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Staatliche Uhrmacherschule

IV 126

THE JEWELERS' CIRCULAR

WITH WHICH ARE CONSOLIDATED

THE HOROLOGICAL REVIEW,

THE JEWELERS WEEKLY.

THE JEWELERS REVIEW

Copyright 1908 by
The Jewelers' Circular
Publishing Company.

11 John St., Corner Broadway, New York.

Entered as second-class matter at the New York, N. Y., Post Office.

40th Year. WEDNESDAY, NOVEMBER 4, 1908. Vol. LVII., No. 14.



Another Notable Jewelry Casket by Wenzel Jamnitzer.

(*See Text on Page 65.*)

ALVIN SILVER



THE MARTHA WASHINGTON, No. 2403-1 (Very Thin Model)

Bonnet Brush	$7.00
Cloth Brush, large	9.00
Hair Brush, large	14.00
Hat Brush	4.20
Military Brush	7.50
Tooth Brush	3.50
Velvet Brush	5.50
Button Hook	3.50
Gent's Comb	5.00
Ladies' Comb	5.00
Corn Knife	3.50
Cuticle Knife	3.50
Handle Mirror, large	$22.00
Ring Mirror, large	20.00
Nail File	3.50
Nail Polisher	9.20
Nail Polisher Rest	7.50
Paste or Salve Box, medium	3.50
Paste or Salve Box, Small	2.70
Pin Tray	7.00
Puff Box, medium	9.50
Shoe Horn	3.70
Hood Whisk Broom	10.00

Subject to the usual Catalogue discount

Illustrations about one-third actual size.

ALVIN MFG. CO., 52 MAIDEN LANE, NEW YORK

TRADE MARK

ANOTHER PAGE FROM OUR TOILET WARE CATALOGUE

Still in the Lead!



In the race for supremacy "Fahys Lines" are the acknowledged leaders.

JOSEPH FAHYS & CO.

NEW YORK BOSTON CHICAGO SAN FRANCISCO



PROFIT IN A FLASH

You can sell them at a profit because they flash.
They flash because they are properly cut.
You can sell them in a flash because they flash.

As we cut the diamonds we offer, we can sell them at rock bottom first cost prices.

Want some?

J. R. WOOD & SONS

DIAMOND CUTTERS

Importers of Emeralds, Rubies and Sapphires

2 MAIDEN LANE, Corner of 170 Broadway - - - - NEW YORK



When John and Mary are married, if you sell them one of our rings you have secured a satisfied customer, while they have secured the best ring that is made—one that is unqualifiedly guaranteed in every way.

When the best costs no more than others, why not sell the best?

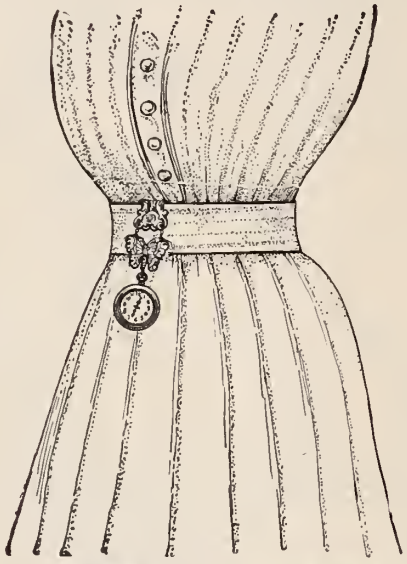
J. R. WOOD & SONS

WEDDING RING MAKERS

2 MAIDEN LANE, Corner of 170 Broadway, NEW YORK

S. O. BIGNEY & CO.

Makers of the Celebrated High-Grade Gold-Filled Mirror-Finish Chains







Y 64/L 349







Y 94/L 293

INTERCHANGEABLE CHATELAINE WATCH OR LOCKET FOB

The above illustrations represent a few of our newest ideas. The Chatelaine Watch Fob and the Chatelaine Locket Fob to be worn at the belt: more secure than the old fashioned Chatelaine: does away with soiling the dress or shirt waist: safety catch on back of the Watch Fob, making the watch secure, also Washburn fastener, attaching Fob to belt.

Our Locket Fob has already proven itself to be a great seller. We predict for our Watch Fob great results. It is a winner. Write for samples. We sell the wholesale trade only.

OFFICE AND FACTORY
Attleboro, Mass.

NEW YORK OFFICE
3 Maiden Lane



No. 814.



No. 348.



No. 100.



No. 8.



No. 309.



No. 358.



No. 357.



No. 701.



No. 356. No. 353.



No. 352. No. 355.

Gold and Silver.



No. 500.



No. 350.



No. 313.



No. 13.



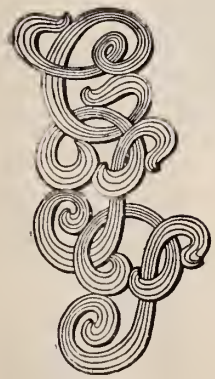
No. 11.



No. 323.



No. 321.



No. 218.

Our engravers have been specially trained in the designing of monograms for skeleton and pierced jewelry, so we are naturally better equipped to produce artistic and serviceable pieces than are firms who make but an occasional article in this line.

Our catalog shows a large variety with list prices.

WENDELL & COMPANY

OF

47 John St., New York, and 57 Washington St., Chicago



No. 194.

3 WELL BALANCED REASONS



Durability
Beauty of Design
Workmanship

are the reasons why Star Watch Cases are leaders

FACTORY:
Ludington, Mich.

CHICAGO:
701 Heyworth Bldg.

NEW YORK:
37 Maiden Lane.

For sale by all jobbers, or write us.

Star Watch Case Co.

XX

A CASE OF QUALITY

DOUBLE X often stands as a mark of quality. Here (as in the case of good wine) it stands for Quality and Age. When conditions seem to be perplexing in the watch-case business, it is a relief to the dealer to find a "Double X" case that is worthy of its name. He finds it in the

WADSWORTH 20-YEAR CASE

Here there is no uncertainty, no confusion. There is only One Line, with responsible makers to back it. The dealer knows where he stands, and the consumer gets what he pays for. When you stock up with 20-year cases, be on the safe side—buy the WADSWORTH.

This Company has a Standard also as to Design. These cases have a "face-value" as well as an intrinsic one. There's a strong appeal in their "looks." And the prices are always right.

"Attains its Majority."

The WADSWORTH WATCH CASE COMPANY

NEW YORK
49 Maiden Lane
CHICAGO
Columbus Building
SAN FRANCISCO
717 Market Street

Factory: Dayton, Ky.

The Diadem 15 Jewels



The Ideal Lady's Watch

ONE OF OUR FOUR HUNDRED SERIES

The Smallest Accurate Lady's Watch Made

A Handsome Watch Booklet, "The Gift of Time,"
Sent on Request

Dueber-Hampden Watch Works

CANTON, OHIO

The Travelers' Line

Articles of Refinement and Convenience which have demonstrated their merit in large sales and their practicability in actual use. For travelers everywhere and at all times.



All handsomely finished and sold in attractive leather cases, pouches, and bags of various colors. Found at the leather goods departments of the best jewelry and department stores in America.

No. 1. Travelers' Curling Iron Heater.—Packs into Morocco case, as shown, simple to adjust. Retail prices, **$1.50**, in pasteboard box. **$2.00** in leather case.

No. 2. Travelers' Folding Shoe Horn.—Morocco, pigskin, sole leather and seal cases in assorted colors. Retail prices, **50c.**, without case. **75c.** in leather case.

Nos. 3 and 5. Travelers' Garment Hanger—for coats and waists in different sizes, for ladies' and gentlemen's use—in cases; pouches and bags of different leathers and in various colors. No. 3 shows case, No. 5 shows pouch. Retail prices, **$1.00** per set and upwards.

No. 4. Travelers' Garment Hanger—for skirts or trousers—only 5 inches long when folded. Retail prices, sets of 3, in ooze leather bag, **$1.00.** In morocco box, **$1.25.** In pigskin or seal leather box, **$2.00.**

No. 6. Travelers' Flat Iron—with alcohol lamp and supply bottle. Outside dimensions of case closed, $9\frac{1}{4}$x$5\frac{5}{8}$x2 inches, Retail price, in polished oak case, **$5.00.** In sole leather case, hand-stitched edges, **$8.00.**

Note: 33⅓ per cent. discount to the trade.

Write to-day for a sample dozen, assorted.



The "Crater"

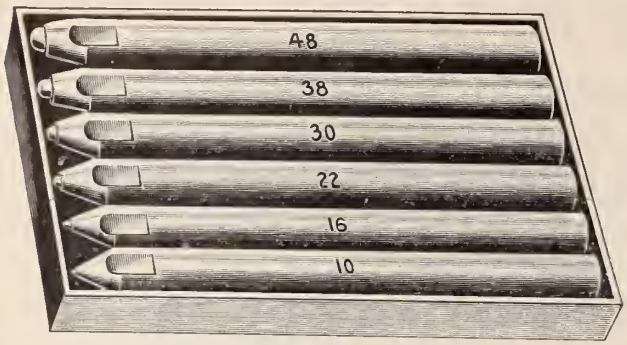
A New Match Box

for every place where matches are used. Has a receptacle for burned matches. A great seller. In polished brass, old brass, nickel and copper. Retail price, **50cts.**

Complete wholesale price list of the Travelers' Line with full information sent upon request. They sell wonderfully during the Holidays. Find out about them NOW.

TILDEN-THURBER CO. PROVIDENCE, RHODE ISLAND

or C. F. RUMPP & SONS, Philadelphia, Pa.

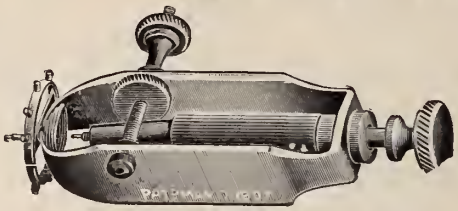


CLOSING HOLE PUNCHES No. 60

A well made Set of Punches of nicely graded sizes. Numbers indicate 10ths of millimeters.

Per set, $1.50

SHELDON'S PATENT HAIRSPRING COLLET REMOVER

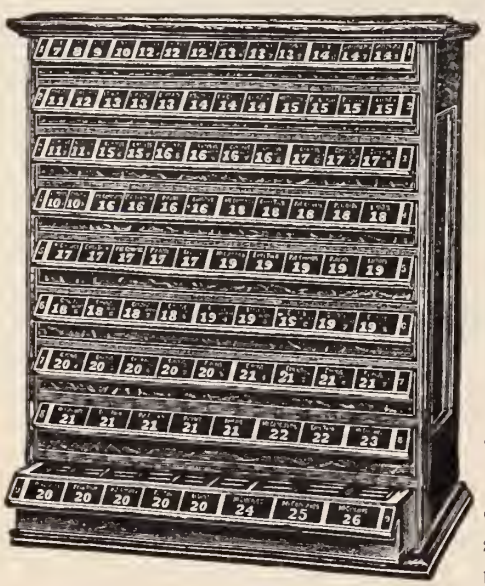


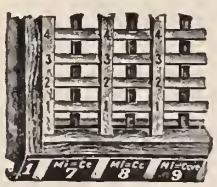
No need of any more distorted hairsprings or bent balances.

Every watchmaker knows how troublesome it is to remove the collet without either distorting the hairspring or bending the balance; with the aid of this tool the difficulty is overcome. The tool is provided with a pair of spring fingers, curved at the ends and ground very thin and sharp. By tilting the balance the jaws may be slid under the hairspring and by pressing the jaws together it will readily loosen the collet and then by turning the central screw, which has a hole in the end to receive the staff pivot, you can force the collet from the staff, without injury to balance or hairspring. The adjustable screw nut is provided to avoid wear or injury to the jaws. A glance at the illustration will demonstrate the utility of this tool. Finely nickel plated.

Price, each, $1.25

ECHARCO WATCH GLASS CABINET No. 15 (Patented)





Top View, Showing Skeleton Frame of Drawer. Accumulation of dust and chips is impossible.

The Most Modern Watch Glass Cases are the Echarco, Nos. 15 and 20.

These Cabinets have many new features not found in any other. Novelty and usefulness are the chief arguments in their favor.

Construction and Material.—The cases are made of oak, finely finished and of attractive appearance. The sides of Cabinet No. 15 are paneled. Partitions are of basswood and put together in the best manner possible.

Partitions are skeleton, preventing accumulation of dust, chips, etc.

The Bottoms of Cabinet No. 15 are hollow, while Case No. 20 has a special drawer to receive chips, dust, etc.

Arrangement for Glasses.—Case No. 15 has nine drawers with a total of 1,547 spaces, and Case No. 20 with four drawers has 784 spaces, to hold glasses in upright position.

Labeling of drawers, as shown in cut, is on the pulls of the drawers and done in gold bronze on black background.

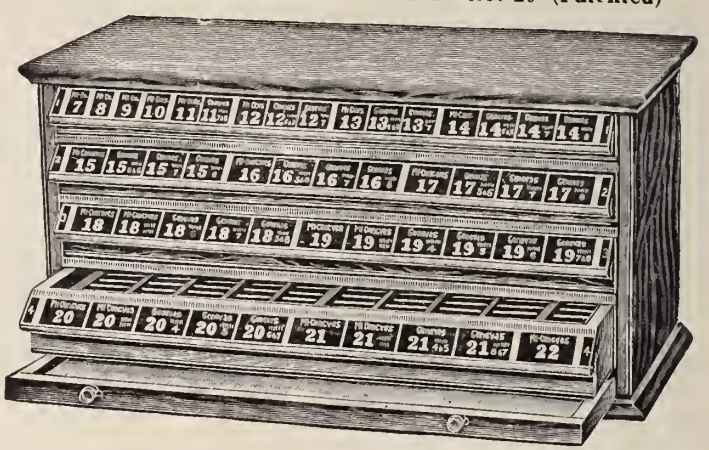
Dimensions and Weight of Case No. 15.—Width, 24 inches; Height, 29½ inches; Depth, 12 inches; Weight, net, 45 lbs.; Weight, including packing case, 75 lbs.

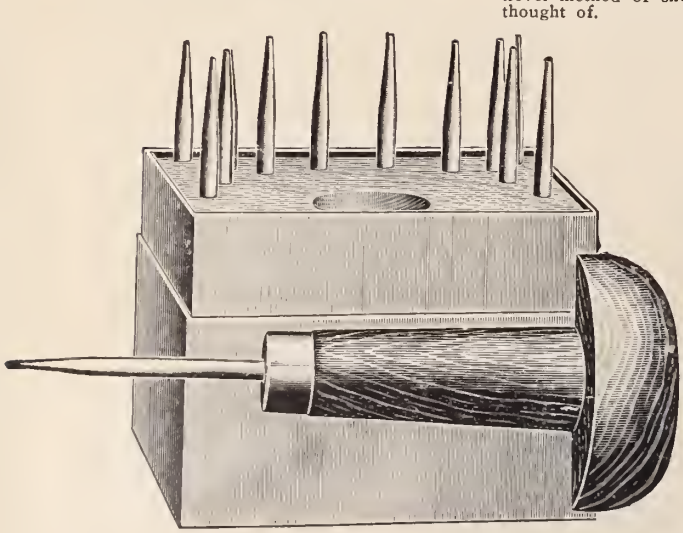
Dimensions and Weight of Case No. 20.—Width, 26 inches; Height, 13¾ inches; Depth, 11¾ inches; Weight, net, 30 lbs.; Weight, including packing case, 50 lbs.

The construction of drawers, the arrangement of partitions to economize space and weight, and the novel method of showing contents on drawer-pulls are all prominent characteristics and extremely well thought of.

Price, No. 20, Each, $7.75
" No. 15, " 16.00

ECHARCO WATCH GLASS CABINET No. 20 (Patented)

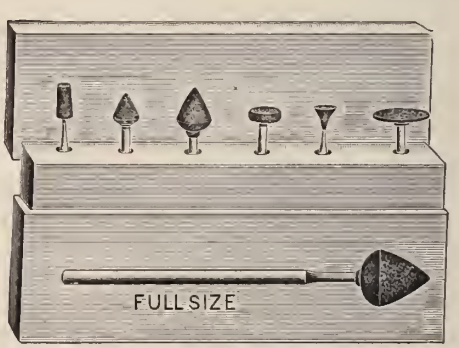




SET OF 12 BEADING TOOLS, WITH INTERCHANGEABLE HANDLES No. 50

The rosewood handles have brass bushing so that the heading tools may be used by hand or hammer.

Per Set, $2.00



SET OF 6 CARBORUNDUM DISKS No. 100

The variety of shapes should make this a desirable article on the bench.

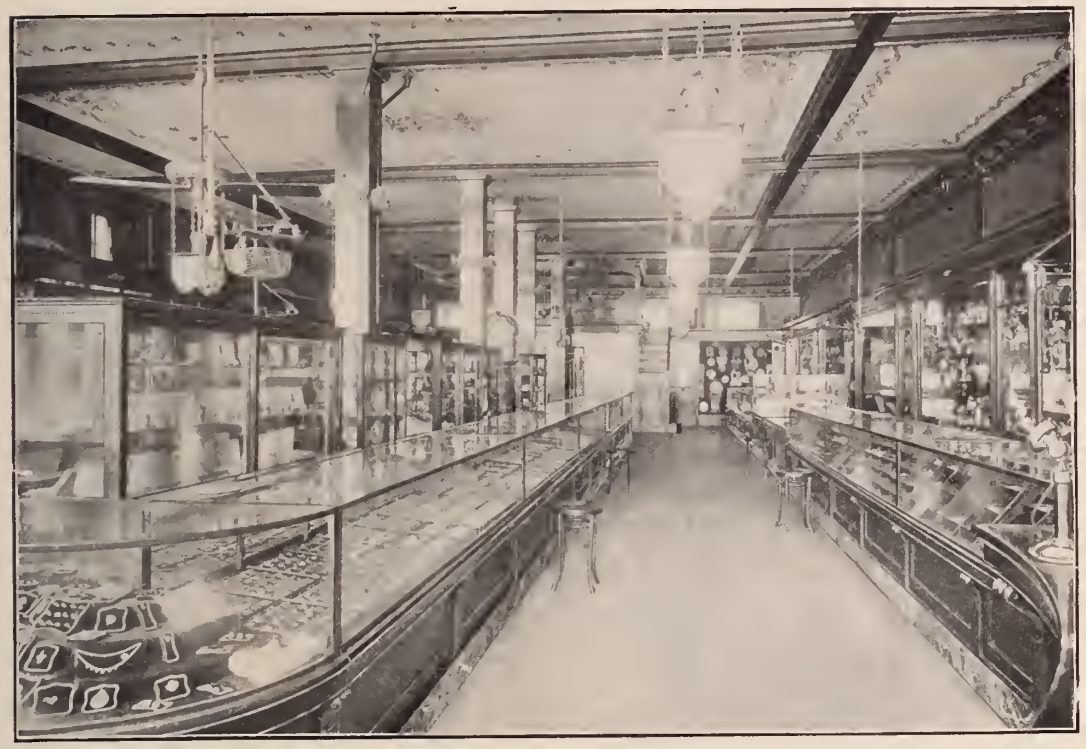
Per Set, 90c.

FOR SALE BY ALL JOBBERS IN THE UNITED STATES AND CANADA

HAMMEL, RIGLANDER & CO., 47-49 Maiden Lane, New York

How Shall a Retail Jeweler Advertise?

READ THE ANSWER IN OUR CUSTOMERS' LETTERS



STORE OF GEORGE E. FEAGANS, JOLIET, ILL. (Also at Los Angeles, Cal.)

JOLIET, Ill., Feb. 24, 1908.

THE ARNSTINE BROS. COMPANY,
Cleveland, O.:

Gentlemen—As a rule of business I do not usually believe in testimonials which generally are so easily obtained that to the thinking man they have little weight, but feel an exception is due you for the splendid Catalogue you publish, and for the exceptional fairness with which you treat your customers.

As you know, I have been a large user of your Catalogues from almost the first year of the publication, and know that a jeweler will benefit by the judicial use of them; especially so since the merchandise you illustrate in your book is high class standard goods from well known leading manufacturers and sold to Catalogue users at fair prices, many times at a lower price than is asked by the manufacturers themselves, or is asked by the regular jobbing trade.

In conclusion, let me urge greater efforts this Presidential year than ever, for and in behalf of the progressive merchant, for there will be need, but there is no better medium for the jeweler to maintain and add to his business than through the consistent use of your book.

Wishing you continued success, believe me, Sincerely,

GEORGE E. FEAGANS.

This firm used The Arnstine Bros. Company Catalogs since 1903.

MARION, O., Jan. 11, 1908.

Had a very satisfactory Holiday business—and while the exact amount has not yet been figured, know it is a substantial increase over last year, which in itself was a big Holiday business. Your Catalogues, judiciously used, bring results, and that is what we are all after. This was my fourth year for your Catalogues, and am well pleased with the benefits received, and will continue to use them.

Very truly yours,

G. W. BOWERS.

This firm used The Arnstine Bros. Company Catalogs in 1904, 1905, 1906 and 1907, and has again placed order for 1908.



STORE OF G. W. BOWERS, MARION, OHIO.

Our Salesmen visit every State in the Union. If you are interested, and will notify us, our representative will take pleasure in calling on you and explaining our method

THE ARNSTINE BROS. COMPANY

Originators of Our Exclusive Catalog Method for the Retail Jeweler

CLEVELAND, OHIO

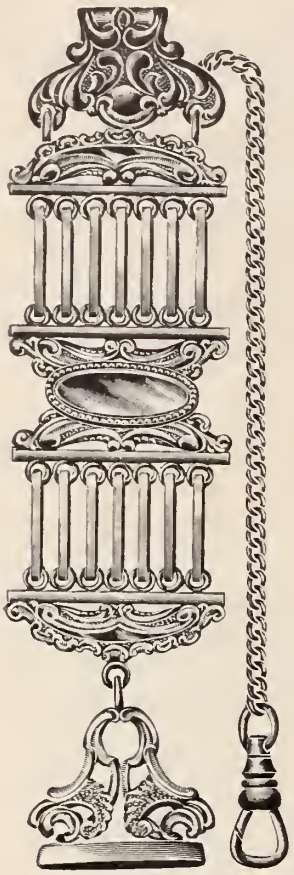
IN WRITING US PLEASE MENTION THIS ISSUE "JEWELERS' CIRCULAR-WEEKLY"

Leadership in Business

like leadership in anything else, is simply the working out of nature's law of the survival of the fittest. Show me a business that is successful and I will show you, in ninety-nine cases out of a hundred, one that deserves to be. The law of the universe constantly seeks and demands the best and casts out the useless and unfit.

If you would be successful you cannot afford to give anything less than the best that is in you, and that man is worse than a fool who undertakes to succeed by trickery, chicanery or dishonesty, for when he attempts to cheat his neighbor, or deliver less than he sells, he injures himself beyond repair. His deceit will find him out and surely tear down and destroy.

It has been our constant aim in business to deliver more than we sold. Our sun is still shining.



7346-632.



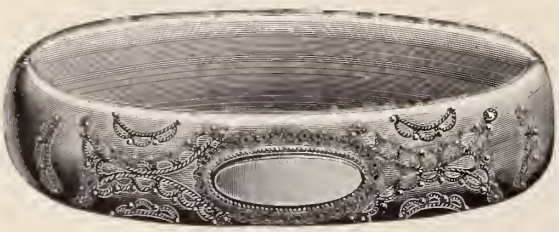
2699-233PC.



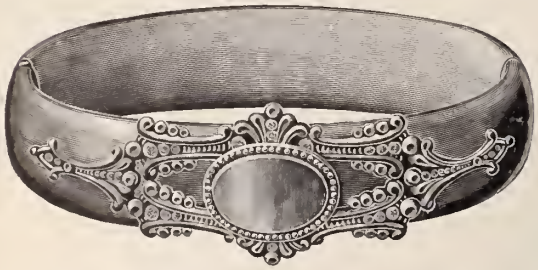
7397.



6184. Locket.



7290.
Rose.
1-8 Gold Signets. Etruscan Trimmings.



8151. Polished. 8152. Roman. 8153. Old English.

Minerva Bracelets
are still in the lead

Why ?
They deserve to be



This trade-mark appears inside the cover of every box containing

Minerva Bracelets



The Minerva Girl

Made by
THE ELECTRIC CHAIN COMPANY
Attleboro, Mass.

Sold only by
Fontneau & Cook Co.
Sole Sales Agents

Fontneau & Cook Co.

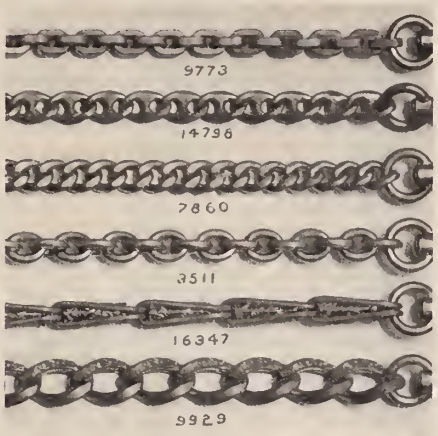
Attleboro, Mass.

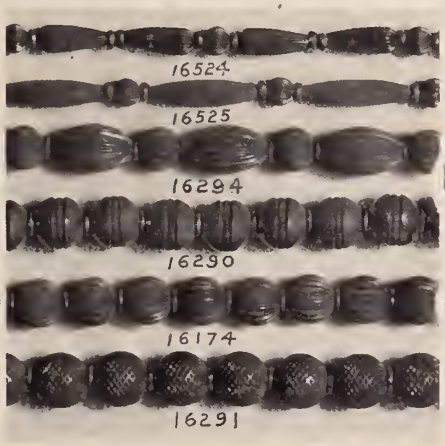
CHICAGO: 1203 Heyworth Bldg.

Send for Catalogue of
MINERVA
GOLD FILLED ADJUSTABLE BRACELETS
Every Lady wants one

Simmons Chains







TAKE a look over your line of lorgnette, vest and bead chains and see if some of these Simmons patterns are not needed to make your showing complete.

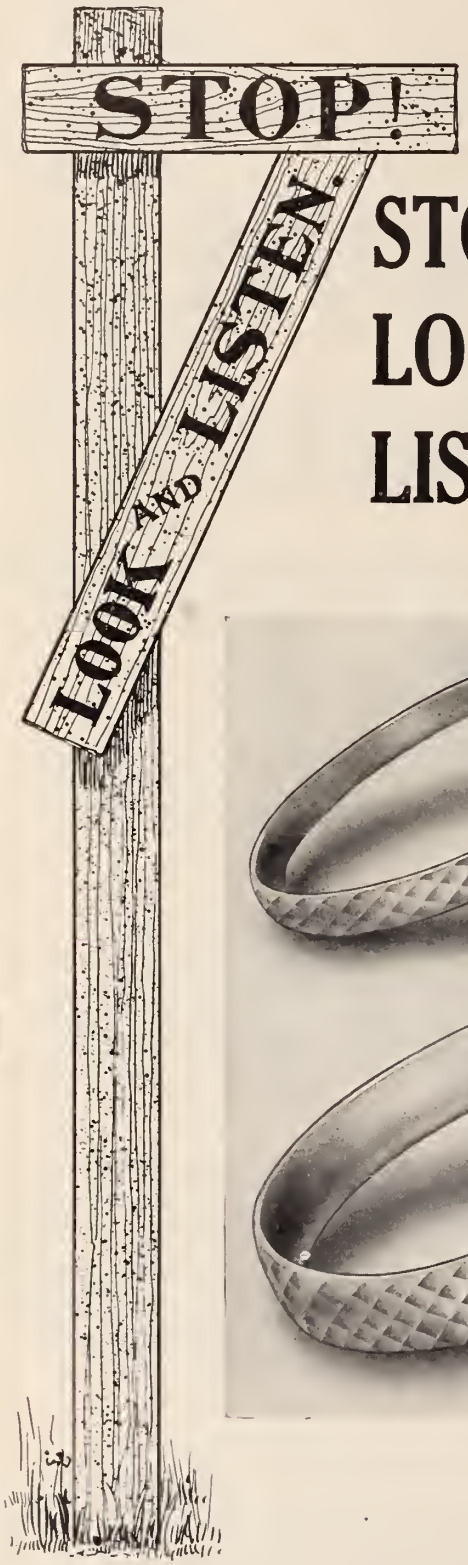
These illustrations are merely a hint of the varied and beautiful assortment of Simmons Chains now to be seen at the jobbers'.

R. F. SIMMONS COMPANY

Main Office and Works: ATTLEBORO, MASS.

New York Salesrooms
9-13 Maiden Lane

Chicago Salesrooms
42 Madison Street (Heyworth Bldg.)



STOP at the Right Line
LOOK at the Right Goods
LISTEN to the Right Prices



Wolcott Mfg. Co.

71 Peck Street = = PROVIDENCE, R. I.

New York Office: 14 Maiden Lane

SPECIAL Blackinton Locket Combination

18 Old Reliable W. & S. B. ★ Lockets for $31.15



THIS combination includes 18 of the *handsomest* and most *salable* lockets ever produced, and a velvet-lined case in which to display them and keep them in perfect condition.

This is undoubtedly the most desirable combination of lockets ever offered. There is *not a poor or doubtful seller in the lot.*

The universal price of the 18 lockets and velvet-lined case is $31.15 to retail jewelers.

These goods are not sold to Department Stores or Retail Mail Order Houses. They are sold only through the Wholesale Jewelry Trade.

This Combination of Lockets is Sold by the Following Well-Known Wholesale Jewelers

BALTIMORE, MD.
J. Engel & Co.

BINGHAMTON, N. Y.
Lowell & Darrow.

BOSTON, MASS.
A. Paul & Co.
D. C. Percival & Co.

BUFFALO, N. Y.
King & Eisele.
Vander Voort Bros.

CHARLESTON, S. C.
Allan Jewelry Co.

CHICAGO, ILL.
Despres, Bridges & Noel.
H. F. Halin Co.
Charles Kolb & Co.
C. H. Knights Thearle Co.
Lapp & Flershem.
F. W. H. Schmidt.

CINCINNATI, O.
Frohman & Co.
The E. & J. Swigart Co.

CLEVELAND, O.
The Scribner & Loehr Co.

DENVER, COLO.
W. W. Hamilton Jewelry Co.
Lewis Jewelers' Supply Co.

DETROIT, MICH.
F. A. Drexel.
Noack & Gorenflo.
E. H. Pudrith Co.

DUNKIRK, N. Y.
Joseph Nelson & Co.

INDIANAPOLIS, IND.
Baldwin, Miller Co.

KANSAS CITY, MO.
Edwards & Sloane Jewelry Co.
Ward & Crellin Jewelry Co.
Woodstock Hoefer Watch & Jewelry Co.

LOS ANGELES, CAL.
S. Meyer & Co.
E. W. Reynolds Co.

MINNEAPOLIS, MINN.
S. H. Clausin & Co.

NEW ORLEANS, LA.
Adrian J. Morais.

NEW YORK CITY.
Jules Ascheim.
Cross & Beguelin.
Henry Froelich & Co.
Irving Michaels & Co.
L. C. Moss.
N. H. White & Co.

OMAHA, NEBR.
Sol. Bergman Jewelry Co.
A. F. Smith Co.

PHILADELPHIA, PA.
M. Sickles & Sons.

PITTSBURG, PA.
Hall, Brothers & Co.
I. Ollendorff Co.

ROCHESTER, N. Y.
Philip Present.
Morris Rosenbloom & Co.

SAN FRANCISCO, CAL.
Carrau & Green.
A. Eisenberg & Co.
Alphonse Judis & Co.
Nordman Bros. Co.

ST. LOUIS, MO.
L. Bauman Jewelry Co.

ST. PAUL, MINN.
Sischo & Beard.

SYRACUSE, N. Y.
A. H. Pond & Co.
M. J. Rubenstein.

TOLEDO, O.
Merrill & Broer Co.

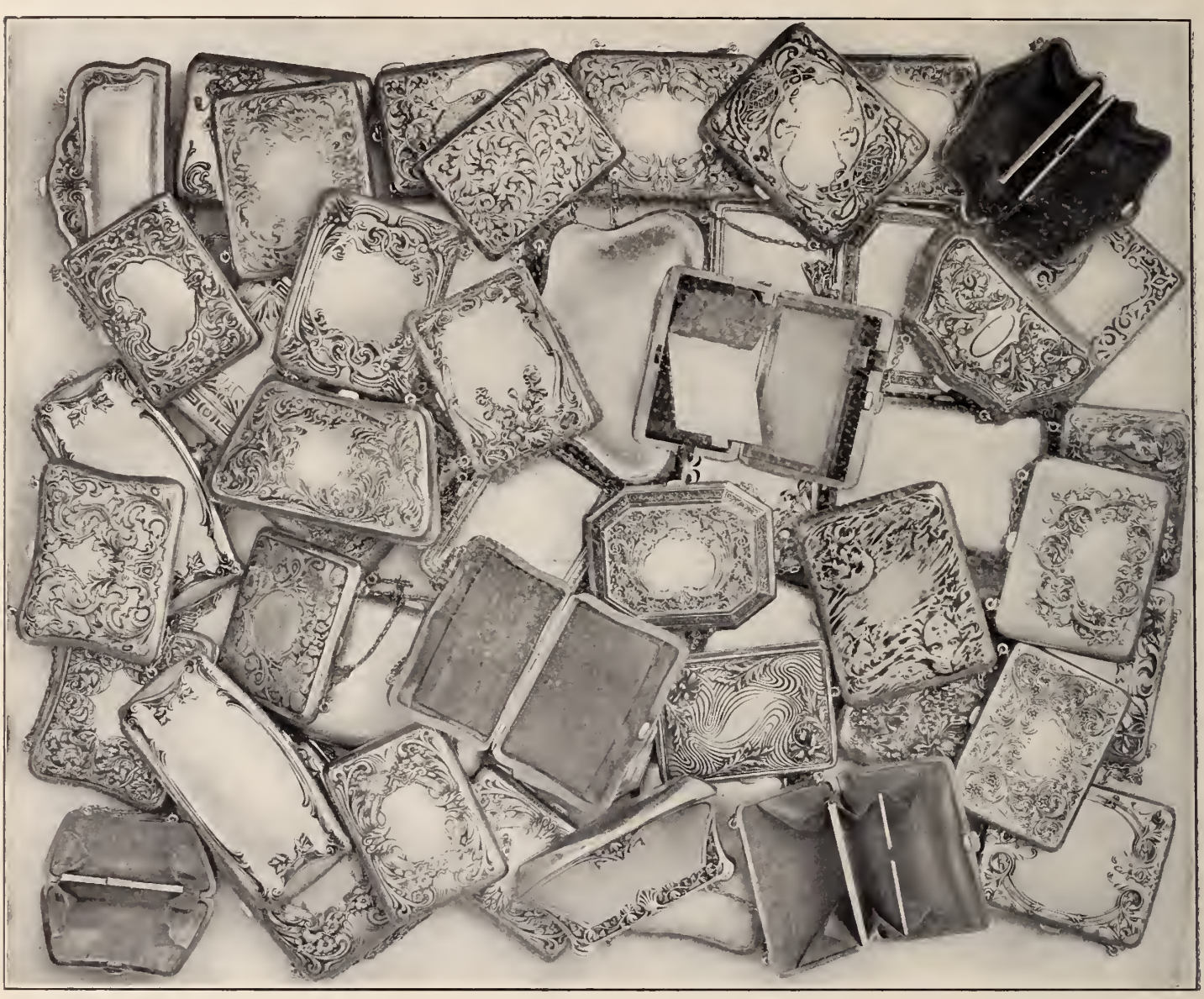
NOT sold to department stores or retail catalog houses

W. & S. BLACKINTON CO.

MAKERS

North Attleboro, Mass. **New York, 180 Broadway**

LEST YOU FORGET—



We take this occasion to remind you that we are still **Headquarters** for **Sterling Silver Purses, Card Cases, Vanities, etc.**

Our line without question is the **most varied** as well as the **largest** on the market.

We have just mailed a catalog, the finest we have yet issued, in which is included all the patterns we make in the above lines.

We want you to have a copy so, if thro' some error in our addressing list you have been slighted, please notify us at once and we will mail one to you.

R. BLACKINTON & CO.

Established 1861 TRADE MARK SILVERSMITHS

New York Salesrooms
15-17-19 Maiden Lane

Factory: NORTH ATTLEBORO, MASS.

A Timely Suggestion

LAST month the Whiting Company directed attention to two of their new patterns—the "MADAM JUMEL" in Flat Ware, and the "FLORENTINE" in Toilet Ware.

These patterns, both of which have already attained a notable degree of success, are indicative of the general scope and character of the Whiting Company's recent productions in sterling silver ware.

Those Jewelers, therefore, who wish to add to their stock of silver ware suitable for the Fall and Holiday Trade will find the entire line of Whiting goods marked by the same characteristics of graceful design, admirable workmanship, and moderate prices as distinguish the "Madam Jumel" and the "Florentine."

THE WHITING MFG. COMPANY

Silversmiths

San Francisco, Cal.
717 Market St.

Broadway and Nineteenth Street
NEW YORK





Wellington

The William B. Durgin Co.

in offering their new pattern the

"Wellington"

present a pattern in which they have the utmost confidence.

Graceful in outline, pure in design, it should prove in its restrained ornamentation a happy medium between the elaborate patterns of the past and the present vogue for plain patterns, which in their very simplicity are often flat and uninteresting.

Although medium in weight and low in price, it in no way departs from the high standard of

"Durgin Quality"

Made bright and gray it is so designed that it is equally attractive in either finish.

Ready for delivery October 1.

Send for Illustrated Price List.

William B. Durgin Co.

Designers and Makers of

Wares in Sterling Silver

Concord, N.H.

New York
322 Fifth Avenue

Boston
387 Washington Street

San Francisco
Chronicle Building


TRUMBULL
BRIGHT
ROSALIND
FRENCH GRAY
FRONTENAC
FRENCH GRAY
TRADE MARK
Sterling
"Still sighs the world for something new"
And here you have it
A Real Novelty in
BREAD KNIVES
WITH STERLING SILVER HOLLOW HANDLES
AND STEEL BLADES
LENGTH OF BLADE 8½ INCHES
We can furnish these Knives in all of our Patterns
Made by
SIMPSON, HALL, MILLER & CO.
INTERNATIONAL SILVER CO., SUCCESSOR
WALLINGFORD, CONN., U.S.A.
NEW YORK SAN FRANCISCO
CHICAGO TORONTO
Silversmiths to the American People



Highest Quality

Greatest Variety

Because of the number of plants from whose products we draw, we are enabled to offer a very wide variety of patterns and styles, the finest examples of long experience and high grade workmanship in

CUT GLASS
STERLING SILVER
AND
SILVER PLATE

We would call attention to our line of Cut Glass with Silver Mountings. We invite out-of-town buyers to make our offices their headquarters, availing themselves of our stenographic and messenger service.

Our factories, each with a reputation, familiar to the trade, include the following:

THE BARBOUR SILVER CO.,
Factory A,
Sterling and Plated Hollow Ware.

THE DERBY SILVER CO.,
Factory B,
Plated Hollow Ware.

THE HOLMES & EDWARDS SILVER CO.,
Factory C,
Sterling Inlaid. Plated and Unplated Flat Ware.

MERIDEN BRITANNIA CO.,
Factory E,
Sterling and Plated Hollow Ware,
Sterling and Plated Flat Ware.

ROGERS, SMITH & CO.,
Factory E,
Plated Flat and Hollow Ware.

THE MERIDEN SILVER PLATE CO.,
Factory F,
Plated Hollow Ware.

THE WM. ROGERS MFG. CO.,
Factory H,
Plated Flat Ware.

ROGERS & BROTHER,
Factory J,
Plated and Unplated Flat Ware.

THE ROGERS & HAMILTON CO.,
Factory K,
Plated Flat Ware.

SIMPSON, HALL, MILLER & CO.,
Factory L,
Sterling and Plated Hollow Ware,
Sterling and Plated Flat Ware.

WILCOX SILVER PLATE CO.,
Factory N,
Sterling and Plated Hollow Ware.

THE WATROUS MFG. CO.,
Factory P,
Sterling and Plated Hollow Ware.

THE MERIDEN CUT GLASS CO.,
Factory T,
Rich American Cut Glass.

INTERNATIONAL SILVER COMPANY

9-19 Maiden Lane
18-22 John Street (Fulton Street Subway) :: :: :: :: **NEW YORK**



An Attractive and Profitable Line

Some of our newer high-grade silver plate is best illustrated by a selection of Trays, Plates, Vases, Bottle and Siphon Holders, etc.

During the past few months, when many lines were practically stagnant, the demand for these goods has been active and rapidly increasing.

Our Casseroles, and the way they have sold since we produced them about a year ago, have been the talk of the trade. It has been exceedingly difficult to produce them fast enough to meet requirements.

From present indications the popularity of the Casserole line is extending to other goods which we make in the same high grade, and a display of the above lines in your store or window is bound to be attractive and result in satisfactory sales.

If our representative is not in your vicinity shortly, write us and we will send you illustrations to select from.

MERIDEN SILVER PLATE CO.

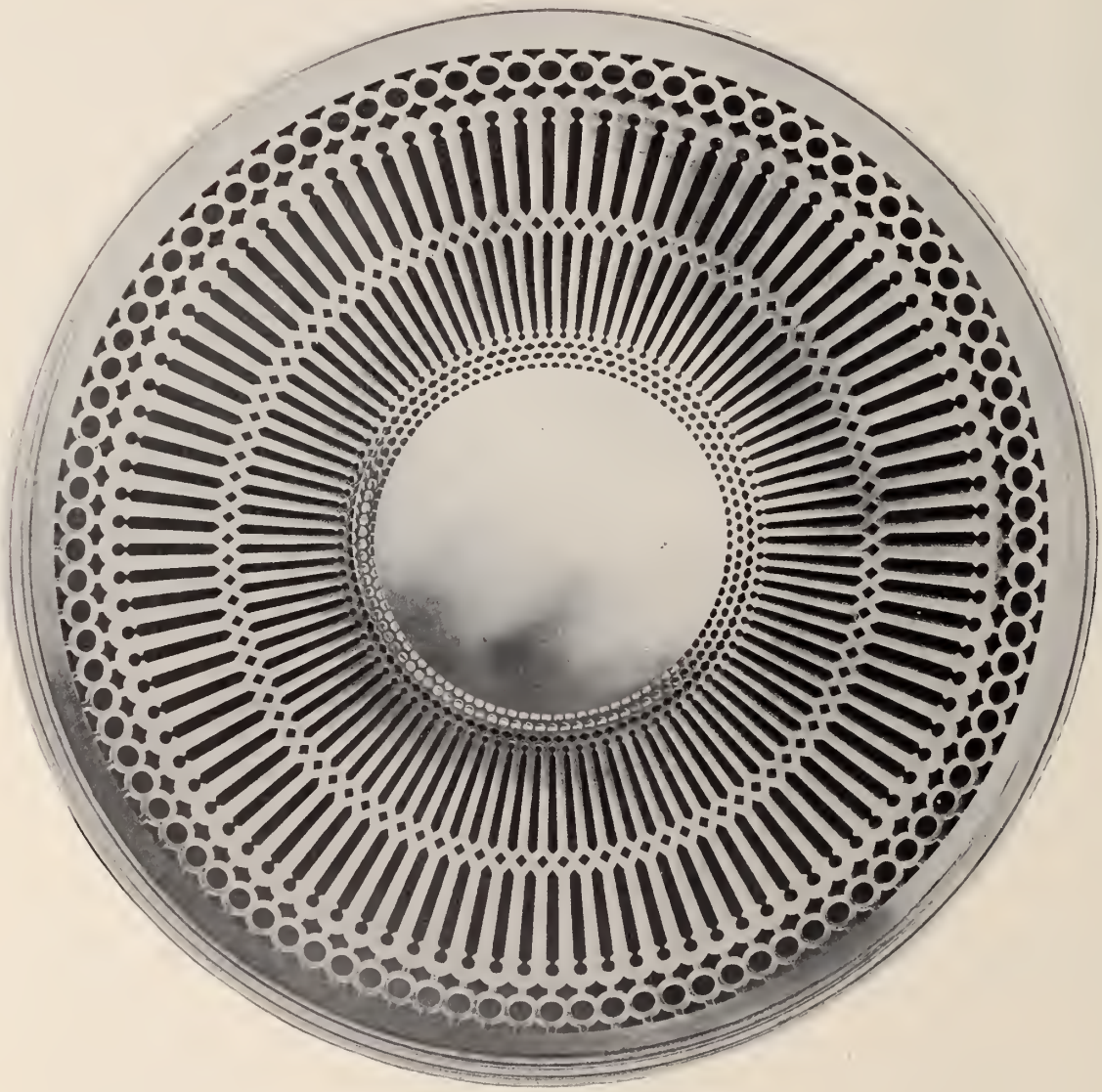
(INTERNATIONAL SILVER CO., Successor)

Meriden, Conn.

NEW YORK: 9-19 Maiden Lane CHICAGO: 195 State Street

JUST OUT

Our New Sandwich Plate



No. 4990

Made in five sizes, from $7\frac{1}{2}$ to 12 inches

A very attractive Wedding Gift

Write for prices on these, as we are confident they will interest you

Frank M. Whiting & Co., *Silversmiths* 320 Fifth Avenue, N. Y.
North Attleboro, Mass.

"THAT'S FOR REMEMBRANCE"

—Shakespeare

THERE is no need to pick and choose from among The William B. Kerr Company's productions for articles which shall commend themselves to Holiday buyers.

All are suitable for the Holiday trade, and the variety of these specialties is such that the taste, the inclination and the purse of every customer may be satisfied.

This, for instance, is merely a selection from the diversified and comprehensive lines which this Company makes:

Babies' and Children's Wares—Belt Buckles—Card Cases—Cigar and Cigarette Boxes and Cases—Eye Glass Cases—Hat Pins—Jewel Boxes—Match Boxes—Miniature Cases—Mirrors for Boudoir and Table—Photograph Frames—Pocket Knives—Purses—Spectacle Cases—Toilet Wares of every sort—Vanity Cases—Work Boxes

Note.—All these are made in Gold as well as Silver and in various effective finishes, including Plain, Engraved and Etched.

THE WILLIAM B. KERR CO.

Factory and General Office, NEWARK, N. J.

320 Fifth Ave., New York CORNER OF 32nd STREET

(Design **HEPPELWHITE** Patented)



STERLING SILVER TOILET-WARE

THE TREMENDOUS SUCCESS and popularity of our Heppelwhite Pattern, sterling flatware and hollowware has induced us to carry out the same design in toilet ware. We show here six of the principal pieces, viz.: Mirror, Hair Brush, Comb, Military Brush, Cloth Brush and Hat Brush. Other pieces now ready for delivery are the Bonnet Brush, Puff Box, Paste Jar, Corn Knife, Cuticle Knife, Nail File, Nail Polisher, Nail Polisher Tray, Shoe Horn, Shoe Buttoner, Whisk Broom and Tooth Brush. These pieces are furnished both plain and engraved.

This line is named after Heppelwhite, a celebrated designer of classic furniture who flourished during the latter part of the eighteenth century, and whose works were characterized by a charming dignity and grace which appealed especially to people of culture and refinement. The Heppelwhite Pattern has met with instant favor among the trade and its success is assured. The trade should bear in mind, however, that the Heppelwhite design is manufactured exclusively by Reed & Barton.

The prices and illustrations of the entire line of Heppelwhite flatware, hollowware and toilet ware will be sent to the regular Jewelry trade upon request. To insure delivery in time for the Holiday season, orders should be placed promptly.

REED & BARTON

SILVERSMITHS

Offices and Factories, - TAUNTON, MASS.

TRADE MARK

STERLING

Represented at

320 Fifth Ave., 4 Maiden Lane, NEW YORK

103 State Street, - - - CHICAGO

154 Sutter Street, - - SAN FRANCISCO



No. 390.	Official Souvenir Spoon of the Alaska-Yukon Pacific Exposition, made in three sizes; plain, gilt or stamped bowls, - - - - - - - - - per doz.		**$30.00**
No. 391.	Small size A. Y. P. E. Souvenir Teaspoon, plain, gilt or stamped bowls, - -	"	**24.00**
No. 392.	Large size A. Y. P. E. Souvenir Coffee Spoon, - - - - - -	"	**12.00**
No. 439.	The Western Girl Souvenir Spoon, plain, gilt or stamped bowls, - - -	"	**30.00**
No. 431.	Roping the Steer Souvenir Spoon, plain, gilt or stamped bowls, - -	"	**36.00**

All prices quoted are list prices, and the designs of all of the above spoons are covered by U. S. patents. Samples will be sent to the legitimate trade upon request.

For a complete line of original souvenir spoons, send for our catalog and watch our ad. in the Jewelers' Circular-Weekly.

JOS. MAYER & BROS., Makers, SEATTLE, U. S. A.



DON'T WAIT

until the last minute to make your Holiday Selection of Rings

ORDER HB RINGS NOW!

while there is time for intelligent selection and prompt delivery. The Holidays are less than two months off. Heintz Rings are the most important factor in the ring campaign.

HEINTZ BROTHERS

Buffalo, N. Y.

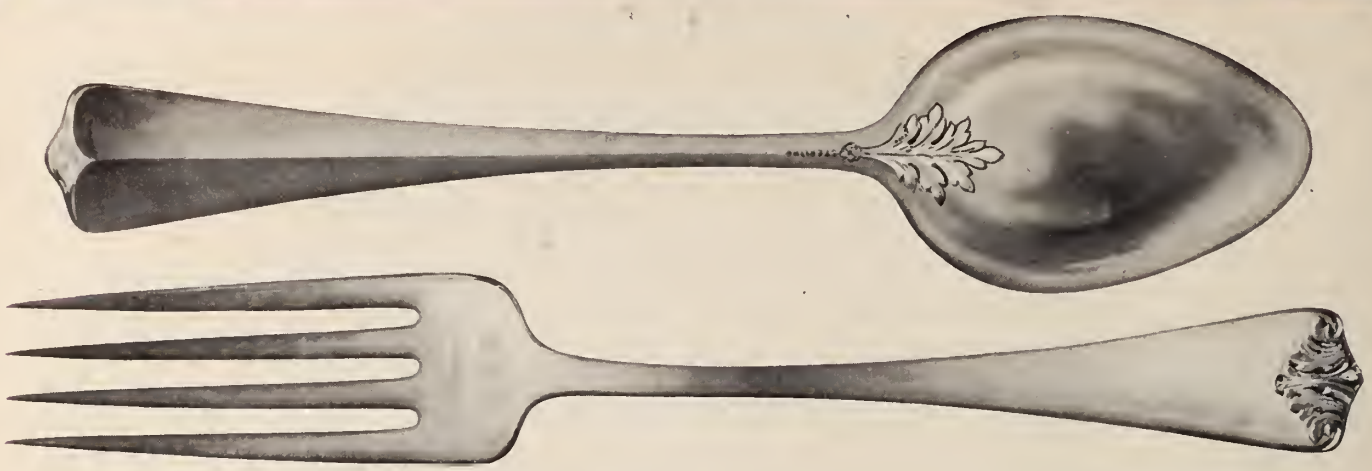




IT doesn't necessarily take a very wise man to understand the "selling" quality of the O. & B. Ring—but he is indeed a wise man who buys this superior product. The O. & B. Factory is the propelling force behind the progressive jobber. Now that the Holidays are upon us and the machinery is in operation—he who would "reap the harvest" should know that it is not wisdom, but folly, to delay. Send in your order—THE TIME IS NOW.

Rings
Brooches

OSTBY & BARTON CO
PROVIDENCE R I
9 MAIDEN LANE NEW YORK
103 STATE ST CHICAGO



THE "CHIPPENDALE" PATTERN

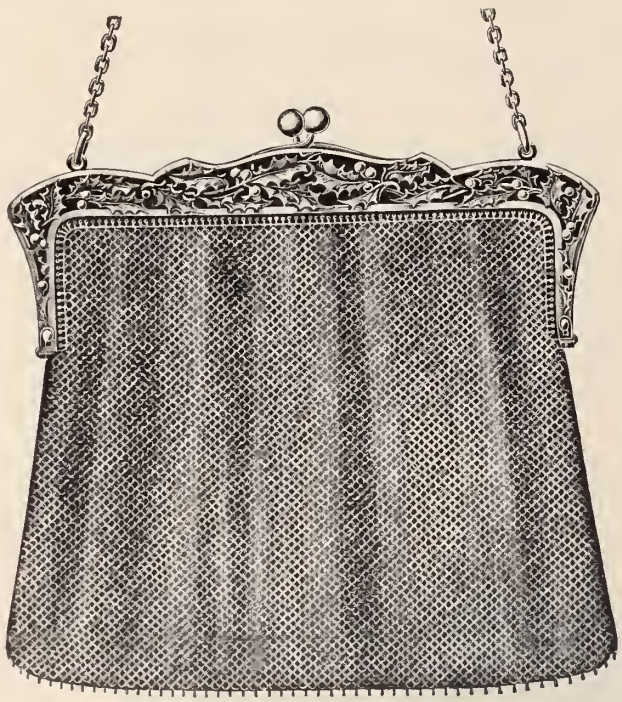
The accompanying reproductions show conclusively the perfect beauty of *"Chippendale" Silverware.*

The Smith Company have embodied the extreme simplicity and grace of all Chippendale products, together with the necessary qualities of strength and practicability.

Note in the illustrations the heavy shank and spine at the back of each article which makes absolutely for stiffness, yet in no way detracts from its appearance.

TRADE MARK. STERLING 925 1000

Frank W. Smith Company, Manufacturers of Sterling Silverware GARDNER, MASS.



Our Sterling

MESH BAGS

are sellers, exquisite designs, fine mesh

Best Values

A line that will appeal to your customers and mean quick sales for you.

EUROPEAN JEWELRY AND NOVELTIES

Corals, Cameos, Garnet, Mosaic and Amber Jewelry. Gun Metal Goods. Dutch Silver.

ERNST GIDEON BEK

Factory: Pforzheim, Germany

35 MAIDEN LANE, NEW YORK

"New Process" GILLETTE Blades

Have You Got Them in Stock?

"New Process" GILLETTE blades have been an instantaneous success.

They differ in price, quality, appearance and style of package from the previous kind, and the public is being notified of the change by full-page advertisements in all the leading magazines.

More than two million GILLETTE users will now accept only "New Process" GILLETTE blades. If you have them in stock before other dealers in your locality you will get the business, and at the new price your profit is a very liberal one.

"New Process" blades are manufactured by newly-invented machines and processes, making them superior in appearance, operation and endurance to any blades ever produced by anyone.

These machines are automatically regulated, and grind, hone and sharpen each blade individually with the utmost precision.

Every cutting edge is perfect, and possesses a degree of keenness not produced by any other process.

"New Process" blades are finished with a high polish that renders them easy to clean. Since dust and moisture do not cling readily to a polished surface, these blades are practically immune from rust.

"New Process" blades are packed in a handsome nickel-plated box which seals itself hermetically every time it is closed. This shuts out all dampness and effectively protects the blades from rust in any climate, land or sea. When empty, the box forms an attractive waterproof match safe.

The set now contains twelve blades.

The Retail Price is $1.00 per set. Twelve sets are packed in a carton.

To those who are not handling the GILLETTE, we suggest, "Get Busy." Get the sales resulting from our huge advertising campaign—the increased business and profits that the co-operation of our Sales Department will bring you.

YOUR customers are continually seeing GILLETTE advertisements and they want the razor. Eventually they buy it somewhere.

WHY NOT OF YOU?

Write us for catalog and liberal discounts to dealers.

Holiday goods now ready for dealers. Send for catalog.

GILLETTE SALES COMPANY

BOSTON
704 Kimball Building

NEW YORK
704 Times Building

CHICAGO
704 Stock Exchange Building



"Hear What I Have to Say"

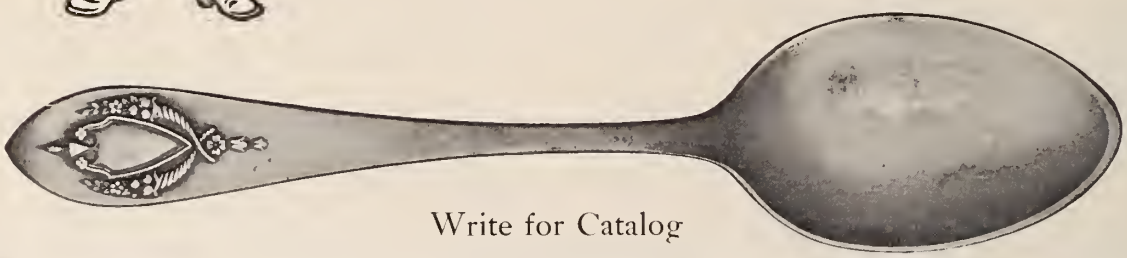
Ye Mount Vernon Pattern

STERLING SILVER TABLEWARE

is made by ye good Silversmiths at GREENFIELD, MASSACHUSETTS, in ye shop of

Rogers, Lunt & Bowlen Co.

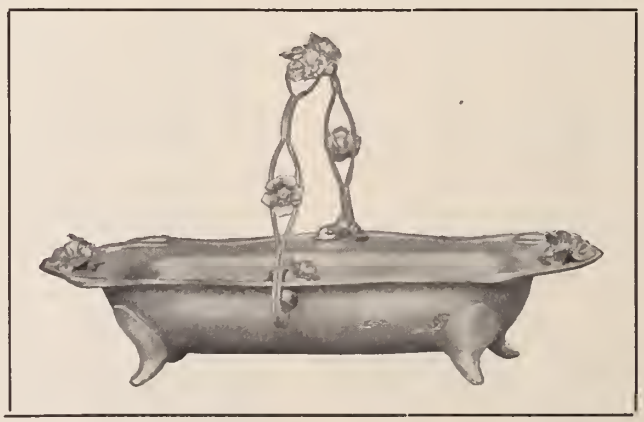
Jewelers don't *keep* this pattern
THEY *SELL* IT



Write for Catalog

The Only Manufacturers in the Line Selling Only to Retail Jewelers Direct

SOLD WITH PROFIT BY THE RETAIL JEWELER.



IF YOU HAVEN'T SEEN OUR LINE, WRITE AND ONE OF OUR SALESMEN WILL CALL.

Rockford Silver Plate Co.

ROCKFORD, ILL.

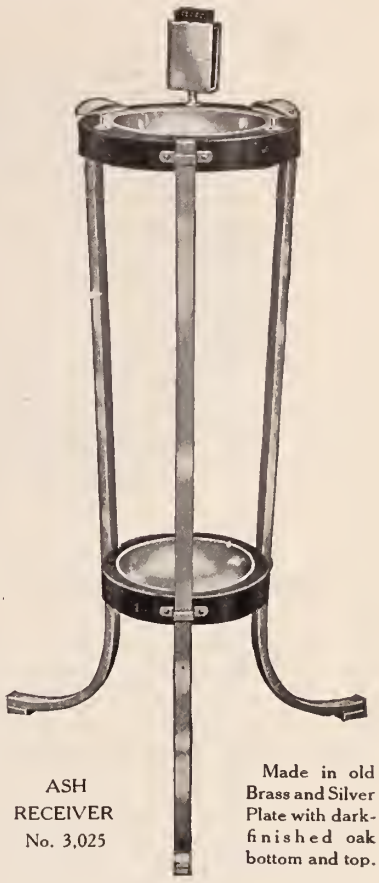
"Stand By Those Who Stand By You"

WE PROTECT EVERY RETAILER OF ROCKFORD GOODS

HOLIDAY GIFTS

Remember that Sternauware in all its varied forms makes ideal holiday gifts. What woman would not be delighted with a beautiful COPPER or SILVER PLATED CHAFING DISH or COFFEE MACHINE or TEA SET? Your men customers know this.

And what smoker would not be immensely pleased with this elegant and useful ASH RECEIVER with its handy CIGAR RESTS and SAFETY MATCH BOX HOLDER? Your customers will be quick to recognize the desirableness of such an article.



ASH RECEIVER No. 3,025

Made in old Brass and Silver Plate with dark-finished oak bottom and top.

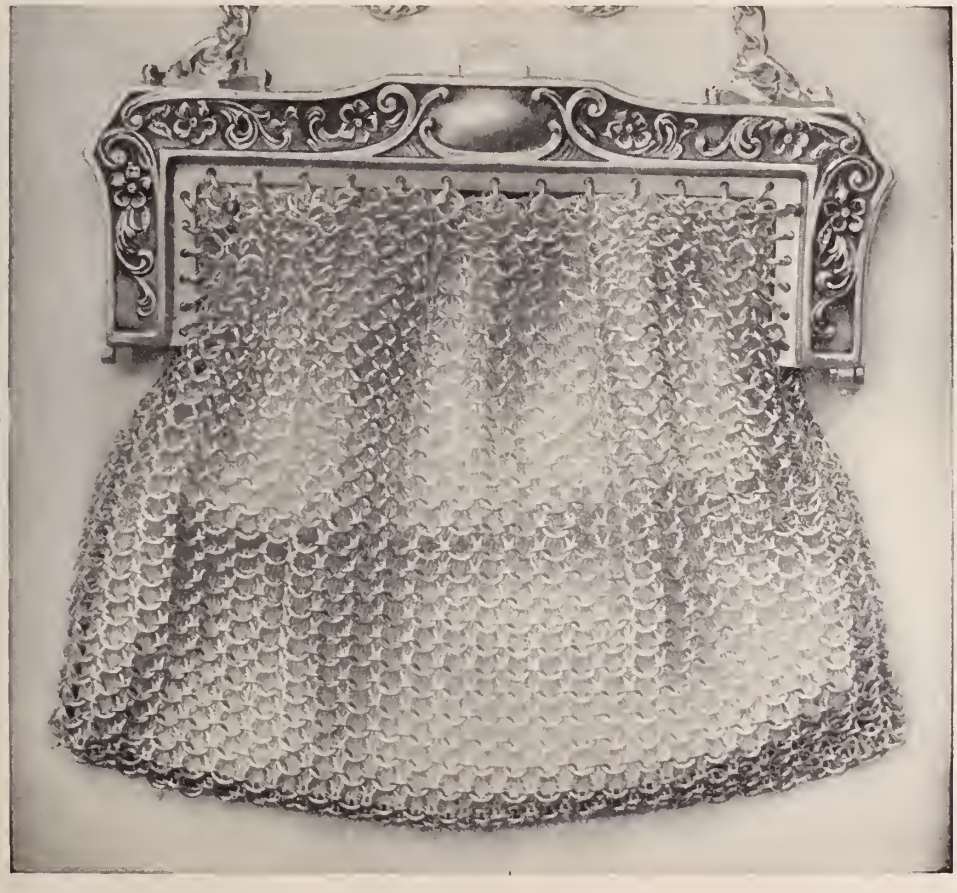
S. STERNAU & CO.

Makers of STERNAUWARE consisting of

Fancy Teakettles, Chafing-dishes and their Accessories, Coffee-machines, Candlesticks, etc.

NEW YORK SHOWROOMS
Broadway, cor. Park Place
Opp. Post-Office

OFFICE AND FACTORY
195 Plymouth Street
BROOKLYN, N. Y.



Individuality

In your selection of bags it behooves you to buy those bags which stand out prominently as possessing an individuality of pattern, as opposed to the common goods scattered promiscuously around. You will find that the women know and discriminate in favor of the former every time. An inspection of the W. & D. line by you will lead you right.

Whiting & Davis Co.
PLAINVILLE, Norfolk Co. MASS.
New York Office
7 Maiden Lane
Chicago Office: Room 405, 103 State St.



637S. Fruit Plate. 11 in. Diameter.



B243. Sandwich Plate. 9 in. Diameter

SANDWICH PLATES of which we are the originators

Jewelers looking for a practical piece of sterling silverware suitable for Weddings, Birthday or Holiday presents, come to us. We have them—54 styles to select from. They sell on sight.

Do not hesitate to carry a line of our plates, as our prices are within reach of all. Elegantly designed, good weight and nicely furnished.

Just think of it! Sterling Silver Sandwich Plates that can be retailed at from $5.00 to $75.00! One trial order will convince you of their selling qualities. We also make an extensive line of Sandwich Tongs to match plates.

Place orders early, as our factory is running to its full capacity. Orders placed early will assure prompt delivery.

Photos and prices furnished to the trade on application to the factory

ROGER WILLIAMS SILVER COMPANY, 101 Sabin Street, Providence, R. I.

The Williams Bros. Mfg. Co.—"Quality Ware"

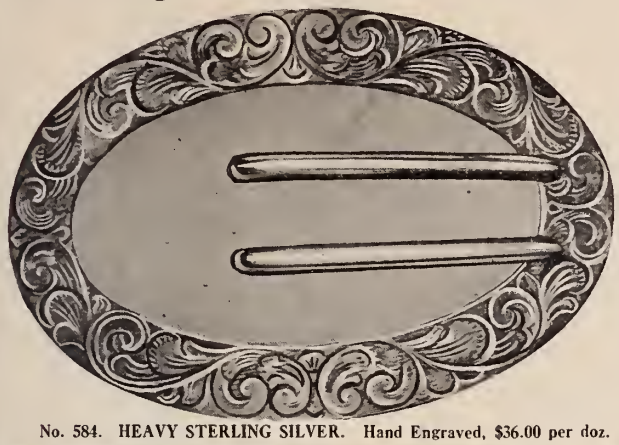


CARVING SET—QUEEN ELIZABETH DESIGN

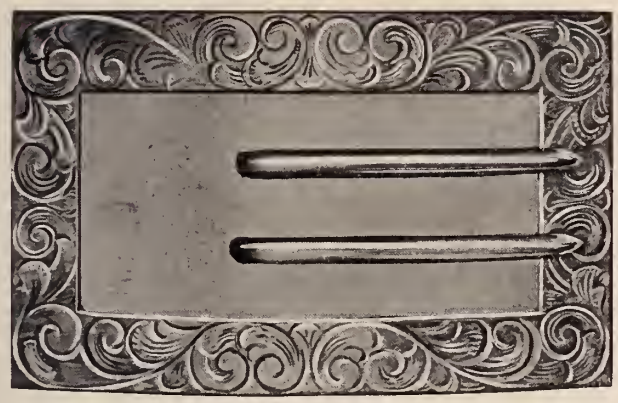
The latest of our well-known "Queen" Patterns is illustrated above. While each pattern we produce is more artistic, perhaps than its predecessors, we can hardly improve the ***quality.*** The Queen Elizabeth may be had either in bright or French Gray—5-oz. or 12-oz. plate. Almost any article of flat ware now ready.

THE WILLIAMS BROS. MANUFACTURING COMPANY, GLASTONBURY, CONN. (Plant Established 1846)

These Designs made as Buckles or Sash Pins



No. 584. HEAVY STERLING SILVER. Hand Engraved, $36.00 per doz.



No. 587. HEAVY STERLING SILVER. Hand Engraved, $36.00 per doz.

SASH PINS AND BUCKLES

IN GOLD FILLED AND STERLING SILVER

We make a beautiful and extensive line in Sash Brooches and Buckles, combining graceful, artistic designs with finest quality, workmanship and finish.

We manufacture in

Gold Filled and Sterling Silver

BROOCHES HAT PINS COMBS HANDY PINS
WAIST PIN SETS BARRETTES SCARF PINS
VEIL PINS LINKS BUCKLES SASH BROOCHES
BRACELETS and NECKLACES

Send for New Illustrated Booklet

C. Ray Randall & Co.

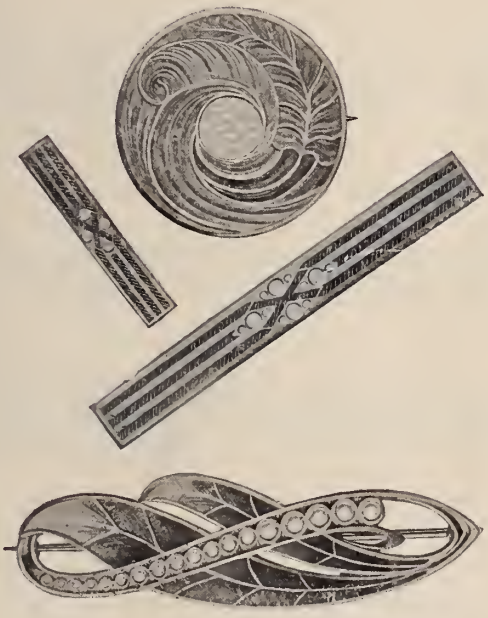
NORTH ATTLEBORO, MASS.

Address all orders and communications to Factory, North Attleboro, Mass.

NEW YORK OFFICE, 7 Maiden Lane
SAN FRANCISCO OFFICE, Henry M. Abrams Co., No. 717 Market Street
TORONTO, CANADA, Mr. A. E. Kentleton, 28 Toronto Street

The Shepard Manufacturing Co.

MELROSE HIGHLANDS, MASS.



We are the leading manufacturers of high-class wares in Cloisonne French Transparent Enamels. Formerly these goods were made abroad, and the work done by hand, and the prices charged for the goods put them beyond the reach of the ordinary buyer. By our process of manufacture we are able to put on the market work that is equal in every respect, including design, finish, and the beautiful transparent effects that are obtained in the foreign productions, and at a price that is only a fraction of the cost of the imported articles. Many of our newest designs are made up from the advanced 1909 designs from Paris. The enamel fad is on in this country as well as in Europe, and we are the leaders in the line.

Our representatives are out with a full line of samples, and it would pay you to await their call, and to see our line before purchasing.

Our new Fall lines include the following:

Gentlemen's Vest Buttons	*Ladies' Dress Buttons*
Cuff Links	*Buckles*
Stick Pins	*Hair Pins*
Bon-Bon Boxes	*Hat Pins and Brooches*

They embody several of the latest creations from the celebrated French artists.

NEW YORK OFFICE: 15-17-19 Maiden Lane CHICAGO OFFICE: 501 Heyworth Building

Lockets Only



8727
GREEN CAMEO

TRADE W&H MARK
INSIDE

ESTABLISHED
FIFTY-TWO YEARS

The W. & H. locket represents the highest attainment in mechanical skill and artistic design

Wightman & Hough Co.

NEW YORK OFFICE
3 Maiden Lane

Providence, R. I.

Main Office and Factory { 7 Beverly Street
PROVIDENCE, R. I.

The "GLENNA" REVERSIBLE BRACELET

is the best seller on the market. It is virtually two bracelets for the price of one. Both sides are stone set; made in all semi-precious and imitation stones. Quality and construction guaranteed. The setting does not come in contact with the arm.



Pat. May 19, 1908. B—AMETHYST (Actual Width)

The reversible idea gives double value and appeals to the purchaser as a novelty.



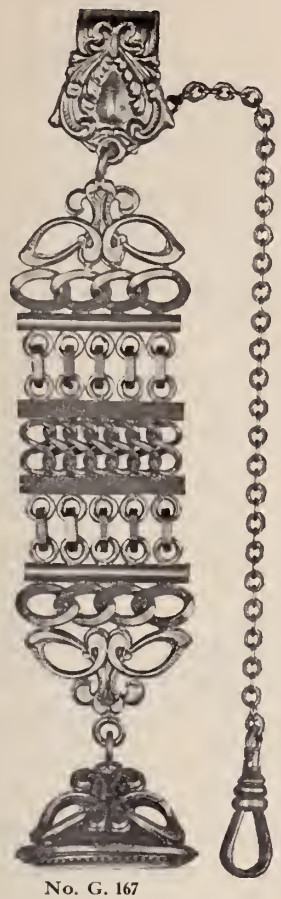
E-7 (Actual Width)



B—CORAL (Reduced one-third)

Combination reversible neck collar and bracelet combined. The bracelet can be detached and worn separately. Four pieces of jewelry in one, set with fancy stones. Ask your jobber for them.

C. D. LYONS COMPANY, Mansfield, Mass.



No. G. 167

Attleboro Chain Co.

MAKERS OF

ROLLED PLATE CHAINS, FOBS, BRACELETS AND LA VALLIERES



No. 16474

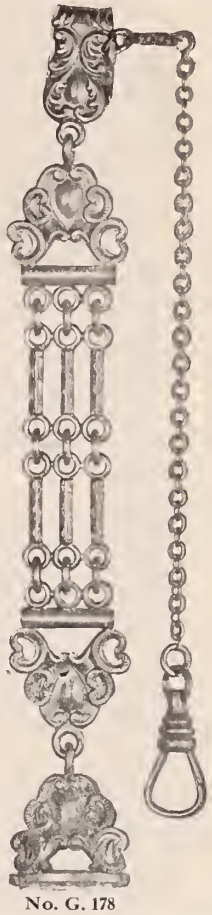


No. 16467

These illustrations speak for themselves

Write to-day for samples *We sell to Jobbers only*

FACTORY, - ATTLEBORO, MASSACHUSETTS



No. G. 178

Popular Priced Cut Glass

Our line, while it is made up of rich and beautiful designs, still continues to be

Popular Priced

The glass that sells the year around is the kind you want to complete your stock for the holidays.

Send for 1908 Supplementary Catalogue

Main Office and Factories: MERIDEN, CONN.



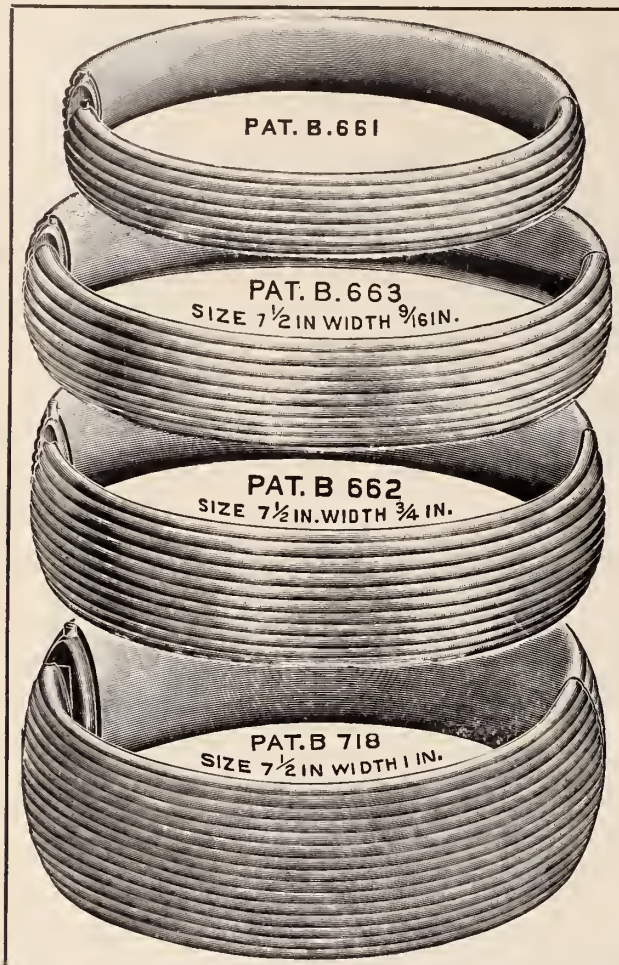
No. 888—Eloise 2-Pint Jug

THE J. D. BERGEN CO.

NEW YORK SALESROOM
38 Murray St.

CHICAGO SALESROOM
131 Wabash Ave.

BALTIMORE SALESROOM
121 W. Baltimore St.



BATES & BACON

ATTLEBORO, MASS.

NEW YORK: 9 Maiden Lane CHICAGO: 103 State St.

Makers of

High Grade Gold Filled Chains, Lockets and Bracelets

Another attractive "Winna" Bracelet; equally as striking as our Famous Corrugated Bracelets!



Made { English / Roman / Polished

We make seven widths of oval bracelets. We are equipped to make any size oval shaped bracelet in joint and catch.



STYLE, QUALITY AND PRICE

We can give you a variety of styles in our new line of

Jointed or Adjustable Bracelets

that will attract widespread attention.

With these styles we will give you a *quality* that will satisfy the most particular.

Both style and quality are *yours* for a *price* that will demand your attention.

It means extra profits for *you*.

Write for Samples.

C. H. EDEN COMPANY, Attleboro, Mass.

NEW YORK OFFICE, 550 Broadway



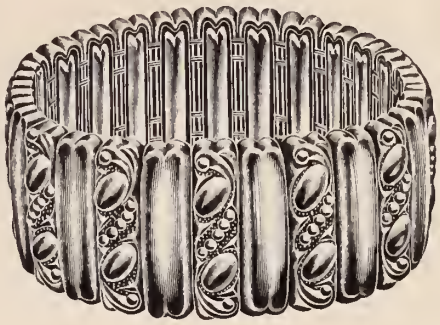
564—LADIES



558—MISSES



598—BABY



543—LADIES

ENTIRELY NEW

The NORMA TRADE MARK

Is the Standard Adjustable Bracelet of the Day

High Grade, Gold Filled—Sold only through Jobbers

Send for new catalogue just issued

The F. H. Sadler Company

Attleboro, Mass.



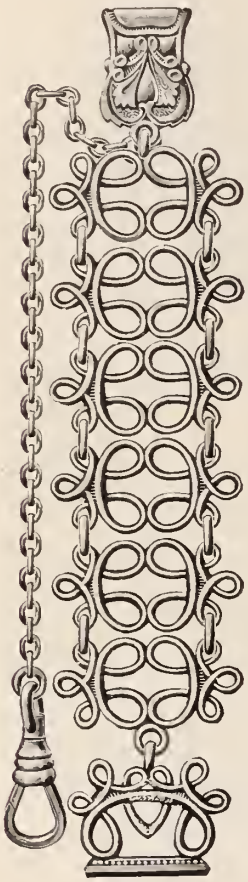


The Chas. M. Robbins Co.

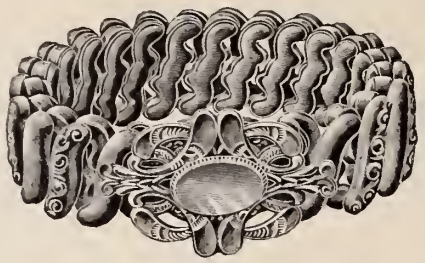
MANUFACTURING JEWELERS

ATTLEBORO. MASS.

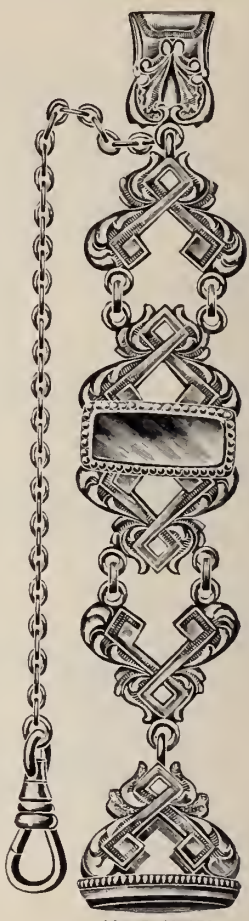
CLASS PINS



No. 7554/206



No. A10



No. 7568/170

CONSIDER THIS

WHEN YOU BUY OUR LINE YOU DON'T PAY ANY MORE, PERHAPS LESS, THAN FOR SOME OTHERS, AND YOU ARE CERTAIN ABOUT QUALITY.

Is It Worth Considering?

THE D. F. BRIGGS COMPANY

ATTLEBORO, MASS.

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About ½ actual size.

The Lafayette Burnisher

The finest tool on the market for burnishing jewels or reducing pivots on balance staffs or train pinions. Does the work quickly and smoothly. Made of finest hard sapphire and mounted in hard rubber case.

PRICE, $2.00 Each

Order of your jobber.

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Made for every need of the practical optician.

Perfectly constructed of fine quality steel.

Ask for *Lafayette* and secure the best.



We occupy this entire building for storage, display and sale of our wares. Visit us.



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The Lafayette Jewel Stripper

GENUINE SAPPHIRE

For the expert workman who desires to do finished, first-class work. Used in watch factories and by expert workmen everywhere.

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Lafayette Watch and Clock Oil

Better than all the rest, because it stands the test of time.

Ask your jobber for *Lafayette* brands.

American Oil & Supply Co.,

52-54-56 Lafayette Street, NEWARK, N. J.

Heyworth Building, CHICAGO

Importers and manufacturers of Fine Tools, Machinery and Supplies for Jewelers, Silversmiths and Metal Workers.



THE PRODUCTS OF THE SOUTH are not ONLY confined to COTTON and other STAPLES, but NOTE from the ABOVE WHAT WE PRODUCE and CAN SUPPLY.

In addition, there are THOUSANDS of Jewelry requirements WE ARE HEADQUARTERS FOR, and which are illustrated in our CATALOGUES.

CATALOGUE DEPARTMENT

Dept. A. Jewelry, Watches, Diamonds, etc.
Dept. B. Cut Glass, Clocks, Silver, Fancy Goods, etc.
Dept. C. Optical Goods
Dept. D. Material, Jewelry Boxes and Trays

Catalogues sent on request. Goods sent on selection



WE MAKE

The Alliance Ring

The graceful style of the Alliance Ring is rapidly supplanting the use of the old-style wedding ring. The joints are invisible, and whenever engraving is desired it is done in the inside surface. Can be easily separated by inserting a pin in inside pinhole.

14 karat, 3 dwts., each, $1.25 per dwt.; in dozen lots, $1.15 per dwt., net; 18 karat, 3 dwts., $1.40 per dwt.; in dozen lots, $1.30 per dwt., net.

LEONARD KROWER, WHOLESALE MANUFACTURING JEWELER AND OPTICIAN **536-538 Canal St., New Orleans, La.**

Our Business Policy is Your Success-Insurance Policy

Our line comprises every desirable novelty of the season. It will pay you to see our line. Selection packages sent.

L. WITSENHAUSEN CO
47-49 Maiden Lane N.Y.
JEWELRY SPECIALISTS

GEMS AND PRECIOUS STONES
Cloth, Postpaid, $1.00

Published by
The Jewelers' Circular Pub. Co., 11 John St., N. Y.



Globe Lever Button Backs
Made in Gold and Gold Filled
The only serviceable kind



For Hard Soldering

J. BULOVA CO., - 51-53 Maiden Lane, New York



After the Election excitement it is essential for the business man to get down to business. Replenishing of stocks has been deferred—it is high time that the dealer prepare himself for the holiday demands. We have anticipated the requirements of the trade and are fully equipped to furnish anything desired in **JEWELRY, WATCHES** or **DIAMONDS.** Remember we sell sellers and are headquarters for Elk, Eagle and Moose Emblems.

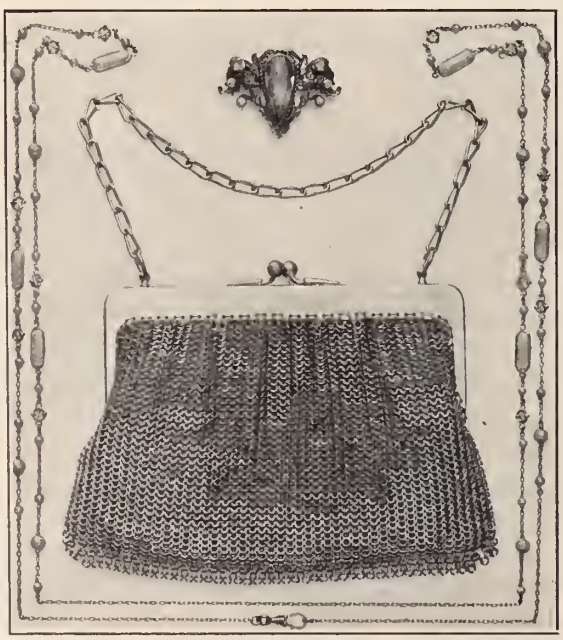


HENRY FREUND & BRO. 71 Nassau St. New York

Our Trade Mark, The Rose Stands for Quality and Excellence

"I Didn't Know CHOPARD Sold Novelty Jewelry"

That's a remark made by one of our customers the other day who was only familiar with us as a Jet House. He has purchased much of our famous JETS—and was agreeably surprised to know we sold just as good NOVELTIES.



We do sell Novelty Jewelry

a most exclusive selection of **Novelty Jewelry,** in the regular **CHOPARD** standard—a standard long since set by the unusual excellence of our now deservedly famous JET JEWELRY.

¶ A view of our endless collection would open your eyes. Every conceivable conceit is there, original designs set with the stones now in vogue—imitating the genuine with a precision that is baffling to even the more than ordinary buyer.

¶ We've Combs, Brooches, Festoons, Lorgnettes, Bayaderes, Hatpins, Buckles, La Vallieres, Bracelets, Collars, etc., in a wonderful profusion. Every piece is exquisite—perfect in execution, unusua in design, and so attractive that sight means sales.

¶ May be you'd like to see a selection of these good

CHOPARD NOVELTIES

¶ We'll send our "Express Salesman." It's a complete collection—the arguments are silent, but convincing.

¶ A mere request brings him.

CHOPARD FRÈRES CO.

Factory
35 RUE des TROIS BORNES
PARIS, FRANCE

56 MAIDEN LANE
NEW YORK

MR. RETAILER:

NOW READY!

Our New **"Os SPECIAL"** in 14-K. Gold Open Face and Hunting.

Every feature in artistic watch case construction is embodied in these cases.

They have 5 knuckle or flush joints, Swiss head springs, *gold dust bands*, engine-turned caps, and fancy or clover-leaf bows.

It is really an education to examine one of these cases, and the low price will surprise you. Ask your JOBBER for a few "on selection."

Solidarity Watch Case Company

Established 1885

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General Selling Agents:

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FROM ITALY

A LARGE SHIPMENT OF **CORAL** JUST RECEIVED, CONSISTING OF

Coral Cameos Cabochons Necklaces

Buttons for Earrings Pear Shapes for Pendants

FROM THE INEXPENSIVE TO THE HIGHEST GRADE OF JAPANESE CORAL OF BEAUTIFUL PINK

Importers of Precious Stones
Manufacturers of Artistic Jewelry

VAN DUSEN & STOKES CO.

1123 Chestnut Street, Philadelphia

A New Chatelaine Pin

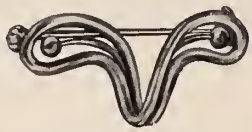
"CREMAILLIERES"

(HOOK ON)



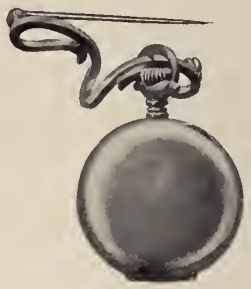
Front view

PATENT APPLIED FOR



Three-quarter view

PATENT APPLIED FOR



No hooks to loosen. The bow slides right over the pin, thus providing absolute security to the watch.

Letters patent have been applied for, and the trade is cautioned that our rights will be fully protected, and anyone making or selling any infringing pin will be vigorously prosecuted.

Made in a Large Variety of Attractive Patterns by

Fine Jewelry in 14 K. Only

SLOAN & CO.,

21-23 Maiden Lane New York

TRADE MARK

ABSOLUTE LEADERS IN

Bangles, Bracelets, Combs, Crosses, Crucifixes, Rosaries and Gold Novelties



The Goods You Need!

ALLSOPP & ALLSOPP'S

Diamond Jewelry Line

Sells in hard times as well as in good times

Because it is

Inexpensive

These goods combine all the artistic qualities of higher priced lines at HALF the cost.

Mounted goods only

Brooches	Veil Pins
Baskets	La Vallieres
Barrettes	Collar Pins
Bracelets	Scarf Pins

"TOPPY"

Trade Mark

18 Columbia Street, NEWARK, N. J.

"Krementz Bodkin Back"

STUDS AND VEST BUTTONS

Pat. Feb. 16, 1904

"Not One-Piece
but
One-Piece Construction"

Made in
KREMENTZ
COLLAR BUTTON
MACHINES

The simplest and best mechanical Stud or Vest Button made


CLOSED

NO SPRINGS
TUBING
SOLDER


OPEN

A great many of our customers have bought and sold "Krementz-Bodkin Back" Studs and Vest Buttons. If you have never seen "Krementz-Bodkin Back" goods, and if your interest is sufficiently aroused to make the request, Krementz & Co. will be pleased to send you a selection on memo.

You can then make a comparison of the construction, quality, finish, operation and price of the "Krementz-Bodkin Back" line with any or all other lines made.

GUARANTEE

If for any cause whatever, a **"Krementz-Bodkin Back" Stud** or **Vest Button** should be damaged either in the hands of the dealer or wearer, a new one will be given in exchange, without charge. **"Krementz-Bodkin Back" Studs** and **Vest Buttons** are made in large variety of patterns in 14-kt. gold and platinum, set with pearls and diamonds.

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SIGNIFICANCE is the soul of the Signet Ring. Those made here for members of the Legal, Medical and other professions and callings are finely appropriate and highly artistic. Designs for Fraternal Orders, Societies, Colleges, Bishops' Rings and other Official Seals.

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DURAND & CO.

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Fine Pearl and Diamond Goods

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GOLD BRACELETS of every kind
For WOMAN, MISS OR BABY

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16 John Street, New York

Factory, Newark, N. J. San Francisco, Julius A. Young



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Silversmiths and Goldsmiths

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Cigarette Cases, etc.

ALSO SILVER MESH BAGS



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NEW YORK

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Gold Bead Necklaces

14 Kt. 

Only

TIMES AND SEASONS make no change in the popularity of Gold Bead Necklaces especially if they are the products of this house. This season's examples are the ripest fruit of painstaking craftsmanship extending over many years. Without such rich experience they would be impossible. The finest Bead Necklaces have come to be identified with this house.

Plain Roman Beads
Straightaway and Graduated.

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Plain and Trim Alternated
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Gem-Bead Alternations
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ESTABLISHED 1841 BY A. CARTER

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ARTISTIC—SALABLE—RELIABLE

Most Comprehensive Line Offered

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Popular Priced 14 K. and 10 K. Jewelry

Grape Jewelry

A Large and Varied Line of these Ready Selling Goods in

Scarf Pins **Brooches**
La Vallieres **Festoons**

To the Jobbing Trade Only

MILTON L. ERNST

TWELVE DUTCH STREET - - NEW YORK

B. M. SHANLEY, Jr., CO.

Manufacturers of

14 and 18 Kt. GOLD JEWELRY

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FINE MESH BAGS

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Largest Line of 10 Karat Jewelry Offered the Trade

WORKMANSHIP AND FINISH EQUAL TO ANY 14 KARAT LINE ON THE MARKET



Solid Gold Crosses, Barrettes, Etc.

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901 Roman finish.
910 Roman finish.
911 Pearls.
912 Pearls.
915 Pearls.
916 Pearls.
919¾ English finish, hand engraved.
920¾ English finish, hand engraved.
921¾ English finish, hand engraved.

SOLID GOLD WAIST SETS—Actual Size

1541-2½E Rose finish, emeralds.
6077¾C English finish, hand engr., coral.
6078C Roman finish, coral.

SOLID GOLD BARRETTES—Actual Size

12¾ English finish, hand engraved.
13 Roman or bright finish.
14¾ English finish, hand engraved.

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4053G Green and rose finish.
4062G Green and rose finish.
4068 Roman finish.

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PRICES ON APPLICATION

Our new catalogue is now ready and illustrates our complete line of the newest designs in 10 K. jewelry. Copy sent on request.

The Keller Jewelry Mfg. Co.

64 Nassau St., New York

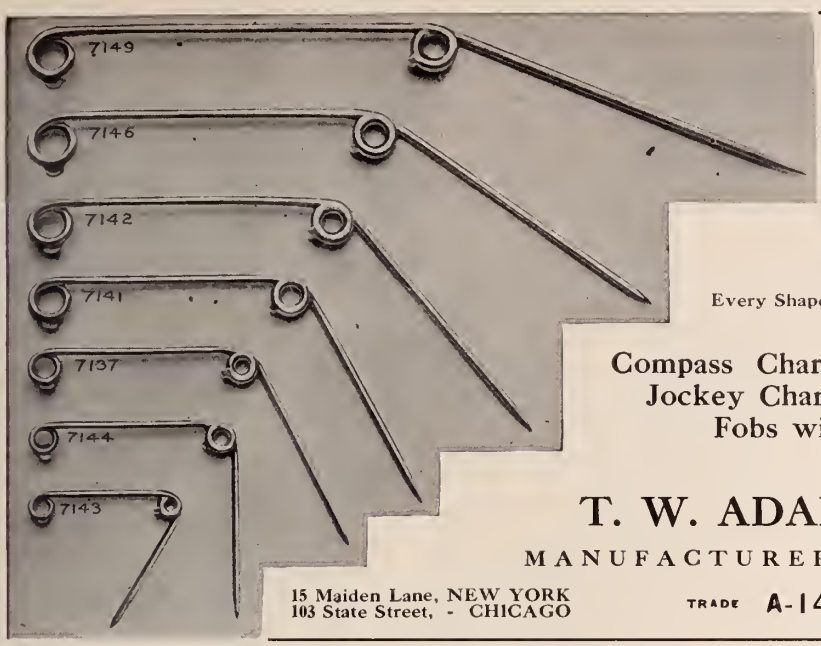
Factory : Newark, N. J.

The "Bryant" Rings.

WE have made the **Bryant Rings** for 50 years, and know how to make first class goods. The stone setting—which every retailer knows is a very important part of the work—we give special attention to. The **Bryant Rings** will help your reputation as a first class Jeweler.

TRADE-MARK

M. B. BRYANT & CO., No. 7 MAIDEN LANE, NEW YORK.



A Safety, Handy, Veil, or Automobile Pin

that will not break and can be opened full length

LOCKETS

Every Shape, Size and Style. For One, Two, Three or Four Pictures

Compass Charms, Stone and Gold Heart Charms, Jockey Charms, Crosses, Bangles, Sleeve Links, Fobs with or without Seals, Scarf Pins

T. W. ADAMS AND COMPANY

MANUFACTURERS OF 14 K. JEWELRY ONLY

15 Maiden Lane, NEW YORK
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TRADE A-14-K. MARK

FACTORY
83 Union Street, NEWARK, N. J.

The Allsopp Rings

A complete line set with America's Newest Gem— **AMATRICE**

The attractive and beautiful individual matrix stone.
Beautiful shades of color. Does not fade or change color.
Wonderful Individuality. No porosity or roughness.

Allsopp QUALITY, DESIGN AND WORKMANSHIP— No retailer can afford to be without an assortment of this new ready seller.

Allsopp Bros. Allsopp Building, Newark, N. J.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

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MORRIS SCHIFF

82-84 Nassau St. NEW YORK



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Diamond Mountings, Lockets, Buttons, Bracelets, Etc.

Special Order Work and Repairing

Specialty in Cluster work, at the most reasonable prices. First class work.

Geo. O. Street & Sons

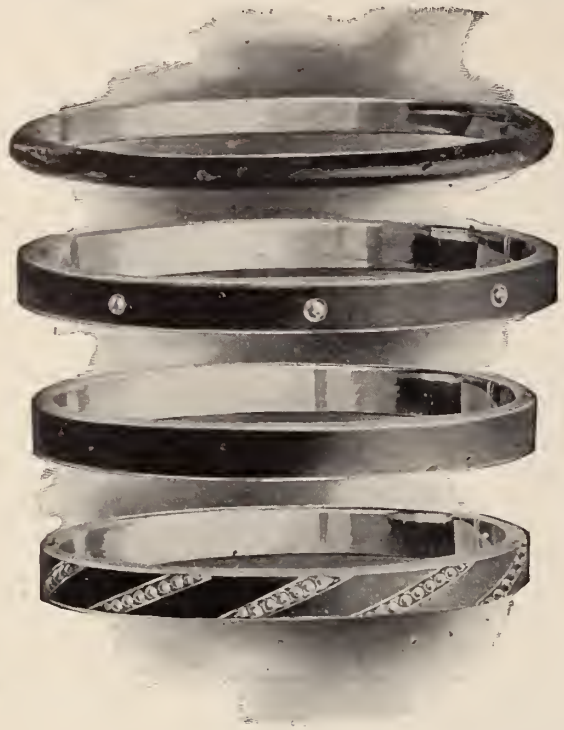
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Established 1837

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SLEEVE-LINKS
SCARF-PINS
FOBS AND SEALS

Agents for the Pacific Coast
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Mourning Goods
of all kinds

Bracelets
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Everything in Black

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Makers of 14K. Jewelry
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Enos Richardson & Co.

23 MAIDEN LANE NEW YORK, N. Y.

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Handy Pins	Shirt Studs	Hat Pins
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10 K. and 14 K. Neck Chains and Guard Chains
Plain and Jeweled Lorgnette Chains

SAN FRANCISCO OFFICE: J. A. YOUNG, 717 MARKET STREET



The R. S. Cigar Cutter

In Sterling Silver, Plain and Engraved; and 14 k. Gold, Plain and Engraved, also Set with Diamonds.

A Novelty

Unlike all other cigar cutters, this one lies flat in the pocket—does not get out of order.

A Good Article



We Push It

Our advertising makes the customer want it; his friend sees it and he wants it. An endless chain of customers.

A Good Seller



Trade supplied by

Enos Richardson & Co.
23 Maiden Lane, New York.
717 Market St., San Francisco.
J. A. YOUNG.

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Gold Chains

We make every conceivable kind of a Gold Chain, incorporating the best material and workmanship.



Economy in manufacture and merchandizing—we have no traveling men—makes it possible to offer the Retailer a good, substantial line of attractive Chains at prices that allow a generous profit.

THE NEW CHAIN

Write for a sample of our new solderless, flexible and indestructible Bead Neck. No stringing or wiring. 15 inch lengths, and 10K. only.

IT'S A SELLER

Alois Kohn & Co.

16-18 Maiden Lane NEW YORK

1850 THE GOLD CHAIN HOUSE 1908

CRESTS
LETTERS
MONOGRAMS
COATS OF ARMS

Sample Card, thirty-nine different styles of engraving, $1.00 per copy

Made in GOLD, SILVER and METAL

Also Inlaid on Ivory, Tortoise Shell, Ebony Goods.

WILLIAM BRUETSCHER
General Engraver
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Makers of 14-K Jewelry

¶ We have been busy for a long time making up one of the finest 14-K lines that you could wish to see. Every design is new, inexpensive and salable. Our Brooches surpass all others. That's pretty strong, but it's true. Look over our goods when our salesmen call and judge for yourself.



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No. 325
Set with Ruby, Sapphire and Pearl



No. 326
Set with Amethyst, Jade, Amazonite, Red and Green Sardonyx, etc.



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Set with Half Pearls and Enamel



Sterling Mesh Bags

also gold lorgnette and neck chains

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Weizenegger Bros.
358 Halsey St., Newark, N. J.
N. Y. Salesroom: 396 Broadway

AZURITE-MALACHITE MATRIX

A beautiful blending of Blue, Green and Brown

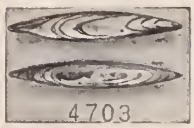
A New *Hard* Variety, entirely different from any stone heretofore shown on the market, ***and guaranteed to be hard as turquoise.*** We control the output of the only mine producing this variety. Send for samples, mounted or unmounted.

ABALONE PEARL SHELL JEWELRY

in two natural colors, opal iridescence and various shades of rich green.

Mounted in Sterling Silver and Gold in a large assortment of designs.

BEAUTY PINS



Send for new Illustrated Catalog in colors containing prices.

The Barber Jewelry Mfg. Co., 36 GOLD STREET NEW YORK CITY



The COMB HOUSE

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We are also manufacturers of an exclusive line of REAL Tortoise Shell Hair Ornaments for the fine trade.

Selection packages cheerfully sent responsible jewelers

Wagner Comb Manufact'r'g Co.

Hartford Bldg.

41 Union Sq., New York

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We have closed out our entire line of

EBONY

Brushes, Novelties and Traveling Rolls to

Mr. John B. Ash, the Ebony King, of Rockford, Ills.

to whom we refer you when needing ebony.

Chas. L. Trout & Co.

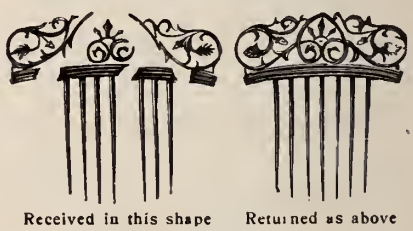
Wholesale and Manufacturing Jewelers

2 Maiden Lane. New York

We Repair

Everything in Ivory, Tortoise Shell and Pearl, and Refinish Ebony

COMBS, BARRETTES, FANS, Etc.



Received in this shape Returned as above

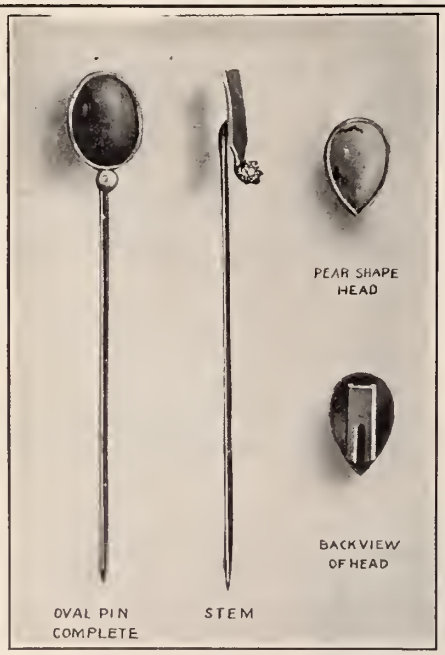
We have been established for over 25 years and number among our customers the best in the jewelry trade. Prompt service and reasonable prices our specialty.

Write for Estimates

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131 West 31st St., NEW YORK



Interchangeable Scarf Pin

PATENTED AUG. 25, 1908

Now made in three shapes: oval, long oval and pear, all fitting same stem.

Just snap 'em on!

Only one diamond (or pearl) needed for a set of any number of tops.

Mounted in 14 kt. only, in Lapis, Coral, Amethyst, Topaz, Jade, Turquoise Matrix, etc.

ROTHSCHILD BROS. & CO.

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The Locket House 51-53 Maiden Lane, New York

New York Tortoise Shell Co.

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Just East of 5th Ave.
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SHELL

Manufacturers of Fine TORTOISE SHELL GOODS

Repairing given prompt Attention



Seed-pearl necklaces at all prices. Stone heart charms of all sizes.

Large department for special order work, mounting and repairs.

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Makers of High-Grade Gold, Silver, Gun Metal Novelties



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PARIS, 28 Rue D'Hauteville

HEADS OF WHEAT



PATENT APPLIED FOR.



PATENT APPLIED FOR.

BELT PINS, VEIL PINS, BARRETTES and HANDY PINS, IN 14K. GOLD

Also Set with Precious and Semi-Precious Stones and Pearls

LEE-DODD COMPANY, MAKERS OF FINE JEWELRY
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SECURITY
Automatic Holder
for all sizes of scarf-pin wire. Guaranteed.

MAGIC NUT
for ear studs, scarf-pins etc.



EAR WIRES
for unpierced ears.





Open. Closed. Open. Closed.

SAFETY CATCH
For Brooches, etc. Can be applied to any work where pin tongues are used.

Descriptive Circular on Application.
Pearl Drilling and Adjusting a specialty.
Special Order Work and Repairing.
C. IRVING WASHBURN, 12-16 John St., N. Y.

Gems and Precious Stones
Cloth, postpaid, $1.00. Published by the Jewelers' Circular Pub. Co., 11 John St., New York.



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We Make a Line of Cluster Work at

50 PER CENT. LESS THAN OTHERS

Order Work Promptly Done

KAUFER, KRENGEL & CO.
102-4 Fulton Street :: :: NEW YORK

Full Plat. Cluster **$4.25**



Full Plat. Cluster **$4.75**

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SNOW & WESTCOTT CO.
21 MAIDEN LANE, NEW YORK
JAMES P. SNOW CHAS. E. WESTCOTT

Makers of Fine Gold
HANDY PINS



RELISH DISHES
in a variety of charming designs.

G. A. HENCKEL & CO.

MAKERS OF SMALL AND MEDIUM WARES IN

STERLING SILVER

FOR THE TRADE ONLY

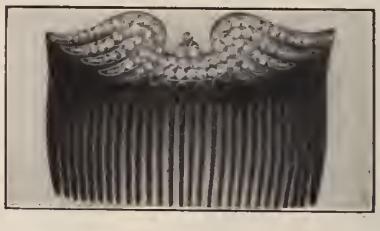
109 to 115 W. 26th St. (one Block from Broadway) NEW YORK CITY

¶ OUR GOODS INVARIABLY POSSESS THAT CHARM OF FINISH WHICH ATTRACTS THE BUYER AND THAT "STERLING" QUALITY WHICH HOLDS A CUSTOMER.

The trade is cordially invited to call at our showrooms and inspect our new productions.

STANDARD IN

Stone Combs and Hat Pins



Our line of White Stone Combs forms a class by itself. They are warranted to retain their brilliancy, and should any of the stones fall out, either in the hands of the dealer or consumer, we will repair free of charge. This guarantee assures customers and makes sales.

Our line of Combs and Hat Pins consists of over 100 new styles of exclusive designs which sell at popular prices.

On application we will send a selection on approval, with all charges paid

JOSEPH W. HELLER

Manufacturing Jeweler

White Stone Novelties

59 PAGE STREET PROVIDENCE, R. I.

NEW YORK OFFICE: 15-17 MAIDEN LANE
(Silversmiths Bldg., Room 1710)



Do you know that

SILVER DEPOSIT WARE

worthy of the name should improve in appearance when in use? That is true of our goods because the silver is heavy and the engraving is bold and deep so that when the article is in use the engraved effect is brought out strong and the contrast is more pleasing to the eye than when new. This is a feature you should consider because you do not want goods that become unsalable when in stock.

What we state about our deposit goods is also true of our line of

PHOTO FRAMES, CLOCKS, BELT BUCKLES, Etc.

All of our goods are hand engraved and etched, not die or machine work. It cost us more to make but the price to you is the same as you pay for the imitation.

We make a large assortment of inexpensive articles as well as the more costly pieces and as our prices are uniformly low our goods are in demand at all seasons of the year.

SCHARLING & CO.

Factory and Office, 755-757 Summer Ave., Newark, N. J.

Show Rooms represented by
W. B. POWELL, 35 Maiden Lane, New York GEO. H. THOMAS, Heyworth Bldg., Chicago, Ill.
M. L. LEVY & CO., 2447 Jackson St., San Francisco, California

THE GREAT AMERICAN JEWELRY CATALOG

Is a publication of real practical value; it truthfully illustrates those lines of merchandise; best adapted to the needs of the *Jewelry Trade;* its reliability is unquestionable.

SAFETY

With implicit confidence you can use it when ordering goods; it insures you against deception; remember, for every dollar's worth of merchandise you buy you are obtaining positive, intrinsic value.

Write for this catalog; it means much to you.

THE OSKAMP-NOLTING CO.

Mammoth Wholesale Jewelers

411-413-415-417 Elm St., CINCINNATI, OHIO

Mr. Jeweler:

Have you accepted my Splendid Offer made in October 21st issue of the "Jewelers' Circular"? If *not* look up at once and ACT NOW

JOSEPH IRONS
NEW YORK, N.Y.

35 MAIDEN LANE

9K. GOLD
Imported
CHATELAINE
with Colored Iridescent Dial

$5.00

Subject to 6 per cent. discount



Adrian J. Morais

Room 304 Godchaux Bldg., New Orleans, La.

Trade-Mark. Trade-Mark.

COLMONT
PARIS
Established
1846


560

COLMONT
OPERA and FIELD GLASSES

have been recognized by Opticians who really wanted a good article without paying too high a price.

With Colmont Glasses You Have a Guarantee

The name STANDS for honesty and uniformity of construction, fairness of price.

For your own advantage, investigate the "COLMONT" line at your jobber's.

SUSSFELD, LORSCH & CO.
Importers
NEW YORK PARIS



THE 10K LINE WITH A 14K APPEARANCE

Here are some

of our best selling brooches.

Workmanship and finish cannot be excelled.

Our 10K Jewelry has established a new field for the retailer, who appreciates merit and excellence.

Write for Price-List

KOHN & CO
CAMP & ORCHARD STS.
NEWARK N.J.
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EVERYTHING IN LOCKETS



TRADE SKM CO. MARK

S.K.Merrill Company
Locket Makers

SOLD TO JOBBERS ONLY

NEW YORK OFFICE
15-17-19 MAIDEN LANE

MAIN OFFICE & FACTORY
PROVIDENCE, R. I.

AT YOUR SERVICE

37TH NEW ISSUE OF THE STANDARD AMERICAN CATALOGUE

Maker of Prices in the New York Market for more than 37 years

EVERYTHING IN JEWELRY AND KINDRED LINES

Illustrates carefully selected, choice and Reliable Goods only.

UNIFORM LIST PRICES. SENT FREE

S. F. Myers Co.

47-49 Maiden Lane, New York

IMPORTER AND MANUFACTURER OF

Watch Materials, Tools, Jewelers' Supplies and Optical Goods

BARGAINS IN

Watchmakers' Lathes

PRICES ON APPLICATION

Fine Gold, Silver and Platinum always on hand. Highest Prices paid for Old Gold and Silver.

Prompt shipments of Jewelers' and Watchmakers' Tools and Material to all parts of the United States.

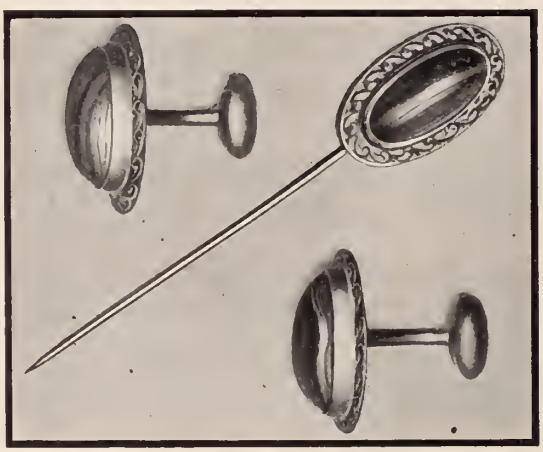
A. ZAREMBOWITZ
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We will mail upon receipt of $1.00 our 800-page Catalogue; this $1.00 will be deducted from the first purchase of $10.00 or more.

R 10K. GOLD JEWELRY
IS OUR SPECIALTY

A complete Line of Scarf Pins and Buttons in Epidote Malachite Matrix Turquoise Thulite Chrysocola

YOU NEED THEM



These beautiful and popular stones are going to be the headliners for gentlemen's jewelry during the coming Holidays. Write your jobber for some before it is too late.

W. E. RICHARDS CO.
Manufacturers for the Jobbing Trade
ATTLEBORO, MASSACHUSETTS
NEW YORK OFFICE, 9-11-13 Maiden Lane

LEDERERMAKE

"Three ★★★ Star"

No. 999 CHAINS

At All First-Class Jobbers

It's the Material we use, Workmanship and absolute Guarantee that make this $2.50 Chain the Best Value obtainable.

Pat. U.S. and Canada.

Try Wells' Perfect Ring Adjusters

1 doz. asst. sizes 10k gold filled (gold on front twice as thick as on back), $2.00.
1 doz. asst. sizes solid 10k gold, $3.75.
1 doz. asst. sizes, metal, 85c. Ask your jobber for them, or I will send, prepaid, at once (only on receipt of price), two samples—one small and one medium large gold filled and one metal adjuster for 50c. Address

CHESTER H. WELLS, Jeweler, Meshoppen, Pa.

LEROY W FAIRCHILD. GOLD PENS.

FAIRCHILD & COMPANY
29 & 31 EAST 22D STREET
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PENCILS
PENHOLDERS
FOUNTAIN PENS
THERMOMETER CASES
IN GOLD AND SILVER IN
NEW AND UNIQUE DESIGNS

BEFORE PURCHASING INSPECT OUR LINE.

"INK PENCILS"
BEACON STYLOS
THE BEST MAKE
THREE POPULAR STYLES



LIBERAL TRADE DISCOUNTS.
ALL PLATINUM-IRIDIUM POINTS.
ATTRACTIVE DISPLAY CARTONS
WRITE FOR CATALOGUES
Aikin-Lambert Co.
15 MAIDEN LANE N.Y.

L. BONET,
CAMEO PORTRAITS.



Importer of Precious Stones,
41 Union Square, NEW YORK.

JACOT MUSIC BOX CO.
MIRA MUSIC BOXES
AND MIRAPHONES
39 UNION SQUARE - NEW YORK.

POTTER & BUFFINTON CO.

This time we call attention to

LOCKETS

both plain and fancy designs in large variety—especially suited for holiday trade

Largest Exclusive
Makers of 10K. Jewelry

Ask your Jobber for our lines of
Cuff Buttons, Baby Pins, Brooches,
Scarf Pins, Lockets and Fobs

7 Eddy Street, PROVIDENCE, R. I.
New York Office, 65 Nassau Street
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E. L. SPENCER CO.

MAKERS OF

Solid Gold Jewelry

FOR THE

Jobbing Trade Only

Rings, Brooches, Scarf Pins, Tie Pins, Handy Pins, Cuff Pins, Veil Pins, Collar Pins, Chain Sets, Link Buttons, Hair Barrettes, Heart Charms, Ear Screws, Ear Drops, Pierceless Drops, Crosses, Cameos in Brooches, Belt Pins, Scarf Pins, and Stick Pins.

Factory: 95 Chestnut Street
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New York Office: 15-17-19 Maiden Lane. *Sample Lines Only*

BILL-TAFT Is The People's Choice

SO ARE

VERIBEST

Trade-Mark Registered U. S. Patent Office.

Gold Star S.&B.L. ★ CO. Guaranteed

LOCKETS

"A1 Quality" or "Made Goodasgold"

WHEN "YOU WANT A SQUARE DEAL"
The Foundation of Our Success
"Immediate Deliveries"

S. & B. LEDERER CO.
Locket Makers for the Jobbing Trade Only
9-11-13 Maiden Lane, New York 100 Stewart St., Providence, R. I. 131 Wabash Ave., Chicago, Ill.

We Make an Attractive Variety of

BAGS AND PURSES

In Sterling and German Silver



Bracelets and Bangles
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In 14-K Gold and Fine Rolled

Vanity Bags
In German Silver

Buckles, Sash Pins
Hat Pins, Brooches
ETC., ETC.

The Goods of Our Manufacture are Particularly Attractive and Quick-Selling

Send for Illustrated matter to-day, showing some of our "Quick Sellers," or we shall be pleased to send a selection of these goods to responsible jewelers.

Codding & Heilborn Co., NORTH ATTLEBORO, MASS
New York Office, 3 Maiden Lane

Mr. Jeweler:

Do you know that hundreds of your competitors in all parts of the country are making a specialty of Fans? Do you know that even a small line of Fans, properly displayed, will "dress up" the whole appearance of your stock? Of course, the Fans themselves must be suitable for jewelers, and must be bought from one who thoroughly understands the requirements of your trade. There is but one such house in America—

Louis Steiner

ESTABLISHED 1870

FANS
and Novelties for the Jewelry Trade

520 & 522 Broadway
New York

Artistic Photo Miniatures



on Watch-Cases and Dials. Pearl, Ivory or Porcelain for Brooches and Lockets. Hand Painted Miniatures. Etching on Silver.

CHARLES A. JOHNSTON
108 Fulton Street NEW YORK

THE CROHN PATENT SAFETY GUARD



For Scarf Pins, Studs and Lace Pins. The most practical and only adjustable one invented. Price, $1.50 per doz. For sale by all wholesale jewelers and material houses. Sample by mail, 25c.: in 10k gold, $1.00; 14k., $1.25. M. CROHN, Maker and Inventor, 48 and 50 Maiden Lane, N. Y.

W. S. HICKS' SONS, Manufacturers of All Styles **GOLD AND SILVER PENCILS**



SILVERSMITHS' BUILDING, 15-17-19 Maiden Lane, NEW YORK **FACTORY, 231-233-235 Greenwich Street, NEW YORK**



AND still another of the newest things in the Chain line of this season, and what has proved to be the best seller of all,

"The Matinee Watch Neck."

We now carry over 2 dozen samples of this popular style; ask to see the latest with beads, they are in great demand; they are also made in two other styles; watch for them in coming issues, they can be worn with Watch, Locket, Charm or Cross.

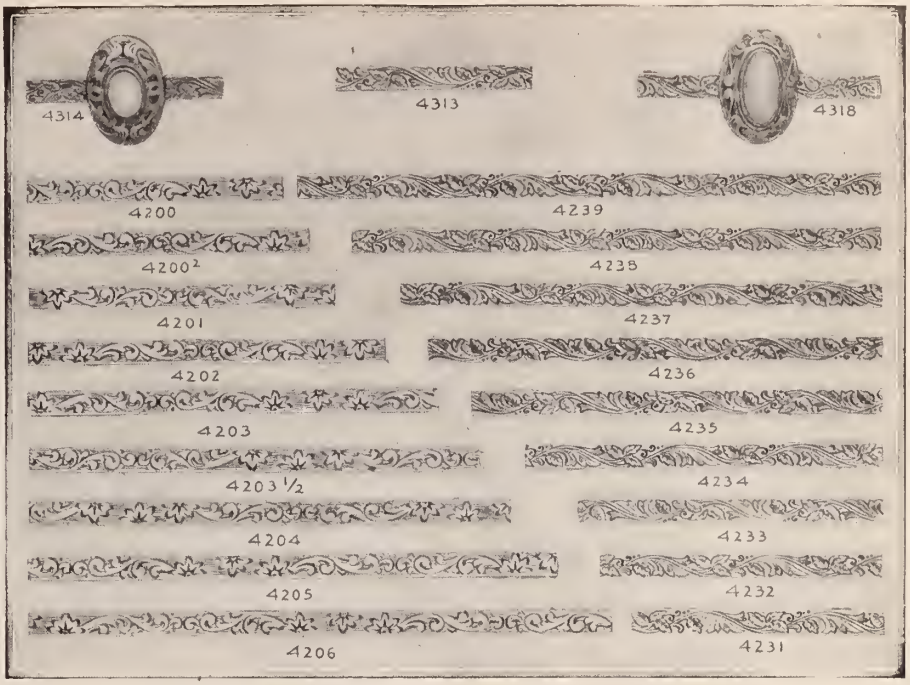
This is a first class seller and no mistake will be made in carrying a generous assortment. Honest methods are counting.

Doran, Bagnall & Co.

NORTH ATTLEBORO, MASS.

Manufacturers of Ladies' and Gentlemen's Chains, Bracelets, Rosaries, Crosses, Pendants and Charms.

OFFICES:
194 Broadway, N. Y. 42 E. Madison St., Chicago. Ill.
45 Kearny St., San Francisco, Cal.



SEAMLESS GOLD PLATE

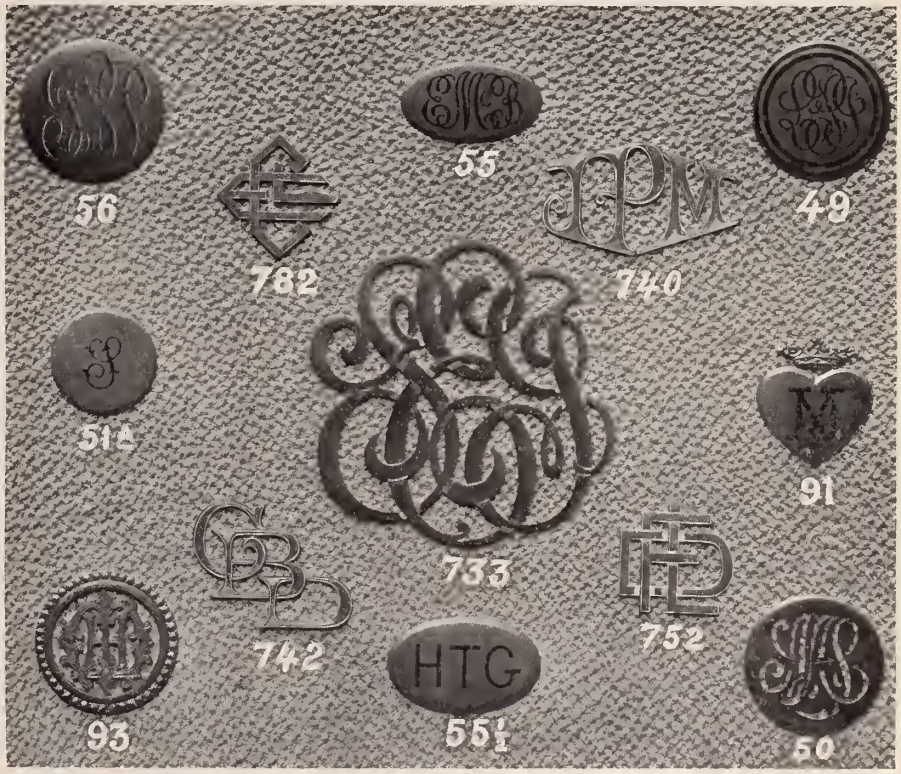
Guaranteed Gold Front, Back and Side ::: Most Popular Pins on the Market
Your Jobber Will Supply You

MAINTIEN BROTHERS & ELLIOT

MAKERS OF JEWELRY FOR THE JOBBING TRADE

NEW YORK OFFICE: 13 Maiden Lane
CHICAGO: Heyworth Building

North Attleboro, Mass.



Something New in Ladies' Hair Ornaments—MONOGRAM BARRETTES
In Solid Gold, Sterling Silver and Gilt.

TO THE TRADE— MONOGRAM FOBS, BELT BUCKLES, BROOCHES AND ALL KINDS OF MONOGRAM WORK OUR SPECIALTY.

WALDRON & CARROLL, Manufacturing Jewelers, 34 Warren St., New York



Bassett Bracelets

IN 10K. GOLD AND GOLD FILLED

Any Desired Finish

¶ For substantial weight and general attractiveness these Bracelets are unequalled. They sell themselves.

Sold Direct to Retailers

TERMS

6%, 10 Days 5%, 30 Days
3%, 60 Days 4 Months Net

Send for detailed information concerning this line

THE BASSETT JEWELRY CO. Manufacturers of Fine Gold Jewelry and Plated Chains

PROVIDENCE, R. I.
N. Y. Office - 37 Maiden Lane



Illustration about One-Third Actual Size

THE NEWEST THING IN
HAIR MOUNTS

Note the aristocratic simplicity and graceful lines of these new designs. They appeal strongly to the feminine world. Display an assortment in your window and note the facility with which they sell themselves.

DON'T OVERLOOK OUR VERY ATTRACTIVE LINE OF

CAMEO GOODS

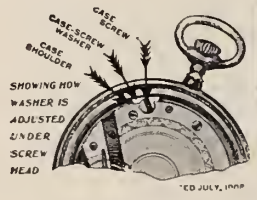
Buckles, Charms, Buttons, Combs, Scarf Pins, Bracelets, Brooches, Barrettes, Hat Pins, Leather Trimmings, etc.

TRADE A.O.T.G. M.F.&W. MARK.
ALWAYS ON THE CO
Look for the Trade Mark

MILLER, FULLER & WHITING CO.
Manufacturing Jewelers
New York Office, 9-11 Maiden Lane NORTH ATTLEBORO, MASS.
WE SELL TO THE JOBBING TRADE ONLY

CREES & COURT
91 Sabin St., PROVIDENCE, R. I.

DIES FOR
Jewelry, Silverware, etc.

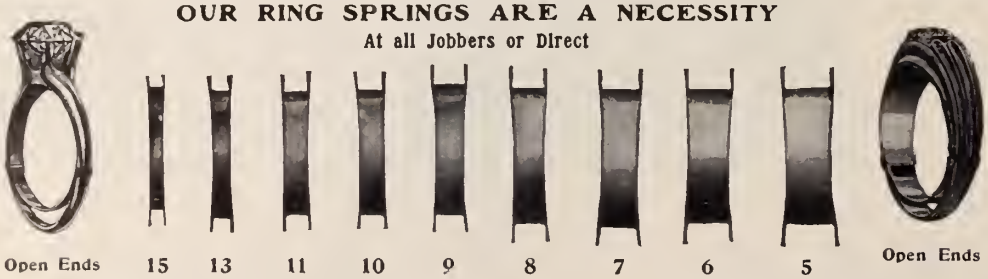


PATENTED PERFECT FITTING CASE SCREW WASHER

Perfect fitting under screw-head and always ready for use. Holds movements securely, even if screw shoulder on case is worn away or sprung. Made in all sizes. Prices, gross, $1.50; 4 doz. pkg., asst., 50c.; Single doz., 15c.
For sale at all material houses.

S. URICH,
334 Columbus Ave. New York City

OUR RING SPRINGS ARE A NECESSITY
At all Jobbers or Direct



Manufacturing Jewelers

Diamond Mountings
Solid Gold Jewelry
Special Orders
Fine Repairing

Commission Merchants

E. A. LEHMANN & CO., 45-49 John Street, New York

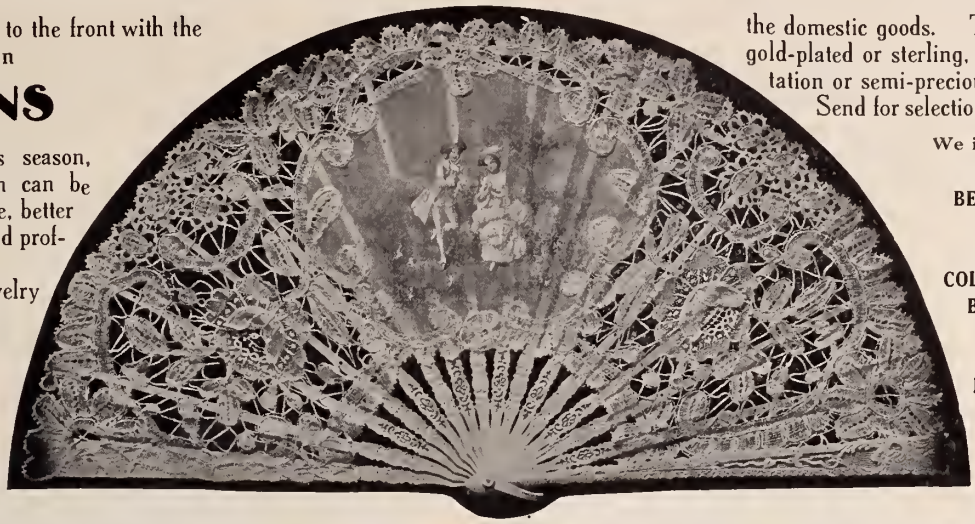
Again we come to the front with the choicest offerings in

FANS

for the Christmas season, better values than can be had anywhere else, better goods and quick and profitable sellers.

Our French Jewelry Novelties are well and favorably known for their quality, as well as the odd and unique designs which distinguish them from the domestic goods. They can be had in gold-plated or sterling, mounted with imitation or semi-precious stones.

Send for selection, mentioning price.



We import

BROOCHES
BELT and SASH PINS
BUCKLES
LA VALLIERES
COLLARS CHAINS
BUTTON and DROP EARRINGS
CAMEOS
PEARL, AMBER and CORAL STRINGS
HAT PINS
BAYADERES
Etc., Etc.

LEWY & COHEN, 530 Broadway, Cor. Spring St., NEW YORK

Hutchison & Huestis

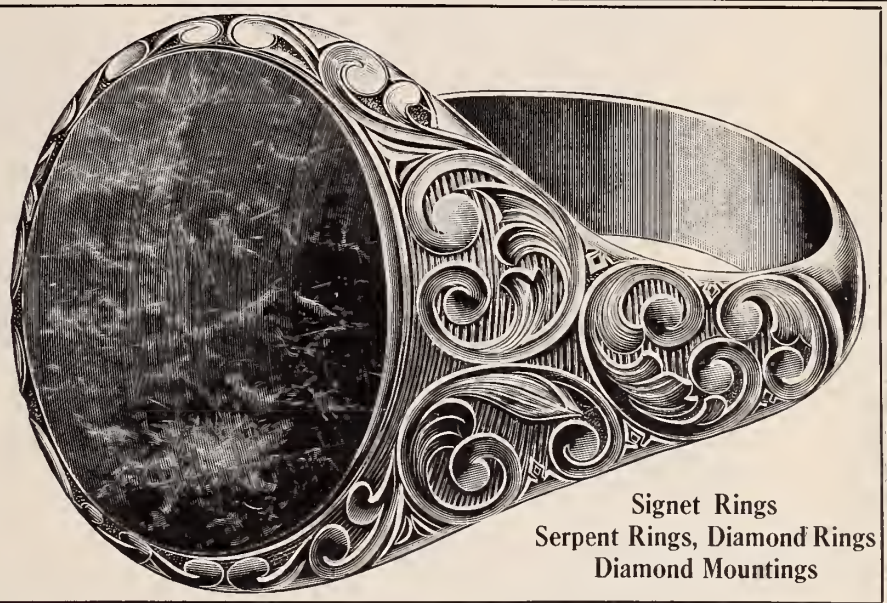
Ring Makers

FOR THE JOBBING TRADE

Up-to-date STONE RINGS

Made in AMAZONITE, LAPIS LAZULI, OPAL MATRIX, BLOODSTONE, TURQUOISE MATRIX, SARDONYX, JADE, CORAL

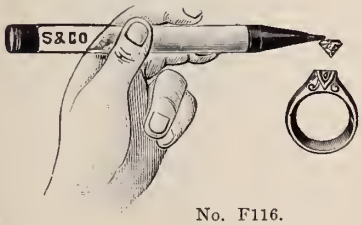
NEW YORK: 3 Maiden Lane
CHICAGO: Columbus Building, Harry H. Miller
FACTORY: 185 Eddy Street, PROVIDENCE, R. I.



Signet Rings
Serpent Rings, Diamond Rings
Diamond Mountings

New Stone and Jewel Device

For Jewelers and Watchmakers



No. F116.

Absolutely the handiest and best device known for picking up, handling and setting stones. Equally useful to the watchmaker in handling watch jewels and jewel pins of every description. Also handy for design workers.

This stone handling device is in the form of a wax stick, which quickly and safely picks up any size stone or jewel with no chance of "getting away" which so often happens when using a tweezer. It is very simple as shown in illustration.

Every repairer and stone handler should have one. It is made in the style of a screw pencil and can easily be carried in the pocket.

PRICE EACH - - - 50 CENTS

SWARTCHILD & COMPANY

If you have not a copy of our double-sized 440-page Catalogue, write at once. Sent gratis upon application.

Heyworth Building, CHICAGO

THE LARGEST EXCLUSIVE JEWELERS' SUPPLY HOUSE IN THE WORLD

The difference between the imitation and the genuine—is in the sales

POSTAL TELEGRAPH COMMERCIAL CABLES

CLARENCE H. MACKAY, PRESIDENT.

TELEGRAM

The Postal Telegraph-Cable Company (Incorporated) transmits and delivers this message subject to the terms and conditions printed on the back of this blank.

COUNTER NUMBER | TIME FILED | CHECK

Send the following message, without repeating, subject to the terms and conditions printed on the back hereof, which are hereby agreed to.

56. X. F. R. 11 Collect 12:44 p.m/

Indianapolis. Ind., Sept. 11, 1908.

Delamothe Distribnting Co.,

Spokane, Wn.

First lot sold three days rush gross and printed matter.

Carl L. Root.

Form No. 260.

THE WESTERN UNION TELEGRAPH COMPANY.

INCORPORATED

24,000 OFFICES IN AMERICA. CABLE SERVICE TO ALL THE WORLD.

ROBERT C. CLOWRY, President and General Manager.

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RECEIVED at 114 Wall Street, Spokane, Wash.

91 UN AZ PN 17 Collect

Nashville. Tenn Sept. 1st-08

The. Delamothe Distribnting Company.,

Spokane, Wn.

Entirely ont of hat pins place order for five gross can't yon make small shipment today,

The B.H.Stief Jewelry Co

11 25 Am

READ THE NOTICE AND AGREEMENT ON BACK.

Form No. 260.

THE WESTERN UNION TELEGRAPH COMPANY.

INCORPORATED

24,000 OFFICES IN AMERICA. CABLE SERVICE TO ALL THE WORLD.

ROBERT C. CLOWRY, President and General Manager.

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RECEIVED at 114 Wall Street, Spokane, Wash.

172 Po. Nb. 15 Paid, x,

LOS ANGELES, Calif., July 30th-08.

Delamothe Distributing Co.,

Spokane, Wn.

Can yon ship immediately five gross hat pins and give exclusive sale in los angeles. answer

331p H.J.Whittley Co.

READ THE NOTICE AND AGREEMENT ON BACK.

POSTAL TELEGRAPH COMMERCIAL CABLES

CLARENCE H. MACKAY, PRESIDENT

TELEGRAM

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COUNTER NUMBER | TIME FILED | CHECK

Send the following message, without repeating, subject to the terms and conditions printed on the back hereof, which are hereby agreed to.

151- Z.MC.0.17.455p

Memphis, Tenn., Sept. 23,'08.

Delamothe Dist. Co.

Spokane.

Rush one gross assorted pins that sell for two and two fifty pink and rose finish only.

Geo. T. Brodnax, Inc.

ROMBACH BROTHERS

LEADING JEWELERS

AND OPTICIANS

I C R R WATCH INSPECTORS

SEP 5 - REC 2151

CANTON, MISS August 31st, 1908. 190

Delamothe Distributing Co.,

Spokane, Wash.

Gentlemen:-

We are sending under separate cover a newspaper, which contains our adds. We received the pins a few days ago and found same in first class condition. We think the pins are exceedingly nice, in fact we were very much surprised in finding them so nice, They are causing lots of sensation and are the talk of the town. We had other Rose Hat Pins but they are nothing like yours. We sold a few so far, which is very encouraging as this is our dullest season. Your adds in the Magazines are bringing good results and is appreciated by us very much as people are saying that they read same in the Ladies Home Journal. Wishing you all kinds of success, we beg to remain,

Yours very truly,

ROMBACH BROTHERS.

Dic. F.T.R.

The G. Heitkemper Co.

Watchmakers Jewelers Silversmiths

286 MORRISON ST. BET 4TH & 5TH

Portland, Or. July 3rd, 190 8

Delamothe Distributing Co.,

Spokane, Wash.

Gentlemen:-

We are very much pleased with the way the Rose Hat Pins recently received from you are selling. We have made special window displays of them for the past month, and they have attracted a great deal of attention and much favorable comment. Our sales run steadily from five to fifteen pins daily, and we have every reason to believe there will be a permanent demand, as they are not only especially suitable as a souvenir of our own "Rose City" but because of their general beauty and utility.

Respectfully yours,

The G. Heitkemper Co.,

By The G. Heitkemper Co.

DELAMOTHE DISTRIBUTING CO., SOLE DISTRIBUTORS SPOKANE, WASH., U. S. A.

Don't Be Fooled!

We wish to warn Retail Jewelers of the crude imitations which are being put on the market, claiming to be the same as DELAMOTHE Metalized Real Rose Hat Pins.

THE DIFFERENCE IS IN THE SALES.



Every genuine DELAMOTHE Real Rose Hat Pin, has the name stamped on the pin here ➡

Delamothe
METALLIZED

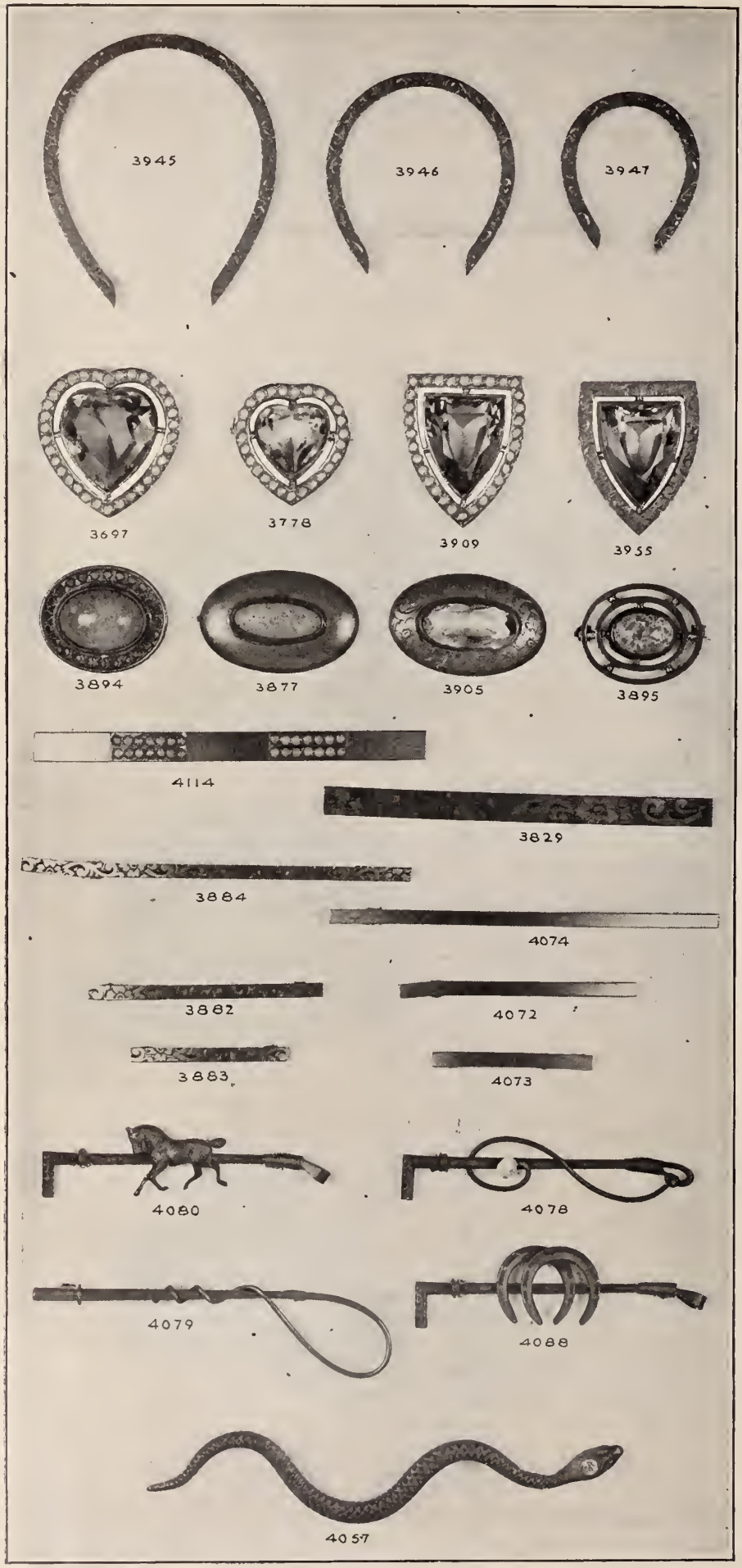
REAL ROSE HAT PINS

will not only be the largest Holiday Seller —BUT IT IS RIGHT NOW. See opposite page for absolute proof.

DELAMOTHE Real Rose Hat Pins are made out of live Oregon and Washington roses, which by a secret process changes them into metal, and are then mounted on hat pins and finished in several colors to conform to the prevailing fashions in millinery. Being made out of real roses there can be no two alike. The process used for making DELAMOTHE Real Rose Hat Pins is the discovery of Prof. L. G. Delamothe, and is the ONLY process by which all sizes of roses can be perfectly metalized. This process is OWNED SOLELY and USED by the DELAMOTHE Natural Art Decorating Co., of which this company are the sole distributors to retailers. To prove their superiority and salability we will send a Two Dozen Trial Assortment on 30 days approval

Our pins are not sold by jobbers—direct only. Write for Illustrated Price List.

DELAMOTHE DISTRIBUTING CO.
Sole Distributors
SPOKANE, WASH., U. S. A.





NOTE

A complete line of our new extra wide Bracelet, in all the different finishes, plain or engraved, is now ready for the Holiday Trade.

Quality Style Finish

These attributes are truthfully applied to all goods bearing the F&B Trade-Mark

Fine Gold Filled Jewelry

800	different	designs	in Lockets
600	"	"	" Scarf and Hat Pins
300	"	"	" Necklaces
400	"	"	" Chains
500	"	"	" Link Buttons
1100	"	"	" Pins
700	"	"	" Bracelets

Sterling Goods

1675 Combinations in Toilet and Manicure, Traveling, Smoking, Baby and Sewing Sets.

3800 Pieces of Toilet and Manicure Articles, Vases, Novelties, etc.

Theodore W. Foster & Bro. Co.

Manufacturing Jewelers and Silversmiths

100 Richmond St., Providence, R. I.

NEW YORK	CHICAGO	CANADA
13 Maiden Lane	Heyworth Bldg.	Kingston, Ont.

THE JEWELERS' CIRCULAR
WITH WHICH ARE CONSOLIDATED
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY THE JEWELERS REVIEW

VOL. LVII. WEDNESDAY, NOVEMBER 4, 1908. No. 14.

WENZEL JAMNITZER AND HIS WORK.

The 400th Anniversary of Birth of Germany's Foremost Goldsmith—A Few Words on His Life and Some of His Notable Productions.

(*Continued from issue of Oct.* 21.)

ANOTHER wonderful piece, undoubtedly of Jamnitzer's work, is the combined jewelry casket and writing case, also contained in the Green Vault at Dresden, the greatest and richest treasure and curiosity chamber in the world. The piece is shown below.

The chief service rendered by Wenzel Jamnitzer, wherein he set the standard for the entire coming century, was in his departure from the Gothic and the close adherence to the antique, in the spirit of the Italian renaissance. Subsequently he has himself carried to further development the forms of the renaissance. This is particularly evident in the three pieces referred to, the centerpiece being the most valuable and the most beautiful as to its allegorical figurative relation, the large jewelry casket showing the most beautiful miniature work and the writing case the simplest creation that approaches nearest to classic style.

The large jewelry casket shown two weeks ago in much reduced size is wonderfully executed. All the figures are of the finest modeling, with genuine stones, rich filigree work and magnificent ornamentation. The same applies to the writing case illustrated on this page and a small jewelry case (see front cover). The centerpiece, saved from the melting pot in 1806 by the Merkel family in Nurnberg, and subsequently named after them, was sold by Jamnitzer in 1549 for 1,300 gilders (about $3,250 of the present money) to the Council of Nurnberg. This centerpiece, made entirely of silver, is about three-fourths of a yard in height, and at its broadest part more than one-third of a yard wide. From a base of rocks, tastefully covered with exceedingly artistic plants and animals, there rises a female figure—Nature or Mother Earth—bearing on her head a vase, with the most beautiful flowers and foliage. From this there extends a wide dish, supported by genii and ornamented with lizards, snakes and flower



SILVER VASE BY JAMNITZER.

work; from this again a richly enameled vase rises, ornamented with lilies, blue bells, etc. Five tablets, with Latin inscriptions, further ornament this splendid work of art.

Illustrations show a goblet and a double-nautilus cup (see Oct. 21), also of Jamnitzer work. He also made a Dapne in silver, from the head and arms of which proceed red coral ramifications.

The Victoria and Albert Museum, at South Kensington, contains a silver repoussé cup of the 16th century, which is attributed to Wenzel Jamnitzer. Other notable specimens of Wenzel's handiwork are the Kaiser cups, preserved in the Royal Castle at Berlin, and the casket in the Kunstgewerbe Museum, in the same city, both of which pieces were fully described and illus-



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trated in our special anniversary number of February 1, 1905, in the article on "German Gold and Silver Smiths of Former Centuries."

A statuette of a mountaineer is also



ASTROLABE BY JAMNITZER.

ascribable to Jamnitzer, and in all probability the astrolabe shown in our illustration and the "Mount Calvary," a fanciful creation preserved in the Green Vault at Dresden. Wenzel Jamnitzer was not only a highly skilled goldsmith and jeweler, but an ingenious mechanic and mathematician. As such he is shown in an old print working at a perspective apparatus which he improved. Various other goblets, "fountains" or "water plays" and other works of art are likewise ascribed to him.

The principal object of the investigation in progress must now be the impartial determination of all these alleged works of Jamnitzer, as they are to be found in the collections of Vienna Prague, possibly also in London, Berlin and Dresden. Then it will be proper to seek out the painting in which Georg Pencz, Albrecht Dürer's most capable pupil, represented Master Jamnitzer, the portrait (painted on wood) that was carried off from the Nurnberg town hall by General Jourdan in 1796, and has since then disappeared. In the catalogue of the Louvre, which contains so many works of art plundered from Germany and Italy, no mention is made of it.

In the previously mentioned article, in our anniversary number of 1905, we gave an illustration of the epitaph on Wenzel Jamnitzer's grave stone, in the St. John's burial ground in Nurnberg. The opinion expressed by former writers on art subjects, that the master himself had executed this tablet, or at least designed it (it consists of a bronze tablet in high relief, about half a yard long and a quarter of a yard high, beautifully cast and skilfully engraved), according to Bergau's investigations, can no longer be sustained. In all probability Wenzel Jamnitzer's youngest co-laborer, Jost Amman (1560-1591) of Nurnberg, designed the tablet, which was then cast by one of the many excellent bronze founders in Nurnberg. The plate shows Wenzel Jamnitzer's portrait and coat-of-arms, each in an oval, with the inscribed name and the Bible text: "Christ is my life; death is my gain." The portraits of Jamnitzer (also according to Bergau) is an enlarged copy of Valentin Maler's beautiful medal of 1584. Between the two medallions on the plate there is a feminine figure that displays an unmistakable resemblance to that in the centerpiece above described. On both sides of the very baroque, capital-like vases are lizards; at the four corners, allegorical figures (air, fire, water and earth), represented with geometric and mythological emblems. The plate is attached to the rear side of a stone cushion, on the grave in which Jamnitzer and his wife rest.

We are indebted to the *Journal der Goldschmiedekunst* for most of the above data and some of the illustrations.



WENZEL JAMNITZER AT THE PERSPECTIVE MACHINE CONSTRUCTED BY HIM.
(From an old print.)

Death of Richard Jensen.

MILWAUKEE, Wis., Oct. 28.—News has just been received in this city of the death at Racine of Richard Jensen, a well-known jeweler of that place. Mr. Jensen, by dint of energy and enterprise, had succeeded in building up a fair business.

The deceased was born in Denmark in 1867, and originally conducted a branch store in Racine for John J. Lange, to whose business he succeeded. He was a conservative and industrious business man, and won the friendship of all who came in contact with him.

The Wick Jewelry Co., Belleville, Ill., possesses the unique distinction of being managed entirely by two women, Miss M. Wick, who is president of the concern, and Miss E. Merz, treasurer. The secretary of the concern is E. W. Daab. The business was established about a year ago. Miss Wick was for several years connected with the firm of Knapp Bros., in Belleville.

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Japanese Pearls

Annual Report on the Production of Precious Stones.

Text of the United States Geological Survey's Advance Pamphlet on Gems and Gem Minerals for 1907, compiled by Douglas B. Sterrett.

(Continued from issue of Oct. 28.)

UTAHLITE AND AMATRICE OR VARISCITE MATRIX.

Amatrice is the new name given to utahlite or variscite with its associated matrix, as now mined and cut by the Occidental Gem Corporation of Salt Lake City. The word "amatrice" is a combination of the first letter of the word American and of the word matrice, and is intended to indicate that the gem is a matrix stone of distinctly American origin. During 1907 the Occidental Gem Corporation worked the deposit of utahlite in the Stansbury Mountains, Tooele County, Utah, described by Dr. George F. Kunz in this report for 1905. The company reports about 100 feet of tunnel opened and 30 feet of cuts made. The gem occurs in nodular form with a coating of chalcedony and other minerals. The production of finished gems from the rough material mined amounted to about 20,000 carats.

Amatrice is composed of variscite, wardite, and probably other allied minerals, chalcedony and quartz. Variscite and wardite occur together and both are hydrous phosphates of aluminum with colors ranging from deep grass green to paler shades of green and slightly bluish green. Both minerals are compact and tough, the hardness varying from a little over four in variscite to about five in wardite. The matrix consists of chalcedony and quartz with other minerals, among which are yellowish gray and white phospbates, probably in part variscite or allied minerals, sometimes deposited around portions of green variscite or handed with chalcedony. In both the variscite or wardite and the adjoining matrix there is an oolitic texture with the shot-like masses recemented together with mineral of a different shade of color. Much of the chalcedony is dull and chert-like, with the color varying from dark red and yellow brown to buff and gray.

The charm of amatrice is due to the wide range of colors of the several minerals composing it and the numerous combinations these colors make with one another. These combinations of color are due to several causes, among which are the deposition of the different mincrals or colors in agate-like bands either around a fragment of other mineral as a core or filling cavities however formed, and the brecciation of both the variscite and matrix with subsequent deposition of other minerals or of the same mineral with different shades of color in the cracks and seams. Among the odd combinations of color may be mentioned light-green with deep-green "cobweb" or "turtle-back" mottling, with or without other colored matrix; dark brown or yellow matrix in seams and irregular masses with light or dark green background, or vice versa; yellow, gray, and white matrix inclosing or inclosed in green of varying shades.

Don Maguire reports a considerable production of utahlite, or chlor-utahlite, from the Camp Floyd mining district, Utah County, about two miles south of Mercur gold mine. This locality has been described by Dr. George F. Kunz in his reports on the production of precious stones for 1894 and 1904.

GEM MINERALS OF SOUTHERN CALIFORNIA.

Mining for precious stones in San Diego County was actively pushed during the first part of 1907, and a considerable output was obtained. During the last half of the year operations were but intermittent or suspended at a number of the mines. The principal production of gems came from around Mesa Grande and Pala, though there was a smaller production from Rincon, Ramona, Riverside, Oak Grove, etc. At Pala varying amounts of work were done at the Pala Chief and Tourmaline Queen mines, owned by the Pala Chief Gem Mining Co.; at the Stewart Lithia mine, or its extension, owned by the American Lithia Co.; at the Caterina, Hiriart, and Naylor-Vanderburg mines on Hiriart Mountain, owned by the Sickler Gem Mining Co., and on claims on the north side of Hiriart Mountain. At Rincon there was an output of tourmaline and kunzite from the Mack mine. At Mesa Grande work was done at the mines of the Himalaya Mining Co., the Mesa Grande Consolidated and Gem Mining Co., the San Diego Gem Mining Co., tbe Native Gem Mining Co., the J. M. Cota mine, the Trail mine, and the Rose Quartz mine. At the mines on the hill four miles N. about 70° E. of Ramona the Little Three, Hercules, Lookout, Reliance and Mars claims and the Daggett mine were tested or worked.

PALA.

Stewart Lithia Mine.—The Stewart Lithia mine is located about a mile and a half northeast of Pala on the end and along the east side of a ridge or spur of a mountain. The vein consists of a pegmatite mass nearly 50 feet thick in places and outcropping prominently for a third of a mile or more; part of the outcrop to the north belongs to the Messrs. Labough. It has a northerly strike with a gentle dip (10° to 15°) to the west. The principal work has been to the south for lithia minerals at the point of the spur where the pegmatite ledge outcrop extends from the east side to the west side. Tunnels have been cut through the ridge exposing large masses of lepidolite and amblygonite. Compact lepidolite can be obtained here by the hundred tons. Later work at the Stewart mine consists of several cuts and tunnels to the north of the main workings and at different points along the ledge. In some of these openings the lepidolite was more coarsely crystallized though less plentifully than in those to the south, and both gem tourmaline and kunzite were found. Tourmaline occurs in coarse pink crystals in portions of the vein. In places these crystals have badly altered to a soft substance resembling pink talc or kaolin in feeling and consistency. This is doubtless the halloysite clay described by G. A. Waring[1] in his paper on the pegmatite veins of Pala, San Diego County. The occurrence of lepidolite in the pegmatite is quite irregular. In places the ledge has ordinary pegmatite at the top, called "capping," and containing much black tourmaline in crystals through it. The lithia and gem minerals occur in large pockets or masses scattered irregularly through the pegmatite. Defunct and unaltered tourmaline and kunzite occur associated with or near masses of lepidolite. In these places the feldspar and other minerals occur in large crystals or masses, and graphic pegmatite is common. Crystals of feldspar six and eight feet long were seen in one of the gem-bearing portions. The lower portion of the pegmatite is thought to be barren and is finer grained than the upper.

Tourmaline Queen Mine.—The Tourmaline Queen mine lies near the top on the east side of the same mountain as the Stewart mine, and about one-half mile northwest of it. Beautiful pink tourmaline, green in some portions, has been obtained at this mine, along with the feldspars, lepidolite, black tourmaline, garnets, etc. The main ledge at this mine is 10 to 15 feet thick, though at the place opened it appeared to be only a foot or two thick. The principal work consists of two open cuts of but moderate size.

Pala Chief Mine.—The Pala Chief mine is nearly one mile east of the Stewart mine, near the top of a knob on the opposite side of a valley. The pegmatite ledge at this mine is from 15 to 20 feet thick, apparently lying on and about parallel with the surface of the hill. It has been worked by an open cut about 100 yards long and from six to 25 feet deep in a direction north of west and south of east. The pegmatite contains considerable black tourmaline and graphic granite through it. The gem-bearing portions or pockets contain lepidolite. Both kunzite and tourmaline are found in some of the pockets, though the openings at the western end of the cut have yielded more tourmaline than kunzite. A large part of the kunzite of south California has been obtained from this mine.

Caterina Mine.—The Caterina mine is located at the foot and on the south side of Hiriart Mountain, about two and one-half miles north of east of Pala. There is a large pegmatite ledge at this mine striking in a northerly direction with a dip of about 30 deg. W. The lower part of the ledge consists of a fine-banded quartz-garnet rock. The principal work consists of an open cut with an incline and drift from it. A large gem-bearing pocket, six or eight feet thick and followed down about 30 feet on the incline, has been opened. At one place near the bottom the pocket was pinched down by a mass of crystal quartz to a thickness of four feet, but opened out below it. The pocket contains much crystal quartz, pink clay, and partly decomposed spodumene crystals. The spodumene crystals were of large size, and have decomposed to whitish and pinkish clay of tallow-like consistency, or have only partly decomposed and still contain kunzite of good color. Some of the spodumene crystals were six to 12 inches thick and a yard or more long. Part of the tourmaline in the pegmatite at the Caterina mine has a deep indicolite hlue to nearly black color.

Vanderburg Mine.—The Vanderburg claim lies on the east side and near the top of Hiriart Mountain, and is probably on the same ledge as the Caterina. In the open cut on the outcrop it is said a perfect kunzite crystal weighing one and one-half pounds was found. A crosscut tunnel has been run in for a distance of 150 feet, 35 feet below the outcrop, and good kunzite was found where the ledge was cut. The latter appears to strike north with a westerly dip and is possibly 35 feet thick.

Hiriart Mine.—The Hiriart mine is but a few hundred yards east of the Caterina mine. The work consists of an open cut with a drift about 75 feet long. The pegmatite ledge is from two to four feet thick and strikes N. 15° E. with a dip 30° W. The crystallization of the minerals was in part perpendicular to the walls of the "vein." The gem minerals are blue and green with some pink tourmaline, associated with lepidolite, quartz, and albite crystals.

RINCON.

Victor Beryl Mine.—The Victor beryl mine is in a ravine just east of the little village in the Rincon Indian Reservation. The pegmatite is about six feet thick and strikes west of north with a dip of 45° W. The crystallization of the pegmatite in the interior of the vein is quite coarse, and there are many small pockets. These pockets contain smoky quartz and beryl, of which part is handsome aquamarine. The vein has been worked by stripping and removing for a distance of about 50 feet and to a depth of 15 feet.

Mack Mine.—The Mack mine is on a hillside about a quarter of a mile south of the Victor mine. The pegmatite ledge at this mine is about 12 feet thick, strikes west of north, and dips about 50° E. There are pockets through the whole vein, carrying lepidolite, albite, quartz, tourmaline, garnet, kunzite, etc. There is a gem-bearing streak in the interior which is richer than the remaining portion of the vein. The mine has been worked by stripping off the hanging wall and by open work.

MESA GRANDE.

Himalaya Mine.—The Himalaya mine, about three miles northwest of Mesa Grande, is a remarkable producer of tourmaline from a small vein. The pegmatite varies from 18 inches to four feet in thickness and has been traced several hundred yards. It has a strike of about N. 70° W., and a dip of over 20° SW., and cuts through a hill near the top. This vein has been worked by a large amount of open cut with several drifts on the vein at different levels. Part of the later work has been in a drift 300 feet long on the north side of the hill. The ledge exposed in this tunnel has a marked banded structure, consisting of streaks three inches thick with black tourmaline crystals roughly perpendicular to the walls on each side of a pegmatite band 18 inches thick and containing pockets with pink gem and black tourmaline. Crystals of quartz, feldspar, lepidolite, etc., are associated with the tourmaline. Other recent work consists of a crosscut tunnel on the south side of the hill, in which good ledge material was located. Drifts were to be run in each direction on this part of the vein.

Mesa Grande Consolidated Gold and Gem Mining Company.—The Mesa Grande Consolidated Company is operating a mine one-third of a mile south of the Himalaya mine. The recent work consists of an incline about 100 feet deep with drifts and stopes on the sides. Two shafts were formerly sunk to the northwest with drifts and stopes between them. The pegmatite varies from six inches to three or four feet in thickness and strikes northwest with a southwest dip. Mostly pink tourmaline was being found at the time of the writer's visit. Some of this was first-quality gem material; other was suitable for cabochon cuts.

Esmeralda and Trail Mines.—The Esmeralda and Trail mines are about a mile and a half north of

[1]American Geologist, June, 1905.

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west of the Himalaya mine. The Esmeralda mine is evidently on a large pegmatite formation or on several arms of pegmatite. Considerable work has been done in the form of tunnels, cuts, and prospect pits. Biotite and black tourmaline are plentiful in the pegmatite. Beautiful pink and aquamarine beryl and some varicolored tourmaline have been found at this mine. At the Trail mine, on the same ridge and just above, the pegmatite carries dark-blue, nearly black tourmaline and much rough muscovite. Beryl crystals are said to have been found here.

Cota Mine.—The Cota mine is about one-third of a mile southwest of the Himalaya mine, and the vein consists of a blanket ledge of pegmatite on the hillside. It is from two to five feet thick and strikes northeasterly with a light southwesterly dip. The ledge is banded with several textures, as seen in one exposure. It contains black, green, and blue tourmaline, with some of slightly pinkish color. Small hyacinth garnets and a pink clay occur in the vein. The gem minerals occur in streaks or long pockets.

Rose Quartz Mine.—The Rose Quartz mine, on a narrow, high spur or ridge, is four miles N. 60° W. of Mesa Grande. The ledge at this mine is marked by a large outcrop of pale, translucent rose and white quartz. The pegmatite is probably over 35 feet wide and contains quartz segregations 20 feet wide in places. Feldspar also occurs in nearly pure masses six to eight feet through. Large black tourmaline crystals two to five inches in diameter and several feet long occur in the pegmatite. The only gem mineral so far found has been a vary dark reddish hyacinth garnet.

RAMONA.

Little Three and Surprise Mines.—The Little Three mine on the northwest and the Surprise mine adjoining on the southeast are situated near the foot and on the south side of a hill, four miles N. 70° E. of Ramona, on which a number of gem mines have been located. The pegmatite ledge at these mines has a northwesterly to north of west strike with a dip of 25° SW. The pegmatite varies from three to 10 feet in thickness, a portion consisting of finer-grained, banded pegmatite. Some of the gem minerals are found in pockets, while others are frozen in the vein matter. The pockets vary from one or two feet long and two or three inches wide to 20 feet long and 12 to 18 inches wide. The gem minerals found are hyacinth garnet, topaz of white, pale-greenish, bluish, and yellow color, tourmaline, and beryl of white, green, and pink color, associated with clevelandite, orthoclase, muscovite, biotite, and fine quartz crystals. Much very fine specimen material is obtained. The mines are worked by open cuts after the vein has been stripped of overlying rock.

Hercules and Lookout Mines.—The Hercules mine is part way up the hillside to the northeast of the Little Three, and the Lookout mine is still farther northeast, extending to the top. The Hercules mine has been worked by a cut and a tunnel 90 feet long. The Lookout mine has been opened at two points by open cuts, one on top of the hill, the other 200 or 300 feet below the top, where the ledge has been stripped through a height of about 75 feet. The Hercules mine contains hyacinth garnet, beryl, tourmaline, and smoky quartz crystals. The Lookout mine has yielded chiefly beautiful hyacinth garnet, though a pocket of green tourmaline has been opened at the top of the hill.

Daggett Mine.—The Daggett mine is about half a mile northwest of the Little Three mine. It has been worked as extensively as any of the mines in this district, with several tunnels and a small amount of stoping. The pegmatite is nearly in the form of a blanket ledge on the hillside with a northerly strike and a dip of 35° W. The gems found were pink beryl, green tourmaline, some very dark, and hyacinth garnet, associated with lepidolite, muscovite, biotite, albite, orthoclase, and quartz.

Other Mines.—A few hundred yards to the north of west of the Little Three mine are the Reliance and the Mars claims. There are two ledges on the Reliance claim. These ledges were being prospected during 1907, with the result that a little hyacinth garnet, some green tourmaline, and frozen beryl were found. The pegmatite in one of these ledges exhibits a marked banded structure, due to the occurrence of certain minerals, especially tourmaline, in parallel layers. A small amount of hyacinth garnet was found during prospecting work on the Mars claim during 1907.

CUTTING AND SALE OF GEMS.

Several of the companies mining precious stones in southern California have their own lapidary establishments and cut for the local trade and for the markets at a distance. These lapidary establishments are located in Los Angeles, San Diego, and other towns. Some of the cutting shops employ but one or two men, while others keep from five to 10 men busy. In San Diego there were at least six of these establishments in operation during 1907, employing from one to six men. Some of these lapidaries work with improved mechanical methods, cutting faceted stones of perfect symmetry and great beauty. Carborundum is principally used for cutting and oxide of tin or chromium for polishing the gems.

The gems bring good prices in the cities of California. Tourmaline of finest quality and facet cut are sold for from $6 to $15, and even as high as $20 per carat, according to size. Flawed tourmaline suitable for cabochon cuts is sold for 50 cents to $1 per carat, according to quality and size. Kunzite is sold for slightly less than tourmaline, though practically the same price is sometimes paid for exceptionally fine, rich, lilac-colored gems. Hyacinth garnet is ordinarily sold for from $3 to $10 per carat, though in some cases higher prices are obtained. Beryl brings from $2.50 to $15 per carat, according to quality and size. Pink beryl of good quality is sold for about $8 per carat. Considerable turquoise, obtained from Arizona, Nevada, and California, is also cut and sold by the lapidaries. The one-color blue gems bring from $3 to $10 per carat and matrix stones from 25 cents to $1 or more.

THE GEMS OF NORTH CAROLINA.

An admirable treatise on the "History of the gems found in North Carolina," by Dr. George F. Kunz, has recently appeared as Bulletin No. 12 of the North Carolina Geological and Economic Survey. The report is illustrated with 15 plates showing specimens of gems, their associated minerals, and occurrence. Four of the plates are beautifully colored, showing either rough or cut gems, or both, of ruby, sapphire, diamond, beryl, aquamarine, emerald, hiddenite, smoky and rutilated quartz, amethyst, cyanite, and rhodolite garnet. Doctor Kunz calls attention to the fact that many of the gems of North Carolina have been found or obtained during mining for other minerals, as corundum, mica, monazite, etc. The history of events leading to the discovery of certain gems, as the emerald and emerald matrix on Crabtree Mountain, Mitchell County, and the emerald and hiddenite deposits of Alexander County, is given. The occurrence of ten authentic finds of diamonds and several reported discoveries are carefully reviewed. The corundum gems, or ruby and sapphire, beryl gems, or aquamarine and emerald, hiddenite, quartz gems, as amethyst, rock crystal, smoky, rutilated quartz, etc., and garnet, receive the most attention. Other gems, as moonstone, rutile, cyanite, etc., are mentioned. The coloring of the different gems is well described.

GEM MINERALS OF CANADA.

A few notes on the gem minerals of Canada have been kindly furnished by the director of the geological survey of Canada, through R. A. A. Johnston, a mineralogist of that survey. The following minerals have been found as recorded:

Beautiful pinkish colored and clear white apophylite in the mines of Rossland, British Columbia.

Pale to dark blue colored amblygonite in small masses near Lake Ramsay, Lunenburg County, Nova Scotia.

Aventurene, composed of amazon stone interlaminated with quartz, on lot 7, concession A, Cameron Township, Nipissing district, Ontario.

Large crystal masses of translucent and clear sea-green colored fluorite in a vein near the village of Madoc, Hastings County, Ontario.

Fine green scales of fuchsite scattered through dolomites and magnesites in Yukon district. Polished specimens form handsome ornamental stone with greenish and reddish mottling in a groundmass of white or yellowish white.

Dark wine or cherry-red almandine garnets in large crystals in a hornblende schist south of Hudson Strait, Ungava district. Almandine suitable for gems is occasionally found in Chicoutimi and Charlevoix counties, Quebec.

Agate and chalcedony in many places in the volcanic rocks of Yale and Caribou districts, British Columbia. Small masses of prase at the head of Nicoamen River, Yale district, British Columbia. Morion quartz, in some cases an inch or two thick, in the vicinity of Lake Ramsay, Lunenburg County, Nova Scotia.

Vesuvianite, of a honey-yellow color, of fine gem quality, in the township of Harrington, Argenteuil County, Quebec.

H. S. Williams, of New York, reports a production of sodalite in British Columbia, from which locality 125 pounds were obtained by himself and O. M. Harper.

GEM MINERALS OF MADAGASCAR.

A report on the precious stones of Madagascar has been prepared by Albert Dabren,[1] mining engineer of the colony. The following is quoted from the abstract of this report hy W. T. Schaller:[2]

"In pegmatites traversing crystalline schists are found the following gem minerals: Amethysts, zircon, sapphire, topaz, garnet, tourmaline, and beryl, the last two being mined as gems. The variously colored tourmalines—pink, green, blue, and colorless[2]—are found in the pegmatites, which consist of quartz, mica, orthoclase, microcline (sometimes green), and albite. The associated minerals are lepidolite, garnet, yellowish green and pink spodumene, and pink, yellow, green, and pale-blue beryl. In some crystalline limestones are found green spinel, reddish, bluish, and greenish corundum, white diopside, and tremolite. In the important river alluviums occur corundum, spinel, yellow transparent chrysoberyl, topaz, beryl, almandine garnet, tourmaline, and quartz. Colored corundum is very abundant in certain alluvium deposits, being found here with the other gems above mentioned. These corundums have not as yet been found in place. They seldom yield cut gems of over a carat weight. Abrasive corundum is also found. Greenish blue kyanite is found in place in mica schist. Colorless, yellow, brown, or pink zircons, not found in place, are very abundant in the alluviums. They are too minute to be used in jewelry. In 1906 the exportation of precious stones amounted to 29,716 grams, of which 7,930 grams were tourmaline, 1,350 beryl, 1,135 garnet, and 1,000 rose quartz. The production of rough corundum from Analambato was 243,280 grams. The modes of occurrence, association, and especially the localities for the various minerals named above are described very fully in the paper."

RADIUM AND CORUNDUM.

The experiments performed by F. Bordas on the action of radium on sapphire gems are of interest.[3] It was found that blue sapphire, exposed to radium bromide of 1,800,000 activity, changed to green, to yellow, and finally to dark yellow; while red sapphire changed to violet, to blue-green, to yellow. Mr. Bordas observes that the color is not destroyed by heat, though George B. Selden, Jr., of Rochester, N. Y., in repeating these experiments[4] found that the yellow color was quickly destroyed by heating the sapphire to 800°. It is not thought these reactions will be commercially used, though they are scientifically interesting.

(*To be continued.*)

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended Oct. 30, 1908.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin	$450,976.40
Gold bars paid depositors	62,205.69
Total	$513,182.09

Of this the gold bars exchanged for gold coin are reported as follows:

Oct. 26	$71,909.85
" 27	71,618.26
" 28	112,213.10
" 29	82,722.16
" 30	112,513.03
Total	$450,976.40

A letter from San Antonio, Tex., last week, stated that Henry Burr Riblet, a widely known jeweler and engraver, died suddenly, Oct. 23, at 115 Goliad St., in that city. Heart disease was the cause of death. Mr. Riblet had returned from Corpus Christi, where he had been on business. He was unmarried and about 50 years of age. The body was forwarded to New York, the place of his birth.

[1]The precious stones of Madagascar: Bull, économique, 4e trimestre, 1906. (Tananariva, Madagascar.)

[2]Chem. Abstracts, vol. 2, No. 7, Apr. 10, 1908.

[3]Mining Jour., London, November 9, 1907, and April 4, 1908.

[4]Jewelers' Circular Weekly, Feb. 12, 1908.

The Campaign Over

business is again the order of the day. The end of the period of uncertainty and suspense is at hand, and we look forward with assurance to the resumption of a healthy and continued activity.

Realizing the vital influence exerted upon trade by new ideas, we have been constantly at work in experimenting upon articles in accord with modern conceptions of art, and are now ready to submit to the Manufacturing Jeweler samples of absolutely new designs in the line of Real and Scientific, Precious and Semi-precious Stones, incorporating the rare qualities of combining within themselves style with utility, and being backed up by a stock that is ample in its variety and correct in the matter of shape, form and size.

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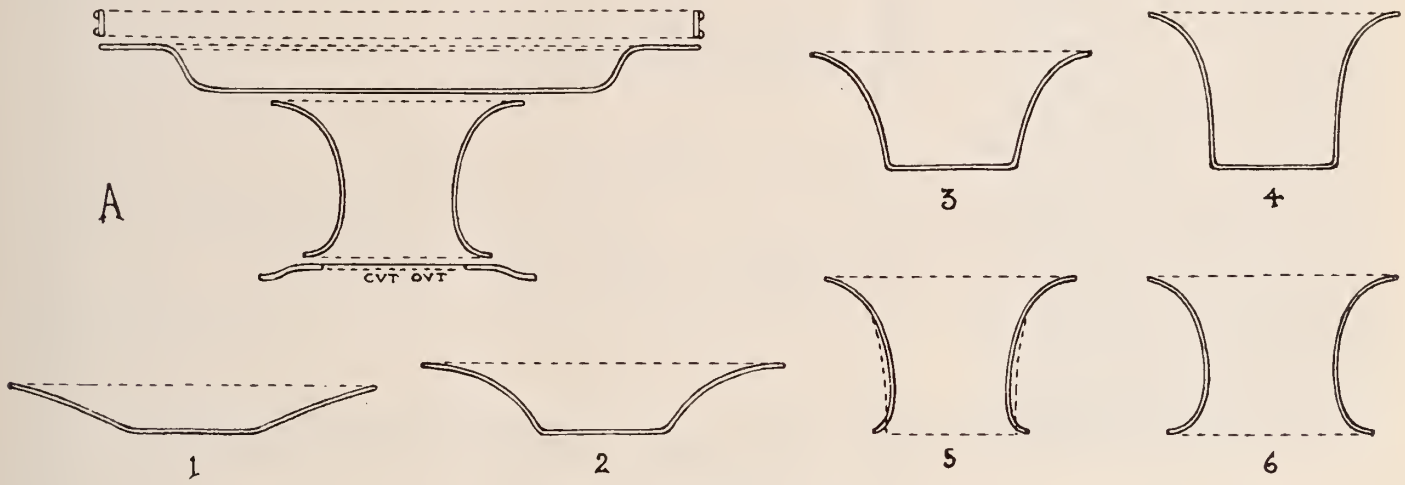
ILLUSTRATED AND DEMONSTRATED BY AN EXPERIENCED ARTISAN

(*Continued from issue of Oct. 7.*)

THE PATEN.

THE paten (shown in the sketch herewith), which, when not in use, also serves as a cover for the cup, consists of four parts—viz., a small base, a comparatively large stem-piece, a shallow dish forming the actual paten, and a moulding on the edge of the paten, which prevents it being easily knocked off when used as a cover.

For the dish-piece a 4½-inch circle will be required, about size 13 (Shakespeare gauge). As with the various "raised" pieces of the cup, it is, in the first place, beaten into a very shallow dish on a wooden beating block. Care must be taken not to do too much at this point, as with shallow forms one is very apt to beat them out too deep in the first place. After it has been annealed a circle 2⅞ inches in diameter should be marked on the outside, soldered, in case there is no triplet large enough, should be carefully malleted round on the anvil used for raising the bowl of the cup. The mallet should be used in preference to the hammer, as it does not mark the wire. It should be noted (and this applies to all work of a similar nature) that before attempting to obtain a perfect circle it is necessary to see that the ring, if held up horizontally on a level with the eyes, presents a perfectly straight line. If it does not, it should be carefully straightened with the pliers. The inside of the rings should be filed flat, as otherwise the projection would be too much when soldered on to the band; also it ensures a much sounder joint. After the rings have been soldered on, the moulding should be gently malleted round on the anvil again, as the soldering is likely to throw it out of truth slightly. When soldered on, the band should be in a line with the edge of the rim, only the wires projecting.



A, Section through paten. The different parts are drawn slightly detached to show construction.
1, 2, 3, 4, 5, 6, Showing different stages in the process of raising the stem piece.

and the well of the dish hammered to the exact shape on an anvil similar to that used for the bowl of the cup, but with the end rounded off more. The rim of the dish, which is about one-half inch wide, it should be noted, remains flat and parallel with the bottom of the dish, and should be disturbed as little as possible while the depression is being hammered into shape. When the center is finished with, the rim is hammered over with a planishing hammer on a flat stake with rounded-off edges. The bottom of the dish should be hammered true on the same tool.

The moulding which is to be soldered on the piece just discussed can next be made. It should be noted that this is soldered on to the rim, and not slipped over the edge. It consists of a band of metal (size 14, Shakespeare gauge), about three-sixteenths inch wide, with a wire soldered at the top and bottom. The band, when turned up and

THE STEM.

The stem-piece of the paten will probably present more difficulties than any other piece in either the cup or the paten. The essential difference between it and the collet pieces forming the stem of the cup (see sketch in issue of Sept. 2) is that, whereas the collet pieces simply spread from a smaller to a larger end, the stem-piece of the paten spreads out at both ends, having its narrowest part in the center. By comparing the sketch on this page with the one recently published, the distinction will be readily appreciated. For the "raising" of this piece a circle about two inches in diameter will be required. It should be cut from a piece size 14 (Shakespeare gauge), as it must be strong, and a certain margin has to be allowed for stretching in this case, as will be explained later.

To begin with, the process is the same as in the "raising" of a collet for the stem of the cup. It should be hammered up gently into collet shape distressing the metal as little as possible. The small end—that is, the end you are hammering up and away from—should be just a little larger than the narrowest part of the stem is eventually to be, about five-eighths inch. The "raising" process should be continued until a collet form has been obtained, which should be about the height the stem is eventually to be—that is, one inch. The spread at the top should be the same as that shown in the sketch from the top of the stem.

The bottom—that is, the end hammered from—should then be cut off with a saw, and, both ends being open now, it is ready for spreading at the bottom after it has been annealed. To spread the small end a slightly smaller anvil will be required, so that it is possible to slip the small end of the collet over the end of the anvil at an angle—that is, with the small end resting on the anvil and the larger end away from it. By using a narrow collet or raising hammer it will now be possible, in slow stages, to spread the bottom out, and, by tipping up the hammer, to take in the narrow part a little more, providing that it is kept as soft as possible by constant annealing. By referring to the sketch showing the different stages which have been mentioned in these notes, the whole process, which seems rather complicated, will be made much clearer.

For the small base the metal should be used one or two sizes thicker, about 16, as there is no strengthening afterwards by means of wires or a moulding. The circle need only be just the full size—that is, 1¾ inches—as what little shaping there is, is easily stretched out of the metal. It should be gently beaten out on a wooden block or a sandbag into a shallow dish form. Then it is planished over on a stake or anvil of convenient size and shape, and, finally, the hollow is set in as in the shaped piece of the base of the cup, which it is similar to in outline, except that it is a good deal shallower in proportion. Before soldering on to the stem-piece, a circle an inch in diameter should be marked and the center cut out, as was done with the base of the cup. Care should be taken that the base stands perfectly flat and true. If this is not seen to, the paten, when in use, will be easily knocked over, as the base is rather

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small in proportion. This, of eourse, could not be avoided in the designing of the paten, as it also has to serve as a cover for the cup, where a base anywhere near as large as the base of the cup would have looked extremely bad.

In soldering the different parts of the paten together the same methods are employed as were explained on page 65, issue of Oct. 7, in connection with the cup. It is most important that stitehes are cut in on the dish part of the paten when soldering on to the stem, in order to make quite sure of it remaining absolutely in the center during soldering. Owing to the comparatively large dish and small foot, it will be very unsafe and look extremely bad if this is not the case.

When the paten is finished, it may be found that it does not fit very well on to the rim of the cup. Of course, the paten cannot be altered at this stage, but the defect may be remedied by just spreading the bowl of the cup carefully or taking it in a little, whatever the case may be, on the same anvil as used for "raising" it on, using a wide collet hammer, not a raising hammer, so as to mark it as little as possible. Before leaving it should be tested again on a flat iron or something similar, to see if the rim or drinking edge of the bowl runs true and parallel with the base.

After the cup and paten have been thoroughly pickled out and all superfluous solder has been removed, all file, riffle, or scorper marks have to be taken out by rubbing first with pumiee stone and water, and then, when all deep marks have been removed, with home or water of ayrstone and water. The chief point to remember here is to use plenty of water, as the stone bites mueh better if this is done. It is then ready for polishing, and the true eolor of the metal, whether it be silver or copper, is now brought out by brushing with oil and erocus powder, and, finally, with rouge. This process of polishing ean be quite satisfactorily done by hand if sufficient time is spent on it; in fact, for work with any very fine and delieate details engraved or chased on, it is far safer and better, but for ordinary work polishing by means of power-driven brushes is mostly used nowadays, as, of course, it is much less expensive. A fine color effect can be obtained with either eopper or silver by dipping the work in a solution of sulphide of ammonia or sulphate of potassium, or any other of the many sulphur solutions after it has been polished. It should then be rinsed off with water, and the projeeting parts of the work just brushed over again with a polishing brush, leaving them bright.

(To be continued.)

On Wednesday morning, Oct. 28, the plate glass in one of the show windows in the store of Treece & Bowen, Herrin, Ill., was broken and a part of the contents stolen. Among the articles stolen was a set of diamond ear screws, one-quarter carat each, and one diamond ring, three-eight-carat in chased belcher mounting; also several watches. One of the watches has a 16-size 17-jewel Howard movement. No. 944974 in Boss case No. 7699741. The total loss is estimated at about $200.

Man Who Offers Bogus Checks Again Working His Tricks in Pittsburg.

PITTSBURG, Pa., Oct. 29.—The man who several weeks ago attempted to swindle C. S. Wiley out of a diamond ring and a gold watch by tendering a forged cheek signed by C. M. Schwab attempted the same game last Saturday night at the store of John M. Roberts & Sons Co., but failed in his plan to secure possession of a $450 diamond ring. W. J. Franeis waited on the man just about elosing time, but while Franeis took the check up to the office to ascertain what to do the stranger disappeared. Had Mr. Francis read the account of the attempt to swindle Wiley he would have no doubt held the man, for a policeman was on the corner at the time. THE CIRCULAR-WEEKLY, however, has been opened and kept in the office of the members of the firm for their own use, but hereafter Mr. Roberts says that it will be plaeed in the store, so that all the clerks may read it at their leisure and thus keep informed of events of this character.

The man, who this time gave the name of George Houston, entered the store about 9 P. M. and asked to see some diamond rings. After considerable dickering and fault-finding he finally accepted a three-stone ring, saying he had nothing but a check for $800, but if the salesman so desired the house might keep the check there until Monday, when he would call and get the change.

Mr. Francis told his prospective buyer that he would consult the members of the firm first. He put the tray of diamonds in the case and went upstairs to the office. About that time the clerks began closing the doors and the blinds were drawn. This was not unusual, but the swindler, evidently believing that he was to be made the object of special attention, hurriedly left the store. When Mr. Franeis returned his customer was gone and he (Francis) held the check, which afterward proved to be worthless. It was drawn on the United States National Bank and was found upon investigation to be a forgery.

The check, with a deseription of the swindler, was turned over to the Pittsburg deteetive bureau, and an officer now has it in his possession. The man, who is described as weighing about 185 pounds, is about 28 years old, of medium height and build, light complexion, and has a smooth-shaven reddish face.

"He is a clever talker," said Mr. Francis, in telling of his experience. "He told me he was earning $200 a week. I retorted that he must be a mighty valuable man to make sueh a salary, and he assured me that he was worth the money to the firm whieh employed him. Had I read that article in THE CIRCULAR-WEEKLY I surely would have been able to have tipped the police off and had him locked up."

Another man supposed to be a swindler recently ealled on Loftis Bros. & Co., 220 6th St., and wanted to arrange to secure several hundred dollars' worth of diamonds. He gave the names of a number of people as references, saying that he was a court reporter, and left the store. None of the men whose names he gave knew the man, and he is thought to have been an impostor.

The cheek swindler is regarded as a dangerous man by the police. No publieity has been given his transactions outside of what has appeared in THE CIRCULAR-WEEKLY, and the poliee are watching for him. Jewelers are requested to notify the police immediately if anyone answering his description offers a check in payment for goods selected.

Washington, D. C., Police Want This Man to Answer Charges of Larceny.

WASHINGTON, D. C., Oct. 28.—Major Riehard Sylvester, Chief of Police, has been sending out circulars asking the police of other cities to aid in the capture of Leon Krooler, who, as told in THE CIRCULAR-WEEKLY, last week, is wanted here on the charge of grand larceny preferred by a local jeweler.

Krooler's pieture, which appears herewith, is a Russian, 25 years old, is about



LEON KROOLER, WANTED AT WASHINGTON, D. C., TO ANSWER CHARGES OF LARCENY.

five feet one ineh high and weighs about 150 pounds. He is of medium build, dark complexion and has a smooth-shaven faee. He talks with a decided accent, and his English is not good. The man, who is a jeweler by oecupation, is very neat in his appearance, and it is thought he will probably seek employment with jewelers in other cities or solicit repair work. Since he left this city, July 30, two indictments charging grand larceny have been found against him.

Jewelers and watch repairers on whom he may call are requested to immediately notify Superintendent Sylvester, of the Washington police.

The Johnson Jewelry Co., 20 E. Pike's Peak Ave., Colorado Springs, Colo., announces that a watch which was recently purchased from the eoneern has been lost. The case is of 18k. gold, E. T. O. F., 12-size. No. 163595. The case mas made by the American Watch Case Co. The movement has 21 jewels and is Illinois nickel, No. 1929017. The watch was lost or stolen in or near Boston, Mass.

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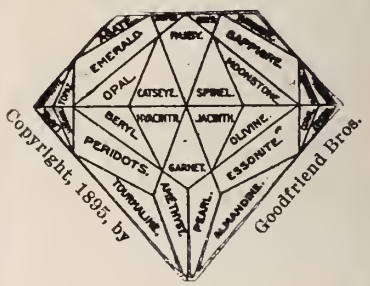
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Death of Henry M. Lane.

CHICAGO, Oct. 30.—Henry Mortimer Lane, for 25 years past Chicago's representative for Reed & Barton, silversmiths, died suddenly in this city, Wednesday. He had been in poor health recently as a result of a severe sickness from which he suffered, some time ago.

Mr. Lane had been ailing for some time prior to his death, but had been confined to his home, 286 E. 48th St., for only one day. About 5 A. M. a physician was called, but Mr. Lane was beyond medical help and he passed away early the same evening.



THE LATE HENRY M. LANE.

Mr. Lane was born in Taunton, Mass., 55 years ago, where he spent his early life and attended the public school. Leaving the school, he entered the employ of Higgins Bros., who conducted a retail dry goods store and with them he stayed some time. He then entered the employ of Reed & Barton as a worker in the factory, starting at the beginning and learned the business thoroughly. He stayed in the factory for about a year, and then was put on the road as traveling salesman and traveled in the central west before becoming the Chicago manager.

Mr. Lane's father, who had been dead some years, was at one time foreman in the factory, and a number of other relatives have been connected with the Reed & Barton concern for a long time. He has a brother, Oscar, who is at present manager of the Boston store.

The deceased is survived by a widow and one brother. He was a member of the Chicago Athletic Club and was well known and highly respected by a large circle of friends and acquaintances.

When he first came to Chicago, Mr. Lane had obscure desk room on State St., but as the years went on and success came to him he became the general western manager and controlled the western traveling force. His was a fine character, personally and in business. He was pleasant at all times, and bore a high reputation for integrity. He was blunt and straightforward in his dealings, and it was beneath him to play the sycophant in order to curry favor with anyone. He was a great lover of a quiet game of billiards and an enthusiastic golfer.

Mr. Lane was a member of the Chicago Athletic Club, the Homewood Country Club and an early member and for some years director of the Kenwood Club, an exclusive South Side club.

Mr. Lane is survived by a widow, a sister and a brother.

CHICAGO, Nov. 2.—Funeral services over the remains of the late Henry M. Lane were held from his late residence, last Friday, at 11 A. M., the Rev. Dr. Joseph A. Vance officiating. The pallbearers were: Almer Coe, C. I. Gifford, John W. Keogh, John W. Brooks, Edward Winheim and James P. Gardner. Oscar C. Lane, brother of the deceased, who is the Boston manager for Reed & Barton, was at the funeral. After an impressive service the remains were placed on board the train for Taunton, Mass., where the interment took place last Sunday.

Immediately after Mr. Lane's death, F. G. Thearle, president of the Chicago Jewelers' Association, called a special meeting of the board of directors to draft a set of resolutions to be presented to the widow, conveying the regrets of the association on Mr. Lane's death. The association also sent a fine floral tribute.

Death of John H. Smith.

HONESDALE, Pa., Oct. 28.—John H. Smith, for years well known in the cut glass trade and a member of the firm of Krantz, Smith & Co., of this town, passed away, Saturday last, at his home in Church St. here. The funeral, which was held yesterday afternoon from Grace Church, was largely attended, a simple and impressive service being read by Rev. A. L. Whittaker and Rev. J. P. Ware. The pallbearers were John E. Krantz, G. Wm. Sell, Charles E. Dodge, J. N. Welsh, N. C. Farnham and George Mueller. The interment was in Riverdale Cemetery.

Mr. Smith was a native of Honesdale, having been born here, April 5, 1864. He learned the glass-cutting trade with T. B. Clark & Co., and rose until he became foreman of the concern, holding that position for about three years. In August, 1898, he formed a partnership with J. E. Krantz, and the following year they were joined by G. William Sell, the firm having since been known as Krantz, Smith & Co. He was actively identified with his concern until his health began to fail following an attack of pneumonia seven years ago. Thinking a change in climate would be beneficial, he went to Arizona for the Winter of 1906-1907, and again spent the following Winter in the south. He returned home last June, but was almost immediately confined to his room, and for the last five months grew gradually worse until death relieved him from his suffering.

The deceased was married, March 6, 1889, to Miss Elizabeth Brunig, of Carbondale, and his widow and four children survive him. Mr. Smith stood high in the community in both business and social circles, and was universally loved for his cheerful ways and manly qualities. He was a member of Grace Church, and was one of its vestrymen, and was also a prominent member of the Exchange Club.

No Clue Obtained to the Murderers of Henry Butterworth, an Oregon Jeweler.

PORTLAND, ORE., Oct. 28.—The murder of Henry T. Butterworth, a well-known jeweler of St. Johns, which was noted in the last issue of THE CIRCULAR-WEEKLY, proves to have been a dastardly crime, perpetrated purely to steal a diamond ring, worth $350, which the victim usually wore. The assassin and thief got away, and his identity is shrouded in mystery. The police are working on the case, and the City Council has offered a reward of $250 for the apprehension of the murderer.

Mr. Butterworth was shot and fatally wounded as he was entering his residence, 416 N. Filmore St., St. Johns, at 9 P. M., Oct. 20. Members of his family heard him fall at the rear door of the house, and upon running out found him prostrate, dying. His aged mother assisted him inside, but he passed away before he could utter a word of explanation. The diamond ring which he usually wore was missing from his finger, but his watch and chain had not been touched, and a small amount of money was found in his pocket. An examination disclosed that the bullet which killed him had been fired from a revolver held close to his coat.

Mr. Butterworth left his place of business, 104 New Jersey St., in excellent spirits, and on his way home conversed with several friends. A short time after he lay dying at his door. His hat and umbrella were found by the police 100 feet from the place where he fell, and it is here, the police believe, that he was assaulted, robbed and murdered.

Mr. Butterworth was about 40 years old, and had been in the jewelry business in St. Johns for about a year. He came to Portland from Chicago about two years ago and from Portland went to St. Johns. He was well known in Chicago, and was a brother of William Butterworth, an Alderman and prominent real estate operator of that city. He was highly esteemed in St. Johns, was prominent in social and fraternal circles, being treasurer of the Masonic lodge of his town.

The deceased is survived by a widow and a three-year-old daughter, as well as a mother.

Wm. Helman, watchmaker and jeweler, of 1129 Wabash Ave., Terre Haute, Ind., will, about Nov. 15, be located in his new quarters at 1123 Wabash Ave., where he has a larger store and better facilities than ever before.

Holiday goods in exquisite designs for the fine jewelry trade are in excellent request, prominent among the best sellers being exclusive patterns in brooches, barrettes and scarf pins. The Davies-Mason Co., Newark, N. J., has adapted a Greek design in fashioning a particularly desirable brooch, which is wrought in fine enamel, and the very fashionable barrettes show a variety of fancy stones.

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NEW YORK

Death of Charles T. Rudolph.

WILMINGTON, Del., Oct. 29.—There was distinct sorrow in business circles here, owing to the death of Charles T. Rudolph, this city, one of the most prominent jewelers as well as leading merchants of Wilmington for many years. Mr. Rudolph passed away at his home, 910 West St., early this morning, after an illness of two years, though his condition had not been considered serious until the past few weeks. Mr. Rudolph took a turn for the worse on Sept. 11 last, his death being due principally to nervous break-down and complication, which continued to grow more acute until they terminated fatally.

Charles T. Rudolph was a native of Wilmington, and was the son of John and Charlotte Rudolph, of this city. He was born Sept. 30, 1831, and after receiving his education he began a business career and learned his trade with the late Alexander Paterson, later entering the employ of George Elliott. At the death of Mr. Paterson in 1856 he purchased the stock and went into business for himself at 217 Market St. A few years later he purchased the property at 231 Market St., where the business remained until 1885, when he moved to the corner of 4th and Market Sts., remodeling the building to suit his business. The business remained here ever since. Throughout his entire business career until very recently he had not been absent from his office a single business day.

The deceased was a public-spirited citizen who was prominently identified with the growth and progress of Wilmington. He was also identified with church work, and was one of the original members of the board of trustees of Grace Church and first assistant and then superintendent of Grace Church Sunday-school. It was largely through his efforts that the church was built.

Mr. Rudolph was married, Nov. 24, 1857, to Caroline Robinson, and is survived by the following children: Charles A. Rudolph, of this city; John Edwin Rudolph, of Indiana, and Mrs. F. R. Kittinger, of Wilmington. The funeral services will be held Saturday, and the interment will be at the Wilmington and Brandywine cemetery.

Charles E. Rudolph, who was associated with his father, will continue the business.

Portland, Me., Jewelry Store Entered in Night and Entire Stock Taken.

PORTLAND, Me., Oct. 28.—William Murphy, who has a jewelry store at 629 Congress street, and who does business under the name of the Providence Watch & Jewelry Co., reported to Police Chief Dresser yesterday that during the previous night his place was entered from the rear and watches and jewelry to the value of about $1,000 were taken.

Murphy has a room in front, and the three rooms in the rear are unoccupied. The burglars broke into the unoccupied tenement and forced in the rather frail panel leading to the store. They then took practically the entire stock, including 80 watches, 180 rings, gold stick pins and other articles.

The burglars took great chances, as there is a gas light directly in front of the store, a police signal box is opposite, while electric lights helped to make every part of the store as light as day.

Mr. Murphy said he relied on the illumination to safeguard his place and did not even put his valuables in his safe.

New York Board of Regents Delay Regulations Governing Examinations in Optometry.

ALBANY, N. Y., Oct. 29.—At a meeting held several days ago by the New York State Board of Regents, the matter of regulations governing examinations in optometry, also optometry schools and kindred subjects, was referred to the Committee on Higher Education. This committee is to consider the subject and report at another meeting, to be held Dec. 10.

The State Board of Examiners in Optometry met Oct. 9 and 10 in Albany in consultation with Dr. Augustus S. Dowling, State Deputy Commissioner of Education. At that time, it is understood, the examiners prepared a syllabus for examinations, with regulations of a comprehensive character. The entrance requirements for examinations, the standards expected of schools and similar matters were included in the report. While the details have been generally withheld, yet it became known to owners of schools that a two years' course in optometry will be made essential, after another year or so, to obtain entrance to examinations.

The action of the Board of Regents in sending the report to a committee instead of giving direct approval, caused some talk that oculists were trying to influence the course of affairs. The committee to which the matter has been referred includes Dr. Van der Veer, who was one of the leaders in the opposition to an optometry law.

Optometrists have been urging that prompt action be taken so that all to be affected by the law will have early notice of the requirements. The delay will be regarded in some quarters as disappointing.

Importations at the Port of New York.

Week Ended Oct. 24, 1908.

China, glass and earthen ware:	
China	$87,594
Earthen ware	21,886
Glass ware	302
Optical glass	.....
Instruments:	
Musical	14,170
Optical	8,214
Philosophical	4,848
Jewelry, etc.:	
Jewelry	12,458
Precious stones	241,667
Watches	35,603
Metals, etc.:	
Bronzes	659
Cutlery	19,360
Dutch metal	3,374
Platina	30,474
Plated ware	.....
Silverware	971
Miscellaneous:	
Alabaster ornaments	17
Amber	14,414
Beads	1,351
Clocks	4,774
Fans	1,816
Fancy goods	7,371
Ivory	31,550
Ivory, manufactures of	.....
Marble, manufactures of	19,289
Statuary	2,605

S. L. Hagy, Palaskola, O., has been succeeded by F. J. Vorleck.

Government Taking Vigorous Steps in Relation to Alleged Smuggling of Coral.

United States Customs officials have been active of late, working on cases which involve the importation of coral to the port of New York, and last week Michele De Simone, a member of the firm of A. De Simone & Son, was arraigned before United States Commissioner Shields at New York on the complaint of a customs inspector, charging him with conspiracy to defraud the United States Government and of smuggling a bag containing articles manufactured from coral into this country.

The prisoner was held in $3,500 bail for examination to-day. He failed to furnish the bail, and was sent to the Tombs. Among the articles seized were cameos cut with heads, buttons, cabochons, etc., valued at between $2,000 and $3,000.

An inspector seized, on Oct. 19, a bag containing the coral articles, which he declares were smuggled into the country on an Italian steamship. He avers that Simone had Pasquale Caligiuri, Ciro di Fillipis and Arturo B. Davitalis represent that the coral articles were bought in this country and sold to Simone by Pasquale Caligiuri. Simone presented to Mark P. Andrews, representing Collector Fowler, what the inspectors say were false bills of sale of the articles and secured them.

On Sept. 25 the customs inspector made the first seizure of corals from Francesco Sorrentino at 202 W. 26th St., New York. This seizure is a civil case, and is now before the District Attorney. The value of the goods seized is placed at $1,144.77, and were contained in a hand satchel. The goods seized are listed as follows: Four coral necklaces, one broken string necklace of coral; one lot small cabochons, about 140 grains; one lot large cabochons, about 160 grains; one lot assorted, pears and buttons, about 475 grains; one lot cameos, about 390 grains; one lot cameos, about 110 grains; 59 thin string necklaces, about 20 ounces; 29 thin string necklaces, about 14 ounces; 11 thin string necklaces, about 4½ ounces; 33 thin string necklaces, about 18 ounces; 38 thin string necklaces, about 18 ounces; 30 long string mottled, about 27 ounces. The goods were seized and forfeiture proceedings have been instituted. It is reported that Sorrentino has fled the country.

On Oct. 1, 1908, goods valued at $5,374.28 were seized from one Del-Gatto at 326 E. 116th St., who was a salesman for Florindo Mazza, the owner of the goods. The Government claims evidence that the goods were smuggled. The list includes cameos, shells, buttons, rose cameos, pear corals, coral horns, small figures in coral, beads in bundles, etc.

Market Prices for Silver Bars.

The following are the quotations of silver bars in London and New York, as reported by Zimmermann & Forshay:

		London.	*New York selling price, .999 Basis.*
Oct.	27	23 5-8d.	$.53¼
"	28	23 5-8d.	.53¼
"	29	23 7-16d.	.52⅞
"	30	23 1-4d.	.52⅝
"	31	23 1-16d.	.52

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Precious and so-called Semi-Precious Stones

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NEW YORK CITY

Members of New England Manufacturing Jewelers and Silversmiths' Association, Hold Annual Meeting and Banquet.

PROVIDENCE, Oct. 31.—The annual corporation meeting of the New England Manufacturing Jewelers & Silversmiths' Association was held this evening in the Masonic Temple, at which upward of 200 of the active members were present. This being strictly a corporation session the attendance was limited, but the enthusiasm displayed demonstrated the interest that is being maintained in the association. Harry Cutler, president, called the meeting to order shortly after 6.30 o'clock, and the reports of the several officers and committees were presented and discussed.

The report of the advisory committee



HARRY CUTLER, PRESIDENT.

was particularly interesting and instructive, being a general rehearsal of the work and discussions of that committee, the directing agency of the association in the interim between meetings, during the year. The council has held 48 meetings during the year, at which had been considered matters pertaining to the export trade, increase in express rates, the Canadian Stamping Act, jewelry-making as taught in the public schools, Young Men's Christian Association and the Rhode Island School of Design and the labor bureau. The council was also brought into touch with similar associations in other cities and much general benefit has resulted.

The report of the secretary and treasurer showed that the association was in a flourishing condition, numerically and financially. The present membership, active, associate and honorary is 333, being a net gain of 53 during the year.

The election of officers resulted in the following choice: President, Harry Cutler, of the Cutler Jewelry Co., Providence; vice-presidents, Theodore W. Foster, Providence; Albert A. Bushee, Attleboro, and George K. Webster, North Attleboro; secretary, Everett L. Spencer, Providence; treasurer, Harry M. Mays, Providence.

The directors elected are: William P. Chapin, Thomas S. Carpenter, George H. Holmes, Arthur O. Ostby, Charles T. Paye, Frank B. Reynolds, William A. Schofield, Roswell C. Smith and H. E. Sweet. The committees are: Executive committee, Frank B. Reynolds, George H. Holmes and Everett I. Rogers; auditing committee, Ralph S. Hamilton and George H. Cahoone; honorary committee, William A. Copeland, Henry G. Thresher, John M. Buffinton and Frank T. Pearce; advisory council, George H. Holmes, Theodore W. Foster, William P. Chapin, Roswell C. Smith, Arthur O. Ostby, E. Crees, Everett L. Spencer, Everett I. Rogers, Charles E. Hancock, Wade W. Williams, Alfred K. Potter, Harry M. Mays, George H. Cahoone, Frank B. Reynolds, Edward B. Hough, Sigmund Lederer, George K. Webster, Charles T. Paye, Walter B. Ballou, R. C. Thompson, F. A. Ballou, Clarence M. Dunbar, Thomas S. Carpenter and H. E. Sweet; press committee, Frank T. Pearce, Wade W. Williams and John M. Buffinton.

After the transaction of business and the discussion of a tempting menu, a series of papers were read upon topics applicable especially to the trade. Among these were the following: "Credits," by Robert E. Budlong, of S. K. Merrill & Co.; "Recent German Agreement with Reference to the Tariff As Pertains to Jewelry Business," by Theodore W. Foster, of the Theo. W. Foster Bros. & Co., and the "Labor Bureau," by Henry G. Thresher, of the Waite-Thresher Co.

The meeting was one of the best ever held by the association, and there was a general discussion of the papers that were presented.

Association Notes.

A meeting of the retail jewelers of the State of South Carolina will be held Nov. 12, at the Columbia Hotel, in Columbia, S. C. The meeting will begin at 10 A. M., and all jewelers are urged to be present at the opening session. Gov. Ansel will address the gathering if it is at all possible for him to be present. A member of the executive committee of the National Association will be present to assist in the work.

At the recent meeting of the executive committee of the American National Retail Jewelers' Association, held in Chicago, there was considerable discussion regarding the handling of official programmes by the various State and national associations. It was recommended that the secretary of the State associations correspond with Secretary Callison, of the national association, looking to the establishment of uniform prices on advertising space in State programmes. It is desired that space in these programmes should be occupied only by people who are in sympathy with organization work, and who feel that the advertising value is worth the amount charged. Another matter which came up for discussion was the arrangement of dates for the various State meetings, so that they will not conflict. Many jobbers and manufacturers who wish to be present at these meetings have found it difficult in the past to get from one State to another in time to be present at such meetings. The various secretaries are requested to correspond with the national secretary at Dexter, Ia., before fixing the date for their State meeting, and in cases where meetings have already been arranged for the national secretary should be notified.

Death of Myron J. Graham.

BOSTON, Oct. 31.—Myron J. Graham, a dealer in diamonds and precious stones and one of the well-known members of the Boston trade, died Oct. 28 of pneumonia, after a week's illness, at his home in Newton Centre.

Mr. Graham was 58 years of age, and was born in Delhi, N. Y. He was formerly located in New York City, but had been in business in Boston upward of a decade. The firm of Smith & Graham was one of the first tenants of the Jewelers' building, and Mr. Graham continued for some time in that location after the partnership with Mr. Smith was dissolved a few years ago, later removing to the adjoining Washington building.

Mr. Graham's friends and associates in both buildings, by whom he was highly esteemed, sent a beautiful floral tribute to the family. The remains were taken to New York for interment Friday in Greenwood Cemetery.

Involuntary Bankruptcy Petition Filed Against F. H. Mooney & Co. After Mrs. Mooney Disappears.

CHICAGO, Oct. 31.—An involuntary petition in bankruptcy was filed last Thursday by C. E. Barrett & Co., gold pen manufacturers, against Frank H. Mooney & Co., pen dealers, whose senior member is missing. Barrett is a creditor for nearly $1,500. Mooney has disappeared.

Before leaving town Mooney got several checks cashed which have since come back marked "no funds." He also got several large diamonds from the following people: R. F. Prochnow, one stone, valued at $400; Fred Blauer & Co., one stone, valued at $400; A. C. Becken Co., one stone, valued at $350; Norris, Alister & Co., one stone, valued at $300.

A warrant has been sworn out for his arrest.

Games Rolled by the Jewelers' Bowling League of New York.

The following were the scores of the teams of the Jewelers' Bowling League of New York in the games rolled last week:

Oct. 26.—Tiffany & Co.	758	774	865
vs. Jewelers' Circular-Weekly.	812	749	748
Oct. 27.—Cross & Beguelin.	884	828	943
vs. Jos. Fahys & Co.	885	849	851
Oct. 28.—Solidarity Watch Case Co.	778	825	793
vs. H. W. Wheeler & Co.	886	901	772
Oct. 29.—C. F. Wood & Co.	836	881	863
vs. H. A. Meyers.	886	891	963
Oct. 30.—L. E. Waterman Co.	881	882	812
vs. Aikin-Lambert Co.	888	833	832

STANDING OF THE CLUBS.

	Won.	*Lost.*	*High score.*	*Per cent.*
H. A. Meyers	14	1	963	.933
Tiffany & Co.	7	2	948	.777
H. W. Wheeler & Co.	10	5	901	.666
L. E. Waterman Co.	8	4	888	.666
Aikin-Lambert Co.	11	7	958	.611
Cross & Beguelin.	7	5	975	.583
C. F. Wood & Co.	6	9	885	.400
Jos. Fahys & Co.	5	10	884	.333
Solidaritly Watch Case Co.	4	11	849	.266
Jewelers' Circular-Weekly.	2	13	812	.133
J. J. Donnelly.	1	8	822	.111

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All pearl and in combination with colored stones

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IMPORTERS AND CUTTERS OF

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65 Nassau St., New York
PRESCOTT BUILDING

SCARABÆS

IN SCARF PIN, BROOCH, RING AND BUCKLE SIZES

CUT TO ORDER

IN ANY KIND OF STONE DESIRED

Samples Sent on Request

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UNIQUE GEMS

Complete mastery of my trade enables me to furnish such individual examples of **Rare Stones in Special and Fancy Cuttings** as appeal to the discriminating buyers.

Ceylon, Brazil, Ural and Native Stones my Specialty

LOUIS J. DEACON, Atlantic City, N. J.

About 3,000 New York Jewelers Participate in the Business Men's Parade.

Crisp Autumn weather with a breath of Winter in the chill wind which swept Broadway welcomed the day selected by the Business Men's Republican Club of New York for the grand final demonstration in behalf of the Republican national candidates, and by 11 o'clock Saturday morning a steady stream of marchers 16 abreast were passing in review before James S. Sherman, candidate for Vice-President on the Republican ticket, and Elihu Root, Secretary of State.

In the New York jewelry district activities began at an early hour, and by 10 o'clock Col. John L. Shepherd and Chas. F. Brinck were the busiest men on the Lane. The arrival of the Waltham Watch Co.'s band, resplendent in their bright uniforms, large banner bearing the words "Jewelers' Taft and Sherman Club." Following the banner was the Waltham Watch Co. band and a drum corps. Next came Colonel Shepherd, the marshal of the jewelry division, wearing a blue sash and carrying a gorgeous baton. He was at the head of his 12 aides, who were followed by the honorary vice-presidents and the executive committee of the Jewelers' Taft and Sherman Club. Behind the executive committee marched the first division, carrying flags and canes and accompanied by Squadron A, N. Y. S., Military Band.

The second division was under the leadership of C. F. Brinck, assisted by 12 aides. Voss' band, which has been so popular with the jewelers on many occasions, marched with the second section.

It was 3.20 P. M. before the word was



VIEW OF MAIDEN LANE, SHOWING FIRST DIVI SION OF JEWELERS WAITING TO MARCH.

was the signal for the gathering of a crowd at 23 Maiden Lane, where the band played several selections which were greeted with rounds of applause, to which leader Flockton bowed his acknowledgments. Cornet soloist Treet played two selections with band accompaniment, which met with special favor.

By 11 o'clock men with Taft and Sherman Jewelers' Club badges and large yellow chrysanthemums pinned to coat lapels began to give a holiday tint to the Maiden Lane district, while here and there were stately aids and members of the executive committee wearing silk hats. The gaily decked crowd increased until by 1.30 P. M. it began to fall in line.

At the head of Maiden Lane, from where the marchers were to start, was a passed along the line to march, and by that time Maiden Lane was a solid mass of humanity. As the jewelers swung into Broadway they were greeted with a deluge of confetti and paper streamers. Seen from the Waterman building, from where THE CIRCULAR-WEEKLY photographer trained his camera on the marchers, the sight was most inspiring. The jewelers received round after round of applause as they marched into Broadway. Windows and other places of vantage in the jewelry district were filled with friends, who cheered as the line of marchers swung by. Three young women marching in the first division received a number of cheers, which increased to a roar of approval as a whole company of young women, under the direction of a captain, passed in the line of march.

A goat wearing a blanket on which was emblazoned in large letters "Bryan's Goat" created a great deal of amusement as the second division passed up Broadway.

When the last of the column left Maiden Lane that usually dignified business center looked as if it had been lately visited by a severe snow storm. Bits of paper covered the street until it seemed as if an army of "white wings" would be needed to clear the litter.

The parade of jewelers was 20 minutes in passing from Maiden Lane into Broadway, and a conservative estimate places the number in line at 3,000.

The parade proceeded up Broadway to Waverly Pl., where it crossed to Fifth Ave., and thence to above 42d St., where the marchers broke ranks.

Death of Henry Ford.

LAFAYETTE, Ala., Oct. 28.—Henry Ford, an old and well-known jeweler, was found dead in his bed, Monday last.

Mr. Ford was about 70 years of age, and had lived in Lafayette for about 10 years. He was a member of the firm of McConnaghy & Ford. Deceased had been rather feeble for some time, but was up Sunday and was not thought to be dangerously ill. He had relatives in Philadelphia who have been informed of his death, and his remains will probably be shipped to that point.

Canada Notes.

F. W. Tate, Cranbrook, B. C., has disposed of his business.

Walter J. Barr, president of the Goldsmiths' Stock Co., Toronto, Ont., is visiting the Montreal branch of the company, this week.

J. D. Bailey, Ltd., Toronto, Ont., has moved the showrooms from the Janes building, Yonge St., to Room 13, Yonge St. Arcade.

Among the sportsmen who left for the northern woods, last week, to engage in deer hunting, were: Walter Baker, with B. & H. B. Kent, and Thomas H. Robinson, Toronto.

At Montreal, last week, Frank Cawthorne and George Drury, convicted of violently assaulting C. R. Read, of that city, and robbing him of a watch and diamond ring valued at $1,300, were sentenced to 14 and 10 years' imprisonment, respectively.

Out-of-town jewelers who called on the Toronto, Ont., trade last week, included: G. S. Edmunds, Alliston; George Hynds, Acton; G. T. Wehrley, Harriston; T. C. Watson, Newmarket; N. Bassett, Whitby; J. J. Hollingshead, Tottenham; R. A. Bunting, Pickering—all Ontario.

James D. Cox died at his residence, 308 South Oak Park Ave., Chicago, last Friday, and was buried on Sunday at Oakridge Cemetery. At the time of his death he was 39 years old. For 20 years he had been in the employ of Benj. Allen & Co. and had charge of the clock, silverware and cut glass departments. He was a valuable employe and was well liked by all who came in contact with him. About two years ago Mr. Cox was taken ill and went south for some time. Coming north again he gradually grew worse, and his untimely end came last Friday.

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Have just received from their mines a shipment of **FINE TURQUOISE MATRIX** and will cut to order special shapes or sizes in quantities.

Owing to the demand for this beautiful Himalaya Product—we would suggest that you send your orders to us a few weeks before required, as our

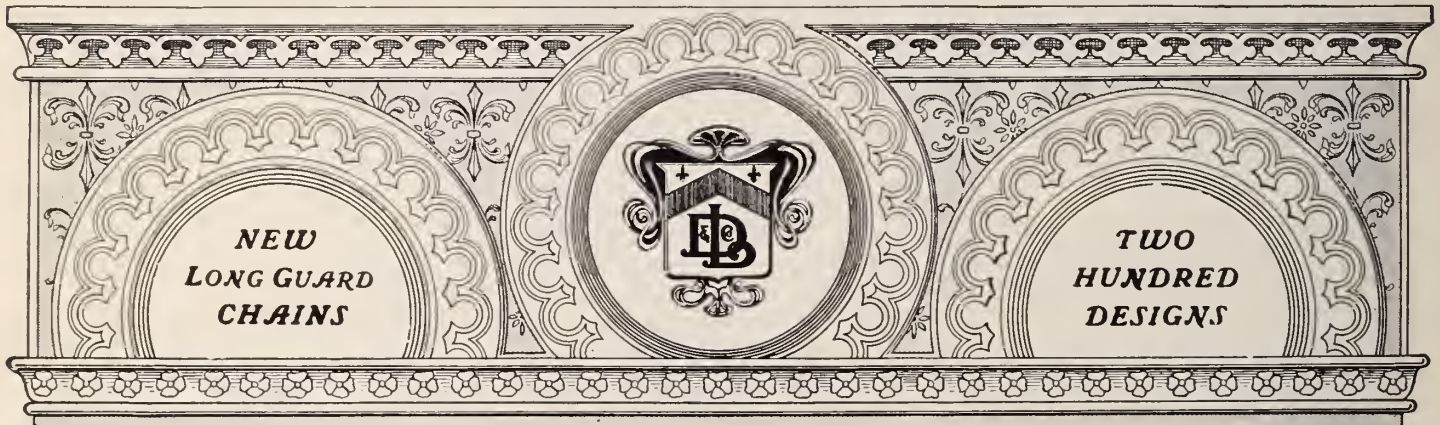
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are in demand, and big sellers. If you are looking for goods that will sell—and sell at a profit—have these in your stock—and get results.

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15-17-19 MAIDEN LANE - - - NEW YORK



SWELLING SALES bear witness to a distinct revival of the Long Guard Chains which were dormant for a while. This house—as usual—anticipated the returning vogue. Consequently an exquisite line is here offered to the discriminating trade. The range is as wide as the designs are superior. There are over two hundred styles to choose from. Uniting utility with beauty, they are a fashionable requisite for watches, fans, lorgnettes, purses, etc. Set with the finest of artificial stones:

SAPPHIRE — AMETHYST — TOPAZ — CORAL — PEARLS

Retailing at from two to five dollars, they yield ample profits. You should have them.

D. Lisner & Co. *Creating Importers of* *Jewelry Novelties*

One-Forty Fifth Avenue, cor. 19th St., NEW YORK



Mr. Nye, representing the Wilcox Silver Plate Co., Meriden, Conn., was in Toronto, Ont., last week.

Louis Freund, Henry Freund & Bro., and Mr. Johnson, Julius Young, were in Los Angeles, Cal., a few days ago.

Henry H. Samuels has just returned from a successful business trip to the west, in the interests of the Brainard & Wilson Corporation, Danbury, Conn.

Among the traveling representatives who called upon retail jewelers in Milwaukee, Wis., last week, were: George Lawrence, Reed & Barton; William Matschke, A. Joralemon & Son.

Traveling salesmen visiting Toledo, O., last week, included: Jos. Guntzberger, I. Guntzberger & Son; G. A. Bauer, Wilcox Silver Plate Co.; P. E. Reiners, American Electric Novelty Mfg. Co.; F. W. Radcliffe, M. A. Mead & Co.; J. Rothschild, Kafferman, Rothschild & Co.; J. A. Limbach, Theo. W. Foster & Bro. Co.

Among the traveling representatives visiting the trade in Lancaster, Pa., recently, were the following: S. Roggenburg, H. B. Sommer & Co.; Thad. Brennan, L. Witsenbausen & Co.; Mr. Weinreich, Weinreicb & Bro.; Mr. Mason, James E. Blake Co.; S. C. D. Bonner, F. & F. Felger; W. T. Francis, Waterbury Clock Co.; John T. Vansant, Moore & Son; Horace N. Tuttle.

Among the traveling representatives in St. Louis, Mo., during the past week, were: G. S. Melville, D. Wilcox & Co.; C. L. Krugler, Mandeville, Carrow & Crane; Emanuel Jacobson, Jacobson Bros.; George W. Beardsley, Allsopp & Allsopp; A. G. Kimball, Landers, Frary & Clark; Joseph Guntzberger, I. Guntzberger & Son; R. B. Carr, Link & Angell; George A. Jochum, C. Cornehlsen; C. W. Hickok, Graff, Washbourne & Dunn.

Traveling salesmen who called on the Cincinnati, O., trade, during the past week, included: Otto Sinnauer, Oppenheimer Bros. & Veith; R. M. Sawyer, Shafer & Douglas; Julius F. Schuman, Jr., William Kinscherf Co.; Fred H. Felger, F. & F. Felger; E. E. St. Hoor, American Oil & Supply Co.; R. B. Carr, Link & Angell; Emil Pick, Hammel, Riglander & Co.; E. P. Ledos, Ledos Mfg. Co.; D. Chisholm, Bugbee & Niles Co.; Mr. White, George L. Voss Mfg. Co.; Mr. Rogers, C. H. Cooke Co.; Harry Kennion, Parks Bros. & Rogers; Mr. Gow, Standard Button Co.; Robert L. Clark, Simpson, Hall, Miller & Co.

The following traveling representatives were in Savannah, Ga., recently: A. N. Belcher, Gorham Co.; Julius C. Lambert, F. W. Lambert Co.; Mr. Morgan, Whiting Mfg. Co.; Fred Casper, Mauser Mfg. Co.; G. H. Sluter, Bippart, Griscom & Osborn; John E. Valk, N. H. White & Co.; J. Percy Wrayton, Durand & Co.; J. Bernheim, Woodside Sterling Co.; Ed. Sinnock, Ehrlich & Sinnock; M. L. Barnard, Larter & Sons; E. M. Childs, E. Ira Richards & Co.; Cbarles Stiner, L. Adler & Sons; Wm. McGiel, William B. Kerr Co.; William G. Andrews, Allsopp & Allsopp; J. T. Grantham, Hayden W. Wheeler & Co.; Mr. H. H. Day, Day, Clark & Co.; Thomas H. Ryland, American Watch Case Co.; V. A. Picard, Pryor Mfg. Co.

Among the traveling representatives who, last week, visited the trade at Pittsburg, Pa., were the following: W. H. Osborn, R. Wallace & Sons Mfg. Co.; Frederick S. Potter, Flint, Blood & Co.; O. G. Fehon, J. M. Fisher & Co.; Charles H. Clark, W. G. Clark & Co.; Mr. Gow, Standard Button Co.; E. W. Macallister, Irons & Russell Co.; Jack Thompson, J. B. Bowden & Co.; H. N. Van Bergen, Snow & Westcott Co.; Robert L. Clarke, Simpson, Hall, Miller & Co.; E. W. Braddon, Unger Bros.; Mr. Henderson, Crane & Theurer; Mr. Ford, Ford & Carpenter; C. T. Barbour, Watrous Mfg. Co.; Mr. Kennedy, Paye & Baker Mfg. Co.; D. Skutch, New Haven Clock Co.; Abel King, Emrich, King & Schorsch; F. E. Buffoom, J. A. & S. W. Granbery; H. C. Berdan, Gorham Co.

Traveling representatives who called on the trade in Omaha, Nebr., last week, included: William A. Lamb, Geo. H. Fuller & Son Co.; George Reising, L. Bauman & Co.; Samuel L. Griffin, Langfeld Bros. & Co.; H. Tacoma, A. Gredelue, W. J. Dunn, Arnold & Steere; A. S. Riley, Mandeville, Carrow & Crane; J. Mayer, Mauser Mfg. Co.; W. S. Adams, T. W. Lambert & Co.; S. W. Abbey, E. Ira Richards & Co.; H. C. Barker, Warren & Williams; J. S. Austin, Handel Co.; C. C. McCrillers, George B. Hurd & Co.; E. A. Gardner, E. A. Bliss Co.; Leo Cahn, G. A. Veeck; E. E. Spaulding, Allsopp Bros.; a representative of the Bassett Jewelry Co.; E. A. Moore, L. Fritzsche & Co.; Will Klipper, Klipper Bros.; G. Rodenberg, Rhode Island Novelty Co.; S. W. Abbey, E. Ira Richards & Co.

The following traveling representatives called on the trade in Kansas City, Mo., during the past week: Woodbury Melcher, Scofield, Melcher & Scofield; J. B. Macdonald, Wolcott Mfg. Co.; Mr. Nickirson, Carter, Qvarnstrom & Remington; G. A. Armstrong, Paye & Baker Mfg. Co.; Mr. DeSimone, F. DeSimone & Son; I. J. Rosenthal, Rothschild Bros. & Co.; Frank W. Bloomer, E. I. Franklin & Co.; Fred H. England, Frolichstein, England and Klein, Inc.; William J. McQuillin, Mount & Woodhull; E. A. Moore, Sykes & Strandberg and L. Fritzsche & Co.; William Matschke, A. Joralemon & Son; Alfred J. Moss, Ostby & Barton Co.; Fred A. Bullock, Horton-Angell Co.; J. A. Durrell, Providence Stock Co.; E. P. Ledos, Ledos Mfg. Co.; E. J. Hiller, Sussfeld, Lorsch & Co.; John Garland, L. H. Heller & Co.; George H. Remington, Maintien Bros. & Elliott; E. E. Stockton, E. Ingrabam Clock Co.

Buffalo, N. Y.

TRADE CONDITIONS.

Buffalo jewelers already have their windows and show cases stocked with handsome Christmas goods, and tbe merchants are confident that tbe holiday trade will be unusually brisk. Of course, there are still many workingmen out of employment bere this Fall, and this fact will mean some loss to the smaller jewelers who cater to the wants of the men with limited means. Wealthy Buffalonians, however, and those whose prosperity consists in holding good jobs, have already shown a disposition to spend freely in the jewelry stores bere, so it is expected that the large downtown stores will find ready sales for the valuable and beautiful Christmas goods displayed.

C. A. Griebner, salesman for Charles A. Schopp, has returned from a business trip to New York.

Samuel Derefsky, formerly of Niagara Falls, has opened up a jewelry storc at 212 E. Genesee St.

A. G. Pape, who covers the Ohio, Indiana, Michigan and Illinois territory for King & Eisele, has returned from a successful initial trip.

Charles F. Damm, manufacturer and wholesale jeweler, has just completed arrangements for the installation of a burglary alarm system in his store and factory.

Joseph M. Wildman, formerly of the Castelberg Optical Co., has removed his office from Main and Seneca Sts. to Levy's jewelry store, 483 Main St. Mr. Levy has just bought a large stock of clocks.

Nelson A. Soggs, a well-known jeweler of Niagara Falls, has improved rapidly since the operation which he recently underwent in the Memorial Hospital in his town, and his friends here have been pleased to learn that he has almost entirely recovered.

Attorney Martin Clark, 91 Erie County Bank building, Buffalo, is representing the Manufacturing Jewelers' Board of Trade of Providence in the involuntary bankruptcy proceedings recently filed by the creditors of the C. M. Plarr Mfg. Co., of this city. The case has been referred to Referee in Bankruptcy William H. Hotchkiss, of Buffalo. There will be a meeting of creditors in a few days.

A report from Binghamton, N. Y., says that the police of that city have been requested to furnish the Washington authorities with the record of Mary Hennessey, who, it is said, was arrested recently in Philadelphia. She and Frank Kelly were arrested on May 10, 1906, in Binghamton, on the charge of larceny. It was alleged that Kelly was caught in the act of stealing a valuable diamond in the Newing jewelry store in that city. He was sent to Auburn for five years, and the woman was sentenced to prison for a little more than a year.

Among the recent buyers in the Buffalo market were: Mr. Lewis, Arcade, N. Y.; Mr. Austin, North Collins, N. Y.; A. E. Nield, East Aurora, N. Y.; Fred Rose, Cleveland, O.; Gus. F. Rose, Cleveland, O.; R. U. Blackney, Angola, N. Y.; A. D. Bliss, Albion, N. Y.; P. M. Riley, Holland, N. Y.; C. F. Hurd, Medina, N. Y.; E. R. Muller, Batavia, N. Y.; A. B. Davis, Rushford, N. Y.; I. Traub, Niagara Falls, N. Y.; F. D. Kelsey, East Aurora, N. Y.; George Engel, Springville, N. Y.; Mr. Holl, Attica, N. Y.; D. G. Eidle, Cherry Creek, N. Y., and E. E. Frost, Fredonia, N. Y.

Samuel Salmeson, or Samuelson, alleged swindler, whose portrait was published in the last issue of THE CIRCULAR-WEEKLY, was found guilty of petit larceny in police court and sentenced to the Erie County Penitentiary for 30 days. He was charged with having obtained a locket and two rings from Simon Cohen, 331 Main St. The prisoner, it is said, will be rearrested at the completion of his sentence and tried on a charge of grand larceny on complaint of Cohn, Frank & Co., wholesale clothiers, 38 Pearl St., Buffalo. He secured an overcoat from the firm after placing an order for $1,500 worth of clothing, representing himself as Samuel Samuelson, a merchant from Salt Lake City, Utah. It is said that the prisoner is wanted by the police of Louisville and Niagara Falls, and probably other cities.

Omaha.

C. L. Shook, of the Shook Mfg. Co., has returned from a six weeks' business trip in the west.

C. W. Sawyer, Silver City, Ia., accompanied by his wife, spent a few days of last week in this city.

Dr. Cross, DeWitt, Nebr., and O. C. Zinn, Hastings, Nebr., were in the city, last week, purchasing stock.

The C. B. Brown Co. has been remodeling a rear room, the past week, for the display of a line of art and brass goods.

J. F. Mawhinney, of the Mawhinney & Ryan Co., has sold his interest in the firm to J. P. Holliday. Mr. Mawhinney has also disposed of his handsome residence, and, together with Mrs. Mawhinney and family, left, Nov. 1, for California, where they will spend the Winter. They will travel on the Pacific Coast for some time.

Wm. Johnson, the negro who broke into the jewelry store of H. T. McKinley, Little Rock, Ark., a short time ago, has been sentenced to two years' imprisonment in the penitentiary.

GORHAM SILVER

THANKSGIVING, 1908

¶ Apart from its religious and ethical significance, Thanksgiving Day serves as a convenient reminder to progressive Jewelers that Christmas and New Year's Days are within measurable distance.

¶ Jewelers are apt to recognize that Thanksgiving Day must not find them unprepared for the demands which will surely be made upon their stocks of Gorham Silverware, when the rush of Christmas gift purchasing begins.

¶ The endeavor to repair the omissions due to lack of foresight, or under-estimation of trade conditions, must inevitably result in disappointment, inconvenience and irritation, due to the fact that the Gorham Company are unable to guarantee prompt delivery on belated Christmas orders.

¶ The remedy is an obvious one—order at once.

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Silversmiths and Goldsmiths

Fifth Avenue and 36th Street, New York.

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SAN FRANCISCO, Temporary Office: 1103 Broadway, Oakland, Cal.

LONDON, Ely Place.

WORKS: Providence and New York.

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THE HOROLOGICAL REVIEW.
THE JEWELERS' WEEKLY.
THE JEWELERS REVIEW

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IT is so seldom that the news columns of the New York *Sun* contain articles which are not substantially correct in detail and founded upon fact, that it was a surprise to many members of the jewelry trade to read in a recent edition of this paper a rather long and sensational account of the new diamond fields (so-called) in German Southwest Africa, which appeared in the issue of Oct. 25. The story is interestingly told, and such statements contained therein as are correct are handled judiciously but in a way to give the impression that another Kimberley had been discovered. Either the account was written before the more recent investigation of the district, which resulted in the pessimistic reports which have been published in the German papers, or the story was inspired by someone who may be interested directly or indirectly in the promotion of diamond companies in Germany's African possessions, and who feels that the American public should be enlightened before a campaign to sell stocks here has been made. We in no way believe that our neighbor, the *Sun*, would be a party in furthering any stock jobbing scheme, and are sure that the article must have been published in good faith. Our only regret is that the editor who passed upon it was not more conversant with the news published in Germany recently, which distinctly throws cold water on the hopes of all those who expected that the discovery of diamonds in German Africa would mean the foundation of another Kimberley.

Production of American Gems.

THE table of mineral products of the United States for the calendar years 1898-1907, just issued by the United States Geological Survey, shows in a brief but interesting way how important the production of precious stones in this country has become during the past 10 years, increasing from $160,920 in 1898 to $735,800 last year. The increase has been almost gradual, the figures showing $185,770 in 1899; $233,170 in 1900; $289,050 in 1901; $328,450 in 1902; $307,900 in 1903; $324,300 in 1904; $326,350 in 1905, and $589,000 in 1906. The last figure and the $735,800 of 1907 include pearls valued at $381,000 in the former year and at $264,500 in the latter year, which stones were evidently not included in previous years, though they had not then been found in anything like the same quantities.

While it is true that a part of the increase shown in the past decade may be due to better facilities of the United States Geological Survey for getting complete information, at the same time the greatest part of the increase is undoubtedly due to greater activity in mining here as well as the discovery of numerous new precious stone fields. A production of nearly three-fourths of a million dollars per annum properly entitles the United States to be considered one of the gem-producing countries of the world, making the industry important enough to be taken into consideration both by the trade and public alike.

The popularity of many of the new gem materials, as well as the increase in demand for the so-called semi-precious stones will no doubt lend a stimulus to mining which will result in a further increase in the figures showing the production for this year, when they are issued.

Nothing succeeds like "Reason Why" advertising. Tell why your goods are salable in THE JEWELERS' CIRCULAR-WEEKLY.

Photograph Law Sustained by the Courts.

IS jewelers often use photographs in their advertising and window displays, members of the trade in the State of New York have been somewhat interested in the law passed in 1895 which forbids the use of a portrait for advertising or trade purposes without the consent of the person depicted in the photograph. The constitutionality of this law has been now upheld by the Court of Appeals in a suit of Aida Rhodes against the Sperry & Hutchinson Co., from which she recovered a verdict of $1,000 damages for displaying her photograph among the premium exhibits in a Manhattan office of the concern. The defendant, which fought the action vigorously, appealed from the verdict of the Appellate division in Brooklyn, which affirmed the judgment, and from there appealed to the Court of Appeals, which has also sustained the plaintiff.

From the opinion of the court, which is written by Judge Willett Bartlett, it will be seen that jewelers and silversmiths may run a distinct risk in placing portraits in silver frames, cabinets or stands, in their windows or show cases, as has been their custom in the past, unless the portrait was taken before the new law went into effect or distinct permission has been given by the subject photographed.

The decision settles one point of interest, and that is, that the right to use a photograph which existed before the law went into effect has not been changed by the statute, the rights of the parties being clearly stated by Judge Bartlett in the following language:

The new law is wholly prospective in its operation and hence does not apply to previously acquired pictures. Upon portraits the ownership of which was in others at the time when the act took effect its provisions are inoperative. Such pictures the owner is still at liberty to use for advertising or trade purposes, without being held thereby to have been guilty of a crime or to have committed a tort. His property rights therein are unaffected by the statute. On the other hand, as to pictures whose ownership remains in the person represented at the time when the act took effect, or portraits subsequently made, a transfer of ownership no longer carries with it the right to use the picture for advertising purposes unless the written consent of the person portrayed shall have been given.

Wm. A. Bachman, Danielsville, Pa., has completed arrangements to move to Freeland, in the same State, where he has purchased property and a site for a jewelry store.

FIRST HANDS



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Good Gold Jewelry

It's the only kind we make

A RATHER COMMONPLACE DECLARATION, WE'LL AGREE, BUT WE MAKE IT WITH AN INSPIRING REVERENCE FOR THAT MUCH-ABUSED WORD "GOOD." ¶ OUR JEWELRY IS GOOD ALL OVER—GOOD THROUGH AND THROUGH. IT ISN'T ALONE SUPERFICIALLY IMPRESSIVE, IT GOES BEYOND THAT, SUPPORTING ITS VISIBLE DIGNITY WITH MATERIAL QUALITIES THAT MAKE IT MOST ENDURING. FURTHERMORE, LIKE EVERYTHING IMPRESSIVE, IT HAS A PERSONALITY—CHARACTERISTICS THAT EASILY HELP IDENTIFY IT AS A KIRBY PRODUCT. ASK TO SEE THE KIRBY LINE BEARING THE ABOVE TRADE-MARK.



L. Rinne began business in Ironwood, Mich., Nov. 1.

Marshal Rose is making preparations to open a store at Athena, Ore.

Spirito Bros. have opened a retail jewelry store at Santa Rosa, Cal.

F. B. Schroeder has just engaged in the jewelry business in Paola, Kans.

E. E. Kain contemplates opening a watch store on 6th St., McMechen, W. Va.

S. Hoff, Santa Ana, Cal., will open a store in the Tisneret building, Riverside, Cal., in a short time.

Walter Fairbank, Lanesboro, Minn., will soon move to Mora, Minn., where he will engage in the jewelry business.

Nicholas Ollinger opened a retail jewelry store at Cincinnati, O., Nov. 1. The store is located at the corner of Vine and Green Sts.

A new store will be opened at 747 Market St., San Francisco, Cal., by Mr. Luce. The stock will consist of Parisian novelties and modish jewelry.

The Louis Fine Jewelry & Loan Co. is the name of a new concern which was recently incorporated in Cedar Rapids, Ia., with a capital stock of $5,000.

J. C. Anderson, formerly with Carl N. Heglund & Co., Jackson, Mich., has moved to Concord, Mich., where he will engage in business on his own account.

Frank Kellenberg, formerly with L. A. Dollner, Visalia, Cal., and who recently passed the State Board of Examiners in Optometry, has opened an optical establishment in Visalia.

The L. G. Young Co. has been incorporated in Plainville, Mass., with a capital stock of $10,000, to manufacture jewelry. The officers are: James McCarthy, Woonsocket, R. I., president; Thos. E. McCaffrey, Attleboro, vice-president, and L. G. Young, Plainville, secretary and treasurer.

The Standard Gauge Mfg. Co., Waterbury, is the name of a new concern which was recently incorporated in the State of Connecticut to manufacture and deal in gauges, clocks and all kinds of recording and measuring instruments and regulators. The authorized capital stock is $300,000, but the business will be begun on $1,000. The incorporators are B. B. Bristol, Edgar H. Bristol and W. E. Goodyear, all of Naugatuck.

An attempt was recently made to loot the store of E. Gregory Scott, Wilkes-Barre, Pa., when two men were seen to break one of the large windows in front of the store late Thursday night. A woman residing across the street had been watching the men for some time previous, and when the glass was broken she rushed out of her home, with the result that the burglars fled up Scott St. toward the boulevard without securing any plunder.

New York Notes.

The Julius Kronrot Co., Brooklyn, is closing out its stock at auction.

W. E. Coutts, connected with Ryrie Bros., Ltd., Toronto, Can., is a visitor in this city.

Emanuel Van Dam, Antwerp, Belgium, is on a visit to the New York offices, 87 Nassau St.

Joseph Levin, formerly a jeweler of this city, is now employed by Marcus Edelstein, Lancaster, Pa.

Borrelli & Vitelli, 401 Broadway, have opened a branch store in London at 57 Hatton Garden.

Hugo Oppenheim, of Oppenheim & Strauss, sailed yesterday on the German line for Europe.

Moskowitz Bros. moved from 14 John St. to 170 Broadway, where they occupy offices on the seventh floor.

Fred. Sauls, Chattanooga, Tenn., is a visitor in this city, and is making his headquarters at the Hotel Knickerbocker.

Albert Putts, buyer for the J. W. Putts Co., Baltimore, Md., was among the out-of-town visitors in this city last week.

Miss Bessie Martin, assistant jewelry buyer for Strawbridge & Clothier, Philadelphia, Pa., was a visitor in the Maiden Lane district last week.

Horace Steere, of Arnold & Steere, Providence, R. I., was a visitor in town last week. He was at the local headquarters of the firm, 3 Maiden Lane.

Philip Sloves, formerly a partner in the firm of Sidney A. Meren & Co., 37 Maiden Lane, is now connected with the firm of Robert Corn, 37 Maiden Lane.

Albert Rosenzweig, of the firm of Rosenzweig Bros., 51 Maiden Lane, started on an out-of-town business trip last week. He will not return until about Nov. 15.

Shelby S. Van Hoy, Jr., jeweler and optician of Shelbyville, Ky., was a recent caller at the offices of THE CIRCULAR-WEEKLY while on a visit to this city.

The jewelry manufacturing plant of Nathan Cypres, 84 Nassau St., together with the stock, was sold at public auction Friday morning. Mr. Cypres is retiring from business.

C. G. Alford, of C. G. Alford & Co., celebrated his 63d anniversary last Wednesday. Friends in the trade extended congratulations and best wishes for long continued health.

At a meeting of the directors of the Mercantile National Bank, held Thursday, Abram J. Prager, of the former firm of Morris Prager & Co., was elected a director of this institution.

Detective Lieutenant Michael J. Summers has been stationed in the Maiden Lane district to aid Detective Lieutenant Monahan. Detective Lieutenant Stringer has been transferred to another field.

Philip Tushnett, maker of lockets, 64 John St., will move to new quarters in the Frankel building, 45 Maiden Lane, about Nov. 15. His new offices will afford more room and will enable him to turn out goods in larger quantities.

The house of Honigbaum & Lewis, Inc., has been incorporated under the laws of New York State to deal in jewelry, with a capital of $10,000. The directors are Wm. S. Honigbaum and Bertha Jackson, New York, and Henry Lewis, Providence, R. I.

Robert Corn has moved from 71 Nassau St. to more commodious quarters in the Lorsch building, 37 Maiden Lane. Mr. Corn, who is an importer of diamonds and jobber in watches and jewelry, has added a line of optical material, supplies and tools.

The firm of Tushnett & Lancton has been incorporated under the laws of the State of New York with a capital of $25,000. The directors are: Max Tushnett, Rosie Tushnett and Wallace H. Lancton, all of New York. The concern will handle plated ware.

Herbert Cohen, of Lewy & Cohen, 530 Broadway, will sail, Nov. 17, on the *Noordam*, on a purchasing trip to Europe. Mr. Cohen will visit Paris, Vienna, Berlin, Pforzheim and London, and will purchase a large number of the latest novelties. He will return home early in January.

The Edward M. Uniack Mfg. Co. has been incorporated under the laws of New York State to manufacture silverware, plated ware, brass and copper metal novelties, with a capital of $50,000. The incorporators are: W. Snediker, Jersey City, N. J.; G. L. Snediker and R. L. Tarbox, New York.

A fire which started, last Wednesday evening, in the cellar of a building at 2963 Fulton St., Brooklyn, on the ground floor of which is the store of Geo. F. Keiper, did damage estimated at $3,500 before brought under control. A spectacular feature of the fire was the rescue of a baby by policemen. The child was tossed 20 feet and caught by Patrolman Francis Flynn.

General Appraiser Sharretts recently handed down a decision in the protest filed by Bloomingdale Bros. regarding the classification of so-called sample brooches and chains. The Board decided that the importers must pay a duty of 60 per cent. on jewelry, and not 45 per cent. under the metal or glass schedule, as claimed by the importers.

An adjournment was taken, Nov. 13 last, in the matter of George H. Carpenter and Maurice Dreshfield, against whom involuntary petitions in bankruptcy were filed some time ago. R. A. Breidenbach, diamond importer, 51 Maiden Lane, alleges that Carpenter and Dreshfield were connected in transactions by which a large quantity of diamonds were obtained from him under alleged false pretenses.

A meeting of the creditors of Kleinschmidt, Howland & Co., diamond dealers, 170 Broadway, against whom a petition in bankruptcy was filed some time ago, will be held in the Federal building at 10.30 A. M. Nov. 9, to show cause, if any, why the prayer of the partners for a discharge from their debts in bankruptcy should not be granted. Wm. Allen is the referee in bankruptcy.

A fire which started in the third floor of 37 John St., recently, was extinguished before any damage was done by employes in the building before the fire department arrived. A boy in the building opposite saw the smoke in the windows and a man across the street spread the alarm. The fire started in a mass of rubbish in the loft, which had been vacated for some time. The loss is not very great.

The Banks & Ferris Co. has opened an office at 1 Maiden Lane, where it will do a general jewelry and repairing business. Mr. Banks and Mr. Ferris were formerly employed by Oliver M. Farrand before that business was incorporated. Mr. Banks had been employed by Mr. Farrand as a watchmaker for about five years, and previous to that time was with Hannon & Koch and Schuman & Sons. He has been identified with the Maiden Lane district for about 12 years past. Mr. Banks has been bookkeeper with Mr. Farrand for about a year.

When the examination of Herman Marschner, formerly a salesman of Oliver M. Farrand, 3 Maiden Lane, came up in the Tombs Police Court last Friday, an adjournment was taken until Nov. 13. Marschner is charged with having taken a considerable quantity of jewelry from his employer and appropriating it to his own use. He was arrested in Jersey City. Marschner went away on a vacation July 3, to the Delaware Water Gap, but did not return at the expiration of his vacation, and about that time valuable pieces of jewelry were missed from the store. Mr. Farrand charged that his former salesman appropriated the jewelry to his own use.

A brick was recently thrown through the window of Louis Cohen's jewelry store, on Grand St., and thieves grabbed diamonds amounting to about $1,000 and made their escape. The robbery took place just after 6 o'clock while the street was crowded. Four young men were locked up in police headquarters last week on suspicion of being implicated in the robbery. There was a rumor current at the time that these were the men who were wanted for the robbery of the diamonds from Jeweler Tannenholz on Lexington Ave., but the police officials deny this. The men arrested are: Joseph Costa, Frank Bazzo, Frank Oggi and John DeMartini. They are held as suspicious persons.

In the Supreme Court at White Plains Tuesday and Wednesday of last week, a judge and jury heard the suit for damages for false arrest and imprisonment brought by Stephen Varni, of the A. & S. Espositor Co. lapidaries, against Albert H. Petereit, a mineralogist and dealer at 81 Fulton St. The action grew out of the arrest of Mr. Varni early in October, 1907, on a charge by Mr. Petereit, which followed a dispute between the parties in the adjustment of an account. Mr. Petereit claimed that Mr. Varni had failed to account for a diamond worth $70 obtained on memorandum which Varni claimed was sold to him on credit, and set up in part payment of an amount owing his firm by Petereit. When the case came to court Mr. Varni was discharged and brought action for false arrest and damages to his reputation. The jury rendered a verdict in his favor Wednesday giving him a judgment against Petereit for $60.

James G. Cannon, vice-president of the Fourth National Bank, Fifth Ave., has closed negotiations for the sale of the Howard building at the southwest corner of Fifth Ave. and 47th St. The sale involves $1,275,000. The building occupies a plot 50 by 100 feet, which was acquired under a lease in 1906 at $32,000 per annum, from the estate of George D. Kemp. The

(*New York Notes continued on page 91.*)

1851 The Jeweler's Bank for half a century in the same location 1908

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New York Notes.

(Continued from page 89.)

property was purchased by Ralph L. Shainwald, president of the Standard Pin Co.

W. J. Benn, who has been connected with the Keystone Publishing Co. for a number of years, has resigned his position as its representative in the east.

About 20 members of the Maiden Lane Outing Club who marched in the parade of Saturday enjoyed a beefsteak dinner after the parade, at Ye Old Dutch Tavern on John St. A most enjoyable time is reported.

An auction sale which was to have been held last Saturday at the establishment of L. Winckler & Son, manufacturers of gold and silver mounted canes, whips, umbrellas, etc., 73 Fulton St., has been postponed until next Saturday.

The Board of United States General Appraisers decided, Saturday, that goggles for automobilists are dutiable under the provision in the tariff for "goggles," and not according to the component material of chief value. The question was raised by the protest of the Siegel-Cooper Co. and other importers of this city, who claimed that the duty should be based on either the aluminum or rubber of which the goggles are made. They objected to paying a duty of 50 per cent. The goods were invoiced as "auto goggles." General Appraiser Sharretts, who writes the decision for the Board, overruled the protest.

The action of Simon T. Stern, as trustee in the bankrupt estate of Hyman Gattle, formerly a diamond dealer, 65 Nassau St., which was brought in the New York Supreme Court against David Mayer for $2,200, has finally resulted in a judgment in favor of Mr. Mayer. What little assets of the estate were in existence were consumed by the bankruptcy expenses and the extended litigation. The estate has now been closed and no dividend will be paid to creditors. In the complaints it was claimed that the bankrupt illegally turned over to the defendants, in payments of claims, property which should have been distributed among the creditors generally, but this was not sustained.

Samuel Levinson, a young man formerly employed by Laubheim Bros., 65 Nassau St., and who, it is alleged, obtained goods in July from A. Wallach & Co., 39 Maiden Lane, and from J. R. Wood & Sons, 2 Maiden Lane, on alleged forged orders, was arrested Friday by Lieutenant Detective Monahan on Forsythe St. and held for the Grand Jury in $1,000 bail. The young man, it is claimed, obtained chains valued at $75 from A. Wallach & Co., and 20 wedding rings from the Wood concern. The order on A. Wallach & Co., it is said, was written on a bank deposit slip, and the handwriting bore close likeness to other orders received from the same firm. The jewelry was pawned and the tickets returned to Laubheim Bros.

W. G. Osgoodby and Mortimer Warren, who were arrested in July, when Warren was charged with fraudulent use of the United States mails and Osgoodby and Warren with conspiracy to defraud, were up before the October term of court in Brooklyn, recently, and the matter was put over to the January term. The men were connected with the Knickerbocker Clock Co., 901 Lexington Ave., Brooklyn, against whom jewelers in different parts of the country have complained. It appeared at the time that the company advertised clocks for sale through the mails, and when they received the money in some cases failed to deliver the clocks. The concern has been sending out postal cards to those jewelers whose names appear on the books of the clock company, asking if they received a clock, and, if not, stating that the matter will be investigated. The cards bear the date Oct. 17.

Friends in the trade have extended their sympathy to John D. Northrop, employed by Ludwig, Nissen & Co., because of the long-continued ill fortune which seems to be following him and his family. Mr. Northrop is confined to his bed, suffering from severe burns received at his Summer home in Sea Bright when an alcohol lamp exploded, setting fire to his clothing and that of his wife. Mrs. Northrop died the next day as a result of the burns. Mrs. Lavina M. Seamans, Mrs. Northrop's mother, was also severely burned, and died of a broken heart on learning of her daughter's death. On Oct. 26 Mrs. C. V. Roome, a sister of Mrs. Seamans, died suddenly in her home, though she had been in excellent health until she heard of Mrs. Northrop's death. Miss Ethel Roome, her daughter, was engaged to marry Frederick Coler, and the wedding was to be performed the last of this month, but has been postponed. Wm. H. Smith, a brother of Mrs. Seamans, is also very ill, and to make the troubles of the unfortunate man complete, the Northrop home at Sea Bright was recently robbed of several hundred dollars' worth of furniture by thieves who entered by way of the porch.

Late reports received from the Presbyterian Hospital state that Maurice Tannenholz, the Lexington Ave. jeweler who was shot while attempting to stop the escape of the thief who had stolen two diamond earrings, is getting along as well as can be expected and is now on the way to recovery. Several clues have been followed up by the police, but as yet there has been no arrests. President Allen, of the New York Taxicab Co., reports that the company's missing taxicab, which collided with the train in Burlington, N. J., and was afterward repaired and taken away by the five men who were in it, has been found in a garage in Jersey City. It is reported that there was no evidence that this was the taxicab used by the robbers who shot Jeweler Tannenholz last week. The latest development in the Tannenholz robbery was received last week in the form of a post card which came to James R. Goldstein, half-brother of the jeweler. The card was unsigned and was mailed in Brooklyn. It read: "I had to kill as I needed the money. If I had to I would do it again." It is the belief of the police that the card was sent by the confederate of the robber to mislead the detectives.

There has been on exhibition during the past week at the Fifth Ave. store of the Gorham Co., a monstrance, which was made by the concern exhibiting it, for the altar of Saint Ignatius Church at Park Ave. and 84th St. For some time past the pastor of the church has worked among his parishioners to gather material of which the monstrance is made. More than 300 ounces of old gold and silver were used in the making of it and jewels to the value of several thousand dollars adorn the front of the sacred vessel. The design is made in the style of Italian Renaissance to harmonize with the altar and other furnishings of the church. The monstrance stands 52 inches in height. The value of the work is about $10,000 and the design is of such a nature that at any time in the future, when gifts of jewels are made to the church, they can be embodied in the face without rearrangement of those already in place. Set about the face of the monstrance at the top are diamonds, emeralds, topazes, sapphires, amethysts and rubies. For the most part these jewels were the personal adornment of women of the congregation. Some of the silver used was old family plate, while most of the gold was formerly jewelry.

An adjourned hearing before the Board of United States General Appraisers, New York, in contention as to import duties applicable to a pearl necklace imported by Tiffany & Co. for Maurice Guggenheim will come up again Nov. 10, when further testimony in the matter will be taken. The case was up for argument before the Board Tuesday of last week, at which time Tenbroeck Morse, for Tiffany & Co., testified that the pearls were not imported in the form of a necklace, but were a chance collection matched as to color. The contention of Tiffany & Co. is that the pearls should be admitted at 10 per cent., the rate for pearls in their natural condition, while the government says a duty of 60 per cent., the rate for jewelry, should apply. At the time the case first came up some years the importing company paid the lower duty and later when the Collector of the Port reliquidated the entry and demanded 50 per cent. more, the jewelry firm refused to pay the additional sum, amounting to $8,000. Suit was brought by the Treasury Department and the case reached the United States Circuit Court of Appeals, which reversed the courts below and held that the importers had pursued an improper course because they refused to pay the additional duties. The court held that if the importers were aggrieved by the imposition of extra duties, the proper course was to pay the money under protest and then go before the Board of United States General Appraisers with a demand for a return of the money. This was done and the hearings are now before the Board of General Appraisers.

What is said to be one of the largest diamond robberies committed in Pueblo, Colo., in some time occurred about a week ago, when diamonds, valued at about $1,000, were stolen from the Columbian Jewelry Supply Co., 116 N. Main St., at that place. The authorities are seeking the whereabouts of J. B. Girard, a former employe of the concern. A large reward has been offered for his apprehension by J. A. Blair. Girard is described as being 50 years of age, five feet five inches tall and weighing about 125 pounds. He has dark eyes and dark hair, mixed with gray.



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Pittsburg.

Dawson B. Adams spent the last two weeks in Kansas and in Texas on business.

Heeren Bros. & Co., last week, sold an exceptionally large silver cup to be contested for by students of Princeton in a rowing contest in the near future.

Benjamin Biggard has been appointed receiver for the Silverman Jewelry Co., which filed a voluntary petition in bankruptcy in the United States District Court two weeks ago, as stated in the last issue of THE CIRCULAR-WEEKLY.

Friends of Henry A. Barrett, president of the George B. Barrett Co., will be glad to learn that after an absence of over two years from the store, because of illness, his condition has so improved that lately he has been able to make almost daily visits to the store. He is looking better now than at any time in the last two years.

The Pittsburg police, last week, arrested Joseph H. Abbott, who they say is a "dope" fiend, and who had been attempting to buy jewelry on credit at several stores. The man is being held pending an investigation. The police say that the man came here from Wilkes-Barre, and that he recently was released from prison, after having served four years for larceny.

A large number of jewelers, last week, attended the vaudeville performance and dinner given at Horne's by the Pittsburg Association of Credit Men, who assembled there to listen to the reading of the election returns over a special leased wire. Most of the wholesale jewelers of Pittsburg are now members of the association, and new names are being added monthly to its rolls.

C. Hauck, Smithfield St., has placed a large painted sign on the front of his building, notifying the public that after an occupancy of his present location for many years, he is closing out his stock, because he will be compelled to move April 1, when the building he now occupies will be razed to make way for a 25-story building.

The Hardy & Hayes Co. is showing some very pretty cups to be awarded at the Horse Show, which opened last week at the Duquesne Garden. A very pretty display is being made in the firm's windows. In addition a programme is being displayed which shows the names of the players presenting "Our American Cousin" at Ford's Theater in Washington, April 14, 1865, the date of the assassination of President Lincoln.

Among the out-of-town jewelers who visited Pittsburg, last week, were the following: F. E. Leitzell, Scottdale; H. C. Morrison, Mt. Pleasant; Frank Worrell, Canonsburg; C. A. File, Mars; H. R. Brown, Donora; B. E. Brown, Monessen; Mrs. C. Segilman, Homestead; C. O. Alt, Knox; F. H. Hayes, Washington; W. R. Hill, Sutersville; A. Hepner, Masontown; H. B. Potthoff, Latrobe; C. L. Snyder, New Castle.

The Jewelers' Duckpin League met for play as usual last week, the feature being the playing of the August Loch team, which took two games from the crack Roberts team. Another surprise was the playing of the Vilsack team, taking all four from the Wattles team, which has been rolling a good score. The Reed's took four games from the Terheyden's. The highest team score was made by the Reed team. Kunselman made the highest individual score, rolling 114. The league will this season have the opportunity of contesting for two silver cups.

An auction sale of the stock of James Franklin Murphy, Dawson, Pa., is being conducted by the trustee, George P. Christy, of West, White & Christy, with considerable success. It was announced, last week, that Mr. Christy has already realized as much from the stock as had been offered by the highest bidder for all the stock, and that there yet remains a large quantity to be disposed of. Mr. Christy desires to realize as much for the creditors as posble. In his petition in bankruptcy Murphy placed his liabilities at $15,000, with assets of $13,000, and a large amount is expected to be recovered for the creditors.

The Federal Grand Jury has returned true bills against Albert John Walker and Walph Waldeman, the two men charged with smuggling diamonds into the United States from Porto Rico, and arrested in Pittsburg several months ago, as fully set forth in THE CIRCULAR-WEEKLY at the time. Waldeman is the man formerly employed as a jewelry salesman for J. H. Milke & Bros., London, and Walker is a friend whom Waldeman met and who persuaded the salesman to come to America and dispose of the goods of his employer and then lose himseelf to the world, according to a story alleged to have been told by them to the Pittsburg police. The two men have been confined to jail ever since last Summer, and it is quite likely that they will be placed on trial to answer to the charge of smuggling within a few weeks. The London firm sent a representative here some time ago to lay formal claim to the diamonds now in possession of the local customs officers. The indictment against the men specifies that they brought into this country, without paying the customary duty, 79 diamond rings, 11 diamond stick pins, a diamond necklace, sunburst and a host of other diamond ornaments, the property being valued at $10,000. Diamonds of a similar value were left in bond in Jamaica, which Waldeman intended to bring to this country later.

Rochester.

An exhibition of jewelry and metal work by Carl Harold Johonnot and an exhibition of pottery by Frederick E. Walrath has been opened at the Mechanics Institute and will remain until Nov. 14, being open from 10 A. M. to 6 P. M., except Sunday. The exhibits are arranged in the exhibition room under the auspices of the Department of Applied and Fine Arts, of which the exhibitors are members of the faculty.

Articles of incorporation were filed a short time ago by Clark, Bestor & Co. The company is capitalized at $20,000. The incorporators are the two well-known optometrists of this city, B. B. Clark and H. M. Bestor, and J. J. McInerney, attorney. Mr. Clark has been in practice in Rochester for 15 years, and is a former president of the Optical Society of the State of New York and also a former president of the American Association of Opticians. Mr. Clark was associated for a number of years with Dr. Bowen, and upon the latter's death retired temporarily from the business. Mr. Bestor has been prominently identified with the Rochester Optometrical Society, having served some time as president. For 10 years he has held the position of optometrist at the Empire Optical Co., of which E. E. Arrington is proprietor. Clark, Bestor & Co. will occupy the offices which were formerly the headquarters of B. B. Clark, in the Triangle building.

Connecticut.

J. B. and S. H. Kirby, New Haven, are building a three-family house containing all modern improvements, in Everitt St., near E. Rock Road.

J. Phelps, with the Wm. L. Gilbert Clock Co., Winsted, and Miss Mary Martinez, Ansonia, were recently united in marriage. The couple will make their home in Winsted.

Edsel E. Nettleton, a clockmaker by trade, died recently at St. Raphael's Hospital, New Haven, of apoplexy. The deceased resided at 205 English St. He is survived by his widow and a family.

Gen. George H. Ford, president of the Ford Jewelry Co., New Haven, at the annual meeting of the Donation Day Association, held recently at that place, was elected treasurer of that organization.

At the final rally of the Democratic party in Gilford, Monday night, George M. Wallace, of New Haven, son of Robert Wallace, founder of the R. Wallace & Sons Mfg. Co., Wallingford, delivered an address.

Ascher Herrick, at one time a well-known watchmaker and jeweler, will celebrate the 92d anniversary of his birth in Central Village, to-day, Nov. 4. Notwithstanding his advanced age, Mr. Herrick is still mentally vigorous.

The contractors have nearly completed their work of putting in the foundation for the five-story building of the Plaut-Cadden Co., on Main St., Norwich. The side walls are up to a level with the ground floor and somewhat above, while the cellar tiers and main floor, which are of reinforced concrete, have already been put in.

Miss Claire L. Silliman, Darien, was recently arrested in Washington, D. C., where she was a guest at the Normandie Hotel, accused of taking a souvenir spoon worth $2 from a jewelry store in the latter city. It is alleged that the woman visited several jewelry stores in Washington and ordered jewels and silverware to be sent C. O. D. to the Willard Hotel, under different names. The articles were not delivered.

G. Strohhaker, Wallingford, has assigned to the International Silver Co., Meriden, a new design for the handles of knives, spoons and similar articles. Other designs which have recently been assigned are as follows: One for spoons, etc., by H. Hillbom, to R. Wallace & Sons Mfg. Co., Wallingford, and one by R. F. Crooke, consisting of a glass mount for lamp shades, to the Bradley & Hubbard Mfg. Co., Meriden.

A change of venue was granted last week to Roy Ewing, who is charged with grand larceny by J. F. Hartwell, Oklahoma City, Okla.

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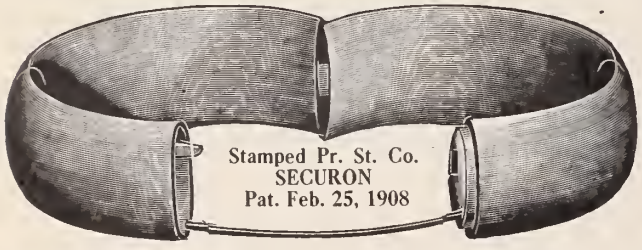
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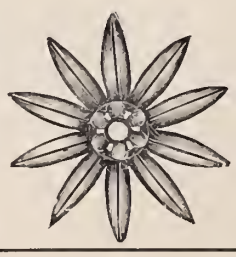
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Vol. LVII. CHICAGO, WEDNESDAY, NOVEMBER 4, 1908. No. 14.

Chicago Notes.

The new jewelry buyer at Smyth's spells his name Hanau.

The Alfred Judson Co. installed a new safe in its premises, last week.

L. Newhouse is back from the road and will remain here till after election.

J. D. Hawthorne and wife, Kearney, Nebr., were visitors here last week.

Jim Edwards, with the B. S. Freeman Co., is back from a northwestern trip.

W. F. Tompers, with the Floyd-Horsman Co., is back from a trip to New York.

Fred Wirtz, with the Standard Optical Co., was here, last week, on his way east.

R. H. King, with the Ostby & Barton Co., is back from a western and northwestern trip.

Otto Zedler, head of the C. Preusser Jewelry Co., Milwaukee, Wis., was here, last week.

Simon Straus, retail jeweler, has removed from 799 E. 47th St. to 702 E. 47th St.

A. E. Madsen, Minneapolis, resident partner of Rettig, Hess & Madsen, was here last week.

A. W. Carpenter, of Edwin H. Carpenter & Son, Burlington, Ia., was a visitor here, last week.

A second and final dividend of 14½ per cent. has been paid to the creditors of the Madson & Steele Co.

Chas. Spencer, with Norris, Alister & Co., is back from a month's vacation at his home in Oswego, N. Y.

Bourgeois Bros. & Co. are a new concern in room 212, Silversmiths building, handling silver-plated ware.

Zeitz Bros., 274 E. North Ave., are improving their store with a new ceiling and the installation of new electric lights.

Miss Carrie Green, formerly jewelry buyer for the Siegel-Cooper Co., is on a four weeks' pleasure trip to New York.

Emil Noel has bought from the Real Estate Title & Trust Co. part of the stock formerly owned by the National Jobbing Co.

Leon Gross, with the Knickerbocker Silver Co., has signed a contract to remain with that corporation for three years longer.

The Chicago Jewelers' Association held its monthly meeting at the Automobile Club last Wednesday, when a dinner was served.

Lester F. Lawrence, retail jeweler of Galesburg, Ill., was here last week with his bride.

Mr. Stang has been engaged by the Varney Jewelry Co., Wichita, Kans., to represent the house in the central west.

Wm. P. Ullrich, who for a short time conducted a new jewelry store at 995 Milwaukee Ave., is back in business at Evanston.

Ed. C. Pfaffle, with the A. C. Becken Co., came in from his territory, last week, for a few days, and left again for the southwest.

Fred Radcliffe, with M. A. Mead & Co., is back from his first eastern trip, and is now spending a week in Milwaukee with his wife.

George Spies bought 200 feet of property on Sheridan road last week for $26,000 and sold 65 feet on the same street for $8,450 last week.

Harry Jehlinger, the new jewelry buyer for the A. Hamburger & Sons Co., Los Angeles, Cal., stopped over here, last week, on his way from the east.

M. Newberger, 615 Baltimore building, is the new western representative of the Hanlon-Thornton Co., North Attleboro, and the Castiglioni Co., Providence, R. I.

"Joe" Finn, diamond buyer for Loftis Bros. & Co., was married, Oct. 28, to Miss Merta Elenore Wakefield. Mr. and Mrs. Finn will be at home after January at 6517 Lexington Ave.

Abe Levy, with Byron L. Strassburger & Co., and Frank Newburger, with Chas. Keller & Co., will receive their mail hereafter in care of the Columbus Safety Deposit Vaults Co.

A. W. Larson, formerly bookkeeper for A. L. Williams & Co., is no longer connected with that concern. Miss Gladys Smith, formerly with A. L. Williams & Co., has been engaged as bookkeeper.

The Manufacturing Jewelers' Association has made arrangements with the Art Institute whereby apprentices may take drawing lessons without cost on Tuesdays and Thursdays from 4 to 6 P. M. The association pays for the tuition.

P. F. Haber, father of C. F. Haber, traveler for the Towle Mfg. Co., died, last Wednesday, from cerebral hemorrhage, aged 78 years. The funeral took place from Ralston's Chapel. Interment was at Rosehill Cemetery, last Saturday.

J. S. Richter has severed his connection with the Hanlon-Thornton Co., North Attleboro, Mass., and has secured the line of the N. Barstow Co., Providence, R. I., which he will represent in the west in addition to the line of Doran, Bagnall & Co.

J. M. Rosenback, with the Rockford Watch Co., and a nephew of Jacob Franks, president of that company, was married, last Tuesday, to Miss Lillian Elaine Perlberg at the residence of the bride's parents, 679 48th St. Abe J. Franks was best man. Mr. and Mrs. Rosenbach are now on a wedding trip to the northwest.

Hugo F. Franson, retail jeweler at 6441 S. Halsted St., was held up and seriously beaten about the head, one night last week. Mr. Franson lost about $100 in money and jewelry, and was so severely injured that he has been confined to his bed ever since. It will be a week before he will be able to attend to business. The robbers escaped.

O. Bloom, city salesman for Massooer & Pokrass, was discharged last week under peculiar circumstances. Bloom brought in orders for over six dozen gold rings distributed among several customers. The latter denied they had ever bought them. As the rings were given to Bloom to deliver he was questioned and the rings were found in his possession.

Robert Renard, who swindled Kirchner & Renich, Minneapolis, out of $45 by receiving an advance of railroad fare, was evidently in Chicago last week. Upon asking for more money a decoy letter was sent to the general delivery here, but Renard sent an innocent second party to get the letter. The latter was arrested but was released later. Renard could not be found. He is supposed to be in Milwaukee.

H. A. Allen, former representative of C. H. Allen & Co., left, this week, for Attleboro, Mass., where, in conjunction with E. J. Lonergan, E. A. Scott and Samuel Le Favour, he will enter the manufacturing jewelry business under the name of the Allen-Lonergan Co. Mr. Allen will be the traveling member of the firm, and will be out here about Dec. 1, showing his new line.

Among the buyers here, last week, were: M. N. Berg, Duluth, Minn.; Messrs. Emerick and Barrett, Freeport, Ill.; M. W. Wells, St. Joseph, Mich.; Henry Birkenbusch, Pekin, Ill.; T. W. Kibbee, Grafton, N Dak.; Mr. Tedens, of Tedens & Wetzler, Lemont, Ill.; M. H. Porter, Jewell, Ia.; Wm. E. Thoma, Kalamazoo, Mich.; A. E. Wuesteman, Champaign, Ill.; Frank Cleveland, Prophetstown, Ill.; C. M. Hunnicutt, Rockville, Ind.; Wm. L. Calkins, Waukesha, Wis.; E. Bengston, Freeport, Ill.; H. M. Collins, Petoskey, Mich.; Edward Waara, Hancock, Mich.; Mark Howell, Readville, O.; E. B. Lewis, Dwight, Ill.

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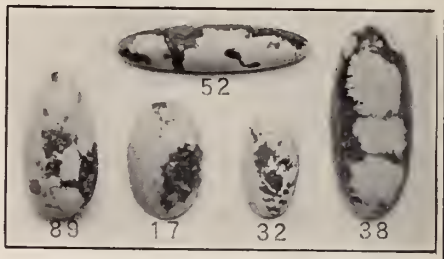
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Cincinnati.

Arthur Motch, Covington, Ky., is home from a Summer in Europe and reports a very enjoyable time.

Local traveling salesmen, many of whom were home to vote, have again resumed business on the road.

"Gus" Spiegel, of A. A. Spiegel & Co., who was ill at Marion, O., with the grippe, is again on the road.

C. S. Bennett, of the Frank Herschede Co., who has been ill for several weeks, is reported as slowly improving.

Herman Duhme, of Duhme Bros., Covington, Ky., has returned from a very successful hunting trip along the Ohio River.

Nicholas Ollinger, formerly with Peck, Selmeier & Peck, opened a new retail jewelry store at the corner of Vine and Green Sts., Nov. 1.

Leonard J. Fox, of the Gustave Fox Co., was made the chairman of the Board of Trustees of the Taft Club, and also holds the same office in the Taft Citizens' Club.

One Saturday afternoon recently two men called at the store of Henry Doepke & Bro., 40 W. 12th St., and asked to look at rings. While one was pretending to make a selection the other stole several articles, amounting in value to about $50. The men made their escape and have not been heard from since.

One of the novel features about the Duhme Jewelry Co. auction sale which was adopted the last week is known as ladies' souvenir day. Each lady visiting the sales is presented with a ticket called "souvenir ticket," which entitles the holder to a gift. This plan will probably be carried out through the rest of the auction.

Out-of-town jewelers here the past week buying stock included: O. W. Smith, Carrollton, Ky.; Frank Kehl and wife, Connersville, Ind.; A. M. Stamm, Williamsburg, O.; A. Wahlrab, Jr., Dayton, O.; D. M. Rinaldo, Hot Springs, Ark.; J. W. Campbell, Bowling Green, Ky.; R. F. McComb, Hamilton, O.; B. J. Dillard, Lebanon, Tenn.; F. P. Frisbie, Lancaster, Ky.; Mr. Lake, Martinsville, Ind.

A. A. Spiegel & Co. are congratulating themselves upon their narrow escape, Oct. 29, from fire in the Neave building in which they are located. The fire, caused by an explosion on the fourth floor, was two floors above the Spiegel business, but it was so fierce that Mr. Spiegel made hasty preparations to move his most valuable goods out. However, the fire was confined to the one floor, and by the efficient work of the firemen it was soon under control. The only damage to the Spiegel firm was from water and that was principally to the walls of their offices.

The order made some time ago by the bankruptcy referee in the claim of A. G. Schwab & Sons in the case of Ira B. Wylie, bankrupt jeweler at Springfield, O., for $10,000 has been set aside. The court decided this amount, set aside for A. G. Schwab & Sons, should be placed in the general fund for the benefit of all creditors. It appears that A. G. Schwab & Sons set Wylie up in business and took a $10,000 mortgage on the stock and fixtures. The referee allowed this as a preferential claim, and the trustee of the estate asked a review of this finding, and the above decision was the result.

Alleging that a false charge of obtaining money under false pretenses was placed against him, Fisher Boiarsky, Charleston, W. Va., has sued Richter & Phillips, wholesale jewelers of 5th and Vine Sts., for $50,180 damages in the United States Court. Boiarsky alleges that on Sept. 25, 1906, the defendants secured his indictment in West Virginia, and that he was subsequently compelled to stand trial, Nov. 8, 1907, but was acquitted. For the stain to his reputation and his expenses incurred in fighting the trial Boiarsky sues. Richter & Phillips claim that in 1905 they sold Boiarsky $1,200 worth of diamonds on credit on his claim that he was buying from them alone, and that he was perfectly solvent. Within 30 days he went into bankruptcy and they never saw their diamonds again. Attorney Meyer, who represents the plaintiff, said that Boiarsky was forced into bankruptcy through sickness and bad luck.

Toledo.

F. Paquette, of this city, was recently granted a patent on attachments for timepieces.

A. J. Heesen was able to sit up for the first time this week. Mr. Heesen has been confined indoors for several months past, a portion of which time has been spent in the Toledo hospital, where he underwent an operation.

Toledo jewelers are participating in the preliminary arrangements for the King Wamba festival which will be held in Toledo next Fall. The festival will consume a week and will be after the manner of the Mardi Gras.

The Hull Bros.' Umbrella Co., located on Summit St., near the heart of Toledo, has just completed arrangements whereby the concern will have built for its use the finest umbrella factory in the middle west. A large site has been leased on lower Summit St., on which T. B. Allen, of this city, will build a large one-story factory building 125x160 feet in dimensions. All the very latest ideas in factory construction will be embodied in this building, which is made necessary by reason of the firm's large growth in recent years. The Hull Bros.' concern moved to Toledo from Norwalk, Ohio, about three years ago. The property owned in that city was occupied as a branch for some time, but recently has been leased, and hereafter the entire efforts of the concern will be concentrated in Toledo. The present building will be given up, although a retail store will be maintained in the business section. Work on the new structure will be started at once and the building should be ready for occupancy early next year.

Roy T. Crosby, Spartanburg, S. C., has taken a position with W. F. Stricker, Chester, S. C.

The store of H. J. Rowell, Ellenburg Depot, N. Y., was broken into on Thursday night by burglars, who stole $700 worth of jewelry, a large part of which had been left by customers to be repaired. There is no clue.

Milwaukee.

E. L. Hardenbergh, watchmaker with A. F. Puls, has returned to this city, after a short visit at Minneapolis.

Henry Pietzner and A. L. Heuer, traveling representatives for the Kuesel Bros. Co., of this city, have started on a trip through western territory.

Frank Whiting, of the firm of Whiting & Davis, Plainville, Mass., called upon Milwaukee jewelry manufacturers, last week. Mr. Whiting was accompanied by his wife.

Out-of-town jewelers in this city, last week, included: E. Dahlberg, Beloit; A. J. Vick, Waterloo; J. B. Kimball, Waukesha; P. Jagla, Kiel, and F. W. Notbohm, Oconomowoc.

Paul Benzmiller, Dane, Wis., recently passed away at the age of 25 years. Death was due to tuberculosis. Mr. Benzmiller before engaging in business for himself at Dane had been connected with the jewelry establishment of C. J. Dewey, in this city.

David Goldman, well-known south side jeweler, expects to open his downtown branch in the new Caswell building during the first week in November. A new $800 street clock will be erected in front of the establishment. Equipment and fixtures are exceptionally handsome.

Charged with stealing $35 from William R. Williams, a traveling salesman who befriended him, John F. Shurtleff, who claims to be a jeweler out of employment, has been sentenced in the Milwaukee district court to six months in the workhouse. Shurtleff said that he had worked in Cambridge, Mass., and in Elgin, Ill., as a jeweler.

Charged with larceny as bailee of a diamond ring from Charles Veicht, Milwaukee, Lillian Clark has been sentenced to six months in the workhouse. The woman claims that she gave the ring, which was valued at $100, to a traveling man, who has since disappeared. The prisoner admitted that she did housework for a living and was unable to pay for the ring.

Amateur thieves, Oct. 28, entered the jewelry establishment of William Platzer, 957 Howell Ave., and carried away two valuable watches, one of which was set with diamonds. It is believed that the robbery was the work of boys, as about $600 worth of jewelry, which had not been placed in the safe at night and a tray of diamonds, were untouched. About a year ago two men entered the Platzer store, and while one engaged the attendant in conversation the other escaped with $350 worth of diamonds. Later a boy took $75 in jewelry.

Charles H. Beers, a former resident of Fond du Lac, Wis., who has been interested in jewel mines in the western part of Sonora, Mex., has discovered a mine of azulite in the Yaqui Indian district of Mexico. Mr. Beers made a recent visit to Fond du Lac, but has now returned to Mexico, where he is developing a mine of azulite. Kliss Jager, an American prospector, had been presented with an azulite by the Indians, and, being told of the value of the stone, he and Mr. Beers, after many experiences, located the mine. Machinery is now being shipped and actual working operations are being started.



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Indianapolis.

Daniel A. Hickman has been confined to his home for the last month, because of a broken leg.

Several retail stores closed part of last Tuesday, that being the occasion of the unveiling of the Benjamin Harrison monument.

Among visitors in this city, last week, was J. R. Goodwin, of Durand & Co., Newark, N. J., who called on the local trade.

Mrs. Frederick Herron left, last week, for Mobile, Ala., where she will visit her son, Walter Herron and Mrs. Herron. She will be away several weeks.

After spending several weeks at Louisville, Ky., Charles Peek has returned and taken his old position with Daniel A. Hickman, a local manufacturing jeweler.

Julius C. Walk and C. J. Kiefer will return, this week, from Lake Maxinkuckee, where they have been on their semi-annual fishing trip. They have been away since Oct. 19.

A new recruit in local jewelry circles is Henry Sakowitz, who has taken a position with Daniel A. Hickman. He was formerly with Joseph Noterman & Co., Cincinnati.

Charles B. Dyer completed a ring from a unique design, last week. It is an Egyptian scarab ring and was made from a design which Mr. Dyer copied from a statue in Rome, last Summer.

Indiana jewelers in this city, last week, included: H. F. Clawson, Marion; William Helman, Terre Haute; J. W. Hudson, Fortville; George Gannon, Seymour, and Charles G. Wildt, Veedersburg.

Ralph B. Clark, Anderson, president of the Indiana Retail Merchants' Association, was in this city, last week, arranging for the annual convention of the organization which will be held here in January.

Carl L. Rost expects to move into his new residence, at 2016 Central Ave., this week. The house has just been completed at a cost of about $5,000, and Mr. Rost is arranging to fit it up with new furnishings.

J. P. Mullally, president of the Indianapolis Retail Jewelers' Association, and of the Indiana Liberal League, was in Cincinnati on Saturday, where he joined in the demonstration of the Ohio Liberal League.

I. Grohs, of the I. Grohs Jewelry Co., returned, last week, from Uniontown, Pa., where he attended the annual convention of the Loyal Order of Moose. He was elected assistant adjuster of the insurance department.

The City Council at Alexandria has passed an ordinance aimed as a protection for home merchants. It prohibits the distribution by out-of-town distributors of samples, circulars and other advertising matter without a license, ranging from $5 a day to $250 a year. The ordinance does not apply to Alexandria distributors. Fines ranging from $10 to $50 are provided for violations.

The Arts and Crafts Shop had an interesting exhibit of precious and semi-precious stones, last week, arranged through the courtesy of F. C. Klein, of F. C. Klein & Bro. There were both cut and uncut stones in the collection, which attracted no little attention. Among the stones represented were topaz, jade, amethyst, opal, malachite, azurite and sapphires.

The annual election of officers of the Indianapolis Retail Jewelers' Association was scheduled to be held at the regular monthly meeting, held in the store of J. H. Reed, on the night of Nov. 2. It was expected that J. P. Mullally would be re-elected president, but that a new secretary would be chosen, as George S. Kern has insisted that he wanted to be relieved of that duty. The association has been organized one year, and in that time about four-fifths of the local jewelers have become members. Several reforms have been accomplished through the association, including the fixing of a minimum fee of $1 for appraising diamonds and jewelry and another whereby local jewelers charge a fixed standard of prices for watches.

Los Angeles.

F. E. Wolfarth, Covina, was in this city on a business trip a few days ago.

Leonard B. Cohn, of the Diamond Palace, has gone to San Jacinto for a brief rest.

Benjamin Fershtand, manufacturing jeweler of San Francisco, has been spending a few days in this city.

Carl Entenmann, of the Carl Entenmann Jewelry Co., will soon start on a trip among his customers in southern California towns.

J. Rittigstein, 727 S. Broadway, is having a special sale of silverware and other goods preparatory to his removal from his present location.

J. C. Fleming & Co., 531 S. Broadway, have just installed a new set of mahogany wall cases, which adds materially to the appearance of their store.

M. J. Joseph, traveling representative of J. Levinson, wholesale jeweler in the Wilson block, is making a tour of the cities of of southern California.

Frank Sterling, who has been in the employ of the E. W. Reynolds Co. for a number of years, has started on the road for this company, selling watch materials, optical goods and clocks.

Geo. B. Weiss, head of the silver department of Brock & Feagans for the past two years or more, is no longer associated with that firm. Weiss was formerly with the Gorham Co., New York.

A. B. Cohn & Bro., 3d and Main Sts., suffered a loss of about $500 by fire a few nights ago. The fire was caused by an unprotected electric wire. The loss was confined mostly to leather goods.

Ed. Turner, of the E. W. Reynolds Co., returned a few days ago from a trip through the northern part of this State, and, after remaining at home for two days, started on another trip to Arizona.

S. Conradi has removed his office to the Park Bank, corner of 5th and Hill Sts. He still has a considerable number of diamonds, first-class watches, etc., which he hopes to dispose of before the holidays.

Mr. and Mrs. Alexander Feldenheimer, San Francisco, have been visiting in this city. Mr. Feldenheimer is connected with the California Jewelry Co., San Francisco. He was married, recently, in Germany.

William Petry, 111 S. Spring St., has sold the well-known Royal Blue turquoise mine in Nye County, Nev., to the Himalaya Mining Co., New York. The company will build a house on the property and take up the active development of the mine. Lipman Tannebaum, president of the company, is now here. He is greatly pleased with his purchase. Mr. Petry has other claims and will continue business in his present location.

Minneapolis and St. Paul.

The Reed-Bennett Co., Minneapolis, is about to install several new safes.

John S. Allen, Minneapolis, has returned from a hunting trip to Wheaton, Minn.

Harry H. Green & Bro., Minneapolis, have bought a new safe for their retail business.

Among the enthusiasts who attended the football game in Chicago, Saturday, Oct. 31, was A. E. Paegel, Minneapolis.

Rudolph Winter, of the R. G. Winter Jewelry Co., Minneapolis, went hunting in the vicinity of Herman, Minn., last week.

J. M. Bennett, of the Reed-Bennett Co., Minneapolis, was a recent visitor in the vicinity of Madison, Minn., on a hunting trip.

Louis Eppenstein, of the L. A. Eppenstein Co., Chicago, with Mrs. Eppenstein, last week, visited his wife's parents in Minneapolis.

A. E. Barker, North Minneapolis, was chairman of a recent political meeting in his section and presented Hon. J. F. Jacobson, the Republican candidate for Governor, to the audience.

Johantgen & Kohl, Minneapolis, have added to their force Will Sinclair, formerly of Chicago, as jewelry repairer and stone setter, and George Massolt, as an assistant polisher.

F. H. Pogle has removed his watch repair business from 23 Washington Ave. S., Minneapolis, to the fourth floor of the Temple Court building, corner of Washington and Hennepin Aves.

A. E. Paegel, Minneapolis, the first vice-president of the American National Retail Jewelers' Association, will make a circuit of the entire State of Minnesota for the welfare of the Minnesota Retail Jewelers' Association.

Charles M. Thomsen, of the Birkenhauer-Thomsen Co., Minneapolis, has left for Wheaton, Minn., on a hunting trip. Perley Nordlund, watchmaker for the jewelry department of the Powers Mercantile Co., accompanied him.

W. G. Hudson, vice-president of J. B. Hudson & Son, Minneapolis, was the victim, recently, of an energetic porch-climber, who searched the upper rooms of his residence during a dinner party. Mr. Hudson lost a $700 scarf pin.

Out-of-town jewelers in the Twin Cities, last week, not elsewhere mentioned, were: J. A. Kelley, Forsyth, Mont.; R. A. Bach, Owatonna, Minn.; S. H. Schleuder, Florence, S. Dak.; Arthur Whaley, Wallace, Idaho; Thurston Bros., Buffalo Center, Ia.; H. K. Lee, Fosston, Minn.; Oscar Holmes, Cambridge, Minn.; P. W. Bereus, Westhope, N. Dak.; Paul V. McCoy, Minot, N. Dak.; C. A. Sherdahl, Montevideo, Minn.

Pacific Coast Notes.

E. Chivers, Pacific Grove, has purchased the stock and business of J. N. Arnold at Los Gatos, Cal.

Fred M. Doane, Cresco, Ia., has arrived at Oxnard, Cal., and has taken a position with L. E. Vaughn, of that place.

Edward Cahn, New York, is making a tour of the coast, and at the present time is sojourning in southern California.

W. C. Morgan, Willits, Cal., was a visitor in San Francisco, recently. He announces that he is on the outlook for a new location.

One of the plate glass doors in the store of C. C. Zilles & Co., Pomona, Cal., was broken one night, last week, but the cause of it has not been ascertained. The store was not entered, so it is not thought that there was any attempt at burglary.

T. G. Cordi, Roseville, Cal., has been reappointed watch inspector for the Southern Pacific Co. on the important division centering there. A bogus railroad man swindled him out of a watch a few days ago and the railroad is now investigating.

L. C. Swain, formerly, of Point Richmond, Cal., is now located in his new store at 60 San Pable Ave., Oakland. As Richmond and Oakland are connected by street car lines, Mr. Swain will make a bid for the patronage of his former customers, and is continuing his advertising campaign in the Richmond papers.

The annual meeting of the Pala Chief Gem Mining Co. was held recently and the old officers were re-elected. The members of the company, of which Mr. Salmons is the president, and Mr. Ernsting, secretary, invited a number of their friends from San Diego to visit the mines. After the inspection was over a quail hunt was indulged in.

The store of Curtis & Lederer, San Luis Obispo, Cal., will be opened within a short time. The stock is now arriving. H. C. Lederer, of the firm, has just returned from a buying trip and reports having made a large selection of goods. He is well known in San Luis Obispo, having been employed for some time with F. E. Brown, as jeweler and watchmaker.

A. L. Benson, of the Jupiter Consolidated Jewel Co., Fresno, Cal., states that his concern has just secured control of four additional tourmaline mines in the vicinity of Riverside, and that this makes 24 jewel mines controlled by the firm in this State. Mr. Benson has left for Chicago and eastern cities, where he will make arrangements for marketing the immense quantities of stones of various kinds that will be ready within a short time.

A. J. Bruneau, manager of the Occidental Gem Corporation, Salt Lake City, Utah, has just returned from a trip to New York, where he has been since last June, engaged in establishing an eastern market for the amatrice. He has met with such success in this respect that a large plant is to be installed at once to turn out the finished product. An expert stone cutter and polisher from San Francisco and one from Seattle have been secured to take charge of the work that has formerly been done in a small way by the local jewelers. The stones are taken from the company's mines in Tooele County, and the deposit is said to be the only important one of its kind.

San Francisco.

TRADE CONDITIONS.

Good weather has ruled in San Francisco after the storm of a short time ago, and shoppers have been out in full force. The retail business, last week, was reported to be better than for many months past and dealers are much encouraged.

"Luce, the jeweler," has opened a store for the sale of Parisian novelties and imitation jewelry at 747 Market St.

The store of Shreve & Co., at Post St. and Grant Ave., is practically completed, and no workmen are to be found there now. The arrangement and finish of the store is almost identical with that of the one destroyed by the fire.

Kline & Co. have opened a retail store at 178 Geary St., and have been doing a good business ever since the opening day. This location is just off Union Sq., and is on the street mostly traversed by the patrons of the St. Francis and the other high-class hotels in this neighborhood.

J. Q. Hatch & Co., located for many years previous to the fire in the Chronicle building, and now located at 1207 Octavia St., have secured permanent quarters in the Phelan building and will move here about Jan. 10. This firm does not care for a ground floor location, so has selected an office on the second floor of the building on the Market St. side.

St. Louis.

Charles G. Schlenker, Hickman, Ky., was in St. Louis, the past week, accompanied by his wife. George N. Moore and wife, Marion, Ill., were also in the city.

Weiss & Wohlgemuth are erecting a three-story building at 703 Pine St., and expect to be able to move into the new structure about Nov. 10.

Among the other out-of-town jewelers here, last week, were: J. H. Booth, Alton, Ill.; Anderson Blanton, Paris, Mo.; F. L. Thompson, Benton, Ill., and Ray Goulding, Alton, Ill.

The F. W. Drosten Jewelry Co. has filed a suit in the Circuit Court against James P. O'Neill, of this city, for the recovery of $982.90. The plaintiffs allege that O'Neill purchased goods from the firm to this amount, and that on Sept. 14 sent a check for that sum. This check was drawn on the Third National Bank, and the plaintiffs allege that it was protested.

Wm. Lewis, a negro 25 years of age, and claiming residence at 2324 Pine St., this city, has been arrested on a charge of stealing several hundred dollars' worth of jewelry from the store of Jacob Schmitt, 1545 S. Broadway. The store conducted by Mr. Schmitt was robbed as far back as Sept. 26, when the thief helped himself to watches, diamond rings, stick pins, etc. The burglar was finally caught in East St. Louis, Ill., where two detectives learned that he had pawned several articles. A full confession was eventually elicited from the accused. All of the loot was recovered, including $250 worth of jewels which were found wrapped in oil-soaked waste near the car works at First and Eutaw Sts., where the negro was formerly employed.

Kansas City.

George Krieke has just returned from a hunting trip.

Sam Bloom, with the Meyer Jewelry Co., left, last week, for a short trip.

G. Hallauer, watchmaker for the trade, has moved his shop to 209 Keith & Perry building.

F. G. Minger, formerly of Bern, Kans., has opened a store in Sabetha, Kans. He bought his opening stock here.

G. B. Brown, Hill City, Kans., was in this city, last week. He reported that he has sold out and will go to Idaho.

R. N. Eaton and B. L. Pease, of Eaton & Pease, have become interested in the K. C. Umbrella Co. with W. R. Sober. Their city representative is M. A. Wilson.

Nevin Bros., last week, assisted their mother to celebrate her 50th wedding anniversary. They presented her with $75 in gold, being a dollar for each year of her age.

E. L. Donaldson, manager of the watch department of the Edwards & Sloane Jewelry Co., has been making some short trips in the surrounding territory during the past week.

Steve Smith, with the Keller Jewelry Co., has moved his office to 209 Keith & Perry building. Mr. Smith went out this week for a trip of about a month through Kansas.

Arthur Laack, who has been with J. R. Mercer for some time, has resigned and gone back to Minneapolis, Minn. His place has been filled by Lee Chess, of the former firm of Chess & Gillis.

The home of O. A. Reed, of the firm of Warner & Reed, was burglarized on the morning of Oct. 30 while Mr. and Mrs. Reed were on their way to the Union Depot. A strong box was looted.

J. R. Mercer and wife have engaged passage for a Mediterranean trip, to be made right after the first of the year. Quite a number of Kansas City people will make this trip, and the party should be a congenial one.

The following out-of-town jewelers called on the trade last week: D. L. Brown, Glasgow, Mo.; Frank J. Kohr, Poteau, Ind. T.; J. F. Mitchell, Anadarko, Okla.; E. R. Reyer, Westmoreland, Kans.; Reed, of Reed Bros., Alva, Okla., buyer for the Freeman Drug Co., Freeman, Mo.; J. Q. A. Sheldon, Manhattan, Kans.; R. W. Goucher, Clay Center, Kans.; Geo. Weisgerber, Salina, Kans.; Lon Thomas, Topeka, Kans.; S. D. Wones, Hiawatha, Kans.; H. C. Hansen, St. Marys, Kans.; Gus Willman, Lawrence, Kans.; Mr. Schmandt, Holden, Mo.; A. Rosenfield, Leavenworth, Kans.; R. A. Guynn, Montrose, Mo.

Pacific Northwest.

D. B. Bryan, Pasco, Wash., has succeeded to the business of E. M. Brindle, at that place.

W. G. Westcott, Bellingham, Wash., is considering the advisability of opening a store at Eugene, Ore.

F. W. Mixter, Exeter, Cal., who recently suffered considerable loss by fire, has had his store repaired and is again doing business as usual.

Providence.

Charles S. Purdy, of this city, was in Chicago the past week.

The annual meeting of the Rhode Island Society of Optometry will be held, Nov. 9.

John H. Kazanjian & Co., Bellevue Ave. and Bath Road, Newport, are closing out a large stock of fancy hair combs.

The A & Z Chain Co., at 9 Calender St., is considering the extension of its plant by the addition of another half floor.

William W. Bloomer has been elected a member of the house committee of the Rhode Island Yacht Club the past week.

Martin S. Fanning was elected a member of the board of governors of the University Club, the past week, to serve until 1911.

Mrs. Jennie Fisher, of 18 Winter St., Franklin, Mass., has been advertising in the local papers for 500 experienced pursemakers.

The Silversmiths' Co. has declared a quarterly dividend of one per cent., payable Nov. 16 to stockholders of record of Nov. 10.

A patent has been granted John V. Costello on double end link bracelet and fob chain. This chain, it is claimed, can be made any width and without a kink in it.

The Yale Mfg. Co. have removed from Pawtucket to 62 Page St., this city, where it has a plant nearly double the old capacity, and will manufacture collar buttons for the trade.

For the first time since the firm began giving Saturday afternoons as a half-holiday the entire plant of the Ostby & Barton Co., last week, Saturday, was compelled to work full time.

Mrs. Elizabeth Wunderle, wife of Philip Wunderle, enameler and manufacturing jeweler, died at St. Joseph's Hospital on Friday from a bullet wound through the abdomen, self-inflicted.

Alderman Henry Fletcher, Republican candidate for Mayor, was the recipient of a large floral horseshoe, the other evening, at the regular meeting of the Men's Club of the Calvary Baptist Church.

R. T. Klincker, who has been on an extended western trip to the Pacific coast for Theodore W. Foster & Bro. Co., of this city, arrived in Chicago, last week, after a most successful visit to the trade.

John Shepard, Jr., and Leander C. Belcher are members of the committee of the Rhode Island Business Men's Association to arrange for a formal opening of the new post-office on Exchange Pl., this city.

Edward Huhn, western representative for the Potter & Buffinton Co., of this city, has accepted a similar position with Scofield, Melcher & Scofield, Plainville, Mass. He will make the change about Jan. 1.

Benjamin W. Dodge, in charge of one of the departments of S. & B. Lederer Co.'s factory, but formerly a manufacturing jeweler, has the sympathy of a large circle of acquaintances in the recent death of his wife.

The regular quarterly dividend of 1¾ per cent. on the preferred stock of the United Wire & Supply Co., 109 Summer St., this city, has been declared payable, Nov. 2, to all stockholders of record of Oct. 27.

The Conservative Club, of which F. W. Aldred, of the B. H. Gladding Co., is president, at a meeting held a few days ago, discussed plans for a general movement in behalf of improved civic and commercial conditions in this city and State.

Marcus W. Morton, secretary of the Manufacturing Jewelers' Board of Trade, was elected grand secretary general of the Supreme Council of the Ancient and Accepted Scottish Rite of Masons for the United States of America at the annual meeting in New York, the past week.

The first annual ball of the Silverman Bros.' Mutual Relief Association Hall was held, Wednesday evening, in Colonial Hall, and was enjoyed by over 250 members and friends. A concert preceded the dancing. The committees in charge of the affair were congratulated on the success of the entertainment.

Jewelry buyers in the city the past week included Miss A. Mulchahey, of Hillman's department store, Chicago; Miss A. Anderson, of John Wanamaker, Philadelphia; David Michaels, of the 14th St. Store, New York; Herman Pichel, of Samstag & Hilder Bros., New York, and J. McConnell, of Henry Seigel Co., Boston.

James McCarthy, Woonsocket, is one of the directors of the L. G. Young Co. that was incorporated, the past week, with a capital of $10,000. The corporation will be located in Plainville, Mass., for the manufacture of jewelry. Mr. McCarthy has been elected president; Thomas E. McCaffrey, Attleboro, vice-president, and L. G. Young, Plainville, secretary and treasurer.

Thirty-three buyers and managers of various departments in the department store of L. Dimond & Sons, Inc., gave a complimentary banquet at the Crown Hotel on Wednesday evening in honor of the members of the firm. Preceding the banquet a reception was held in the hotel parlors. William Schloss officiated as toastmaster, and at the after-dinner exercise speeches were made.

The Union Trust Co., which suspended payment Oct. 25, 1907, and resumed business in June last, will declare its first semi-annual dividend of three per cent. on the new stock during the coming week. Interest will also be paid on all classes of certificates issued under the reorganization plan. At the time of the suspension there were 78 concerns identified with the manufacturing jewelry business and kindred trades that were among the depositors and whose accounts were thus tied up.

The suit of Asa H. Richmond *vs.* the Inlaid Co., which manufactures ladies' combs, etc., was tried before Judge Gorham, Oct. 22, in the Sixth Judicial District Court House. Mr. Richmond claimed $25 for traveling expenses while engaged on a selling trip for the defendant. The court found that Mr. Richmond had been paid in full for his services, and gave decision for the defendant with costs. John I. Devlin, vice-president of the Inlaid Co., conducted the case as counsel for the defendant.

At the local post-office it is said that the raise in express rates on jewelry is likely to increase the postal revenues here. On packages of considerable weight to be sent short distances only, the post-office cannot underbid the express companies. In the jewelry trade, however, precious goods go in small packages, and on a pound package the cent-an-ounce postage plus eight cents for registration is no higher than the old minimum charge, it is pointed out by those who have interested themselves in a study of the matter.

Inspector G. H. Monahan, of police headquarters, and Detective B. M. Goldowsky, Thursday evening, arrested Arthur W. Moore, 25 years of age, who is charged with the theft of gold scrap from the manufacturing jewelry establishment of the Charles E. Hancock Co., Beverly St. Moore had been employed at the establishment for about five weeks. When apprehended and searched, gold scrap to the value of about $2.50 was found in his possession. He was fined $15 and costs by Judge Lee in the Sixth District Court, Friday morning, at the special request of Capt. C. S. Horton, chief of inspectors.

In a rescript filed late Wednesday, Judge Mumford, of the Superior Court, denied the motion of John Nelson, the N. Main St. jeweler and watchmaker, for a change of venue, that the case against him for receiving stolen goods (gold and silver scrap) might be tried outside of Providence County. The court says that Nelson failed to make out a clear and convincing case that he cannot get a full, fair and impartial trial in Providence County. Nelson was arrested and tried before Judge Lee, of the Sixth District Court, under a charge of receiving gold and silver scrap from an Attleboro man, knowing the same to have been stolen. He was adjudged guilty and sentence was imposed. The case came to the Superior Court upon the defendant's appeal from the District Court's findings and sentence.

A complimentary dinner was tendered to Frank T. Pearce, of the Frank T. Pearce Co., by about 100 prominent members of the Masonic fraternity, Friday evening, in honor of his receiving the 33d degree at the Supreme Council meeting of Scottish Rite Masons of the northern Masonic jurisdiction, held at Buffalo, N. Y., Sept. 15. One of the features of the evening was the presentation of a handsome jewel of the rank to Mr. Pearce. The affair was held at the West Side Club, and was one of the principal club events of the season. Among the jewelers present were George H. Holmes, John Heathcote, Nathan B. Barton, John J. Butler, Charles D. Cook, Charles C. Darling, Clarence M. Dunbar, Maurice Ettlinger, Henry Fletcher, George H. Grant, Edgar C. Lakey, Edward L. Mulchahey, William P. Otis, Aldridge G. Pearce, Everett L. Spencer and Henry G. Thresher.

The Greeley Jewelry Co. will open a retail department in Portland, Me., in the near future. The establishment is located in the Windsor block.

It was reported from East Liverpool, O., that Karl Wetzel, a proprietor of a jewelry store on Mulberry St., had disappeared. His store is closed and no one knows where he is. Wetzel was in partnership with a William Stone until about two weeks ago, when the latter sold out to him, and he ran the business alone from that time.

Attleboro.

Harry Hull was in New York last week in the interests of Barden & Hull.

Ernest D. Gilmore has returned from a two weeks' vacation passed in Maine.

The exterior work on the new Ingraham building is almost complete. The structure is five stories high instead of three as was first planned.

H. A. Harwood was in New York last week in the interests of the Fontneau & Cook Co. He returned reporting the outlook for the Fall trade as very good.

Frank P. Barney, a retired manufacturing jeweler of Chartley, is receiving the condolences of his many friends owing to the death of his wife last week. Mr. Barney was formerly identified with Engley, Wetherell & Co.

Charles H. Allen has returned from a western trip. While in Chicago he engaged J. W. Stoneburger to represent C H. Allen & Co. hereafter in that section of the country. Miss Eva Allen, daughter of Mr. Allen, was married last Wednesday evening to Zelotus Riley, a Providence business man.

E. D. Gilmore & Co. have decided to remove to the third floor of the new Ingraham building, which is now in process of construction. The removal will take place just as soon as the new factory is complete, which it is believed will be during the early part of December. The Gilmore concern has been located in the old "Steam Power" building, which was condemned some months ago by State inspectors.

The growth of the business of the C. M. Robbins Co. necessitates the removal from the Makepeace building on Pine St. to the W. H. Wilmarth & Co. factory building on Hazel St. R. C. Thompson, manager of the concern, stated that the removal would take place about Jan. 1. The new quarters will be the entire second floor and will give 12,000 feet of floor space whereas but 8,000 feet is available in the present quarters. The Robbins Co. has been in the Makepeace building since it was erected six years ago, and it is with regret that the concern is now moving, but a constantly expanding business imperatively demands the additional room. The new quarters give all the improvements of a modern factory.

North Attleboro.

J. Alfred Sweet is home from a trip west.

George K. Webster returned Friday from a business trip.

V. H. Blackinton & Co. are operating their factory 13 hours a day.

Louis D. Barrows enjoyed several days last week hunting at Wareham.

George Simmons returned Thursday from a southern trip for the B. S. Freeman Co.

Raymond V. Draper enjoyed an automobile run to New York City and back last week.

Frank J. Ruggles has returned from a trip west with the samples of W. H. Bell & Co.

Fred B. Brigham, representing the Cheever, Tweedy Co., and Thomas G. Frothingham, returned to town the latter part of last week.

Walter Duncan returned Saturday from a trip in the interests of C. Ray Randall & Co.

K. Lucius Taylor, western representative of Riley & French, was at the factory last week.

Employes of the G. K. Webster Co. and the Paye & Baker Mfg. Co. have organized football teams.

Frank Grant, formerly head of the shipping department of J. F. Sturdy's Sons Co., has returned from the Rutland Sanitorium, very much improved in health.

Percy Ball, designer for Frank M. Whiting & Co., lectured last Tuesday before the Baptist Men's Club on "Art," particularly as relating to the jewelry business.

Emil F. Miller, who has opened a business on Calender St., Providence, was given a farewell reception on Thursday evening by the North Attleboro Fire Department, with which organization he has been connected for 27 years, the great part of the time as captain. Mr. Miller was presented with a handsome meerschaum pipe.

Boston.

TRADE CONDITIONS.

The past month was characterized by some improvement in the jewelry trade in this city, excursions from various points bringing a number of buyers in, and resumption of work in many of the mill centers since the midsummer slack period giving the local dealers in such places a larger degree of encouragement to replenish their stocks of merchandise. Boston retailers have been advertising more freely of late, thereby indicating their belief that it is worth while once more to call attention to their wares. The October weddings have been productive of considerable trade in gifts.

L. H. Jerger, Thomasville, Ga., was in town, last week, visiting friends in the trade.

E. C. Fitch, Jr., of the Montreal office of the Waltham Watch Co., was at the Boston office during the week.

The Waltham Watch Co. band went over to New York to play for the jewelers' contingent in last Saturday's business men's parade.

Fire in the establishment of Samuel Thaxter & Son, on Central St., dealers in chronometers and ship's appliances for navigating officers, caused about $1,500 damage last Thursday night to nautical, optical and other instruments.

Gleason Wood, who was at the head of the escapement department at the Waltham Watch Co.'s factory has been advanced to be assistant superintendent of manufacturing, and has been succeeded in the former position by C. F. Smith, heretofore superintendent of forwarding.

The Shreve, Crump & Low Co.'s employes had their annual dinner, Oct. 26, the participants being R. Stanley Sanderson, William A. Lee, Charles S. Patten, Frank L. Sample, Adolph J. Lins, Victor J. Hyde, Albert Strobell, R. LeRoy Harlow, Waldo S. Greene, Oswald Housman, William H. Kahle, Joseph Lynch, William B. Morris, Percival Nichols, William T. Simpson, Harold Dayton, John Gore, William S. Wittnauer, George C. Cath, George Fleming, Charles E. Walker, A. S. Norris, Andrew F. Geddes, William H. Hannam, William J. Toppan, Curtis W. Pierce and G. Morton. W. S. Wittnauer was toastmaster, and the remarks of the speakers were interspersed with vocal and instrumental music by members of the party. The affair was one of unalloyed pleasure for all who took part.

Newark.

TRADE CONDITIONS.

Among the manufacturing jewelers of Newark the prevailing feeling has assumed a more buoyant character, and as the season progresses the number of optimists is daily augmented. It is a hopeful fact that in one or two factories complaints are actually heard that difficulty is experienced in filling on the date specified in the orders now on hand. The demand for seasonable lines has developed most favorably, and all of the manufacturers look for a steady increase in the activity that has now made its presence felt.

R. J. Davies, senior member of the Davies-Mason Co., Oliver St., leaves on his usual western trip, to-morrow, carrying a line of holiday goods.

John T. Vansant, who had been in the employ of Moore & Son, manufacturers of gold jewelry, 22 Green St., is no longer connected with that house.

Irving J. Schwartz, of the firm of Barnett & Co., and his bride, who was Miss Huldah Lewengood, of this city, will take up their residence on E. 83d St., New York, when they return from their wedding tour. They were married last week.

The James N. Morehouse Co. has been incorporated under the laws of the State of New Jersey to manufacture plate metal goods, with a capital of $10,000. The incorporators: James N. Morehouse, Harvey F. Van Sickle and Anna Belle Morehouse.

H. C. Ward, of Durand & Co., is back from Boston, where he has been looking after the firm's interests. W. J. Antone, from the New England territory, and J. R. Goodwin, representative of the company in the middle west, also reported at the office in this city this week.

While nothing was missing, there were evidences that an attempt had been made, last week, to enter the factory of the Shiman-Miller Mfg. Co., and the firm has taken extra precautions to guard against another visit from thieves. It was plain that an entrance had been effected, but because of the care with which filings and rough material have been removed when the force left the building each day, there was nothing available for the burglars.

The fourth caveat against the will of the late John D. Nesler, who died June 16, last, was filed with Surrogate Russell, last week, by Sarah Remet. Mr. Nesler left two wills, and the caveators are beneficiaries under the more recent document. The estate is said to be worth about $60,000, and the manner of its disposition is materially different in the two documents. The first was dated June 5, 1888, and with the exception of a small bequest to his half-sister, Jeannette C. Broner, a life interest in the estate was given the testator's wife, Ellen A. Nesler. The second will was dated Oct. 31, 1901, and names the caveators, together with four others, as beneficiaries in the amount of $1,000 each, the balance of the estate going to the half-brothers and a half-sister.

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Special Notices.

Payable invariably in advance.

Rates 75c. per insertion for notices not exceeding 25 words; additional words, 2c. each.

SITUATIONS WANTED, 1c. a word each insertion; minimum charge, 25c.

Heavy type, 5c. a word; minimum charge, $1.25.

Display cards, $2.00 per inch.

In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.

All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.

Situations Wanted.

ENGRAVER and saleslady, experienced; best of references. Address "L., 689," care Jewelers' Circular-Weekly.

ENGRAVER, young man, wants position; experienced; best recommendation. Address "J., 707," care Jewelers' Circular-Weekly.

JEWELER, with seven years' experience at manufacturing and repairing, desires position; references. Emil Schenck, 2863 Fulton St., Brooklyn, N. Y.

EXPERIENCED watch material and jewelry salesman, eight years' training; New York City or out of town. "Nemo, 660," care Jewelers' Circular-Weekly.

YOUNG MAN, 20, with three years' experience in watch repairing, wishes to finish watchwork under good workman. Address J. C. Embke, Arcadia, Nebr.

POSITION desired by a young man having two years' experience as a manufacturing jeweler; reference. August Schneider, 135 Engert Ave., Brooklyn, N. Y.

ENGRAVER; position wanted by lady engraver, both store and factory experience; satisfaction guaranteed. Address "O. K., 702," care Jewelers' Circular-Weekly.

WANTED, situation as salesman in a first class house; suited for handling high class trade; best of reference. Address "U., 608," care Jewelers' Circular-Weekly.

WANTED, a position as optician, engraver and salesman; A1 references; New York State preferred. Address "H. L. R., 601," care Jewelers' Circular-Weekly.

A1 WATCHMAKER and salesman, plain engraver, open for position at $30 per week until Jan. 1, longer if wanted. A. A. Dunagan, Colorado Springs, Colo.

WANTED, position as engraver, lady, experienced both in factory and store; competent saleswoman. Address "O. T., 703," care Jewelers' Circular-Weekly.

SALESMAN, understands business thoroughly, also understands watch and jewelry repairing; best references. Address "M., 688," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker will be open for position after Jan. 1; 15 years' experience and best reference. Address "B., 599," care Jewelers' Circular-Weekly.

YOUNG MAN wishes a position with a diamond or jewelry house; three years' experience; A1 references. H. L. Frint, 61 Reservoir Ave., Jersey City Heights, N. J.

COLORER, a first class man on all colors and solutions, desires steady position; jewelry preferred; references. Address C. Landensburg, 127 Ludlow St., New York.

DESIGNER on class pins, medals, badges and fraternity pins, desires position with reliable house; can make attractive sketches. "C., 186," care Jewelers' Circular-Weekly.

SALESMAN, 12 years with last house, wants manufacturer's line of jewelry for Chicago, St. Louis, Kansas City, etc.; reference. Z. Flomerfelt, 520 Olive St., St. Louis, Mo.

WANTED, position in jewelry store by young man, 22 years old, with six months' experience in horological school; will furnish own tools. Address C. S Willing, Phelps, N. Y.

YOUNG MAN, thoroughly experienced in the jewelry business, desires position in same line where advancement keeps pace with ability; A1 references. Winter, 312 Stockton St., Brooklyn, N. Y.

YOUNG MAN, 20, exceptionally quick at figures and has the best of references, wishes a position as stock clerk with pearl and diamond house. Address "P., 720," care Jewelers' Circular-Weekly.

WATCHMAKER, salesman and engraver wishes a change at once; understands railroad inspection and can do the work; New York State preferred. "C., 706," care Jewelers' Circular-Weekly

ENGRAVER, of large store and factory experience, wishes position with firm where fine work is appreciated; can submit finest of samples; can serve in store. "N., 701," care Jewelers' Circular-Weekly.

GOOD ENGRAVER and salesman wishes position; can also do clock work; references; single, age 24. Address "V., 698," care Jewelers' Circular-Weekly.

ENGRAVER, first class in monogram, inscription, old English, also die cutting, enamel cutting and designing, 17 years' experience, wants position with first class house. "C., 714," care Jewelers' Circular-Weekly.

JEWELER, 18 years' experience, all around workman, new work and repairs, can do stone setting, wishes position west of St. Louis; best New York references. J. Petrick, 1831 Olive St., St. Louis, Mo.

OFFICE MANAGER and confidential assistant desires a change; thorough manager, bookkeeper, correspondent and detail man and understand fully, costs and credits. Address "W., 729," care Jewelers' Circular-Weekly.

STRICTLY first class manufacturing and jobbing jeweler, A1 diamond setter; rare chance to get good steady man; only those offering permanent position need answer. Address "Jeweler," P. O. Box 806, El Paso, Tex.

ENGRAVER and salesman, young man, good workman, with first class references, desires a position with a reliable store; six years' experience. Address E. W. King, 629 Golden Gate Ave., San Francisco, Cal.

WANTED, Jan. 1, a representative cut glass line for jewelry trade in southern territory; commission preferred; 19 years' experience with two of the largest lines; references. Address "Reliable, 697," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN, thoroughly experienced in precious stones and jewelry, open for engagement with firm where attention to business will bring results; first class references. "Experienced, 661," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN, experienced and reliable, desires first class line for Oklahoma and Texas. Address "Z., 712," care Jewelers' Circular-Weekly.

WANTED, a situation in a retail store by a competent workman, who can make new work, do all kinds of repairs, set stones and has a knowledge of engraving, would be a valuable man for any retail store. "E., 691," care Jewelers' Circular-Weekly.

WATCHMAKER, young man, American, seven years' experience, desires permanent position; competent to do watch and clock repairing and also have ability to wait on trade; salary, $18 to start; best reference furnished. Address Philip D. Hasley, 830 Broadway, Brooklyn, N. Y.

YOUNG MAN, 17, excellent references, desires position in jewelry, silverware or watch house, where close attention to business and conscientious effort will be appreciated; only slight experience but anxious to learn. Address "R. H., 431," care Jewelers' Circular-Weekly.

STRICTLY A1 salesman, knows jewelry business thoroughly, all grades and kindred lines, can estimate on all kinds of repair and new work, graduate optician of three best colleges, do practical and profitable refracting work, want permanent position with good house. Address "L., 709," care Jewelers' Circular-Weekly.

Side Lines Wanted.

WANTED, on commission, jewelry or kindred lines for jobbers and department stores by experienced man for Chicago or St. Louis, west and south; best references given. Address "R., 722," care Jewelers' Circular-Weekly.

WANTED, for next season, one large or several small lines of plated and gold goods for jobbing and department store trade in the middle west; years of experience and well acquainted. Address "R. G. G., 527," care Jewelers' Circular-Weekly.

Help Wanted.

WANTED, a good, general engraver and jobbing jeweler. Kinsel & Petri, Columbus, Ga.

WANTED, expert engraver; send samples of work. Ed. Holcer, 91 N. Main St., Memphis, Tenn.

WANTED, at once, first class manufacturing jeweler and engraver; steady job to good man. Geo. Wettstein, Cedar Rapids, Ia.

ENGRAVING quickly learned by the wonderful method of a French-American professor; evening classes. 30 E. 14th St., New York.

WANTED, a good engraver, clock and jewelry repairer, at once; age 18 to 22 years. Address E. R. Whiting, Box 832, Pittsfield, Mass.

SALESMAN and clock repairer who can assist watchmaker; state experience, age, and give references in reply. Arthur M. Field Co., Asheville, N. C.

AT ONCE, first class watchmaker and engraver; state age, experience, salary expected and references; position permanent. C. C. Breese, Franklin, Tenn.

WANTED, strictly first class watch repairer; give references and state salary expected; central Pennsylvania. Address "A. D., 635," care Jewelers' Circular-Weekly.

WANTED, young man with two or three years' experience in repairing clocks and jewelry; best opportunity to learn the trade. "W., 693," care Jewelers' Circular-Weekly.

WATCHMAKER and jeweler, at once, an all around man preferred; state experience, salary and give references in first letter; no drinker or cigarette smoker need apply. Address B. F. Grohmann, Aiken, S. C.

SALESMAN WANTED to take the Arnold safety razor as a side line to the jewelry and cutlery trade, for the west and south. Address The Arnold Safety Razor Co., Reading, Pa.

WANTED, watchmaker and engraver; permanent position to right party; send references and sample of engraving in first letter, also state amount you are worth per week. Frank S. Fisher, Danville, Ill.

WANTED, salesman by manufacturing jeweler, making medium priced electroplated brooches, hat, scarf and belt pins, etc.; one who will take half or part interest preferred. "F. D., 676," care Jewelers' Circular-Weekly.

AT ONCE, expert optician and assistant watchmaker, one who engraves preferred; a fine opportunity and steady job for progressive man; satisfactory reference must be furnished; state salary to start and how soon could come. "W. A., 641," care Jewelers' Circular-Weekly.

A RELIABLE watchmaker, jeweler and plain engraver wanted at once; pay from $15 to $20 per week; I want an all around man who knows how to take care of a jewelry store, single man preferred; permanent position; please send reference and photograph. Peter H. Loeper, jeweler, Ashland, Pa.

HIGH CLASS, up-to-date combination man, must be expert watchmaker and optician; do not answer unless absolutely the best, and can furnish iron-clad references as regards honesty, integrity, etc.; state salary to start; permanent position to right party. Address "V. V., 546," care Jewelers' Circular-Weekly.

A-1 SALESMAN, by importing jeweler, for south and far west for coming season; good opportunity for man who has established trade; correspondence confidential. Address "F., 710," care Jewelers' Circular-Weekly.

WANTED, experienced and active salesman, of good appearance for first class retail jewelry store; permanent position to capable man; address with references and salary required. "B., 690," care Jewelers' Circular-Weekly.

SALESMAN wanted by leading manufacturers of large and small high class sterling silverware. A gentleman with experience and trade in the important cities west of Pittsburg, as far as Kansas City. Please address in confidence, stating particulars and references. "T., 711," care Jewelers' Circular-Weekly.

Business Opportunities.

FOR SALE cheap, to quick buyer, best optical practice in southern West Virginia; reason for selling, poor health. Address "P. O. Box 444, Bluefield, W. Va.

FOR SALE, the oldest jewelry store in Arizona; wish to go out of business; stock invoices $2,200; population, 22,000; popular health resort; correspond at once. H. Buchman, P. O. Box 786, Tucson, Ariz.

$1,000 BUYS jewelry store, stock, fixtures and safe in San Francisco; good chance for watchmaker and jeweler; bench work, $350 a month; rent, $35; good reason for selling. "X. C., 657," care Jewelers' Circular-Weekly.

FOR SALE, well established retail jewelry store in town of 10,000, adjacent to St. Louis; stock invoices $6,500, but can reduce it if necessary; good reason for selling; investigation solicited. Apply Eisenstadt Mfg. Co., St. Louis, Mo.

CASH FOR WATCHES, jewelry and diamonds; send them at once and get your money by return mail. Emil Noel, 552 E. 46th Place, Chicago, Ill.

AN UP-TO-DATE jewelry store for sale in prosperous Atlantic City, on the board walk, in a fine location, established many years, furnished nicely, with or without stock; reason for selling, other business. Address "G. A., 715," care Jewelers' Circular-Weekly.

MUST BE SOLD, at once, the only jewelry store in thriving manufacturing town of 4,000 inhabitants in southwestern Connecticut; business established 19 years; good run of bench work; reasons for selling, other business. Address "S., 695," care Jewelers' Circular-Weekly.

FOR SALE, one-half interest in an old, well established, paying jewelry business, located in a beautiful and healthy southern city of about 100,000 inhabitants; good opportunity for right man with from $12,000 to $16,000; reference. C. G. Alford & Co., 192 Broadway, New York, or P. O. Box 912, San Antonio, Tex.

I HAVE the dies and business; have you shop for sterling that can handle $30,000 more business per year? You make and bill the goods, I will send the business. "V., 460," care Jewelers' Circular-Weekly.

FOR SALE, jewelry store, old established, in central Illinois, about 2,000 inhabitants; up-to-date stock of about $2,000 invoice; four towns within 10 miles; splendid chance for good watchmaker, also optician; absolutely satisfactory reasons for selling; write now for particulars and get the Christmas trade. Box 462, Delavan, Ill.

RAISE MONEY quick, by sending your diamonds and watches to me; liberal cash prices remitted on receipt of goods; business confidential; National Bank references. H. Schwartz, 903 Heyworth Bldg., Chicago, Ill.

RETIRING from business; 34 years established jewelry store, with good repairing trade, in good location in South Brooklyn, consisting of new and second hand goods; antiques, miscellaneous articles and large quantity of stones for repairing and jewelry and watch materials, with good will, fixtures and show cases; a bargain for the right man. Address "I., 708," care Jewelers' Circular-Weekly.

DO YOU WISH TO RETIRE? Are you looking to raise ready cash quick? We are ready to purchase your entire or surplus stock of diamonds and jewelry, no matter how large it may be; we also advance liberal cash on same; highest prices paid for entire stocks; communicate with us before consulting others and get quick returns; communications strictly confidential. Address Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328, Williamsburg.

FOR SALE, half interest in an old, well established, big paying jewelry business located in a beautiful and healthy southwestern city of 20,000 or more population and good outside country to draw from; enjoying a fashionable trade with finest selected stock and fixtures; finest store in this section; business in A1 standing commercially as well as with its customers; made money during panic; finest opportunity for good, lively man with $15,000 to $16,000 cash; sickness cause for selling. Address "T., 317," care Jewelers' Circular-Weekly.

For Sale.

SAFE, largest made, fire and burglar proof, large double chests, cost $1,500, will sell for $400; get specifications; other sizes also. Ohio Safe Co., 905 Freeman Ave., Cincinnati, O.

FOR SALE, one Eaton & Glover engraving machine, cost $85, will sell for $30; has been used but little; practically as good as new. Hibbard Jewelry Co., 16 S. Howard St., Akron, O.

FIVE sample trunks, roll top watch bench, 20 feet cherry partition, bookkeeper's desk, small show case, electrical fixtures, cheap for cash. Chas. L. Trout & Co., 2 Maiden Lane, New York.

DIAMONDS, cash bargains in sizes that sell quickly; state whether absolutely perfect or slightly imperfect is wanted. Rubenstein Bros., diamond cutters, 14 Maiden Lane, New York. Telephone, Cortlandt 1624.

To Let.

DESK ROOM or window space to let, fine light. Inquire Room 41, 68 Nassau St., New York.

PART of a very desirable office, with fine north and east light, suitable for precious stone business or manufacturer's representative; rent moderate. Room 48, 37 Maiden Lane, N. Y.

UNEXCELLED furnished desk and safe privileges, also private partitioned office with rolltop desk, suitable for watchmaker, engraver, setter or stone broker. Inquire of Superintendent, Cockroft Building, 71 Nassau St., New York.

Miscellaneous.

PORTRAIT MINIATURES copied from any photo on watches, dials, brooches and lockets. Goldstein Engraving Co., 45 Maiden Lane, New York.

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YOU WANT A WORKMAN
YOU WANT TO EXCHANGE
YOU WANT A PARTNER
YOU WANT TO SELL OUT
YOU WANT TO SELL TOOLS
YOU WANT TO LET A PLACE
YOU WANT ANYTHING

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of the

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Philadelphia.

Col. J. Warner Hutchins, president of the Jewelers' Club, delivered a speech, last week, at a Taft and Sherman rally at Harmonie Hall.

E. H. Benson, St. Michael's, Md., was a visitor to the city last week and, rarely coming here, was given a warm welcome by old friends.

Robert E. Kuehl, with Frank H. Noble & Co., Chicago, was a visitor to the city last week, renewing old acquaintances in the wholesale trade.

Albert Sfoerbase, son of Louis Sfoerbase, 4078 Lancaster Ave., a prominent retailer, is reported as entirely recovered from an operation for appendicitis.

B. Cohen is disposing of his store at 2251 Germantown Ave., and will move to 158 N. 8th St., where he has acquired a store property in the heart of the shopping district.

Furman Wilde, son of R. C. Wilde, agent of the Meriden Cutlery Co., is playing right tackle on his college football team. Mr. Wilde has turned his enthusiasm from fishing trips to football.

The Philadelphia Jewelers' Club kept open house election day, and in the evening received returns through a private wire to the club house. A midnight repast was served for enthusiastic voters.

Jesse L. Browne, of the traveling staff of M. Sickles & Sons, returned last week from an extended trip through the South. William J. Brandt, of the office force, is keeping batchelor's hall during the absence of his wife and son in New York.

J. F. Xander, formerly of South Bethlehem, Pa., was in the city last week and announced that he has opened a store at Emaus, Pa., which he will open this week. Mr. Xander, since closing out his South Bethlehem store a year ago, has been living in Reading, Pa.

A negro made a daring attempt Thursday to rob the jewelry store of Samuel Mellin, 1903 South St. Pretending to intend making a purchase he gathered three gold watches and darted out. Mr. Mellin was at his heels and he was overtaken and arrested. He gave his name as William Harris and was held in heavy bail for trial.

C. L. Le Cato, manufacturer of jewelry cases, 9th and Walnut Sts., was successful last week in obtaining a telephone for his residence in Delair, N. J., the first telephone which has been in the pretty suburb for seven years. Official obstinacy prevented the residents from having telephonic service, but Mr. Le Cato diplomatically went to work and obtained a 'phone.

George Grau, watchmaker for the trade, 722 Chestnut St., was one of a party of four to take an aerial voyage in the balloon "Ben Franklin," last week, from South Philadelphia. Mr. Grau graphically describes his first balloon trip and says it is great sport to sail high above the earth in and out of the clouds and to finally descend, as he did, in a pretty Maryland village.

Out-of-town retailers buying in the city last week included: Calvin Solliday, Lambertville, N. J.; Josiah B. Heckler, Mainland; D. H. Krause, North Wales, Pa.; H. S. Kratz, Souderton; E. Bean, Lansdale; A. M. Kendall, Millville, N. J.; Roland Oliver, Burlington; John MacPherson, Mauch Chunk; E. E. W. Carter, Glassboro, Pa.; M. K. Laudenslager, Souderton; Mr. Corbin, of Rudesill Bros., Altoona.

Elmer L. Sanborn, 1942 Callowhill St., who traded as E. E. Sanborn & Son, has disappeared, and his creditors, largely wholesalers of this city, have petitioned the United States District Court to have him adjudged an involuntary bankrupt. It is reported that he owes about $4,000. Bernard Italie, of the Koshland & Italie Co., has been appointed receiver. The Koshland & Italie Co. has a claim of $1,359.60 against Sanborn. Other claims are: H. O. Hurlburt & Sons, $192.08, and L. P. White, $58.50. No one appears to know where Mr. Sanborn has gone, but it is believed that he has been worried by financial reverses and has departed to begin life anew in the west. He has left behind a devoted wife, who is grieved to the point of breaking down by her husband's misfortunes and his disappearance. He had been in business for many years in Callowhill St., and was generally much esteemed by the trade.

A meeting of the creditors of William Liener was held, Wednesday last, and the figures of the assets and liabilities explained to those who attended showed the debtor to be insolvent, the total liabilities amounting to $8,183 and the assets consisting principally of stock which approximately cost about $3,500, but being worth now about $1,500; fixtures at $200, and no open accounts. Among the liabilities is included a loan by the debtor's father of $1,450, another by the sister for $178, and a third by the National Bank of Philadelphia for $250. The balance, $6,300, is to merchandise creditors, of whom there are between 30 and 40. A number of offers were made to the creditors and rejected until a tentative offer of 25 per cent. (10 per cent. in January and 10 per cent. in March in secured notes, and 5 per cent. in October in unsecured notes) was proposed. This has been taken under consideration, with alternative of bankruptcy proceedings.

Harrisburg, Pa.

Mr. and Mrs. Henry C. Claster entertained at their home, 2001 N. 3d St., Oct. 30.

Col. H. C. Deniming, who is an authority on precious metals, returned from a 6,000-mile trip to the far west last week.

Mrs. Minerva Peffer, wife of Roy Peffer, a Lebanon watchmaker and jeweler, died, last week, of typhoid fever, aged 21 years.

Two weeks ago Tosa P. Abrashoff, of Steelton, reported to the police that a large amount of jewelry, clothing, etc., had been stolen from his place of business which had been previously closed by the Sheriff at the instance of a Harrisburg firm. Now Tosa and two fellow-countrymen have been held for court charged with removing the goods from Tosa's store.

John A. Carterman, Ouray, Colo., and Miss L. Combs were recently united in marriage at the home of the bride's parents, 317 Greenwood Ave., Cañon City, Colo. The couple will reside in Ouray, where Mr. Carterman is engaged in the jewelry business.

Lancaster, Pa.

Joseph Zecks, Steelton, Pa., was here last week visiting his brother-in-law, Benjamin Lichlenstein.

Howard W. Detterlein, of the Non-Retailing Co., has returned from a tour of the anthracite coal regions of Pennsylvania.

Herbert Shiffer, late with Louis Weber & Son, has taken a position as watchmaker with George W. Gehman, Terre Hill, Pa.

Christian Musser has gone to Chicago to take a position as salesman in a retail jewelry store with which he was formerly connected.

Ralph Herr, of this city, late with C. R. Smith & Sons, Philadelphia, left Lancaster, Oct. 28, for Fresno, Cal., where he will take a position with a jewelry firm of that place.

Charles D. Rood, president of the Hamilton Watch Co., was among the marshal's aids in the late big Republican parade here, and in line was the Bowman Technical School Club, 75 strong, captained by J. C. Palmer.

Frank McAfee, Chattanooga, Tenn., who stopped over in Lancaster early last week, en route to New York, to see friends, was taken ill at his hotel and had to be removed to a hospital. He was able to leave for home on Thursday.

Among the jewelers who recently visited Lancaster were: Victor N. P. Howland, Philadelphia; Eustace Byrd, Baltimore; Jacob T. Reed, Cincinnati, O.; J. H. Sensenig, New Holland; Frank Maurer, Strasburg; N. W. Pinkerton, Manheim; H. C. Aberlin, of Aberlin Bros., Columbia; Amos Butler, Pittsburg.

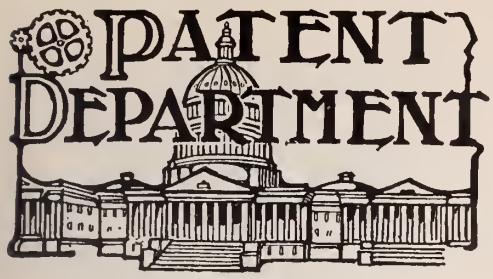
A. C. McCormick, a student of the Ezra F. Bowman Technical School, has returned to his home in Parkersburg, W. Va., where he will remain a couple of weeks before taking a position as watchmaker and engraver. Richard Slagenhaupt, of the school, has gone to Macon, Ga., to take a position as watchmaker and engraver with Ries & Armstrong. Lewis W. Snell, of the school, has taken a position with R. L. Kirkpatrick, Butler, Pa.

Louisville, Ky.

Word was received in this city, last week, that S. Phillips, a former Louisville jeweler, widely known as a merchant in this city, had died at Birmingham, Ala., Oct. 21. Mr. Phillips was for about a half century in business at 543 W. Market St. He is survived by four children.

Kentucky has just produced a remarkably fine pearl of 37 grains, which is now the property of Rodgers & Krull, 423 Fourth Ave., and has been an object of great interest to all who have seen it. The gem, which seems to be absolutely perfect, is egg-shaped, of pinkish white color, and has a skin like a ball of mercury. It is valued at $3,000. Pearl experts say that the stone is without a flaw or imperfection of any kind.

The jewelry store of Willard E. Howard, Philmont, N. Y., was entered by burglars, about a week ago, when about $20 worth of jewelry was stolen. There is no clue.



[IN WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN, THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

ISSUE OF OCT. 27 1908

901,948. FOUNTAIN-PEN. Francis C. Brown. New Brighton, N. Y. Filed Jan. 3, 1907. Serial No. 350,630.

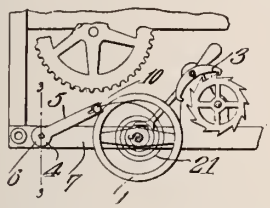
In a fountain-pen, the combination of the barrel, the sleeve extending within the rear portion of the barrel, the perforated plug located partly within



the forward end of the sleeve and partly in front thereof, the nib-carrying feed bar movable through the said plug, and means for advancing and retracting the feed bar.

902,034. WATCH-REGULATOR. John J. Wiens, Quincy, Wash., assignor of one-fourth to Frank H. Boldt, one-fourth to David J. Wiens, and one-fourth to Preston F. Billingsley, Quincy, Wash. Filed April 2, 1908. Serial No. 424,826.

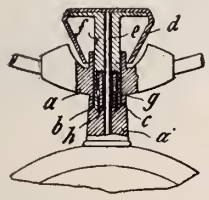
A hairspring regulator for timepieces, consisting of a shaft clamped in the frame of the timepiece, means for adjusting the shaft in rotative position,



a regulator lever arm mounted on said shaft; a hairspring having one end connected to the end of the lever arm, and means for adjustably clamping the end of the hairspring on the lever arm.

902,112. DUST-PROOF WATCH CASE-PENDANT. Michael Rosenhaft, Hamburg, Germany. Filed Dec. 5, 1907. Serial No. 405,138.

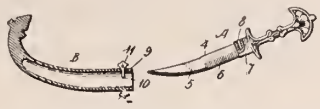
A watch pendant having a socket provided with an upper thread and a lower smooth face, combined



with a crown hub entering said socket and having an upper smooth face and a lower thread, the thread on one of said parts being opposed by the smooth face of the other part, substantially as specified.

902,274. BROOCH. Carlos N. Bruzaud, Peekskill, N. Y., assignor of one-third to Rosa D. Kornhauser, Peekskill, N. Y. Filed June 13, 1907. Serial No. 378,735.

A brooch comprising a sheath having an aperture in its wall and an ornamental projection arranged opposite the aperture, a sword consisting of a blade and a handle, said blade having a transversely extending aperture adapted to register with the aperture of the sheath, said blade forming a cutter and a nail file, and a locking pin having a shank portion extending through the aperture of



the sheath and into the aperture of the sword and having a head disposed outside the sheath to form an ornament corresponding to the projection and serving as a grip for facilitating the removal and insertion of the pin.

902,322. METHOD OF PRODUCING MOVEMENT-PLATES FOR WATCHES, CLOCKS AND THE LIKE. Wilson E. Porter, New Haven, Conn., assignor to the New Haven Clock Co., New Haven, Conn. Filed Feb. 24, 1908. Serial No. 417,439.

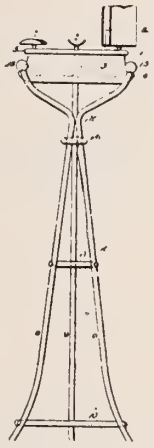
The herein described method of producing movement-plates for watches, clocks and the like, con-



sisting in first subjecting the plate to pressure, whereby limited areas of it are reduced in thickness and hardened, and second in punching pivot-holes in the areas so hardened, whereby a plate is provided with pivot-bearings integral with and thinner and harder than its body.

902,511. ASH-RECEIVER. Josef Voska and Charles Nelson, Brooklyn, N. Y., assignors to S. Sternau & Co., New York. Filed Feb. 6, 1908. Serial No. 414,661.

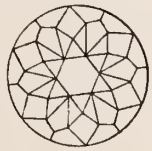
The combination, with an ash-receiver, of a stand,



and locking means inseparable from the stand for securing the two together.

DESIGNS.

39,632. CUT STONE. Ernest G. H. Schenck, Orange, N. J. Filed July 29, 1907. Serial



No. 386,175. Term of patent 14 years.

39,633. EMBLEM. Bridget Ellen Burke, Ma-



lone, N. Y. Filed Aug. 27, 1908. Serial No. 450,591. Term of patent 7 years.

39,635. SPOON, FORK OR SIMILAR ARTICLE. Henrik Hillbom, Wallingford, Conn.,



assignor to R. Wallace & Sons Mfg. Co., Wallingford, Conn. Filed Aug. 1, 1908. Serial No. 446,500. Term of patent 7 years.

39,636. HANDLE OF SPOONS OR SIMILAR ARTICLES. Joseph Mayer, Seattle, Wash.



Filed Aug. 17, 1908. Serial No. 449,002. Term of patent 3½ years.

39,637. HANDLE OF SPOONS OR SIMILAR ARTICLES. Joseph Mayer, Seattle, Wash.



Filed Aug. 17, 1908. Serial No. 449,008. Term of patent 3½ years.

39,642. CLOCK-STAND AND PICTURE FRAME. George Keppler, New York, assignor to the Western Clock Mfg. Co., La



Salle, Ill. Filed Aug. 20, 1908. Serial No. 449,569. Term of patent 7 years.

39,645. CANDLE-HOLDER. William A. Jameson, Niagara Falls, N. Y. Filed Feb. 21,



1908. Serial No. 417,179. Term of patent 7 years.

(*Patents continued on page 109.*)



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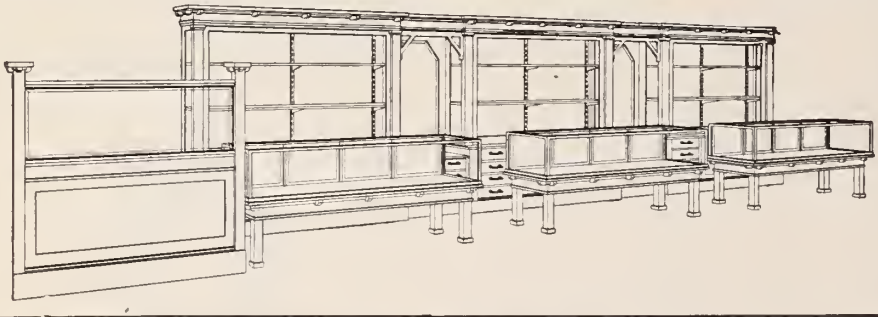
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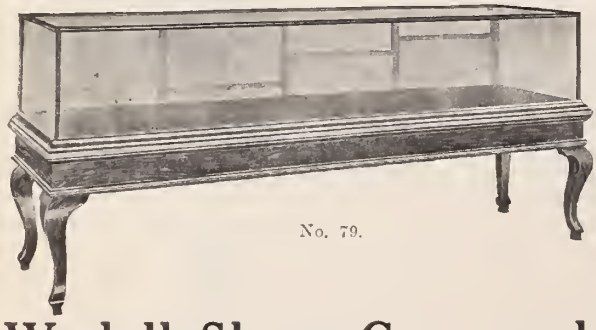
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UNITED STATES TRADE-MARKS.

[The following trade-marks have heen adjudged entitled to registration under the Act of Feb. 20, 1905, and are published in compliance with Section 6 of said act. Said section provides:

"Any person who helieves be would be damaged hy the registration of a mark may oppose the same hy filing notice of opposition, stating the grounds therefor, in the Patent Office, within 30 days after the publication of the mark sought to be registered, which said notice of opposition shall be verified by the person filing the same before one of the officers mentioned in Section 2 of this act. If no notice of opposition is filed within said time the commissioner shall issue a certificate of registration therefor, as hereinafter provided for."

Marks which are stated to have been "Used 10 years" are registrable under the last proviso of Section 5 of said act, which is as follows:

"And provided further, that nothing therein shall prevent the registration of any mark used by the applicant or his predecessor, or by those from whom title to the mark is derived, in commerce with foreign nations or among the several States, or with Indian tribes, which was in actual and exclusive use as a trade-mark of the applicant or bis predecessor from whom he derived title for 10 years next preceding the passage of this act."]

PUBLISHED OCT. 27, 1908.

Ser. No. **20,398.** (CLASS 28. JEWELRY AND PRECIOUS-METAL WARE.) CHARLES GRUNEBAUM, Baltimore, Md., and Atlantic City, N. J. Filed June 18, 1906.

Chagru

Porticulor description of goods.—Buckles, combs, barrettes, tiaras, bair-pins, hat-pins and souvenir spoons of solid and plated precious-metal ware, and jewelry for personal wear.

TRADE-MARKS REGISTERED OCT 27, 1908

71,046. FOUNTAIN-PENS AND STYLOGRAPHIC PENS. EAGLE PENCIL CO., New York.

Filed July 1, 1908. Serial No. 35,885. Published Aug. 25, 1908.

2,369. *Title:* "WATCH GLASS ORDER SHEET." (For Watch Crystals.) A. C. BECKEN CO., Cbicago. Filed Sept. 28, 1908.

UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for THE JEWELERS' CIRCULAR-WEEKLY by R. W. Bishop, Patent Attorney, Washington, D. C.]

Issued Oct. 27, 1891.

461,822. TIME-RECORDER. J. C. ENGLISH, New York, assignor to R. L. Bennett, Plainfield, N. J.

461,902. FASTENING FOR SCARF-PINS. CARL BACHEM, Pforzbeim, Germany.

461,914. COMBINED ORANGE-KNIFE AND NUT-PICK. H. M. HAMRICK, Philadelphia, Pa.

461,926. DETACHABLE HEAD FOR RINGS. C. A. RUSSELL, Providence, R. I.

461,977. COMB. H. G. GUILD, New York.

462,000. CLOCK. STEVEN FELLINGER, Bloomington, Ill.

462,009. CLOCK. A. M. LANE, Meriden, Conn.

462,011. CLOCK-KEY. A. M. LANE, Meriden, Conn.

462,017. CLOCK. J. A. OLMSTED, Mcriden, Conn.

462,068. TABLE CUTLERY. JOHN SHEPPMAN, Philadelpbia, Pa.

462,151. COMBINED PENCIL-TIP AND TAPE-MEASURE. FRANK MCINTYRE, New York, assignor to the Eagle Pencil Co., same place.

Designs issued Oct. 23, 1894, *for* 14 *years.*

23,717. SPOON. W. C. CODMAN, Providence, R. I., assignor to the Gorham Mfg. Co., same place.

23,718. SPOON. G. L. CROWELL, Arlington, N. J.

23,721. BUCKLE. C. C. KROUSE, Williamsport, Pa.

Design issued Oct. 29, 1901, *for* 7 *years.*

35,233. CAP FOR POWDER-BOXES. G. W. LUNT, New Brunswick, N. J.

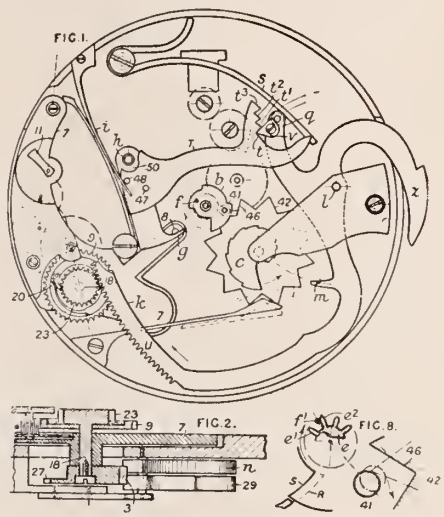
BRITISH PATENTS.

(ABRIDGMENTS OF SPECIFICATIONS, 1907, FROM *The Illustrated Official Journal.*)

ISSUE OF OCT. 13, 1908.

14,462. WATCHES. E. PICARD, La Chaux-de-Fonds, Switzerland. June 22.

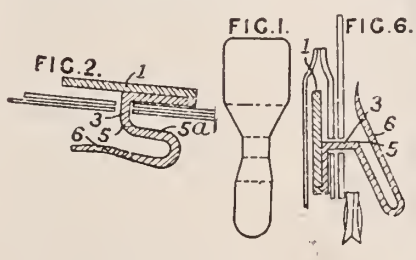
Repeating-Mechanism.—The quarter-snail *b* is driven by a wheel *e*, Fig. 8, on the minute-arbor by a pin *f*, and itself drives by means of a stud 41 a star-wheel 42 carrying the hour snail *c*. After this stud has actuated the star-wheel, the surface 46 of the succeeding tooth turns the snail *b* from R to S, Fig. 8, tbere being sufficient play between successive teeth e^1, e^2 of the wheel *e*. The bridge 7 pivoted at 8 carries the repeating train, which is geared to the regulator 11, the first wheel 9 being connected by the spring-actuated pawl 20 to the spindle 18, which carries a pinion 23, and at its lower extremity two sets of teeth 3, 27, Fig. 2. These teeth respectively actuate the spring-controlled hammers *n*, 29. When the thumb-piece *z* is pressed down, the rocking lever *k* turns about the pivot *l*, the rack U turning the



bridge 7 on its pivot sufficiently to free the teeth 3, 27 from the hammers, and rotating tbe pinion 23 until tbe tappet *m* engages the hour snail. Simultaneously, the branch *q* of the rocking lever cocks the spring *s* and removes the nose *v* from the teetb of the quarter-piece T, allowing the spring *i* by bearing on the pin 48 to turn the quarter-piece about its pivot 47 as far as the play 50 about the pivot *h* of the quarter-piece *g* will allow, and then to throw the quarter-piece into engagement witb the quarter-snail *b*. When the thumb-piece is released, the spring *s* returns the rocking lever then controlled by the train 9, 11, the teetb 3 actuating the hammer *n* to sound the hours, and the teeth 27 operating the bammer 29 to sound the quarters, the number of which is determined by which of the teeth *t*, t^1, t^2, t^3 of the quarter-piece the nose *v* strikes, these teeth being arranged at different distances from the center 47.

14,604. STUDS. M. HUBMAJER, Bosnia, Hungary. June 25.

A stud or button to be used for fastening collars,



cuffs, or shirt fronts is bent from a metal blank as shown in Fig. 1. The blank is first bent at 180 degrees, and then twice at right-angles to form the shank 3 and portion 5*a*, which is then turned into a hook 6 as shown in Fig. 2. The hook portion 6 is bent at 60 degrees when the stud is to be used with collars, as shown in Fig. 6; when the stud is used with collars, as shown in Fig. 6; when the stud is used with shirt fronts, the base portion 1, Fig. 2, is dispensed with.

Complete specifications accepted Oct. 7, 1908.

1907.

21,350. TIME-RECORDER. STOCKALL.

1908.

1,963. NECKTIE-FASTENER. THEAK.

3,145. INKSTAND. DARKE.

Applications filed Sept. 28 *to Oct.* 3, 1908.

20,295. TABLET ATTACHMENT FOR WATCHES. E. DE G. BIRCH, St. Arvans, Aldenham.

20,311. TEA AND COFFEE-POT. R. S. ALLISON, Parracombe, North Devon.

20,386. FOUNTAIN-PEN. P. E. WIRT, London.

20,430. STUD. GEORGE ELGER, London.

20,510. HAT-PIN. G. N. BATES and T. N. BATES, Newcastle-on-Tyne.

20,572. COLLAR BUTTON. G. R. POOLE and J. E. SHEPHERD, New Cross, London.

20,613. BROOCHES. CHARLES SWAN, Ambrose Villa, London.

20,737. BELT-BUCKLE. W. T. HAWKINS, Huddersfield.

20,867. CUTLERY HANDLE. W. B. HATFIELD, Manchester.

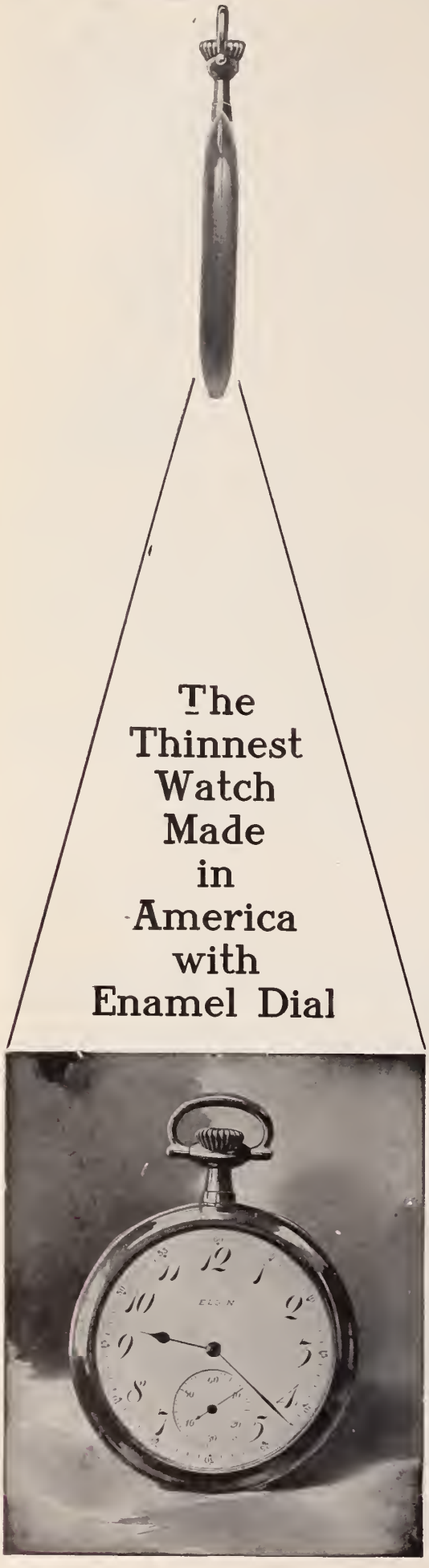
20,878. BRACELET. ARTHUR OWEN, London.

20,880. CATARACT-SPECTACLES. A. B. MIALL, London.

Exports of Jewelry, Clocks, Watches, Silverware and Kindred Lines from New York.

WASHINGTON, D. C., Oct. 28.—The following were the exports of jewelry, plated ware, optical goods, clocks, watches and kindred lines from the Port of New York for the week just past:

Auckland: 71 cases clocks, $1,495.
Berlin: 2 cases clocks, $240.
Brazil: 34 cases clocks, $397.
Bremen: 4 cases plated ware, $685; 6 cases watches, $7,630.
Bombay: 2 cases watches, $260.
Buenos Ayres: 1 case optical goods, $378; 180 cases clocks, $3,249; 9 cases plated ware, $943.
Callao: 2 cases plated ware, $498; 39 cases clocks and materials, $750.
Christiania: 7 cases clocks, $341.
Colombo: 1 case clocks, $171.
Colon: 213 cases jewelry, $8,550; 2 cases watches, $140.
Carbarien: 1 case plated ware, $478; 2 cases thermometers, $120.
Glasgow: 4 cases clocks, $182.
Kingston: 1 case plated ware, $105; 3 cases watches, $261; 17 cases clocks, $213.
Havana: 2 cases optical goods, $145.
Havre: 4 cases jewelry, $942; 10 cases clocks, $513; 2 cases optical goods, $250.
Hobart: 11 cases clocks, $133.
Limon: 3 cases plated ware, $160; 1 case plated ware, $120.
Liverpool: 1 case plated ware, $3,500; 1 case jewelry, $580; 81 cases clocks, $2,123; 3 cases jewelry, $2,350; 2 cases watches, $2,500; 1 case silverware, $1,194; 13 cases clocks, $155.
London: 3 cases optical goods, $206; 28 cases clocks, $394; 3 cases scopes and views, $200.
Melbourne: 3 cases plated ware, $298; 24 cases clocks, $495; 13 cases tbermometers, $324; 2 cases optical goods, $105.
Montevideo: 217 cases clocks, $6,030; 8 cases plated ware, $1,045.
Para: 13 cases clocks, $282; 4 cases watches, $597; 2 cases jewelry, $178.
Rangoon: 2 cases watches, $300.
St. Petersburg: 4 cases clocks, $270.
Santiago: 4 cases plated ware, $208; 8 cases clocks, $145.
Santo Domingo: 1 case jewelry, 264.
Soerabaya: 1 case watches, $271.
Southampton: 2 cases clocks, $100; 12 cases watches, $1,399.
Sydney: 26 cases clocks, $780.
Valparaiso: 5 cases jewelry, $902; 1 case optical goods, $278.
Vera Cruz: 1 case plated ware, $160; 16 cases clocks, $218.



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THE HOROLOGICAL REVIEW

Watches with Independent or "Dead" Seconds

Could Be Started or Stopped at Will by Push Button Arrangement

IN 1790 a watchmaker of Geneva, Moses Pouzeit, invented the watches with "independent seconds" or "dead seconds." These timepieces, of very delicate mechanism, had two mainsprings, to be wound up separately, and two distinct trains or wheelworks. The special seconds train could be stopped or started at will by means of a

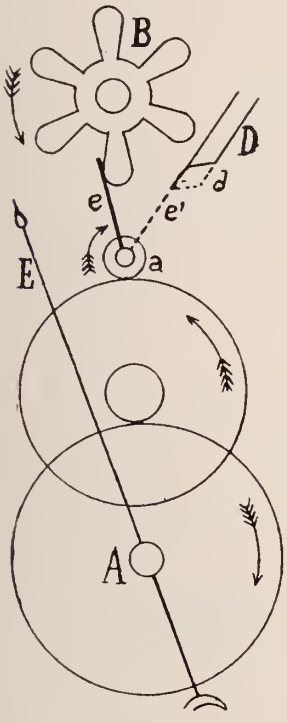


FIG. 1.

push button located on the periphery of the rim of the case, whence the name of "independent seconds."

The name "dead seconds" or "fixed seconds" continues a writer in the *Almanach de l'Horlogerie,* was given because the second hand remained motionless for a whole second, and operated only by instantaneous jumps from one second to another.

The method by which this mechanism operated is shown in Fig. 1.

A special train or wheel work, of which one of the arbors A, carrying the seconds hand, terminated in a pinion a, on the arbor of which is fixed the arm or flirt e.

This wheelwork, independent of the train of the watch, is operated by a special mainspring; the pinion a, which is the last of these mobiles, would revolve continuously, provided the flirt, with which it is fitted, encountered no obstacle.

But the end of this flirt is halted, at each revolution, against one of the teeth of the 'scape pinion B of the principal trainwork. This pinion revolves with a regular movement, presenting, at each interval of time equivalent to a second, a new tooth to the flirt e. The result is that the flirt or whip will be halted at each revolution, and that it follows for a second, less a small fraction, the movement of the leaf against which it has been stopped. It escapes, makes a revolution, and brings up against the following leaf.

One revolution of the pinion a corresponds to 1/60 of a revolution of the arbor A, carrying the hand E, and the latter consequently jumps one space on the dial. The movement made by the flirt while it is resting against a leaf is hardly noticeable on the large hand, which appears to remain stationary.

The complete stoppage of the seconds wheelwork is effected by means of the lever D. When we press on this lever it assumes the position d and stops the flirt at e, while the principal wheelwork continues its regular movement. This system leaves much to be desired; although it does not, it is true, borrow any of the operating power, as do those we are about to describe, on the contrary it furnishes a surplus power which acts irregularly on the 'scape wheel.

It is easily surpassed by the chronograph, also invented by a Genevese horologist. Working without a special train, and capable of being stopped by a simple pressure, then returned to zero and started again at will, the chronograph rapidly attained widespread popularity at the expense of the independent seconds system.

But the newcomer also possessed some disadvantages. The setting in motion and the throwing out of gear, effected by means of exceedingly fine-toothed wheels, gave rise to irregularities if the construction of the pieces was not perfect. Moreover, the seconds were not distinguished, as in the "dead" second system; it was a simple "trotting" second, giving the fifths of seconds, and for certain observations a hand, jumping from second to second, was preferred.

The object was therefore to construct, on the principle of the chronograph—that is to say, without a special wheelwork—a timepiece marking the seconds after the style of the old "independent seconds."

The problem has been solved in various ways. The one we are about to describe is ascribable to M. L. E. Favre, at Cormovet, and the objection may be raised that it is not the most simple, and that, like the old, independent seconds, it contains a special spring, as well as a special wheelwork. But this spring is wound automatically by the principal movement and the

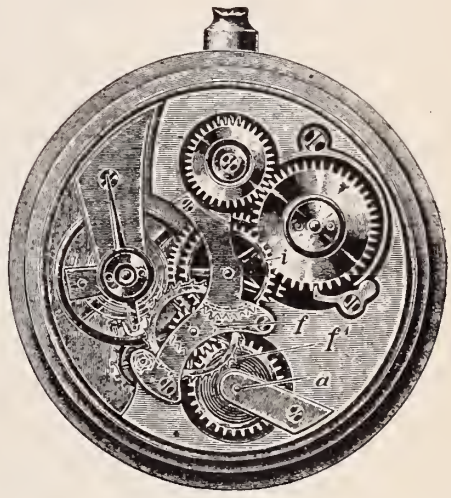


FIG. 2.

special train consists only of two wheels. It is therefore, in spite of all, a simplification of the old system. We shall, moreover, describe others, more simple, but providing possibly less accuracy in their operation.

Fig. 2 shows the entire movement, slightly enlarged, while Figs. 3 and 4, considerably enlarged, show the principal elements in the special mechanism.

In a, Figs. 2 and 4, we see a special arbor carrying a pinion, A^1, which gears with the wheel e of the principal wheelwork. On this arbor is loosely mounted the tube, b^1, of a small, flat barrel, b, inclosing a light spring for operating the seconds hand. To the upper end of the arbor a is screwed a collar or washer, c, which keeps the barrel in place, and which, at the same time, constitutes the collet on which is coiled the



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spring. The outer end of this spring is free; it presses against the inner side of the barrel. This inner wall is not perpendicular, as may be seen at b^2; it has been given an inclined form to insure, in view of the absence of a lid, the retention of the spring at the bottom of the barrel.

The arbor a and the collet c, operated by the intermediate wheel e, have a regular and continuous rotary movement, while the barrel a is stopped within predetermined

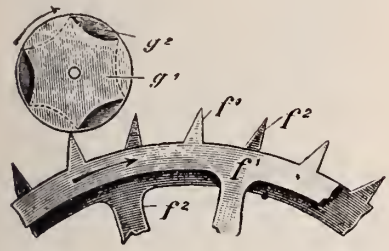


FIG. 3.

limits. During these stops the arbor continues to turn, the spring is wound and a certain power is stored up.

The barrel b gears with the pinion f of a double wheel, f^1 f^2 (Figs. 3 and 4), the teeth of which, placed alternately, come in contact with the circumference of a stopping disk, g^1 g^2, mounted on the arbor of

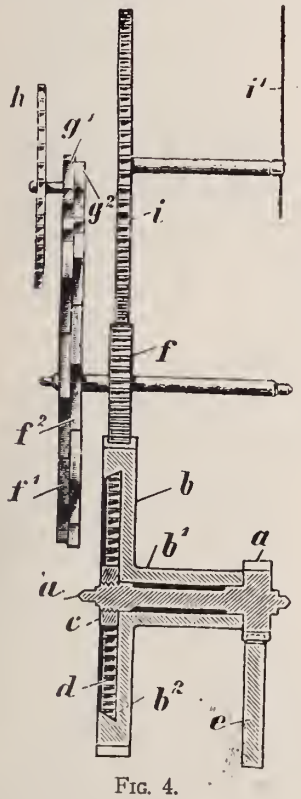


FIG. 4.

the 'scape wheel. This disk, which revolves continuously, is formed of two pieces, each having three notches so disposed as to permit the alternate passing of the teeth of the wheel f^1 f^2.

Fig. 3 enables us to describe the action of these two parts, the disks g^1 g^2 operated by a regular rotatory movement in the direction indicated by the arrow, by means of its part g^1 stops one of the teeth of the whcel f^1. This tooth passes when the notch on the disk is opposite its point; the following tooth, on the wheel f^2, is in turn arrested by the solid section of the part g^2.

The rotation of the wheel f^1 is kept up, as we have stated, by the small special spring, which is kept constantly at a certain tension. On the arbor of this wheel is mounted a pinion, f (Figs. 2 and 4), which operates a wheel, i, located in the center of the movement, the arbor of which passes through the movement from one side to the other, and it carries at i^1, on the dial side, the seconds hand.

Let us now review the operation of this mechanism. As the arbor a turns continuously while the wheel f^1 f^2 is stopped at regular intervals, the spring which is located in the barrel b is wound, to a certain extent, during each stoppage of the wheel. This power, which tends to cause the rotation of the wheel f, can only work during the instants when the teeth make their way past the notches in the disk g^1 g^2. At this moment the wheel jumps to an extent equal to the space between two teeth—a distance which, transferred to the wheel i, corresponds to 1/60 of its revolution, or one second.

In place of the superimposed wheels f^1 f^2 it is possible to employ a single wheel, separating the two parts forming the disk g^1 g^2; one of these parts would then be attached to the arbor of the 'scape pinion, while the other is mounted on a second similar pinion, also gearing with the seconds (fourth) wheel. The teeth would then be held alternately by one and the other of the disks.

It is evident that this mechanism borrows a part of the power for the operation of the intermediate wheel, and that it causes friction on the arbor of the escape wheel; to recover this loss it is necessary to augment the operating power of the watch, but the charge being regular, this increase can be readily determined.

With a wheel f^1 f^2 of brass, well hardened, and a disk of tempered steel, well polished on its edge, the friction will be reduced to a minimum.

* * *

Illustrated herewith is another system, which has been patented by the house of L. Brandt et Frère, of Bienne.

Fig. 5 represents a movement equipped with this system. To simplify the drawing, the wheels of the train are not shown, and the seconds hand, which is on the other side, is shown by a dotted line, o.

A large, very light wheel, B, is pivoted in the center of the watch under a special small bridge, a; the arbor of this wheel, to which is attached the hand, passes through the movement from one side to the other.

This wheel has 60 teeth, shaped like the teeth of a ratchet wheel, and it is kept in place by a light jumper spring, D, attached at E to the barrel bridge.

On the escape pinion is fixed, in addition to the wheel F, a star, G, with six rays. This star is mounted in the same plane as the wheel B, and each of its rays or points, in passing, causes the wheel to move forward one tooth. The escape wheel makes a revolution for 30 oscillations of the balance, or in six seconds; it is therefore at each second that an arm of the star G pushes a tooth of the wheel B. This jump of one tooth corresponds to the space of one division on the seconds dial.

We have here also a supplementary work of the train, which requires an increase in the operating power. This inconvenience

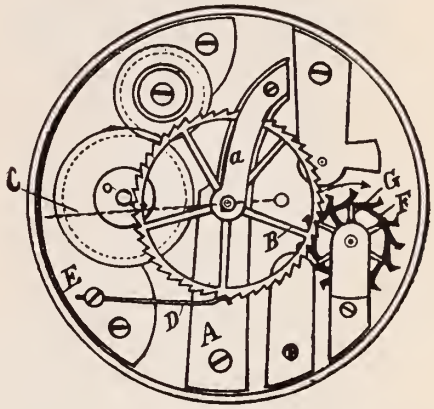


FIG. 5.

does not exist when the dead second is obtained directly by the combination of the play of the escapement.

A Clock from the Depths of the Sea.

THE other day, when President Fallieres visited the palace, King Gustaf related the story of a clock to him as he heard it from the explorer. One day, while in port at Spitzbergen, Nordenskjold was visited by a fisherman, who said:

"Since I began my life I brought up many marvels from the sea. I know that there is no limit to the power of God, but, none the less, I was sore afraid when my nets brought up a chest of metal so heavy that it burst the meshes and required four men to put on board. Fearing some witchcraft, we left it awhile unopened, but finally, with great labor, we used up innumerable instruments on what appeared to be the enchanted walls of the chest, and brought forth this."

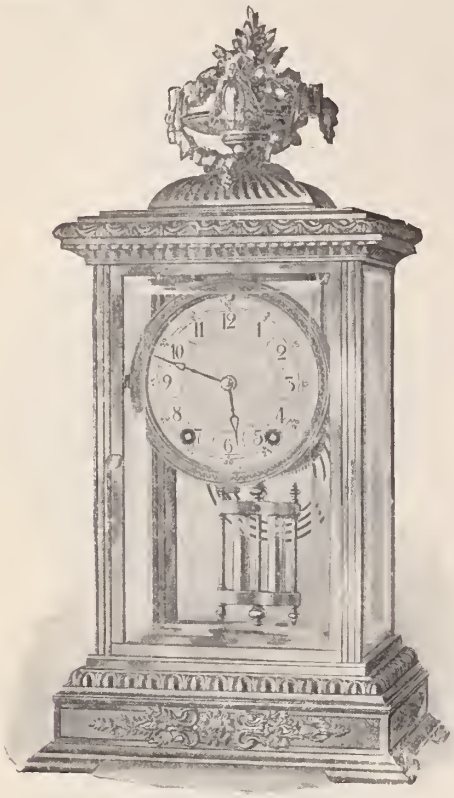
Nordenskjold replied: "You are right, my son. You cannot keep this prodigy. How much do you want for your 'catch?'" For 30 crowns he bought the statue clock, fished up from among the icebergs of the Polar Sea, and presented it to King Oscar. Antiquarians were consulted, and all agreed that it was one of the famous Augsburg clocks, such as alone were made there at the end of the 15th century. They further promised that it had been so well preserved in the ice and in its metal case that it should "go" and strike perfectly, and so it has done ever since.

The problem remained, however, as to the way in which an Augsburg clock should be found in the depths of the ocean off Spitzbergen. This, too, was satisfactorily solved, since all the important objects turned out were catalogued and numbered and references established the fact that this particular clock had been ordered by monks at Archangel for their prefectory. Put on a Dutch ship, it had been dispatched, and evidently shipwrecked where it was found, thus confirming the sailors' saying: "The sea takes all, but gives all up."—*Ex.*

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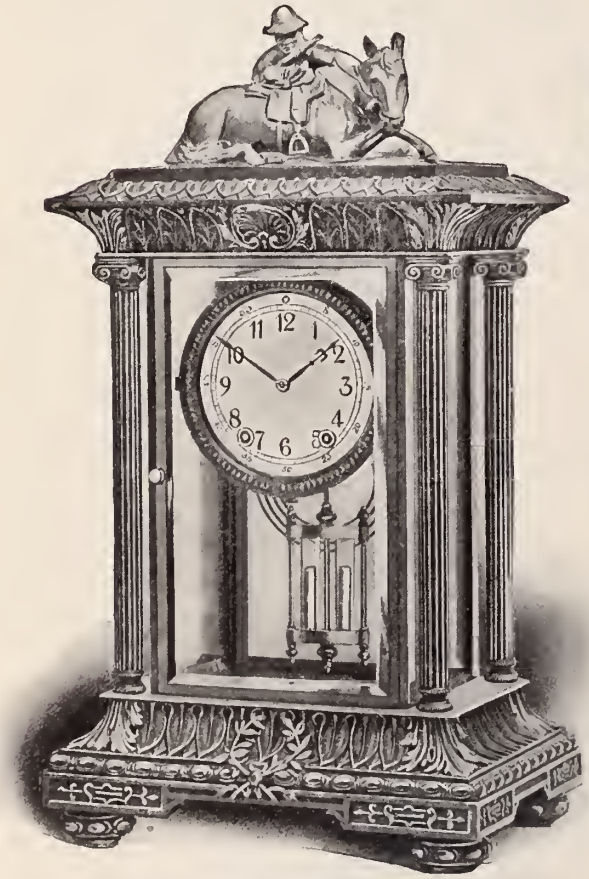
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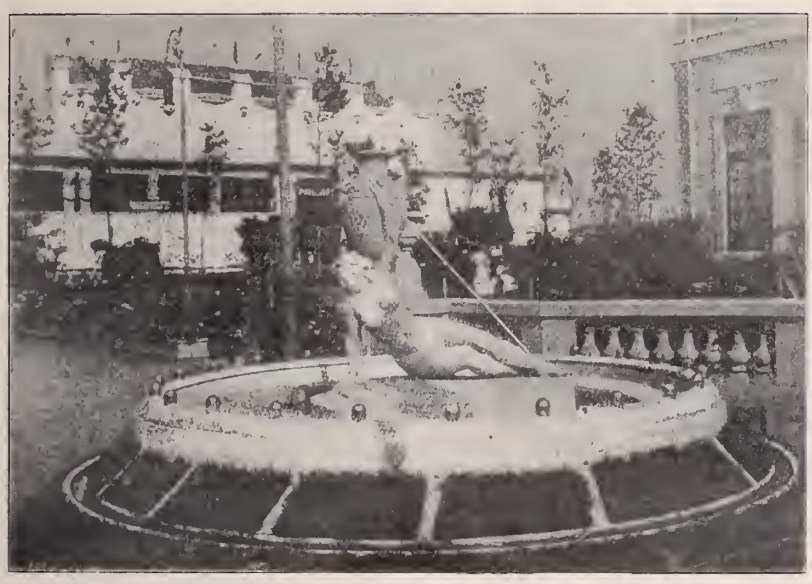
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Makers of Superior Timepieces of all kinds, sizes and prices, from a Lady's O-size Watch to a 40-foot Dial Tower Clock, largest in the world

The Monumental Sundial from the Franco-British Exhibition in London.

NOT since the World's Fair in 1851 has London had an exhibition of such great significance as the Franco-British exhibition, says the *Leipziger Uhrmacher Zeitung*, where the industry and art of both countries are well represented. After passing the beautiful entrance, visitors are amazed at the marvelous "fairy world" which opens up to their view. The sundial is visible at a very great distance.

This symbol of art is installed in the center of the garden of the Paris City Building, and is flanked by four beautiful vases, of which one is visible in the illustration. The nymph-like figure is watching the reflection of her face in the surrounding water, and the baton, which represents the gnomon, throws the shadow in the fountain



BEAUTIFUL SUNDIAL AT THE FRANCO-BRITISH EXHIBITION, IN LONDON.

at the 24 specified numbers, which can be recognized by their projecting tops.

The Watch as a Life Saver.

IN the jewelry store of Wills & Hicks, Auburn, Me., is the case of a watch, the works gone, and this case bears testimony to the strange manner in which H. E. Lincoln, a West Leeds farmer, was saved from probable death. The case is a very little bent, but right across it is gouged a clean cut, the work of the steel knife of a mowing machine cutter bar. Some days ago Mr. Lincoln brought the watch to the store to have a new case put on, and equally strange with the manner in which the watch saved his life was the fact that though the case was completely ruined, the works were absolutely unharmed. Though the jagged cut, an inch and a half long, extended through the hard metal case, not a pivot of the works was injured and it was capable of keeping as good time as the day it was turned out of the factory. Mr. Lincoln was thrown from his mowing machine, the watch falling squarely into the cutting bar with its snapping teeth and stopping it, thus saving the farmer from a probable death.

Selecting a Hairspring and Rapid Timing.

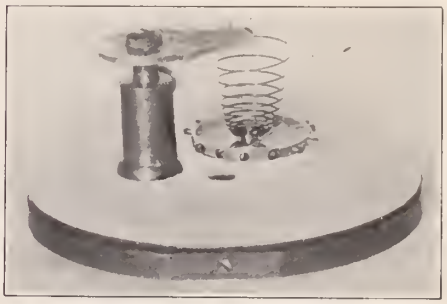
MANY young watch repairers will be interested in learning how to time a watch rapidly. The first benefit is the saving of unnecessary work. The second and most important is known to every good repairer, namely, that a watch loses its motion if handled for the same operation many times, as is often the case when a new hairspring is fitted. In order to time a watch accurately the balance must be perfectly true and poised, so as to retain its equal motion in every position; then the work of selecting the proper hairspring may begin.

A hairspring, in order to possess the desired elasticity, must contain not less than 13 and not more than 15 coils. The hairspring may be placed on the balance cock, the center of the spring corresponding to the cock jewel and the outer coil of the hairspring to the regulator pins. A hairspring that has a larger semi-diameter than the distance between the cock jewel and regulator pins cannot be centered and is deprived of its elasticity. After the right size hairspring has been obtained it is essential to test its strength, as hairsprings, although of the same size, vary considerably in elasticity. The hairspring collet may be staked on the balance staff, and the hairspring to be tested may then be pressed on the collet in such manner as only to assure its hold during the test. The balance is then suspended by the hairspring, and the suspension of the hairspring must equal its diameter. This rule, however, should only be used as a preliminary guide and the balance must afterward be vibrated.

The accompanying illustration shows a very handy timing device, which is commonly termed the "hand vibrator," and is used in many watch factories in Switzerland and in this country, where the trained eyes of girl vibrators are able to judge the vibrations of the balance so accurately that after a balance is carefully vibrated by this method the variation will not exceed more than two minutes in 24 hours. From 300 to 400 balances are vibrated daily by each operator.

The simplicity of this device enables the practitioner to make one for practical use without difficulty or expenditure. An old watch plate and dial may be used for the base. The upright pillar, provided with a hole in the center, is screwed in the base. A crossbar post is then fitted into the pillar and conveniently adjusted to the required height by means of a screw on the side of the pillar. An old balance cock can be advantageously used for the cross bar, and a balance from a regulated watch may be adjusted by its hairspring stud to the cross bar and used as an indicator.

When vibrating a balance, the latter may be suspended by holding the outer coil of the hairspring in tweezers, resting the lower balance pivot on the base of the vibrator. Both balances are then started at the same time, and by moving the tweezers forward or backward, thus changing the length of the hairspring, the balance may be accurately timed before placing in the move-



A HANDY TIMING DEVICE.

ment. All difficulties connected with such operations are thus obviated.

Horological Notes.

WHAT is claimed to be the largest pendulum in the world is at St. Chad's, Shrewsbury, England. It is 22 feet long. The ball weighs 200 pounds.

The hammer of the time clock in the tower of Glasgow University weighs 120 pounds, the pendulum 300 pounds and the whole clock about a ton and a half.

Felix Meier, builder of a remarkable clock which has been on exhibition in most cities of the country, died a short time ago, in Detroit, Mich., aged 63 years. He was buried, Thursday, from St. Anthony's Church, of which he was a member. The clock built by Mr. Meier is a huge affair, and displays the movements of the planets, the signs of the zodiac, the time of the day, day of the week and month of the year, the phases of the moon, etc. A number of small figures which appear at intervals symbolize the nations of the world, and various other features make it one of the curiosities of the country. Ten years were consumed in designing this clock and five years in building it. Felix Meier was born at Neustad, Germany, and came to Detroit while young. He was a contractor by trade and built a number of churches and other fine edifices. His death was the fourth in the family within a year, and was due to dropsy and rheumatism. He leaves a widow and five children.

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WATCHES

RECORD of 1907-1908

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The First, Second, Sixth, Seventh, Eighth and Ninth
BEST RECORDS

Geneva Astronomical Observatory Timing Contest
53 out of 101 Prizes, namely:

The only First Prize for Best Average Running among Makers
4 First Prizes . . . . . out of 5
Including all the highest and the nearest to perfection ever obtained by a portable timepiece
10 Second Prizes . . . . . out of 18
9 Third " . . . . . " 17
12 Fourth " . . . . . " 26
7 Honorable Mentions . . . . " 18
10 Single Prizes . . . . . " 17

19 Manufacturers Participated

Awarded Hors Concours (Beyond Competition): Milan, 1906; St. Louis, 1904; Chicago, 1893; Paris, 1900; Paris, 1889; Antwerp, 1885; Zurich, 1883. Centennial Exposition: Philadelphia, 1876. Gold Medal: Nuremburg, 1905; London, 1885; Calcutta, 1883; Croningen, 1880; Paris, 1878; Vienna, 1873; Paris, 1867; Paris, 1855; London, 1851; Paris, 1844. Diploma of Honor: Nice, 1883.

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The Omega Movement



stands in high favor with the trade, and is constantly increasing in popularity for the reason that the public is quick to appreciate its merits.

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Our new Material Catalogue is now ready. If you haven't received a copy, write

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Why Not?

We want your watch business and we want the opportunity of showing you what it means to have the services of a Watch Specialist. You can have our kind of service just as easy as the other kind. *Then why not?*

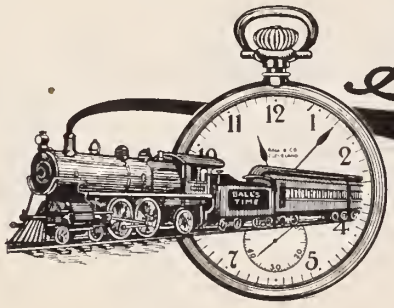
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We receive many requests daily for the name of our authorized agent—yours should be on our list.

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JULES JÜRGENSEN

Watches and Chronometers

PARIS—"THE GRAND PRIX"—1900

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(PATENTED)



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All Bridge Model and Pendant Set.

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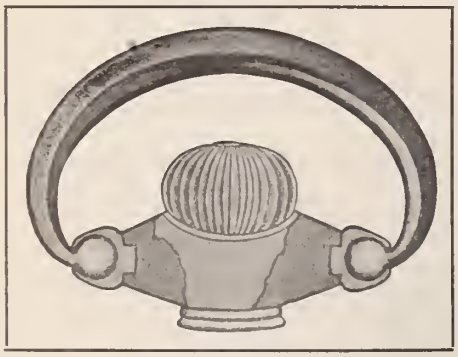
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Use such Bows for Repairing Exclusively

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By Purchasing Watches with our Patented

Ball Bearing Bow

A watch sold and protected by our bow means a satisfied customer, and that means more business

DON'T BUY A WATCH WITHOUT IT

Should your jobber not sell cases with our bows, write us, and we will give you a list of jobbers who do

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Manufacturers of Watch Pendants and Bows, Oval and Round Bead Neck Chains in Gold and Gold Filled.



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for not having correct time, if you sell him

The Incomparable Rockford Watch

The most reliable and satisfactory watch made

Write for price list and advertising matter.

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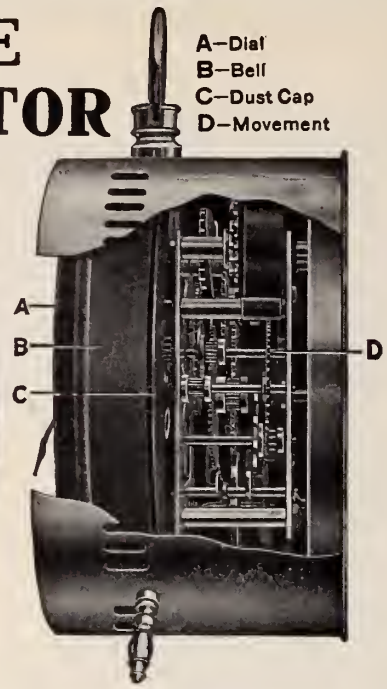
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THE ROTATOR



FRONT VIEW

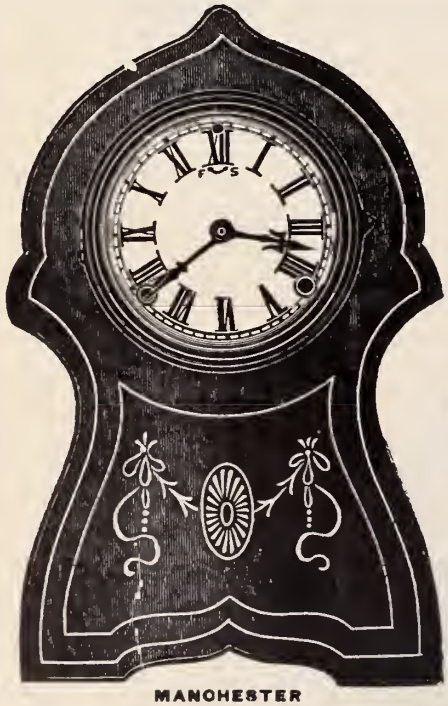


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¶ Sold by all leading jobbers. If your local jobber does not handle the ROTATOR, write us.

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Mahogany cases, brass trimmings, painted glass panels, eight-day weight movements.

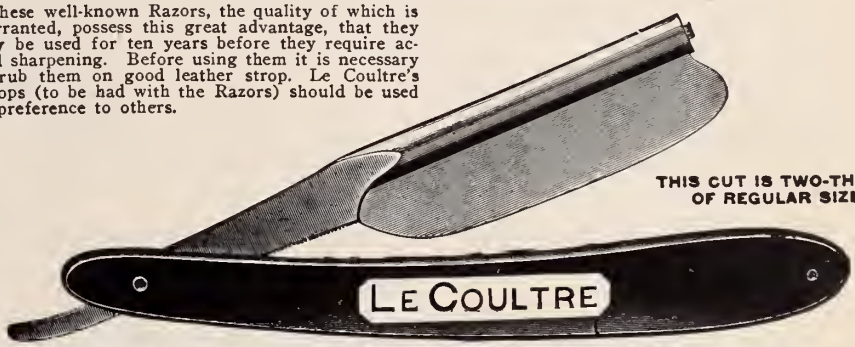
Illustration shows clock with gilded front and bracket.

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These well-known Razors, the quality of which is warranted, possess this great advantage, that they may be used for ten years before they require actual sharpening. Before using them it is necessary to rub them on good leather strop. Le Coultre's Strops (to be had with the Razors) should be used in preference to others.



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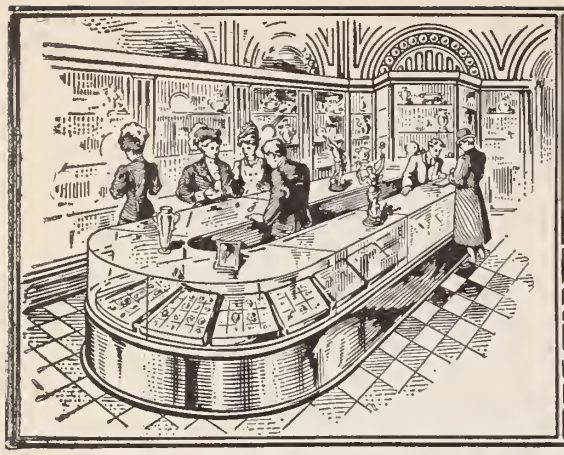
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THE JEWELERS' CIRCULAR PUB. CO., 11 John Street, New York



STORE KEEPING DEPARTMENT

A Thanksgiving Display

Offering suggestions for appropriate gifts and designed expressly for THE JEWELERS' CIRCULAR-WEEKLY, will be published in this department, next week.

Mechanical Window Displays

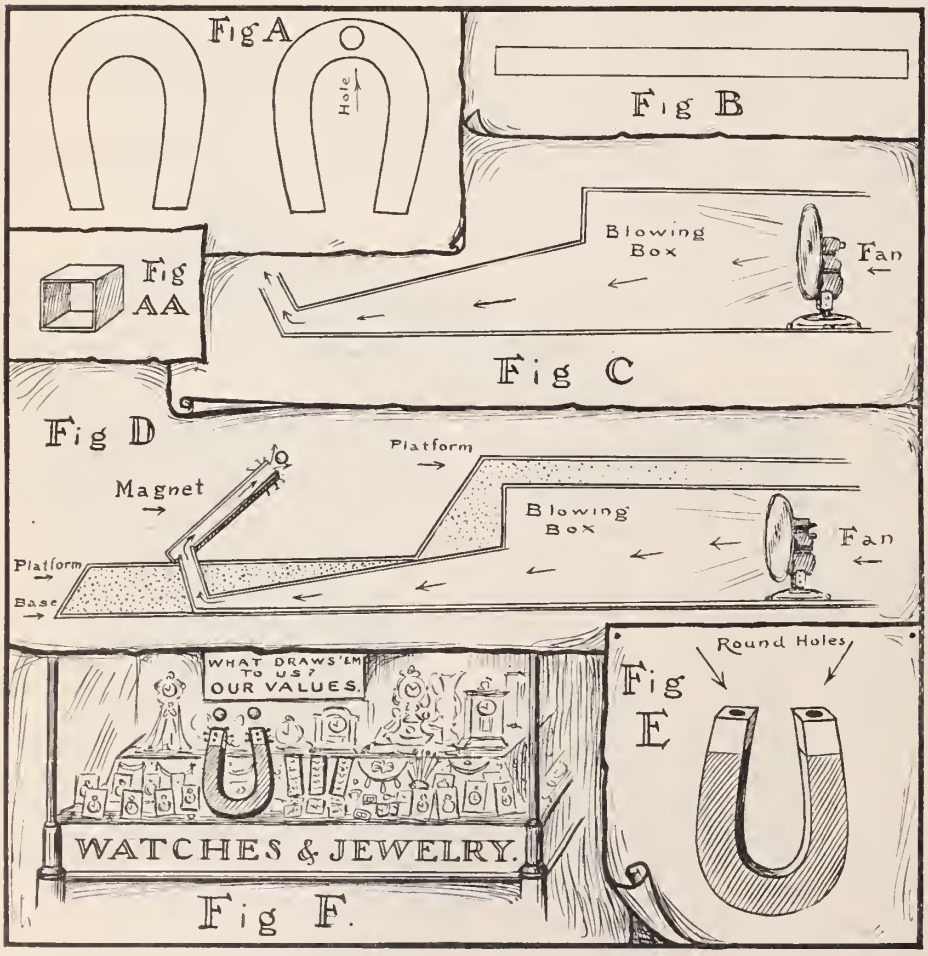
Constructed With a View to Enhancing the Attractiveness of the Jeweler's Show Window

By Otto Jonas

The Magnetic Horseshoe.

A SIMPLE mechanical device, easy to construct, and at the same time inexpensive, is the horseshoe magnet. This is composed of four strips of stiff cardboard cut in shapes like Fig. A and Fig. B. These strips are cut in pairs, the two horseshoe-shaped ones being identical except that the one intended for the lower part has a round hole cut as indicated in the illustration. The two long strips (Fig. B) are also duplicate, only one is to be slightly longer. To hold the "horseshoe" in shape, use on the inside a few small wooden braces (Fig. A A), which is just four small bits of board forming a hollow square when tacked together.

These braces, half a dozen of which will be enough, are placed equi-distant at points within the "horseshoe," which is further strengthened by being covered on the outside with strips of paper to make it air-tight. The best way to apply this covering is to wind strips of paper around the horseshoe, pasting them down firmly. To simulate steel, tinfoil may be pasted on the part which is nearest the ends. Cover all joints carefully and be especially cautious to cover neatly the place where the hole in the "magnet" connects with the blowing apparatus underneath the platform.



The apparatus for conveying the air into the "horseshoe magnet" is a chute, as shown in the sketch, and as this portion of the display is the same as that used in other mechanical displays, it is not described in detail. In short, it is simply an air chute constructed of cardboard boxes graduated so as to form Fig. C, which is large enough at one end to admit a fan and small enough at the other to fit a similar aperture in the horseshoe.

In arranging this window, spread your covering which is used to hide your platform in such a manner that it will conceal the connection of horseshoe and the chute.

Fig. D shows a cross-sectional view of the whole arrangement, when completed.

The balls used are ping-pong balls, either painted with aluminum or covered with tinfoil, smoothly pasted on, the idea being to make them appear to be steel balls. A few small steel articles should be fastened to the magnet (nails, screws, pins, tacks, etc.) These will give it the appearance of really being possessed of an attraction for steel. Stand the magnet at an angle of about 45 degrees; the movement of the current of air will hold the balls in their positions over the ends of the magnet. Place a cap of cardboard containing rounded holes to match the size of the balls over each end when constructing the horseshoe, as shown in Fig. E, as balls work best on rounded holes. The balls will not roll off while the fan is in motion, but before stopping the fan one should remove them, and replace when fan is started.

The entire device can be constructed at a cost of less than 25 cents for material, but, of course, some time and care will be required to properly adjust the model and get it in working order. It should therefore be built and tested outside of the window.

There is a singular fascination about all moving displays, but this particular one cannot fail to be doubly attractive, as the sight of a large magnet alternately attracting and repelling two supposed steel balls is peculiar enough to arrest the eye of almost everyone.

Fig. F shows a jeweler's window display with the "magnet" as the centerpiece. Ap-

propriate signs for this window display are as follows:

The Trade Magnet—
Our Prices and Quality.

What Draws 'em to Us?
Our Values, of Course.

The Attraction Lies in Our
Guaranteed Values.

Select Stock
is the
Magnet
that
Draws Trade.

Other displays of this kind will follow.

Autumn Trade.

NOW that Autumn, the pleasantest season of the year, is here, the harvest time should be a benefit to all dealers, but will be especially so for those who prepare to reap its rewards by making a strong effort for the extra business.

Fall, the season which all retailers welcome, and which is of greatest value to the jewelers, has now set in, and the dragging slowness of the heated Summer is a thing of the past—from now on until Christmas the merchants have every reason to have higher expectations than at any other time of the year.

"That tired feeling," common to all humanity during the hot weather, is over; everyone feels and acts more cheerfully. Be in keeping with this spirit and brighten up your establishment, making it more attractive than ever. If necessary, rearrange your lighting system. A well-lighted store is especially attractive at night.

If your store front looks dingy, have it painted now—see that your windows are washed well and the glass kept clear and clean. If the interior of your windows requires it, give them a coat of paint also. Get a new cloth for your display platforms and trays—all things that are not very expensive, but which tend to brighten up one's premises.

Burnish up any stock you have and place it where it can be shown to advantage. At the same time don't forget to make all the display you can with novelties and holiday ware. You cannot begin too early to show this stock. People like to study over what they are going to buy and will bear in mind, when they get ready to trade, the places that show the largest variety.

If possible, mark out some specialties with low prices. This will serve to impress the public with the values you are offering and add to your windows' attractiveness.

Make the best possible showing with the stock you have. Remember people want to go where they can be shown a full assortment and unless you display your goods advantageously, the selling is rendered difficult.

Some retailers do not put forth any special effort to capture the Fall trade. These would be quite surprised to note the result of a general brightening up of their store.

This is the time of year to have new signs put up, and old ones renewed. Also get new price cards made for the window. A liberal use of descriptive price cards will pay inside the store nearly equal to those used in the window. Such cards properly placed are an aid to customers, inasmuch as they not only suggest things to buy, but quote price. Therefore, the customer has an incentive to examine articles which otherwise might have escaped his attention, and they will more quickly become interested in what you are selling.

There are exceptional times when, despite every effort, a merchant's business will not show an increase, but it is a safe rule that the man who hustles for it is the man who gets the surplus business, and one thing is certain, unless you work for your share, you won't get it.

Little Window Talks.

By Frank Farrington.

THERE was a time when a wide open door, a store front all door, was considered of great advantage. The celebrated "Oak Hall" was made on this plan—lots of room to walk in. The first floor was all door. Nowadays the advanced store, the up-to-date store aims to be as much window as possible. Door there should be of generous dimensions, but windows in great profusion—all the window you can make room for.

Assuming that you have the windows and have made them of proper or as nearly proper size as is possible when the conditions are considered, then comes the question of how to make the windows attractive so that people will enjoy looking at them, so attractive that no one who glances their way will be able to go by without seeing what is on exhibition there.

It is not necessary to dilate upon the value of window displays. Every merchant acknowledges their necessity. The man who doubts has but to make a visit to the shopping districts of the cities and he will see enough to prove to him that no greater or more powerful magnet can be made for the drawing of trade than the window that is properly handled.

Window display is window advertising, and a useful adjunct to newspaper advertising. In the newspaper you describe your goods and do the best you can to make the public see in their mind's eye what the goods are like. In your window, you put the goods themselves and the observer need exercise no imagination whatever to know what those goods resemble. The real goods are there and the prices with them. All the spectator needs to do is to step inside, hand out the money and ask for the goods.

By no other outward appearance is the store judged more often or more correctly than by the appearance of its windows. The windows are the means that outsiders have of judging the nature of the people inside the house, and a store is more quickly judged that way than a house could be (because of its more prominent windows). Such judgment is perfectly proper, for if you have no regard for external appearances, what regard can you be expected to show for the internal?

The first consideration in making a window valuable is to see that it is clean. Better the windows clean and entirely empty than filled with goods and dirty. Every woman, and most men, will be repelled by a dirty window. No one wants to trade in a dirty store, and a store that will not keep its windows clean, will not keep the inside clean. Your store is introduced to new customers by the windows. Everyone who has never traded with you and decided to do so after reading your advertising in the papers will come to the store to try you. When the prospective customer approaches the store, he or she looks at the windows and is either pleased with their appearance and hesitates to notice a few bargains you have displayed there, or else sees that the windows are dirty and that the displays are only such in name. This spectator is pretty apt to wander along down the street and see if there isn't a tidier looking place near by. If he does enter where an untidy window is he does so under mental protest and is prejudiced against you and your goods from the start. Probably, too, he finds that his prejudices are justified. I don't hesitate to accuse you of running a dirty store if you don't keep your windows clean.

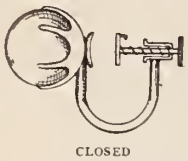
Good windows are expensive. You will have to keep them working all the time if you want to make money on them. After paying out a good price to get them fixed right, don't, under any circumstances, neglect them. Lots of merchants have put in elegant windows and at first kept them in fine shape, only to get tired and neglect them. The merchant who is going to let things slide, windows or anything else, is never going to get near enough to the top of the ladder to see what it looks like up there.

The merchant who is constantly dissatisfied with himself, and with his windows, will be constantly trying to better them. Bear in mind the remark of Louis XIV to his priest, Masillon: "Father, I have heard many great preachers, and I have been satisfied with them all; but as for you, whenever I hear you it makes me dissatisfied with myself." Who would succeed must constantly strive for better things.

You have been using your windows, after a fashion, maybe pretty well. You are going to do better by them and they are going to do better by you; yes, a great deal. There is going to be a lot of thought spent on those windows from now on. You may delegate some one of the clerks as window dresser, if you are not able to keep one man for that purpose. It would be well to let the same clerk attend to the windows all the time in order that he may develop his talent in that direction. If you let them all try it now and then, no one will acquire any dexterity. Have a window dresser who does the work regularly, even if you have to do it yourself.

You have really little idea of what possibilities rest in your windows, even though you have been using those windows every week for years. You can make a sensation with a window display as well or better than with individuality in newspaper advertising. Cut loose and see what you can do without trying to make a freak of yourself.

(To be continued.)



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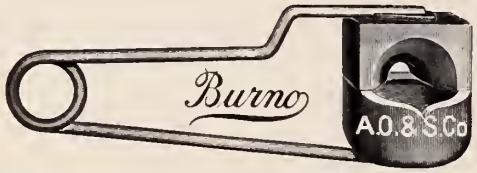
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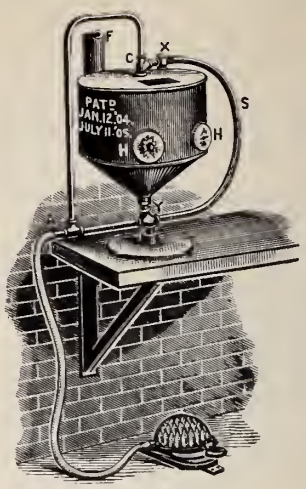
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WORKSHOP NOTES AND QUERIES

[Answers are also solicited from our readers to the questions published on this page.]
No attention paid to communications unless accompanied by full name and address of the writer.

QUESTION No. 2141.—**To Remove Black from Steel.**—*Kindly inform me if the black on steel can be removed without the use of a file or graver.* *B. S.*

ANSWER:—The black coating, known as "scale," which covers the surface of the metal after it has been in the fire, will rapidly spoil gravers or files, and in addition to this leaves behind in them excessively hard particles that will become embedded in the steel itself after a clean surface has been exposed. It is then essential, in order to insure good workmanship, to previously remove this crust from the surface. This can be done in two ways: (1) By using a rapidly revolving grindstone, which instantaneously removes the oxide, at the same time smoothing the surface of the steel, or (2) by leaving it for a sufficient length of time in dilute acid, by which the superficial oxide is dissolved. Sulphuric acid is usually preferred. In addition to the cleaning it is said to produce an effect somewhat similar to annealing. Upon withdrawing from the acid, the steel must be thoroughly washed with water and wiped dry.

QUESTION No. 2142.—**Royal Copper Finish.**—*I understand there is a method of producing royal copper finish with saltpeter. Can you inform me how this is done?* *R. C.*

ANSWER:—In order to produce royal copper by the saltpeter method, melt saltpeter in an iron kettle until fluid and then add a very little water. Heat the liquid until nearly a red heat, and then immerse the cleaned and highly polished pieces for a few seconds. Remove and dip in paraffine oil. Dry in maple sawdust and polish with a soft buff wheel, using the regular rouge moistened with alcohol.

QUESTION No. 2143.—**To Imitate Gold Leaf.**—*Please give me a cheap alloy that will resemble gold leaf.* *G. L.*

ANSWER:—There are several cheap alloys that are used to imitate gold leaf. *Pure appearance*—Copper, 78 parts; zinc, 22 parts. *Pale gold*—Copper, 76 parts; zinc, 14 parts. *Deep gold*—Copper, 84.5 parts; zinc, 15.5 parts.

QUESTION No. 2144.—**Drilling Glass.**—*What kind of drill can be used for drilling holes in glass?* *D. G.*

ANSWER:—For drilling glass rapidly, the drill set with diamond points is best. When this is not available, a good flat spear-shaped drill can be used. Prepare the drill by heating to a white heat, and plunge into mercury, which will make it very hard. Fix the drill into a brad and handle; also make a saturated solution of camphor in spirits of turpentine. Apply some of the solution to the glass and work the drill back and forth, keeping it wet with the liquid. When the drill gets dull it should be touched up on the oil stone. A hole can be enlarged by using a three-cornered file with the solution. A common steel drill, well tempered and used with sulphuric acid or the above-mentioned liquid, will go through most glass, but some glass is very hard and will break by this process, and hence the back-and-forward motion is the safest to adopt.

QUESTION No. 2145.—**Refinishing Silverware.**—*Kindly let me know the best methods of refinishing silver-plated ware that is badly tarnished and needs cleaning.* *R. S.*

ANSWER:—Silver-plated articles in which the silver is not worn bare can be refinished and made to look as good as new by treating with the cyanide dip. This dip is made by dissolving about half a pound of potassium cyanide in one gallon of water. Dip the silver pieces for a few seconds only, and rinse off quickly in cold water, then in hot water, and dry. A cloudy appearance on the articles indicates that the latter are either very lightly silver-plated or badly tarnished, which requires scratch-brushing with a fine brass wire revolving brush and bran water on all parts except the brightly polished surfaces. The polished parts are now buffed on a cotton flannel buff, using powdered rouge moistened with coal oil or alcohol. Buff over the article lightly. When finished, wash off in warm soap suds to which has been added a little ammonia; then rinse in cold water and swill in hot water. Dry with a towel. When the silver is partly worn away so that a good polish cannot be obtained it is necessary to flash on a light deposit of silver. To do this, dip the article in hot potash and rinse in cold water, then wire and hang for a few moments in a silver strike solution, which will deposit a light coating of silver on the article. Now scratch-brush all the dead parts with the brass wire scratch-brush and bran water. After rinsing in water, place in the solution, keep moving the article about and give the piece a two minutes' plate. Rinse off in water, scratch-brush the dead parts again, and proceed to polish in the same manner as described for the cyanide dip above.

QUESTION No. 2146.—**Soldering Paste.**—*How can I make a good soldering paste? I want something for soldering brass and copper joints.* *T. S.*

ANSWER:—A good paste for soldering is known as tinoil. It consists of tin and lead in equal parts, which are reduced to a fine powder and mixed with chloride of zinc and enough vaseline to make into a paste. The paste is applied to the joints and heated, when the solder will melt and form a well-soldered joint. Any soft solder, suitable for certain purposes, may be treated the same way with good results.

QUESTION No. 2147.—**Etching Name Plates with Electric Current.**—*We want to etch name plates which we attach to soda fountains. Kindly describe how we can accomplish this.* *E. & N.*

ANSWER:—One of the latest methods of etching name plates is told by Charles H. Proctor in the *Metal Industry*, as follows: "In a commercial way name plates are mostly etched by the electric method. This is accomplished by a good plating battery or a small dynamo for small etching baths. The method usually followed is to prepare a solution of nitric acid in water, using five to 10 parts acid to 90 to 95 parts water. The tank may be of stone ware or wood lined by applying boiling coal tar pitch to make the wood impervious to the solution. Sheets of aluminum are connected to the negative pole and the name plates to the positive pole; by this method the metal is drawn from the surface uncovered by the etching ground. The etching is accomplished quickly, according to the strength of the current. Whole sheets are usually etched at one time and blackened out afterward. The back of the sheet is coated with air-drying Japan thinned with benzole and flowed upon the surface or painted on with a camel's hair brush. For surface etching a rubber stencil or stamp is usually used; the 'resist' applied in this manner is made up from heavy black printer's wax, the formula being three parts resin, one part beeswax and one part printer's wax. These are melted together and applied to the stamp. Connecting wires are tacked on to the plate with soft solder; the wires are coated with asphaltum so as not to be acted upon by the current. When the etching ground is hard the plate is ready for immersion in the bath. A hundred name plates of the smaller sizes can be etched at once. The filling used upon high-grade work is usually colored sealing wax; for the cheaper grades these colors are mixed up with spirit copal varnish and applied with pencil brushes. They consist of white, blue, red, green, or almost any combination. They are generally applied before the etching resist is removed from the surface, especially when black filling is used, as a little benzine will remove it and does not affect the copal varnish. Ammonia carbonate of copper solutions are largely used for producing the black background."

The store of Benjamin Masters, Andover, N. J., has been destroyed by fire.

Benjamin Purvin, arrested last Wednesday for having stolen a large amount of jewelry from the Bee Hive Jewelry Co.'s store in Wilkes-Barre, Pa., where he was employed, was taken before the mayor and given a hearing, at the conclusion of which he was held for court. Unable to furnish $500 bail he was committed to the county jail to await the action of the grand jury.

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The Charm of Old Glass.*

THE fascinations of old glass have never rivaled those of old china, yet the variety and beauty of even a small glass collection will surprise those whose collecting thoughts have always turned elsewhere.

"But glass is so colorless," says the devotee of blue Staffordshire. "It looks so insignificant when compared with old blue." Quite true. But why compare it with blue china? Placed near the rich tones of Clews or Wood it becomes quite vapid. But why group glass and china together? The combination is as incongruous as lace and pewter, brass and ivory, copper and eggshell porcelain. The delicacy of glass makes china seem heavy, and the deep tones of china cause glass to become lifeless. Glass needs a cabinet to itself, where it will develop a wealth of color possibilities.

To call glass colorless is to exhibit a slight knowledge of the subject. Even if attention is confined to so-called white glass there is a wide range in tint. And if old European specimens are under consideration there is a great variety of tone. Old Bohemian rivals the most brilliant of ruby lusters. Old Venetian glass vies with all the luminous glazed ware of Italy and Spain. A collection of old American bottles will contain a color gamut so varied that all the colors of the spectrum are represented in countless gradations. Old table glass of American make, at first glance, seems devoid of color, yet if compared with modern pieces it will show a slightly greenish tinge. It is seldom true white.

The old glass which one is liable to pick up when looking for china is usually pressed, occasionally blown, rarely cut. It often takes the form of salt cellars, sauce dishes and cup plates, etc., with an occasional decanter or goblet. To-day glasses are among the most interesting things which congregate with old plates and teapots. They suggest the good old days of colonial cheer better than anything else except punch bowls. They have a fascinating way of never being quite perfect, of having a bubble here and a depression there; a happy accident giving each an individuality. People who devote much time to glass declare that it is far more individual and human than china and that each piece is a story in itself. There are so many kinds, and each kind has so many divisions that a small collection, if well chosen, will give great satisfaction.

Seldom is a collection begun deliberately. Like many other things, it begins by accident. A sauce dish with a border of strawberry leaves perhaps is the first acquisition, or a cup plate showing Bunker Hill, or a toddy glass engraved with an eagle, or a flask of deep twisted green, or possibly a decanter of old Bohemian red with the grape vine, or, but this would be a more remote possibility, a sugar basket of deepest blue, set in a silver or a Sheffield stand. Any one of these furnishes an excellent excuse to begin. The difficulty is to find an excuse to stop, once interest is aroused.

It may not be possible for many to collect the choicest old pieces, but if one will be content with specimens found in antique shops, or that come to hand in more unusual ways, and will concentrate on glass instead of picking up any old article that takes the fancy, a collection will soon fill a cabinet. Bottles alone afford a delightful hobby, and bottles are recommended as the most interesting of comparatively inexpensive things. Several bottle collections are famous, that of Alexander Drake being especially well known. (Mrs. Emma Carlton, the writer, has written in a delightful vein concerning bottles, her own fine collection doubtless having been an inspiration.)

Like all things collectable, the bottle opens up undreamed of possibilities and is confined to no locality. New bottles, especially those of foreign make, are of marked interest, but no new thing has quite the charm of an old one. Of old foreign specimens may be mentioned the tear bottles of Venice, usually of opaque glass of a lovely turquoise blue. They were designed to hold the tears of the penitent, and when filled were offered to an image of the Virgin Mary. Tear bottles may be purchased in Venice to-day—blue and gold, white and gold, and of a beautiful luminous brown, not unlike the "gold stone" in your great-grandmother's brooch. All old wine bottles are interesting, none being more so than the Norwegian ones of white glass, painted in peasant style in brightest blues, reds, yellows and greens. American specimens by contrast seem quite plain, but if well arranged make a fine color study.

Dr. Edwin Atlee Barber, of the Pennsylvania Museum and School of Industrial Art, who has done so much to aid the American collector, says: "The coloring of glass bottles possesses no chronological significance, since practically the same tints have been employed from the beginning of the manufacture. We find the oldest forms in rich brown and dark blue, while some of the later productions appear in the pale shades of green and greenish-blue which characterized the first essays in bottle making. The ordinary green or bottle glass used in the manufacture of these articles, obtained its color from the alumina and iron which are present as impurities in the sand. When desired, a greenish tint was obtained by adding a small quantity of marl (green sand) to the batch or frit; emerald green was imparted by employing a greater proportion of marl; blue was produced by oxide of cobalt; purple, brown or black by varying quantities of oxide of manganese.

"The appearance of the base and the neck of a bottle is the surest test of its age. In the older forms the mouth was cut with shears while in a plastic or soft condition. This explains the irregular edge, which is entirely devoid of any rim or ornament. The base invariably possessed a rough, circular scar, formed by breaking the bottle from the pontil or punty rod, which holds it while the workman finishes the neck. This scar is also found on old glass pitchers and other mold-blown pieces. In finer work the punty mark was removed by grinding. Between 1850 and 1860 an improvement was introduced in the manufacture whereby a 'snap' or case was used to hold the bottle, which came from the mold with a smooth, hollow base."

American glass ware made a distinct impression in England as long ago as the great exhibition of national industries, held in the Crystal Palace in 1851. The *Illustrated Exhibitor* of that date stated that the glass sent from the United States was of unrivaled brilliancy; that even when crude in design, it was unapproached in color.

*A portion of the paper written by Mrs. Emma Carlton in *The House Beautiful*.

The Pottery Industry of Belgium.

OUR manufactories of faïence ware in Belgium number 11 and are spread in the province of Hainaut, in Antwerp, Hasselt and Liege, says the London *Pottery Gazette*. The number of persons employed in this industry exceeds 2,500, and the motive power utilized is 700 horse-power. Exports reach about half the total value, which amounted already to 5,000,000 francs some years ago. The countries to which these wares are exported are France, the Netherlands, Turkey, England, Germany, Switzerland, Brazil, the United States, the Argentine Republic, Cuba, Porto Rico, British India and Egypt. Procelain: Some establishments manufacture also hard procelain or genuine vitrified procelain, characterized by its strength, its sonority and the translucidity of its clay mass. The raw material kaolin comes from abroad.

Besides the wares for domestic use, plain or decorated with various ornaments, this industry produces also certain special articles: jars and mortars for chemists' shops and laboratories, and electric insulators. A variety of procelain which is not translu-

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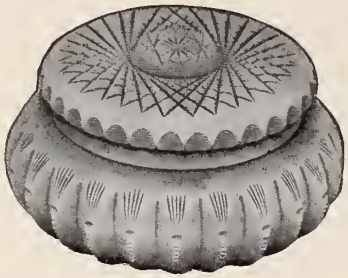
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cent called *grès fin,* is also manufactured, but in smaller quantities. There are three establishments employing 350 persons.

The total production of porcelain in Belgium is valued at more than 1,000,000 francs, one-third of which is exported, viz., to England, the Netherlands, France, Turkey, Germany and British India.

German Porcelain Industry Shows Decreased Trade and Exportations.

A BRIEF review of the German porcelain industry was recently published in the *Fränkische Kurier,* of Nuremberg, which Consul H. W. Harris summarizes as follows:

The rapid growth of the industry in recent years is referred to, the value of exports in this branch having risen from 32,100,000 marks ($7,639,800) in 1897 to 71,200,000 marks ($16,945,600) in 1907. In 1897 the product of the German porcelain factories was estimated at from 79,000 to 80,000 metric tons (metric ton = 2,204.6 pounds), while the total product for the year 1907 was not far from 200,000 metric tons.

Two periods of depression are noted in the German porcelain industry within the past 10 years, the first from 1901 to 1903 and the second beginning near the close of 1907. The first crisis was marked by a fall in prices without any diminution in exports. The present depression in the industry, on the other hand, is characterized by relatively stable prices, but by a marked falling off in amount and value of export. Thus the value of porcelain exports for the first six months of 1908 amounted to 31,790,000 marks ($7,566,020), as against 34,110,000 marks ($8,118,180) for the same period of 1907, or a decrease of 6.8 per cent.

The following figures are given as showing the classes of porcelain included in the export trade, and the amount of exports during the first half of 1907 and 1908, respectively:

Articles.	1907. *Metric tons.*	1908. *Metric tons.*
Table ware.....	15,440	14,338
Articles of luxury.....	2,117	2,480
Buttons, pipes and pipe bowls	525	383
Insulators for telegraph and telephone lines.....	2,367	2,684
Other porcelain ware.....	2,438	1,892

Thus in quantity the export of porcelain fell off from 22,887 tons for the first six months of 1907 to 22,777 during the corresponding months of 1908, the largest single item being that of table ware. Of the total decrease, amounting to about 1,200 tons, approximately 1,100 tons is due to decreased shipments to the United States.

The review referred to states that the month of June, 1908, showed a somewhat marked tendency for the industry to recover from the depression of last year, and especially as regards the export trade. The same tendency was reflected by the stock exchanges during June and July, the stocks of porcelain concerns having, as a rule, advanced in price.

The average dividends declared by 22 concerns, whose balances for the last fiscal year had been published up to the time the review was prepared, show a falling off of 2½ per cent. as compared with the previous fiscal year. Sixteen of these concerns paid an average of 10.5 per cent. dividend for 1907, as compared with 14.03 per cent. for 1906. The falling off is, however, ascribed chiefly to a few concerns out of the 16, seven of them having paid the same dividend as in the previous year.

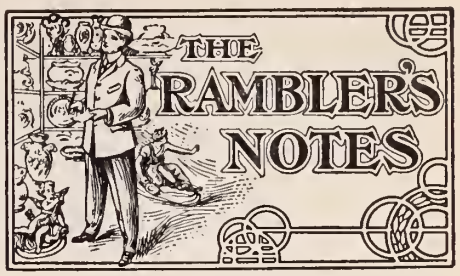
It is stated that but little new capital has been invested in the industry during the current year, and that the home market shows a dulness from which recovery is slow.

Another Decision on Statuary by the United States General Appraisers.

A RECENT decision by General Appraiser Waite, of the Board of United States General Appraisers, on a group of marble statuary intended for a fountain, held that the group is "statuary" within the meaning of Par. 454 and Section 3 of the Tariff act of 1897, and the reciprocal commercial agreement with Italy. The question came up on the protest of A. Olivotti & Co., and the decision is of interest to the trade as bearing on the question of the importation of statuary.

The article in question was invoiced as a "marble group Cupids," and is valued at 800 lire. It consisted of an irregular-shaped mass of marble (probably intended for a fountain), which is described by the examiner as about five feet high, and upon which are superimposed elaborate carvings. Surmounting the whole is an eagle with spread wings, and on the front and side are two figures of Cupids, which are stated by the examiner to be "in the round," as is also the figure of the eagle. The block is further embellished by carefully carved foliage and plants and the head of a serpent. The importation was assessed as a manufacture of marble at 50 per cent. ad valorem under Par. 115. Tariff Act of 1897, and was claimed by the importer to be "statuary," as defined in Par. 454, and dutiable at 15 per cent. ad valorem under Sec. 3 and the reciprocal commercial agreement with Italy.

The decision says: "The testimony in the case, together with an examination of the articles and the cut of the same which has been filed with the papers, shows this production, we think, to be the work of an artist. While it is difficult to determine just what proportion of statuary should be embraced within a whole piece to characterize the entirety as statuary, we are of the opinion that sufficient has been done to this to bring it within such classification, and it would be entirely against the spirit of the law and the trend of decisions to hold that this importation is a manufacture of marble. We, therefore, conclude that it is statuary within the meaning of the statute, and, as the record shows it was produced in Italy, we sustain the claim in the protest that it is dutiable at 15 per cent. ad valorem." Note Abstract 12759 (T. D. 27591).



SILK LAMP SHADES AGAIN POPULAR

HOUSEHOLD lighting has steadily developed from articles of bare utility until to-day the light is an artistic element of domestic interior decoration. The latest and most popular domes and shades for lights are made of finest silks and are proving more popular than they have for the past few years. Shades are being used with dainty pleated effects and having long, heavy fringe hangings. These shades are most popular in green, as the light thus diffused is easier on the eyes. Other colors, however, are being used. The better lines of shades are made with only two seams, and come in four sizes, 14, 16, 18 and 20 inches. When the shade is used on a standard the verd bronze with green shade is the most popular; the interior decoration of the room, however, decides the color of shade to be used. The newest shades are decorated in Colonial and Empire style. A typical example of the better grade of silk shades is seen in an exhibit at the salesrooms of the Unique Art Glass & Metal Co., 46 Park Pl., New York. In this lamp the standard is of the plain Colonial style, and the green silk shade diffuses a mellow, softened light. The use of domes is fast becoming popular also. In leaded glass shades and domes the latest productions include tiger lily and other conventionalized flower patterns. One hand-sawed dome has a dainty flower and vine effect which is most effective when lighted.

*

JEWELRY DESIGNS IN FINE CHINA

THE latest import samples of china ware received at the New York salesrooms point toward a decline in the use of heavy decorative effects. The large flower and leaf patterns are giving way to smaller and more dainty schemes. One of the latest examples of the new style of decoration is the use of jewelry designs in the embellishment of service plates. Plates with a raised gold chain effect and turquoise or emerald pendant in enamel work are being exhibited. Examples of this style are seen at the salesrooms of Josiah Wedgwood & Sons, 25 West Broadway, New York, where a line of service plates is shown having pendant designs in gold and enamel. Combinations of enamel and gold in lighter treatments than have previously appeared, and with narrower borders, are being introduced.

THE RAMBLER.

H. B. Barnes, Sedalia, Mo., has purchased an interest in the business of T. P. Owen, York, Nebr. He will have sole charge of the business until Mr. Owen recovers from an illness, which at present confines him to his home.



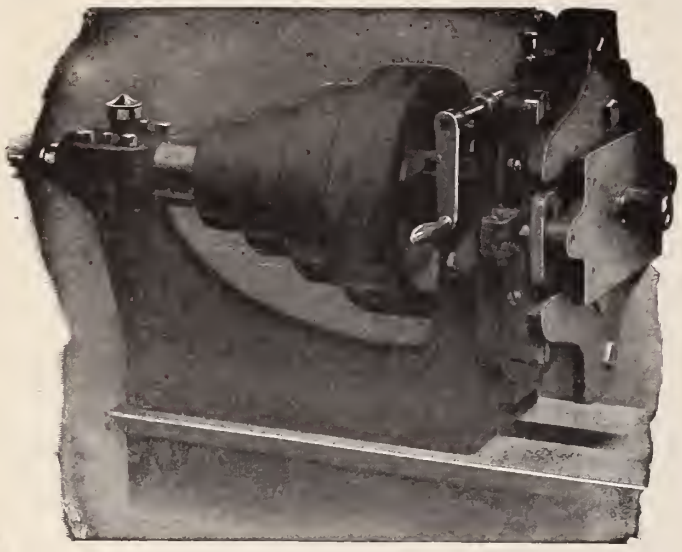
JEWELER'S WORK BOX

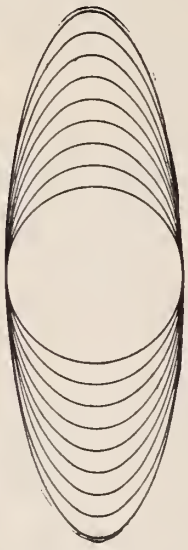
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THE MOST PERFECT BOX MADE

Manufactured and For Sale by

WILLIAM DIXON, Incorporated
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Our cuts show headstock of Lathe and variety of elliptics produced on same, retaining minor axis.

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Having installed a plant for refining metals **ELECTROLYTICALLY**, we are now in a position to supply the trade with

ABSOLUTELY PURE METALS
FOR MANUFACTURING AND ALLOYING

We will refine **YOUR SWEEPS** and **SCRAP** and give you **PURE METALS** in **RETURN**—or cash value if desired.

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Established —1887— **PENN SMELTING & REFINING WORKS** No. 906 Filbert Street PHILADELPHIA, PA.

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KREIS & HUBBARD
MANUFACTURERS
252 Franklin Street CHICAGO

CHARLES M. PRIOR, Designer

Designs for Gold and Silversmiths

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CASTINGS Gold, Silver, Bronze, Brass, German Silver, Copper and Iron.

L.D. TEL. 2072 L. Supply Jewelers, Silversmiths, Die-makers, Mould-makers, etc. Bronze Forces, Hard Bronze and Iron Shells for Die-cutting Machines. Cast Iron Hub for sinking in Steel Dies. Chandelier, Undercut Work, Statuary.

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DISTANCE IS NO OBJECT. GET IN TOUCH WITH THE ACTUAL SMELTERS

SWEEP SMELTERS,

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HONEST AND PROMPT RETURNS FOR YOUR OLD GOLD, SILVER, FILINGS, SWEEPINGS &c.

WE BUY

Old Gold and Silver Filings, Polishings, Sweeps, Hand Washings, etc. We will make accurate valuations and hold consignment subject to your acceptance. If valuation is not satisfactory, we resbip to you at *our expense.*

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22 K. 88c. per dwt.		12 K. 48c. per dwt.	
20 K. 80c. "	"	10 K. 40c. "	"
18 K. 72c. "	"	8 K. 32c. "	"
16 K. 64c. "	"	6 K. 24c. "	"
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Gold and Silver Solder, either from formulas furnished, or our own. "T. B. H." Alloy, 25c. per oz. Guinea Gold, 75c. per lb. Shot Copper, 40c. lb. We will send tables for alloying without charge. They save figuring.

Try us and you will Appreciate our Squareness, Promptness and Accuracy.

T. B. HAGSTOZ, Ltd., Main Office, 709 Sansom St., Philadelphia, Pa.

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SWEEP SMELTERS AND ASSAYERS

Dealers in Gold and Silver Assay Office Bars. HIGHEST and MOST PROMPT RETURNS made for Sweeps and all kinds of Waste containing precious Metals.

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WM. F. RENZIEHAUSEN CO.

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PROMPT RETURNS MADE FOR ANY MATERIAL CONTAINING PRECIOUS METALS
DEALERS IN GOLD AND SILVER, AND ROLLERS OF STERLING SILVER

Gold and Silver Anodes a Specialty

PLATINUM

AMERICAN PLATINUM WORKS

NEW YORK OFFICE
CHARLES ENGELHARD
32 Cortlandt Street
HUDSON TERMINAL BUILDINGS

NEWARK, N. J.



We make a large assortment of Jewel Boxes, Stick Pin Cases, etc.

FINE LEATHER GOODS

Our 1908 Fall Line is now ready for inspection. We have many articles to interest dealers in fancy goods.

TRADE R MARK

C. F. Rumpp & Sons

PHILADELPHIA

Established 1850

New York Salesrooms, 683 and 685 Broadway

Take In Jewelry Repairs?

The illustrations show clearly what we do to chains; we repair any and every piece of jewelry sent us in like manner.

Send us a trial lot of jobs and we will satisfy you with our work, as we have satisfied all our customers.

Our twenty-five years' experience is a sure guarantee of good results.



Mountings, Bracelets and

SPECIAL ORDER WORK. COLORING AND PLATING.

BRESLAVSKY BROS., 51-53 Maiden Lane, NEW YORK

CROUCH & FITZGERALD



Jewelry Trunks and Cases

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688 Broadway,

723 6th Ave.,

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Established 1879 — Manufacturer of

LOUIS W. HRABA — Fine Leather Goods

29 East 19th St., New York — Exclusively for the Jewelry Trade

CRUCIBLES.



Jewelers' Supplies, Etc.

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Manufacturer of Fine Balances and Weights

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THE HOROLOGICAL REVIEW,

THE JEWELERS' WEEKLY.

THE JEWELERS REVIEW

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40th Year. WEDNESDAY, NOVEMBER 11, 1908. Vol. LVII., No. 15.



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(*See Text on Page 63.*)

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No. 2404 THE DENMARK (Bright Finish)

Bonnet Brush	$4.70	Cuticle Knife	$2.00
Cloth Brush, large	6.50	Handle Mirror, large	17.00
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A Presidential victory can only be made once in four years.

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Fahys Cases lead in every good point a watch case should have, be it "Permanent," "Bristol" or "Montauk" quality—

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You can sell them at a profit because they flash.
They flash because they are properly cut.
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As we cut the diamonds we offer, we can sell them at rock bottom first cost prices.

Want some?

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DIAMOND CUTTERS

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When John and Mary are married, if you sell them one of our rings you have secured a satisfied customer, while they have secured the best ring that is made—one that is unqualifiedly guaranteed in every way.

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Makers of the Celebrated High-Grade Gold-Filled Mirror-Finish Chains







Y 94/L 293

INTERCHANGEABLE CHATELAINE WATCH OR LOCKET FOB

The above illustrations represent a few of our newest ideas. The Chatelaine Watch Fob and the Chatelaine Locket Fob to be worn at the belt: more secure than the old fashioned Chatelaine: does away with soiling the dress or shirt waist: safety catch on back of the Watch Fob, making the watch secure, also Washburn fastener, attaching Fob to belt.

We make our Bracelet line in all sizes, oval and square, side swing and hinge
Best finished Bracelets on the market

OFFICE AND FACTORY
Attleboro, Mass.

NEW YORK OFFICE
3 Maiden Lane


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No. 48.


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No. 61.


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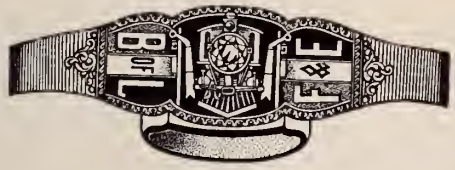

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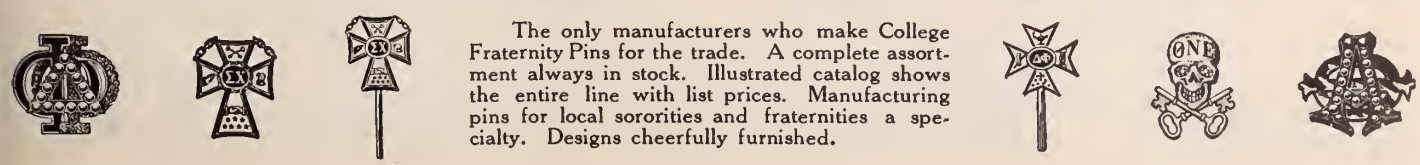
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The Special Manufacturers for the Retail Jewelry Trade

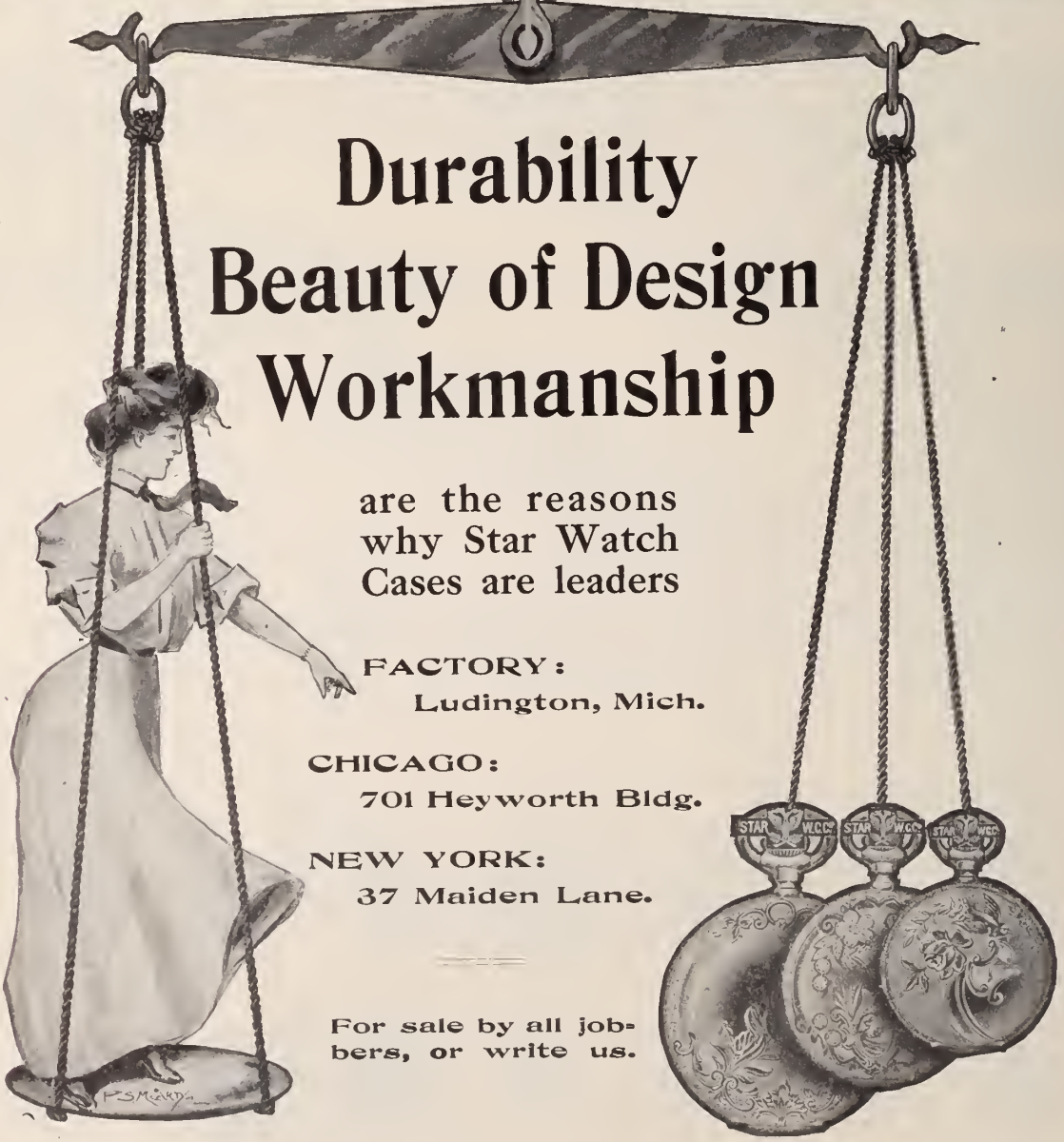
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The only manufacturers who make College Fraternity Pins for the trade. A complete assortment always in stock. Illustrated catalog shows the entire line with list prices. Manufacturing pins for local sororities and fraternities a specialty. Designs cheerfully furnished.

3 WELL BALANCED REASONS



Durability
Beauty of Design
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are the reasons why Star Watch Cases are leaders

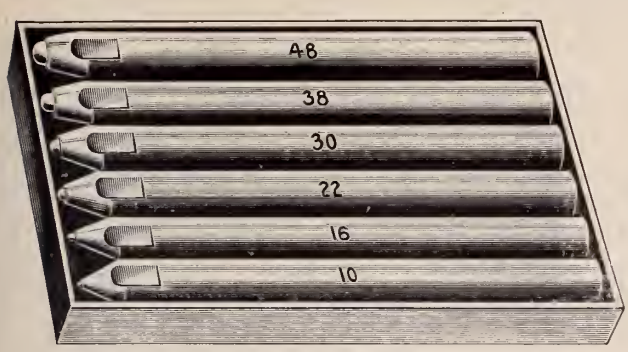
FACTORY:
Ludington, Mich.

CHICAGO:
701 Heyworth Bldg.

NEW YORK:
37 Maiden Lane.

For sale by all jobbers, or write us.

Star Watch Case Co.

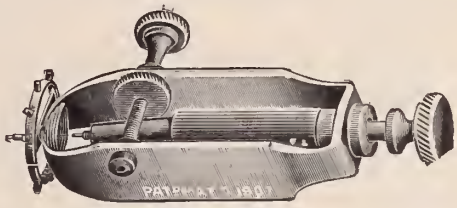


CLOSING HOLE PUNCHES No. 60

A well made Set of Punches, of nicely graded sizes. Numbers indicate 10ths of millimeters.

Per set, $1.50

SHELDON'S PATENT HAIRSPRING COLLET REMOVER

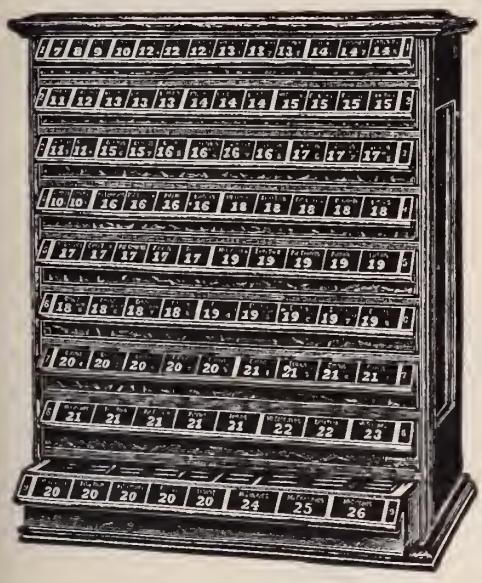


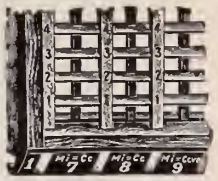
No need of any more distorted hairsprings or bent balances.

Every watchmaker knows how troublesome it is to remove the collet without either distorting the hairspring or bending the balance; with the aid of this tool the difficulty is overcome. The tool is provided with a pair of spring fingers, curved at the ends and ground very thin and sharp. By tilting the balance the jaws may be slid under the hairspring and by pressing the jaws together it will readily loosen the collet and then by turning the central screw, which has a hole in the end to receive the staff pivot, you can force the collet from the staff, without injury to balance or hairspring. The adjustable screw nut is provided to avoid wear or injury to the jaws. A glance at the illustration will demonstrate the utility of this tool. Finely nickel plated.

Price, each, $1.25

ECHARCO WATCH GLASS CABINET No. 15 (Patented)

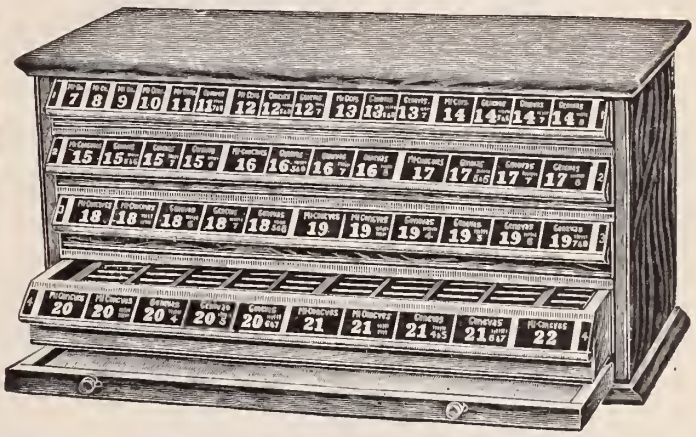




Top View, Showing Skeleton Frame of Drawer. Accumulation of dust and chips is impossible.

Price, No. 20, Each, $7.75
" No. 15, " 16.00

ECHARCO WATCH GLASS CABINET No. 20 (Patented)



The Most Modern Watch Glass Cases are the Echarco, Nos. 15 and 20.

These Cabinets have many new features not found in any other. Novelty and usefulness are the chief arguments in their favor.

Construction and Material.—The cases are made of oak, finely finished and of attractive appearance. The sides of Cabinet No. 15 are paneled. Partitions are of basswood and put together in the best manner possible.

Partitions are skeleton, preventing accumulation of dust, chips, etc.

The Bottoms of Cabinet No. 15 are hollow, while Case No. 20 has a special drawer to receive chips, dust, etc.

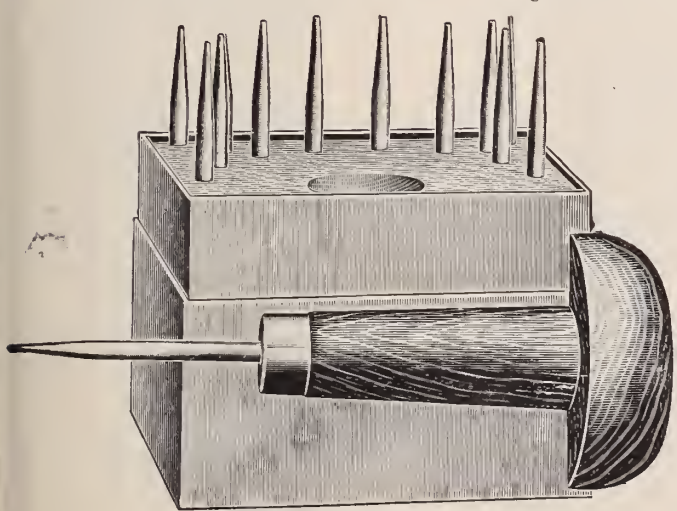
Arrangement for Glasses.—Case No. 15 has nine drawers with a total of 1,547 spaces, and Case No. 20 with four drawers has 784 spaces, to hold glasses in upright position.

Labeling of drawers, as shown in cut, is on the pulls of the drawers and done in gold bronze on black background.

Dimensions and Weight of Case No. 15.—Width, 24 inches; Height, 29½ inches; Depth, 12 inches; Weight, net, 45 lbs.; Weight, including packing case, 75 lbs.

Dimensions and Weight of Case No. 20.—Width, 26 inches; Height, 13¾ inches; Depth, 11¾ inches; Weight, net, 30 lbs.; Weight, including packing case, 50 lbs.

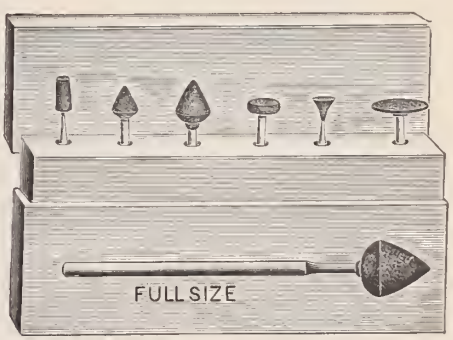
The construction of drawers, the arrangement of partitions to economize space and weight, and the novel method of showing contents on drawer-pulls are all prominent characteristics and extremely well thought of.



SET OF 12 BEADING TOOLS, WITH INTERCHANGEABLE HANDLES No. 50

The rosewood handles have brass bushing so that the beading tools may be used by hand or hammer.

Per Set, $2.00



SET OF 6 CARBORUNDUM DISKS No. 100

The variety of shapes should make this a desirable article on the bench.

Per Set, 90c.

FOR SALE BY ALL JOBBERS IN THE UNITED STATES AND CANADA

HAMMEL, RIGLANDER & CO., 47-49 Maiden Lane, New York

The Diadem 15 Jewels





The Ideal Lady's Watch

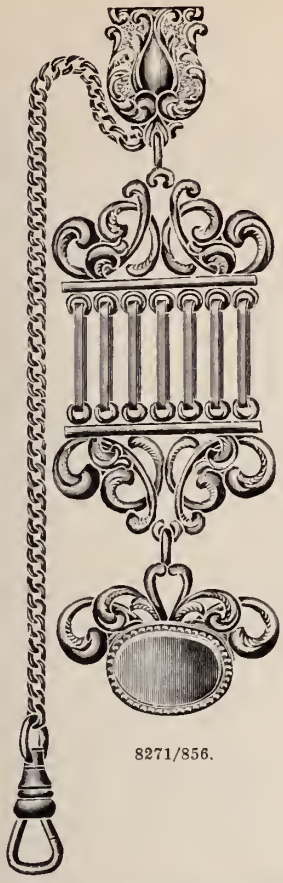
ONE OF OUR FOUR HUNDRED SERIES

The Smallest Accurate Lady's Watch Made

A Handsome Watch Booklet, "The Gift of Time,"
Sent on Request

Dueber-Hampden Watch Works

CANTON, OHIO



8271/856.

Say! Who Loses

BY NOT GETTING NEXT TO THIS LINE?

You, Mr. Jobber—the man who pays the bills—signs the checks—are the man who loses—not your buyer or traveling man—it's your money at stake—so it's up to you to look into it.

Just as surely as you cannot afford to slight new ideas, you cannot afford to neglect these newest and best in the line of Pony Fobs, Fobettes, Bracelets, La Vallieres, etc.

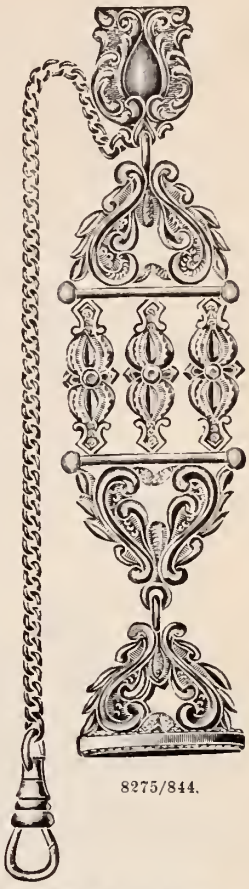
Our goods are made just a little better than seems necessary—they have a convincing look that is half the battle.

They are being pushed by page ads in two, and two-page ads in three trade publications, with a combined circulation of over 35,000 copies.

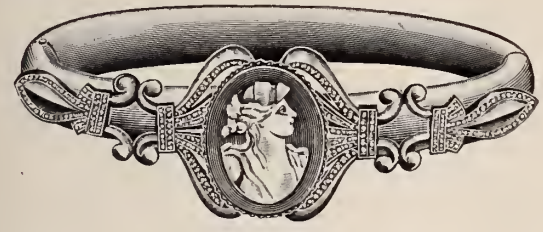
What do you think of that for dull business?

The retailer who does not see these ads is a dead one.

Mr. Jobber, we are doing this to boost your business. Are you getting your share of it?

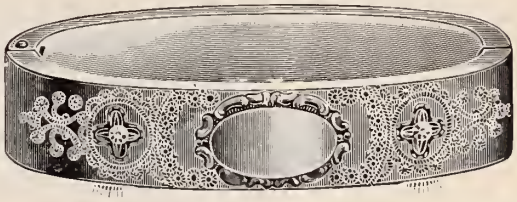


8275/844.

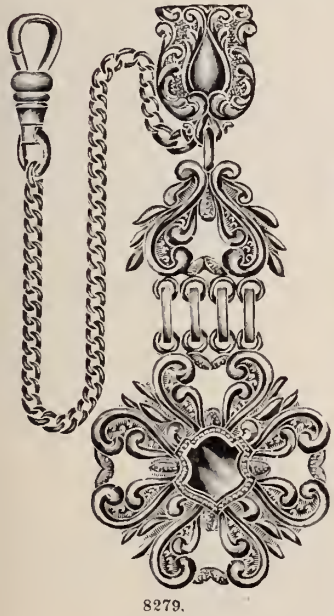


8109. Polished.

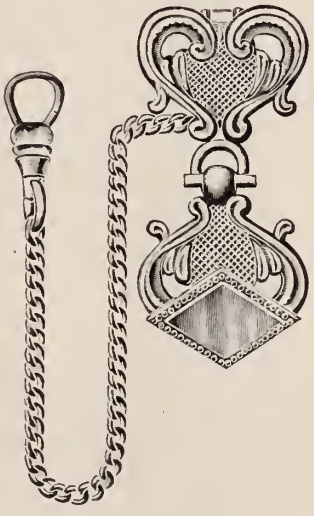




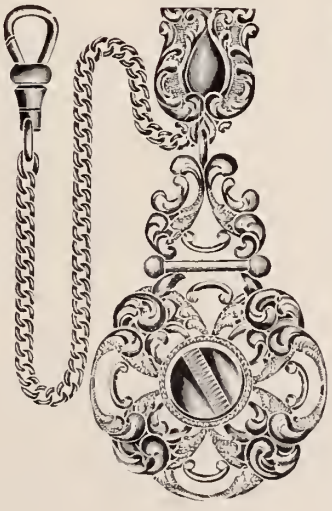
7975. Roman. 1/8 Gold Signets.
7976. Rose. Etruscan Trimmings.



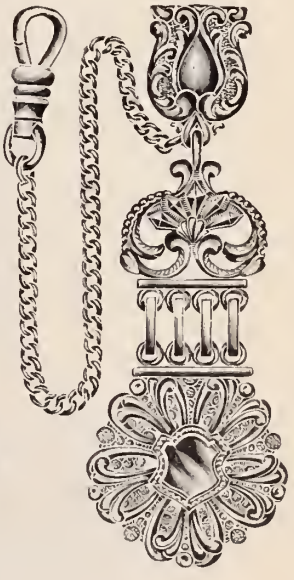
8279.



8234/851

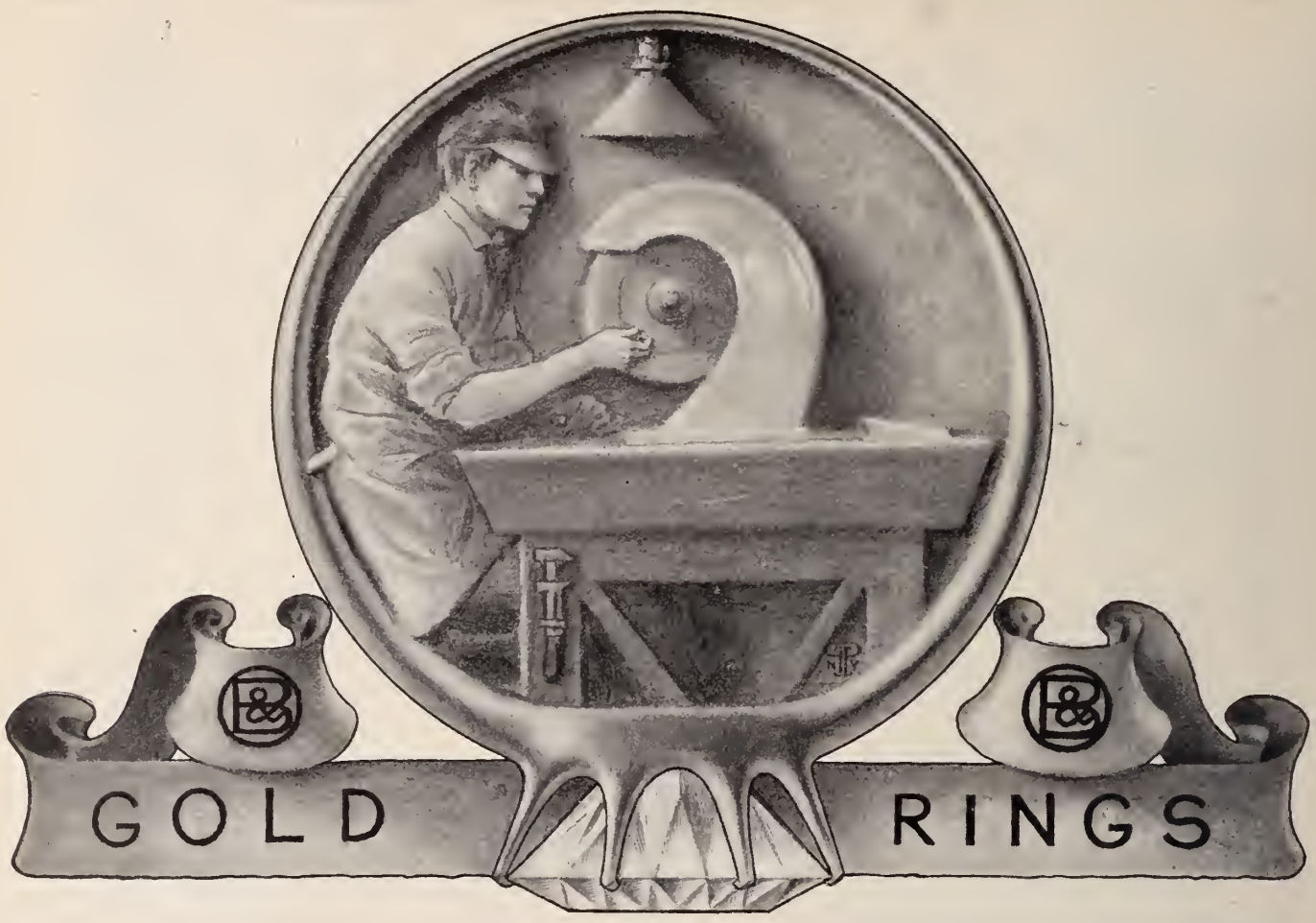


8283.



8281.

FONTNEAU & COOK CO. - ATTLEBORO, MASS.
CHICAGO: 1203 Heyworth Bldg.



IT doesn't necessarily take a very wise man to understand the "selling" quality of the O. & B. Ring—but he is indeed a wise man who buys this superior product. The O. & B. Factory is the propelling force behind the progressive jobber. Now that the Holidays are upon us and the machinery is in operation—he who would "reap the harvest" should know that it is not wisdom, but folly, to delay. Send in your order—THE TIME IS NOW.

Rings
Brooches

OSTBY & BARTON CO
PROVIDENCE R I
9 MAIDEN LANE NEW YORK
103 STATE ST CHICAGO

We Are Now Furnishing Catalogs



STORE OF C. E. RANGE, TRENTON, MO.
President, Missouri Association of Opticians; Secretary, Missouri Society of Retail Jewelers.

to a large number of RETAIL JEWELERS, located in nearly every State in the Union, some of them for nine years in succession, **Increasing their Business up to 100 Per Cent.**, and giving their stores a prestige not otherwise obtainable.

We have done this for others — We can do it for you, IF YOU ARE WILLING.

Read Our Customers' Letters

Trenton, Mo., Feb. 3, 1908.

THE ARNSTINE BROS. COMPANY, Cleveland, Ohio.

Gentlemen:—Answering your letter of recent date, relative to the results obtained from the use of your Catalog last year, will say that they have become such an important item in our business that we hardly see how we could do without them.

It not only advertises our business in the Country, and brings customers from miles around, but we have counted as many as ten States where our Catalog was mailed to former residents of Trenton from whom we received substantial mail orders.

This latter could not have been accomplished had it not been for your Catalog. I am,

Very respectfully yours,
C. E. RANGE.

This firm used The Arnstine Bros. Company Catalogs in 1904, 1905, 1906 and 1907, and again placed order for 1908.



STORE OF WILL H. BECK CO., SIOUX CITY, IOWA.

Sioux City, Iowa,
Jan. 9, 1908.

THE ARNSTINE BROS. COMPANY,
Cleveland, Ohio.

Gentlemen:—In reply to your inquiry again as to the general results of our 1907-1908 Catalog, desire to say that, notwithstanding the general stringency in money matters existing during the several weeks preceding the Holiday Season, our Catalog mail orders were more numerous than ever before during the same period. We certainly will be pleased to have you make use of this letter in any way you may see fit. We are,

Very truly yours,
WILL H. BECK CO.
Will H. Beck, *Pres.*

This firm used The Arnstine Bros. Company Catalogs in 1904, 1905, 1906 and 1907, and again placed order for 1908.

Our Salesmen visit every State in the Union. If you are interested, and will notify us, our representative will take pleasure in calling on you and explaining our method

THE ARNSTINE BROS. COMPANY

Originators of Our Exclusive Catalog Method for the Retail Jeweler

CLEVELAND, OHIO

IN WRITING US PLEASE MENTION THIS ISSUE "JEWELERS' CIRCULAR-WEEKLY"

SPECIAL Blackinton Locket Combination

18 Old Reliable W. & S. B. ★ Lockets for $31.15



THIS combination includes 18 of the *handsomest* and most *salable* lockets ever produced, and a velvet-lined case in which to display them and keep them in perfect condition.

This is undoubtedly the most desirable combination of lockets ever offered. There is *not a poor or doubtful seller in the lot.*

The universal price of the 18 lockets and velvet-lined case is $31.15 to retail jewelers.

These goods are not sold to Department Stores or Retail Mail Order Houses. They are sold only through the Wholesale Jewelry Trade.

This Combination of Lockets is Sold by the Following Well-Known Wholesale Jewelers

BALTIMORE, MD.
J. Engel & Co.

BINGHAMTON, N. Y.
Lowell & Darrow

BOSTON, MASS.
A. Paul & Co.
D. C. Percival & Co.

BUFFALO, N. Y.
King & Eisele
Vander Voort Bros.

CHARLESTON, S. C.
Allan Jewelry Co.

CHICAGO, ILL.
Despres, Bridges & Noel
H. F. Hahn Co.
Charles Kolb & Co.
C. H. Knights-Thearle Co.
Lapp & Flershem
F. W. H. Schmidt

CINCINNATI, O.
Frohman & Co.
The E. & J. Swigart Co.

CLEVELAND, O.
The Scribner & Loehr Co.

DENVER, COLO.
W. W. Hamilton Jewelry Co.
Lewis Jewelers' Supply Co.

DETROIT, MICH.
F. A. Drexel
Noack & Gorenflo
E. H. Pudrith Co.

DUNKIRK, N. Y.
Joseph Nelson & Co.

INDIANAPOLIS, IND.
Baldwin, Miller Co.

KANSAS CITY, MO.
Edwards & Sloane Jewelry Co.
Ward & Crellin Jewelry Co.
Woodstock Hoefer Watch and Jewelry Co.

LOS ANGELES, CAL.
S. Meyer & Co.
E. W. Reynolds Co.

MINNEAPOLIS, MINN.
S. H. Clausin & Co.

NEW ORLEANS, LA.
Adrian J. Morais

NEW YORK CITY
Jules Ascheim
Cross & Beguelin
Henry Froelich & Co.
Irving Michaels & Co.
L. C. Moss
N. H. White & Co.

OMAHA, NEBR.
Sol. Bergman Jewelry Co.
A. F. Smith Co.

PHILADELPHIA, PA.
M. Sickles & Sons

PITTSBURG, PA.
Hall, Brothers & Co.
I. Ollendorff Co.

ROCHESTER, N, Y.
Philip Present
Morris Rosenbloom & Co.

SAN FRANCISCO, CAL.
Carrau & Green
A. Eisenberg & Co.
Alphonse Judis & Co.
Nordman Bros. Co.

ST. LOUIS, MO.
L. Bauman Jewelry Co.

ST. PAUL, MINN.
Sischo & Beard

SYRACUSE, N. Y.
A. H. Pond & Co.
M. J. Rubenstein

TOLEDO, O.
Merrill & Broer Co.

NOT sold to department stores or retail catalog houses

W. & S. BLACKINTON CO.

MAKERS

North Attleboro, Mass. **New York, 180 Broadway**

The Travelers' Line Sells

Especially During the Holidays.

Those looking for practical gifts for people of refinement find just what they want in these handsome conveniences for travelers. The colored leather cases make them doubly attractive.



All handsomely finished and sold in attractive leather cases, pouches, and bags of various colors. Found at the leather goods departments of the best jewelry and department stores in America.

No. 1. Travelers' Curling Iron Heater.—Packs into Morocco case, as shown, simple to adjust. Retail prices, **$1.50,** in paste-board box. **$2.00** in leather case.

No. 2. Travelers' Folding Shoe Horn.—Morocco, pigskin, sole leather and seal cases in assorted colors. Retail prices, **50c.,** without case. **75c.** in leather case.

Nos. 3 and 5. Travelers' Garment Hanger—for coats and waists in different sizes, for ladies' and gentlemen's use—in cases, pouches and bags of different leathers and in various colors. No. 3 shows case, No. 5 shows pouch. Retail prices, **$1.00** per set and upwards.

No. 4. Travelers' Garment Hanger—for skirts or trousers—only 5 inches long when folded. Retail prices, sets of 3, in ooze leather bag, **$1.00.** In morocco box, **$1.25.** In pigskin or seal leather box, **$2.00.**

No. 6. Travelers' Flat Iron—with alcohol lamp and supply bottle. Outside dimensions of case closed, 9¼x5⅝x2 inches, Retail price, in polished oak case, **$5.00.** In sole leather case, hand-stitched edges, **$8.00.**

Note: Liberal discount to the trade.

Write to-day for a sample dozen, assorted.



The "Crater"

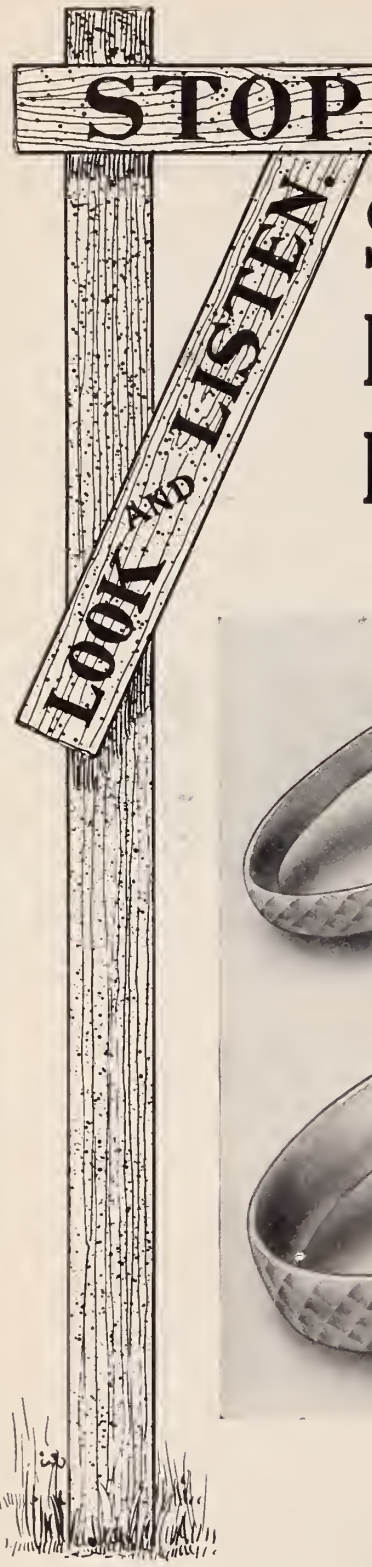
A New Match Box

for every place where matches are used. Has a receptacle for burned matches. A great seller. In polished brass, old brass, nickel and copper. Retail price, **50cts.**

Complete wholesale price list of the Travelers' Line with full information sent upon request. They sell wonderfully during the Holidays. Find out about them NOW.

TILDEN-THURBER CO. PROVIDENCE, RHODE ISLAND

or C. F. RUMPP & SONS, Philadelphia, Pa.



STOP at the Right Line
LOOK at the Right Goods
LISTEN to the Right Prices



Wolcott Mfg. Co.

71 Peck Street = = PROVIDENCE, R. I.

New York Office: 14 Maiden Lane

A Timely Suggestion

LAST month the Whiting Company directed attention to two of their new patterns—the "MADAM JUMEL" in Flat Ware, and the "FLORENTINE" in Toilet Ware.

These patterns, both of which have already attained a notable degree of success, are indicative of the general scope and character of the Whiting Company's recent productions in sterling silver ware.

Those Jewelers, therefore, who wish to add to their stock of silver ware suitable for the Fall and Holiday Trade will find the entire line of Whiting goods marked by the same characteristics of graceful design, admirable workmanship, and moderate prices as distinguish the "Madam Jumel" and the "Florentine."

THE WHITING MFG. COMPANY

Silversmiths

San Francisco, Cal.
717 Market St.

Broadway and Nineteenth Street
NEW YORK

TRADE  MARK
STERLING


TRUMBULL
BRIGHT
ROSALIND
FRENCH GRAY
FRONTENAC
FRENCH GRAY
TRADE MARK
Sterling
"Still sighs the world for something new"
And here you have it
A Real Novelty in
BREAD KNIVES
WITH STERLING SILVER HOLLOW HANDLES
AND STEEL BLADES
LENGTH OF BLADE 8½ INCHES
We can furnish these Knives in all of our Patterns
Made by
SIMPSON, HALL, MILLER & CO.
INTERNATIONAL SILVER CO., SUCCESSOR
WALLINGFORD, CONN., U.S.A.
NEW YORK SAN FRANCISCO
CHICAGO TORONTO
Silversmiths to the American People

"THAT'S FOR REMEMBRANCE"

—Shakespeare

THERE is no need to pick and choose from among The William B. Kerr Company's productions for articles which shall commend themselves to Holiday buyers.

All are suitable for the Holiday trade, and the variety of these specialties is such that the taste, the inclination and the purse of every customer may be satisfied.

This, for instance, is merely a selection from the diversified and comprehensive lines which this Company makes:

Babies' and Children's Wares—Belt Buckles – Card Cases—Cigar and Cigarette Boxes and Cases—Eye Glass Cases—Hat Pins—Jewel Boxes—Match Boxes—Miniature Cases—Mirrors for Boudoir and Table—Photograph Frames—Pocket Knives—Purses—Spectacle Cases—Toilet Wares of every sort—Vanity Cases—Work Boxes

Note.—All these are made in Gold as well as Silver and in various effective finishes, including Plain, Engraved and Etched.

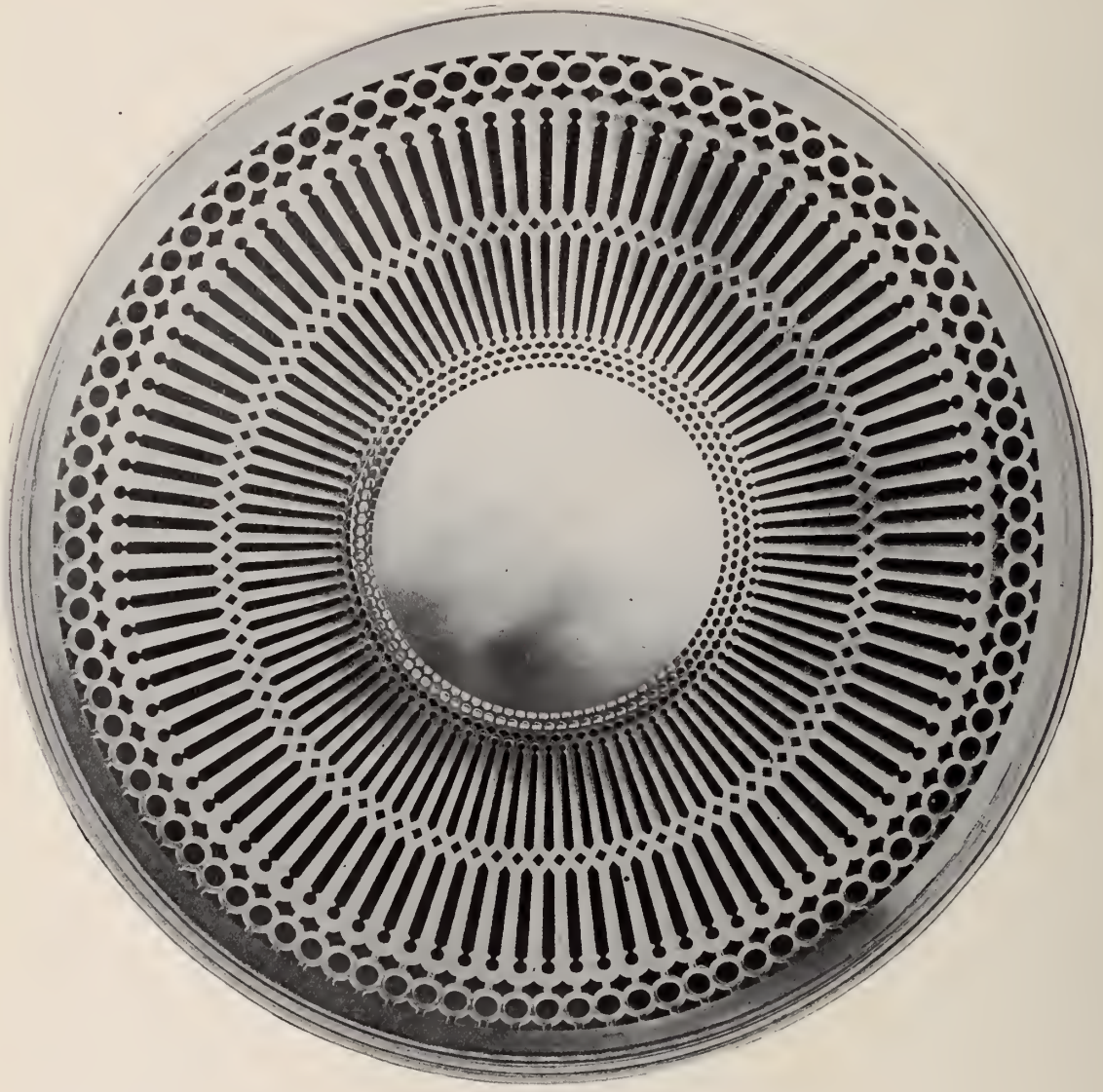
THE WILLIAM B. KERR CO.

Factory and General Office, NEWARK, N. J.

320 Fifth Ave., New York CORNER OF 32nd STREET

JUST OUT

Our New Sandwich Plate



No. 4990

Made in five sizes, from 7½ to 12 inches

A very attractive Wedding Gift

Write for prices on these, as we are confident they will interest you.

Price of our No. 4444 Coaster remains $10.50 per dozen, and we are still looking for orders on them

Frank M. Whiting & Co., *Silversmiths*

320 Fifth Avenue, N. Y.
North Attleboro, Mass.

(Design **HEPPELWHITE** Patented)



STERLING SILVER TOILET-WARE

THE TREMENDOUS SUCCESS and popularity of our Heppelwhite Pattern, sterling flatware and hollowware has induced us to carry out the same design in toilet ware. We show here six of the principal pieces, viz.: Mirror, Hair Brush, Comb, Military Brush, Cloth Brush and Hat Brush. Other pieces now ready for delivery are the Bonnet Brush, Puff Box, Paste Jar, Corn Knife, Cuticle Knife, Nail File, Nail Polisher, Nail Polisher Tray, Shoe Horn, Shoe Buttoner, Whisk Broom and Tooth Brush. These pieces are furnished both plain and engraved.

This line is named after Heppelwhite, a celebrated designer of classic furniture who flourished during the latter part of the eighteenth century, and whose works were characterized by a charming dignity and grace which appealed especially to people of culture and refinement. The Heppelwhite Pattern has met with instant favor among the trade and its success is assured. The trade should bear in mind, however, that the Heppelwhite design is manufactured exclusively by Reed & Barton.

The prices and illustrations of the entire line of Heppelwhite flatware, hollowware and toilet ware will be sent to the regular Jewelry trade upon request. To insure delivery in time for the Holiday season, orders should be placed promptly.

REED & BARTON

SILVERSMITHS

Offices and Factories, - TAUNTON, MASS.

TRADE MARK



Represented at

320 Fifth Ave., 4 Maiden Lane, NEW YORK
103 State Street, - - - CHICAGO
154 Sutter Street, - - SAN FRANCISCO



Highest Quality

Greatest Variety

Because of the number of plants from whose products we draw, we are enabled to offer a very wide variety of patterns and styles, the finest examples of long experience and high grade workmanship in

CUT GLASS
STERLING SILVER
AND
SILVER PLATE

We would call attention to our line of Cut Glass with Silver Mountings. We invite out-of-town buyers to make our offices their headquarters, availing themselves of our stenographic and messenger service.

Our factories, each with a reputation, familiar to the trade, include the following:

THE BARBOUR SILVER CO.,
Factory A,
Sterling and Plated Hollow Ware.

THE DERBY SILVER CO.,
Factory B,
Plated Hollow Ware.

THE HOLMES & EDWARDS SILVER CO.,
Factory C,
Sterling Inlaid, Plated and Unplated Flat Ware.

MERIDEN BRITANNIA CO.,
Factory E,
Sterling and Plated Hollow Ware,
Sterling and Plated Flat Ware.

ROGERS, SMITH & CO.,
Factory E,
Plated Flat and Hollow Ware.

THE MERIDEN SILVER PLATE CO.,
Factory F,
Plated Hollow Ware.

THE WM. ROGERS MFG. CO.,
Factory H,
Plated Flat Ware.

ROGERS & BROTHER,
Factory J,
Plated and Unplated Flat Ware.

THE ROGERS & HAMILTON CO.,
Factory K,
Plated Flat Ware.

SIMPSON, HALL, MILLER & CO.,
Factory L,
Sterling and Plated Hollow Ware,
Sterling and Plated Flat Ware.

WILCOX SILVER PLATE CO.,
Factory N,
Sterling and Plated Hollow Ware.

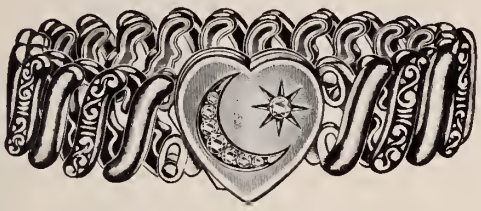
THE WATROUS MFG. CO.,
Factory P,
Sterling and Plated Hollow Ware.

THE MERIDEN CUT GLASS CO.,
Factory T,
Rich American Cut Glass.

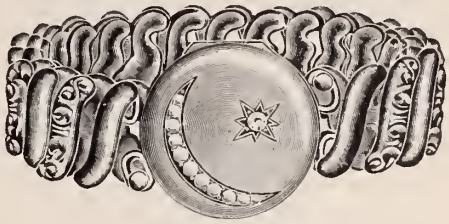
INTERNATIONAL SILVER COMPANY

9-19 Maiden Lane
18-22 John Street (Fulton Street Subway) :: :: :: :: **NEW YORK**

The Genuine Carmen Adjustable Bracelet



No. A37—Locket top

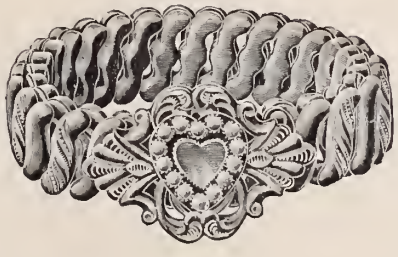


No. 179 Locket top

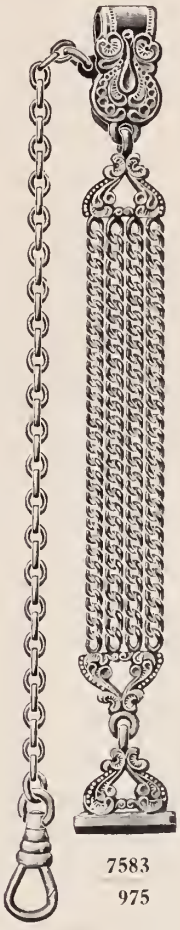


7574
1010





No. A24



7583
975

Goods that suit the popular taste at *popular* prices are the *goods* that *sell*. We have them—you need them.

THE D. F. BRIGGS COMPANY

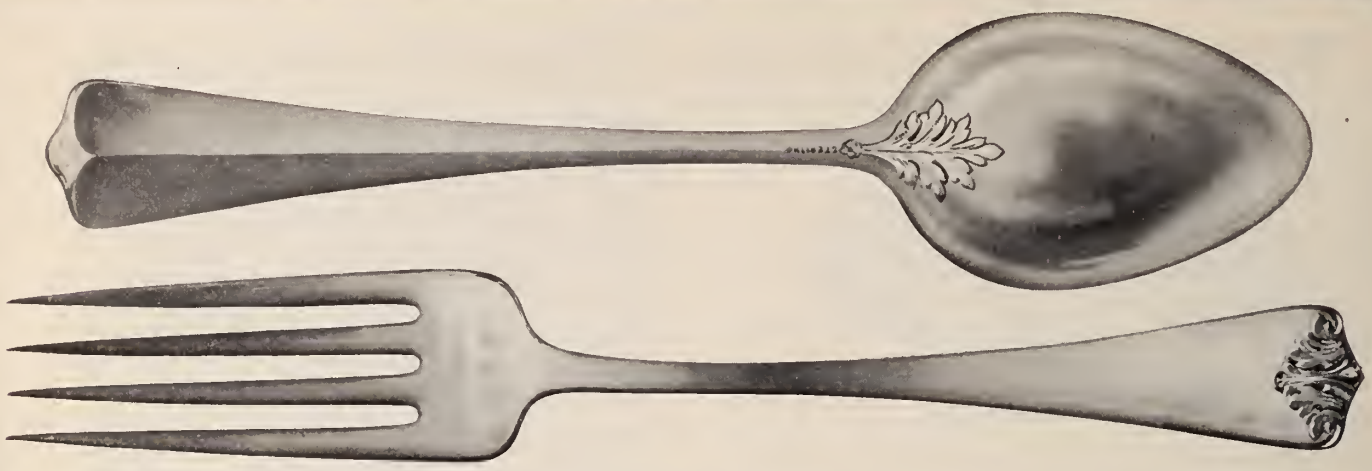
ATTLEBORO, MASS.

NEW YORK OFFICE
180 Broadway

CHICAGO OFFICE
Heyworth Bldg.

ST. LOUIS OFFICE
Mermod & Jaccard Bldg.

LONDON OFFICE
118-122 Holborn, E. C.



THE "CHIPPENDALE" PATTERN

The accompanying reproductions show conclusively the perfect beauty of *"Chippendale" Silverware.*

The Smith Company have embodied the extreme simplicity and grace of all Chippendale products, together with the necessary qualities of strength and practicability.

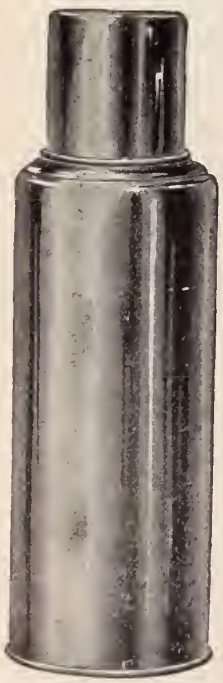
Note in the illustrations the heavy shank and spine at the back of each article which makes absolutely for stiffness, yet in no way detracts from its appearance.



Frank W. Smith Company, Manufacturers of Sterling Silverware GARDNER, MASS.

THE "EVER READY" BOTTLE MADE IN STERLING SILVER

Without a Doubt the Best of the Thermal-Vacuum Bottles
It's the Perfection of Every Detail that Makes Superiority





The Patent Spring Cork stays securely in place and absolutely guards against spilling of contents, no matter in what position the Bottle is carried. An ordinary cork would be ineffective, especially when gaseous or carbonated liquids are carried.

The Drinking Cup has a smooth polished surface both inside and outside, has no unsanitary screw threads, and can be kept scrupulously clean. The drinking cup also serves as a cap for the bottle.

The Neck of the glass bottle protrudes slightly beyond the metal casing, which prevents liquids from getting between the Bottle and casing. This sanitary precaution is of great importance.

The Bayonet Catch is the most practical method of holding the cap on. Press the cap down, give it a short turn and it is secure against any jarring.

For Strength, appearance, sanitary perfection and general efficiency the "EVER READY" BOTTLE stands in a class by itself.

Made in QUART and PINT Sizes

Prices furnished on request

R. BLACKINTON & CO.

Established 1861 TRADE ⊣B⊢ MARK SILVERSMITHS

Factory: NORTH ATTLEBORO, MASS.

New York Salesrooms
15-17-19 Maiden Lane

This Catalogue is worth more to the Retail Jeweler than the cost of a trip to New York

··CATALOGUE 114 · 1909· HANG THIS UP · DON'T CUT OR MUTILATE THIS BOOK···



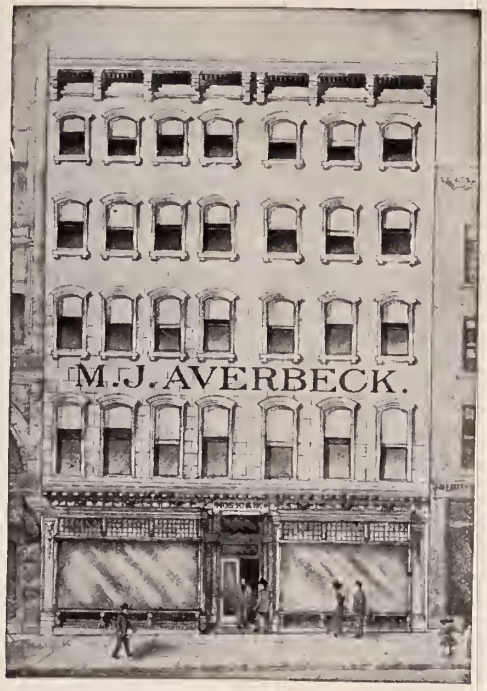
TRADE WINNERS!

If you cannot visit our new building, where we have the largest display of Jewelry and Novelties that has ever been shown in this district, then let us send you one of our traveling salesmen, or ask you to order from this catalogue.

It illustrates all that is new and worth while in the Jewelry Line.

N.B.—We can sell you all your Jewelry needs.

THIS IS OUR NEW BUILDING



M·J·AVERBECK
MANUFACTURER IMPORTER· 10 -12 MAIDEN LANE.N.Y.

RELIABLE FINGER RINGS JEWELRY AND NOVELTIES

We have a stock of $500,000, ample to take care of all orders we can reasonably expect to receive

SEND IN YOUR ORDERS AT ONCE THEY WILL HAVE OUR PROMPT ATTENTION

This Catalogue contains many goods now illustrated for the first time, and which can be bought nowhere else



637S. Fruit Plate. 11 in. Diameter.



B243. Sandwich Plate. 9 in. Diameter

SANDWICH PLATES of which we are the originators

Jewelers looking for a practical piece of sterling silverware suitable for Weddings, Birthday or Holiday presents, come to us. We have them—54 styles to select from. They sell on sight.

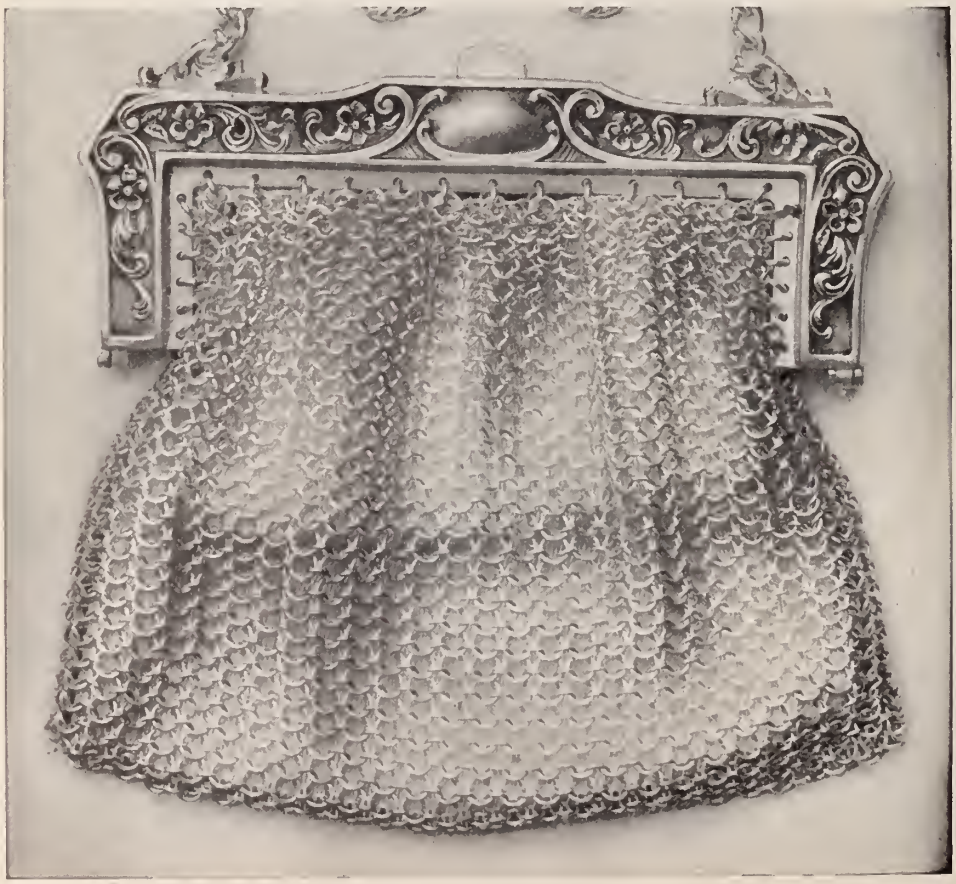
Do not hesitate to carry a line of our plates, as our prices are within reach of all. Elegantly designed, good weight and nicely furnished.

Just think of it! Sterling Silver Sandwich Plates that can be retailed at from $5.00 to $75.00! One trial order will convince you of their selling qualities. We also make an extensive line of Sandwich Tongs to match plates.

Place orders early, as our factory is running to its full capacity. Orders placed early will assure prompt delivery.

Photos and prices furnished to the trade on application to the factory

ROGER WILLIAMS SILVER COMPANY, 101 Sabin Street, Providence, R. I.



Individuality

In your selection of bags it behooves you to buy those bags which stand out prominently as possessing an individuality of pattern, as opposed to the common goods scattered promiscuously around. You will find that the women know and discriminate in favor of the former every time. An inspection of the W. & D. line by you will lead you right.

Whiting & Davis Co.

PLAINVILLE, Norfolk Co. MASS.

New York Office
7 Malden Lane

Chicago Office: Room 405, 103 State St.

STERNAU COFFEE MACHINE

Better coffee cannot be made than is produced by this percolator. In perfecting this article we have reached the summit of achievement in the manufacture of coffee machines. By its filtering process in coffee making the narcotic element of the bean is not extracted, but only that part which is aromatic, pure and wholesome.

Jewelers find that a stock of these machines at the Holiday Season are remarkably quick sellers, and their obvious usefulness makes them a profitable line to carry throughout the year.

Send for Catalog 21 illustrating many styles

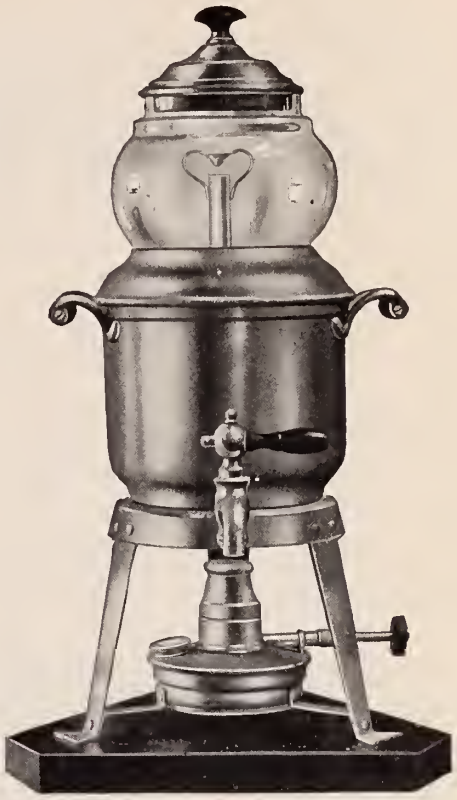
S. STERNAU & CO.

Makers of STERNAUWARE consisting of

Fancy Teakettles, Chafing-dishes and their Accessories, Coffee-machines, Candlesticks, etc.

NEW YORK SHOWROOMS
Broadway, cor. Park Place
Opp. Post-Office

OFFICE AND FACTORY
195 Plymouth Street
BROOKLYN, N. Y.



Coffee Machine No. 1867



"Hear What I Have to Say"

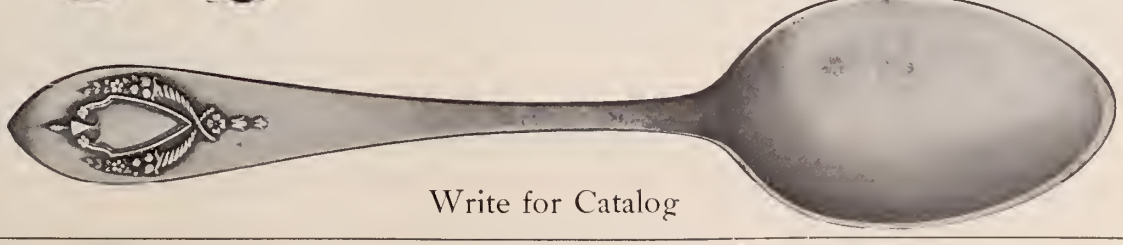
Ye Mount Vernon Pattern

STERLING SILVER TABLEWARE

is made by ye good Silversmiths at GREENFIELD, MASSACHUSETTS, in ye shop of

Rogers, Lunt & Bowlen Co.

Jewelers don't *keep* this pattern
THEY *SELL* IT



Write for Catalog

Lockets Only



8727
GREEN CAMEO

TRADE W&H MARK
INSIDE

ESTABLISHED
FIFTY-TWO YEARS

The W. & H. locket represents the highest attainment in mechanical skill and artistic design

Wightman & Hough Co.

NEW YORK OFFICE
3 Maiden Lane

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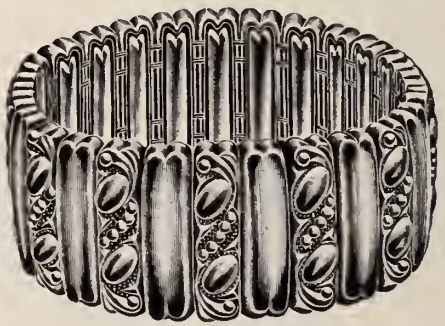
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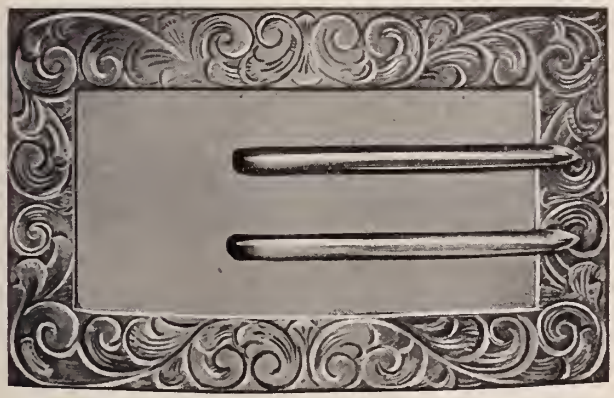
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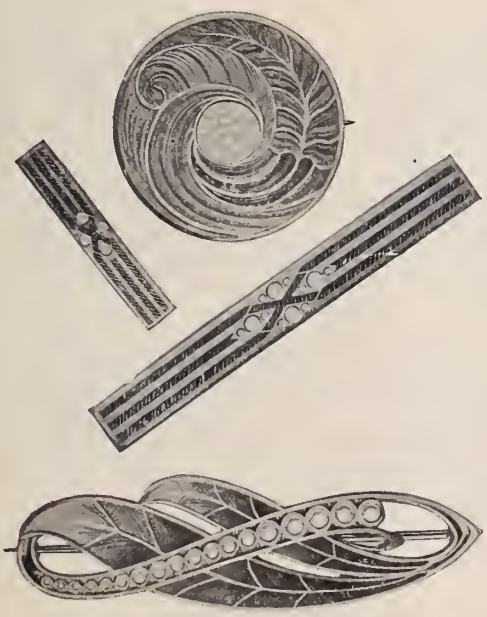
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We make seven widths of oval bracelets
We are equipped to make any size oval shaped bracelet in joint and catch.

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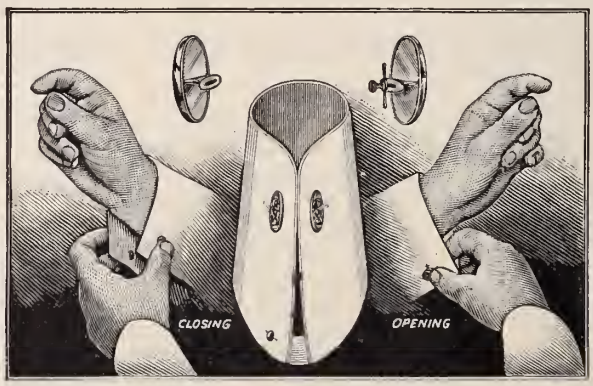
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Coral Cameos **Cabochons** **Necklaces**
Buttons for Earrings **Pear Shapes for Pendants**

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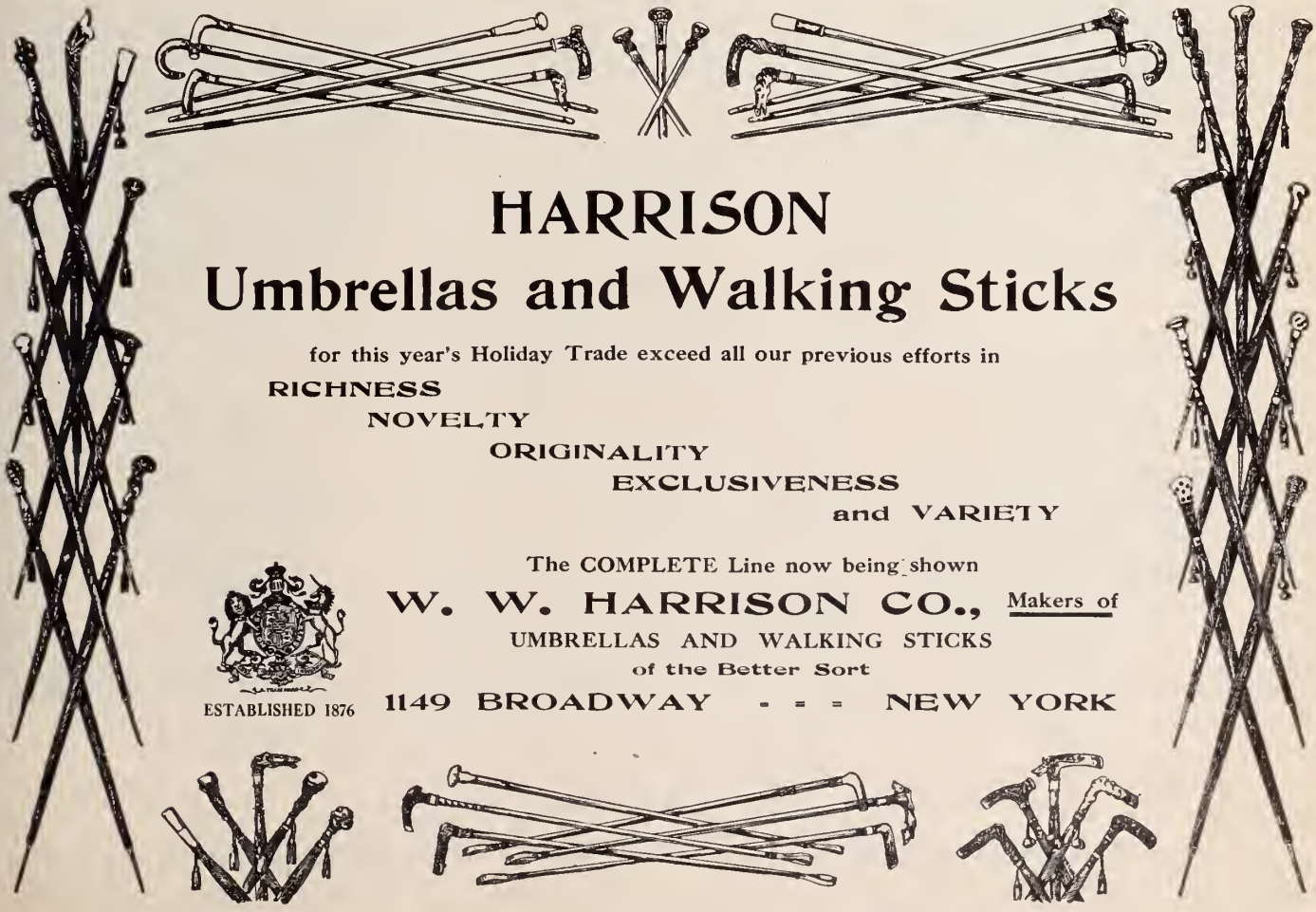
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HARRISON
Umbrellas and Walking Sticks

for this year's Holiday Trade exceed all our previous efforts in
RICHNESS
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After the Election excitement it is essential for the business man to get down to business. Replenishing of stocks has been deferred—it is high time that the dealer prepare himself for the holiday demands. We have anticipated the requirements of the trade and are fully equipped to furnish anything desired in JEWELRY, WATCHES or DIAMONDS. Remember we sell sellers and are headquarters for Elk, Eagle and Moose Emblems.



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TWO HUNDRED DESIGNS

SWELLING SALES bear witness to a distinct revival of the Long Guard Chains which were dormant for a while. This house—as usual—anticipated the returning vogue. Consequently an exquisite line is here offered to the discriminating trade. The range is as wide as the designs are superior. There are over two hundred styles to choose from. Uniting utility with beauty, they are a fashionable requisite for watches, fans, lorgnettes, purses, etc. Set with the finest of artificial stones:

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THE DIFFERENCE IS IN THE SALES.



Every genuine DELAMOTHE Real Rose Hat Pin, has the name stamped on the pin here ⟶



Delamothe
METALLIZED

REAL ROSE HAT PINS

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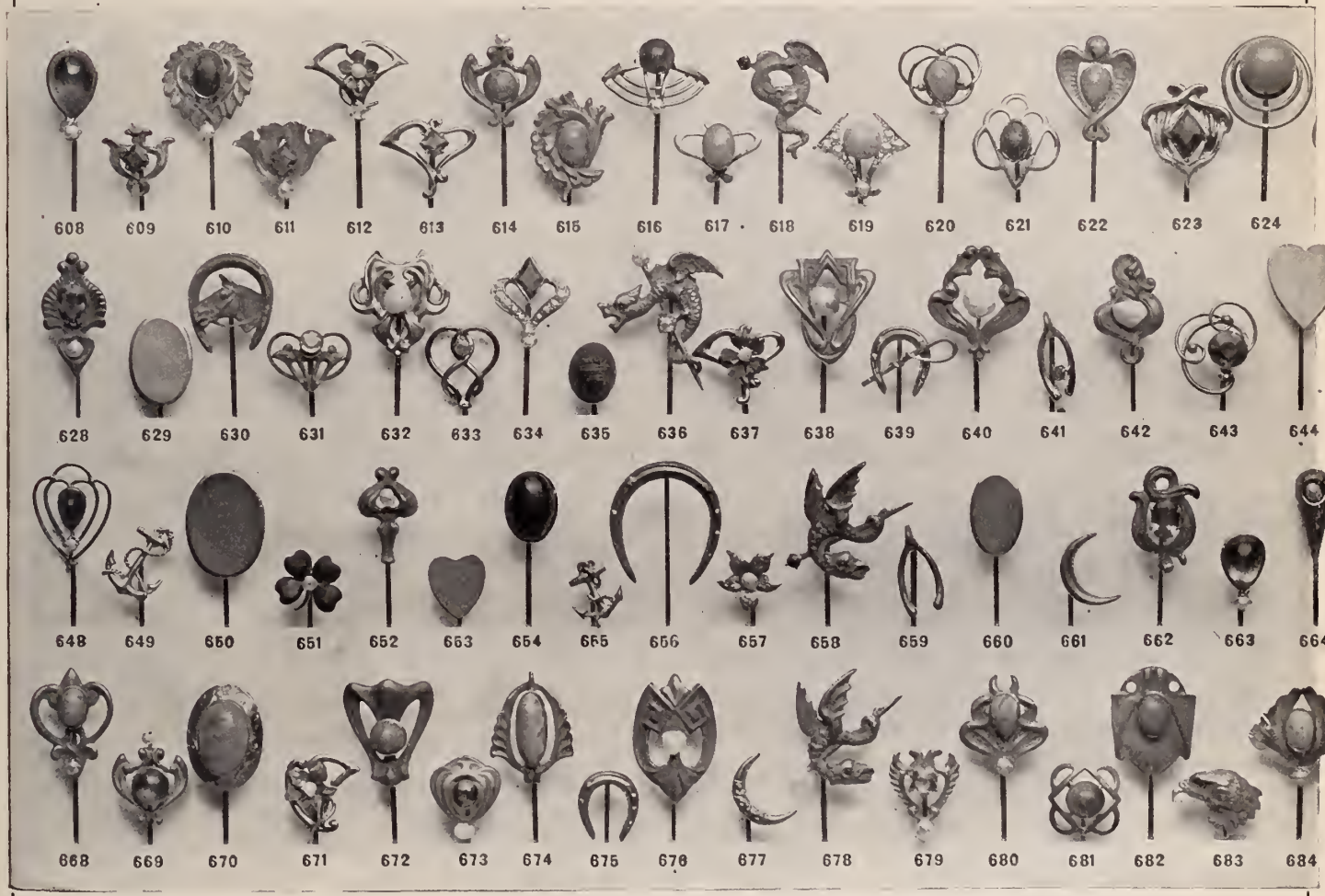
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All GENUINE Stones. All 10-K. Solid Gold

WE ALSO MAKE

Brooches, Handy Pins, Veil Pins, Baby Pins, Collar Pins, La Vallieres, Necklaces, Lockets, Heart Charms, Link Buttons, Hat Pins, Combs, "Carmen" and "Nethersole" Bracelets.

John T. Mauran Manufacturing Company

Makers of 10-K. Solid Gold Jewelry

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SINCE 1850 jewelry bearing this mark has been recognized as **Good Jewelry** and as a product of the Mauran factory.



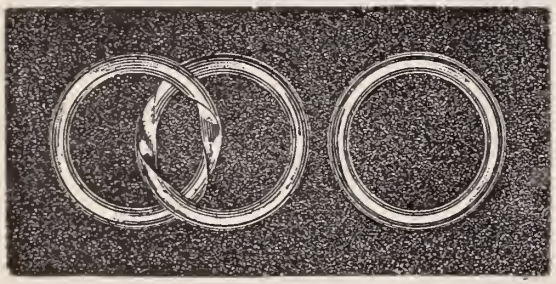
THE PRODUCTS OF THE SOUTH are not ONLY confined to COTTON and other STAPLES, but NOTE from the ABOVE WHAT WE PRODUCE and CAN SUPPLY.

In addition, there are THOUSANDS of Jewelry requirements WE ARE HEADQUARTERS FOR, and which are illustrated in our CATALOGUES.

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14 karat, 3 dwts.. each, $1.25 per dwt.; in dozen lots, $1.15 per dwt., net; 18 karat, 3 dwts., $1.40 per dwt.; in dozen lots, $1.30 per dwt., net.

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Full Plat. Cluster $4.25



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CHATELAINE
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Subject to 6 per cent. discount



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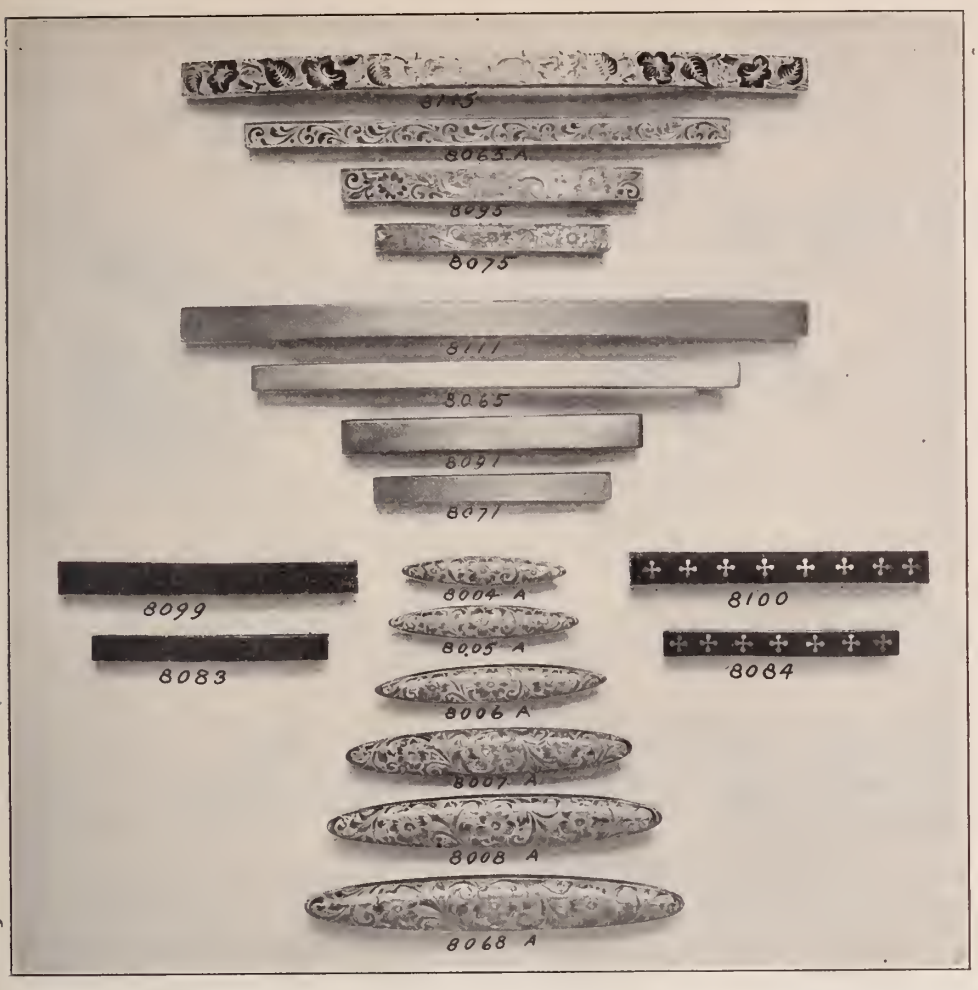
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PENCILS
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IN GOLD AND SILVER IN
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Plain and Engraved, Gold and Enamel Handy and Veil Pins, ranging in price from $1.50 per pair to $18.00 per pair.

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They have 5 knuckle or flush joints, Swiss head springs, *gola dust bands*, engine-turned caps, and fancy or clover-leaf bows.

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Solidarity Watch Case Company

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A New Chatelaine Pin

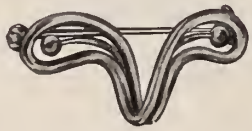
"CREMAILLIERES"

(HOOK ON)



Front view

PATENT APPLIED FOR



Three-quarter view

PATENT APPLIED FOR



No hooks to loosen. The bow slides right over the pin, thus providing absolute security to the watch.

Letters patent have been applied for, and the trade is cautioned that our rights will be fully protected, and anyone making or selling any infringing pin will be vigorously prosecuted.

Made in a Large Variety of Attractive Patterns by

Fine Jewelry in 14 K. Only

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Diamond Jewelry Line

Sells in hard times as well as in good times

Because it is

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These goods combine all the artistic qualities of higher priced lines at HALF the cost.

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"Krementz Bodkin Back"

STUDS AND VEST BUTTONS

Pat. Feb. 16, 1904

"Not One-Piece but One-Piece Construction"

Made in

KREMENTZ COLLAR BUTTON MACHINES

The simplest and best mechanical Stud or Vest Button made



CLOSED

NO SPRINGS TUBING SOLDER



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"THE BRACELET HOUSE"

GOLD BRACELETS of every kind
For WOMAN, MISS OR BABY

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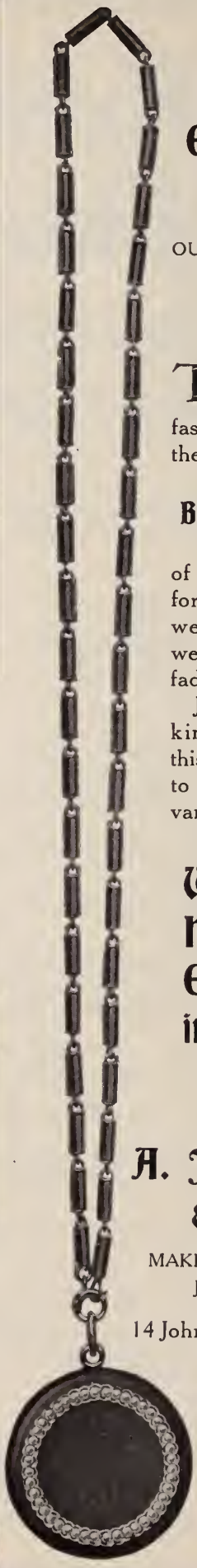
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Black Enameled Jewelry

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THE reports from the fashion centers of the world are that

Black Jewelry

of all kinds, both for mourning as well as regular wear, is the latest fad.

Jewels of all kinds mounted this way show up to their best advantage.

We Make Everything in Black

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ARTISTIC—SALABLE—RELIABLE

Most Comprehensive Line Offered

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Grape Jewelry

A Large and Varied Line of these Ready Selling Goods in

Scarf Pins **Brooches**
La Vallieres **Festoons**

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Manufacturers of

14 and 18 Kt. GOLD JEWELRY

AND

FINE MESH BAGS

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Largest Line of 10 Karat Jewelry Offered the Trade

WORKMANSHIP AND FINISH EQUAL TO ANY 14 KARAT LINE ON THE MARKET



Solid Gold Scarf Pins

Actual Size

603 Pearls.

Rose Finish.

616½	Pearl.	2164½	
639½	"	2165½	
2156½	Baroque pearls.	2166½	Ruby eye.
2161½	" pearl.	2167½	Pearl.
2162½E	Emerald eyes.	2168½	
2163½		2169½	

2171½WS White stone eyes.

English Finish.

2185¾C	Coral.	2196¾GA	Green agate.
2196¾A	Amazonite.	2183¾C	Coral.

English Finish, Hand Engraved.

2177¾GA	Green agate.
2178¾Ame	Amethyst.
2178¾CE	Cat's eye.
2178¾OM	Oriental matrix.
2178¾Sard	Sardonyx.
2180¾Ame	Amethyst
2180¾C	Coral.
2181¾C	Coral.
2212¾	Cameo.
2213¾	"
2198¾Ame	Amethyst.
2198¾C	Coral.
2202¾GA	Green agate.
2202¾CE	Cat's eye.
2202¾M	Moss.

English Finish, Engine Turned.

2188¾A	2190¾A
2188¾D	2190¾D

Roman Finish.

2060		2214	Cameo.
2083	Signet.	2203¾	"
2152	"	2204	"
2185A	Amazonite.	2205	"
2186BS	Bloodstone.	2206	"
2208	Signet.	2207	"

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PRICES ON APPLICATION

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The Keller Jewelry Mfg. Co.

64 Nassau St., New York

Factory : Newark, N. J.

Again we come to the front with the choicest offerings in

FANS

for the Christmas season, better values than can be had anywhere else, better goods and quick and profitable sellers.

Our French Jewelry Novelties are well and favorably known for their quality, as well as the odd and unique designs which distinguish them from the domestic goods. They can be had in gold-plated or sterling, mounted with imitation or semi-precious stones.

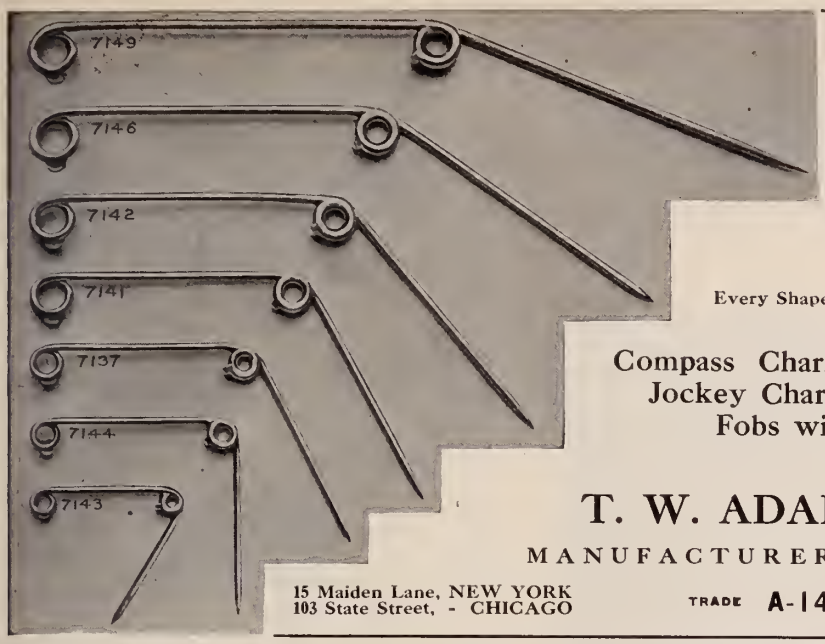
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BUTTON and DROP
EARRINGS
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A Safety, Handy, Veil, or Automobile Pin

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83 Union Street, NEWARK, N. J.

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Only

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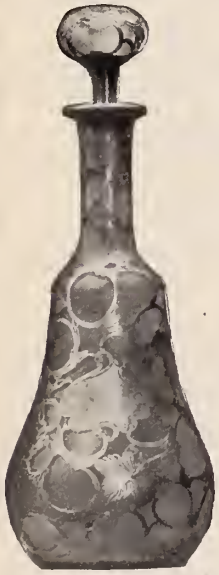


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No. 58

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We learn that certain manufacturers are making Leaf Brooches that are an infringement upon our patent rights.

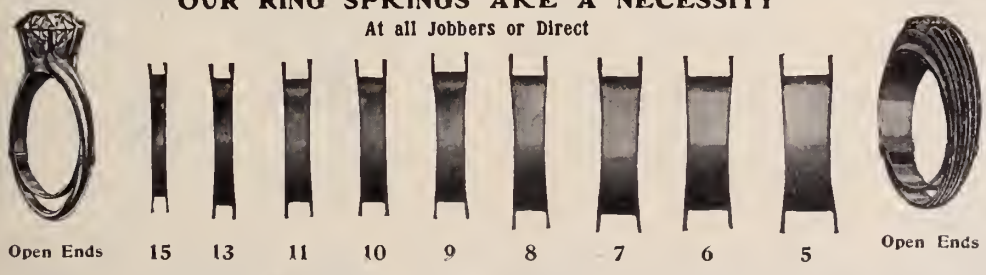
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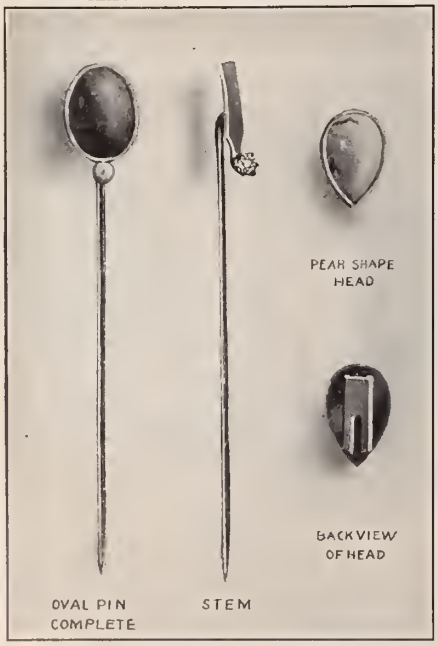
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Interchangeable Scarf Pin

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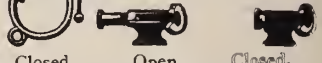


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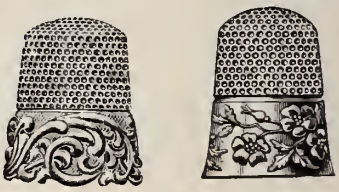
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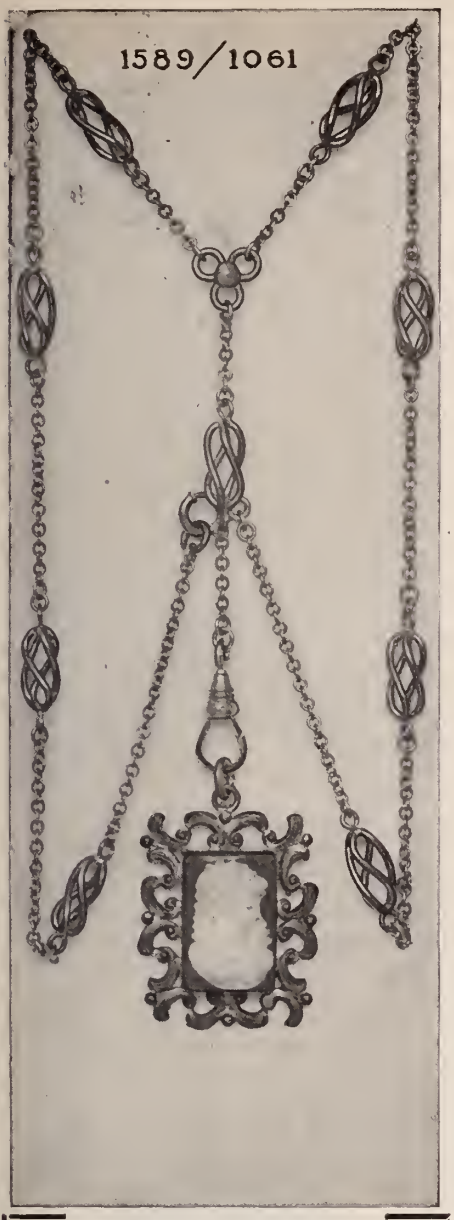
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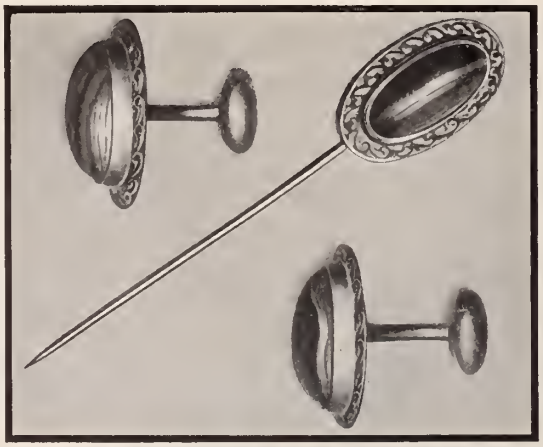
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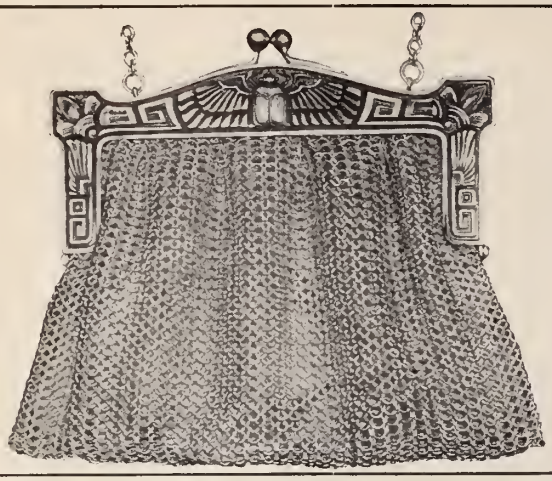
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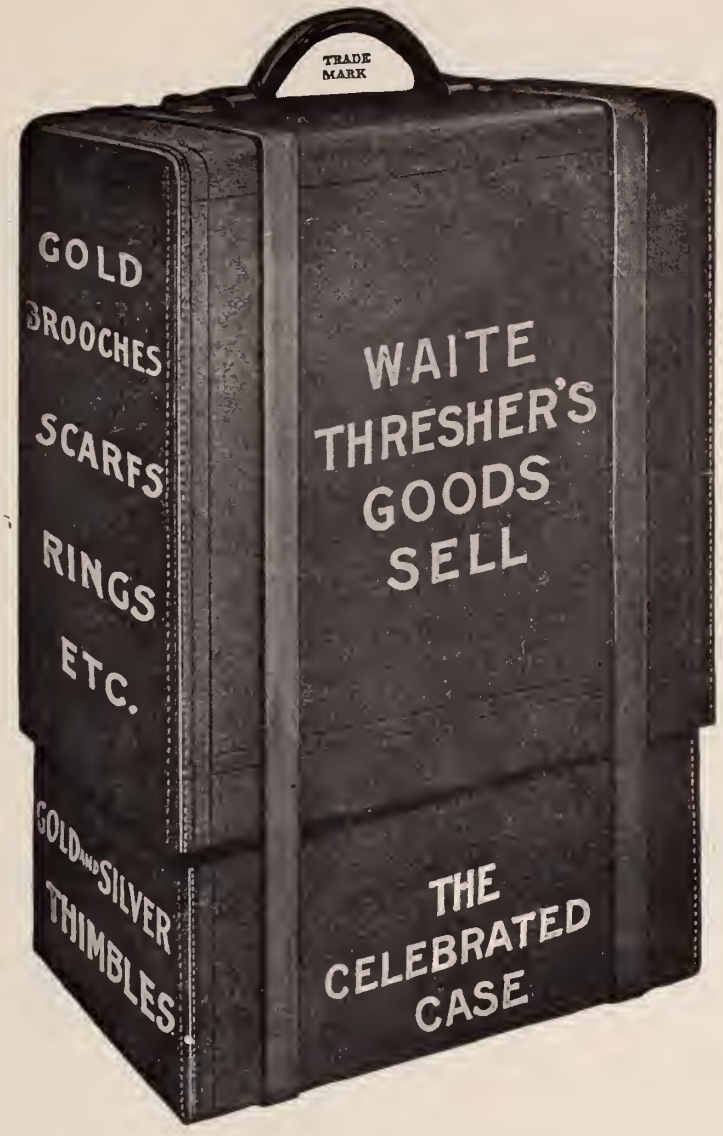
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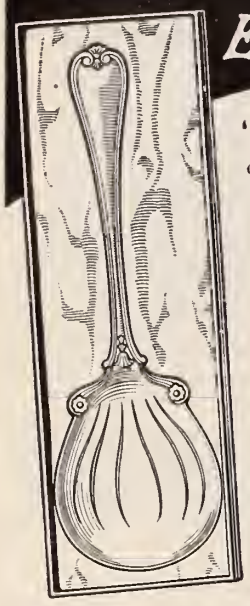
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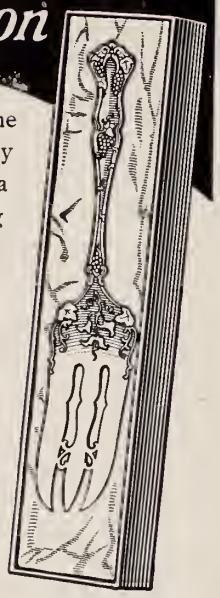
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The name "1847 Rogers Bros." covers a line of beautiful silverware for every occasion. Endowed with a life-long beauty and wearing quality, each piece is well worthy the name

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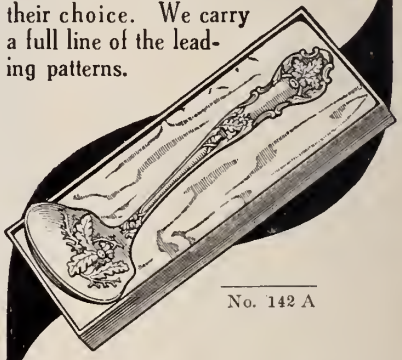
BEAUTY and QUALITY



In keeping with beauty of design, dignity of pattern, and exact workmanship, is the inherent *wearing quality* of silverware stamped

"1847 ROGERS BROS."

From the time when the original Rogers Bros. first placed this mark on silverware, discriminating people have made *"Silver Plate that Wears"* their choice. We carry a full line of the leading patterns.



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We carry a full line of this famous silverware, each piece of which is up to the very high standard suggested by the title *"Silver Plate that Wears,"* earned by over 60 years of painstaking effort to produce the best in quality and design.

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No. 101 A

Large and Small Plates are shown in our New Circular

Send for it to Adv. Dept. Meriden, Conn.

Gifts For All Time

Gifts most appreciated are those which, besides being beautiful, have a reputation for quality. For this reason, silverware stamped

"1847 ROGERS BROS."

is most desirable for gifts. For *over* three score years this popular brand has been the choice of those wishing the very best in silver plate—*"Silver Plate that Wears"*—the kind that suggests the good taste as well as carrying with it the good wishes of the giver.

We carry a complete line, including the new Charter Oak pattern.



No. 151 A

"New Process" GILLETTE Blades

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"New Process" GILLETTE blades have been an instantaneous success.

They differ in price, quality, appearance and style of package from the previous kind, and the public is being notified of the change by full-page advertisements in all the leading magazines.

More than two million GILLETTE users will now accept only "New Process" GILLETTE blades. If you have them in stock before other dealers in your locality you will get the business, and at the new price your profit is a very liberal one.

"New Process" blades are manufactured by newly-invented machines and processes, making them superior in appearance, operation and endurance to any blades ever produced by anyone.

These machines are automatically regulated, and grind, hone and sharpen each blade individually with the utmost precision.

Every cutting edge is perfect, and possesses a degree of keenness not produced by any other process.

"New Process" blades are finished with a high polish that renders them easy to clean. Since dust and moisture do not cling readily to a polished surface, these blades are practically immune from rust.

"New Process" blades are packed in a handsome nickel-plated box which seals itself hermetically every time it is closed. This shuts out all dampness and effectively protects the blades from rust in any climate, land or sea. When empty, the box forms an attractive waterproof match safe.

The set now contains twelve blades.

The Retail Price is $1.00 per set. Twelve sets are packed in a carton.

To those who are not handling the GILLETTE, we suggest, "Get Busy." Get the sales resulting from our huge advertising campaign—the increased business and profits that the co-operation of our Sales Department will bring you.

YOUR customers are continually seeing GILLETTE advertisements and they want the razor. Eventually they buy it somewhere.

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Toilet Set, Green Moreen Case
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Bracelet 1013—7¼ inches, Old English
Full Engraved (Full Size)



Bracelet 1004—6¾ inches, Old English
Plain (Full Size)

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We are carrying an extensive line in Sterling Silverware and Fine Gold Filled Jewelry.

This year we have over 1,600 combinations in Toilet and Manicure, Shaving, Smoking, Sewing, Desk and Baby Sets, affording a large assortment to select from. Put up attractively in Green Moreen Cases or Leather Folders, they make an excellent showing for Holiday Gifts and Christmas Presents.

Any desirable combination may be found in this line.

Besides sets and combinations, we call particular attention to our Toilet and Manicure articles, Picture Frames, Novelties, etc. To our fine Gold Filled line of Lockets and Charms, Scarf and Hat Pins, Necklaces and Pendants, Link Buttons and Pins, we have added a variety of extra wide Bracelets in all the different sizes and finishes, in either plain or engraved.

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WITH WHICH ARE CONSOLIDATED
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY THE JEWELERS REVIEW

VOL. LVII. WEDNESDAY, NOVEMBER 11, 1908. No. 15.

Replicas of Noted Silverware in the Metropolitan Museum of Art, New York.

THE Metropolitan Museum of Art, New York, has recently been making a number of valuable additions to its department of metal work. The curator of this department, J. H. Buek, who was abroad some time ago, suceeeded in obtaining copies of a number of famous pieces of silverware which have been received at the Museum and are now on exhibition.



REPLICAS OF TOILET SET NOW IN ROSENBORG PALACE, COPENHAGEN.

Prominent in the exhibit are copies of the Trinity College plate, Irish, of the late 17th and early 18th century, illustrations of which are shown on the front cover of this issue.

The standing cups seen at either side of the salver are of silver repoussé work. The one at the right has a base band of gadroon pattern ornament and this base supports a baluster stem. The bowl has a repoussé gadroon pattern on the lower half and above a band of floral ornaments; the upper half is plain, engraved with the arms of the college and of the doner, and inscribed *Ex dono Gulielmi Dunconbe filig Gulielmi Dunconbe Armigeri.* The cover, having a gadroon band, is surmounted by a horse's leg rising out of a cornet. The cup is 23½ inches high. The diameter of the cover is 8¼ inches and the diameter of the base and mouth is 7½ inches.

The cup with cover at the left of the photograph has a base rim of gadroon pattern which supports a baluster stem. The lower half of the base is fluted with an upper edge of leaf pattern, on the upper half of the cup are two shields of arms.

At the left of the illustration is the punch bowl of silver. This has a fluted bowl and two handles, and on the upper part of it is a shield of arms inscribed *Ex dono Plunketti Plunket sociorum comensalis decimo septimo Octobr die* 1702. The base is of plain ribbed pattern and the edge is ornamented with cherubs' heads. It is 8½ inches high; the diameter is 10 inches, and the base 6½ inches.

The salver, the original of which is silver-gilt and is also the property of Trinity College, has a rim ornamented in repoussé work with shields, fruit and cherubs' heads. The inner rim is engraved *Ex pecunia legata Doctore Gilbert.* The center is engraved with the arms of the college in scroll work with cherubs' heads and figures of Fame and Philosophy. The diameter of the salver is 16¾ inches.

The epergne, seen in the center of the group, is a circular stand supporting a tray and four smaller trays on brackets. It rests on four feet formed by a lion's paws holding balls. The brackets spring from the lions' heads. The stand is formed by two bands of openwork ornament representing baskets with fruit and flowers between lions' heads. The edges of the trays are also ornamented with open work and on them are engraved the arms of the college. The original of this piece is 18th century silversmithing and is seven inches high, the extreme width being 26 inches.

The piece at the extreme right of the photograph is a silver bread or cake basket, shell shape and chased. It has three dolphins wrought in silver used as feet. This is Irish, of the 18th century.

The illustrations on this page of other important replicas in the Museum show a nine-piece toilet set made for the Princess Hedwig Sophia, sister of Charles XII of Sweden. The work is of French design of the late 17th century, the originals of which are in the Rosenborg Palace, Copenhagen. Copies were purchased in 1908. The set includes a round toilet box, canister, pilgrim bottle, ewer, silver-gilt ewer, candlestick and tazza. The work on the oblong box in the center of the photograph is especially clever. The photograph does not do it justice. The cover is done in raised work showing cupids.

The other photograph shows a silver salver chased and engraved with the Popta arms, Dutch, Leeuwarden, about 1650. The original is in the Popta Hospital, Marssum, and was also purchased in 1908. The salver is embellished with raised work representing human beings, and at equal distances about the edge of the plate are raised work representations of animals. The silver ewer rests on a mounted base and is also a very fine example of the work of the early 18th century.



REPLICAS OF REPOUSSÉ SALVER AND PITCHER, DUTCH, 1650.

Finely Constructed Plain Gold Lockets at Moderate Prices

The result of plans made months ago has enabled us to put on the market this Fall a new line of plain gold lockets that for construction, finish and prices are not equaled.

We make this line of lockets in 14K. gold only, and they are so well constructed and moderately priced that they ought to interest every retail jeweler.

We are now catching up with our orders for these lockets, and have at last succeeded in accumulating a stock, so that our travelers have now a complete line to show you, or if they do not call upon you, we would be pleased to send a selection package to progressive retail jewelers in good standing.

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Annual Report on the Production of Precious Stones.

Text of the United States Geological Survey's Advance Pamphlet on Gems and Gem Minerals for 1907, compiled by Douglas B. Sterrett.

(*Continued from issue of Nov. 4.*)

PRODUCTION.

The production of precious stones in the United States during 1907 as reported to the Survey was much greater than during 1906. The values given in some cases are those estimated for an output of a known quantity of gems, and where possible the value of the rough material is represented, in accordance with the aim of the Survey. It is often impossible to obtain accurate figures in this form, since it cannot be known what a certain lot of rough mineral will yield when selected and cut. Some of the figures of production furnished this office are evidently the values for elaborated gems, while others may represent but little more than the cost of mining. Aside from the difficulty experienced in obtaining figures from certain producers, there is a considerable production of various gems from scattered localities concerning which little information can be obtained.

The table shows an increased production of several minerals during 1907 over 1906. The most important increase is in the production of sapphire, which was mined in unusually large quantities in Montana. A substantial increase is recorded in the production of tourmaline and chrysoprase, and in several minerals produced in small quantities, as amazon stone, rose quartz, topaz, and utahlite and amatrice. A substantial production of californite was reported for 1907; no output was recorded for 1906. Several other gems are listed with a production in 1907 for which no record was obtained during 1906, as gold quartz, jasper, pyrite, smithsonite, etc. One new gem mineral from California, benitoite, was added to the list. Values of the production of such minerals as diamond in Arkansas, emerald and ruby in North Carolina, were estimated from outputs reported or seen.

IMPORTS.

The importation of precious stones into the United States in 1907, as reported by the Bureau of Statistics, showed a large decrease from that of 1906. The greatest ratio of decrease was in the imports of pearls, which was nearly 72 per cent. less than in 1906. The imports of uncut diamonds decreased nearly 29 per cent., and of cut, unmounted diamonds over 25 per cent. There was a marked decrease in the imports of other precious stones, though imports of glazier's diamonds and diamond dust or bort were both greater in 1907 than in 1906. The decrease was largely due to the panic of the last part of 1907, at which time the imports fell off heavily. The precious-stone industry during the first part of 1908 has been greatly depressed, though it is slowly recovering, as shown by the monthly imports. In February the imports amounted to $200,443; in March to $389,514; in April to over $400,000; and in May to $463,454. These figures are far below those for 1906.

The following table shows the value of the diamonds and other precious stones imported into the United States from 1903 to 1907, inclusive:

DIAMONDS AND OTHER PRECIOUS STONES IMPORTED AND ENTERED FOR CONSUMPTION IN THE UNITED STATES, 1903-1907.

Year.	Diamonds. Glaziers'.	Dust or bort.	Rough or uncut.	Set.	Unset.	Diamonds and other stones not set.	Pearls.	Total.
1903	$10,634	$720,150	$10,275,800	$675	$13,022,367	$2,494,897	$2,414,524	$28,939,047
1904	73,054	445,621	10,234,587	559	13,439,023	1,893,969	1,142,150	27,228,963
1905	6,851	190,072	10,281,111	741	20,375,304	4,144,434	1,847,006	36,845,519
1906	104,407	150,872	11,676,529	305	25,268,917	3,995,865	2,405,581	43,602,476
1907	410,524	199,919	8,311,912	...	18,898,336	3,365,902	680,006	31,866,599

PRODUCTION OF PRECIOUS STONES IN THE UNITED STATES IN 1906 AND 1907.

Precious stone.	Value. 1906.	1907.	Remarks.
Agate, moss agate, etc.....	$800	$650	6,000 pounds; Colorado and Washington.
Amazon stone	100	1,025	2,300 pounds; principally from Colorado.
Amethyst	700	850	Chiefly from Virginia and North Carolina.
Azurmalachite	....	250	Arizona and Nevada.
Benitoite	....	1,500	Rough gem stock; California.
Beryl: Aquamarine, blue, pink, etc.	9,000	6,435	California, North Carolina, Colorado, Maine, Pennsylvania, and New Hampshire.
Californite	....	*25,000	5,000 pounds; California. Called jade.
Catlinite	....	25	Pennsylvania.
Chiastolite	25	20	Massachusetts.
Chrysocolla	....	150	Arizona and New Mexico.
Chrysoprase	*32,470	*46,500	3 105 pounds; green and blue.
Cyanite	....	100	North Carolina and Pennsylvania.
Diamond	....	*2,800	About 200 carats, from Arkansas.
Diopside	5	....	
Emerald	....	*1,320	North Carolina.
Epidote	....	60	Colorado and Pennsylvania.
Feldspar, moonstone, etc.....	....	85	Pennsylvania and North Carolina.
Garnet: Hyacinth, pyrope, almandine and rhodolite.....	3,000	6,460	California, Colorado, Arizona and New Mexico, South Dakota, and North Carolina.
Gold quartz	....	1,000	Nevada.
Jasper	....	675	4,250 pounds; California and Colorado.
Opal	....	180	Oregon, California, and Colorado.
Peridot	2,400	1,300	Arizona and New Mexico.
Petrified wood	150	325	6 000 pounds; Colorado and Arizona.
Phenacite	250	25	Maine.
Prase	50	....	
Pyrite	....	400	Colorado.
Quartz: Rock crystal, smoky, rutilated, etc.	3,050	2,580	Several thousand pounds from various States.
Rose quartz	4,000	6,375	51,300 pounds; South Dakota and Colorado.
Rhodocrosite	....	150	1,000 pounds; Colorado.
Ruby	600	2,000	North Carolina.
Rutile	....	200	North Carolina.
Sapphire	39,100	*229,800	About 11,000,000 carats; Montana.
Smithsonite	....	800	200 pounds for cutting; many specimens.
Spodumene, kunzite, and hiddenite	14,000	14,500	About 126 pounds; California and North Carolina.
Topaz	1,550	2,300	Utah, California, Texas, and Maine.
Tourmaline	*72,500	*84,120	2,140 pounds; California, Colorado, Maine, and Connecticut.
Turquoise	22,250	23,840	Arizona, Nevada, New Mexico, and California.
Variscite, amatrice, and utahlite.	2,000	7,500	Utah.
Total	208,000	471,300	

*Estimated.

PEARLS.

UNITED STATES.

It was not possible to obtain a statement of the production of pearls in the United States, since a complete list of producers could not be obtained. There was, however, a considerable production of pearls and pearl-button shells in the Mississippi Valley region, and an estimate by Frank Koeckeritz, a large dealer in that region, is given. Mr. Koeckeritz estimates the production of pearls and slugs in 1907 at $264,500, as against $381,000 in 1906. The values given represent the first values at the point of finding the pearls before they have passed through the hands of dealers, jobbers, and retailers. The quality and prices remained about the same as during 1906, when white, cream, pink, purple, blue, and, rarely, black pearls of irregular, button, round, oval, pear, and drop shapes were found. The prices range from $1 to $2,000 each, and from $1.50 to $60 an ounce for slugs.

Mr. Koeckeritz estimates that 35,000 short tons of button shells were produced and sold during 1907 in the Mississippi region. The average price paid for these at the point of production was about $11 per ton, or $385,000, and about $586,250 at the button factories. About 3,000 tons of "washboard" shells, hitherto not purchased by the button factories, were bought at about $5 per ton along the Illinois River, where their quality was found to be better than usual.

The exports of pearl shells to Europe were less in 1907 than 1906, since the domestic manufacturers paid better prices for them. The decrease in production was due to high waters during part of the season, a general late season in the spring of 1907, and to the cessation of the buying of shells at the beginning of the panic in the fall.

The National Association of Pearl Button Manufacturers place the production of pearl shells during 1906 at 48,000 tons, valued at $737,280.[1] A total of 25,200,000 gross of pearl buttons were turned out during 1906 by factories in 17 different States.

The United States Fish Commission has been engaged in an investigation of the habits and life of the mussel clam. It is hoped that the information collected on this subject will lead to passage of laws to protect the mussel clams and to aid in their artificial propagation. At the present rate of destruction of the mussels and of waste of pearl shells, it will be but a few years before the mussels will be practically exterminated.

Frank Koeckeritz states that the pearl fisheries were very scattered in 1907. In the early part of the season the Wabash River was worked by a large number of fishers. The Illinois River soon became prominent, however, and attracted crowds of mussel diggers. There was greater activity along the Mississippi River, the White and the Black rivers in Arkansas, and the Cumberland River, than for some years.

There was some pearl fishing in many other rivers in different parts of the United States. Alfred Scholten reports a small output from the Colorado River between Bluffton and Tow, Tex.

Several large pearls, valued at between $1,000 and $2,000, were reported during 1907. One of these was found near New Albany, Ind., in the Ohio River, and was one-half an inch in diameter. It was slightly flattened on one side and perfectly oval on the other. Another pear-shaped pearl, weighing about 87 grains, was found near Williamsport, Ind. The owners expected to realize $2,000 for it. A very large pearl, weighing 165½ grains, was found near Dubuque, Iowa. It has been valued at between $2,000 and $6,000.

MEXICO.

According to Consul W. D. Shaughnessy, of Aguascalientes, a Mexican company is successfully cultivating pearls in the Gulf of Lower California. It is said a man named Vives discovered that the pearl developed in about two years' time, when the shell dropped it out. Accordingly, the shellfish are protected from the time they are hatched and opened when nearly two years old before the pearl has been lost.

(THE END.)

[1] A few notes upon the pearl button industry of America: Nat. Assoc. Pearl Button Manufacturers U. S. of America.

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Rose Diamonds



"THE BOOK OF THE PEARL." By Drs. GEORGE F. KUNZ and CHARLES H. STEVENSON. Royal quarto. 550 pp., richly illustrated with 100 full page plates, photographs in color and tinted and in black. Published by The Century Co., New York. Price, $12.50 net.

THIS notable work on the Queen of Gems from the pen of America's most noted gem expert in collaboration with Dr. Stevenson, of the United States Fish Commission, is probably the most magnificent specimen of the printer's art that has ever been put out on a subject connected with the jewelry and kindred trades. From the cover in delicate blue cloth, elaborately embossed in gold to the last page of the copious index at the back, every trick of the printer's and engraver's art that makes for beauty has been employed to turn out a volume that will be a delight to the book lover.

Never before has any work on jewelry contained such a magnificent collection of rare and beautiful illustrations germane to the subject than are to be found between these pages. In the 100 full page color and tinted plates are to be found not only illustrations of the great pearls of the world, but photographs showing the magnificent pearl jewelry that is worn by the prominent women of modern times, including the portraits of the Czarina of Russia; Queen Alexandra, of England; the Dowager Queen Margherita of Italy; Senora Diaz, wife of the President of Mexico; Queen Maria Theresa; the Grand Duchess Vladimir; Mrs. George J. Gould; Madam Nordica, Mrs. Astor and others, while among the wonderful crown jewels shown is the great pearl necklace of the French crown, the great Sevigne of the French crown with the Regent pearl, the great pearl diadem of the French crown, the Shah of Persia wearing the Kajar crown, the Russian crown and the Austrian crown and St. Edward's (English) crown. Illustrating the unusual uses of pearls are pictures of J. P. Morgan's priceless Ashburnham jeweled missal, the E. D. Adams gold vase from the Metropolitan Museum, necklace of 126,000 seed pearls, the Pectoral cross of Constantine, the Hope pearl, a Panagia, unique pearl carpet, Bokhara necklace and earrings, Mme. Thiers' necklace, beautiful abalone and conch shell scenes from pearl fishers, etc., etc.

Truly the art of the book-maker could go no further than it has here, while the text itself will be a mine of delight to everyone interested directly or indirectly in pearls, as it is an authoritative work of reference in which no principal point of interest relating to the subject has been left untouched. As has been truly said by the publishers, "it illustrates the use of pearls as objects of art and ornamentation, past and present, showing the gradual development and changes in prevailing fashions; it notes their decorative value as shown in portraiture and in imaginative designs by the greatest artists; it brings together the many theories and facts concerning their origin, growth, and structure; it sets forth their values, artistically and commercially, and shows how these are determined; it describes the proper treatment and care necessary to enhance and preserve their luster and beauty; it recounts the history and methods of the various fisheries throughout the world, and directs attention to the importance of conserving the resources and the possibilities of cultivating the pearl-oyster."

Every reader of the work will undoubtedly echo the sentiment of a prominent dealer of the trade who said that the book should not only be in the hands of every dealer in gems in the country, but it was the duty of the large retail and wholesale firms to compel their employes to read it from cover to cover before permitting them to take part in the selling of these gems.

While distinctly an anthology on pearls and all that relates to the subject, from the romance which has surrounded the gem for thousands of years to the most technical phases of the pearl business, it is with all so charmingly and interestingly written that even the layman can hardly lay it down without regret until he has read to the last line on the last page.

To give an idea of the technical value of the work to the jewelry trade we have appended herewith a review written by Meyer D. Rothschild, a well-known gem expert and author of the "Handbook on Precious Stones."

MR. ROTHSCHILD'S REVIEW.

"The Book of the Pearl," with special insistence on the word *"The,"* by Dr. George Frederick Kunz, the well-known gem expert, and Dr. Charles Hugh Stevenson, of the United States Fish Commission, is a comprehensive and utterly fit title for the latest, most engrossing and authoritative word on what these authors aptly term the "Queen of Gems." While each contributed to all of the chapters, the joint authors have decided the subject—the first or technical part being largely in charge of Dr. Stevenson, while the artistic, antiquarian and commercial chapters are the work of Dr. Kunz.

The book is magnificent in its conception from every point of view—literary, artistic, scientific, practical. As an example of bookmaking it is splendid. All known literature on the pearl seems to have been placed under contribution. Many rare pamphlets and reports were consulted, and the unique position of one of the authors made the personal examination of great collections and famous gems possible.

Streeter at the end of his well-known book, "Pearls and Pearling Life," published in 1886, presents a bibliography of 61 authors, which, he declares, covers practically all the important literature on pearls. Drs. Kunz and Stevenson append a bibliography of over 350 names, and their work shows ample evidence of its enrichment from these many and often rare sources. Since Pliny wrote in the first century, numerous learned authors have treated of the pearl—some in a scientific spirit, others from its commercial aspect, while many have dealt in mystical and romantic stories.

From cover to cover the "Book of the Pearl" is a veritable storehouse of important facts and pleasing fancies; or, for the collector of gems and the woman of fashion there are many beautiful illustrations of famous pearls and ornaments; for the antiquary and lover of historical romance, tale after tale of great pearls and their owners, part fact and part fiction, are well told; the story of the two famous pearls of Cleopatra, one of which was dissolved in vinegar and swallowed by the great queen as a toast to her warrior lover, is repeated, although it is proven elsewhere in the treatise that it is impossible so to dissolve pearls.

The jewels of Lollia Paulina, wife of Caligula, compared favorably with collections of the present day, as they were valued at $1,500,000. Many of them were pearls; in fact, the Roman prized these gems so highly that they ornamented the statues of their goddesses with them. The magnificent Peacock Throne of the Shah Jehan is described as being decorated with pearls and other jewels worth $60,000,000.

To those who are disposed to regard this as an extravagant age it may be of interest to read that laws were frequently passed in Europe to restrain expenditures for pearls. Among others was an edict of the Venetian Senate early in the 17th Century decreeing that married women were permitted to wear pearls for 10 years only after their first marriage, and all other persons were prohibited from wearing either real or imitation pearls under heavy penalties.

According to the Talmud the purchase of pearls formed one of the exceptions to the law of Onaah (overcharge), for the reason that two matched pearls greatly exceeded the value of each one separately, the same conclusion being reached in the year 1265 by Ahmed Ibn Yusuf al Teifashi, who was probably an Egyptian jeweler. This writer valued two matched pearls at two and one-third times the value of each pearl separately. These facts are especially interesting, in view of the vigorous contention recently put forth in court in a noted case, to the effect that the component pearls of an important matched necklace have no greater collective value than the total of the separate value of each pearl.

"The Origin of Pearls" is a fascinating chapter, so also are the descriptions of salt and fresh water fishing for the gems and the methods, habits and customs of the 100,000 fishermen in all parts of the world who follow pearling for a living.

Structure, shapes and varieties are minutely described, although it is to be regretted that the authors did not devote some space to a description of pearls which

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are commercially known as "blue" pearls, and about which so little has been published.

Old and new methods of weighing and valuation, pearl culture, drilling, peeling, cleaning and the care of the pearls are carefully considered; in fact, this work is a veritable encyclopedia concerning pearls of every variety from their beginning in the oyster to their uses in jewels and ornamentation.

Apart from the pleasure to be obtained from reading the "Book of the Pearl," there is the larger question of educational value—the acquisition of information which every one who merchandises in pearls should have.

Such knowledge has ever proven to be a splendid asset for those who have taken pains to become "book-learned," as well as "practically experienced" in their chosen calling.

Unlike most scientific works the book is delightful and easy reading. It is indeed novel to acquire valuable facts so pleasantly. One marvels that so much can be written even about the Queen of Gems.

M. D. ROTHSCHILD.

Jewelry Firm Offers Gold Medal to Students in Jewelry Designing and Making.

To encourage students to produce artistic jewelry and increase their usefulness to the manufacturing jewelry trade, Herpers Bros., 41 Maiden Lane, New York, and Newark, N. J., are about to offer a fine 14-karat gold medal to the most proficient student in each of five schools having classes in jewelry designing and making.

The medal is one that any student may be proud to own, and can be utilized as a



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watch charm or in other ways. It bears a representation of a woman in raised design seated at one side near a shield, and has the following inscription: "Excellence in Workmanship in Jewelry."

The donors make this presentation each year at the close of the Spring term, the faculty of the schools to be the judges in each case.

The medal will be given to the most proficient student at Bradley Institute, Cooper Institute, Pratt Institute, Newark Technical School and one other school not yet decided upon by the manufacturers, but probably one in New England at either Providence or the Attleboros.

Imports of Clocks, Watches, Jewelry and Gems Into Canada.

TORONTO, Ont., Nov. 4.—The monthly report of the Canadian Department of Trade and Commerce for July gives the value of imports for home consumption in the jewelry and kindred trades as follows:

	Month of July,		*Four months ending July,*	
	1907.	1908.	1907.	1908.
Clocks:				
Great Britain	$1,195	$1,238	$8,128	$4,077
United States	23,909	15,008	102,218	69,228
Germany	7,898	2,805	20,999	9,809
Other countries	1,271	766	3,716	4,793
Totals	$34,273	$19,817	$135,061	$87,907
Watches:				
Great Britain	$1,532	$2,680	$7,393	$4,631
United States	86,157	21,495	298,774	134,205
France	751	12,790	1,170	18,549
Switzerland	15,122	3,244	66,087	48,760
Other countries	4,541	387	15,046	4,227
Totals	$108,103	$40,596	$388,470	$210,372
Jewelry:				
Great Britain	$20,538	$23,512	$87,887	$61,253
United States	83,200	52,433	252,937	142,726
Germany	12,547	6,447	41,548	24,126
Other countries	11,253	3,187	40,502	24,510
Totals	$127,538	$85,579	$422,874	$252,615
Gold and silver and manufactures of:				
Great Britain	$29,594	$15,485	$102,321	$54,313
United States	17,428	14,308	93,437	62,210
Other countries	6,011	5,819	26,745	20,511
Totals	$53,033	$35,612	$222,503	$137,034
Precious stones of all kinds and imitations of (dutiable):				
Great Britain	$10,268	$3,927	$50,984	$13,188
United States	4,888	1,422	29,789	5,697
France	12,594	6,874	48,404	9,722
Holland	.....	.....	676	.....
Other countries	5,283	1,295	20,650	3,434
Totals	$33,033	$13,518	$150,503	$32,041
Precious stones of all kinds and imitations of (free):				
Great Britain	$230,118	$15,458	$469,846	$60,938
United States	35,550	8,573	127,068	25,170
France	87,063	13,733	238,442	47,577
Holland	117,000	25,790	189,253	25,790
Other countries	3,786	132	31,103	42,559
Totals	$473,517	$63,686	$1,055,712	$202,034

Bids Received and Solicited and Contracts Awarded by Government Departments to Supply Various Articles.

WASHINGTON, D. C., Nov. 4.—James K. Shaw & Co. have been awarded a contract by the Navy Department to supply the Mare Island Navy Yard with cut glass and carafes at their bid of $150.

WASHINGTON, D. C., Nov. 6.—The Bureau of Supplies and Accounts, Navy Department, is inviting proposals until Nov. 17 for the following items of silver-plated ware, new patterns:

For flag officer—Three cake covers, seven fruit dishes, eight fish dishes, 25 meat dishes, 10 to 20 inch; six celery dishes, seven vegetable, seven water pitchers, three syrup pitchers, 20 salt shakers, 20 pepper shakers, three waiters' trays, 16 inch; five smokers' sets.

For captain—Fifteen sugar bowls, covered; 10 cake covers, 13 chafing dishes, 36 fruit dishes, 13 fish dishes, 53 meat dishes, 10 to 20 inch; 25 butter dishes, 16 baking dishes, complete; 12 celery dishes, 50 vegetable dishes, 10 and eight inch; 13 water ewers, 27 gravy boats, 26 gravy ladles, 26 cream pitchers, one-half pint; 17 ice pitchers, nine syrup pitchers, nine coffee pots, seven mustard pots, 50 salt shakers, 60 pepper shakers, 10 smokers' sets, 10 soup tureens, six soup ladles, 12 tea strainers, 33 waiters' trays, 12 and 16 inch; 12 sugar tongs, five bread trays.

For wardroom—Six sugar bowls, large; 10 casters, without cruets; 29 meat dishes, 16 and 18 inch; 18 vegetable dishes, eight celery dishes, 10 butter dishes, 12 gravy ladles, 12 cream pitchers, eight coffee pots, 180 salt shakers, 180 pepper shakers, six bread trays, 21 waiters' trays, 12 sugar tongs, 546 dessert forks, 480 table forks, 96 oyster forks, 612 dessert knives, 528 table knives, 14 butter knives, 12 carving sets, small; nine carving sets, large; nine fish sets, 108 nut crackers, seven crumb scrapers, five cheese scoops, 252 dessert spoons, 300 table spoons, 576 coffee spoons, 948 teaspoons, 192 table spoons, 32 mustard spoons, 228 salt spoons, 48 sugar spoons and nine steels.

W. E. Smith, Grenada, Miss., last week sustained a loss of $1,000 by fire. The loss is fully covered by insurance.

The Legislature of the State of Delaware will soon appropriate funds for the purchase of a silver service to be given to the battleship *Delaware*, which will be launched in Newport News, Va., next January.

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THE NEWS FROM ENGLAND

Trade Improves in London, Birmingham and Sheffield—The Question of the Unemployed—Thief Scare at Franco-British Exhibition—A Remarkable Clock—Gem Market Improves Beyond Expectations—Proper Labeling of "Gold-front" Lockets Considered—Sheffield and Birmingham Manufacturers Troubled by Thefts of "Scrap"—Popularity of the Earring.

LONDON, Oct. 29.—Trade is making a desperate effort to be lively. It is not without spirit and go. Overtime in several instances is being worked, and good orders have been booked, which, if followed up, will mean a real busy season, for some at least. The trade atmosphere is certainly clearer and the barometer shows a tendency to steadiness; this is the case particularly with jewelers and some of the small silver workers. Some of the large silver workers are also busy, but there are still sad hearts. Yet there are those who have weathered the storm very well. The oldest house in the trade, Edward Barnard & Sons, the firm originally founded by the famous smith, Anthony Helme, has been laying down new plant to cope with the increased demand. Pluck and grit will tell, even in bad times. Engravers also are doing better, and thanks to the vogue for enameling those who follow that delicate craft have plenty of orders. The way in which enameled jewelry has forced its way into the favor of the public is remarkable. It is, I think, largely due to the technical schools. In Birmingham trade has shown a decided step forward also, and many of the best houses are working overtime. Sheffield also has reason to be pleased that her trade in electro plate and cutlery is improving. Things are not what they might be in Sheffield or any of the great manufacturing centers, but Sheffield is busier than at any time since the Boer war, and manufacturers are very hopeful.

* * *

When one considers the question of unemployment, now so important with us, it is necessary to consider not only the precise number actually out of employment, but also to what extent those actually on the pay list of the factories and workshops are actually employed. Articles of a somewhat interesting character have lately been published dealing with unemployment in various trades, and I notice that the statement is made that of the 50,000 or 60,000 persons employed in the Birmingham jewelry and allied trades "five per cent. are stated to be out of work." Now, if the total number of persons allied to the jewelry and kindred trades were fully employed, five per cent. would not be a bad record, but when it is considered that a possible 25 per cent. have not made more than half a week for a considerable time, and another 50 per cent. have not made a full week for a year or so, the question of unemployment is greater than the mere figures of five per cent. of totally unemployed would indicate. I have pointed this out to our Board of Trade officials, and they agree that statistics of this kind are very misleading and give a very inaccurate idea of the state of affairs, but they complain that it is the best they can do without being too inquisitorial or expending too much money. At present the Labor Department of the Board of Trade depends upon the men's trade unions and the employers' associations for the number of men unemployed, so that even the percentage is in very many cases not positive, for the figures take into consideration only the organized masters and men.

* * *

A strike in the Sheffield silver trade which commenced in the Spring was settled just after the dispatch of my last letter. Strangely enough, the matter was not one of wages, but of protest against new rules introduced when the firm was reorganized at the beginning of the year.

* * *

The Franco-British Exhibition will have closed its doors by the time these notes are printed, and one of the most successful and epoch-making exhibitions will have passed into history. Among the sensations of its run was the excitement on Oct. 17. Extra police were called in, attendants doubled, and the whole of the exhibitors and attendants in the stalls of both the French and British palaces of applied arts forced into a state of tension owing to the police intimating that a gang of clever American thieves were in London and expected to make a raid upon the exhibition. Naturally enough, those who exhibited valuable and portable goods were somewhat uneasy. I happened to be present when the news got around, and the great crowd of country people then thronging the passages of the British Palace of Applied Arts and hanging around the jewelry exhibits was enough to make any but the coolest feel unhappy. The night passed, however, and nothing happened. But on the Tuesday morning following all London was astonished to learn that on Monday night two platinum ingots, valued at £1,500, had been stolen as the exhibition was closing. These, however, were in the Machinery Hall, exhibited under the heading of metallurgy by Johnson, Matthey & Co., who had been awarded a Grand Prix.

* * *

A remarkable clock has been presented to the Guildhall Library in London by H. C. Golding-Bird, F.R.C.S. It is of Chinese make, and is said to date from the year 1650. Certainly it is a remarkable specimen of ancient horology. A peculiar feature of this old Oriental clock is that the single hand is fixed and the dial moves round, while the works are of iron similar to those of De Wicks of the 14th century. The escapement is a vertical verge suspended by raw silk, and the bob at the bottom of the pendulum is carved in brass to represent the head of a demon. The case is composed of four brass pillars supporting open fretwork, and is surmounted by a curious figure of a Chinese idol which strikes the gong beneath with its hands. The clock is in perfect order, and has been going for the past 18 years.

* * *

The diamond and precious stone market is showing a decided improvement. It was expected that trade would improve in the Autumn, but it has rather surpassed anticipations, and the improvement is generally believed to be permanent. The demand for semi-precious stones is remarkable, aquamarines, tourmalines, peridots, olivines, chrysoprase and topaz all finding a good market. Pearls also are in good demand; indeed, the difficulty is to get just what one requires at a price.

* * *

A serious accident has happened to Alfred Benson, one of the younger brothers in the famous house of J. W. Benson, watch and clock makers of Ludgate Hill and Bond St., W. He was out partridge shooting with his elder brother, James Benson, near Leatherhead, in Surrey, when the latter, noticing a partridge rise, took hasty aim, missed the bird and hit an iron fence over which it was flying. The shot glanced off and struck Alfred Benson close by the eye, but at the time of writing serious developments have not been manifest.

* * *

The chairman of the Birmingham Wholesale Jewelers' and Silversmiths' Association recently sent a circular letter to the members, asking them to give him information as to how they carded their lockets for sale, and suggested that possibly some arrangements might be made whereby lockets entirely made of gold or with only gold fronts, with metal bezels and rims, etc., etc., might be so worded as to come within the provisions of the Merchandise Marks Act, and also be plain to the purchaser as to the exact quality of the locket offered for sale. The matter has been taken up fairly well by the members, and very shortly the chairman hopes to be able to make a practical announcement with regard to the matter.

* * *

The question of thefts from manufacturing jewelers and silversmiths has been brought very much to the front of late by the amazing number of thefts by workpeople, and both the Birmingham Wholesale Jewelers' and Silversmiths' Association and the Sheffield Master Silversmiths' Association have been carefully discussing the matter. It is a difficult one, because so much of the material stolen comes under the heading of "scrap." It is satisfactory, however, to be able to record that bullion dealers, assayers and smelters have all been very willing to show their sympathy with the proposals of the manufacturers, and as a result it is generally agreed that the police should have power to search suspected persons and that those who purchase precious metals for melting should be compelled to take out a special police license and to keep whatever purchases they may make for at least one week. Those responsible for these suggestions believe that the keeping of precious metals for a week would give opportunity for tracing stolen property.

* * *

In Great Britain the earring is increasing in popularity, and the number of designs one may see in the highest to the lowest class shops is amazing. At no time in the history of the earring could there have been so many shapes and designs in evidence. Every style, from the Graeco-Roman right up to the enormous earrings of the mid-Victorian period, have been copied or rearranged to suit present demands, while many new designs have appeared.

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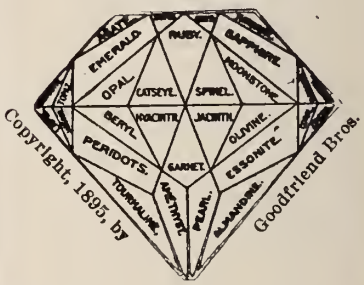
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Importers' Protest Sustained on Agate Duty.

United States General Appraisers Render Important Opinion Overruling Government's Contention That Cut Agate, Coral, Etc., Is Dutiable at Fifty Per Cent.

One of the most important customs decisions handed down on the subject of gems for some time was that rendered, Saturday, by the Board of United States General Appraisers against the ruling of the Collector assessing 50 per cent. upon an invoice of precious stones, such as agate, cornelian, rock crystal, etc., intended to be set in jewelry. This was practically a test case, which followed the notice sent out by the Appraiser last March, to the effect that such articles would, after March 16, be assessed for duty under Par. 115 at 50 per cent. instead of 10 per cent as precious stones under Par. 435 as had heretofore been the custom. The Appraiser's action was taken by the direction of the Assistant Secretary of the Treasury, who based his ruling upon the decision of the United States Circuit Court of Appeals classifying agate bearings for scales as manufactures of agate.

Although the gem trade submitted arguments to the Assistant Secretary of the Treasury, showing that the decision on which he relied did not bear upon articles intended for use in jewelry; that the decisions of the courts had been uniform in declaring such articles to be dutiable as precious stones, and that even the decision on which he relied in no way opposed the reasoning of the former decisions; nevertheless, he persisted in his course pushing the present test case.

The protest involving the points at issue came up for argument before the Board of General Appraisers recently and was vigorously fought and carefully considered. The opinion of the Board is an absolute victory for the importers, and as it is an exhaustive treatment of the subject it will probably have bearing upon future litigation. It is therefore appended in full:

The opinion which is written for the Board by General Appraiser Sharretts reads as follows:

The merchandise in controversy consists of precious stones, such as agate, cornelian, jasper, onyx, rock crystal, etc., advanced in value and condition by cutting, polishing or engraving; not set, but intended to be set as jewelry. No articles of utility, such as handles, bearings, slabs, rollers, etc., are included in the importation. Duty was assessed by the collector upon said merchandise at the rate of 50 per cent. ad valorem under Par. 115, the importers claiming the same to be dutiable at 10 per cent. ad valorem under Par. 435 of the tar. act of 1897.

The provision of Par. 115 for manufactures of agate, alabaster, chalcedony, chrysolite, coral, cornelian, garnet, jasper, jet, malachite, marble, onyx, rock crystal or spar not specially provided for, is no more specific than the provision of Par. 193 for articles or wares not specially provided for, composed wholly or in part of iron, steel, lead, copper, nickel, pewter, zinc, gold, silver, platinum, aluminum or other metal. No one would seriously contend that because Congress provided denominatively for articles composed wholly of gold in Par. 193 that gold mountings for diamonds or other precious stones were removed from Par. 434, leaving the provision therein for parts of jewelry to apply only to such as were made of brass or other metal not named in Par. 193. Precious stones advanced in condition or value from their natural state by cleaving, splitting, cutting or other process and not set, or, in other words, precious stones advanced from their natural state to a condition exclusively fitting them to be set as jewelry, comprise even a more limited class of goods than jewelry or parts thereof. Both terms have a commercial and popular meaning that differentiates them from manufactures of agate, garnet, etc., on the one hand and articles or wares composed of iron, steel, gold, etc., on the other.

It is instructive to note that Par. 434 provides for jewelry, including precious stones *set*, hence the words "precious stones *not set*" contained in Par. 435 construed in *pari materia*, would seem to point conclusively to precious stones especially prepared to be set as jewelry, and in this connection it may be remarked that both paragraphs are grouped under the subheading of "Jewelry and Precious Stones." It is an elementary principle of tariff construction that when Congress has provided for an article dependent upon its use, such a provision dominates all others. For instance: white-wood, sycamore and basswood planks prepared for use in the construction of vessels would be free under Par. 699 and not dutiable under Par. 195, notwithstanding the fact that white-wood, sycamore and basswood planks are provided for *co nomine* in the last named paragraph. Many other illustrations could be cited, but they are deemed unnecessary.

Both Par. 115 and Par. 193 are catch-all provisions designed to cover manufactures not provided for either denominatively or descriptively in some other paragraph of the act. Parts of jewelry composed of gold are more specifically provided for in Par. 434 than in Par. 193, and by a parity of reasoning, agates and other precious stones prepared by the lapidary to be set as jewelry, are more specifically provided for in Par. 435 than in Par. 115. Indeed, we do not think the agate and other stones in question would be included in the provision of Par. 115 for manufactures of agate, etc., even were they not provided for descriptively in Par. 435. The evidence shows conclusively that these stones have undergone no process other than to be cut and polished, and that they are still known commercially as precious stones—specifically, as agates, garnets, etc. They have not undergone a process of manufacture whereby their name and intended purpose of use has been changed into articles known as knife handles, pen holders, scale bearings, etc. Precious stones cut are provided for in Par. 434, and until they have been cut for some other purpose than to be set as jewelry they do not become manufactures of the minerals enumerated in Par. 115. In Hartranft v. Wiegmann (121 U. S., 615) the United States Supreme Court said in part: "In Schedule M, § 2504 of the Revised Statutes, P. 475, 2nd ed. a duty of 30 per cent. ad valorem is imposed on 'coral cut or manufactured,' and in § 2505, p. 484 'coral marine manufactured' is made exempt from duty. These provisions clearly imply that but for the special provision imposing a duty on cut coral, it would not be regarded as a manufactured article."

In the case at bar the agates and other precious stones have been subjected to no process other than cutting, polishing, or a similar process, hence, under the explicit language of the Supreme Court they are not manufactures of agate, garnet, etc., nor can we discover in any instance where the courts have departed from the rule laid down by the Supreme Court in Hartranft v. Wiegmann, supra. In Erhardt v. Hahn (55 Fed. Rep., 273) the United States Circuit Court of Appeals, Second Circuit, in passing upon handles for knives, pen holders, glove hooks, shoe hooks, etc., composed of agate and tiger-eye, hold that, having been advanced through one or more processes into commercial articles known and recognized in trade by specific and distinctive names other than the name of the material, and put into completed shapes designed and adapted for a particular use, were manufactures, but the following dictum of the Court shows how rigidly it adhered to the decision of the Supreme Court in the case cited: "If it could be shown that these articles at the date of the tariff act were bought and sold as precious stones or were commercially known as such, then, no doubt, they would have to fall under that classification for duty. Not only had these articles (handles, paper weights, etc.,) no such commercial designation but the stones themselves (cut for jewelry purposes) when imported in the form of stones, were bought and sold as were rubies, diamonds and other precious stones by their respective distinctive names. We think the term as used in Schedule N applies to all stones known as precious, whether in their original condition or advanced beyond it by cutting, polishing, etc., so long as they remain 'stones' in the commercial sense of the word."

In Hahn v. United States (100 Fed. Rep., 635) His Honor, Judge Lacombe, speaking for the Court said in part: "This Court further held in Erhardt v. Hahn (55 Fed. Rep., 273), *supra*, that the term 'precious stones' applied only to the mineral substances embraced within it *while they remained stones*, and that articles like those in suit (handles, rollers and slabs) had been advanced beyond that condition and had become completed commercial articles known and recognized in trade by specific and distinctive names other than the name of the material and had been put into a completed shape designed and adapted for particular uses."

The Government's contention that the stones in the case now pending are dutiable at 50 per cent. ad valorem under Par. 115 is based on the decision of the Circuit Court of Appeals, Second Circuit, in the case of Lorsch v. United States (reported in T. D. 28,513). We do not find anything in that decision, however, which justifies such a classification.

It must be borne in mind that the Court in the Lorsch case was dealing with agate bearings for scales—articles having a distinctive name and intended for utilitarian purposes, and not with articles still commercially known as stones intended exclusively to be set as jewelry. The Board in passing upon the case had expressed the opinion that, inasmuch as Par. 434, unlike Par. 115, did not contain the qualifying words "not specially provided for," the agate bearings in question were more specifically provided for in Par. 434 than as manufactures of agate under Par. 115. His Honor, Judge Lacombe, who reviewed the Board's decision, said: "We do not concur in this conclusion. The group of articles known as diamonds and other precious stones includes many different species. When Congress selects by name one of those species and provides that *manufactures* of that particular stone should be dutiable at a different rate, it so clearly indicates its intention to withdraw the article from the general group *as soon as it becomes* a completed manufacture that the absence of the words 'not specially provided for' in the paragraph covering the group is not particularly significant. Indeed, importers' counsel concedes that agate paper weights, blotters, paper cutters, seals and the like, would be properly classified under Par. 115. These agate bearings, *which have become completed manufactures salable as such in trade*, are plainly susceptible of a similar classification."

The italics are our own, and are inserted to emphasize the point that the Court drew a distinction between stones cut to be set as jewelry and agate made into completed articles for industrial uses. This difference is further emphasized by the Court's reference to the lower Court having affirmed the Board in the agate bearings case on the authority of Benedict v. United States (145 Fed. Rep., 914; T. D. 27,032) and by the statement that the Benedict case related to precious stones cut cabochon, intaglio, cameo and other well recognized cuts, mainly used for jewelry; while in the Lorsch case the Court said: "We are chiefly of the opinion that these agate bearings have become a manufacture separate and distinct from the 'precious stones advanced' of Par. 435." In all of the decisions cited it is manifest that industrial articles manufactured from agate or the other minerals enumerated in Par. 115 are dutiable thereunder at 50 per cent. ad valorem, while precious stones, including the species named in Par. 115, advanced in condition or value from their natural state by cleaving, splitting, cutting or other process, and not set, if known commercially as precious stones and designed for use in the manufacture of jewelry, are dutiable at 10 per cent. ad valorem under Pa. 435.

In consonance with the views herein expressed and on the authority of the decisions cited, we sustain the protest and reverse the collector's decision.

Damage amounting to several hundred dollars was done, last week, to the store of Max S. Neiman, 233 Fifth Ave., McKeesport, Pa., by water which overflowed from a pipe. About 40 clocks and a large amount of jewelry were damaged.

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NEW YORK CITY

Bravery of Jeweler's Clerk Frustrates Robbery by Thief Who Hit Him Over the Head With a Blackjack.

A deliberately planned robbery of the store of M. Brooks, 2833 Third Ave., at the junction of Willis, Melrose and Third Aves. and 149th St., New York, was frustrated Wednesday morning of last week by the nerve and strength of Harry Silverman, a clerk employed in the store. The man who attempted the robbery called at the store on several occasions, and at the last visit, finding the clerk alone, asked to be shown some gold chains. As the clerk was bending over the safe with his back to the prospective customer, about to take from the safe a bundle of chains, he was struck on the head with a blackjack, but, although severely injured, managed to prevent the thief from obtaining any of the jewelry, and by giving an alarm the man was captured.

Mr. Brooks, the proprietor of the jewelry store, when seen by a CIRCULAR-WEEKLY reporter, said that the man who attempted to commit the robbery first came to his store on Thursday of the week previous to the occurrence. The visitor said he was an engineer and wanted a 21-jewel watch in a gold-filled case, but the jeweler did not have a watch to suit him in stock, and said that he would arrange to obtain one. The man left his order and another watch as a deposit. He came again to the store on Monday, when the clerk was alone in the store, but customers were going in and coming out often, and the man left, saying that he would come back again. Mr. Brooks said that he talked with the man, and that he had no suspicion that he was anything but honest. He said that his customer talked in a very pleasant manner and seemed to have plenty of money and was well dressed. The man spoke of friends of the jeweler as a recommendation. One day, a short time afterwards, the clerk went home to dinner, leaving Mr. Brooks alone in the store, and again the customer called and engaged the jeweler in conversation. At about that time the jeweler's wife and children came into the store and the man took his departure.

The customer came again on Wednesday, when the clerk was alone, and asked to be shown a double chain. He seemed highly pleased over the result of the selection and placed a newspaper on the show case for the clerk to read, hoping, it is thought, that an opportunity would be offered to strike down the young man while he was off his guard. The ruse did not work, however, and the stranger waited his opportunity for a better chance to carry out his plans. When the clerk went to the safe to get out some jewelry he had to turn his back to his customer, and as he bent over to open the safe door the man quickly drew a blackjack and hit him three times on the back of the head.

The clerk sank to the floor in a dazed condition, but before the thief could get his hands on any of the jewelry the clerk got up and started after him, following him to the door, where he gave the alarm, and then stopping long enough to lock the store door, continued in pursuit. The shouts attracted the attention of Detective Repetti, who saw the thief running, gave chase and captured him, after a struggle, in the subway station.

Mr. Brooks said that on each occasion when the man visited his store he had a large grip which it was evidently his intention to fill with jewelry, but when he ran from the store he left the grip there. Mr. Brooks speaks in the highest terms of the bravery of his employe, and says that although his injuries are painful nothing serious is dreaded.

The prisoner told Captain Price, at the Bronx Police Headquarters, that the success of the thief who robbed the Tannenholz jewelry store on Lexington Ave. recently and made his escape in a taxicab had suggested his own attempt. The man gave the name of Joseph Atkinson, and told the police officials that he was a telegraph operator who had been out of work since the strike last year. Reports in daily papers stated that the man succeeded in obtaining about $40,000 worth of jewelry and placing it in his satchel, but this statement was denied at the jewelry store. Mr. Brooks said that he did not lose a single thing. After medical assistance was summoned for Mr. Silverman he was taken to Lebanon Hospital. So far as can be learned the prisoner has never been connected with other jewelry thefts.

Involuntary Petition in Bankruptcy Filed Against Jesse Davidson, Montgomery, Ala.

MONTGOMERY, Ala., Nov. 5.—A petition in involuntary bankruptcy has been filed in the United States Court here against Jesse Davidson, a retail jeweler at 17 Commerce St. The petition was filed Nov. 3 and a receiver has now been appointed who has taken charge of the business and is making an inventory of the assets and liabilities, no schedules having yet been filed. The bankruptcy proceedings are practically the outcome of a number of suits which had been begun by creditors who have been pressing their claims for collection.

Mr. Davidson, who has been in the jewelry business for a long time, was originally at Perth Amboy, N. J., but has been in the South for nearly 20 years. He went to Macon, Ga., in 1890, where he remained until his assignment in 1898. He started in business later as the Davidson Jewelry Co. and in 1899 came to this city where, after going through bankruptcy and receiving a discharge from his old debts, he started again under his own name. He carried a large stock, but for some time has been hard pressed for ready cash to meet his obligations. His creditors are principally in New York and the East.

Theodore Schisgall, 116 Chambers St., New York, has issued a most attractive catalogue showing a comprehensive line of chime clocks, cuckoo clocks, alarm clocks, etc. The catalogue is nicely bound, and on the front cover is a clock in raised work. The catalogue is 14 by 6½ inches. The illustrations are shown on heavy glazed paper and are exceptionally clear. It contains 35 pages. Some of the catalogue covers are in green; others are dark green. The whole is attractively gotten up and presents a most pleasing appearance.

Death of Sylvester Mussina.

WILLIAMSPORT, Pa., Nov. 5.—Sylvester Mussina, Williamsport's most prominent jeweler, whose business, at 1 E. 3d St., is among the oldest in the State of Pennsylvania, is dead, having passed away suddenly at his store from heart disease early this morning. Though he had reached the age of "threescore and ten," and had been in failing health for some time, his death was entirely unexpected and came without warning while he was sitting at work on a clock which he had sold to a customer more than 30 years before. His son and partner, W. Updegraff Mussina, was out of the store at the time, and, upon being summoned, quickly brought medical help, but Mr. Mussina never regained consciousness.

Despite his advanced age, the deceased had been very active and had given his business his personal attention steadily until a month ago, when he sustained a sprained ankle. About three months ago his wife died very suddenly and his grief over this event, together with his accident, undoubtedly hastened his own end. The remains were immediately removed to his home, 219 Market St.

Mr. Mussina came of a family that has long been prominent in the jewelry trade, and was born 70 years ago in this city. His father was Jacob L. Mussina, who started in the jewelry business here in 1830, and in 1858 erected the building at 1 E. 3d St., in which the business is conducted to-day. After receiving his education at the Wyoming Seminary Mr. Mussina learned telegraphy, and when the telegraph was introduced in Williamsport became the first operator and sent the first message over the wires to Philadelphia, Aug. 14, 1851. After serving through the Civil War he joined his father in the jewelry business and succeeded the latter in 1871 as a member of the firm of Mussina Bros. This partnership dissolved in 1884 and Mr. Mussina continued alone until he admitted his nephew, J. Wood Mussina, to partnership in April, 1893. The latter retired March 15, 1905, when Mr. Mussina's son, W. Updegraff, was admitted, the firm taking the present style.

The deceased was married in 1864 to Miss Abbe Baker, and is survived by two daughters and a son, Mrs. C. H. Mercer, Steelton; Mrs. Eugene E. Kiehl, and W. Updegraff Mussina, of this city. Surviving him are also four brothers and two sisters. Two of his nephews are also in the jewelry business in Williamsport.

During the Civil War Mr. Mussina made a record for bravery and daring which any man might envy. He was prominent in the G. A. R. and was a member of Reno Post No. 64. He was also prominent in church work and was a life-long Methodist and a strong supporter of the Pine St. Church, of which he had been a trustee and for whose missionary and poor fund he acted as treasurer for many years. In his passing the business community of Williamsport feels that it has lost one of its leading, most honorable and upright members.

William S. Mortenson, Waupaca, Wis., has bought the store of H. McMonagle, Marion, Wis.

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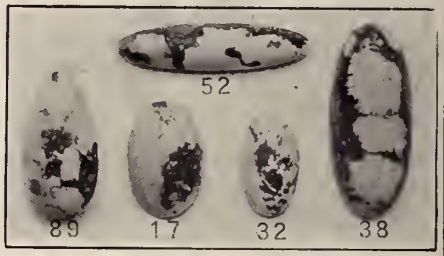
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Henry Fletcher Chosen Mayor of Providence, R. I., and Many Other Jewelers Elected to Office in That City.

PROVIDENCE, Nov. 6.—Next year, commencing with Jan. 4, this city will have a manufacturing jeweler for its Mayor in Henry Fletcher, treasurer of the Fletcher-Burrows Co., 53 Clifford St. This will be the only manufacturing jeweler who has ever occupied the office of chief executive of Providence since it became a city in 1832, with the exception of one year, January, 1891, to January, 1892, when the late Charles Sydney Smith was Mayor.

Mr. Fletcher's election as Mayor is in the manner of a promotion in caring for the



HENRY FLETCHER, MAYOR-ELECT OF PROVIDENCE, R. I.

city's interests, as he has for a number of years been identified with the administration of the municipal government in conspicuous capacities. He is a native of Birmingham, England, where he was born in 1859. He came to this country at an early age with his parents, and, locating in this city, obtained his education in the public schools and at a commercial college here. In 1881 he started in business for himself as a manufacturing jeweler, and his firm is among the most prosperous in the industry. He is a prominent member of the Manufacturing Jewelers' Board of Trade of this city, and of the New England Manufacturing Jewelers' and Silversmiths' Association.

Mr. Fletcher entered the political limelight as a member of the Common Council from the Eighth Ward in 1898 until 1900. By a change in the ward boundaries he became a resident of the Seventh Ward, but was elected to the Council from that precinct in 1901 and continued to represent that ward therein until 1907, when he was elected Alderman from that ward, and has since been a member of that body. During the year past he has been President of the Board. He has been very active in the business of the Board, has attended every meeting during the year and taken great interest in all its proceedings, and given to the city's affairs faithful application and good business sense.

The manufacturing jewelry industry will be well represented in the administrative affairs of this city, as well as of the State, during the coming year, for in addition to the election of Henry Fletcher as Mayor of Providence one manufacturing jeweler was elected to the Board of Aldermen, six men identified with the industry elected to the Common Council and two to the General Assembly. The latter are Harry Cutler and George H. Holmes.

Harry Cutler, proprietor and founder of the Cutler Jewelry Co., is at present the president of the Manufacturing Jewelers' and Silversmiths' Association, and one of its most earnest workers. He is a director of the Union Trust Co., and was one of the most active in the plan for reorganization of that bank after its suspension during the financial depression of last Fall. On the morning after the election Mr. Cutler was greeted by his employes with a rousing reception when he appeared at his office. A procession of the employes, headed by the errand boys, was formed in the factory, and when Mr. Cutler had gone into his office the line marched in and cheered their employer and gave him their best wishes. As a further evidence of good-will, a large floral horseshoe of carnations, roses, chrysanthemums and ferns, from the hands, found its way to Mr. Cutler's desk.

George H. Holmes, treasurer of the George H. Holmes Co., is another well-known member of the jewelry industry of this city through his activity in the New England Manufacturing Jewelers' and Silversmiths' Association, he being chairman of the advisory council of that organization. He is also a member of the Manufacturing Jewelers' Board of Trade, and is active in several Masonic, fraternal, social and business societies.

John Kelso, elected to the Board of Aldermen from Ward 2, was born in this city in 1863 and was educated in the public schools, and has been identified with the jewelry business since 1877, now being engaged in diamond jewelry. He was a member of the Common Council in 1905 and 1906.

William A. Schofield, who has been re-elected a member of the Common Council, was born in Plainfield, Mass., in 1865, and is a member of the manufacturing jewelry concern of Schofield, Battey & Co. He was two years a member of the Common Council, and was a valued member of the committee on city property.

James P. Sullivan was born in this city in 1864 and educated in public schools and commercial college; employed by Ostby & Barton Co. He has been a member of the Common Council from Ward 4 since 1907.

Joseph Baker, Jr., was born in England in 1851, and came to this country with his parents when very small. He began work with the Gorham Mfg. Co. in 1865, and with the exception of nine months at Tiffany's, New York, has worked there ever since, having had charge of the die cutting department in that establishment since 1878. He has been a member of the Common Council for two years.

E. Merle Bixby, who was born in Burmah in 1865, where his father was a missionary, came to the United States in 1870 and received his education in the University Grammar School in this city and at Colby Academy, New London, N. H. He began his business life as salesman for Tilden-Thurber Co., and later he conducted a jewelry store for 10 years. He is at present manager of the silverware department of the Shepard Co., and commands the Machine Gun Battery of the Rhode Island National Guard. He has been in the Common Council since 1901.

Aldridge G. Pearce, the son of Frank T. Pearce, was born in this city in 1875 and educated in the public schools. He is superintendent of the Frank T. Pearce Co., and appears in political affairs for the first time, being a member of the Common Council from Ward 7.

Court Commits Pawnbroker to Jail for Contempt When He Refuses to Produce Diamond Claimed to Have Been Stolen.

Donald Cameron, a representative of R. Simpson & Co.'s pawnbroking establishment on 42d St., near Broadway, New York, was committed to the Tombs last Thursday by Judge Mulqueen, of the Court of General Sessions, for contempt of court for refusing, on the advice of his counsel, to produce as evidence an uncut diamond which was said to have been stolen and on which money had been advanced. Cameron declared that he was acting under the direction of his lawyer in refusing to produce the diamond, and his action will, it is expected, bring up the question of the power of the criminal courts to compel pawnbrokers and any other receivers of stolen property to turn over goods without replevin proceedings.

Mr. Cameron was called as a witness against Louis J. Harris, a clerk, 19 years old, who, CIRCULAR-WEEKLY readers will recall, was formerly employed by Rudolph Noel & Co., 37 Maiden Lane, as bookkeeper and assistant, and who was arrested and lodged in jail charged with grand larceny by his former employers. It is claimed that he spent money lavishly for automobile hire and for other extravagances, and an investigation brought out the fact that about $7,500 worth of diamonds were missing. It was also learned, so Mr. Noel said at the time, that $3,500 worth of gems had been obtained from other concerns on false orders purporting to come from Mr. Noel.

During the trial Mr. Cameron admitted that he had a $96 diamond, claimed to have been pawned by the prisoner, but refused to show it, because it had not been identified.

"Very well, then, I will commit you for contempt of court," said Judge Mulqueen. "If it were not for men like you the thieves would not find it so easy to dispose of their plunder. You can't tell me that you take uncut diamonds from a boy of this age without having your suspicions aroused that you are receiving stolen property."

Judge Mulqueen also asked that the facts in the case be submitted to the Grand Jury to determine if there was evidence enough to warrant the finding of an indictment charging the pawnbroker with receiving stolen property.

On behalf of Mr. Cameron, habeas corpus proceedings were at once begun to test the right of the court to act in this summary manner.

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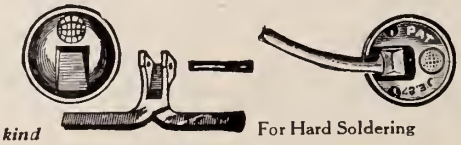
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Jewelry, Clocks, Watches, Silverware and Kindred Lines Exported from New York.

WASHINGTON, D. C., Nov. 4.—The following were the exports of jewelry, plated ware, optical goods, clocks, watches and kindred lines from the Port of New York for the week just past:

Amopala: 1 case silverware, $132.
Antwerp: 1 case clocks, $100.
Berlin: 3 cases clocks, $300.
Bremen: 1 case plated ware, $150; 4 cases watches, $5,772; 2 cases plated ware, $215.
Bombay: 14 cases clocks, $271; 2 cases watches, $688.
Colon: 2 cases plated ware, $178.
Grenada: 8 cases clocks, $131.
Iquique: 1 case watches, $503.
Kingston: 3 cases plated ware, $237.
Hamburg: 2 cases watches, $4,784.
Havana: 17 cases clocks, $296; 6 cases optical goods, $272; 4 cases silverware, $544.
Havre: 5 cases jewelry, $970; 6 cases optical goods, $1,180.
Liverpool: 2 cases silverware, $1,349; 3 cases plated ware, $400; 2 cases optical goods, $171; 2 cases jewelry, $640; 4 cases clocks, $180.
London: 33 cases clocks, $1,073; 2 cases watches, $110; 12 cases optical goods, $4,051; 11 cases clocks, $280.
Melbourne: 3 cases watches, $335; 48 cases plated ware, $2,461; 4 cases optical goods, $522; 5 cases stereoptical goods, $575; 189 cases clocks, $3,737.
Montevideo: 4 cases plated goods, $997.
Rangoon: 6 cases clocks, $145.
Rio de Janeiro: 13 cases plated ware, $1,549; 9 cases clocks, $100; 2 cases watches, $854; 1 case optical goods, $138.
Southampton: 23 cases watches, $4,124; 19 cases watches, $3,650; 1 case silversmith's sundries, $130.
Valparaiso: 13 cases plated ware, $198.
Vera Cruz: 18 cases clocks, $191.

Importations at the Port of New York.

Weeks Ended Nov. 2, 1907, and Oct. 31, 1908.

	1907.	1908.
China, Glass and Earthen Ware:		
China	$114,595	$89,245
Earthen ware	15,363	16,014
Glass ware	27,341	21,524
Optical glass	4,473	7,793
Instruments:		
Musical	17,720	12,975
Optical	10,573	4,899
Philosophical	5,516	2,322
Jewelry, etc.:		
Jewelry	12,129	10,125
Precious stones	444,667	561,815
Watches	71,039	23,495
Metals, etc.:		
Bronzes	2,605	527
Cutlery	37,403	38,839
Dutch metal	4,390	2,789
Platina	25,224	39,937
Plated ware	.....	.....
Silverware	2,195	3,103
Miscellaneous:		
Alabaster ornaments	176	15
Amber	969	2,384
Beads	.....	1,775
Fancy goods	7,524	4,597
Clocks	13,312	10,398
Fans	5,041	462
Ivory	16,104	39,916
Ivory, manufactures of	315	381
Marble, manufactures of	28,331	37,282
Statuary	7,159	14,194

Market Prices for Silver Bars.

The following are the quotations of silver bars in London and New York, as reported by Zimmermann & Forshay:

	London.	*New York selling price, .999 Basis.*
Nov. 2	23 1-16d.	$.52
" 4	22 15-16d.	.51⅞
" 6	23 1-8d.	.52⅛
" 7	23 1-8d.	.52⅛
" 9	22 15-16d.	.51⅞

Jewelers' Taft and Sherman Club to Hold a Victory Dinner—Facts About the Club's Part in the Great Parade.

At a meeting held Friday afternoon at the offices of Sloan & Co., 21 Maiden Lane, New York, it was decided that the Jewelers' Taft & Sherman Club will hold a "Victory Dinner," Monday evening, Nov. 23, at the rooms of the Drug & Chemical Club, 100 William St. Subscribers and officers of the Jewelers' Taft & Sherman Club will be in attendance and it is expected that the gathering will number about 100. Special music and decorations for the banquet rooms will be provided.

Those who marched in the parade just before the Presidential election will be interested in the accompanying photograph, which shows a company of diamond men, captained by G. R. Whitehead. This company created considerable comment from



COMPANY OF DIAMOND IMPORTERS READY TO MARCH IN BUSINESS MEN'S PARADE.

onlookers as it marched up Broadway. Each man wore a black tie in which was a large imitation diamond. Each man also carried a cane, into which was set another large stone. The remarks of onlookers, relative to the "diamonds," which reached the ears of the men, were most amusing.

The goat which marched in the parade in the Second Jewelers' Division, observed "proper decorum" on the way uptown, and seemed imbued with his own importance. He marched along with an expression of grave importance on his bewhiskered countenance, occasionally turning his head to acknowledge the plaudits of the throng. On the return trip to Brooklyn, where the goat claims residence, complications arose. At the ferry the goat refused to leave Manhattan, and when he reached the Brooklyn side, had to be carried home in a cab. The goat was in the division captained by Henry W. Sherrill, which was made up mostly from employes at 21 Maiden Lane. Geo. Schuetz, with Snow & Westcott, was the one who first thought of the idea of having the goat in the parade.

About 3,500 jewelers were in the parade, according to the corrected figures. Among the executive officers of the Taft & Sherman Club, who marched, were: A. K. Sloan, Ludwig Nissen, Leopold Stern, Leo Wormser and W. F. Ackermann.

Following the Marshal in the parade came his two chief assistants, Frank C. Beckwith and James R. Gleason, and among the aides in the line of march were: Wm. A. Bryant, Chas. R. Jung, Matthias Stratten, L. H. Carpenter, Stephen B. Kent, J. Willeman, O. Clark, H. Untermeyer, Geo. Goldberg, E. C. Duncuff, Julian Sternberg, Geo. Wells, A. M. Thanhausen, S. G. Walmsly, A. L. Stearns, Archie Rutherford, Harry Bodenheimer, Francis W. Judge, J. W. Sherwood, Harry C. Larter, H. N. Nesbitt, Wm. H. Rose, L. A. Stewart.

The list of honorary vice-presidents and members of the executive committee, who marched, included the following:

M. L. Bowden, Ira Goddard, Jno. R. Greason, Chas. R. Jung, Julius King, A. S. Pitt, Wm. L. Sexton, Henry Untermeyer, J. Warren Alford, F. C. Beckwith, Wm. D. Carrow, I. W. Cokefair, E. R. Crippen, Jas. R. Gleason, Byron W. Greene, David Kaiser, Samuel H. Levy, Robert Loch, W. I. Rosenfeld, Albert L. Stearns.

There were about 230 companies and among the largest representation was that of Stern Bros. & Co., who had over 200 men in line and a band of their own.

President Sloan has written the Waltham Watch Co. and the Gorham Co., thanking the former for its band and the latter for the use of the room at 21 Maiden Lane.

Death of Albert Lester Howard.

BELOIT, Wis., Nov. 4.—Albert Lester Howard, a well known merchant of this section who has been connected with the jewelry trade for about 35 years, dropped dead in the street, Monday, while waiting for a car to take him home from his store. The cause of his death is supposed to have been heart disease. He had shown no previous signs of serious illness and consequently his sudden demise proved a great shock to his family.

Deceased, who was 65 years old, was one of the early settlers of Beloit and came to this city from Vermont. After coming here he became connected with the Sherman Jewelry Co. and succeeded Mrs. Sherman in business in 1881. He suffered reverses at the beginning of the panic, which started in 1892, and for some years managed the jewelry business as agent for his wife, but resumed business himself in 1904 and continued successfully. Mr. Howard was widely known in the trade both in this section and in Chicago, in which city his three daughters, Mrs. J. R. Montgomery, Mrs. H. S. Blanchard and Mrs. R. H. Harrison reside. His daughter, Mrs. Montgomery, who had been visiting her father, had departed for Chicago just a few hours before his death

H. Meyer & Co., Pittsburg, Admit Insolvency in Involuntary Bankruptcy Proceedings Brought by Creditors.

PITTSBURG, Pa., Nov. 7.—Harry Meyer, Ben Spanel and N. S. Spanel, doing business as H. Meyer & Co., at 937 Fifth Ave., have admitted their inability to pay their debts, an involuntary petition in bankruptcy having been filed against the firm in the United States District Court in this city. The claims of the creditors who filed the petition are as follows: Marshall & Hoffman, $42; F. M. & J. L. Cobb, $185; J. M. Fisher, $86; J. T. Inman & Co., $32; McRae & Keeler, $178.

Weil & Thorp represent the bankrupt firm, and S. Leo Ruslander is counsel for the petitioners. It is not known what the assets and liabilities of the firm amount to, but it is not thought that the failure is a serious one.

Harry Meyer was originally for four years at Carnegie, Pa., and in 1899 went to Uniontown, Pa., where he was a member of the firm of Ogusky & Meyer, wholesale and retail jewelers, who dissolved in 1906. He then came here and started in the wholesale business, and was joined by Ben and N. S. Spanel, who were previously in the clothing business at Carnegie, Pa., as Spanel Bros. All the partners have been well regarded in the trade.

Association Notes.

The Illinois Retail Jewelers' Association will hold the next annual convention at Peoria in June, 1909.

President Ira D. Garman, of the Pennsylvania Retail Jewelers' Association, last week sent the list of standing committees appointed by him to serve for the ensuing year, to Secretary C. S. Wiley, who made them public Thursday. The committees are as follows: Trade Interest, Frank Kind, Philadelphia; Steele F. Roberts, Pittsburg; W. H. Thompson, Philadelphia; legislative, C. S. Powell, George S. Katz, Philadelphia; H. F. Freeman, West Chester; qualities, Wm. Gibbons, Philadelphia; S. Kurtz Zook, Lancaster; W. W. Rudisill, Altoona; membership, Hugh A. Jackson, Saltsburg; C. H. Hamer, Philadelphia; August Rhoads, Lancaster; deceased members, J. P. Steinmann, Pittsburg; Thomas J. Apryl, Johnstown; E. L. Rockenbach, Harrisburg. The next meeting of the association will be held, June 30, at Harrisburg. The question of the date had been left in the hands of the executive committee, which decided on that date because, so far as known, it will not conflict with the date of meeting of any of the other jewelry or kindred organizations. Secretary Wiley reports that there is increased interest in the jewelry association throughout the State and the membership is rapidly gaining in numbers.

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Chrysoprase Chrysoprase Matrix Californite (American Jade)

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Diamonds, Pearls, Emeralds, Rubies, Sapphires, etc. can be seen at the offices of Jos. H. Fink & Co. or Rudolph & Snedeker, 65 Nassau Street, New York.

Sealed bids are invited up to November 14th

Trustees: CHAS. Le B. SNEDEKER, LEE REICHMAN, H. B. SINGER

Cullinan Diamond Cut Into One Great, Ten Large and Ninety-six Small Brilliants.

The great Cullinan diamond, or at least the great stone, 10 large gems, 96 smaller brilliants and ends, all cut from the giant carbon crystal found by Fred Wells in January, 1905, is about to be presented to King Edward, and the London *Times*, yesterday, published an authentic description of the gem. The process of cutting and polishing is told in detail.

In the original state the Cullinan diamond weighed 3,253¾ English carats, or over 1 1-3 pounds avoirdupois. It is now divided as follows: (1) a pendeloque or drop brilliant, weighing 516½ carats, dimensions, 2.322 inches long and 1.791 inches broad; (2) a square brilliant, weighing 309 3-18 carats, 1.771 inches long by 1.594 broad; (3) a pendeloque, weighing 92 carats; (4) a square brilliant, 62 carats; (5) a heart-shaped brilliant, 18⅜ carats; (6) a marquise brilliant, 11¼ carats; (7) a marquise brilliant, 8 9-16 carats; (8) a square brilliant, 6⅝ carats; (9) a pendeloque, 4 9-32 carats; (10) 96 brilliants, weighing 7⅜ carats, and (11) a quantity of unpolished "ends," weighing 9 carats.

The first and second of these stones are by far the largest in existence. Even the second is much bigger than the largest previously known brilliant, viz., the Jubilee, weighing 239 carats, while beside either of them so famous a jewel as the Kohinoor sinks into comparative insignificance, since its weight, 102¾ carats, is little more than one-third of that of the smaller, or one-fifth that of the larger. Moreover, the stones are not more distinguished for size than for quality. All of them, from the biggest to the smallest, are absolutely without flaw and of the finest extra blue-white color existing.

As regards the two largest, an innovation was made in the manner of cutting. Normally a brilliant has 58 facets. In view, however, of the immense size of the two largest Cullinan brilliants, it was determined to have an increased number, and to give the first 74 facets and the second 66. This decision has been abundantly vindicated by the results, for the stones exhibit the most marvelous brilliancy that diamonds can show. This fact is all the more remarkable and satisfactory because very large brilliants are apt to be somewhat dull and deficient in fire.

Consul at Calcutta Reports on Scheme to Control and Regulate the Prices of Pearls.

WASHINGTON, D. C., Nov. 7.—Consul-General William H. Michael, of Calcutta, reports that a scheme has been set on foot to regulate the Indian pearl market and to prevent a repetition of the disastrous experience of last year, on account of the money crisis in the United States.

An agency is to be formed in India with several branches, and a head office at Bombay, to collect pearls and to dispatch them to the London market at a fixed price, but subject to offers. Against these parcels a small advance will be given in Bombay, while the price is being cabled for to London.

The promoters of the scheme say that there is a great future in store for the Indian pearl industry if it can be properly handled. The syndicate intends to extend its operations to the Australian fisheries.

Ways and Means Committee Begins Tariff Hearings—Committees from the Attleboro Jewelers May Attend.

WASHINGTON, D. C., Nov. 9.—The Ways and Means Committee of the House of Representatives will to-morrow (Tuesday) begin a series of tariff hearings, and the schedules will be taken up in rotation. Schedule C for "Metals and manufactures of," which includes the paragraph covering watches and watch movements, as well as the lines which enter into the manufacture of cheaper grades of jewelry, will be taken up Nov. 25, while schedule N, "Sundries," under which come the tariff sections on jewelry, precious stones and pearls, will be taken up Nov. 28, and the "Miscellaneous" section will probably be reached by Dec. 4.

ATTLEBORO, Mass., Nov. 9.—The tariff question is again attracting the closest attention of the jewelry manufacturers of the Attleboros and Providence. Notice has been received by Col. Sidney O. Bigney, calling attention to the fact that the Ways and Means Committee, on Nov. 25, will consider the tariff as applicable to schedule C, covering metals and the manufacture of metals. Believing that the jewelers should be represented at this hearing and their interests carefully guarded, Col. Bigney called a meeting of the old tariff committee of the Attleboros and Providence, this evening, the object being to make plans for representation at Washington, during the hearing, and to outline a plan of action for securing several corrections which it is believed are very desirable and imperative.

Particularly is it desired that there should be an increase in the tariff on such articles as millinery trimmings. When the last schedule was framed millinery trimmings were somewhat neglected and put at what the jewelers now believe to be a false rating. It is wished to have the tariff now placed so that it will be possible for American manufacturers to compete with a reasonable prospect of success with the European makers. If this is done, a rich field of immense possibilities will be opened for the manufacturers of this country.

The tariff committee which Col. Bigney called together waged the great fight 10 years ago, when the danger of a French treaty loomed up threateningly. Among those who served on the committee were: S. O. Bigney, chairman; Edward A. Sweeney, of W. H. Wilmarth Co.; Harry Kent, of F. W. Weaver & Co.; Albert A. Bushee, Maj. Everett S. Horton, Frank W. Weaver and Henry G. Thresher, of Providence.

Arthur Narron, a boy who recently broke into the jewelry store of Raisch & Larson, Telluride, Colo., was tried one afternoon, about a week ago, and sentenced to the State Industrial School.



W. A. Greathouse has begun business at 3116 N. 15th St., Philadelphia, Pa.

Kiefner & Lambert have opened a jewelry store at 323 W. 4th St., Cincinnati, O.

E. Chivers has opened a jewelry and watch repairing establishment at Los Gatos, Cal.

H. L. Haussamen, a druggist of Grand Forks, N. Dak., has added a jewelry department, which will be in charge of T. W. Kibbee, Drayton, N. Dak.

A new store known as "China Hall" has been opened at 47-49 Summer St., Boston, Mass., to deal in china, pottery, cut glass and decorated glass ware, etc.

George H. Burzell is a new jeweler at 412 Oregon Ave., Sawtelle, Cal. Mr. Burzell was employed for 17 years with the Elgin National Watch Co., Elgin, Ill.

The Harriot Co. was recently incorporated in Boston, Mass., to manufacture trophies, badges, medals, etc. The concern is located in Room 18, at 3 Winter St.

Louis Bruns, of the Juergens & Anderson Co., Chicago, will open a new store in Portland, Ore., in the near future. It will be known as the L. Bruns Jewelry Co.

E. H. Bohmer has engaged in business on his own account as a watchmaker, making his headquarters with Lindenberg & Fox, in the Harrison building, Cincinnati, O.

The Brilliant Jewelry Co., Inc., has just commenced business in San Francisco, Cal., in the Mutual Savings Bank building, 704 Market St. B. T. Brilliant is manager of the concern.

L. Duffee will shortly open a retail jewelry store in the Dixon building, East End, near East Liverpool, O. Mr. Duffee was formerly in the employ of Albright & Ebeling, East Liverpool.

S. C. Bobier, for many years with the International Time Recording Co., Lestershire, N. Y., has opened a retail jewelry store in the Whitaker block, in Washington Ave., Endicott, N. Y.

The H. Abrahams Jewelry Co., St. Louis, Mo., is the name of a new concern which was recently incorporated with a capital stock of $10,000, all paid in. The incorporators are: H. Abrahams, Wm. Sommerman and Roy Anderson.

The safe in the retail jewelry store of Theodore Schutz, Stella, Nebr., was blown open, early one morning about a week ago, and robbed of $1,500 worth of jewelry and diamonds and $50 in cash. The burglars entered the store from the front door by means of a skeleton key. The safe was blown open by nitro-glycerine, and the force of the explosion broke a large amount of valuable chinaware in an adjoining store. The trays containing the jewelry which had been placed in the safe were found near the railroad tracks.



The following traveling representatives were in Kansas City, Mo., during the past week: Thomas W. Agnew, New Haven Clock Co.; G. W. Bleeker, Martin-Copland Co.; Mr. Wilkins, Ostby & Barton Co.

Among the traveling representatives visiting the trade in Lancaster, Pa., recently, were: A. Bauman, George Mayer & Co.; Sonny Bachofer, S. R. Kamp & Co.; M. A. Illingworth, American Silver Co.; Frank G. Milderberger, J. B. Bowden & Co.; "Moe" Adels, M. Adels & Co.; James Panton, Mabie, Todd & Co.; H. D. Cretchen, Hayden W. Wheeler & Co.

The following traveling representatives were in St. Louis, Mo., last week: Julius F. Schuman, Jr., William Kinscherf Co.; R. M. Sawyer, Shafer & Douglas; E. A. Reed, Reed & Barton; Lucien Rockwell, Poole Silver Co.; C. B. Bartlett, Whiting Mfg. Co.; George Pilzer, Goodfriend Bros.; C. A. Holbrook, Sloan & Co.; Lewis P. Cook, S. Sternau & Co.; F. R. Horton, Carter, Howe & Co.; William Roman, Manasseh Levy & Co.; Charles B. Evans, John R. Keim; George A. Allsopp, Jr., Allsopp Bros.; C. T. E. Smith, Reed & Barton; George W. Bierbaum, Julius Wodiska.

Traveling representatives calling on the trade in Omaha, Nebr., last week, were: W. L. Miller, Hodenpyl & Walker; W. S. Willis, Gorham Co.; George Pilzer, Goodfriend Bros.; Joseph Phillips, Hipp. Didisheim & Bro.; F. L. Pettee, Waterbury Clock Co.; G. A. Armstrong, Paye & Baker Mfg. Co.; S. R. King, C. H. Knights-Thearle Co.; E. E. Spaulding, Allsopp Bros.; a representative of Bassett Jewelry Co.; Geo. W. Birnbaum, Julius Wodiska; A. B. Chau, Mandalian & Hawkins; Will Klipper, Klipper Bros.; Jos. Haskell, Korones Bros.; Fleetwood Lanneau, R. Blackinton & Co.; Carl P. Kionka, Carl P. Kionka; Julius Mayer, Mauser Mfg. Co.; S. W. Abbey, E. Ira Richards & Co.; W. S. Adams, P. W. Lambert & Co.; H. C. Barker, Warren & Williams; R. G. Kleckner, Theodore W. Foster & Bro. Co.; Arthur Abraham, Cohn, Abraham & Co.; Mr. Thornton, Hayden W. Wheeler & Co.; Morris Lewkowitz, D. Ullman & Co.

Traveling representatives who called on the Cincinnati, O., trade during the past week included: Mr. Sexton, William L. Sexton & Co.; C. T. Barbour, Watrous Mfg. Co.; J. Laffey, Gorham Co.; C. W. Hickok, Graff, Washbourne & Dunn; S. E. Dickson, Adelphi Silver Co.; A. N. Dorchester, Chapin & Hollister Co.; Joseph Guntzberger, I. Guntzberegr & Son; R. B. Carr, Link & Angell; "Jack" Thompson, J. B. Bowden & Co.; A. L. Hancock, C. Sydney Smith & Co.; J. E. Simonson, Ludwig Nissen & Co.; C. A. Holbrook, Sloan & Co.; J. T. Griffith, Jr., Carter, Howe & Co.; Charles B. Evans, John R. Keim; L. H. Smith, Bippart, Griscom & Osborn; Rudolph Schweizer, Davis Liquidating Co.; W. R. Shute, Day, Clark & Co.; Henry Sherrill, Sinnock & Sherrill; L. Goldberg, J. Sollinger & Co.; Mr. Cobb, Daggett & Clap Co.; Arthur Bradshaw, International Silver Co.; Robert L. Clark, Simpson, Hall, Miller & Co.; William Bosselman, T. Quayle & Co.; M. Untermeyer, Charles Keller & Co.; W. H. Osborne, R. Wallace & Sons Mfg. Co.; Charles Perret, Jules Racine & Co.; Mr. Classen, Irving Cut Glass Co.; Charles S. Miller, Ansonia Clock Co.

Among the traveling men who last week visited Pittsburg, Pa., were the following: Charles S. Miller, Ansonia Clock Co.; John W. Sherwood, Solidarity Watch Case Co.; Mr. Sexton, Wm. L. Sexton Co.; J. T. Griffith, Jr., Carter, Howe & Co.; G. S. Melville, D. Wilcox & Co.; Wm. Bosselman, T. Quayle & Co.; Geo. Frank, Worthington & Raymond, J. M. Morrow, American Watch Case Co.; J. E. Simonson, Ludwig Nissen & Co.; C. E. Pettit, B. A. Ballou & Co.; D. Skutch, New Haven Clock Co.; Charles Perret, Jules Racine & Co.; Fred H. England, Frolichstein, England & Klein; G. A. Buckmaster, Sykes & Strandberg; H. C. Berdan, Gorham Co.; F. E. Buffum, J. A. & S. W. Granbery; John S. Cunningham, E. L. Spencer Co.; Fred D. Felger, F. & F. Felger; John A. Davis, Wm. Rogers Mfg. Co.; Maurice Kohn, Silbermann, Kohn & Wallenstein; James O. Otis, Harvey & Otis; S. C. Corbin, Waterbury Clock Co.; Wm. Rosenberger, A. Wallach & Co.; L. H. Carpenter, Chas. E. Hancock Co.; W. R. Shute, Day, Clark & Co.; Abel King, Emrich, King & Schorsch; A. G. Stollermerck, Lazarus, Rosenfeld & Lehmann; Lester B. Smith, Dominick & Haff.

Thieves Break Window in Lochman Bros. Jewelry Store at Springfield, Ill., and Escape With Stock Worth $500.

SPRINGFIELD, Ill., Nov. 9.—Early yesterday morning, approximately at half-past 1 o'clock, thieves broke the large plate glass window in Lochman Bros. jewelry store, 210 S. 6th St., and got away with watches, rings and other articles valued at about $500. That the theft was well planned was shown by the fact that a policeman had passed the store but a few minutes before the robbery.

An investigation showed that the men had evidently broken a small opening in the glass, and through this brought out the watches which were worth about $15 each and the rings which ranged in value from $2.50 to $6. The robbery was discovered by a policeman a few minutes after it occurred and Lochman Bros. were notified. No clue has yet been obtained by the detectives, who are working on the case. The thieves left behind them a piece of iron which they used to break the window.

This is the second time a robbery has occurred at this place, the window having been broken in a similar manner just prior to Christmas of 1906. Lochman Bros. are members of the Jewelers' Security Alliance, which is expected to take up the case.

At the office of the Jewelers' Security Alliance, 9 Maiden Lane, New York, Monday, it was stated that no report of the robbery of Lochman Bros., Springfield, Ill., has as yet been received by the association, and Secretary Noyes had no details.

Officers Elected at Sixth Annual Meeting of the Rhode Island Society of Optometry.

PROVIDENCE, R. I., Nov. 9.—The sixth annual meeting of the Rhode Island Society of Optometry was held in Prescott Post Hall, Washington St., this evening, with a large attendance of its members. The meeting was called to order by President Fred S. Neff, who delivered a brief address, reviewing the work of the society during the past year.

A considerable routine business incidental to an annual gathering was transacted, after which the following officers were elected for the ensuing year: President, W. T. Wilson, Providence; 1st vice-pres., W. H. Cunningham, Providence; 2d vice-pres., S. A. Dodge, Pawtucket; 3d vice-pres., H. Fellman, Woonsocket; rec. sec., G. Frederick Beane, Providence; fin. sec., Peter W. Ochs, Providence; executive committee, Fred S. Neff, Dr. N. C. Stiles, of this city, and H. W. Wells, of Westerly.

The year past has been the most interesting and successful one that the society has ever had since its organization. Several very interesting and instructive papers have been read and several new members have been admitted. Interesting remarks were made by the retiring president, Mr. Neff, W. T. Wilson, H. Fellman, and others.

Creditors of Maurice Brower Considering a Settlement on Basis of 40 Per Cent.

A conference was held, Monday morning, at the offices of Referee Dexter, 71 Broadway, New York, between Attorney Fargis, representing the bankruptcy trustee of Maurice Brower, 14 John St., and Attorney Cohen, representing the bankrupt, a pearl dealer, who filed schedules in bankruptcy in June. The meeting was held relative to a settlement with creditors now pending, and according to the plan now under consideration the settlement will be made on a basis of 40 per cent., of which 30 per cent. will be secured. A series of notes of 5 per cent. each will be given, half the amount secured by a satisfactory indorsement, the other half secured by merchandise and other assets. This settlement plan has been recommended for acceptance.

An offer of 30 cents, secured, was made at a previous meeting and was rejected; then an offer of 40 cents, of which 20 cents was secured, was made, and was also rejected. Finally the above plan was suggested, and has met with favor.

An adjournment was taken until Thursday morning.

A number of hearings in the bankruptcy of Mr. Brower have been held before Referee Dexter, during which Mr. Brower has been examined at some length by the attorney representing the trustee. Testimony taken during the examination relates that Mr. Brower borrowed at various times money from Max Lowenthal, who acted as trustee for Mrs. Kohut, to the amount of $40,000, and gave as security a pearl necklace, the value of which was placed at $129,000. This necklace was sold at auction for $45,000. Questioned about the transaction, Mr. Brower said that he, and not the creditor, suggested the necklace as security. He said that some of the pearls composing the necklace were Oriental and some American pearls; that they were pierced and on a single string. The testimony brought out the fact that the pearls were all fine quality, and that they were graded in color and luster as nearly as they could be matched.

Mr. Brower said that the necklace had been in his possession for months before it was turned over as security, and that he has never received any offers for it as a whole. He said that he would have sold it at a loss to get money out of it in order to meet the demand of creditors. The necklace contained about 40 pearls, and was bought in by Mr. Lowenthal at auction.

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended Nov. 7, 1908.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin	$426,963.32
Gold bars paid depositors	45,846.76
Total	$572,710.08

Of this the gold bars exchanged for gold coin are reported as follows:

Nov. 2	$97,342.95
" 4	61,213.41
" 5	133,086.04
" 6	115,072.59
" 7	20,248.33
Total	$426,963.32

Providence.

TRADE CONDITIONS.

In common with the manufacturers throughout the country, a revival in the jewelry business is expected here in a short time, and the result of the election of last week is given as the cause for the impending boom in trade. Some of the jewelry manufacturers state that orders received several weeks ago were subject to cancellation if there was any change in the administration brought about by the election, and this condition, now being removed the workmen will have to get busy to fill orders that have been delayed.

J. S. Ritcher will represent the N. Barstow Co., of this city, in the west in the future.

The manufacturing jewelry establishment of Daniel R. Child Co., Swansea, has shut down for repairs.

Irons & Russell report an increasing demand for emblems, and are rushing their factory on orders.

Arthur H. Hill, jewelry repairer, is now located in room 626, Caesar Misch building, 402 Westminster St.

Harry Kennion has been sending in some good-sized orders from the middle west to Parks Bros. & Rogers.

The Miller Mfg. Co. has purchased three lots and buildings thereon at the corner of Eddy and Blackstone Sts.

Horace W. Steere, of Arnold & Steere, paid a visit to the firm's New York office, 3 Maiden Lane, last week.

M. Newberger, 615 Baltimore building, Chicago, is the new western representative of the Castiglioni Co., of this city.

Horace F. Carpenter has been elected vice-president of the Arion Club, the leading musical organization of this city.

The Potter & Buffinton Co. recently resumed full time of five days a week, and report an increase in orders received.

Benjamin Lewis has just returned from an eight weeks' trip for the S. B. Champlin Co., of this city, among the western trade.

J. H. Coutu, of Arctic Center, has sold out his jewelry and watch repairing business to Charles A. Gaudette, of that place.

The Tilden-Thurber Co. will furnish 12 groups of stained glass windows for St. Adalbert's Roman Catholic Church, this city.

Izri W. Lederer, of the S. & B. Lederer Co., of this city, who is the firm's western representative, is visiting the factory for a short time.

A. T. Wall & Co., who were in receipt of more orders the latter part of the week than in many months past, are now running to full capacity.

Henry Lewis, 15 Moore St., this city, is one of the directors of the recently incorporated Honigbaum & Lewis Co., chartered in New York, last week, with a capital stock of $10,000 to deal in jewelry.

The monthly meeting of the directors of the Manufacturing Jewelers' Board of Trade will be held, Friday, Nov. 20, at 2.30 o'clock. The matter of additional room for the offices of the association will be discussed.

James C. Doran & Sons have recently purchased several thousand square feet of land north of the Doran building, 150 Chestnut St., so that they may be able to erect an addition to their building in the near future.

Vincenzo Catalio had three signet rings, valued at $17.50, and $3.65 in cash stolen from the pocket of his vest, which was in the rear room of the jewelry factory of E. A. Barton Co., 99 Friendship St., Thursday afternoon.

The Labor Bureau opened under the auspices of the New England Manufacturing Jewelers' and Silversmiths' Association, in the Wilcox building, will be open every working day from 8 to 10 A. M. and from 1.30 till 4 P. M.

Nephtalie Levy has taken his brother-in-law, Lucien Kosmann, who has been bookkeeper for the firm for several years, into partnership with him, and the precious stone business will be continued at 212 Union St., room 402, under the firm name of N. Levy & Co.

Herbert W. Thayer, who has been superintendent for H. & A. Saunders' plant at Toronto, Can., for the past nine years, has returned to his home in this city, and will become associated with one of the leading manufacturing jewelry concerns of this city about Jan. 1.

Arthur I. Clark, of the Clark & Coombs Co., met with a painful and serious accident recently, which has inconvenienced him. While cranking his automobile his machinery reversed, the crank striking him on the right arm, dislocating the wrist and fracturing one of the bones of his arm.

Chester P. Round, for many years associated with the Wightman & Hough Co., was a member of the official party which left this city, Saturday afternoon, as guests of the Rhode Island Vicksburg Monument Commission to attend the formal dedication of the memorial which this State has erected in the Vicksburg (Miss.) National Military Park.

It was reported here, Friday, that R. F. Himes, 407 Market St., Philadelphia, had closed his place of business. Some half a dozen manufacturers of this city are said to be quite heavily interested. It is reported that one manufacturer of this city attempted to replevin goods shipped by his concern to the Philadelphia house, but could not find any of the goods to seize upon.

A complimentary dance and reception was tendered, last week, to the employes of L. Dimond & Sons, Inc., by the Mutual Benefit Association of that concern. During the intermission the plans for the annual ball were considered by the board of directors and the various committees in charge of the affair. The plans call for holding the event in Infantry Hall on the evening of Jan. 5.

The Manufacturing Jewelers' Board of Trade, last week, paid a second and final dividend of 10 per cent. in the case of C. M. Robertson & Co., Chicago, making a total of 22 per cent., and a similar dividend of 14½ per cent. in the case of Madison & Steele Co., Chicago, making a total of 29½ per cent. In both cases nearly half of the creditors are manufacturers of this city and the Attleboros.

The large bronze equestrian statue of Gen. Phil Sheridan that was cast at the bronze foundry of the Gorham Co., at Elmwood, has been completed and shipped to Washington, D. C., where with appropriate ceremonies it will be dedicated, Nov. 25. The large horse was cast in one piece a few weeks ago, as told in another column, and is said to be the largest single piece of this character ever cast in this country.

Beginning Monday, the Baird-North Co., Inc., manufacturing jewelers and silversmiths, on Broad St., made an increase in the pay of many of its employes. This is not directly due to the impetus that industries and general business have received since the election, but is in accordance with a custom of the corporation to revise its payroll about Nov. 1 each year. The increase of wages will average about 10 per cent., and will make an addition of some $7,000 to the payroll. The firm is at present employing about 75 hands, but during December the number will be increased to nearly or quite 300. This firm, which does an extensive mail-order business, came to this city in October, 1907, from Salem, Mass., and located on the plat bounded by Broad, Lexington and Niagara Sts.

Attleboro.

Harry J. Moelter has an interest in the L. G. Young Co., which recently started in Plainville.

The D. F. Briggs Co. baseball nine gave a banquet last Thursday evening to the rival teams in the league.

William A. Cook, of the Fontneau & Cook Co., entertained his office help at his home Wednesday evening.

Alfred R. Crosby, of Smith & Crosby, installed the officers of Ezekiel Bates lodge of Masons Wednesday evening.

Mrs. Betsey B. Dean, widow of the late George Asa Dean, one of Attleboro's pioneer jewelry manufacturers, died Oct. 31.

Frank L. Aeschliman, engine turner of jewelry and novelties, is building a substantial addition to his shop at 59 Dunham St.

Raymond E. Scott, a popular employe of Sykes & Strandberg, was united in marriage last Wednesday to Miss Eunice M. Mathewson.

Joseph L. Sweet, head of the R. F. Simmons Co., bought the first tag at the Y. M. C. A. tag day, paying $100 for the paste board.

Harry Robinson, superintendent of the W. C. Greene Co., Providence, is receiving congratulations over the arrival of a son at his home.

J. William Simmonds, of J. M. Fisher & Co., has purchased the residence of William H. Smith, formerly of Smith & Crosby Co., at S. Main and Manchester Sts.

W. H. Wilmarth & Co., D. F. Briggs Co., C. H. Eden Co., Hansen, Bennett Co., S. O. Bigney & Co., C. O. Sweet & Son Co., and F. W. Weaver & Co. were contributors of jewelry to the carnival of the North Attleboro lodge of Elks.

A number of jewelers were honored at the annual election of Company C. Association, one of the leading clubs of the town. Clelland J. McClatchey, of the Horton-Angell Co., is vice-president; William L. King and J. T. Inman are members of the auditing committee.

Edgar A. Reynolds, Boston, one of the creditors, has been appointed trustee of the Cummings & King Co., of Chartley, which company is to undergo bankruptcy proceedings. At a recent session of the bankruptcy court Mr. Reynolds was given permission by the referee to dispose of the business, if he is able to find a customer, for the benefit of the creditors.

Boston.

Herbert F. Simonds, formerly with John Harriott, has started in business in Lynn as an engraver and designer.

George A. Barron, optometrist, will make extensive alterations in his quarters, including the fitting up of a new examining room and the installation of a specially designed Rogers cabinet.

Frederick P. Simmons, formerly with the T. W. Spencer Optical Co., has opened an optical establishment at 47 Winter St. Mr. Simmons is president of the New England Association of Opticians.

The legislative committee of the Massachusetts Optical Society met, Nov. 6, at the office of the organization's legislative counsel, Guy A. Ham, to devise plans for bringing the optometry bill, which failed to pass this year, anew to the attention of the legislature in 1909.

The new store known as China Hall, which was opened at 47-49 Summer St., last week, is devoted exclusively to fine china, pottery, cut and decorated glassware and similar lines, the entire seven floors of the building being occupied by the concern. China Hall is a corporation chartered under Massachusetts laws.

The jewelry store of Samuel J. Hahn, 1050 Washington St., was entered by professional thieves, Nov. 1, and robbed of upward of $2,000 worth of goods. The safe was broken into at the back, but diamonds valued at $15,000 in a special compartment fortunately were not reached by the robbers. Several tools were left by the robbers, indicating that they were probably frightened away before completing their search of the premises.

Since the death of John Harriott, 3 Winter St., the business has been continued at the old stand, where it has been located for 38 years, without change in name, but recently several changes have been instituted in the working force. The office is now under new and competent management, and the jewelry, designing and engraving departments remain under the same foreman who has been in charge of them for the past 20 years. Mrs. Carrie M. Harriott, the widow of the founder of the house, announces the old concern is in no way connected with a company of the same name at the same address.

The New England Watchmakers' Club, of 17 Bromfield St., has been progressing greatly of late and the organization is now not only one of interest and importance to watchmakers, but is also doing good work for the trade at large in many ways, not the least of which is the movement just inaugurated to start classes of five to 10 lessons upon the following subjects: Balance truing and poising; Hairspring truing; Escapement matching; Finishing; Pivoting; Staff making; Jeweling. The lecture committee in charge of this part of the work is composed of E. A. Safford, who talks on the first two subjects, D. Grudent on finishing and A. S. Flint, who takes the pivoting, staff making and jeweling. These classes in practical watchmaking are open for all members and will begin early this month, continuing through the Winter. The applications which the club have received already amount to over 100. The club's regular meeting is held on the second Tuesday of every month and a cordial invitation is extended to watchmakers in all sections of the country to attend when in Boston.

The Harriott Co. has been incorporated, with Alfred T. Harriott president, Frank T. Mockler vice-president, and T. Curtis Harriott treasurer, to manufacture badges, medals and trophies, and has taken room 18 at 3 Winter St. for its place of business. A. T. Harriott is the surviving son of the late John Harriott, and has been a retail jeweler in Norwood for a number of years, but was at one time connected with his father's establishment. T. C. Harriott is a nephew of the late Mr. Harriott, and had been in his employ for the past 10 years, the last two years as manager, while Mr. Mockler was for seven years head jeweler. It is understood that an offer was made to the estate of John Harriott by his nephew for the business, which is located in room 34, at 3 Winter St., but the offer was not accepted by Mr. Harriott's widow, who succeeded him in the business upon his death in August last, and still carries it on under his name at the old location.

North Attleboro.

Clarence H. King and George L. Paine were in New York last week.

James P. Black has purchased an old established jewelry store in Foxboro.

William R. Boss left Thursday on a western trip for the Boss & Baldwin Co.

Charles E. Stanley, New York representative of the Estate of O. M. Draper is at the factory.

Charles H. Peckham has returned home from a successful trip in the interests of J. H. Peckham & Co.

William F. Maintien, of Maintien Bros. & Elliot Co., is enjoying a few days' hunting at Moosehead, Me.

Henry H. Curtis left, Nov. 4, on a trip to Philadelphia. He will probably make a western trip before returning to the factory.

Henry A. Balcolm, foreman of the J. F. Sturdy's Sons Co., was voted the most popular foreman at the Elks' Carnival, and was presented with an easy chair.

Miss Henrietta Wilmarth, daughter of Edward B. Wilmarth, of V. H. Blackinton & Co., was married at Attleboro Falls, Thursday, to Earl W. Johnson.

Frank O. Coombs, a skilled engraver and connected years ago with several jewelry concerns, won a sweeping victory in his re-election to the legislature on Nov. 3. It will be his third term.

Charles H. Clark has returned from a western trip for W. G. Clark & Co. W. G. Clark & Co. was closed one day recently because of a slight accident to the boiler, which prevented the furnishing of power.

The Jewelers' Club purchased the first tag offered for sale on the tag day of the Young Men's Christian League. The tag was sold at auction and was bid in by the club for $87. Afterwards the club voluntarily raised the price to $100.

The Bishop Co. has engaged one-half of the top floor in the larger of the company shops and is planning to remove its business from its present quarters on High St., within a short time. The new place is unusually well adapted for jewelry purposes.

Rochester.

TRADE CONDITIONS.

Local jewelry men are all smiles now that election is over and political conditions settled. Retailers are more than optimistic and look for an increased business. Already the jewelers are using more space in the daily papers and in other ways putting their shoulder to the wheel. Good business has been done in the jewelry line, especially in novelties, hat pins, scarf pins, watch fobs, etc. Watches, although pushed hard, have gone slowly as other of the higher-priced articles of jewelry. Jobbers are getting their men out and expect a good business.

In the Municipal Court recently judgment was taken by Morris Rosenbloom against Frances M. Nolan and another for $395.37.

Amos Present, with Philip Present, returned, last week, from a short trip through New York State. He will leave on another trip this week. M. B. Rosenthal, with this firm, is on his western trip.

The regular monthly meeting of the Rochester Retail Jewelers' Association was held Thursday evening, Nov. 5. Lunch was had at the Masonic Club and the rest of the evening devoted to bowling.

Mr. Tarrand, who conducted a jewelry store at Savannah, a few miles from Rochester, was completely burned out in the fire which visited the business section of Savannah on election eve, and did damage to the amount of about $150,000. Mr. Farrand has arranged to supply his patrons from his home on North Main St., where he has fixed up a temporary store.

Wm. Levinson, with Morris Rosenbloom, has returned from a trip through the south. He will leave shortly for Pennsylvania, West Virginia and Ohio. H. Luxenberg will leave for Virginia and the south. Nat. Brenner will cover New York, Kentucky and part of Virginia. Morris Rosenbloom will leave for Oklahoma, Arkansas and Kansas the latter part of this month.

The hanging clock over the entrance of Geo. L. Andrus' store, 415 Main St., E., which has been out of order for a while, is now in working condition again and serving its useful purpose. Mr. Andrus has had many inquiries about the clock, for, although the clock was only recently put up by Mr. Andrus, many persons had already become accustomed to get their time at this clock and missed it when it stopped.

Claude Sumeriski, with S. D. Burritt, while driving Mr. Burritt's new automobile recently, had a slight collision with someone. Officers took the number of his machine and wrote to Albany about it. Albany reported that this number had been cancelled and Mr. Sumeriski was arrested last week on a charge of violating the automobile law. Now after another investigation it transpires that the wrong number was looked up at Albany and that the charge against Mr. Sumeriski is all a mistake. The charge in police court has been withdrawn and Mr. Sumeriski honorably discharged.

George Smith, Puyallup, Wash., was married, recently, to Mrs. Bessie E. Black, Seattle.

St. Louis.

George N. Moore, Marion, Ill., and his wife, were in this city, last week.

Most of the big downtown retail and wholesale companies have resumed full work days on Saturdays for the Winter months.

Samuel Kober, secretary of the E. Maritz Jewelry Mfg. Co., has again left for a three weeks' trip through the south, after a stay in this city of a week.

Frederick W. Williamson, manager of the Loftis Bros. Jewelry Co., was held up and robbed of a $60 gold watch and $17 in money on Sunday night of last week at 6th and O'Fallon Sts. He fought hard, but the robbers knocked him down and rifled his pockets.

Among the out-of-town jewelers in St. Louis, last week, were: W. Westphal, St. Charles, Mo.; Charles Guemalley, Pinckneyville, Ill.; Frank Ricketts, Charleston, Ill.; C. S. Scanlin, Indianapolis, Ind.; R. Gillies, Fredericktown, Mo.; W. K. Urbani, Vandalia, Ill., and J. J. Gaffner, St. Jacobs, Ill.

The suit of the F. W. Drosten Jewelry Co., 7th and Locust Sts., against James P. O'Neill for a jewelry bill of $982.90 was dismissed in Judge Muench's branch of the Circuit Court on Friday, the matter having been settled out of court. The suit was filed three weeks ago, as was noted in THE CIRCULAR-WEEKLY.

The Hess & Culbertson Jewelry Co. made for the St. Louis *Times* the beautiful silver trophy which that paper gave to the winner of the first annual hill-climbing contest conducted by the St. Louis Automobile Manufacturers and Dealers' Association, on Friday. The trophy was on display in the firm's windows for two days before the events were held.

Alvin Bauman, president of the L. Bauman Jewelry Co., was married on Monday night of last week to Miss Corinne Bernheimer, daughter of Marcus Bernheimer. The ceremony was performed by Rabbi Samuel Sale at the home of the bride's father. Elsworth Bauman, secretary of the jewelry company, was his brother's best man. The couple left after a wedding supper on a honeymoon tour.

Columbus, O.

Wm. G. Smith, 651 W. Broad St., has been succeeded by Standt & Co.

Fred Lied, 249 King Ave., was placed on trial in the Criminal Court, Friday, on a charge of accepting a bribe of $2,000 from the Cleveland Trinidad Paving Co. while he was a member of the Board of Public Service. One member of the same board is now serving a term in the Ohio penitentiary on a similar charge. Though Mr. Lied resigned under fire, he has always stoutly maintained his innocence, and is the only man involved who has stood trial. Eleven members of his jury were secured Friday, when court adjourned until Monday.

The Columbus lodges of the Brotherhood of Locomotive Engineers have just sent to contributors and advertisers in their souvenir booklet, issued at the time of the international convention, printed books containing resolutions of thanks passed by the convention and a list of both advertisers and contributors. Jewelers who advertised were: Bancroft Bros., Frank F. Bonnett, Webb C. Ball & Co., Elgin National Watch Co., Hofman Jewelry Co., J. G. Mathison, I. H. Scribner. Contributors were: O. L. Anderson, Albaugh & Pickering, Wm. A. Inskeep, Krouse & Co., Loose & Co.

Canada Notes.

H. Greensfelder, Victoria, B. C., has sold out to E. L. Watts.

Martin L. Miller, Dutton, Ont., has given a chattel mortgage to P. W. Ellis & Co., Ltd., for $271.

C. A. Weisman & Co., jewelers and opticians, Toronto, Ont., are retiring from the jewelry business.

Richard Hemsley, Montreal, has presented a medal to Longboat, the long-distance Indian runner, through the Independent Harrier League.

Over half the business section of Pembroke, Ontario, has been wiped out by fire, and the thriving Ottawa Valley town has suffered a loss of $500,000, with insurance of only $240,000. The jewelers who suffered were J. T. Bolt and E. Harwood.

The celebrated Montreal diamond case in which A. V. Cooper was arrested, and subsequently liberated on habeas corpus proceedings, has come again before the public. This time it is Cooper himself who has entered action, and he claims $5,000 from the Canadian Pacific Railway Co. for false arrest and damage suffered.

GEMS AND PRECIOUS STONES

Their CHARACTERISTICS, LOCALITIES OF PRODUCTION, TESTS and some CURRENT LITERATURE

A new book on a new plan. Tabulated, concise, authoritative. A handy Manual for every Jeweler

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CHARACTERISTICS and LOCALITIES of PRECIOUS STONES
shows in tabulated form the Chemical Composition, Crystallography, Common Fracture, Lustre, Hardness, Color, etc.

TESTS FOR PRECIOUS STONES;
Describes testing implements, methods of testing, mineralogical characteristics, specific gravity, drochroism, tests, etc.

FAMOUS DIAMONDS OF THE WORLD
SOME FAMOUS DIAMONDS
BIRTH STONES OF VARIOUS NATIONS
GEMS FOR THE DAYS OF THE WEEK
POETRY OF GEMS
BIRTH STONES AND THEIR SIGNIFICANCE
SIGNIFICANCE OF SOME GEMS
BIRTHDAY FLOWERS
ZODIACAL SIGNS OF FLOWERS
WEDDING ANNIVERSARIES
FLOWERS OF THE MONTH
OFFICIAL FLOWERS OF THE UNITED STATES

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THE JEWELERS' CIRCULAR PUBLISHING CO.

11 JOHN STREET, NEW YORK

GORHAM SILVER

THANKSGIVING, 1908

¶ Apart from its religious and ethical significance, Thanksgiving Day serves as a convenient reminder to progressive Jewelers that Christmas and New Year's Days are within measurable distance.

¶ Jewelers are apt to recognize that Thanksgiving Day must not find them unprepared for the demands which will surely be made upon their stocks of Gorham Silverware, when the rush of Christmas gift purchasing begins.

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WORKS: Providence and New York.

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THE JEWELERS REVIEW

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THE good showings made by the months of September and August in regard to the importations of precious stones at the port of New York have been even surpassed by the month of October, when the total reached approximately $2,000,000, or to be exact, $1,988,689.79. This was a jump from $1,912,402 in September, which up to that time held a record for the year. Of the total importations last month the value of the cut precious stones and pearls was $1,567,056.45, which exceeded by over $430,000 the figures for the corresponding month of 1907, when the value was $1,134,173.99. The value of the uncut stones last month amounted to $421,633.34, as against $907,573.63 in the previous year. The difference in the total between the month of October in the two years was but about $53,000, in favor of 1907. Altogether the gem trade is to be congratulated upon the showing made, as it indicates that the effects of the depression last year are now completely disappearing.

Prosperity Reappearing.

REPORTS from correspondents in all sections of the country indicate that with the election over, with political conditions settled, the jewelry trade is about to enter upon a period of good business—greater than has been enjoyed for over a year. What is more, not only do the retail jewelers seem to be already hearing from their customers, but prospects for a continued increase in business up to and through the holidays are exceedingly bright.

While the manufacturing trade will be slower to feel the advance in business, the orders that have come in, and the reports from travelers, have been most encouraging, and those manufacturers and jobbers who have been adding to their stock in preparatoin of a big increase in Fall trade feel that they are more than justified in what they have done. Even in the diamond trade activity is manifest in many ways, not the least of which is to be found in the large number of importers and their representatives who have gone abroad in the last week to purchase rough and cut gems. In fact, it is confidently predicted that the importations of $2,000,000 of last month will be exceeded by a substantial figure in the month of November.

Altogether the clouds of depression which began to break up some time ago seem to be fast disappearing, and it looks as if before the year ends the sun of prosperity will be shining as bright, if not brighter, than ever before upon the jewelry trade in all parts of the land.

The Duty on Cut Agate, Coral, Etc.

THE Treasury Department has lost the first step in the fight begun last March to collect 50 per cent. duty on agate and similar stones of the semi-precious variety, under the paragraph providing for manufactures of agate, alabaster, chalcedony, crysolite, etc., instead of 10 per cent. as cut precious stone, under which rate they have been admitted for a long time. As was noted in THE CIRCULAR-WEEKLY early in the year, the movement to include these stones as manufactures of their substance was not initiated by the Appraiser of New York, but by the Assistant Secretary of the Treasury, who based his ruling on a decision of the United States Circuit Court of Appeals, which related to the duty upon agate bearings, and which declared these articles to be completed manufactures of agate and dutiable at 50 per cent. under Par. 115 of the Tariff Act.

As we pointed out at the time, it was the opinion of the gem trade as well as experts in customs law that the argument of the United States Circuit Court of Appeals in the case of agate bearings could in no way be legitimately applied to agate, chalcedony, crysolite, etc., cut for use as gems to be set in jewelry, as such, and we have little doubt that the Assistant Secretary of the Treasury who forced the issue has done so against, or at least without, the advice of the appraiser, collector and other customs officials who are conversant with the gem trade and the decisions relating thereto.

The Treasury Department, having forced a test case, has now been, to use a boy's expression, "beaten out of its boots" before the United States General Appraisers, whose clear, yet elaborate, opinion is published in another column of this issue. A careful reading of the opinion, which is written by General Appraiser Sharretts, vindicates the contentions of the gem importers that Par. 115 is absolutely inapplicable to these articles when cut as gems, and demolishes the arguments of the Treasury Department and its counsel in a most complete manner.

It is to be hoped that the department will allow this decision to settle the case and end a proceeding which has been little short of high handed. Should the obstinacy of an official result in the case being appealed to the courts the importers will, of course, have no redress; but if this is done an affirmance by the courts of the opinion of the General Appraisers, which is almost certain, should be followed by an attempt to obtain a censure of the incompetent official who has put the gem trade and the Government to useless expense and trouble simply because he was incapable of understanding the meaning of the long line of decisions on this subject which have been rendered by our courts.

As advertising is salesmanship, it follows that an advertisement should read as a salesman would talk to a customer.

Jewelry Failures During October.

COMMERCIAL failures during the month of October made a remarkably good showing by comparison with the month of the previous year, according to the figures that have been compiled by R. G. Dun & Co., which show a total of 1,187 defaults last month, with liabilities of $15,898,000 as against 1,139 failures, with liabilities of $27,415,000 in October of the

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It's the only kind we make

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previous year. Of this the failures among manufacturers decreased from 330, with liabilities of $12,766,000 in October, 1907, to 292 with liabilities of $7,142,000 in 1908, while the failures in trading lines were 840 last month, with liabilities of $6,190,000, as against 761, with liabilities of $6,210,000, in 1907.

As far as the jewelry trade is concerned, even a greater improvement is shown than in other lines, as is noticed in the statistics which have been compiled for *Dun's Review* which will be published in the table of failures by branches of business in the next issue of that journal. This table shows but 13 defaults among dealers in jewelry and clocks last month, whose aggregate liabilities were $58,102, an average of $4,469. How these figures compare with previous years is to be seen from the fact that there were 19 failures in October, 1907, with liabilities of $210,144; six failures in October, 1906, with liabilities of $16,165; 10 in October, 1905, with liabilities of $16,472, and five in October, 1904, with liabilities of $112,003.

Connecticut.

TRADE CONDITIONS.

Industrial conditions in the State of Connecticut are reported as being very satisfactory. Nearly all of the manufacturing plants in the State have found their orders sufficient to warrant a return to full time, and in most cases employers have either recalled their former force of hands or are increasing the number of those already employed.

Abe Tarlov, South Norwalk, recently sustained a heavy loss by fire. Mr. Tarlov carried insurance amounting to $2,000.

The case department in the factory of the Seth Thomas Clock Co., Thomaston, started to work last week on a schedule of 10 hours per day, for five days per week.

Three men, who gave their addresses as Benjamin Hamilton, 29 Lewis St., New York; Frank McGuiggan, 109 Vernon St., Worcester, Mass., and George Erwin, Lincoln Park, Worcester, Mass., respectively, were taken into custody in Hartford, after having visited several jewelry stores on Asylum St., at that place. It is claimed that the men had in their possession several articles of jewelry, some of which, it is alleged, was stolen from local stores.

Jewelers of this State are cautioned to be on the lookout for a check swindler who has been operating at different times since early in September, when he began to find victims in New London. The man often uses the checks of the Orange National Bank, of Orange, N. J., and Perry & Stone, New London, to whom he showed a memorandum to the effect that he had a balance in this bank, recently received word from that institution that the man was a stranger to the bank, but had left with it an item for collection that was not collectable and had used this to get in the banking room, where he picked up some counter checks. The man calls himself Hall and other names. He generally claims to be in the boat building business in Newark.

The Dubuque School of Watchmaking and Engraving, Dubuque, Ia., which was established about a year ago, has been closed. It is stated that there were about 60 students in attendance when the institution discontinued business.

New York Notes.

Peter Korn has opened a branch store at 352 Sixth Ave.

B. Straker, North Attleboro, Mass., called on local customers, last week.

William McDonald, Brooklyn, is seriously ill with an attack of laryngitis.

Lee Reichman sailed for Europe yesterday on the *Kaiser Wilhelm II.*

Kittredge Bros., 317 Broadway, have been succeeded by Maurice J. Kittredge.

Harris Bros., Cleveland, O., have opened a new jewelry store at 2 W. 34th St.

Abraham Koppel, formerly in business at 766 Third Ave., has discontinued business.

Orin W. Clifford, North Attleboro, Mass., was seen in the Maiden Lane district, last week.

Irving Baum sailed last Wednesday on the *Lusitania* to visit the European diamond centers.

Wm. I. Franklin, of E. I. Franklin & Co., North Attleboro, Mass., was a visitor in this city, last week.

George Shepardson, of C. A. Marsh & Co., Attleboro, Mass., stopped in town, last week, en route to the west.

Harry Stevens, buyer for Strawbridge & Clothier's jewelry department, Philadelphia, Pa., was in this city, Friday.

Howard A. Gardner, of the H. A. Gardner Co., Plainville, Mass., spent the greater part of last week in this city.

Henry Oppenheimer, of H. Z. & H. Oppenheimer, 3 Maiden Lane, sailed, yesterday, on the *Kaiser Wilhelm II.*

Miss Katherine Bennett, jewelry buyer for the Denver Dry Goods Co., Denver, Colo., is at the firm's local headquarters.

Chas. E. Stanley, connected with the Estate of O. M. Draper, is spending a few days at the factory, North Attleboro, Mass.

Benjamin Rees, of Zimmern, Rees & Co., sailed Wednesday of last week on the *Lusitania* for the European diamond market.

M. Vineburg, proprietor of the Western Jewelry Co., Montreal, Canada, was in town, last week, and went from this city to Boston.

M. B. Rosenback, with Wm. I. Rosenfeld, 1 Maiden Lane, sailed, Wednesday last, on the *Lusitania* for Europe, where he will visit the diamond markets of England and the Continent.

Philip Tushnett, maker of gold lockets, 64 John St., will move, about Nov. 15, to the Frankel building at 45 John St., where added space will enable him to turn out goods in larger quantities.

The store of L. Simon, Cedarhurst, L. I., was entered by burglars last Thursday night and a quantity of cheap jewelry stolen. There is no clue to the thieves, who were not seen to enter or leave the place.

Simon Adler, of Rosenbaum & Adler, 65 Nassau St., sailed for Europe Wednesday on the *Adriatic* on a purchasing trip. He will visit the diamond markets of London, Paris and Antwerp and expects to return about Dec. 1.

Harry S. Morris, treasurer of the S. Cottle Co., goldsmiths and silversmiths, at 31 E. 17th St., returned to this city from Paris and Vienna on the *Kronprinz Wilhelm* last Wednesday. Mr. Morris has been spending a honeymoon of six weeks abroad.

William Helms, who has been identified with the silver business for many years, is now associated with H. H. Collard, 15 Maiden Lane, as salesman in the east, and is representing the Shepard Mfg. Co., Hartford Sterling Co. and the E. H. H. Smith Silver Co.

J. P. Ford, of Ford & Carpenter, 15 Maiden Lane, returned to this city, last week, from a trip to the Pacific coast. While away he visited the Yellowstone Park with his mother and brought back with him a number of interesting photographs of that region.

The complaint against Samuel Levinson, who was arrested on the East Side, recently, by Lieut. Monahan, the detective in the Maiden Lane district, has been withdrawn, and Levinson now has been released. The young man was formerly employed by Laubheim Bros., 65 Nassau St.

F. W. Sackett, 59 Maiden Lane, has incorporated his business with a capital of $5,000. The incorporators are: Franklin W. Sackett, G. Sackett, New York, and Walter L. Sackett, Brooklyn. F. W. Sackett is president and treasurer, G. Saskett is secretary and Walter Sackett the third director.

The Bayer & Pretzfelder Co. was recently incorporated and has opened offices at 11 W. 17th St. The firm will import jewelry novelties, etc. Mr. Bayer and Mr. Pretzfelder were formerly employed by L. W. Levy & Co. Byron L. Strasburger, of Byron L. Strasburger & Co., is the treasurer of the new concern.

A large number of buyers attended the second day's sale of Hunt & Noelker's collection of jewelry and antique furnishings at the Fifth Ave. Art Galleries, last week. A diamond pendant and neck chain containing a pear-shaped white stone, brought $500. An antique pearl and diamond pendant sold for $270.

The Optical Society of the State of New York sent a telegram of congratulation to Governor Hughes, last week, and received the following reply: "I thank you most cordially for your kind message." The telegram of congratulation was sent to the Governor by P. A. Dilworth, the secretary of the society.

Mrs. G. H. McKelvey, a wholesale jeweler, of St. Joseph, Mo., was in town, last week, for a few days, having arrived Wednesday on the steamship *Majestic* from Europe, where she had been on a purchasing and pleasure trip. Mrs. McKelvey while in New York stopped at the Hotel Imperial. She started for home the latter part of the week.

A boy from the offices of Hayden W. Wheeler & Co., 2 Maiden Lane, lost, on Thursday morning, Oct. 29, a small tin cigar box containing 45 small diamonds set in black wax. It is thought that the box was lost between John and William Sts. and Broadway and Maiden Lane. A reward of $25 is offered for recovery. The stones, it was said, were valued at about $150.

The firm of Tushnett & Lancton, 122 Nassau St., notice of whose incorporation appeared in the last issue of THE CIRCULAR-WEEKLY, will continue the manufacture of solid gold jewelry as heretofore. The notice of incorporation stated that the concern would handle plated ware, but this statement was erroneous, as the firm will continue the manufacture of fine gold jewelry.

Reports in the California papers of recent date stated that turquoise diggings at old Crescent Camp, near Los Angeles, are being worked again by Tiffany & Co., of this city, and that the last time the claims were opened, three months ago, 300 pounds were shipped east. At the time of the discovery, so says the report, a miner named Simmons is said to have taken a profit of $160,000. The story of the reopening of the mine is positively denied at the offices of Tiffany & Co., at Fifth Ave.

Meyerowitz Bros., who were formerly engaged in the diamond and precious stone business at 37 Maiden Lane, have taken a suite of three offices on the seventh floor of the building at 170 Broadway, where they will have added facilities for meeting the trade demands. In the last issue of THE CIRCULAR-WEEKLY it was stated that Moskowitz Bros. had moved from 14 John St. to 170 Broadway. This was an error, as the firm which occupies the offices at 170 Broadway is that of Meyerowitz Bros.

Proposals will be received at the Bureau of Supplies and Accounts at Washington, D. C., until Nov. 17, 1908, and publicly opened immediately thereafter, to furnish the navy yard in this city with a quantity of naval supplies, which include china, glass ware and silver-plated ware. Applications for proposals should designate the schedule desired by number. Blank proposals will be furnished by the navy pay office in this city, or the Bureau. E. B. Rogers is United States Paymaster-General.

Among the recent accessions to the Metropolitan Museum of Art are two gold and two silver coins, Austrian, designed by Rudolph Marshall (a gift of Edward D. Adams); a gilt-bronze plaquette, Italian, 16th century; oval silver plaquette, Italian, 16th century; nine pewter household utensils, Swiss, 18th century; two bronze trumpets, Shusa, Thibet, 18th century; silver and bronze pax, parcel-gilt, 16th century; gilt-bronze pax, Italian, 16th century; bronze bracelet, Phoenician, early medieval, purchase; silver chatelaine mount, Dutch, early 19th century; five silver and one enameled nimbi from Russian icons, 17th and 18th centuries (gift of Edward Colonna); silver tea set of four pieces, by J. Crawford, New York (gift of Mrs. Joseph Shardlow). Sculpture: Marble group, *La Main de Dieu*, by Auguste Rodin (gift of Edward D. Adams); two bronze statuettes of the School of Michael Angelo, middle of 16th century, and one bronze statuette of a youth (probably Paris), Padua, 15th century. The list also includes 12 cups made of rhinoceros horn, Chinese, 18th century (gift of J. Pierpont Morgan); four carved ivory figures, Chinese, 15th century; copy of a silver plaque presented to the participants in the masque at Cornish, N. H., by Augustus Saint-Gaudens (gift of Kenyon Cox); gilt bronze medal, Katrina Trask, by Victor D. Brenner (gift of the sculptor); bronze medal, Caroline Gallup Reed, by Zoellner (gift of Mrs. S. Oettinger); eight gilt-bronze clock hands, French, 18th century,

(*New York Notes continued on page 87.*)

1851 The Jeweler's Bank for half a century in the same location 1908

THE CHATHAM NATIONAL BANK

Broadway and John Street, New York

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FRANK J. HEANEY, Vice-President
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BRANCH BANKING OFFICES: 196 Montague St. and 175 Remsen St., Brooklyn; 350 Fulton St., Jamaica; 67 Jackson Ave., Long Island City

The Market and Fulton National Bank of New York

ORGANIZED 1852

81-83 FULTON STREET

Capital, $1,000,000 Surplus, $1,500,000

PROGRESSIVE—CONSERVATIVE—SUCCESSFUL

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Invites the Accounts of Jewelers

Will extend every facility that good banking will justify

SAFE DEPOSIT VAULTS

THE STATE BANK

376-378 GRAND STREET, NEW YORK

Capital and Earned Surplus, over $1,500,000. Deposits over Fifteen Millions.

Offers a favorable market for short and long time jewelry and diamond paper.

New York Notes.

(*Continued from page 85.*)

and gilt-bronze clock feet, German, late 18th century (gift of Edward Colonna).

Geo. A. Nelson is no longer with Borrelli & Vitelli.

The Gorham Co. has declared a dividend of 1½ per cent. and one per cent. extra, which was payable Nov. 10 to stockholders of record of Nov. 8.

Judge Hough, in the United States District Court, Monday, granted a discharge in bankruptcy to Jacob F. Braun, 2168 Third Ave. The liabilities were $11,349.

G. B. Vitelli, of Borelli & Vitelli, importers of coral, etc., 401 Broadway, sailed from Paris, last Saturday, for New York.

Leo Kohn, of Alois Kohn & Co., 16-18 Maiden Lane, is receiving the congratulations of his many friends in the trade upon his engagement to Miss Sedonia Sharp, one of the most beautiful and popular belles of Yonkers, N. Y.

The Taylor-Hobson Optical Co. has been incorporated under the laws of the State of New York to manufacture lenses and optical goods with a capital of $100,000. The incorporators are: J. R. Taylore, N. R. Green and Edward J. Pierce, all of this city.

At the first meeting of the creditors of Ashley & Merwin, 1321 Fulton St., Brooklyn, which was held at the Post Office Building, Brooklyn, last week, Howard Folk was appointed trustee under bond of $500. The first examination is set down for Nov. 20. The firm went into bankruptcy some time ago.

Word was received from Chicago, yesterday, to the effect that an involuntary petition in bankruptcy had been filed against the Weiss & Weiss Jewelry Co., 142 W. Madison St., Chicago, whose financial troubles are mentioned in another column. The concern's assets are estimated at $10,000 and the liabilities at $25,000.

Creditors of the Walter E. Bush Co. are notified that a meeting will be held at the office of Stanley W. Dexter, 71 Broadway, Nov. 20, at 10:30 A. M., at which time the creditors may prove their claims, appoint a trustee and attend to such other business as may come before the meeting. The Walter E. Bush Co. was adjudged a bankrupt on Sept. 24.

An action on behalf of Robert C. Morris, as trustee of Schickerling Bros. & Co., formerly a New York firm, against L. Tannenbaum & Co., to recover $23,000 for alleged preferences, which was referred from the United States District Court to Referee Coxe, 50 Church St., New York, for trial, came up for a hearing, last Friday, and was put over until Nov. 19, at 12 M.

The hearing before United States Commissioner Shields, in the Federal Building, against Michele De Simone, of the firm of A. De Simone & Son, who is charged with conspiracy to defraud the United States Government and of smuggling a bag containing manufactures of coral, which was set down for last week, has been put over until Nov. 14, at 10 o'clock.

Ernest E. Muller, the popular Malone, N. Y., jeweler, was a visitor at the office of THE CIRCULAR-WEEKLY on Monday. Mr. Muller is making his headquarters at 465 Sterling Pl., Brooklyn, and expects to be in the city for about a week. Mr. Muller has one of the finest retail jewelry establishments in Northern New York. He has an optical specialist in attendance at his establishment.

James S. Franklin, who for 40 years had been well and favorably known to the jewelry trade of New York and vicinity, died, yesterday morning, at 10 o'clock, at his home, 65 Prospect St., East Orange, N. J. Deceased had been city representative of Carter, Howe & Co. since 1881, but his ill-health recently had forced him to forego these duties. A sketch of Mr. Franklin's career will appear in the next issue of THE CIRCULAR-WEEKLY.

Gordon Gallagher, the six-year-old son of J. E. Gallagher, a jeweler of Pawtucket, R. I., was the subject of considerable notoriety for so young a child, in the New York papers early this week, because of a trip to this city which he made alone. Master Gordon explained that he wanted to see "Little Nemo" and the big buildings of this city. He was taken to the home of some of his relatives, where his mother later came to take him home.

Among the many out-of-town buyers in New York, this week, are: W. H. Fisher, Greensburg, Pa.; J. M. Bacon, Boston, Mass.; I. D. Landis, Coatesville, Pa.; H. Boasberg, H. & J. Boasberg, Buffalo, N. Y.; Mrs. G. H. McKelvey, St. Joseph, Mo.; M. B. Joseph, M. B. & H. H. Joseph, Chicago; D. A. Kaufman, Clarion, Pa.; A. H. Schultz, A. G. Schultz & Bro., Baltimore, Md.; E. A. Curtis, Frank Curtis Co., Decatur, Ill.; M. Anzelowitz, Anzelowitz Bros., Baltimore, Md.; J. K. Kermes, Mandel Bros., Chicago.

Reports from El Paso, Tex., recently printed in New York papers, state that Governor George Curry, New Mexico, received a telegram from J. D. McNalty, manager of Tiffany's Turquoise Mines, Santa Fe County stating that Indians shot at him three times and to send police at once. The Governor instructed Sheriff Collan to investigate. Dr. Kunz, head of the precious stone department of Tiffany & Co., New York, said that Tiffany & Co. do not own turquoise mines in Santa Fe County or anywhere in that district. He said that he believed that a man named Tiffany owned a mine, but that he was not in any way connected with the New York firm of that name.

Harry C. Larter, president of the Jewelers' 24-Karat Club, of New York City, is sending out letters announcing the eighth annual dinner of the club, which will be held at Delmonico's on Friday evening, Jan. 22. Each member of the club may subscribe for four tickets only, and subscriptions close promptly on Dec. 1. The price of tickets will be $12. The letter states that a member desiring to subscribe for more than four tickets may also add on an enclosed card the extra number he requires. This will enable the committee to inform such members about Dec. 5 if their extra number of applications can be accommodated. Seats will be assigned in the order in which the subscriptions are received.

It was decided, Monday, by the Board of United States General Appraisers that Ovington Bros. & Co., Fifth Ave., and other importers must pay full duties on importations of carved marble pedestals. The articles were assessed for duty at the rate of 50 per cent. under the provision in the tariff for manufactures of marble, and were claimed by the importers to be entitled to enter at the rate of only 15 per cent. as statuary, under the terms of the reciprocity between this country and Italy. R. F. Downing & Co., New York, also were defeated in the attempt to obtain lower duty on entries of various marble articles, such as carved marble bases, columns, pedestals, benches, mortars, founts, flower boxes, etc. All of the articles are held by the Board to be "manufactures," and not "statuary."

Games Rolled by the Jewelers' Bowling League of New York.

The following were the scores of the teams of the Jewelers' Bowling League of New York in the games rolled last week:

Nov. 4—Tiffany & Co.	781	914	836
vs. Jos. Fahys & Co.	828	868	812
Nov. 5—Cross & Beguelin	891	860	830
vs. J. J. Donnelly	649	739	757
Nov. 6—L. E. Waterman Co.	769	877	815
vs. Solidarity Watch Case Co.	786	785	735

STANDING OF TEAMS.

	Won.	*Lost.*	*High score.*	*Per cent.*
H. A. Meyers	14	1	963	.933
Tiffany & Co.	9	3	948	.750
Cross & Beguelin	10	5	975	.666
H. W. Wheeler & Co.	10	5	901	.666
L. E. Waterman Co.	10	5	888	.666
Aikin-Lambert Co.	11	7	958	.611
C. F. Wood & Co.	6	9	885	.400
Jos. Fahys & Co.	6	12	884	.333
Solidarity Watch Case Co.	5	13	849	.266
Jewelers' Circular-Weekly	2	13	812	.133
J. J. Donnelly	1	11	822	.083

Trans-Atlantic Voyagers.

TO EUROPE.

Simon Adler, of Rosenbaum & Adler, sailed, Wednesday, on the *Adriatic*.

M. B. Rosenback, with Wm. I. Rosenfeld; Benjamin Rees, of Zimmern, Rees & Co., New York; Irving Baum, New York, and Eduard Van Dam, New York, sailed, last Wednesday, on the *Lusitania*.

Lee Reichman, of Jos. H. Fink & Co., and Henry Oppenheimer, of H. Z. & H. Oppenheimer, New York, sailed, Tuesday, on the *Kaiser Wilhelm II.*

FROM EUROPE.

Mrs. G. H. McKelvey, St. Joseph, Mo., arrived in New York, last Wednesday, on the *Majestic*.

Harry S. Morris, treasurer of the S. Cottle Co., New York, returned on the *Kronprinz Wilhelm*, last Wednesday.

The show window in the store of E. S. Booth, Clatskanie, Ore., was recently broken by a thief, who grabbed a small amount of miscellaneous jewelry and escaped before he could be apprehended. Some of the plunder was found later stuffed in tiling pipe near a railroad depot.

Mt. Carmel, Pa., merchants are enjoying a quiet chuckle over the discovery that the first one to violate the town ordinance forbidding, under penalty of a fine, the distribution of circulars and handbills was the president of the Town Council, who advertised a fire sale in this manner.



Ask your Jobber for

UR RINGS

A few illustrations of new Locket Top and Signet Rings made in 10K. and 14K.

The Untermeyer-Robbins Co.

SEVENTY-ONE NASSAU ST.
NEW YORK CITY

The Signal Has Been Given "Full Speed Ahead"

Prosperity is in sight.

Are you ready for a good Holiday trade?

Our line is full of business builders and profit makers. When our salesman calls look it over carefully. Selection packages sent. The right line at the right prices.



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STRICTLY A COMMERCIAL BANK

ACCOUNTS SOLICITED

Buffalo, N. Y.

TRADE CONDITIONS.

A hopeful feeling seemed to pervade the jewelry trade in Buffalo during this week, while a similar degree of confidence is apparent in other industrial fields here. It is expected that the coming Christmas trade will exceed that of last year.

H. Knauber, with C. F. Chouffet, 379 Main St., has returned from a short trip to New York.

John Wagner, optometrist at 91 Genesee St., recently visited his home in Utica. In his absence his office was in charge of Joseph Messer.

W. I. Goodfellow, western representative for King & Eisele, has reported to his firm that there is a marked revival of business west of the Mississippi.

Schutt & Petersen, 137 Genesee St., have been making some beautiful medals for the North Parade Shooting Club and for the honor graduates of the nurses at the Buffalo Sisters' Hospital.

Erisch Bros., 443 E. Genesee St., supplied the trophies for the athletic games held Friday night in the 65th Regt. Armory. The trophies consisted of a valuable loving cup, watches, lockets, chains and other jewelry. The prizes attracted much attention in a Main St. window.

Charles F. Damm, manufacturing and wholesale jeweler, recently enjoyed a pleasant social programme prepared by his former employe, John C. Yung, of the firm of Yung & Debus, Genesee St., jewelers. Mr. Yung recently returned from his honeymoon. Another honored guest was Mr. Yung's business partner, George E. Debus.

The Retail Jewelers' Association of Buffalo will hold a business and social meeting on Friday night of this week. Among the questions to be discussed is the proposed plan of the members to give no advertisements to programmes for dances. After the business session the jewelers will enjoy a luncheon and have a bowling contest.

Among the recent buyers in the Buffalo market were: E. E. Frost, Fredonia, N. Y.; E. A. Koetsch, North Tonawanda; I. Traub, Niagara Falls; A. P. Cleverly, Lockport; B. M. Frary, Medina, N. Y.; C. F. Hurd, Medina; M. House, Bridgeburg, Ont.; George Engel, Springville, N. Y.; W. H. Fuller, Silver Creek, N. Y., and F. G. Nordstrom, Jamestown.

Fred J. Dorn, 87 E. Genesee St., who has been in the jewelry business for many years, was a member of the reception committee at the dedication and silver jubilee at the Elks' Temple in this city, recently. Schneider & Betz, manufacturing jewelers, 507 Washington St., supplied attractive medals which were distributed among the members and guests in honor of the dedication.

Robert St. Clair, George Lee, James Brown and James Shannon, alleged yeggmen, under arrest here, are suspected of having stolen jewelry and other property from W. S. Mills, who has charge of the postoffice and runs a jewelry store in connection with it at Fillmore, N. Y. The robbery occurred on Aug. 19, the safe in the postoffice being blown open and about $900 in jewelry, $350 in cash and $400 in stamps stolen. The four prisoners were arrested in Buffalo about a month ago but were charged only with vagrancy at the time and sent to the workhouse for 10 days in order to give the authorities more time to work up the postoffice case. The men were re-arrested at the end of their terms and since then have been locked up, pending disposition of the new charge.

Philadelphia.

TRADE CONDITIONS.

A better tone in the jewelry trade, both in retail and wholesale lines, has been noticeable since the election. Especially during the last few days of the week was the restoration of business confidence very noteworthy. Little business was done in the last days of the previous week, and the early days of election week, but once the enthusiasm of election was over business seemed to awaken in a manner that has surprised even the most ardent supporters of the new regime. From now on a lively trade is expected.

R. Mayer, retailer, 8th St., near Race St., opened a new store Saturday at 1235 Market St.

The Philadelphia Optical Club is arranging for a dinner to be held at the end of the month.

R. C. Wilde, of the Meriden Cutlery Co., which he represents in this city, left last week after election for a four weeks' trip through Pennsylvania.

W. A. Greathouse, watchmaker, has graduated from the Philadelphia College of Horology and established himself in business at 3116 N. 15th St.

Col. J. Warner Hutchins, president of the Philadelphia Jewelers' Club, has reopened his Chelsea Cottage at Atlantic City for a short stay during the Fall.

News of the sudden death of Sylvester Mussina, who dropped dead last week in Williamsport, was received with deep regret by many friends in the trade in this city.

A meeting of the Philadelphia members of the Pennsylvania Retail Jewelers' Association will be held at the Jewelers' Club, 1228 Chestnut St., Wednesday evening, Nov. 18.

Frederick Ingram, a jeweler of Lansford, Pa., and Miss Dorothy E. Maitland, of this city, an heiress of a distinguished family, were married in Wilmington last week, and have departed for an extended honeymoon.

L. P. White and many other prominent Philadelphia jewelers attended, last Saturday afternoon, the funeral services over the body of C. F. Rudolph, one of the most prominent of Wilmington's jewelers, who died after a three months' illness.

A meeting of the creditors of Frederick Goldman was held Friday, Nov. 6, in the offices of the Koshland & Italie Co., 702 Chestnut St. The committee calling the creditors meeting consisted of Charles Koshland, E. Weinmann and Victor Kurtz.

Richard Berge, alias Adams and Fitzgerald, who, three years ago, was arrested for conspiracy to rob the jewelry store of Charles Muth, 1632 Columbia Ave., and sentenced to two years in prison, was again arrested, last week, and sent to prison in default of $2,000 bail.

About 64 gems in every color, rich in value and rare in kind, form the newest donation to the Commercial Museum, on 34th St. The gems are cut, but unset, and are the gift of a New York dealer whose name is not announced. The gems include emeralds, pearls, rubies, sapphires, jacinths, tourmalines, Siberian and Occidental amethysts, opals, stone, onyx and agate.

Samuel Kind, of S. Kind & Sons, took an active part last week in the agitation against the Rapid Transit Co.'s scheme to increase fares, and is given credit by friends in the jewelry trade for having influenced the company to "back down" Saturday.

William H. Iszard, a representative of a Baltimore manufacturing jewelry concern, with headquarters at 929 Chestnut St., caused the arrest, last week, of William J. P. Allen, on a capias. Mr. Iszard accuses Mr. Allen of the alienation of the affections of his wife. Mr. Allen was required to furnish bail in the sum of $600.

The felicitations of the jewelry and optical trade have been extended to John Ford, retailer, 618 E. Girard Ave., upon his election, Tuesday of last week, as Coroner of the City of Philadelphia, an office which carries a salary of $5,000 a year and affords opportunity to its incumbent to be of valuable service to families in trying times.

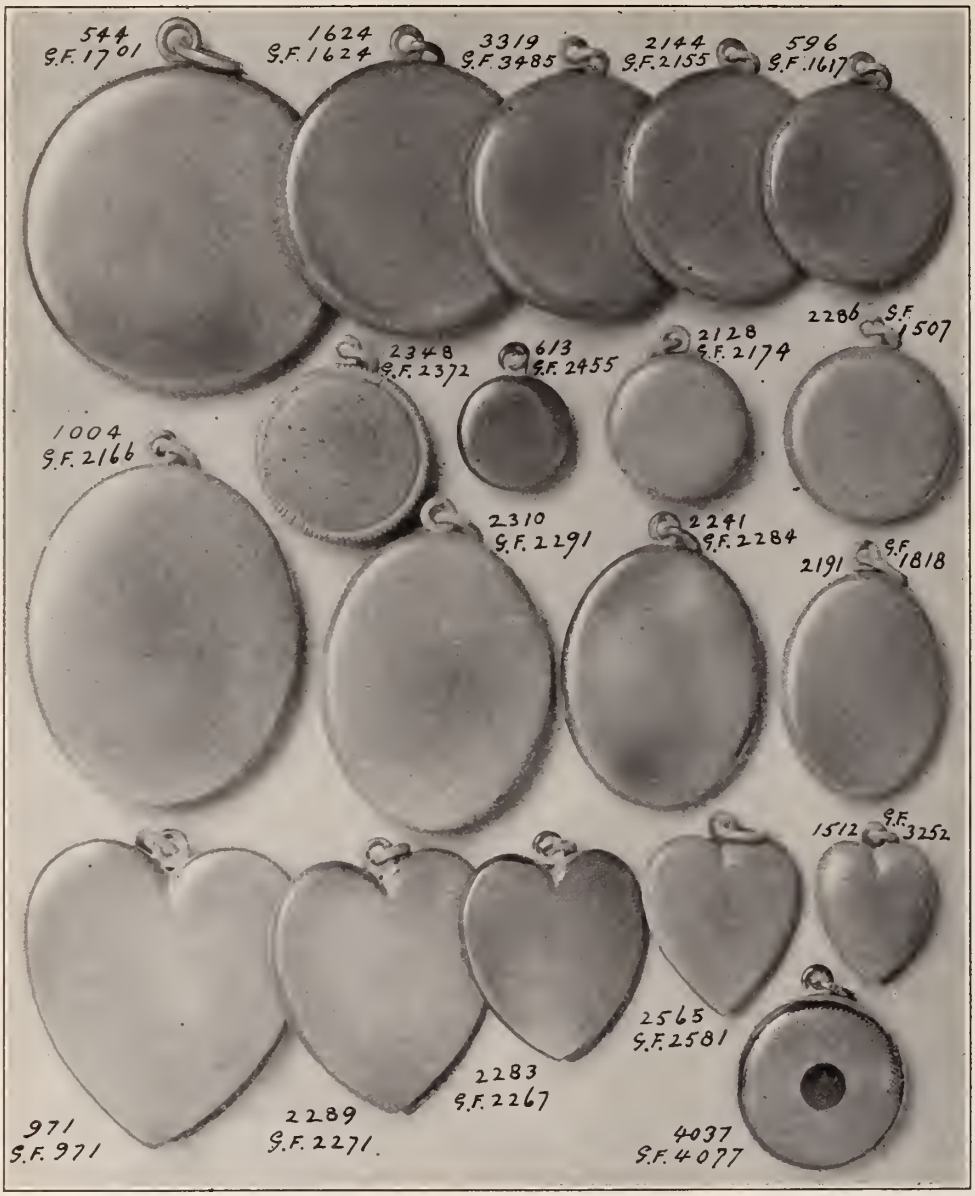
Frank Schuler, watchmaker, for some time with the late Charles E. Lewis, 4600 Frankford Ave., has taken charge of the business of the establishment in the interest of the estate. Mr. Schuler will continue the business indefinitely. He has engaged Frederick Straub, formerly with Mr. Leusch, Front and Diamond Sts., as assistant.

Public notice has been given that an application will be made to the Governor of Pennsylvania, Nov. 16, by Abraham I. Poland, Meyer D. Poland and Fannie Poland for the charter of an intended corporation, to be called "Poland Bros., Inc., the object of which is the selling at retail all kinds of watches, clocks, jewelry, baskets and other merchandise.

Members of the Philadelphia Horological Club returned a few days ago from a trip to the Hamilton Watch Co.'s factory at Lancaster, were they were assisted in making a thorough inspection of that institution. The Philadelphia watchmakers returned declaring themselves entirely satisfied with their reception and with the cordial and hospitable treatment accorded them by the management.

Visitors to this city last week, after election, included: Frank E. Nillson, who recently opened a new store in Bridgeton, N. J.; Frank White, Weatherly, Pa.; F. S. Musselman, Bath, Pa.; G. K. Ware, Atlantic City; C. G. Otwell and wife, Laurel, Del.; John MacPherson, Mauch Chunk; D. H. Krause, North Wales, Pa.; H. A. MacFarland, Downingtown, Pa.; George Bowen, Thos. H. Bowen & Co., Bridgeton, N. J.

The stock and fixtures of E. E. Sanborn & Son, bankrupts, 1942 Callowhill St., will be disposed of at public auction to-morrow (Nov. 12), at 1519 Chestnut St., by order of Bernard Italie, receiver. Mr. Italie is a member of the Koshland & Italie Co., wholesale jewelers, 702 Chestnut St., to whom Mr. Sanborn is reported to have been most heavily indebted. Mr. Sanborn is reported to be still missing.



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Established 1841 **THE JOHN HOLLAND GOLD PEN COMPANY,** 127-129 E. 4th St. CINCINNATI, O.



Pittsburg.

TRADE CONDITIONS.

Now that the elections are over, Pittsburg jewelers are feeling exceedingly optimistic. Dealers express more confidence for the future than they had any time this year. Some stores have been very busy during the last week, and this the proprietors regard as a forerunner of what is going to come. The general business situation in Pittsburg has improved wonderfully during the last month, and the mills and factories are working at about 70 per cent. of their capacity. Orders for millions of dollars worth of steel products, railroad cars and railroad equipment in general have come to Pittsburg during the last week, and it can be said, without magnifying it, that the dealers are feeling easier than they have at any time in months. A leading member of the trade expressed the sentiments of most of the jewelers when he said: "I think that conditions are being reflected in the stock market. Values have steadily increased since the election. This is especially true in the Pittsburg market. In fact, things look much brighter than they have for some time, and good times will soon be at hand."

The Pittsburg *Dispatch* recently published a handsome picture of the Iroquois Block in the Oakland district, showing the store of C. S. Wiley to very good advantage. In writing up the district, the paper also paid a high compliment to Mr. Wiley, as a business man.

A number of out-of-town jewelers, last week, visited Pittsburg, among them being Harry Furtwangler, Greensburg; Frank Worrell, Canonsburg; J. V. Rosendahl, Irwin; T. M. Smith, Morgantown; F. W. Kempel, Ashtabula Harbor; George Eckert, Jeanette; L. L. Swan, New Castle.

N. A. Patosky, who recently established in business in McKeesport as a jeweler and engraver, has informed his friends that he is now comfortably located in the Ruben Building, 233 Fifth Ave., that town, where he has a thoroughly modern jewelry repairing shop with an up-to-date equipment.

George P. Christy is still at Dawson, selling at auction the stock of J. F. Murphy, and has realized thus far a much greater sum of money than he had hoped for, though he is not yet ready to announce the figures. He intends to continue the sale until all the stock has been entirely disposed of.

A sale of the jewelry, leather goods, toilet articles, all composing the stock of H. Meyer & Co., bankrupts, will be held Monday, Nov. 16, at 905 Fifth Ave. The auction, which will begun at 11 a. m., is by order of Simon Shea, the receiver. The bids must be accompanied by a cash payment of 25 per cent., the balance to be paid at the confirmation of the sale by the court.

The members of the Jewelers' Duckpin League rolled an interesting match game Monday night of last week on the Davis Alleys, the Reeds landing in first place as a result of the score. They won three out of four from the Vilsacks; the Roberts team took two from the Terheydens and the Wattles team lost two games to the Loch's.

Benjamin Biggard, receiver for the Silverman Jewelry Co., which, as announced two weeks ago in THE CIRCULAR-WEEKLY, filed a voluntary petition in bankruptcy, will offer the goods of the bankrupt firm at public sale at 702 Penn Ave., Friday, Nov. 13, at 2:30 p. m. The terms will be 25 per cent. cash at the time of the bid, the balance to be paid when the United States District Court confirms the sale.

The Pittsburg Association of Credit Men's dinner election night in the dining room of the Joseph Horne Co., was attended by a number of jewelers. Among the jewelers present were George W. West, George W. White, W. G. Ingham, F. F. Aul, A. B. West, Mr. Kelly, of S. & B. C. Weinhaus, and W. O. Harrison, who was on the reception committee. A good vaudeville entertainment was provided, which those present very much enjoyed.

W. W. Wheelock, who says he is 26 years old, was arrested in Wilkinsburg last week for stealing a gold watch from E. W. Tozer, proprietor of a jewelry store in Wood St. According to the story told by the police, Wheelock, who the police say lives at 6723 Frankstown Ave., entered the store, asked to see some watches and then escaped with one. The watch was recovered. Wheelock threw away three tickets for watches he had pawned recently in Pittsburg, the tickets, however, being recovered by the police. Wheelock is being held pending an investigation.

Magistrate Walker, of the East End district, several days ago committed Paul Pfaff, a jeweler of Station St., to jail on a serious charge, in default of $2,000 bail, on information made against the jeweler by Police Inspector Walsh. The informations were based on the statements made by Nola Bird and Isabella Shade, each 15 years old, who were held for Juvenile Court in connection with the Pfaff case. The three it is alleged had been arrested in Pfaff's store. When Pfaff was arraigned for a hearing he was held for court to answer the charges made against him, being committed to jail in default of $1,000 bail on each charge. Pfaff's friends claim that he has not been guilty of any wrongdoing and will clear himself of the charges made against him

Harrisburg, Pa.

The third annual banquet of the York Manufacturers' Association will be held Thursday, Dec. 3.

Z. T. Parry has sold his store at Higbee, Pa., to W. P. Mitchell. Mr. Parry will retire on account of ill-health.

The Hamilton Watch Co., Lancaster, has filed an increase of capital stock from $500,000 to $1,000,000 at the State Department in this city.

Business men over the State are agitating a vigorous warfare on mail order houses. Washington (Pa.) merchants report that these houses recently took $300,000 worth of orders out of that town.

The local police have been requested to keep on the lookout for the man who assaulted Samuel N. Fasnacht, Palmyra, shortly after closing his store, and while he was about entering his home with a bag containing nearly $100, the day's receipts. The would-be burglar struck him over the head with a club, but failed to get the money. Mr. Fasnacht is improving. He is well known to the jewelry fraternity.

The retail jewelry store of Victor R. Kniberg, Chetopa, Kans., was recently broken into by burglars who stole most of the jewelry which was exhibited in the display window. There is no clue.

Newark.

TRADE CONDITIONS.

Optimism prevails in the reports from Newark on trade conditions during the past week. As soon as the election was over business began to boom. Several firms have already put on extra hands, and a few are working overtime. While the holiday trade has a good deal to do with these glowing conditions, the fact that election is over seems to have lifted the lethargy prevalent for many weeks previous. According to a great many of the Newark manufacturers, business will be brisk for many months to come. Already salesmen who have been kept at the home offices pending the election are on the road. The gold chain trade is doing unusually well, and there is a big demand for a medium grade of goods. Big New York firms are buying and other orders are coming in rapidly from the east.

George Yeitter, of the Alpha Jewel Co., was in Philadelphia, Pa., Saturday.

Will Shuttles, with the Schwarzkopf Mfg. Co., Inc., is back after a tour of the south and west.

Fred Bonner, salesman for F. & F. Felger, has returned from a tour of the south and Pennsylvania.

Albert E. Allsopp, of Allsopp & Allsopp, Inc., after a tour of the middle west, reports business booming there. Mr. Allsopp paid a flying visit to Philadelphia, Pa., Friday.

H. W. Bishop, of Bishop & Bishop, has gone on a business trip for his firm to southern points. His itinerary will include Philadelphia, Pa.; Baltimore, Md., and Washington, D. C.

The Louis Kamm Co., manufacturing jewelers of this city, has been incorporated with a capital of $25,000. The incorporators are: L. Kamm, E. E. Kamm and W. W. Kamm, all of Newark.

Mr. and Mrs. Irving J. Schwartz have returned from their wedding tour, which included a brief stay at Atlantic City. Mr. Schwartz is connected with Barnett & Co. His bride was Miss Lewengood.

Simon Kroll, who has been in business in Jersey City since 1892, has sold out his business. Mr. Kroll conducted a store in Hoboken under the style of S. Kroll & Co. This business has also been sold out.

E. N. Mandeville, salesman for the Arch Crown Mfg. Co., Orchard St., starts, this week, on a tour of New York State and Long Island. W. B. Vail, of the same firm, will tour New York State and Pennsylvania.

Friends of Julius Bergfels, one of the oldest and best known manufacturing jewelers in Newark, are pleased to learn that his daughter, the wife of Dr. John Robinson, New York, is now fully recovered from a recent illness.

Two changes in the road staff of Krementz & Co., 47 Chestnut St., are announced. S. Clayton Shepperd will hereafter represent the firm in the middle west, the territory formerly covered by Arthur Braun. Mr. Braun has been transferred to the eastern field.

B. Wingerter, 108 S. Main St., one of the oldest retail jewelers in Akron, O., is about to discontinue business at that place. The establishment was closed about a week ago by order of the receiver. Mr. Wingerter asserts that his assets are more than three times his liabilities and that the entire stock will be disposed of and creditors' accounts satisfactorily adjusted.

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Vol. LVII. CHICAGO, WEDNESDAY, NOVEMBER 11, 1908. No. 15.

Chicago Notes.

F. H. Ohallen is back from a northwestern trip.

Theo. Kuehl, of Geo. Kuehl & Co., is in New York.

Benj. Allen is spending the Winter at Lakewood, N. J.

C. E. Sutton is on a visit to the factory of McRae & Keeler.

Milton Newritter, representing Hirsh & Hyman, was here last week.

Mr. and Mrs. Sam Swartchild are now residing at the Metropole hotel.

D. A. Wilkens, with the Ostby & Barton Co., is back from a western trip.

W. J. Miller, with the Seth Thomas Clock Co., visited Buffalo, N. Y., last week.

Max Ellbogen, of the Stein & Ellbogen Co., has returned from Europe.

H. Schwartz has returned from a stay in Colorado, much benefited in health.

P. S. Harris, of the Harris-Goar Co., Kansas City, Mo., was in the market last week.

W. W. Beckwith, with the Alvin Mfg. Co., is on a trip through Oklahoma and Colorado.

J. J. Burke, president of the Brooks Jewelry & Optical Co., St. Louis, Mo., was here last week.

M. A. Cohen, with Rettig, Hess & Madsen, is on a trip through Missouri, Kansas and Iowa.

In the matter of the "Maison Nouvelle," bankrupts, a second and final dividend will soon be declared.

C. E. Child, with the C. M. Robbins Co., has returned from a three months' trip to the Pacific Coast.

George Wettstein, Cedar Rapids, Ia., spent a few days here last week, prior to going to New York.

Miss Meta I. Dickinson, sister of Mr. Dickinson, with Herbert W. Allen Co., was married, Nov. 4, to Dr. R. M. Crouse.

Geo. Snyder, with the Philadelphia Watch Case Co., Riverside, N. J., is now assisting in the Chicago office of that corporation.

John S. Townsend, retail jeweler at 1554 Wabash Ave., will hold an auction sale, Nov. 10, 11 and 12, at 185-187 Wabash Ave.

Mrs. G. H. McKelvey, St. Joseph, Mo., stopped over at Chicago, last week, on her way home from a three months' European trip.

Mrs. Roddin, widow of the late E. V. Roddin, recently lost $1,000 worth of diamond jewelry while at dinner with a party of friends in her apartments at 137 Lincoln Park Boulevard.

F. E. Hyatt, Chicago manager for the Philadelphia Watch Case Co., is on a long trip through the eastern and western circuit.

O. W. Eckland has taken desk room on the 11th floor of the Heyworth building, where he represents J. W. Meaker, Detroit, Mich.

A slight fire in the building occupied by Jos. Brown & Co. started last Saturday night at 5 P. M., but did no damage to the concern.

A second and final dividend of 10 per cent. has been declared in the matter of C. M. Robertson & Co. The first dividend was 12 per cent.

Jules Mayer, Pacific coast salesman for the Mauser Mfg. Co., stopped over here, last week, on his way to the factory at Mt. Vernon, N. Y.

A second and final dividend of 35 per cent. has been declared to the creditors of the Shourds-Adcock-Teufel Co. The first dividend declared was 25 per cent.

The Spiegel-May-Stern Co. an instalment furniture house, of this city, signalized its entrance into the watch field, last week, by buying 2,000 movements and cases.

A. Louis, president of the M. S. Fleischman Co., and father-in-law of M. S. Fleischman, died last Friday, aged 86 years. The interment was at Graceland Cemetery.

Milton Feltenstein, nephew of Aaron Feltenstein, of the Star Diamond Co., died Monday, Nov. 2, of heart trouble, aged 21 years. Mr. Feltenstein recently lost his father, who died at the age of 80.

A. I. Russell, Chicago manager for the Irons & Russell Co., will go east permanently, Dec. 1. Clarence A. Rogers, who has been in the factory office, will take charge in this city after Mr. Russell goes east.

A number of friends of Si Pickering gave a dinner to him at Schlogl's, about a week ago. The affair was to celebrate the 60th birthday of Mr. Pickering, who made the occasion memorable by reciting many of his famous stories.

"Abe" Taft, watchmaker for the Milwaukee Ave. store of Pasquale Schiavone & Son, bankers and jewelers, has bought the jewelry branch of that business and will continue the watchmaking and jewelry department at the same address.

Nest No. 7 of the Ku Ku's held a meeting last Thursday at Handel Hall, with King Larsen on the throne. Fifteen new members were initiated. It took two hours to do it and the fun was enjoyed by all. Another meeting will be held during the last week in November, and 15 new members will be initiated.

All the concerns which gave Frank H. Mooney diamonds on memoranda received their diamonds back last week. Mooney's brother has made restitution, so far as this class of merchandise is concerned. The bad checks have not yet been made good, and the affairs of Frank H. Mooney & Co. are still in bankruptcy.

Reuben Mason, of the Potter & Buffinton Co., was here last week, and made arrangements with W. A. Fay whereby the latter will represent that concern after Jan. 1, 1909. Mr. Fay, who is now with the John T. Mauran Mfg. Co., will cover all the large cities between Pittsburg and the Missouri River for his new employer.

John Ball, trustee of the estate of the Harvell Jewelry Co., bankrupt, will sell at public auction the stock of the bankrupt company at Litchfield, Ill., to-day, commencing at 11 o'clock A. M., and a portion of the stock at Mt. Vernon, Ill., to-morrow, Nov. 12, at 11 o'clock A. M. The stock at Litchfield invoices at $34,492.05, and the stock at Mt. Vernon invoiced at $8,953.33. The sale will be made subject to the approval of the court.

Edwin J. Raber, attorney for the Weis & Weis Jewelry Co., has sent a notice to the trade saying that his clients, jobbing jewelers at 142 West Madison St., are hopelessly insolvent, and has asked their creditors if they are willing to effect a composition in order to avoid bankruptcy proceedings. David Weis and his son, Leon D. Weis, under the style of Weis & Weis, bought out in September, 1905, and succeeded J. Shepard, a manufacturing jeweler, by whom the son had previously been employed. In May, 1907, they added to their manufacturing business a line of jewelry and diamonds, adopting the style of the Weis & Weis Jewelry Co.

Among the buyers in town last week were: George Linning, Peru, Ill.; J. A. Worrell, Washington Court House, O.; Geo. Kreig, Kreig & Giles, Kewanee, Ill.; C. C. Briggs, Vicksburg, Mich.; Miss Catherine Becks, Michigan City, Ind.; John Gaard, Beloit, Wis.; J. G. Penfield, Huntington, Ind.; Geo. Potts, of J. H. Potts & Son, Lyons, Ia.; Fred Overstreet, Paxton, Ill.; R. H. Bach, Owatonna, Minn.; F. A. Marean, Belvidere,

I now have associated with me four of the leading Jewelry Auctioneers of America. I may be able to send you one on a few days' notice.

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Last, but not least, the Auctioneer, Mr. DAN I. MURRAY, of New York, is one of the most celebrated jewelry auctioneers in the world, who is also an expert on diamonds and everything in fine jewelry and bric-a-brac, having spent twenty years of careful study on these lines.

Mr. Murray is the auctioneer who closed out the stock of Dodd, Werner & Co., of this city, who retired from business a few years ago. The public will remember his gift of explanation of the quality of every piece of goods he sold in this sale, which was the finest stock ever sold in this city; the Oskamp Jewelry Co. knew of his expert knowledge of goods, and that is why they employed him.

Come and join the crowds that are here daily to hear him talk. The leading professional men of the city who know and appreciate a gifted orator are here daily to hear Mr. Murray. We welcome you to come and hear this gentleman salesman. You will benefit also by his knowledge of goods, which he imparts to you on the explanation of every piece of goods he sells. Remember, sales daily from 10 A. M. to 6 P. M.

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11 JOHN STREET, NEW YORK

Ill.; Mr. Gosser, of Burns & Gosser, Coshocton, O.; Geo. S. Bander, Elburn, Ill.; Mr. Henkes, of the Henkes, Baker Jewelry Co., Vincennes, Ind.; J. C. Peers and Perry Jackson, Rockford, Ill.; Frank C. Hyde, Appleton, Wis.; Geo. N. Ruby, Yorkville, Ill.; A. J. Lauch, Kankakee, Ill.

Frank Vasicek, a salesman 24 years old, was arrested Nov. 3 charged with having swindled several west side jewelers, David C. Kaski, 157 Halsted St., and Charles Davis, 55 Halsted St., claim that the prisoner is the man who robbed them of diamonds valued at $500 by substituting imitation stones

Detroit.

TRADE CONDITIONS.

Jewelers in all lines state that business has picked up since the election. Wholesalers had a number of buying orders which were held pending the election. Retailers say that the feeling of confidence among the people generally is reflected in slightly larger sales, and a big holiday trade is now expected.

C. E. Marvin was in this city from Howell, a few days ago.

George H. Johnson, Northville, visited the wholesale houses, last week.

E. W. Krainbrink, with the Chas. A. Berkey Co., has returned from a trip through the southern part of this State and reports business improving.

E. A. Streeter, La Grange, Ind., came to Detroit, last week, to purchase a Northern automobile, which he drove to his home. While in the city he was a purchaser at local houses.

Local merchants are expecting a favorable decision soon in the case brought to test the auctioneers' ordinance. This ordinance was pushed principally by the jewelers who wished to do away with fake holiday sales.

Henry G. Hellman has filed a petition in bankruptcy. He made an assignment, last December, and his stock was recently sold by the trustee. The bankruptcy proceedings are taken to finally close out his business. A meeting of creditors has been called for Nov. 17.

John J. Smith, who was indicted by the Federal Grand Jury on a charge of attempting to smuggle $1,200 worth of jewelry over the border at Port Huron, was to have been arraigned, last week, but was not present in court, being held at Port Huron on another charge.

Wright, Kay & Co. have on exhibition in the window in their store a fine trophy offered by the Maxwell Automobile Co. for anyone lowering the road record from Chicago to Detroit, which was set by one of their machines recently. The same jewelry firm recently had an exhibition of weapons, which attracted much attention.

A well-attended meeting of the Ku-Kus was held, on Wednesday, in their hall. There were no initiations, but the members sat down to a Dutch lunch. There were stories and speeches. Some novel entertainment features are being considered for future meetings, and it is hoped to get a larger attendance from out in the State at future nestings.

S. C. Mitchell, Bucyrus, O., has added a large safe to his office equipment.

Cincinnati.

J. T. Warren, of the Elgin National Watch Co., called on the trade here last week.

Simon L. Lindenberg, of Lindenberg, Strauss & Co., has started on a western business trip.

Harry Carle, of the Keystone Watch Case Co., was here a few days on business during the week.

Hugo Lindenberg, of Lindenberg & Fox, has started on a month's business tour among his trade in the south.

Fred C. Rockwell, formerly of Atlanta, Ga., has opened a watch repairing business at the corner of 4th and Main Sts.

George G. Helms, College Corners, O., was here, last week, buying the opening stock for his new retail jewelry store.

Dan I. Murray has charge of the Oskamp Jewelry Co. sale, and J. L. Hand is conducting the Duhme Jewelry Co. auction.

E. F. Crawley, representing the American-Swiss Watch Co., spent a few days here among the trade the past week.

"Burt" Ganz, of the Gustave Fox Co., has returned from an extended eastern trip and is now visiting the trade in the northwest.

Loring Andrews, of the Loring Andrews Co., has returned from Europe, where he has spent a number of months purchasing antiques and novelties for the Christmas trade.

E. H. Bohmer, who has been with B. Greenwald for the past 13 years as watchmaker, has started a business of his own and has taken quarters with Lindenberg & Fox in the Harrison building.

Kiefner & Lambert have opened a retail jewelry and repairing business at 323 W. 4th St. Mr. Kiefner has been in the jewelry business some years, and Mr. Lambert was formerly with the John Shillito Co.

S. A. Giraud, of D. Gruen, Sons & Co., who is located at Houston, Tex., is to be married to-day (Nov. 11) to a young lady of his city. The couple will spend their honeymoon in New Orleans and Florida.

The "Imperial" Jewelry Co., 37 Arcade, has made several improvements in its store, of which the most striking is the installation of a handsome new wall case for cut glass, a line recently added by the concern.

Lewis H. Becht, with A. & J. Plaut, after serving as Past Master in the Wyoming Lodge No. 186, F. & A. M., for six years, was presented, last week, by his lodge with a very handsome gold jewel, studded with sapphires and diamonds.

The Washburn Jewelry Co., at Anderson, Ind., has moved into new quarters, which are much larger and more commodious than the old store. The concern has increased its lines, and now has one of the finest stores in that section.

An order was granted Wednesday in the United States District Court sustaining the finding of the bankruptcy referee with reference to the preferred claim of A. G. Schwab & Sons, in the matter of Ira B. Wylie, bankrupt jeweler of Springfield. The Schwabs sought to have allowed a preferential claim for $10,000 covering a mortgage for that sum, but which was set aside.

Out-of-town jewelers here the past week buying goods included: Mr. Duncanson & Son, Lynchburg, O.; J. W. Sparks, Sabina, O.; Mrs. R. Kupferschmid, Lawrenceburg, Ind.; H. C. Reed, Blanchester, O.; E. W. Morrow, Lancaster, Ky.; O. E. McWaters, Somerset, Ky.; Herman A. Rohs, Cynthiana, Ky.; Edward Israel, Harrison, O.; J. W. Tufts & Son, Loveland, O.; L. T. Vimont, Millersburg, Ky., and Edward Muttendorf, Williamson, W. Va.

The auction sale of the stock of B. Greenwald, 514 Race St., commenced Saturday, Nov. 7. S. Martin and Col. T. P. Moody, the auctioneers, will continue it from day to day until the entire stock is closed out. Mr. Greenwald, who has been in the diamond business for 21 years, stated that he was forced to retire from business on account of poor health, and will remain out of business until he is entirely recovered. The sale, therefore, is absolute. Mr. Greenwald, when the sale is ended, expects to devote about two years to travel in Europe.

San Francisco.

TRADE CONDITIONS.

San Francisco wholesalers are not expecting any great increase in the volume of business as a result of the ending of the political campaign, for the reason that their business at the present time is already just about normal. Retailers are all practically as busy as is usual at this time of the year, and the holiday trade is making its effects felt to such a degree that some firms have been compelled to employ additional help. Much of the trade of the past two years has been with the wealthy class and working people. The latter have been especially prosperous and have been heavy spenders. The extensive buying of jewelry by the middle class is looked upon as a very favorable sign by those in the retail business, as this trade is highly satisfactory.

David Glickman, Santa Rosa, was a visitor here, last week.

Benjamin Fershand is absent on a visit to southern California.

Ralph Friedman, who is visiting in the southern part of the State, at the present time, is expected home within the course of a week.

John A. Hammersmith, of Hammersmith & Co., has donated a beautiful trophy to be competed for at an early meet of the Pacific Athletic Association. A number of cups are to be contested for, and this firm has secured orders for the manufacture of many of them.

The Brilliant Jewelry Co., Inc., has just commenced business in the Mutual Savings Bank building, 704 Market St., with B. T. Brilliant, manager. The management is the same as that of the T. Brilliant Furniture Co., formerly in business in this city. A full line of jewelry, watches and cut glass is carried in stock.

Jacob S. Lehrberger, a wholesale jeweler of this city, recently brought suit against the Idora Park Co. for injuries received at Idora Park, in Oakland, and the case has just been tried. Mr. Lehrberger testified that he was riding in the merry-go-round at that amusement place with his two children and, becoming ill, attempted to get off the contrivance. He was thrown heavily to the ground and rendered unconscious, and asserts that since that time he has been unable to attend properly to his business. Judgment was rendered in favor of the defendants.

Indianapolis.

I. Grohs, of the I. Grohs Jewelry Co., made a business trip through Indiana and Ohio, last week.

Mr. Chapman, traveling auditor for the Elgin National Watch Co., was in this city, several days last week.

An order for 500 pennyweight of gold rings was received from a local department store by Burns & Anderson, last week.

Walter Cunningham has taken a position with E. B. Johns. Mr. Johns recently dissolved partnership with A. B. Kohlmeyer.

Isaac Miller has been appointed head engraver for Charles Mayer & Co., to succeed John Dyer, who resigned to go in business with his brother, Charles B. Dyer. Mr. Miller has been in England for the last four years.

The Arts and Crafts Shop is sending out announcement cards, this week, announcing the admission to the firm of John Dyer. The copper plate was executed by Mr. Dyer, and is one of the finest pieces of work ever turned out by the company.

Burns & Anderson have employed C. B. Russell, who, by the way, is deaf and dumb, as an engraver. He succeeds Arthur Hutte, who recently resigned to go into business with I. Clarence Crane. Russell was formerly with Frank L. Bryant.

Among out-of-town jewelers in this city, last week, were: J. A. Meissen, Cicero; I. C. Crawford, Arcadia; A. B. Johnson, Sheridan; J. A. Bauchert, of Bauchert & Axline, Noblesville; J. W. Hudson, Fortville; August Anderson, North Salem.

A voluntary petition in bankruptcy was filed in the Federal Court, last week, by George H. Mayr, South Bend. His only liabilities was a judgment of $426.20 in favor of Wenderoth & McGill, South Bend, and his only assets, clothing worth $25.

The store and stock of J. H. Young, Fort Wayne, were seriously damaged, last week, when a wall of the old Y. M. C. A. building, which was being razed, crashed into the building. The loss will reach several thousand dollars, but a definite estimate has not been made.

Charles Mayer & Co. had their annual Christmas opening, Monday, Nov. 9, being the first of the season in the city. From 10 A. M. until 10 P. M. the store was open for inspection. An orchestra furnished a musical programme, and flowers were given to visitors.

The Indiana Corn Growers' Association has purchased a silver trophy cup from Charles Mayer & Co., valued at $600. It is mounted on an ebony pedestal, valued at $400, and is of conventional design, the top being surmounted by a crown of victory composed of 10 ears of corn.

Acting for the Merchants' Association, of which he is president, Ferd. L. Mayer, of Charles Mayer & Co., has directed a protest to Mayor Charles A. Bookwalter against the site which has been selected for the new city hall building. Plans have been adopted for a $600,000 building.

Owing to the fact that the meeting night was on the eve of the Presidential election, the annual election of officers of the Indianapolis Retail Jewelers' Association was not held, Nov. 2. Only a few members were present at the meeting, which was held in the store of J. H. Reed, so it was decided to postpone the election until Monday night, Nov. 16. The election will be held at the store of Gray, Gribben & Gray, 35 N. Illinois St. At the meeting held only questions of general interest were discussed, and no mention was made of possible candidates for the offices.

Kansas City.

TRADE CONDITIONS.

Reports from the traveling representatives of the leading houses here are of an encouraging character. Business with them is not only holding up well, but the outlook seems to be growing constantly brighter.

Ray Coates, Englewood, Kans., has been enrolled as a student at the Kansas City Polytechnic Institute.

C. W. Mills, formerly of Eldorado Springs, Mo., has located at Drexel, Mo. He was in this city, last week, buying stock and supplies.

W. C. Schumann and P. N. Nelson, traveling representatives of the C. B. Norton Jewelry Co., are in town replenishing their trunks for another trip.

George Taylor, E. H. Snow and Otto Knaull, traveling representatives of the Woodstock-Hoefer Watch & Jewelry Co., are all in from successful trips on the road. They report excellent business, and will go out again as soon as they replenish their trunks.

The following out-of-town jewelers were in town, last week: C. H. Paxton, Paola, Kans.; J. H. Wagner, Clinton, Mo.; J. O. Stott, Paola, Kans.; A. Marks, Lawrence, Kans.; L. S. Grimm and wife, Jewell City, Kans.; C. E. Tieman and wife, California, Mo.; E. L. McDowell and wife, Arkansas City, Kans.

Mamie Bennett Flanagan and Charles R. Moll were married, Nov. 10, at the Holy Cross Church. Mr. Moll was formerly with Clem. B. Altman, of this city, but has for some time been in business for himself at Lawton, Okla., where he has built up a fine trade. Frank J. Nevin, of Nevin Bros., officiated as one of the ushers at the wedding.

Omaha.

Sol. Bergman is making a business trip through the Black Hills country.

A. R. Kokes, Chapman, Nebr., was in this city, last week, purchasing stock.

Harry Ryan and J. P. Holliday have returned home from a week's outing at Fairbury, Nebr.

Local jewelers have been asked to be on the lookout for a diamond ring valued at $250 which was stolen from F. C. Taylor, of this city, about a week ago.

Albert Edholm is making a pretty window display, this week. A large white silk tufted horseshoe on a black velvet ground forms the center of the window. The horseshoe is studded with diamonds set in jewelry designs of every shape and description. On the velvet are arranged bracelets, necklaces and rings. In the other front window watches are displayed.

Samuel Cooper, an itinerant vender of jewelry, was recently fined $25 for peddling without a license.

Los Angeles.

Rubin & Clark opened their new store at 331 S. Spring St., last week.

Ben Howes, a pearl merchant at Clinton, Ia., has been spending some time here.

A representative of the Kern Jewelry Co., Kern, Cal., was here about a week ago.

R. H. Gilmore, of Gilmore & Lee, has returned from a successful business trip to San Diego.

M. R. Thomas, 416 W. 7th St., who has been in a hospital for two weeks, is again able to be at his store and attend to business.

Alonzo Jessop, of J. Jessop & Sons, San Diego, is here taking a post-graduate course in optics preparatory to taking the State examination.

Mr. Mead, who has been with W. M. Kinney, 607 S. Spring St., as watchmaker, has gone to San Luis Obispo with the expectation of remaining there.

W. F. Marshall, representative of Hambright & Walsh, has just returned from a four months' trip over the Coast, having been as far east as Denver and Texas.

Carl Entenmann, of the Carl Entenmann Jewelry Co., has started on a business trip through the northern part of the State. He expects to be gone about one month.

The H. J. Whitley Co. has installed a new town clock in the second story of its store, with one illuminated dial toward the street over the entrance below, and another opposite it on the window.

Harry Jellinger, who was with the Emporium, San Francisco, Cal., before the great fire, and who more recently has been in Chicago, has taken a position as manager of the jewelry department in Hamburger's general store.

C. M. Secor, aged 36 years, formerly a salesman in a Spring St. jewelry house, was recently caught by a police officer in the act of stealing newspapers. He was released on $20 bail. He did not appear in court and his bail was forfeited.

A. H. Dauchy, San Diego, Cal., who sold out to Arthur Hollister, has been here, buying stock. He has taken a new location on E St., San Diego, in connection with Ray Arnold, who recently bought out Mr. Hare, of Hare & Arnold. The new place was opened last week.

Out-of-town jewelers who have been in this city, recently, include: J. F. Reed, Santa Monica; F. E. Wolfarth, Covina; B. Hartfield, Anaheim; E. M. Mather, San Pedro; E. I. McManus, of the San Luis Jewelry Co., San Luis Obispo; Dr. Curtis, of Curtis & Lederer, San Luis Obispo; R. W. Cummings, Ventura.

To prevent the annual bogus jewelry auction sales that come with the holidays, the police commissioners decided to urge the Common Council to adopt a provision of the Buffalo ordinance governing auction sales. This provision restricts the holding of auction sales at which clocks, watches, jewelry or plated ware are sold after 6 o'clock in the evening.

G. L. Gunther, until recently engaged in the jewelry business in Canon City, Colo., has taken a position with the Rushmer Jewelry Co., Pueblo. He will have charge of the concern's optical and engraving department.

Minneapolis and St. Paul.

M. L. Cohen, Minneapolis, returned from a visit to Chicago, last week.

Paul W. Berens, West Hope, N. Dak., who has been recuperating in the vicinity of the Twin Cities, has returned to his home.

A valuable scarf pin owned by Walter G. Hudson, of J. B. Hudson & Son, which was recently stolen, has been mysteriously returned.

E. A. Kersting, Arcadia, Wis., was in the Twin Cities, last week, on his return from an inspection of some land interests which he has in Canada.

Charles M. Thomsen, of the Birkenhauer-Thomsen Co., Minneapolis, returned from a hunting trip to Wheaton, Minn., last week, bearing a bag of 26 birds.

Jesse Foot, well known to the jewelry trade through his association with M. L. Finkelstein, St. Paul, has been elected county treasurer for the time.

Among the out-of-town jewelers who visited the Twin Cities, during the past week, were: J. C. Marx, Shakopee, Minn.; Mr. Nachheim, Shakopee, Minn.; G. R. Simons, Langford, S. Dak.; L. G. Johnson, Superior, Wis.; Ed. C. Seastrand, Colton, S. Dak.; J. D. Rowland, Missoula, Mont.; Mr. Stoddard, Courtenay, N. Dak.; C. B. Collins & Co., Grafton, N. Dak.; L. G. Prescott, Princeton, Minn.; H. T. Holverson, Alexandria, Minn.

Denver.

TRADE CONDITIONS.

Trade reports indicate that retail jewelers will have a better business than ever before. The wholesale houses are taking large orders, as the public has commenced to buy Christmas goods already.

Harry Gossip, formerly of Charles Blamback & Co., is now employed as manager in Lyman Bros.' new store.

Will Brannan, of Brannan Bros., Loveland, Colo., was in Denver a few days, last week, on his return from a trip to his old home in Iowa.

Harry Harrison, formerly of the Denver branch of Watson & Newell, is now in the employ of the Lyman Bros. Jewelry Co., as silver salesman.

C. A. Beghtol, formerly in business in Canon City, Colo., and in Ogden, Utah, is now employed as a traveling salesman by the Edward Lehman Jewelry Co.

R. Oliver, of the California Tourmaline Co., is in this city for a few days, before going on to New York, where he will establish a branch office of the concern.

A. R. Brightman, a well-known watchmaker, died recently of a complication of diseases, aged 48 years. The deceased is survived by his widow. Mr. Brightman's home, until three years ago, was in New Bedford, Mass

R. W. Reed, who is wanted in this city on a warrant charging him with being a fugitive from justice and with having been implicated in an alleged diamond swindling scheme, was arrested, recently, in Los Angeles, Cal.

A burglar who had entered the store of the Modern Jewelry & Curio Co., 1413 17th St., succeeded in making his escape after having been chased for several blocks by a special policeman. About $50 worth of jewelry was stolen.

Pacific Northwest.

E. B. Wheat, Enterprise, Ore., has moved to a new building, which he recently purchased.

F. E. Carlquist, Leavenworth, Wash., has moved his store into quarters adjoining the post-office.

W. G. Wescott, Bellingham, Wash., is in Eugene, Ore., looking for a suitable location for a store.

Arthur Shearer, formerly of Hillside, Ore., has purchased the store of A. G. Watson, at Forest Grove, and will take possession immediately.

By pleading guilty to a charge of larceny, recently, J. B. Crane and A. W. Hegburn, agents for the "American Watch Co.," escaped a charge of gambling, which the District Attorney of Portland, Ore., was about to file against them. Crane and Hegburn operated a watch game, in which the victim was promised a valuable watch if the ball dropped on a certain number.

That the men who robbed F. W. Stein's jewelry store, at Miles City, Mont., a short time ago, have been captured, is the belief of the police of that place. Two men have been taken into custody by the police of Sheridan, Wyo., and have been brought back to Miles City. The men were arrested in the act of expressing a suit case to Denver, and their actions aroused suspicion. The suit case contained much of the loot, and more was afterward found in the possession of another man, who was arrested later. The man in possession of the suit case claimed that it was the property of a friend who wanted it shipped to Denver, and that he was ignorant of the contents.

Pacific Coast Notes.

Barker, Burnell & Son, San Diego, Cal., have moved to a new location on F St., near 5th.

A fire that broke out on the pier at Venice, Cal., one day last week, did damage to the extent of $900 to the store of B. M. Porter, of that place.

Frank A. Salmons, an owner of kunzite mines, near San Diego, Cal., has just returned from a trip to the leading manufacturing centers of the east.

H. Symonds has moved his stock from 125 W. Ocean Ave., Long Beach, to 105 E. Ocean Ave., in the same town. He is now in a more central location.

The new store of H. Morton, at 16th St. and Broadway, Oakland, Cal., is now open for business, and is fully double the size of the former one, a few doors away.

The Treasury Department has extended the regulation establishing a rate for the allowance of drawback on watchmen's clocks, manufactured from imported materials, to cover the exportation of portable watchmen's clock and keys, manufactured by E. O. Hausburg, of New York, in the manufacture of which there has been a use of imported works, metal cases and key blanks, in competition with domestic goods.

Milwaukee.

TRADE CONDITIONS.

Milwaukee jewelers report that now the uncertainty and period of inactivity preceding election have passed away, business is on the upward trend. Inquiries have been frequent of late, and in many cases arrangements were made for valuable purchases contingent upon the recent election. Dealers say that they expect the diamond trade in particular to increase. Indications are that the coming holiday trade will be very satisfactory and will far exceed that of the past season. General business, manufacturing and industries of all kinds are presenting a better outlook, and jewelers seem to possess exceptional confidence for the coming trade.

James B. Kimball, Waukesha, Wis., called on Milwaukee jewelers, last week.

The business of the late W. W. Wallis, former well known 3d St. jeweler and pawnbroker, is being closed out by the heirs.

Maurice Strelitz, diamond importer, is enjoying a week's deer hunting at his lodge and summer home at Butternut Lake, in Forest county, Wis. Mr. Strelitz is accompanied by Guy L. Ederheimer, clothing manufacturer of Chicago, who is part owner with Mr. Strelitz of an extensive tract of land in Forest county.

William Platzer, of this city, whose place of business was broken into recently by thieves who secured $52 worth of watches and rings, says that he has been robbed five times in the last two years. Two of the watches recently taken had been left at his shop for repairs. One, set with diamonds, was especially valuable and sent to Milwaukee by a Michigan woman.

The new downtown establishment of David Goldman was opened to the public, Nov. 7. The entire equipment has now been installed in the handsome quarters in the new Caswell building and an extensive and model line of stock is being placed on display. Furnishings and fixtures are all of mahogany. The new street clock, with four dials, erected in front of the establishment, is a decided innovation among Milwaukee street timepieces and has been attracting considerable attention during the past week.

Watches seem to be especially scarce in Milwaukee county, according to statistics of the assessors, which are now being compiled by County Clerk Frank O. Phelps. Of the 375,000 inhabitants of the city of Milwaukee, but 127 people own timepieces. Next to Milwaukee in the list of municipalities whose inhabitants fought shy of the assessors, is Wauwatoso. Only 14 residents of the suburb lay claim to the ownership of watches. No watches are owned in South Milwaukee, Cudahy or West Allis, according to the statements received. The same is true of several of the other surrounding townships and jewelers are inferring that the entire county ought to be a most fertile field for the sale of timepieces.

Frederick Radebaugh, who has been engaged in the retail jewelry business in Cordele, Ga., for the past six years, has retired from active business, owing to ill-health. Mr. Radebaugh is now in Atlanta, where he is undergoing medical treatment. The business in Cordele has been purchased by C. M. Killian, who continues it under the name of the Killian Jewelry Co.

Special Net Prices on Rings



1
$4.25 Dozen



2
Extra Heavy
$7.50 Dozen



3
Assorted Stones
$1.30 Each



4
Imitation Turquoise
$2.58 Each



5
Assorted Stones
$1.92 Each



6
Assorted Stones
$0.80 Each

These rings are standard goods, extra fine finish and will pass the closest inspection.

DANNER & CO., 68 Dun Building, **BUFFALO, N. Y.**

H. J. HOOPER & Co.

NEW YORK'S LEADING

JEWELRY AUCTIONEERS



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I HAVE made more sales, with better results, since January than any other auctioneer in New York, and have written testimonials to prove it. If I can't, I will not ask for your sale. Write for testimonials that space will not permit me to publish here.

All correspondence held in the strictest of confidence.

37 Maiden Lane, New York City

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SOLE AGENTS

F. W. DEVOE & C. T. RAYNOLDS CO.

101 FULTON STREET, NEW YORK

THE PENNSYLVANIA

Trade **XXX** Mark

CASES

Honestly Made Honestly Stamped
Honest Wear

The best case to buy, to sell, and to make a satisfied customer.

HIGH INTRINSIC VALUE



1200

WE REPURCHASE THEM AS OLD GOLD AT 40c. PER DWT.

16 Size, O. F., Swing Ring, Thin Model $23.50
12 " " " " " " 19.50

Catalog Discounts

Pennsylvania XXX Cases, like all XXX goods, are the best.

They are made of a very heavy section (¼ the thickness of the backs) of 14K. gold on the outside, 10K. inside and between a lower karat; crystallized and made very hard and stiff by a special process, not only making a very heavy weight, but a much stronger and better wearing case than all 14K.

The outer section of 14K. being so heavy, we are able to do rich engraving that equals finest 14K. cases made and which cannot be done on light-weight 14K. gold cases or best gold filled. Hence, absolutely satisfactory wear is conclusive.

They are made in seven shapes. Ten models for regular Am. movements in O, 12 and 16s, Hunting and O. F. Yet with the fine quality and heavy weight they sell at but little more than the best makes of gold filled cases. If your jobber does not offer them to you, send your orders to the factory. Illustrations and prices on request. You cannot afford to be without them for your holiday trade. They are in best jewelers' stores everywhere.

The Pennsylvania Watch Case Co.

Factory, YORK, PA.

HIMALAYA

MINING COMPANY.

CABACHON Tourmalines
All sizes Colors and Shapes.

PRODUCTS

And all Precious and Semi-Precious Stones.

15-17-19 MAIDEN LANE, NEW YORK.

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Special Notices.

Payable invariably in advance.

Rates 75c. per insertion for notices not exceeding 25 words; additional words, 2c. each.

SITUATIONS WANTED, 1c. a word each insertion; minimum charge, 25c.

Heavy type, 5c. a word; minimum charge, $1.25. Display cards, $2.00 per inch.

In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.

All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.

Situations Wanted.

WATCHMAKER and engraver wants permanent position at once. L. M. Giles, Leonardsville, N. Y.

CLOCKMAKER, 45 years' experience; good reference. Address "V. S., 778," care Jewelers' Circular-Weekly.

WANTED, a position as engraver and saleslady; experience. Address "B. W., 835," care Jewelers' Circular-Weekly.

ENGRAVER and saleslady, experienced; best of references. Address "L., 689," care Jewelers' Circular-Weekly.

WATCHMAKER desires position; central Pennsylvania preferred. "H. B. A.," Box 77, Elmora, Cambria Co., Pa.

SALESMAN, nine years' experience, also practical; can furnish best reference. Address "J., 739," care Jewelers' Circular-Weekly.

ENGRAVER and SALESLADY desires a permanent position; best references. Address "T. D., 785," care Jewelers' Circular-Weekly.

ENGRAVER, young man, experienced on ornamental engraving, wishes position. Address "I. D., 793," care Jewelers' Circular-Weekly.

EXPERIENCED watchmaker desires position in the city; best of reference furnished. Apply to Berland & Nadler, 49 Maiden Lane, New York.

SALESMAN would like good manufacturer's line on commission; middle west. Address "A. B., 837," care Jewelers' Circular-Weekly.

DESIGNER on modern jewelry and diamond setter desires position with first class house. Address "K., 775," care Jewelers' Circular-Weekly.

YOUNG MAN, 21 years old, wishes steady position as engraver, both ornamental and lettering. Address "B., 727," care Jewelers' Circular-Weekly.

FIRST CLASS stone man with trade west to the coast, desires to make arrangements for Jan. 1. Address "M. A., 780," care Jewelers' Circular-Weekly.

POSITION as saleslady in first class jewelry or silverware house; fully familiar with the business. "Saleslady, 670," care Jewelers' Circular-Weekly.

WANTED, situation as salesman in a first class house; suited for handling bigb class trade; best of reference. Address "U., 608," care Jewelers' Circular-Weekly.

WANTED, a position as optician, engraver and salesman; A1 references; New York State preferred. Address "H. L. R., 601," care Jewelers' Circular-Weekly.

A1 WATCHMAKER and salesman, plain engraver, open for position at $30 per week until Jan. 1, longer if wanted. A. A. Dunagan, Colorado Springs, Colo.

YOUNG MAN, 18 years of age, wishes position in wholesale jewelry house; can furnish A1 references. Address "O. R., 843," care Jewelers' Circular-Weekly.

BOY, 16, desires position in office; has had two years' experience and can operate typewriter; references. Abraham J. Bludinger, 260 W. 143d St., New York.

EXPERIENCED young man wants permanent position as assistant watchmaker; own all tools; references. Address "X. R., 813," care Jewelers' Circular-Weekly.

WANTED, a position by a jeweler and clock repairer as assistant to watchmaker; first class salesman; A1 references. "M., 770," care Jewelers' Circular-Weekly.

SALESMAN; diamond, watch, jewelry or silverware salesman would like a position at once; wholesale or retail. Address "I., 772," care Jewelers' Circular-Weekly.

THOROUGHLY competent stenographer and typewriter, rapid and accurate; best references; five years' experience. "G. R. D., 744," care Jewelers' Circular-Weekly.

A1 AMERICAN watchmaker desires permanent position at once; has good references and desires $20 a week to start. "S. A. C.," 1408 Atlantic Ave., Atlantic City, N. J.

THOROUGHLY experienced young man, 21 years old, desires position in wholesale jewelry house; references. Address "G. S., 801," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, jeweler and setter, 18 years' experience, can furnish best references, wants position in the south. "J. M., 763," care Jewelers' Circular-Weekly.

COLORER, a first class crack-a-jack on all colors and solutions, seeks good position; capable of taking charge; references. Address "Berlin," 127 Ludlow St., New York.

ENGRAVER; first class general letter, monogram and all around engraver desires position; best of references; samples on request. R. Bussee, 30 Pearl St., Gloversville, N. Y.

DESIGNER on class pins, medals, badges and fraternity pins, desires position with reliable house; can make attractive sketches. "C., 186," care Jewelers' Circular-Weekly.

YOUNG MAN, 22, over five years with diamond importing house, desires to make a change; can furnish best of reference. Address "R. E., 792," care Jewelers' Circular-Weekly.

YOUNG LADY, with eight years' experience in watchmaking, also willing to wait on trade; can furnish good references. Address "W. T., 814," care Jewelers' Circular-Weekly.

POSITION WANTED; can do watchwork, jewelry repairing and engraving; western locality preferred; age 24 years. Address Charles Miller, 718 Windom St., Peoria, Ill.

SALESMAN, 12 years with last house, wants manufacturer's line of jewelry for Chicago, St. Louis, Kansas City, etc.; reference. Z. Flomerfelt, 520 Olive St., St. Louis, Mo.

YOUNG MAN, thoroughly experienced as salesman and stock clerk, desires steady position with reliable house; A1 references. "Jewelry, 816," care Jewelers' Circular-Weekly.

SITUATION WANTED by first class card case script and monogram engraver; good references; western Pennsylvania or Ohio preferred. Box F., 745, care Jewelers' Circular-Weekly.

JEWELER, young man, experienced on platinum and gold work and repairing, also setting, desires steady position in store or factory; salary $16. J. Sirachusa, 428 E. 15th St., New York.

DIAMONDS and pearls, young man, hustler, seeks position to sell, buy and appraise; salary and commission; speaks French and German; references. J. Spenser, 132 Nassau St., New York.

WANTED, a position for a young man, optician, now employed by me as shop man, who is worth more money than my business will afford. Address "P. G., 769," care Jewelers' Circular-Weekly.

SALESMAN; general line of plated jewelry on commission wanted by a young hustling salesman for the jobbing trade in New York City. Address "R. M., 756," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN, for east and middle west, open for engagement with precious stone or jewelry house; first class references and record. "L. B., 790," care Jewelers' Circular-Weekly.

WANTED, position as clock and jewelry repairer and assistant watchmaker; good references; five years' experience; my own tools; age 22. Address Kennard McLoney, 33 N. Neil St., Champaign, Ill.

YOUNG LADY, thoroughly competent bookkeeper and typewriter; good correspondent; eight years' experience; capable of taking full charge of office. "U., 825," care Jewelers' Circular-Weekly.

ENGRAVER of ability, not a human engraving machine, but an energetic young man, who can do things; manage, sell, buy, advertise, etc.; salary please? "Mono., 738," care Jewelers' Circular-Weekly.

JEWELRY AND WATCH SALESMAN desires position with New York City firm; high class references; able to assume full charge of repairing department. "Y., 807," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN, 33 years, thoroughly experienced and reliable, open for engagement Jan. 1; import line preferred; excellent references. Address "B. S., 789," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN, acquainted with retail jewelers in eastern and middle States, would like to connect with good house; can furnish best of references. "A. B., 786," care Jewelers' Circular-Weekly.

JEWELER, 18 years' experience, all around workman, new work and repairs, can do stone setting, wishes position west of St. Louis; best New York references. J. Petrick, 1831 Olive St., St. Louis, Mo.

FIRST CLASS WATCHMAKER with tools, desires position at once; middle-age man; competent to handle fine work; New England States preferred. Address "E. H. B., 802," care Jewelers' Circular-Weekly.

OFFICE MANAGER and confidential assistant desires a change; thorough manager, bookkeeper, correspondent and detail man and understand fully, costs and credits. Address "W., 729," care Jewelers' Circular-Weekly.

DIAMOND SETTER, also experienced in handling the more valuable colored stones, where great care and skill is required, desires position with first class house. Address "H. V., 811," care Jewelers' Circular-Weekly.

FIRST CLASS jeweler, capable of doing any class of jewelry work from design or otherwise, also repairing, wants position west of St. Louis; good reference. Address "Jeweler," 3333 Lucas Ave., St. Louis, Mo.

SALESMAN, having established trade with jewelers and kindred stores in New York and neighboring cities, will consider new line on commission on or before January. Address "R. D., 764," care Jewelers' Circular-Weekly.

WANTED, position by experienced watchmaker on fine watches and French clocks, capable of waiting on trade; salary $20; New York State preferred; best references. Address "C. B., 798," care Jewelers' Circular Weekly.

WANTED, Jan. 1, a representative cut glass line for jewelry trade in southern territory; commission preferred; 19 years' experience with two of the largest lines; references. Address "Reliable, 697," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN, experienced and reliable, desires first class line for Oklahoma and Texas. Address "Z., 712," care Jewelers' Circular-Weekly.

WATCHMAKER, also good clockmaker and light jewelry repairer, age 30, 12 years' experience and reliable on all kinds of work; correct babits; all tools; no engraver; speaks broken English. Kimmelheim, 2312 S. Mildred St., Philadelphia, Pa.

EXPERIENCED salesman, married, age 28, wishes to represent reliable manufacturer in New York; bave large acquaintance with jobbing and department store trade and can furnish best of references. V. H. Gilbert, 320 Fifth Ave., New York.

WANTED; young man, 22 years of age, wishes position in wholesale jewelry bouse; best references furnished; prefer road job as I want to hustle; have had experience in retail store. Address "F. E., 728," care Jewelers' Circular-Weekly.

A GOOD experienced manufacturer of fine and cheap jewelry, is in business at present, would like to accept a position as foreman; has all models and designs necessary that can be used. Address "L., 827," care Jewelers' Circular-Weekly.

ENGRAVER and jeweler, first class in script, old English and monogram work, also good on jewelry repairing and stone setting; best reference; New England states preferred. W. E. MacQuarrie, 2336 N. 16th St., North Philadelphia, Pa.

ADVERTISER wants position with silverware house; young man, of clever ideas, writes strong, selling copy, good display; intimate knowledge of silverware, also advertising experience. "Beck," 639 W. Lafayette Ave., Baltimore, Md.

YOUNG LADY with experience in the jewelry trade, is open for an office or stock position in jewelry or kindred lines; Pacific Coast house preferred. Address "H. S., 794," care Jewelers' Circular-Weekly, 501 Heyworth Bldg., Chicago, Ill.

WANTED, at once, position by young man as watchmaker and salesman, or can manage store; three years' experience in running my own store; 11 years in all; New York State preferred. "C. H. L., 838," care Jewelers' Circular-Weekly.

ENGRAVER, salesman, window dresser and useful young man, desires permanent position in New York City or out of town; capable of helping in clock and jewelry department; unquestionable references. Address "Engraver, 820," care Jewelers' Circular-Weekly.

WATCHMAKER, young man, American, seven years' experience, desires permanent position; competent to do watch and clock repairing and also have ability to wait on trade; salary, $18 to start; best reference furnished. Address Philip D. Hasley, 830 Broadway, Brooklyn, N. Y.

REFRACTING OPTICIAN and good jobbing jeweler, age 25, thoroughly experienced; can wait on trade, take in and give correct estimates on jewelry, watches, optical repairs, etc.; own tools and trial case; references. "Refractionist, 830," care Jewelers' Circular-Weekly.

YOUNG LADY stenographer and typewriter, with knowledge of double entry bookkeeping, wishes permanent position; can adapt herself to any business; capable of taking charge of small business; moderate salary; best references. Address Miss Eiger, 12 W. 112th St., New York.

SITUATION WANTED in retail jewelry store by thoroughly experienced watchmaker and good salesman; capable of taking charge of watch repair department; clean habits; age 29; central or western States preferred; please state particulars in first letter. Robert A. Emrath, Jefferson, Wis.

REFRACTIONIST, experience of the best, in exclusive optical office; complete outfit of tests and instruments; capable of meeting the best class of trade; open to proposition to establish or manage high grade optical department; New York or eastern States. "Sterling, 803," care Jewelers' Circular-Weekly.

A YOUNG MAN of long experience and thorough knowledge of the wholesale jewelry business, is open for engagement, now or Jan. 1, with a first class house in need of a man whose training and executive ability fit him to take full charge of the whole or any department of a jewelry business; the assurance of a good future is especially desired. "Producer, 817," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN, with large personal following in middle west and central states, desires importer's loose diamond line for Jan. 1; at present employed; can furnish best of references. "X., 742," care Jeweler' Circular-Weekly.

SALESMAN open for position Jan. 1, would like to connect with eastern jobber or manufacturer, with strong line direct to retail trade; northwest territory preferred; commission basis. Address "F. D., 796," care Jewelers' Circular-Weekly.

WANTED, a first class watchmaker; must come well recommended, be able to do first class work and must be sober; steady position and good salary to right party. Address Paul-Gale-Greenwood Co., Norfolk, Va.

TRAVELER WANTED with established trade throughout New England, New York and Pennsylvania, etc.; good position with one of the leading ring houses for bright, aggressive salesman. Apply "J., 776," care Jewelers' Circular-Weekly.

STRICTLY A1 salesman, knows jewelry business thoroughly, all grades and kindred lines, can estimate on all kinds of repair and new work, graduate optician of three best colleges, do practical and profitable refracting work, want permanent position with good house. Address "L., 709," care Jewelers' Circular-Weekly.

WANTED by an optician of 20 years' practical experience, a position as refractionist and frame fitter or to take charge of an optical department; permanent position only accepted; am at present in charge of a jewelry and optical store in Boston, but wish to make a change; state salary and all particulars. Address "Optician," Suite 3, 17 Highgate St., Allston, Mass.

Side Lines Wanted.

WANTED on consignment for the holidays a line of cheap silver novelties or white stone jewelry; splendid location and good window space. Cooper, 50 Nassau St., New York.

WANTED ON COMMISSION, several small lines of plated and gold goods, including watches, by experienced man for the east; references given. "R. C., 779," care Jewelers' Circular-Weekly.

WANTED, jewelry lines for middle west on commission; have own office in Chicago and established business with jobbing trade and large retailers. Address "O., 795," care Jewelers' Circular-Weekly, 501 Heyworth Bldg., Chicago, Ill.

WANTED, for next season, one large or several small lines of plated and gold goods for jobbing and department store trade in the middle west; years of experience and well acquainted. Address "R. G. G., 527," care Jewelers' Circular-Weekly.

TO MANUFACTURING JEWELERS; we would like to arrange with some reputable manufacturer, for our western representative with Chicago office, to carry a line of plated or gold filled goods, suitable for jobbing jewelry trade, in connection with our 10 karat line; commission basis. The Jeannette Jewelry Co., 107 Friendship St., Providence, R. I.

Help Wanted.

WANTED, a good, general engraver and jobbing jeweler. Kinsel & Petri, Columbus, Ga.

WANTED, a first class silver engraver; give references and state salary. Jaccard Jewelry Co., Kansas City, Mo.

WANTED, first class jeweler and engraver; permanent position and good salary. Apply J. Levinski, Waco, Tex.

WANTED, good watchmaker with tools; permanent situation. C. B. Meyer, 105 New Main St., Yonkers, N. Y.

WANTED, young man who is good on jewelry and clock work and can assist on watch work. Chas. J. Dale, Plattsburgh, N. Y.

WANTED, a jewelry salesman for the Christmas holidays; reference. Brann, 231 Eighth Ave., bet. 21st and 22d Sts., New York.

WANTED, a good engraver, clock and jewelry repairer, at once; age 18 to 22 years. Address E. R. Whiting, Box 832, Pittsfield, Mass.

WANTED, stone cutter and polisher; must be able to do facetting as well as carbuncle cutting. Jos. Mayer & Bros., P. O. Drawer 700, Seattle, Wash.

WANTED, engraver, jeweler and salesman; permanent, $18 per week; references required. Address "Z. A., 737," care Jewelers' Circular-Weekly.

SALESMAN and clock repairer who can assist watchmaker; state experience, age, and give references in reply. Arthur M. Field Co., Asheville, N. C.

WANTED, first class watchmaker at once; permanent position; salary $18 per week; send reference in first letter. Conn Jewelry Co., Bowling Green, Ky.

WANTED young man as assistant in stationery department, one with some experience and with best references. Wm. Wise & Son, jewelers, Flatbush Ave. and Nevins St., Brooklyn, N. Y.

WATCHMAKER and jeweler, at once, an all around man preferred; state experience, salary and give references in first letter; no drinker or cigarette smoker need apply. Address B. F. Grohmann, Aiken, S. C.

WANTED, first class watchmaker, fair engraver, jeweler and salesman; salary $24 per week; permanent; Stamford, Conn. "D., 736," care Jewelers' Circular-Weekly.

JEWELER, good at jobbing, with knowledge of refracting, can get steady position at good salary at once. J. Wartell, 515 E. Tremont Ave., near Third Ave., New York.

WILLIAM WISE & SON, jewelers, Flatbush Ave. and Nevins St., Brooklyn, N. Y., can use several young men having best references, in silverware department, until Christmas; call between 9 and 11 a. m.

WANTED, salesman by manufacturing jeweler, making medium priced electroplated brooches, hat, scarf and belt pins, etc.; one who will take half or part interest preferred. "F. D., 676," care Jewelers' Circular-Weekly.

SALESMAN who has established trade in Maine and Canada, to handle side line of well known silver-plated hollow ware on commission; communications confidential. "Confidential, 833," care Jewelers' Circular-Weekly.

WANTED, a first class optician, one who can take charge of optical department. Apply, Christl Bros., 178 Market St., Newark, N. J.

WANTED, bright young saleslady; must be quick and correct at figures; call before 11 o'clock, R., L. & M. Friedlander, 30 Maiden Lane, New York.

WANTED, young man to repair jewelry and clocks and do ordinary engraving, also assist at watch repairing; photo and reference in first letter; wages, $20 per week to start; permanent position. "W. T., 806," care Jewelers' Circular-Weekly.

FOR JAN. 1, experienced department store salesman of quality, to handle a strong line of jewelry novelties and imported specialties; salary or commission to a man who can show his worth. "W. S. T.," 910 Heyworth Bldg., Chicago, Ill.

WANTED, an experienced electro plater to take charge of casket hardware plating department; must understand the work thoroughly; state age, experience, salary desired, and furnish references. Address "C. C., 787," care Jewelers' Circular-Weekly.

AT ONCE, expert optician and assistant watchmaker, one who engraves preferred; a fine opportunity and steady job for progressive man; satisfactory reference must be furnished; state salary to start and how soon could come. "W. A., 641," care Jewelers' Circular-Weekly.

A SUPERINTENDENT for large silver deposit works, one thoroughly acquainted with all departments; write in detail stating experience in making paint, designs and solutions, also if experienced in firing, ground-laying and painting, etc. Address "C. R., 828," care Jewelers' Circular-Weekly.

SALESMAN, Jan. 1. 1909, to carry new high class novelty line, ready sellers, also short line of silver plated hollow ware to high grade jewelry trade in the southeast; the line will work well with cut glass, sterling or flat ware; trade established. Address "G., 760," care Jewelers' Circular-Weekly.

WANTED, at once, watchmaker, engraver, jewelry repairer, a first class rapid workman, one who can do finished work; we have a large run of work and a permanent position can be secured; send particulars at once; state salary to start; sample of engraving, etc. Address Norris, the jeweler, Bainbridge, Ga.

SALESMAN, Jan. 1, 1909, to carry new high class novelty line, ready sellers, also short line silver plated hollow ware to large points in southwest, Pacific Coast and northwest; trade established; line will work well in connection with cut glass, sterling or flatware. Address "V., 761," care Jewelers' Circular-Weekly.

WANTED, by manufacturing jeweler, between Dec. 1 and Jan. 1, A1 experienced salesman to take our line of popular priced jewelry to the jobbers; must have large acquaintance with the trade and a successful record for getting business; correspondence confidential. Address "Manufacturing Jeweler, 740," care Jewelers' Circular-Weekly.

(*Special Notices continued on page 102.*)

Special Notices.

(Continued from page 101.)

HELP WANTED.—Continued.

WANTED, first class watchmaker, plain engraver and optician; to such a man we will pay $25 per week to start; position permanent; pleasant place to work; references first letter. Address Vahlman & Jacobs, East St. Louis, Ill.

SALESMAN wanted by leading manufacturers of large and small high class sterling silverware. A gentleman with experience and trade in the important cities west of Pittsburg, as far as Kansas City. Please address in confidence, stating particulars and references. "T., 711," care Jewelers' Circular-Weekly.

A FIRST CLASS firm manufacturing a salable line of 10 karat rings, wants a thoroughly up-to-date salesman to represent them in the southern states; he must have good business connections in that section and able to control a trade; position open Jan. 1, 1909. Address "Rings, 750," care Jewelers' Circular-Weekly.

SALESMAN; Jan. 1, 1909, a manufacturing house, making the highest class of 14 karat gold jewelry, desires an active man well acquainted with the trade in the small cities of the middle west; only those who can give evidence of having produced results on this territory will be considered; jobbing house experience preferred; correspondence strictly confidential. Address "Results, 824," care Jewelers' Circular-Weekly.

SALESMAN, Jan. 1, for an up-to-date high grade 10-karat manufacturer's line card jewelry; first class position for man thoroughly experienced, who can command New York City trade, New England States, New York, Pennsylvania, Ohio and Philadelphia, Baltimore and Washington; if you are not all above implies, save yourself the trouble to answer; all replies strictly confidential and will be returned upon request. Address "Sell Good, 773," care Jewelers' Circular-Weekly.

Business Opportunities.

$1,000 WILL BUY first class gold and silver electroplating plant; established 10 years on John St., New York. Address "S., 734," care Jewelers' Circular-Weekly.

$800 BUYS jewelry and optical store in New York City with stock, safe and fixtures, or partner wanted with some capital. "G., 735," care Jewelers' Circular-Weekly.

RARE OPPORTUNITY to secure, at low price, the good will and lease of silver plated ware works; in complete order. Address "Z., 765," care Jewelers' Circular-Weekly.

THE BEST OPPORTUNITY for the right man; a good paying jewelry and optical store in a good business section must be sold on account of sickness. Box 732, care Jewelers' Circular-Weekly.

FOR SALE, at Minneapolis, Minn., a prosperous jewelry business, established 20 years; stock inventories about $10,000; reason for selling, ill health of owner. Address "Z., 754," care Jewelers' Circular-Weekly.

FOR SALE, stock and fixtures, $4,000 to $5,000; good business; an eastern Kansas town of 5,000 population; railroad division and shops; watch inspection goes with sale; only one other jewelry store in town; good opportunity. Address M. F. Barger & Co., 42 Madison St., Chicago, Ill.

CASH FOR WATCHES, jewelry and diamonds; send them at once and get your money by return mail. Emil Noel, 552 E. 46th Place, Chicago, Ill.

JEWELRY AND PHONOGRAPH business, stock reduced to sell for $1,000, $500 down; fine repair trade; low rent; city of 70,000 inhabitants; poor health reason for selling; write for full particulars. "W. W., 783," care Jewelers' Circular-Weekly.

PARTNER WANTED in a high grade jewelry factory established in Maiden Lane, New York, for a number of years; applicant must have some capital and be a first class salesman; purpose is to increase business. "V. A., 818," care Jewelers' Circular-Weekly.

FOR SALE, one of the handsomest jewelry stores in the United States, situated on the Boardwalk in the heart of Atlantic City; the owner retiring from business on account of ill health; terms of sale are for cash. Address John Lang, 1407 Boardwalk, Atlantic City, N. J.

MUST BE SOLD, at once, the only jewelry store in thriving manufacturing town of 4,000 inhabitants in southwestern Connecticut; business established 19 years; good run of bench work; reasons for selling, other business. Address "S., 695," care Jewelers' Circular-Weekly.

NEW YORK CITY incorporated manufacturing jewelers and commission merchants have an opening January, 1909, for a young man as salesman; must become interested by investing $5,000 to $10,000; good returns. Address "Corporation, 784," care Jewelers' Circular-Weekly.

ON ACCOUNT of death must sell a jewelry store, with established repair trade, stock, fixtures and complete set of tools; will invoice $2,500; repairs $125 per month; fine opportunity in a town of 12,000 in the heart of gas belt of central Ohio. Address Mrs. J. W. Clark, 702 E. High St., Mt. Vernon, O.

FOR SALE, one-half interest in an old, well established, paying jewelry business, located in a beautiful and healthy southern city of about 100,000 inhabitants; good opportunity for right man with from $12,000 to $16,000; reference, C. G. Alford & Co., 192 Broadway, New York, or P. O. Box 912, San Antonio, Tex.

FOR SALE, the cutest little jewelry store, well located in good Illinois town, just right for a practical watchmaker and jeweler; will more than pay for self clear, holiday time; bench work pays all expenses; fine chance for young man just starting; price $500 cash; reason for selling, poor health. Answer "N., 743," care Jewelers' Circular-Weekly.

FOR SALE, retail jewelry store in prosperous growing manufacturing town of over 20,000 in southern Connecticut, conducted successfully by present owner over 25 years; good chance for watchmaker to go in business; stock and fixtures about $3,000; reason for selling, poor health. Address "Opportunity, 819," care Jewelers' Circular-Weekly.

I HAVE the dies and business; have you shop for sterling that can handle $30,000 more business per year? You make and bill the goods, I will send the business. "V., 460," care Jewelers' Circular-Weekly.

RAISE MONEY quick, by sending your diamonds and watches to me; liberal cash prices remitted on receipt of goods; business confidential; National Bank references. H. Schwartz, 903 Heyworth Bldg., Chicago, Ill.

150 CARATS old mine diamonds, 1/8 to 5/8, $38 to 68 per carat; sent on memo. to well-rated dealers, with understanding you report same day you receive them; return cash with goods or report on what you keep; I have a few mounted goods also bought at this same trade sale; great bargains; be quick before all are sold; price moves them quickly. Dan I. Murray, broker, 3 Maiden Lane, New York.

DO YOU WISH TO RETIRE? Are you looking to raise ready cash quick? We are ready to purchase your entire or surplus stock of diamonds and jewelry, no matter how large it may be; we also advance liberal cash on same; highest prices paid for entire stocks; communicate with us before consulting others and get quick returns; communications strictly confidential. Address Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328, Williamsburg.

FOR SALE, half interest in an old, well established, big paying jewelry business located in a beautiful and healthy southwestern city of 20,000 or more population and good outside country to draw from; enjoying a fashionable trade with finest selected stock and fixtures; finest store in this section; business in A1 standing commercially as well as with its customers; made money during panic; finest opportunity for good, lively man with $15,000 to $16,000 cash; sickness cause for selling. Address "T., 317," care Jewelers' Circular-Weekly.

For Sale.

FIVE sample trunks, roll top watch bench, 20 feet cherry partition, bookkeeper's desk, small show case, electrical fixtures, cheap for cash. Chas. L. Trout & Co., 2 Maiden Lane, New York.

GENUINE No. 2 Mosely lathe, 20 wire, 4-wheel chucks, slide rest, counter shaft, watchmaker's bench and 40-pound foot wheel, all nearly new; cost $81, will take $40. "H. P. J., 755," care Jewelers' Circular-Weekly.

A RARE BARGAIN of a gold filled sample line, containing 77 rings, 114 scarf pins, six bracelets, 46 pair earrings, 64 brooches, 14 pair collar pins, 11 veil pins, 26 harrettes for $85. Address Room 62, 37 Maiden Lane, New York.

DIAMONDS, CASH BARGAINS: just completed cutting, sizes 7/8 to 1½ carats diamonds; finest produced this year; very white, absolutely perfect, $148 per carat; actual value $175; send order quickly. Rubenstein Bros., 14 Maiden Lane, New York.

To Let.

TO LET, cheap, a part or all of romm 53, No. 3 Maiden Lane, New York.

DESK ROOM or window space to let, fine light. Inquire Room 41, 68 Nassau St., New York.

PART of large light office or desk room for rent. Inquire, Room 106, 10th floor, 1 Maiden Lane, New York.

OFFICE or part of office, on Maiden Lane, New York, to sublet, with or without large safe; very reasonable. Box "L., 757," care Jewelers' Circular Weekly.

PART of a very desirable office, with fine north and cast light, suitable for precious stone business or manufacturer's representative; rent moderate. Room 48, 37 Maiden Lane, N. Y.

UNEXCELLED furnished desk and safe privileges, also private partitioned office with rolltop desk, suitable for watchmaker, engraver, setter or stone broker. Inquire of Superintendent, Cockroft Building, 71 Nassau St., New York.

Wanted to Purchase

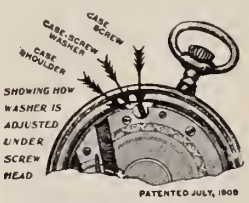
WANTED, drilling machine cheap. Address "B. B., 774," care Jewelers' Circular-Weekly.

WANTED, second-hand rolling mill, with flat and wire rolls; send price in first letter. Address "A., 752," care Jewelers' Circular-Weekly.

WANTED TO BUY, a large street clock; must be in good running order and cheap. Address Harris & Schuster, 9 Maiden Lane, New York.

Miscellaneous.

PORTRAIT MINIATURES copied from any photo on watches, dials, brooches and lockets. Goldstein Engraving Co., 45 Maiden Lane, New York.



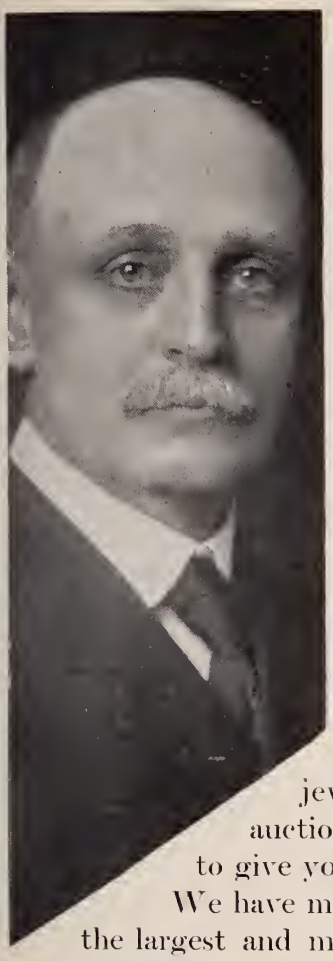
PATENTED PERFECT FITTING CASE SCREW WASHER

Perfect fitting under screw-head and always ready for use. Holds movements securely, even if screw shoulder on case is worn away or sprung. Made in all sizes. Prices, gross, $1.50; 4 doz. pkg., asst., 50c.; Single doz., 15c.

For sale at all material houses.

S. URICH,

334 Columbus Ave. New York City



Information About Auction Sales



We would be glad to give you free, by means of a personal letter, any information at our command regarding the conduct of an AUCTION SALE.

Information that is absolutely essential you should have before going into an AUCTION SALE, if you wish for a successful outcome.

We served for fifteen years as retail jewelers and for fifteen more have been making auction sales for retail jewelers and are, therefore, qualified to give you this information.

We have made sales in nearly every state in the Union, and for some of the largest and most progressive jewelers; sales that have averaged from $500 to $3,000 daily, that have, almost invariably, shown a handsome profit, that have left the jeweler with an absolutely clean stock, many new customers and in a vastly improved financial condition.

Our sales in cities of 20,000 and upwards usually average from $1,000 to $3,000 daily; in towns and cities smaller than this from $500 to $1,000 daily.

We give each sale our personal attention and do not send cheap substitutes; we never sell cheap or shoddy goods, neither do we misrepresent or make misleading statements about the goods we are selling. You will have nothing to be ashamed of, and no apologies to make to your customers after our work is finished.

We believe, if you make an AUCTION SALE, you will value the information our years of experience as retail jewelers and jewelers' auctioneers have qualified us to give you. This information will be given you freely, whether you engage us or not.

We will send you documentary proof from those we have served, that you may judge from these of our fitness to serve you.

MITCHELL & TILLOTSON

Jewelers' Auctioneers

35 MAIDEN LANE **NEW YORK**

Established 20 Years

H. E. GLENDORE & CO.

Established 20 Years

807 Chicago Savings Bank Bldg.

Do You Want MONEY In Your Cash Box?

CHICAGO, ILL.

Do You Want MONEY In Your Cash Box?

AUCTIONEERS

We guarantee you against loss; your reputation remains the same after we finish. We never misrepresent the quality, and you can always depend on us to fill our engagements. We will make your sale and POSITIVELY GUARANTEE that our NEW SYSTEM will produce the required results. Wire or write for date.

That is WHY we have the confidence of the MANY JEWELERS whom we have served, and accounts for the ever-increasing demand for our services.

Jewelers of the North-Western States, Take Notice:

It will pay you to have a Summer sale. I sold $3,500 worth for A. J. Klimek, of Thief River Falls, Minn., in one week last June; and the first week in July I sold $6,000 worth for S. J. Stieglitz, Crookston, Minn. This was during the hottest time of the year. Write and ask them about it. I also refer you to the following people. Their names and the amounts I sold for them are as follows:

N. Roitman, St. Louis, Mo., $10,000
A. M. Hill, New Orleans, La.
J. P. Bader, Clarksville, Miss., $5,000.
M. Maloney, Birmingham, Ala., $10,000.
Douglas Jewelry Co., Guthrie, Okla., $8,000.
E. K. Crothers, Bloomington, Ill., $5,000.
James A. Young, Watertown, Tenn., $2,500.
Hugh Murray, Danville, Ky., $7,000.
G. W. Kates, Newton, Kans., $7,000.
J. H. Wuerth & Son, Leavenworth, Kans., $21,000.
Warren & Warren, Paducah, Ky., $8,000.
Rains Bros., Tarkio, Mo., $5,000.
W. Akenhead, Lake Village, Ark., $3,000.
Hattiesburg Jewelry Co., Hattiesburg, Miss., $15,000.
Henry G. Yahn, Joliet, Ill.
Harry L. Dix, Holly Springs, Miss., $4,500.



H. E. GLENDORE

A $40,000 SALE

To My Brother Jewelers:
My sale, which was conducted by H. E. Glendore & Co., was one of the most pleasant surprises of my business career, surpassing all my expectations. Yours,
146 W. Madison. A. KAEMPFER.

A $20,000 SALE

To any one seeking the service of a first-class auctioneer, I can sincerely and truthfully recommend Mr. Glendore, who has made a friend of myself, and his entire attendance, and is a hard worker for his employer, who made good margins on his sales, and highly satisfactory to me. This sale was a surprise. I beg to remain most friendly,
Memphis, Tenn. JOE FRIEDLANDER.

A $7,000 SALE

I moved to Amarillo, Texas, and opened there Dec. 15, 1907. Mr. Glendore made my sale the following month (January), opening sale Jan. 11, 1908, selling over $7,000 and averaging 5 per cent. profit, under the most difficult circumstances. Many thanks to him.
E. I. PITTMAN & SON.

A $10,000 SALE

My sale made in last month, February, 1908, by H. E. Glendore & Co., was in every way satisfactory. My guarantee with them was for them to get me 80 cents on the dollar. But they made my stock bring me dollar for dollar, above expenses.
Pittsburg, Kan. H. L. MORRISON.

AN $18,000 SALE

Mr. H. E. Glendore has my entire thanks as his sale was an entire success from all business standpoints. J. PETROVITSKY.
Salt Lake City, Utah.

We will buy your whole stock, or any part of it. Send your surplus stock, or any odds or ends you have, and we will send you a check for it. We will return your goods if our offer isn't satisfactory.

PATENT DEPARTMENT

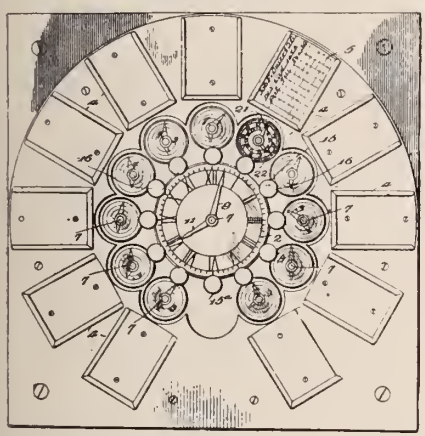
[IN WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN, THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

ISSUE OF NOV. 3, 1908

902,667. TIME - INDICATOR. James C. Loughry, Brooklyn. Filed Feb. 7, 1908. Serial No. 414,762.

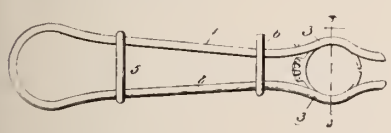
In a time indicator, the combination of a plu-



rality of card racks, a dial for each rack, and time indicating means co-operating with the dials.

902,726. JEWELER'S RING-CLAMP. Moses Greer, Atlanta, Ga. Filed Feb. 28, 1907. Serial No. 359,913.

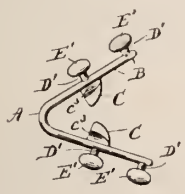
A ring clamp comprising a pair of arms, curved



jaws carried by the ends of said arms and axially grooved, means to force the jaws together, and guides carried by one of said arms.

902,780. CUFF-BUTTON. Pierre Truccot, New York, assignor of one-half to William Schenk, New York. Filed Jan. 31, 1908. Serial No. 413,588.

In a cuff fastener, the combination with a body comprising two arms inclined with relation to



each other, oppositely disposed inwardly directed engaging members each having an inclined beveled head with longitudinal shoulders, grooves being formed between said shoulders and the arm of the body.

902,793. KEY-HANDLE. Frank R. Alford, Winsted, Conn., assignor to Wm. L. Gilbert Clock Co., Winsted, Conn. Filed May 2, 1908. Serial No. 430,530.

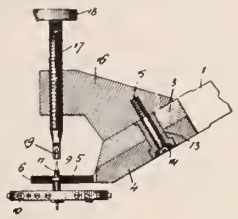
In a device of the character described, a head portion having a slot therein, recesses in the opposite sides of said head and below the plane of the slot, a finger-piece arranged to stand in said slot, and lugs on said finger-piece projecting into said recesses, said recesses being formed by an



annular groove extending around said head and having inclined walls to draw said finger-piece down tightly into said slot when the lugs are forced home.

902,939. WATCHMAKER'S TOOL. Rubin Caplan, Pittsburg, Pa. Filed June 5, 1908. Serial No. 436,894.

A tool of the type described, comprising a pair of handle members provided adjacent their forward ends with enlarged portions, a rivet for pivotally connecting said enlarged portions together, a gripping jaw carried by each enlarged portion of the handle members, the said gripping jaws being provided with longitudinally groved confronting faces and having transversely disposed recesses in said confronting faces, said gripping



jaws disposed at an angle with respect to said enlarged portions, an inwardly extending support having its forward portion overlying and in parallel relation with the grooved jaws, means extending through said rivet and engaging said support for adjustably connecting the latter to the enlarged portion of one of said handle members and a screw adjustably mounted in said support and having a socketed lower end which alines with the transverse recesses in said jaws when the latter are closed.

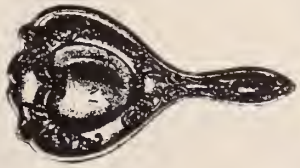
DESIGNS.

39,655. BACK OF BRUSHES, MIRRORS, OR SIMILAR ARTICLES. William A. Jame-



son, Niagara Falls, N. Y. Filed Aug. 4, 1908. Serial No. 447,001. Term of patent 14 years.

39,656. HAND MIRROR OR SIMILAR ARTICLE. Sidney A. Keller, New York, as-



signor to Eastwood-Park Co., Newark, N. J. Filed April 10, 1908. Serial No. 426,397. Term of patent 3½ years.

39,658. PLATE. Hattie E. Dudley, Scars-



dale, N. Y. Filed Aug. 5, 1908. Serial No. 447,174. Term of patent 14 years.

BRITISH PATENTS.

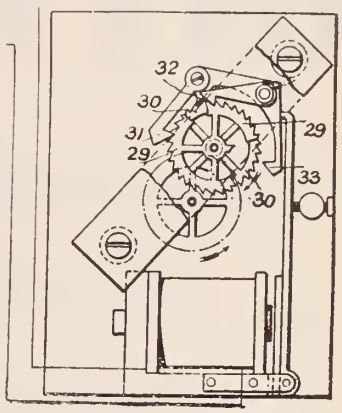
(Abridgments of Specifications, 1907, from *The Illustrated Official Journal.*)

ISSUE OF OCT. 20, 1908.

15,100A. CLOCKS. A. C. Stray, Leicester. July 1.

Electric Clocks.—An anchor 32, 33 being rocked by a spring and by the lever armature of an electro-magnet receiving current periodically, a clawker

FIG. 1.

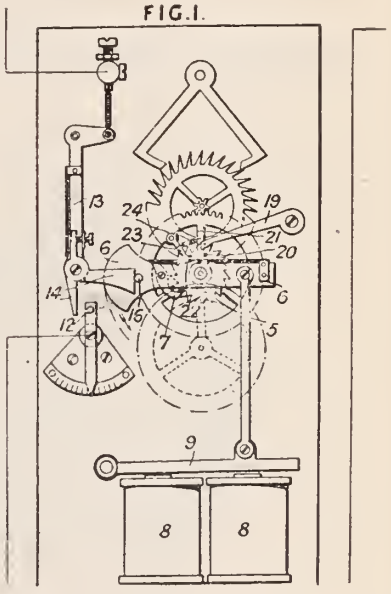


31 thereon drives a ratchet-wheel 29, while the anchor by engaging alternately the ratchet-wheel and a reverse wheel 30 prevents overdriving and accidental actuation.

15,100. CLOCKS. A. C. Stray, Leicester. July 1.

Electric Clocks.—A clock movement, Fig. 1, is driven by a heavy lever 6 bearing a pawl 7 in engagement with a ratchet-wheel 5, and the lever is reset to each tooth by an electro-magnet 8 having a pivoted armature 9 linked to the lever. The circuit is made and broken at a fixed adjustable contact arm 12 by a contact lever 13 bear-

FIG. 1.



ing a trigger 14 which abuts against a pin 16 on the driving lever during its descent, escapes therefrom at the limit of the stroke, and is tripped by the ascent.

Maintaining Power.—The ratchet wheel 5 being backed by a pawl 19 is loose on the arbor, and drives the movement wheel 21 by two pins 20, 22, of which one bears against a spoke of the wheel and the other against a pivoted arm 23 thereon which is connected to the spoke by a spring 24.

15,307. WATCH AND LIKE PROTECTORS. D. Fraser, Kensington, Melbourne, Australia. July 3.

The watch is attached to a snap-hook C at one end of the protector *d*, and the watch chain is attached to the part A of an 8-shaped link A B at the other end. The shank *a* of a button a^1 is passed through a hole in the "welt" of the pocket.

THE

TATTOO

(Trade-Mark Reg. in U. S. Pat. Office)

Intermittent Alarm

4½ Inch Seamless Case
4 inch Bell on Back

An Accurate Timekeeper

A Sure Alarm

WRITE FOR DESCRIPTION AND PRICE



Sole Manufacturers

THE NEW HAVEN CLOCK CO.
NEW HAVEN CONN.

Our LARK is making the same reputation as the TATTOO—Ask about it.

"There is no Tattoo but the New Haven Tattoo"

"HULL"

is the "Sterling" Mark for

UMBRELLAS



Why It Will Pay You to Put In a Line of "Hull" Umbrellas:

First—A nice assortment of "HULL" Detachable and Interchangeable Handle Umbrellas will not require a large investment but will brighten up your Christmas stock and likewise readily sell at a handsome profit.

Second—"HULL" handles can be shown in an exceedingly small space and the bases laid away in a drawer to be fitted to the handles when the customer calls.

Third—It is the foremost and only practical detachable and interchangeable umbrella on the market.

Fourth—It is stronger than any other umbrella, either regular or detachable.

Fifth—It is the outcome of our best thought, the best workmanship and the best material that money can buy, and you will never have to apologize for a dollar's worth of these goods sold over your counter.

Write us and we will send you a device which shows up the handles just as though you were looking at the real article.

Please send package mentioned in Jewelers' Circular-Weekly.
Name
Street
City
State

Hull Brothers Umbrella Co.

HULL BROTHERS UMBRELLA CO. Trade Mark

TOLEDO, OHIO

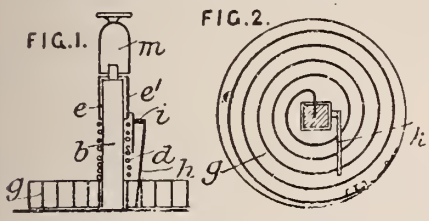
through the part B of the link on the protector, and through the inner wall of the pocket. A washer *b* and split ring *c* serve for securing the



device. The button may be made as an ornamental attachment to the vest.

15,507. CLOCKS. J. LICHTENSTEIN and J. ROSENTHAL, Göttingen, Germany. July 5.

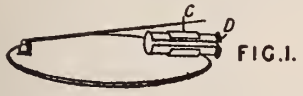
Overwinding, Preventing.—The insertion of the winding key *m* depresses a sleeve *e* against the action of a spring *d*, in which position it is retained by a catch *i* on a pin *h* engaging the notch e^1. When the mainspring *g* is sufficiently wound,



a projection *l* by engaging an arm *k* removes the pin from the catch; the spring *d* then throws the key off the winding bolt *b*. Alternatively, a projection on the pin may bear on a projection on the sleeve, or the winding bolt may operate a toothed rack, lever, or toothed wheel, an abutment on which frees the arrested spring.

15,563. DRESS PINS. L. D. BROWN, Upper Sydenham, London, July 6.

A fastening for brooch and like pins comprises two slotted tubes C, D, the inner one of which is rotatable to secure the pin and movable longi-



tudinally to cover the point when fastened. The tubes may be provided with a spiral screw-thread, so that both movements are effected simultaneously.

Complete specifications accepted Oct. 14, 1908.

1907.

22,827. WINDING INDICATOR. KECK.

22,888. TIME-RECORDER. GUEST.

26,453. CLOCK. GRIVOLAS.

1908.

1,259. WATCH HOLDER. PEARSON.

2,053. SAFETY DEVICE FOR PINS. DARLEY.

Applications filed Oct. 5 *to Oct.* 10, 1908.

20,928. FOUNTAIN-PEN. W. H. TANT, Birmingham.

20,935. FORK. MARIUS COMBE, Birmingham. Complete specification.

20,965. INK-WELL. ADOLPH HELLWIG, London.

20,967. HAT-SECURER. ROBERT SCHATTENBERG, London.

20,976. MOTOR FOR ELECTRIC CLOCKS. WALLACE FAIRWEATHER, London. Complete specification.

20,982. BRACELET. PHILIPP DOPPENSCHMITT, London. Complete specification.

20,993. TIME-RECORDER. F. M. RUSSELL and A. J. JUNG, Wallington, Surrey.

21,022. PENHOLDER. F. H. BURGON, Sheffield.

21,024. TIME-RECORDER. STOCKALL-BROOK TIME-RECORDERS, LTD., Huddersfield.

21,036. SAFETY-PIN. JOHN BAKER, Birmingham.

21,051. BUCKLE. T. WALKER & SONS, Birmingham. Complete specification.

21,118. HAT-PIN GUARD. P. H. PEARSE, Southampton.

21,233. TOOL FOR STRETCHING RINGS, WATCH-BARRELS, ETC. G. L. MUNRO, St. Andrews, Fife.

21,351. MATCH-BOX. S. M. LEVI, Birmingham.

21,376. WATCH-SUPPORT. L. D. CROSSETT, London. Complete specification.

21,400. HAT-PIN GUARD. WILLIAM QUAIFE, Acocks Green, Worcestershire.

21,439. FOUNTAIN-PEN. FRANK SWAN, Yardley, Worcestershire.

UNITED STATES TRADE-MARKS.

[The following trade-marks have been adjudged entitled to registration under the Act of Feb. 20, 1905, and are published in compliance with Section 6 of said act. Said section provides:

"Any person who believes he would be damaged by the registration of a mark may oppose the same by filing notice of opposition, stating the grounds therefor, in the Patent Office, within 30 days after the publication of the mark sought to be registered, which said notice of opposition shall be verified by the person filing the same before one of the officers mentioned in Section 2 of this act. If no notice of opposition is filed within said time the commissioner shall issue a certificate of registration therefor, as hereinafter provided for."

Marks which are stated to have been "Used 10 years" are registrable under the last proviso of Section 5 of said act, which is as follows:

"And provided further, that nothing therein shall prevent the registration of any mark used by the applicant or his predecessor, or by those from whom title to the mark is derived, in commerce with foreign nations or among the several States, or with Indian tribes, which was in actual and exclusive use as a trade-mark of the applicant or his predecessor from whom he derived title for 10 years next preceding the passage of this act."]

PUBLISHED NOV. 3, 1908.

Ser. No. **35,656.** (CLASS 28. JEWELRY AND PRECIOUS METAL WARE.) SPROEHNLE & Co., Chicago. Filed June 22, 1908.



Porticulor description of goods.—Jewelry comprising stick pins, brooches, rings, bracelets, Hair Ornaments, fobs, necklaces and watch chains. Either plain or set with precious stones.

Ser. No. **37,549.** (CLASS 28. JEWELRY AND PRECIOUS METAL WARE). FORD & CARPENTER, Providence, R. I. Filed Sept. 23, 1908.



Porticular description of goods.—Jewelry for personal adornment.

Ser. No. **37,666.** (CLASS 27. HOROLOGICAL INSTRUMENTS.) THE WESTERN CLOCK MFG. Co., La Salle, Ill. Filed Sept. 28, 1908.

BIG BEN

Porticular description of goods.—Clocks and watches.

UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for THE JEWELERS' CIRCULAR-WEEKLY by R. W. Bishop, Patent Attorney, Washington, D. C.]

Issued Nov. 3, 1891.

462,232. NECKTIE-FASTENING. C. H. BOWMAN, Springboro, Pa.

462,344. CLOCK CASE. GEORGE WEXLER, New York.

462,358. GARTER FASTENING. J. C. KNOWLES, Providence, R. I.

462,362. BUTTON. THOMAS MORTON and WILLIAM PEARCE, Birmingham, England; said Morton assignor to said Pearce.

462,437. SUSPENDER-BUCKLE. D. L. SMITH, Waterbury, Conn., assignor of one-half to E. A. Smith, same place.

462,506. WATCH. FRANK PEQUEGNAT, St. Louis, Mich.

462,547. SUSPENDER-BUCKLE. MORRIS GINTZBURG, Philadelphia, Pa., assignor to Simon Oppenheimer, same place.

462,656. COFFEE-POT. J. W. DEATLEY, Blue Springs, Mo.

Lancaster, Pa.

The Hamilton Watch Co. is increasing its force of employes.

O. B. McKeown has gone to Charleston, S. C., to take a position as a watchmaker. His old home is in that State.

John J. and Charles E. Bowman, of Ezra F. Bowman's Sons, returned home, Monday, from a hunting trip in western New Jersey.

Albert Cassel, watchmaker for Pirosh & Simmons, has invented a patent safety scarf pin. A "break" prevents the pin slipping out of place.

George Barton is home from a two months' trip to Europe. He was particularly pleased with his visit to the watchmaking cities of Switzerland.

Chester P. Cook, who went to San Francisco several years ago, engaging in the jewelry trade, died there, Oct. 24. A son, Charles, residing in Lancaster County, alone survives.

Prof. Frederick Pretchel, of this city, was married, last week, to Mrs. Emily Hackleton Parken, daughter of Edward Hackleton, Readville, Mass., a former Lancaster jeweler.

George McCloskey, Lock Haven, Pa., has entered the local technical school as a student in watchmaking, and Allen T. Altick, Harrisburg, having finished a course in watchmaking, has left the school.

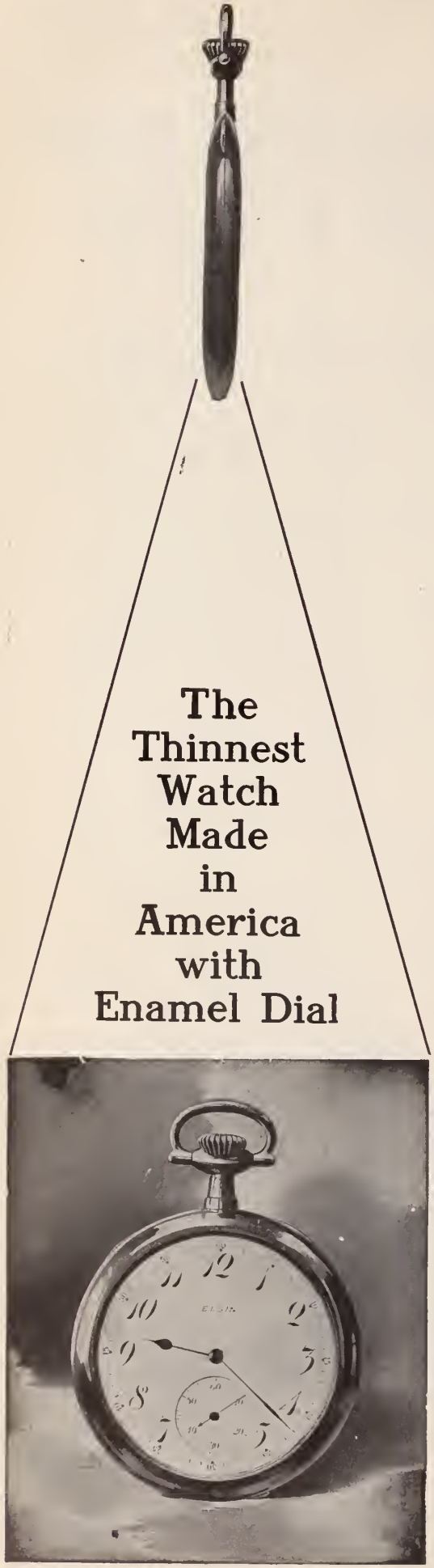
F. A. Peters, of the H. S. Meiskey Co., visited Philadelphia and New York, last week. Frank Phillips, a representative of that firm, is home from a round-up of the trade in Pennsylvania and Maryland.

C. F. Reitling, a jeweler, of Carlisle, visited Lancaster, last week, as did Charles Kuhns, Baltimore; David T. Percy, Pittsburg; Mark Hasting, Scranton; Joseph Beecher, Philadelphia, and C. J. Frantz, Washington, D. C.

Alfred W. Moyer, manager of the Non-Retailing Co., an enthusiastic angler, distinguished himself, last week, by catching in the Susquehanna river 37 bass and salmon, the largest salmon weighing 5½ pounds. Later he and T. Wilson Dubbs made another big haul of the same kind of fish.

James McAuliffe, who for 31 years conducted a large store in Allegheny, Pa., died recently, aged 65 years. He had been in ill health for some time.

An automobile driven by F. G. Nordstrom, a jeweler of Jamestown, N. Y., and a carriage collided on the Ross Mills Hill, Oct. 26, when four persons were injured as a result of the accident. The roadway is narrow at the point where the accident occurred. The horse became frightened and plunged in front of the automobile.



Now It's The Lord Elgin

The demand to-day is for thin watches.

The public have been waiting for a thin Elgin Watch—now it's here—the

LORD ELGIN

the thinnest watch made in America with enamel dial.

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THE HOROLOGICAL REVIEW

Standing Clock with Hands that Automatically Lengthen and Shorten.

IN commemoration of the 200th birthday anniversary of Benjamin Franklin, we published, says the *Deutsche Uhrmacher Zeitung*, a biography of this remarkable man, and took occasion, at the same time, to describe a clock, with a peculiar dial, constructed by him. This dial, which is illustrated in Fig. 1, shows in a small compartment at the top, the seconds; within a

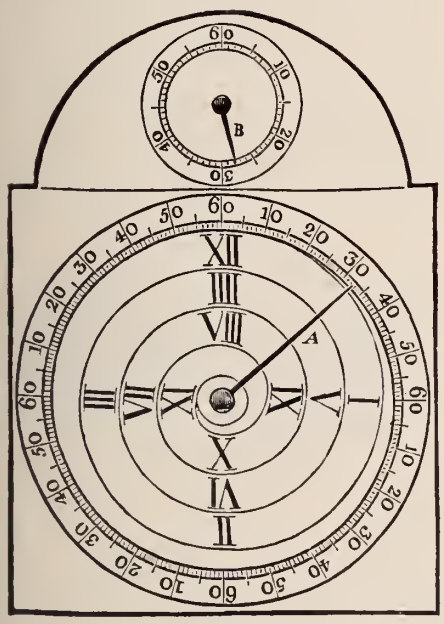


FIG. 1.

spiral line, consisting of three convolutions, the 12 hour figures in transverse disposition, also, on the edge the subdivision of minutes, with four times 60 strokes; with this, but a single hand, that makes a complete circuit every four hours, and during the entire period shows the hours, as well as the minutes.

Through the courtesy of court clockmaker, Ad. Oppermann, Berlin, we are enabled to present an illustration of an interesting case clock, the dial of which displays the same arrangement of figures, as that of Franklin, but in which the hands that mark the passage of time as suggested by the clever invention of Benjamin Franklin, are, by means of an ingenious mechanism, gradually lengthened, and, on arriving at 12 o'clock, as suddenly shortened, so that the point invariably circles, within that one of the three zones on the dial, in which the proper hour is included.

Thanks to the courteous communication

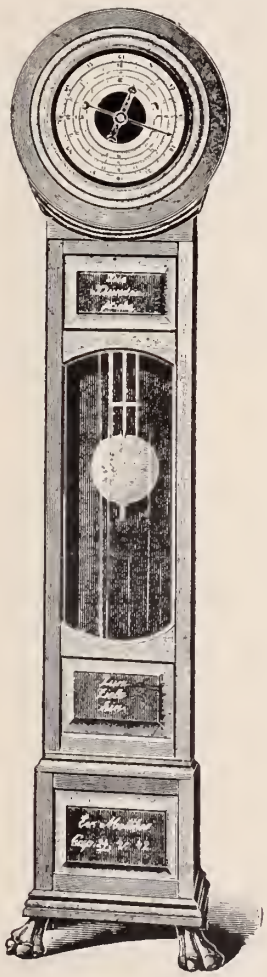


FIG. 2.

of clock-maker George Schindler, Metz, and his son, we are enabled to give an accurate description of the entire clock, as well as of the peculiar mechanism, by means of which the hour hand, and at the same time the minute hand, are lengthened and shortened.

The exterior form of this remarkable clock, which is owned by Major Freiherr von Massenbach, Metz, who permitted in the most cheerful manner the portrayal by photography, is shown in Fig. 2. The entire, neat case is made of oak, stained black. The dial is surrounded by a circular "ogee" frame. The seconds pendulum is visible through a glass panel in the front door. On three black polished right-angled surfaces above and below the glass door panel, the following inscriptions, in gold letters, appear. Above, "The hours fly"; under the panel, in continuation of this quotation, "to their goal"; at the base reference is made to a Biblical text, "Gospel according to St. Matthew, Chap. 24, verse 42 (this verse in the testament reads:

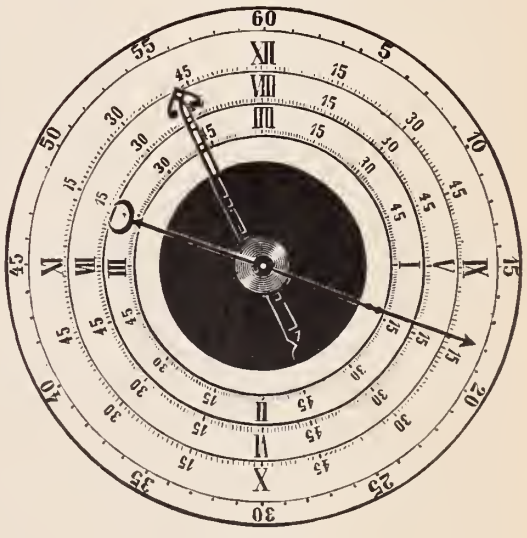


FIG. 3.

"Therefore watch, for ye know not the day nor the hour when the Lord cometh").

The most peculiar thing about the clock is the dial, of which is presented a special illustration (Fig. 3). It is made of glass, enclosed in a brass rim. The hour figures are arranged in three concentric zones, otherwise disposed as in Fig. 1. The minute subdivision is, however, arranged three times about the clock, because the point of the hand rests at one time only on one of these divisions. The long, thin hand records the seconds on the outer division of the dial; the broad, ornamental hand shows the hours, and at the same time the minutes on the three inner divisions. In Fig. 3, the clock shows 43



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minutes past 11, for the point of the hand is moving over the minute division of the outer zone; in Fig. 2 the hand has just passed the figure XII., and has withdrawn to the inner zone and shows 16 minutes past 12. In both pictures, the second-hand points to the 18th second.

The clock-work consists of three wheels. Of these only the drum wheel runs between the two large plates. The cord-drum is set on the arbor of the said wheel, the click-work is placed on a second cylinder, located alongside the first in the plate. An endless cord runs over the two drums. The cord pulley is let into the weight, which weighs about 5½ to 6½ pounds. The escapement is of the pin-anchor type, with

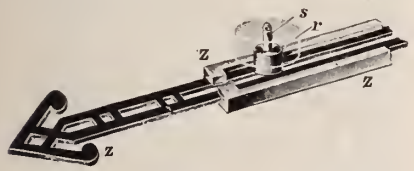


Fig. 4.

steel anchor made in one piece; the pendulum fork is likewise of steel. The pendulum is somewhat heavy, the regulation is effected by means of a hexagonal screw, with index figures 1 to 6; by turning this screw the suspension filament (or the spring) is shortened or lengthened.

We now come to the mechanism of the principal hand (see Fig 4), which is made in two parts: First, the brass central portion, which is grooved for its entire length; second, the blued steel, point z, which slides easily lengthwise in the groove. The brass central portion of the hand (with its rearward prolongation, the so-called counterpoise), is screwed onto a circular brass plate, which is shown plain black in

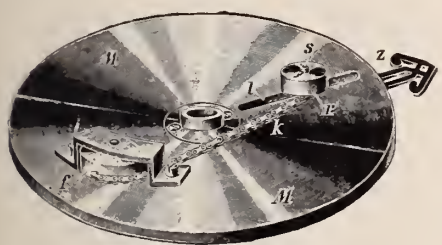


Fig. 5.

the illustrations Figs. 2 and 3, and the back of which is exhibited in Fig. 5. The steel point of the hand is fitted, near its rear end, with a steady-pin (S, Figs. 4 and 5), on which a little roller r, is set. The shoulder of this steady-pin passes through a radial slot (l, Fig. 5), in the above-mentioned plate M. This (together with the hand), is merely stuck onto the front pivot of the drum, which makes a revolution once in four hours.

To the dial-plate M, Fig. 5, opposite the point of the hand z and the roller r, a small spring-barrel f is attached, about the outside edge of which the end of a chain K, is wound, the other end of which is fastened, beneath the roller r, to the steady pin s. The spring in the barrel is so wound that it tends constantly to draw the roller r (and with it, the point of the hand z) inwards.

The roller r forms part of an arrangement that constitutes an important part in the hand mechanism (motion work) of this clock, and which is therefore specially illustrated in Fig. 6. It consists of a four-cornered plate P, which, by means of the joint S, is movably attached to the front plate of the clock and by means of a spring attached to the back, is constantly pressed forward, i.e., against the dial plate and the hand disc (M, Fig. 5). To this plate a sliding-way, composed of two spiral convolutions, is attached, which serves as a guide for the roller r and effects the displacement of the point of the hand. When the figure XII. is passed by the main hand (as in Fig. 2), the guide roller r (Fig. 5) rests on the inner end (a, Fig. 6), of the guide-way, against which it is contin-

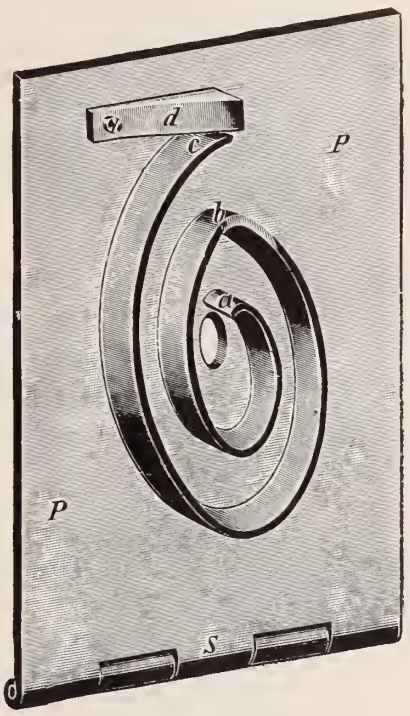


Fig. 6.

uously forced by the draft of the barrel on the chain R. When the drum-wheel of the clock, and with it the hands disc (M, Fig. 5), move forward, the roller r must follow the spiral guide-way, a, b, c; that is to say, it is constantly impelled further towards the circumference of the dial. After one revolution (for which the drum wheel, as already stated, requires four hours) the roller has reached the point b in the guideway and at the same time, the point of the hand is so much lengthened that it circles on the minute divisions of the second zone (five to eight o'clock). Gradually, the pointer lengthens. At eight o'clock it has reached the third zone, on which it remains until 12 o'clock.

The guide roller r (Fig. 5) has now reached the highest point c (Fig. 6) of the guide way. About half an hour before this, however, it entered upon the beginning of the inclined plane d (Fig. 6) and which affects it in such a manner that the entire plate P, which is movable at the point S, is forced backwards, or in other words, against the front plate of the clock. As a result, exactly at 12 o'clock, the guide roller r slips from the highest point c of the guide way and the spring in the barrel f (Fig. 6) now sets to work and, with a sudden tug, draws the point of the hand inward, which pulls the roller r back to the lowest point a, in the guide way.

In order that the roller may make this movement, which requires but a fraction of a second, freely about the central passage of the guide way, this latter is contracted a little at b, and on the other hand, widened somewhat at a and c. As soon as the guiding roller reaches a, the plate P, actuated by its spring, jumps forward, so that the guide way again furnishes a reliable guide for the roller r.

The working of this pointer is very accurate. The entire clockwork is very carefully constructed. Unfortunately, there is nothing about the clock to indicate the maker's name; judging by the character of the entire workmanship, the clock is probably about 80 years old.

Watch Magnetism from a Woman's Point of View.

A WHITE-HAIRED woman paused in front of the regulator in the show window of a large jewelry store, compared with it her miniature timepiece, and then, moved by a sudden resolve, entered the store.

"Will you see if there's any magnetism in that watch?" she asked the affable clerk.

The affable clerk said "Yes'm" quite affably, and placing the watch beside a compass on the counter he soon announced that there was nothing wrong with her chronometer.

"Well," said the woman, "I just can't keep that watch right. It's either too slow or too fast or it doesn't go at all, and the trouble is, I've been told, that I have got too much magnetism in my body to carry a watch. What do you think?"

The clerk did not like to tell what he thought, but he managed to explain that it was a popular belief, and that some people actually had considerable magnetism in their bodies. He declared, however, that in no person was there enough to stop a watch or even make it hesitate.

"That's just what I told 'em," explained the old woman, triumphantly. "Why, I lost all my magnetism 20 years ago."

When she had gone and the smiles on the lips of the waiting customers had smoothed themselves out, the clerk explained further.

"Do you know," he asked, reminiscently, "that some people like to think they've got enough magnetism, or electricity, or whatever you want to call it, in their bodies to stop a watch? They brag about it. But it's not true. People come in here every day and ask to have their watches tested on that account, and I couldn't convince them if I talked till the crack of doom that their watches had not stopped because of their wonderful personal magnetism.

"How the thing started I don't know. It's an old story now, and was old when my father was a boy, but I say again it's not true, no matter who tells you. People get near some motor without knowing it, or at least without realizing it, their watch becomes magnetized and they think it's themselves. Sometimes they climb onto the front seat of a street car and get too near the motor there. That'll do it, too."

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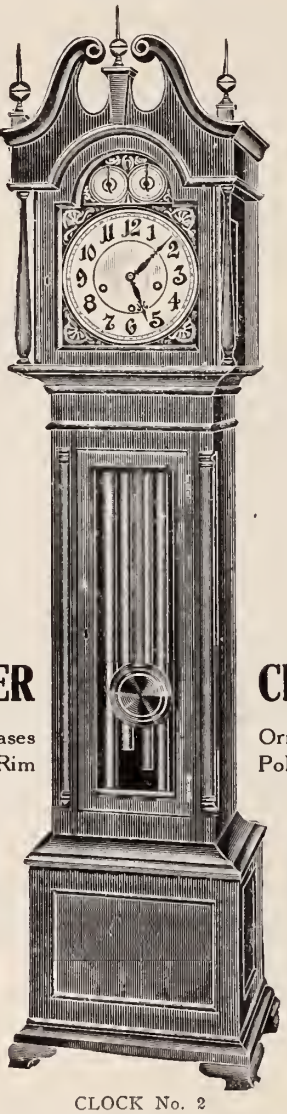
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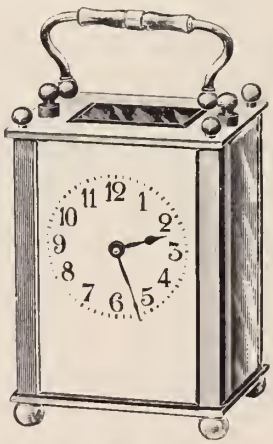
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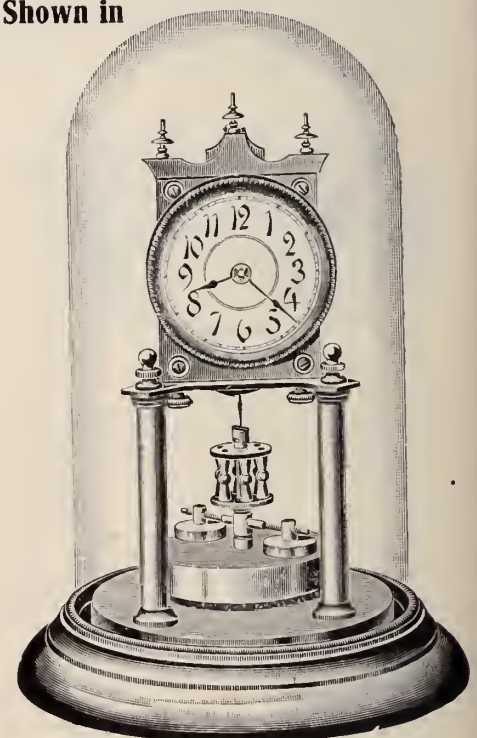
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Interesting Facts About Clocks.

By H. Reinecke.

CLOCKS of different forms and characteristics are and have been manufactured by different nations. Strictly speaking, there are two distinct types of clocks, one for domestic and civil use, and one for public and scientific use, the latter being called regulators, which are pendulum clocks, and the former being called tower or turret clocks, which generally indicate the time by dials exposed to view in prominent places and by striking the hour on large bells.

Clock manufacture has been carried on commercially by America, England, France and Germany and, in a less important degree, by some of the smaller nations. The manufacture of clocks in Ameriea has, in later years, assumed large proportions, and this country probably stands at the head of clock manufacture at the present time. It is also true that a great number of foreign clocks are still imported and sold in this country.

The manufacture of English clocks has been reduced in recent years to the manufacture of some specialties, in the production of which they excel and for which they possess certain facilities or which are sold for domestic use. Such are high class regulators, chiming, electric and turret clocks.

But there will be found in English homes a large number of house or so-called hall-clocks, which were made by individual clockmakers as masterpieces and which are revered as antiquities or which were made in imitation of such.

These old clocks are noted for the solidity of their mechanism and case and valued as excellent timekeepers for domestic use. Some of these old clocks have done service for upward of a hundred years, and perhaps longer, without showing as much wear as some more modern clocks do in 10 or 20 years. The English clockmakers have distinguished themselves at all times by the study of works by English writers on clocks and held on unflinchingly to all designs, which had stood the test of time. Some of the best known productions have been chime clocks, playing well-known melodies. One of these clocks is the well-known Cambridge chime, which is used in the Westminster Great Clock and which is founded on a phrase in the opening of Handel's air, "I Know That My Redeemer Liveth." It was arranged by Dr. Crotch for the clock of Great St. Mary's, Cambridge, in 1793.

Chime clocks have been made by different nations, but by none more so than the English, where a simple kind has passed under the name of "quarter clocks." In these clocks different chords sounded at the quarter-striking, and an additional longer chord was sounded at the striking of the full hour.

The sounds or tones in chime clocks are produced on bells, steel gongs or brass tubes. The subject of chiming clocks is capable of considerable treatment, but such treatment is not intended in the present article.

The English horologists for centuries have distinguished themselves in the manufacture of different styles of artistic mechanical clocks. But it must not be forgotten that some of the most remarkable skill in making elaborate specimens of clocks in England was displayed by expelled Huguenot horologists from France in consequence of the massacre of the Protestants on the night of St. Bartholomew, Aug. 25, 1572.

French clocks are of a style totally different from the English, and while the latter devoted much care to the timekeeping qualities, the former distinguished themselves in the making of artistic cases, elaborately gilt. These cases were made of choice wood, nicely carved, and also of chiseled stone and marble. The movements have a more delicate mechanism, suitable for mantel or bedroom clocks, with short pendulums. The hours and half hours are struck on delicate bells or gongs. The French also make portable clocks with a watch escapement for carriage and traveling purposes. Besides these, they make attractive timepieces with attachments for various purposes. On the whole, these clocks are pretty good timepieces and are easily kept in good condition, when carefully handled.

German clocks are of a variety of styles, original and from foreign selections. The manufacture of clocks in Germany is principally confined to the locality of the Black Forest, where the manufacture of wooden clocks was the starting point of the manufacture of a very extensive line of more valuable clocks, a large proportion of which are exported. The clocks made in Vienna and Austria are very much of the style of regulator of moderate size, which are excellent timekeepers.

Dutch wooden clocks of large proportion were made in the last two or three centuries and are now known as curiosities. They are the more remarkable from the fact that the pivots of their movements did not need any oil as they were running in pivot holes, bushed with bone or boxwood.

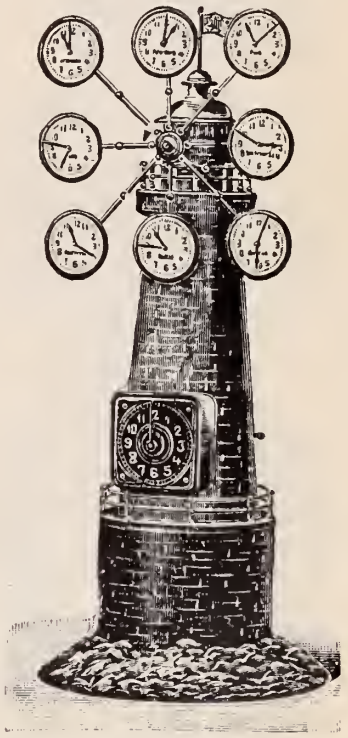
Grand Prix Awarded to British Horological Institute's Collective Exhibit.

THE British Horological Institute's Collective Exhibit at the Franco-British Exhibition has been awarded the highest honor, viz., the Grand Prix. The exhibit evoked surprise and admiration in consequence of its solidarity and comprehensiveness. The fact that the horological industry in England could produce such an excellent collection of exhibits, as represented by the Institute, was the subject of much congratulatory comment among foreign visitors. Although the award is the property of the Institute, it has been decided that the members who exhibited shall be at liberty to make use of a certain form of suitable words indicating their participation in the collective exhibit.

The jewelry case in front of the store of Bernard Mindlin, 205 W. 9th St., Kansas City, Mo., was looted one evening, last week, of its entire contents, including three dozen fountain pens, one dozen gold watch charms, one gold watch, five gold watch cases, half a dozen jeweled back combs and 27 cheap rings. There is no clue to the thief.

A Watchmaker's Window Display.

ILLUSTRATED herewith is an international time indicator made in the form of a lighthouse. One main clock in the lower part of the tower controls the transmission power of the hand mechanism of the eight clocks which indicate the time in the different capital cities of the world in a simple and ingenious manner. A projecting arm near the top of the tower carries a star, a small dial being attached to each ray, bearing the names of the following eight cities: On the top row, Greenwich, St. Petersburg, Paris; in the center, Pekin and San Francisco; and below, Amsterdam, Madrid and New York. The star makes one whole evolution on its arbor, to the left, each hour. A hand mechanism is attached to the back of each of the eight dials, which are, however, in no way connected with the main clock.

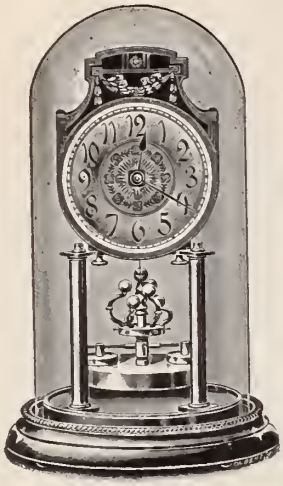


INTERESTING DEVICE FOR THE SHOW WINDOW.

The eight dials are fitted loosely on their respective arbors and kept in a vertical position by a small weight on the dial marked No. 6. Each part on which the cannon pinions set is fastened to the respective rays of the star, and the minute posts are attached to the dial. When the whole star revolves to the left, the minute wheels are rotated by the cannon pinion. In this manner the dial is moved toward the immovable minute hands in 1-12 of each evolution—a distance that equals five minutes. After one hour the dial reaches the hour hand at the required number.

Nelson & Anderson, Neenah, Wis., have installed a new gasoline lighting system in their establishment.

Carl Schaller and Charles Naegle, clam fishers of La Crosse, Wis., recently found a large fresh water pearl, which is perfectly round. Its value has been estimated at $10,000.



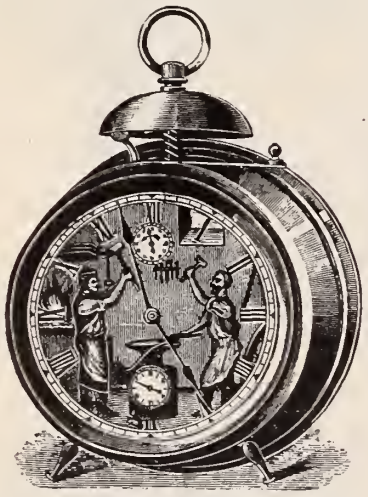
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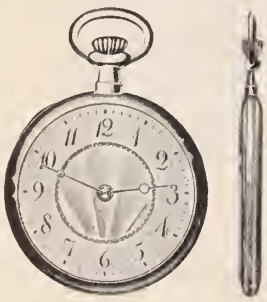


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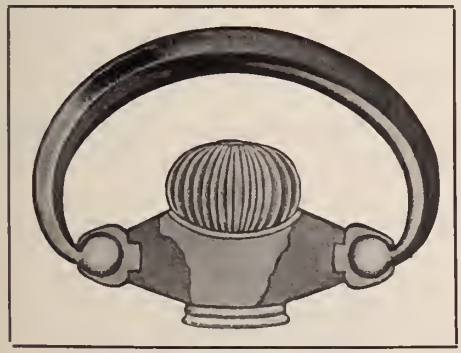
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XI. Very Popular
XII. Very Profitable

A Point for Every Hour

American-Swiss Watch Co.
1 MAIDEN LANE
NEW YORK

WATCH
For Our New
WATCH
Catalogue

We are headquarters for all American and Swiss Watches.

OUR FALL CIRCULAR IS NOW READY

Of interest to you. It is free for the asking.

LEON HIRSCH
503 Heyworth Building
CHICAGO
A Postal Will Do

THE
Ægis Case
(PATENTED)



THE ÆGIS is a new creation in gold case making. The center and bezel are in one. Instead of having the ordinary Cap, this case is provided with a rigid metal movement Cup, held friction tight in position. This Cup gives protection to the movement such as cannot be secured with the conventional jointed cap, while dust is thoroughly excluded from the front by means of the one-piece center and bezel.

MADE ONLY BY
ROY WATCH CASE CO.
21-23 MAIDEN LANE
NEW YORK
San Francisco Office, 704 Market Street

LANCET MOVEMENTS
Fitting Regular Jewel Series Cases
11 and 15 jewel, Open Face

Best and Most Accurate Ladies' Watch

Send us your cases we will do the fitting

PRICES ON APPLICATION



Sold either movement alone or cased up in solid 14k gold or 20-year gold filled swivel pendant

WRITE FOR SAMPLE

Every movement absolutely guaranteed
HIPP. DIDISHEIM & BRO.
NEW YORK OFFICE
49 Maiden Lane
CHICAGO OFFICE
Columbus Bldg.

Artistic Photo Miniatures



on Watch-Cases and Dials. Pearl, Ivory or Porcelain for Brooches and Lockets. Hand Painted Miniatures. Etching on Silver.

CHARLES A. JOHNSTON
108 Fulton Street NEW YORK



18 K.

ESTABLISHED 1887

DUBOIS WATCH CASE CO.

Manufacturers of



14 K.

Fine Solid Gold Watch Cases

Specialties in Casing of

Chronographs, Repeaters and all kinds of Complicated Watches

FACTORY AND MAIN OFFICE

316 Herkimer Street, Brooklyn, N. Y.

NEW YORK OFFICE
21-23 Maiden Lane



The Favorite Movement with both Trade and Public

The Omega Movement



stands in high favor with the trade, and is constantly increasing in popularity for the reason that the public is quick to appreciate its merits.

The man who carries an Omega is proud of it and misses no opportunity to sound its praises to his friends. He finds it invariably and uniformly reliable. He learns to depend upon it and it never abuses his confidence.

Ω OMEGA

Adaptable, Interchangeable, and Suited to all Requirements

The Omega is made in all sizes to fit regular American cases, besides a number of Swiss sizes. Every part is interchangeable, and all are made with lever escapements, double roller and pendant set. There are six different grades — from seven jewels to twenty-one jewels — adjusted to heat, cold, and five positions.

EDMOND E. ROBERT
3 Maiden Lane New York

WESTERN SELLING AGENCY
Omega Watches
Heyworth Building, Chicago

CROSS & BEGUELIN
31 Maiden Lane New York

Why Not?

We want your watch business and we want the opportunity of showing you what it means to have the services of a Watch Specialist. You can have our kind of service just as easy as the other kind. *Then why not?*

M. A. MEAD & COMPANY

America's Oldest and Largest Exclusive Watch Jobbers

New York, 17 Maiden Lane | Pittsburgh, Fulton Building | Chicago, Columbus Memo. Bldg.



C. L. Guinand Split Chronographs with Minute Registers

The Turfman's Standard.

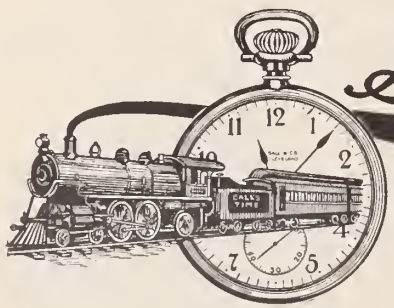
Remarkable for accuracy and reliability. Are cased in Gun Metal, Silver filled and Gold. Prices reasonable.

Imported exclusively by

Jules Racine & Co.,

Importers of all grades of Watches and Movements.

103 State Street, Chicago. **37 Maiden Lane, New York.**



Ball Watches

THE RAILROAD STANDARD

BRING YOU CUSTOMERS

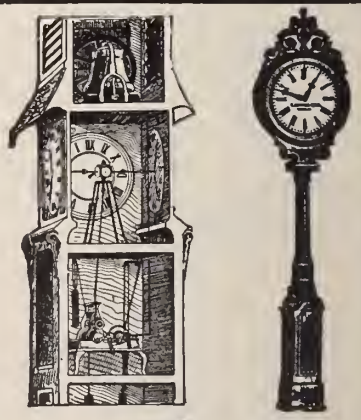
You have had inquiries for Ball Watches—our constant advertising in the Railroad Brotherhood Publications sends people into your store to ask for them. Why not have Ball Watches in stock?

We receive many requests daily for the name of our authorized agent—yours should be on our list.

Write for dealer's proposition to-day.

THE WEBB C. BALL WATCH CO.

Ball Building, CLEVELAND — Railway Exchange, CHICAGO



MAKERS OF

Tower and Street Clocks

For particulars write us, mentioning The Jewelers' Circular-Weekly

E. HOWARD CLOCK CO.,

EST. 1842. BOSTON, MASS., U. S. A.

JULES JÜRGENSEN

Watches and Chronometers

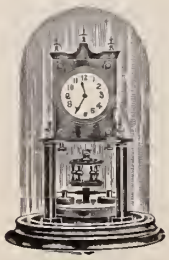
PARIS—"THE GRAND PRIX"—1900

SOLE AGENTS

RUDOLPH & SNEDEKER
65 Nassau St., New York

ANNIVERSARY CLOCKS

Trade-mark registered.



Twenty different styles of cases fitted with

Genuine Anniversary Movements

From $8.00 to $65.00

Send for illustrations

The Bowler & Burdick Co.

Sole owners of the Anniversary Clock

CLEVELAND, OHIO



Correct reproductions of the famous

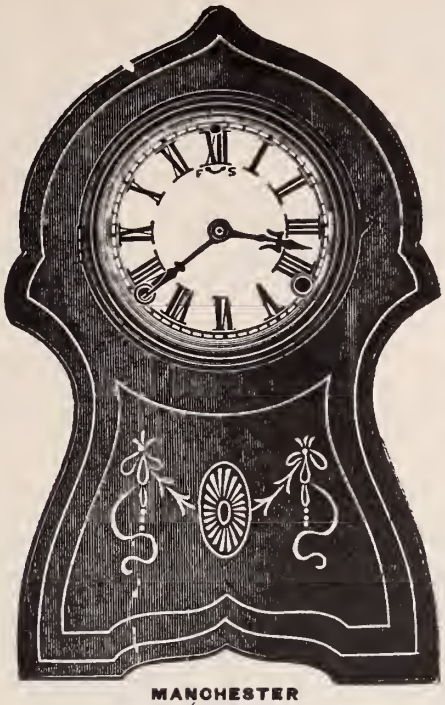
Willard Clocks

Mahogany cases, brass trimmings, painted glass panels, eight-day weight movements.

Illustration shows clock with gilded front and bracket.

Send for illustrations and prices.

KILLAM & CO.
15 Baptist Street,
Pawtucket, R. I.



MANCHESTER
Height 13¾ in. Width 8¾ in.

SESSIONS CLOCKS

Superior Finish Popular Prices

We have added a number of fine marqueterie cabinet clocks to our line which will interest you.

The Sessions Clock Company
FORESTVILLE, CONN., U. S. A.
New York Salesroom, 37 Maiden Lane

HALL CLOCKS



ELLIOTT'S CELEBRATED TUBULAR CHIMES

Harris & Harrington,
12 BARCLAY ST., NEW YORK

Sole Agents to the Trade for J. J. ELLIOTT & CO. LONDON



HALL CLOCKS

of nearly every style and description. The finest line we have ever placed on the market.

Our "Willard" is an extremely fine clock and the highest type of its kind.

Every first-class watch repairer should have one of our No. 13 Regulators. This clock has jeweled pallets and adjusted mercurial pendulum and is finely constructed throughout. We guarantee it to run, with proper care, within five seconds a month. The net price is from $100.00 to $123.00, according to style of case and circuit break, if desired.

Send for illustrated catalogue

WALTHAM CLOCK COMPANY
Office and Salesrooms, Waltham, Mass.

Watch Repairing for the Trade
Careful, Reliable, Prompt Work. Trade References. Price List on Request.
A. D. PAPAZIEN 71-73 Nassau St. Cockroft B'g. New York

Learn Watchmaking

Refined, profitable labor. Competent men always in demand. We teach it thoroughly in as many months as it formerly took years. Does away with tedious apprenticeship. Money earned while studying. Positions secured. Easy terms. Send for catalogue. Address
St. Louis Watchmaking School, St. Louis, Mo.

HOROLOGICAL DEPARTMENT
BRADLEY POLYTECHNIC INSTITUTE
Formerly Parsons Horological Institute
PEORIA, ILLINOIS
LARGEST AND BEST WATCH SCHOOL IN AMERICA
We teach Watch Work, Jewelry, Engraving, Clock Work, Optics. Tuition reasonable. Board and rooms near school at moderate rates.
Send for Catalog of Information



F. & F. J.
SCHWITTER
WATCH CASE REPAIRERS

English and Swiss Cases altered for American movements. Estimates furnished. Work guaranteed. Prices reasonable.

68 Nassau St., New York



STORE KEEPING DEPARTMENT

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

Original Window Displays for Thanksgiving

Prepared expressly for The Jewelers' Circular-Weekly

IN the center of this window the well-arranged table gives an excellent opportunity for the display of knives, forks, spoons, cream and sugar sets, candelabras, fern dishes, etc. The arrangement, of course, can be made according to the discretion of the merchant.

At either end of the table, placed on pumpkins, which may be artificial, is a "make-believe" turkey. Suspended from the clocks at either side are garlands of chrysanthemums, the Fall flower. The three connecting bands are of silk or satin ribbon of a color to match the flowers.



AN ATTRACTIVE AND SEASONABLE DISPLAY OF THANKSGIVING GIFTS.

On the form in front of the table cut glass and more silverware suggestions can be placed, while the rest of the window can be given over to rings, etc.

ANOTHER DISPLAY.

Cut out of stiff carboard a mammoth turkey shape and touch this up by pasting on a few strips of red and brown tissue paper to supply necessary coloring. The "legs" are bits of wood and wire and can be tacked to the base of the window so the "turkey" will stand upright. A bit of bright glass is pasted on for the eye. The tail is formed of a number of feather-shaped pieces of stiff cardboard to which are secured bits of brown tissue paper (or thin cloth). These "feathers" are then tacked on to the board framework in such shape as to form the tail. Set your fan at the rear of the window, and when the current is turned on it will serve a double purpose: first, to move the "tail feathers" of the turkey and give it a live appearance, and, secondly, to keep the air in your window circulating and prevent the front glass from frosting over, as many windows are apt to do when the cold weather sets in.

The turkey cut out can also be used as a display minus the moving feature, but as a moving show it is trebly attractive.

For price cards use miniature cut outs of turkey shape Suggestions are as follows:

Buy Diamonds
HERE.
You'll be Thankful

We Will Thank You
for Your
Thanksgiving Jewelry Trade.

Turkey, the Emblem of Good Cheer.
Our Name, the Emblem of Good Values.

Like the Turkey,
We've Good Stuff Inside.

Little Window Talks.

By FRANK FARRINGTON.

(*Continued from issue of Nov.* 4.)

LET your aim in a window display be to attract attention first, and then to concentrate that attention upon some article that you offer for sale. Your object in window dressing is not to make a pretty display and sell what goods you can, but to make a display that shall sell the most goods possible., and yet be attractive.

The one article idea should be carried through most displays. At all events there should be in every display some one predominating idea that shall stand out in such a way as to fix itself firmly in the mind of every observer.

To fill a window, even though it be most artistically filled with a promiscuous variety of goods at all kinds of prices, with no one idea save that of hit-or-miss running through it all, is unwise.

To fill a window with a display of one particular line of goods, or a line of goods at one price, or a line that appeals to some one taste or that carries one color scheme throughout, is to leave an idea in the mind of every beholder. You want people to go away from that w'ndow with something sticking in their minds that will not leave in a minute.

No matter whether you put one line or a dozen into the window, you must not overcrowd the window. No window was ever a success when filled full, containing all the goods it would hold. The idea of richness of display will never go with a crowded window. Limit the amount of goods displayed to what are necessary to make the scheme a success. Don't, after the window is dressed, tuck goods into every odd corner where a bit of room is left.

If you passed a billboard with an endless variety of small bills and dodgers covering its surface, no two of them alike, what sort of an 'dea would the exhibit give you? How would it compare with that made by one large poster, well made and simply lettered? That's the difference between a cluttered-up window and one properly arranged to convey one idea.

In dressing a window, plan your display before you begin, a superfluous thing to say, but do you always plan the display ahead? It is often advisable even to make a pencil sketch or diagram to help in the working out of the ideas. Choose the goods to be used and note the available quantity of them, also whether they will stand the light of the window or

Storekeeping Department.

not. Many articles are too perishable in so strong a light to be used there except for a short time. In December, goods can be displayed, owing to the short daylight hours, that would be ruined the first day in June. The goods that cannot stand the light, should be displayed well back in the window, with a small showing of them in front, representing about what proportion you are willing to sacrifice for the display. See that no direct sunlight ever shines in upon any goods that can possibly be affected by it. There is no need of increasing the damage that can be done, by courting it.

Never allow any sort of window strips on the glass of your window, unless it is for the purpose of telling the public something that you are sufficiently anxious to have them know to be willing to give up your window display to tell it to them. A strip on the glass attracts and stops the eye, preventing it from going further to notice the goods behind it. A window strip is about as effective as a drawn curtain. Leave the view absolutely unobstructed to the gaze of the passer-by.

Window displays, like newspaper ads, ought to be changed very often. The same window will attract perhaps more times than the same newspaper ads will do it, but even so it will not be a repeater many times over. You must have new window exhibits as often as possible. Of course, in a small town, the people will have seen your windows in less time than in a city, and every store is located in a position which makes it necessary for the proprietor to decide for himself regarding the needed frequency of changes.

It is worth while to remember that you do not want to put all of the goods of a certain line that you are exhibiting into the window at once, so that you cannot show the goods or make a sale without disturbing the display. Keep a reserve stock out of the window.

(THE END.)

Words of Appreciation.

MONROE, Ga., Nov. 4, 1908.

Editor THE JEWELERS' CIRCULAR-WEEKLY:

DEAR SIR:—Although a small dealer at present, I am working to become a bigger and better one in the future, and in this connection I wish to say that your valuable journal is helping me to that end every week. The many good and valuable ideas in your store-keeping, window-dressing and retail jewelers' advertising departments are worth many times the cost of your journal in a year. Notify me when my subscription expires and my check will be forthcoming for the continuance of THE JEWELERS' CIRCULAR-WEEKLY.

Respectfully yours,

B. P. MCCORMICK.

The show window in Philip Jacoby's store, Kalispell, Mont., was robbed of about $50 worth of small articles, recently. A tray of diamonds which had been unintentionally left in the window was not taken. The window was awkwardly broken, the entire pane having been shattered.

Don't Wait To Be Told.

DO you want to produce a favorable impression upon your employer? There is probably no simpler way of accomplishing this end than by employing the spare time that always comes at intervals during the day. This is no more than duty demands for your salary goes on just the same whether customers line the counters or the store is empty, and your time rightfully belongs to your employer and should be utilized to his best interests.

Nevertheless it is an agreeable surprise to a proprietor to find a clerk who does not wait to be told what to do, and always seems to have in mind some task that requires his attention. The employer is glad to be relieved of the necessity of mapping out the other's work to the minutest detail, for he knows, as does the clerk, that compulsory work is never wholly satisfactory.

It is impossible to get the best from a clerk that he is able to give, unless that clerk is willing and anxious to do his share. Such an easy thing it is to slight, neglect, or dilly-dally over work if one's heart is not really in it.

If a man's interest is genuine and loyalty to his employer directs his efforts, there is no danger of his wasting his time to any extent, or of his finding any difficulty in seeing around him numerous little details that await some one's attention. No need of outside suggestions for the clerk who really desires to do all that he can, for if his eyes are open, his hands will soon be full.

The man who tries to get along without his trade or advertising journal at the end of the race will find himself among the also ran. Mighty few men can run a business successfully on their own brains alone.

It is better to take things as they come than to miss them as they go.—*Burba's Barbs.*

Carelessness vs. Success.

By JULIA SETON SEARS, M.D.

ONE of the most dangerous forces operating against success is carelessness. It stands in the pathway of advancement; it is the constant enemy of growth and accumulation.

If you study your own life and the life of others around you, you can see the reaction of carelessness everywhere.

It is the originator of want and idleness; it is the partner of crime and vice; it is, in fact, the companion of a poverty-stricken old age.

It has its beginning in the extravagances and thoughtlessness of youth, and its end in the failure and despair of older lives.

To be careless when the future success of a whole lifetime may hinge upon a courageous and capable action; to be careless when every thought and action might become a fountain for eternal good; to be careless when the one opportunity of existence is pressing in upon us for recognition; these are active, death-dealing factors in the hope for success.

No harm or loss can come to those who give careful, systematic attention to the affairs of life; attention often conquers when everything else fails; the problems of life are not hard to solve, for those who apply themselves.

The individual with a high aspiration, an unchanging hope, a strong, healthy ambition, who knows how to be painstaking and careful of every detail in his work, and who can link these qualities to enthusiasm enough to resist the reverses that will always be found in the efforts toward growth, will soon find the whole world falling into line to help him toward his desires.

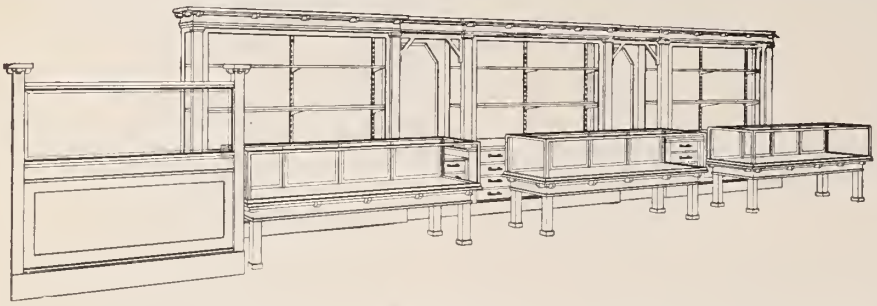
Success is not an accident; it is the combination of pluck and brains; the culmination of careful application and courageous action.



A HOLIDAY WINDOW DISPLAY BY MRS. THERESA BERTL, NEWARK, N. J.

ALEXANDER H. REVELL & CO.

REES, DAYTON, EASTMAN AND HAWTHORNE STREETS **CHICAGO, ILL.**



Manufacturers of
High-Grade Jewelry Fixtures

¶ Wall Cases, Show Cases, Tables, Tray Cases, Etc.

"Let us quote you prices."

HALL CLOCKS

The Best Tubular Chimes

GRAND PRIZE ST. LOUIS
—: 1904 :—

BAWO & DOTTER

26-28-32-34 Barclay Street, New York

IMPORTERS AND MANUFACTURERS

Fine Imported Clocks

OF EVERY DESCRIPTION

SEND FOR CATALOGUES

JOHN AUSTIN & SON



Assayers, Refiners and Smelters

74 & 76 Clifford Street PROVIDENCE, R.I.

We Do Our Own Smelting

JACOT MUSIC BOX CO.
MIRA MUSIC BOXES AND MIRAPHONES
39 UNION SQUARE - NEW YORK.

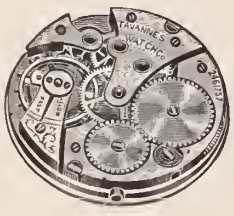
WORKSHOP NOTES

For Jewelers and Watchmakers. Cloth. Postpaid. $2.50. Published by The Jewelers' Circular Pub Co., 11 John St., New York.

O-SIZE TAVANNES

SCIENTIFICALLY BUILT, PERFECTLY FINISHED, CAREFULLY ASSEMBLED AND MADE BY THE FINEST MACHINERY, THUS ENSURING ABSOLUTELY ACCURATE CONSTRUCTION AND INTERCHANGEABILITY OF PARTS. **THE MATERIAL COMES IN FINISHED FORM, "READY TO USE."**

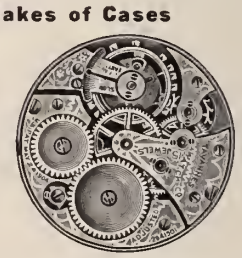
Pendant Setting, Hunting and Open-Face (with Second Hand), Fitting All Makes of Cases



No. 160. 7 jewels, with new fero-nickel compensating hair spring. Quick train. *Adjusted to heat a .d cold.*



No. 161. 11 jewels, with new fero-nickel compensating hair spring. Quick train. Patent regulator. *Adjusted to heat and cold.*



No. 162. 15 jewels (3 pairs in settings), with new fero-nickel compensating hair spring. Quick train. Patent regulator. *Adjusted to heat and cold.*

ALL TAVANNES WATCHES ARE FULLY GUARANTEED AND ADJUSTED TO TEMPERATURE.
THE NAME TAVANNES IS A GUARANTEE OF ACCURACY AND DURABILITY

TAVANNES WATCH COMPANY

ADOLPHE SCHWOB, Sole Agent for the U. S.

311 Wabash Avenue
Chicago

2 AND 4 MAIDEN LANE, NEW YORK

704 Market Street
San Francisco



Typographical Display—How to Get the Best Results.

By Clifton S. Wadv, in *Profitable Advertising*.

AN advertisement writer not unknown in the field recently said to me, in effect: "I never indicate type and sizes. I never lay out my stuff with a yard-stick and demand that the printer (literally) follow directions to the letter. That's the method of the advertising school graduate when he starts out with the idea that he alone can produce an effect proper to the thing in hand. It's rot. I leave the printer in a good office to take the stuff I write and set it up in good display. That's his business.

A SIMPLE WAY TO BRIGHTEN YOUR ROOM

No. 1.—Bad division of words. Display crowded at top.

Writing is mine. I keep to mine and expect he knows his own better than I do."

There are several wrong assumptions here, and several fallacies apparent, which make me desire to bring the subject up and express my views in the matter, born of experience.

In the first place, I don't agree with one who says that the style of display isn't "the business of the advertisement writer." The original preparation of his stuff should be in a form that will, of itself, largely indi-

A SIMPLE WAY TO BRIGHTEN YOUR ROOM

No. 2.—Note the relief of more room at top.

cate what he has in mind for style of display, division of lines, etc. If not there, he should add it. The best advertising needs proper presentation to give it a chance before the eyes of the reader, just as even good wine needs a bush, old saws and files of philosophy notwithstanding. The bush in this instance is the manner of handling the copy in composition; and I have prepared an example for demonstrating how even the simplest heading card may be (and was) improperly displayed and divided, for the original of this was done in a big printing plant by an expert compositor who

A SIMPLE WAY TO BRIGHTEN YOUR ROOM

No. 3.—Improved division of words.

"knew his business" according to his own confession, and the opinions of some for whom I am writing this.

Note example 1. It is set in caps, heavy type, crowded up against the top line for the sake of economy (?) and the words made to fill four lines in a way to knock all sense out of the matter unless you study it for a meaning—and people should not be required to make that kind of effort.

Example 2 resets the same matter, allowing a fair top space demanded for artistic reasons by a heading (such as this is).

Example 3 corrects the phrasing and

A Simple Way
To Brighten Your Room

No. 4.—Lower case letters are much better.

divides the sentence naturally for quick understanding by the eye; but it still needs remedy in type size. In example 4 these two lines are properly set in caps and lower case type, and (if my printer has here spaced it well) yields a pleasing and attractive result not found in either of the other three treatments of the same copy.

Think you that good copy must necessarily have good display when sent to a good print shop? Nay, nay, brother; dismiss the delusion from your mind.

See issue of Nov. 25 for an illustrated article on Christmas Advertising.

What Some Jewelers Say.

FINELY Engraved Jewelry—Makes a gift doubly acceptable, and we are prepared to engrave every article bought of us in the nicest manner possible in plenty of time for Christmas; but don't leave it till the last moment. Make your selections now, leave your engraving instructions, and we will hold anything for you until wanted. V. E. Jacobs Co., Jacksonville, Fla.

Money saving values in diamonds, watches, jewelry, silverware, cut glass, etc. It will be seen by comparison that our goods are the best and prices the lowest in town. Every article guaranteed as represented. Samuel Phillips, Stamford, Conn.

Sterling Silver for Brides—Few gifts are permanently useful and will be so long a reminder of the giver, as dainty articles of silver. In sterling our lines range from simple hand engraved pieces up to very elegant, heavy die work and prices from teaspoons at $3.75 and up. J. V. Merchant Jewelry Co., Iola, Kans.

Yes, we repair watches and jewelry of all kinds. Do it right, too. Make things as good as new and sometimes better. We do other things, too. We take your old jewelry and make it over into new and stylish things. If you have any old articles of jewelry you have discarded because "people are not wearing such things now," bring them here and see what wonderful things we can do with them. Jas. E. Doll, Frederick, Md.

An Autumn wedding has its serious side, especially in the selecting of wedding gifts, and is apt to cause considerable anxiety to the friends of the bride and groom. This can be obviated if you choose those articles you desire from Reinel's. We know we have the most artistic and attractive goods ever shown in sterling silver, cut glass, plated ware, diamonds, precious stones, etc. E. J. Reinel, Streator, Ill.

Don't you need some new silverware now that Fall is here? Select it from a showing that is so complete and broadly varied that you will have no trouble in choosing the very style and grade you want. The silverware we sell gives the dining board that degree of refined elegance that women of good taste generally seek. You do not need a large purse here, either. D. Buchanan & Son, Richmond, Va.

Inexpensive Wedding Gifts—This Fall we offer hundreds of inexpensive wedding gifts in sterling silver and silver and glass, ranging in price from $1.50 and up. A selection from our stock will be gladly sent on approval, all express charges prepaid. Galt & Bro., Washington, D. C.

Always Something New—"The god of things as they should be." Billiken, the god of health, wealth and happiness—the dandy little image that brings good luck to all who deposit one dollar with us. Notice: "I will be glad to meet every person in Streator and vicinity during the next few days during my stay with Carew, the jeweler—you only have to look at me to laugh; I change gloom to happiness."—Billiken. There are more. We have many other novelties—many things that you cannot but appreciate, and you are urged to inspect our line. W. H. Carew, Streator, Ill.

Better Settle It NOW



Waterman's Ideal Fountain Pen

For the Christmas Trade.

The Best Gift

is none too good to represent your Christmas trade. Save your reputation for "doing things right" by having a complete stock of Waterman's Ideals.

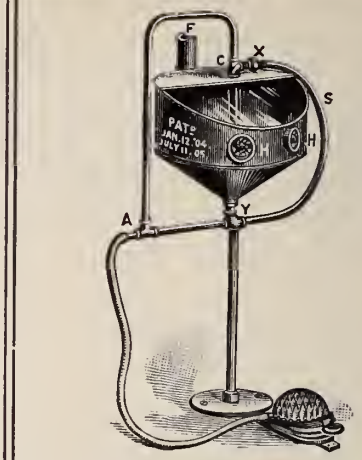
Nothing can be more practical and useful to the well-equipped than the finest writing instrument in the world. Not a day but proves anew its worth and permanent pleasing power. Not a souvenir but an indispensable aid, yet beautiful as a jewel.

Don't sell fountain pens about which there can be any doubt, sell the best known, one-priced

Waterman's Ideal Fountain Pen

It is within your power, and ours, to encourage early buying. That is the course that avoids the last week rush that overtaxes us all. We are doing our share with enormous early advertising. What are you doing? Write to-day for catalogue and our Christmas selling plans and suggestions.

L. E. Waterman Co., 173 Broadway, N. Y.



A Small Compound Sand Blast

Price, $20.00 Foot Bellows, $6.00

WORKS AS EFFECTIVELY WITH FOOT BELLOWS AS WITH POWER BLOWER : : : : :

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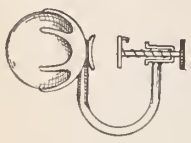
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WORKSHOP NOTES AND QUERIES

[Answers are also solicited from our readers to the questions published on this page.]
No attention paid to communications unless accompanied by full name and address of the writer.

QUESTION No. 2148.—**Russian Enamel.**—*Will you please describe to me the nature of the enamel used by the Russians?* *A. W.*

ANSWER:—The enamel that the Russian jewelers use in filling in the openings between filigree work is the same as is used on emblems, watch cases or jewelry, and with the exception that the regulation enamel is a little more dense and for that reason the lighter tints of enamel are used. The French do this work and call it "Plique-au-jous," and the special French enamels that are used for this purpose are called "translucides." Some of this work is made in this country, and most all the New York enamelers have done some of this work, but most of the filigree work made here have been teaspoon handles, etc. The "Secession" jewelry, made in silver, and which had such a vogue about five years ago, had a great deal of enameling in this style, but differs from the Russian work in that it was matt or dull finished, making a very pleasing effect. There are a number of ways of enameling between the filigree. One is to place a piece of sheet brass behind the article and proceed as though it were die struck. Another way is to grind enamel coarser than usual, fill in the cavity and fire it, and repeat until it is entirely closed. It would be better to fuse the enamel in a muffle furnace. Regular filigree wire is used, or the openings can be saw-pierced. It is not necessary to undercut the work. Copper and brass would not answer. Filigree wire is made of silver. The designs are formed and wired together, a dob of borax is placed on each joint, and a lot of little pieces of silver solder are sprinkled around it by blowing on the work with a blow-pipe a piece of solder stick on every joint. Then the work is heated the same as any soldering. It would be well to have the filigree stripped before enameling.

QUESTION No. 2149.—**Non-Corrosive Soldering.**—*I would like to have a non-corrosive soft soldering fluid receipt. Kindly publish one in* THE CIRCULAR-WEEKLY *and oblige.* *N. B. K.*

ANSWER:—A non-corrosive soft soldering flux, or fluid, is made by mixing glycerine, four parts; muriatic acid, one part; water, one part. It is not necessary to use the exact proportion as given above, but the ingredients may be mixed to suit. Some use the glycerine and muriatic acid, not adding the water, which is also a very good method. Another fluid may be made by boiling lard oil, or sweet oil, and adding enough resin to make it of the consistency of syrup. Then there is the old, well-known soldering acid, good for nearly all soft soldering purposes, consisting of zinc reduced in muriatic acid. Feed zinc in the acid until the acid will take up no more. This may be diluted with a little water. The resulting mixture is known as chloride of zinc. All articles should be washed after soldering to prevent spotting or discoloring. If the chloride of zinc is used, rinse off in cold water. If the oils are used, then rinse off in hot soda or potash and finally rinse in cold water.

Jewelry Repairing, Soldering and the Uses of Fluxes.

(Translated Expressly for THE JEWELERS' CIRCULAR-WEEKLY from the *German Watchmaker Calendar.*)

SOLDERING of jewelry repairs is done with the assistance of some flux, which prevents oxidation during the heating process. The number of such fluxes is great and it depends on the nature of the metal to be soldered, which of the fluxes is the most appropriate one to be used.

For soldering gold or silver the most proper flux is borax, phosphoric acid, phosphate of soda and some well known soldering fluid. It is important to know the effects of these different substances, and to employ the most advantageous.

Borax consists of colorless crystals which are generally covered with a white dust. It is solvent in water, which may be cold but should preferably be warm. Chemists generally call borax a double substance, consisting of boric acid and soda, which form a kind of salt when composed of one part of soda, two parts of boric acid, and some water, without which a crystal could not be formed. By the melting of borax a glass-like mass is formed, which in this manner prevents the access of air to the surfaces of the objects (thus preventing oxidation) which are intended to be covered by the solder. Should one attempt to join two pieces of silver without any flux, the solder would melt, but would not adhere to the two pieces of silver, because their surfaces would be covered by oxide by the access of the air. When, on the other hand, pieces of solder with a suitable quantity of borax have been placed between the pieces of silver, and a suitable heat has been applied, the solder and the borax become fluid and the following takes place: In the melting of the borax the excess of boracic acid causes the oxide layer, with which the silver and the solder are covered, to be removed, when the surfaces of the metal form a perfect contact and allow the solder to form a perfect joint as soon as a proper degree of heat has been applied.

Often, when commercial borax is employed for soldering, the excess of water contained therein forms air bubbles when heated and causes annoying effects. In order to avoid the formation of such air bubbles it becomes necessary to calcine the borax. The water is forced from the borax by heating it in an iron pan-like disk, where the salt melts quickly to a clear fluid, which, by an increase of heat, expels steam, which would be the cause of air bubbles being formed in soldering. After a little time the borax has in this manner been formed into a spongy mass, increasing in volume, which may be easily pulverized and then preserved in a dry state in corked-up bottles, to be used when necessary and to prevent its absorption of fresh moisture from the atmosphere.

Borax in this form is styled "sprinkle borax," but even in this manner moisture is retained in a minimum degree in this sprinkle borax, and is only expelled by intense heat.

Phosphate of soda, when purchased in the form of a salt, which will also absorb metallic oxide, has the same effect as borax, but as this substance becomes very fluid in intense heat, it is especially useful in very hard melting solder. As phosphate of soda also contains water, it may be dried by simply exposing it to the air, which causes it to change into a dry powder, which may then be used as an excellent flux for soldering.

Of the soldering fluids used for hard soldering several may be purchased. One which is considered the best, consists of phosphoric acid in solution with water and a percentage of very strong alcohol. If the places to be soldered are moistened with this fluid and then heated, it will leave a small percentage of phosphoric acid after the evaporation of the fluid, which unites with the remaining oxide. The new combination will then form a fluid by an increased heat, excluding any access of air, giving this soldering fluid all the chemical properties of the boracic acid contained in borax.

By means of an equal or similar process the same effect is produced. This is done by a more modern, but not generally known soldering fluid, which appears in commerce under the name of "fluoron." This is simply used like soldering fluid in connection with soft solder. The new fluid is claimed to be more effective than borax and its application is said to be more convenient and sure. It is kept for sale in Pforzheim at a very moderate price. Borax, however, is mostly used on a small scale and is more easily obtained.

(To be continued.)

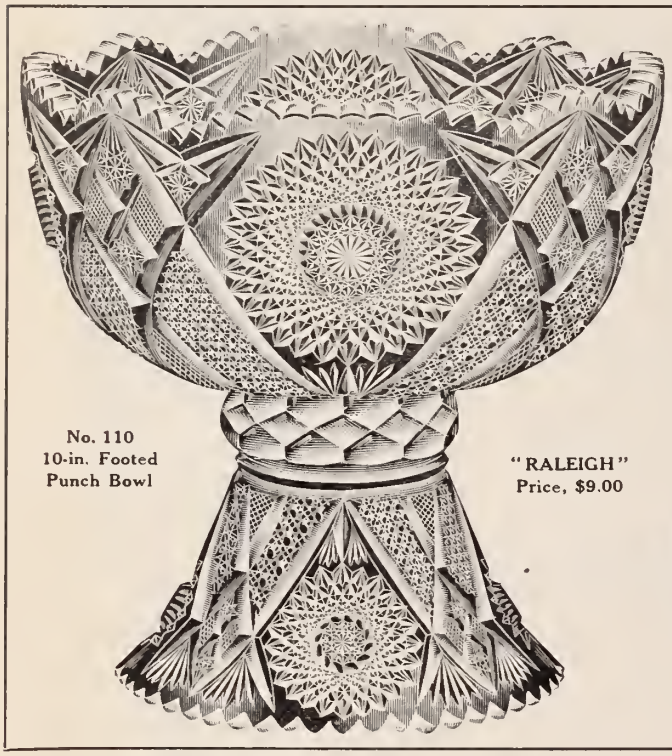
A retail jewelry store in Maitland, Mo., 30 miles north of St. Joseph, was entered one night recently by burglars, who escaped with several watches, stick pins, rings and other stock. The thieves are supposed to have gone towards St. Joseph and the authorities there have been notified to be on the lookout for them.

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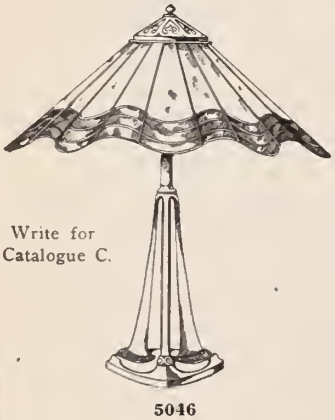
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BERNARD PALISSY AND HIS WORK.

From the *Keramic Studio.*

IT is an undeniable fact that the work of modern craftsmen is, with a few striking exceptions, inferior to the work of the artisans of the past. This is true in all crafts, and in ceramics it is much to be wondered at, because of the tremendous progress of scientific as well as practical knowledge. Ceramic secrets of the past are rapidly melting away under the searching light of modern investigation, and it is not to so-called lost secrets that the inferiority of the present work is due, but perhaps, in a great measure, to the ease with which



PALISSY DISH.
From "French Pottery and Porcelain."

every artist, with the help of an elementary instruction in the manipulation of clays, can develop good bodies and glazes, so that being satisfied with tolerably good and artistic first results, he does not strive for the production of real works of art. There is also the difficulty of getting for handicraft a remunerative price when factories are turning out by machinery and with the help of ordinary workmen so much work of real artistic merit, if not of great technical value. Old craftsmen often spent a lifetime experimenting at hap-hazard to obtain certain results and during this long period they became such experts in the technique of the work that, when the goal was finally reached, works of perfect workmanship were produced. To-day results are in a way obtained much more easily and rapidly, too easily perhaps, artists cease striving for improvement before perfection has been reached and the work remains work that could be done by almost everybody.

One of the greatest figures in the history of ceramics is Bernard Palissy, "the potter of Saintes." His strange and erratic career, his distressing failures in the research of a white enamel which he thought would make a perfect pottery, the great reputation he finally acquired as a potter, although he had not found the ideal substance which he strove for so many years to discover, all these are so many lessons to craftsmen of all ages.

Born in 1510, Palissy was a painter of stained glass and a land surveyor by profession. During the early part of his life he traveled through the different provinces of France, as was the custom among skilled artisans who wished to become familiar with all the processes and materials used in their handicraft. He settled at Saintes about 1542 and began his researches into the composition of enamels.

"Twenty-five years ago," he writes in his Memoirs, "I was shown an earthen cup turned and enameled, so beautiful that from that moment I entered into dispute with myself, remembering many things that certain persons had told me, making mock of me, when I was painting pictures. Now, seeing that these were no longer much wanted in the part of the country where I dwelt, and that neither was glass painting in great request, I began to think that if I found out the invention of making enamel, I could make vessels of clay and other things of comely favor, as God had granted me to understand somewhat of portraiture, and from thenceforward, without care that I knew nothing concerning argillaceous earths, I set myself to search out enamels like a man who gropes in darkness."

And during 15 years he continued to grope in darkness and there is no reason to believe that he ever found what he was working for, but he learned to produce work of absolutely individual character and strong originality and of great technical perfection.

Palissy does not give any description of this beautiful cup he had seen, which filled him with such enthusiasm and transformed the glass painter into a potter. Some critics have supposed that it was an Italian faience. Henri Frantz in his "French Pottery and Porcelain" thinks it was one seen in Germany, perhaps at the Hirschvogels' in Nuremberg. But it is doubtful if any of these wares with which Palissy must have become familiar during his travels, would have made such a strong impression upon him. Tin enamels were then made in Italy and Germany, opaque enamels at Limoges and specimens could not have been such great rarities. It seems more natural to conclude with L. Solon, in his "French Faience" that this wonderful cup was one of the then very rare Chinese porcelains which were beginning to find their way to Europe and could occasionally be found in the houses of nobles and princes. The marvelous translucency and whiteness of the ware was undoubtedly what impressed Palissy so strongly, but he made the mistake of believing that these qualities were due to an enamel of special purity and whiteness, a mistake which prevented his experiments from ever resulting in success. However, there is no doubt that he developed glazes of wonderful limpidity and brilliancy.

"Upon which," he relates, "another misfortune befell me, causing me great annoy-



PALISSY DISH WITH REPTILES AND SHELLS.
From Solon's "French Faience."

ance; which was that, running short of wood, I was obliged to burn the palings which maintained the boundaries of my garden, the which after being burnt I had to burn the tables and the flooring of my house in order to cause the melting of the second composition. I was in such agony as I cannot express, for I was utterly exhausted and withered up by my work and the heat of the furnace; during more than a month my shirt had never been dry upon me. Even those who ought to have helped me ran crying through the town that I was burning the planks of the floors, so that I was made to lose my credit, and was thought to be mad. Others said that I was trying to coin false money, and I went about crouching to the earth, like one ashamed."

And further, "The mortar in the walls of my furnace being full of flinty pebbles, these felt the strength of the heat (where my enamels were beginning to liquefy), and split into many pieces, making many outbursts and many explosions in the said furnace. Now as the fragments of the peb-



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bles flew against the stuff on which I was working, the enamel, which was now liquefied and in a glutinous state, took in the said pebbles and attached them with itself over all the parts of my vessels, which otherwise would have been found beautiful."

"Palissy," says Henry Frantz, "had put his last resources into this batch; he had borrowed the wood to fire it; he had engaged the services of a potter for whose keep he was responsible and whose wages he owed, and he had his own wife and children to feed. After being at first ill with grief he plucked up all his energy again, and having earned a little money by the exercise of his trade of glass making, he attempted another batch, which in its turn failed, cinders having stuck to the pieces. To obviate this he invented a sort of earthen *lantern,* still in use at the present day under the name of sagger, and thus he at last achieved the production of his first faiences, covered with a marbled enamel; later his rustic basins or dishes, ornamented with snakes, frogs, lizards, fishes and all those admirable rustic pieces to which he owes his great renown. His chief preoccupation was then to imitate Nature with a touching realism and an extraordinary care for truthfulness. Speaking of his lizards, Palissy writes that real lizards often came and admired them; and concerning a dog that he had made he says that 'many other dogs began to growl on seeing it, thinking it to be alive.'"

There are slight differences of opinion about the nature of the glaze used by Palissy. According to Solon, he had given up all hope of producing a pure white enamel, and used to the end nothing else than the "galena" or lead ore used then for all common pottery, such as was made near Saintes by numerous earthenware makers, a thick glaze of a light yellowish tint. Brongniart believed that there was a small amount of tin in his enamel, but Deck maintains that he used tin but rarely and only to tone down the crudity of some colorings.

Some of the most valued Palissy pieces are decorated with figures for the modeling of which he probably employed sculptors of great talent. He also took moulds direct from original works in chased metals. It is thus that he reproduced some of the famous pewter plateaux and ewers of François Briot. But his most popular and best known dishes are the rustic dishes decorated with fishes, reptiles, shells, etc., always molded direct from nature, M. André Pottier has discovered in a manuscript of the 16th century and thus describes Palissy's mode of procedure:

"To prepare the *motifs* of the composition a sheet of tin was used, upon which was fixed by means of Venetian turpentine the bed of delicately veined leaves, of pebbles or of petrified substances, that constitutes the usual ground of his compositions; upon this was arranged the principal subject, the animals, reptiles, fishes and insects being fastened down by very fine threads passed through small holes made with an awl in the metal sheet. Finally, when the whole had been brought to a point of perfection by the execution of a crowd of details which varied according to circumstances, a layer of fine plaster was run over it all in order to form the mould. The animals were afterward carefully withdrawn from their plaster envelope, so that nothing hindered their being used immediately again in the composition of some other subjects."

In 1588 Palissy was arrested for his religious opinions and thrown in the Bastile, where he died in 1590, at the age of 80, but in the last part of his life he was rewarded for his early failures by ever-increasing fame. This fame has grown ever since, and when the rare Palissy dishes which are not buried in museums come out for sale in the auction of private collections they bring enormous prices.

What makes the value of a Palissy dish, of a faience d'Oiron, an old Sèvres or Dresden vase, of the Italian, Frence or Dutch faiences of past centuries, also of the old Chinese masterpieces and of all wares for which collectors and museums are willing to pay such fabulous figures? Is it simply their age and rarity? This certainly accounts for a good part of the price, but not all, for a common piece of pottery, however old or rare, will bring very little money. Neither can it be said, in the case of many of these high-priced wares, that their artistic merit is one of the main causes of their value. A number of the old Sèvres and Dresden vases, if judged from the modern standard of artistic merit, will be found to be sadly wanting in regard to shapes as well as decoration. And there is nothing in the Palissy decorations which should appeal very much to modern taste. The loading of dishes with bugs, lizards, fishes, shells, etc., is hardly to be commended, however true to nature the animals may be. Palissy may be said to have been the founder of this school of naturalistic decoration which has had an extraordinary vogue until to-day and is fortunately giving place to a better understanding of the rules of design.

But if the Palissy ware is not to be highly commended from an artistic standpoint, it will be found to have, in common with all wares which are greatly valued by connoisseurs, a quality which is the fundamental quality by which all craftswork should be judged, and that is technical excellence, perfection of workmanship. If Palissy used only a common clay and an ordinary lead glaze, he used these common materials with such skill that the numerous imitations of his ware have always been easy to detect, although some of the reproductions made by clever craftsmen of the beginning of the 17th century are almost equal to the productions of the master.

The lesson which the past teaches us should not be lost sight of by craftsmen of the present day. It seems to be better understood in France than in this country. There individual artists strive for technical excellence and such men as Lalique, Thesmar, Doat, Naudot and many others produce work which can compare favorably with the work of the past. In this country our many schools and guilds of crafts seem to work more for artistic effects than technical skill. This is not a true and durable standard of merit because taste in decoration changes from one generation to another and from one country to another.

The Casting of a Gigantic Bronze Statue.

A NOTABLE event, which occurred at the bronze factory of the Gorham Co., at Elmwood, R. I., Oct. 14, was the casting of the heroic-sized horse, a part of the equestrian statue of Gen. Phil Sheridan, which in due time will stand 14 feet in height from a plinth of granite at Washington, D. C. The fact that this horse is undoubtedly the largest piece of bronze ever cast in this country, if not in the world, and the added fact that the horse was cast in one entire piece, made the affair particularly noteworthy. It has hitherto been customary in the casting of equestrian statues to cast the horse in separate pieces, the head and neck in one, the tail in another, the body in one or two parts and the four legs separately. These parts were all assembled later, riveted together and brazed so as to appear as if cast in one mould.

Nearly two months was necessary for the preparation of the flask in which the mould was made. It was about 12 feet in length, eight in width and six and one-half in height. It weighed between 70 and 75 tons before the metal was poured into it, and was held in position by immense rods and turn-buckles, firmly fastened. Upward of three tons of the liquid bronze were needed to make the casting.

The body of General Sheridan was cast some time before, and is now being finished in the foundry. When the parts are assembled the statue will be found to be of heroic proportions, and will represent the gallant general on the back of his famous charger, "Rienzi," or "Kentucky," as he was sometimes known, in the act of turning to his fleeing soldiers at Cedar Creek, after his famous ride from Winchester, "20 miles away." One hand is holding back his horse, while the other, clutching his hat, is extended toward his men and waving them back from the retreat.

The clothing and accoutrements are after historical models, and the figure and face of Sheridan have been taken from his most famous painting. Even the horse is modeled after "Rienzi," whose skin is still preserved at the Governor's Island museum, and an apparently successful effort has been made by the sculptor, G. Borglum, of New York, to make the statue, although heroic in proportions, historically correct.

The pouring, which was conceded to be perfectly successful and highly satisfactory, was witnessed by about 50 invited guests, and the details of the casting were carried out under the personal supervision of Foreman Linsey Baird. Included among those who witnessed the casting were Edward Holbrook, president of the Gorham Co.; Vice-President John S. Holbrook, Secretary John F. P. Lawton, Superintendent Fred C. Lawton, Manager Bliss, of the New York store; William H. Thurber, of the Tilden-Thurber Co.; Herbert J. Wells, president of the Rhode Island Hospital Trust Co.; George Nye, cashier of the United National Bank; George Martin, vice-president of the Phenix National Bank; William H. Mason, of THE JEWELERS' CIRCULAR-WEEKLY, Louis Clarke and others.

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20 K. 80c.	" "	10 K. 40c.	" "
18 K. 72c.	" "	8 K. 32c.	" "
16 K. 64c.	" "	6 K. 24c.	" "
14 K. 56c.	" "	4 K. 16c.	" "

MARKET RATES FOR SILVER AND PLATINUM

WE SELL

Gold, Silver and Platinum, various qualities, rolled flat or drawn to wire of any gage.

PRICES OF ALLOYED GOLD:

8 K. 42c.	per dwt.	14 K. 66c.	per dwt.
10 K. 50c.	" "	16 K. 74c.	" "
12 K. 58c.	" "	18 K. 82c.	" "

Gold and Silver Solder, either from formulas furnished, or our own. "T. B. H." Alloy, 25c. per oz. Guinea Gold, 75c. per lb. Shot Copper, 40c. lb. We will send tables for alloying without charge. They save figuring.

Try us and you will Appreciate our Squareness, Promptness and Accuracy.

T. B. HAGSTOZ, Ltd., Main Office, 709 Sansom St., Philadelphia, Pa.
SMELTERS, ASSAYERS, REFINERS

Phone 3759-R.

WM. F. RENZIEHAUSEN CO.

43-47 Oliver Street, NEWARK, N. J.

Gold and Silver Refiners

PROMPT RETURNS MADE FOR ANY MATERIAL CONTAINING PRECIOUS METALS
DEALERS IN GOLD AND SILVER, AND ROLLERS OF STERLING SILVER.

Gold and Silver Anodes a Specialty

UNITED STATES SMELTING AND REFINING WORKS

L. & M. WOLLSTEIN

16 JOHN STREET, NEW YORK

SWEEP SMELTERS AND ASSAYERS

Dealers in Gold and Silver Assay Office Bars. HIGHEST and MOST PROMPT RETURNS made for Sweeps and all kinds of Waste containing precious Metals.

HIGHEST PRICES PAID FOR OLD GOLD AND SILVER

Manufacturers of STERLING SILVER. Importers of PLATINUM. Ore and Bullion Assays a Specialty.

1000 FINE

Having installed a plant for refining metals **ELECTROLYTICALLY**, we are now in a position to supply the trade with

ABSOLUTELY PURE METALS

FOR MANUFACTURING AND ALLOYING

We will refine **YOUR SWEEPS** and **SCRAP** and give you **PURE METALS** in **RETURN**—or cash value if desired.

Give us a trial and let us show you what we can do for you.

Established —1887— **PENN SMELTING & REFINING WORKS** No. 906 Filbert Street PHILADELPHIA, PA.



Percy H. Greer

JEWELRY AND ART

Auctioneer

Strictly for the Legitimate Trade

San Francisco Address:
Jewelers' Bldg., 150 Post Street

Los Angeles: Hollenbeck Hotel

REFERENCES:

Morgan & Allen Co., 150 Post St., San Fr.
M. Schussler Co., 704 Market St., "
California Jewelry Co. " " "
J. P. Trafton Company, - Los Angeles

If at any time you wish to know anything about the integrity and ability of an auctioneer, write to some responsible wholesale house of long standing, they will furnish you with private information whether the party is trustworthy or not.

Established 1879 **Manufacturer of**

LOUIS W. HRABA — Fine Leather Goods

29 East 19th St., New York **Exclusively for the Jewelry Trade**

WRIGHT SELF-FILLING FOUNTAIN PENS



BEST MADE

50 Cents to $12.00 Each. Write for Samples and Catalog.

WM. WEIDLICH & BRO. PROPRIETORS WRIGHT PEN CO. **623 Washington Av., St. Louis, Mo.**

SEND YOUR SWEEPS to the

Cincinnati Gold & Silver Refining Co.

REFINERS, ASSAYERS AND SMELTERS

Office, 523 Elm Street; Works, 2257 Eastern Avenue; CINCINNATI, OHIO

Highest Price Paid for Gold, Silver and Platinum **Platinum and Gold Filings Refined by the Russian Method**



HERMAN KOHLBUSCH, Sr.,

ESTABLISHED 1859.

Manufacturer of Fine Balances and Weights

for every purpose where accuracy is required.

Office and Salesroom, 194 BROADWAY, NEW YORK.

Send for Price List. Tel. 370 Cortland



Practical Course in Adjusting

Published Price, $2.50 Special Reduced Price, $1.50, Postpaid

THE JEWELERS' CIRCULAR PUB. CO., 11 John Street, New York

A Happy Thought



Beacon Shrimp "Ink Pencils" for Christmas

It is a fine thing to please someone with your gifts. It is even finer to permanently please. That's what the line of Beacon "Ink Pencils" accomplishes, and dealers having them in stock will find they are one of the most popular gifts of the times. Can be carried in any pocket, or in a lady's purse, in any position, and cannot spill.

Made in many sizes and styles. At all prices. In attractive Holly Boxes for Christmas. Write for complete catalogues.

AiKin-Lambert Co.
15-19 Maiden Lane
New York

PATENTS

obtained on inventions and designs. **Trade**-marks, prints and labels registered.

R. W. BISHOP,
ATTORNEY-AT-LAW,
908 G Street N. W., Washington, D.C.

CRUCIBLES.



Jewelers' Supplies, Etc.
Established 1850.
J. & H. BERGE,
95 John Street, NEW YORK.



PLATINUM

AMERICAN PLATINUM WORKS

NEW YORK OFFICE
CHARLES ENGELHARD
32 Cortlandt Street
HUDSON TERMINAL BUILDINGS

NEWARK, N.J.

THE JEWELERS' CIRCULAR

WITH WHICH ARE CONSOLIDATED

THE HOROLOGICAL REVIEW,

THE JEWELERS' WEEKLY.

THE JEWELERS REVIEW

Copyright 1908 by
The Jewelers' Circular
Publishing Company.

11 John St., Corner Broadway, New York.

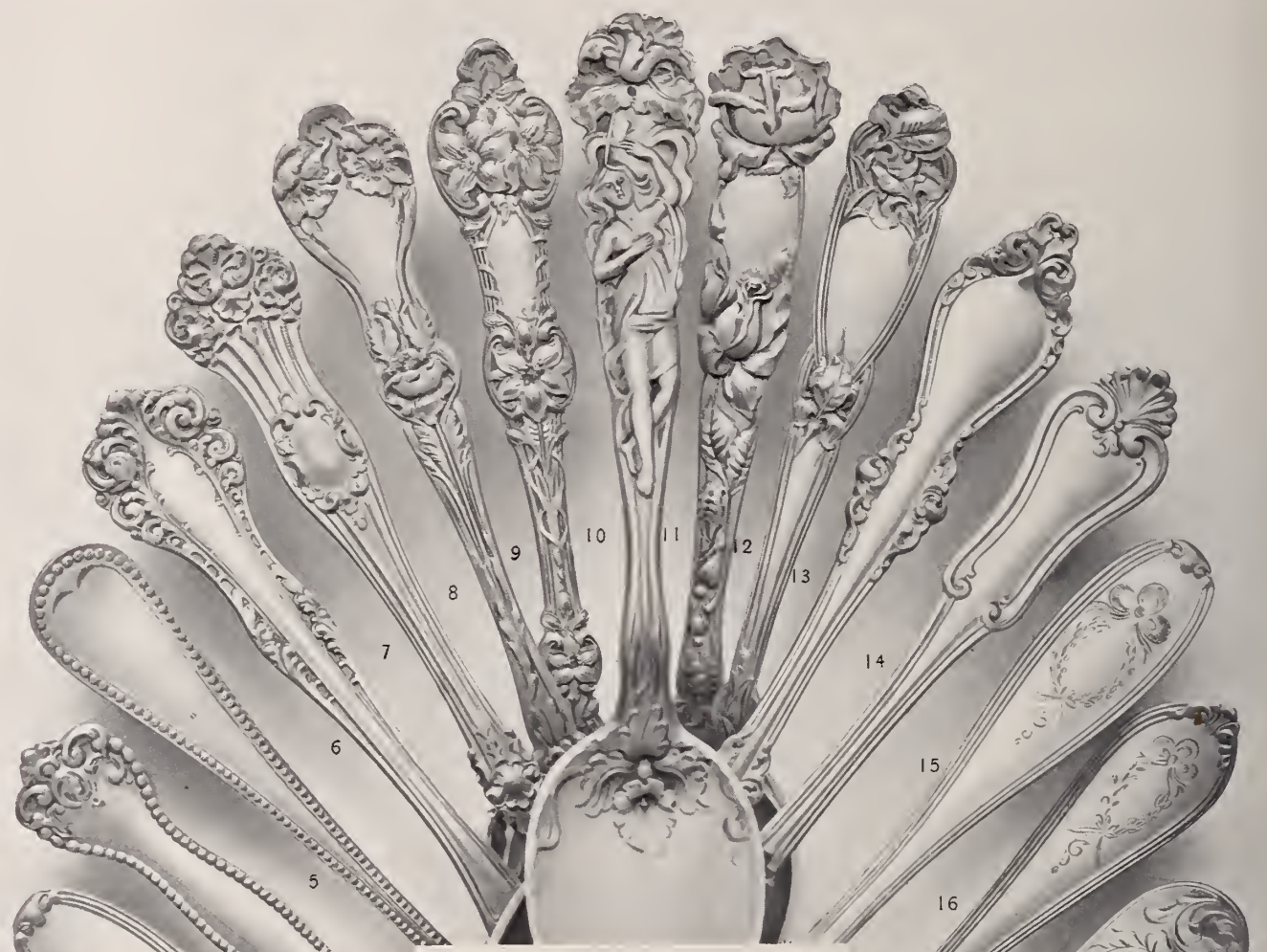
Entered as second-class matter at the New York, N. Y., Post Office.

40th Year. WEDNESDAY, NOVEMBER 18, 1908. Vol. LVII., No. 16.



Beautiful Presentation Bowl Made by Canadian Firm.

(*See Text on Page 67.*)



NINETEEN PATTERNS

— OF —

ALVIN Sterling Silver Flat Ware

The largest and most complete variety of active and attractive patterns produced by one manufacturer.

ALVIN MFG. CO.

52 MAIDEN LANE,
NEW YORK.

1 ANTIQUE
2 EVANGELINE
3 WM. PENN
4 RALEIGH
5 VIRGINIA
6 FLORENTINE
7 VIKING
8 MAJESTIC
9 ORANGE BLOSSOM

10 RAPHAEL
11 BRIDAL ROSE
12 FLEUR DE LIS
13 LORRAINE
14 SUFFOLK
15 WM. PENN No. 7
16 EVANGELINE No. 7
17 ANTIQUE No. 6
18 FLANDERS
19 ANTIQUE No. 3

Keep Pushing the Line!



The Retail Jeweler who has been pushing "Fahys Lines" has found it a very easy matter to make sales on account of Fahys "Permanent," "Bristol" and "Montauk" Cases being the acknowledged winners in their separate grades.

JOSEPH FAHYS & CO.

NEW YORK BOSTON CHICAGO SAN FRANCISCO



PROFIT IN A FLASH

You can sell them at a profit because they flash.
They flash because they are properly cut.
You can sell them in a flash because they flash.

As we cut the diamonds we offer, we can sell them at rock bottom first cost prices.

Want some?

J. R. WOOD & SONS

DIAMOND CUTTERS

Importers of Emeralds, Rubies and Sapphires

2 MAIDEN LANE, Corner of 170 Broadway - - - - NEW YORK



When John and Mary are married, if you sell them one of our rings you have secured a satisfied customer, while they have secured the best ring that is made—one that is unqualifiedly guaranteed in every way.

When the best costs no more than others, why not sell the best?

J. R. WOOD & SONS

WEDDING RING MAKERS

2 MAIDEN LANE, Corner of 170 Broadway, NEW YORK

S. O. BIGNEY & CO.

Makers of the Celebrated High-Grade Gold-Filled Mirror-Finish Chains







Y 94/L 293

INTERCHANGEABLE CHATELAINE WATCH OR LOCKET FOB

The above illustrations represent a few of our newest ideas. The Chatelaine Watch Fob and the Chatelaine Locket Fob to be worn at the belt: more secure than the old fashioned Chatelaine: does away with soiling the dress or shirt waist: safety catch on back of the Watch Fob, making the watch secure, also Washburn fastener, attaching Fob to belt.

We make our Bracelet line in all sizes, oval and square, side swing and hinge
Best finished Bracelets on the market

OFFICE AND FACTORY
Attleboro, Mass.

NEW YORK OFFICE
3 Maiden Lane













YOU

CAN SECURE THAT

CLASS PIN ORDER

BY SHOWING

OUR DESIGNS AND SAMPLES

WE ARE HEADQUARTERS.

WRITE TO EITHER FACTORY

WENDELL & COMPANY

47 JOHN STREET,

NEW YORK.

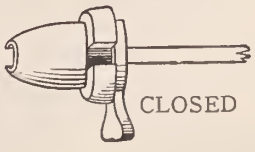
57 WASHINGTON STREET

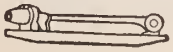
CHICAGO.



WENDELL'S PERFECT SAFETY CATCH

SETS CLOSE TO BODY OF PIN.
PROTECTS POINT OF PIN TONG.
HANDILY LOCKED AND UNLOCKED.
ABSOLUTELY SECURE.





3 WELL BALANCED REASONS



Durability
Beauty of Design
Workmanship

are the reasons why Star Watch Cases are leaders

FACTORY:
Ludington, Mich.

CHICAGO:
701 Heyworth Bldg.

NEW YORK:
37 Maiden Lane.

For sale by all jobbers, or write us.

Star Watch Case Co.

XX

A CASE OF QUALITY

DOUBLE X often stands as a mark of quality. Here (as in the case of good wine) it stands for Quality and Age. When conditions seem to be perplexing in the watch-case business, it is a relief to the dealer to find a "Double X" case that is worthy of its name. He finds it in the

WADSWORTH 20-YEAR CASE

Here there is no uncertainty, no confusion. There is only One Line, with responsible makers to back it. The dealer knows where he stands, and the consumer gets what he pays for. When you stock up with 20-year cases, be on the safe side—buy the WADSWORTH.

This Company has a Standard also as to Design. These cases have a "face-value" as well as an intrinsic one. There's a strong appeal in their "looks." And the prices are always right.

"Attains its Majority."

The WADSWORTH WATCH CASE COMPANY

NEW YORK
49 Maiden Lane
CHICAGO
Columbus Building
SAN FRANCISCO
717 Market Street

Factory: Dayton, Ky.

The Diadem 15 Jewels





The Ideal Lady's Watch

ONE OF OUR FOUR HUNDRED SERIES

The Smallest Accurate Lady's Watch Made

A Handsome Watch Booklet, "The Gift of Time,"
Sent on Request

Dueber-Hampden Watch Works

CANTON, OHIO

SPECIAL Blackinton Locket Combination

18 Old Reliable W. & S. B. ★ Lockets for $31.15



THIS combination includes 18 of the *handsomest* and most *salable* lockets ever produced, and a velvet-lined case in which to display them and keep them in perfect condition.

This is undoubtedly the most desirable combination of lockets ever offered. There is *not a poor or doubtful seller in the lot.*

The universal price of the 18 lockets and velvet-lined case is $31.15 to retail jewelers.

These goods are not sold to Department Stores or Retail Mail Order Houses. They are sold only through the Wholesale Jewelry Trade.

This Combination of Lockets is Sold by the Following Well-Known Wholesale Jewelers

BALTIMORE, MD.
J. Engel & Co.

BINGHAMTON, N. Y.
Lowell & Darrow

BOSTON, MASS.
A. Paul & Co.
D. C. Percival & Co.

BUFFALO, N. Y.
King & Eisele
Vander Voort Bros.

CHARLESTON, S. C.
Allan Jewelry Co.

CHICAGO, ILL.
Despres, Bridges & Noel
H. F. Hahn Co.
Charles Kolb & Co.
C. H. Knights-Thearle Co.
Lapp & Flershem
F. W. H. Schmidt

CINCINNATI, O.
Frohman & Co.
The E. & J. Swigart Co.

CLEVELAND, O.
The Scribner & Loehr Co.

DENVER, COLO.
W. W. Hamilton Jewelry Co.
Lewis Jewelers' Supply Co.

DETROIT, MICH.
F. A. Drexel
Noack & Gorenflo
E. H. Pudrith Co.

DUNKIRK, N. Y.
Joseph Nelson & Co.

INDIANAPOLIS, IND.
Baldwin, Miller Co.

KANSAS CITY, MO.
Edwards & Sloane Jewelry Co.
Ward & Crellin Jewelry Co.
Woodstock Hoefer Watch and Jewelry Co.

LOS ANGELES, CAL.
S. Meyer & Co.
E. W. Reynolds Co.

MINNEAPOLIS, MINN.
S. H. Clausin & Co.

NEW ORLEANS, LA.
Adrian J. Morais

NEW YORK CITY
Jules Ascheim
Cross & Beguelin
Henry Froelich & Co.
Irving Michaels & Co.
L. C. Moss
N. H. White & Co.

OMAHA, NEBR.
Sol. Bergman Jewelry Co.
A. F. Smith Co.

PHILADELPHIA, PA.
M. Sickles & Sons

PITTSBURG, PA.
Hall, Brothers & Co.
I. Ollendorff Co.

ROCHESTER, N, Y.
Philip Present
Morris Rosenbloom & Co.

SAN FRANCISCO, CAL.
Carrau & Green
A. Eisenberg & Co.
Alphonse Judis & Co.
Nordman Bros. Co.

ST. LOUIS, MO.
L. Bauman Jewelry Co.

ST. PAUL, MINN.
Sischo & Beard

SYRACUSE, N. Y.
A. H. Pond & Co.
M. J. Rubenstein

TOLEDO, O.
Merrill & Broer Co.

NOT sold to department stores or retail catalog houses

W. & S. BLACKINTON CO.

MAKERS

North Attleboro, Mass. **New York, 180 Broadway**

One Short Month





BETWEEN Thanksgiving and Christmas lies the most profitable business period for the jeweler of the entire year.

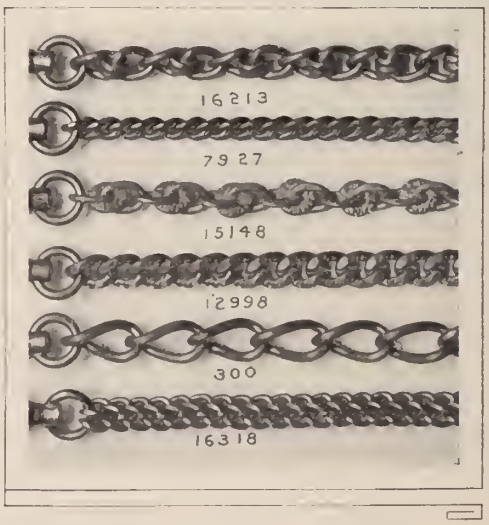
Are you prepared to take advantage of every sales opportunity that may present itself during those four weeks?

Most certainly there will be numerous calls for good gold-filled chains—vest, lorgnette and neck—fobs and bracelets.

The Simmons line offers the most varied and attractive selection of ready-selling and absolutely dependable goods obtainable. Make sure that your holiday stock includes an ample showing of

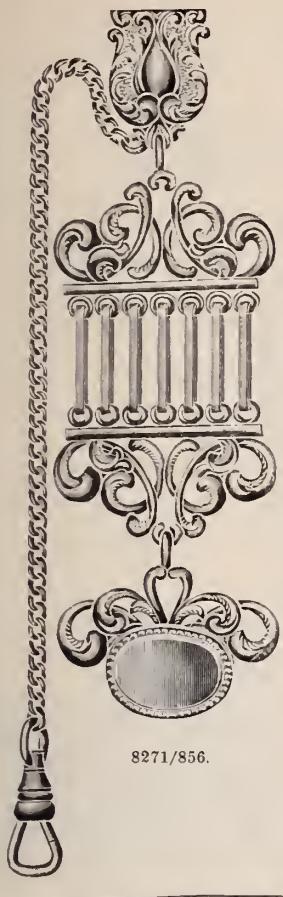
Simmons

Vest Chains
Lorgnette Chains
Neck Chains
Fancy Bead Necks
Silk and Metal Fobs
Armillas and
Adjustable Bracelets



Order from any prominent Jobbing House from Maine to Oregon.

R. F. SIMMONS COMPANY, Main Office and Works, ATTLEBORO, MASS.
New York Salesrooms, 9-13 Maiden Lane. :: :: :: Chicago Salesrooms, 42 Madison Street (Heyworth Building)



8271/856.

Say! Who Loses

BY NOT GETTING NEXT TO THIS LINE?

You, Mr. Jobber—the man who pays the bills—signs the checks—are the man who loses—not your buyer or traveling man—it's your money at stake—so it's up to you to look into it.

Just as surely as you cannot afford to slight new ideas, you cannot afford to neglect these newest and best in the line of Pony Fobs, Fobettes, Bracelets, La Vallieres, etc.

Our goods are made just a little better than seems necessary—they have a convincing look that is half the battle.

They are being pushed by page ads in two, and two-page ads in three trade publications, with a combined circulation of over 35,000 copies.

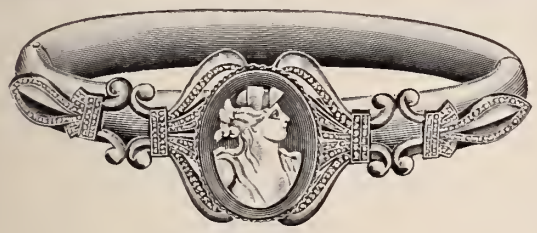
What do you think of that for dull business?

The retailer who does not see these ads is a dead one.

Mr. Jobber, we are doing this to boost your business. Are you getting your share of it?

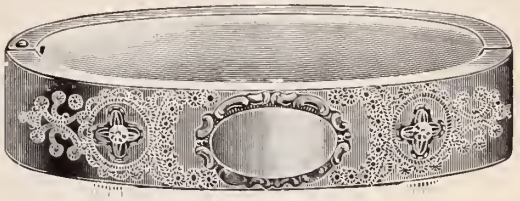


8275/844.



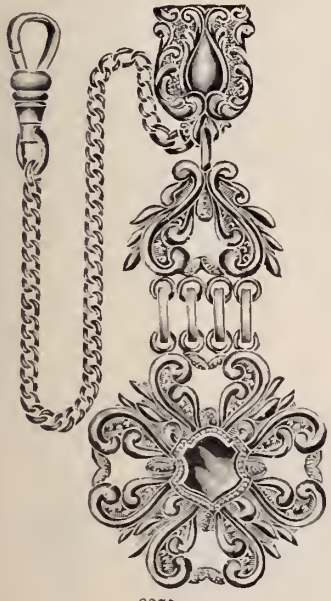
8109. Polished.

HIGH GRADE GOLD FILLED TRADE MARK

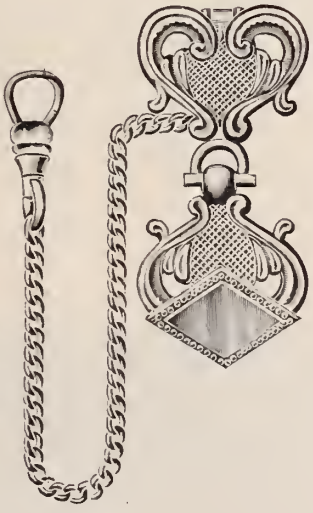


7975. Roman. 1/8 Gold Signets.

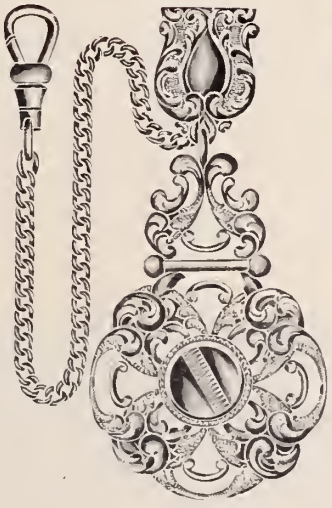
7976. Rose. Etruscan Trimmings.



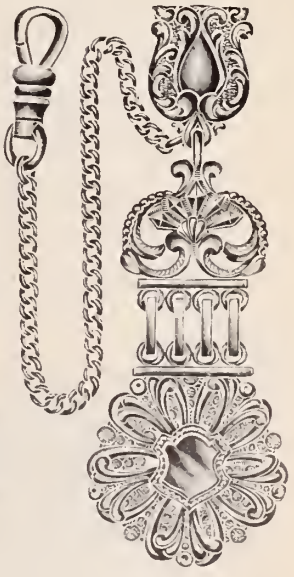
8279.



8234/851



8283.



8281.

FONTNEAU & COOK CO. - ATTLEBORO, MASS.
CHICAGO: 1203 Heyworth Bldg.



IT doesn't necessarily take a very wise man to understand the "selling" quality of the O. & B. Ring—but he is indeed a wise man who buys this superior product. The O. & B. Factory is the propelling force behind the progressive jobber. Now that the Holidays are upon us and the machinery is in operation—he who would "reap the harvest" should know that it is not wisdom, but folly, to delay. Send in your order—THE TIME IS NOW.

Rings
Brooches

OSTBY & BARTON CO
PROVIDENCE R I
9 MAIDEN LANE NEW YORK
103 STATE ST CHICAGO

Have You Seen This?

THE NEW CHAIN

It marks a new era in chain making—a revolution in chaindom—the greatest innovation of the century. It eliminates all the undesirable features of the old bead chains and is the

ONLY PERFECT FLEXIBLE CHAIN

on the market. Built on scientific principles.

It is not strung
It has no solder
Beads cannot fall off
Each bead is fastened separately to the next bead
Thoroughly flexible

When the string or wire in the old style bead neck breaks the beads fall off and are likely to become lost. In the *new chain* there is no string or wire to break, and if the chain *separates*, the beads remain connected. The strongest, most durable flexible chain made, and the most beautiful. It is the result of our 59 years study and experience in chain making. Made in plumb 10K. and 15-inch lengths only.

Write for Sample

To see it is to buy it. It is irresistible.



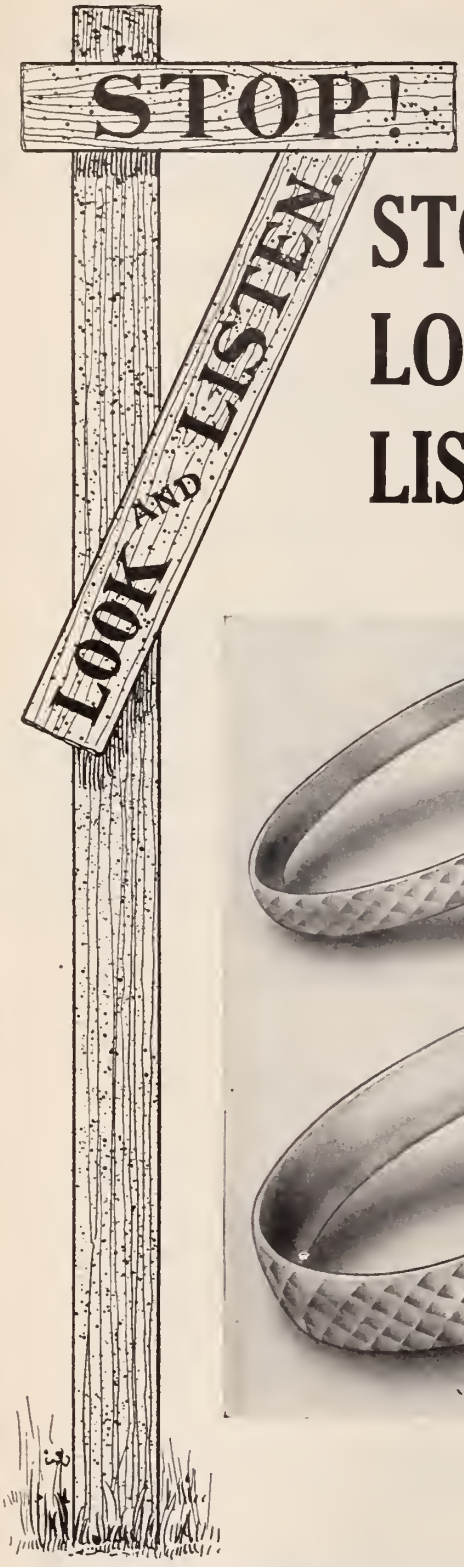
TRADE MARK.

1850 1908

ALOIS KOHN & CO.

16-18 MAIDEN LANE :: :: NEW YORK

THE GOLD CHAIN HOUSE



STOP at the Right Line
LOOK at the Right Goods
LISTEN to the Right Prices



Wolcott Mfg. Co.

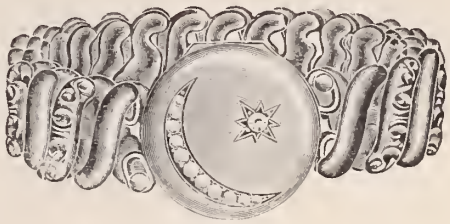
71 Peck Street = = PROVIDENCE, R. I.

New York Office: 14 Maiden Lane

The Genuine Carmen Adjustable Bracelet



No. A37—Locket top

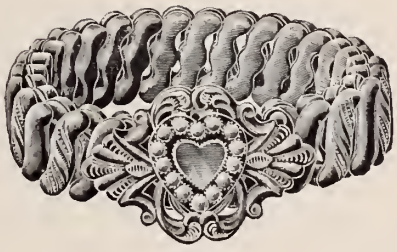


No. 179 Locket top

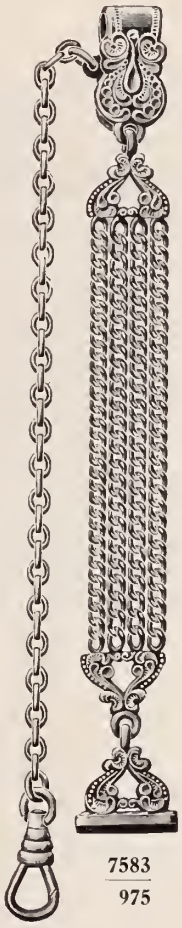


7574
1010





No. A24



7583
975

Goods that suit the popular taste at *popular* prices are the *goods* that *sell.* We have them—you need them.

THE D. F. BRIGGS COMPANY

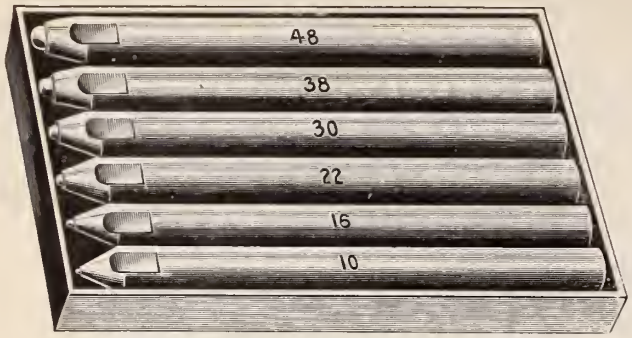
ATTLEBORO, MASS.

NEW YORK OFFICE
180 Broadway

CHICAGO OFFICE
Heyworth Bldg.

ST. LOUIS OFFICE
Mermod & Jaccard Bldg.

LONDON OFFICE
118-122 Holborn, E. C.

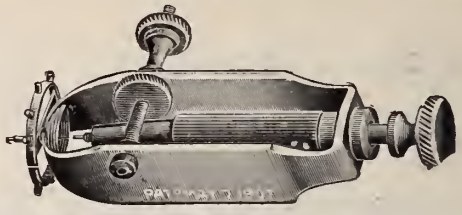


CLOSING HOLE PUNCHES No. 60

A well made Set of Punches of nicely graded sizes. Numbers indicate 10ths of millimeters.

Per set, $1.50

SHELDON'S PATENT HAIRSPRING COLLET REMOVER

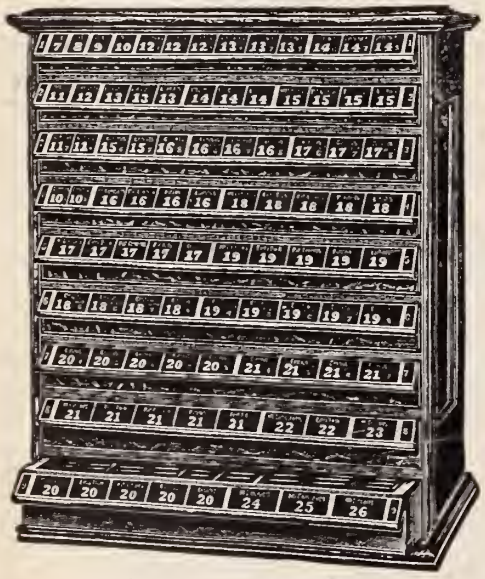


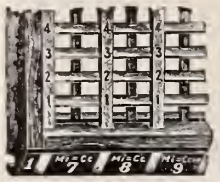
No need of any more distorted hairsprings or bent balances.

Every watchmaker knows how troublesome it is to remove the collet without either distorting the hairspring or bending the balance; with the aid of this tool the difficulty is overcome. The tool is provided with a pair of spring fingers, curved at the ends and ground very thin and sharp. By tilting the balance the jaws may he slid under the hairspring and hy pressing the jaws together it will readily loosen the collet and then by turning the central screw, which has a hole in the end to receive the staff pivot, you can force the collet from the staff, without injury to halance or hairspring. The adjusfahle screw nut is provided to avoid wear or injury to the jaws. A glance at the illustration will demonstrate the utility of this tool. Finely nickel plated.

Price, each, $1.25

ECHARCO WATCH GLASS CABINET No. 15 (Patented)

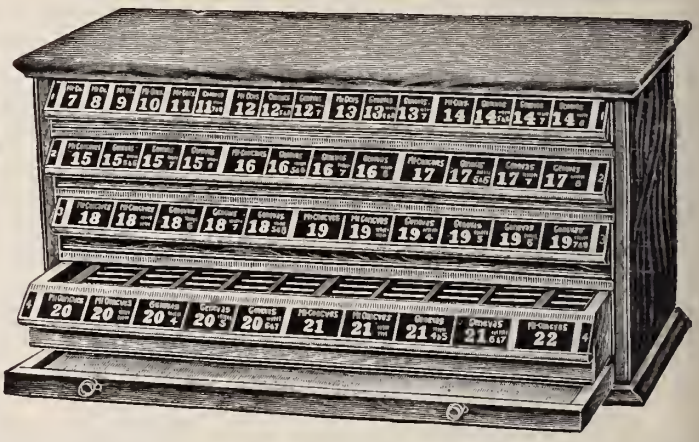




Top View, Showing Skeleton Frame of Drawer. Accumulation of dust and chips is impossible.

Price, No. 20, Each, $7.75
" No. 15, " 16.00

ECHARCO WATCH GLASS CABINET No. 20 (Patented)



The Most Modern Watch Glass Cases are the Echarco, Nos. 15 and 20.

These Cabinets have many new features not found in any other. Novelty and usefulness are the chief arguments in their favor.

Construction and Material.—The cases are made of oak, finely finished and of attractive appearance. The sides of Cabinet No. 15 are paneled. Partitions are of hasswood and put together in the best manner possible.

Partitions are skeleton, preventing accumulation of dust, chips, etc.

The Bottoms of Cabinet No. 15 are hollow, while Case No. 20 has a special drawer to receive chips, dust, etc.

Arrangement for Glasses.—Case No. 15 has nine drawers with a total of 1,547 spaces, and Case No. 20 with four drawers has 784 spaces, to hold glasses in upright position.

Labeling of drawers, as shown in cut, is on the pulls of the drawers and done in gold bronze on black background.

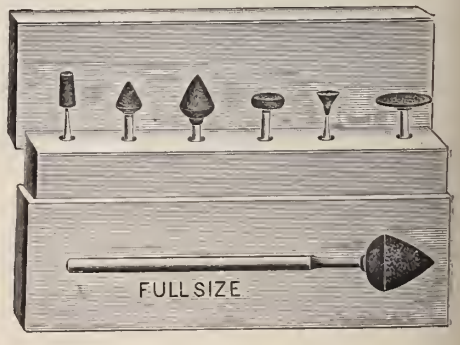
Dimensions and Weight of Case No. 15.—Width, 24 inches; Height, 29½ inches; Depth, 12 inches; Weight, net, 45 lbs.; Weight, including packing case, 75 lbs.

Dimensions and Weight of Case No. 20.—Width, 26 inches; Height, 13¾ inches; Depth, 11¾ inches; Weight, net, 30 lbs.; Weight, including packing case, 50 lbs.

The construction of drawers, the arrangement of partitions to economize space and weight, and the novel method of showing contents on drawer-pulls are all prominent characteristics and extremely well thought of.



A Handsome Booklet, 8 inches by 6 inches, fully illustrating Zipperer's Fine Tools for watchmakers will be mailed to you upon receipt of a postal card, giving your name and address.



SET OF 6 CARBORUNDUM DISKS No. 100

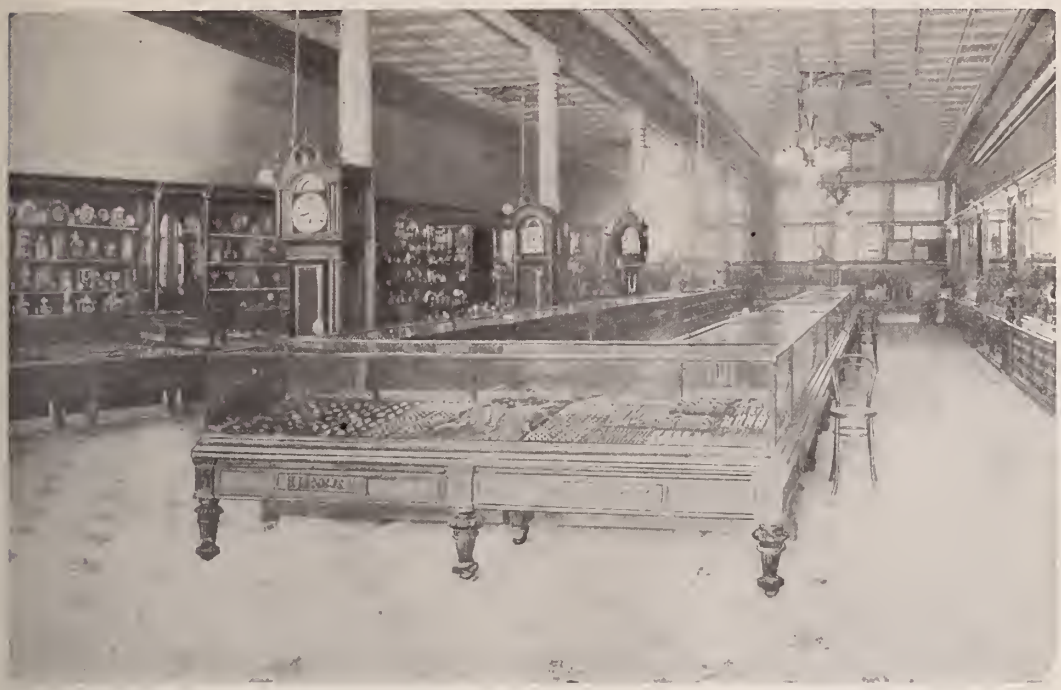
The variety of shapes should make this a desirable article on the bench.

Per Set, 90c.

FOR SALE BY ALL JOBBERS IN THE UNITED STATES AND CANADA

HAMMEL, RIGLANDER & CO., 47-49 Maiden Lane, New York

We Make Catalogs for Retail Jewelers
THAT BRING RESULTS



STORE OF CADY & OLMSTEAD JEWELRY CO., KANSAS CITY, MO.

Read Our Customers' Letters

KANSAS CITY, MO.,
Jan. 10, 1908.

THE ARNSTINE BROS. CO.,
Cleveland, O.

Gentlemen:—Your letter of the 4th received, asking our opinion of the Catalogs you issued for us, this being the Fourth Season. We were very well pleased with the way they were gotten up.

The illustrations were good, especially the Colored Pages.

The results we got were satisfactory, considering the time they were mailed out. We were late in placing the order; therefore late in getting our Catalogs.

Wishing you success this year, we are, Yours truly,

CADY & OLMSTEAD JEWELRY CO.,
Per E. A. Hosier, Secretary.

This firm used The Arnstine Bros. Company Catalogs in 1904, 1905, 1906 and 1907, and again placed an order for 1908.

MILWAUKEE, Wis., Jan. 17, 1908.

The Arnstine Bros. Company,
Cleveland, Ohio.

Gentlemen:—The Holiday Rush being over, I herewith enclose you a remittance for my account, as there is no bill that we owe that we pay more cheerfully than we do yours.

This has been the fourth year that we have used your Catalog with splendid results. It gives me great pleasure to state that, in spite of there being 20,000 men out of employment in this territory, our business compares favorably with the month of December a year ago, and we attribute it largely to the good advertising that your Catalog has done for us, both in and out of the Holiday Season.

Wishing you a happy and prosperous 1908, I am,

Yours very truly,
ARCHIE TEGTMEYER.

This firm used The Arnstine Bros. Company Catalogs in 1904, 1905, 1906 and 1907, and again placed an order for 1908.



STORE OF ARCHIE TEGTMEYER, MILWAUKEE, WIS.

Our Salesmen visit every State in the Union. If you are interested, and will notify us, our representative will take pleasure in calling on you and explaining our method

THE ARNSTINE BROS. COMPANY

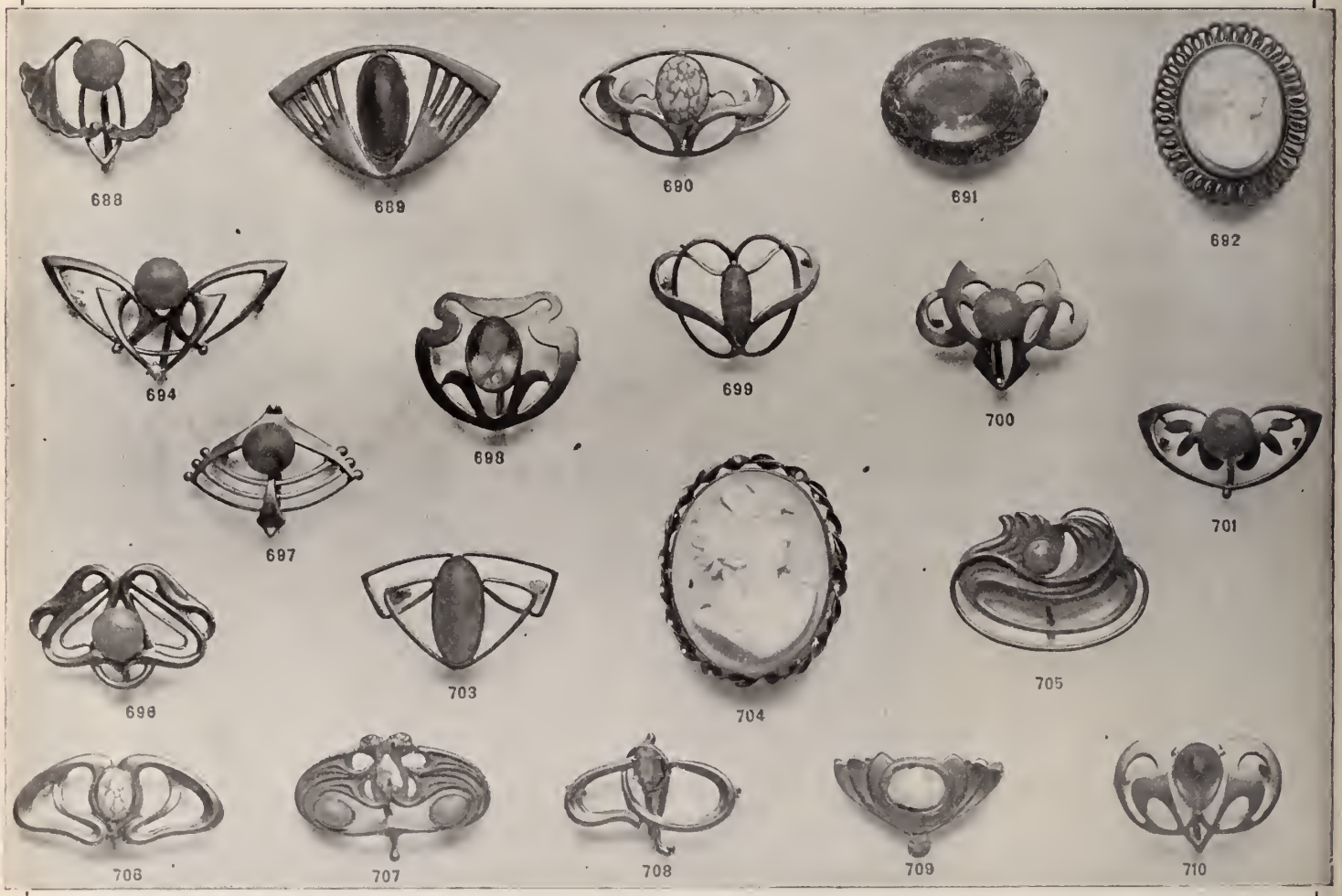
Originators of Our Exclusive Catalog Method for the Retail Jeweler

CLEVELAND, OHIO

IN WRITING US PLEASE MENTION THIS ISSUE "JEWELERS' CIRCULAR-WEEKLY"

If YOU Like These Brooches, Your Customer Would

GIVE HIM A CHANCE



ALL GENUINE STONES ALL 10K. SOLID GOLD

"THE REPRESENTATIVE LINE"

of 10K. Solid Gold Jewelry

Trade Mark

John T. Mauran Manufacturing Co.

61 Peck Street, Providence, Rhode Island

Since 1850 } The Leading Jewelers have continuously used the Mauran products. ASK THEM WHY.

Don't Be Fooled!

We wish to warn Retail Jewelers of the crude imitations which are being put on the market, claiming to be the same as DELAMOTHE *Metalized Real Rose Hat Pins.*

THE DIFFERENCE IS IN THE SALES.





Every genuine DELAMOTHE Real Rose Hat Pin, has the name stamped on the pin here ➡





Delamothe
METALLIZED

REAL ROSE HAT PINS

will not only be the largest Holiday Seller —BUT IT IS RIGHT NOW.

DELAMOTHE Real Rose Hat Pins are made out of live Oregon and Washington roses, which by a secret process changes them into metal, and are then mounted on hat pins and finished in several colors to conform to the prevailing fashions in millinery. Being made out of real roses there can be no two alike. The process used for making DELAMOTHE Real Rose Hat Pins is the discovery of Prof. L. G. Delamothe, and is the ONLY process by which all sizes of roses can be perfectly metalized. This process is OWNED SOLELY and USED by the DELAMOTHE Natural Art Decorating Co., of which this company are the sole distributors to retailers. To prove their superiority and salability we will send a Two Dozen Trial Assortment on 30 days approval

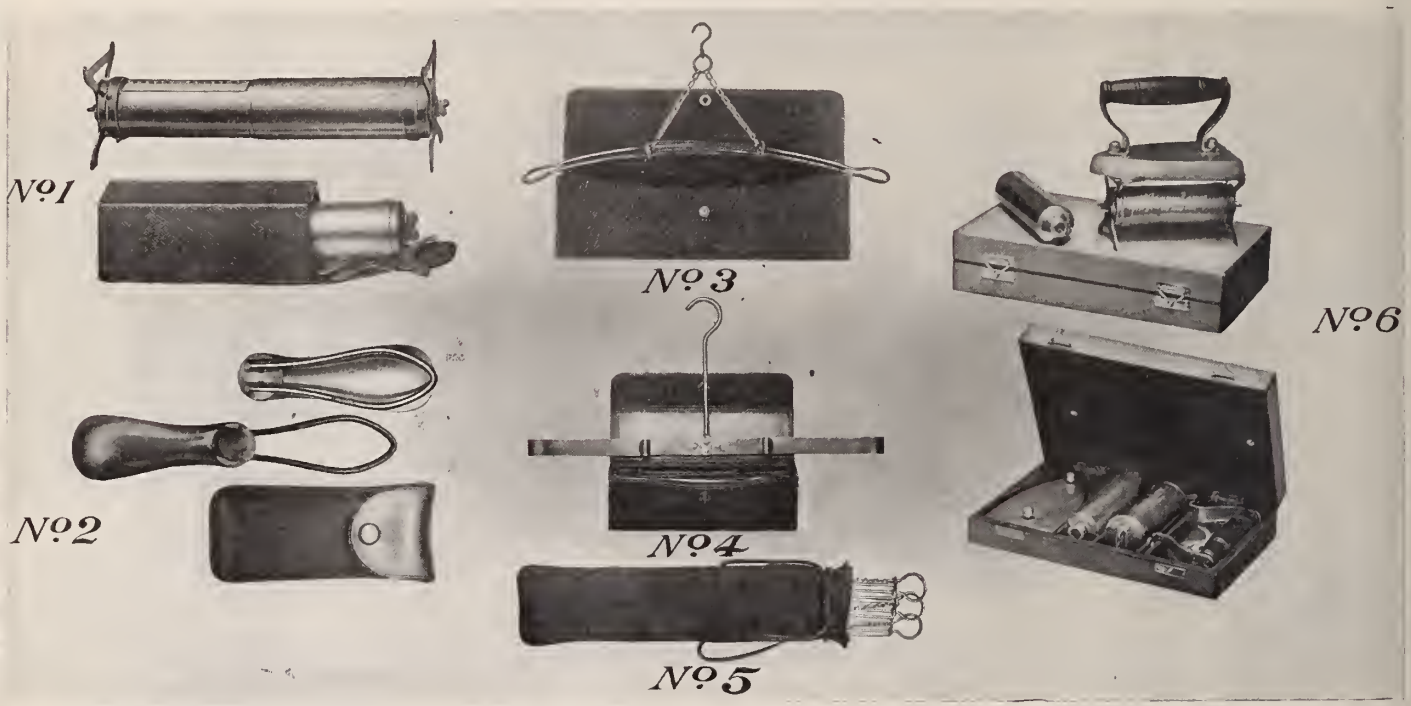
Our pins are not sold by jobbers—direct only. Write for Illustrated Price List.

DELAMOTHE DISTRIBUTING CO.
Sole Distributors
SPOKANE, WASH., U. S. A.

The Travelers' Line Sells

Especially During the Holidays.

Those looking for practical gifts for people of refinement find just what they want in these handsome conveniences for travelers. The colored leather cases make them doubly attractive.



All handsomely finished and sold in attractive leather cases, pouches, and bags of various colors. Found at the leather goods departments of the best jewelry and department stores in America.

No. 1. Travelers' Curling Iron Heater.—Packs into Morocco case, as shown, simple to adjust. Retail prices, **$1.50,** in pasteboard box. **$2.00** in leather case.

No. 2. Travelers' Folding Shoe Horn.—Morocco, pigskin, sole leather and seal cases in assorted colors. Retail prices, **50c.,** without case. **75c.** in leather case.

Nos. 3 and 5. Travelers' Garment Hanger—for coats and waists in different sizes, for ladies' and gentlemen's use—in cases, pouches and bags of different leathers and in various colors. No. 3 shows case, No. 5 shows pouch. Retail prices, **$1.00** per set and upwards.

No. 4. Travelers' Garment Hanger—for skirts or trousers—only 5 inches long when folded. Retail prices, sets of 3, in ooze leather bag, **$1.00.** In morocco box, **$1.25.** In pigskin or seal leather box, **$2.00.**

No. 6. Travelers' Flat Iron—with alcohol lamp and supply bottle. Outside dimensions of case closed, 9¼x5⅝x2 inches, Retail price, in polished oak case, **$5.00.** In sole leather case, hand-stitched edges, **$8.00.**

Note: Liberal discount to the trade.

Write to-day for a sample dozen, assorted.



The "Crater"

A New Match Box

for every place where matches are used. Has a receptacle for burned matches. A great seller. In polished brass, old brass, nickel and copper. Retail price, **50cts.**

Complete wholesale price list of the Travelers' Line with full information sent upon request. They sell wonderfully during the Holidays. Find out about them NOW.

TILDEN-THURBER CO. PROVIDENCE, RHODE ISLAND

or C. F. RUMPP & SONS, Philadelphia, Pa.

A Timely Suggestion

LAST month the Whiting Company directed attention to two of their new patterns—the "MADAM JUMEL" in Flat Ware, and the "FLORENTINE" in Toilet Ware.

These patterns, both of which have already attained a notable degree of success, are indicative of the general scope and character of the Whiting Company's recent productions in sterling silver ware.

Those Jewelers, therefore, who wish to add to their stock of silver ware suitable for the Fall and Holiday Trade will find the entire line of Whiting goods marked by the same characteristics of graceful design, admirable workmanship, and moderate prices as distinguish the "Madam Jumel" and the "Florentine."

THE WHITING MFG. COMPANY

Silversmiths

San Francisco, Cal.
717 Market St.

Broadway and Nineteenth Street
NEW YORK



THE SUCCESS OF THE YEAR!

It leads them all!

REED & BARTON'S

HEPPELWHITE

Pattern, Sterling Silver

The pattern is very complete and includes

FLATWARE

The five principal pieces and all fancy serving pieces.

HOLLOWWARE

The complete Dinner, Tea and Coffee Sets, Ice Cream Dish, Bon-bon, Sandwich Dish, Compotiers and Candlesticks.

TOILET WARE

Hair Brush, Mirror, Comb, Military, Cloth and Hat Brush, Whisk Broom, and all manicure pieces.

Every jeweler should have this pattern in his Christmas stock. Orders for the Holiday Trade should be placed without delay. Prices and illustrations furnished upon request.

The Heppelwhite Pattern is made exclusively by Reed & Barton.

REED & BARTON, Taunton, Mass.

NEW YORK
320 Fifth Avenue
4 Maiden Lane

Represented at
CHICAGO
103 State Street

SAN FRANCISCO
154 Sutter Street

TRADE MARK
STERLING

"THAT'S FOR REMEMBRANCE"

—Shakespeare

THERE is no need to pick and choose from among The William B. Kerr Company's productions for articles which shall commend themselves to Holiday buyers.

All are suitable for the Holiday trade, and the variety of these specialties is such that the taste, the inclination and the purse of every customer may be satisfied.

This, for instance, is merely a selection from the diversified and comprehensive lines which this Company makes:

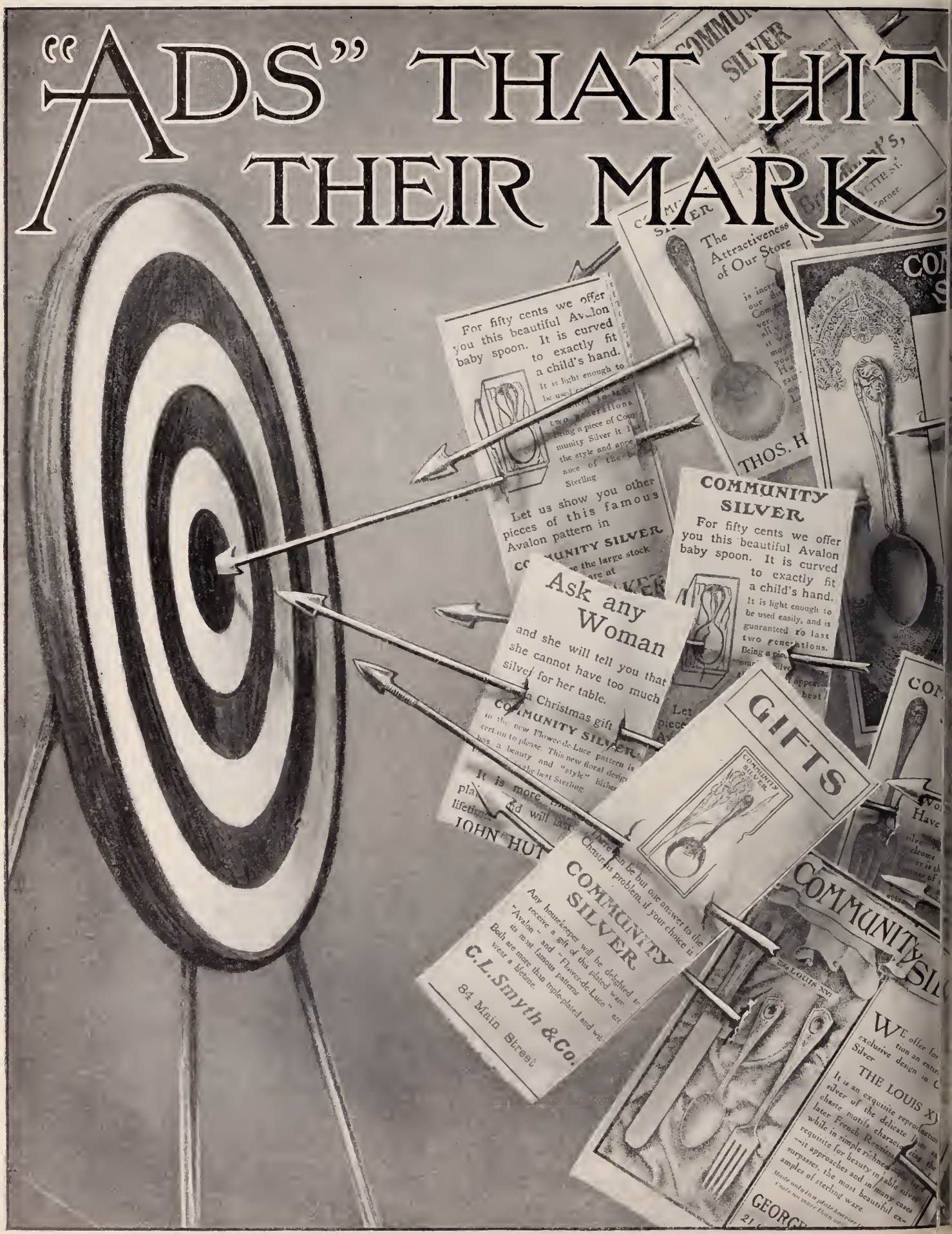
Babies' and Children's Wares—Belt Buckles—Card Cases—Cigar and Cigarette Boxes and Cases—Eye Glass Cases—Hat Pins—Jewel Boxes—Match Boxes—Miniature Cases—Mirrors for Boudoir and Table—Photograph Frames—Pocket Knives—Purses—Spectacle Cases—Toilet Wares of every sort—Vanity Cases—Work Boxes

Note.—All these are made in Gold as well as Silver and in various effective finishes, including Plain, Engraved and Etched.

THE WILLIAM B. KERR CO.

Factory and General Office, NEWARK, N. J.

320 Fifth Ave., New York CORNER OF 32nd STREET



☛ Above are shown actual advertisements which have brought other dealers profitable sales.



DO YOU WANT SALES THIS FALL?

Other dealers have made good profits by advertising

COMMUNITY SILVER

in their local newspapers.

Why not You?

ONEIDA COMMUNITY, LTD., ONEIDA, N.Y.

☛ Upon request, we will gladly furnish a booklet showing similar cuts and electrotypes suitable for advertising Community Silver in your local paper.

For Christmas Buying

Silver never wanes in popularity for gift giving. Those who make early selections choose from the best variety of patterns.

No brand of silverplate enjoys a reputation for quality and beauty equal to

"1847 ROGERS BROS."

The demand is always heavy and sometimes the newer patterns cannot be secured by late purchasers.

The accompanying illustration—Vintage punch ladle, Faneuil sugar tongs, Priscilla teaspoon and Charter Oak cold meat fork—suggests a few of the newer styles of this

"Silver Plate that Wears"

Sold by best dealers everywhere. Send for catalog "79" showing all patterns.

MERIDEN BRITANNIA CO.,
Meriden, Conn.
(International Silver Co., Successor.)

NEW YORK CHICAGO
SAN FRANCISCO

Meriden Silver Polish, the "Silver Polish that Cleans."



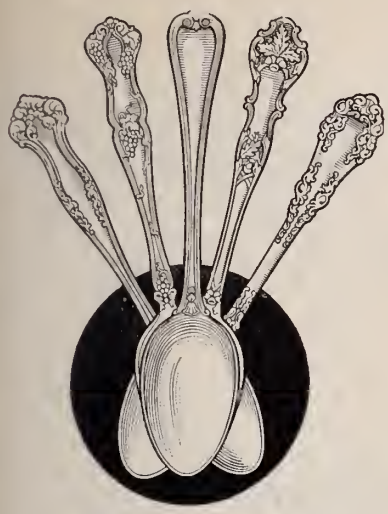
THIS ADVER-TISEMENT

is only one of those now appearing in the various leading magazines. If you handle "1847 ROGERS BROS." ware, then this advertisement is your advertisement. Our publicity policy means a round-the-year campaign. We advertise in several hundred publications—daily, weekly and monthly.

The dealer who handles "1847 ROGERS BROS." goods knows that our advertising has always been back of him. Moreover, we are at all times ready to help him individually, with circulars having his name and address on them, signs, posters and electrotyped advertisements, examples of the last named being shown on the opposite page. We have been rendering this service for the past twelve years. If you are not familiar with our co-operative efforts, write for particulars.

MERIDEN BRITANNIA CO., (INTERNATIONAL SILVER CO. Successor) **Meriden, Conn.**

NEW YORK CHICAGO SAN FRANCISCO



BEAUTY and SERVICE

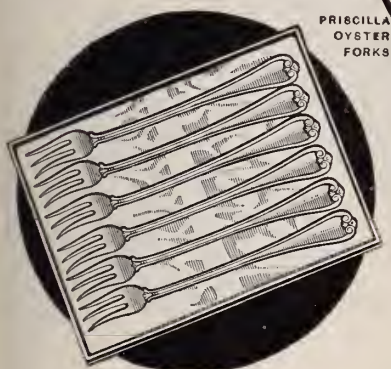
It is only natural when buying silver to choose that which besides being the most beautiful is also the most serviceable. Hence the great demand for

"1847 ROGERS

All the beauty of design, manship, serviceableness, a hundred-and-one points of that can come only of 60 perience, are embodied in eve bearing this stamp. You can't p err with the "1847 ROGERS B mark as your guide. It means *"Silver Plate that Wears."*

We carry a full line, including the new Charter Oak pattern.

139 A



"1847 ROGERS BROS."

There's no better way of choosing silver plate of beauty and quality than to look for the mark "1847 ROGERS BROS." It is known as *"Silver Plate that Wears."* We have a complete line, affording a wide choice. It is the *original* Rogers Brothers ware, the favorite since 1847.

134 A

"1847 ROGERS BROS."



This is something more than a mere name. It means *"Silver Plate that Wears"* because it stands for the unequalled combination of Quality, Beauty and Durability which have made t name f T

133 A

rememb

Year In and Year Out

How long will it wear?—*That's* the main question that governs the choice of silver. Such a query is answered immediately in silverware bearing the stamp

"1847 ROGERS BROS."

We keep a complete line of this famous brand—*"Silver Plate that Wears"*—knowing that all the points of perfection that come of over 60 years' experience are incorporated in each piece, endowing it with a "year in and year out" wearing quality so essential to household silverware.

150 A

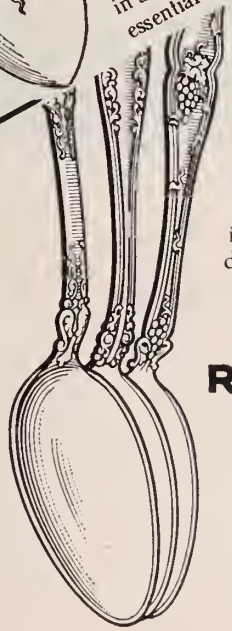
atterns in Table Silver

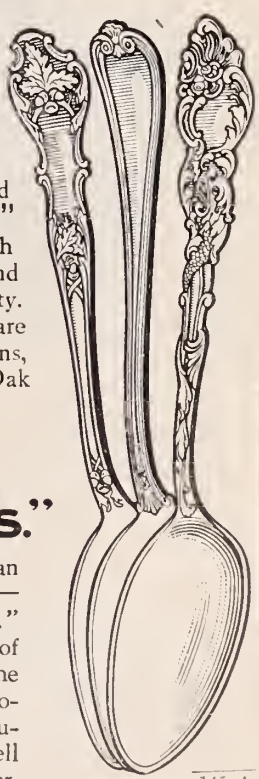
Our stock comprises a good line of "1847 ROGERS BROS." silverware, the brand which sets the style in design and fixes the standard in quality. Shown in the illustration are some of the beautiful patterns, including the new Charter Oak design. The trade mark

"1847 ROGERS BROS."

means the very best that can be obtained in silverware—*"Silver Plate that Wears."* It stands for sixty years of careful manufacture and the makers' determination to produce silverware with a reputation for durability as well as for beauty and character.

145 A





Large and Small Plates for Local Advertising Free Upon Request

Order by Number

=

Send for Circular to Adv. Dept. Meriden, Conn.

WEDDING GIFTS



"Silver Plate that Wears"

Dear to the heart of every woman is the silver she receives on her wedding day—especially if it is

"1847 ROGERS BROS."

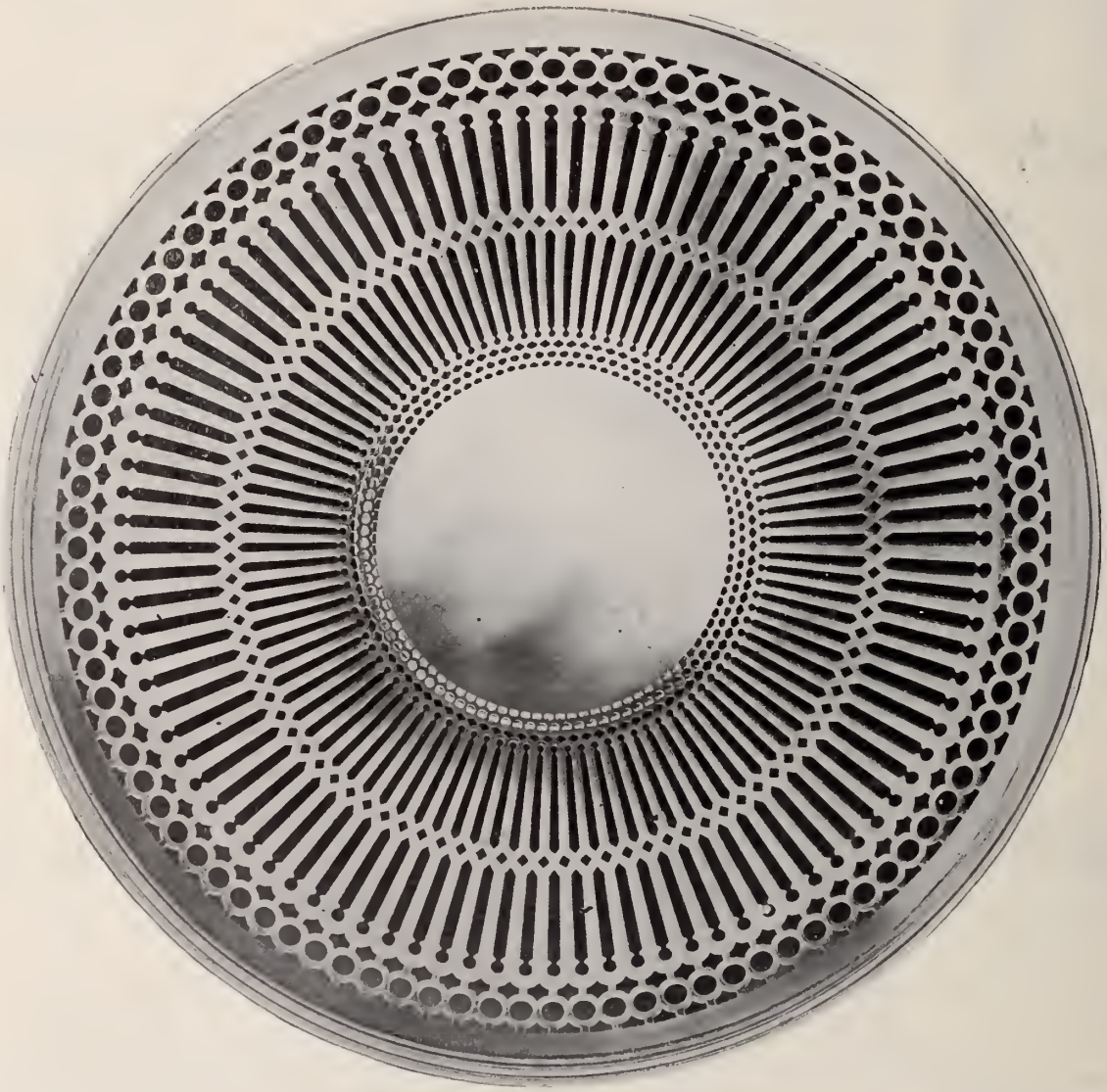
ong after other gifts have lost r charm and usefulness, the ty and durability of "1847 BROS." silver remain un- d—proving it to be *Plate that Wears."* y and quality of this d make it the ideal

full line of the

136 A

JUST OUT

Our New Sandwich Plate



No. 4990

Made in five sizes, from 7½ to 12 inches

A very attractive Wedding Gift

Write for prices on these, as we are confident they will interest you.

Price of our No. 4444 Coaster remains $10.50 per dozen, and we are still looking for orders on them

Frank M. Whiting & Co., *Silversmiths*

320 Fifth Avenue, N. Y.
North Attleboro, Mass.



The retiring Worthy President will most likely be presented with a Token of Esteem by his Brothers

Are you prepared to get the order?

Samples of our Jewels or a copy of our Catalog will help you

JOS. MAYER & BROS. - - - Seattle, U. S. A.

Makers of Emblems and Emblematic Jewelry of every description

R. BLACKINTON & CO.,

Established 1861
SILVERSMITHS

TRADE
+B
MARK

Makers of the following lines in Sterling Silver.

Each line in itself entirely complete and noted for Perfect Workmanship, Fine Finish, Original Design and Reasonable Price:

TOILET WARE, PURSES, CARD CASES, GENTLEMEN'S CARD CASES, VANITY BOXES, POWDER BOOKS, CIGARETTE CASES, CIGAR CASES, MATCH BOXES, JEWEL CASES, EYE GLASS CASES, SPECTACLE CASES, LORGNETTES, MINIATURE CASES, PHOTOGRAPH FRAMES, POCKET KNIVES, DESK SETS, MESH BAGS and PURSES, FLATWARE (Fancy pieces), NAPKIN RINGS, TEA STRAINERS, TEA BALLS, SALT SHAKERS, DESK CLOCKS, CORK SCREWS, BRACELETS, CUFF LINKS, BUCKLES, BELT PINS, HAT PINS, BROOCHES, HANDY PINS, TIE CLASPS, BACK COMBS, Etc., Etc.

See our travelers' lines, and if in New York do not fail to call at our Salesrooms before placing your orders for the Holidays.

New York Office, 15-17-19 Maiden Lane

Factory: NORTH ATTLEBORO, MASS.



"Hear What I Have to Say"

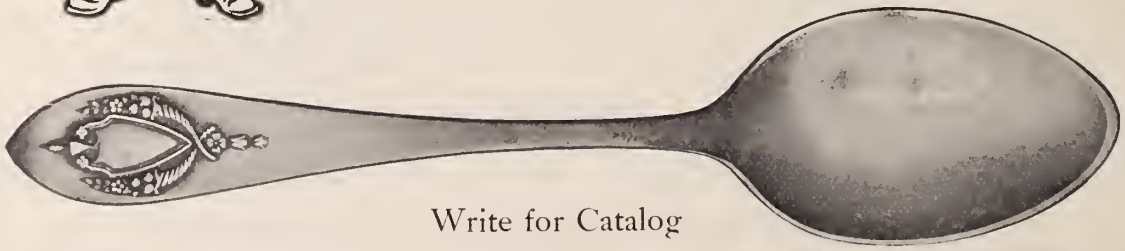
Ye Mount Vernon Pattern

STERLING SILVER TABLEWARE

is made by ye good Silversmiths at GREENFIELD, MASSACHUSETTS, in ye shop of

Rogers, Lunt & Bowlen Co.

Jewelers don't *keep* this pattern
THEY *SELL* IT



Write for Catalog

FOR THE HOLIDAY TRADE

ASH RECEIVERS
BAKING-DISHES
CANDELABRA
CHAFING-DISHES
COFFEE-MACHINES
COFFEE-POTS
COFFEE-SERVERS
COPPER WARE
EGG POACHERS
KETTLES
MATCH-HOLDERS
PANS
PERCOLATORS
PITCHERS
SALT AND PEPPER SETS
SMOKING SETS
SPOONS
STANDS
SUGAR BOWLS
TEAPOTS
TRAVELING COMPANIONS
TRAYS
WINE COOLERS

NEVER BEFORE have we been so thoroughly equipped to meet the immediate requirements of retailers in the matter of Holiday goods. Our lines, greatly improved and augmented, provide an array of staples and novelties that is seasonable at this time and profitable at all times. ¶ Sternau goods are instantly distinguishable from the ordinary and combine elegance with utility.

S. STERNAU & COMPANY
Makers of
STERNAUWARE

NEW YORK SHOWROOMS
Broadway, cor. Park Place
Opp. Post-Office

WRITE FOR CATALOGUE

OFFICE and FACTORY
195 Plymouth Street
BROOKLYN, N. Y.



637S. Fruit Plate. 11 in. Diameter.



B243. Sandwich Plate. 9 in. Diameter

SANDWICH PLATES

of which we are the originators

Jewelers looking for a practical piece of sterling silverware suitable for Weddings, Birthday or Holiday presents, come to us. We have them—54 styles to select from. They sell on sight.

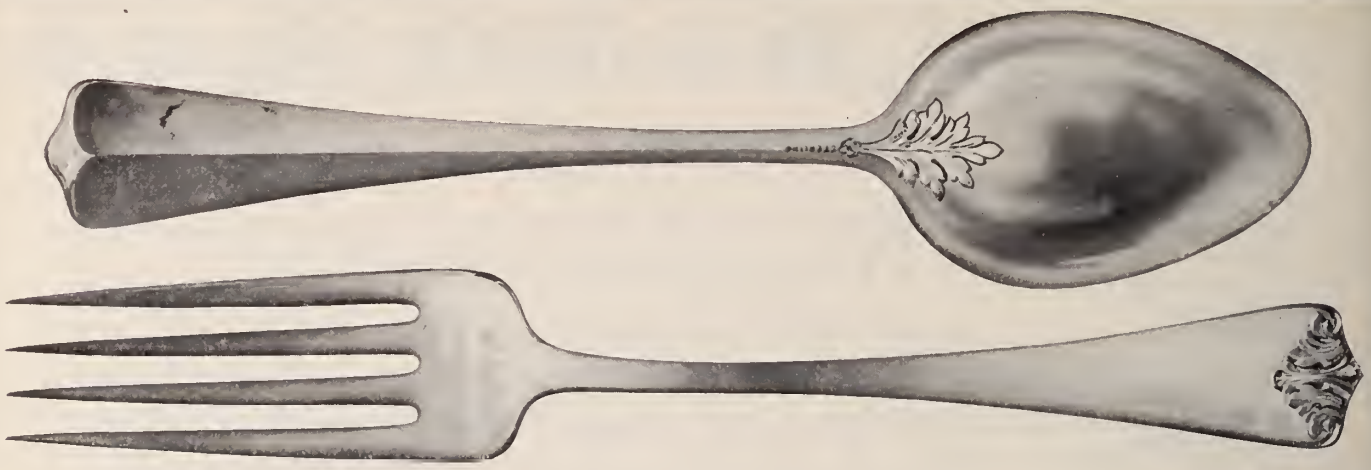
Do not hesitate to carry a line of our plates, as our prices are within reach of all. Elegantly designed, good weight and nicely furnished.

Just think of it! Sterling Silver Sandwich Plates that can be retailed at from $5.00 to $75.00! One trial order will convince you of their selling qualities. We also make an extensive line of Sandwich Tongs to match plates.

Place orders early, as our factory is running to its full capacity. Orders placed early will assure prompt delivery.

Photos and prices furnished to the trade on application to the factory

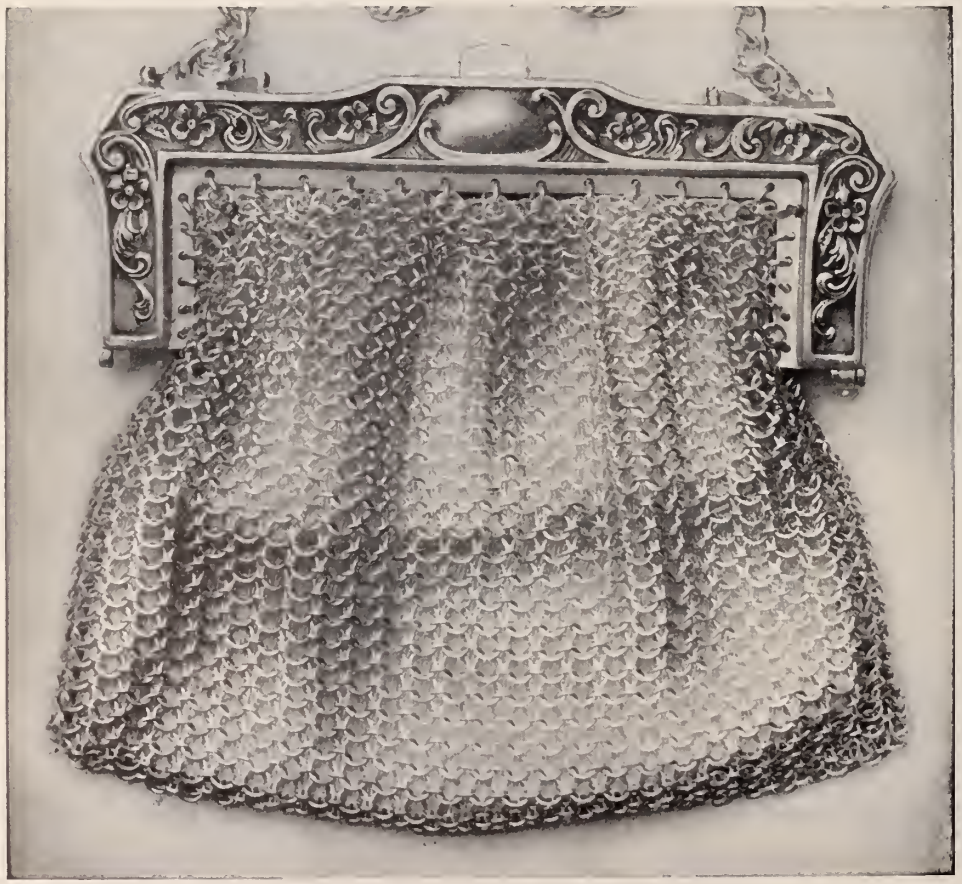
ROGER WILLIAMS SILVER COMPANY, 101 Sabin Street, Providence, R. I.



In the **"CHIPPENDALE"** Pattern of Flatware are embodied the grace, refinement and beauty that characterize all Chippendale products. And to these qualities are added strength and practicability as may be seen in the above illustration, showing as it does, the heavy shank and spine that give stiffness without detracting from the exquisite beauty of design.

TRADE MARK.
STERLING 1000

FRANK W. SMITH COMPANY, Manufacturers of Sterling Silverware, **Gardner, Mass.**



Individuality

In your selection of bags it behooves you to buy those bags which stand out prominently as possessing an individuality of pattern, as opposed to the common goods scattered promiscuously around. You will find that the women know and discriminate in favor of the former every time. An inspection of the W. & D. line by you will lead you right.

Whiting & Davis Co.
PLAINVILLE, Norfolk Co.
New York Office
7 Maiden Lane
MASS.
Chicago Office: Room 405, 103 State St.



Our Sterling

MESH BAGS

are sellers, exquisite designs, fine mesh

Best Values

A line that will appeal to your customers and mean quick sales for you.

EUROPEAN JEWELRY AND NOVELTIES

Corals, Cameos, Garnet, Mosaic and Amber Jewelry. Gun Metal Goods. Dutch Silver.

ERNST GIDEON BEK

Factory: Pforzheim, Germany

35 MAIDEN LANE, NEW YORK

The Williams Bros. Mfg. Co.—"Quality Ware"



CARVING SET—QUEEN ELIZABETH DESIGN

The latest of our well-known "Queen" Patterns is illustrated above. While each pattern we produce is more artistic, perhaps than its predecessors, we can hardly improve the ***quality***. The Queen Elizabeth may be had either in bright or French Gray—5-oz. or 12-oz. plate. Almost any article of flat ware now ready.

THE WILLIAMS BROS. MANUFACTURING COMPANY, GLASTONBURY, CONN. (Plant Established 1846)

Lockets Only



8727
GREEN CAMEO

TRADE W&H MARK
INSIDE

ESTABLISHED
FIFTY-TWO YEARS

The W. & H. locket represents the highest attainment in mechanical skill and artistic design

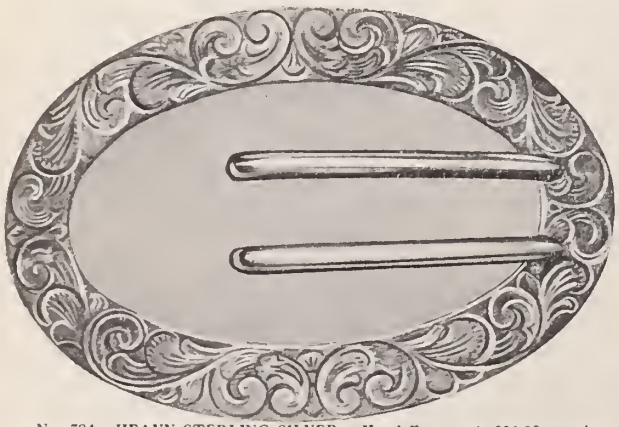
Wightman & Hough Co.

NEW YORK OFFICE
3 Maiden Lane

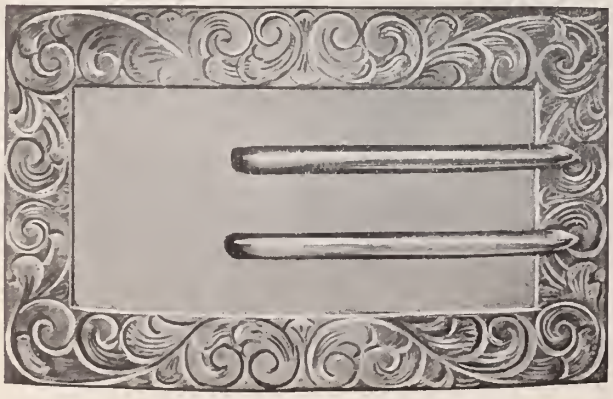
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Main Office and Factory { 7 Beverly Street
PROVIDENCE, R. I.

These Designs made as Buckles or Sash Pins



No. 584. HEAVY STERLING SILVER. Hand Engraved, $36.00 per doz.



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IN GOLD FILLED AND STERLING SILVER

We make a beautiful and extensive line in Sash Brooches and Buckles, combining graceful, artistic designs with finest quality, workmanship and finish.

We manufacture in

Gold Filled and Sterling Silver

BROOCHES HAT PINS COMBS HANDY PINS
WAIST PIN SETS BARRETTES SCARF PINS
VEIL PINS LINKS BUCKLES SASH BROOCHES
BRACELETS and NECKLACES

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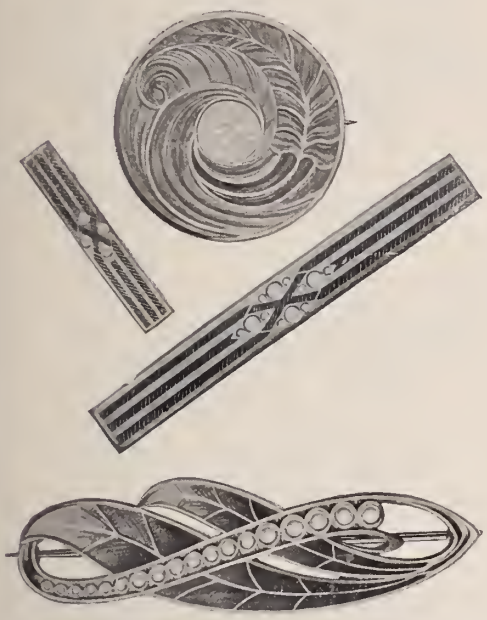
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Address all orders and communications to Factory, North Attleboro, Mass.

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The Shepard Manufacturing Co.

MELROSE HIGHLANDS, MASS.



We are the leading manufacturers of high-class wares in Cloisonne French Transparent Enamels. Formerly these goods were made abroad, and the work done by hand, and the prices charged for the goods put them beyond the reach of the ordinary buyer. By our process of manufacture we are able to put on the market work that is equal in every respect, including design, finish, and the beautiful transparent effects that are obtained in the foreign productions, and at a price that is only a fraction of the cost of the imported articles. Many of our newest designs are made up from the advanced 1909 designs from Paris. The enamel fad is on in this country as well as in Europe, and we are the leaders in the line.

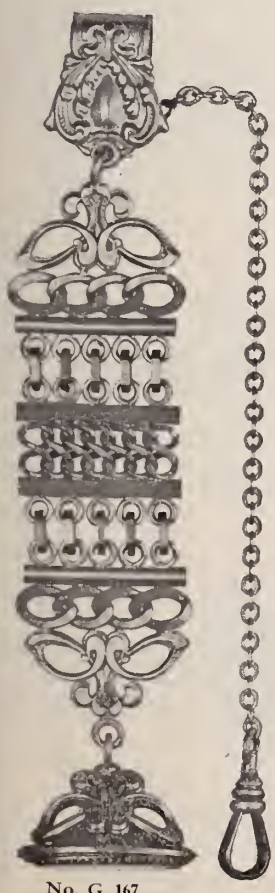
Our representatives are out with a full line of samples, and it would pay you to await their call, and to see our line before purchasing.

Our new Fall lines include the following:

Gentlemen's Vest Buttons	***Ladies' Dress Buttons***
Cuff Links	***Buckles***
Stick Pins	***Hair Pins***
Bon-Bon Boxes	***Hat Pins and Brooches***

They embody several of the latest creations from the celebrated French artists.

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No. G. 167

Attleboro Chain Co.

MAKERS OF

ROLLED PLATE CHAINS, FOBS, BRACELETS AND LA VALLIERES



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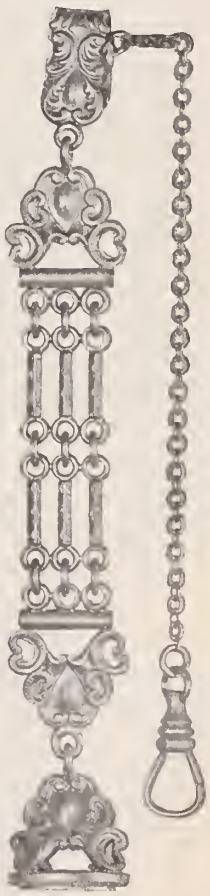


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These illustrations speak for themselves

Write to-day for samples *We sell to Jobbers only*

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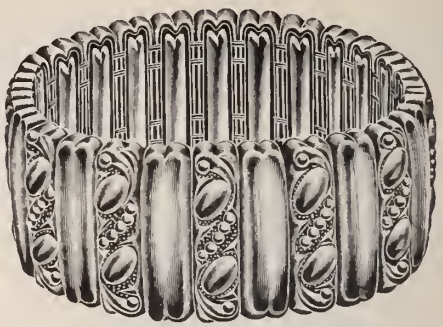
564—LADIES



558—MISSES



598—BABY



543—LADIES

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The NORMA TRADE MARK

Is the Standard Adjustable Bracelet of the Day

High Grade, Gold Filled—Sold only through Jobbers

Send for new catalogue just issued

The F. H. Sadler Company

Attleboro, Mass.



BATES & BACON

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NEW YORK: 9 Maiden Lane CHICAGO: 103 State St.

Makers of

High Grade Gold Filled Chains, Lockets and Bracelets

Another attractive "Winna" Bracelet; equally as striking as our Famous Corrugated Bracelets!



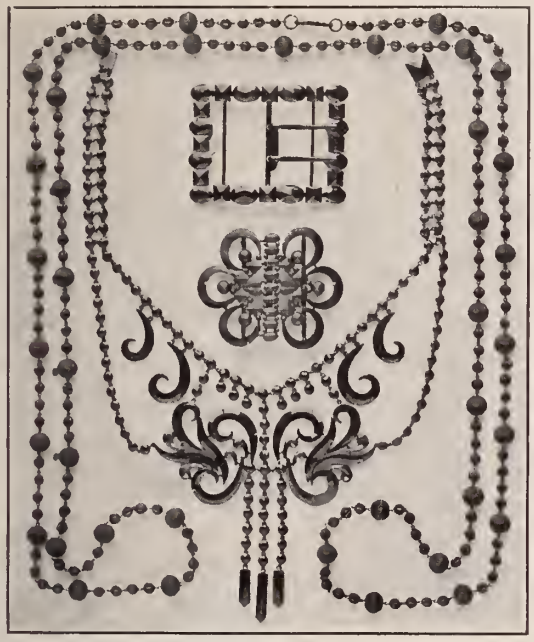
Made { English, Roman, Polished

We make seven widths of oval bracelets
We are equipped to make any size oval shaped bracelet in joint and catch.

You Know the Reputation of CHOPARD'S JET JEWELRY

how it is considered the best—the most exclusive—the most salable; how famous have become its exquisite design and workmanship.

¶ You **know all this,** because we have **pushed** our **JET JEWELRY** before your eyes, induced you to notice it—and then **made good** on the jewelry itself.



¶ Now we make a line of **NOVELTY JEWELRY** that shows just that same painstaking care in manufacturing, that exclusive something, that touch of originality and brains that have made our **JETS** so **rightfully famous.**

¶ We've let this end of our business just swing along—selling a goodly list of customers—BUT NOW WE WANT THE WHOLE TRADE in general to know of its unusual excellence. We want to show **you** that

Chopard's Novelty Jewelry

deserves just as prominent a place in your estimation as do our JETS.

"If it's CHOPARD'S IDEA—it's ideal."

¶ Our "Express Salesman" is always ready to come with a complete selection.

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PARIS, FRANCE

56 MAIDEN LANE
NEW YORK

THE LONGER HAT PINS

FOR HOLIDAY DEMANDS

MILLINERS are having their way. Hats loom large. Hat Pins must rise to the occasion. The stems must be longer. The hats of the period increase the demand for Hat Pins. Instead of using only one or two, the woman of to-day wants five or six of them. So much the better for the trade. It is a Hat Pin season. The Holiday demand will be large for those coming from this house. Naturally they have the touch of distinctiveness. The stems are generous. As presents these Hat Pins will be received with great favor. While handsome and impressive, their cost is very moderate. Fine effects in Sapphire, Amethyst, Topaz, Lapis Lazuli, Coral. Shapes include Balls, Olives, Spikes, etc. Retail profitably from 50c. to $5.00.

D. Lisner & Co. *Creating Importers of Jewelry Novelties*

One-Forty Fifth Avenue, cor. 19th St., NEW YORK



IN a spirit of thankfulness let us forget the past and only look forward to the future with its promise of renewed business activity. Let us also be sure to be ready for that increased demand for goods which is bound to come within the near future and which is already being felt, and furthermore, lest you forget, let us remind you again that "We sell Sellers," and were never better equipped to take care of your wants in the lines of gold jewelry, watches and diamonds.

HENRY FREUND & BRO. 71 Nassau Street New York

ELK, EAGLE AND MOOSE GOODS A SPECIALTY

Have you seen our new interchangeable initial and emblem set? It is a "Winner." Write us for booklet



A New Chatelaine Pin

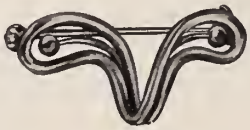
"CREMAILLIERES"

(HOOK ON)



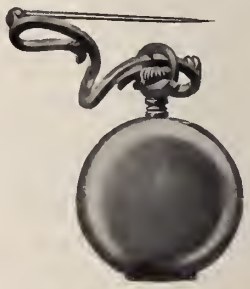
Front view

PATENT APPLIED FOR



Three-quarter view

PATENT APPLIED FOR



SEND FOR A SELECTION

No hooks to loosen. The bow slides right over the pin, thus providing absolute security to the watch.

Letters patent have been applied for, and the trade is cautioned that our rights will be fully protected, and anyone making or selling any infringing pin will be vigorously prosecuted.

TRADE MARK

Fine Jewelry in 14 K. Only

Made in a Large Variety of Attractive Patterns by

SLOAN & CO., 21-23 Maiden Lane New York

The right to manufacture these new Chatelaine Pins in 10K. has been granted to F. H. Cutler & Co., Furbish, Swift & Fisher, J. A. & S. W. Granbery and Tichenor & Farnow; and in Gold Plate to Sturtevant & Whiting and E. I. Franklin & Co.

MR. RETAILER:

NOW READY!

Our New **"Os SPECIAL"** in 14-K. Gold Open Face and Hunting.

Every feature in artistic watch case construction is embodied in these cases.

They have 5 knuckle or flush joints, Swiss head springs, *gold dust bands*, engine-turned caps, and fancy or clover-leaf bows.

It is really an education to examine one of these cases, and the low price will surprise you. Ask your JOBBER for a few "on selection."

Solidarity Watch Case Company

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A LARGE SHIPMENT OF **CORAL** JUST RECEIVED, CONSISTING OF

Coral Cameos **Cabochons** **Necklaces**

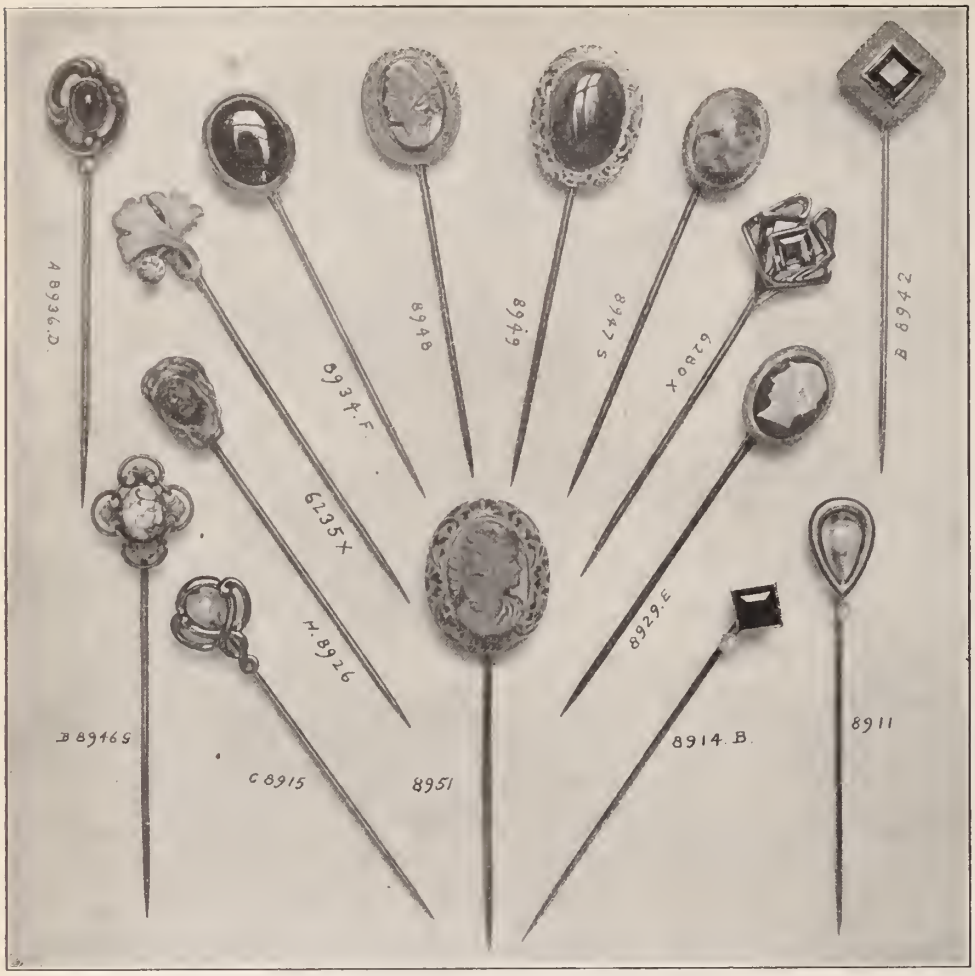
Buttons for Earrings **Pear Shapes for Pendants**

FROM THE INEXPENSIVE TO THE HIGHEST GRADE OF JAPANESE CORAL OF BEAUTIFUL PINK

Importers of Precious Stones
Manufacturers of Artistic Jewelry

VAN DUSEN & STOKES CO.

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MOORE JEWELRY MORE SALES

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FOURTEEN KARAT

GOLD and ENAMEL SCARFS

Ranging In Price From

$1.75 TO $7.50 EACH

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ALLSOPP & ALLSOPP'S

Diamond Jewelry Line

Sells in hard times as well as in good times

Because it is

Inexpensive

These goods combine all the artistic qualities of higher priced lines at HALF the cost.

Mounted goods only

Brooches	Veil Pins
Baskets	La Vallieres
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"TOPPY" A&A Trade Mark

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A Holiday Suggestion

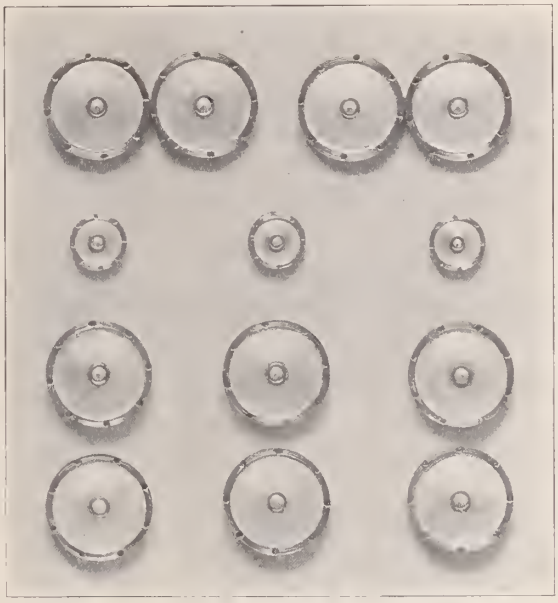
The KREMENTZ BODKIN-BACK DRESS SET

A Structural Advance

THE ADDITION of appropriate Cuff Links to Krementz Bodkin-Back Studs and Vest Buttons constitutes a DRESS SET possessing superior structural features while conforming to the Krementz standard of design, workmanship and finish. ¶ The Krementz Bodkin-Back principle, dispensing with solder, springs and tubes, unites the utmost strength with the greatest simplicity. There is nothing to bend, break or get out of order.

The KREMENTZ BODKIN-BACK DRESS SET is sold at a very moderate price, which enables you to make ready sales at a liberal profit.

Prices on the entire line are in the same proportion.



The KREMENTZ BODKIN-BACK DRESS SET is made in a large variety of patterns.

While being a safe and staple line, these goods are particularly well adapted to Holiday requirements.

GUARANTEE: If for any cause whatever, a "Krementz Bodkin-Back" Stud or Vest Button should be damaged either in the hands of the dealer or wearer, a new one will be given in exchange without charge. "Krementz Bodkin-Back" Studs and Vest Buttons are made in large variety of patterns in 14-Kt. gold and platinum, set with pearls and diamonds.

Patented February 16, 1904

KREMENTZ & CO.

Manufacturers of

Fine Gold and Enamel Diamond Jewelry in 14-Kt. only

MADE EXCLUSIVELY FOR FINE RETAIL JEWELRY TRADE

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TRADE D MARK

THE LOCKET is the most personal, the most "human" of all Jewelry. It is the frame for a picture—not any picture, but a cherished one. The Locket means so much that it is not selected at random. It is almost sacred. Those made here are worthy of their fine intent. Original conceptions. See the line.

Prices: $5.00 to $100.00

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OSMUN-PARKER MFG. CO.

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Fine Pearl and Diamond Goods

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"THE BRACELET HOUSE"

GOLD BRACELETS of every kind
For WOMAN, MISS OR BABY

KENT & WOODLAND

16 John Street, New York

Factory, Newark, N. J. San Francisco, Julius A. Young



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Silversmiths and Goldsmiths

Makers of High Grade

Gold Mesh Bags

Vanity Cases and
Cigarette Cases, etc.

ALSO SILVER MESH BAGS



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NEW YORK

Trade-Mark Telephone 6383 Orchard

Pin Points

VEIL PINS—HANDY PINS

14 Kt. 

Only

NOVEMBER is windy. Veils and Fleecy Mufflers are troublesome without an adequate supply of appropriate Pins. The season begets a special demand. Where the automobile is employed, Veil and Handy Pins are absolutely necessary. Altogether these Pins are a boon to womankind.

Taste finds scope for play in goods of this class. Women will naturally select the prettiest and the best. Attractive Pins are almost a hobby with many. The Veil and Handy Pins produced here always appeal to the eye, while their workmanship and finish are decidedly superior.

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NEW YORK

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MANUFACTURERS OF

GOLD JEWELRY

ARTISTIC—SALABLE—RELIABLE

Most Comprehensive Line Offered

9-11-13 Maiden Lane, New York

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B. M. SHANLEY, Jr., CO.

Manufacturers of

14 and 18 Kt. GOLD JEWELRY

AND

FINE MESH BAGS

Salesroom: 527 Fifth Ave., New York, Night and Day Bank Building

Office and Factory: 11-13 Governor Street, Newark, N. J.



Popular Priced 14 K. and 10 K. Jewelry

Grape Jewelry

A Large and Varied Line of these Ready Selling Goods in

Scarf Pins **Brooches**
La Vallieres **Festoons**

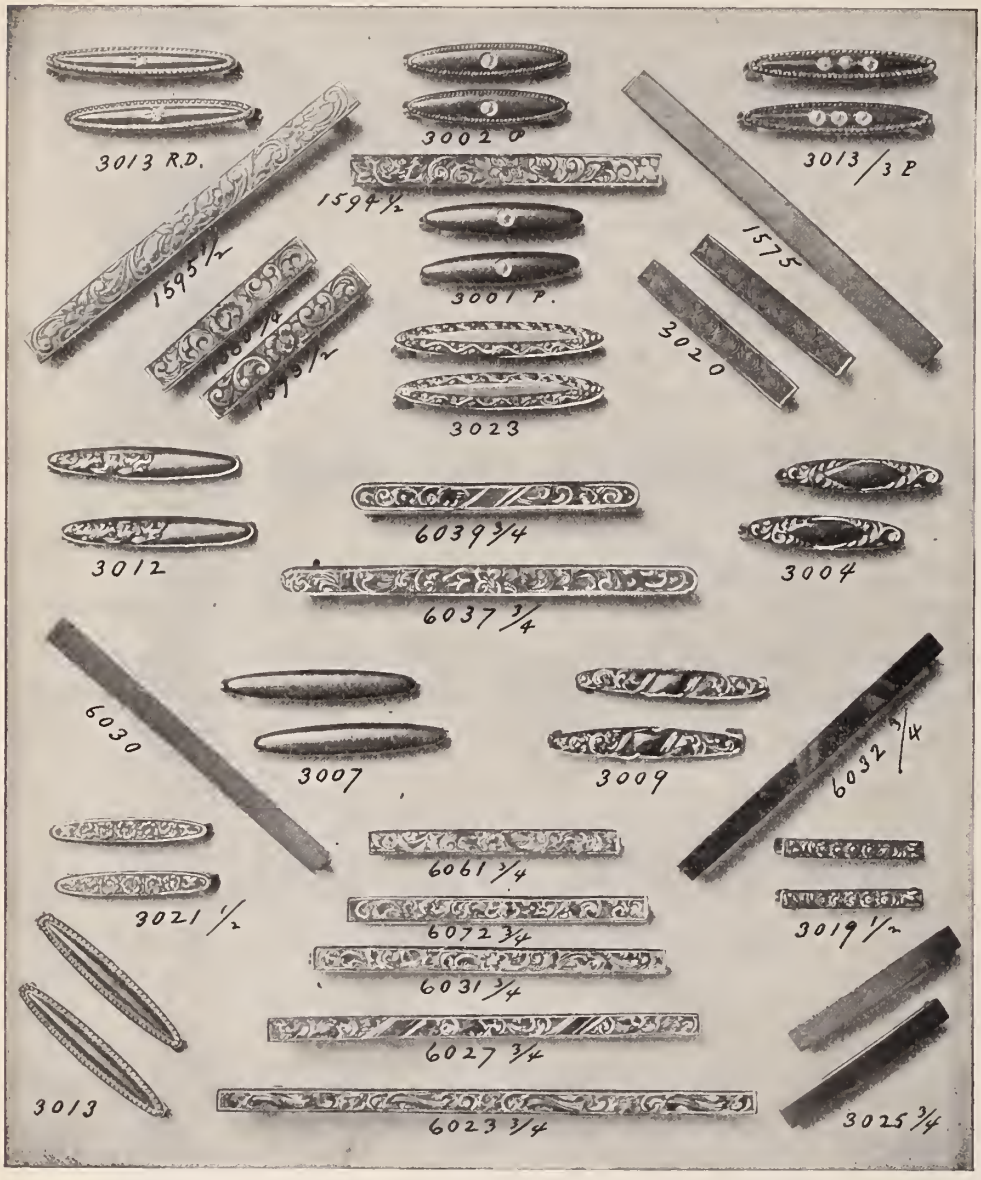
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Largest Line of 10 Karat Jewelry Offered the Trade

WORKMANSHIP AND FINISH EQUAL TO ANY 14 KARAT LINE ON THE MARKET



10 K. Gold Veil and Cuff Pins

VEIL PINS

1575	Roman finish, patent catch.
1580¾	English finish, hand engraved.
1593½	Rose finish, engraved.
1594½	" " " patent catch.
1595½	" " " " "
6023¾	Eng. finish, hand engraved, pat. catch.
6027¾	" " " " " "
6030	Roman finish, patent catch.
6031¾	English finish, hand engr., pat. catch.
6032¾	Bright " patent catch.
6037¾	English " hand engr., pat. catch.
6039¾	" " " " " "
6061¾	" " " "
6072¾	" " " " pat. catch.

CUFF PINS

3001P	Roman finish, pearl.
3002P	" " "
3004	" "
3007	" "
3009	" "
3012	" "
3013	" "
3013/3P	Roman finish, 3 pearls.
3013RD	" " rose diamonds.
3019½	Rose finish, engraved.
3020	Roman " "
3021½	Rose " "
3023	Roman " "
3025¾	Bright " "

BIGGEST VALUES
PRICES ON APPLICATION

The Keller Jewelry Mfg. Co.

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Factory : Newark, N. J.

The Allsopp Rings

A complete line set with America's Newest Gem— **AMATRICE**

The attractive and beautiful individual matrix stone.
Beautiful shades of color. Does not fade or change color.
Wonderful Individuality. No porosity or roughness.

Allsopp QUALITY, DESIGN AND WORKMANSHIP— No retailer can afford to be without an assortment of this new ready seller.

Allsopp Bros. Allsopp Building, Newark, N. J.

LEROY W FAIRCHILD. GOLD PENS.

FAIRCHILD & COMPANY

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PENCILS
PENHOLDERS
FOUNTAIN PENS
THERMOMETER CASES
IN GOLD AND SILVER IN
NEW AND UNIQUE DESIGNS

BEFORE PURCHASING INSPECT OUR LINE.

Notice Because

A person happens to dress in black, there is no reason why they should not enjoy wearing the very latest fashions. Consequently we make all the latest fads and fancies in Mourning Jewelry, as well as a complete line of regular goods in Black Enamel.

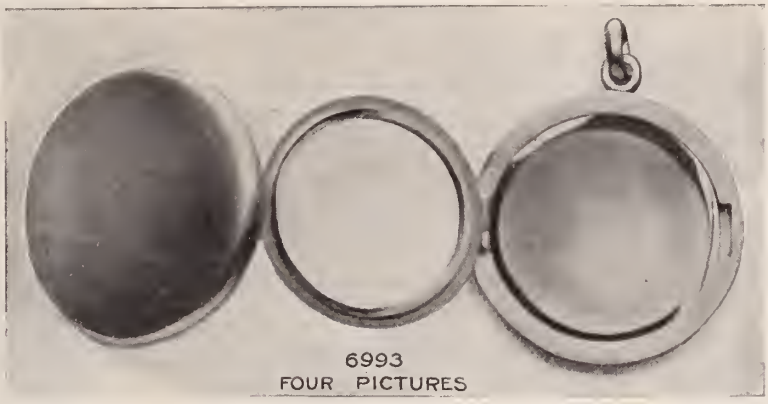
14 K
TRADE-MARK

H. J. Hedges & Co.
Makers of 14 K. Jewelry

14 John Street
New York

LOCKETS

Every Size
Every Shape
Every Style
One Picture
Two Pictures
Three Pictures
Four Pictures



6993
FOUR PICTURES

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For Gentlemen
For Ladies
For Children.
Illustrations
And Price List
Furnished Upon
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TRADE **A 14 K** MARK

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83 UNION STREET, NEWARK, N. J.

COMPASS CHARMS
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STONE HEARTS
SAFETY PINS
CROSSES
STONE CROSSES
FOBS WITH SEALS
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SEAL CHARMS
SLEEVE LINKS
BANGLES
SCARF PINS

The "Bryant" Rings.

WE have made the **Bryant Rings** for 50 years, and know how to make first class goods. The stone setting—which every retailer knows is a very important part of the work—we give special attention to. The **Bryant Rings** will help your reputation as a first class Jeweler.

TRADE-MARK

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NEW YORK.

I. N. LEVINSON, President ESTABLISHED 1865 H. S. MORRIS, Sec. and Treas.

S. COTTLE COMPANY

Makers of High-Grade Gold, Silver, Gun Metal Novelties



Mesh Bags
Buckles
Card Cases
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Vanity Cases
Sash Pins
Purses
Hat Pins

S. COTTLE CO.
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NEW YORK

PARIS, 28 Rue D'Hauteville

Geo. O. Street & Sons

35 Maiden Lane, New York

Established 1837

RINGS
SLEEVE-LINKS
SCARF-PINS
FOBS AND SEALS

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Agents for the Pacific Coast
SCHWARZKOPF & PENNIMAN
340 S. Broadway, Los Angeles, Cal.



Send for Sample of above Combination Set

Azurite - Malachite Matrix

A BEAUTIFUL BLENDING OF BLUE, GREEN AND BROWN.

A new HARD variety, entirely different from any stone heretofore shown on the market, AND GUARANTEED TO BE AS HARD AS TURQUOISE.

WE SELL THE STONE LOOSE AS WELL AS MOUNTED

The Barber Jewelry Mfg. Co.
36 Gold Street, New York
Send for Catalog

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

J. B. BOWDEN & CO.,

15, 17, 19 Maiden Lane, 2d Floor, NEW YORK.



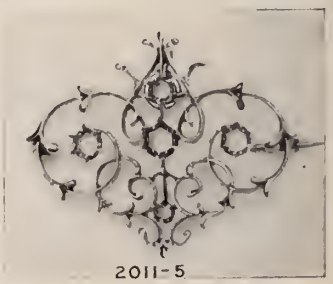
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Manufacturing Jewelers

DIAMOND MOUNTINGS

Special Order Work Repairing of Jewelry
Suggestions and Designs Made

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The R. S. Cigar Cutter

In Sterling Silver, Plain and Engraved; and 14 k. Gold, Plain and Engraved, also Set with Diamonds.

A Novelty

Unlike all other cigar cutters, this one lies flat in the pocket—does not get out of order.

A Good Article



We Push It

Our advertising makes the customer want it; his friend sees it and he wants it. An endless chain of customers.

A Good Seller



Trade supplied by

Enos Richardson & Co.

23 Maiden Lane, New York.

717 Market St., San Francisco.
J. A. YOUNG.

Enos Richardson & Co.

23 MAIDEN LANE — NEW YORK, N. Y.

TRADE MARK

MANUFACTURERS OF

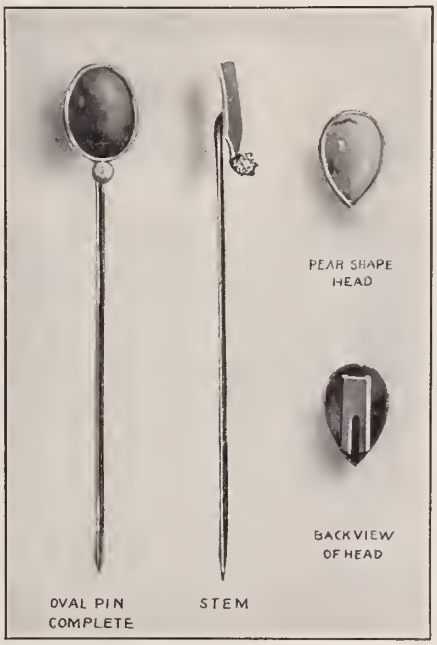
14 K. Gold Jewelry

Handy Pins	Shirt Studs	Hat Pins
Safety Pins	Fobs	Scarf Pins
Brooches	Tie Clasps	Barrettes
Link Buttons	Veil Pins	Belt Pins

10 K. and 14 K. Neck Chains and Guard Chains

Plain and Jeweled Lorgnette Chains

SAN FRANCISCO OFFICE: J. A. YOUNG, 717 MARKET STREET



Interchangeable Scarf Pin

PATENTED AUG. 25, 1908

Now made in three shapes: oval, long oval and pear, all fitting same stem.

Just snap 'em on!

Only one diamond (or pearl) needed for a set of any number of tops.

Mounted in 14 kt. only, in Lapis, Coral, Amethyst, Topaz, Jade, Turquoise Matrix, etc.

ROTHSCHILD BROS. & CO.

The Locket House 51-53 Maiden Lane, New York

TRADE R MARK

TRADE MARK.

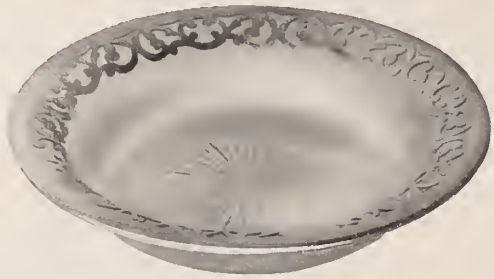
SNOW & WESTCOTT CO.

21 MAIDEN LANE, NEW YORK

JAMES P. SNOW CHAS. E. WESTCOTT

Makers of Fine Gold

VEIL PINS



SLICED LEMON DISHES

All wares of our manufacture possess a distinctive daintiness and refinement that appeal strongly to discriminating buyers, and greatly enhance their selling qualities.

G. A. HENCKEL & CO.
MAKERS OF
Small and Medium Wares in Sterling Silver
FOR THE TRADE ONLY
109 to 115 West 26th St., New York City
(One block west of Broadway)
The trade is cordially invited to call at our showrooms and inspect our new productions.



That New Thing!

Try our dozen assortment of four sizes for $12.00 less the cash discount

Assorted Colors and Sizes

Metalized Rose Hat Pins
Made from Real Live Roses

Chas. L. Trout & Co. MANUFACTURERS
2 Maiden Lane, New York

HEADS OF WHEAT



PATENT APPLIED FOR.



PATENT APPLIED FOR.

BELT PINS, VEIL PINS, BARRETTES and HANDY PINS, IN 14K. GOLD
Also Set with Precious and Semi-Precious Stones and Pearls

LEE-DODD COMPANY, MAKERS OF FINE JEWELRY
67 HAMILTON ST., NEWARK, N. J.

THE GREAT AMERICAN JEWELRY CATALOG

Is a publication of real practical value; it truthfully illustrates those lines of merchandise; best adapted to the needs of the *Jewelry Trade;* its reliability is unquestionable.

SAFETY

With implicit confidence you can use it when ordering goods; it insures you against deception; remember, for every dollar's worth of merchandise you buy you are obtaining positive, intrinsic value.

Write for this catalog; it means much to you.

THE OSKAMP-NOLTING CO.
Mammoth Wholesale Jewelers
411-413-415-417 Elm St., CINCINNATI, OHIO



Full Plat. Cluster $4.25

DIAMOND MOUNTINGS

We Make a Line of Cluster Work at

50 PER CENT. LESS THAN OTHEER

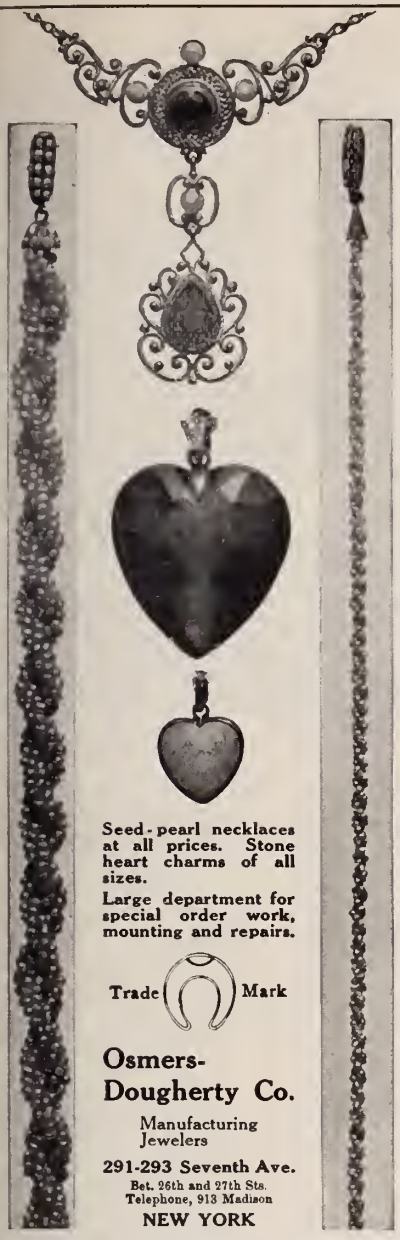
Order Work Promptly Done

KAUFER, KRENGEL & CO.
102-4 Fulton Street :: :: NEW YORK



Full Plat. Cluster $4.75

HIMALAYA MINING COMPANY
TURQUOISE MATRIX
Persian or Baby Blue Colors with Beautiful Markings
PRODUCTS
And all Precious and Semi-Precious Stones.
15-17-19 MAIDEN LANE, NEW YORK.



Seed-pearl necklaces at all prices. Stone heart charms of all sizes.

Large department for special order work, mounting and repairs.

Trade Mark

Osmers-Dougherty Co.

Manufacturing Jewelers

291-293 Seventh Ave.

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Telephone, 913 Madison

NEW YORK

THE "RECORD"

BABY SPOON

JUST THE THING
TO GIVE
THE GIRL OR BOY

ORDER EARLY
(WE ARE BUSY)

THEY WILL BE SENT
IN SEPARATE BAGS
LIGHT BLUE AND PINK



MERRILL BROS. CO.

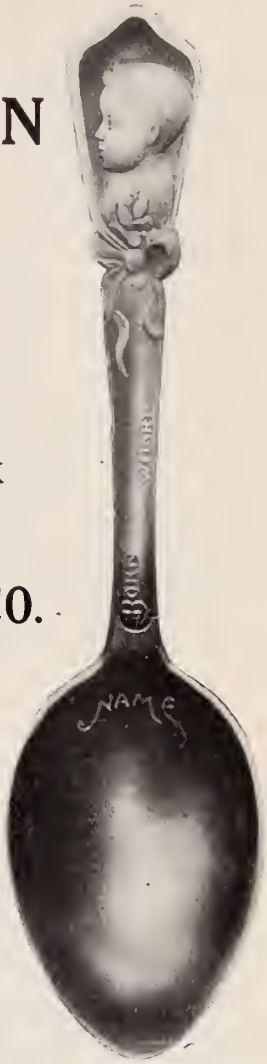
SILVERSMITHS

22 GREEN STREET

NEWARK, N. J.

GOOD WEIGHT
PRICE $15.00 A DOZ.

ACTUAL SIZE





Gold Enameled Masonic Charms

EXTRA HEAVY

$5.00 Less 6%

Various Other Styles

Adrian J. Morais

131/158

Room 304 Godchaux Bldg., New Orleans, La.



Sterling Mesh Bags

also gold lorgnette and neck chains

Trade W B Mark

Weizenegger Bros.

358 Halsey St., Newark, N. J.

N. Y. Salesroom: 396 Broadway

GARREAUD & GRISER

45 John St., New York

LAPIDARIES. PRECIOUS STONES

GEMS in Unique Cuttings

Gems and Precious Stones

Cloth, postpaid, $1.00. Published by the Jewelers' Circular Pub. Co., 11 John St., New York

CHARLES M. PRIOR, Designer

Designs for Gold and Silversmiths

Etching
Engraving
Chasing
Modeling

'Phone 1639 Gramercy

24-26 East 21st St., NEW YORK



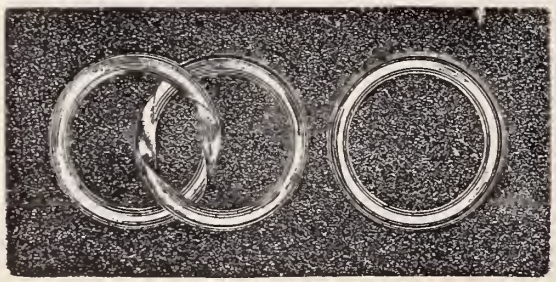
THE PRODUCTS OF THE SOUTH are not ONLY confined to COTTON and other STAPLES, but NOTE from the ABOVE WHAT WE PRODUCE and CAN SUPPLY.

In addition, there are THOUSANDS of Jewelry requirements WE ARE HEADQUARTERS FOR, and which are illustrated in our CATALOGUES.

CATALOGUE DEPARTMENT

Dept. A. Jewelry, Watches, Diamonds, etc.
Dept. B. Cut Glass, Clocks, Silver, Fancy Goods, etc.
Dept. C. Optical Goods
Dept. D. Material, Jewelry Boxes and Trays

Catalogues sent on request. Goods sent on selection



WE MAKE

The Alliance Ring

The graceful style of the Alliance Ring is rapidly supplanting the use of the old-style wedding ring. The joints are invisible, and whenever engraving is desired it is done in the inside surface. Can be easily separated by inserting a pin in inside pinhole.

14 karat, 3 dwts., each, $1.25 per dwt.; in dozen lots, $1.15 per dwt., net; 18 karat, 3 dwts., $1.40 per dwt.; in dozen lots, $1.30 per dwt., net.

LEONARD KROWER, WHOLESALE MANUFACTURING JEWELER AND OPTICIAN **536-538 Canal St., New Orleans, La.**

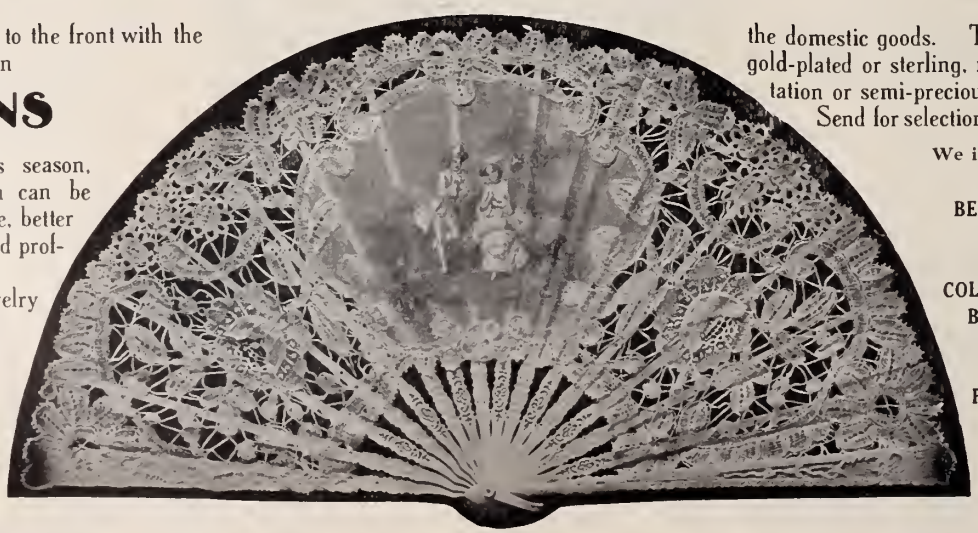
Again we come to the front with the choicest offerings in

FANS

for the Christmas season, better values than can be had anywhere else, better goods and quick and profitable sellers.

Our French Jewelry Novelties are well and favorably known for their quality, as well as the odd and unique designs which distinguish them from the domestic goods. They can be had in gold-plated or sterling, mounted with imitation or semi-precious stones.

Send for selection, mentioning price.



We import

BROOCHES
BELT and SASH PINS
BUCKLES
LA VALLIERES
COLLARS CHAINS
BUTTON and DROP EARRINGS
CAMEOS
PEARL, AMBER and CORAL STRINGS
HAT PINS
BAYADERES
Etc., Etc.

LEWY & COHEN, 530 Broadway, Cor. Spring St., NEW YORK

Trade-Mark. Trade-Mark.

COLMONT
PARIS
Established
1846



COLMONT
OPERA and FIELD GLASSES

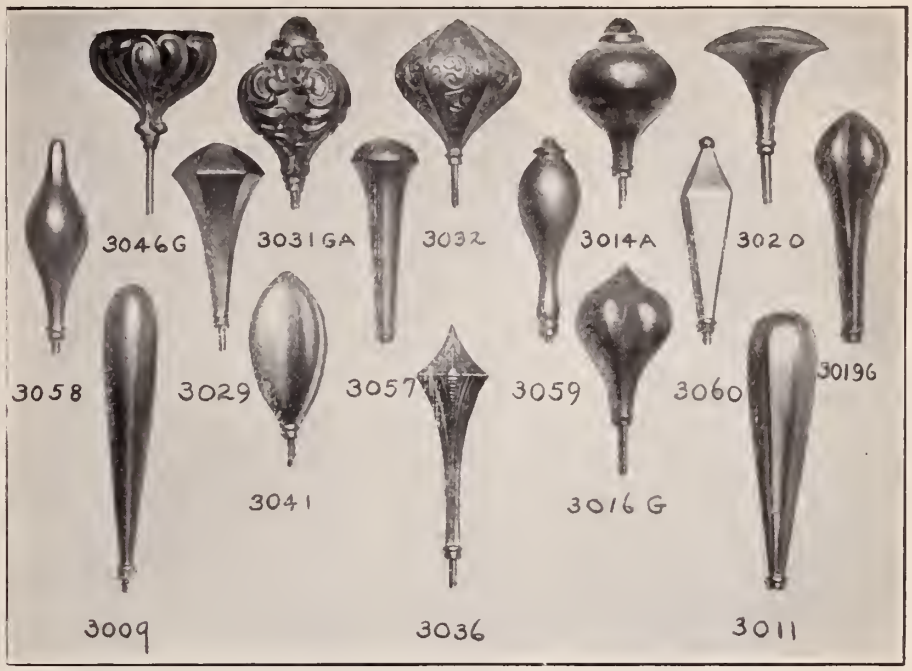
have been recognized by Opticians who really wanted a good article without paying too high a price.

With Colmont Glasses You Have a Guarantee

The name STANDS for honesty and uniformity of construction, fairness of price.

For your own advantage, investigate the "COLMONT" line at your jobber's.

SUSSFELD, LORSCH & CO.
Importers
NEW YORK PARIS



These Attractive Hat Pins

Range in price from $1.00 to $2.35, and compare most favorably in appearance and workmanship with similar ones in 14K, usually costing double.

THE 10K LINE WITH A 14K APPEARANCE

KOHN & CO
CAMP & ORCHARD STS.
NEWARK N.J.
1Ko

EVERYTHING IN LOCKETS





Our thin

MODEL

one of the most popular

LOCKETS

on the market, having as usual the three fundamental principles for which our line is famous,

Quality, Workmanship, Finish.

S. K. Merrill Company

TRADE SKM CO MARK

Locket Makers

To the Wholesale Jewelers of the world.

United States of America



Do you know that

SILVER DEPOSIT WARE

worthy of the name should improve in appearance when in use? That is true of our goods because the silver is heavy and the engraving is bold and deep so that when the article is in use the engraved effect is brought out strong and the contrast is more pleasing to the eye than when new. This is a feature you should consider because you do not want goods that become unsalable when in stock.

What we state about our deposit goods is also true of our line of

PHOTO FRAMES, CLOCKS, BELT BUCKLES, Etc.

All of our goods are hand engraved and etched, not die or machine work. It cost us more to make but the price to you is the same as you pay for the imitation.

We make a large assortment of inexpensive articles as well as the more costly pieces and as our prices are uniformly low our goods are in demand at all seasons of the year.

SCHARLING & CO.

Factory and Office, 755-757 Summer Ave., Newark, N.J.

Show Rooms represented by
W. B. POWELL, 35 Maiden Lane, New York GEO. H. THOMAS, Heyworth Bldg., Chicago, Ill.
M. L. LEVY & CO., 2447 Jackson St., San Francisco, California

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Mr. Jeweler:

Have you accepted my Splendid Offer made in October 21st issue of the "Jewelers' Circular"? If *not* look up at once and ACT NOW

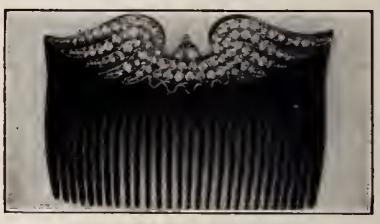
JOSEPH IRONS
NEW YORK, N.Y.

35 MAIDEN LANE



STANDARD IN

Stone Combs and Hat Pins



Our line of White Stone Combs forms a class by itself. They are warranted to retain their brilliancy, and should any of the stones fall out, either in the hands of the dealer or consumer, we will repair free of charge. This guarantee assures customers and makes sales.

Our line of Combs and Hat Pins consists of over 100 new styles of exclusive designs which sell at popular prices.

On application we will send a selection on approval, with all charges paid

JOSEPH W. HELLER

Manufacturing Jeweler

White Stone Novelties

59 PAGE STREET PROVIDENCE, R. I.

NEW YORK OFFICE: 15-17 MAIDEN LANE
(Silversmiths Bldg., Room 1710)

PHONE: 801 JOHN ESTABL: 1876

MORRIS SCHIFF

82-84 Nassau St. NEW YORK



Manufacturer of

DIAMOND MOUNTINGS, LOCKETS, BUTTONS, BRACELETS, RINGS, Etc.

Special attention paid to order work and repairing

If you want good work, send it to me. One trial will convince you that it will pay you to send me your work. Highest prices paid for old gold and silver.

A Happy Thought





Beacon Shrimp "Ink Pencils" for Christmas

It is a fine thing to please someone with your gifts. It is even finer to permanently please. That's what the line of Beacon "Ink Pencils" accomplishes, and dealers having them in stock will find they are one of the most popular gifts of the times. Can be carried in any pocket, or in a lady's purse, in any position, and cannot spill.

Made in many sizes and styles. At all prices. In attractive Holly Boxes for Christmas. Write for complete catalogues.

Aikin-Lambert Co.
15-19 Maiden Lane
New York

CRESTS
LETTERS
MONOGRAMS
COATS OF ARMS

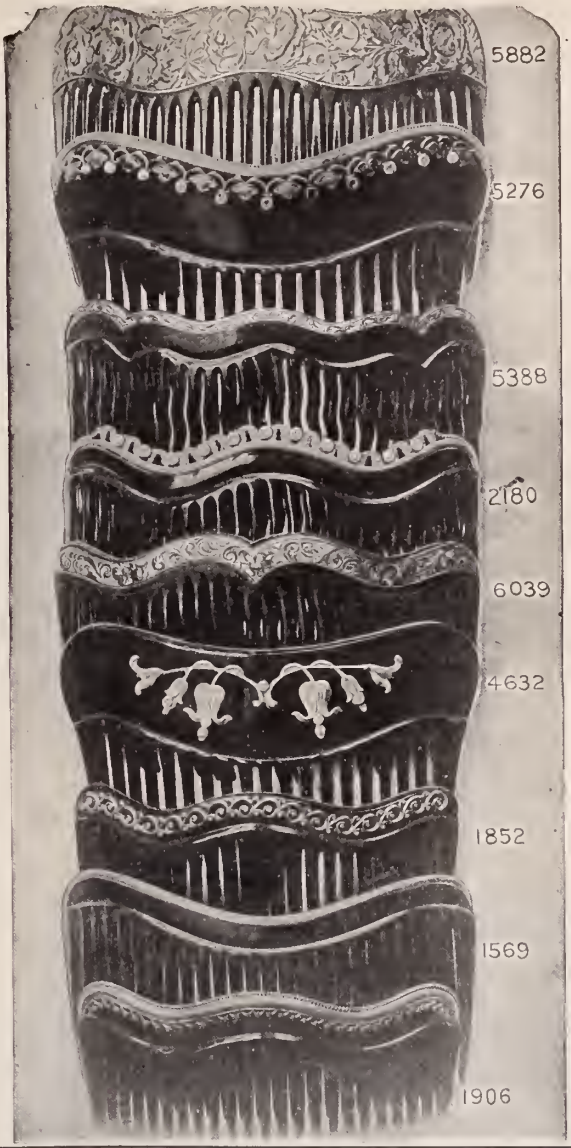
Sample Card, thirty-nine different styles of engraving, $1.00 per copy

Made in GOLD, SILVER and METAL

Also Inlaid on Ivory, Tortoise Shell, Ebony Goods.

WILLIAM BRUETSCHER
General Engraver
868 Broadway NEW YORK

New York Tortoise Shell Co.
13 E. 30th St.
Just East of 5th Ave.
NEW YORK
SHELL
Manufacturers of Fine
TORTOISE SHELL GOODS
Repairing given prompt Attention



The COMB HOUSE

WE illustrate a few of our 2,500 new designs, which are made up in 14K., 10K., sterling and gold filled stock, for the enterprising jewelry trade, that are ready for immediate delivery. Our holiday line is now ready for your inspection.

We are also manufacturers of an exclusive line of REAL Tortoise Shell Hair Ornaments for the fine trade.

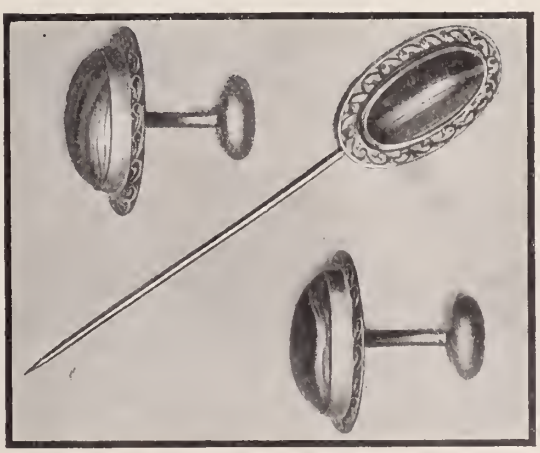
Selection packages cheerfully sent responsible jewelers

Wagner Comb Manufact'r'g Co.
Hartford Bldg.
41 Union Sq., New York

10K. GOLD JEWELRY
IS OUR SPECIALTY

A complete Line of Scarf Pins and Buttons in Epidote Malachite Matrix Turquoise Thulite Chrysocola

YOU NEED THEM



These beautiful and popular stones are going to be the headliners for gentlemen's jewelry during the coming Holidays. Write your jobber for some before it is too late.

W. E. RICHARDS CO.
Manufacturers for the Jobbing Trade
ATTLEBORO, MASSACHUSETTS
NEW YORK OFFICE, 9-11-13 Maiden Lane

E. L. SPENCER CO.

MAKERS OF

Solid Gold Jewelry

FOR THE

Jobbing Trade Only

Rings, Brooches, Scarf Pins, Tie Pins, Handy Pins, Cuff Pins, Veil Pins, Collar Pins, Chain Sets, Link Buttons, Hair Barrettes, Heart Charms, Ear Screws, Ear Drops, Pierceless Drops, Crosses, Cameos in Brooches, Belt Pins, Scarf Pins, and Stick Pins.

Factory: 95 Chestnut Street
PROVIDENCE, R. I.

New York Office: 15-17-19 Maiden Lane. *Sample Lines Only*



Something New in Ladies' Belt Buckles—MONOGRAM BUCKLES
In Solid Gold, Sterling Silver and Gilt.

TO THE TRADE— MONOGRAM FOBS, BARRETTES, BROOCHES AND ALL KINDS OF MONOGRAM WORK OUR SPECIALTY.

WALDRON & CARROLL, Manufacturing Jewelers, 34 Warren St., New York

THE PENNSYLVANIA

Trade **XXX** Mark

CASES

Honestly Made Honestly Stamped
Honest Wear

The best case to buy, to sell, and to make a satisfied customer.

HIGH INTRINSIC VALUE



1200

WE REPURCHASE THEM AS OLD GOLD AT 40c. PER DWT.

16 Size, O. F., Swing Ring, Thin Model $23.50
12 " " " " " " 19.50

Catalog Discounts

Pennsylvania XXX Cases, like all XXX goods, are the best.

They are made of a very heavy section (1/3 the thickness of the backs) of 14K. gold on the outside, 10K. inside and between a lower karat; crystallized and made very hard and stiff by a special process, not only making a very heavy weight, but a much stronger and better wearing case than all 14K.

The outer section of 14K. being so heavy, we are able to do rich engraving that equals finest 14K. cases made and which cannot be done on light-weight 14K. gold cases or best gold filled. Hence, absolutely satisfactory wear is conclusive.

They are made in superb shapes. Thin models for regular Am. movements in O, 12 and 16s, Hunting and O. F. Yet with the fine quality and heavy weight they sell at but little more than the best makes of gold filled cases. If your jobber does not offer them to you, send your orders to the factory. Illustrations and prices on request. You cannot afford to be without them for your holiday trade. They are in best jewelers' stores everywhere.

The Pennsylvania Watch Case Co.

Factory, YORK, PA.

HIMALAYA

MINING COMPANY.

TOURMALINES TOURMALINE MATRIX
CHRYSOPRASE CHRYSOPRASE MATRIX
TURQUOISE TURQUOISE MATRIX

PRODUCTS

And all Precious and Semi-Precious Stones.
15-17-19 MAIDEN LANE, NEW YORK.

A SAMPLE--BASSETT 10 K. Gold and Gold-Filled Lockets



¶ The quality, finish and design of these Lockets recommend them to those who want the best to be had in this line.

These Goods are sold direct to Retailers

TERMS

6%, 10 Days — 5%, 30 Days
3%, 60 Days — 4 Months Net

Send for detailed information concerning this line

THE BASSETT JEWELRY CO. Manufacturers of Fine Gold Jewelry and Plated Chains

PROVIDENCE, R. I.
N. Y. Office - 37 Maiden Lane

Hutchison & Huestis

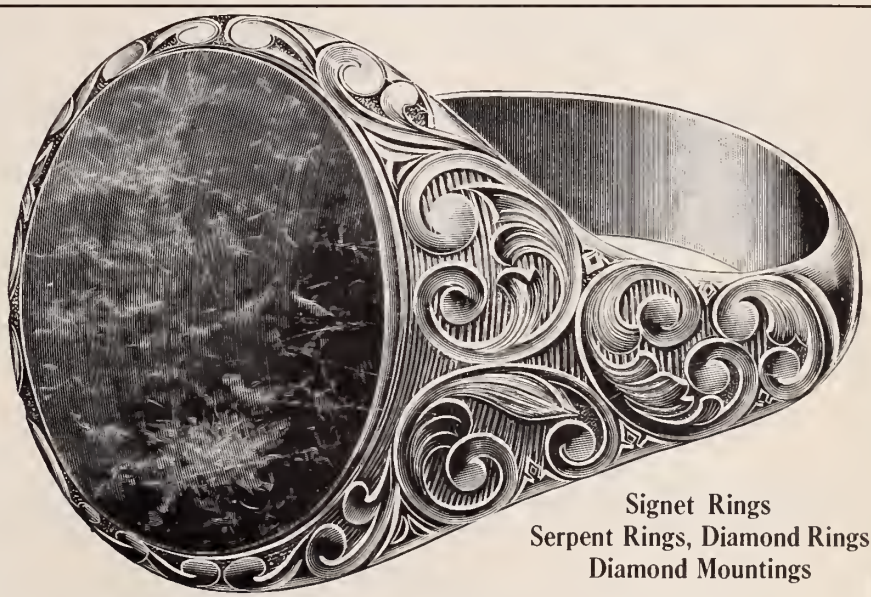
Ring Makers

FOR THE JOBBING TRADE

Up-to-date STONE RINGS

Made in AMAZONITE, LAPIS LAZULI, OPAL MATRIX, BLOODSTONE, TURQUOISE MATRIX, SARDONYX, JADE, CORAL

NEW YORK: 3 Maiden Lane
CHICAGO: Columbus Building, Harry H. Miller
FACTORY: 185 Eddy Street, PROVIDENCE, R. I.



Signet Rings
Serpent Rings, Diamond Rings
Diamond Mountings



Illustration about One-Third Actual Size

THE NEWEST THING IN HAIR MOUNTS

Note the aristocratic simplicity and graceful lines of these new designs. They appeal strongly to the feminine world. Display an assortment in your window and note the facility with which they sell themselves.

DON'T OVERLOOK OUR VERY ATTRACTIVE LINE OF

CAMEO GOODS

Buckles, Charms, Buttons, Combs, Scarf Pins, Bracelets, Brooches, Barrettes, Hat Pins, Leather Trimmings, etc.

TRADE A.O.T.G. M.F & W. MARK.
ALWAYS ON THE CO
Look for the Trade Mark

MILLER, FULLER & WHITING CO.

Manufacturing Jewelers:
New York Office, 9-11 Maiden Lane — NORTH ATTLEBORO, MASS.

WE SELL TO THE JOBBING TRADE ONLY

GET THE

VERIBEST

Trade-Mark Registered U. S. Patent Office.

Gold Star S.&B.L. ★ CO. Guaranteed

S. & B. LEDERER CO'S

LOCKETS

"A1 Quality"
Guaranteed
"Made Goodasgold"

All Sizes
Various Finishes
4000 Styles

S. & B. LEDERER CO.

VERIBEST Locket Makers for the Jobbing Trade Only

9-11-13 Maiden Lane, New York 100 Stewart St., Providence, R. I. 131 Wabash Ave., Chicago, Ill.

ANNOUNCEMENT

Something New—Something Good

The Dyer One Piece Collar Button

Made in Solid Gold, ¼ Gold, and Rolled Gold Plate, in all sizes. A button made upon an entirely new principle and a little better than the best. Samples ready December 15th.

DYER COLLAR BUTTON COMPANY

Maintien Brothers & Elliot

Controllers and Distributors

New York Office, 9 and 11 Maiden Lane
Chicago Office, Heyworth Building

North Attleboro, Mass.



TO THE TRADE

We would respectfully submit our references in the form of a Booklet, believing the strongest argument to be submitted to the jeweler contemplating an Auction to be credential evidence. The time was when the ideal Auctioneer depended on his voice and suggestive story telling. He was sharp at deception and banked on his trickery as his stock in trade. Today the successful Auctioneer is primarily a salesman, a specialist; his work has grown and widened; it has come under the fixed rules of business which demand honesty as a *cornerstone*. The Auction Sale is recognized as the sale of the Auctioneer; he is responsible; his reputation depends on his ability, his personality, his being quick-witted and magnetic. He must keep within the bounds of propriety. We have the longest established partnership ever existing among jewelry auctioneers; have sold in all the principal cities of America, from two to a dozen times, hundreds of successful sales all over the United States. We believe in the *Square Deal* by the buyer and seller.

BRIGGS & DODD

'Phone 4745 Hyde Park

5132 Kimbark Ave. CHICAGO

NEW YORK OFFICE, 307 Canal St.



AND still another of the newest things in the Chain line of this season, and what has proved to be the best seller of all,

"The Matinee Watch Neck."

We now carry over 2 dozen samples of this popular style; ask to see the latest with beads, they are in great demand; they are also made in two other styles; watch for them in coming issues, they can be worn with Watch, Locket, Charm or Cross.

This is a first class seller and no mistake will be made in carrying a generous assortment. Honest methods are counting.

Doran, Bagnall & Co.

NORTH ATTLEBORO, MASS.

Manufacturers of Ladies' and Gentlemen's Chains, Bracelets, Rosaries, Crosses, Pendants and Charms.

OFFICES:
194 Broadway, N. Y. 42 E. Madison St., Chicago, Ill.
45 Kearny St., San Francisco, Cal.

POTTER & BUFFINTON CO.

This time we call attention to

LOCKETS

both plain and fancy designs in large variety—especially suited for holiday trade

Largest Exclusive Makers of 10K. Jewelry

Ask your Jobber for our lines of

Cuff Buttons, Baby Pins, Brooches, Scarf Pins, Lockets and Fobs

7 Eddy Street, PROVIDENCE, R. I.
New York Office, 65 Nassau Street
San Francisco Office, 704 Market Street

BOSS & BALDWIN CO.

MAKERS OF

High-Grade Plated Jewelry

FOR THE JOBBING TRADE ONLY

Lockets, Bracelets, Fobs, Scarf Pins, Veil Pins, Sash Pins, Hat Pins, Brooches, La Vallieres and Link Buttons

This Trade-Mark on our goods is a guarantee to you that if not entirely satisfactory we will make it so.

TRADE B&B CO MARK

Factory - - ATTLEBORO FALLS, MASS.

New York Office: 15-17-19 Maiden Lane.

Practical Course in Adjusting

Published Price, $2.50 Special Reduced Price, $1.50, Postpaid

THE JEWELERS' CIRCULAR PUB. CO., 11 John Street, New York

We Make an Attractive Variety of

BAGS AND PURSES

In Sterling and German Silver



Bracelets and Bangles
Gold Plate
In 14-K Gold and Fine Rolled

Vanity Bags
In German Silver

Buckles, Sash Pins
Hat Pins, Brooches
ETC., ETC.

The Goods of Our Manufacture are Particularly Attractive and Quick-Selling

Send for Illustrated matter to-day, showing some of our "Quick Sellers," or we shall be pleased to send a selection of these goods to responsible jewelers.

Codding & Heilborn Co., NORTH ATTLEBORO, MASS.
New York Office, 3 Maiden Lane



Correct reproductions of the famous

Willard Clocks

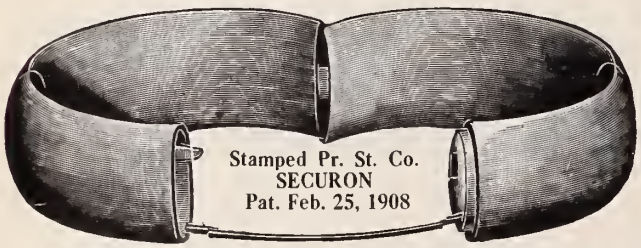
Mahogany cases, brass trimmings, painted glass panels, eight-day weight movements.

Illustration shows clock with gilded front and bracket.

Send for illustrations and prices.

KILLAM & CO.
15 Baptist Street,
Pawtucket, R. I.

Incomparable for Creating Pleased Customers



"GERALDINE FARRAR"

BRACELETS

Satisfying

QUALITY and FINISH

Made in High Grade Gold Filled in hundreds of desirable styles

Ask Your Jobber for Samples

Guide and Safety Guard
TO PREVENT FALLING OFF OR LOSING
SELLS IT

PROVIDENCE STOCK CO., 100 Stewart St., PROVIDENCE, R. I.
11 Maiden Lane, - NEW YORK
131 Wabash Avenue, - CHICAGO

HIMALAYA
MINING COMPANY.
MATRIX
CHRYSOPRASE
Plain or Two Colors
PRODUCTS
And all Precious and Semi-Precious Stones.
15-17-19 MAIDEN LANE, NEW YORK.



Globe Lever Button Backs
Made in Gold and Gold Filled
The only serviceable kind



For Hard Soldering

J. BULOVA CO., - 51-53 Maiden Lane, New York



Try Wells' Perfect Ring Adjusters
1 doz. asst. sizes 10k gold filled (gold on front twice as thick as on back), $2.00.
1 doz. asst. sizes solid 10k gold, $3.75.
1 doz. asst. sizes, metal, 85c. Ask your jobber for them, or I will send, prepaid, at once (only on receipt of price), two samples—one small and one medium large gold filled and one metal adjuster for 50c. Address
CHESTER H. WELLS, Jeweler, Meshoppen, Pa.

GEMS AND PRECIOUS STONES
Cloth, Postpaid, $1.00

Published by
The Jewelers' Circular Pub. Co., 11 John St., N. Y.

WHY NOT

FRESHEN UP YOUR LINE
WITH A FEW OF OUR ORIGINAL DESIGNS?
It will give us pleasure to submit a selection
CREES & COURT Die Sinkers and Designers
91 Sabin Street PROVIDENCE, R. I.



This done without removing the Buttons

THE LE-O-NES
Separable Link Button

Something entirely NEW
The cuff can be separated in the center

YOU will notice that on the inside of this button there is a lever which is easily turned by the finger. When the lever is straight with the shoe, the button will separate. To connect it, all that is necessary is to turn the lever at right angles, then it will not come out of the slot, as you will notice on the end of the lever a "T" which, when turned crosswise, is wider than the slot.

The button does not have to be removed from the cuff. The wearer can in a second turn the cuff up far enough above his wrist and wash his hands without soiling the cuff, which is a special advantage to shirts with attached cuff. A detached cuff is frequently soiled in sliding it over the hand. By using this button the cuff can be opened so it can be taken off without touching the hand.

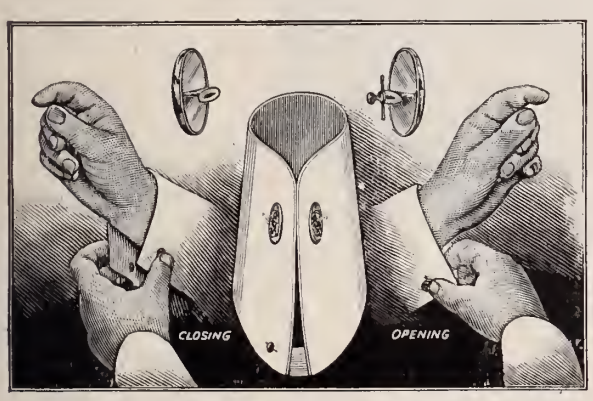
All that is necessary to insert the button in the buttonhole is a light pressure. The flange on the inside of the cuff holds it firmly, so that it prevents its coming out, and there is no danger of losing the parts.

The construction of this button admits of its being made in any design. The patterns we show are equal to solid gold ones. When in the cuff it presents the neatest appearance of any button on the market.

These buttons are made from good quality gold filled stock and are guaranteed to wear, and will be redeemed with a new pair at any time if not found perfectly satisfactory.

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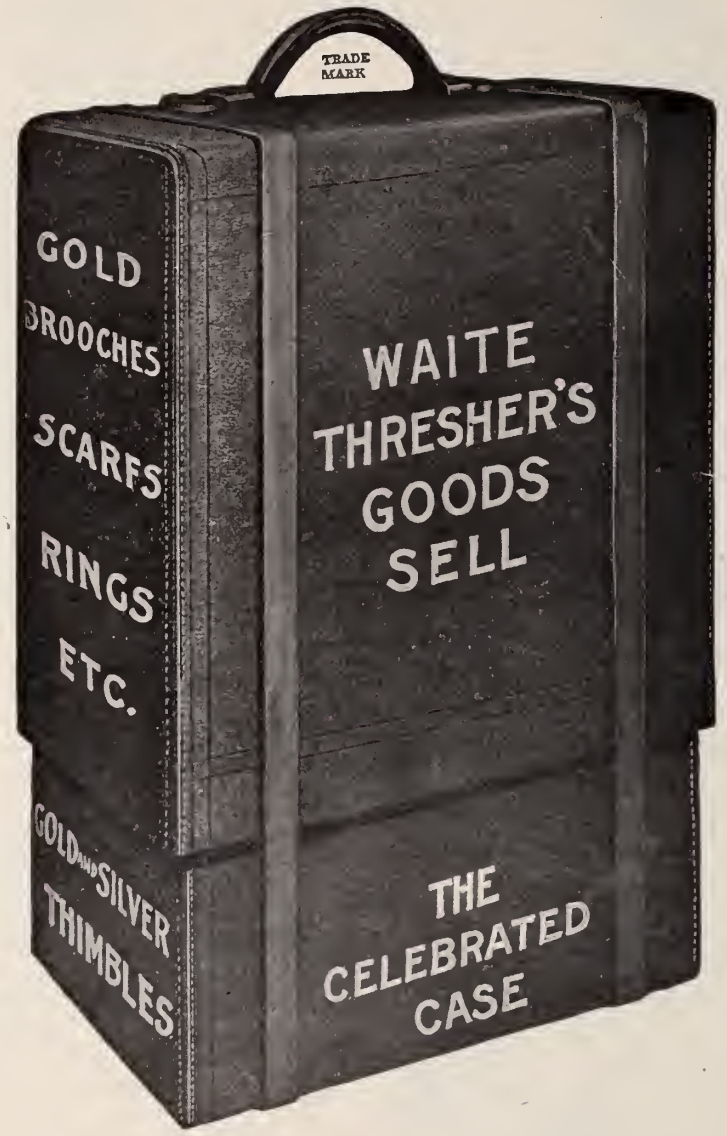
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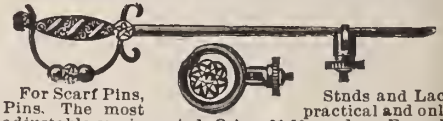
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"New Process" GILLETTE blades have been an instantaneous success.

They differ in price, quality, appearance and style of package from the previous kind, and the public is being notified of the change by full-page advertisements in all the leading magazines.

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The set now contains twelve blades.

The Retail Price is $1.00 per set. Twelve sets are packed in a carton.

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Besides sets and combinations, we call particular attention to our Toilet and Manicure articles, Picture Frames, Novelties, etc. To our fine Gold Filled line of Lockets and Charms, Scarf and Hat Pins, Necklaces and Pendants, Link Buttons and Pins, we have added a variety of extra wide Bracelets in all the different sizes and finishes, in either plain or engraved.

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THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY THE JEWELERS REVIEW

VOL. LVII. WEDNESDAY, NOVEMBER 18, 1908. No. 16.

The Famous Medici Collar.

ONE of the most important pieces of jewelry that has been turned out by an English firm in many years, and one that has obtained international reputation as an exquisitely fine example of the jeweler's art of the present day is the Medici collar of which an illustration, in reduced size, appears herewith. The piece, which was made by Catchpole & Williams, London, is a full size collar and corsage ornament combined, mostly composed of brilliants, with a rope around the neck composed of table-cut rubies and brilliants, having very fine pearl drops at the end.

The small size of the illustration herewith hardly does justice to the richness or magnificence of this piece, though it will serve to give a fair idea of the enormous amount of work required in producing it.



THE MEDICI COLLAR EXHIBITED AT THE FRANCO-BRITISH EXHIBITION.

M. P. Haney has purchased the stock of Mr. Selka, Marysville, Cal.

The Samovar in Russia.

THE following information concerning the manufacture and use of samovars in Russia has been furnished by Consul James W. Ragsdale, of St. Petersburg:

One of the great industries of Russia is the manufacture of household utensils from brass, nickel, copper and copper alloys. Kettles, pots, pans and bowls of every conceivable kind and shape are made and sold by the thousands. The most interesting utensil, and the one of most frequent use in the Russian home, is what is known as the samovar, or hot-water urn. Every house, however humble, has one or more, and they are in constant use. The Russian breakfast is tea and rolls, sometimes with butter and jam added. A fire in the kitchen stove before luncheon time is the exception, hence the popularity of the samovar. These are made in the most beautiful shapes and designs, and have capacity for heating from 12 to 30 glasses of water for private homes and from one to five gallons for hotel purposes.

The samovar industry first began about 60 years ago, and has gradually developed until now the annual output averages in value about $2,575,000, and gives employment to many thousands of men, women and children. In the manufacture of these vessels, until recently, only the lower part, or what is called the podden, or stand, the faucet and handles, were molded, all the remaining parts, namely, the body, the neck that joins it to the stand, the interior pipe, the charcoal tube and the water compartments were welded out of sheet latten, or thin plates of copper, and the requisite form was given to them by means of hammering, while the lids were made at the factories and forced into shape under pressure by machinery.

Recently, however, a new method of manufacturing the lid direct from the sheet by means of pressing it into a form attached to the rotating spindle of a lathe, and by using a special instrument called devilnik, has been introduced. Under this invention it is possible to manufacture all the parts by machinery. The central tube, whence the heat emanates (being filled with burning charcoal), is either cast or hand-forged from brass. The most beautiful of these urns are made from pinchbeck, an alloy of copper and zinc, which gives the vessel a beautiful golden appearance. Many are made from nickel or nickel plate, while others are heavily plated with silver. Those most in use, however, are made from brass and copper.

That the samovar might be introduced into the United States with success seems most feasible.

[Illustrations of various styles of samovars in use in Russia are on file in the Bureau of Manufactures, Washington, D. C.]



No. 3234.

NEW ORIGINAL FANCY LOCKETS

In addition to our new line of moderate-priced, plain 14-K. lockets we have added some very attractive original fancy patterns. These two illustrations are patterns which we have recently added to our stock.

No. 3234 is rose-finished and made without any stones, and with sapphire in mouth and diamond eyes, also diamond in mouth with ruby eyes.

No. 3235 is rose-finished and has a stone-cut scarab in the center, either in lapis, bloodstone, red sard or New Zealand jade. Fronts are so made as to show the correct markings on the underneath part of the scarab.

These patterns are moderately-priced and our travelers now have them to deliver, or we would be pleased to send on an immediate report a selection package to progressive retail jewelers in good standing.

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No. 3235.

Facts Concerning Inferior Precious and Ornamental Stones.

By Emil Freund.

(*Continued from issue of Aug.* 12, 1908.)

JADE has obtained considerable popularity in the past few years as a gem for any form of jewelry. Jade is called in mineralogical works nephrite, hatchstone, etc. It has a splintery fracture and a greasy luster when polished; it is translucent, scratches glass, and is attacked by feldspar; its color may be mountain grass or sea green; is fusible. Jade was originally brought from the Levant and the East Indies and China, but occurs in Egypt, in South America, on the Amazon River, in New Zealand and in the United States. China furnishes ornamental vases and cups of this stone elaborately carved, where the variety is called "*Yu*," and is highly prized. It is carved into handles of swords and daggers in India. Cups of a molded variety come from Siam. The pure translucent kind is made into ear pendants and worn by the chiefs. It is also used in New Caledonia for hatchets. The French name "jade" is said to be derived from *hi-jada*, the Spanish word for kidney, owing to the belief entertained in former times of its influence in curing diseases of the kidney.

America produces jade, somewhat inferior in quality, but nevertheless tolerably hard.

MOONSTONE.

This is a popular gem of bluish-white color, transparent to semi-transparent, and is the birthstone for the month of August, signifying "conjugal felicity." It is used extensively in ring and brooch mountings, and while it is an inexpensive stone it is a most attractive one. Moonstone is a translucent variety of "adularia" (feldspar), which is a silicate of alumina, potash and soda. It presents a pearly and silvery play of color not unlike that of the moon, which gives it its name. It is held in considerable estimation as an ornamental stone, but is more prized on the Continent of Europe than in England and America. It is soft, compared with other gems. The finest stones are brought from Ceylon. This mineral was first found by Plini in one of the summits of St. Gothard, in Switzerland, called Adala, from which it takes its name, adularia or moonstone.

BLOODSTONE OR HELIOTROPE.

The bloodstone is the birthstone for the month of March, and signifies courage and presence of mind. It is also credited with a significance which implies mourning for an absent friend. Its color is chiefly deep green, but of various shades, with spots of olive and yellow, but most frequently scarlet or blood red. It is found massive and in rounded and angular pieces, with now and then a small rhomboidal surface. It is hard, but easily broken. The luster is glistening, often approaching to resinous. The fragments are indeterminately angular, very sharp-edged, of different degrees of translucidity, from nearly transparent to feebly translucent at the edges.

This mineral was first brought from the East, but it has since been found in Bohemia, where it is met with in a vein, and in Teeland. By many mineralogists the bloodstone is considered as a variety of jasper; hence it has been called Oriental jasper, and it is supposed by some to be a chalcedony penetrated with green earth. Its hardness is 7 and its specific gravity is 2.62 to 2.7.

CARNELIAN OR CORNELIAN.

The usual color of this mineral is blood red from which it passes into flesh red, reddish white, milk white, orange and honey yellow. Two or more colors are often seen in the same specimen, disposed in zones or stripes. It is found in masses, or disseminated, but most frequently in rounded pieces of globular, hickory form, or stalactical shape. The external surface is very uneven; the internal luster glimmering, or slightly shining; the fracture perfectly conchoidal; fragments very sharp-edged; semi-transparent, hard and brittle. The specific gravity is 2.59 to 2.73. It is infusible before the blowpipe, but loses its color and becomes white. It takes a high polish and is therefore employed in jewelry. Carnelian is found in Saxony, Hungary, Iceland, Scotland, Cornwall and various parts of Asiatic Russia. The finest carnelian comes from Camberry and Surat, in India, and also Arabia.

CHRYSOBERYL.

Chrysoberyl, called by mineralogists cymophane and by others "prismatic corundum," ranks next in hardness to sapphire, being 8.5. Specific gravity, 3.68 to 3.78. It is infusible and is not acted upon by acids. It is composed of about three-quarters aluminum (Al_2O_3), about 17 per cent. beryllia (BeO), with touches of ferric oxide and chromic oxide. The color is an asparagus green, passing sometimes to a greenish-white and sometimes an olive green; sometimes bright brown and yellowish-brown, passing to a yellowish-gray. It affords a feeble change of color from bluish to milky white. It is found in angular or rounded grains, which appear to have been water-worn, and in crystals exhibiting sometimes a table of six faces, elongated, of various thicknesses truncated on the terminal edges, or at others a prism with four rectangular faces, of which four are broader and two are narrower opposite of each other. The surface of the rounded pieces is somewhat rough, and generally reflects glittering variegated colors. The crystals possess a double refraction, are extremely shining and very brilliant internally. The fracture is in all directions perfectly conchoidal; the fragments are indeterminate with sharp edges. It is of variable transparency. This stone is found in Brazil, Ceylon, Siberia and in the United States, at Haddam, Conn.; Greenfield, N. Y.; Orange, and Summit Mountain and Norway, Me.

ALEXANDRITE.

This beautiful gem is a variety of chrysoberyl, and was named after a Czar of Russia, because it was discovered in the Ural Mountains on the birthday of Alexander I. The Alexandrite or Ural chrysoberyl is of an emerald green, deep olive green or deep green color by daylight, whereas at night artificial light (such as gas, candle, electric), brings out a soft columbine red or raspberry tint. It differs from ordinary chrysoberyl, in that it is strongly dichroic. Alexandrite comes from the Ural Mountains, the emerald mines of Takocaya in the Catherine Mountains, only in small quantities, but the principal supply is now obtained from Ceylon. The market value of this stone is extremely variable.

ANDALUSITE AND CHIASTOLITE.

Andalusite has been found only crystallized in four-sided, nearly rectangular prisms. The summit is always broken, by which the arrangement of the two substances is observed. The white part is outermost, the black matter forms in the center a small prism, whose sides correspond with those of the outer crystal. It has a vitreous luster, which is quite apparent in the transparent varieties, but not so much so in the opaque ones. It is often earthly, transparent, translucent, opaque; color—whitish, rose-red, flesh-red, violet, gray, reddish-brown, olive-green. The transparent varieties have a clear greenish color in one direction; in the other by transmitted light are dark blood-red. Its hardness is 7.25 and its specific gravity 3.17 to 3.19.

Chiastolite or cross stone is a variety of andalusite, but occurs in elongated regular prisms imbedded on dark clay slates. A cross-section shows a dark cross on its white background.

Beautiful Presentation Bowl Made by a Canadian Firm.

A VERY fine example of Canadian silversmithing, which has received considerable prominence in the newspapers of the Dominion recently, was the magnificent punch bowl presented to Lieut.-Col. and Mrs. A. E. Gooderham, of the 10th Royal Grenadiers, by the officers of the regiment. This bowl, which was manufactured especially for the occasion by the Toronto Silver Plate Co., Ltd., Toronto, is unique in design and beautiful in the character of its workmanship. From the illustration, which appears on the front cover of this issue, a good idea of the piece may be obtained.

The bowl itself is exquisitely hand-chased with festoons of maple leaves on either side of the body, branches of maple leaves overhanging, which with leaves form unique side handles. The same design of decoration is introduced on the foot and around the inside of the bowl at the top. The 10th Royal Grenadiers' crest is embossed on the front of the bowl, and on the opposite side is this inscription:

"Presented to Lieut.-Col. and Mrs. Albert E. Gooderham, by the officers of the 10th Royal Grenadiers, on the occasion of the twenty-fifth anniversary of their marriage. Toronto, Oct. 25, 1908."

Four hand grenades form the feet, the flames being in gold relief. The bowl is gold-lined.

The Iowa State Jewelers' Association will hold its next meeting in Iowa City, in February. The executive committee includes: John Hands, Iowa City; Mack Hurlbut, Fort Dodge, president; S. C. Callison, Dexter, and N. Nielson, Harlan.

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LATEST FADS IN JEWELRY, BAGS AND DECORATIONS SEEN IN FRANCE'S CAPITAL.

PARIS, Nov. 5.—The market is full of attractive jewelry novelties of many kinds and forms, among which may be mentioned the following:

A rooster's head of half the natural size is thickly incrusted with diamonds, the comb or crest being of scarlet enamel.

Barbaric belt and cloak clasps are in old yellow gold in a quaint Byzantine design, some of them set with great bosses of turquoise or scarlet coral.

Cuff links are in the form of golden posts in black enamel, pearl-tipped.

A magnificent dog collar shows two splendid peacocks with spread tails pecking at a spray of purple wisteria in amethysts and enameled green leaves.

Convenient for ladies who indulge in the weed are silver-gilt cigarette cases and match boxes attached to a chain, which is passed about the waist or depends from the chatelaine. A new vanity box is in the shape of a flat oval locket, containing a powder puff, a tiny mirror and half a dozen pearl-headed pins. A match box and small note book, silver bound, also contains a device for measuring the distance on sea or land.

Benjamin Rabier has not only scored a success with his rude animal heads of painted wood for parasol handles and fan mounts, but he is also catering to the grotesque in jewelry. To be seen in the shops are a variety of watch chain charms and gentlemen's scarf pins in vari-colored enamel in comical animal shapes as frogs, dogs, cats and birds. These are having a great success.

A great bird's head is formed of an irregular blister pearl, with neck plumes of rubies and emeralds incrusted on gold. A cat in baroque pearl, with ruby eyes, peers saucily from a basket of plaited gold wire.

A new idea in jewelry is dubbed the marquise loop, and consists of a flexible chain of gold with a leaf design in small diamonds set in a golden loop, and constructed so that it may be hung from the bodice between two brooches, looped across the hair or fastened together to form a bangle or utilized as a necklet and tied together with a velvet ribbon.

An English conceit is shown in ladies' safety pins, having the portrait of a favorite canine pet in sculptured gold or silver and platinum.

Pretty scarf pins show an enameled center, with a pearl in the middle and edge of gold ribbon.

A crystal heart enclosing the miniature of one's beloved is intended to be worn on the neck chain.

An ornamental back comb is of white translucent horn, having for a central ornament the figure of a woman in carved ivory, with the wings of a bat in gray metal.

For the hair is a slender Diana crescent of diamonds, above which springs a delicate osprey aigrette of purest white.

The jewelers have taken to making ladies' mother-of-pearl dress and waistcoat buttons, the centers being of rubies, emeralds or other gems. They are also utilized as men's cuff, vest and shirt buttons and are neat and elegant.

A little novelty made by the jeweler is an automatic device in metal to which an aigrette or plume is attached, and which by touching a spring can be lowered when it obstructs the view in a theater.

Coronets to set above the pompadour or on the flat bandeaux consists of wreaths of intertwisted oak or slender lily leaves in green enamel or gold.

Auto-floor vases for affixing to the front of the automobile or carriage are made in various materials. Very handsome are those in the shape of a Greek flambeau and of brilliant faceted glass, of opaline crystal, of engraved ground glass or of decorated porcelain. More substantial are others of silver or silver gilt in cornucopia shape, while unbreakable are others of black or red Russia leather, gold-tooled, covering a metal frame. These little ornaments are affixed to a metal bracket, which is in turn screwed on to some convenient place on the vehicle. They make a decorative note on the rather prosaic motor car when filled with flowers.

A novel idea in a desk set is rather ponderous and pretentious. All of the appurtenances of the writing table are covered with scarlet leather, with heavy gilt ornamentation in an open pattern. Even the tall candles are leather covered.

New and costly are long umbrella handles of light or dark Neapolitan tortoise shell, the top finished with a big gold knob, often jeweled, and which on being opened discloses a tiny silver powder box and puff.

Boa and coat pins a finger long and very slender are thickly incrusted with precious stones.

Silver flower pot holders of lattice or other openwork patterns are intended to conceal the common pottery pot, which thus disguised preserves the plants for table decoration.

The tiniest of fans not more than two inches long and exquisitely painted come for cabinet collections.

A swallow in full flight and very large with a pendant diamond in its beak is a favorite brooch in repoussé gold or colored enamel.

COUNTESS DE MONTAIGU.

A Magnificent Monstrance Made of Votive Offerings.

A MONSTRANCE, made from free-will offerings of the members of the congregation, has just been completed by the Gorham Co., and has been on exhibition in the window of that concern's Fifth Ave., New York, store recently. The monstrance was made for the altar of St. Ignatius' Church at Park Ave. and 84th St., New York. It is 52 inches in height and is executed in sterling silver, gilt all over and jeweled. The pastor of the church worked among his parishioners to gather the material with which the monstrance was made, and more than 300 ounces of gold and silver were used in the making, and jewels to the value of several thousand dollars adorn the face.

The piece is wrought in Italian Renaissance style. The base is a tripod bearing the head of a cherub with garlands of fruit. Beneath the cherub's head is a heart set with two two-carat diamonds inside the heart. All the more prominent parts of the piece are jeweled with precious stones. Set about the face of the monstrance at the top are emeralds, diamonds, topazes, sapphires, amethysts and rubies, and for the most part these jewels were used for personal adornment by women of the congregation of the church. Some of the silver used was old family plate, while most of the gold was formerly jewelry.

The knop is divided into eight parts. On the front is an amethyst an inch in diameter. The shaft is beautifully chased and fluted, and the capitol is divided into four parts. The monstrance proper is a most elaborate piece of decoration, the design being divided into eight parts with four sets of rays. The whole is surmounted by



BEAUTIFUL MONSTRANCE FOR NEW YORK CHURCH MADE OF VOTIVE OFFERINGS.

a cross with a beautiful enameled figure of the Virgin and Child.

This monstrance is one of the finest pieces of workmanship of its kind ever produced, and has been the subject of much favorable comment from the trade and public alike.

The jewelry stock belonging to Ralph Briggs, Spring Valley, Minn., was destroyed by fire, recently, entailing a loss of $4,000, with insurance of $3,000.

Archibald Orr, formerly engaged in the watch and jewelry repair business in Marquette, Mich., has taken a position as watch repairer with J. J. Wentela, at the same place.

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Career of the Late James S. Franklin.

The funeral of James Seaman Franklin, for many years widely known in the jewelry trade of New York as city representative for Carter, Howe & Co., brief mention of whose death was made in last week's issue of THE CIRCULAR-WEEKLY, was held last Thursday at 11 A. M. from the residence of William M. Franklin, a brother, at East Orange, N. J., and was conducted by the Rev. Henry Cobb, D.D., a friend for many years of the deceased. Interment was in Woodlawn Cemetery, New York.

Mr. Franklin was one of the best known and highly respected members of the wholesale trade in New York, where he enjoyed



THE LATE JAMES S. FRANKLIN.

the esteem of a wide circle of friends and acquaintances. He was a typical New York man and was the sixth generation of a notable New York family, his ancestors back to his great-great-grandfather having been born successively in Manhattan. An ancestor of his owned and occupied the old Franklin House on Pearl St., and this ancestor at one time patriotically offered the house to the new republic. It was there that George Washington, first President of the United States, lived when the Congress met in New York. For another ancestor Franklin St. was named, while his Quaker grandfather was chief engineer of the fire department during the early part of the 19th century, when the Quakers, refusing to do military duty, served their city most loyally in the fire department.

James Seaman Franklin was born in the city of New York, April 16, 1837, where he spent his early life and received his education. As a boy he began his business career with Cady & Burgess, publishers, then located in John St., but very soon left them to accept a position with the firm of Earle & Hodenpyl, manufacturing jewelers at 8 Liberty Pl. When later Mr. Hodenpyl withdrew from the business, the firm became Earle & Franklin, and so remained until the death of Mr. Earle dissolved the co-partnership and Mr. Franklin closed up the business.

He then traveled for the Derby Silver Co. for two or three years until 1881, when he went with Carter, Sloan & Co., and took charge of their city trade, continuing in this position with them and the succeeding firms of Carter, Hastings & Howe, and Carter, Howe & Co., until his death. For many years he had an interest in the business. He won for himself a unique position, and the personal friendship of most of the leading buyers in New York.

He was married Nov. 17, 1863, to Mary E. Morrison, daughter of John Morrison, New York, and lived in the metropolis until after the death of his wife on June 3, 1878. He the moved to Montclair, but within a year went to East Orange, N. J., where he made his home during the remainder of his life.

Mr. Franklin was for many years a member of the Dutch Reformed Church, St. Nicholas, at Fifth Ave. and 48th St., New York, where he served on the board of deacons and was a member of the consistory for many years. After his removal to East Orange he united with the First Dutch Reformed Church there, and served as an elder, and was active in the Sunday-school. For 12 or more years last past he has been a member of the Central Presbyterian church of Orange. He was a member of the old 22d Regiment and rose to the rank of first lieutenant.

Deceased is survived by two daughters, Miss Lilian I. Franklin, who has always remained at home with her father, and Mary Franklin Evans, wife of David James Evans, M.D., of Montreal, Can.

Exports of Jewelry, Clocks, Watches, Silverware and Kindred Lines from New York.

WASHINGTON, D. C., Nov. 11.—The following were the exports of jewelry, plated ware, optical goods, clocks, watches and kindred lines from the Port of New York for the week just past:

Berlin: 9 cases clocks, $765.
Berne: 1 case watchcases, $150.
Bocas del Toro: 1 case watches, $307; 3 cases clocks, $108.
Bombay: 137 cases clocks, $3,921.
Bremen: 2 cases watches, $1,375.
Bristol: 3 cases optical goods, $167.
Calcutta: 25 cases clocks, $465.
Christiansand: 4 cases clocks, $189.
Colon: 5 cases optical goods, $529.
Cologne: 1 case watches, $318.
Glasgow: 40 cases clocks, $1,535.
Genoa: 1 case plated ware, $125; 1 case jewelry, $500.
Halifax: 9 cases clocks, $132.
Hamburg: 1 case watches, $3,980; 1 case optical goods, $100.
Havana: 4 cases optical goods, $178.
Havre: 2 cases silverware, $600; 1 case watchcases, $150; 4 cases optical goods, $392; 2 cases jewelry, $450.
Kingston: 1 case optical goods, $176.
Liverpool: 1 case jewelry, $500; 2 cases silverware, $1,490; 2 cases jewelry, $580; 43 cases clocks, $601; 3 cases watches, $1,500; 9 cases jewelers' ashes, $5,500; 5 cases thermometers, $500.
London: 25 cases clocks, $2,353; 3 cases watches, $170; 11 cases optical goods, $3,739.
East London: 6 cases plated ware, $443; 43 cases clocks, $478; 8 cases scopes and views, $199; 18 cases clocks, $516; 43 cases clocks, $2,270.
Naples: 1 case jewelry, $500.
Rangoon: 10 cases clocks, $130.
Sheffield: 4 barrels jewelers' sweepings, $2,100.
Southampton: 5 cases watches, $557; 1 case optical goods, $722; 2 cases silversmiths' sundries, $600; 6 cases watches, $768.
Rio de Janeiro: 12 cases watches, $401; 416 cases clocks, $8,624; 1 case optical goods, $274; 3 cases plated ware, $332.

Awards Granted to French Exhibitors of Jewelry, Silverware, Horological and Kindred Lines at the Franco-British Exhibition.

LONDON, Nov. 7.—The list of the British firms which received awards for their exhibits of jewelry, gold and silverware, watch, clock and cutlery and kindred lines at the Franco-British Exhibition was published in THE CIRCULAR-WEEKLY, Oct. 28, and how the list of the French exhibitors in the same line has been made public. The awards in full are:

JEWELRY.

Hors Concours—M.M. Ecalle, Paul Piel (juror), Quenessen, Gustave Rouze (juror), G. R. Sandoz, Paul Templier (juror and vice-president of the group jury), Henri Teterger (juror, secretary).

Grand Prix—M.M. Radius Boucheron et Cie; Eknayan, Fornet-Decourcelle, Gambard, Henry, Nussbaum et Hérold, Ruteau, Savard, Sordoillet, Léon Vaguer, Vever Frères, Administration des Monnaies, Paris.

Diploma of Honor—M.M. Auger, Blum, Franchet, Mossand, Paquier, Vaubourzeix, Duval et Janvier.

Gold Medal—M.M. Camus, Chargueraud, Demare, Drouet, Franck Lefort, Poncet, Quentin, Dusseaux, Leroy et Cie.

Silver Medal—M.M. Brossier, Mittler, Noiriel, Vagnier, Maurice Brunet.

Bronze Medal. — M.M. Rochefort, Schwabb.

SILVERSMITHING AND ENAMELING.

Hors Concours—M.M. Risler & Carrè, Paris (juror), Andrè Aucoc, Paris (juror, president).

Grand Prix.—M.M. Armand Calliot Fil, Lyons; Christofle et Cie, Paris; Henry Frères et Cie, Paris.

Gold Medal—Le Collectivity des Fabricants de Couverts, M. Harleux, Paris.

HOROLOGY.

Hors Concours—M.M. Otto Carry, Paris; Maurice Favre-Heinrich, Besançon; Geismar et Cie, Besançon (juror); Claude Grivolas, Paris; Sidney Hébert, Paris (juror); Paul Lévy, Besançon (juror, vice-president); Picard (les fils de Henri) et Cie, Paris.

Grand Prix—M.M. Roger Bailly, Besançon; Charles-Victor Hour, Paris; Japy Frères et Cie, Beaucourt; Edouard Kummer, Besançon; Lipmann Frères, Besançon; Georges Meyer, Paris; Silvant fils ainé, Paris; R. Vachet, Paris.

Diploma of Honor—M.M. Jacques Bloch, Besançon; Delépine-Barrois, Saint-Nicolas-d'Aliermont.

Gold Medal—M.M. Louis Galibert, Le Havre; C. Floersheim fils, Besançon.

Silver Medal—M.M. Maillot-Fournier et Cie, Besançon.

Bronze Medal—M. Bernard, Paris.

Frederick King, a well-known jeweler of Barre, Vt., has the sympathy of his many friends in the trade owing to the recent death of his wife, who passed away after an illness of about two years.

Frederick J. Bahni & Co., Peoria, Ill., have filed articles of incorporation. The stockholders are: Frederick J. Bahni, president; Edward A. Miller, treasurer, and Paul F. Stephenson, secretary.

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in qualities and sizes especially suited for the requirements of the manufacturing jeweler.

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IMPORTERS OF

DIAMONDS

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Death of Stephen M. Knowles.

PROVIDENCE, R. I., Nov. 13.—Stephen M. Knowles, formerly of the firm of J. B. & S. M. Knowles, silverware manufacturers of this city, died suddenly at his home, 193 Benefit St., last evening, of apoplexy. There was no warning of the end up to the time of the shock, and he was apparently in his usual health during the day. He was well known in manufacturing jewelry and silverware circles through his 30 years' connection with the industry.

Mr. Knowles was born in this city, June 20, 1846, and was the son of Edward M. Knowles, a former Mayor of Providence. He received his education in the public



THE LATE STEPHEN M. KNOWLES.

schools of his native city, and at its completion went to New York, where he entered the employ of a business concern. He remained with the firm about two years, at the end of which time he returned to this city. In 1876 he became associated with his brother, the late Joseph B. Knowles, a manufacturer of silverware, and shortly afterward became a member of the firm, which was known as J. B. & S. M. Knowles.

This house started in 1853, under the firm name of H. L. Webster & Co., Joseph B. Knowles and Henry L. Webster being the members of the firm. The latter had been associated for several years previously with Jabez Gorham, founder of the Gorham Co. On the death of Mr. Webster, in 1866, Samuel J. Ladd was admitted to the firm, which became Knowles & Ladd, and when Mr. Ladd, in 1876, retired from the concern, Samuel M. Knowles became a member. In 1891 the senior member of the firm died and the business was incorporated as the J. B. & S. M. Knowles Co. Samuel Knowles remained at the head of the company until 1898, when he retired from active business, the business being continued by a son-in-law of Mr. Knowles. A few years later the affairs of the concern were closed up and the tools and machinery disposed of.

Mr. Knowles was a thorough home man, and aside from membership in the Squantum and Hope clubs, lived very quietly, and upon his retirement from business he resigned his membership in both of these social organizations. He leaves a widow, one son, Stephen D., of this city, and one daughter, Mrs. George Eiswald, of New York.

New Members Elected by the Jewelers Security Alliance of the United States.

The regular monthly meeting of the executive committee of the Jewelers Security Alliance was held on Friday, Nov. 13, the following members being present: Chairman Butts, President Sloan, Vice-President Champenois, Treasurer Karsch, Secretary Noyes, and Messrs. Abbott, Alford, Bowden, Brown and Stern.

The following new members were admitted:

Carloss S. Hayes, Norfolk, Nebr.; Otto Jewelry Co., Houston, Tex.; T. B. Phillips & Bro., Bellaire, O.; Shuttleworth & Samuels, Los Angeles, Cal.; B. Zimmerman, Martins Ferry, O.; A. W. Gunnison, Baldwinville, Mass.; Emil Haeni, Freeport, Ill.; R. B. Erwin, Chandler, Okla.; J. Frank Heald, Sheridan, Wyo.; Miller & Cash, Sapulpa, Okla.; Pinney & Lewis, Arcade, N. Y.; J. W. Wilkins, Lynchburg, Va.; W. H. Hilts, San Diego, Cal.; H. A. McDaniel & Bro., Lebanon, Ind.; Clark Myers, San Diego, Cal.; Pollock Brothers, Riverside, Cal.; Risse Jewelry Co., El Reno, Okla.; Philip Ruprecht, Sharpsburg, Pa.; A. H. Witman, Pomona, Cal.; Charles M. Hanf, San Bernardino, Cal.; A. E. Springborg, Redlands, Cal.; William A. Manson, San Bernardino, Cal.; Eugene C. Heineman, Pittsburg, Pa.; Charles E. Lowry, McArthur, O.; Palmer & Eadie, New York; Edward A. Stevens, Pittsburg, Pa.; D. L. Winter, Staunton, Va.; J. W. Taliaferro and J. W. Van Lear, Harrisonburg, Va.; H. D. Clifford, Lawton, Okla.; Lucas Dufner, Pittsburg, Pa.; N. W. Frantz, Cherokee, Okla.; Carl H. Leighner, Butler, Pa.; Madison Jewelry Co., Madison, Ga.; E. E. Russell, Altus, Okla.; F. Selkinghaus, Los Angeles, Cal.; Wickersham Co., Bakersfield, Cal.; A. E. Gribi, Hanford, Cal.; C. H. Leggett, Madera, Cal.; D. L. McCarthy, Oberlin Bros. Co. and M. Saier, Fresno, Cal.; L. H. Service & Co., Madera, Cal.; Smith Brothers, Visalia, Cal.; Henry Terheyden, Pittsburg, Pa.; L. D. Clapham & Co., Columbia City, Ind.; Harry Clarke, Anamosa, Ia.; Hubbard-Denn Co., Salt Lake City, Utah; H. Moton, Oakland, Cal.; Barton R. Smith, Jamaica, N. Y.; Mrs. M. De Vries, Pella, Ia.; Dick & Co., Pittsburg, Pa.; A. J. Kirkpatrick, Oklahoma City, Okla.; Duhme Brothers, Covington, Ky.; Clay Henry, Ironton, O.; C. L. Kuhn & Son, Scottdale, Pa.; A. B. Kurtz, Connellsville, a.; D. Raskin & Bro., Carnegie, Pa.; C. D. Brooke, Coshocton, O.; C. F. Brooks, Uhrichsville, O.; Joseph Edwards, Duncan, Okla.; S. S. Franz Jewelry Co., Inc., Ritzville, Wash.; A. D. Hansell, Stockton, Cal.; Philip Horr, Aurora, Ind.; W. E. King and M. Markheim, Stockton, Cal.; Wm. Leive & Sons, Aurora, Ind.; William Nye, Jr., Warsaw, Ind.; Charles H. Pratt, Helena, Mont.; Albaugh & Pickering, Columbus, O.; Banks & Ferris Co., New York; W. C. Boggs, Fort Dodge, Ia.; Hale Brothers, Cuyahoga Falls, Ia.; Nath. Kahn, Chicago; Edward A. Krekel and Charles E. Sang, Louisville, Ky.; Reeder & Co., Columbus, O.; L. J. Schaul & Co., Augusta, Ga.; William G. Young, Jeffersonville, Ind.; William C. Guerth, Redlands, Cal.; Alexander Jewelry Co., Houston, Tex.; Ernest Dobrowsky, Tonopah, Nev.; Rambo & Aiken, Argentine, Kans.; Joseph Goldschmidt, Greenwich, Conn.; Tiffany Jewelry Co., Pasadena, Cal.; Morris Feinherg, Chicago; Connelly & Senseney, Reno, Nev.; Meyer Sabsevitz, New York; C. F. Repp, Bolivar, N. Y.; M. J. Ketrick, Scranton, Pa.; Clower & Gray, Mangum, Okla.; L. J. Brown, Stroudsburg, Pa.; H. Ocmisch Co., Rochester, N. Y.; Donavan & Seamans, Los Angeles, Cal.; Winehill & Rosenthal, New Orleans, La.; Friedlander & Harrison, Seattle, Wash.; F. W. Haas & Co., S. Bethlehem, Pa.; Boettinger & Co., Baltimore, Md.; George Deuble Co., Canton, O.

Hans F. Petersen, Washington, D. C., has sold out his business.

Involuntary Petition in Bankruptcy Filed Against the Weiss & Weiss Jewelry Co., Chicago.

CHICAGO, Nov. 13.—An involuntary petition in bankruptcy has been filed against the Weiss & Weiss Jewelry Co., doing a jobbing business at 146 W. Madison St., announcement of whose financial troubles was made in the last issue of THE CIRCULAR-WEEKLY. Moses, Rosenthal & Kennedy filed the petition in the United States Court against the partners, David and Leon D. Weiss, upon the claims of the following creditors: Fontneau & Cook Co., $817; Heeny, Lederer & Bro., $174; Zare White, $379.

F. F. Klosterman and E. H. Johnson have been appointed receivers of the business under a bond of $500. The liabilities are reported to be $18,000. The assets, which are book accounts, stock and fixtures, are estimated at $10,000.

Leon D. Weiss has been east, this week, trying to effect a settlement with creditors.

PROVIDENCE, R. I., Nov. 16.—Last week the Weiss & Weiss Jewelry Co., of Chicago, was petitioned into bankruptcy by the Manufacturing Jewelers' Board of Trade, of this city, the petitioning creditors being the Fontneau & Cook Co., H. Lederer & Bros., Zare White and others. There are about 40 creditors, two-thirds of whom are in this city and the Attleboros. The entire indebtedness is approximately $19,000.

Leon Weiss, of the firm, was in this city and Attleboro, Thursday, and held a conference with a number of the creditors. He returned to Chicago, Friday night, with the intention of making a proposition to his creditors in a few days.

Importations at the Port of New York.

Weeks Ended Nov. 9, 1907, and Nov. 7, 1908.		
Class, China and Earthen Ware:	1907.	1908.
China	$171,303	$50,919
Earthen ware	29,393	12,364
Glass ware	33,423	18,822
Optical glass	252	838
Instruments:		
Musical	13,406	11,756
Optical	11,585	6,209
Philosophical	1,845	1,684
Jewelry, etc.:		
Jewelry	8,456	7,515
Precious stones	364,633	135,483
Watches	29,245	27,826
Metals, etc.:		
Bronzes	1,159	2,021
Cutlery	40,782	43,844
Dutch metal	1,180	.....
Plated ware	33	.....
Platina	7,264	17,550
Silverware	3,865	6,372
Miscellaneous:		
Alabaster ornaments	18	27
Amber	7,678	3,754
Beads	3,191	2,354
Clocks	7,150	6,342
Fancy goods	10,045	1,381
Fans	2,931	2,684
Ivory	59,497	3,262
Ivory, manufactures of	677	221
Marble, manufactures of	26,596	13,277
Statuary	5,417	8,552

A fire did slight damage to the store of Gragg Bros., Brook, Ind., recently. The fire originated in a restaurant.

The estate of Charles F. Gray, Dayton, O., who was recently adjudged insane, is appraised at $443 according to the report of his guardian, Wm. N. Pettie, filed in the Probate Court.

ORDER

DIAMONDS

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BAR AND VEIL PINS

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All pearl and in combination with colored stones

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Correspondence Invited

Testimony Taken Before General Appraisers in Tiffany Pearl Case.

An adjourned hearing before Appraiser Sharretts, of the Board of United States General Appraisers, New York, in the fight over the import duties applicable to a pearl necklace imported by Tiffany & Co. for Maurice Guggenheim, came up last Friday, when further testimony was taken at New York. The case had been up for argument before Appraiser Sharretts earlier in the week, at which time Pembrook Morse, of Tiffany & Co., was cross-examined by Solicitor Kemp, attorney for the Government. The contention of Tiffany & Co. is that the pearls should be admitted at 10 per cent., the rate for pearls in their natural state, while the Government claims a duty of 60 per cent., the rate for pearls strung, or jewelry, should apply.

When the pearls were imported some time ago the company paid the lower duty, and later, when the Collector of the Port reliquidated the entry and demanded 50 per cent. more, the jewelry firm refused to pay the additional sum, amounting to about $8,000. Suit was brought by the Treasury Department, and the case reached the United States Court of Appeals, which reversed the decision of the courts below and held that the importers had pursued an improper course in refusing to pay the additional duties. The court held that if the importers were not satisfied with the imposition of extra duties the proper course for them to pursue was to pay the money under protest and then go before the Board of United States General Appraisers with a demand for the return of their money. This was done and the hearings are now before the Board of General Appraisers.

Several large importers were called before Appraiser Sharretts, Friday, to testify as to their opinion on what constituted a necklace and to express their belief as to what they considered jewelry and the distinction that they made between pearls in their natural condition and pearls as jewelry.

Wm. Marcus, of Marcus & Co., 544 Fifth Ave., who was called to testify, said that a necklace in a completed state was commonly known as jewelry. He was questioned at some length relative to his attitude in the matter, and then Alfred H. Smith, of Alfred H. Smith & Co., 452 Fifth Ave., took his place as a witness. Mr. Smith, when asked if he would consider a completed necklace as "jewelry," answered by saying that it depended upon what construction was given to the word "jewelry." He said that a string of pearls with snap attached would be put in a jewelry case. Asked if he would say that the stringing of pearls in the majority of cases was the ultimate end for which the pearls were drilled, he said that that was a hard question to answer, as many pearls were used for other purposes.

On redirect examination the witness was asked if the same pearls which composed the necklace were placed before him in packages what they would to his mind most resemble, and he said that they would resemble pearls in their natural state. He went on to explain that pearls were imported in pearl papers in different sizes. Appraiser Sharretts asked if, assuming 59 pearls had been made into a complete necklace and then taken apart and sent over to this country in separate packages, it could be told that they were ever in a necklace. Mr. Smith said that it would be impossible to tell by simply seeing them; more knowledge of the matter would have to be available. He said that he could determine if the packages were suitable for a necklace by an examination, and said that it would take him about two hours.

M. Dreicer, of Dreicer & Co., 560 Fifth Ave., who was next called, when asked what he considered drilled pearls to be, answered that they were pearls drilled either partly or entirely through, but he said it did not change the nature of the pearly any simply because it was drilled, but that the drilled pearls, generally speaking, were worth less money than undrilled ones. When asked what a drilled pearl most closely resembled in his estimation he stated emphatically that it resembled a pearl in its natural state. He said that his firm frequently matched pearls for complete necklaces. Asked if he had 59 drilled pearls suitably matched as to color, etc., if they could not be most advantageously used as a necklace, he replied that it was not necessarily a fact that they would bring the highest price in that state. He said that he had received a larger price for pearls separately than he could have received had they been strung in a necklace.

Pearls before they were strung and fastened with a clasp for the purpose of wearing as a necklace, whether drilled or not, according to Mr. Dreicer's idea, were best described as pearls in their natural state.

A. M. King and D. M. Webster appeared for the importers. The case was adjourned until Dec. 22.

National Monthly Import and Export Statistics.

WASHINGTON, D. C., Nov. 11.—The records of the Treasury Department contain the following comparative statistics of interest to the jewelry trade for September, 1906 and 1907, and for the nine months ended September, 1907 and 1908:

			9 Months Ending	
IMPORTS.	*Sept.*, 1907.	*Sept.*, 1908.	*Sept.*, 1907.	*Sept.*, 1908.
Clocks and parts of	$77,618	$47,717	$409,817	$223,391
Watches, materials and movements	272,823	179,386	2,152,885	1,377,100
Diamonds, glaziers' diamonds, etc., unset and watch jewels (free)	706,083	148,023	7,730,879	1,354,112
Diamonds, n. e. s., not set (dutiable)	1,489,418	1,582,180	17,616,846	4,790,835
Diamond dust or bort (free)	3,964	5,380	154,380	125,178
Precious stones rough or uncut (free)	16,781	1,308	132,526	64,938
Precious stones and pearls, not set (dutiable)	378,277	211,827	4,146,342	1,317,911
Jewelry and manufactures of gold and silver	204,312	163,643	525,783	1,157,369
EXPORTS OF DOMESTIC MERCHANDISE.				
Clocks and parts	$108,774	$133,560	$1,108,009	$997,851
Watches and parts	152,605	102,204	1,180,519	804,985
Jewelry and manufactures of gold and silver	145,400	100,318	1,452,687	802,764
Plated ware	64,470	49,149	608,008	414,600
EXPORTS OF FOREIGN MERCHANDISE.				
Clocks and parts	.....	$12	$318	$1,389
Watches, materials and movements	$408	6,987	1,464	30,044
Diamonds, rough, including miners', glaziers', etc.	.....	1,000	.....	6,391
Diamonds, n. e. s. (dutiable)	2,587	.....	33,127	775
Precious stones and pearls, not set (dutiable)	.....	206	22,895	3,400
Jewelry and manufactures of gold and silver	3,015	2,273	6,931	227,845

Death of John Marsh.

CLINTON, N. Y., Nov. 12.—John Marsh, Clinton's veteran jeweler, died to-day, following a stroke of paralysis, on Sunday. He was visiting at the home of a friend, Frank Sander, when stricken.

Mr. Marsh was one of the oldest merchants here, having celebrated his 50th business anniversary last month. He was born in Chard, Dorsetshire, England, and he located in Clinton and engaged in business on Oct. 21, 1858. He had been in his present location for 34 years. Mr. Marsh had been long identified with village life, and the thousands of graduates of Hamilton College, scattered all over the world, will pleasantly remember the college town's jeweler.

Deceased leaves a half-brother, Norman Marsh, of New York, and four sisters.

Bids Received and Solicited by Government Departments to Supply Various Articles.

WASHINGTON, D. C., Nov. 11.—The Navy Department has received the following proposals for supplying 200 dials for illuminated dial Pelorus:

F. E. Brandis, Sons & Co., Brooklyn, $7.50.

Keuffel & Esser, Hoboken, N. J., $2.50.

E. S. Ritchie & Son, Brookline, Mass., $2.48.

WASHINGTON, D. C., Nov. 12.—The purchasing agent for the Isthmian Canal Commission has received the following proposals for supplying six wall clocks:

Chelsea Clock Co., Boston, Mass., (a), $78; (b), $96; delivery, New York, 14 days.

Fox Bros. & Co., $25.38; delivery 24 days.

Hibbard, Spencer, Bartlett & Co., Chicago, $24.90; 60 days.

Manhattan Supply Co., $26.40; shipment 10 days.

WASHINGTON, D. C., Nov. 13.—The purchasing agent of the Isthmian Canal Commission is inviting proposals until Nov. 30 for 600 each of knives, forks and spoons. The knives and forks are to be medium size, plain, table, triple silver plate; each to be marked "I. C. C. Hospital" on handle. Teaspoons are to be marked in the same manner.

WASHINGTON, D. C., Nov. 13.—The board of managers for the Freedmen's Hospital has awarded a contract for one dozen Seth Thomas clocks, at $13.80. Ten dozen table knives will be supplied by the same firm, at $3 a dozen.

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New England Manufacturing Jewelers Appoint Committee to Look After Their Interests in Tariff Hearings Before Congressional Committee.

PROVIDENCE, R. I., Nov. 13.—Acting upon the suggestions made by President Harry Cutler, of the New England Manufacturing Jewelers' and Silversmiths' Association, in his annual report, George H. Holmes, chairman of the advisory council, last week, announced the appointment of a committee to protect the interests of the jewelers of the country against any tariff revisions.

The committee is composed of 26 manufacturers, representing every line of the jewelry industry and its allied branches. It is not the intention of the association in the appointment of this committee to become antagonistic, but rather to be prepared to meet any emergency that may arise in connection with the tariff issues. It is not yet known whether any revision of the tariff as affecting the jewelry industry will be attempted, but in case any such contingency should arise it is the association's intention through the appointment of this committee to be in readiness to take all necessary steps at once to protect the interests involved.

The committee consists of Harry Cutler, of the Cutler Jewelry Co., Providence; Henry G. Thresher, of the Waite-Thresher Co., Providence; Harold E. Sweet, Attleboro; Edward A. Sweeney, Attleboro; Frank B. Reynolds, Providence; Charles T. Paye, North Attleboro; James E. Blake, Attleboro; Clarence L. Watson, Attleboro; George K. Webster, North Attleboro; William A. Copeland, Providence; Theodore W. Foster, Providence; Harry M. Mays, Providence; William P. Chapin, Jr., Providence; Charles A. Whiting, North Attleboro; Fred A. Ballou, Providence; Sigmund Lederer, Providence; Roswell C. Smith, Providence; Frank P. Daughaday, Chartley, Mass.; Everett L. Spencer, Providence; Sidney O. Bigney, Attleboro; Harry P. Kent, Attleboro; Samuel M. Einstein, Attleboro; Raymond M. Horton, Attleboro; Albert A. Bushee, Attleboro; Everett S. Horton, Attleboro; George H. Holmes, Providence, and Frank W. Weaver, Attleboro.

A meeting of this committee was held at the rooms of the association in the Wilcox building, Wednesday, which was called to order by Mr. Holmes. Henry G. Thresher was elected chairman, and William P. Chapin, Jr., secretary. There was a large representation present in response to the call, and the scope of the committee was thoroughly discussed. Plans were formulated with respect to getting all the data possible to give a comprehensive understanding of the conditions which surround the jewelry industry of this country, especially the manufacturing interests in New England, so that the committee will be prepared to go before the committee of Congress on revision of tariff, or the Ways and Means Committee, the Committee on Finance, or any other committee having the tariff revision under consideration, and explain the matter thoroughly in all its bearings.

The Ways and Means Committee of Congress has already announced that there will be a hearing in Washington given to all persons interested in the manufacturing jewelry industry and metal trades as affected by tariff on Nov. 25. It is believed by the committee above appointed that it will not be practicable to secure the desired data and other information in time to present to that committee. It is possible, therefore, that a continuation may be asked for.

After a general discussion of the matter the chairman was instructed to appoint a sub-committee of seven, so that there might be a concentration of activity and who shall act as a directing committee for the general committee at large. This committee has not yet been named by Chairman Thresher, but will be Monday. (See page 89.) It is also proposed that this sub-committee shall hold a series of hearings at which the manufacturers in the various branches of the industry will be invited to appear and give such information and assistance as they can. These hearings will probably be begun as soon as the sub-committee gets organized, so that absolute information can be presented to the Ways and Means Committee of Congress as to the jewelry schedules in a forcible manner.

At a recent meeting of the members of the old tariff committee of Attleboro, President Cutler, of the New England Manufacturing Jewelers' and Silversmiths' Association, was present and extended an invitation to the Attleboro jewelers to join with his association and co-operate on the work to be attempted. The committee at its meeting, Wednesday, authorized the secretary to send invitations to the various manufacturing jewelry and kindred organizations throughout the country, asking their co-operation. Already the Newark and New York associations have been communicated with, and others will be at once.

Geo. W. Onderdonk, Philadelphia Jeweler, Puts a Bullet Into His Brain.

PHILADELPHIA, Pa., Nov. 14.—George W. Onderdonk, a manufacturing jeweler and lapidary, at 711 Sansom St., was found dead in his workshop this morning, blood oozing from a bullet wound in the head. The police and associates of Onderdonk in the trade declare that he committed suicide because of financial troubles. He had complained frequently that the business which once had been profitable had recently fallen off so that he could scarcely obtain sufficient to maintain himself.

A watchman in the building discovered Mr. Onderdonk's body. But no one in the building, which was occupied at the time by jewelers, heard the report of a shot. The body was removed to the Morgue after a physician had declared that Onderdonk was dead. It was learned that he was formerly in the employ of the Keystone Watch Case Co. and recently had been in Newark, whither he had gone in the hopes of bettering his position. The police are trying to locate members of his family.

Onderdonk was 48 years old. He was well known to the trade here and esteemed as a skilled workman.

The T. K. Smith Jewelry House, Oskaloosa, Ia., has altered its show windows, which were too large and inconvenient for the proper display of goods.

Abrams Bros. Jewelry Co.'s Assignment Followed by Involuntary Bankruptcy Proceedings.

An involuntary petition in bankruptcy was filed against the Abrams Bros. Jewelry Co., 377 Broadway, New York, Wednesday of last week in the United States District Court at New York by Charles Potter, who claims a debt of $500; Hyman Kessner, as the Acme Comb & Novelty Co., $89, and Isador Rosenthal, $59. The claim of the Acme Comb & Novelty Co. is for merchandise sold on open account, while Mr. Rosenthal's claim is for fire insurance sold and policies delivered. Charles Potter's claim is on a promissory note which is past due and on which $500 is unpaid. The petition alleges that the firm is insolvent and that it made an assignment to one Wm. Rosenbloom on Nov. 10 under State laws.

The Abrams Bros. Jewelry Co. is composed of Hyman and Abraham Abrams. They were originally peddlers and started in business Aug. 1, 1901, at 401 Broadway. They later moved to 139 Canal St. in 1904, and on May 1, 1906 moved to their present address.

PROVIDENCE, R. I., Nov. 16.—Providence and Attleboro manufacturing jewelers are interested to a large extent in the Abrams Bros. Jewelry Co.'s affairs. Horace M. Peck, manager of the Manufacturing Jewelers' Board of Trade, visited New York on Thursday last and interviewed Mr. Abrams and his attorney. It was stated that the liabilities are approximately $17,000, all for merchandise, with the exception of one or two notes, the renewal of which by the banks holding them Mr. Abrams claims is the cause of his assignment. Mr. Abrams claims that he desires to continue and will make his creditors a compromise offer in a few days.

It is the opinion of Mr. Peck that a compromise can be effected. No definite arrangement so far as can be learned has been made.

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended Nov. 14, 1908.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin	$482,022.12
Gold bars paid depositors	89,615.44
Total	$571,637.56

Of this the gold bars exchanged for gold coin are reported as follows:

Nov. 9	$124,397.68
" 10	100,883.44
" 11	61,852.03
" 12	76,755.77
" 13	92,481.09
" 14	25,652.11
Total	$482,022.12

"A Few Words Regarding the Use of Oil in a Watch Movement," is the title of a very interesting little pamphlet of four pages, which has just been issued by the New England Watch Co., Waterbury, Conn. The article is accompanied by half a dozen illustrations demonstrating numerous tests of various kinds of oil, both good and bad. The practical experiments, which are very clearly described, will certainly interest many jewelers and watchmakers.

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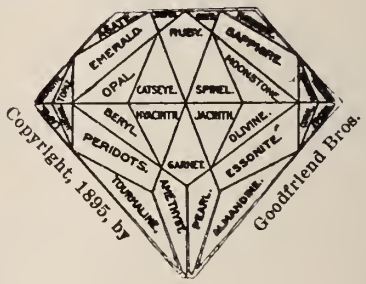
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9-11-13 MAIDEN LANE

PROVIDENCE: 212 Union Street
PARIS: 10 Rue Cadet

Old Substitution Game Tried Once Too Often at Cleveland, and Three Italians Are Landed in Jail.

CLEVELAND, O., Nov. 16.—Friday, two well-dressed foreigners who had a few days before purchased a $150 diamond from the Scribner & Loehr Co., 2047 E. 9th St., called again ostensibly to buy another stone. After much figuring and talking they left, promising to return soon to make their selection. Almost immediately it was discovered that the original $150 ring had been returned and a $400 article taken away. The matter was reported at once to the police, and an officer and two detectives were detailed on the case, full accounts of the substitution appearing in Saturday morning's papers.

Saturday afternoon, two Italians who had previously bought a $14 diamond from Chas. Ettinger, returned, saying they wanted to get a larger stone. Salesman Herman Sachs, observing that they filled the description published in the morning newspapers, at once telephoned the Scribner & Loehr Co., and C. A. Rock, grabbing a hat, made a record quarter mile to the Ettinger store. Recognizing the fellows immediately, he called in an officer and had them taken into custody.

Meanwhile another Italian had brought in a fine diamond ring to the Bowler & Burdick Co to be reset. As it tallied in size and description with the one taken from the Scribner & Lochr Co. the day before, the matter was reported and, when Rock stated that it was his company's stone, the Italian was placed under surveillance. Later, when it was ascertained that he was the cousin of one of the men taken into custody at Ettinger's, he, too, was arrested.

It is not believed that the three are the same gang who recently tried similar methods on the Jos. Welf & Sons Co. Several weeks ago a tall stranger was caught in the act of substituting a paste diamond for a genuine stone at this store; the police were called in, the man captured after a short chase, but released later after being given a severe lecture.

Indictments Against Maurice and Joseph Klein Dismissed by New York District Attorney.

The indictments against Maurice and Joseph Klein, of the Klein Bros. Co., who were formerly manufacturers of jewelry at 51 Maiden Lane, New York, and who were indicted on several counts in October, 1905, have been discharged by the action of the district attorney of New York County.

The charges were made by Eduard Van Dam, H. A. Groen & Bro., Chas. F. Wood & Co., and David C. Townsend & Co. In the Van Dam and Groen cases Joseph Klein was accused of selling merchandise entrusted to him on memorandum, and it is the impression in the trade that the district attorney considered that no conviction on either of these cases could be obtained. In the Wood case the charge against Joseph Klein is that he obtained merchandise by means of a false statement as to the financial condition of the corporation. This case was tried once and resulted in a disagreement of the jury. An important witness in this matter who cannot be located, is needed to prove the case, so the case has been thrown out. It was understood at the time that Maurice Klein had been indicted only on the Groen and Wood charges. The third and youngest member of the firm, Samuel D. Klein, was not indicted.

A petition in bankruptcy against the Klein Bros. Co. was filed by Abraham Roseman as related in THE CIRCULAR-WEEKLY at the time. Directly afterward the three brothers were arrested on complaint of Mr. Van Dam, who charged that he had entrusted to them merchandise valued at $10,000, and that all of it had disappeared. The brothers were arraigned in the Tombs Police Court and were released on bail.

After the arrest of the brothers in the Van Dam case, other creditors, it is understood, consulted counsel for the purpose of bringing charges against the brothers before the grand jury. The Jewelers Board of Trade made an investigation of the memorandum features, and the attorneys, Hastings & Gleason, presented facts to the district-attorney's office.

Claude B. Laselle Wanted for Passing Forged Checks Arrested at Albany, N. Y., and Taken to Fitchburg, Mass.

ALBANY, N. Y., Nov. 13.—Claude B. Laselle, 61 years old, whose photograph appeared in THE CIRCULAR-WEEKLY of Oct. 21, together with a statement of the fact that he was wanted at Fitchburg, Mass., on a forgery charge, was recently arrested in this city, and after a brief fight over extradition, has been turned over to the Massachusetts authorities and taken to Fitchburg to answer the charge.

Laselle was taken into custody Wednesday night by the local police and held on the specific charge of swindling Wm. C. Hamilton, a hotel keeper, and Fred L. Parkhurst, a jeweler, of Fitchburg, in September last, and a local charge of swindling a New York fireman in the same way with a forged check was also lodged against him. He refused to waive his rights and extradition papers had to be obtained from Governor Guild, of Massachusetts, and served on Governor Hughes before he was taken away. The evidence in the local charge was not sufficient to hold him here.

While in custody the local police learned that he had a long criminal record, having served terms for forgery in Boston, New York, Chicago and other cities, and he also had been in jail as a hotel beat.

FITCHBURG, Mass., Nov. 14.—Claude B. Laselle, wanted here on the charge of swindling F. L. Parkhurst, a local jeweler, who was arrested in Albany last week, arrived in town last night in the custody of officers, and was brought to the police station this morning to answer the two complaints of forgeries and one of larceny. He was held in $600 for the grand jury, which meets in January, after pleading not guilty.

The complaints of forgery were made by Mr. Parkhurst and W. C. Hamilton, a hotel proprietor. Mr. Parkhurst was also the complainant in the larceny charge, but as this alleged the getting of small articles for which he gave the forged check, the charge was dropped.

Death of Z. K. Straight.

WALLA WALLA, Wash., Nov. 11.—The jewelry trade of Washington has met with a severe loss by the death of Z. K. Straight, who for 38 years had been prominent as a retail jeweler and a merchant in this city. Mr. Straight passed away Sunday afternoon last, after suffering for some time with Bright's disease. He is survived by a widow, to whom he was married in 1871; a son, Zeno K. Straight, and a daughter, Mrs. Maud Foster.

Mr. Straight was born in Wayne County, New York, Sept. 9, 1840. His family moved to Wisconsin in 1846 and there Mr. Straight received his education. He then went to Minnesota where he received his early training and for eight years followed the jewelry business in that State. When about 30 years old he came to Washington, opening the first jewelry store in the territory June 4, 1870. He continued in business for 38 years at the same location, and though he was burned out in the big fire of 1887, he immediately rebuilt. Mr. Straight's store was the oldest in the block in which the business is located.

Deceased was a progressive man and his businesslike qualities, combined with his high standard of commercial honor and integrity, laid a foundation of a successful career which continued until his death. He built up an excellent trade and his reputation, both among those to whom he sold and those of whom he bought, was the highest.

In the affairs of Walla Walla Mr. Straight had long been a potent factor, and he was known as one of the city's most public-spirited citizens. He was one of the organizers of the Farmers Savings Bank in which he was a director for more than 30 years. He was twice elected to the City Council, and had served in the first legislature of the city. In fraternal circles he was also prominent and had been a member of the Masonic order for more than 30 years. He was also influential in the Knights Templar.

The funeral service which was held yesterday was conducted by this body.

Obituary Notes.

Edward McDowell, a resident of Salisbury, Pa., for the past 18 years, died at that place of dropsy, recently, aged 65 years. At one time he was well known in the jewelry trade. Before coming to Salisbury he was engaged in the jewelry business in Somerset. He married his second wife in Salisbury, who with one daughter survives him.

Robert B. Bailey, who had represented C. Ray Randall & Co., North Attleboro, Mass., in the southern territory since August, 1907, died of typhoid fever at his home, in Charleston, Nov. 5. Mr. Bailey was connected with the jewelry business for a number of years, having been employed as a salesman by Jas. Allen & Co., Charleston, S. C., and A. J. Rankin & Co., Roanoke, Va., before accepting his last position. He was a young man of exceptionally good character, and through his industrious habits and interest in his work was rapidly establishing a substantial trade in his territory at the time of his demise.

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NEW YORK CITY

Bad Fire at North Attleboro, Mass., Seriously Damages a Jewelry Factory.

ATTLEBORO, Nov. 16.—A bad fire broke out this afternoon at 3.30 in the Bushee building on County St., in which is located the following: Barden & Hull and A. A. Bushee & Co. The principal damage was sustained by Barden & Hull, although water ruined considerable finished stock at the Bushee factory. It is estimated that the entire damage will approximate $15,000.

Barden & Hull's factory was badly burned, but the dies and machinery fortunately escaped, and the loss is confined chiefly to the sample lines, finished goods and office fixtures. Arrangements have been made by this firm to move into the vacant part of the building on the north side and work will proceed without interruption. It is expected that the firm will be able to fill orders within three or four days.

The Bushee company will not cease operations, although considerable time must be taken to clean up the shop which was badly flooded.

The blaze started in the packing room of Barden & Hull on the second floor, but its origin is not known. It was reported that the fire started in a large stock of celluloid combs, but this view is not held by the owners.

Winthrop F. Barden discovered the fire. He was in the office talking with several persons, when a sheet of flames burst through from the packing room. Mr. Barden hastened to the shop and gave the alarm to the employes, while Officer Norwood, who happened to be in the office at the time, sounded an alarm.

The employes in the building all fortunately got out without injury. At one time apprehension was felt for Miss Jennie A. Mason, who works in the packing room. Believing that the young lady was in the burning room, Harry E. Hull covered his head and bravely crept into the blazing room to render assistance. He managed to close the door of one of the big safes, but could not locate the woman. Returning, he was relieved to find Miss Mason safely outside. Fortunately, she was out in the shop when the fire started.

Mr. Barden also courageously went back into the fire to close another big safe. He was confronted by a tremendous wall of flames and smoke. He persisted in his effort and hurled the safe door back and escaped. When he reached a place of safety he was almost overcome by the smoke and his hair was badly singed.

From the packing room the blaze rapidly increased in fury, and within five minutes the whole south side of the building was a mass of flames. A deluge of water drowned the fire. The water poured down into the Bushee company's packing room and office, ruining a large quantity of jewelry that was ready for the night shipment.

The loss of the sample lines is a particularly heavy blow to Barden & Hull, as included in the line were many new samples that the firm has been getting ready for some weeks and were just complete.

Leon Krueller, Charlotte, N. C., moved about a week ago, from 36 E. 5th St. to 20 W. Trade St.

Trustees for Sohn & Hyman Sell Business and Will Pay Creditors Fifty Per Cent.

Trustees having charge of the business of Sohn & Hyman, formerly importers and dealers in diamonds and precious stones, at 49 Maiden Lane, New York, have sold the business to H. C. Kionka & Co., 35 Maiden Lane, New York, and that firm has taken over the assets, accounts, etc., and assumed the liabilities of Sohn & Hyman, and will compromise with creditors at 50 cents on the dollar in deferred notes running from January, 1909, until April, 1910.

Alfred Krower, Samuel Heller and Arthur Lorsch are the trustees who have the matter in hand. The assets, consisting of stock and accounts, with the exception of a shop and a small amount of stock, are now in possession of H. C. Kionka & Co.

Mr. Sohn has been sick for some time and retired from the firm about four weeks ago. Nathan Hyman will continue the lapidary and encrusting works, and also will do a small business as a dealer. He will be at the head of a firm, the style of which is the Nathan Hyman Co., and will have associated with him Samuel Schafer. They will conduct business at the old address.

Sohn & Hyman began business 15 years ago at 176 Broadway, New York, and moved from there to the late address at 49 Maiden Lane.

Games Rolled by the Jewelers' Bowling League of New York.

The following were the scores of the teams of the Jewelers' Bowling League of New York in the games rolled last week:

Nov. 9.—H. W. Wheeler & Co.....	817	778	853
vs. H. A. Meyers.....	718	809	835
Nov. 10.—Aikin-Lambert Co.....	910	924	930
vs. Tiffany & Co.....	876	883	775
Nov. 11.—Jewelers' Circular-Weekly.	820	762	766
vs. J. J. Donnelly.....	780	719	717
Nov. 12.—Jos. Fahys & Co*.....	937	908	878
vs. L. E. Waterman Co.*.....	768	908	868
Nov. 13.—Cross & Beguelin.....	866	922	818
vs. H. W. Wheeler & Co.....	896	807	928

*Eleventh Frame—Jos. Fahys & Co., 73; L. E. Waterman Co., 87.

STANDING OF THE CLUBS.

	Won.	*Lost.*	*High score.*	*Per cent.*
H. A. Meyers.....	15	3	963	.833
Aikin-Lambert Co.....	14	7	958	.666
H. W. Wheeler & Co.....	14	7	928	.666
Cross & Beguelin.....	11	7	975	.611
L. E. Waterman Co.....	11	7	908	.611
Tiffany & Co.....	9	6	948	.600
C. F. Wood & Co.....	6	9	885	.400
Jos. Fahys & Co.....	8	13	937	.381
Solidarity Watch Case Co.	5	13	849	.277
Jewelers' Circular-Weekly.	5	13	820	.277
J. J. Donnelly.....	1	14	822	.66

Trans-Atlantic Voyagers.

TO EUROPE.

Jacob Strauss, of Jacob Strauss & Sons, New York, sailed recently on the *Kaiserin Auguste Victoria.*

Henry E. Oppenheimer, of Henry E. Oppenheimer & Co., New York, sailed Tuesday of last week on the *Kaiser Wilhelm II.*

FROM EUROPE.

G. B. Vitelli, of Borrelli & Vitelli, New York, returned Saturday on *La Savoie.*

Geo. G. Bowen, McPherson, Kans., moved, recently, to Marion, in the same State, where he has succeeded to the business of T. W. Butcher.



Charles Buechner has opened a new store in Wheatland, Wyo.

G. J. Dieterich has opened a model jewelry and repair shop at 1171 Iowa St., Dubuque, Ia.

W. N. Jenkins, 466 12th St., Oakland, Cal., has opened a branch store at 113 Broadway, at that place.

Henry J. Linn, formerly of Rupp & Linn, Atchison, Kans., will shortly engage in the jewelry business at the same place.

W. C. Penny has started in the retail jewelry business in room 64, Mentor building, Chicago.

The Geneva Optical Co., incorporated under Ohio laws, Nov. 10, with $25,000 capital, will open a new jobbing house in Cincinnati, O.

The Faison Jewelry Co. is the name of a new concern which will shortly begin business in Troy, Ala. The business will be managed by Paul Faison and will be conducted in the building formerly occupied by Solomon Bros., on E. Elm St.

B. C. Flint, an experienced jeweler of Chicago, has opened a repair shop at Wausaukee, Wis., in the Payant building. For the present Mr. Flint will do repair work only, but he expects to put in a full line of watches, clocks and jewelry before the holidays.

The Davis-Elfen Optical Co. has been incorporated in San Francisco, Cal., with a capital stock of $50,000. Those interested in the company are H. A. Stockwell, Grace Reno and Edward R. Eliassen. The business will be established in the Chronicle building, at Market and Kearney Sts., and will be opened in a short time.

C. S. Craven has leased, for a period of 38 months, the location at 101-102-103 Bryant building, Kansas City, Mo., with an option of five years additional lease and with a further agreement as long as he wishes to remain after that time. Mr. Craven's new quarters are immediately opposite the 11th St. entrance of the Emery-Bird-Thayer Co.'s establishment and in close proximity to the representative jewelry establishments of Kansas City. The store will be equipped with very attractive furnishings and fixtures. High grade jewelry will be carried.

Market Prices for Silver Bars.

The following are the quotations of silver bars in London and New York, as reported by Zimmermann & Forshay:

	London.	*New York selling price, .999 Basis.*
Oct. 10.....	23 1-16d.	$.51⅞
" 11.....	23 5-16d.	.52⅜
" 12.....	23 1-8d.	.52
" 13.....	23 1-16d.	.51⅞
" 14.....	23 1-16d.	.51⅞
" 16.....	23 3-16d.	.52⅛

H. M. Roberts, Dickinson, N. Dak., has employed J. B. Finneman as jeweler.

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Californite	Malachite
Chrysocolla	Opal Matrix (Australian and Mexican)
Epidote	Rhodonite
Jadeite	Sodalite
Labradorite	Sunstone
Lapis Lazuli	Thulite

Turquoise Matrix (Persian and American)

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NEW YORK

News Gleanings.

George Charland, Frederic, Wis., recently sustained a loss by fire.

The retail jewelry store of E. H. Farrand, Savannah, N. Y., has been destroyed by fire.

W. W. Rozell & Son, formerly of San Pedro, Cal., are about to open a store at Long Beach, Cal.

It was announced, last week, from Elgin that the Elgin National Watch Co. will this week resume its full five-day schedule in all departments of its great factory.

The drug and jewelry store of C. E. Delaplain, Virginia, Ill., who some time ago filed a petition in bankruptcy, was sold recently for the sum of $1,670. The purchaser is said to be Eli McCaulley, who originally sold the stock to Delaplain, and who will open up for business at the old stand.

R. C. Bernau, Greensboro, N. C., has gone to Columbia, S. C., where he will assist in the organization of a jewelers' association among the retail jewelers of South Carolina. Mr. Bernau acts in his official capacity as a member of the executive committee of the National Jewelers' Association.

The name of the corporation known as the Ontario Novelty Co., Lakewood, N. J., has been changed to the Seton Crafts Co. The corporation remains under the same management as before, and deals in art objects, jewelry, antiques, gems, etc. A. B. Crouse is president and A. J. O'Geran treasurer.

Harry Knerr, a Camden, N. J., jeweler and silversmith, furnished the design for a silver loving cup recently presented to John C. Peebles, the manager of the New Broadway Theatre at Camden. Mr. Peebles has relinquished his connection with the house. The cup was presented by employes of the theatre.

J. H. Bate & Co., jewelers, Barnesville, Ga., have for some time been in receipt of duplicate copies of catalogues and communications from jobbers, directed to J. H. Bate & Co. and W. T. Bate, the two names evidently being on the mailing list of the jobbing firms who do not know that W. T. Bate owns the business which has been conducted under the style of J. H. Bate & Co. for the past 28 years, this being the only firm of the name in Barnesville.

The bankrupt stock of Jesse Davidson, Montgomery, Ala., is advertised for sale, and the sale, by George Stuart, receiver, will take place, Nov. 25, at the store formerly occupied by the bankrupt, at 17 Commerce St. An inventory of the property and accounts of the bankrupt concern shows stock, $10,786.51; fixtures, $1,599; accounts, $1,316.05; repair work, $38.76; total, $13,740.31. The appraisers, C. L. Ruth, L. Klein and F. J. Drehr, placed the figures at: Stock, $6,471.60; fixtures, tools, etc., $1,088.50; accounts, $450; repair work, $15; total, $8,025.10.

Thieves, about a week ago, cut a hole in the show window in the store of the Ashby Jewelry Co., 12 N. Tejon St., Colorado Springs, Colo., and stole 19 bracelets, 18 rings, 24 French brass pins, six belt buckles, nine necklaces and a pair of opera glasses. A chronometer worth $150 and a pair of opera glasses were the only articles left in the window. The window itself, which was of French plate glass, was worth about $40. After the robbery Richard Ashby, president of the concern, put in the window a card bearing the following inscription: "Some people will break a window to get our goods."

A gold pen, number 12, and bearing quite an interesting record was received a few days ago by the John Holland Gold Pen Co., Cincinnati, O. This pen was bought of the company in 1870, and the owner says it has been in constant use ever since, as his business for all these years has been the constant writing of legal and commercial business entirely. It was made from the same die from which one, a special order, was made for General Rosecrans, after the Civil War, when he was stationed in this city. It is especially interesting as it has never needed any repairs of any kind until within the last few days.

Alva Snider, jeweler and optometrist, Beloit, Wis., who has been conducting a hard fight with a local newspaper over the fact that it refused to discontinue an advertisement of a mail-order house after Mr. Snider had shown the statements of its advertiser to be untrue, has been particularly pleased with the support which he has received both from the public and trade alike. After the mail-order house's advertisement offering a $25 watch for $7 had appeared, Mr. Snider exposed its untruthfulness in an advertisement of his own, attacking the editor of the paper for inserting the advertisement. The editor in turn sued Mr. Snider for libel and defended his position, continuing to publish the advertisement. Mr. Snider has since conducted an energetic advertising campaign, showing to the people of Beloit the proofs of his statements about the "fake" watch, including the facsimile of the assay of the case, statements from the various watch case companies, etc., and has made it uncomfortable in many ways for the editor who refused to drop the offending ad. Among the members of the trade who supported him were F. A. Stevens, of Stevens & Co., Inc., Providence, R. I., who sent a personal check for $20, and a written opinion on the subject by a prominent eastern attorney.

Connecticut.

John F. O'Connor, who recently opened a store at 20 Bridge St., Ansonia, is adding a jewelry repairing and gold and silver plating plant.

Two men who gave their names as A. Fisher and B. Feldblum, respectively, were arrested in New Britain, Nov. 11, accused of selling jewelry without a license.

The Vanderbilt cup, which was presented to the Locomobile Co. a short time ago, at the clubhouse of the Automobile Club of America, was exhibited for several days in the show window in the store of the Davis & Hawley Co., Bridgeport.

U. Kuss and Gustave Kuss, 83 Broadway, New Haven, recently field a petition in bankruptcy in the district court of the United States. The liabilities are given as $4,750 and the assets as $5,000, of which $3,000 represents value of stock in trade and $1,500 life insurance policies.

St. Louis.

Sam Kober is on a business trip in the south.

J. F. Wenkler, Poplar Bluff, was a visitor in town last week.

J. J. McKenna, vice-president of the Bauman-Massa Jewelry Co., was away from the city on a visit last week.

The A. S. Aloe Co., opticians, has sued the Board of Education for $922.50, for drawing boards that were furnished on a contract, which was later canceled.

J. F. Dailey, the diamond merchant, whose place of business has been at 6th St. and Washington Ave., has moved into better quarters at room 655 Century building, 9th and Olive Sts.

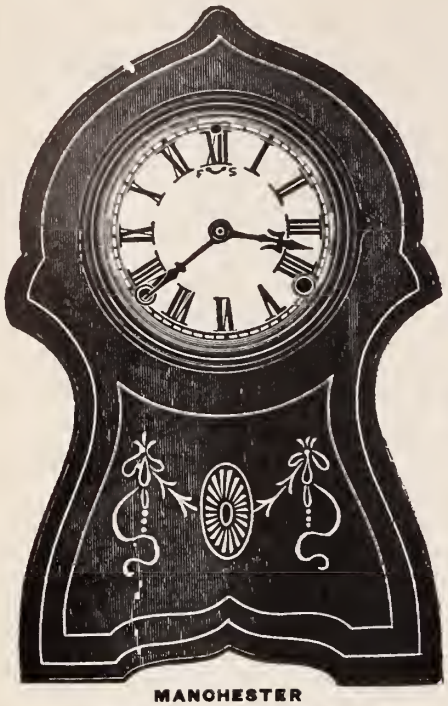
Among the out-of-town jewelers in the city during the past week were: W. K. Urbani, Vandalia, Ill.; John Thornton, Belleville, Ill.; N. S. Weiler, Cape Girardeau, Mo.; W. F. Smith, Cairo, Ill.; J. C. Faulkner, Russellville, Ark.

Edward J. Brown, 21 years old, of Seattle, Wash., was arrested Tuesday in the office of the National Loan Co. at the request of S. A. Anderson, a clerk, who found him tampering with the cash register. Brown had three watches and a ladies' silver mounted purse in his possession when arrested. For lack of evidence, he was discharged when arraigned in court the next morning. He has gone to Chicago.

The Mermod, Jaccard & King Jewelry Co. has leased the old Simmons building at Broadway and St. Charles St., and will use the basement and first floor for a display of holiday goods. The lease was settled Friday and is for a short term, with an option on a much longer lease. This, however, according to the jewelry company, does not mean that the house will move from its present quarters, diagonally across the street at Broadway and Locust St.

A meeting of the executive committee of the National Wholesale Jewelers' Association, which was to have been held in St. Louis, last Monday, was postponed by President Massa, because a quorum could not be brought together. Mr. Massa said that he had had so many telegrams from absentees that he deemed it best to postpone the meeting, though it was to have been one of the semi-annual sessions of the committee and important matters were to have been discussed. The meeting will be held the latter part of this month.

The employes of the Hess & Culbertson Jewelry Co. gave a banquet to George J. Hess and Stephen D. Culbertson at the Mercantile Club, Friday night, in honor of the celebration of the firm's 25th anniversary. Large bouquets of chrysanthemums were presented Mr. Hess and Mr. Culbertson, and a silver souvenir menu card was given each guest. Covers were laid for 30. B. A. Rainwater, the toastmaster, called on Mr. Hess, Mr. Culbertson, Emil Niehaus, A. Littleson, C. L. Harris and S. E. Bamber, secretary of the firm, for remarks. In his speech Mr. Hess called attention to the record of the firm, and the fact that they had never had a clearance sale, a fire sale or a removal sale. The firm recently took three of its old employes into the firm by increasing the stock and allowing each to come in.



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PRESCOTT BUILDING



No. 784—Norma Syrup Jug

Popular Priced American
RICH CUT GLASS

Send for our Supplementary *Catalogue*. It might give you a few suggestions in placing your order for the *Holidays*.

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PRODUCTS
And all Precious and Semi-Precious Stones.
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W. S. HICKS' SONS, Manufacturers of All Styles **GOLD AND SILVER PENCILS**



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Factories: Torre del Greco and New York

Philadelphia.

Paul Gesswein, New York, was a visitor to this city last week.

Charles Butts, with the George H. Fuller & Son Co., Pawtucket, R. I., was a visitor to this city's trade last week.

John D. Fisher, of Richard M. Cooper & Son, is away on a gunning trip. Mr. Fisher is an enthusiastic sportsman and semi-annually takes trips of the sort.

John C. Beitel & Son, Catasauqua, Pa., propose to remove about the first of the year to a new building being ereeted there as the headquarters of a banking institution.

J. Albert Caldwell and J. Emmett Caldwell, of the firm of J. E. Caldwell & Co., accompanied by their wives and families, attended the Horse Show in New York last week and entertained at dinners.

Louis Stern, of Louis Stern & Co., Providence, R. I., and Fred T. Barry, of the traveling staff, returned at the week's end from a fortnight visit to the factory of the company at Providence, R. I.

Charles E. Lewis, once one of the best known retail jewelers of Frankford, and who died recently, by will probated last week is shown to have left an estate of $4,500 to members of his immediate family only.

In the apportionment of the recent city loan of $3,500,000 there is an item providing $200 for eyeglasses for poor school children and $350 for repairing clocks in the City Hall, exclusive of the big tower clock.

The formal opening of the new store of H. S. Kratz, Souderton, Pa., is being held this week. It is regarded as one of the finest stores in that section of the country so far as modern equipment is concerned.

Col. J. Warner Hutchins, president of the Philadelphia Jewelers' Club, was nominated last week as a director of the Union League at a meeting of the members. The annual election will not be held for some weeks.

J. Herder, watchmaker, formerly of Williamsport, Pa., has assumed charge of the Lancaster Ave. retail jewelry store of Lyons & Willkinson, at 4076 Lancaster Ave. The firm has a chain of stores in the city and State.

Harry Cains, a retail jeweler at 2924 Ridge Ave., has reported to the police that he was swindled out of a $70 diamond ring by a well-dressed, middle-aged man, who introduced himself as a Mr. Campbell and gave a fictitious address. Efforts to find "Mr. Campbell" have been unavailing.

A. G. Lee and Wilbur Cook, of the Howard Watch Co., were in this city last week thoroughly canvassing the trade and renewing acquaintances with old friends. Mr. Lee had just completed a tour of New England and left Philadelphia bound for a thorough tour of the middle west and perhaps into the northwest.

Henry Bolte, Jr., Atlantic City, N. J., is receiving the felicitations of many friends in the trade of this city upon the fact that he has been successful in the last election in being made a member of the Camden City Councils, and will hereafter take his part in the municipal affairs of one of the greatest seashore resorts in the country.

Creditors filed a petition in the bankruptcy court last week to have Rudolph F. Hines, 407 Market St., adjudged an involuntary bankrupt. The creditors and the amount of their claims are: Attleboro Chain Co., $450; Attleboro Mfg. Co., $440. 85; James F. Blake Co., Inc., $348.75, and Estate of O. M. Draper, deceased, $524.

W. L. Clark, who was a few years in business under the old Jewelers' Club headquarters, at 1225 Chestnut St., and for many years engaged in the retail jewelry business at 150 N. 8th St., has removed to 4308 Germantown Ave., where he is comfortably located, after making all neeessary improvements and alterations for the Christmas and Winter trade.

A. F. J. Dorn, 834 Market St., Camden, N. J., is hurrying the completion of extensive alterations to his store in preparation for the holiday trade. The store is being equipped with the latest electric lighting devices to display diamonds and jewelry and with the best of fixtures. When completed Mr. Dorn's remodeled store is expected to be one of the most attractive in Camden.

The jewelry store of Fred C. Orthaus, 5012 Germantown Ave., was eleverly robbed last week of three diamond rings by a suave young man, who asked to purchase an engagement ring, took it gradually toward the light to examine it carefully, and with two other diamond engagement rings in his hands suddenly darted out of the store and dashed down the street and soon was lost. Fortunately the rings were worth in all only $46.50.

Benjamin Reitzer, a diamond dealer, 2506 Manton St., was robbed of a $100 bill in a saloon at 19th and South Sts., last week. He had entered the plaee to have a bill of smaller denomination changed, and in asking for change displayed the "yellow back" of large denomination. He was held up as he was leaving the saloon and the money taken from him. John Doneghen, a man suspected of having been in the hold-up crowd, has been arrested and held for court.

Enfeebled by ill health and advancing years, J. S. East, for 45 years a retail jeweler of Boyertown, Pa., proposes to dispose of his store and stock and retire permaneutly from business. Mr. East has been widely and well-known to the jewelry trade. He has their sympathy on accouut of his illness and other troubles. Mr. East only fears that a business so long established should be entirely abandoned. He is receiving the cordial support of influential jobbers of this city.

Sol. Sickles, of M. Sickles & Sons, is receiving the sympathy of the trade because of a serious injury which his son, Morton Sickles, met with at the Cheltenham Military Academy, where he is a student. The youth has been playing football, and in a reeent game was tackled and thrown heavily. His hip was dislocated and he sustained other injuries. He was hurriedly brought to the German Hospital in this city, and after an operation was removed to his father's home. He is reported to be out of immediate danger.

Morris Schwartz, under arrest in New York for attempted murder and suicide, is a gold plater and lives at 516 N. 2d St. He is a son of Louis Schwartz, who conducts a dry goods store at that address. The father says that Morris left home, Saturday at noon for New York to see a sweetheart. The father did not know who this sweetheart was. He knew nothing of the crime except what was told him by newspaper men. Morris Schwartz is not known to many of the trade here. He is reported to have been a quiet worker, who associated little with his fellow artisans.

Among the out-of-town retailers buying stoek for Thanksgiving Day and in preparation for the holiday trade, last week, were the following: W. W. Harper, Hurloek, Md.; W. Rudolph, Wilmington, Del.; Roland Oliver, Burlington, N. J.; A. E. Baylies, Bristol, Pa.; Samuel Ludwig, of C. W. Bixler & Co., Easton, Pa.; D. Shects, Penn Grove, N. J.; H. B. Shanely, Quakertown, Pa.; Charles Kohler, Norristown, Pa.; E. K. Bean, Lansdale, Pa.; D. H. Krause, North Wales, Pa.; John MacPherson, Mauch Chunk, Pa.; R. Englehardt, Riverside, N. J., and L. S. Caldwell, Wildwood, N. J.

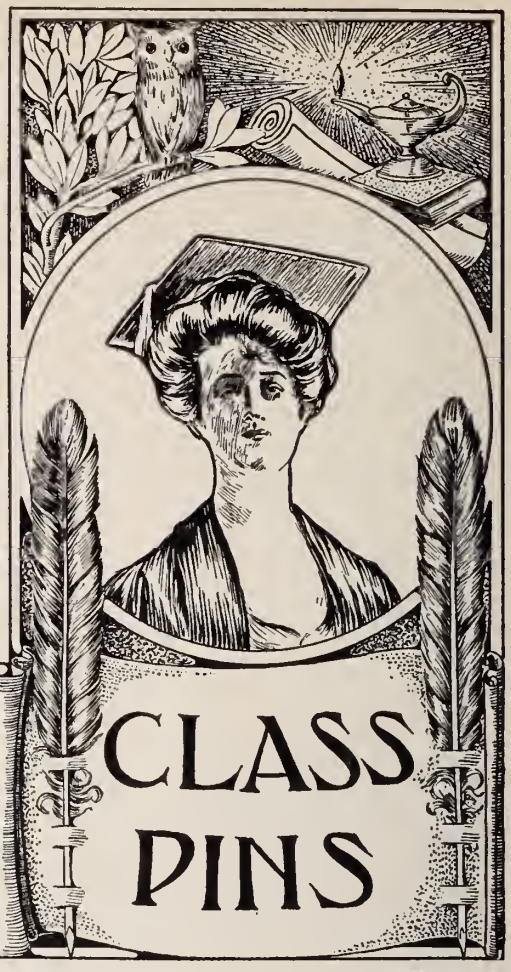
Members of the Philadelphia Jewelers' Club will give a complimentary dinner Tuesday of next week to Joseph E. Cadwallader, of the Board of Governors and one of the most active and enterprising of the club's members in recognition of his services in advancing the interests of the club, and especially in promoting the social life of the club. The dinner will be given at the Union League. Mr. Caldwallader has been helpful in arranging many of the entertainments and diversions of the club and has earned through his activity and unfailing courtesy the high regard and esteem of all his fellow members of the club.

A meeting of the Philadelphia members of the Pennsylvania Retail Jewelers' Association will be held to-night (Nov. 18) at 1228 Chestnut St., the headquarters of the Philadelphia Jewelers' Club. It is proposed to "get together" and become better acquainted and to discuss matters of interest to the trade. Ira D. Garman, president; Col. J. Warner Hutchins, vice-president, and F. C. Bode, fourth viee-president, the Philadelphia officers of the assoeiation, have been aetive in advancing a better organization among the retail jewelers. The committee who have charge of the meeting includes: Frank Kind, of S. Kind & Sons; W. H. Thompson, Jr., H. F. Seltzer, C. S. Powell, George S. Katz, William Gibbon and C. H. Hamer.

The stoek and fixtures of the retail jewelry store of E. E. Sanborn & Son, bankrupts, 1942 Callowhill St., were disposed of at public auction at the auction rooms of Freeman & Sons, 1519 Chestnut St., last week, under order of Bernard Italie, of the Koshland & Italie Co., which was made receiver. The sale was largely attended by retail jewelers throughout the city and by representatives of wholesale houses, as Sanborn & Co. had been established in business on Callowhill St. for about a half century and were known to have carried valuable pieces in stock. The prices brought are regarded as excellent, and it is believed that a fair return will be made to the creditors. Elmer Sanborn, who had disappeared after he became financially involved, has not yet been located. It is believed that he is distracted over his financial troubles.

John G. Katerman, at present engaged in the jewelry business at Ouray, Colo., was recently married at Bedford, Ia., to Miss Glenna Combs.





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LATEST PRICES

Cable "Stoneroot" LONDON

Providence.

F. L. Johnson, Barrington, has been granted a patent on an olive and pickle fork.

H. W. Barker is sending home large orders to Warren & Williams from the western circuit.

A. L. Hancock is booking orders from the western trade for C. Sydney Smith & Co., of this city.

The western trade of the Theodore W. Foster & Bro. Co., of this city, is receiving calls from R. G. Kleckner.

Frederick A. Ballou, of B. A. Ballou & Co., Inc., has been elected president of the Barrington Town Council.

Thomas F. Kilkenney, of T. F. Kilkenney & Co., arrived home, Saturday, from a three weeks' trip through western New York State.

William P. Chapin, treasurer of the Chapin & Hollister Co., was in New York, last week, showing the firm's line of chains.

Harry Robinson, superintendent of the W. C. Greene Co.'s plant, is passing round the cigars upon the advent of a son to his family circle.

A fastening for collar and belt pins has been patented by Wm. R. Dutemple & Co., which dispenses with the use of a pin tongue and catch.

B. G. Walker, representing Lothrop & Walker Co., Leominster, Mass., will be at Narragansett Hotel, during December, showing the firm's new lines.

J. Parker Ford, of Ford & Carpenter, who has been on an extended western trip during which he visited the Pacific Coast, arrived in New York, last week.

Charles H. Ballou & Co., 283 Thurber's Ave., are enlarging and improving their plant, and are now employing four times the number of hands they did a month ago.

Charles B. Donle, tool maker and die sinker, has been obliged to add a number of men to his force in order to complete the work for dies, cutters, etc., for next season's lines.

W. A. Fay, who has been the western representative for John T. Mauran Mfg. Co., of this city, will be employed in a similar position by the Potter & Buffinton Co., after Jan. 1.

Henry Lewis has resigned his position as Providence manager for L. Heller & Son, New York, and will be succeeded by Charles M. Heller, who has been in the firm's office at New York.

Frank C. Murray, for several years the manager of the Providence office of the Jewelers Board of Trade previous to going south, about three months ago, is spending a few days with friends in this city.

David Harris, representing "Lucios," Inc., New York, and M. L. Schwab, of Guthman, Solomon & Co., New York, were in this city and the Attleboros, the past week, looking at goods, and placed several good orders.

The old Allendale mill property has been purchased by Henry A. Kirby, the manufacturing jeweler of this city, who is the prime mover in the organization of a company to operate this plant as a woolen yarn factory.

Clarence A. Rogers, who has been in the office of the Irons & Russell Co., this city, will go to Chicago, about Dec. 1, to take the management of the firm's office in that city. He will succeed A. I. Russell, who will come east.

Everett L. Spencer, Harry M. Mays and Frank B. Reynolds have been elected by the board of governors of the New England Manufacturing Jewelers' and Silversmiths' Association as their executive committee for the ensuing year.

At the annual meeting of the Rhode Island Business Men's Association, held Wednesday evening, Stevens & Co., Inc., Roger Williams Silver Co., L. Dimond & Sons, Inc., and Fletcher, Burrows Co. were elected to membership.

Henry T. Salisbury died, Wednesday night, at his home in West Kingston, in his 73d year, from heart trouble. He is survived by a widow and several children. The deceased was at one time a manufacturing jeweler at Pawtucket.

Frank Jones admitted in the Sixth District Court, Saturday morning, that he was guilty of stealing four pairs of eyeglasses from the store of Frank M. Kirby. He was placed on probation with the understanding that he leave the city.

William C. Peck died at the home of his sister in this city, Friday morning, in the 62d year of his age. He had been sick for about two years. He was well known in the jewelry trade of this city, having for many years been in the employ of S. W. Albro & Co.

The Wolcott Mfg. Co. has completed the enlargement of its plant in the Dyer St. Land Co. building, so that their floor space is nearly doubled. The plan of their works has been rearranged and now includes about half of the shop formerly occupied by the E. A. Potter Co.

Among the recent foreign importations through the Providence Custom House were the following: From London, one package of imitation precious stones; from Bremen, one package of china, seven of imitation precious stones, one of silverware and five of rope chain; from Havre, one package of manufactured brass.

At the meeting of the Men's Club of the Cranston St. Baptist Church, of this city, last Tuesday evening, Mayor-elect Henry Fletcher was the guest of honor and was tendered a flattering reception. A reception is to be tendered to him by the British-American Republican Club at the Crown Hotel, next Wednesday evening.

The firm of Marshall & Hofman, manufacturing jewelers, 107 Friendship St., has been dissolved by mutual consent, Edward F. Hofman withdrawing. Alfred Marshall has formed a copartnership with John Hyde, who has been employed by the Gorham Co. for nearly a quarter of a century, and will continue the business under the firm name of Marshall & Co.

The creditors of Ben E. Dyer, 406 Mechanics'-American Bank Block building, St. Louis, Mo., have placed their claims in the hands of the Manufacturing Jewelers' Board of Trade, which has taken over the affairs of this concern and hopes to be able to effect a settlement whereby the creditors will secure the larger percentage of their claims. There are eight creditors in this city and the Attleboros.

Among those identified in the management of the Y. M. C. A. relay race from this city to Boston, Saturday, were: Walter A. Griffith, of the R. L. Griffith & Son Co.; Edward C. Cook, of the Edward N. Cook Plate Co.; John J. Butler, superintendent of the Waite-Thresher Co.; Fred C. Lawton, superintendent of the Gorham Co., and George M. Baker, all of whom were officials. William B. Kittridge was one of the 24 runners that represented the local association.

Adam Gartside, who was engaged in the manufacturing jewelry business in this city previous to 1861, died suddenly of apoplexy, Saturday night, in the 73d year of his age. He was born in England, but, coming to this country when but two years of age, he received his education here. He removed to Missouri after the breaking out of the Civil War, having disposed of his jewelry plant. After an absence of about 10 years he returned to this city, and has been engaged in market business since.

The Manufacturing Jewelers' Board of Trade has secured the two adjoining rooms to those already occupied by the board on the first floor of the Wilcox building, which will give them three connecting rooms. The rooms are to be all thoroughly renovated, with new floor and other improvements, and when completed will give the board nearly three times its present facilities. The old room, which has been occupied by the board for 24 years, will be used entirely as a report room, while the adjoining room of the same size will be utilized as a collection and treasury department. The third room will be fitted up for a directors' and committee room. The membership and business of the board have increased so rapidly during the past few months that additional room and facilities for conducting the various departments became absolutely necessary.

Joseph Salt, for 43 years employed in the finishing department of the Gorham Co., and for a long period in charge of that section of the works, died at his home, 116 Hamilton St., Friday afternoon, after having been ill but a few days following an attack of acute indigestion. He was one of the best known men of English birth in Providence, and one of the best liked as well. Since April 1, 1905, he had been enjoying the leisure earned by his years of application, having been upon the pension list of the Gorham Co. Mr. Salt was born in Chester, England, April 15, 1841, and entered the employ of the Gorham Mfg. Co. in 1862, learning his trade in the electroplate polishing room of the old Gorham works on Steeple St. Soon after the removal of the works to the Elmwood plant he was made foreman of the electroplate polishing room, and later became head of the sterling polishing room as well, having at times more than 200 men under his direct charge. It is a tribute to the man that during all the time that he was head of the department, with this great number of men, there was never any friction there. He retired, April 1, 1905, and on his retirement was presented a gold watch and chain by his men. Mr. Salt leaves a widow and two sons, Albert Salt, now employed at Gorham's, and Amasa Salt. He was a veteran Odd Fellow and a member of Mazeppa Encampment, as well as a member of Nestell Lodge of Masons and of the British-American Club of this city. He had long been a



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NOT UNLESS YOU HAVE A GOOD ASSORTMENT OF THE

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IMPORTERS OF

DIAMONDS, PEARLS, PRECIOUS and IMITATION STONES

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MOST VARIED and COMPLETE LINES OF

Pearls, Precious, Semi-Precious, and Imitation Stones.

prominent member of the Falstaff Club, and was on its board of governors at the time of his death.

A meeting of the tariff committee of 27 was held at the rooms of the New England Manufacturing Jewelers and Silversmiths' Association, Monday afternoon, at which there was a large attendance. Chairman Henry Thresher, in compliance with the instructions of the committee at its meeting for organization announced the appointment of a sub-committee of seven members to act as a steering committee for the main committee. Chairman Thresher invited suggestions from the members as to the names of those who should serve upon the sub-committee and received responses from 21. Of those mentioned the names of eight men appeared on practically all of the lists of whom five were Providence men. Believing that five was too large a proportion, Chairman Thresher prevailed upon one of the Providence men suggested to withdraw. The original motion that the chairman name the committee, made Mr. Thresher chairman of the sub-committee, the other members being: Theodore W. Foster, Harry Cutler, William A. Copeland, of this city, and Edward A. Sweeney, Samuel M. Einstein, all of Attleboro, and Charles T. Paye, of North Attleboro. It was decided to hold a public hearing at North Attleboro at 3 o'clock Wednesday afternoon, and at Attleboro in the evening at 7.30 o'clock. A hearing will be held in this city at the rooms of the association on Friday at 2 o'clock.

Boston.

Samuel L. Bonoff, aged 45, an optician who lived in Cambridge, committed suicide in bed at his home, Nov. 10, by inhaling gas.

M. N. Smith, of the Smith-Patterson Co., has been at Atlantic City during the past week. H. W. Patterson returned, last week, from a hunting trip in Maine with some fine trophies of his skill with the rifle.

The regular monthly meeting of the Massachusetts Optical Society was held, last evening, at Young's Hotel. Roy Barber, of the Globe Optical Co., was announced to speak on "Ear Phones and Sounds," with a practical demonstration of hearing apparatus.

The New England Watchmakers' Club organized its class in "Pivoting," Friday, the class in "Balance and Hairspring Truing," Monday, and "Staff Making," yesterday. The classes in "Jeweling" and "Escapement Matching" will be organized today and to-morrow.

It was announced, Wednesday, that the factory of the Waltham Watch Co. would start on full time at once. This gave nearly 4,000 employes a work week of 55 hours, with a half-holiday on Saturdays. For several months the factory has been running on a shortened schedule and without the full complement of help.

Samuel J. Hahn, a Boston jeweler, went to New York, last week, and identified certain jewelry taken by the police from William Pesky and Frank Marquette, in Brooklyn, as part of $6,000 worth of stock stolen from his store, 1059 Washington St., in this city, November last. Hahn also identified Pesky as having been in his store prior to the robbery.

The Boston Jewelers' Club annual meeting for the election of officers was held at Young's Hotel, Nov. 10, and the following were chosen: President, Charles S. Cook, Sr., president of A. Stowell & Co. corporation; vice-president, Richard T. Supple, manager Boston office of W. B. Durgin Co.; secretary and treasurer, Fred E. Chick, with Smith Patterson Co.; executive committee, James S. Blake, Frank S. Sherry, Henry W. Patterson. Two new members, John H. Baker and H. I. Bushee, were admitted, making the total now 86 members.

North Attleboro.

Part of the T. I. Smith Co. factory is working overtime.

Fred S. Gilbert returned, last week, from a long trip through the west.

Edward Huhn will carry the samples of Scofield, Melcher & Scofield, next month.

The H. F. Barrows Co. factory was working evenings until 9 o'clock, last week.

Curtis Reed is home from a trip to the Pacific Coast in the interests of the H. F. Barrows Co.

Howard Grant traveled through New York State, last week, in the interests of Riley & French.

James Baker, western salesman for Frank M. Whiting & Co., was at the factory, last week, having just returned from a western trip.

A small-sized addition is being built to the factory of the Plainville Land Co., occupied by Whiting & Davis. The addition will be 27 by 34 feet.

John P. Bonnett is at the Emerson Hospital, Boston, where he recently underwent a serious operation. He is rapidly recovering and is expected to be home, next week.

Fred Mills, a prominent Providence manufacturer, was an attractive end man at the Red Men's minstrels, Thursday evening. Mr. Mills was formerly a resident of North Attleboro, and was given a hearty greeting by his numerous local friends.

Clifford Emerson, who has been New York salesman for S. O. Bigney & Co., has taken a position with W. H. Bell & Co., Attleboro Falls. Frank J. Ruggles, who for several years has carried the samples of W. H. Bell & Co., has taken a similar position with W. E. Richards & Co.

Harrisburg, Pa.

TRADE CONDITIONS.

There has been a noticeable increase in the number of traveling salesmen visiting local jewelers and all report improved business conditions. Local trade shows some improvement and the indications are that there will be a better holiday trade than last year. Holiday goods are already being displayed in several stores and some people are beginning to make their holiday purchases, laying them aside for Christmas.

Jeweler C. Ross Boas was a member of a tally-ho party visiting various towns in this section, last week.

Mr. and Mrs. Joseph Claster were among the guests at a surprise birthday dance at Paxtonia Inn, last week, in honor of Miss Ida Claster.

A. B. Commings, the veteran horseman, who was tendered a complimentary banquet in Reading, Nov. 12, is a brother of Jeweler F. E. Commings, of this city.

E. L. Rinkenback has been honored with the presidency of the reorganized West End Business Men's Association. Mr. Rinkenback is one of the city's leading jewelers, and has been identified with the Board of Trade for many years. He has been a resident of Harrisburg since 1882, and went into business for himself in 1887.

Attleboro.

Harold O. Bigney is reported as seriously ill.

Mr. Sutton, western salesman for McRae & Keeler, is at the factory.

The W. A. Sturdy Mfg. Co., Chartley, was closed, the last three days last week, for factory repairs.

Col. Sidney O. Bigney attended, last Wednesday, the launching of the battleship *North Dakota* at Quincy.

The basement in the D. F. Briggs Co. building is being renovated, so that it will be adaptable for manufacturing purposes.

The W. E. Richards & Co. bowling team is at the head of the Jewelers' League, leading R. F. Simmons & Co. by a single game.

Edward M. Coe, New York representative of Bliss Bros. Co., is receiving congratulations over the arrival of a son at his household.

Edward A. Sweeney, of the W. H. Wilmarth Co., has been elected president of the Attleboro Playground Association, which was recently organized.

Jerome J. Patten is demonstrating in several factories a "New-dip" solution which he declares will take the fire out of silver, leaving a smoother surface.

John M. Fisher, last Friday, deeded over to the Attleboro Sanitorium Co. the building and property about the sanitorium at Briggs corner. Mr. Fisher received $170,000 worth of common stock.

James F. Thompson, who committed suicide in a boarding house on W. 108th St., New York, last Thursday, was employed until the latter part of September as designer for the Percy J. Callowhill Co.

J. M. Fisher & Co., Thursday, mailed to E. A. Remmington, treasurer of the Y. M. C. A., a check for $66, which is a donation to the tag day fund. The contribution was a certain per cent. of the amount shipped from the Fisher Co. factory on tag day.

Emmons D. Guild, of W. H. Wilmarth & Co., is chairman of a committee from Orient Lodge of Odd Fellows that is arranging for a big bazaar in December. Other well-known jewelers who will serve on the committee are Sidney O. Bigney, David E. Makepeace, William L. King, Herbert L. Thurber and Walter J. Newman.

Wm. A. Cook, treasurer of the Fontneau & Cook Co., was the host, recently, at his residence, 101½ Park Ave., to 18 of the young ladies employed in the office and packing room of the firm. Vocal and instrumental music, together with other forms of amusement, contributed toward a pleasant evening, after which supper was served. On the occasion of Mr. Cook's recent birthday the employes (his guests) presented him with a valuable token of remembrance in the form of sterling silver toilet articles, and Mr. Cook took this means of thanking them individually and collectively for their gift.

GORHAM SILVER

FOR CHRISTMAS AND NEW YEAR

¶ A short five weeks and Christmas Day will be here. Already the more desirable class of the retail jeweler's customers are arriving at a decision as to the form their Christmas gifts shall take. In a majority of cases that decision revolves around some article of Gorham Silverware.

¶ For this reason the discreet jeweler will take advantage of this final opportunity to replenish his stock of Gorham Silver, especially designed for Christmas and New Year gifts. He will also recognize that in order to avoid an otherwise inevitable disappointment he must forward his necessary orders without delay.

THE GORHAM COMPANY,

Silversmiths and Goldsmiths

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NEW YORK. 15-17-19 Maiden Lane.

SAN FRANCISCO, Temporary Office: 1103 Broadway, Oakland, Cal.

LONDON, Ely Place.

WORKS: Providence and New York.

THE JEWELERS' CIRCULAR
THE HOROLOGICAL REVIEW.
THE JEWELERS' WEEKLY.
THE JEWELERS REVIEW.

PUBLISHED EVERY WEDNESDAY BY

THE JEWELERS' CIRCULAR PUB'G CO.

L. J. Mulford, Pres. & Treas. V. S. Mulford, V. P. & Sec

11 JOHN ST., COR BROADWAY, NEW YORK.

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The Time to Take No Risks.

AGAIN the season has arrived when it comes time for the retail jeweler to impress upon his clerks and salesmen the necessity for unusual caution in dealing with all customers not personally known to the house, as the risk the jeweler runs is greater from the beginning of the busy season until after Christmas holidays than at any other time of the year, owing to the operations of crooks, sharpers and swindlers, who are most active at this time. The men and women who prey upon the jewelry trade take it for granted that the busier the jeweler is the more apt he will be to take risks; consequently the jeweler and his clerks must bear in mind the time to be most careful is when they have least time to be so. Another point to bear in mind is that the greatest danger lies in dealing with people whose appearance, manner and way of conducting business are open to the least suspicion.

Remember that the "pennyweight" thief, the "short change" man, check swindler, as well as the more desperate crooks who will not hesitate to use force and attack a victim to carry out their plans, are now all out in force and may be met with at any moment, and that during the next six weeks is no time to be without every element of protection possible, to leave a store in charge of one man or woman alone, or to take one unnecessary risk in displaying valuable articles, even for the purpose of attracting trade. The maxim that "Eternal vigilance is the price of safety" was never more true than at the present time.

A Modified Parcels Post Recommended.

THE announcement of Postmaster-General Meyer that he will recommend in his annual report the adoption of a parcels post system along the lines of the rural mail free delivery routes for the benefit of merchants in the towns from which these routes start, will no doubt bring up before the mercantile trades, and particularly among the jewelers, a discussion of the parcels post system as a whole, inasmuch as in certain quarters the Postmaster-General's proposition is looked upon simply as an entering wedge for the establishment of the parcels post in this country. Whether such an idea is justified or not time alone will show.

In a recent interview Mr. Meyer said that he was firmly convinced that the establishment of special parcels post confined to rural routes would tend to wipe out the postage deficit and would finally make the rural delivery self-sustaining. Besides this, he believed that it would not only be a convenience to the farmer, but a boon to the retail country merchant. There is no doubt that many merchants in small towns who are opposed to a general parcels post system on the ground that it would greatly aid the catalogue and mail-order houses and department stores in getting trade which the express charges just put out of their reach, will support the modified proposition of the Postmaster-General on the ground that it will act as a distinct advantage to the dealer in the small towns, permitting him to supply the rural districts with an advantage in delivery charges over that paid by his competitors in the large cities.

But though the proposition may have many defenders among the merchants of small towns, it will also have many opponents among those who feel certain that if the rural delivery is established from the small town it will lead to a demand for an extension of the service to and from all parts of the country alike. Some will go so far as to see in the recommendation purely a trick to obtain support for the modified form from those who would oppose the parcels post if generally extended, the idea being that the opposition having been dissipated for the entering wedge, the general extension of the parcels post is bound to follow. So far, however, the opponents of the Postmaster-General's proposition have not successfully brought any evidence to bear attacking his good faith and those behind him in the movement.

There is no doubt that the recommendation of Mr. Meyer in his annual report, of anything relating to the parcels post system will reopen the whole controversy and revive a subject which will result in much discussion among jewelers and other marchants who feel that their business may be affected in any way.

This issue contains more advertising than was ever before published in a regular number of The Jewelers' Circular-Weekly. The business revival is on.

Names and Terms That Often Misrepresent.

IN a trade such as the one in which the retail jeweler is engaged, wherein the reputation of the merchant is especially valuable and the knowledge which he is supposed to possess of the things he sells, counts so much with the customer, representations by the dealer as to quantity, quality, condition or substance count more than in ordinary mercantile lines, and a misstatement or false statement which might be taken simply as a matter of course when made by the merchant of an ordinary commercial line, will not be forgiven in a jeweler, but will often do him serious injury, as it is repeated from customer to customers. It, therefore, behooves members of this trade to not only say nothing that is a misrepresentation of their products, but to also be careful in the use of descriptive terms with a loose trade meaning not understood by the public.

For instance, when a customer buys what is represented to him to be a "filled gold" case and learns later that it is essentially a brass product electroplated on the inside and rolled plate on the outside (with gold so thin that a dip in cyanide would take it away) he will feel that he has been swindled, even though he may have paid to the

FIRST HANDS



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H. A. Kirby Manufacturers of Fine Gold Jewelry

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PROVIDENCE, R. I.

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NEW YORK CITY

jeweler a price for which no intelligent man would expect a good rolled gold product. If he buys a "reconstructed emerald" and learns later that it consists of two pieces of white quartz or possibly (though not probably) aquamarine with coloring matter in between, he is apt to feel sore upon the jeweler, even though he was charged only the price of an imitation stone. He feels that he has been deceived by the term used, though the jeweler may have used it casually or because the article was billed to him as such.

It is always well to remember that a trade term may have one meaning to you and another to your customer, and the man who takes advantage of his customer by using a trade term which the latter does not understand is not acting in good faith and must not feel grieved if he is charged with misrepresentation, though technically, in a trade sense, the article may be as he represented it. There are many merchants who believe that though "a rose by any other name will smell as sweet," it will not *sell* as well, but in putting their ideas into practice they should be careful to use no descriptive name which has a meaning to the customer not in accordance with its commercial definition; that is, if they value their reputation and good will, and in no line of business is reputation and good will a more important factor than in the jewelry trade.

Canada Notes.

The death of E. A. Lachance, Quebec, is reported.

The store of A. Cook, Montreal, Que., was recently destroyed by fire.

J. W. Jackson, Didsbury, Alta., has disposed of his stock to O. F. Chapman.

W. Ziller, head of the diamond department of Ryrie Bros., Ltd., Toronto, Ont., returned last week from a two months' trip to Europe, greatly improved in health.

A series of burglaries were committed at Windsor, Ont., on the night of Sunday, Nov. 8. Among other places, Marantette's jewelry store was entered and two watches were stolen.

Early on the morning of Monday, Nov. 9, burglars entered the jewelry store of A. Brittain, Wyoming, Ont., and blew open the safe securing a quantity of valuable jewelry, and causing considerable damage by the explosion.

A destructive fire devastated the principal portion of the business section of Pembroke, Ont., recently. Among the sufferers were J. T. Bolt, jeweler, whose place of business was destroyed, but who saved most of his stock, and E. Harwood, whose outbuildings were burned.

Out-of-town jewelers calling on the Toronto, Ont., trade, last week, included: W. A. Fenwick, Shelburne; E. J. Liphardt, Rockwood; W. H. Wegenast, Aylmer; J. D. Brown, Oshawa; M. J. Skelly, Cobalt; W. H. Hopper, Cobourg; N. Bassett, Whitby; C. E. Locke, Tara; J. A. Burger, Monkton; N. McLeod, Cannington, and E. A. Webster, Dundalk, all Ontario.

Paul Baul, a jeweler of Cairo, Ill., has leased quarters at Eighth St., into which he recently moved his stock.

New York Notes.

Mr. Humburch, of Humburch Bros., Rochester, N. Y., was in town last week.

R. Oliver, head of the California Tourmaline Co., is in this city for a few days.

Mr. Brussels has resigned his position as local representative for S. O. Bigney & Co., Attleboro, Mass.

Jules Myer, representing the Mauser Mfg. Co. on the Pacific Coast, is in town for a few weeks.

Jacob Strauss, of Jacob Strauss & Sons, sailed recently for Europe on the *Kaiserin Augusta Victoria.*

Mr. Herz, buyer for Mandel Bros.' Chicago department store, was in the local market last week.

Cammann, Voorhees & Floyd have sold for Rudolph A. Breidenbach the five story building at 23 Old Slip.

Max Jacoby, traveling representative for the Providence Stock Co., has returned to this city from a business trip.

F. De Simone & Son, 76 Nassau St., have opened a factory which will enable them to make and cut all kinds of coral to any size and shape.

Wm. A. Fay, formerly with the John T. Mauran Mfg. Co., will, after Jan. 1, represent the Potter & Buffinton Co. in the West. A Chicago office will be opened.

William H. Cotter, with Bernard Bandler & Son, 65 Nassau St., returned to this city, last week, from a western trip. He was on the 20th Century Flyer, which was wrecked near Rochester, last week, Thursday, but escaped injury.

Henry E. Oppenheimer, of Henry E. Oppenheimer & Co., 3 Maiden Lane, sailed on the *Kaiser Wilhelm II.,* Tuesday of last week for a five weeks' trip abroad. He has gone abroad for the purpose of replenishing the firm's stock for the Spring trade.

The protest of the American Express Co., on merchandise consisting of solid silver buckles, which were assessed for duty of 60 per cent., ad valorem under Par 435, and are claimed dutiable at 45 per cent. under Par. 193, was overruled, and decision of the collector was reversed.

Police Commissioner Bingham, according to the daily papers, wants a $15,000 clock placed in the police headquarters, with big faces on the tower and clocks in all of the offices. Comptroller Metz wants him to bring the old clock down from Mulberry St., and use that. The matter has not been settled.

At the regular monthly meeting of the board of directors of the Jewelers Board of Trade, held last Thursday, the following firms were unanimously elected to membership in the board: M. H. Mann & Co., New York; The Matthews Co., Newark, N. J.; Ritter, Kahn & Co., Philadelphia, Pa.; Stern, Dreiblatt & Co., New York; Taunton Pearl Works, Taunton, Mass.; Wiener & Zilver, New York; Union Trust Co., Providence, R. I. (associate).

Decision handed down by the Board of United States General Appraisers last week included a protest of I. Emrich & Co., regarding duty on a string of coral imported and entered for consumption prior to March, 1908, which was assessed at the rate of 50 per cent. ad valorem, under Par. 115. The importers claimed that the coral should be dutiable at 10 per cent. under Par. 435. Following former decision of the board acquiesced in by the treasury department, the protest was sustained and the collector's decision reversed.

Schedules in bankruptcy of Barth Bros., 39 W. 112th St., New York, filed in the United States District Court, Thursday of last week, show liabilities of $8,711, and nominal assets of $800, consisting of household furniture of Max Barth, a part of which is claimed exempt. Of the liabilities $8,035 is secured. Among the unsecured creditors named in the schedules are Simon Spiro, $100; A. M. Oblstein, $100; Femstein & Gellman, by Joseph Barth, $100, and by Max Barth, $60; Samuels & Philips, by Max Barth, $175. Charles Apfel was appointed receiver.

A cross of gold, holding two slabs of wrought crystal and containing some fragments of the bones of Christopher Columbus, obtained by the Catholic Church, San Domingo, Sept. 10, 1878, which was loaned by John Boyd Thacher, Albany, was on exhibition by the City History Club bazaar at the Hotel Plaza last week. The precious relic was guarded by two Knights of Columbus. The cross was made by Tiffany & Co. The edge of the cross contains an inscription in Latin. Dr. George F. Kunz, head of the precious stone department of Tiffany & Co., is vice-president of the club.

There has been on exhibition during the past week at the store of Chester Billings & Son, 353 Fifth Ave., the Arrow Head Inn challenge trophy, presented by Ben Riley for a coaching contest from Arrow Head Inn to Madison Square Garden, under the auspices of the National Horse Show Association of America. The trophy is in the form of a bowl, is gold lined and shaped somewhat like a canoe. It is embellished with raised work, representations of feathers and other Indian designs, and at the end are strings of ivory teeth. An inscription on the front of the cup tells by whom and for what purpose it was presented. The trophy is mounted on a mahogany base.

The appeal to the United States Circuit Court of Appeals, which was taken in the famous Citroen pearl case, will come up before that court, Dec. 7. As will be recalled by readers of THE CIRCULAR-WEEKLY, this case involves the duty of 37 pearls imported by Bernard Citroen, who sold them to Mrs. Wm. B. Leeds. The pearls were entered as dutiable at 10 per cent. as pearls in their natural state. The United States reliquidated this entry and claimed that the pearls were dutiable at 60 per cent. as jewelry. It was decided that the additional duty of $110,338 must be paid by the importers, which was done, and an appeal was taken to the U. S. Circuit Court, which affirmed this decision. The case is now being taken by the importers to the Court of Appeals.

William Pesky, who is accused of being the leader in a series of jewelry robberies, in which Frank Marquette and Ninnie Marquette, sister of Pesky, and wife of Marquette, and also said to be concerned in the robbery, caused the court attendants a lot of trouble last Thursday, when Pesky was arraigned in the Tombs Police court, before Magistrate Herman. After the two men, whom Pesky is accused of robbing, identified the prisoner as a man whom they had seen about the premises a short time before the robbery occurred, Pesky flew into a rage and tried to attack one of the men. In the struggle which followed, three court attendants were needed to restrain the enraged man. Samuel J. Hahn, 1059 Washington St., a Boston jeweler, identified a number of watches and other jewelry, when they arrested the three prisoners in Brooklyn, and also identified Pesky and Minnie Marquette as having been about his store in Boston shortly before he missed the jewelry.

A meeting was held, last Friday afternoon, in the Lorsch building, 37 Maiden Lane, New York, which was attended by dealers and importers in precious and semi-precious stones in New York. The meeting was held to take some action relative to the tariff hearings now before the Ways and Means Committee in the House of Representatives. The Ways and Means Committee will consider tariff regulations and schedule N, covering sundries, which comes up on Nov. 28. At the Friday afternoon meeting Alfred Krower, of Albert Lorsch & Co., was chosen chairman, and J. Goodfriend, of Goodfriend Bros., secretary. A committee consisting of Alfred Krower, M. D. Rothschild and J. Goodfriend was appointed to confer with other committees in kindred and affiliated lines which may be appointed to take such action as may be deemed necessary. The meeting resolved that the present gem duties are satisfactory, generally speaking, although the dealers desire a clearer statement in certain provisions of the tariff, showing more clearly what articles are properly to be classified as gems or precious stones.

A recent issue of THE CIRCULAR-WEEKLY contained a warning to the trade to beware of a man who was offering bonds of a brewing company in exchange for jewelry in New York. The warning, although it did not contain the name of the man who was offering the bonds, evidently was effective, as no report has been received of any jewelry concern having been among the victims. It has developed during the past week that worthless bonds of the Independent Brewing Co., of New York, have been offered for sale or in exchange for goods at various places. The man who offered the bonds to a Fifth Ave. jewelry concern was John F. Douthitt, at whose office a "Col." J. P. Persch made his headquarters during a considerable part of the time when "Persch" was engaged in the brewery deal. Douthitt, who, it appears, was interested in the brewery scheme, visited the jewelry store on two occasions. When he asked the jeweler if he would take the bonds in exchange for jewelry, the latter became suspicious at once, because he remembered previous transactions in which the prospective customer had been engaged. The jeweler, however, talked with the man, giving him the impression that he would like to invest, and tried to draw him out relative to the nature of the bonds. When

(*New York Notes continued on page 95.*)

1851 The Jeweler's Bank for half a century in the same location 1908

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Will extend every facility that good banking will justify

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Capital and Earned Surplus, over $1,500,000. Deposits over Fifteen Millions.

Offers a favorable market for short and long time jewelry and diamond paper.

New York Notes.

(*Continued from page 93.*)

the visitor had departed the jeweler investigated the matter and learned that the Independent Brewing Co., of New York, was not known in the financial district. Douthitt returned to the jewelry firm in a few days and urged that the jeweler accept the bonds in exchange for two pieces of jewelry, valued at $2,000, saying that it was with difficulty that he influenced his wife to part with the bonds, although she was very anxious to buy the jewelry. The man also offered to exchange real estate securities for the jewelry, but the jeweler told him that he would rather have his money invested in his own line. The man then took his departure. The bonds were nicely engraved and the scheme looked plausible to anybody not conversant with buying bonds. There is reason to believe that if the exposure had not been made, and if the warning had not been sent out to the trade, through THE CIRCULAR-WEEKLY, some members of the trade would now own such bonds. There was a meeting last week of bondholders in the office of the lawyer on Nassau St., in which steps were taken to protect their interests.

G. B. Vitelli, of Borelli & Vitelli, 401 Broadway, returned from Europe, Saturday, on *La Savoie.*

Max Moser, of Moser & Whyte, is on his regular trip through New England, and will be away for about two weeks.

Henry Wilkens, of Van Gelder Bros., is on his eastern trip in the interests of the firm, and expects to be away for about 10 days.

E. L. Slocum has resigned his position with Krantz, Smith & Co., and has taken another line for his old territory for the next year.

C. F. Willemin, who for the past 13 years has been with T. G. Frothingham & Co. as western salesman and New York manager, severs his connection with the firm Jan. 1.

The hearings before Refere Peter B. Olney in the Carpenter and Dreshfield matters, which have been on for some time past, and which were to have come up last Friday, have been put over until next Friday.

Harry Sacks has filed a petition in bankruptcy, with liabilities of $23,508 and no assets. The debts were contracted in 1905 as a partner in the firm of Sacks & Mandel, builders. Mr. Sacks was formerly in the jewelry business.

Edward M. Coe, manager of Bliss Bros. Co.'s New York office, is receiving congratulations from his numerous friends because of the visit of the stork to his home on Nov. 13. The baby boy and his mother are doing nicely.

Leo Kohn, of Alois Kohn & Co., 16 Maiden Lane, whose engagement was announced in our last issue, will hold a reception, Dec. 6, between 3 and 6 P. M., at the Hotel Savoy, Fifth Ave. and 59th St., where he will be pleased to meet his friends.

The auction sale which was announced at the establishment of L. Winckler & Son, manufacturers of gold and silver mounted canes, whips, umbrellas, pipe mountings, etc., 73 Fulton St., and was adjourned several times, is to take place next Saturday, Nov. 21, at 12 o'clock noon.

An adjournment until Dec. 1 was taken, last Friday, when the case of Herman Marschner came up in the Tombs Police Court. Marschner was the trusted clerk employed by Oliver M. Farrand, 3 Maiden Lane, by whom he is charged with dishonestly appropriating some of the stock to his own use.

Dr. George F. Kunz, head of the precious stone department of Tiffany & Co., in a letter to the editor of the New York *Times,* Sunday, as to the Madison Square Garden, pointed out that the structure should be enlarged and bought by the city. The letter was lengthy and went into a detailed discussion of the matter.

Julius Wodiska, 40 John St., has presented the Children's Museum, a branch of the Brooklyn Institute of Arts and Sciences, with a most acceptable collection of gems and precious stones for the mineral room. The collection includes about 80 specimens, among which are 12 birth stones. The gift is much appreciated by the museum.

Maurice Schwartz, who is said to be a jeweler living in Philadelphia, shot three members of the family of his sweetheart, Henrietta Samowitz, in the Mascotte apartment house, 742 6th St., this city, Saturday night, and then attempted suicide by shooting himself in the mouth. The young man was taken to Bellevue Hospital, where the chances for recovery are against him.

William S. Honigbaum, formerly connected with Albert Lorsch & Co. for a number of years, and Henry Lewis, formerly with L. Heller & Son for a number of years, have started in business in the Silversmiths' building, 15 Maiden Lane, under the style of Honigbaum & Lewis. They will carry on a wholesale business in precious and semi-precious stones. Both partners will go abroad soon to secure a stock of goods.

The alterations on Staiger & Sons' former quarters in Brooklyn, adding room and changing the office into an up-to-date jewelry factory, are now completed, and the firm will begin the manufacturing of first-class diamond mountings. C. Staiger, formerly of the firm of Jung, Staiger & Klitz, will have charge of the factory, while William and Hugo Staiger will have charge of the New York office, now located at 2 Maiden Lane.

E. J. Kastner, manager of L. E. Waterman, Ltd., of Canada, visited New York for a few days last week to confer with the home company anent certain Christmas plans to go into effect on the other side of the border. The L. E. Waterman Co. show window at 173 Broadway has been the center of attention by passersby during the past week. A large horseshoe, within which was a saddle and about which were arranged pens, made a most pleasing window display.

Among the out-of-town buyers visiting the trade, last week, were: W. J. Hooper, East Hampton, N. Y.; G. W. Ryan, Omaha, Nebr.; A. L. Bauman, L. Bauman Jewelry Co., St. Louis, Mo.; W. A. Sturgeon, W. A. Sturgeon Co., Detroit, Mich.; A. D. Norton, Gloversville, N. Y.; C. F. Chouffet, Buffalo, N. Y.; F. S. Bixler, C. W. Bixler & Co., Easton, Pa.; James A. Wetherell, J. Wetherell & Son, Parkersburg, W. Va.; J. A. McHattie, Reid & Hughes Co., Norwich, Conn.

Reports in the daily papers, last week, stating that Jacob Dreicer, of Jacob Dreicer & Co., 560 Fifth Ave., had bought the Howard building, southwest corner of Fifth Ave. and 47th St., for $1,275,000, were denied at the office of Dreicer & Co. The purchase was made by R. L. Shainwald, as reported in a recent issue of THE CIRCULAR-WEEKLY. The building has a frontage of 50 feet on the avenue and 150 feet on 47th St. Mrs. Russell Sage holds a mortgage of $1,000,000 on the property.

The stock of the bankrupt firm of Kleinschmidt, Howland & Co., which was offered for sale to the highest bidder at the offices of Jos. H. Fink & Co., 65 Nassau St., was bought by Mr. Fink, Lee Reichmann and Charles Marx. The entire stock went to the highest bidders. Eight different people bid on the stock. The discharge of Mr. Kleinschmidt, of the Kleinschmidt, Howland & Co. firm, was opposed, last week, by attorneys representing the creditors and trustees. Mr. Howland was granted a discharge.

Geo. E. Fahys and Frank C. Beckwith have returned from an extended trip and report that the trade is optimistic and a good holiday business is looked for. The Fahys plants at Sag Harbor are running on full time. Reports from out-of-town offices of the concern announce a better business condition throughout the country. The silverware end of the business, it was said, is ahead of last year. The Alvin silver works are being run overtime to meet orders. The reports at the New York office are most encouraging, and a general optimistic feeling prevails.

Out of work and without a home, a man named Sam Muler decided, last week, that the only solution to the problem of his existence was in going to jail. At Ninth Ave. and 59th St. the jewelry store of David Spencer attracted his attention, and with a desperate effort he punched his hand through the glass and grabbed two gold watches valued at $26. Then he leisurely strolled up Ninth Ave. Policeman McHugh arrested Muler at 66th St. and took him back to the jewelry store, where Spencer identified the watches. Muler waived examination in the West Side Police Court and was held under $2,000 bail for General Sessions.

The Court of Appeals has affirmed the judgment handed down in the case of the Yale Wonder Clock Co. against James E. Surman, 32 Park Pl., which was argued some little time ago as noted in a recent issue of THE CIRCULAR-WEEKLY. The action was first brought in the Supreme Court several years ago to recover the price of an automatic machine, and the defendant, who admitted the delivery and the non-payment, set up as a defense that the machine in question was a gambling device. The matter went to a referee, who found the machine was a legal and legitimate device and that the contract was valid. An appeal was taken to the Appellate Division in the third department, which sustained the judgment in favor of the plaintiff, and from the Appellate Division the case was taken to the Court of Appeals, by which it has been affirmed.

A Beacon Light for the Trade

is the policy of THE MERMOD-JACCARD-KING CO., OF ST. LOUIS, MO., in regard to auction sales and auctioneers. This company is one of the largest and most reliable jewelry houses in the world. They carry only high grade goods of standard quality, and they consider their reputation for honesty and reliability their most valuable asset. I have made

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P. Johnson, with J. A. Young, San Francisco, Cal., has just left on a trip through the northern counties of the State.

Among traveling representatives who visited Toronto, Ont., recently, were: George Kenrick, Reed & Barton; E. E. Stockton, E. Ingraham Co.

Henry Ahrams, San Francisco, Cal., has just returned from a successful trip through the northern territory and has now left for the south.

Traveling representatives in Los Angeles, Cal., recently, included: Fred Glidden, representing various factory lines; Joseph Brennan, Burr W. Freer; William Marshall; W. H. Day, Day, Clark & Co.; Phil Mendelssohn, A. Eisenberg & Co.

Among the traveling salesmen who called upon the Milwaukee, Wis., trade, last week, were: Clarence Bach, Bach & Co.; Frank Thompson, Derby Silver Co.; Jesse Curtis, American Silver Co.; Mr. Heilbron, A. H. Eden & Co.; Adolph Rosenthal.

Among the traveling representatives who visited the trade, recently, at Lancaster, Pa., were: G. L. Sweet, R. F. Simmons Co.; John Vansant, Bippart, Griscom & Osborne; Joseph O. Varley, Allsopp Bros.; Charles B. Gray, Schwartz & Gray; Mr. Van Olinda, New England Watch Co.

The following traveling representatives called on the trade in Kansas City, Mo., during the past week: H. M. Carle, E. Howard Watch Co.; Mr. Barnum, Rogers Bros.; Mr. Wilkin, Ostby & Barton Co.; Richard Robinson, Shiman, Miller & Co.; Henry W. Sherrill, Sinnock & Sherrill; James O. Otis, Harvey & Otis; E. J. Walther, D. F. Briggs Co.

Traveling representatives in Omaha, Nebr., during the past week, included: Arthur Abraham, Cohn, Abraham & Co.; Isidor Marshutz, American Thermo-Ware Co.; F. J. Neasham, C. H. Knights & Thearle Co.; C. W. Milligan, Quaker City Glass Co.; R. Edwards, Whiting Mfg. Co.; D. H. Raymond, New England Watch Co.; George Pilzer, Goodfriend Bros.; Wm. J. Harter, Enos Richardson & Co.; A. F. Lowenthal; F. H. Felger, F. & F. Felger; J. W. Armhruster, Illinois Watch Co.; G. E. Taylor, Wilcox & Wagoner Co.; Frank E. Behrendt, Homan Mfg. Co.; W. E. Shafer, M. F. Shafer & Co.; J. A. Atkins, Eaton, Crane & Pike Co.; D. Gruen, D. Gruen Sons & Co.; W. B. Howe, Bradley & Hubbard Mfg. Co.; D. B. Wilson, H. H. Tammen Co.; Ed. Kealing, Swartzchild & Co.; L. H. Green, Manchester-Smith Co.

Among the traveling representatives who, last week, visited the trade at Pittsburg, Pa., were the following: Mr. Cullen, Ansonia Clock Co.; A. J. Parker, Osmun-Parker Mfg. Co.; Charles Perreit, Jules Racine & Co.; G. W. Buckmaster, Sykes & Strandberg; Leopold Heyman, Stern Bros. & Co.; Charles T. Dougherty, Osmers-Dougherty Co.; Harry H. Miller, Hutchison & Huestis; Mr. Haring, Kent & Woodland; Howard R. Grant, Riley & French; Rudolph Schweiger, Davis Liquidating Co.; Russell A. Talbot, Joseph Fahys & Co.; Mr. Crane, Mandeville, Carrow & Crane; R. H. Schley, Sloan & Co.; Wm. Rosenberger, A. Wallach & Co.; Col. John L. Shepherd, Keystone Watch Case Co.; Wm. Hofman, Eichberg & Co.; Donald Lestage, H. D. Merritt Co.; Lester B. Smith, Dominick & Haff; M. Untermeyer, Charles Keller & Co.; Mr. Bennett, Waite, Evans & Co. and Jules Franklin.

Traveling representatives who called on the Cincinnati, O., trade, during the past week, included: S. H. Brower, Edwin Lowe & Co.; Mr. Schwartz, L. Barnett & Co.; E. H. Eckfeldt, Eckfeldt & Ackley; Lucien Rockwell, Poole Silver Co.; C. Williams, Louis W. Hraba; Fred Casper, Mauser Mfg. Co.; Thomas F. Fleming, Jones & Woodland Co.; G. W. Bumbaum, Julius Wodiska; C. P. Young, Whiteside & Blank; Harry Higham, Alling & Co.; Jules Franklin; Mr. Haring, Kent & Woodland; Lester B. Smith, Dominick & Haff; George A. Allsopp, Jr., Allsopp Bros.; I. Price, Louis Strasburger's Son & Co.; A. J. Parker, Osmun, Parker Mfg. Co.; Mr. Smith, La Pierre Mfg. Co.; Charles Penet, Jules Racine & Co.; Max Potter, J. M. Fisher & Co.; Mr. Walther, D. F. Briggs Co.; Mr. Shepardson, C. A. Marsh & Co.; Donald LeStage, H. D. Merritt Co.; Mr. Gow, Standard Button Co.; Frank Whiting, Whiting & Davis; G. Dorchester, E. W. Richards Co.; Mr. Buckmeiser, Sykes & Strandberg; H. S. Noyes, Bates & Bacon; Fred H. England, Frohlichstein, England & Klein; C. E. Pettit, B. A. Ballou & Co., Inc.; Mr. Oakley, Thornton Bros.; H. F. Tourtellott, Waite-Thresher Co.; John W. Sherwood, Solidarity Watch Case Co.; George L. Sweet, R. F. Simmons Co.; William Bosselman, T. Quayle & Co.; F. E. Whiting, Whiting & Davis; E. G. Seymour, Shephard Mfg. Co.; W. R. Eliot, Meriden Cut Glass Co.; W. M. Hodges, Will & Baumer Co.; J. A. Limbach, Theodore W. Foster & Bro. Co.; Charles J. Jacobs, Knickerbocker Silver Co.; James O. Otis, Harvey & Otis; George T. Howard, Towle Mfg. Co.; William Rosenberger, A. Wallach & Co.; D. Skutch, New Haven Clock Co.; C. B. Bartlett, Whiting Mfg. Co.

Newark.

Irving J. Schwarts, of Barnett & Co., is on a western trip.

Henry Gluck has moved his jewelry store from 641 Broad St. to the Arcade.

R. J. Davies, of the Davies-Mason Co., Oliver St., is in the west on a trip.

S. B. Berehnsohn, importer and diamond cutter, has started in business at 82 Springfield Ave.

William Schwarzkopf, of the Schwarzkopf Mfg. Co., left on a business tour Sunday night.

Herman C. Schwartz, of Schwartz & Gray, Inc., has returned from a brief trip to the west. Charles S. Gray is now on the road.

Henry Wartenberg, salesman for the Wiley-Crawford Co., Inc., Oliver St., left Sunday night for Baltimore and western points.

H. B. Bliss, of the B. M. Shanley, Jr., Co., Governor St., returned recently from a western trip.

The Empire Casting Rooms, conducted by Mace & Gagel for fine casting in gold, silver, bronze and fancy metals, has been opened at 427 Washington Ave.

Hans Brassler, of the Hans Brassler Co., Inc., sails for Europe in December, to be gone until February. He will be at the Paris art school exhibit and will also view the Salon exhibit. His friends at the Garden St. building are preparing to bid him a hearty bon voyage.

Shiman Bros., New York, have purchased a plot 90 by 100 feet at the corner of Austin and Murray Sts., and will erect an up-to-date five-story jewelry building. The Shiman-Miller Mfg. Co. will occupy one floor. Work will be begun almost immediately and will be completed by April 1.

The *Weekly Call* recently published photographs of brooches and fobs made by the jewelry class in the Free Drawing School. The space allotted in the school this year is double that given last year to student jewelers, but the registration has not been doubled. Nearly all of the old pupils have returned and are this year pursuing advanced work. The course is of particular benefit to apprentices, and the school offers an excellent opportunity for instruction in many branches of jewelry manufacture.

Charles E. Triquet, a watch case maker employed by the Crescent Watch Case Co., Sixth Ave. and N. 13th St., attempted suicide Friday morning by inhaling illuminating gas and taking iodine. He was taken to the City Hospital, where, it was said, he will recover. Triquet did not go to work Friday morning, but retired to his room. He was found there unconscious later by his wife, with a leaking gas tube beside him. Triquet recently seemed to be laboring under the delusion that he was being followed by the police. He is 41 years old and resides at 587 Orange St.

Strobell & Crane, who are quartered in their big building at Kinney, Orchard and Scott Sts., are optimistic about the coming season, and are going to extend their present factory building of four stories by adding a 2,000-foot addition on the Scott St. side. This addition will be of brick and four stories high. Plans have already been prepared for the new annex. The plot on which the addition will stand is now occupied by tenement houses, and this property will be torn down by the firm in December and operations on the new structure commenced at once. The building must be completed by April 1, 1909, at which time the firm will be prepared to rent quarters to the manufacturers of jewelry and silverware. The building will then have 10,000 square feet of floor space. The new addition will also include a basement. Mr. Crane, of this firm, recently returned from a tour of the New England States. He reports conditions there to be not overpromising.

Newark jewelers were again visited by robbers last week, and in one case where a thief had entered the factory of the Archibald-Klement Co., Orchard and E. Kinney Sts., he was seen by the watchman, Frederick Jones, and fled toward a window in the second floor, where he had been rummaging among the trays on the benches. Jones fired at the thief, but the bullets went wild and lodged in the wall, and the intruder escaped. A policeman heard the shots and went to the building, but the thief escaped through a rear yard. Entrance was gained by prying open a window in the second floor. He did not succeed in getting anything. It is believed by the police that the same thief entered the B. M. Shanley, Jr., Co.'s place on Governor St., as the same method of entrance was used. The intruder entered the alley and pried open a cellar window. He then went upstairs to the factory and broke through the grill separating the office and factory. Everything was secure in the safe, so the only thing he obtained was a chain taken from the desk of a young woman clerk. Both the robbery and the attempted robbery occurred Thursday morning. Two months ago a somewhat similar entrance was made to the B. M. Shanley, Jr., Co.'s place and some gold case goods were stolen. The thief evidently knew the territory well and must have gone to the Shanley factory after entering the Archibald-Klement Co.'s factory. Two other places, the office of a coal dealer on Parkhurst St. and that of a slate manufacturer on Canfield St., were also entered. The police are now working on the robberies.

William Breda, Chetek, Wis., is closing out his business. He will move to Seattle, Wash.

E. E. Crofut, Malta, Mont., has equipped the interior of his store with new glass cases and made other improvements.

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"L" 14K. MOUNTINGS

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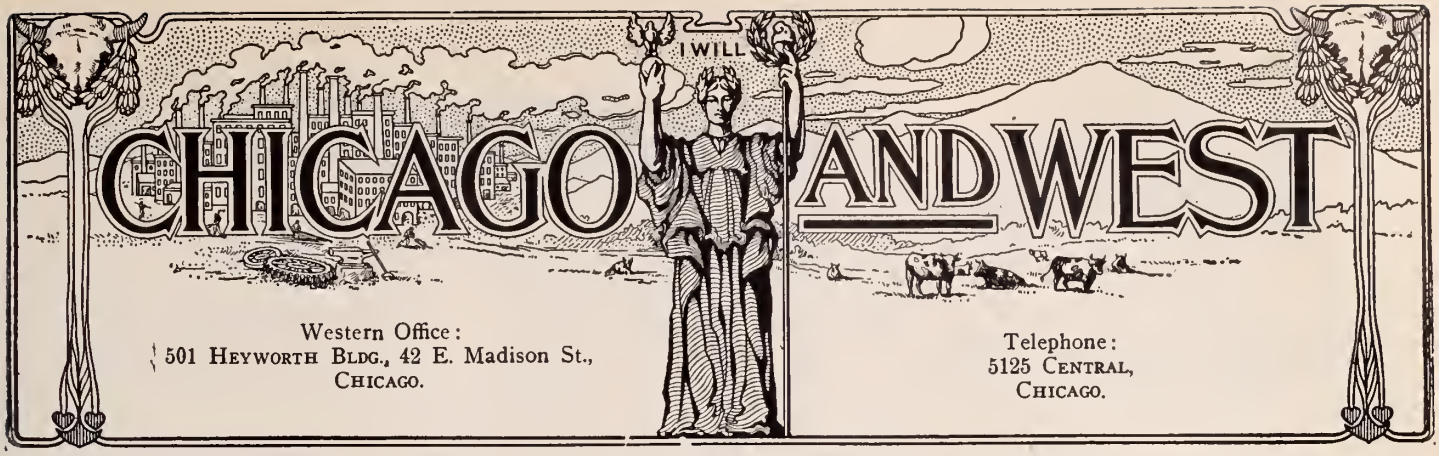
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Vol. LVII. CHICAGO, WEDNESDAY, NOVEMBER 18, 1908. No. 16.

Chicago Notes.

Steven Bridges returned last week from the coast.

L. A. Eppenstein has returned from a northwestern trip.

O. F. Bowers, Nevada, Ia., has moved into his new store.

O. A. Starke, of the Star Watch Case Co., was here last week.

Oscar A. Lessing, with the S. & B. Lederer Co., is on a western trip.

Emil Despres, of Despres, Bridges & Noel, is in New York this week.

Walter A. Quimby, of Lead and Deadwood, S. Dak., visited this city last week.

A Hirsch and his wife have returned from a vacation at Excelsior Springs, Mo.

John W. Sherwood, selling agent for the Solidarity Watch Case Co., was here last week.

"Fritz" Hoefer, Aurora, Nebr., has completed the rebuilding and refitting of his store.

Harry Lackritz, son of Paul N. Lackritz, the Milwaukee Ave. jeweler, is ill with scarlet fever.

Miss Yonkers, sister of John W. Zangle, Spring Green, Wis., was here last week buying stock.

Larry Edwards is on a visit to the factories of Furbish, Swift & Fischer and Leach & Miller.

Mr. and Mrs. Frank F. Buren, Tampico, Ill., spent a few days here last week on a honeymoon trip.

P. B. Noyes, general manager for the Oneida Community, Ltd., was here last week on special business.

Albert Wyss, of the American-Swiss Watch Co., spent a few hours here last Thursday on a flying trip.

W. B. H. Dowse, president of Reed & Barton, paid a visit to the Chicago office of that corporation, last week.

Geo. Weidig visited Cincinnati, last week, where he met Geo. Fahys and F. C. Beckwith, of Joseph Fahys & Co.

"Sig." Stern, Fred Mayer, Cy Price and M. Adler were among the eastern diamond men in this city last week.

A. Tobin was in Chicago last week buying stock for a new retail jewelry store he intends to open at Ironwood, Mich.

The stock of L. E. Heaps, Spencer, Ind., who failed recently, is expected to bring about $800. The liabilities are about $4,500.

J. R. Casad, who recently sold out at Tipton, Ia., was here last week purchasing stock for a new store which he will shortly open at Tipton.

David Oliver, proprietor of C. G. Breitenbach & Co., has sold out to Bourgeois Bros., who will continue the business under the name of C. G. Breitenbach & Co.

The Pyle Mfg. Co. has been incorporated, with a capital of $5,000, to do a wholesale and retail jewelry business, by Noah W. Pyle, Pete Du Ford and Edgar F. Allen.

Henry F. Drexmit, who died on Nov. 7, aged 65 years, of pneumonia, was the father of Wm. F. Drexmit, with the Keystone Watch Case Co. The interment took place Nov. 10.

Albert Prochnow, father of R. F. Prochnow, of the Fort Dearborn Watch & Clock Co., died last week, aged 80 years, and was buried on Wednesday at Concordia Cemetery.

Mae L. Otis, a bookkeeper employed by the Kleine Optical Co., 52 State St., was arrested last week on a charge of conspiring to murder her mother in order to get the latter's property.

Wm. C. Penny, formerly with the Shourds, Adcock, Teufel Co., has entered into the retail jewelry business in room 64, Mentor building. C. B. Shourds has desk room in the same office.

Through his attorneys, Ferguson & Goodnow, Frank H. Mooney, whose assets are in the hands of a receiver, denies that his firm is insolvent and has asked for an investigation of his affairs by a jury.

R. C. Young, formerly in the retail jewelry business at Alma, Nebr., was here, last week. Mr. Young announced his intention of again entering the retail jewelry field, but has not yet decided on the location.

Max Kargauer, arrested in St. Louis for swindling some Chicago jobbers by means of worthless checks, was sentenced to Joliet prison last week to serve a term of not less than one year nor more than 10 years.

The license committee of the City Council has recommended a change in auctioneer licenses. At present the license is $300 a year and $10 a day extra when the auction is held in places other than the place for which the license is issued. This permits an auctioneer to transfer his sales to as many different localities as he chooses. The new ordinance will only allow one transfer.

The Daniels & Lesch Co., doing a jobbing jewelry business at 164 E. Madison St., has reorganized. Henry S. Daniels is no longer connected with that corporation, his interest being bought by Harry Lesch, who will continue the concern. The name of the corporation will be changed after next January. Roy Daniels, formerly traveler for the concern, is no longer connected with the house.

The case of Albert Roubeck, who was convicted last week by an Indiana jury of the murder of Emil F. Kvasnicka, a former jeweler of this city, who lived at 651 18th St., has been the subject of a great deal of comment in local newspapers, owing to the fact that Roubeck had expressed himself as dissatisfied with his sentence of life imprisonment, and claimed that he would like to be hanged. The murder was committed May 18, 1897, at the jeweler's place in Judson, Ind., Roubeck, who was an employe, shooting the jeweler down as he was putting up his horse for the night. On the stand Roubeck practically admitted his guilt in every particular.

Among the buyers in town last week were: J. M. Bigwood, Terre Haute, Ind.; A. E. Anderson, Broken Bow, Nebr.; J. E. McCourt, Ludington, Mich.; R. P. Keep, Joliet, Ill.; Mr. Becker, of Becker & Ramage, La Salle, Ill.; Andrew E. Rush, Macomb, Ill.; W. V. Beresford, Amboy, Ill.; Will Chapman, Benton Harbor, Mich.; F. E. Carlson, Kewanee, Ill.; Ellis McGregor, of Chas. A. McGregor & Sons, Pontiac, Ill.; Emil Baumle, of the Paule Jewelry Co., Burlington, Ia.; W. J. Graff, Boscobel and Spring Green, Wis.; Jay B. Johnson, Goodland, Ind.; C. J. Franz, Darlington, Wis.; Mr. Crawford, of the Crawford Jewelry Co., Temple, Tex.; H. J. Dale, Linton, Ind.; D. Jacobs, Muskegon, Mich.; Louis Sachs, Milwaukee, Wis.; C. E. Frederick, Waterloo, Ia.; Mr. Turnell, of Webber-Turnell Co., Danville, Ill.; Mrs. Geo. N. Ruby, Yorkville, Ill.; J. H. Sunne, Negaunee, Mich.; H. W. Butzine, Port Washington, Wis.; A. G. Griffin, Potomac, Ia.; Thos. Bruhy, West Bend, Wis.; G. W. Macomber, West Branch, Ia.; C. A. Cole, Mt. Carroll, Ill.; H. E. Cole, Coeur d'Alene, Idaho; C. N. Oulie, Black River Falls, Wis.; G. M. La Pierre, Niles, Mich.; J. H. Potts, Lyons, Ia.; R. Herrick, of Herrick, Rollin & Co., Edmore, Mich.; Geo. Ulery, of F. S. Ulery & Sons, Hoopeston, Ill.; O. G. Johnson, Florence, Wis.; Albert Warren, of Geo. O. Warren & Son, Sycamore, Ill.; Max Schucht, Milwaukee, Wis.; Geo. Hamilton, of Hamilton Bros., St. Joseph, Mo.; M. W. Merry, Hebron, Ill.; W. H. Wilkinson, of Benedict & Wilkinson, Sioux Falls, S. Dak.

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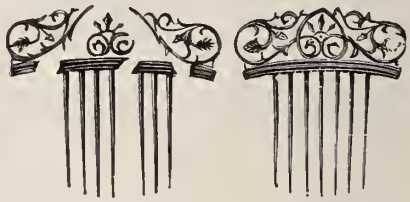
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15-17-19 MAIDEN LANE, NEW YORK.

Gems and Precious Stones

Cloth, postpaid, $1.00. Published by the Jewelers' Circular Pub. Co., 11 John St., New York.

Cleveland.

J. L. Sweet, of the R. F. Simmons Co., has been calling on local friends.

Harry Goldberg is conducting an auction under the name of the Tiflis Jewelry Co.

Albert Dueber, president of the Dueber-Hampden Co., was in the city, Thursday.

Col. John L. Shepherd, of the Keystone Watch Case Co., with his Republican prosperity smile, called, Wednesday.

The jewelry store of Morris Horwitz was broken into early Wednesday morning, and a number of watches were reported stolen.

Mrs. E. B. Bach, of Sandusky, who has undertaken the management of her late husband's store, was in Cleveland, Wednesday.

J. Eckwald, of the experimental department, and W. A. Smith, missionary, are doing considerable work in the city for the Waltham Watch Co.

A miniature equipment of lens-grinding machinery operated by a small electric motor has attracted considerable attention, recently, to the window of the Joseph Welf & Sons Co.

The Lewis Jewelry Co., by quickly and actively securing the arrest of a woman who is said to have disposed of a mortgaged ring, has done a great service to the retailers doing business on the instalment plan.

During the confusion on election night burglars entered the Alexander Optical Co.'s store, 2712 E. 9th St., heaped a bushel basket full of optical goods left for repairs onto the floor, carried off a large amount of old gold, but overlooked a cabinet containing about $2,000 worth of bullion.

The recent largely circulated "Prosperity" edition of a local newspaper published some interesting information, giving a brief history of the house of the Arnstine Bros. Co., known all over the country as the makers of catalogues for retail jewelers. The account contained portraits of B. V. and H. W. Arnstine.

T. M. Cullinan, of South African fame, is about to receive a letter written from this city by a gentleman who believes him to be a long lost brother. Martin Cullinan, of Cleveland, attracted by a local account of the famous Cullinan diamond, and a portrait of T. M. himself, believes he is on the track of a missing member of his family.

Webb C. Ball has just returned from a trip to the Pacific Coast. While there a new office was opened in San Francisco to look after coast affairs. In Portland and Salt Lake City arrangements were made with two important Harriman lines to take charge of their time service and watch inspection systems, under five-year contracts.

A printed constitution and by-laws of the Cleveland Retail Jewelers' Association is just being distributed by the secretary, J. A. Welf. Any retail jeweler of Cleveland is eligible to membership and welcome to join this organization. By addressing the secretary a copy of this booklet can be secured. The last meeting of a social nature was very successful, but on account of holiday business there will be no further gathering until after Christmas.

The following jewelers have visited Cleveland during the past week: C. F. Gardner, Newton Falls, O.; J. W. Dunlap and wife, Greenville, Pa.; A. O. Amsden, Ashtabula, O.; N. D. Randall, Zelienople, Pa.; E. D. Davis, Kent.; W. J. Higgins, Shelby; Ben Mosley, Willoughby; R. E. Clark, Warsaw; Nelt Barr, Ashland; W. G. Smith, Youngstown; A. E. Kintner, Painesville; Wm. Kutz, Bellevue; John Wolf, Spencer; M. R. Shingler, Wellsville; H. Wickmiller, Albion, Pa.; Mr. Rankin, of Baber & Rankin, Peru, Ind.; Frank Dyer, Caro, Mich.

A young man holding an important position in the Lake Shore general offices secured from the Sigler Bros. Co., last week, $2,000 worth of diamonds to be submitted to a friend who desired to purchase. It appears that the young man had conducted similar transactions for the Sigler Bros. Co. before, and nothing unusual was thought of his request to send the stones out on approval. They were delivered at a local hotel, but not being returned in proper season, the company procured the arrest of the man and are now after his friend, who has meanwhile disappeared.

Milwaukee.

Oscar Leitcher, Fox Lake, Wis., who recently succeeded Murphy Bros., at that place, called upon the trade, last week.

Among the out-of-town jewelers, not otherwise mentioned, who were visitors in Milwaukee, last week, were: S. S. Iverson, with Reton Bros. & Co., Stevens Point, Wis.; J. B. Kimball, Waukesha, Wis., and F. P. Beswick, Racine, Wis.

The last gathering of the Milwaukee Jewelers' Club for the year was held recently at the Hotel Blatz in the form of a "stein night" and beeksteak dinner party. The attendance was large and the several speeches and the later discussion pertained to matters of interest to the jewelers. The expected rush of the holiday business will prevent the holding of the regular December meeting.

The State Board of Examiners appointed at the last convention of the Wisconsin Jewelers' Association for the purpose of preparing an examination of watchmakers will be ready for applicants in a short time. The question has been raised in some quarters as to whether or not the board upon its own initiative should have the authority to determine upon the granting of licenses of applicants. Some jewelers are going so far as to say that the new Board of Examiners for watchmakers would be taking upon itself authority which by rights should be vested in an official Wisconsin board of examiners.

Customers say that the new jewelry store of David Goldman, located in the new Caswell block, is one of the most attractive establishments in the entire west. The management has certainly left nothing undone in equipping the handsome salesrooms with proper fixtures and furnishings. The location, at the corner of W. Water St. and Grand Ave., is one of the finest in the city. Roses, carnations and water color calendars were given away as souvenirs at the opening. The windows were attractively decorated and the entire establishment was decked with flowers, the gifts of friends and employes.

Indianapolis.

R. H. Menzey, watchmaker for G. V. Brown, Flora, visited this city a few days ago.

Joseph T. Head has placed a new illuminated advertising sign across the front of his store on Virginia Ave.

The Washburn Jewelry Co., Anderson, will move, Nov. 20, into a new building, according to J. M. Washburn, who was in this city, last week.

After a month's trip through the Berkshire Hills in his new Packard limousine automobile, Charles Mayer, of Charles Mayer & Co., returned home last Friday.

Dyer Bros.' Arts and Crafts Shops had another interesting window display, last week, this time an exhibit of cut precious and semi-precious stones loaned for the occasion by the Pacific Gem Co.

A. R. Cooper is preparing to retire as soon as he can settle his business affairs. It is understood that the business will be taken over by his son, who is trying to organize a company for that purpose.

An interesting article on hunting game in Montana appeared in the Indianapolis Sunday *Star*, recently, under the signature of J. C. Sipe, who, accompanied by his wife, recently returned from a hunting trip of several weeks in that State.

J. W. Hudson, Fortville, has completed a new business block adjoining his jewelry store on the south. He will not occupy it, but is trying to lease it for a number of years. The block is of brick and one of the most attractive in Fortville.

J. W. Thompson, Danville, is said to have the only cultivated paw paw orchard in the United States. He planted the trees, about 15 years ago, and the annual crop now reaches large proportions. Paw paws are more commonly known as "Indiana bananas."

Albert Roubick, who killed Emil Kvasnicka, Chicago, last Summer, at the latter's country home near Laporte, pleaded guilty, last week, and was sentenced to life imprisonment at the Indiana State Penitentiary, in Michigan City. He pleaded for a death sentence.

A. R. Cooper, Mooresville; W. W. Dale, Spencer; H. A. Pauley, Bloomington; J. A. Pickett, New Castle; J. A. Miessen, Cicero; J. W. Hudson, Fortville; J. W. Thompson, Danville, and J. M. Washburn, Anderson, were among the Indiana jewelers in the city, last week.

It was expected that the annual election of officers of the Indianapolis Retail Jewelers' Association would be held at a meeting in Gray, Gribben & Gray's store, on the evening of Nov. 16. The election was postponed from Nov. 2. It was believed that the old officers would be re-elected.

In the Circuit Court at Newcastle, last week, Dan Kelly was sentenced to the Indiana State Penitentiary for from one to 14 years, fined $25 and costs and disfranchised for three years on a charge of larceny. He was charged with having stolen jewelry and revolvers worth $150 from the store of Nathan Watelsky.

Chas. Woodman, Tipton, Ia., has taken a position with J. H. Lepper, at Mason City, Ia.

Los Angeles.

TRADE CONDITIONS.

Inquiry among the retail jewelers generally elicits the encouraging response that there has been a decided improvement since the election. Inasmuch as the general depression has been felt less here than in most of the cities of the east, or even of those in the west, it was not expected that the improvement would be so marked perhaps as it would be elsewhere. Nevertheless there is without doubt a decided improvement, and wholesalers and retailers alike are very much encouraged at the outlook.

Arthur Hudson, a watchmaker from Clifton, Ariz., is spending some time in this city.

H. Crouch, 542 S. Broadway, spent a portion of last week at Casa Verdugo, near Glendale.

The optical department in Montgomery Bros.' store is now in full operation, with D. M. Small in charge.

J. Farber, formerly of San Francisco, has taken a position as salesman with J. Wiesenberger, 453 S. Broadway.

Sidney Ash, formerly with the Myers Mfg. Co., is now with O. Lipman and has taken the foremanship of the shop.

R. H. Gilmore, of Gilmore & Lee, after making a trip through southern California, has gone on a trip north, to be gone two weeks.

Louis Coleman, formerly a diamond worker in Montgomery Bros.' shop, is now with O. Lipman, manager of "The Workshop," 342 S. Broadway.

The Southern Pacific Railroad Co. has recently placed the work of inspection of watches over all its lines in the hands of Webb C. Ball, Cleveland, O.

David Brown, engraver, formerly with Bailey, Banks & Biddle, Philadelphia, Pa., is now in the employ of Brock & Feagans. His wife and two children have just arrived here.

Wm. Petry, who recently sold his Royal Blue turquoise mine in Nevada to the Himalaya Mining Co., New York, has gone to Crown Spring, Nev., to visit mining claims which he has in that vicinity.

Out-of-town jewelers who have been in the city recently include: C. M. Hanf, San Bernardino; J. H. Padgham, Santa Ana; J. Wynne, Azusa; John Parker, Whittier; Ernest Pollock, of Pollock Bros., Riverside.

Manager Burger, of the T. B. Clark jewelry store, is now holding an auction every evening in the store recently opened by him at San Pedro, having effected a compromise with the authorities, who granted him a license for one month for $100.

Tolbert Eugene Ashton, formerly of Seattle, and Harry R. Knickerbocker, formerly with Spaulding & Co., Chicago, have taken positions as salesmen in the silver department of Brock & Feagans. Both have had wide experience in the jewelry business.

J. Rittigstein, 427 S. Broadway, has just furnished the aristocratic West Gate Lodge, F. and A. M., of this city, with a complete set of working tools. He has received from the lodge which ordered them a letter of thanks, in which they are pronounced to be as fine as any used in any Masonic lodge.

A telegraph dispatch from San Luis Obispo brings the report that Curtis & Lederer, who recently went from Los Angeles and established a jewelry store in that city, were the victims of a burglary, one night last week. The burglars dynamited the safe and escaped with a quantity of silver knives, forks and spoons and several gold watches. The store is next door to police headquarters.

S. Simmons, 315 S. Spring St., announces that he has the plans and specifications ready for his seven-story modern steel building to be erected at 321-23 W. 4th St. It is his purpose to have the building occupied by jewelers exclusively. The five upper floors he intends to be occupied by wholesale jewelers, the second story by his own diamond and gem cutting establishment. The first story and the basement will be occupied by present tenants until their lease expires. The building will be but 90 feet from Montgomery Bros.' magnificent new retail establishment. The estimated cost of the structure is about $125,000. Work will begin as soon as the lease on the property expires.

Denver.

E. D. Carter, Laramie, Wyo., visited this city last week.

C. J. Yardley and wife, Greeley, Colo., were in Denver, last week.

Ewald Velhagen and wife, Alamosa, were in this city, last week.

E. A. Maxwell, Fort Morgan, and R. T. Voorhes, Rifle, Colo., were in this city, last week.

E. A. Eaves, Idaho Springs, was in this city, last week, buying stock for his Fall trade.

William Dougan, Glenwood Springs, has been in the city for the past week, buying holiday stock.

Mr. Cornwell, of the Cornwell Jewelry Co., Pueblo, Colo., has been in the city for the past week.

George L. Strawman, formerly of Nome, Alaska, has accepted a position with Dan S. Park & Co., Cheyenne, Wyo.

Harry Gossitt recently received a beautiful sterling loving cup, as a trophy for being the best bowler in Colorado.

The Murchison Jewelry Co., Cheyenne, Wyo., has added to its store an optical room by making a balcony over the workshop.

Charles Buechner, of the Buechner Jewelry Co., Cheyenne, Wyo., has withdrawn from the business there and opened a new store in Wheatland, Wyo.

Mr. Bride, of Bride & Tinkler, Newark, N. J., called on the trade, last week, and reports conditions favorable for a large holiday and new year trade.

Dan S. Park & Co., Cheyenne, Wyo., have greatly improved and enlarged their store. They have added two mahogany wall cases and a handsome cabinet.

Mr. Daniels, of Daniels Bros., who has been in the retail jewelry business here for the past year, is now in the employ of Loyd E. Gardner, Longmont, Colo.

C. E. Brendler, of the Buechner Jewelry Co., Cheyenne, Wyo., recently returned from Chicago and eastern points, where he has been buying a large bill of goods for the holiday trade.

A. Rapin, a jeweler at Central City, had a very successful hunting trip, a short time ago, having succeeded in killing a deer and one of the largest bears seen in this district in a long time. The bear skin was sent to Denver to be made into a rug.

F. L. Bentz and J. L. Hamilton, with the W. W. Hamilton Jewelry Co., of this city, left, last week, on their final trips before the holidays. Mr. Bentz will go to Spokane and cover the northwestern territory, and Mr. Hamilton will cover Colorado and nearby States.

San Francisco.

Peter Engle and wife, Marysville, Cal., were visitors in this city, last week.

J. Jacobs & Co., wholesale jewelers, are now located in the Atlas building, at 604 Mission St.

Alexander T. Lipman, a business man well known both in San Francisco and Los Angeles, died in this city a week ago. He had been connected with the Morgan & Allen Co. for many years.

The Jewelers' building, on Post St., is filling up rapidly and will have several new tenants as soon as their leases in other quarters expire. The following firms in the jewelry trade are now located there: Morgan & Allen Co., Nordman Bros. Co., H. C. Van Ness & Co., Rothschild & Hadenfeldt, Inc.; A. I. Hall & Son, Inc.; George Greenzweig & Co., H. W. Copp, J. S. Dinkelspiel and George A. Brown, engraver.

George S. Adams, Sebastopol, Cal., was a visitor in this city, last week, and states that he has made arrangements for disposing of his store at that place. He will go out of business there about Dec. 1. G. W. Wahl, who has been employed in his store for some time, has secured the building and fixtures and will put in a stock just as soon as Mr. Adams disposes of his. Mr. Adams intends to make his home in San Francisco.

George Metcalf, a butler in the Hopper family, in this city, was arrested a few days ago charged with the theft of gems valued at $2,000. When Metcalf failed to appear at the Hopper home, at 2327 Sacramento St., one evening to attend to his duties a search was instituted for him, and it was then that the theft was discovered. The jewels belonged to Mrs. Charles E. Hearne, whose husband is a traveling salesman for an eastern jewelry house, and Miss Edna Goldsmith. The police have hopes of recovering all of the lost property.

Many large stores are now vacant on Van Ness Ave., and the side streets in the vicinity that last year were teeming with life are almost deserted. Market St. has improved to such an extent that the crowds there are almost as heavy as in the old days, and it is but a question of two or three months before the side streets in this vicinity will be equally busy. Hammersmith & Co. have the best location at present of any jewelry stores in the downtown district, off Market St., being a prominent corner on Sutter St., with excellent street car service.

Augustus R. Grove, who conducted a jewelry store at Bluffton, Ind., is now a member of the firm of Hall & Co., Manistique, Mich.

Detroit.

L. H. Schafer, Chicago, called on the trade in this city, last week.

Fred Tews, Lenox, has enlarged his store and put in a new safe and fixtures.

S. W. Williams, Lapeer, was in Detroit on business and pleasure, last week.

Max Jennings, St. Clair, spent three days in the city, last week, getting in his Fall goods.

George H. Chapel came in from Howell, last week, to attend the Sunday-school convention.

George H. Shepherdson, with C. A. Marsh & Co., Attleboro, Mass., visited this city a few days ago.

J. Siegel, a well-known salesman, had a slight operation performed at Grace Hospital, last week.

William Hamburgh, of Wright, Kay & Co., left for New York, last Friday, for a stay of 10 days.

E. J. Dingee, general manager of the wholesale department of the Gorham Co., was a visitor in this city, last week.

W. J. Bottomley, Brown City, accompanied by W. H. McNally, his assistant, visited the wholesale houses to get new stock, last week.

Among the jewelers who purchased stock in Detroit, last week, were: H. H. Howey, Ortonville; George E. Hopps, Kingston; George W. Freneh, Ionia.

R. G. Allison, St. Johns, who is a banker as well as a jeweler, took occasion to inspect the magnificent new marble quarters of the First National Bank while in Detroit, last week.

W. A. Sturgeon has been in New York on business connected with the closing up of the firm of W. A. Sturgeon & Co., which was announced about a year ago as being then under consideration.

A. H. Christiansen, formerly with W. A. Sturgeon & Co., but who has been out of the jewelry business for some time, has taken charge of the diamond counter in the establishment of Chas. W. Warren & Co.

W. H. Horton, with the E. H. Pudrith Co., had his pocket picked, last week, as he was leaving the opera house. His bill book, containing $57, his trunk checks and valuable papers were stolen. The checks and papers were returned to him through the mails from Pontiac.

The Detroit Jewelers' Board of Trade held its regular monthly meeting, last Friday evening, at the Griswold House. The principal subject discussed was that of a jewelers' building which would house most of the wholesale and manufacturing firms. Sentiment was favorable, and several locations were discussed, a committee being appointed to consider the matter in more detail.

Tiffany & Co., New York, were the victorious bidders in the competition for designs for the silver service of the battleship *Michigan*. This service will consist of about 125 pieces, and will cost $6,500. It was chosen by a committee of nine citizens selected by Governor Warner. These met at the Hotel Pontchartrain, Detroit, Wednesday last, and looked over the several designs which had been submitted. No decision was reached by the committee, Wednesday, although Charles L. Freer, whose jewelry collection is one of the exhibits of the Smithsonian Museum, and A. H. Griffith, of the Museum of Art, were called in consultation. Eight members were present and these were evenly divided. Attempts were made to get Governor Warner to cast the deciding vote, but he could not be located, and so a message was sent to Wm. C. Phipps, Saginaw, the ninth member, to come to Detroit at once. He arrived last Thursday and decided the question long after midnight.

Minneapolis and St. Paul.

Miss Weld, daughter of Thomas Weld, Minneapolis, was married, recently, to Rev. H. P. Finney.

L. Greenberg, Minneapolis, was held up and robbed, last week, of a quantity of jewelry and watches, which he was carrying in a bag.

Word has been received in Minneapolis from Aksel J. Mohn, formerly of that city, but now of Everett, Wash., that he was recently married to a young lady of Seattle.

E. B. Nelson, South Minneapolis, has been appointed watch inspector for the C., M. & St. P. Railroad, succeeding L. L. Williamson, who formerly held that position.

Highwaymen recently held up and robbed L. Greenberg, a jeweler at 114 Second St., Minneapolis. They stole a number of watches and a large amount of jewelry. Two men suspected of the crime were later taken into custody.

Wiseman & Rosenthal have bought the Jacoby block at 3d St. and Nicollet Ave., Minneapolis, including the store occupied by the Paegel Jewelry Mfg. Co. Wm. Wiseman, the pawnbroker and jeweler, is a member of the firm which purchased the property.

Several of the Minneapolis and St. Paul jewelers, who are of the Masonic fraternity, recently journeyed to Crookston, Minn., in the northwestern corner of the State, to attend lodge work in the local lodge, of which "Tom" Morris is the master. There was a special celebration in honor of raising the 200th candidate to a fuller knowledge of Masonry in that lodge. The celebration was the largest ever held in Crookston by any fraternity. Mr. Morris has been grand master of the lodge in Minnesota, and was a most effective officer.

Pacific Coast Notes.

B. Jackson has decided to reopen his store at Gridley, Cal., and has secured his former location in the Bolt building.

L. C. Koberg has just moved into his new store at Healdsburg, Cal. Traveling men who have seen it declare that it is the finest store of its kind in that part of the State.

James Hickman, wanted on the charge of robbing the store of A. D. Quileit, San Diego, Cal., nearly two years ago, was arrested in that city, last week, immediately upon his return to his old haunts.

J. Gordino, Salinas, Cal., was a visitor in San Francisco, a few days ago, and while there engaged the services of Harry Pearce, a watchmaker and engraver, who has just come from the east. Mr. Pearce will have full charge of the manufacturing and repairing departments.

Kansas City.

J. R. Mercer went down to St. Louis, Mo., on a short business trip, last week.

J. W. Brown, traveler for the Ward & Crellin Jewelry Co., was in the house, last week, but is again out on his Missouri territory.

C. E. Vandel, who covers Missouri and Arkansas for the Edwards & Sloane Jewelry Co., was in the house again, last week, for a short stay.

P. R. Preston, with the Edwards & Sloane Jewelry Co., is preparing to start out on his Kansas and Missouri territory again, within a few days.

E. H. Snow, traveler for the Woodstock-Hoefer Watch & Jewelry Co., was in the house filling up his trunks, last week. He left at once for his territory.

The show window in the jewelry store of J. A. Knapp, 316 Ewing Ave., in the Sheffield district, was broken the other night, and jewelry valued at $150 was taken.

Chas. Moll, Lawton, Okla., while in Kansas City, last week, was married to Miss Mayme B. O'Flanagan. Frank Nevin, of Nevin Bros., was one of the ushers at the wedding.

The following new pupils have been enrolled at the Kansas City Horologieal School of Mr. Pittinger: Winona Nelson, Kansas City, Kans.; Claude B. Nichols, Litchfield, Mich.; Martin Waldren, Kansas City, Mo.; F. J. Bowler, Kansas City, Mo.; D. V. Warner, Kingman, Kans., and Fred Marks, Severy, Kans.

Sam Bloom, with the Meyer Jewelry Co., and Miss Emma Fricke, of the office force of the same company, were married, Nov. 11. A fire occurred at the home of Mr. Frieke just before the wedding, destroying part of the decorations, but by the assistance of his wife and the guests the flames were overcome before any great damage was done, and the accident was soon forgotten in the enjoyment of the evening.

The following out-of-town jewelers called on the trade here during the past week: W. H. Meyer, Lawson, Mo.; Mr. Newhouse, of Newhouse Bros., Red Cloud, Nebr.; J. M. Earp, Lamar, Mo.; Chas. Weber, Lexington, Mo.; L. S. McNamar, Highland, Kans.; Walter Williams, Gilman City, Mo.; Mr. Young, King City, Mo.; G. S. Catchadal and wife, Superior, Nebr.; W. P. Fincher, Tonganoxie, Kans.; J. H. Leighty, Spring Hill, Kans.; A. D. Evans, Anadarko, Okla.; C. O. Sullivan, McLouth, Kans.; Mr. Inglis, of Inglis & Huber, Higginsville, Mo.; Oliver Tarrant, Florence, Kans.; F. C. Clement, Pleasant Hill, Mo.; W. C. Wagner, Osage City, Kans.; J. M. Coffman, Salisbury, Mo.; J. F. Oyer, Kingfisher, Okla.; W. S. Noble, Drexel, Mo.; J. L. Potts, of the Potts Jewelry Co., Marceline, Mo.; Geo. H. Church, Oak Grove, Mo.; J. S. Lang, Coffeyville, Kans.; T. S. Lidstone, Dearborn, Mo.; G. T. Meloy, Chilhowee, Mo.; H. E. Turk, Ellinwood, Kans.; J. A. Mosher, Burlington, Kans.; L. Megede, Richmond, Mo.; A. W. Haley, Delphos, Kans.; R. E. Pitcher, Alma, Nebr.; R. L. Morehouse, Oklahoma City, Okla.; F. B. Schroder, Paola, Kans.; D. L. Davies, Nelson, Nebr.

T. L. Showers has discontinued his business at Saint Anne, Ill.

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CONTENTS

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STONES
15-17-19 MAIDEN LANE, NEW YORK.
-LONDON- -PARIS-
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Cincinnati.

D. C. Cornwell, Athens, O., has started on an extended pleasure tour west and south.

I. A. Wise, Mt. Sterling, Ky., was here, last week, buying the opening stock for his new store.

John A. Herschede, of the Herschede-Hall Clock Co., has left on a two weeks' trip in the east.

George W. Ryan, of the Mawhinney & Ryan Co., Omaha, Nebr., spent a few days here, last week.

Charles B. Goldsmith and Joseph Rosenbaum, of Lindenberg & Fox, have started on extended trips west.

George Fox, of Fox Bros. & Co., has returned from Europe, where he made some large purchases in both rough and cut diamonds.

William Boetcher and Miss Jessie Michaels, both with the E. & J. Swigart Co., were married, Nov. 14, and are receiving the felicitations of their friends in the trade.

The many friends here of Chris. Hewig, a prominent jeweler of Evansville, Ind., congratulated him on his recent election as representative of his district to the State Legislature of Indiana.

Many expressions of sympathy from the trade are extended to Andrew P. Boeckley, owing to the recent death of his wife. Mr. Boeckley was formerly connected with Clemens Hillebush, and also with the Oskamp, Nolting Co.

The Geneva Optical Co., of this city, which was incorporated, recently, with an authorized capital of $25,000, will open a new jobbing house, with P. M. Smith, of Chicago, in charge. The incorporators are: P. M. Smith, F. M. Rulison, C. O. Rose, W. W. Coup, F. N. Smith and N. P. Smith.

Benjamin Greenwald, 514 Race St., who started an auction sale of his stock, last week, has discontinued the sale and will continue business as heretofore. Mr. Greenwald has left for French Lick Springs, Ind., where he will take a much-needed rest, and upon returning will arrange for a European tour at the close of the holidays.

Out-of-town jewelers in Cincinnati during the past week, buying stock, included: Owen Sherwood, Falmouth, Ky.; F. A. Schweeting and wife, Oxford, O.; Joseph C. Meyer, Harrison, O.; A. M. Stamm, Williamsburg, O.; Mr. Duncanson, Lynchburg, O.; R. F. McComb and Edward Mueller, Hamilton, O.; Frank Balser, Blue Ash, O.; Chas. Hofman, Springfield, O.; E. W. Morrow, Lancaster, Ky.; R. D. Washington, Russell, Ky.; H. C. Reed, Blanchester, O.; Fred Simmerman, Felicity, O.; G. H. Ashton, Middletown, O.; C. G. Schlenker, Eaton, O.; John Happesberger, Jr., Middletown, O.; J. D. Ward, Rising Sun, Ind.

C. R. Smith, Marinette, Wis., who was stricken with apoplexy, recently, and was in a critical condition for a time, is now improving.

About $3,000 worth of jewelry was stolen, recently, from the home of Caspar Lazar, Mount Carmel, Pa. The jewelry belonged to J. C. Roth, a jeweler, of Phillipsburg, N. J.

Omaha.

T. L. Combs has left for the East, on a business trip.

H. S. Knapp, with the Shook Mfg. Co., is home from a business trip to the southwest.

The store of Goodell & Edwards, Oxford, Nebr., was entered by burglars, last week.

Geo. W. Ryan, a well-known jeweler of this city, left, last week, for New York, on a business trip.

M. L. Kile, Creighton, Nebr., and H. D. Howard, Fairbury, Nebr., were in Omaha, last week, purchasing stock.

J. C. Hunt, Superior, Nebr., was in this city, last week, purchasing new fixtures for his store and adding more stock.

Chas. Whipple, for 25 years engaged as a jewelry salesman in this city, has taken a position in Chicago with Childs Bros. & Co.

T. J. Turner, formerly with S. W. Lindsay, has resigned and left for San Francisco, Cal., where he will make his future home.

J. C. Chatelain, Peru, Nebr., recently completed a new building in which he will open a jewelry store, Dec. 1. Mr. Chatelain was in this city buying new fixtures and stock.

Curtis Lindsay, son of S. W. Lindsay, was chosen as a member of the Tau Beta Pi, an honorary society among engineers. Young Mr. Lindsay is a senior at the Armour Institute, Chicago.

Some of the jewelry recently stolen by burglars from Theodore Schutz at Stella, Nebr., has been found in a ravine near Weeping Water. John Radgley was searching in the ravine when he discovered a dozen or more skeleton watch cases. These have been identified by Mr. Schutz as his goods. Frank Harrison found in the same ravine a grip containing 16 watches, $57 in postage stamps, two bottles of nitroglycerine and a long fuse. Another gold watch was found later.

Pacific Northwest.

Arthur A. Keene has purchased a half interest in Pauling's Jewelry Store, at Condon, Ore.

C. M. Shreffler, Oberlin, O., has purchased the store of C. L. Reynolds, Joseph, Ore., and has already taken charge. For many years Mr. Shreffler was in charge of the watchmaking and engraving department of W. P. Caruthers, Oberlin.

Members of the order of Elks at Tacoma, Wash., are warning all jewelers and merchants to beware of bogus Elk emblems. Certain novelty manufacturers, it is claimed, are flooding the northwest with what purports to be the new Elk emblem authorized at the grand lodge convention at Dallas, Tex.

Frederick Ridge, Akron, O., recently pleaded guilty of robbing the store of F. N. Prevey, Worcester, O., and was sentenced to three years in the penitentiary.

L. J. Weikert, Waynesboro, Pa., has moved his stock into newly furnished quarters, where he has more convenience and better facilities for his increasing business.

Buffalo, N. Y.

TRADE CONDITIONS.

In former years orders for Christmas stock usually began to reach jewelry jobbers and manufacturers about Sept. 1, and continued steadily until the arrival of the holiday season. This Fall, however, such conditions have not prevailed. Many of the buyers have held off until the past few days, and now the holiday orders are arriving with a rush, and the sudden but decisive impetus given to trade has produced marked activity in the various departments filling these orders. The retailers are confident from the present demand that the receipts of the coming holiday season will go a long way toward counteracting the dulness which marked trade during the first part of the year.

C. F Chouffet has been on a business trip in New York.

H. H. Wile, of White, Wile & Warner, is in the west on a business trip.

Samuel Goldberg, representing King & Eisele, has returned from a trip through Pennsylvania and Ohio.

Nelson A. Soggs, a Niagara Falls jeweler, has been conducting an auction sale in his store. He is making room for a side line of soda water, etc.

Forrest F. Shaw, optometrist, at 628 Main St., who was formerly in the jewelry business, was recently presented with a beautiful Knights Templar charm.

E. V. Syrcher, optometrist, at Best & Co.'s jewelry store, 11 East Genesee St., is receiving congratulations on having completed his 20th year with that firm.

C. F. Smith, head of the credit department of King & Eisele, and Charles F. Damm, are prominent members of the Buffalo Credit Men's Association. Both took a prominent part in the discussions at the last meeting of the association.

Weed & Co., who have a complete jewelry department in connection with their hardware store in this city, recently supplied the trophies presented to the winners in the automobile and bicycle races, conducted by the George N. Pierce Co., in San Francisco.

A. Bergman, a jeweler at 181 Main St., recently repaired a watch, on the case of which was engraved "To My Son on His 85th Birthday." Mr. Bergman was greatly surprised when informed that the owner of the timepiece was his customer who did not seem to be any more than 65 years old. The jeweler was further surprised when informed that the octogenarian's mother was living, had reached the advanced age of 105, and was still in comparatively good health.

The grand jury in the United States District Court has returned indictments against Robert St. Clair, George Lee, James Brown and James Shannon, under arrest here. The men are held in connection with the burglary in the postoffice at Fillmore, N. Y. W. S. Mills, the postmaster, also conducts a jewelry store. Valuable jewelry, cash and stamps were stolen from his safe. The trial of the men will probably be held at the present term of the United States District Court in this city.

R. E. Bailie has disposed of his jewelry business at Virginia, Minn., to Albert Rohrer, Eveleth, Minn. Mr. Bailie will remove to the Yakima Valley, Wash., where he will conduct a fruit farm.

Pittsburg.

Mr. and Mrs. Frank Worrell, Canonsburg, were in Pittsburg, last week, on a shopping tour.

L. W. Hakes, who was threatened with pneumonia a short time ago, fought off the malady successfully and is now on the road to complete recovery.

A recent edition of the Pittsburg *Dispatch* contained a half-tone portrait of R. L. Kirkpatrick among the pictures of the progressive citizens of Butler, Pa.

The John M. Roberts & Sons Co. is offering to customers a very pretty card, showing the colors of birthday stones, which the firm is displaying to advantage. The interior of the store also is being renovated to make the place attractive for Christmas. The Roberts store is one of the best lighted in Pittsburg.

George P. Christy, trustee for J. F. Murphy, Dawson, who is in bankruptcy, says that Murphy's stock was appraised at $3,500, and that more than this amount has already been realized from the sale, with considerable yet to be disposed of. Mr. Christy has done very well, considering that Dawson is a town of only 900 inhabitants.

The Pittsburg Chamber of Commerce is sending out letters to the trade here, accompanied by blanks, requesting merchants to indicate their wishes as to the proposition to make a trade extension tour of the south, west, Mexico, Cuba and Porto Rico. It is not known just what the sentiment is, but the indications are that the trip will be made.

Out-of-town jewelers who last week visited the trade in Pittsburg were: F. A. Heberling, Ambridge; John Linnenbrink, Rochester; J. V. Rosendahl, Irwin; F. M. Longnecker, New Brighton; F. B. McKinley, Washington; J. R. Thorn, Toronto; J. C. Laughlin, Wilson; T. N. Smith, Morgantown; Harry Furtwangler, Greensburg; Harry Grieb, Butler; Charles Godwin, Butler.

The Jewelers' Duckpin League was again in evidence Monday night, of last week. The E. P. Roberts & Sons' team lost three out of four games to the Wattles; The Reeds took four games from the Lochs, while the Terheydens and the Vilsacks split even. The league already has two cups which are being played for, and were notified last week that another will be presented for the contest.

The store of William Wilson, Verona, Pa., a town about 15 miles from Pittsburg, was entered one night, last week, as were several others in the same town, but so far as known, nothing of value was taken. It is believed by the police that an effort was being made by the thief to obtain a copy of signatures of the firms, for the purpose of passing forged checks, as was the case recently in another burglary, which took place in the same town.

Quite a number of local jewelers are exhibiting signs in their windows designating that Christmas stamps, little green affairs to be placed on packages, are on sale in their places of business. The proceeds are to be used to help along the Tuberculosis League, which is making a campaign against the white plague in this city, and some of the jewelers are selling the stamps to those customers, who may ask for them and in this way aid in the movement.

Benjamin Biggard, receiver for the Silverman Jewelry Co., which recently went into bankruptcy, offered the stock of the bankrupts at auction last Friday afternoon and knocked it down for $701 to Louis Diamondstone. The stock was appraised at about $1,500, but Mr. Diamondstone's bid was the best that could be gotten. As the concern owes debts amounting to over $7,000, there will not be much left for the creditors. The Silverman Jewelry Co. paid $1,000 a year rent, and a month's rent was due when the firm went into bankruptcy.

Alfred Britain, alias "Toothpicks," who achieved notoriety by robbing Tiffany's store in New York of diamonds valued at several thousand dollars in broad daylight, some time ago, was placed on trial here, last week, in Criminal Court to answer to a charge of larceny. The district attorney said he did not have sufficient evidence to convict him and the man went free. Britain had been used by the local detective bureau to secure information regarding the operations of well-known thieves, because of his former association with them. He was charged with stealing jewelry valued at $300, some of which had been pawned by a man under the name of William Hunter. The police were not able to connect Britain with Hunter.

The man who has been going about town attempting to buy diamonds and other jewelry on checks, to which the name of C. M. Schwab is signed, has been heard from again. While the swindler, who gave the name of H. B. Peters and George Houston, was attempting to swindle jewelers, he located in a house in the Oakland district and hired an entire floor, giving his landlady part cash and the remainder of a check to which Schwab's name was signed. He later suddenly disappeared. The police have been so far unable to find him, but all the jewelers here have a description of the man, and if he shows up at any of the local stores again he, no doubt, will be caught. It is surmised that he has left here to work some other city, and jewelers everywhere are warned to be on the lookout for him.

J. C. Grogan & Co., located at 5th Ave. and Market St., since 1861, have just closed a lease for the former banking room of the Home Trust Co., in the Home Trust Co. building, at Wood St. and Sixth Ave., for a period of 10 years, the total annual rental amounting to $142,250. The lease was negotiated by F. A. Keating, vice-president of J. C. Grogan & Co., which is one of Pittsburg's oldest and foremost jewelry houses. Possession will be taken April 1 next, as the company's lease on its present quarters will expire at that time. In the meantime, extensive alterations will be made, involving an expenditure of between $40,000 and $50,000. The new location is in the center of the retail business district of the city, being close to Liberty Ave. The storeroom will front 40 feet in Sixth Ave. The vaults of the old banking company will be removed and new vaults installed. Great display windows will be erected, together with other improvements that call for the expenditure already stated. This is one of the largest leases closed in Pittsburg in years, and when the proposed alterations are made, the company will unquestionably have one of the very best jewelry establishments in the city. The corner which the Grogan Co. will leave has been used as a jewelry house since 1838.

Lancaster, Pa.

G. William Reisner visited Lewisbury, Pa., last week.

George R. Weber, of Louis Weber & Son, visited New York last week.

George E. Morrill, of H. O. Hurlburt & Son, paid his first visit to Lancaster, last week.

E. R. Kant, Charles E. Foose and Fred. A. Wheeler, of the Non-Retailing Co., who have been at headquarters, have started on trips over their respective territories.

A telegram received on Friday from Tucson, Ariz., announced the critical illness of Bernard Schwartz, who went there a couple of months ago for the benefit of his lungs.

A. L. Barr, with Augustus Rhoads, was last week elected a member of the executive committee of the Young Republicans, Lancaster's leading political club. Charles F. Bowman, of Ezra F. Bowman's Sons, was elected to membership in the club.

Leslie A. Buchen, Hanover, Pa., and Robert N. McCloskey, Lock Haven, Pa., have entered the Ezra F. Bowman Technical School as students in watchmaking. Jesse G. Fox has returned to the school from a vacation trip to his home, Mt. Pleasant, Pa.

Local jewelry store show windows were in gala attire last week on account of the annual meeting here of the Lancaster County Teachers' Institute, which brings over 700 teachers to the city for a week, and a couple of thousand more on Thursday, the big day of the institute.

Among the jewelers who visited Lancaster, last week, were: A. T. Heberling, Parkesburg; Martin Welsh, Baltimore; Carl Strauss, Pittsburg; J. H. Sensenig, New Holland; C. E. Hinkle, Ephrata, S. H. Miller, Mt. Joy; C. F. Reitling, Carlisle; Samuel D. Pierce, Richmond.

The effort made to have reduced the sentence of the three men who smashed the window of Archie K. May's jewelry store at York, Pa., last Summer and stole a tray containing rings worth $700, has failed, and the prisoners will have to serve out their terms of seven years. The men, it may be remembered, broke the window and securred the rings while the street was full of people. They escaped for the time, but were subsequently captured.

The police authorities have learned that a number of people were recently swindled by a well-spoken trickster, who is doubtless practicing in other localities. His plan was to call at houses and show samples of fine jewelry, taking orders at ridiculously low prices. The victims paid a small per centage in cash, and were to receive the goods when the second of half a dozen instalments was due. He got the money, and that was the last heard of him or the articles ordered.

A. T. Masters will hereafter continue on his own account the business of the old firm of Campbell & Masters, Lebanon, Ind.

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Special Notices.

Payable invariably in advance.

Rates 75c. per insertion for notices not exceeding 25 words; additional words, 2c. each.

SITUATIONS WANTED, 1c. a word each insertion; minimum charge, 25c.

Heavy type, 5c. a word; minimum charge, $1.25.

Display cards, $2.00 per inch.

In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.

All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.

Situations Wanted.

WATCHMAKER and engraver wants permanent position at once. L. M. Giles, Leonardsville, N. Y.

WANTED, a position as engraver and saleslady; experience. Address "B. W., 835," care Jewelers' Circular-Weekly.

BILL CLERK on Elliott-Fisher machine, also office assistant, experienced, good reference. "T., 864," care Jewelers' Circular-Weekly.

WANTED, position as watch and clock repairer; 16 years' experience; A1 reference. Address "B. A., 916," care Jewelers' Circular-Weekly.

ENGRAVER, designer, jeweler, can also do modeling and etching, wants position at once. "E. H., 917," care Jewelers' Circular-Weekly.

YOUNG MAN, 25 years old, wishes position in wholesale house as stock clerk or salesman. Address "T., 915," care Jewelers' Circular-Weekly.

YOUNG MAN, 25, employed evenings, wishes to learn watch repairing trade during spare time. W. Harrison, 2 Mulberry Ave., Corona, L. I., N. Y.

WATCHMAKER, position as assistant, can also help on clocks; own tools, lathe, etc.; best of references. "Y. S., 910," care Jewelers' Circular-Weekly.

ENGRAVER wants position; can do clock and jewelry repairing; experienced; best references; prefer Syracuse. "Q., 879," care Jewelers' Circular-Weekly.

SALESMAN, traveling as far west as St. Louis, large cities, with silverware, is open for engagement. Address "D., 892," care Jewelers' Circular-Weekly.

WANTED, situation as salesman in a first class house; suited for handling high class trade; best of reference. Address "U., 608," care Jewelers' Circular-Weekly.

YOUNG MAN, 20, can figure rapidly and has fine refererences, wishes position with diamond or jewelry house. Address "C., 855," care Jewelers' Circular-Weekly.

SALESMAN; diamond, watch, jewelry or silverware salesman would like a position at once; wholesale or retail. Address "I., 772," care Jewelers' Circular-Weekly.

YOUNG MAN wishes a position with a diamond or jewelry house; three years' experience; A1 references. H. L. Frint, 61 Reservoir Ave., Jersey City Heights, N. J.

COLORER, a first class crack-a-jack on all colors and solutions, seeks good position; capable of taking charge; references. Address "Berlin," 127 Ludlow St., New York.

A FIRST CLASS salesman, can also do some engraving, is open for immediate engagement; highest references furnished. Martin A. Sherre, 383 Eighth Ave., New York.

WANTED, position as assistant cashier by lady; can give reference; several years' experience in New York City publishing house. "E. A., 881," care Jewelers' Circular-Weekly.

YOUNG MAN, 22, over five years with diamond importing house, desires to make a change; can furnish best of reference. Address "R. E., 792," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN, with established trade throughout the middle west, desires position with jewelry house; highest reference. "A., 905," care Jewelers' Circular-Weekly.

FIRST CLASS optician, jewelry jobber and salesman, 38 years of age, 21 years' experience, capable of taking charge. Address "X. Y., 901," care Jewelers' Circular-Weekly.

YOUNG LADY, thoroughly understanding jewelry business, desires position with first class manufacturer or diamond house. "S. A. G., 860," care Jewelers' Circular-Weekly

WATCHMAKER and plain engraver, good salesman; no bad habits; best of reference; married; experienced on railroad work. "X. X., 851," care Jewelers' Circular-Weekly

WATCHMAKER, long experience, with lathe and tools, wishes permanent position; references given; experienced on railroad watches. Address "S., 846," care Jewelers' Circular-Weekly.

POSITION WANTED by a first class watchmaker, over 20 years' experience; competent in every respect; best of references. Address "Competent, 858," care Jewelers' Circular-Weekly.

WANTED, by first class engraver, position at once; can do jewelry and clock repairing; samples on request; $21 per week; Virginia preferred. Address E. G. Latham, Manchester, Va.

JEWELER, young man, experienced on platinum and gold work and repairing, also setting, desires steady position in store or factory; salary $16. J. Sirachusa, 428 E. 15th St., New York.

SOUTHERN SALESMAN, 10 years' experience with prominent manufacturers, open Jan. 1 for first class line; large acquaintance and excellent references. "L., 871," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN, for east and middle west, open for engagement with precious stone or jewelry house; first class references and record. "L. B., 790," care Jewelers' Circular-Weekly.

ASSISTANT WATCHMAKER, clock and jewelry repairer, capable of waiting on fine trade, wishes permanent position; can furnish references. E. R. Copeland, 332 S. 14th St., Cedar Rapids, Ia.

YOUNG MAN, experienced in jewelry and optical lines, good order filler is open for position; best of references. Address "A., 877," care Jewelers' Circular-Weekly, 501 *Heyworth Bldg., Chicago, Ill.*

YOUNG MAN, 19, desires a position with a retail or wholesale jewelry house; has had three years' experience in a retail store; best of reference can be furnished. "G., 897," care Jewelers' Circular-Weekly.

SALESMAN desires position Jan. 1, with manufacturer of popular line of gold jewelry; can furnish A1 references; territory east, New York, Pennsylvania and south. "W., 909," care Jewelers' Circular-Weekly.

WATCHMAKER, jeweler, optician and jewelry salesman; eight years' experience; reference furnished; own lathe and tools; New York City or State preferred. Address "Y., 847," care Jewelers' Circular-Weekly.

EXCEPTIONALLY first class all around man, watchmaker, jeweler and fair engraver, desires a position for the Winter; New York City preferred; nothing less than $25 per week. P. O. Box 481, Babylon, N. Y.

OFFICE MANAGER and confidential assistant desires a change; thorough manager, bookkeeper, correspondent and detail man and understand fully, costs and credits. Address "W., 729," care Jewelers' Circular-Weekly.

FIRST CLASS engraver desires permanent position; able to assist as salesman, window dresser, also useful young man; sample of engraving on request; salary, $18. Walter Hohl, 174 Cortlandt St., North Tarrytown, N. Y.

YOUNG LADY, with eight years' experience in the jewelry line, thorough bookkeeper, correspondent and typewriter, capable of waiting on trade and taking full charge of office. "A. B. C., 906," care Jewelers' Circular-Weekly.

EXPERIENCED salesman to represent manufacturer of jewelry and kindred trade on commission; territory, Denver to the coast; highest New York references. Address H. New, care Harris & Harrington. 12 Barclay St., New York.

WATCHMAKER and salesman, age 22, eight years' experience, desires permanent position; am thoroughly competent to repair watches and clocks; have tools and good references. Address "H., 893," care Jewelers' Circular-Weekly.

CLOCKMAKER, accustomed to factory work; 12 years' experience on regulators, electric clocks and striking clocks; previously employed by E. Howard Clock Co. and the Waterbury Clock Co. Jos. Casey, 7 Ramsey St., Dorchester, Mass.

SALESMAN wishes to represent reliable manufacturer in New York and nearby territory after Jan. 1; 10 years' experience selling jobbing and department store trade; excellent references. "Business, 870," care Jewelers' Circular-Weekly.

A GOOD experienced manufacturer of fine and cheap jewelry, is in business at present, would like to accept a position as foreman; has all models and designs necessary that can be used. Address "L., 827," care Jewelers' Circular-Weekly.

JEWELRY FACTORIES, attention; good engraver, with factory experience, can also do some hub cutting; satisfaction guaranteed; do not answer unless you can offer permanent position. Address "P. B., 849," care Jewelers' Circular-Weekly.

SALESMAN; a thoroughly experienced traveling salesman, age 25, acquainted with the first class jewelry trade throughout the United States, is open for engagement Jan. 1; excellent references. Address "G. Y., 866," care Jewelers' Circular-Weekly.

SALESMAN, with 10 years' experience, desires position during the holidays and would accept permanent position; no bad habits; New York City reference as to ability and character; New York State preferred. "C. R., 885," care Jewelers' Circular-Weekly.

OPTOMETRIST, eligible New York, high class experience, complete outfit of instruments, capable of managing any establishment, open to good offer; prefer first class jewelry house with ambition to have best in optometry. "Stone, 882," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, expert on complicated work, wants position to take charge of department or manage a store; 20 years' experience; salesman, window dresser, etc.; highest references from first class houses. Address "A. Z., 698," care Jewelers' Circular-Weekly.

WATCHMAKER, also good clockmaker and light jewelry repairer, German, age 30, 12 years' experience and reliable on all kinds of work, desires permanent position; correct habits; all tools; speaks broken English; no engraver. J. Kimmelheim, 2312 S. Mildred St., Philadelphia, Pa.

YOUNG LADY stenographer and typewriter, with knowledge of double entry bookkeeping, wishes permanent position; can adapt herself to any business; capable of taking charge of small business; moderate salary; best references. Address Miss Eiger, 12 W. 112th St., New York.

WATCHMAKER, young man, American, seven years' experience, desires permanent position; am thoroughly competent to do watch and clock repairing, also have ability to wait on trade; salary, $18 to start; best reference furnished. Address "P. D. H., 894," care Jewelers' Circular-Weekly.

STRICTLY competent watchmaker, 15 years' experience in Germany and United States, on all kinds of American, Swiss, English and complicated watches, capable of making fine Swiss balance staffs and cylinders, jeweling and pivoting, desires position about Jan. 1; rapid workman; state salary. Address "Reliable, 884," care Jewelers' Circular-Weekly.

SALESMAN wishes to make a change Jan. 1, would like manufacturer's line of jewelry; 14 years with present house; territory New York to Omaha; can furnish A1 reference. Address "X. Z., 891," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN, with large personal following in middle west and central states, desires importer's loose diamond line for Jan. 1; at present employed; can furnish best of references. "X., 742," care Jeweler' Circular-Weekly.

SALESMAN open for position Jan. 1, would like to connect with eastern jobber or manufacturer, with strong line direct to retail trade; northwest territory preferred; commission basis. Address "F. D., 796," care Jewelers' Circular-Weekly.

SALESMAN with established trade in middle west, would like a manufacturer's line for the jobbers and department stores preferred; highest references; open for position Jan. 1; salary or commission. Address "I. J., 899," care Jewelers' Circular-Weekly.

WANTED, position as salesman from Jan. 1; thoroughly experienced and acquainted with jobbing trade from New York City to the coast and capable of handling either watch cases or general jewelry lines. C. F. Willemin, 9-11 Maiden Lane, New York.

TWO A1 workmen, competent of doing all grades of repairing and manufacturing jewelry, watchmakers and engravers; here is an opportunity for an A1 firm who can appreciate first class workmanship; we desire to locate permanently with such a firm by Jan. 1; we guarantee to increase your repair department receipts 30 per cent. by our methods; location immaterial; references exchanged. Address "P. 1100 F.," care R. E. Gregory, Jr., 1100 Dinwiddie St., Portsmouth, Va.

Side Lines Wanted.

WANTED, a line to sell in connection with line of cut glass, by traveler with established trade in New England and south. "E. J. N.," P. O. Box 851, New York.

MANUFACTURER'S AGENT of jewelry and kindred trade, desires lines on commission, from Denver to the western coast; highest New York references. Address H. New care Harris & Harrington, 12 Barclay St., New York.

TO MANUFACTURING JEWELERS; we would like to arrange with some reputable manufacturer, for our western representative with Chicago office, to carry a line of plated or gold filled goods, suitable for jobbing jewelry trade, in connection with our 10 karat line; commission basis. The Jeannette Jewelry Co., 107 Friendship St., Providence, R. I.

Help Wanted.

WANTED, a jewelry salesman for the Christmas holidays. Brann, 231 Eighth Ave., bet. 21st and 22d Sts., New York.

WANTED, stone cutter and polisher; must be able to do facetting as well as carbuncle cutting. Jos. Mayer & Bros., P. O. Drawer 700, Seattle, Wash.

OFFICE MAN, experienced stock and order clerk; must have had experience in jewelry business. Address "B. A., 920," care Jewelers' Circular-Weekly.

JEWELER; wanted by firm of retail jewelers, a capable man for repair work. Address with particulars, Box 869, care Jewelers' Circular-Weekly.

AT ONCE, strictly first class watchmaker and engraver, experienced man; will pay $25 per week; position permanent. A. C. Guth, Du Bois, Pa.

WATCHMAKER, jeweler, engraver and assist as manager and salesman; desirable, permanent position. Address Harrison Avers, 331 4th St., Toledo, O.

SALESMAN and clock repairer who can assist watchmaker; state experience, age, and give references in reply. Arthur M. Field Co., Asheville, N. C.

WANTED, at once, first class watchmaker; state age, experience, give references and state salary expected. Stetson & Crouse, 127 S. Salina St., Syracuse, N. Y

WANTED, young man with two or three years' experience in repairing clocks and jewelry; best opportunity to learn the trade. Rodelius & Rosen, Evanston, Ill.

WANTED, watchmaker and engraver, at once; salary, $30 per week; one familiar with optics preferred; steady position; references required. Geo. F. Blakeslee, Tonopah, Nev.

PROTESTANT young man, wanted in Philadelphia jewelry store; good, steady position to reliable party with some knowledge of watch work. Mellin, 1903 South St., Philadelphia, Pa.

WANTED, salesman to take a high grade line of plated chains, bracelets and novelties on commission to the Pacific coast, all territory west of Denver. Doran, Bagnall & Co., North Attleboro, Mass.

SALESMAN WANTED by prominent eastern jewelry manufacturer, for retail trade, for New York and surrounding cities; must be a hustler; none others need apply. Address "K., 854," care Jewelers' Circular-Weekly.

WANTED, salesman by manufacturing jeweler, making medium priced electroplated brooches, hat, scarf and belt pins, etc.; one who will take half or part interest preferred. "F. D., 676," care Jewelers' Circular-Weekly.

SALESMAN who has established trade in Maine and Canada, to handle side line of well known silver-plated hollow ware on commission; communications confidential. "Confidential, 833," care Jewelers' Circular-Weekly.

WANTED, first class, practical man to take charge of and manage jewelry store in town of 10,000; give age, experience, references, and state salary expected; good opportunity for right man. Apply to W. C. Arthurs, Mt. Vernon, Ill.

FOR JAN. 1, experienced department store salesman of quality, to handle a strong line of jewelry novelties and imported specialties; salary or commission to a man who can show his worth. "W. S. T.," 910 Heyworth Bldg., Chicago, Ill.

GOOD POSITION open to young man who can repair clocks and do jewelry work, also act as salesman in retail store in New York City; good salary and chance for advancement; permanent position. R. L. & M. Friedlander, 30 Maiden Lane, New York.

A SUPERINTENDENT for large silver deposit works, one thoroughly acquainted with all departments; write in detail stating experience in making paint, designs and solutions, also if experienced in firing, ground-laying and painting, etc. Address "C. R., 828," care Jewelers' Circular-Weekly.

SALESMAN, a first class man to handle for large manufacturing concern the leading line of novelty metal goods in the large cities of the east; trade is fully established with department stores, jewelers and others; apply, giving full information. Address "Metal Goods, 865," care Jewelers' Circular-Weekly

SILVERWARE REPRESENTATIVE wanted for the middle west by manufacturers of strong high class sterling line; trade well established; a good proposition for a successful man in this territory. Address "L. R., 908," care Jewelers' Circular-Weekly.

WANTED, at once, first class watchmaker and engraver; send reference as to honesty and sobriety; don't answer unless you are A1 mechanic; $35 per week; permanent position; will make yearly contract with the right man. P. H. Seewald, Amarillo, Tex.

TRAVELER WANTED with established trade throughout New England, New York and Pennsylvania, etc.; good position with one of the leading ring houses for bright aggressive salesman; all replies strictly confidential; apply "J., 861," care Jewelers' Circular-Weekly.

SALESMAN, Jan. 1, for an up-to-date high grade 10-karat manufacturer's line card jewelry; first class position for man thoroughly experienced, who can command New York City trade, New England States, New York, Pennsylvania, Ohio and Philadelphia, Baltimore and Washington; if you are not all above implies, save yourself the trouble to answer; all replies strictly confidential and will be returned upon request. Address "Sell Good, 773," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN, to cover best retail jewelry trade of middle west; old progressive house with established trade; excellent opening for high grade man; address, in strict confidence, giving full particulars, "Manufacturer, 853," care Jeweler's Circular-Weekly.

WANTED, a first class watchmaker; must come well recommended, be able to do first class work and must be sober; steady position and good salary to right party. Address Paul-Gale-Greenwood Co., Norfolk, Va.

WANTED, by manufacturing jeweler, between Dec. 1 and Jan. 1, A1 experienced salesman to take our line of popular priced jewelry to the jobbers; must have large acquaintance with the trade and a successful record for getting business; correspondence confidential. Address "Manufacturing Jeweler, 740," care Jewelers' Circular-Weekly.

A FIRST CLASS firm manufacturing a salable line of 10 karat rings, wants a thoroughly up-to-date salesman to represent them in the southern states; he must have good business connections in that section and able to control a trade; position open Jan. 1, 1909. Address "Rings, 750," care Jewelers' Circular-Weekly.

WANTED, salesmen on commission by large eastern manufacturers, to carry as side line a popular, easy selling class of jewelry boxes that are known from coast to coast; commission will easily pay all traveling expenses with little effort; samples require very little space. Call for Mr. Jarlien, care Klauber Bros., 502 Broadway, New York, Nov. 20 and 21 from 1 to 4.

SALESMAN; Jan. 1, 1909, a manufacturing house, making the highest class of 14 karat gold jewelry, desires an active man well acquainted with the trade in the small cities of the middle west; only those who can give evidence of having produced results on this territory will be considered; jobbing house experience preferred; correspondence strictly confidential. Address "Results, 824," care Jewelers' Circular-Weekly.

Business Opportunities.

TO CLOSE AN ESTATE, old established retail jewelry business in Brooklyn shopping center; low rent; fine stock on hand; price, $12,000. Address "Attorney," Room 80, 16 Court St., Brooklyn, N. Y

FOR SALE, at Minneapolis, Minn., a prosperous jewelry business, established 20 years; stock inventories about $10,000; reason for selling, ill health of owner. Address "Z., 754," care Jewelers' Circular-Weekly.

GOING out of manufacturing, would sell fine mountings below cost, gold or platinum; also two patents, will exchange for building lots, house or diamonds; fine chance for a beginner. Rossi, 20 Maiden Lane, New York.

150 CARATS old mine diamonds, 1/8 to 5/8, $38 to 68 per carat; sent on memo. to well-rated dealers, with understanding you report same day you receive them; return cash with goods or report on what you keep; I have a few mounted goods also bought at this same trade sale; great bargains; be quick before all are sold; price moves them quickly. Dan I. Murray, broker, 3 Maiden Lane, New York.

(*Special Notices continued on page* 110.)

Special Notices.

(*Continued from page* 109.)

BUSINESS OPPORTUNITIES.—Continued.

FOR SALE, stock and fixtures, $4,000 to $5,000; good business; an eastern Kansas town of 5,000 population; railroad division and shops; watch inspection goes with sale; only one other jewelry store in town; good opportunity. Address M. F. Barger & Co., 42 Madison St., Chicago, Ill.

NEW YORK CITY incorporated manufacturing jewelers and commission merchants have an opening January, 1909, for a young man as salesman; must become interested hy investing $5,000 to $10,000; good returns. Address "Corporation, 784," care Jewelers' Circular-Weekly.

FOR SALE, one-half interest in an old, well established, paying jewelry business, located in a beautiful and healthy southern city of ahout 100,000 inhahitants; good opportunity for right man with from $12,000 to $16,000; reference. C. G. Alford & Co., 192 Broadway, New York, or P. O. Box 912, San Antonio, Tex.

EMIL NOEL pays the best prices for watches, diamonds and jewelry; send stock at once, no matter how large or small and get money by return mail. Emil Noel, 552 E. 46th Place, Chicago, Ill.

FOR SALE, retail jewelry store in prosperous growing manufacturing town of over 20,000 in southern Connecticut, conducted successfully by present owner over 25 years; good chance for watchmaker to go in business; stock and fixtures about $3,000; reason for selling, poor health. Address "Opportunity, 819," care Jewelers' Circular-Weekly.

RAISE MONEY quick, by sending your diamonds and watches to me; liberal cash prices remitted on receipt of goods; business confidential; National Bank references. H. Schwartz, 903 Heyworth Bldg., Chicago, Ill.

FOR SALE, half interest in an old, well established, hig paying jewelry business located in a beautiful and healthy southwestern city of 20,000 or more population and good outside country to draw from; enjoying a fashionable trade with finest selected stock and fixtures; finest store in this section; husiness in A1 standing commercially as well as with its customers; made money during panic; finest opportunity for good, lively man with $15,000 to $16,000 cash; sickness cause for selling. Address "T., 317," care Jewelers' Circular-Weekly.

DO YOU WISH TO RETIRE? Are you looking to raise ready cash quick? We are ready to purchase your entire or surplus stock of diamonds and jewelry, no matter how large it may be; we also advance liberal cash on same; highest prices paid for entire stocks; communicate with us before consulting others and get quick returns; communications strictly confidential. Address Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328, Williamsburg.

For Sale.

FOR SALE, tools; complete set of jewelers' tools, cheap. Address Mrs. Hogg, 4817 Lloyd Ave., Norwood, O.

DIAMONDS, cash bargains; to those who are looking for the most for the money we can now offer exceptional bargains in all size diamonds; state quality in ordering. Rubenstein Bros., 14 Maiden Lane, New York.

A GENUINE SNAP for someone; three 8-ft. wall cases, mirror connections; one 19-ft. fine cross partition; one 8-ft. floor case; one 10-ft. table and case; one 6-ft. jewelers' screen; one lot clock shelving; one lot china shelving; two fine parellel watch racks and mirrors; all genuine mahogany and plate glass, good as new; cost $1,275, will sell for $650; crated and in cars here Jan. 20; cuts on application. Harry Dixon, North Platte, Nebr.

To Let.

TO LET, cheap, a part or all of romm 53, No. 3 Maiden Lane, New York.

DESK ROOM or window space to let, fine light. Inquire Room 41, 68 Nassau St., New York.

PART of large light office or desk room for rent. Inquire, Room 106, 10th floor, 1 Maiden Lane, New York.

BENCH ROOM for watchmaker in light office, situated in center of shopping district. Room 3, 429 Sixth Ave., New York.

PART of a very desirable office, with fine north and east light, suitable for precious stone business or manufacturer's representative; rent moderate. Room 48, 37 Maiden Lane, N. Y.

UNEXCELLED furnished desk and safe privileges, also private partitioned office with rolltop desk, suitable for watchmaker, engraver, setter or stone hroker. Inquire of Superintendent, Cockroft Building, 71 Nassau St., New York.

Exchange.

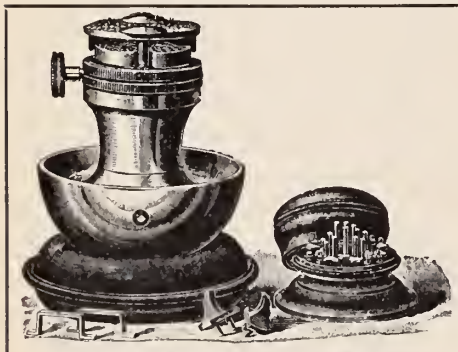
FOR EXCHANGE, one combined Geneva ophthalmoscope and retinoscope with table; desire to exchange for an engraving machine, or will sell cheap for cash. Fred Radebaugh, Cordele, Ga.

Wanted to Rent.

WANTED TO RENT, light desk room on Maiden Lane, New York, suitable for dealer in precious stones; state price and particulars. "V., 868," care Jewelers' Circular-Weekly.

Miscellaneous.

PORTRAIT MINIATURES copied from any photo on watches, dials, brooches and lockets. Goldstein Engraving Co., 45 Maiden Lane, New York.



The Stehman Reversible Ball-Base Engraving Block. Price $11.75

Height including pad, 7 inches, but can be adjusted to 8½ inches. Weight, 15 lbs. The tools comprising the set as shown include: 1 full set of Pins and Pegs, 1 Spoon Holder, 1 Button Holder, 1 Ring Holder.

WHILE THEY LAST

We will sell you a Stehman, Reversible, Ball-Base Engraving Block for

$11.75

As the supply is limited you should order at once to secure this exceptional offer.

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Beautiful Emerald and Apple Green Color

PRODUCTS

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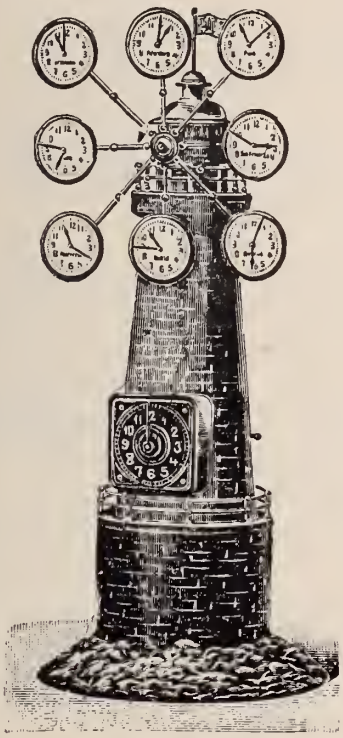
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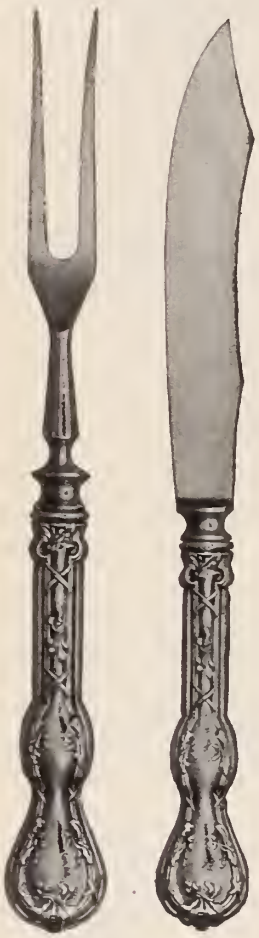
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Carving Set, 3 pieces, Jordan's English Blades, - - 8.50
Bridal Set, 24 pieces, Hollow Handle Knives, - - 10.50
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6 Hollow Handle Med. Knives and Forks, Satin Box, 6.50

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H. H. COLLARD, Silversmiths' Bldg., 15-17 Maiden Lane, N. Y.

E. H. H. SMITH SILVER COMPANY
Bridgeport, Connecticut

New Stone and Jewel Device

For Jewelers and Watchmakers



No. F116.

Absolutely the handiest and best device known for picking up, handling and setting stones. Equally useful to the watchmaker in handling watch jewels and jewel pins of every description. Also handy for design workers.

This stone handling device is in the form of a wax stick, which quickly and safely picks up any size stone or jewel with no chance of "getting away" which so often happens when using a tweezer. It is very simple as shown in illustration.

Every repairer and stone handler should have one. It is made in the style of a screw pencil and can easily be carried in the pocket.

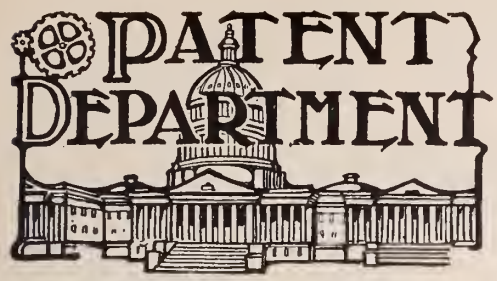
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THE LARGEST EXCLUSIVE JEWELERS' SUPPLY HOUSE IN THE WORLD



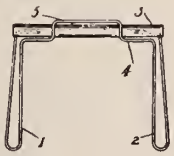
[IN WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN, THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

ISSUE OF NOV 10, 1908

903,247. WATCH-RETAINER. Carl L. H. Wagner, Chicago. Filed May 16, 1908. Serial No. 433,326.

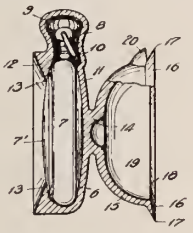
A retainer comprising a wire member provided with the spring loops 1 and 2 connected at their front upper ends, a holding bar U-shaped in cross section secured to the upper rear ends of the spring loops, a securing bar provided with means



for fastening it to the garment with which the retainer is used, and detachable interlocking means for securing the holding bar to the securing bar.

903,545. WATCH-SUPPORT. Lewis D. Crossett, Seattle, Wash. Filed May 7, 1908. Serial No. 431,534.

As a new article of manufacture, a container for a watch having an open front and a closed back, and a sucker formed integral with the con-



tainer, said sucker being provided with a flange with a conical-shaped inner surface and terminating in a sharp peripheral edge.

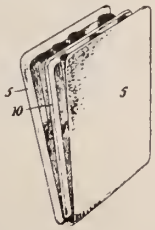
903,662. FOUNTAIN-PEN. Joseph Board, Chester, N. Y. Filed March 4, 1908. Serial No. 419,091.

A fountain-pen having a feeder consisting of a plug with a feed duct therein, a substantially flat



pen point having a suhstantially flat feed plate attached thereto, and means for securing said pen point and said feed plate upon said plug to receive ink from said duct.

903,690. CIGARETTE-CASE. Barnett Epstein,

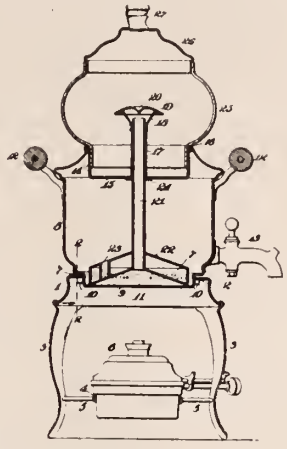


New York. Filed June 13, 1908. Serial No. 438,312.

A cigarette-case formed of pockets having an inner flap and an outer flap, said inner flaps being attached together and having a metal binding strip attached to the edges thereof.

903,801. COFFEE-MACHINE. Sigmund Sternau, John P. Steppe and Lionel Strassburger, New York, assignors to S. Sternau & Co., New York. Original application filed Jan. 31, 1903, Serial No. 141,260. Divided and this application filed Oct. 21, 1903. Serial No. 177,979.

A coffee-machine having a liquid receptacle with an open mouth and an unrestricted body portion, there being no portion of the body of less diameter than the mouth, a percolating device resting on the



bottom of the receptacle and a foraminous coffee holder resting in the mouth of the receptacle and through which the percolating device extends, the said parts being separable from one another, leaving the entire interior of the receptacle clear for cleaning.

UNITED STATES TRADE-MARKS.

[The following trade-marks have been adjudged entitled to registration under the Act of Feb 20, 1905, and are published in compliance with Section 6 of said act. Said section provides:

"Any person who believes he would be damaged by the registration of a mark may oppose the same by filing notice of opposition, stating the grounds therefor, in the Patent Office, within 30 days after the publication of the mark sought to be registered, which said notice of opposition shall be verified by the person filing the same before one of the officers mentioned in Section 2 of this act. If no notice of opposition is filed within said time the commissioner shall issue a certificate of registration therefor, as hereinafter provided for."

Marks which are stated to have been "Used 10 years" are registrable under the last proviso of Section 5 of said act, which is as follows:

"And provided further, that nothing therein shall prevent the registration of any mark used by the applicant or his predecessor, or by those from whom title to the mark is derived, in commerce with foreign nations or among the several States, or with Indian tribes, which was in actual and exclusive use as a trade-mark of the applicant or his predecessor from whom he derived title for 10 years next preceding the passage of this act."]

PUBLISHED NOV. 10, 1908.

Ser. No. **27,991.** (CLASS 28. JEWELRY AND PRECIOUS-METAL WARE.) The D. L. Auld Co., Columbus, O. Filed June 10, 1907.

Particular description of goods.—Cuff buttons, pin and belt buckles, fraternity pins, scarf-pins and hat-pins, bracelets, brooches, lockets, fobs,



cigarette-holders, match-boxes, ornamental pendants and charms, rings, spoons and forks made of precious-metal or of silver-plated ware.

Ser. No. **37,088.** (CLASS 28. JEWELRY AND PRECIOUS-METAL WARE.) Leys, Christie & Co., New York. Filed Sept. 1, 1908.



Particular description of goods.—Jewelry for personal wear.

TRADE-MARKS REGISTERED NOV. 10, 1908.

71,236. FOUNTAIN-PENS. Mabie, Todd & Co., New York.

Filed June 13, 1908. Serial No. 35,332. Published Sept. 8, 1908.

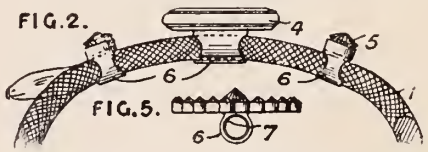
BRITISH PATENTS.

(Abridgments of Specifications, 1907, from *The Illustrated Official Journal.*)

ISSUE OF OCT. 27, 1908.

15,649. JEWELRY. P. Doppenschmidtt, Pforzheim, Germany. July 8.

Bracelets and Bangles; Finger Rings.—A watch 4, Fig. 2, precious stones 5, lockets, rosettes, composite ornaments, or the like are provided with



eyes 6, Figs. 2 and 5, so that they may be threaded on bracelets 1 or the like, which are of serpentine form. A cork for similar lining 7 for the eye improves the grip.

Complete specifications accepted Oct. 21, 1908.

1907.

22,419. SPOUT FOR TEAPOTS. Woodall.

26,059. INKWELL. Heissenberger.

26,451. CLOCKWORK PIVOT HOLES. Grivolas.

1908.

805. KEY-RING. Forbes.

13,929. LINK BUTTONS. Barney.

19,211. FOUNTAIN-PEN. De la Rue.

UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for The Jewelers' Circular-Weekly by R. W. Bishop, Patent Attorney, Washington, D. C.]

Issued Nov. 10, 1891.

462,706. CLASP. F. J. Herrick, New Britain, Conn., assignor to the North & Judd Mfg. Co., same place.

462,790. BRUSH. Henry Berry, Shelton, Conn., assignor to the Derby-Silver Co., same place.

462,803. APPARATUS FOR FORMING HINGE-FLATS UPON WATCH CASES. Fritz Mink, Philadelphia, Pa., assignor to the Keystone Watch Case Co., same place.

462,831. BUTTON OR STUD. F. E. Williams, New York, assignor to J. E. Hills, Brooklyn, N. Y.

462,856. INKSTAND. J. W. Carter, Newton, Mass.

462,914. BUCKLE. G. B. Pilkington, New Britain, Conn., assignor to the Traut & Hine Mfg. Co., same place.

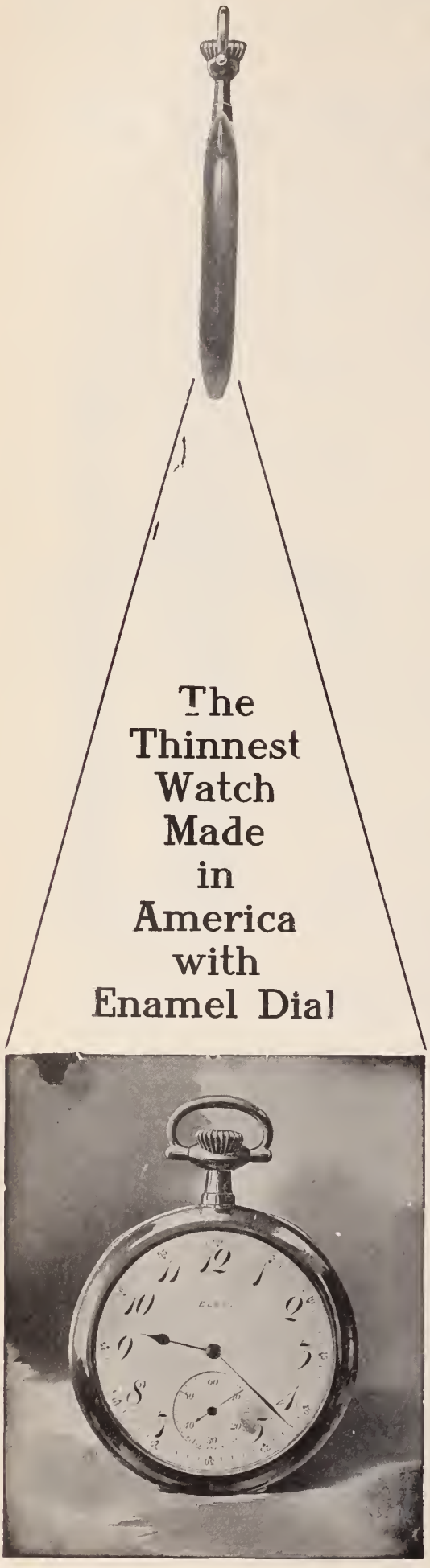
462,916. LINK FOR JEWELRY. H. U. Wilson, Wrentham, Mass., assignor to Wade, Davis & Co., same place.

462,917. BRACELET. H. U. Wilson, Wrentham, Mass., assignor to Wade, Davis & Co., same place.

463,101. ASTRONOMICAL CLOCK. A. M. Cory, New Providence, N. J.

Designs issued Nov. 12, 1901, *for* 7 *years.*

35,282 and **35,283.** THERMOMETER MOUNTINGS. G. E. Taylor, Rochester, N. Y., assignor to the Taylor Bros. Co., same place.



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The public have been waiting for a thin Elgin Watch—now it's here—the

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THE HOROLOGICAL REVIEW

The Saddle-Watch of the Prince-Elector, John George II. of Saxony.

THERE is in the possession of the German Emperor a product of the watchmaker's art, dating from the second half of the 17th century, that merits, in various respects, the widest attention. While this timepiece, in its form and technical construction, resembles the watches of its period, with its diameter of 2.814 inches (71.5 mm.) and thickness of 1.496 inches (38 mm.), between the glass and the back of the case, it



Fig. 1.

exceeds their usual dimensions. In this timepiece, says Max Engelmann in *Allgemeines Journal der Uhrmacherkunst,* we have one of the really rare watches, known as a saddle-watch, and which, like the somewhat larger, old carriage watches, were owned almost exclusively by princely personages.

The saddle-watch, shown in the accompanying illustrations, Figs. 1 to 4, was the property of the Saxon prince-elector, John George II., who reigned from 1656 to 1680, and in its ornamentation, bears reference to the elector's rank as a knight of the garter. The honor of this most eminent English order was conferred upon the elector by the ambassador of King Charles II., of England, the knight, Wilhelm von Schwan, on Easter Tuesday, April 13, 1669. The investment of the prince with the new dignity was effected by the English ambassador in the most solemn manner. The esteem in which the prince-elector held this high honor is revealed by the fact that on two occasions, 1671 and 1678, he had medals[1] struck to commemorate the event.

In the last-named year, Wilhelm von Schwan came again to Dresden to attend the celebration of the St. George Festival, which was held with great show and pomp in the Dresden castle on April 23. As a souvenir of this festivity, we have the medallion of the order of the garter, the pendant, to be worn on a neck chain, representing the mounted St. George, both preserved in the Green Vault, at Dresden, and the portrait of the prince-elector, in the regalia of the order, painted by Schober and showing the prince-elector in his robes of state, with the device of the order attached to the collar, both articles in the possession of the Dresden Historical Museum, likewise the saddle watch to which we wish more particularly to refer.

The case of this watch, of silver, in the finest pierced work, is completely adorned on the reverse side (Fig. 2) with the coat-of-arms of Saxony, divided into 21 fields and surmounted with eight crested helmets. The edge of the case shows, arranged in a wave-like line, between scroll ornamentation, the motto of the order, "Honi Soit Qui Mal Y Pense." It is set off by being underlined with a strip of burnished copper. The enameled dial (Fig. 1) shows, in the center of the figure ring, in colors, St. George, killing the dragon.[2]

On the back plate (Fig. 3) above the beautifully-wrought balance cock, in pierced work and the striking disc, the crossed electoral swords and the rhombic arms are shown, surrounded with baroque ornamentation, in blued steel, screwed on. The supporting pillars of the plates are concealed by gilded lions rampant, supporting the arms of the four principal provinces, Saxony, Jülich, Cleve and Berg. Unfortunately, the second of these lions is missing. The fusee-spiral of the works is protected by the initials of the Prince Elector J. G. D. S. E. (Johann Georg, Dux Saxoniæ Elector). The barrel (Fig. 4) displays, in pierced work, the first word of the electoral device, sursum[1].

The works are neatly made and in no respect inferior to other watch works of this period. With the exception of a few parts, made of iron, they are of brass. The



Fig. 2.

time mechanism is the only one at that time in use, the verge escapement with wheel balance. The fusee is already provided with chain drive, a much more perfect device, compared with the catgut, at that time generally used. The watch proclaims the hours by loud strokes. The striking bell extends over the whole work and is attached to the case. Unfortunately, the watch has been subjected to an innovation, that in its sober form certainly never proceeded from the master's hand. To insure greater precision of rate, the spiral balance spring, invented by Hooke and Huyghens

[1]See W. E. Teutzel, Saxonia Numismatica, L.A., Dresden, 1705. Part III., Table 57, V., Table 61, I. Further, in coins minted by John George II., relating to the knighthood conferred, same Table 60, IV., Table 61, III., Table 62, I.

[2]Enameled dials for watches were first introduced by Paul Vieth, in Blois, in 1635. The dial shown in Fig. 1 is still entirely in the style of Louis XIII. The horse and rider on this dial, contrary to the representations on the order-insignia and remembrance medals referred to, are shown facing the left. The device reads: "Sursum deorsum." On a vicarite coin, of the year 1658, the complete device, as follows, is impressed: "Sursum oculus coelum spectat terranique, deorsum wempe Deo et Patria cura suprema manet." (Teutzel, Table 54.)

[1]The masters' book of the present clockmakers' guild bears on its first page the following record in relation to this: "Anno 1670 (Michaelmas Quarter). Johann George Müller has presented his complete masterpieces, according to which he is recognized as a full master and accepted as a guild member, as certified in a public announcement."



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WALTHAM WATCH COMPANY
WALTHAM, MASS.

in 1658, but which made very slow headway, was subsequently installed. This is proved by the raising of the balance cock, by placing a piece of metal under it, and the regulating plate, forming the segment of a circle, placed above the Christian name George, and which certainly formed no part of the original works.

The available data suffice to establish the time of the completion of this masterpiece of the baroque period. I desire, however, to add the following: As maker, the name of "Johannes Georgius Müller, Dresdæ," appears. He was admitted in 1670 as a master to the watchmakers' guild. Only as such, was he in a position, according to



Fig. 3.

the rules of the guild, to make watches independently and attach his name to them. The watch is equipped only with hour hand and hour works. The minute hand, as applied to small horological mechanisms, did not make its appearance until the beginning of the 17th century. As the earliest specimen of a small timepiece with a minute hand may be mentioned the saddle-watch of King Charles XI., of Sweden, in the



Fig. 4.

Pleissner watch collection at Dresden, which was made about 1670. It is, therefore, to be accepted as certain, that the Dresden specimen was made between 1670 and 1680 (the year of the death of Johann George II.)

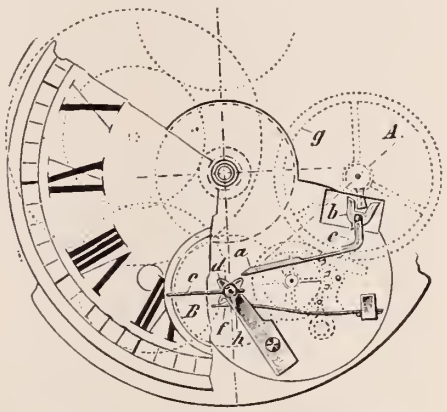
With the time of the above master, the horological industry in Dresden, and in fact throughout Saxony, began to exist on a more substantial footing, modest efforts to establish it having been made under Prince Elector August (who reigned 1553 to 1586), until the period of our master, since the invention of the pocket watch (about 1511), by Peter Henlein of Nuremberg, the south of Germany, especially Nuremberg and Augsburg, later France and Holland, controlled the market for watches. Other productions of the master are not, so far, known to me, but the Royal Mathematico Physical Hall in the Dresden "Zwinger" has two specimens of the work of his no less thorough colleague, Martin Hiller, who was pronounced a master in Dresden in 1668.

In connection with the circumstances here referred to, this relic of Dresden's court life and industrial skill at the baroque period, is of especial value to Saxony. The determination of the Emperor, to place this watch on exhibition at its place of origin, at the great art exhibition held in Dresden, in 1908, was welcomed with grateful thanks.

Another Watch with Independent or "Dead" Seconds.

HERE is another form of independent or dead seconds watch. Several of these watches were illustrated and described in the issue of Nov. 4.

Its inventor, M. Perrier, of La Chaux de Fonds, Switzerland, doubtless derived his idea from the electric counters, or recording hands, with which a lever, operated by



ODD FORM OF "DEAD" SECONDS WATCH.

an electromagnet, pushes, at each closing of the circuit, a tooth of the ratchet.

A lever of a special form, a, is pivoted at b on the fork. The free end of this lever is so disposed that at each oscillation in one direction of the fork it causes an advance of one tooth of the star wheel d. This star, which has four rays or points, is mounted on a special arbor, carrying the seconds hand e; it is kept at rest during the interval between each operation of the lever by a very light spring f.

The watch to which this mechanism is adjusted is a Roskopf timepiece, the balance of which beats quarter seconds; a jump of a quarter of a revolution is thus obtained at each double oscillation of the balance and the hand thus makes one revolution every two seconds. We thus have a dead half-second.

We do not know what has been the fate of this invention, but it seems to us that this lever, mounted on a fork, must exercise a disturbing effect on the operation of the escapement.

Obtaining the Correct Height and Division for a New Cylinder.

A VERY interesting method was described and illustrated in a recent issue of *La France Horlogere* to determine the

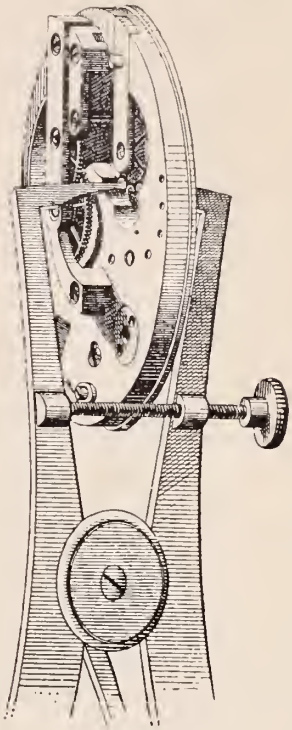


Fig. 1.

exact height and division for a cylinder by means of an improved "Douzieme gauge."

It has always been a difficult task for the repairer to obtain the relative height of a cylinder and 'scape wheel, when the turn-

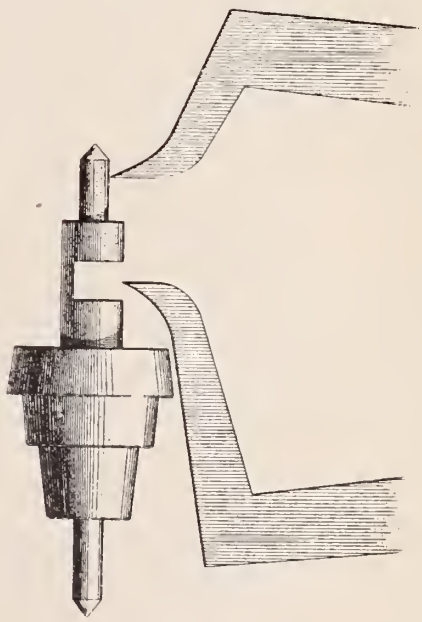


Fig. 2.

ing of a new cylinder or cylinder plug is required. Such parts must be made with great accuracy, as the 'scape wheel must pass through the passage cut for it in the cylinder, without touching either the top or bottom of it, as shown in Fig. 2.

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ment of this gauge is the stop screw, which acts as a steady post. After the correct height for the lower part of the cylinder has been determined, which is done by placing the lower jaw of the gauge on the chariot, the upper one resting on the 'scape wheel, as shown in Fig. 1, the stop screw may then be adjusted according to the height of the 'scape wheel, and the gauge can then be removed from the recess of the lower plate, by lifting the gauge's upper jaw without loosening the original size.

Watch Errors and Their Remedies.

THE job of putting in a new balance staff appears to many watch repairers very simple, and little attention is given to this very important operation. While the balance staffs for American watches may be obtained in material stores, it requires, however, scrupulous attention to select the exact-fitting staff. The balance-seating, for instance, if somewhat smaller than the bal-

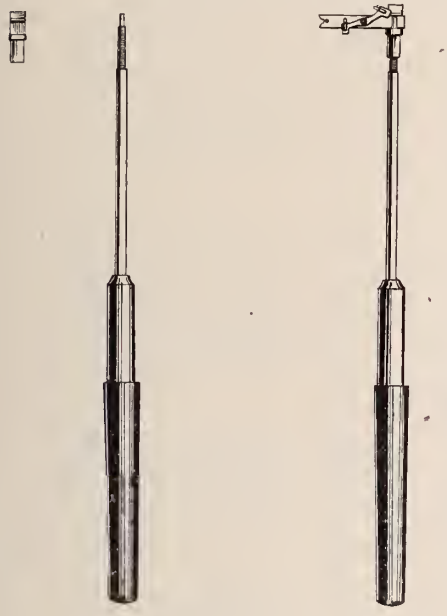


FIG. 1. FIG. 2.

ance hole, even though carefully staked on and rivetted, will throw the balance out of round and poise. The same fault will also be apparent if the balance will be forced on its seating.

It is advisable, in order to obviate this error, to choose a balance staff with a balance seating larger than the balance hole. The balance hole may then be carefully broached to fit on its seating, friction tight, and then slightly rivetted with a round punch. The hole of the punch fits on the seating of the hair spring collet. In this manner the balance will not be removed from its original poise, and less difficulty will be experienced in the truing.

It is requisite in every case where a ruled staff was turned in, to test the balance, for poise, as an exact timing will be an absolute impossibility with an imperfect balance. This test is best performed by using a pair of ordinary spring truing calipers. The balance having been placed in the calipers and allowed to spin freely, the poise of the balance may then be observed when resting the calipers against the bench, permitting the balance to come to a standstill. If out of poise, the balance will be drawn downward by the weight of the heaviest part of the balance rim and the balance will halt in one particular position. To rectify this error the weight of the balance must be equalized, which is generally done by reducing the size of the balance screw, always filing or countersinking the bottom screw, which is the heaviest, and is drawn to the bottom by its own weight.

READJUSTING ROLLER SHAKE IN FULL-PLATE WATCH.

"It is a very difficult task," said an old watch repairer, "to readjust the roller shake in a full-plate watch." This remark aroused the curiosity of the young horological student, and the experienced speaker was requested to explain why the roller shake in a full-plate watch needs readjusting more frequently than that of a three-quarter plate, and wherein the difficulty exists. The pallet and fork of a full-plate watch, it was explained, are two separate parts, and are fastened to each other by the threaded pallet arbor, whereas in a three-quarters-plate watch the pallet and fork are one piece and a derangement of the roller shake is only possible by a direct or indirect bend in the fork. When, for some reason or other, the arbor of the three-quarters-plate pallet is worked loose and loses its grip on the pallet and fork, an imperfection in the escapement arises and the tightening of the arbor and adjusting of the roller shake are essential.

Difficulties present themselves at this operation on account of the pallet and fork being covered by the train bridge, and unless the practitioner is very expert the pallet will have to be taken out several times for readjustment. The awkwardness in handling a full-plate watch, where the whole train and pallet is covered with a single train bridge, is also well known, yet many inconveniences can be greatly diminished by having a practical and advantageous system for reaching and readjusting the respective parts without taking the watch apart after it has once been cleaned and put together.

It often happens, mainly in full-plate watches, that after the watch has been put together it must again be taken apart in order to readjust the roller shake or let-off, because the pallet is out of reach. This unnecessary work may be avoided by applying a tool to the part on which the operation is to be performed. A very ingenious and handy little device for that purpose is shown in the accompanying illustration. The construction of this useful little instrument is so simple and easy to make that the time which a practitioner may spend in making it will prove to be a paying investment.

Fig. 1 shows both parts of the tool, which are made of steel. The cylinder is provided with a notch on the end to receive the fork and a threaded hole for the central screw. The central screw, which acts as a lever, may be turned thinner on the extreme end, in order to bring it in contact with the pallet only.

Fig. 2 demonstrates the utility of the tool, which is shown holding the fork in its notch, the central screw pressing against the pallet. When turning the central screw, the pallet is shown sidewise, and the roller shake is by this method increased or decreased according to the part of the fork to which the tool is applied. It is hardly necessary to give further explanation of the device, as a single glance at the illustration will enable the repairer to realize the number of difficulties which may be overcome by this tool. It should also be mentioned that the bending or breaking of the pallet arbor pivots in a full-plate watch while taking the watch apart, or when putting together, is a common occurrence. This is so because the end of the fork is located between the lower balance bridge and the top plate. If the top plate is carelessly removed, the fork is apt to be lifted slantingly out of the hole by the lower balance bridge, and the bending of the pivot will be unavoidable. It is therefore advisable to lift the pallet and top plate simultaneously by placing the tweezers on the pallet. A very advisable method by which to put a full-plate watch together without the usual inconvenience is to place the pallet arbor pivot in its upper jewel hole, holding the pallet and top plate with the tweezers while transferring the same to the pillar plate.

C. R.

Why Some Clocks Strike 13.

OFTEN in the country the great clock upon the front of an old-fashioned farm will strike at 1 in the afternoon 13.

"The idea is supposed to have originated in this way," said a farmer. "There was a man going over his lands after lunch, and, though it was nearly half-past 1, he found all his harvesters lying smoking under a tree.

"'Men, why are you not at work?' he said.

"'Why, it ain't 1 yet, is it boss?' said the men. 'We was waitin' for the clock to strike. If it has struck we didn't hear it.'

"'That excuse has been worked on me before,' said the farmer. 'It won't be worked on me again, though.'

"And he sent for the clockmaker and had his big clock arranged so that it would strike at the time for the men to return to work 13 times instead of once."

A Clock of 1776.

A RESIDENT of Bath, Me., Frank H. Percy, recently secured an old-fashioned clock bearing the date 1776. The timepiece stands about eight feet tall and is built of solid mahogany with the exception of a door which is a handsome piece of bird's-eye maple in which mahogany is also used. The weights are of brass, all hand made, while the dial is hand-painted. Above the dial is the scene of the rolling sea, with a full rigged ship sailing along, rocking with the swing of the pendulum. There are brass corner pieces for the edges of the clock and also brass braces, while in the center of the top may be found a good-sized eagle and two smaller ones on either corner. The clock is in an excellent state of preservation and keeps accurate time.

The partnership existing between Webb & Awtrey, Acworth, Ga., has been dissolved, W. M. Webb continuing alone.

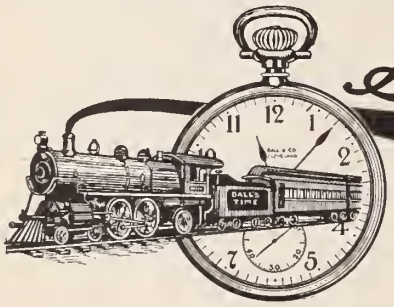
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SUSSFELD, LORSCH & CO., New York City
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E. & J. SWIGART . . Cincinnati, Ohio
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PATEK, PHILIPPE & CO.

WATCHES

RECORD of 1907-1908

Kew Observatory Trial of Watches and Chronometers

The First, Second, Sixth, Seventh, Eighth and Ninth
BEST RECORDS

Geneva Astronomical Observatory Timing Contest
53 out of 101 Prizes, namely:

The only First Prize for Best Average Running among Makers
4 First Prizes . . . . . out of 5
Including all the highest and the nearest to perfection ever obtained by a portable timepiece
10 Second Prizes . . . . . out of 18
9 Third " . . . . . " 17
12 Fourth " . . . . . " 26
7 Honorable Mentions . . . . " 18
10 Single Prizes . . . . . " 17

19 Manufacturers Participated

Awarded Hors Concours (Beyond Competition): Milan, 1906; St. Louis, 1904; Chicago, 1893; Paris, 1900; Paris, 1889; Antwerp, 1885; Zurich, 1883. Centennial Exposition: Philadelphia, 1876. Gold Medal: Nuremburg, 1905; London, 1885; Calcutta, 1883; Croningen, 1880; Paris, 1878; Vienna, 1873; Paris, 1867; Paris, 1855; London, 1851; Paris, 1844. Diploma of Honor: Nice, 1883.

68 Nassau Street, NEW YORK **GENEVA, SWITZERLAND**

WM. C. PENFOLD CO.

No. 35 MAIDEN LANE, NEW YORK

LARGEST EXCLUSIVE WATCH JOBBERS IN NEW YORK OF

Dueber-Hampden Watches
Dueber Cases — Hampden Movements

A Complete Line Always on Hand. Mail Us Your Orders

WESTERN WATCH CASE MFG. CO.

E. V. WENDELL, President

MAX MAYER, Secretary

Makers of

Artistic Gold Watch Cases

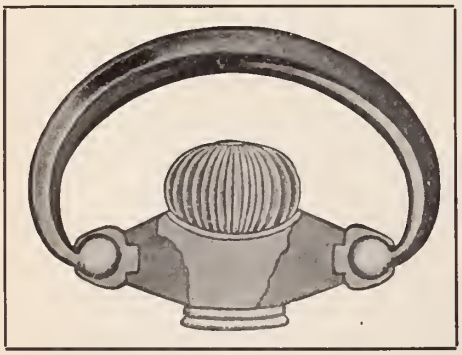
FOUNDED 1887

103 STATE STREET, CHICAGO

Particular attention to Special and Presentation Cases

An Exquisite Variety of Staple and Fancy Cases at Moderate Prices





Patented July 25, 1905; May 21, 1907
Other patents applied for
Patented in foreign countries

ATTENTION!

We beg to notify the Trade that up to date the **Dubois Watch Case Company** are the only concern licensed under our United States Patents (and Patents Pending) on Ball Bearing Bow, to manufacture, use and sell such pendants and bows on their Watch Cases.

All other cases showing bows like ours are an imitation and infringement on our patents.

THE WACHTER MANUFACTURING COMPANY, Hartford, Conn.
S. E. F. WACHTER, President



Your Customer

Won't Be Called Down

for not having correct time, if you sell him

The Incomparable Rockford Watch

The most reliable and satisfactory watch made

Write for price list and advertising matter.

ROCKFORD WATCH CO.
ROCKFORD, ILL.

HALL CLOCKS



ELLIOTT'S CELEBRATED TUBULAR CHIMES

Harris & Harrington,
12 BARCLAY ST., NEW YORK

Sole Agents to the Trade for J. J. ELLIOTT & CO. LONDON

LANCET MOVEMENTS

Fitting Regular Jewel Series Cases

11 and 15 jewel, Open Face

Best and Most Accurate Ladies' Watch

Send us your cases we will do the fitting

PRICES ON APPLICATION



Sold either movement alone or cased up in solid 14k gold or 20-year gold filled swivel pendant

WRITE FOR SAMPLE

Every movement absolutely guaranteed

HIPP. DIDISHEIM & BRO.

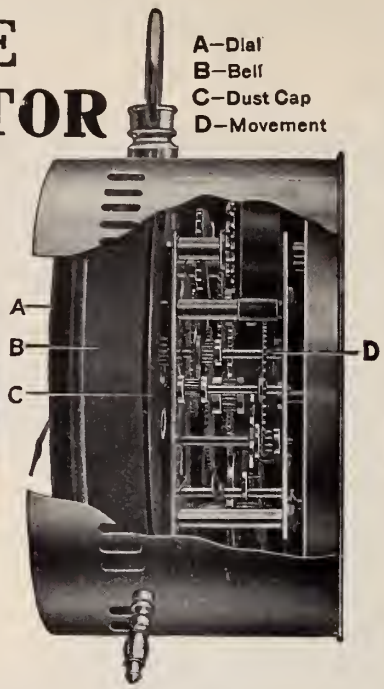
NEW YORK OFFICE
49 Maiden Lane

CHICAGO OFFICE
Columbus Bldg.

THE ROTATOR



FRONT VIEW



INTERIOR VIEW

¶ Highest Grade, Lowest Price, Alternating Alarm. Rings at intervals of fifteen seconds with manual stop. Largest and loudest bell of any nickel alarm clock made. Bell contained entirely within the case. Movement fully protected from dust by "Dust Cap" shown in cut.

¶ Sold by all leading jobbers. If your local jobber does not handle the ROTATOR, write us.

THE E. INGRAHAM CO.
BRISTOL, CONN.

The Lady Racine



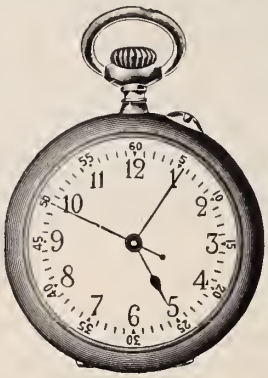
Positively the BEST chatelaine watch in the market.

Machine Made

10, 11, 12 and 13 Line; Cylinders and Levers; cased in Nickel, Gun Metal, Silver and Gold.

Material on Hand.

Write for prices.



Lady Racine Nurse Watch.

JULES RACINE & CO.,

103 STATE ST., CHICAGO. SOLE AGENTS **37 MAIDEN LANE NEW YORK.**

For Sale by all Jobbers

WATCH

For Our New

WATCH

Catalogue

We are headquarters for all American and Swiss Watches.

OUR FALL CIRCULAR IS NOW READY

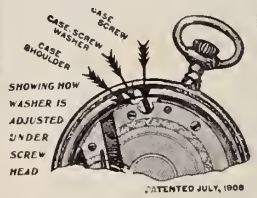
Of interest to you. It is free for the asking.

LEON HIRSCH

503 Heyworth Building

CHICAGO

A Postal Will Do



PATENTED PERFECT FITTING CASE SCREW WASHER

Perfect fitting under screw-head and always ready for use. Holds movements securely, even if screw shoulder on case is worn away or sprung. Made in all sizes. Prices, gross, $1.50; 4 doz. pkg., asst., 50c.; Single doz., 15c.

For sale at all material houses.

S. URICH,

334 Columbus Ave. **New York City**

WORKSHOP NOTES

For Jewelers and Watchmakers. Cloth. Postpaid, $2.50. Published by The Jewelers' Circular Pub. Co., 11 John St., New York.

WATCHES OF PRECISION



12 SIZE MOVEMENTS

Mathey Bros., Mathez & Co.

WATCHES DEMAGNETIZED

Manufacturers and Importers of

Superior, Plain and Complicated Watches.

Sole Agents for

CHAS. H. MEYLAN.

SMALL WATCHES A SPECIALTY.

Brassus, Switzerland **21 MAIDEN LANE, NEW YORK.**



12 SIZE SPLITS

THE

Ægis Case

(PATENTED)



THE ÆGIS is a new creation in gold case making. The center and bezel are in one. Instead of having the ordinary Cap, this case is provided with a rigid metal movement Cup, held friction tight in position. This Cup gives protection to the movement such as cannot be secured with the conventional jointed cap, while dust is thoroughly excluded from the front by means of the one-piece center and bezel.

MADE ONLY BY

ROY WATCH CASE CO.

21-23 MAIDEN LANE

NEW YORK

San Francisco Office, 704 Market Street

Artistic Photo Miniatures



on Watch-Cases and Dials. Pearl, Ivory or Porcelain for Brooches and Lockets. Hand Painted Miniatures. Etching on Silver.

CHARLES A. JOHNSTON

108 Fulton Street NEW YORK

American Watch Case Co.

Lost art and art undiscovered except to the originators furnish the specimens of rarest value. A.W.C.CO watch cases are the specimens of modern work which are prized by connoisseurs, the process of which manufacture is as yet undiscovered to metal workers other than the artisans of the A.W.C.CO



C 305 C 302 C 301

14K "SOLD BY US DIRECTLY TO YOU" 18K

9-11-13 Maiden Lane New York

A. S. WORMOOD, Jobber of

Illinois Movements—Fahys Cases

Not in any Trust or Combination. Sold on Their Merits

116 South 6th Street SPRINGFIELD, ILLINOIS

Mail orders promptly shipped. *Express always prepaid*

Learn Watchmaking

Refined, profitable labor. Competent men always in demand. We teach it thoroughly in as many months as it formerly took years. Does away with tedious apprenticeship. Money earned while studying. Positions secured. Easy terms. Send for catalogue. Address

St. Louis Watchmaking School, St. Louis, Mo.

Watch Repairing for the Trade

Careful, Reliable, Prompt Work. Trade References. Price List on Request.

A. D. PAPAZIEN 71-73 Nassau St. Cockroft B'g, New York

OUR SPECIALTIES

A WESTMINSTER CHIME
Hall Clock
AT A POPULAR PRICE



6050. NEWPORT
Height 18 inches. Width 11½ inches



6051. NARRAGANSETT
Height 19 inches. Width 11¼ inches

IMPROVED WESTMINSTER CHIME MANTEL CLOCKS

Elegant Domestic Mahogany Cases
Raised Silver Dial Rim

Ornamental Engraved Gilt Dials, 6½x9
Polished Movement, Solid Pinions

Complete Lines of Separate



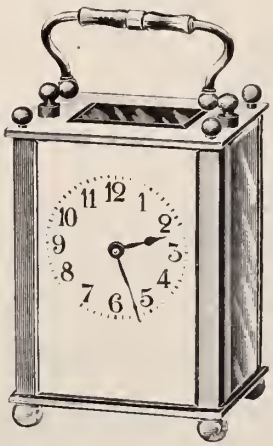
CLOCK No. 2
Genuine Mahogany Case
93 inches high 21 inches wide
13½ inches deep
Five-Chime Movement
Striking on Nickel-plated Tubes

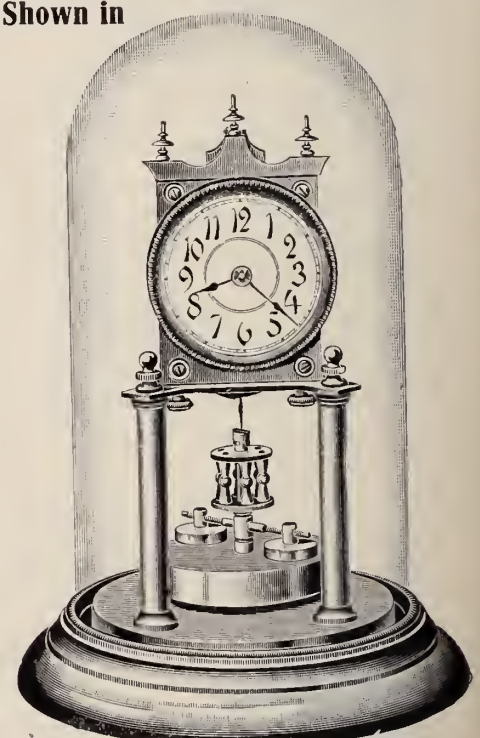
All Clocks Shown in Booklets!



High-Grade Cuckoo Clocks

Genuine Black Forest Clocks
Fine Steel and Brass Movement
Many Different Patterns





Urania 400-Day Clocks

Note Latest Improvement
Adjustable Pendulum Spring Attachment
Many Different Patterns

A COMPLETE LINE OF
FRENCH TRAVELING CLOCKS AND REGULATORS

SUSSFELD, LORSCH & CO. PARIS - 21 RUE DE L'ECHIQUIER NEW YORK - 37 MAIDEN LANE **IMPORTERS OF CLOCKS**

WRITE FOR BOOKLETS AND CIRCULARS



STORE KEEPING DEPARTMENT

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

The Gypsy's Camp—A Novel and Attractive Display

Prepared expressly for The Jewelers' Circular-Weekly

A RUSTIC or woodland scene is at all times interesting to city-bred folks, and when to this is added an air of mystery, by representing a miniature gypsy camp and embracing moving features, it will prove to be a big winning card.

Procure three rough and knotty poles, preferably slender ones. Arrange these so that they form a rustic tripod. Nail a square bit of board to the bottom of each pole, as shown in Fig. A. The idea is to prevent the poles from shifting, there being considerable vibration in most show windows, caused by nearness to the street and consequent jarring from passing of heavy vehicles. The small boards are nailed to the floor when poles are placed in the desired position, as shown in Fig. B, and can then be hidden by covering over with a few Autumn leaves. The illustration also conveys an idea of how the tripod is placed and shows manner of binding the poles together at the top with wire. This is afterwards covered with twists of straw.

An old black derby hat with rim and ribbon removed makes an excellent substitute for a real pot. If none is procurable, use some other similar lightweight object. After suspending your pot, as shown in illustrations, conceal your electric fan back of some large jardiniere or other portion of your display, in such a manner that you can train the breeze on the "pot" and cause it to swing to and fro very gently. A very small part of the current of air will, as a rule, produce the effect. The full force of the fan will vibrate the "pot" too violently. Now lay faggots beneath the "pot," i.e., a few rough sticks of wood. If a very realistic effect is wanted, arrange a red-tinted electric light bulb underneath the faggots so that when the current is turned on the effect produced will be as though a fire were smoldering below the "pot." Be careful to hide your fan in some manner, as the mystery of that "pot" moving over the fire is by its very simplicity, awfully puzzling when the job has been neatly done.

At one side, or at the rear of the window, arrange a strip of white cloth to simulate a tent with the flap thrown back so one can get just a peep at a table within, on which a deck of cards has been carelessly scattered. A good place for your fan would be below this table. Be sure to secure a plentiful supply of Autumn leaves and cover the bottom of your window by scattering a profusion of them. If the rear and the sides of the window are decorated with tree branches, using those with plenty of leaves, a most attractive effect will be produced.

Goods displayed could be placed well in front of the window, allowing the show to appear as a scenic background; signs used could be on fac-similes of leaves cut out of pasteboard. After making one for a pattern the rest can readily be modeled after it.

The trade value of curiosity will be quickly apparent from the results of this display; as a show of this nature in a jeweler's window is so novel it will necessarily cause comment and incidentally bring business.

Signs might read:

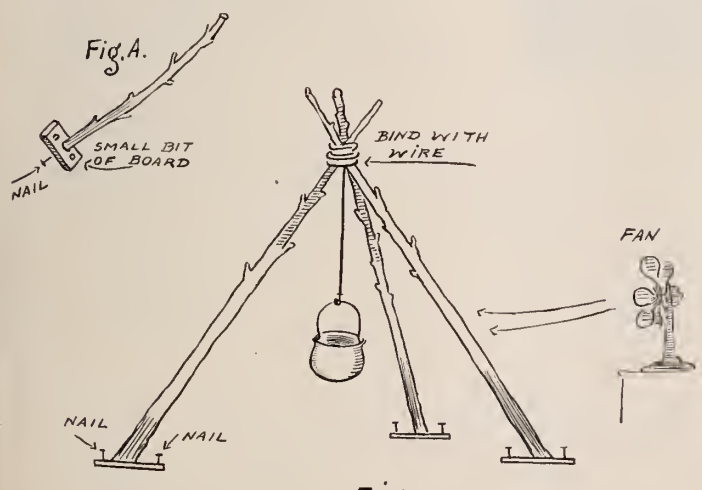
> Your Fortune Told.
> If You Buy Here You Will Be Pleased.

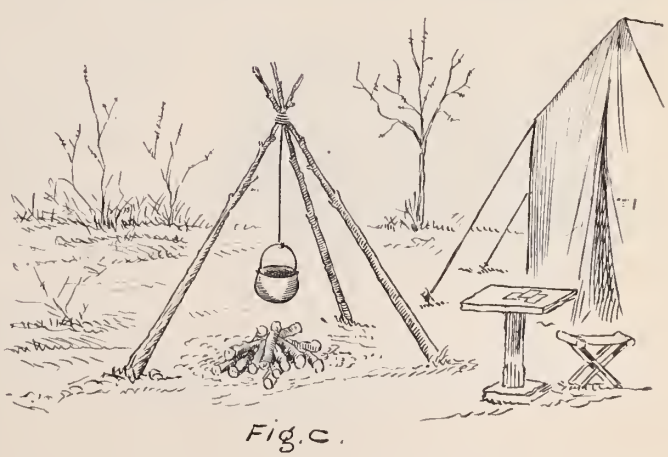
> When Buying Presents Patronize People Who Will Guarantee Their Future.

> Cross Our Palms With Silver or Gold,
> You'll be pleased; we guarantee all that's sold.

> All Kinds of Good Luck Charms,
> From Wedding Rings to Rabbits' Feet.

So far as the advertising to be done by the merchant is concerned, little need be said beyond the simple statement that he should always bear in mind that trait of human nature which will cause a customer to go to unusual pains and inconvenience in order to get the benefit of a bargain.—*Ex.*

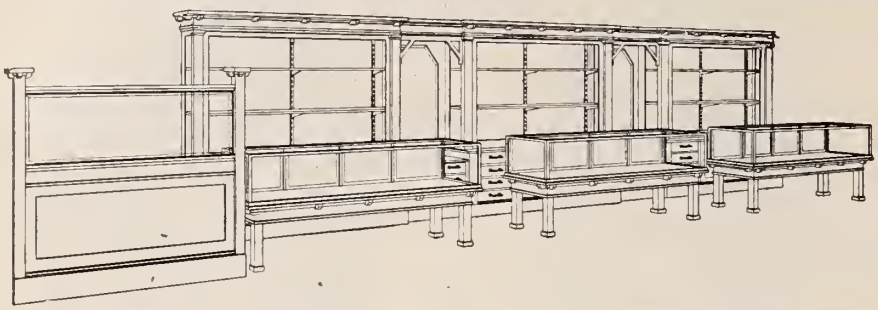




LAYOUT OF DISPLAY REPRESENTING GYPSY'S CAMP, SHOWING POSITION OF ELECTRIC FAN USED TO GIVE A SWINGING MOTION TO THE KETTLE.

ALEXANDER H. REVELL & CO.

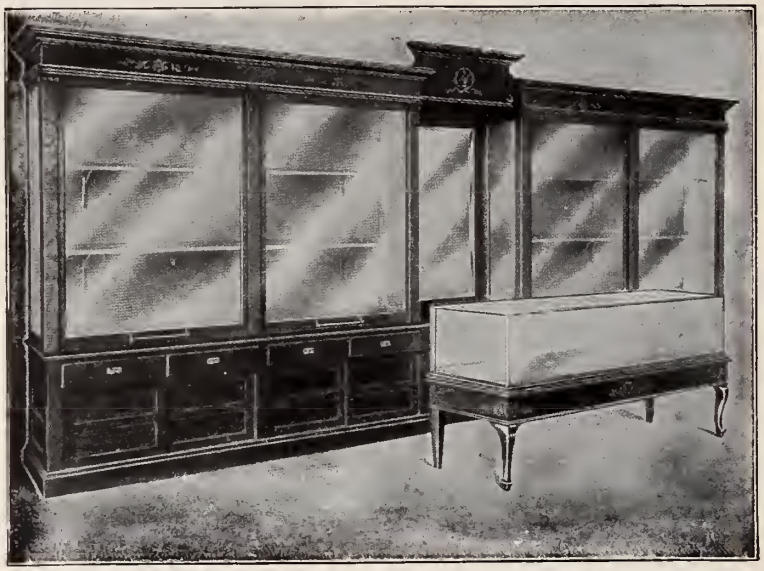
REES, DAYTON, EASTMAN AND HAWTHORNE STREETS **CHICAGO, ILL.**



Manufacturers of
High-Grade Jewelry Fixtures

¶ Wall Cases, Show Cases, Tables, Tray Cases, Etc.

"Let us quote you prices."

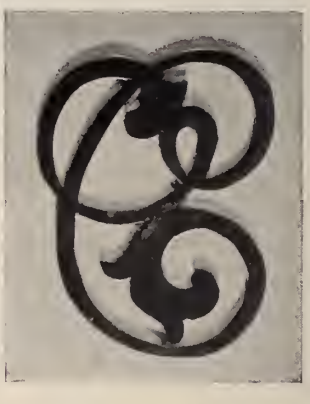


Colonial Wall Case, No. 123. Counter Case and Table, No. 107B.

F. C. JORGESON & CO.

11 to 17 NORTH ANN STREET, CHICAGO

MAKERS OF **High-Grade Jewelers' Fixtures**



SEND FOR OUR NEW FALL STYLES

Gold Filled Initials and Fobs

Solid Gold Monograms, Ladies' Belt Buckles, Pins, Etc.

THOMAS J. DUNN CO.

100-1 Chambers St. NEW YORK

SCHUTT'S JEWELERS' ENAMEL

SOLE AGENTS

F. W. DEVOE & C. T. RAYNOLDS CO.

101 FULTON STREET, NEW YORK

HOROLOGICAL DEPARTMENT

BRADLEY POLYTECHNIC INSTITUTE

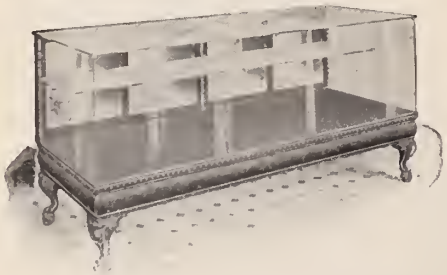
Formerly Parsons Horological Institute

PEORIA, ILLINOIS

LARGEST AND BEST WATCH SCHOOL IN AMERICA

We teach Watch Work, Jewelry, Engraving, Clock Work, Optics. Tuition reasonable. Board and rooms near school at moderate rates

Send for Catalog of Information



"American Beauty" Table Display Case No. 0408

Unexampled Prosperity Is On Its Way

Prepare—Up-to-date fixtures mean increased business—success.

We can make your store beautiful at a small cost.

Have you ever stopped to consider how small your yearly outlay would be, based on the interest in the investment, to remodel your store on modern lines?

Let us furnish you plans and estimates—FREE. It's worth looking into. Write for catalogue.

GRAND RAPIDS SHOW CASE CO.

GRAND RAPIDS, MICH.

Branch Factory: LUTKE MANUFACTURING COMPANY, Portland, Ore.

New York Office and Showroom: 724 BROADWAY
St. Louis Office and Showroom: 1331 WASHINGTON AVE.
San Francisco Office and Showroom: 576 MISSION ST.
} UNDER OUR OWN MANAGEMENT.

THE LARGEST SHOW CASE PLANT IN THE WORLD.

A Baby Voting Contest—An Interesting Means of Enlivening the Holiday Trade.

A BABY voting contest is a fine card for Christmas. Here is a good way to conduct it:

For one week give every mother of a child under two years of age purchasing two dollars' worth—the amount may be made of one or five dollars' worth—of goods a ticket entitling her to a half-dozen photos of the baby at a local gallery. Have the photographer mount one photo of each baby on a big card, and display the group in your window, writing a number under each face.

Then, at the end of the week, open the contest, offering good first, second and third prizes for the successful babies, and displaying the prizes, appropriately labeled, in the window. Allow one vote for each dollar's worth of goods purchased from you—or quarter's worth, if you prefer—and have the votes counted on the morning of the day before Christmas by an impartial jury of men—the more prominent the better.

As soon as the winners are known, notify the mothers of the successful babies to come to the store for the prizes. Then post single photos of each winner in the window with cards showing name and prize won.

Every step in the contest should be carefully planned beforehand. For a week preceding the week in which the babies may be entered, advertise the contest and particulars of entry in the newspapers and windows. Have tickets printed for order on the photographer. During the week of entry advertise the fact that it is time for entry and that the voting "will begin next Monday." Have the voting tickets printed with blanks for the baby's name and number, and keep the scheme well published during the voting period, announcing early the names of the tellers.

The voting contest is better than a verdict rendered by judges, as it leaves no room for jealousy or charges of favoritism. Besides, with this scheme every mother gets at least a half-dozen photos of her baby.

Those who have conducted contests similar to the above, managing them properly, are enthusiastic in praising their advertising value. There is a great deal of amusement and some excitement in the contest, thus compensating in great measure for the work entailed. The contest is especially a publicity promoter in a rural community or in a city locality of more or less permanent residents, from its nature becoming one of the absorbing topics of conversation in every household and in every place where a group of mothers are congregated; and the topic remains fresh from its announcement clear to its end.

The accompanying illustration shows how the group photo of the babies may be displayed.



HOW THE GROUP PHOTO OF BABIES MAY BE DISPLAYED IN THE SHOW WINDOW.

The "Price-Cutting" Evil.

DETROIT, Mich., Nov. 11, 1908.

Editor THE JEWELERS' CIRCULAR WEEKLY:

There is probably no question of a more practical kind, or which ought to be of more real interest to the retail jeweler than this "price-cutting" problem. This must be obvious to all, as our whole business enterprise is not the "labor of love," but the labor for a living. All the ups and downs of the daily routine of our business life are condensed into positively nothing else than a question of dollars and cents, and it ought to be the primary aim of every jewelry organization, to reach a proper understanding by a realization of the fact that by resorting to this too common practice of price-cutting as a means of building up a business, in every case results in personal loss, besides being an injustice to other craftsmen.

The subject naturally presents itself in a twofold aspect—cutting prices on work and on sales.

In briefly considering both, I would emphasize the former, as cutting prices on work more seriously affects the very existence of the honest jeweler, who ought to have the larger share of patronage. This primary question, I rather suspect, has only filled a secondary place at our trade conventions, characterized though they may be by much life and brilliancy.

This cutting of prices in work can only be avoided or rectified in a twofold way: First, by a mild, yet forceful education of the people, that the advertising of low prices is not consistent with good work or possible to the jeweler, for the realization of a fairly comfortable living. There must frequently be a system of dishonesty underlying this practice, and therefore it is to the buyer's own interest to avoid business transactions with such dealers. Work done at a very marked cut price cannot be satisfactory.

Wholesalers, having it proved to them that such prices are below a reasonable standard, should refuse to supply those who cut prices with material, tools and stock. It might be possible for them to be supplied in another city by misrepresentation, but this would seriously cripple them, as we well know that much work has a time limit in which to do it.

As to sales, the department store has unquestionably become a sore spot to the legitimate retail jeweler, but a good patronage in work ought to guarantee enough sales to realize the rent and the satisfactory work ought to gain public confidence in the reliability of the goods sold and give the jeweler a comfortable living.

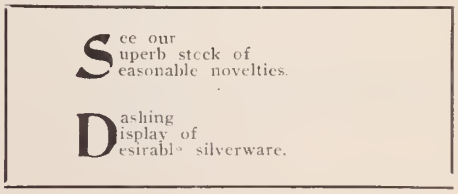
But how can the public be convinced of that which is really beneficial to it? Our trade journals, excellent though they may be, are only our trade monitors, never entering, nor yet meant for distribution in, the public homes. I would suggest as a remedy to the citizens that in each town or city having, say, 3,000 inhabitants and upwards, and where "roadside" jewelers and bazaars are found broadcast, a joint circular note should be addressed by mail or otherwise. The public is free to visit any retail jeweler whatever. In a large city the entire jewelry supporting population could be reached by mail, or reliable distribution, at a nominal cost to each subscriber.

We must lock horns with this problem in the near future, as the common day laborer and tinker, in proportion to his real worth, is more largely remunerated, than the competent jeweler and watchmaker, who must handle work both trying and complicated.

G. W. LAWRIE.

An Effective Window Card.

MAX L. LOWENTHAL, manager for Present & Co., Buffalo, N. Y., is noted for his effective use of alliteration as applied to advertising. In the show window, last week, were huge cards, bearing the following signs:



UNTIL EVERYBODY HAS A

Waterman's Ideal Fountain Pen

The pen with the Clip-Cap

SANTA CLAUS' BAG MUST BE FULL OF THEM

One of Our December Adv. Designs in Reduced Size



A FEW OF THE POPULAR GIFT STYLES

Large Christmas Sales

are certain on merchandise of merit that is useful and attractive. The great buying public are the strongest endorsement for the quarter-century record of the world's favorite writer,

Waterman's Ideal.

20,000,000 circulation of our December advertising is the great "buying reminder" that so effectively stimulates the annual Christmas sales.

L. E. Waterman Co., 173 Broadway, N. Y.
8 SCHOOL ST. BOSTON 209 STATE ST. CHICAGO 136 ST. JAMES ST. MONTREAL
734 MARKET ST. SAN FRANCISCO 12 GOLDEN LANE LONDON E.C. 6 RUE DE HANOVRE PARIS

The Christmas issue of the Pen Prophet will be found interesting and exceptionally valuable in the better and larger conduction of your department. Replete with items of interest. Send for a copy to-day.

THE LATEST AND BEST

Ear Wire


CLOSED


OPEN

FOR UNPIERCED EARS

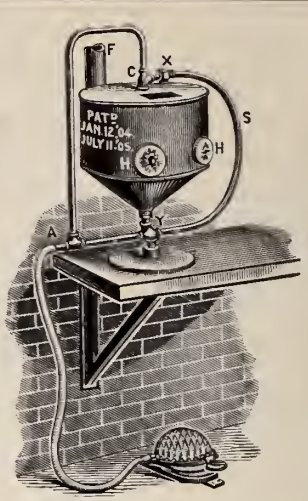
Patent Applied for

Easily Adjusted and Have a Firmer Hold than with Screw

Try a Sample Dozen

HERPERS BROS., 18 Crawford St., **Newark, N. J.**

New York Office: 41-43 Maiden Lane



The Cyclone Sand Blast

Price (without bellows) **$12.00**

A really practical and efficient Sand Blast at a low price

Satisfaction Guaranteed

MADE of Galvanized Sheet Iron, 10 inches diameter, Glass in Top, Fittings of Iron, practically indestructible. Ask your Jobber for it, or write to us. **Other Specialties: Zeuner's Best Jewelers' Saws; American Swiss Files,** equal to the best imported; **Gas Furnaces,** for Melting, Annealing, etc.; **Positive Pressure Blowers.**

E. P. REICHHELM & CO.

JEWELERS' TOOLS, FILES AND SUPPLIES

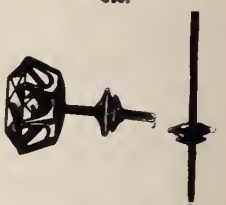
24 JOHN STREET, NEW YORK

THE WASHBURN

SECURITY
Automatic Holder
for all sizes of scarf-pins wire. Guaranteed.

MAGIC NUT
for ear studs, scarf-pins etc.

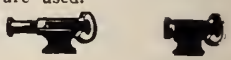




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WORKSHOP NOTES AND QUERIES

[Answers are also solicited from our readers to the questions published on this page.]
No attention paid to communications unless accompanied by full name and address of the writer.

QUESTION No. 2150.—**Alloy of Bidery Metal.**—*Can you give me the alloy known as Bidery metal? It is much used in India for various pewter articles.* *A. O. B.*

ANSWER:—Bidery or Vidry is an alloy of which the chief seat of manufacture is the city of Bider, near Hyderadad, India. Its color is between that of pewter and zinc. It does not corrode by exposure to the air or dampness and can only be broken by extreme violence. The composition is: zinc, 31 parts; copper, two parts; lead, two parts. These are melted together with the usual precautions under a mixture of resin and beeswax, to prevent oxidation. Another alloy (Dr. Heyne) is: copper, eight parts; lead, two parts; tin, one part, melted as above. For use the resulting alloy is remelted and to every three parts of it 16 parts of zinc are added.

QUESTION No. 2151.—**Resist for Copper.**—*I want to etch some copper, also gold plate with a warm solution. Can you give me a formula for a resist suitable for both operations?* *R. F.*

ANSWER:—For a resist that will stand heat and acid fluids, up to a certain point, heat finest viscid amber varnish until it is sufficiently thin to be applied with a brush. Coat the article with the varnish and allow the latter to get completely dry. Then heat the article till the varnish begins to smoke and takes on a brown color. If this process be twice repeated, a coating will be obtained superior even to enamel in its power or resisting action of acids, but on the other hand exceedingly sensitive to slightly alkaline liquids.

QUESTION No. 2152.—**Alcohol-Stained Amber.**—*A customer of ours got alcohol on amber beads and the surface is all white and possesses a satin gloss. Please let us know how to restore natural color.* *G. & H*

ANSWER:—We would suggest that you try to wash the discolored amber beads in warm water. If this does not remove the alcohol stains, then they may require repolishing. This is done with whitening and water and followed up with olive oil laid on and rubbed with a piece of flannel. If the pearls can be "chucked" the lathe would produce the best result. Care must be exercised that the pearls are not overheated, which causes them to become electrical and sometimes to burst into fragments. Therefore, keep them cool during the working.

QUESTION No. 2153.—**Oil-Stained Marble.**—*I have a lot of marble statues which are stained with oil. Can you give me any recipe which I could use in order to remove these stains, which make the articles unsalable?*

ANSWER:—In order to remove the oil stains from marble, take common clay and saturate with benzine. Apply this on the spot. If this does not remove the stains, try half a pound of soft soap boiled slowly in one quart of water until the water is reduced to one pint. Apply this to the spot in the same manner as the other, but do not use it too hot. Afterwards wash off and repolish the spot with a dry cloth.

QUESTION No. 2154.—**Copper Patina.**—*How can I give lead and antimony, spelter and pewter articles an old copper patina appearance without the use of the electric current?* *T. C. S.*

ANSWER:—To cover spelter, lead and antimony or pewter with a copper patina, prepare a solution which is to be used, first, to copper the articles, as follows: Water, one gallon; carbonate of copper, three ounces; cyanide, 5½ ounces. This copper bath should also contain a little sulphate of zinc and two ounces of bisulphate of soda. To create a current, put a porous cell in the bath with some pieces of zinc. The deposit will take best if the bath is warmed. The coppered articles are now immersed in a bath of water, one gallon; liver of sulphur, four ounces; carbonate of ammonia, eight ounces. Heat the bath and let the articles remain until the pieces acquire a dark color. The green patina in the deep recesses can best be produced by painting over with green lacquer and then rubbing it off from the high parts. Where a bright copper color is wanted the parts may be relieved by a felt wheel.

QUESTION No. 2155.—**Fine Silver Finish.**—*We have trouble in producing a fine silver finish on sterling articles. Can you give us a remedy?* *T. P. & Co.*

ANSWER:—Sterling silver is amalgamated with a small percentage of copper in order to produce a stronger article and to facilitate the working of the silver. When the pieces are polished the copper contained in the silver will present a brilliant white silvery appearance. To overcome this it is best to deposit a light coating of fine silver on the surface, which will enable you to produce a fine white silver appearance by burnishing and polishing.

QUESTION No. 2156.—**Removing Enamel from Metal.**—*How can I remove enamel from metal?* *R. E.*

ANSWER:—To remove enamel, lay a piece of cyanide on the metal, heat the latter lightly, and boil it out. Repeat if the enamel does not come off the first time.

Jewelry Repairing, Soldering and the Uses of Fluxes.

(Translated Expressly for THE JEWELERS' CIRCULAR-WEEKLY from the *German Watchmaker Calendar.*)

(*Continued from issue of Nov.* 11.)

SOLDER will unite surfaces to be soldered together when these surfaces have been properly heated. If great heat is applied to the solder, which is caused to melt, before the surfaces to be soldered have attained the same degree of heat, the solder will run into small globules, without flowing into the joint to be soldered and often the operation will totally fail on this account.

In like manner it is well to know that soldering will look well and hold firmly when the surfaces to be soldered have been pressed closely together, as the great facility with which solder flows, when melted, will cause it to fail to fill open spaces or cavities, but it will rather spread on flat surfaces. But should it act otherwise, and should solder fill cavities it would hold badly and would form porous places. The manner in which solder is applied is different. Objects which need not be clean and neat in appearance and which have to be touched up with a file after soldering can be treated less carefully than objects which cannot be treated in this way. Solder flows easily in inward corners, which can be avoided by limiting the quantity of solder with great care, and it is better to cut the solder in very small pieces rather than proceed contrariwise.

After the foregoing remarks we will describe the mode of silver soldering. If convenient, it is well to bring the whole article to a glowing heat until all impurities have been burned off, after which the surfaces to be soldered may be specially cleaned by scraping, filing, etc. After these surfaces have been pressed closely together or bound by wire, the soldering can proceed.

As silver has a comparatively low melting point, it is important that the solder, which is to be used in soldering the same, should flow very easily and by the application of less heat than is necessary in order to melt the silver.

Such a condition is favored by chemical manipulation, which is as follows: A few pieces of borax are heated on an iron plate until all the moisture contained therein has been expelled. To the resulting residue is added an equal quantity of potash and some sodium chloride (common salt), both of which substances must be perfectly dry. The three substances must be carefully pulverized in a mortar and preserved in an air-tight glass bottle for future use, as access of air would cause moisture.

Before the use of this so-called strew borax small pieces of solder should be attached to the silver surfaces to be soldered by being first moistened with water and rubbed on a piece of slate, where a paste of borax has been formed by such rubbing. The dry strew borax is then applied for the absorption of the moisture. A moderate heat will then cause the solder to flow without any excessive heat.

(THE END.)

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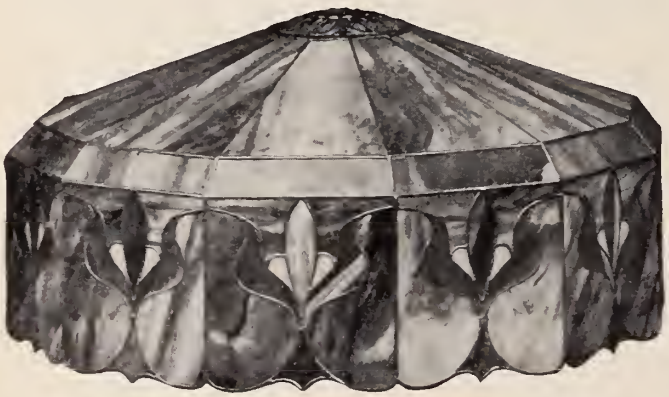
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Early Italian Porcelain and Its Makers.

By J. A. R., in the *Canadian Pottery and Glass Gazette.*

VENICE.—The account of Venetian porcelain divides itself into two distinct periods. The first began about 1719, when a factory was established by Francesco Vezzi and some associates. It appears to have been carried on with some measure of success till the year 1740, when Vezzi died. This factory was situated at S. Nicolo, in Venice, where a furnace, probably for earthenware, had existed since 1515, and for which we find one of Vezzi's surviving partners, Luca Mantovani, paying rent in September, 1740, Vezzi having died on the previous 4th of May. It is certain, however, that the factory survived Vezzi for a very short time. The second period of Venetian porcelain during the 18th century began in 1758, when two natives of Saxony, Nathaniel Friedrich Hewelke and his wife, Mary Dorothea, who appear to have been driven from their home in Dresden by the Seven Years' War, received permission to establish a factory in Venice, which, however, soon proved unsuccessful, and was closed in 1763. No specimens of Hewelke's factory have been identified with certainty.

On Aug. 20, 1763, Giminiano Cozzi was granted the privilege of manufacturing porcelain in Venice. He established a factory which rapidly proved successful, and carried on an extensive trade, not only in the immediate neighborhood, but also in the surrounding provinces of Italy and in the Levant. In addition to table services and other domestic articles, ornamental vases as well as figures and groups were produced by Cozzi, many statuettes being executed in white biscuit, as well as in glazed and colored porcelain; of these the examples in biscuit attained to a high point of excellence, being often quite equal to those of Meissen. The factory was closed about 1812, since when porcelain has ceased to be made in Venice.

LE NOVE.—The manufacture of porcelain at Le Nove was started by Pasquale Antonibon in 1762, in the same works which since 1728 had been occupied with the manufacture of majolica. The enterprise achieved considerable success and prospered till about 1825, when the works appear to have closed. The productions, which included figures and groups, as well as ornamental vases, are of fine quality, well painted.

CAPO-DI-MONTE AND NAPLES.—The factory at Capo-di-Monte, near Naples, was established by Charles Bourbon, King of Naples and Sicily. He was formerly Duke of Parma, and succeeded to the throne of the two Sicilies in 1735. It was probably his marriage with a Saxon princess which fired him with enthusiasm for the fashionable industry. When, in 1759, he became King of Spain, he took with him all the best workmen in Capo-di-Monte, as well as most of the plant, to establish the factory at Buen Retiro, near Madrid. This course of action had the effect of practically closing the Capo-di-Monte works, as they were also at the same time deprived of the King's financial support, on which the prosperity of the factory had to a large extent depended. The productions of Capo-di-Monte have the merit of a considerable amount of originality, a particularly characteristic decoration consisting of mythological or other figures, flowers, fruit, and foliage, executed in low relief, usually delicately colored, but also occasionally in plain white. Another style is shown in the vessels molded in the shape of shells, somewhat akin to the well-known small dishes made at Bow and Plymouth. The most celebrated examples of the work of this factory are shown in the decoration of the porcelain room formerly at Portici, but now in the palace at Capo-di-Monte.

In the year 1771 the factory was re-established at Portici, but later on was transferred to Naples. The productions, however, lost their characteristic style and originality. The service made at Naples, and presented to George III. in 1787, which is still preserved in Windsor Castle, is fairly typical of the work of the factory at that period. The decoration consists of representations of the antique vases in the Neapolitan in ways easy to distinguish them. They are, however, usually slightly fissured, a fault which is more noticeable in the larger statuettes, such as the crouching Venus in the Victoria and Albert Museum.

Another class of production was the imitation of the porcelain of Capo-di-Monte, decorated with classical figures and groups in low relief. These still continue to be made in large quantities, and, in fact, Doccia may be considered responsible for the greater proportion of the ware of this kind which is so often met with in the small dealers' shops and in many private collections. As many of the original molds of the Capo-di-Monte factory came into the possession of the Doccia works, these imitations are sometimes difficult to detect. Other examples of the work of the Doccia factory are small grayish-blue medallions, with portrait busts in white relief; several of these are to be seen in the Frank's Collection. The factory is still flourishing.

British Pottery Depression.

CONSUL-GENERAL Robert J. Wynne, of London, in reporting that a board of arbitration has been sitting at Stoke to consider the demand of the English potters for an increase of wages, depicts the present trade difficulties:

Evidence was given by pottery manufacturers of the existence of great depression in the pottery trade at the present time. Particularly in the American market, which was the principal foreign field for British ware, it was stated by one of the largest manufacturers that the dinner-ware trade was very largely affected by foreign competition.

One influential manufacturer said that in many hotels in London the head employes were often German, and when they ordered their ware they gave preference to Germany. He also partially attributed the decline in the dinner-ware trade to the change in the habits of life of Londoners. A large number of Londoners now live in flats and dine in restaurants, and consequently require no dinner services in their homes.

Another manufacturer said his firm formerly did a large trade with Russia, but it had now gone largely to Germany. The Italian trade had also gone, as the Italian manufacturers obtained Devon and Cornwall clay and made pottery themselves. It was the same with the Dutch trade, as Dutch manufacturers were making the shapes of this firm. In the home market they felt foreign competition all around.

Other evidence was called to prove that the present time was inopportune for increased wages. The cost of pottery materials and fuel, it was stated, had greatly increased. Taxes were higher and the burden of insuring operatives under the compensation act was very heavy.

Burglars, a short time ago, broke the show window in the jewelry store of Emil Gregory, 344 Scott St., Wilkes-Barre, Pa., this being the second attempt to break into the store during the past six months. During the first visit the thieves secured $500 worth of miscellaneous jewelry. Their plans, however, at the last attempt, were frustrated, the intruders having been frightened away before getting any plunder.

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The Report of the Intersyndical Commission on the Metric Carat.

(Translated from *Le Diamant.*)

FROM the last "Bulletin of the Syndical Chamber of the Jewelry and Goldsmith Trade" (*Bulletin de la Chambre syndicale de la Bijouterie—Joaillerie—Orfévrerie*), we take the deliberations relative to the consideration and decisions of the commission on the metric carat. This commission is composed of five members of the syndical chamber of jewelry and five members of the syndical chamber of diamond merchants, the presiding officer being Paul Robin.

The president presented the following report to his colleagues:

My Dear Colleagues—I have to inform you of the results of the deliberations of the Intersyndical Commission on the metric carat.

* * * * * *

The plan of the law relative to the carat, which will be presented to the Chamber of Deputies by the Minister of Commerce and Industry, charged to explain its motives and to carry on a discussion, reads as follows:

"In transactions relating to diamonds, fine pearls and precious stones, the denomination, metric carat, in derogation of Article 5 of the law of July 4, 1837, should be conferred on the double decigram. The employment of the word carat for the designation of all other weights is prohibited."

Under these conditions we have considered it of the greatest importance that we should convene for the purpose of exchanging our views on this subject.

The metric reform of the carat to 200 milligrams would enable us to subdivide the carat into 100 parts or centicarats, and to abandon the division of the carat into 1/2, 1/4, 1/8, 1/16, 1/32, 1/64, which complicates, as might be supposed, the simplest calculations.

Is it necessary to quote you examples?

In subtracting two carats and 1/16 from three carats and 1/4, 1/8, 1/32, 1/64, is it not necessary to modify completely the latter expression?

To simplify the working of these fractions, are we not often required to convert the quantities into 64ths or even into decimal fractions, and with what a number of figures?

The subdivision of the carat into centicarats reduces all these expressions to two decimals and thus simplifies all our operations.

I may add that this increase in the subdivisions of the carat would have an excellent effect in cases where very minute subdivisions are called for, which 1/64 is inadequate to express exactly.

Each of these 100 subdivisions represents whole double milligrams. The gram, weighing five carats, the decimal measurements of the gram, correspond to the measurements, five times multiplied, of the carat, and their relations are expressed in the following table:

Multiples and submultiples of the gram.			*Multiples and submultiples of the carat.*	
20	grams.		100	carats.
10	"		50	"
5	"		25	"
2	"		10	"
1	"		5	"
0.5	"			
0.2	"	= 200 milligrams.	1	"
0.1	"	= 100 "	0.50	"
0.05	"	= 50 "	0.25	"
0.02	"	= 20 "	0.10	"
0.01	"	= 10 "	0.05	"
0.005	"	=		
0.002	"	= 2 "	0.01	"
0.001	"			

This table shows sufficiently well, that the carats and centicarats correspond with existing weights, that these weights, or their equivalents will serve for the weighing of precious stones, without requiring the establishment of special weights.

With the exception, however, of weights of 0 gr. 5 and of weights of 0 gram .005 which correspond to 2k. 5 and to 0k. 00 25; in consequence the weights 0 gr. 4, to express 2 carats and that of 0 gr. 004, to express 0 carats 02, would have to be created. In introducing a demand into the plan of the law, of the metric carat, the creation of these two weights could be obtained by the interpretative extension of Article VIII. of the law of 18 Germinal, year III., which only established the double and the half of each of the decimal measures.

M. P. Robin—At the reading of this report M. Jacta has informed me that the Chamber of Merchants would not accept the decimal subdivisions and that they wished to retain the old divisions of weights.

In order to answer the objection of my colleague, M. Jacta, and to place myself in a position to be understood, I believe it sufficient to add: To allow the continuous use of the old system of fractionation of the carat in transactions with foreign countries, which, while accepting as a unit of weight, the dougle decigramme, do not necessarily use the decimal system in their calculations, it will be expedient to request the Government to authorize, as a provisional practice, the fractional weights of 1/8, 1/16, 1/32, 1/64, the conversion of which could be effected if required, these fractions corresponding, in the metric carat of 200 milligrams, to the following weights:

	Carat.
1/8, weighing 25 milligrams to	0.125
1/16, " 12.5 " "	0.0625
1/32, " 6.25 " "	0.03125
1/64, " 3.125 " "	0.015625

The Intersyndical Commission met again for the first time on the 23d of last June, under the chairmanship of L. Gauthier, president of the Syndical Chamber of Diamond Merchants.

I have allowed him a reading of the report which I shall present to you.

M. Gauthier has explained to us that in adhering to the unification of the weight of the carat at 200 milligrammes, the Chamber of Diamond Merchants had for their original object to facilitate international relations and avoid variance between merchants of different countries. He added that if the fractionation universally adopted, were to be modified, the reform would be endangered by the disturbance that would result in the customs of commerce. M. Gauthier considered it advisable to consult the committee of the Syndical Chamber of Diamond Merchants, before arriving at this or that decision. Consequently, a new intersyndical meeting had been proposed and unanimously accepted by the members present.

* * *

The second meeting was held July 9; the following is a summary of the report:

The minutes of the preceding meeting were read and adopted after a slight amendment.

M. Gauthier who, in this, voiced the sentiment of the Syndical Chamber of Diamond Merchants, approved unification on 200 milligrams, with decimal fractions, but insisted at the same time on the retention of the old divisions, believing that their abolition would be attended with a complete upset of the methods of business in stones. He believed, however, that personal preferences would cause their disappearance in the face of practical customs.

Paul Robin, an advocate of the carat of 200 milligrams and of its subdivision into centicarats, yielded to the pressure, but only temporarily, the supplementary use of fractions 1/8, 1/16, 1/32, 1/64, so as to permit the fractionation at present used in international transactions.

Georges Fonsèque affirmed himself squarely in favor of the system, admitting the decigram as the unit, with decimal divisions, with a table indicating the corresponding old divisions; in other respects he expressed himself as in accord with Paul Robin, and like him, was influenced not so much by the double decigram carat, as by the spirit of conciliation.

M. Fonsèque did not anticipate any greater difficulty than is encountered in changing the money of any foreign country into the money of one's own country.

Paul Vever, although a partisan convinced in favor of the adoption of a unified weight of 200 Milligrammes and decimal subdivision, proposed, in order to make the reform possible, a concession to be made to the diamond merchants, in the optional employment of the fractionated subdivisions, as they existed, as to certain weights and measures in England.

M. Marchand was not opposed to the optional use, but announced himself as an enemy of fractions other than the old ones, established by ancient custom.

MM. Jacta, Picard and Eug. David feared trouble in business between nations, but were all disposed to make the unification of the carat possible, maintaining, after an exchange of opinions, that they were in favor of optional use.

In consequence, after mature deliberation, the Intersyndical Commission has expressed unanimously the desire to see the metric carat of 200 milligrammes universally adopted, on condition that with the employment of the fractionation actually in use, the decimal fractionation shall be equally recognized.

The President—Gentlemen, you have heard the report of M. Robin, who wishes to ask you if you are in favor of accepting the decision embodied in this order of the day.

M. Robin—It is in order for us to arrive at a decision to the effect that we may know if we wish to say to the delegates of the precious stone merchants, that the chamber has decided to adopt, unanimously, the decimal subdivision of the metric carat, or to accept the order of the day of the Intersyndical Commission, which demands the optional employment of the two systems.

M. Jacta—Gentlemen, I must really state that I am not completely in accord with our distinguished colleague and friend, M. Robin. As a fact, I consider that the "carat" is an international weight, that does not belong wholly to us. We, therefore, have not the right to modify it without an international agreement, and whatever he the measures which the tutelary benevolence of the government officials, or the Institute may have conferred upon us, these measures, I am convinced, will remain ineffective if they are taken without the agreement of those interested in the international weight, the carat, will not exist without the customs and in the international transactions of commerce in precious stones.

As a consequence, it will be the same with the subdivision into fractions of a carat, it does not behoove us either to alter them ourselves.

It would be entirely foreign to the requirements of commerce in precious stones to think differently, because this subdivision of the carat into fractions does not relate solely to a process of thought that is secular and universal, it corresponds yet and above all, to the magnitude of stones cut and classified according to categories existing in the spirit, in the custom and in the stocks of mining companies, of merchants, jewelers and lapidaries, French or foreign, and these latter will certainly not change their customs or retail their stones, just for the purpose of being agreeable to our benevolent officials. Do you believe that they would have the satisfaction of seeing their complaints and their protests heard and satisfied ahroad?

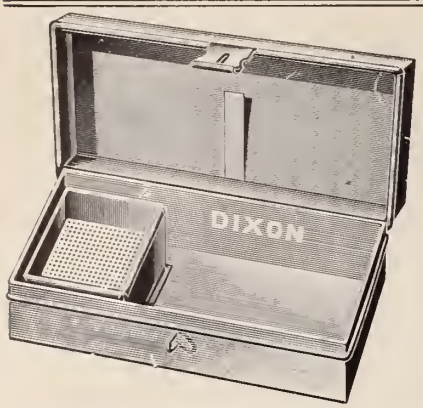
All the better if the customs of the "carat" appears to be disused to some, and if they prefer to weigh with legal weights, national, let us say even more modern, there is nothing to prevent them, like scientific men, using the gram and its subdivisions. There is no need of making new laws nor of upsetting the commercial world, international or only national.

Moreover, it is agreed, according to the records, in the Intersyndical Commission of our chamber and that of the diamond merchants, to demand the optional use of the two systems.

I consider, therefore, that the only right we have, also our only duty is to concur in the international acceptance of the weight of a carat as fixed at 200 milligrams, and no other. This would already be a grand success if it could be attained; it would also be a great step made in the path of progress, without shock, without affronting interests or customs, and many, if not all, would accept it with satisfaction. If later, the need of decimalization should make itself felt, the field of understanding would be ready. To act otherwise would be to compromise everything.

In conclusion, gentlemen, it is a pleasure for me to once more pay my respects to our friend, P. Robin, president of the commission, on the unification of the carat, who has, on this occasion, given new proof of his devotion in assuming a task of such considerable mathematical difficulty.

Miss Claire Silliman, who was arrested in Washington some time ago on the charge of ordering goods from jewelry stores, to be sent to different hotels under fictitious names, was before the police court a short time ago and sentenced to a $50 fine in default of which she was committed to jail for 30 days. It was claimed by jewelers that Miss Silliman gave the fictitious orders as a means to get the opportunity to steal small articles.



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Take In Jewelry Repairs?

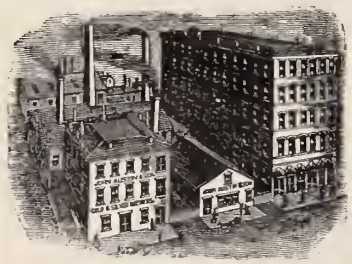
The illustrations show clearly what we do to chains; we repair any and every piece of jewelry sent us in like manner.

Send us a trial lot of jobs and we will satisfy you with our work, as we have satisfied all our customers.

Our twenty-five years' experience is a sure guarantee of good results.



Mountings, Bracelets and
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Assayers, Refiners and Smelters
74 and 76 Clifford St., PROVIDENCE, R. I.
We Do Our Own Smelting

L. LELONG & BRO.

GOLD AND SILVER REFINERS,
ASSAYERS AND SWEEP SMELTERS.

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Prompt attention given to Gold and Silver Bullion.

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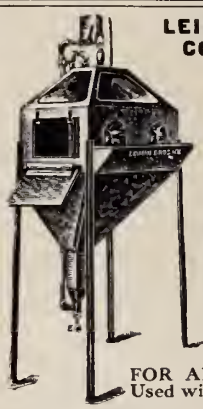


HERMAN KOHLBUSCH, Sr.,

ESTABLISHED 1859.
Manufacturer of Fine Balances and Weights
for every purpose where accuracy is required.
Office and Salesroom, 194 BROADWAY, NEW YORK.
Send for Price List. Tel. 370 Cortland



LEIMAN'S AUTOMATIC CONTINUOUS FEED



SAND BLAST

$15 AND UP Guaranteed

FOR ALL CLASSES OF WORK
Used with Foot Bellows or Blower

PRESSURE BLOWERS $17 and UP

For Sand Blast, Gas Appliances, etc.
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ENTIRE PLANTS LARGE OR SMALL EQUIPPED

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Jewelers' Supplies, Etc.
Established 1850.
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96 John Street,
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PATENTS

obtained on inventions and designs. Trade-marks, prints and labels registered.

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1000 FINE

Having installed a plant for refining metals ELECTROLYTICALLY, we are now in a position to supply the trade with

ABSOLUTELY PURE METALS
FOR MANUFACTURING AND ALLOYING

We will refine YOUR SWEEPS and SCRAP and give you PURE METALS in RETURN—or cash value if desired.

Give us a trial and let us show you what we can do for you.

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CHEAP AND QUICK TRANSIT IS BRINGING TRADE FROM ALL OVER THE WORLD

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UNITED STATES SMELTING AND REFINING WORKS

L. & M. WOLLSTEIN

16 JOHN STREET, NEW YORK

SWEEP SMELTERS AND ASSAYERS

Dealers in Gold and Silver Assay Office Bars. HIGHEST and MOST PROMPT RETURNS made for Sweeps and all kinds of Waste containing precious Metals.

HIGHEST PRICES PAID FOR OLD GOLD AND SILVER

Manufacturers of STERLING SILVER. Importers of PLATINUM. Ore and Bullion Assays a Specialty.

Phone 3759-R.

WM. F. RENZIEHAUSEN CO.

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WE BUY

Old Gold and Silver Filings, Polishings, Sweeps, Hand Washings, etc. We will make accurate valuations and hold consignment subject to your acceptance. If valuation is not satisfactory, we reship to you at *our expense.*

WE PAY FOR OLD GOLD:

22 K. 88c. per dwt.		12 K. 48c. per dwt.	
20 K. 80c. "	"	10 K. 40c. "	"
18 K. 72c. "	"	8 K. 32c. "	"
16 K. 64c. "	"	6 K. 24c. "	"
14 K. 56c. "	"	4 K. 16c. "	"

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WE SELL

Gold, Silver and Platinum, various qualities, rolled flat or drawn to wire of any gage.

PRICES OF ALLOYED GOLD:

8 K. 42c. per dwt.		14 K. 66c. per dwt.	
10 K. 50c. "	"	16 K. 74c. "	"
12 K. 58c. "	"	18 K. 82c. "	"

Gold and Silver Solder, either from formulas furnished, or our own. "T. B. H." Alloy, 25c. per oz. Guinea Gold, 75c. per lb. Shot Copper, 40c. lb. We will send tables for alloying without charge. They save figuring.

Try us and you will Appreciate our Squareness, Promptness and Accuracy.

T. B. HAGSTOZ, Ltd., Main Office, 709 Sansom St., Philadelphia, Pa.
SMELTERS, ASSAYERS, REFINERS

PLATINUM

AMERICAN PLATINUM WORKS

NEW YORK OFFICE
CHARLES ENGELHARD
32 Cortlandt Street
HUDSON TERMINAL BUILDINGS

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No. 1199 Shaving Stand

The trade in general is now supplied with some of our

Useful Gifts for Men

ARE YOU?

Here's a

Useful Gift for Women

Marlborough Cluster Vases

The latest idea for artistically decorating the table



Made in single, double and in clusters of three, five, seven and ten.

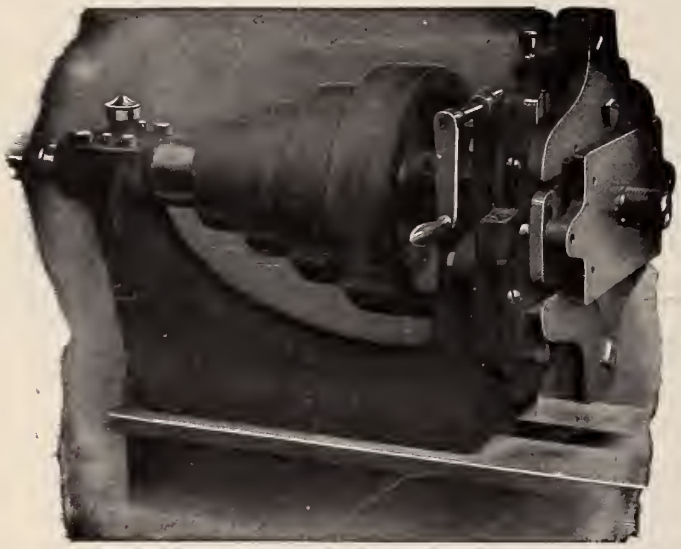
BERNARD RICE'S SONS
PROPRIETORS

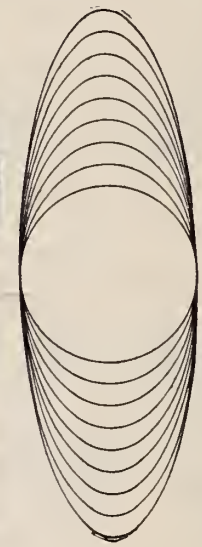
Apollo Studios : : Apollo Silver Co.

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WORKS { 4-5 Marion Street / 205-207 Lafayette Street

544 Broadway, NEW YORK





Our Oval Spinning and Turning Lathe

Our cuts show headstock of Lathe and variety of elliptics produced on same, retaining minor axis.

Write for our Catalogue of Spinning Lathes.

P. PRYIBIL,
520 W. 41st Street, New York



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The Recognized Leading Jewelry Auctioneer

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I guarantee a successful sale or no compensation. I can offer you a list of satisfied jewelers throughout the United States and Canada for whom I have done business that is unequaled by any other auctioneer. My services cost no more than those who will not guarantee you a successful sale.

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W. H. BROKAW & CO.
14 Maiden Lane, NEW YORK CITY

Diamond Exchange Building. Telephone, Cortland 1624

THE JEWELERS' CIRCULAR

WITH WHICH ARE CONSOLIDATED

THE HOROLOGICAL REVIEW,

THE JEWELERS' WEEKLY.

THE JEWELERS REVIEW

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11 John St., Corner Broadway, New York.

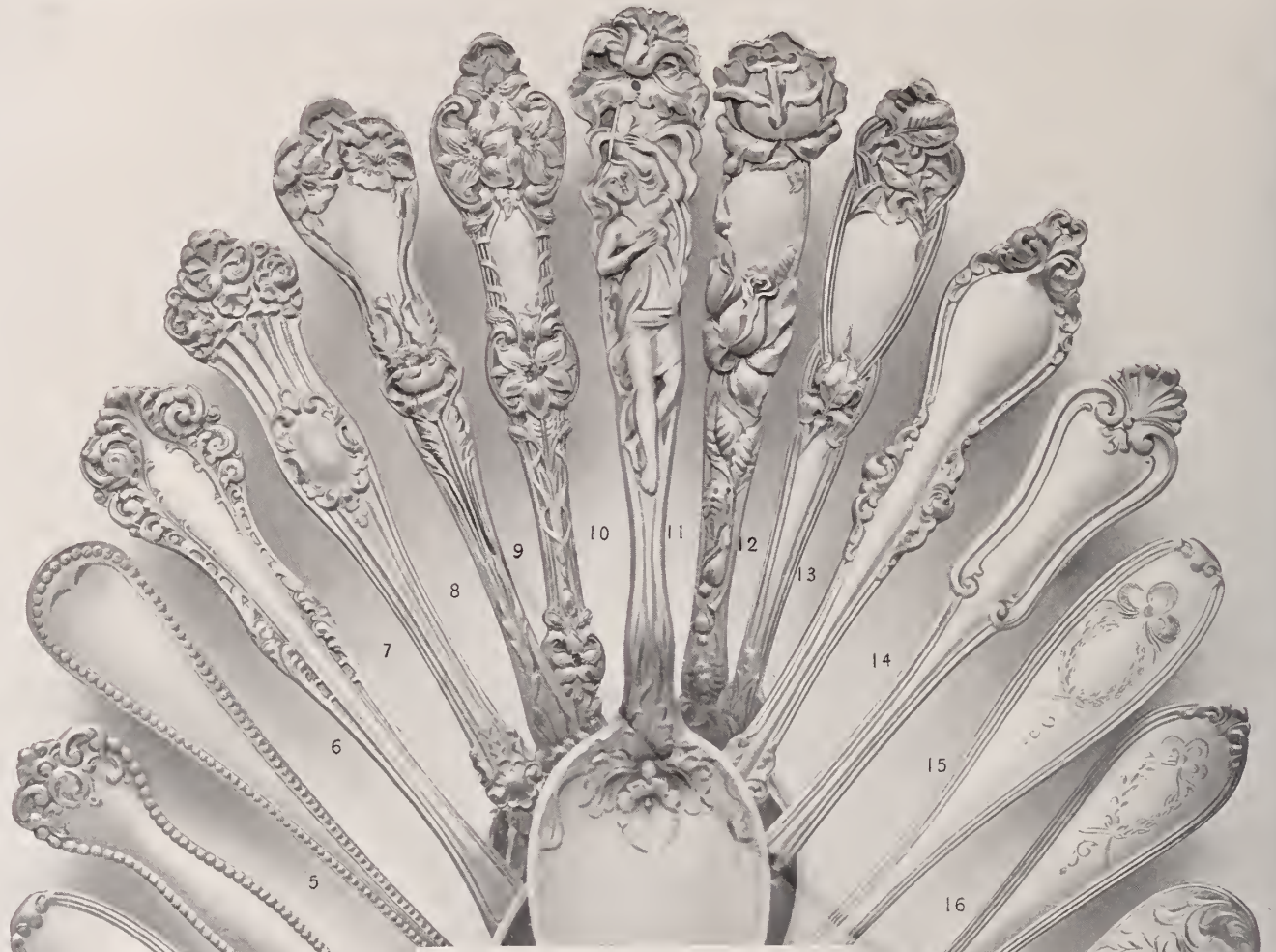
Entered as second-class matter at the New York, N. Y., Post Office.

40th Year. WEDNESDAY, NOVEMBER 25, 1908. Vol. LVII., No. 17.



A Beautiful Bronze Tablet to Commemorate a Notable Historical Event.

(*See Text on Page 61.*)



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ALVIN
Sterling Silver
Flat Ware

The largest and most complete variety of active and attractive patterns produced by one manufacturer.

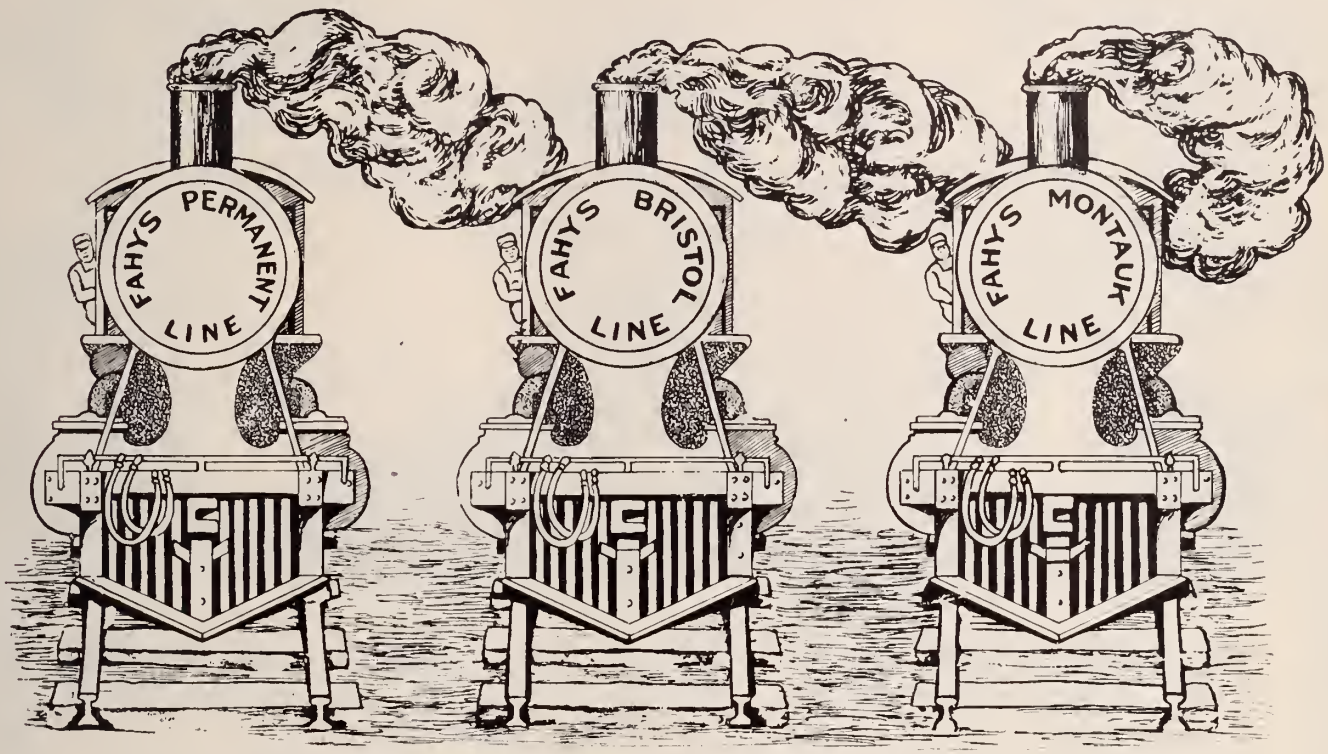
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52 MAIDEN LANE,
NEW YORK.

1 ANTIQUE
2 EVANGELINE
3 WM. PENN
4 RALEIGH
5 VIRGINIA
6 FLORENTINE
7 VIKING
8 MAJESTIC
9 ORANGE BLOSSOM

10 RAPHAEL
11 BRIDAL ROSE
12 FLEUR DE LIS
13 LORRAINE
14 SUFFOLK
15 WM. PENN No. 7
16 EVANGELINE No. 7
17 ANTIQUE No. 6
18 FLANDERS
19 ANTIQUE No. 3

FAHYS LINES

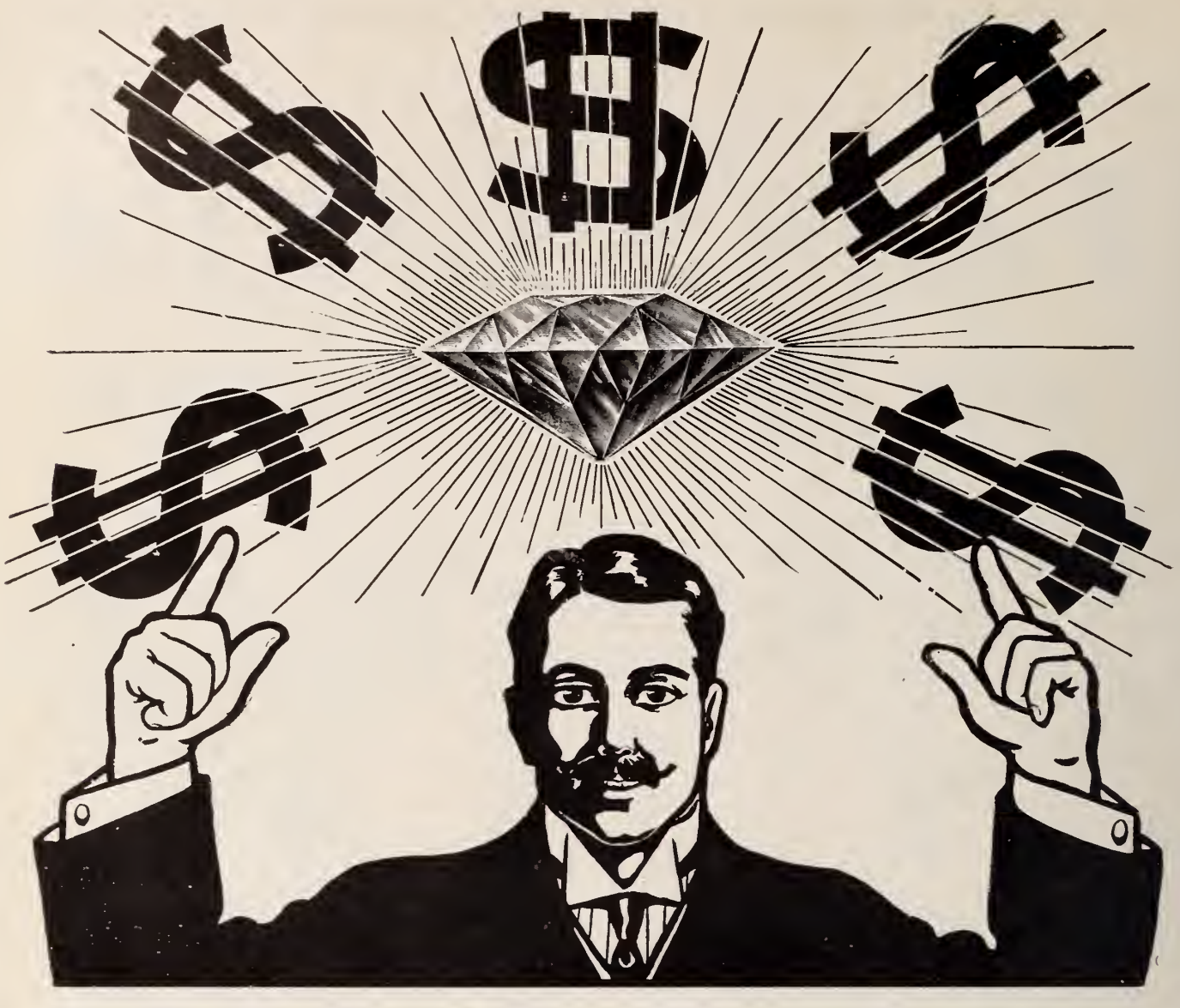
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FOR THE RETAIL JEWELERS

JOSEPH FAHYS & CO.

NEW YORK BOSTON CHICAGO SAN FRANCISCO



PROFIT IN A FLASH

You can sell them at a profit because they flash.
They flash because they are properly cut.
You can sell them in a flash because they flash.

As we cut the diamonds we offer, we can sell them at rock bottom first cost prices.

Want some?

J. R. WOOD & SONS

DIAMOND CUTTERS

Importers of Emeralds, Rubies and Sapphires

2 MAIDEN LANE, Corner of 170 Broadway - - - - NEW YORK



When John and Mary are married, if you sell them one of our rings you have secured a satisfied customer, while they have secured the best ring that is made—one that is unqualifiedly guaranteed in every way.

When the best costs no more than others, why not sell the best?

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S. O. BIGNEY & CO.

Makers of the Celebrated High-Grade Gold-Filled Mirror-Finish Chains







Y 94/L 293

INTERCHANGEABLE CHATELAINE WATCH OR LOCKET FOB

The above illustrations represent a few of our newest ideas. The Chatelaine Watch Fob and the Chatelaine Locket Fob to be worn at the belt: more secure than the old fashioned Chatelaine: does away with soiling the dress or shirt waist: safety catch on back of the Watch Fob, making the watch secure, also Washburn fastener, attaching Fob to belt.

We make our Bracelet line in all sizes, oval and square, side swing and hinge
Best finished Bracelets on the market

OFFICE AND FACTORY
Attleboro, Mass.

NEW YORK OFFICE
3 Maiden Lane



No. 314.



No. 348.



No. 100.



No. 8.



No. 309.



No. 358.



No. 357.



No. 701.



No. 356. No. 353.



No. 352. No. 355.

Gold and Silver.



No. 500.



No. 318.



No. 350.



No. 13.



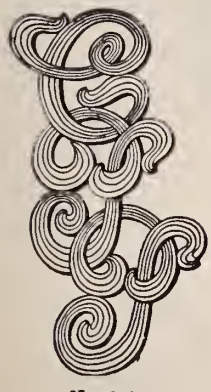
No. 11.



No. 323.



No. 321.



No. 218.

Our engravers have been specially trained in the designing of monograms for skeleton and pierced jewelry, so we are naturally better equipped to produce artistic and serviceable pieces than are firms who make but an occasional article in this line.

Our catalog shows a large variety with list prices.

WENDELL & COMPANY

OF

47 John St., New York, and 57 Washington St., Chicago



No. 194.

3 WELL BALANCED REASONS



Durability
Beauty of Design
Workmanship

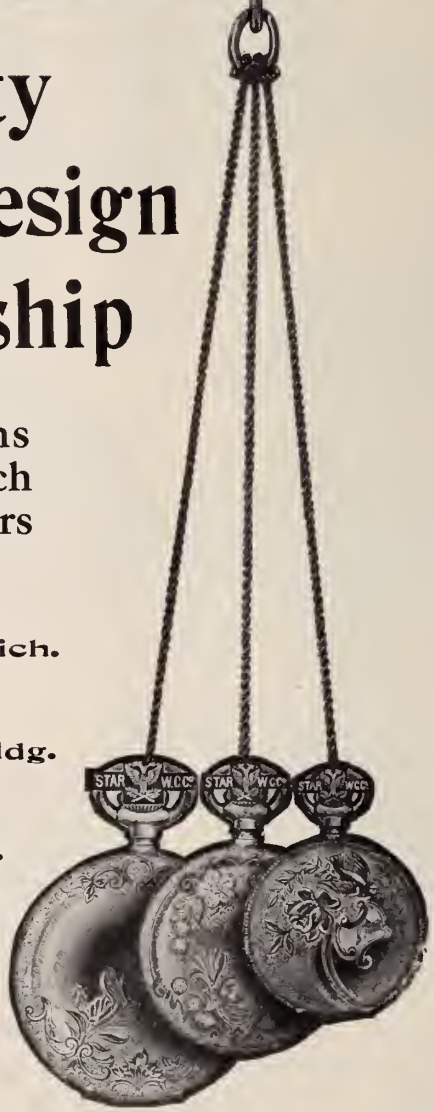
are the reasons why Star Watch Cases are leaders

FACTORY:
Ludington, Mich.

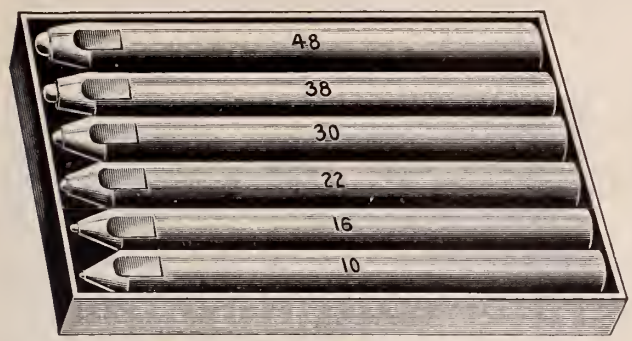
CHICAGO:
701 Heyworth Bldg.

NEW YORK:
37 Maiden Lane.

For sale by all jobbers, or write us.



Star Watch Case Co.

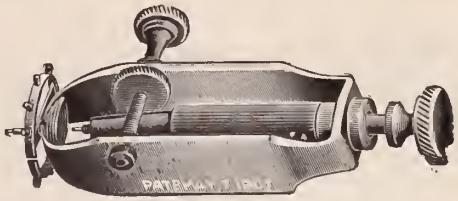


CLOSING HOLE PUNCHES No. 60

A well made Set of Punches of nicely graded sizes. Numbers indicate 10ths of millimeters.

Per set, $1.50

SHELDON'S PATENT HAIRSPRING COLLET REMOVER

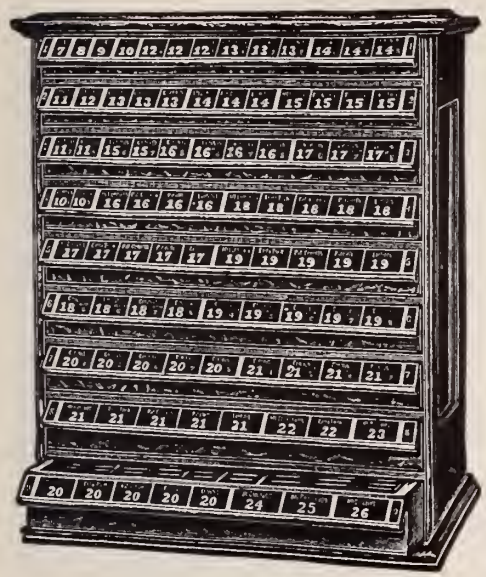


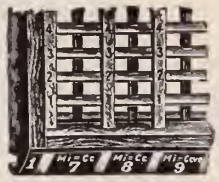
No need of any more distorted hairsprings or bent balances.

Every watchmaker knows how troublesome it is to remove the collet without either distorting the hairspring or bending the balance; with the aid of this tool the difficulty is overcome. The tool is provided with a pair of spring fingers, curved at the ends and ground very thin and sharp. By tilting the balance the jaws may be slid under the hairspring and by pressing the jaws together it will readily loosen the collet and then by turning the central screw, which has a hole in the end to receive the staff pivot, you can force the collet from the staff, without injury to balance or hairspring. The adjustable screw nut is provided to avoid wear or injury to the jaws. A glance at the illustration will demonstrate the utility of this tool. Finely nickel plated.

Price, each, $1.25

ECHARCO WATCH GLASS CABINET No. 15 (Patented)





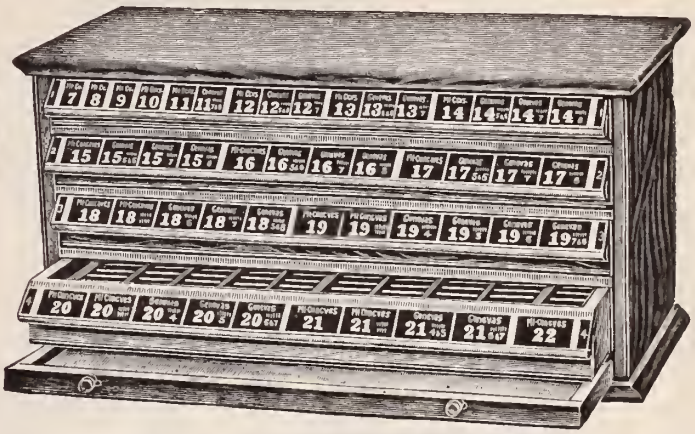
Top View, Showing Skeleton Frame of Drawer. Accumulation of dust and chips is impossible.

The Most Modern Watch Glass Cases are the Echarco, Nos. 15 and 20.

These Cabinets have many new features not found in any other. Novelty and usefulness are the chief arguments in their favor.

Price, No. 20, Each, $7.75
" No. 15, " 16.00

ECHARCO WATCH GLASS CABINET No. 20 (Patented)



Construction and Material.—The cases are made of oak, finely finished and of attractive appearance. The sides of Cabinet No. 15 are paneled. Partitions are of basswood and put together in the best manner possible.

Partitions are skeleton, preventing accumulation of dust, chips, etc.

The Bottoms of Cabinet No. 15 are hollow, while Case No. 20 has a special drawer to receive chips, dust, etc.

Arrangement for Glasses.—Case No. 15 has nine drawers with a total of 1,547 spaces, and Case No. 20 with four drawers has 784 spaces, to hold glasses in upright position.

Labeling of drawers, as shown in cut, is on the pulls of the drawers and done in gold bronze on black background.

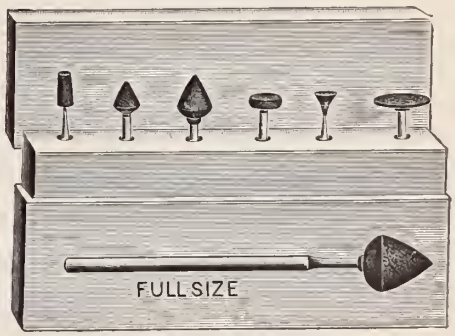
Dimensions and Weight of Case No. 15.—Width, 24 inches; Height, 29½ inches; Depth, 12 inches; Weight, net, 45 lbs.; Weight, including packing case, 75 lbs.

Dimensions and Weight of Case No. 20.—Width, 26 inches; Height, 13¾ inches; Depth, 11¾ inches; Weight, net, 30 lbs.; Weight, including packing case, 50 lbs.

The construction of drawers, the arrangement of partitions to economize space and weight, and the novel method of showing contents on drawer-pulls are all prominent characteristics and extremely well thought of.



A Handsome Booklet, 8 inches by 6 inches, fully illustrating Zipperer's Fine Tools for watchmakers will be mailed to you upon receipt of a postal card, giving your name and address.



SET OF 6 CARBORUNDUM DISKS No. 100

The variety of shapes should make this a desirable article on the bench.

Per Set, 90c.

FOR SALE BY ALL JOBBERS IN THE UNITED STATES AND CANADA

HAMMEL, RIGLANDER & CO., 47-49 Maiden Lane, New York

The Diadem 15 Jewels



The Ideal Lady's Watch

ONE OF OUR FOUR HUNDRED SERIES

The Smallest Accurate Lady's Watch Made

A Handsome Watch Booklet, "The Gift of Time,"
Sent on Request

Dueber-Hampden Watch Works

CANTON, OHIO

Don't Be Fooled!

We wish to warn Retail Jewelers of the crude imitations which are being put on the market, claiming to be the same as DELAMOTHE *Metalized Real Rose Hat Pins.*

THE DIFFERENCE IS IN THE SALES.



Every genuine DELAMOTHE Real Rose Hat Pin, has the name stamped on the pin here ➞







Delamothe
METALLIZED

REAL ROSE HAT PINS

will not only be the largest Holiday Seller —BUT IT IS RIGHT NOW.

DELAMOTHE Real Rose Hat Pins are made out of live Oregon and Washington roses, which by a secret process changes them into metal, and are then mounted on hat pins and finished in several colors to conform to the prevailing fashions in millinery. Being made out of real roses there can be no two alike. The process used for making DELAMOTHE Real Rose Hat Pins is the discovery of Prof. L. G. Delamothe, and is the ONLY process by which all sizes of roses can be perfectly metalized. This process is OWNED SOLELY and USED by the DELAMOTHE Natural Art Decorating Co., of which this company are the sole distributors to retailers. To prove their superiority and salability we will send a Two Dozen Trial Assortment on 30 days approval

Our pins are not sold by jobbers—direct only. Write for Illustrated Price List.

DELAMOTHE DISTRIBUTING CO.
Sole Distributors
SPOKANE, WASH., U. S. A.



IT doesn't necessarily take a very wise man to understand the "selling" quality of the O. & B. Ring—but he is indeed a wise man who buys this superior product. The O. & B. Factory is the propelling force behind the progressive jobber. Now that the Holidays are upon us and the machinery is in operation—he who would "reap the harvest" should know that it is not wisdom, but folly, to delay. Send in your order—THE TIME IS NOW.

Rings
Brooches

OSTBY & BARTON CO
PROVIDENCE R I
9 MAIDEN LANE NEW YORK
103 STATE ST CHICAGO

WE CAN FURNISH YOU A CATALOG

THAT WILL BRING RESULTS

From 36 Pages to any size desired

If you are considering a

CATALOG FOR NEXT YEAR

—— WRITE US ——

And our representative will call on you in time and explain our method



STORE OF HAMMERSMITH & CO., SAN FRANCISCO, CAL.

(Extracts from letter.)

THE ARNSTINE BROS. COMPANY, Cleveland, Ohio:

Gentlemen—Anticipated results from the Catalogs are coming in rapidly, and we are beginning to realize the value of a business "getter" that brings in the customers to buy their holiday gifts early, and at the same time settles the problems of holiday purchasers: WHAT SHALL I BUY? and HOW MUCH SHALL I SPEND?

We learn more every day as we proceed in this new venture, and we are very glad now that we met your Mr. H. W. Arnstine. We shall always feel most kindly to you, and trust that our future relations shall be on the lines of the most pleasant nature.

Wishing you much success and prosperity, we remain,

Yours very truly, HAMMERSMITH & COMPANY,

(Signed) LOUIS HAMMERSMITH, Secretary.

WORCESTER, Mass., Feb. 18, 1908.

THE ARNSTINE BROS. COMPANY, Cleveland, Ohio:

Gentlemen—In answer to your inquiry, will say last Fall was the first time I used a Catalog. You certainly made a good one for me, and the business they caused was extremely satisfactory.

Our city was hard hit by the panic, most of our factories and mills being closed during the holiday season, but in the face of these deplorable conditions, my holiday business turned out exceptionally good and was principally due to the excellent Catalog and other advertising furnished.

You may enter my order for your new Catalog for the next holiday season and send all the goods illustrated. Yours very truly,

ANDREW P. LUNDBORG.



STORE OF J. A. REULING, WYMORE, NEBR.

(Extracts from letter.)

January 13, 1908.

THE ARNSTINE BROS. CO., Cleveland, Ohio:

Dear Sirs—Replying to your favor of the 4th, regarding my opinion of the benefits from sending out your Catalogs, will say this: Owing to the financial stringency, and in order to stimulate the Christmas trade, I used several methods of advertising, among which was a premium scheme. The effect of all this advertising was beneficial—exceedingly so, considering the general business depression.

Just what per cent. of this business should be credited to the Catalogs I am unable to state. I am convinced, however, that they are a good medium of advertising, and, if closely followed up, will prove very beneficial and can highly recommend them. With best wishes, I am, Yours truly,

J. A. REULING.



STORE OF ANDREW P. LUNDBORG, WORCESTER, MASS.

THE ARNSTINE BROS. COMPANY

Our Salesmen visit every State in the Union. If you are interested, and will notify us, our representative will take pleasure in calling on you and explaining our method.

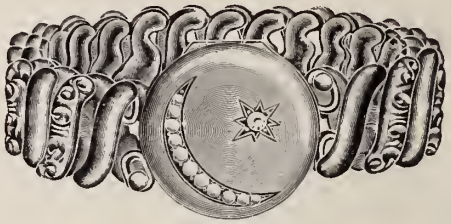
CLEVELAND, OHIO

IN WRITING US PLEASE MENTION THIS ISSUE "JEWELERS' CIRCULAR-WEEKLY"

The Genuine Carmen Adjustable Bracelet



No. A37—Locket top

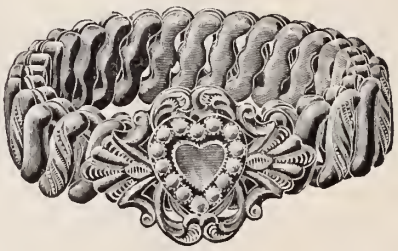


No. 179 Locket top

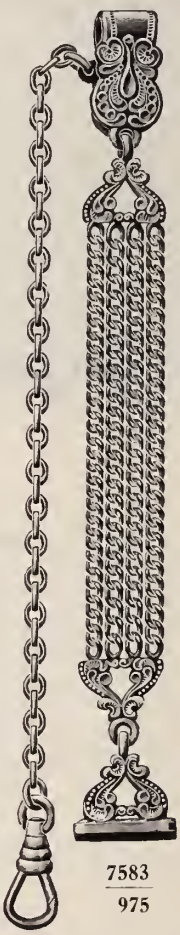


7574
1010





No. A24



7583
975

Goods that suit the popular taste at *popular* prices are the *goods* that *sell.* We have them—you need them.

THE D. F. BRIGGS COMPANY
ATTLEBORO, MASS.

NEW YORK OFFICE
180 Broadway

CHICAGO OFFICE
Heyworth Bldg.

ST. LOUIS OFFICE
Mermod & Jaccard Bldg.

LONDON OFFICE
118-122 Holborn, E. C.

SPECIAL Blackinton Locket Combination

18 Old Reliable W. & S. B. ★ Lockets for $31.15



THIS combination includes 18 of the *handsomest* and most *salable* lockets ever produced, and a velvet-lined case in which to display them and keep them in perfect condition.

This is undoubtedly the most desirable combination of lockets ever offered. There is *not a poor or doubtful seller in the lot.*

The universal price of the 18 lockets and velvet-lined case is $31.15 to retail jewelers.

These goods are not sold to Department Stores or Retail Mail Order Houses. They are sold only through the Wholesale Jewelry Trade.

This Combination of Lockets is Sold by the Following Well-Known Wholesale Jewelers

BALTIMORE, MD.
J. Engel & Co.

BINGHAMTON, N. Y.
Lowell & Darrow

BOSTON, MASS.
A. Paul & Co.
D. C. Percival & Co.

BUFFALO, N. Y.
King & Eisele
Vander Voort Bros.

CHARLESTON, S. C.
Allan Jewelry Co.

CHICAGO, ILL.
Despres, Bridges & Noel
H. F. Hahn Co.
Charles Kolb & Co.
C. H. Knights-Thearle Co.
Lapp & Flershem
F. W. H. Schmidt

CINCINNATI, O.
Frohman & Co.
The E. & J. Swigart Co.

CLEVELAND, O.
The Scribner & Loehr Co.

DENVER, COLO.
W. W. Hamilton Jewelry Co.
Lewis Jewelers' Supply Co.

DETROIT, MICH.
F. A. Drexel
Noack & Gorenflo
E. H. Pudrith Co.

DUNKIRK, N. Y.
Joseph Nelson & Co.

INDIANAPOLIS, IND.
Baldwin, Miller Co.

KANSAS CITY, MO.
Edwards & Sloane Jewelry Co.
Ward & Crellin Jewelry Co.
Woodstock Hoefer Watch and Jewelry Co.

LOS ANGELES, CAL.
S. Meyer & Co.
E. W. Reynolds Co.

MINNEAPOLIS, MINN.
S. H. Clausin & Co.

NEW ORLEANS, LA.
Adrian J. Morais

NEW YORK CITY
Jules Ascheim
Cross & Beguelin
Henry Froelich & Co.
Irving Michaels & Co.
L. C. Moss
N. H. White & Co.

OMAHA, NEBR.
Sol. Bergman Jewelry Co.
A. F. Smith Co.

PHILADELPHIA, PA.
M. Sickles & Sons

PITTSBURG, PA.
Hall, Brothers & Co.
I. Ollendorff Co.

ROCHESTER, N. Y.
Philip Present
Morris Rosenbloom & Co.

SAN FRANCISCO, CAL.
Carrau & Green
A. Eisenberg & Co.
Alphonse Judis & Co.
Nordman Bros. Co.

ST. LOUIS, MO.
L. Bauman Jewelry Co.

ST. PAUL, MINN.
Sischo & Beard

SYRACUSE, N. Y.
A. H. Pond & Co.
M. J. Rubenstein

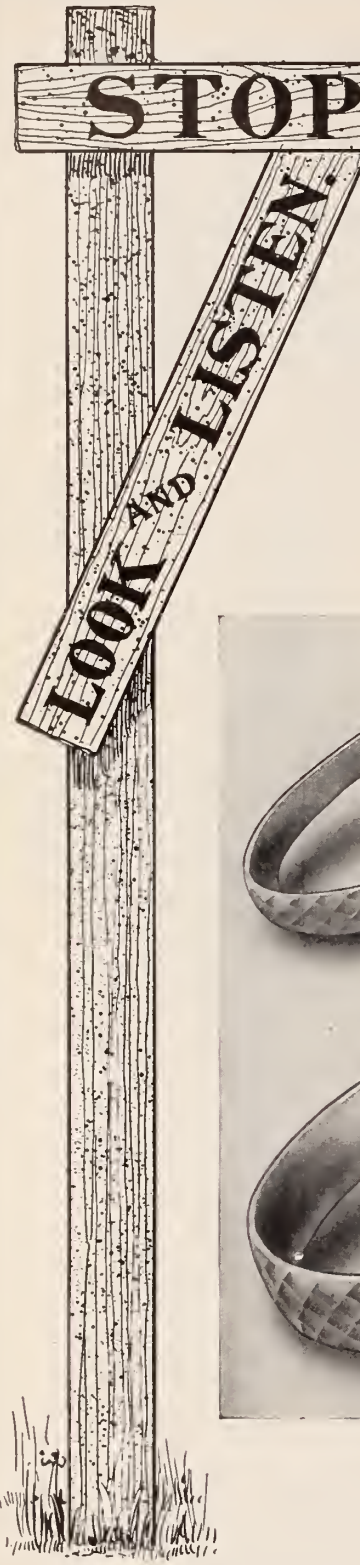
TOLEDO, O.
Merrill & Broer Co.

NOT sold to department stores or retail catalog houses

W. & S. BLACKINTON CO.

MAKERS

North Attleboro, Mass. **New York, 180 Broadway**



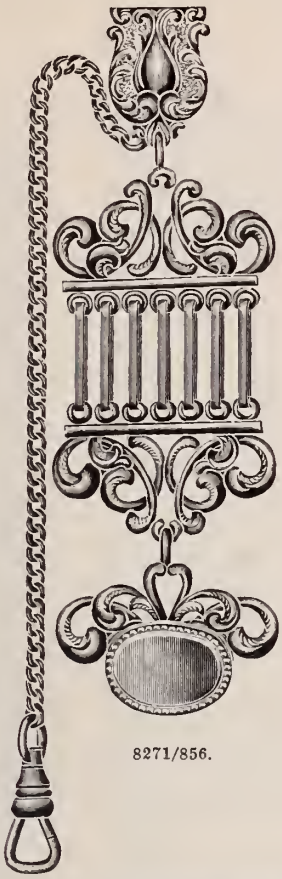
STOP at the Right Line
LOOK at the Right Goods
LISTEN to the Right Prices



Wolcott Mfg. Co.

71 Peck Street = = PROVIDENCE, R. I.

New York Office: 14 Maiden Lane



8271/856.

Say! Who Loses

BY NOT GETTING NEXT TO THIS LINE?

You, Mr. Jobber—the man who pays the bills—signs the checks—are the man who loses—not your buyer or traveling man—it's your money at stake—so it's up to you to look into it.

Just as surely as you cannot afford to slight new ideas, you cannot afford to neglect these newest and best in the line of Pony Fobs, Fobettes, Bracelets, La Vallieres, etc.

Our goods are made just a little better than seems necessary—they have a convincing look that is half the battle.

They are being pushed by page ads in two, and two-page ads in three trade publications, with a combined circulation of over 35,000 copies.

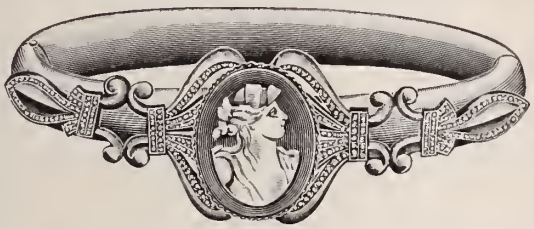
What do you think of that for dull business?

The retailer who does not see these ads is a dead one.

Mr. Jobber, we are doing this to boost your business. Are you getting your share of it?

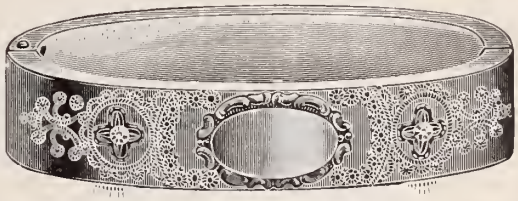


8275/844.



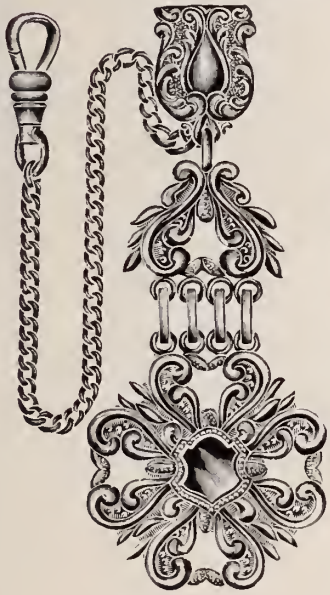
8109. Polished.

HIGH GRADE GOLD FILLED TRADE MARK

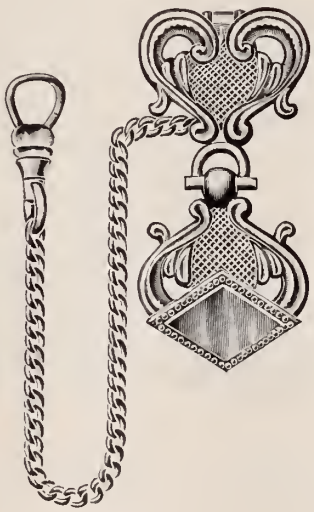


7975. Roman. 1/8 Gold Signets.

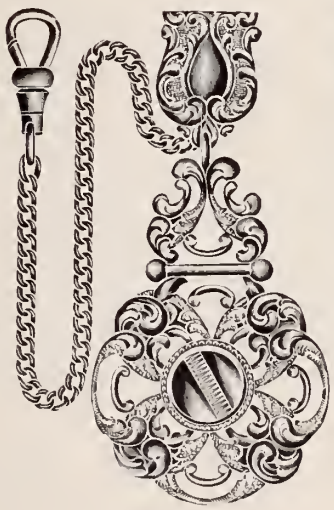
7976. Rose. Etruscan Trimmings.



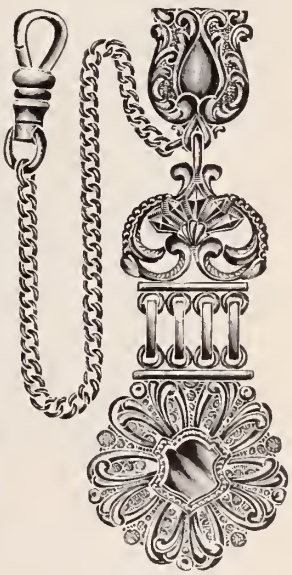
8279.



8234/851



8283.



8281.

FONTNEAU & COOK CO. - ATTLEBORO, MASS.
CHICAGO: 1203 Heyworth Bldg.

"New Process" GILLETTE Blades

Have You Got Them in Stock?

"New Process" GILLETTE blades have been an instantaneous success.

They differ in price, quality, appearance and style of package from the previous kind, and the public is being notified of the change by full-page advertisements in all the leading magazines.

More than two million GILLETTE users will now accept only "New Process" GILLETTE blades. If you have them in stock before other dealers in your locality you will get the business, and at the new price your profit is a very liberal one.

"New Process" blades are manufactured by newly-invented machines and processes, making them superior in appearance, operation and endurance to any blades ever produced by anyone.

These machines are automatically regulated, and grind, hone and sharpen each blade individually with the utmost precision.

Every cutting edge is perfect, and possesses a degree of keenness not produced by any other process.

"New Process" blades are finished with a high polish that renders them easy to clean. Since dust and moisture do not cling readily to a polished surface, these blades are practically immune from rust.

"New Process" blades are packed in a handsome nickel-plated box which seals itself hermetically every time it is closed. This shuts out all dampness and effectively protects the blades from rust in any climate, land or sea. When empty, the box forms an attractive waterproof match safe.

The set now contains twelve blades.

The Retail Price is $1.00 per set. Twelve sets are packed in a carton.

To those who are not handling the GILLETTE, we suggest, "Get Busy." Get the sales resulting from our huge advertising campaign—the increased business and profits that the co-operation of our Sales Department will bring you.

YOUR customers are continually seeing GILLETTE advertisements and they want the razor. Eventually they buy it somewhere.

WHY NOT OF YOU?

Write us for catalog and liberal discounts to dealers.

Holiday goods now ready for dealers. Send for catalog.

GILLETTE SALES COMPANY

BOSTON
704 Kimball Building

NEW YORK
704 Times Building

CHICAGO
704 Stock Exchange Building

Waterman's Ideal Fountain Pen

The Recognized **World's Standard**



Filigree, Black

No. 412	$5.00
No. 414	7.00
No. 415	8.50
No. 416	9.50
No. 417	11.00
No. 418	12.00

Holly Boxes supplied with all Christmas orders



THE COVER OF OUR TRADE PUBLICATION, "THE PEN PROPHET."

A book devoted to trade interests, and the selling of the popular and profitable line of Waterman's Ideals. Not only an interesting, but timely book of value to all jewelers.

Send for a Copy To-day.



Chased Gold Bands

No. 12 G. M	$3.50
No. 13 G. M	4.50
No. 14 G. M	5.00
No. 15 G. M	6.00
No. 16 G. M	7.00

The best Ink is Waterman's Ideal Ink. There are gift styles

The popular gift line, well known to the world, for its maintained high quality. Extensively advertised and sold in all sections at all seasons. Complete new catalogue and Christmas selling suggestions on request. The prices are uniform. Show cases furnished. **L. E. Waterman Co., 173 Broadway, New York,** Boston, Chicago, San Francisco, Montreal.

This insert was printed by The J. W. Pratt Company, New York

The J. W. Pratt Company

Printers and Stationers

52 to 58 Duane Street

New York

THE L. E. WATERMAN CO. have a world-wide reputation for effective advertising, and their printing must necessarily be of the best. THE J. W. PRATT COMPANY printed their cover shown on the other page of this leaf.

For forty-eight years, since the founding of this house by Mr. James W. Pratt, its reputation has been of the highest, and with every modern equipment added to its plant it has always been kept up to date, and numbers among its patrons the most successful advertisers in every line of trade.

Advertisers can have their ideas worked into shape and dummies and specifications made up by a competent force of practical printers.

The J. W. Pratt Company

Printers and Stationers

52 to 58 Duane Street

New York

A Timely Suggestion

LAST month the Whiting Company directed attention to two of their new patterns—the "MADAM JUMEL" in Flat Ware, and the "FLORENTINE" in Toilet Ware.

These patterns, both of which have already attained a notable degree of success, are indicative of the general scope and character of the Whiting Company's recent productions in sterling silver ware.

Those Jewelers, therefore, who wish to add to their stock of silver ware suitable for the Fall and Holiday Trade will find the entire line of Whiting goods marked by the same characteristics of graceful design, admirable workmanship, and moderate prices as distinguish the "Madam Jumel" and the "Florentine."

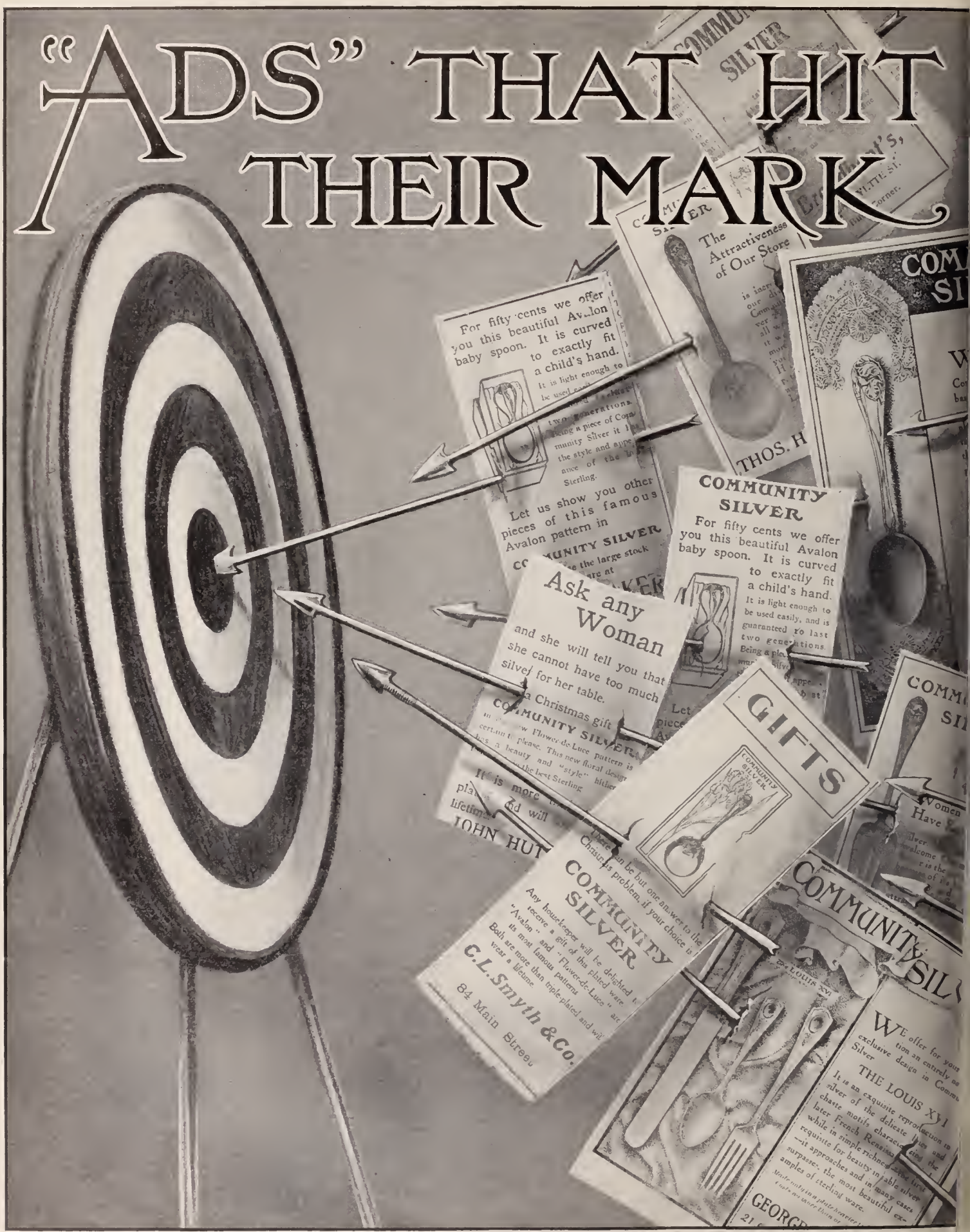
THE WHITING MFG. COMPANY

Silversmiths

San Francisco, Cal.
717 Market St.

Broadway and Nineteenth Street
NEW YORK





☛ Above are shown actual advertisements which have brought other dealers profitable sales.



☛ Upon request, we will gladly furnish a booklet showing similar cuts and electrotypes suitable for advertising Community Silver in your local paper.



REED & BARTON'S

HEPPELWHITE

Pattern, Sterling Silver

This Pattern is very complete and includes

Flat ware

The five principal pieces and all fancy serving pieces

Hollow ware

Complete Dinner,
Tea and Coffee Sets,
Ice Cream Dish,
Bon-Bon,
Sandwich Dish,
Compotiers
and Candlesticks

Toilet Ware

Hair Brush,
Mirror, Comb,
Military, Cloth and
Hat Brush,
Whisk Broom
and all manicure
pieces

We show here the Tea Set and Kettle

(**See opposite page**)

HEPPELWHITE



We show above six of the principal pieces of the Toilet ware, viz.: Mirror, Hair Brush, Comb, Military Brush, Cloth Brush, and Hat Brush.

Every Jeweler should have this pattern in his Christmas stock. Orders for the Holiday Trade should be placed without delay. Prices and illustrations furnished upon request. The Heppelwhite pattern is made exclusively by Reed & Barton.

REED & BARTON, *Silversmiths*, Taunton, Mass.

REPRESENTED AT

NEW YORK
320 Fif h Avenue
4 Maiden Lane

CHICAGO
103 State Street

SAN FRANCISCO
154 Sutter Street

TRADE MARK
STERLING

Send "Rush Orders" by Cable Code

Our catalogue contains a complete and simple telegraph code, by means of which rush orders may be sent quickly and cheaply. Have you ever tried it? The catalogue explains the method. It helps wonderfully when you are in a hurry for more

"1847 ROGERS BROS."

silver plated flatware. We are prepared to fill orders *promptly*.

If you haven't one of our catalogues, illustrating our line and containing this telegraph code, send for one at once.

Meriden Britannia Company

(International Silver Company, Successor)

Meriden, Conn.

NEW YORK SAN FRANCISCO CHICAGO

The Goods That Sell—



Peanut Butter Holder

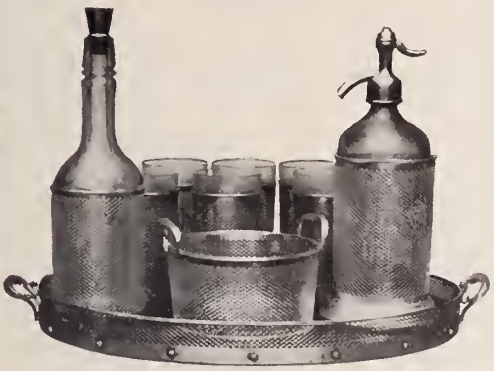
HAVE YOU GOT THEM? NO! THEN YOU ARE LOSING TRADE

We will send you a Sample Order subject to APPROVAL.

ORDER NOW!



Whiskey Set



Whiskey Set and Syphon



Water Set

Distributors for Wm. A. Rogers Celebrated Silver-Plated Flatware. Write for Prices.

For your convenience, see attached list—check items you would like sent for selection and forward to me by return mail.

DO IT NOW!

JOSEPH IRONS,
Mgr.

Middletown Silver Co.

35 Maiden Lane
NEW YORK, N. Y.

ORDER LIST

Subject to Discount.

800	Tabasco Sauce	$2.00
801	Lea & Perrin	2.25
802	" " "	3.00
803	Cheese	3.00
804	"	3.50
805	"	4.00
806	Cond. Milk	5.00
807	Mustard	3.50
808	Horse Radish	4.25
809	Red Currant Jelly ..	4.00
810	Ketchup	2.50
811	"	3.50
812	Bar le Duc	5.00
813	Cond. Milk	5.00
814	Cheese	6.00
815	" indv.	2.50
816	Chow-Chow	5.50
817	Mixed Pickles	4.00
818	Peanut Butter	3.50
819	" "	4.00
825	Whiskey Bottle	7.00
826	Syphon	10.00
827	Water Glasses, dz. ..	20.00
828	Whiskey Glasses, dz.	15.00
829	Bean Pot	4.50
830	" "	7.00
831	Custard	2.25
832	Pie Plate	9.00
833	Au gratin Dish	5.00
834	" " "	6.50
835	" " "	7.50
836	Planked Steak	11.50
837	Planked Fish	11.50
838	Ramekin	3.00
839	Sliced Lemon	2.50
840	Soap Dish	2.25
841	" "	2.25
842	Ink Well	1.60
843	" "	1.60
844	A. D. Coffee Cup	2.50
845	Bouillon Cups	4.25
846	Water Bottle	6.00
847	" "	6.00
851	Marmalade	4.50
852	Cream Jar	4.50
853	High-Ball Glass 16 oz. dz.	21.00
854	Ice Tub	9.00
855	" "	8.00
856	" "	6.75
857	" "	9.25
858	" "	8.25
859	" "	7.00
860	Tooth Brush Hldr. ..	3.75
861	Lav. Cup	4.50
862	Relish Dish 4 comp..	15.75
863	" " 2 "	9.75
864	Tid-Bit Hldr.	11.50



"Hear What I Have to Say"

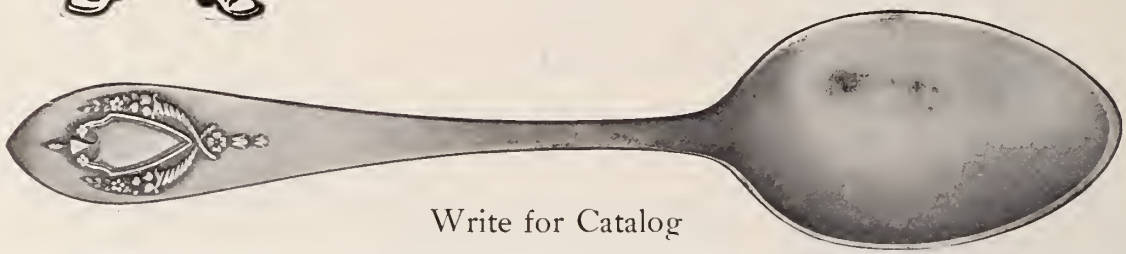
Ye Mount Vernon Pattern

STERLING SILVER TABLEWARE

is made by ye good Silversmiths at GREENFIELD, MASSACHUSETTS, in ye shop of

Rogers, Lunt & Bowlen Co.

Jewelers don't *keep* this pattern
THEY *SELL* IT



Write for Catalog



ERNST GIDEON BEK

Factory: Pforzheim, Germany

Our Sterling

MESH BAGS

are sellers, exquisite designs, fine mesh

Best Values

A line that will appeal to your customers and mean quick sales for you.

EUROPEAN JEWELRY AND NOVELTIES

Corals, Cameos, Garnet, Mosaic and Amber Jewelry. Gun Metal Goods. Dutch Silver.

35 MAIDEN LANE, NEW YORK

ASH-RECEIVERS
BAKING-DISHES
CANDELABRA
CHAFING-DISHES
COFFEE-MACHINES
COFFEE-POTS
PERCOLATORS
PITCHERS
SALT AND PEPPER SETS
SMOKING SETS
SPOONS AND FORKS
TRAYS

STERNAUWARE

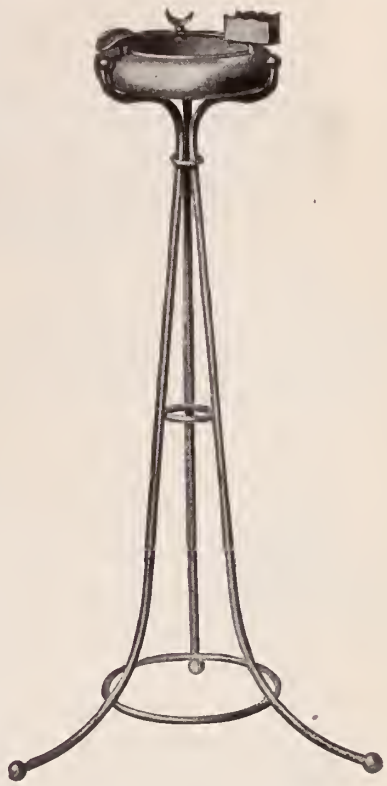
COFFEE-SERVERS
COPPERWARE
EGG-POACHERS
KETTLES
MATCH-HOLDERS
SUGAR BOWLS
TEAPOTS
TRAVELING COMPANIONS
TRAYS
WINE-COOLERS

S. STERNAU & COMPANY
Makers of
STERNAUWARE

NEW YORK SHOWROOMS
Broadway, cor. Park Place
Opp. Post-Office

WRITE FOR CATALOGUE

OFFICE and FACTORY
195 Plymouth Street
BROOKLYN, N. Y.



ASH-RECEIVER
No. 927

THE "EVER READY" BOTTLE MADE IN STERLING SILVER

Without a Doubt the Best of the Thermal-Vacuum Bottles
It's the Perfection of Every Detail that Makes Superiority





The Patent Spring Cork stays securely in place and absolutely guards against spilling of contents, no matter in what position the Bottle is carried. An ordinary cork would be ineffective, especially when gaseous or carbonated liquids are carried.

The Drinking Cup has a smooth polished surface both inside and outside, has no unsanitary screw threads, and can be kept scrupulously clean. The drinking cup also serves as a cap for the bottle.

The Neck of the glass bottle protrudes slightly beyond the metal casing, which prevents liquids from getting between the Bottle and casing. This sanitary precaution is of great importance.

The Bayonet Catch is the most practical method of holding the cap on. Press the cap down, give it a short turn and it is secure against any jarring.

For Strength, appearance, sanitary perfection and general efficiency the "EVER READY" BOTTLE stands in a class by itself.

Made in QUART and PINT Sizes

Prices furnished on request

R. BLACKINTON & CO.

Established 1861 TRADE +B MARK **SILVERSMITHS**

New York Salesrooms
15-17-19 Maiden Lane

Factory: NORTH ATTLEBORO, MASS.

THE RESTORATION of confidence in our Government and the approach of Christmas are having a decided effect on the activity of our factory. Our capacity is being taxed to its utmost and the indications are that orders unnecessarily delayed will be filled with difficulty if shipment is expected before Dec. 25th.

DON'T delay—write us immediately for photos and particulars of any desired article in Hollowware. We have unbounded confidence in our ability to interest you in both design and price.



No. C139. Dinner Plate, 10 in. Diam.

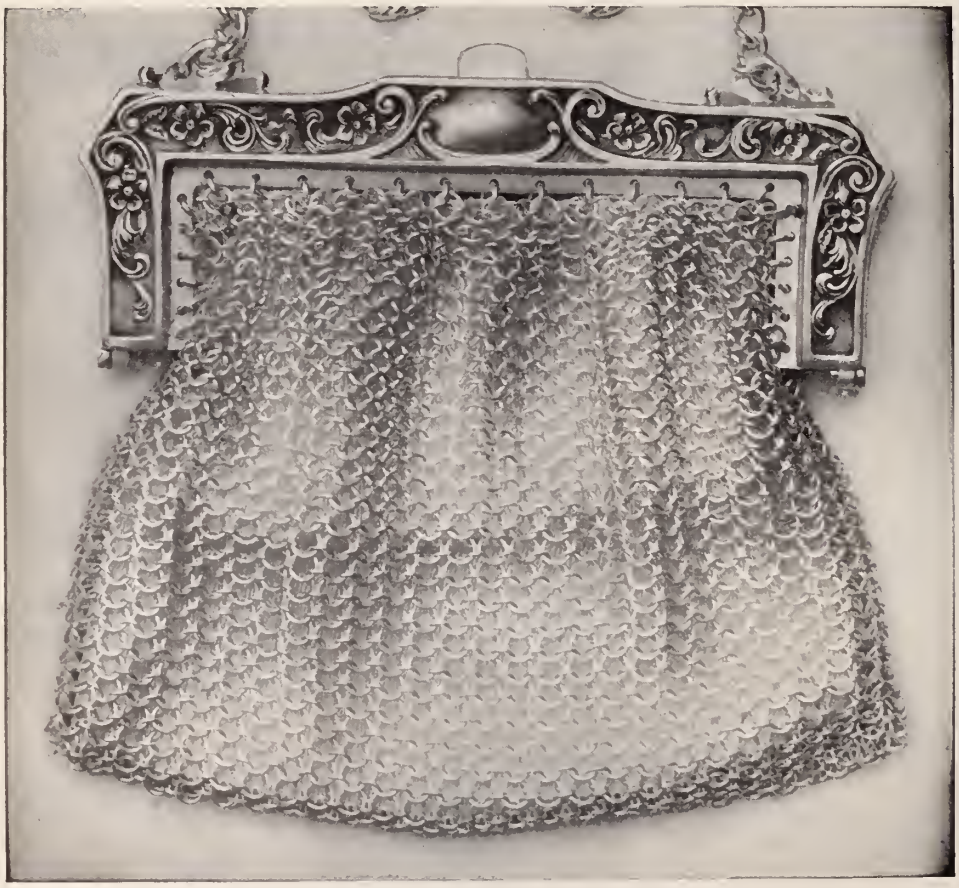
WE manufacture everything in sterling from the simple napkin ring to elaborate and inexpensive Tea and Dinner ware, suitable for wedding and other gift purposes. Every description of Hollow, Flat and Toilet Ware.

Our line of Service Plates is unexcelled and cannot be duplicated.

Roger Williams Silver Co.

101 Sabin Street, - Providence, R. I.

The cut shows one of our best sellers, and is made in three sizes and at attractive prices.



Individuality

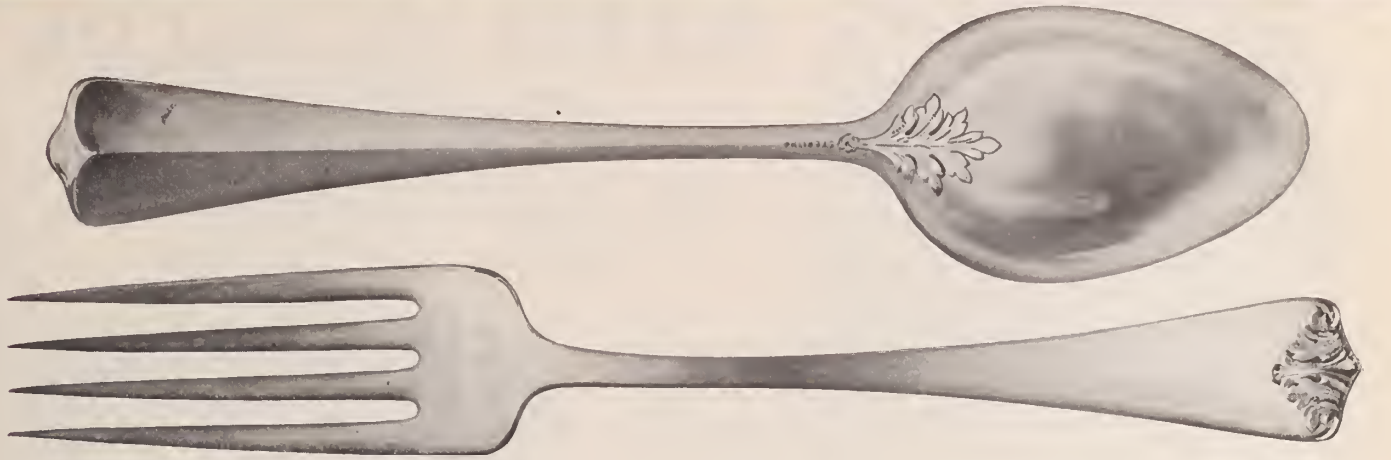
In your selection of bags it behooves you to buy those bags which stand out prominently as possessing an individuality of pattern, as opposed to the common goods scattered promiscuously around. You will find that the women know and discriminate in favor of the former every time. An inspection of the W. & D. line by you will lead you right.

Whiting & Davis Co.

PLAINVILLE, Norfolk Co. MASS.

New York Office
7 Maiden Lane

Chicago Office: Room 405, 103 State St.

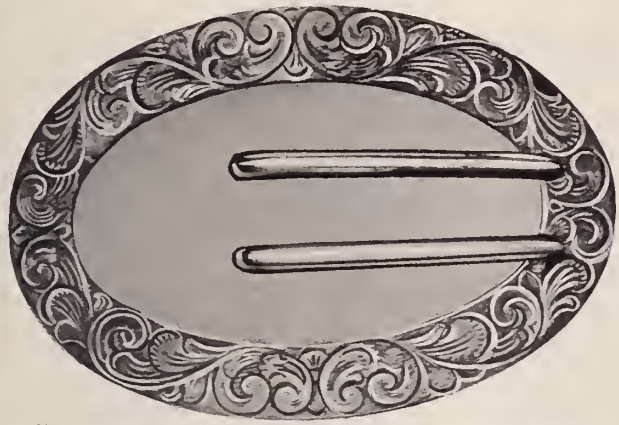


In the **"CHIPPENDALE"** Pattern of Flatware are embodied the grace, refinement and beauty that characterize all Chippendale products. And to these qualities are added strength and practicability as may be seen in the above illustration, showing as it does, the heavy shank and spine that give stiffness without detracting from the exquisite beauty of design.

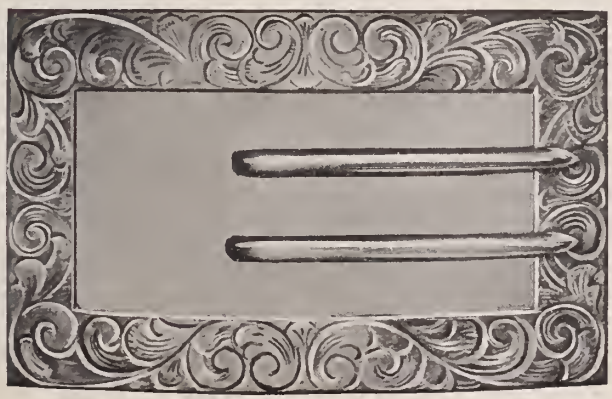
TRADE MARK.
STERLING 925 1000

FRANK W. SMITH COMPANY, Manufacturers of Sterling Silverware, Gardner, Mass.

These Designs made as Buckles or Sash Pins



No. 584. HEAVY STERLING SILVER. Hand Engraved, $36.00 per doz.



No. 587. HEAVY STERLING SILVER. Hand Engraved, $36.00 per doz

SASH PINS AND BUCKLES

IN GOLD FILLED AND STERLING SILVER

We make a beautiful and extensive line in Sash Brooches and Buckles, combining graceful, artistic designs with finest quality, workmanship and finish.

We manufacture in

Gold Filled and Sterling Silver

BROOCHES HAT PINS COMBS HANDY PINS
WAIST PIN SETS BARRETTES SCARF PINS
VEIL PINS LINKS BUCKLES SASH BROOCHES
BRACELETS and NECKLACES

Send for New Illustrated Booklet

C. Ray Randall & Co.

NORTH ATTLEBORO, MASS.

Address all orders and communications to Factory, North Attleboro, Mass.

NEW YORK OFFICE, 7 Maiden Lane
SAN FRANCISCO OFFICE, Henry M. Abrams Co., No. 717 Market Street
TORONTO, CANADA, Mr. A. E. Kentleton, 28 Toronto Street



BATES & BACON

ATTLEBORO, MASS.

Makers of

High Grade Gold Filled Chains, Lockets and Bracelets

Another attractive "Winna" Bracelet; equally as striking as our Famous Corrugated Bracelets.

We make seven widths of oval bracelets. We are equipped to make any size ova shaped bracelet in joint and catch.

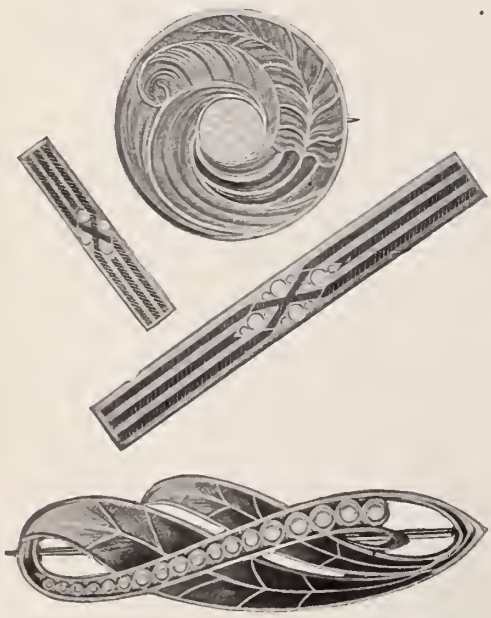
NEW YORK: 9 Maiden Lane.

CHICAGO: 103 State St.



The Shepard Manufacturing Co.

MELROSE HIGHLANDS, MASS.



We are the leading manufacturers of high-class wares in Cloisonne French Transparent Enamels. Formerly these goods were made abroad, and the work done by hand, and the prices charged for the goods put them beyond the reach of the ordinary buyer. By our process of manufacture we are able to put on the market work that is equal in every respect, including design, finish, and the beautiful transparent effects that are obtained in the foreign productions, and at a price that is only a fraction of the cost of the imported articles. Many of our newest designs are made up from the advanced 1909 designs from Paris. The enamel fad is on in this country as well as in Europe, and we are the leaders in the line.

Our representatives are out with a full line of samples, and it would pay you to await their call, and to see our line before purchasing.

Our new Fall lines include the following:

Gentlemen's Vest Buttons	***Ladies' Dress Buttons***
Cuff Links	***Buckles***
Stick Pins	***Hair Pins***
Bon-Bon Boxes	***Hat Pins and Brooches***

They embody several of the latest creations from the celebrated French artists.

NEW YORK OFFICE: 15-17-19 Maiden Lane **CHICAGO OFFICE: 501 Heyworth Building**



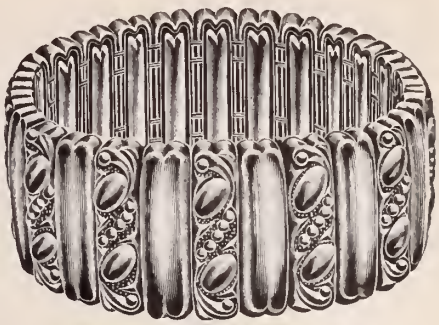
564—LADIES



558 MISSES



598—BABY



543—LADIES

ENTIRELY NEW

The NORMA TRADE MARK

Is the Standard Adjustable Bracelet of the Day

High Grade, Gold Filled—Sold only through Jobbers

Send for new catalogue just issued

The F. H. Sadler Company

Attleboro, Mass.

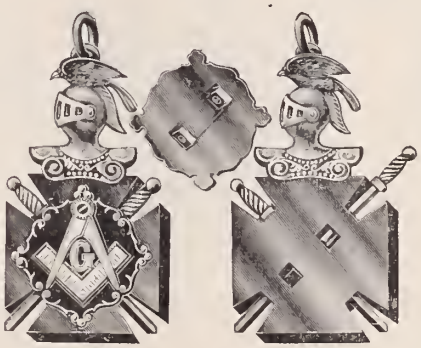
THE NEW INTERCHANGEABLE CHARM



P320



P321



3300X. With Emblem 3300X
Patent Applied For



P330



P336



P322



P326



P325



P334

How many times have YOU lost the sale of a plated charm by being out of the particular emblem your customer wanted? VERY OFTEN. So right here let us call YOUR ATTENTION to the above cut showing our new plated charm with INTERCHANGEABLE TRIMMINGS.

JUST WHAT YOU have needed to make your stock answer all demands at a figure within reason. No carrying of dead charms, no large stocks, JUST THE EMBLEMS AND A FEW CHARMS and you are fully prepared to immediately provide the emblem your customer may want.

There are eighteen different styles of emblems already in this line and we are constantly working on new patterns. This much needed charm is fully described and illustrated in our NEW SUPPLEMENT, along with many new and very desirable patterns. May we not forward you a copy? When writing please mention the name of your jobber.

PINS
BUTTONS
CHARMS

IRONS & RUSSELL COMPANY

Manufacturers of EMBLEMS

Providence, R. I.
New York, N. Y.
Chicago, Illinois



IN a spirit of thankfulness let us forget the past and only look forward to the future with its promise of renewed business activity. Let us also be sure to be ready for that increased demand for goods which is bound to come within the near future and which is already being felt. Furthermore, lest you forget, let us remind you again that "We sell Sellers," and were never better equipped to take care of your wants in the lines of gold jewelry, watches and diamonds.

HENRY FREUND & BRO. 71 Nassau Street New York

ELK, EAGLE AND MOOSE GOODS A SPECIALTY

Have you seen our new interchangeable initial and emblem set? It is a "Winner." Write us for booklet







The Chas. M. Robbins Co.

MANUFACTURING JEWELERS

ATTLEBORO. MASS.

CLASS PINS

FROM ITALY

A LARGE SHIPMENT OF **CORAL** JUST RECEIVED, CONSISTING OF

Coral Cameos **Cabochons** **Necklaces**
Buttons for Earrings **Pear Shapes for Pendants**

FROM THE INEXPENSIVE TO THE HIGHEST GRADE OF JAPANESE CORAL OF BEAUTIFUL PINK

Importers of Precious Stones
Manufacturers of Artistic Jewelry

VAN DUSEN & STOKES CO.
1123 Chestnut Street, Philadelphia

Lockets Only

TRADE W&H MARK INSIDE

3768.



¼ Gold Shell, Thin Models, All Sizes and Shapes, Engraved and Engine Turned.

ESTABLISHED FIFTY-TWO YEARS

The W. & H. locket represents the highest attainment in mechanical skill and artistic design

Wightman & Hough Co.

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The Goods You Need!

ALLSOPP & ALLSOPP'S
Diamond Jewelry Line

Sells in hard times as well as in good times

Because it is

Inexpensive

These goods combine all the artistic qualities of higher priced lines at HALF the cost.

Mounted goods only

Brooches	Veil Pins
Baskets	La Vallieres
Barrettes	Collar Pins
Bracelets	Scarf Pins

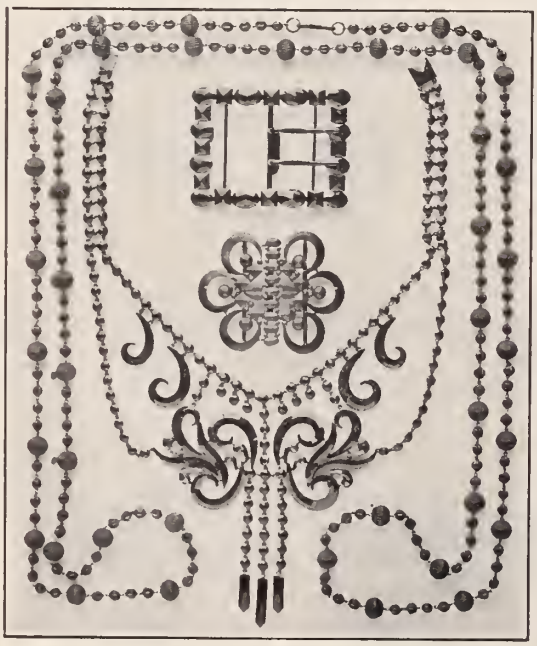
"TOPPY"
A&D
Trade Mark

18 Columbia Street,
NEWARK, N. J.

You Know the Reputation of CHOPARD'S JET JEWELRY

how it is considered the best—the most exclusive—the most salable; how famous have become its exquisite design and workmanship.

¶ You **know all this,** because we have **pushed** our **JET JEWELRY** before your eyes, induced you to notice it—and then **made good** on the jewelry itself.



¶ Now we make a line of **NOVELTY JEWELRY** that shows just that same painstaking care in manufacturing, that exclusive something, that touch of originality and brains that have made our JETS so **rightfully famous.**

¶ We've let this end of our business just swing along—selling a goodly list of customers—BUT NOW WE WANT THE WHOLE TRADE in general to know of its unusual excellence. We want to show **you** that

Chopard's Novelty Jewelry

deserves just as prominent a place in your estimation as do our JETS.

"If it's CHOPARD'S IDEA—it's ideal."

¶ Our "Express Salesman" is always ready to come with a complete selection.

CHOPARD FRÈRES CO.

Factory
35 RUE des TROIS BORNES
PARIS, FRANCE

56 MAIDEN LANE
NEW YORK

A Holiday Suggestion

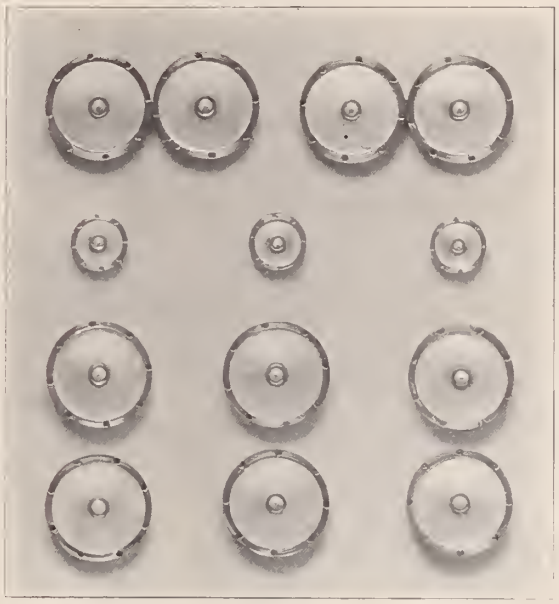
The KREMENTZ BODKIN-BACK DRESS SET

A Structural Advance

THE ADDITION of appropriate Cuff Links to Krementz Bodkin-Back Studs and Vest Buttons constitutes a DRESS SET possessing superior structural features while conforming to the Krementz standard of design, workmanship and finish. ¶ The Krementz Bodkin-Back principle, dispensing with solder, springs and tubes, unites the utmost strength with the greatest simplicity. There is nothing to bend, break or get out of order.

The KREMENTZ BODKIN-BACK DRESS SET is sold at a very moderate price, which enables you to make ready sales at a liberal profit.

Prices on the entire line are in the same proportion.



The KREMENTZ BODKIN-BACK DRESS SET is made in a large variety of patterns.

While being a safe and staple line, these goods are particularly well adapted to Holiday requirements.

GUARANTEE: If for any cause whatever, a "Krementz Bodkin-Back" Stud or Vest Button should be damaged either in the hands of the dealer or wearer, a new one will be given in exchange without charge. "Krementz Bodkin-Back" Studs and Vest Buttons are made in large variety of patterns in 14-Kt. gold and platinum, set with pearls and diamonds.

Patented February 16, 1904

KREMENTZ & CO.

Manufacturers of

Fine Gold and Enamel Diamond Jewelry in 14-Kt. only

MADE EXCLUSIVELY FOR FINE RETAIL JEWELRY TRADE

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San Francisco Office
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Factory and Main Office
NEWARK, N. J.

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New York Office
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IMPRESSIVE LOCKETS IN VARIED FORM

TRADE D MARK

THE INVITING surfaces and panels of a Locket admit of felicitous artistic treatment. Even in the smaller ones there is room for fine decorative expression. The larger ones give greater play to the designer, while their dimensions sound a dominant note. Varieties of shape and form widen the artistic possibilities.

Prices: $6.00 to $100.00

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DURAND & CO.

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OSMUN-PARKER MFG. CO.

MAKERS OF

Fine Pearl and Diamond Goods

338 Mulberry Street
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"THE BRACELET HOUSE"

GOLD BRACELETS of every Kind
For WOMAN, MISS OR BABY

KENT & WOODLAND

16 John Street, New York

Factory, Newark, N. J. San Francisco, Julius A. Young



BELINE & GLASSER

Silversmiths and Goldsmiths

Makers of High Grade

Gold Mesh Bags

Vanity Cases and
Cigarette Cases, etc.

ALSO SILVER MESH BAGS

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Trade-Mark

Hat Pins Specialized

14Kt. 

Only

FEW ITEMS are better adapted to Holiday trade than effective Hat Pins. As presents they are always welcome. Their comparatively moderate prices invite buying. Their display is always interesting and attractive.

Hat Pins are not a mere incident of this business—they are a specialty and a leader. They have distinctive qualities which are recognized by the discriminating. While following the trend of fashion, provision is also made for those of conservative taste—so that all may be satisfied.

Day, Clark & Co. Twenty-three Maiden Lane

NEW YORK

G. R. HOWE
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ESTABLISHED 1841 BY A. CARTER

F. R. HORTON
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CARTER, HOWE & CO.





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GOLD JEWELRY

ARTISTIC—SALABLE—RELIABLE

Most Comprehensive Line Offered

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Manufacturers of

14 and 18 Kt. GOLD JEWELRY

AND

FINE MESH BAGS

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Office and Factory: 11-13 Governor Street, Newark, N. J.



Popular Priced 14 K. and 10 K. Jewelry

Grape Jewelry

A Large and Varied Line of these Ready Selling Goods in

Scarf Pins **Brooches**
La Vallieres **Festoons**

To the Jobbing Trade Only

MILTON L. ERNST

TWELVE DUTCH STREET - - NEW YORK

Largest Line of 10 Karat Jewelry Offered the Trade

WORKMANSHIP AND FINISH EQUAL TO ANY 14 KARAT LINE ON THE MARKET



Solid Gold Crosses, Barrettes, Etc.

SOLID GOLD CROSSES—Actual Size

901	Roman finish.
910	Roman finish.
911	Pearls.
912	Pearls.
915	Pearls.
916	Pearls.
919¾	English finish, hand engraved.
920¾	English finish, hand engraved.
921¾	English finish, hand engraved.

SOLID GOLD WAIST SETS—Actual Size

1541-2½E	Rose finish, emeralds.
6077¾C	English finish, hand engr., coral.
6078C	Roman finish, coral.

SOLID GOLD BARRETTES—Actual Size

12¾	English finish, hand engraved.
13	Roman or bright finish.
14¾	English finish, hand engraved.

SOLID GOLD TIE CLASPS—Actual Size

4053G	Green and rose finish.
4062G	Green and rose finish.
4068	Roman finish.

BIGGEST VALUES
PRICES ON APPLICATION

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64 Nassau St., New York

Factory: Newark, N. J.


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NEW CREATIONS FOR THE FALL TRADE

Bracelets and Cuff Buttons

Our Fall line this year is more elaborate and complete than ever. A good assortment of these goods in your stock is bound to increase your profits. We also carry an extensive line of

CAMEO GOODS

Buckles, Charms, Buttons, Combs, Scarf Pins, Bracelets, Brooches, Barrettes, Hat Pins, Leather Trimmings, etc.

TRADE A.O.T.G. M.F.&W. MARK.
ALWAYS ON THE CO
Look for the Trade-Mark

MILLER, FULLER & WHITING CO.

Manufacturing Jewelers
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WE SELL TO THE JOBBING TRADE ONLY

LEROY W FAIRCHILD. GOLD PENS.

FAIRCHILD & COMPANY

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BEFORE PURCHASING INSPECT OUR LINE.

PENCILS
PENHOLDERS
FOUNTAIN PENS
THERMOMETER CASES
IN GOLD AND SILVER IN
NEW AND UNIQUE DESIGNS

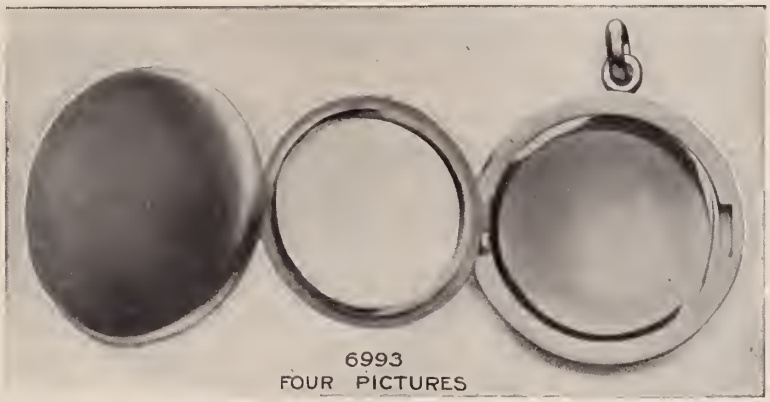
A. J. HEDGES & Co.

Makers of 14K. Jewelry

14 JOHN STREET TRADE 14 K MARK NEW YORK

LOCKETS

Every Size
Every Shape
Every Style
One Picture
Two Pictures
Three Pictures
Four Pictures



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FOUR PICTURES

LOCKETS

For Gentlemen
For Ladies
For Children.
Illustrations
And Price List
Furnished Upon
Application

THOMAS W. ADAMS & COMPANY

MANUFACTURERS OF 14K. GOLD JEWELRY

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TRADE **A 14 K** MARK

FACTORY
83 UNION STREET, NEWARK, N. J.

COMPASS CHARMS JOCKEY CHARMS | STONE HEARTS SAFETY PINS | CROSSES STONE CROSSES | FOBS WITH SEALS FOBS | SEAL CHARMS SLEEVE LINKS | BANGLES SCARF PINS



DO YOU REALIZE what it means to manufacture gold chains of excellent quality and faultless construction and sell them at prices much below what the retailer ordinarily pays for chains of similar quality? It means that we have a well organized factory and prefer selling these chains ourselves directly to the trade, thereby giving you the benefit of what it would cost to maintain a necessarily expensive organization of traveling men.

THAT NEW CHAIN we are exploiting is solderless and flexible, without stringing, 15-inch lengths only. IT SELLS AT SIGHT.

Write for a sample.

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1850 MAKERS OF GOLD CHAINS 1908

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New York Tortoise Shell Co.
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Manufacturers of Fine TORTOISE SHELL GOODS
Repairing given prompt Attention

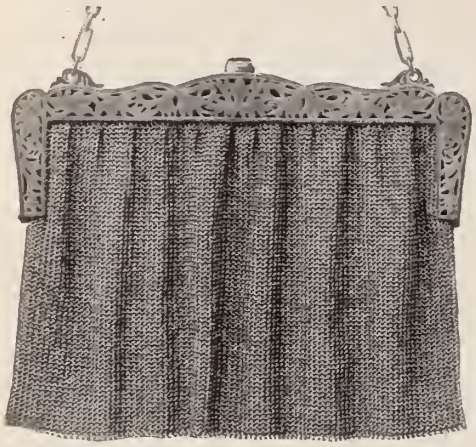
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SNOW & WESTCOTT CO.
21 MAIDEN LANE, NEW YORK
JAMES P. SNOW CHAS. E. WESTCOTT

Makers of Fine Gold
CHAIN PINS

I. N. LEVINSON, President ESTABLISHED 1865 H. S. MORRIS, Sec. and Treas.

S. COTTLE COMPANY

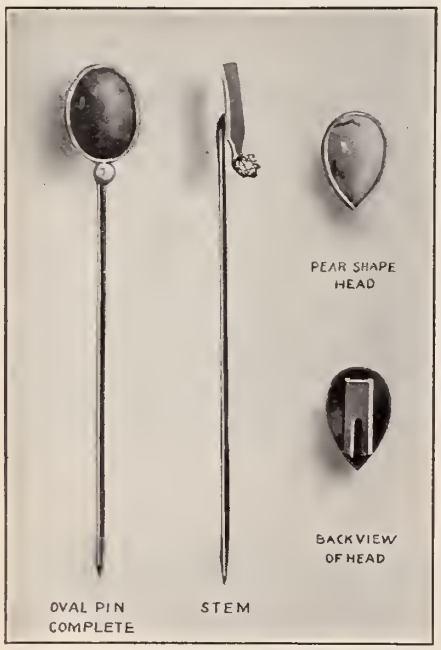
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Mesh Bags
Buckles
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Chatelaines
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Sash Pins
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PARIS, 28 Rue D'Hauteville



Interchangeable Scarf Pin

PATENTED AUG. 25, 1908

Now made in three shapes: oval, long oval and pear, all fitting same stem.

Just snap 'em on!

Only one diamond (or pearl) needed for a set of any number of tops.

Mounted in 14 kt. only, in Lapis, Coral, Amethyst, Topaz, Jade, Turquoise Matrix, etc.

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Established 1837

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SCARF-PINS
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Agents for the Pacific Coast
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Send for Sample of above Combination Set

Azurite - Malachite Matrix

A BEAUTIFUL BLENDING OF BLUE, GREEN AND BROWN.

A new HARD variety, entirely different from any stone heretofore shown on the market, AND GUARANTEED TO BE AS HARD AS TURQUOISE.

WE SELL THE STONE LOOSE AS WELL AS MOUNTED

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Send for Catalog

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MINING COMPANY

TURQUOISE MATRIX
Persian or Baby Blue Colors with Beautiful Markings

PRODUCTS
And all Precious and Semi-Precious Stones.
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Gold Enameled Masonic Charms

EXTRA HEAVY
$5.00 Less 6%
Various Other Styles

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In twenty years we have built up a business second to none in RINGS EXCLUSIVELY

Allsopp QUALITY, DESIGN AND WORKMANSHIP

Appeal to the Most Fastidious. It Will Pay You to Examine a Selection Package.

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Allsopp Bros. Allsopp Building, Newark, N. J.

The Signal Has Been Given "Full Speed Ahead"

Prosperity is in sight.
Are you ready for a good Holiday trade?
Our line is full of business builders and profit makers. When our salesman calls look it over carefully. Selection packages sent. The right line at the right prices.



The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

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E. A. LEHMANN & CO.

Manufacturing Jeweler

DIAMOND MOUNTINGS

Special Order Work Repairing of Jewelry
Suggestions and Designs Made

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THE CROHN PATENT SAFETY GUARD



For Scarf Pins, Studs and Lace Pins. The most practical and only adjustable one invented. Price, $1.50 per doz. For sale by all wholesale jewelers and material houses. Sample by mail. 25c.; in 10k. gold, $1.00; 14k., $1.25. M. CROHN, Maker and Inventor, 48 and 50 Maiden Lane, N. Y.

CHARLES M. PRIOR, Designer

Designs for Gold and Silversmiths

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WE illustrate a few of our 2,500 new designs, which are made up in 14K., 10K., sterling and gold filled stock, for the enterprising jewelry trade, that are ready for immediate delivery. Our holiday line is now ready for your inspection.

We are also manufacturers of an exclusive line of REAL Tortoise Shell Hair Ornaments for the fine trade.

Selection packages cheerfully sent responsible jewelers

Wagner Comb Manufact'r'g Co.

Hartford Bldg.

41½ Union Sq., New York



Sterling Mesh Bags

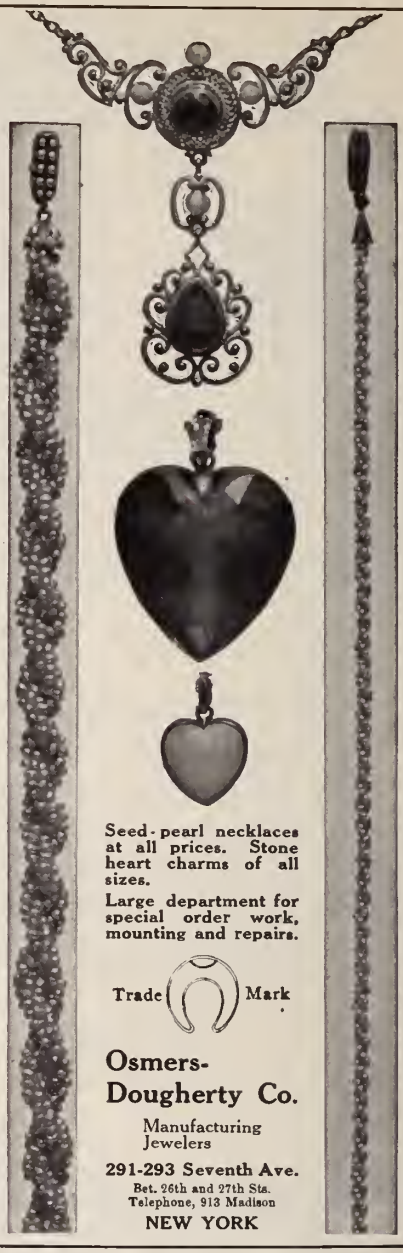
also gold lorgnette and neck chains

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N. Y. Salesroom: 396 Broadway



Seed-pearl necklaces at all prices. Stone heart charms of all sizes.

Large department for special order work, mounting and repairs.

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MINING COMPANY

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BEAUTIFUL PERSIAN AND BABY BLUE COLORS.

PRODUCTS

And all Precious and Semi-Precious Stones.

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Rings, Diamond Mountings, Diamonds and Precious Stones, Badges, Class Pins

General Repairing Artistic Engraving

All Out-of-town Work returned within 3 days from date received

Pat. U.S. and Canada.

Try Wells' Perfect Ring Adjusters

1 doz. asst. sizes 10k gold filled (gold on front twice as thick as on back), $2.00.
1 doz. asst. sizes solid 10k gold, $3.75.
1 doz. asst. sizes, metal, 85c. Ask your jobber for them, or I will send, prepaid, at once (only on receipt of price), two samples—one small and one medium large gold filled and one metal adjuster for 50c. Address

CHESTER H. WELLS, Jeweler, Meshoppen, Pa.



The R. S. Cigar Cutter

In Sterling Silver, Plain and Engraved; and 14 k. Gold, Plain and Engraved, also Set with Diamonds.

A Novelty

Unlike all other cigar cutters, this one lies flat in the pocket—does not get out of order.

A Good Article



We Push It

Our advertising makes the customer want it; his friend sees it and he wants it. An endless chain of customers.

A Good Seller



Trade supplied by

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23 Maiden Lane, New York.
717 Market St., San Francisco.
J. A. YOUNG.

Enos Richardson & Co.

23 MAIDEN LANE " " " TRADE MARK NEW YORK, N. Y. " " "

MANUFACTURERS OF

14 K. Gold Jewelry

Handy Pins	Shirt Studs	Hat Pins
Safety Pins	Fobs	Scarf Pins
Brooches	Tie Clasps	Barrettes
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10 K. and 14 K. Neck Chains and Guard Chains

Plain and Jeweled Lorgnette Chains

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EARRINGS

and Earrings with Brooches to match in Pearl, and Pearl and Semi-Precious Stones combined

LEE-DODD COMPANY, MAKERS OF FINE JEWELRY

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Full Plat. Cluster $4.25

DIAMOND MOUNTINGS

We Make a Line of Cluster Work at

50 PER CENT. LESS THAN OTHERS

Order Work Promptly Done

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Small and Medium Wares in Sterling Silver

FOR THE TRADE ONLY

109 to 115 West 26th St., New York City

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We specialize in the manufacture of the Unusual in Goods adaptable to

The Den, The Desk, The Dresser, The Toilet Table, The Sideboard, The Dining Table and The Living Room

ICE TUBS IN A VARIETY OF SIZES AND PATTERNS

The trade is cordially invited to call at our showrooms and inspect our new Fall productions.



No. 58

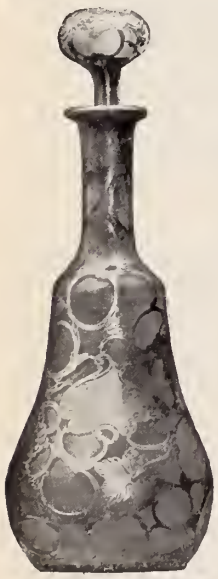
THE ARCHIBALD-KLEMENT LINE OF

SILVER DEPOSIT WHISKY BOTTLES

Distinguishable for their dignity of design and excellence of finish. Made in full quart size, four designs—Narrow Strap, Broad Strap, Rye, Thistle. Shield space for monogram, sterling silver corkscrew tops. ¶ Highball and whisky glasses to match each design.

Full line of the foregoing, and any other desired pieces in the A-K Silver Deposit Ware, sent on approval.

ARCHIBALD - KLEMENT CO.
Sample Rooms: 341-347 Fifth Ave., N.Y.
Factory: NEWARK, N. J.



Do you know that

SILVER DEPOSIT WARE

worthy of the name should improve in appearance when in use? That is true of our goods because the silver is heavy and the engraving is bold and deep so that when the article is in use the engraved effect is brought out strong and the contrast is more pleasing to the eye than when new. This is a feature you should consider because you do not want goods that become unsalable when in stock.

What we state about our deposit goods is also true of our line of

PHOTO FRAMES, CLOCKS, BELT BUCKLES, Etc.

All of our goods are hand engraved and etched, not die or machine work. It cost us more to make but the price to you is the same as you pay for the imitation.

We make a large assortment of inexpensive articles as well as the more costly pieces and as our prices are uniformly low our goods are in demand at all seasons of the year.

SCHARLING & CO.

Factory and Office, 755-757 Summer Ave., Newark, N. J.

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W. B. POWELL, 35 Maiden Lane, New York GEO. H. THOMAS, Heyworth Bldg., Chicago, Ill.
M. L. LEVY & CO., 2447 Jackson St., San Francisco, California

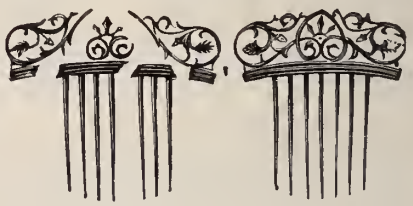
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A Combination Stick Pin Cushion and Collar Button Box in

IVORY

Something elegant and novel that can be retailed from $2.50 up

We repair everything in Ivory, Tortoise Shell and Pearl



Received in this shape Returned as above

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131 West 31st St., NEW YORK

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OFFICE: 9-13 Maiden Lane, New York

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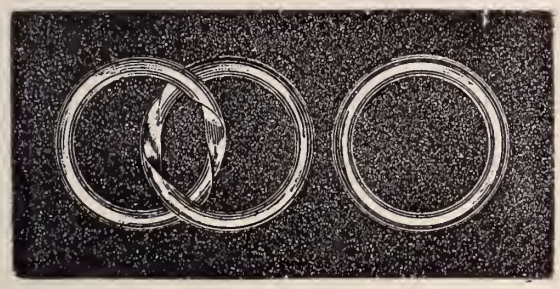
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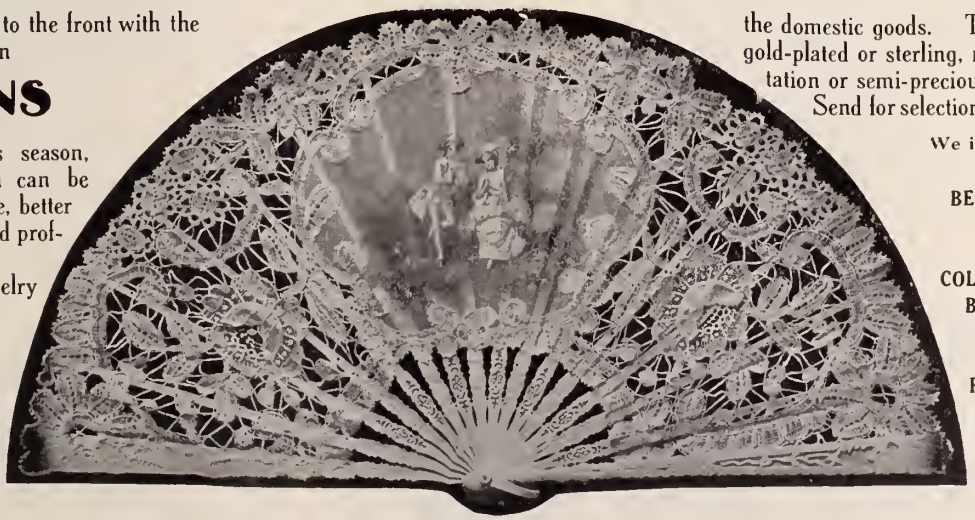
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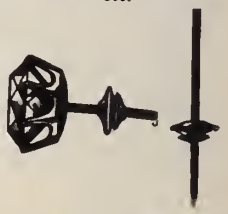
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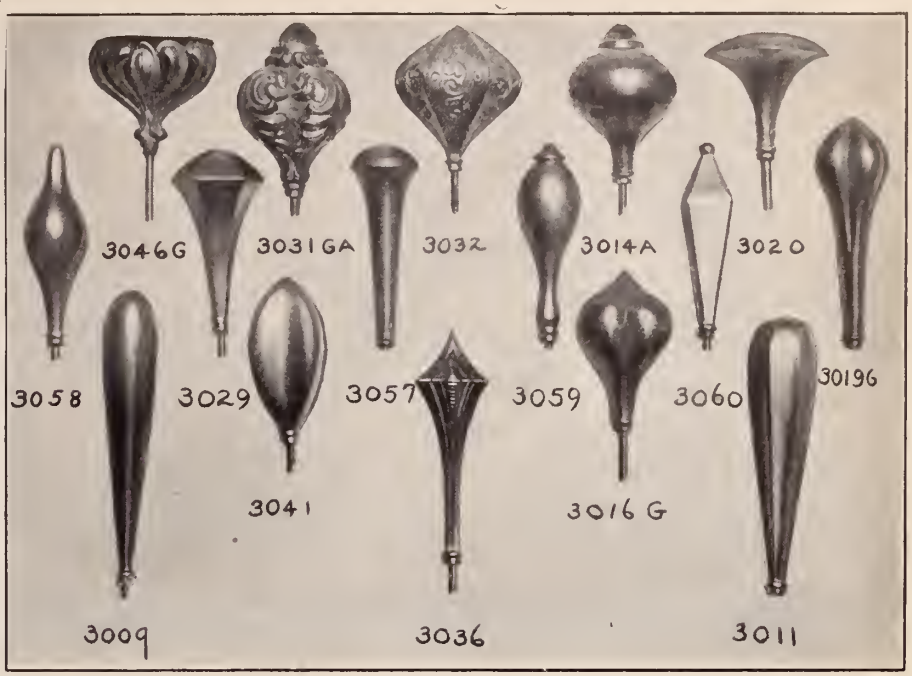


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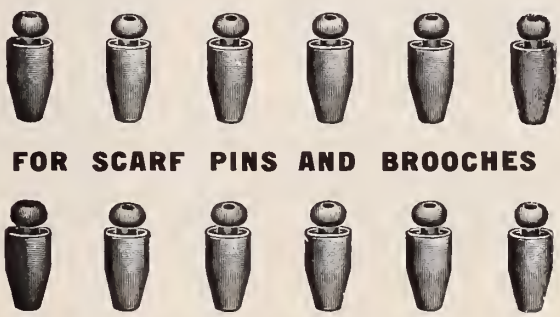
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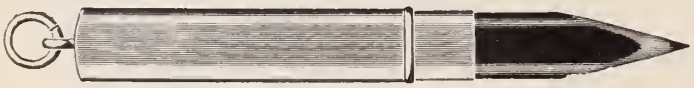


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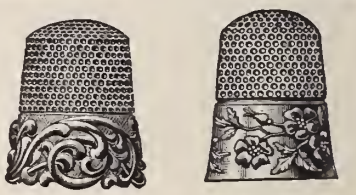
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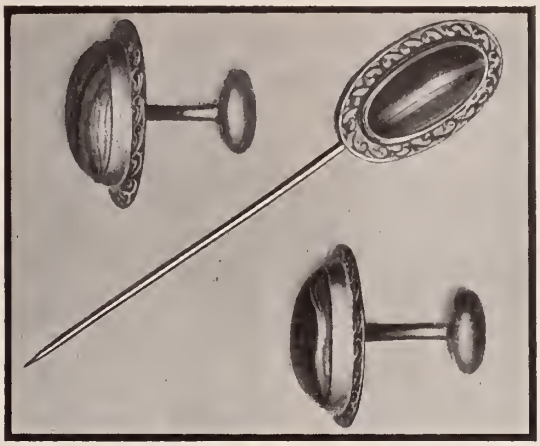
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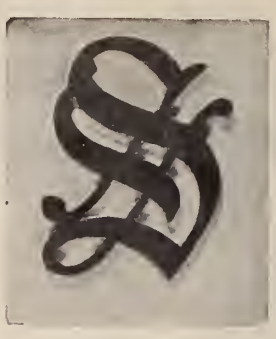
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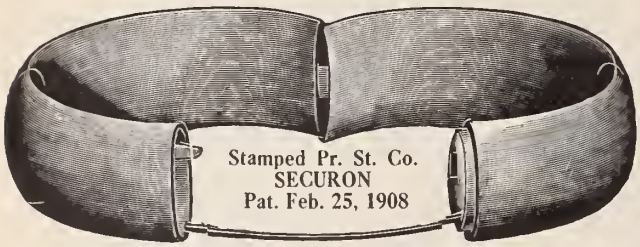
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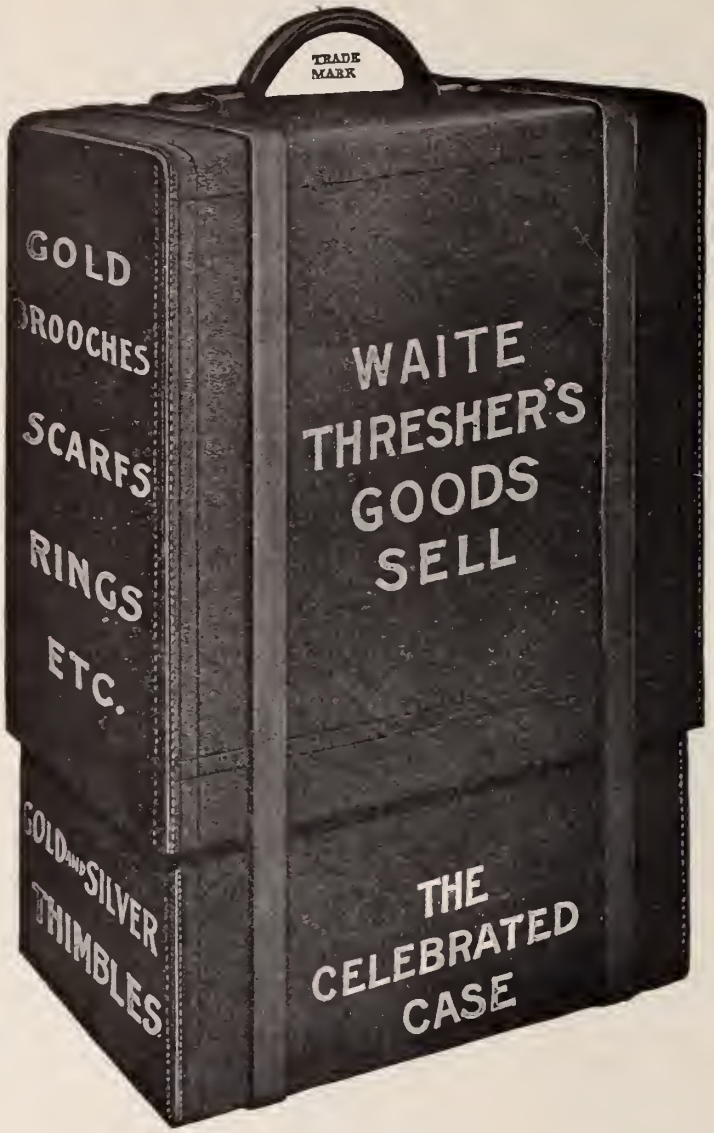
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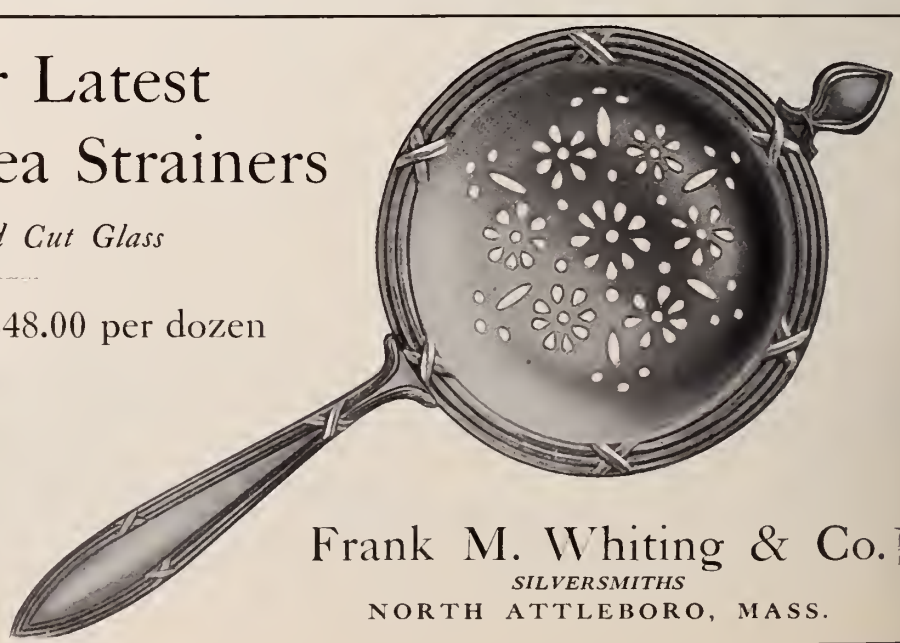
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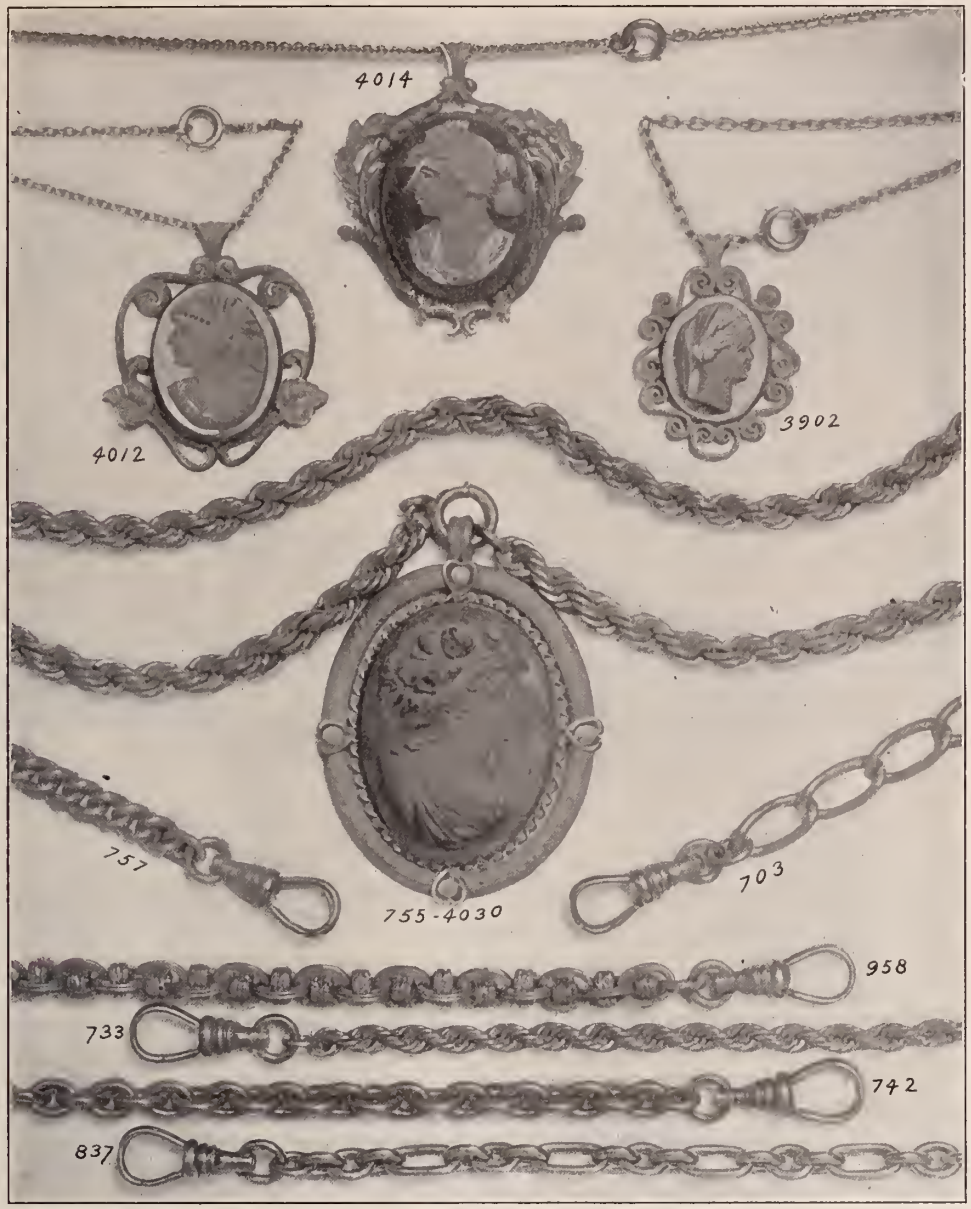
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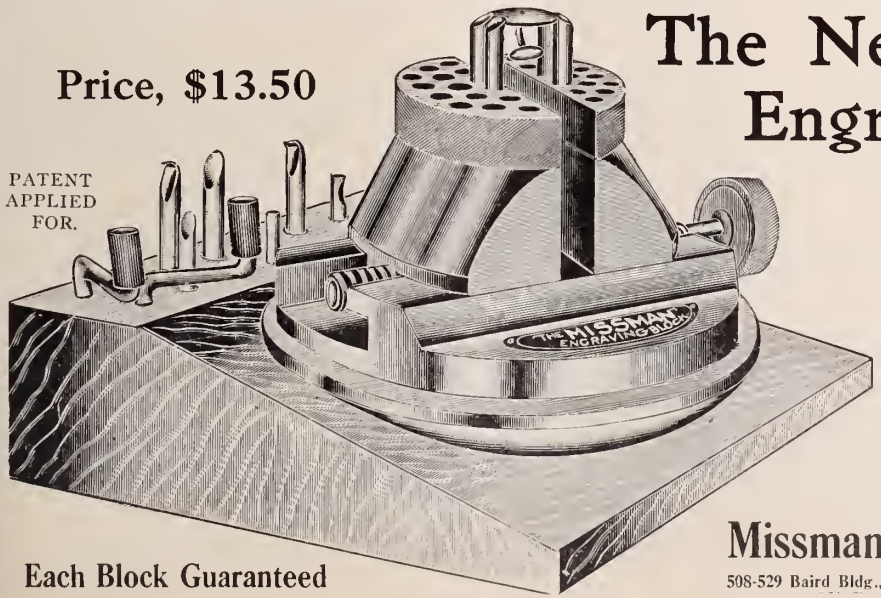
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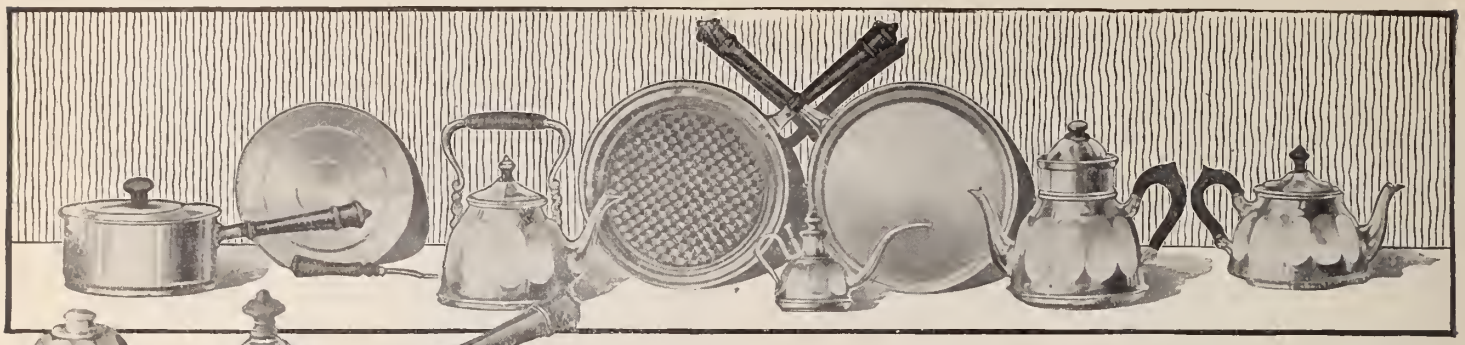
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THE JEWELERS' WEEKLY THE JEWELERS REVIEW

VOL. LVII. WEDNESDAY, NOVEMBER 25, 1908. No. 17.

Beautiful Cases Which Held the Diamonds from German South Africa Presented to Emperor William.

A CAPE TOWN, South Africa, jeweler, E. Burmester, made the unique and handsome case which contained the 12 diamonds presented to the German Emperor by his subjects in German South Africa. These diamonds are among the first discovered near Luderitzbucht.

The receptacle in which the diamonds were sent includes an outer case of 18-karat gold measuring five by two and one-quarter inches and weighing five ounces, the lid being engraved with the German emperor's monogram and crown. Inside this was fitted another case on which appeared a representation of the "Southern Cross" made with seven brilliants. Both boxes were lined with velvet.



CASES ENCLOSING DIAMONDS PRESENTED TO EMPEROR WILLIAM.

Growing Demand for Umbrellas Among the Chinese.

THE vice-consul-general at Canton, Willard B. Hull, furnishes the following information concerning the trade in foreign umbrellas in China:

"This district, as well as all China, affords a good market for umbrellas of a medium or cheap grade. The Chinese are giving up the use of their old oiled-paper umbrellas, and it is surprising to-day to see the number of foreign-made umbrellas used, of which Germany and Japan supply the bulk. From Japan the exports of umbrellas to all countries increased from $343,500 in 1898 to $806,500 in 1907, gold. The umbrellas shipped to Shanghai are rapidly extending their market into the interior via Hankow, and in the south they are imported into Hong Kong and are distributed through Canton and Amoy. During the past year or two an improvement has been effected in the quality, the handles being ornamented with nickel work and a better finish given to the wood. This improvement was found necessary by the Japanese, who had previously been manufacturing them with a view to cheapness rather than quality. This consequently made prices go up.

"The price of umbrellas exported to North China, which at one time was about $150 gold per case of 30 dozens, has increased by about 20 per cent.

"In South China German umbrellas offer a strong competition to the Japanese, and, as the Japanese makers maintain a brisk competition among themselves, prices here have dropped considerably, and the quality has thereby depreciated much below that of the German umbrellas. This has in some ways been detrimental to the trade in South China, but, nevertheless, there continues to be an increasing number of umbrellas imported into this district.

IMPORTS OF UMBRELLAS.

"During 1906 there were imported into Canton 76,210 umbrellas, valued at $33,552, which increased to 78,280, valued at $34,382, in 1907, while during the first six months of 1908 there were imported 60,854, valued at $26,094.

"The entire number and value of umbrellas imported into China during 1906 and 1907 were as follows:

Whence	1906.		1907.	
imported.	*Number.*	*Value.*	*Number.*	*Value.*
Europe ..	469,285	$218,116	712,897	$322,811
Japan ...	1,380,111	375,744	1,102,333	322,154

"As shown above, Japanese umbrellas are a much cheaper product and made, as is considered necessary for the Chinese market, with a view to the price and not the quality. They are mostly made with inexpensive wooden handles, steel rods, and cotton covers. The imports during 1907 would, however, indicate that there is an increasing demand for a better quality."

A Beautiful Bronze Tablet to Commemorate a Notable Historical Event.

THE bronze tablet illustrated on the front page of this issue was recently placed in the rotunda of the Capitol at Raleigh, N. C., to commemorate the signing on Oct. 25, 1774, by 51 ladies, of resolutions to use no tea or other article of English manufacture until such time as the unjust acts relating to the Colonies should be repealed. The signing of these resolutions is known as the "Edenton Tea Party," and it is claimed that this occurrence took place prior to the time of the celebrated Boston Tea Party. The tablet was presented by the North Carolina Society of the Daughters of the Revolution, by which it was unveiled and dedicated.

The Society, "Daughters of the Revolution," was founded by Mrs. Flora Adams Darling, Oct. 11, 1890. The North Carolina Society was organized in Raleigh, N. C., Oct. 19, 1896. In December, 1900, it was determined to take up some special work, and at this meeting a very interesting account of the Edenton Tea Party of Oct. 25, 1774, was read by Dr. Richard Dillard, and the idea of commemorating in some tangible way the important event of the signing of the resolutions was discussed. It was then determined to erect a memorial to the heroism and patriotism of those women of the State who, by their aid and zeal, helped to make this country a free and independent nation.

The tablet has a center design of an old-fashioned teapot on which appears in raised work a log house, in which it is supposed that the tea party was held. Beneath the house is the inscription, "The Tea Party House, Edenton, N. C.," and beneath this inscription is a hand, holding a tea caddy bottom upward. The venerable teapot is surrounded by a wreath of berries, flowers and leaves, and within this wreath, at the top of the tablet, is the following inscription:

"Erected by the North Carolina Society of the Daughters of the Revolution to the 51 ladies of Edenton who, by their patriotism, zeal and early protests against the British authority, assisted our forefathers in the making of this Republic and our Commonwealth."

The contract to supply this tablet was awarded to the Jolly & Wynne Jewelry Co., Raleigh, N. C., which had it made by the Gorham Co., New York.



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In addition to our new line of moderate-priced, plain 14-K. lockets we have added some very attractive original fancy patterns. These two illustrations are patterns which we have recently added to our stock.

No. 3234 is rose-finished and made without any stones, and with sapphire in mouth and diamond eyes, also diamond in mouth with ruby eyes.

No. 3235 is rose-finished and has a stone-cut scarab in the center, either in lapis, bloodstone, red sard or New Zealand jade. Fronts are so made as to show the correct markings on the underneath part of the scarab.

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No. 3235.

SOME INTERESTING POINTS ON RING HISTORY.

A VERY interesting and instructive article on rings was that written some time ago by Carl Bungart. He entitles it, "Out of the History of the Ring."

"How has the finger-ring," he asks at the start, "arrived at its manifold symbolic intent, and thereby to its extraordinary esteem?" In answer to the query he recites the various historical steps of the amulet as follows: "There was a time when it (the finger-ring) was looked upon as the most ancient of trinkets. Wrongly, no doubt. We know of no primitive peoples who wore the finger-ring as an ornament. Much as the aborigines of the South Sea, much as the



FIG. 1.—EARLY EGYPTIAN RING.

negroes of Central Africa, not yet touched by culture, otherwise decorated themselves, they never wore finger-rings; not even those who used armlets or the decoration of anklets in ring form. We must, therefore, acknowledge that the finger-ring came into existence following a higher developed culture, and for this condition the peculiar fact speaks significantly that in the Homeric songs, in which other articles of adornment are mentioned, the ring is never spoken of."

Says Mr. Bungart: "The oldest rings in our possession are of Egyptian origin. They reach back as far as the third, or even the fourth thousand years before our style of reckoning. And especially the more ancient



FIG. 2.—ETRUSCAN RING.

ones testify themselves, strange to say, as being far less ornaments than articles of utility. They are, namely, almost unexceptionally signet rings; often clay rings with colored glazing; often made of base metals, often though of gold. Among the metallic rings a distinct form predominates—the ring itself consists of bent wire that is drawn through a perforated stone. (Fig. 1.) The latter carries on its flat, protected, underside the engraved beetle-form sign. Upon withdrawing the ring from the finger the stone was turned around in order to use it as a seal. There is no doubt that the ring was used largely as a signet in ancient Egypt, and was a common article. It served not only for sealing receptacles containing treasures, but also as a witnessing of signatures. And as the genteel classes were the seal carriers, with this latter class gradually the idea of power and rule may have come into the connection."

This fact, while a natural conclusion based on history, does not appear to have been expressed clearly in print, though the thought must have occurred to many. The omission probably happens because of the rapid development in chronological advance of the ring's significance. As Herr Bungart further says:

"Very soon, however, there was blended therein a further, richer symbolism that probably is to be traced back to the circular form of the ring—the hoop—the ring that has neither beginning or end. Thus it came to represent eternity, like the circulating sun that in its everlasting change and everlasting return produces the year—*annulus*, the Romans called the ring also." This point also will strike most readers as strong and novel, but not to be easily gainsaid.

"From Egypt the use of the ring appears to have spread all over the then known world. We often find it mentioned in the Old Testament. For Pharaoh, when he presented Joseph his own ring, as he interpreted his dreams, he thereby gave him power and rule, he set him over all the land of Egypt. In Hellas (very ancient Greece) only isolated discoveries speak for the knowledge of finger rings in ancient times—as, for instance, in Mycenæ. But from about the VII. century B. C., it appears to be used as an adornment both by men and women, and the Grecian goldsmiths threw their entire art into their development. And it is on Grecian rings first that a further symbolic significance of the ring comes before us—they carry sometimes as an escutcheon the sole of a foot as sign of submission, inferiority. This kind of ring comes to hand later; often on rings that are found in early Christian burial places.

"Best known of all ancient rings is probably the ring that Alexander the Great, on his death bed, gave to Perdikas, similar to the kingly attribute, as it were nominating the brave general as his successor. Rivalling that ring, though not in historical importance, comes the ring of Polycrates, that Schiller has brought into fame: 'Above all that exists in the island, this ring is my greatest possession; I will devote it to the Erinys (avenging gods) that they may forgive me my good fortune.' By the bye, a capitally exact description of this ring is handed down to us, according to which it was made by the celebrated goldsmith, Theodorus. It had a dolphin, a lynx and a bull engraved on the stone. Further, this ring is said to have been, after the death of Polycrates (522 B. C.) brought to Rome, where it was held in high esteem."

For those to whom the story of this ring is not known, a rapid outline may be interesting: Polycrates was the tyrant of the Island of Samos. His marvelous successes in battle, and his enormous wealth, were the wonder of the ancient world. One day, having the King of Egypt as his guest, he showed the royal visitor his treasure and his insular possessions; after which he asked the king to congratulate him on his marvelous luck. But his royal companion expressed hearty pity and declared the Fates would assuredly follow up his astounding success with a terrible ending. Asked what he should do to appease the Fates, the kingly philosopher told him to throw away his most costly treasure as a propitiation. Polycrates thereupon cast his most valued ring into the sea. Shortly after, his chief cook came running up to him with the rejected ring on his hand and declared he had just found it in the belly of a freshly caught fish he was preparing for the coming



FIG. 3.—ROMAN RING.

banquet. The Egyptian king arose in horror and precipitately left his host saying he dared not sit longer with one who was so certain of an early and terrible downfall, for fear he also might be drawn into the impending catastrophe.

"The Etruscans, who were excellent goldsmiths and lapidaries, appear to have derived the ring from the Egyptians. (Fig. 2.) They, in turn, handed it down to the Romans, who, of all nations of the ancient world, cultivated the ring (Fig. 3) most sumptuously. The ring was the emblem of the free man; slaves were strictly forbidden to wear rings. Later senators and

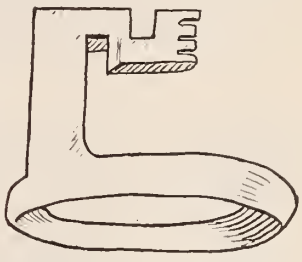


FIG. 4.—ROMAN KEY RING.

knights only were permitted to wear gold rings, and they made such extensive use of this right that, after the battle of Thrasimene, when Hannibal had the golden rings taken from his vanquished opponents, he was able to send three bushels of these spoils of war to Carthage.

From an artistic standpoint, however, Roman rings as a general thing were inferior to the Grecian, and often, even, to the Egyptian. Although the most beautiful gems and cameos went to Rome in great numbers as spoils of war, and were mounted in rings preferably, they rarely valued fine work on the hoop; the mounting remained for the most part coarse and heavy. The proud ring-bearers appear to have valued the extraordinarily large size of the stones as of chief importance. Their

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use as seals was in great favor. We know that Pompey had a lion in his seal ring; that Julius Caesar used a seal with an armored Venus; that the Emperors, for the most part, used their own portraits as seals. Also the high officials and officers carried seal rings as insignia.

"The so-called 'key rings' (Fig. 4) are found only in Rome. They show in their metallic make-up a key and were carried as an 'attribute' of the *pater-familias.*

"Of greatest interest and importance is

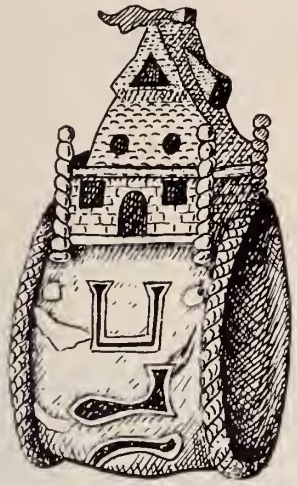


FIG. 5.—ANCIENT JEWISH WEDDING RING.

the fact that among the Romans the relationship between man and wife is first clearly expressed by the ring. Hints of this, though, appear at an earlier date. For instance, in the Berlin Museum there is a more ancient Egyptian ring, containing the inscription: 'The Lady of the House—Nefrekahat—the well-beloved'; and the before-mentioned Grecian women's rings, having the sole of the foot represented as the escutcheon, may, perhaps, be consid-

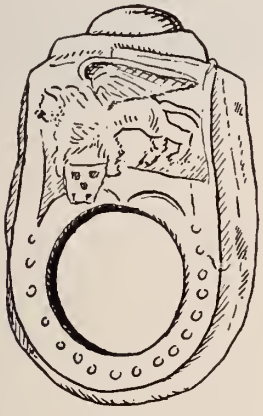


FIG. 6.—ANCIENT WEDDING RING.

ered in this light, that the husband who presented it, thereby symbolically expressed taking possession of the wife, that she subjected herself to his rule in accepting the ring; at the same time it was a sign of everlasting fidelity.

"But it was with the Romans the usage became general for the fiancée to receive a ring from the man and thereby to become bound to him. We are not aware whether these rings always, or only frequently, contained inscriptions. For example, a Roman ring was found on the Rhine. It was a simple hoop of gold, containing the inscription: *'Memini tui, memini, te amo'* ('I remember Thee, I remember, I love Thee'). As a matter of fact the number of Roman rings that have come down to us are, comparatively, few. Their precious metal tempted to their being melted down, and the later finds in their largely, beauty-lacking form did not aid their careful retention. On the other hand, stones from Roman rings are frequently being discovered.

Among the ancient Germanians the finger-ring appears to have become known through contact with the civilization of the Mediterranean races, although ring decoration for the neck, legs and arms—mostly of characteristic spiral form—were worn and treasured much earlier. The 'bauge' (a heavy silver armlet) must have been looked upon as a money value and was used as a purchase price of the bride. During Tacitus' time some warriors already wore iron finger-rings as a reminder of an unfulfilled vow until they freed themselves with the death of an enemy.

"It may be that the idea of the 'bauge', the gift of the precious decorative armring, became blended with the Roman custom of betrothal rings in several ways, as Romans and Germanians in war and peace got into more active relations and as migrations produced national intermingling. Anyhow, it was the influence of Christian-



FIG. 7.—HEALING RINGS.

ity that the single gift of the wedding ring, expressive of the subjection of the wife only, gradually gave way to the exchange of wedding rings as a sign of dual attachment. The Christian Church grasped back to Genesis 38:18: ('And he [Judah] said, What pledge shall I give thee? And she said, Thy signet, and thy bracelets, and thy staff that is in thine hand.') According to ancient Roman custom from this time the wedding ring, consecrated by the priest, was placed on the fourth finger of the left hand because it was supposed that a vein ran from it direct to the heart.

"Thus, in the Middle Ages the ring—*vingerlin*—a pledge of love that was exchanged at marriage, as it runs in the song of Gudrun, 'Each to the other, a piece of gold next the skin.'

"Wedding rings before then were of very variable form. The larger collections of rings contain a great variety of kinds. From the 13th to the 17th centuries we find on them frequently the two clasped hands. Besides these, at times, appear two tree trunks, reminders of the genealogical trees of both the families united by matrimony. The 18th century, the epoch of pastoral idyls, liked to have on its wedding rings pairs of tender doves or a flaming heart. Highly original (Figs. 5 and 6) are the ancient Jewish wedding rings, with their little exactly-built houses on the signet part, to be considered as imitations of the Temple of Solomon—they were, certainly, not worn, but only put on during the wedding of the pair. Very scarce are the tiny little wedding rings that were made at the betrothal of princely children. Since the commencement of last century the simple, smooth form of wedding ring became general.

"The most noted of betrothal or wedding rings—strictly of the symbolic kind, it is true—lastly, were those which the Doge of Venice threw into the sea, to marry him to the source of power of that state anew every year.



FIG. 8.—PASSION RING.

"But the ring in the Middle Ages was not only formed as a wedding ring. Side by side with this it held a special meaning as a mark of distinction of the dignitary. Ever since the 4th century bishops wore an amethyst ring 'that they might know they were the spouses of their church.' But the Pope used probably from the 13th century, the *'annulus piscatoris,'* the fisherman's ring, with which he certified both the brevas and the bulls. The ring was called the fisherman's ring, because the Apostle Peter was a fisherman. It had on one side the picture of Peter and Paul and and on the other the name of the ruling Pope. It was only permitted to be used by the Pope, or, at least, in his presence, and was not left to another, but, after each Pope's death it was broken by the Cardinal Chamberlain.

"The Middle Ages surrounded, largely connected with the inheritances of the ancients, the ring with vivid wreaths of legends. Here a ring produced invisibility, as the Greeks related of the ring of the Gygis; there it had the power of transformation, as in the legend of the swan-

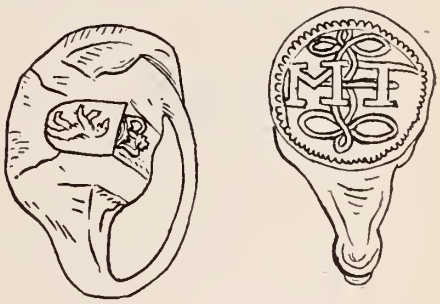


FIG. 9.—RINGS OF MARY STUART.

maids, who every time they laid aside their rings, became swans again. The Nibelung ring, Andvaranant, that could increase the dwarf's treasure beyond measure, brought death to each who bore it unjustly. Again the parable of the three rings, that Lessing used in 'Nathan,' arose from the Middle Ages, and in its original form it was probably invented about 1100 by a Spanish Jew.

"It was unavoidable that one ascribed to certain rings, also, healing powers, (Fig. 7) especially when reliquaries, or such

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stones as already were credited with extraordinary powers, were set in them. A ring of King Edward III. of England could cure cramps; the ring of St. Bernhard, of St. Demetrius, worked miraculous cures. Many superstitions attached to rings are even in our days not quite extinguished. Amber rings are said to be good for toothache; rings made from old scissors guard one against cramps, and many a young mother to this day takes her wedding ring off her finger to rub an ugly sty on a daughter's eye.

"The ring followed, in the course of centuries, every transformation in style that arose and died in popular taste. The Gothic forms followed the Roman till the renaissance—especially the German renaissance—impressed its astonishing ideas and wealth of form also in the ring. It created the most elegant ladies' rings, the most beautiful seal-rings for men, and their treasured forms are to these latest days a standard. They have outlived the baroque and the rococo. Our pictures of modern rings show how their styles are dominated by the newly revived renaissance, while—in other branches of the art of noble smithing—in the new 'Jugend' style a countercurrent has set in that leans powerfully towards natural forms.

"Unfortunately, however these days, only too often it is not the style of the ring that attracts the attention of the purchaser, but only the jewel decoration. As surely as a beautiful stone in a lovely setting ornaments the hand, so pitiful is the senseless loading of gems on a single ring. In the so-called marquise ring (whose lengthy, often disproportionately large shield, unites usually a collection of brilliants and diamond chips), we have an example—now happily overcóme—wherein this insolent tendency leads, if we may be forgiven the expression.

"The number of rings to which one can—with more or less right—assign historic value, is large. In the cathedral of Perugia is preserved, for instance, the supposed wedding ring of the Virgin Mary, and it is annually shown on Joseph's day. The ring of Frangipani (whose fate afforded the material for Henri Thode's exciting novel), is of interest. Count Frangipani lost the ring that his wife sent to him on the field of battle, as sign of her love, as is proven on Feb. 15, 1514, near Pordemone. And right there, in the beginning of 1892, it was found. The ring carries as inscription, the motto, '*Myt wylle Dyn eygen*' (Willingly Thine Own).

"Often has the wedding ring that Martin Luther gave to Catherine Bora been described. It is a so-called passion ring (Fig. 8), that, in pierced work, shows Christ on the Cross, and instruments of martyrdom. In England the ring that Maria Stuart gave her spouse, Henry Darnley (Fig. 9), is well known; on a shield the M and H are engraved, as twined together in a true-lovers' knot.

"In the Hohenzollern Museum, in Berlin, there are three original rings from the house of Hohenzollern; one is that of the Elector Johann George; the second is that of Frederick the Great; the third is that which Queen Louise wore till her death. The ring of Queen Louise is accompanied with an original note of the mourning husband, King Frederick William III., that closes with the touching words: 'On the most unfortunate day of my life, Hohenzieritz, the 19th July, 1810.' Closely to this ring of the beautiful queen, whose heart broke over the fall of Prussia, comes the simple iron hoop that, three years after her death, Prussian women exchanged for their golden wedding rings on the altar of the Fatherland. The Maerkish Museum contains several of these truly historic rings with the inscription: 'I gave gold for iron, 1813.'"

ELSIE BEE'S FASHIONS.

ATTRACTIVE NOVELTIES NOTED IN A LADY'S RAMBLES AMONG THE JEWELERS.

THE shell hairpin with the ball top is being made in gold, plain, chased and engraved.

* * *

Lorgnons are selling well. Light frames are preferred.

* * *

For the more expensive gold bags, the basket mesh is the most desired.

* * *

Checkerboard and herringbone designs for gold mesh bags are still in favor.

* * *

The extremely long drop earrings in black enamel are effected by certain types of women.

* * *

The arrow forms a *motif* for many new pins. They are in all sizes, and are both plain and set with stones.

* * *

As a treatment for bag frames, pins and other articles, engine-turned engraving is fast growing in popularity.

* * *

There is a tendency toward larger necklaces. That is, the chains seem to be heavier and the links larger.

* * *

The wide barrette is being made by one enterprising jeweler. It is of carved shell, with delicate trimmings of gold.

* * *

A small vanity case, the size of a match box, and worn on a long chain around the neck, is a little novelty that holds its own encouragingly.

* * *

A dainty and unique earring is formed of two concentric circles of half pearls, joined at the top, the larger pearls being at the bottom of the circles.

* * *

A particularly handsome locket chain is of dull black cylindrical links, the dainty gold chain between being strung with a single pearl. A ring of small diamonds holds the ends of the chain as well as the dependent piece, at the end of which the locket or watch may be hung.

* * *

Cuff links and sets of links, vest buttons and studs in the plain, polished round stone—jade, green onyx, lapis-lazuli and bloodstone—with the narrow enameled border are still in great demand. The mother-of-pearl sets with the whole pearl in the center and a gold rim are also having a steady sale.

* * *

A novel way of preserving the new gold coins which have now become valuable because of the absence of the motto, "In God we trust," is to mount them on a heavy gold bracelet. They are somewhat clumsy, but they nevertheless appeal to certain tastes.

* * *

A Parisian idea has been applied to a new design for a brooch. It is simply two cabochon amethysts, topazes or corals, a little over an inch apart and joined by a piece of gold that curves in a curious way downward, then slightly outward, and then across in bar fashion. The gold is plain and polished, dull, enameled, or set with tiny pearls.

* * *

A new scarf pin holder, which has the advantage of absolute safety and a low price, is made of a small strip of gold in the form of a diminutive, wavy hairpin. There are two holes in it through which the pin passes. The natural spring of the gold keeps the fastener from slipping, while the possibility of pushing it up close to the tie insures the erect and permanent position of the pin.

* * *

Sets composed of bracelet, veil pin, sash or bow pin and two collar pins, all in an attractive triangular box, form an exquisite gift. Sapphires and amethysts are used in these sets with half pearls, the designs being extremely simple, but rich in effect. One of these is the plain bar design, consisting of three caliber sapphires in the center and at each end, with half pearls between them. The bracelet of another striking set has a large square amethyst in the center and a smaller one at either side, with a row of graduated whole pearls extending on both sides of the central stone, these being bordered by rows of tiny half pearls.

ELSIE BEE.

Fleets of Miniature Ships Made of Silver and Gold.

ONE of the most interesting exhibits in the Shipbuilding Exhibition, which will shortly be held in Berlin, will be a collection of model vessels in solid silver, the property of the Kaiser, illustrating the development of the sailing ship from the far-away days of the Vikings down to our own time, says an exchange. One of the finest of these models is that of the first Brandenburg war frigate, the *Elector Frederick William*, made of 58 pounds of silver, says an exchange.

The German Emperor is not the only royal personage who owns these costly and interesting model ships. King Edward has a miniature fleet in gold and silver, which shows the progress of the British navy since the days of the Conqueror, every model being perfect to the minutest detail. Many of these tiny vessels date from the 14th to the 17th century, when it was the custom for the corporations of maritime towns to present them to royalties who honored them with a visit. And in order to make these presents useful as well as ornamental the bows of the ships were usually fashioned into spouts, the hulls being used as receptacles for wine.

The Old Mine Diamond House



Have We the Goods?

We can best answer this by saying that the best statistics obtainable show that the Brazilian mines yielded over 11,000,000 carats from the time of their discovery in 1727 up to 1867, when the African mines were discovered. There are no authentic statistics of the East Indian mines, but as they go back into antiquity the total production has been very large.

The stones above referred to are all "Old Mine" or square cut, and a greater part of them are still in existence and our source of supply is constantly broadening as we are getting them from many places, so we can usually supply any demand made on us for an "Old Mine" stone.

The price is at least from 25 to 33 per cent. less than regular cut goods, which helps to make them attractive to many customers. Ask for some on memo.

CHAS. S. CROSSMAN & CO., Appraisers, Buyers and Wholesale Dealers in BRAZILIAN AND EAST INDIAN "OLD MINE" OR SQUARE CUT DIAMONDS. **3 Maiden Lane, New York**

ORDER

DIAMONDS

ON MEMORANDUM FROM

ALFRED H. SMITH & CO.

452 FIFTH AVENUE
NEW YORK

London,
6 Holborn Viaduct.

Chicago,
103 State Street.

Employe Who Robbed Providence Jewelry Concern Pleads Guilty and Is Fined One Hundred Dollars.

PROVIDENCE, R. I., Nov. 20.—Archie E. Blood, who was arraigned some time ago on a charge of lareeny from the jewelry department of the store of the Caesar Misch Co., this city, came into the Sixth District Court, this morning, aecompanied by his counsel, and pleaded guilty to the larceny of watches and diamonds to the value of $220.50.

Chief Inspector Horton reeited the facts of the case, as already published at the time of Blood's arrest, Oct. 26, and the young man's attorney made a strong plea in his behalf, asking that he be put on probation. He said, among other things, that his client was in no physical condition to undergo a jail sentenee. Mrs. Caesar Miseh, widow of the late president of the corporation, who was in the court room, was willing that Blood be put on probation, as she thought the young man had received a severe lesson and she had much sympathy for his parents.

Judge Lee remarked that there were other things to be eonsidered, and said he had never put a man who had pleaded guilty to embezzlement on probation. He asked Blood what he had done with the nearly $2,000, the amount alleged to have been stolen from the store, but to this question the defendant made no reply. Judge Lee said that in deference to the parents of the aeeused he would be as lenient as possible, and he senteneed Blood to pay a fine of $100 and costs.

An appeal was taken and Blood furnished bail in the sum of $700.

Exports of Jewelry, Clocks, Watches, Silverware and Kindred Lines from New York.

WASHINGTON, D. C., Nov. 18.—The following were the exports of jewelry, plated ware, optical goods, clocks, watehes and kindred lines from the Port of New York for the week just past:

Adelaide: 18 cases clocks, $450.
Antwerp: 6 cases clocks, $123.
Antigua: 6 cases clocks, $151.
Bangkok: 10 cases clocks, $201.
Berlin: 3 cases clocks, $255.
Bombay: 2 cases clocks, $125; 1 case watches, $223.
Buenos Ayres: 2 cases plated ware, $180; 1 case optical goods, $318; 1 case optical goods, $337; 39 cases plated ware, $4,809; 149 cases clocks, $4,960.
Calcutta: 106 cases clocks, $2,127; 32 cases clocks, $570.
Christiania: 12 cases clocks, $557.
Copenhagen: 10 cases clocks, $330.
Gotherberg: 4 cases clocks, $132.
Guadeloupe: 1 case watches, $109.
Guayaquil: 1 case thermometers, $114; 15 cases clocks, $304; 1 case jewelry, $124.
Hamburg: 3 cases optical goods, $435.
Havana: 2 cases silverware, $740; 2 cases optical goods, $122; 1 case jewelry, $211.
Havre: 1 case jewelry, $250.
Kingston: 1 case watches, $132; 3 cases plated ware, $348; 3 cases clocks, $145.
Lewisport, N. F.: 15 cases clocks, $765.
Leipzig: 2 cases watches and material, $5,598; 6 cases watches, $210.
Liverpool: 3 cases jewelry, $808; 64 cases clocks, $1,696; 1 case silverware, $343; 1 case plated ware, $200; 7 cases watches, $3,700; 3 cases clocks, $150; 1 case jewelry, $500.
London: 5 cases watches, $720; 1 case plated ware, $400; 19 cases clocks, $1,118; 1 case jewelry, $140; 16 cases optical goods, $6,635; 3 cases plated ware, $163; 4 cases optical goods, $267; 57 cases clocks, $616; 1 case plated ware, $353; 105 cases clocks, $4,014.
Manila: 2 cases clocks, $89.
Melbourne: 10 cases plated ware, $664; 1 case jewelry, $242; 46 cases clocks, $1,021.
Montevideo: 45 cases clocks, $1,030; 13 cases plated ware, $1,550.
Piraeus: 6 cases clocks, $220.
Para: 1 case plated ware, $547; 11 cases clocks, $223; 2 cases jewelry, $705; 2 cases watches, $305; 2 cases optical goods, $355.
Progreso: 5 cases plated ware, $497; 14 cases clocks, $193.
Rangoon: 42 cases clocks, $1,017.
Rio de Janeiro: 19 cases clocks, $336; 2 cases watches, $531.
Santiago: 12 cases plated ware, $1,233; 4 cases plated ware, $519; 1 case silverware, $532.
Shanghai: 2 cases clocks, $203.
Southampton: 9 cases watches, $1,760; 1 case silversmith's sundries, $207.
Surinam: 2 cases jewelry, $119.
Sydney: 25 cases clocks, $271.
Tampico: 1 case plated ware, $217.
Trinidad: 7 cases jewelry, $123.
Yokohama: 41 cases clocks, $828.

Parisian Pearl Market.

PARIS, Nov. 10.—There is somewhat unusual aetivity in the market at present, the demand for all kinds of goods being manifest, which, to some extent, is taken as a result of the presidential eleetion in America, many dealers having held off until they were assured there would be no change in the political conditions of the United States. In fact, it was said in some eircles that many members of the trade here were more anxious about the election than the dealers in the United States.

The improvement over former conditions is remarkable and covers all braneches of the gem trade. This is particularly true among the diamond dealers, but the market for pearls and colored stones is following that of diamonds, and sales in all are made much more easily than heretofore. In the small eolored stones, square cut (caliber), many important lots have already gone out of the market.

The news that has reached this city from the principal European cities, especially in Germany, Italy and Austria, is decidedly better, and in most instances distinctly good, so that it is fair to assume that the crisis in the gem trade is now practically over. On all sides dealers in gems and jewelry are buying, and numerous inquiries to inspect goods are being received on all hands. Prices are better and travelers who are coming baek from continental trips are generally satisfied with the results of their sales. In some towns they report that they have never sold more diamonds and pearls than upon their reeent trips.

Paris, being the center for the pearl trade, the dealers here are obliged to keep their stocks complete by the addition of fresh goods. From the demand which they have already received it is believed that the Fall season will be a very satisfactory one.

Jules Falco, one of the oldest dealers in pearls in Europe, died suddenly on a train in Italy while on a commercial trip.

L. A. Goldschmidt, who disappeared recently, has been declared a bankrupt, and the prospects for his creditors are very poor.

J. H. Willis, Fairfield, Ill., has sustained a heavy loss by fire.

Iceman Who Found Package of Gold Bricks Lost by Messenger of Gorham Co. Returns Them and Is Rewarded.

PROVIDENCE, R. I., Nov. 20.—Albert J. Ray make an unexpeeted "find" of gold in Edgewood, one of the suburbs of this city, yesterday afternoon. It was in nugget form, and valued at more than $2,100. He did not realize what his "find" was until later in the day. Then he had an uncomfortable night, he said, his fear being that some person might break in and steal it away. This gold was the property of the Gorham Co. It had been lost by a messenger employed by that corporation.

Mr. Ray was driving an iee wagon along the street when one of the wheels of the wagon struck an object whieh caused the vehicle to rise up. Curiosity prompted him to investigate, when he found that he had run over a paekage done up in brown paper. Alighting from the wagon, he attempted to pick up the bundle, but to his surprise the weight was remarkable. When he saw that the wheel had grazed off a portion of the wrapper and scratched a bar of metal he deeided that he would take the bundle home.

Later in the day he began to realize that he had found gold brieks—the real article. This morning he learned of the Gorham Co.'s loss by an advertisement in a morning paper announeing the loss and stating that the finder would be suitably rewarded by returning the same to the Phenix National Bank. But without waiting to get to the bank Mr. Ray hunted up A. E. Wade, a messenger employed by the Gorham Co., and requested that he come and get the gold. The paekage was delivered to Mr. Wade, and the treasure in a few minutes was in the office of the Gorham concern. Having restored the property to the rightful owner, Mr. Ray went to the Phenix Bank, told of the finding of the package, and gave his name and address, so that no other person might claim the reward.

From the bank a telephonic message was sent to the Gorham Co.'s offiee and Mr. Ray was requested to visit that place. Treasurer John F. P. Lawton had a talk with Mr. Ray, thanked him for what he had done, and complimented him for the watchful eare he had taken of the gold. Before Mr. Ray left the office he received a substantial reward.

The package of gold bricks was lost from the seat of an automobile yesterday forenoon. A. E. Wade, a messenger of the Gorham Co., was operating the auto from which the valuable package was dropped. The gold was valued at $2,136.20. It was not until he was nearing the Gorham Co.'s plant that Mr. Wade discovered his loss. He at once notified the poliee.

Edna Geary, the 12-year-old daughter of Richard Geary, Hibbing, Minn., was aeeidentally shot, recently, by a playmate, and instantly killed.

The Montana Sapphire Mining & Industrial Co., Great Falls, Mont., has been incorporated by William A. Scott, of Utica, and others, with a capital of $5,000,000, for mining and marketing sapphires. The members of the company jointly own 21 claims containing sapphire-bearing material.

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in qualities and sizes especially suited for the requirements of the manufacturing jeweler.

Our Pearl Stock, aside from our regular qualities, just now includes a number of series in manufacturer's sizes ranging from the small to one or one and a half grainers. These series will prove attractive as much for their uniformity of assortment as for their exceptional values.

ROUND PEARLS
BOUTON PEARLS
ORIENTAL BAROQUES
in various shades and tints.

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THE most remarkable, beautiful and individual matrix precious stone ever offered to jewelry wearers.

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America's Newest Gem

Beautiful Shades of Color—
Wonderful Individual Matrix Effects—
Color and Matrix Polish Equally—
No Porosity or Roughness—
Does Not Fade or Change Color.

Your manufacturer will furnish you—If not, write us and obtain list of first class manufacturers who will.

Occidental Gem Corporation

St. Paul Building **220 Broadway** **New York**

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Published by The Jewelers' Circular Pub. Co.
11 John Street, New York

Jewelers of Various Manufacturing Centers Prepare to Look After Their Interests at Tariff Hearings Before Congressional Committee.

PROVIDENCE, R. I., Nov. 21.—The tariff revision committee appointed by Chairman George H. Holmes, of the advisory committee of the New England Manufacturing Jewelers' and Silversmiths' Association, in accordance with the recommendations of President Harry Cutler in his annual report, is now busy formulating its case in readiness for presentation to the Ways and Means Committee of Congress, at Washington, probably on Wednesday next, that being the date set for the hearing of all parties interested in metal trades.

Hearings have been held by the sub-committee of the tariff committee of 26, at Attleboro, North Attleboro and in this city, during the past week, concluding with a largely attended and interesting meeting at the rooms of the association in the Wilcox building yesterday afternoon. The hearing was called to order at two o'clock and lasted until after six o'clock. Like the hearings held in Attleboro and North Attleboro on Wednesday, the hearing was an executive one, and but little was given publicity after adjournment. It is understood that the matters presented to the committee were purely technical, and in many cases of a strictly confidential character as disclosing the private business interests of the firms which appeared before the committee.

At yesterday's hearing the afternoon was divided into classifications in order to facilitate the work as well as accommodate those desirous of appearing before the committee. Manufacturers and dealers interested in ornaments and findings, chains, enamels and other branches of the industry were represented, and considerable enthusiasm was manifested. The scope of the investigations which should have been made by the committee includes the securing of data concerning the cost of production of certain goods as compared with the cost of production of similar goods across the water. The comparison of wages paid in the various lines of work was also taken up at considerable length.

On the appointment of this committee President Cutler suggested that similar associations elsewhere be invited to take up this matter and co-operate with the New England association. Among the first things done after the organization of the committee was to take steps in this direction, and the committee has been assured of the support and assistance of the New York and Newark jewelers' associations.

This afternoon the sub-committee met at 12 o'clock for the purpose of going through the data secured at the several hearings, tabulating and arranging the information and getting it into the smallest possible compass ready for presentation to the Congressional committee when called upon for this material. A communication was received from New York with the information that the Newark association has already appointed a representative to appear before the Congregational committee in the interests of the jewelers of that place as well as to give all assistance possible to representatives of other associations. Similar action has been taken in the interests of the New York jewelers, and of this action the Providence committee has also been advised.

It is expected that the local committee will hold meetings every day until summoned to appear before the Washington committee on tariff, when at least one member of the committee will be appointed to represent the Providence and Attleboro jewelers at that hearing.

ATTLEBORO, Mass., Nov. 21.—A conference of the manufacturing jewelers of Attleboro, Mansfield and Chartley was held, Wednesday evening, in the rooms of Company C Association. The meeting was for the purpose of considering the tariff question as applicable to the jewelry industry. The conference was held under the auspices of a tariff committee from the New England Manufacturing Jewelers' and Silversmiths' Association.

That the question is attracting the closest attention of the manufacturers was evident from the extremely large attendance. Ideas and expressions were obtained from all present as to the desirability of a higher tariff to prevent foreign manufacturers from under-selling American manufacturers, which is possible because of the cheaper labor. The sentiment was unanimous in favor of a larger duty on imported goods. Samples of imported jewelry were displayed and estimates compiled of the cost in Europe. These were compared with the cost in America. The difference in the costs will be submitted to the Congressional hearing as valuable evidence in proof of the need of a higher rate.

The encroachments of the German manufacturers are considered the most menacing. It is claimed that goods can be made in Germany and shipped to America under a provision of the recent German treaty which will enable them to under-sell American manufacturers from 25 to 50 per cent.

The particular clause that is objectionable to the Attleboro manufacturers is that which allows a German shipper to value the goods and pay duty at his own valuation. The American custom officers have nothing whatever to do with the valuation figures, but must accept those presented.

A similar meeting was held in Memorial Hall, North Attleboro, Wednesday afternoon, Nov. 18, at which the jewelers of North Attleboro, Plainville and Attleboro Falls were given an opportunity to present evidence.

The conferences were private, and only the general outline of what the manufacturers were considering was given out for publication.

A meeting of manufacturing jewelers of New York and vicinity was held in the Silversmiths' building, 15 Maiden Lane, New York, last Friday afternoon, at which time matters relative to the tariff hearings before the Ways and Means Committee in the House of Representatives affecting jewelry, which comes up to-day, were discussed.

The meeting was called to order in the rooms of the Jewelers' Board of Trade by M. D. Rothschild, who read a letter from the New England Manufacturing Jewelers & Silversmiths' Association which contained a report of a meeting held by that body at Providence, and which asked for the co-operation of the New York and Newark manufacturing jewelers in regard to the tariff hearings. Mr. Rothschild explained that the matter was called to the attention of the Good and Welfare Committee of the Jewelers' Board of Trade, and it was decided to call a meeting of the manufacturing jewelers of New York and Newark, and place the matter before them. About 600 notices were sent out, it was explained.

Nominations for a chairman of the meeting were opened and R. W. Adams, of T. W. Adams & Co., was placed in the chair, with Frank Sloan, of Sloan & Co., as secretary. Geo. R. Howe, of Carter, Howe & Co., explained what had been done by the Newark manufacturers at a meeting in that city, and it was voted that Mr. Howe, who is to represent the Newark manufacturers of gold jewelry, also represent the New York manufacturers before the Ways and Means Committee of Congress.

Mr. Howe suggested that the best policy would be to have the different lines separately represented by their own committees before the legislature. This suggestion was put in the form of a motion and carried. It was pointed out that the hearings on diamonds and precious stones comes up on Nov. 28, and that a separate committee would best represent that branch of the trade.

A meeting of prominent pearl dealers was held, Saturday afternoon, at the offices of Jos. Frankel's Sons Co., 578 Broadway, New York, to discuss tariff matters relative to the hearing before the Ways and Means Committee in the House of Representatives, which comes up on Nov. 28. Ludwig Nissen, of Ludwig Nissen & Co., presided.

Special reference was made to the duty on strung pearls and necklaces and the confusion arising from no proper definitions of strung pearls. A committee consisting of Ludwig Nissen, of Ludwig Nissen & Co., and Mr. Harned, of the Bailey, Banks & Biddle Co., Philadelphia, Pa., were appointed to go to Washington, D. C., and appear before the Ways and Means Committee. This committee will act in conjunction with a committee composed of Alfred Krower, M. D. Rothschild and J. Goodfriend, representing precious and semi-precious stone dealers, which was appointed last week.

The Murchison Jewelry Co., Cheyenne, Wyo., has completed extensive improvements in the interior of its store. A new floor has been laid and new furnishings have been installed, including show cases and wall cases.

The Finest Turquoise Matrix in the World

has engraved on the back



Guaranteeing it to be a Genuine

HIMALAYA PRODUCT

None GENUINE without the above TRADE MARK
It comes in beautiful PERSIAN or BABY BLUE COLORS

WITH WONDERFUL MARKINGS

Owing to the demand for this beautiful HIMALAYA PRODUCT, we would suggest that you send your orders to us a few weeks before required.

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Reward Offered for Conviction of Thieves Who Stole Two Dress Suit Cases Filled With Jewelry at Mt. Carmel, Pa.

EASTON, Pa., Nov. 19.—Jacob Johnson, county detective, is sending out circulars announcing the reward of $500 for the recovery of two dress suit cases filled with jewelry stolen at Mt. Carmel, Oct. 25, and for the arrest and conviction of the thieves. Half of the reward, $250, is offered for the recovery of the articles and $250 for the information that will put the thieves behind the bars.

The stolen jewelry was the property of Julius C. Roth, a jeweler of 368 S. Main St., Phillipsburg, N. J., and the two suit cases were carried away while Mr. Roth was at the house of Lazar Gasper, 143 East Ave., Mt. Carmel. The thieves gained entrance to the house and went to the third floor where Mr. Roth was sleeping and carried off his suit cases. The list of the stolen property, which is valued between $1,500 and $1,800, is as follows:

About 16 or 18 gold inlaid watch cases, flowered; 10 to 12 open face nickel stem winders; six silver, and about five or six ladies' gold filled hunting case watches. All Swiss movements; 18 solid gold, eight or 10 solid silver and over one dozen gold filled gents' watch chains. Some were Hungarian stamped, different designs; 14 solid and filled gold chains, ladies' neck chains, different designs, some with crosses, others with hearts. Nearly two dozen watch chains, special marks on; 250 ladies' ear rings, imported, different colored stones, Hungarian designs; 400 finger rings, chased and colored stones; children's, ladies' and wedding rings; six or eight rosaries, different designs; three gold filled watch fobs; jeweler's tool box with tools, ring measure and order book.

Members of the Buffalo Retail Jewelers' Association Hold an Interesting Session.

BUFFALO, N. Y., Nov. 21.—The last meeting and banquet of the Buffalo Retail Jewelers' Association was an unqualified success. The members met at Petersen's Hall on Sycamore St. The attendance was excellent, and there were interesting discussions. The question of early closing was considered, but no action was taken. This discussion will be continued at the next meeting. Several of the members are in favor of closing their stores each evening at 6.30 o'clock, except on Saturdays and Mondays, after Jan. 1.

Another feature of the meeting was the decided stand taken by the association against any programme advertising. The members also decided not to place any valuation on new articles or jewelry brought into their respective places of business for appraisement. William Ehmann, president of the association, presided at a meeting, and Louis Schutt was secretary. There was a lively bowling game near the end of the proceedings. The next session will be held on the first Friday evening in December.

Secretary Schutt announced at the last meeting that the following new members had been received into the association: J. H. Ullenbruch, 510 Main St.; S. L. Levy, 483 Main St.; Charles A. Schopp, Ellicott Sq., and Joseph Downs, 809 Genesee St.

Operation of Gold and Silver Marking Act Delayed by an Oversight.

TORONTO, Can., Nov. 19.—The operation of the Gold and Silver Marking Act, which legally came into force Oct. 1, has been delayed owing to a singular oversight in framing the bill. It omits to state by what department the act is to be administered. It would naturally come within the scope of either the department of Inland Revenue, or that of Agriculture, which already has the administration of the trade-marks and copyrights branch. It appears that neither of these departments is anxious to assume the responsibility of administering the Gold and Silver Marking Act, which would entail considerable additional expenditure, and so, although several weeks have elapsed since the act became law nothing has been done.

The customs officials, whose duty it would be to prevent the importation of the class of goods excluded by the act as below the standard, have not received any instructions from the department in the matter, and consequently these lines can still be brought in.

It is regarded as probable that the law will be suffered to remain inoperative until an amendment can be adopted at the next session of Parliament, specifying the department entrusted with its enforcement.

Death of F. M. Bradley.

MOBILE, Ala., Nov. 18.—F. M. Bradley, who for more than 40 years had been a resident of Mobile, and for about half a century had been connected with the jewelry trade, died at his family home, 303 Jefferson St., Monday last. The deceased was one of the best known watchmakers of the south, and for years had charge of the city clock.

Mr. Bradley was a native of Dower, Ga., and was born 74 years ago. He learned the jewelry trade as a youth and then enlisted in the Civil War in the 40th Alabama Regiment. At the end of hostilities he went to Livingston, and from there came to Mobile in 1865. He conducted a large store until he met with business reverses in the '80's, since which time he had devoted himself to the repairing business, and for years had quarters at 72 Dauphin St.

Deceased was one of the oldest Masons in Mobile County. He was a member of Mobile Lodge No. 40, Ancient Free and Accepted Masons; Alabama Lodge No. 1, Independent Order of Odd Fellows; Confederate Veterans and First Christian Church. He is survived by two daughters, Mrs. J. D. Kearley and Mrs. Vivian R. Morrison, and three sons, William F., James I. and George W. Bradley.

According to a notice sent out by the general superintendent of the Oregon Short Line Railroad Co. of the Southern Pacific, last week, Webb C. Ball, who was appointed general inspector of the lines, with headquarters in Salt Lake City, Sept. 15, assumed general supervision of the time service of these companies Nov. 16.

British Jewelry Salesman and Companion Recently Arrested at Pittsburg, Convicted of Smuggling.

PITTSBURG, Pa., Nov. 19.—A jury in the United States District Court this afternoon found John Albert Walker and Ralph Waldeman guilty of smuggling diamonds and other jewelry into the United States from Jamaica, on which they had paid no duty. These are the men who were arrested in Pittsburg June 10 last and have been in jail ever since, while attempting to dispose of gold and gems to local jewelers at prices which excited their suspicion and led to their arrest. The jewelry was claimed by a British firm as its property.

Walker was a salesman for the jewelry manufacturing firm of Abrams & Co., Birmingham, England, his territory embracing the islands of the British West Indies. According to the story he told to Superintendent of Police McQuaide, he met Waldeman in Kingston, Jamaica, after recovering from a seven weeks' attack of typhoid fever and the latter induced him to come to America and dispose of the stock he carried. Waldeman, as the evidence showed, brought the goods in, Walker saying, according to the police, that the government officials would not be as liable to search him, since he was an American subject and Walker an Englishman.

The articles, valued at $10,000, were exhibited to court and jury. At the trial, however, nothing was introduced in evidence, beyond what has already been published in the CIRCULAR-WEEKLY. The defendants did not take the stand. They were represented by Attorney Lawrence B. Cook, who contended that the government had not shown that the jewelry had been imported fraudulently. The jury, however, evidently thought otherwise, for it did not take the 12 men long to arrive at a verdict.

The men had hoped to gain their freedom, but unless a new trial is secured there is little hope of their going unpunished, although they have now been in jail for six months.

The question of ownership of the jewels must now be determined. It was shown by witnesses that Walker admitted the articles belonged to the Birmingham firm. A civil action is pending to gain possession of the goods in order to prevent the government from confiscating them for duty.

It is, however, generally believed that the English firm will secure possession. It is stated that Walker left goods in Kingston, in bond, valued at $10,000, and had intended returning there to get them and bring them to America.

PITTSBURG, Pa., Nov. 21.—An order upon Albert John Walker and Ralph Waldeman to show cause why the jewelry which they were convicted of smuggling into the United States should not be confiscated will be asked for in the United States Court in a few days, by the United States Attorney. A strong effort is to be made by Abrams Bros. to prevent confiscation of the property.

Waldeman, since his incarceration in the Allegheny County jail, has introduced a new system of bookkeeping, which, has simplified the keeping of accounts.

ADDISON W. WOODHULL, President.
FRANK K. HUFF, Vice-President
GILBERT T. WOODHULL, Treasurer.
WILLIAM J. McQUILLIN, Secretary.

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MAKERS OF
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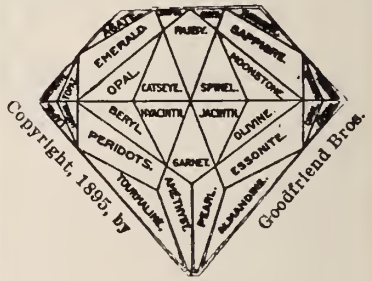
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Opals Opal Matrix
And other Precious Stones

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PROVIDENCE:
212 Union Street
PARIS:
10 Rue Cadet

Customs Decisions by General Appraisers on Jewelry and Kindred Lines.

Decisions of the Board of United States General Appraisers, New York, in cases involving duties on jewelry, statuary and kindred lines, have been announced in the last week as follows:

Statuary of Marble, Metal and Ivory. Protest of Wright, Kay & Co. (Detroit). "A statue of marble, metal and ivory combined, which was classified as a manufacture in chief value of marble under Par. 115, tariff act of 1897, was claimed to be statuary as defined in Par. 454. Protest sustained. Waite, General Appraiser: * * * The work in question is a figure, 2½ feet to 3 feet high, of a Knight Templar in full armor. It is the work of an artist and an original piece which took a prize at the salon. The figure itself is finely carved in marble. The feet and lower limbs, as well as the arms, the cap or hood over the head, and the sword are of metal, while the face is of ivory. The invoice price is 4,600 francs. We are of the opinion that the method of production of this work follows very closely that of the Bellona statue (United States *v.* Tiffany, 160 Fed. Rep., 408; T. D. 28717), and we think its classification should be governed by the decision in that case."

Marble Statuary With Bronze Head.—Protest of William Wright Co. (Detroit). The protest related to a marble bust, which the Board considered to be a work of art and to be the production of a professional artist. The importers contended that it was statuary as defined in Par. 454, tariff act of 1897. Protest sustained. Waite, General Appraiser: * * * "The bust and the toga covering the same are of marble, and the head is of bronze. Had the piece been imported without the head, we think there would be no question that it would be termed 'statuary' under the provisions of the statute. According to the proof taken in this case the head is of much less value and importance, so far as the work is concerned, than the balance of the piece. We think that the marble characterized the whole production, and that it should be considered marble statuary, with parts of bronze more or less incidental."

Toy Jewelry.—Protests of C. D. Stone & Co. (Chicago), protests of American Bead Co., and protests of Morris Goldberg (New York). As claimed by the importers, the protests were sustained as to portions of the goods (necklaces, chains, etc.), which were held dutiable as toys.

Coral.—Protest of I. Emrich & Co. (New York). Opinion by Sharretts, G. A. As claimed by the importers, strings of coral were held dutiable as precious stones under Par. 435, tariff act of 1897.

Death of Levi Johnson.

Worcester, Mass., Nov. 18.—Levi Johnson, the father-in-law of Mayor Logan, who died in this city, Nov. 13, was one of the oldest merchants of Worcester, and for years was prominent in the jewelry trade. Death was due to pneumonia, after a week's illness, and occurred at his home, 12 John St.

The deceased, who was nearly 90 years old, was born in Cambridge, Nov. 20, 1818, but when nine years old moved with his family to Barre. He learned the watchmakers' trade in Boston, and then returned to Barre. Later he was in business in Farmingham, coming from that city to Worcester in 1848. He continued in the trade for over half a century, retiring on account of his age and ill-health about 1900.

For a while he was in business with his son, J. P. Johnson under the style of L. Johnson & Son, and the latter, who is still in the jewelry trade, survives him.

Career of the Late Henry Ewert.

Albany, Ore., Nov. 18.—Henry Ewert, a well-known business man and pioneer jeweler of this city, who died at his home, Nov. 8, had been in the jewelry business for about 40 years, and was widely known and highly respected. Death was due to Bright's disease, from which he had suffered for some time, though he did not become seriously ill until about three days before his death.

Mr. Ewert was a native of Germany, and was born in 1830. He received his education and learned his trade in his native land, and after following it for some time came to the United States in 1872. Three years later he came to Albany, living here continuously until his death. While here he became employed in the Titus jewelry store, and in 1880 succeeded to the business, which he carried on successfully. Throughout his career he was in business alone. He was a practical watchmaker, and was noted as a skilled workman.

Mr. Ewert leaves a widow and the following children: E. A. Ewert, Rossland, B. C.; R. H. Ewert, Nelson, B. C.; A. H. Ewert, Ukiah, Cal.; Mrs. L. Parsons, Oakland, Cal., and Mrs. C. H. Parks, Charleston, Wash.

Jeweler's Son Who Was Bitten While Saving Children from a Mad Dog, Dies of Hydrophobia.

Chicago, Nov. 21.—One of the saddest deaths to record in many a day was that of Gustav Wolff, Jr., son of Gustav R. Wolff, retail jeweler at 968 N. Halsted St., who passed away, last week, as a result of an attack of hydrophobia. His death was the result of his heroism, as he was bitten by a dog last August while saving some children from the animal.

At the time he was bitten Wolff saw a mad dog snapping at children on the North Side. He tried to beat the animal away, but it turned on him and bit his right hand. He clung to the dog's collar until a policeman shot the animal. He had the wound dressed by a physician, and, as it had apparently healed, he thought no more of it.

Last Sunday the wound bothered him, and on going to a physician the latter saw that Wolff was suffering from hydrophobia and the disease was too far advanced for him to undergo treatment at the Pasteur Institute. He was removed to the German-American Hospital, where he died in horrible agony.

Russell & Joselyn, Rockwell City, Ia., have dissolved, Ed. S. Joselyn continuing the business alone.

Philadelphia Retail Jewelers Meet to Formulate Plans for Strong Association.

Philadelphia, Pa., Nov. 20.—A most enthusiastic gathering of representative retail jewelers of the city and nearby parts of the State was held, Wednesday last, at the Jewelers' Club, under the auspices of the Pennsylvania Retail Jewelers' Association. Ira D. Garman, president of the State association, presided, and plans were made to extend the membership of the association with the view finally of having every retail jeweler of the State and city join the association. It was decided to canvass the retail jewelry trade thorough and to secure the co-operation of all. A half-dozen new members were enrolled at the meeting. It was decided to hold another gathering after the first of the year at the Jewelers' Club. The meeting expressed itself as being of the sense that the next annual convention of the Pennsylvania Retail Jewelers' Association shall be held in Harrisburg, June 3 and 4.

An interesting and important discussion over business ethics was held, in which George S. Katz, Col. J. Warner Hutchins, Fred Bode, William Gibbons, Frank Kind and others took part. It was asserted that it was the purpose of the retailers not to antagonize the jobber and manufacturer, but to work in harmony with them to correct abuses and as a body make such suggestions and recommendations from time to time as may appear to be wise and desirable. The movement of the retailers to organize for their protection and for the purpose of regulating their business on a high plane is, the members said, spreading throughout the country, and it is generally believed that the jobbers and manufacturers are well pleased. That jealousies between retailers of a petty nature should be discouraged was the determination of the meeting. That all members of the association should subscribe to The Jewelers' Circular-Weekly was urged by Mr. Garman and approved by others.

Among those who attended were the following: Ira Garman, president; Col. J. Warner Hutchins, vice-president; Mr. Seltzer, acting secretary; Frank Kind, George C. Childs, George Skatz, F. C. Bode, Frank Layre, John Kinsler, C. H. Hamer, Theodore Lassen, Harry A. Cain, William Sutton, Frank Freeman, John Lehman, William Sutton, E. H. Herbein, M. Bovard, William Gibbons and J. P. Jansen.

Col. Hutchins extended to the retail jewelers of the city and State the courtesy of the use of the rooms of the Philadelphia Jewelers' Club at any time they wished to meet there. After the meeting a collation was served, and the jewelers fraternized with characteristic cordiality.

P. L. Wilson, La Jara, Colo., has discontinued business.

Charged with stealing a gold watch from E. W. Tozer, Wilkinsburg, Pa., W. W. Wheelock, 23 years of age, has been arrested at that place. While in the custody of an officer Wheelock threw away pawn tickets for other jewelry which had been pawned in Pittsburg. He was held in $1,000 bail.

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NEW YORK CITY

Death of Theodore Evans.

Many of the oldest members of the trade will be grieved to hear of the death of Theodore Evans, who years ago was a prominent silverware manufacturer of New York and later was well known as a traveling representative of several important jobbing firms. Mr. Evans passed away Sunday at his home, 334 W. 56th St., New York, of heart failure, after an illness of six weeks. The funeral services will be held this morning from his late residence, and the interment will be in Newark, N. J.

Theodore Evans came of a family of jewelers, his father and grandfather having preceded him in the business in which his entire career was spent. He was born in Newark, N. J., March 14, 1833, where his father, Henry Evans, was in business as a retail jeweler, and where his grandfather had also conducted a store after coming to this country from England. After receiving an education in the Newark public schools and high school, Mr. Evans worked for a while in the jewelry trade, then started in businesss in 1853 as a manufacturer of solid silverware at 6 Liberty Pl., New York. His partner was a Mr. Cook, but the firm of Evans & Cook gave place after a few years to Theo. Evans & Co., which continued until about 1866.

From the first Mr. Evans cultivated the southern trade, and the greatest number of his customers were in the southern States; therefore the Civil War materially affected his business, and after the end of hostilities he found it impossible to collect his accounts, so wound up the business and went on the road for other firms. For a number of years he represented the firm of Wheeler, Parsons & Hayes, later that of J. T. Scott & Co., and one of the last positions which was held by him was with Hodenpyl & Sons. He retired from the jewelry trade about 12 years ago, since which time he ceased all active connection with business life.

Mr. Evans had a host of friends in the jewelry trade, and was also prominent in fraternity circles, among the organizations to which he belonged being the Jewelers' League (now the Assurance League of America), the Masonic fraternity and the Knights Templar. His principal interest outside of business was the collection of antiques, and to this he devoted much of his time, his home being a veritable museum of *objets de vertu*, Indian relics, etc.

Mr. Evans was married in Newark in 1856 to Miss Mary E. Day, and she, with one son and one daughter, survives him. His daughter is the wife of E. R. Grippen, of the Philadelphia Watch Case Co.

Death of J. A. Cohen.

HANNIBAL, Mo., Nov. 18.—J. A. Cohen, who was found dead in his shop on Broadway, Nov. 12, was well known as a jeweler in this section, as he had been in business many years. He was a son of Albert Cohen, who established the business here about 35 years ago.

Deceased learned the trade with his father and succeeded the latter at his death in 1899. He was a practical watchmaker and was highly regarded for his skill in this line.

Mr. Cohen's death was said to be caused by a dose of cyanide of potassium, which he is believed to have taken while suffering from a temporary fit of insanity.

Deceased was never married and is survived by a sister, Mrs. John Noel, of Quincy, Ill., and a brother, L. N. Cohen, Kansas City.

Death of Augustin F. Thoma.

CINCINNATI, O., Nov. 20.—Augustin F. Thoma, widely known in the jewelry trade, and one of the founders of the business now run by Thoma Bros., jobbers in tools and materials in this city, passed away, Saturday, Nov. 14, at his home in Piqua, O., after a long illness. The news of his death was learned with deep regret by friends not only in this city, but throughout the entire State, as he had long been known in the jewelry business both in Piqua and here.

Deceased was born in Piqua, June 16, 1842, and came of a family who have been for years prominent in the jewelry trade of Ohio. He was a son of August Thoma, who started in the jewelry business in Piqua, in 1838, which business is still continued under the style of A. Thoma & Sons. The late Augustin Thoma learned the trade of watchmaking under his father, and in 1868 went into partnership with his brother Albin, establishing the firm of Thoma Bros., jobbers of tools and materials in Piqua. Purchasing his brother's interest in 1893, he conducted the business alone until 1899, when he sold it to his sons, Anthony and Fred, who removed it to Cincinnati in 1900, where they have since conducted it under the style of Thoma Bros.

After selling out to his sons Mr. Thoma continued to reside at Piqua, but spent part of his time in Cincinnati assisting his boys in their work, and he was a well-known figure in the trade here. Last Spring, however, ill-health compelled him to retire entirely from active business.

Mr. Thoma is survived by a widow, eight children and 14 grandchildren. He was a charter member of the Noble Order of Ku Kus, and was the first member of the new order to pass to the great heavenly forest.

Thoma Bros. suspended business, Nov. 16 and 17, and the firm and employes attended the funeral in a body at Piqua, which took place Nov. 17.

F. E. Potter, Corning, Ia., Killed While Trying His New Automobile.

CORNING, Ia., Nov. 21.—The tragic death of Dr. F. E. Potter, who conducted a retail jewelry and drug store at Corning, was a great shock to his many friends, as he was well known here, having been in business for about 15 years.

Dr. Potter lost his life in an automobile accident near this town. He had just purchased a new machine, and while trying it one of the tires burst and the machine overturned. Dr. Potter was crushed to death beneath it.

The business will be carried on by his widow.

Henry W. Wyman, formerly of Colorado Springs, Colo., is now located at Denver.

Traveler for Newark Jewelry House Recovers Trunk With $40,000 Worth of Jewelry and Captures Thief Who Tried to Steal It.

NEWARK, N. J., Nov. 23.—The Newark trade was interested, Saturday morning, in the report of the theft and subsequent recovery of a jewel trunk carried by Charles F. Hartshorn, one of the western traveling men for Krementz & Co., manufacturers of this city. The jewelry samples were worth about $40,000. As the same telegram that told Krementz & Co. the trunk had been stolen also contained the information that it had been later recovered, the firm was in no way inconvenienced.

Mr. Hartshorn arrived at the New Henshaw Hotel, Omaha, Nebr., a few days ago, and on Friday prepared to leave for Council Bluffs, Ia. He ordered a man named Charles Leonard, who had charge of the hotel baggage, to ship the trunk, with others, to the Union Pacific station in Omaha. Instead of sending the trunks there, Leonard forwarded them to the Burlington station. Hartshorn later learned of the occurrence and telephoned to the station, but Leonard had succeeded in boarding a train for St. Joseph, Mo., while the trunks had been checked and forwarded to Hamburg, Ia.

The police at both places were notified, and the trunks were recovered at Hamburg and Leonard was arrested at the St. Joseph station and brought back, without extradition proceedings. The Grand Jury, being in session, promptly considered his case, brought in an indictment, and Leonard now awaits trial.

Mr. Hartshorn then resumed his journey to Council Bluffs, Ia. He is one of the firm's old and reliable men, and lives at 124 Orchard St., within a short distance of the Krementz factory. A member of the firm informed THE CIRCULAR-WEEKLY correspondent that their interests were being looked after by the Pinkertons, acting in behalf of the Jewelers' Protective Union, of which the firm was a member.

In another telegram received by Krementz & Co. from Hartshorn it was stated that repeated checking up of the list of the jewelry in the trunk showed nothing had been touched. Hartshorn added that he had sent a letter giving an account of the circumstances of the robbery.

King Formally Presented With the Great Cullinan Diamond.

A special cable despatch to the New York *Sun* from London, Nov. 21, stated that King Edward and the Queen received at Windsor Castle that day the famous Cullinan diamond from Mr. Ascher, whose company cut it after it was presented to the King on his birthday last year as the gift of South Africa. The Amsterdam authorities delegated two secret service men who, with Scotland Yard detectives, guarded Mr. Ascher's every movement against the attacks of thieves.

Special interest attaches to the brilliants cut from the great stone for the Queen's necklace, as it is anticipated that she will frequently wear them at court functions and revive the fashion of diamonds as ornaments.

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With it many inimitable jewelry creations are possible that must appeal in a forceful manner to the trade.

These remarkable stones exhibit a wonderful play of brilliant colors, ranging from light to cobalt blue, with flashes of violet, from delicate shades of green to peacock green and all shades of reds, merging into orange and yellow tints.

Black Opal is a worthy addition to the finest stock and jewelers will find it a welcome "Trade Magnet."

We can furnish these stones in various sizes and shapes and their full merits can only be appreciated by being seen.

We make a specialty of AUSTRALIAN and MEXICAN OPAL MATRIX.

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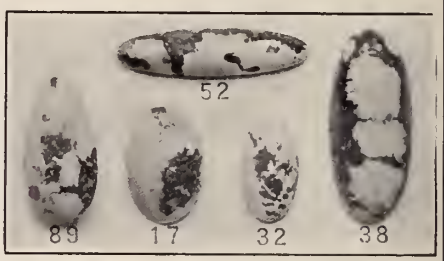
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Frank W. Reed, Attleboro, Mass., is in southern California.

W. R. Landram, of San Francisco, Cal., is now in New York, on business.

Fred Mason, New York, is in the southern California territory, at the present time.

Herbert Day, of Day, Clark & Co., is now in San Francisco, Cal., with his regular lines.

N. Steigerwald, representing the Buffalo Jewelry Case Co., was in Toronto, Ont., last week.

Mr. Ryland, of the American Watch Case Co., visited the San Francisco, Cal., trade, last week.

Among the traveling representatives who called upon the Milwaukee, Wis., trade, last week, were: A. Hamilton, Hamilton Watch Co.; Mr. Armbruster, Illinois Watch Co.

Among the traveling representatives recently in Buffalo, N. Y., were: A. Lape, Simpson, Hall, Miller & Co.; W. F. Joel, E. H. H. Smith Silver Co.; A. Bradshaw, Meriden Britannia Co.; S. C. Corbin, Waterbury Clock Co.; J. Stanley, Landers, Frary & Clark; Theo. Kuehl; C. Hayward, Seth

The following traveling representatives called on the trade in Kansas City, Mo., last week: H. F. Tourtellot, Waite-Thresher Co.; William Rosenberger, A. Wallach & Co.; R. Neal Osybe, Goodell-Pratt Co.; J. B. Carmichael, Bride & Tinckler, Louis Jaskow, Bodenheimer & Jaskow; R. F. Kleckner, Theodore W. Foster & Bro. Co.; T. W. Agnew, New Haven Clock Co.; John S. Cunningham, E. L. Spencer Co.; Harry Goodson, E. G. Webster & Son; A. H. Oakley, Thornton Bros. Co.

Lancaster, Pa., was, recently, visited by the following traveling representatives: C. G. Walker, Pairpoint Corporation; H. C. Berdau, Gorham Co.; G. P. Hosmer, Diamond Point Pen Co.; C. Fake, Whiting Mfg. Co.; Mr. Theobold, J. Hoare & Co.; R. R. Carmichael, Kollmar, Rauch & Co.; Robert Kehl, F. H. Noble & Co.; George L. Shepardson, C. A. Marsh & Co.; Charles Parker, Bates & Bacon; George Payson, Finberg Mfg. Co.; Mr. Buckmaster, Sykes & Strandberg; Archie Rutherford, Gibson-Krugler Co.; Joseph D. Varley, Allsopp Bros.; Mr. Lynch, William B. Kerr Co.

The following traveling representatives were in Savannah, Ga., recently: M. F. Loomis, C. Sidney Smith & Co.; Chas. Marx; A. F. Belcher, Gorham Co.; J. Zineman, Heyman & Kramer and Modern Pen Co.; H. A. Kidder, Henry A. Kirby; A. E. Motteran, Frank M. Whiting & Co.; Justus M. Stahn, L. H. Keller & Co.; B. J. Clark, La Pierre Mfg. Co.; F. C. Allen, Edmond E. Robert; A. Eastwick Wood, S. B. Champlin Co.; R. A. Hunken, J. B. Bowden & Co.; C. W. Thomas, Allsopp Bros.; George T. Howard, Towle Mfg. Co.; A. E. J. Winter, Enos Richardson & Co.; L. D. Reynolds, Shafer & Douglas; K. D. Yeaton, S. Sternau & Co.; Mr. Schwarzkopf, Schwarzkopf Mfg. Co.; John E. Valk, N. H. White & Co.; a representative of Whiting Mfg. Co.

The following traveling representatives were in St. Louis, Mo., during the past week: Frank L. Wood, Ludwig Nissen & Co.; Charles T. Dougherty, Osmers-Dougherty Co.; Wallace E. Welch, Hoyt, Obrig & Geiger Co.; L. H. Smith, Bippart, Griscom & Osborn; Thomas E. Rogers, Riker Bros.; C. E. Holbrook, Sloan & Co.; Joseph J. Sideman, Redlich & Co.; Zach A. Oppenheimer; Worth L. Harper, J. F. Fradley & Co.; C. Glander, J. D. Dalzell & Co.; I. J. Rosenthal, Rothschild Bros. & Co.; L. Price, Louis Strasburger's Son & Co.; F. C. Winship, H. C. Fry Glass Co.; J. W. McClarnin, Wilcox Silver Plate Co.; Mr. Zimmern, Zimmern, Rees & Co.; Mr. Bliss, Wordley, Allsopp & Bliss Co.; F. E. Buffum, J. A. & S. W. Granbery; Jack Thompson, J. B. Bowden & Co.; S. W. Abbey, E. Ira Richards & Co.; Arthur Rosenburg, Alling & Co.; W. C. Barry, Larter & Sons; Lester B. Smith, Dominick & Haff; Mr. Haring, Kent & Woodland.

Traveling representatives who called on the Cincinnati, O., trade, during the past week, included: James Baker, Frank M. Whiting & Co.; Wallace E. Welch, Hoyt, Obrig & Geiger Co.; W. C. Barry, Larter & Sons; Frank L. Wood, Ludwig Nissen & Co.; J. M. Morrow, American Watch Case Co.; William J. McQuillin, Mount & Woodhull; M. M. Higbie, Higbie, Barbour Mfg. Co.; H. B. Bliss, B. M. Shanley, Jr., Co.; Walter S. Noon, Cory Bros. Co.; Joseph J. Sideman, Redlich & Co.; Mr. Zimmern, Zimmern, Rees & Co.; A. J. Sherrard, Enos Richardson & Co.; William Roman, Manasch Levy & Co.; Worth L. Harper, J. F. Fradley & Co.; C. Glander, J. D. Dalzell & Co.; T. E. Bowne, E. Ira Richards & Co.; J. W. McClannin, Wilcox Silver Plate Co.; Mr. Holden, Alvin Mfg. Co.; James R. Palmer, Henry A. Kirby, Leo Henle, Sussfeld, Lorsch & Co.; George W. Bleecker, Martin-Copeland Co.; Richard Robinson, Shiman Bros. & Co.; A. J. Brech, Bawo & Dotter.

Traveling representatives calling on the trade in Omaha, Nebr., during the past week, included: D. H. Raymond, New England Watch Co.; J. Rothschild, Kaffeman, Rothschild & Co.; J. Percy Wrayton, Durand & Co.; Wm. J. Harber, Enos Richardson & Co.; H. H. Meyer, William B. Kerr Co.; Thomas E. Rogers, Riker Bros.; Adolph M. Kuhn, Towle Mfg. Co.; W. F. Adams, Simpson, Hall, Miller & Co.; Andrew B. Flagg, A. L. Lindroth Co.; Mr. Hartshorn, Krementz & Co.; A. C. Thomas, H. P. Sinclaire & Co.; Abel King, Emrich, King & Schorsch; Mr. Tinker, William B. Durgin Co.; G. E. Bride, Bride & Tinckler; C. Y. Kenworthy, George Borgfeldt & Co.; Mr. Thornton, Hayden W. Wheeler & Co.; George Pilzer, Goodfriend Bros.; D. H. Wells, Waltham Watch Co.; R. F. Kleckner, Theodore W. Foster & Bro. Co.; H. F. Heines, Weidlich Bros.; Robt. Edwards, Whiting Mfg. Co.; Mr. Adams, International Silver Co.; Jul. F. Schuman, Jr., William Kinscherf Co.; M. F. Thornton, A. J. Hedges & Co.

Traveling representatives who, last week, called on the trade at Pittsburg, Pa., were as follows: Lewis P. Cook, S. Sternau & Co.; A. H. Oakley, Thornton Bros. Co.; J. C. Bigalke, Bigalke & Eckert Co.; W. F. Joul, E. H. H. Smith Silver Co.; Benj. Schloss, A. Wallach & Co.; A. J. Sherrard, Enos Richardson & Co.; Wade W. Williams, Warren & Williams; Charles E. Howes, E. L. Logee & Co.; Worth L. Harper, J. F. Fradley & Co.; C. E. Fallon, Nussbaum & Hunold; A. Wiplitzhauser, Wightman & Hough Co.; George H. Thomas, Sharling & Co.; R. Robinson, Shiman Bros. & Co.; E. J. Walther, D. F. Biggs Co.; James R. Palmer, Henry A. Kirby; A. H. Oakley, Thornton Bros. Co.; Robert B. Steele, David Kaiser & Co.; P. A. Wilkinson, J. J. Sommer & Co.; C. N. Perley, Perley Bros.; Walter S. Noon, Cory Bros. Co.; A. E. Motterman, Frank M. Whiting & Co.; Charles T. Dougherty, Osmers-Dougherty Co.; R. C. Wilde, Meriden Cutlery Co.; S. E. Coggins, Towle Mfg. Co.; George A. Allsopp, Jr., Allsopp Bros.; D. Albert Hunting, T. W. Adams & Co.

Importations at the Port of New York.

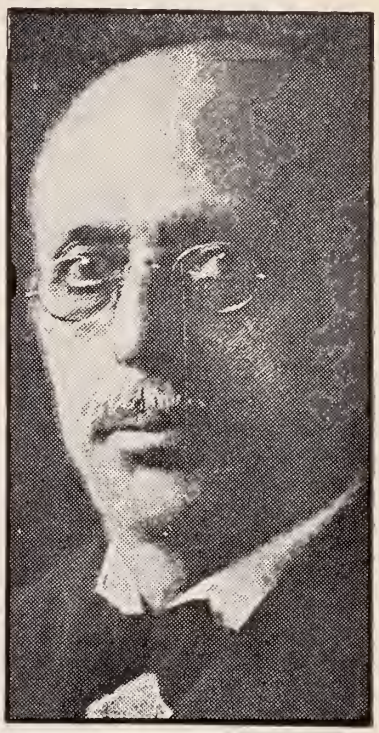
Weeks Ended Oct. 19, 1907. *and Nov.* 14, 1908.

China, Glass and Earthen Ware:	1907.	1908.
China	$130,655	$81,186
Earthen ware	28,503	17,464
Glass ware	44,198	16,357
Optical glass	7,201	7,970
Instruments:		
Musical	13,880	15,445
Optical	11,003	6,793
Philosophical	2,637	2,783
Jewelry, etc.:		
Jewelry	6,127,055	8,757
Precious stones	56,268,916	588,231
Watches	8,257,758	34,475
Metals, etc.:		
Bronzes	13,350	714
Cutlery	24,688	33,250
Dutch metal	5,576	.....
Platina	12,737	41,039
Plated ware	876	.....
Silverware	1,806	1,844
Miscellaneous:		
Alabaster ornaments	61	68
Amber	1,421	5,253
Beads	700	784
Clocks	10,402	3,073
Fans	9,631	2,084
Fancy goods	14,110	7,913
Ivory	1,935	42,057
Ivory, manufactures of	862	15
Marble, manufactures of	4,245	9,327
Statuary	2,699	1,265

Death of Adolph Enggass.

DETROIT, Mich., Nov. 18.—Adolph Enggass, a veteran retail jeweler of this city, died at his residence, 600 Cass Ave., Saturday morning, from a complication of diseases. He had suffered but a week's illness. Funeral services were hald from the residence on Monday afternoon. Mr. Enggass had been in the jewelry business since 1865, and was widely acquainted in the trade.

Born in Sommerhausen, Bavaria, in 1850, he came to New York alone, while still a lad, and worked for a jeweler in that city,



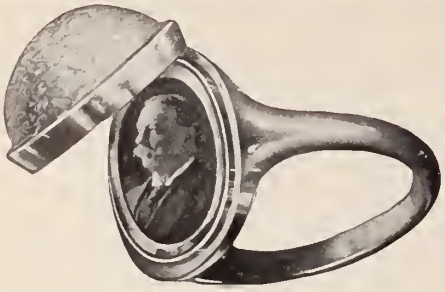
THE LATE ADOLPH ENGGASS.

Then he came west and sold jewelry on a very small scale, gradually increasing his business. Later he engaged in business as a wholesaler for a time on Jefferson Ave., moving thence to 78 Woodward Ave. For a time Mr. Enggass was in business in Buffalo.

For the past 15 years, however, he has managed the Adolph Enggass Jewelry Co., at 22 Gratiot Ave., of which he was president and treasurer. Of late years, his sons, Clarence H. and Maurice A., have helped him in the business. He had one daughter, Mrs. M. P. Heavenrich, of Saginaw.

Mr. Enggass was prominent in social and fraternal organizations. He was a member of the Detroit Board of Commerce, the Phoenix Club, the Royal Arcanum, National Union, Knights of the Modern Maccabees and the B'Nai Brith. He was also one of the oldest members of the Congregation Beth El.

The cutlery department of the American Silver Co.'s factory at Bristol, Conn., is being remodeled and improved considerably. When completed there will be every facility available for turning out work quickly.

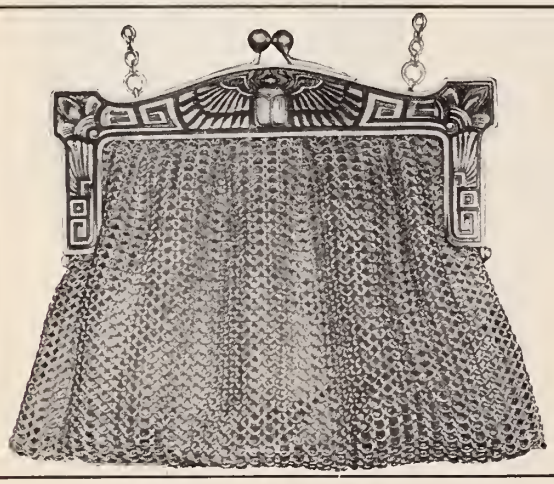


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WM. SKINNER, Vice-President
WILLIAM H. TAYLOR, Vice-President
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STRICTLY A COMMERCIAL BANK **ACCOUNTS SOLICITED**

Involuntary Bankruptcy Proceedings Begun Against Isaac Wasserman, New York.

An involuntary petition in bankruptcy was filed, Saturday, in the United States District Court, New York, against Isaac Wasserman, a jewelry jobber, 49 Maiden Lane, Manhattan. The petition is signed by Long & Koch, creditors for $504, and it is alleged that Wasserman is insolvent, has made preferred payments, and has removed a large part of his stock.

Judge Holt appointed John L. Lockwood, Jr., receiver on application of Marcus Helfand, attorney for the petitioning creditors and the receiver.

A meeting of creditors was held Monday afternoon at the office of J. G. Kremer, attorney for Mr. Wasserman, and was attended by about 40 firms or their representatives. Attorney Kremer, speaking for Mr. Wasserman, explained that the liabilities of his client were about $20,000, all on merchandise accounts. The assets were placed at $12,000, of which amount between $4,000 and $5,000 is in merchandise, stock, etc., and the remaining amount in outstanding debts. It was said that the debts were among small dealers for the most part, and unless the business be administered quickly, might become worthless.

A proposition of settlement at 25 cents on the dollar, 10 cents cash and 15 cents in satisfactorily indorsed notes, was made. This offer did not seem to meet with approval by the creditors.

It appears that the petition in bankruptcy was filed without the knowledge of a large number of creditors, some of whom seemed to be of the opinion that it would be better to let Mr. Wasserman continue in business. He has always met his payments, they said, and they were therefore not in favor of pushing him to the wall. Mr. Wasserman bears a good reputation in the trade, and is considered to be thoroughly honest.

Mr. Helfand, attorney for the receiver, said that the business place of Mr. Wasserman had been locked since Saturday, and that the books and memoranda were locked in the safe. He suggested that a committee be appointed to go over the books and determine the exact amount of assets on hand. This suggestion was put into execution, and L. Lehr, Mr. Peck, of the Manufacturing Jewelers' Board of Trade of Providence, Mr. Sulton and Mr. Budlong were appointed a committee to examine the affairs of the jeweler.

Mr. Wasserman, when called upon to explain the cause of his financial trouble, said that in his business many of his accounts became bad and he didn't realize five cents on a dollar. He paid everybody as much as he collected, but business was poor and expenses high; when notes came due he had to borrow money to meet them. He paid the borrowed money and thought he might be able to make up his indebtedness when better conditions returned. He had to sell goods at low prices, and the last notes due he could not pay.

The committee met yesterday to go over the books, and another meeting will be held to inquire further into the matter.

Mr. Kremer explained that he was about to file a voluntary petition in bankruptcy for Mr. Wasserman when the involuntary petition was filed, when he consented to the appointment of a receiver.

Isaac Wasserman was originally at 251 East Broadway, New York, for several years. In 1901 he moved to 75 E. 109th St., and in May, 1906, to his present address. He formerly did some instalment business, but gave that up and recently has been selling to small dealers.

News Gleanings.

H. A. Iverson has removed from Punta Gorda, Fla., to Arcadia.

Fred G. Minger, formerly of Bern, Kans., is now at Sabetha.

Henry J. Sevy, Battle Creek, Mich., has been succeeded by Craven Bros.

J. F. Sumner & Son, Middlesboro, Mass., have sold out to V. D. Carleton.

A. R. Cooper & Son, Mooresville, Ind., have been succeeded by Cooper & Robbins.

A voluntary petition in bankruptcy has been filed by James Rucker, West Point, Miss.

Brenner & Long, Monessen, Pa., have dissolved, Philip Brenner now conducting the business alone.

Steenstrup & Tomeraasen, Caledonia, Minn., have dissolved, A. C. Tomeraasen continuing the business.

H. L. Chase & Co., Cedar Falls, Ia., have installed three modern cherry show cases and made other improvements in their store.

A. E. Palmer, Grand Forks, N. Dak., has formed a partnership with L. E. O'Connor and, after Jan. 1, the firm name will be Palmer & O'Connor.

The Puett, Southerland Co., Charlotte, N. C., has been incorporated to deal in eyeglasses and optical goods with a capital of $10,000, of which $3,000 is paid in. The incorporators were: Adam Fisher, Odell Southerland and E. D. Pluet, all of Charlotte.

G. W. Fairchild & Sons, Bridgeport, Conn, recently celebrated for one week the 43d anniversary of the founding of their jewelry business. During the year just past the firm managed to keep its 22 employes at work and feels gratified that it was able to do so.

Four boys, named respectively, Frank Gearny, M. Kowalewsly, S. Bogdon and Dominick Kutarsky, recently pleaded guilty to a charge of robbing the store of C. F. Holderman, Shenandoah, Pa., where they took jewelry and one dozen watches valued in all at about $525. The accused were all held under suspended sentence.

Chas. S. Whipple, who has been in the jewelry business in Omaha, Nebr., since 1869, when he went there from Providence, R. I., has gone to Chicago to take a position. Mr. Whipple was at one time a member of the firm of Whipple & Paterson. Until recently, he had been in the employ of the Hubermann Co.

The qualifications regulating auction sales was discussed at a recent meeting of the Common Council in Omaha, Nebr. A provision of a new ordinance, requiring that the solid gold watches sold by auctioneers must contain at least 12 per cent. gold, was temporarily changed to read eight per cent., and the provision was inserted making it unlawful to remove tags in auction sales.

Creditors of the D. A. White Co. Meet at Providence and Discuss Plan to Reduce Liabilities.

PROVIDENCE, R. I., Nov. 19.—The creditors of D. A. White Co., Attleboro, held a meeting at the rooms of the Jewelers Board of Trade in the Union Trust building, this city, on Tuesday. Creditors representing more than 75 per cent. of the merchandise claims were in attendance. Mr. Taylor, manager of the Providence office of the board, made an exhaustive report concerning the claims of the traveling salesman for services, and also the bearing of certain notes amounting to $45,000 which are included in the firm's schedules of liabilities.

The affairs of the concern were thoroughly discussed, at the conclusion of which the attorney representing the company submitted a proposition by which more than 75 per cent. of the disputed notes would be withdrawn, as well as some other claims that have been scheduled against the company. It is believed that fully 70 per cent. of the claims of the creditors will be realized by reason of the proposal of the attorney.

Games Rolled by the Jewelers' Bowling League of New York.

The following were the scores of the teams of the Jewelers' Bowling League of New York in the games rolled last week:

Nov. 16.—Tiffany & Co.	841	839	901
vs. Solidarity Watch Case Co..	716	774	859
Nov. 17.—C. F. Wood & Co.	932	934	903
vs. Aikin-Lambert Jewelry Co.	819	891	831
Nov. 18.—Jos. Fahys & Co.	903	860	876
vs. J. J. Donnelly.	778	732	742
Nov. 19.—L. E. Waterman Co.	744	806	814
vs. Jewelers' Circular-Weekly.	649	793	754
Nov. 20.—Cross & Beguelin.	938	1,004	968
vs. Solidarity Watch Case Co..	789	829	771

STANDING OF CLUBS.

	Won.	Lost.	High score.	Per cent.
H. A. Meyers	15	3	963	.833
Cross & Beguelin	14	7	1,004	.666
Tiffany & Co.	12	6	948	.666
H. W. Wheeler & Co.	14	7	928	.666
L. E. Waterman Co.	14	7	908	.666
Aikin-Lambert Jewelry Co.	14	10	958	.583
C. F. Wood & Co.	9	9	934	.500
Jos. Fahys & Co.	11	13	937	.458
Jewelers' Circular Weekly.	5	16	820	.238
Solidarity Watch Case Co.	5	19	859	.208
J. J. Donnelly.	1	17	822	.055

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended Nov. 21, 1908.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin	$427,552.71
Gold bars paid depositors	105,149.79
Total	$532,702.50

Of this the gold bars exchanged for gold coin are reported as follows:

Nov. 16	$92,456.97
" 17	108,801.52
" 18	51,780.96
" 19	51,893.48
" 20	81,383.79
" 21	41,235.99
Total	$427,552.71

Roy G. Rutherford, Mt. Vernon, Ill., will move to a larger store for his retail jewelry business, Jan. 1.

A. V. Polack, Hagerstown, Md., is renovating and improving the interior of his store in W. Washington St. A new hard wood floor is being laid and a new ceiling and electric fixtures installed.

THE CHESTERFIELD

The immediate success of this pattern with the Trade, upon its introduction, indicates a wholesome reaction from the elaborate, over-ornate designs with which the market has been flooded during the past few seasons, and its success also indicates that the trade are prepared to place before their patrons silverware of a higher artistic character whenever offered by manufacturers in whom they have confidence.

Out of the latter half of the XVIII Century there are few figures more interesting than that of Lord Stanhope, Earl of Chesterfield, statesman, wit and man of fashion.

His epoch was marked in literature and art by a revival of the classical ideals. The excavations at Pompeii, begun in 1748, were revealing treasures of ancient art which public taste was eagerly turning to for inspiration. Silverware, furniture and decorative art in general were reverting to a style more austere and subdued than that which had preceded. The Brothers Adam in England have left us many beautiful examples of this neo-classic art, and in France the private apartments of Queen Marie Antoinette also contain many typical instances of the exquisite workmanship of the Louis Seize period.

In its chaste and severely simple outline, the motif of the spoon is truly characteristic of the times. The decorative effect obtained by a tasteful arrangement of husks, swags, Grecian border, and such motifs of the period, is most happy in producing a design thoroughly representative of Chesterfield and his epoch in elegance and refinement worthy of the period.

We have something interesting to say about the Chesterfield to dealers throughout the United States who will write us direct for this information.

THE GORHAM COMPANY,

Silversmiths and Goldsmiths

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WORKS: Providence and New York.

THE CHESTERFIELD



THE GORHAM COMPANY

CHICAGO
SAN FRANCISCO
LONDON

Silversmiths and Goldsmiths

Fifth Avenue and 36th Street, New York

WORKS:
PROVIDENCE
AND NEW YORK

Pittsburg.

J. F. Murphy, Dawson, Pa., was in Pittsburg, last week, on business.

T. C. Porter, who has opened a jewelry store at Homer City, was in Pittsburg, last week, buying stock.

E. L. Holloway, of M. A. Mead & Co., has been ill at his home for several days suffering from grippe.

W. F. Ingham, buyer for the Geo. B. Barrett Co., left, last week, for New York to buy stock for the holidays.

J. R. Brown and W. W. Mather, of the March, Brown & Mather Co., who are on the road, sent word to the firm that business is picking up all along the line.

The annual meeting of the Pennsylvania Retail Jewelers' Association will be held at Harrisburg, June 3 and 4 next, instead of June 30, as had been previously announced.

A Mr. Mosher, a watchmaker, who has been conducting a barber shop at Beaver, Pa., has opened a jewelry store in that town and was in Pittsburg, last week, buying his holiday stock.

A fire which broke out at Rimersburg, Pa., last week, destroyed a block of business houses in that town and burned out the jewelry store of John Milford. Milford is not known to the trade here, so far as could be learned.

The Jewelers' Duckpin League rolled again last week as usual, the Reeds taking three out of four games from the Roberts; the Vilsacks took all four from the Lochs and the Wattles landed three out of the four from the Terheydens. Kunselman again made high score—103.

Among the out-of-town jewelers in Pittsburg last week buying stock were the following: Wm. Heckman, Meadville; J. F. Stauser, Wheeling; P. J. Manson, Jeannette; Harry Furtwangler, Greensburg; J. M. Kennedy, Waynesburg; H. L. Scher, Vintondale; F. H. Hayes, Washington; Frank Bloser, New Kensington; John Lanzendorfer, Punxsutawney.

The breaking of the 36-inch water main, owned and used by the city, at 12th St. and Liberty Ave., last Sunday morning, did about $50,000 damage to merchants in the neighborhood, places being flooded with water. Every cellar about the vicinity had from five to nine feet of water in it. The store of N. Gallanger sustained a loss estimated at $500, but it is quite likely that the city will be held responsible for the break.

Simon Sher, trustee of the Seleznick bankrupt estate, advertises that on Monday, Nov. 30, at noon, he will offer for sale a leasehold of a store room at 407 Water St., which expires March 31, 1912. The monthly rental for the premises is $87.50, but Seleznick sub-let it at a rental of $162.50 a month. The terms of lease will be 50 per cent. of the amount bid at the time of the public auction, and the balance on confirmation of the sale by the United States District Court.

F. W. Berkley, 812 Ann St., Homestead, discovered last week that the freezing of a watch in a cake of ice, to demonstrate that it would keep time under a severe test, was rather expensive. The cake of ice containing the watch was placed on a barrel in front of his place of business, and besides attracting a crowd, it also attracted a thief. Between three and five o'clock in the afternoon, when Berkley was busy, some one cracked the ice and took the watch. The timepiece was worth $50. Berkeley has asked the police to help him find the thief.

The Pittsburg Association of Credit Men gave a luncheon last Thursday afternoon at McCreeys. A number of addresses were made. It developed during the speechmaking that a foreigner who is being prosecuted for fraudulently concealing goods while insolvent, has set up the claim that in Europe, although property may be in the name of the wife of a merchant, he could claim the property as his own. Dealers were advised to inquire when dealing with foreigners, as to who held title to real estate. The law committee is prosecuting several fraudulent debtors and much money is being raised for the purpose.

The seizure of a five-carat ruby by the United States customs officers of Pittsburg, mailed to Mise Katherine Elkins, daughter of Senator Stephen B. Elkins, of West Virginia, supposed to have been sent from Italy to Miss Elkins by the Duke d'Abruzzi as an engagement ring, caused intense interest among local jewelers. Collector Garland, when the dainty box containing the gem was opened, hastened to Sam F. Sipe to secure his judgment as to its value. At first glance Mr. Sipe thought it to be worth $10 or $15, but examined it carefully and then put a value of $5,000 on the stone. The box bore Italian stamps and the package was registered. No duty had been paid on it. Now, the question arises as to what disposition shall be made of it. As the stone is mounted, 60 per cent. in duty must be paid. If it had been loose the usual 10 per cent. could be collected. The stone is still being held here, pending further inquiry.

Buffalo, N. Y.

TRADE CONDITIONS.

Inquiries for Christmas gifts are beginning to pour into the jewelry stores of Buffalo. As a result wholesale and retail dealers alike are highly pleased with the condition of trade. In the windows of many jewelry stores appear signs which read as follows: "Christmas Gifts Selected Now Will Be Reserved." These signs, as soon as they were put up a few days ago, worked like magic and drew to the stores many persons who made their selections early in order to avoid the heavy rush just before the holidays. The revival of business in other industrial lines naturally puts money in circulation here and this cash soon finds its way to prospective purchasers of jewelry.

Eugene Tanke recently visited New York.

William P. Landgraf has just completed his 11th year as engraver with F. J. Dorn, 87 Genesee St.

Nicholas Kos, a former Buffalo jeweler, was a recent guest of Louis Schutt. Mr. Kos has returned to his home in Los Angeles.

Fire recently caused $4,500 damages in the jewelry store of L. Roschoff, 1004 Broadway. Patrolman Percy, of the William St. station, discovered smoke coming from the windows. The second floor was badly damaged, the living rooms of Roschoff being gutted. The fire originated in the ceiling of the first floor, where defective insulation allowed a short circuit of the electric current used to light the building.

Chas. C. Penfold, 48-52 Niagara St., has received from President-elect Taft an interesting acknowledgment of the presentation of an attractive watch fob, given to Mr. Taft shortly before the presidential election. The gift was designed and produced by Mr. Penfold. There was a great demand for the fobs during the recent campaign. Mr. Penfold has also designed and manufactured attractive medals for the "Short-Haired Cat Society of America."

The Niagara Ring Mfg. Co., whose offices are at 534 Main St., and factory at Huron & Main Sts., has established a western office and manufacturing department at 201 Oregon building, Kansas City, Mo., where the company will keep a full ring line on hand at all times and the manufacturing department will size and repair its rings free and do special work for customers. Edward J. Gross will be in charge of the Kansas City branch, to which western customers of the firm are requested to send their orders.

William U. Watson, a former Buffalo jeweler, was recently stricken with apoplexy at Bismarck, a suburb of Pittsburg. Of late years Mr. Watson had been a commercial traveler. He lived at 281 Richmond Ave., Buffalo. In 1886 he went into the jewelry business, in a store on the present site of Ellicott Sq. He afterward removed to the old Tifft block, but retired from the jewelry business in 1902. Mr. Watson was born at Taunton, Mass., but had lived in Buffalo for the past 30 years. He is survived by his wife, four sisters, his father and one son, Joseph B. Watson, of this city.

Pawnbrokers, including those who buy and sell jewelry, will be interested in a report that the ordinances of Buffalo regulating pawnbrokers have just received final construction from the justices of the Appellate Division at Rochester, N. Y., in the action brought by Ardashes Agopian against Mrs. Anna B. Willis. The decision of the court holds that the ticket issued by pawnbrokers means a four-months' contract and that this contract cannot be split up, as pawnbrokers have been accustomed to do, for interest purposes. The decision holds also that only one rate of interest can be charged in a contract of this kind.

Among the recent buyers in the Buffalo market were: A. P. Cleverly, Lockport; G. H. Hayes, Niagara Falls; Mrs. W. H. Fuller, Silver Creek, N. Y.; George Engel, Springville, N. Y.; L. J. Reznor, Port Alleghany, Pa.; W. H. Hills, Canisteo, N. Y.; E. K. Park, Wesley, N. Y.; B. W. Peck, Belmont, N. Y.; J. J. Carr, Niagara Falls; W. M. Pinney, Arcade, N. Y.; F. D. Kelsey, East Aurora, N. Y.; Charles A. Mabie, Holley, N. Y.; H. B. Kurtz, Conneaut, O.; C. F. Hurd, Medina, N. Y.; E. A. Koetsch, North Tonawanda; F. G. Nordstrom, Jamestown; R. Gee, Cleveland; A. E. Nield, East Aurora; G. H. Damon, Victor, N. Y.; R. S. Mills, Akron, N. Y.; E. M. Wittigschlager, Niagara Falls; G. D. Pencill, Middleport, N. Y.; F. J. Keelwray, Silver Creek; Mr. Swayze, Niagara Falls; E. M. Richardson, Lockport; L. N. Austin, North Colins, N. Y.; Mrs. J. C. Denniston, Dansville, N. Y.

THE JEWELERS' CIRCULAR
WITH WHICH ARE CONSOLIDATED
THE HOROLOGICAL REVIEW.
THE JEWELERS' WEEKLY.
THE JEWELERS REVIEW

PUBLISHED EVERY WEDNESDAY BY

THE JEWELERS' CIRCULAR PUB'G CO.

L. J. Mulford, Pres. & Treas. V. S. Mulford, V.P. & Sec.

11 JOHN ST., COR BROADWAY, NEW YORK.

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MEMBERS of the trade who are preparing advertising for pamphlets or brochures for the holiday business may find in the article on rings, published in pages 63 and 65 of this issue, some historical data as to rings which they can use to advantage in their work, as much of this matter is as interesting to the layman as to the jeweler, and equally instructive to both. Some of the facts in the article have been put before the trade before, while other points will be found to be entirely new to most of our readers. Subscribers who may desire to use the matter are at liberty to abstract any of the facts which they desire or to publish the article in whole or in part with or without the illustrations, simply by giving due credit to THE CIRCULAR-WEEKLY.

Beware of This "Grafter."

IT looks as if a "grafter" had appeared in the optical trade of New York, as it was reported last week that a man had made representations to certain members of the trade that for a sum of money he could "fix" things with either the Board of Examiners in Optometry or the Board of Regents by which a certificate entitling the applicant to practice under the new optometry law would be easily granted. To the jeweler-opticians conversant with the character of the members either of the New York State Board of Optometry or the Board of Regents it is needless to point out that the grafter's representations are absolutely without foundation and would be silly if they were not criminal.

To jeweler-opticians who may be approached by a proposition of this kind we suggest that they communicate directly with the Board of Examiners of Optometry, and, if possible, turn the swindler over to the police. We would also call attention to the fact that any man paying money for such purposes is equally guilty with the swindler, even though the latter cannot carry out his promises.

Laws as to "Gold" and "Solid Gold."

WITHIN the past two weeks THE CIRCULAR-WEEKLY has received an unusually large number of inquiries on the question of stamping, marking and representing as "gold" and "solid gold" articles under 10 karats fine. Most of the inquirers ask if this subject is covered by the National Stamping Law, and apparently are under the impression that if the national law does not cover such marking they are perfectly safe in selling articles so marked in all parts of the country. We therefore wish to call attention generally to the fact that they are not safe in doing so.

The National Stamping Law does not provide specifically for the marking of "solid gold" or "gold," but, as has been pointed out by many people, the general provisions of the law forbid the use of false marks upon an article of gold that would indicate its quality or character to be other than what it really is, and there is a question in case the courts decide that "solid gold" is a quality mark, that they may consider it as coming under these provisions, but the courts first will have to decide what quality the mark represents. While personally we do not believe the courts will go so far as to interpret "solid gold" as a quality mark in a criminal statute, without the clearest evidence that it is such, at the same time the question is to some extent open. But, be that as it may, as far as the national law is concerned the question has been taken up specifically by some States, and in Pennsylvania as far back as 1897 (laws of 1897 No. 136) the Legislature provided that the sale of an article as gold or solid gold, if the article is of less than 10-karat fineness, is a misdemeanor, punishable by a fine of $100, imprisonment of not more than three months, or both.

The national law in no way compels the stamping upon an article of a mark indicating quality, nor do the laws of most States, but the State of Connecticut six years ago (General Statute Revision of 1902, Sec. 1380) decreed that any article represented to be gold made or offered for sale in that State, or held by any dealer for purpose of sale, shall have upon it plainly stamped figures indicating the exact number to the 24th parts of pure gold or proportion of gold that the article contains, and that any manufacturer or dealer who may sell or offer for sale, or have in his possession to sell, any article of gold or imitation thereof, bearing a stamp or mark indicating that the gold alloy was different or better than the actual quality of such gold, was guilty of a misdemeanor.

Therefore, the manufacture and sale of gold articles under 10 karats fine as gold or solid gold is not one that can be considered safe by the manufacturer or even the dealer who may make sales within the States of Pennsylvania and Connecticut. In some other States wherein the matter has not been given specific attention by name, by the legislatures, we are informed that certain general merchandise laws as to selling goods under false representations and procuring money under false pretenses will apply to marks such as "gold" and "solid gold" in cases where fraud has in any way been committed upon the public.

Publicity brings customers

The exports of precious stones from Rio Janeiro, Brazil, to the United States during 1906 were $8,903, and in 1907 were $42,513. The shipments of precious stones indicate in a measure the development of the diamond mines of northern Minas, although the figures given are not to be taken as measuring the output of the district or any considerable portion of it. There are still considerable quantities of stones handled out of the purview of any customs or other figures.

Important

¶ We are now located in our New Store, No. 23 Maiden Lane, where we should be pleased to have you call. ¶ Our new Catalogue is now ready. Have you seen it? Every Jeweler should have one. ¶ If you have not received a copy write for one to-day. : : : : :

CROSS & BEGUELIN

23 MAIDEN LANE

Telephone
5100 Cortland

NEW YORK

TRADE MARK

For the Holidays

WE OFFER A PARTICULARLY GOOD-LOOKING LINE OF GOLD JEWELRY. THE PIECES COMPOSING IT ARE ATTRACTIVE WITHOUT BEING "SHOWY," AND ARE PRICED TO INVITE THE CUSTOM OF PEOPLE WHO RECOGNIZE INEXPENSIVE JEWELRY OF SUPERIOR MERIT.

H. A. Kirby Manufacturers of Fine Gold Jewelry

85 SPRAGUE STREET
PROVIDENCE, R. I.

9-11-13 MAIDEN LANE
NEW YORK CITY

Lancaster, Pa.

Marcus Edelstein was on the sick list last week.

F. A. Peters, of the H. S. Meiskey Co., visited Baltimore and Philadelphia, last week.

H. B. Shiffer, formerly with Louis Weber & Son, has taken a position with "The Jewelry Store," Belle Vernon, Pa.

Marshall Beatty, Memphis, Tenn., is visiting Lancaster, his former home, from which place he went south 10 years ago.

Fire of unknown origin, last week, damaged a building owned by Aug. Rhoads, and occupied by the Boyd Optical Co., 49 E. King St.

Ernest Winters, who went to Los Angeles, Cal., two months ago, for his health, is in a critical condition, and his parents have started for that place.

Mrs. Annie E. Zahm, widow of E. J. Zahm, for many years the leading jeweler of Lancaster, died, Nov. 20, at the home of a daughter in Dayton, O.

A fire which occurred in the court house at Lebanon, Nov. 18, destroying the tower, also wrecked the big clock, an old-fashioned one. The County Commissioner will replace it with one of the latest modern make.

Among those who took a prominent part in the annual big turkey dinner served on the evenings of Nov. 19 and 20 by the men of St. Paul's Reformed Church were T. Wilson Dubbs, A. W. Moyer and W. W. and Percy Appel.

William B. Youngman, 43 years of age, formerly a Lancaster watchmaker, committed suicide in Philadelphia, Nov. 16, by shooting himself in the head. He was buried in Lancaster, Nov. 19. Despondency prompted the suicide.

William J. Robinson has on exhibition at Trout's cigar store a beautiful specimen of a grandfather's clock over 100 years old, made by Christian Ealy, Manheim, in his day a famous clockmaker. The case is of mahogany, inlaid with other woods.

G. William Reisner, last week, finished 13 sets of gold, silver and bronze medals intended for prizes at the annual Fall athletic games of Mercersburg Academy, and a prize cup and five medals for the tennis team of the same institution.

Willis B. Musser, Philadelphia, a director of the Non-Retailing Co., has been elected president of the Philadelphia branch of the Alumni Association of the Millersville State Normal School, which held its annual reunion in Philadelphia, Friday of last week.

Alphonse Ketterer, Cleveland, O., having finished his term at watchmaking at the Ezra F. Bowman Technical School, has taken a position with the Jacquemin Jewelry Co., Helena, Mont. David Lehman and Carroll Smith, of the school, have gone to Philadelphia to take positions as engravers.

Among the out-of-town jewelers who recently visited Lancaster were: Herbert Greiner, of the Pennsylvania Watch Case Co., York; N. W. Pinkerton, Manheim; E. A. Job and Archie K. May, York; Rowland Feniger, St. Louis; P. G. Vatterlein, Pittsburg; Carl Burger, Scranton; A. T. Heberling, Parkesburg, Pa.

New York Notes.

S. Goodman, New Haven, Conn., was in town last week.

Nicholas Gamse, 54 Maiden Lane, returned last week from a western trip.

Harry Wiltshire has resigned as a traveling salesman for Regnell, Bigney & Co., Attleboro.

Mr. Samuels, formerly with I. Lewkowitz, Sixth Ave., is now in the employ of Chas. A. Keene.

Gustav Goldwasser, an importer of diamonds, has moved from 37 Maiden Lane to 170 Broadway.

H. C. Kionka & Co., 35 Maiden Lane, have moved their offices to larger quarters in the same building.

William B. Peckham, of J. H. Peckham & Co., will spend the Thanksgiving holiday at N. Attleboro, Mass.

Otto Roubicek, proprietor of the Aztec, Mexico City, Mexico, is stopping at the Hotel St. Denis for a week.

H. H. Jacobson, of Jacobson Bros., John and Nassau Sts., returned recently from Europe after a trip covering a period of five months in foreign markets.

Cyrus Price, of Cyrus Price & Co., 170 Broadway, returned last week from a six weeks' trip through the middle west and reports the conditions improving in that section.

The Zaiden Jewelry Co. has been incorporated under the laws of New York State with a capital of $4,000. The directors are Boris Katzman, Abraham Walker and Anna Zaiden, all of this city.

The Provident Loan Society held a sale last week at the Fifth Ave. auction rooms. A diamond necklace, containing 15 stones, was sold for $750. The same price was received for a diamond la valliere.

George H. Thomas, western representative for the Shepard Mfg. Co., and for Scharling & Co., has been a recent visitor in this city. Mr. Thomas has arranged to represent the above concerns in the west next year.

Cards were sent out last week announcing that the "victory dinner" which was to have been held by the Jewelers' Taft and Sherman Club last Monday evening at the Drug and Chemical Club, has been indefinitely postponed.

Judge Hough, in the United States District Court, has appointed Albert Falck receiver in bankruptcy for the Abrams Bros. Jewelry Co., 377 Broadway, mention of whose financial difficulties appeared in the last issue of THE CIRCULAR-WEEKLY.

A special meeting of the Jewelers' 24 Karat Club in New York City was held yesterday afternoon at the club rooms to discuss important matters regarding the future welfare of the club and to transact other business which came before the meeting.

A judgment was recently recorded by Julia Crohn against David and Emelie Kalman for $1,822.41. The judgment was on a promissory note for money loaned. It was said that the judgment will be satisfied in full. Part of it ($600) was paid last week. The creditor holds full security for the remainder.

Lippman Tannenbaum, head of L. Tannenbaum & Co., 15 Maiden Lane, returned Thursday from an extensive trip to California, where he visited the property of the Himalaya Mining Co. He found the mines in a satisfactory condition and has arranged to increase the facilities for handling the product so that the firm will be in a position to supply the demand.

There has been on exhibition during the past week an attractive trophy, at the Maiden Lane salesrooms of the Gorham Co. The cup is of sterling silver and was made for the Intercollegiate Amateur Athletic Association of America. The trophy becomes the property of the winning team which holds it for a year or until defeated. It is handsomely embellished and has an appropriate design.

The Jewelers' Protective Union has sent out warnings to the trade to beware of crooks during the holidays. Instructions to traveling salesmen call attention to the care which should be exercised in regard to leaving trunks at hotels, in customers' stores, or railroad stations over Sunday while the salesman may be away from the city where the goods are left. Traveling salesmen are told not to talk to newspaper men.

The ninth exhibition of Ye Brooklyn Club of Ye Handycrafters was closed today in the rooms of the Pratt Art Club, 296 Lafayette Ave., Brooklyn. The exhibit included artistic and fancy articles in metal work and jewelry of original design, all of which were wrought by hand. A double glass case contained a beautiful collection of jewelry of many designs including a large gold oval brooch by Miss E. Sutherland, a bracelet of silver and jade by Miss Ella Underwood, and many handsome rings, brooches, necklaces, fobs, stick pins, etc., by Miss Ella Day Ranken, Miss Frances Cullen, Miss C. A. Pfeiffer, Miss J. Schaul and others.

The Julius King Optical Co. Social Club recently held its sixth annual entertainment and reception at the Yorkville Casino, 210 E. 86th St. This year the members of the club produced a minstrel show which proved a decided success. The show was followed by dancing. About 400 spectators were present including the members of the firm with their families and friends. The programme was opened by an address by the president of the club, H. L. Warren. Following this came the opening chorus by the entire company. End songs and solos were well rendered. The entertainment closed with a chorus by the company. Luncheon was served during the dance, which followed the show.

In affirming a classification made by Collector Fowler, the Board of United States General Appraisers decided last week that snaps designed for use in the manufacture of necklaces are to be regarded for the purposes of duty as "jewelry." As such they must stand a duty of 60 per cent. The snaps, which are imported by Dieckerhoff, Raffloer & Co., of this city, are set with imitation precious stones, and in the opinion of General Appraiser Sharretts, are commonly known as jewelry. The contention of the firm that the snaps should be admitted to duty at 45 per cent. either as manufactures of metal or glass, is regarded by the General Appraiser as being without merit, and therefore overruled.

The Nathan Hyman Co. has been incorporated under the laws of the State of New York to deal in jewelry with a capital stock of $7,500. The directors are: Nathan Hyman and Samuel Schaefer and Joseph Hyman. Mr. Hyman was formerly a member of the firm of Sohn & Hyman.

The regular monthly statement from the Bureau of Statistics at the Customs House shows that merchandise remaining in bond at this port in the month of October for 1908 as compared with the same month in 1907 are as follows: Clocks, etc., $17,699, and in 1907, $28,871; watches, $117,292, as compared with $157,374 for 1907; unset diamonds, $60,107, as compared with $53,992 for 1907; precious stones, $35,797, as compared with $42,893 for 1907.

Another attempt was made Wednesday before Referee in Bankruptcy Ott, at Camden, N. J., by R. R. Fogel, of R. R. Fogel & Co., 177 Broadway, to convince the referee that the firm is entitled to about $1,000 worth of diamond rings which are now in the possession of the trustees of the Temple Ornamental & Structural Iron Works, of Temple, Pa. A plea had already been made for the recovery of the diamonds. They were to be used, it is claimed, by the company as presents for people who secured contracts for them. The jeweler asserts that this was the reason given him at any rate, and for his own benefit desires to show that it was for fraudulent purposes that the diamonds were secured. A note was given instead of cash, but before money could be realized on the note the company went to the wall. Now the jeweler is not satisfied to be numbered as one of the general creditors, which he must do if he cannot show that the transaction was of a fraudulent character. Should he succeed in establishing his claim he will then get his diamonds and their value will not be divided equally among the other creditors.

Specimens of the new $2.50 and $5 gold pieces for 1908 have been received by coin dealers in this city. The design of both obverse and reverse sides is what is known in numismatic science as incused, that is, instead of being in relief, as have been all the designs of coins heretofore made, the designs are sunk below the surface, each side of the coin being perfectly flat and presenting absolutely no projection that would wear away the metal. This gives the new coin the double advantage of protecting in loss from wear in circulation and at the same time facilitating their being stacked. The obverse side of the new coins shows a characteristic head of an Indian chief, with a headdress of feathers and pronounced masculine features. At the top is the word "Liberty," with the date below and 13 stars around the border. Below the head are the initials "B. L. P.," for a new engraver whose mark has not been seen here before. The reverse side shows a standing eagle. Around the border at the top is inscribed "United States of America." Around the left-hand side is the motto "E pluribus unum," while on the right-hand side is "In God We Trust."

Albert Borgzinner & Co., makers of jewelry cases, have resumed their factory at

(*New York Notes continued on page* 89.)

1851 The Jeweler's Bank for half a century in the same location 1908

THE CHATHAM NATIONAL BANK

Broadway and John Street, New York

ACCOUNTS INVITED

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FRANK J. HEANEY, Vice-President
C. H. IMHOFF, Vice-President
WILLIAM H. STRAWN, Cashier
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Capital and Surplus, $12,000,000 :: The Depositor's best guarantee is a large capital and surplus, together with conservative management

Accounts Solicited. Loans on Real Estate or other collateral. Trusteeships of all kinds. Letters of Credit—Foreign Exchange—All Banking Business. Mortgage Investments for sale in any amount.

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WM. A. NASH, President Corn Exchange Bank
WM. H. NICHOLS, Chairman of Board, General Chemical Co.
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The Market and Fulton National Bank of New York

ORGANIZED 1852

81-83 FULTON STREET

Capital, $1,000,000 Surplus, $1,500,000

PROGRESSIVE—CONSERVATIVE—SUCCESSFUL

ALEXANDER GILBERT, President
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Invites the Accounts of Jewelers

Will extend every facility that good banking will justify

SAFE DEPOSIT VAULTS

THE STATE BANK

376-378 GRAND STREET, NEW YORK

Capital and Earned Surplus, over $1,500,000. Deposits over Fifteen Millions.

Offers a favorable market for short and long time jewelry and diamond paper.

New York Notes.

(Continued from page 87.)

their former location, 66 Nassau St., where they recently suffered considerable loss by overflow of water, necessitating taking temporary quarters at 36 John St.

J. Zimmern, of Zimmern Bros., returned Monday from a business trip.

Phil. A. Becker, a Brooklyn jeweler, has sold out to Fritz W. Erickson.

The style of Alliegro Vincenzo, & Co., Brooklyn, is now the Navy Jewelry Co.

Samuel Heller, of L. Heller & Son, sailed, yesterday, for Europe on the *Kronprinzessin Cecilie.*

Gus Dorchester has resigned his position with W. E. Richards & Co., which firm he represented in New York and the middle west.

Paul E. Levi, representing Samuel Neuhaüser, Idar, Germany, cutter of precious and semi-precious stones, now has his headquarters in rooms 104-106, 1 Maiden Lane.

There is on exhibition at the Maiden Lane salesrooms of the Gorham Co. a silver-gold lined cup. It is the White Star Challenge Cup and was presented by Mrs. Geo. A. Hearn, president of the Seamen's Christian Association.

Max Gunzberger, well known to the trade through having formerly represented Heintz Bros., Buffalo, N. Y., and Fred Kaufman & Co., New York, has started in business for himself as a jobber in plated jewelry, at 65 Nassau St.

Cross & Beguelin are now settled in their new place of business at 23 Maiden Lane, where they have ample room to conduct their diamond importing, wholesale jewelry, watch and material business. The store is conveniently arranged. The diamond department is in the front of the store.

Meyerowitz Bros. & Co., dealers in diamond jewelry, has been incorporated with a capital of $50,000, the directors being Michael Meyerowitz, Henry Seiden and Henry Story. The concern now occupies its new quarters at 170 Broadway, where it has excellent accommodation and all facilities necessary to meet the demands of its patrons.

Among the out-of-town buyers visiting the New York trade, last week, were: A. J. Rankin, Roanoke, Va.; J. C. Auld, Columbus, O.; T. E. Adams, Reading, Pa.; G. A. Gehring, Buffalo, N. Y.; Otto Roubicek, Mexico City, Mex.; I. Brilleman, Albany, N. Y.; C. F. Werner, Cleveland, O.; G. R. Weber, Lancaster, Pa., W. A. Sturgeon, Detroit, Mich.; William Hurlbut, Philadelphia, Pa.

Edward Earl, a vice-president and a director of Enos Richardson & Co., Newark, and the Richardson Mfg. Co., Newark, N. J., was unanimously elected president of the Nassau Bank at a meeting of directors held last Wednesday. He fills the vacancy caused by the death of W. H. Rogers, which occurred last month. Mr. Earl has been with the bank for over 20 years, starting as bookkeeper. In 1898 he was made assistant cashier and in 1907 cashier. During the long period of illness of the former president, Mr. Earl virtually attended to all the business affairs of the bank. When Mr. Earl was made cashier the Nassau's deposits were about $4,000,000. To-day they are over $6,250,000.

A lad known as Joe Abrams and who was at one time employed as an errand boy at the New York office of J. J. Sommer & Co., 180 Broadway, pleaded not guilty Monday to the charge of having taken a quantity of gold jewelry samples from a trunk belonging to his employers. The goods were missed over a year ago and the boy could not be located at that time. While search for him was under way he was confined to the Raymond St. jail on another charge under a different name, it is said. He was sent to Elmira Reformatory. He was indicted and a warrant was sent up there on the jewelry concern's charge. He was arrested and returned to New York when his time was served out on the other charge.

The case of the Rogers Silver Plate Co. as plaintiff against Michael White to collect $300, claimed to be due on a bill of goods sold last year, came up for trial Monday in Part IV of the City Court, New York, and the matter was adjusted by the defendant paying a little more than $68, the cost of the goods he kept and the acceptance of the rest of the bill by the firm that made the sale. An order was taken in October, 1907, for the bill of goods under dispute. The goods were shipped in October and November, 1907, and Mr. White claimed that some of them were defective. A representative of the silverware concern said that the concern would make good what was defective. After the holidays most of the goods were returned. The selling concern refused to accept the goods, and sued to recover the cost of the shipment.

Thursday afternoon a negro entered the store of N. S. Mirel, 442 Fifth Ave., Brooklyn, and, waiting until a customer had gone out, asked Mirel if another negro had been in the store. The jeweler remembered the man as one who recently came with a friend and priced earrings and rings. The stranger finally decided to look at the rings. Mr. Mirel claims that while the tray of jewelry was still on the counter, the man asked to look at a watch in the window. As he turned to get the watch, says Mirel, the negro took a four-pound iron dumbbell from his pocket and struck him over the head and then ran out of the store. William Dunn, who works in a nearby store, heard the jeweler cry out. He ran out just in time to see the negro run out of the door and Mirel fall to the floor, the blood oozing from the deep wound in his head. Dunn followed the negro and a big crowd collected and took up the chase, which lasted for five blocks. The man was finally caught by policemen. In his right hand was found the pair of diamond earrings and also the ring which he had been examining in the store. The negro was taken to the Fifth Ave. station, where he was locked up in a cell. Mr. Mirel was attended by Ambulance Surgeon Harnden, of the Sency Hospital. Mirel was unable to leave his bed and appear in the Fifth Ave. court when the negro was arraigned before Magistrate Naumer on a charge of assault and robbery. The thief was held without bail for a hearing. He pleaded not guilty to the charge.



George Stanley is about to open a store at Hillsboro, O.

M. E. Kenyon, Merced, Cal., is opening a store at Redding, Cal.

L. C. Pettit has started in the repairing business at Williamstown, Ky.

Max Gunzberger is a new wholesale jeweler at 65 Nassau St., New York.

H. Wyatt & Co. have opened a retail jewelry store at 445a E. 63d St., Chicago.

Sam Cristol is the name of a new retail jeweler at 509 Main St., Evansville, Ind.

Thornton & Son recently opened a retail jewelry store at 1001 W. Main St., Belleville, Ill.

Walter S. Bagnall has begun business for himself as hub-cutter at 206 Weybosset St., Providence, R. I.

Ben J. Yoch will open a strictly up-to-date retail jewelry store at 16 W. Main St., Belleville, Ill., in the near future.

The Ganzer Jewelry Co., repairers for the trade, 612 Main St., Evansville, Ind., will add a stock of jewelry to sell at retail.

E. J. Anderson, until recently a student at the Kansas City Polytechnic Institute, has embarked in busines at Randlett, Okla.

S. D. Kapriel & Co. is the style of a new enameling concern, which has started in business at 136 Pine St., Providence, R. I.

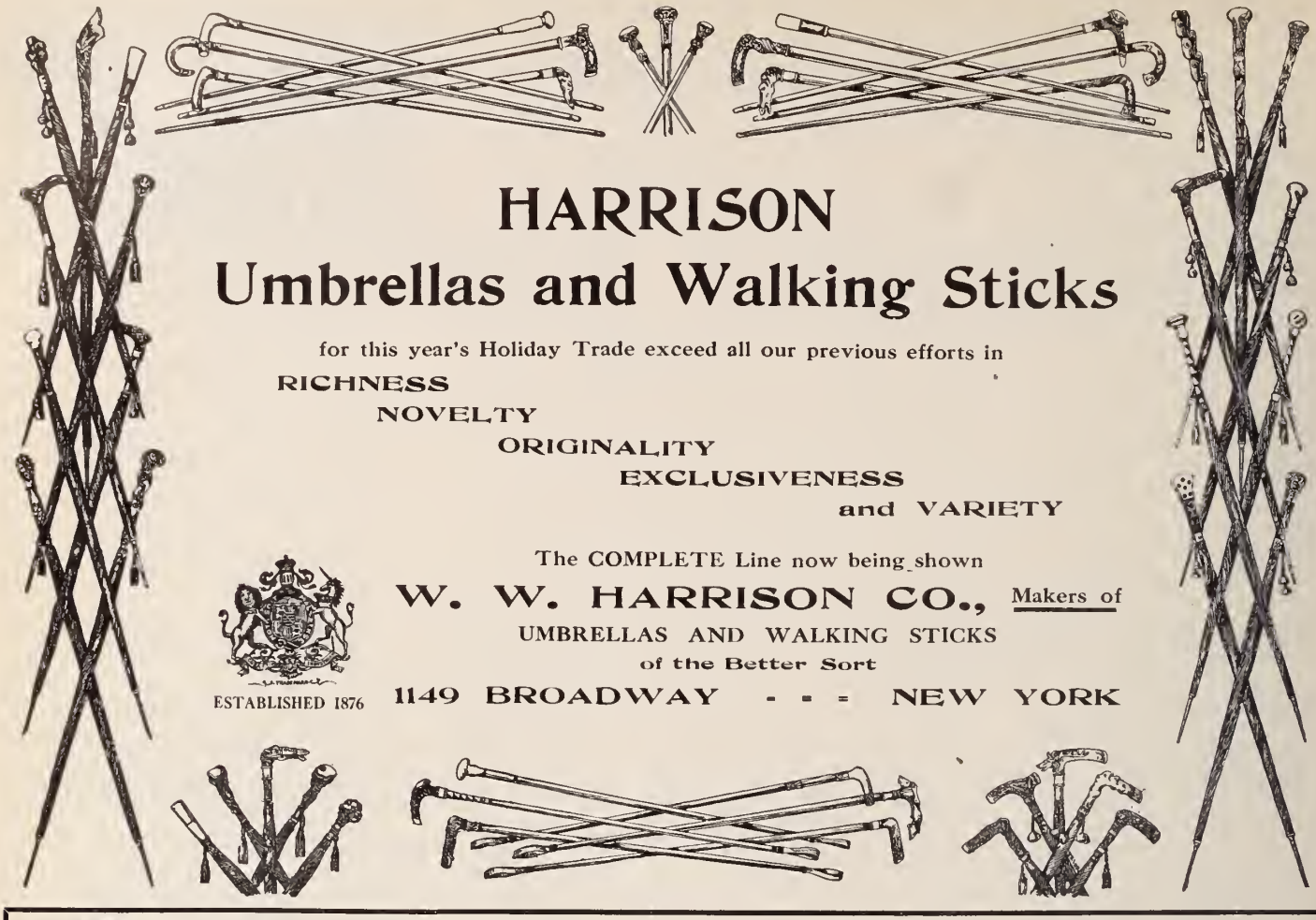
Washington, D. C.

Victor E. Desio, of Victor E. Desio & Co., 1107 F St., N. W., has returned, after 10 days' pleasure trip to the metropolis.

The police have now in custody, awaiting trial, a man named Jacob Hamburger, who is accused of housebreaking. On him were found a number of gold stick pins numbered 6850181, 6854163, 1501 and 685214. Also a gold filled watch (Elgin movement, number 8875439 in case number 135689596), together with a number of articles of jewelry.

Adrian Valentino, whom the police say is a foreign jewelry thief, was sentenced to a year's imprisonment recently by Judge Mullowny in the Police Court. The prisoner was accused by Frank Baum and G. F. Jarvis with stealing a watch from the former and a fob from the latter, both of which were found on him, together with half a dozen watches and other articles of jewelry valued at about $250.

A "pennyweight" thief, Monday, stole a plated gold ring from Charles Geist, 764 Columbus Ave., New York. As Mr. Geist turned around to take some rings out of the window to show the man the latter opened the show case gently and picked out a ring and escaped. Mr. Geist has now put in a high glass panel that will interfere with similar actions by thieves in the future.



HARRISON
Umbrellas and Walking Sticks

for this year's Holiday Trade exceed all our previous efforts in

RICHNESS
NOVELTY
ORIGINALITY
EXCLUSIVENESS
and VARIETY

The COMPLETE Line now being shown

W. W. HARRISON CO., Makers of
UMBRELLAS AND WALKING STICKS
of the Better Sort

ESTABLISHED 1876

1149 BROADWAY - - - NEW YORK



No. 5 MILITARY CALL
20 inches long, 20 inches wide; weight, 28 pounds

Deagan's Military Call
A MOST APPROPRIATE GIFT FOR THE HOLIDAYS

No Dining Room Complete Without It. Most Beautiful Tone*

Used for Breakfast and Dinner Call. All military tunes can be played on it. Five metal tubes and six metal music plates mounted on oak or mahogany board to set on table or hang on the wall.

LEADING JEWELERS of the United States find it profitable to keep them in stock. A great holiday seller. Attracts people to your store as well.

*Something new and novel. With a musical tone that appeals to you.

Send for Illustrated Catalog and Full Particulars.

J. C. DEAGAN, 2160 N. Clark Street, Chicago, Ill.

U should have a copy of our new

CATALOGUE, No. 80

Just off the press. The book that absolutely quotes lowest prices on reliable

Watches, Jewelry, Diamonds, Etc.

It's yours for the asking

HOLSMAN & ALTER - - - 176-178-180 EAST MADISON STREET CHICAGO, ILL.

Newark.

Mr. Crane, of Strobell & Crane, was out of town, Thursday.

Gardner F. Williams, the diamond mine expert, is visiting Newark relatives.

William A. Lee, of the Lee-Dodd Co., Hamilton St., made a brief trip to Boston, last week.

Milton F. Adams and Ethelbert Woodford, of East Orange, well known to Newark jewelers, are developing a diamond mine in Arkansas.

C. R. Burnett, of the American Oil and Supply Co., has returned from a trip to Philadelphia, Pa., and the west, where he went in the interests of the concern's jewelry department.

Samuel Cohen, an Elizabeth jeweler and pawnbroker, will be married, Thanksgiving Day, to Miss Carrie Jedel, of this city. Mr. Cohen is exalted ruler of the Elizabeth Lodge of Elks.

Charles A. Becker & Co. have given out the contract for a two-story structure, which will be located at S. 10th St. and Fifteenth Ave. The foundation for the structure has already been dug. The contract stipulates that the building must be completed by February. The building will have 5,500 feet of floor space. The company is now quartered on an upper floor at 829 Broad St., and is cramped for room. Contracts for the Strobell & Crane addition will be awarded this week.

Newark jewelers will be well represented at the coming banquet of the Newark Association of Credit Men, which will take place at the Krueger Auditorium on Thursday evening, Dec. 10. The association is affiliated with the national organization, and its annual function is a big event to Newark business men and manufacturers. The jewelry trade is also represented on the arrangement committee. Among the members of the association who will be represented at the banquet are Charles Hartdegen & Co., the American Oil & Supply Co., and Castelberg's Bee Hive Jewelry Co.

Evidently undaunted by his recent experience at the Archibald-Klement Co.'s place, Orchard and Kinney Sts., where Frederick Jones, a watchman, shot at him, the thief who attempted the robbery of that concern and others was prowling in the vicinity again, last week. He was seen standing on the fire escape of the building and was frightened away by an approaching negro. The tenants of the building are positive he was the same man, and that he is known in that section. The police have sent detectives to keep watch in the vicinity, but thus far no clue has been obtained that would lead to the robber's capture.

Angered over the alleged embezzlements of Charles Strauss, or Strasky, which it is claimed is a repetition of a previous offense, Castelberg's Bee Hive Jewelry Co., of 837½ Broad St., will endeavor to punish Strauss to the full extent of the law, according to their statement to THE CIRCULAR-WEEKLY'S correspondent. Strauss, according to the allegations, forged orders for a diamond ring and a watch, which were to be paid for in monthly instalments of $5. Strauss was arrested at his home, 324 Bond St., Elizabeth. He was arraigned in the First Criminal Court, Newark, and admitted to bail. He had been employed by the company for some time. "We forgave him for a previous offense," said a representative of the firm, "and this is the way he repays us. We will now prosecute him to the full extent of the law."

Rochester.

Judgments were taken in the Municipal Court recently as follows: Bastian Bros. Co. against Ciol Dettile, $86.50; Durward E. Danks against Henry Kogler, $17.40.

Amos Present, with Philip Present, returned last week from a short trip through New York and Pennsylvania. M. B. Rosenthal, with this firm, returned recently from a western trip and is now making a flying trip through New York State.

F. W. Williams, who is in the jewelry business with his father in Seneca Falls, N. Y., under the name of Williams & Sons, was a recent visitor in Rochester. Mr. Williams was the guest of Amos Present and spent some time inspecting the new quarters of the B. P. O. E., of which order he is also a member .

The Henry C. Wisner Co. carried out successfully a very clever idea for advertising Christmas and holiday goods and also the store in general. For 10 days recently the concern had on exhibition a large display of Pickard hand-painted china, including executions by Aulleh, Grumeo, Breidel, Vokral, Arthur Cummings and Gifford. The store was crowded each day of the exhibition, although no sales of any of the pieces on exhibition were permitted. Orders were taken for future delivery, however, and these, together with the sale of other of the firm's offerings, made the idea a very profitable one as well as bringing many new faces into the store.

Harrisburg, Pa.

J. W. Baish, of York, has purchased the store of John H. Dick at Clear Spring, York County, and will assume charge April 1, 1909.

Among the hunters who have been after the fleet-footed deer in this region is Jeweler Forest E. Leitzell, of Scottdale, who joined a party of friends at Mifflinburg, last week.

J. W. Specht, who had been engaged in the mercantile business in Middleburg, this State, for some years, and was well known to local jewelers, died, last week, aged 64 years. He had been in declining health for some time.

Among the prizes to be awarded to corn-growers at the third annual corn show, to be held by the Pennsylvania Live Stock Breeders' Association in this city, Jan. 26-29, will be eight silver cups, suitably inscribed, and ranging in value from $25 to $50. These prizes will be exhibited in a local jewelry store in January.

Among the corporations chartered at the State Department, last week, were: Poland Bros., Inc., retail jewelers, Philadelphia, with a capital stock of $5,000 and these directors: Abraham I. Poland, president; Meyer D. Poland and Fannie Poland, all of 4347 Main St., Manayunk. The Clover Run Supply Co., of Clearfield; capital, $5,000. The Co-operative Flint Glass Co., Beaver Falls, to manufacture useful and ornamental glass ware; capital, $171,600.

New Orleans, La.

Henry Roder, diamond importer and dealer in jewelry, formerly at 239 Chartress St., has moved into new and more commodious quarters in rooms 205 and 206 Canal-Louisiana Bank and Trust Co. building.

It was reported from this city, last week, that the jewelry establishment of C. A. Goepel, at Port Gibson, Miss., had been robbed on the night of Nov. 5 and $1,500 worth of stock stolen. No clue to the robbers, it is said, has been obtained by the police.

Word was received from Morgan City, a short time ago, to the effect that two men named Taylor and Charles, who robbed the jewelry store of J. T. Collins, Nov. 4, had been captured about six miles south of that city and a quantity of the stolen jewelry and firearms recovered. The prisoners confessed their guilt.

A suit to recover $1,243 for jewelry sold was recently begun in the Civil District Court by Alfred Loewengardt against Felix Couturie. The jewelry was sold by the house of M. Seooler and the claim later transferred to Mr. Loewengardt. The account covers numerous items, among the largest being a diamond ring for $400 and another for $250.

Col. J. Julius Weinfurter, a well-known jeweler, who is a member of the Park Commission, while leaving the Palace skating rink a short time ago, was approached by a man who attempted to assault him, but was prevented by a bystander. The man was later arrested and gave his name as Robert Vautier. He was sentenced to 60 days in the House of Detention, to which was added an additional 30 days for the disturbance which he raised in court.

Canada Notes.

E. C. Fitch, Jr., of Montreal, manager of the Canadian branch of Robbins, Appleton & Co., was in Toronto, Ont., last week.

Out-of-town jewelers calling on the Toronto, Ont., trade, last week, included: H. Spoenburg, Tilsonburg; Wm. Busby, Oakville; J. Henry, Cobalt; Mrs. L. H. Evans, Alliston, and L. Atkinson, Newmarket, all Ontario.

James Ryrie and Harry Ryrie, of Ryrie Bros., Toronto, Ont., are leading members of a concern which has just acquired 170 acres in Hastings townsite, just outside Vancouver, B. C., paying about $1,000 per acre. The property is expected to develop as a fine residential district.

J. J. Zoek, Toronto, Ont., who, in the beginning of the month, spent a week hunting in the northern woods, returned to Toronto, Ont., with a couple of deer. A few days later he sustained a serious fall downstairs, breaking three ribs. Mr. Zock is now convalescent and able to attend to business.

Providence.

Oscar A. Lessing is representing the S. & B. Lederer Co. in the western circuit.

Arnold & Steere are advertising for a salesman for the western jobbing trade.

Benjamin Wyman, 290 Westminster St., was calling upon his trade in New York, last week.

J. Keefe was in New York, last week, showing the line of the French Process Co., of this city.

S. D. Kapriel & Co. is the style of a new enameling concern that has started in business at 136 Pine St.

Walter S. Bagnall has started in business for himself as a hub cutter at 206 Weybosset St., room 1.

James McDonald was in New York the past week, in the interests of the Wolcott Mfg. Co., of this city.

Max Jacoby, traveler for the Providence Stock Co., of this city, returned to New York, last week, from an extended business trip.

Edgar Leith, formerly treasurer for James H. Gallagher & Co., has been engaged to carry the Macomber Mfg. Co.'s line.

Ellis W. MacAllister, vice-president of the Irons & Russell Co., of this city, was a visitor among the firm's trade in New York, last week.

Capt. Ralph S. Hamilton, Jr., adjutant of the First Regiment, Rhode Island National Guard, has forwarded his resignation to headquarters.

Charles B. Garnet, of 36 Garnet St., has purchased the tools and die of a New York ring manufacturing concern, which he is selling to firms in this vicinity.

Charles L. Grode, who has been in the business of making jewelers' tools for a number of years, has started in the manufacturing jewelry business at 57 Common St.

W. J. Dunn has returned to the Chicago office of Arnold & Steere, of this city, after an extended and successful business trip among the firm's trade in the northwestern States.

At the annual election of the corporation of the Home for Aged Men, Charles W. Jencks, Arthur W. Claflin and John M. Buffinton were elected members of the board of managers.

Earl H. Leavitt made a business trip through Connecticut, calling upon the clock and watch manufacturers, the past week, in the interests of the Manufacturing Jewelers' Board of Trade.

James H. Gallagher, of James H. Gallagher & Co., was stricken with a slight attack of paralysis a week ago, Friday, but at the latest reports was improving, and it is expected that he will recover.

George B. Champlin, owner of a building at the junction of Chestnut and Ship Sts., has reported to the police that 140 feet of 18-ounce copper was stolen from the roof of the one-story ell of that building.

The creditors in this city and vicinity of Abrams Bros. Jewelry Co., of New York, last week, received a compromise offer of 20 cents on the dollar in full settlement of claims. The creditors refused to consider the offer.

The election of Henry Fletcher, of Fletcher, Burrows Co., as Mayor of this city, was officially announced, Thursday afternoon, by the Board of Canvassers and Registration, he having 361 plurality in a total vote of 26,179.

At the annual meeting of the stockholders of the Union Trust Co., held last week, the following gentlemen identified with the manufacturing jewelry industry were elected directors: William A. Copeland, Harry Cutler, Samuel M. Nicholson and Henry D. Sharpe.

An order has been entered in the United States Court for the District of Rhode Island, requiring the trustee in bankruptcy of the O'Gorman Co. to pay William F. Forestal, who was manager at the time of the suspension, $3,500 in full settlement of his claim.

President Leo Wormser, Vice-President George W. Street and ex-President H. A. Bliss, of the Jewelers Board of Trade, New York, were among the visitors who called upon the manufacturing jewelers in this vicinity, the past week, in the interests of that organization.

Among the foreign importations received the past week through the Providence Custom House were the following: From Bremen, five packages of imitation precious stones, one of jewelry and one of china; from Hamburg, one of jewelry; from Havre, one of jewelry.

The case of George H. Taylor & Co., watch makers of this city, against George E. Brady on book account, was heard in the Sixth District Court, on Monday, before Judge Rueckert, when a decision was given for the plaintiff for $23 and costs, the defendant not appearing.

F. A. Colwell, paper box manufacturer at 139 Main St., Woonsocket, has acquired the stock, machinery and good will of the Woonsocket Paper Box Co., E. M. Greenwood, proprietor, 26 Railroad St., that city, who recently made an assignment for the benefit of his creditors.

Notice was received here, the past week, of a change in the firm of Daniels & Lesch Co., Chicago, whereby H. S. Daniels withdraws from the concern and Harry Lesch continues its affairs. The firm is under extension and practically all of the creditors are eastern manufacturers.

George H. Schroeder, foreman of the Jencks Paper Box Co.'s shop at 45 Waldo St., this city, died at his home, 635 Hope St., Thursday, after an illness of about a month, in his 54th year. He had been employed by the Jencks Co. for more than two-score years, and for the past eight years had been foreman.

Indictments have been issued in this city for William Pesky and Mr. and Mrs. Frank Marquette, who were arrested in New York, last week, charged with having robbed several stores in Boston, including that of Samuel J. Hahn, a jeweler at 1059 Washington St. The trio is wanted in this city for breaking into a local store.

A meeting of the board of directors of the Manufacturing Jewelers' Board of Trade was held, Friday afternoon, in the Wilcox building, with Robert E. Budlong presiding. Ten new members were elected, breaking all previous records for the number of admissions of members at any single meeting. This increases the total membership to 180. The committee on securing additional rooms for the board reported that the new rooms, which adjoin those at present occupied by the board, would be ready for occupancy on Dec. 1.

Creditors in this vicinity of the W. L. Wilson Jewelry Co., Kansas City, Mo., have received notice that the firm is about to discontinue business on account of the ill-health of Mr. Wilson. The notice is accompanied by an offer of 25 cents in full settlement of claims. There are about a dozen creditors in this city and the Attleboros.

The manufacturing jewelers of this vicinity are being warned by the Pelta Dry Goods Co., Colorado Springs, Colo., against loaning any money or granting favors on their name to a man who claims to be in their employ, and who introduces himself by placing an order for goods to be sent to the Pelta Co. and then later requests a loan. One manufacturing jeweler, at least, in this city was a victim.

Simplicity marked the funeral of Stephen M. Knowles, which was held at noon Monday at his home, 193 Benefit St. Rev. Lester Bradner, Jr., Ph.D., rector of the St. John's Episcopal Church, officiated. There was a large gathering of friends and many floral tributes. Mr. Knowles, who was a former manufacturing jeweler, died suddenly, Nov. 12. His obituary was published in the last issue of THE CIRCULAR-WEEKLY.

Among the advertisements in the daily papers, the past week, for help wanted were the following: Thornton Bros. Co., gold emblem charm makers; E. A. Potter Co., women stone setters on grape jewelry; S. & B. Lederer Co., pearl carvers; Crees & Court, die and hub cutters; Meriden-Britannia Co., Hamilton, Canada, two die cutters on sterling silver flatware; P. Wunderle & Co., girls to set up and charge hard solder work.

The weekly meeting of the advisory council of the New England Manufacturing Jewelers' and Silversmiths' Association was held at the rooms of the association, Thursday afternoon, at which the work of the special committee on tariff revision was discussed. The committee on the establishment of a Jewelers' Labor Bureau made an interesting report showing the success which has attended the undertaking since the rooms were opened the first of the month. A large number of applicants for positions have filed their applications and several manufacturers have availed themselves of the opportunity to secure help.

Edward J. Yale, for several years toolmaker in the employ of the T. I. Smith Co., North Attleboro, has invented a machine for making collar buttons in one piece by a new process, and has started in business as the Yale Jewelry Co. The concern has just removed from Pawtucket to the Remington building, 62 Page St., this city. The new mechanism has eight buttons in different stages of completion at the same time, so that when the new blank is being inserted the eighth is just dropping out of the machine finished. The Yale Jewelry Mfg. Co. is incorporated under the laws of Rhode Island with a capital stock of $100,000.

John F. P. Lawton, treasurer of the Gorham Co., said, Thursday, that

there was a decided increase in orders, and that indications pointed to a good Winter trade in their line; but that it was too early as yet to expect a complete restoration of the activity experienced before the depression set in. In some departments of the Gorham Co. the improvement is more marked than in others. The number of men is being increased somewhat, and in some departments the employes are working nights, with the bronze department showing especial activity. At present about 1,650 men are on the payroll, an increase of about 150 in the past three months, as compared with a full quota of nearly 2,000.

A suit to recover the face of an $800 insurance policy upon a stock of goods and fixtures burned, June 7, 1908, on the first floor of the building that stood at 234 Chestnut St., was filed in the Superior Court, the past week, against the Aachen and Munich Fire Insurance Co., of Aix la Chapelle, by Olive E. Rimmer, of this city, who claims to have been the owner or trustee of the property covered by the policy. The goods consisted of colors and other articles used in the enameling business, jewelry, fixtures, machinery, tools, etc., valued at $800. The plaintiff alleges that she complied with the terms of the policy, but received no compensation from the insurance company for her loss. She places the amount of damages at $1,000.

Stephen A. Collins, 58 years old, confessed in the Sixth District Court, Friday morning, that he had stolen a quantity of silver scrap valued at $3.80 from the Roger Williams Silver Co., where he worked. When questioned by Judge Lee he said that he had been out of work nine months when he entered the employ of the firm from which he stole. Collins, who was very nervous and trembled greatly during the recital, told a story of a constant struggle to make both ends meet. His wife also appeared in court and pleaded for clemency. He said that he was born in England, but came to this country a number of years ago to enter the employ of the Gorham Co., with whom he remained until about 12 years ago. He went to Philadelphia and came from there about a year ago.

The finding of a false bottom in a trunk on the steamer *Canopic*, which arrived at Boston from Italy on Wednesday, led to the further discovery by Government customs officials of jewelry said to be worth $1,000. The trunk was addressed to Alfred Esposeto, 53 Atwell St., Providence. Alfred Esposeto, it appears, was a steerage passenger on the *Canopic*. Inspector P. C. Mason seized the trunk on the finding of the false bottom and the jewelry and trinkets. The trunk was confiscated and probably will be sold. The owner was allowed to go. Inquiries were made at 53 Atwell's Ave., as there is no Atwell's St. in this city, but occupants of the house disclaim all knowledge of any Alfred Esposeto. An Albert Esposeto resides at Tell St. in the same section as Atwell's Ave., but was unable to give any information regarding the Boston incident.

A meeting of the creditors of Nachman, Barr & Heinen, Chicago, was held at the rooms of the Manufacturing Jewelers' Board of Trade, Nov. 20. There were about 25 of the creditors present or represented. The debtors were represented by Julius Heldman, attorney, who stated that there were 64 creditors, of whom 35 are manufacturers in this city, Attleboro and vicinity. He said that the business was started in July, 1908, but had proven unsuccessful. The liabilities are given as $6,800, and the firm offers 25 per cent. cash in full settlement. No definite action was taken by the creditors other than to place the matter in the hands of a committee consisting of M. J. Baer, of the Attleboro Mfg. Co.; F. P. Daughaday, of Freeman, Daughaday Co., and Walter R. Boss, of Boss & Baldwin, Attleboro Falls, who were instructed to make a thorough investigation.

Attleboro.

C. H. Allen was in New York on business, last week.

Harold O. Bigney is convalescent after his recent serious illness.

James Clark has moved his tool-making establishment to 32 Railroad St.

J. O. Corey has returned from a business trip in the interests of C. D. Lyons Co., Mansfield.

The Durst Jewelry Co., Foxboro, has been purchased by James P. Black, of Wrentham.

George E. Heywood, New York representative of the Horton-Angell Co., was at the factory, last week.

Charles E. Boyd, assistant foreman for Bates & Bacon, was in New York in the interests of his concern, last week.

Larry Edwards, who represents Leach, Miller & Co. and Furbush, Swift & Fisher in the west, is making a short visit to the Attleboros.

Harry P. Kent, of F. W. Weaver & Co., reported to the police that an attempt was made, Thursday evening, to enter his home on County St.

Frederick Greene, who has been salesman for the Hanson-Bennett Co., has taken a position as New York representative for S. O. Bigney & Co.

E. A. Remington, of Carter, Qvarnstrom & Remington, delivered an interesting address before the Men's Club of Trinity Congregational Church, at North Attleboro, last week.

Edwin Sullivan, an employe of Rothschild Bros., and Miss Bessie G. Campbell, bookkeeper for W. D. Wilmarth & Co., were quietly married in Providence, last week. The employes of Rothschild Bros. gave the groom a handsome Morris chair.

Col. Sidney O. Bigney, chairman of the Attleboro tariff committee, in an interview stated that he thought the duty on imported jewelry should be increased from 60 to 125 per cent. He considered that at least the latter tariff was needed for ample protection.

D. S. Spaulding, a prominent Mansfield manufacturer, has presented the Mansfield public library with two large and valuable relics of Aztec idolatry, one representing the God of Worship and the other the God of Sacrifice. The relics are carved of lava stone.

The Attleboro Ex-Prisoners of War Society held its annual banquet, Thursday evening. The society includes but three members, Emmons D. Guild, Everett S. Horton and Edward C. Martin. The banquet was a representative gathering of manufacturers, merchants and town officials.

Thomas S. Bennett, of the Electric Chain Co., was in an automobile collision last Monday. While going to a fire in Hebronville, Mr. Bennett's machine collided with an automobile owned by Dr. Holden. Fortunately nobody was injured, although both machines were damaged considerably.

Barden & Hull commenced, Monday, to manufacture jewelry in the new quarters in the north section of the second story of the Bushee building on Monday. The firm has been shipping goods regularly since the day after the recent fire. Work of repairing the old quarters began Saturday afternoon.

North Attleboro.

S. G. Mandalien is home from a trip through the west.

James Edwards, western salesman for the B. S. Freeman Co., is at the factory.

Woodbury Melcher is home from a trip in the interests of Scofield, Melcher & Scofield.

John P. Bonnett is reported as steadily improving at the Boston Hospital, where he is confined.

Edward Huhn will cover the western circuit for Scofield, Melcher & Scofield, beginning Jan. 1.

The Paye & Baker Mfg. Co. has found it necessary to work evenings until 10 o'clock to fill the demand for purses.

Representative Frank O. Coombs gave an interesting address, Tuesday evening, Nov. 14, before the Baptist Men's Club, on "The Rise and Progress of the Art of Engraving."

A break in the shafting, Friday morning, compelled Cheever, Tweedy Co. and J. P. Bonnett & Son to close for the balance of the day because of the inability to secure power.

Joseph H. Cheetham, a jeweler for 40 years, dropped dead while working at the bench in the factory of the H. D. Merritt Co., last week. Heart disease was given as the cause of death. Mr. Cheetham was commander of Prentis M. Whiting Grand Army Post.

Particular attention will be devoted at the evening schools which open, Nov. 30, to the giving of instructions in drawing, freehand, mechanical and designing. A practical man will be in charge of the classes, and every effort made to increase the efficiency of jewelers in their work.

On account of ill health, Isadore Bernstein has retired from the firm of Bernstein Bros., Nashville, Tenn., the business now being in charge of the remaining partner, Clarence Bernstein. A reduction sale of the stock has recently been going on.

Col. George M. Studebaker, of South Bend, Ind., has offered to put up a gold cup valued at $5,000 to be contested for by all entrants to the Glidden Automobile Tour next year. All rules and regulations will be left to the touring committee.

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Boston.

Joseph Cowan returned this week from a trip through the middle west.

It was reported here last week that Frank H. Barrett, formerly of Southbridge, Mass., has bought out E. W. Durgin, of Kennebunk, Me.

The directors of the Waltham Watch Co. have declared their regular semi-annual dividend of 3 per cent. on preferred stock. The plant was placed on an increased time Nov. 17.

E. A. Cowan has fitted up the large addition to his quarters in the Jewelers' building handsomely, and now has one of the most commodious stores in the Boston wholesale trade.

The E. Howard Clock Co. has installed a double-dial clock of specially constructed type in each of the eight stations of the new Washington St. tunnel for the Boston street railway system.

The case against Martin C. Winsor, salesman for the C. G. Aldrich Co., who was charged with larceny of goods valued at $1,200 from his employers, has been settled out of court, Winsor making restitution for the goods.

Reginald W. P. Brown, of Nelson H. Brown, who has been one of the prominent coaches at Havard University since his college days, was one of the interested spectators at the football game last Saturday at New Haven.

Alfredo Esposeto, a passenger from Naples on the *Canopic*, last Thursday, was found to have with him as baggage a trunk with a false bottom containing about $1,000 worth of jewelry. It was addressed to Providence. The trunk was retained by the customs officials, and an investigation is under way.

In the East Boston court, Wednesday, Nathan Bass and William Green, who said they were from New York, were fined $150 each for peddling jewelry without a license. The men appealed and were held for the Superior Court. They were arrested on the charge of selling gold watches marked 14 karat, which the police say will not assay up to that quality.

Trade Gossip.

The Irons & Russell Co., emblem manufacturers, Providence, R. I., recently issued an attractive supplement to the 1906 catalogue of gold and rolled gold society emblems. The supplement is bound in heavy red covers and has the monogram of the concern and the word "emblems" printed on it in raised gilt. The supplement is 10 x 6¾ inches and the cuts are shown in black and white on glazed paper. A large number of illustrations appear.

Jewelers who handle fountain pens have in the past week been in receipt of an exceedingly attractive brochure in the form of the Christmas number of *The Pen Profit*, a bright little publication issued by the L. E. Waterman Co., devoted to bringing out the merits of the company's pens, and at the same time gives hints to its customers. The Christmas number has an appropriate cover handsomely printed in colors, depicting the children's saint stepping across the Waterman building and loading up his sleigh with a stock of pens for presents. This number has 20 pages and is well filled with half-tone illustrations and interesting notes that will hold the reader's attention from cover to cover.

The Wightman & Hough Co., Providence, R. I., has issued a neat booklet showing a line of lockets for the Fall trade. The booklet is bound in brown and on the front cover is a small gold heart above which appears the words "Lockets Only," and beneath which is the name of the concern. The cuts showing the lockets are printed in gold and show the various mountings in different colors. The booklet contains 12 pages, size 6 x 5½ inches.

Savannah, Ga.

A. L. Desbouillons has returned from a visit to France.

Theus & Co., R. Van Keuren & Co., and J. H. Koch made a donation to the Bazaar of St. Vincent's Convent, held, recently, in Savannah.

S. E. Theus, of Theus & Co., is in charge of the sale of reserved seats for the Grand Prize Automobile Race, to be held here on Thanksgiving Day. Mr. Theus is a very active member of the local committee in charge of racing arrangements.

Market Prices for Silver Bars.

The following are the quotations of silver bars in London and New York, as reported by Zimmermann & Forshay:

		London.	*New York selling price, .999 Basis.*
Nov.	17	23 3-16d.	$.52⅛
"	18	23d.	.52
"	19	23 1-16d.	.51⅞
"	20	23 1-16d.	.51⅞
"	21	23 1-16d.	.51⅞
"	23	22 15-16d.	.51⅝

Pencil and Fountain Pen Trade in Smyrna.

IN stating that Germany monopolizes the pencil trade of Smyrna, Consul-General Ernest L. Harris gives the following trade suggestions:

"The four German houses represented in this Turkish city have thus far made it practically impossible for pencils made in any other country to get even a start here. Pencils made in Nuremberg are sold here by the thousands, the prices ranging from the lowest to the highest. The cost of the ordinary lead pencil in use is from $2 to $2.50 the gross. Of late the copying pencil has become very popular.

"Most of the fountain pens sold in Smyrna are also imported from Germany. The average price is $2.50 each. An American house also exports fountain pens to this city, and they are considered very good, but rather expensive. The best cost $4. If American manufacturers were to send out fountain pens made especially for the Turkish handwriting, that is from right to left, at a moderate price, I feel sure that they would sell well."

The T. K. Smith Jewelry House, Oskaloosa, Ia., has installed new and improved machinery, including a complete plating outfit and motor.

Kansas City.

H. Eisle, of the Omaha Refining & Smelting Co., was in town, last week, calling on the trade.

The Hassig Jewelry Co. has added Harry Beaufort, jeweler, recently, of St. Louis, to its working force.

E. W. Agnew, another student, has gone to St. Joseph, Mo., to accept a position with a leading jeweler of that city.

The Porter & Wiser Jewelry Co. has added two men to the working force, Philip Karras, polisher, and John Swidlick, jeweler.

G. H. Dean, Concordia, Kans., and Ed. Honlam, Cooley, Okla., have been enrolled as students at the Kansas City Polytechnic Institute.

The Niagara Ring Mfg. Co., of Buffalo, N. Y., has established a western office and manufacturing department at 201 Oregon building, corner of 8th and Walnut Sts., this city, with Edward J. Gross in charge. The branch is essentially for the benefit of the concern's western customers and it is believed that this will save considerable time in repairing. A full line of the company's rings will always be kept on hand.

The following jewelers were in town, last week: R. H. Morehouse and wife, Topeka, Kans.; J. H. Leighty, Spring Hill, Kans.; F. W. Hunt, Burlingame, Kans.; G. H. Spangle, Chetopa, Kans.; Charles Morrison, of Morrison Bros., Olathe, Kans.; Mr. Talbert, of Talbert Jewelry Co., Kingman, Kans.; G. W. Lewis, Herington, Kans.; F. W. Sellers, Wellington, Kans.; W. Edmonds, Topeka, Kans.; C. O. Burkhardt, Trenton, Mo.; J. W. Brasfield, Smithville, Mo.

St. Louis.

Samuel Kober has returned to the city after two trips of two weeks each through the southwest.

Joseph Mazer, McAlester, Okla., was a visitor in town last week. Mrs. Mazer accompanied him.

Benjamin Rice, Tulsa, Okla., was in the city, Wednesday, purchasing a stock of diamonds for the holiday trade.

George Hess, of the Hess & Culbertson Jewelry Co., has been honored by the Masons, who have named a Scottish Rite class for him.

Herman Mauch, 507 Franklin Ave., presided at a banquet of Mystic Shriners, on Saturday night, and made the presentation speech, when a ring was given to one of the members.

Mark Fairley, who was formerly with the Sanders Bros.' Jewelry Co., Paris, Tex., has moved to Bonham, Tex., and opened a shop of his own. L. Niveth has transferred his jewelry business from Bonham to Cleburne.

Among the out-of-town jewelers here, last week, were: C. F. Stifft, Little Rock, Ark.; Enno Dick, New Baden, Ill.; W. H. Jahn, Pacific, Mo.; H. W. Foeste, Okawville, Ill.; Charles Mosley, Batesville, Ark.; William Mosley, Newport, Ark.; T. H. Vinyard, De Soto, Mo.; C. S. Scanlin, Indianapolis, Ind., and C. W. Beardsley, Litchfield, Ill.

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Vol. LVII. CHICAGO, WEDNESDAY, NOVEMBER 25, 1908. No. 17.

Chicago Notes.

"Billy" Lamb is on a southern trip.

C. J. Roehr is back from an eastern trip.

Leland Stanford, Jr., with the Alvin Mfg. Co., is on a northwestern trip.

Theo. Jacobs, accompanied by Mrs. Jacobs, is on a visit to the eastern factories.

Chas. E. Wathen, of Chas. Wathen & Co., Denver, Colo., was a visitor here last week.

Roy Daniels has been engaged by L. A. Eppenstein & Co. and represents them in the east.

H. E. Glendore, jewelry auctioneer, is holding an auction sale for Murray & Bennett, Pulaski, Tenn.

De Loid Safford, secretary of the Jewelers Board of Trade, spent the greater part of last week here.

R. A. Talbot with the Joseph Fahys Co., stopped over in this city, last week, on his way home from the west.

Ernest M. Lunt, manager of the Chicago office of the Towle Mfg. Co., visited the New York office last week.

The wife of R. Huber, retail jeweler on W. 38th St., underwent an operation, last week, at the Frances Willard Hospital.

Charles S. Stifft, Little Rock, Ark., the principal owner of the only diamond mine in the United States, was here last week.

Gottlieb, Engels & Co., jewelry auctioneers, are holding an auction sale for H. L. White & Sons, Salt Lake City Utah.

Creditors of the Shourds, Adcock, Teufel Co. have received checks for the first dividend of 35 per cent. from the bankrupt estate.

Diamond men in this city last week were: "Sig" Stern, "Sim" Englander, Otto Sinauer, S. C. Powell, Frank Hough and Jules Franklin.

A. M. Chadbourne, who represents the James E. Blake Co., in Chicago, will be married in January to a Providence, (R. I.) young lady.

Ernst Wyss, Chicago representative of the American-Swiss Watch Co., is on an extended visit to the New York office of that corporation.

The eldest daughter of Henry S. Hurlbut, retail jeweler at Mineral Point, Wis., was killed recently in an automobile accident, near Albany, N. Y.

Foster George, the negro charged with robbing S. C. Powell, the New York diamond merchant, of $30,000 worth of diamonds, who was brought here from St. Louis, Mo., was found guilty, last week, after a jury had been out only 20 minutes.

The engagement is announced of Miss Madolyn Ruth Goldsoll and Ira Aronson, of Pittsburg, Pa. Miss Goldsoll is the daughter of L. C. Goldsoll, of the Jeffrey Jewelry Co.

Nachman, Barr & Heinan, a small jobbing jewelry concern in the Medineh Temple, are offering to compromise with their creditors at 25 cents on the dollar. They owe about $7,000.

H. Wyatt & Co. is a new concern operating a retail jewelry store at 445a E. 63d St. The firm consists of H. Wyatt and I. W. Rothenberg, who formerly were employed by E. J. Wiggins.

P. B. Noyes, general manager for the Oneida Community Ltd., was here, last week, with his nephew, Ray Noyes, who is employed at the Niagara Falls plant of the concern. L. A. MacKown and C. H. Miller, of the Chicago office, are now on a special visit to Oneida, N. Y.

Western representatives of eastern houses who went east last week included: Geo. E. Kissick, representing Maintien Bros. & Elliot; Harry E. Farquharson; E. A. Potter Co. and E. D. Gilmore & Co.; John Cunningham, Regnell, Bigney & Co., and B. F. Hirsch, with Ziruth, Kaiser Co., and Chas. Becker & Co.

At a meeting of the board of directors of the Manufacturing Jewelers' Association of Chicago, held last week, the following officers were elected: W. Willson, of Willson & Co., president; F. H. Jacobson, of the F. H. Jacobson Co., vice-president; John Wechter, of S. Wechter & Co., treasurer, and Fred Blauer, of Fred Blauer & Co., secretary. These gentlemen, together with G. A. Hinterleitner, of Wendell & Co., Fred Spies, of Spies Bros., and Raymond Dreyer, of the Dreyer, Lochau & Ohm Co. constitute the board of directors.

William Mark, retail jeweler at 1065 Milwaukee Ave., has filed a voluntary petition in bankruptcy, with liabilities of $1,365. He estimates his assets, including stock and fixtures at $1,050, and outside of this claims $400 worth under the bankruptcy act. F. F. Klosterman was appointed receiver under a bond of $1,000. Chas. A. Berg, Henry Hiestand and Harry L. Wilson have been appointed appraisers. The receiver has received permission from the court to arrange for the sale of the business. The largest creditors are: Alfred Judson Co., $50; B. Schuette, $52; E. Maltz & Co., $57; Altbach & Rosenson, $96; A. C. Becken Co., $100; Saffer Bros., $150; Weiss & Weiss, $157, and Massover & Pokras, $65.

A. J. Hope was sentenced to one year in the Bridewell, last week. Last March Hope secured a number of diamonds on memorandum from several jewelers here, pawned them, sent back the tickets and disappeared. He was indicted for larceny by bailee on the charge of Norris, Alister & Co. Six weeks ago Hope gave himself up. At the suggestion of R. G. Giesler, credit man for Norris, Alister & Co., Hope pleaded guilty to petit larceny, and so avoided a penitentiary sentence. Hope, through his lawyer, promised to make restitution if possible after he is released from jail.

Sam Barnett, of Barnett Bros., diamond dealers in the Chicago Savings Bank building, had a harrow escape from serious injury in an automobile accident last Thursday. Accompanied by his wife, he was riding in his 45 h.p. machine, driven by James Harrison, his nephew. The machine was going about 45 miles an hour on Jackson Boulevard, when it skidded and struck a pump. The wheels were torn off and the glass in the limousine body severely cut Mr. Barnett about the head. A doctor was called and several stitches were taken in Mr. Barnett's face. Mrs. Barnett was also very severely bruised about the head, and it will be several weeks before she will completely recover. Mr. Harrison escaped injury.

Among the out-of-town jewelers here last week were: Henry B. Clark, Rantoul, Ill.; A. H. Bolender, J. J. Beale, Rockford, Ill.; Walter H. Miller, Michigan City, Ind.; Mr. Gose, of Gose & Yost, Shelbina, Mo.; Mr. Sheldon, of Major & Sheldon, Shelbyville, Ind.; W. W. Davy, Ripon, Wis.; G. F. Schmermund, Greenville, O.; Mr. Olin, of Olin & Olsen, Janesville, Wis.; W. J. Graff, Boscobel, Wis.; Hal. B. Smith, Logansport, Ind.; Emil Hahn, buyer for the Stolte, Dangel & Foss Co., Reedsburg, Wis.; Seth Laraway, Glenwood, Ia.; Mrs. R. E. Chappell, Niles, Mich.; S. O. Adams, Polo, Ill.; F. J. Horstman, Havana, Ill.; Wm. Kronmeyer, Oshkosh, Wis.; A. S. Bourgeois, Jackson, Miss.; E. W. Cochran, Bushnell, Ill.; J. R. Losey, Plymouth, Ind.; J. Lay, of Squires & Lay, La Porte, Ind.; J. Liebenow, Green Bay, Wis.; J. Dorenfield, Atlanta, Ga.

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Hairspring Comparative Vibrator

This new instrument is remarkably simple and well made. The balance is mono-metallic, the hair spring is non-magnetic, the jewels are olive holes, the regulating is perfect.



Beating 18,000

When used to vibrate hairsprings place balance on instrument and compare beat.

Also used to ascertain if watch is running correctly. This instrument can be placed on balance bridge of movement and at once can tell whether movement is running slow, fast or correctly.

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I want five first-class jewelry auctioneers, men of honor and ability; must be able to describe the quality of every piece of goods they sell before bids are called for. Men who cannot do this will leave a bad name on the jeweler, as they will misrepresent a piece of goods by such ignorance, and I cannot use any such men. There are auctioneers to-day who, through ads. written for them by newspapers, have been able to get hold of large stocks. I have listened to these men, and by their talk I can tell they are not judges of diamonds and fine jewelry. It requires no ability to sell goods for a large jewelry house with a large stock and good name when they are in the hands of the creditors. People will buy easily at such a sale. A boy can sell such a stock. I want men who can raise money for jewelers who have $5,000 and $10,000 stocks and leave them with a good, clean name.

I am at present closing out the $500,000 stock of Oskamp Jewelry Co., Cincinnati, O.

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Minneapolis and St. Paul.

TRADE CONDITIONS.

Reports from the retail dealers since election indicate a genuine improvement with many, and a general inclination toward buying more and earlier for the holidays. Thanksgiving usually brings in a little extra business and there has been an early start this month, and indications are generally good. In some sections, especially in the industrial sections where the workmen have not been fully employed until recently, there has been less activity, but things promise to be very satisfactory in the future.

John J. Esslinger, who has been with the Birkenhauer-Thomsen Co., Minneapolis, for several years past, has resigned and gone east.

Recent out-of-town jewelers in the Twin Cities were: John H. Ruge, Faribault, Minn.; Hanson & Westberg, St. James, Minn.; L. J. Hunter, Tracy, Minn.; L. T. Dillin and wife, Northwood, Ia.; J. C. Gerde, Paynesville, Minn.; J. H. Eggers, Plainview, Minn.; A. L. Mealey, Delano, Minn.

It is probable that the matter of a stamping law will come up at the forthcoming session of the Minnesota Legislature. There has been considerable discussion of such a law at various times, and argument for and against it. The matter has been before the Legislature several times, and doubtless will receive further consideration at the coming session.

The development of the Twin Cities is more apparent by the number of small suburban jewelers who have opened stores within a few months past on some of the suburban streets which are developing into retail centers. A few years ago there was scarcely a suburban store of any consequence, in a few well-defined and well-built-up streets. While few carry large or heavy stocks, as a rule they do a thriving business and are able to make a good showing.

Detroit.

C. E. Marvin, Howell, was here a few days ago, to lay in extra holiday stock.

J. D. Patterson, Port Huron, was here getting new stock and visiting friends several days ago.

C. A. Stockmeyer and wife, Caseville, were in this city several days last week, selecting stock.

Charles Keller, with Noack & Gorenflo, was in the house, last week, to replenish his sample line.

Guy Tomlinson has taken a position as foreman in the establishment of the W. F. Schultz Co., 120 Bates St.

Mr. Staudt, of Staudt & Co., Columbus, O., was in this market recently. His firm has succeeded W. G. Smith in the jewelry business there.

V. C. Morse, Ithaca, has purchased a new store building in the neighborhood of his present location. He is having it fitted up and will move in about the first of the year.

The old established firm of W. A. Sturgeon & Co. is now under new management, the outside interests having largely displaced the local capital in control. W. A. Sturgeon has severed all connection with the firm, which is now managed by W. R. Grainger, who came here from New York. Marvel I. Brabb is now president of the concern, while Mr. Grainger is secretary and treasurer, Roy C. Brabb having also left the store. It is the intention of the new management to continue the business with some additions to the sales force. The control of the stock remains with Edward Holbrook, Ben Allen and others.

John Kay & Co. have issued a *de luxe* edition of their book, "The Diamond," which will interest both those within and without the trade. Wallace Gilbert Kay is the compiler and designer, and the book is a handsome and creditable result of his efforts. The subject matter takes up the history of the diamond, its place among the precious stones in the past and at the present time. There is much valuable information regarding the stone, its varieties and value. The great diamonds of modern times are pictured and the various styles of cutting are shown and the methods described. The frontispiece of the book is a sepia portrait of John Kay, head of the firm

Milwaukee.

Murphy Bros., Fox Lake, Wis., who recently sold their jewelry business, have taken the agency for the Kissel motor car.

C. E. Masters, Fort Atkinson, Wis., and F. P. Beswick, Racine, Wis., were among the out-of-town jewelers who visited Milwaukee last week.

P. H. Sperry, Marinette, Wis., formerly located at Neenah, Wis., has been made Inspector General of the Knight Templars of Wisconsin, for the coming year. The appointment, an important one, was made by W. H. Webb, Grand Commander of Wisconsin.

C. R. Smith, Marinette, Wis., who was recently stricken with apoplexy, is improving and is expected to be about in a short time. Soon after the attack, physicians had little hope for the stricken jeweler, but indications now are that his recovery is only a matter of a short time.

Fire of mysterious origin was discovered one morning recently at the H. G. De Sombre jewelry store, Fond du Lac, Wis. The blaze was extinguished before it had gained great headway, although considerable damage was done to stock by smoke and water. Several suspicious fires have taken place of late at Fond du Lac and the matter is being carefully investigated lest a repetition of the recent $250,000 conflagration occur.

Thieves recently smashed the plate glass window in the jewelry store of Archie Tegtmeyer, Grove and National Ave., and escaped with watches, rings and jewelry valued at $300. The robbery was committed on a corner where four policemen report every 15 minutes and a private watchman is stationed. A supposed tramp, who was trying to dispose of jewelry at the jewelry establishment of Abraham Richter, 523 E. Water St., is thought to have been connected with the robbery. Mr. Richter telephoned the police but the man escaped.

A can of gasoline in the rear of the store of the H. M. Hill Co., Lynn, Mass., caught fire, a short time ago, but the flames were quickly extinguished. The damage done amounted to about $100.

Indianapolis.

A. P. Craft spent part of last week in Galena, Ill., looking after mines in which he is interested.

Earl & Newlin, who recently succeeded the Hoosier Jewelry Co., have discontinued the instalment feature of the business.

The watch stock and watch repairing department of the Arts and Crafts shop have been purchased by A. C. Clark, Van Buren, who will lease space and continue the business in the same location.

The infant daughter of Joseph Reagan, manager of the Baldwin-Miller Co., died recently. The child was only four days old. Mr. Reagan has been extended the sympathies of the local jewelry trade.

J. H. Reed will spend part of this week in Brown County, looking after the land which he recently purchased and also the new country home he is having built. The home will be for occupancy during the Summer.

A design for a college button made by Charles B. Dyer has been adopted by the medical department of Indiana University, Bloomington. The design is a red cross on a white ground, surrounded by a blue circle on which appears, in gold letters, the name of the university.

The local police department has bought a new clock, replacing one that has seen service for 35 years. It is related that a few years ago one of the patrolmen took the clock to pieces and in putting it together had two wheels left, but that despite this fact the clock kept perfect time.

Displays of watches manufactured by the South Bend Watch Co., frozen in cakes of ice, running and keeping perfect time, were exhibited here, last week, in the stores of A. C. Joss, 344 Indiana Ave.; H. H. Bishop, 1002 Virginia Ave.; Fidelity Watch Co., 372 Massachusetts Ave. and C. L. Rost, 15 N. Illinois St.

A tray of rings valued at about $50 was stolen from the store of Fletcher M. Noe, 103 N. Illinois St., early one morning, last week. The plate glass window in front of the store was broken and the thieves gathered up the tray of rings and several watches. When the glass was broken an alarm was sounded in a telegraph office, and as the police arrived they saw three men running away, dropping the watches.

At a meeting of the Indianapolis Retail Jewelers' Association, held in the store of Gray, Gribben & Gray on the evening of Nov. 16, officers were elected for the ensuing year. The old officers were elected to succeed themselves with the exception of George S. Kern, secretary, who asked to be relieved of another term. The officers are: J. P. Mullally, president; J. H. Reed, vice-president; H. H. Bishop, secretary, and Asher W. Gray, treasurer.

That business conditions are improving seemed evident from the number of retailers in the city buying stock last week. Among them were: Aaron Pursel, Noblesville; H. A. Roberts, of H. A. Roberts & Son, Veedersburg, J. E. Scott, of Scott Bros., Atlanta; J. A. Miessen, Cicero; J. W. Hudson, Fortville, Herman Vollmer, Princeton; George W. Carrier, of Geo. W. Carrier & Co., Eaton; Mrs. B. Maier, Edinburg; Mr. Robbins, of Cooper & Robbins, Mooresville, and Charles Ham, Frankfort.



This done without removing the Buttons

THE LE-O-NES
Separable Link Button

Something entirely NEW
The cuff can be separated in the center

YOU will notice that on the inside of this button there is a lever which is easily turned by the finger. When the lever is straight with the shoe, the button will separate. To connect it, all that is necessary is to turn the lever at right angles, then it will not come out of the slot, as you will notice on the end of the lever a "T" which, when turned crosswise, is wider than the slot.

The button does not have to be removed from the cuff. The wearer can in a second turn the cuff up far enough above his wrist and wash his hands without soiling the cuff, which is a special advantage to shirts with attached cuff. A detached cuff is frequently soiled in sliding it over the hand. By using this button the cuff can be opened so it can be taken off without touching the hand.

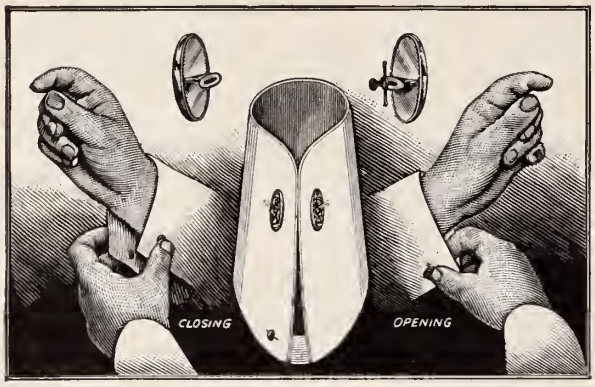
All that is necessary to insert the button in the buttonhole is a light pressure. The flange on the inside of the cuff holds it firmly, so that it prevents its coming out, and there is no danger of losing the parts.

The construction of this button admits of its being made in any design. The patterns we show are equal to solid gold ones. When in the cuff it presents the neatest appearance of any button on the market.

These buttons are made from good quality gold filled stock and are guaranteed to wear, and will be redeemed with a new pair at any time if not found perfectly satisfactory.

These buttons can be obtained from any of the leading jobbers in the United States and Canada. If your jobber does not handle them we will be pleased to send you the name of one who does.

Send to-day for new illustrated booklet showing newest designs in these goods



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I am constantly in receipt of fine packages of Rough from my correspondents throughout the gem-producing sections of the world.
This Advantage enables me to furnish such fine
INDIVIDUAL EXAMPLES
Cut En Cabochon, Carbuncle and fancy shapes as are suitable for fine special order work.

LOUIS J. DEACON, Atlantic City, N. J.

Cincinnati.

Louis Rauch is home from an extended southern business trip.

Sol. Fox, of Fox Bros. & Co., returned, last week, from a visit to Europe.

Harry Bohmer, of Frohman & Co., has started on a western business trip.

Miss Margaret Lynch, well known to the trade here, has taken a responsible position with Richter & Phillips.

Charles C. Stoner, of Lindner & Co., is ill at Christ Hospital, where he was operated upon for appendicitis, recently.

Jerome Thoma, of Thoma Bros., has resumed business on the road, having been summoned home by the death of his father, A. Thoma.

George Stanley, lately associated with H. C. Reed, Blanchester, O., was in this city, last week, buying the opening stock for his new store at Hillsboro, O.

Clarence K. Weaver and wife, Lawton, Okla., stopped in this city a few days of last week with friends, on their return from their old home in Miamisburg, O.

L. C. Pettit, formerly with John F. Krohme, of Clarksburg, W. Va., bought stock here for his new repair business which he has opened at Williamstown, Ky.

Nicholas Ollinger has opened his new jewelry business at Vine and Green Sts., and has a beautiful store, which adds greatly to the appearance of that part of the city.

"Gus" Spiegel, of A. A. Spiegel & Co., who was brought home from the "road" ill with typhoid fever, is in the Jewish Hospital here, and is reported to be in a critical condition.

Word was received here, last week, that Gustave Huebner, at Memphis, Tenn., is suffering from serious injuries he recently received from being knocked down by a street car in that city. Mr. Huebner, it was later learned, is able to attend to his business.

S. C. Bingaman has purchased a one-half interest in the well-known and long-established diamond business conducted by Bingaman & Co. at the corner of Sixth and Vine Sts. The firm name will be "Bingaman Bros.," as it will be composed of J. K. and S. C. Bingaman. Arrangements are now being made by the new firm to make this business one of the largest and most complete of any west of New York.

C. G. Brescher, a former bookkeeper for the Clemens Oskamp Co., having been in their employ for about 20 years, died, Nov. 10, at the age of 60 years. Mr. Brescher, though not a jeweler, was well acquainted with the trade throughout the country, and was considered one of the best accountants in this section. He was highly respected and liked by the many jewelers who knew him. He is survived by three sons and a daughter.

Out-of-town jewelers who were here the past week purchasing stock included: J. D. Ward, Rising Sun, Ind.; J. M. Neth, Eaton, O.; Thomas P. Hopper, May's Lick, Ky.; C. G. Hood, Nepton, Ky.; James H. Bovard, New Castle, Ky.; A. H. Beer, Versailles, Ind.; Marlett & Baker, Middletown, O.; George F. Ireland, West Milton, O.; R. Baldwin and C. H. Bowen, Winchester, Ky.; A. M. Stamm, Williamsburg, O.; C. G. Schlenker, Jr., Hickman, Ky.; A. P. Humphreys, Bellefontaine, O.; George Greyer, Anderson, Ind.; Mrs. Heninger, Monticello, Ky.; G. A. Long and wife, Bethel, O.; W. W. Roberts, Nicholasville, Ky.; George Dougherty, Bethel, O.; L. Krauss and M. Aron, Springfield, O.; N. R. Marcoffsky, Huntington, W. Va.; C. L. Mellott, Woodsfield, O.; John Selbert, Frankfort, Ky.; J. W. Sparks, Sabina, O.; Arthur Bland, Greenfield, O., and R. A. Davis, Dulin, Glenn & Co., Springfield, Tenn.

Columbus, O.

Myer J. Daniel, 183 N. High St., is having an auction sale, announcing that he is going out of business.

J. P. Wethey has purchased the store on E. Main St., Chillicothe, which belonged to J. G. Sleret, who died recently, and will conduct a general retail jewelry and optical business. He was formerly at New Lexington.

F. W. Wallis, one of the best known opticians in the State, is seriously ill at Grant Hospital. Physicians have diagnosed his case as either cancer on one of the lungs or tuberculosis. His wife died recently and he was taken to the hospital soon after.

Jewelry valued at $350, which was stolen from the show window of Charles E. Gallagher's store, at 19 E. Gay St., was recovered by detectives last week in a cellar in a house on N. 4th St. The articles included 12 gold bracelets, four diamond rings, eight watches, four cameo bracelets and four fobs. Four men have been arrested on suspicion of knowing something about the robbery.

The art exhibition which closed at the Columbus Public Library building last week, included a large number of treasures that have proved a treat to the connoisseurs of this city. Not the least interesting was a rare collection of old watches, loaned by F. W. Schumacher, while other articles of interest to the trade included rich fans, carved ivory, rare pottery and curios of various kinds.

Toledo.

The M. Judd Co. is displaying a new sign.

A. J. Heesen is convalescent and will be able to be out again in a short time.

Adam Hartman has just received a new brass sign from P. Flowers, of this city. Mr. Hartman is the oldest manufacturer and wholesale jeweler in the city.

A local company is perfecting a time-keeping device which will automatically turn off and on the lights in electric signs, hallways, corridors, etc. It is said to differ materially from anything of the kind now on the market.

John A. Garcia, employed by J. J. Freeman & Co., was married, last week, to Miss Eva Komery, of Warren, O. Friends of the groom are enjoying a joke at his expense, which, however, at the time was rather serious for him. When the couple presented themselves at the probate office the bride refused to allow the groom to secure a license. After pleading and begging for some time, the bride calmly produced a license she had obtained some weeks before in her own county.

Omaha.

Henry Copley is serving on the jury this week.

Geo. Ryan returned, last week, from a brief trip to New York.

Mrs. S. Schroeder, sister of Fred Brodegaard, is assisting him in the wholesale store on N. 16th St.

Chas. Williams, of the jewelry firm of C. A. Williams & Co., made a business trip through the State, last week.

C. H. Patch, with the Sol. Bergman Jewelry Co., is making a business trip through the western part of the State.

C. L. Shook, of the Shook Mfg. Co., went to Hastings, Nebr., last week, to attend a Masonic meeting held there.

Mr. Williams, with the Waltham Watch Co., was in Omaha, last week, inspecting all the watches sold to the jewelers.

Mr. and Mrs. J. L. Moore, Tekamah, Nebr., were in this city, last week, visiting friends and buying stock before returning home.

Grover Peterson, with the Sol. Bergman Jewelry Co., left, last week, on a four weeks' business trip through the Black Hills, S. Dak.

Fred Brodegaard & Co. supplied the Council Bluffs, Ia., lodge of Elks with a costly diamond Elk button, to be presented to a member of the lodge.

Fire last week in a millinery store adjoining the jewelry store of T. L. Combs & Co., caused considerable anxiety, but the firemen checked it before any loss had occurred.

Mrs. P. J. Fay, Tabor, Ia.; John Morris, Hancock, Ia.; C. H. Ender, Cotesfield, Nebr.; O. G. Turcan, Lyons, Nebr.; Charles Edwards, Oxford, Nebr.; H. M. Lockie, Utica, Nebr., and Homan Prescott, Ia., were in this city during the past week, purchasing stock.

A sample case of jewelry, valued at $40,000 and belonging to Charles E. Hartshorn, representative for Krementz & Co., Newark, N. J., was stolen from the sidewalk in front of the Henshaw Hotel on the morning of Nov. 20. Charles Leonard, a porter at the hotel, left town on the first train, and was suspected of the robbery. The police kept the wires busy and soon Leonard was arrested at St. Joseph, Mo. During the afternoon the sample case was located at Hamburg, Ia. T. J. O'Brien, proprietor of the Henshaw Hotel, says he believes there were two men implicated in the robbery. Leonard had charge of the baggage at the hotel and shipped the trunk to the Burlington station and checked it to St. Joseph instead of taking it to the Union station, from where Hartshorn expected to leave the city. Mr. O'Brien could not say who the second man was, but the police feel confident that he is in the city. A telegram received by Captain Savage late Friday afternoon stated that Leonard had in his possession when arrested a check bearing the number corresponding to that on the trunk of jewelry. Leonard agreed to return to this city without the formality of requisition papers.

1909 Catalogue

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We list at the **very lowest prices** a full line of best selling goods needed by **Jewelers, Watchmakers** and **Opticians.** You cannot afford to be without it.

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GORDON & MORRISON

Wholesale Jewelers and Opticians

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No. 125.

HOLIDAY SPECIAL

Genuine White Metal

EXTRA FINE DIE WORK

Set Complete in Case

$4.50 Net

DANNER & CO.
68 Dun Building
BUFFALO, N. Y.



GAS or ELECTRIC LAMPS

$5.00	$7.50	$10.00
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L. W. Levy & Co.

580 Broadway, New York
Between Houston and Prince Sts.

Bronze and Brass Novelties, Game and Fish Sets, Bric-a-Brac, Statuary, Oil Paintings, Etc., Etc.

HIMALAYA MINING COMPANY.

TOURMALINES TOURMALINE MATRIX
CHRYSOPRASE CHRYSOPRASE MATRIX
TURQUOISE TURQUOISE MATRIX

PRODUCTS

And all Precious and Semi-Precious Stones.
15-17-19 MAIDEN LANE, NEW YORK.



E. J. FORD, Jewelry Auctioneer

I have been writing "ads" for many years and long ago I found out that advertising alone will not do—*unless you can deliver the goods*—to back up the ad.

I have made successful and profitable sales for more than 200 jewelers, any of whom will tell you that *I "deliver the goods" and give you a square deal.* I will do the same for you if you accept my services to conduct your sale. I also can refer to any Wholesale Jeweler of Pittsburgh, Pa., or Dunkirk, N.Y., besides several Wholesale Jewelry Houses of Buffalo, N.Y. *Try me and get the best results.*

I SELL YOUR GOODS ONLY

OFFICES

BUFFALO, N. Y.: 300 Riley Street PITTSBURGH, PA.: 722 Penn Avenue

Los Angeles.

Jacob Marx, of the Kossuth Marx Jewelry Co., New York, is visiting the trade here.

R. W. Woodley, formerly a diamond salesman with Brock & Feagans, is now with A. E. Morro, 401 S. Broadway.

H. B. Crouch, corner of Broadway and Mercantile Pl., has employed two new saleswomen to meet the demands of the holiday trade.

M. Heckheimer, diamond importer, with headquarters at Amsterdam, Holland, has recently come to this city for the benefit of his health.

Among the recent out-of-town jewelers in Los Angeles, Cal., were: F. W. Siefkes, San Jacinto; B. Hartfield, Anaheim; L. M. Schiller, San Diego.

George W. Miller, who has been for some time past in the silver department of Montgomery Bros., is now in the same department with Brock & Feagans.

Mrs. Jerrue, saleswoman for the J. C. Fleming Co., 531 S. Broadway, is taking a short vacation at Catalina Island. Miss Mina Hutchinson has been added to the sales force of the same company.

The Carl Entenmann Jewelry Co. has added several men to its working force to prepare for the expected Christmas rush. Mr. Entenmann reports from the north that he is having a very satisfactory trip.

R. H. Schwarzkopf, of Schwarzkopf & Penniman, has returned from an extended trip up the coast, taking in all the large cities as far as the British-American line. He intends to start out again about Dec. 10.

On account of the pressure of business during the pre-holiday season, the installation of the new nest of Ku-Kus will be deferred until the rush is over. Meantime the prospective members have under consideration the choice of a king.

Garretson & Hubbell, the new firm of manufacturing jewelers who bought out the plant formerly operated by James & Co., 342 S. Broadway, have added Robert A. Kohlhepp, a designer and die sinker formerly with R. Wallace & Sons Mfg. Co., to their working force.

Brock & Feagans, 437 S. Broadway, held their "annual opening," on Tuesday afternoon, of last week, from 2 until 6 P. M., celebrating the anniversary of the opening of their present beautiful store. They entertained a large number of visitors with an exhibition of the finest goods and with selections by an orchestra.

A $250,000 fire across the street from Montgomery Bros.' magnificent store and not far from several other leading jewelry houses, caused considerable excitement in that vicinity a few days ago. Volumes of smoke rolled into Montgomery's and some of the other stores, but no damage was done, although for a time the fire appeared very threatening.

Fred Levy, president of M. Schussler & Co., San Francisco, and also president of the Wholesale Jewelers' Board of Trade, California, was the guest of Messrs. Glass and Jepson, of the Whitley Jewelry Co., a few days ago, on an automobile trip, about the city and suburbs. Mr. Levy was here as a member of the California Promotion Commission.

The Los Angeles Gem Co., 420 S. Broadway, has quit the jewelry manufacturing business and will devote its energies entirely to the cutting and selling of gems from its own mine. The concern's jewelry business has been sold to A. P. Wood and W. T. Burkhart, who have been associated with the gem company, both of whom are experienced jewelers. The jewelry business will be conducted under the name of the Angelus Jewelry Co.

Pacific Coast Notes.

J. A. Holmgren has opened a store at San Leandro, Cal.

Al. Mercer, Santa Cruz, Cal., has closed his watch repairing shop at that place and will move to Los Angeles.

J. K. Schanck, Elsinore, Cal., who has been visiting in the east for the past three months, has returned and opened his store again.

R. W. Cummings, Ventura, Cal., has enlarged his stock at that place and is now able to carry practically double the amount of stock formerly carried.

Ben F. Washtler, San Dimas, Cal., has purchased the store building he has been occupying at that place for some time, and will now make several improvements.

The store of Curtis & Lederer, 891 Monterey St., San Luis Obispo, Cal., which was opened for business a few weeks ago, was entered by burglars, last week, and goods valued at about $200 were stolen. An attempt to blow open the safe failed.

W. N. Jenkins, who operates a store at 468 12th St., Oakland, Cal., is opening a branch at 1113 Broadway, and will be ready for business within a few days. For a time he will have to use temporary fixtures as he is having permanent ones made to order.

The store of the J. Herbert Hall Co., Pasadena, Cal., is being improved by the addition of a fine diamond room. This will be located in the front part of the store. It will be made entirely of plate glass and will occupy the place where the office now stands, the plan being to remove the office to the rear. The manufacturing department has just been improved by the addition of several grinding and polishing instruments as well as a fine sand blast for use in making jewelry mountings.

Pacific Northwest.

F. E. Carlquist, Leavenworth, Wash., has moved to a new location adjoining the postoffice.

K. Falkenberg, Walla Walla, Wash., is enlarging his store, at that place. During the past week he has added several new show cases. The workshop, in the rear of the store, is being equipped with modern machinery.

Harry Field, alias P. Morganbesser, who was caught at Blaine, Wash., recently, by customs officers, while attempting to smuggle $1,600 worth of diamonds into the United States, which he had obtained by issuing fraudulent checks in Vancouver, has been taken back to Canada to stand trial. Field placed a small deposit in one of the banks of Vancouver and visited various jewelry stores, purchasing cheap rings and paying for them by check. The checks were found to be good and by this means he won the confidence of all but two of the jewelers in Vancouver. A week ago last Friday he began the purchase of diamonds, and even purchased the fixtures of one jewelry store and received an invoice for the property. At another store he purchased a gold watch, and not finding any chain in the case suitable for him the jeweler obligingly went to another store and paid out of his own pocket $40 for the customer, who was paying by check. Field timed his checks so that they would reach the bank too late on Saturday to be discovered until he could get away. He managed to get across the line, but was captured at Blaine by a deputy collector of customs and the diamonds discovered under the garter of his sock. He consented to return to Canada without the formality of extradition.

San Francisco.

TRADE CONDITIONS.

Already the holiday spirit is becoming manifest in this city and stores are taking advantage of the increase in trade by remaining open longer in the evenings and making a specialty of their holiday stock. That the holiday business is heavier at the present time than is usual for this season of the year is acknowledged by almost everyone in the jewelry business and is especially noticed by the engravers and manufacturers whose business has picked up to a wonderful extent during the past two weeks. Wholesalers who have been doing the bulk of their business up to the present time with out-of-town jewelers, now state that the city jewelers are commencing to purchase their stocks and that this business is the feature of the trade at the present time. The three great retail sections of the city, Market St. and vicinity, Van Ness Ave. and Fillmore St., are all striving to attract patrons and trade is to a considerable extent divided.

Wilbur Gibbs, who has been in business in Bellingham, Wash., for several years, has opened a large store there, in the White House block, on W. Holly St.

Mrs. May Wolf-Smith-Cunningham, of the Hotel Argonaut, is exhibiting a collection of jewelry at C. Carrigan's antique store, at 1656 Van Ness Ave.

W. C. Hays, of this city, has sold his store at Haywards to Joseph Solko, of that place. The store was formerly conducted by J. H. Holcombe. After it came into the hands of Mr. Hays it was managed by Mr. Solko.

Burglars made a desperate attempt to rob the store of George Simon, Tacoma, Wash., last week. Only the fact that a heavy steel plate had been placed between two doors prevented the auger which they used from boring through. Mr. Simon has been in the habit of leaving his safe unlocked and his display in the window while away for his supper, and it was while he was gone that the thieves attempted to effect an entrance through the rear door.

Rudolph Hansen, a brother of Albert Hansen, Seattle, Wash., and well known in the jewelry trade, died in that city, at the Hotel Victoria, recently, aged 55 years. The deceased was born in Denmark and about 28 years ago came to San Francisco, engaging in business later in Oakland. He was for several years manager and salesman for his brother in Seattle. About seven years ago, Mr. Hansen went into the jewelry business in Tacoma, but after about one year he sold out. The deceased was never married.

Philadelphia.

George Wiley, watchmaker, has accepted a position with C. P. Herold, Overbrook, Pa.

Robert T. Chapman, an Atlantic City retailer, is making extensive alterations to his store.

Elwood K. Bean, Lansdale, has completed alterations to his store for the holiday trade.

Henry Bolte, Jr., of Atlantic City, returned, last week, from a business trip to Baltimore.

John Lang is closing out his business at 1407 Boardwalk, Atlantic City, opposite Young's old pier.

William Norton, lately with S. Kind & Sons, has accepted a position with Calvin Salliday, Lambertville.

Charles M. Schlack, 2508 Frankford Ave., is installing new fixtures in his store and making other improvements.

T. J. Wilkinson, of Lyons & Wilkinson, retailers, Lancaster Ave., West Philadelphia, is reported to be ill, but not seriously.

William Gebhard, manager for E. A. Langendorf & Co., retail jewelers, 320 Federal St., Camden, is confined to his home ill.

Charles Carr, watchmaker, left this city, last week, to accept a position as watchmaker for R. S. Stephens, 219 S. State St., Dover, Del.

Ralph Wells, of Wells Bros., Wilmington, Del., departed, last week, on an extended trip through the State, combining business and pleasure.

William Locke, formerly in business in Portland, Pa., has accepted a position as watchmaker with Frank W. Postens, Stroudsburg, Pa.

Col. J. Warner Hutchins, president of the Jewelers' Club, was a guest, last week, at a dinner given at the Union League to Vice-President-Elect Sherman.

Patrick Carroll, retailer, formerly of Susquehanna Ave., near 16th St., this city, but now in business on Atlantic Ave., Atlantic City, is reported to be critically ill.

E. M. Bracher, with the H. S. Meiskey Co., Lancester, is convalescent after an acute attack of rheumatism. Mr. Bracher has been under treatment at his home in this city.

Benjamin Briggs, watchmaker, joined the watch repairing staff of C. R. Smith & Son, 18th and Market Sts., last week. Another addition to the force of C. R. Smith & Son, is Joseph Allen, formerly of Mt. Holly, N. J.

William H. Thompson, Jr., 35½ S. 8th St., is receiving the sincere sympathy of a host of friends in the trade upon the death, last Friday, of his wife, Mrs. Rose Bolton Thompson. Mrs. Thompson had been ill for a long time.

William Stuart, a young man believed to be the one who robbed the Germantown jewelry stores of Charles Dau and Fred C. Orthaus, recently, has been arrested, and some of the jewelry recovered from his room at 10th and Race Sts.

The retail jewelry store of H. N. Greissinger, at Mt. Carmel, N. J., was almost destroyed by fire, last week. The flames started in a neighboring establishment and spread to Mr. Greissinger's place. It is reported that he intends to rebuild.

Elmer E. Sanborn, individually, and trading as E. E. Sanborn & Son, 1924 Callowhill St., was formally adjudged an involuntary bankrupt in the United States District Court, last week. Bernard Italie, of the Koshland & Italie Co., is acting as receiver.

Miss Leiner, until recently associated in business with her brother, William Leiner, a Kensington retailer, accepted a position, last week, as engraver for Furman L. Shaw, 552 Federal St., Camden. Miss Leiner is the second woman recently to have accepted places as engravers, and it is expected that many other women will soon follow the same vocation.

Joseph K. Davidson, of Joseph K. Davidson's Sons, diamond brokers and manufacturing jewelers, 718 Sansom St., has sold his residence, 419 Locust Ave. and Horton St., Germantown, to Jacob Behrend for $11,500. The property is a handsome suburban place. Since the marriage of B. Franklin Davidson, of the firm, the other brothers have removed to West Philadelphia.

W. B. Youngman, a jewelry salesman, largely acting on commissions for himself, shot and killed himself, last week, in an apartment house conducted by Alonzo F. Knotts, 1750 N. 15th St. He is about 40 years old. He had been living at the 15th St. house about 10 months. Little is known about Youngman, either by the police or by the trade. A sister living in Norristown was notified.

Visitors to this city's trade, last week, included: M. Lambert, of Henry Zimmern & Co., New York; John MacPherson, Mauch Chunk; George Bouchenheimer, Baltimore, Md.; H. S. Packard, Atlantic City; E. K. Bean, Lansdale; R. W. Quicksall, Mt. Holly; A. T. Heberling, Parkersburg, Pa.; A. E. Bates, Atlantic City; G. K. Ware, Atlantic City; Calvin Solliday, Lambertville, N. J.

Retail jewelers of Kensington co-operated with other merchants there, last week, in holding a business men's carnival, marking the advance of business interests under settled political conditions. It was largely due to the efforts of the retail jewelers of the biggest industrial section of any city in the country that the carnival proved profitable to the merchants, and entertaining to their customers. The jewelers awarded prizes and had many other methods of appealing to the public. On the committee were the following jewelers: S. J. Lyons, Owen F. O'Neill, Charles Kranich and R. T. Ferguson.

What might have proved a very serious calamity was prevented by L. A. Breitinger, president of the American Cuckoo Clock Co., at the concern's offices and factory, located at 628 North 5th St., last week. Mr. Breitinger, whose office is in close proximity to the power-room of the factory, noticed that the immense gas engine was pounding badly, and hurriedly went into the engine-room and shut off the power. Hardly had he done so, when there was a violent explosion, which tore the base out from beneath the machine and set fire to the woodwork, which was soaked with cylinder oil. The chemical apparatus was immediately brought into play, and the flames were extinguished before much damage had been done. Had the power not been shut off, the damage would have been much more serious.

Only a few hours after he had placed a new bulk plate glass window in his store at Swedesboro, N. J., Jediah A. James, one of the most prominent retailers of that section of New Jersey, was startled, while at supper, by the noise of breaking glass. Mr. James and his wife rushed into the store, Mrs. James leading. A youth was seen to have his hand caught in the broken glass and reaching toward some watches and pieces of jewelry displayed in the show window. Mrs. James grabbed the youth and hung on to him tenaciously, although he threatened to shoot. In a few minutes he was overpowered and rushed to the jail at Woodbury, where he gave a fictitious name. He is believed to be a member of a gang of "yeggmen." Mrs. James has been cordially congratulated on her display of nerve and pluck.

E. J. Berlet, of Maxwell & Berlet, silversmiths and jewelers, 13th and Walnut Sts., is one of the promoters of the Walnut Trust Co., a financial institution intended to remain open both day and night. Such a banking institution is established in New York City, and it is declared to be essential to this city, especially as a storage place for diamonds and jewelry carried by salesmen of leading New England manufacturers and New York brokers may be cared for when jewelers would be apprehensive about entrusting them to the care of hotel clerks. The new bank is to be established after the first of the year in the Bellevue-Stratford Hotel. Mr. Berlet, who is president of the Walnut St. Business Men's Association, is enthusiastic over the project, which already has influential backing.

Blair & Crawford, 1228 Chestnut St., made, last week, for a number of wealthy music-loving Philadelphians, whose names are withheld, a handsome $1,000 diamond studded watch fob for presentation to Arthur Hammerstein, son of the impresario, who has established a new Philadelphia Opera House in this city. The fob was presented to Mr. Hammerstein in recognition of his services in hastening the completion of the new home of opera, so that the operatic season might be started as scheduled. The fob is 14 karat gold. From the top bar, by two heavy twisted gold chains, hangs a lyre, superimposed upon a keystone, symbolizing the purpose of the structure and the State in which it is erected. At the center of the base of the Keystone is a ½ carat diamond, and two smaller stones are set in the frame of the lyre. In jeweled letters, arranged perpendicularly, is the word Philadelphia. Ninety-three diamonds, each 1-64 of a carat, are included in the design. Two more chains suspend the jeweled initials of Mr. Hammerstein, "A. H.," in a monogram of diamonds, resting upon a wreath of heavy gold. Sixty-eight diamonds, 1-32 of a carat each, are used in the monogram. On the reverse of the wreath is inscribed, "Presented to Arthur Hammerstein by the citizens of Philadelphia in recognition of his construction of their Philadelphia Opera House in five months, Nov. 17, 1908." In making the jeweled fob, Blair & Crawford were given only eight days in which to design the piece and have it completed.

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Special Notices.

Payable invariably in advance.

Rates 75c. per insertion for notices not exceeding 25 words; additional words, 2c. each.

SITUATIONS WANTED, 1c. a word each insertion; minimum charge, 25c.

Heavy type, 5c. a word; minimum charge, $1.25.

Display cards, $2.00 per inch.

In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.

All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.

Situations Wanted.

WATCHMAKER, jeweler and single stone setter. "S. M.," 180 Forsyth St., New York.

WANTED, a position as engraver and saleslady; experience. Address "B. W., 835," care Jewelers' Circular-Weekly.

ENGRAVER for holiday work, experienced, young and have good references. Address Howard H. Buscom, Andover, O.

BOY, 17, two years' experience at diamond setting, wishes position; A1 references. Address "X., 950," care Jewelers' Circular-Weekly.

YOUNG MAN, 18, desires position as clockmaker; four years' experience; reference. Address "N. D., 977," care Jewelers' Circular-Weekly.

ENGRAVER and saleslady desires position at once; best references; experienced. Address "L. C., 964," care Jewelers' Circular-Weekly.

ENGRAVER, young man, age 20, desires a steady position as ornamental and letter engraver. Address "I., 973," care Jewelers' Circular-Weekly.

WATCHMAKER, young man, experienced, wants position as assistant; moderate salary; tools; references. "F., 979," care Jewelers' Circular-Weekly.

FIRST CLASS jeweler on new work and repairs, also set stones, wishes position out of New York City. Address "S., 956," care Jewelers' Circular-Weekly.

DIAMOND SETTER, A1 platinum worker, desires position; will work for salary or piece work. Address "N., 944," care Jewelers' Circular-Weekly.

SALESMAN, traveling as far west as St. Louis, large cities, with silverware, is open for engagement. Address "D., 892," care Jewelers' Circular-Weekly.

CHASER, 22, on silver hollow ware, also on bronze pattern chasing and modeling, desires position. Edmund Boker, care Zink, 155 E. 85th St., New York.

WATCHMAKER, optician and salesman; competent workman; full set of tools and instruments. Address "H. Z., 998," care Jewelers' Circular-Weekly.

WATCHMAKER and engraver, age 29, desires position in or near Philadelphia; first class references; own tools. "W., 940," care Jewelers' Circular-Weekly.

SILVER SALESMAN, familiar with best trade of east and middle west, open for engagement; best of references. Address "F. G., 982," care Jewelers' Circular-Weekly.

DESIGNER on silver ware, monograms, etching, etc., desires a steady position with reliable house where work is appreciated. "E. W., 931," care Jewelers' Circular-Weekly.

YOUNG MAN wishes a position with a diamond or jewelry house; three years' experience; A1 references. H. L. Frint, 61 Reservoir Ave., Jersey City Heights, N. J.

TRAVELING SALESMAN, with established trade throughout the middle west, desires position with jewelry house; highest reference. "A., 905," care Jewelers' Circular-Weekly.

FIRST CLASS optician, jewelry jobber and salesman, 38 years of age, 21 years' experience, capable of taking charge. Address "X. Y., 901," care Jewelers' Circular-Weekly.

A HIGH CLASS watchmaker and engraver is open for a position; none but first class houses need apply; all particulars in first letter. "C., 933," care Jewelers' Circular-Weekly.

PLATER, wide, practical experience on all solutions and finishes and the coloring and gilding of jewelry and practical chemist. "O. H., 921," care Jewelers' Circular-Weekly.

SALESMAN, reliable and can get results, wants to represent a good line in New York City and the east; A1 reference. Address "C. H., 989," care Jewelers' Circular-Weekly.

A1 WATCHMAKER, of 30 years' experience at the bench, desires to make a change; salary, $25 per week. Address "Watchmaker for the Trade, 938," care Jewelers' Circular-Weekly.

WANTED, by a first class engraver, position at once; can do jewelry and clock repairing; sample on request; salary moderate. Address "G. B., 958," care Jewelers' Circular-Weekly.

MANUFACTURER; A1 salesman, desiring change, open for Jan. 1 engagement; gold line to retailers; no side line; territory entire east. "A. M., 974," care Jewelers' Circular-Weekly.

POSITION WANTED by a first class watchmaker, over 20 years' experience; competent in every respect; best of references. Address "Competent, 858," care Jewelers' Circular-Weekly.

SALESMAN, open time 1909 for Jan. 1 contract; gold line selling to retailers; territory, New England, Pennsylvania and New York City trade. "V. B., 975," care Jewelers' Circular-Weekly.

ENGRAVER, fine letter and monogram engraver, practical and experienced on fine work, also experienced on clocks; young man; best references. Address Box 963, care Jewelers' Circular-Weekly.

OFFICE MANAGER wishes change at once; thorough bookkeeper and correspondent; understands fully, costs and credits; highest reference. Address "C. E., 981," care Jewelers' Circular-Weekly.

SOUTHERN SALESMAN, 10 years' experience with prominent manufacturers, open Jan. 1 for first class line; large acquaintance and excellent references. "L., 871," care Jewelers' Circular-Weekly.

FIRST CLASS jeweler, 28 years' experience on platinum work and old fancy jewelry work, wishes position; can furnish best of reference. Address "D., 955," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, with tools, desires position at once; middle age man; competent to handle fine work; New England States preferred. Address "E. H. B.," 45 Charles St., Springfield, Mass.

WANTED, for Jan. 1, good line, manufacturer's preferred, to sell established retail jewelry trade in Pittsburg territory, salary or commission; good reference. "U., 928," care Jewelers' Circular-Weekly.

SALESMAN desires position Jan. 1, with manufacturer of popular line of gold jewelry; can furnish A1 references; territory east, New York, Pennsylvania and south. "W., 909," care Jewelers' Circular-Weekly.

GERMAN, first class jeweler, engraver, stone setter, galvaniser, wishes good position; 28 years of age, 13 years' active and successful experience in Germany and France. "R., 922," care Jewelers' Circular-Weekly.

OPTOMETRIST, own complete outfit, best up-to-date methods, capable of handling finest trade, eligible New York, open for offer from good jewelry firm in large city only. "Manning, 967," care Jewelers' Circular-Weekly.

EXPERIENCED salesman to represent manufacturer of jewelry and kindred trade on commission; territory, Denver to the coast; highest New York references. Address H. New, care Harris & Harrington, 12 Barclay St., New York.

WATCHMAKER and salesman, age 22, eight years' experience, desires permanent position; am thoroughly competent to repair watches and clocks; have tools and good references. Address "H., 893," care Jewelers' Circular-Weekly.

SALESMAN wishes to represent reliable manufacturer in New York and nearby territory after Jan. 1; 10 years' experience selling jobbing and department store trade; excellent references. "Business, 870," care Jewelers' Circular-Weekly.

POSITION WANTED by practical clockmaker, Swedish, age 31, married; sober, honest and reliable; highest reference; now employed by well known clock manufacturing company; go anywhere. "Larson, 997," care Jewelers' Circular-Weekly.

SALESMAN; a thoroughly experienced traveling salesman, age 25, acquainted with the first class jewelry trade throughout the United States, is open for engagement Jan. 1; excellent references. Address "G. Y., 866," care Jewelers' Circular-Weekly.

WANTED, position as watchmaker, optician and salesman with view to acquiring interest or purchasing business; south or southwest city; 10,000 to 20,000 preferred; references given and required. Address "J. H., 988," care Jewelers' Circular-Weekly.

EXPERT and fast on railroad watches, capable of taking in work and getting good prices; three years as finisher in the factory and 10 years at the bench in a store; 29 years old, married and no bad habits; will go south. Address "J. R. H.," 115 Winder St., Detroit, Mich.

AN EXPERIENCED jewelry salesman would like situation as western traveler; is acquainted with every jobber from Denver to New York; has made sales to most of them; can show by references good character and the best of results. Address E. L. Mumford, 408 Broadway, Providence, R. I.

A1 SILVER SALESMAN, factory trained and retail experience in New York, Chicago and St. Louis, at present employed, wants position as manager, buyer, salesman, etc.; competent to estimate and conduct repair department. Address "A., 953," care Jewelers' Circular-Weekly, 501 *Heyworth Bldg., Chicago, Ill.*

TRAVELING SALESMAN with following in the middle west desires importer's loose goods line; unquestionable references. Address "X., 984," care Jewelers' Circular-Weekly.

PERMANENT POSITION wanted by watchmaker, jeweler and engraver; exceptionally good all around man; best of reference; American, age 30; competent to take charge of store; have tools; state particulars, salary, business hours, etc.; get prompt reply; can come at once. Address "H. G., 980," care Jewelers' Circular-Weekly.

STRICTLY competent watchmaker, 15 years' experience in Germany and United States, on all kinds of American, Swiss, English and complicated watches, capable of making fine Swiss balance staffs and cylinders, jeweling and pivoting, desires position about Jan. 1; rapid workman; state salary. Address "Reliable, 884," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN calling on the jobbers in the middle west desires to represent manufacturing concern in the same territory; unquestionable references. Address "L., 983," care Jewelers' Circular-Weekly.

MANUFACTURER; small gold house, selling retailers, experienced salesman, looking to connect with future membership prospect; can open territory through entire east. "W. R., 976," care Jewelers' Circular-Weekly.

WANTED, position as salesman from Jan. 1; thoroughly experienced and acquainted with jobbing trade from New York City to the coast, capable of handling either watch cases or general jewelry lines. C. F. Willemin, 9-11 Maiden Lane, New York.

Side Lines Wanted.

WANTED, a line to sell in connection with line of cut glass, by traveler with established trade in New England and south. "E. J. N.," P. O. Box 851, New York.

SIDE LINE WANTED; salesman with established trade in Ohio, Indiana and Illinois wishes a first class side line for Jan. 1; best reference. "E., 961," care Jewelers' Circular-Weekly.

FOR CHICAGO and vicinity, gold jewelry, leather goods and comb lines for 1909; commission basis; can use live lines to advantage. Address "C., 954," care Jewelers' Circular-Weekly, 501 *Heyworth Bldg., Chicago, Ill.*

TRAVELING SALESMAN desires a few manufacturing lines on commission to represent them in the middle west, calling on the jobbers; A1 reference. Address "G., 985," care Jewelers' Circular-Weekly.

Help Wanted.

SALESMAN for December; must be experienced. Lambert Bros., Third Ave., cor. 58th St., New York.

LEARN ENAMELING by mail. Cecil H. Sherman School of Enameling, 2457 Garnet St., Philadelphia, Pa.

WANTED, a jewelry salesman for the Christmas holidays. Brann, 231 Eighth Ave., bet. 21st and 22d Sts., New York.

WANTED, first class salesman and window dresser; must have best of references. Address M. J. Buechler, Bridgeport, Conn.

WANTED, an engraver; must be quick workman; steady position; state salary. Adolph Kahn, 935 F St. N. W., Washington, D. C.

WANTED, assistant watchmaker and salesman combined; permanent position; $15 per week. A. Mittau, 551 Main St., Hartford, Conn.

WANTED, good jewelry salesman for western States; permanent; when answering give full particulars. E. L. Deacon, Denver, Colo.

WATCHMAKER, one who can do trade work and select watch material; steady work to right man. L. S. Meyer & Bro., 38 Maiden Lane, New York.

WANTED, stone cutter and polisher; must be able to do facetting as well as carbuncle cutting. Jos. Mayer & Bros., P. O. Drawer 700, Seattle, Wash.

WATCHMAKER, jeweler, engraver and assist as manager and salesman; desirable, permanent position. Address Harrison Avers, 331 4th St., Toledo, O.

WATCHMAKER wanted, good all around man; must be good on clocks; also permanent position for right man. Brittan, 510 Columbus Ave., New York.

SALESMAN and clock repairer who can assist watchmaker; state experience, age, and give references in reply. Arthur M. Field Co., Asheville, N. C.

ENGRAVER, letters and monograms; must be rapid and accurate; good chance for the right man; reference. H. W. Thompson, 461 Fulton St., Brooklyn, N. Y.

WANTED, young man about 18 who has had some experience repairing clocks and who will make himself useful around the store. 641 Eighth Ave., New York.

WANTED, young man or assistant watchmaker, clock and jewelry repairer; state experience, age and salary wanted in reply. G. R. Brainerd, 769 Collamer St., Collinwood, O.

WATCHMAKER WANTED, must be an excellent mechanic; permanent position; good salary to the right man. Apply to Wm. Frantz & Co., 142 Carondelet St., New Orleans, La.

WANTED, watchmaker and engraver, at once; salary, $30 per week; one familiar with optics preferred; steady position; references required. Geo. F. Blakeslee, Tonopah, Nev.

WANTED, competent salesman on commission basis, to handle big selling side line. Empire Jewelry Case Co., manufacturers of Empire patented metallic jewel cases, Buffalo, N. Y.

WANTED, salesman to take a high grade line of plated chains, bracelets and novelties on commission to the Pacific coast, all territory west of Denver. Doran, Bagnall & Co., North Attleboro, Mass.

WANTED, immediately, in south, competent watchmaker; also want an engraver who can repair jewelry and assist in store; permanent positions; send references. "L., 969," care Jewelers' Circular-Weekly.

SALESMAN WANTED by prominent eastern jewelry manufacturer, for retail trade, for New York and surrounding cities; must be a hustler; none others need apply. Address "K., 854," care Jewelers' Circular-Weekly.

WANTED, first class, practical man to take charge of and manage jewelry store in town of 10,000; give age, experience, references, and state salary expected; good opportunity for right man. Apply to W. C. Arthurs, Mt. Vernon, Ill.

WATCHMAKER and jeweler, at once; an all around man preferred; will pay salary or commission; state experience and give reference in first letter; no drinker or cigarette smoker need apply. Address The Up-to-date Jewelry Store, Johnston City, Ill.

SALESMAN WANTED Jan. 1; experienced traveling man with established trade in the south and coast to handle popular line of set diamond jewelry and loose diamonds; great opportunity for the right man. Address "J., 993," care Jewelers' Circular-Weekly.

FOR JAN. 1, experienced department store salesman of quality, to handle a strong line of jewelry novelties and imported specialties; resident of Chicago; salary or commission to a man who can show his worth. "W. S. T.," 910 Heyworth Bldg., Chicago, Ill.

FOREMAN, experienced in all branches of jewelry manufacturing, to take full charge of factory; one with knowledge of the college pin, medal and badge branch preferred; must come well recommended; call before noon. I. F. Co., 382 Second Ave., New York.

WANTED first of the year a first class watchmaker and engraver; will be given full charge of repair department. Address "Vermont, 926," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN, well acquainted with the western and southern retail jewelry trade, Jan. 1; good opening for a hustler. "M. L., 991," care Jewelers' Circular-Weekly.

WANTED, live watch salesman to sell American watches to the retail jewelry trade for 1909; address in confidence stating experience, territory covered, etc. "H. W., 972," care Jewelers' Circular-Weekly, 501 Heyworth Bldg., Chicago, Ill.

WANTED, experienced salesman to represent a Providence manufacturer in New York City, Philadelphia and Baltimore, one who is acquainted with wholesale jewelers and department stores. Address "L. H. B., 939," care Jewelers' Circular-Weekly.

SILVERWARE REPRESENTATIVE wanted for the middle west by manufacturers of strong high class sterling line; trade well established; a good proposition for a successful man in this territory. Address "L. R., 908," care Jewelers' Circular-Weekly.

WANTED, Jan. 1, a gentleman, representative for a large house, to cover prominent cities of the west, middle west and some parts of the south with their line of fine gold wares; liberal salary to one offering right qualifications; communications strictly confidential. Address "T., 945," care Jewelers' Circular-Weekly.

SALESMAN WANTED; live jobbing house having gilt edge lines of American watches and high class jewelry, wants a couple of high grade traveling salesmen about Jan. 15, 1909; only experienced and capable men need apply; territory secondary to results; let application be businesslike, it will be treated confidentially and returned if asked. Address "O., 937," care Jewelers' Circular-Weekly.

SALESMAN, Jan. 1, for an up-to-date high grade 10-karat manufacturer's line card jewelry; first class position for man thoroughly experienced, who can command New York City trade, New England States, New York, Pennsylvania, Ohio and Philadelphia, Baltimore and Washington; if you are not all above implies, save yourself the trouble to answer; all replies strictly confidential and will be returned upon request. Address "Sell Good, 773," care Jewelers' Circular-Weekly.

SALESMAN WANTED, Jan. 1, 1909, for a line of the highest class 14 karat gold jewelry; an active man well acquainted with the trade in the small cities of the middle west, who can give evidence of having produced results in this territory; jobbing house experience preferred; only applications by letter will be considered and interviews granted by appointment only; all correspondence treated with the strictest confidence. Address Whiteside & Blank, Newark, N. J.

Business Opportunities.

FOR SALE, at Minneapolis, Minn., a prosperous jewelry business, established 20 years; stock inventories about $10,000; reason for selling, ill health of owner. Address "Z., 754," care Jewelers' Circular-Weekly.

GOOD OPPORTUNITY for watchmaker with small capital to purchase at reasonable price well established watch repairing shop, doing monthly business of $300 to $400. "M. R., 949," care Jewelers' Circular-Weekly.

GOING out of manufacturing, would sell fine mountings below cost, gold or platinum; also two patents, will exchange for building lots, house or diamonds; fine chance for a beginner. Rossi, 20 Maiden Lane, New York.

SMALL JEWELRY STORE, New York City; excellent location; bench work averages $250 monthly; low rent; three years' lease; excellent opportunity for good jeweler and optician. "Yora, 948," care Jewelers' Circular-Weekly.

FOR SALE, stock and fixtures, $4,000 to $5,000; good business; an eastern Kansas town of 5,000 population; railroad division and shops; watch inspection goes with sale; only one other jewelry store in town; good opportunity. Address M. F. Barger & Co., 42 Madison St., Chicago, Ill.

NEW YORK CITY incorporated manufacturing jewelers and commission merchants have an opening January, 1909, for a young man as salesman; must become interested by investing $5,000 to $10,000; good returns. Address "Corporation, 784," care Jewelers' Circular-Weekly.

FOR SALE, paying jewelry store, doing $10,000 a year on $5,000 investment; bench averages $130 per month; December alone is worth at least $3,500 to purchaser; stock up-to-date, ready for Christmas business; a grand chance for a practical man. Address "L., 941," care Jewelers' Circular-Weekly.

WATCHMAKER, looking for good opening? retiring, ill health; will sell a nice up-to-date outfit; enclosed window signs, sheving, front screen; benches, 24-foot counter cases, 2 wall cases; Herring safe, value $450, for $250; best location; rent, $40 a month, including heat. L. Robins, Auburn, N. Y.

FOR SALE, one-half interest in an old, well established, paying jewelry business, located in a beautiful and healthy southern city of about 100,000 inhabitants; good opportunity for right man with from $12,000 to $16,000; reference. C. G. Alford & Co., 192 Broadway, New York, or P. O. Box 912, San Antonio, Tex.

EMIL NOEL pays the best prices for watches, diamonds and jewelry; send stock at once, no matter how large or small and get money by return mail. Emil Noel, 552 E. 46th Place, Chicago, Ill.

RAISE MONEY quick, by sending your diamonds and watches to me; liberal cash prices remitted on receipt of goods; business confidential; National Bank references. H. Schwartz, 903 Heyworth Bldg., Chicago, Ill.

FOR SALE; as I must leave the city, owing to poor health, I will dispose of my fine jewelry repairing, manufacturing and diamond setting business, situated in the heart of New York City manufacturing jewelers' section; business well paying and prosperous; have large list of active customers; good will, machinery, tools, benches, safe, etc., at a bargain for $1,800 cash. Address "Prosperous, 971," care Jewelers' Circular-Weekly.

(*Special Notices continued on page* 104.)

Special Notices.

(Continued from page 103.)

BUSINESS OPPORTUNITIES.—Continued.

FOR SALE, half interest in an old, well established, big paying jewelry business located in a beautiful and healthy southwestern city of 20,000 or more population and good outside country to draw from; enjoying a fashionable trade with finest selected stock and fixtures; finest store in this section; business in A1 standing commercially as well as with its customers; made money during panic; finest opportunity for good, lively man with $15,000 to $16,000 cash; sickness cause for selling. Address "T., 317," care Jewelers' Circular-Weekly.

DO YOU WISH TO RETIRE? Are you looking to raise ready cash quick? We are ready to purchase your entire or surplus stock of diamonds and jewelry, no matter how large it may be; we also advance liberal cash on same; highest prices paid for entire stocks; communicate with us before consulting others and get quick returns; communications strictly confidential. Address Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328, Williamsburg.

To Let.

DESK ROOM or window space to let, fine light. Inquire Room 41, 68 Nassau St., New York.

DESK ROOM for rent in large light office. Inquire Room 106, 10th Floor, 1 Maiden Lane, New York.

DESK ROOM to let with privileges, use of safe and telephone; office open 8:30 to 6 P. M. Room 54, 7 Maiden Lane, New York.

UNEXCELLED furnished desk and safe privileges, also private partitioned office with rolltop desk, suitable for watchmaker, engraver, setter or stone broker. Inquire of Superintendent, Cockroft Building, 71 Nassau St., New York.

For Sale.

NEW CENTURY Eaton & Glover engraving machine, style A on stand No. 3, outfit slightly slightly used, $80, will sell outfit for $35 to quick buyer. H. B. Peters & Co., 87 Nassau St., New York.

ROUNDING UP TOOL, $15; Swiss wheel cutter, large size, good condition, $35; 6d model lathe with 28 split chucks, six wheel chucks and slide rest, $20. Wm. A. Landt, 126 State St., Chicago, Ill.

DIAMONDS, cash bargains; another lot, sizes 1/16 to 1/2 carat, bright, snappy, showy; well adapted for one, two or three stone rings; $68 per carat; also bargains in all other sizes. Rubenstein Bros., 14 Maiden Lane, New York.

Wanted to Purchase.

WANTED TO BUY, second hand American watchmaker's lathe; must be in good condition; reasonable price. Chas. Anderson, 70 Clinton Ave., Jersey City, N. J.

Miscellaneous.

PORTRAIT MINIATURES copied from any photo on watches, dials, brooches and lockets. Goldstein Engraving Co., 45 Maiden Lane, New York.

INSTRUCTION; wanted, young man wishing to learn watchmaking or to take a finishing course; can get instruction by expert; nine months' course; terms, $125. Wm. A. Landt, 126 State St., Chicago, Ill.

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CABACHON
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All sizes Colors
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This beautiful Holly design is not intended for a Christmas pattern. It is on the steamer Providence, used in the Graduates Club of New York City as well as other public institutions. In use, it requires less cleaning and its appearance is more pleasing than the ordinary designs. Owing to the plain center it is not over-decorated as in the case of some designs that are becoming passé, consequently this will continue to be a standard stock pattern.

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PATENT DEPARTMENT

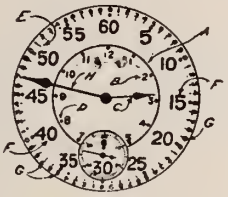
[IN WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN, THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

ISSUE OF NOV. 17, 1908

903,964. DIAL. Louis B. Ferguson, Monroe, La. Filed Nov. 27, 1907. Serial No. 404,177.

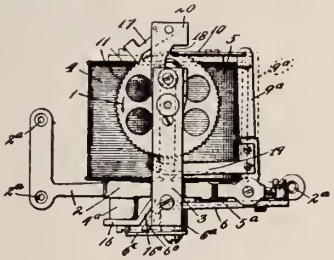
A dial for timepieces having a circle of division-marks indicating minutes, distinctly prominent minute-counting numerals adjacent some of said



marks, and an independent concentric circle containing hour-designations which are faint as compared with the minute-counting numerals.

904,001. ELECTRIC SECONDARY CLOCK. Horace B. McCabe, Chicago, assignor of one-half to Joseph E. Cochran, Chicago. Filed Nov. 12, 1906. Serial No. 342,933.

In a device of the character described, the combination with a toothed wheel and its reciprocating actuating pawl, said actuating pawl being provided with an engaging end projecting transversely out-



side the plane of the wheel, a stop member for the actuating pawl having an engaging surface outside the plane of the wheel, and a pawl carried by the stop member.

904,065. SCARF-PIN HOLDER. Hans Hartmann, Vienna, Austria-Hungary. Filed March 18, 1907. Serial No. 363,000.

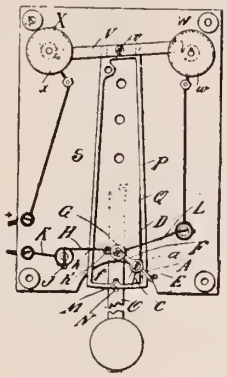
In a device for holding a necktie pin at any desired angle and for yieldingly maintaining part



of the necktie bulged, in combination, a conical spiral spring having spaces between its adjacent convolutions, a necktie holder, and rigid means connecting said spring and holder.

904,128. ELECTRIC CLOCK. Robert D. Hickok, Atlanta, Ga. Filed March 27, 1908. Serial No. 423,678.

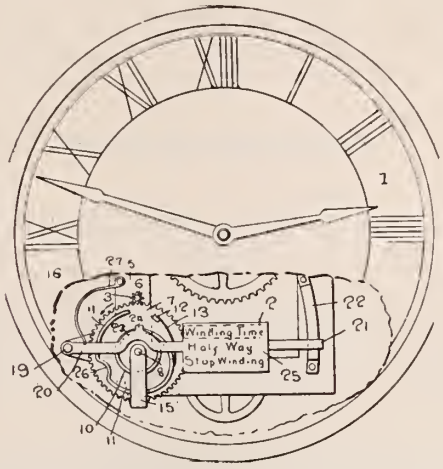
In an electric clock, the combination with the pendulum rod, of an armature frame which is connected thereto and swings therewith, an adjustable spring carried by the armature frame and having



a projection, and means actuated by said projection to close the clock circuit at a predetermined minimum swing of the pendulum.

904,291. INDICATOR FOR CLOCKS OR WATCHES. Adolph E. Aeschlimann, Taylor, Tex. Filed June 2, 1908. Serial No. 436,240.

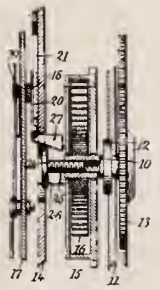
In combination with the shaft of the main wheel of a clock, a gear mounted therebeneath, a pinion on the main shaft meshed with the gear, an arm



pivotally secured to one end extending across the gear, an indicating means operated by the arm, a spiral carried by the gear and a lug projecting inwardly from the upper edge of the arm engaging the spiral.

904,332. WINDING-INDICATOR. Samuel Kahan, New York. Filed April 9, 1908. Serial No. 426,025.

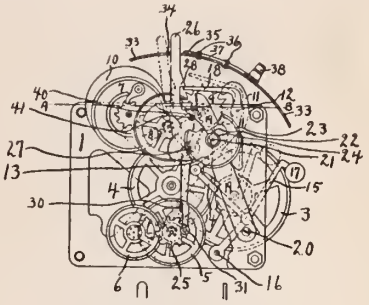
In combination with a mainspring and a barrel and an arbor rotatable in the same direction and connected to opposite ends of said spring, of a



winding indicator including an oscillatory hand, an operating member having threaded connection with the arbor and movable in one direction during the rotation of the arbor and movable longitudinally in the opposite direction during the rotation of the barrel, and connections between said member and said oscillatory hand.

904,333. ALARM CLOCK. George Kern, Peru, Ill., assignor to the Western Clock Mfg. Co., La Salle, Ill. Filed July 1, 1908. Serial No. 441,367.

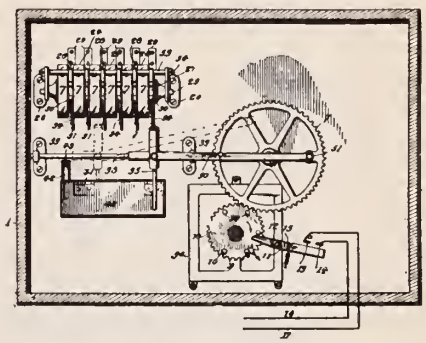
In an alarm clock, the combination of a repeating wheel mounted on an arbor of the time train, a pin fastened in the movement plate, a stop lever mounted on the hammer shaft of the alarm mechanism, an independent lever journaled on said pin, a projection on said lever which engages the teeth of the repeating wheel, and a projection on said lever which enters the path of said stop lever and intermittently obstructs said path, and an alarm releasing spring actuated by the time train, a projection on said spring which enters the path



of the stop lever, and another projection on said spring having an inclined face coacting with said independent lever bringing it out of engagement with the teeth of the repeating wheel.

904,415. WATCHMAN'S TIME-REGISTER. George W. Ellis, Germantown, Pa. Filed July 3, 1908. Serial No. 441,777.

A time-recorder comprising a clock movement having an extended arbor, a gear wheel on the arbor, a plurality of coaxial number wheels, a ratchet wheel integral with each number wheel, a lever journaled coaxially with each number wheel, a pawl on the lever for co-operating with the ratchet wheel, a carriage mounted to travel below the number wheels, a rod slidably vertically in the carriage for operating the levers, a link connecting the carriage and the face of the gear wheel near the periphery thereof, a shutter extending beneath the path of travel of the carriage



for operating the rod, the shutter having a projecting arm, a magnet, an armature in connection with the magnet for engaging the arm to operate the shutter, a pinion meshing with the gear wheel and provided on its face with an annular series of spaced pins, an electric circuit having its terminals adjacent the pinion, a switch for connecting the terminals having one arm in the path of movement of the pins, a plurality of stations interposed in the circuit, each comprising a drop arm for closing the circuit, a magnet interposed in the circuit and means in connection with the armature of the magnet for moving the drop arm to open the circuit when the magnet is energized, a normally open circuit in connection with the first named magnet and branched onto the first named circuit, and a push button interposed therein adjacent to the clock movement.

UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for THE JEWELERS' CIRCULAR-WEEKLY by R. W. Bishop, Patent Attorney, Washington, D. C.]

Issued Nov. 17, 1891.

463,169. SAFETY ATTACHMENT FOR POCKETBOOKS. E. D. Scott, West Cleveland, O., assignor to himself, A. E. Lynch and W. E. Donnelly, Cleveland, O.

463,214. INKSTAND. William Rodiger, Chicago.

463,369. CUFF-HOLDER. E. K. Heaps, Shef-

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For Jewelers and Watchmakers. Cloth. Postpaid, $2.50. Published by The Jewelers' Circular Pub. Co., 11 John St., New York.

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field, England, assignor to the Patent Cuff Adjuster Co., same place.

463,215. FOUNTAIN-PEN FILLER. William Rodiger, Chicago.

463,289. WATCH CASE. J. E. Searing, Mount Vernon, N. Y.

463,312. SPECTACLE FRAME. J. L. Borsch, Philadelphia, Pa.

463,328. CURLING-IRON. Mark Campbell, Chicago.

463,374. BUCKLE. D. L. Smith, Waterbury, Conn.

463,497. TOOL FOR CUTTING JEWELER'S STOCK. Morris Eisler, New York.

463,505. COFFEE-POT. Thomas Glynn, Philadelphia, Pa.

463,604. EGG-HOLDER. Anthony Iske, Lancaster, Pa.

Designs issued Nov. 19, 1901, for 7 years.

35,292 and **35,293.** LORGNETTE-CASE. H L. Grasmuk, Newark, N. J.

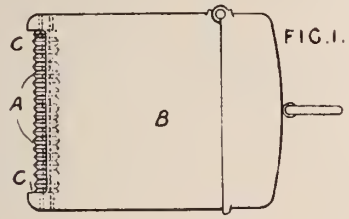
BRITISH PATENTS.

(Abridgments of Specifications, 1907, from *The Illustrated Official Journal.*)

ISSUE OF NOV 4, 1908.

16,085. MATCH-BOXES. W. L. Wanklyn, Monmouthshire. July 12.

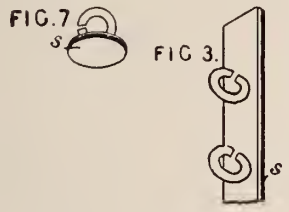
The striking-surface of a pocket match-box B is constructed of one or more screw-threaded, grooved, or milled metal rollers A, which are rotatably mounted in the usual milled or plain



recess C. When grooved or milled rollers are employed, they may mesh with the millings of the recess C or with teeth secured to the bottom of the box, and when two rollers are employed, they may mesh with each other.

16,131. MAKING JEWELRY. T. R. Brown-Edwards, Slaithwaite, near Huddersfield, Yorkshire. July 13. Period for granting patent not yet expired.

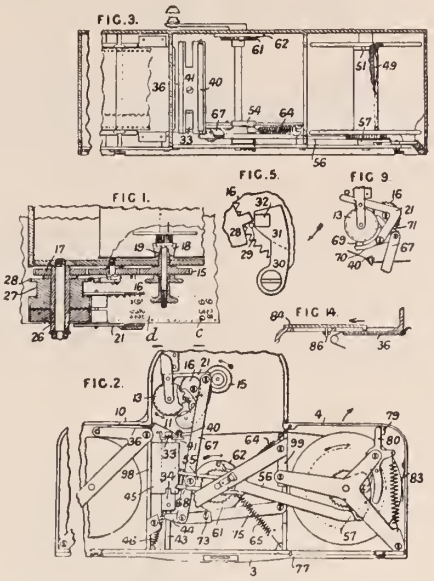
In the manufacture of eye-and-pin joints for



brooches, etc., a strip *s* of solder is attached to the plate or ribbon holding the joints, and the ribbon is then cut up into separate pieces, Fig. 7.

16,256. TIME-RECORDERS FOR WORKMEN, ETC. N. S. McNab, Caulfield, Victoria, and J. S. Link, Melbourne, both in Australia. July 15.

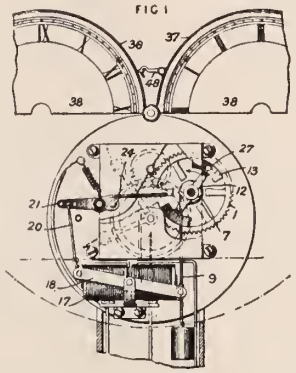
The casing has a door 3 hinged at the bottom and a side door 4 locked by a pin 77 on the door 3, and has two interior walls 98, 99, separating the printing and operating mechanism from the supply and winding-on rolls for the record-strip, the time and printing mechanism being carried in the middle part above the record-strip. The clock drives, through a clutch 18, 19, Fig. 1, and gearing 15, 16, the pinion 17, to which is secured a sleeve 26 fast to the minute-wheel 13. Loose on the pinion 17 is the hour-wheel 27, a pinion 28 on which is driven once an hour by a pin 29 on the pinion 16, when the pin lifts a locking pawl 30 pivoted to the frame, by engaging its cam-surface 31. The type-wheels print the breadth of two elements as shown, and alternate numbers are fitted so that the time can be recorded for every



minute, the readings shown at *c* and *d* being 9, 29 and 9, 32 respectively.

16,500. ELECTRIC CLOCKS. W. E. Lake, London. ((C. E. Sanford, 18 Broadway, New York, U. S.) July 18.

The descent of the weight 9 rotates a sleeve 7, which has a ratchet connection with the driving-



gear 1, until a pin 27 closes the circuit of an electro-magnet 17 through the contact brush 24. The pin 27 is attached to one of the weights 13 which are carried by an arm 12 fast on the sleeve. The magnet then attracts the pivoted armature frame 18, the brush simultaneously throwing back the arm 12 and sleeve 7, raising the weight 9 and breaking the circuit, Adjustable links 20, 21, connect the brush and armature frame.

Cases, Dials.—The case is made in two parts 36, 37, open at the back but secured at the front to the halves 38 of the dial. To expose the mechanism, the two parts of the case are raised and secured by the hook and eye 48.

Applications filed Oct. 12 to Oct. 17, 1908.

21,608. MOUNT FOR BELTS. S. T. Oldridge, Oxford Circus, London.

21,631. FOUNTAIN PEN. Alexander Munro, Birmingham.

21,664. PURSE. H. A. Wallis, London.

21,696. TIMEKEEPER. G. A. Burridge, London. Complete specification.

21,735. WATCH PROTECTOR. C. G. Biggs, Stratford, London.

21,875. HAT-PIN GUARD. William Hart and William Fisher, Sheffield.

21,903. HAT-PIN GUARD. W. J. Woodland, London.

21,905. MATCH BOX AND CIGAR CUTTER. Ludwig Fadum, London. Complete specification.

22,012. WATCH GUARD. H. H. Paice, London.

22,027. HAIR OR HAT PIN. Laurance Schwabe and G. L. Crave, London.

Complete specifications accepted Oct. 28, 1908.

1907.

23,002. SAFETY DEVICE FOR POCKETS. Charles.

1908.

204. LOCKING DEVICE FOR STUDS. Watson & Lester.

523. WATCHES AND CLOCKS. Buckman.

12,631. ESCAPEMENT. Frainier.

14,493. TIME-RECORDER. Astorgis.

Applications filed Oct. 19 to Oct. 24, 1908.

22,083. SYNCHRONIZATION OF CLOCKS. W. J. Polyblank, London.

22,256. CASED TIMEPIECE. K. H. Werner, London. Complete specification.

22,260. CURLING-TONGS. A. H. Gemmell, London. Complete specification.

22,263. ELECTRIC ALARM-CLOCK. D. H. Smith and L. A. Hearn, London.

22,287. CLIP FOR HOLDING CRAVATS. William Routledge, Blaydon-on-Tyne.

22,356. PURSE-FASTENER. R. A. Woolnough, London

22,408. CAP FOR PIN POINTS. Paul Rechtbach, London.

22,449. CANDLE EXTINGUISHER. George May, London. Complete specification.

22,488. TIME-RECORDER. E. A. Holland, Liverpool.

22,518. BROOCH FASTENING. Sophie D. Hemming, London.

22,541. CASE FOR CLOCKS OR WATCHES. W. H. Douglas, London.

22,585. MATCH-BOX. A. L. Copeland and Harry Sedgwick, Manchester.

22,618. BOW FOR WATCHES. Henry Ginnel, London. Complete specification.

UNITED STATES TRADE-MARKS.

[The following trade-marks have been adjudged entitled to registration under the Act of Feb. 20, 1905, and are published in compliance with Section 6 of said act. Said section provides:

"Any person who believes he would be damaged by the registration of a mark may oppose the same by filing notice of opposition, stating the grounds therefor, in the Patent Office, within 30 days after the publication of the mark sought to be registered, which said notice of opposition shall be verified by the person filing the same before one of the officers mentioned in Section 2 of this act. If no notice of opposition is filed within said time the commissioner shall issue a certificate of registration therefor, as hereinafter provided for."

Marks which are stated to have been "Used 10 years" are registrable under the last proviso of Section 5 of said act, which is as follows:

"And provided further, that nothing therein shall prevent the registration of any mark used by the applicant or his predecessor, or by those from whom title to the mark is derived, in commerce with foreign nations or among the several States, or with Indian tribes, which was in actual and exclusive use as a trade-mark of the applicant or his predecessor from whom he derived title for 10 years next preceding the passage of this act."]

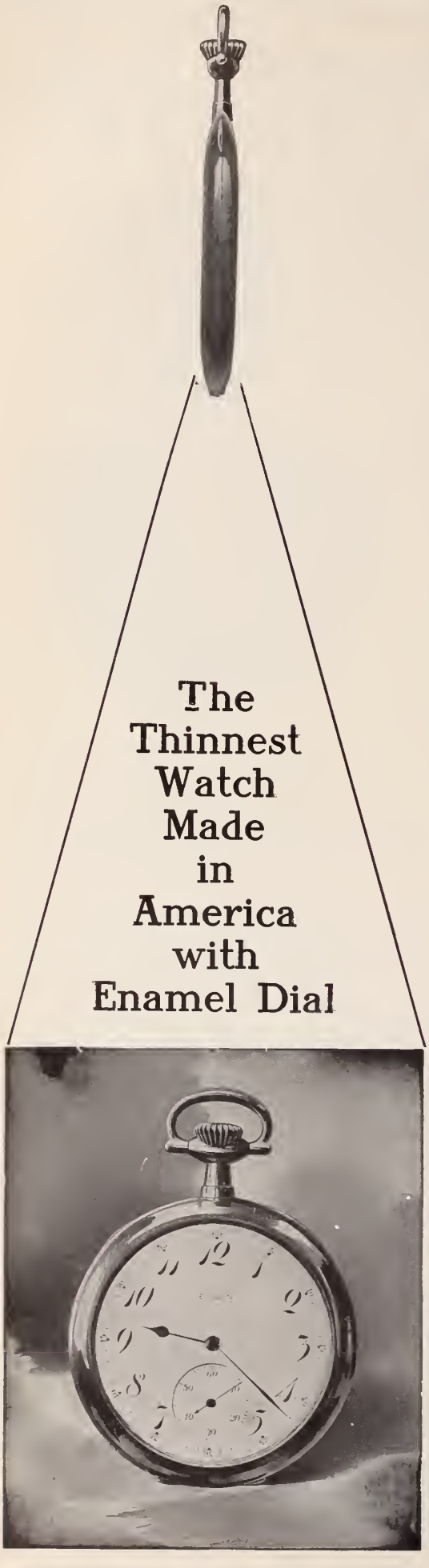
PUBLISHED NOV. 17, 1908.

Ser. No. **34,784.** (CLASS 27. HOROLOGICAL INSTRUMENTS.) Ancienne Manufacture d'Horlogerie. Patek, Philippe et Cie., Societe Anonyme, Geneva, Switzerland. Filed May 16, 1908.



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THE HOROLOGICAL REVIEW

The Theory and Practice of Clockmaking.

By Sir Henry Hardinge Cunynghame, K.C.B., in the *London Watchmaker*.

PART II.

(Part I. of this lecture appeared in the issue of Oct. 21.)

I NOW propose to put before you the method of calculating the time of swing of a pendulum. In this endeavor, I have to choose between simply giving you the results from text-books, or also the proofs of those results. And in giving the proofs, I have had to decide whether to abridge them or to give them more fully. Upon reflection, I have resolved upon the latter course, partly because I do not think you will find in most of the books the proof given in a connected form such as is useful to the scientific clockmaker. For I have

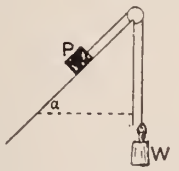


FIG. 7.

here brought together information which is usually scattered over more than one book. If the reader finds it tedious, he has but to omit it, and those versed in mathematics will, of course, at a glance, be able to skip any portion they please.

On the other hand, those in whose memory dynamics are not so fresh, may, perhaps, find this short exposition useful, and I hope they will find it correct and clear.

The investigation of the motion of a pendulum demands some mathematical considerations. To simplify the problems, we shall first treat a pendulum as though it consisted of a rod without mass or weight, terminated by a bob, which, though it has mass, and consequently weight, may be a mere point. The conditions of motion of such a pendulum having been determined, it will then be possible to adapt the formulæ to suit a compound pendulum—that is, a pendulum having size and mass in all its parts.

The notion "time" is elementary, and we can neither define or explain it. It is the measure of the rate of change. Whether it is an objective reality, or only due to the character of our human thought, we cannot tell. We cannot put it back or forward, nor magnify it with any form of microscope; nor can we conceive of its beginning or end, or its non-existence.

Space, in some respects, is a more simple conception than time. In other respects, it is more complex. It has three dimensions—length, breadth and thickness—and no more; nor can we imagine space of four dimensions. It embraces all material things. Change of place in time is called motion. There are two principal sorts of motion—translation and rotation. Both of these present great difficulty of conception; for, from one point of view, all motion is relative. Thus, for instance, if two points are receding from one another, who is to say which of them is the fixed one and which the one in motion? Annihilate one of them, and the others cease to have any motion at all. At first sight, therefore, it would seem that no such thing as absolute motion is possible.

But Newton, in his "Principia," advances reasons against such an idea. For he instances water, contained in a round bowl, capable of being whirled round on its axis. At the commencement of the motion, the water remains at rest—that is, at rest with regard to the room, the earth, or the universe. Relatively, to the rotating vessel, the water is moving, but the surface remains level. Now, as the vessel continues to rotate, the water gradually acquires motion from the vessel, and finally becomes at rest with regard to the vessel, and, in rotary motion, with regard to the universe. Are we to regard the water as absolutely in motion or no?

At first sight, it might appear that the question was only a question of words. If we choose to consider the universe as at rest, then the water is moving; but if we choose to consider the bowl at rest, then the water is at rest. According to this view, Galileo might have easily compromised his dispute with the inquisitors, for he might have said that the earth was at rest absolutely though in motion relatively. But this simple manner of cutting the Gordian knot is not really permissible.

For a phenomenon is observable which seems to determine the question. When the water is moving relatively to the universe, it becomes concave on the surface. No amount of motion merely relative to some part of the universe seems to produce this effect. To what is this due? We know not. It may be that to produce the phenomenon of centrifugal force on which the concavity of the surface of the water depends, it is necessary that the water should move relatively to the ether by which all bodies are pervaded, and that the ether in general does not partake of the motion of matter. If so, then if the ether could be set whirling with the matter, the centrifugal force might disappear, and the stability of our cosmical system might prove to depend on the stationary character of the ether. Or, again, stationary matter might exhibit a centrifugal tendency, if the ether in it were in a whirl. Just so two similar bar magnets, laid side by side, are repelled as

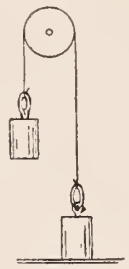


FIG. 8.

though by the whirl of the ether vortex round them.

These conditions would be very difficult to produce for experimental purposes, and are out of the range of mechanics at present, for the purposes of which we are obliged to regard motion as of two sorts—absolute and relative—and for dynamics it is usually of absolute motion that we speak. For some, at least, of the laws of motion and such phenomena as those of the gyroscope depend on the motion of which we are speaking being absolute either as regards the heavens, or, at least, as regards some arbitrarily selected portion of it.

By the mass of a body we mean the quantity of matter in it. The density of a body is estimated by comparing the mass of a body with its bulk, assuming, for the purposes of mechanics, that all matter consists of the same substance more or less closely packed together. Hence the mass of a body is found by multiplying its volume into the density of the substance of which it is composed. The density is found by finding the specific gravity by weighing the body in water in a manner subsequently to be described.

Velocity or speed of motion is used to



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express the rapidity of motion with regard to time—that is to say, the space traversed in a given time or the time taken to traverse a given space. Thence the ratio of the space traversed to the time taken to do it is a measure of velocity. Expressing this idea in an equation, we have the expression $s = vt$ where s is the space traversed in a given time t, and v is the velocity. These letters, of course, do not represent the actual things they stand for, but only represent numbers.

You cannot multiply a velocity into a time in order to get a space, any more than you can multiply men into loaves of bread, when one says that if each man eats two pounds of bread a day 56 men will eat a hundredweight. One may express this generally by saying $m \times b = X$, where m is the number of men, b the amount of bread each can eat in a day, and X the total daily consumption of bread. But in this equation m does not mean 56 men, it only means 56; so that, in reality, all equations are numerical, and thus depend on assumed units. We may, of course, change these units, One

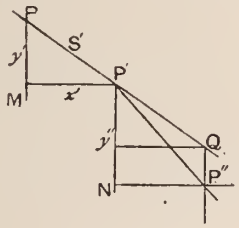


FIG. 9.

pound of bread is about .45 kilos; hence if, instead of pounds of bread we were to take kilos, the answer would work out: m (men) $\times$ kilos of bread consumed by each man = kilos consumed by the company. In changes of unit we must always be careful to preserve dimensions. Thus, if the weight of a man varied as the cube of his height, in changing our equation from feet to meters, we should have to divide, not by 3.279, but by the cube of 3.279, so as to take care that each of his dimensions —viz., height, breadth and thickness—had its due change of unit.

We have now defined motion, velocity and mass.

By momentum is meant the quantity of motion contained in a massive body. It is estimated by multiplying the mass into the velocity. A body with a slow velocity may have more momentum or quantity of motion in it than a body which moves more rapidly.

As will presently be seen, a body having momentum is usually capable of exerting force. The expression for momentum is mv. It may be reckoned positively or negatively. This definition of momentum or quantity of motion shows us at once that momentum must not be confused with velocity. A light body might have a very high velocity in the term that it was rapidly traversing space, but its motion—*i. e.*, the quantity of motion, or, in other words, the momentum—might be small. On the other hand, the momentum or quantity of motion in a glacier is enormous, though its velocity is exceedingly small.

By acceleration, we mean rate of change of velocity; that is to say, change of velocity in time. Just as change of space, as compared with time, is velocity, so change of velocity, as compared with time, is acceleration, or "quickening." Hence, then, as regards space, we may say that velocity is the rate of change of place, but acceleration is the rate of change of velocity—that is, the rate of change at the rate of change of space. It is the rate at which the rate of change of place changes. Expressing this in mathematical language, we have $v = ft$ where f is the acceleration and v the velocity. Whence if, as we previously said, $s = vt$, we shall have $s = ft^2$. From this we may, therefore, expect that in motions in general, where any quickening of the velocity is going on, the spaces passed through from rest will vary as the squares of the times taken to traverse them. It is only when the velocity is constant that the space traversed from rest varies as the time of passage. For if the velocity is uniform, the space traversed varies as the time; but if the velocity itself be increasing with the time, then, as the body proceeds, not only does the space passed over increase, but the rate of increase itself increases, and thus the space passed over depends, in a double degree, on the time that has elapsed.

We have now to consider force, one of the most simple conceptions at first sight, but which, on examination, proves to be full of difficulty. The usual definition of force, given by the great masters of physics, is a cause that produces, or tends to produce, or to prevent or retard, or tend to retard, motion; and force is of various kinds. When it is applied to a body whose resistance to motion the force is unable to overcome, it is a pressure, as when a weight presses on a table. It is, however, to be observed that in this case our definition compels us to regard not merely the weight as pressing downwards on the table, but the tables as pressing upwards on the weight.

Pressures, therefore, always come in pairs. A pressure unbalanced becomes a motion, which always takes place, to some extent, when the body pressed upon is at all free to move. The branch of mathematics which deals with the actions of pressures on bodies at rest is called statics, and embraces such problems as the lever, the wheel and pulley, screws and other stationary mechanical contrivances.

The next kind of force that may be distinguished consists of impulses or blows. These are distinguished from pressures in that they produce motion, but are regarded as instantaneous in character. In truth, there is no such thing as instantaneous communication of motion. All communications of motion, even of the most violent kind, take some time. The motion of an "impulse" or instantaneously created motion is an artificial one, and is dealt with mathematically by treating an impulse as a force which rapidly ceases to act, and whose results alone are examined, without considering the stages by which those results were brought about. Thus, when an elastic ball strikes another, time is taken for the rebound, just as time is taken for the rebound when some one jumps upon a spring mattress. We may always, if we please, treat forces as impulses, or sets of impulses, provided it be remembered that we are in so doing employing a convention.

The third sort of forces are those which exert gradual influence upon bodies either to accelerate or to retard them. When a body is acted upon by such a force and is free to move, it acquires velocity, and if the force continues to act the velocity is increased, and experiment leads to the conclusion that velocity can, as it were, be poured into a body indefinitely, so that as each standard period of time goes on the velocity becomes greater and greater. The mysterious attraction of matter for matter is an example of such a force. The dragging force of a locomotive engine is another, the pull of a horse is another. The force of the wind and the pressure of water, the attraction of a magnet, are all examples of such forces.

It may be objected that if I push forward on the floor a heavy box that offers considerable resistance, the velocity of its progress is slow, sometimes stops, and, at all events, does not increase. How, then, can I be said to be exercising an accelerating force? The answer is that any pushing force is opposed by a force due to the friction of the box on the floor, which opposes mine and occasionally equals it, and stops me, for a time converting the accelerating force of my push into a pressure. It is true it never overcomes and pushes me back, for frictional force is of such a character that it is only developed by an opposing push.

Cease the push and you cease the frictional pressure. It is only when another mass or a powerful spring opposes me that it can sometimes not only stop me, but even push me back. None the less, however, is my push an accelerating force. It is like the force of an engine gradually imparting increasing motion to a train. As the increase of velocity proceeds, an opposing force is brought into play by friction which is not merely proportional to the velocity, but which, after a certain speed, increases more rapidly than the increase of velocity. So that the retarding acceleration of the train to motion increases with the motion until the point of equilibrium is reached, when the train then runs on at a uniform speed.

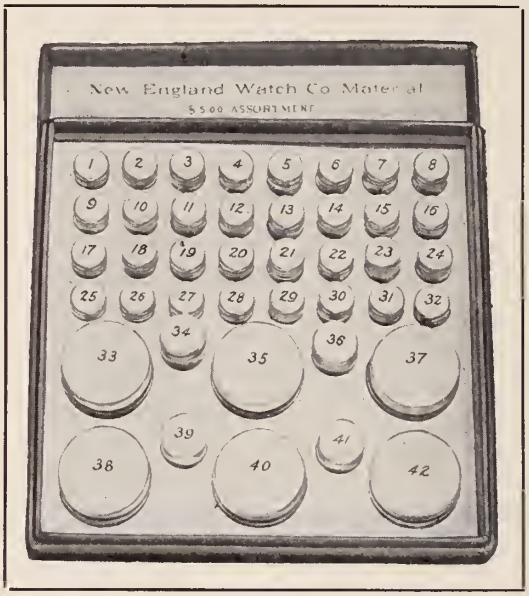
This method of regarding force is not altogether free from difficulty. To the beginner it seems rather artificial. If I push against a wall, as the wall cannot move, I create a pressure. I can stop or regulate this pressure as I please. But the wall cannot stop its pressure. My will seems to be able to command not only my body to press against the wall, but to direct the wall to press or to cease from pressing against me. There seems no reciprocity about the processes. This is true; but for mathematical purposes we are not bound to inquire why the wall presses or what makes it do so, or whether it is some will or some activity. Sufficient it is for the purpose of mathematical calculation that for some reason or other it does press, and so long as it does, the question of the circumstances under which it would cease to do so if other pressures ceased is immaterial. Thus, then, we have three sorts of forces. Statical pressures which do not produce motion, but only "tend" to produce it; impulses or blows which communicate motion instantaneously, and moving forces, as Newton called them, which cause accelerations of

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velocity in those bodies upon which they act.

The most prominent example of pressures are those produced by the action of gravity. The attraction of gravity has been proved experimentally to be proportional to mass. Much confusion has been produced both in ancient and modern times by misused ideas of mass and gravity.

The ancient philosophers, perhaps with the exception of Lucretius, thought that there were two principles in bodies—one of heaviness that tended to urge them to the earth's center, the other of lightness, which urged them away from that center towards the sphere of the stars. Earthy bodies, they thought, were attracted to the earth's center. Fiery bodies were repelled from it, while water and air, partaking of the nature of both earth and fire, exhibited intermediate characteristics.

Following out this principle, they thought that heavy bodies must fly towards the earth more rapidly than lighter ones. They never reflected that, though a heavy body is attracted by a greater force than a light body, that there is a greater mass of matter to be moved, which thus takes up and utilizes the greater attraction. They do not seem to have considered the obvious fact that if two equal balls of lead, when put side by side, fall to the ground in a certain time that they cannot be made to go faster merely by tying them together or melting them into one. This oversight led them away from a true conception of the nature of force, and induced errors which it took a considerable part of Galileo's life to remove.

In modern times common usage has perpetuated some of the errors. When we speak of a pound of tea, we mean a mass of tea that has as many ultimate particles of mass in it, as a unit mass of some standard substance, such as platinum. We do not mean one pound weight of tea. The mass of tea would still be one pound and would make as much infusion and be as useful, on the surface of the moon, where, owing to the diminished attraction of gravitation, it would only weigh one-sixth of a pound. Of course, to show that it weighed less in the moon, we should have to use a spring balance. For if a common pair of scales were taken to the moon, both brass and tea would have their weight diminished in like proportion, and the tea would still balance the one pound brass weight, though both tea and weight really exerted less pressure.

At the moon a man could easily jump over the head of another. He would go up more slowly and come down more gently. He would feel as though inflated with gas, and could knock a cricket ball over the tallest church steeple. But it would come down gently, and when thrown about cricket balls in the moon would only seem like balls moving water. Hence, then, the pressure exercised by a mass of matter is a totally different thing from the mass of matter itself. This may also be seen clearly by placing a mass on a perfectly slippery inclined plane.

The force exerted down along the plane by the action of gravity will not equal the force exerted vertically by gravity. It will, as we know, only be equal to the weight of the mass multiplied by the sine of the angle of inclination of the plane, $P = W, \sin a$ (Fig. 7). Suppose two equal weights, W and W′, are hung over a pulley, and that on one of them is placed a smaller weight w, then, if the pulley has no weight nor friction, the pressure on a table on which W rests will be w, but the mass of the whole system which would move off the table were removed is not W, but is $W + W' + w$. So here again you have a force produced by the action of gravity on a mass w, and yet obliged to move a total mass $= W + W' + w$, showing clearly that by contrivances of various sorts the attraction of gravity can be made to act much less effectively on the mass of a body than when it gets a fair, straightforward pull at the mass, on which occasion it is at a maximum.

The estimation of gravitational attraction will do well enough for the measurement of masses when we are dealing with pressures for statical purposes; that is when bodies are not in motion. In that case and for those purposes a pound weight of tea is a pound mass of tea (Fig. 8).

But when we have to deal with motions, we can no longer treat forces as pressures, because, as motion is possible, they are no longer pressures; they have become motions of masses, with various velocities. If we are dealing with impulses or blows, we estimate as we should estimate the action of cannon balls by their masses and velocities, or, in other words, by the "momenta," and we utilize the observed fact that on the impact of all bodies elastic or non-elastic, and whether they remain together after impact or fly apart, the sum of the momenta, or in other words, the quantity of motion in them, taken altogether, remains unchanged.

But when we are dealing with moving forces—*i, e.,* forces that move bodies by means of gradual pushes or pulls or attractions—and when our object is to discover, not the final result of some blow that begins and ends almost instantaneously, but the gradual effect of a force that endures for a long time, perhaps over the whole of the motion, we must have a new mode of computation.

The method here adopted is characteristic of the phenomenon which it is designed to study. For when a body is in motion under the action of no external force, it will move uniformly in a straight line with that velocity forever. And when a body is moving on a curve, if all force ceases to act on it, it will not go on in a curve, but will go on in a line tangential to the curve with a uniform velocity, such as it had in the curve when the action ceased. The tendency of a body at rest to remain at rest, or if in motion to go on uniformly in a straight line, is called inertia. Inertia may be regarded as a property of matter.

It is by reason of inertia that bodies only respond feebly to feeble forces. Any force, however small, applied to a body free to move will move it, but the amount of the movement will depend on the mass of the body to be moved. Inertia is, therefore, proportional to mass. It might be called a velocity-absorbing property, for when the inertia is great the communicated motion seems to be swallowed up and to produce but small velocity; but the motion is there, and can, by suitable means, be again converted into the rapid velocity of some smaller body.

The result of this is that when a body (such as a pendulum bob, or the earth in its orbit) is moving in a curve, it must be because some force is continually acting upon it and drawing it away from the straight path which, if uninfluenced, it would always pursue. And, again, it also follows that if a body is changing its speed, it must be because some force is acting upon it during the whole time of the change, and either urging it to go forth or retarding it so as to make it go slower than the uniform pace at which, but for the force, it would always travel. Uninfluenced motions are always straight and uniform. From this it also follows that moving forces acting on bodies give them motions which, if in a straight line, are regularly increasing or diminishing, or which, if they are not in a straight line owing to the moving force acting obliquely, and more on one side than another of the natural path of the body, are curves gradually bending round like the beautiful flight of a ball constantly drawn out of its rectilineal even path, by the constant downward pull of the earth's gravitation, which acts sideways, or obliquely, on the path of the ball, except only when it is shot vertically upwards, in which case gravity acts along the path of the body as a retarding force, and, though the gravitational attraction leaves the form of the path of the body a straight line, yet it makes its speed become slower and slower till it gets to the top of its flight, and then faster and faster as it descends, instead of allowing it to pursue the uniform path which its nature desires.

These observations naturally lead to the inference that "moving forces"—*i e.,* "forces that gradually move bodies"—are measured by observing the changes of movement that they are capable of making; in other words, by their accelerating effects upon bodies. The acceleration would be expressed by saying that the moving force had in one second of time, and while acting along some definite direction, produced in that mass an acceleration (or retardation) of so many feet per second estimated along the aforesaid direction. The effect of any given accelerating force on a body varies inversely as the mass of that body; the more mass there is to be moved the less acceleration will be produced in its motion. Whence, then, suppose that an accelerating force is such that, acting for a second upon a unit of mass (*e. g.,* one pound), in any direction, it will induce a change of velocity in that direction of f feet per second, we call it f, and when it acts upon a mass of m units, we call it $m f$, meaning by $m f$ the number of units of mass affected, multiplied by the acceleration which would have been produced on a unit mass by the action during one second of the force in question. Therefore, f is a general term, independent of the mass of the particular body that may happen to be subject to its action, and $m f$ is the force producing the acceleration f on the mass m.

It has been seen that there are three sorts of forces—namely, static or pressing forces, impulses and moving forces.

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A single cause may often be considered under all three of these heads. For instance, suppose we had a spiral spring which, when pushed in for an inch, reacted with a pull equal to one pound weight, which means that if a mass of one pound were put upon it the weight of that mass due to the action of gravity would compress the spring by one inch. Then, considered from a statical point of view, we might say that the pressure exerted by this spring was equal to one pound weight.

If, however, we pressed the spring and put it close up to a ball of mass m, and then by pulling a trigger let it suddenly fly out and hit and propel the ball, we might, by considering the ultimate result of the impulse, estimate the force of the spring by saying that, when it had done its work and the ball had just left it, the velocity v imparted to the ball was some definite quantity of feet per second. In this case the blow, or impulse, given by the spring would have resulted in a momentum or quantity of motion $= mv$. A ball half the size would have been shot out with a greater velocity. Here we should have estimated the force exerted by the spring by observing the momentum it could impart to a given mass by the total effect of its impulse.

There is, however, yet a third way. We could estimate the value of the force of the spring by placing it in contact with a very heavy ball which it could not move rapidly, and then observing the rate of change of acceleration that the spring would produce.

In the first of these methods, the method of observing pressures, we should observe the effect of the spring before and apart from any motion of the body affected by it. In the second, the method of observing momenta, we should observe the effect produced by the spring after its driving effect had been completed and had ceased. In the third, the method of observing accelerations, we should observe the acceleration produced upon the mass by the action of the spring during the period of that action.

It is obvious that each of these methods has its advantages. If you wanted to know the pressure of a head of water, you would employ the first of these methods. If you wanted to know the projective force of a cannon upon a shot, you would employ the second method; and if you wanted to know the attractive force of a new planet, the third method. For observation of the effect of its force on accelerating the motions of other bodies would be your only resource.

In our investigations into the motion of pendulums it becomes certain that the third method must be employed, because we do not start or keep them swinging by blows, but, on the contrary, try, so far as we can, to compel them by gradual moving forces.

Let us illustrate these conceptions by examining the fall of a body from rest under the action of gravity. The force of gravity varies as the mass on which it is exerted. It is such that in one second it induces on a body that is free to move a velocity of 32.2 feet ($= 981\ c$) per second, and, as we have seen, this velocity is independent of the mass of the body, because each part of the mass may be considered as if it were falling separately. The value 32.2 feet per second is usually written g. When the body has fallen for a space of one second its velocity is, therefore, g feet per second.

Now, the force of gravity near the earth's surface is approximately uniform, and produces a uniform acceleration of velocity as compared with time. Therefore, at the expiry of t seconds the velocity of the body will $= gt$, and, since its acceleration is uniform, its average velocity during the period of t seconds $= \frac{1}{2}\ gt$. From this it follows that the total space it will have fallen through in t seconds $= \frac{1}{2}\ gt$ (its average velocity) $\times\ t$ (its time of fall) $= \frac{1}{2}\ gt^2$.

The earth's gravitational force as given above is for a place close to the surface. Inasmuch as the earth is not a sphere, we may expect to find that the value of g varies for different places. As a fact, it varies according to latitude. Its value for any latitude is found by the formula $-g = \gamma\ (1 - .002662\ \cos\ 2\ \phi\ )$ feet per second per second where γ is the value of g in latitude 45 deg. $= 32.1718$, and ϕ is the latitude. In London the value of g is 32.19078 feet per second per second; that is to say, when gravity acts on a body near the earth's surface at London and free to move, then during each second of its action it will increase the velocity of that body by 32.19078 feet per second ($= 981.18$ centimeters per second).

The student must be prepared for some differences in the books as to the value of g. It has, in fact, never been measured in a wholly satisfactory manner. Thus, another formula for computing g given by Helmert is—$g = 980.617\ (1 - .002644\ \cos\ 2\phi + .000007\ \cos^2\ 2\ \phi)$, where ϕ is the latitude of the place, and diminishing the result by .03 for each hundred meters of the place above the level of the sea.

Before we commence the investigation of the motion of a particle along a straight line or upon a curve under the action of moving accelerative forces, it is necessary to remind the reader of the method by which such investigation must be conducted. It is the method devised by Newton for the purpose, and called the method of infinitesimals.

According to this method, when a body is moving along a curve under the influence of a force varying according to some law, instead of trying to examine its motion during some definite period of time, we examine its motion during a very small time and along a very small period of its path.

It was Newton's discovery that if we so restrict the area of our investigation, then during that small bit of the path traversed in that small time, we may consider curves as straight lines and forces and velocities as uniform; that is to say, if we infinitesimalize the times and spaces, then we may treat curves as straight lines and velocities and accelerations as uniform.

This grand generalization brought all problems concerning motion within the domain of mathematics. It was exactly analogous to the method first seen by Archimedes and other Greek geometricians of treating a regular polygon with an infinite number of sides as a circle, when those sides become infinite in number.

If P P′ (Fig. 9), be two successive positions of the particle and the distance PP′ be traversed in a time t', then the space passed through may be called s', and the components of this space measured along the axes of x and y, may be called x' and y'; and if the velocity of the particle resolved along the axis of x be v, and its acceleration be f, then during the short path from P to P′, traversed in the short time t' we may treat the velocity and acceleration as uniform, whatever the real law of the variations in those quantities may be. And the paths, whether direct as PP′ or resolved along any direction, as PM, P′N may be considered as rectilinear.

The problem then becomes, supposing the particle to leave P in the direction PP′ with a velocity supposed uniform from P to P′, what effect will the action of the forces have on it during the period t, supposing those forces during that period also to be treated as uniform? Of course, a series of parallelograms of velocity answers this question; and, once we can determine a general expression for them, then by a process of integration we can collect up into a whole the small effects so determined for an infinitesimal portion, provided we know how to conduct that process of integration correctly.

Of course, such a triangle as P M P′ is elementary. Its shape is only true for the particular point P of the curve. When we come to take the next adjacent element, P P″, the direction may have changed, and the velocity and acceleration also. Thus, for instance, instead of going on from P′ in a straight line to Q, it may, by the action of some force be deflected to P″. In that case the ratio of y'' to x'' would no longer be the same as y' to x'. The path would be bent, and if P P′ P″ are all infinitely close together, the path P P′ P″ would become a curve. It may, however, be objected that if you can cause P P′ to coalesce, why not P″ also, and why will the whole curve not become a point? The answer is, that by the process of integration above referred to an infinite number of nothings are added together. It is quite true that the addition of an infinitely small quantity to another infinitely small quantity will still leave the result infinitely small if done any finite number of times; but if you do it an infinite number of times, you then get a finite quantity again. In fact, the chief use of these infinitely small triangles is to consider tendencies and changes and laws of motion. If I wish to learn the character of a change that is going on, I can study it better by observing a small point with a microscope than attempting to envisage a large area with a telescope; for, once admit that the law of the change is the same everywhere, and at all points of the curve, and it becomes obviously easier to investigate its character over a tiny area than to attempt to obtain the law by an encyclopædic grasp of vision. If we could be convinced that some law of vegetable growth were everywhere and in everything the same, we should have a better chance of discovering it by the study of one cell than by attempting to observe the whole vegetable world. It is in the power given by concentrating attention on an infinitesimal part that resides the success of the Newtonian method of calculating motions by the method of infinitesimals.

(To be continued.)

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Sold either movement alone or cased up in solid 14k gold or 20-year gold filled swivel pendant

WRITE FOR SAMPLE

Every movement absolutely guaranteed

HIPP. DIDISHEIM & BRO.

NEW YORK OFFICE
49 Maiden Lane

CHICAGO OFFICE
Columbus Bldg.

THE R. & L. OIL



Do watches and clocks come back even after your best man has repaired them? The cause is "gummy" oil. R. & L. Oil saves ten times its cost, for no good jobs come back when it is used. Best oil made—positively will not gum. Send 25 cents to your jobber and say "R. & L. Oil."

Wholesale Selling Agents

M. SICKLES & SONS	Philadelphia
SWARTCHILD & CO.	Chicago
NORDMAN BROTHERS CO.,	San Francisco
D. C. PERCIVAL & CO.	Boston
CHAS. MAY & SON	Boston
DANIEL PRATT'S SON	53 Franklin Street, Boston
SUSSFELD, LORSCH & CO.,	New York City
H. S. MEISKEY CO.	Lancaster, Pa.
E. & J. SWIGART	Cincinnati, Ohio
HAMMEL, RIGLANDER & CO.	N. Y. City

RANLETT & LOWELL CO.
SOLE MANUFACTURERS
Jewelers' Building BOSTON, MASS.

JULES JÜRGENSEN
Watches and Chronometers

PARIS—"THE GRAND PRIX"—1900

SOLE
RUDOLPH & SNEDEKER
65 Nassau St., New York
AGENTS

Learn Watchmaking

Refined, profitable labor. Competent men always in demand. We teach it thoroughly in as many months as it formerly took years. Does away with tedious apprenticeship. Money earned while studying. Positions secured. Easy terms. Send for catalogue. Address

St. Louis Watchmaking School, St. Louis, Mo.



18 K.

ESTABLISHED 1887

DUBOIS WATCH CASE CO.

Manufacturers of



14 K.

Fine Solid Gold Watch Cases

Specialties in Casing of

Chronographs, Repeaters and all kinds of Complicated Watches

FACTORY AND MAIN OFFICE

NEW YORK OFFICE
21-23 Maiden Lane

316 Herkimer Street, Brooklyn, N. Y.



The Favorite Movement with both Trade and Public

The Omega Movement



stands in high favor with the trade, and is constantly increasing in popularity for the reason that the public is quick to appreciate its merits.

The man who carries an Omega is proud of it and misses no opportunity to sound its praises to his friends. He finds it invariably and uniformly reliable. He learns to depend upon it and it never abuses his confidence.

Ω
OMEGA

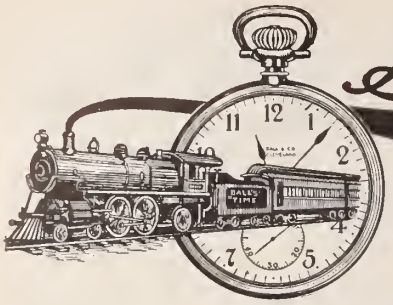
Adaptable, Interchangeable, and Suited to all Requirements

The Omega is made in all sizes to fit regular American cases, besides a number of Swiss sizes. Every part is interchangeable, and all are made with lever escapements, double roller and pendant set. There are six different grades — from seven jewels to twenty-one jewels — adjusted to heat, cold, and five positions.

EDMOND E. ROBERT
3 Maiden Lane New York

WESTERN SELLING AGENCY
Omega Watches
Heyworth Building, Chicago

CROSS & BEGUELIN
23 Maiden Lane New York



Ball Watches

THE RAILROAD STANDARD

BRING YOU CUSTOMERS

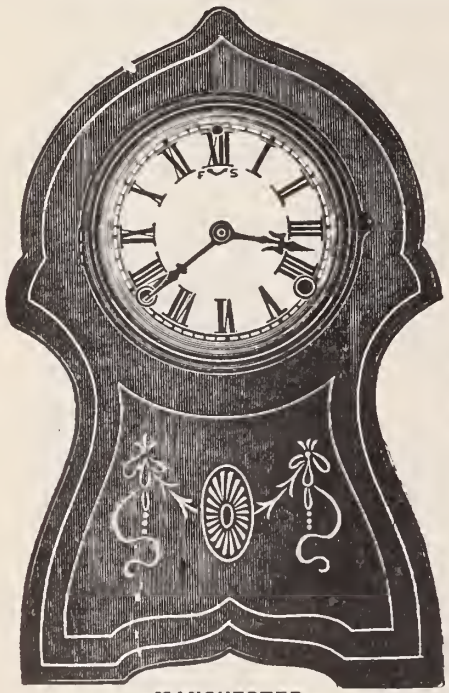
You have had inquiries for Ball Watches—our constant advertising in the Railroad Brotherhood Publications sends people into your store to ask for them. Why not have Ball Watches in stock?

We receive many requests daily for the name of our authorized agent—yours should be on our list.

Write for dealer's proposition to-day.

THE WEBB C. BALL WATCH CO.

Ball Building, CLEVELAND Railway Exchange, CHICAGO



MANCHESTER
Height 13¾ in. Width 8¾ in.

SESSIONS CLOCKS

Superior Finish Popular Prices

We have added a number of fine marqueterie cabinet clocks to our line which will interest you.

The Sessions Clock Company

FORESTVILLE, CONN., U. S. A.

New York Salesroom, 37 Maiden Lane



Correct reproductions of the famous

Willard Clocks

Mahogany cases, brass trimmings, painted glass panels, eight-day weight movements.

Illustration shows clock with gilded front and bracket.

Send for illustrations and prices.

KILLAM & CO.

15 Baptist Street, Pawtucket, R. I.

HALL CLOCKS



ELLIOTT'S CELEBRATED TUBULAR CHIMES

Harris & Harrington,

12 BARCLAY ST., NEW YORK

Sole Agents to the Trade for J. J. ELLIOTT & CO. LONDON

AUDEMARS, PIGUET & CO.,

BRASSUS and GENEVA.

Manufacturers of Superior

Plain and Complicated Watches.

Represented by

A. WITTNAUER CO.,

9-11-13 Maiden Lane, NEW YORK.

Watch Repairing for the Trade

Careful, Reliable, Prompt Work. Trade References. Price List on Request.

A. D. PAPAZIEN 71-73 Nassau St. Cockroft B'g. New York

WM. C. PENFOLD CO.

No. 35 MAIDEN LANE, NEW YORK

LARGEST EXCLUSIVE WATCH JOBBERS IN NEW YORK OF

Dueber-Hampden Watches
Dueber Cases — Hampden Movements

A Complete Line Always on Hand. Mail Us Your Orders

WESTERN WATCH CASE MFG. CO.

E. V. WENDELL
President

Makers of

Artistic Gold Watch Cases

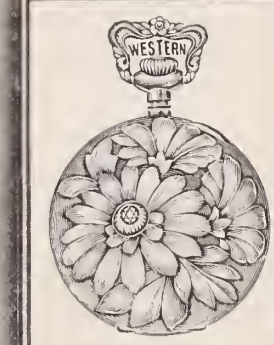
FOUNDED 1887

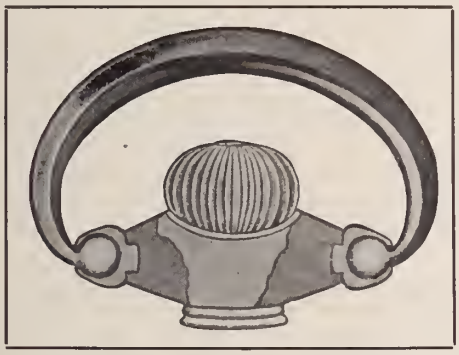
103 STATE STREET, CHICAGO

Particular attention to Special and Presentation Cases

MAX MAYER
Secretary

An Exquisite Variety of Staple and Fancy Cases at Moderate Prices





Patented July 25, 1905; May 21, 1907
Other patents applied for
Patented in foreign countries

ATTENTION!

We beg to notify the Trade that up to date the **Dubois Watch Case Company** are the only concern licensed under our United States Patents (and Patents Pending) on Ball Bearing Bow, to manufacture, use and sell such pendants and bows on their Watch Cases.

All other cases showing bows like ours are an imitation and infringement on our patents.

THE WACHTER MANUFACTURING COMPANY, Hartford, Conn.
S. E. F. WACHTER, President



STORE KEEPING DEPARTMENT

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

A Timely Display as Santa Claus Comes Jingling Into Town.

SANTA CLAUS is a very popular personage about this time of the year, but so much mystery surrounds the appearance of this ancient representative of gift givers that one seldom catches a glimpse of him, and when a real "live" counterpart of him is used as a window attraction, it is sure to create a great amount of profitable curiosity.

Santa Claus as a window feature, when the jeweler owns an electric fan, can be produced at as small a cost as 15 cents. Of course, where one wishes an elaborate display the expenditure can be materially increased. A good drawing card, however, can be constructed without expending more than the nominal amount mentioned, all the supplies needed being a bottle of mucilage, a small empty wooden box (of a size sufficiently large to hold your fan), a stiff sheet of cardboard, and a small quantity of brown and gray tissue paper.

Fig. A shows the wooden box with front cover removed and the fan placed therein in an upright position. It also shows the method of concealing the electric wiring by boring a hole in the side of the box.

Fig. B shows a V-shaped hole cut at rear of box, which is for the purpose of admitting air. Fig. C shows space between box and cardboard, and how blocks are placed to retain this arrangement—which consists of small blocks of wood of equal thickness (say, about an inch), nailed at the corners and on the edge of the box, to which in turn the cardboard is finally tacked.

Arrange a huge Santa Claus "face" as shown in the center of Fig. E. The hair and beard may be made of tissue paper pasted on the reverse side of the cardboard in such a manner that the fringe projects over, and when pasted several thicknesses deep forms the "hairy" part of the Santa Claus face. When the current is turned on it will cause the "beard" to be agitated and give the appearance of a man whose beard is being blown by the wind. Of course, the hair on the top of the head is arranged to correspond.

To sum up, the large cardboard "mask" with its hairy fringe is tacked to the blocks and these allow sufficient space to permit enough air to escape and keep the "beard" in motion.

Cover the "blowing box" with drapery and use it as a shelf. Surround it with your display. A good card to use with Fig. E would be:

> DON'T Wait for Santa Claus—
> Get Our Prices On Suitable Gifts.

Fig. F shows a different arrangement. Santa Claus (side view) has just emptied his bag and strewn the base of the window with knick-knacks of various sorts. On the shelves opposite larger pieces, *i.e.*, clocks, vases and other ornaments may be shown to advantage.

A sign to suit this show would be:

> Presents Suitable for Young or Old,
> And at Reasonable Prices Sold.

Either of these ideas is especially suitable for displaying assorted novelties. Be sure to have a nice, neat, plainly lettered price ticket, wherever possible, on each article shown, as many persons want to have an idea of prices before entering an establishment.

Arrange your show so the box containing electric fan is hidden from view.

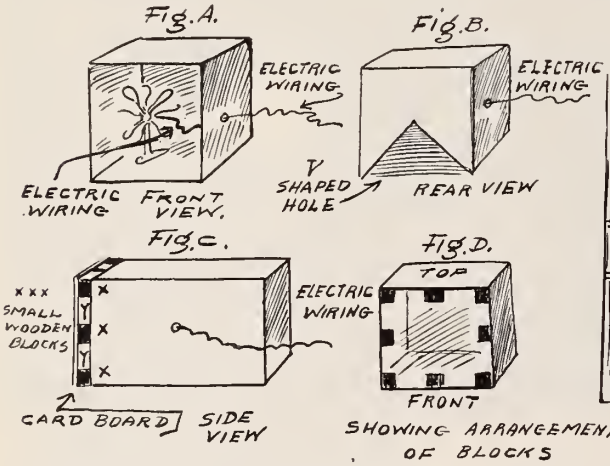




Fig. E.



Fig. F.

Appropriate signs to encourage early buying are:

> Select Goods NOW,
> Will Deliver When Desired.

> Buy NOW,
> While Our Assortment is Complete.

> Avoid the Rush.
> Select Presents NOW,
> We'll Deliver Later.

For advertising suggestions which may be profitably utilized in connection with this display, the reader is referred to the retail advertising department of this issue.

Trade Conditions.

"The balance is much in my favor,"
A watchmaker said with delight.
A jeweler said, "Things are solid,"
An optician declared, "Out of sight."

R. F. N.

Business-Bringing Letters Used by Retail Jewelers as a Supplement to Newspaper Advertising.

McKeesport, Pa. ———, —.

Esteemed Friend:—

With the compliments of the season to all our patrons, we ask you the question of the hour: "What about Christmas?"

May we help you to solve the problem and put you in the way of doing your Christmas shopping with pleasure, satisfaction and economy? Our holiday stock this season is a marvel of beauty and elegance. Its new features are innumerable, and its variety almost unlimited. We are offering a stock that will meet the wants of everybody. High-priced presents, low-priced presents, useful, ornamental, practical and pretty. We offer the advantage of selection that can only be found in a very extensive showing of first-class holiday goods.

New novelties are everywhere, and the latest and best of everything is the predominating feature of our display for the Christmas season of 1908. We know that a visit will convince you that we offer more and better inducements in quality, variety and reasonable prices than you can find elsewhere. We take pleasure in pleasing customers, and will do all that lies in our power to help you to get just the right article at the right price, so that you may leave our store glad that you came and perfectly satisfied with your purchase in every respect. We extend a cordial invitation to all to come and see our brilliant array of holiday goods without feeling that the slightest obligation to purchase is incurred.

Hoping to see you at our store and wishing you a very Merry Christmas.

Respectfully yours,

M. S. Neiman.

P. S.—See our advertisement in McKeesport's progressive, liberal paper, the McKeesport *Evening Times*.

* * *

Lincoln, Ill., ———, —.

Dear Friend:

At this season of the year, jewelry is indispensable, and so we take this opportunity to call your attention to our high-class, well-chosen stock of handy pins, waist sets, cuff pins and cuff buttons, scarf pins, brooches, necklaces, fobs and all the other articles of jewelry which have become a necessity to the fastidious dresser.

As you are no doubt aware, cameos are very fashionable again, and we will be pleased to show you a number of fine specimens. We have some fine unmounted cameos which we can mount according to your fancy. These cameos are not at all expensive.

We always carry a full line of unmounted stones, of all colors and sizes, which are used in our repairing department. You probably have a ring, or a pin, or a brooch, which you do not wear because of a stone being lost. Bring it to us, and we will match the stone and repair the article in a first-class manner at a very moderate cost to you.

We remount diamonds, too. If your mounting has become worn or out of date let us attend to it for you.

We also repair watches. A disabled watch is of no more use than a piece of junk. It is our business to put them into good order and make them keep time. Or, if your watch has outgrown its usefulness, call and see us about a new one. It will pay you to get our prices before purchasing.

We are always glad to see you whether you come to buy or not, and we trust that we shall be given an early opportunity to show you the finest stock of silverware, cut glass, china, etc., in this section of the State.

Thanking you for past favors, and soliciting a continuance of your valued patronage, I am,

Very truly,

A. J. Reinhardt.

* * *

Dear Friend—It is a well-known fact that good taste is just as necessary in the selection of jewelry as in the selection of clothes. Therefore, we buy only the kind of jewelry we think will please you—that which is in good taste.

Our new goods for the coming season are now on display, and we would like you to see them while the stock is complete.

Just a word in regard to our diamonds. You know whether the times are good or bad. During the ups and downs of prosperity the diamond, above all the other assets you may have, will remain at par; so, as an investment, you will find the purchase of a diamond the very best you can make. Our stock is made of the very best, and most perfect stones. We have the diamonds already mounted, or loose to be mounted, according to your fancy.

We are very proud of our stock of silverware, too. It will certainly be to your advantage to inspect it. We have all of the very latest designs in both sterling and plated, and also handle a complete line of the famous Reed & Barton plated ware. To anyone who has seen our sterling silver it is unnecessary to call attention to the quality and style of same.

We have all of the newest and latest conceits in jewelry—novelties that are novelties—in the way of belt buckles, back combs, scarf pins, cuff buttons, fobs, brooches, hat pins, veil pins, barrettes, bracelets, chains and the numerous other little things without which your jewelry outfit will be incomplete. It's wonderful, too, how much a pretty, dainty piece of jewelry will add to a costume.

Our values are best, and prices lowest. We are always glad to show goods, too; so even though you have not quite decided what you want, come in and look around, anyhow. We'll be glad to see you.

Cordially yours, A. J. Reinhardt.

Burglars recently entered the store of Wilson & Litcher, Hampden, N. Dak., and stole about $500 worth of jewelry.

Store Service and Advertising.

ADVERTISING is not a substitute for hard work.

In fact nothing has been discovered as yet that will take the place of labor unless it is to be born rich. To be sure some "get-rich-quick" artists are alleged to have a receipt that lifts them out of the laboring class but it usually furnishes work for their lawyers. Frequently it puts them in the hard labor class for 5, 10 or 20 years, with some time off for good behavior.

The mere insertion of an advertisement calling attention to a certain line of goods will not sell those goods unless it is backed up by intelligent, well-directed efforts in the store. Service must follow advertising and unless it does advertising is a failure.

The function of advertising is to bring prospective buyers into the store, nothing more. When they arrive, advertising has done its duty. It is up to the merchant and his assistants to do the rest. The best advertising matter ever written will not cause an anxious buyer to crawl under the counter or up a ladder to get what is desired. Sales result from the service rendered and not from the advertising. Enthusiasm created by clever publicity will cool rapidly if greeted by frosts within the store.

But advertising will pay tremendously when the service within the store is directed intelligently. Advertised goods should be displayed prominently, should be shown willingly by willing workers. Unless you render such service don't advertise. Sell out.—*General Merchants' Review.*

Talk Optimism to the Customer.

"BUSINESS in the Milwaukee jewelry field is all right," said a well-known jeweler of that city recently. "If it is not satisfactory, then I believe that it is the fault of the jeweler himself. Too many jewelers put forth all their efforts for the holiday trade and then grow careless for the remainder of the year. I think that one big mistake that jewelers are apt to make at this time of the year is to be continually crying out to their customers that business is bad.

"The jeweler should see to it that business is satisfactory, and if he cannot do that, then by all means let him keep it from the customer. News of a fine business always has a tendency to bring better trade."

Repartee in the Show Window.

IN a certain small village there were two butchers living in the same street. One placarded his sausages at 1s. a pound and the rival promptly placed 8d. on his card.

No. 1 then placed a notice in his window, saying that sausages under 1s. could not be guaranteed.

No. 2's response to this was the announcement, "I have supplied sausages to the king."

In the opposite window the following morning appeared an extra large card bearing the words, "God Save the King."—*Michigan Tradesman.*



Early Christmas Advertising and Restored Confidence Mark the Close of 1908.

Written expressly for The Jewelers' Circular-Weekly by Robert Francis Nattan.

INCREASED activity in all lines following election has operated to bring about unusually early holiday advertising on the part of some retail jewelers. The time for the return of prosperity is now no longer conjectural, being definitely settled by economic and industrial conditions. Many observing merchants have, in fact, a slight apprehension that business may be altogether too brisk, at least for a short while. This sounds strange, but nevertheless it's true.

Reports from the various industrial centers are all most optimistic. The clock and watch companies are settling down, or have already settled down, to a normal working basis by having enlarged their working forces and increased the number of their working hours. Heavier freight business by the railroads is reported, empty freight cars on sidings not being so common now as they were earlier in the year in many places.

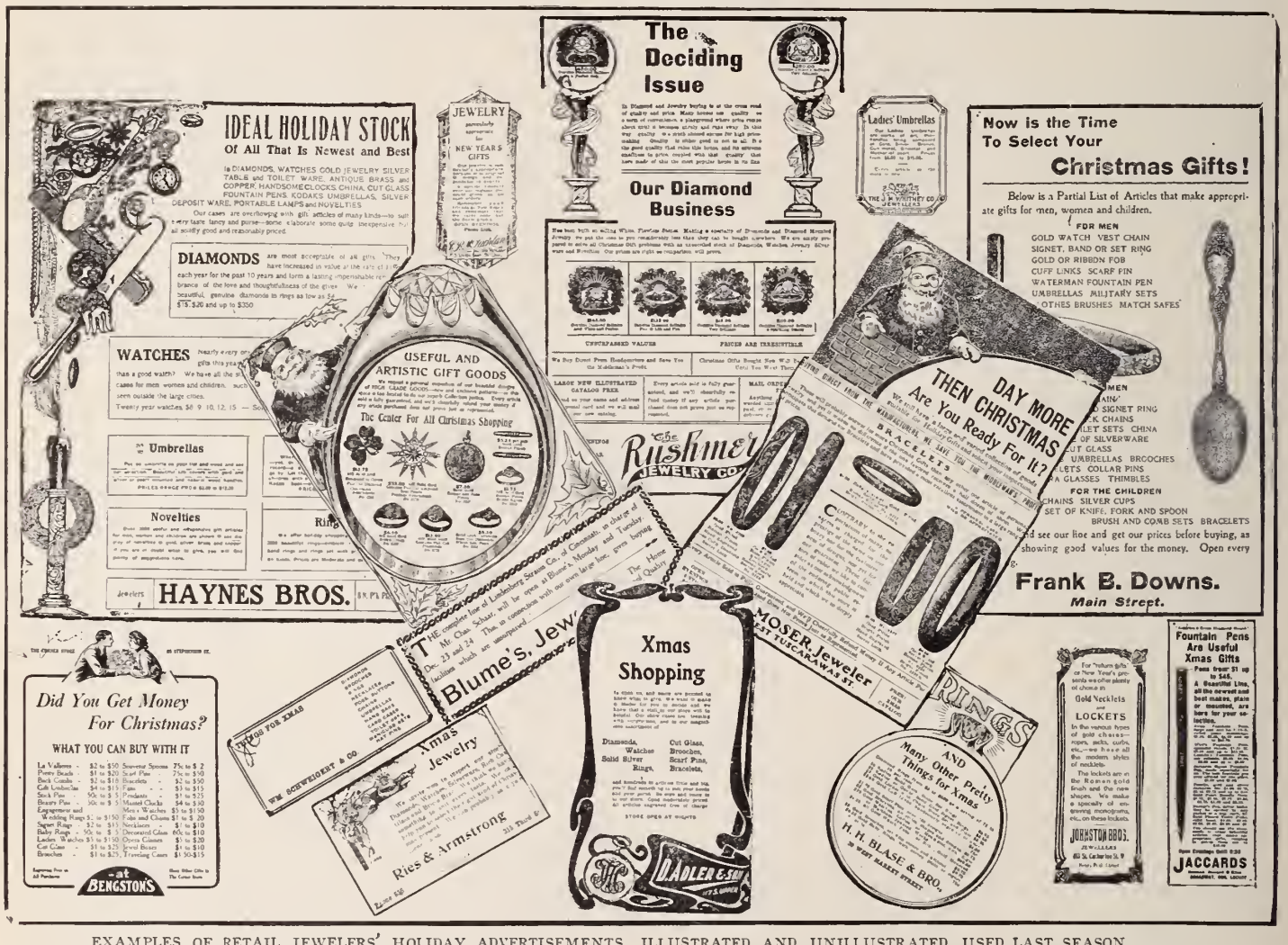
A canvass made by the National Association of Manufacturers indicates that at least 650,000 idle men have now been put to work by improved manufacturing interests of the country.

As a result of the passing of the feeling of uncertainty and lack of confidence which for a time hampered commercial interests, a large coal company in Pittsburg has closed contracts for improvements in its many mines to cost $500,000, and the Pittsburg, Pa., papers of Nov. 10 carried advertisements for 500 additional miners, notwithstanding the fact that 7,000 men had already been at work in the mines.

All this is simply objective evidence of returning prosperity and indicates why advertisers have made plans to make their respective campaigns earlier and more vigorous than ever.

During the holiday season the demand already exists and need not be created. Consequently holiday advertising should appeal to aesthetic tastes and to the desires of prospective gift givers. The advertisements should actually teem with suggestions and should have that magnetic selling quality which is merely the creation in the mind of the reader of the desire to possess the thing advertised. If illustrations are used at all they should be line cuts, halftones being ill adapted to ordinary newspaper advertising.

The illustration forming part of the border in the advertisement of Haynes Bros., Newark, O., offers a number of suggestions



EXAMPLES OF RETAIL JEWELERS' HOLIDAY ADVERTISEMENTS, ILLUSTRATED AND UNILLUSTRATED, USED LAST SEASON.

Reports from the various industrial centers are all most optimistic. The clock and watch companies are settling down, or have already settled down, to a normal working basis by having enlarged their working forces and increased the number of their

for Christmas gifts. The announcement has been reduced from 11¾ inches by nine inches. The typographical display in the introduction would look better had certain words not been emphasized by means of large caps. The combination does not make a very pleasing contrast.

The attractive little announcement of L. R. McLachlan, Winnipeg, Man., occupied a space of four and one-quarter inches, single column. In the original the advertiser says

Retail Advertising Department.

that his jewelry is particularly appropriate because of its originality and dependability.

"The Deciding Issue" is the catch phrase of a well-balanced advertisement of 11 inches, triple column, used by the Rushmer Jewelry Co., Pueblo, Colo. The line illustrations stand out quite prominently.

The J. M. Whitney Co., Victoria, B. C., made a special feature of ladies' umbrellas in a catchy little advertisement of three inches, single column.

Frank B. Downs, Ashland, O., in his announcement of 11½ inches, triple column, gives a list of gifts suitable for men and women.

E. A. Moser, Canton, O., uses a timely illustration showing old Santa Claus emerging from the chimney, the heavy snow flakes falling around him. The advertiser gives a plausible argument in favor of the purchase of bracelets as Christmas gifts.

C. H. Blume, Marietta, O., makes probably a more appropriate application of the genial old character that brings joy to the children's hearts by depicting him in the act of holding in his hands a large diamond ring. This announcement has been reduced from nine and one half inches, triple column.

An unusual typographical arrangement characterizes the advertisement of Wm. Schweigert & Co., Augusta, Ga., which was printed during the last holiday season in a space of two inches, double column.

It is possible that many readers might consider the question, "Did you get money for Christmas?" used in the advertisement of Ed. Bengston, Freeport, Ill., as somewhat impertinent. "What you can buy for your Christmas money" would be a more fitting catch phrase. The illustration serves no helpful purpose. A piece of jewelry or some emblem of Yuletide would have been much more appropriate.

"Christmas Shopping" is a good catch phrase, and was used in the advertisement of D. Adler & Son, Lexington, Ky. This announcement, which originally occupied seven and one-half inches, double column, shows up well. There is just enough white space allowed around the typographical display, but the heavy black quaintly designed border might be criticized by some as being too funereal.

"Rings and many other pretty things for Christmas" is the catch phrase used by H. H. Blase & Bro., Wilkes-Barre, Pa., in an advertisement of five and one-half inches, double column. There is printed a long list of jewelry stock accompanied by prices to suit every purse.

The advertisement of Johnston Bros., Montreal, Que., offers a good suggestion in the way of "return" gifts. Gold necklets and lockets are advertised convincingly in five and one-half inches, single column.

The utility of the fountain pen is used as the main argument in the advertisement of the Mermod, Jaccard & King Jewelry Co., St. Louis, Mo. The ad. has been reduced from six and one-quarter inches, single column.

TWO NOVEL FOLDERS.

Two novel advertising folders which have just been issued by Henry Birks & Sons, Montreal, Que., are illustrated herewith. One is a three-leaf folder which, when folded up, shows the inscription, "Put a Dollar Bill in Here." This is only four and one-half inches long by three inches wide, and fits conveniently in a neat little return envelope addressed to the firm. The folder advertises an ink pencil which the concern offers to furnish in a suitable box for the small sum of $1. There are blank spaces in the folder for the name and address of the purchaser.

Another novelty distributed by the same concern is a two-leaf folder, 2¼ by 5⅝ inches, advertising shirt-waist rings. The folder is blue, printed in black, the illustrations being photographic brown printed on a cream-colored slip that is pasted down on the first inside leaf of the folder. Seven different styles of shirt-waist rings are illustrated. The rings are graphically described and prices are quoted on the adjoining leaf. The vogue of these rings arose from the fad of matching dress fabrics with precious and semi-precious stones.



A NOVELTY IN THREE-LEAF FOLDERS.

An Obedient Advertiser.

WIFIE—Be sure to advertise for Fido in the morning newspapers.

Next day the wife read as follows in the newspapers:

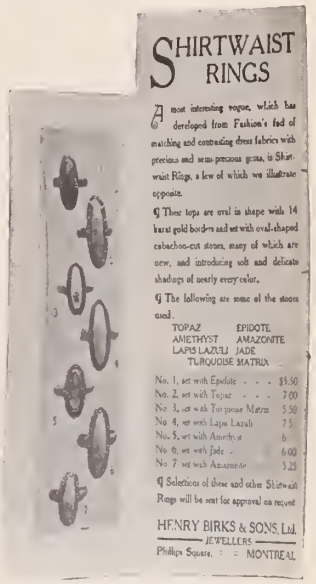
"Lost—A mangy lapdog, with one eye and no tail. Too fat to walk. Answers to the name of Fido. If returned stuffed, large reward."—*Philadelphia Inquirer.*

The jewelry store in the First National Bank block at Alexandria, S. Dak., owned by H. D. Strauch, was entered by burglars, recently, and goods, consisting principally of watches, valued at $2,000 were stolen.

What Some Jewelers Say.

HOLIDAY gifts, in gold or silver, of simple or elaborate design. The designs of the simplest are as artistic as the more intricate patterns. Our patrons expect the best from us, and we meet their expectations. Gold beads from $7 to $60. Fancy necklaces with pearls, fancy sapphires, peridot aquamarines, topaz and amethysts. C. J. Monson, Jr., & Co., New Haven, Conn.

Select your Christmas Gift Now.—Nothing gained by waiting until the last few days, but much gained by a look now at our complete stock of things suitable for gifts, including diamonds, watches, rings, cuff links, pins for scarfs, hats, etc., chains and fobs, lockets and countless other acceptable articles in which quality is unsurpassed and prices right. Fred. Weber, Meriden, Conn.



AN ODD TWO-LEAF FOLDER.

Watches.—If there is any one place on earth where a man needs reliable time, it's on a railroad train. Doesn't matter whether he's at the throttle, punching tickets or occupying a passenger's seat. The railroad watch is the watch that must have the very best of care to give timing results. We know of none more competent or having better facilities to do fine watch work than we. Gordon's, Shreveport, La.

When you buy sterling silverware remember that the four great essentials of desirable silver—artistic patterns, correct style, proper finish and the quality that endures—all are perfectly combined in our sterling silverware. You will find the greatest variety of new patterns at the very lowest prices at the Berg-Arduser Co., Dubuque, Ia.

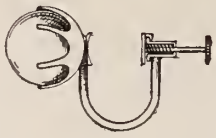
Here is the fob that will please. It's certain that you won't find a wider variety or a finer selection of fobs elsewhere. Beautiful seals and mountings, dependable quality and very moderate prices. Special—Initial fobs, silver plated, very neat, 75c. C. L. Ruth & Son, Montgomery, Ala.

I. Simons, formerly of Gadsden, Ala., is now located in Louisville, Ky.



THE LATEST AND BEST

Ear Wire



FOR UNPIERCED EARS

Patent Applied for

Easily Adjusted and Have a Firmer Hold than with Screw

Try a Sample Dozen

HERPERS BROS., 18 Crawford St., **Newark, N. J.**

New York Office: 41-43 Maiden Lane



WHILE THEY LAST

We will sell you a Stehman, Reversible, Ball-Base Engraving Block for

$11.75

As the supply is limited you should order at once to secure this exceptional offer.

Height, including pad, 7 inches, but can be adjusted to 8½ inches. Weight, 15 lbs. The tools comprising the set as shown include: 1 full set of Pins and Pegs, 1 Spoon Holder, 1 Button Holder, 1 Ring Holder.

A. ZAREMBOWITZ, 250 East Houston St., NEW YORK


As Received

BRESLAVSKY BROS.

Jewelry Repairers

Coloring, Plating and Special Order Work

51-53 Maiden Lane, New York


As Delivered

Prompt and careful attention to our customers' needs has built up our reputation for good and efficient work, and we can well say that our twenty-five years' experience is a certain guarantee of good results.

JUST TRY US



HERMAN KOHLBUSCH, Sr.,

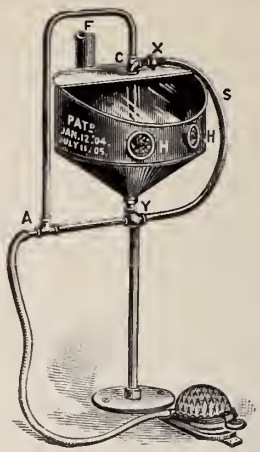
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WORKSHOP NOTES AND QUERIES

[Answers are also solicited from our readers to the questions published on this page.]
No attention paid to communications unless accompanied by full name and address of the writer.

QUESTION No. 2157.—**To Restore Turquoise Color.**—*A customer has a genuine turquoise matrix which has been worn about a year. Of late it has turned a dark green and has an oily appearance. What causes this, and what will restore it to its natural color? The stone is sound and has no cracks.* M. B.

ANSWER:—(1) The restoring of the blue color of a pale turquoise is often accomplished by immersion in a solution of carbonate of soda. A solution of cyanide of potash will also be effective when the discoloring is caused by grease. (2) The blue color in turquoise is generally, although not always, unstable. Many turquoises are said to be easily affected by perspiration. The original fine color which has been bleached or exposed to sunlight can sometimes be restored by immersing it in ammonia, or by the application of grease; even, it is said, by wearing it in such a way that it will remain in contact with the natural grease of the hand. Since the alteration in color usually proceeds gradually from outside the center, it is possible to improve the stone from time to time. The color is often improved by impregnating the stone with Berlin blue. Such treatment gives a dingy color under candle light, and when immersed in ammonia the stones become green or lose their color altogether.

QUESTION No. 2158.—**Karat of $5 Gold Coin.**—*Kindly furnish us with the following information: What karat is the United States $5 gold coin? In order to reduce the gold in a $5 gold piece to 10-karat gold for jewelry, how many pennyweights of alloy must be used?* P. B.

ANSWER:—The fineness of a United States $5 gold coin is expressed in decimals as 900/1000, or, in common language, the gold contained in a United States coin contains 10 per cent. of alloy. The weight of a $5 gold piece is 130 grains, of which 13 grains are alloy and 117 grains are pure gold. To reduce a $5 gold piece to 10 karat you would have to add 150 grains of alloy, part in silver and part in copper. More accurate proportions may be given when greater quantities are under consideration.

QUESTION No. 2159.—**To Polish Celluloid.**—*Will you kindly inform us in your next issue how to polish celluloid?* B. & F.

ANSWER:—Prepare a kind of putty of hot soap, free from resin, in which equal parts of flour of emery and fine pumice have been mixed. It is best to have a leather buff on a lathe; use in connection with above preparation.

QUESTION No. 2160.—**To Imitate Old Silver.**—*Can you tell me how to imitate old silver? I have some pieces to which I want to give an antique effect.* C. L.

ANSWER:—There are so many articles made to imitate old silver and the shades produced are of so many different hues that it is hard to describe a proper shade. The shade should be to imitate silver that is very old and much tarnished, giving a light and dark brown, the darkest always being the deep recesses, to imitate a tarnish where a polishing cloth cannot easily clean. There are many formulas used, nearly all producing the dark brown color. The colors may be relieved by scratch-brushing with a scratch-brush of soft bristles, using old wet pumice and water. The relief must be produced to suit the taste of the operator. When dipping light plated articles in any of the browning solutions that contain cyanide care must be taken that the same does not remove the silver by too long exposure. Prepare an oxidizing bath by using ammonium chloride, two parts; Cupric sulphate, two parts; nitrate of potash, one part; acetic acid, five parts. If only part of the piece is to be colored, then the liquid can be painted on with a camel's-hair brush; but if the whole piece is to be brown, heat the object and dip in the solution. Another bath is composed of equal parts of cupric sulphate and salammoniac in strong vinegar. The objects are left in the bath just long enough to obtain the shade desired, and should then be washed off several times in water. If a white shade is desired, in contrast to the dark, dip a wad in a solution of cyanide and water and swab the part over with it. A light shade will thus be produced. To obtain a burnished black lasting surface, burnish the parts over with a blood stone. All old silver pieces that are not used for liquids should be well lacquered, which will give a better appearance to the piece and will hold the finish better.

QUESTION No. 2161.—**Gilding Without Current.**—*How can I do gilding on copper, brass and silver without the aid of electric current? Also tell me how to produce the yellow and red gold for above purposes.* G. W. C.

ANSWER:—For gilding without the use of the electric current, you must make use of a solution for rubbing in, which is produced as follows: For yellow gold, dissolve four grains fine gold in 35 grains aqua regia. In this liquid dip small pieces of linen and hang over the solution to dry. The soaked linen is hung over the solution to catch the drops and save them. When all the liquid is absorbed in the linen and is dried, place in a sheet-iron box that is tightly covered, and put the box in fire and heat enough so that the linen will be burned to fine ashes. The fine particles of gold and ashes are carefully gathered together. The articles to be gilded are thoroughly cleaned and the gold dust is applied with a cork and rubbed in. The cork is first dipped in salt water, then in the gold powder, and rubbed on the articles. For the deep places, use a fine wood stick in place of the cork. For a red gold, add to the above four grains dissolved gold verdigree, four grains pulverized salammoniac and one grain saltpeter. Then let the linen pieces absorb the liquid and use as described above.

QUESTION No. 2162.—**Magnalium.**—*Will you kindly tell me what are the characteristics of magnalium?* W. T. C.

ANSWER:—Magnalium is an alloy of aluminum magnesium, and was invented in Germany. It is imported in pigs or ingots for castings or forgings, and can be handled by the ordinary foundryman or blacksmith. It forges about like Swedish steel, and can be made into plates, bars, rods, wire, tubing, etc., and in any form it is claimed that it shows a far greater strength than aluminum, in spite of its being lighter, its specific gravity being about 2.5, while that of pure aluminum is 2.64. Other claims are as follows: It can be worked or machined about like brass, giving a smooth surface of silvery color. Clean, sharp holes can be bored and perfect screw threads can be cut in the metal. The finest files can be used on it successfully. The tool speed is about twice that of aluminum.

It attains and maintains a high polish, resists oxydization, is unaffected by dry or damp air, water, gaseous ammonia, carbonic acid, sulphurate of hydrogen and most organic gases. It is very slightly affected by saltpeter or sulphuric acid, and more rapidly by alkalies or strong alkaline solutions. It is slightly attacked by salt water and should be lacquered or painted where it will be exposed to sea water. Magnalium is very close grained and can be polished, etched, engraved, pickled, etc., without any trouble. It is very ductile and can be forged, rolled, annealed, drawn, etc. Magnalium can be soldered by any ordinary workman using magnalium solder after a little practice. Its electric conductivity is 56 per cent. that of pure copper. The melting point is 1185 to 1250 F. Its specific heat is 0.2185. Among the numerous articles which have been made of magnalium are watch cases and optical goods.

The "Deutscher Uhrmacher Kalendar" for the year 1909 has just been issued. This is the 32d annual edition and represents in addition to its usual miscellaneous information of practical use to watchmakers an exhaustive treatise on the pendulum and its application, which is most ably discussed by Richard Felz. The careful perusal of the contents of this calendar may be safely recommended to all horologists who take an active interest in their occupation. It has been edited by Carl Marfels, of the *Deutsche Uhrmacher-Zeitung*.

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THE BRITISH POTTERY INDUSTRY.

Some Statistics of Cost of Manufacture and Foreign Trade.

SPECIAL AGENT Charles M. Pepper, in writing from London, states that the value of the output of the British potteries is variously estimated at from $27,750,000 to $39,000,000, and gives the following trade details:

The estimate of output which receives the most credence is that of $30,000,000 annually. The number of operatives employed in the pottery industry is placed in the returns of the British census for 1901 at 135,618. This includes 69,256 engaged in brick, tile and terra-cotta works and 66,362 in earthen ware, china ware, porcelain, etc. According to the manufacturers approximately the same figures hold in 1908. The proportion of the sexes in 1901 was males, 105,681; females, 29,937. In 1908 the number of female operatives had largely increased.

The potteries are located in various parts of the United Kingdom, including Staffordshire, London, Bristol, Leeds, Newcastle-on-Tyne and other small districts. The bulk of the manufactories, however, are in Staffordshire, in the west of England, where extensive beds of clay and marl have been the basis of the industry for nearly two centuries. It is estimated that 80 per cent. of the pottery manufactured in the United Kingdom is in this district.

Unmanufactured pottery, which consists chiefly of china clay or kaolin and ball clay, was exported in 1907 to the amount of $3,438,762. Both ball clay and china clay are exported largely to the United States. In 1907, out of 655,000 tons of china and ball clay exported to all countries, 234,278 tons went to the United States. Roughly, it is calculated that 40 per cent. of the exports of unmanufactured clay, year in and year out, are to the United States. England is the only country in which ball clay is produced.

FOREIGN MARKETS FOR BRITISH POTTERY.

The total exports of manufactured pottery to all countries average approximately $12,000,000 annually. In recent years the exports of red pottery and brown stone ware and common crockery and manufactures of clay have decreased almost to the vanishing point. There has also been a falling off in the exportation of fire bricks, glazed bricks, etc.

The exports of earthen and china ware and manufactures of clay from the United Kingdom for the calendar years 1906 and 1907 and for the first eight months of 1908 are shown in the next columns:

It should be noted that while the United Kingdom exports to the Continent, the imports of pottery from Continental countries are large. For the calendar year 1907 the imports in round numbers were: France, $955,000; Germany, $1,585,000; Holland, $1,752,000; Belgium, $160,000; total, $4,452,000.

There are minor importations of sanitary ware specialties, such as closet basins, from the United States, amounting to perhaps $25,000 per annum.

The imports of British pottery into the United States are better understood from the official statistics. For the last three fiscal years the imports of china, porcelain, parian and bisque, both undecorated and decorated, has been as follows: In 1906, $2,759,387; 1907, $3,147,840; 1908, $3,147,310.

THE STAFFORDSHIRE DISTRICT.

Substantially the sum total of these imports are from the Staffordshire district, since it does a business of approximately $3,000,000 per year with the United States. A sketch of Staffordshire is therefore given. The district is generally called "the Potteries."

The industry is centered in a comparatively restricted area, which comprises six or seven towns, and has a population of 235,000, of whom about 45,000 of both sexes are employed in the earthen ware and china ware factories. The chief centers are Burslem, Hanley, Tunstall, Stoke-on-Trent, Fenton, Longton and Etruria. In these towns there are differences in the classes of goods manufactured, as, for instance, at Burslem, Hanley and Stoke, china ware, earthen ware, tiles and sanitary ware; Tunstall earthen ware, tiles and earthen ware; Longton, bone, china and earthenware; Etruria, high-class china ware. In all there are about 300 potteries.

COST ELEMENTS OF PRODUCTION.

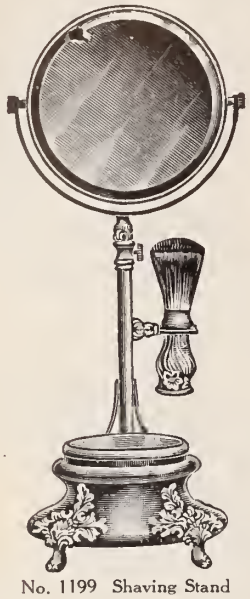
The cost elements of production in the Staffordshire potteries are divided roughly into establishment charges or working expenses, raw material and labor. The proportion of these elements differs somewhat according to the classes of articles manufactured, the improvements made in the factories by means of labor-saving devices and some local factors. Since some of the potteries represent an investment dating back a century and a half, it is extremely difficult to arrive at any conclusion regarding the amount of capital which should be counted as representing the value of the plant. In this element good will and established reputation of the goods produced would also have to be considered.

Notwithstanding the difficulty of arriving at an accurate conclusion, the three factors of establishment charges or working expenses, materials and labor are usually divided into equal parts of 33⅓ per cent. This is in particular true of the potteries whose output is decorated ware and common china. A few factories count labor as high as 50 per cent.

The chief materials used by the potteries and which have to be assembled for the manufacture of the finished product are china clay, ball clay, flint, dry spar, semi-decomposed granite stone, zinc and lead oxides, boracic acid and cobalt. For one

EXPORTS OF EARTHEN WARE, CHINA, ETC., FROM GREAT BRITAIN, 1906-1908.

Description.	1906.	1907	1908. (8 *months*).
BY ARTICLES.			
Porcelain, china ware and parian	$850,756	$460,594	$433,176
Floor tiles for tesselated pavement; all other tiles (except roofing and street paving); Sanitary ware; other earthen ware, including semi-porcelain and majolica	8,109,545	9,629,153	6,263,022
Jet, Rockingham, and glazed terra-cotta ware	10,263	16,584	43,749
Red pottery, stone ware, brown and yellow ware	1,588,318	1,417,572	829,183
Other sorts, including electrical ware, door fittings and chemical ware	1,031,478	879,882	340,796
Total	$11,590,360	$12,403,785	$7,909,926
BY COUNTRIES.			
United States	$2,785,901	$2,988,829	$1,675,414
Germany	378,263	429,298	199,749
France	292,856	318,190	233,250
Brazil	582,510	732,369	412,328
Argentina	899,733	870,587	639,413
British South Africa	546,372	563,875	242,346
British East Indies	781,764	601,576	598,063
Australia	870,344	1,169,638	704,065
New Zealand	478,839	615,383	361,293
Canada	1,228,917	1,486,033	926,576
Other countries	2,744,861	2,628,007	1,946,999
Total	$11,590,360	$12,403,785	$7,909,926



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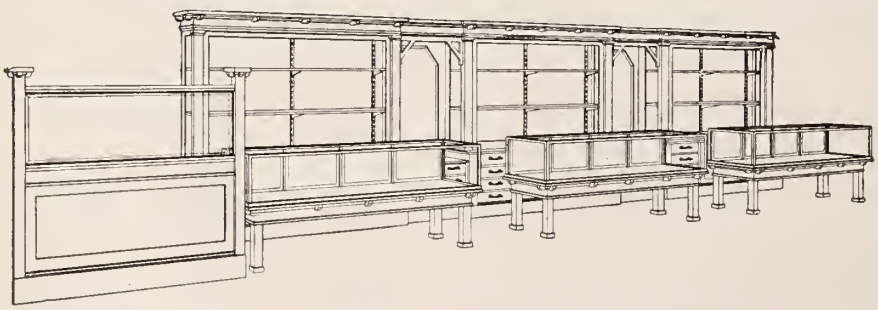
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set of potteries which manufacture bone china, calcined bone to the quantity of 5,000 to 6,000 tons, is imported annually from Argentina.

The china clay is brought from Cornwall, Devonshire and Dorsetshire, but chiefly from Cornwall. Flint is imported from the coast of France and Jersey Isle. Supplies of borax are from the United States, potters' colors from local works and from the Continent, and liquid gold from the same source. The Cornwall clay is declared to be the best in the world for all kinds of paste and earthen ware and heavy importations of it are made into Staffordshire.

Wages in the potteries are based entirely on the piece-rate system, and this adds to the difficulty of obtaining an average wage rate, since earnings vary in the different establishments according to the kinds of goods manufactured and also according to the skill of the workmen. A loss of wages is usually noted in connection with the factories running on short time without any decrease in the rates for the piecework. Manufacturing potters also complain of a similar loss on their capital investment, as many of the factories do not run to the full working capacity. Most of the manufacturers count as an element of cost in connection with wages the charge put upon them through the requirements of the factories' act and also the employers' liability act. They are required to provide insurance against lead poisoning. The wage scale is usually arranged by agreement between the manufacturers and the operatives. Where an agreement is not reached resort is had to the Government board of conciliation, which seeks to arbitrate the difference. Strikes are not common. Notwithstanding the piecework system, the lack of full time at some seasons and the irregularity of the workmen in the busy seasons who fail to report for work on Monday, a general average of the wages was arrived at in the official investigation made from 1905 to 1907 by the British Board of Trade.

This investigation showed the wages per week for pottery manufacture in October, 1905, in the towns of Stoke-on-Trent and Hanley, which have the same scale as the other pottery towns, to be as follows: Potters, 25s. to 35s. ($6.08 to $8.51); ovenmen, 30s. ($7.29); painters, gilders and decorators, 30s to 40s. ($7.29 to $9.72); laborers, 18s. ($4.37). These rates are for the full ordinary week in Summer, with the Saturday half-holiday excluded. This week is taken as representing 54½ hours. In Winter the hours of work are shorter and the total earnings are less. During the last 10 years the average rate for piecework is said by some manufacturers to have advanced about five per cent.

A notable feature of the present tendency in the pottery industry is the increase in the number of females employed. The law permits the employment of both boys and girls over the age of 10, but this employment is regulated by the stringent provisions of the factories' act. The female employes, with very few exceptions, range in age from 12 years upward. The number of girls is constantly increasing, probably in a higher proportion than that of the mature women. Yet the number of the latter is large.

A leading cause in the increase of female employment has been the change during the last few years in the classes of pottery manufactured, the demand for decorated ware having opened up a wide field for girls and women, who perform this kind of work satisfactorily. There is complaint against the system on the part of the male workers as tending to lower the wage rate and to drive them into other employments.

POTTERY FREIGHT RATES FOR ENGLISH MARKET.

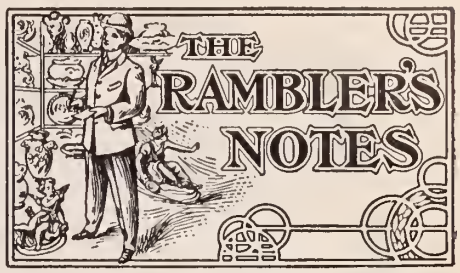
Freight charges for the manufactured products are considered by the potters of more importance than the charges for the transport of raw material. The Trent and Mersey Canal being owned by the North Staffordshire Railway Co., it follows that there is no real competition between the railway and the canal system. Some of the largest potteries have their own canal-boats, but most of the carrying on the canal is done by two large companies. In connection with the transportation rates it should be stated that the railway and canal companies collect and deliver the goods, this charge being included in the freight rate. The general railway rate for raw material, loose earthen ware, etc., is based on two-ton lots, no reduction being made for larger shipments or for train loads. The rate for china and earthen ware goods, parian, porcelain, etc., is based on crates or packages of three hundredweight, or 336 pounds.

By far the largest number of shipments is made to Baltimore, that port apparently serving as the cheapest place for distribution to interior points. The relation of the different ports to one another is shown in the following shipping circular summary of earthen ware exports (number of packages) through Liverpool to the United States from Jan. 1 to Aug. 26, 1908: Boston, 3,846; New York, 4,048; Baltimore, 12,475; Philadelphia, 3,533; New Orleans, 3,404; Newport, 485; San Francisco, 39; Portland, Me., 3,771; Galveston, 667; inland points, 570; total, 32,838.

The number of packages shipped to the United States averages above 50,000 per annum. For the last five years the shipments have been as follows: In 1903, 54,689; 1904, 51,697; 1905, 45,896; 1906, 51,982; 1907, 56,071.

BASIS OF SELLING PRICES.

In marketing the various earthen ware and china ware products the general range of selling prices is fixed by the manufacturing potters by agreement among themselves. In 1907 an advance was made in some lines, owing to the increased cost of coal. The average of cost prices which was established by the Earthen Ware Manufacturers' Association in 1901, and which is comprised in a bulky confidential volume for the trade entitled Schedules of Cost Taking, has not changed materially since then. It is still standard and is the basis on which the selling price is established. Some of the manufacturers after allowing for five per cent. interest fix the expectation of profits at 12½ per cent., while others are content with 10 per cent. Retail prices are assumed to be 50 per cent. above factory prices, this including transportation and other charges.



NOVELTIES IN CUT GLASS

THE development of the cut glass industry has led to the manufacture of a great many articles of utility, but the buyer is also offered a large assortment of novelties as well. Toilet articles in cut glass are becoming a popular adjunct to the up-to-date jeweler's line. He can now offer his patrons pin trays, ring stands, cream jars, soap boxes, and, in fact, everything that is needed for the dressing table. These articles are less expensive than silver, and do not tarnish. Typical examples of what can be accomplished in making dainty novelties in cut glass may be seen at the New York salesrooms of the Maple City Glass Co., 253 Broadway, New York, where the line of toilet articles is very complete. H. B. Stites, the New York representative, in speaking of trade conditions, said that the factory was at present rushed trying to get out western orders. The variety of popular patterns include the hob nail, buzz star, Marswell star, beaded work, flash star and common star designs. Among the latest articles offered to the trade are fern jars made in deep shapes and having an inner lining of silver. One large dish suitable for drooping ferns or flowers now being shown, has three standards of clear glass. The body of the dish is highly cut.

*

ATTRACTIVE ENGLISH CHINA

WITH the approach of the holidays, retail jewelers should be alive to every opportunity to secure attractive novelties with which to replenish their stocks, and thus afford the visitor a chance to select a Christmas gift which will be unique and at the same time useful. Dainty china ware of unusual design is always a drawing card with the holiday shopper, and the thousand-and-one designs offered by the large importing firms gives ample opportunity for a careful selection. The jeweler on the lookout for odd designs can profitably include several of the lines of Royal Doulton ware now to be seen at the salesrooms of the W. S. Pitcairn Co., 44 Murray St., New York. One line which is called the "Coal Black Team" is decorated with representations of colored urchins playing cricket. The expression, pose and action obtained in the sketches are most lifelike, as is the misfit clothing and vivid colors associated with negro caricature.

THE RAMBLER.

Eli Fulmer, Easton, Pa., has erected a large illuminated clock on the sidewalk in front of his store.

Robert T. Garman, Tyrone, Pa., has just completed extensive improvements in the exterior of his store.



Write for Catalogue C.

5046

The Lamp Line for the Jewelers

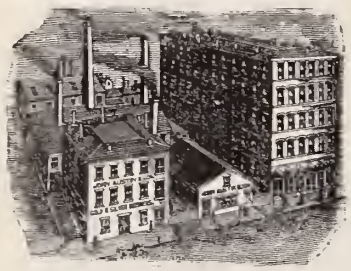
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Highest Price Paid for Gold, Silver and Platinum **Platinum and Gold Fillings Refined by the Russian Method**

Established 1879 **Manufacturer of**

LOUIS W. HRABA — Fine Leather Goods

29 East 19th St., New York **Exclusively for the Jewelry Trade**

Words Fail to Express the Appreciation



For Gifts

Mercantile

Fountain Pen

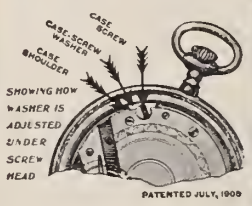
The pen that is well known for its usefulness and uniform high quality. There is a place for a Mercantile in the daily outfit of everyone. They bridge the gap between high-priced pens and the cheap kind that are sold with misgivings.

In a wide range of styles—from plain, at $1.50 list, to handsomely gold-mounted, at $30.00 and upwards.

The purchasing discretion of not only your best trade, but new trade, will always recognize the superior value of this time-tested make.

Our new Gift Booklet is of interest to every dealer. Send for one.

Aikin-Lambert Co.
15-19 Maiden Lane
New York



PATENTED PERFECT FITTING CASE SCREW WASHER

Perfect fitting under screw-head and always ready for use. Holds movements securely, even if screw shoulder on case is worn away or sprung. Made in all sizes. Prices, gross, $1.50; 4 doz. pkg., asst., 50c.; Single doz., 15c.

For sale at all material houses.

S. URICH,

334 Columbus Ave. **New York City**

CASTINGS Gold, Silver, Bronze, Brass, German Silver, Copper and Iron.

L D.TEL. 2072 L. Supply Jewelers, Silversmiths, Die-makers, Mould-makers, etc. Bronze Forces, Hard Bronze and Iron Shells for Die-cutting Machines. Cast Iron Hub for sinking in Steel Dies. Chandelier, Undercut Work, Statuary.

AUGUST GRIFFOUL 313 HALSEY STREET NEWARK, N.J.



JEWELER'S WORK BOX

Price Each, $1.00

EVERY JEWELER NEEDS ONE
THE MOST PERFECT BOX MADE

Manufactured and For Sale by

WILLIAM DIXON, Incorporated
39 John Street NEW YORK



WE BUY

Old Gold and Silver Filings, Polishings, Sweeps, Hand Washings, etc. We will make accurate valuations and hold consignment subject to your acceptance. If valuation is not satisfactory, we reship to you at *our expense.*

WE PAY FOR OLD GOLD:

22 K. 88c. per dwt.		12 K. 48c. per dwt.	
20 K. 80c. "	"	10 K. 40c. "	"
18 K. 72c. "	"	8 K. 32c. "	"
16 K. 64c. "	"	6 K. 24c. "	"
14 K. 56c. "	"	4 K. 16c. "	"

MARKET RATES FOR SILVER AND PLATINUM

WE SELL

Gold, Silver and Platinum, various qualities, rolled flat or drawn to wire of any gage.

PRICES OF ALLOYED GOLD:

8 K. 42c. per dwt.	14 K. 66c. per dwt.
10 K. 50c. " "	16 K. 74c. " "
12 K. 58c. " "	18 K. 82c. " "

Gold and Silver Solder, either from formulas furnished, or our own. "T. B. H." Alloy, 25c. per oz. Guinea Gold, 75c. per lb. Shot Copper, 40c. lb. We will send tables for alloying without charge. They save figuring.

Try us and you will Appreciate our Squareness, Promptness and Accuracy.

T. B. HAGSTOZ, Ltd., Main Office, 709 Sansom St., Philadelphia, Pa.
SMELTERS, ASSAYERS, REFINERS

Phone 3759-R.

WM. F. RENZIEHAUSEN CO.

43-47 Oliver Street, NEWARK, N. J.

Gold and Silver Refiners

PROMPT RETURNS MADE FOR ANY MATERIAL CONTAINING PRECIOUS METALS
DEALERS IN GOLD AND SILVER, AND ROLLERS OF STERLING SILVER

Gold and Silver Anodes a Specialty

UNITED STATES SMELTING AND REFINING WORKS

L. & M. WOLLSTEIN

16 JOHN STREET, NEW YORK

SWEEP SMELTERS AND ASSAYERS

Dealers in Gold and Silver Assay Office Bars. HIGHEST and MOST PROMPT RETURNS made for Sweeps and all kinds of Waste containing precious Metals.

HIGHEST PRICES PAID FOR OLD GOLD AND SILVER

Manufacturers of STERLING SILVER. Importers of PLATINUM. Ore and Bullion Assays a Specialty

1000 FINE

Having installed a plant for refining metals **ELECTROLYTICALLY**, we are now in a position to supply the trade with

ABSOLUTELY PURE METALS

FOR MANUFACTURING AND ALLOYING

We will refine **YOUR SWEEPS** and **SCRAP** and give you **PURE METALS** in **RETURN**—or cash value if desired.

Give us a trial and let us show you what we can do for you.

Established —1887— **PENN SMELTING & REFINING WORKS** No. 906 Filbert Street PHILADELPHIA, PA.



Information About Auction Sales



We would be glad to give you free, by means of a personal letter, any information at our command regarding the conduct of an AUCTION SALE.

Information that is absolutely essential you should have before going into an AUCTION SALE, if you wish for a successful outcome.

We served for fifteen years as retail jewelers and for fifteen more have been making auction sales for retail jewelers and are, therefore, qualified to give you this information.

We have made sales in nearly every state in the Union, and for some of the largest and most progressive jewelers; sales that have averaged from $500 to $3,000 daily, that have, almost invariably, shown a handsome profit, that have left the jeweler with an absolutely clean stock, many new customers and in a vastly improved financial condition.

Our sales in cities of 20,000 and upwards usually average from $1,000 to $3,000 daily; in towns and cities smaller than this from $500 to $1,000 daily.

We give each sale our personal attention and do not send cheap substitutes; we never sell cheap or shoddy goods, neither do we misrepresent or make misleading statements about the goods we are selling. **You will have nothing to be ashamed of, and no apologies to make to your customers after our work is finished.**

We believe, if you make an AUCTION SALE, you will value the information our years of experience as retail jewelers and jewelers' auctioneers have qualified us to give you. This information will be given you freely, whether you engage us or not.

We will send you documentary proof from those we have served, that you may judge from these of our fitness to serve you.

MITCHELL & TILLOTSON

Jewelers' Auctioneers

35 MAIDEN LANE **NEW YORK**

THE JEWELERS' CIRCULAR

WITH WHICH ARE CONSOLIDATED

THE HOROLOGICAL REVIEW,

THE JEWELERS' WEEKLY.

THE JEWELERS REVIEW

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The Jewelers' Circular
Publishing Company.

11 John St., Corner Broadway, New York.

Entered as second-class matter at the New York, N. Y., Post Office.

40th Year. WEDNESDAY, DECEMBER 2, 1908. Vol. LVII., No. 18.

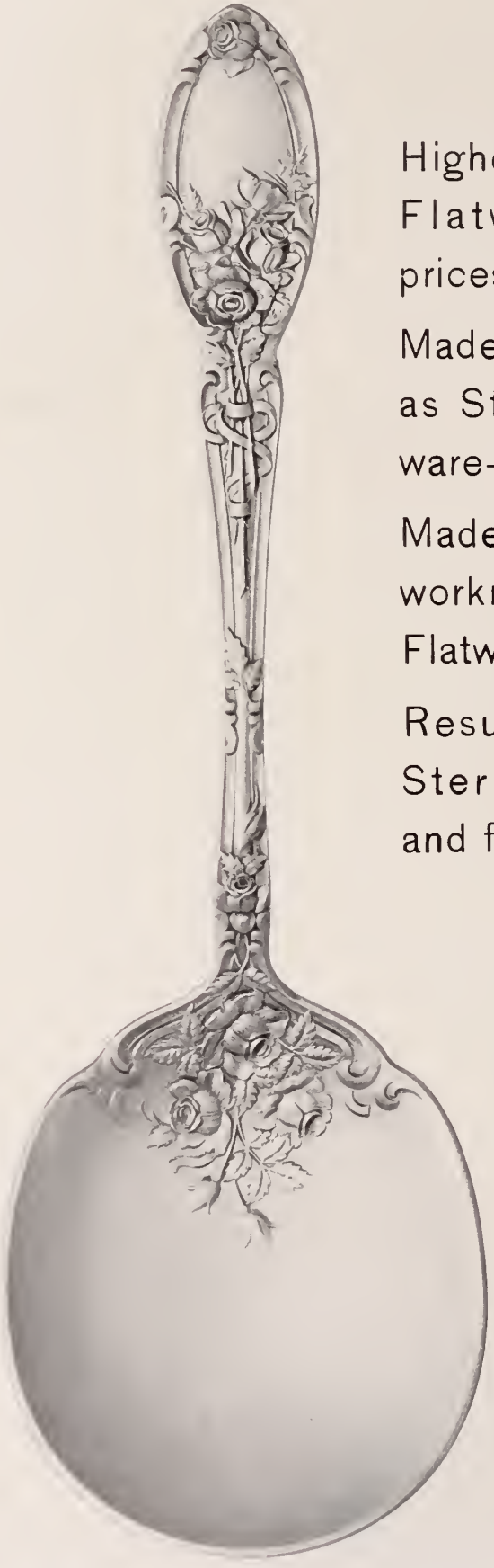


Handsome Ornamental Dish of Ivory and Silver by a Modern German Artist.

(*See Text on Page 55.*)

ALVIN PLATE

"BRIDE'S BOUQUET" and "LILY"



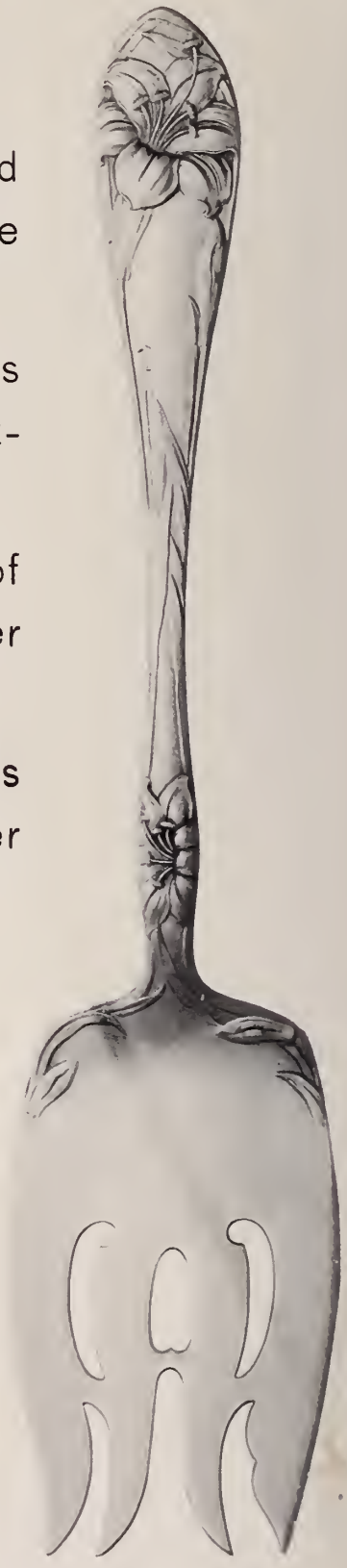
Highest grade of Plated Flatware at moderate prices—

Made by the same methods as Sterling Silver Flatware—

Made by the same class of workmen as Sterling Silver Flatware—

Result: Alvin Plate has Sterling Silver character and finish—

Price List sent on request.



ALVIN MFG. CO.
Silversmiths
NEW YORK

Pointers



The points of superiority of Fahys Gold Filled Cases stand out above all competitors—more gold value—handsomer designs—and better engraving, hand engraving, with a reliable guarantee.

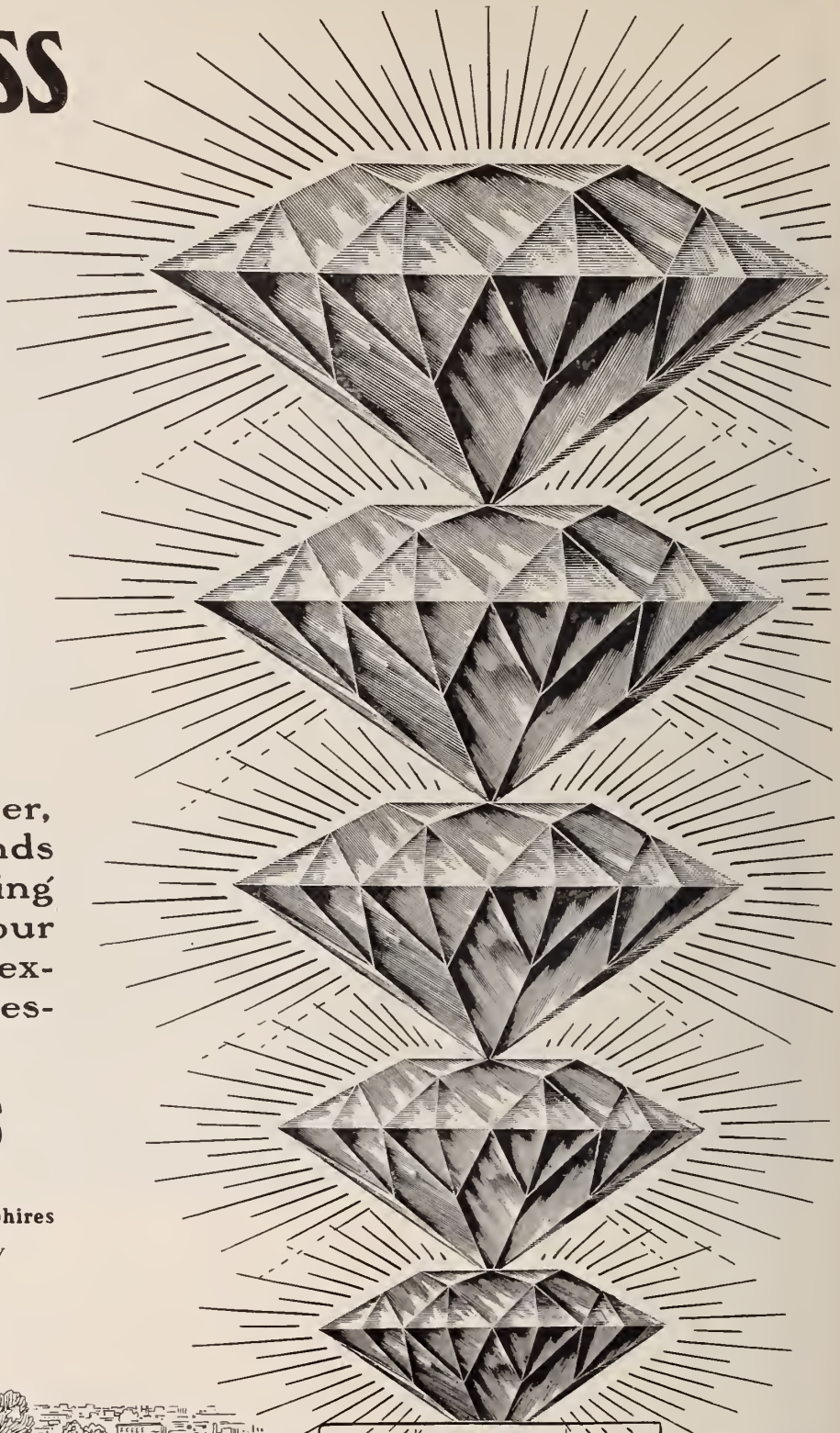
These points have made them the leading gold filled cases in each grade.

Permanent, Bristol and Montauk

JOSEPH FAHYS & CO.

NEW YORK BOSTON CHICAGO SAN FRANCISCO

ONE SUCCESS ON TOP OF ANOTHER



Our diamond business has grown larger every year. For every year hundreds more retail jewelers become convinced that our prices are lower than others charge.

Of course they are lower, for we cut the diamonds we sell in our own cutting works, and market our product without the expense of traveling salesmen.

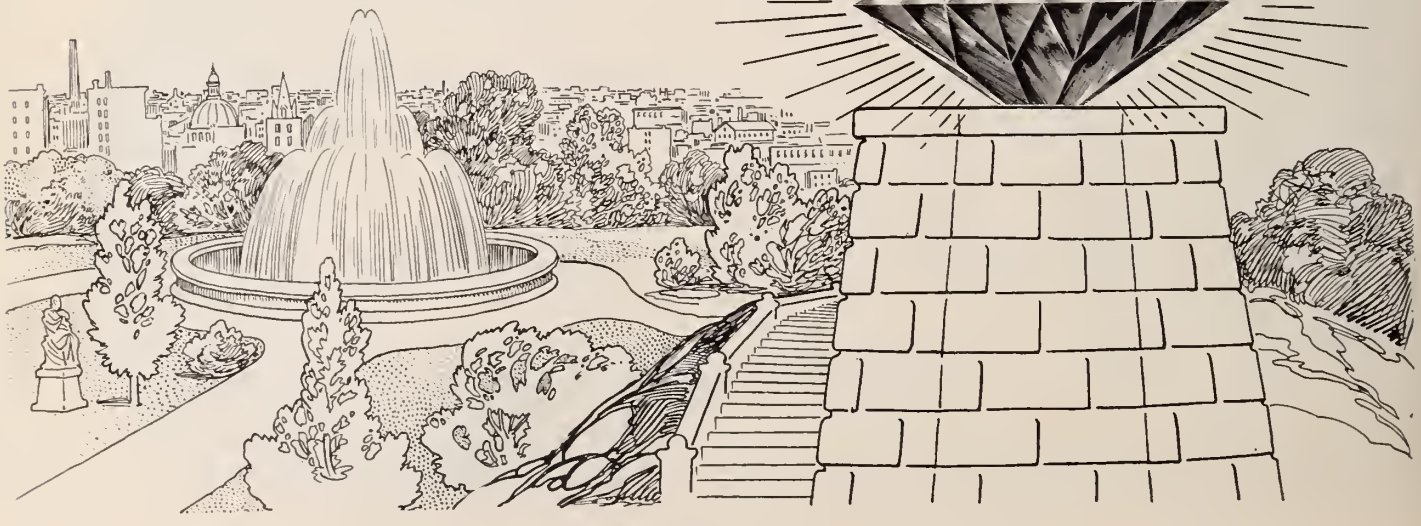
J. R. WOOD & SONS

DIAMOND CUTTERS

Importers of Rubies, Emeralds and Sapphires

2 Maiden Lane, Corner of 170 Broadway

NEW YORK



J. R. WOOD & SONS



LISTEN!
TAKE HEED!

There is no surer way to success than giving your customer good value.

Here you have the best value, and don't have to pay extra for it.

Satisfy your customer and he remains your customer.

We stand behind, guaranteeing the rings to be what they are stamped.

J. R. WOOD & SONS

WEDDING RING MAKERS

2 MAIDEN LANE Cor. of 170 Broadway NEW YORK

S. O. BIGNEY & CO.

Makers of the Celebrated High-Grade Gold-Filled Mirror-Finish Chains







Y 94/L 298

INTERCHANGEABLE CHATELAINE WATCH OR LOCKET FOB

The above illustrations represent a few of our newest ideas. The Chatelaine Watch Fob and the Chatelaine Locket Fob to be worn at the belt: more secure than the old fashioned Chatelaine: does away with soiling the dress or shirt waist: safety catch on back of the Watch Fob, making the watch secure, also Washburn fastener, attaching Fob to belt.

We make our Bracelet line in all sizes, oval and square, side swing and hinge
Best finished Bracelets on the market

OFFICE AND FACTORY
Attleboro, Mass.

NEW YORK OFFICE
3 Maiden Lane


No. 69.

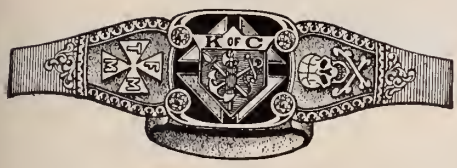

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No. 61.


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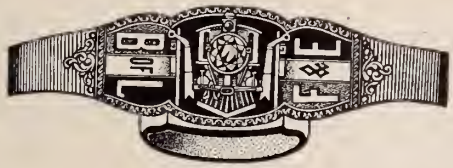

No. 67.


No. 73.


No. 51.


No. 44.


No. 66.


No. 99.


No. 22.

When you DO have a call for a fine Emblem Ring it is well to know that Wendell & Co. make the only line of high grade 14K. Rings on the market, that they carry a complete stock and gladly send a selection on memo. Their catalog shows illustrations of the entire line with list prices. They also make special Emblem Rings to order.

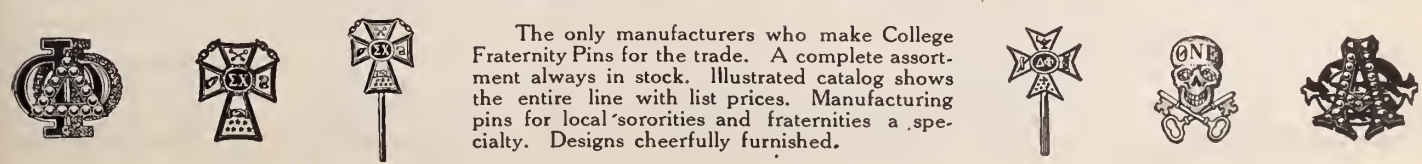
WENDELL AND COMPANY

The Special Manufacturers for the Retail Jewelry Trade

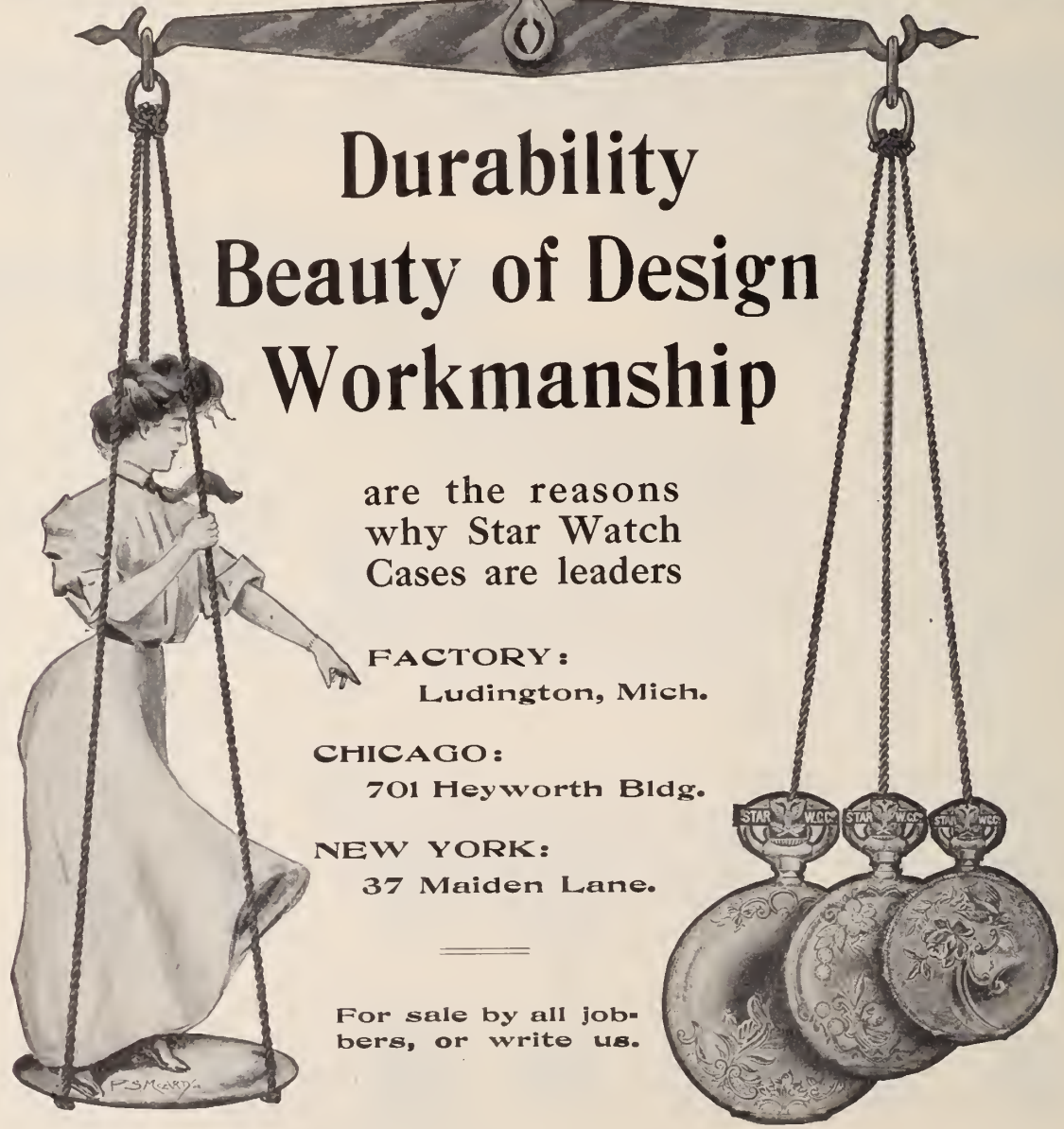
47 JOHN STREET, NEW YORK 57 WASHINGTON STREET, CHICAGO



The only manufacturers who make College Fraternity Pins for the trade. A complete assortment always in stock. Illustrated catalog shows the entire line with list prices. Manufacturing pins for local sororities and fraternities a specialty. Designs cheerfully furnished.



3 WELL BALANCED REASONS



Durability
Beauty of Design
Workmanship

are the reasons why Star Watch Cases are leaders

FACTORY:
Ludington, Mich.

CHICAGO:
701 Heyworth Bldg.

NEW YORK:
37 Maiden Lane.

For sale by all jobbers, or write us.

Star Watch Case Co.

XX

A CASE OF QUALITY

DOUBLE X often stands as a mark of quality. Here (as in the case of good wine) it stands for Quality and Age. When conditions seem to be perplexing in the watch-case business, it is a relief to the dealer to find a "Double X" case that is worthy of its name. He finds it in the

WADSWORTH 20-YEAR CASE

Here there is no uncertainty, no confusion. There is only One Line, with responsible makers to back it. The dealer knows where he stands, and the consumer gets what he pays for. When you stock up with 20-year cases, be on the safe side—buy the WADSWORTH.

This Company has a Standard also as to Design. These cases have a "face-value" as well as an intrinsic one. There's a strong appeal in their "looks." And the prices are always right.

"Attains its Majority."

The WADSWORTH WATCH CASE COMPANY

NEW YORK
49 Maiden Lane
CHICAGO
Columbus Building
SAN FRANCISCO
717 Market Street

Factory: Dayton, Ky.

The Diadem 15 Jewels



The Ideal Lady's Watch

ONE OF OUR FOUR HUNDRED SERIES

The Smallest Accurate Lady's Watch Made

A Handsome Watch Booklet, "The Gift of Time,"
Sent on Request

Dueber-Hampden Watch Works

CANTON, OHIO

Don't Be Fooled!

We wish to warn Retail Jewelers of the crude imitations which are being put on the market, claiming to be the same as DELAMOTHE *Metalized Real Rose Hat Pins.*

THE DIFFERENCE IS IN THE SALES.



Every genuine DELAMOTHE Real Rose Hat Pin, has the name stamped on the pin here ➡

Delamothe
METALLIZED

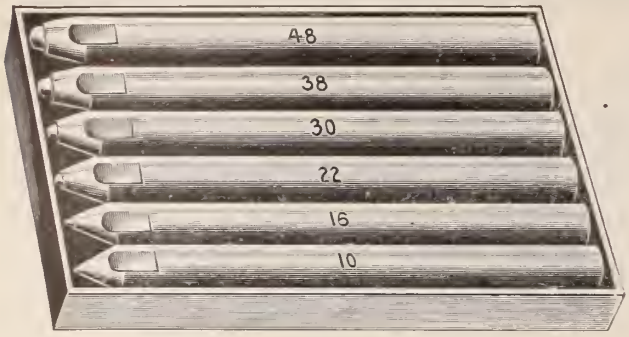
REAL ROSE HAT PINS

will not only be the largest Holiday Seller —BUT IT IS RIGHT NOW.

DELAMOTHE Real Rose Hat Pins are made out of live Oregon and Washington roses, which by a secret process changes them into metal, and are then mounted on hat pins and finished in several colors to conform to the prevailing fashions in millinery. Being made out of real roses there can be no two alike. The process used for making DELAMOTHE Real Rose Hat Pins is the discovery of Prof. L. G. Delamothe, and is the ONLY process by which all sizes of roses can be perfectly metalized. This process is OWNED SOLELY and USED by the DELAMOTHE Natural Art Decorating Co., of which this company are the sole distributors to retailers. To prove their superiority and salability we will send a Two Dozen Trial Assortment on 30 days approval

Our pins are not sold by jobbers—direct only. Write for Illustrated Price List.

DELAMOTHE DISTRIBUTING CO.
Sole Distributors
SPOKANE, WASH., U. S. A.

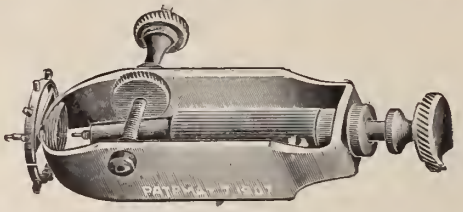


CLOSING HOLE PUNCHES No. 60

A well made Set of Punches of nicely graded sizes. Numbers indicate 10ths of millimeters.

Per set, $1.50

SHELDON'S PATENT HAIRSPRING COLLET REMOVER

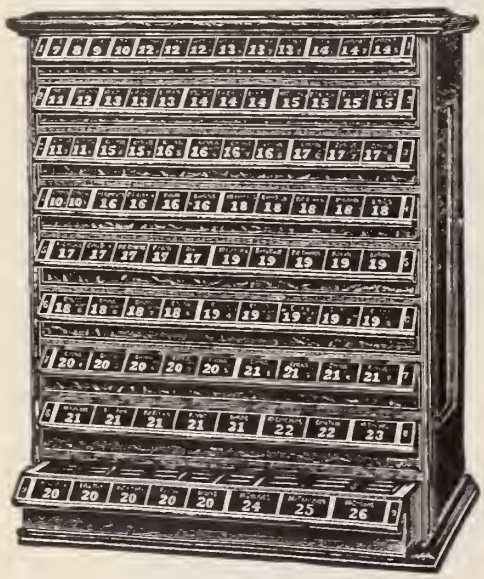


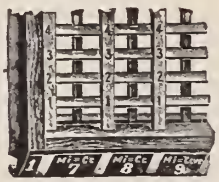
No need of any more distorted hairsprings or bent balances.

Every watchmaker knows how troublesome it is to remove the collet without either distorting the hairspring or bending the balance; with the aid of this tool the difficulty is overcome. The tool is provided with a pair of spring fingers, curved at the ends and ground very thin and sharp. By tilting the balance the jaws may he slid under the hairspring and hy pressing the jaws together it will readily loosen the collet and then hy turning the central screw, which has a hole in the end to receive the staff pivot, you can force the collet from the staff, without injury to balance or hairspring. The adjustable screw nut is provided to avoid wear or injury to the jaws. A glance at the illustration will demonstrate the utility of tbis tool. Finely nickel plated.

Price, each, $1.25

ECHARCO WATCH GLASS CABINET No. 15 (Patented)

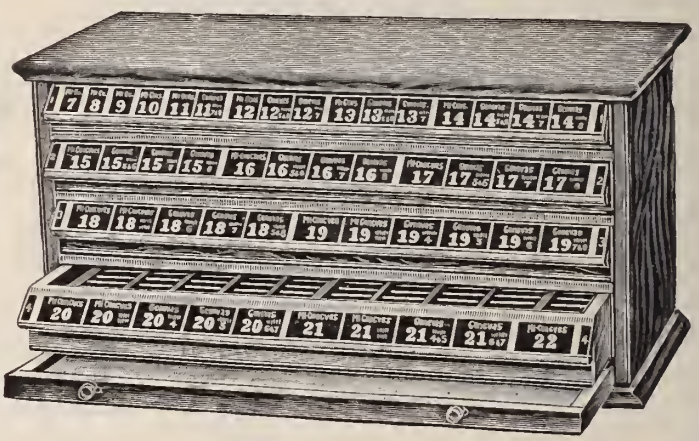




Top View, Showing Skeleton Frame of Drawer. Accumulation of dust and chips is impossible.

Price, No. 20, Each, $7.75
" No. 15, " 16.00

ECHARCO WATCH GLASS CABINET No. 20 (Patented)



The Most Modern Watch Glass Cases are the Echarco, Nos. 15 and 20.

These Cabinets have many new features not found in any other. Novelty and usefulness are the chief arguments in their favor.

Construction and Material.—The cases are made of oak, finely finished and of attractive appearance. The sides of Cabinet No. 15 are paneled. Partitions are of basswood and put together in the best manner possible.

Partitions are skeleton, preventing accumulation of dust, chips, etc.

The Bottoms of Cabinet No. 15 are hollow, while Case No. 20 has a special drawer to receive chips, dust, etc.

Arrangement for Glasses.—Case No. 15 has nine drawers with a total of 1,547 spaces, and Case No. 20 with four drawers has 784 spaces, to hold glasses in upright position.

Laheling of drawers, as shown in cut, is on the pulls of the drawers and done in gold bronze on black background.

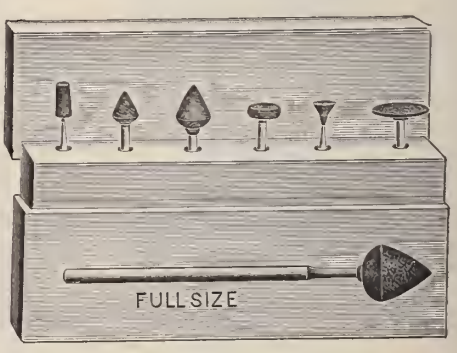
Dimensions and Weight of Case No. 15.—Width, 24 inches; Height, 29½ inches; Depth, 12 inches; Weight, net, 45 lbs.; Weight, including packing case, 75 lbs.

Dimensions and Weight of Case No. 20.—Width, 26 inches; Height, 13¾ inches; Depth, 11¾ inches; Weight, net, 30 lbs.; Weight, including packing case, 50 lbs.

The construction of drawers, the arrangement of partitions to economize space and weight, and the novel method of showing contents on drawer-pulls are all prominent characteristics and extremely well thought of.



A Handsome Booklet, 8 inches by 6 inches, fully illustrating Zipperer's Fine Tools for watchmakers will be mailed to you upon receipt of a postal card, giving your name and address.



SET OF 6 CARBORUNDUM DISKS No. 100

The variety of shapes should make this a desirable article on the bench.

Per Set, 90c.

FOR SALE BY ALL JOBBERS IN THE UNITED STATES AND CANADA

HAMMEL, RIGLANDER & CO., 47-49 Maiden Lane, New York

A High Grade Catalog

ILLUSTRATING GOODS HANDLED BY YOU
ARRANGED TO SUIT YOUR LOCAL CONDITIONS

Is Bound to Increase Your Business Up to 100 %

AND MAKE YOUR STORE THE LEADING ONE OF ITS KIND IN YOUR COMMUNITY

READ OUR CUSTOMERS' LETTERS

We can make such a Catalog for you at a moderate expense. Full Particulars and Samples FREE.



STORE OF THE ERNSTING COMPANY, San Diego, Cal.

We have at our command an excellent corps of trained writers and artists as well as unsurpassed printing and engraving facilities, and give the smallest order the same care and attention that we do the one involving thousands of dollars.

San Diego, Cal., Jan. 23, 1908.

THE ARNSTINE BROS. COMPANY,
Cleveland, Ohio.

Gentlemen:—Regarding the results of our 1907 Catalogs, we beg to state that we are so pleased with work the Catalogs have done for us, that we want to figure with you for next season. Now that we have had some experience in this line, we feel that in issuing the next edition we can offer some suggestions that will be of great advantage to us.

Thanking you for your many kind courtesies, and wishing you every success, we beg to remain,

Yours truly, THE ERNSTING COMPANY.

This firm used The Arnstine Bros. Company Catalogs in 1907, and again placed an order for 1908.

Columbus, Ohio, Jan. 17th, 1908.

THE ARNSTINE BROS. COMPANY,
Cleveland, Ohio.

Gentlemen: — Replying to your inquiry of the 4th inst., concerning the Catalog, we are pleased to state that business was good. It is impossible for us to state positively how much the Catalog helped us, but we think that, considering the condition of the country, we did remarkably well.

Yours very truly

THE FRANK F. BONNET CO.

This firm used The Arnstine Bros. Company Catalogs in 1907, and have again placed their order for 1908.



STORE OF THE FRANK F. BONNET CO., Columbus, Ohio.

THE ARNSTINE BROS. COMPANY

Originators of Our Exclusive Catalog Method for the Retail Jeweler

CLEVELAND, OHIO

IN WRITING US, PLEASE MENTION THIS ISSUE "THE JEWELERS' CIRCULAR-WEEKLY"

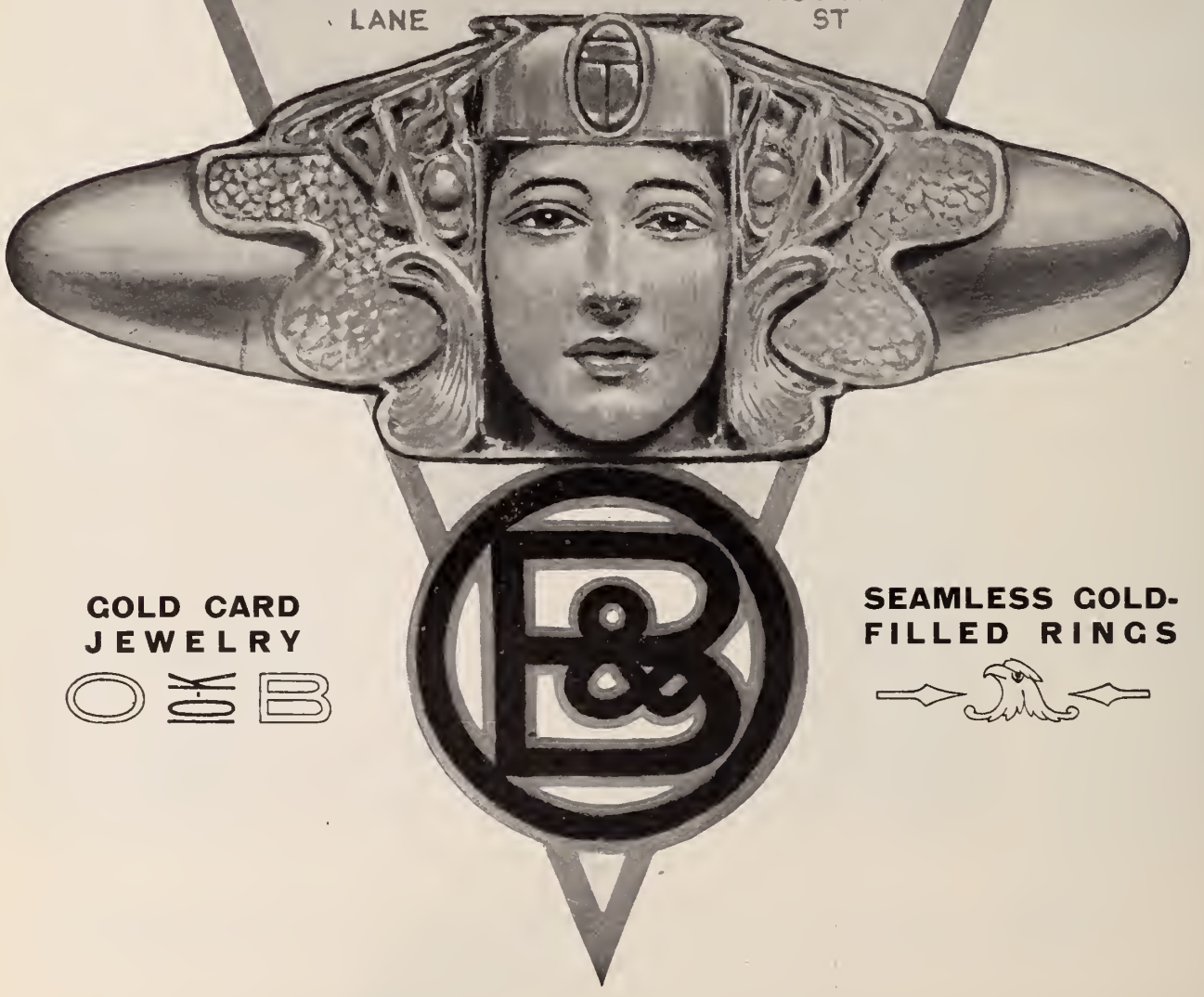
GOLD RINGS

A POINTED SUGGESTION - TO THE JOBBER WHO WOULD HAVE A PROFITABLE SEASON - BUY O&B RINGS - THEY SELL

OSTBY & BARTON CO
PROVIDENCE
R I

NEW YORK
9 MAIDEN LANE

CHICAGO
103 STATE ST



GOLD CARD JEWELRY
O 10K B

SEAMLESS GOLD-FILLED RINGS

SPECIAL Blackinton Locket Combination

18 Old Reliable W. & S. B. ★ Lockets for $31.15



THIS combination includes 18 of the *handsomest* and most *salable* lockets ever produced, and a velvet-lined case in which to display them and keep them in perfect condition.

This is undoubtedly the most desirable combination of lockets ever offered. There is *not a poor or doubtful seller in the lot.*

The universal price of the 18 lockets and velvet-lined case is $31.15 to retail jewelers.

These goods are not sold to Department Stores or Retail Mail Order Houses. They are sold only through the Wholesale Jewelry Trade.

This Combination of Lockets is Sold by the Following Well-Known Wholesale Jewelers

BALTIMORE, MD.
J. Engel & Co.

BINGHAMTON, N. Y.
Lowell & Darrow

BOSTON, MASS.
A. Paul & Co.
D. C. Percival & Co.

BUFFALO, N. Y.
King & Eisele
Vander Voort Bros.

CHARLESTON, S. C.
Allan Jewelry Co.

CHICAGO, ILL.
Despres, Bridges & Noel
H. F. Hahn Co.
Charles Kolb & Co.
C. H. Knights-Thearle Co.
Lapp & Flershem
F. W. H. Schmidt

CINCINNATI, O.
Frohman & Co.
The E. & J. Swigart Co.

CLEVELAND, O.
The Scribner & Loehr Co.

DENVER, COLO.
W. W. Hamilton Jewelry Co.
Lewis Jewelers' Supply Co.

DETROIT, MICH.
F. A. Drexel
Noack & Gorenflo
E. H. Pudrith Co.

DUNKIRK, N. Y.
Joseph Nelson & Co.

INDIANAPOLIS, IND.
Baldwin, Miller Co.

KANSAS CITY, MO.
Edwards & Sloane Jewelry Co.
Ward & Crellin Jewelry Co.
Woodstock Hoefer Watch and Jewelry Co.

LOS ANGELES, CAL.
S. Meyer & Co.
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Jules Ascheim
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N. H. White & Co.

OMAHA, NEBR.
Sol. Bergman Jewelry Co.
A. F. Smith Co.

PHILADELPHIA, PA.
M. Sickles & Sons

PITTSBURG, PA.
Hall, Brothers & Co.
I. Ollendorff Co.

ROCHESTER, N, Y.
Philip Present
Morris Rosenbloom & Co.

SAN FRANCISCO, CAL.
Carrau & Green
A. Eisenberg & Co.
Alphonse Judis & Co.
Nordman Bros. Co.

ST. LOUIS, MO.
L. Bauman Jewelry Co.

ST. PAUL, MINN.
Sischo & Beard

SYRACUSE, N. Y.
A. H. Pond & Co.
M. J. Rubenstein

TOLEDO, O.
Merrill & Broer Co.

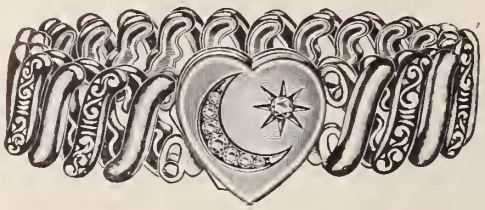
NOT sold to department stores or retail catalog houses

W. & S. BLACKINTON CO.

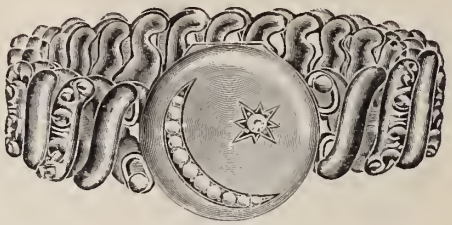
MAKERS

North Attleboro, Mass. **New York, 180 Broadway**

The Genuine Carmen Adjustable Bracelet



No. A37—Locket top

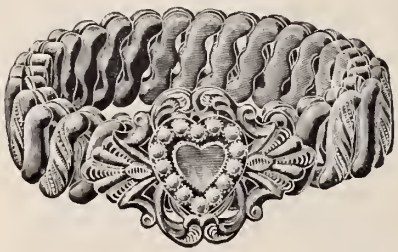


No. 179 Locket top

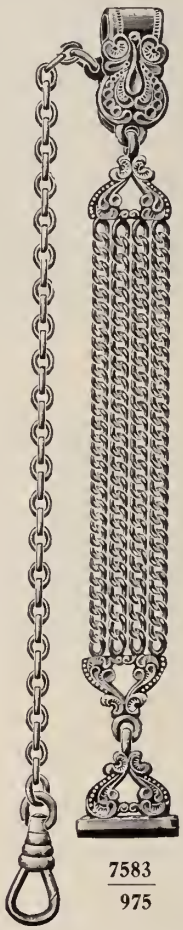


7574
1010





No. A24



7583
975

Goods that suit the popular taste at *popular* prices are the *goods* that *sell.* We have them—you need them.

THE D. F. BRIGGS COMPANY

ATTLEBORO, MASS.

NEW YORK OFFICE
180 Broadway

CHICAGO OFFICE
Heyworth Bldg.

ST. LOUIS OFFICE
Mermod & Jaccard Bldg.

LONDON OFFICE
118-122 Holborn, E. C.



STOP at the Right Line
LOOK at the Right Goods
LISTEN to the Right Prices



Wolcott Mfg. Co.

71 Peck Street = = PROVIDENCE, R. I.

New York Office: 14 Maiden Lane

"THAT'S FOR REMEMBRANCE"

—Shakespeare

THERE is no need to pick and choose from among The William B. Kerr Company's productions for articles which shall commend themselves to Holiday buyers.

All are suitable for the Holiday trade, and the variety of these specialties is such that the taste, the inclination and the purse of every customer may be satisfied.

This, for instance, is merely a selection from the diversified and comprehensive lines which this Company makes:

Babies' and Children's Wares—Belt Buckles—Card Cases—Cigar and Cigarette Boxes and Cases—Eye Glass Cases—Hat Pins—Jewel Boxes—Match Boxes—Miniature Cases—Mirrors for Boudoir and Table—Photograph Frames—Pocket Knives—Purses—Spectacle Cases—Toilet Wares of every sort—Vanity Cases—Work Boxes

Note.—All these are made in Gold as well as Silver and in various effective finishes, including Plain, Engraved and Etched.

THE WILLIAM B. KERR CO.

Factory and General Office, NEWARK, N. J.

320 Fifth Ave., New York CORNER OF 32nd STREET



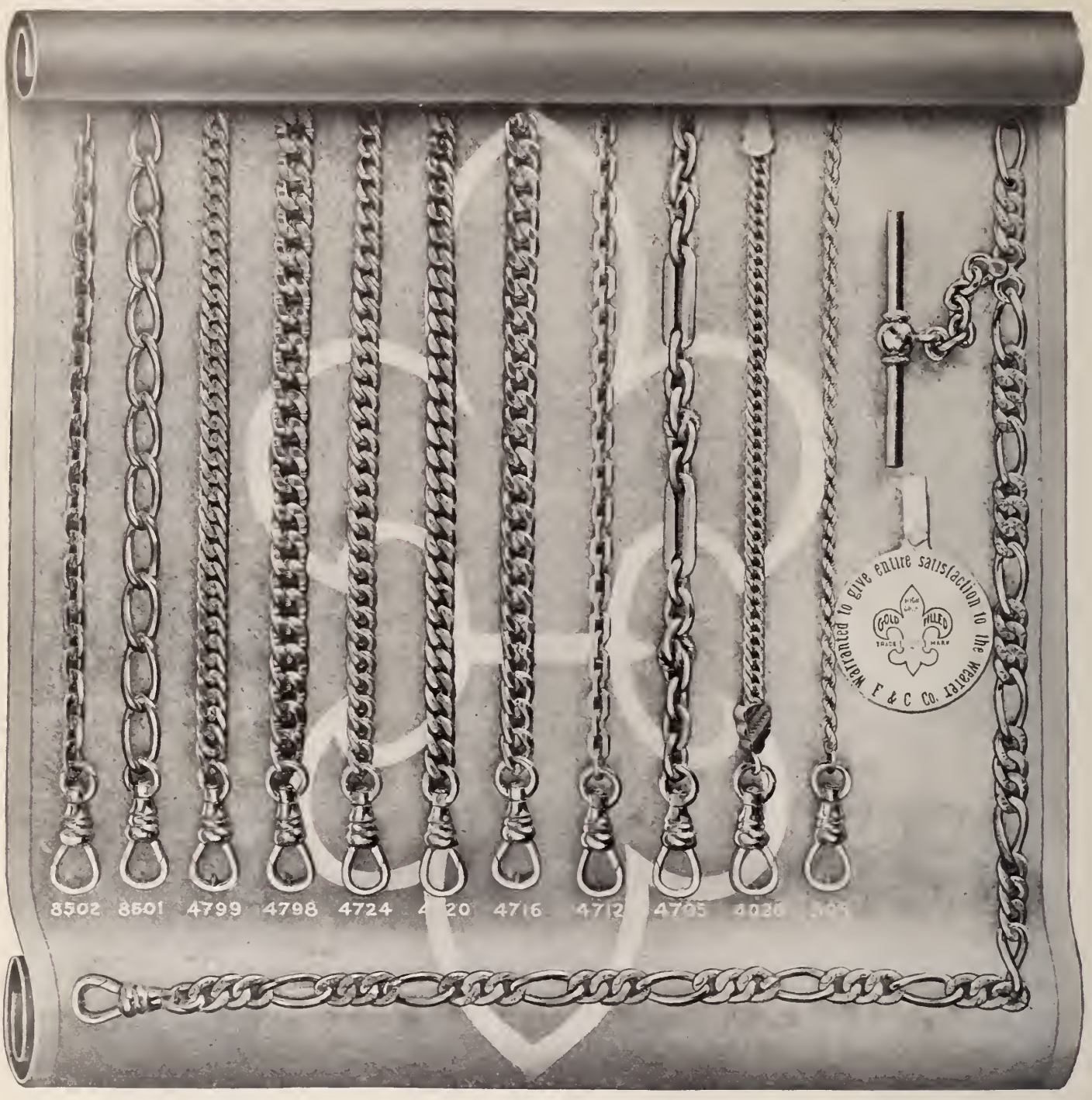
The retiring Worthy President will most likely be presented with a Token of Esteem by his Brothers

Are you prepared to get the order?

Samples of our Jewels or a copy of our Catalog will help you

JOS. MAYER & BROS. - - - Seattle, U. S. A.

Makers of Emblems and Emblematic Jewelry of every description



12 STRONG REASONS

why you should use this special assortment of Fontneau & Cook Co.'s Fleur-de-lis line of high grade chains.

To acquaint you with the merits of our high grade chains at a small cost to you, we are making a special offer of the above combination of twelve high grade 12-inch vest chains to be sold to the retailer at a uniform price of $18.00 the dozen.

In these twelve chains we are crowding twelve of the strongest reasons ever put up in one roll—every chain a winner—not a dead one in the lot—not a chain that cannot be retailed at $3.00 and give your customer entire satisfaction. Weights heavy or light; patterns the most salable offered at any price—chains with some gold on them—trimmings the very best—three-ring centers, square bow swivels, ball bars with seamless ends; no caps to tumble off or turn green; backed by our guarantee, as broad as the universe, as good as the Bank of England, as effective as the gold stamping law—and, to cap the whole, every dozen put up in a beautiful black velvet roll, 14x16 inches, beautifully embossed with our fleur-de-lis trade-mark, as per illustration.

This combination can be bought only through the jobbing trade. If your jobber cannot supply you, write us and we will give you the name of one who can.

FONTNEAU & COOK CO., ATTLEBORO, MASS.

CHICAGO, 1203 HEYWORTH BUILDING

Christmas Orders by Wire

FOR ARTICLES OF

The Travelers' Line

will be given prompt attention. Do not lose sales—we guarantee immediate shipments.

Best selling Christmas articles at leather goods departments of leading jewelry and department stores. For use when traveling and at home. Thoroughly practical, handsome in appearance and smartly cased in leather cases, pouches and bags of attractive colors.

Nos. 1 and 2. TRAVELERS' GARMENT HANGER

For coats and waists, in different sizes for ladies' and gentlemen's use; cases, pouches and bags of different leathers and various colors. No. 1 shows case, No. 2 shows pouch. Retail prices, $1.00 per set and upwards.

No. 3. TRAVELERS' SKIRT AND TROUSERS HANGER

Set of 3 in ooze leather bag, $1.00; in morocco box, $1.25; in pigskin or sole leather box, $2.00.

No. 4. TRAVELERS' FOLDING SHOE HORN. The most compact and best looking Shoe Horn on the market

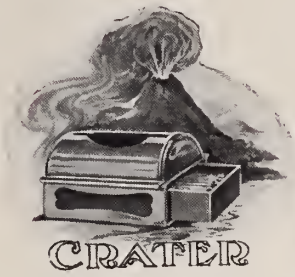
Heavy nickel finish, in handsome individual morocco, pigskin and seal cases, assorted colors. Retail Prices, 50 cents without case. 75 cents with case. Furnished in gold with case, $1.25.

No. 5. TRAVELERS' FLAT-IRON, with Alcohol Lamp and Supply Bottle

Comes apart and packs into compact case. Outside dimensions of case (closed), 9¼ inches x 5⅝ inches x 2 inches. Retail Price, in polished oak case, $5.00. In sole leather case, with hand-stitched edges, $8.00.

Nos. 6 and 7. TRAVELERS' CURLING IRON HEATER
Cuts show it open and partly in case

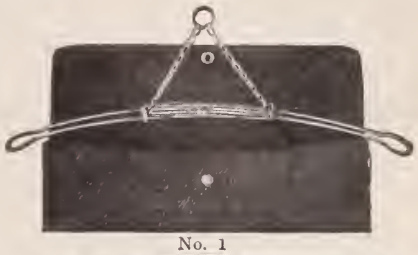
Adjusted in half a minute. Retail Prices, $1.50 in pasteboard box; $2.00 in morocco case.

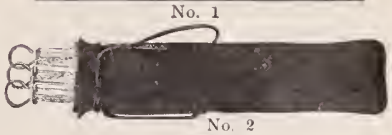


The Crater Match Box

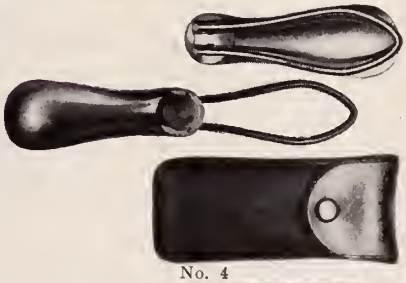
has a place for the burned ends as well as for new matches. For desk or table, as shown in illustration, or to hang upon the wall.

Retail price, 50 cents, in polished brass, old brass, nickel or copper.

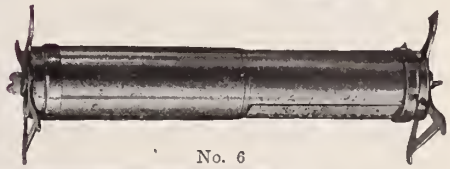

No. 1


No. 2


No. 3


No. 4


No. 5


No. 6


No. 7

TRADE DISCOUNT, - 33⅓ PER CENT.

Above prices are retail. If not familiar with the Travelers' Line, send for complete price list

TILDEN-THURBER CO. Providence Rhode Island

or C. F. RUMPP & SONS, - - - - - - PHILADELPHIA, PA.

HERE WE ARE NOW

Right in the Heart of the Wholesale Jewelry District!

IMPORTERS

Diamonds

Pearls

Rubies

Sapphires

Emeralds

Etc., Etc.



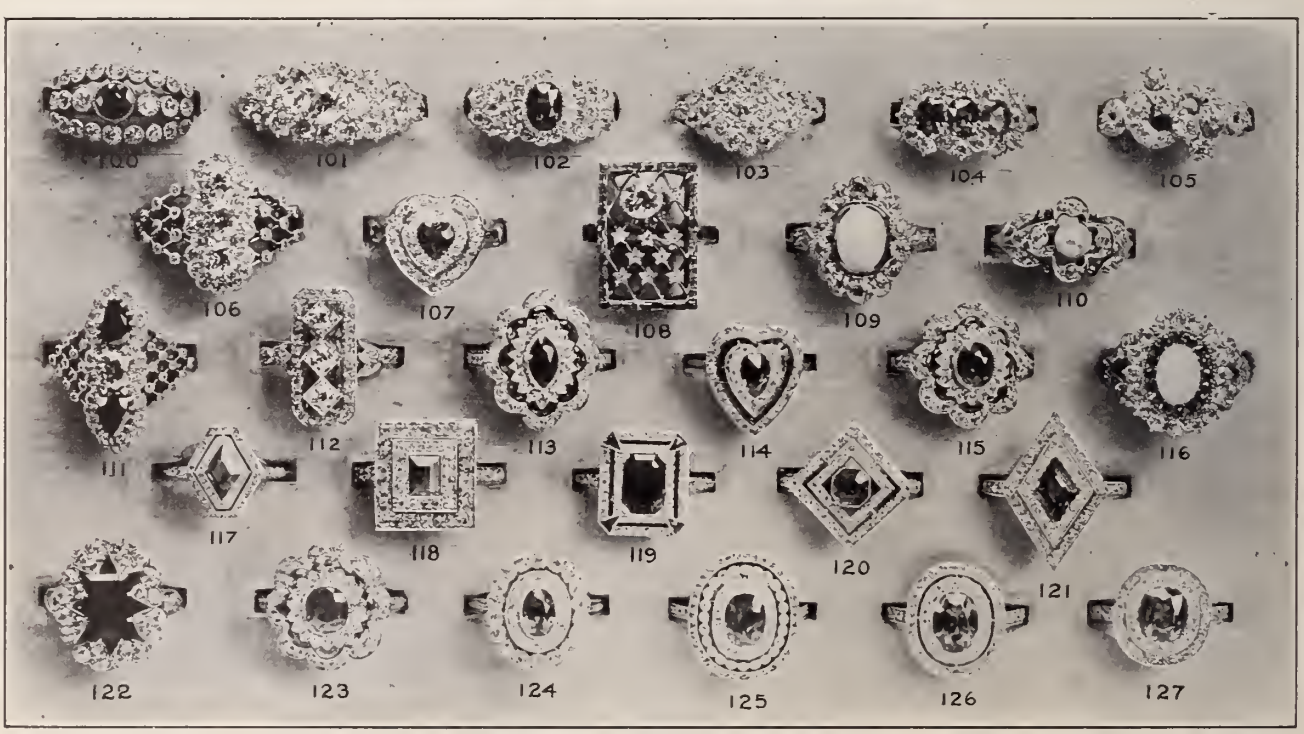
MANUFACTURERS

OF

Exclusive Diamond Jewelry

Original Diamond Mountings

Artistic Gold Jewelry



ABEL BROS. & CO.

58 Nassau Street, Corner 29 Maiden Lane, NEW YORK

LONDON AMSTERDAM ANTWERP PARIS IDAR OBERSTEIN

THIS CATALOGUE IS WORTH MORE TO THE RETAIL JEWELER THAN THE COST OF A TRIP TO NEW YORK

··CATALOGUE 114 · 1909 · HANG THIS UP · DON'T CUT OR MUTILATE THIS BOOK···



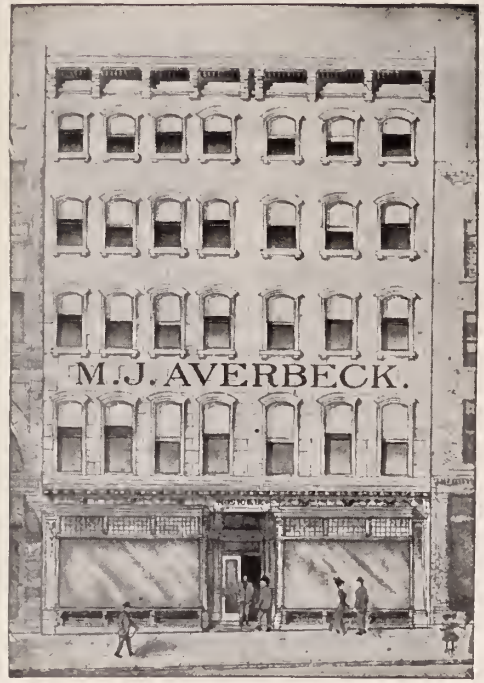
TRADE WINNERS!

If you cannot visit our new building, where we have the largest display of Jewelry and Novelties that has ever been shown in this district, then let us send you one of our traveling salesmen, or ask you to order from this catalogue.

It illustrates all that is new and worth while in the Jewelry Line.

N.B.—We can sell you all your Jewelry needs.

THIS IS OUR NEW BUILDING



M·J·AVERBECK
MANUFACTURER IMPORTER · 10-12 MAIDEN LANE.N.Y.

RELIABLE FINGER RINGS JEWELRY AND NOVELTIES

SEND IN YOUR ORDERS AT ONCE · THEY WILL HAVE OUR PROMPT ATTENTION

We have a stock of $500,000, ample to take care of all orders we can reasonably expect to receive

This Catalogue contains many goods now illustrated for the first time, and which can be bought nowhere else

THE RESTORATION of confidence in our Government and the approach of Christmas are having a decided effect on the activity of our factory. Our capacity is being taxed to its utmost and the indications are that orders unnecessarily delayed will be filled with difficulty if shipment is expected before Dec. 25th.

DON'T delay—write us immediately for photos and particulars of any desired article in Hollowware. We have unbounded confidence in our ability to interest you in both design and price.



No. C139. Dinner Plate, 10 in. Diam.

WE manufacture everything in sterling from the simple napkin ring to elaborate and inexpensive Tea and Dinnerware suitable for wedding and other gift purposes. Every description of Hollow, Flat and Toilet Ware.

Our line of Service Plates is unexcelled and cannot be duplicated.

Roger Williams Silver Co.
101 Sabin Street, - Providence, R. I.

The cut shows one of our best sellers, and is made in three sizes and at attractive prices.

A Line of Sterling and German Silver Bags

That Are Made On Honor



A Line recognized as the most attractive and artistic on the market.

Although the quality of finish and workmanship is high, the prices are not.

Should you favor us with your orders, we can assure you of our careful and prompt attention to same.

R. BLACKINTON & COMPANY

Established 1861 Trade B Mark Silversmiths

New York Salesrooms,
15-17-19 Maiden Lane

North Attleboro, Massachusetts



No. 997. Candlestick

Three Weeks To Christmas

WHEN your customers ask for Holiday Gift suggestions, recommend

Sternauware

Thoroughly worthy. The quality and excellence of our goods will secure satisfied customers for you. ¶ Illustrations and Prices sent on request.

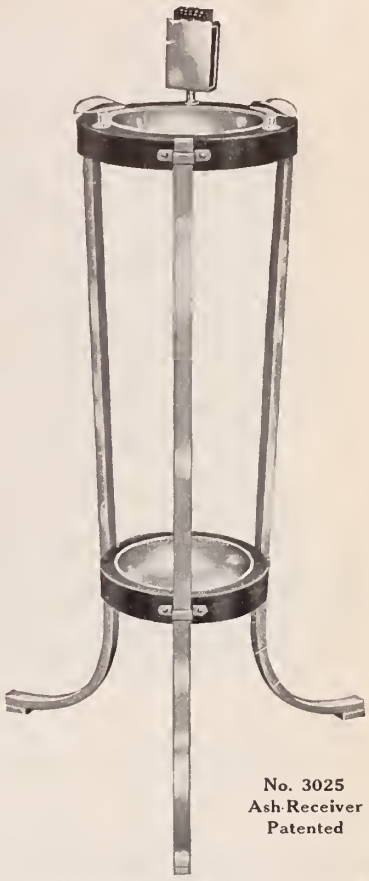
S. STERNAU & CO.

Makers of STERNAUWARE consisting of

Fancy Teakettles, Chafing-dishes and their Accessories, Coffee-machines, Candlesticks, etc.

NEW YORK SHOWROOMS
Broadway, cor. Park Place
Opposite Post-Office

OFFICE AND FACTORY
195 Plymouth Street
BROOKLYN, N. Y.



No. 3025
Ash-Receiver
Patented



"Hear What I Have to Say"

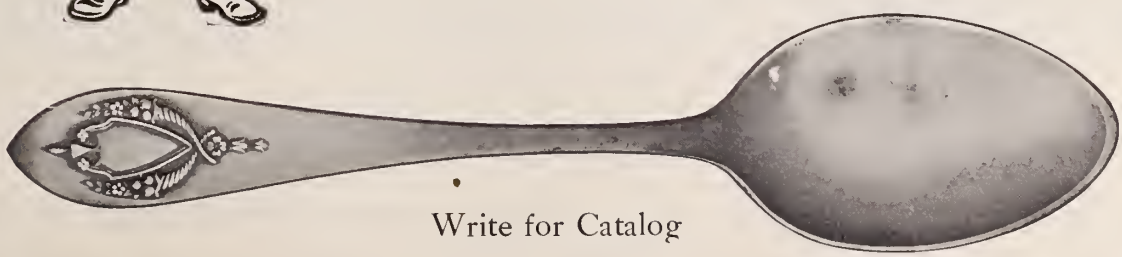
Ye Mount Vernon Pattern

STERLING SILVER TABLEWARE

is made by ye good Silversmiths at GREENFIELD, MASSACHUSETTS, in ye shop of

Rogers, Lunt & Bowlen Co.

Jewelers don't *keep* this pattern
THEY *SELL* IT



Write for Catalog



Our Sterling

MESH BAGS

are sellers, exquisite designs, fine mesh

Best Values

A line that will appeal to your customers and mean quick sales for you.

EUROPEAN JEWELRY AND NOVELTIES

Corals, Cameos, Garnet, Mosaic and Amber Jewelry. Gun Metal Goods. Dutch Silver.

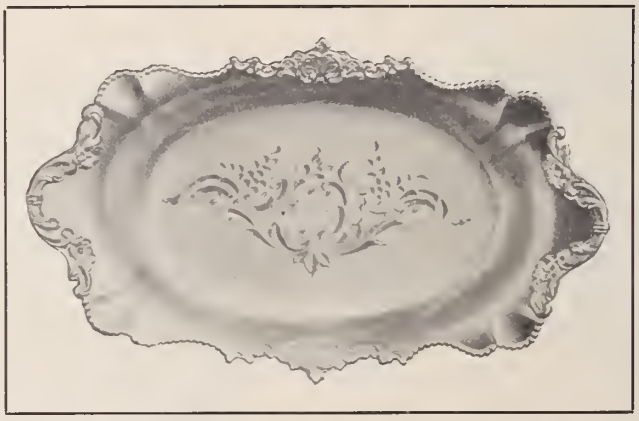
ERNST GIDEON BEK

Factory: Pforzheim, Germany

35 MAIDEN LANE, NEW YORK

The Only Manufacturers in the Line Selling Only to Retail Jewelers Direct

SOLD WITH PROFIT BY THE RETAIL JEWELER.



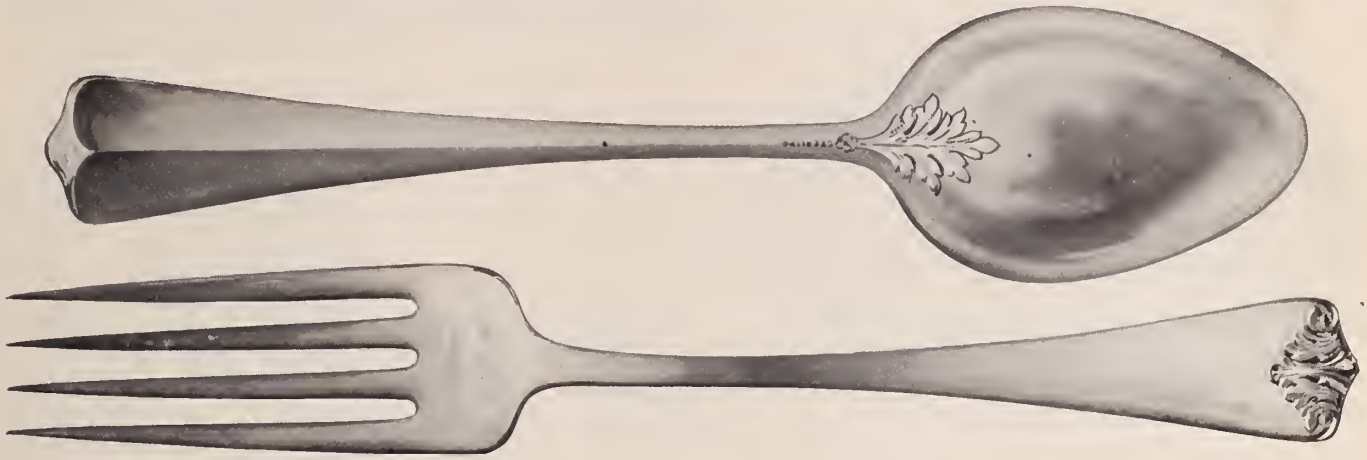
IF YOU HAVEN'T SEEN OUR LINE, WRITE AND ONE OF OUR SALESMEN WILL CALL.

Rockford Silver Plate Co.

ROCKFORD, ILL.

"Stand By Those Who Stand By You"

WE PROTECT EVERY RETAILER OF ROCKFORD GOODS

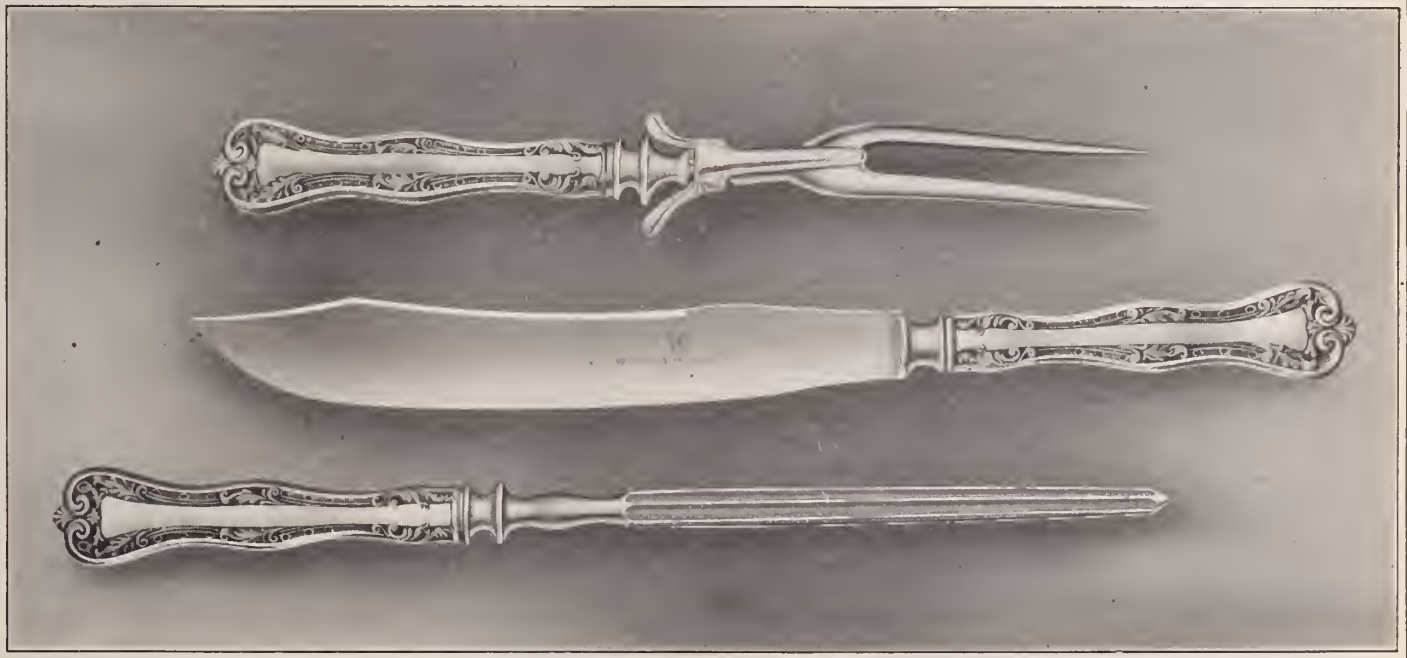


In the **"CHIPPENDALE"** Pattern of Flatware are embodied the grace, refinement and beauty that characterize all Chippendale products. And to these qualities are added strength and practicability as may be seen in the above illustration, showing as it does, the heavy shank and spine that give stiffness without detracting from the exquisite beauty of design.

TRADE MARK.
925
STERLING 1000

FRANK W. SMITH COMPANY, Manufacturers of Sterling Silverware, **Gardner, Mass.**

The Williams Bros. Mfg. Co.—"Quality Ware"

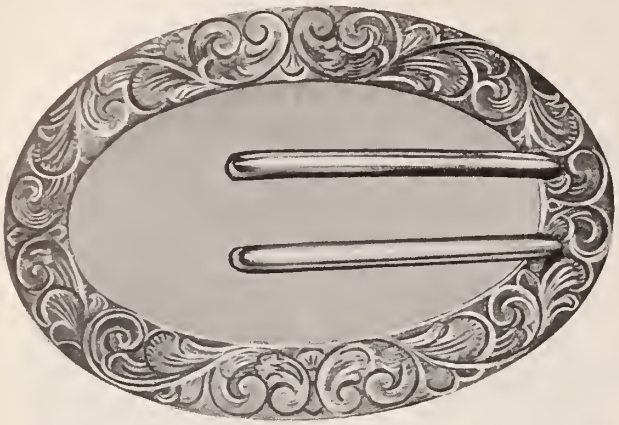


CARVING SET—QUEEN ELIZABETH DESIGN

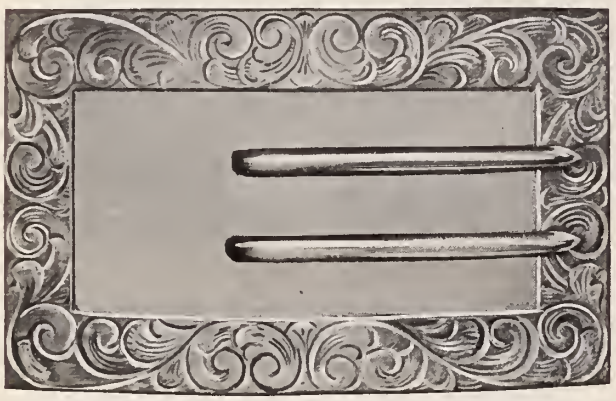
The latest of our well-known "Queen" Patterns is illustrated above. While each pattern we produce is more artistic, perhaps than its predecessors, we can hardly improve the ***quality.*** The Queen Elizabeth may be had either in bright or French Gray—5-oz. or 12-oz. plate. Almost any article of flat ware now ready.

THE WILLIAMS BROS. MANUFACTURING COMPANY, GLASTONBURY, CONN. (Plant Established 1846)

These Designs made as Buckles or Sash Pins



No. 584. HEAVY STERLING SILVER. Hand Engraved, $36.00 per doz.



No. 587. HEAVY STERLING SILVER. Hand Engraved, $36.00 per doz.

SASH PINS AND BUCKLES

IN GOLD FILLED AND STERLING SILVER

We make a beautiful and extensive line in Sash Brooches and Buckles, combining graceful, artistic designs with finest quality, workmanship and finish.

We manufacture in

Gold Filled and Sterling Silver

BROOCHES HAT PINS COMBS HANDY PINS
WAIST PIN SETS BARRETTES SCARF PINS
VEIL PINS LINKS BUCKLES SASH BROOCHES
BRACELETS and NECKLACES

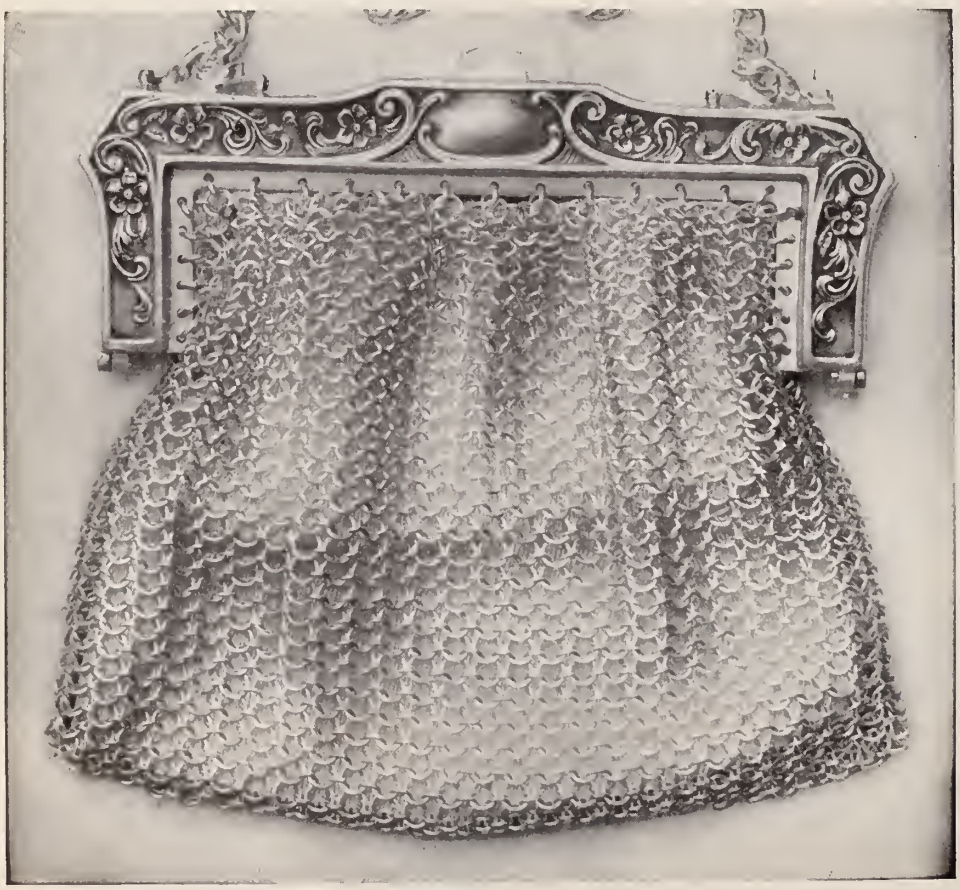
Send for New Illustrated Booklet

C. Ray Randall & Co.

NORTH ATTLEBORO, MASS.

Address all orders and communications to Factory, North Attleboro, Mass.

NEW YORK OFFICE, 7 Maiden Lane
SAN FRANCISCO OFFICE, Henry M. Abrams Co., No. 717 Market Street
TORONTO, CANADA, Mr. A. E. Kentleton, 28 Toronto Street



Individuality

In your selection of bags it behooves you to buy those bags which stand out prominently as possessing an individuality of pattern, as opposed to the common goods scattered promiscuously around. You will find that the women know and discriminate in favor of the former every time. An inspection of the W. & D. line by you will lead you right.

Whiting & Davis Co.

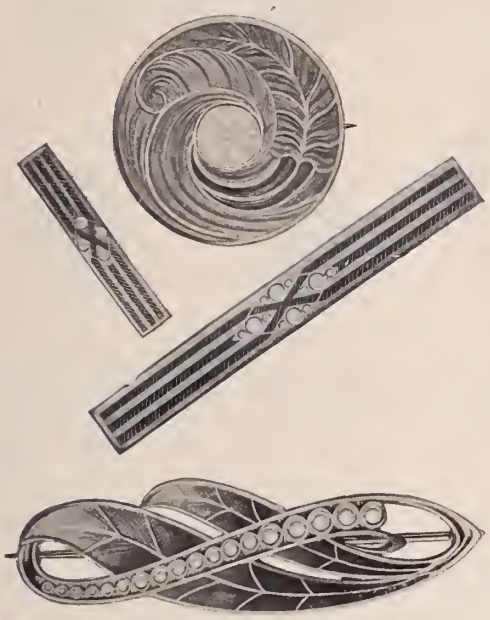
PLAINVILLE, Norfolk Co. MASS.

New York Office
7 Maiden Lane

Chicago Office: Room 405, 103 State St.

The Shepard Manufacturing Co.

MELROSE HIGHLANDS, MASS.



We are the leading manufacturers of high-class wares in Cloisonne French Transparent Enamels. Formerly these goods were made abroad, and the work done by hand, and the prices charged for the goods put them beyond the reach of the ordinary buyer. By our process of manufacture we are able to put on the market work that is equal in every respect, including design, finish, and the beautiful transparent effects that are obtained in the foreign productions, and at a price that is only a fraction of the cost of the imported articles. Many of our newest designs are made up from the advanced 1909 designs from Paris. The enamel fad is on in this country as well as in Europe, and we are the leaders in the line.

Our representatives are out with a full line of samples, and it would pay you to await their call, and to see our line before purchasing.

Our new Fall lines include the following:

Gentlemen's Vest Buttons	***Ladies' Dress Buttons***
Cuff Links	***Buckles***
Stick Pins	***Hair Pins***
Bon-Bon Boxes	***Hat Pins and Brooches***

They embody several of the latest creations from the celebrated French artists.

NEW YORK OFFICE: 15-17-19 Maiden Lane **CHICAGO OFFICE: 501 Heyworth Building**

SEND DIRECT TO US

"L" 10K. RINGS
FOR

"L" 14K. MOUNTINGS
AND

Salable because they are made, finished and priced **RIGHT.**
We've been making rings for over 25 years—
We ought to know how.
Write for catalogue—or better still, send for selection package.

S. LAZARUS & CO.

Manufacturing Jewelers

MASONIC TEMPLE CHICAGO, ILL.

THE NEW INTERCHANGEABLE CHARM



How many times have YOU lost the sale of a plated charm by being out of the particular emblem your customer wanted? VERY OFTEN. So right here let us call YOUR ATTENTION to the above cut showing our new plated charm with INTERCHANGEABLE TRIMMINGS.

JUST WHAT YOU have needed to make your stock answer all demands at a figure within reason. No carrying of dead charms, no large stocks, JUST THE EMBLEMS AND A FEW CHARMS and you are fully prepared to immediately provide the emblem your customer may want.

There are eighteen different styles of emblems already in this line and we are constantly working on new patterns. This much needed charm is fully described and illustrated in our NEW SUPPLEMENT, along with many new and very desirable patterns. May we not forward you a copy? When writing please mention the name of your jobber.

PINS
BUTTONS
CHARMS

IRONS & RUSSELL COMPANY

Manufacturers of EMBLEMS

Providence, R. I.
New York, N. Y.
Chicago, Illinois



BATES & BACON

ATTLEBORO, MASS.

Makers of

High Grade Gold Filled Chains, Lockets and Bracelets

Another attractive "Winna" Bracelet; equally as striking as our Famous Corrugated Bracelets.

We make seven widths of oval bracelets. We are equipped to make any size oval shaped bracelet in joint and catch.

NEW YORK: 9 Maiden Lane.

CHICAGO: 103 State St.



Lockets Only

TRADE W&H MARK
INSIDE

3768.



¼ Gold Shell, Thin Models, All Sizes and Shapes, Engraved and Engine Turned.

ESTABLISHED
FIFTY-TWO YEARS

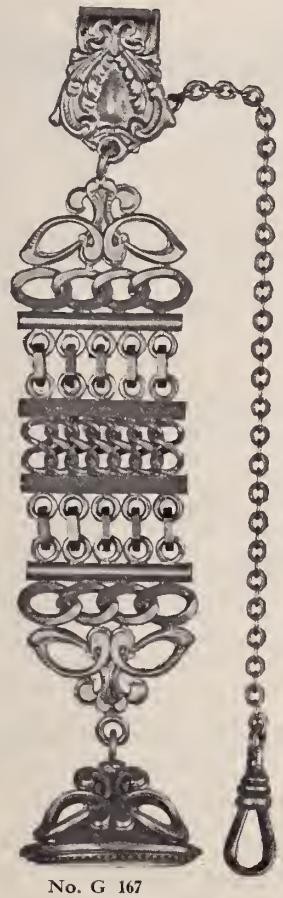
The W. & H. locket represents the highest attainment in mechanical skill and artistic design

Wightman & Hough Co.

NEW YORK OFFICE
3 Maiden Lane

Providence, R. I.

Main Office and Factory { 7 Beverly Street
PROVIDENCE, R. I.

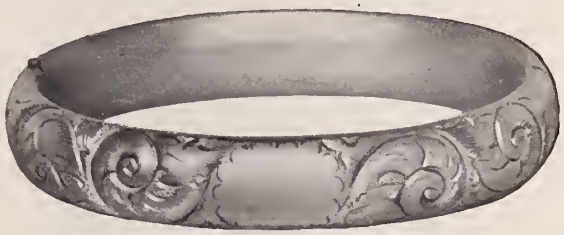


No. G 167

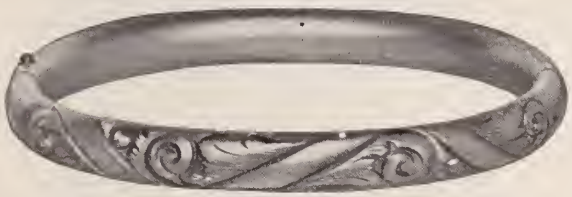
Attleboro Chain Co.

MAKERS OF

ROLLED PLATE CHAINS, FOBS, BRACELETS AND LA VALLIERES



No. 16474

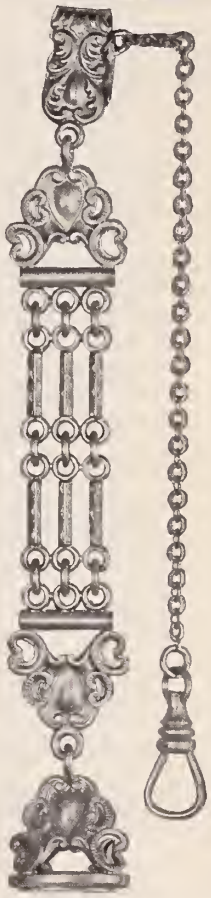


No. 16467

These illustrations speak for themselves

Write to-day for samples *We sell to Jobbers only*

FACTORY, - ATTLEBORO, MASSACHUSETTS



No. G. 178



All good things come to those who wait, and the December business has certainly been awaited with keen interest and hopeful anticipation. The usual Christmas shopping will shortly begin and the Jeweler should be there with the goods. We can be of service to you in many ways. Our stock is at your command.

Let us send you a set of our interchangeable initial and emblem Dumbbells and Scarfpins in handsome tray. It will add to the attractiveness of your window display. Write us for booklet.

HENRY FREUND & BRO.

"SELLERS OF SELLERS"
71 NASSAU STREET, NEW YORK

ELK, EAGLE AND MOOSE GOODS A SPECIALTY

Our Trade Mark, "The Rose." Stands for Quality and Excellence.



About ½ actual size.

The Lafayette Burnisher

The finest tool on the market for burnishing jewels or reducing pivots on balance staffs or train pinions. Does the work quickly and smoothly. Made of finest hard sapphire and mounted in hard rubber case.

PRICE, $2.00 Each

Order of your jobber.

Lafayette Optical Pliers

Made for every need of the practical optician.

Perfectly constructed of fine quality steel.

Ask for *Lafayette* and secure the best.



We occupy this entire building for storage, display and sale of our wares. Visit us.



About ½ actual size.

The Lafayette Jewel Stripper

GENUINE SAPPHIRE

For the expert workman who desires to do finished, first-class work. Used in watch factories and by expert workmen everywhere.

PRICE, $2.00 Each

Order of your jobber.

Lafayette Watch and Clock Oil

Better than all the rest, because it stands the test of time.

Ask your jobber for *Lafayette* brands.

American Oil & Supply Co.,

52-54-56 Lafayette Street,
NEWARK, N. J.

Heyworth Building, CHICAGO

Importers and manufacturers of Fine Tools, Machinery and Supplies for Jewelers, Silversmiths and Metal Workers.



The Goods You Need!

ALLSOPP & ALLSOPP'S

Diamond Jewelry Line

Sells in hard times as well as in good times

Because it is

Inexpensive

These goods combine all the artistic qualities of higher priced lines at HALF the cost.

Mounted goods only

Brooches	Veil Pins
Baskets	La Vallieres
Barrettes	Collar Pins
Bracelets	Scarf Pins

"TOPPY"
Trade Mark

18 Columbia Street,
NEWARK, N. J.

FROM ITALY

A LARGE SHIPMENT OF CORAL JUST RECEIVED, CONSISTING OF

Coral Cameos Cabochons Necklaces
Buttons for Earrings Pear Shapes for Pendants

FROM THE INEXPENSIVE TO THE HIGHEST GRADE OF JAPANESE CORAL OF BEAUTIFUL PINK

Importers of Precious Stones
Manufacturers of Artistic Jewelry

VAN DUSEN & STOKES CO.
1123 Chestnut Street, Philadelphia



MOORE JEWELRY MORE SALES

TRADE M MARK

ESTABLISHED JUNE 1886

TEN KARAT

STONE TOP RINGS

Ranging In Price From

$3.50 TO $9.75 EACH

Moore & Son

22 Green Street

NEWARK, N. J.



Popular Priced 14 K. and 10 K. Jewelry

Grape Jewelry

A Large and Varied Line of these Ready Selling Goods in

Scarf Pins **Brooches**
La Vallieres **Festoons**

To the Jobbing Trade Only

MILTON L. ERNST

TWELVE DUTCH STREET - - NEW YORK

The Allsopp Rings

A complete line set with America's Newest Gem— **AMATRICE**

The attractive and beautiful individual matrix stone.
Beautiful shades of color. Does not fade or change color.
Wonderful Individuality. No porosity or roughness.

Allsopp QUALITY, DESIGN AND WORKMANSHIP— No retailer can afford to be without an assortment of this new ready seller.

Allsopp Bros. Allsopp Building, Newark, N. J.

KREMENTZ FOBS

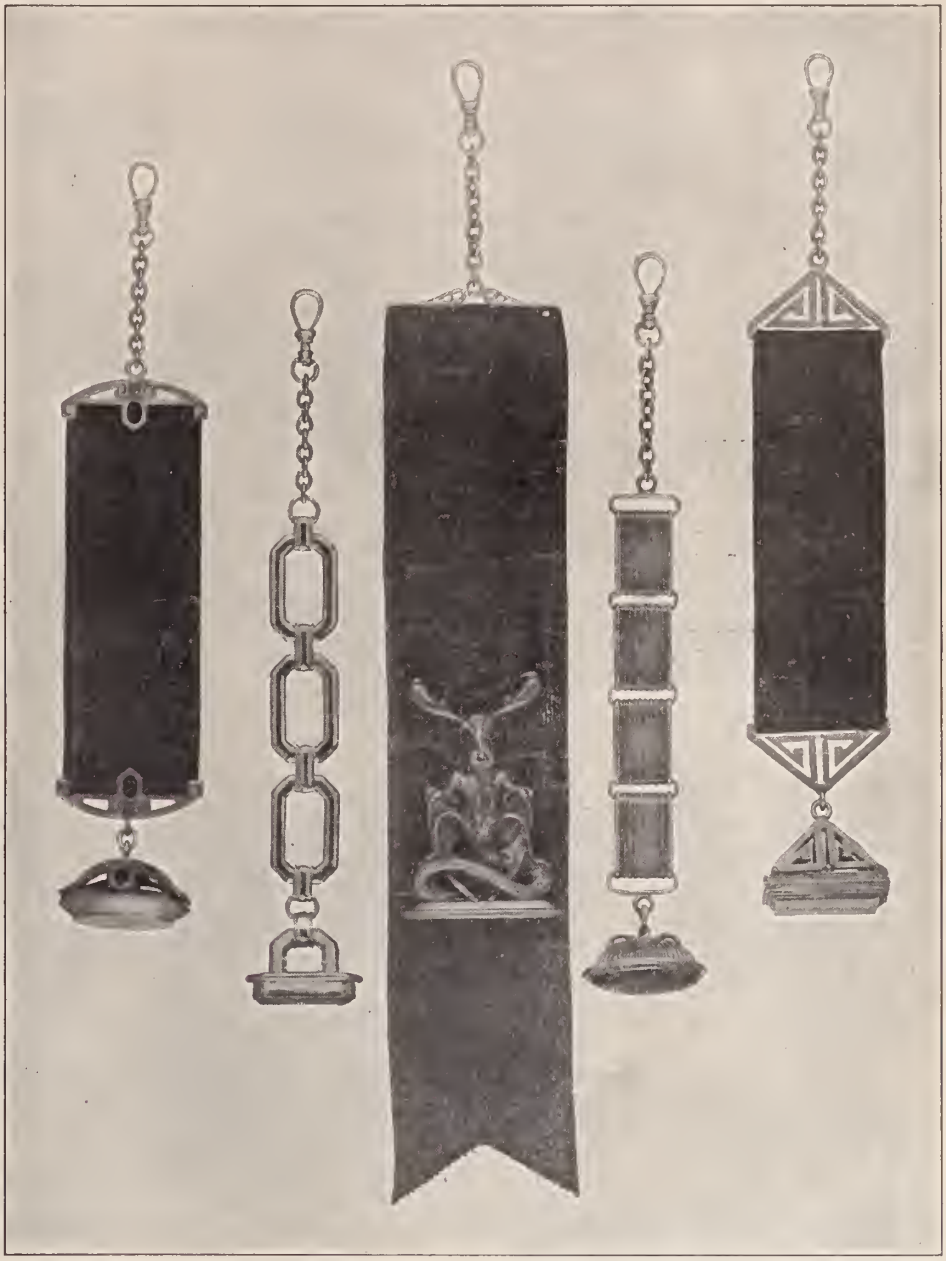
Give Momentum to Holiday Selling

THE COMMANDING POSITION

attained by Krementz creations is as well known to the trade as it is appreciated by consumers. The very name Krementz brings special recognition to every product with which it is associated.

It is, therefore, enough to say that these Krementz Fobs are worthy exponents of Krementz standards. Their distinctiveness, beauty, workmanship and reputation give momentum to holiday selling, assuring satisfaction to consumers and profit to the trade.

Ideal presents, their appeal, as always, is to discriminating taste that seeks the best.



THE ILLUSTRATION presents merely a few examples culled from an extensive line of unusual impressiveness. Exceptional facilities for manufacture permit of price quotations that are to your advantage.

KREMENTZ & CO., Newark, N. J.

New York Office: 1 Maiden Lane **San Francisco Office: 722 Shreve Bldg.**

IMPRESSIVE LOCKETS IN VARIED FORM

TRADE D MARK

THE INVITING surfaces and panels of a Locket admit of felicitous artistic treatment. Even in the smaller ones there is room for fine decorative expression. The larger ones give greater play to the designer, while their dimensions sound a dominant note. Varieties of shape and form widen the artistic possibilities.

Prices: $6.00 to $100.00

TRADE D MARK

DURAND & CO.

49-51 FRANKLIN STREET
NEWARK, N. J.



OSMUN-PARKER MFG. CO.

MAKERS OF

Fine Pearl and Diamond Goods

338 Mulberry Street
NEWARK, N. J.

"THE BRACELET HOUSE"

GOLD BRACELETS of every Kind
For WOMAN, MISS OR BABY

KENT & WOODLAND

16 John Street, New York

Factory, Newark, N. J. San Francisco, Julius A. Young



BELINE & GLASSER

Silversmiths and Goldsmiths

Makers of High Grade

Gold Mesh Bags

Vanity Cases and
Cigarette Cases, etc.

ALSO SILVER MESH BAGS



Trade-Mark

49 SECOND ST.
NEW YORK

Telephone 6383 Orchard

Hat Pins Specialized

14 Kt. 

Only

FEW ITEMS are better adapted to Holiday trade than effective Hat Pins. As presents they are always welcome. Their comparatively moderate prices invite buying. Their display is always interesting and attractive.

Hat Pins are not a mere incident of this business—they are a specialty and a leader. They have distinctive qualities which are recognized by the discriminating. While following the trend of fashion, provision is also made for those of conservative taste—so that all may be satisfied.

Day, Clark & Co. Twenty-three Maiden Lane

NEW YORK

G. R. HOWE
W. T. CARTER
W. T. GOUGH

ESTABLISHED 1841 BY A. CARTER

F. R. HORTON
F. W. STANBROUGH
H. L. FARROW

CARTER, HOWE & CO.



MANUFACTURERS OF

GOLD JEWELRY

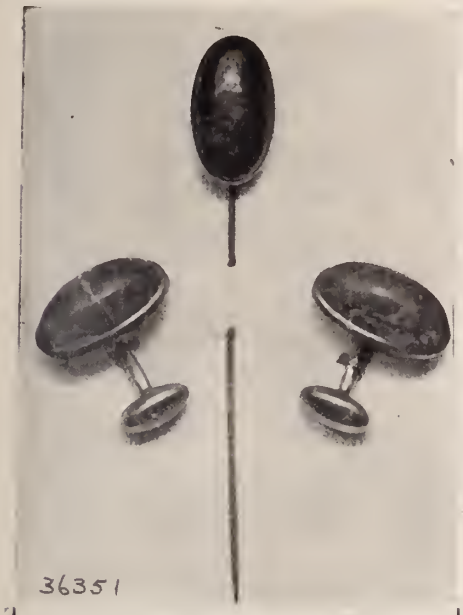


ARTISTIC—SALABLE—RELIABLE

Most Comprehensive Line Offered

9-11-13 Maiden Lane, New York

Factory, Newark, New Jersey



Send for Sample of above Combination Set

Azurite - Malachite Matrix

A BEAUTIFUL BLENDING OF BLUE, GREEN AND BROWN.

A new HARD variety, entirely different from any stone heretofore shown on the market, AND GUARANTEED TO BE AS HARD AS TURQUOISE.

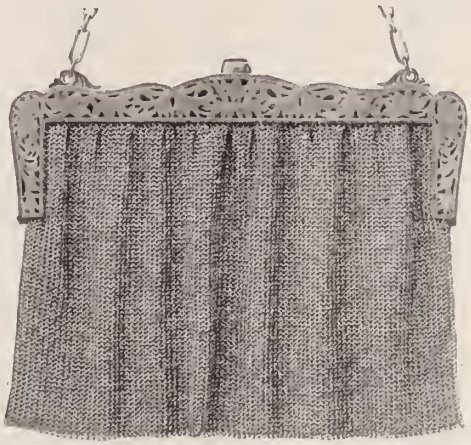
WE SELL THE STONE LOOSE AS WELL AS MOUNTED

The Barber Jewelry Mfg. Co.
36 Gold Street, New York
Send for Catalog

I. N. LEVINSON, President ESTABLISHED 1865 H. S. MORRIS, Sec. and Treas.

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Makers of High-Grade Gold, Silver, Gun Metal Novelties



Mesh Bags
Buckles
Card Cases
Chatelaines
Vanity Cases
Sash Pins
Purses
Hat Pins

S. COTTLE CO.
31 EAST 17th STREET
NEW YORK

PARIS, 28 Rue D'Hauteville

Geo. O. Street & Sons

35 Maiden Lane, New York

Established 1837

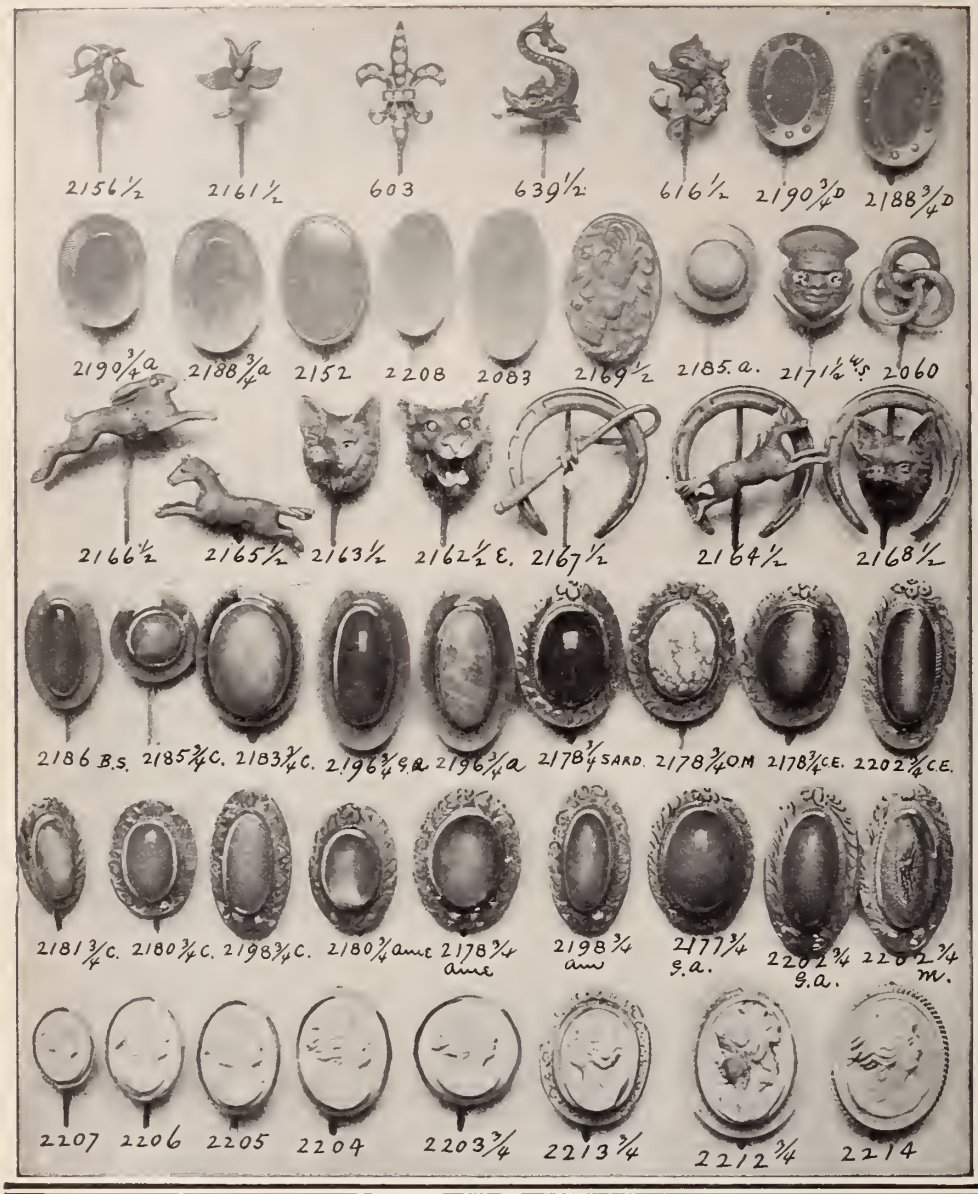
RINGS
SLEEVE-LINKS
SCARF-PINS
FOBS AND SEALS

Agents for the Pacific Coast
SCHWARZKOPF & PENNIMAN
340 S. Broadway, Los Angeles, Cal.

TRADE S MARK

Largest Line of 10 Karat Jewelry Offered the Trade

WORKMANSHIP AND FINISH EQUAL TO ANY 14 KARAT LINE ON THE MARKET



Solid Gold Scarf Pins

Actual Size

603 Pearls.

Rose Finish.

616½	Pearl.	2164½	
639½	"	2165½	
2156½	Baroque pearls.	2166½	Ruby eye.
2161½	" pearl.	2167½	Pearl.
2162½E	Emerald eyes.	2168½	
2163½		2169½	

2171½WS White stone eyes.

English Finish.

2185¾C	Coral.	2196¾GA	Green agate.
2196¾A	Amazonite.	2183¾C	Coral.

English Finish, Hand Engraved.

2177¾GA	Green agate.
2178¾Ame	Amethyst.
2178¾CE	Cat's eye.
2178¾OM	Oriental matrix.
2178¾Sard	Sardonyx.
2180¾Ame	Amethyst
2180¾C	Coral.
2181¾C	Coral.
2212¾	Cameo.
2213¾	"
2198¾Ame	Amethyst.
2198¾C	Coral.
2202¾GA	Green agate.
2202¾CE	Cat's eye.
2202¾M	Moss.

English Finish, Engine Turned.

2188¾A	2190¾A
2188¾D	2190¾D

Roman Finish.

2060		2214	Cameo.
2083	Signet.	2203¾	"
2152	"	2204	"
2185A	Amazonite.	2205	"
2186BS	Bloodstone.	2206	"
2208	Signet.	2207	"

BIGGEST VALUES
PRICES ON APPLICATION

The Keller Jewelry Mfg. Company

64 Nassau St., New York

Factory: Newark, N. J.

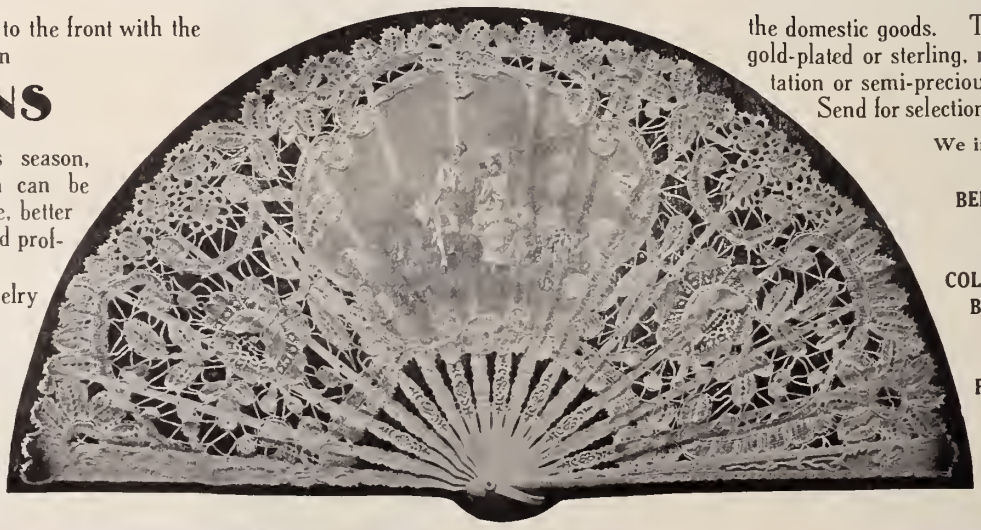
Again we come to the front with the choicest offerings in

FANS

for the Christmas season, better values than can be had anywhere else, better goods and quick and profitable sellers.

Our French Jewelry Novelties are well and favorably known for their quality, as well as the odd and unique designs which distinguish them from the domestic goods. They can be had in gold-plated or sterling, mounted with imitation or semi-precious stones.

Send for selection, mentioning price.



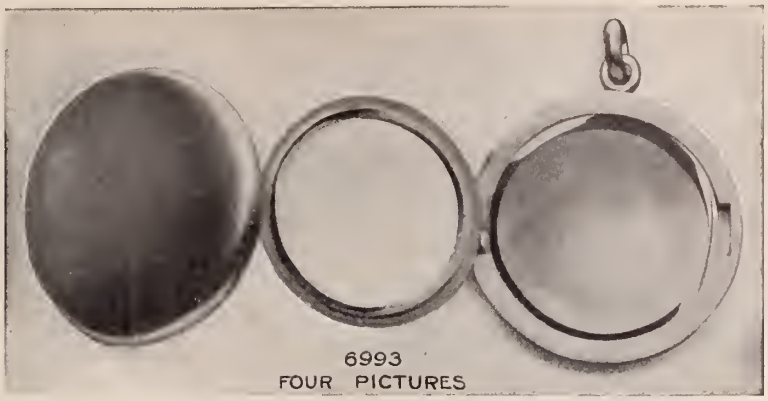
We import

BROOCHES
BELT and SASH PINS
BUCKLES
LA VALLIERES
COLLARS CHAINS
BUTTON and DROP
EARRINGS
CAMEOS
PEARL, AMBER and CORAL STRINGS
HAT PINS
BAYADERES
Etc., Etc.

LEWY & COHEN, 530 Broadway, Cor. Spring St., NEW YORK

LOCKETS

Every Size
Every Shape
Every Style
One Picture
Two Pictures
Three Pictures
Four Pictures



LOCKETS

For Gentlemen
For Ladies
For Children.
Illustrations
And Price List
Furnished Upon
Application

THOMAS W. ADAMS & COMPANY

MANUFACTURERS OF 14K. GOLD JEWELRY

15 MAIDEN LANE, NEW YORK
103 STATE STREET, CHICAGO

TRADE **A 14 K** MARK

FACTORY
83 UNION STREET, NEWARK, N. J.

COMPASS CHARMS · JOCKEY CHARMS · STONE HEARTS · SAFETY PINS · CROSSES · STONE CROSSES · FOBS WITH SEALS · FOBS · SEAL CHARMS · SLEEVE LINKS · BANGLES · SCARF PINS

B. M. SHANLEY, Jr., CO.

Manufacturers of

14 and 18 Kt. GOLD JEWELRY

AND

FINE MESH BAGS

Salesroom: 527 Fifth Ave., New York, Night and Day Bank Building

Office and Factory: 11-13 Governor Street, Newark, N. J.

The "Bryant" Rings.

WE have made the **Bryant Rings** for 50 years, and know how to make first class goods. The stone setting—which every retailer knows is a very important part of the work—we give special attention to. The **Bryant Rings** will help your reputation as a first class Jeweler.



M. B. BRYANT & CO., No. 7 MAIDEN LANE, NEW YORK.

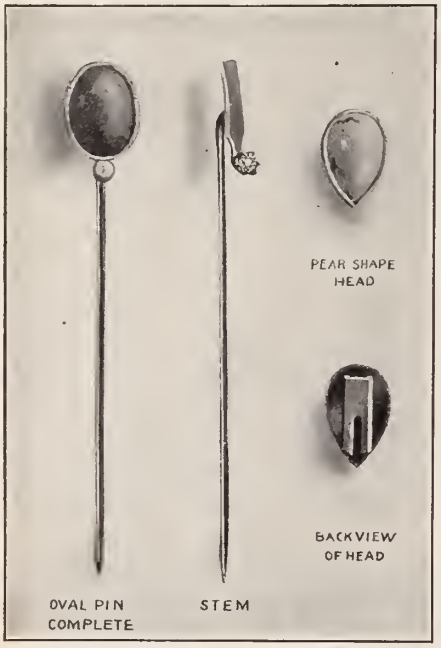
The Hagerstrom Co., Inc.

MANUFACTURERS OF

14 Kt. JEWELRY

276 N. J. R. R. Ave., NEWARK, N. J.

717 Market St., SAN FRANCISCO.



Interchangeable Scarf Pin

PATENTED AUG. 25, 1908

Now made in three shapes: oval, long oval and pear, all fitting same stem.

Just snap 'em on!

Only one diamond (or pearl) needed for a set of any number of tops.

Mounted in 14 kt. only, in Lapis, Coral, Amethyst, Topaz, Jade, Turquoise Matrix, etc.

ROTHSCHILD BROS. & CO.

TRADE R MARK

The Locket House 51-53 Maiden Lane, New York

TRADE K MARK.

Gold Chains

We make every conceivable kind of a Gold Chain, incorporating the best material and workmanship.



Economy in manufacture and merchandizing—we have no traveling men—makes it possible to offer the Retailer a good, substantial line of attractive Chains at prices that allow a generous profit.

THE NEW CHAIN

Write for a sample of our new solderless, flexible and indestructible Bead Neck. No stringing or wiring. 15-inch lengths, and 10K. only.

IT'S A SELLER

Alois Kohn & Co.

16-18 Maiden Lane NEW YORK

1850 THE GOLD CHAIN HOUSE 1908

TRADE O MARK.

SNOW & WESTCOTT CO.

21 MAIDEN LANE, NEW YORK

JAMES P. SNOW CHAS. E. WESTCOTT

Makers of Fine Gold

Child Studs

Pat. U.S. and Canada.

Try Wells' Perfect Ring Adjusters

1 doz. asst. sizes 10k gold filled (gold on front twice as thick as on back), $2.00.
1 doz. asst. sizes solid 10k gold, $3.75.
1 doz. asst. sizes, metal, 85c. Ask your jobber for them, or I will send, prepaid, at once (only on receipt of price), two samples—one small and one medium large gold filled and one metal adjuster for 50c. Address

CHESTER H. WELLS, Jeweler, Meshoppen, Pa.

LEROY W FAIRCHILD. GOLD PENS.

FAIRCHILD & COMPANY

29 & 31 EAST 22D STREET
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PENCILS
PENHOLDERS
FOUNTAIN PENS
THERMOMETER CASES
IN GOLD AND SILVER IN
NEW AND UNIQUE DESIGNS

BEFORE PURCHASING INSPECT OUR LINE.



The R. S. Cigar Cutter

In Sterling Silver, Plain and Engraved; and 14 k. Gold, Plain and Engraved, also Set with Diamonds.

A Novelty

Unlike all other cigar cutters, this one lies flat in the pocket—does not get out of order.

A Good Article



We Push It

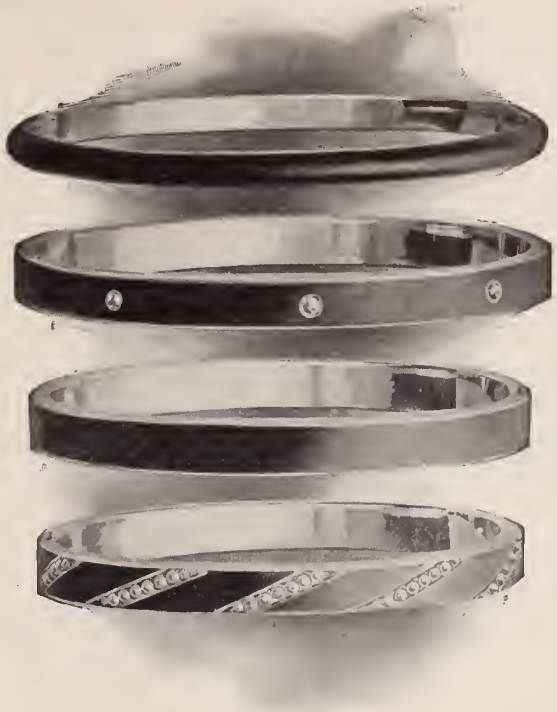
Our advertising makes the customer want it; his friend sees it and he wants it. An endless chain of customers.

A Good Seller



Trade supplied by

Enos Richardson & Co.
23 Maiden Lane, New York.
717 Market St., San Francisco.
J. A. YOUNG.



Mourning Goods of all kinds

Bracelets
Brooches
Scarf Pins
Buttons
Studs
Necklaces

Everything in Black

14 K
TRADE-MARK

A. J. HEDGES & CO.

Makers of 14K. Jewelry
14 John St., NEW YORK

Enos Richardson & Co.

23 MAIDEN LANE NEW YORK, N. Y.

TRADE MARK

MANUFACTURERS OF

14 K. Gold Jewelry

Handy Pins	Shirt Studs	Hat Pins
Safety Pins	Fobs	Scarf Pins
Brooches	Tie Clasps	Barrettes
Link Buttons	Veil Pins	Belt Pins

10 K. and 14 K. Neck Chains and Guard Chains

Plain and Jeweled Lorgnette Chains

SAN FRANCISCO OFFICE: J. A. YOUNG, 717 MARKET STREET



Sterling Mesh Bags

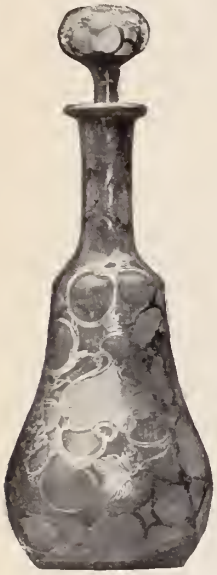
also gold lorgnette and neck chains

Trade W B Mark

Weizenegger Bros.

358 Halsey St., Newark, N. J.

N. Y. Salesroom: 396 Broadway



Do you know that

SILVER DEPOSIT WARE

worthy of the name should improve in appearance when in use? That is true of our goods because the silver is heavy and the engraving is bold and deep so that when the article is in use the engraved effect is brought out strong and the contrast is more pleasing to the eye than when new. This is a feature you should consider because you do not want goods that become unsalable when in stock.

What we state about our deposit goods is also true of our line of

PHOTO FRAMES, CLOCKS, BELT BUCKLES, Etc.

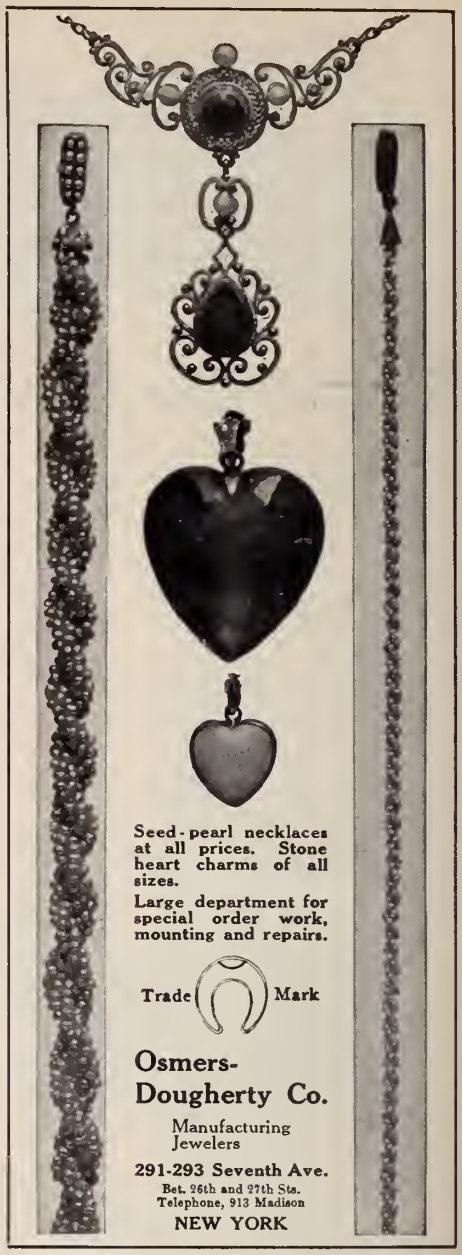
All of our goods are hand engraved and etched, not die or machine work. It cost us more to make but the price to you is the same as you pay for the imitation.

We make a large assortment of inexpensive articles as well as the more costly pieces and as our prices are uniformly low our goods are in demand at all seasons of the year.

SCHARLING & CO.

Factory and Office, 755-757 Summer Ave., Newark, N. J.

Show Rooms represented by
W. B. POWELL, 35 Maiden Lane, New York GEO. H. THOMAS, Heyworth Bldg., Chicago, Ill.
M. L. LEVY & CO., 2447 Jackson St., San Francisco, California



Seed-pearl necklaces at all prices. Stone heart charms of all sizes.

Large department for special order work, mounting and repairs.

Trade Mark

Osmers-Dougherty Co.

Manufacturing Jewelers

291-293 Seventh Ave.

Bet. 26th and 27th Sts.
Telephone, 913 Madison

NEW YORK

EARRINGS

and Earrings with Brooches to match in Pearl, and Pearl and Semi-Precious Stones combined

LEE-DODD COMPANY, MAKERS OF FINE JEWELRY

67 Hamilton Street, NEWARK, N. J.

THE GREAT AMERICAN JEWELRY CATALOG

Is a publication of real practical value; it truthfully illustrates those lines of merchandise; best adapted to the needs of the *Jewelry Trade;* its reliability is unquestionable.

SAFETY

With implicit confidence you can use it when ordering goods; it insures you against deception; remember, for every dollar's worth of merchandise you buy you are obtaining positive, intrinsic value.

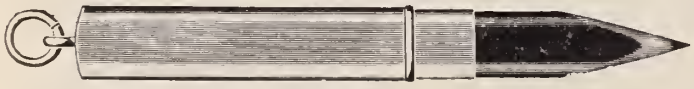
Write for this catalog; it means much to you.

THE OSKAMP-NOLTING CO.

Mammoth Wholesale Jewelers

411-413-415-417 Elm St., CINCINNATI, OHIO

W. S. HICKS' SONS, Manufacturers of All Styles **GOLD AND SILVER PENCILS**



Factory
231-233-235 Greenwich Street, New York

15-17-19 Maiden Lane NEW YORK
Silversmiths Building

Gems and Precious Stones
Cloth, postpaid, $1.00. Published by the Jewelers' Circular Pub. Co., 11 John St., New York.

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We sell a most exclusive selection of

Novelty Jewelry

in the regular Chopard standard—a standard long since set by the unusual excellence of our now deservedly famous

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We've COMBS, BARRETTES, BROOCHES, HATPINS, BUCKLES, LAVALLIÈRES, BAYADERES, LORGNETTE CHAINS, MESH BAGS, ETC.

SPECIAL STRING PEARLS at SPECIAL PRICES.

NECKLACES, COLLARS and SAUTOIRS.

Every piece so attractive that sight means sales. Write for a selection.

Chopard Frères Co.
56 Maiden Lane,
NEW YORK CITY
Factory, 35 Rue des Trois Bornes,
PARIS, FRANCE

Selection Packages Cheerfully sent to Responsible Jewelers



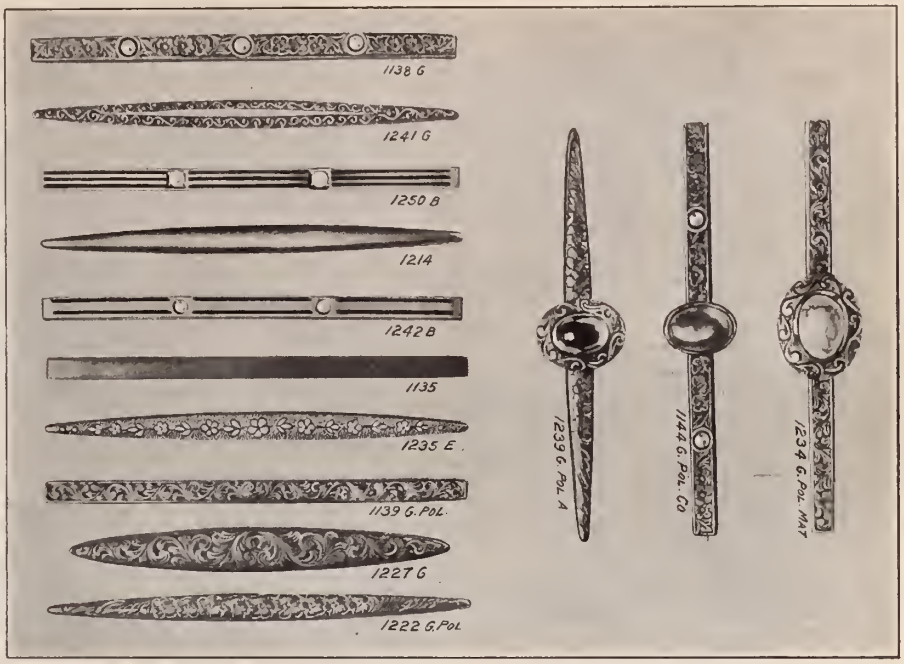
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With Assorted Stones $2.50 Each

With Rose Diamond $3.25 Each

Less 6%

Adrian J. Morais
Room 304 Godchaux Bldg., New Orleans, La.



Veil Pins

We believe that this line of Veil Pins is as good property as any retailer can possibly have in stock this season.

They are beautifully made and finished, and look exactly like the higher-priced 14-K. ones, that cost $6.00 to $10.00.

These range in price from $1.90 to $4.50.



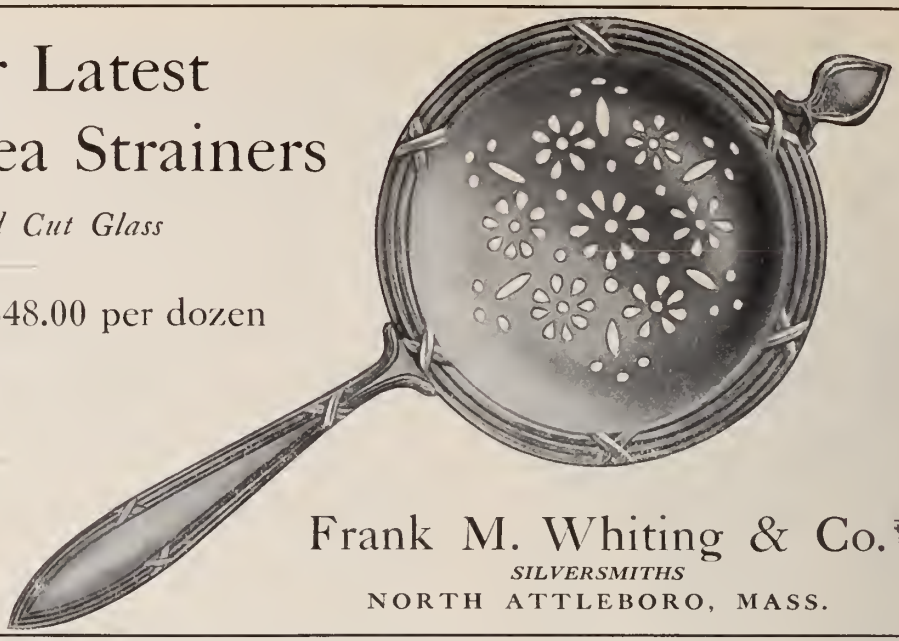
KOHN & CO
CAMP & ORCHARD STS.
NEWARK N.J.

One of our Latest Novelties in Tea Strainers

Made in Silver and Cut Glass

Prices from $18.00 to $48.00 per dozen





NEW YORK OFFICE: 320 Fifth Avenue

Frank M. Whiting & Co.
SILVERSMITHS
NORTH ATTLEBORO, MASS.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

J. B. BOWDEN & CO.,

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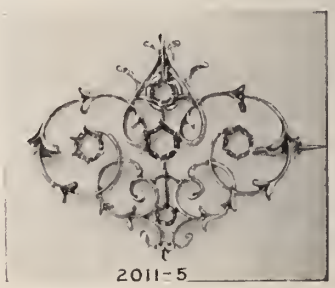




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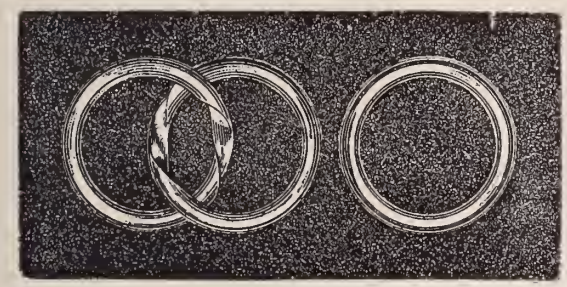
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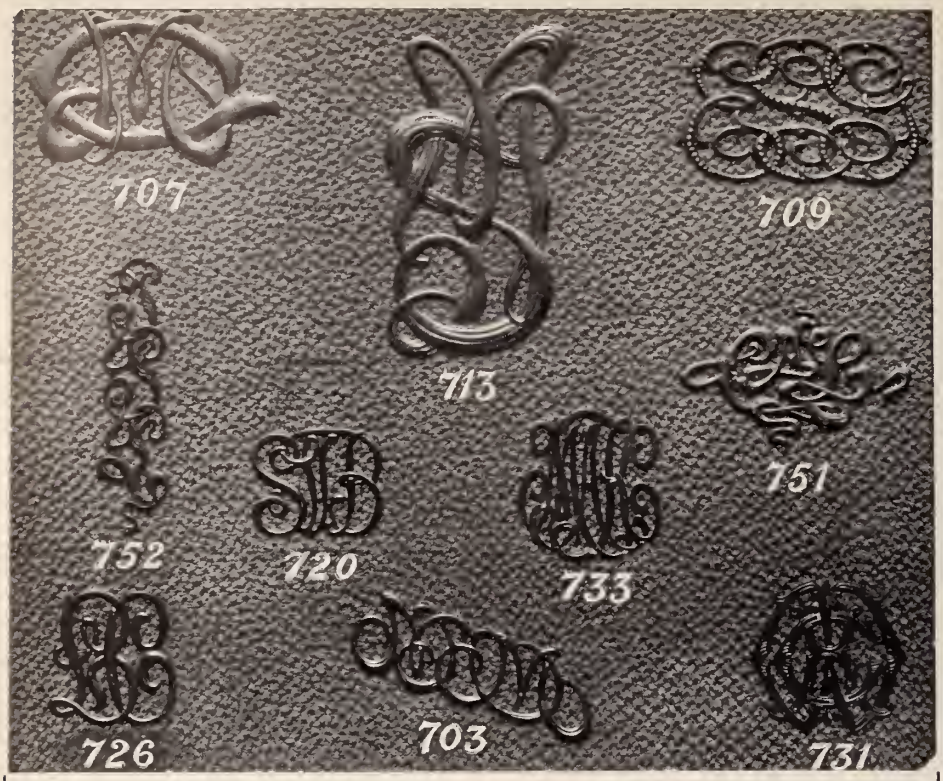
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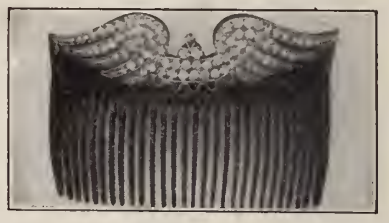
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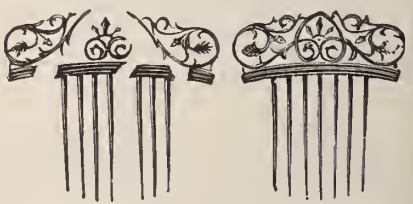
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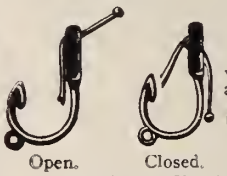
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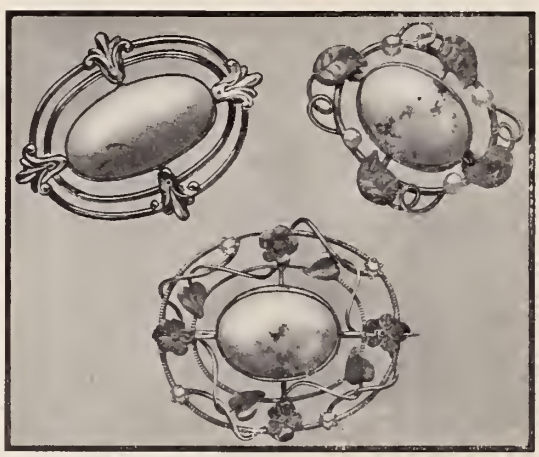



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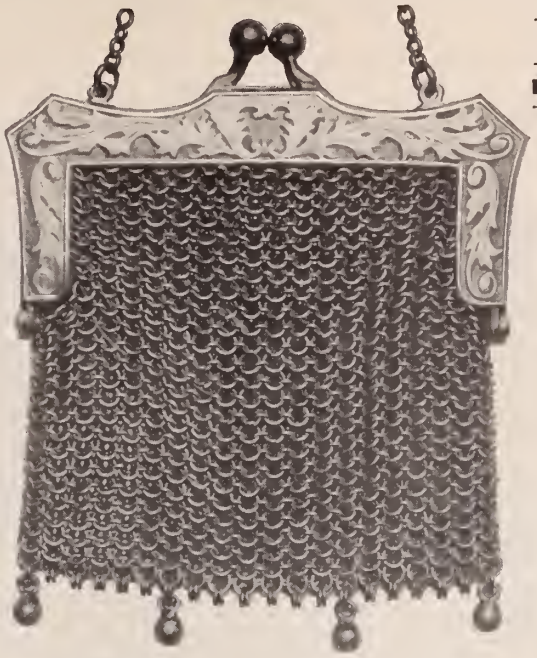
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Any desirable combination may be found in this line.

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THE JEWELERS' CIRCULAR
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THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY THE JEWELERS REVIEW

VOL. LVII. WEDNESDAY, DECEMBER 2, 1908. No. 18.

Ivory.

By CHARLES BRASSLER.

WE are apt to think of the bones of the animal organism as the least living of its structures, yet they are composed of ever-changing cells, they are traversed by blood vessels and nerves, they are elastic in youth and in old age hard and brittle. If a bone is exposed to violent heat it becomes white, light and powdery, while retaining its form; chemical analysis shows it to be composed of carbonate and phosphate of lime. If placed in sulphuric acid the lime salts are decomposed, and an elastic mass, animal gelatine, remains, still in the form of the bone. From the mixtures of organic and inorganic substances which make up bone tissue it receives its hardness and elasticity, and its power of resistance to external influences. Variations in the proportions of these substances make it softer or harder, and the presence of foreign substances, such as fluorine or silica, affect the chemical and physical properties. The bones of herbiverous animals are, as a rule, harder than those of the carnivora; and the tusks of the elephant are the finest bone structure which we have. The material, known as ivory, is so uniform in texture, close and fine grained, that it can be carved into the most delicate forms. It lends itself most readily to the hand of the artist, has a soft luster and a tone of color which resembles the flesh tints of the dwellers in southern lands.

The carving of ivory was one of the first arts practised among all nations who possessed this material. Carved ivory reliefs are found among the prehistoric ruins of the Babylonian, Persian and Egyptian civilizations. The very early Gauls, also, scratched rude drawings upon ivory. In the great kingdoms of Western Asia, as well as in the classical civilizations of Europe, ivory ranked with gold and amber as one of the most precious materials. The Greeks used it for very large works of plastic art. The Olympian Zeus of Phidias was made of ivory and gold—the body of ivory, the garments of gold. But very few of the works of that period have been preserved to us, and of the later Roman work in ivory we have for the most part only insignificant remains, principally carved ivory diptychs.

From the period of the Middle Ages we have more examples, though few in comparison with the treasures which were recorded in the royal inventories of the time. Small altars have been preserved, in the form of diptychs and triptychs, also shrines, jewel caskets, book covers, hunting horns, and richly decorated combs, etc. The Renaissance has left little work in ivory, but the baroque period, especially the 18th century, reveled in it. Princes and nobles encouraged the art, and had ivory cabinets made. The technique reached a point never surpassed in Europe, either before or since.

Flanders and Italy were the centers; in the former country the works of Giovanni da Bologna were taken as models, in the latter the works of Rubens. Figures and groups, elaborate reliefs, goblets, pitchers, horns and the butts of muskets were made of ivory, as well as caskets and plates, and the workers delighted in the most delicate detail, requiring enormous patience and perseverance. When the period of rococo work arrived, with its porcelain work, ivory became less esteemed, and to-day there is hardly a trace of the art left in Europe. The Chinese and Japanese have always been famous workers in ivory.

The best ivory for technical purposes is that from India. Fossil tusks are often enormously large, but the quality is not comparable with the bone obtained from living animals. Elephants of great size, called mastodons, once inhabited the northern part of both Europe and Asia. Their great, bent tusks are sometimes found singly, but oftener in great numbers together. In the Middle Ages such a burial place of elephants was discovered at Stuttgart, but the people did not know anything better to do with the bone than to have it made into tooth powder by the court apothecary. The Chinese have for centuries obtained ivory from certain places, the whereabouts of which they keep secret.

Old works in ivory are at the present time much in demand and bring very high prices. Good pieces from the Middle Ages and the Renaissance are very rare; 17th and 18th century work is more common, but nine-tenths of the pieces offered for sale are modern imitations. The imitation is made easier by the fact that ivory easily takes any color, and is very sensitive to the influence of light and certain gases.

For use in conjunction with precious metal work, ivory has always been and still continues to be a favorite material. The goldsmith and jeweler is turning out beautiful examples of this work. A notable creation of this kind is the handsome ornamental dish shown on the front cover of this issue. From the waves in the middle of the silver-embossed piece rises a nymph beautifully carved in ivory. The dish itself is in dark blue-green enamel. This fine specimen emanated from the atelier of an eminent goldsmith in Dusseldorf, Germany. The purity of the beautiful figure and the handsome lines of the silver work speak for themselves and require no comment.

Harrison Taylor and William Charles, who entered and robbed the retail jewelry store of J. T. Collins, Morgan City, La., on the night of Nov. 4, were arrested a short time ago at Amelia, about six miles from Morgan City. The prisoners had in their possession a lot of jewelry and firearms. They have confessed their guilt.

Garnet.

THE production of abrasive garnet in the United States in 1907 amounted to 7,058 short tons, valued at $211,686, and was the highest ever reported to the statisticians of the United States Geological Survey, exceeding the production of 1906 by 2,408 tons, or 52 per cent. in quantity, and by $54,686, or 35 per cent. in value. The garnet mined came from the States of New York, Pennsylvania and North Carolina.

The production of garnet for abrasive purposes is a well-established industry in the Adirondack region of New York. The seat of the industry is in Warren and Essex counties, near the upper Hudson Valley, and North Creek, the terminus of the Adirondack branch of the Delaware and Hudson Railroad, is the principal point of shipment. The output is used in the shoe and wood-working industries and is sold in the form of garnet paper, which is said to have much greater efficiency than ordinary sandpaper.

The North Carolina production reported to the Survey came from Marshall, Madison County, the deposits being operated by a Boston company. The production from Pennsylvania was reported from Chelsea, a small town in the extreme southeastern part of the State in Delaware County, near the State line between Pennsylvania and Delaware. The garnet of this locality is the ruby or rose-colored variety, and is found in gneiss.

A statistical report on the production of abrasive materials in 1907, prepared by W. C. Phalen, of the United States Geological Survey, has just been published by the Survey as an advance chapter from "Mineral Resources of the United States, Calendar Year 1907." Copies of this report may be obtained by applying to the Director of the Survey at Washington, D. C.

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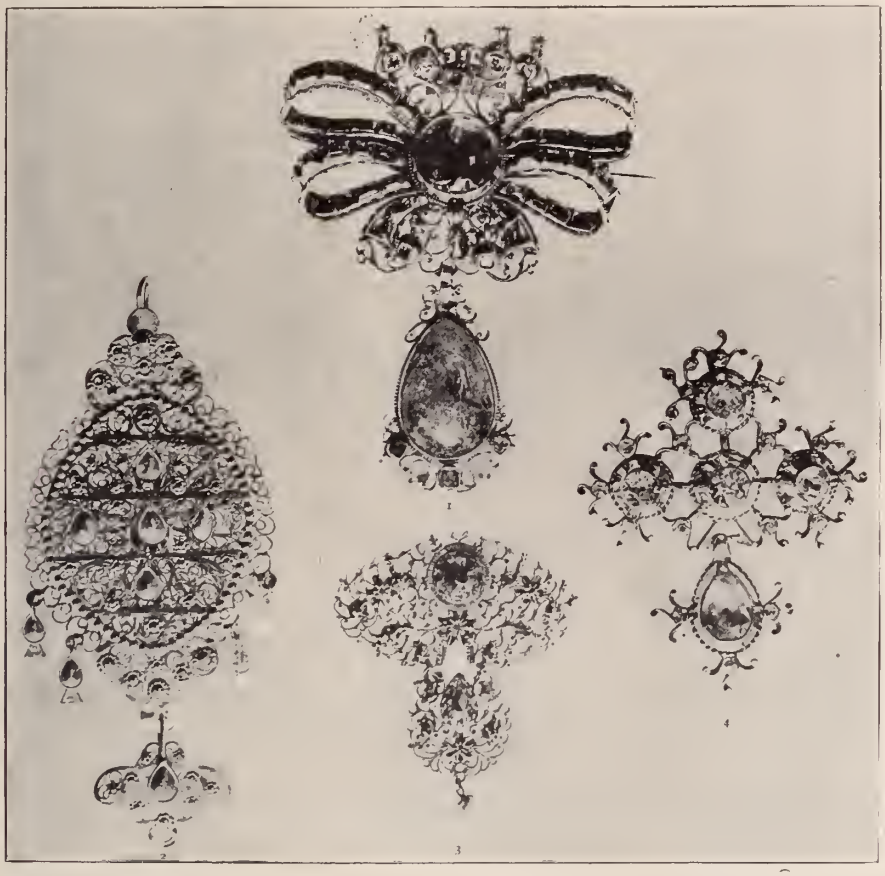
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Some Interesting Points About the Peasant Jewelry of Europe.*

UNTIL the middle of the 19th century the peasants and natives of every country district of Europe wore modest gold and silver jewelry, of small pecuniary value, but of great artistic interest. A few years ago peasant jewelry was seldom sought for, and comparatively unknown, and collectors, better informed in other respects, did not think of saving it from the melting-pot. It is now, however, beginning to attract some of the attention it deserves.

This old peasant jewelry has at the present day nearly all passed out of the hands of its original owners. The chief cause of its disappearance has been increased facilities for traveling, which resulted in jewelry fashioned wholesale in industrial centers being distributed to the remotest rural districts. The demands of the modern collector, and improvements in present-day taste among certain of the cultured classes, which have led to the adoption of old articles of jewelry for personal use, have also contributed to the disappearance of peasant jewelry in recent years. The wiles of the dealer have induced peasants to yield up heirlooms, which, handed down for generations, have escaped the fate of the jewels of the wealthy and more fashionable. The great museums of art and industry springing up everywhere, especially in Germany, have all obtained a generous share of the spoil, and have preserved it from what, until lately, would have been inevitable destruction.

So completely in most parts has this old jewelry gone out of use among the peasantry that hardly a trace remains of a once flourishing industry carried on by local craftsmen working on traditional lines and untrammeled by the artistic fashion of the moment. Machines driven by steam power have crushed out of existence skill to make things by hand, and the cold and monotonous production of the artisan has taken the place of the old work, whose peculiarly attractive character is due to its expressing the fresh ideas and inspiration of the artist.



SPANISH, PORTUGUESE, FLEMISH AND FRENCH PEASANT JEWELRY.
(From "JEWELLERY," by H. CLIFFORD SMITH.)

The French peasant jewel par excellence is the cross. It is suspended from the neck by a velvet ribbon, and varies in form according to localities. Its size is often in proportion to the social condition of the wearer. Sometimes it attains considerable dimensions. Fixed upon the velvet ribbon, and drawing it together just above the cross, is a slide or coulant, in the form of a bow, rosette, or heart, and of the same style as the cross itself. In many provinces of France, such as Savoy, gold is reserved exclusively for married women, custom having it that all their jewels should be of the metal. Silver, on the other hand, is often employed solely for girls' jewelry, possibly because it is considered the natural symbol of virginal purity, just as in ancient times it was consecrated to the virgin Diana.

The most interesting and perhaps the best-known French peasant jewelry is that of Normandy and the Auvergne. The chief Norman jewel is the cross. The most usual form is that of which occurs in the districts round St. Lo and Caen. It is of silver, formed of five high bosses, four round and one pear-shaped, each set with a large foiled rock crystal (commonly known as *Diamant, Caillou, or Pierre d'Alencon*) cut and faceted in the brilliant shape, and further ornamented with sprays set with small crystals in rose form. The lower limb of the cross, briolette or pear-shaped, is hinged, so as to render it less liable to get bent or broken in wear. The spaces between the limbs are sometimes completely filled up with branched open-work set with small crystals. In the more northerly parts of France the cross is formed simply of large bosses set with crystals; but round about Rouen we meet with an abundance of spray work. Other crosses of considerable size are formed of thin plates of pierced gold. The shape of the cross is indicated simply by crystal bosses, but its form is almost lost in the outline of the jewel. A favorite subject for representation on Rouennais jewelry is the Saint Esprit, or Holy Dove. Employed as a breast ornament or pendant, the dove is either in gold or silver, mounted with crystals, from an ornament of open knot design, with a rosette-shaped slide above. In its beak is a branch, spray or bunch of grapes, generally of colored pastes. Peasant jewelry ceased to be worn in Normandy about 1840, when native costume was given up.

While Normandy relies chiefly on crystal quartz for its jewelry the Auvergne can boast of a variety of gems, such as garnets, opals, spinels and zircons, which are of frequent occurrence in the volcanic rock of Central France. The jewelry of Puy is mounted with cabochon stones in large high settings. Open-work circular pendants have a central boss with eight similar setting around. The Saint Esprit is also a popular jewel, but in these parts the form of the dove is not completely carried out, the jewel being composed merely of five pear-shaped bosses to indicate the wings, body, head and tail of the bird.

It is to be observed that the patterns of the jewels here alluded to are not entirely original inventions of the peasantry, As a matter of fact, they are often from precisely the same models as the jewelry in use in the 17th and early part of the 18th century, and are very similar in style to the large series of original designs in the National Art Library, South Kensington, executed about that time by the Santino family of Florence. Their technique is also traditional. This is shown by the presence on many of the peasant jewels of Southern France, as well as of other districts, of the painted enamel which came in about 1640, and continued in use for upward of a century. While fashion has shifted scores of times since those days types and styles of jewelry then set remained unchanged in these quarters until the great industrial revolution of the 19th century and the strange and universal decline of taste that accompanied it.

Holland is one of the few countries that

*From "JEWELLERY," by H. Clifford Smith. Published by G. P. Putnam's Sons, New York.

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have retained their peasant jewelry. Not only is it displayed in abundance on festal occasions, such as weddings, but is worn in every-day life by the well-to-do natives of the country districts. Much jewelry is employed in Zeeland. The country belles wear jutting out on either side of the lace cap curious corkscrew-like ornaments of gold, silver or gilt metal, on which they hang pendants sometimes tipped with pearls. In the land of Goes a square gold ornament is pinned close to the face inside the lace halo that surrounds the head. Coral necklaces are worn, and jet ones for mourning. Boys have earrings and gold and silver buttons near the throat. The head ornaments of crosses are worn, with earrings to match. They are of open-work floral and seroll designs, and are mounted with small rosettes set with rose diamonde, silver rosettes being applied to gold ornaments, gold to silver ones. The slide or coulant above the cross here forms part of the pendant, and is not, as in France, attached by the ribbon worn with it. The heart (*Sacre Cœur*) is not worn above the cross, as in France, but is used as a distinct ornament, as a rule, in silver only. These open-work heart pendants, commonly found between Antwerp and Malines, and rarely elsewhere, have an opening in the center, hung with a movable setting, and a hinged crown-



SOME ODD SPECIMENS OF ADRIATIC JEWELRY.

North Holland and Utrecht consist of a broad, thin band of gold or silver, which encircles the skull and terminates at each end with the above-mentioned spiral ornaments. These bands are covered by a white muslin cap or by a cap decorated with colored designs. The women of Gelderland display costly caps of gold beaten out to fit each individual head. In Overyssel the lace cap terminates with gold ornaments, and the coral necklace has clasps of gold fiiligree. Men and boys wear flat silver buttons on the coat and gold at the collar. At the waist is a pair of large hammered discs of silver. The natives of the fertile country of Friesland possess vast stores of jewelry, generally of gold set with diamonds.

Very attractive peasant oranments are still in use in Belgum. Long pendant shaped ornament above. Instead of a crown is sometimes a flecbe, two quivers and a bow, a love token. Flemish Jewels, unlike the French, are set entirely with rose diamonds.

The peasant jewelry of Norway and Sweden is mainly of silver filigree. Precious stones do not take an important place in it. When used they are more often than not false, and are only sparingly applied for the sake of their color. Particularly characteristic of almost all the ornaments of these parts are numerous small concave or saucer-like pieces of metal, highly polished or small flat rings. They are suspended by links, particularly from the large circular buckle, which is the chief article of jewelry. Most ornaments are circular in plan. Besides being executed in filigree many of them are embossed or else cast—a style of work admirably displayed on the huge silver-gilt crowns worn by Scandinavian brides.

The peasant ornaments of Germany present many varieties of design. Silver filigree of various kinds is employed for almost all of them. In the northern districts amber beads are naturally the commonest form of necklace, while hollow balls of silver are also worn strung together. Large flat hairpins are used, the expanded heads of which are ornamented with raised filigree. Swiss and Tyrolese peasant jewelry is largely composed of garnets or garnet-colored glass set in silver filigree.

So numerous are the different types of Italian peasant jewels that it is impossible to mention them all. Every small district, nay, every township, seems to have possessed ornaments that differed in some detail from those of its neighbors. Many of them display reminiscences of the antique. Their manufacture follows—or did till quite recent years—the old methods; the natives of certain out-of-the-way districts in Umbria still working in very much the same manner as the ancient Etruscans. All ornaments are somewhat voluminous. The head is uncovered, and presents an extensive field for hair ornaments. The Lombards have all sorts of hairpins, often a couple of dozen, stuck in nimbus fashion, and through them crosswise is passed another pin with an oval head at each end. Earrings are likewise of considerable dimensions, but light, in spite of their size. Their surfaces are very frequently set with seed pearls. The finest existing collection of Italian peasant jewelry is that in the Victoria and Albert Museum, purchased from Signor Castellani in 1867. Of great beauty is the jewelry of the shores of the Adriatic, and that of the Creek Islands, probably made by descendants of the Venetian goldsmiths, and commonly known by the title of "Adriatic" jewelry. It is of thin gold, on which are shadow cells filled with opaque enamels. Crescent-shaped earrings are formed of pendant parts hung with double pearls. Dating from the 17th century are elaborate and delicate pendants in the shape of fully rigged ships enriched with painted enamel and hung with clusters of pearls. Beautiful work of a similar nature was also produced in Sicily.

Hungarian and Spanish peasant ornaments have already been alluded to. In both these countries we find the native filigree enamel in 16th century work, and painted enamel in that of the 17th and 18th centuries. Spanish jewelry frequently takes the form of pendant reliquaries. It is usually of stout silver filigree bearing traces of Moorish design. The Moorish style is also felt on Portuguese jewelry, which displays in addition a certain amount of what appears to be Indian influence. It is composed of gold filigree of very fine workmanship. Earrings and neck chains are of such proportions that they reach, respectively, to the shoulders and the waist. In addition to the cross, star, heart and crescent-shaped pendants are worn. A favorite form is one resembling an inverted artichoke. Openings are left in its surface, and within these spaces and on the edges of the jewel are hung little trembling pendants.

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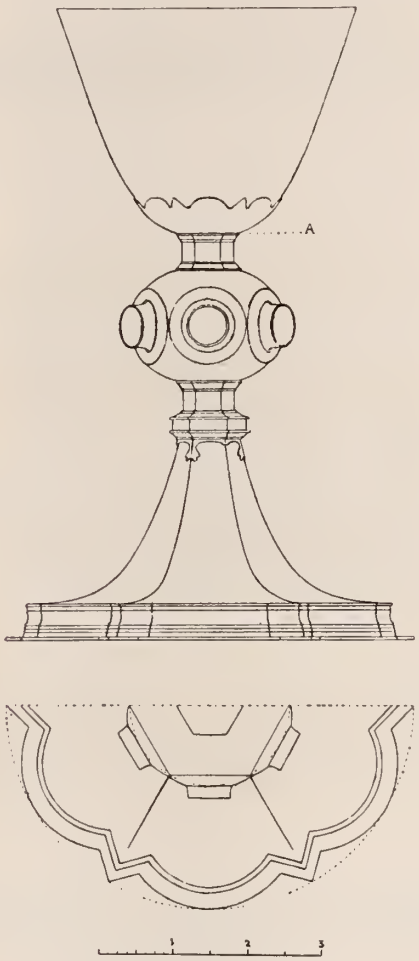
ILLUSTRATED AND DEMONSTRATED BY AN EXPERIENCED ARTISAN

(*Continued from issue of Nov. 4.*)

MAKING A CHALICE.

THE chalice, of which a first sketch is given herewith, is of the same period as the English communion cup which was last discussed, and serves to show the essential difference in the design and construction of the two. In the chalice it will be noted that the foot and boss are much larger and more important than in the communion cups, while the bowl of the chalice is comparatively shallow and smaller. Another distinctive feature is that the section of the foot and stem-pieces is hexagonal. Although the main shape of the boss is round, a hexagonal appearance is given it by the six circular enamels, which are set in very high settings. From specimens still in existence, it is apparent that the chalices of earlier periods had circular feet. The change was brought about mainly through the advent of the Gothic style, with its preference for the pointed and angular, but also through the practice of laying the chalice on its side on the paten, as a chalice with an angular foot would not roll in the way that a round-footed chalice would. The chalice under discussion is an Italian specimen in the South Kensington Museum, and in general outline is essentially Gothic, although the ornamental details (not shown in plan and elevation) already show the influence of the Renaissance.

The parts of the chalice which have to be hammered into shape or "raised" are the foot, the boss, the bowl of the chalice, and the outer husk, or cup, into which it fits. The bowl is about three and one-eighth inches deep and four inches wide, the total height of the chalice being eight and one-half inches. To raise this shape a six-inch circle of metal will be required about 14 Shakespeare gauge in thickness. The methods of raising this shape are similar to those employed in raising the beaker-shaped bowl of the communion cup. The chief difference between the two is that the chalice bowl is rounded off at the bottom, so that the sides and the bottom form one continuous line, while the sides of the communion cup bowl spring up from the bottom at a sharp angle, turning a corner, so to speak. Another point to notice is that the sides of the chalice bowl are inclined to be convex, while the communion cup bowl has concave sides. After the metal has been hammered into the form of a shallow cup on the beating-block, it is raised on a tool or anvil similar to that used for raising the bowl of the communion cup, but with the end more rounded off, so as not to mark the bottom of the bowl, which should be left for the time being as it comes from the beating-block, until the sides have been hammered up. The bottom (that is, within an inch radius from the center) can then be hammered over on a bottom stake, a tool shaped at one end somewhat like a blocking hammer; that is, with a rounded off face to take the curve about an inch or one and one-quarter inches across, and long enough to enable it being fixed in the vise and yet reach the bottom of the bowl. If any part of the bottom is sunk, it can be knocked out from the inside with a blocking hammer, which must, of course, be long



PLAN AND ELEVATION OF CHALICE (ITALIAN, 16TH CENTURY).
The plan is shown looking down from A marked on the elevation.

enough to reach the bottom without the handle coming in contact with the edge of the bowl. If this is not available, the bruise can be removed equally well by gently beating out from the inside with a large *repoussé* punch and hammer. In either case, the bowl should be rested on a sandbag. When the metal has been brought up in this way, the bottom will have to be lightly hammered over on the bottom stake again, even if it has been planished previously. In hammering the bowl up, it should be remembered that after each course of raising, before annealing, the edge should be hammered crossways with the raising hammer, in order to thicken it, so that when the bowl has been hammered to the proper shape, you have a good drinking edge, which then only needs trueing up with a file.

For the small outer cup the metal need not be quite so thick—a circle two and one-quarter inches across and about size 11 or 12 in gauge will give the required shape. After this has been beaten out roughly into a shallow cup on the beating block, very little actual raising will be necessary. A circle should be lightly marked about three-eighths of an inch away from the edge, and from this line the cup should be hammered up to the edge on the same tool as used for the bowl of the chalice. From the circle marked to the center can be hammered over on the bottom stake in the same manner as the bowl. The edge of this outer cup should fit down as closely as possible on to the bowl. If anything, it should be a little too tight in the first place, as it will spread out very easily when pierced to the shape shown on the sketch.

This boss, as was the case with that of the communion cup, is made in two halves. For each half a circle of metal about two and three-quarter inches across will be required. It should be size 14 in gauge, so as to preclude all danger of the boss collapsing to any extent when the other parts are soldered on at the top and bottom, as there is no support in the center. To obtain the shape required, the proceeding is practically the same as in the outer cup of the bowl, only a little more actual raising on the tool being required. After beating out on the beating block, a circle should be marked on the outside about five-eighths of an inch from the edge; that is, about one-quarter of an inch further from the edge than in the case of the outer cup. From this line it can then be beaten up on the same tool as used for the outer cup. The rest of the shape is finished as before, on the bottom stake. When properly shaped, the two halves should be left for the time being, as before they are soldered together some ornament (which will be gone into at a later stage) has to be embossed on both halves from the inside. The "raising" of the foot, which should next be taken in hand, will present considerably more difficulties than either the bowl or boss of the chalice, and, being six-sided, presents new features, which, so far, have not been touched on. Before it is possible to shape it hexagonal, the foot has to be hammered up circular in section in exactly the same way as the other "raised" pieces which have so far been dealt with. A six and one-half-inch circle from 12 to 14 in gauge should work up to the shape required. Before proceeding very far with the shape, a template should be cut out of thin metal, a little smaller than shown by the two outside lines of the foot in the elevation. It is necessary that the foot should be a little small, while still circular in section, as a circle has a greater circumference than a hexagon of the same measurement across. If it were made to the full size shown by the outside lines in the elevation in the first stage, the result would be that it would become too large when shaped hexagonal.

In raising this foot, two or three anvils or tools of various sizes will be necessary, as the tool required to hammer in the nar-

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row end which fits on to the stem-piece will be too small to insure a true circular form lower down, where the foot spreads very much. It is quite essential that the foot is absolutely circular in section in the first place. If this is not the case, great difficulty will be experienced in obtaining a true hexagonal section afterward. After beating out into a cup shape on the wooden block, the "raising" should be commenced on a tool or anvil about the size of that used for the raising of the bowl of the chalice, leaving the bottom (that is, the narrow end, which becomes the top of the foot eventually) about one and one-quarter inches wide. This can be taken in a little more after each annealing, until the right measurement—namely, seven-eighths of an inch—is reached. The wide part of the foot should be left a little large, to allow for trueing up, and a small margin for marking out the shape of the base to which it has eventually to be cut and fitted.

W. S.

(To be continued.)

Inez Kinner and Thomas J. Haggadorn, Hornell, N. Y., File Bankruptcy Petition at Buffalo.

BUFFALO, Nov. 25.—Inez M. Kinner and Thomas J. Haggadorn, who were partners in a jewelry business in Hornell, N. Y., recently filed a voluntary petition in bankruptcy in the United States District Court in this city. A summary of the assets show the following: Cash on hand, $1.26; bills, notes, contracts, $53; stock in trade, $1,000; household goods, wearing apparel, $48; machinery, tools, fixtures, $1,302.75; debts due on open accounts, $337.70; property in reverson, etc., $25; total, $2,767.71. The petition says that the two members of the firm have dissolved partnership, but there has been no final settlement of the partnership estate.

The creditors whose claims are unsecured and the amount of their claims are as follows: Philip Present, $655; W. H. Wright, $769; Heintz Bros., $232; Smith-Patterson Co., $132 for jewelry. The creditors holding securities and the amount of their claims are as follows: Joseph B. Woodbury, Hornell, $1,286.74; chattel mortgage on fixtures and stock in trade, W. H. Wright, $147; Winchester Optical Co., $9.14; Philip Present, $10; F. A. Hardy, $10; E. Kirstein Sons Co., Rochester, $12; A. Roseman, $96; Barker, Rose & Clinton, $22; Deck & Wolfe, $10; Dennison Mfg. Co., $321; Aronson & Spiegel, $4.18; Louis G. Schlehr, $15; F. J. Hutchinson, $1,001.

The case will come up before William H. Hotchkiss, referee in bankruptcy, Buffalo.

Mrs. Kinner's business was founded by her husband, Lucius L. Kinner, who was originally employed by Knowlton, at Hornell, and later was Mr. Knowlton's partner. Mr. Kinner succeeded to the business in 1899, and in 1903 became interested in the optical business with E. A. Parish as the Kinner Optical Co. In 1906 he was joined by Mr. Haggadorn, the style being Kinner & Haggadorn. The firm dissolved partnership and the business was taken over by Mr. Kinner's wife in the early part of the year.

Death of Edward B. Dana.

The funeral of Edward Barzillai Dana, a former manufacturing jeweler of New York, and for nearly 30 years southern and Pacific Coast representative for Carter, Howe & Co., New York, and their predecessors, was held at his late residence, Metuchen, N. J., Friday afternoon of last week. His death occurred Nov. 25, after a short illness, and was due to chronic bronchitis, aided by the declining strength of his 81 years.

Mr. Dana was the oldest and one of the most widely known travelers in the trade.



THE LATE EDWARD B. DANA.

His kindly, charitable and genial disposition gained him hosts of friends throughout the country, not only among his customers, but among his fellow travelers. His vigor and activity up to about two years ago were remarkable and he gave little or no indication of the number of his years. In 1906 an increasing difficulty in breathing, due to a chronic bronchitis, began to tell upon him and led to his retirement from active road work in September of that year, after which time he devoted himself to office work, coming in from his suburban home with the activity and regularity of one just commencing rather than closing his business career. This constant association led to a further appreciation of the sterling qualities which had made him so popular on the road.

Deceased was a typical American and came from patriotic stock. He took pride in his American ancestry, which he traced to the original Richard Dana, progenitor of the Dana family in this country, who settled in Cambridge, Mass., in 1640. His grandfather, Asa Dana, a Revolutionary soldier, was one of the early pioneer settlers in Central New York about the year 1800.

Edward B. Dana was born in Fenner, Madison County, N. Y., Aug. 28, 1827, where he spent his early life working on his father's farm. Then he taught in the district school until he was 21 years of age, when he learned the trade of watchmaking, working with Dwight Edwards, of Corning, N. Y. In this town he met and soon after married Anna E. Weeks, with whom he lived for more than 57 years in close and sympathetic companionship.

After learning the jewelry trade, Mr. Dana became a partner of Socrates Ayres in his retail jewelry business in Elmira, N. Y., but feeling that there was greater opportunity for his ambition in the metropolis, he came to New York in 1853 and engaged with A. K. Warner & Co., in Cortlandt St.; for this house he traveled for two years, and later became agent for W. W. Keach, of Providence, R. I. About 1860 he entered into partnership with Churchill, Stanley & Co., the firm becoming Churchill, Dana & Co. On the dissolution of this firm, 10 years later, he entered upon a career of extensive traveling, which continued nearly to the end of his life. He represented Warren, Spadone & Co. and their successors, Spadone, Rood & Co. for about seven years, and Krementz & Co. for two years. In January, 1880, he began his long engagement with Carter, Sloan & Co., remaining with this house to the time of his death.

While not an active church member, Mr. Dana had ever a deep and reverential regard for spiritual matters and a firm faith in his Maker. He departed from this life in no fear of the future. He was a man whose word was as his bond and who scorned to do the slightest dishonorable act. He was most careful and painstaking in his work, intensely loyal to his house and ever intelligently optimistic under all circumstances. Mr. Dana had faith in himself, in his house and his business. A most kind, devoted and loving husband and father, he was ever open-handed and even lavish with his family, whose care and comfort were his first consideration.

Deceased leaves a widow, one daughter, Mrs. Thorfin Tait, of Metuchen, N. J., and two sons, Frank H., with Henry A. Kirby, of New York, and Henry S., with Shreve & Co., San Francisco.

Importations at the Port of New York.

Weeks Ended Nov. 23, 1907, *and Nov.* 21, 1908.

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Instruments:		
Musical	15,933	13,837
Optical	8,494	3,655
Philosophical	3,329	2,368
Jewelry, etc.:		
Jewelry	12,518	6,935
Precious stones	135,892	592,580
Watches	55,426	19,851
Metals, etc.:		
Bronzes	2,794	1,360
Cutlery	25,259	30,481
Dutch metal	5,953	.....
Platina	43,607	51,990
Silverware	961	4,197
Miscellaneous:		
Alabaster ornaments	87	10
Amber	5,354	10,993
Beads	1,863	963
Clocks	5,597	3,752
Fans	7,888	4,542
Fancy goods	12,136	6,519
Ivory	18,024	67,274
Ivory, manufactures of	22,295	197
Marble, manufactures of	21,594	31,869
Statuary	9,333	2,614

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Beautiful Silver Loving Cup and Resolutions of Thanks Presented to Meyer Goodfriend.

Meyer Goodfriend, of Goodfriend Bros., importers of precious stones, 9 Maiden Lane, New York, who devoted a great deal of his time in connection with the building of Temple Ansche Chesed, 114th St. and Seventh Ave., New York, which was dedicated on Thanksgiving day, has been the recipient of an unusual memento. At the dedication services Mr. Goodfriend was presented with a beautiful loving cup



HANDSOME SILVER LOVING CUP PRESENTED TO MEYER GOODFRIEND.

as a token of the esteem in which he is held by his fellow members in the church and his friends in recognition of the service which he rendered the church as a chairman of the building committee. Mr. Goodfriend, as chairman of this committee, presented the key of the church to the president and was in turn presented with the cup. The temple was built at a cost of $300,000.

The loving cup, which is a massive and beautiful specimen of silversmithing, has a base of seven and one-half inches, a height of 17 inches and a measurement of 12½ inches across the top. About the base is a wreath of raised work and about the body of the cup is a similar wreath. On the body of the cup is the following engraved inscription: "Presented to Meyer Goodfriend by his fellow members and friends as a token of love and admiration and in recognition of his eminent and devoted services as chairman of the building fund committee of Temple Ansche Chesed of Harlem Nov. 23, 1908. 5669." On the other side of the cup is an etching of the church, beneath which are the words "Temple Ansche Chesed of Harlem, ground broken Nov. 17, 1907, corner-stone laid April 12, 1908, dedicated Nov. 26, 1908."

A most beautiful and artistic set of resolutions were also presented to Mr. Goodfriend by the Board of Trustees of Temple Ansche Chesed. The resolutions are bound in heavy morocco, lined with watered silk. On the front cover is a silver plate bearing an etching of the church and beneath the etching are the words "To Meyer Goodfriend." The resolutions, which contain a life-like portrait of Mr. Goodfriend in colors, are done on heavy cardboard in hand work of a most artistic conception. They read as follows:

Board of Trustees of the Temple Ansche Chesed of Harlem, at a special meeting held Sept. 19, 1908, the following resolutions were unanimously adopted:

Whereas, Our highly esteemed brother, Meyer Goodfriend, has for many years devoted his time and his excellent ability to the promotion of the general welfare of our temple, and,

Whereas, Meyer Goodfriend, in the capacity of chairman of the Building Fund for our temple, has for the past seven years brought every sacrifice for the spiritual and social progress of our congregation and with untiring efforts and an unequalled devotion helped to realize our hopes in furthering the noble cause of Judaism, and,

Whereas, His noble work was crowned with a success which inspires all our members with devotion and divine pleasure, a success which we sincerely believe will remain a source of light for generations to come, so as to preserve the name of Ansche Chesed from oblivion, be it therefore

Resolved, That we appreciate the noble services he rendered our temple and hereby extend unto him our sincere gratitude and best wishes for a long, happy and prosperous life, praying that allwise Providence may let him continue to be a blessing to our temple, an example to his brethren in Israel and the center of happiness to his beloved family, further

Resolved, That these resolutions be spread on our minutes and a copy of the same properly engrossed be presented to our highly esteemed trustee and chairman of the building fund, Meyer Goodfriend, as a token of our gratitude, admiration, and of true brotherly love.

Herman Kroll, president; D. Averbach, vice-president; Herman M. Hess, recording secretary; Samuel L. Meyer, financial secretary; Isidor Monheimer, treasurer; Emanuel Reutlinger, Benjamin W. Jacobson, Wm. L. Strauss, Alfred B. Jaworower, Arthur Kollins.

Petition in Involuntary Bankruptcy Filed Against John D. Phillips.

A petition in involuntary bankruptcy was filed Friday in the United States District Court, New York, against John D. Phillips, a wholesale dealer in jewelry, 51 Maiden Lane, by the following creditors: S. K. Merrill Co., $250; Dunn & Rodenberg, $200; Wightman & Hough, $200. The claims are all for goods sold and delivered during the year 1908. It is alleged that Phillips is insolvent and that he admitted in writing his inability to pay his debts and consented to be adjudged a bankrupt upon that ground.

C. E. Greenhall has been appointed receiver under a bond of $2,500. The application for the appointment of a receiver alleges that Mr. Phillips has assets consisting of merchandise and outstanding accounts to the amount of $5,000.

Abraham Oberstein is the attorney for the alleged bankrupt and H. & J. J. Lesser attorneys for petitioning creditors.

Mr. Phillips was formerly employed by R., L. & M. Friedlander. He began business for himself in 1906.

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended Nov. 21, 1908.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin	$382,052.45
Gold bars paid depositors	30,533.25
Total	$412,585.70

Of this the gold bars exchanged for gold coin are reported as follows:

Nov. 23	$114,566.36
" 24	102,823.63
" 25	81,961.76
" 27	41,541.02
" 28	41,159.68
Total	$382,052.45

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Bankruptcy Schedules of the C. M. Plarr Mfg. Co., Buffalo, N. Y., Filed—Trustee Elected.

BUFFALO, Nov. 27.—The first meeting of the creditors of the C. M. Plarr Mfg. Co., a Buffalo jewelry firm, against which an involuntary bankruptcy petition was filed, was held recently in the court room of William H. Hotchkiss, referee in bankruptcy in this city. Clarence U. Carruth was elected trustee. A partial examination of Charles M. Plarr, a member of the firm, was conducted at the first meeting of the creditors. A sale of the assets of the company will be held in Referee Hotchkiss' court on Dec. 7. It is said that the shares to be received by the creditors will be small. It was shown that Charles M. Plarr owned practically all the stock of the concern, his number being 145 shares. Thomas H. Noonan, 736 Ellicott Sq., Buffalo, has been acting as attorney for the bankrupt.

Schedules showing the revised list of creditors of the firm were recently filed. The unsecured creditors for more than $30 include: Fontneau & Cook Co., $95; R. F. Simmons Co., $175; Doran, Bagnall & Co., North Attleboro, $15.55; Waite-Evans Co., Providence, $100; E. I. Franklin & Co., $140; L. Heller & Son, $9.75 and $132; S. O. Bigney & Co., $1,116; Geo. H. Fuller & Son Co., $179; Stern Bros. & Co., $75; Furbush, Swift & Fisher, $150; Hammel, Riglander & Co., $144.28, and judgment for $212.78; C. A. Marsh Co., $130; E. D. Gilmore & Co., $101; E. A. Potter & Co., $36 and $143; George L. Brown, Attleboro, $30.01 and $83; Miller, Fuller & Whiting, $70; Charles M. Plarr, $2,959; Danner & Co., $301; August Sommer, $1,000; Stephenson estate, $40.

In the schedule there is a statement showing the property of the bankrupt, including the following: Cash on hand, $7; A. R. Hollers' note, $23.40; stock in trade, merchandise, jewelry, jewelry supplies, $384.60; fixtures, $371.50. The debts due the bankrupt amount to more than $1,000.

Death of M. D. Williams.

LEADVILLE, Colo., Nov. 25.—Martin D. Williams, a veteran watchmaker and an old-time resident of Leadville, died suddenly at his home, 114 W. 6th St., at 2.45 Sunday afternoon, after an illness lasting a few hours, caused by neuralgia of the heart.

Deceased was born in Blair County, Pa., Jan. 16, 1846, and grew to manhood in that vicinity. After completing his education he learned the trade of a jeweler and watchmaker, and for many years practiced that profession. Being subject to asthmatic affliction, he came west in the late '70's, first locating at Cheyenne, where he again engaged in the jewelry trade. Later he was employed at Boulder, and in 1880 he came to Leadville, where he has made his home since. In 1882 his family joined him here. He became associated with Joseph Cohn soon after locating here, and worked for Mr. Cohn for more than 20 years. Later he was employed by Ben Cohen as watch repairer, resigning his position there two years ago last July. During the same year he went to Nevada, intending to start in business there, but his health failed him, and he finally returned to Leadville two years ago.

Mr. Williams leaves a widow and five children.

Death of John B. Dayton.

WILLIAMSPORT, Pa., Nov. 25.—Another of Williamsport's veteran jewelers, John B. Dayton, passed away Nov. 19, after an illness lasting since August.

Mr. Dayton was 77 years of age, and served with distinction during the Civil War, participating in many of its most important battles. He was the oldest member of the vestry of Christ Church and was quite prominent in church work. He was a member of Reno Post, No. 64, G. A. R., which assisted in conducting the services at the grave in Wildwood Cemetery on the 22d, which services were in charge of Rev. W. Nortney Jones, rector of Christ Church.

Appropriate resolutions on his death were adopted by the vestry of Christ Church and Reno Post. Deceased is survived by one daughter.

Eastern New York Optometrical Society Organized at Albany.

ALBANY, N. Y., Nov. 25.—The Eastern New York Optometrical Society was organized, last night, at the Ten Eyck Hotel. The new organization will include in its membership optometrists who reside in the counties of Albany, Rensselaer, Saratoga, Columbia, Schoharie, Greene, Schenectady, Fulton and Montgomery (east half), Warren, Essex, Clinton and Washington.

Edward E. Arrington, president of the New York State Optometrical Society, acted as organizer. Officers were chosen as follows: President, W. B. Guy, Saratoga; vice-president, Ben V. Smith, Albany; secretary, P. Boyle, Glens Falls; treasurer, H. H. Plumb, Troy.

The officers will meet on the second Tuesday in January at the Ten Eyck, and at that time a report will be made on a code of ethics and other matters of importance.

Washington, D. C., Police Find Jewelry in Possession of Man Held for Housebreaking.

WASHINGTON, D. C., Nov. 25.—Jacob Hamburger, who, as told in the last issue of THE CIRCULAR-WEEKLY, is held by the police of this city on the charge of house breaking, is believed to have been implicated in one or more jewelry robberies, owing to the fact that a large quantity of jewelry was found in his possession. Should any readers of THE CIRCULAR-WEEKLY recognize the picture published herewith as that of a man who is wanted in their vicinity, they are requested to communicate immediately with Major Richard Sylvester, the Superintendent of the Police Department, Washington, D. C.



JACOB HAMBURGER, IN WHOSE POSSESSION THE WASHINGTON POLICE FOUND MANY ARTICLES OF JEWELRY.

Hamburger is described as about 23 years old. He is 5 feet 7¼ inches high, and weighs 142 pounds, of medium build, has dark chestnut hair, dark eyes and has a clean-shaven face.

The jewelry found in his possession when arrested included a gold-filled hunting-case watch (Elgin movement 8875439, case No. 13689596); a gold seal ring, "K. G." of "G. H.," engraved on inside, "Oct. 31, '05"; a gold stick pin, amethyst, scratch mark No. 6850181; a gold stick pin, amethyst and pearl, scratch mark No. 6854163; a gold stick pin, amethyst and pearl, scratch mark No. 1501; a gold stick pin, topaz, scratch mark No. 685214; a gold chain, ladies, long and fine; a twisted gold knot pin, marked "Shamrock"; a gold initial "W" with pin missing; a University of Virginia college pin; a gold tie clasp; a pair of gold cuff buttons, lion's head; an old silver quarter, initials "S. H. W.," and a silver dollar, year 1877, locket.

An unknown negro recently entered the store of J. H. Hemple & Co., Temple, Tex., and after requesting a clerk to show him several watches, grabbed one of the timepieces and dashed out of the store. The clerk made after him and recovered the watch. The negro, however, managed to break his hold and escaped.

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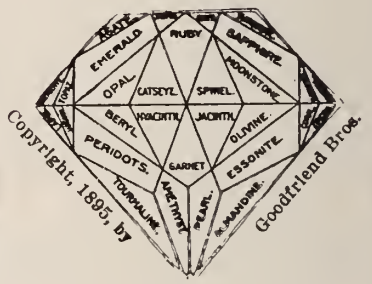
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Clock Manufacturers, Gem Importers, Jewelers and Others Appear Before Ways and Means Committee at Tariff Hearings in Washington.

WASHINGTON, D. C., Nov. 25.—During the course of to-day's hearings on the tariff before the Ways and Means Committee, Congressman Vreeland appeared before the committee in the interest of Geo. W. Coyne, manufacturer of razors, who is ill and unable to appear for himself. He has been in business eight years. Mr. Vreeland started off with the assumption that it was the purpose of the committee to revise the tariff not only to provide adequate protection for industries which we now have, but that if there is an opportunity protection will be granted to new industries. He said he was asking the committee to put on a tariff which will help create in this country a new industry, and yet by so doing will not increase the price to the ultimate consumer. He said they were entirely willing to have the duty fixed as laid down in the Republican platform, and stand upon the labor cost as compared with the labor in Germany being three times higher in this country than abroad, where they are very largely made in the homes and by different members of the family.

When the clock schedule was reached late this evening Mr. Kuehn was not present when his name was called.

G. D. Bradstreet, of the Committee of Clock Manufacturers, of Thomaston, Conn., in response to inquiry from Representative Grigg stated that they have not been making any money since 1907. Previous to that time they had been worrying along making six or seven per cent. a year on an invested capital of more than $600,000. He stated that, hearing that these meetings were to be held, the clock manufacturers got together, eight in all, six of whom are located in Connecticut, one in Illinois and one in Brooklyn. At that meeting a committee of three was appointed to appear before the Ways and Means Committee and state the reasons why they think the tariff should not be reduced. Those selected were Mr. Ingraham, Walter Camp and himself. If any change was made they would prefer to have it go a little higher.

Walter Camp spoke briefly of the history of clockmaking in Ameica, where it has been carried on for more than half a century. He called attention to the fact that there is no trust in this industry, and it is not capitalized up to the amount of the investment. During the time there has never been any great amount of prosperity, and three out of a dozen firms have gone under. During this time, and by the aid of special machinery, the price to the consumer has been reduced nearly 60 per cent.

Several years ago, when there was a demand worked up in the foreign markets for large quantities of American clocks, the foreign manufacturers sent over skilled mechanics, who went to work at the bench in the American shops, remained here for two years, learned our methods of manufacture, and then went home to reproduce those methods in their own factories. Foreign clocks are coming in steadily, and with slight increases each year; and this is true of all grades, from the nickel clocks up to the cuckoo, metal, and so-called artistic clocks.

Asked as to a reduction of the tariff, he stated that it would throw out of employment men and women who had been brought up in the business. As a comparison of the wage question he stated that we pay in from one and one-half to two days what foreigners earn in a week for the same class of work.

In response to inquiries from Chairman Payne, Mr. Camp stated that the works in both imported and American clocks are largely made by machinery; also that the Germans are now using the Davenport machine which was purchased in the United States. Many of the cases are also stamped out by machinery. He stated that a higher tariff on very fine grades of clocks would not interfere very materially.

Mr. Camp also made a request from the Seth Thomas Clock Co. that clocks should be provided for in a separate paragraph, and Chairman Payne assured him that attention would be paid to that request.

GEM IMPORTERS GIVEN BUT A SHORT HEARING.

WASHINGTON, D. C., Nov. 28.—The very evident intention to rush this hearing through at all costs is meeting with very strong but ineffectual opposition on the part of a great many of the interests who are seeking to be represented at the hearings. In many instances only five minutes are given to an interest of far-reaching moment, and this was the case with the gem and precious stone industry, which was given a scant five minutes and then asked to file a brief explaining its position.

This M. D. Rothschild agreed to do. He stated that the importers are not asking for any radical changes. The main thing asked for is that pearls, whether whole, split, drilled or strung, shall be dutiable at 10 per cent., and that imitation pearls shall be dutiable at 20 per cent. The request is also made that the paragraph covering jewelry shall be worded so as to be more specific, and that the trade shall not be forced to have small articles which are brought in only for use in the manufacturing of jewelry entered under some other paragraph which has no relation to the industry whatever.

In 1894, when the Wilson bill went into effect, the effort was made to get a large revenue out of precious stones and pearls, on the ground that they could stand it. To show how that worked it was only necessary to call attention to the fact that two years before that bill went into effect the value of these importations was $14,500,000, two years after it went into effect it had fallen to $5,000,000, and two years after the Dingley bill went into operation it had increased again to $19,000,000.

To a suggestion of some member of the committee to the effect that smuggling should and could be checked, it was pointed out that when thousands upon thousands of dollars' worth of gems can be brought in in such a very small space as an ordinary pocketbook, and with the immense borderline along the north and the immense sea front we have to control, it is practically impossible to check all smuggling; that the importers would only be too glad to do it if some way could be suggested.

The committee who represented the gem trade consisted of Meyer D. Rothschild, of the American Gem & Pearl Co.; Mr. Goodfriend, of Goodfriend Bros.; Alfred Krower, of Albert Lorsch & Co.; Ludwig Nissen, of Ludwig Nissen & Co., and Mr. Harned, of the Bailey Banks & Biddle Co.

L. M. Van Moppes appeared for the purpose of asking that an import duty be placed on bort and rough diamonds that are brought in for use in mechanical processes. They have been importing these stones for the past 20 years, and he stated that this was the first time they had ever come to the Government to ask for any protection. But during the past five years it has become more and more apparent that it would be necessary to ask the Government to impose a protective tariff on the class of goods which they import. He stated that he did not believe the foreign dealers in these goods would be willing to sell on long time, as they do at the present time, and send these goods in on consignment if they had to pay a duty, and then at the end of the time were compelled, as they frequently are, to take the goods back.

He stated that there is a firm in Scotland that sends in these rough diamonds and bort to a firm here. They select what they want for their own use, and sell the balance to other American users of such materials, and if they cannot find a satisfactory sale for them, then they are re-shipped back to Scotland. These people refuse to purchase any rough diamonds from an American importer. Mr. Van Moppes asked the committee whether they considered such conditions to be fair or unfair. He particularly called attention that he was not asking anything with relation to gem stones, but merely the rough diamonds or bort.

Samuel O. Barbour appeared in the interests of the International Silver Co., not to ask for an increase in the tariff, but to ask that it should not be cut to any extent. He called attention to the difference in wages as paid in England and America, which are as follows:

	England.	*America.*
Casters	$ .85	$2.00
Stampers	2.00	2.50
Buffers	1.50	3.00
Solderers	1.50	3.00
Chasers	1.68	3.25
Engravers	1.68	2.00
Burnishers, girls	.35	*2.50
Helpers, boys	.15	.83
Helpers, girls	.12½	1.00

*Men.

In the matter of apprentices England is in a much better position than we are. In reference to some questions that have been propounded at different times to persons appearing before the committee as to the relative value of the workman in the two countries, he stated that, provided factories in England were equipped with the same

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facilities and machinery, including capital invested, and the workmen produced the same amount of work per man per day as in America, any or all articles where the labor amounts to 60 per cent. or over of the cost could be profitably imported under the present tariff. He stated that such articles comprised about 75 per cent. of their production at the present time, and for protection it would be necessary to raise the present duty of 45 per cent. to 75 per cent., but this they did not ask. He claimed that this difference was more than offset by the superiority of organization in this country. He further stated that 50 per cent. of their workmen learn their trade in England.

Mr. Barbour then went on to compare the cost of articles as manufactured by a firm of Birmingham, England, as with similar articles manufactured by their own company, and showed that a tray (eight-inch), costing $4, would cost $4.31 here; 14-inch, $8, as compared with our $9.75; 16-inch, $10, against $12.71; 18-inch, $12.80, as against $15; and the prices at which these are sold to the American producer by the International people do not net that concern five per cent., so stated.

Late to-night Mr. Thresher and his colleagues from the jewelry trade, who had had no opportunity to speak, appeared, but they had prepared no brief to file with the committee.

PROVIDENCE, Nov. 30.—Henry G. Thresher, chairman of the sub-committee of the tariff revision committee, and Harry Cutler, president of the New England Manufacturing Jewelers and Silversmiths' Association, together with Edward A. Sweeney and Samuel M. Einstein, of Attleboro, members of the same committee, arrived home this morning from Washington, where they appeared on Saturday last before the Ways and Means Committee of Congress

After holding several meetings in this city, and the Attleboros, at which the manufacturers in the different lines of the industry were present, and gave facts, figures and details to be incorporated in a memorial to be presented to the Congressional Committee, the local committee, which was composed, in addition to the four members who went to Washington, of William A. Copeland, William P. Chapin, Jr., and Theodore W. Foster, formulated a report of those hearings which they intended presenting to the committee of Congress.

Mr. Cutler said to THE CIRCULAR-WEEKLY correspondent here this morning: "When we held the hearings it was for the purpose of securing information to be presented to the Ways and Means Committee at Washington. At the last moment, however, matters formulated themselves in such a way that it was decided to appear before the committee and be guided by circumstances. Hon. Henry G. Thresher was the only accredited representative of the jewelry manufacturers of Massachusetts and Rhode Island, whether members of the New England Manufacturing Jewelers and Silversmiths' Association or not, who was authorized to speak before the committee in the interests of the jewelry industry, numbering 412 firms.

"Upon our arrival in Washington, Mr. Thresher had a number of conferences with Chairman Payne and the other members of the Ways and Means Committee, regarding the tariff situation as it now applies to the manufacturing jewelry and silversmith trades. After thoroughly considering the matter, it was decided that Mr. Thresher and his associates should file with the Congressional Committee a brief setting forth clearly their desires regarding the tariff as it relates to the jewelry trade. Mr. Thresher had planned to present orally the views of the association, but it was found that a written statement would be of greater assistance to the committee and have more weight."

GLASS AND OPTICAL TRADES PRESENT VIEWS.

, WASHINGTON, D. C., Nov. 25.—Among the many speakers at to-day's hearings on the proposed changes in the tariff before the Ways and Means Committee was Frederick Garder, Corning, N. Y., representing the cut glass industry and the firm of T. G. Hawkes & Co. and the Steuben Glass Works. He stated that the cut glass industry of the United States is dependent upon a protective tariff for its very existence. The difference in wages between European manufacturers and our own is so absurdly different in all branches of the industry. Even at the present tariff rates foreign manufacturers are enabled to land their fine glass products at prices impossible to meet in this country. He offered in evidence an engraved glass goblet which is landed in this country at $17.28 per dozen, which only cost the English exporter $9.60 per dozen to produce, and yet the same goblet cannot be produced in the United States at less than $28.71, for the bare cost of wages and material, eliminating entirely all other elements of the cost. He further made the assertion that for every dozen of these engraved glasses produced in this country 20 dozen are imported from England.

If the present tariff is reduced the French, English and Austrian importers would come in and swamp the American manufacturer.

Then the question of blanks for cutting and engraving is very important. At the present time and on many occasions the Steuben Glass Works are forced to send orders abroad, because they cannot make them at the same price. At the present time they have an order placed abroad amounting to $5,000 and which will come in at a price with which it is impossible to compete. They think no change should be made in the existing rates.

George W. Blair, Pittsburg, said they manufacture everything in glass ware except window glass, and including tumblers, wines, goblets, fine toilet and table ware of cut glass. There are between 50 and 60 firms in this country employed in this industry; they furnish employment to upwards of 60,000 people and have a capital of upward of $15,000,000. He said it was not their intention to ask for increased duties, but rather to ask for a different method of assessing the duty. At present the duties are based entirely on an ad valorem. There is too wide a difference in the cost of manufacture, and for reason of the difference in market value, it is felt that no change in duty in the nature of a reduction, but they ask for a system of specific duties aided in some cases by an additional ad valorem duty, rates in all to amount to no more than these importations would bear under the present rates were that duty properly levied and collected.

George W. Wells, of the American Optical Co., appeared for the optical industry and stated that these goods are covered by paragraphs 108, 109, 110, 111 and 565 of the free list. He asks that Par. 108 for spectacles and eyeglasses remain as it stands; that 109, the lense paragraph, be amended by the addition of the word "toric," so that it would read:

Lenses of glass or pebble, ground and polished to a spherical, cylindrical, prismatic, *toric or other* form, etc.

that Par. 111 be amended by adding to its provisions "scientific" instruments; also "optical parts," and otherwise the paragraph should be changed to conform to the decisions of the court.

Speaking of optical manufacturers, he said there are about 20 or 25 firms in this country. These firms are located in Massachusetts, New Hampshire, New York, Pennsylvania and Michigan. They have a capitalization of about $6,000,000; give employment to 6,250 persons, to whom is paid $3,365,000, and the product of these plants is valued at $7,315,000.

This business began in this country in a small way in 1823, but the principal development has been made in the last 35 years. He stated that at the time he learned his trade there were very few persons manufacturing this class of goods. There is no trust or combine, and no agreement to fix prices. If some firms cut prices the others follow very soon, but this is not brought about by any agreement, but by the keenest competition.

In the period from 1865 to 1870 on one class of goods they manufactured the price ranged from $8 to $1,200 per dozen. Now they are selling a better article for $2. The old ones were made from imported steel and lenses. Now they are made from domestic materials. He said he did not want it understood that these are the cheapest goods they manufacture; that goods are manufactured at $6 per gross. Wages in this industry are from two to three times as high in this country as in Germany or France; in fact, 90 per cent. of the element of cost is labor. Duties cannot be lowered without endangering the employers and wage earners alike.

The importations are about six to 10 per cent. of the production; and the fact that we can export is no proof that protection is no longer needed. Goods are made and shipped in here at prices with which we cannot compete, and they also come in and purchase American machinery and tools to take abroad to be used to produce these goods.

He asked that optical disks be added to the free list. They are not and cannot be produced in this country. He went on to say that it is an accepted fact that goods made in this country are superior to those of any other country. It is in better grades of goods that we find our foreign markets.

Mr. Bausch, of the Bausch & Lomb Optical Co., Rochester, asked that Iceland spar be added to the free list.

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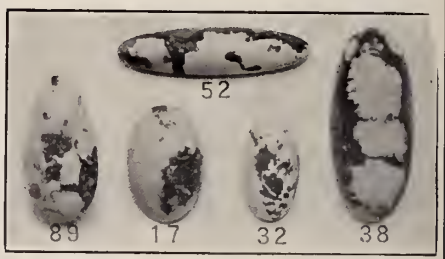
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Death of Clarence F. Pierce.

Clarence F. Pierce, well known for 40 years in the jewelry trade in New York, died at his home at Shorthills, N. J., last Friday morning. He had been in poor health for some time past, and had been compelled to give up business about two years ago.

Mr. Pierce was born in New York City, Dec. 13, 1847, and spent practically his entire life in New York. He began his business career with Arthur Rumrill & Co., and was later of the firm of Greason, Bogert & Pierce for about five years, when Mr. Bogert died. The business was continued under the firm style of John R. Greason & Co., Mr. Pierce being the company in the concern. This business was continued until April, 1891, when Mr. Pierce retired and went to Springfield, Mass., where he began the manufacture of gold chains as successor to N. Howard & Son. He sold out to Frank I. Washburn in 1892, and returned to New York City, where he began the wholesale jewelry business which he conducted during the latter years of his life. He was at one time located at 189 Broadway, and later removed to 170 Broadway.

Deceased was unmarried. The funeral services were held from the Church of the Transfiguration on Sunday, and were conducted by the Rev. Houghton. The interment was in Greenwood Cemetery.

Death of Wm. M. Hicks.

William M. Hicks, of the firm of Wm. S. Hicks' Sons, manufacturers of gold pens, 231 Greenwich St., New York, died at his late home, 204 W. 92d St., New York, Friday, of heart failure, following an attack of pneumonia.

Mr. Hicks was born in New York in 1842 and was the son of the late William S. and Eliza A. Hicks. The business with which he was identified was established by his father in 1848, when the latter died in April, 1890. Wm. M. Hicks and Edward D. Hicks succeeded to the business.

Deceased was a member of the Church of St. Mary the Virgin. He is survived by his widow, Emilie S. Hicks, and a son, Conrad Hicks; a brother, Edward D. Hicks, and two sisters, Mrs. F. Whitney, of New York, and Mrs. W. T. Spencer, of Glen Ridge, N. J.

The funeral services were held, yesterday, at 10.30 A. M., at the Church of St. Mary the Virgin.

Death of Adam J. Linde.

Adam J. Linde, who has been identified with the die, seal cutting, engraving and jewelry trade at 26 John St., New York, for more than 20 years, died at his home, 239 N. 7th St., in the Roseville section, Newark, N. J., Saturday, of tuberculosis, after a prolonged illness. Mr. Linde completely gave up work at his New York place of business in June of last year, and since that time has been steadily declining.

Mr. Linde was born 51 years ago in the city of New York, where he spent his early life. He began his business career with his brother George, with whom he learned his trade. He started for himself at his late address on John St., about 20 years ago. He was an expert die and seal cutter, and was also a gem expert and mineralogist. He was one of the pioneer men in the business of photography on metals. At one time he conducted a retail jewelry store in connection with his brother George, in Newark, N. J.

The funeral was held Monday afternoon at 3 o'clock at his late home. The interment was in Newark, N. J.

Deceased is survived by two sisters and four brothers—Henry, George, Frederick and William, the last three of whom are connected with the jewelry business. An aged father also survives him.

The business will be conducted in future by Ernest Schwind, who bought out Mr. Linde last June.

Hot Springs, Ark., Police Find Three Suit Cases Full of Jewelry in Hands of Stranger.

HOT SPRINGS, Ark., Nov. 27.—The police of this city have now in their possession a quantity of cheap jewelry and silver-plated ware which they are holding on suspicion that it formed part of the proceeds of the robbery of some jewelry store or jewelry traveler. Four dress-suit cases filled with plated jewelry and "1847 Rogers" plated ware were found in the possession of a stranger who was taken into custody on suspicion.

The police carefully examined the man, who had the cases, but all that they could learn from him was that he purchased the four suit cases for $18 from a man and woman who have since disappeared. The police have been unable to locate the parties who are said to have sold them.

The articles appeared to have been taken from some wholesale jeweler's stock, and the jewelry consists principally of vest chains, cuff buttons, hat pins, set rings, side and back combs put up in the original packages. Many of the articles have a *fleur-de-lis* trade-mark.

Newark.

John Goodwin, with Durand & Co., returned to town, last week.

Cornelius Young, of Whiteside & Blank, is home after a western trip.

William Gregory, of Strobell & Crane, has returned to this city after a trip in the west.

Charles S. Gray, of Schwartz & Gray, Inc., who has been in Pittsburg, returned last week for a few days.

H. B. Bliss, of the B. M. Shanley, Jr., Co., started for a western trip on Monday. Joseph E. Pryor, of this firm, has returned from a successful trip to Boston.

A man, giving the name of Harry Wertheim, 748 6th St., New York, was arrested in Hoboken last week while selling imitation jewelry. When asked to show his license he admitted he had none to sell jewelry in Hoboken.

William C. Finck, Elizabeth's only manufacturing jeweler, is busy making preparations for the public Christmas tree distributions, which he has had charge of for many years. This year Mr. Finck found some opposition to his charitable plan from the police, who told him that unless a suitable hall, properly protected against fire, was procured the tree could not be erected. He has overcome this difficulty, however, and expects as usual to make thousands of children happy on Christmas Eve.

Ernest Dreher, with King & Dreher, Walnut St., who has been traveling in the east, returned to this city to remain over Thanksgiving, as did Walter New, of the Cory Bros. Co. Joseph R. King, a member of the firm, also returned to enjoy the day with his family. He has been covering eastern territory.

Charles E. Hartshorn, salesman for Krementz & Co., who had a jewel trunk with $40,000 worth of stock stolen a week ago last Friday from a hotel where he was staying in Omaha, is still in the west. He has communicated several times since the episode with his firm. The officials of the concern were pleased to learn that Charles Leonard, the pilferer of the trunk, who was promptly arrested and indicted, had been sentenced to the penitentiary for three years. He pleaded guilty to the charge.

Mrs. Elsie Jones Krementz, wife of Richard Krementz, of the firm of Krementz & Co., died at her home, 7 Monmouth Pl., Sunday afternoon. Mrs. Krementz, who was the daughter of Mr. and Mrs. Henry P. Jones, had been ill several weeks with typhoid fever. Mrs. Krementz was 25 years old, and besides her husband is survived by an infant daughter. Funeral services will be held at the home of Mrs. Krementz's parents, 361 Mt. Prospect Ave., this afternoon, at 2 o'clock. Rev. Louis Shreve Osborne, rector of Trinity Church, will officiate.

The Newark police frustrated what may have been a bold attempt at a hold-up and robbery recently when they captured two men, suspected of lying in wait for Mrs. Laura V. Ross, of the firm of Joseph Ross, Jr., & Co., Colt St., Irvington, who manufacture jewelry novelties. Detectives Ryan and Farrel, of the Newark department, received word from Detective-Sergeant Rafsky, of the New York department, that two men had gone from New York to Newark to waylay a certain woman who had an invalid daughter and was known to carry a large sum of money through the streets of Newark every Monday. By going to nearly every bank in Newark the detectives at last learned that Mrs. Ross was in the custom of drawing about $1,000 from the National Newark Banking Co.'s bank. They learned her name from the bank officials and affirmed the fact that she had an invalid daughter, which was the only clue given them by their New York informant. While the detectives were investigating she left the bank and they followed her, but later lost her in the crowd. When near the factory they spied two men, who later gave their names as John Adamowicz and John Schreiber, who were acting suspiciously and arrested them. The men denied that they meant any wrong and said they came to Irvington for work. They were both armed and cleverly parried all questions that might tend to implicate them. The police, however, believe that they are experienced crooks. They were committed to jail in default of heavy bail. Photographs of the two men have been taken for the Rogues' Gallery and a description of them has been sent about the country.



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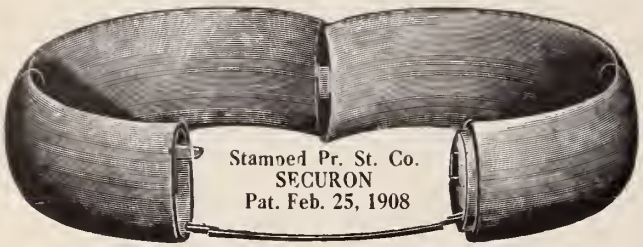
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NEW YORK PARIS



A. H. Bahns has opened a jewelry store in De Witt, Ia.

M. J. Shanon is about to open a store in Middlesboro, Ky.

Carl Miller has opened a jewelry store at Whitehall, Ill.

J. R. Mason & Co. have engaged in business at 3426 Broadway, New York.

The Majestic Cut Glass Co. is about to open a store at 119 Baldwin St., Elmira, N. Y.

Walter Ray is a new jeweler in San Francisco, Cal. His store is located on Fillmore St.

C. H. Alguire has begun business as a retail jeweler at 111½ Grand Ave., Laramie, Wyo.

W. A. Sturgeon has opened a commission sales office in the Majestic building, Detroit, Mich.

The Crown Jewelry Co. has just begun business at Broadway and St. Charles St., St. Louis, Mo.

The Owl Jewelry Store has been opened at San Bernardino, Cal., by S. W. Daniel, formerly of San Diego, Cal.

David S. Dean, formerly of the Watson & Newell Co., has opened a new jewelry store at 512 Charles building, Denver, Colo.

G. Rothfelder, until recently a student at the Kansas City Polytechnic Institute, Kansas City, Mo., has opened a store in Cuba, Kans.

Schrader & Rubin have engaged in the jewelry manufacturing business at 311 Century building, 4th St. and First Ave., Minneapolis, Minn.

Sundin & Wilson is the style of a new firm that has started in business at 117 Point St., Providence, R. I., to do a stone-setting business.

H. H. Crossin, a former student of the Kansas City Polytechnic Institute, has engaged in the retail jewelry business at Armourdale, Kans.

The Frontier Jewelry Mfg. Co. is the name of a new concern which has started in the retail jewelry business in the Builders' Exchange building, at Buffalo, N. Y.

The Moore-DeGrazier Co., Dallas, Tex., has filed articles of incorporation with a capital stock of $42,000. The incorporators are: J. L. Degrazier, C. A. Moore and C. McMillen.

Wm. Dupen, formerly with Weinstock-Lubin & Co., Sacramento, Cal., will soon engage in business on his own account. He has secured quarters at the corner of 8th and K Sts., at that place.

Articles of incorporation have been filed by the Louis W. Burns Co., Portland, Ore., to engage in the jewelry business. The incorporators are: L. W. Burns, A. L. Wright and L. S. Page. The capital stock is $25,000.

Carl Weidel, for many years with the Trenton Watch Co., Trenton, N. J., has leased the store at 11 E. State St., where he will engage in the retail jewelry business. The store will be ready for occupancy about Dec. 5.

Pittsburg.

H. B. Hayes, of the Hardy & Hayes Co., spent last week in New York buying stock for the holiday trade.

A. M. Andrews, formerly in business in Pittsburg, but who went to Seattle some time ago, is again back in this city.

C. C. Marsh, of the Marsh, Brown & Mather Co., continues to rest at the home of his sister at Mt. Vernon, O. He is getting much stronger.

The mother of Harry Grieb, Butler, Pa., died several days ago at the home of Mr. Grieb. She was 84 years old and had lived in Butler County for many years.

Miss Mary Hill, a daughter of E. W. Hill, of Goddard, Hill & Co., has been elected a teacher in the Bellevue Public School, where she received her education.

John Albert Walker and Ralph Waldeman, convicted of smuggling diamonds into the United States from Jamaica, were still in jail at last accounts, not having yet been sentenced. It is expected that the cases will be disposed of within a few days.

M. A. Mead, of M. A. Mead & Co., accompanied by Mrs. Mead, arrived in Pittsburg, last Saturday, and stopped over for the day, paying a visit to Manager Owens of the local house. Mr. Mead reports trade improving in Chicago and elsewhere. He left here, Saturday night, for New York.

Samuel Weinhaus, of S. & B. C. Weinhaus, last week sent out the first dividend to the creditors of Abraham Lippard, one of 12½ per cent. having been declared by Mr. Weinhaus, who is the trustee of the estate of the bankrupt. Mr. Lippard, who failed some time ago, had liabilities amounting to $16,000.

J. E. Boss, formerly engaged in the jewelry business in McKee's Rocks, who, several weeks ago, fell from his bicycle and rolled over an embankment, breaking his back, will be a cripple for life. One-half of his body is paralyzed. He is still confined to the McKee's Rocks hospital, and likely will be there for some time.

A number of the local stores have begun to take on additional help. The John M. Roberts & Sons Co. ordinarily employ about 35 persons, but this week increased the number to 100, or two-thirds more than they usually employ. The firm has renovated the store from top to bottom, and has made it exceedingly attractive to buyers.

Among the out-of-town jewelers who were in Pittsburg, last week, buying stock, were the following: S. S. Snyder, Dayton; George Eckert, Jeanette; E. F. Preiss, Homestead; F. W. Koehler, Sharon; Chas. E. Hart, Sharon; H. C. Morrison, Mt. Pleasant; Harry Furtwangler, Greensburg; E. H. Kennerdell, Tarentum; Frank Worrell, Canonsburg.

J. C. Grogan & Co. are preparing plans for the alteration of the front of the Home Trust Co. building, into which the firm will move April 1 next. The Wood St. entrance to the building is to be changed and the lobby reduced in size. This will give the jewelry company, which has a 10-year lease, considerably more room. New show windows are to be put in and the floor space of the room at present occupied by John V. Aurentz considerably increased.

William R. Blair, referee in bankruptcy for this district, has sent out notices to the creditors of Ella Bell, doing business as the Silverman Jewelry Co., bankrupt, that a meeting for the purpose of electing a trustee and to examine the bankrupt, will be held in his office in the St. Nicholas building, Monday morning, Dec. 5, at 10 A. M. The firm's liabilities amount to $8,746.84, with assets of $6,384.15, but the estate sold two weeks ago brought only $750 nominal.

The members of the Jewelers' Duckpin League rolled an exciting game last week, intense interest being manifested in the outcome of the scores. The Reed's broke even with the Wattles team, the Reed's still leading by three games. The Roberts team broke even with the Vilsacks, and the Terheyden's took three out of four games from the August Loch's. Kunselman made high score. A bouquet was presented to Crawford, of the Wattles team. A cup also has been received from Hakkes & Co.

A meeting of the creditors of the William E. Stieren Co., which recently failed, has been called for Dec. 5 at 10 A. M. in the office of Referee William R. Blair in the St. Nicholas building. The stock of the concern was sold recently to the B. K. Elliott Co., opticians. Since the involuntary petition was filed a schedule has been recorded in the United States District Court showing the company's liabilities to amount to $12,360.10, with assets of $21,484.91. The Elliott concern paid $4,750 for the stock, which was sold at public auction, this being the best bid. The stock was appraised at only a little more than that amount.

Games Rolled by the Jewelers' Bowling League of New York.

The following were the scores of the teams of the Jewelers' Bowling League of New York in the games rolled last week:

Nov. 23.—Tiffany & Co.	847	904	846
vs. H. A. Meyers	878	804	746
Nov. 24.—C. F. Wood & Co.	902	882	855
vs. Jos. Fahys & Co.	854	890	809
Nov. 27.—H. W. Wheeler	914	952	815
vs. Tiffany & Co.	972	822	901

STANDING OF TEAMS, NOV. 27.

	Won.	*Lost.*	*High score.*	*Per cent.*
H. A. Meyers	16	5	963	.766
Cross & Beguelin	14	7	1,004	.666
Tiffany & Co.	16	8	972	.666
L. E. Waterman & Co.	14	7	908	.666
H. W. Wheeler & Co.	15	9	928	.625
Aikin-Lambert Jewelry Co.	14	10	958	.583
C. F. Wood & Co.	11	10	934	.524
Jos. Fahys & Co.	12	15	937	.414
Jewelers' Circular-Weekly	5	16	820	.238
Solidarity Watch Case Co.	5	19	859	.208
J. J. Donnelly	1	17	822	.055

Market Prices for Silver Bars.

The following are the quotations of silver bars in London and New York, as reported by Zimmermann & Forshay:

	London.	*New York selling price, .999 Basis.*
Nov. 24	22 3-4d.	$.51¼
" 25	22 3-4d.	.51¼
" 26 (Holiday)	.....	.....
" 27	22 3-8d.	.50½
" 28	22 3-16d.	.50
" 30	22 5-16d.	.50⅜

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Can Gold Jewelry be Sold by Sample?

IN another column of this issue we publish a letter from one of the trade's practical business men, making a suggestion as to a change in the method of selling fine gold jewelry, and his suggestion, whether it ultimately meets with the approval of the manufacturing and retail trade, is at least well worthy of careful consideration and discussion, inasmuch as the writer is a traveling man of long experience and is thoroughly posted on all phases of the question which he discusses. In brief, he proposes that the higher-grade jewelry be sold to the retail trade by sample, and not carried around to the retailer by the salesman as is done to-day.

The advantages to the manufacturing jeweler that would accrue from this change in method are many and are well pointed out by our correspondent. Were this the only side of the question, we doubt not but that his suggestion would be adopted at once; realizing that it is not so, he points out certain advantages to the retailer, and of these the most important lies in the fact that in sales made by sample the retailer would get his stock in cleaner and better shape than he does at present.

If the retailer feels that selling gold goods by sample will prove better for him the manufacturers will have no reason for continuing in the old way. If he feels that a continuation of the present method is better for him, the manufacturers who change would be at a disadvantage. The question raised, however, is interesting alike to the manufacturer and merchant, and a proper discussion of it may prove advantageous to the entire trade.

One Result from the Tariff Hearings.

WHETHER or not the evidence being presented before the Ways and Means Committee of the House of Representatives on the question of the proper duties in the various schedules of the tariff law results in any real revision of the tariff, the hearing, at least as far as the jewelry trade is concerned, will serve to bring out clearly what the manufacturers feel they need in the way of a duty, and also serve to show wherein lie any radical defects of the schedules of the present tariff law that cover the lines entering in the jewelry and kindred industries. Even if the Ways and Means Committee decides that the duty on these lines, as now assessed, is proper and should not be lowered or raised, nevertheless the instruction which the committeemen will receive may at least tend to suggest certain changes, even if only in phraseology, which will make more clear the meaning of Congress and more equitable the action of the Treasury Department in carrying out the law.

This is especially true of the schedules covering precious stones, pearls, imitation stones and the like, where the opinions presented by these trades to the Ways and Means Committee ought to result in a rewording of the paragraphs in a way that will dispose by ambiguity and permit the importing interest to know where they stand. The proposal of the precious stone and pearl men, that the tariff rate remain the same, and that all precious stones come in at 10 per cent., all imitation stones (including reconstructed and scientific gems) come in at 20 per cent. and all pearls at 10 per cent. is absolutely in accord with the present statute, but will simply serve to stop a long line of litigation which is equally expensive to the importers and Government. Even to-day, 11 years after the tariff law has gone into effect, the question as to when pearls are properly classified as "in their natural state," or as a "necklace," is still to be settled, as also are a large number of other points involving importations of the less precious and the imitation precious stones.

If the hearings before the Ways and Means Committee result in nothing more than a proper wording of the present schedules in a way that will eliminate most of the tariff disputes and minimize the litigation that has been going on for more than 11 years, its work will not have been in vain. Therefore, whether the manufacturer or importer desires more or less protection, or even no change in the amount of duty now imposed, he is benefiting both himself and his countrymen by presenting to Congress all the information that is at his disposal as to his industry and the application of the tariff schedules that cover it.

To insure publication all changes of copy for standing advertisements must be received not later than Friday noon preceding date of issue.

LETTERS TO THE EDITOR.

A Practical Suggestion as to Selling Fine Gold Jewelry by Sample.

NEW YORK, Nov. 29, 1908.

Editor THE JEWELERS' CIRCULAR-WEEKLY:

At the present time in our business when competition is so very strong, and the ratio of increase in expense is greater than the ratio in profit, has it not occurred to the manufacturers of 14-karat gold that the expense of transacting business would be less if the policy of selling goods by sample (instead of delivery of same as the custom is at present) would be adopted? Manufacturers of 10-karat jewelry, as a rule, sell their goods by sample. Why cannot this be done in the finer lines? There are many advantages which will be gained by adopting the policy above mentioned. If the larger manufacturers would adopt this plan there is no doubt same would become universal in the trade. Below are appended the advantages to both buyer as well as seller.

The advantages to the buyer are: (1) Buyer receives absolutely *new* goods; (2) Saves time in looking over sample line rather than a stock; (3) business is transacted quicker and more advantageously. Buyers, however, must rely upon prompt

Important

¶ We are now located in our New Store, No. 23 Maiden Lane, where we should be pleased to have you call. ¶ Our new Catalogue is now ready. Have you seen it? Every Jeweler should have one. ¶ If you have not received a copy write for one to-day. : : : : :

CROSS & BEGUELIN

23 MAIDEN LANE

Telephone 5100 Cortland

NEW YORK

TRADE MARK

For the Holidays

WE OFFER A PARTICULARLY GOOD-LOOKING LINE OF GOLD JEWELRY. THE PIECES COMPOSING IT ARE ATTRACTIVE WITHOUT BEING "SHOWY," AND ARE PRICED TO INVITE THE CUSTOM OF PEOPLE WHO RECOGNIZE INEXPENSIVE JEWELRY OF SUPERIOR MERIT.

H. A. Kirby Manufacturers of Fine Gold Jewelry

85 SPRAGUE STREET
PROVIDENCE, R. I.

9-11-13 MAIDEN LANE
NEW YORK CITY

deliveries and goods according to samples.

The advantages to the manufacturer are: (1) Less risk in amount of goods away from offices; (2) less insurance; (3) less office work in taking care of salesmen's stock; (4) less amount of goods to be refinished as well as repaired; (5) the manufacturer, not the salesman, is the sole judge of credit; (6) eliminates risk of loss of goods in salesmen's stock; (7) reduces expense of traveling; (8) save excess baggage; (9) saves extra sample carriers; (10) curtails time of salesmen; (11) does away with salesmen acting as entry clerks; (12) avoids errors in computations of bills which salesmen will make in their haste now and then, thereby creating extra office work and expense.

By this also manufacturers can keep closer in touch with business as well as keep stock of non-salable articles cleaner. Manufacturer will not be required to make up stock of goods on a jumble as under present circumstances.

More goods will be sold by sample than by present conditions. Salesmen can save time and work faster, and salesmen will avoid receiving packages as under present conditions.

I would call this a labor-saving method, and one that would appeal to the 14-karat gold manufacturer. It will aid their customers, relieve their salesmen of much work and worry and generally be of advantage to the trade.

Yours truly, ARCHIBALD RUTHERFORD.

Harrisburg, Pa.

Gauly & Fitzgerald have added a jewelry department to their clothing business in this city.

E. S. Loy has installed a stock of over $1,000 worth of gold rings in his store at New Bloomfield.

A temporary organization of the Duncannon Board of Trade has been effected, with a membership of 30.

The annual meeting of the stockholders of the Fred Frick Clock Co., Waynesboro, will be held, Dec. 3.

At the annual meeting of the Middletown Board of Trade in January the number of directors will be increased from 15 to 25.

Burglars attempted to enter but were frightened away from the store of Capt. A. M. Patch, Cornwall, one evening last week.

Jeweler Archie K. May, of York, has handed over the $100 reward offered by the Jewelers Security Alliance for the apprehension and conviction of the burglars who robbed his store to three York officers.

The wedding of William P. R. Myers, senior member of the firm of Myers Bros., jewelers, of York, to Miss Hazel Harper, daughter of Mr. and Mrs. Thomas Harper, of Philadelphia, took place, Nov. 19, at the home of the bride. Miss Alice Ruckdeschel, of Philadelphia, was maid of honor, while J. Luther Myers, brother of the bridegroom, was best man. Immediately after the wedding the couple left on a wedding trip.

The jewelry and optical store of M. B. Gary, 201 N. 5th St., Dayton, O., was entered by burglars a short time ago and a small amount of miscellaneous jewelry and an optical trial case were stolen.

New York Notes.

F. H. Cutler, North Attleboro, was in town Saturday.

Theo. Jacobs, of Theo. Jacobs & Co., Chicago, was in town last week.

F. Wood, with Boss & Baldwin, Attleboro Falls, visited this city last week.

Herbert Day, of Day, Clark & Co., 23 Maiden Lane, is in California on a business trip.

W. F. Ingham, buyer for the G. B. Barrett Co., Pittsburg, Pa., was in this city last week.

Orin W. Clifford, with the Webster Co., North Attleboro, was at the company's local office last week.

Joseph Fyfe, a jeweler of Pottsville, Pa., was a recent visitor in this city, purchasing holiday goods.

Mr. Kaufman, jewelry buyer for the R. W. D. Co., Chicago, was at the Hotel Navarre last week.

J. J. Zimmern, of Zimmern Bros., 37 Maiden Lane, left Monday for a trip through New York State.

William H. Lippert, buyer for William Taylor & Son Co., Cleveland, O., is at 51 Leonard St. for a few days.

Mr. Brussels, who is in charge of S. O. Bigney & Co.'s local office, will enter the employ of M. Guggenheim, Jan. 1.

Mr. Binge, New York representative of the Manchester Mfg. Co., will, after Jan. 1, represent the Sterling Silver Mfg. Co.

Irving Baum, 71 Nassau St., returned yesterday on the *Kaiser Wilhelm II.* from a trip to London, Antwerp and Amsterdam.

Dieges & Clust, 23 John St., are making the prizes to be given at the annual Fall athletic games of the 14th Regiment, Brooklyn.

A. Sussfeld, of the Sterling Silver Mfg. Co., sailed last Wednesday on the *Kronprincessin Cecilie* for Europe. He expects to return about Dec. 25.

A judgment was entered last week against the Knickerbocker Jewelry Co. for $738.50 in favor of the Bonner Mfg. Co. The judgment was on a note.

Irving R. Lederer has left for Providence, R. I., and will be there until the new Spring line of S. & B. Lederer Co. is ready. Fred M. Ellis will be in New York.

The assets of the Abrams Bros. Jewelry Co., will be sold at public auction Dec. 3. This firm was located at 377 Broadway, and met with financial difficulty recently.

A judgment was entered last week against the American Jewelers' Protective Association, in favor of S. Arluck for $134.41 for supplies, material and services rendered.

M. Tecla & Co. have leased a store in the Acker, Merrill & Condit building, southwest corner of Fifth Ave. and 35th St., for a term of years at an annual rental of $20,000 a year.

James A. Rogers, of the firm of J. A. Rogers & Co., printers, who for the past 20 years have printed the Jewelers Board of Trade rate book, died last Thursday at the age of 61 years.

Samuel Olorick, said to be a silversmith, committed suicide last Thursday in a furnished room at 12 Spencer Pl., Brooklyn, by cutting his throat with a razor. No cause is assigned for the act.

Frank Baker, of the Paye & Baker Mfg. Co., North Attleboro, was at the New York office of the concern last week. Richard Saunders, formerly a traveling salesman for the firm, was also a visitor in this city.

Among those who called at the offices of THE CIRCULAR-WEEKLY during the past week were L. Furtwangler, Greensburg, Pa.; C. H. Leonard and wife, Winsted, Conn., and A. B. Duncan, Portsmouth, N. H.

Louis N. Parizot, for a number of years with the American Clock Co., Chicago, and later with the Western Electric Co., died last week at his home, 290 S. 5th St., Brooklyn. He was 50 years old and was born in Germany.

Harry Janowitz has moved his business from 209 W. 125th St. to 12 E. 125th St. He now has more commodious quarters, which will facilitate the handling of his trade. He has a room in the rear of his store, which he uses for a repair shop.

Alex. Levin has left the position as salesman for the Providence Stock Co., and Irving N. Looker, formerly with the Attleboro Mfg. Co., will hereafter wait on the trade for the Providence Stock Co., in New York city, Philadelphia, Baltimore, etc.

Last week, while auctioning off a stock of jewelry goods in the store of James Spander, 85 Park Row, Louis Levy, the auctioneer, dropped dead. Dr. Harris, who came in an ambulance from St. Gregory's hospital, said that Mr. Levy died of heart trouble.

A meeting of the creditors in the matter of Ashley & Merwin, Brooklyn jewelers who met with financial trouble some time ago, will be held Dec. 4 in the Postoffice building, Brooklyn, at 2 P. M., for the purpose of appointing a trustee in place of the former trustee, who lately resigned.

E. F. Skinner, who formerly represented the Roy Watch Case Co. on the road, is no longer connected with that concern. Albert L. Sterns, the president of the company, is now calling upon the trade in various cities, accompanied by S. H. Ashe, a new addition to the force. After Jan. 1, Arthur L. Nichols will represent this company as traveling salesman.

J. Russell Mason and Edward A. Kraus, both of whom had been connected with R. V. Hurd, 126 W. 23d St., have branched out in business for themselves, and under the style name of J. R. Mason & Co. have opened a store in Harlem, where they will carry a line of jewelry, and make a specialty of repairing fine watches. The new establishment is at 3420 Broadway, between 139th and 140th Sts.

A suit has been brought by C. E. Fritts, a Sag Harbor jeweler, against the Long Island Railroad Co., to recover $75 for valuables which were ground to pieces in a mail bag thrown beneath the cars at Bridgehampton in 1907. An adjournment has been taken in the matter until Jan. 5. The question is raised as to whether the railroad company or the United States government is liable for the loss.

The firm of Jules J. Lintz & Co., doing a general repairing business at 108 Fulton St., composed of Jules J. Lintz and Theodore Sanders, dissolved Nov. 19 by mutual consent, Mr. Sanders getting out of the business. Mr. Lintz has succeeded to the affairs of the partnership and will collect all the debts due the old firm, all the outstanding accounts having been paid. He will continue the business without change under his own name.

The Jewelers Security Alliance has sent the Syracuse Police Department a check for $100 in recognition of the valuable services rendered in the capture and conviction of Albert Collins, who three months ago broke into the jewelry display window in the store of E. W. Frost, 207 E. Lafayette St., Syracuse, and stole a miscellaneous collection of jewelry. The $100 check is on exhibition in the window of Mr. Frost's store and will be presented to the police pension fund.

The Jewelers Security Alliance, Monday, received telegrams from Texas telling of the recovery of a quantity of diamond jewelry in that city. The pieces were found on a man whom the police had arrested. They include two crescents containing 17 diamonds; a sunburst with 17 diamonds; five button bracelets with lion heads, containing five diamonds each; five three-button bracelets, with 11 diamonds each; eight lockets, a horseshoe, mounted with 10 diamonds; three moon shaped brooches, with 17 diamonds each. Anyone who has lost jewelry of this kind should communicate with Secretary Noyes, of the Security Alliance, 9-13 Maiden Lane, or direct with the police of Athens, Tex.

Letters have been received by the Jewelers' Taft and Sherman Club from President-elect Taft and Vice-President-elect Sherman, expressing their appreciation of the interest and support given by the jewelers in the recent campaign. The letter from President-elect Taft reads as follows: "I beg to acknowledge receipt of your favor of recent date and to thank you and the members of the Jewelers' Taft and Sherman Club for their interest and support during the campaign, which I much appreciate. Very sincerely yours, Wm. H. Taft." The letter was addressed to an officer of the Taft & Sherman Club. A letter received from Vice-President-elect Sherman expressed his pleasure and gratitude at the parade of the Jewelers' Taft and Sherman Club on the occasion of the parade. The letter was quite lengthy.

The Merchants' Association of New York announces that the Trunk Line Association has authorized merchants' rates to this city for the Spring season of 1909. The special fare—a rate and one-half for the round trip—will be in effect under the customary certificate plan on Jan. 16 to 19, inclusive; Feb. 20 to 23, inclusive; March 6 to 9, inclusive, and March 20 to 23, inclusive, with the usual 15-day return limit. In the Spring there will be four series of rates aggregating 16 selling dates, compared with only 10 selling dates in two series in previous years, making an increase of six days during the coming season when merchants' rate tickets may be purchased. The buying season will also be spread out over a longer period. The greater number of dates have been obtained to accommodate retail merchants in trades whose buying season occurs either earlier or later than the specific dates when rates have been in effect in the past. It is

(New York Notes continued on page 81.)

1851 The Jeweler's Bank for half a century in the same location 1908

THE CHATHAM NATIONAL BANK

Broadway and John Street, New York

ACCOUNTS INVITED

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FRANK J. HEANEY, Vice-President
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WILLIAM H. STRAWN, Cashier
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Capital and Surplus, $12,000,000 :: The Depositor's best guarantee is a large capital and surplus, together with conservative management

Accounts Solicited. Loans on Real Estate or other collateral. Trusteeships of all kinds. Letters of Credit—Foreign Exchange—All Banking Business. Mortgage Investments for sale in any amount.

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WM. A. NASH, President Corn Exchange Bank
WM. H. NICHOLS, Chairman of Board, General Chemical Co.
WM. H. PORTER, President Chemical National Bank
JAMES SPEYER, of SPEYER & CO., Bankers
EDWARD O. STANLEY, 2nd Vice-President

BRANCH BANKING OFFICES: 196 Montague St. and 175 Remsen St., Brooklyn; 350 Fulton St., Jamaica; 67 Jackson Ave., Long Island City

The Market and Fulton National Bank of New York

ORGANIZED 1852

81-83 FULTON STREET

Capital, $1,000,000 Surplus, $1,500,000

PROGRESSIVE—CONSERVATIVE—SUCCESSFUL

ALEXANDER GILBERT, President
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T. J. STEVENS, ... Cashier
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Invites the Accounts of Jewelers

Will extend every facility that good banking will justify

SAFE DEPOSIT VAULTS

THE STATE BANK

376-378 GRAND STREET, NEW YORK

Capital and Earned Surplus, over $1,500,000. Deposits over Fifteen Millions.

Offers a favorable market for short and long time jewelry and diamond paper.

New York Notes.

(*Continued from page 79.*)

felt that this action will result in increased attendance at the Merchants' Association of New York trade meetings.

The firm of Kahan & Bernstein has been dissolved. B. H. Bernstein will continue the business without change of style until Jan. 1, 1909.

The petition of Harris Cohen, a jeweler at 447 Hudson St., to change his name to Harry Calish has been granted, and the order will become effective after Dec. 6.

L. Herzfelder, of Herzfelder & Kohn, 35 Maiden Lane, sailed for Europe to-day on the steamship *Campania*. Henry Fischer, who has been in this city from Antwerp, on a business trip, returned home on the same ship.

Victor H. Cohn, living at 202 W. 106th St., a clerk in a jewelry store, Monday, filed a petition in bankruptcy with liabilities of $1,674 owed to five creditors for rent, loan, merchandise and medical services. He has no assets.

Among the out-of-town buyers in the city during the past week were: W. A. Kaufman, J. Floersheim, and A. Kunstadter, Chicago; J. Hogan, Worcester, Mass.; H. L. Schutt, Buffalo, N. Y., and C. E. Ettinger, Cleveland, O.

A fire which practically destroyed a factory building at Baxter, Walker and Canal Sts., and caused a loss estimated at $200,000, occurred last week. The firm of Fuchs & Weintraub, manufacturing jewelers, were located on the ground floor of the building.

The D. A. Schultz Novelty Co., New York, has been incorporated to manufacture buckles, buttons and plated jewelry, with a capital of $7,500. Henry E. Brener, Harry Brener, David A. Schultz, 568 Grand St., New York, and Morris Shapiro, 282 S. 2d St., Brooklyn, are the incorporators.

The Schaap Flame Utilities Corporation, Brooklyn, has been incorporated to manufacture burners to be used in welding and fusing metals, making glass and jewels, with a capital of $30,000. The incorporators are: Alexander K. Schaap and Eva C. Schaap, Brooklyn, and Eugene L. De Vere, New York.

Asher Green, who has represented M. J. Averbeck in the South for the past eight years, has left the road and will hereafter be at the head of the sales and mail order departments of the concern in New York. I. Cohen will cover the territory formerly covered by Mr. Green. Mr. Green has been 32 years in the Maiden Lane district.

The case of a lad known as Joe Abrams, which came up Monday, was put over until Dec. 8. He was at one time an errand boy at the New York office of J. J. Sommer & Co. He pleaded not guilty to a charge of having taken a quantity of gold jewelry from a sample trunk belonging to his employers. The goods were missed over a year ago, but the boy could not be located at that time. He was later found.

The 17th annual entertainment and reception of the Ansonia Clock Co. Employes' Mutual Aid Society, was held Thanksgiving eve at Prospect Hall, Prospect Ave., near Fifth Ave., Brooklyn. The affair was very successful. Benjamin A. Wilcox was the floor manager, and was assisted by Anthony Pastre and Martin Schnitzler. The chairman of the committee of arrangements was Edward Bannon. J. H. Straun is president of the association.

An interview with David L. Gluck, 65 Nassau St., in relation to developments in the American pearl fisheries and the increasing popular appreciation of the pearls, baroques and shells, filled a column in the New York *Sun*, Sunday, Nov. 29. One of the facts emphasized was that Americans are more skilful than formerly in taking care of the pearls and shells, so as to bring out the beauties of the products.

Abel Bros. & Co. are now located in new offices in the building at the southeast corner of Nassau St. and Maiden Lane, where they have added facilities for the handling of their business. The office has been refitted and now presents a better appearance than ever before. The factory of the firm will be located on the two top floors, but will not be moved until after Jan. 1. The new factory will provide room for 75 to 80 workmen.

Plans have been filed with Buildings Superintendent Murphy for remodeling the side extension of the Gorham Co. building, at the southeast corner of Fifth Ave. and 36th St., and improving the lighting and ventilation by building new windows on the second, third, fourth, fifth and sixth stories, finished with wire glass and metal frames and basket grilles. The improvements are designed by McKim, Mead & White, as architects for the company.

The L. E. Waterman Co. has started a new fountain pen factory at St. Lambert, Que., Canada. The new plant is a three-story and basement building, 85 x 150 feet, with approximately 25,000 square feet of floor space, constructed entirely of reinforced concrete; is absolutely fireproof throughout, and so built that there is practically no vibration whatever from the action of the machinery. All modern appliances have been installed.

Wm. Kelley, known also as Ansden, was arrested, last Thursday, on suspicion that he was the man who shot Maurice Tannenholz, on Oct. 22, after robbing the store at 755 Lexington Ave., escaping in a taxicab which was in waiting. Mrs. Tannenholz and a watchmaker, Josiah A. L. Dolowitch, who were in the store at the time of the robbery, have made several visits to the Rogues Galley at police headquarters in an attempt to pick out a picture of the man who did the shooting. The photograph of Kelley was taken to the Tannenholz store, together with a number of others, and Mr. Dolowitch and Mrs. Tannenholz selected Kelley's as like that of the robber and assailant. Detectives were sent out to find Kelley, and he was arrested on Charles St. He was discharged Friday, by Magistrate Droege in the Jefferson Market Court. No one in the store at the time of the robbery could pick out Kelley from a line of men at Police Headquarters.

J. E. Angel, Madison, N. C., has sold out to J. W. Manuel, formerly of Winston-Salem. Mr. Manuel will continue the business at the present location in the new Wood building.

Canada Notes.

E. W. Ross, North Bay, Ont., is opening a branch store at Chapleau, Ont.

The estate of John Brodie, Tilsonburg, Ont., has been sold to H. J. Sponenburg.

Abraham Cook, Montreal, has assigned. A meeting of creditors was called, Nov. 30.

McGirnsie & Martin, Fort William, Ont., have been appointed official watch inspectors for the Grand Trunk Pacific Railroad Co.

The wife of James Pequegnat, Stratford, Ont., was drowned in the river in that city, last Wednesday morning. The deceased leaves a family of five children.

John Swinburne's general store at Stratford, Ont., was entered by burglars, by way of the cellar, on Saturday, Nov. 21, and over $300 worth of jewelry was stolen.

Out-of-town jewelers calling on the Toronto, Ont., trade, last week, included: A. Moffatt, Brantford; E. W. Ross, North Bay; J. J. Hollingshead, Tottenham; J. S. Smith, St. Catharines, and W. H. Smith, Oakville, all Ontario.

The plant of the British-American Smelting Co., Chippawa, Ont., at present employing about 30 men, is working to full capacity on Cobalt ores. It is to be increased shortly to three times its present capacity, when it will also treat metallurgists and jewelers' sweepings.

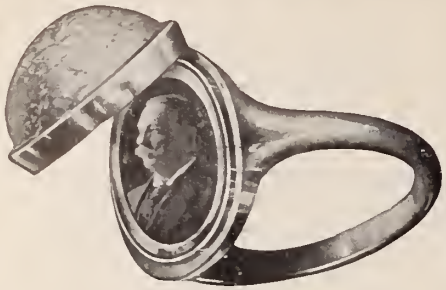
Harry Bradley, Windsor, Ont., was the defendant in an action tried on Wednesday, the plaintiff being his sister, who claims compensation to the amount of $3,000 for 12 years' household work. She claims that she gave up her occupation as dressmaker to take charge of his house, he being a widower, on the understanding that he was to be responsible for her maintenance, and would not re-marry. Bradley married again a few months since. The judge reserved his decision.

Boston.

The Waltham Watch Co. is at present employing 3,759 operators, and according to President Fitch, is shaping its affairs in anticipation of a larger business during 1909 than was done during 1908.

A creditors' petition in bankruptcy has been filed against Bernard Adelberg, Washigton St., South End district. Mr. Adelberg assigned, Nov. 24, to David Stoneham, and the bankruptcy proceedings followed immediately. The creditors who signed the petition are Henry Davidson, of New York, with a claim for $480; Simon Robinson, holding a note for $63, and Louis L. Grey, of New York, on a note for $1,356.

The police, last week, having suppressed the news for a while, finally made public the fact that about $1,200 worth of diamonds had been stolen from the store of Abraham Langer on Elm St., Tuesday evening, Nov. 24. According to reports given out, Mr. Langer had shown a plush case containing eight diamond rings to a prospective customer, and had placed these on a glass shelf in a case near the window. Later, when he looked for them, the case and rings had disappeared. The property is described as: Woman's ring with belcher setting, a woman's ring, marquise setting, with an opal surrounded by 18 small diamonds; two diamond rings, Tiffany settings, and three men's rings.



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NOT UNLESS YOU HAVE A GOOD ASSORTMENT OF THE

UR RINGS. "Ask Your Jobber"

The Untermeyer-Robbins Co. SEVENTY-ONE NASSAU ST. NEW YORK CITY



BORRELLI & VITELLI

Coral Manufacturing Company

57 HATTON GARDEN, LONDON, E. C.

CORAL

Silver Filigree Turquoise Jewelry
Mosaic Pearl Amber Beads

¶ England is the only country in the world with free trade—no duty to pay on all foreign goods, and that is the reason that we have opened a branch in London to give an opportunity to our numerous foreign customers, and especially to our Canadian patrons. ¶ Our Canadian customers will find that our London office carries a full stock of all goods at the same prices as our factory in Italy. ¶ Give order to your shipper in London or send direct asking for prices, samples, etc.

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401 BROADWAY, NEW YORK

Telephone, 5412 Franklin

3 Via Amedeo
Terre del Greco, Italy

19 Rue d'Hauteville,
Paris, France

Providence.

Dimond & Sons, Inc., opened their new optical department Saturday morning.

Charles H. Ballou & Co., 289 Thurber's Ave., are working their plant nights to fill orders.

S. Greenberg & Co., manufacturers, are succeeded by the Mark Jewelry Co. at 113 Point St.

The Cory & Reynolds Co. is working nights. The concern has more than 100 employes on the payroll.

Sundin & Wilson is the style of a new firm that has started at 117 Point St., to engage in stone setting.

Fry Bros., manufacturers, have removed from 38 Friendship St. into more commodious quarters at 62 Page St.

Among those who had family reunions on Thanksgiving Day were: A. Tingley Wall, William P. Chapin and E. I. Rogers.

M. F. Williams & Co., 99 Stewart St., have taken larger quarters at 409 Pine St. and will remove thereto about Dec. 15.

S. T. Hunter was in this city, last week calling on the retail trade in the interests of William I. Rosenfeld, of New York.

The annual ball of the L. Dimond & Sons, Inc., Employes' Mutual Benefit Association will be held at Infantry Hall on Jan. 5.

Howard D. Wilcox, of D. Wilcox & Co., is suffering from a fractured arm, caused by being struck by the crank of his automobile.

Schofield, Battey & Co. have received the contract to make the new emblem lapel buttons for the Motor League of Rhode Island.

H. E. Duncan and Mr. Sundine, of the American Waltham Watch Co., Waltham, Mass., were visitors among the retailers the past week.

Arthur W. Claflin, of Claflin & Co., was elected president of the Providence Charitable Fuel Society at its 81st annual meeting on Friday night.

The manufacturing jewelers of this city and vicinity received calls the past week from B. J. Hirsch, of the Hirsch & Lauter Co., of San Francisco.

The Shepard Co. has purchased the entire stock of Julius Eichenberg, formerly in the manufacturing jewelry business, and Saturday it was offered at special sale.

The Cutler Jewelry Co. recently purchased the plant of A. L. Newman & Co. for manufacturing gold-filled bracelets, and is adding an entirely new line to its sample cases.

Among the guests at the 40th anniversary wedding reception of Mr. and Mrs. Walter Scott, last week, were Frank T. Pearce, John M. Buffinton, George H. Grant and Frank B. Reynolds.

R. Bolle, president of the Billiken Jewelry Co., and of the Premier Novelty Mfg. Co., of Chicago, will be at the Narragansett Hotel, this city, from Dec. 1 to 10 with the firms' new lines.

Mayor-elect Henry Fletcher was one of the principal speakers at the exercises in connection with the formal opening of the new Federal building, on Exchange Pl., this city, on Monday last.

Goldsmith & Harzberg, of this city, having purchased the entire interests of the Watch Dog Novelty Co., Chicago, including the stock, patents, good will, etc., will now manufacture them and sell them from 43 Sabin St.

Frederick W. Aldred, with the B. H. Gladding Co., was elected secretary and treasurer of the New England Federation of Harvard Clubs at the annual meeting, held in this city last Friday.

Prompt discovery saved Newport from a bad fire at an early hour Thursday morning. Officer Leary saw smoke about the Kazanjian Co.'s block, corner of Bellevue Ave. and DeBlois St., and on searching the premises found a pile of rubbish in the cellar in flames. Considerable smoke worked into the store above and did some damage, while the damage to goods stored in the basement were several hundred dollars.

It was learned last week that during the brief visit of Frank C. Murray, formerly the manager of the Providence office of the Jewelers Board of Trade, to this city recently, that he was quietly married to Mrs. Helen Scott (Brockway) Swansey. The wedding was a very quiet affair and occurred at the house of a friend of the bride on the 18th inst. Mr. and Mrs. Murray will make their home, after a short honeymoon, in Bradford, Fla., where Mr. Murray is now engaged in business.

Word has been received in this city that Nelson W. Parker has been appointed as receiver under the State Courts of the Jewelers Supply Co. of Seattle, Wash. About three or four weeks ago the condition of this concern was considered by the creditors in the east at a meeting held in this city, and an attorney at Seattle was retained to investigate the affairs of the concern with a view to granting an extension. Upon the report of their representative the creditors here granted such an extension.

Thanksgiving was generally observed here on Thursday, all business in the jewelry section being at a standstill. Several of the manufacturing concerns remembered their help with a generous distribution of turkeys or greenbacks. Among the firms that thus shared the day with their employes were: J. W. Richardson & Co., for the 46th time; Hutchison & Huestis, for more than a quarter of a century; John Austin & Son, the Fletcher, Burrows Co., Vennerbeck & Clase, Blanchard, Young & Co., Fessenden & Co. and Baker & Winsor.

Creditors in this city were notified the latter part of last week that John D. Phillips, of 51 Maiden Lane, New York, had been petitioned into involuntary bankruptcy, the petitioning creditors being S. K. Merrill Co., Wightman & Hough Co. and Dunn & Rodenberg, all of this city, and that Charles L. Greenhall has been appointed receiver. There are said to be 180 creditors, most of whom are located in this city and the Attleboros. The Manufacturing Jewelers Board or Trade is determined to make a rigid examination of the affairs of this firm with a view of securing for its members who are interested every dollar that it is possible to recover.

The case of Albert Lorsch & Co. against the Newell & Fisher Mfg. Co., came before Judge Brown in the Superior Court on Tuesday, but was taken from the jury and passed for settlement. In August, 1907, the Newell & Fisher Mfg. Co. made an assignment. The plaintiffs had a claim of $1,100, and learning that the defendant firm had $600 on deposit in the High St. Savings Bank levied an attachment thereon. The Newell & Fisher Mfg. Co., through their counsel, Lewis A. Waterman, contended that Albert Lorsch & Co. had no right to place such an attachment, and so resisted the claim, and the matter finally came to trial on Tuesday. The terms of the settlement were not made public.

Seventy-five members of the Providence Association of Mechanical Engineers left Alfredian Hall, this city, last Tuesday night with more respect, possibly, for the timepieces they carried in their pockets and better appreciation of the possibilities of American machine shop practices than they had two hours earlier. They had heard an illustrated lecture on "Mechanical Features of Watch Making," given by H. E. Duncan, of the Waltham Watch Co. Lantern slides were used and in many instances the actual working parts of the watch were placed in front of the lantern and thus shown greatly enlarged on the screen. Operations which counted the variation of the 2,000th part of a centimeter as defective workmanship, constituting the smallest work carried on by any automatic machinery were described. Considerable attention was paid to the conditions which affect the elasticity of metals in watches. The lecture served as an excellent prelude to prepare the hearers for a visit to the works of the Waltham Watch Co., at Waltham, which the association is planning to make Dec. 9.

North Attleboro.

Fred S. Gilbert has gone west on a business trip.

K. L. Taylor, western representative of Riley & French, is at the factory.

Fred B. Brigham is home from a trip in the interests of Cheever, Tweedy Co.

Frank Gaddes won the silver loving cup offered by Whiting & Davis for the champion bowler in the shop.

Artner Chace returned, Thanksgiving Day, from an extended trip in the interests of Mandalien & Hawkins.

Clarence Ware has succeeded Charles Willemin, who recently resigned his position as New York representative of T. G. Frothingham & Co.

Charles T. Paye was selected to represent the North Attleboro jewelers at the tariff hearing at Washington, but at the last moment, because of business engagements, was prevented from making the trip.

"Jim" Edwards has returned to Chicago, after a short visit at the B. S. Freeman Co. factory. Before leaving for the west he gave each employe of the company a small Thanksgiving remembrance. The girls received a box of candy and the men cigars.

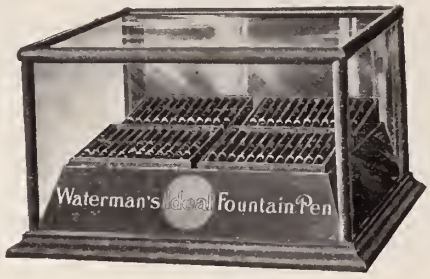
Edmund J. Curry, of Central Falls, a graduate of the Rhode Island School of Design, has been engaged to give instructions in drawing and designing at the evening school. The lessons began Monday night and are particularly applicable to the jewelry industry.

In the Superior Court at New Bedford, William Stebbens was adjudged guilty of larceny from the W. & S. Blackinton Co. and sentenced to pay a fine of $25. The

Waterman's Ideal Fountain Pen



An Advisable Christmas Assortment



Show Case No. 8
Size 18½ x 21¼ x 12 inches



Four Dozen
Jewelers' General Assortment

Costs $93.60
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Suggestions for larger or smaller assortments sent on request

With the above assortment we supply our handsome No. 8 Show Case in either cherry or oak finish; also Jewelers' Display Sign, Circulars, etc., giving every dealer the opportunity to arrange an attractive department and enjoy the ever increasing sales which this standard line enjoys. The gift season is an excellent one to start your department of Waterman's Ideals.

Write to-day for full information or suggestions for larger or smaller assortments.

We will gladly post you on selling plans for the Christmas season—the enormous publicity, etc., and How to Reap the Benefits.

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"How to Run an Auction"

case went to the higher court on an appeal by Stebbens from the decision in the district court, where he was sentenced to 30 days in the house of correction.

Frank H. Bliss, treasurer of A. H. Bliss & Co., has submitted the following corporation report: Machinery, $10,825; cash and debts receivable, $63,117; manufactures and merchandise, $36,961; good will, $20,872; total, $131,775. Capital stock, $100,000; accounts payable, $6,775; floating debt, $25,000; total, $131,775.

Attleboro.

William Whitehead has opened a chasing establishment at 47 Falmouth St.

E D. Gilmore Co., last Wednesday, made its annual distribution of turkeys to its employes.

Frank J. Ruggles left, last week, on an eastern trip in the interests of W. E. Richards & Co.

Raymond M. Horton, of W. E. Richards & Co., officiated as judge at a Y. M. C. A. debate, last week.

Stephen H. Garner, of Leach & Garner Co., was in New York, last week, in the interests of his concern.

Emmons D. Guild, of W. H. Wilmarth & Co., was one of the speakers at the Company I, Fifth Regiment, banquet, last Tuesday evening.

Charles P. Keeler, of McRae & Keeler, gave a reception, last Saturday, in honor of the 50th birthday of his brother, Frank Keeler.

Allen, Lonergan & Co. are receiving machinery and expect to be able to begin manufacturing within a short time in the new Ingraham building.

A piece of canvass, covering some bricks near the new Ingraham building on Union St., ignited, last Friday morning. The blaze was detected by the watchman of the Briggs factory, who thought it was in the basement of the Ingraham shop. An alarm was sounded and the department soon extinguished the fire.

Edward A. Sweeney and Col. Sidney O. Bigney were in attendance, last week, at the tariff hearings in Washington. Mr. Sweeney was present as a representative of the tariff committee of the New England Manufacturing Jewelers & Silversmiths' Association, while Mr. Bigney represented the Attleboro committee.

The report of C. H. Eden & Co. has been submitted to the State officials by the treasurer, Annie B. Curtin, as follows: Merchandise, $93,654; machinery, $35,342; cash and debts receivable, $82,081; manufactures and merchandise, $26,574; total, $237,651. Capital stock, $100,000; accounts payable, $89,212; surplus, $48,439; total, $237,651.

A formal vote was passed by the school committee last week to change the name of the Sanford St. school to the Bliss School, in honor of the late Charles E. Bliss, who, notwithstanding his busy life as a manufacturer, devoted considerable time to the promotion of education in Attleboro. He served faithfully for many years as chairman of the school board.

Maurice J. Baer, treasurer of the Attleboro Mfg. Co., has submitted his annual report to the commissioner of corporations. The figures are as follows: Merchandise, $3,578; machinery, $28,393; cash and debts receivable, $70,407; manufactures and merchandise, $19,520; total, $121,898. Capital stock, $100,000; surplus, $5,000; profit and loss, $16,898; total, $121,898.

The plans for a new silver manufacturing company in Taunton were made public last Wednesday by Charles A. Bennett, who has organized the concern and is expected to be the president. The company will be known as the Charles A. Bennett Co. Two locations are under consideration, one on Mason St. and the other in Raynham, a short distance beyond the city line. Mr. Bennett is a silverware designer, and was formerly connected with Reed & Barton, and with a Wallingford house. The new company expects to manufacture a high-grade of hollow ware plated goods, and later will turn out a similar grade of flat ware in silver.

The subscription list of those who have agreed to contribute annually for three years in payment of the taxes of the Attleboro Sanitorium, has been made public. The following jewelers were subscribers: Joseph L. Sweet, $50; Harold E. Sweet, $50; Alfred R. Crosby, $50; F. W. Lincoln, $50; Fontneau & Cook Co., $50; S. O. Bigney & Co., $50; E. W. Sweet, $25; C. O. Sweet, $25; W. H. Lamb, $25; John Anthony, $25; Charles M. Robbins & Co., $25; Fred L. Torrey, $25; Bliss Bros. Co., $25; Finberg Mfg. Co., $25; S. M. Einstein, $25; A. S. Ingraham, $25; C. H. Allen, $25; T. E. McCaffery, $10; David S. Low, $10, and H. D. Baker, $10.

Buffalo, N. Y.

TRADE CONDITIONS

Buffalo jewelers have their minds so engrossed with a rush of Christmas orders these days that all memories of the so-called panic of the past year have temporarily vanished. Orders have been satisfactorily piling up for the manufacturer and the jobber and the corps of clerks are kept busy filling these orders. Some of the employes found it necessary to work a part of Tranksgiving Day to facilitate matters and reduce the volume of their work for the end of the week. Money seems to be more plentiful, now that business confidence is restored, and not only the big firms hut also the small retailers are satisfied with conditions. Travelers for Buffalo jewelry houses are sending in satisfactory reports and likewise good orders. They also note the increasing demand for high-priced goods, which reflects a tendency toward prosperous conditions. In fact many retailers are seeing their way clear to give more extensive orders for diamonds and watches.

The Queen City Ring Mfg. Co. is running full time. The concern recently took on 15 new men.

L. Block, of the Buffalo Chain & Ring Co., Brisbane building, has just returned from his final business trip of 1908 through western New York.

H. G. Saxton, who recently went into the jewelry business in Brockton, N. Y., was a visitor in Buffalo, last week. His father is in the same business at Sherman, N. Y.

Simon Cohen has an especially attractive window display at his store in Main St. Christmas goods are shown to advantage on brown velvet, arranged in a terraced effect.

The Frontier Jewelry Mfg. Co. opened up, this week, their headquarters in the Builders' Exchange in this city. They will sell to the retail jewelry trade only, and will manufacture solid gold brooches, pins, lockets, etc.

H. H. Wile, of White, Wile & Warner, ring manufacturers, has returned from a successful business trip to the west. Julius Kaufmann, representing the Himalaya Mining Co., New York, was a guest of Mr. Wile over Sunday.

Emulating the example set by Weston, R. E. Smith is developing as a pedestrian. In company with 18 other members of a club to which he belongs, he took part in an endurance contest on Thanksgiving Day, and walked a distance of 20 miles. He was awarded first prize.

Yung & Debus, at 184 E. Genesee St., have again been the victim of burglars. A few weeks ago some of their stock was stolen. This time the burglars took several clocks and some jewelry. So far no arrests have been made. In both instances the thieves gained entrances by prying open a grating over a cellar window. It is believed that the same set of men are responsible for both jobs.

Herman and Julius Boasberg, who have been in the diamond business at 384 Main St. for the past 20 years, have dissolved partnership. They have made a special feature of catering to professional people. Julius Boasberg will continue in business on the same lines at the old stand, the manager of which will be Benjamin Friedlander, who has been with the firm for the past 10 years. Herman Boasberg has gone into partnership with his sons on Pearl St.

A. F. King, of King, Raichle & King, wholesale jewelers, has returned from a business trip through Iowa and Wisconsin. This firm, which went into its present quarters on the third floor of the Huron building a few months ago, now have a well-organized staff of employes. An abundance of light from a number of windows is a special advantage to the workmen in the factory. The jobbing and manufacturing departments are on the same floor, which is commodious and extensive.

Jireh Kinney, 92 Seneca St., received the felicitations of his friends in the trade on Nov. 21, because on that date 38 years ago he went into business at the very stand which he now occupies. Mr. Kinney is a Civil War veteran. He came to Buffalo at the close of the war and for a time was employed in the jewelry store of Daniel B. Castle, then located in the Mansion House, in this city. Mr. Kinney says he may retire in a short time. He has just taken into his employ J. B. Weirick, a watch repairer.

Among the customers in the Buffalo market recently were: E. A. Koetsch, North Tonawanda; H. T. Britting, Williamsville; E. C. Conklin, Mt. Morris; B. M. Frary, Medina; C. F. Hurd, Medina; Ira Adams, North Java; F. E. Selover, Trumansburg, N. Y.; C. D. Barnes, Gowanda; J. W. Hoy, Du Bois, Pa.; L. J. Reznor, Port Alleghany, Pa.; C. A. Mabie, Holley, N. Y.; George Engel, Springville; A. J. Peck, Watkins, N. Y.; S. S. Prentiss, Shinglehouse, Pa.; George J. Magner, Wellsville, N. Y.

The store of Mayo Bros., Battle Creek, Mich., has just been remodeled. A partition in the rear has been moved back about 20 feet in order to allow more space for the salesroom. New fixtures and show cases have also been added.

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Vol. LVII. CHICAGO, WEDNESDAY, DECEMBER 2, 1908. No. 18.

Chicago Notes.

Hugh King has returned from a trip to St. Louis.

A. L. Haman, St. Paul, Minn., was a visitor here last week.

Geo. H. Thomas has returned from a trip to New York and Boston.

J. W. Stoneburner is on a visit to the factory of C. H. Allen & Co.

M. A. Mead made a flying trip to Pittsburg and New York this week.

Frank T. Barton is on a visit to the factory of the Fontneau & Cook Co.

Mrs. E. A. Dayton, who has been ill for some time, has now entirely recovered.

Percy Lucas, representing the Frank W. Smith Co., Gardner, Mass., was here last week.

I. L. Lake, with the Waltham Watch Co., has returned from a trip to St. Louis and Kansas City.

Col. T. P. Moody, the jewelry auctioneer, accompanied by Mrs. Moody, is on a trip to Havana, Cuba.

F. G. Thearle, of the C. H. Knights-Thearle Co., made a visit to several Illinois towns last week.

J. P. Ryan, with the Stein & Ellbogen Co., came in for a day last week and left again for Michigan territory.

W. E. Bowman, watch maker with Rettig, Hess and Madsen, was married last Wednesday to Miss Koenigsberg.

G. V. Dickinson, general agent of the Elgin National Watch Co., visited Kansas City and St. Louis last week.

Briggs & Dodd, jewelry auctioneers, are holding a large auction sale for the M. Scooler Co., New Orleans, La.

News was received here last week that C. H. Clifford, retail jeweler, of Platteville, Wis., had died of consumption.

L. Brick, jewelry auctioneer, is making a sale for Theo. Leaf, DeKalb, Ill., who is going out of the jewelry business.

S. B. Turner, Cassopolis, Mich., was here last week and is now with a party of friends deer hunting in northern Michigan.

G. S. Titus, representing the Middletown Silver Co., will remove, Jan. 1, from room 700 to room 901, Heyworth building.

Chas. A. Hamilton, vice-president of the International Silver Co., visited the Chicago offices of that corporation last week.

The annual banquet of the Chicago Jewelers' Association will be held at the Congress Hotel on Tuesday evening, Jan. 19.

The family of H. P. Juergens, of the Juergens & Andersen Co., has been increased by the advent of a baby boy, born last week.

A second and final dividend of 12 per cent. has been declared on the bankrupt estate of the Maison Nouvelle. The first dividend was 12½ per cent.

Mae Otis, the former employe of the Kleine Optical Co., who was arrested, charged with conspiring to kill her mother, was discharged from custody last week.

Chester Chenoweth, son of a jeweler of that name, who was formerly in business at Monroe, Wis., has been engaged by the Juergens & Andersen Co. to assist in the office.

Harry H. Miller, with Hutchison & Huestis, will carry a stock of goods ready for delivery during the month of December in his office in the Columbus Memorial building.

The firm of C. J. Roehr & Co. has been changed to a corporation with the same name. The incorporators are: C. J. Roehr, Robert C. Abt and A. B. Roehr. The capital is $15,000.

The story going the rounds of the press that a plot had been discovered to rob the show windows of Peacock's jewelry store refers to a plot conceived last April and which was never carried out.

Foster George, the negro convicted of robbing S. C. Powell of $30,000 worth of diamonds, was sentenced last week to serve from one to 10 years in Joliet prison. Two-thirds of the stolen diamonds were recovered.

In the matter of Weiss & Weiss, bankrupts, the receiver has received permission from the court to solicit bids for the sale of the estate. O. W. Wallis, Henry Roorvaart and H. L. Wilson have been appointed appraisers.

Chris. Morgan, with Rogers & Bro., Waterbury, Conn., and W. T. Adams, with Simpson, Hall, Miller & Co., Wallingford, Conn., branches of the International Silver Co., left last week for a visit to the respective factories.

H. G. Nye, representing the Wm. Rogers Mfg. Co. branch of the International Silver Co., in Chicago, has resigned his position to take effect Jan. 1 in order to devote more attention to his tool and die factory, which has grown to be a large institution.

The stock, etc., of the W. J. Feeley Co., of Chicago, a corporation which went into the hands of a receiver last July, with liabilities of $43,000, were sold at auction last week by Samuel L. Winternitz & Co. for about $24,000. The best previous bid for the assets of this estate was $10,500.

John H. Dunham, Chicago manager for the Western Clock Mfg. Co., La Salle, Ill., will sever his connection with that corporation on Jan. 1. After that date Mr. Dunham will be connected with the International Silver Co., representing the factory of Wm. Rogers & Son in the city of Chicago, vice H. G. Nye, resigned.

M. L. Jalonack & Co., jewelry auctioneers, will conduct an auction sale for "Moe" Ehrlich, Detroit, Mich., beginning Dec. 1. The same firm will hold an auction sale for Samuel Lewitan, 802 S. Halsted St., this city, beginning Dec. 5. Mr. Lewitan has been in business for 20 years and announces his intention of retiring after his stock has been disposed of.

Chas. P. Crane, who began life as an errand boy for Lapp & Flershem 22 years ago and who has been with that firm ever since, has resigned his position to become western traveling salesman for the Bliss Bros. Co., Attleboro, Mass. Mr. Crane was head of the clock department and had charge of the traveler's stocks. He is now at the Bliss factory and will shortly open a Chicago office.

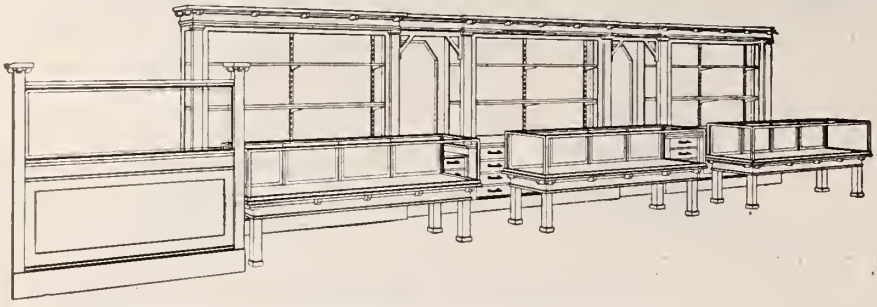
"Cliff" Coulter, with the Rockford Silver Plate Co., stopped over here last week on his way to his home in Mansfield, O., where he will remain until January. Mr. Coulter will then be married to Miss Dot Coulter, of Denver, Colo., at the residence of the bride's father, in that city. Although having the same name Miss Coulter is no relation to Mr. Coulter. Mr. and Mrs. Coulter will make their home in Mansfield, O., after their honeymoon.

S. T. A. Loftis, of Loftis Bros. & Co., was the hero in a runaway accident, Nov. 22. Mr. Loftis was horseback riding that morning, accompanied by his wife. On the bridle path in Lincoln Park, near Diversey Boulevard, he noticed a runaway horse coming towards him, ridden by a woman. Shouting to the latter to keep her seat and not to jump, Mr. Loftis, by skilful manoeuvring and expert horsemanship, succeeded in catching hold of the bridle of the runaway animal and brought it to a standstill.

Among the buyers in town last week were: Mr. Muller, of Muller Bros., Decorah, Ia.; C. T. J. De La Porte, Berlin, Wis.; J. C. Pierik, Springfield, Ill.; Carl Klaholt, Springfield, Ill.; A. C. H. Baker, Appleton, Wis.; O. F. Clark and Mr.

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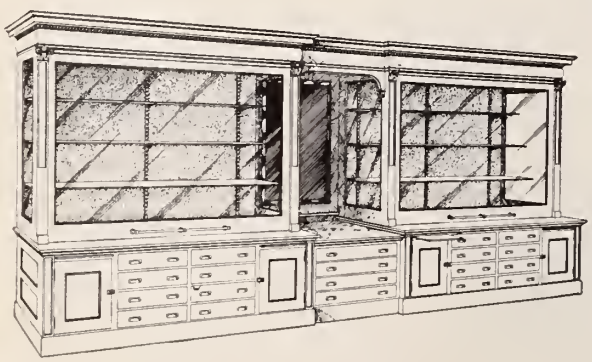
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Mortimer N. Burchard, for many years in the silverware business in this city, and of late with the R. Wallace & Sons Mfg. Co., has announced his intention of retiring from the silverware business after Jan. 1. It is not going too far to say that Mr. Burchard is one of the most widely-known silverware men in the United States, and he has friends in every State in the Union. Mr. Burchard came to Chicago 25 years ago. For 20 years he was manager for Simpson, Hall, Miller & Co., Rogers & Hamilton Co. and in charge of the production of factory "L," International Silver Co. For the past five years Mr. Burchard has been with the R. Wallace & Sons Mfg. Co. in charge of the Wallace Bros. Silver Co.'s line. Mr. Burchard was at various times a member of the Hyde Park Club, the Kenwood Club, and for 19 years a member of the Union League Club. He has been a member of the Chicago Jewelers' Association for many years, and has been a director, a vice-president and president of that organization. Mr. Burchard has a comfortable home near Grand Haven, Mich., but will spend part of his time in this city. His address after Jan. 1 will be room 1207 Security building.

Cleveland.

TRADE CONDITIONS.

Dealers generally report business very much on the improve. Christmas buyers are beginning to appear in very satisfactory numbers and there is a general awakening after the quiet months of 1908.

Mr. Douglas, of the Dueber Watch Case Mfg. Co., was in this city last Monday.

J. Lieblich & Co., who are reported out of business, had just recently purchased the Euclid Ave. store of Biskind Bros. Co.

H. W. Burdick, of the Bowler & Burdick Co., is a member of the executive committee of the Wholesale Merchants' Board of the Cleveland Chamber of Commerce. The organization has just sent out announcements of the second annual reception and smoker to be held Monday evening, Dec. 28.

Circular letters were received in the city last Saturday from E. L. Jones, Sandusky, O., secretary of the Ohio Optical Association, urging efforts in behalf of a new bill to regulate the practice of optometry, which is to be introduced at the next session of the State legislature. The purpose of this proposed legislation is in harmony with similar efforts successfully terminated in New York and other States.

Following is a list of jewelers who visited Cleveland during the past week: G. F. Elgin, Kent; H. S. Summer, Akron; H. H. Brainard, Medina; A. J. Miller, Massillon; L. Leoniser, Painesville; B. Mosley, Willoughby; C. E. Whittaker and wife, Clyde; F. H. DeWitt, Port Clinton; R. Miller, Lorain; W. C. Fisher, Lorain; T. H. Park, Mantua; C. E. Lonsway, South Lorain.

Los Angeles.

George H. Curry was one of those who took the examination under the State Board of Optometry, last week.

Earl Steinman, optician, who has recently been with C. J. Walter, is now with the J. C. Fleming Co., 531 S. Broadway.

A representative of the Wickersham Co., Bakersfield, was here a few days ago making purchases for the holiday trade.

G. L. Penniman, of Schwarzkopf & Penniman, has returned from a successful business trip through the north. R. H. Schwarzkopf, his partner, will start on another trip north, Dec. 10.

Henry B. Crouch alone among the jewelers of Los Angeles has installed an exhibit in the "Made in Southern California" exposition. He was also represented by a handsome float in the Prosperity Week parade.

The Jupiter Consolidated Jewel Co. has installed an exhibit of western gems in the "Made in Southern California" exposition. Mr. Stansfield, who was manager of the Western Gem Co., which was recently consolidated with the Jupiter Jewel Co., is the manager.

The Donavan & Seamans Co. furnished eight large cups as prizes to be awarded for recent motorcycle races in Ascot Park. The same company furnished to the Los Angeles Driving Club 24 cups awarded at the Thanksgiving Day races in Agricultural Park, this city.

Mrs. J. C. Fleming, of the firm of the J. C. Fleming Co., was the only woman to receive a diploma at the recent commencement exercises of the post-graduate school under the auspices of the Southern California Optical Association. Mr. Fleming himself was the recipient of a diploma. Eighteen diplomas in all were awarded.

C. A. Gove, manager of the California Gem Co., reports that he has just purchased seven turquoise mining claims on the Mojave river, 12 miles from Barstow, Cal. He has brought with him from the mines a collection of stones obtained after a brief exploration, and he considers the outlook encouraging. Heretofore only assessment work has been done on the property. Men will now be put to work to develop it. The company has an office in the Bumiller building, 430 S. Broadway.

After a long struggle against adverse circumstances, Charles J. Walter, one of the oldest jewelers in Los Angeles, has been compelled to deliver his stock into the hands of his creditors. A few years ago Mr. Walter moved from his old location to 419 S. Spring St. This location proved to be too far south to enable him to catch the best trade. He attempted, nearly a year ago, to close out his business at auction, but two other auction sales of jewelry at the same time contributed to make his sale unsuccessful, and it was discontinued. The financial stringency of the past year so interfered with his trade that he was unable to meet his financial obligations as they came due. A bank which held his paper to the amount of about $4,000 is said finally to have forced him to the wall. His other principal creditors are reported to be the J. P. Trafton Co. and the E. W. Reynolds Co., each holding his paper to the amount of about $4,000. At the time of this writing it is not known definitely what course will be taken to close up the business. It is reported, however, that Percy H. Greer, the auctioneer, will be engaged to dispose of the stock.

Toledo.

For the purpose of modernizing its methods, affording valued employes an opportunity in sharing in the business they have helped to build up and better taking care of its rapidly increasing trade, J. J. Freeman & Co. will shortly be reorganized. Incorporation papers have already been filed with the Secretary of State, the incorporators being J. J. Freeman, Norman E. Hascall, Fred Snider, Martin F. Kratt, Aaron Chesbrough and T. S. Freeman. The first meeting of the incorporators will probably be held this week, when an organization will be effected. J. J. Freeman, head of the firm, will probably be president and general manager, the remainder of the officials not yet being fully determined upon. The capital stock of the company will be $75,000, of which amount $50,000 is common, the remainder being preferred and all fully paid in. J. J. Freeman began business in Toledo 32 years ago, with a capital of $80. So well has he prospered that a year ago he opened one of the most fully organized jewelry stores to be found in a city the size of Toledo. It occupies four stories and basement. Norman E. Hascall, son-in-law of Mr. Freeman, entered Mr. Freeman's employ 26 years ago as general office boy, and about 10 years ago acquired an interest in the business. He is in charge of the diamond and gold jewelry departments. M. F. Kratt has been associated with Mr. Freeman nearly 30 years, and for years past has been in charge of the watch and silver departments. Fred Snider is a new member, being at present in charge of the china department of the Daudt Glass & Crockery Co., and in the new firm he will be in charge of that department. Aaron Chesbrough is a well-known Toledo capitalist, and will not be actively connected with the company. R. S. Freeman, son of Mr. Freeman, is a graduate optician, having had charge of that department for the past 10 or 12 years. He will continue in that department.

J. H. Berger, 65 years of age, and for some time in the employ of the Waterbury Clock Co., Waterbury, Conn., died suddenly at his home, 110 Cook St., Waterbury, about eight o'clock, last Wednesday evening. The deceased was a member of the Independent Order of Odd Fellows and of the Ancient Order of United Workmen. He is survived by his widow and three daughters.

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Situations Wanted.

WANTED, a position as engraver and saleslady; experience. Address "B. W., 835," care Jewelers' Circular-Weekly.

SILVER SALESMAN, familiar with best trade of east and middle west, open for engagement; best of references. Address "F. G., 982," care Jewelers' Circular-Weekly.

FIRST CLASS modeler desires position, or will do work at home. Address "N., 1026," care Jewelers' Circular-Weekly.

GOOD ENGRAVER, can do some watch, clock and jewelry repairing. G. V. Genderen, 97 N. Main St., Paterson, N. J.

YOUNG MAN, 20, wishes position where good penmanship and figuring are appreciated. "S. E. E., 1032," care Jewelers' Circular-Weekly.

SALESMAN, acquainted in middle west, would like a manufacturer's or jobber's line Jan. 1, 1909. "J. W. 1021," care Jewelers' Circular-Weekly.

WATCHMAKER, first class experience, thoroughly qualified for all repairing; have tools and good references. "B., 1054," care Jewelers' Circular-Weekly.

PLATER, wide experience on gold and silver plating and coloring of jewelry, hollow ware and art goods. "F., 1051," care Jewelers' Circular-Weekly.

YOUNG MAN, 21, to assist in store and finish trade as watchmaker; best reference in or near Philadelphia. Address "E., 1070," care Jewelers' Circular-Weekly.

SALESMAN, age 30, 12 years' experience in the diamond and jewelry business, desires permanent position; A1 references. "M., 1044," care Jewelers' Circular-Weekly.

ENAMELER, thoroughly understanding his business, wants charge of enameling room, can work gold, silver or metal. Address "S., 1040," care Jewelers' Circular-Weekly.

A GOOD WATCHMAKER of 30 years' experience at the bench, desires a position; salary, $25 per week. "Trade Watchmaker, 1022," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN, with established trade throughout the middle west, desires position with jewelry house; highest reference. "A., 905," care Jewelers' Circular-Weekly.

A HIGH CLASS watchmaker and engraver is open for a position; none but first class houses need apply; all particulars in first letter. "C., 933," care Jewelers' Circular-Weekly.

YOUNG MAN, 22, over five years with diamond importing house, desires to make a change; can furnish best of reference. Address "R. E., 1049," care Jewelers' Circular-Weekly.

WATCHMAKER and salesman, am thoroughly competent for clock and watch repairing; have good references and tools. Address "R. C., 1053," care Jewelers' Circular-Weekly.

SALESMAN desires position Jan. 1 with manufacturing gold jewelry concern; can furnish the best of references and is a hustler. "A. R. F., 1052," care Jewelers' Circular-Weekly.

WANTED, at once, position by young man, as watchmaker and salesman; 11 years' experience; best of references; New York State preferred. C. H. Little, 6 Pine St., Amsterdam, N. Y.

POSITION WANTED by a first class watchmaker, over 20 years' experience; competent in every respect; best of references. Address "Competent, 858," care Jewelers' Circular-Weekly.

WANTED, by experienced southern salesman, 30 years old, a line of 14K. jewelry on commission as a side line; unquestionable references. Address "X., 1028," care Jewelers' Circular-Weekly.

OFFICE MANAGER wishes change at once; thorough bookkeeper and correspondent; understands fully, costs and credits; highest reference. Address "C. E., 981," care Jewelers' Circular-Weekly.

YOUNG MAN, 24, thoroughly experienced in the jewelry business, wishes permanent position with wholesale house; can furnish first class references. "C. J., 1071," care Jewelers' Circular-Weekly.

YOUNG LADY, thorough bookkeeper, typewriter and correspondent; eight years' experience in the jobbing line; capable of taking entire charge of office. "R. B., 1066," care Jewelers' Circular-Weekly.

FOREMAN, age 34, of executive and mechanical ability; wide, practical experience in the manufacture of 10 and 14 karat jewelry. Address "Integrity, 1036," care Jewelers' Circular-Weekly.

WANTED, position as watchmaker; good lathe hand; expert on balance, escapement and springs; five years' experience; prefer Connecticut or Massachusetts. F. J. Hubbard, Unionville, Conn.

BOOKKEEPER and cashier, 24, thoroughly competent in double entry; highest reference; can correspond in German; salary secondary consideration. Fred Dedreux, 57 Jerome St., Brooklyn, N. Y.

MAN, 37 years old, with 21 years' experience as jewelry and clock repairer, also diamond and stone setter, good salesman and also good on new work. "A. S. H., 1003," care Jewelers' Circular-Weekly

TRAVELING SALESMAN, experienced on American and Swiss watches and jewelry, is open for engagement Jan. 1, also for the month of December; A1 references. "D. A., 1073," care Jewelers' Circular-Weekly.

A HIGH CLASS watchmaker, German, also good on clocks, desires to change; none but first class houses need apply; first class reference; particulars in first letter. "B., 1069," care Jewelers' Circular-Weekly.

SALESMAN desires position Jan. 1, with manufacturer of popular line of gold jewelry; can furnish A1 references; territory east, New York, Pennsylvania and south. "W., 909," care Jewelers' Circular-Weekly.

REFRACTIONIST, capable taking charge of any establishment; high class experience, up-to-date methods; good address; eligible New York; open to offer; city 50,000 or over. "Gilbert, 1037," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker wants permanent position; age 48; thoroughly competent, quick worker; wages, $20; New York City, Brooklyn preferred. Address "William," 3014 Glenwood Road, Flatbush, Brooklyn, N. Y.

WATCHMAKER, strictly first class, expert in high grade railway and complicated Swiss work, has 25 years' experience, A1 reference, complete tools, desires situation. Address "Watchmaker," 216 Lavaca St., San Antonio, Tex.

SILVER and jewelry salesman wishes to connect with wholesale house after Jan. 1; familiar with New York City trade, at present with leading Fifth Ave. house; best of references. L. F. Hood, 439 Manhattan Ave., New York.

A GOOD experienced manufacturer of fine and cheap jewelry, is in business at present, would like to accept a position as foreman; has all models and designs necessary that can be used. Address "L., 1064," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN, young man, 27, established jewelry trade in Pennsylvania, Ohio and West Virginia, will be open for engagement Jan. 1 with a first class jobber or manufacturer. Address "I., 1015," care Jewelers' Circular-Weekly.

EXPERT watchmaker, with tools, desires change after Christmas; do not answer unless you can appreciate fine ability and sober habits; first class reference from present employer; full particulars. M. O. Craven, 405 State St., Schenectady, N. Y.

POSITION WANTED by practical clockmaker, Swedish, age 31, married, sober, honest and reliable; highest reference; now employed by well known clock manufacturing company; can do jewelry repairing; go anywhere. "Larson, 1056," care Jewelers' Circular-Weekly.

WATCHMAKER, engraver and expert graduate optician, eligible in New York State, all around man of ability, desires position where a man of good merits will be appreciated, salary, $25 per week; will go to any city. A. Goldin, care Beldner, 54 E. 106th St., New York.

POSITION WANTED, Jan. 1, 1909, by first class watchmaker and jeweler; 15 years' experience; plain engraver, expert stone setter; $25 per week; only responsible house need apply; can give the best of references. Address "R. C., 1009," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN to represent manufacturer on commission; Denver to the coast; highest New York references. "N. New," care Hammel, Riglander & Co., 47 Maiden Lane.

YOUNG MAN, 35, with 20 years' experience in wholesale jewelry business, complete knowledge of all its branches and some road experience, would like engagement with first class house; manufacturer preferred, either office or road position. "Profitable, 1058," care Jewelers' Circular-Weekly.

A SALESMAN with a good following in western territory, would like to engage with a manufacturer of a good line for retail trade; I can produce good orders with a salable line; would be willing to take a reputable line on a salary and commission basis. Address "M., 1048," care Jewelers' Circular-Weekly.

A1 SILVER SALESMAN, factory trained and retail experience in New York, Chicago and St. Louis, at present employed, wants position as manager, buyer, salesman, etc.; competent to estimate and conduct repair department. Address "A., 953," care Jewelers' Circular-Weekly, 501 *Heyworth Bldg., Chicago, Ill.*

A SALESMAN of recognized ability and thoroughly acquainted with the best jewelry and department store trade in the west, would like to connect with a manufacturer of a high grade line of goods after Jan. 1; I am employed at present, but have good reasons for wishing to change; references furnished. Address "D., 1046," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN with a good and long established trade in loose and mounted diamonds, will be open for engagement Jan. 1; territory south and southwest. Address "U., 1019," care Jewelers' Circular-Weekly.

WANTED, position as salesman from Jan. 1; thoroughly experienced and acquainted with jobbing trade from New York City to the coast, capable of handling either watch cases or general jewelry lines. C. F. Willemin, 9-11 Maiden Lane, New York.

TRAVELING SALESMAN, energetic and thoroughly experienced, age 33, acquainted with first class jewelry trade, territory New York to Omaha, open for engagement Jan. 1; excellent references. Address "E., 1024," care Jewelers' Circular-Weekly.

Side Lines Wanted.

WANTED, a line to sell along with present cut glass line; have big trade with the large handlers all through the south. Address "D., 1016," care Jewelers' Circular-Weekly.

WANTED, gold jewelry lines for middle west on commission; have established business; good opening for high class line of cuff buttons, scarfpins, brooches, etc. Address "A., 1033," care Jewelers' Circular-Weekly, 501 *Heyworth Bldg., Chicago, Ill.*

SALESMAN, well and favorably acquainted with wholesale and jobbing trade, also department stores and retail jewelers, having large office in Lorsch Building, New York, for past 10 years; open to act as representative on commission basis only. "L., 1061," care Jewelers' Circular-Weekly.

WANTED, a manufacturer's line on commission for middle west and coast to carry in connection with mountings. Address Geo. W. Birnbaum, care Julius Wodiska, 40 John St., New York.

TRAVELING SALESMAN desires a few manufacturing lines on commission to represent them in the middle west, calling on the jobbers; A1 reference. Address "G., 985," care Jewelers' Circular-Weekly.

ONE of the best known commission travelers, south and Pacific coast, wishes to add first class line of gold novelties or 14 karat jewelry to his present line of high grade 10 karat card jewelry; correspondence with high class houses desired; confidential; highest possible references. Addres "B. J., 1018," care Jewelers' Circular-Weekly.

Help Wanted.

DIE ENGRAVER, experienced in small badge and medal work. Quayle, 314 Madison Ave., New York.

WANTED, good jewelry salesman for western States; permanent; when answering give full particulars. E. L. Deacon, Denver, Colo.

WANTED, job man and assistant watchmaker or job man and good engraver, at once. H. D. Fisher, 7 W. Bridge St., Oswego, N. Y.

AT ONCE, first class watchmaker, engraver and salesman; will pay extra during holidays; wire, giving references. Ira S. Dresbach, Tiffin, O.

WANTED, stone cutter and polisher; must be able to do facetting as well as carbuncle cutting. Jos. Mayer & Bros., P. O. Drawer 700, Seattle, Wash.

CLOCKMAKER, with experience in a general class of repairing work. Address, with reference, J. E. Caldwell & Co., 902 Chestnut St., Philadelphia, Pa.

SALESMAN and clock repairer who can assist watchmaker; state experience, age, and give references in reply. Arthur M. Field Co., Asheville, N. C.

WANTED, jeweler, first class man on repairs and new work; none but experienced man need apply. Address "C. C., 1038," care Jewelers' Circular-Weekly.

WANTED, an experienced salesman, by New York City retail jeweler; state references and salary expected. Address "K. S., 1065," care Jewelers' Circular-Weekly.

ENGRAVER, letters and monograms; must be rapid and accurate; good chance for the right man; reference. H. W. Thompson, 461 Fulton St., Brooklyn, N. Y.

WANTED, a watchmaker with tools, one who is capable of waiting on trade preferred; permanent situation. Address "C. B., 1062," care Jewelers' Circular-Weekly.

WATCHMAKER and salesman, now or Jan. 1; must be a good mechanic and come well recommended; state salary wanted and experience. M. H. Bell, Kalamazoo, Mich.

WANTED, salesman of experience for New York City and surburban towns, by old established manufacturers; state references. "X. Z., 1055," care Jewelers' Circular-Weekly.

WATCHMAKER WANTED, must be an excellent mechanic; permanent position; good salary to the right man. Apply to Wm. Frantz & Co., 142 Carondelet St., New Orleans, La.

WANTED, salesman to take a high grade line of plated chains, bracelets and novelties on commission to the Pacific coast, all territory west of Denver. Doran, Bagnall & Co., North Attleboro, Mass.

MAN to take charge of shop employing from 8 to 10 hands; must thoroughly understand stone setting and general repairing; location, Boston. Send information, references, etc., to confidential, 1074," care Jewelers' Circular-Weekly.

WATCHMAKER and optician, clock and jewelry repairer; who can take entire charge of store when necessary; nice town in eastern New York; $20 per week; send references. Address "X. U., 1041," care Jewelers' Circular-Weekly.

SALESMAN WANTED Jan. 1; experienced traveling man with established trade in the south and coast to handle popular line of set diamond jewelry and loose diamonds; great opportunity for the right man. Address "J., 993," care Jewelers' Circular-Weekly.

SALESMEN, two gentlemen of character, one for the entire south and one for Pacific coast trade, to handle on commission an up-to-date line of sterling silver, no flat ware; large acquaintance and highest references required. "C. P., 1017." care Jewelers' Circular-Weekly.

WANTED, by manufacturing jeweler, a young man of good address and correct habits with some experience as traveling salesman willing to work for advancement, to take charge of New York office; references required. Address Box 342, Attleboro, Mass.; or, Room 605, 9 Maiden Lane, New York.

EXPERIENCED clerk wanted in our jewelry department; personal applications only. Call before 10 A. M., R., L. & M. Friedlander, 30 Maiden Lane, New York.

WANTED first of the year a first class watchmaker and engraver; will be given full charge of repair department. Address "Vermont, 926," care Jewelers' Circular-Weekly.

WANTED. experienced salesmen well acquainted with the retail jewelry trade in the far west and south; address in confidence stating experience, territory covered, etc. "C., 1060," care Jewelers' Circular-Weekly.

SALESMAN WANTED by prominent eastern jewelry manufacturer, for retail trade, for New York and surrounding cities; must be a hustler; none others need apply. Address "K., 1006," care Jewelers' Circular-Weekly.

WANTED, live watch salesman to sell American watches to the retail jewelry trade for 1909; address in confidence stating experience, territory covered, etc. "H. W., 972," care Jewelers' Circular-Weekly, 501 Heyworth Bldg., Chicago, Ill.

SALESMAN WANTED for the middle west by manufacturing concern of 14 karat jewelry; must have established trade; no others need apply; excellent opportunity for the right man; strictly confidential. Address "T., 1063," care Jewelers' Circular-Weekly.

WANTED, a high class retail diamond and bric-a-brac salesman; services required after the holidays; a man who has a steady job and is able to arrange an absence of about 10 weeks. Apply immediately with references, Greenleaf and Crosby Co., Jacksonville, Fla.

WANTED, experienced salesman to represent a Providence manufacturer in New York City, Philadelphia and Baltimore, one who is acquainted with wholesale jewelers and department stores. Address "L. H. B., 939," care Jewelers' Circular-Weekly.

AN EXPERIENCED salesman, having an established trade in Michigan, northern Ohio and Indiana, to represent a central western house, putting out one of the best general lines on the road; must be a thoroughly reliable business getting hustler; opportunity to enter firm will be given when ability is proven; must give full particulars, such as age, experience, former employers' names, nationality, kind of lines handled, amount of sales, etc.; all of which will be treated strictly confidential. Address "W. C., 1027," care Jewelers' Circular-Weekly.

WANTED, a high grade salesman with established trade in Ohio, Indiana, Kentucky, Michigan; splendid chance for right man who can make $3,500 and upward; salary and commission; if you are not on the job and cannot fulfill requirements don't reply; send references and photo. "Confidential, Maiden Lane, 1075," care Jewelers' Circular-Weekly.

SALESMAN WANTED, Jan. 1, 1909, for a line of the highest class 14 karat gold jewelry; an active man well acquainted with the trade in the small cities of the middle west, who can give evidence of having produced results in this territory; jobbing house experience preferred; only applications by letter will be considered and interviews granted by appointment only; all correspondence treated with the strictest confidence. Address Whiteside & Blank, Newark, N. J.

SALESMAN, Jan. 1, for an up-to-date high grade 10-karat manufacturer's line card jewelry; first class position for man thoroughly experienced, who can command New York City trade, New England States, New York, Pennsylvania, Ohio and Philadelphia, Baltimore and Washington; if you are not all above implies, save yourself the trouble to answer; all replies strictly confidential and will be returned upon request. Address "Sell Good, 773," care Jewelers' Circular-Weekly.

Business Opportunities.

A LARGE SILVERSMITH'S plant in operation; has space and help enough to manufacture another line. Address "O. C., 1067," care Jewelers' Circular-Weekly.

FOR SALE, at Minneapolis, Minn., a prosperous jewelry business, established 20 years; stock inventories about $10,000; reason for selling, ill health of owner. Address "Z., 754," care Jewelers' Circular-Weekly.

FOR SALE, jewelry, fixtures, tools, phonographs, optical outfit, invoice $1,400, will take $1,100; nearest jeweler 15 miles; everything new three years ago; a snap; bad health cause for selling. Box 285, Oxford, Ia.

GOING out of manufacturing, would sell fine mountings below cost, gold or platinum; also two patents, will exchange for building lots, house or diamonds; fine chance for a beginner. Rossi, 20 Maiden Lane, New York.

AN ESTABLISHED loan office for sale in this city; good location; long lease; plenty pledges and stock; owner cannot attend on account of other business; invoice $18,000; can be reduced. 656 Fifth Ave., Richmond Dist., San Francisco, Cal.

NEW YORK CITY incorporated manufacturing jewelers and commission merchants have an opening January, 1909, for a young man as salesman; must become interested by investing $5,000 to $10,000; good returns. Address "Corporation, 784," care Jewelers' Circular-Weekly.

GET CASH at once for your surplus stock of watches, diamonds, jewelry; will send money on receipt of goods; National Bank references. Emil Noel, 552 E. 46th Place, Chicago, Ill.

FOR SALE, stock and fixtures, $4,000 to $5,000; good business; an eastern Kansas town of 5,000 population; railroad division and shops; watch inspection goes with sale; only one other jewelry store in town; good opportunity. Address M. F. Barger & Co., 42 Madison St., Chicago, Ill.

FOR SALE, one-half interest in an old, well established, paying jewelry business, located in a beautiful and healthy southern city of about 100,000 inhabitants; good opportunity for right man with from $12,000 to $16,000; reference. C. G. Alford & Co., 192 Broadway, New York, or P. O. Box 912, San Antonio, Tex.

(*Special Notices continued on page* 102.)

Third Edition

Workshop Notes

FOR

Jewelers and Watchmakers

100 Pages New Matter
Containing 300 Pages (size 7⅛x10½ inches)
Bound in Cloth, Stiff Covers

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Special Notices.

(*Continued from page* 101.)

BUSINESS OPPORTUNITIES.—Continued.

FOR SALE, manufacturing jeweler's business, established eight years in city of 450,000; incorporated; terms, $15,000; no indebtedness; have well established and profitable trade; reason for selling, ill health; first class reputation; only interested persons with cash need apply. Address "P., 1013," care Jewelers' Circular-Weekly.

RAISE MONEY quick, by sending your diamonds and watches to me; liberal cash prices remitted on receipt of goods; business confidential; National Bank references. H. Schwartz, 903 Heyworth Bldg., Chicago, Ill.

FOR SALE, half interest in an old, well established, big paying jewelry business located in a beautiful and healthy southwestern city of 20,000 or more population and good outside country to draw from; enjoying a fashionable trade with finest selected stock and fixtures; finest store in this section; business in A1 standing commercially as well as with its customers; made money during panic; finest opportunity for good, lively man with $15,000 to $16,000 cash; sickness cause for selling. Address "T., 317," care Jewelers' Circular-Weekly.

DO YOU WISH TO RETIRE? Are you looking to raise ready cash quick? We are ready to purchase your entire or surplus stock of diamonds and jewelry, no matter how large it may be; we also advance liberal cash on same; highest prices paid for entire stocks; communicate with us before consulting others and get quick returns; communications strictly confidential. Address Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328, Williamsburg.

To Let.

DESK ROOM or window space to let, fine light. Inquire Room 41, 68 Nassau St., New York.

DESK ROOM for rent in large light office. Inquire Room 106, 10th Floor, 1 Maiden Lane, New York.

ROOM for a first class diamond setter with established trade; rent, $10 per month. Rubenstein Bros., 14 Maiden Lane, New York.

DESK ROOM to rent, plenty of light, $10 and $15 per month. Apply 3 Maiden Lane, New York; or, Electrolytic Art Metal Co., Trenton, N. J.

PART of large office to let, ample room for wall and show cases; suitable for manufacturer's line of jewelry or kindred lines. Address Geo. E. Smalley, Room 910, Heyworth Bldg., Chicago, Ill.

WINDOW desk room for rent, Heyworth Building, Chicago, Ill., from Jan. 1, 1909; manufacturing jewelry or kindred line preferred; vault and telephone service. Address "W. R., 1035," care Jewelers' Circular-Weekly, 501 *Heyworth Bldg., Chicago, Ill.*

FOR RENT, space in Heyworth Bldg., Wabash Ave. and Madison St., Chicago, Ill., 13th floor, 3,200 square feet; frontage of 40 feet on Madison St., 80 feet on Wabash Ave., and south side of building 40 feet. Apply at once 1303 Heyworth Bldg.

For Sale.

DIAMONDS, cash bargains; sizes 1/16 to 1/2 carat, bright, snappy, showy, $68 per carat; also bargains in all other sizes. Rubenstein Bros., 14 Maiden Lane, New York.

Miscellaneous.

PORTRAIT MINIATURES copied from any photo on watches, dials, brooches and lockets. Goldstein Engraving Co., 45 Maiden Lane, New York.

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M. L. Jalonack, jewelry auctioneer and diamond expert, will pay you from 10 to 20 per cent. more for your stock of watches and diamonds than any other buyer of stocks. Send me your surplus stock and I will send draft on First National Bank of Chicago. If my price isn't satisfactory I will return the goods on receipt of draft. All business strictly confidential. Write, call or telephone M. L. JALONACK, 5339 PRAIRIE AVE., CHICAGO, ILL. Long Distance Phone, Gray 5234.

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PATENT DEPARTMENT

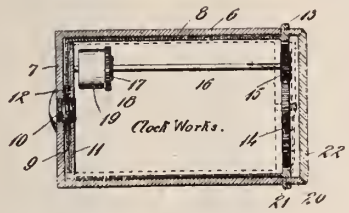
[IN WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN, THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

ISSUE OF NOV. 24, 1908

904,581. CLOCK CASE. WALTER J. WALKER, Boston, Mass. Filed March 14, 1908. Serial No. 421,169.

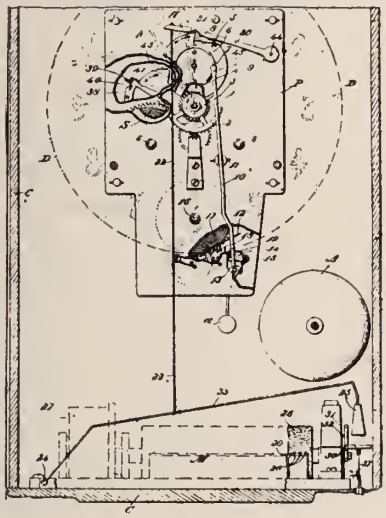
A clock case comprising outer and inner cylindrical casings, the latter being rotatable within



the former and provided at the front end with a winding gear for the clock movement, and a support for said movement projecting from the outer casing and through the rear end of the inner casing at the axis thereof.

904,929. CLOCK WITH ALARM AND MUSIC ATTACHMENT. VICTOR M. A. BOGAERT, Lexington, Ky. Filed Feb. 27, 1908. Serial No. 418,131.

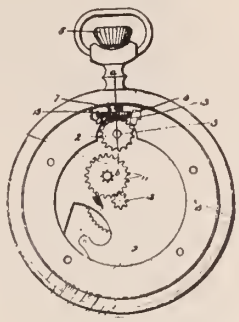
In a clock having an alarm, a cam-disk geared with the clock-movement and having a face-flange provided with a notch, said cam-disk being immovable in an axial direction, and an alarm-controlling lever intermediately fulcrumed and ar-



ranged with one end bearing upon said flange, whereby the opposite end of said lever is held by said cam-disk normally in position to afford an alarm stop, and when said notch comes under said lever the latter moves to alarm-releasing position.

904,989. STEM WINDING AND SETTING WATCH. WILSON E. PORTER, New Haven, Conn., assignor to the New Haven Clock Co., New Haven, Conn. Filed Sept. 21, 1908. Serial No. 454,021.

In a stem-winding and stem-setting watch, the combination with a dial-wheel, of a radially movable stem-setting wheel, a longitudinally movable and rotatable stem, a stem-setting pinion carried thereby, and means for maintaining the

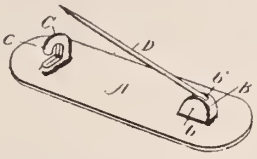


stem-setting wheel in constant mesh with the stem-setting pinion and demeshed from the dial-wheel.

REISSUES.

12,888. JEWELRY COMPONENT. JAMES C. DORAN and JAMES A. DORAN, Providence, R. I. Filed June 1, 1908. Serial No. 436,168. Original No. 767,687, dated Aug. 16, 1904, Serial No. 206,108.

A jewelry component, consisting of a back-plate



having an integral hollow projection provided with flattened sides and with an opening in the portion between said sides.

UNITED STATES TRADE-MARKS.

[The following trade-marks have been adjudged entitled to registration under the Act of Feb. 20, 1905, and are published in compliance with Section 6 of said act. Said section provides:

"Any person who believes he would be damaged by the registration of a mark may oppose the same by filing notice of opposition, stating the grounds therefor in the Patent Office, within 30 days after the publication of the mark sought to be registered, which said notice of opposition shall be verified by the person filing the same before one of the officers mentioned in Section 2 of this act. If no notice of opposition is filed within said time the commissioner shall issue a certificate of registration therefor, as hereinafter provided for."

Marks which are stated to have been "Used 10 years" are registrable under the last proviso of Section 5 of said act, which is as follows:

"And provided further, that nothing therein shall prevent the registration of any mark used by the applicant or his predecessor, or by those from whom title to the mark is derived, in commerce with foreign nations or among the several States, or with Indian tribes, which was in actual and exclusive use as a trade-mark of the applicant or his predecessor from whom he derived title for 10 years next preceding the passage of this act."]

PUBLISHED NOV. 24, 1908.

Ser. No. **37,776.** (CLASS 28. JEWELRY AND PRECIOUS-METAL WARE.) S. & B. LEDERER CO., Providence, R. I. Filed Oct. 3, 1908.

"TIP-TOP"
BE-A-SPORT

Particular description of goods.—Jewelry for personal adornment.

TRADE-MARKS REGIST RED NOV. 24, 1908.

71,446. FOUNTAIN-PENS. MABIE, TODD & CO., New York.

Filed June 13, 1908. Serial No. 35,333. Published Sept. 22, 1908.

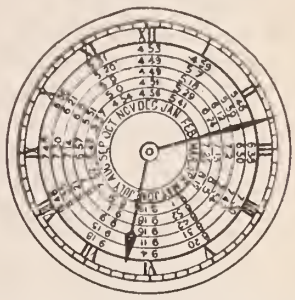
BRITISH PATENTS.

(ABRIDGMENTS OF SPECIFICATIONS, 1907, FROM *The Illustrated Official Journal.*)

ISSUE OF NOV. 11, 1908.

16,603. CLOCKS, ETC. C. L. NEWLAND, Merton, Surrey. July 19.

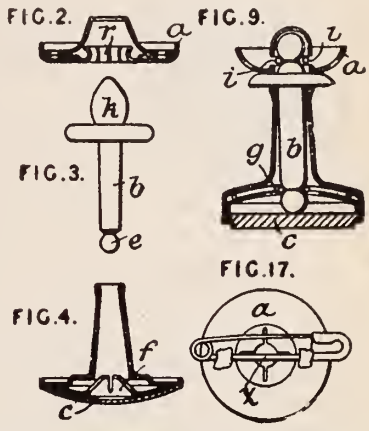
A lighting-up or extinguishing time-table for lamps is provided on the dial, or dome, or on a separate plate, or in any other suitable position



on a clock or watch. Preferably, the times are marked between the hour figures and the center in four or five sets, one for each week as shown.

16,790. FASTENINGS. F. ADLER, Bohemia Austria. July 22.

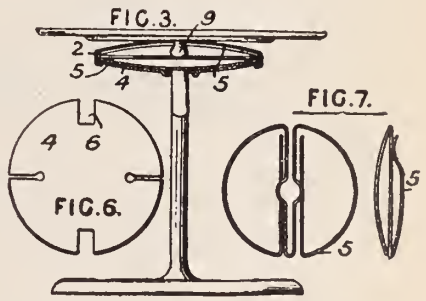
A stud which may be used for fastening neckties, boots, gloves, or the compartments in trunks, satchels, purses, and the like comprises three parts, the intermediate part *b*, Fig. 3, having heads, *e*, *k*, adapted to be held by spring sockets, *r*, *f*, Figs. 2 and 4. The socket members are fixed to the



articles to be fastened, one of the socket members *f* having a hollow shank. As shown in Fig. 9, the intermediate part *b* is held by wire springs, *i*, *g*, in the socket members, *a*, *c*. The socket member, *a* Fig. 17, may be attached by a safety-pin *z* soldered to it, and the intermediate part *b* may have split heads.

17,084. STUDS, ETC.; NECKTIE RETAINERS. P. EPPELEIN, Regensburg, Germany. July 25.

In a necktie retainer in which a stud on a necktie plate takes into a hinged head on a collar



stud, or vice versa, the spring plate 4, Fig. 6, has recesses 6 with which the ends of the spring 5, Fig. 3, for holding the stud 9 engage, to prevent the springs 5, 4 from turning relatively to each other. The spring plate 4 holds the hinged head 2 in its end positions. The spring 5 may also

The Comb House

WE MANUFACTURE something like 2,500 new designs, all of which are made up in 14-K., 10-K., sterling and gold-filled stock, for the enterprising jewelry trade, that are ready for immediate delivery. Our holiday line is now ready for your inspection. ¶ We are also manufacturers of an exclusive line of REAL Tortoise Shell Hair Ornaments for the fine trade, including the large Barrettes now so much in demand.

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Hartford Building, 41 Union Square, - - NEW YORK

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Made in a Variety of Designs in
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Retails for 50 Cents
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With a Liberal Discount to the Trade
THOROUGHLY GUARANTEED

These Goods are advertised in the Magazines as being sold by Jewelers and Opticians



No. 200

KETCHAM & McDOUGALL, Manufacturers
Catalogue Sent Upon Application **37 and 39 MAIDEN LANE, NEW YORK**
A Crystaloid Sign will be sent upon request to dealers



Full Plat. Cluster **$4.25**

DIAMOND MOUNTINGS

We Make a Line of Cluster Work at

50 PER CENT. LESS THAN OTHERS

Order Work Promptly Done

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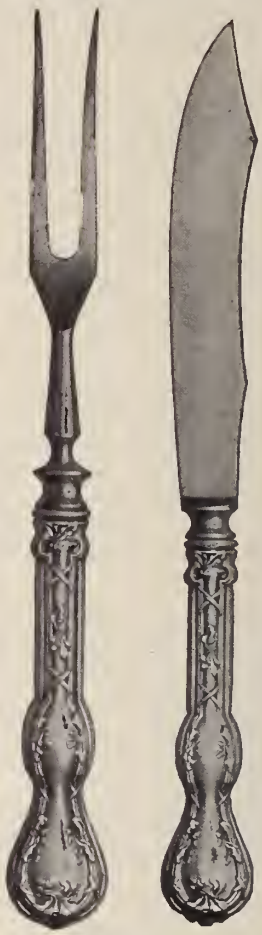


Full Plat. Cluster **$4.75**

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Manufacturer of a General Line of High Grade
DIAMOND MOUNTINGS
IN PLATINA, 18-K. AND 14-K.
SPECIAL ORDER, DIAMOND CUTTING AND REPAIR DEPARTMENTS

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STEAK SET
10 Designs; $1.90 Set

A Few Suggestions in Case Goods:

6 Hollow Handle Knives and Forks	$6.50
3-Piece Carving Set	5.00
Bridal Set, 24 Pieces	10.50
Oak Chest, 57 Pieces	38.00
Hollow Handle Child's Set	1.12
Baby Spoon and Food Pusher	.50
6 Soup Spoons and Ladle	3.75

E. H. H. Smith Silver Co.
BRIDGEPORT, CONN.

OTTO YOUNG & CO., - Chicago
H. H. COLLARD, Silversmiths' Bldg., 15-17 Maiden Lane, N. Y.

hold the hinged head in its end positions. In this case the ends of the spring 5 are turned towards the shank of the stud as shown in Fig. 7, these ends being adapted to rest against abutment surfaces on the shank, which are preferably bifurcated.

Complete specifications accepted Nov. 4, 1908.

1907.

27,063. COLLAR BUTTON. Taylor.

1908.

4,134. COFFEE OR TEA INFUSER. Mills.

8,889. MATCH-BOX HOLDER. Johnson.

Applications filed Oct. 26 *to Oct.* 31, 1908.

22,667. POINT-PROTECTOR FOR HAT-PINS. J. J. Pine, Portsmouth.

22,712. SPECTACLE-FRAME. H. P. Frost, London. Complete specification.

22,713. SECONDARY ELECTRIC CLOCK. Wallace Fairweather, London. Complete specification.

22,732. COMB. Gustav Fick, London. Complete specification.

22,791. WATCH. E. A. Holland, Liverpool. Complete specification.

22,805. HAT-PIN SECURER. Firth Gartside and Fred Westcott, Wellington.

22,819. ELECTRIC CLOCK. T. J. Murday, Hounslow.

22,909. FINGER RING MEASURE. Ada Reeves, St. Margarets-on-Thames.

22,926. COMBINED PURSE AND BUCKLE. C. E. N. Halfhide, London.

23,013. TEA-POT. C. W. Blount and W. F. V. Weir, London.

23,106. ALARM CLOCK. Edward and J. E. Fattorini, Bradford.

23,162. HAIR-PIN. Wilhelm Loock, London.

23,201. COMBINED GRAPHOPHONE AND CLOCK. Frank Knight and Arthur Lambert, Chorlton-cum-Hardy.

23,202. TEA AND COFFEE-POT. R. S. Allison, Parracombe, N. Devon.

23,211. PURSE. G. B. Perry, London.

23,259. HAT-PIN. Alfred Tebbitt, London. Complete specification.

UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for The Jewelers' Circular-Weekly by R. W. Bishop, Patent Attorney, Washington, D. C.]

Issued Nov. 24, 1891.

463,625. JEWEL-BEARING FOR WATCHES. W. W. Hastings, Jersey City, N. J.

463,634. CASE FOR OPERA-GLASSES. D. A. Lowthime, London, England.

463,660. OPERA-GLASS. G. H. Eaton and J. L. Patch, Boston, Mass., said Patch assignor to said Eaton.

463,750. WATCHMAKER'S LATHE. E. S. Stehman, Lancaster, Pa., assignor to Stehman, Jenks & Stehman, same place.

463,843. ELECTRIC PROGRAMME CLOCK. J. L. McCaskey, Waynesboro, Pa.

463,882. SAFETY-POCKET FOR WATCHES. Joseph Zwick, New York.

463,950. COFFEE-POT. B. L. Hutchings, Blue Springs, Mo.

463,973. APPARATUS FOR DRILLING DIAMONDS. D. D. Palmer, Waltham, Mass., assignor to the Washburn & Moen Mfg. Co., Worcester, Mass.

463,991. DEVICE FOR ORNAMENTING METAL. A. F. Jackson, Taunton, Mass., assignor to Reed & Barton, same place.

Designs issued Nov. 26, 1901, *for* 7 *years.*

35,311. SPECTACLE CASE. J. W. Jarvis, Buffalo, N. Y.

35,312. LORGNETTE-CASE. H. L. Grasmuk, Newark, N. J., assignor to Krementz & Co., same place.

35,320. CONDIMENT-BOX. Benjamin Crawford, Chicago.

35,321. SPOON HANDLE. E. H. Burdick, Syracuse, N. Y.

35,323. GLASS VESSEL. Herman Richman, Richmond, N. Y., assignor to L. Straus & Sons, New York.

Design issued May 23, 1905, *for* 3½ *years.*

37,437. BADGE. T. A. Bramberry, Portsmouth, Va.

Jewelry, Clocks, Watches, Silverware and Kindred Lines Exported from New York.

Washington, D. C., Nov. 25.—The following were the exports of jewelry, silverware, optical goods, clocks, watches and kindred lines from the Port of New York for the week just ended:

Antwerp: 1 case plated ware, $150.

Auckland: 189 cases clocks, $2,568; 19 cases plated ware, $700; 3 cases scopes and views, $116.

Berlin: 3 cases clocks, $180.

Bermuda: 4 cases plated ware, $110.

Bremen: 4 cases plated ware, $435; 2 cases silverware, $350; 1 case watches, $3,055; 1 case jewelry, $500.

Bombay: 85 cases clocks, $1,477; 1 case watches, $147; 4 cases watches, $520.

Buenos Ayres: 1 case watches, $3,014; 21 cases clocks, $545; 3 cases optical goods, $864; 5 cases plated ware, $675; 91 cases clocks, $3,726.

Callao: 1 case watches, $630.

Calcutta: 11 cases clocks, $150.

Christiania: 9 cases clocks, $444; 1 case plated ware, $165.

Colon: 2 cases scopes and views, $100; 1 case clocks, $160.

Geneva: 1 case jewelry, $500.

Glasgow: 1 case silverware, $1,000; 85 cases clocks, $517.

Hamburg: 4 cases watches, $3,396; 4 cases optical goods, $650.

Havana: 2 cases optical goods, $197; 1 case jewelry, $310; 7 cases clocks, $101; 3 cases scopes and views, $395; 151 cases plated ware, $1,235.

Havre: 4 cases optical goods, $560; 5 cases jewelry, $733; 2 cases precious stones, $200.

Hobart: 1 case plated ware, $114.

Kingston: 2 cases watches, $105; 19 cases clocks, $416; 1 case jewelry, $284.

London: 1 case plated ware, $150; 11 cases optical goods, $6,108; 16 cases clocks, $473; 3 cases thermometers, $200; 2 cases watches, $109; 220 cases clocks, $1,284; 3 cases jewelry, $800; 36 cases clocks, $605; 234 cases clocks, $2,299; 3 cases thermometers, $4,216; 3 cases optical goods, $374.

Liverpool: 1 case plated ware, $2,000; 7 cases watches, $3,517; 1 case jewelry, $483.

Melbourne: 7 cases plated ware, $484; 3 cases optical goods, $909; 106 cases optical goods, $997.

Manchester: 202 cases clocks, $2,132.

Milan: 3 cases jewelry, $550.

Naples: 2 cases jewelry, $1,000.

Rangoon: 90 cases clocks, $786.

Rio de Janeiro: 24 cases clocks, $519.

Rome: 1 case jewelry, $150.

Santiago: 1 case optical goods, $112; 1 case watches, $344.

Savanilla: 11 cases clocks, $155.

Southampton: 1 case optical goods, $378; 1 case silversmiths' sundries, $298; 3 cases watches, $579; 1 case stereoscopic goods, $150; 1 case silversmiths' sundries, $297; 22 cases watches, $3,653.

Stockholm: 3 cases jewelry, $2,596; 6 cases clocks, $530.

Sydney: 6 cases plated ware, $1,155; 1 case optical goods, $350; 1 case thermometers, $290; 153 cases clocks, $2,502; 2 cases plated ware, $109.

Trebizond: 1 case plated ware, $360.

Turin: 2 cases clocks, $120.

Wellington: 1 case watches, $650; 36 cases clocks, $539; 2 cases plated ware, $209; 15 cases clocks, $105.

Vera Cruz: 6 cases plated ware, $382; 6 cases plated ware, $811; 28 cases clocks, $361.

T. K. Smith, Oskaloosa, Ia., has remodeled his display windows and improved them considerably.

Eighteen watches, which had been left to be repaired, were stolen from the store of W. E. Smith, Grand Island, Nebr., a short time ago. The thieves gained access to the store by breaking a rear window. There is no clue.

Lancaster, Pa.

TRADE CONDITIONS.

The early selling of Lancaster County's big leaf tobacco crop at high prices, leads the local jewelers to look for a brisk holiday trade. There are no idle factories in Lancaster and conditions are favorable for improved business, in which the jewelers will share.

Charles F. Reisner, of the H. S. Meiskey Co., has returned from an extended southern trip.

H. F. Andrews, Strasburg, has been appointed executor of the estate of the late Allen McKinney, Strasburg.

For the Christmas trade the local jewelry stores will be kept open in the evenings from Dec. 17 until Dec. 24.

The store next to Aug. Rhoads' jewelry establishment was robbed, Nov. 24, but no attempt was made on the jewelry store.

R. A. Cleeland, lately with his father, D. L. Cleeland, of Butler, Pa., has gone to Pittsburg to open an engraving establishment.

S. Kurtz Zook has been appointed a member of a committee which is organizing the new Lancaster Fire Insurance Co. Jacob Fisher, of Elizabethtown, is also in the company.

J. H. McKechnie, head of the train department of the Hamilton Watch Co.'s factory, with his wife, spent the Thanksgiving holidays at his old home in Springfield, Mass., where a big family reunion was held on Thanksgiving Day.

Announcement has been received here of the marriage nearly two weeks ago of Juan A. Garcia, of Albuquerque, New Mexico, now with the J. J. Freeman Co., to Miss Eva M. Komray, of Warren, O. They met while students at the local Technical School.

A. W. Moyer, manager of the Non-Retailing Co., has again won laurels as a fisherman on the Susquehanna River, and last week caught a salmon weighing six and a quarter pounds. Another tipped the scale at five and three-quarter pounds, and two more at four pounds.

The Boyd Optical Co. made a unique Thanksgiving window display at its E. Orange St. establishment, last week. Autumn colors were used, the central feature being a big turkey holding ribbons in his beak, extending to different blocks, on which mountings were displayed.

C. N. Jones, a jeweler and student at the Ezra F. Bowman Technical School, has gone home to Parkersburg, W. Va., until Jan. 1. Charles Wiggins has left the school to take a position with W. F. Kaiser, Brownsville, Pa., as engraver and watchmaker. T. Hagen Henshaw, Uniontown, has finished his course at the school, and has taken a position with A. Goldstein, Braddock, Pa. John J. Diebold, Buffalo, N. Y., has left the school to take a position with his brother, A. J. Diebold, Buffalo. H. W. Flinchbaugh, Annville, Pa., has entered the school as a student.

F. Powell, Berkley, Va., has just completed extensive improvements in the interior of his store at 13 Berkley Ave. Mr. Powell was a recent visitor in New York, where he purchased stock and an engraving and plating equipment for his establishment.

Now It's The Lord Elgin

The demand to-day is for thin watches.

The public have been waiting for a thin Elgin Watch—now it's here—the

LORD ELGIN

The Thinnest Watch Made in America with Enamel Dial



the thinnest watch made in America with enamel dial.

Like all Elgin Watches—it was not put on the market until worthy to carry with it the Elgin reputation for reliability.

Every Lord Elgin is cased at the factory and timed in the case—the most accurate thin watch in America.

Four grades—7, 15, 17, and 17 Jewels adjusted. 18K and 14K solid gold cases, also 25 year filled cases.

Furnished with metal dials, plain or engraved, gilt or silver.

Prices furnished on application by your jobber, or write the Company for only authorized price list.

ELGIN NATIONAL WATCH COMPANY

Factories, Elgin, Ill., U. S. A. New York Office, 15 Maiden Lane
General Offices, 131 Wabash Ave., Chicago

Cincinnati.

M. J. Shanon bought the opening stock here for his new store at Middlesboro, Ky.

J. C. Fischer, Flemingsburg, Ky., spent Thanksgiving day with friends in Covington, Ky.

Oscar Keck, of the Herman Keck Mfg. Co., has returned from a business trip to New York.

Edgar Kahn, of D. Jacobs & Co., is enjoying a week's vacation in New York with friends.

Jacob Frohman, of Frohman & Co., was the guest of friends in Columbia City, Ind., the past week.

S. Sommers, of Lindenberg, Strauss & Co., spent the past week with friends in St. Louis, Mo.

Walter Beer, Versailles, Ind., was the guest of Joseph Kramer, of Lindner & Co., over Thanksgiving.

Joseph Voss, of Joseph S. Voss & Sons, is the proud father of a new daughter, a Thanksgiving arrival.

The Frank Herschede Co. factory, under the management of A. Westhoff, has installed a new silver plating outfit.

C. J. Beck, formerly with the E. & J. Swigart Co., has become connected with the B. Greenwald business as watchmaker.

A. A. Spiegel, of A. A. Spiegel & Co., is finishing the business trip of "Gus" Spiegel, who is detained from the road by illness.

Jesse Phillips, son of Ferd. Phillips, of Richter & Phillips, has recently become associated with Bernstein Bros., of Nashville, Tenn.

J. C. Bailey, formerly in the jewelry business at Hampden Junction, O., bought stock here the past week for his new store at Athens, O.

The engagement of Miss Florence Schwab, daughter of M. Schwab, of the M. Schwab Jewelry Co., and Michael H. Plaut, with A. & J. Plaut, was announced the past week.

Maurice Phillips, recently connected with the Sterling Glass Co., but now secretary and treasurer for Sattler, Richter & Co., Chicago, Ill., spent Thanksgiving here with his father, Ferd. Phillips, of Richter & Phillips.

The John Holland Gold Pen Co. last week received a message from an Akron, O., hospital saying that Miss Jean Huntoon, their traveling saleswoman, was run down in that place by an automobile fire engine and had sustained a serious injury to one foot.

The Miller Jewelry Co. last week received from Wisconsin what is supposed to be the finest drop pearl ever found. It weighs 182 grains and is called the "Taft" pearl. Walter B. Rose, of La Crosse, Wis., bought the gem from its finder and sent it here.

Out-of-town jewelers who were here the past week purchasing goods included: R. Moss., Owensboro, Ky.; R. Baldwin, Winchester, Ky.; John Kennard, Rushville, Ind.; J. H. Bovard, New Castle, Ky.; Mr. Duncanson, Lynchburg, O.; A. M. Stamm, Williamsburg, O.; J. C. Meyer, Harrison, O.; Fred Sauls, Chattanooga, Tenn.; R. F. McComb and John Messner, Hamilton, O.; Mr. Marlett and F. G. Mittlinger, Middletown, O.; O. O. McCracken, Mt. Olivet, Ky.; F. L. Horning, Brooksville, Ind.; J. D. Ward, Rising Sun, Ind; J. W. Owens, Greensburg, Ind.; P. D. Freeman, Ashland, Ky.; J. W. Sparks, Sabina, O.; Albert Bland, Greenfield, Ind.; R. M. Bagby, Grayson, Ky.; David Yungerman, Mt. Pisgah, Tenn.; Will Kellar, Georgetown, Ky., and J. T. Schaub, Hope, Ind.

Gradison & Co. opened business Nov. 28 in their new store at 436 Vine St., where they have one of the finest establishments in the city. The front is entirely glass and rests upon a pure white marble base, thus making a very handsome and striking appearance. The interior, extremely attractive, is fitted up in the latest English styles of fixtures in rosewood. The entire stock is new and consists of a complete line of diamonds, solid gold jewelry, sterling silver flat and hollow ware, and all the up-to-date novelties. In all, the store is most complete in its every appointment. Hereafter, D. Gradison will be found in the new place, while Samuel Miron, who has been associated with him for the last four years, will take charge of the Arcade business, which will continue as heretofore.

St. Louis.

Joseph J. Mazer, McAlester, Okla., and his wife, were in this city, last week.

Sam Kober, of the E. Maritz Jewelry Mfg. Co., will leave, Monday, on a trip through Missouri and Oklahoma.

The Crown Jewelry Co. has opened a store at Broadway and St. Charles St., under the management of J. H. Loevenhart.

The Mermod, Jaccard & King Jewelry Co. has taken possession of the building which it has leased at Broadway and St. Charles St. Holiday stock is now being installed.

Joseph Auer, of the Bauman-Massa Jewelry Co., has returned to this city, after an absence of seven weeks in the south. Leo Bauman, of the same firm, has returned from Illinois.

Edward Massa, vice-president of the Bauman-Massa Jewelry Co., will depart, this week, on a trip through the north and west, at the same time that S. L. Loewenstein goes to Illinois territory.

Among the out-of-town jewelers in St. Louis during the past week were: H. W. Foerste, Okawville, Ill.; Carl Shibley, Van Buren, Ark.; E. Zimmerman, Stonington, Ill.; C. W. Beardsley, Litchfield, Ill.; Chas. Mosby, Batesville, Ark.; William Mosby, Newport, Ark.; F. W. Pilcher, Mexico, Mo.; H. Krause, Greenville, Ill.; E. J. Baumann, Ste. Genevieve, Mo.; R. Arth, Collinsville, Ill.; Anton Wolff, Wolff Bros., Murphysboro, Ill.; E. H. Gulding, Alton, Ill.; C. W. Scanlin, Indianapolis, Ind.; William H. Jahn, Pacific, Mo.; J. R. Mercer, Kansas City, Mo.; Mr. Heinrichs, of Heinrichs & Chambers, Jefferson City, Mo.; S. Berger, Glen Carbon, Ill.; H. Chambers, Bonnee Terre, Mo.; Mr. Bowen, Treece & Bowen, Herrin, Ill., and Capt. Klein, of Klein & Fink, Ft. Smith, Ark.

The jewelry stock of Ralph E. Briggs, Spring Valley, Minn., was recently destroyed by fire. The stock was insured for about $3,000.

Milwaukee.

W. W. Davy, Ripon, Wis., was in this city last week in attendance at the consistory of Wisconsin Masons.

Ike S. Martin, 165 3d St., is confined to his home by illness. It is expected that Mr. Martin will be about within a few days.

J. B. Dupont, formerly a jeweler at Luxemburg, now located at Kewaunee, has opened an up-to-date jewelry establishment in the latter city on Ellis St.

F. H. Coburn, East Troy, Wis., was a visitor here, last week. Mr. Coburn announces that he expects to be located in his new building by Dec. 1. The new structure is two stories in height and is strictly modern in every feature.

One of the thinnest watches ever seen here is now on display at the jewelry establishment of Nelson & Anderson, Neenah, where it is attracting much attention. The timepiece is about the size of a silver dollar and is of about the same diameter.

Among the out-of-town jewelers, not elsewhere mentioned, who were in Milwaukee last week, were: H. A. Kamps, H. A. Kamps Co., Appleton, Wis.; O. E. Lange, Racine, Wis.; F. P. Beswick, Racine, Wis.; P. H. Sperry, Marinette, Wis., and T. J. Thompson, operating jewelry stores at Barron and Bruce, Wis.

John J. Ronsholdt has purchased the jewelry business of the late R. Jensen, Racine, Wis., and is already in charge. Mr. Ronsholdt is the owner of the building at 1322 Washington Ave., Racine, the location of the jewelry establishment, and in the near future expects to place the jewelry business under the charge of his son, an experienced jeweler. Mr. Ronsholdt was here, last week, combining business and pleasure.

H. B. Lobb, North Fond du Lac, has perfected a patent clasp for necklaces. The jeweler has sent a model of the new clasp to the patent office at Washington and expects soon to begin the manufacture of the article, which will be known as the telescope clasp. The device is exceedingly simple and consists of an ordinary clasp covered by two sleeves, so constructed that the clasp will be used for several purposes other than on a necklace.

John Katacz, a laborer, is being held by the Milwaukee police charged with knowing something about the recent robbery of Archie Tegtmeyer's store of $400 worth of watches and jewelry. Arrested by Patrolman Hafsoos and examined by Inspector Riemer, the prisoner was found to have watch cases and jewelry upon his person concerning which he would give no account. Mr. Tegtmeyer identified the articles of jewelry as a part of the loot taken from his south side store and now the police are endeavoring to have Katacz confess the whereabouts of the rest of the valuables. Abraham Richter, an E. Water St. jeweler, positively identified Katacz as the man who endeavored to dispose of some jewelry at his establishment soon after the Tegtmeyer robbery.

C. J. W. Breland, Silver Creek, Miss., recently sustained a small loss by fire. The loss is fully covered by insurance.

Indianapolis.

Charles B. Dyer, of Dyer Bros.' Arts and Crafts Shop, spent Thanksgiving Day with relatives and friends near Bloomington.

A three days' trip to Brown County was made, last week, by J. H. Reed, who recently purchased a tract of ground there.

L. D. Kohlmeyer, employed by Carl L. Rost, spent Thanksgiving Day with relatives at Bloomington, Ill., returning home on Friday.

A. P. Craft has returned from a trip through Illinois and Wisconsin, where he inspected lead and zinc mines in which he is interested.

Carl L. Rost moved from 1309 Central Ave. into his new home at 2016 Central Ave., last week, and expects to celebrate with a house warming soon.

Some very attractive advertising calendars for next year have just been received by J. P. Mullally. They are copied from a modern painting and are considered works of art.

A business trip to this city in automobiles was made, last week, by Fred W. Green, Elwood, and George Fletcher, Brazil. Mr. Fletcher recently retired from the jewelry business.

J. P. Mullally, vice-president of the Ad Script Club of advertising writers, entertained members of that club and their wives at an "18-karat" reception at his home, 2227 N. Meridian St., last Monday night.

George Cameron, watchmaker and manager for T. M. Jackson, Seymour, was brought to the Deaconess Hospital here, last week, and was operated on, Tuesday, for appendicitis. He is reported to be improving.

The plate glass window in the store of Krauss & Secttor, 45 N. Illinois St., was broken, one night last week, and nine watches, a tray of rings and other articles valued at $100 were stolen. The store is located in the heart of the retail district.

Charles B. Dyer, last week, broke the national marksmanship record for National Guardsmen, at Fort Benjamin Harrison, when he made a score of 206 points, or 13 points more than the national record. He will be given a medal as an expert marksman by the War Department. Mr. Dyer is a member of Battery A, light artillery, of this city.

Local Police, last week, captured two negroes, who are believed to have been implicated in the robbery of local jewelry stores. The men gave their names as Claude Campbell and Cecil Woods, who have been identified as the men who tried to pawn jewelry stolen from the store of F. M. Noe, in a pawnshop in the colored district, a faw days ago. They are being held for a hearing under heavy bonds.

Mark Thistlethwaite, who was the local correspondent for THE CIRCULAR-WEEKLY for the three years ending September, 1907, has just been appointed private secretary to Governor-elect Thomas R. Marshall, and will begin his new duties in January. Mr. Thistlethwaite was formerly a reporter on the Philadelphia *Press* and the Indianapolis *Star*, and for some time has been acting city editor of the Indianapolis *News*.

Out-of-town jewelers in this city, last week, buying stock, were: G. C. DeCamp, Shirley; F. Pennington, Knightstown; G. W. Clemons, Greenwood; John W. Hudson, Fortville; J. K. Maxwell, Otterbein; Mr. Robbins, of Robbins & Co., Mooresville; F. L. McKee, Cloverdale; A. T. Barnes, Spencer; H. A. Roberts, Veedersburg; S. B. Merrick, Plainfield; Mr. Johnson, of the Johnson Jewelry Co., Anderson, and E. O. Collins, Frankfort.

The Indianapolis Commercial Club has under consideration a proposition to hold a world's fair here in 1911, and is attempting to arouse interest among business men in the project. Because of the experience of other cities with such expositions, the Merchants' Association, of which Ferd L. Mayer, of Charles Mayer & Co., is president, has decided not to support the project in any way. The Indianapolis Clearing House Association has adopted a similar resolution. It is argued that the time is too short in which to prepare for it, and that it would be impossible to raise $12,000,000 in Indiana for the purpose.

Kansas City.

Frank Hardaway, formerly with the C. B. Norton Jewelry Co., has accepted a position with Nevin Bros.

Geo. Krieke, O. Reed and R. L. Warner, of Reed & Warner, spent Thanksgiving hunting near Osage City, Kans., and were the guests of W. C. Wagner, a local jeweler.

L. U. Jeanneret, recently an instructor in watchmaking in the Kansas City Polytechnic Institute, has opened a watchmaking and repairing establishment at 15th St. and Grand Ave.

There were several visiting jewelers from Kansas and Missouri in the city Thanksgiving Day. They were here not only for business, but to witness the football game between the teams of the Kansas and Missouri State universities.

George Romer and Miss Mabel Graham, bookkeepers for the Green Jewelry Co., are both on the sick list. Miss Graham was quite ill some weeks ago, but recovered sufficiently to return to work, but soon became ill again. This illness leaves the company short-handed at the beginning of the busy season. Jos. Gillis, of this city, has been added to the manufacturing department of the concern.

The following jewelers were in this city during the past week: Burt Raines and wife, of Raines Bros., Maryville, Mo.; J. Jay Baker, Moline, Kans.; B. H. Beatte, Woodward, Okla.; Fred Beatte, Gage, Okla.; Mrs. Percy Wilkins, Marceline, Mo.; L. L. Hoffman, Leavenworth, Kans.; G. W. Lewis, Herington, Kans.; J. W. Phillips, Chanute, Kans.; Mr. Burton, of Beddow & Burton, Huntsville, Mo.; J. O. Van Voorhies, Osawatomie, Kans.; S. F. Ricker, Emporia, Kans.; Geo. A. Young, Moberly, Mo.; S. E. Pirtle, Council Grove, Kans.; J. W. Schmandt, Holden, Mo.; W. N. Kirkman, Edgerton, Mo.; A. L. Cline, Edgerton, Kans.; Mrs. J. H. Whiteside, Liberty, Mo.

The store of Aaron Aronsky, Slatington, Pa., has been closed by the sheriff on an execution for $11,308.07 issued in favor of Ben Rosenberg, as trustee.

Denver.

Lloyd E. Gardner, Longmont, has been in the city for the past few days.

B. J. Sutton, Georgetown, was here buying stock for the holiday trade last week.

Chas. J. Yardley and daughter, Greeley, Colo., were in this city for a few days last week.

E. L. Peisar and wife, Glenwood Springs, have been visiting in this city for the past week.

R. C. Yanks, connected with George C. Smith, Breckenridge, Colo., was a buyer in town last week.

Lincoln H. Hall, Trinidad, was in this city for the past week, buying stock and visiting friends in the trade.

John Owsley, Creede, Colo., has been in this city for the past week, replenishing stock for the Christmas trade.

E. T. Merriman, formerly in the jewelry business at Glide Rock, Neb., is now in the employ of M. J. Gallagher, Greeley, Colo.

E. F. Hall, formerly with the E. L. Deacon Jewelry Co., this city, has accepted a position with the Weil Jewelry Co., Salt Lake City.

Chas. Zeitler, one of Denver's well-known jewelers, has sold his store on account of sickness and will take a rest before starting in business again. Louie Hellerstein has bought the store.

William Dougan, who has been in business in Glenwood Springs for a number of years, has bought a home in Denver, where he and his family have come to live. Mr. Dougan will continue his business in Glenwood Springs.

Samuel Klaus, a well-known resident of this city, was arrested on Saturday on the charge of passing a bogus check. Mr. Klaus went to his old friend, Sam Mayer, 1033 15th St., Saturday, and told Mr. Mayer he wanted to buy diamonds. After he had been shown several expensive pieces of jewelry, he finally selected a brooch and ring worth $965. Klaus left the pieces to be reset and said he would return for them later. When he returned, at about 11 o'clock, he gave Mr. Mayer a check for $975, and received $10 in change. Mr. Mayer's suspicions were aroused and he 'phoned to the bank to learn if the check was all right. The bank informed him that the check was worthless, and Mr. Mayer immediately communicated with the police. An officer in an automobile was sent to Petersburg, a suburb of Denver, and arrested Klaus there, while he was dining with a woman at the Wayside Inn. Klaus had given the woman the brooch, but still had the ring in his possession. Both of the articles were recovered. Klaus was formerly owner of the Mozart Cafe, but left town about a year ago, on account of financial troubles, and had just recently returned to Denver. At the time of his arrest he claimed to be in the mining business, with offices in the Clayton block. The woman who was with Klaus was not held, as there was no evidence against her.

Earl Burkhardt, Crookston, Minn., has resigned the position which he held for the past three years with Sam J. Stieglitz, to accept one with Thos. Morris.

Detroit.

A. B. Graham, Croswell, bought goods in this market, last week.

J. E. Zupp, Springport, was in this city, last week, buying stock.

Thomas Jewett, with the Gorham Co., visited this city, Saturday.

C. J. Hathaway, Grayling, purchased tools and supplies here, last week.

Earle Johnson, with R. M. Kern, was at home on Thanksgiving Day.

E. W. Krainbrink, with the Chas. A. Berkey Co., left, Monday, on a trip to the western part of the State.

Charles H. Keller, with Noack & Gorenflo, was here to spend Thanksgiving before going out on his final trip of the year.

W. H. Loud, who formerly conducted a store in Jackson, has made arrangements to open a store in Detroit at Michigan Ave. and Abbott St.

John Thiry, formerly of Petz & Thiry, was in this city, last week, to testify for the prosecution on the last day of the trial of Capt. Frank H. Newbury.

Out-of-town jewelers not mentioned elsewhere who were in this city, last week, were: D. A. Pontius, Algonac; G. E. Hopps, Kingston; George Chambers, Mt. Clemens; W. W. Bridges, Marine City.

The E. H. Pudrith Co. has gotten out its new catalogue, a 300-page book, tastily bound in red. The book contains about 1,000 half-tones and color plates of jewelry, silverware, watches, clocks, cut glass and other wares handled by the firm.

Clarence H. Enggass has been made administrator of the estate of the late Adolph Enggass. The concern is a stock company and will be carried on under the management of Clarence H. Enggass. Real estate belonging to the deceased has been appraised at $9,000.

Among the jewelers and opticians who attended the meeting of the Wholesalers' Association, Friday evening, in the Fellowcraft Club, were: W. C. Noack, Charles A. Berkey and A. E. Patterson. The meeting was addressed by Hon. R. F. Sutherland, speaker of the Canadian House of Commons, and resolutions were passed urging freer trade with the Dominion.

Mrs. Barbara Traub, wife of Christian M. Traub, of Traub Bros., 118 Woodward Ave., and mother of William H. and Robert G. Traub, 206 Woodward Ave., died, Tuesday of last week, aged 75 years. Heart disease was the cause of death following an eight months' illness. The funeral services were held, Thursday afternoon, at the residence, 71 Watson St., interment being in Elmwood Cemetery. The deceased came from Germany as a child, and had lived most of her life in Detroit.

"Pointers for Repairers of Watches" is the title of a neat and instructive booklet which is being sent free to the trade by the New England Watch Co., Waterbury, Conn.

Theodore W. Foster & Bro. Co., Providence, R. I., are receiving many compliments on the monthly booklet which they are sending to the trade. The subject, "Fostering Business," is a very appropriate one, and as a reminder to consult their new catalogue is getting for them a large amount of Fall business.

Omaha.

H. S. Knapp, with the Shook Mfg. Co., returned last week from a short trip and left for an extensive western trip the same week.

Mrs. Blanche Hare, for several years in the employ of Albert Edholm as saleswoman, underwent an operation at a local hospital, last week.

Fred Brodegaard & Co. are looking for a site in this city to build a new factory, Jan. 1, for the manufacture of their Crown pipe. About 100 men will be employed.

Albert Edholm is displaying in his window what is claimed to be the largest order of Pastmasters' jewels ever taken in this section of the country. Covert Lodge has appropriated a sum of money sufficient to provide 24 jewels for living pastmasters.

The following out-of-town jewelers were in this city, last week, replenishing stock: A. G. Kupka, Schuyler, Nebr.; D. T. Smith, Lincoln, Nebr.; Mr. Farnham, Blair, Nebr.; Mr. Graves, O'Neill, Nebr.; H. H. Feige, Lake City, Ia.; A. A. Thomas, Tabor, Ia., and H. O. Thomas, Hampton, Ia.

Gustafson & Hendrickson furnished the chest of sterling silver which was given away by the Omaha *Posten*, a Swedish newspaper, to the most popular young lady in Nebraska. A silver toilet set, awarded as third prize, was also supplied by the same firm.

Chas. Leonard, who stole $40,000 worth of diamonds and other jewelry from the Henshaw Hotel, belonging to Chas. Hartshorn, a representative of Krementz & Co., on the morning of Nov. 20, as noted in last week's issue of THE CIRCULAR-WEEKLY, pleaded guilty to the charge in Judge Sears' court, Friday, and was sentenced to three years imprisonment in the State penitentiary. Leonard is but 18 years old. He told the judge that when notified by the proprietor of the hotel that he was discharged he become discouraged, and this led him to commit the crime.

J. C. Grasborg, who formerly conducted a jewelry store in South Omaha, secured attachment papers for a traveling salesman's valise containing diamonds and jewelry worth $30,000 in the District Court, Nov. 24. The valise belongs to Mr. Dominick, representing a Chicago firm, against whom Grasborg filed suit for $3,522.67. Grasborg was indebted to the Chicago company to the amount of $800. To cancel the obligation he gave the company a conditional bill of sale for stock and fixtures, with the understanding that the property should be disposed of at a public sale, Grasborg to take the excess over $800. He asserts that the company sold more than $800 worth at public sale and disposed of part of the fixtures and some of the stock at private sale and refused to render an account to him. He therefore asks the court for an accounting. On the same evening on which Dominick had his valise and contents attached, a note was left at his hotel, requesting him to leave several three-carat diamond stones at Jos. Frenzer's store at eight o'clock. Dominick, knowing that Mr. Frenzer would not be at his store at that hour, surmised that some trick was brooding, and consequently did not put in an appearance.

San Francisco.

TRADE CONDITIONS.

A heavy rain has fallen in California and as a result business conditions have improved in a marked degree. The extreme dryness of the season had caused apprehension in the farming districts of the State, and this uneasy feeling had been reflected in the business of the larger cities. With danger of drought now at an end, as far as the early part of the season is concerned, business is expected to show still further improvement. Aside from the fact that the rain has brought a better feeling in this respect, is the fact that it has brought to the notice of many the realization that Winter is here and that it is time to commence to think of Winter purchases. So far the season has been so mild that the calendar alone has been the only reminder that a change of seasons has been made. The retail business in San Francisco has shown great improvement during the past week. While regular lines have been benefited, the principal gain has been in the line of silverware, and some retailers go so far as to assert that the past week has been the best that they have ever experienced in this line.

Walter Ray has opened a store on Fillmore St., near Geary St., where Paul V. Garin was formerly located.

A. Hirschman, located at 1641-1643 Van Ness Ave., is now closing a deal for space in the Jewelers building, on Post St., near Grant Ave. This will be a welcome addition to Post St. and will be in a prominent location, with the store of Shreve & Co. but half a block away.

Shreve & Co. have just finished a beautiful loving cup for the student body of the University of California for presentation to George V. Bell, who was last year elected captain of the California football team, but who was not able to play on account of injuries received early in the season. The following inscription appears on the cup: "In appreciation of the unselfish services of George Vincent Bell to the football team of 1908 this cup is given by the students of the University of California." The cup has attracted much attention.

Morris Farber, located at 954 Market St., has obtained a warrant for the arrest of J. T. Byron, on a charge of obtaining money and goods on false pretenses. Farber said that a well-dressed, middle-aged man, giving the name of J. T. Byron, called at his store, Nov. 7, and, producing a Wells-Fargo money order for $200, said he desired to make some purchases. He bought jewelry valued at $87.50, and Farber advanced him $12.50, Byron leaving the money order with Farber to be cashed. Farber found that the money order had been lost by the owner and had been either found or stolen by Byron.

John A. Hammersmith, of Hammersmith & Co., has been made chairman of the Downtown Business Men's Association, and is now busy making arrangements for the great celebration that is planned for New Year's Eve. He states that the celebration will not only be far ahead of anything of its kind attempted here since the fire, but that it will eclipse even the times held on Market St. in years gone by. The downtown district will be brilliantly lighted and the evening will be ushered in by a monster parade of gaily decked automobiles, 1,000 of which have already been secured for the occasion. This great fiesta in the old section of the city is designed for the purpose of calling attention to the fact that it is now fully prepared to take care of shoppers.

Pacific Coast Notes.

F. Durkee, formerly of 546 Clement St., Richmond, Cal., is now located in a new store at 524 Clement St.

The store of Milton P. Haney, Marysville, Cal., has been thoroughly refitted and remodeled, and was reopened for business Nov. 21.

E. Meybem, who for the past 20 years has been engaged in the jewelry business in Chico, Cal., has decided to retire.

A. J. Hudson, formerly of Clifton, Ariz., who was forced out of business by the flood there, has gone to Holtville, Cal., and taken a place in Colvert's store.

Charles E. Campbell, San Bernardino, Cal., has made an assignment for the benefit of his creditors. He had been in business in San Bernardino for about one and a half years.

The Tiffany Jewelry Co. has opened a store at 185 E. Colorado St., Pasadena, Cal., with Charles H. Kelly as manager. An attractive store has been fitted up and much of the jewelry that is being shown is exclusive in design.

William Dupén, for many years manager of the jewelry department in the store of Weinstock-Lubin & Co., Sacramento, Cal., has decided to engage in business there for himself and has secured a location at the corner of 8th and K Sts.

C. C. Lord, Long Beach, Cal., has made arrangements with some of the largest department stores in the southern part of the State to take a large amount of abalone jewelry during the coming season. W. S. Barton will install modern jewelry-making appliances in these stores and demonstrate to the crowds the mode of making abalone jewelry from the shell to the finished ornament.

Minneapolis and St. Paul.

Nic Waldin, with L. C. Gaus & Co., Minneapolis, has returned home from the road, because of eye trouble, which is pronounced to be iritis.

Axel Madsen, of the Chicago firm of Rettig, Hess & Madsen, has returned to his home in Minneapolis, after a trip to the copper country of upper Michigan and the iron country of northern Minnesota. He will be in from the road until after the first of the year.

The Retail Merchants' Association of Minneapolis has engaged A. E. Barker, North Minneapolis, as permanent secretary on a salary, and the organization will have a number of new features. The first to be undertaken will be the abolishment of the trading stamp evil.

Recent out-of-town visitors in the Twin Cities included: H. O. Schleuder, Springfield, Minn.; Mr. Booth, of Hemmingsen & Booth, Alden, Minn.; D. G. Gallett, Aberdeen, S. Dak.; A. L. Mealey, Delano, Minn.; Mr. Asleson, Redwood Falls, Minn.; L. Nachsheim, Shakopee, Minn.

A bold attempt was recently made to rob the store of White & MacNaught, 506 Nicollet Ave., Minneapolis. The A. D. T. alarm indicated an attempt to open the rear door and the police were immediately summoned. The rear door was found to be broken, but no one was within and nothing had been taken. A man escaped from the alley just as the police arrived.

Philadelphia.

TRADE CONDITIONS.

The Christmas shopping rush among retail jewelers is expected in this city this year to start fully about Dec. 12. The usual time is later, but it is appreciated that unexpected demands will be made on sectional retail jewelers and that while their stocks have been permitted to be depleted they will be required to make 11th-hour requisitions for immediate delivery.

W. P. Gretter, of the New England Watch Co., was a visitor to this city last week.

S. H. Packard, formerly of Atlantic City, has accepted a position with Wheeler & Son, Salem, N. J., as watchmaker.

George Oliver, Burlington, N. J., has been confined to his bed with a heavy cold and bronchitis. He is reported now as convalescent.

Harry Gerlitz, watchmaker, formerly with the Keystone Watch Case Co., accepted a position last week with Isaac Weiss, 711 Sansom St.

William Beck, of Vineland, N. J., and his wife passed through the city last week on their way to Pottsville, Pa., to attend the funeral of Mrs. Beck's mother.

Frederick Street, formerly for many years in the retail business at 2624 Kensington Ave., was discharged from bankruptcy last week in the United States District Court.

J. B. Bechtel, of Joseph B. Bechtel & Co., canvassed the Lehigh Valley last week and reports business as vastly improved since the election. Mr. Bechtel looks hopefully forward to an excellent Spring trade.

A. L. Smyth, 5021 Baltimore Ave., was commissioned last week to furnish 300 gold letters in monograms for the members of Philo Lodge No. 444, F. & A. M., of which he is a member. This lodge is largely made up of prominent retail jewelers of the city.

Hufnal & Bestor, operating a clock hospital at 57th and Walnut Sts., dissolved partnership last week. Both are well-known watch and clock makers. The details of the dissolution and information as to who will continue the business has not yet been stated.

The business men of Frankford Ave., from Berks to Lehigh Ave., are holding a carnival like the one held by Kensington merchants. Among the retail jewelers who have interested themselves in the carnival movement are the following: William R. Hylton, Luther Heidler, E. S. Radley, Charles M. Schack, and E. H. Burr.

Burglars got into the jewelry store of Thomas Webber, 765 S. 5th St., early Friday morning and stole nine gold watches and a pair of earrings valued at $160. The burglars were evidently frightened away before a larger haul could be made, as nothing else of value was taken. The police have no clue to the robbers, and have not been able to locate any of the stolen articles.

The Philadelphia Optical Club gave a most successful theatre benefit at the Walnut St. Theatre, Thanksgiving Eve. The exchequer of the club was swelled by the benefit. J. R. Neill and Andrew and D. V. Brown warmly supported the benefit. The club proposes to give a series of entertainments through the Winter season, and is reported to be rapidly increasing its membership.

Among the out-of-town retailers buying of local jobbers last week were the following: E. D. Sturner, Easton, Md.; S. K. Hanley, Reading, Pa.; M. K. Laudenslager, Souderton, Pa.; David Krause, North Wales, Pa.; E. Bundy, Huntington, W. Va.; J. W. Parrish, Newark, Del.; Frank Kline, Spring City; S. W. Hart, Kennett Square; H. A. McFarland, Downingtown; E. K. Bean, Lansdale, Pa.

Many of the prominent Philadelphia jewelers attended the Army and Navy football game in this city, Saturday. L. P. White drove to the grounds in his automobile with a party of friends. Representatives of the Bailey, Banks & Biddle Co., J. E. Caldwell & Co., Louis J. Pequignot, and Blair & Crawford attended. The Bailey, Banks & Biddle Co. made an admirable window display of Army and Navy class pins and trophies in their show window.

Joseph E. Cadwallader, of the board of directors of the Jewelers' Club, and one of its most popular members, whose efforts in advancing the interests of the club have been appreciated highly by the members, both of this city and of New York, was the guest of honor Tuesday of last week at a dinner given to him by admirers in the club at the Union League. It was a quite informal dinner, all being close friends.

Creditors of Fred Goldman, 1125 Columbia Ave., filed a petition to have him declared an involuntary bankrupt in the bankruptcy court last week. Mr. Goldman has been on Columbia Ave. about four years. He is reported to be heavily in debt to local wholesalers, and a rough estimate leads them to expect but little from the estate. These are the creditors and the amounts claimed. Koshland & Italie Co., $1,179.82; Elias Weinmann, $344.31; Moskowitz & Herbach, $60.41. Other creditors are prepared to present claims when the first meeting of creditors is held.

The Self-Winding Clock Co., Brooklyn, was drawn into the discussion before city councils last week when an attack was made on a so-called embargo placed by the Board of Education on goods made in this city. It was pointed out that the specifications limited the character of material to be supplied to the Board for the public schools. In this connection attention was directed to the fact that the Brooklyn Self-Winding Clock Co. was favored by a wording of the specifications reading as follows: "For the erection of a clock for the new William Penn High School for Girls; this clock to be a self-winding clock manufactured by the Self-Winding Clock Co., of Brooklyn, N. Y., or its equal." It was decided to hereafter change the specification for materials so that all local manufacturers may have a fair, open opportunity to compete for clocks and all other materials used in the public schools.

A. H. Woodle, who has been engaged in the jewelry business in Greenwood, S. C., for several years, has sold an interest in his business to S. P. Wright, and the firm will be continued under the style of Woodle & Wright.

THE HOROLOGICAL REVIEW

Horology at the Franco-British Exposition in London.

HOROLOGY was well represented at the Franco-British Exposition, recently held in London, England. At the end of the main entrance there was an art clock set up which was only completed a few weeks ago, which was rightly regarded as one of the finest exhibits in the exposition among the large clocks. It is over 12 feet high and is patterned after the famous



WATCH, WITH CHAIN, VALUED AT $11,000.

old art clock of Venice, in design and construction.

Above the archway, as the main feature of the clock, the astronomical dial is visible, which, with its various exhibits, must tend to confuse the ordinary observer, and it naturally suggested itself to adopt the same arrangement recently installed as a last improvement in the original at Venice to place the "jumping figures" in this clock and at once into the proper place, the main field. In the upper left-hand corner is the figure XII and on the right, in the illustration, is the place for the minute indication; the two lower openings will be utilized later for other indications.

The central portion of the next tier or story is occupied by a gilded bronze figure of the Madonna and child. After III, VI, IX and XII o'clock, announced by strokes on a gong in the interior, a door on the left side opens and the figure of an angel, trumpet to mouth, emerges to proclaim the appearance of the "wise men from the east," who, after making their obeisance, disappear through the door at the right. The wall of this compartment as well as the space above it, which shows the winged lion of St. Mark, the emblem of the city of Venice, in gilded bronze, as its chief ornament, is executed in mosaic, in blue and gold, which, in combination with the wainscotting of Carrara marble, that clothes the entire case, produces an exceedingly tasteful color effect. The clock is surmounted by two automata which strike the hours on two bells, one within the other, set up in the center space and which in combination with the other figures constitute a more appreciable feature—to the ordinary spectator—than the astronomical dial.

Included in the fine collection of watches are some complex specimens that merit especial attention. A tourbillon minute repeater, with double chronograph and minute hand, perpetual calendar and phases of the moon; a tourbillon with club-tooth lever escapement that passed the tests at Kew with 93.5 points; a Carussel watch with chronometer escapement; an automatic striking watch with minute repeating mechanism and tourbillon water-tight watches and also a transparent watch, which is illustrated, are especially noteworthy. The delicately fashioned frame of the latter makes the functions of the various parts, among which the tourbillon is notably conspicuous, plainly visible, and such a watch would be, in the true sense of the term, a watch of instruction for the owner or beholder. The price, $200, is somewhat higher than is paid on the continent of Europe for the same article, which has already attained considerable popularity among the young people.

The firm of S. Smith & Son, London, enjoys an excellent reputation for complicated timepieces, as the Kew tests constantly show, and as is proved by various records, one of which, although it is not directly connected with our report, we will mention.

This occurrence dates back to the year 1886, and established the above firm as the purveyors of the most expensive watch known to modern times.

An owner of race-horses won at a race-meet a very considerable sum, which he decided to expend on a costly watch, and gave the order to the above-mentioned concern.

Not limited by the ordinary restrictions, the most famous products of the various trade branches could be combined in this specimen. The movement, a minute repeater, with double chronograph and min-



A WATER-TIGHT WATCH EXHIBITED.

ute indicator, perpetual calendar and showing the phases of the moon, was under compulsion to show, with these complications, a "Kew A." rate certificate, which, even with a simple mechanism would represent a notable performance and in a simple but suitable case would have a value of about £325 ($1,625).

The ornamentation of the case with diamonds, the work of the enamel painter, the enameler and the engraver have been carried out in a remarkably successful manner, each being a work of art that would charm the eye of a connoisseur.

The test of the works showed the desired result, and when, after nearly three years of work, the case was ready for the reception of the movement, a cleaning of the latter was decided upon, after which the watch beat its own record, certainly a remarkable



WALTHAM

SILVER FINISH

RAILROAD DIALS



Special attention is called to the new Silver Finish Metal Railroad Dials which are now supplied on the following movements at a slight extra charge:

18 size and 16 size Vanguard
18 size and 16 size Crescent St.
No. 845
16 size Riverside
No. 645

The dull white silver surface, with the bold figures and heavy marks render these dials unusually legible. Practical trials have clearly demonstrated that for the exacting requirements of railroad service they are much superior to enamel dials.

WALTHAM WATCH COMPANY
WALTHAM, MASS.

performance, of which all concerned may feel proud.

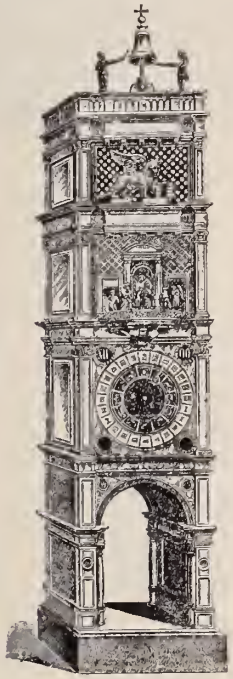
The chain that accompanies the watch is carried out in the form of a drop chain, the motive being borrowed from sporting subjects; it rivals in its execution the decoration of the watch; watch and chain represent a total price, in round figures, of £2,200 ($11,000), and at this cost satisfied the purchaser.

This firm also exhibited a globe clock



GLOBE CLOCK CALLED "CHRONOSPHERE."

"chronosphere," protected by British patents, which facilitates the determination of the time in the world's largest cities, and displays much that is useful in its arrangement, besides being a handsome, ornamental



REPRODUCTION OF THE FAMOUS ASTRONOMICAL CLOCK AT VENICE.

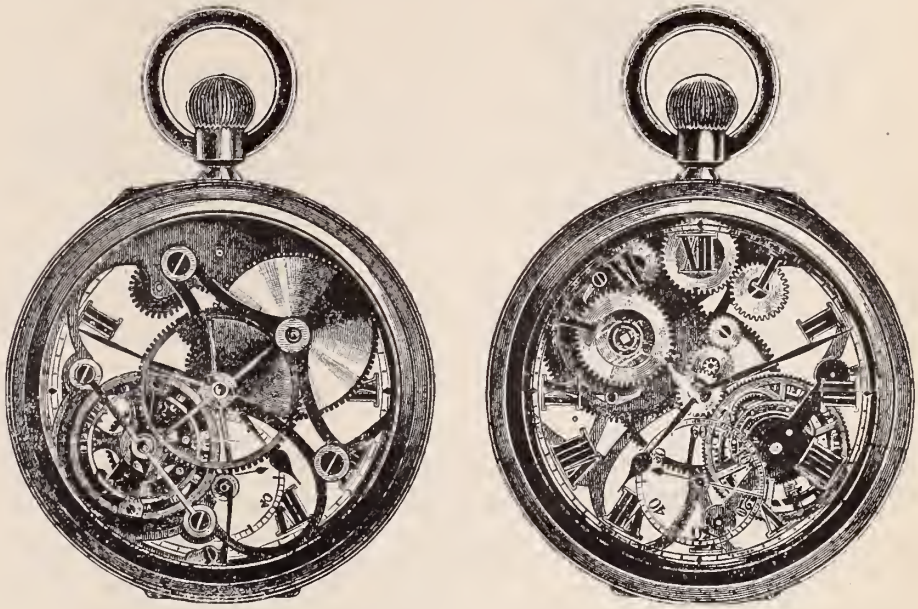
timepiece that will find favor among clock connoisseurs.

After we have devoted our attention for a time to the pedometers or speed-measuring devices, most of which are shown in operation, we direct our steps, continues Henry Otto, of London, in the *Leipziger Uhrmacher Zeitung*, from this prolific exhibit to another greater display, the "Collective Exhibits of the British Horological Institute."

The general impression made is favorable. A black base, relieved with gold, supports the glass cases, flanked, right and left, by elevations; the rear wall, in dead green, with the supporting columns and upper border in white, combines the whole into an harmonious picture, which attracts the visitor by its typical but elegant simplicity.

It just happens that this institution should have an opportunity to display such an excellent proof of its utility in its jubilee year, and at the same time, as in previous years, should be enabled to present in exceedingly imposing form the productions of its members.

Among the members of the committee, consisting of Messrs. J. A. Clémence, R. W. Cole, G. Haswell, G. Fripplin and T. D. Wright, we find names famous in English trade circles, their efforts proving successful in enlisting 65 exhibitors, whose productions are displayed on a superficial space of nearly 130 square yards. Here clockmakers—I mean those members of the craft possessing expert knowledge—enjoy a field of observation that cannot be equalled, and it is worthy to be set by the side of all that our craft can in its fine and finest works produce.



A TRANSPARENT INSTRUCTION WATCH WITH TOURBILLON.

Wm. P. Walters, formerly in the jewelry business at Miles City, Mont., has been elected representative to the State legislature of Wyoming.

The 25th anniversary of the establishment of the firm of the Hess & Culbertson Jewelry Co., St. Louis, Mo., was recently celebrated by a banquet which was given by the employes at the Mercantile Club. A large basket of rich pink roses tied with pink ribbon, bearing the dates "1883 to 1908," was placed at the table reserved for the guests of honor, George J. Hess and Stephen D. Culbertson. Portraits of the two members of the firm were printed on the menu cards.

The Emperor of China as a Horologist.

ACCORDING to members of the Diplomatic Corps in a position to know about the life of the Emperor of China, his delicate health forbade free indulgence in outdoor sports. He found his greatest recreation in the study of mechanical contrivances. His envoys and intimates were able to please him immensely by sending models and notes of inventions, and none of his subjects studied more carefully than the reports, on investigation abroad of mechanical devices, which is utilized for the improvement of conditions in the empire.

Particularly attractive to the Emperor were clocks and watches. In the Winter palace at Pekin and in the royal Summer residence, some miles distant, were hundreds of clocks from all parts of the world, nearly all of different makes and styles. Nothing is said to have pleased the Emperor more than to tear a clock to pieces and then assemble its parts. He became quite expert in the adjustment of these timepieces. His collections of these contrivances are said to have been the most complete in the Orient, not only representing modern work, but the development of time recorders through the centuries.

Horological Notes.

THE old Methodist clock, in Orient, N. Y., which formerly tolled off time for the villagers, but which has been lying in a garret for many years, has been resurrected by Hubbard Cleveland, of Southold, and is to be put in running order. The clock is said to be over 130 years old.

A New York inventor has devised a mechanical attachment for an automobile which on pressing a button will start a watch or clock fastened to the dashboard. At the end of a mile the watch stops automatically, thus enabling the driver to test his speed from time to time.

Hubert Piesinger, Kilkenney, Minn., has disposed of his interests, at that place, to E. A. Kellam.

THE NEWEST——————

New England

IS THE NEW THIN MODEL "ALDEN"

¶ It's a man's watch—16 size. (We might add that it is the thinnest 16 size watch made.)

¶ You hear a great deal about thin watches these days—look at the illustration of the Alden's thinness and compare it with other watches. The cut is exact size of watch.

¶ The "Alden" is an accurate timekeeper, too, and that is something you don't always find in every thin case.

¶ Another thing you won't find in any other watch that sells for so small a price as the "Alden" is the Double Roller Lever Escapement.

¶ Quick train; Breguet hairspring; pull-out set; seven jewels; white enamel dial; semi-bascine case; open-face.

¶ The cases are Nickel, Gun Metal and 20-Year Gold Filled. Two styles—Plain Polished and Engine-Turned to Shield in Circle.

¶ Send for trade prices and descriptive literature to





THE NEW ENGLAND WATCH CO.

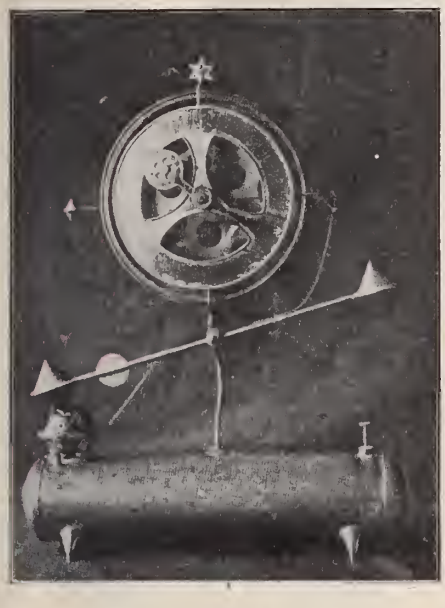
WATERBURY, CONN.

OR ANY OF OUR DISTRIBUTORS

Clock Operated by Heat.

A UNIQUE clock, operated according to a quite novel principle by the heat effect of an alcohol lamp, has been recently constructed by a French engineer, M. Paul Cornu, at Lisieux.

The cylinder-shaped reservoir forming the base of the clock holds two liters of alcohol and supplies a small alcohol lamp visible to the left of the figure, the flame of which will heat the conical vessel seen at its top. This communicates through a tube with a small vessel fitted at the other end of the latter, and the motion of the clock is effected by the pendulating of this tube and vessels, the big wheel with the minute hand being actuated by a chain and escapement. The minute hand in its turn actuates the hour hand by striking a stop on the dial. According to the *Technical World*, the working of the clock is as follows:



CLOCK OPERATED BY HEAT.

The conical vessel to the left of the figure having become heated by the flame situated underneath, suddenly leaves its slanting position after seven seconds, rising until the conical vessel at the other end of the tube strikes its support. During this motion a chain fixed to the left of the pendulum tube will pull a slide located above the lamp, and by locking this will isolate the left-hand conical vessel from the lamp. The vessel accordingly cools down, and after another seven seconds drops on to its support, thus again opening the slide and exposing the vessel to the action of the flame, so as to heat it anew and cause the whole process to be repeated over again.

The chain visible at the right operates the escapement actuating the main wheel, the small double cone visible to the left of the dial serving to withdraw this escapement. The disc fixed to the left-hand arm of the pendulum at the beginning of experiments allows the motion to be controlled, while a micrometer screw fitted to the alcohol lamp serves to adjust the height of the flame and to retard or accelerate the motion of the clock.

The clock, according to the above, does not need to be wound up; each charge of the alcohol reservoir suffices for a whole month's operation.

While details of the arrangement of the tube pendulum are kept secret, it may be said that the left-hand reservoir comprises a liquid which, being heated to boiling temperature by the flame, is conveyed toward the opposite reservoir, thus disturbing the equilibrium of the pendulum and causing it to tilt.

Extensive experiments had obviously to be made to obtain a satisfactorily working clock. The apparatus represented in the accompanying photograph, after being once adjusted, will be found to work with absolute regularity without any disturbance in operation, its motion being influenced only by controlling the height of the flame.

An Apostle Clock in the Form of a Hall Clock.

THE efforts made to enliven clocks by exterior automatic exhibitions is but a step further in the direction of taking the exterior of the clock out of the realm of the purely mechanical and imparting to it a decorative beauty. Our modern timepieces originated back in the Middle Ages, when in our countries, says the *Deutsche Uhrmacher Zeitung*, religious subjects constituted the unquestionable basis of all works of art. From this period the preference for religious subjects in the ornamentation of large clocks may not have been perpeuated in our matter-of-fact scientific times, but from time to time the hereditary old idea crops out and seeks, through church clocks and so-called apostle clocks, to retain the crowds of observers for the old religious art, or to win them back to it.

Our readers will doubtless remember many such apostle clocks, which, in the course of the year, we have described verbally and pictorially. On this occasion we portray herewith an apostle clock made by Clockmaker Nicholas Feis, in Asbach (Westerwald), Germany. We will first present its general features. The dial plate, of brass, with bronze ornamentation, has under the inner circle alongside of and beneath the central point of the hands, three apertures in which automatically the week, date and month appear. The arched upper part of the dial shows in a suitable aperture in well-known manner the phases of the moon. The movement strikes the quarters and full hours on gongs.

At midday, at the 12th hour, not at night, however, as soon as the last stroke has sounded the doors of the upper portion of the clock containing the apostle works open. In the center, somewhat elevated, stands the Christ figure, the flag of victory in his hand. The 12 apostles appear in order before him, remain a moment standing before the Master, turning toward Him, and receive the blessing from his right hand. An exception is made only in the case of the last apostle, Judas, who turns not toward Christ, but in the opposite direction, toward the people; the traitor turns his head to the front again as soon as he has passed the Christ. He alone does not receive the blessing. The procession being at an end and the doors closed, Christ confers the blessing on the assembled multitudes. During the procession a musical movement plays loud and in full harmony the chorals, "Grosser Gott wir loben Dich" and "Nun danket alle Gott."

The musical movement, as well as the apostle mechanism, is operated by weights. The first is disposed behind the clock case, the latter by the side of the clock-work proper. The weights are not visible. A special small measurement, which actuates the arm of the Christ figure, is located behind the latter and is operated by a spring. A single winding suffices for four weeks,



HALL CLOCK, WITH AUTOMATONS.

whereas the clock-work proper and the apostle mechanism and music movement each have a running time of eight days. The wheel works have hardened hollow pinions and solid brass plates. The oaken case is finished in walnut color, the apostle figures, carved in wood, are tastefully painted. The entire clock is nine feet high.

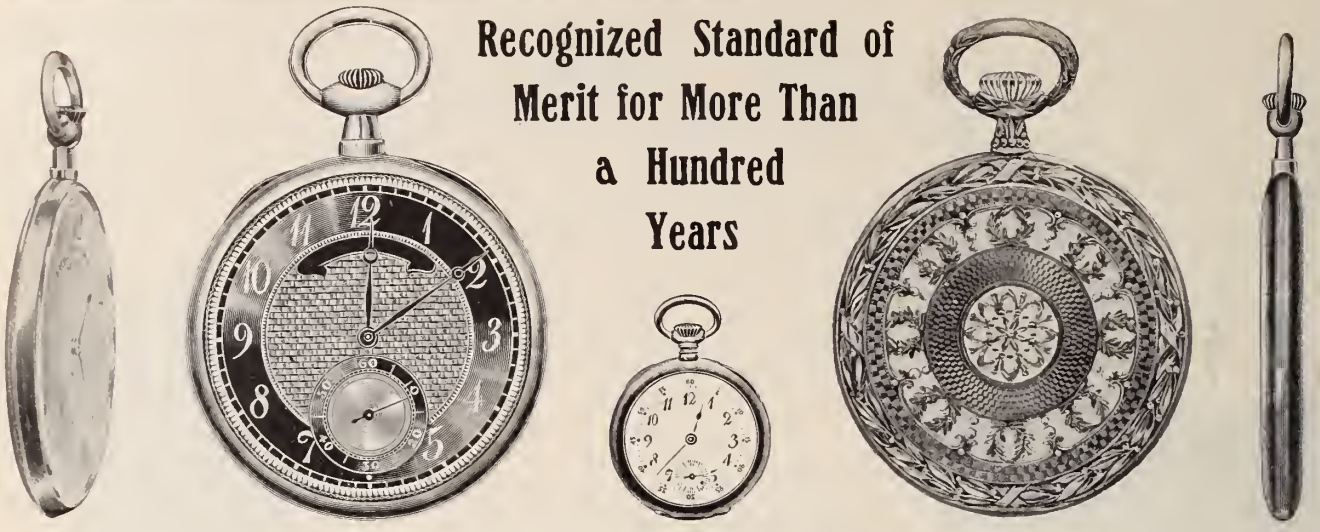
Mr. Feis, who, as we have stated, personally designed and made the mechanism, would be willing to sell the clock. We wish him the good fortune of obtaining the recompense for his labor.

Good Market for Watches in Australia.

THE Bureau of Manufactures is in receipt of a letter from an Australian firm stating that there is a good market in that region for the sale of a medium-priced watch for both the wholesale and retail trade. The watch should have an imitation gold case, screw face and back, and be guaranteed for 10 years.

The property of the Keystone Store Co., at Medix Run, Pa., was destroyed, recently, by fire, caused by a lamp explosion. The loss on building and contents is estimated at over $40,000 with a partial insurance.

VACHERON & CONSTANTIN



Recognized Standard of Merit for More Than a Hundred Years

Since **1785** Vacheron & Constantin watches have continuously won **international first prizes** in all the great world **expositions**, and have been the acknowledged **leaders** in those improvements which have marked various epochs of progress in the science of watch-making.

This line **has no superior** for time-keeping qualities, absolute reliability and leadership in style.

It is extremely wide in variety, embracing a full line of movements to fit regular American cases as well as many Swiss sizes. There is ample provision for all purposes and all tastes—**plain and complicated** watches, extra flat, ultra flat and decorated, carved and jeweled watches.

Wherever the line is represented it easily takes **first place** in sales and public approval.

EDMOND E. ROBERT, Sole Agent. 3 Maiden Lane, New York City

ESTABLISHED 1887

TRADE MARK

18 K.

DUBOIS WATCH CASE CO.

TRADE MARK

14 K.

Manufacturers of

Fine Solid Gold Watch Cases

Specialties in Casing of

Chronographs, Repeaters and all kinds of Complicated Watches

FACTORY AND MAIN OFFICE

316 Herkimer Street, Brooklyn, N. Y.

NEW YORK OFFICE
21-23 Maiden Lane

REPEATED TRIUMPH OF THE

PATEK, PHILIPPE & CO.

WATCHES

RECORD of 1907-1908

Kew Observatory Trial of Watches and Chronometers

The First, Second, Sixth, Seventh, Eighth and Ninth
BEST RECORDS

Geneva Astronomical Observatory Timing Contest
53 out of 101 Prizes, namely:

The only First Prize for Best Average Running among Makers
4 First Prizes . . . . . out of 5
Including all the highest and the nearest to perfection ever obtained by a portable timepiece
10 Second Prizes . . . . . out of 18
9 Third " . . . . . " 17
12 Fourth " . . . . . " 26
7 Honorable Mentions . . . . " 18
10 Single Prizes . . . . . " 17

19 Manufacturers Participated

Awarded Hors Concours (Beyond Competition): Milan, 1906; St. Louis, 1904; Chicago, 1893; Paris, 1900; Paris, 1889; Antwerp, 1885; Zurich, 1883. Centennial Exposition: Philadelphia, 1876. Gold Medal: Nuremburg, 1905; London, 1885; Calcutta, 1883; Croningen, 1880; Paris, 1878; Vienna, 1873; Paris, 1867; Paris, 1855; London, 1851; Paris, 1844. Diploma of Honor: Nice, 1883.

68 Nassau Street, NEW YORK **GENEVA, SWITZERLAND**



The Favorite Movement with both Trade and Public

The Omega Movement



stands in high favor with the trade, and is constantly increasing in popularity for the reason that the public is quick to appreciate its merits.

The man who carries an Omega is proud of it and misses no opportunity to sound its praises to his friends. He finds it invariably and uniformly reliable. He learns to depend upon it and it never abuses his confidence.

Ω
OMEGA

Adaptable, Interchangeable, and Suited to all Requirements

The Omega is made in all sizes to fit regular American cases, besides a number of Swiss sizes. Every part is interchangeable, and all are made with lever escapements, double roller and pendant set. There are six different grades — from seven jewels to twenty-one jewels — adjusted to heat, cold, and five positions.

EDMOND E. ROBERT
3 Maiden Lane New York

WESTERN SELLING AGENCY
Omega Watches
Heyworth Building, Chicago

CROSS & BEGUELIN
23 Maiden Lane New York

American Watch Case Co.

Lost art and art undiscovered except to the originators furnish the specimens of rarest value. A.W.C.CO watch cases are the specimens of modern work which are prized by connoisseurs, the process of which manufacture is as yet undiscovered to metal workers other than the artisans of the A.W.C.CO


C 305


C 302


C 301

14K **"SOLD BY US DIRECTLY TO YOU"** **18K**

9-11-13 Maiden Lane New York

A. S. WORMOOD, Jobber of

Illinois Movements—Fahys Cases

Not in any Trust or Combination. Sold on Their Merits

116 South 6th Street SPRINGFIELD, ILLINOIS

Mail orders promptly shipped. *Express always prepaid*

JULES JÜRGENSEN

Watches and Chronometers

PARIS—"THE GRAND PRIX"—1900

SOLE AGENTS

RUDOLPH & SNEDEKER
65 Nassau St., New York

The Reminder Watch

A SENSATION

RINGS any time desired. Set by third hand. Inside case serves as Bell. Handsome Gun Metal Case. Good timekeeper. Try one.



Actual Size

American-Swiss Watch Co.

1 Maiden Lane, :: NEW YORK

THE R&L OIL

No good jeweler uses cheap oil, but are you getting the best? R. & L. Oil is the finest, most satisfactory, most economical oil made. Try it. R. & L. Oil will not thicken or gum, and watches will not be returned to be done over. Send 25 cents to your jobber, asking for R. & L. Oil.

Wholesale Selling Agents

M. SICKLES & SONS . . Philadelphia
SWARTCHILD & CO. . . Chicago
NORDMAN BROTHERS CO., San Francisco
D. C. PERCIVAL & CO. . Boston
CHAS. MAY & SON . . Boston
DANIEL PRATT'S SON 53 Franklin Street, Boston
SUSSFELD, LORSCH & CO., New York City
H. S. MEISKEY CO. . Lancaster Pa.
E. & J. SWIGART . . Cincinnati, Ohio
HAMMEL, RIGLANDER & CO. . N. Y. City

RANLETT & LOWELL CO.
SOLE MANUFACTURERS
Jewelers' Building BOSTON, MASS.



Your Customer

Won't Be Called Down

for not having correct time, if you sell him

The Incomparable Rockford Watch

The most reliable and satisfactory watch made

Write for price list and advertising matter.

ROCKFORD WATCH CO.
ROCKFORD, ILL.

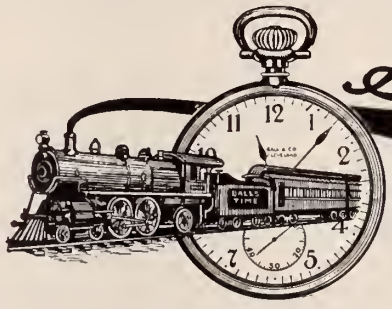
HALL CLOCKS



ELLIOTT'S CELEBRATED TUBULAR CHIMES

Harris & Harrington,
12 BARCLAY ST., NEW YORK

Sole Agents to the Trade for
J. J. ELLIOTT & CO. LONDON



Ball Watches
THE RAILROAD STANDARD

BRING YOU CUSTOMERS

You have had inquiries for Ball Watches – our constant advertising in the Railroad Brotherhood Publications sends people into your store to ask for them. Why not have Ball Watches in stock?

We receive many requests daily for the name of our authorized agent—yours should be on our list.

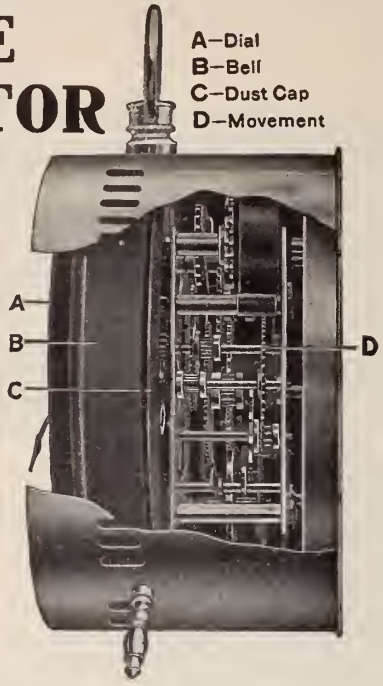
Write for dealer's proposition to-day.

THE WEBB C. BALL WATCH CO.
Ball Building, CLEVELAND Railway Exchange, CHICAGO

THE ROTATOR



FRONT VIEW



INTERIOR VIEW

¶ Highest Grade, Lowest Price, Alternating Alarm. Rings at intervals of fifteen seconds with manual stop. Largest and loudest bell of any nickel alarm clock made. Bell contained entirely within the case. Movement fully protected from dust by "Dust Cap" shown in cut.

¶ Sold by all leading jobbers. If your local jobber does not handle the ROTATOR, write us.

THE E. INGRAHAM CO.
BRISTOL, CONN.

Why Not?

We want your watch business and we want the opportunity of showing you what it means to have the services of a Watch Specialist. You can have our kind of service just as easy as the other kind. *Then why not?*

M. A. MEAD & COMPANY

America's Oldest and Largest Exclusive Watch Jobbers

New York
17 Maiden Lane

Pittsburgh
Fulton Building

Chicago
Columbus Memo. Bldg.

THE

Ægis Case

(PATENTED)



THE ÆGIS is a new creation in gold case making. The center and bezel are in one. Instead of having the ordinary Cap, this case is provided with a rigid metal movement Cup, held friction tight in position. This Cup gives protection to the movement such as cannot be secured with the conventional jointed cap, while dust is thoroughly excluded from the front by means of the one-piece center and bezel.

MADE ONLY BY

ROY WATCH CASE CO.
21-23 MAIDEN LANE
NEW YORK

San Francisco Office, 704 Market Street

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BRADLEY POLYTECHNIC INSTITUTE
Formerly Parsons Horological Institute
PEORIA, ILLINOIS
LARGEST AND BEST WATCH SCHOOL IN AMERICA
We teach Watch Work, Jewelry, Engraving, Clock Work, Optics. Tuition reasonable. Board and rooms near school at moderate rates.
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Watch Repairing for the Trade
Careful, Reliable, Prompt Work. Trade References. Price List on Request.
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WESTERN WATCH CASE MFG. CO.

E. V. WENDELL
President

MAX MAYER
Secretary

Makers of

Artistic Gold Watch Cases

FOUNDED 1887

103 STATE STREET, CHICAGO

Particular attention to Special and Presentation Cases

An Exquisite Variety of Staple and Fancy Cases at Moderate Prices



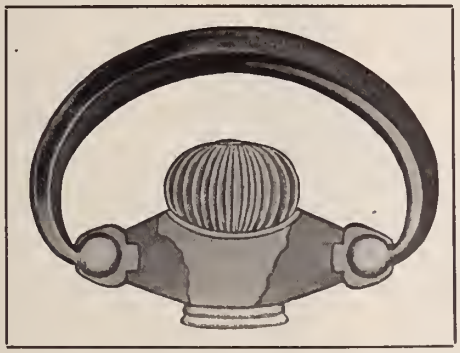
WM. C. PENFOLD CO.

No. 35 MAIDEN LANE, NEW YORK

LARGEST EXCLUSIVE WATCH JOBBERS IN NEW YORK OF

Dueber-Hampden Watches
Dueber Cases — Hampden Movements

A Complete Line Always on Hand. Mail Us Your Orders



Patented July 25, 1905; May 21, 1907
Other patents applied for
Patented in foreign countries

ATTENTION!

We beg to notify the Trade that up to date the **Dubois Watch Case Company** are the only concern licensed under our United States Patents (and Patents Pending) on Ball Bearing Bow, to manufacture, use and sell such pendants and bows on their Watch Cases.

All other cases showing bows like ours are an imitation and infringement on our patents.

THE WACHTER MANUFACTURING COMPANY, Hartford, Conn.
S. E. F. WACHTER, President

LANCET MOVEMENTS

Fitting Regular Jewel Series Cases

11 and 15 jewel, Open Face

Best and Most Accurate Ladies' Watch

Send us your cases we will do the fitting

PRICES ON APPLICATION



Sold either movement alone or cased up in solid 14k gold or 20-year gold filled swivel pendant

WRITE FOR SAMPLE

Every movement absolutely guaranteed

HIPP. DIDISHEIM & BRO.

NEW YORK OFFICE
49 Maiden Lane

CHICAGO OFFICE
Columbus Bldg.

GUINAND'S
RELIABLE SPLIT TIMERS
....AND....
SPLIT CHRONOGRAPH WATCHES

In NICKEL, GUN METAL, SILVER AND GOLD FILLED CASES



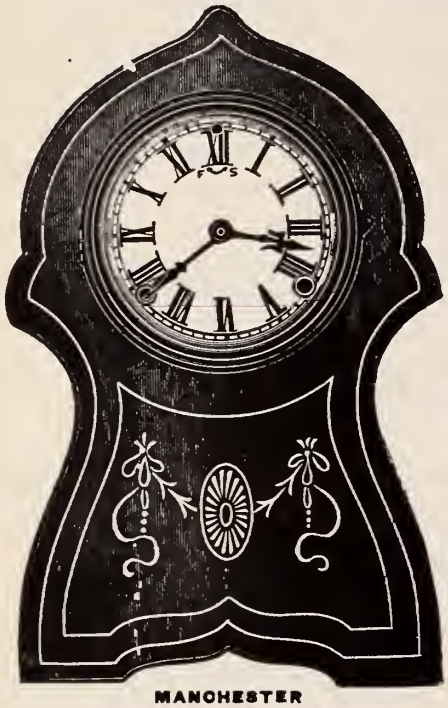
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EXCLUSIVE IMPORTERS

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New York Office 37 Maiden Lane

FOR SALE BY ALL JOBBERS



MANCHESTER
Height 13¾ in. Width 8¾ in.

SESSIONS CLOCKS

Superior Finish Popular Prices

We have added a number of fine marqueterie cabinet clocks to our line which will interest you.

The Sessions Clock Company

FORESTVILLE, CONN., U. S. A.

New York Salesroom, 37 Maiden Lane



Correct reproductions of the famous

Willard Clocks

Mahogany cases, brass trimmings, painted glass panels, eight-day weight movements.

Illustration shows clock with gilded front and bracket.

Send for illustrations and prices.

KILLAM & CO.

15 Baptist Street,
Pawtucket, R. I.

Artistic Photo Miniatures



on Watch-Cases and Dials. Pearl, Ivory or Porcelain for Brooches and Lockets. Hand Painted Miniatures. Etching on Silver.

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Learn Watchmaking

Refined, profitable labor. Competent men always in demand. We teach it thoroughly in as many months as it formerly took years. Does away with tedious apprenticeship. Money earned while studying. Positions secured. Easy terms. Send for catalogue. Address

St. Louis Watchmaking School, St. Louis, Mo.

PRACTICAL COURSE IN ADJUSTING

Published Price, $2.50.
Special Reduced Price, $1.50, Postpaid.

The Jewelers' Circular Pub. Co., 11 John St., N. Y.

SETH THOMAS CLOCK COMPANY

Established 1813

MANUFACTURERS OF SUPERIOR TIMEPIECES OF ALL SIZES, STYLES AND PRICES, FROM AN O SIZE LADY'S WATCH TO 40-FT. DIAL TOWER CLOCK—largest in the world. The greatest variety of timepieces made by any company.

MR. JEWELER:—Please consider carefully the following complete line when ordering for Holiday trade:

OUR PRODUCT CONSISTS OF

Cabinet Clocks in Mahogany, Flemish and Golden Oak. Colonial and Arts and Crafts designs. Hall or Grandfather Clocks, chiming on Cup Bells and Cathedral Gongs. Regulators and Precision Clocks of great variety and prices.

Marble Dial Hanging Clocks of several patterns and sizes, also fitted with Bronze numerals. Gallery, Lobby and Double-Dial Clocks for large offices. Perpetual Calendar Clocks, for mantel and hanging, in various designs and finishes.

All styles of small Office Clocks, 8, 15 and 30-day. A complete line of jeweled Chronometer Levers in brass and wood cases, also Low-priced Lever Clocks. "Eight Bells" or Boat Clocks in three designs.

Our popular "Adamantine" line of Wood Mantel Clocks is made in White, Black, Golden Bronze, Mottled Green and Mahogany finishes, of many shapes and prices. Also Alarm Clocks in many styles and finishes.

EMPIRES OR GLASS REGULATORS

Our line contains every style necessary to suit all tastes. Made in Polished and Satin or Rich Gold, also Bronze, Verde Antique, Cut Glass and Onyx, some with convex fronts, fitted with 8 and 15-day movements.

METAL SETS

We make a large line of Gold and Bronze Art Nouveau Cases with Figures, Vases and Candelabra Side Ornaments to match; also many patterns of 1-day metal Novelties.

WATCHES

0, 6 and 18 sizes, including high-grade Railroad movements.

TOWER CLOCKS

Street or Post Clocks and Tower Clocks are made in all sizes to fill every possible want.

AUTOMATIC 8-DAY LONG ALARM CLOCKS

That do not require any attention at night. Ask your Jobber for printed matter regarding this new up-to-date alarm.

Catalogues, Supplements and printed matter may be obtained from your jobbers or from us direct.

15 Maiden Lane NEW YORK **SETH THOMAS CLOCK COMPANY** 70 Wabash Ave. CHICAGO



STORE KEEPING DEPARTMENT

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

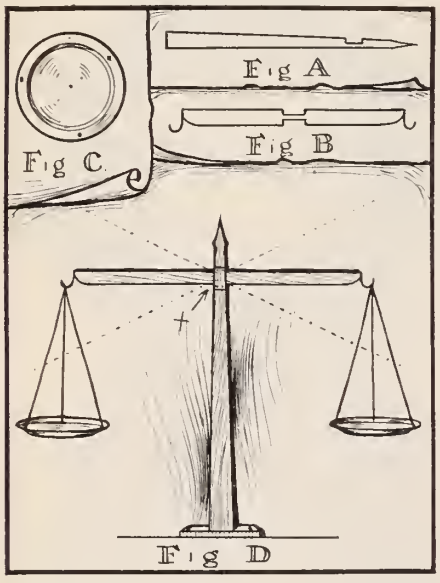
Mechanical Window Displays

Constructed With a View to Enhancing the Attractiveness of the Jeweler's Show Window

By Otto Jonas

The Mysterious Scales.

AN inexpensive attraction, and one easy to construct, is shown in the accompanying illustrations. As a moving display it has the further advantage of no cost for motive power. Fig. A is an upright stick, pointed at one end and with a nick cut near this end. Fig. B is a slender stick niched at the center on either side, as shown. Fig. C shows scale pans (tin pie plates, or something similar will do), with holes punched for supporting strings. Paint these pans with aluminum or bronze paint, or cover with tinfoil, pasting them on very smoothly. They will then appear like metal. The wooden upright and the cross piece should be made to correspond with the pans by coating with same material.



When assembling the parts, cover the gap X with a strip of wood tacked over the cut-out part so that it will prevent the beam from shifting when set in motion. The swing of the beam is indicated by the dotted lines.

When carefully constructed the "scale" will oscillate slowly for quite a period—perhaps half an hour. The motion, of course, is supplied by someone giving it a start every once in a while. To get the proper effect, balance the weights placed in the pans as nearly as possible.

The "scale" may be made of mammoth size. Naturally the larger it is the more its advertising value. This window presents especially good possibilities for catchy signs, a number of which could be distributed in prominent places in the display. Examples of signs that are adapted to the display are as follows:

Worth its *weight* in gold—
Our guaranteed watch.

The quality is *"way up,"*
But we've *"scaled down"* our prices.

Ounces of quality *outweigh*
Pounds of argument.

Well *balanced* { Our goods / Your money } Equal value.

Compare our *scale* of prices.

Our weigh is the correct way.

Giving our fine jewelry a weigh.

Useless Talking.

SOME clerks have been criticized because they "talk too much and say too little." If you have the slightest inkling that you stand in this class, better take immediate steps to get out of it, for you are wasting energy that might be directed along channels more profitable to your employer and to your future.

It is quite true that an excess of volubility cannot pass muster as an indication of good salesmanship. Words carry weight only when they are a means of expressing a definite thought, and thinkers usually make every word count. A clerk deceives only himself when he pours out a veritable stream of comments upon a customer, and he is usually doing more to retard than to advance the sale of any article under consideration. His shower of eloquence falls lightly upon his listener, for no one takes him seriously. The would-be purchaser calmly endures what he inwardly terms the young man's "chatter" and makes up his mind to suit himself.

One quality which the clerk who talks too much invariably has is a necessary attribute to a really successful clerk, that is, enthusiasm, and with this foundation there is no reason why he cannot, with a little patient effort, overcome the fault that stands in his way and become an excellent salesman.

First, he must try to curtail his flow of language, remembering not to talk unless he has something to say, and then to give his remarks a chance to take root. Sometimes very good points are made by the "talker," but before they have had time to become clinched in the mind of the listener they are buried and forgotten because of the avalanche that follows.

If the remarks that accompany the sale of an article were picked over and the practical ideas pulled out, a great deal of what remained would be a mass of worthless repetitions, for the man of many words is usually inclined to repeat his sayings.

Again a clerk not in possession of enough information to talk well tries to cover his lack of knowledge by a rapid fire of remarks. He has before him the work of posting himself through every means within reach. It is a task that is slow and tedious and one that has no end, for his day for progress is over when he feels that there is no more for him to learn.

An accumulation of useful and practical knowledge is of greater value to a clerk, but technical knowledge is also most desirable for a jewelry clerk.

In order to cultivate the art of making his remarks to the point a salesman should always watch advertisements. Fortunes are daily being spent in advertising, and in the big dailies and first-class monthly magazines where space is money brevity and directness are combined. These advertisements are written by men who have spent years in studying the best means to appeal to the people and represent their best efforts, boiled down and served in the most attractive style. They are full of hints and suggestions that the ambitious salesman should not be slow in applying to his own needs.

The Value of a Catch-Phrase.

CATCH phrases are commonly assumed to be fitted only to the manufacturer's goods, and to be identified with them by years of costly, widespread advertising, as "Worth a guinea a box" has been made familiar with Beecham's Pills.

But the catch phrase is just as good an asset to the retail merchant and comparatively little use of an appropriate sentence in his regular advertising will soon make it familiar locally. Say "Meet me at the fountain," and the Siegel-Cooper stores in both Chicago and New York come to mind. "Get the habit" is a sentence meaningless in itself, but now potent enough in suggesting the Brill chain of clothing stores in New York, and made so by only a few years' use in the daily ads. "The store that made cut-rates famous" is linked with Sherwood's bookshop in New York. It has been given its value chiefly through novel window advertising, lists, circulars, etc.

Popularizing a catch phrase for a retail store is a matter of no great expenditure. All that the merchant needs is a little time, a little persistence and a good phrase. The latter ought to express some characteristic feature of the store itself, or some strong point in its policy. The man who hasn't a fountain can have a white front at slight cost, or a timepiece over the door to serve as a basis for identifying his place with that phrase so common in England, "Under the clock." A Boston shop has a kettle swinging outside, and uses a picture of it in all ads. to hammer in the idea of "At the sign of the tea-kettle." Coming indoors and taking up a detail of management, it is easy to make a store known for its cleanliness, on the order of the Ralston mills, "Where purity is paramount." One metropolitan establishment features its excellent daylight facilities for matching goods.

The policy phrases, however, seem more desirable. Take a store that extends no credits, but sells for cash only, and makes a talking point of the saving effective in prices by absence of loss through bad debts. This feature of policy cannot only be made into a popular phrase, but will, after it has become impressed on the public memory, furnish an automatic explanation of that point, and save bad feeling where customers ask for credits—if they ever do. "Money back" is another idea in policy that may be profitably turned into a phrase, such as "If it isn't right, send it back," or "Money back and no back talk."

There would be no difficulty, either, in making such a phrase stand for something the store wishes to emphasize with shoppers, such as morning shopping to bring out trade in the forenoon, or Monday, Tuesday or Wednesday shopping to build up the slack days of the week. Examine the situation in almost any retail business, consider its history and the things it has been built up on, and stands for, and the appropriate catch phrase often comes to mind without effort, being already dormant there in the business, like the phrase the Cunard Co. uses, "Never lost a passenger."

The catch phrase is a sort of verbal trademark. When first evolved and put into the advertising of a retail store it may look as unpromising as a new-born kitten. But give it a chance to grow. Let it sink into the public memory. Nothing in the advertising line costs less to popularize, and nothing has so great a cumulative value for the retailer.

What Some Jewelers Say.

DIAMONDS.—It will be to your advantage to look over our stock of diamond jewelry. It is without exception the finest in Stamford. Diamond rings, mounted in 14-kt. Tiffany settings, for $12.50, gradually up to $350. Also the most beautiful line of diamond bracelets, lockets, brooches, earrings, watches, etc., at positively the lowest market prices. Every article guaranteed as represented. S. Kronholtz, Stamford, Conn.

Useful Articles in Sterling.—There are many little articles in sterling silver that are very useful. And, then, they're so inexpensive. Manicuring articles, match cases, shoe buttoners and horns, key rings and things too numerous to mention are always quite handy. You need some of them, at least, and they're so much better when they're sterling. Chas. F. Sentz, Columbia, S. C.

Keep in touch with time with an accurate timepiece—one in which you can place implicit confidence—a Rudisill-bought watch, for example. Thoroughly reliable, fully warranted as to quality, and absolutely true as a recorder of passing moments. We show many styles, all dependable, at moderate prices. Defective eyesight permanently cured or materially benefited by the use of properly adjusted glasses. Rudisill Bros., Altoona, Pa.

The care of your eyes is of greatest importance. Many troubles of a minor nature can be corrected by the use of glasses properly fitted. We employ a competent optician, and carry a complete line of eyeglasses and spectacles. W. F. Fischer & Bro. Co., Chattanooga, Tenn.

Real bargains in jewelry—ever hear of them? Then you have not watched our window closely. You will find it a good plan to cultivate the habit of stopping as you pass our store and taking a peep at the articles displayed in our window, for often, almost every few days, you will find some extraordinary value here. Sometimes a watch, again perhaps a piece of silverware, or even a hat pin novelty, but always something that will make your stopping really worth while. These bargains are not always advertised in the newspapers, because lots are not always large enough to satisfy the demand occasioned by such advertising. Hofman's, Columbus, O.

"We Can Save You Money"—Fine watches. Years of experience have given us a wide technical knowledge of the best foreign and American watches, which will enable our patrons to choose from our stock with absolute safety. In buying a watch you are selecting a life-long companion, and it should be chosen with great care. Come in and let us help you to a fine watch. Geo. E. Feagans, Joliet, Ill.

Umbrellas.—Nothing better to lay up for a rainy day than one of our choice umbrellas. There's an individuality about our umbrellas from the fact that we purchase tops in gross lots from manufacturers who make tops only; our handles, too, are purchased in this way—no two handles alike. We assemble them in our own factory, so that an umbrella purchased here is unique—distinctly different from others. Every frame we use is the famous "Paragon"; material also the highest grade. Did you ever think that an umbrella is the very thing for a New Year's gift for man or woman? Challoner & Mitchell, Victoria, B. C.

Weddings.—The "New Year" brides should be remembered. We anticipated several weddings and have a fine selection of sterling silver, Dorflinger cut glass, fine art goods and imported novelties. We can please you. W. F. Fischer & Bro. Co., Chattanooga, Tenn.

For the Bride.—There are many suitable and exceedingly attractive wedding gift pieces in our stock, and quite a few clever conceits which are very desirable; such as cheese jars, marmalade jars, sandwich trays, sugar baskets, gravy boats and other new and odd pieces in the popular priced effects. Edwards & LeBron, Chattanooga, Tenn.

True Tokens of Esteem—From the time of the Ancients, jewelry has been the accepted token of genuine esteem. The suitor, the accepted lover, the husband, relatives and friends who desired to express to the favored one the highest regards, was expected to present jewelry. And so it is to-day. The logical gift is a piece of jewelry. These would make good gifts: Solid gold rings from 75c. to $250; watches from $1 to $75; ladies' bracelets, $1 to $25; chains, charms, brooches, stick pins.—J. H. Knickerbocker, Salt Lake, Utah.

We know just how our watches are made and just what they're made of. We have picked up some pointers about watches in the years we've been buying and selling them. We'll tell you what is in the watch we sell you, because we can and because you have a right to know. We'll tell it to you honestly, because we cannot afford financially to misrepresent our goods. To the watch buyer we offer a good many advantages that some people can't offer and it costs no more to buy of us, for it's just thrown in. C. E. Riddeford, New Milford, Conn.

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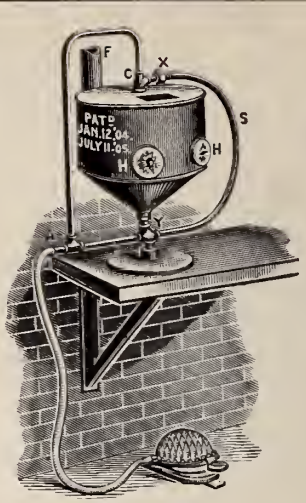
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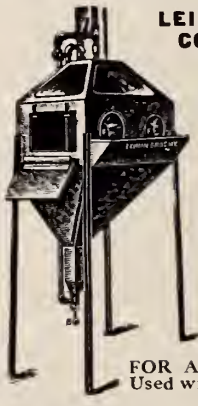
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WORKSHOP NOTES AND QUERIES

[Answers are also solicited from our readers to the questions published on this page.]
No attention paid to communications unless accompanied by full name and address of the writer.

QUESTION No. 2163.—**To Brighten Platinum.**—*How can I brighten up platinum-mounted jewelry so it will not appear so yellowish after it has been frosted or matted? There also appear small yellow spots. How can I remove them?* T. B.

ANSWER:—Small yellow spots often appear on platinum jewelry. These may be little particles of gold dissolved in some manner and adhering in tiny spots. The spots may be removed by washing clean and drying, then placing in a porcelain dish and pouring on enough aqua regia to cover the piece of jewelry. In a little while the spots will be dissolved; then frost or matt the piece. Pieces that have the yellow color after frosting can be improved by dipping for a few moments in the aqua regia.

QUESTION No. 2164.—**Repairing Enameled Jewelry.**—*In repairing enameled jewelry the enamel will often crack. How must I proceed to solder so that the enamel will not be damaged?* R. E.

ANSWER:—Enameled jewelry should not be hard soldered for repairs, for only the best enamel would stand the heat without being damaged. Do the soldering with a good tin solder. A nice, clean job can be done if the parts to be soldered are perfectly clean. For a flux, use the chloride of zinc, or use glycerine mixed with a little muriatic acid. If the soldered parts are to be gilded, sponge on a silver coat first, and the gold will take readily. If the articles are to be re-enameled, then do all the soldering first, and only with hard solder.

QUESTION No. 2165.—**Stamping Sterling Silver.**—*We are using sheet sterling silver, about 750/1000, which we are stamping and pressing into various articles, and we have very much trouble by the fact that breaks and cracks occur in the deep recesses. Can you give the reason and tell how to avoid it?* S. & S.

ANSWER:—Breaking and cracking indicate the presence of unclean metal in the alloy. Good silver alloyed with other pure metal, well annealed, should roll smooth without broken edges, but if it cannot be rolled with smooth edges, then it will not stand stamping and pressing. If the articles are pressed very deeply it should be relieved by pressing half the distance first and after annealing finish them. This "bedding down" is desirable for all deep and difficult stamping. Many stampers use a piece of sheet copper pressed in the same die, and laid on the stamped piece, and give it a finishing stroke. The copper is annealed frequently to keep it soft. It will do excellent service.

QUESTION No. 2166.—**Toughening Brittle Gold.**—*How can I toughen brittle gold? Also give me the alloys of differently colored gold.* T. A.

ANSWER:—The most effective means of toughening brittle gold is by simply passing chlorine through the molten metal. By this method much of the brittle gold can be worked up.

COLORS AND ALLOYS OF GOLD.

Yellow gold—Pure, 24 karats.
Red gold—Gold, 18 parts; copper, 6 parts.
Green gold Gold, 18 parts; silver, 6 parts.
Blue gold—Gold, 18 parts; iron, 6 parts.
White gold—Gold, 12 parts; silver, 12 parts.

QUESTION No. 2167.—**To Mark Ivory.**—*What kind of fluid can I use for marking ivory?* I. M.

ANSWER:—Trace on the following: Nitrate of silver, two parts; nitric acid, one part; water, seven parts. Mix well together.

QUESTION No. 2168.—**Gold and Silver Printing.**—*Please tell me how I can print gold and silver lettering on ribbons and velvets, used for lining plush jewelry cases. I want to print customers' names on ribbons and cases.* G. A. S.

ANSWER:—Gold and silver lettering can be done with printers' type, set together to form the name desired, and clamped together to hold in position. Saturate a rubber stamp pad with best pale printers' varnish and use the set type the same as you would a rubber stamp. The letters are now sprinkled over with either gold or silver bronze, finely powdered. After the print is partly dried the surplus bronze is brushed away gently. If a deep, rich gold is wanted, use orange or yellow ink instead of varnish. Print with that and dust on some finely powdered gold, or any other colored bronze powder. Or any bronze powder may be ground in varnish. Use this for printing and dust on some of the same powder.

QUESTION No. 2169.—**Gilding Metals with Gold Leaf.**—*How can I fasten gold leaf to steel?* G. M.

ANSWER:—Articles of steel are heated until they acquire a bluish color, and iron and copper are heated to the same degree. The first coating of gold leaf is now applied, which must be gently pressed down with a burnisher, and again exposed to gentle heat; the second heat is then applied in the same way, followed by a third, and so on; or two leaves may be applied instead of one, but the last leaf should be burnished down while the article is cold. Iron can be gilded by rubbing the surface with sodium amalgam. Then apply a strong solution of chloride of gold. Upon heating, the mercury will be driven off and the iron will be gilded.

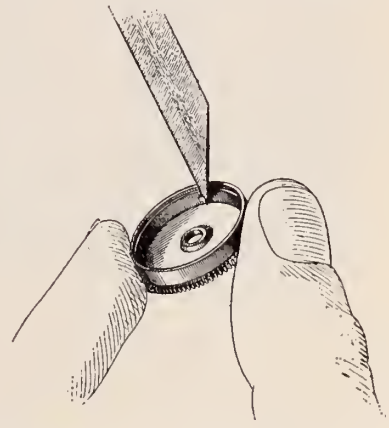
QUESTION No. 2170.—**To Remove Lacquer from Silverware.**—*How can I quickly remove lacquer from silverware that is tarnished?* T. R. L.

ANSWER:—Lacquered silverware can be freed from the lacquer by immersing in hot water to which has been added a quantity of alcohol, and by drawing it back and forth in the water. Many pieces will appear clean after the lacquer is removed, and will need only drying off. If the silver has been tarnished under the lacquer, then it should be put in a cyanide dip, which is made by dissolving about six ounces of cyanide of potassium in a gallon of hot water. This will remove the tarnish. The lacquer on silverware is often hard to remove, and it must be helped along by using a soft sponge dipped in the hot cyanide solution and rubbed one way on the article. This will soon dissolve the lacquer. The cleaned silver piece can be polished with a soft linen rag, on which was rubbed a little fine rouge.

The Re-Filing of the Mainspring Hook.

IT is often noticeable that the necessary care is not bestowed on the mainspring hook in the barrel; in fact, it is very seldom that we see a faultless, properly set hook. Either it is too short and allows the spring to slip back, or it is too long and presses against the coils. In most cases, too, it is placed out of center, as a result of which the spring jams against either the bottom or the lid of the barrel.

All these defects must receive the watchmaker's attention, and he must never neglect to correct a faulty or improperly set



METHOD OF RE-FILING MAINSPRING HOOK.

hook. This is readily accomplished in a few minutes if the repairer has had some experience in the work.

The best method will always be the correct filing of the hook in the screw plate, for it is difficult to correct it in the barrel. If we employ for this purpose a slitting file, we run a risk of damaging the barrel groove. Inasmuch, however, as a slight under-filing is necessary in the case of factory-made barrels, in which the hook is pressed up out of the side wall, it is best to use, according to *La France Horologère*, a file ground to a point, by which under-filing is possible.

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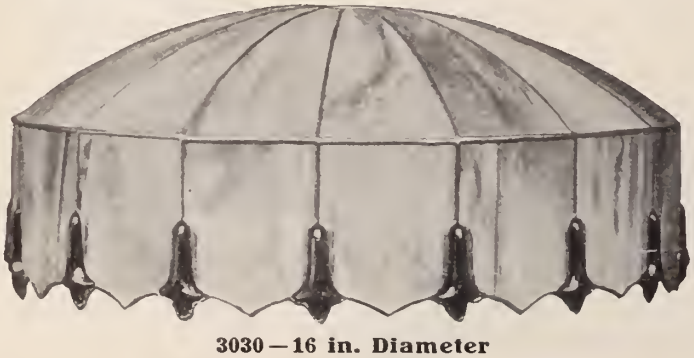
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EARLY STONE WARE IN GERMANY.

By J. A. R., in the *Canadian Pottery and Glass Gazette.*

STONE ware is a highly fired, partially vitrified pottery, composed of plastic clay and sand, covered with an exceedingly hard saline glaze resembling in texture the granular surface of an orange skin, produced by throwing into the kiln, when the heat is most intense, common salt, which vaporizes and settles on the surface of the ware in minute drops, and being thin and perfectly transparent, does not obliterate the finest scratch. The body of the ware, usually of a white, brown, buff or gray color, is so hard that it will strike fire with steel, produces a ringing sound when struck, is impervious to water and resists the action of acids. The ware is finished at a single firing, except in those cases where the decorations are applied over the glaze in enamel colors, as in some of the stone ware of Kreussen and the white salt glaze ware of England. Sometimes the brown color of the surface and of the glaze is produced by placing the pieces as closely together in the kiln as they can be set without touching, a process known as "smothering."

It is not known exactly when glazing by evaporation was first discovered. In North Germany salt glazed stone ware was being manufactured early in the 16th century. It became popularly, but improperly, known as Cologne ware, a name evidently given to it from the fact that the products of the neighboring potteries in the valley of the Rhine were sent to that market. Similar wares were produced about the same time, or soon after, in Flanders and in England.

SIEGBURG.—Siegburg, opposite Bonn-on-Rhine, is believed to be the earliest center of stone ware manufacture in Germany. In the 15th century a coarse brownish-gray stone ware was produced there. In the 16th century more artistic ware began to be made, and a fine white clay was used. The earliest dated pieces appeared in the second half of that century. Among the most characteristic forms produced at Siegburg are the tall drinking vessels, or canettes, of cylindrical shape, slightly tapering toward the top. At the neck and base are several corrugations or rings, imitating the hoops of the earlier wooden drinking flagons. Extending from top to bottom are elaborately decorated panels, usually three in number, stamped with relief designs and attached to the surface side by side, in separate sheets. In some instances the same panel is repeated, but on many of the best examples three entirely different series of subjects appear, such as medallions, enclosing coats of arms, masks and scriptural scenes, frequently accompanied by dates. These pieces have been imperfectly glazed, many examples having an entirely dry surface, while others seem to have absorbed a thin coating of the glaze, which shows as a slight gloss in patches. Another form which was popular with the early Siegburg potters is the baluster-shaped jug, with globular body spreading out above in a cup-like mouth and below in a broad foot. A marked peculiarity of these pieces is the thumbing or pinching of the feet into bosses or waving outlines. The handles of these jugs are circular or ring-shaped, and are frequently only large enough to admit the forefinger. White stone ware, bearing a strong resemblance to the Siegburg ware, but with a better glaze, was made at Altenburg, Saxony, late in the 17th century and early in the 18th century. Frequently the whiteness of the clay was intensified by a thin wash of tin enamel.

FRECHEN.—Frechen, near Cologne, is one of the ancient centers of salt glazed stone ware in Germany. The ware produced there bears a close resemblance to that of other factories in the neighborhood of the Rhine in color and forms, notably that of Raeren. However, many of the Frechen products possess well marked peculiarities. The glaze is often of a blackish, rather than brown, tint, and sometimes appears of a dull greenish-yellow tone, usually freckled, or accumulated in spots. The ware is generally coarse and simply decorated. A common shape is the Graybeard, distinguished by a spherical body tapering at the foot and neck, with a single small loop handle at the back. On the narrow portion of the neck is modeled a rude representation of an elongated bearded mask. These vessels, known in Germany by the name of Bartmann (bearded man), were afterward imitated in England, where they were popularly called Bellarmines. It is said that they "were derisively named after Cardinal Bellarmine, who died in 1621. The cardinal, having by his determined and bigoted opposition to the reformed religion made himself obnoxious in the Low Counties, became naturally an object of derision and contempt with the Protestants, who, among other modes of showing their detestation of the man, seized on the potter's art to exhibit his short stature, his hard features and his rotund figure, to become the jest of the alehouse and the byword of the people."

This form of jug was produced in infinite variety and, while also made to some extent at other German and Flemish factories, is more frequently found among the Frechen productions. Another form of vessel, produced extensively at Frechen, was the canette with boldly modeled decorations, usually coated with the blackish glaze already mentioned. At a later date the gray and blue stoneware was extensively made. A decoration detail frequently used on Bartmanns and other shapes is a coin-like medallion, disposed at intervals around the surface. Some of the best examples possess bands of inscriptions around the center. Arms and conventionalized designs in medallions form a conspicuous feature, and vines and scroll work also abound.

(To be continued.)

Trade Depression Affects Thuringian Porcelain Factories.

IN stating that porcelain manufacturers in the Thuringian Forest district of Germany are generally affected by the dulness which has prevailed in the market for their wares during recent months, Consul Will L. Lowrie, of Erfurt, adds:

"A dispatch in the Erfurt paper from Illmenau states that many of the factories are in operation only four days a week, most of the employes not working Saturdays and Mondays. In addition to this, the force of workmen has been cut down in many of the factories, especially in those which depend on orders from America.

"The concerns which produce articles for the German market mostly have been less seriously affected than those catering to the demand in the United States, and as a result the latter are now paying closer attention to the needs of the home dealers. Shipments to the United States are increasing, and it is generally thought that the present depression will soon give place to an active demand.

"The men who have lost their places in the porcelain factories have been compelled to seek employment on the construction work of railroads and street car lines."

The Chas. M. Robbins Co., Attleboro, Mass., has just issued a most attractive catalogue advertising a line of cloisonné jewelry. The booklet is bound in green and the name of the firm is emblazoned in gilt letters on the cover. On the first page is a quotation from the works of John Ruskin. The catalogue contains six plates in colors showing the jewelry in a most attractive manner. The pages are 9½ by 12½ inches and the plates are shown on heavy glazed paper and are very clear.

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You can guarantee our gold and silks. We stand back of you.

KREIS & HUBBARD
MANUFACTURERS
252 Franklin Street CHICAGO

The Gold and Silver Stamping Act of Canada.

Full Text of the Essential Parts of the Law Regulating Sale and Marking of Jewelry, Silverware, Plated Ware, etc., Which Went into Effect Oct. 1.

An act respecting the sale and marking of manufactures of gold and silver, and gold and silver plated ware.

His Majesty, by and with the advice and consent of the Senate and House of Commons of Canada, enacts as follows:

SHORT TITLE.

1. This act may be cited as the Gold and Silver Marking Act, 1908.

COMMENCEMENT.

2. This act shall come into force on the 1st day of October, 1908.

INTERPRETATION.

3. In this act, unless the context otherwise requires:

(a) "Article" means an article of merchandise, and includes any portion of such article, whether a distinct part thereof, or not;

(b) "Mark" includes any mark, sign, device, imprint, stamp, brand, label, ticket, letter, word, figure, or other means whatsoever of indicating, or of purporting to indicate, quality, quantity or weight of gold, or of silver, or of any alloy of gold or of silver, or quality and kind of gold or silver plate;

(c) "Apply" and "applied" include any method or means of application or attachment to, or of use on, or in connection with, or in relation to, an article, whether such application, attachment or use is to, on, or with

(i) The article itself, or

(ii) Anything attached to the article, or

(iii) Anything to which the article is attached, or

(iv) Anything in or on which the article is, or

(v) Anything so used or placed as to lead to a reasonable belief that the mark on that thing is meant to be taken as a mark on the article itself;

(d) "Dealer" includes any person, corporation, association, society or firm, being a manufacturer of, or a wholesale or retail seller of or dealer in gold or silver jewelry, or of or in gold ware, gold plated ware, silverware, or silver plated ware, or the like, and any director, manager, officer, or agent of such person, coporation, association, society or firm;

(e) "To sell" includes to dispose of for valuable consideration, to offer to sell, to offer to dispose of for valuable consideration, and to have in possession with intent to sell or intent to dispose of for valuable consideration.

4. When an article is composed of mechanism, works or movements and of a case or cover containing the mechanism, works or movements, a mark applied to the case or cover shall be deemed not to be, nor to be intended to be, applied to the mechanism, works or movements.

APPLICATION.

5. This act shall not apply to any article made in Canada before the date of the coming into force of this act, nor to any article imported or brought into Canada before the said date, nor to any article which by regulation made by the Governor in Council under the authority of this act, is exempted from the application thereof.

6. This act shall not apply to such parts of articles, manufactured in gold or any alloy of gold, as require adaptation to the use of the trade, as, for example, springs, winding-bars, sleeves, crown cores, joint-pins, screws, rivets, dust-bands, movement rings, brooch pins, scarf-pin stems, and hat-pin stems, attached otherwise than by solder, or to such other like articles as by regulation made by the Governor in Council under the authority of this act are exempted from the application thereof.

7. This act shall not apply to such part of articles, manufactured of silver or any alloy of silver, as require adaptation to the use of the trade, as, for example, springs, winding-bars, sleeves, crown cores, joint pins, screws, rivets, dust-bands, movement rings, brooch pins, joints, catches, scarf-pin stems and hat-pin stems, or to such other like articles as by regulation made by the Governor in Council under the authority of this act are exempted from the application thereof.

8. The Governor in Council may, from time to time, make such regulations as to him seem necessary for declaring articles to be exempt from the application of this act under the provisions of the last three preceding sections.

GOLD AND SILVER.

9. This section applies only to articles composed, wholly or partly, of gold, silver, or any alloy of gold or silver, which are made or sold in Canada by or brought into Canada by dealers.

2. If such an article bears any mark it must have applied to it the following marks:

(a) A mark or marks truly and correctly indicating in the manner required by this act, the quality of the gold, silver or alloy, hereinafter called a quality mark; and also

(b) A trade-mark or trade-marks registered in accordance with the Trade-Mark and Design Act.

3. If the article bears:

(a) Hall marks lawfully applied according to the laws of the United Kingdom of Great Britain and Ireland; or

(b) Marks applied by the Government, or under the laws of any foreign country, to indicate the quality of the gold, silver or alloy; and

(c) In both cases, if all the other provisions of this act have been complied with as regards the article;

It need not have applied to it any of the marks mentioned in sub-section 2 of this section.

4. If the article bears a trade-mark registered in accordance with the Trade-Mark and Design Act and a quality mark, or if it bears any of the marks defined by paragraphs (a) and (b) of sub-section 3 of this section, it may also have applied to it any or all of the following marks:

(a) Numerals intended to indicate pattern;

(b) The name or initials of a dealer;

(c) Any other mark not calculated to mislead or deceive; if such marks are not incorporated with any quality mark.

GOLD.

10. It shall not be lawful for a dealer to make or sell, or to bring into Canada, any article purporting to be wholly or partially composed of gold or of any alloy of gold, if the article has applied thereto any mark indicating or purporting or intended to indicate the gold in the article to be of less than nine karats in fineness, or consisting of or including the words, gold, solid gold, pure gold, U. S. assay, or other words purporting to describe the gold or alloy of which the article is composed.

11. As respects articles composed, in whole or in part of gold or of any alloy of gold:

(a) Marks indicating the quality of gold or alloy of gold used in the construction of the article shall state the fineness of the gold in karats, thus 12K, 18K, or as the case may be;

(b) The number of karats so stated shall bear the same proportion to 24 karats as the weight of the gold in the metal or alloy bears to the gross weight thereof; that is to say, 18K shall be deemed to mean, that in the composition there are 18 parts of pure gold and six parts of other ingredients; and,

(c) The actual fineness of the gold or alloy of gold of which the article is composed shall not be less than the said proportion:

(i) By more than one-half of a karat, if solder is used, or

(ii) By more than one-quarter of a karat if solder is not used.

SILVER.

12. It shall not be lawful for a dealer to make or to sell or to bring in Canada, any article purporting to be wholly or partly composed of silver or of any alloy of silver, which has applied thereto any mark indicating, or purporting or intended to indicate, that the metal or alloy of which such article is composed is of higher quality than it really is.

2. The marks silver, sterling or sterling silver, coin or coin silver, or any colorable imitation thereof, or any other mark intended to suggest such a quality, shall not be applied to any such article or part thereof, if the metal or alloy of which such article is composed contains silver in less proportion than 925 parts of pure silver in every 1,000 parts of such metal or alloy.

3. As respects articles composed in whole or in part of any alloy of silver of a lower quality than sterling silver:

(a) Any marks indicating the quality of silver or alloy of silver used in such articles shall state the fineness of the silver in decimals, thus: .800, .900, or as the case may be;

(b) The decimal quality mark, so stated, shall bear the same proportion to unity as the weight of the silver in the metal or alloy bears to the gross weight thereof; that is to say, .900 shall be deemed to mean that in the composition there are 900 parts of pure silver and 100 parts of other ingredients; and

c) The actual fineness of the silver or alloy of silver of which the article is composed shall not be less than the said proportion:

(i) By more than 25 parts in 1,000 when solder is used; or,

(ii) By more than 10 parts in 1,000 when solder is not used.

GOLD AND SILVER PLATED WARE.

13. In the case of articles which are made in whole or in part of an inferior metal having deposited or plated thereon, or brazed or otherwise affixed thereto, a plating, covering, or sheet composed of gold or silver, or of an alloy of gold or of silver, such articles being known in the trade as rolled gold plate, gold filled, gold plate, silver plate, silver filled, gold electroplate, silver electroplate, or by any similar designation, and in case of articles of like nature brought under the provisions of this section by regulation made by the Governor in Council under the authority of this act, it shall not be lawful for a dealer to make or to sell, or to bring into Canada any such article, if to such an article or any part thereof there is applied:

(a) A mark indicating otherwise than truly that the article or part thereof is made of rolled gold plate, gold filled, gold plate, silver plate, silver filled, or gold or silver electroplate, or any similar material; or,

(b) A mark indicating otherwise than truly and correctly the fineness and the actual weight of gold or silver, contained in the article or part thereof, or the proportion of gold or of silver to the gross weight of the article or of such part, at the time the article is sold or delivered by the maker; or,

(c) Unless where a mark indicating any such particulars is applied to such articles, or part thereof, there is also applied to it a trade-mark registered in according with the Trade-Mark and Design Act.

2. The actual weight or the proportion of gold or of silver, in such article or part thereof, shall not be less than the actual weight or proportion indicated by any such mark applied thereto, by more than 10 per centum of the actual weight or proportion so indicated.

3. The Governor in Council may, from time to time, make such regulations as to him seem necessary for declaring articles to be subject to or exempt from the provisions of this section.

ELECTROPLATED WARE.

14. It shall not be lawful for a dealer to make or to sell, or to bring into Canada, any article of silver or gold electroplate to which is applied a mark indicating otherwise than truly and correctly the metal on which the plating is deposited, the metal of which the deposit is composed, and the grade, quality, or description, as known to the trade, of the plating.

MARKS ON PLATED WARE.

15. The following marks when applied to articles of gold or silver plate or electroplate shall be taken to mean respectively as follows: R.P., rolled plate; E.P., silver electroplate; G.F., gold filled; Gilt, gold electroplate; N.S., nickel silver; G.S., German silver; B.M., Britannia metal; W.M., white metal, and the Governor in Council may, from time to time, designate other marks for such application and define their signification.

OFFENCES AND PENALTIES.

16. Every one is guilty of an indictable offence, who, being a dealer within the meaning of this act:

(a) Contravenes any provision of Sections 9, 10, 11, 12, 13 or 14 of this act; or,

(b) Makes use of any printed or written matter, or advertisement, or applies any mark to any article of any kind referred to in Section 13 or in Section 14 of this act, or to any part of such article, guaranteeing or purporting to guarantee by such matter, advertisement or mark, that the gold or silver on or in such article or such part thereof will wear or last for any specified time.

17. Every dealer who is convicted of an offence under this act, or of an attempt to commit any such offence, shall be liable to a fine not exceeding $100 for each article or part of an article in respect to which the conviction is had; and after the conviction every such article shall be so broken and defaced as to be unfit for sale otherwise than as metal.

(Then follow the paragraphs permitting regulation, repealing previous laws and providing for registration of marks.)



Write for Catalogue C.

5046

The Lamp Line for the Jewelers

ELECTRIC OR GAS

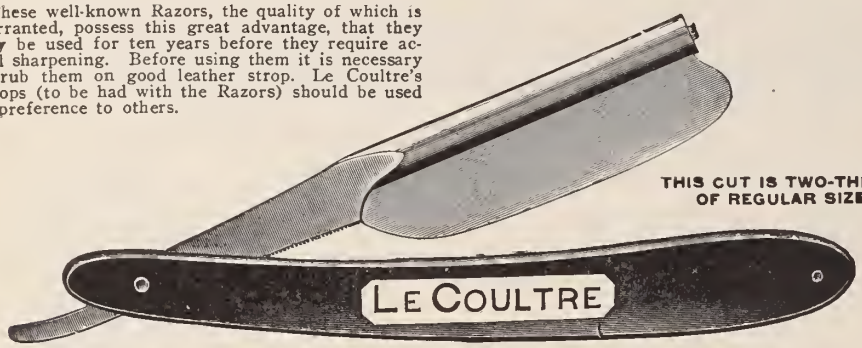
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These well-known Razors, the quality of which is warranted, possess this great advantage, that they may be used for ten years before they require actual sharpening. Before using them it is necessary to rub them on good leather strop. Le Coultre's Strops (to be had with the Razors) should be used in preference to others.



THIS CUT IS TWO-THIRDS OF REGULAR SIZE.

"SPECIAL"—Single Razors for Jewelers' Travelers at trade price.

MATHEY BROS., MATHEZ & CO.

Send for Price-list. Sole Agents, 21 & 23 MAIDEN LANE, N. Y.



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74 and 76 Clifford St., PROVIDENCE, R. I.

We Do Our Own Smelting

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GOLD AND SILVER REFINERS,
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Manufacturer of Fine Balances and Weights for every purpose where accuracy is required.

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Words Fail to Express the Appreciation



For Gifts

Mercantile
Fountain Pen

The pen that is well known for its usefulness and uniform high quality. There is a place for a Mercantile in the daily outfit of everyone. They bridge the gap between high-priced pens and the cheap kind that are sold with misgivings.

In a wide range of styles—from plain, at $1.50 list, to handsomely gold-mounted, at $30.00 and upwards.

The purchasing discretion of not only your best trade, but new trade, will always recognize the superior value of this time-tested make.

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CUT GEMS
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Any of above sent on selection to responsible Manufacturers, Jewelers or Lapidaries.

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EVERY JEWELER NEEDS ONE
THE MOST PERFECT BOX MADE

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HONEST AND PROMPT RETURNS FOR YOUR OLD GOLD. SILVER. FILINGS. SWEEPINGS &c..

WE BUY

Old Gold and Silver Filings, Polishings, Sweeps, Hand Washings, etc. We will make accurate valuations and hold consignment subject to your acceptance. If valuation is not satisfactory, we reship to you at *our expense.*

WE PAY FOR OLD GOLD:

22 K. 88c. per dwt.		12 K. 48c. per dwt.	
20 K. 80c. "	"	10 K. 40c. "	"
18 K. 72c. "	"	8 K. 32c. "	"
16 K. 64c. "	"	6 K. 24c. "	"
14 K. 56c. "	"	4 K. 16c. "	"

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WE SELL

Gold, Silver and Platinum, various qualities, rolled flat or drawn to wire of any gage.

PRICES OF ALLOYED GOLD:

8 K. 42c. per dwt.		14 K. 66c. per dwt.	
10 K. 50c. "	"	16 K. 74c. "	"
12 K. 58c. "	"	18 K. 82c. "	"

Gold and Silver Solder, either from formulas furnished, or our own. "T. B. H." Alloy, 25c. per oz. Guinea Gold, 75c. per lb. Shot Copper, 40c. lb. We will send tables for alloying without charge. They save figuring.

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WM. F. RENZIEHAUSEN CO.

43-47 Oliver Street, NEWARK, N. J.

Gold and Silver Refiners

PROMPT RETURNS MADE FOR ANY MATERIAL CONTAINING PRECIOUS METALS
DEALERS IN GOLD AND SILVER, AND ROLLERS OF STERLING SILVER

Gold and Silver Anodes a Specialty

1000 FINE

Having installed a plant for refining metals **ELECTROLYTICALLY**, we are now in a position to supply the trade with

ABSOLUTELY PURE METALS

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We will refine **YOUR SWEEPS** and **SCRAP** and give you **PURE METALS** in **RETURN**—or cash value if desired.

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UNITED STATES SMELTING AND REFINING WORKS

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SWEEP SMELTERS AND ASSAYERS

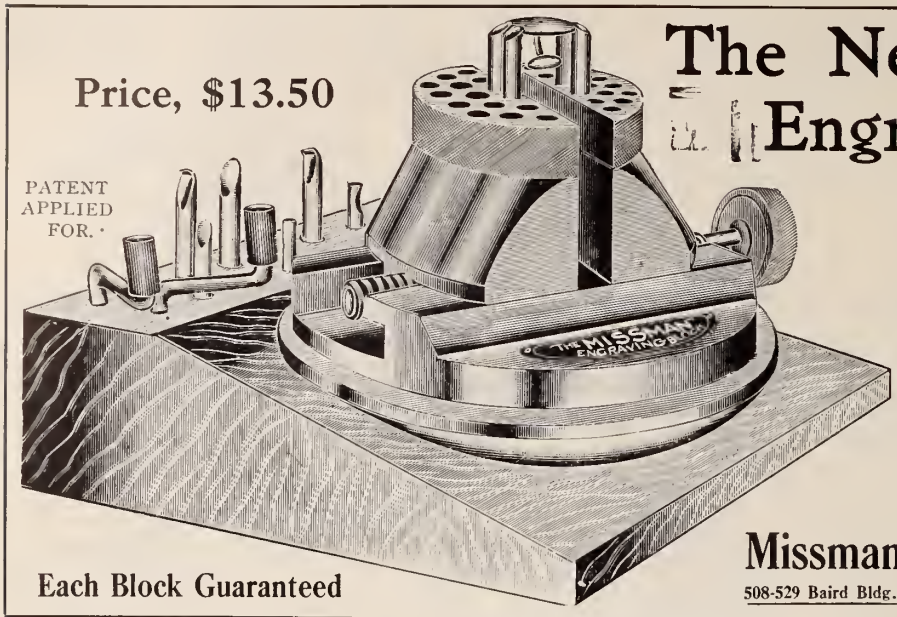
Dealers in Gold and Silver Assay Office Bars. HIGHEST and MOST PROMPT RETURNS made for Sweeps and all kinds of Waste containing precious Metals.

HIGHEST PRICES PAID FOR OLD GOLD AND SILVER

Manufacturers of STERLING SILVER. Importers of PLATINUM. Ore and Bullion Assays a Specialty.

Price, $13.50

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Is Now For Sale by Leading Jobbers.

The price is less and the block is better than any other now on the market.

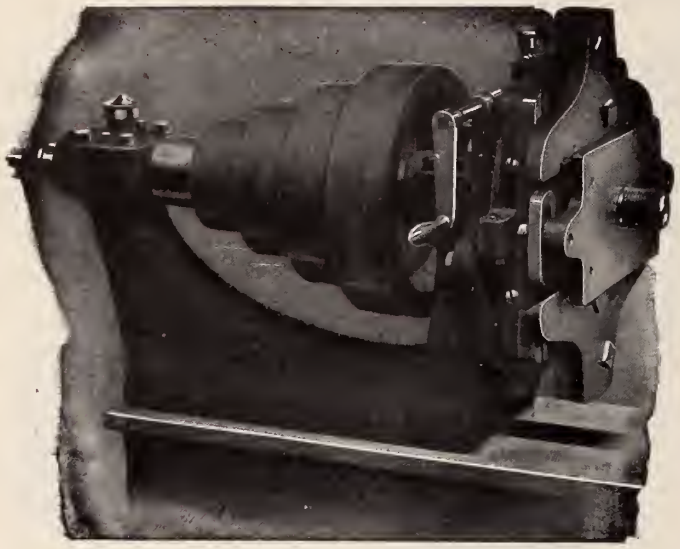
It stands only 4½ inches high and works on top of bench, thus giving the arm of the engraver an easier position Weight about 9 lbs. Will hold securely any article (from the largest to the smallest) to be engraved.

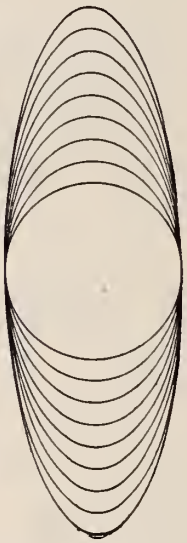
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THE HOROLOGICAL REVIEW,

THE JEWELERS' WEEKLY.

THE JEWELERS REVIEW

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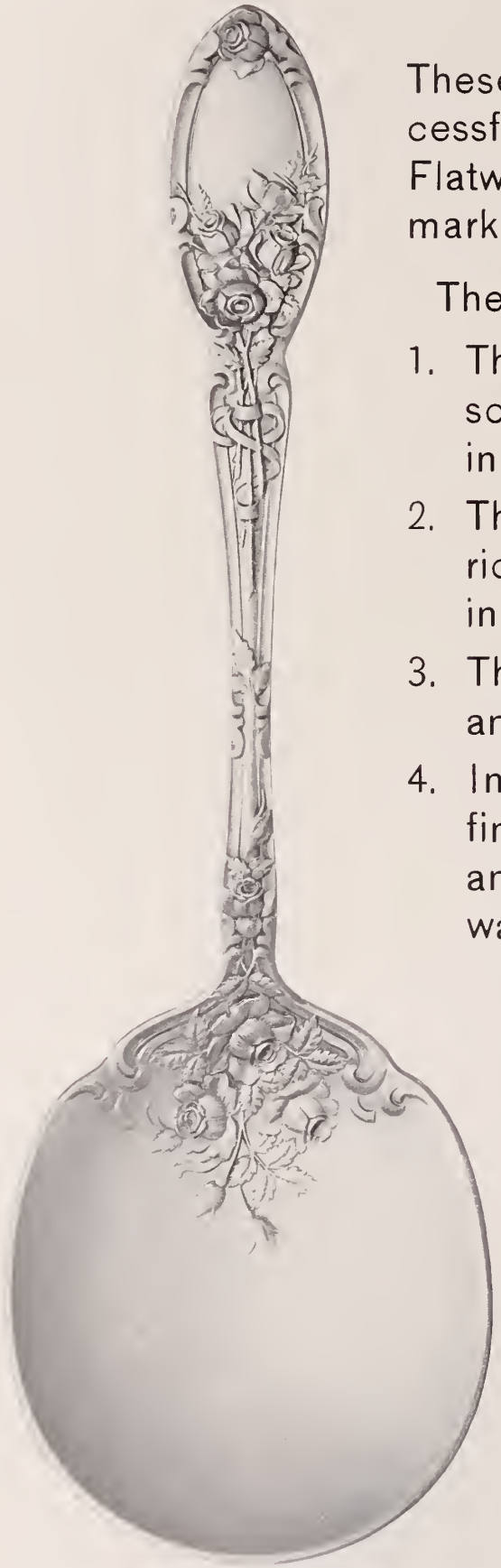


Handsome Trophy for a Notable Event in Alaska.

(*See Text on Page 49.*)

ALVIN PLATED WARE

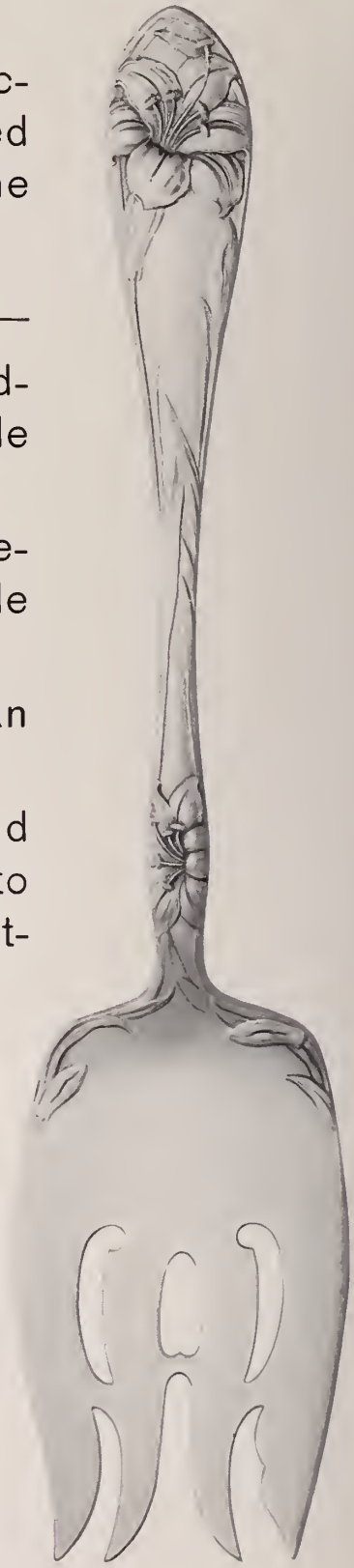
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These are the most successful patterns of Plated Flatware ever put on the market.

There are reasons why—

1. The designs are handsomer than any made in plate.
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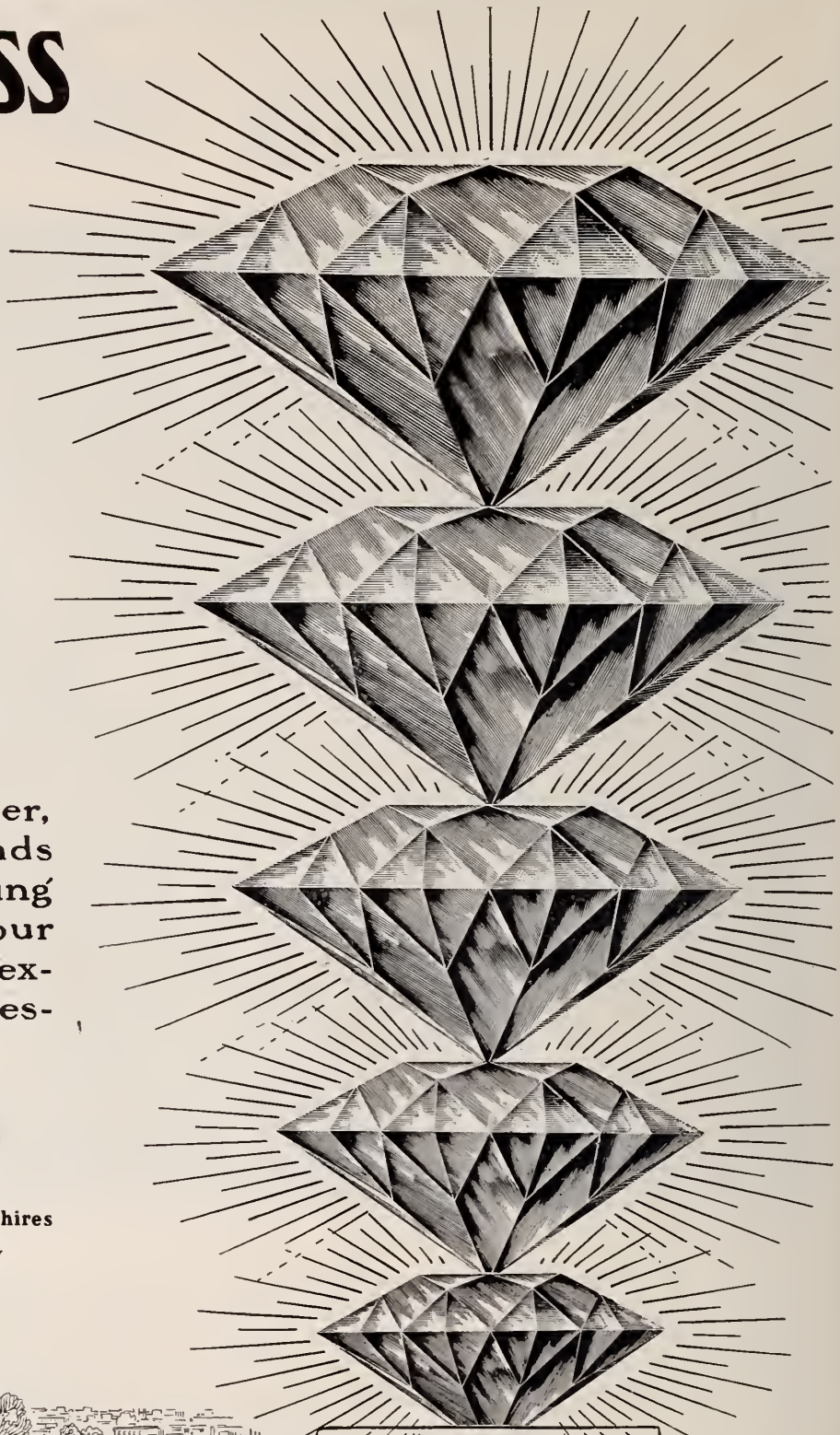


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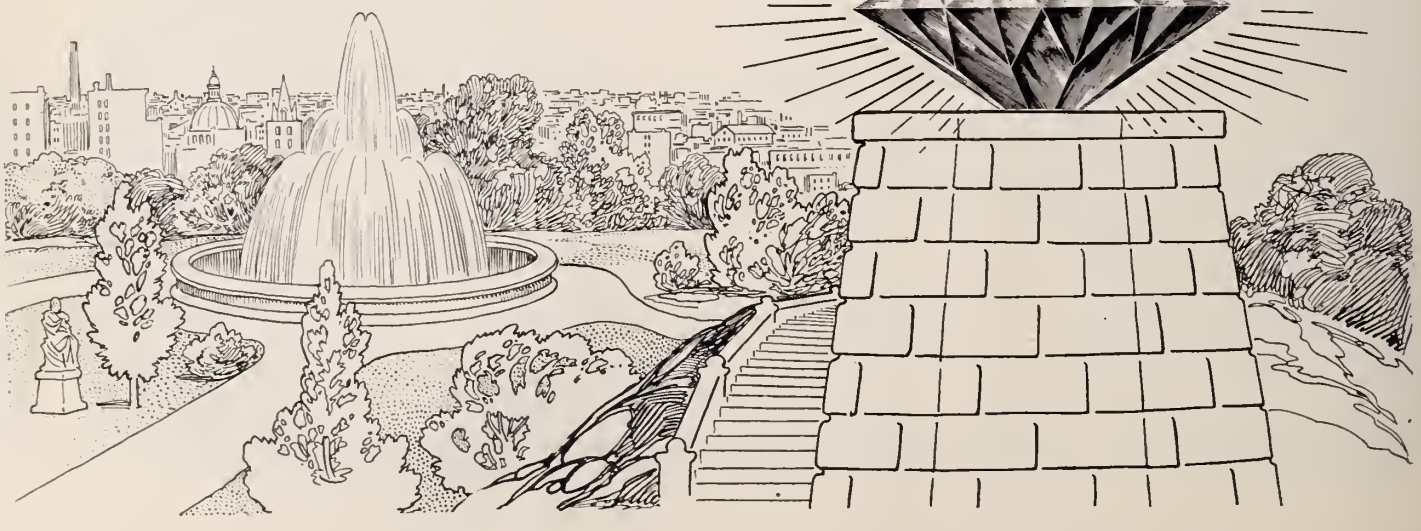
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DIAMOND CUTTERS

Importers of Rubies, Emeralds and Sapphires

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THE CALL TO SUCCESS

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LISTEN! TAKE HEED!

There is no surer way to success, than giving your customer good value.

Here you have the best value, and don't have to pay extra for it.

Satisfy your customer and he remains your customer.

We stand behind, guaranteeing the rings to be what they are stamped.

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Makers of the Celebrated High-Grade Gold-Filled Mirror-Finish Chains







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INTERCHANGEABLE CHATELAINE WATCH OR LOCKET FOB

The above illustrations represent a few of our newest ideas. The Chatelaine Watch Fob and the Chatelaine Locket Fob to be worn at the belt: more secure than the old fashioned Chatelaine: does away with soiling the dress or shirt waist: safety catch on back of the Watch Fob, making the watch secure, also Washburn fastener, attaching Fob to belt.

We make our Bracelet line in all sizes, oval and square, side swing and hinge
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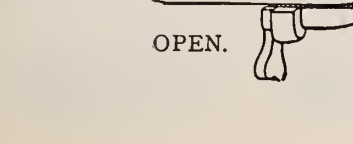












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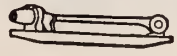
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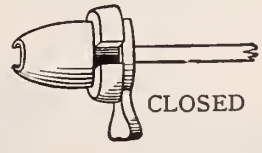
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OPEN.

WENDELL'S PERFECT SAFETY CATCH

SETS CLOSE TO BODY OF PIN.
PROTECTS POINT OF PIN TONG.
HANDILY LOCKED AND UNLOCKED.
ABSOLUTELY SECURE.





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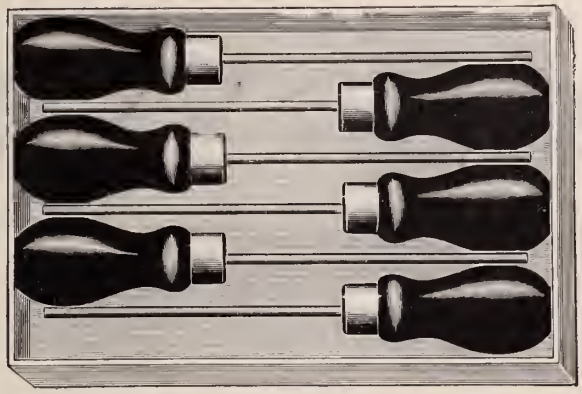


Star Watch Case Co.

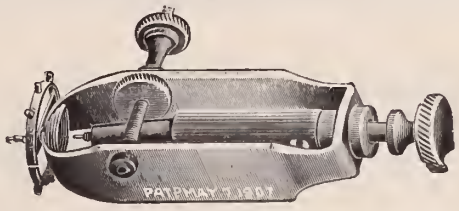
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The various sizes in this set will accommodate all sizes of pivots. They are great time-savers. Full directions how to use are sent with each set, describing a quick and safe method of straightening pivots without breaking.

Price, per set, 75 cents



SHELDON'S PATENT HAIRSPRING COLLET REMOVER

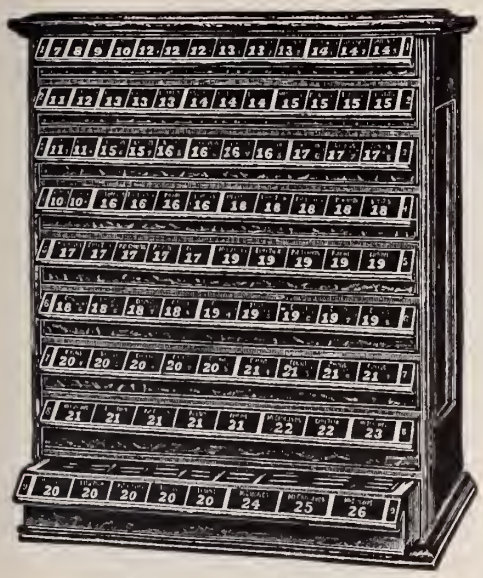


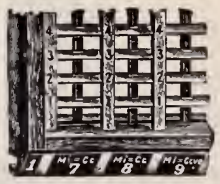
No need of any more distorted hairsprings or bent balances.

Every watchmaker knows how troublesome it is to remove the collet without either distorting the hairspring or bending the balance; with the aid of this tool the difficulty is overcome. The tool is provided with a pair of spring fingers, curved at the ends and ground very thin and sharp. By tilting the balance the jaws may be slid under the hairspring and by pressing the jaws together it will readily loosen the collet and then by turning the central screw, which has a hole in the end to receive the staff pivot, you can force the collet from the staff, without injury to balance or hairspring. The adjustable screw nut is provided to avoid wear or injury to the jaws. A glance at the illustration will demonstrate the utility of this tool. Finely nickel plated.

Price, each, $1.25

ECHARCO WATCH GLASS CABINET No. 15 (Patented)

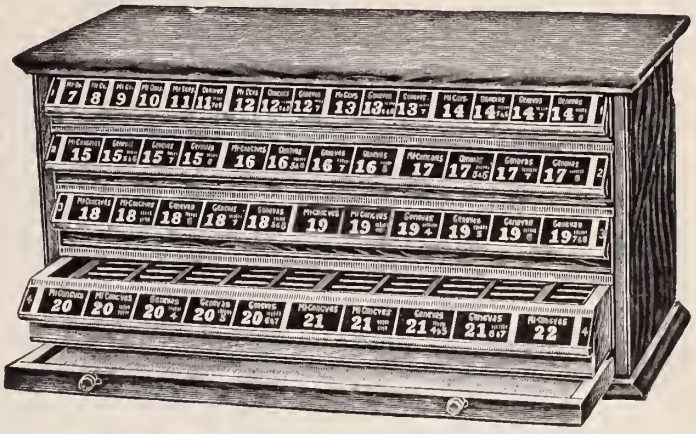




Top View, Showing Skeleton Frame of Drawer. Accumulation of dust and chips is impossible.

Price, No. 20, Each, $7.75
" No. 15, " 16.00

ECHARCO WATCH GLASS CABINET No. 20 (Patented)



The Most Modern Watch Glass Cases are the Echarco, Nos. 15 and 20.

These Cabinets have many new features not found in any other. Novelty and usefulness are the chief arguments in their favor.

Construction and Material.—The cases are made of oak, finely finished and of attractive appearance. The sides of Cabinet No. 15 are paneled. Partitions are of basswood and put together in the best manner possible.

Partitions are skeleton, preventing accumulation of dust, chips, etc.

The Bottoms of Cabinet No. 15 are hollow, while Case No. 20 has a special drawer to receive chips, dust, etc.

Arrangement for Glasses.—Case No. 15 has nine drawers with a total of 1,547 spaces, and Case No. 20 with four drawers has 784 spaces, to hold glasses in upright position.

Labeling of drawers, as shown in cut, is on the pulls of the drawers and done in gold bronze on black background.

Dimensions and Weight of Case No. 15.—Width, 24 inches; Height, 29½ inches; Depth, 12 inches; Weight, net, 45 lbs.; Weight, including packing case, 75 lbs.

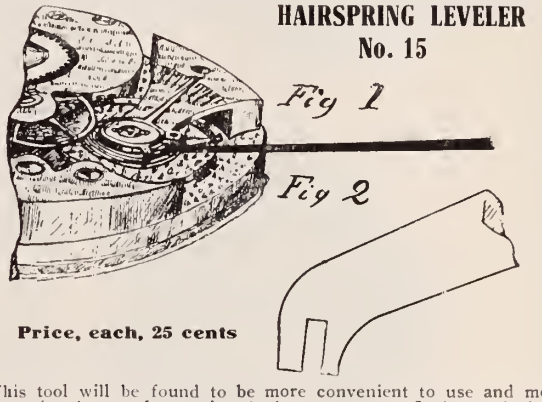
Dimensions and Weight of Case No. 20.—Width, 26 inches; Height, 13¾ inches; Depth, 11¾ inches; Weight, net, 30 lbs.; Weight, including packing case, 50 lbs.

The construction of drawers, the arrangement of partitions to economize space and weight, and the novel method of showing contents on drawer-pulls are all prominent characteristics and extremely well thought of.



A Handsome Booklet, 8 inches by 6 inches, fully illustrating Zipperer's Fine Tools for Watchmakers, will be mailed to you upon receipt of a postal card giving your name and address.

HAIRSPRING LEVELER No. 15



Price, each, 25 cents

This tool will be found to be more convenient to use and more accurate in the results produced than tweezers. It is particularly adapted to Breguet springs. By its use the over-coil may be manipulated without removing the balance cock, where it would be impossible with tweezers.

The accompanying cuts fully illustrate the method of using it. Figure 1 shows how it is to be applied to an overcoil. Figure 2 shows the article magnified about ten times. Length of tool, 3½ inches.

FOR SALE BY ALL JOBBERS IN THE UNITED STATES AND CANADA

HAMMEL, RIGLANDER & CO., 47-49 Maiden Lane, New York

The Diadem 15 Jewels





The Ideal Lady's Watch

ONE OF OUR FOUR HUNDRED SERIES

The Smallest Accurate Lady's Watch Made

A Handsome Watch Booklet, "The Gift of Time,"
Sent on Request

Dueber-Hampden Watch Works

CANTON, OHIO

Don't Be Fooled!

We wish to warn Retail Jewelers of the crude imitations which are being put on the market, claiming to be the same as DELAMOTHE *Metalized Real Rose Hat Pins.*

THE DIFFERENCE IS IN THE SALES.



Every genuine DELAMOTHE Real Rose Hat Pin, has the name stamped on the pin here ➡





Delamothe
METALLIZED

REAL ROSE HAT PINS

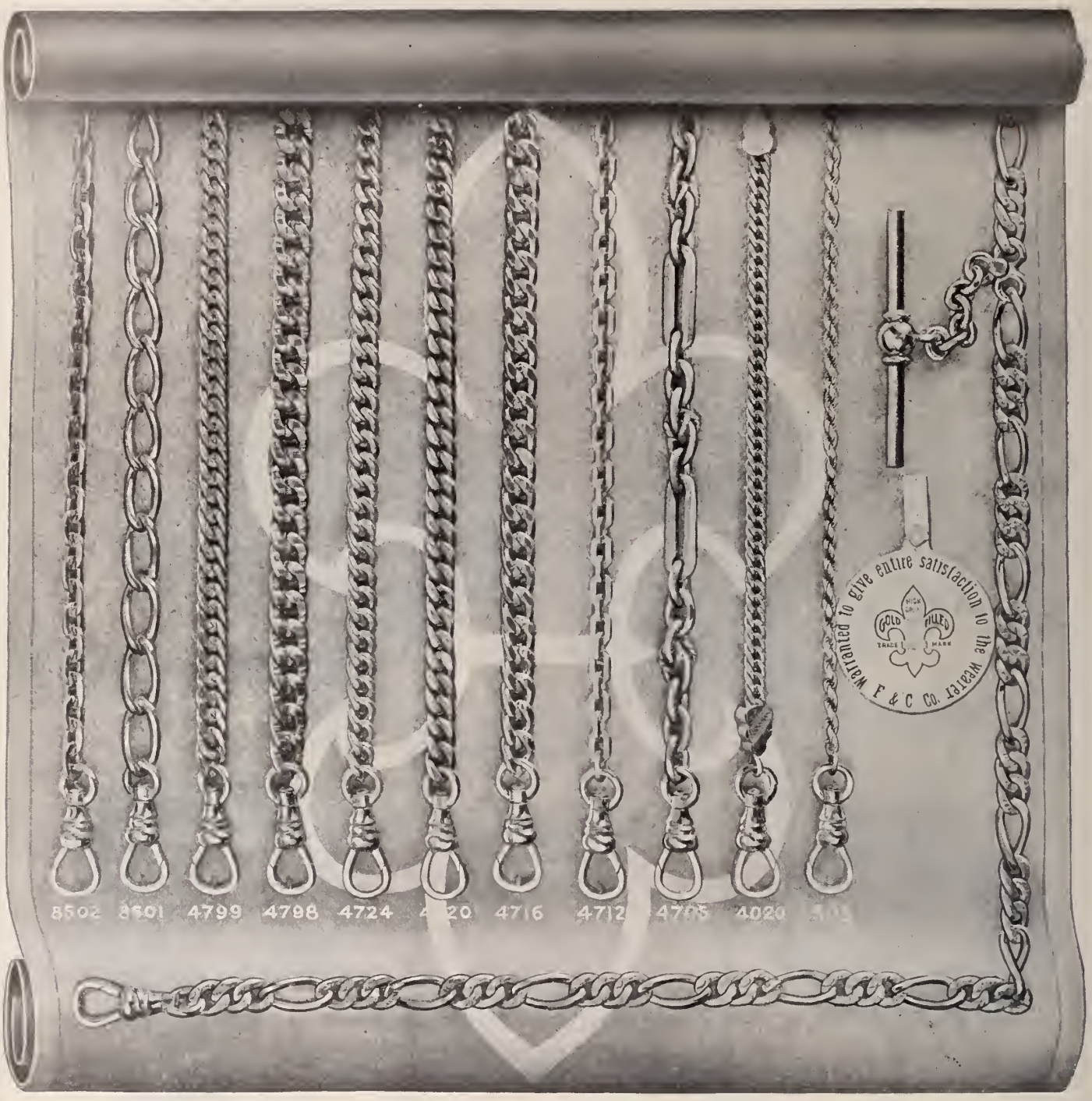
will not only be the largest Holiday Seller —BUT IT IS RIGHT NOW.

DELAMOTHE Real Rose Hat Pins are made out of live Oregon and Washington roses, which by a secret process changes them into metal, and are then mounted on hat pins and finished in several colors to conform to the prevailing fashions in millinery. Being made out of real roses there can be no two alike. The process used for making DELAMOTHE Real Rose Hat Pins is the discovery of Prof. L. G. Delamothe, and is the ONLY process by which all sizes of roses can be perfectly metalized. This process is OWNED SOLELY and USED by the DELAMOTHE Natural Art Decorating Co., of which this company are the sole distributors to retailers. To prove their superiority and salability we will send a Two Dozen Trial Assortment on 30 days approval

Our pins are not sold by jobbers—direct only. Write for Illustrated Price List.

DELAMOTHE DISTRIBUTING CO.
Sole Distributors
SPOKANE, WASH., U. S. A.





12 STRONG REASONS

why you should use this special assortment of Fontneau & Cook Co.'s Fleur-de-lis line of high grade chains.

To acquaint you with the merits of our high grade chains at a small cost to you, we are making a special offer of the above combination of twelve high grade 12-inch vest chains to be sold to the retailer at a uniform price of $18.00 the dozen.

In these twelve chains we are crowding twelve of the strongest reasons ever put up in one roll—every chain a winner—not a dead one in the lot—not a chain that cannot be retailed at $3.00 and give your customer entire satisfaction. Weights heavy or light; patterns the most salable offered at any price—chains with some gold on them—trimmings the very best—three-ring centers, square bow swivels, ball bars with seamless ends; no caps to tumble off or turn green; backed by our guarantee, as broad as the universe, as good as the Bank of England, as effective as the gold stamping law—and, to cap the whole, every dozen put up in a beautiful black velvet roll, 14 x 16 inches, beautifully embossed with our fleur-de-lis trade-mark, as per illustration.

This combination can be bought only through the jobbing trade. If your jobber cannot supply you, write us and we will give you the name of one who can.

FONTNEAU & COOK CO., ATTLEBORO, MASS.

CHICAGO, 1203 HEYWORTH BUILDING

THE

Largest Makers of Catalogs in the World

FOR RETAIL JEWELERS



B. V. ARNSTINE
President and Treasurer

Originators of
The Exclusive Catalog Method
for the Retail Jeweler

DON'T

Send any more Orders for Catalogs this year

BUT

We are strictly in it for 1909



H. W. ARNSTINE
Vice-President

We Thank You Sincerely

for the liberal patronage received for the year now closing and assure our customers that no efforts will be spared to present to them for 1909 a Catalog worthy their consideration.

If you are not one of our customers and want a

CATALOG FOR NEXT YEAR

WRITE US

and our representative will call on you in plenty of time and explain our method, or come and see us and we will refund all your expenses. Our Salesmen visit every State in the Union.

THE ARNSTINE BROS. COMPANY

CLEVELAND, OHIO

IN WRITING US PLEASE MENTION THIS ISSUE "JEWELERS' CIRCULAR-WEEKLY"

SPECIAL Blackinton Locket Combination

18 Old Reliable W. & S. B. ★ Lockets for $31.15



THIS combination includes 18 of the *handsomest* and most *salable* lockets ever produced, and a velvet-lined case in which to display them and keep them in perfect condition.

This is undoubtedly the most desirable combination of lockets ever offered. There is *not a poor or doubtful seller in the lot.*

The universal price of the 18 lockets and velvet-lined case is $31.15 to retail jewelers.

These goods are not sold to Department Stores or Retail Mail Order Houses. They are sold only through the Wholesale Jewelry Trade.

This Combination of Lockets is Sold by the Following Well-Known Wholesale Jewelers

BALTIMORE, MD.
J. Engel & Co.

BINGHAMTON, N. Y.
Lowell & Darrow

BOSTON, MASS.
A. Paul & Co.
D. C. Percival & Co.

BUFFALO, N. Y.
King & Eisele
Vander Voort Bros.

CHARLESTON, S. C.
Allan Jewelry Co.

CHICAGO, ILL.
Despres, Bridges & Noel
H. F. Hahn Co.
Charles Kolb & Co.
C. H. Knights-Thearle Co.
Lapp & Flershem
F. W. H. Schmidt

CINCINNATI, O.
Frohman & Co.
The E. & J. Swigart Co.

CLEVELAND, O.
The Scribner & Loehr Co.

DENVER, COLO.
W. W. Hamilton Jewelry Co.
Lewis Jewelers' Supply Co.

DETROIT, MICH.
F. A. Drexel
Noack & Gorenflo
E. H. Pudrith Co.

DUNKIRK, N. Y.
Joseph Nelson & Co.

INDIANAPOLIS, IND.
Baldwin, Miller Co.

KANSAS CITY, MO.
Edwards & Sloane Jewelry Co.
Ward & Crellin Jewelry Co.
Woodstock Hoefer Watch and Jewelry Co.

LOS ANGELES, CAL.
S. Meyer & Co.
E. W. Reynolds Co.

MINNEAPOLIS, MINN.
S. H. Clausin & Co.

NEW ORLEANS, LA.
Adrian J. Morais

NEW YORK CITY
Jules Ascheim
Cross & Beguelin
Henry Froelich & Co.
Irving Michaels & Co.
L. C. Moss
N. H. White & Co.

OMAHA, NEBR.
Sol. Bergman Jewelry Co.
A. F. Smith Co.

PHILADELPHIA, PA.
M. Sickles & Sons

PITTSBURG, PA.
Hall, Brothers & Co.
I. Ollendorff Co.

ROCHESTER, N, Y.
Philip Present
Morris Rosenbloom & Co.

SAN FRANCISCO, CAL.
Carrau & Green
A. Eisenberg & Co.
Alphonse Judis & Co.
Nordman Bros. Co.

ST. LOUIS, MO.
L. Bauman Jewelry Co.

ST. PAUL, MINN.
Sischo & Beard

SYRACUSE, N. Y.
A. H. Pond & Co.
M. J. Rubenstein

TOLEDO, O.
Merrill & Broer Co.

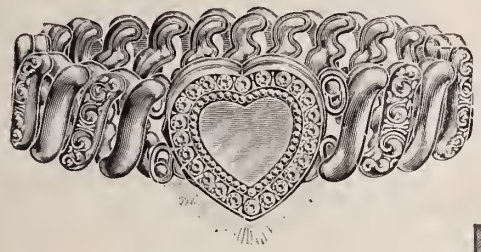
NOT sold to department stores or retail catalog houses

W. & S. BLACKINTON CO.

MAKERS

North Attleboro, Mass. **New York, 180 Broadway**

The Genuine Carmen Adjustable Bracelet

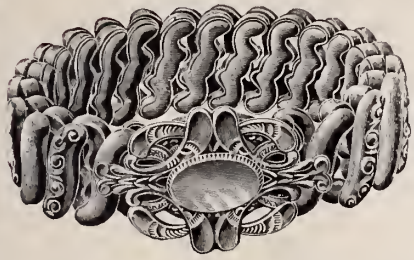


No. 157—Locket Top
White Stones

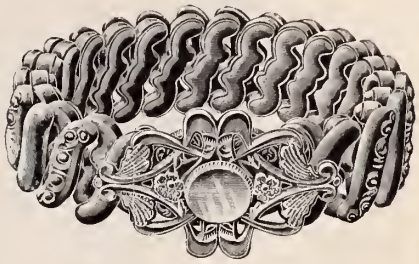


No. A35—Locket Top
White Stones

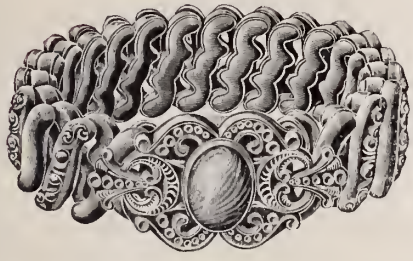




No. A10



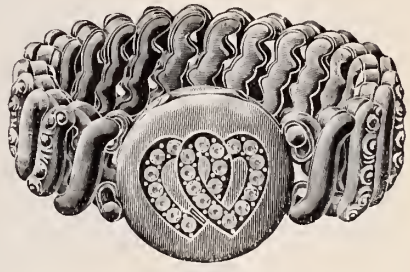
No. A11



No. A14

CARMEN TRADE MARK

LOOK FOR THIS TRADE MARK



No. A4—Locket Top
White Stones

Bracelets are not going out of style. The constant demand for the CARMEN proves it. ¶ Fine quality, superior finish and exclusive designs are the distinctive features in our line, which is the largest line of adjustable bracelets on the market.

THE D. F. BRIGGS COMPANY

ATTLEBORO, MASS.

NEW YORK OFFICE	CHICAGO OFFICE	ST. LOUIS OFFICE	LONDON OFFICE
180 Broadway	Heyworth Building	Mermod & Jaccard Building	118-122 Holborn, E. C.

GOLD RINGS

A POINTED SUGGESTION - TO THE JOBBER WHO WOULD HAVE A PROFITABLE SEASON - BUY O&B RINGS - THEY SELL

OSTBY & BARTON CO
PROVIDENCE
R I

NEW YORK
9 MAIDEN LANE

CHICAGO
103 STATE ST



GOLD CARD JEWELRY

10K O&B

SEAMLESS GOLD-FILLED RINGS

THE SEASON FOR STERNAUWARE IS ALL THE TIME

It never fails to awaken interest. It never disappoints a customer. It always sells. It always produces profit. A varied line for selection.

Ash-Receivers	Percolators
Baking-Dishes	Pitchers
Candelabra	Salt and Pepper Sets
Chafing-Dishes	Smoking Sets
Coffee-Machines	Spoons and Forks
Coffee-Pots	Trays

S. STERNAU & COMPANY
Makers of
STERNAUWARE

NEW YORK SHOWROOMS
Broadway, cor. Park Place
Opp. Post-Office

Write for Catalogue A

OFFICE and FACTORY
195 Plymouth Street
BROOKLYN, N. Y.

Coffee-Servers	Sugar-Bowls
Copperware	Teapots
Egg-Poachers	Traveling Companions
Kettles	Trays
Match-Holders	Wine-Coolers



Our Sterling

MESH BAGS

are sellers, exquisite designs, fine mesh

Best Values

A line that will appeal to your customers and mean quick sales for you.

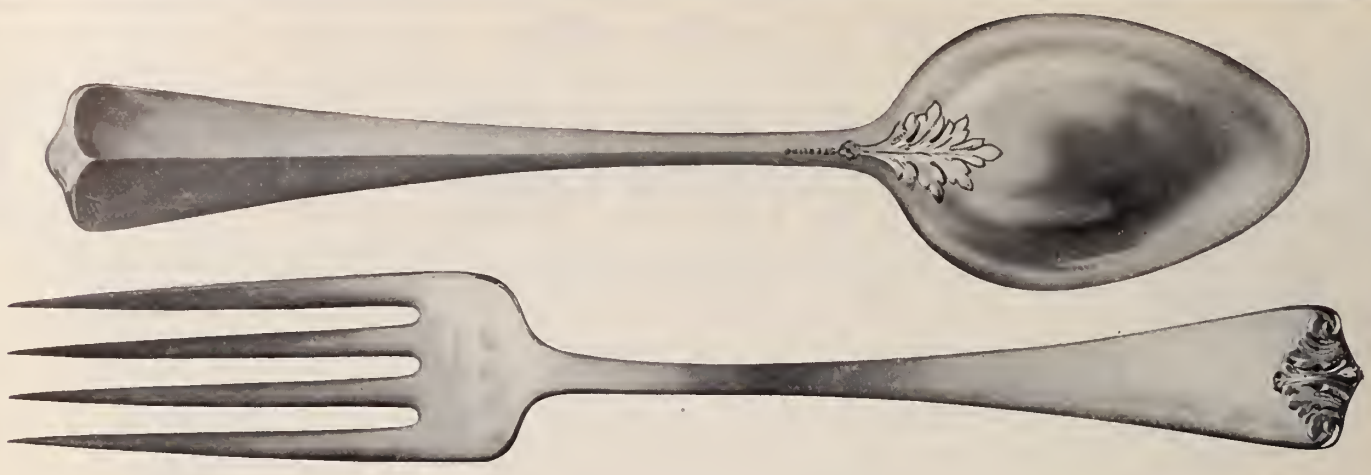
EUROPEAN JEWELRY AND NOVELTIES

Corals, Cameos, Garnet, Mosaic and Amber Jewelry. Gun Metal Goods. Dutch Silver.

ERNST GIDEON BEK

Factory: Pforzheim, Germany

35 MAIDEN LANE, NEW YORK

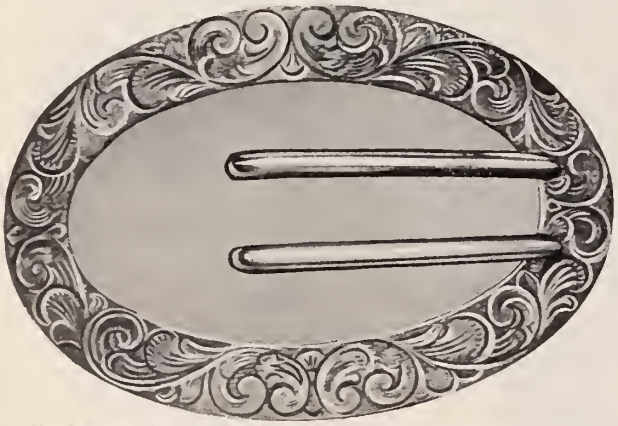


In the **"CHIPPENDALE"** Pattern of Flatware are embodied the grace, refinement and beauty that characterize all Chippendale products. And to these qualities are added strength and practicability as may be seen in the above illustration, showing as it does, the heavy shank and spine that give stiffness without detracting from the exquisite beauty of design.

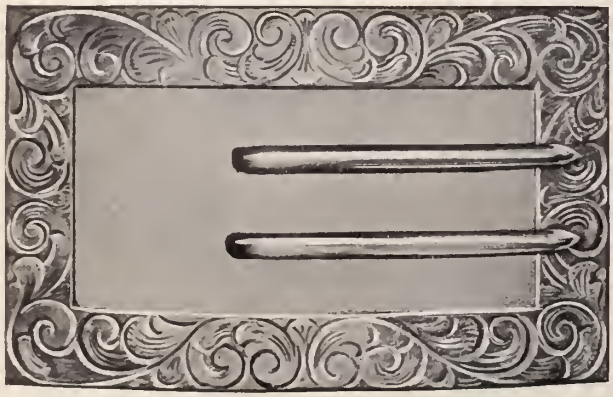
TRADE MARK.
STERLING 1000

FRANK W. SMITH COMPANY, Manufacturers of Sterling Silverware, Gardner, Mass.

These Designs made as Buckles or Sash Pins



No. 584. HEAVY STERLING SILVER. Hand Engraved, $36.00 per doz.



No. 587. HEAVY STERLING SILVER. Hand Engraved, $36.00 per doz.

SASH PINS AND BUCKLES

IN GOLD FILLED AND STERLING SILVER

We make a beautiful and extensive line in Sash Brooches and Buckles, combining graceful, artistic designs with finest quality, workmanship and finish.

We manufacture in

Gold Filled and Sterling Silver

BROOCHES HAT PINS COMBS HANDY PINS
WAIST PIN SETS BARRETTES SCARF PINS
VEIL PINS LINKS BUCKLES SASH BROOCHES
BRACELETS and NECKLACES

Send for New Illustrated Booklet

C. Ray Randall & Co.

NORTH ATTLEBORO, MASS.

Address all orders and communications to Factory, North Attleboro, Mass.

NEW YORK OFFICE, 7 Maiden Lane
SAN FRANCISCO OFFICE, Henry M. Abrams Co., No. 717 Market Street
TORONTO, CANADA, Mr. A. E. Kentleton, 28 Toronto Street



3316

Our Large Line of Cigarette Cases

is distinguished by the same characteristics as the rest of our productions; original designs, best of workmanship and reasonable prices.

We received so many favorable criticisms on the **Purse Catalogue** we recently issued we decided to assemble our **Cigarette Cases** in a little **Folder.**

The above mentioned Folder was made and is now being mailed to the trade. If you failed to get YOURS, please notify us and we will send you one.

R. BLACKINTON & COMPANY

Established 1861 Trade Mark Silversmiths

New York Office: 15-17-19 Maiden Lane

Factory: NORTH ATTLEBORO, MASS.

THE RESTORATION of confidence in our Government and the approach of Christmas are having a decided effect on the activity of our factory. Our capacity is being taxed to its utmost and the indications are that orders unnecessarily delayed will be filled with difficulty if shipment is expected before Dec. 25th.

DON'T delay—write us immediately for photos and particulars of any desired article in Hollowware. We have unbounded confidence in our ability to interest you in both design and price.



No. C139. Dinner Plate, 10 in. Diam.

WE manufacture everything in sterling from the simple napkin ring to elaborate and inexpensive Tea and Dinner ware suitable for wedding and other gift purposes. Every description of Hollow, Flat and Toilet Ware.

Our line of Service Plates is unexcelled and cannot be duplicated.

Roger Williams Silver Co.

101 Sabin Street, - Providence, R. I.

The cut shows one of our best sellers, and is made in three sizes and at attractive prices.



"Hear What I Have to Say"

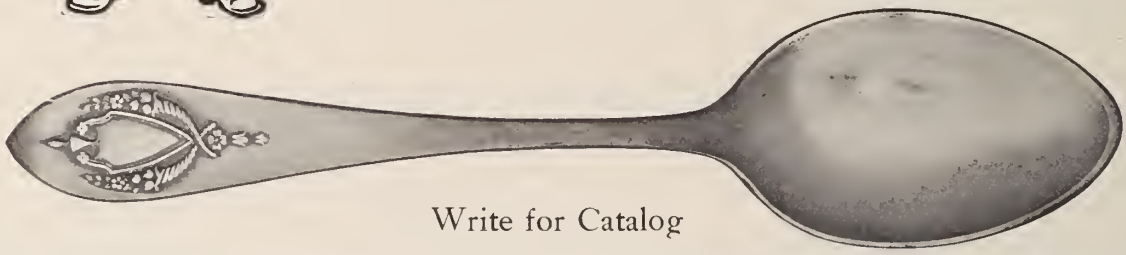
Ye Mount Vernon Pattern

STERLING SILVER TABLEWARE

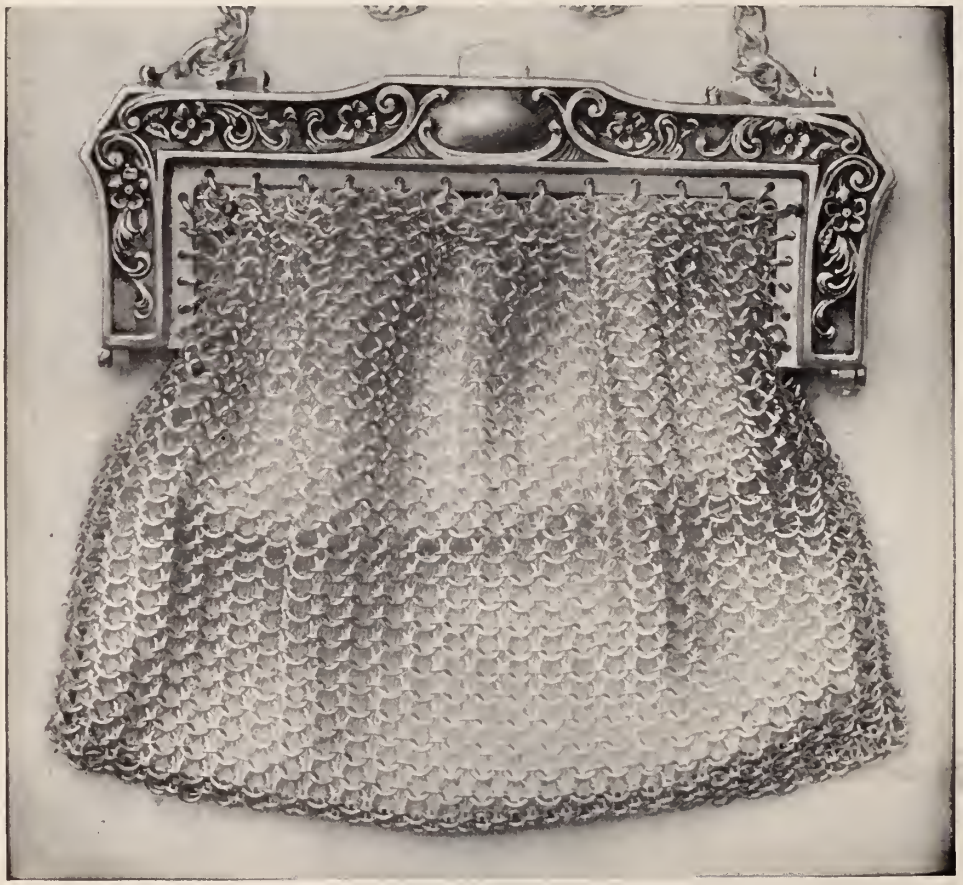
is made by ye good Silversmiths at GREENFIELD, MASSACHUSETTS, in ye shop of

Rogers, Lunt & Bowlen Co.

Jewelers don't *keep* this pattern
THEY *SELL* IT



Write for Catalog



Individuality

In your selection of bags it behooves you to buy those bags which stand out prominently as possessing an individuality of pattern, as opposed to the common goods scattered promiscuously around. You will find that the women know and discriminate in favor of the former every time. An inspection of the W. & D. line by you will lead you right.

Whiting & Davis Co.
PLAINVILLE, Norfolk Co. MASS.
New York Office
7 Maiden Lane
Chicago Office: Room 405, 103 State St.

Lockets Only

TRADE W. & H. MARK
INSIDE

3768.



¼ Gold Shell, Thin Models, All Sizes and Shapes, Engraved and Engine Turned.

ESTABLISHED
FIFTY-TWO YEARS

The W. & H. locket represents the highest attainment in mechanical skill and artistic design

Wightman & Hough Co.

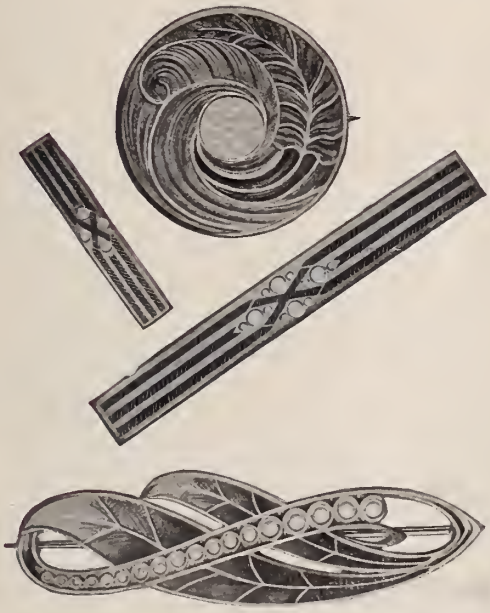
NEW YORK OFFICE
3 Maiden Lane

Providence, R. I.

Main Office and Factory { 7 Beverly Street
PROVIDENCE, R. I.

The Shepard Manufacturing Co.

MELROSE HIGHLANDS, MASS.



We are the leading manufacturers of high-class wares in Cloisonne French Transparent Enamels. Formerly these goods were made abroad, and the work done by hand, and the prices charged for the goods put them beyond the reach of the ordinary buyer. By our process of manufacture we are able to put on the market work that is equal in every respect, including design, finish, and the beautiful transparent effects that are obtained in the foreign productions, and at a price that is only a fraction of the cost of the imported articles. Many of our newest designs are made up from the advanced 1909 designs from Paris. The enamel fad is on in this country as well as in Europe, and we are the leaders in the line.

Our representatives are out with a full line of samples, and it would pay you to await their call, and to see our line before purchasing.

Our new Fall lines include the following:

Gentlemen's Vest Buttons	***Ladies' Dress Buttons***
Cuff Links	***Buckles***
Stick Pins	***Hair Pins***
Bon-Bon Boxes	***Hat Pins and Brooches***

They embody several of the latest creations from the celebrated French artists.

NEW YORK OFFICE: 15-17-19 Maiden Lane **CHICAGO OFFICE: 501 Heyworth Building**



All good things come to those who wait, and the December business has certainly been awaited with keen interest and hopeful anticipation. The usual Christmas shopping will shortly begin and the Jeweler should be there with the goods. We can be of service to you in many ways. Our stock is at your command.

Let us send you a set of our interchangeable initial and emblem Dumbbells and Scarfpins in handsome tray. It will add to the attractiveness of your window display. Write us for booklet.

HENRY FREUND & BRO.

"SELLERS OF SELLERS"
71 NASSAU STREET, NEW YORK
ELK, EAGLE AND MOOSE GOODS A SPECIALTY

Our Trade Mark, "The Rose," Stands for Quality and Excellence.



BATES & BACON

ATTLEBORO, MASS.

Makers of

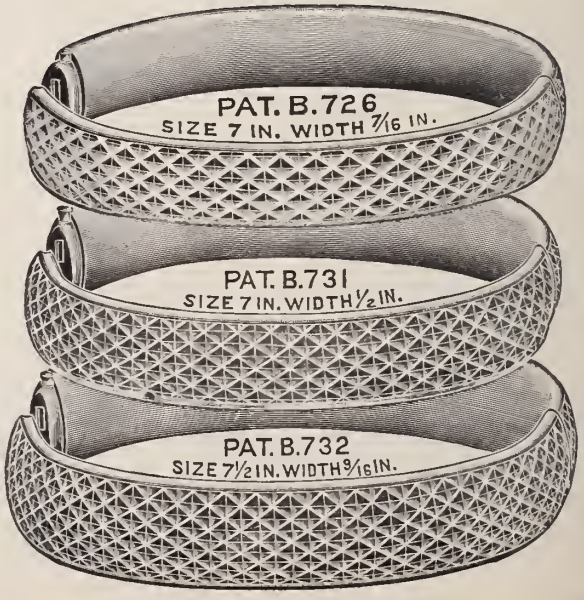
High Grade Gold Filled Chains, Lockets and Bracelets

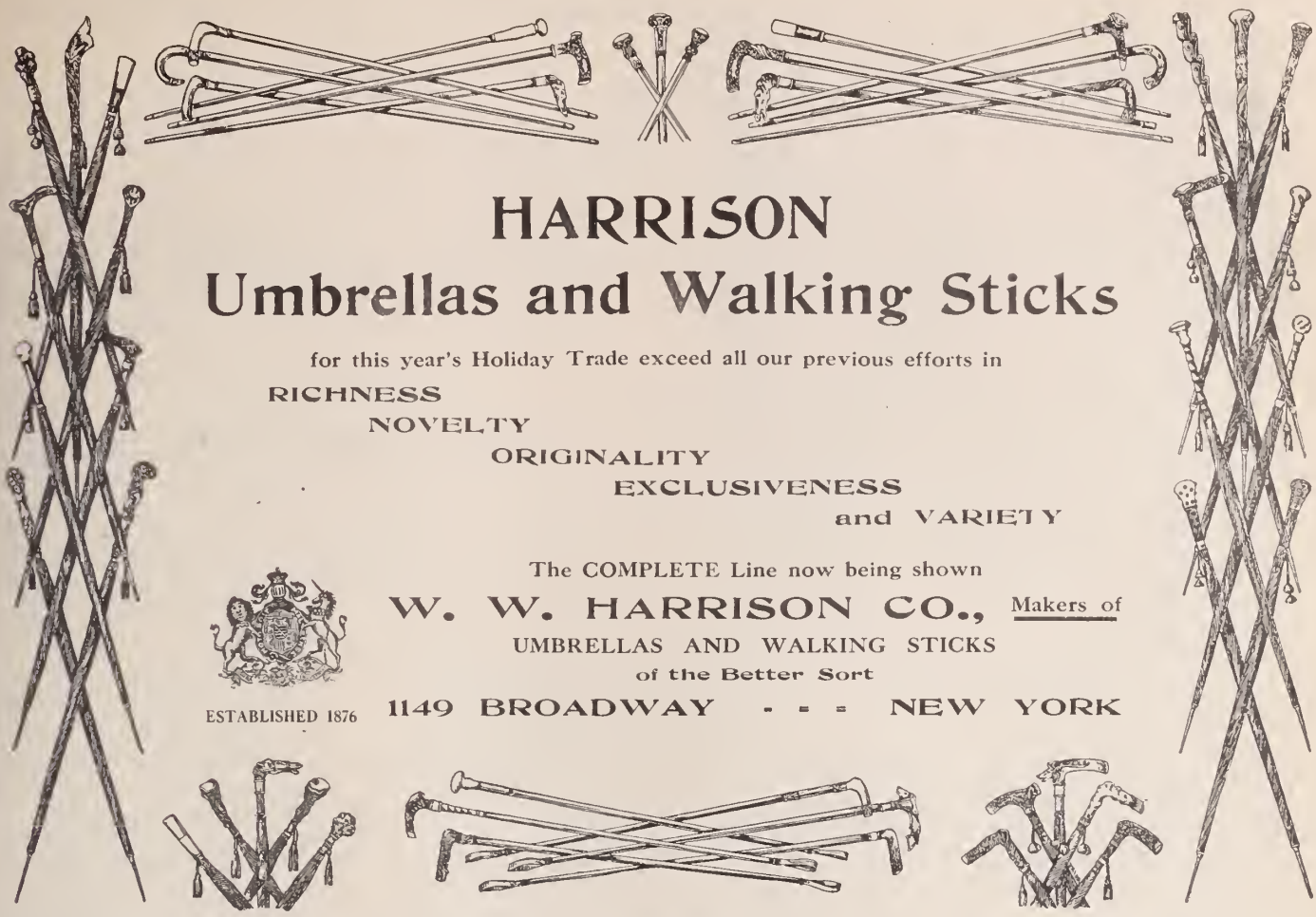
Another attractive "Winna" Bracelet; equally as striking as our Famous Corrugated Bracelets.

We make seven widths of oval bracelets. We are equipped to make any size oval shaped bracelet in joint and catch.

NEW YORK:
9 Maiden Lane.

CHICAGO:
103 State St.





HARRISON

Umbrellas and Walking Sticks

for this year's Holiday Trade exceed all our previous efforts in

RICHNESS
NOVELTY
ORIGINALITY
EXCLUSIVENESS
and VARIETY

The COMPLETE Line now being shown

W. W. HARRISON CO., Makers of
UMBRELLAS AND WALKING STICKS
of the Better Sort

ESTABLISHED 1876 1149 BROADWAY - - - NEW YORK

FROM ITALY

A LARGE SHIPMENT OF **CORAL** JUST RECEIVED, CONSISTING OF

Coral Cameos Cabochons Necklaces
Buttons for Earrings Pear Shapes for Pendants

FROM THE INEXPENSIVE TO THE HIGHEST GRADE OF JAPANESE CORAL OF BEAUTIFUL PINK

Importers of Precious Stones
Manufacturers of Artistic Jewelry

VAN DUSEN & STOKES CO.

1123 Chestnut Street, Philadelphia



The Goods You Need!

ALLSOPP & ALLSOPP'S

Diamond Jewelry Line

Sells in hard times as well as in good times

Because it is

Inexpensive

These goods combine all the artistic qualities of higher priced lines at HALF the cost.

Mounted goods only

Brooches	Veil Pins
Baskets	La Vallieres
Barrettes	Collar Pins
Bracelets	Scarf Pins

"TOPPY" Trade Mark

18 Columbia Street, NEWARK, N. J.



DO YOU REALIZE what it means to manufacture gold chains of excellent quality and faultless construction and sell them at prices much below what the retailer ordinarily pays for chains of similar quality? It means that we have a well organized factory and prefer selling these chains ourselves directly to the trade, thereby giving you the benefit of what it would cost to maintain a necessarily expensive organization of traveling men.

THAT NEW CHAIN we are exploiting is solderless and flexible, without stringing, 15-inch lengths only. IT SELLS AT SIGHT.

Write for a sample.

ALOIS KOHN & CO., 16-18 Maiden Lane, New York

1850 MAKERS OF GOLD CHAINS 1908

TRADE-MARK

The Holiday Spirit is manifest everywhere

The buyers will soon be selecting gifts and indications point to a good season.

You are not fully equipped unless you have bought some of our offerings.

Buy early!



The KREMENTZ BODKIN-BACK DRESS SET

A Holiday Suggestion

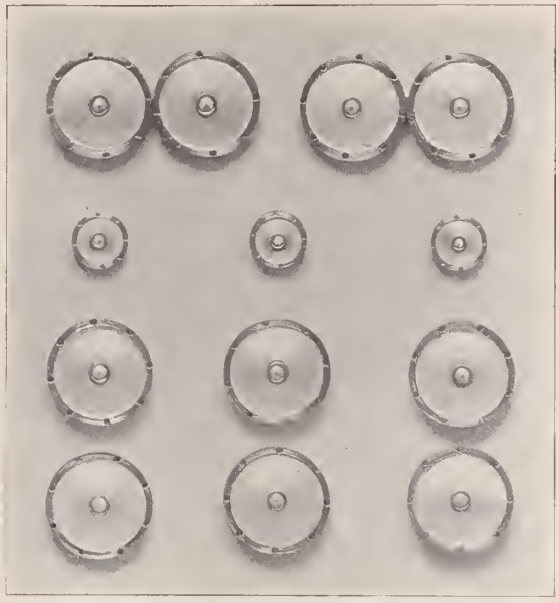
A Structural Advance

THE ADDITION of appropriate Cuff Links to Krementz Bodkin-Back Studs and Vest Buttons constitutes a DRESS SET possessing superior structural features while conforming to the Krementz standard of design, workmanship and finish. ¶ The Krementz Bodkin-Back principle, dispensing with solder, springs and tubes, unites the utmost strength with the greatest simplicity. There is nothing to bend, break or get out of order.

The KREMENTZ BODKIN-BACK DRESS SET

is sold at a very moderate price, which enables you to make ready sales at a liberal profit.

Prices on the entire line are in the same proportion.



The KREMENTZ BODKIN-BACK DRESS SET

is made in a large variety of patterns.

While being a safe and staple line, these goods are particularly well adapted to Holiday requirements.

GUARANTEE: If for any cause whatever, a "Krementz Bodkin-Back" Stud or Vest Button should be damaged either in the hands of the dealer or wearer, a new one will be given in exchange without charge. "Krementz Bodkin-Back" Studs and Vest Buttons are made in large variety of patterns in 14-Kt. gold and platinum, set with pearls and diamonds.

Patented February 16, 1904

KREMENTZ & CO.

Manufacturers of

Fine Gold and Enamel Diamond Jewelry in 14-Kt. only

MADE EXCLUSIVELY FOR FINE RETAIL JEWELRY TRADE

BRANCH
San Francisco Office
722 Shreve Bldg.

Factory and Main Office
NEWARK, N. J.

BRANCH
New York Office
1 Maiden Lane

THE STATUS OF MEN'S JEWELRY

TRADE D MARK

MEN used to wear a great deal of Jewelry. The tendency now is toward quality rather than quantity. Higher standards prevail. Durand Jewelry for Men has helped to raise that standard. It satisfies the higher demand. There is prestige and profit in carrying the better goods. The Durand lines appeal to Holiday trade. Ideal presents for men.

TRADE D MARK

DURAND & CO.

49-51 FRANKLIN STREET
NEWARK, N. J.



OSMUN-PARKER MFG. CO.

MAKERS OF

Fine Pearl and Diamond Goods

338 Mulberry Street
NEWARK, N. J.

"THE BRACELET HOUSE"

GOLD BRACELETS of every kind
For WOMAN, MISS OR BABY

KENT & WOODLAND

16 John Street, New York

Factory, Newark, N. J. San Francisco, Julius A. Young



BELINE & GLASSER

Silversmiths and Goldsmiths

Makers of High Grade

Gold Mesh Bags

Vanity Cases and
Cigarette Cases, etc.

ALSO SILVER MESH BAGS



49 SECOND ST.
NEW YORK

Trade-Mark Telephone 6383 Orchard

Ever Popular Necklaces

14Kt. 

Only

THOUGH FASHION is fickle in many ways, there is one adornment to which she is ever loyal the Necklace. Its popularity has been increased by the superior

Gold Bead Necklaces

made by this house. They claim and merit the first place in the esteem of the trade and the favor of consumers. Prime holiday favorites.

These Necklaces introduce interesting variations of size and arrangement. Vermicilli decorations are notable. Gems are used to produce new alternations. Also plain and decorated combinations. Even and graduated sizes. Oval-shaped beads, etc. There's nothing better than the best.

Day, Clark & Co. Twenty-three Maiden Lane

NEW YORK

G. R. HOWE
W. T. CARTER
W. T. GOUGH

ESTABLISHED 1841 BY A. CARTER

F. R. HORTON
F. W. STANBROUGH
H. L. FARROW

CARTER, HOWE & CO.

TRADE-MARK

TRADE-MARK

MANUFACTURERS OF

GOLD JEWELRY

ARTISTIC—SALABLE—RELIABLE

Most Comprehensive Line Offered

9-11-13 Maiden Lane, New York

Factory, Newark, New Jersey

B. M. Shanley, Jr., Co.

Our Selection in Fine Gold Goods, 14 and 18 Kt.:

MESH BAGS
VANITY BOXES
CARD CASES
BROOCHES
LA VALLIERES
BUCKLES
LOCKETS
EYEGLASS CASES
MATCH SAFES
PENKNIVES
KEY RINGS
KEY CHAINS
SIGNET CARVED RINGS
SCARF PINS

New York Salesroom: 527 Fifth Ave., Night and Day Bank Building

Office and Factory: 11-13 Governor Street, Newark, N. J.



Popular Priced 14 K. and 10 K. Jewelry

Grape Jewelry

A Large and Varied Line of these Ready Selling Goods in

Scarf Pins **Brooches**
La Vallieres **Festoons**

To the Jobbing Trade Only

MILTON L. ERNST

TWELVE DUTCH STREET - - NEW YORK

Some Significant Facts

for the Consideration of the Wide-Awake Jewelry Buyer

We are Manufacturers and have sold more goods in the year 1908 than we did in 1907. Why? The answer is in the character of the goods themselves.

We make a line that the Retailer sells. It is easy to blow in an advertisement, but a trial of the line will convince you that what we state are facts.

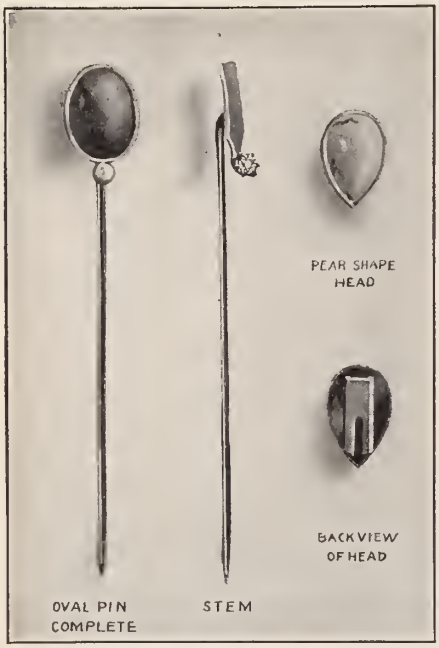
All the style and careful workmanship employed in 14K. and 18K. factories are employed in ours and we defy competition in the appearance of our line with any 10K. line made. Many high grade stores who never handled a piece of 10K. goods are now handling our buttons, scarf pins, etc. Why?

Think it over and if you are not now a customer let us convince you of the goods themselves.

The Keller Jewelry Mfg. Co.

Factory: 251 N.J.R.R. Ave. NEWARK, N. J.

64 Nassau St., New York



Interchangeable Scarf Pin

PATENTED AUG. 25, 1908

Now made in three shapes: oval, long oval and pear, all fitting same stem.

Just snap 'em on!

Only one diamond (or pearl) needed for a set of any number of tops.

Mounted in 14 kt. only, in Lapis, Coral, Amethyst, Topaz, Jade, Turquoise Matrix, etc.

ROTHSCHILD BROS. & CO.

TRADE (R) MARK

The Locket House 51-53 Maiden Lane, New York

TRADE (O) MARK.

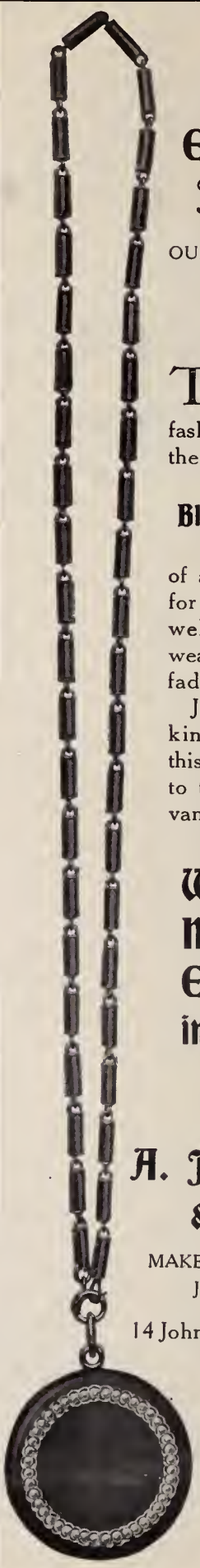
SNOW & WESTCOTT CO.

21 MAIDEN LANE, NEW YORK

JAMES P. SNOW CHAS. E. WESTCOTT

Makers of Fine Gold

BROOCHES



Black Enameled Jewelry

OUR SPECIALTY

THE reports from the fashion centers of the world are that

Black Jewelry

of all kinds, both for mourning as well as regular wear, is the latest fad.

Jewels of all kinds mounted this way show up to their best advantage.

We Make Everything in Black

A. J. Hedges & Co.

MAKERS OF 14 K. JEWELRY

14 John St., New York

14 K

Trade-Mark.



The R. S. Cigar Cutter

In Sterling Silver, Plain and Engraved; and 14 k. Gold, Plain and Engraved, also Set with Diamonds.

A Novelty

Unlike all other cigar cutters, this one lies flat in the pocket—does not get out of order.

A Good Article



We Push It

Our advertising makes the customer want it; his friend sees it and he wants it. An endless chain of customers.

A Good Seller



Trade supplied by

Enos Richardson & Co.
23 Maiden Lane, New York.
717 Market St., San Francisco.
J. A. YOUNG.

Enos Richardson & Co.

23 MAIDEN LANE NEW YORK, N. Y.

TRADE MARK

MANUFACTURERS OF

14 K. Gold Jewelry

Handy Pins	Shirt Studs	Hat Pins
Safety Pins	Fobs	Scarf Pins
Brooches	Tie Clasps	Barrettes
Link Buttons	Veil Pins	Belt Pins

10 K. and 14 K. Neck Chains and Guard Chains

Plain and Jeweled Lorgnette Chains

SAN FRANCISCO OFFICE: J. A. YOUNG, 717 MARKET STREET



Sterling Mesh Bags

also gold lorgnette and neck chains

Trade W B Mark

Weizenegger Bros.
358 Halsey St., Newark, N. J.
N. Y. Salesroom: 396 Broadway

Geo. O. Street & Sons

35 Maiden Lane, New York

Established 1837

RINGS
SLEEVE-LINKS
SCARF-PINS
FOBS AND SEALS

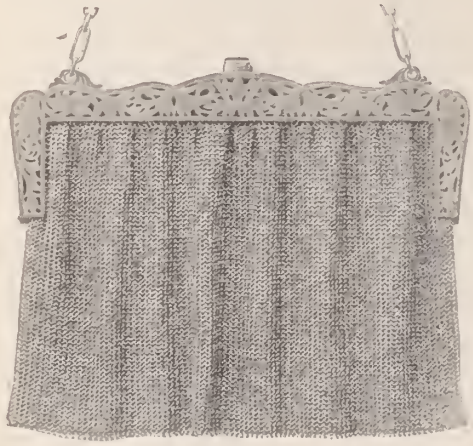
Agents for the Pacific Coast
SCHWARZKOPF & PENNIMAN
340 S. Broadway, Los Angeles, Cal.

TRADE S MARK

I. N. LEVINSON, President ESTABLISHED 1865 H. S. MORRIS, Sec. and Treas.

S. COTTLE COMPANY

Makers of High-Grade Gold, Silver, Gun Metal Novelties



Mesh Bags
Buckles
Card Cases
Chatelaines
Vanity Cases
Sash Pins
Purses
Hat Pins

S. COTTLE CO.
31 EAST 17th STREET
NEW YORK

PARIS, 28 Rue D'Hauteville



Send for Sample of above Combination Set

Azurite - Malachite Matrix

A BEAUTIFUL BLENDING OF BLUE, GREEN AND BROWN.

A new HARD variety, entirely different from any stone heretofore shown on the market, AND GUARANTEED TO BE AS HARD AS TURQUOISE.

WE SELL THE STONE LOOSE AS WELL AS MOUNTED

The Barber Jewelry Mfg. Co.
36 Gold Street, New York
Send for Catalog

EARRINGS

and Earrings with Brooches to match in Pearl, and Pearl and Semi-Precious Stones combined

LEE-DODD COMPANY, MAKERS OF FINE JEWELRY
67 Hamilton Street, NEWARK, N. J.



SEND FOR OUR NEW HOLIDAY STYLES

Gold Filled Initials and Fobs

Solid Gold Monograms, Ladies' Belt Buckles, Pins, Etc.

THOMAS J. DUNN CO.
108-1 Chambers St. NEW YORK

DIAMOND MOUNTINGS

We Make a Line of Cluster Work at

50 PER CENT. LESS THAN OTHERS

Order Work Promptly Done



Full Plat. Cluster $4.25

KAUFER, KRENGEL & CO.
102-4 Fulton Street :: :: NEW YORK

Full Plat. Cluster $4.75

LOUIS G. SCHLEHR
MANUFACTURING JEWELER
178-180 Ellicott St., Buffalo, N. Y.

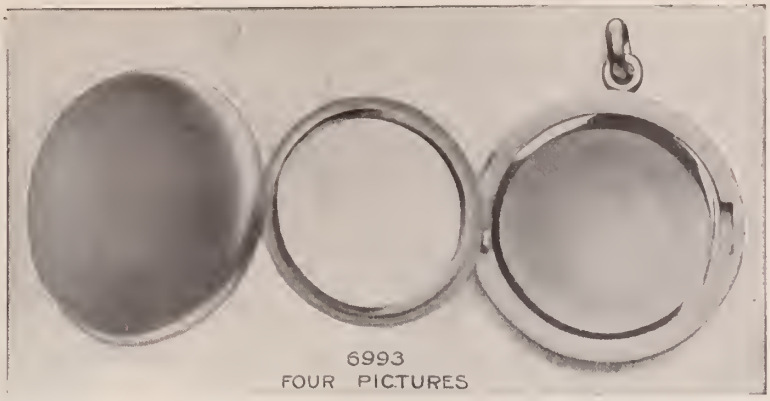
Rings; Diamond Mountings, Diamonds and Precious Stones, Badges, Class Pins

General Repairing Artistic Engraving

All Out-of-town Work returned within 3 days from date received

LOCKETS

Every Size
Every Shape
Every Style
One Picture
Two Pictures
Three Pictures
Four Pictures



LOCKETS

For Gentlemen
For Ladies
For Children.
Illustrations
And Price List
Furnished Upon
Application

THOMAS W. ADAMS & COMPANY

MANUFACTURERS OF 14K. GOLD JEWELRY

15 MAIDEN LANE, NEW YORK
103 STATE STREET, CHICAGO

TRADE **A 14 K** MARK

FACTORY
83 UNION STREET, NEWARK, N. J.

COMPASS CHARMS · JOCKEY CHARMS · STONE HEARTS · SAFETY PINS · CROSSES · STONE CROSSES · FOBS WITH SEALS · FOBS · SEAL CHARMS · SLEEVE LINKS · BANGLES · SCARF PINS

The Allsopp Rings



A ★
TRADE-MARK.

The Up-to-Date Line of **Signet and Set Rings**



In twenty years we have built up a business second to none in RINGS EXCLUSIVELY

Allsopp QUALITY, DESIGN AND WORKMANSHIP

Appeal to the Most Fastidious. It Will Pay You to Examine a Selection Package.

Allsopp Bros. Allsopp Building, Newark, N. J.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

J. B. BOWDEN & CO.,

15, 17, 19 Maiden Lane, 2d Floor, NEW YORK.



E. A. LEHMANN & CO.

Manufacturing Jewelers

DIAMOND MOUNTINGS

Special Order Work Repairing of Jewelry
Suggestions and Designs Made

49 John Street NEW YORK





ALL KINDS OF

INITIALS ORNAMENTS AND MONOGRAMS

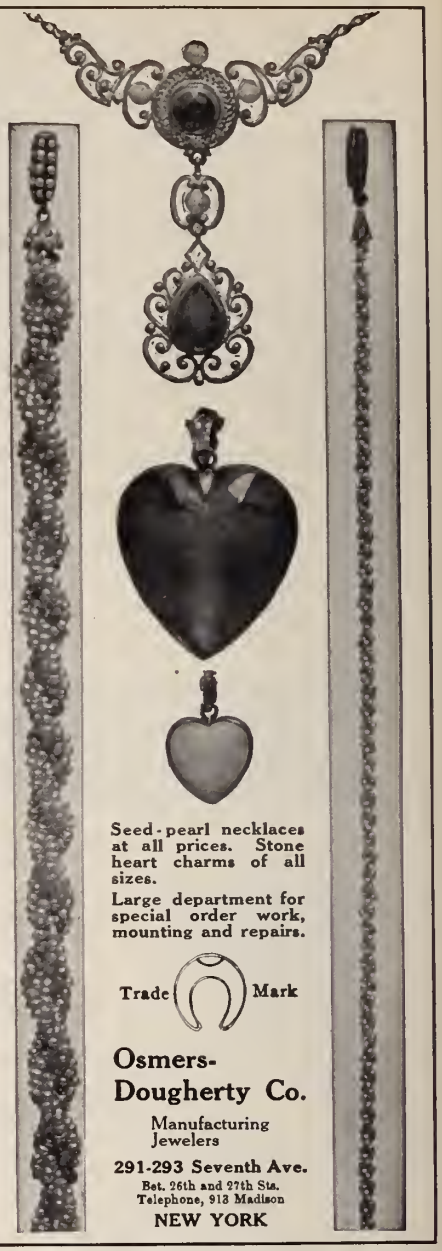
Inlaid in

TOILET ARTICLES CANES UMBRELLAS ETC.

as shown in the illustration herewith, flush with the wood.

Waldron & Carroll

34 WARREN ST· NEW YORK CITY



Seed-pearl necklaces at all prices. Stone heart charms of all sizes.

Large department for special order work, mounting and repairs.

Trade Mark

Osmers-Dougherty Co.

Manufacturing Jewelers

291-293 Seventh Ave.

Bet. 26th and 27th Sts.
Telephone, 913 Madison

NEW YORK



"GYPSY" SAFETY GUARD BRACELET

SAFETY GUARD BRACELETS

Made in all modern styles, 10 and 14 kt.

We will apply this guard to any style bracelet except links, for **$1.75** to **$2.00** each.

A HIT—MERRY WIDOW RINGS

J. Bulova Co., 51-35 Maiden Lane, New York



Send for Selection

1916C. 1915T. 1911C. 1941C. 1913T. 1912T

"MERRY WIDOW RINGS"

W. S. HICKS' SONS, Manufacturers of All Styles **GOLD AND SILVER PENCILS**



Factory
231-233-235 Greenwich Street, New York

15-17-19 Maiden Lane NEW YORK

Silversmiths Building

CHARLES M. PRIOR, Designer

Designs for Gold and Silversmiths

Etching
Engraving
Chasing
Modeling

'Phone 1639 Gramercy

24-26 East 21st St., NEW YORK

THE GREAT AMERICAN JEWELRY CATALOG

Is a publication of real practical value; it truthfully illustrates those lines of merchandise; best adapted to the needs of the *Jewelry Trade;* its reliability is unquestionable.

SAFETY

With implicit confidence you can use it when ordering goods; it insures you against deception; remember, for every dollar's worth of merchandise you buy you are obtaining positive, intrinsic value.

Write for this catalog; it means much to you.

THE OSKAMP-NOLTING CO.

Mammoth Wholesale Jewelers

411-413-415-417 Elm St., CINCINNATI, OHIO

Gems and Precious Stones

Cloth, postpaid, $1.00. Published by the Jewelers' Circular Pub. Co., 11 John St., New York.

HOLIDAY LEADERS



We sell a most exclusive selection of

Novelty Jewelry

in the regular Chopard standard—a standard long since set by the unusual excellence of our now deservedly famous

Jet Jewelry

We've COMBS, BARRETTES, BROOCHES, HATPINS, BUCKLES, LAVALLIÈRES, BAYADERES, LORGNETTE CHAINS, MESH BAGS, ETC.

SPECIAL STRING PEARLS at SPECIAL PRICES.

NECKLACES, COLLARS and SAUTOIRS.

Every piece so attractive that sight means sales. Write for a selection.

Chopard Frères Co.
56 Maiden Lane,
NEW YORK CITY
Factory, 35 Rue des Trois Bornes,
PARIS, FRANCE

Selection Packages Cheerfully sent to Responsible Jewelers



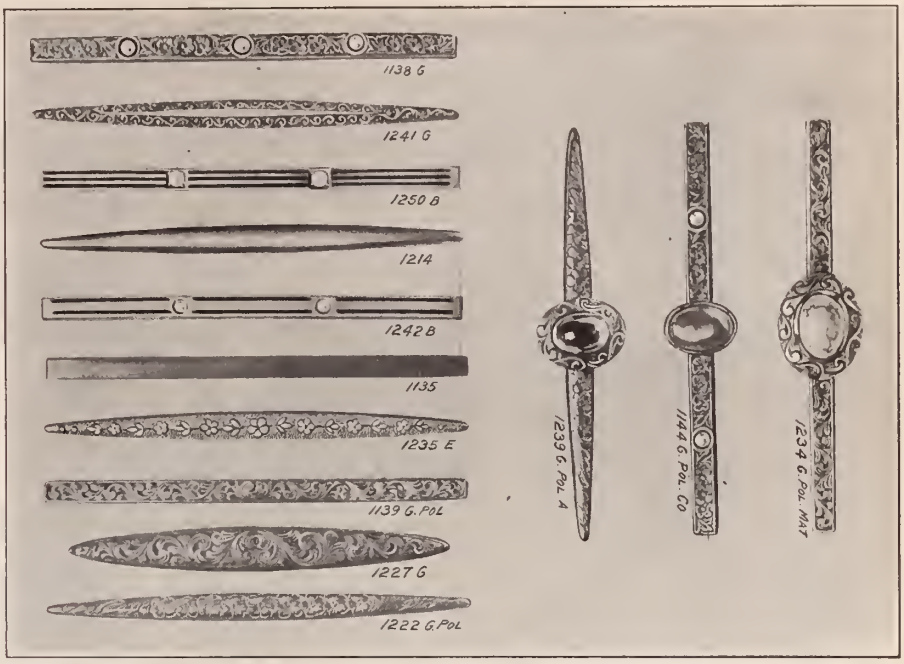
131/61

With Assorted Stones $2.50 Each

With Rose Diamond $3.25 Each

Less 6%

Adrian J. Morais
Room 304 Godchaux Bldg., New Orleans, La.



Illustrations about three-quarters actual size.

Veil Pins

We believe that this line of Veil Pins is as good property as any retailer can possibly have in stock this season.

They are beautifully made and finished, and look exactly like the higher-priced 14-K. ones, that cost $6.00 to $10.00.

These range in price from $1.90 to $4.50.



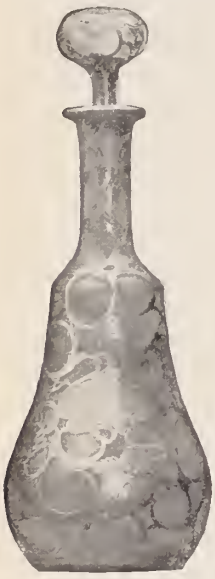
KOHN & CO
CAMP & ORCHARD STS.
NEWARK N.J.
1Ko

The Comb House

WE MANUFACTURE something like 2,500 new designs, all of which are made up in 14-K., 10-K., sterling and gold-filled stock, for the enterprising jewelry trade, that are ready for immediate delivery. Our holiday line is now ready for your inspection. ¶ We are also manufacturers of an exclusive line of REAL Tortoise Shell Hair Ornaments for the fine trade, including the large Barrettes now so much in demand.

Selection Packages Cheerfully Sent Responsible Jewelers

Wagner Comb Manufacturing Co.
Hartford Building, 41 Union Square, - - NEW YORK



Do you know that

SILVER DEPOSIT WARE

worthy of the name should improve in appearance when in use? That is true of our goods because the silver is heavy and the engraving is bold and deep so that when the article is in use the engraved effect is brought out strong and the contrast is more pleasing to the eye than when new. This is a feature you should consider because you do not want goods that become unsalable when in stock.

What we state about our deposit goods is also true of our line of

PHOTO FRAMES, CLOCKS, BELT BUCKLES, Etc.

All of our goods are hand engraved and etched, not die or machine work. It cost us more to make but the price to you is the same as you pay for the imitation.

We make a large assortment of inexpensive articles as well as the more costly pieces and as our prices are uniformly low our goods are in demand at all seasons of the year.

SCHARLING & CO.

Factory and Office, 755-757 Summer Ave., Newark, N. J.

Show Rooms represented by
W. B. POWELL, 35 Maiden Lane, New York GEO. H. THOMAS, Heyworth Bldg., Chicago, Ill.
M. L. LEVY & CO., 2447 Jackson St., San Francisco, California



That New Thing!

Try our dozen assortment of four sizes for **$9.00** less the cash discount

Assorted Colors and Sizes

Metalized Rose Hat Pins

Made from Real Live Roses

Chas. L. Trout & Co. MANUFACTURERS

2 Maiden Lane, New York

BAR AND VEIL PINS

In 14 Kt.

All pearl and in combination with colored stones

CROSSMAN COMPANY

3 MAIDEN LANE NEW YORK



No. 58

THE ARCHIBALD-KLEMENT LINE OF

SILVER DEPOSIT WHISKY BOTTLES

Distinguishable for their dignity of design and excellence of finish. Made in full quart size, four designs—Narrow Strap, Broad Strap, Rye, Thistle. Shield space for monogram, sterling silver corkscrew tops. ¶ Highball and whisky glasses to match each design.

Full line of the foregoing, and any other desired pieces in the A-K Silver Deposit Ware, sent on approval.

ARCHIBALD - KLEMENT CO.
Sample Rooms: 341-347 Fifth Ave., N. Y.
Factory: NEWARK, N. J.

WM. SMITH & CO.

OFFICE: Established 1854. MANUFACTORY:
9-13 Maiden Lane, New York 61 Peck St., Providence, R. I.

Manufacturers of GOLD AND SILVER CHAINS
GOLD, SILVER AND PLATED CHAIN TRIMMINGS

Also GOLD AND SILVER KEY CHAINS AND BRACELETS

LEROY W FAIRCHILD. GOLD PENS.

FAIRCHILD & COMPANY

29 & 31 EAST 22D STREET
NEW YORK CITY

PENCILS
PENHOLDERS
FOUNTAIN PENS
THERMOMETER CASES
IN GOLD AND SILVER IN
NEW AND UNIQUE DESIGNS

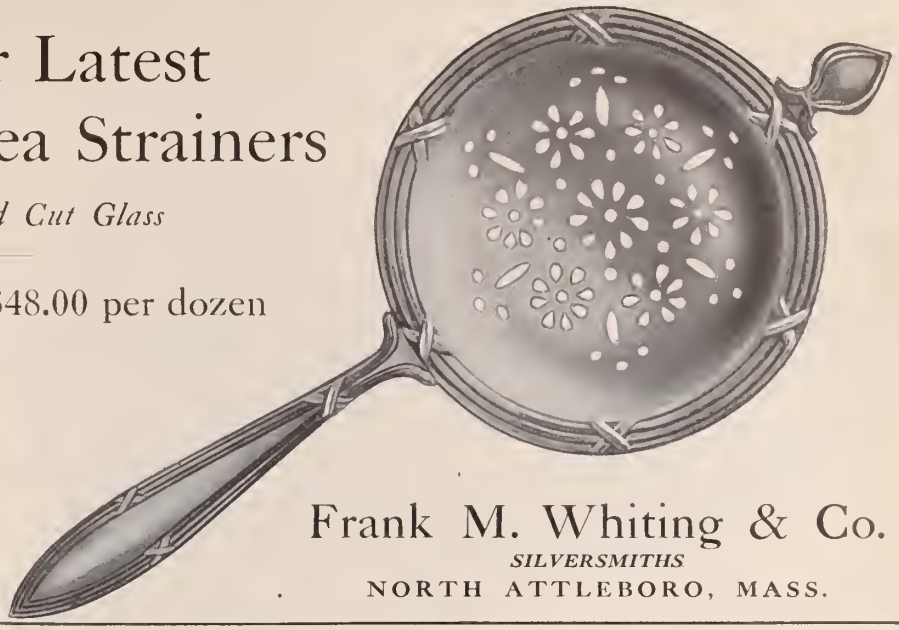
BEFORE PURCHASING INSPECT OUR LINE.

One of our Latest Novelties in Tea Strainers

Made in Silver and Cut Glass

Prices from $18.00 to $48.00 per dozen





NEW YORK OFFICE: 320 Fifth Avenue

Frank M. Whiting & Co.
SILVERSMITHS
NORTH ATTLEBORO, MASS.



No. 3325C.

BROOCHES

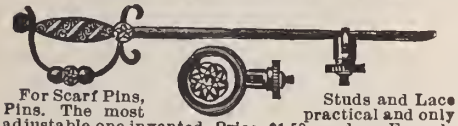
New Goods.
New Styles.

All the popular stones: Lapis Lazuli, Amazonite, Amethyst, Topaz, Jade, Garnet, Turquoise Matrix, etc.

Trade Mark.

The EDWIN LOWE & CO., Inc.
F. W. BODWELL, Pres. & Gen. Mgr.
116 Chestnut St., PROVIDENCE, R. I.
New York Representative: E. T. Wilson, 180 B'way. Western Representative: S. H. Brower.

THE CROHN PATENT SAFETY GUARD

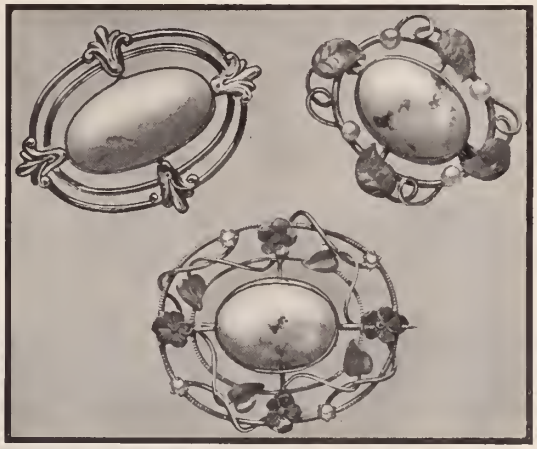


For Scarf Pins, Studs and Lace Pins. The most practical and only adjustable one invented. Price, $1.50 per doz. For sale by all wholesale jewelers and material houses. Sample by mail, 25c.; in 10k. gold, $1.00; 14k., $1.25. M. CROHN, Maker and Inventor, 48 and 50 Maiden Lane, N. Y.

10K. GOLD JEWELRY
IS OUR SPECIALTY

Turquoise Matrix Brooches

Write Us About Them



Turquoise Matrix Scarf Pins

You Need Them in Your Line

W. E. RICHARDS CO.
Manufacturers for the Jobbing Trade
ATTLEBORO, MASSACHUSETTS
NEW YORK OFFICE, 9-11-13 Maiden Lane

Pryor Manufacturing Company

Do not consider it too late to order for the Holidays as we give below a list of articles we can despatch the same day we receive orders.

MESH BAGS	CARD CASES	PENKNIVES	HAT PINS
PICTURE FRAMES	MATCH SAFES	MEN'S CARD CASES	FOBS
DRESSING MIRRORS	CIGARETTE CASES	EYEGLASS CASES	LINKS
VANITY BOXES	KEY RINGS	BUCKLES	

Factory and Office
Governor and Vine Streets
NEWARK, N. J.

Trade NPC Mark.

NEW YORK OFFICE
4th St. and Fifth Avenue
(Night and Day Bank Bldg.)

ANNOUNCEMENT

Something New—Something Good

The Dyer One Piece Collar Button

Made in Solid Gold, ¼ Gold, and Rolled Gold Plate, in all sizes. A button made upon an entirely new principle and a little better than the best. Samples ready December 15th.

DYER COLLAR BUTTON COMPANY

Maintien Brothers & Elliot

Controllers and Distributors

New York Office, 9 and 11 Maiden Lane
Chicago Office, Heyworth Building

North Attleboro, Mass.

AT YOUR SERVICE

37TH NEW ISSUE OF THE STANDARD AMERICAN CATALOGUE

Maker of Prices in the New York Market for more than 37 years

EVERYTHING IN JEWELRY AND KINDRED LINES

Illustrates carefully selected, choice and Reliable Goods only.

UNIFORM LIST PRICES. SENT FREE

S. F. Myers Co.

47-49 Maiden Lane, New York

"GET NEXT" BUY

EDERERMAKE

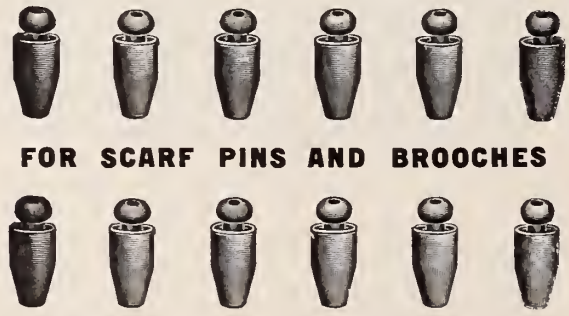
"THREE ★ ★ ★ STAR"

CHAIN No. 999 Asst.

COMING SEASON IF NOT BEFORE

"HOLD-ON" CLUTCH





FOR SCARF PINS AND BROOCHES



14K. GOLD PLATE
SUPERIOR TO ALL OTHERS

Pat. May 20, '02
To Release
Pull the Ball

PRICE 50 CENTS

Pat. May 20, '02
Attached
to Scarf Pin

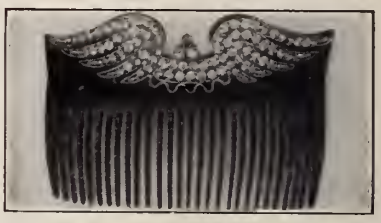
ADVANTAGES:

1. ***It Holds***—The harder you pull, the tighter it holds.
2. ***To Release***—Raise the clutch and pull the ball.
3. ***All One Piece***—No parts to lose.

HOLD-ON CLUTCH CO. 33 GOLD STREET **NEW YORK**

STANDARD IN

Stone Combs and Hat Pins



Our line of White Stone Combs forms a class by itself. They are warranted to retain their brilliancy, and should any of the stones fall out, either in the hands of the dealer or consumer, we will repair free of charge. This guarantee assures customers and makes sales.

Our line of Combs and Hat Pins consists of over 100 new styles of exclusive designs which sell at popular prices.

On application we will send a selection on approval, with all charges paid

JOSEPH W. HELLER

Manufacturing Jeweler

White Stone Novelties

59 PAGE STREET PROVIDENCE, R. I.

NEW YORK OFFICE: 15-17 MAIDEN LANE
(Silversmiths Bldg., Room 1710)

A Page from the most attractive and useful

Gift Booklet

ever published. Send for a copy. You will use it continually until January 1st.

MERCANTILE FOUNTAIN PEN

THE STANDARD MAKE



No. 1-A Chased	No. 1-A Gold Bands	No. 9-A Gold M'nt'd	No. 3-A Gold Filigree
$1.50	$2.50	$4.00	$7.50

Many other Styles and Designs in stock
Any desired Gold Pen Point can be supplied
In Attractive Holly Boxes

Complete catalogues showing all lines, with trade terms, sent on request. Write to-day.

Immediate attention given Christmas orders

Aikin-Lambert Co.

15-19 Maiden Lane, New York
138A St. James St., MONTREAL

PHONE: 801 JOHN ESTABL: 1876

MORRIS SCHIFF

82-84 Nassau St. NEW YORK



Manufacturer of
DIAMOND MOUNTINGS, LOCKETS, BUTTONS, BRACELETS, RINGS, Etc.

Special attention paid to order work and repairing

If you want good work, send it to me. One trial will convince you that it will pay you to send me your work. Highest prices paid for old gold and silver.

New York Tortoise Shell Co.
13 E. 30th St.
Just East of 5th Ave.
NEW YORK

SHELL

Manufacturers of Fine
TORTOISE SHELL GOODS
Repairing given prompt Attention

HUTCHISON & HUESTIS

RING MAKERS

FOR THE JOBBING TRADE



Signet Rings
Serpent Rings, Diamond Rings
Diamond Mountings

Up-to-date STONE RINGS

Made in AMAZONITE, LAPIS LAZULI, OPAL MATRIX, BLOODSTONE, TURQUOISE MATRIX, SARDONYX, JADE, CORAL

NEW YORK: 3 Maiden Lane CHICAGO: Columbus Building, Harry H. Miller
FACTORY: 185 Eddy Street, PROVIDENCE, R. I.

EVERYTHING IN LOCKETS



Our thin

MODEL

one of the most popular

LOCKETS

on the market, having as usual the three fundamental principles for which our line is famous,

Quality, Workmanship, Finish.

S. K. Merrill Company

TRADE SKM CO MARK

Locket Makers
To the Wholesale Jewelers of the world.
United States of America

"WELL — HERE WE ARE AGAIN"

"New Ideas Ready"

You're invited to visit us or write us to call

NORTH-EAST-SOUTH-WEST



VERIBEST

Trade-Mark Reg. U. S. Pat. Off.

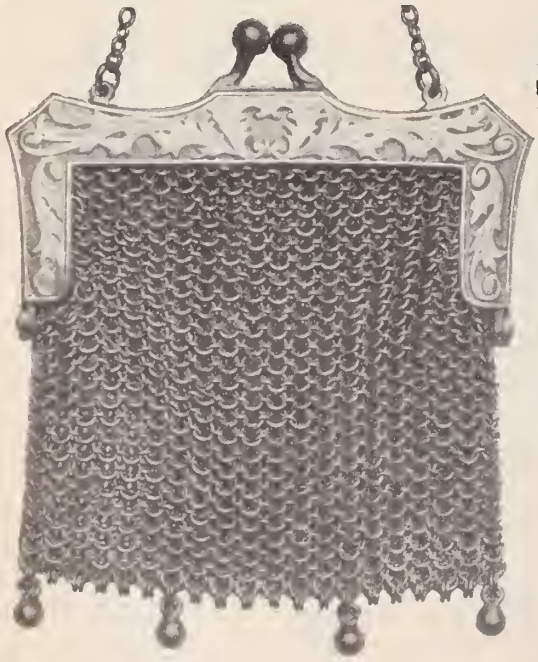
Gold Star S. & B. L. ★ CO. Guaranteed

LOCKETS

S. & B. LEDERER CO.

VERIBEST Locket Makers for the Jobbing Trade Only

11 Maiden Lane, New York City 100 Stewart St., Providence, R. I. 131 Wabash Ave., Chicago, Ill.



Mesh Bags

In Sterling and German Silver

With either Gilt or Oxidized Finish

The general popularity and usefulness of these bags have made them a staple. The jeweler's stock is incomplete without them.

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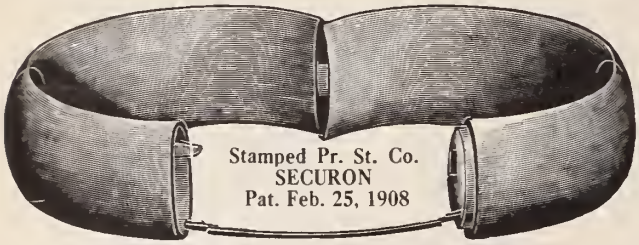
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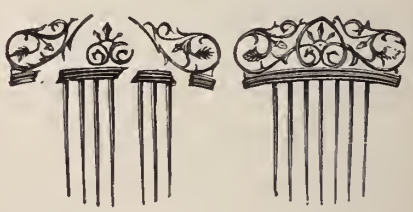
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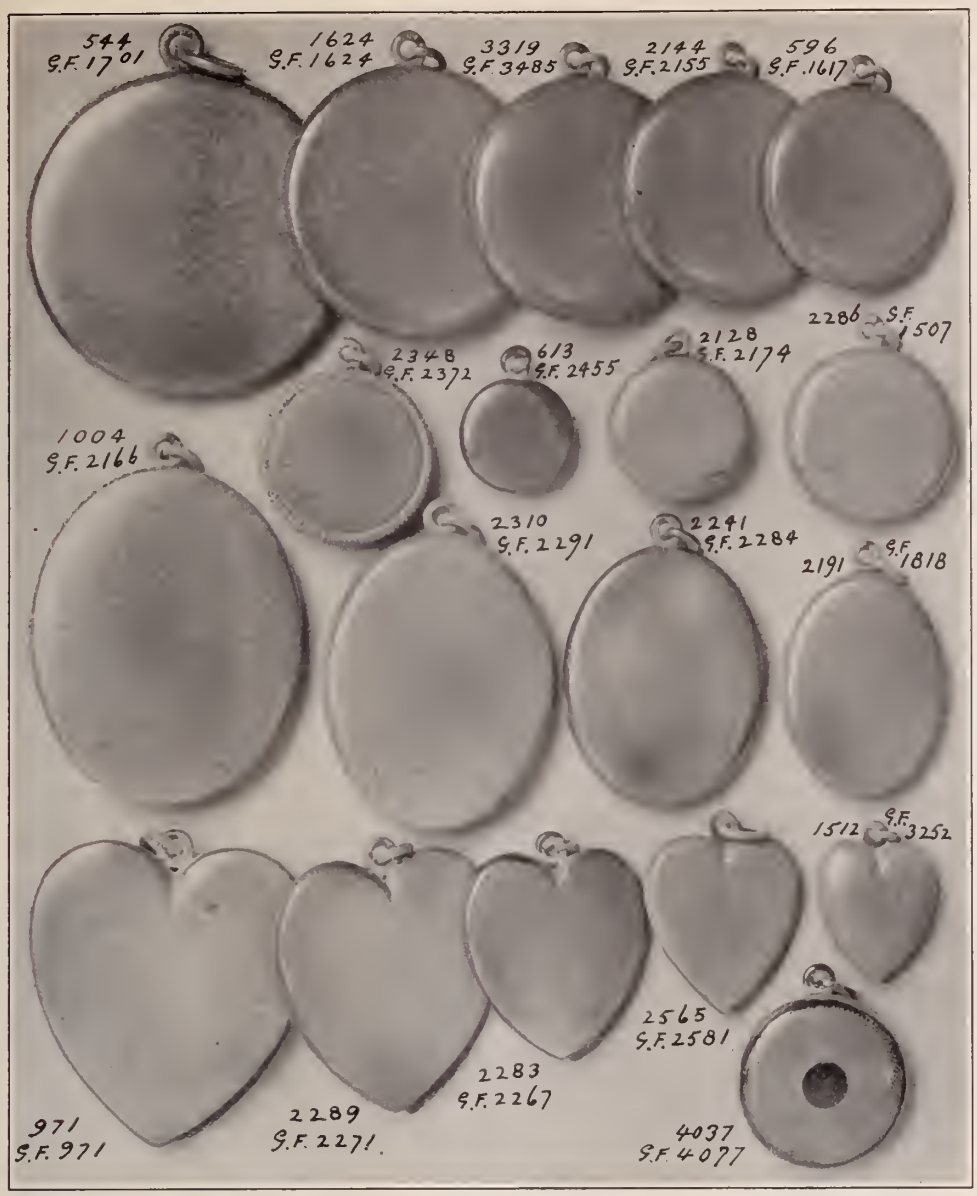
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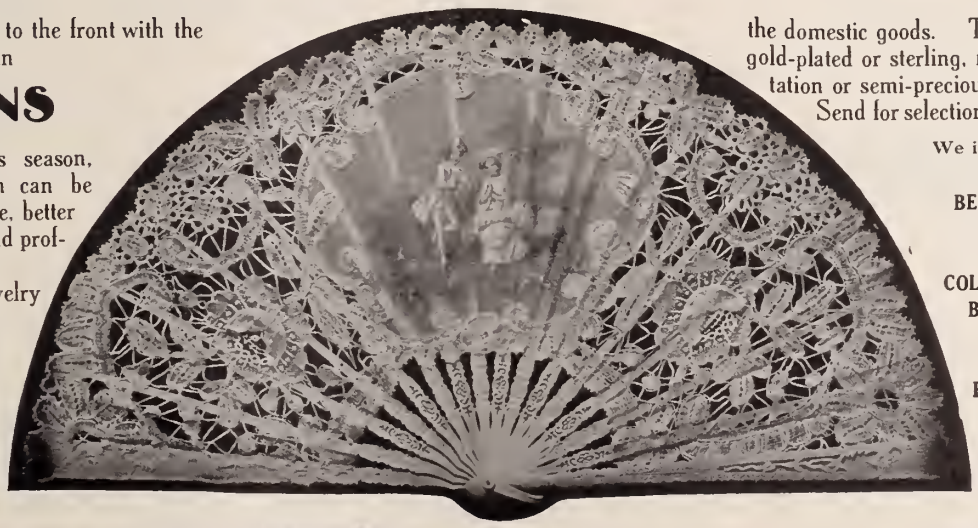
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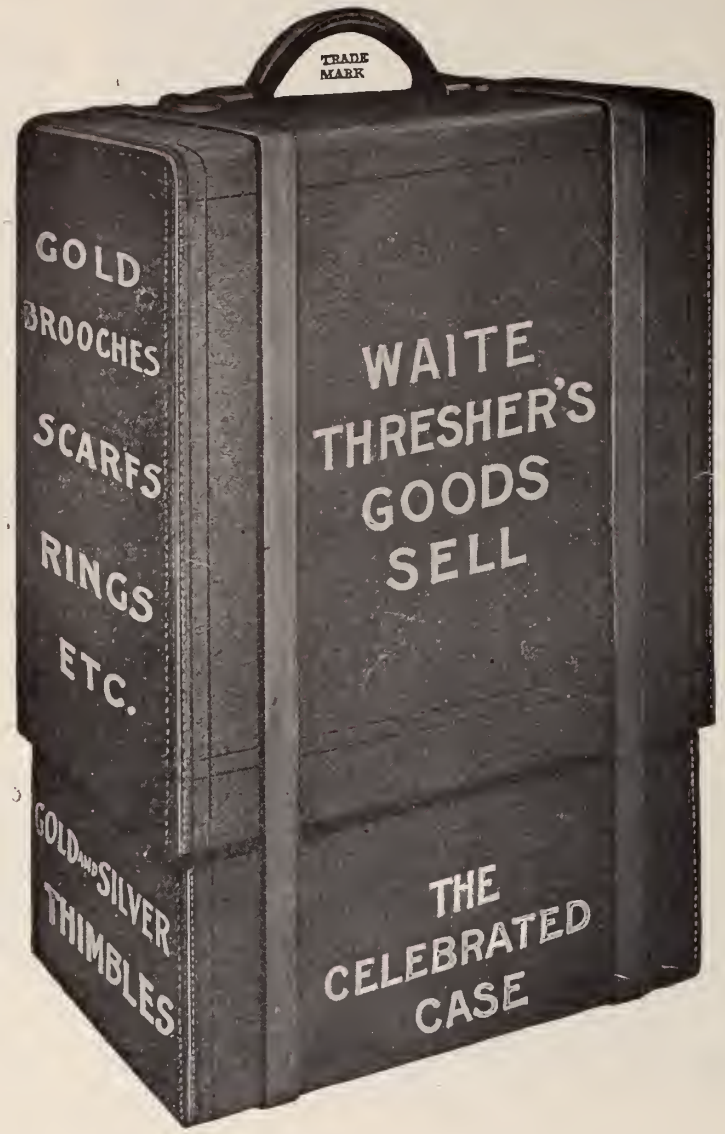
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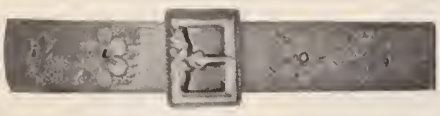
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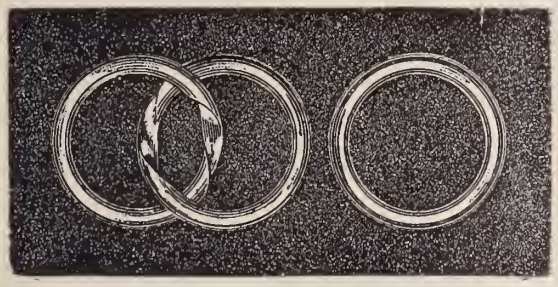
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When used to vibrate hairsprings place balance on instrument and compare beat.

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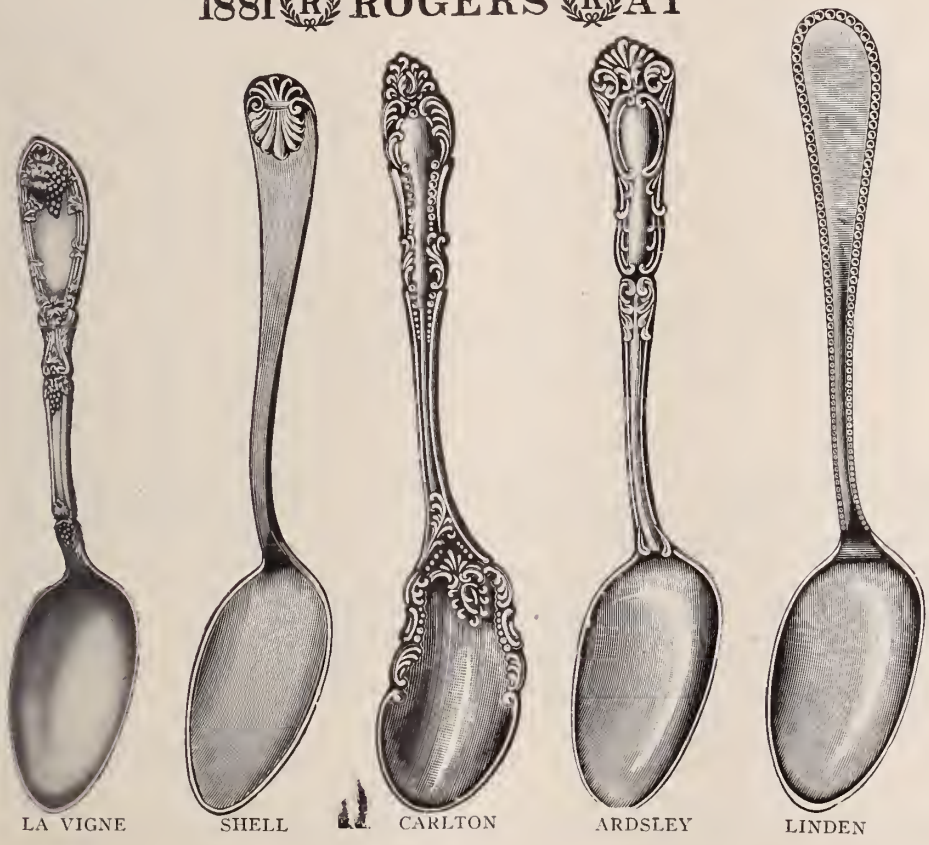
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1881 ROGERS A1



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Tea Spoons.
Table Spoons.
Medium Forks.
Dessert Forks.
Dessert Spoons.
Sugar Shells.
Butter Knives.
Coffee Spoons, 6 in lined box.
5 o'clock Spoons, 6 in lined box.
Soup Spoons, round bowl, 6 in lined box.
Bouillon Spoons, round bowl, 6 in lined box.
Orange Spoons, 6 in lined box.
Ice Cream Spoons, 6 in lined box.
Berry Spoons, 1 in lined box.
Oyster Forks, 6 in lined box.
Berry Forks, 6 in lined box.
Pie Forks, 6 in lined box.
Pickle Forks, 1 in lined box.
Ice Cream Forks, 6 in lined box.
Cold Meat Forks, 1 in lined box.
Fish Forks, 1 in lined box.
Fruit Knives, 6 in lined box.
Pie Knives, 1 in lined box.
Fish Knives, 1 in lined box.
Sugar Tongs, 1 in lined box.
Butter Spreaders, 6 in lined box.
Butter and Sugar Sets, in lined box.
Child Set, 3 pcs., Fancy Flat Knife.
Child Set, 3 pcs., Plain Steel Knife.
Child Set, 3 pcs., Pearl Handle Knife.
Child Sets, 5 pcs., Fancy Flat Knife, Napkin Ring and Cup.

Cream Sets	1 Cream Ladle. 1 Sugar Shell. 1 Butter Knife.
Salad Sets	1 Cold Meat Fork. 1 Berry Spoon.
Pie Sets	1 Pie Knife. 6 Pie Forks.
Berry Sets	1 Berry Spoon. 6 Berry Forks.
Cream and Gravy Sets	1 Cream Ladle. 1 Gravy Ladle.
Fish Sets	1 Fish Knife. 1 Fish Fork.
Coffee Sets	12 Coffee Spoons. 1 Cream Ladle. 1 Sugar Tong.
Bouillon Sets	6 Bouillon Spoons. 1 Oyster Ladle.
8 Piece Comb. Set.	6 Tea Spoons. 1 Sugar Shell. 1 Butter Knife.
15 Piece Comb. Sets	12 Tea Spoons. 1 Cream Ladle. 1 Sugar Shell. 1 Butter Knife.

Cream Ladles, 1 in lined box.

Gravy Ladles, 1 in lined box.
Oyster Ladles, 1 in lined box.
Medium Ladles, 1 in lined box.
Punch ladles, 1 in lined box.
All fancy pieces in lined box.

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Gold Filled Vest Chains, Princess
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La Vallieres and Fobs are superior
in merit to those of other manufacture is that every soldered link
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8 Karat Gold Solder

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"New Process" GILLETTE blades have been an instantaneous success.

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More than two million GILLETTE users will now accept only "New Process" GILLETTE blades. If you have them in stock before other dealers in your locality you will get the business, and at the new price your profit is a very liberal one.

"New Process" blades are manufactured by newly-invented machines and processes, making them superior in appearance, operation and endurance to any blades ever produced by anyone.

These machines are automatically regulated, and grind, hone and sharpen each blade individually with the utmost precision.

Every cutting edge is perfect, and possesses a degree of keenness not produced by any other process.

"New Process" blades are finished with a high polish that renders them easy to clean. Since dust and moisture do not cling readily to a polished surface, these blades are practically immune from rust.

"New Process" blades are packed in a handsome nickel-plated box which seals itself hermetically every time it is closed. This shuts out all dampness and effectively protects the blades from rust in any climate, land or sea. When empty, the box forms an attractive waterproof match safe.

The set now contains twelve blades.

The Retail Price is $1.00 per set. Twelve sets are packed in a carton.

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4107 Bar Pin, Bevel Edge, Engraved, Roman, Pearls



1936 Satin
1623 Polished
1902 Roman



2985 Old English



Link Button
777 Rose, Ruby and Brilliants
778 Green, Ruby and Brilliants

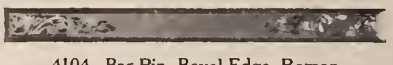


Scarf Pin
897 Rose or Green
Set as ordered



2722 Sterling Picture Frame, Polished

4104 Bar Pin, Bevel Edge, Roman, Engraved





2833 3 Colors, no Stone
2836 3 Colors, Brilliants



2993 Polished
Engraved



Scarf Pin
946 O. E.
Set as ordered



Link Button
749 Roman, Eng.
747 Polished, "



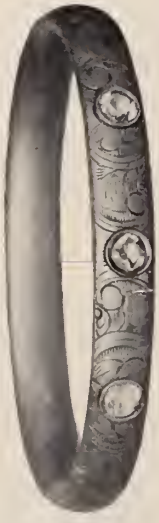
013 7¼ gauge, O. E., Full Eng.



474 6¾ gauge, Plain Polished



663 6¾ gauge, Old English. Set as ordered



489 6¼ gauge, Rose ½ Chased, 3 Stones



951 6¾ gauge, Rose Full Engraved 6 Brilliants



520 6¾ gauge, Roman, 3 Stones



499 5¾ gauge, Roman

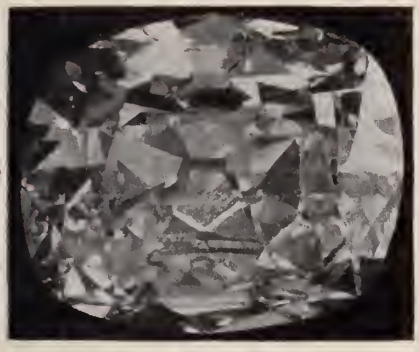
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THE JEWELERS' CIRCULAR
WITH WHICH ARE CONSOLIDATED
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY THE JEWELERS REVIEW

VOL. LVII. WEDNESDAY, DECEMBER 9, 1908. No. 19.

A Handsome Trophy for a Notable Event in Alaska.

AMONG the many sports enjoyed by the people of our most northerly territory, Alaska, during the long Winter season, not the least important and interesting is the breeding, training and rearing of Alaskan dogs. This has developed to such an extent that in February last the Nome Kennel Club was organized by a number of dog fanciers, and under the supervision of this club, at regular intervals, races are to be run for the purpose of inducing the greatest care in the future selection and breeding of Alaskan dogs. The main event of each year is a race from Nome to Candle Creek and return, a total



THE CULLINAN II. 309 3/16 CARATS.

of some 440 miles. For this and other races a number of prizes have been offered —in many cases cups and purses, and in others simply a cup.

Of the finest cups to be offered as trophies, a very interesting piece is that which has been donated to the Nome Kennel Club for the Alaska Sweepstakes Race, which will be pulled off in April, 1909. The donor is L. W. Suter, a diamond importer and silversmith, of Seattle, Wash., who has spent much time in Alaska, and the cup is named after him, being known as the Suter trophy.

This prize, of which an illustration appears on the front page of this issue, is an excellent specimen of the silversmith's art, and, as will be seen from the illustration, was made especially for Mr. Suter, the design and decoration being distinctly emblematic of Alaska and the purpose for which the piece was intended. The makers, Jos. Mayer & Bros., Seattle, put forth every effort to turn out a prize that would be handsome, serviceable and in every way appropriate to the place where it will be awarded. It has been heralded as the finest silver cup ever donated in the northwest by any single individual.

In general outline the trophy takes the form of a footed vase with handles, massive in size and containing altogether about 136½ ounces of pure silver. Around the top of the cup are icicles, and on one side of the bowl appears a representation of the midnight sun in repoussé, the opposite side showing a pick, shovel and gold pan chased in the same manner. On each handle is the modeled head of a fine Malamute dog, while leaning against the stem are four silver snowshoes.

The inscription appears around the rim of the base in raised letters.

The Two Largest Gems Cut From the Cullinan Diamond, Now Owned by King Edward.

THE illustrations herewith showing the two largest gems cut from the great Cullinan diamond, called respectively Cullinan I. and Cullinan II., are said to be the first pictures of the stones actually taken since the cutting was completed. The Cullinan I. weighs 516½ carats, and the Cullinan II. 309 3/16 carats. The original rough stone from which they are cut weighed 3,025¾ carats.



THE CULLINAN I. 516½ CARATS.

Since these stones were delivered to King Edward of England they have been placed in the Tower in London, together with the other crown jewels. As will be seen from the illustration, the Cullinan I. has 74 facets and the Cullinan II. 66 facets.

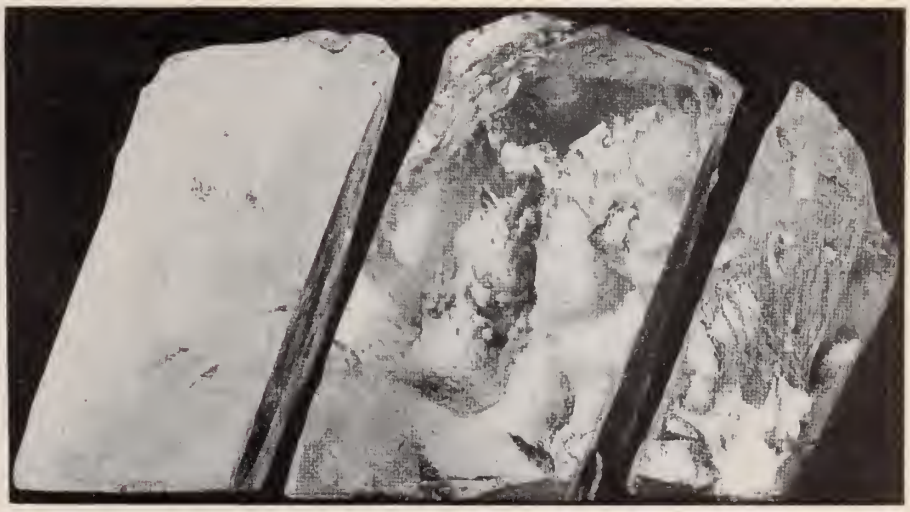
The illustration at the bottom of the page shows the great diamond as it was first cleft in three pieces before cutting.

British Officer Spends Spare Time Hammering Wedding Rings for Friends.

A DISPATCH from London, recently, stated that the latest craze for a fashionable young man has been started by Mr. Wodenhouse, a popular and smart-looking British officer. He devotes his leisure time to the making of wedding rings for the brides of his intimate friends. He has made 128 since he took up the amusement.

His last was for Viscountess Villers, who was married recently, and he had one prepared for her brother, Viscount Newry, whose engagement with Miss Ashton-Smith was cancelled.

Mr. Wodenhouse beats out the bar of gold and engraves initials, dates and desired inscriptions within the golden circle. He made the ring now worn by Mrs. John Ward, Ambassador Reid's daughter, and also that for Lady Alstair Innes-Ker. There is a superstition that it is unlucky not to pay for the ring. Mr. Wodenhouse does not disregard this, so he insists that every bridegroom shall pay sixpence for each ring.



HOW THE GREAT CULLINAN DIAMOND WAS CLEFT IN THREE PIECES BEFORE CUTTING.



No. 3255G



No. 3263G



No. 3197

ORIGINAL DESIGNS.

The making of Jewelry from original designs is one of the most important factors used in the various lines of goods that we produce.

This is as true about our line of 14-K. Lockets, as it is about anything else that we make. In addition to a new line of plain Roman, moderately priced, 14-K. Lockets we have added a series of attractive fancy Lockets. These illustrations are proof of this assertion.

Our travelers now have these Lockets to deliver, or we would be pleased to send them on selection for immediate report to progressive retail jewelers in good standing.

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21-23 Maiden Lane, New York, N. Y.

Trade-Mark



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Pacific Coast Representatives:

A. I. Hall & Son, Inc., Jewelers' Bldg., Post Street, San Francisco. Cal.

Facts Concerning Inferior Precious and Ornamental Stones.

By Emil Freund.

(*Continued from issue of Nov.* 18, 1908.)

ZIRCON.

ZIRCONS, of which there are several varieties (the jargoon, colorless or smoky, the hyacinth, bright red or reddish-orange, and also the reddish-brown), are valuable gems, consisting of about 76 per cent. zirconia and 23 per cent. silica, having hardness of 7.5, and specific gravity of 4.7. They occur in the older metamorphic and granite rocks, and are found in Ceylon, Italy, Saxony, Scandinavia, Scotland, Canada and Greenland.

The Cingalese jargoon is a highly lustrous variety, known as the "Matura diamond," and occasionally sold for the real gem; and the bright red of the hyacinth renders it suitable for rings, pendants, etc.

Though less in fashion than formerly, the zircons form bright and durable ornaments, being perhaps the least alterable of minerals.

JET.

Jet, so extensively used for personal ornaments, is a compact, highly lustrous variety of lignite, deriving its name (*jayet, gazita*) from Sayer, a river in Asia Minor, whence it was obtained by the ancients. It occurs in many countries—Turkey, Spain, France, Prussia, England—and is found in lumps and branch-like fragments. The coarser pieces often reveal their ligneous texture, while the fine are of intense velvety black, compact, resinous in luster, and break with conchoidal fracture like asphalt. Jet is almost as light as amber, is electric when rubbed, sectile, but rather brittle, and requires delicate handling.

Jet is largely manufactured for mourning ornaments, for earrings, beads, rosaries, necklaces, buttons, bracelets and other articles of personal decoration. In France, the departments of Ande, of the Var, the Pyrenees, of Ariége, and of Ardennes, are celebrated for this manufacture, which is also carried on, though to a less extent, in north Germany. In England, Whitby, in Yorkshire, is the head center of production, the raw material being obtained in great purity and beauty.

Jet is occasionally imitated by glass and vulcanite, but the imitation is readily detected by the greater weight and hardness of the former, and by the inferior luster and sulphurous odor of the latter, when rubbed or held for a while in the warm hand.

BOGWOOD.

Oak and other hard woods that have been lain long in peat bogs and marshes containing iron, assume a dark hue from the action of the metal on their tannin. Trunks of fine and firm grain, when slowly dried and skilfully cut and polished, make handsome mourning ornaments, as brooches, bracelets, beads. Irish bogwood, which is often intensely black (though its color can be artificially heightened), set with rock-crystals (Irish diamonds), was at one time much sought after for such purposes.

Many of the so-called "bogwoods," however, are merely stained imitations.

CANNEL COAL.

Some of the more compact varieties of cannel coal have, like jet, been manufactured into necklaces, brooches, vases, candlesticks, table tops, and the like, but more as objects of local curiosity than as articles of regular trade, for which the inferior texture of the material renders it unsuitable.

(THE END.)

Arabia's Famous Pearling Grounds.

PRINCE RANJITSINHJI (the Jam of Jamnagar) has lately leased his pearl fishery off the port of Salaya, on the Arabian seacoast, to a European concessionaire, says a contributor to the *Westminster Gazette*. This fishery—the only one in Kathiawar—was never properly developed before, either by the old Jamahib or by the last ruling Chief of Jamnagar. It is, as a matter of fact, a most valuable adjunct to the State. Most of the divers are natives, and they are particularly expert, being literally like armor clad fishes in the sea. Madras, too, has its pearl fisheries, but they do not amount to a great deal, while the well-known and famous Ceylon pearling grounds are to some extent exhausted.

"Not long ago I visited the collection of pearls and diamonds of His Highness, the Maharajah-Gaekwar of Baro," says the writer. "These pearls are truly magnificent—I never expect to see any finer—and perhaps the gem of the collection is a necklet of immense pearls and emeralds in a gorgeous setting. The Gaekwar is justly proud of his pearls. Among his diamonds he possesses, by the way, the celebrated Star of the South, being the celebrated gem for a long time in the possession of Napoleon Bonaparte, after whose fall it passed to a Parse merchant of Bombay.

"The Nawab of Rampur, in Central India, is a Mohammedan chieftain who owns such magnificent pearls that in a few years he has expended a sum of about a million and a half pounds sterling in their acquisition. This now represents a far larger sum than £1,500,000 sterling, owing to the circumstances that Indian pearls have gone up in price by leaps and bounds. The Jamnagar collection (Ranjitsinhji's) is very famous, but, oddly enough, it is more renowned for its emeralds than its pearls. The premier ruling chief of India, the Nizam of Hyderabad, has many precious stones in the pearl, ruby and emerald line. He has also the enormous diamond known locally as the Nizam.

"When a few years ago Arthur Priestly, M.P., was in Patiala on a shooting expedition with K. Ranjitsinhji, as the guest of the late Maharajah of that thriving State, he was much attracted by a magnificent black pearl which His Highness was wearing. The Maharajah thereupon removed it from his vest and insisted that Mr. Priestly accept it. This he did with much reluctance, having admired it (as he said) in all innocence, and it is one of his cherished possessions to-day. It is valued at several hundred pounds. As a fact the Indian black pearl is not altogether rare, but naturally the specimen presented by the Maharajah of Patiala to Mr. Priestly would be one of the finest in the world.

"If the contemplated 'boom' in eastern pearls comes off the result is bound to be enormously interesting, for there is a vast field to exploit. Near by the coast of Kathiawar are the far famed pearling grounds of the Persian Gulf, which will have such a rude disturbance in the event of an attack upon England's Indian possessions at any time. Among other eastern potentates to be named, the collection of pearls belonging to His Majesty King Chulalongkorn I of Siam—which I have also visited—is among the rarest to be seen of men. Certain of these gems were procured upon the European markets, but in the majority of cases they are known to have come directly from 'east of Suez.'"

Results of the October Quarterly Auction Sale of Ivory at London.

Vice-Consul-General Richard Westacott, of London, reports that the quarterly ivory sales commenced Oct. 27 were concluded in the British capital, Oct. 29, with the following results:

They comprised 84½ tons, viz.: 24¾ tons Zanzibar, Bombay, Mozambique, and Siam; 7¾ tons Abyssinian; 28¾ tons Egyptian (21½ tons Alexandrian and 7¼ tons Malta description); 18 tons West Coast African; ¼ ton Lisbon, and 5 tons of "land carriage"; also 1¼ tons sea-horse teeth and boars' tusks; 1½ tons rhinoceros horns; ¼ ton walrus and whales' teeth; ¼ ton mammoth tusks, and 4¼ tons waste ivory; total, 92 tons.

During the progress of the sale, 16¾ tons were bought in or withdrawn. There was a good demand throughout, and a better tone prevailed than at any of the preceding sales in 1908. The American demand was good, the Continent bought modestly, and the home trade took about the usual proportion. The quantity offered was large, both for hard and soft descriptions, the new imports being greatly augmented by lots previously offered, or held back and included in these sales. Notwithstanding this, prices were well maintained and a greater part of the quantity offered sold.

The prices realized were as follows: Zanzibar, Bombay, Mozambique, and Siam, soft grain, sound hollows, part slight defects, from $304.15 to $365 per hundredweight (112 pounds); Zanzibar, Bombay, Mozambique and Siam, all more or less cracked or defective, $279.82 to $338.21 per hundredweight; Zanzibar, Bombay, Mozambique, and Siam, soft grain, split, stale, or diseased, $216.55 to $279.82 per hundredweight; Abyssinian, $304.15 to $343.08; Egyptian, from $146 to $338.21; West Coast African, $282.25 to $316.32

L. L. Bickings, Norristown, Pa., returned home recently from a trip to the Maine woods, where he narrowly escaped drowning in a storm that upset a canoe which he and his guide occupied. After struggling in the water for several hours the jeweler reached shore, but the guide sank from exhaustion and was drowned.

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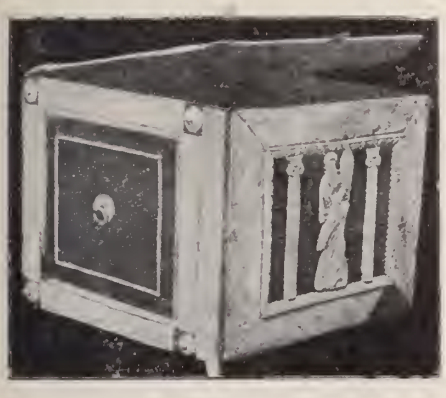
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The Treasures of Cumae.

HOW well the art of the jeweler and craftsman flourished in the Greek colonies five or six centuries before the beginning of the Christian era is well shown by the treasures unearthed at Cumæ, one of the most celebrated of these colonies, on the coast of Campania, between Pozzuoli and Cape Miseno. An interesting article by Mario Corsi, published some time ago in the *Scientific American*, contained some excellent illustrations from photographs of pieces unearthed at Cumæ, among which were the jewel case, necklace and clasp pin shown herewith.

According to this writer, a number of professional and amateur archæologists, after a recent visit to Cumæ, decided to constitute themselves a commission for the exploration of the city, which, if only because of its sibylline grotto, merits the attention of all students of history and archæology. There has been much discussion concerning the exact location of the cave, or caves, but it is now certain that there was only one, with two mouths, one



JEWEL CASE OF WOOD AND IVORY.

of which opened near Lake Avernus. The mephitic vapors which rose from this lake suggested the fable that it was the entrance to the infernal regions. The objects that have been unearthed in this lovely spot illustrate the legends associated with it and the many striking events of which it has been the scene in its long history.

Not all the treasures of Cumæ have been uncovered, but recent explorations by private individuals have resulted in the discovery of many beautiful and valuable objects. Signor Ostia, of Naples, has been the most industrious and successful of the explorers and has formed in a short time, though with much labor, a very interesting collection. Among the objects collected by him is a remarkable gold necklace, of the Mycenean period, bearing representations of the Kores, or Daughters, of Rhea, who were personages of a pre-Hellenic religion. The pendants below these figures represent Achelous, grasping two serpents, and two of the winged Sirens, his daughters.

Other objects are a casket of jewels, etc., made of wood and ivory, a magnificent terra cotta frieze representing the Gorgon Medusa with two figures in Oriental costume; a high relief showing Silenus, Eros and a bacchante; a very beautiful gold clasp; Italic vases painted with exquisite art, and a terra cotta of rare beauty, representing Bacchus returning from a nocturnal orgie preceded by a satyr.

It is the earnest desire of lovers of antiquity that all of these treasures may be acquired by the Government and placed in a public museum.

REIGNING PARIS FASHIONS.

LATEST FADS IN SILVER NOVELTIES AND DECORATIONS SEEN IN FRANCE'S CAPITAL.

PARIS, Dec. 1.—Little silver novelties are plentiful. The menu holder is very ornate nowadays. Showy ones take upon themselves a number of different shapes. One in the semblance of a pug peeping from a kennel door is in repoussé. Another pretty conceit was a girl's half-length figure attired in up-to-date costume, while two angelic cherubs' heads, with wings, looked out of a cloud. A Greek classic figure pausing at the portal of a temple was chaste. Benja-



GOLDEN CLASP PIN FOUND AT CUMAE.

min Rabier menu holders take the form of grotesque animals silhouettes and are of polished silver.

There are any number of new table conveniences, among others great cut crystal bowls, in which are set on supports a covered silver dish intended to contain salads, jellied meat, mayonnaise fish or fruits, and surrounded by cracked ice. For individual service are extremely wide-mouthed tall glasses shaped like champagne glasses and with a high and slender stem, which contain crushed ice; within this receptacle is a flaring glass bowl in which the fruit is held without coming directly in contact with the ice. Egg cutters show a movable circle which fits around an egg and by means of which it is cut by pressing the scissors-like handles. Very tiny coffee or tea sets, the utensils not more than an inch and a half high, are set on diminutive salvers and are used as cabinet pieces.

Lemonade glasses for one or two people show generous sized tumblers set between silver supports on which hang the knife and spoon. Above the glass is the silver lemon squeezer, everything complete, so that lemonade may be made on the table. Others are crystal silver-banded buckets filled with crushed ice, on which rests the tumbler held by silver supports.

Lemonade and café frappé spoons show handles nine inches long, the bowls in the form of a gilded ivy leaf.

Handsome after-dinner coffee sets, called Mocha sets, consist of a high and slender coffee pot artistically etched, with the sugar bowl and a crystal gold decorated bottle for the cognac (always served with this beverage in continental countries). Contained in the small gilt stands are porcelain cups, easily taken out and washed.

Tiny silver tumblers, gilt lined, are intended for liquor.

Beer pitchers of clear glass with silver tops are set on a circular silver salver and around it are grouped the generous sized glasses.

Silver cigar cases are often very ornate; one shows the half-length figure of a chauffeur conducting an automobile, the allumette box matching in design. Others are of satiny silver, looking like silken material.

Small silver books for matches and stamps are convenient. Long and narrow stamp boxes show a number of novel ideas, while desk pads have silver handles in the shape of a female figure, an animal, etc.

High vases of silver-gilt in dainty repoussé chasing come in tall and slender shapes for holding a single long-stemmed rose or lily.

A smoker's lamp of dainty design shows a silver oval in satin-silver sustained by a chubby Cupid. Another is in the form of a Greek temple lamp, chaste and ornate.

Little toilet pincushions are of various shapes—a silver armchair, brocade upholstered; a swan, with scarlet velvet top; an elephant, with velvet trappings; half an egg



GOLD NECKLACE OF THE MYCENEAN PERIOD, ADORNED WITH SYMBOLS OF A PRE-HELLENIC RELIGION.

shell topped with a cushion in damassé, etc.

Bell pulls have developed many artistic possibilities. Pretty are those in the shape of silver pears and apples, of great acorns and oak leaves, while others show a female head in repoussé or that of some animal or bird. A Roman lamp, a lyre, etc., are among other novelties. Others are of metal in the natural colors of fruit and flowers, bunches of grapes, pansies, lilies, etc. Very fine are pears of veined quartz, pink or green jade, amethyst or opal matrix banded with a ring of clear crystal. These are also imitated in glass of the same style.

Corks have many decorative possibilities, ornate ones showing silhouettes of animals, birds or grotesque heads in silver or colored metal. Others have the enameled flags of all nations for international banquets.

Convenient is a new idea in a tea strainer, which by means of supports is set over the teacup.

An ornate puff box is of silver gilt in a repoussé design, the top of exquisitely carved ivory with a mythological subject.

Handsome Oriental tea caddies are of dull old silver set with bosses of turquoise of opal matrix or coral.

The Studabaker Jewelry Co., Aspen, Colo., has removed to Richfield, Utah.

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Thief Fastens Door and Breaks Window of Pittsburg Jewelry Store, but Is Captured While Escaping With His Plunder.

PITTSBURG, Pa., Dec. 3.—Edward Grant, alias Edward Jones and many other names, last night made a bold attempt at 5.45 o'clock to rob the jewelry store of Theodore Frey at 409 Federal St., North Side, of two trays of diamonds valued at $10,000. He would have succeeded in his attempt had it not been for the vigilance of Ralph Keene, a legless newsboy. The lad gave chase on his roller skates, which are fastened to the stumps of his legs, and aroused so much excitement that Grant was run down and captured and is now in Central station.

The prisoner is one of the most daring jewelry thieves in the United States and, all told, has served upwards of 20 years in various prisons for the jobs he has committed. He has been particularly active in Omaha, in the west, and in the large eastern cities. Grant was a week planning the "job" and he did it well, so far as it went. He had six pieces of marble slab, which he had tied in cloth and cotton so that when he forced the package against Frey's front window of plate glass, it easily gave way.



EDWARD GRANT, ARRESTED IN PITTSBURG FOR ROBBING THE JEWELRY STORE OF THEO. FREY.

Mr. Frey was in the rear of the store at the time of the robbery, his clerks having gone to supper, and Grant was watching his every movement. When he thus saw his chance he quickly dropped a "nesthook" over the knob of the store door, fastening the proprietor inside of the store, broke the glass, making a hole three feet round. He then reached in the window, took out the trays and ran up the street, quickly turning into an alley close by. It was all done in less than 10 seconds.

However, the little newsboy, who was close at hand, heard the crash and started after the thief. Grant drew his pistol and told the boy to stop, but in the excitement and the effort of the fleeing thief to get the jewelry into his clothes, he dropped the pistol which was grabbed by a bystander.

The boy kept up his pursuit until Grant fell into the arms of Officer Frank Pfarr, who was walking along in citizen's clothes. Officer Pfarr, who was on his way to the hospital, having been ill, was complimented for his timely action by the police department and by Mr. Frey as well. The jeweler recovered all of the diamonds save one ring, a 1½ carat stone, being missing. The thief had secured 60 diamond rings and other jewelry, which were all returned to Mr. Frey. The rings were all valuable. The jeweler had laid in a big supply because of the approaching holidays.

Grant told the police that he had made the "nesthook" especially for the occasion. It is an iron affair made round with straight rods extended from either side of the round part. The round part fits over a door knob and when dropped down on it acts as a bolt, making it impossible to open the door. The thief had even wrapped the contrivance with cloth, so as to deaden the sound in slipping it over the door knob.

The robbery will cost Mr. Frey about $200, perhaps more, but he feels lucky to get off so easily. In the meantime the police will push the charges against Grant, and it is expected that he will get a long term in prison, as the courts here recently have been particularly severe with thieves.

There are many jewelers in Pittsburg who have doors with the regulation knob, and it is likely that many now will change



FORM OF "NESTHOOK" USED BY THE THIEF.

from this pattern, since the danger of using them has been shown. Swinging vestibule doors without handles or knobs are recommended by the police department. The robbery of last night, for boldness, is almost without a parallel, as it was committed on a thoroughfare that is always full of people and is brilliantly lighted. Mr. Frey told THE CIRCULAR-WEEKLY correspondent that the thing was done so quickly that he hardly realized what was going on before it was all over. He marveled that so much could be accomplished in such a short space of time.

PITTSBURG, Pa., Dec. 5.—The man who robbed Mr. Frey's show window last Wednesday night has positively been identified as George H. Grant, alias A. B. Chase, "Eddie" Monson, alias Morton, alias Edward Jones. He was arraigned yesterday before Magistrate Brady on charges of robbery, carrying concealed weapons and pointing firearms. The prisoner made no defense and was remanded to jail. The police are determined to railroad him to the penitentiary.

PITTSBURG, Pa., Dec. 7.—"Edward Jones" has been given the maximum sentence for his crime. This afternoon he was sent to the penitentiary for 10 years.

Jewelry, Clocks, Watches, Silverware and Kindred Lines Exported from New York.

WASHINGTON, D. C., Dec. 2.—The following were the exports of jewelry, silverware, optical goods, clocks, watches and kindred lines from the Port of New York for the week just ended:

Algoa Bay: 3 cases plated ware, $116; 37 cases clocks, $767.
Antwerp: 1 case plated ware, $100.
Berne: 1 case watches, $180.
Bombay: 39 cases clocks, $530.
Bremen: 26 cases plated ware, $1,820; 14 cases jewelry, $1,625; 23 cases clocks, $1,630.
Buenos Ayres: 19 cases clocks, $437; 21 cases plated ware, $3,102.
Glasgow: 121 cases clocks, $2,886.
Guayaquil: 1 case optical goods, $472.
Hamburg: 2 cases optical goods, $180; 5 cases watches, $7,312.
Hanover: 10 cases clocks, $320; 4 cases plated ware, $505.
Havana: 1 case silverware, $100; 29 cases clocks, $237; 2 cases optical goods, $167.
Havre: 5 cases silverware, $340; 5 cases jewelry, $452.
Liverpool: 230 cases clocks, $3,343; 30 cases clocks, $698.
London: 10 cases clocks, $2,769; 3 cases watches, $600; 11 cases optical goods, $4,333; 3 cases jewelry, $642; 2 cases silversmith's sundries, $404; 75 cases clocks, $1,350; 3 cases silverware, $3,000; 17 cases clocks, $297.
Melbourne: 2 cases optical goods, $479; 21 cases clocks, $571; 4 cases optical goods, $1,030; 12 cases plated ware, $753; 151 cases clocks, $2,710; 2 cases watches, $194.
Montevideo: 1 case jewelry, $267.
Para: 2 cases jewelry, $257; 2 cases watches, $300; 30 cases clocks, $494.
Port of Spain: 4 cases jewelry, $182.
Rio de Janeiro: 7 cases plated ware, $1,139.
St. Johns: 1 case watches, $126.
Sierra Leone: 4 cases clocks, $241.
Southampton: 2 cases silversmith's sundries, $464; 1 case jewelry, $500; 1 case optical goods, $222; 11 cases watches, $1,096.
Valparaiso: 1 case watches, $120; 28 cases clocks, $500.
Vera Cruz: 19 cases clocks, $324.

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended Dec. 5, 1908.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin	$2,013,789.78
Gold bars paid depositors	63,495.41
Total	$2,177,285.19

Of this the gold bars exchanged for gold coin are reported as follows:

Nov.	30	$76,784.98
Dec.	1	102,831.17
"	2	1,570,789.32
"	3	77,422.46
"	4	160,574.89
"	5	25,386.96
Total		$2,013,789.78

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Interesting Jewelry, Silverware and Pottery at the Second Annual Exhibition of Arts and Crafts, New York.

The second annual exhibition of the Arts and Crafts, held by the National Arts' Club in collaboration with the National Society of Craftsmen, was opened last Wednesday evening at the galleries of the former, 119 E. 19th St., New York, and will continue until the end of the month. The display of jewelry this year includes not less than 600 exhibits of individual craft work, and shows a decided advance in workmanship over that of the previous years. The number of craftsmen exhibiting work points to a greatly increased interest in the exhibition.

The jewelry exhibit is probably the most popular department of the entire exhibition and the arrangement is such that the different exhibits are shown to best advantage. The jewelry is arranged in glass cases about the room on the ground floor of the building, while in the center of the room is a case containing loan collections.

On the right of the room, on entering, is shown a collection of hammered silver, including a small bowl by Mr. Watkins, and other pieces by Miss Grace Hazen and others. The New York Evening School's class exhibits interesting examples of work, which includes belt buckles, watch fobs and stick pins in silver, together with a collection of rings and hat pins; belt buckles in hammered copper are also shown. At the end of the room is an exhibit of artistic jewelry with authentic scarabs, amulets talismans and other rare gems of the Assyrian and Roman periods in Egypt. It is the result of years of selection by Signor Perera.

At the left is shown silver and gold brooches by Miss M. W. Luther, work by F. N. Ackley, O. Dolsinger and others. A case of work of unique designs is shown by Mr. and Mrs. E. R. Vedder.

In the loan case is shown, through the courtesy of Mrs. Lloyd Taylor, a collection of ancient South American silver work. An elaborate filigree Oriental belt containing ancient Egyptian stones, which is a remarkable piece of mediaeval handicraft, is loaned by Mrs. Angela R. Vedder, together with old Spanish and Florentine earrings.

Some excellent work is also shown in the center case by the pupils of Miss Grace Hazen, of Gloucester, especially that of Miss Jennie Brown, and Mrs. Margaret du Pont Lee. Helen K. Mills has three pieces of fine workmanship in the same tray. Gustav Rogers shows some excellent spoons and bowls. Bertha Thompson has some interesting examples in silver, brass and copper and Mrs. Eva Macomber shows attractive copper and enamel work.

A. Esposiler has an exhibition of cut gems of various kinds which are offered for sale.

Among other work of especial interest and beauty is that of Mrs. A. H. Froehlich, Miss Mills, Miss Sutherland, Miss Peckham, Miss Mabel Mason, Mr. Whitbeck, Miss Bertha Thompson, Mr. Jeffery, Miss Deming and Mrs. J. H. Shaw. Interesting examples are also shown of the work of the Rokesley Shop.

While there is a notable showing of jewelry the exhibit of pottery is also one of the strongest departments in the exhibition. The veteran potter, Charles Volkmar, shows a number of fine pieces, excelling, if possible, all his previous efforts.

Among the finest displays is the product of the Rookwood Pottery, of Cincinnati, this exhibit being especially fine in tone.

The Grueby pieces are equal to the best examples that their well-known pottery has yet attained, being especially fine in texture and enamel. A most interesting group of Garden pottery is added to their great variety of tiles, vases, etc.

The Markham ware is also fine in form and rich in color; and the Van Briggle people show some delightful tiles, as well as other splendid pieces. Arthur Baggs has some fine examples of recent work of the Handicraft Shops of Marblehead.

The Misses Penman and Hardenberg exhibit several beautiful specimens which show much promise, as does also the work of Miss Lyons.

W. R. Brooks, Shelby, O., Killed by an Engine While Walking on Railroad Tracks.

SHELBY, O., Dec. 2.—The tragic death of W. R. Brooks, a prominent jeweler of this town, yesterday, came as a great shock to both his friends and relatives in this vicinity. Mr. Brooks, who had just returned from Cleveland and was walking along the Big Four tracks from Shelby Junction was run over by a Big Four engine. Mrs. E. W. Sanger, who had also been shopping in Cleveland, narrowly escaped a similar death.

Deceased was 55 years of age, and had had a long career in the jewelry business and came to Shelby from Shiloh in 1880. He conducted an establishment here until 1889 and then sold out to J. R. McComb, but subsequently engaged in business again and built up an excellent trade. He was widely known as a merchant and was popular for his many sterling qualities, his reputation in business circles being of the highest character.

Importations at the Port of New York.

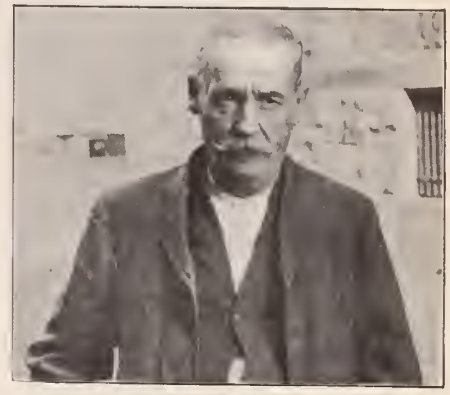
Weeks Ended Nov. 30, 1907, and Nov. 28, 1908.

China, Glass and Earthen Ware:	1907.	1908.
China	$87,930	$37,979
Earthen ware	12,276	10,479
Glass ware	23,996	25,452
Optical glass	4,109	3,117
Instruments:		
Musical	.....	4,895
Optical	5,692	2,647
Philosophical	5,611	4,352
Jewelry, etc.:		
Jewelry	15,842	7,658
Precious stones	205,962	405,213
Watches	41,520	39,306
Metals, etc.:		
Bronzes	1,823	1,776
Cutlery	52,521	19,694
Dutch metal	7,175	.....
Platina	7,647	17,297
Plated ware	.....	.....
Silverware	1,950	421
Miscellaneous:		
Alabaster ornaments	139	17
Amber	18,920	9
Beads	3,589	1,572
Clocks	4,443	6,208
Fans	5,946	5,974
Fancy goods	14,741	8,484
Ivory	33,569	53,518
Ivory, manufactures of	2,468	60
Marble, manufactures of	10,863	6,937
Statuary	8,147	3,375

Do You Know This Man Who Smashed Window of a Swedesboro, N. J., Jeweler?

WOODBURY, N. J., Dec. 2.—James Hayden alias James Lyons, who also uses other names, has pleaded guilty to smashing a plate glass window in the jewelry store of J. A. James, Swedesboro, a few weeks ago, and is now being held for sentence. The police are anxious to learn more about him.

On Nov. 16, about 5.30 in the afternoon, the prisoner broke the jeweler's window and attempted to take a quantity of jewelry, but the hole in the window was not very large and he caught his coat sleeve on a



JAMES HAYDEN, CONVICTED OF SMASHING A JEWELER'S WINDOW AT SWEDESBORO, N. J.

jagged piece of glass. The jeweler and his wife rushed outdoors and tried to grab the intruder, but he threatened to hit or shoot them, and when he raised his hand they let him go. The man was caught by Officers Daniel Block and Harry Smith after he ran a short distance.

He was taken before the Justice of the Peace, who committed him to the county jail at Woodbury to await trial. The prisoner told the officers that he had worked the same trick in Jersey City and made his escape, so the jeweler says, and that he is successful nine times out of 10 in such attempts.

A photograph of the prisoner is reproduced herewith. It is thought by the police that he is an old crook and they desire to find out if there are other complaints against him. Hayden is about 50 years of age, has silver grey hair and a grey mustache, and has piercing black eyes. He is a fluent talker. While he pleaded guilty to breaking the window, it was done he says without an intention of stealing.

The Jewelers Security Alliance will pay a reward of $100 to the man's captors when he is sentenced.

The new wholesale manufacturing and jobbing jewelry house which has just been organized in Dallas, Tex., known as the Moore-De Grazier Co., has leased quarters in the Praetorian Bldg., Dallas. The concern has a capital of $42,000, its officers being J. L. De Grazier, president; Chas. A. Moore, vice-president; C. McMillen, secretary. These gentlemen with William M. Kidd, A. Warden and Eugene Taber, comprise the stockholders. Nearly all of the members of the concern are widely known to the jewelry trade owing to their long connection with Shuttles Bros. & Lewis.

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Interesting Points in the Suit Won by J. E. Caldwell & Co. Against the United States Express Co.

PHILADELPHIA, Pa., Dec. 2.—The long litigation between J. E. Caldwell & Co. and the United States Express Co. to recover the value of articles lost while in the possession of the latter having recently been finally settled and the claim of the Caldwell concern having been paid, a brief review of the litigation and the points involved will prove important to the jewelry trade, inasmuch as the questions as to the right of an express company to limit its liability has so often come up in the courts, and is constantly coming to the notice of the jewelry trade in one way or another.

The litigation between J. E. Caldwell & Co. and the United States Express Co. has lasted about five years, and although the amount involved was not very large, the company fought the suit up to the highest courts to determine whether or not the clause limiting the liability of an express company to $50 is valid where the carrier has not asked the value of the article, or where the shipper has not been requested to declare the same. The case having now been decided finally in favor of Caldwell & Co., and the claim settled, we are enabled, through the courtesy of this concern, to present the following brief history of the litigation prepared by their attorney, John G. Johnson, of Philadelphia:

In December, 1902, J. E. Caldwell & Co. shipped from Philadelphia to a woman customer at Reading, Pa., in a sealed package, three rings, which she had asked to be sent her upon approval. This package was duly delivered to her by the United States Express Co. Early in January, 1903, she replaced these three rings, together with another of her own, in the same box, wrapped it in the same paper, and tied it with the same string; but did not seal it; and telephoned the express company to call for it.

An agent of the company at Reading called and received the package, which was marked for delivery to the Caldwell firm. The value of the package was not declared. There was some difference in testimony as to what occurred at the time it was delivered. The lady's butler in his testimony did not allude to any inquiry by the company's agent as to the value of the rings. The agent stated he had asked the value, but was told by the butler that his mistress said it was not necessary to declare the value; that in such a case he should have marked upon the receipt the words, "Value asked, but not given"; but that in fact he did not do so, but merely drew a line through the valuation clause.

The original receipt, which was produced, was shown to contain no such line drawn through the words, "Valued at $———." The lady testified she had put no value upon the package, but would have done so if asked by her butler or by the agent of the company, and that she was at home when the agent called for the package. The agent took the package and delivered it with other packages at the railroad station to another agent of the company. The company admitted that the package "was lost, stolen or mislaid" while in its custody.

The receipt given by the express company contained the usual clause providing that the company "is not to be held liable or responsible for any loss of or damage to said property or any part thereof from any cause whatever, unless in every case the said loss or damage be proved to have occurred from the fraud or gross negligence of said company or their servants, nor in any case shall this company be held liable or responsible, nor shall any demand be made upon them beyond the sum of $50, at which sum said property is hereby valued, unless the just or true value thereof is stated herein."

The express company tendered $50 in full settlement. It was not accepted and suit was brought, which resulted in a verdict for Caldwell & Co.

The case raises two questions: (1st) Whether the express company was guilty of negligence? and (2d), whether J. E. Caldwell & Co. or their customer in returning to them the rings, were guilty of any contributory negligence, or of actual or constructive fraud upon the company in failing to declare the value of the goods or to seal the package?

The Superior Court of Pennsylvania, in deciding the case (36 Pa. Super 465), after alluding to the admission of the company that the package was lost, stolen or mislaid while in its custody, said:

> Had there been nothing else in the case the jury would have been justified, under all the authorities, in rendering a verdict for the plaintiffs (Caldwell & Co.), for the value of the package. . . . The defense actually set up was that the shipper had perpetrated a wilful and intentional fraud on the express company in that she "refused to inform the defendant's agent of the contents of the package or value of the same, although thereto requested," and that the plaintiffs should be visited with the consequences of such misconduct by her, because she acted under their direction and for their benefit. . . . That the shipper was not obliged as a condition precedent to plaintiffs' right to recover, to volunteer information as to the contents or value of the package, if no inquiry was made, seems to be conceded, as the following quotation from the opinion of Justice Rogers, in Camden & Amboy R. R. Co. *vs.* Baldauf, 16 Pa. 67, will show: "It is proper here to remark that neither concealment nor fraud can be imputed to the plaintiff. He was not bound to disclose the nature or character of the goods unless inquired of by the carrier, in which case he must answer truly." Did the shipper then, under the direction of the plaintiffs refuse to inform the defendant's agent of the contents of the package or the value of the same, although thereto requested? If she did, manifestly a willing and intentional act of concealment, amounting to a fraud, was practiced on the defendant.

Whether this was done or not, was, as the court held, a question of fact which had to be submitted to the jury.

The court held that the mode in which the question was submitted by the trial judge was proper, and therefore affirmed the judgment in favor of J. E. Caldwell & Co., saying that "the record shows no trace of any attempt to disguise the package, or that it was prepared in any other form than that usually assumed by like shipments.

Death of Julius B. Courtright.

PORT JERVIS, N. Y., Dec. 2.—Julius Beemer Courtright, who died at his home, 10 Sullivan Ave., Wednesday afternoon, was an old established jeweler of Port Jervis, and his store at 10 Front St. was well-known to the people of this section of the State and also of northern New Jersey and western Pennsylvania. Mr. Courtright passed away after an attack of pneumonia.

The deceased, who was 54 years old, was a native of Sussex, N. J., and received his early education at the Sussex Academy. He came to Port Jervis nearly 30 years ago, first engaging in the confectionery business and then doing watch and clock repairing. He started in the jewelry business about 1880 and continued alone until his death. For the past 14 years he had been located at 10 Front St.

Outside of his business interests Mr. Courtright gave considerable time to fraternal work and was a charter member of Port Jervis Lodge, No. 645, B. P. O. E., of Delaware Council, No. 9, Junior Order of United American Mechanics. These organizations had charge of the funeral services, which were held from his home on Sullivan Ave. Sunday afternoon. The Rev. Wesley Martin, assisted by Rev. Robert Bruce Clark, officiated and the interment was in Laurel Grove cemetery.

Mr. Courtright was married Nov. 24, 1882, to Miss Sarah Roloson, and his widow and one daughter survive him.

National Monthly Import and Export Statistics.

WASHINGTON, D. C., Dec. 4.—The records of the Treasury Department contain the following comparative statistics of interest to the jewelry trade for October, 1906 and 1907, and for the 10 months ended October, 1907 and 1908:

IMPORTS

			10 Months Ending	
	Oct., 1907.	*Oct.*, 1908.	*Oct.*, 1907.	*Oct.*, 1908.
Clocks and parts of	$76,571	$47,707	$486,388	$271,098
Watches, materials and movements	265,192	188,320	2,418,077	1,565,420
Diamonds, uncut, glaziers' diamonds, etc., and watch jewels (free)	538,736	410,055	8,271,116	1,764,167
Diamonds, cut but not set (dutiable)	852,188	1,553,982	18,469,038	6,344,817
Diamond dust or bort (free)	2,724	42,282	155,603	167,460
Precious stones, rough or uncut (free)	2,295	3,473	134,821	68,411
Precious stones and pearls, not set (dutiable)	288,672	269,103	4,435,014	1,587,014
Jewelry and manufactures of gold and silver	188,978	136,529	790,706	624,038
EXPORTS OF FOREIGN MERCHANDISE.				
Clocks and parts	$265	.....	$583	$1,389
Watches, materials and movements	394	.....	1,858	30,044
Diamonds, rough, including miners', glaziers', etc.	.....	.....	.....	6,391
Diamonds, n. e. s. (dutiable)	21,936	$7,382	55,063	8,157
Other precious stones, rough or uncut (free)	.....	50	1,188	2,750
Precious stones and pearls, not set (dutiable)	.....	194	22,895	3,594
Jewelry and manufactures of gold and silver	.....	477	6,931	228,322
EXPORTS OF DOMESTIC MERCHANDISE.				
Clocks and parts	$142,874	$110,311	$1,250,883	$1,108,162
Watches and parts	125,868	145,431	1,329,007	950,416
Jewelry and manufactures of gold and silver	188,125	106,623	1,640,812	909,387
Plated ware	94,275	66,268	702,283	480,868

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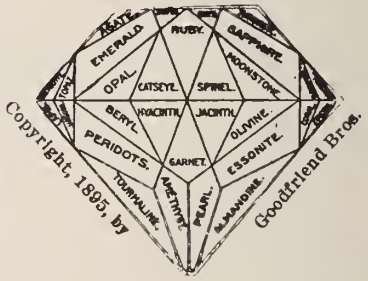
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Prices of Cut Diamonds Advancing as Labor Cost Increases—Resumption of Work at Diamond Cutting Centers.

Reports from diamond centers in Europe state that there has been a decided advance in the price of cut diamonds within the last three months, and that now prices have reached almost, if not quite, a normal condition so far as cut goods are concerned. The reports obtained at the Customs offices, New York, for the month of November indicate that there has been a large increase of cut goods imported into New York during the past three months.

Although the cut stones have advanced, there has been no change in the price of rough material, which maintained its normal price throughout the recent financial flurry, and which is at present being offered at the same prices that were ruling previous to the financial trouble last Fall. The tendency, if anything, in rough goods has been slightly upward.

During the Spring and Summer months 5,500 diamond workers were idle in the European diamond cutting centers, but latest authentic reports indicate that since Nov. 20 the number of unemployed has been reduced to the number of 353, which is less than the normal number out of employment during prosperous times. Reports also indicate that many cutting establishments are working overtime, and that there is an ever-increasing demand for cut goods. The price of polished goods has in the last three months advanced considerably over 15 per cent., and indications are strong that an increased price will be demanded for future output.

Small diamonds, it is said, are governed in price by the cost in workmanship, while in the larger diamonds the workmanship cost does not figure at more than 10 per cent., so that in the period of depression a slight reduction in cost is sometimes secured by reason of the diamond workers being willing to work for less money. Now that business is becoming normal again, the workingmen have again increased their rates, so that an appreciation in cost not only in large diamonds, but in the small as well, may be looked for with confidence.

In New York there has been a large per cent. of the diamond cutters out of employment, but at present reports indicate that about one-half are now employed, and it is expected that there will soon be a further demand for skilled labor of this kind.

WASHINGTON, D. C., Dec. 7.—Consul Henry H. Morgan notes a decided improvement in the diamond trade at Amsterdam during the quarter ended Sept. 30, both in its trade with the United States and other countries. The consul enters into the following details:

"In the quarter ended June 30, 1907, polished diamonds amounting to $2,589,634 were exported from Amsterdam to the United States, and there was every possibility that the export in 1907 would surpass all other years, but the financial crisis effectually put a stop to all further purchases of diamonds, and the end of the year saw a net loss of over $4,000,000. During the first six months of the year 1908 there were very few diamonds sold in this market, but in the early Spring buyers commenced to arrive from the United States in search of bargains, which they obtained at 10 to 15 per cent. under the former price, and during the quarter ended Sept. 30 polished diamonds to the amount of $1,693,261 were exported to the United States, as against $2,297,083 for the corresponding period of last year, and as against $392,654 for the quarter ended June 30, 1908. The number of carats exported during the September quarter of 1908, taking the reduced price into consideration, was only a small decrease over the number exported for the same quarter of 1907.

"In discussing the diamond industry with a conservative diamond broker of Amsterdam it was learned that although the principal diamond polishing factories of Amsterdam had resumed work, owing to the long time they had remained closed there was a scarcity in the market of the right kind of goods.

"Of the 8,248 diamond workers belonging to the Diamond Workers' Association of Amsterdam 6,456 were out of employment during the crisis, but now there are only 337 out of employment, and these comprise only the old and infirm workers who are unable to work, which means that all the factories of Amsterdam are working with a full force."

Death of John P. Webster.

LOGANSPORT, Ind., Dec. 2.—John P. Webster, a veteran jeweler of this town, was stricken with apoplexy yesterday morning while on a shopping trip downtown, and died two hours later at his home, 2216 North St. He was stricken as he was standing at a telephone in a grocery store. Medical aid was summoned and Mr. Webster taken to his home, but he never regained consciousness.

Deceased, who was 77 years old, was one of the oldest citizens of Logansport and had been in the jewelry business here for years. For a long time he conducted a store on Market St., between 3d and 4th Sts., but some time ago retired from active work and recently had been interested in the store of H. W. McFarland, 307 Fourth St. For some time past Mr. Webster had been in poor health. Besides a widow he is survived by two sons and two daughters.

Death of A. G. Dollemayer.

SAN FRANCISCO, Cal., Dec. 3.—News has been received here from Hanford of the death of A. G. Dollemayer, an old settler in that part of the country and a prominent jeweler of that place.

The deceased was a native of Germany and came to America when a young boy. He settled in Pennsylvania, where he learned the trade of watchmaker. In 1877 Mr. Dollemayer came to California and settled in the southern part of the State, but later moved to Visalia. About 20 years ago he went to Hanford and had been engaged there in the watch repairing and jewelry business ever since. He leaves a widow, two sons and a daughter.

L. A. Beatty has removed from Whitehall, Ill., to Roodhouse, Ill.

Statistics as to Jewelry Trade of Rhode Island Made Public by Commissioner Webb.

PROVIDENCE, Dec. 5.—Commissioner of Industrial Statistics George H. Webb today gave out a comparative summary of the 16 leading industries and factory systems of Rhode Island for the year 1906, which shows that that year was the most prosperous this State has ever had. The census was taken in connection with the special report on the condition of wage earners and the cost of living, ordered by the General Assembly of Rhode Island in that year. Included in the 16 industries were gold and silver reducing and refining, but not from the ore; manufacture of jewelry; silversmithing and silverware.

According to the report, which will be published in full detail in a few weeks, there were 91 persons employed in the refining business whose wage earnings aggregated $64,509, and the total value of work done was $5,618,287 as compared with 70 persons employed in 1899 who earned $43,884 and performed work valued at $3,484,454.

In 1906 there were 8,143 persons employed in the jewelry industry, whose wages amounted to $4,677,573, and the value of whose productions was $21,049,827 as compared with 7,102 persons employed in 1899, with wages of $3,145,557 and whose productions amounted to $13,229,313.

In 1906 there were 2,360 persons employed in the silverware business whose wages amounted to $1,661,460 and the value of whose productions was $6,654,736 as compared with 1,815 persons employed in 1899, with wages of $1,099,642 and whose productions were valued at $4,249,190.

The total number of persons employed in all three of these divisions in 1906 was 10,495 as compared with 8,987 in 1899 with wages of $6,403,542 and $4,289,083 respectively producing goods to the value of $33,322,850 and $20,962,957.

Petition in Bankruptcy Filed by Charles Haas, Lower Salem, O.

COLUMBUS, O., Dec. 2.—Charles Haas, who conducts a jewelry business at Lower Salem, O., filed a voluntary petition in bankruptcy in the United States Court, this city, yesterday. According to the schedules which accompanied his petition his liabilities amount to $6,022.25 and his assets at $5,861.86.

Mr. Haas has been in the jewelry business for over 30 years and nearly all of that time conducted a store at Lower Salem. He is well known and highly regarded in the jewelry trade, and the news of his financial troubles were received with regret by his many friends.

Market Prices for Silver Bars.

The following are the quotations of silver bars in London and New York, as reported by Zimmermann & Forshay:

		London.	*New York selling price. .999 Basis.*
Dec.	1	22 1-8d.	$.49⅞
"	2	22d.	.49⅝
"	3	22 1-4d.	.50¼
"	4	22 1-8d.	.50
"	5	22 15-16d.	.50⅜
"	7	22 3-8d.	.50½

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New England Jewelers Who Went to Washington on Tariff Hearing Report on the Work Done.

PROVIDENCE, Dec. 5.—The regular weekly meeting of the advisory council of the New England Manufacturing Jewelers' and Silversmiths' Association was held in the rooms of the association in the Wilcox building on Thursday afternoon. The principal business of the meeting was the consideration of the report of the delegation that visited Washington last week in connection with the tariff revision. This report was made by Henry G. Thresher, chairman of the committee appointed by Chairman George H. Holmes to present the matter to the Ways and Means Committee of Congress.

Mr. Thresher reviewed the various steps that the committee had taken and explained that every effort had been taken to make the scope of the committee's work of a general character rather than of an individual nature, and that with this end in view the selection of the sub-committees had been made so that the various branches of the industry be represented. He told of the hearings that were held and of the preparations of a brief made by the sub-committee which it had been intended to present to the Congressional committee. In explaining the work done, Mr. Thresher said in part:

"After the holding of the hearings in this city, Attleboro and North Attleboro, the committee took the information thus secured and arranged it in the condensed form which it was intended to be presented to the Congressional committee. When the delegates appointed to represent the committee arrived at Washington it was found expedient to have one delegate present the arguments of the jewelers as an industry instead of having two or three or four appear, and thus not only divide the time allotted to the jewelers, but also endanger the plans of the committee by individual expressions that might be misconstrued or misleading.

"While the committee was waiting for an opportunity to be heard its members had an opportunity of listening to the presentation of the case of other industries, and from the questions asked by the members of the Congressional committee and the material presented by the representatives of those industries, much information was gained whereby it was seen that the brief prepared by the jewelers could be supplemented and thus materially strengthened.

"Accordingly, when the time came for the jewelers' committee to present its case it was decided to merely put in sufficient material to hold a place in the line and then obtain permission from the committee to put in a supplementary brief. This was done, and while it was at first thought that the time for presenting cases to the Congressional committee would expire Dec. 4, all those receiving special permission have been given further time to present supplementary briefs. And this is what the committee of the jewelers is now at work upon. Their supplementary report, it is expected, will be ready to forward to Washington in a few days.

"The committee found that what the Congressional committee desired mostly was a better classification of the jewelry industry, and it is on this particular line that the local committee intends to devote its attention largely. In order that there may be no confliction in this regard, an understanding was reached with the delegates representing the precious stone trade. It is well known that the stone dealers import more or less chain, in an unfinished condition, so-called. It has been agreed that the committee from the jewelers' associations shall present the schedules for all the metal classes of the industry, leaving to the stone dealers' committee the preparation of schedules upon all branches of the precious, imitation and glass stones, pearls, etc. In this manner it is expected that better results will be obtained."

Supplementary to his report regarding the tariff, Mr. Thresher made a report concerning the annual banquet of the association in which he said that efforts were being made to hold the banquet on the even- of Saturday, Feb. 13, the general theme of the speechmaking to follow it being on the life and character of Abraham Lincoln, the Centennial anniversary of whose birthday occurs the previous day. An invitation has been extended to President-elect William H. Taft to be the guest of honor on that occasion, but there is some doubt as to his engagements, making it possible for him to accept. He has the matter under consideration, however.

ATTLEBORO, Dec. 5.—Edward A. Sweeney and Samuel Einstein, the Attleboro members of the tariff committee of seven which represented all the New England manufacturing jewelers, returned home, early this week, from Washington.

Mr. Sweeney, in discussing the visit, expressed every confidence that the members of the Ways and Means Committee intended to give the jewelers the protction sought irrespective of party affiliations.

"We have asked for nothing unreasonable," commented Mr. Sweeney. "We have sought merely to secure a tariff which will eliminate the advantage that the foreign manufacturer has over us because of his cheaper labor. We firmly believe that the members of the Ways and Means Committee see clearly that the adequate tariff is a protection to the workingman and will act accordingly."

In addition to the submission of a tariff rate that will bring the manufacturers of Germany and America on an equal basis, the committee in its brief filed with the Ways and Means Committee has endeavored to correct a number of clauses that were unsatisfactory, particularly the feature of the German treaty which enabled the German manufacturer to value the goods shipped to this country. It is also desired to bring all jewelry under the same classification instead of being distributed about under different heads, as at present.

The confidence of the emissaries who were at Washington is encouraging to the jewelers, who will proceed satisfied they are safe from foreign encroachments.

The brief of the tariff committee was sent along to Washington to be on file before last Friday, the last day set for filing such documents.

Death of Charles W. Seekamp.

ST. LOUIS, Mo., Dec. 5.—Charles W. Seekamp, manager of the H. H. Seekamp Co., gold and silver platers to the jewelry trade, killed himself at his home, 4440a Easton Ave., Tuesday afternoon, at 4 o'clock. His mother, Mrs. Annie Seekamp, who is also interested in the firm, found him gasping for breath in the bathroom, and assisted him to his bedroom, where he expired.

Mr. Seekamp had been in ill health for some time, and physicians declared he was suffering from tuberculosis. He died without medical aid, and both his wife and mother thought death was the result of many hemorrhages he had had recently. A box of arsenic in the kitchen and a tumbler of water containing the same poison, found in the bathroom, however, caused a Coroner's inquest, and a verdict of suicide was returned.

The funeral was held from the family home on Easton Ave., Friday afternoon, at 2 o'clock. Mr. Seekamp is survived by his mother, his widow and six brothers and sisters.

The firm of H. H. Seekamp & Co., of which he was manager, was the oldest and one of the largest of its kind in St. Louis. Herman Seekamp, father of the dead man, who is also dead, founded the business many years ago. The present offices are at 812½ Pine St. Mr. Seekamp was a member of the Knights of Pythias and other orders.

Games Rolled by the Jewelers' Bowling League of New York.

The following were the scores of the teams of the Jewelers' Bowling League of New York in the games rolled last week:

Nov. 30.—Jewelers' Circular-Weekly.	822	748	676
vs. Solidarity Watch Case Co..	770	767	784
Dec. 1—C. F. Wood & Co.....	840	936	896
vs. Tiffany & Co.....	813	770	814
Dec. 2.—Cross & Beguelin.....	924	968	899
vs. L. E. Waterman Co.....	814	913	866
Dec. 3.—H. A. Meyers.....	827	791	836
vs. J. J. Donnelly.....	780	691	867
Dec. 4.—H. W. Wheeler & Co.....	863	899	812
vs. Aikin-Lambert Jewelry Co..	860	826	900

STANDING OF CLUBS.

	Won.	*Lost.*	*High score.*	*Per cent.*
H. A. Meyers.....	18	6	963	.750
Cross & Beguelin.....	17	7	1,004	.708
H. W. Wheeler & Co.....	17	10	928	.629
Tiffany & Co.....	16	11	972	.595
C. F. Wood & Co.....	14	10	936	.583
L. E. Waterman Co.....	14	10	913	.583
Aikin-Lambert Jewelry Co.	15	12	958	.555
Joseph Fahys & Co.....	12	15	937	.414
Solidarity Watch Case Co..	7	20	859	.259
Jewelers' Circular-Weekly.	6	18	822	.250
J. J. Donnelly.....	2	19	867	.095

Jewelry Store in Minneapolis, Minn., Robbed of $500 Worth of Stock.

MINNEAPOLIS, Minn., Dec. 4.—The show window in the store of William M. Stone, 16 S. 3d St., was recently robbed of stock worth $500. The robbery was very daring, as a policeman is stationed but half a block distant, and passed the window half hourly during the night.

The work was done by cutting a hole through the glass and forcing the piece through, permitting room for an arm to be thrust through. The goods taken included a tray of rings, several watches and bracelets.

BLACK OPALS

REMARKABLE, IRIDESCENT, BEAUTIFUL

BLACK OPAL, a recent Australian discovery, is one of the most beautiful stones hitherto found.

With it many inimitable jewelry creations are possible that must appeal in a forceful manner to the trade.

These remarkable stones exhibit a wonderful play of brilliant colors, ranging from light to cobalt blue, with flashes of violet, from delicate shades of green to peacock green and all shades of reds, merging into orange and yellow tints.

Black Opal is a worthy addition to the finest stock and jewelers will find it a welcome "Trade Magnet."

We can furnish these stones in various sizes and shapes and their full merits can only be appreciated by being seen.

We make a specialty of AUSTRALIAN and MEXICAN OPAL MATRIX.

BUY FROM THE CUTTERS.

AMERICAN GEM & PEARL COMPANY

14 & 16 CHURCH STREET, NEW YORK

London, 16 Holborn Viaduct — Paris, 39 Rue de Chateaudun

FROM MINES TO MARKET

STERN BROS. & CO.,

CUTTERS OF

DIAMONDS,

CUTTING WORKS:
138-142 West 14th St., N. Y.

CHICAGO, 103 State Street.
LONDON, 29 Ely Place

68 Nassau St., NEW YORK

TRY US ON DIAMONDS

Lissauer & Company
IMPORTERS

52-54 MAIDEN LANE, NEW YORK

Negro Escapes With $300 Worth of Diamonds After Assaulting Jeweler.

ST. LOUIS, Mo., Dec. 5.—Walter Goegel, junior member of the firm of F. Goegel & Sons, jewelers, was struck in the face with a hammer and knocked almost senseless at 9 o'clock this morning by an unknown negro, who entered the firm's store at 5945 Easton Ave., and later made off with $300 in diamonds.

The police of St. Louis and St. Louis County have no trace of the negro, and practically no description. Mr. Goegel, who is 23 years old, is at his home nursing a badly bruised and lacerated cheek and hand, where the negro's blows struck him.

Young Goegel was in his store alone when the negro, well dressed and jaunty looking, entered and asked to look at some diamonds. He said he wanted big ones and declared he had money to pay for them. Goegel presented two diamonds, placed them on the case, and was just turning toward the case to get more when the negro produced a hammer from beneath his coat and struck the jeweler on the cheek bone.

The first blow was light, and not hard enough to fracture a bone, but the force of a second blow aimed also at Goegel's head was broken by his hand, which he threw up in self defense. This blow, however, stunned him and he sank to the floor. The negro escaped with the diamonds.

It was several minutes before Mr. Goegel recovered, and could sound an alarm. The negro was traced to a car line leading into St. Louis County, but at the city limits the trace was lost.

Before entering Mr. Goegel's store, the negro had been into the jewelry store of Frank Didder, 5959 Easton Ave., but there were three customers in the place and he left abruptly.

Burglars Loot Show Cases in Store of A. L. Saltzstein, Washington, D. C.

WASHINGTON, D. C., Dec. 3.—The Washington police have notified the police departments of other cities to look out for jewelry worth about $2,000, which was stolen a short time ago between the hours of 8 P. M. Nov. 30 and 8 A. M. Dec. 1 from the store of A. L. Saltzstein, 942½ Ninth St., N. W. The stolen property consisted of nearly 140 small articles, such as watches, necklaces, chains, lockets, rings, scarf pins, buttons, fobs, eye glasses, etc. The value of the rings is placed at $779 and that of the watches and smaller articles at $954.

The robbery was made known to the detectives shortly after Mr. Saltzstein opened his store, Tuesday morning. It was found that entrance had been effected by forcing open a rear window, and the entire contents of the show cases carried off by the burglars. The police are working hard on the case, and two detectives have been engaged in investigation in Baltimore.

Major Sylvester, superintendent of police, has asked jewelers, repairers and pawnbrokers to co-operate with the department in endeavoring to locate property, should it be offered for sale or as a security for a loan.

R. E. Schubart, Wheeling, W. Va., returned recently from a hunting trip to Canada.

News Gleanings.

E. T. Merriman, Guide Rock, Nebr., has purchased a retail jewelry store at Greeley, Colo.

The store of L. M. Forry, Bixby, Okla., was entered recently by thieves, who stole $200 worth of miscellaneous jewelry. There is no clue.

John F. Allison, Negaunee, Mich., contemplates retiring from business at that place. He will move to another city, owing to ill-health.

Burglars recently broke the show window in the store of Barr & Willis, Huntington, N. Y., and escaped with $50 worth of silverplated ware.

Burglars recently made an unsuccessful attempt to break into the retail jewelry store of Frank Mayr & Sons, 121 W. Washington St., South Bend, Ind.

M. J. Boydston is closing out his stock at Albia, Ia., where he has been engaged in business for several years. Mr. Boydston contemplates retiring from active business.

J. C. Sharer, Alliance, O., has the sympathy of his many friends in the trade owing to the recent death of his father, Gen. Sharer. The deceased died suddenly at his home, in Alliance.

The formal opening of the new jewelry establishment of George K. Munro, on Demers Ave., Grand Forks, N. Dak., took place, recently. Souvenirs in the form of stickpins were presented to several visitors.

The general store of Henry Horton, Lansford, Pa., was recently looted of a small amount of jewelry and cash by Andrew Mann, a colored employe. Mann was found later on a freight train, brought back and held to await trial at the January term of court.

The Arkansas Diamond Co. filed articles of incorporation, Dec. 3, with the Secretary of State in Arkansas, after acquiring the Pike County diamond field. The new company is capitalized at $1,000,000. John T. Fuller is the consulting engineer of the company.

Burglars who broke into the general store of Dopping & Lupker, Farber, Mo., early one morning, about a week ago, got away with $100 worth of jewelry and other merchandise. The burglars forced open the front door and escaped without leaving any clue.

At a recent meeting of the directors of the International Silver Co. a dividend of one per cent. was declared on the preferred capital stock, to be payable Jan. 15, 1909, to stockholders of record. It has been announced by George Rockwell, secretary, that transfer books will be closed on Dec. 17, at 3 P. M., and reopened, Jan. 3, at 10 A. M.

L. Thomas, Wilmington, Del., in an attempt while riding in his auto, recently, to prevent his car from striking two pedestrians, narrowly escaped a serious collision with a Wilmington St. car. He swung the car to one side, thus avoiding the pedestrians, but failed to notice the street car approaching behind him and ran his machine directly in front of it. Mr. Thomas was badly shaken up and his machine was considerably damaged.

Edward Schroeder, a watchmaker employed by Wm. Frantz & Co., New Orleans, La., was arrested, Nov. 20, on the charge of grand larceny, his employers claiming that he had stolen six gold watches valued at $315. Schroeder, who went to New Orleans from Greenville, Miss., about a year ago, was an expert watchmaker and obtained employment in the Frantz store. On Nov. 15, Mr. Frantz made inquiries concerning certain watches which were not on the watchmaker's rack. Schroeder said they were at his home in Vallence St., and Mr. Frantz went home with him to get them. Schroeder left his employer at the door and disappeared. He was later arrested by detectives and admitted taking two of the stolen watches, but denied taking the others. The two watches, which he admitted taking, were recovered from the loan office where Schroeder had pledged them.

Cleveland.

B. V. Arnstine and H. W. Arnstine, of Arnstine Bros. Co., accompanied by their wives, went to New York last week, where they are stopping at the Waldorf-Astoria. They will remain in the metropolis for several weeks, combining business and pleasure.

Burglars entered the jewelry store of Solomon Friedman, 2415 Woodland Ave., on the night of Dec. 1, by means of a duplicate key. The thieves stole 24 watches, four silver toilet sets, knives, spoons and other silverware. The plunder was valued at $200. The men were seen, but worked so coolly that no suspicion was aroused.

Our New Line Will Be On the Road by Dec. 15

Our Cases are chock full of new ideas in high-grade Gold-Filled Chains, Bracelets, Fobs and La Vallieres.

IT WILL PAY YOU TO WAIT AND LOOK US OVER

ATTLEBORO CHAIN CO.

NEW YORK OFFICE
9 Maiden Lane

ATTLEBORO, MASS.



CORAL MANUFACTURING COMPANY

For All Manufactures in Coral

Send your orders to Borrelli & Vitelli, 401 Broadway, New York.

THE CORAL STANDARD FOR 20 YEARS

Memorandum package will be sent to reputable jewelers upon request.

BORRELLI & VITELLI

3 Via Amedeo
Terre del Greco, Italy

401 Broadway, New York
Telephone, 5412 Franklin

19 Rue d'Hauteville
Paris, France

57 HATTON GARDEN, LONDON, ENGLAND



GERMAN SILVER

MESH BAGS

ALL LEATHER LINED

To Retail from $4.00 to $6.00

J.W. Rosenbaum & Co.

44-46-48 Hunter Street
Newark, N. J.

H. C. KIONKA & CO.
Importers
35 MAIDEN LANE
NEW YORK

Pearls, Precious, Semi-Precious and Imitation Stones

Most Varied and Complete Lines. All Orders filled with Promptness and Despatch at the Lowest Prices

HENRY E. OPPENHEIMER & CO.

Precious Stone Merchants

3 Maiden Lane
New York City

Memorandum orders solicited

GARREAUD & GRISER
45 John St., New York
LAPIDARIES. PRECIOUS STONES
GEMS in Unique Cuttings

UNIQUE GEMS

I am constantly in receipt of fine packages of Rough from my correspondents throughout the gem-producing sections of the world.
This Advantage enables me to furnish such fine
INDIVIDUAL EXAMPLES
Cut En Cabochon, Carbuncle and fancy shapes as are suitable for fine special order work.
LOUIS J. DEACON, Atlantic City, N. J.

Providence.

TRADE CONDITIONS.

Manufacturers of all grades of jewelry are very optimistic in their views concerning the Spring trade, nearly all joining in the report of increased and increasing business, although few report their business this Fall compared formerly with the boom period which closed about this time a year ago. Few of the shops are working overtime, although in many instances portions of the plant may be driven on orders. The trade was visited during the past week by an unusually large number of buyers from Chicago and other western distributing points who gave orders of varying size and all sang practically the same song of prosperity and the coming of better times for this industry, in common with all other lines of business. It is, however, the medium and cheaper grades of goods that are experiencing the improvement.

Mr. and Mrs. Ralph S. Hamilton are in New York on a pleasure visit.

W. J. Dunn, western representative of Arnold & Steere, has been visiting the firm's factory in this city in the past week.

Mayor-elect Henry Fletcher was one of the principal speakers at the meeting of the Providence Board of Trade on Friday evening.

The Washington Jewelry Co. is the name of a new retail store and loan office that is opening at the corner of Washington and Union Sts.

Harry Wiltshire, who has been in charge of the New York office of Regnell, Bigney & Co., will represent Palmer & Capron, in that city, after Jan. 1.

At the organization of the School Committee last week, Charles E. Hancock was appointed on the sub-committees on drawing, hygiene and school houses.

A slight fire was discovered in the basement of Bernice B. Gray's, 322 N. Main St., last week, which was extinguished before much damage had been done.

Robert Curran will carry the sample line of Arnold & Steere, of this city, through the west after Jan. 1. He was formerly buyer for F. W. Sackett, of New York.

Jacob Shartenberg, of Shartenberg & Robinson, has been appointed a member of the Merchants' Association of Pawtucket to arrange for the celebration of Fourth of July.

Charles E. Cohen, manager of Caesar Misch, Inc., will have charge of the jewelry department hereafter, filling the vacancy caused by the discharge of Arthur E. Blood.

Irving N. Looker, formerly with the Attleboro Mfg. Co., has succeeded Alex. Levin as representative for the Providence Stock Co., in New York, Philadelphia and Baltimore.

George N. Steere, Joseph Catlow and Frank T. Barton, of the George N. Steere Co., left Friday morning for a several days' hunting trip in the southern part of this State.

Benedict B. Lederer, of S. & B. Lederer Co., has purchased two lots of land with buildings on Elmwood and Lexington Aves., in the most fashionable residential section of this city.

Mrs. Caesar Misch, widow of the late head of Caesar Misch, Inc., of this city, is prominently mentioned for the presidency of the National Council of Jewish Women at the triennial meeting at Cincinnati.

J. B. Macdonald, western representative for the Wolcott Mfg. Co., will in the fu-

ture also represent the John T. Mauran Mfg. Co. throughout the territory from Pittsburg, Pa., to San Francisco, Cal.

An attachment for $100 was placed on the property of Zara White by the Herring-Hall-Marvin Safe Co., recently, according to the records at the City Hall.

The Bassett Jewelry Co. has established permanent offices in San Francisco, Cal., at 717 Market St., under the management of F. L. Presbrey, who also represents the Macpherson, Roubaud Co., of this city.

Charles H. Emerson, representing H. Nordlinger's Sons in the eastern States, is receiving the congratulations of his friends on the recent advent of a daughter in his household. Mother and child are doing nicely.

Harry Cutler has been appointed by the Municipal Court as guardian of the person and estate of Julius Eichenberg, who was for many years engaged in the manufacturing jewelry business before his removal to a sanitarium.

Henry Fletcher and John J. Butler, of this city, and George H. Sykes, of Attleboro, were among those present at the 25th wedding anniversary of Mr. and Mrs. S. N. Grammont, at the Crown Hotel, on Saturday evening.

Frederick G. Warren has accepted the management of the emblem business of the Charles S. Purdy Co., 908 Lapham building. Mr. Purdy will devote himself to a new line of the business in connection with art leather goods.

At the annual meeting, last week, of the Rhode Island Hospital Trust Co., among the directors elected were Edward Holbrook, president of the Gorham Co., and Walter R. Callender, vice-president of the Callender, McAuslan & Troup Co.

James H. Byron, a well known journeyman jeweler, died at the Rhode Island Hospital, Monday. He had been ill about a week. Mr. Byron was born in this city and had a very large circle of friends. He leaves a widow and six children.

The Baird North Co. has given a mortgage of $20,000 to William G. Hussey, Jr., on a lot of land with buildings on Broad and Ontario Sts. and Lexington Ave. The company proposes adding to its plant on that site and extending its business.

The fire insurance companies have effected a settlement with R. Grode & Co. for the loss sustained by the fire in their shop at 234 Chestnut St. some time ago. Mr. Grode does not intend to resume business at once but will seek a position in some other shop.

One of the most attractive jewelry windows noticed in this city for a long while was that of the Tilden-Thurber Co., 292 Westminster St., where a full line of the Delamothe rose hat pins was displayed, showing the various stages from the real rose to the finished hat pin.

A dividend of 20 per cent. was paid through the Manufacturing Jewelers' Board of Trade, the past week, to the creditors of the J. P. Morgan Jewelry Co., St. Louis, Mo. The liabilities of the firm aggregated about $19,000, the majority of which was held here and in the Attleboros.

Major Lewis Patstone, for many years in the diamond and pearl jewelry business in this city, was placed on the retired list of commissioned officers in the militia of Rhode Island the past week, and he will hereafter be entitled to wear the uniform of the highest rank held by him on State occasions.

William H. Luther, chairman of the Board of Police Commissioners, was forced to leave his desk, Monday morning, soon after his arrival at police headquarters and return to his home, being somewhat indisposed on account of a bad cold. Mr. Luther is senior member of the manufacturing jewelry firm of W. H. Luther & Son.

Among the foreign importations received the past week through the Providence Custom House were the following: From Bremen, one package of jewelry, one of silverware and 13 of imitation precious stones; from Hamburg, one package of manufactured metals; from Havre, one package of manufactured metals; from Liverpool, five packages of manufactured metals.

The George N. Steere Co. was incorporated at the office of the Secretary of State Wednesday, with an authorized capital of $50,000, for the purpose of engaging in the manufacture and sale of jewelry. The plant will be in the town of Cranston. The incorporators are George N. Steere, Joseph Catlow and Frank T. Barton, who will continue the business conducted by George N. Steere & Co.

Samuel B. Lord, formerly of this city and Pawtucket, died last Sunday night at the Sacred Heart Hospital, Manchester, N. H., at the age of 79 years. He was born in Taunton, Mass., but lived in Pawtucket for many years, being in the manufacturing jewelry business in this city. After his removal to Manchester he engaged in the engraving business. He is survived by a son, a daughter and three sisters.

The Federal Grand Jury, Monday, found a true bill against Mark T. Rounds, an employe of the Pairpoint Silver Co., New Bedford, who was charged with counterfeiting. Rounds was arrested, last July, and acknowledged that he stole britannia scraps from the concern by whom he was employed, and, melting it, poured it into moulds, thereby casting half dollars, quarters and dimes, which he had passed in large numbers.

Arthur D. Wood, Attleboro, has sued the William Bens Co., of this city, claiming, in the papers, filed last week in the Superior Court, that he had been engaged through an agreement entered into by that company as forman of the mesh bag department for one year from March 2, 1908, at a salary of $50 a week and a percentage on the gross sales of mesh bags. This agreement, he claims, has not been carried out and damages of $5,000 are sought.

Among those advertising in the daily newspapers the past week for help wanted were the following: E. A. Potter Co., stamper and press hands; Hamilton & Hamilton, Jr., chain-maker on fancy chains; D. M. Watkins & Co., die cutter; 133 Narragansett Ave., chain purse makers; Mrs. Luther, 195 Pine St., chain purse makers; 61 Woodbine street, chain purse makers; 189 Point St., 50 chain purse makers; 178 Point St., 25 chain purse makers; Ostby & Barton Co., burnishers; Universal Die Sinking Co., hub cutters; L. Davidsburg & Co., stone setters.

George E. Martin, a director of the Gorham Mfg. Co., and also of the Silversmiths Co., died, Monday, at his home, 208 Bowen St., this city. He had suffered about three weeks from a complication of bronchitis and heart weakness. Not until last Wednesday, however, did his condition give rise to a feeling of apprehension. For 51 years he had been connected with the Phenix National Bank. Beginning as a clerk, and by strict attention to duty and unswerving faithfulness, he had filled every position in the bank until he was made vice-president eight years ago, a position which he held at the time of his death. He was well known in banking circles.

Walter Schultz has brought action to recover damages for $20,000 from the Gorham Co., the papers in the suit being filed in the Superior Court Dec. 1, by M. L. Lizotte and A. B. Crafts, counsel for the plaintiff. It is stated that while in the employ of the Gorham Co., Oct. 9, 1908, an emery wheel which he was operating in the work of polishing a metal door burst and Schultz was seriously injured by parts of the wheel striking him on the head. He says that he sustained a fracture of the skull which affected his mind and brain for a time.

Among the prominent comb manufacturers or their representatives of Leominster, Mass., in this city the past week, were the following: Peter McKenna, of the Star Mfg. Co.; George V. Upton, of the Fitchburg Horn Goods Co.; William Keough, with Lothrop & Walker Co.; John W. Pickering, of the Pickering-Metcalf Co.; E. B. Tilton, of Tilton & Cook Co.; George A. Porter, of Tenney & Porter; I. Himmelreich, with A. Burke & Co.; E. F. Earl, of the Howe Comb Co., and George R. Farrell, of the Harvard Novelty Co.

The list of buyers in town the past week was unusually large and included the following: E. Rothchild, of the American Comb & Novelty Co., Chicago; Sam Diamond, of Maas, Hirschberg & Diamond, Sterling, Ill.; Albert L. Simon and E. W. Bloomberg, of Meyer, Simon & Co., Philadelphia, Pa.; F. Sattler, of Sattler, Ritcher & Co., Chicago; Harry Morris, of Morris, Mann & Reilly, Chicago; A. S. Evans and C. P. Davis, of Butler Bros., New York; A. L. Stone, of Stone Bros., Chicago; Benjamin Rothchild, of F. Lewald & Co., Chicago; Kadden Bros., Philadelphia, Pa.; A. Kunstadter, of Kunstadter Bros., Chicago; J. L. Floersheim, of J. Floersheim & Co., Chicago; H. Epstein and M. L. Schwab, of Guthman, Solomon & Co., New York; M. Herman and R. J. Goldsmith, of Herman & Goldsmith, Chicago; J. C. McMurphy, of Marshall Field & Co., Chicago; N. Lauter, of Hirsch, Lauter & Co., San Francisco, Cal.; W. A. Kaufman and J. D. Waxman, of Rothchild, Waxman & Kaufman Co., Chicago; Max Weiner, of Weiner Bros., New York; B. Wolf, of D. Marx's Sons, St. Paul, Minn.; Max M. Kann, of Kann Bros., Chicago; J. Mayer, of A. Steinhart & Bro., New York; Oscar Uhl, of Furstenworth, Uhl Jewelry Co., St. Louis, Mo.; Theodore Jacobs, of Theo. Jacobs & Co., Chicago; Jacob Fishman, of Fishman Novelty Co., St. Louis, Mo.; L. and Charles Kobaker, of K. Landau & Co., Chicag .



IS YOUR STOCK COMPLETE FOR THE HOLIDAYS? - - IT IS

NOT UNLESS YOU HAVE A GOOD ASSORTMENT OF THE

UR RINGS. "Ask Your Jobber"

The Untermeyer-Robbins Co. SEVENTY-ONE NASSAU ST. NEW YORK CITY



CHAS. M. ROBBINS CO.

Manufacturing Jewelers and Enamelers

ATTLEBORO, MASS.

NEW YORK OFFICE:
Silversmiths' Building, 15, 17, 19 Maiden Lane

CHICAGO OFFICE: 103 State Street

Harrisburg, Pa.

TRADE CONDITIONS.

Holiday shopping opened encouragingly last week and the various stores were thronged, particularly during evenings and on Saturday. The advice of the newspapers that people do their Christmas buying early has been heeded to some extent, which ought to lessen the volume of the grand rush during the last few days preceding Christmas. Employes of the Pennsylvania Railroad who comprise a large percentage of the population of this city, will receive their holiday pay this week and a decided boom in business is looked for by retailers.

Mrs. Edward L. Rinkenbach, wife of the well-known jeweler, entertained the Authors' Club at her home, Dec. 1.

Several local retailers were among the guests at the annual banquet of the York Manufacturers' Association, held at the York County Club Dec. 10.

Col. H. C. Demming, of this city, has received from Thomas A. Edison, the great inventor, a specimen of tantalum wire, worth at present more than its weight in gold. Tantalum wire, as recently perfected by Mr. Edison, will be used in the making of incandescent lamps.

These officers have been nominated by the Harrisburg Merchants' Association, and will be elected in January: David Kaufman, president; William F. Paul, first vice-president; William F. Burgoon, second vice-president; R. F. Cook, secretary, and P. G. Diener, treasurer. Nine new members were elected last night.

Clarence Barrett and Noah Vance were given a hearing in Carlisle on a charge of stealing rings to the value of $30 from the jewelry store of W. H. Stonesifer on W. Louther St. The rings were later found in the possession of several Mount Holly girls. This is the seventh robbery in Carlisle during the past week.

Some idea of the value of jewelry and watches handled by fakers can be obtained from the results of a sheriff's sale of a lot of watches and rings belonging to a man named I. Reynolds in Cumberland county, last week. The goods were seized on a judgment for $13.50 and $20 was realized from the sale. A handful of watches and cases was knocked down for $1.25.

Cumberland Valley Railroad officials in this city have been advised of the arrest at Hagerstown of James W. Dusaug and William Dorell, charged with robbing that company's freight cars in the Hagerstown yards. A large quantity of the stolen goods was found at the homes of the men. This included four sets Rogers' silverplate knives, forks and spoons valued at $12 a set and one silver tea service. The men have been held in bail for court.

Rochester.

A fire in the three-story building, at 107 Joseph Ave., recently, did slight damage to the jewelry store of H. Blumenstein on the first floor.

Jacob M. and Morris Levin, Perry, N. Y., accused of having stolen two diamond rings valued at $350 from Philip Present, of this city, pleaded not guilty to charges of larceny in the second degree in the Police Court, last week. J. M. Levin is alleged to have appeared at the store of Mr. Present recently and to have picked out two diamond rings. He said he wanted to take the rings to Perry to get his brother's consent. Present allowed him to take the rings. Hearing no more from the man Mr. Present sent a clerk to Perry to get the money or the stones. The clerk got neither. It appears that last Fall, Levin and his brother started the store in Perry. Morris Levin claimed he was working for his brother Jacob, who is only 16 years old.

Attleboro.

William H. Saart was a visitor in New York last week.

Aldro A. French is convalescent after an illness of several days.

Frank M. Mossberg returned Friday from a visit to New York.

Herman T. Regnell, of Regnell, Bigney & Co., was in New York last week.

Frank Ruggles is home from a trip to Philadelphia for W. E. Richards & Co.

Capt. George H. Sykes, of Sykes & Strandberg, was confined to his home several days last week because of illness.

The Attleboro Mfg. Co. is erecting a large storehouse near its factory on Hazel St. The structure will be four stories high.

Ralph C. Thompson, manager of Charles M. Robbins Co., was confined to his home several days, last week, because of illness.

Ernest D. Gilmore performed graciously the duties of toastmaster Thursday night at the annual roll call of Aurora Lodge of Odd Fellows.

E. A. Remmington gave a talk before the Men's Sunday Evening Club of the Congregational church, last Thursday night, on the jewelry industry.

J. A. Cunningham, Chicago representative of Regnell, Bigney & Co., is at the factory. He is accompanied by his son Frank. Mr. Cunningham expects to return west this week.

Winthrop F. Barden, of Barden & Hull, gave an interesting address before the North Attleboro Baptist Church, Dec. 1, on "Mexico." He spoke of his recent travels in that country and illustrated the talk with stereopticon views.

Representative Frank O. Coombs, of North Attleboro, gave an interesting talk on engraving before the Y. M. C. A. last week. He paid a glowing eulogy to the late Edwin French, New York, a native of North Attleboro and one of the best engravers in the world.

The Fontneau & Cook Co. will open a New York office in the Silversmiths' building, 15 Maiden Lane, Dec. 14. W. Earle Harwood will assume charge of the office. Mr. Harwood has represented the concern in New York and the east for some time. Frank T. Barton, Chicago representative of the Fontneau & Cook Co., visited the factory the past week.

The R. F. Simmons Co. announces that there will be no change in the traveling force of the concern for the coming year. George L. Sweet will continue to cover the eastern territory as heretofore; John Drake will have charge of the New York office, 9 Maiden Lane, and Louis E. Fay will represent the company in the west, with headquarters at the Chicago office, 42 Madison St.

North Attleboro.

Frank A. Brown has been elected president of the Eagles.

Clifford Emerson began his duties with W. H. Bell & Co. last week.

Howard A. Gardiner is traveling in the west for H. A. Gardiner & Co.

Frederick E. Sturdy, Jr., of New York, was a local visitor the past week.

G. Cheever Hudson has returned from a trip in the interests of his concern.

Louis Blackinton arrived in North Attleboro from a western trip last Monday.

Mr. Angell, New York representative of the George L. Paine Co., was at the factory last week.

Frank E. Munro, a Providence jeweler, was married here Thursday to Miss Earl Field, of Providence.

William M. Maintien has been elected worthy patron of Angle Stone Chapter of the Order of Eastern Star.

Leroy Metcalfe has been added to the traveling force of the Plainville Stock Co. He is a son of W. S. Metcalfe, one of the principal owners.

Selectman William H. Bell, while driving an automobile on County St., Attleboro, Nov. 30, collided with a machine owned by District Attorney James Higgins. Both automobiles were badly smashed but none of the occupants was hurt.

Out of 107 enrolled in the evening schools, 55 are members of the designing and engraving class. It was found necessary to obtain an additional instructor, and Percy Ball, designer at F. M. Whiting & Co., has been engaged to fill the position.

Robert Scholtz has resigned his position as a member of the traveling staff of the Plainville Stock Co., a situation he held for several years. Mr. Scholtz has taken a position with George H. Holmes Co., Providence, and will travel the western circuit.

A chimney fire in the Plainville shops, Dec. 1, demanded the attention of the fire department. The blaze was quite threatening at one time and flying sparks set fire to a small adjoining building. The fire was extinguished before doing great damage.

Work on the proposed big addition to the Totten factory on East St. will begin within a comparatively short time. The contract has been awarded and the lumber is expected this week. The addition is for the purpose of giving the George L. Paine Co. and J. J. Sommer & Co. additional floor space.

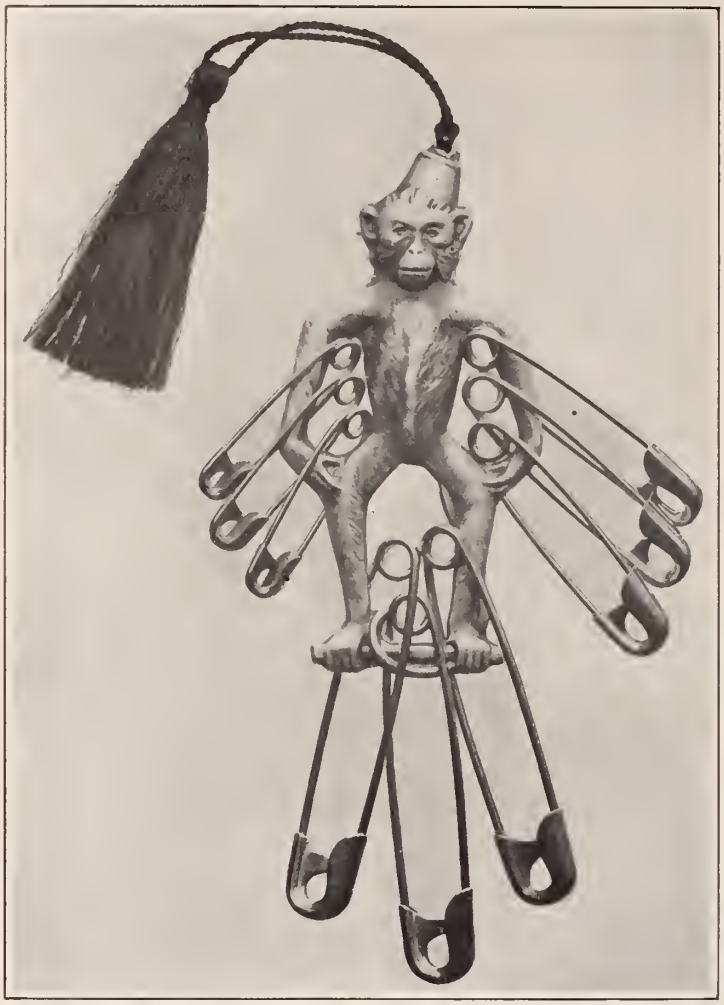
Thomas G. Frothingham, Jr., eloped, last Wednesday, with Miss Helen H. Trussell, of Minneapolis, Minn., who has been the guest of her cousin, Mrs. Clarence H. King. An early marriage was a surprise to the relatives of the young people, but no objections were made and they received the usual paternal blessing.

Charles T. Paye, of the Paye & Baker Mfg. Co., delivered an interesting talk before the Men's Club of Trinity Congregational church last night. He discussed the tariff question from the standpoint of a jeweler. Mr. Paye has given considerable attention to the subject as a member of the tariff committee of the New England Manufacturing Jewelers & Silversmiths' Association.

And speaking of Christmas: How's this for the baby?

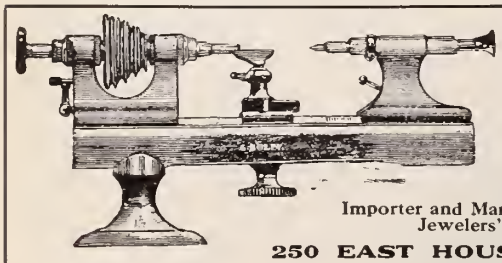
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Buffalo, N. Y.

Miss Estelle Waltz has joined the holiday forces of C. F. Chouffet.

B. M. Henschel, representing Heintz Bros., ring manufacturers, has returned from a successful eastern strip.

The National Jewelry Case Co., of Buffalo, was recently elected to membership in the Manufacturers' Club, of this city.

Word has been received here that the Elmira Cut Glass Cutting Co., of Elmira, N. Y., will build a new $10,000 factory building.

A report from Port Dover, Ont., says that part of a brick block occupied in that village by T. Schram, a jeweler, was recently damaged by fire. The loss is not heavy.

By an error the Niagara Ring Mfg. Co.'s new branch office and factory at Kansas City was recently spoken of in these columns as being in the Oregon building, whereas the location of the concern's branch is in the Aragon building, room 201.

In the windows of a number of Buffalo jewelry stores are cards notifying the public to make their Christmas purchases before Dec. 15. The cards are signed by the Buffalo Consumers' League. Several jewelers say that the advice is taken by many of their patrons.

The Buffalo Optometrical Society held a successful meeting at the Lafayette Hotel, last Friday night. A discussion of the works of Thorington was an interesting feature. The prospects for an increased membership for the organization for 1909 seem very bright.

Joseph B. Block and Emil Block, of the Queen City Ring Mfg. Co., have just returned from New York, where they combined pleasure and business. E. E. Seaman will represent that company in the trade. For five years he has been with Heintz Bros. J. H. Meyer, representing the Queen City Ring Mfg. Co., has just returned from a trip through the central west.

Jewelers are interested in the announcement that a beautiful bronze statue of heroic size, in memory of the late Grover Cleveland, former President, will be erected in front of the City and County Hall in this city. Of course, it is too early to learn who will furnish the material, design or workmanship for the statue. The Cleveland Memorial Commission will receive public subscriptions for the monument.

Word was received from LeRoy, N. Y., recently, of the death of Milan S. Elmore, which occurred at the home of his daughter, at Marquette, Mich. Mr. Elmore was a native of LeRoy, having been born at Stone Church, about 80 years ago. He learned the jewelry trade in LeRoy and moved to Flint, Mich., where he was one of the well-known business men for years. Mr. Elmore married Miss Caroline Jackson, of LeRoy, who survives him. He also leaves two daughters.

Among the buyers in the Buffalo market last week were: F. J. Kelwray, Silver Creek; A. E. Nield, East Aurora; W. E. Longmate, Elmira; W. H. Fuller, Silver Creek; E. A. Koetsch, North Tonawanda; C. F. Hurd, Medina; P. M. Riley, East

Aurora; F. A. Allen, Perry; John Laing, East Otto; C. D. Barnes, Gowanda; D. G. Erdle, Cherry Creek, N. Y.; M. House, Bridgeburg, Ont.; W. P. Sedgwick, Bath, N. Y.; C. L. Kerr, Silver Springs; J. H. Jewett, Cattaraugus; George Engel, Springville; M. J. Bernstein, Niagara Falls; C. H. Howard, Elma Center; F. M. Fitch, Ellicottville.

George Lee, James Shannon and Robert St. Clair, alleged yeggmen, charged with having blown up a safe and stealing $1,400 worth of jewelry, $300 in cash and a quantity of postage stamps in the jewelry store of William S. Mills, at Fillmore, N. Y., and who also conducts the post-office there, will be tried here Dec. 15. The federal authorities offered a reward of $200 for the arrest of the men and the Jewelers Security Alliance offered a similar amount. The case will come up before Judge Hazel in the United States Court. As a result of the explosion the jewelry store was damaged to the extent of $1,000. Detectives Kennedy and Barrett, of Buffalo, arrested the men.

A report from Clyde, N. Y., states that a peddler, described as a "well-dressed, middle-aged German," swindled a number of citizens in that village. He sold finger rings, which the purchasers believed contained a liberal supply of gold. Wherever he failed to effect a sale he followed the plan of producing what appeared to be gold-framed spectacles, which he claimed he had found. He offered them at prices ranging from 25 cents to $2.50. At these prices he disposed of many pairs to the citizens of Clyde and the surrounding country. Several of the victims later visited the local jewelers to ascertain the value of their purchases and were surprised to learn that the glasses were not worth more than 10 cents a pair. The agent had left town before a complaint about him had reached the authorities.

Lancaster, Pa.

Benjamin Lichtenstein paid a visit to Harrisburg and Steelton last week.

A. H. Rosenstein, president of the Lancaster Silver Plate Co. visited Philadelphia last week.

William Pirosh, of Pirosh & Simmons, and A. J. Simmons were elected members of the Lancaster Board of Trade, Dec. 2.

M. J. Burrill has gone to New York, from which place he will sail for Liverpool, intending to visit his old home in Cornwall.

Phares S. Monaghan, of Columbus, O., is visiting Lancaster relatives. He goes from here to New York on business next week.

At last week's meeting of Columbia Lodge of Masons W. S. Oberlin, of Oberlin Bros., Columbia, was elected Senior Warden.

Samuel Metzger, with G. William Reisner, was last week elected a representative of Lancaster Assembly, Artisans' Order of Mutual Protection.

George R. Weber, of Louis Weber & Son, and E. J. Guilford, a department foreman for the Hamilton Watch Co. were last week elected officers by the local lodge of the Knights of Columbus.

A letter received by relatives from Joseph A. Butler, who went to San Francisco soon after the great disaster to take a position as watchmaker, announces that he has opened a jewelry store of his own.

Philip S. Martin returned home last Thursday from a two months' trip south, where he went with a view to locate and open a store, but he was not pleased with the places to which he was recommended. He will try again in the spring.

The jewelers of Lancaster will keep their stores open every evening from Dec. 14 to Dec. 24, instead of from Dec. 17, as at first intended. Their stores are already in holiday dress. The large front of S. Kurtz Zook's place is beautifully dressed with greens.

Ezra F. Bowman's Sons are preparing plans for the enlargement of the jewelry department of their establishment. Harry B. McCauley, engraver, late with J. M. Kreider, Ephrata, has taken a position with this firm. John J. Bowman recently was "high gun" at the shoot held by the Lancaster Gun Club, and Charles E. Bowman, of the same firm, was in second place.

Newark.

C. R. Burnett, prominent in the Newark jewelry trade, will be the toastmaster at the Credit Men's banquet, Dec. 10.

Horace Owen, of Owen, Steeber & Co., Hamilton St., has sold his interest in that firm after years of profitable association.

At the banquet of the "Just Right" Club last week Frank Dana spoke on "Casting" and Fred Dilfembach took "Smelting" as his theme.

Newark retailers report trade about normal, in comparison with other seasons, although the demand for expensive jewelry is not as great as formerly.

William Gregory, of Strobell & Crane, is again on the road, and during the latter part of last week visited Buffalo, Detroit and other points in the vicinity of the Great Lakes.

Frank Hanus, a gold smelter, of 94 Elm St., and a Mrs. Alice C. Osterberg, of 7 Kossuth St., have been held to await the action of the Grand Jury on a charge preferred by the woman's husband.

The B. M. Shanley Son's Co., which recently purchased a large tract of land in Secaucus, has no connection with the B. M. Shanley, Jr., Co., Newark jewelers, except that the members of both firms are related.

All trade periodicals, together with those on the useful arts and sciences, have been placed on the shelves of the Newark Free Public Library, and special attendants are in charge. Periodicals on the jewelry and leather trades, for both of which Newark is a center, are to be found.

Reports are current in Newark concerning a new venture by Archibald Rutherford, John Taylor and George Wright, three of Newark's well-known manufacturing jewelers, who, according to the reports, are about to combine interests in a new manufacturing business.

A beautiful silver chalice, a foot high, has been presented to the Italian Catholic Church at Perth Amboy by Queen Margherita of Italy, and is now on exhibition in a store window of that town. The chalice is designed in beautiful filigree work and is a splendid example of the jeweler's art.

A new jewelry concern, the Charles J. Wientze Co., was incorporated here Friday. The company will make jewelry and have its office at 32 Marshall St. The capital stock is $100,000, of which $2,500 has been paid in. The incorporators are: William I. Cooper, Charles C. Wientze and George H. Bauerman.

A man giving the name of Joseph Miller and his address as New York City, was arrested in Elizabeth last week for selling bogus jewelry. In default of a $20 fine he was committed to jail for 30 days. He tried to dispose of a watch to a detective and was caught. When searched jewelry of all kinds was found in his clothing.

Contracts will be awarded within a few days for the factory building which will be erected at Austin and Murray Sts. by Shiman Bros. & Co., New York. The structure will cost $25,000, will be built of brick, four stories high and will occupy an area of 95 by 100 feet. A large power plant and freight elevator will be installed, together will all other modern factory conveniences.

A bill was filed, last week, in the Chancery Court by Robert Jourdan, 123 Mulberry St., New York, against the firm of Burstow, Kollmar & Co., 18 Columbia St., this city. Jourdan alleges that while a foreman in the employ of the firm he was falsely accused of stealing gold. He also alleges he was compelled to turn over $165 in money and sign certain papers which he claims he later learned were conveyances of property owned by him and valued at about $1,800. A member of the jewelry firm said that they had received no notice of the suit. He said that the man signed the papers of his own volition and knew their contents.

During the funeral of Mrs. Elsie Jones Krementz, wife of Richard Krementz, of Krementz & Co., which was held Wednesday afternoon, the Krementz factory was closed out of respect to the deceased, and many of the employes attended the services, held at the home of Mrs. Krementz's parents, Mr. and Mrs. Henry P. Jones. The Rev. Louis Shreve Osborne, rector of Trinity Episcopal Church, officiated. The interment was in Mt. Pleasant Cemetery. The pallbearers were Clarke McClave and Donald McClave, of New York City; Ralph Brown and Frederick Atwater, of Elizabeth; Cyrus Currier, of South Orange and Raymond Swain, of this city.

The new four-story concrete structure of Larter & Sons is now almost completed. This building is situated at Austin and Parkhurst Sts., a short distance from Broad St. The painters are now at work on the interior and the finishing touches will be put on within a short time. Its lighting facilities are splendidly adequate, the main floor being set off with a continuous row of windows, which will make the interior as bright as day. In this respect the new structure surpasses any of its kind in Newark, in addition to being one of the handsomest industrial edifices among the hundreds which are scattered throughout the city. The Larter firm now occupies space in the Krementz building in Mulberry St.

GORHAM UMBRELLAS

A HINT TO JEWELERS

¶ In order that Umbrellas and Canes may form an appropriate and profitable feature of the Retail Jeweler's Stock, it is essential that they should be characterized by an individuality of appearance so marked as to readily distinguish them from the purely commercial offerings of the dry goods store. Thus only will they command the consideration of the most desirable class of customers.

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THE JEWELERS REVIEW

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THE importations of precious stones continue to be normally large and though the total amount brought in at the port of New York during the month of November did not show an increase over the previous month, nevertheless it reached a figure nearly double that of the importations in the corresponding month of 1907. In all the gem importations last month were valued by the Appraiser at New York at $1,809,652.96, of which the cut precious stones and pearls were valued at $1,438,141.31, as against $541,652.30 in November, 1907; the uncut stones amounted to $371,511.65, which was slightly less than in November, 1907, when they amounted to $383,003.68. The figures show that almost the normal amount of cut stones and pearls are being brought to this country, the principal drop being in the amount of rough diamonds imported.

ACCORDING to advices received from Europe, the associations of the diamond trade of Antwerp, Amsterdam and Paris have formed a federation for their common good, from which it is expected much benefit will be reaped by the jewelry trade in general through concerted action taken on topics of general interest. The association which is known as *Federation Internationale des Bourses du Commerce de Diamants, Perles et Pierres Precieuses* is composed of Beurs voor den Diamanthandel (of Amsterdam), Diamant Club van Antwerpen, Beurs voor Diamanthandel (of Antwerp), and Le Syndicat Professionnel des Negociants et Courtiers en Perles et Pierres Precieuses (of Paris), and among the first questions which the organization will take up will be a consideration and study of weights, looking to the adoption ultimately of the uniform metric carat by all jewelry organizations throughout the world. The Federation seeks the co-operation of the gem trade in this country in acting upon questions of universal interest, and no doubt the visit to this country which Ad. Adler, the president of the Federation, is now making will result in a better understanding between the members of the gem trades on both sides of the Atlantic.

Failures During November.

THE statistics of commercial failures during the month of November compiled by R. G. Dun & Co. show a decrease over the figures of the corresponding year, both in the total number of the insolvencies and the amount of indebtedness, particularly in the latter. The total failures among manufacturers, traders, brokers and transporters last month is given as 1,120, with liabilities of about $12,600,000 as against 1,180 in 1907, with liabilities of $17,637,000. Of this the manufacturers' failures dropped to 273 last month, with liabilities of $5,277,000, from 305 in 1907, with liabilities of $10,927,000, and the trading failures dropped to 799 last month, with liabilities of $5,731,000, as against 840 last year, with liabilities of $5,640,000.

As far as the figures of the jewelry trade are concerned, the reduction in liabilities is even better than the average, for though a few more failures were recorded during the month than in November, 1907, the liabilities decreased more than half.

As a rule, buyers pay but little attention to a business house that is not progressive enough to advertise.

According to the table of failures by branches of business compiled for *Dun's Review*, which will be published next Saturday, there were 21 jewelers and clock dealers who went to the wall, and their liabilities were $113,058, an average of but $5,384. From the same table it is to be seen that there were 17 failures in November, 1907, with liabilities of $256,171; six in November, 1906, with liabilities of $24,032; 10 in November, 1905, with liabilities of $84,104, and 15 in November, 1904, with liabilities of $141,367.

Carrier's Right to Limit Liability by Receipts.

SO many questions are constantly being propounded by retail and wholesale jewelry merchants as to the liability of an express company for goods lost in transit, or the right of the company to limit its liability to $50 by a printed clause in the contract when the value of the articles shipped has not been fully stated, that the story in another column giving the history of the litigation between J. E. Caldwell & Co., Philadelphia, and the United States Express Co., will be followed with interest by a large number of our readers. While this decision may not have the effect of acting as a precedent in all States, or even in the United States courts when the question comes up again, at the same time it will at least prove an important contribution to the discussion as to what the law on the subject is and should be, and the arguments of the court in this case cannot fail to have an effect upon court hearings in future cases, even though the courts be not bound by the decision as a whole.

Briefly, the controversy started by the shipment, six years ago, of a package of three rings to a customer of the Caldwell firm residing at Reading, who reshipped them back to the jewelry concern in Philadelphia, together with a ring of her own. The package was lost and the jewelry concern sued for its value, whereupon the express company admitted liability up to $50, but pleaded the limitation clause in the receipt, as no value had been set. It was shown at the trial that the value of the package was not declared, the express company's agent who received it testifying that he had asked the value of the butler who presented it for shipment, but the receipt showed that he had simply drawn a line through the valuation clause, and not marked it "Value asked and not given." The shipper testified that she would have placed a value on the package had she been asked to do so.

The case was finally carried to the Superior Court of Philadelphia in an appeal

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from a verdict for the full amount in favor of Caldwell & Co. That court decided that there was no fraud on the part of the shipper in failing to declare the value, because she was not obliged to volunteer this information as a condition precedent to her right to recover, the court holding the shipper is not bound to disclose the nature or character of the goods shipped unless inquiry is made by the carrier, in which case a truthful answer should be given. The question of whether the shipper had refused to inform the defendant as to the contents and value of the package was therefore a question for the jury to decide. The jury having found that she did not refuse to give the desired information, the judgment of the lower court was affirmed, the Appellate Court saying that "The records showed no trace of any attempt to disguise the package, or that it was prepared in any other form than that usually assumed by like shipments."

In view of this decision it is well for members of the trade who ship packages by express to see to it that their receipts do not bear the words "value asked and not given," unless the question has been put and they have refused to answer. That they are not obliged to volunteer the information, but must give it truthfully when asked, or submit to the $50 limitation, is a point heretofore not generally understood. This case will therefore prove instructive to the trade at large, as it may show many shippers how they can protect their rights in a way that will help them in future controversies with express companies.

Canada Notes.

A. F. Smith, Davidson, Sask., is erecting a large new store.

Wm. Horne, Beausejour, Man., has discontinued business.

F. A. Wood, Elgin, Man., has sold his business to J. H. Bartlett.

H. E. Thornhill, Hamilton, Ont., has assigned to James Dickson.

The estate of E. Pyman, Enderby, B. C., has been sold to J. A. Drake.

F. E. Luke, Toronto, Ont., is removing his optical establishment from 11 King St., W., to 159 Yonge St.

Out-of-town jewelers calling on the Toronto, Ont., trade, last week, included: A. Neely, Brantford; A. Marchand, Milton; W. A. Fenwick, Shelburne; George McLean, Collingwood; Geo. Hynd, Acton; L. Atkinson, Newmarket, and Chas. Wendt, Mildmay, all Ontario.

Four men and one woman were recently taken into custody in Winnipeg, Man., while trying to rob the store of Thomas J. Porte & Markle, of that place. Pawn tickets from Chicago and other cities were found in their possession. A trunk containing jewelry worth several thousand dollars was also found in the house in which they lived.

John E. Lewis, Little Falls, N. Y., has remodeled and enlarged his establishment at 568 Main St. The improvements give him much more store space for his increasing business. The store has been equipped with plate glass show cases and attractive fixtures.

New York Notes.

George H. Thomas a Chicago jeweler, was recently a visitor in this city.

J. J. Breen, buyer for the J. A. Houston Co., Boston, was in this city last week.

David Fischer, buyer for Eliasoff Bros. & Co., Albany, N. Y., was in town last week

Edgar Kahn, with D. Jacobs & Co., Cincinnati, O., is spending a vacation in this city.

H. B. Hayes, of the Hardy & Hayes Co., Pittsburg, Pa., was a visitor in Maiden Lane recently.

Meyer Goodfriend, of Goodfriend Bros., 9 Maiden Lane, has been spending a few days at Atlantic City.

Mr. Shire, of Konijin, Frank & Shire, 65 Nassau St., sailed for Europe yesterday on the *Kaiser Wilhelm II.*

B. Lederer, of the S. & B. Lederer Co., has been spending the past week in New York, visiting the trade.

Clarence Ware will have charge of T. G Frothingham & Co.'s office at 13 Maiden Lane, beginning next week.

M. A. Mead, of M. A. Mead & Co., Chicago, was at the local offices of the concern 15 Maiden Lane, last week.

Harry Booth, representing Sturtevant & Whiting, is at the factory of the concern at North Attleboro, Mass., for a few days.

Mr. Nickerson, with Carter, Qvarnstrom & Remington, was at the factory in Attleboro last week, getting a new line ready.

A judgment was entered at the County Clerk's office Nov. 30, against Jos. J. Quinn, by the Globe Condit Watch Co., for $156.

A factory has been opened at Plaza Hotel, 58th St. and Fifth Ave. to keep in repair the $300,000 worth of tableware that the hotel concern owns.

Harry Barkman, at present a traveling representative for the International Silver Co., will represent F. H. Cutler & Co. on the road after Jan. 1st.

Morris Schenkein, of H. Schenkein & Sons, 2 Maiden Lane, sailed last Wednesday on the Steamship *Adriatic* to visit the European diamond markets.

A new jewelry store has been opened at 30 Cortlandt St. under the style of "Jeffreys" by "Lucios" who have a store in this city at 34th St. and Broadway.

Ingomar Goldsmith & Co., diamond importers and manufacturing jewelers, are planning to move their offices from 182 Broadway to 180 Broadway, some time in the near future.

George Lenhart, formerly a local salesman for E. I. Franklin & Co., North Attleboro, will take care of Furbish, Swift & Fisher's local office, at 3 Maiden Lane, Jan. 1.

Irving N. Looker has left for Providence, R. I., to bring back with him, this week, the Providence Stock Co.'s line. This company is showing many new designs for next season.

Mark A. Newman, a pawnbroker with a shop at 639 Columbus Ave., committed suicide at the Hotel Rowland, 58 E. 59th St., by shooting himself in the head early on the morning of Dec. 1.

Harry W. Fisher, of Furbish, Swift & Fisher, North Attleboro, Mass., will travel through the west for the concern commencing after the holidays. L. Edwards formerly covered that territory for the same concern.

Max Denker, living at 1836 Wallace Ave., has filed a petition in bankruptcy with liabilities of $1,362, contracted in 1903, and no assets. He was formerly in the jewelry business on the Bowery.

The property at the southwest corner of Fifth Ave. and 48th St., formerly the residence of the late Charles T. Cook, of Tiffany & Co., from whom it was recently purchased, was sold last week by Alfred B. Ashford.

W. L. Gardner, Le Claire, Ia., was a visitor in the New York pearl market during the past week with a selection of Mississippi River pearls, turtle backs and rosebud pearls. He reports having made some very satisfactory sales.

The first sale at the American Art Galleries, Madison Sq. So., will take place on the afternoons of Thursday, Friday and Saturday, Dec. 10, 11 and 12, and the exhibition prior thereto opened, Saturday. Included in the sale is a collection of antique jewelry and fans.

A book which has been issued by Howard & Co., 516 Fifth Ave., gives the history of the custom of wearing earrings in all ages. The booklet contains several reproductions of old paintings illustrating the wearing of pendants. The firm are holding a special exhibition of earrings.

A decline in the price of silver on Saturday, Dec. 5, of 3-16 pence an ounce at London and ½ cent at New York following a sharp decline in previous days of the week brought the mark to 48 cents, the lowest level since Jan. 22, 1906. Saturday's price was 10⅝ cents under the highest of this year.

A watch with Waltham movement No. 6561840 in case No. 86857 has been lost by Peter Duffy, Fifth Ave. and 139th St., and the Jewelers Security Alliance has been notified. And pawnbrokers or jewelers who may have this watch offered to them are requested to communicate with the Jewelers Security Alliance.

J. L. De Grazier, president of the Moore-De Grazier Co., the new jobbing concern which has recently been formed in Dallas, Tex., is at present in New York on a buying trip for his concern and is stopping at the Astor House. Mr. De Grazier says that the house will have its travelers on the road by the first of the year and will cover the entire southwest.

The trustees of Tarrant & Gismond, manufacturing jewelers, 16 Maiden Lane, are closing out the stock of loose diamonds, mounted goods and fancy stones. The stock is on exhibition at the office of Rudolph & Snedeker, 65 Nassau St. Sealed bids will be accepted until to-morrow. The trustees are Oscar T. Jonassohn, Geo. R. Whitehead and Henry Rudolph.

The Brooklyn *Eagle*, under date of Dec. 2, contained a story about a dog named Nibbs owned by Henry Healy, a retail jeweler at 435 Fulton St., Brooklyn, who bought the dog for a high price. The dog was lost and located by its owner after 11 months and then claimed by another. Replevin proceedings were instituted and the matter has been the subject of legal controversy extending over a period of nearly a year. The dog is now in his old home.

Irving Cohn, who has been in charge of the office and salesroom of M. J. Averbeck, 10 Maiden Lane, for the past eight years, will in the future cover the territory formerly covered by Asher Green in the south An increase of business has made it necessary for Mr. Averbeck to make a number of additions to his clerical force. Mr Green, who has for a number of years represented the firm in the south takes charge of the order department and the buying end of the business.

Chas. Eddington, a jewelry salesman living at Edgewater, N. J., was beaten by a man and woman at 110th St. and Eighth Ave. early last Wednesday morning. A woman jumped out of an automobile as it came out of Central Park and a man attempted to strike the woman, the salesman interfered to save the woman and both turned and attacked him. They then got into their automobile and disappeared. Mr. Eddington was taken to the Harlem Hospital to have his wounds dressed.

The personal property of John D Phillips, who was formerly in the jewelry business at 51 Maiden Lane, and against whom a petition in bankruptcy was filed recently will be offered for sale, at public auction on Dec. 11, at 51 Maiden Lane. The stock consists of all kinds of jewelry, including solid gold, plated gold, sterling silver, etc., together with the fixtures, including safe, desks, chairs, etc. The property will be open for inspection Dec. 9 and 10. It is said that the assets of Mr. Phillips amount to $7,000 with liabilities of about $30,000. Charles L. Greenhall is receiver.

Schedules in bankruptcy of Samuel Weinstock, formerly in the jewelry business at 161 Rivington St., which were filed in the United States District Court last week, show liabilities in the jewelry business of $7,354 and assets of $2,138, consisting of stock $1,200, accounts $926 and cash $12. The bankrupt was also interested in the real estate operations in which his liabilities were $30,499, with nominal assets $68,000 in real estate at 526 E. 12th St. and 1873 Second Ave., which are mortgaged for $56,639. He originally started in business at 161 Rivington St. eight years ago, prior to which time he was with A. Greenspan.

Burglars effected an entrance to the store of Barr & Willis, Main St., Huntington, L. I., last Wednesday night, by breaking through a plate glass window. They obtained from a case near the window a quantity of plated ware, including brooches, sleeve links, and plated watch chains. In taking out a tray the corner of the tray caught in the corner of a front shade and the articles were scattered over the sidewalk. The burglars in their haste did not stop to pick them up, and Mr. Barr, notified by one of the village watchmen, coming down to his store at 5.30 o'clock, recovered nearly everything that fell from the tray. The thieves were evidently scared by someone and fled with small booty.

There has been on exhibition during the past week in the Maiden Lane salesroom of the Gorham Co. the Carnegie cup presented by Mr. and Mrs. Andrew Carnegie for the inter-class race at Princetan, N. J., held on Lake Carnegie Nov. 13, 1908, which was won by the senior class. The

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1851 The Jeweler's Bank for half a century in the same location 1908

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New York Notes.

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cup is tall and gracefully designed, having as a part of the decorative raised work representations of dolphins, seaweed and other things emblematic of the sea. The following inscription is on the front of the cup: "Presented by Mr. and Mrs. Andrew Carnegie as a trophy to be competed for at the annual class regatta Princeton University on Lake Carnegie." At the top of the cup is the Princeton University seal in colors.

J. M. Lyon has entered a judgment for $39.06 against Mary A. Mullen.

Harry C. Adler, of Chas. Adler's Sons, sailed yesterday on the *Kaiser Wilhelm II.* for Europe.

Joseph Irons, 35 Maiden Lane, left, Monday, for a trip to Hartford, Springfield and Boston.

A judgment was recorded last week against Gallo Michele for $319.76 in favor of the S. F. Myers Co.

Judgment was entered last Thursday against Caroline McCarthy for $974.18 in favor of O. M. Farrand for goods sold and delivered.

J. Klausman, formerly a jewelry buyer for Stern Bros.' department store, 23d St., will, after Jan. 1, be connected with Kaufman Bros., Pittsburg, Pa., as a buyer.

The Fontneau & Cook Co., Attleboro, Mass., will open a New York office on the 16th floor of 15 Maiden Lane, Dec. 14. The office will be in charge of W. Earle Harwood.

Sigmund Weitzelbaum, a jeweler, and his wife, were fined $10 each by Magistrate Handy, in West New Brighton, S. I., Saturday, for badly treating Weitzelbaum's 13-year-old son Felix.

B. H. Bernstein, who is now conducting the business of Kahan & Bernstein, 51 Maiden Lane, which firm has been dissolved, will, after Jan. 1, continue the business under his own name.

Dr. Geo. F. Kunz, head of the precious stone department of Tiffany & Co., has just issued an edition de luxe of his book called "Natal Stones." The book is bound in half Levant morocco, with hand-made marbled sides and end papers.

I. N. Deitsch, 15 E. 17th St., has begun moving his show cases and fixtures to the Jaeckel building, 16-18 W. 32d St., where over 6,200 square feet of floor space will be occupied. Mr. Deitsch hopes to be settled in the new quarters by Jan. 1.

B. V. Arnstine and H. W. Arnstine, of the Arnstine Bros. Co., Cleveland, O., manufacturing jewelers and makers of catalogues for retail jewelers, accompanied by their wives, are stopping at the Waldorf-Astoria Hotel. They will remain in town several weeks.

Among other out-of-town buyers in town during the past week were: D. Gutman, Cincinnati, O.; G. H. Bancroft, Columbus, O.; T. E. Admas, Reading, Pa.; A. Hamling, Buffalo, N. Y.; J. J. Breen, Boston, Mass.; A. Mathias, Chattanooga, Tenn.; A. Ainsworth, Providence, R. I.

When Clerk Max Rich, clerk and cashier in the Hotel Belmore, last Saturday night noticed a satchel left on a chair, he put it in his desk for safekeeping and did not attempt to open it. A few minutes later a taxicab dashed up and a man rushed in for his satchel. He said he was William Goodell, a salesman for a jewelry firm in Chicago, and that the bag contained $30,000 worth of jewelry, diamonds and brooches. He gave the clerk $100 and rushed out to catch his train for home.

Culmination of a chase from Chicago to Italy and back to this city came Friday in the arrest here of Michael Vivo, a jeweler of 339 E. 143d St., who is charged with the theft of jewelry worth $500 and three pounds of gold from a Chicago firm. Vivo was locked up to await action by the Chicago authorities. Fifteen months ago the jewelry and gold were stolen, it is charged, from Giovanni Fiargo & Co., of Chicago. The firm sent a lawyer to Italy in pursuit of Vivo, who returned to New York.

Friends in the trade learned Saturday with regret of the death of Rear Admiral Joseph B. Coghlan, U. S. N., retired, which occurred at New Rochelle. He was 64 years of age and was the only honorary member of the Jewelers' 24 Karat Club of New York City, with which organization he was a general favorite. He often attended the social functions of the club and had spoken at many of its banquets. The body of the Rear Admiral was placed in a special car attached to the Federal Express, Tuesday night, and taken to Washington, where funeral services will be held to-day.

Nathaniel D. Prentiss, who was well known in the trade and who was employed by E. B. Eaton, of Louis Stern & Co., 35 Maiden Lane, New York, died suddenly Sunday of heart disease at his home, 286 Carlton Ave., Brooklyn. He was at the office Saturday in as good health as usual. When he reached home he seemed all right, but some time in the night he died. He had evidently gotten up to close a window and had fallen over a gas stove. His body was found on the floor of his sleeping room. Mr. Prentiss was 59 years old and was born in Montpelier, Vt. He was connected with a number of firms during his career in the trade, and enjoyed the acquaintance of a large circle of business men in the trade.

The exhibition of Frank Gardner Hale's jewelry work, which opened Thursday at the Clausen Galleries, was continued on Friday and Saturday. Included in the exhibition were a number of pieces of gold jewelry of pleasing design and delicate workmanship. The choosing of the stones mounted in the gold jewelry is in most instances admirably adopted. A pendant containing a pink topaz and pink pearls is worthy of special mention because of the beauty of the conception and the happy combining of color. A larger and more ornamental pendant is set with pink chalcedony and a pinkish blister pearl. Among the unusual and attractive pieces is a pin of silver and gold, in a sober oval of very white polished silver with gold beading on the outer edge. The stone used is a smithsonite of a greenish color and very beautiful. The exhibit also contains many other articles of interest.

Schedules in bankruptcy of Abe Cohen, who formerly conducted a pawnbroker's sales store at 192 Park Row, in this city, were filed last week in the United States District Court. They show liabilities of $21,407 and assets of $1,703, consisting of stock sold by the receiver, $1,500, fixtures $200, and cash $3. An involuntary petition in bankruptcy was filed against Cohen in November, 1907. Of the liabilities shown in the schedules, $16,910 is said to be notes signed on blank and delivered to Eisler & Laubheim, 87 Maiden Lane, for which he sets forth that he received nothing of value. A petition in bankruptcy was filed against Eisler & Laubheim. Mr. Cohen was in the employ of the firm at the time of making the accommodation paper. The business with which Mr. Cohen was connected was started in May, 1903, with Louis Friedlander, as Cohen & Friedlander. They dissolved partnership in 1905, and Mr. Cohen continued the business.

The funeral of Denis Parrington, who, for the past 48 years, had been connected with the house of James Morton, manufacturer of gold pens, 25 Maiden Lane, New York, was held from St. Augustine's Church, Sixth Ave. and Sterling Pl., Brooklyn, last Saturday. Mr. Parrington was sick only a week. He succumbed to an attack of pleuro-pneumonia and died at his late home, 403 2d St., Brooklyn, on Wednesday, Dec. 2. Mr. Parrington was born in County Tipperary, Ireland, Aug. 15, 1839. When a child he came to this country with his parents, who settled on Staten Island. He first obtained employment as a clerk with the pen concern and by diligence and attention to his duties, he rose to the position of manager of the business. He had managed the business about 14 years when he died. He was a member of the Jewelers' League and the Holy Name Society. Deceased is survived by a widow, four sons, Richard, Walter, Eugene and William, and two daughters.

Sidney White, a negro, who a short time ago entered the jewelry store of Nathan S. Mirel, 442 Fifth Ave., Brooklyn, and struck the jeweler with an iron dumbbell and then ran off with some jewelry, was held without bail for the Grand Jury by Magistrate Geismar in the Fifth Ave. Court, on Dec. 1. The jeweler said that the negro entered his store, and after examining some jewelry suddenly hit him on the head with an iron dumbbell, felling him to the floor. The negro, he said, then made off with a pair of diamond earrings and a diamond ring. After a chase the negro was caught. White took the stand to testify in his own behalf, and said that he was 23 years old and lived in New York. He claimed that he paid the jeweler $32 for the ring and was examining the earrings when the jeweler suddenly faced about and pointed a revolver at him. He admitted he struck the jeweler in self-defense with the dumbbell, but only after the jeweler had pointed the revolver at him. The jeweler, who is well known in South Brooklyn, declares that he never owned a revolver and that the negro gave him no money.

Garret E. Lamb, Clinton, Ia., together with a Mr. Buffington, of the jewelry firm of C. D. Peacock, Chicago, called at police headquarters in this city, Thursday afternoon, and positively identified a $15,000 pearl necklace which was recovered by the

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New York Notes.

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police of this city as one which had been stolen from a house in Memphis, Tenn., on Feb. 10 last. On the day mentioned Mr. Lamb was a guest at the home of Frank G. Jones in Memphis when porch climbers stole $45,000 worth of jewelry. A reward was offered for the recovery of the jewelry, but nothing was heard of the matter until Inspector McCafferty struck upon a clue which led to the recovery of the necklace. The inspector learned that a man from Los Angeles, Cal., was in this city with a valuable necklace he wanted to sell. Upon inquiry the inspector learned of the Memphis robbery, and then, he says, the same young man told him that the necklace was in the possession of a manufacturer of musical instruments. He turned it over to the police, saying that it had been left with him by a Los Angeles pawnbroker for disposal. The inspector sent for Mr. Lamb, who identified the necklace as his, but said that a diamond in the clasp had been taken out and a cheap jewel substituted. A watch was also turned over by the musical instrument dealer, who said that it had been left with him by the same pawnbroker to be sold. The watch was valued at $750. The numbers on the case and the works had been filed off. The watch was traced by the firm by private marks on it. The pawnbroker wanted $8,000 for the necklace and $250 for the watch. The necklace will remain in the custody of the police until the matter is finally cleared up.

I. J. Roe, importer of diamonds, 36 Maiden Lane, sailed for Europe, yesterday, on the *Kaiser Wilhelm II.*

Max G. Ernst, 558 Columbus Ave., is the foreman of the afternoon Grand Jury of New York County for this month.

The judgment entered recently against the American Jewelers' Protective Association in favor of S. Arluck for $134.41 has been paid.

A petition in bankruptcy has been filed against Milton Weintraub, dealer in art brass goods at 177 Grand St., by Benjamin Robinson, a creditor for $650. It was alleged that he is insolvent, made preferential payments of $2,000, transferred merchandise and accounts of $1,400, and removed part of his property.

Trans-Atlantic Voyagers.

TO EUROPE.

L. Herzfelder, of Herzfelder & Kohn, New York, sailed, last week, on the *Campania.*

Morris Schenkein, of H. Schenkein & Sons, New York, sailed on the *Adriatic,* last Wednesday.

Samuel Heller, of L. Heller & Son, New York, sailed, recently, on the *Kronprinzessin Cecelie,* as did A. Sussfeld, New York.

Mr. Shire, of Konijn, Frank & Shire. I. J. Roe, New York, and Harry C. Adler, of Chas. Adler's Sons, New York, sailed for Europe, yesterday, on the *Kaiser Wilhelm II.*

FROM EUROPE.

E. Staehli, Chicago, returned from Europe recently on the *Kaiser Wilhelm II.*



S. Kahn has begun business at Bremerton, Wash.

A. Roggenkamp has opened a repairing shop in Mexico, N. Y.

The G. W. Carleton Jewelry Co. is a new concern in Marshfield, Ore.

The Mount Vernon Jewelry Co., Mount Vernon, Ill., has just been incorporated.

F. B. Mitchell, Merced, Cal., will open a store in Roseville, Cal., in a short time.

H. Friedman has opened a new jewelry store at 2704 Wentworth Ave., Chicago, Ill.

William G. Restorff has started in business for himself at 719 Chestnut St., Philadelphia, Pa.

The Empire Jewelry & Loan Co. recently commenced business at 213 E. 12th St., Kansas City, Mo.

H. A. Brandt started in the retail jewelry business at 449 E. 67th St., Chicago, Ill., a short time ago.

S. M. Joel has started in the jewelry manufacturing business at 414½ S. Broadway, Los Angeles, Cal.

C. S. Craven will shortly open a retail jewelry establishment at 101-102-103 Bryant building, Kansas City, Mo.

J. R. Jones has started in business as a watchmaker and repairer, at Arcadia, a suburb of Los Angeles, Cal.

Rodenbough & Borgan is a new firm of general engravers which started in business, last week, at 36 S. 7th St., in Philadelphia, Pa.

Karl Weidel, formerly with the Trenton Watch Co., Trenton, N. J., on Dec. 5. opened a retail jewelry store at 11 E State St., that city.

G. Rothfelder, who has been taking a course at the Kansas City Polytechnic Institute, will soon open a store for himself at Formosa, Kans.

The Washington Jewelry Co. is the name of a new retail store and loan office that is opening at the corner of Washington and Union Sts., Providence, R. I.

Seaman S. Schepps will open a jewelry store at 621 S. Broadway, Los Angeles, Cal., about the middle of this month. The building in which he will be located is now being remodeled. Mr. Schepps was formerly in the loan business.

Pacific Northwest.

The M. J. Wax Co., Portland, Ore., has moved into more commodious quarters at 707-709 Rothchild building.

M. M. Barber, Blaine, Wash., has opened a new store at Ferndale, and this branch has been placed in charge of Leo Hyde.

The G. W. Carleton Jewelry Co. has opened a new store at Marshfield, Ore., in the First Trust and Savings Bank building, on "C" St. The fixtures are very fine and the woodwork is all a local production. Mr. Carleton will be assisted in the store by T. R. Hadley, who recently came here from Michigan.

Owing to ill health, George F. Cohrs, who for 10 years conducted a store at Pomeroy, Wash., will discontinue business. He is now closing out his stock at public auction.

Schacht & Riorden, who deal in jewelry and fancy goods at 403 Riverside Ave., Spokane, Wash., will dissolve Jan. 1. J. K. Riorden retires and Mr. Schacht will purchase his interest and continue the business without change. Mr. Riorden retires on account of ill-health. The partnership started in a small way in 1888, and the firm has been in business within 200 feet of its present location for the past 20 years.

Boston.

Diamonds valued at $600 were recently stolen from the jewelry store of Abraham Langer, 7 Elm St., by a sneak thief. The property consisted of eight diamond rings. On Dec. 1 police inspectors arrested William M. Foley, whom they charged with the crime.

The solid silver service that will be presented to the cruiser *Salem* by residents of the city of Salem, as the result of the collection of a fund made up of 10-cent pieces from people in all walks of life, is being made by the Daniel Low Co., Salem, and is nearly completed.

An illustrated lecture was given Dec. 8 in the Lowell building of the Institute of Technology, under the auspices of the New England Watchmakers' Club, by E. A. Marsh, former superintendent of the Waltham Watch Co.'s factory. The subject was "The Early History of American Watchmaking."

Samuel Gordon, charged with breaking into the jewelry store of Fleischman & Co. on Green St., on Christmas Day in 1907 and blowing open the safe, from which $1,400 in cash, about $400 in checks and $82 in jewelry were taken, was arraigned in court on Friday. It was claimed that he was accompanied at the time by Alexander Golden, who was afterward arrested in San Francisco on another charge, and who died some time ago in jail.

Hodgson, Kennard Co. on Tuesday, Dec. 1, opened their handsome annex at the corner of State and Devonshire Sts. It is finished in walnut and gilt in Louis XVI. style, and a feature of the fittings is the providing of a number of show tables, which can be screened, for the displaying of goods to a customer by the salesman and where undivided attention can be given to any one desiring a conference over special work. The concern this week also took a lease of the fourth floor of the building at 31 Dock Sq., which will be used as a workshop.

B. E. Staple, Jersey Shore, Pa., while eating oysters recently, found a pearl which was subsequently appraised at $150 by David Samuels, a local jeweler.

H. E. Blasier, a well-known jeweler of Williamsburg, Ia., sustained a fracture to one of his legs, about a week ago, in an automobile accident. The car was badly damaged.

Pittsburg.

The Pittsburg Association of Credit Men gave a dinner last night at Hornes, which was largely attended by jewelers and other business men of Pittsburg.

M. A. Derston has opened a new store at Dawson, which practically takes the place of the store of J. F. Murphy, who recently went into bankruptcy.

The business men of the Hazelwood district have organized a board of trade with Edward O'Donnell president and William Maxwell as secretary. The association wants to have the grade crossings in that section abolished.

The Jewelers' Duck Pin League rolled, Monday night of last week on the Davis alleys, the Roberts taking all four games from Loch; Wattles three out of four from the Vilsacks, and the Reed's three out of four from the Terheydens.

Brown & Son, Donora, decorated their place of business handsomely last Saturday, along with other merchants of the town, in honor of the formal opening of the Donora-Webster free bridge, built jointly by the counties of Washington and Westmoreland.

J. Alexander Hardy last week let the contract for the erection of a three-story building to be built adjoining the Penn building, which he owns, at a cost of $20,000. Mr. Hardy some time ago bought this property as an investment and he is not going to miss it. The old building which stood on the lot has been razed. The new one will have a terra cotta glazed front of cream color.

Abe J. DeRoy, L. J. DeRoy and Louis DeRoy, jewelers, have bought the property at 544 Smithfield St. owned by the William E. Stieren estate, for $125,000 cash. The Stieren lot fronts 19 feet in Smithfield St. and is 60 feet deep, being the third lot south of Sixth Ave. and at present occupied by the W. M. Stieren Optical Co. The property is taken as an investment, as it is considered a good location. A 25-story building is to be built in the block directly opposite.

G. A. Boss, formerly engaged in the jewelry business at McKee's Rocks, who broke his back by falling over a 30-foot enbankment while riding a bicycle, died last Friday at the McKee's Rocks hospital, where he was taken following the accident. His widow and five children survive. The funeral took place on Sunday and was largely attended. Mr. Boss resided at 224 Chartiers Ave., McKee's Rocks, and at the time of the accident, which occurred on a Sunday, he was riding along a country road in Kennedy Township; suddenly he lost control of the machine and he went over the hillside, being found by persons who were passing the place, shortly after the accident. Mr. Boss retired from the jewelry business several years ago.

The announcement that the ruby ring sent to Miss Katherine Elkins, and which was appraised here as worth $5,000, was later appraised in New York at $11.75 and a duty of $4.36 collected, caused much surprise among Pittsburg jewelers, who ridicule the claim that the ruby was only a piece of red glass worth 9 cents. Sam F. Sipe, who appraised the ring, said that there is not the slightest doubt about its being worth $5,000 as it was a 5 karat first water, pigeon blood stone. He also contends that it is an old stone, and judging from its condition, had been worn for several hundred years. Mr. Sipe is not alone in his opinions either. The ring was sent on to New York more than a week ago, where it is said to have been appraised. The gem is supposed to have been sent to this country from Italy by the Duke of Abruzzi to Miss Elkins.

Philadelphia.

Roy Phillips has resigned his position as watchmaker for C. R. Smith & Son, 18th and Market Sts.

Rodenbough & Borgan is a new firm of general engravers which, last week, started in business at 36 S. 7th St.

George W. Welzel, manufacturing jeweler, Sansom St., near 7th St., has enlarged his quarters by leasing another room.

Robert Russell, of the factory of M. Sickles & Sons, who has been seriously ill with pneumonia, is reported to be slowly improving.

William G. Restorff, engraver, formerly of 9th and Chestnut Sts., started in business for himself last week at 719 Chestnut St. Mr. Restorff will make a specialty of heraldic ornamental and inscription work on ivory.

Edward Evans, an old time and widely known retailer, formerly at 2664 Richmond St., has closed out his business and is devoting all his time and activities to the conduct of an optical store at 3082 Frankford Ave.

The retail store of Henry N. Greesinger, Mt. Carmel, Pa., was damaged by a fire last week which started in an adjoining building and spread to Mr. Greesinger's place.

John T. Miller, with L. P. White, 9th and Chestnut Sts., has returned from a successful trip to Virginia. Andrew Smith, with the same firm, has returned from a trip to Baltimore and Washington.

James H. Wright, Corry, Pa., is receiving the sympathy of his friends in the trade of this city upon the death recently of his wife, who passed away soon after presenting Mr. Wright with a child.

T. Daly, an engraver, died last week in New York after a long illness. He was, until some months ago, active in the Sansom St. trade and was appreciated as a valuable, practical man. He was 35 years old.

Walter M. Engle, retailer, 4233 Lancaster Ave., has arranged what is regarded as one of the most attractive window displays for Christmas in West Philadelphia. Mr. Engle has spared no expense in the decorations.

I. Bedichimer & Co., 1022 Chestnut St., made formal announcement last week that they are closing out their retail business with a view of remaining solely in the wholesale business. The firm is one of the best known in the city.

The first meeting of the creditors of Elmer Louis Sanborn, bankrupt jeweler, formerly trading under the firm name of E. E. Sanborn & Son, Callowhill St., near 20th St., will be held next Tuesday at the office of the referee, Joseph Mellors, 528 Walnut St.

William C. Williams, with Charles H. O'Bryon, 735 Sansom St., is looked upon as the logical successor in City Councils, as representative from the 18th Ward of John W. Ford, jeweler and optician, on 618 E. Girard Ave., who assumes office as Coroner Jan. 1.

John B. Bechtel, of J. B. Bechtel & Co., returned, last week, from a thorough two weeks' canvass of the Schuylkill Valley, and reports business conditions in the interior of the State as excellent. In fact, Mr. Bechtel says that the State trade is livelier and more active than the city trade.

Elias Weinmann, of the wholesale firm of Weinmann Bros., was, last week, appointed by the bankruptcy court receiver of the bankrupt estate of Fred. Goldman, retail jeweler, 1125 Columbia Ave. Mr. Weinmann has ordered a sale of the stock, fixtures, etc., at auction Thursday, Dec. 17, at 10 A. M. S. F. Freeman & Co. will conduct the sale as auctioneers. Goldman's creditors are the Koshland & Italie Co., with a claim of $1,179.82; Elias Weinmann, $344.31, and Moskowitz & Herbach, $60.41.

Out-of-town jewelers buying here last week for the holiday trade included: H. A. MacFarland, Downingtown, Pa.; E. K. Bean, Lansdale, Pa.; Frank Kline, Spring City, Pa.; Henry Bolte, Atlantic City, N. J.; Ernest Allez, Millville, N. J.; L. S. Caldwell, Wildwood, N. J.; H. S. Kratz, Souderton, Pa.; John MacPherson, Mauch Chunk, Pa.; M. A. Keeport, Reading, Pa.; Charles G. Willson, Reading; L. L. Bickings, Norristown, Pa.; D. H. Krause, North Wales, and Milton Reed, Doylestown, Pa.

B. F. Sheibley, Lewistown, Pa., has associated himself in business with W. Moller, Lewistown, for the marketing of a controller and economizer for automobiles which enables chauffeurs to avoid accidents, and has other features which will increase the safety appliances of motor cars. The invention is the joint work of Mr. Sheibley, who is of a scientific and mechanical turn of mind, and of Mr. Moller, who is a practical chauffeur. Mr. Sheibley, however, will continue his retail jewelry business while marketing the controller and economizer.

Jewelry and objects of art valued at upward of $100,000, whose mysterious disappearance has worried executors of the estate of Meta J. Wood, a wealthy woman, who was found dead at her home, 1239 N. Broad St., Oct. 13, are being sought by interested parties. But the police department believes that Mrs. Wood gave away her most precious possessions to friends, and scout the idea that the house was robbed after her death. One piece of jewelry alone which is unaccounted for by the executors was a gold chain set with diamonds and valued at $10,000. A diamond crescent pin which was willed to the Countess Sormanni Moretti, of Venice, is also missing.

F. P. Nims, Warrenton, Mo., has moved into his new store, which is much finer and larger than his old one.

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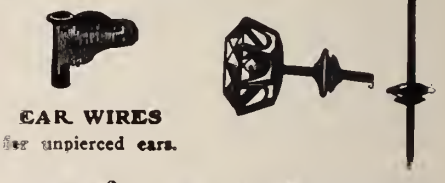
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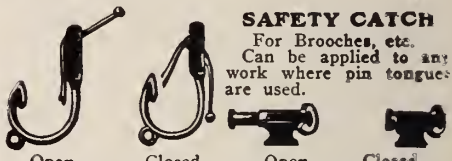
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Vol. LVII. CHICAGO, WEDNESDAY, DECEMBER 9, 1908. No. 19.

Chicago Notes.

C. J. Roehr is on a western and southern trip.

Mort. Adler, of Chas. Adler's Sons, was here last week.

H. Friedman has opened a new jewelry store at 2704 Wentworth Ave.

The engagement is announced of Adolph Weiss, of Heinrich, Hermann & Weiss, to Miss Lottie Sinek.

G. S. Titus, representing the Middletown Silver Co., is on a visit to the factory at Middletown, Conn.

Emil Pick, Chicago representative of Hammel, Riglander & Co., is on a month's visit to New York.

"Joe" Crawford, with J. W. Forsinger, came in for a day last week and is now on a short western trip.

E. Staehli returned last week on the *Kaiser Wilhelm II.* after a 10 months' visit to Switzerland.

L. D. Whitney, of Dodge & Whitney, Lansing, Mich., accompanied by his wife, was here last week.

E. E. Newton, jewelry auctioneer, is making a sale for the Arcade Jewelry Store, Blanchester, O.

Morris Shiman, of Shiman & Eisenstein, in liquidation, was here last week and left for a trip to Atlantic City.

G. V. Dickinson, general agent for the Elgin National Watch Co., has returned from a western and southwestern trip.

P. B. Noyes, general manager for the Oneida Community, Ltd., accompanied by Mrs. Noyes, was in this city last week.

No bids having been received for the assets of the estate of Wm. Mark, bankrupt, the court has ordered the stock to be sold at auction.

H. J. Rinn, formerly of Rinn & Rupp, Atchison, Kans., was here, last week, buying stock for his new store which he recently opened in Atchison.

W. B. Harris, former western missionary for Joseph Fahys & Co., has gone in business with his father at Morganfield, Ky. The latter is a grain and tobacco dealer.

The Mount Vernon Jewelry Co., Mount Vernon, Ill., is a new corporation capitalized at $15,000. The incorporators are W. C. Arthurs, R. K. Weber and Owen Harvey.

B. Didisheim, of Hipp. Didisheim & Bro., was here last week with his nephew, Henry Didisheim, who will take charge of the Chicago office in the future, vice W. G. Grimes, who will sever his connection with that concern on Jan. 1.

Philip Hatowsky, retail jeweler at 190 W. 12th St., was indicted, last week, charged with violation of the primary law. Hatowsky was judge of election in his district.

Jack Adler, Pacific Coast representative of the Omega Watch Co., was here, last week, to attend the funeral of his father, Louis Adler, who died very suddenly, aged 78 years.

"Sam" Newman, assistant in the diamond department of Loftis Bros. & Co., has left that concern to accept a similar position with the L. Bauman Jewelry Co., of St. Louis, Mo.

F. W. Vanderpool, formerly in the retail jewelry business at Lodi, Wis., has again opened a jewelry store in that town. Mr. Vanderpool was here last week buying his opening stock.

A. Peabody, who only recently moved into the Champlain building and started a jobbing jewelry business, has moved from the premises he occupied and left no word where he went to.

Mrs. Minnie Louis, mother-in-law of M. S. Fleischman, died last week aged 84 years, and was buried at Graceland Cemetery. Mrs. Louis' husband, Abraham Louis, died a few weeks ago.

C. A. Russell, of the Irons & Russell Co., was here last week and went east with his son, A. I. Russell. The latter relinquished the Chicago office to C. A. Rogers, who will have charge in the future.

E. Roth, general manager of the Western Clock Mfg. Co., stopped over here on Monday on his way to Washington, D. C., to attend the convention of the deep waterways commission of which he is a member.

Louis Bruns, formerly with the Juergens & Andersen Co., was here for a few days, last week, buying stock for his new retail jewelry store at Portland, Ore., which is known as the Louis W. Bruns Jewelry Co.

The Chicago office of the Seth Thomas Clock Co. has taken the contract for a four dial tower clock for the town hall of Glenwood, Ia. The same concern is erecting a large street clock for George Dumer the Milwaukee jeweler.

Walter Ballou, of the R. Blackinton Co., was here all of last week on business involving the appointment of a western traveling salesman for his concern after January next. No one has as yet been engaged to fill the position.

W. J. Buffington, diamond manager for C. D. Peacock, returned, last week, from New York, where he went to identify a $15,000 pearl necklace, stolen in Memphis, Tenn., and found in New York. Mr. Buffington made the original sale.

H. A. Brandt, formerly with Marshall Field & Co., and C. D. Peacock, have embarked in the retail jewelry business for themselves at 449 E. 63d St., room 4. This location is only temporary as Mr. Brandt intends to move into a store after February.

In the bankruptcy of Weiss & Weiss the inventory showed the value of stock and fixtures to be $6,000. The appraiser's valuation was $3,600. The highest bid so far received is $2,600, made by the Samuel Gans Co. The matter of disposing of the estate will be settled this week.

R. L. Hughes, formerly assistant manager of the Chicago office of the Western Clock Mfg. Co., will become manager of the office after Jan. 1, vice J. H. Dunham, resigned. T. F. Monks, formerly traveler for the same corporation, will be stationed here and will call on the city trade.

Wm. H. Yott, credit manager for Loftis Bros. & Co., was arrested, last week, on complaint of a woman who wanted a $5 deposit back after her references were found to be unsatisfactory. The money was mailed to her while she was making the complaint. Yott was discharged.

Larry Edwards returned from the east, last week, and has severed his connection with Furbish, Swift & Fisher. Mr. Edwards has secured the line of the Walter E. Hayward Co., whom he will represent in Chicago and territary west of the Mississippi river, in addition to the line of the Leach & Miller Co.

Nest No. 7 of the Noble Order of Ku-Kus met last Thursday night at Handel Hall for the purpose of initiating new members. King Larsen was in the chair and filled it completely. The fun was enjoyed by all. Dues were fixed at 25 cents a month. Dr. Lewis, on behalf of the Northern Illinois College of Ophthalmology and Otology, offered the rooms of that college for future meetings without cost to the order. This offer was accepted with thanks. Howard C. Carpenter, of the South Bend Watch Co., came in in time to play the piano for the initiation ceremonies.

In last week's issue a despatch from Washington, D. C., reported that during the hearing before the Ways and Means



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Brother Jeweler, some of the auctioneers who blow their horns so industriously have been in my employ, but for a short time only; there's a reason. Write me and I will tell you why. I have to assist me four well-trained jewelry auctioneers, all are busy now, but I am at present booking sales for January. No stock too large or too small for me to handle. I guarantee better results than the other fellow or no charge.

¶ I buy outright, for cash, complete jewelry stocks. Write me for dates. Upon request I will tell you how to make at least $2,000 per year. Write me about anything that will interest you or be to our mutual advantage and I will personally attend to your wants.

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ASK ABOUT THE TATTOO INTERMITTENT

Committee, Mr. Kuehn was not present to give his views when the clock schedule of the tariff was reached. This was a typographical error and referred to Theodore Kuehl, of George Kuehl & Co., Chicago, Ill., who would have been present but for the fact that he was unexpectedly called out of town on a pressing business engagement. A telegram asking him to come to Washington to appear before the committee reached him too late for him to get to Washington in time. Mr. Kuehl regrets that he was unable to appear before the committee, and announces that he will positively be at the final hearing to give his views on the tariff on clocks.

Among the retail jewelers here last week were E. A. Shetter, De Kalb, Ill.; John E. Von Wold, Baraboo, Wis.; P. W. Clarke, Rensselaer, Ind.; N. W. Shanebrook, Woodstock, Ill.; August B. Eggler, Dundee, Ill.; Wm. Pyl, of Pyl & Wykkel, Kalamazoo, Mich.; H. F. Linning, Peru, Ill.; L. W. Berry, Carthage, Ill.; Roy G. Rutherford, Mount Vernon, Ill.; Ezra Nuckolls, Eldora, Ia.; Mr. Kaiser, of the Muncie Jewelry & Plating Works, Muncie, Ind.; O. C. De Selms, Attica, Ind.; Sigmund Hoffman, Jefferson, Wis.; Mrs. M. E. Bowley, Belvidere, Ill.; J. G. Ferry, Eau Claire, Wis.; John R. Reeves, Mount Pulaski, Ill.; H. J. Crook, Madison, Wis.; Otto Wedell, Elgin, Ill.; J. E. Micks, Elkhart, Ind.; E. Thayer, Rockford, Ill.; Perry Jackson, Rockford, Ill.; Henry Mueller, La Salle, Ill.; Miss Katherine Becks, Michigan City, Ind.; A. C. Wortley, Kalamazoo, Mich.; Claud Speidel, Richland Center, Wis.; H. E. Volkman, Kankakee, Ill.; W. C. Davis, Elkhart, Ind.; Wm. E. Zilmer, Monroe, Wis.; Fred Webber, Danville, Ill.; G. E. Carlson, Ashland, Wis.; S. D. Culbertson, Piper City, Ill.; Mr. Claypool, Marshall, Ill.; Frank Smith, Pontiac, Ill.; John S. Murphy, Pontiac, Ill.; A. H. Bolender, Rockford, Ill.; J. A. B. Keith, Vandalia, Ill.; E. Munson, Mendota, Ill.; Arthur Venoe, Roanoke, Ill.; C. G. Lindholm, Joliet, Ill.; Geo. Martin, Barry, Ill.; J. C. Seaton, Somonauk, Ill.; J. E. Jenkins, of Jenkins & Saltsman, El Paso, Ill.; H. E. Kinnear, Marion, Ind.; Frank Mayberry with C. W. Connoran, Indianola, Ia.

Omaha.

T. L. Combs is confined to his home by a severe attack of tonsilitis.

Mrs. Ada Scouten and Chas. Belohlarck are assisting S. W. Lindsay during the holidays.

The Mawhinney & Ryan Co. will occupy a booth at the National Corn Show to be held in this city from Dec. 9 to 19.

L. R. Sampson, Blair, Nebr.; Mr. Woodring, Gregory, S. Dak., and F. A. Furman, Riverton, Ia., were in this city, last week, purchasing work.

When asked to verify the stories published in the daily newspapers of the country to the effect that he had pronounced a crystal brought to him by a laborer, to be a rough diamond, valued at about $40,000, Louis A. Borsheim, a jeweler at 506 S. 16th St., stated that the reports were not true. The story was telegraphed to papers in all parts of the country and caused much comment.

Cincinnati.

Fred C. Kreuger, of Gebhardt Bros., has started on his regular northern trip.

The Gustave Fox Co. has secured the contract to make the Ku-Kus emblems.

A. J. Augustin, of the Dennison Mfg. Co., was in Chicago, last week, on business.

Lindenberg & Fox, preparing for a good holiday trade, have put in additional cases and extended their lines.

Julius D. Jacobs, of D. Jacobs & Co., left this week on an extended business trip through Ohio and Michigan.

Mrs. E. J. Harrison, the wife of the Jamestown, O., jeweler, is reported to be recovering from a long and serious illness.

Nathan Mendlesohn, of Wallenstein, Mayer & Co., has returned from an eastern trip and has left for business in the west.

Jacob Frohman, of Frohman & Co., has returned from a 10-days' sojourn at Columbia City, Ind., and is much benefited in health by the trip.

Joseph J. Lahey, formerly associated with Herman Lange, has taken a position as head clerk with the new firm of Gradison & Co., on Vine St.

Samuel McCollum, formerly of Cedarville, O., is reported to be doing well with his new business, which he has recently opened in Winchester, Ind.

The Geneva Optical Co., Chicago, Ill., has opened a branch business here on the ninth floor of the Harrison building. It is a strictly wholesale business and is under the management of P. M. Smith.

"Gus" Frank, who served many years as traveling representative for Herman & Loeb, has again taken up jewelry business and has become connected with the M. Schwab Jewelry Co. Mr. Frank will take the territory formerly covered by Hess Henle, who contemplates locating in the east.

Congratulations of his friends in the trade have been extended to Clarence Lauer, of the Sterling Glass Co., upon his marriage, last week, to Miss Katzenberger, of New York. The marriage took place at the St. Regis Hotel, after which the couple departed on a three weeks' bridal tour among southern resorts.

Mesch & Willman, 4th and Main Sts., one of Cincinnati's new wholesale jewelry firms, have been forced to enlarge their quarters, add new fixtures and extend their various lines. They have also added Arthur Dotzengall, formerly in the jewelry business in Cleveland, O., to their road force and have given him southwestern territory.

Fred Saul, of Fred Saul & Co., Chattanooga, Tenn., while here, last week, placed a contract for installing in his place one of the largest and most expensive vaults and safe ever installed in the south, for this special designs are now being made. Mr. Saul is also making plans to enlarge his store, which, when completed, will be one of the finest in his section of the country.

Out-of-town jewelers here the past week purchasing stock included: A. C. Davis, Coolville, O.; Frank Fullilove, Owenton, Ky.; C. E. Diefenbach, Brookville, O.; Thomas P. Hopper, Mayslick, Ky.; Robert S. Weaver, Miamisburg, O.; E. W. Muntz and Frank Emmerling, Hillsboro, O.; Mr. Duncanson, Lynchburg, O.; M. B. Gary, Dayton, O.; L. R. Olmsted, Milan, Ind.; Charles Sieglitz, Vevay, Ind.; Messrs. Marlett & Baker, Middletown, O.; H. Stulie & Son, Osgood, Ind.; John F. Murphy, Wheeling, W. Va.; E. De Voss and D. A. Lamb, Wilmington, O.; O. L. Boisol, London, O.; F. Kates & Son, Loveland, O.; F. Thienemann, Franklin, O.; F. Anderson, Switzer, Ky.; Mr. Lambert, of Lambert & Shively, Greenville, O.; E. S. Wills, Cynthiana, Ky.; Mrs. Eli Sohn, Williamson, W. Va.; A. P. Tiffany, Xenia, O.; J. E. Zimmerman, New Holland, O.; F. W. Powers, Ashland, Ky.; C. H. Creighton, Morrow, O.; C. H. Haner, Richmond, Ind.; G. L. Sherwood, Ewing, Ky.; C. H. Harris, Rookwood, Tenn.; A. W. Clark, Burlington, Ky.; H. Risinger, Lawrenceburg, Ind.; "Nick" Sanning, Walton, Ky.; O. L. Anderson, Columbus, O., and Frank B. Cary, Lebanon, O.

An answer has been filed in the United States Court by Richter & Phillips to the suit for $50,810 damages brought by Fisher Boiarsky, Charleston, W. Va., on the claim that Richter & Phillips had ruined his business reputation in proceedings which they brought against him in September, 1906. Richter & Phillips deny that they falsely or maliciously caused the plaintiff to be indicted in Hamilton county, O., for the crime of obtaining money under false pretenses, by reason of which indictment he was arrested in Charleston, W. Va., and confined in a jail there for about two hours and a half. He was later compelled to proceed to the city of Cincinnati to give bail to procure his release. The defendants admit that on Nov. 8, 1907, plaintiff was acquitted of the charge in question, but further answering, state that there was probable cause for the indictment as to the obtaining of $3,900 under false pretenses. Richter & Phillips deny that Boiarsky has been in any other manner injured in his reputation and business of a traveling vendor of jewelry and deny that the charge was published by the defendants. They also deny that he was cut off from all credits and lost the greatest part or any part of his customers or was prevented from attending to his business properly during any time between his alleged arrest and his acquittal. Denying that the plaintiff was damaged to any amount whatever by reason of the facts set forth in his petition, Richter & Phillips ask that the suit be dismissed with costs against the plaintiff.

An automobile owned by ex-District Court Judge Thos. F. Noonan, of Bayonne, bound east along Newark Ave., Jersey City, in charge of Howard Peterson, his chauffeur, ran down 11-year-old Morris Suit, of 307 York St., that city, Saturday. The boy was the son of Barney Suit, a Henderson St. jeweler. He was crossing the street as the machine struck him. The wheels rolled over his chest and he was picked up unconscious. Peterson lifted him into the auto and sped with him to St. Francis Hospital. The boy died soon after admission. Peterson was locked up on a charge of manslaughter.

Los Angeles.

Miss N. M. Murray has been added to the sales force of E. Gerson, 545 S. Broadway.

John O. Slemmens, representing J. B. Bowden & Co., New York, arrived a few days ago and will remain here until January.

The store of Pasquale Russo, 216 S. Broadway, was closed on Saturday and Monday, but re-opened on Tuesday, of last week.

Shuttleworth & Samuels, who started in business as a new firm, a few weeks ago, on S. Main St., have removed to 620 S. Broadway.

Manager Burger has discontinued his business in the interests of T. B. Clark, at San Pedro, and the stock remaining unsold has been brought back to Los Angeles.

S. M. Joel has started a jewelry manufacturing business at 414½ S. Broadway, soliciting work of all kinds from the trade. He makes unique original designs in jewelry.

Harry More, formerly of this city, but recently of El Paso, Tex., has returned to Los Angeles, and taken a position in the manufacturing department of the Whitley Jewelry Co.

P. D. Walsh, of the wholesale firm of Hambright & Walsh, returned a few days ago from his northern trip and left again on Saturday for San Francisco, on personal business.

The following new salespeople have been added to the Whitley Jewelry Co.'s forces for the holiday trade: S. B. Langley, I. O. Summerford, H. E. Bonnell, J. H. Forbes and Mr. Reynolds. W. F. Snell has taken a place as floor walker.

S. B. Bailey, 353 S. Broadway, has engaged the following persons as additional salesmen during the holiday season: A. C. Bay, Redlands; Frank Fraley, Carl Schultz, A. N. Clark, J. D. Wyman. O. N. Barnum has been with Mr. Bailey since October.

J. R. Jones has opened business as a watchmaker at Arcadia, a suburb of this city. Arcadia is headquarters for a large horse-racing contingent. Mr. Jones was formerly with the Catalina Optical Co., and will make a specialty of fine watch repairing.

H. F. Wallace, 414½ S. Broadway, is carrying on, in connection with his other business, a watch-making business, catering especially to the work of retail establishments whose watch-making departments are overcrowded. Max Hirschfeldt, a first-class watchmaker, is in charge.

Reynolds & Matthews is the name of a new firm at Pasadena who have bought the business of A. B. McKelvey. Both members of the firm are young men who recently came to this coast. Mr. Reynolds is an optician and jeweler and Mr. Matthews a practical watch-maker and jeweler.

When the employes of Ellis' Jewelry Co., 230 S. Spring St., opened the doors to go to work one morning a few days ago, they discovered that a burglar had sawed his way through the floor and escaped with several watches, rings and other jewelry, amounting in value, it is said, to several hundred dollars.

Carl Entenmann, of the Carl Entenmann Jewelry Co., has returned from a successful business trip through the central part of the State and will remain at home until after the holidays. This company is constantly adding to its working force, and its employes have been working nights for three weeks past.

Arthur Turner, a brother of Ed Turner, has taken a position as traveling representative with the E. W. Reynolds Co. He will travel with his brother during one month by way of initiation. After that the two brothers will undertake to cover the entire traveling business of the house. Ed Turner has been with this company for 12 years.

The Whitley Jewelry Co. supplied two beautiful championship cups and five diamond lockets used as prizes at the regatta at Naples, Los Angeles Co., on Thanksgiving. The same company has just furnished a past master's jewel for a Masonic lodge at Pasadena, which is said to be the finest jewel of the kind in Southern California.

The following out-of-town jewelers were in this city, recently: H. S. Huff, formerly of Orange, now of Corona; D. S. Binford, Whittier; Frank T. De Arman, Ontario; A. Delmas, Oxnard; E. W. Cosgrove, Colton; F. E. Wolfarth, Covina; C. P. Kryhl, Santa Ana; W. R. Strong, Redlands; A. C. Kendall, of Kendall & Smith, Pasadena; F. B. King, Redlands, and Mr. Cummings, of Brown & Co., Bisbee, Ariz.

Pacific Coast Notes.

Powell, McKee & Co., Sacramento, Cal., announce that they have moved to a new location in the Golden Eagle building, at 623 K. St.

Read McCraney, Sonora, Cal., has decided to retire from business on account of ill-health. His entire stock is being sold at auction.

Frank Beatty and Hugh Green have located what gives promise of being an excellent deposit of beryl, west of San Jacinto, Cal. Development work will be commenced at once.

T. G. Cordi, who has been in the jewelry and watchmaking business at Roseville, Cal., for about a year, announces that he has sent for his brother to come and assist him, and plans to enlarge his present place of business.

A. E. Gribis, who has been located for many years in the Hefton Drug Store, Hanford, Cal., has secured quarters in the new Kutner-Goldstein building, now almost completed at that place, and will be enabled to move shortly. Y. H. Boudreau, who has been located on 6th St. for many years, will also move into this new building.

An old building in Bristol, Conn., which had been used by the American Silver Co. as a store house, caught fire one day last week, entailing a loss of about $500.

Frank Burt, Whitehall, N. Y., has purchased the jewelry stock in charge of G. A. Griswold, assignee, of that place, and will continue the business. The watch repairing department will be continued by Frank Burt, Jr.

Milwaukee.

Ferdinand Anger, father of R. B. Anger, a jeweler at Oshkosh, Wis., recently passed away at his Oshkosh home, aged 87 years.

Paul Rudolph, optician and jeweler at 6405 Greenfield ave., West Allis, a Milwaukee suburb, has opened a new souvenir art department in connection with his business.

L. Sachs, 418 National ave., is going out of the jewelry business and is closing out his entire stock of watches and jewelry. Mr. Sachs expects to leave Milwaukee soon after the opening of the new year.

Out-of-town jewelers in Milwaukee, last week, included: J. A. Jones, Columbus, Wis.; E. Dahlberg, Beloit, Wis.; F. P. Beswick, Racine, Wis., and the senior member of the firm of Schneider & Son, Burlington, Wis.

John Kotacz, alleged to have robbed the jewelry establishment of Archie Tegtmeyer, a few weeks ago, has been bound over to the municipal court for trial by Judge Neelen. Kotacz was endeavoring to sell jewelry which he claimed to have found but which was later identified by Mr. Tegtmeyer.

After several months of digging and testing ore taken from the Knapp gold mines at Knapp, Wis., the company has decided to install heavy mining machinery in the Spring. A 150-ton capacity cyanide and amalgamating plant will be erected. Gold bearing ore is found at a depth of 20 feet.

Alva Snider, formerly connected with the late A. L. Howard, in his jewelry establishment, at Beloit, Wis., has been made watch inspector for both the Chicago, Milwaukee & St. Paul and the Chicago & Northwestern roads at Beloit. The inspectorship was held by Mr. Howard for nearly 15 years.

A cigar stub thrown in a box of sawdust nearly caused a serious conflagration at the H. G. DeSombre jewelry establishment, Fond du Lac, Wis., recently. The blaze smoldered throughout the night and by morning had done considerable damage to the floor and woodwork of the building. Prompt work of the fire department saved the establishment.

Indications are that the Jewelers' Mutual Fire Insurance Co., of Wisconsin will not begin business until Jan. 1. Operations were to have been put under way on Dec. 1, but the date has been postponed until Dec. 15 and the probabilities are that the pressure of the holiday trade will necessitate that the step be deferred until Jan. 1. "We will commence business with more than $200,000 of insurance on our books," said Secretary Franklin Thomson of the company. "Only the failure of some of the members of the State Jewelers' Association to attend to their mail made it necessary to defer the start. Jewelers all over the State are enthusiastic over the proposition."

Baris Kremen has gone from Hancock to Houghton, Ill.

John Frank, who conducts a jewelry store at New Prague, Minn., has admitted his son into the business, making the firm style, John Frank & Son.

Indianapolis.

TRADE CONDITIONS.

Holiday trade is starting out well and it is generally believed it will be as large as it was last year. Retail jewelers have been slow in purchasing holiday stock here, for fear that trade might not come up to expectations, but they are now buying about as they did last year. Wholesalers report that trade is unusually brisk in the smaller cities and towns and that the dealers are placing substantial orders.

E. M. Craft spent part of last week in Anderson.

Christmas stamps of the Red Cross Society have been placed on sale by Charles Mayer & Co. The proceeds are to be used in fighting tuberculosis in Indiana.

A special department for making embossed letterheads and business cards has been installed by Dyer Bros'. Arts and Crafts' shop, with John Dyer in charge.

Mr. and Mrs. Ferd. L. Mayer entertained a large box party at the charity ball given by the Flower Mission in Tomlinson Hall, last Friday night. Mr. Mayer is with Charles Mayer & Co.

News has been received here of the death at Logansport, last Thursday, of John F. Webster, a pioneer jeweler of that city. Mr. Webster was 77 years old. Death was caused by a stroke of apoplexy.

The Washburn Jewelry Co., Anderson, owned by J. M. Washburn, has moved into its store located at a prominent corner on Meridian St. New fixtures have been installed and the formal opening will be held Dec. 10.

W. W. Dale, Sullivan, was in this city, last week, purchasing stock, and reported that business is improving rapidly in the western part of the State. He bought liberally in anticipation of a good holiday trade. Mr. Dale is arranging to open a new store at Dugger, a small town near Sullivan, about Dec. 10.

Horace Comstock has complained to the Board of Public Works that his street clock will not run because of a depression in the sidewalk. Some years ago a public service company tunneled under the sidewalk and the clock has been thrown out of plumb several inches. The board has promised to make the repairs necessary to insure the running of the clock.

A number of retail jewelers were in this city, last week, buying holiday stock. Among them were: B. Maier, Edinburg; E. O. Collins, Franklin; Mr. Robbins, of Cooper & Robbins, Mooresville; Charles Ham, Frankfort; J. M. Washburn, Anderson; J. A. Pickett, Newcastle; Sam Beauchamp, Fairmount; R. H. Hayward, Rosedale, and John Merrick, Westfield, Ill.

The reception given by J. P. Mullally to members of the Adscript Club at his home on the night of Nov. 30, proved to be a brilliant event. Mr. Mullally promised a "21-carat" affair, and to carry out his promise presented the president of the club with 21 large carrots, tied with ribbon of rainbow hues. A program of instrumental and vocal music and a luncheon were features of the reception.

Local retailers complain that a number of men conducting small instalment jewelry transactions and maintaining no stores have invaded the city. In several instances the wholesalers have refused to sell them stocks and the "dealers" have been buying what they wanted at retail, selling it, in some instances, on payments, for four times the usual retail price. It is probable the Indianapolis Retail Jewelers' Association will investigate the matter.

The proposition to hold an international exposition here in 1911 has practically been dropped, the Commercial Club finding that the sentiment of business men is generally against it. However, the club is investigating the success met by such expositions in other cities, and if the report is favorable the question may be considered again. There is now a plan on foot to make the Indiana State Fair of 1916 more elaborate than usual, in commemoration of the 100th anniversary of the admission of Indiana to the Union.

San Francisco.

TRADE CONDITIONS.

Real Winter weather is here now and during the past week there has been a noticeable increase in trade in all lines and the holiday buying may now be said to have commenced in large volume. Almost all of the jewelry stores have secured additional help and are urging their customers to buy as early in the season as possible, especially such articles as require engraving. Many of the women clubs have taken up this question of the early purchase of holiday stock and are recommending that this policy be pursued as much as possible. Dealers have prepared for a much heavier business than was experienced last season, and a volume of trade fully equal to that of 1906 is expected by many.

F. B. Mitchell, Merced, Cal., was in this city, a few days ago, visiting the wholesalers and selecting an extensive line of goods. He announces that he will open a store at Roseville, Cal., within a few days, having secured quarters in the Hill building, on Lincoln St.

Harry Dana, of Shreve & Co., received the news, last week, of the death of his father, E. B. Dana, in the east. The deceased was over 80 years of age, and up to the time of retirement, two years ago, had been a traveling representative for Carter, Howe & Co. He was one of the oldest traveling salesmen in the jewelry business in the United States, and had a wide acquaintance among the trade in the territory covered by him.

Mrs. R. F. Strange, an art jewelry designer, who has her residence in Berkeley, is mourning the loss of two bags of jewels lost by her at that place, last week. She had left home in a rig and was driving fast to the depot to catch a train. Upon arriving there she discovered that the jewels were missing. One bag contained 35 pearls valued at $500, and the other contained 17 matrix opals valued at more than $250. The route taken to the depot was carefully retraced, but no sign of the missing jewels was to be found, nor could any one be found who had seen anything picked up on the street. The matter has been placed in the hands of the police.

It is not expected that any more jewelry stores will remove to the downtown district before the commencement of the new year. Several large firms in other lines are now moving, and this will add to the strength of this district as a shopping center. The streets here are being rapidly cleared, and holiday shopping will be almost as pleasant in this district as on the avenue or on Fillmore St. Dealers who are here this season will not only do a good share of the business that is to be done, but they will have also become regarded as permanent fixtures in this district and will be benefited greatly in the future by their pluck in going back so early to the old sites.

Immediately after the holiday season Shreve & Co. will move to their new store in the Shreve building, on Post St., at Grant Ave., and will consolidate with the W. K. Vanderslice Co. No definite plans can be given by either concern for the reason that the future policy has not as yet been decided upon. The present store of the W. K. Vanderslice Co. will be maintained for a time, but whether a location will be sought in the downtown district and a store operated under this name has not been decided upon. The W. K. Vanderslice Co. is one of the oldest jewelry firms in San Francisco, and for over 20 years was located on Sutter St., between Kearny and Montgomery Sts. Immediately after the fire there was talk that the firm would retire from business, and it maintained offices on Devisadero St. for some time, finally securing a suitable location on Van Ness Ave. and starting in business again. Some of the employes of this concern have already been taken over by Shreve & Co., and it is probable that most of them will find employment there.

Toledo.

Dr. Thomas F. Keller, optician in the Ohio building, contemplates a trip to Italy during the latter Winter months.

The Daudt Glass & Crockery Co., which also maintains a bric-à-brac, china and cut glass department in the department store of Lasalle & Koch, has employed B. C. Crieger as assistant manager.

E. D. Libbey, president of the Libbey Glass Co., has just presented a magnificent sit on Monroe St. to the Toledo Museum of Art, on which a $50,000 stone museum will be erected during the coming Summer.

The Hull Bros. Umbrella Co., Summit St., near Adams St., has just inaugurated an immense sale, preparatory to moving to the new factory building early in January. Almost the entire stock, occupying a seven-story building, will be sold to eliminate the necessity of handling it in the moving. The company will continue a retail store at its present location, but the two manufacturing plants of the company, located at Norwalk, O., and 344-346 Summit St., this city, will be merged in the new plant on lower Summit St.

The Wright Rich Cut Glass Co., of Anderson, Ind., has announced that it will open its plant early in December, the factory having been closed for some time.

The new store of Max Friedman & Bro. in Barnesboro, Pa., which takes the place of the property destroyed by fire Feb. 18, 1908, entailing a loss of $40,000, is completed and open for business. It is of brick, 51 by 101 feet, and two stories in height. The jewelry section is on the first floor.

Kansas City.

Leslie White, with the Ward & Crellin Jewelry Co., is just in for a stay of a day or two in the house.

C. E. Manor has gone out to Albuquerque, N. Mex., to conduct an auction sale for L. G. Rosenfield.

Chas. Cleveland, a traveler for the Woodstock-Hoefer Watch & Jewelry Co., is helping out the Jaccard Jewelry Co. during the Christmas rush.

A. M. Wurtz, who has been studying with the Kansas City Polytechnic Institute, has gone to Rockport, Mo., where he takes a place with L. A. Spurlock.

W. C. Vandal, a traveler for the Edwards & Sloane Jewelry Co., was in the house, last week, just long enough to fill up his trunks and get out to his territory again.

In mentioning the new branch office and manufacturing department of the Niagara Ring Mfg. Co., which was recently established at 8th and Walnut Sts., the correct address was given in the issue of Nov. 25, but the name of the building was given as the "Oregon." This was an error, as the offices are located in the Aragon building, at the corner mentioned.

C. S. Craven, Dallas, Tex., who has been figuring on a location here since last June, is about ready to open at 101-103 Bryant building. He is having made solid mahogany fixtures, including show cases and two large wall cases, and they will be ready by the first of the year. In the mean time he will open with other fixtures. A large burglar-proof safe has been installed.

H. F. Sloane, formerly of the Edwards & Sloane Jewelry Co., who is now living in the east, is in this city, paying a visit to his friends. He will have charge of the sales department of the Porter & Wiser Jewelry Co. during the Christmas rush. The latter concern succeeded to the manufacturing end of the business of the Edwards & Sloane Jewelry Co. when Mr. Sloane withdrew.

The following jewelers called on the local trade last week: G. E. Kimmel, Centralia, Kans.; Miss Hunt, buying for F. W. Hunt, Burlingame, Kans.; Walter Sperling, Seneca, Kans.; J. B. Hampton, Colby, Kans.; I. D. Fagin, Lathrop, Mo.; H. J. Linn, Atchison, Kans.; F. S. Hester, Lawrence, Kans.; H. O. Woodbury, Olathe, Kans.; J. T. Morrison, of Morrison Bros., Olathe, Kans.; L. T. McHugh, Sheridan, Mo.; J. G. Bellamy, Slater, Mo.; W. D. Hoyal, Goodland, Kans.; Ray Reed, with R. Campbell, Pryor Creek, Okla.; H. C. Schultz, Hays City, Kans.; G. W. Stevens, North Lawrence, Kans.; Mr. Hoxson, Carlson Jewelry Co., Richmond, Mo.; W. H. Meyer, Lawson, Mo.; F. E. Pirtle, Council Grove, Kans.; L. W. Macdonald, San Angelo, Tex.; A. J. Sands, Lamar, Mo.; J. W. Schmandt, Holden, Mo.; S. A. Noble, Amsterdam, Mo.; J. H. Talbert Kingman, Kans.; Theo. Burkhardt, Trenton, Mo.; Mr. Davies, of Knapp & Davies, Nelson, Nebr.; E. Fraser, Leavenworth, Kans.; F. B. Schroeder, Paola, Kans.; Geo. A. Young, Moberly, Mo.; Roy T. Fox, Macon, Mo.; W. J. Mulnix, King City, Mo.; Mr. Curtis and wife, of McDowell & Curtis, Arkansas City, Kans.; Geo. Gardner, Pawhuska, Okla.; Harry Haas, Milan, Mo.; Mrs. H. H. Pratt, Fremont, Nebr.; D. E. DeLanty, Parkville, Mo.; N. G. Yahns, Ludlow, Mo.; J. B. Bryant, Mound City, Kans.; R. B. McPhilimy, Effingham, Kans.; Carl Ricker, Emporia, Kans.; Earl Armstrong, Ottawa, Kans.; G. H. Church, Oak Grove, Mo.

Minneapolis and St. Paul.

Frank A. Ubel, St. Paul, has been elected president of the St. Paul lodge of Eagles.

Ludwig Holmes, watchcase maker, Minneapolis, has started for Sweden to make a Christmas visit to his native home. He will be gone only a few weeks.

A window in the store of the Lucios Jewelry Co., 426 Nicollet Ave., Minneapolis, was smashed one day last week and a small amount of stock stolen.

Eustis Bros. Co. has been incorporated by Charles B. Eustis, George B. Eustis and Charlotte D. Eustis, all of Minneapolis, with a capital stock of $50,000. They will continue the retail business of the firm of Eustis Bros.

S. H. Clausin, of S. H. Clausin & Co., Minneapolis, presided over the administration of a portion of the Scottish Rites degrees in Masonry, during a convocation which recently covered the work from the fourth to the 32d degrees.

The bank deposits in the four national banks of Minneapolis show an increase of $13,356,000 over this time of last year. Minneapolis now has one bank with deposits of $30,000,000, which amount is exceeded only by certain banks in New York, Boston, Philadelphia, Pittsburg, Chicago and St. Louis.

H. F. Legg & Co., Minneapolis, advertise their retirement from business, due to the fact that their building is to undergo a complete remodeling, and the rent would be materially increased in consequence. They therefore announce a closing out sale of diamonds, of which they make a specialty. Their lease expires April 1.

Among the out-of-town jewelers in the Twin Cities last week were the following: George R. Viden, Brandon, Minn.; R. Overholzer, Andover, S. Dak.; Carl W. Slocum, Cando, N. Dak.; J. J. Birkebak, Lester, Prairie, Minn.; J. W. Brown, of the Crescent Jewelry Co., Ortonville, Minn.; R. H. Bach, Owatonna, Minn.; George K. Munro, Grand Forks, N. Dak.

One of the Minneapolis manufacturing jewelry houses has given up the use of tissue paper for wrapping up stones and has substituted the capsule, of the character used for taking quinine, although the capsules used by the jeweler are larger. The same capsules can be used over and over until they become broken or are regarded as too dirty. They are found to be much more satisfactory in every way than the tissue paper, being a great saver of time and patience. In addition, a stone in a capsule is easily found and can hardly be misplaced, nor slip into a corner or crease, as often happens in a tissue wrapper.

During excitement resulting from a fire in Minneapolis recently, the store of C. A. Hoffman at 624 Nicollet Ave., was broken into from the rear and 12 sets of opera glasses valued at $125 were stolen. At first this was believed to have been the work of an ordinary thief, but an investigation showed that Mr. Hoffman's private desk was broken into and a few private letters of great importance were taken. Inasmuch as an open cash drawer remained untouched, it is now believed by Mr. Hoffman, the police, detectives and others that the theft of the opera glasses was a mere blind to get the letters.

Detroit.

F. C. Reickhoff, Howell, came in a few days ago to buy Christmas stock.

L. H. Cooper, Oxford, visited this city, last week, to purchase holiday stock.

George D. Hamilton, South Lyons, was a purchaser in this market, last week.

Charles Thiry has returned from his wedding trip. He spent several days in Chicago.

Slow collections are given as the reason for the asking of an extension by the United Novelty Jewelry Co.

W. R. Grainger, manager for W. A. Sturgeon, has been in New York completing the purchase of the firm's new stock.

Sandy MacKay, former president of the Michigan retailers, has just moved into a handsome new residence in West Branch.

John Bessmer, Hastings, who was here, recently, reports that business has considerably improved in that portion of the State.

F. A. Mathauer, of Mathauer & Koester, got in Friday from a trip in the northern counties and went out Monday on his final trip of the year.

William Kantlehner, with Sandy MacKay, West Branch, was fortunate on his recent hunting expedition, bagging two deers and a wildcat.

James H. Garlick, who has his store in the historic Walker building, will have to move in the course of a short time, as that property is to be torn down to make way for an office building.

W. A. Walker, whose store at Kalkaska was destroyed in the big fire at that place, last July, has sought out a new location at Rosedale, Washington, leaving Kalkaska County without a jeweler.

The meeting of the local Nest of Ku-Kus, No. 5, last Wednesday, was well attended. There were five initiated, and then the members sat down to a little lunch and afterward listened to speeches and music.

Hugo Fecheimer is making alterations in his store in the Majestic building. A balcony office is being added, giving him the entire lower floor for show cases and the repair bench, while goods are also stored on the balcony floor. The store as completed is neat and very well arranged.

Early in the morning of Dec. 1, the store of Louis P. Juvet, Glens Falls, N. Y., was entered by thieves who got away with $500 worth of jewelry. A policeman whose attention was attracted to two men, carrying boxes, gave chase, and the men ran scattering the jewelry. Arthur Miller was arrested on suspicion and implicated Fred Meraer, the latter surrendering himself to the police. Both men were held for the Grand Jury on $1,000 bail.

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Display cards, $2.00 per inch.

In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.

All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.

Situations Wanted.

LETTER and monogram engraver desires a position. Joseph P. Gunther, 247 N. 10th St., Philadelphia, Pa.

WANTED, a position as engraver and saleslady; experience. Address "B. W., 835," care Jewelers' Circular-Weekly.

YOUNG MAN, 18, wants position to finish trade; two years' experience; best references. Ross L. Carter, Elsie, Mich.

FIRST CLASS modeler desires position, or will do work at home. Address "N., 1026," care Jewelers' Circular-Weekly.

WATCHMAKER and clockmaker would like position at once in retail jewelry store. "L. H. W., 1083," care Jewelers' Circular-Weekly.

SALESMAN, acquainted in middle west, would like a manufacturer's or jobber's line Jan. 1, 1909. "J. W. 1021," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN, diamonds, watches or silverware; southern States preferred; 16 years' experience. "D., 1076," care Jewelers' Circular-Weekly.

A YOUNG MAN, graduate optician, good engraver, has fair knowledge of watchwork, wishes position with chance of advancement. Address Allan Rice, Kenton, O.

ENGRAVER and jeweler, young man, who can engrave and do ordinary jewelry work, wants position after Jan. 15. Address 71 Rockland St., West Roxbury, Mass.

TRAVELING SALESMAN, with established trade throughout the middle west, desires position with jewelry house; highest reference. "A., 905," care Jewelers' Circular-Weekly.

YOUNG MAN, 22, over five years with diamond importing house, desires to make a change; can furnish best of reference. Address "R. E., 1049," care Jewelers' Circular-Weekly.

SALESMAN; diamond, watch and silverware salesman would like a position in New York City or vicinity; wholesale or retail. "A., 1113," care Jewelers' Circular-Weekly

WATCHMAKER, young man, French and American clocks, jewelry repairing; can take charge of store; good salesman; A1 references. "J. P.," 35 Washington St., Malden, Mass.

POSITION WANTED by a first class watchmaker, over 20 years' experience; competent in every respect; best of references. Address "Competent, 858," care Jewelers' Circular-Weekly.

FOREMAN, age 34, of executive and mechanical ability; wide, practical experience in the manufacture of 10 and 14 karat jewelry. Address "Integrity, 1036," care Jewelers' Circular-Weekly.

EXPERT SALESMAN, many years' experience with leading American watch house; recently manager for well known concern; best references. "R. B., 1143," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, with tools, desires position at once; middle age man; competent to handle fine work; New England States preferred. Address "Watchmaker, 1120," care Jewelers' Circular-Weekly.

WATCHMAKER, engraver and graduate optician, eligible New York State; first class all around man, desires steady position by Jan. 1, 1909. $25 per week. Address "F., 1130," care Jewelers' Circular-Weekly.

WATCHMAKER, engraver, all around man, am all the word implies, am well qualified to take entire charge; no hot air; can deliver the goods; am not in the $12 class. "Fellowcraft, 1109," care Jewelers' Circular-Weekly.

EXPERIENCED SALESMAN desires New York City and suburban territory, or middle west, or south; favorably known to best trade; reliable and competent; highest references. "L., 1140," care Jewelers' Circular-Weekly.

WATCHMAKER, strictly first class, expert in high grade railway and complicated Swiss work, has 25 years' experience, A1 reference, complete tools, desires situation. Address "Watchmaker," 216 Lavaca St., San Antonio, Tex.

SILVER and jewelry salesman wishes to connect with wholesale house after Jan. 1; familiar with New York City trade, at present with leading Fifth Ave. house; best of references. L. F. Hood, 439 Manhattan Ave., New York

SALESMAN, young man, 30 years of age, thoroughly acquainted with buyers of department stores and jobbers, middle west, south and New York; can furnish A1 references. "H. W., 1107," care Jewelers' Circular-Weekly.

POSITION WANTED with good chances of advancement by young man, 22, 4½ years' experience in wholesale watch and jewelry business. Address "C. J., 1095," care Jewelers' Circular-Weekly, 501 *Heyworth Bldg., Chicago, Ill.*

SALESMAN, with established trade in Ohio and Indiana, can use a live line of novelties or antique jewelry to advantage; commission or salary; highest New York references. Address "K., 1121," care Jewelers' Circular-Weekly.

SALESMAN, with 16 years' experience traveling in the south, New England, Pennsylvania and Ohio; has a good following among the best class of jewelers; undoubted references. Address "G. M., 1144," care Jewelers' Circular-Weekly.

FACTORY MANAGER will be open for position on Jan. 1; competent to install new plant; thoroughly experienced in the manufacture of gold chains and fine gold jewelry in all its branches. "Reliable, 1108," care Jewelers' Circular-Weekly.

WANTED, position as first class watchmaker, jeweler and engraver; have an entire set of tools and samples of engraving; first class reference; ready to take a position on Jan. 1; desire a salary of $22 a week. "C. Conn, 1097," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN, age 25, well acquainted with the retail jewelry trade in the large cities of the United States, would like to connect with reliable manufacturer of jewelry or kindred lines; high class references. Address "E., 1137," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, with 12 years' experience, desires position; repair four to five watches a day; can handle the cheapest chatelaine watch as well as the most complicated ones; A1 mechanic; will go anywhere. Address "Steady, 116," care Jewelers' Circular-Weekly.

AN EXPERIENCED jewelry salesman would like situation as western traveler; is acquainted with every jobber from Denver to New York; has made sales to most of them; can show by references good character and the best of results Address E. L. Mumford, 408 Broadway, Providence, R. I.

BY ACTIVE and industrious young man of good character, experience of five years, all modern and up-to-date tools, trained under able mechanics, to serve as watchmaker or assistant; willing to serve in any capacity; best of references. Address B. H. Prowell, 1617 Green St., Harrisburg, Pa

EXPERIENCED retail jewelry salesman would like to make a change as traveler; is confident of showing good results in any part of the Union for a good jewelry manufacturing or jobbing house; best personal references. Address "R. I., 1084," care Jewelers' Circular-Weekly

WESTERN SALESMAN, with good trade in the middle west, will be open for an engagement after Jan. 1, with a manufacturer of fine sterling wares or high grade gold goods; salary expected, $2,500 per year; references furnished; all answers will be held strictly confidential. Address "R., 1047," care Jewelers' Circular-Weekly.

WANTED, a line of 10 or 14 karat gold jewelry for Iowa, Nebraska, South and North Dakota, southern Minnesota; highest references; position Jan 1; salary or commission. Address J. E. Hummer, Iowa City, Ia.

POSITION DESIRED at watch and high class clock repairing; good salesman; 20 years' experience among high class firms; capable of taking entire charge of repairs; not engraver. "W.," 120 Ann St., Hartford, Conn.

A SALESMAN of recognized ability and thoroughly acquainted with the best jewelry and department store trade in the west, would like to connect with a manufacturer of a high grade line of goods after Jan. 1; I am employed at present, but have good reasons for wishing to change; references furnished. Address "D., 1046," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN with a good and long established trade in loose and mounted diamonds, will be open for engagement Jan. 1; territory south and southwest. Address "U., 1019," care Jewelers' Circular-Weekly.

Side Lines Wanted.

WANTED, article, catalogues or proposition suitable for mail order business; jewelry line preferred; give full particulars and price. "O. L. G., 1131," care Jewelers' Circular-Weekly.

WANTED, by experienced southern salesman, 30 years old, a line of 14K. jewelry on commission as a side line; unquestionable references. Address "X., 1028," care Jewelers' Circular-Weekly.

SALESMAN, commanding large trade with jewelers and department stores for southeastern States, desires novelty lines on commission in connection with jewelry line; traveling three men "C., 1114," care Jewelers' Circular-Weekly.

SALESMAN, now traveling for large jobbing house, desires to represent manufacturer of jewelry, watches or cases in Chicago, making occasional trips to jobbing points; best references. Address "S. C., 1094," care Jewelers' Circular-Weekly, 501 *Heyworth Bldg., Chicago, Ill.*

LINES WANTED for Pacific coast on commission, gold, filled or silver; established trade. Address "Manufacturer's Agent, 1077," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN desires a few manufacturing lines on commission to represent them in the middle west, calling on the jobbers; A1 reference. Address "G., 985," care Jewelers' Circular-Weekly.

ONE of the best known commission travelers, south and Pacific coast, wishes to add first class line of gold novelties or 14 karat jewelry to his present line of high grade 10 karat card jewelry; correspondence with high class houses desired; confidential; highest possible references. Addres "B. J., 1018," care Jewelers' Circular-Weekly.

Help Wanted.

WANTED, good jewelry salesman for western States; permanent; when answering give full particulars. E. L. Deacon, Denver, Colo.

WANTED, assistant watchmaker, must have tools and references; salary, $15. Apply Perry & Stone, New London, Conn.

FIRST CLASS watchmaker wanted in New York City; permanent position to the right man. "P., 1126." care Jewelers' Circular-Weekly.

WANTED, first class watchmaker; steady habits; good references; must have tools. C. S. Stifft, Little Rock, Ark.

SALESMAN WANTED; first class salesman who can sell gold jewelry and watches on Pacific Coast. Answer "A. H., 1093," care Jewelers' Circular-Weekly

SALESMEN, two gentlemen of character, one for the entire south and one for Pacific coast trade, to handle on commission an up-to-date line of sterling silver, no flat ware; large acquaintance and highest references required. "C. P., 1017," care Jewelers' Circular-Weekly.

HELP WANTED.—Continued.

WANTED, experienced material and tool man in wholesale jobbing house; state references and experience. Address "V., 1124," care Jewelers' Circular-Weekly.

WANTED, salesman to take manufacturer's line of a new electric clock on commission in New York City; experienced. Address S. E. C. Co., 320 State St., Brooklyn, N. Y.

WANTED, a first class man to take charge of our tool and material department; state age, experience and salary expected. Address "B. M., 1106," care Jewelers' Circular-Weekly

WANTED, at once, watchmaker; must be A1; one who can do plain engraving preferred; state age and experience and give reference and state salary in first letter. G. W. Pipes, Morgantown, W. Va.

WANTED, experienced salesman to cover New England and New York States with material and supply line; state references, salary and experience. "S., 1125," care Jewelers' Circular-Weekly.

WANTED, young man, experienced in material department of wholesale house, for Los Angeles, Cal.; state age, experience, reference and salary expected. Apply Box 1123, care Jewelers' Circular-Weekly.

WANTED, watchmaker, jeweler and plain engraver who has slight knowledge of optics; must be good salesman and have best of references; steady position; salary, $20 per week. Address D. M. Rinaldo, Hot Springs, Ark.

MAN to take charge of shop employing from 8 to 10 hands; must thoroughly understand stone setting and general repairing; location, Boston. Send information, references, etc., to confidential, 1074," care Jewelers' Circular-Weekly.

WANTED, two experienced young men to handle an A1 line of jewelry and watches for the west; $150 to $200 per month and commissions; first class references required. Address "L. F.," Room 416, Endicott Bldg., St. Paul, Minn.

SALESMAN WANTED, Jan. 1, by a well known house; a first class experienced man, personally acquainted with the good retail trade of New York City and suburbs; no traveling. "Hard Worker, 1099," care Jewelers' Circular-Weekly.

WANTED, salesman to travel on commission with a line of souvenir spoons and cloisonne enameled jewelry on western territory; must have a man who has had experience in selling souvenir spoons. Apply to the Shepard Mfg. Co., Melrose Highlands, Mass.

WATCH SALESMAN wanted for 1909 to sell American watches in New England territory; one with experience in this territory preferred; liberal terms to the right man; address in confidence, giving particulars, etc. "W. R., 1086," care Jewelers' Circular-Weekly, 501 *Heyworth Bldg., Chicago, Ill.*

EXPERIENCED SALESMAN wanted for trade in the south for high class, large and small sterling silverware and cut glass ware; a gentleman is wanted with experience and trade over the territory usually known as the southern route. Please address or call on Unger Bros., 416 Halsey St., Newark, N. J.

EXPERIENCED clerk wanted in our jewelry department; personal applications only. Call before 10 A. M., R., L. & M. Friedlander, 30 Maiden Lane, New York.

WANTED, live watch salesman to sell American watches to the retail jewelry trade for 1909; address in confidence stating experience, territory covered, etc. "H. W., 972," care Jewelers' Circular-Weekly, 501 Heyworth Bldg., Chicago, Ill.

SALESMAN WANTED; live jobbing house having gilt edge lines of American watches and high class jewelry, wants a couple of high grade traveling salesmen about Jan. 15, 1909; only experienced and capable men need apply; territory secondary to results; let application be businesslike, it will be treated confidentially and returned if asked. Address "O., 937," care Jewelers' Circular-Weekly.

WANTED, a high class retail diamond and bric-a-brac salesman; services required after the holidays; a man who has a steady job and is able to arrange an absence of about 10 weeks. Apply immediately with references, Greenleaf and Crosby Co., Jacksonville, Fla.

AN EXPERIENCED salesman, having an established trade in Michigan, northern Ohio and Indiana, to represent a central western house, putting out one of the best general lines on the road; must be a thoroughly reliable business getting hustler; opportunity to enter firm will be given when ability is proven; must give full particulars, such as age, experience, former employers' names, nationality, kind of lines handled, amount of sales, etc.; all of which will be treated strictly confidential. Address "W. C., 1027," care Jewelers' Circular-Weekly.

WANTED, high grade salesman for Ohio, Indiana, Michigan, Kentucky, Tennessee, a man now employed, with established trade; liberal salary and commission; territory covered by this firm over 17 years; please do not reply if you cannot qualify; write full particulars. Confidential, M. J. Averbeck, 10 and 12 Maiden Lane, New York.

SALESMAN WANTED; wanted, salesman for Wisconsin and northern Michigan, by the largest wholesale jewelry house in Chicago; must have established trade and big sales; will give the right man good opportunity to make money; address stating age, where formerly employed, amount of sales and full particulars. "U., 1110," care Jewelers' Circular-Weekly.

SALESMAN WANTED, Jan. 1, 1909, for a line of the highest class 14 karat gold jewelry; an active man well acquainted with the trade in the small cities of the middle west, who can give evidence of having produced results in this territory; jobbing house experience preferred; only applications by letter will be considered and interviews granted by appointment only; all correspondence treated with the strictest confidence. Address Whiteside & Blank, Newark, N. J.

Business Opportunities.

FOR SALE, only jewelry store in lively town, over 3,000; fine repair trade, no competition; fine chance for experienced workman or horological graduate. Box 118, Stockbridge, Mass.

BEAUTIFUL HOME, country seat and farm in Delhi, N. Y., for sale or exchange for jewelry stock; chance of a lifetime; $20,000; principals only. Address "A. C.," P. O. Box 1592, Philadelphia, Pa.

$1,000 WILL BUY established jewelry business, stock included, in prosperous town in Dutchess County, New York; wish to sell at once on account of health. "R., 1088," care Jewelers' Circular-Weekly.

GOING out of manufacturing, would sell fine mountings below cost, gold or platinum; also two patents, will exchange for building lots, house or diamonds; fine chance for a beginner. Rossi, 20 Maiden Lane, New York.

AN ESTABLISHED loan office for sale in this city; good location; long lease; plenty pledges and stock; owner cannot attend on account of other business; invoice $18,000; can be reduced. 656 Fifth Ave., Richmond Dist., San Francisco, Cal.

FOR SALE, Jan. 1, 1909, jewelry stock and fixtures, $3,000, in county seat town of 2,000 population; no competition in county; rare opportunity for watchmaker and optician; full particulars in correspondence. Address Box 135, Denton, Md.

FOR SALE, stock and fixtures of jewelry store; fixtures all up-to-date; also Mosler safe 54 inches high; stock consists of complete line of jewelry; invoice price, $3,000; will sell cheap. Address "J., 1111," care Jewelers' Circular-Weekly, 501 *Heyworth Bldg., Chicago, Ill.*

NEW YORK CITY incorporated manufacturing jewelers and commission merchants have an opening January, 1909, for a young man as salesman; must become interested by investing $5,000 to $10,000; good returns. Address "Corporation, 784," care Jewelers' Circular-Weekly.

FOR SALE, nice jewelry store, finely furnished, in New York's busy theatrical district, with or without stock; three years' cheap lease; chance for good watchmaker with energy; reason for selling, ill health; immediate possession. Communicate "R., 1117," care Jewelers' Circular-Weekly.

ON ACCOUNT OF DEATH must sell a jewelry store, with established repair trade, stock, fixtures and complete set of tools; will invoice $2,500; repairs, $125 per month; fine opportunity in a town of 12,000 in the heart of gas belt of central Ohio. Address Mrs. J. W. Clark, 702 E. High St., Mt. Vernon, O

FOR SALE, a prosperous jewelry business in a New England city of about 10,000, doing a business of about $12,000 a year; stock and fixtures inventory about $8,000; present proprietor 35 years in same location; reason for selling, poor eyesight. Inquire Edward D. Cole, care D. C. Percival & Co., Boston, Mass.

FOR SALE, one-half interest in an old, well established, paying jewelry business, located in a beautiful and healthy southern city of about 100,000 inhabitants; good opportunity for right man with from $12,000 to $16,000; reference. C. G. Alford & Co., 192 Broadway, New York, or P. O. Box 912. San Antonio, Tex.

FOR SALE, manufacturing jeweler's business, established eight years in city of 450,000; incorporated; terms, $15,000; no indebtedness; have well established and profitable trade; reason for selling, ill health; first class reputation; only interested persons with cash need apply. Address "P., 1013," care Jewelers' Circular-Weekly.

GET CASH at once for your surplus stock of watches, diamonds, jewelry; will send money on receipt of goods; National Bank references. Emil Noel, 552 E. 46th Place, Chicago, Ill.

FOR SALE, old established jewelry and optical business in adjoining city to New York City, at great sacrifice; must sell on account of ill health; want offer for entire stock, or safe and fixtures only; location the best; rent low; purchaser can realize more than half purchase price by Jan. 1. Address "E. White, 1080," care Jewelers' Circular-Weekly.

ONLY credit jewelry house in this city, established 18 months, have now about 800 local names who have opened accounts with me from $5 to $150; will sell stock, fixtures, lease and good will; eliminating current accounts; best of reasons for selling; fullest investigation urged. If interested address W. N. Osterman, 16 E. Town St., Columbus, O.

RAISE MONEY quick, by sending your diamonds and watches to me; liberal cash prices remitted on receipt of goods; business confidential; National Bank references. H. Schwartz, 903 Heyworth Bldg., Chicago, Ill.

FOR SALE; as I must leave the city, owing to poor health, I will dispose of my fine jewelry repairing, manufacturing and diamond setting business, situated in the heart of New York City manufacturing jewelers' section; business well paying and prosperous; have large list of active customers; good will, machinery, tools, benches, safe, etc., at a bargain for $1,800 cash. Address "Prosperous, 1101," care Jewelers' Circular-Weekly.

FOR SALE, half interest in an old, well established, big paying jewelry business located in a beautiful and healthy southwestern city of 20,000 or more population and good outside country to draw from; enjoying a fashionable trade with finest selected stock and fixtures; finest store in this section; business in A1 standing commercially as well as with its customers; made money during panic; finest opportunity for good, lively man with $15,000 to $16,000 cash; sickness cause for selling. Address "T., 317," care Jewelers' Circular-Weekly.

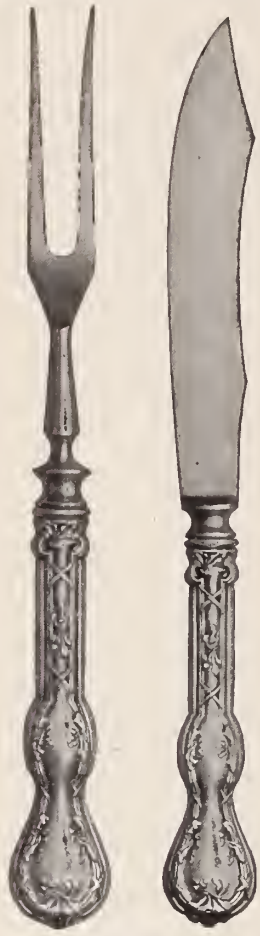
Wanted to Purchase.

WANTED, a second hand regulator, with center second, compensated pendulum and 12-inch dial. Cross & Beguelin, 23 Maiden Lane, New York.

A SAFE, suitable for a stock of precious and semi-precious stones; also a pennyweight scale. Address "C., 1090," care Jewelers' Circular-Weekly

(*Special Notices continued on page 90.*)

The Best Plated Flatware in the World



STEAK SET
10 Designs; $1.90 Set

A Few Suggestions in Case Goods:

6 Hollow Handle Knives and Forks	$6.50
3-Piece Carving Set	5.00
Bridal Set, 24 Pieces	10.50
Oak Chest, 57 Pieces	38.00
Hollow Handle Child's Set	1.12
Baby Spoon and Food Pusher	.50
6 Soup Spoons and Ladle	3.75

E. H. H. Smith Silver Co.
BRIDGEPORT, CONN.

OTTO YOUNG & CO., - Chicago
H. H. COLLARD, Silversmiths' Bldg., 15-17 Maiden Lane, N. Y.

Special Notices.

(*Continued from page* 89.)

To Let.

DESK ROOM to rent. plenty of light. $10 and $15 per month. Apply 3 Maiden Lane, New York, Room 53; or, Electrolytic Art Metal Co., Trenton, N. J.

PART of large office to let, ample room for wall and show cases; suitable for manufacturer's line of jewelry or kindred lines. Address Geo. E. Smalley, Room 910, Heyworth Bldg., Chicago, Ill.

MOST PROMINENT and best located office in the jewelry district, with long or short lease; immediate possession if desired; corner Broadway and John St.; sign privilege on both streets; fully equipped with office fixtures and three large, fine safes. Ingomar Goldsmith & Co., 182 Broadway, New York.

For Sale.

FOR SALE, cheap, second hand Seth Thomas tower clock, hour strike, in running order. Sartor & Roempke, San Antonio, Tex.

RETIRING FROM BUSINESS, high class jewelry and diamonds for sale: cash and easy terms. "G., 1102," care Jewelers' Circular-Weekly.

FOR SALE, high grade Mosler safe, inside measurements, 49 inches high, 40 inches wide, 20 inches deep; burglar proof chest 18 x 40 x 16; good as new. Stebbins & Burney, Little Falls, N. Y

FOUR large wall cases with mirrors and doors, two silent salesman show cases, two plain cases, and other jeweler's fixtures; must be sold at once. Address C. E. Culver, trustee, Great Barrington, Mass.

DIAMONDS, cash bargains; 200 diamonds, good color, brilliant, ¼ to ½ carat, $69 per carat; very desirable and in great demand; the last of this price goods; all other size diamonds on hand at right prices. Rubenstein Bros., 14 Maiden Lane, New York.

Miscellaneous.

PORTRAIT MINIATURES copied from any photo on watches, dials, brooches and lockets. Goldstein Engraving Co., 45 Maiden Lane, New York.

10 TO 20 PER CENT. SAVED!

M. L. Jalonack, jewelry auctioneer and diamond expert, will pay you from 10 to 20 per cent. more for your stock of watches and diamonds than any other buyer of stocks. Send me your surplus stock and I will send draft on First National Bank of Chicago. If my price isn't satisfactory I will return the goods on receipt of draft. All business strictly confidential. Write, call or telephone M. L. JALONACK, 5339 PRAIRIE AVE., CHICAGO, ILL. Long Distance Phone, Gray 5234.

H. J. HOOPER & Co.

NEW YORK'S LEADING

JEWELRY AUCTIONEERS



H. J. HOOPER

WRITE me and write to *any* wholesale Jeweler in New York about me.

37 Maiden Lane, New York City

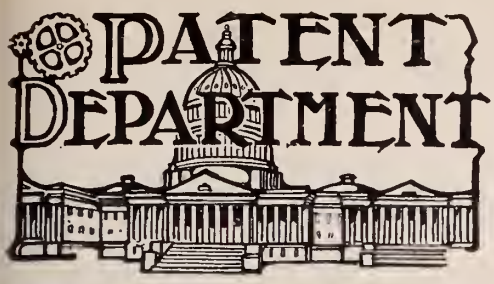
WRIGHT SELF-FILLING FOUNTAIN PENS



BEST MADE

50 Cents to $12.00 Each.
Write for Samples and Catalog.

WM. WEIDLICH & BRO. PROPRIETORS WRIGHT PEN CO.
623 Washington Av., St. Louis, Mo.



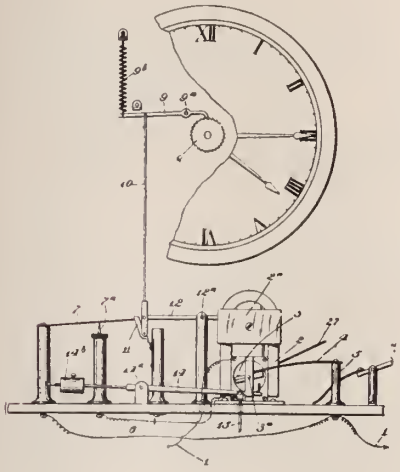
[IN WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN, THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

ISSUE OF DEC. 1, 1908

905,266. SIGNAL APPARATUS. Leonidas G. Woolley, Lima, O., assignor to John C. Riley, Lima, O. Filed Aug. 31, 1906. Serial No. 332,800.

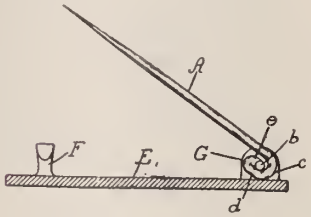
In a magneto-electric signaling system, a main line and a shunt circuit therefrom, combined with a main line testing mechanism comprising a magneto-electric generator associated with the main



line, a motor, a contact device in said shunt circuit consisting of a spring arm, 7, and a contact point, 7a, and means operative by the motor for contemporaneously operating the armature of the said magneto-electric generator and engaging said spring arm to break its contact with said point.

905,662. PIN-TONGUE. Emil R. Crecelius, Providence, R. I., assignor to Arnold C. Messler, Pawtucket, R. I. Filed May 8, 1908. Serial No. 431,560.

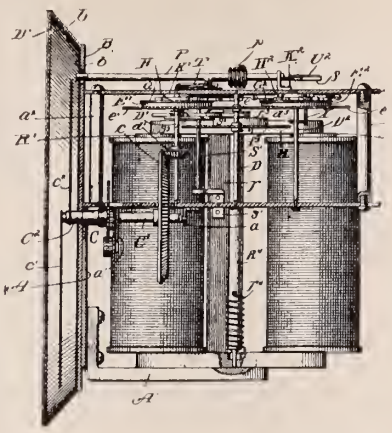
In a pin tongue, the combination with the shaft



provided with a bent end, of pivot members integral with the shaft and enclosed by the bend.

905,816. CLOCK. Augustus L. Hahl, Chicago, assignor to the Hahl Automatic Clock Co., Chicago. Filed Sept. 26, 1903. Serial No. 174,778.

In a self-winding clock, the combination with a main wheel staff, of a mainspring operatively connected at one end to the main wheel, a ratchet wheel to which the opposite end of the main spring is secured, a rack bar co-operating with said ratchet wheel, and means for automatically actuating said rack bar at predetermined intervals, and means for



disengaging the rack bar from the ratchet wheel at the end of the stroke of the rack bar.

DESIGNS.

39,671. BADGE. Charles J. Dieges, New York.



Filed Oct. 14, 1907. Serial No. 397,451. Term of patent 3½ years.

39,672. BADGE. Charles J. Dieges, New York.



Filed Oct. 14, 1907. Serial No. 397,452. Term of patent 3½ years.

39,673. SPOON, FORK OR SIMILAR ARTICLE. Barton P. Jenks and Frederick R. Roberts, Jr., Concord, N. H., assignors to



the William B. Durgin Co., Concord, N. H. Filed Aug. 21, 1908. Serial No. 449,749. Term of patent 14 years.

UNITED STATES TRADE-MARKS.

[The following trade-marks have been adjudged entitled to registration under the Act of Feb. 20, 1905, and are published in compliance with Section 6 of said act. Said section provides:

"Any person who believes he would be damaged by the registration of a mark may oppose the same by filing notice of opposition, stating the grounds therefor in the Patent Office, within 30 days after the publication of the mark sought to be registered, which said notice of opposition shall be verified by the person filing the same before one of the officers mentioned in Section 2 of this act. If no notice of opposition is filed within said time the commissioner shall issue a certificate of registration therefor, as hereinafter provided for."

Marks which are stated to have been "Used 10 years" are registrable under the last proviso of Section 5 of said act, which is as follows:

"And provided further, that nothing therein shall prevent the registration of any mark used by the applicant or his predecessor, or by those from whom title to the mark is derived, in commerce with foreign nations or among the several States, or with Indian tribes, which was in actual and exclusive use as a trade-mark of the applicant or his predecessor from whom he derived title for 10 years next preceding the passage of this act."]

PUBLISHED DEC 1, 1908

Ser. No. **38,278.** (CLASS 27. HOROLOGICAL INSTRUMENTS.) Jules Racine & Co., New York. Filed Oct. 27, 1908. Used 10 years.

LADY
RACINE

Particular description of goods.—Watches and watch-movements.

TRADE-MARKS REGISTERED DEC 1, 1908

71,543. STYLOGRAPHIC AND FOUNTAIN PENS. John Blair, New York.

Filed June 5, 1908. Serial No. 35,179. Published Sept. 29, 1908.

71,551. FOUNTAIN-PENS. The Parker Pen Co., Janesville, Wis.

Filed July 20, 1908. Serial No. 36,223. Published Sept. 29, 1908.

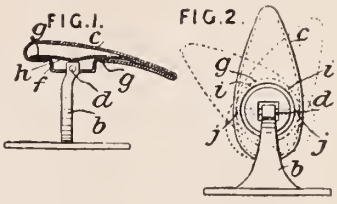
BRITISH PATENTS.

(Abridgments of Specifications, 1907, from *The Illustrated Official Journal.*)

ISSUE OF NOV. 18, 1908.

17,517. SHIRT STUDS. A. Pick and M. Fleischner, Vienna. July 31.

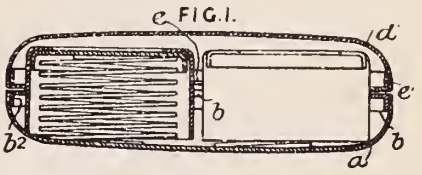
A shirt stud has a long head-plate which is hinged to the neck and is also pivoted so that it can be more easily pushed through the stud-hole in a slanting direction. The neck *b* has a pin *d* which rotates in the cylindrical cap *f*. This has a flange *g* pressed down on the underside of the



head *c* by a spring *h*, so that the head may be rotated in its own plane. Projections *j* on the flange *g* limit the lateral rotation of the head *c* by abutting against similar projections *i*. The spring *h* also presses on the stud head, which has surfaces at right angles, to hold the stud head in the upright or in the horizontal position.

17,477. SOVEREIGN CASES. E. J. Houlston, Birmingham. July 31.

Sovereign case made from rolled gold plate have the ring frame *b* of the body *a* flanged at b^2, the flange portion being secured to the body portion by soldering, brazing, or according to the Pro-



visional Specification, by closing in the edge of the body *a*. The frame *e* of the lid *d* is similarly flanged at e^1. By this means the solder does not come into contact with and damage the surface of the case.

Complete specifications accepted Nov. 11, 1908.

1,149. THIMBLE. Iles.

2,084. PROCESS OF TREATING SHELLS FOR BROOCHES. Smith.

5,675. HAIR-CURLER. Loesch & Loesch.

7,405. WALKING-STICKS AND UMBRELLAS. Challis.

11,555. INKSTAND. Onions.

12,489. COFFEE OR TEA-POT. Webster.

16,551. BELT STRAP. Powell.

Applications filed Nov. 2 *to Nov.* 7, 1908.

23,380. FOUNTAIN-PEN. J. J. Mead, London. Complete specification.

23,448. INK-WELL. W. P. Nicholls, Glasgow.

23,611. FOUNTAIN-PEN. W. R. Heptinstall, London.

23,642. FOUNTAIN-PEN. Duncan Cameron and A. E. Wright, Birmingham.

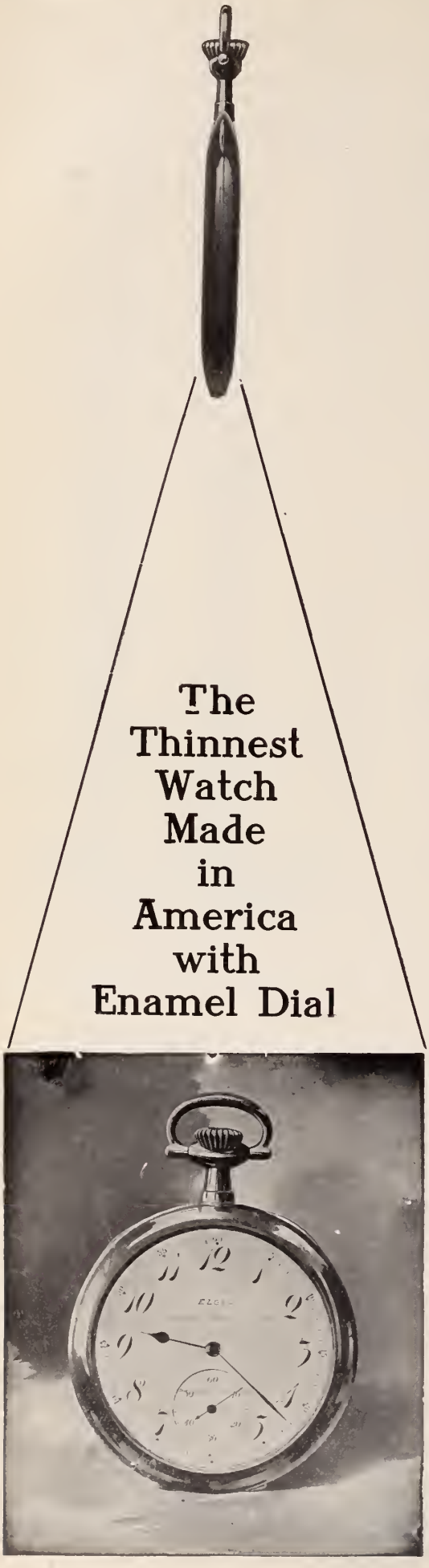
23,692. PURSE. H. J. Fry and John Farren, Birmingham.

23,743. MATCH-BOX. Thomas Wilcox, Birmingham.

23,780. HAT-FASTENER. Paul Buhl, London.

23,829. WATCH. H. R. Roberts, London.

23,874. TEA-INFUSER. S. J. Levi, Birmingham.



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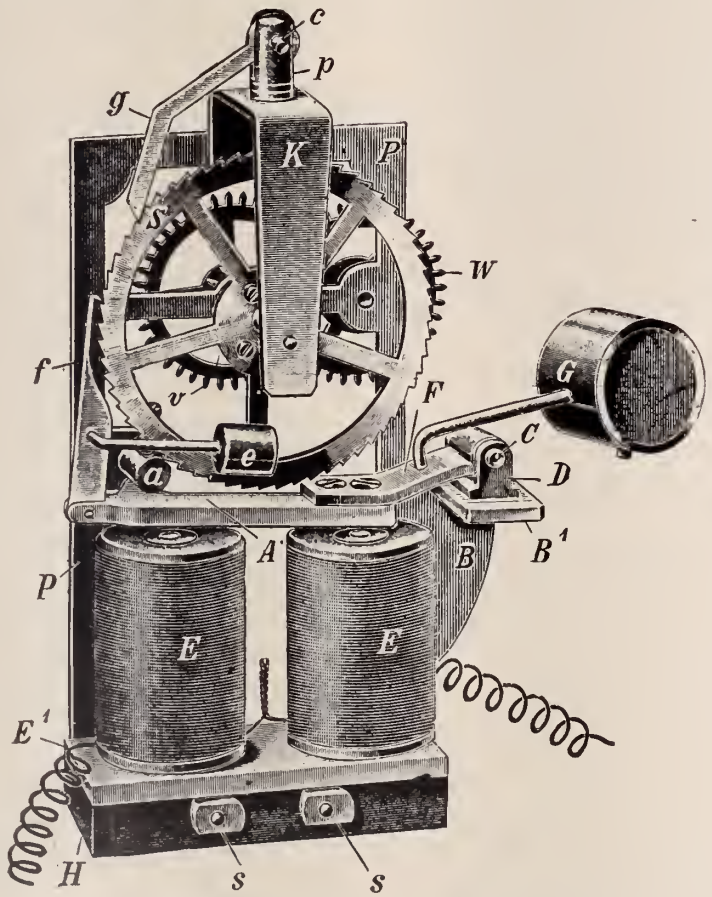
ELGIN NATIONAL WATCH COMPANY

Factories, Elgin, Ill., U. S. A. New York Office, 15 Maiden Lane
General Offices, 131 Wabash Ave., Chicago

THE HOROLOGICAL REVIEW

A Simple Secondary Clock-Work, Suitable for Bench Construction.

THE installation of a minute contact in a seconds clock, having been so fully described recently, says Friedr. Hahn in the *Deutsche Uhrmacher Zeitung*, I wish also to describe in these columns a secondary clockwork which I have constructed myself with the simplest possible materials. Possibly the simple method of construction of this movement may induce some of my colleagues to undertake the making of one, if only as a practice performance for an apprentice. The necessary expense is so small as to be unworthy of mention.



SIMPLE SECONDARY CLOCK MOVEMENT, FULL SIZE.

The accompanying illustration shows this secondary clock, full size. I commenced by making the magnet. Same consist of an iron plate, E¹, of 45 millimeters (1.771 inches) in length, about 20 millimeters (0.787 inch) wide and five millimeters (0.1968 inch) thick. To this plate two coils, E E, each 32 millimeters (1.259 inches) high and 20 millimeters (0.787 inch) thick, were screwed. Each coil was wound with 0.4 millimeter (0.01574 inch) silk-wound copper wire; both coils were wound in the same direction as a cork-screw—that is, to the right, the same as a right-hand thread.

It is a good plan to coat each layer of wire with shellac, dissolved in alcohol. If in the wrapping uneven places (gaps) should occur, stiff paper must be stuck over the last layer, so as to restore the even surface. Both the coils being finished and screwed on to the plate, E¹, the starting ends of the wires must be joined and soldered together; in doing this no soldering fluid must be used, but either resin or stearine. Finally, the iron plate, E¹, is screwed on to a thick block of hard rubber, H, and then, by means of transverse bolts and the nuts s s screwed fast to the works plate, P. The operation of such a magnet is excellent.

The magnet armature I have made of iron. This consists also of an iron plate, A, to one side of which the contact pawl, f, is attached by a hinge joint. There is no spring to this pawl, but a small counter-weight, e, under the influence of which the pawl, when the armature is drawn back, engages the next tooth of the large wheel, designated by S.

To the opposite end of the armature a brass plate, F, is screwed, to which a large counter-weight, G, filled with lead, is attached. The plate F is worked out to a socket, or bearing, that turns on the pin C. By means of the counter-weight G the power can be so compensated that the armature, when the circuit is closed, is attracted gently but certainly, so that shock is prevented. Attached to the works plate P at *a* is a pillar with a set-screw, by means of which the movement of the armature can be regulated so that it will not release more than a single tooth of the wheel S.

That this wheel must have 60 teeth is self-understood, and everything else will also be plainly comprehensible. I may, however, add that I have cut away the works plate P so that all parts may be in sight. From one side of the otherwise rectangular plate P a sort of arm, B, projects, which is bent over backwards at an angle. To the bent-over part, B¹, a horse-shoe shaped carrier is screwed fast that receives the joint pin C, and between the cheeks, D, of which the bearing of the armature, A F, moves.

The intermediate wheel S runs with its front pivot (the center staff) in the works plate P, the back pivot running in a horse-shoe shaped bridge, K. On the upper surface of this bridge a split pillar, p, is screwed in, the slit in which receives the pawl g, which, owing to its own weight, falls with certainty into the teeth of the



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Special attention is called to the new Silver Finish Metal Railroad Dials which are now supplied on the following movements at a slight extra charge:

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18 size and 16 size Crescent St.
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No. 645

The dull white silver surface, with the bold figures and heavy marks render these dials unusually legible. Practical trials have clearly demonstrated that for the exacting requirements of railroad service they are much superior to enamel dials.

WALTHAM WATCH COMPANY
WALTHAM, MASS.

minute wheel S, as it moves freely on the pin C.

For the minute work (of which the hour wheel, v, and the minute wheel, W, are shown in the illustration) I have used the wheels of an old alarm clock.

This movement works very well. I have attached it to a glass dial plate and set it up in the show window, and I often notice that passers-by remain standing long enough to discover how it is that the hand moves forward.

Watch Errors and Their Remedies.

ANOTHER noteworthy error is the one frequently occurring in Swiss watches —the loose center post. Repairers often wonder why the center post in a Swiss watch is found to be too loose to carry along the minute wheel, thus failing to operate the hand mechanism. The watch will run in such cases, but will leave the hands at a standstill. The center pinion in a Swiss watch comprises a pinion and a separate center post, fitting friction-tight into the center pinion. The cannon pinion is fitted tightly on the center post.

When the hands are set the center post rotates in the center pinion and carries along the tight-fitting cannon pinion that operates the hand mechanism. The center post must, therefore, be fitted in the center pinion friction-tight in order to allow it to rotate, for setting purposes. Otherwise it is carried along by the center wheel and makes one whole revolution each hour.

In American watches the center pinion and post is one solid piece, turned the same shape as the above described combination pinion, and allowing the cannon pinion to rotate friction-tight on the center staff.

The center post error if not remedied correctly will cause many complications.

The tightening of the center post is generally done by flattening the post, which is very detrimental to the hand mechanism, as the post, when hammered, is naturally knocked out of center and causes the minute hand to come in contact with the dial at 6, and with the crystal at 12, or vice versa. Another method (which, however, is unsuccessful) used to rectify this error consists in placing the hair of a brush in the hole of the center pinion, thereby tightening the center post. This method, even though superior to the first mentioned, has shown bad results, as the hair placed in the center hole has a tendency to work itself into the teeth of the wheels and cause stoppage of the watch. The most practical and simple method for tightening the center post is the burr-producing method. By placing the center post between two files and rolling the post, through the movement of the top file, forward and backward several times, a burr will be given to the post, thus increasing its diametrical size without disturbing its centrical perfection. C. R.

R. H. Trask, who for many years conducted a business in Ottawa, Ill., at 705 La Salle St., has been adjudged insane in the County Court and will enter the Watertown Asylum for treatment. Mr. Trask is a veteran of the Civil War, and during service was shot in the head. It is believed that the injury affected his brain.

Old Marble Sun-Dial Found in the Ruins of Pompeii.

ILLUSTRATED herewith is an interesting old marble sun-dial, found in excavations in the ruins of Pompeii, and which serves to remind us of the antiquity of this primitive, and nevertheless simple, scientific means of dividing time which the sun-dial furnishes.

Our earliest acquaintance with the sun-dial is obtained from a Biblical account of a miracle, wrought by the prophet Isaiah for the benefit of one of the kings of those times, and in which the sun-dial of Achaz figured, 695 years before the Christian era. We know, too, that 570 years B. C. Rome had a sun-dial, which Valerius Messala brought from Sicily and Roman writers of later date frequently refer to these natural time-pieces.

It is not surprising, therefore, that Pompeii, where artistic luxury was at its height, should have had sun-dials, and, judging from the style of the fragment shown in our illustration, no little pains was employed to make them artistically attractive, as well as practically useful.

There was another curious sun-dial found in Pompeii. This dial, which we illustrated some time ago, is in the singular form of a shoulder of bacon. On its surface are engraved the names of the months, besides the usual lines, to enable the observer to determine the hour by the projection of the shade cast upon them. From mathematical or gnomic consideration, however, it would appear that this singular little instrument was constructed rather for the latitude of Rome than for that of Pompeii, where it was found.



SUN-DIAL FOUND IN THE RUINS OF POMPEII.

An Esperanto Clock.

A DAILY exchange published, not long ago, an interesting description of an Esperanto clock that has recently been constructed, said D. L. Lederer, of New York. It seems that this unique timepiece was built for the benefit of the Esperantists who are to hold their fifth international congress at Chautauqua next April. In most respects the clock is just about the same as any other, but you cannot read the time by it unless you understand Esperanto. The dial looks like a cross between a Japanese puzzle and a war map. The figures of the hours run contrariwise to the customary order. Of course, the letters conceal the secret of the whole thing. "Vidu la Hora," it says, plainly enough to the Esperantist, and then "Seegule." This last word means "in a looking glass." Take your pocket mirror out, turn around, get both in a line, and there you are. The clock is at present in the office of H. B. King, counsellor of the New York division of the Esperanto Association of America.

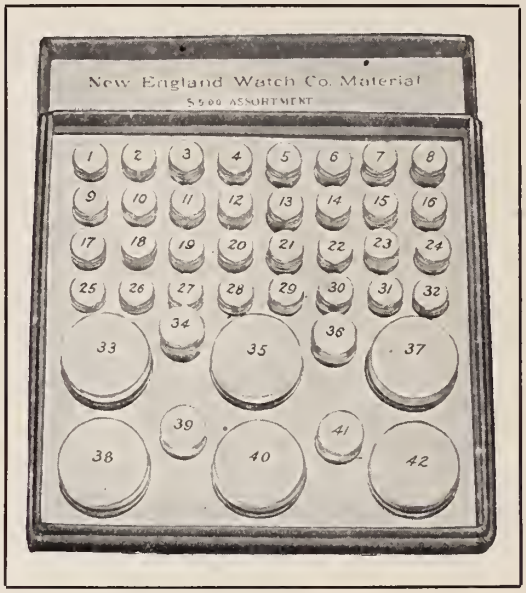
The Ontario Silver Co., Muncie, Ind., has just completed its large forging room, and the new addition is now in practical use. Another large addition, to be used as a finishing room, is being made to the plant, and the structure will be ready in a short time.

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Defectively Applied Clickworks.

PROBABLY no part of the watch is subject to so many variations of form and application as the clickwork. It seems as though the manufacturers particularly encouraged the constant and renewed introduction of new forms. Unfortunately it is only the form that is changed; to devise something better does not appear to have been the guiding principle, otherwise there would not be so many defective applications.

Following my recent treatise on "Defects in Clickworks" in last year's volume, and incited by the excellent article, "Things Old and New in Regard to the Clickwork in Watches," I desire, says F. Dauphin in the

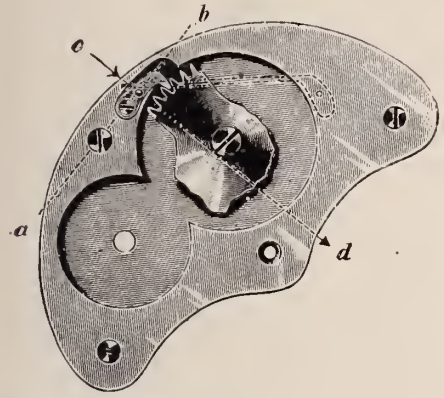


FIG. 1.

Deutsche Uhrmacher Zeitung, on this occasion to call attention to two additional defectively applied clickworks. Both are to be found in modern watch mechanism and have the peculiarity of working well for a long time, and then suddenly failing; then they take up their work again faithfully, until the winding mechanism again jumps back occasionally.

Fig. 1 shows a barrel bridge with the familiar click or pawl with elongated aperture. A pin is inserted into the pawl that passes through the bridge. The click spring is not visible; it rests within the recess for

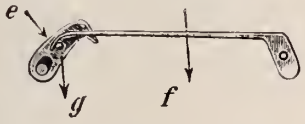


FIG. 2.

the barrel in a rectilineal slot, and imposes against the downward projecting click pin as shown in Fig. 2. In Fig. 1 the position of the click spring is shown in dotted lines.

Having such a bridge before us, we see on the one side only the click, on the other side only the click spring, and both are apparently in perfect condition, *i.e.*, the click is absolutely free and the spring presses against the pin. Nevertheless, in this arrangement there are three defects that render its operation uncertain.

The first is as follows: Owing to the fact that the pressure point of the click spring lies far below the plane of the click, it is inclined to twist, *i.e.*, to lift on the side turned towards the wheel and to press at the back against the bridge. This, of course, results in slight jamming.

The second, much more serious, defect is the unfavorable location of the click spring in relation to the click. The line a b, in Fig. 1, crosses the point of rotation (fulcrum) of the click as well as the pressure point of the click spring. The most favorable pressure on the click is exercised in an exact right angle with this line, or, in other words, in the direction c d. The extent to which the action of this click spring deviates herefrom is readily visible in the illustration. The click spring and the click are disposed at an obtuse angle to each other. If the click is raised by the teeth of the winding wheel, their relative positions are made even more unfavorable; they approximate still closer to the right angle, and the click tends to force the click spring

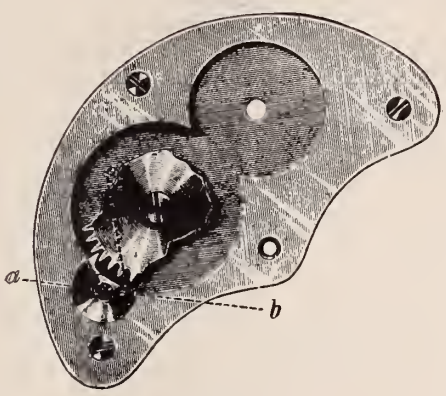


FIG. 3.

directly upwards. This condition actually occurs sometimes—usually if, as is commonly the case, the pin has not been oiled. At the contact point of the click spring considerable friction is created, which readily causes rust and makes its operation uncertain.

The third defect is that with this arrangement of the click spring the click cannot slip forward, whereby the useful purpose of the elongated aperture is made wholly illusionary.

Fig. 2 shows how this clickwork may be improved. The point of the click spring is



FIG. 4.

carefully heated to draw the temper, and it is then bent inwards, so that at least the utmost end of the spring presses in the proper direction (arrow e) against the click.

Although, by this means, the real error in construction has not been removed because now, as before, the elastic pressure of the click spring is exercised parallel to the arrow f, in the direction g, nevertheless the hook-shaped bend at the end of the click spring and the inclined plane thus formed tend to draw the click forward; moreover, in consequence of the change in its contact surface, the click spring is no longer forced upwards, and the clickwork will henceforth operate with certainty.

Fig. 3 shows a click which also has a downward projecting pin. The click spring, in this case, lies in a slot beneath the winding wheel. The position of the click spring in relation to the click, or to line a b, is just as unfavorable as in Fig. 1. By the revolution of the click it becomes still more unfavorable and the click spring is forced directly upwards. In this case, too, by giving the point of the click spring an inclined direction (see Fig. 4), the desired certainty of operation is assured. A little oiling of the points of contact in both forms of clickwork must not be neglected. These two defective arrangements teach us that the best disposition of a clickwork is—

(1) Click and click spring in the same plane.

(2) The rotating point of the click, the pressure point of the click spring and its elastic portion should form a straight line; or direction of movement of the click spring (provided its elastic portion has no rectilineal form) should at least cross that line at a right angle.

Horological Notes.

THE largest clock in St. Louis is the one on the east front of the city hall. It is also the only pneumatic clock in St. Louis. The dial of the clock is eight feet across, and is made of iron filigree work that stands out a foot or more from the stone face of the building. The clock is run by air compressed by the engine in the basement of the city hall and carried to the clock through pipes.

The most trustworthy clock in the world is said to be that in the basement of the observatory at Berlin, installed in 1865. This timekeeper is enclosed in an air-tight glass cylinder, and has frequently run for two or three months with an average daily deviation of only 15/1000 of a second. Yet astronomers are not satisfied even with this remarkable accuracy, and their efforts are constantly in the direction of more ideal conditions for a clock, by keeping it not only in an air-tight case, but also in an underground vault, where neither changes of temperature nor of barometric pressure can ever affect it. Another wonderful production in the way of a clock is the radium timepiece invented by the Englishman, Harrison Martingale. It is claimed that, if not touched, this ingenious clock could run for 30,000 years. On a quartz rod in an exhausted glass vessel is supported a tube containing a small quantity of radium. An electroscope is attached to the lower end of this tube. It consists of two long strips of silver. The natural action of the radium sends an electric charge into the strips and causes them to separate until they touch the sides of the vessel, where they are instantly discharged and fall together again. Every two minutes this operation is repeated automatically, so that each beat of this wonderful timekeeper is in reality two minutes long.

Joseph Shapos, a watchmaker and jeweler of Baltimore, Md., and Miss S. Schattenstein, Allentown, Pa., were married last week at the home of the bride.

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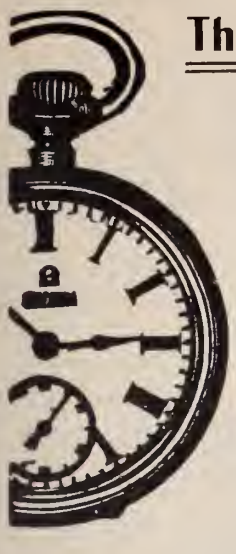
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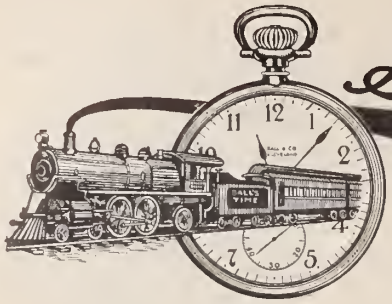
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Watch Repairing for the Trade

Careful, Reliable, Prompt Work. Trade References. Price List on Request.

A. D. PAPAZIEN 71-73 Nassau St. Cockroft B'g. New York

WM. C. PENFOLD CO.

No. 35 MAIDEN LANE, NEW YORK

LARGEST EXCLUSIVE WATCH JOBBERS IN NEW YORK OF

Dueber-Hampden Watches
Dueber Cases — Hampden Movements

A Complete Line Always on Hand. Mail Us Your Orders

WESTERN WATCH CASE MFG. CO.

E. V. WENDELL
President

MAX MAYER
Secretary

Makers of

Artistic Gold Watch Cases

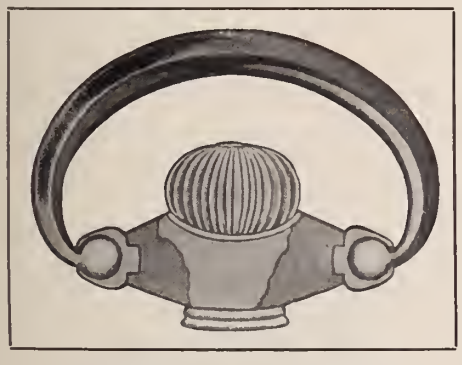
FOUNDED 1887

103 STATE STREET, CHICAGO

Particular attention to Special and Presentation Cases

An Exquisite Variety of Staple and Fancy Cases at Moderate Prices





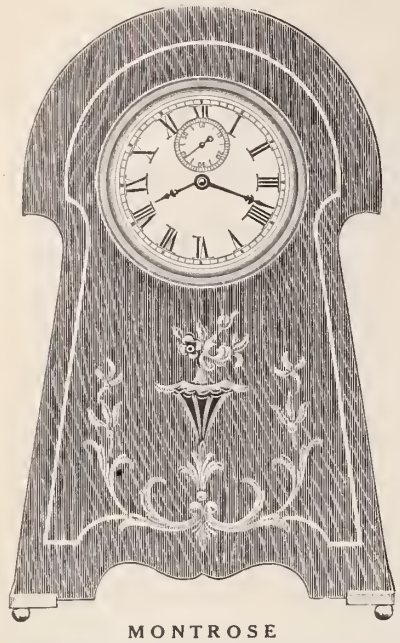
Patented July 25, 1905; May 21, 1907
Other patents applied for
Patented in foreign countries

ATTENTION!

We beg to notify the Trade that up to date the **Dubois Watch Case Company** are the only concern licensed under our United States Patents (and Patents Pending) on Ball Bearing Bow, to manufacture, use and sell such pendants and bows on their Watch Cases.

All other cases showing bows like ours are an imitation and infringement on our patents.

THE WACHTER MANUFACTURING COMPANY, Hartford, Conn.
S. E. F. WACHTER, President



MONTROSE

Nine inches high; two and one-half inch Porcelain Dial; one-day lever time; Solid Mahogany; Genuine Inlaid.

Sessions Clocks

Have you seen our new line of one and eight-day Solid Mahogany Inlaid Clocks?

They are fine sellers.

We also manufacture the best black marble-ized wood clocks on the market.

THE SESSIONS CLOCK CO.
Forestville, Connecticut, U. S. A.
New York Salesroom, 37 Maiden Lane



No. 129



No. 144

KETCHAM & McDOUGALL
Manufacturers
Gold and Silver Thimbles
Automatic Eye-Glass Holders
37 and 39 MAIDEN LANE
NEW YORK

Established 1832



No. 149



No. 163

A.W.C.CO



C303

Its unapproachable art tells its own story.

Sold by us directly to you.

American Watch Case Co.,
9-11-13 Maiden Lane, New York.

CRESTS
LETTERS
MONOGRAMS
COATS OF ARMS

Sample Card, thirty-nine different styles of engraving, $1.00 per copy

Made in GOLD, SILVER and METAL

Also Inlaid on Ivory, Tortoise Shell, Ebony Goods.

WILLIAM BRUETSCHER
General Engraver
868 Broadway NEW YORK

ANNIVERSARY CLOCKS

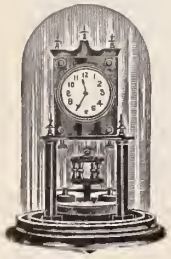
Trade-mark registered.

Twenty different styles of cases fitted with

Genuine Anniversary Movements

From $8.00 to $65.00

Send for illustrations



The Bowler & Burdick Co.
Sole owners of the Anniversary Clock
CLEVELAND, OHIO

Learn Watchmaking

Refined, profitable labor. Competent men always in demand. We teach it thoroughly in as many months as it formerly took years. Does away with tedious apprenticeship. Money earned while studying. Positions secured. Easy terms. Send for catalogue. Address

St. Louis Watchmaking School, St. Louis, Mo.

HOROLOGICAL DEPARTMENT
BRADLEY POLYTECHNIC INSTITUTE
Formerly Parsons Horological Institute
PEORIA, ILLINOIS
LARGEST AND BEST WATCH SCHOOL IN AMERICA

We teach Watch Work, Jewelry, Engraving, Clock Work, Optics. Tuition reasonable. Board and rooms near school at moderate rates.
Send for Catalog of Information

Artistic Photo Miniatures



on Watch-Cases and Dials. Pearl, Ivory or Porcelain for Brooches and Lockets. Hand Painted Miniatures. Etching on Silver.

CHARLES A. JOHNSTON
108 Fulton Street NEW YORK



The Production of Effective Advertising.

By GEORGE FRENCH in *Profitable Advertising.*

GOOD advertisements are the product of much study, long experience and trained ability; and the training, study and ability are not all on the part of the writer or the originator. A very important function is that of the printer who gives the advertisement its typographic form. It is not always the printer who does this, but it will serve the present purpose to consider that whoever lays out the advertisement is, in that connection, to be classed as a printer. It is also understood that many a good advertisement is produced by the pencil and the brush. The principles which apply to typography, in the strict sense, apply also to whatever other method may be employed to construct the advertisement.

It will be helpful to bear in mind that types are used to give expression to ideas—or to form words that convey ideas. They have only form. Modes of expression, with types, are very limited. The reader has to give warmth and color and life to the printed word. He can be aided by the person who sets the type; but this person must know types, and know the significance of form, of harmony, of balance, of proportion, of symmetry, of color. The forms of inanimate objects have very great influence in determining our attitudes toward those objects. The shape of some faces of type has destined them to the "hell-box," from the moment they left the hands of their ill-advised designers. It is their form which gives them the quality we describe as legibility, that has made the Roman letters so nearly universally used. In the beginning they were not legible. People were accustomed to the gothic black letter characters. Yet the Roman type has forced its way to a world-standard, and all other forms are gradually disappearing.

This insistent demand for consistency and beauty in form extends with special force to the advertisement. Whether he will or not, whether or not he is conscious of the fact, every normal person's eye is ever in search of beauty—of that which conforms to the conception of beauty the person's heredity, environment, education and nature have endowed him with.

There is another subtle element of influence that demands attention at the hands of the advertisement makers, when they are shaping their schemes of attraction for advertising. We are all slaves to our optic nerves. Most of us would be vastly astonished were we to inquire into this matter. Our eyes select, accept and reject for us to a far greater extent than we can estimate. Learned professors have devoted themselves for years to the study of psychology and the psychology of reading, and they are not yet ready to report definite conclusions. They have, however, collected sufficient data to warrant the formulation of certain fundamental principles upon which to base continued study.

Attention to such ascertained facts as these may reduce the cost of an advertisement very materially by raising its attractive power. The money expended for advertising has a trade-bringing power comparable to the proportion of applied energy got from the coal consumed in a locomotive firebox. It is the constant anxiety and study of the steam engineer to utilize more of the energy in the coal. It should be the aim of the advertiser to realize more of the potential energy in advertising, and especially the power to attract possessed by type.

Those principles of art which are of most importance to advertisers in the planning of the advertisement, are those grouped under the general title of composition and color. Composition includes form, balance, harmony, proportion; color, in this connection, means tone, the degree of grayness necessary to properly show the composition elements. Art tells us what forms are agreeable to the eye, and what combinations of forms. It tells us what proportions make agreeable forms; what the proportionate lengths the sides of a parallelogram must be; what those of a pyramid, etc. The art precepts regarding harmony tell us what types may be used together, and what character of decoration may be used with certain type faces. Those regarding balance teach us how to place our most important type feature, and how to make the whole advertisement play up to that feature.

The application of the rules of artistic composition to printing and advertising, made up in whole or in part of "display" types, is obviously essential to the beauty and attraction of the advertisement. In printing, the matter of securing balance and unity is more simple and more difficult than in painting. The parts to be dealt with are more rigid and more restricted, but are purely conventional and precise. The painter's conception is given balance and unity through the original drawing and color scheme, corrected and perfected by constant scrutiny and by tests and alterations.

The advertisement must be balanced by a wise choice and skilful arrangement of the types and a careful distribution of white space and black ink or color. The actual center of a canvas is the center of attraction in a picture perfectly balanced. This does not mean that an equal amount of paint must be spread over every quarter of the canvas, nor that objects of equal visual importance in themselves must be equally distributed over it. A tiny dot of distinctive paint, placed a certain distance from the center of the canvas, may perfectly balance an object ten times its size which is placed relatively nearer the center. Balance in printing must not be understood to mean that there must be an equal distribution of weight over all the quarters of the piece, but that there must be a compensatory distribution of weight.

An advertisement should be composed to be easily and quickly read. Its salient points should be so strongly brought out as to attract the attention of the casual and indifferent reader. This should be accomplished in a manner to produce a favorable, a pleasurable sensation upon the consciousness of the casual and superficial reader This is by no means an easy thing to accomplish.

That which makes it particularly difficult is the fact that advertisements are usually found in groups—many of them in the field of vision, as a newspaper page filled with 50 or even 100 different announcements. To give each advertisement an individuality that shall operate to attract more definite attention is what the advertiser expects, and what the composer attempts. To even approximate these desired results involves a more difficult problem than confronts the compositor in any other description of work.

While it is not extremely difficult to construct a piece of typography that is to stand by itself and make a creditable showing, it is a vastly more exacting task to construct 50 or 100 pieces which can be made up into a page and avoid archaic confusion. To do so requires that the general scheme be as simple as possible; that primary and necessary rules be observed, and that great skill and intelligence be employed in handling the type in all of the stages from design to press.

Type for advertisements is more effectively used in series, the whole advertisement in one series, or in closely related series. Harmony of type design should also be sought by consistently using either capital letters or lower case letters for the displayed lines—either one or the other for all the displayed lines, but never both.

It is always to be remembered that an adequate proportion of white in an advertisement adds largely to its value, and it is further to be borne in mind that a newspaper advertisement requires much more white than an ordinary piece of printing, because it does not have the benefit of margins. There is no rule applying to this, even approximately. It is a matter to be decided by the taste of the compositor and in the light of the environment of the advertisement.

Those questions relating to a particular form and style for advertisements can be decided in the light of the circumstances surrounding each advertisement—the medium in which it is to appear, the restrictions and regulations imposed by that medium, the general typographic character of the advertising appearing in it, etc.

(To be continued.)



STORE KEEPING DEPARTMENT

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

How to Make an Effective Holiday Window Display at a Nominal Expenditure.

(Designed and arranged expressly for THE JEWELERS' CIRCULAR-WEEKLY.)

THE unique and effective ideas for holiday displays outlined herewith can be practically finished before being placed in the window, and the expense of preparing them is very small.

Materials needed to be bought—stiff white cardboard, a few small white Teddy bears, a small flag, miniature reindeer and a few Eskimo dolls, a toy figure of Santa Claus, some cotton batting and a little mica dust and a bottle of mucilage—make a long list, but as all the figures used are to be quite small the entire outfit should not require an expenditure of over $2. Of course, anyone who desires can embellish the display, which will be more expensive.

As the holiday display is usually considered the most important of the whole year, and as this show is generally permitted to remain on view for several weeks, it pays the dealer to devote more time to it than he does to the average display.

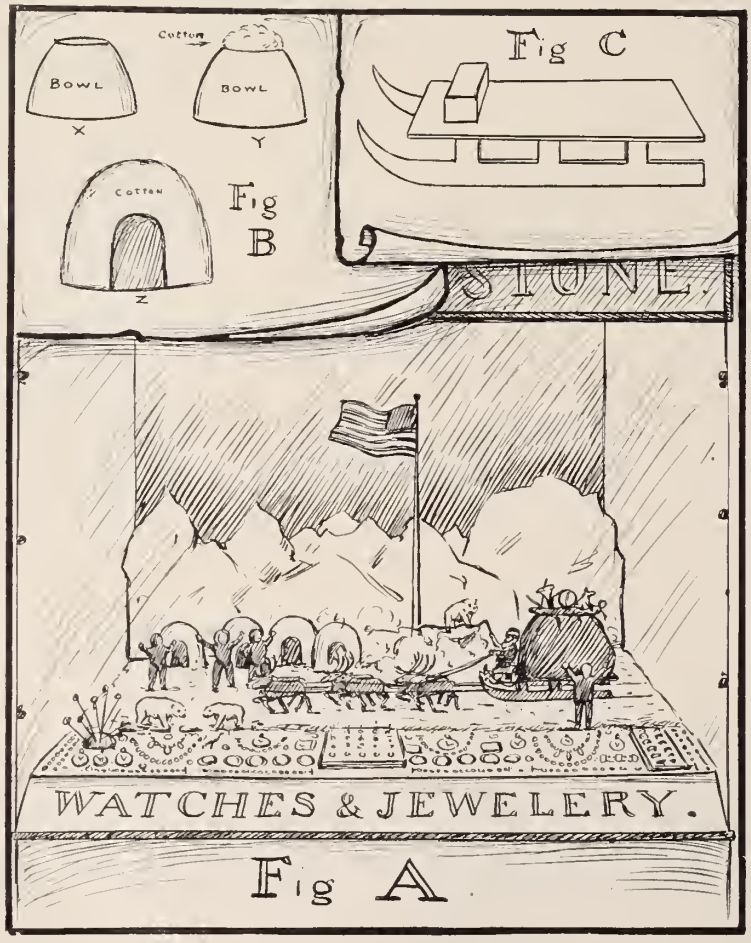


Fig A.

The sketch marked Fig. A gives a general idea of the arrangement of a scene representing Santa Claus leaving his home at the North Pole. The white cardboard is cut into irregularly shaped patterns, and the tips of the "mountains" are moistened with mucilage and then sprinkled with mica dust to simulate snow-capped icebergs. The Eskimo huts are formed of small inverted porcelain bowls, topped off and covered over with cotton, and then sprinkled with mica dust. The doors are drawn on the cotton with ink or pencil (Fig. B).

The "pole" is formed of a rounded stick nailed to a small base, and the flag is placed at the top of the "pole." Around its base is arranged some cotton to represent a mound of snow.

The Santa Claus sled is made of cigar boxes, "runners" being rounded off and a seat added. The harness for the reindeer (you may have two or 20) can be easily made of black paper cut into strips and pasted on (Fig. C).

Some tufts of cotton should be put on the sled, the bag of toys, etc., and tracks should be drawn with a soft pencil in the snow (cotton batting) to show where the sled has passed. The mica dust should be freely sprinkled all over the cotton, as it makes the "snow" sparkle. Mica dust, by the way, can be bought at any paint store. Ten cents' worth will be plenty. If signs are used, they should be on white cardboard with black ink.

A few good signs would be:

> Santa Claus Is Coming.
> We Run His Jewelry Department.

> Presents For All.

> Santa Claus' Suggestions.

All the animals, Eskimos, etc., can be arranged to conform with the shape of the dealer's window. The sketch shown is intended to convey a general idea; details must be worked out by the window dresser. By putting the scene at the rear of the window and the display of goods in front, people looking at the scene cannot fail to see the stock shown.

A modern and attractive front has been added to the store of Crowley E. Cole & Co., Atlantic, Ia.

Shreve & Co., San Francisco, Cal., have had some magnificent large photographs of their new building made and are now sending these out with the announcement that they will occupy their permanent quarters about March 1. The store is ready for occupancy now, but it has been decided not to open it until after the present holiday season.

The Way of the Enterprising.

DISPLAYED recently in the show window in the store of Trask & Plain, Aurora, Ill., was a large assortment of pearls, which were found in the Fox River. The pearls were set in rings and scarf pins and made an attractive showing.

H. E. Hemenway, Granville, N. Y., offers any article in the store worth $10 to the winner of the soprano solo contest to be held on Christmas Day in his town.

A Missouri merchant thoroughly interested every mother in his county by offering to give a solid gold ring absolutely free to every baby born in that county during the year. The mothers were requested to bring in their babies about two weeks before Christmas to be fitted for the rings, which were to be ready for them the day before Christmas, when the mothers could call for them. The advertising results were so good that this merchant, who likes to do things different, will repeat the plan this year. Last year he started the plan early in October.—*Merchant's Guide.*

Frank S. Fisher, Danville, Ill., is distributing neatly printed post cards, bearing on the reverse side a half tone illustration of the interior of his store, and on the obverse the following text: "When in Danville don't fail to call and inspect our new store. We have moved from our old location in the Plaza building, where we have been located for the past five years, to our new store at 19 N. Vermilion St., five doors north of Court House, where we have fitted up one of the most modern jewelry and optical stores in the State. You will find our stock most complete and our prices right. We make a specialty of testing the eyes and fitting glasses for all errors of vision. Frank S. Fisher, Jeweler and Optician. 'If it's from Fisher's it's good.'"

P. F. Sharick, Ashland, O., is displaying in his show window a diamond ring which he will offer to the most popular girl in Ashland. The winner will be decided by a voting contest.

Displayed in the show window in the store of A. B. Duncan, Portsmouth, N. H., is a diamond ring weighing 9⅝ carats, and which is claimed was once owned by Tom Thumb, the famous dwarf. The stone is being sold in the settlement of an estate.

A jeweler of Indianapolis, Ind., J. P. Mullally, has announced an advertising writing contest for his patrons and others who care to enter. He proposes to award prizes for the best written advertisements of his business, the contest to close Dec. 15. The prizes are as follows: First prize, any article in stock worth $10; second prize, any $5 article; third prize, any $2.50 article, and six prizes of $1 each.

The catalogue of Noack & Gorenflo, Detroit, Mich., which has recently been finished, is a handsome book of 322 pages and contains more than 6,000 illustrations, many of these in colors. An effort has been made to eliminate all old-style goods.

The many friends of Paul M. Strain, Rolla, Mo., will be glad to learn that he has recovered from a case of blood poisoning from which he had suffered the past two months.

Unique Features of the Store of J. J. Bartholomee, Baltimore, Md.

ILLUSTRATED below is a view of the exterior of the store of J. J. Bartholomee, 302 W. Madison St., Baltimore, Md. The store is 14 feet wide and 44 feet long. The windows are 10 feet high and six feet wide. The store front is 14 feet long and the same number of feet in height. The fixtures, which are new, are all dark cherry, and make a most attractive appearance.

The window is equipped with numerous lights which are set in the ceiling, several cleverly arranged mirror reflectors adding to the attractiveness and brilliancy of the illumination. The building was recently rebuilt and remodeled according to the plans of Mr. Bartholomee, and is strictly modern and up to date in every respect. The establishment is heated by steam. Electric light is used largely for the illumination.

A striking feature of this establishment is a vertical sun-dial, which is erected over the front of the store. There is also a smaller horizontal dial placed on a stand in front of the store. These dials always interest passersby and attract much attention. They are accurate timepieces, having been carefully calculated for the latitude by C. L. Woolley, of Baltimore. As the store faces due south, it is possible to use the vertical dial to good advantage, as such dials must face south, or nearly so.

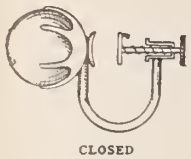
The horizontal dials may be placed in any location where there is sunlight, as they can be turned in the right direction, true north. They give true time on Dec. 24, April 15, June 15 and Aug. 31. At other times they are a little fast or slow, but by means of the table of time equation accurate time may be obtained from them at all times.

As advertising devices Mr. Bartholomee declares that these dials have been very serviceable. Above the vertical dial is the inscription, "The timekeeper of our forefathers," and below it, "Modern timekeepers carefully repaired." On the horizontal dial is the following inscription: "Let others tell of storms and showers, I number only sunny hours."



EXTERIOR VIEW OF THE ESTABLISHMENT OF J. J. BARTHOLOMEE, BALTIMORE, MD., SHOWING SUN-DIAL OVER FRONT OF THE STORE.

Edward Kuehn, of 435 N. High St., Baltimore, Md., was recently held in $400 bail by Justice Branner, at the Central Police Station, on the charge of stealing a gold bracelet valued at $100. The prisoner claims that he secured the bracelet and a quantity of other jewelry worth about $3,000 from E. C. Knox, of New York, whom the police are trying to locate. Most of the jewelry is now at police headquarters.



THE LATEST AND BEST

Ear Wire



FOR UNPIERCED EARS

Patent Applied for

Easily Adjusted and Have a Firmer Hold than with Screw

Try a Sample Dozen

HERPERS BROS., 18 Crawford St., **Newark, N. J.**

New York Office: 41-43 Maiden Lane



We Repair Jewelry

Color and Plate It
Make It to Order
Alter and Match It

A FULL LINE OF MOUNTINGS
ALWAYS ON HAND

BRESLAVSKY BROS., 51-53 Maiden Lane, New York



JOHN AUSTIN & SON

Assayers, Refiners and Smelters

74 and 76 Clifford St., PROVIDENCE, R. I.

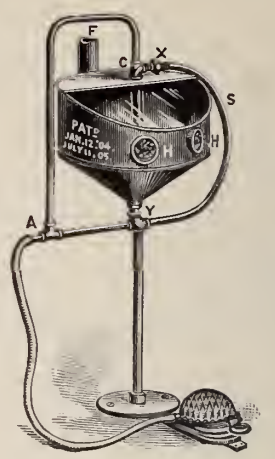
We Do Our Own Smelting

SCHUTT'S JEWELERS' ENAMEL

SOLE AGENTS

F. W. DEVOE & C. T. RAYNOLDS CO.

101 FULTON STREET, NEW YORK



A Small Compound Sand Blast

Price, $20.00 Foot Bellows, $6.00

WORKS AS EFFECTIVELY WITH FOOT BELLOWS AS WITH POWER BLOWER : : : : :

MADE of Galvanized Sheet Iron, 12 inches diameter, Glass Top, Fittings of Brass and Iron, practically indestructible. Satisfaction guaranteed. Ask your Jobber for it, or write to us. **Other Specialties: Zeuner's Best Jeweler's Saws; American Swiss Files,** equal to the best imported; **Gas Furnaces,** for Melting, Annealing, etc., etc.; **Positive Pressure Blowers.**

E.P. REICHHELM & CO.

JEWELERS' TOOLS, FILES AND SUPPLIES

24 JOHN STREET, NEW YORK

CRUCIBLES



Jewelers' Supplies, Etc.

Established 1850.

J. & H. BERGE,

95 John Street, NEW YORK.

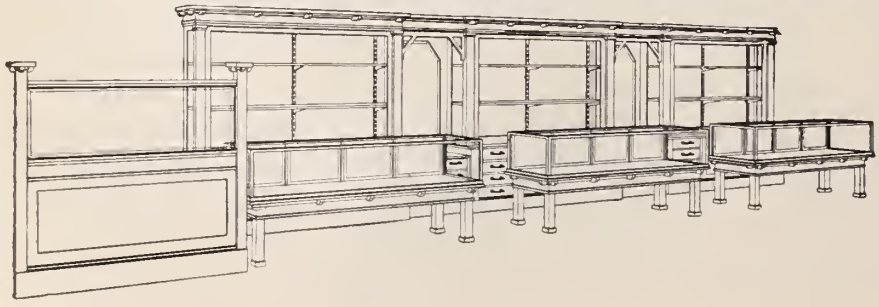


WORKSHOP NOTES

For Jewelers and Watchmakers. Cloth. Postpaid, $2.50. Published by The Jewelers' Circular Pub. Co., 11 John St., New York.

ALEXANDER H. REVELL & CO.

REES, DAYTON, EASTMAN AND HAWTHORNE STREETS **CHICAGO, ILL.**



Manufacturers of High-Grade Jewelry Fixtures

¶ Wall Cases, Show Cases, Tables, Tray Cases, Etc.

"Let us quote you prices."



WORKSHOP NOTES AND QUERIES

[*Answers are also solicited from our readers to the questions published on this page.*]

No attention paid to communications unless accompanied by full name and address of the writer.

QUESTION No. 2171.—**To Finish Bronze.**—*Would you kindly inform me how I can give a nice finish to ash trays cast out of bronze?* *J. F.*

ANSWER:—Bronze articles may be finished in many different ways. If the trays are to be a bronze color, and are made of the regular bronze metal, then polish such portions to appear bright, dip or clean thoroughly, dry and apply a coat of lacquer. With the lacquer alone various shades can be produced by simply mixing enough gold lacquer color to the shade desired. The lacquering should be painted on so every portion will be covered. The work should be done where there is no dust or lint flying around, and should be baked on in an oven or dried in a warm place. Other methods of coloring bronze are as follows: (1) Dark or Berlin bronze is produced by cleaning the metal first, dipping quickly into nitric acid and rinsing off in running water; dry in sawdust. Prepare the bronzing solution by dissolving in one gallon of hot water half a pound each of perchloride of iron and perchloride of copper. Dip the cleaned bronze pieces in this long enough to reach the desired color; rinse well in water, polish with a rag buff, or rub up with a cloth. (2) A verdigris color is produced by coating the cleaned piece with salammoniac dissolved in water. Let stand until the desired green is obtained, then rub up with wax. (3) The old green bronze is obtained by dipping in acid. Let remain standing a day or so, with the acid left on; then dip again and let stand. Repeat the operation until the desired shade is obtained; then give a coating of wax or lacquer. (4) The citron tint is obtained by mixing red ochra, lampblack and oil. Paint the bronze over with this mixture. (5) The Florentine is produced by immersing in a solution of sulphate of iron. Let stand with the liquid left on, and when it reaches the color desired cover with a coating of wax or lacquer. (6) Another antique green is obtained by washing the article in a solution composed of 200 grs. vinegar, 30 grs. carbonate of soda, 10 grs. of marine salt, 10 grs. of cream of tartar and 10 grs. of acetate of copper.

QUESTION No. 2172.—**To Purify Mercury.**—*I would like to know how to purify mercury. I have a large amount of it, but it contains dust and other foreign matter.* *B. D.*

ANSWER:—Mercury may be freed from dust and other impurities by filtration through a paper funnel with small aperture. For this purpose the so-called filter paper is used, which is twisted up into the shape of a filter and inserted in a glass funnel in such a manner that the filter paper covers the inner sides of the funnel. The point of the filter is then perforated by a fine needle, the opening being made of such a size that the quicksilver can only pass through in an exceedingly fine stream. On the filtration of the quicksilver the dust, the film of oxide and a drop of quicksilver remain in the filter. This residue is swept out of the filter by means of a fine brush. If necessary, the filtering may be repeated once to insure perfect cleansing of the quicksilver. This simple filtration, however, is of no avail if the quicksilver is contaminated by admixtures of other metals. In such case, make a solution of five (five grammes) parts of bichromate of potash and about 10 (10 cubic centimeters) parts of sulphuric acid in 1,000 parts (one liter) of water, and shake equal parts of the quicksilver to be cleaned and this fluid in a bottle until the fluid appears intensely green; then the quicksilver must be washed in a strong stream of water until, on shaking up, the quicksilver and the water both remain perfectly clear. Finally, the quicksilver is washed with distilled water and dried on blotting paper, the quicksilver being allowed to flow over the paper which absorbs the moisture. Where the quicksilver is very badly contaminated, a repetition of the process, with a new solution, is recommended.

QUESTION No. 2173.—**To Test Emery.**—*Do you know of any means by which we could test the quality of emery?* *R. & Co.*

ANSWER:—Testing emery as to quality is effected in the following manner: One sample of the emery to be tested is shaken up with water, another with spirits and a third with benzine. The genuine Naxos emery, being naturally reddish in color, the imitation, which is usually colored, will impart its color to the fluid. Moreover, bogus Naxos emery can be crushed between the teeth; the genuine cannot. Emery is often found to contain iron; this is readily detected with the aid of a magnet, over which the emery is allowed to run. Emery containing iron effervesces when treated with sulphuric acid.

Should Silver Deposits Be Scratch-Brushed Before Buffing?

SO much silver plated ware is now buffed instead of burnished that the question has often arisen about the advisability of buffing the silver deposit direct, or to scratch-brush it before doing so, says the *Brass World.*

Work which is burnished is always scratch-brushed before burnishing as the brush leaves a good surface for the burnisher. The action of the scratch-brush is similar to the burnisher as it matts down the silver and destroys the crystalline structure. If the finger is passed over a silver deposit of good thickness, a slight roughness will be felt. All electro-deposits are in the form of minute crystals, which are soft and more or less separated.

Silver, which is directly buffed takes as high polish and is equally as good as though scratch-brushed. Many concerns eliminate the scratch-brushing entirely and buff the deposit without any previous treatment. They maintain that the buff also acts as a scratch-brush and matts down and hardens the silver deposit. It is an open question whether this is true. A scratch-brush does not take off any metal, and a buff does. If the silver is scratch-brushed previous to buffing, it is hardened and smoothed so that a buffer is not as apt to cut through. It is probable that a deposit scratch-brushed and then buffed is more durable than one buffed direct.

Upon cheap work, or that of an unimportant nature, scratch-brushing may well be dispensed with; but it is quite certain that the preliminary scratch-brushing produces a harder and more durable silver deposit.

The Ever-Ready Polishing Wheel.

THE polishing wheel, illustrated herewith, is designed for general use on metal, wood and hard leather. It has a metal frame supporting an elastic cushion. The face of this cushion is provided with an emery cutting surface. Any grade of



EMERY WHEEL WITH METAL FRAME AND ELASTIC CUSHION.

emery may be used from coarse down to fine grades.

A new cutting surface may be transferred to the wheel almost instantly without removing it from the lathe, thus eliminating all use of the glue pot or loose emery powder.

The wheel is claimed to be indestructible from ordinary use and does not change its original diameter. While the wheel is intended for castings and heavy work, the elasticity of the cushion renders it impossible to gouge the metal, making it particularly valuable for soft and sheet metals requiring delicate handling.

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American Ignorance of Chinese Pottery.

A WRITER in the New York *Evening Post* throws new light upon Chinese art and modifies greatly the prevalent opinions about the crudeness of painting, sculpture and pottery in the Middle Flowery Kingdom.

If we divest ourselves of the preconception that our own ways in art must be the best ways, our own ideas regarding perspective must exclude any other ideas, our own views of what is grotesque or monotonous or unseemly must be the only views acceptable to the human mind, and furthermore acknowledge the possibility that there are other criteria of beauty in the world than our own, then we are convicted of having misjudged a great people and of cutting ourselves off from great enjoyment. We stand under the ban of provincialism in art, and should be fairly classed with those who are bigots in religious matters, or with men who propose to make it hot for any other people who do not admire exactly the same form of government as they.

Chinese painting and drawing which Father Huc placed below the mediocre in comparison with European pictures have not only formed the inspiration of numberless artists of Japan, but won the admiration of the foremost artists of our time who were introduced to them by the Japanese. So far Chinese architecture has lain under the curse of the early travelers. Huc speaks of Chinese architecture slightingly —or worse—in one of the entertaining volumes. But who knows whether the coming generations may not discover that even in houses and temples the Chinaman was a master?

SUPREMACY IN CHINA.

Last year a loan exhibition of Chinese porcelains was held in New York which settled once and for all, if such were needed, any possible demand of the supremacy of China in the matter of china. Tourists in Hong Kong, Shanghai, and Peking may pass very severe criticisms on the porcelain they see in shops; but the best is not to be found on public view. We do not judge Dutch painting by the smears on canvas sold by the yard in Amsterdam and Brussels, any more than we judge American painting by the stencilled canvases in Vesey St. But still less can one discover the finest work in China without awaiting opportunities and searching private collections.

Pottery is easier to judge because there have been comparatively few foreign demands; the Chinese have not been roused to such a degree about their pottery as their porcelain. It is four centuries that Europe has been calling for fine porcelains; two or three centuries ago she began to imitate them. But only of late and on the part of a handful of connoisseurs, like Whistler in London, Bing in Paris, La Farge, L. C. Tiffany and Samuel Colman in New York, have Chinese objects in faience receive much recognition, and then mainly by the Japanese bridge, in the shape of those charming creations of Nippon which first attracted notice almost to the exclusion of the quieter and more massive, but also more distinguished works by Chinamen.

An exhibition of Chinese pottery would be a welcome thing just now, in order to demonstrate that in this branch, as in so many others, we begin by underrating the Chinese and end by perceiving their mastership. And this is true, not only regarding the great pieces of a bygone day. It is true of the common coarse—pasteware with soft glazes used by the people for ornaments or for their daily needs, and made by obscure workmen who do not dream that they are artists, but follow precedents that are beautiful; craftsmen who have a color sense and a feeling for line and mass which prevent their breaking away from the models handed down from the past. New York can show some of these objects if one looks in the right direction.

HIDDEN IN CHINATOWN.

Chinatown is fallen from its old estate, but the shops in that dingy quarter still harbor beautiful bits of pottery hidden away among the gaudy stuff exported for barbarians like ourselves. A child's savings bank of cheap pottery with yellow and green glazes is a joy. The model is a curiously shaped vegetable like a fist, with many fingers joining their tips together. This is known as "Buddha's Hand," and looks like two hands closely knit at the wrist, with 10 taper finger-tops meeting. It is rather fruit than vegetable.

Here is a purely decorative bit imitating three "star vegetables" in contact. But once again the glazes simply reduce American and European faience to a wan silence. Or we may come upon larger pieces of *gnaah wong* or yellow pottery in the shape of big pomelows, or, as we call them, grapefruit—*look yow* is the Cantonese term for them—exquisite colormasses, which the Chinese employ as decorations for the shop or the home. They come in sets of four on a tray specially made for them, and the fourth piece is usually perched on the other three, so as to form a pyramid of glowing yellow. In Chinatown one often sees groups of four real grape-fruits thus disposed as simple decorations.

Pottery and painted stone fruits, oranges, peaches, pears, and apples made in Europe and this country were once common enough in drawing-rooms, but they have almost disappeared from city life. And for good reason. Anything worse in taste than these objects can scarcely be imagined —cold, hard, fiercely insistent in their harsh lines—so that we can afford to laugh at the bad early Victorian taste of our grandparents. But here are the Chinese doing the same thing, now as of old, and managing to create works of art, cheap art, art for the people, yet as beautiful as color and texture and simple, distinguished form can make them!

Now and then in shops kept by Chinamen we find teapots and flower pots of the coarsest ware which have been dipped in a green glaze the like of which, for solid beauty, may be sought in vain in Italy, France or Holland, in Spain or the United States, in Germany or England, notwithstanding the number of tile and pottery works to be found in all these countries, and the care and capital devoted to them.

The only pottery that approaches this cheap ware of China is the prehistoric or very early ware of Egypt and Assyria. In the tombs and town-sites of Asia Minor, the valleys of the Euphrates and Tigris, the Valley of the Nile, we have the evidence that beauty existed in the common utensils of the people, the cheap libation cups and personal ornaments made of glazed and baked clay. But the art was finally lost.

For some reason or other the Chinese craftsman has the color sense or inherits the necessary formulas to produce cheap pottery more beautiful in tone than the finest and costliest products of Sèvres or Meissen or Berlin. For some reason or other, the moderately refined color sense shown by the early craftsmen at Delft, who copied Japanese and Chinese objects in porcelain and pottery a few centuries ago, disappeared in a generation and has never reappeared in Europe. Along with a notable falling off in the tonal qualities of painting went so signal a defection in the qualities that give porcelain and pottery a reason for their existence as decorative objects, as well as objects for use, that one asks one's self what it was that happened. It seems unreasonable that among so many thousands in Europe who devoted their entire lives to ceramics there should not have been some few, a handful, who possessed the color sense as well as the skill to equal in their achievements these unnamed, unhonored potters, lost among the teeming millions of their yellow fellowmen.

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interesting outline and solid colors, pale green, dark green, lilac, etc., are sometimes met with among the new pottery; or, again, there are little figurines from Nanking holding a yellow cup for rice-wine or tiles on which to rest a hot kettle—all cheap ware of a marvelously rich and grateful hue, though rudely fashioned.

Like the greater number of amateurs in the West, who, knowing not what beauty is, can at least break a lance about the probable date of a rusty pot in a museum, the connoisseurs at home scorn these humble objects. So, being scorned in China, and the unlikelihood of their sale abroad making the Chinese merchants timid, we get a thousand overdecorated, ugly, squalid objects from the Far East for one simple beautiful bit of common pottery.

American Jewelry Almost Unknown in Paraguay.

CONSUL EDWARD J. NORTON, writing from Asuncion, gives the following information of the jewelry trade of Paraguay:

"The total imports of jewelry into Paraguay for the year 1905 (the last year for which figures are obtainable), only reached, according to custom-house reports, a total of about $8,000 gold. France supplied the bulk of the goods imported, Germany second, and Switzerland third. The direct imports from the United States amounted to only $450 gold. Imports from the United States were, however, somewhat greater than the figures indicate, as clocks in large quantities were imported by way of Buenos Aires, and import invoices are frequently credited to the flag of the ship on which the goods arrive at seaboard, Paraguay, however, is a very limited buyer of jewelry.

"Among jewelers' stocks the only articles of American manufacture noted are alarm and wall clocks. Hall, mantel and fancy metal clocks come from Germany, Switzerland and France. Switzerland and France hold the trade in watches.

"In watch chains, more plated ware is sold than that of solid metal. Chains are displayed of nearly all the standard patterns and designs, those with plain and chased links, plain and chased curb, and rope designs being most popular. In solid gold watch chains, as well as in plated goods, the double chain is preferred. The cheaper chains usually have lockets or medallions attached. The vest bar is not liked in this country, and all chains have a slide spring ring for attaching the chain to the vest.

"I do not think that any special patterns would be necessary as an aid to introducing American goods here. The percentage of gold plate in cheap chains is varied, but the chains usually carry guaranty tags. A five to 10 year guaranty is general.

"Germany leads in the export of watch chains to Paraguay, France is second, and the Argentine factories stand third in volume of sales. The Argentine chains, while equal in design and appearance to the European chains, are but little cheaper. Argentine manufacturers, however, offer local jewelers the advantage of quick shipment; consequently smaller stocks are carried by Asuncion jewelers.

"Chains are usually displayed on velvet or plush covered frames. Elastic cord loops run along the top and bottom of each frame and chains are quickly detached for inspection by unsnapping the vest ring at the top and the watch swivel at the bottom of each frame.

"Neck chains are popular. They are of solid and gold plate in the ordinary patterns. In cheap chains, however, the necklaces most preferred are those of beads, coral or imitation coral, amber, amethyst, or imitations of colored stones, both plain and decorated with gold. Cheap chains are displayed on frames or velvet-covered cards, while solid necklaces are packed in the ordinary jeweler's cardboard box. I think that cheap pearl necklaces in single rows and in strands might sell here. In bracelets the solid gold article is in demand to a limited extent. Plated bracelets are not in demand.

"Silver-plated tableware of American manufacture should be introduced here, and would gradually develop into a trade worth having. At present English and German tableware hold this market.

"The duty on jewelry and solid gold ware is 5 per cent. ad valorem. On plated goods of all kinds the duty is 35 per cent. By reason of cheap goods being rated 30 per cent. higher than articles of solid metal, dealers find it less profitable to dispose of plated ware, as the additional duty on these goods brings their cost up out of proportion to the actual value of the articles. Weight of cases and wrappings on all invoices of jewelry for Paraguay should be specified separately."

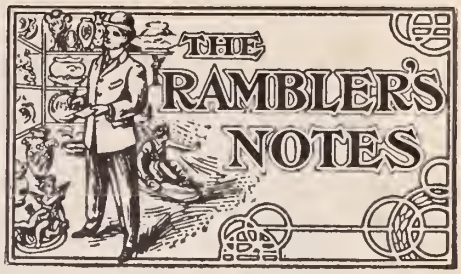
Decalcomania and the Pottery Trade.

DURING the hearing of the Ways and Means Committee on the paper schedule, a matter of interest to the pottery trade came up, recently, through a request for a reclassification of decalcomania, of which the pottery industry in the United States consumes about one-half of the total imports.

Otto Palm, New York, expressed himself as being of the opinion that, if it is desired to foster the industry of pottery in this country, it is necessary to bring the decalcomania into this country and manufacture it here, as low as possible, in order to compete with the pottery that is being imported from foreign countries. He made the contention that the potter in America cannot exist without decalcomania. He must have it and it should be put on the free list and no change is asked for at the present time.

The total importations of decalcomania into this country do not exceed $400,000 annually, and the consumption is between $600,000 and $800,000. The putting of a prohibitive duty on decalcomania would not give employment to more than 400 people in addition to those already employed, but on the other hand, it would probably hurt some 5,000 people in the pottery business alone.

Wylie & Johnson, Princeton, Ky., has dissolved, Edward M. Johnson continuing the business alone.



FASHIONS IN CHINA AND GLASS

THERE seems to be a decided tendency toward light and dainty decorations in China now on exhibition for the Christmas trade. The substitution of dainty spray and flower patterns for the heavier designs is noticeable, and public taste, generally speaking, seems to turn toward the lighter style. Large service plates with blue and white shoulder decoration show a blending of the two colors from white to blue. In glass ware, dealers are showing lobster salad dishes embellished with hand-painted lobsters. Fruit dishes in this ware with decorative effects, showing the fruit in the natural colors, are also now on exhibition. In dinner sets dainty floral patterns and narrow bands in colors are proving popular.

*

THE SEASON FOR ELECTROLIERS

NOW that the long Winter evenings are approaching when more time is spent indoors, the public is beginning to look for attractive electroliers for interior decoration and use. Many new and attractive exhibits are now to be seen in New York salesrooms which will liven up the stock of the retail jeweler, among which is one piece in French bronze, showing a woman dressed in rural costume and holding in one hand a water jug. Beside her rests a large basket heaped with blackberries. An electric globe is concealed in the basket, producing a most attractive effect when lighted. It was said at one of the salesrooms that the demand for electroliers with figures is greater than in former years. One of these, seen at the salesrooms of Bawo & Dotter, 28 Barclay St., New York, bears the title "Le Travail" and shows a stalwart mechanic standing before an anvil. He wears an apron and holds in one hand a pair of tongs. At his feet are other tools and products of his labor. The same firm exhibits a large variety of small pieces, among which is one representative of a huntsman returning from the chase. This exhibit shows a man holding in one hand a spear, while across his shoulders rests the result of his hunt.

THE RAMBLER.

The change from eastern to central time at Port Arthur, Ont., was the cause of much confusion, many of the merchants refusing to make the change.

Burglars, a short time ago, broke into the store of H. G. Palmer, S. Main St., Mechanicville, N. Y., and stole a diamond ring worth $50 and an opal ring valued at $25. One man who was arrested shortly after the burglary, was later released owing to lack of incriminating evidence.



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(*See Text on Page 47.*)

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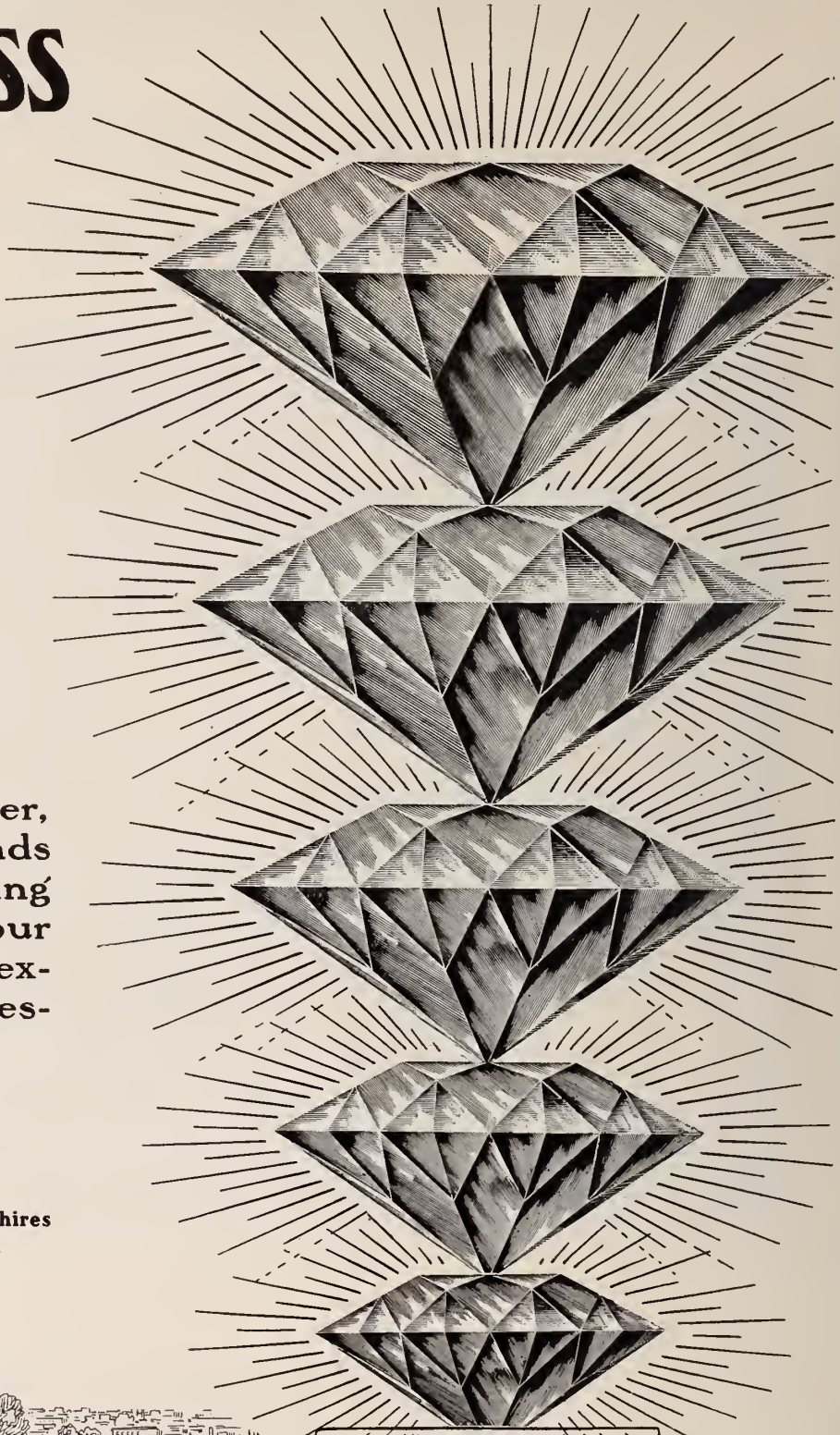


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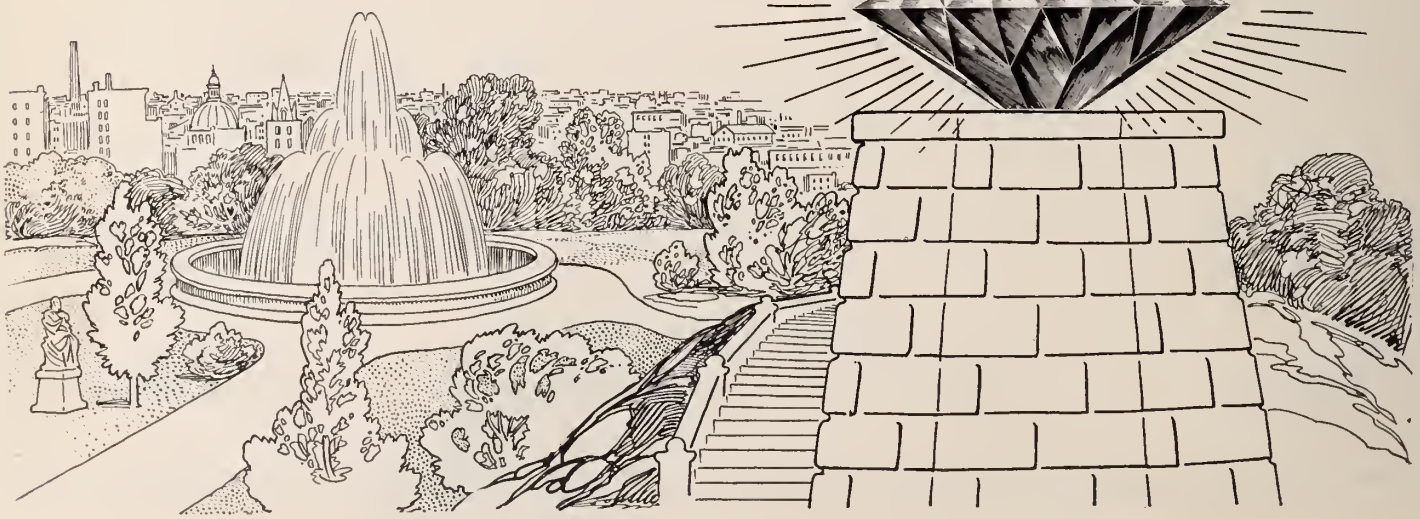
J. R. WOOD & SONS

DIAMOND CUTTERS

Importers of Rubies, Emeralds and Sapphires

2 Maiden Lane, Corner of 170 Broadway

NEW YORK



J. R. WOOD & SONS



LISTEN!
TAKE HEED!

There is no surer way to success than giving your customer good value.

Here you have the best value, and don't have to pay extra for it.

Satisfy your customer and he remains your customer.

We stand behind, guaranteeing the rings to be what they are stamped.

J. R. WOOD & SONS

WEDDING RING MAKERS

2 MAIDEN LANE Cor. of 170 Broadway NEW YORK

S. O. BIGNEY & CO.

Makers of the Celebrated High-Grade Gold-Filled Mirror-Finish Chains







Y 94/L 298

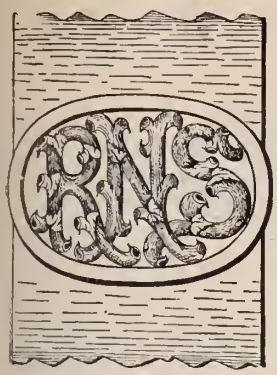
INTERCHANGEABLE CHATELAINE WATCH OR LOCKET FOB

The above illustrations represent a few of our newest ideas. The Chatelaine Watch Fob and the Chatelaine Locket Fob to be worn at the belt: more secure than the old fashioned Chatelaine: does away with soiling the dress or shirt waist: safety catch on back of the Watch Fob, making the watch secure, also Washburn fastener, attaching Fob to belt.

We make our Bracelet line in all sizes, oval and square, side swing and hinge
Best finished Bracelets on the market

OFFICE AND FACTORY
Attleboro, Mass.

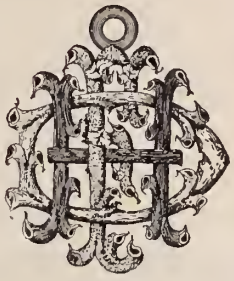
NEW YORK OFFICE
3 Maiden Lane



No. 814.



No. 848.



No. 100.



No. 8.



No. 809.



No. 858.



No. 857.



No. 701.



No. 856. No. 858.



No. 852. No. 855.

Gold and Silver.



No. 500.



No. 850.



No. 11.



No. 313.



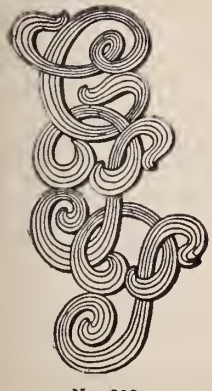
No. 18.



No. 328.



No. 321.



No. 218.

Our engravers have been specially trained in the designing of monograms for skeleton and pierced jewelry, so we are naturally better equipped to produce artistic and serviceable pieces than are firms who make but an occasional article in this line.

Our catalog shows a large variety with list prices.

WENDELL & COMPANY

OF

47 John St., New York, and 57 Washington St., Chicago

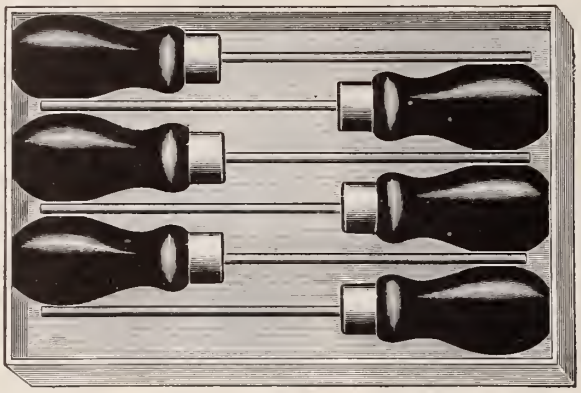


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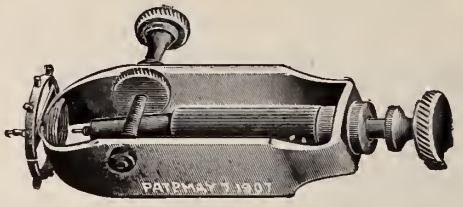
SET OF SIX PIVOT STRAIGHTENERS No. 1

The various sizes in this set will accommodate all sizes of pivots. They are great time-savers. Full directions how to use are sent with each set, describing a quick and safe method of straightening pivots without breaking.

Price, per set, 75 cents



SHELDON'S PATENT HAIRSPRING COLLET REMOVER

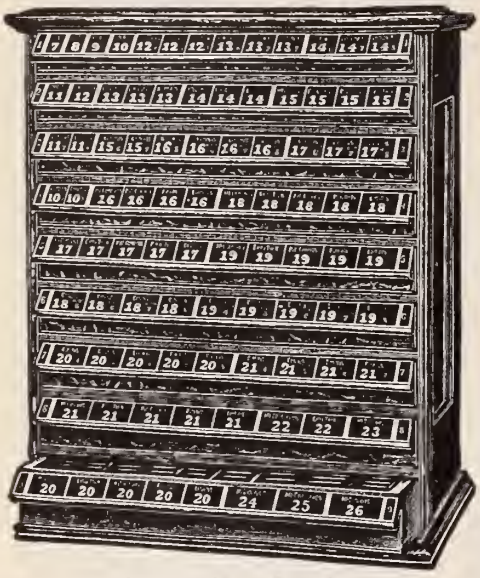


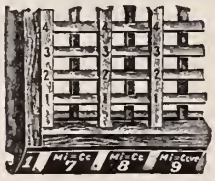
No need of any more distorted hairsprings or bent balances.

Every watchmaker knows how troublesome it is to remove the collet without either distorting the hairspring or bending the balance; with the aid of this tool the difficulty is overcome. The tool is provided with a pair of spring fingers, curved at the ends and ground very thin and sharp. By tilting the balance the jaws may be slid under the hairspring and by pressing the jaws together it will readily loosen the collet and then by turning the central screw, which has a hole in the end to receive the staff pivot, you can force the collet from the staff, without injury to balance or hairspring. The adjustable screw nut is provided to avoid wear or injury to the jaws. A glance at the illustration will demonstrate the utility of this tool. Finely nickel plated.

Price, each, $1.25

ECHARCO WATCH GLASS CABINET No. 15 (Patented)

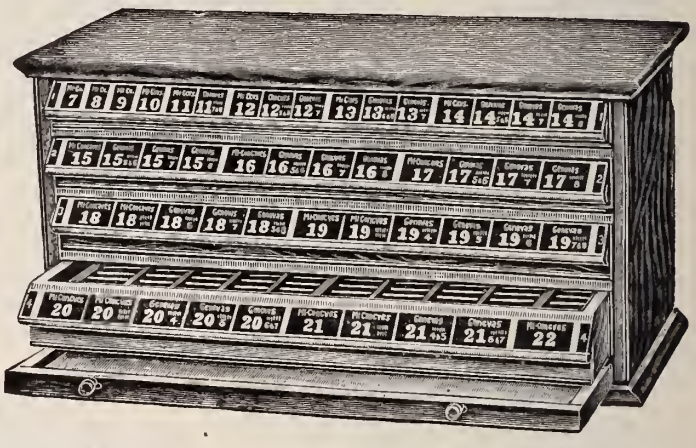




Top View, Showing Skeleton Frame of Drawer. Accumulation of dust and chips is impossible.

Price, No. 20, Each, $7.75
" No. 15, " 16.00

ECHARCO WATCH GLASS CABINET No. 20 (Patented)



The Most Modern Watch Glass Cases are the Echarco, Nos. 15 and 20.

These Cabinets have many new features not found in any other. Novelty and usefulness are the chief arguments in their favor.

Construction and Material.—The cases are made of oak, finely finished and of attractive appearance. The sides of Cabinet No. 15 are paneled. Partitions are of hasswood and put together in the best manner possible.

Partitions are skeleton, preventing accumulation of dust, chips, etc.

The Bottoms of Cabinet No. 15 are hollow, while Case No. 20 has a special drawer to receive chips, dust, etc.

Arrangement for Glasses.—Case No. 15 has nine drawers with a total of 1,547 spaces, and Case No. 20 with four drawers has 784 spaces, to hold glasses in upright position.

Labeling of drawers, as shown in cut, is on the pulls of the drawers and done in gold bronze on black background.

Dimensions and Weight of Case No. 15.—Width, 24 inches; Height, 29½ inches; Depth, 12 inches; Weight, net, 45 lbs.; Weight, including packing case, 75 lbs.

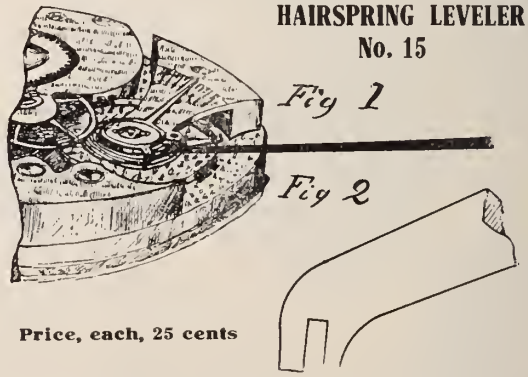
Dimensions and Weight of Case No. 20.—Width, 26 inches; Height, 13¾ inches; Depth, 11¾ inches; Weight, net, 30 lbs.; Weight, including packing case, 50 lbs.

The construction of drawers, the arrangement of partitions to economize space and weight, and the novel method of showing contents on drawer-pulls are all prominent characteristics and extremely well thought of.



A Handsome Booklet, 8 inches by 6 inches, fully illustrating Zipperer's Fine Tools for Watchmakers, will be mailed to you upon receipt of a postal card giving your name and address.

HAIRSPRING LEVELER No. 15



Price, each, 25 cents

This tool will be found to be more convenient to use and more accurate in the results produced than tweezers. It is particularly adapted to Breguet springs. By its use the over-coil may be manipulated without removing the balance cock, where it would be impossible with tweezers.

The accompanying cuts fully illustrate the method of using it. Figure 1 shows how it is to be applied to an overcoil. Figure 2 shows the article magnified about ten times. Length of tool, 3½ inches.

FOR SALE BY ALL JOBBERS IN THE UNITED STATES AND CANADA

HAMMEL, RIGLANDER & CO., 47-49 Maiden Lane, New York

Never Buy in the Dark

THERE ARE many Watch Cases on the market — cases of different grades, and made by different makers.

It would be a great mistake to suppose that all cases similar in so-called grade and price are equally good. If that were so it would not make much difference whose case you bought. For example:

The WADSWORTH 25-YEAR "PILOT"

is made to sell on its own individual and distinctive merits, its own special points of value — in frank, free and open competition with all other 25-year cases, no matter what their names or claims. It is only fair to your own business that you should *compare* the cases carefully — and then buy the "Pilot."

"A Quarter of a Century"

THE WADSWORTH WATCH CASE COMPANY

NEW YORK
49 Maiden Lane

CHICAGO
Columbus Building

SAN FRANCISCO
717 Market Street

FACTORY: DAYTON, KY.

The Diadem 15 Jewels



The Ideal Lady's Watch

ONE OF OUR FOUR HUNDRED SERIES

The Smallest Accurate Lady's Watch Made

A Handsome Watch Booklet, "The Gift of Time,"
Sent on Request

Dueber-Hampden Watch Works

CANTON, OHIO

3 WELL BALANCED REASONS



Durability
Beauty of Design
Workmanship

are the reasons why Star Watch Cases are leaders

FACTORY:
Ludington, Mich.

CHICAGO:
701 Heyworth Bldg.

NEW YORK:
37 Maiden Lane

For sale by all jobbers, or write us.



Star Watch Case Co.

WE GUARANTEE

That on or before January 15, 1909

YOUR ORDERS

for

HIMALAYA PRODUCTS

No matter how large,

Will Be Promptly Filled

Either faceted or en cabochon

Our increased factory facilities will be ready before that time so that we can assure our customers prompt deliveries on orders for any of the following HIMALAYA PRODUCTS: Sapphires, Fancy Sapphires, Star Sapphires, Rubies, Star Rubies, Emeralds, Emerald Matrix, Olivenes, Alexandrites, Spinels, Beryls, Catseyes, Jargoons, Zircons, Opals, Opal Matrix, Hyacinths, Chrysolites, Peridots, Aquamarines, Kunzite, Himalite, **Tourmalines, Chrysoprase, Jade Chrysoprase, Turquoise, Turquoise Matrix, Californite** (American Jade), Oriental Amethysts, Amethysts, Oriental Topaz, Topaz, Almondine Garnets, Red Garnets, Chrysocolla, Azurite Malachite, Malachite, Amazonite, Lapis Lazuli, Carnelian, Bloodstone, Sardonyx, White Chalcedony, Green Chalcedony, Etc.

Any of the above can be had, in any shapes or sizes, cut to order

HIMALAYA MINING COMPANY

All genuine Himalaya Turquoise Matrix has



engraved on back of each stone

Miners and Cutters of

PRECIOUS and SEMI-PRECIOUS STONES

15-17-19 MAIDEN LANE

NEW YORK

All genuine Himalaya Turquoise Matrix has



engraved on back of each stone

LONDON **PARIS** **OBERSTEIN** **BOSTON** **PROVIDENCE**

THE

Largest Makers of Catalogs in the World

FOR RETAIL JEWELERS



B. V. ARNSTINE
President and Treasurer

Originators of
The Exclusive Catalog Method
for the Retail Jeweler

DON'T

Send any more Orders for Catalogs this year

BUT

We are strictly in it for 1909



H. W. ARNSTINE
Vice-President

We Thank You Sincerely

for the liberal patronage received for the year now closing and assure our customers that no efforts will be spared to present to them for 1909 a Catalog worthy their consideration.

If you are not one of our customers and want a

CATALOG FOR NEXT YEAR

WRITE US

and our representative will call on you in plenty of time and explain our method, or come and see us and we will refund all your expenses. Our Salesmen visit every State in the Union.

THE ARNSTINE BROS. COMPANY

CLEVELAND, OHIO

IN WRITING US PLEASE MENTION THIS ISSUE "JEWELERS' CIRCULAR-WEEKLY"



12 STRONG REASONS

why you should use this special assortment of Fontneau & Cook Co.'s Fleur-de-lis line of high grade chains.

To acquaint you with the merits of our high grade chains at a small cost to you, we are making a special offer of the above combination of twelve high grade 12-inch vest chains to be sold to the retailer at a uniform price of $18.00 the dozen.

In these twelve chains we are crowding twelve of the strongest reasons ever put up in one roll—every chain a winner—not a dead one in the lot—not a chain that cannot be retailed at $3.00 and give your customer entire satisfaction. Weights heavy or light; patterns the most salable offered at any price—chains with some gold on them—trimmings the very best—three-ring centers, square bow swivels, ball bars with seamless ends; no caps to tumble off or turn green; backed by our guarantee, as broad as the universe, as good as the Bank of England, as effective as the gold stamping law—and, to cap the whole, every dozen put up in a beautiful black velvet roll, 14 x 16 inches, beautifully embossed with our fleur-de-lis trade-mark, as per illustration.

This combination can be bought only through the jobbing trade. If your jobber cannot supply you, write us and we will give you the name of one who can.

FONTNEAU & COOK CO., ATTLEBORO, MASS.

NEW YORK, 15 MAIDEN LANE, Silversmiths Bldg., Room 1609 **CHICAGO, 1203 HEYWORTH BUILDING**

Don't Be Fooled!

We wish to warn Retail Jewelers of the crude imitations which are being put on the market, claiming to be the same as DELAMOTHE *Metalized Real Rose Hat Pins.*

THE DIFFERENCE IS IN THE SALES.





Every genuine DELAMOTHE Real Rose Hat Pin, has the name stamped on the pin here ➡





Delamothe
METALLIZED

REAL ROSE HAT PINS

will not only be the largest Holiday Seller —BUT IT IS RIGHT NOW.

DELAMOTHE Real Rose Hat Pins are made out of live Oregon and Washington roses, which by a secret process changes them into metal, and are then mounted on hat pins and finished in several colors to conform to the prevailing fashions in millinery. Being made out of real roses there can be no two alike. The process used for making DELAMOTHE Real Rose Hat Pins is the discovery of Prof. L. G. Delamothe, and is the ONLY process by which all sizes of roses can be perfectly metalized. This process is OWNED SOLELY and USED by the DELAMOTHE Natural Art Decorating Co., of which this company are the sole distributors to retailers. To prove their superiority and salability we will send a Two Dozen Trial Assortment on 30 days approval

Our pins are not sold by jobbers—direct only. Write for Illustrated Price List.

DELAMOTHE DISTRIBUTING CO.
Sole Distributors
SPOKANE, WASH., U. S. A.

GOLD RINGS

A POINTED SUGGESTION - TO THE JOBBER WHO WOULD HAVE A PROFITABLE SEASON - BUY O&B RINGS - THEY SELL

OSTBY & BARTON CO
PROVIDENCE R I

NEW YORK
9 MAIDEN LANE

CHICAGO
103 STATE ST



GOLD CARD JEWELRY
O 10-K B

SEAMLESS GOLD-FILLED RINGS

SPECIAL Blackinton Locket Combination

18 Old Reliable W. & S. B. ★ Lockets for $31.15



THIS combination includes 18 of the *handsomest* and most *salable* lockets ever produced, and a velvet-lined case in which to display them and keep them in perfect condition.

This is undoubtedly the most desirable combination of lockets ever offered. There is *not a poor or doubtful seller in the lot.*

The universal price of the 18 lockets and velvet-lined case is $31.15 to retail jewelers.

These goods are not sold to Department Stores or Retail Mail Order Houses. They are sold only through the Wholesale Jewelry Trade.

This Combination of Lockets is Sold by the Following Well-Known Wholesale Jewelers

BALTIMORE, MD.
J. Engel & Co.

BINGHAMTON, N. Y.
Lowell & Darrow

BOSTON, MASS.
A. Paul & Co.
D. C. Percival & Co.

BUFFALO, N. Y.
King & Eisele
Vander Voort Bros.

CHARLESTON, S. C.
Allan Jewelry Co.

CHICAGO, ILL.
Despres, Bridges & Noel
H. F. Hahn Co.
Charles Kolb & Co.
C. H. Knights-Thearle Co.
Lapp & Flershem
F. W. H. Schmidt

CINCINNATI, O.
Frohman & Co.
The E. & J. Swigart Co.

CLEVELAND, O.
The Scribner & Loehr Co.

DENVER, COLO.
W. W. Hamilton Jewelry Co.
Lewis Jewelers' Supply Co.

DETROIT, MICH.
F. A. Drexel
Noack & Gorenflo
E. H. Pudrith Co.

DUNKIRK, N. Y.
Joseph Nelson & Co.

INDIANAPOLIS, IND.
Baldwin, Miller Co.

KANSAS CITY, MO.
Edwards & Sloane Jewelry Co.
Ward & Crellin Jewelry Co.
Woodstock Hoefer Watch and Jewelry Co.

LOS ANGELES, CAL.
S. Meyer & Co.
E. W. Reynolds Co.

MINNEAPOLIS, MINN.
S. H. Clausin & Co.

NEW ORLEANS, LA.
Adrian J. Morais

NEW YORK CITY
Jules Ascheim
Cross & Beguelin
Henry Froelich & Co.
Irving Michaels & Co.
L. C. Moss
N. H. White & Co.

OMAHA, NEBR.
Sol. Bergman Jewelry Co.
A. F. Smith Co.

PHILADELPHIA, PA.
M. Sickles & Sons

PITTSBURG, PA.
Hall, Brothers & Co.
I. Ollendorff Co.

ROCHESTER, N, Y.
Philip Present
Morris Rosenbloom & Co.

SAN FRANCISCO, CAL.
Carrau & Green
A. Eisenberg & Co.
Alphonse Judis & Co.
Nordman Bros. Co.

ST. LOUIS, MO.
L. Bauman Jewelry Co.

ST. PAUL, MINN.
Sischo & Beard

SYRACUSE, N. Y.
A. H. Pond & Co.
M. J. Rubenstein

TOLEDO, O.
Merrill & Broer Co.

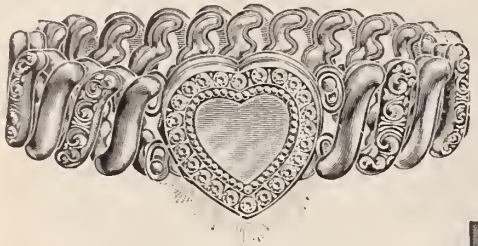
NOT sold to department stores or retail catalog houses

W. & S. BLACKINTON CO.

MAKERS

North Attleboro, Mass. **New York, 180 Broadway**

The Genuine Carmen Adjustable Bracelet

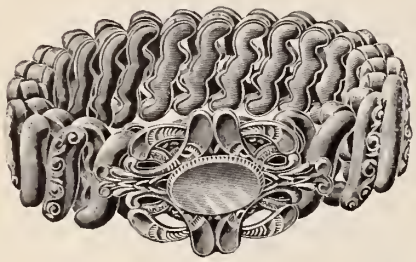


No. 157—Locket Top
White Stones

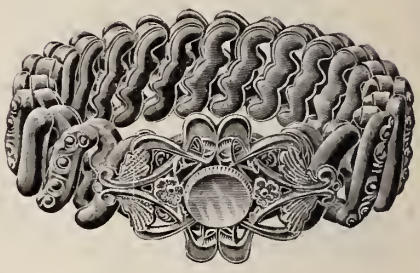


No. A35—Locket Top
White Stones

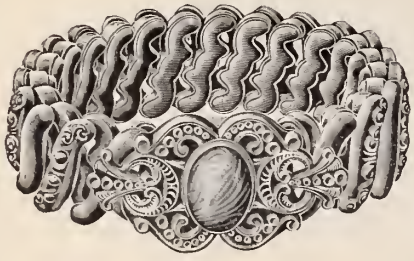




No. A10



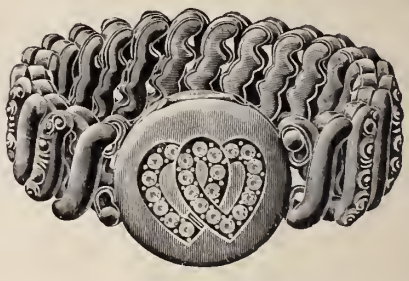
No. A11



No. A14

CARMEN TRADE MARK

LOOK FOR THIS TRADE MARK



No. A4—Locket Top
White Stones

Bracelets are not going out of style. The constant demand for the CARMEN proves it. ¶ Fine quality, superior finish and exclusive designs are the distinctive features in our line, which is the largest line of adjustable bracelets on the market.

THE D. F. BRIGGS COMPANY

ATTLEBORO, MASS.

NEW YORK OFFICE
180 Broadway

CHICAGO OFFICE
Heyworth Building

ST. LOUIS OFFICE
Mermod & Jaccard Building

LONDON OFFICE
118-122 Holborn, E. C.

ONE

Very Good Reason

why our High Grade
Gold Filled Vest Chains, Princess
Neck Chains, Lorgnette Chains,
La Vallieres and Fobs are superior
in merit to those of other manu-
facture is that every soldered link
is soldered with

8 Karat Gold Solder

ALL

Discriminating Buyers

Will appreciate
just what this means in the con-
struction of a Gold Filled Chain.
Ask your Jobber if the chains he
offers you are so soldered

One of the most salient features in the construction of Ladies' and Gentlemen's Chains is secured to you in the O. M. DRAPER Vest and Neck Chains

No Silver Soldered Joints to Tarnish

Estate of O. M. DRAPER

Factory: North Attleboro, Mass.

New York Office
15 and 17 Maiden Lane

San Francisco
503 Chronicle Building



CHAS. M. ROBBINS CO.

Manufacturing Jewelers and Enamelers

ATTLEBORO, MASS.

NEW YORK OFFICE:
Silversmiths' Building, 15, 17, 19 Maiden Lane

CHICAGO OFFICE: 103 State Street



BATES & BACON

ATTLEBORO, MASS.

Makers of

High Grade Gold Filled Chains, Lockets and Bracelets

Another attractive "Winna" Bracelet; equally as striking as our Famous Corrugated Bracelets.

We make seven widths of oval bracelets. We are equipped to make any size oval shaped bracelet in joint and catch.

NEW YORK: 9 Maiden Lane.

CHICAGO: 103 State St.



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Are you in the Market for { *Profits* / *Satisfied Customers* / *Increased Trade* } ?

WHAT YOU NEED IS

STERNAUWARE

Ash-Receivers
Baking-Dishes
Candelabra
Chafing-Dishes
Coffee-Machines
Coffee-Pots
Coffee-Servers
Copperware
Egg-Poachers
Kettles
Match-Holders
Pans
Percolators
Pitchers
Salt and Pepper Sets
Smoking Sets
Spoons
Stands
Sugar-Bowls
Teapots
Traveling Companions
Trays
Wine-Coolers

This extensive line, consisting of every-day sellers, affords a wide field of choice. Suits every taste and purse in both staple articles and special novelties.



S. STERNAU & COMPANY

Makers of

STERNAUWARE

NEW YORK SHOWROOMS
Broadway, cor. Park Place
Opp. Post-Office

Write for Catalogue B

OFFICE and FACTORY
195 Plymouth Street
BROOKLYN, N. Y.

Lockets Only

TRADE W&H MARK
INSIDE

3768.



¼ Gold Shell, Thin Models, All Sizes and Shapes, Engraved and Engine Turned.

ESTABLISHED
FIFTY-TWO YEARS

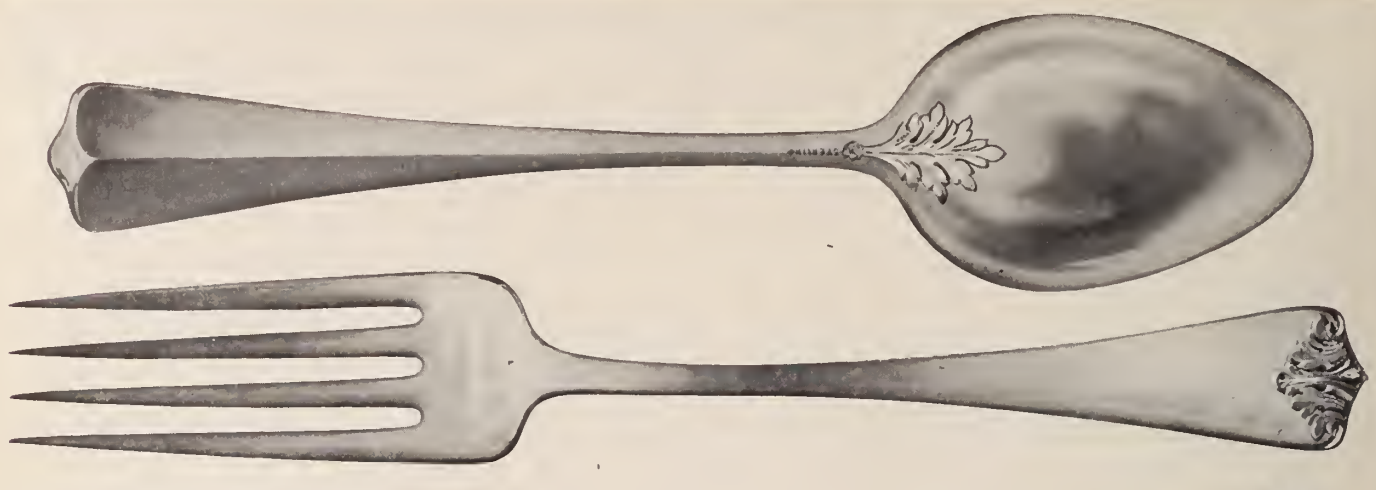
The W. & H. locket represents the highest attainment in mechanical skill and artistic design

Wightman & Hough Co.

NEW YORK OFFICE
3 Maiden Lane

Providence, R. I.

Main Office and Factory { 7 Beverly Street / PROVIDENCE, R. I.



In the **"CHIPPENDALE"** Pattern of Flatware are embodied the grace, refinement and beauty that characterize all Chippendale products. And to these qualities are added strength and practicability as may be seen in the above illustration, showing as it does, the heavy shank and spine that give stiffness without detracting from the exquisite beauty of design.

TRADE MARK.
STERLING 1000

FRANK W. SMITH COMPANY, Manufacturers of Sterling Silverware, **Gardner, Mass.**



ERNST GIDEON BEK

Factory: Pforzheim, Germany

Our Sterling

MESH BAGS

are sellers, exquisite designs, fine mesh

Best Values

A line that will appeal to your customers and mean quick sales for you.

EUROPEAN JEWELRY AND NOVELTIES

Corals, Cameos, Garnet, Mosaic and Amber Jewelry. Gun Metal Goods. Dutch Silver.

35 MAIDEN LANE, NEW YORK

THE RESTORATION of confidence in our Government and the approach of Christmas are having a decided effect on the activity of our factory. Our capacity is being taxed to its utmost and the indications are that orders unnecessarily delayed will be filled with difficulty if shipment is expected before Dec. 25th.

DON'T delay—write us immediately for photos and particulars of any desired article in Hollowware. We have unbounded confidence in our ability to interest you in both design and price.



No. C139. Dinner Plate, 10 in. Diam.

WE manufacture everything in sterling from the simple napkin ring to elaborate and inexpensive Tea and Dinner ware suitable for wedding and other gift purposes. Every description of Hollow, Flat and Toilet Ware.

Our line of Service Plates is unexcelled and cannot be duplicated.

Roger Williams Silver Co.

101 Sabin Street, - Providence, R. I.

The cut shows one of four best sellers, and is made in three sizes and at attractive prices.

The "Ever Ready" Bottle

IS NOW MADE IN

STERLING SILVER



The "Ever Ready" Bottle has been subjected to a remarkable series of tests by the United States Navy and pronounced entirely satisfactory.

Beautifully finished in Sterling Silver, the bottle is particularly desirable as a gift or prize, owing to its daily usefulness.

In every important feature the "Ever Ready" Bottle shows improvement and superiority over any other vacuum bottle.

Liquids Kept

HOT 24 HOURS — COLD 72 HOURS

Made in QUART and PINT Sizes

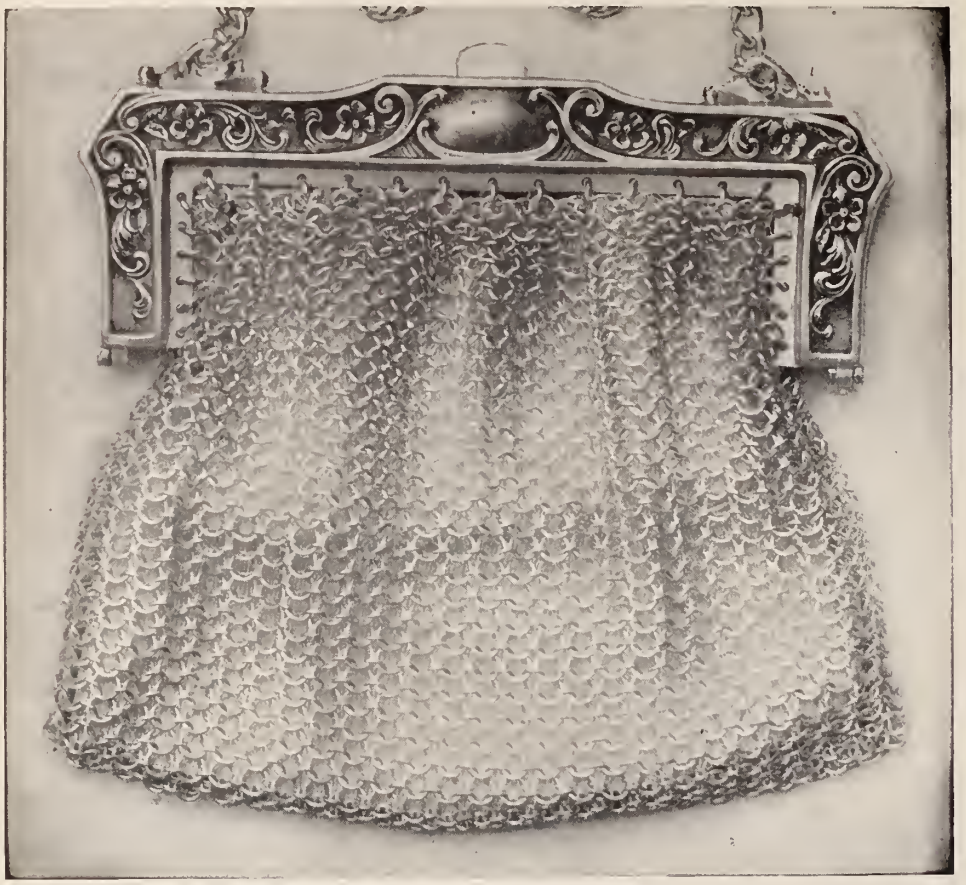
Prices furnished on request

R. BLACKINTON & CO.

Established 1861 TRADE +B MARK **SILVERSMITHS**

New York Salesrooms
15-17-19 Maiden Lane

Factory: NORTH ATTLEBORO, MASS.

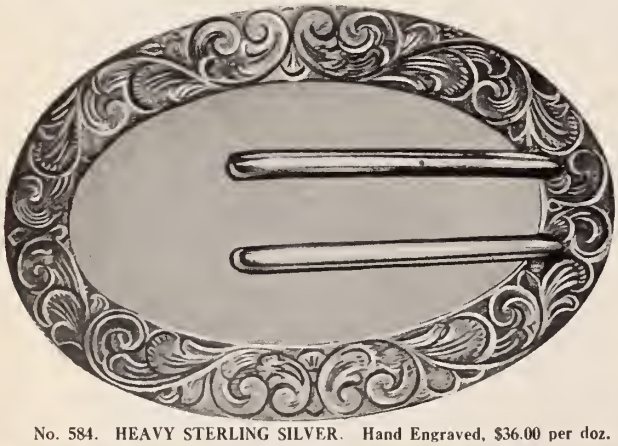


Individuality

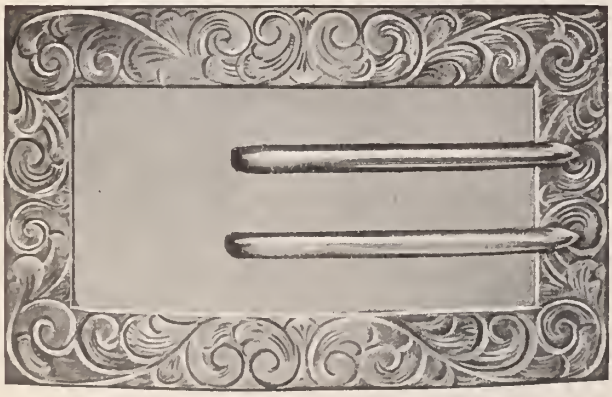
In your selection of bags it behooves you to buy those bags which stand out prominently as possessing an individuality of pattern, as opposed to the common goods scattered promiscuously around. You will find that the women know and discriminate in favor of the former every time. An inspection of the W. & D. line by you will lead you right.

Whiting & Davis Co.
PLAINVILLE, Norfolk Co. MASS.
New York Office
7 Maiden Lane
Chicago Office: Room 405, 103 State St.

These Designs made as Buckles or Sash Pins



No. 584. HEAVY STERLING SILVER. Hand Engraved, $36.00 per doz.



No. 587. HEAVY STERLING SILVER. Hand Engraved, $36.00 per doz.

SASH PINS AND BUCKLES

IN GOLD FILLED AND STERLING SILVER

We make a beautiful and extensive line in Sash Brooches and Buckles, combining graceful, artistic designs with finest quality, workmanship and finish.

We manufacture in

Gold Filled and Sterling Silver

BROOCHES HAT PINS COMBS HANDY PINS
WAIST PIN SETS BARRETTES SCARF PINS
VEIL PINS LINKS BUCKLES SASH BROOCHES
BRACELETS and NECKLACES

Send for New Illustrated Booklet

C. Ray Randall & Co.

NORTH ATTLEBORO, MASS.

Address all orders and communications to Factory, North Attleboro, Mass.

NEW YORK OFFICE, 7 Maiden Lane
SAN FRANCISCO OFFICE, Henry M. Abrams Co., No. 717 Market Street
TORONTO, CANADA, Mr. A. E. Kentleton, 28 Toronto Street

The Williams Bros. Mfg. Co.—"Quality Ware"



CARVING SET—QUEEN ELIZABETH DESIGN

The latest of our well-known "Queen" Patterns is illustrated above. While each pattern we produce is more artistic, perhaps than its predecessors, we can hardly improve the ***quality.*** The Queen Elizabeth may be had either in bright or French Gray—5-oz. or 12-oz. plate. Almost any article of flat ware now ready.

THE WILLIAMS BROS. MANUFACTURING COMPANY, GLASTONBURY, CONN. (Plant Established 1846)



"Hear What I Have to Say"

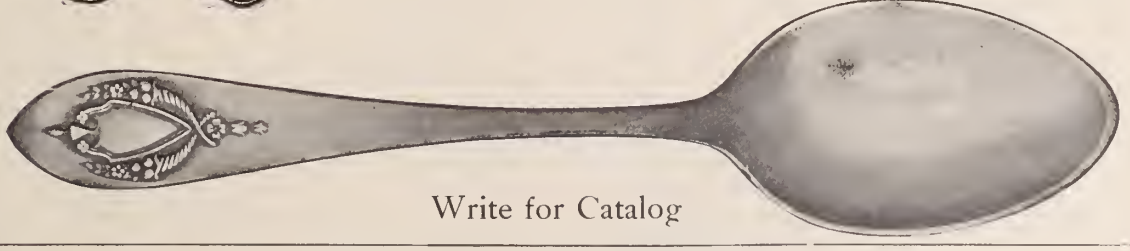
Ye Mount Vernon Pattern

STERLING SILVER TABLEWARE

is made by ye good Silversmiths at GREENFIELD, MASSACHUSETTS, in ye shop of

Rogers, Lunt & Bowlen Co.

Jewelers don't *keep* this pattern
THEY *SELL* IT



Write for Catalog



All good things come to those who wait, and the December business has certainly been awaited with keen interest and hopeful anticipation. The usual Christmas shopping has already begun and the Jeweler should be there with the goods or be able to get them at short notice. We can be of service to you in many ways. Our stock is at your command.

Let us send you a set of our interchangeable initial and emblem Dumbbells and Scarfpins in handsome tray. It will add to the attractiveness of your window display. Write us for booklet.

HENRY FREUND & BRO. "SELLERS OF SELLERS"
71 NASSAU STREET, NEW YORK
ELK, EAGLE AND MOOSE GOODS A SPECIALTY

Our Trade Mark, "The Rose," Stands for Quality and Excellence.



The Goods You Need!

ALLSOPP & ALLSOPP'S

Diamond Jewelry Line

Sells in hard times as well as in good times

Because it is

Inexpensive

These goods combine all the artistic qualities of higher priced lines at HALF the cost.

Mounted goods only

Brooches	Veil Pins
Baskets	La Vallieres
Barrettes	Collar Pins
Bracelets	Scarf Pins

"TOPPY"
A&D
Trade Mark

18 Columbia Street,
NEWARK, N. J.

KREMENTZ FOBS

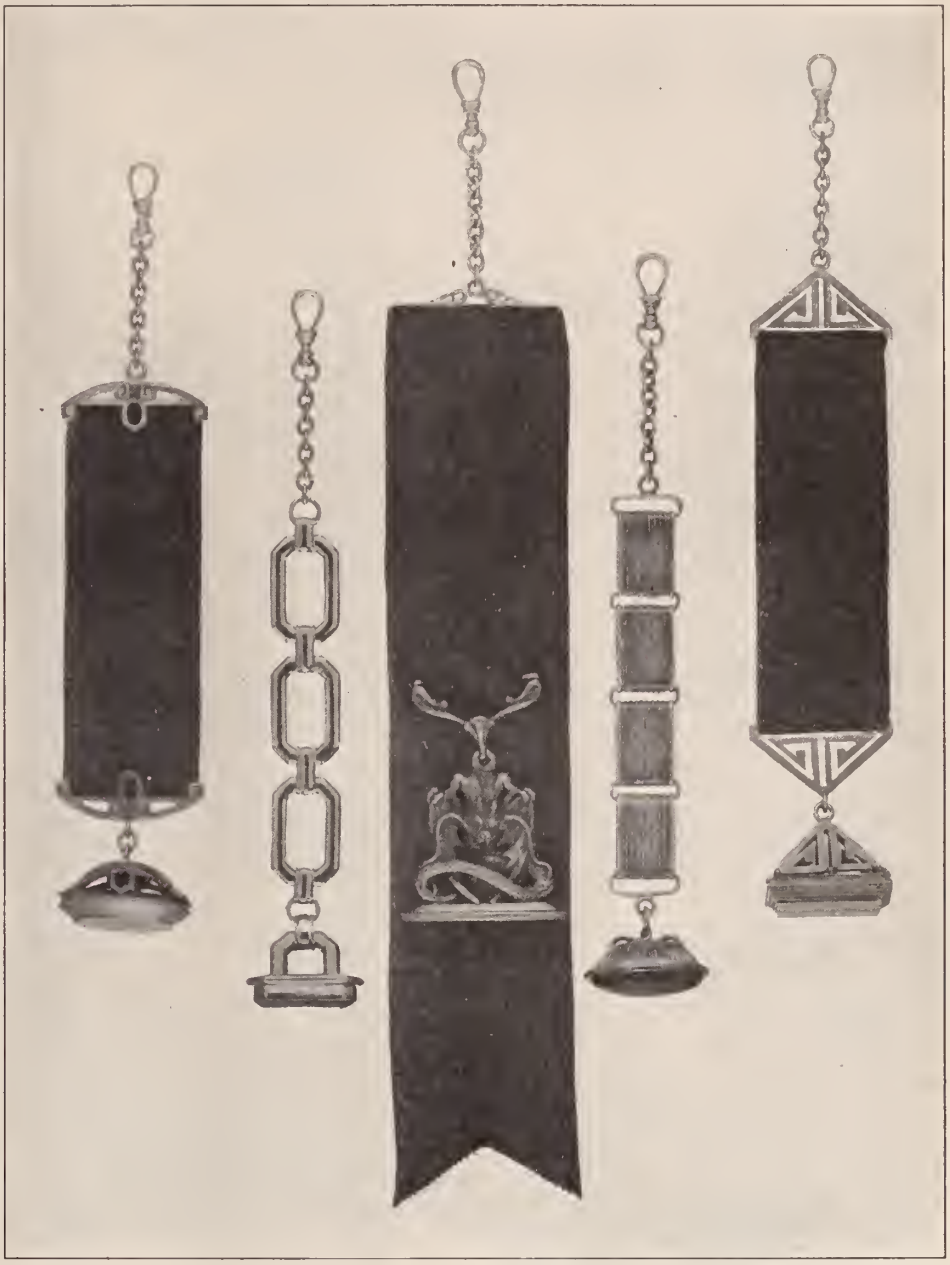
Give Momentum to Holiday Selling

THE COMMANDING POSITION

attained by Krementz creations is as well known to the trade as it is appreciated by consumers. The very name Krementz brings special recognition to every product with which it is associated.

It is, therefore, enough to say that these Krementz Fobs are worthy exponents of Krementz standards. Their distinctiveness, beauty, workmanship and reputation give momentum to holiday selling, assuring satisfaction to consumers and profit to the trade.

Ideal presents, their appeal, as always, is to discriminating taste that seeks the best.



THE ILLUSTRATION presents merely a few examples culled from an extensive line of unusual impressiveness. Exceptional facilities for manufacture permit of price quotations that are to your advantage.

KREMENTZ & CO., Newark, N. J.

New York Office: 1 Maiden Lane

San Francisco Office: 722 Shreve Bldg.

THE STATUS OF MEN'S JEWELRY

TRADE D MARK

MEN used to wear a great deal of Jewelry. The tendency now is toward quality rather than quantity. Higher standards prevail. Durand Jewelry for Men has helped to raise that standard. It satisfies the higher demand. There is prestige and profit in carrying the better goods. The Durand lines appeal to Holiday trade. Ideal presents for men.

TRADE D MARK

DURAND & CO.

49-51 FRANKLIN STREET
NEWARK, N. J.

TRADE 14 MARK

OSMUN-PARKER MFG. CO.

MAKERS OF

Fine Pearl and Diamond Goods

338 Mulberry Street
NEWARK, N. J.

"THE BRACELET HOUSE"

GOLD BRACELETS of every kind
For WOMAN, MISS OR BABY

KENT & WOODLAND

16 John Street, New York

Factory, Newark, N. J. San Francisco, Julius A. Young



BELINE & GLASSER

Silversmiths and Goldsmiths

Makers of High Grade

Gold Mesh Bags

Vanity Cases and
Cigarette Cases, etc.

ALSO SILVER MESH BAGS

49 SECOND ST.
NEW YORK
Telephone 6383 Orchard

Trade-Mark

Ever Popular Necklaces

14 Kt. 

Only

THOUGH FASHION is fickle in many ways, there is one adornment to which she is ever loyal—the Necklace. Its popularity has been increased by the superior

Gold Bead Necklaces

made by this house. They claim and merit the first place in the esteem of the trade and the favor of consumers. Prime holiday favorites.

These Necklaces introduce interesting variations of size and arrangement. Vermicilli decorations are notable. Gems are used to produce new alternations. Also plain and decorated combinations. Even and graduated sizes. Oval-shaped beads, etc. There's nothing better than the best.

Day, Clark & Co. Twenty-three Maiden Lane

NEW YORK

G. R. HOWE
W. T. CARTER
W. T. GOUGH

ESTABLISHED 1841 BY A. CARTER

F. R. HORTON
F. W. STANBROUGH
H. L. FARROW

CARTER, HOWE & CO.





MANUFACTURERS OF

GOLD JEWELRY

ARTISTIC—SALABLE—RELIABLE

Most Comprehensive Line Offered

9-11-13 Maiden Lane, New York

Factory, Newark, New Jersey

B. M. Shanley, Jr., Co.

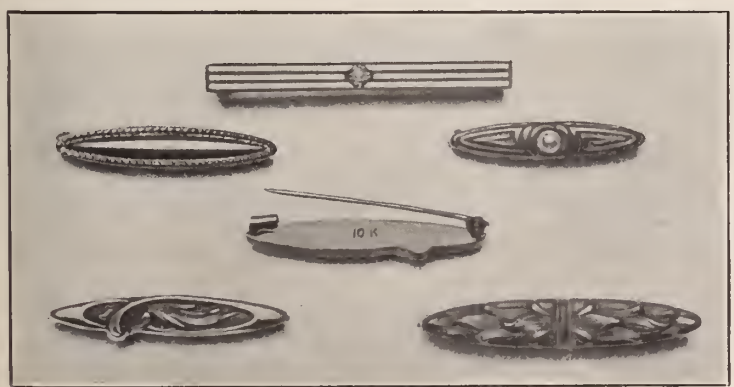
Our Selection in Fine Gold Goods, 14 and 18 Kt.:

MESH BAGS
VANITY BOXES
CARD CASES
BROOCHES
LA VALLIERES
BUCKLES
LOCKETS
EYEGLASS CASES
MATCH SAFES
PENKNIVES
KEY RINGS
KEY CHAINS
SIGNET CARVED RINGS
SCARF PINS

New York Salesroom: 527 Fifth Ave., Night and Day Bank Building

Office and Factory: 11-13 Governor Street, Newark, N. J.

THE HONEST CUFF PIN
(Backed)



Popular Priced 14K. and 10K. Jewelry

THE BEST VALUE
IN
CUFF PINS

A Superior Pin at a very slight cost over the Weak, Unbacked Cuff Pin

A Variety of Shapes and Artistic Designs
To the Jobbing Trade Only

MILTON L. ERNST

Twelve Dutch Street - - NEW YORK

Significant Facts

for the Consideration of the Thoughtful Jewelry Buyer

During this year when most of the factories were either closed or running half time, The Keller Jewelry Manufacturing Company was running full time.

The actual facts are that we turned out more goods in 1908 than we did in 1907.

The reason for this is, our goods sell and we have found them the best 10-K. line made, both in appearance, style and workmanship.

We have the right goods at the right prices.

The Keller Jewelry Mfg. Co.

Factory: 251 N. J. R. R. Ave.
NEWARK, N. J.

64 Nassau St., New York

Enos Richardson & Co.

23 MAIDEN LANE NEW YORK, N. Y.

TRADE MARK

MANUFACTURERS OF

14 K. Gold Jewelry

Handy Pins	Shirt Studs	Hat Pins
Safety Pins	Fobs	Scarf Pins
Brooches	Tie Clasps	Barrettes
Link Buttons	Veil Pins	Belt Pins

10 K. and 14 K. Neck Chains and Guard Chains

Plain and Jeweled Lorgnette Chains

SAN FRANCISCO OFFICE: J. A. YOUNG, 717 MARKET STREET



The R. S. Cigar Cutter

In Sterling Silver, Plain and Engraved; and 14 k. Gold, Plain and Engraved, also Set with Diamonds.

A Novelty

Unlike all other cigar cutters, this one lies flat in the pocket—does not get out of order.

A Good Article



We Push It

Our advertising makes the customer want it; his friend sees it and he wants it. An endless chain of customers.

A Good Seller



Trade supplied by

Enos Richardson & Co.

23 Maiden Lane, New York.

717 Market St., San Francisco.
J. A. YOUNG.

Notice Because

A person happens to dress in black, there is no reason why they should not enjoy wearing the very latest fashions. Consequently we make all the latest fads and fancies in Mourning Jewelry, as well as a complete line of regular goods in Black Enamel.

14 K TRADE-MARK

H. J. Hedges & Co.

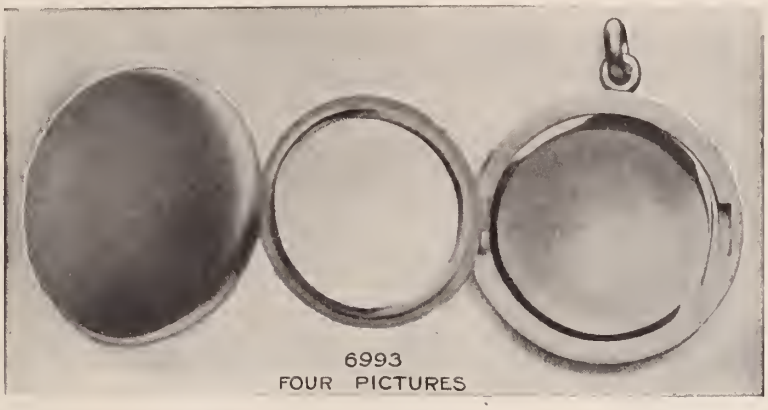
Makers of 14 K. Jewelry

14 John Street

New York

LOCKETS

Every Size
Every Shape
Every Style
One Picture
Two Pictures
Three Pictures
Four Pictures



6993
FOUR PICTURES

LOCKETS

For Gentlemen
For Ladies
For Children.
Illustrations
And Price List
Furnished Upon
Application

THOMAS W. ADAMS & COMPANY

MANUFACTURERS OF 14K. GOLD JEWELRY

15 MAIDEN LANE, NEW YORK
103 STATE STREET, CHICAGO

TRADE **A 14 K** MARK

FACTORY
83 UNION STREET, NEWARK, N. J.

COMPASS CHARMS
JOCKEY CHARMS
STONE HEARTS
SAFETY PINS
CROSSES
STONE CROSSES
FOBS WITH SEALS
FOBS
SEAL CHARMS
SLEEVE LINKS
BANGLES
SCARF PINS

The "Bryant" Rings.

WE have made the **Bryant Rings** for 50 years, and know how to make first class goods. The stone setting—which every retailer knows is a very important part of the work—we give special attention to. The **Bryant Rings** will help your reputation as a first class Jeweler.

TRADE-MARK

M. B. BRYANT & CO.,

No. 7 MAIDEN LANE,
NEW YORK.

I. N. LEVINSON, President ESTABLISHED 1865 H. S. MORRIS, Sec. and Treas.

S. COTTLE COMPANY

Makers of High-Grade Gold, Silver, Gun Metal Novelties



Mesh Bags
Buckles
Card Cases
Chatelaines
Vanity Cases
Sash Pins
Purses
Hat Pins

S. COTTLE CO.
31 EAST 17th STREET
NEW YORK

PARIS, 28 Rue D'Hauteville

TRADE K MARK.

Gold Chains

We make every conceivable kind of a Gold Chain, incorporating the best material and workmanship.



Economy in manufacture and merchandizing—we have no traveling men—makes it possible to offer the Retailer a good, substantial line of attractive Chains at prices that allow a generous profit.

THE NEW CHAIN

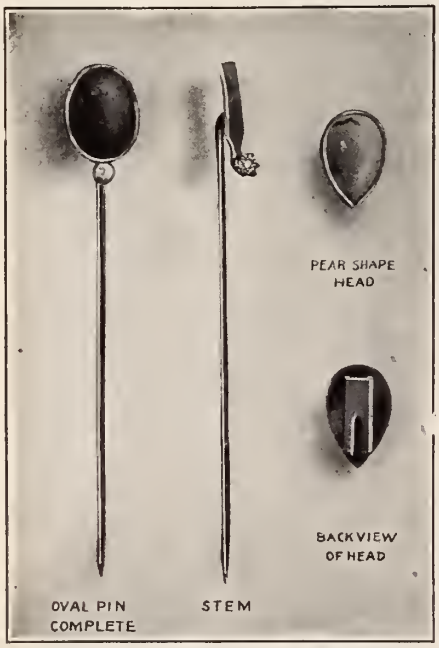
Write for a sample of our new solderless, flexible and indestructible Bead Neck. No stringing or wiring. 15-inch lengths, and 10K. only.

IT'S A SELLER

Alois Kohn & Co.

16-18 Maiden Lane NEW YORK

1850 THE GOLD CHAIN HOUSE 1908



Interchangeable Scarf Pin

PATENTED AUG. 25, 1908

Now made in three shapes: oval, long oval and pear, all fitting same stem.

Just snap 'em on!

Only one diamond (or pearl) needed for a set of any number of tops.

Mounted in 14 kt. only, in Lapis, Coral, Amethyst, Topaz, Jade, Turquoise Matrix, etc.

ROTHSCHILD BROS. & CO.

The Locket House 51-53 Maiden Lane, New York

TRADE R MARK

Geo. O. Street & Sons

35 Maiden Lane, New York

Established 1837

RINGS
SLEEVE-LINKS
SCARF-PINS
FOBS AND SEALS

TRADE S MARK

Agents for the Pacific Coast
SCHWARZKOPF & PENNIMAN
340 S. Broadway, Los Angeles, Cal.

10-K. Enameled Brooch

A Wonderful Seller



113/74

With Assorted Stones, $2.00 Each. 6 Per Cent.
With Rose Diamond, $2.75 Each. 6 Per Cent.
With Brilliant 1-32, $4.00 Each. 6 Per Cent.

Adrian J. Morais

Room 304 Godchaux Bldg., New Orleans, La.

The Allsopp Rings

A complete line set with America's Newest Gem— **AMATRICE**

The attractive and beautiful individual matrix stone.
Beautiful shades of color. Does not fade or change color.
Wonderful Individuality. No porosity or roughness.

Allsopp QUALITY, DESIGN AND WORKMANSHIP— No retailer can afford to be without an assortment of this new ready seller.

Allsopp Bros. Allsopp Building, Newark, N. J.

Pryor Manufacturing Company

Do not consider it too late to order for the Holidays as we give below a list of articles we can despatch the same day we receive orders.

MESH BAGS	CARD CASES	PENKNIVES	HAT PINS
PICTURE FRAMES	MATCH SAFES	MEN'S CARD CASES	FOBS
DRESSING MIRRORS	CIGARETTE CASES	EYEGLASS CASES	LINKS
VANITY BOXES	KEY RINGS	BUCKLES	

Factory and Office
Governor and Vine Streets
NEWARK, N. J.

Trade NP@ Mark.

NEW YORK OFFICE
44th St. and Fifth Avenue
(Night and Day Bank Bldg.)

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

J. B. BOWDEN & CO.,

15, 17, 19 Maiden Lane, 2d Floor, NEW YORK.



E. A. LEHMANN & CO.

Manufacturing Jewelers

DIAMOND MOUNTINGS

Special Order Work Repairing of Jewelry
Suggestions and Designs Made

49 John Street NEW YORK



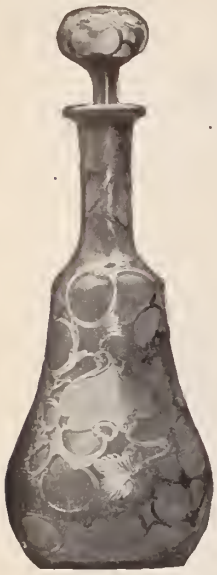
LEROY W FAIRCHILD. GOLD PENS.

FAIRCHILD & COMPANY

29 & 31 EAST 22D STREET
NEW YORK CITY

BEFORE PURCHASING INSPECT OUR LINE.

PENCILS
PENHOLDERS
FOUNTAIN PENS
THERMOMETER CASES
IN GOLD AND SILVER IN
NEW AND UNIQUE DESIGNS



Do you know that

SILVER DEPOSIT WARE

worthy of the name should improve in appearance when in use? That is true of our goods because the silver is heavy and the engraving is bold and deep so that when the article is in use the engraved effect is brought out strong and the contrast is more pleasing to the eye than when new. This is a feature you should consider because you do not want goods that become unsalable when in stock.

What we state about our deposit goods is also true of our line of

PHOTO FRAMES, CLOCKS, BELT BUCKLES, Etc.

All of our goods are hand engraved and etched, not die or machine work. It cost us more to make but the price to you is the same as you pay for the imitation.

We make a large assortment of inexpensive articles as well as the more costly pieces and as our prices are uniformly low our goods are in demand at all seasons of the year.

SCHARLING & CO.

Factory and Office, 755-757 Summer Ave., Newark, N. J.

Show Rooms represented by
W. B. POWELL, 35 Maiden Lane, New York GEO. H. THOMAS, Heyworth Bldg., Chicago, Ill.
M. L. LEVY & CO., 2447 Jackson St., San Francisco, California



"GYPSY" SAFETY GUARD BRACELET

SAFETY GUARD BRACELETS

Made in all modern styles, 10 and 14 kt.

We will apply this guard to any style bracelet except links, for **$1.75** to **$2.00** each.

A HIT—MERRY WIDOW RINGS

J. Bulova Co., 51-35 Maiden Lane, New York



1916C. 1915T. 1911C. 1941C. 1913T. 1912T

Send for Selection

"MERRY WIDOW RINGS"



Seed-pearl necklaces at all prices. Stone heart charms of all sizes.

Large department for special order work, mounting and repairs.

Trade Mark

Osmers-Dougherty Co.

Manufacturing Jewelers

291-293 Seventh Ave.
Bet. 26th and 27th Sts.
Telephone, 913 Madison
NEW YORK



DIAMOND MOUNTINGS

We Make a Line of Cluster Work at

50 PER CENT. LESS THAN OTHERS

Order Work Promptly Done

KAUFER, KRENGEL & CO.

102-4 Fulton Street :: :: NEW YORK

Full Plat. Cluster **$4.25**



Full Plat. Cluster **$4.75**

PHONE: 801 JOHN ESTABL: 1876

MORRIS SCHIFF

82-84 Nassau St. NEW YORK



Manufacturer of

Diamond Mountings Lockets, Buttons Bracelets, Etc.

SPECIAL ORDER WORK AND REPAIRING

Make a specialty of putting new claws on rings, from $1 up.

TRADE MARK.

SNOW & WESTCOTT CO.

21 MAIDEN LANE, NEW YORK

JAMES P. SNOW CHAS. E. WESTCOTT

Makers of Fine Gold

FOBS

Gems and Precious Stones

Cloth, postpaid, $1.00. Published by the Jewelers' Circular Pub. Co., 11 John St., New York.

Our Business

DIE SINKERS and DESIGNERS

ORIGINAL DESIGNS

CREES & COURT : 91 Sabin Street, PROVIDENCE, R. I.

HOLIDAY LEADERS



We sell a selection of **Novelty Jewelry** in the regulation standard—since set by the unusual excellence of our now deservedly famous **Jet Jewelry**

We've COMBS, BARRETTES, BROOCHES, HATPINS, BUCKLES, LAVALLIÈRES, BAYADERES, LORGNETTE CHAINS, MESH BAGS, ETC.

SPECIAL STRING PEARLS at SPECIAL PRICES.

NECKLACES, COLLARS and SAUTOIRS.

Every piece so attractive that sight means sales. Write for a selection.

Chopard Frères Co.

56 Maiden Lane,
NEW YORK CITY

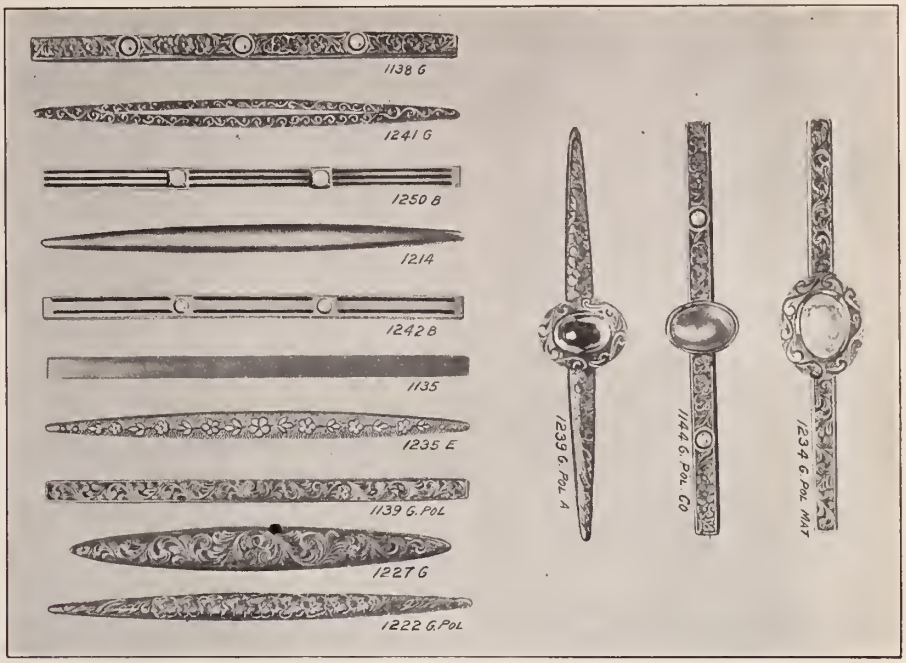
Factory, 35 Rue des Trois Bornes,
PARIS, FRANCE

Artistic Photo Miniatures



on Watch-Cases and Dials. Pearl, Ivory or Porcelain for Brooches and Lockets. Hand Painted Miniatures. Etching on Silver.

CHARLES A. JOHNSTON
108 Fulton Street NEW YORK



Illustrations about three-quarters actual size.

Veil Pins

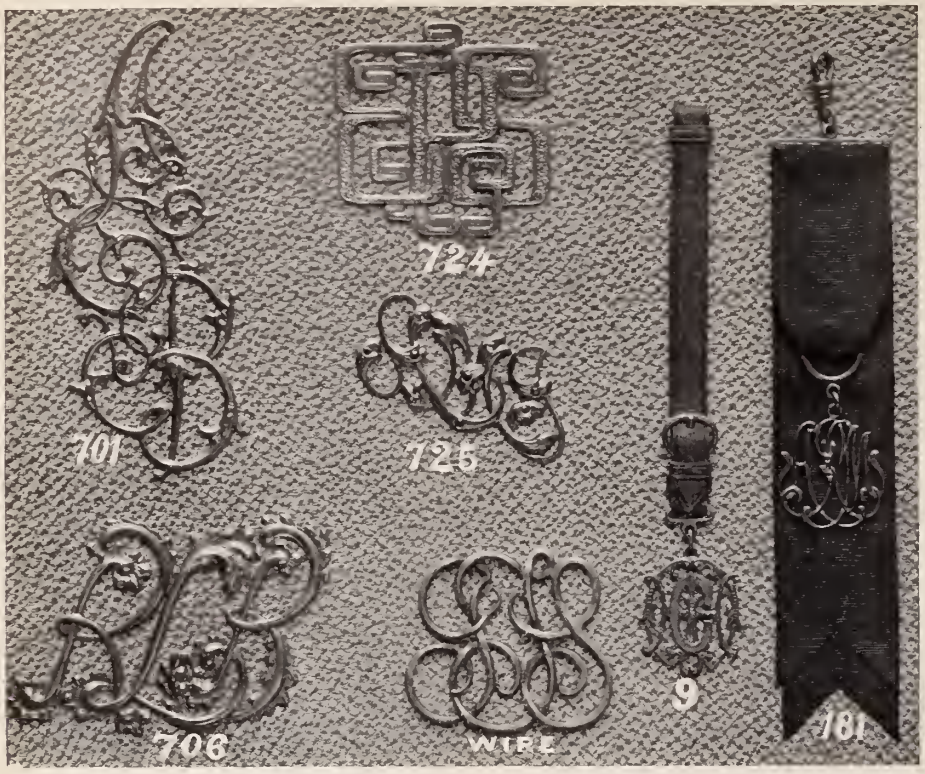
We believe that this line of Veil Pins is as good property as any retailer can possibly have in stock this season.

They are beautifully made and finished, and look exactly like the higher-priced 14-K. ones, that cost $6.00 to $10.00.

These range in price from $1.90 to $4.50.



KOHN & CO
CAMP & ORCHARD STS.
NEWARK N.J.



WALDRON & CARROLL

Manufacturers of

— MONOGRAMS —

For Fobs, Pocketbooks, Bags, Belt Buckles, Veil Pins, Brooches, Barrettes, etc. MONOGRAMS inlaid in wood and Ivory.

34 WARREN STREET - - NEW YORK



That New Thing!

Try our dozen assortment of four sizes for **$9.00** less the cash discount

Assorted Colors and Sizes

Metalized Rose Hat Pins

Made from Real Live Roses

Chas. L. Trout & Co. MANUFACTURER

2 Maiden Lane, New York

ANNOUNCEMENT

Something New - Something Good

The Dyer One Piece Collar Button

Made in Solid Gold, ¼ Gold, and Rolled Gold Plate, in all sizes. A button made upon an entirely new principle and a little better than the best. Samples ready December 15th.

DYER COLLAR BUTTON COMPANY

Maintien Brothers & Elliot

Controllers and Distributors

New York Office, 9 and 11 Maiden Lane
Chicago Office, Heyworth Building

North Attleboro, Mass.

SOLIDARITY WATCH CASE COMPANY

ESTABLISHED 1885

MANUFACTURERS OF

High Grade Gold Watch Cases

No. 54 MAIDEN LANE
NEW YORK

GENERAL SELLING AGENTS

John W. Sherwood Frank E. Harmer



AND still another of the newest things in the Chain line of this season, and what has proved to be the best seller of all,

"The Matinee Watch Neck."

We now carry over 2 dozen samples of this popular style; ask to see the latest with beads, they are in great demand; they are also made in two other styles; watch for them in coming issues, they can be worn with Watch. Locket, Charm or Cross.

This is a first class seller and no mistake will be made in carrying a generous assortment. Honest methods are counting.

Doran, Bagnall & Co.

NORTH ATTLEBORO, MASS.

Manufacturers of Ladies' and Gentlemen's Chains, Bracelets, Rosaries, Crosses, Pendants and Charms.

OFFICES:
194 Broadway, N. Y. 42 E. Madison St., Chicago. Ill.
45 Kearny St., San Francisco, Cal.

POTTER & BUFFINTON CO.

This time we call your attention to

CAMEOS

in Brooches and Scarf Pins
Good Stones and Well Mounted

Largest Exclusive Makers of 10K. Jewelry

Ask your Jobber for our lines of
Cuff Buttons, Baby Pins, Brooches,
Scarf Pins, Lockets and Fobs

7 Eddy Street, PROVIDENCE, R. I.
New York Office, 65 Nassau Street
San Francisco Office, 704 Market Street

EVERYTHING IN LOCKETS



Our thin
MODEL
one of the most popular
LOCKETS
on the market, having as usual the three fundamental principles for which our line is famous,

Quality, Workmanship, Finish.

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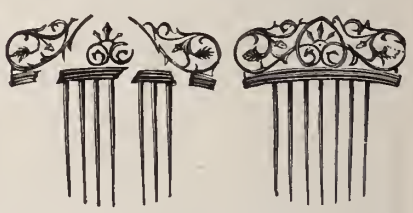
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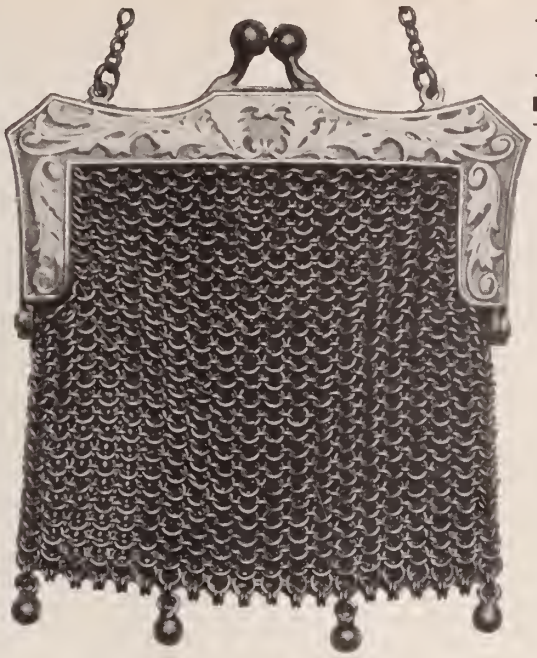
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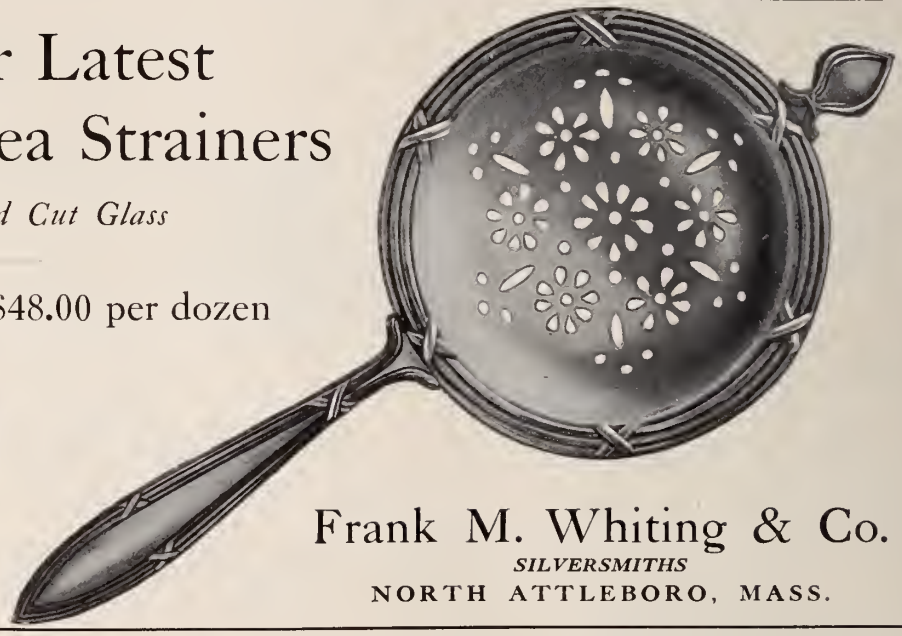
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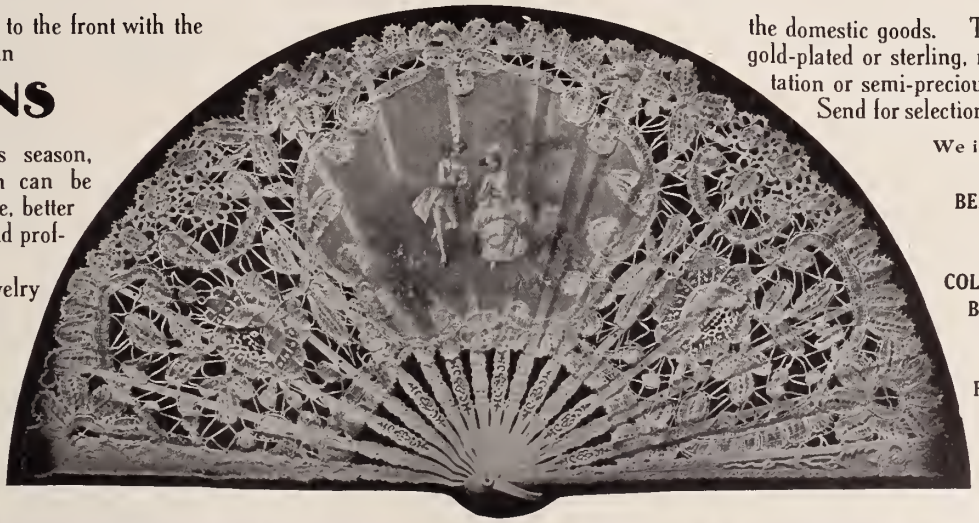
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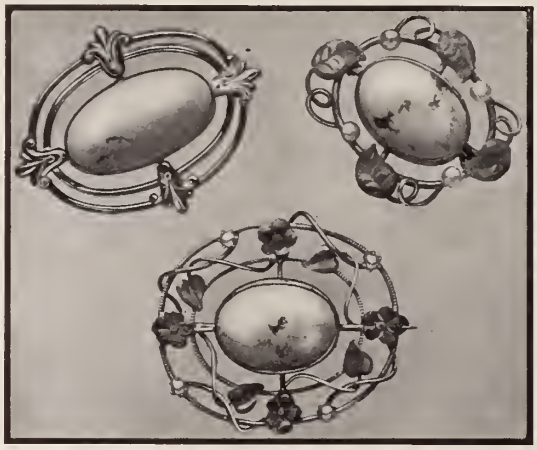
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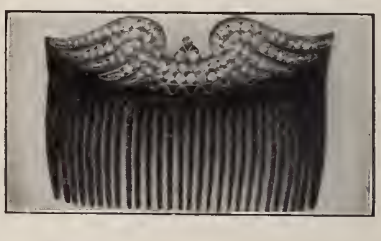
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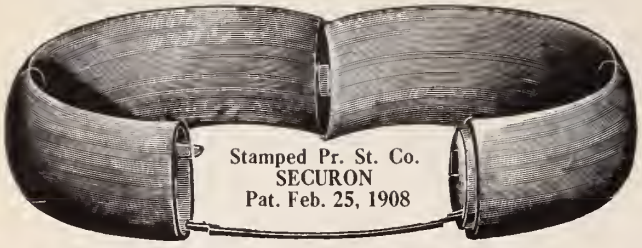
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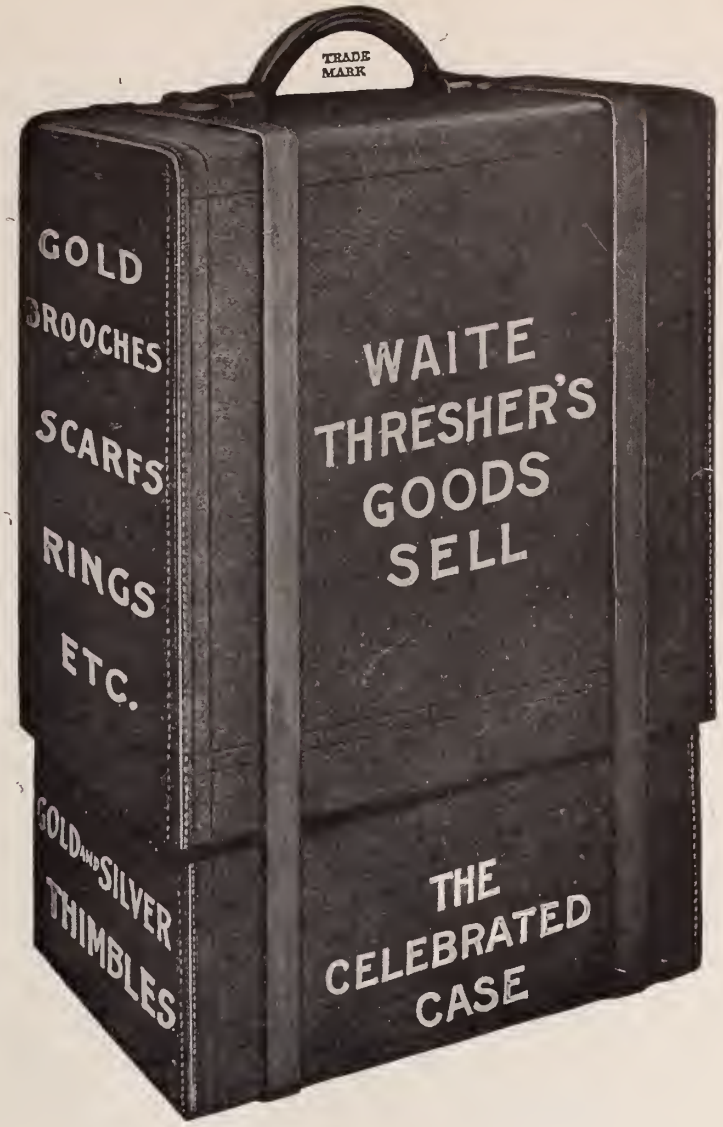
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1936 Satin
1623 Polished
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2985 Old English



2722 Sterling Picture Frame, Polished



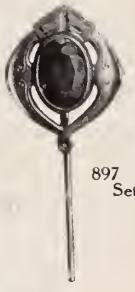
2833 3 Colors, no Stone
2836 3 Colors, Brilliants



2993 Polished
Engraved



Link Button
777 Rose, Ruby and Brilliants
778 Green, Ruby and Brilliants



Scarf Pin
897 Rose or Green
Set as ordered



Scarf Pin
946 O. E.
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Link Button
749 Roman, Eng.
747 Polished, "



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951 6¾ gauge, Rose Full Engraved 6 Brilliants



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THE JEWELERS' CIRCULAR
WITH WHICH ARE CONSOLIDATED
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY THE JEWELERS REVIEW

VOL. LVII. WEDNESDAY, DECEMBER 16, 1908. No. 20.

A Remarkable Silver Centerpiece.

A VERY unique and remarkable silver table centerpiece or epergne, was recently presented, as a silver-wedding gift to their chairman, Court Jeweler Carl Becker, of Cologne, by the Association of Jewelers, Gold and Silversmiths of the Rhine country and Westphalia. An illustration of this interesting work of art, which is an exceedingly well-made master piece of C. Hermeling, Cologne, appears on the front cover of this issue.

The base displays three admirably executed repoussé reliefs. In front is the panorama of the city of Cologne, at one side the "Deutsche Eck," near Coblenz, and on the third side the Germania monument, at the Porta Westfalica. Adjoining these, on the one side, are the arms of Rhineland, on the other those of Westphalia, both worked in enamel.

A border of laurel and roses encloses the entire base. On this base there rises a group of rocks in rock crystal, on which a lighthouse tower is raised. About this there rolls in violent surges a body of water. From the waves there rises a figure of an old man, representing "Father Rhine," crowned with a garland of vine leaves, and a feminine figure personifying the river Ruhr, the latter wearing the miner's neck-leather and bearing his emblems, the miner's sledge, irons and mattock.

Both figures are in the act of hanging wreaths to the tablet, attached to the rocks and richly executed in enamel, which bears the inscription, "To their honored President, Court Jeweler Carl Becker, from the Association of Jewelers, Gold and Silversmiths of the Rhine Country and Westphalia, April 21, 1908."

From the background of the rocks a young goldsmith is emerging with the goldsmiths' arms on his doublet, who also holds a spray of laurel over the dedication tablet. Serious as well as humorous sidepieces bear out the character of the goldsmith figure and at the same time enliven the crystal group.

The six-sided lighthouse tower is made of finely polished rock crystal in a silver gilt setting. The three narrow sides display richly enameled laurel and rose ornamentation, while the three broadsides, executed in open work, effectively show off the crystal center. The top of the tower is ornamented by a lantern in enamel open work, the six sides of which bear the monogram of the recipient and his wife, the date April 21, with the years 1883-1908, the arms of Cologne and of the goldsmiths.

The railing of the balcony around the lantern effectively shows, on its six fields, in enamel, the six symbolic plants—rose, laurel, oak, ivy, thistle and forget-me-not. Within the lantern is an electric lamp, supplied with current from a battery located in the base. The switch is concealed in a hook, at the bottom of the lighthouse tower, on which hangs a life-buoy, inscribed, "Association of Jewelers, Gold and Silversmiths of the Rhine Country and Westphalia." From the summit of the lantern there rises a flagstaff with a flag, bearing the German goldsmiths' saying, "Frisch Borax," and the year 1908.

The Indiana Corn Trophy.

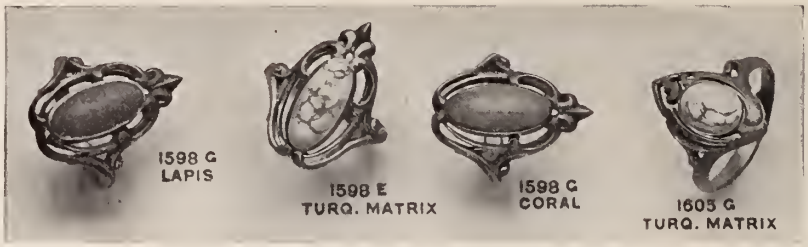
AS told in THE CIRCULAR-WEEKLY a few weeks ago, the Indiana Corn Growers' Association recently purchased a valuable silver cup from Charles Mayer & Co., Indianapolis, Ind., which will be used as a State trophy, being awarded annually for the best 10 ears of corn exhibited at the National Corn Exposition. Each county of the State contributed to the purchase of the cup, which, though of somewhat conventional design, was made especially for this purpose.

On the front of the cup is etched "Indiana Corn Trophy," and below, between a double horn of plenty, appears the State seal. The top or cover is surmounted by a crown of victory composed of 10 ears of corn, and from this springs a modeled figure holding a laurel wreath in her outstretched hand. On the reverse appears the inscription and seal of the Indiana Corn Growers' Association.

The cup is mounted on an ebony pedestal not shown in the illustration, and around the base are 10 shields alternating with 10 ears of corn. Upon the shields will be inscribed the names of the winners.



THE INDIANA CORN TROPHY.



FOR MAN, WOMAN OR CHILD

We make rings in great variety of design in both **14K.** and **10K.** Gold for man, woman or child.

These illustrations show some of our attractive **14K.** patterns, which we make in all the popular stones, and all are in great demand this season.

Our travelers have them.

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Pacific Coast Representatives:

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A Word About Chinese Charms and Luck Symbols.

STERN science derides the possibility of the existence of that "condition of things" known as "luck." How much more then must it frown on the notion that there are methods of *bringing about* such a "condition of things." But "luck" is a term whose significance finds a word in all the languages of all the times. And the best proof that the life of this invisible, unprovable potency, which logic and the other branches of science aim so seriously to ex-



FIG. 1.

terminate, is not "scotched," yet is all too clearly shown in the extended use recently of the swastika, the eternal use of the horseshoe and the present vogue of taking up other "luck" symbols that have been buried long centuries, but which apparently never decay.

That weird human determination to call to our aid even the inanimate, that it may, by its unconscious presence, produce desired effects, turning the very elements in favor of our individual destinies. Born in distant barbarism, nurtured by all priesthoods, culture appears but to refine this mystic art, and even our advanced civilization, with its cold scientific knowledge, drives sentimental humanity, in sheer defiance of dead matter-of-fact, to seek recrea-



FIG. 2.

tion and relief from monotony by owning, wearing and caressing a "mascot," charm or other "luck" device wherewith to defy the stupid laws of nature that scholars make to kill our last romances and wither our souls.

The nation most tenacious of its formalities through the centuries is the Chinese. Freed from outside influences, China would live her life changeless for further ages. To her, traditions are sacred truths of yesterday, and ceremonies evolved from ignorance remain momentous present performances hallowed by their venerable nature. Entering the home of a native of the Celestial Empire, we tread on the threshold and the birthplace of charms and symbols.



FIG. 3.



FIG. 4.

And the *bat* is probably the most popular of potential charms, or lucky symbols, in the Flowery Kingdom.

While the winged aerial courser of the night is considered by us an omen of evil, John Chinaman considers his presence a good portent; in fact, he uses the form of this animal (or is it *bird?*) as a symbol of extreme good fortune. Davis, the great authority on all things Chinese, says: "For some reason or other bats (which the Chinese call *fei-shoo* (flying mice) are looked upon as good omens and constantly depicted as an emblem of felicity on various objects of use or ornament." Franks, another authoritative source on things Celestial, says: "Though written with a different character the bat, *fuh*, has exactly the same sound as *fuh*, 'happiness,' and it is

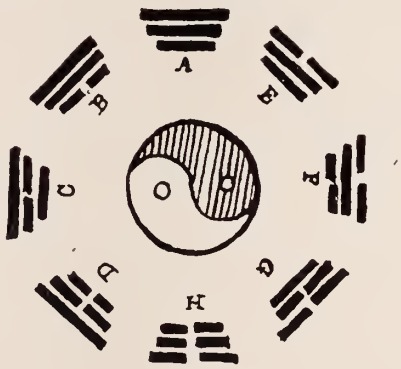


FIG. 5.

therefore very commonly used as a synonym for the latter. Five bats symbolize the five blessings or 'happinesses,' viz.: longevity, riches, peacefulness, love of virtue, a happy death."

Hence, one of the potent charms of the Chinaman has the form of a bat, and the Oriental artist has learned to depict the creature in a way admirably adapted, for ornament, as shown in Fig 1 on this page. In Fig. 2 we have the five bats, or "happinesses" fortified by the Chinese characters for "happiness"—a most powerful charm in their combination and one which is often used as a "symbol for good."

Now, the bat is a creature that would appear at first sight to allow of little possibility of conventionalizing into an effective and artistic *motif*. But the Chinese artist has proven himself equal to meeting the awkward position that confronted him when the need for rendering this aborted and hideous creation into a pleasant rendering. In Figs. 3 and 4 we find the bat reduced to a combination of curves that are (to the Celestial, at least) pleasing to the eye and of decorative value. To the mind of eastern culture both these conventional forms more strongly smack of butterflies than smell of mice-birds, but that is a matter of taste, and, in this case, Oriental, not Occidental taste.

More to the present point, however, is the fact that all of these forms are easily produced in embossing or engraving on metal

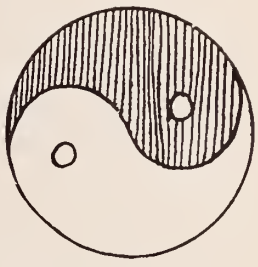


FIG. 6.

and therefore should prove useful to the manufacturing jeweler who desires to bring to light some powerful occult symbols wherewith to feed the present appetite for amulets. Their power to overcome all the evil floating around their wearers are guaranteed from the actual experience of cen-

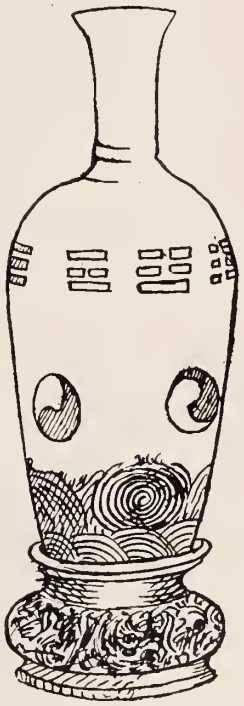


FIG. 7.

turies of the denizens within the Great Wall.

The most potent charm of China, many as are her symbols and expressions effective of good influences, is assuredly the *Pa-kwa* encircling the *Tae-keih*. These two great charms that can conjure all the good spirits of Brahman and Buddhist theology are depicted in Fig. 5. They merit some explanation from the very usefulness of the forces

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backing it. The *Pa-kwa* symbol consists of lines whole and broken. Franks tells us: "The entire lines represent the male, strong, or celestial element in nature, and the broken the female, weak, or terrestrial. By them the Chinese philosophers attempted to explain all the secrets of nature and of being." The oldest method was an arrange-



Fig. 8.

ment at the cardinal points of the compass, as given in this illustration. The combinations then hold their relations to the elements as follows, according to Mayers:

"A. Corresponding to heaven, the celestial expanse, and, being entirely composed of whole lines, to the unalloyed male principle.

"B. Corresponding to vapor, watery exhalations, lakes.

"C. Corresponding to fire and heat, light.

"D. Corresponding to thunder.

"E. Corresponding to wind.

"F. Corresponding to water.

"G. Corresponding to mountains.

"H. Corresponding to earth, or terrestrial matter, and, being wholly composed of

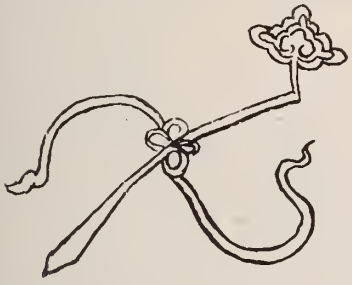


Fig. 9.

broken lines, to the unalloyed female principle."

The *Tae-keih*, which is represented in Fig. 6, is the Chinese philosopher's term for and symbol of all created things. The two divisions typify the *Yang* and *Yin*, the active and passive, male and female, principle from which everything is created.

In Fig. 7 we have a Chinese vase having



Fig. 10.

the *Tae-keih* and the *Pa-kwa* as decorative *motifs*. From its jade base we can see it is considered a priceless property, of momentous importance to its original owner. It is one of a pair now the property of George R. Davies. They are of white, with peach-black and blue ornamentation.

One of America's leading railroads (the Northern Pacific) uses the *Tae-keih* for its sign, as do several of our commercial concerns. Do they know the powerful influences they invoke by such use?

One other greatly popular charm of the Chinese must not be omitted here, for it lies at the base of Chinese decoration and appears, in somewhat varying method of depiction, almost everywhere in Celestial ornament. It is the ubiquitous *Joo-ee*, or "scepter." Reduced to its true form of ornament it is represented in Fig. 8. But a glance at Figs. 3 and 4 show us repeated *joo-ees* acting together to make up a conventional "bat" device, and a random glance through Chinese decorations of whatever branch of art will show us their beloved emblem incorporated in some form or other with the same universal preference that European art selects the Grecian key or fret pattern. Its full representation as a symbol is given in Fig. 9.

Joo-ee means "as you wish," and is called "scepter" by European scholars "for want of a better name," says Davis. It was the emblem of amity and good will, but was changed to become a mark of friendship. Franks says of this device that it is "an ornament frequently found on the borders of Chinese porcelain vases. It probably represents the head of the scepter of longevity (see Fig. 9), "*Joo-ee*, derived from the fungus and occurs on blue and white." The fungus of which he speaks is another symbol often found in Chinese decoration; it is called *chc*, and is the emblem of longevity. Fig. 10 is the symbol as usually found in decoration. Its likeness to the *joo-ee* is not self-evident to the writer. Franks tells us the *joo-ee* "is often given at marriages and to friends for good luck." It is certainly a device well suited for the manufacturing jeweler to absorb and embody on charms these days.

The fetiches, charms and mascots interwoven in Chinese family life and religion are so numerous that pages could be devoted to the interesting topic without appreciably diminishing the source from which they are drawn. The three or four potent charm symbols embodied in this article from their supposed supreme force and their certain native popularity are, however, specially suited for ornamenting 20th century trinkets; hence, their presence on these pages.

Burglars Blow Open Safe of Hartford, Conn., Jeweler, and Get Away With Valuable Stock.

Hartford, Conn., Dec. 9.—The police of this city have on their hands the task of finding the perpetrators of a daring robbery which took place some time between Sunday afternoon and Monday morning last at the shop of W. G. Coxeter, a jeweler at 881 Main St. The robbers, who were evidently expert safe crackers, first broke into the hair-dressing establishment next to the jewelry shop, then forced the door of the latter with a jimmy, and, after breaking into the safe, stole every bit of jewelry of value and departed, leaving behind the tools with which they had operated.

The robbery was discovered Monday morning when Mr. Coxeter came to his shop and found it a wreck. The front of the safe was blown out, refuse was scattered all over the floor, and the drawers which had been ransacked were laid together in a heap. An investigation showed that the safe had been blown open after two holes had been bored through it, in which the cartridges were inserted. The sound of the explosion had been muffled with the use of rags, towels and clothes, which had been soaked in water previously.

The explosive was connected by wire with a battery which was probably operated on a nearby roof, to which the robbers must have gone to turn on the current. After the explosion they evidently repaired to the store, got their booty and tested the articles at the jeweler's own bench.

Mr. Coxeter estimates his loss at about $4,000.

Assets and Liabilities of the Abrams Bros. Jewelry Co. as Shown by the Schedules in Bankruptcy.

The schedules of the Abrams Bros. Jewelry Co., 377 Broadway, New York, now in bankruptcy, were filed in the United States District Court at New York, Thursday. They show liabilities of $18,173.54, of which amount $17,797.19 is in unsecured claims, and nominal assets are placed at $9,029, of which about $9,000 is the value of the stock in trade.

Among the unsecured creditors named in the schedules are: Mark Roseman, $150; Sam Lewis, $175; N. A. Grossberg, $300; Meyer Cohen, $250, which claims are for money loaned the bankrupts; W. H. Wilmarth & Co., $134; the White Stone Jewelry Co., $212; Tuttle & Stark, $108; Adolph Tanzer, $117; John C. L. Shabeck, $115; Standard Button Co., $317; F. H. Sadler Co., $277; Sinnock & Sherrill, $136; J. Solinger & Co., $281; Swiss Watch Import Co., $610; Redigan, Rich & Co., $101; Parks Bros. & Rogers, $205; New Haven Clock Co., $409; Morgan Jewelry Co., $537; S. K. Merrill & Co., $196; R. B. McDonald & Co., $181; Mason, Howard & Co., $348; Miller, Fuller & Whiting, $292; E. S. McLaughlin & Co., $132; McRae & Keeler, $195; Edwin Lowe & Co., $292; Wm. H. Luthur & Son, $201; J. A. Jerauld, $111; Irons & Russell, $93; Hurwich & Sokolow, $117; Geneva Cutlery Co., $131; E. D. Gilmore & Co., $147; Wm. C. Green & Co., $242; Oscar Gottlieb & Co., $570; French Process Co., $126; J. M. Fisher & Co., $244; Freeman, Daughaday & Co., $197; Finberg Mfg. Co., $367; S. B. Freeman Co., $396; Fletcher, Burrows Co., $342; Electric Chain Co., $164; Doran, Bagnall & Co., $423; F. M. & J. L. Cobb, $531; Capron Co., $213; Clarke & Coombs Co., $106; Cunningham, McCarthy & Co., $137; Bliss Bros. Co., $556; D. F. Briggs Co., $1,011; George N. Babington, $173; Bates Bros. Co., $284; A. Bushee & Co., $335; American Garter Co., $146; Attleboro Chain Co., $245; C. H. Allen & Co., $102; Austin & Stone, $121; Albright Purse Co., $148; Fontneau & Cook Co., $435; Knouth, Nachod & Kuhn (account of Alfred Burke Co.), $177; B. L. Stone, $200; Elias Robinson, $270; Schofield, Battey & Co., $123; Charles H. Patter, $500; Fredrich Speidel, $244; W. A. Sturdy Mfg. Co., $207; S. & B. Lederer Co., $406, and the Jefferson Bank, $1,000, for two promissory notes made by Dave Abrams in the sum of $500 each and indorsed by the bankrupts.

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THE NEWS FROM ENGLAND

November Business Unsatisfactory—International Exhibition to Be Opened in May—Sentiment Against the Use of Rolled Gold, Gold Filled and Similar Terms—Technical Education Taking the Place of Apprenticeship—The N. A. G. and Its Secretary—Trade Charities.

LONDON, Dec. 2.—The Christmas of 1908 will, it is feared, not be a very satisfactory one to the jewelry and allied trades. November has been a month of poor trade throughout the country. London has, so far, reaped little advantage from increasing trade; neither has Scotland or Ireland. The English provinces are a little better, but not much. On all hands I hear nothing but dissatisfaction and an uneasy feeling as to the future, but I think this must be the end of the cycle of depression. It is time. The Board of Trade returns show that our exports fell five millions and our imports six millions during October, which is made the more unpleasant reading when we see that for the first 10 months of the year our exports show a decrease of £89,000,000, and that our imports have declined by £46,258,000. The figures, however, are not quite so bad as appear on the surface, but they give a very clear idea of the condition of trade in the United Kingdom during the past year. No wonder the jewelry and fancy trades are slack.

I note your information concerning the International Exhibition to be held at the "White City" on the site made famous by the Franco-British Exhibition. I might add that the exhibition will be opened in May. Meanwhile committees are being formed in every country, and a number of distinguished men are taking a keen interest in the future exhibition. A feature of the exhibition will be the historical section in which the various countries will be able to illustrate the historical progress of their crafts and industries and the special scientific improvements which have been made. Lord Strathcona, of Canadian fame, will be the president.

* * *

While the financial papers are heading sensational columns concerning "De Beers" with bold letters "The Diamond Crisis" the trade itself is falling into a satisfactory position, but, of course, the kind of writing which questions "The Probable Future of the De Beers" and "Can the Consumption Make up for Excess Production?" is likely to alarm the people, to whom the diamond trade look for custom. How far these lengthy and alarmist articles will go toward effecting the diamond trade after Christmas remains to be seen, but I think that people who are wise will see through the reasons for such statements.

* * *

Once again the vexed question of "rolled gold" and "filled gold" has cropped up, and the public press has, with its usual avidity, rushed at the opportunity and made the most of it. The British Watch and Clockmakers' Guild had the question of "Bright Gold" brought to its notice at its last meeting by one of the principal assistants at J. W. Benson's. He had observed lockets exhibited in a shop window ticketed "Bright Gold" and prices 1s. and 6d! Naturally this questionable description gave a text for a very interesting discussion, during which the sale of so-called "gold-filled" watches, and even "gold" at 12s. each, was mentioned to demonstrate the way in which the public were "gulled" and the legitimate trade injured. In the end a resolution to the following effect was carried unanimously: "That it should be unlawful to sell any article as gold if of less quality than nine karat throughout, and all such terms as rolled gold, stamped gold, Abyssinian gold, etc., which do not agree or come up to this standard (nine karat) should only be sold when clearly marked 'imitation gold.'"

* * *

Quite a number of American teachers who had been in attendance at the International Art Congress have been visiting the British technical schools and taking notes of the buildings and methods employed. I have been fortunate enough to get a chat with just a few, and while they are pleased with the way in which technical and craft training is conducted on the Continent they also express very keen appreciation of what is being done in England. After this visit of so many interested and intelligent American visitors I shall expect to hear that your schools are not only quickly developing on the most progressive lines, but that they are increasing in number. Here we recognize very keenly the fact that apprenticeship is not only practically dead, but even undesirable. This may seem a very hard statement, but I am prepared to back it with facts, and America will find, sooner or later, that it neither pays the learner or the State for a boy or girl to enter into a bond to work for a long period in order to learn only some special part of a business. The day of the public trade school is dawning in England. Your fine private trade schools, like the Bradley Institute, for example, have been doing the work which we here now feel, very strongly, must be taken up by the municipal authorities. Private enterprise has not catered for a serious demand to some considerable extent because we are stupid enough to delude ourselves into believing that the apprenticeship system may be revived, or something akin to it established in its place. Modern economic conditions are against the proper training of a learner in the workshop, and, moreover, the drudgery of the early year or two never did appeal to the clever lad who was anxious to sit at the bench. Tentatively we are moving in the direction of trade schools, but by no means in a reasonable manner. Maybe that things will come right ultimately, but at present the powers that be do not see that the use of the hands is the first essential in a trade school. To put a boy in a day technical school and give him during his two years' training only 12 weeks' actual practical training is hardly the way to prepare a workman for the workshop. Still that is actually what we are doing in London! Scholastic or academic training is all very well, but enough is as good as a feast. I am just giving these few casual notes in anticipation of reports which may be made public by those who, having seen a good idea of the surface work and been pleased with it, may suggest anything along the lines on which we are working in London.

* * *

Writing of technical schools reminds me that among the American visitors to the new Central School of Arts and Crafts was Washington Dove, of the Technical High School, Providence, R.I.; a genial, keen fellow, he should take home with him much interesting and useful information, for he has toured the Continent as well as England, inspecting technical schools.

* * *

The National Association of Goldsmiths has been revising the terms of its secretary's appointment. What they are is not made public, but I hear rumors that the association's funds will not permit of too great an expenditure. The new secretary is a smart, businesslike fellow who keeps a jeweler's shop in one of the outlying suburbs of London, and he will not give that up until he feels fairly certain of the value of his secretarial position. The N. A. G. is not pushful enough. Almost everything is left to the secretary and the paid secretary with a hold on their actions by the Executive Committee. It is all very well to be democratic, but there is such a thing as fettering the man at the wheel, and, above all, lack of pluck in making movements.

* * *

Have you any trade charities in the United States? I plead ignorance. We have many here—the Clock and Watch Makers' Asylum, with offices in Clerkenwell, situated in the surburb of New Southgate; the Watchmakers' Pension Society, the Silver Trade Pension Society, the Goldsmiths' Benevolent Institution, and the Goldsmiths' Annuity and Asylum Institution—all old, well-established societies. The last named held its annual banquet just recently, and I had the pleasure of being present. It was a record function in point of numbers and money subscribed for the charity, nearly £600. This is the season for these pleasant functions, which, however, get just a little tiring after a whole. From November until the end of February it is a case of eating for charity or eating for the sake of organization and fellowship. Strange, is it not, what a lot can be done on a good, full stomach? ST. GEORGE.

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended Dec. 12, 1908.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin	$4,371,307.14
Gold bars paid depositors	114,103.26
Total	$4,485,410.40

Of this the gold bars exchanged for gold coin are reported as follows:

Dec. 7	$77,564.64
" 8	56,738.81
" 9	56,753.01
" 10	107,697.31
" 11	*4,026,776.85
" 12	45,776.52
Total	$4,371,307.14

*$4,000,507.25 exported to Europe.

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Career of the Late Nathaniel D. Prentiss

The funeral of Nathaniel D. Prentiss, a well-known salesman in the New York trade, whose death was noted last week, was held, Tuesday, Dec. 8, from his late home, 286 Carlton Ave., Brooklyn. Interment was in Greenwood Cemetery. As noted in the previous issue of THE CIRCULAR-WEEKLY, he was found dead in his sleeping room on Sunday morning, Dec. 6, by his sister. He had evidently gotten up to close a window and had fallen over a gas stove when attacked by heart disease.

Deceased was born in Montpelier, Vt., May 26, 1849, where he spent his early life. His parents moved to New York when he



THE LATE NATHANIEL D. PRENTISS.

was a boy, and his first position was in the retail store of John M. Sayre, Brooklyn, where he worked as a clerk. He next went with E. Bissinger, an importer on John St., as a salesman in the New England territory. Later he went with Riker Bros., and still later was connected with J. B. Bowden & Co., Alling & Co., Fowler Bros. and J. A. & S. W. Granbery. For the last two years he has been employed by E. B. Eaton, of Louis Stern & Co.

Mr. Prentiss was a very conscientious man and enjoyed the respect of a wide circle of friends and acquaintances. His wife died about 12 years ago, and since that time he had made his home with the sister who survives him.

Schedules of David J. Prince Filed in the Bankruptcy Court.

Schedules in bankruptcy of David J. Prince, trading as the Prince Co., 823 Broadway, New York, have been filed in the United States District Court. They show liabilities of $7,071 and assets of $803, consisting of stock in trade $800 and $3 in cash in a Buffalo trust company.

Among the unsecured creditors named are Adolph Schwob, $161; Diamond & Singer, $239; Wolfsheim & Sachs, $427; Rosenzweig Bros., $285; James E. Blake Co., $99; A. Grabhorn, $114; Lyons Mfg. Co., $355; B. F. Freeman Co., $116; Cohn & Rosenberger, $317; Bliss Bros. Co., $167; Max Deutz, $307; Morgan Jewelry Co., $408; J. Solinger & Co., $756; Geo. L. Brown & Co., $322; the *Ledger-Dispatch*, $120; United Merchants' Realty & Mfg. Co., $666.

An involuntary petition was filed against Mr. Prince individually and trading as the Prince Co., last August. He was originally at Seattle, Wash., was later located in Texas and Virginia, and finally opened business in New York the first of the year.

Jewelry, Clocks, Watches, Silverware and Kindred Lines Exported from New York.

WASHINGTON, D. C., Dec. 9.—The following were the exports of jewelry, silverware, optical goods, clocks, watches and kindred lines from the Port of New York for the week just ended:

Berlin: 2 cases clocks, $105.
Bremen: 2 cases plated ware, $1,100; 2 cases jewelry, $645; 5 cases watches, $6,106.
Bombay: 72 cases clocks, $2,155.
Buenos Ayres: 12 cases clocks, $712; 2 cases jewelry, $411; 1 case precious stones, $164.
Cardenas: 4 cases thermometers, $349; 5 cases clocks, $140.
Cienfuegos: 6 cases thermometers, $236; 2 cases plated ware, $169.
Copenhagen: 1 case plated ware, $100.
Demerara: 2 cases watches, $205.
Genoa: 5 cases clocks, $244.
Hamburg: 2 cases optical goods, $185.
Havana: 1 case silverware, $459; 2 cases plated ware, $132; 6 cases clocks, $194; 1 case jewelry, $320; 1 case plated ware, $366.
Havre: 1 case silverware, $300; 1 case optical goods, $314; 2 cases jewelry, $300.
Iquique: 13 cases plated ware, $570.
Kingston: 1 case watches, $104; 1 case jewelry, $129.
Leipzig: 1 case plated ware, $125.
Livepool: 1 case silverware, $771; 100 cases clocks, $1,961; 1 case jewelry, $435; 27 cases jewelry, $367; 2 cases optical goods, $151.
London: 16 cases clocks, $1,079; 2 cases watches, $1,450; 12 cases optical goods, $3,763; 47 cases clocks, $470; 4 cases watches, $891; 7 cases optical goods, $5,705.
Montevideo: 61 cases clocks, $568; 17 cases plated ware, $1,052.
Oporto: 22 cases clocks, $376.
Puerto Cabello: 1 case plated ware, $117.
Rangoon: 8 cases clocks, $155.
Rio de Janeiro: 39 cases clocks, $301.
Santos: 40 cases clocks, $563.
Sheffield: 1 case optical goods, $118.
Shanghai: 20 cases clocks, $247.
Southampton: 14 cases watches, $2,450; 1 case silversmith's sundries, $458; 1 case stereoscopic goods, $289; 1 case optical goods, $305; 5 cases watches, $4,110; 1 case scopes and views, $300; 20 cases clocks, $700; 1 case optical goods, $220.
St. Croix: 4 cases plated ware, $375.
Stockholm: 1 case jewelry, $107.
Sydney: 24 cases clocks, $1,727; 2 cases optical goods, $1,055.
Trinidad: 10 cases clocks, $106.
Yokohama: 39 cases clocks, $1,566.

E. B. Woodward, Bismarck, N. Dak., has moved his stock into larger and attractively furnished quarters on 4th St.

Bagley & Co. held a formal opening of their new store, 315 W. Superior St., Duluth, Minn., recently. A musical program was given from 2.30 to 5.30 and 8.00 to 10.00 P. M. The store was attractively decorated.

Imports of Clocks, Watches, Jewelry and Gems Into Canada.

TORONTO, Canada, Dec. 9.—The monthly report of the Department of Trade and Commerce of Canada for August shows imports of goods for home consumption in the jewelry and allied trades as follows:

	Month of August,		*Five months ending August,*	
	1907.	1908.	1907.	1908.
Clocks:				
Great Britain	$770	$1,202	$8,898	$5,279
United States	21,236	15,928	123,454	85,156
Germany	6,081	3,171	27,080	12,980
Other countries	862	930	4,578	5,723
Totals	$28,949	$21,231	$164,010	$109,138
Watches:				
Great Britain	$1,656	$2,637	$9,049	$7,268
United States	36,529	53,616	335,303	187,821
France	768	3,195	1,938	21,744
Switzerland	13,686	5,083	79,773	53,843
Other countries	6,858	765	21,904	4,992
Totals	$59,497	$65,296	$447,967	$275,668
Jewelry:				
Great Britain	$18,105	$17,267	$105,992	$78,520
United States	63,183	45,956	316,120	188,682
Germany	10,788	6,926	52,336	31,052
Other countries	12,768	6,645	53,270	31,155
Totals	$104,844	$76,794	$527,718	$329,409
Gold and silver and manufactures of:				
Great Britain	$18,215	$8,164	$120,536	$62,477
United States	19,199	15,913	112,636	78,123
Other countries	3,500	3,675	30,245	24,186
Totals	$40,914	$27,752	$263,417	$164,786
Precious stones of all kinds and imitations of (dutiable):				
Great Britain	$290	$1,306	$51,274	$14,494
United States	10,004	2,443	39,793	8,140
France	2,833	4,672	51,237	14,394
Holland	.....	.....	676	.....
Other countries	2,818	185	23,468	3,619
Totals	$15,945	$8,606	$166,448	$40,647
Precious stones of all kinds and imitations of (free):				
Great Britain	$5,975	$77,663	$475,821	$138,601
United States	10,591	3,717	137,659	28,887
France	.....	.....	238,442	47,577
Holland	46,470	5,252	235,723	31,042
Other countries	.....	14,645	31,103	57,204
Totals	$63,036	$101,277	$1,118,748	$303,311

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Death of Harry Deakin.

CHICAGO, Dec. 14.—Harry Deakin, one of the best known Oriental art and gem experts in the United States, died, last Thursday, from appendicitis, after an illness of a week. Funeral services were held at the Eighth Presbyterian Church, last Saturday, the Rev. Drs. Ray and Gunsaulus officiating. Interment was at Forest Home Cemetery, Milwaukee, Wis., where his wife, who died three months ago, is buried. The pallbearers were Elmer A. Rich, Frank Milhenning, Milward Adams, W. S. Brannum and Messrs. Miller and Jamison.

Harry Deakin was born in Sheffield, England, 64 years ago, and came to this country with his family when he was 14 years old. Thirty-five years ago he went to



THE LATE HARRY DEAKIN.

Japan with his two brothers, and in Yokohama founded the Oriental art concern of Deakin Bros. & Co. In 1891 he came to America with a magnificent Oriental art collection which he disposed of in New York, Boston, Philadelphia and Washington.

In 1893 Mr. Deakin opened a jewelry and art store on Michigan Ave., and later moved into the Fine Arts building when it was erected. He leaves one son, his sole heir, Earl Deakin, who was admitted to partnership two years ago, and who will continue the business.

As a connoisseur of Oriental art Mr. Deakin had no superior. His precious stone and pearl business was the finest in the west, and he made some of the largest sales in gem jewelry ever made here, his collection embracing the rare and beautiful.

His reputation for honesty and probity was the very highest, and he enjoyed the confidence and esteem of all. In his death the jewelry trade of the entire country loses one of its most highly regarded and esteemed members, and the art world one of its most able connoisseurs.

Henry Deakin was credited in New York with being the first man to bring to this country the works of Makudza Kozan and the enamel work of another distinguished modern Japanese artist, Namikawa, who has won many honors in his own country.

Among the things to which Mr. Deakin gave a good deal of attention were pearls. After coming to this country he retained his interests in Japanese pearl fisheries, but he also devoted himself largely to the native American pearls. Many people of the United States did not know that there were such things as valuable native pearls until Mr. Deakin showed them some of those found in Wisconsin which he owned. He owned the greatest ever found there. One of these pearls, at least, is now famous. It is of great beauty and is now the property of Mme. Nordica. Nordica wore it in the presence of King Edward of England at a garden party last Spring, and the King asked to be allowed to examine it. He pronounced it one of the handsomest pearls he had ever seen. It is illustrated in George Kunz's book recently published. Mr. Deakin at one time had in his possession here a fine Wisconsin pearl which he called the Queen Mary and valued at $50,000.

Interesting Address on the Jewelry Tariff Delivered by Chas. T. Paye.

NORTH ATTLEBORO, Dec. 12.—The address of Charles T. Paye, of the Paye & Baker Mfg. Co., before the Men's Club of Trinity Church, last Tuesday evening, was a very interesting and comprehensive review of the tariff situation as applicable to the jewelry industry.

Mr. Paye stated that the tariff now determined what goods the American manufacturers can make in their factories, as they cannot compete with lines that can be imported at less than it costs to make them here. Germany, Austria, England and Japan are the rivals of American jewelry manufacturers.

Improper classifications of imported goods as well as low duties make it impossible for the American manufacturer to successfully compete with the lower scale of wages paid abroad. One German firm even has salesmen traveling through this country and other German firms are planning to follow the example.

Continuing, Mr. Paye said: "I could go on and tell you of the increasing imports of silver novelties and other silverware and of the recent development in the business of importing 10 karat gold goods, a business which the importers think so well of that they will make a plea to have a special paragraph on gold jewelry in the new tariff, and on account of the intrinsic value of the metal, ask a special rate to be lower than that on other jewelry; if they succeed our manufacturers of gold goods in North Attleboro will feel the effect in less than six months."

Referring to the logical steps if the foreign encroachment continued, Mr. Paye said: "First, our manufacturers will become more and more jobbers, and but few of us are not jobbers of imported goods to some extent now. The ablest manufacturers will go one step further and will invest capital in foreign factories. This I am informed has actually been the case of two manufacturers.

"All this will hurt the manufacturer, but he will find a way out as suggested. But what of our workmen, and our merchants who are dependent on our labor pay-rolls? For them there is no way out."

Attleboro Manufacturing Jeweler Accused of Forgery by Receiver of the Jewelers' National Bank.

ATTLEBORO, Dec. 12.—Damon A. White, a prominent Attleboro manufacturing jeweler, was arraigned this morning in the Attleboro district court on a complaint of forgery, issued against him by Charles G. Bancroft, of Newton, receiver of the defunct Jewelers' National Bank, of North Attleboro. White, through his attorney, Harry C. Curtis, of Providence, entered a plea of not guilty and a continuance was granted until Tuesday morning, Dec. 22. Surety was fixed at $3,500, which was provided by William P. Shaw, of South Attleboro.

The allegation set forth in the warrant is that Damon A. White, on Feb. 24, 1906, with intent to injure and defraud, did forge a certain instrument purporting to be an order drawn on the treasurer of the Providence County Savings Bank for the sum of $3,453.72, and purporting to be signed Melissa A. White, administratrix, and payable to the Jewelers' National Bank of North Attleboro. Mrs. White is the mother of the defendant, and the order upon a deposit standing in her name is said to have been given as security for a loan made to the defendant.

While endeavoring to adjust the transaction, Receiver Bancroft found the order contested and held up and later it was brought out, so it is alleged, that Mrs. White not only had not signed the order, but was not even aware of its existence. When apprised that the closed bank held a disputed order against the deposit of Mrs. White, the Providence County Savings Bank took legal steps of precaution. A bill of interpleader was filed in the Superior Court in Providence. The bill asked the court to decide whether to honor the order of the Jewelers' Bank or recognize the claim of Mrs. White to the money involved. No decision has been given as yet on this action. Receiver Bancroft in the meantime proceeded to take legal action against Mr. White.

In the District Court the prosecution was represented by Mr. Bancroft and Attorney W. F. Poole, of Boston. When questioned after the arraignment, Mr. White stated that it was one of the transactions that Fred E. Sargeant, late cashier, had made, and that he preferred not to make any statement at this time. Mr. White took the situation very calmly and is confident that he will be able to fully vindicate himself.

Mr. White has lived in Attleboro nearly all his life. He conducted for years the jewelry firm of D. A. White Co., which made an assignment about eight months ago to David E. Makepeace.

C. W. Heidbrink, White Rock, S. Dak., has enlarged his store.

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Syllabus and Regulations for Practice of Optometry in New York State Which Go Into Effect Jan. 1.

The New York State Board of Examiners in Optometry met Dec. 11 in Albany and adopted a syllabus and regulations governing the practice of optometry in that State. The syllabus and regulations were approved by the State Board of Regents. The new law provides that no person shall practice optometry in the State after Jan. 1 without a certificate.

Certificates of exemption are to be issued to all who practiced two years before the law was enacted and who file their applications before Jan. 1 with satisfactory evidence as to fitness and character. The Board has received a large number of applications and is now making an investigation as to the qualifications of a number of the applicants; after this is completed the certificates of exemption will be issued. No date has yet been set for an examination, and it is probable that none will be held before Spring.

The Board of Examiners in Optometry is composed of Charles F. Prentice, M. E., New York, chairman; W. W. Bissell, Rochester, secretary; A. C. Watts, Syracuse; F. B. Marchant, Brooklyn; George F. Fox, Buffalo.

RULES AND REGULATIONS OF THE STATE BOARD OF EXAMINERS IN OPTOMETRY.

Voted, That the following rules and regulations be and are hereby approved:

(1) The names of the candidates are not to appear on the paper, but a number that is to be assigned is to be used.

(2) An answer paper bearing a candidate's name or any other designation which could or would reveal the candidate's identity must be forwarded to the secretary of the board, unrated. The secretary shall thereupon send such answer paper to one of the other members of the board for rating, making sure that no evidence as to the identity of the candidate remains on the answer paper.

(3) Seventy-five per cent. in each topic is required for the granting of a certificate.

(4) Papers should be rated by the examiner at the *minimum* rate of at least 20 a day, more if possible, from the date of receipt.

(5) Candidates taking the examination and failing in but one topic, may take a subsequent examination in the topic in which rejected at any of the regular times, without payment of additional fee, provided this examination is taken within two years.

(6) Candidates taking the examination and failing in more than one subject, may take a subsequent examination on the original fee, but he must earn his certificate within two years from date of his first examination. Failing to do this, he must again pay the fee.

(7) A candidate may appeal from the review rating accorded him by an individual examiner, whereupon the answer paper in question shall be submitted to a committee on review. The finding of the committee shall stand unless appeal is made from their decision, whereupon each member of the board shall make a rating of the answer paper in question, and a majority vote shall determine the final rating to be accorded.

(8) A rejected rating of 70 per cent. or more entitles the candidate to a review of the original marks, unasked.

(9) Answer papers are to be written on one side of the paper only, and in ink or indelible pencil.

(10) Examiners must not rate answer papers where other than regulation paper is used by the candidate.

(11) Examiners should make out their report of ratings in duplicate, sending one copy to the Department of Education, Examinations Division; the other to the secretary of the board.

(12) Fifteen questions shall be asked in each topic, of which each candidate must answer ten.

(13) The annual meeting of the board shall be in October, the exact date to be determined by the president and secretary of the board.

(14) A question committee, consisting of three members, shall be appointed by the president of the board. Each examiner shall submit to the chief of the Examinations Division of the Education Department a list of 120 questions on his topic. On the call of the president of the board the question committee shall meet at Albany for the purpose of properly grouping these questions in conformity with the rules of the board, and from the questions submitted four separate examination papers shall be arranged, and when these questions are grouped and the examinations are arranged, the complete work of the question committee shall be submitted to the chief of the Department of Examinations, as the selection of the board for the four examinations to be held during the year under the Department of Education

Voted, That Chapter X, Regents Revised Rules, be amended to include:

§413. *Schools of Optometry.* A school of optometry may be registered as maintaining a satisfactory standard and may be legally incorporated. Incorporation by the regents will be made on formal application and inspection by the department which show that the school possesses the minimum requirements.

§414. *Preliminary Education.* All schools registered shall require of pupils applying for admission a certificate of the completion of two years in a recognized high school subsequent to eight years of elementary preparation, or its equivalent.

§415. *Professional Education.* The school:

(*a*) Must require candidates for graduation (1) to be at least 21 years of age, (2) to be of good moral character, (3) to have completed a two-year course in optometry.

(*b*) May confer a diploma of graduation on the completion of a course of study embracing (1) the academic subjects, plane trigonometry and physics; (2) the technical subjects, theoretical optics, practical optics, physiological optics, theoretical optometry, practical optometry, anatomy and physiology of the eye, including pathological conditions of the eye.

(*c*) Matriculates prior to Nov. 1, 1908, who have met all other requirements of the law may be admitted to the examinations on presentation of evidence of graduation from a school of optometry that requires at least three months actual attendance. In equity, these schools will be regarded temporarily as having maintained a satisfactory standard.

(*d*) Course of study for schools of optometry:

(1) FIRST YEAR.

First Term—Trigonometry, physics, theoretical optics, physiological optics and anatomy and physiology of the eye.

Second Term—Physics, theoretical optics, physiological optics, practical optics and theoretical optometry.

(2) SECOND YEAR.

Third Term—Theoretical optics, physiological optics, practical optics, theoretical optometry and pathological conditions of the eye.

Fourth Term—Theoretical optics, physiological optics, practical optics, theoretical optometry and practical optometry.

§416. *Subjects of State Examination.* The examination for a certificate to practice optometry shall consist of written tests covering the following clearly defined subjects:

(*a*) *Theoretical Optics.* The examination is restricted to the laws of reflection and refraction, as supplied to mirrors, prisms, lenses and optical instruments, usually described in the chapter on light in modern text books of physics, and in standard special treatises* on light.

(*b*) *Practical Optics.* The examination is confined to the construction, mounting and adjustment of ophthalmic lenses and prisms.

(*c*) *Physiological Optics.* The examination covers specifically the philosophy of the dioptric functions of the eye and of its anomalies and their correction by lenses.

(*d*) *Theoretical Optometry.* The examination includes the explanation of the various principles, methods and instruments used to detect and measure anomalies of the eye in general.

(*e*) *Practical Optometry.* The examination covers the use of mechanical appliances for making examinations of the eye and measurements of the powers of vision.

(*f*) *Anatomy and Physiology of the Eye.* The examination includes the anatomy and physiology of the eye and its pathological conditions.

(*g*) *First Examinations in Two or Three Subjects.* Questions in theoretical optics and pathological conditions of the eye will be given at the examination next following Jan. 1, 1910.

§417. *Special Rules.* So far as applicable the regents and department rules for their general academic examinations and their special rules for professional examinations will govern the conduct of the examinations in optometry.

*Like those by Edwin Edser, W. T. A. Emtage, R. T. Glazebrook, etc.

R. E. Graber, Brenham, Tex., Makes a General Assignment Under State Laws

BRENHAM, Tex., Dec. 9.—R. E. Graber, the local jeweler who, on Saturday, filed a deed of assignment for the benefit of creditors in the County Clerk's office, has liabilities of $19,808, while the exact value of his assets is not known. The deed of assignment names W. J. Graber as assignee and G. Giddings and W. W. Searcy as sureties to the sum of $500.

According to the schedules filed, the following are among the principal creditors: Mrs. P. Graber, note and interest, $9,262; Mrs. P. Graber, note and interest, $543; Mrs. Tautenhan, secured by Mrs. P. Graber, $535; Mrs. Jackson, secured by Mrs. P. Graber, $1,080; Miss O. Kruger, note and interest, $2,500; Giddings & Giddings, $570; Mrs. P. Graber, rent, $1,040; Jonas Koch, note, $1,254; Jonas Koch, note, $614; Gorham Co., $269; J. Florsheim Co., $167; Reiss Bros. & Co., $104; Simmons Hardware Co., $151; Dennison Mfg. Co., $196; D. Gruen & Son, $183; Hahn & Oppenheimer, $103; C. Mailander & Son, $200; L. T. Neyes estate, $310; International Silver Co., $435; Rainshine Umbrella Co., $103; Chandelee Sons & Co., Baltimore, $116; Johnston Optical Co., $72.

Mr. Graber has been in the jewelry business a long time. He was originally in business here, and later went to Fort Worth, where he sold out in 1900. In that city he bought out the business of W. C. Pfaffe, who failed in 1895. He resumed business in Brenham in the early part of 1907.

C. R. Turnpaugh Dies at Grand Rapids, Mich., from Acute Indigestion.

GRAND RAPIDS, Mich., Dec. 9.—C. R. Turnpaugh, a retail jeweler who has been conducting a business here for the past few weeks, died, Monday night, at the Morton House as a result of an attack of acute indigestion which followed a complication of diseases. He was taken ill shortly after he closed his store in the evening, and though medical attendance was summoned he passed away about 10 P. M.

Mr. Turnpaugh had been conducting a jewelry store in the Morton House block, and only last week was tried in the police court on the charge that he had not taken out a license. His case was on appeal in the Superior Court.

The deceased, who came from Detroit, was not known in this city. His wife had been with him until the day of his death, when she left to return to Detroit, to which city the remains will be sent.

Geo. W. Dillon & Son, Northwood, Ia., have erected a large clock in front of their store. The clock is illuminated at night by electricity.

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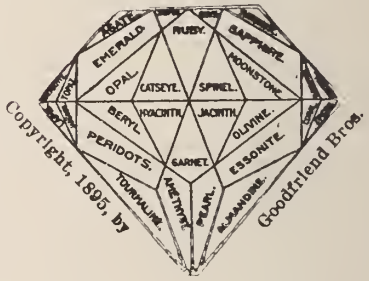
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Death of Philip H. Long.

NEWARK, Dec. 14.—Philip H. Long, president and senior member of the jewelry manufacturing concern known as Long & Koch Co., 14 Oliver St., died Wednesday night about 9 o'clock, after a nine days' illness of pneumonia. Mr. Long had been in robust health up to the time of contracting a heavy cold, which developed into pneumonia. His death came as a surprise to a host of friends in this city. He passed away at his home, 22 Osborne Terrace, in his 63d year. His widow, Emily A. Long, who is his only survivor, is prostrated with grief over her loss, and had to be attended by a physician.

The funeral was held from St. Columbia's Roman Catholic Church, Saturday morning at 9 o'clock, where a solemn high mass of requiem was offered. The interment was in the Cemetery of the Holy Sepulchre.

Mr. Long was born in Birmingham, England, and came to this country 35 years ago. A little more than 12 years ago he founded the jewelry firm of which he was the head up to the time of his death. Shortly after he took into partnership Julius Koch. The firm's factory was closed Thursday, Friday and Saturday.

The business of which the deceased was the head was incorporated under the laws of the State of New Jersey in 1896. He had been in business a long time. In 1887 he became a member of the firm of Dorrence & Long and later formed the present business.

Death of John H. Jones.

MONTREAL, Can., Dec. 9.—The death took place Sunday evening at the home of his son, 1002 St. Catherine St. W., of John H. Jones, aged 73 years. The deceased was formerly a prominent wholesale jeweler on McGill St.

Mr. Jones was born in Toronto in 1836, and came to Montreal 45 years ago. He was at the time with the Robt. Wilks Co. in Toronto, which had a branch in Montreal. On the death of Mr. Wilks through drowning in Toronto Bay, Mr. Jones took over this branch, retiring eight or 10 years ago.

Mr. Jones was connected with the Dominion Methodist Church from the time of his arrival in this city, and was for many years one of its trustees. He was also a Past Master of the Zetland Lodge, No. 12, A. F. & A. M., and at one time a president of the Irish Protestant Benevolent Society. The deceased is survived by four sons and three daughters. The funeral will take place on Wednesday afternoon.

John Losey, South Bend, Ind., Files Voluntary Bankruptcy Petition.

INDIANAPOLIS, Ind., Dec. 9.—A voluntary petition in bankruptcy was filed in the United States Court in this city, Dec. 7, by John Losey, a jeweler of South Bend. His schedules show assets of $311 and liabilities of $1,698.

Mr. Losey started in the jewelry business with his father at Plymouth, Ind., as a member of the firm of John R. Losey & Son, and later was a partner with D. F. Beach, under the style of Beach & Losey, at South Bend. This firm began in May, 1903, and he recently succeeded to the business. During the early part of 1907, he met with financial reverses and admitted his insolvency in July of that year, at which time he owed about $2,800. He settled with his creditors on a basis of 25 per cent. and resumed business.

Charges Against Herman Marschner Withdrawn in Court by Employer Who Caused His Arrest.

Herman Marschner, formerly a clerk in the employ of Oliver M. Farrand, a retail jeweler at 3 Maiden Lane, New York, who was arrested in Jersey City last October and brought to New York on the charge of having appropriated a quantity of his employer's jewelry to his own use, was arraigned in the Tombs Police Court last Friday and the charges against him were withdrawn.

Mr. Marschner has been under a bail bond for most of the time since his arrest. The examination has been postponed from time to time and has now been taken out of court.

Mr. Farrand said that he had not been notified that his former clerk had been discharged. He said that his lawyer told him that he did not think he had a case against Marschner.

Importations at the Port of New York.

Weeks Ended Dec. 7, 1907, and Dec. 5, 1908.

China, Glass and Earthen Ware:	1907.	1908.
China	$17,015	$30,081
Earthen ware	.....	12,147
Glass ware	32,822	17,654
Optical glass	3,471	616
Instruments:		
Musical	13,062	8,967
Optical	7,523	2,203
Philosophical	4,876	352
Jewelry, etc.:		
Jewelry	17,466	16,922
Precious stones	68,669	392,191
Watches	33,528	27,331
Metals, etc.:		
Bronzes	2,253	705
Cutlery	42,542	25,528
Dutch metal	.....	.....
Platina	48,461	20,610
Plated ware	.....	.....
Silverware	723	3,395
Miscellaneous:		
Alabaster ornaments	25	146
Amber	447	477
Beads	3,184	2,045
Clocks	8,197	5,380
Fans	5,971	2,816
Fancy goods	15,126	4,341
Ivory	55,065	39,475
Ivory, manufactures of	108	2,409
Marble, manufactures of	15,193	4,330
Statuary	8,339	3,346

T. J. Wyatt, Delta, Colo., Makes a General Assignment.

DELTA, Colo., Dec. 10.—T. J. Wyatt, a local jeweler, has made an assignment under State laws, and while a statement showing his assets and liabilities exactly was not made public, his debts for merchandise are not believed to be very large.

Mr. Wyatt came to Delta from Pueblo, Colo., the latter part of 1906, and had previously conducted busines in several other places, among them being Stockton, Kan., Kensington, Kan., and Franklin, Nebr.

John C. Brownell has gone from Hoosick to Brattleboro, N. Y.

Thieves Break in and Rob Camden, N. J., Jewelry Store, and Escape With Booty.

PHILADELPHIA, Pa., Dec. 11.—A daring robbery is reported from Camden, where thieves at an early hour yesterday morning forced an entrance into the jewelry store of S. M. Rubenstein & Co., 1031 Kaighn Ave., and carried off watches, jewelry and spectacles valued at over $700. The deed was committed in the full glare of the electric light.

Mr. Rubenstein, who occupies the house, and also has another store a few doors away, had taken the greatest precaution against thieves, and had electrical alarms on the front door, while the back windows were fastened with bolts and bars. The burglars evidently forced an entrance by way of the kitchen in the back, prying off one of the bars used to protect the door. Once in the store, they picked out all the valuable jewelry that had not been put in the safe, being careful to take away only the gold goods and leaving the cheaper articles. Among the articles taken were 10 trays of diamond rings and watches. They made no attempt to get the articles in the safe, and did not attempt to touch the cut glass and silver.

Mr. Rubensein and his family evidently slept soundly throughout the robbery, which was not discovered until the next morning.

Assets of Weiss & Weiss, Chicago, Sold at Auction Realize One-Seventh of Liabilities.

CHICAGO, Dec. 12.—The assets of Weiss & Weiss, bankrupt jewelry jobbers at 146 W. Madison St., were sold at auction, last week. The estate brought $2,450, but as the auctioneer had guaranteed to get $2,650 for it the latter figure will be realized.

The total liabilities amount to $18,432, divided among the following creditors: Leon Hirsch, $86; Wm. H. Colton, $111; Weiss Mfg. Co., $82; S. L. & Geo. H. Rogers Co., $30; Esser & Co., $79; Moore & Son, $108; Adolph Tanzer, $27; Wm. Luther & Co., $117; Van Duzen & Stokes Co., $119; S. Frackman, $150; Henry Lederer & Bro., $173; Frank E. Guild, $192; Castigleoni & Capuldi, $282; Williams & Payton, $292; Sweetland & Rohrbach, $123; Flint, Blood & Co., $228; Clark & Coombs, $269; Vincennes Novelty Co., $297; Geo. H. Steere & Co., $301; Zare White, $378; Oscar Gottlieb & Co., $348; Bonner & Co., $480; Lyons Mfg. Co., $509; Standard Chain Co., $517; A. Bushee & Co., $582; Chas. E. Hancock Co., $610; Wm. C. Greene & Co., $619; Dunn & Rodenberg, $689; Rhode Island Ring Co., $903; A. Peabody, $1,050; Fontneau & Cook Co., $1,633; Bonner Mfg. Co., $1,255; Herman Weitz, $2,250; A. H. Bliss & Co., $2,647; American Swiss Watch Co., $230; Sinnock & Sherri', $126.

A dispatch from Berlin, Monday, stated that the German Government had ordered the Governor of Southwest Africa to hereafter collect an export duty of $2.50 a carat on diamonds. The order grows out of the recent discovery of these stones on the surface ground in close proximity to Luederitz Bay.

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REMARKABLE, IRIDESCENT, BEAUTIFUL

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These remarkable stones exhibit a wonderful play of brilliant colors, ranging from light to cobalt blue, with flashes of violet, from delicate shades of green to peacock green and all shades of reds, merging into orange and yellow tints.

Black Opal is a worthy addition to the finest stock and jewelers will find it a welcome "Trade Magnet."

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Police Raid Jewelry Auction in New York on Charge That the Sale Is Not Legitimate.

An auction sale of jewelry which has been going on for some time past at 1157 Broadway, New York, in the store formerly occupied by Lindo Bros., was raided last Wednesday by Sergeants O'Connor and Mulrooney and several plain clothes men of Inspector McCluskey's staff. Six warrants had been issued, calling for the arrest of five men and a woman on the charge of operating a mock auction sale, which is a misdemeanor. The raid of the police resulted in the arrest of everybody for whom warrants had been issued except the woman.

Lindo Bros., retail jewelers, who formerly occupied the store, went into bankruptcy some time ago, after having been in business at that place for about 20 years. Their stock was sold at a receiver's sale and the lease was disposed of to another man, who, it is alleged, began conducting auctions on his own account. Several men besides the auctioneers were employed to bid up the prices of the goods, it is charged, to a price which represented at least their intrinsic value. While the auction has been going on the sign of the bankrupt jewelry firm was still allowed to remain over the door of the store.

The sale occasioned considerable talk among retail jewelers in that section of the city and as a result some of these jewelry dealers became suspicious of the sale, thinking that it was not being conducted on a strictly legitimate basis. They employed the firm of Hayes, Hirshfield & Wolf, of 115 Broadway, to investigate the matter. E. A. Sprague and C. L. Fuller, detectives, obtained positions as salesmen and for 10 days they worked obtaining information and collecting evidence which was laid before Magistrate Herman in the Jefferson Market Court, and which resulted in the issuance of the warrants. The police were notified and a raid carried out.

Those arrested were: Augustus Gates, John F. Turner, Charles Philipson, Emanuel Diamond and William Baker, the first two as being the auctioneers, the other three being charged with doing the bidding. The men were arraigned before Magistrate Herman, who held them in $500 bail for examination. Bail was furnished by Charles P. Goldsmith, manufacturing jeweler at 33 Gold St.

The police say that the men employed to bid up the price of the goods sometimes purchased as much as $1,000 worth of goods in a single day, bidding in goods for which the auctioneer could not obtain the price he desired. E. A. Sprague obtained his position through a letter of recommendation from an auctioneer which he presented to Augustus Gates. He was what is known as a "capper" and was given a card on which was a key-word "durchfleis," which enabled him to tell by glancing at the mark on the goods what their value was.

Abraham Lindo claims that the goods being sold at 1157 Broadway are from his stock. He added that he bid them in at the receiver's sale and is now selling them over again. He said that Charles P. Goldsmith is not associated with him in the enterprise, which, he claims, is being conducted on legitimate lines.

Following the raiding of the store at 1157 Broadway other concerns which are conducting auctions and which are under suspicion, have been under the eye of the authorities, but at these places business has been dull and no evidence of "rigging up" on sales has been obtained.

Plucky Girl Thwarts Thief Who Tried to Rob Cleveland, O., Jewelry Store.

CLEVELAND, O., Dec. 9.—By her unusual bravery and pluck, Josephine Case, a 19-year-old girl, yesterday frustrated an attempt to rob the jewelry store of Rowland Russell, 3339 St. Clair Ave., but in doing so received wounds on the head with a hatchet at the hands of the robber and also a severe choking. The robber escaped, but left behind the tray of diamonds which he had attempted to steal.

The man called Monday at the Russell store while the proprietor was at lunch and Miss Case was alone. He asked to see some diamonds on display in the window and finally picked out one, but Miss Case refused to sell it to him until Mr. Russell's return. The man left the store, after asking the girl when Mr. Russell generally returned from his lunch, and said that he would be there the next day.

Shortly after the jeweler had left the store yesterday the robber entered and asked to see the same tray of diamonds which he had inspected on his previous visit. Miss Case was suspicious and allowed him to see only one article at a time, and finally refused to show him any more. Suddenly, as her back was turned, he tried to get behind the counter, whereupon Miss Case started to ring an alarm. As she did so she felt a heavy blow on the back of her skull, and, reeling, turned to face the man, who held a heavy hatchet in his hand, with which he proceeded to strike her again and again. Throwing her on the floor, he started to choke her and then attempted to go behind the counter and get the tray of diamonds.

The woman's screams, however, evidently frightened the thief, and he suddenly dropped the hatchet, his hat and overcoat on the floor and ran out the front door, dodged the crowd and escaped.

Miss Case was taken to her home in a carriage and a surgeon was called to attend to her injuries.

U. G. Harmon, Lansford, N. Dak., Goes Into Voluntary Bankruptcy.

LANSFORD, N. Dak., Dec. 10.—U. G. Harmon, who conducted a retail jewelry and undertaking business in this town, has filed a voluntary petition in bankruptcy in the the United States Court, and, according to the schedules, his assets exceed his liabilities, the former being believed to be about $3,327 and the latter being placed at $1,624, of which, however, but a small part is merchandise, some of it being encumbered real estate.

Mr. Harmon has been in bad shape financially for some time and his creditors have been pressing him, several claims being in the attorney's hands for collection. He was formerly in Brandon, Ia., but had conducted the jewelry and undertaking establishment in Lansford since 1903.

Government Departments Solicit Bids to Supply Various Articles.

WASHINGTON, D. C., Dec. 9.—The Purchasing Agent of the Isthmian Canal Commission is inviting proposals until Dec. 21 for the following items:

1,000 each steel dinner knives and forks, white bone handles.

Six eight-day marine clocks, seven-jewel lever escapement, polished brass cases.

12 nickel alarm clocks, four-inch dial.

12 eight-day clocks, 12 by 12 inch face, regulator pattern.

On Dec. 28 bids will be received for 12 office wall clocks, 12-inch face, regulator pattern.

WASHINGTON, D. C., Dec. 10.—The Bureau of Supplies and Accounts for the Navy Department is inviting proposals until Dec. 29 for the following items:

7,000 knives, 9⅜ inches long by 13/16 inch wide, to weigh 35 ounces to the dozen, to be of solid steel, blank polished.

7,000 forks, "Windsor" pattern, entirely plain, 7 5/16 inches long by 1 inch wide, to weigh 22 ounces to the dozen.

7,000 spoons, "Windsor" pattern, entirely plain, 8 3/16 inches long by 1¾ inches wide at the bowl, 23 ounces to the dozen.

The forks and spoons are to contain not less than 18 per cent. nickel and be highly polished and finished. One-half of each of the foregoing items is to be furnished within 50 days after the date of contract, and the remainder between May 1 and May 15.

Joseph Rosenberg, Detroit, Mich., Files a Trust Mortgage.

DETROIT, Mich., Dec. 12.—Joseph Rosenberg, a wholesale jeweler at 29 Monroe Ave., has filed a trust mortgage for the benefit of his creditors, naming as trustee, J. D. Jerome, of this city. The assets and liabilities are not stated, though it is expected that his indebtedness is quite heavy. Whether or not the trust mortgage will be allowed to stand or the estate put in bankruptcy is doubtful at the present time, the action of Mr. Rosenberg being sufficient to compel an adjudication in bankruptcy, provided creditors wish to bring it.

The business was started early in 1897 by E. H. Rosenberg, whose stock was sold out under a chattel mortgage to Henry Rosen, his father-in-law in July, 1901. The stock was bought in by the mortgagee and sold the same day to Joseph Rosenberg, who has conducted it ever since.

Market Prices for Silver Bars.

The following are the quotations of silver bars in London and New York, as reported by Zimmermann & Forshay:

	London.	*New York selling price, .999 Basis.*
Dec. 8	22 5-16d.	$.50⅜
" 9	22 5-8d.	.51
" 10	22 3-4d.	.51¼
" 11	22 7-16d.	.50⅝
" 12	22 1-2d.	.50¾
" 14	22 1-2d.	.50¾

W. W. Rudisill, Altoona, Pa., has been elected a representative to the Imperial Council, Ancient Arabic Order Nobles of the Mystic Shrine, which meets in Louisville, Ky., next year.



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Tickle His Toes and See Him Smile

I am the God of Happiness,
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LAPIDARIES. PRECIOUS STONES
GEMS in Unique Cuttings

Buffalo, N. Y.

The Buffalo Public Library has added to its list of books a comprehensive work on the manufacture of glass.

The Still Alarm Co., of Buffalo, to operate burglar and fire alarm clocks, has been incorporated with a capital of $10,000 by Andrew Langdon, Robert W. Chapin and Robert R. Nefford, all of Buffalo.

Charged with having received a quantity of cut glass, silverware, cutlery and other goods alleged to have been stolen from cars on the Lake Shore Railroad, two employes of that road were recently arrested here.

Gustav A. Frisch, of Frisch Bros., 443 Genesee St., who is a first lieutenant in the 65th Regiment, has been detailed by Gen. Samuel M. Welch to organize Company K of that regiment. Twenty men have already been recruited.

The stock of the bankrupt Plarr Mfg. Co., of this city, was recently sold at auction by C. U. Carruth, trustee, to Charles M. Plarr, a member of the concern, for $147. The stock consisted of watch chains, plated pins and fobs. It is said that after the expenses in connection with the case are paid there will be little left for the creditors.

The following jewelers recently visited the Buffalo market: C. G. Brown, Lockport; D. A. McCue, Athens, Pa.; E. E. Clancy, Niagara Falls; Mr. Jones, Springville; C. L. Harris, Brocton; C. F. Hurd, Medina; E. R. Muller, Batavia; F. J. Wemett, Livonia Station; S. S. Prentiss, Lockport; F. D. Kelsey, East Aurora; W. M. Pinney, Arcade; B. Briggs, Oakfield.

Samuel Salmeson, or Samuelson, who was recently convicted in connection with obtaining two rings and a locket from Simon Cohen, a Buffalo jeweler, is still a prisoner in this city. After he has completed his term, near the end of this month, Salmeson, it is said, will be taken to Columbus, O., to face another charge, resulting from previous operations in the jewelry trade.

Claiming he advertised that for a cash consideration he would furnish the public with birth and lucky stones and other matter, the postoffice authorities have issued a fraud order against John F. Kingman, of Buffalo. He has also been denied the use of the mails. Kingman, according to the local authorities, claimed that he was a successful astrologer. To those who would answer his advertisements the man, it is said, would send among other things a certificate, which, when returned with $1, would entitle the lucky holder to birth and lucky stones and other material. Kingman is now said to have left the city.

A well-dressed man, recently, swindled Harry Jacobson, a jeweler at 597 Main St. The man, for whom the Buffalo police are hunting, visited Jacobson's store and said he wanted to buy a clock. One costing $3 was shown the stranger, who made a careful examination of the timepiece and finally decided to make the purchase. He tendered a $50 bill, but Mr. Jacobson found that he had only $40 in change. The swindler took up the jeweler's roll of bills and counted them. He then handed back to Mr. Jacobson the roll, apparently intact. The stranger then took his $50 bill again and said he was going out to get change. He also took the clock with him. After the visitor had left the store the jeweler noticed that $10 of his $40 was missing. Jacobson told his story to the police of the Pearl St. police station.

Secretary Schutt has announced that the next meeting of the Retail Jewelers' Association of Buffalo will be held on the evening of the second Friday of January. A feature of the session will be the nomination of officers for 1909. About two-thirds of the number of retail jewelers in this city have already joined the organization, and it is expected that by the end of next month the entire retail trade will have been represented in the membership. At the last meeting this month several questions of interest to the members were discussed. Despite the fact that the present holiday season is a very busy time for the jewelers, the attendance at the December session was excellent.

Pacific Northwest.

Mr. Vincent's new store has just been opened at 142 5th St., between Alder and Morrison Sts., Portland, Ore.

L. L. Berens, Bellingham, Wash., has secured the contract to furnish the class pins to the graduates of Normal College.

The Louis W. Bruce Co., Portland, Ore., now has its store in shape at 293 Morrison St., and is ready for business. The interior decorations are complete, but temporary wall and show cases are installed, and these will be removed as soon as the holiday season is at an end. Mr. Bruce has just returned from the east with a complete stock.

The watchmaking, engraving and optical school that has been operating for some time at 1426 Fourth Ave., Seattle, Wash., under the management of V. G. Patterson, has notified its pupils that it will not be able to continue the instruction, and that at the present time the money paid in advance for tuition could not be returned. Some of the boys state that they made their half-year advance payments as late as November, and demand satisfaction for their claims. "It is simply a case of our not being able to carry on the enterprise," said President Patterson. "We have not made any progress during the past six months and have become financially embarrassed. If the available assets are enough to liquidate the outstanding claims they will be paid in full; if not, then our creditors must take their chances. When we accepted tuition fees in advance we did not believe our affairs would so soon become desperate, although we were aware of the fact that we were not in a flourishing condition. Let the pupils present their claims in the ordinary way." It is the intention of the boys, according to one of their number, to pool their claims and hire an attorney to look out for their interests. N. S. Hanson, secretary of the company, retired from active duties, several months ago, and took up other employment, as there was no money in the treasury with which to pay his salary.

The entire stock of jewelry, etc., in the store of the late William Swank, Somerset, Pa., is being sold at auction in order to close out the business by Jan. 1 next.

Pawnbroker Who Defied Court Loses Fight Against Being Committed for Contempt.

Justice McCall, in a special term of the New York Supreme Court, has, in a decision just rendered, sustained the action of Judge Mulqueen in the Court of General Sessions in committing David Cameron, a pawnbroker's clerk, for contempt of court.

Cameron, who is employed by Robert Simpson & Co., pawnbrokers of W. 42d St., was recently directed to exhibit before Judge Mulqueen a diamond said to have been stolen by a man named Louis J. Harris from Rudolph Noel & Co., with whom Harris had been at one time employed. Harris had previously offered a plea of guilty of stealing some diamonds from the Noel concern. Cameron refused to comply with the court's order to exhibit the diamond in question, which, it was said, was not one of the diamonds mentioned in the indictment against Harris.

Judge Mulqueen promptly committed Cameron to the Tombs prison for contempt of court. The prisoner's attorney obtained a writ of habeas corpus and Cameron was paroled in his lawyer's custody pending the determination of the habeas corpus proceedings.

In deciding the case Justice McCall says:

It does not matter in this case whether Mr. Cameron was personally served with a subpoena or not, or whether the process of the court that was issued was directed against him or not. The fact remains that he came to the court room because of the issuance of that subpoena and brought into the presence of the judge the property that the court demanded in its process should be produced, and openly proclaimed that he had same. It may or may not be the specific property mentioned in the indictment, to the larceny of which the prisoner had pleaded guilty. That, in my judgment, is of no moment except as it emphasizes the imprudent conduct of the petitioner herein, when it is seen that by his refusal to obey the court's order he thus prevented the court from ascertaining that fact. Irrespective of what may have been the court's ultimate intention in regard to the disposition of the property produced, without regard as to what the record reveals as to what he might have done at the conclusion of the hearing, admitting the serious and grave question that will be attendant when the proposition is squarely presented as to the validity or soundness of the statute that attempts to clothe a criminal court with the summary disposition of property no matter what claimed rights of parties may be asserted, it is sufficient for the disposition of this writ to say that these features need not be considered on this application. The petitioner was contumacious in his refusal to obey the order of the court when he was directed to exhibit the property for inspection, and there was nothing left to do but make him realize that such conduct will not be tolerated.

Merchants of southern Illinois have perfected plans for the running down of burglars and store robbers. For many months burglaries have been taking place over the southern part of the State and in almost every case the robbers have escaped detection and arrest. The movement took form Dec. 5, when the merchants of Duquoris, Ava, Murphysboro and Vergennes met and offered various rewards for the capture of burglars, and several prizes to officers in the different cities for preventing store robberies. A sum of $5,000 was pledged for immediate use, and an additional fund will be raised during this week when a committee visits the towns in the Egyptian part of the State.

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Our sample cases contain many new ideas in high grade gold filled Chains, Fobs and Bracelets.

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TRADE CONDITIONS.

The holiday trade is on with a great big rush which promises a surprisingly good business for the fag end of a year which has been disappointing to business men. The holiday trade began earlier this year than last and now all stores are preparing themselves for the great 11th hour rush. Even by the most careful the opinion is expressed that the last week will be almost record breaking. All now feel that general business conditions are improving so fast that from now on the business will be such as to make stock taking after Jan. 1 a a little less tedious. No regular hours are observed by either wholesaler, jobber, manufacturer or retailer. The carnivals being held in various sections of the city by merchants have had the effect of drawing nightly large crowds, and have been such an impetus to business that it is likely that every year carnivals will be held at holiday season.

O. B. Hull, Washington, N. J., stopped off here, last week, while returning from a business trip to New York.

M. C. Porter, formerly a watchmaker of Woodbury, N. J., accepted a position, last week, with Ivan Jensen & Co., Riverside, N. J.

Emil Bracher has recovered so far from his recent attack of rheumatism as to be able, last week, to take a business trip to State towns.

Harry Asquith, 564 Chew St., Germantown, is receiving the felicitations of his friends in the trade upon the arrival of a bouncing heir.

The first meeting of the creditors of Louis Elmer Sanborn, bankrupt jeweler, was held, yesterday, before the referee, Joseph Mellors.

H. Lippman, 5205 Haverford Ave., has been made a member of the committee of West Philadelphia merchants who plan a carnival for next week.

The son of Julius Scherr, watchmaker, 5th St. above Somerset St., was painfully injured, last week, by being run over by a trolley car. He will recover.

Robert J. Beitel, a member of the firm of J. C. Beitel & Son, Catasauqua, Pa., is being congratulated upon the arrival at his home, last week, of an infant son.

Samuel Eisenberg, watchmaker for M. Sickles & Sons, is receiving the condolences of his friends in the trade upon the recent death of his wife, after a short illness.

Ellis Farrows, formerly watchmaker for Wilson Steckel, Bangor, Pa., is reported to have resigned his position with a view of establishing himself in the optical business in Bangor.

Charles Dollner, a jewelry salesman, who was arrested on the complaint of Elizabeth Thompson, a 13-year-old girl, was acquitted of the charge in the Criminal Court in Norristown, last week.

Harry Thomas, Wilmington, Del., was a visitor to this city with his family, last week, and spent much time in Christmas shopping, as well as buying stock for the Christmas trade for his own store.

The jewelry shop of Samuel Clothier on the second floor of 1200 Arch St. was entered by a sneak thief, last week, and $100 worth of jewelry stolen, besides Mr. Clothier's coat, in which was $137 in cash.

The stock and fixtures of the store of Frederick Goldman, bankrupt jeweler, 1125 Columbia Ave., are to be sold, to-morrow (Thursday), at public auction by order of Elias Weinmann, receiver, by Freeman & Sons, auctioneers.

The first gold watch ever owned by Charles Dickens, the great English novelist, was exhibited here, last week, by E. S. Williamson, Toronto, who lectured at a meeting of the Dickens Fellowship at the New Century Drawing Rooms.

John R. and Charles Hamer, 2323 Frankford Ave., have received the congratulations of the trade as well as other merchants of that section of the city upon the displays made, recently, by them when a carnival was held along Frankford Ave.

R. T. Ferguson and E. S. Radley, two prominent jewelers of the northeastern section of the city have been especially active in promoting the carnival of the retail merchants in that section. Their stores have been handsomely decorated, and they have offered valuable prizes.

Henry Bolte, of 926 Atlantic Ave., Atlantic City, N. J., held the formal opening of his remodeled and extended store, last week. Mr. Bolte was in the city to put in a stock for the Christmas trade. He was only recently elected to Councils in Atlantic City. Mr. Bolte declares that business at the shore is excellent.

Accused of stealing a diamond stick pin valued at $75 from Harry Cain, a jeweler, at 2924 Ridge Ave., Edward Harrison, aged 30 years, who said he had no home, was held in $800 bail by Magistrate Beaton, at the Central Station, last week. Cain testified that on Nov. 13 the prisoner entered his store and asked to be shown some stick pins. It was after he had left the place, Cain says, that he discovered his loss.

Harry Davis, a retail jeweler at 5139 Market St., West Philadelphia, is heading a movement for a carnival of the storekeepers along Market St. west of 40th St. and past the 52d St. station of the "L" road, to begin this week. Mr. Davis has already received such assurances as warrant him in declaring that the carnival will be a fact, and that the merchants of that section will make a showing which will be entirely creditable.

Maxwell & Berlet, 13th and Walnut Sts., were the victims, last week, of the old, familiar pennyweight game. Two dapper youths entered the store, presumably to buy a diamond. They left without purchasing one, but took a genuine stone worth $90 and left in its place an imitation one worth about 30 cents. Efforts to locate the youths have been unavailing. The police have issued a special warning to jewelers to watch for crooks during the holiday rush.

The local trade has been alarmed by the reports from Toronto, Canada, that T. Zurbrugg, president of the Philadelphia Watch Case Co., Riverside, N. J., and of the Keystone Watch Case Co., as well as interested in many other watch and watch case companies, has been stricken with paralysis. No man in the trade is better known than Mr. Zurbrugg. He is a member of the Jewelers' Club, the Manufacturers' Club and the Union League. Mrs. Zurbrugg has left to go to her husband's bedside.

Just as her husband, a jewelry salesman, departed on a trip, Friday last, Mrs. Charles Williams, 2806 Oram St., attempted to commit suicide by taking poison. Her husband was already on his way. He wrote to his daughter, urging her to reassure his wife that he was not at all vindictive, and had forgotten the little quarrel. He said he would soon return. Mrs. Williams, after being relieved of the poison she had swallowed, was placed under arrest and sentenced to 10 days in the county jail for attempting to take her life. Efforts are being made to locate Mr. Williams. It is not known by which jewelry house he is employed.

Among the out-of-town retailers buying of local wholesalers, last week, for the holiday trade were the following: J. W. Clark, Bristol, Pa.; David Krause, North Wales, Pa.; John MacPherson, Mauch Chunk, Pa.; Henry Bolte and R. T. Chapman, Atlantic City, N. J.; Ivan Jensen, Riverside, N. J.; E. K. Bean, Lansdale, Pa.; Frank Kline, Spring City, Pa.; S. W. Hart, Kennett Square, Pa.; Joseph Shuler, Norristown, Pa.; E. Allez, Millville, N. J.; W. E. Miller, Palmyra, N. J.; E. W. Carter, Glassboro, N. J.; H. B. MacFarland, Downington, Pa.; E. D. Oliver, Burlington, N. J.; E. P. Ledos, of the Ledos Mfg. Co., Newark, N. J.; Walter L. Thomas, Wilmington, Del.; L. Rockwell, of the Poole Silver Co.

Albert Hoffman and Morris Glackens, employes of Riggs & Bro., 310 Market St., were nearly asphyxiated by gas, Friday last, at the establishment. Both reported early for work and smelled gas. They went separately into the cellar to investigate, and were overcome before they could manage to get upstairs. Other employes arriving later also sought to investigate from whence came the gas and found the bodies of Hoffman and Glackens. They were sent at once to a hospital and revived. The escaping gas was found to have been caused by a "sprung" leak in a gas main along the Market St. subway. This trouble has been experienced by many business houses ever since the subway has started to settle.

Charles Rees, aged 65 years, died, last week, at his home in Olney. He was a retired retail jeweler, widely known in the trade and much esteemed, and had been in business in this city continuously for 40 years. On account of ill-health he retired about a year ago, after having successfully conducted a retail store for many years at 142 W. Dauphin St. This store is now conducted by E. Jaschiek, a retail jeweler. Mr. Rees in his career had won many friends. He had been employed earlier in life by some of the leading retailers of his day, and was regarded as a thoroughly experienced and skilful watchmaker. Mr. Rees was stricken with paralysis about a year ago. This eventually led to his demise. He was a director of St. Vincent's Orphan Asylum and president of the Fairmount Building and Loan Association.

B. H. Wolff, of the Bee Hive, Hillsboro, O., has decided to retire from the wholesale jewelry business, and is disposing of his stock at auction.

F. H. Hauer & Bro., Chattanooga, Tenn., have leased the entire building at 913 Market St., at that place, where they will have more space and better facilities for their increasing business. The new quarters have been entirely renovated and equipped with new fixtures and furnishings.

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THE HOROLOGICAL REVIEW.
THE JEWELERS' WEEKLY.
THE JEWELERS REVIEW

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The Diamond Syndicate Reorganized.

WORD was received from London, Saturday, to the effect that the Diamond Syndicate, which controls the output of rough of the De Beers Consolidated Mines, Ltd., was about to be reorganized and strengthened. Some of the old members have, it is said, withdrawn, and there is a chance of new members coming in when the reorganization takes place about the first of January. At the present writing nothing of a definite character has been made public beyond the fact that Sir Julius Wernher and S. B. Joel will be the managing directors of the Syndicate hereafter, and Wernher, Beit & Co., Barnato Bros. and Dunkels, Rosenthal & Co. are among the old firms that will remain.

It is rumored that the reorganization of the Syndicate may mean a closer identity of interests between the De Beers and the Premier Mining companies in the marketing of the output, and if this be true there should be satisfaction in the jewelry trade, owing to the fact that it will put an end to the work of those sensational newsmongers who regularly turn out stories for the yellow journals upon "a proposed fight between the De Beers and Premier interests." The strengthening of the Diamond Syndicate, together with the general firmness of the market, the increase in demand for rough as well as the increase in the price of cut diamonds should again tend to emphasize the importance of diamonds as an investment with the buying public and help to put this trade back into its old prosperous condition.

Courts' Jurisdiction as to Stolen Property.

THE members of the trade who have been following the legal fight between the representative of a prominent pawnbroker of New York and a judge of the Court of General Sessions, who committed him to jail for contempt of court when he did not produce a diamond pledged with his firm, which was alleged to have been stolen, will read with interest the account on another page giving the decision of the Supreme Court refusing to release the pawnbroker in habeas corpus proceedings, and sustaining the other judge's commitment. Unfortunately the habeas corpus proceedings are decided wholly upon the question as to whether the pawnbroker committed a contempt of court in refusing to obey the order to produce the diamond, and do not take up in any way the question of the power of the court to put the alleged stolen article into evidence or turn it over to the complainant in the action, which was a point of vital interest, inasmuch as the prisoner had pleaded guilty and the refusal by the pawnbroker to produce the stone was to protect his rights and keep the court from turning the same over to the complainant.

The decision in the habeas corpus proceeding holds that the conduct of the pawnbroker was contumacious in his refusal to obey the order of the court irrespective to what may have been the court's ultimate intention in regard to the disposition of the property and without regard as to what might have been done at the conclusion of the hearing. It is certain that the case will be appealed, but whatever the outcome the decision will be of importance to the trade, even if it only settles the points as to how far the holder of stolen property may go in refusing to bring the same into court.

Perfunctory advertising has its value, but the real live advertising that talks to buyers as you would talk to a customer in your office, is sure to bring results.

Have Scientific Sapphires Been Made.

FOR some time past dispatches from Paris to the daily press of this country have announced the claims of another scientist, who believes he has made scientific sapphires, though but little information of a technical character was given in the reports. A letter published in a New York daily paper last week, which had been sent from Paris some time ago, gives a little more information than the previous reports, and states that the so-called discovery of the method to produce sapphires artificially, which was presented to the French Academy of Sciences by Prof. La Croix, referred to the work of a young chemist, Louis Paris, who had produced stones of a beautiful blue color that greatly resembled the sapphire, if it did not simulate it in every way. Paris' method, according to this dispatch, differed from previous attempts to produce a sapphire in the laboratory in the way in which he introduced the coloring matter into the melted corundum. According to the reports Paris fixes the color by mixing the cobalt with a very small quantity of lime and magnesia, the lime evaporating in the process of melting, leaving a beautiful blue hue.

Unfortunately for those who have hoped that a gem with all the sapphire properties would be made in the laboratory, the report ends with a sentence which practically nullifies the importance of all that had gone before, as it states that 20 of these artificial stones "were placed in a bowl with five genuine sapphires and submitted to experts, several of whom were unable to detect the difference *until a microscope was brought into service.*" (The italics are our own.) We very much fear that if this much-heralded process produces stones so little different from the sapphire that they can be detected with the ordinary microscope very little headway has been made; in fact, it is probable that no improvement has been made over the stones which have been on this market for more than a year, and which resemble the sapphire in color, specific gravity and other qualities, though they mostly differ from it in hardness and in a lack of dichroic properties.

Of course, it may be possible that a stone has been produced that as nearly resembles the sapphire in all its properties as the so-called scientific ruby resembles the more precious red member of the corundum

BESIEGED *by crowds of* Holiday Buyers!



This is a condition which is now confronting many jewelers.

Many of these buyers are calling for certain grades of diamonds and diamond jewelry which you may be temporarily out of or don't regularly carry in stock.

You make or lose sales according to whether you can or can not supply the goods quickly.

We can send *any* assortment on memorandum *at once.* This is the time to put us to the test.

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group, but there is nothing in the reports, so far as published, that indicate that any such progress has been made.

Right here it is well to call to the attention of the trade in general that, in speaking of scientific precious stones, either among themselves or with their customers, it is wise to treat the subject purely as one relating to *imitations* of gems, as the scientific rubies and so-called scientific sapphires now on the market are made of nothing more than a corundum glass; while crystalline in its transparent qualities, it has never been a crystal, even in the laboratory, has no planes of cleavage, but has been simply cut from a glasslike mass in which corundum has been used instead of silica and sodium.



H. G. Brant recently opened a store in East St., San Francisco, Cal.

R. H. Doll has started in business at 225 Kearny St., San Francisco, Cal.

R. Simpson has just commenced business in Castro St., San Francisco, Cal.

L. C. Sawin, Los Angeles, Cal., will soon open optical parlors in Riverside, Cal.

J. K. Mayes recently opened a retail jewelry establishment on Carolina Ave., Chester, O.

Fargo & Harger have opened a jewelry store in the American Express building at Ripon, Wis.

H. B. Dorris has opened a retail jewelry establishment at 407 Royal Guard building, Detroit, Mich.

Dan Hutchins, a well known orchestra leader of Lodi, Cal., and a jeweler of wide experience, is opening a new jewelry store in Cazenovia, Wis.

The Northwestern Jewelry Co. has engaged in the repairing business in the Northwestern building, 324 Hennepin Ave., Minneapolis, Minn.

The Mt. Vernon Jewelry Co., Mt. Vernon, Ill., has been incorporated with a capital of $15,000. The incorporators are: W. C. Arthurs, R. K. Weber and Owen Harvey.

W. J. Brown has opened a store at the southwest corner of Woodward Ave. and Congress St., Detroit, Mich. Mr. Brown formerly conducted a drug store in Detroit.

The Parisian Jewelry Co. has recently been incorporated under the laws of Rhode Island, with a capital stock of $10,000, to manufacture jewelry, combs, findings and novelties at Cranston. The incorporators are: Isaac D. Huling, Philip P. Bernstein and Arthur L. Smith.

Damage amounting to $100 was done to the establishment of Robert W. King, 2419 Atlantic Ave., Atlantic City, N. J., recently, by fire.

New York Notes.

Phares S. Monoghan, a Columbus, O., jeweler, is visiting friends in this city.

John Thornton, representing Hayden W. Wheeler & Co., was in Freeport, Ill., last week.

John E. Tweedy, of Cleever, Tweedy & Co., North Attleboro, is visiting Brooklyn relatives.

James E. Blake, of J. E. Blake Co., Attleboro, Mass., was at the New York office, last week.

William B. Peckham, of J. H. Peckham & Co., is at the factory in Attleboro, Mass., this week.

The firm of Macbert & Reiss has been dissolved, C. E. Reiss continuing the business alone.

David Mayer, 14 Maiden Lane, sails today on the *Lusitania* for the European diamond markets.

Emil Pick, Chicago representative for Hammel, Riglander & Co., 49 Maiden Lane, is in the city, this week.

The jewelry stock of J. Reichgott, 1962 Third Ave., was slightly damaged by a fire, on Monday, of last week.

Harry Booth, local representative of Sturtevant & Whiting, is at the factory, this week, getting a new line of samples.

Robert Clampitt, southern representative for C. Ray Randall & Co., stopped in this city, last week, en route for the factory.

Chas. C. Mendelson has been appointed receiver in bankruptcy for Milton Weintraub, dealer in art brass goods at 177 Grand St.

G. Percy Clap, of the Daggett & Clap Co., 7 Maiden Lane, has returned to this city after an extended stay at the factory in Attleboro.

Clarence Lauer, Chicago representative for the Sterling Cut Glass Co., was married to Miss Katzenberger at the St. Regis Hotel, last week.

William N. Dickinson, a stationer, died, last week, at his home at 316 Warren St., Brooklyn. He was for 11 years associated with Tiffany & Co.

Russell A. Talbot, for many years with Joseph Fahys & Co., will, after Jan. 1, be connected with the Alvin Mfg. Co., and will represent that concern in the jobbing trade.

The first meeting of creditors of Samuel Weintraub, who has been adjudicated a bankrupt, will be held at the office of Referee McGraeme Coxe, 50 Church St., Dec. 23, at 11 A. M.

The Val Bergen Cut Glass Co., Montclair, has been incorporated to manufacture cut glass and glassware of all kinds, with a capital of $25,000. The incorporators are Val Bergen, Meriden, Conn.; Warren H. Dunn, Arlington, N. J.; Blanton C. Welsh, Montclair, N. J.

At the regular monthly meeting of the directors of the Jewelers Board of Trade, held Thursday, the following firms were unanimously elected to membership in the board: American Optical Co., Southbridge, Mass.; F. Baumeister, New York; Castiglioni Co., Providence, R. I.; Levinson & Friedlander, New York.

Stern Bros. & Co. have added 6,500 square feet to their factory floor space at 33 Gold St., and have opened a plant where they will manufacture a full line of 10-karat one-piece collar buttons. They have the factory fully equipped with machinery, and expect to be able to offer their buttons to the jobbing trade about May 1.

The Jewelers Board of Trade has notified its members that the sale of the stock and fixtures of P. J. Koke, Grand Rapids, Mich., which was held Dec. 3, realized $5,640, and that the accounts were bid in by the bankrupt for $200, but as to the latter, they have been notified by the attorneys that the court will probably not ratify the sale on the ground that the bid is insufficient. The liabilities amount to about $21,000.

Adolphe Adler, president of the Federation Internationale des bourses du Commerce de Diamonds, Perles et Pierres Precieuses, who has been in this country since the first of the month visiting the prominent members of the diamond trade of New York in the interest of the Federation, returns to Europe this week, sailing to-day on the *Lusitania*. Mr. Adler, who is president of the Diamond Club of Antwerp, is also a member of the Superior Council of Industry and Commerce of his city, and has long been a prominent figure in the diamond trade of the Continent. He made a special visit to the offices of THE CIRCULAR-WEEKLY last week to pay his respects to the management, as well as to arrange to keep the jewelers of this country, through THE CIRCULAR-WEEKLY, in touch with the proceedings of the Federation.

At a recent meeting of the Jewelers 24-Karat Club, of New York City, it was decided to discontinue the dining rooms of the club, which have been maintained for some time past in Maiden Lane, and establish permanent meeting quarters in the Silversmiths building, 15 Maiden Lane. It is expected that the room will be ready this week, and the first meeting to be held in the new quarters will be the annual meeting of the club on Dec. 28. Preparations are well under way for the annual dinner to be held at Delmonico's on Jan. 22, and present indications point toward a larger attendance than ever before. The speakers' committee of the club are in Washington this week, and expect to secure one or two speakers from the upper or lower houses of Congress. The Chinese Ambassador and his secretaries are expected to be present at the banquet. The organization will probably decide to increase its active membership, as there is now a long list of applicants. When news of the death of Rear-Admiral Joseph B. Coghlan was received last week, the board of directors of the club arranged to send a suitable floral offering to the bier of the deceased, who was an honorary member of the club.

The Merchants' Association of New York has received advice that, following the action taken last season for the first time, the Rock Island-Frisco System has authorized merchants' rates to this city for the Spring, 1909, from all points reached by its lines. The special rate will be a fare and one-half for the round trip. It will be in effect on Jan. 16 to 19, inclusive; Jan. 30 to Feb. 2, inclusive; Feb. 11 to 14, inclusive; Feb. 25 to 28, inclusive, with a 30-day return limit. The action of the Rock Island-Frisco System is most important to New York. It will open up the territory of the Western Passenger Association—that vast section west of the Mississippi River out to Denver, north of St. Louis and Chicago—and the southwestern excursion bureau jurisdiction—the States of Texas, Oklahoma, Louisiana, Arkansas, and that part of Missouri south of the Missouri river. It is probable that the other railroads in the territories named will also authorize the same rate to meet the competition.

Jacques A. Halmans, a retail jeweler whose place of business is at 561 Broadway, Brooklyn, called at the office of THE CIRCULAR-WEEKLY, last week, with a letter which he had received from a cousin named B. Blik, a diamond cutter and merchant at Amsterdam. The letter stated that Mr. Blik went to Paris some time ago, and there met a man by the name of Wiener and sold to him diamonds to the amount of 11,500 francs, taking in payment a check for that amount. When the check was presented at a bank in Paris Mr. Blik says he was told that there was no money there to that account. The letter goes on to say that the Amsterdam diamond cutter then went to the home of his recent customer and learned that the man had gone to London en route for America, and that he had left his family with a brother in Paris. Mr. Blik in his letter said that this brother offered to straighten out the matter by paying 2,000 francs and the balance in notes, and that when the diamond cutter had decided to accept this proposition the brother disappeared. Mr. Blik reported the matter to the Paris police, and now wishes to warn the trade in the United States against dealings with either of these men, should they present themselves.

Among the recent accessions at the Metropolitan Museum of Art are a collection of antiquities acquired in the work of excavation in Egypt being carried on by the museum; 269 cases of these Egyptian treasures have been brought to the museum. Among other accessions received during the month are: Sculpture, bronzes and smaller objects (91 pieces) (purchase); terra cotta tile, 16th century, and 217 tiles, 16th to 18th century, Dutch (gift of W. R. Valentiner); collection of 523 ancient coins, of various countries and periods (purchase); bronze medal of Charles William Eliot, president of Harvard University, 1907, by Leon Deschamps (gift of Henry Walters); bronze mirror with sphinxes and arabesques, Arabic, 13th century (gift of W. R. Valentiner); bronze plaquette, North Italian, 16th century (gift of A. S. Drey). Among the loans during the past month were: Alabaster canopic jar of Queen Tii and three Ushabti figures, with implements, from Tomb of Ua and Tua (lent by Theodore M. Davis); jardinière, bowl, three figures, two reticulated lanterns and point bottle with ormolu stand—Chinese (lent by J. Pierpont Morgan); large piece of jade with inscription, Chinese, 18th century (lent by Hubert G. Squires); shell-shaped cup, Augsburg, end of 17th century, and silver beaker with painted enamel bowl, 18th century, German; silver triptych, Spanish, late 17th century (lent by Hon. Charles H. Truax); silver teapot and creamer, maker, G. Boyce, New York, dated 1832 (lent by Mrs. Clark Greenwood Voorhees); silver bowl, Amer-

(*New York Notes continued on page 73.*)

1851 The Jeweler's Bank for half a century in the same location 1908

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New York Notes.

(Continued from page 71.)

ican, early 19th century (lent by Mrs. Charles H. Voorhees); silver teapot, maker, G. Eoff, New York, about 1805 (lent by Miss Mary G. Voorhees).

Henry Fera, of Fera & Kadison, 65 Nassau St., has been on a trip west during the past week.

J. Ira Seebacher, with Henry Froehlich & Co., was married, Dec. 6, at Nashville, Tenn., to Miss Ferdi Dee Morris.

A judgment was entered last week against the New Jersey Cut Glass Co. by N. Reyen and others for $1,254.04.

Frank Jeanne, of Wm. S. Hedges & Co., diamond importers, 170 Broadway, returned from Europe on the *Oceanic* last Thursday.

The business formerly conducted by Augarten & Kadish, 76 Chrystie St., is now conducted by Kadish & Reichman, Mr. Augarten having retired from the business.

E. M. Coe, city representative for Bliss Bros. Co., Attleboro, Mass., has returned to this city, after a month at the factory arranging sample lines. He expects to start on a trip soon.

The famous pearl case, growing out of the proceedings by Bernard Citroen against the United States to recover $110,000, part 60 per cent. duties collected by the Government on 37 pearls originally admitted at 10 per cent., was argued before the United States Circuit Court of Appeals as THE CIRCULAR-WEEKLY went to press.

Tiffany & Co. have filed plans for the removal of the steps and remodeling the colonnaded portion of their handsome new marble building on Fifth Ave. and 37th St. The work will cost $10,000, and is being done to comply with the city ordinance to widen the avenue. McKim, Mead & White, who designed the structure, will supervise the work.

A boy known as Joseph Abrams, who was arraigned last week before a magistrate in this city on the charge of having stolen a quantity of gold jewelry from a trunk belonging to J. J. Sommer & Co., has been allowed his liberty under suspended sentence. The Abrams boy was in the employ of the jewelry concern when the goods were missed, but it was impossible to find him. He was later located in prison on another charge, and when he had finished his sentence on that charge he was taken on the jewelry charge.

A report just issued by the Bureau of Statistics at the Customs House, showing the exports and imports of the United States for the month of October, 1908, as compared with October, 1907, include the following figures of interest to the trade: Clocks and watches imported during October, 1908, $236,027, as compared with $341,763 for the same time last year; jewelry and precious stones, $136,529, as compared with $188,978; diamonds, $1,553,982, as compared with $852,188; other precious stones, $269,103, as compared with $288,672.

A certificate of incorporation of the Ginnel Mfg. Co., of Brooklyn, has been filed with the State Department. The company will manufacture and sell jewelry. The capital is $30,000 and the directors are: Henry Ginnel and William S. Ginnel, Garden City, and J. S. Durand and P. V. Sullivan, of this city. Henry Ginnel is a son of William S. Ginnel, of Henry Ginnel & Co. The new firm is not connected with the New York concern. No New York office has as yet been opened.

A. J. Wingblade, formerly southern representative for J. W. Forsinger, 2 Maiden Lane, has been made general manager of the New York office. C. E. Ferree, formerly connected with the firm of J. B. Bowden & Co., will cover the New York, Pennsylvania and New England territory formerly covered by R. B. Brahe. G. N. Wallace, of the New York office, will cover the southern territory formerly covered by Mr. Wingblade. W. M. Davison, manager of the Chicago office of the firm, who has been temporarily in charge of the New York office, will return to the Windy City.

The Jewelers Board of Trade report a first and final dividend, amounting to 18⅛ per cent., in the matter of I. B. Wylie & Co., Springfield, O. In April, 1907, the debtors made an assignment, listing assets of about $7,000 and liabilities of $13,000. There was a chattel mortgage on the stock and fixtures for $10,000. They had assets inventoried at $7,500, and it was learned that as there was due under the mortgage between $7,000 and $8,000 there would positively be no dividend for creditors unless this mortgage was set aside. After investigating the matter a bankruptcy petition was filed.

In the bankruptcy proceedings against John D. Phillips, formerly a wholesale jeweler at 51 Maiden Lane, Mr. Phillips was summoned to appear before the court on Friday with his books to undergo an examination concerning his affairs. When the case was called neither Mr. Phillips or any attorney representing him responded. The stock and fixtures of the firm were sold at public auction by piecemeal on Friday afternoon and brought $1,900. They were scheduled at about $7,000. A motion was made to have the books turned over to the receiver, and this motion has been granted by Judge Holt in the United States District Court.

Games Rolled by the Jewelers' Bowling League of New York.

The following were the scores of the teams of the Jewelers' Bowling League of New York in the games rolled last week:

Dec. 7.—Solidarity Watch Case Co..	777	821	880
vs. J. J. Donnelly.....	712	729	796
Dec. 8.—Jewelers' Circular-Weekly..	732	752	742
vs. Joseph Fahys & Co.....	922	831	826
Dec. 9.—H. A. Meyers.....	798	830	816
vs. Jewelers' Circular-Weekly...	718	693	767
Dec. 10.—L. E. Waterman Co.....	880	802	832
vs. C. F. Wood & Co.....	791	761	807
Dec. 11.—Aikin-Lambert Jewelry Co.	882	840	792
vs. Cross & Beguelin.....	877	853	901

STANDING OF CLUBS.

	Won.	Lost.	High score.	Per cent.
H. A. Meyers.....	21	6	963	.775
Cross & Beguelin.....	19	8	1,004	.704
H. W. Wheeler & Co.....	17	10	928	.629
L. E. Waterman Co.....	17	10	913	.629
Tiffany & Co.....	16	11	972	.595
Aikin-Lambert Jewelry Co.	16	14	958	.533
C. F. Wood & Co.....	14	13	936	.518
Joseph Fahys & Co.....	15	15	937	.500
Solidarity Watch Case Co.	10	20	859	.333
Jewelers' Circular-Weekly..	6	24	822	.200
J. J. Donnelly.....	2	22	867	.083

Newark.

The Charles C. Wientze Co., which was incorporated last week with the County Clerk of Essex County, has been incorporated with Secretary of State Dickinson at Trenton.

Curtis R. Burnett presided at the banquet of the Newark Credit Men's Association last Thursday, and made an able speech appropriate to the occasion. Mr. Burnett is connected with the American Oil & Supply Co., and is interested particularly in the firm's jewelry branch.

Mrs. Alice Osterberg, who, with a Newark gold smelter, was held for the grand jury, last week, on a charge preferred by the woman's husband, now charges her husband, Eugene E., who is a jeweler, with kidnapping one of her children. She also declares Osterberg has for years treated her cruelly. The hearing on the alleged "kidnapping" has been postponed by request of Osterberg's counsel.

Julius Will, a casemaker employed by the Crescent Watch Case Co., N. 13th St., was badly injured about the face on Dec. 9, when a die in a power press, which he was operating, exploded. Particles of the metal struck him on the cheek, inflicting a deep wound and severing an artery. He was removed to the City Hospital, where the wound was dressed. Mr. Will was much weakened from loss of blood, but was able to leave the hospital a day or two after the accident.

The funeral of David T. Klein, a button manufacturer, whose place of business was in New York, but who lived in East Orange, was held Sunday afternoon from his late home, Rabbis Joseph Leucht and Solomon Foster officiating. The interment was made in Evergreen Cemetery, Elizabeth. Mr. Klein was suddenly stricken with apoplexy, Thursday morning, at the Lackawanna depot, and died instantly. He had been in excellent health previously. Mr. Klein was a native of this city. He is survived by a widow, two sons and a daughter.

Douglas Hallis, or Max T. Huss, the man who, it is charged, attempted to swindle Bernard Braunstein, a Hoboken jeweler, out of $2,000 worth of diamonds, Wednesday night, and who, it is charged, succeeded in getting several small sums from residents of the Oranges during the few months he lived there last Summer and this Fall, was turned over to the Orange police, last week. Lack of evidence upon which to hold the man for the grand jury in the Hoboken case was the reason for the decision to turn him over to the Orange authorities.

Frank J. Merz, who was a jeweler in this city for many years, died at his home, 121 Park Ave., last week, as the result of a stroke of paralysis. He was 69 years old. Mr. Merz was born in Germany, but had lived in the United States for half a century. He had lived in New York prior to his residence in Newark. He is survived by two sons and a daughter, Eduard M. and Oscar H. Merz, and Mrs. Eugene Paquin. The funeral took place Thursday afternoon from St. John's Lutheran Evangelical Church. The interment was made in Fairmount Cemetery.



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WM. SKINNER, Vice-President
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Pittsburg.

B. K. Elliott has bought the John J. O'Connor property at Oakmont, for which he paid $25,000.

The home of John J. Mundorff in Ben Avon was entered several nights ago and a quantity of jewelry stolen.

The members of the Jewelers' Duckpin League will roll no more games until after the holiday rush, which appears to be in full swing in Pittsburg.

The Pittsburg police are contesting for a handsome cup to be given to the best drilled corps in the police department, by the M. J. Smit Co., of this city.

W. J. Johnston, of the W. J. Johnston Co., says that his house is much busier this December than it was last December, which is a pretty good indication which way the wind is blowing in business circles in this city.

Sam F. Sipe last week contributed $100 to the fund being raised for the benefit of the families of the miners who lost their lives in the explosion of the Marienna coal mine of the Pittsburg-Buffalo Coal Co., recently, at Marienna.

John M. Kennedy, Waynesburg, Pa., has been drawn on a special panel of jurors in the United States District Court, to try J. B. F. Rinehart, cashier of the Farmers and Drovers' National Bank, of Waynesburg, who is charged with looting the bank of more than $1,000,000.

The store room at present occupied by J. C. Grogan & Co. has been rented to a shoe house. This corner has been used as a jewelry store since 1838. The Grogan firm has already planned to move into the Home Trust Co. building in April, where they have excellent quarters.

Among the out-of-town jewelers who visited Pittsburg, last week, to buy goods were E. P. Southwick, Clarion; Mrs. A. Katzenmeyer, Burgettstown; John Linnenbrink, Rochester; W. J. Lowry, East Palestine; C. A. Loughman, Braddock; Frank Emery, of Mishner & Emery, Millsboro.

John W. Kimpel doing business at 4117 Butler St., last Friday met with a number of his creditors in the office of Attorney H. A. Riley, in the Bakewell building, as Mr. Kimpel desired to make a proposition to settle with them. No definite action was taken and the meeting was adjourned until this week, when it is thought that some definite conclusion will be reached.

Henry A. Barrett, of the Geo. B. Barrett Co., has improved so much in health since he met with an automobile accident, several weeks ago, that he is willing to go through another similar experience if it will do him any good. Mr. Barrett has been suffering to some extent from paralysis for several years, but is now able to come to the store every day. The effect of the accident has been to put much more confidence in Mr. Barrett. He feels better than at any time since he became ill. He is gaining in strength daily, and hopes for a complete recovery.

George P. Christy, of West, White & Christy, trustee for J. F. Murphy, bankrupt, of Dawson, Pa., last week, sold the fixtures of the Murphy store and balance of stock, not disposed of by Harry Moore at an auction sale, which he conducted for several weeks, to M. A. Burston, of Meyersdale, who has reopened the Murphy stand. The stock of goods in the store had been appraised at $3,400, but, all told, Mr. Christy received $3,900 for the stock, exclusive of fixtures. The best bid received when the stock was offered in bulk was $2,175. In addition, Murphy had book accounts of $500, and half this amount has already been collected. The manner in which the proceeding was directed goes to show, so jewelers say, that when stocks of this character are handled by experienced men, creditors are the gainers. Murphy has some real estate yet to be disposed of, and also a small amount of coal stock. Murphy's liabilities were between $15,000 and $16,000, and Mr. Christy hopes to be able to realize 40 per cent. for the creditors.

The Jewelers Security Alliance has notified Theodore Frey, of 409 Federal St., North Side, that it would in a few days forward a check for $100 to be divided among the newsboys and the policemen who effected the capture of George H. Grant, alias Edward Jones, who, last week, smashed the front show window of Frey's store and made away with two trays of diamond rings, valued at $10,000, only to run into arms of officers. Mr. Frey has already rewarded Ralph Keene, the legless newsboy, and "Red" Livingston and John Waldow, also newsboys, by giving each $10, but in addition he intends to present them with a gold watch and chain, as well as Policemen Frank Pfarr and John Neville, who assisted in the capture of Grant. As stated in last week's issue of THE CIRCULAR-WEEKLY, Grant was sentenced Dec. 7, to 10 years in the Western Penitentiary, being given the maximum penalty of the law for robbery. The police were much gratified and jewelers generally, that Grant was so quickly dealt with. Less than five days elapsed, after the robbery was committed, until Grant was in the penitentiary.

Lancaster, Pa.

Willis B. Musser, a director of the Non-Retailing Co., visited this city, last week.

Amos Hoover, Newark, N. J., has taken a position as engraver with Ezra F. Bowman's Sons.

Harry Lichtenstein, a jeweler, of Coatesville, visited his brother, Benjamin Lichtenstein, last week.

Walker Peterson is home from a six weeks' trip to Cardiff, Wales, his old home, where a brother is in the jewelry trade.

Wesley E. Hammond, Memphis, Tenn., en route to New York, last week, stopped over in Lancaster to inspect the local watch factory.

Walter R. Geist, who was foreman of the Lancaster Silver Plate Co. before his last illness, died on Dec. 8. He was but 28 years old.

Frank L. Strickler will leave, about the latter part of this month, for Detroit, Mich., where he expects to open an engraving establishment.

Monroe Leisey, Detroit, is visiting Lancaster relatives, having stopped over on his way to the vicinity of Savannah, Ga., where he intends opening a jewelry shop.

Joseph C. Thomas and Philip Miseally, Charleston, S. C., students at the Ezra F. Bowman Technical School, have gone home for the holidays. H. W. Flinchbaugh, Annville, Pa., has entered the school as a student in watchmaking.

Among the jewelers recently in Lancaster were: Ralph Sheely, Littlestown, Pa.; Jacob Fisher, Elizabethtown; F. W. Helm, New Providence; J. M. Kreider and J. H. Hinkle, Ephrata; A. T. Heberling, Parkesburg; H. L. Oberlin, Oberlin Bros., Columbia; Michael Bender, Columbus, O.

A stranger giving the name of James Dickson was arrested here, last week, on suspicion of having stolen a lot of jewelry, which he was offering at very low prices. He was held several days in custody, but as inquiries among the police of other cities failed to connect him with any crime he was released. He lost no time in leaving Lancaster. The man claimed to have come from Pittsburg, and said he was representing a jewelry firm, but the name he gave was not known to the Pittsburg police.

Boston.

Word was received last week from Gardner that the Frank W. Smith Co.'s silverware plant are operating all the departments until 9.30 P. M. nights to keep up with orders.

Myer Prussian, aged 19, was arrested Friday, charged with the larceny of watches, diamonds and jewelry valued at $482 from his employers, Moses S. Page & Co., corner of Salem and Hanover Sts.

Samuel Gordon, who was charged with breaking into the Fleischmann Bros. store on Green St. and robbing the safe, was acquitted after a three days' trial, his claim of an alibi being sustained by the jury's verdict. Affidavits were submitted from San Francisco to the effect that he was in that city last Christmas Day when the break occurred.

A favrile glass memorial window of much beauty has been placed in the Shepard Memorial Church in Cambridge. The design was executed by the Tiffany Studios under the personal direction of Mr. Tiffany. The figure is that of St. Catherine of Alexandria, robed in white and holding an open book. The window is a memorial to Martha Theresa Fiske.

In the case of George O. Skoog against Willard D. Lombard and Mrs. Lombard, the referee has found for the plaintiff on the partnership claim of Mr. Skoog in connection with the Lombard-Skoog Co., which was located on Tremont St., and an accounting is to be made. Since the separation of Messrs. Lombard and Skoog the former has located with Alonzo Adams, at 15 Winter St., in the retail jewelry business.

A special exhibition of jewelry was opened at the rooms of the Society of Arts and Crafts, 9 Park St., Dec. 8. This is one of the most important of the series of special exhibitions which the society has arranged for the present season. In connection with the opening of the exhibition, an address on the "Making of Modern Jewelry" was delivered by H. Gustave Rogers, president of the Guild of Metal Workers, which was organized some time ago in connection with the Society of Arts and Crafts.

Providence.

TRADE CONDITIONS.

The great influx of jewelry buyers to this city during the past two weeks, has materially accelerated the business and practically all the manufacturers of the cheaper and medium grades of goods are working to their full capacity. Reports from all parts of the country as reflected by the visiting buyers are to the effect that the cheaper lines have been practically sold out, and the present buying is for the replenishing of stock. It is also believed that during the holidays the stock of better grades will be so far exhausted that there will be a satisfactory Spring revival.

J. L. DeGrazier, of the Moore-DeGrazier Co., Dallas, Tex., was among the buyers in the city the past week.

E. R. Crecelius, of this city, assignor to Arnold C. Messler, Pawtucket, has been granted a patent on a pin tongue.

Horace M. Peck, manager of the Manufacturing Jewelers' Board of Trade, was in New York the past week on business.

The engagement of Walter W. Griffith, secretary of the Nicholson File Co., to Miss Ruth Mather was announced the past week.

Irving N. Looker, who is to represent the Providence Stock Co. on the road, was at the company's plant in this city the past week.

The Weybosset Loan Co. has taken the store at the corner of Weybosset and Clemence Sts., with a full line of jewelry and watches.

James Lincoln has been visiting the factory of the Wolcott Mfg. Co. in this city, the past week, arranging his new line for the coming season.

Ernest H. Fairbrother, general manager of the Canadian Seamless Wire Co., Ltd., Toronto, Ont., is visiting his friends in this city for a few days.

Among the guests at the banquet of the British Club of Rhode Island, last week, were Mayor-elect Henry Fletcher and Representative Harry Cutler.

Erling C. Ostby, with the Ostby & Barton Co., is receiving the congratulations of his numerous friends on the recent birth of a daughter in his household.

John W. Case has been canvassing the manufacturing jewelry and silverware plants of the middle and western States in the interest of H. F. Carpenter & Co.

Albert I. Russell has relinquished the Chicago office of Irons & Russell Co. to C. A. Rogers and will be associated with the main office at the factory in the future.

The creditors in this vicinity of Jacob F. Braun, New York, received during the past week a first dividend of 10 per cent. through the Manufacturing Jewelers' Board of Trade.

Samuel H. Berry, foreman of the W. J. Feeley Co. shop, who has been for six weeks at the Channing Hospital, where he underwent an operation, is convalescent and resumed his duties on Monday.

Herbert T. Kenyon, designer for Snow & Westcott, was one of the amateur performers in the dramatic entertainment given by the Kiku Sha's at the Cranston St. Baptist Church, last week.

William Taylor has resigned his position as western representative of Williams & Payton, of this city, after 18 years' service. He has accepted a position with the Attleboro Mfg. Co. as salesman.

W. Louis Frost was one of the delegates that represented the local yachtsmen at the meeting of the Atlantic Coast Conference, held at the headquarters of the New York Yacht Club, last Wednesday.

Benjamin Lederer, of the S. & B. Lederer Co., was in New York last week, calling upon the trade. He attended the auction sale of the stock and fixtures of John D. Phillips, of that city, on Friday.

The alterations, improvements and additions to the rooms of the Manufacturing Jewelers' Board of Trade are nearing completion, and it is expected that the board will be settled by the first of the year.

Robert E. Scholz has severed his connection with the Plainville Stock Co. and will represent George H. Holmes Co., of this city, in the middle west. He has been at the factory here the past week preparing his line for an early call upon the trade of that section.

The Colvin Mfg. Co., which for several years has been a branch of the E. C. Bliss Mfg. Co., has removed to the plant of the latter concern, at 91 Sabin St., where the combination will occupy three floors of the Talcott building, with an area of 8,000 square feet.

At the 27th anniversary dinner of the First Machine Gun Battery, of the R. I. N. G., last week, Capt. E. Merle Bixby, manager of the silverware department of the Shepard Co., was toastmaster and Brigadier-General Herbert S. Tanner, the Westminster St. retailer, was one of the speakers.

The respondents in the case of Stevens & Co. against Ned C. Stiles have filed an appeal from the decision of the Superior Court in issuing an injunction against Dr. Stiles making use of certain information obtained while in the employ of Stevens & Co. Arguments were heard and briefs submitted.

The officials of the Rhode Island School of Design of this city have been notified that it is included among the four schools to each of which the firm of Herpers Bros., manufacturers of gold findings at Newark, N. J., is offering a gold medal to be awarded to the student most proficient in the jewelry art.

Edwin C. Bliss, of the E. C. Bliss Mfg. Co., of this city, was elected a member of the American Society of Mechanical Engineers at their annual convention in New York last week. Mr. Bliss is also a member of the Providence Society of Mechanical Engineers and chairman of its publication committee.

M. F. Williams & Co. are now located at 409 Pine St., having completed their removal from 99 Stewart St. during the past week. They have not only taken an entire floor in this building, but also a large room in the adjoining block, in the rear, which gives them a floor space of nearly 10,000 square feet.

A box containing 12 hubs of ornamental designs, small and large, on steel blocks has been reported as having been lost in transit on Dec. 4. The box was marked T. W. Lind Co., Providence, R. I., for Mechanical Engineering Co, New York. A liberal reward is offered for its return and no questions asked.

After 16 years of continuous service Miss Carrie Dennis left the employ of Caesar Misch, Inc., last week, because of ill-health. In order to show the good feeling toward which existed among the other employes a surprise meeting was held and the young woman received a metal coin purse containing a $10 gold piece.

Oscar Authier, a 19-year-old Fall River youth, was arrested a few days ago at Newport for entering the room of Leon Severin, a jeweler, and stealing three gold watches, a diamond ring, a pair of earrings and a pocketbook containing $50. When taken to the police station the stolen articles were found in the youth's possession.

Isaac D. Huling, of Cranston, and Philip P. Bernstein and Arthur L. Smith have formed a corporation, to be known as the Parisian Novelty Co., for which a charter has been taken out. The corporation will manufacture and sell jewelry, combs, findings and novelties. The plant will locate in Cranston and the capital stock is fixed at $10,000.

Joseph T. Boland, who has been superintendent and chemist of the United Wire & Supply Co., of this city, has resigned after being with the company since 1902. It is reported that he is to accept a similar position with a new company, to be known as the Uniform Seamless Co., which is to be formed in this city to engage in the manufacture of seamless plated wire and tubing as well as other plated stock.

The funeral of George E. Martin, a director of the Gorham Co. and the Silversmiths' Co., was held Thursday afternoon from his late home, 208 Bowen St., this city. The house was filled with mourners, including prominent banking and business men of the city. Among those in attendance were Secretary John F. P. Lawton, Superintendent Fred C. Lawton and E. Frank Aldrich, of the Gorham Co.; Josiah W. Crooker and Charles Briggs.

In the United States District Court Saturday, before Judge Arthur L. Brown, Mark T. Rounds, a silversmith, who belongs in Portland, Me., but who at the time of his arrest was employed by the Pairpoint Corporation at New Bedford, was sentenced to three years in the Government penitentiary at Atlanta, Ga., for having in his possession counterfeit money. He was arrested last July while attempting to pass counterfeit half dollars at the shore resorts in this vicinity.

The W. J. Feeley Co. has completed a handsome bronze tablet to be placed in the lobby of the Rhode Island State House in memorial to Major General John Sullivan, commander-in-chief of the American forces at the battle of Rhode Island, Aug. 29, 1778. It is a massive piece of bronze about nine feet in height and weighing more than half a ton. It shows a life-size portrait medallion of the celebrated Revolutionary soldier, in the central panel, supported by figures of the Republic and a Revolutionary soldier modeled in *alto relievo*. It is to be dedicated on Dec. 16.

Among the concerns that have been advertising in the daily papers the past week for help wanted are the following: The Ostby & Barton Co., burnisher on filled rings; Kranz & Co., die and hub cutters; J. Solinger & Co., girls to set up, charge and solder; Little & Co., cutter makers; Universal Die Sinking Co., apprentice on hub cutting and die sinking; H. F. Sullivan, girls

to set up and charge; 49 Aborn St., chain purse makers; George M. Steere, Pawtuxet, bench hands; E. A. Potter Co., girls to set up, charge and set stone; J. J. White Mfg. Co., girls to hard solder on cluster work; S. H. Bell, Pawtucket, chain purse makers.

Several of the manufacturing jewelers of this city and vicinity were given an agreeable surprise the past week when they received a check for 15 per cent. of their claims from Mayer Bros. & Wertheimer, New York, who failed in 1902. The failure occurred so long ago that many had forgotten the incident and had long since charged the account to profit and loss. The firm was largely indebted in this section and the amount involved quite large. The case has been tied up in litigations that have only recently been adjudicated, so that the present dividend could be declared. It is not known whether there will be any further payments or not.

Henry Pearson, 18 years of age, was wound about a shafting in the shop of the Vennerbeck & Clase Co., 150 Chestnut St., Saturday morning, sustaining severe but not fatal injuries. Thrice he was carried around and then thrown with great violence to the floor of the shop. His left arm was twisted off at the elbow; he received a fracture of one knee, several of the smaller bones of the body were broken, his right hand was badly lacerated and he suffered a compound dislocation of the elbow. He was at once sent to the Rhode Island Hospital in the ambulance, where it was found that his left arm was just hanging at the elbow and that amputation was necessary.

The advisory council of the New England Manufacturing Jewelers and Silversmiths' Association held its weekly session on Thursday, at which the committee on tariff revision reported that it was preparing the brief to be presented to the Ways and Means Committee as fast as possible and that satisfactory progress was being made. It was voted that at the next meeting the report of the committee on establishment of a free employment bureau be received and that the association be given a detailed account of the work that has already been accomplished by this recently established department. Members of the trade who are directly interested in the success of this department are invited to be present at that time. It was voted that a record of the arrival of buyers at the Narragansett and Crown hotels be obtained every day during the buying season and be accessible either by telephone or in person to members of the trade.

The number of buyers in this city the past week was fully as large as that of the previous week and included the following: H. and N. R. Weinerwich, of J. A. Schwarz Co., Philadelphia, Pa.; Benjamin Rothschild, of F. Lewald & Co., Chicago; I. M. Oppenheimer & Son, Baltimore Md.; David and Max Stone, of Stone & Co., Chicago; H. Pichel, of Samstag & Hilder Bros., New York; Miss Grossman, of Nussbaum, Gellner & Grossman, Cleveland, O.; J. L. DeGrazier, of the Moore-DeGrazier Co., Dallas, Tex.; J. L. Felsenthal, of Felsenthal Bros. & Co., Chicago; D. Harris and J. Mann, of D. Harris & Co., Albany, N. Y.; R. Eiseman, of M. A. Eiseman & Bro., Chicago; Simon Schweizer, of Schweizer & Co., Philadelphia.; E. and L. Stern, of Stern Bros., New York; S. S. Wylie, Albany, N. Y.; Allan L. Dhonan, buyer for Marshall Field & Co., Chicago; I. N. Hahn and J. S. Ballard, of S. A. Ryder Jewelry Co., St. Louis, Mo.; Philip Stern, New York; J. Mayer, of A. Steinhardt Bro., New York; representative of Cohen & Rosenberger, New York; M. L. Schwab and H. Eppstein, of Guthman, Solomon & Co., New York.

North Attleboro.

Stephen Stanley has been elected commander of Prentis M. Whiting Post, G. A. R.

The addition to Whiting & Davis Co. is completed and will soon be ready for occupancy.

George S. Semple, New York, was in town several days during the earlier part of the week.

J. Alfred Sweet left last week on a western trip in the interests of the J. F. Sturdy's Sons Co.

Andrew E. Morris, of G. C. Hudson & Co., has given out the contract for the erection of a handsome stone house on Washington St.

Ross Whitmarsh has resigned his position as foreman for Boss & Baldwin Co., Attleboro Falls. He will identify himself with a Providence concern.

George A. Bicknell, New York representative of Fred S. Gilbert, was at the factory on Friday. He left Saturday for Chicago in the interests of the concern.

The E. C. Bliss Mfg. Co., through its treasurer, Edwin C. Bliss, has submitted the following corporation report: Machinery, $28,900; cash and debts receivable, $22,079; manufactures and merchandise $7,600; good will, $9,000; total, $67,579. Capital stock, $30,000; accounts payable, $9,816; floating debt, $8,406; surplus, $19,355; total, $67,579.

The vanguard of salesmen left last week and early this week for the west and other sections of the country. Among those first to leave were: George L. Paine, Donald LeStage, of the H. D. Merritt Co.; Charles H. Peckham, George Simmonds, of the B. S. Freeman Co., and Curtis Reed, of the H. F. Barrows Co. Before the week expires it is anticipated that the whole force will be at work soliciting for the Spring trade.

New Orleans, La.

Leonard Krower, a well-known manufacturing jeweler, has been nominated a director of the New Orleans Progressive Union.

An old charge against Reuben Hopkins was nolle prossed recently. At the beginning of the proceedings the defendant was accused of having forged the name of L. Becke, of the Becke Jewelry Co., to a check on a Beaumont bank for $127.85. The charge has now been dropped.

At a recent meeting of the new school board, William Frantz, head of the jewelry firm of William Frantz & Co., was elected to the office of vice-president and was also selected as one of the committee to draft the rules of the board. Mr. Frantz is often referred to as the Nestor of the board of school directors of this city.

Attleboro.

Walter Marble left, Friday, for the west.

C. O. Sweet & Son Co. is issuing to the trade a neat calendar with a mahogany rule.

Frank W. Weaver has been elected worthy patron of Hope chapter of the Eastern Star.

Charles M. Robbins and wife, who are wintering in New York, were in town several days last week.

Walter B. Allen, of Allen, McNerney & Co., is receiving congratulations upon the arrival of a daughter at his household.

White & Rounsville conducted a sample sale this week at their factory in the Horton-Angell Co. building daily between 12.30 and 5.30.

The Attleboro Chain Co. has been working overtime for the past few weeks owing to the great demand for novelties and high grade gold filled goods.

James Smith has resigned his position as colorer for Regnell, Bigney & Co., after a service of 15 years. He was presented with a signet ring by his fellow workmen.

In the Taunton Superior Court, last Thursday, Receiver Charles G. Baneroft instituted suit against D. A. and Melisa A. White in the sum of $5,000 on a note.

Peter Nerney, treasurer of Bay State Optical Co., gave an instructive and entertaining address before the Men's Club of the All Saints Episcopal Church, last week, on "Jamaica."

The various department heads of the Finberg Mfg. Co. were given a banquet at the Park Hotel last Saturday evening by Joseph Finberg. There were 15 present and a very delightful evening was enjoyed.

Cards are out announcing the coming wedding of Frank J. Ruggles, western salesman for W. E. Richards Co., to Miss Jessie Jones, of Ridgely, Md. The wedding will take place Dec. 21 at the Ridgely Methodist Episcopal church.

Steps were taken Friday night toward the formation of a Board of Trade, which will help Attleboro prosper industrially. A committee was named to perfect an organization and the membership included Edward A. Sweeney, Sidney O. Bigney and Frank Mossberg.

Connecticut.

Adolph Bavier, 54 years of age, general foreman for several years of the Waterbury Clock Co., Waterbury, died about a week ago at the Waterbury Hospital, following an operation.

A large amount of loot, including a watch fob and diamond charm, which were taken from Samuel H. Kirby & Son, Chapel St., New Haven, was found, recently, at the home of Mrs. Louisa Ruff, of 322 York St., that city. The other articles are being traced.

John Spencer, who for many years conducted a jewelry store at the present location of Coleburn & Lauder, Norwalk, died at East Orange, N. J., last week, aged 71 years. The deceased had retired from active business for some time and made his home in New Jersey.

Artistic Novelties in Fine Watches

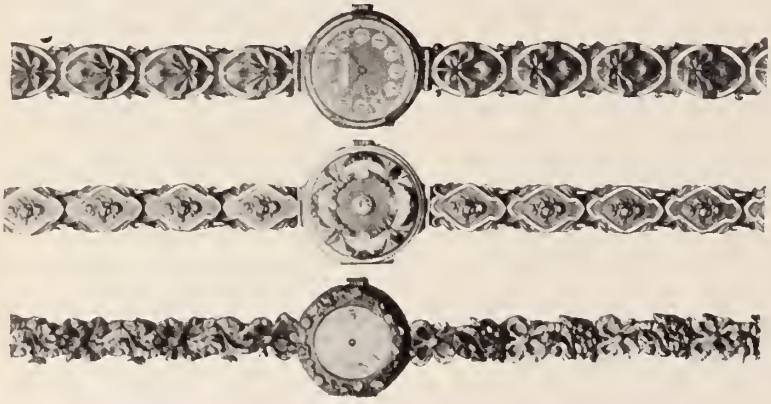
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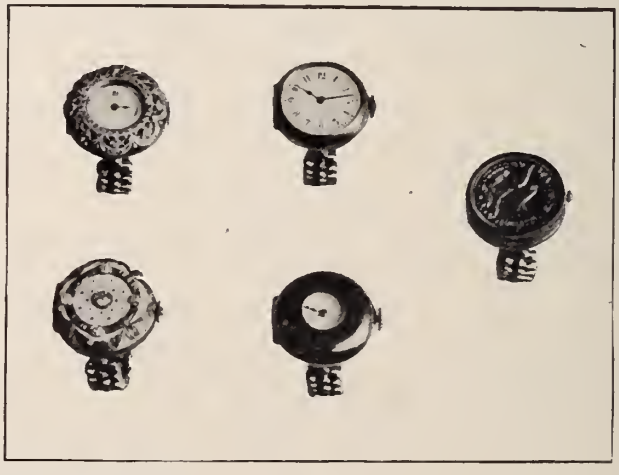
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Vol. LVII. CHICAGO, WEDNESDAY, DECEMBER 16, 1908. No. 20.

Chicago Notes.

Benj. Allen returned last week from a vacation at Lakewood, N. J.

"Jim" Donnelly, with Sproehnle & Co., has returned from the Pacific Coast.

J. W. Armbruster, representing the Illinois Watch Co., was here last week.

Chas. T. Spence has been elected treasurer of Lakeside Lodge, A. F. & A. M.

F. L. Blake, with the Alvin Mfg. Co., has returned from a trip to Minnesota.

G. A. Le Roy, with the Western Clock Mfg. Co., spent a few days here last week.

Sig Stern and S. C. Powell were among the New York diamond men here last week.

E. A. Bigelow, treasurer of the E. Howard Clock Co., spent a few days here last week.

Harry Goetz, with the M. S. Fleishman Co., has returned from a five months' western trip.

Wm. H. Burton, northwestern traveler for the Gorham Mfg. Co., is very sick at his home here.

E. A. Pelletrau, representing Baker & Co., Newark, N. J., was here last week, calling on the trade.

"Abe" Lipman is holding an auction sale, Dec. 14-16, at the rooms of the Williams, Barker & Severn Co.

W. H. Siebert, formerly in the retail jewelry business, at Petoskey, Mich., was a visitor here last week.

M. Loeb, with the Dueber-Hampden Companies, was here last week, after a trip to the Pacific Coast.

Otto S. Lieberman, with the Stein & Ellbogen Co., has returned from a four weeks' diamond selling trip.

The American Oil & Supply Co. has opened an office in the Heyworth building, with Earl E. St. Hoor in charge.

Paul Storm and C. T. A. Smith, representing Reed & Barton, have finished their trips and are here for the holidays.

The family of Max Strohm, a retail jeweler, at 5051 Ashland Ave., has been increased by the advent of a baby girl.

B. F. Hirsch has returned from the east and in addition to his other lines will represent Capron & Co. in the west during 1909.

L. W. Morrison, from the general office of the Oneida Community, Ltd., visited the Chicago office of that corporation last week.

Geo. F. Rider, general manager of the South Bend Watch Co., was here last week to attend the banquet of the Indiana society.

Martin Madsen, formerly of the Madsen-Steele Co., has engaged in the mail order jewelry business in room 710 Masonic Temple.

Geo. W. Schwob, son of Adolphe Schwob, of New York, was here last week, visiting J. W. Tice, manager of the Chicago office.

The latest recruit in the mail order watch field is the Hartman Furniture Co., which is advertising watches on the instalment plan.

Chas. P. Crane, formerly with Lapp & Flershem, but now with the Bliss Bros. Co., has opened an office in Room 1110, Heyworth building.

Henry Hirsch, father of B. F. Hirsch, died last Saturday, aged 75 years, and was buried on Monday. Mr. Hirsch had been ill for over three years.

Sam Diamond, of Maas, Hirschberg & Diamond, Sterling, Ill., stopped over in this city, last week, on his way home from an eastern purchasing trip.

Geo. H. Cahoone was here last week visiting Reuben W. Cohen, western representative of the concern. Mr. Cohen has renewed his contract for 1909.

W. J. Dunn will sever his connection with Arnold & Steere, Jan. 1, and thereafter will represent the C. D. Lyons Co., of Mansfield, Mass., in western territory.

J. H. Nicoles, Wm. Barker and J. T. Pearce, of the traveling force of the R. Wallace & Sons' Mfg. Co., returned to Chicago from their respective territories, last week.

The residence of John B. Eberhart, a South Chicago retail jeweler, was entered, last week, and $75 worth of articles stolen. The thief, who was janitor of the building, was arrested.

Mill Smith, western traveler for the La Pierre Mfg. Co., Newark, N. J., has been engaged by R. Blackinton & Co., North Attleboro, Mass., to represent them in western territory during 1909.

The window of the Eureka Loan Bank, 201 West Madison St., was smashed last Thursday, and Max Rosenthal, the proprietor, says that more than $1,000 worth of diamonds was stolen. The thief escaped.

W. S. Tompers, representing the Floyd-Horsman Co., has secured the additional line of Morris Gugenheim, of New York. Mr. Tompers has engaged Henry Cohen, formerly with Weiss & Weiss, to travel for him.

A bill has been filed in court against Herman Liebman in which he is asked to account for certain funds of the estate of his deceased brother. The latter was at one time interested in a jewelry concern at El Paso, Tex.

Homer A. Curtiss, president of the Meriden Cutlery Co., was here last week on a visit to Dr. J. R. Payne, Chicago manager for the company. Mr. Payne has renewed his contract with the Meriden company for 1909.

The coming banquet of the Chicago Jewelers' Association, promises to be a huge success. Will F. Juergens is chairman of the banquet committee and the other members of the committee are: A. W. Sproehnle, Claude Seymour, A. L. Sercomb, and Lem. W. Flershem.

The estate of Wm. Mark, a retail jeweler at 1065 Milwaukee Ave., who failed last month, owing $1,365, was sold at auction, last week, for $500. As the auctioneer guaranteed to get $700, the latter figure will be the net proceeds of the estate. Three appraisers were awarded $3 each.

Three thieves smashed the window of Morris Hemreich's pawnshop, at 111 S. Halsted St., one day last week. The stone was so heavy that it demolished all the glass shelves on which the jewelry was displayed and sent everything out of reach. An alarm being sounded, the thieves escaped, but without any plunder.

Fred Sinston, a clerk, was arrested in Shafer's jewelry store, 146 Madison St., one day last week. Sinston bought a watch for $15, which he claimed didn't wear well. He took it back, and on being shown a tray full of watches to select an exchange from, put two of them in his pocket, and told the clerk he would keep them until he got his $15 back.

Among the buyers here, last week, were: R. L. Jenkins, Amboy; J. C. Mahon, Aurora; N. A. Newman, McHenry; H. Volkman, Kankakee; G. O. Warren, Sycamore; H. Joseph, Mattoon; Wm. T. Jennings, Sterling; W. A. Grant, Harrisburg; S. P. Giddings, Sterling; R. G. Rutherford, Mount Vernon, Ill.; L. J. Crawford, Burlington; Bob Nichols, Kenosha; John J. Lange, Racine; James Eckhardt, Green Bay, Wis.; J. H. Krenzian, Van Wert, O.; Thomas J. Woltz, Monticello; C. T. Allen, Plymouth, Ind.; John J. Wentela, Negaunee; G. G. Case, Jackson, Mich.

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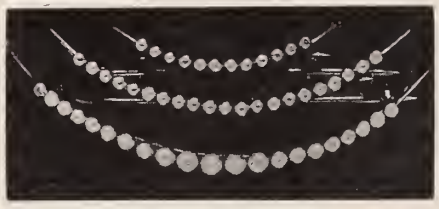
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For Scarf Pins, Studs and Lace Pins. The most practical and only adjustable one invented. Price, $1.50 per doz. For sale by all wholesale jewelers and material houses. Sample by mail, 25c.; in 10k. gold, $1.00; 14k., $1.25. M. CROHN, Maker and Inventor, 48 and 50 Maiden Lane, N. Y.

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Indianapolis.

L. Markowitz, salesman for the I. Grohs' Jewelry Co., has returned from a business trip of several weeks in Texas.

A pearl weighing 14½ grains, of excellent quality and luster, has been found in White River, north of the city by C. E. Beckman, 1212 Yandes St. Edward Gardner, a local jeweler, states the pearl is valued at $150.

M. J. Bieber has been installed as manager of the material department of the Baldwin, Miller Co. He comes to Indianapolis from St. Louis, where, for some years, he was associated with the Bauman-Massa Jewelry Co.

Fred C. Fogas is putting in a retail jewelry stock at 544 Massachusetts Ave., where for several weeks he has conducted a temporary watch and jewelry repairing shop. He was until recently with the Fogas Jewelry Co., which is now owned by George A. Fogas.

The Fall term of the Arts and Crafts Shop, conducted by Dyer Bros., ended last Saturday. The Winter and Spring term will begin Jan. 19 and continue until May. An exhibit was not held as usual, as the students sold everything they made as fast as completed.

Local stores are now in holiday dress and the decorations are more elaborate than in former years. Gray, Gribben & Gray, N. Illinois St., was the first jewelry company to decorate. Julius C. Walk & Son and other jewelers have employed special police officers for the holiday trade.

Samuel Libowitz, jeweler and pawnbroker, was arrested here last week for violating the pawnbroker's ordinance. His arrest followed the finding of a stolen diamond and ruby ring valued at $600 in his shop, it being charged that he failed to describe the ring properly in his report to the police.

J. Henry Smith, of the J. Henry Smith Co., Greenfield, is closing out his stock at auction, preparatory to retiring from business there. Mr. Smith is a resident of this city and for a time conducted a wholesale and retail watch store in the Board of Trade building. He has been in ill-health for some time.

Cleis & Co., conducting stores at Mishawaka and South Bend, have dissolved partnership, Mr. Cleis retiring from the firm. The stock at 107 E. 2d St., South Bend, is being closed out at auction. An auction sale to reduce the stock in the Mishawaka store is also being held and this store will be continued by William H. Parmenter.

Among out-of-town jewelers in the city, last week, were: A. Rothermel, Connersville, vice-president of the Indiana Retail Jewelers' Association; Ralph Clark, Anderson, president of the Indiana Retail Merchants' Association; J. W. Hudson, Fortville; D. C. De Camp, Shirley; T. H. Hargraves, who has just opened a new store at London, and J. A. Miessen, Cicero.

Benjamin Carklisher is being held by the Newcastle police on a charge of stealing a diamond ring valued at $125 from the jewelry store of H. T. Coffin, of that city. A few days ago the man called at the store and asked Mrs. Dot Woodbury, daughter of Mr. Coffin, to show him some rings. He selected one and said that he wanted to pay $2 on it and get the ring later, when he would pay the balance. After he had left the store it was found he had taken the diamond ring with him. The authorities were notified and Carklisher was arrested near Dunreith, when he left an interurban electric car. He denied his guilt, but later the ring was found near the spot where he was captured.

Cincinnati.

TRADE CONDITIONS.

Holiday trade here has opened up quite briskly and is reported to be as good as that of last year. Some say it is better. The auctions continue but do not interfere with the retail trade generally to any great extent. Jobbers are getting busy and the number of visiting jewelers at this time of the year is very large. They report a good business in the small surrounding towns. Manufacturers are busy and offer no complaints.

Herman Prommitz, Van Wert, O., was here, last week, on business.

A. A. Spiegel, of A. A. Spiegel & Co., has started on a southern business trip.

George Korf, 625 Main St., is arranging for a trip to Mexico, some time in January.

Robert A. Kettle, with the Waltham Watch Co., paid the local trade a visit, last week.

C. C. Stoner, of Lindner & Co., has recovered sufficiently from his recent illness to be out again.

J. J. Emden, one of Cincinnati's small jobbers, who recently failed, has offered a settlement at 20 cents on the dollar.

"Sig" Strauss, of Lindenberg, Strauss & Co., has left on a southern trip, which will include Florida and Cuba, where he will combine business and pleasure.

Lee Kahn, of Lindenberg & Fox, whose speedy recovery from a broken knee cap is considered very remarkable, expects to resume his business duties in February.

Otto C. Lightner, former managing editor of the local retailers' association journal, has withdrawn his suit against the local Retail Jewelers' Association, as all differences have been amicably settled.

The so-called "diamond mines" in Elliott County, Ky., owned by the Kentucky Kimberley Diamond Co., have been leased to a syndicate of English and French capitalists, and work of development will be under way by early Spring, according to the statement given out by President W. D. Malone, of the company. The new syndicate will take complete charge of the mines and fully develop them, installing modern machinery.

Charles Albert, pawnbroker, was recently sued by William Schulte for $65, the price of a ring. It seems that a woman named Minnie Love had bought the ring of Max Levison, an instalment dealer, for $62.50, and had given it to Schulte. She had bought the ring at $1.50 a week, but hadn't made any payments. Schulte then pawned it with Albert for $10, and afterward said he had lost the pawn ticket. Albert claimed in court that the ring was worth $17, but Levison said it was worth $62.50 on the instalment plan. Schulte had given his $10 pawn ticket to the Love woman, and she had turned it over to Levison without telling Schulte. Levison paid the money, recovered his ring, and sold it again. Schulte, not knowing Levison had redeemed the ring, sued Albert. The latter won the suit.

Out-of-town jewelers who purchased stock here, the past week, included: L. C. Eveslege, Ripley, O.; U. E. Sapp and H. Beigel, Dayton, O.; P. Linnehan, Birmingham, Ala.; C. E. Harner, Morrow, O.; J. Dougherty, Bethel O.; E. B. Scott, Batavia, O.; Rudolph Bentel and Charles P. Martin, Hamilton, O.; C. A. Gossard, Washington Court House, O.; Richard Welling, of Shire & Fithian, Paris, Ky.; J. C. Laupus, Seymour, Ind.; F. H. Dunn, Bainbridge, O.; D. A. Sewell, Wilmington, O.; B. Thornburg, Ashland, Ky.; O. B. Lively, Fayetteville, W. Va.; H. E. Barth, North Vernon, Ind.; E. De Voss, Wilmington, O.; Norman Schweeting, Oxford, O.; I. Tallman, Hurricane, W. Va.; F. G. Wittlinger and John Happersberger, Middletown, O.; O. C. Beer, Sunman, Ind.; J. H. Daller, Lima, O.; E. E. Morris, Columbus Grove, O.; O. E. McWaters, Somerset, Ky., and Mrs. R. Kupferschmidt, Lawrenceburg, Ind.

The Cincinnati Wholesale Jewelers' and Manufacturers' Association held its regular meeting, Dec. 10, when the nominating committee presented the following ticket, which will be voted upon at the annual election, Jan. 14: President, Joseph Noterman, of Joseph Noterman & Co.; vice-president, S. Lindenberg, of Lindenberg, Strauss & Co.; secretary, Charles Becker, local manager of the Philadelphia Watch Case Co.; treasurer, Ed. H. Croninger. Executive Committee—A. G. Schwab, of A. G. Schwab & Sons; D. J. Gutmann, of L. Gutmann & Sons; A. Herman, of Herman & Loeb; Joseph Homan, of the Homan Mfg. Co.; A. J. Thoma, of Thoma Bros. The executive committee, with the above officers, constitute the board of directors. At this meeting in January a report will be handed in by the committee, appointed Dec. 10, on arrangements, for a banquet to be held some time in January after the election.

The Circuit Court has decided there was no error in the conviction of Clarence Prentiss Tiller, and that he must serve his seven years' sentence for the old offense of robbing the Michie jewelry store. Tiller was tried, last Spring, on the charge of robbing the Michie Bros. jewelry store 18 years ago, was found guilty and for this offense he was sentenced to serve seven years in the penitentiary. His attorney took the case to Circuit Court on error, but while waiting for a hearing Tiller was ordered sent to the penitentiary because of repeated attempts he had made to escape from the county jail. It was claimed by his attorney that he had been found guilty of robbery, while it was shown that there was no force used, and the case was one of larceny only. The upper court held that as Teller held and fastened the jewelry store door after his "pal" had secured a tray of diamonds, and thus prevented pursuit, he was guilty of using violence, and the charge was correct when it was made robbery.

A. W. Holmes, formerly of Lawrence, Kans., has sold his stock of jewelry at 185 Bridge St., that place, to Clyde Stephens, Bonner Springs, Kans., where he will reside permanently in the future.

Los Angeles.

W. W. Rozell & Co., formerly in business in San Pedro, have moved to Long Beach and are now doing business there.

A. Gilbert, representative of M. Schussler & Co., San Francisco, is here and will remain until the holidays.

It is reported that negotiations are under way for the sale of the C. J. Walter stock, but nothing definite has yet been agreed upon.

C. A. Grove, manager of the California Gem Co., is still at the company's mines in San Bernardino County. He reports a very encouraging outlook.

Most of the more prominent retail jewelers appreciate the benefit of advertising and are taking space liberally in the local newspapers to stimulate holiday trade.

Mrs. Jerrue has returned from Catalina Island, where she took a short vacation, and is again with the J. C. Fleming Co., to remain until the holiday trade is over.

H. M. Johnson, representing the Jewelers' Board of Trade of New York, is spending some time here, making a thorough study of business conditions among local jewelers.

A few Los Angeles jewelers will suffer a slight loss in consequence of the failure of F. W. Beck, Ontario, Cal., who conducted a general merchandise business with a jewelry department.

Out-of-town jewelers who visited this city, recently, included: F. E. Jenkins, Santa Paula; L. E. Vaughn, Oxnard; J. H. Sohn, Ocean Park; B. Hartfield, Anaheim, and F. Wolfarth, Covina.

William Petry, 114 S. Spring St., has just returned from a visit to his turquoise mine at Simmons Springs, near Sodaville, Nev., where he has nine claims. He reports the outlook to be very encouraging.

Garretson & Hubbell, the new manufacturing concern in Janes & Co.'s old place, 342 S. Broadway, report that they are rushed with business and find it difficult to keep up with their orders. They have advertised for help, but have been unable to get all they want.

The Southwest Turquoise Co. has again enlarged its facilities, having engaged the entire second floor of the building at 115 N. Broadway, adjoining the building they previously occupied, and have recently engaged eight new cutters. George McNeil has been engaged as an additional salesman.

Many complaints have been heard about dishonest methods employed by several small jewelry concerns on Main and Spring Sts. At some of these places auctions have been held. As a result of complaints made in regard to the misrepresentation of goods at these auctions, the city council has passed an ordinance prohibiting the sale of jewelry at auction in the evening.

A local paper of recent date says that Hugh Green and Frank Beatty have located what gives promise of being an excellent deposit of beryl in the Juniper Flats country, west of San Jacinto, Riverside County. The prospecting which has been done indicates rich deposits and the locaters will begin work at once to develop the claim. Samples of the stone have been brought to this city.

Joseph Rittigstein, 427 S. Broadway, has made definite and final arrangements for his new quarters in room 502, O. T. Johnson building, corner of Broadway and 4th St. He will take possession Jan. 1. He has already sold his fixtures in his present location and is rapidly disposing of his stock at a closing-out sale. In his new location he will devote his energies mainly to diamonds, but will also handle watches and manufacture artistic jewelry. He has been four years in his present location and for two years previous was at 502 S. Broadway. He has many personal friends who are his customers and who will doubtless follow him with their trade to his new location.

Detroit.

TRADE CONDITIONS.

The annual Chistmas rush is on and it can be said that every jeweler is busy. While purchases are not running into large amounts, the number of buyers is as great as it was two years ago and the stores are well filled. Wholesalers are kept busy getting out their orders and the manufacturers of novelty and fraternity jewelry report that they are taking no more orders until after Christmas. "There is a different spirit among the buyers this year," said a prominent retailer, "last year they gave the impression that they felt they ought not to spend anything, while this year they merely consider how much they can afford to spend."

F. J. Schleede, Ann Arbor, came in, last week, to buy goods.

C. J. Hathaway, Grayling, was a recent purchaser in this market.

J. D. Patterson and wife, Port Huron, were in this city, last week.

Max Jennings and wife, St. Clair, spent part of last week in this city.

Mrs. E. M. Goette, Orion, visited Detroit, a few days ago, to replenish holiday stock.

N. J. Yake, in business with his brotner, M. J. Yake, Deckerville, is reported to be very ill.

R. D. Lewis, Boyne City, is closing out his stock prior to moving to Illinois, where he has other properties which require his attention.

E. F. Hill, traveling for Noack & Gorenflo, is expected to end his trip this week, remaining in the store until after New Year's Day.

F. E. Touse, Pioneer, O., and G. V. Warnke, Toledo, O., were two visitors from outside the State who bought goods in this market, last week.

Charles H. Keller, with Noack & Gorenflo, has finished his last trip of the season, and is now in the store preparing his cases to go out after Jan. 1.

M. E. Rowley and W. H. Horton, travelers with the E. H. Pudrith Co., have ended their season and are in town, where they will remain until after the holidays.

The Jewelers Board of Trade did not hold its usual meeting this month. Consultation among the members developed that all were too busy to give the time, and so the meeting was cut out.

Out-of-town jewelers here, last week, and not elsewhere mentioned, included: D. E. Holland, Lapeer; E. H. Cressey, Saline; H. W. Baxter, Birmingham; Frank Codling, Royal Oak; A. B. Graham, Croswell; W. F. King, Jr., Adrian.

Owing to the Christmas rush, Wright, Kay & Co. have added 20 salesmen to their force on the floor. Their travelers, Stanley C. Bias, who has the eastern territory, Leon Laney, who travels in the south, and E. M. Stimson, the western man, are all on the floor for the holiday trade.

Gmeiner & Schroeder, manufacturing jewelers and engravers, who have been located for several years at the southwest corner of Woodward Ave. and Larned St., have dissolved, H. W. Schroeder withdrawing. Julius Gmeiner and Edgar J. Gmeiner have formed the new firm of the J. Gmeiner Co., which will continue the business.

W. F. Hittig, Dundee, states that the farmers in his locality are greatly wrought up over the quarantine regulations imposed as a result of the discovery of foot-and-mouth disease among Michigan cattle, and that money is tight and business suffering as a result. L. E. Palmer and E. S. Barnes, of Rochester, near which place a diseased herd was found, recently, also state that business has been impaired in their locality as a result of the quarantine.

Joseph Rosenberg, wholesale jeweler in the Farmer building, 29 Monroe Ave., who has given a trust mortgage to James D. Jerome, as noted in another column of this issue, lists liabilities amounting to $12,643, very few of the creditors being local concerns. The heaviest single creditor is M. W. Carr & Co., the amount being $1,117.75. Among the heavier creditors are: Elijah H. Rosenberg, manager, $1,000; Louis Rosenberg, $500; Samuel Rosenberg, traveling agent, $211.09; Isadore Rosenberg, salesman, $240.40; Eugene Kress Pocket Book Co., upwards of $1,000; German-American Bank, $632.79; E. J. Wilkins Co., $818.53; Scheuer & Bros., $492.78; H. Margolin & Co., $629.30.

W. J. Brown has opened a new store at the southeast corner of Woodward Ave. and Congress St., although only after some legal complications. Brown formerly conducted a drug store in this place, but the building was sold to Traub Bros., 118 Woodward Ave., possession to be given in May, 1910, when Brown's lease expires. Brown recently moved his drug store to a location two blocks north, and arrangements were made by which Moe Ehrlich, who has two jewelry stores on Gratiot Ave., was to use the premises for a third store. The agreement under which Traub Bros. took the building provided, however, that they must give their written consent to any sub-lease made by Brown. They refused to consent to the new deal and secured an injunction from Judge Donovan restraining Ehrlich, who had brought his show cases and goods into the store, from opening up. Brown then took over the business. He secured the services of Edwin C. Taylor, formerly with Moe Ehrlich, as manager, and J. Gregor, as assistant.

Omaha.

T. L. Combs has fully recovered from an attack of tonsilitis and is again at work.

The jewelers of this city are making elaborate window displays this week, owing to the National Corn Exposition, which is held here from Dec. 9 to 19.

The following out-of-town jewelers were in town last week, purchasing stock: Mr. Davis, Falls City, Nebr.; Otto Berner, La Mars, Ia.; S. H. Clay, Long Pine, Nebr.; T. C. Konkle, Defiance, Nebr., and B. F. Smith, Valley, Nebr.

San Francisco.

TRADE CONDITIONS.

Although the past week has been badly broken into by a series of rainstorms which have hindered trade considerably, retail jewelers have been doing a good business and are highly elated at the showing that is being made.

Green Bros. have taken quarters at 717 Market St.

T. Lundy is now firmly settled in his new store at 728 Market St., and is doing a brisk holiday trade.

Mr. Feldenheimer, of the California Jewelry Co., who has been laid up with a severe attack of rheumatism, is now back at the store again.

The Brilliant Jewelry Co. now has its stock in place in its offices in the Mutual Savings Bank building, at 704 Market St., and has commenced business.

F. L. Presbrey, representing the Bassett Jewelry Co., is now carrying a small stock of the lines manufactured by that concern, and is sharing an office with J. B. Whitney & Co.

The Lichenstein Co., 906 Market St., announces that it will soon be forced to vacate its premises, and this is given as the reason for selling the stock at auction, as is now being done.

The Chinese jewelry stores are now open. These stores remain open until late at night, and the visitors are enabled to see the workmen manufacture the articles that are placed on sale. Gim Hi & Co., 805 Dupont St., have a specially noteworthy factory, and their store is one of the points visited by the parties guided through the Celestial quarter each evening by the licensed guides.

During the past week a large number of out-of-town jewelers visited the local wholesalers, selecting stock for the holiday trade. Among those noted were: H. J. Kuechler, Stockton; E. P. Segret, Tuolumne; Dan McCarthy, Fresno; Mr. Weisbaum, Jr., of Weisbaum & Son, Hanford; H. B. Heinbach, Hollister; Ben Levy, Newman; R. Kocher, of R. Kocher & Son, San Jose; Mr. Haas, Jr., of Chas. Haas & Son, Stockton.

Pacific Coast Notes.

N. Lawnsbery, New York, is visiting in Southern California at the present time.

The store of H. A. King, 315 F St., Eureka, Cal., has been thoroughly remodeled.

Wahl & Goldberg are opening a store at Sebastopol, Cal., at the old stand occupied by George S. Adams.

O. Donohue, a representative of a Philadelphia jewelry manufacturing concern, is visiting at Long Beach, Cal.

F. B. Mitchell, who recently located in Roseville, Cal., has placed a portion of his stock in order and is ready for business.

H. H. Custead, Whittier, Cal., has given up his position with the Western Union Telegraph Co. and is now devoting all of his attention to his jewelry business at that place.

When Mrs. Strange, who is a designer of artistic jewelry, left her home in Berkeley, one day last week, for her place of business in San Francisco, she thought she had about $3,250 worth of jewels in her jewel satchel. On the way to the railroad station she lost the satchel and notified the police of the loss. Upon returning to her home she found that she had neglected to place the greater portion of the jewels in the satchel and had left them on the bureau in her own home. Thus her loss has been reduced to $750. No trace of the lost jewels has been discovered.

Kansas City.

John W. Brown, traveling representative for Ward & Crellin Jewelry Co., was in town last week, refilling his trunks.

The Green Jewelry Co. has re-arranged the interior of its business office, making it not only more convenient, but more attractive.

H. J. Linn, formerly of the firm of Rupp & Linn, Atchison, Kan., was in town, last week, preparing to re-enter business in Atchison.

George Cromer, bookkeeper for the Green Jewelry Co., has recovered from his recent illness. Miss Mabel Graham, also with the same company, is still ill, but is slowly improving.

C. S. Craven is preparing to open a first-class retail jewelry store on the second floor of the Bryant building. It will be the only retail jewelry store on the second floor of a building in the city. He proposes to carry a first-class stock of gems, jewelry, queensware, cut glass, etc.

The two-story building, 1013-15 Grand Ave., the second floor of which is occupied by the C. B. Norton Jewelry Co., is having five stories added to it. When completed, it will be a seven-story building. The interior of the old building is being remodeled to admit of the addition of a passenger elevator.

The following jewelers called on the trade last week: F. W. Bartlett, Leavenworth, Kan.; Mr. Ingles, of Ingles & Huber, Higginsville, Mo.; Mr. Tucker, of Tucker Jewelry Co., Higginsville, Mo.; H. P. Hall, of Hall Jewelry & Music Co., Carthage, Mo., and Bartlesville, Okla.; J. A. Schmidt, Leavenworth, Kan.; A. Buchmann, Clay Center, Kan.; H. M. Siglock, Keytesville, Mo.; A. Hooper, Atchison, Kan.; W. H. Haupt, Bartlesville, Okla.; C. J. Benson, Lees Summit, Mo.; J. A. Potts, Marceline, Mo.; J. Mosher, Burlington, Kan.; C. L. Jones, Dewey, Okla.; J. A. Stott, Paola, Kan.

Thieves broke into the jewelry store of the Brenner Jewelry Co., at 11 W. 5th St., last Thursday night, and escaped with a large amount of plunder, including one six-size, solid gold Illinois watch movement; one 16-size gold filled case, 20 years, Swiss movement; one 18-size case, 10 years, Illinois movement; one 18-size case, 10 years, New York Standard movement; two gunmetal Swiss watches, one New England watch, two dozen ladies' solid gold set rings, one-half dozen razors, one dozen solid gold plain band rings, one dozen gold-filled band rings, one dozen gold-filled signet rings, one dozen gold-filled emblem rings, two dozen watch fobs, two dozen charms, one pair of field glasses, two pair of opera glasses. Entrance was gained by sawing the lock. The stock is valued at about $200.

Milwaukee.

TRADE CONDITIONS.

Milwaukee jewelers declare that holiday trade is opening up very satisfactorily. While it is rather early at the present time, there is every indication that the volume of trade will far exceed that of the past season. General business conditions are improving in and about Milwaukee. Industries and manufacturing of all kinds are slowly returning to the normal stage and the natural result is that money is becoming more plentiful and confidence is fast being restored.

In accord with most of the retail stores of this city, jewelry establishments are being kept open evenings in order to accommodate Christmas shoppers.

Out-of-town jewelers in Milwaukee, Wis., last week, included: Alva Snider, Beloit; J. B. Kimball, Waukesha; F. H. Coburn, East Troy; William F. Notbohm, Oconomowoc, and F. P. Beswick, Racine.

Robbers recently looted the establishment of John Krieger, 171 3d St., and carried away considerable stock which was brought in to be repaired. The thieves took a large quantity of alloy in the belief that it was gold. Entry was made through an adjoining dental office.

A new store is being opened at Ripon, Wis., by Fargo & Harger, two young men, with considerable experience in the jewelry business. Mr. Fargo is a graduate optician, and was recently with the Geneva Optical Co., Chicago. A fine line of new and up-to-date stock is being installed in the American Express Co. building.

Nels Johnson, Manistee, Mich., has been at Fond du Lac, Wis., during the past week, repairing and installing the mechanism in the tower clock of St. Peter's Lutheran Church, an edifice practically destroyed in the $250,000 fire, which visited the city, last September. The timepiece was originally manufactured by Mr. Johnson.

John Kotasz, charged with smashing a show window in the jewelry establishment of Archie Tegtmeyer and making away with several hundred dollars worth of jewelry and watches, will come up for trial in the Milwaukee Municipal Court, this week. The case will be tried before a jury. Kotasz, who is a laborer, refuses to declare himself guilty, but evidence against him is especially strong. A red bag and several pieces of jewelry on his person were identified by Mr. Tegtmeyer as having been taken from his establishment.

On the charge of disposing of a part of a 1,000 piece sample case of cut glass ware, with which he was supplied by a firm at Buffalo, N. Y., James Parr is being held at Manitowoc, Wis., for the Buffalo officials. Parr was formerly in the employ of the Buffalo concern as a traveling salesman, and after turning in a part of the sample case, he told the firm that the other pieces had been stolen from him. The warrant had been out for two months, and he was arrested at Manitowoc, when he came to the city as a representative of an insurance company. Parr is about 30 years of age.

"Compiling a Mailing List; a Few Pointers for Retail Jewelers," is the title of a helpful little four-leaf folder which is being distributed to the trade by the New England Watch Co., Waterbury, Conn.

Canada Notes.

T. Schram, Port Dover, Ont., recently, sustained a loss by fire.

W. H. Bochus, Strathcona, Alta., has sold out his jewelry business.

Stoddart & Doonan, Medicine Hat, Alta., have dissolved partnership.

J. H. Clyma, Montreal, is offering to compromise with his creditors.

Out-of-town jewelers calling on the Toronto, Ont., trade, last week, included: W. W. Porte, Brighton; A. Northey, Fenelon Falls; J. C. Watson, Newmarket; W. J. Hollingshead, Woodville, and J. W. Phillips, Caledon East—all of Ontario.

Smashing a plate glass window in the jewelry store of O. Turcotte, Montreal, recently, a man ran off with over $2,000 worth of diamonds. A passer-by shouted for the police. Turcotte's store is opposite City Hall and the central police station.

Early on Wednesday morning the show window in the store of Brill & Co., 147 Queen St., W., Toronto, Ont., was broken with a brick, with the intention of robbery. The thieves, however, only managed to secure a few dollars' worth of goods before they were scared away by the arrival of the police.

James L. Morrison, an old citizen of Toronto, Ont., and prominent in connection with a number of commercial enterprises, died, Friday, Dec. 4, aged 73 years. He was a native of Glasgow, Scotland, and came to Toronto in 1859. He was vice-president of the W. A. Rogers Co., of Niagara Falls.

On Wednesday, Dec. 9, William Trousdale was tried at Brockville, Ont., on the charge of receiving from Allan Coates a quantity of jewelry stolen from Coates' jewelry store in that town. Allan Coates, who was employed in his father's store, swore that Trousdale had incited him to steal the goods and paid him in all $225, which was only a small proportion of their value. Trousdale stated in his defense that he merely took the articles as security for loans advanced to young Coates, and supposed the latter to be a member of the firm. Trousdale was acquitted.

Four members of a gang supposed to be expert diamond thieves were arrested at Winnipeg on Saturday, Dec. 5, as the result of an attempt unsuccessfully made by two of the party to rob the store of Porte & Markle, Portage Ave. In the morning a man giving his name as Philip Greenbaum called and asked to look at some valuable jewelry, as he wished to make a present to his fiancee. After making a close inspection of the goods he said that he would call later with the woman, and allow her to choose for herself. Accordingly, at about 6 o'clock in the evening, he reappeared, accompanied by a stylishly dressed woman, and among other articles they were shown a diamond ring valued at $325. Greenbaum said it was too expensive, and apparently slipped the ring back into its place, giving at the same time an order for some cheaper goods. Mr. Markle, who was waiting on the customers, became suspicious, and looking closely at the ring put down by Greenbaum, found it to be a clever imitation. He at once accused them of the deception, and by threatening to shoot the man if he endeavored to escape, held the couple until the police arrived and took them in charge. The woman gave the name of Sadie Wilson. At the rooms where the prisoners had been staying the police arrested a youth of 18, named Alfred M. Copeland, upon whose person two valuable diamond rings were found. One of them, valued at $200, was identified as having been stolen from Dingwall's store in Winnipeg, and Copeland was recognized as the thief. A large quantity of second-hand and imitation jewelry and some costly wearing apparel were also found. Copeland also had pawn tickets for diamonds pawned in Chicago last month, and a lump of melted gold. The same evening Alexander Matthews, a negro with whom the woman Wilson had formerly been associated, was arrested. Sadie Wilson stated that Copeland is her brother and that Greenbaum is her divorced husband. Greenbaum is described as a Russian Jew, short, slight and dark, and about 31 years of age. Sadie Wilson is of the same nationality and appears about 26 years old. Details of other diamond robberies supposed to have been committed by this gang have been suppressed to give the police an opportunity of catching other members.

St. Louis.

Sams & Waddell, Clinton, Mo., have dissolved.

Ed. Dierberger is now with the firm of A. Kurtzeborn & Sons, 310 N. 6th St.

J. G. W. Schoenthaler, of the Eisenstadt Mfg. Co., returned, last week, from a hunting trip in Illinois.

The store of Mannie Levy, 205 N. 7th St., has been remodeled. The back wall has been extended 20 feet, and new show cases installed.

Charles L. Bates, well known to the trade, has sent out cards announcing that he is now in the diamond department of Mermod, Jaccard & King Jewelry Co.

Ben Yoch, formerly of 3405 Meramec St., has moved his store from that address to Belleville, Ill. Mr. Yoch's home is in Belleville. He came here several years ago to open the place on Meramec St.

A thief recently took $125 worth of trinkets and watches from the show window in Charles Hellwig's store. The plate glass was smashed at 4 o'clock in the morning. The man escaped with the jewelry.

M. Eisenstadt, of the Eisenstadt Mfg. Co., and Louis P. Aloe, of the A. S. Aloe Co., opticians, are on the managing committee for the big Jewish Charity Fair which was held in the St. Louis Coliseum, last week.

Frederick Blanke, a retired watchmaker of this city, died recently, aged 80 years. The deceased at one time worked as a silversmith for the Mermod, Jaccard & King Jewelry Co., and later engaged in business on his own account as a watchmaker, at 7th and Locust Sts. The deceased was a native of Germany. He came to this country in 1855.

Weiss & Wohlgemuth have moved into their new building, 703 Pine St., which has been in course of construction for the past six months. While the building was being erected the firm occupied temporary quarters at 713 Pine St. In the new place, besides the entrance on Pine St., alterations have been made to the building to the east, so that the firm now has a 7th St. entrance.

Minneapolis and St. Paul.

Several changes are rumored to be about to occur in the ranks of retail jewelers in Minneapolis, but none of them has developed as yet.

R. W. Corley, who but recently took a position at Tracy, Minn., was in the Twin Cities, last week, on his way to Louisiana, where he will locate.

There has been less display advertising than usual so far this month by the retail trade, and much of the advertising done referred to diamonds.

Bullard Bros. Co., St. Paul, have recently bought the diamonds belonging to the A. H. Wilder estate, and advertise them at 25 per cent. below the market price.

A party of four is under arrest at Winnipeg, Man., charged with the robbery of jewelry stores there. It is believed that they are the same persons who operated in Minneapolis, securing goods from the stores of Wm. M. Stone and of the Lucios Jewelry Co.

Only a few jewelers have been able to spare time to come to the Twin Cities during the past week. They include F. H. Parker, of the Parker Drug Co., Lake Mills, Ia.; H. Greethurst, Winona, Minn.; A. G. Scherf, Red Wing, Minn.; A. F. Larson, Wheeler, S. Dak.

Itinerant peddlers of bogus jewelry are said to be particularly conspicuous in Minneapolis. One women recently bought to a jeweler for examination three rings for which she said she paid $25. The stones in the rings were represented as diamonds, but investigation showed that they were glass.

Denver.

F. F. Hurd, 1271 Curtis St., this city, announces that he has sold his entire stock to the H. H. Tammen Co., which will continue the business.

A man who gave his name as Charles Livingston, was recently taken into custody for exchanging a bit of glass for a real diamond which he had previously sold to Israel Alter. The prisoner is 25 years of age and says he is a jeweler.

Frank and Nathan W. Shapiro, of 1555 Larimer St., and Charles S. Shapiro, in the employ of the Colorado Loan Office, 1942 Larimer St., have the sympathy of their many friends owing to the recent death, at Priceburg, Pa., of their father, a brother and a sister, all of whom were burned to death during a fire. Abraham Shapiro was the owner of the block which was destroyed.

The store of A. M. Hyman, 1709 Larimer St., this city, was the scene of a daring robbery recently, when thieves broke a large hole in the display window and escaped with a large amount of valuable jewelry. A considerable quantity of cheap jewelry was left behind, indicating that the thieves had sufficient knowledge of the stock to enable them to make a selection of the finest jewelry.

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Special Notices.

Payable invariably in advance.

Rates 75c. per insertion for notices not exceeding 25 words; additional words, 2c. each.

SITUATIONS WANTED, 1c. a word each insertion; minimum charge, 25c.

Heavy type, 5c. a word; minimum charge, $1.25.

Display cards, $2.00 per inch.

In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.

All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.

Situations Wanted.

YOUNG MAN, 20, white stone setter and jeweler, desires position. J. Nemecek, 1369 First Ave., New York.

GIRL, 20, wishes position in office; can furnish reference. Address "V., 1171," care Jewelers' Circular-Weekly.

YOUNG MAN, 18, wants position to finish trade; two years' experience; best references. Ross L. Carter, Elsie, Mich.

FIRST CLASS modeler desires position, or will do work at home. Address "N., 1026," care Jewelers' Circular-Weekly.

WATCH AND CLOCKMAKER, 22, with full set of tools, desires position. "A. G., 1199," care Jewelers' Circular-Weekly.

WATCHMAKER and clockmaker would like position at once in retail jewelry store. "L. H. W., 1083," care Jewelers' Circular-Weekly.

A POSITION as traveling salesman by young man of ability with 16 years' experience in retail trade. Address "V., 1151," care Jewelers' Circular-Weekly.

EXPERIENCED watch material and jewelry salesman, eight years' training; New York City or out of town. "Nemo, 1164," care Jewelers' Circular-Weekly.

WATCHMAKER, engraver and jewelry repairer, with four years' experience, desires position; age 22. Thomas A. Hickey, 144 Genesee St., Utica, N. Y.

POSITION WANTED as watchmaker, jewelry repairer and engraver; western locality preferred. Address "X. R., 1174," care Jewelers' Circular-Weekly.

YOUNG LADY, expert bookkeeper, eight years' experience in jewelry line; good correspondent, typist and saleslady. "M., 1202," care Jewelers' Circular-Weekly.

SALESMAN of ability, well acquainted with the retail trade, both east and west, wants manufacturer's line. Address "Traveler, 1196," care Jewelers' Circular-Weekly.

YOUNG MAN, has been in a diamond importing house 5½ years, desires to make a change; can furnish best of reference. "X. Z., 1195," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN, with established trade throughout the middle west, desires position with jewelry house; highest reference. "A., 905," care Jewelers' Circular-Weekly.

SALESMAN; diamond, watch and silverware salesman would like a position in New York City or vicinity; wholesale or retail. "A., 1113," care Jewelers' Circular-Weekly

FIRST CLASS watchmaker, American or Swiss, capable salesman, can take charge of repair department; A1 reference. Address "J., 1206," care Jewelers' Circular-Weekly.

WATCHMAKER, young man, French and American clocks, jewelry repairing; can take charge of store; good salesman; A1 references. "J. P.," 35 Washington St., Malden, Mass.

SALESMAN, who can show results, at present engaged, wants to change; commands a large southern trade; best references. Address "J. B., 1179," care Jewelers' Circular-Weekly.

BY FIRST CLASS letter and monogram engraver, also valuable assistant to watchmaker, salesman, etc.; experienced; good reference. Address "B. F., 1207," care Jewelers' Circular-Weekly.

A GOOD WATCHMAKER, 25 years' experience at the bench, also good on jewelry repairing, desires a position; can furnish best references. K. Kummer, 758 Melrose Ave., New York.

FIRST CLASS watchmaker, with 22 years' experience, competent in every respect, wants position with a reliable house. Address "First Class, 1158," care Jewelers' Circular-Weekly.

YOUNG MAN, 20, would like position as salesman; will consider any other position in the jewelry trade; has had experience selling. Address "X.," 615 Halsey St., Brooklyn, N. Y.

WANTED, position by first class watchmaker and good engraver; best of habits and references; 15 years' experience; would prefer railroad work and west. Address "X.," Box 551, El Paso, Tex.

FOREMAN, age 34, of executive and mechanical ability; wide, practical experience in the manufacture of 10 and 14 karat jewelry. Address "Integrity, 1036," care Jewelers' Circular-Weekly.

EXPERIENCED jewelry salesman wants factory line for the retail trade in Nebraska on commission; gold or filled jewelry; excellent references as to character and ability. "N., 1148," care Jewelers' Circular-Weekly.

WATCHMAKER, strictly first class, expert in high grade railway and complicated Swiss work, has 25 years' experience, A1 reference, complete tools, desires situation. Address "Watchmaker," 216 Lavaca St., San Antonio, Tex.

SALESMAN, with established trade in Ohio and Indiana, can use a live line of novelties or antique jewelry to advantage; commission or salary; highest New York references. Address "K., 1121," care Jewelers' Circular-Weekly.

FACTORY MANAGER will be open for position on Jan. 1; competent to install new plant; thoroughly experienced in the manufacture of gold chains and fine gold jewelry in all its branches. "Reliable, 1108," care Jewelers' Circular-Weekly.

SALESMAN, having extensive acquaintance in the trade, thoroughly familiar with loose and mounted diamonds and diamond mounting, would consider a change of position. Address "Diamonds, 1197," care Jewelers' Circular-Weekly.

SALESMAN, young man, 22 years old, wishes position in or outside; manufacturer preferred; six years' experience; well acquainted with New York and visiting buyers; best of references. "T. C., 1198," care Jewelers' Circular-Weekly.

WATCH department manager; position to take charge of watch department including repairs in high class jewelry house; American, age 36; Fifth Ave. experience, excellent references. Address Box 1178, care Jewelers' Circular-Weekly.

AN EXPERIENCED TRAVELER is open for a position; southern trade; best references. Address "J.," 1520 Polymnia St., New Orleans, La.

TRAVELING SALESMAN, thoroughly experienced watch salesman, gentlemanly and good habits, well acquainted through New England and middle west, open for engagement Jan. 1. Address Box 1177, care Jewelers' Circular-Weekly.

EXPERT WATCHMAKER, with tools, desires change after Jan. 1; do not answer unless you can appreciate fine ability and sober habits; first class reference from present employer; full particulars. M. O. Craven, 405 State St., Schenectady, N. Y.

A1 WATCHMAKER and experienced salesman, now with leading house on Fifth Ave., New York, wishes more suitable position by establishing or taking charge of watch department in first class house, city. "Y., 1193," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, 17 years' experience on American, Swiss, English and complicated watches, wants position; A1 mechanic, rapid and reliable; no bad habits; west, south or Pacific Coast preferred. Address "F. L., 1182," care Jewelers' Circular-Weekly.

WANTED, position as first class watchmaker, jeweler and engraver; have an entire set of tools and samples of engraving; first class reference; ready to take a position on Jan. 1; desire a salary of $22 a week. "C. Conn, 1097," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN, age 25, well acquainted with the retail jewelry trade in the large cities of the United States, would like to connect with reliable manufacturer of jewelry or kindred lines; high class references. Address "E., 1137," care Jewelers' Circular-Weekly.

SALESMAN, many years' experience with established trade in New York, Connecticut, Rhode Island, Massachusetts, Pennsylvania, Maryland and Ohio, wishes position with jewelry house, wholesale or retail trade; best references. Address "B., 1209," care Jewelers' Circular-Weekly.

EXPERIENCED retail jewelry salesman would like to make a change as traveler; is confident of showing good results in any part of the Union for a good jewelry manufacturing or jobbing house; best personal references. Address "R. I., 1084," care Jewelers' Circular-Weekly

GERMAN, 33 years old, of good appearance, 17 years' experience in jewelry business, at present holding responsible place as retail salesman in one of the finest jewelry stores of the east, desires position as traveling salesman with A1 house. "O., 1194," care Jewelers' Circular-Weekly.

POSITION WANTED, at once, by first class all around German watchmaker, jeweler, engraver, plain, fancy, script, old English, monograms, ornamental work, coloring, stone setter, window trimmer, stock clerk; hours, 8 to 6; $30 per week; will go anywhere. Lambert, 2120 Fifth Ave., Birmingham, Ala.

REFRACTIONIST wishes to hear from jeweler in large city, New York or eastern States, with opportunity to do strictly high class refracting business; have all instruments, good appearance and experience, accustomed to best class of trade; can handle department in manner creditable to any establishment. "Grade, 1184," care Jewelers' Circular-Weekly.

BY A FIRST CLASS watchmaker, accustomed to railroad work, position adjusting, taking in and delivering; also engraver, optician and salesman; good address, no bad habits, first class references; thoroughly competent to take full charge of repairing department or to manage; at liberty Jan. 1. Address "Watchmaker," Siebold Hotel, Box 51, Fort Worth, Tex.

A SALESMAN of recognized ability and thoroughly acquainted with the best jewelry and department store trade in the west, would like to connect with a manufacturer of a high grade line of goods after Jan. 1; I am employed at present, but have good reasons for wishing to change; references furnished. Address "D., 1046," care Jewelers' Circular-Weekly.

SOUTHERN SALESMAN, six years with present firm, would like to hear from a manufacturer of an A1 line 10 karat jewelry; open Jan. 1. Address "E. K., 1165," care Jewelers' Circular-Weekly.

WANTED, position as traveling representative, New York and nearby cities; have traveled now with a leading New York Fifth Ave. house; best of references. "R., 1192," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN of 15 years' experience in middle west and west, wishes to make a change; must be high grade line; particulars on application. Address "C., 1150," care Jewelers' Circular-Weekly.

SALESMAN, jewelry and novelties, 15 years' acquaintance with the jewelry and department stores in New York City, its vicinity and New York State; best references. Address "C. B., 1200," care Jewelers' Circular-Weekly.

AN EXPERIENCED mail order man wants to make change Feb. 1, 1909; has had eight years' experience marketing loose and mounted diamonds all over the country by correspondence; has accurate knowledge of qualities used by good buyers and can promise a good paying business to any cutter or importing house whose present connections with the jobbing trade make it impossible for them to sell direct to the retail dealer. "R., 1145," care Jewelers' Circular-Weekly.

Side Lines Wanted.

WANTED, good line of sterling silverware novelties, etc., on commission for the eastern States; have show room in New York all year around. Address "C., 1153," care Jewelers' Circular-Weekly.

SALESMAN covering middle west with old established line, wishes as side line to be carried on commission basis a strong line of lockets or bracelets or brooches or chains; can furnish very best references. Address "W., 1162," care Jewelers' Circular-Weekly.

SALESMAN, now traveling for large jobbing house, desires to represent manufacturer of jewelry, watches or cases in Chicago, making occasional trips to jobbing points; best references. Address "S. C., 1094," care Jewelers' Circular-Weekly, 501 *Heyworth Bldg., Chicago, Ill.*

SALESMAN, who has been covering southern territory for five years, with large personal following, wishes a strong line of comb and brush sets and toilet articles to carry as a side line on commission basis; can furnish A1 references. Address "O., 1161," care Jewelers' Circular-Weekly.

SALESMAN, commanding large trade with jewelers and department stores for southeastern States, desires novelty lines on commission in connection with jewelry line; traveling three men "C., 1160," care Jewelers' Circular-Weekly.

ONE of the best known commission travelers, south and Pacific coast, wishes to add first class line of gold novelties or 14 karat jewelry to his present line of high grade 10 karat card jewelry; correspondence with high class houses desired; confidential; highest possible references. Addres "B. J., 1018," care Jewelers' Circular-Weekly.

Help Wanted.

WANTED, salesmen in every State to carry good side line on commission basis. Inquire, Empire Jewelry Case Co., Buffalo, N. Y.

SALESMAN WANTED by fine diamond mounting house on 10 per cent. commission. J. M. Rossi, 20 Maiden Lane, New York.

WANTED, good jewelry salesman for western States; permanent; when answering give full particulars. E. L. Deacon, Denver, Colo.

WANTED, salesman until Christmas, with best references. William Wise & Son, jewelers, Flatbush Ave. and Nevins St., Brooklyn, N. Y.

SALESMAN WANTED; first class salesman who can sell gold jewelry and watches on Pacific Coast. Answer "A. H., 1093," care Jewelers' Circular-Weekly

WANTED, young man as assistant watchmaker, clock and jewelry repairer; state age, experience, reference and salary wanted in reply. G. R. Brainerd, 769 Collamer St., Collinwood, O.

FOREMAN WANTED for gold chain factory; must be expert mechanic on fine gold chains; state experience, references and salary expected. "R. U., 1203," care Jewelers' Circular-Weekly.

WATCHMAKER, who can engrave and act as salesman; permanent position; salary, $15 to $20 per week; position open after Jan. 1. Address "K. L., 1188," care Jewelers' Circular-Weekly.

WANTED, young man, experienced in material department of wholesale house, for Los Angeles, C l.; state age, experience, reference and salary expected. Apply Box 1123, care Jewelers' Circular-Weekly.

WANTED, traveler to sell retail jewelers only; must be A1 man with well established trade, and be able to furnish best of references. Call or address The Arnstein Bros. Co., 553 Rose Bldg., Cleveland, O.

WANTED, a practical expert as foreman of mould making and chasing department of casket hardware plant; give age, experience, salary desired and furnish references. Address "R. C., 1170," care Jewelers' Circular-Weekly.

WANTED, watchmaker, jeweler and plain engraver who has slight knowledge of optics; must be good salesman and have best of references; steady position; salary, $20 per week. Address D. M. Rinaldo, Hot Springs, Ark.

EXPERIENCED SALESMAN wanted. Apply by letter only to Paye & Baker Mfg. Co., silversmiths, North Attleboro, Mass.

R., L. & M. FRIEDLANDER, 30 Maiden Lane, New York, require several experienced jewelry clerks at once; personal application only before 10 A. M.

A HIGH GRADE salesman, with established trade to represent the manufacturers of gold and silver deposit ware; only those who can fill these requirements need apply; accompany applications with references. Address "I., 1155," care Jewelers' Circular-Weekly.

WANTED, a live man for Ohio and Indiana to represent a manufacturer's complete line of high grade filled chains and bracelets for the retail trade; only a capable man with a good established trade need apply. "W., 1176," care Jewelers' Circular-Weekly.

SALESMEN, two gentlemen of character, one for the entire south and one for Pacific coast trade, to handle on commission an up-to-date line of sterling silver, no flat ware; large acquaintance and highest references required. "C. P., 1017." care Jewelers' Circular-Weekly.

WANTED, bright young man, with experience and highest references for our watch and diamond department. Call before 10:30, R., L. & M. Friedlander, 30 Maiden Lane, New York.

WATCH SALESMAN wanted for 1909 to sell American watches in New England territory; one with experience in this territory preferred; liberal terms to the right man; address in confidence, giving particulars, etc. "W. R., 1086," care Jewelers' Circular-Weekly, 501 *Heyworth Bldg., Chicago, Ill.*

EXPERIENCED SALESMAN wanted for trade in the south for high class, large and small sterling silverware and cut glass ware; a gentleman is wanted with experience and trade over the territory usually known as the southern route. Please address or call on Unger Bros., 416 Halsey St., Newark, N. J.

WANTED, two experienced salesmen to sell jewelry and silverware cases; one to travel east, New York State and Pennsylvania and one through the south; salary and commission; do not call or write unless you have trade in this territory and experience in this line. Herald Novelty Co., 2234 Eighth Ave. cor. 121st St., New York.

WANTED, high grade salesman for Ohio, Indiana, Michigan, Kentucky, Tennessee, a man now employed, with established trade; liberal salary and commission; territory covered by this firm over 17 years; please do not reply if you cannot qualify; write full particulars. Confidential, M. J. Averbeck, 10 and 12 Maiden Lane, New York.

WANTED, a high grade salesman with established trade in Ohio, Indiana, Kentucky, Michigan; splendid chance for right man who can make $3,500 and upward; salary and commission; if you are not on the job and cannot fulfill requirements don't reply; send references and photo. "Confidential, Maiden Lane, 1159," care Jewelers' Circular-Weekly.

SALESMAN WANTED; wanted, salesman for Wisconsin and northern Michigan, by the largest wholesale jewelry house in Chicago; must have established trade and big sales; will give the right man good opportunity to make money; address stating age, where formerly employed, amount of sales and full particulars. "U., 1110," care Jewelers' Circular-Weekly.

WANTED, live watch salesman to sell American watches to the retail jewelry trade for 1909; address in confidence stating experience, territory covered, etc. "H. W., 972," care Jewelers' Circular-Weekly, 501 Heyworth Bldg., Chicago, Ill.

WANTED, a high class retail diamond and bric-a-brac salesman; services required after the holidays; a man who has a steady job and is able to arrange an absence of about 10 weeks. Apply immediately with references, Greenleaf and Crosby Co., Jacksonville, Fla.

SALESMAN WANTED to cover best retail jewelry trade of the middle west, by manufacturing house of fine 14 karat jewelry; must have established trade; excellent opening for first class man who can produce results; correspondence strictly confidential. Address "F. S., 1204," care Jewelers' Circular-Weekly.

Business Opportunities.

A LARGE silversmith's plant in operation, has space and help enough to manufacture another line. Address "M., 1156," care Jewelers' Circular-Weekly.

FIRST CLASS jewelry and repair shop in New York City; fine opportunity for good watchmaker. "Retiring, 1146," care Jewelers' Circular-Weekly.

WANTED, partner, all around jeweler, with $2,500 to $3,000; if you have the money write me; I have a good jewelry store proposition to make you. F. M., Shull, Mt. Hope, W. Va.

BEAUTIFUL HOME, country seat and farm in Delhi, N. Y., for sale or exchange for jewelry stock; chance of a lifetime; $20,000; principals only. Address "A. C.," P. O. Box 1592, Philadelphia, Pa.

AN ESTABLISHED loan office for sale in this city; good location; long lease; plenty pledges and stock; owner cannot attend on account of other business; invoice $18,000; can be reduced. 656 Fifth Ave., Richmond Dist., San Francisco, Cal.

FOR SALE, well established exclusive optical business, motor and grinding outfit, one of the best locations in Seattle, Wash.; reason for selling, Alaska interests: $1,600 complete outfit including good will. Address "Optical, A. & B.," Times Bldg., Seattle, Wash.

NEW YORK CITY incorporated manufacturing jewelers and commission merchants have an opening January, 1909, for a young man as salesman; must become interested by investing $5,000 to $10,000; good returns. Address "Corporation, 784," care Jewelers' Circular-Weekly.

FOR SALE, nice jewelry store, finely furnished, in New York's busy theatrical district, with or without stock; three years' cheap lease; chance for good watchmaker with energy; reason for selling, ill health; immediate possession. Communicate "R., 1117," care Jewelers' Circular-Weekly.

FOR SALE, a prosperous jewelry business in a New England city of about 10,000, doing a business of about $12,000 a year; stock and fixtures inventory about $8,000; present proprietor 35 years in same location; reason for selling, poor eyesight. Inquire Edward D. Cole, care D. C. Percival & Co., Boston, Mass.

FOR SALE, one-half interest in an old, well established, paying jewelry business, located in a beautiful and healthy southern city of about 100,000 inhabitants; good opportunity for right man with from $12,000 to $16,000; reference. C. G. Alford & Co., 192 Broadway, New York, or P. O. Box 912, San Antonio, Tex.

FOR SALE, manufacturing jeweler's business, established eight years in city of 450,000; incorporated; terms, $15,000; no indebtedness; have well established and profitable trade; reason for selling, ill health; first class reputation; only interested persons with cash need apply. Address "P., 1013," care Jewelers' Circular-Weekly.

(*Special Notices continued on page 84.*)

The Best Plated Flatware in the World



STEAK SET
10 Designs; $1.90 Set

A Few Suggestions in Case Goods:

6 Hollow Handle Knives and Forks	$6.50
3-Piece Carving Set	5.00
Bridal Set, 24 Pieces	10.50
Oak Chest, 57 Pieces	38.00
Hollow Handle Child's Set	1.12
Baby Spoon and Food Pusher	.50
6 Soup Spoons and Ladle	3.75

E. H. H. Smith Silver Co.
BRIDGEPORT, CONN.

OTTO YOUNG & CO., - Chicago
H. H. COLLARD, Silversmiths' Bldg.,
15-17 Maiden Lane, N. Y.

Special Notices.

(Continued from page 83.)

BUSINESS OPPORTUNITIES.—Continued.

GET CASH at once for your surplus stock of watches, diamonds, jewelry; will send money on receipt of goods; National Bank references. Emil Noel, 552 E. 46th Place, Chicago, Ill.

RAISE MONEY quick, by sending your diamonds and watches to me; liberal cash prices remitted on receipt of goods; business confidential; National Bank references. H. Schwartz, 903 Heyworth Bldg., Chicago, Ill.

OWING TO THE DEATH of Mr. Samuel Hammond, senior member of the well and favorably known jewelry firm of Samuel Hammond & Co., which has been continuously in business in the Wall Street section since 1837, this business is for sale, and particulars as to terms, etc., may be obtained from the attorneys for the estate, McGuire, Horner & Smith, No. 16 Exchange Place, New York; no agents or persons who have not the necessary means in cash to purchase the business need apply. Dated, New York, Dec. 14, 1908.

Insure Your Life

L. A. Miller

Special Agent of the

Equitable Life Assurance Society

will show to any who may be interested Sample Annual dividend policies on the

LIFE, LIMITED PAYMENT, ENDOWMENT, and TERM PLAN

ADDRESS

L. A. Miller

Special Agent

180 Broadway, N. Y.

Wanted to Purchase.

WANTED, rolling mills from 6" x 8" to 10" x 12", also crank shaper 34" or 36"; also a small modern double action compress 1¼" to 1½" stroke. Address "S., 1175," care Jewelers' Circular-Weekly, 501 Heyworth Bldg., Chicago, Ill.

To Let.

FOR RENT, factory space for jewelry trade, electric power, new building centrally located. Mehlbach Bldg., 393 Mulberry St., Newark, N. J.

DESK ROOM to rent, plenty of light, $10 and $15 per month. Apply 3 Maiden Lane, New York, Room 53; or, Electrolytic Art Metal Co., Trenton, N. J.

PART of large office to let, ample room for wall and show cases; suitable for manufacturer's line of jewelry or kindred lines. Address Geo. E. Smalley, Room 910, Heyworth Bldg., Chicago, Ill.

For Sale.

FOR SALE, cheap, second hand Seth Thomas tower clock, hour strike, in running order. Sartor & Roempke, San Antonio, Tex.

DIAMONDS, cash bargains in all sizes; diamonds advertised in last issue are all sold. Rubenstein Bros., 14 Maiden Lane, New York.

FOR SALE, fine oak store fixtures, six wall cases, 11 show cases, tables, counters, two large new burglar proof safes, two jewelers' cash registers (National), two optical trial cases, two fine electric regulators, two large watch signs, work benches, engraving machine, etc.; I acquired these by recently purchasing two bankrupt jewelry stores, and will sell at a hargain. W. P. Hanna, 58 Washington St., New Castle, Pa.

Miscellaneous.

PORTRAIT MINIATURES copied from any photo on watches, dials, brooches and lockets. Goldstein Engraving Co., 45 Maiden Lane, New York.

10 TO 20 PER CENT. SAVED!

M. L. Jalonack, jewelry auctioneer and diamond expert, will pay you from 10 to 20 per cent. more for your stock of watches and diamonds than any other buyer of stocks. Send me your surplus stock and I will send draft on First National Bank of Chicago. If my price isn't satisfactory I will return the goods on receipt of draft. All business strictly confidential. Write, call or telephone M. L. JALONACK, 5339 PRAIRIE AVE., CHICAGO, ILL. Long Distance Phone, Gray 5234.

Workshop Notes
for Jewelers and Watchmakers

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Education That Pays

The education that we give you in Watchmaking, Engraving and Optics is far superior to what you can get at any other college. We will make a thorough, practical workman of you—a workman who can command a good salary. We have been teaching the jewelry business for over fifteen years, and know how.

Send for our prospectus; it gives full information. Better do it to-day.

THE PHILADELPHIA COLLEGE OF HOROLOGY
F. W. Schuler, Principal. Somerset and Broad Sts., Philadelphia, Pa.

Better Attend the First Week in January, 1909

PATENT DEPARTMENT

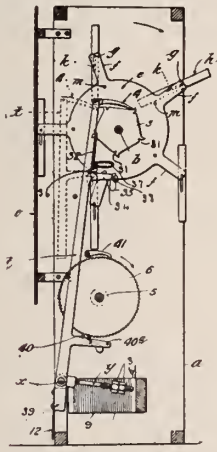
[IN WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN. THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

ISSUE OF DEC. 8, 1908

905,956. TIME-INDICATING DEVICE. S. P. THRASHER, Manchester, Conn., assignor to the Thrasher Clock Co., Manchester, Conn. Filed Sept. 4, 1906. Serial No. 333,167.

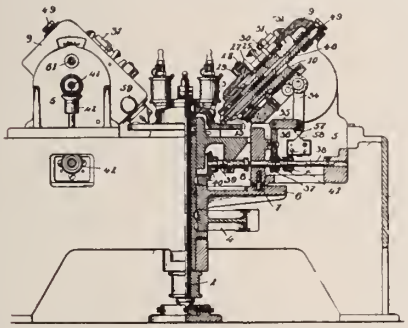
A time-indicating device comprising a plurality of carriers having a rotating step-by-step movement on a common axis, separate indicators, as



cards or tablets, pivotally mounted in said carriers to rotate on an axis parallel with the axis of the latter, said indicators having elongated slots in opposite edges therof, and pivot-pins extending into said slots, the maximum weight of the indicators being below the axis of the latter.

906,018. DIAMOND CUTTING AND POLISHING MACHINE. ARTHUR HENIUS, Providence, R. I. Filed Oct. 5, 1907. Serial No. 396,001.

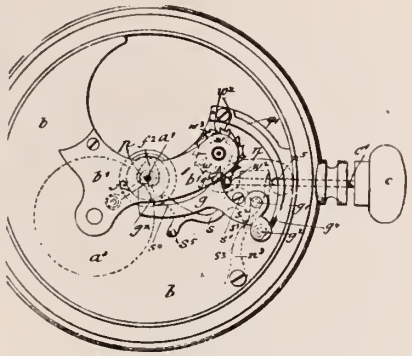
In a machine of the character described, a frame, a grinding wheel, a stone holder adapted to co-



operate therewith and means controlled by the feeding movement of said holder to withdraw and rotate the same.

906,212. STOP-WATCH. SIGISMUND FISCHER, New York. Filed Nov. 15, 1905. Serial No. 287,468.

In a stop-watch, the combination, with the arbor of the stop-hand, of an internally toothed disk-plate keyed to the same and provided with a depression at its under side, a toothed driving-disk adapted to mesh with the internally-toothed disk-plate, a pinion keyed to said driving-disk and adapted to be driven from the arbor of the third wheel of the movement, said driving-disk and pinion being provided with a central bore for rotating freely around the arbor of the stop-hand, a retaining-disk connected with the hub of the



pinion, headed rivets and a screw-stud on the top-plate for guiding the retaining-disk, and means for moving the disk-plate into or out of mesh with the toothed driving-disk.

UNITED STATES TRADE-MARKS.

[The following trade-marks have been adjudged entitled to registration under the Act of Feb. 20, 1905, and are published in compliance with Section 6 of said act. Said section provides:

"Any person who believes he would be damaged by the registration of a mark may oppose the same by filing notice of opposition, stating the grounds therefor in the Patent Office, within 30 days after the publication of the mark sought to be registered, which said notice of opposition shall be verified by the person filing the same before one of the officers mentioned in Section 2 of this act. If no notice of opposition is filed within said time the commissioner shall issue a certificate of registration therefor, as hereinafter provided for."

Marks which are stated to have been "Used 10 years" are registrable under the last proviso of Section 5 of said act, which is as follows:

"And provided further, that nothing therein shall prevent the registration of any mark used by the applicant or his predecessor, or by those from whom title to the mark is derived, in commerce with foreign nations or among the several States, or with Indian tribes, which was in actual and exclusive use as a trade-mark of the applicant or his predecessor from whom he derived title for 10 years next preceding the passage of this act."]

PUBLISHED DEC. 8 1908.

Ser. No. **35,934.** (CLASS 27. HOROLOGICAL INSTRUMENTS.) KUTNOW BROS., New York. Filed July 3, 1908.

"EUREKA"

Particular description of goods.—Electric clocks.

TRADE-MARKS REGISTERED DEC. 8, 1908.

71,680. WATCHES. E. HOWARD WATCH CO., Riverside, N. J., and Waltham, Mass. Filed May 9, 1908. Serial No. 34,664. Published Oct. 6, 1908.

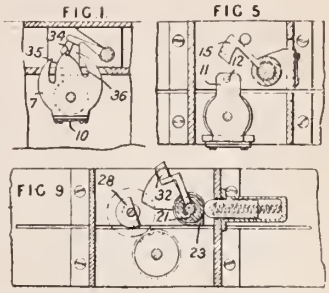
BRITISH PATENTS.

(ABRIDGMENTS OF SPECIFICATIONS, 1907, FROM *The Illustrated Official Journal.*)

ISSUE OF NOV. 25, 1908.

17,767. TIME-RECORDERS FOR WORKMEN, ETC. R. BUERK, Schwenningen, Wurttemberg. Aug. 3. (Date applied for under Patents Act, 1901, Aug. 3, 1906.

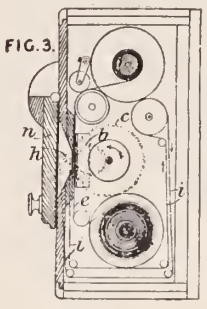
In time-checking apparatus in which a type key is inserted and co-operates with one of a number of matrices carried on a cylinder, the cylinder is adapted to be rotated by the key so as to enable a larger number of matrices to be carried. The cylinder is fitted with an end disk 7, which is flattened so as to be held in central position by a spring 10 and has slots 35, 36, one or other of which is engaged by a pin 34 on the bit of the key so as to be rotated thereby in order to bring either outside row of matrices into engagement with the key type. Keys for the central row of matrices are without the pin. In another form, the end plate 11 carries a roller 12 adapted to engage an inclined projection 15 on the key. In a further modification, the shaped end 32, Fig. 9, of the key bit engages a half-cylinder 28 geared to the matrix cylinder, as shown, so as to bring the correct

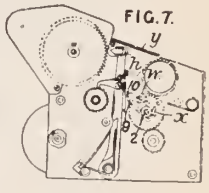


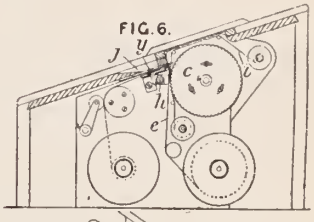
matrix to position, the shank of the key lying in a slotted barrel 21 with a nose piece 23 so as to be held in position by a spring plunger. The half-cylinder 28 and matrix cylinder are held in normal position by a spring 20 in the hollow spindle of the matrix cylinder.

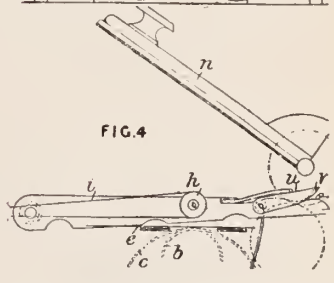
17,673. TIME-RECORDERS. C. J. HEWITT and C. W. HEWITT, Rainhill, Lancashire. Aug. 2.

The mechanism for opening or closing the lid or withdrawing a cover from the writing-aperture in an autographic workmen's time-recorder is arranged to feed on the record-strip so that the printed time may become visible to the person making the record. In the form shown in Figs. 3 and 4, the record-strip *e* passes between the time-printing wheels *b*, *c*, and the roller platen *h* around which the inking ribbon *i* is led. As the lid *n* is raised, the pin *r* upon a disk attached thereto slips under the spring pawl *u* and on the









closing movement rides over and depresses the lug *v*, whereby the plate arm *s* is forced downwards; towards the end of the closing movement, the record strip is fed by means of a ratchet-gear allowing considerable lost motion. In the modification shown in Figs. 6 and 7, a handle upon the spindle 2 must first be operated to slide the plate *y* from under the writing-aperture *j*; this movement is utilized to force the platen *h* and aligning-teeth against the type-wheels by means of the arm and pin 9, 10, and subsequently to feed the time-record thus made into the writing-aperture, for which purpose the ratchet-wheel *x* on the shaft engages a spring-pawl *w* on one of the feeding-gear wheels. The inking-ribbon in this arrangement is placed between the type and record-strip;



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24,477. SPRING-CATCH FOR CIGARETTE-CASES. Wooo.

25,100. WATCHES AND CLOCKS. Daniells.

28,623. ALARM-CLOCK. Gallagher.

1908.

3,625. CLASP FOR BRACELETS. Kiehnle.

4,367. FASTENING FOR BRACELETS. Clark.

4,867. AUTOMATIC CLOCK-WINDING MECHANISM. One Year Electric Clock Co., Grunoke & Lazarus.

10,821. THIMBLE. Iles.

13,183. CLOCK. Frainier.

14,416. WATCH MOVEMENT. Wuilleumier & Wuilleumier.

Applications filed Nov. 9 *to Nov.* 14, 1908.

23,977. PHOTOGRAPH-FRAME. Gerald Robinson and H. W. Robinson, Birmingham.

24,026. HAT-PIN. Adolph Myers, Leopold Myers and F. R. Baker, Birmingham.

24,090. CANDLESTICK. Alfred Schmio-Steuer, London.

24,137 and **24,138.** CUFF-LINKS. Philipp Koch and Jean Jodry, London.

24,221. INKSTAND. Paul Franzke, London. Complete specification.

24,223. INKSTAND. Otto Haase, London. Complete specification.

24,335. ASH TRAY. Siegfried Grunthal, London. Complete specification.

24,341. ALARM-CLOCK. George Kern, London. Complete specification.

24,368. WATCH. Emile Blanchain, Jr., London. Complete specification.

24,451. ALARM-CLOCK. James Evans, London.

24,478. COLLAR BUTTON. Daniel Hurst and H. W. Thacker, London.

24,479. PURSE. William Grant, Glasgow.

24,520. COFFEE-POT. Arthur Wakefield, London. Complete specification.

UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for The Jewelers' Circular-Weekly by R. W. Bishop, Patent Attorney Washington, D. C.]

Issued Dec. 1, 1891.

464,004. MIRROR. Henry Berry, Shelton, Conn., assignor to the Derby Silver Co., same place.

464,016. TIME-SIGNAL. W. E. Gibb, Pyrgo Park, England.

464,053. PICTURE-HOLDER. Maurice Worths, Jersey City, N. J.

464,091. COFFEE-URN FAUCET ATTACHMENT. Henry Born, Cleveland, O.

464,131. WATCH. J. A. L. Monnier, Rosieres, Switzerland.

464,256. TIME-RECORDER. Harvey Redding, Everett, assignor to the Redding Electric Co., Boston, Mass.

464,291. SWIVEL-HOOK. J. A. Bartlett, North Attleboro, Mass.

464,341. NAIL-CUTTER. J. T. Lewis, Ivy Depot, Va.

464,365. BADGE. L. O. Keil, Birmingham, Ala.

464,393. MEASURING-SPOON. Max Scheio, Wadgassen, Germany.

464,405. POCKET MATCH-SAFE. C. F. Wiomann, Cincinnati, O.

464,456. EYEGLASSES. E. S. Fowler, Chicago, assignor to A. B. Fowler, same place.

Designs issued Dec. 3, 1901, *for* 7 *years.*

35,353. PURSE. Max Scheuer, New York.

35,355. BUCKLE. J. F. Lane, Jacksonville, Fla., assignor to Greenleaf & Crosby Co., same place.

35,360. SPOON-HANDLE. W. H. Rogers, Plainfield, N. J.

35,361. SHELF FOR CHAFING-DISH LAMPS. G. E. Savage, Meriden, Conn., assignor to Manning, Bowman & Co., same place.

35,371. BOX-COVER. R. K. Higgins, Waterbury, Conn.

Issued Dec. 8, 1891.

464,502. ENVELOPE AND STAMP MOISTENER. Charles Holyland, Allegheny, Pa.

464,545. THIMBLE. W. A. Wood, Montreal, Can.

464,681. POCKET-KNIFE. Jefferson Tollefson, St. Ansgar, Ia.

464,730. ELECTRIC PROGRAMME-CLOCK. Charles Lester, Chicago, assignor to G. A. Harmount, same place.

464,743. WATCH-BOW FASTENER. Olof Johanson, New York, assignor to the Keystone Watch Case Co., Philadelphia, Pa.

464,749. FINGER-RING. Josephine H. Bullard, Boston, Mass.

464,808 and **464,809.** INITIAL RINGS. Julius Bonner, New York.

464,810. TOP SETTING. Julius Bonner, New York.

464,811. EARRING. Julius Bonner and Isaac Eisler, New York.

464,831. INKSTAND. C. A. Sigelen, New Brighton, Pa.

464,864. VEIL-HOLDER. Linnie A. H. Grenelle, Hampton, Ia.

464,870. RUBY-PIN SETTER. Frank Heller, Brazil, Ind.

464,885. BUCKLE. C. A. Minehart, California, Pa.

Designs issued Dec. 4, 1894, *for* 14 *years.*

23,831. BADGE. W. H. Walsh, New York.

23,832. BADGE. B. S. Whitehead, Newark, N. J.

Designs issued Dec. 10, 1901, *for* 7 *years.*

35,406. BADGE. C. M. Robbins, Attleboro, Mass., assignor to the C. M. Robbins Co., Rhode Island.

35,407. WATCH CASE. F. G. Gruen, Cincinnati, O.

35,409. BRUSH BACK. W. B. Kerr, New York.

Design issued June 6, 1905, *for* 3½ *years.*

37,454. LOCKET. Gibbs Mason, New York, assignor to the Wightman & Hough Co., Rhode Island.

Springfield, Ill.

The American Jewelry Co., this city, has been licensed by the Secretary of State. The capital stock is $1,000, and the incorporators are F. L. McConnell, A. S. Mitchell and I. L. Shepherd. The purpose is to manufacture watch materials.

Plans are under consideration for the erection in this city of a $65,000 office building at 6th and Adams Sts., on the site of the building owned by Edward Keys. An optional lease on the new building is held by John Pierik, a local jeweler. It is probable work will be begun on the structure early next year. The building planned is to be six stories, modern in every respect. The site is 18 by 140. The narrowness of the lot is a drawback to the erection of a structure for office purposes, but such a building is adaptable to the jewelry business, and Mr. Pierik had this in view when he secured the optional lease.

A watch which had been stolen from a resident of Joliet, Ill., was recovered, recently, by clever work on the part of M Larsen, with Geo. E. Feagans, of that place. The watch was brought to Mr. Larsen to be repaired and, recognizing it as one which had been stolen, he telephoned to the police.



"JEWELLERY." By Cyril Davenport. Small square 16mo, 166 pp. and 42 illustrations. Published by A. C. McClurg & Co., Chicago. Price, $1 net.

THIS little booklet, which bears the same name as the exhaustive volume by H. Clifford Smith, recently reviewed in these columns, is by the well-known authority, Cyril Davenport, under whose supervision Mr. Smith's work was also published. It is the third of the series of "Little Books on Art," published by McClurg & Co., the previous ones being "Enamels" and "Miniatures."

The volume is not only handy in form, but covers the subject of jewelry briefly and concisely in a way that will interest the jeweler and layman alike. In an introduction covering the first 25 pages the topic is generally discussed, after which follow interesting chapters on necklaces, pendants, diadems, earrings, nose rings, etc., bracelets, finger rings, pins and brooches, all of which brings out the history of the articles treated from the earliest time up to the present date, and give interesting illustrations of historical and artistic pieces now to be found in museums and great collections. A fairly good bibliography is followed by an index which affords ready reference to all matter contained in this book.

Altogether, the work is one that will prove of value to the jeweler both in instructing him as to his craft and also giving him data to use in advertising brochures and other pamphlets, while the illustrations will give him a very good idea of some of the work of the master minds of his craft in olden times.

"THE DIAMOND," ITS HISTORY IMPORTANCE AND VALUE. By John Kay. Published by John Kay & Co. 46 pp., hand made paper, half chamois.

WHILE to some extent an advertising brochure, the first edition *de luxe* of the above pamphlet, compiled and designed by Wallace Gilbert Kay, is well worthy of a place in the library of any jeweler or lover of gems, as it is not only a beautiful piece of book work, but gives in a brief treatise and a most interesting way all the points about the diamond, with a history of some of the famous gems of the world.

A history of the diamond is followed by an elaborate treatise on cutting, together with a discourse on the color of gems; a brief note on the purity and perfection of the jewels; interesting information about the diamond mines; a few words upon the carat weight; the table of the famous diamonds and their weights, and the birth month stone poem.

Most interesting, however, are the beautiful illustrations which, beginning with a portrait of Mr. Kay, show photogravures of such diamonds as the Kohinoor, Great Mongul, Hope, Sancy, Cullinan, etc. Fine illustrations show in large form the brilliant, "20th century" and "sun ray" cuttings, and in addition are illustrations of several unique jeweled ornaments made in the establishment of the author.



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THE HOROLOGICAL REVIEW

Novelties in Watch Work—Including Regulators and Watch Cocks.

AN IMPROVED INDEX OR REGULATOR.

AN improved index has been brought out by M. Paul W. Brack, Villeret. The shorter end of the index is made in a single piece, with a sector, having a slide, made in the form of the arc of a circle described from the pivoted center of the index. (See Fig. 1.)

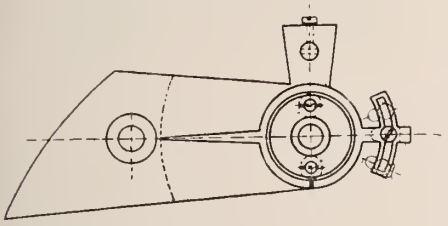


FIG. 1.

In this slide there can be adjusted, or fixed, by means of a screw, the buckle or guard of the index that is to hold the end of the balance spring. This buckle or

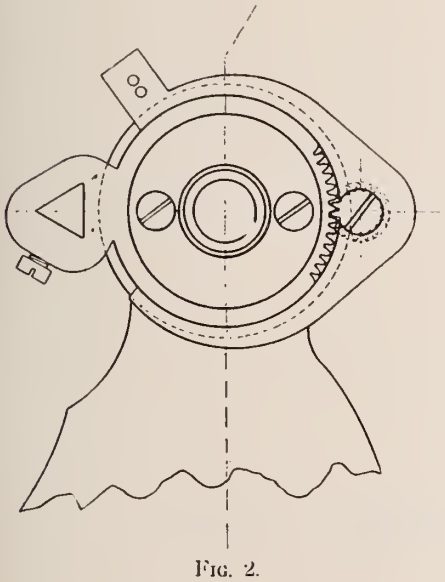


FIG. 2.

guard may be moved in one direction or the other the full length of the slide, without the long end of the index being displaced, which facilitates, in manufacturing, the adjustment of the watch with the greatest ease, without touching the index itself; the minor changes in adjustment can therefore be made by moving the long end of the index.

The form and dimensions of the various parts of this index may differ, and the part equipped with the slide can be made in a separate piece from the index and attached to it in any manner.

ANOTHER INDEX OR REGULATOR.

Messrs. Georges Favre-Jacot & Co., of Locle, have also a patent on an index, constructed in the following manner.

Around the end piece, or index disk, attached by screws to the bridge, is a ring working with considerable friction and provided with a stud carrier, made in one piece with it, and having on part of its exterior surface a toothing or range of teeth meshing with a pinion that turns easily in a housing of the index; this index, which carries the curb pins, is adjusted, with heavy friction, on the stud-carrying ring, of which it encircles the greater part of the outer circumference.

The pinion has a slot in which the blade of a screw-driver can be introduced (Fig. 2) to turn it. This index permits, on the one hand, the screw of the end piece being somewhat loosened, the variation of the location of the point of attachment of the collet, without interfering with the length of the balance spring, by simply causing the ring to turn in one direction or the other by means of the stud carrier; on the other hand, the point of attachment being properly set and the screw locked, we can proceed to make slight manipulations for the adjustment or regulation by causing the regulator to turn about the stud-bearing ring, by means of the pinion. The regulator should be provided with an index.

In place of the slot, the pinion may be furnished with another means of making it turn; for instance, a male or female shoulder, an arm, or a star attached to this pinion, etc.

OTHER FORM OF REGULATOR.

M. Achille Bourquin, of Bienne, presents a regulator in two parts, also patented, which may be caused to revolve about the balance staff, one part being provided with the index, the other with the pins. It is therefore a regulator the pins of which may be displaced, retaining, in case of a provisional timing or regulation, the index in a middle position.

According to this design, the part furnished with the index forms the ring fitted around the end piece.

The other part, provided with the pins (Fig. 3), is mounted on the first; it presents the appearance of a slide, following the arc of a circle, concentric to the end piece, the slide traversing a screw serewed into an ear of the first piece. The piece extends on the end piece beyond the end jewel of the balance staff; we may perceive this end jewel through an opening in the piece. The upper face of the end piece is

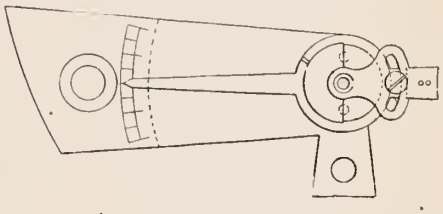


FIG. 3.

not flat; the part on which the pin piece rests is flush with the ring, while the part is raised. The two parts of the face of the end piece mentioned are united in the central portion of the end piece by a cylindrical side wall, against which the pin piece butts. By this side wall, concentric to the slide, the central portion of the end piece guides the piece for the rotation about the balance staff.

It suffices to loosen the screw, to be able to turn the piece around the balance staff, independent of the part with the index.

COCK WITH INDEX.

Judith & Co., successors to the Seeland clock factory at Madretsch, near Bienne, have obtained a patent on a watch bridge with a regulator attached to and inset underneath in the plate (flat part) of the bridge, or cock, in such a manner as to gain more room for the balance spring, allowing the thickness of the watch to be reduced, the jewel and the end stone of the balance being adjusted by means of the jewel setting in that part of the flat plate of the cock surrounded by the collar of the index.

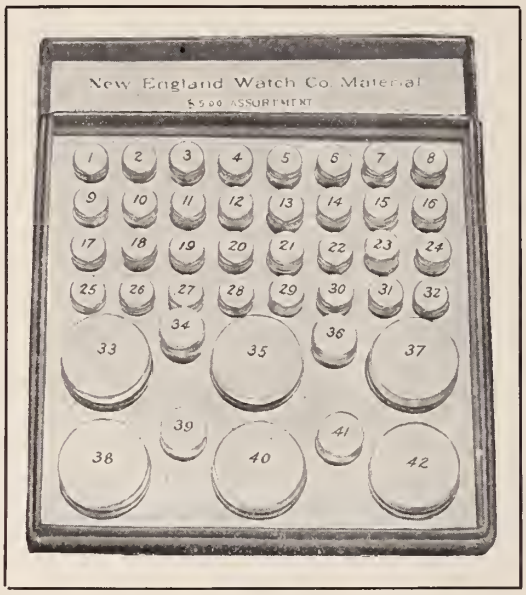
The cock has a covering and a neck, turning underneath the flat plate of the bridge, isolating a projection shaped like a truncated disk, on which is adjusted, by a notch, the collar of the split index, the opening of which is also shaped like a truncated cone, corresponding to the projection,

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which keeps it in place, while allowing it to work well. The arrow and the head of the index lodge in the opening and in the hollow, without projecting beyond the surface of the cock.

The flat part of the bridge, or cock, with its projection, is of sufficient thickness to accommodate two jewel settings, in which are inserted the jewel and the end stone of the balance. These settings are kept in place by two screws. (Figs. 4, 5 and 6.)

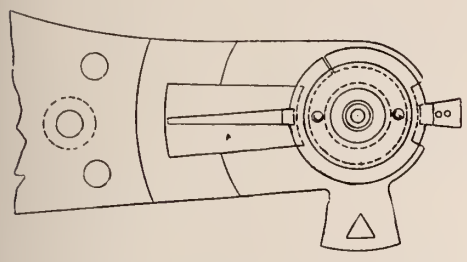


Fig. 4.

To obtain more play for the curve of the balance spring, the flat part of the cock is cut away in such a manner as to reduce the thickness by one-half to where the balance-spring is located. For the same reason, the arrow and the head of the index are arranged in such a manner as not to

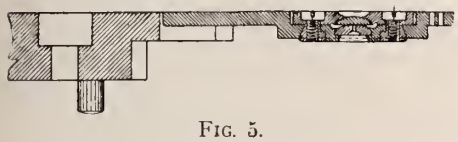


Fig. 5.

project beyond the cut-away portion of the cock plate.

ANOTHER STYLE OF COCK.

The Anonymous Society of Léon Lévy & Bros., at Bienne, have a patent on a watch bridge rigid (by means of two pillars, placed each at one of its extremities), with a guide or push pin, located under the plate, in a slide of the same, capable of being

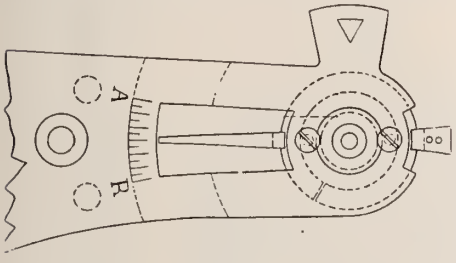


Fig. 6.

displaced by a screw, for the purpose of regulating the force of the escapement.

The cock is fastened by screws on two pillars, each placed at an extremity of the cock in such a manner that the pivoting point of the balance staff is located between the two pillars; these pillars themselves are attached to a push piece lodged in a slide of the plate and capable of being fastened to this plate by a screw, passing through a hole in the piece, a hole a little larger than the diameter of the screw, to permit a slight displacement of the piece in the slide; this displacement may be effected by means of two screws in the plate. The balance staff is pivoted at one of its extremities at a point of the cock, and at the other end at a point in the guide, or push piece. An opening in the plate permits the free passage of the staff. (Figs. 7 and 8.)

The pillars traverse the plate through holes a little larger than part of the pillars, so as to allow the movement of the guide.

The heads of the screws are located in hollows in the plate, so that they can be easily manipulated.

The screw being lightly unlocked, we bring a point of the cock toward the pivotal point of the 'scape wheel, where we sep-

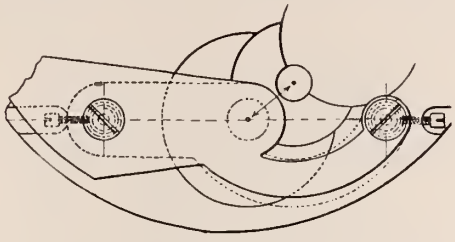


Fig. 7.

arate these two pivotal points one from the other. When the desired force of the escapement is attained, the screw is tightened.

The adjustment of the force of the escapement can therefore be obtained with-

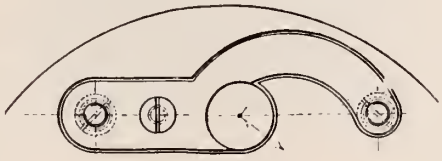


Fig. 8.

out dismounting either the cock or the guide.

In addition to this advantage, it may be stated that the cock, being supported at each of its ends, it can be made much thinner than the cocks of ordinary construction, which are supported at one end only.

Old Black Forest Clock Owned by Indiana Jeweler.

IN the retail store of Philip Horr, Aurora, Ind., stands an old musical timepiece which came from the Black Forest, Germany, presumably in the 18th century. For years it stood in a dance hall in Cincinnati, O., and many a prominent citizen is said to have danced to its music. Mr. Horr purchased it recently, and while overhauling it for repairs found a statement showing that it was last repaired in 1832, consequently much speculation is rife as to its actual age.

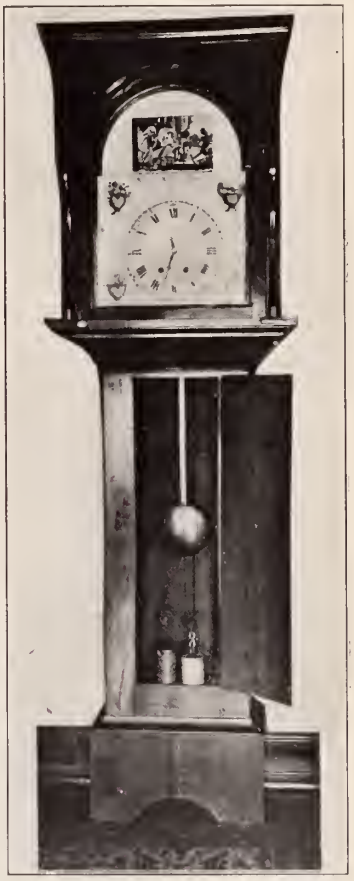
The clock is nine feet in height, is three feet wide and two feet deep. The dial is a plate of steel on which there is an oil painting. Just above this painting is an estrade occupied by a miniature band, each number of which holds in his hands a tiny instrument. The middle image represents a director. On a pedestal on each side stands an angel, whose wings could not withstand the lapse of time. Back of the band is another plate of steel on which is a reproduction in oil of Aladdin and his lamp. Above this picture, in a gable the word Aladdin appears in bold relief.

The music of the little band comes from an orchestrion of 100 pipes and four cylinders, which plays 32 tunes. The band plays every quarter hour and the mechanism is such that while the band is playing the director keeps time with a baton and the musicians raise or lower their instruments as the individual parts demand.

A Clock Made 300 Years Ago.

THE oldest clock in Wisconsin, is owned by William Reekmeyer, 150 Biddle St., Milwaukee. The timepiece, which has been attracting the attention of Milwaukee jewelers, is a handsome grandfather's clock, known to be nearly 300 years old and possibly even more ancient.

A hand painting of Mary Stuart appears on the face of the clock and bears the date, 1636. The queen is descending the castle steps to a barge while the boatman stands courteously at one side and bowing cour-



A QUAINT OLD GRANDFATHER'S CLOCK.

tiers surround her majesty. The colors are as perfect as they were on the day that the painting was made.

The clock came into Mr. Reckmeyer's family as an heirloom from his mother, who, in turn, had inherited it from many generations back.

The machinery of the old timepiece is nearly all of wood, although some parts have been replaced by brass as they wore out. Although the life of wood used for machinery is generally estimated at about 100 years, so well was the clock constructed that the parts are still in remarkably good condition. The clock is still keeping fairly accurate time.

REPEATED TRIUMPH OF THE

PATEK, PHILIPPE & CO.

WATCHES

RECORD of 1907-1908

Kew Observatory Trial of Watches and Chronometers

The First, Second, Sixth, Seventh, Eighth and Ninth
BEST RECORDS

Geneva Astronomical Observatory Timing Contest
53 out of 101 Prizes, namely:

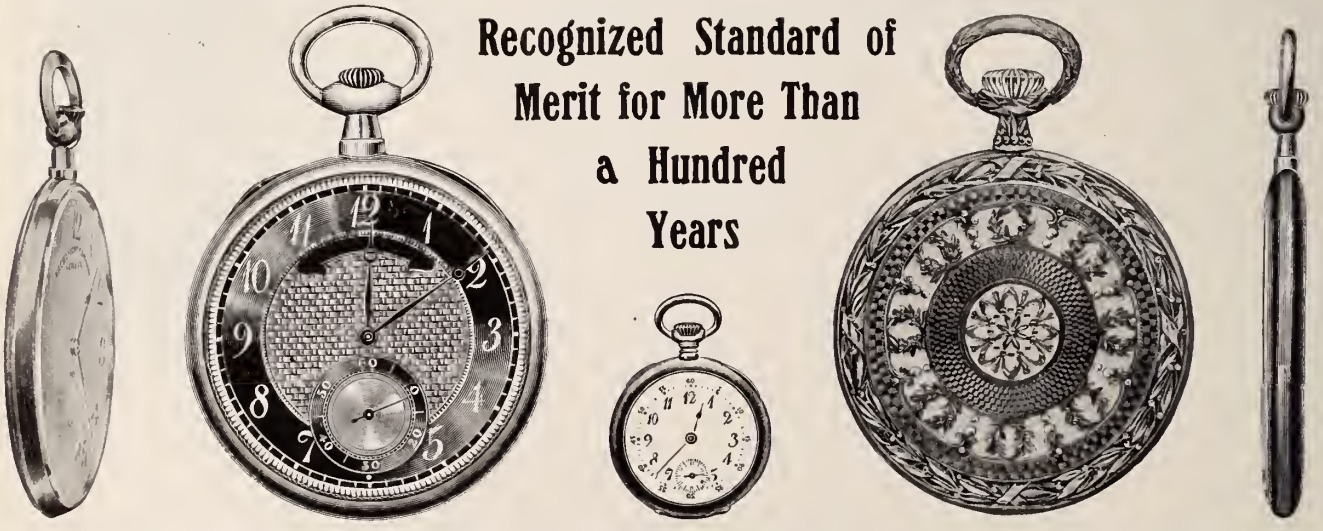
The only First Prize for Best Average Running among Makers
4 First Prizes . . . . . out of 5
Including all the highest and the nearest to perfection ever obtained by a portable timepiece
10 Second Prizes . . . . . out of 18
9 Third " . . . . . " 17
12 Fourth " . . . . . " 26
7 Honorable Mentions . . . . " 18
10 Single Prizes . . . . . " 17

19 Manufacturers Participated

Awarded Hors Concours (Beyond Competition): Milan, 1906; St. Louis, 1904; Chicago, 1893; Paris, 1900; Paris, 1889; Antwerp, 1885; Zurich, 1883. Centennial Exposition: Philadelphia, 1876. Gold Medal: Nuremburg, 1905; London, 1885; Calcutta, 1883; Croningen, 1880; Paris, 1878; Vienna, 1873; Paris, 1867; Paris, 1855; London, 1851; Paris, 1844. Diploma of Honor: Nice, 1883.

68 Nassau Street, NEW YORK **GENEVA, SWITZERLAND**

VACHERON & CONSTANTIN



Recognized Standard of Merit for More Than a Hundred Years

Since **1785** Vacheron & Constantin watches have continuously won **international first prizes** in all the great world **expositions**, and have been the acknowledged **leaders** in those improvements which have marked various epochs of progress in the science of watch-making.

This line **has no superior** for time-keeping qualities, absolute reliability and leadership in style.

It is extremely wide in variety, embracing a full line of movements to fit regular American cases as well as many Swiss sizes. There is ample provision for all purposes and all tastes—**plain and complicated** watches, extra flat, ultra flat and decorated, carved and jeweled watches.

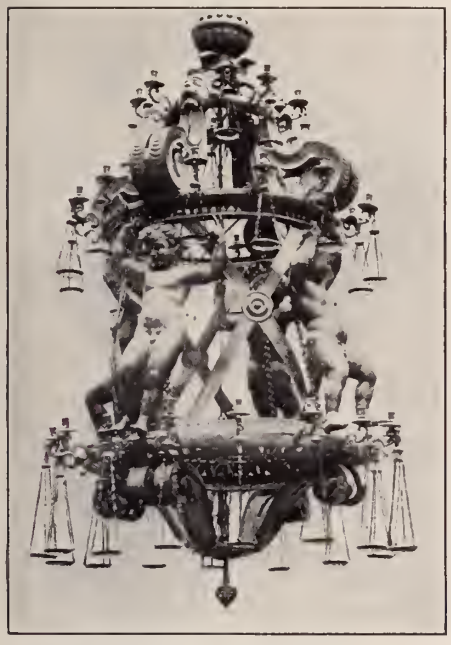
Wherever the line is represented it easily takes **first place** in sales and public approval.

EDMOND E. ROBERT, Sole Agent, 3 Maiden Lane, New York City

Galileo's Lamp, in the Cathedral of Pisa.

THE story of Galileo's discovery of the rhythmically regular oscillations of the pendulum, to which he was led, by noting the swinging movement of a chandelier (the lamps of which had just been lit or accidentally set in motion) suspended by a long chain from the lofty ceiling of the cathedral at Pisa, is known to almost every school boy, but it may not be so generally known that the very chandelier that inspired the scientific mind of the old philosopher, still occupies the same place in the great old church, that it did when its movements first attracted Galileo's attention. As a matter of interest to our readers, we present herewith an illustration, showing this old chandelier as it appears at Pisa to-day.

While the mechanical application of the pendulum to the regulation of the move-



SWINGING LAMP IN THE CATHEDRAL AT PISA WHICH SUGGESTED TO GALILEO THE IDEA OF A PENDULUM.

ment of clock work is ascribed to Huyghens, the discovery of the principle belongs to the man, who, against the theories of the all powerful church and in spite of the tortures inflicted on him for his bold refutation of those time-honored errors, gave us the explanation of the relations of sun, earth and moon in the solar system that we know to-day to be correct.

It struck him, after carefully observing the swinging chandelier, that no matter how long the arc described in its swing, the period that elapsed between the attainment of the limit of its stroke in either direction and its return to the vertical was the same, and that such an instrument made of a predetermined length, could be employed as a means of measuring time. Huyghens turned this discovery to practical account, with the result that the oscillating pendulum and subsequently the coiling and uncoiling spring, acting through the escapement, furnished the first really reliable means of regulating the rate of a timepiece.

The Writings of Robert Robin.

ROBERT ROBIN, a celebrated French horologist, was born in 1742, says a writer in a recent issue of *L'Horologer*. He established himself in Paris, where he soon gained a well-merited reputation; in 1777 he presented to the Royal Academy of Sciences a paper containing reflections on the properties of keyless winding works; an escapement natural in its functions; a perpetual calendar, with a great deal of reliability in its operation, with a brief



ROBERT ROBIN.

description of a clock in which these features were embodied.

This paper was the subject of a favorable report, made to the Academy of Sciences by Le Roy and De Fouchy.

In 1782 he published a pamphlet having for its title "Description of a Seconds Clock or Apparatus for Measuring Time with the Greatest Exactness."

In 1787 he presented to the Royal Academy of Sciences a paper on the dimensions of castle clocks, or those of large size.

In 1793 he published a brochure, the title of which was "Measuring Time with a New Escapement, Invented in 1791." In this brochure we find a description of a detached detent escapement which has since borne the title of Robin escapement. This brochure contains reflections on watches, according to the decimal division of the day.

When the decimal system was ordered he presented to the National Convention an astronomical clock, constructed according to this division to run for a day, and published the description of this clock in a brochure having for its title "Description of a Decimal Astronomical Seconds Clock, with Remontoire and Decimal Striking Works," presented to the National Convention by Robert Robin, horologist, at the Louvre, Galerie des Artistes, Paris, year II., in 8vo., 16 pages. Robin died about 1800. Like other artists of his period, he had a lodging in the galleries of the Louvre.

The works of Robin are numerous and will stand comparison with the works of the first horologists of his period, but in the style of horology, destined to adorn apartments, he won first place by the care and the good taste which he applied to the decoration and ornamentation of his clocks and regulators. In this class of clock-making he may have been equaled, but never surpassed, consequently these very choice works, very much sought after by discriminating amateurs at the time of their creation, are nowadays even more in request.

Various national edifices were provided with Robin clocks. The Conservatory of Arts and Trades, the Trianon, the palace of the Louvre, possessed clocks and regulators by Robert Robin.

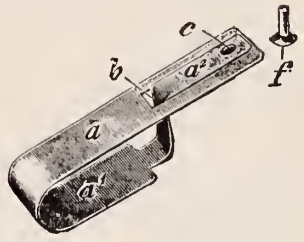
Several special collections have likewise very beautiful specimens.

Finally Robert Robin has left numerous pamphlets and works on horology of marked interest.

Clamp for Retaining Dial Feet in Position.

WHEN fitting a new dial it is very often necessary to change the position of the dial feet to correspond with the fourth wheel pinion and the holes in the plate. H. Dittman has invented a handy little device, illustrated below, to obviate the difficulty of retaining the dial foot in the required position during the soldering. As is plainly seen, this device is very simple, and can be made with little effort out of an old clock mainspring.

The upper part, a, has a slit, b, through which the narrow end, a^2, of the lower part, a^1, is driven. The hole, c, may then be drilled, and the narrow end, a^2, bent



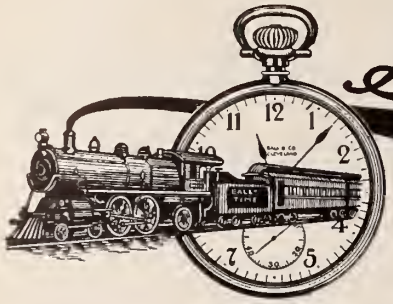
CLAMP USED IN FILING A NEW DIAL.

into a shape which will allow it to lay flat on the upper part, a.

When utilizing this helpful little instrument, by pressing the parts a and a^1 against one another, the part a^2 is lifted from the part a. The dial foot, f, is now inserted from the inner side through the hole c, and and the dial is pressed between a and a^2. The soldering of the dial foot can then be performed without moving from its desired position.

A new town clock will shortly be installed in the Congregational Church at Bethel, Me., by the E. Howard Clock Co., of Boston, Mass. The timepiece will have three dials, each five feet in diameter, and will strike the hours.

"Tanke's Tidings," published by T. C. Tanke, Buffalo, N. Y., is an interesting publication issued for the holiday season. The paper is attractively illustrated and contains much information about Tanke's store. Special articles on "Silversmithing" and other appropriate subjects enhance the value of the number. Nineteen extra employes have been added to the regular staff at Tanke's for the holiday season.



Ball Watches

THE RAILROAD STANDARD

BRING YOU CUSTOMERS

You have had inquiries for Ball Watches - our constant advertising in the Railroad Brotherhood Publications sends people into your store to ask for them. Why not have Ball Watches in stock?

We receive many requests daily for the name of our authorized agent—yours should be on our list.

Write for dealer's proposition to-day.

THE WEBB C. BALL WATCH CO.

Ball Building, CLEVELAND — Railway Exchange, CHICAGO

The Lady Racine



Positively the BEST chatelaine watch in the market.

Machine Made

10, 11, 12 and 13 Line; Cylinders and Levers; cased in Nickel, Gun Metal, Silver and Gold.

Material on Hand.

Write for prices.

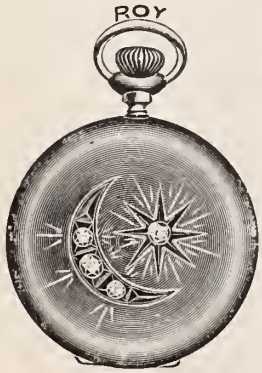


Lady Racine Nurse Watch.

JULES RACINE & CO.,

103 STATE ST., CHICAGO. SOLE AGENTS 37 MAIDEN LANE NEW YORK.

For Sale by all Jobbers

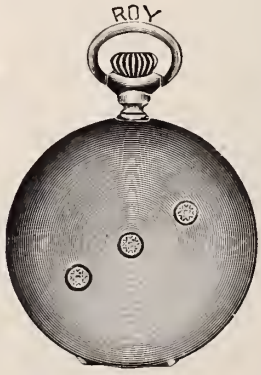


IF IT'S A

ROY

TRADE MARK REGISTERED

IT'S STANDARD



ROY WATCH CASE COMPANY

ROY WATCH CASE CO.

21-23 Maiden Lane, New York

704 Market St., San Francisco

The

Reminder Watch

A SENSATION

! ! ! ! ! ! ! ! ! ! ! ! !

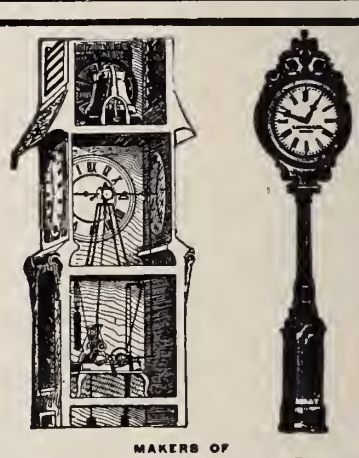
RINGS any time desired. Set by third hand. Inside case serves as Bell. Handsome Gun Metal Case. Good timekeeper. Try one.



Actual Size

American-Swiss Watch Co.

1 Maiden Lane, :: NEW YORK



MAKERS OF

Tower and Street Clocks

For particulars write us, mentioning The Jewelers' Circular-Weekly.

E. HOWARD CLOCK CO.,

EST 1842. BOSTON, MASS., U. S. A.

Learn Watchmaking

Refined, profitable labor. Competent men always in demand. We teach it thoroughly in as many months as it formerly took years. Does away with tedious apprenticeship. Money earned while studying. Positions secured. Easy terms. Send for catalogue. Address

St. Louis Watchmaking School, St. Louis, Mo.



18 K

ESTABLISHED 1887

DUBOIS WATCH CASE CO.

Manufacturers of



14 K

Fine Solid Gold Watch Cases

Specialties in Casing of

Chronographs, Repeaters and all kinds of Complicated Watches

FACTORY AND MAIN OFFICE

316 Herkimer Street, Brooklyn, N. Y.

NEW YORK OFFICE
21-23 Maiden Lane

THE R. & L. OIL



Do watches and clocks come back even after your best man has repaired them? The cause is "gummy" oil. R. & L. Oil saves ten times its cost, for no good jobs come back when it is used. Best oil made – positively will not gum. Send 25 cents to your jobber and say "R. & L. Oil."

Wholesale Selling Agents

M. SICKLES & SONS . . Philadelphia
SWARTCHILD & CO. . . Chicago
NORDMAN BROTHERS CO., San Francisco
D. C. PERCIVAL & CO. . . Boston
CHAS. MAY & SON . . . Boston
DANIEL PRATT'S SON 53 Franklin Street, Boston
SUSSFELD, LORSCH & CO., NewYork City
H. S. MEISKEY CO. . . Lancaster, Pa.
E. & J. SWIGART . . Cincinnati, Ohio
HAMMEL, RIGLANDER & CO. . N. Y. City

RANLETT & LOWELL CO.
SOLE MANUFACTURERS
Jewelers' Building BOSTON, MASS

Watch Repairing for the Trade
Careful, Reliable, Prompt Work. Trade References. Price List on Request.
A. D. PAPAZIEN 71-73 Nassau St. Cockroft B'g, New York

Why Not?

We want your watch business and we want the opportunity of showing you what it means to have the services of a Watch Specialist. You can have our kind of service just as easy as the other kind. *Then why not?*

M. A. MEAD & COMPANY

America's Oldest and Largest Exclusive Watch Jobbers

New York
17 Maiden Lane

Pittsburgh
Fulton Building

Chicago
Columbus Memo. Bldg.

LANCET MOVEMENTS

Fitting Regular Jewel Series Cases

11 and 15 jewel; Open Face

Best and Most Accurate Ladies' Watch

Send us your cases we will do the fitting

PRICES ON APPLICATION



Sold either movement alone or cased up in solid 14k gold or 20-year gold filled swivel pendant

WRITE FOR SAMPLE

Every movement absolutely guaranteed

HIPP. DIDISHEIM & BRO.

NEW YORK OFFICE
49 Maiden Lane

CHICAGO OFFICE
Columbus Bldg.

A.W.C.CO



C303

Its unapproachable art tells its own story.

Sold by us directly to you.

American Watch Case Co.,

9-11-13 Maiden Lane, New York.

Practical Course in Adjusting

By THEO. GRIBI

Comprising

A review of the laws governing the motion of the balance and balance spring in watches and chronometers, and application of the principles deduced therefrom in the correction of variations of rate arising from want of isochronism, change of position and variation of temperature.

Elucidated and Demonstrated

By original experimental researches in the actual problem, never before published, showing the causes that are operative in the variation of rate, and leading to correct remedies. To which have been added chapters on

How to make a Balance Arbor with Modern Appliances; How to Clean a Watch Properly; and, the Lever Escapement — Some Current Defects in it and How to Remedy Them.

Published Price, $2.50. SPECIAL REDUCED PRICE, $1.50, Post Prepaid.

250 pages, including 18 diagram plates; Fine Paper; Large Type; Clear Illustrations; Systematically arranged; Solid Binding. :: :: ::

THE JEWELERS' CIRCULAR PUB. CO.

Publishers

11 John St., cor. Broadway

NEW YORK

WATCHES OF PRECISION



12 SIZE MOVEMENTS

Mathey Bros., Mathez & Co.

Manufacturers and Importers of

SUPERIOR, PLAIN AND COMPLICATED

WATCHES

Sole Agents for **CHAS. H. MEYLAN** Small Watches a Specialty

Brassus, Switzerland **21 Maiden Lane, New York**

WATCHES DEMAGNETIZED



12 SIZE SPLITS

WESTERN WATCH CASE MFG. CO.

E. V. WENDELL
President

MAX MAYER
Secretary

Makers of

Artistic Gold Watch Cases

FOUNDED 1887

103 STATE STREET, CHICAGO

Particular attention to Special and Presentation Cases

An Exquisite Variety of Staple and Fancy Cases at Moderate Prices



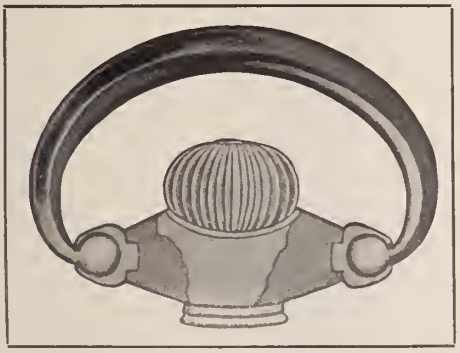
WM. C. PENFOLD CO.

No. 35 MAIDEN LANE, NEW YORK

LARGEST EXCLUSIVE WATCH JOBBERS IN NEW YORK OF

Dueber-Hampden Watches
Dueber Cases — Hampden Movements

A Complete Line Always on Hand. Mail Us Your Orders



Patented July 25, 1905; May 21, 1907
Other patents applied for
Patented in foreign countries

ATTENTION!

We beg to notify the Trade that up to date the **Dubois Watch Case Company** are the only concern licensed under our United States Patents (and Patents Pending) on Ball Bearing Bow, to manufacture, use and sell such pendants and bows on their Watch Cases.

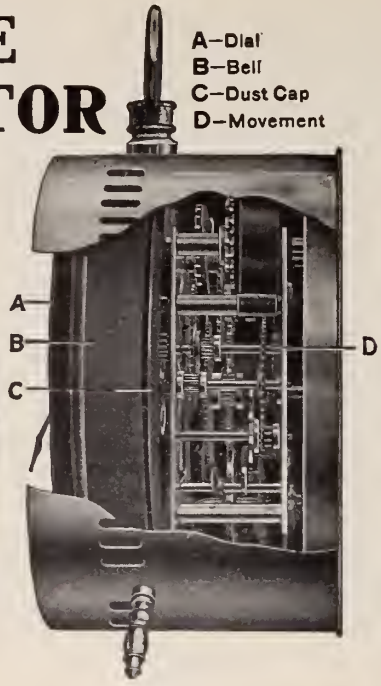
All other cases showing bows like ours are an imitation and infringement on our patents.

THE WACHTER MANUFACTURING COMPANY, Hartford, Conn.
S. E. F. WACHTER, President

THE ROTATOR



FRONT VIEW



INTERIOR VIEW

¶ Highest Grade, Lowest Price, Alternating Alarm. Rings at intervals of fifteen seconds with manual stop. Largest and loudest bell of any nickel alarm clock made. Bell contained entirely within the case. Movement fully protected from dust by "Dust Cap" shown in cut.

¶ Sold by all leading jobbers. If your local jobber does not handle the ROTATOR, write us.

THE E. INGRAHAM CO.
BRISTOL, CONN.

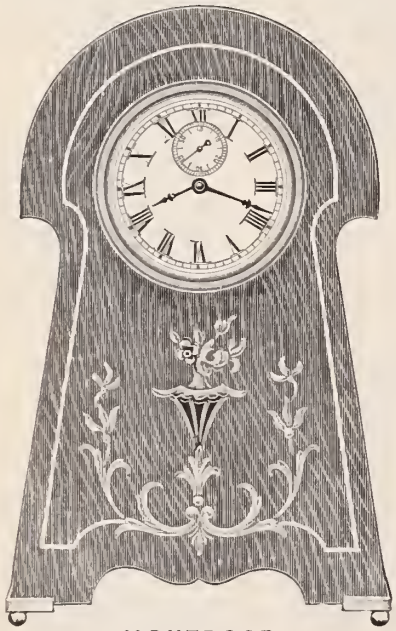


Correct Reproductions of the Famous

WILLARD CLOCKS

Mahogany cases, brass trimmings, painted glass panels, high-grade eight-day weight movements. Send for booklet giving the full line.

KILLAM & COMPANY
15 Baptist Street, - - PAWTUCKET, R. I.



MONTROSE

Nine inches high; two and one-half inch Porcelain Dial; one-day lever time; Solid Mahogany; Genuine Inlaid.

Sessions Clocks

Have you seen our new line of one and eight-day Solid Mahogany Inlaid Clocks?

They are fine sellers.

We also manufacture the best black marble-ized wood clocks on the market.

THE SESSIONS CLOCK CO.
Forestville, Connecticut, U. S. A.
New York Salesroom, 37 Maiden Lane

HALL CLOCKS



ELLIOTT'S CELEBRATED TUBULAR CHIMES

Harris & Harrington,
12 BARCLAY ST., NEW YORK

Sole Agents to the Trade for
J. J. ELLIOTT & CO. LONDON

JULES JÜRGENSEN
Watches and Chronometers
PARIS—"THE GRAND PRIX"—1900

SOLE
RUDOLPH & SNEDEKER
65 Nassau St., New York
AGENTS

HOROLOGICAL DEPARTMENT
BRADLEY POLYTECHNIC INSTITUTE
Formerly Parsons Horological Institute
PEORIA, ILLINOIS
LARGEST AND BEST WATCH SCHOOL IN AMERICA
We teach Watch Work, Jewelry, Engraving, Clock Work, Optics. Tuition reasonable. Board and rooms near school at moderate rates.
Send for Catalog of Information



The Production of Effective Advertising.

Extract from an article by GEORGE FRENCH, in *Profitable Advertising.*

(*Continued from issue of Dec. 9.*)

IN the early days of displayed advertising it took its character somewhat from the rules and practice enforced in relation to job work and title-page constructing, and this tendency brought into being those few rules which were industriously banged into the 'prentices of one and two generations ago. As display type came into more general use, and the type founders began to open those sluice gates of supply that have so swollen the specimen books, the printers began to disregard the tenets of their training and to seek for novel effects, and the crude following of the tentative rules of our fathers gave place to a mad scramble to produce unusual and unbalanced work. From this fog of archaism we are now emerging, and we are once more ready to recognize the force, the legitimacy, the necessity, of certain principles of art as operative in printing—especially as operative in the composition of advertisements.

In setting advertisements the printer, if he is to choose the type and the form, is obliged to consider that the controlling motive must be the catching of the reader's eye, not the essential beauty of his work. The salient points of the advertisements should be so strongly brought out as to attract the attention of the casual and indifferent reader. This should be accomplished in a manner to produce a favorable and pleasurable sensation upon the superficial reader.

The idea of making the motives of an advertisement harmonious—the business, the literary and the typographic motives—is one that the compositor and the writer must carefully study. The first glance a reader gets of an advertisement is apt to be a true gauge of its value. If it attracts him enough to make him read it, the object of the compositor has been measurably attained, and the onus is passed back to the writer, who, in turn, shifts the burden directly upon the advertised object if his writing has hit the mark and aroused the desire to purchase. The writer has a chance to argue his case, if the printer has caught the eye and slightly aroused the curiosity of the reader.

The printer who is called upon to compose an advertisement must therefore think of several things. If he does not, his piece of typography may very likely drop into oblivion when it is dropped into its place in the form. He must think that the first object aimed at for the advertisement, so far as he is concerned, is that it be made to attract the eye of the person reading the periodical in which it is to appear, and he must realize at the start that it will not attract anyone's eye if it is modeled upon the same lines as the other advertisements that it is to appear with are modeled upon. It must have an individuality. This first, then the typographic beauty and good taste.

It is not necessary to sacrifice good typography to secure the qualities of conspicuousness. Good typography is itself a very powerful element of conspicuousness, and an advertisement set in accord with the strictest interpretation of the correct principles of type display is a long way toward that pronounced character necessary to attract attention.

Directly after the eye is arrested another sense must be dealt with—interest, pleasure, or curiosity. Before a buying motive is aroused the advertisement must cater to an intermediate sensation between the mere impulse of the eye and a serious impulse to purchase. This may be a sense of beauty, which may be aroused by artistic and harmonious typography; an incipient curiosity, aroused by a happy type emphasis of a salient phrase; a sordid motive, brought into action by the presentation of some fact or allegation. If either of these emotions is aroused the reader will settle himself to a serious perusal of the advertisement, and as soon as that happens the typography is no longer of vital consequence.

The character of the business to be promoted must largely determine the character of the display of an advertisement. Some faces of type cannot be made to express an earnest or dignified idea, and some an impression of weakness and dependence in whatever manner they may be used. An advertisement must be assertive, but not "cocky." Over-emphasis in an advertisement is as bad as over-dressing in a woman. It must not be assumed that the reader is either ignorant or a "soft mark," and therefore the type must neither shriek nor cajole.

What is the sense for an advertisement of small space and few words in using capital letter display and much big, black type? Would you buy goods of a clerk dressed as a circus clown, who used a megaphone in conveying to you the estimate of his wares? No. But you will buy better goods than you need, and more of them, of the pretty, pleasant-spoken girl who lets you judge her goods yourself and who knows how to enticingly show them. So with an advertisement. It must please the eye, suggest quality and entice the taste, while it lulls the economic judgment. To make such an appeal to the reader, there must be a subtle seconding of substance by typography—a quality not to be formulated but felt, not amenable to rules, but dependable upon the good sense, general capacity and intuition of the typographer.

How are you impressed by oratory? Is it the calm, clear, emphatic, confident, declaration of fact that appeals to you, or is it the bellowing of the street tooth-extractor? When your favorite preacher makes a deep impression on you, does he execute a war-dance or turn triple handsprings in the pulpit to accentuate his forensic points?

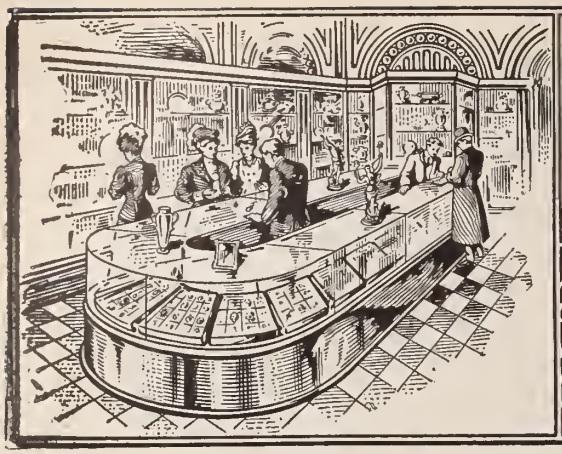
The typography of the advertisement suggests the thing offered for sale, and more: it suggests the store, the general conduct of the business and the character and methods of the men behind the business. A harmony may be observed between the sustained advertising work of any large concern and the man whose hand is on the lever.

The rise and dominance of the half-tone and the multiplication of newspaper pages have done much to lower the attractive quality of type composition for advertisements, though there is evident an effort to correct this evil and restore to type some of the advertising value belonging to it. The half-tone has been cultivated at the expense of typography, and the great expansion of the newspapers and the adoption of machines for setting the type has operated to so restrict the time possible to give to the setting of advertisements of newspapers that they have been neglected. There is some disposition to return to the use of type for effective advertising and limit the use of illustrations, and this tendency is producing some attractive and effective advertising.

Type may be employed in constructing as handsome and artistic advertising as the artist and engraver can produce, and typography has some admirable qualities which are absent from the work of the artist. An artist cannot make as readable an advertisement as the typesetter can, and it is essential in an advertisement that the sense be not obscured by attracting too much attention to the form. It is quite possible for an advertisement to be too handsome, too artistic. A well-balanced and carefully composed piece of typography draws attention to the message of the advertisement rather than to itself. A handsome half-tone of a pleasing subject may be thought an object of art, and may claim too much of the attention and admiration of the reader. An advertisement should not be too handsome. It should be handsome and agreeable enough to attract attention to its substance, but not enough to distract attention from its substance.

Typography for the advertisers offers great inducements to the ambitious and intelligent printers. Indeed, the printer's art is now in need of improved typography in every branch. Too much has been sacrificed to illustrations, to color work and to the designer, and the composing machines have not improved the art of printing. Everything has been sacrificed to speed, to press-work and to color and design. The types have been left in the cases, or have been unworthily used, in far too many instances. It is pleasant, however, to note increased interest in typography and a more intelligent study of its capabilities.

(THE END.)



STORE KEEPING DEPARTMENT

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

Bill Introduced in Congress for the Suppression of Misleading Business Literature.

SOME time ago the Postoffice Department began to regulate advertising methods in the United States, and has since been doing praiseworthy work in protecting the honest advertiser and punishing unscrupulous concerns which prey upon the unwary. The punitive measures consist in issuing a fraud order against the advertiser and thus stopping the delivery of all his mail. It is claimed that in some cases these fraud orders have been issued against men engaged in a legitimate line of trade, where the goods delivered were up to the regular standard, and where the purchaser was getting reasonable value for the price, but still some claim was made in the advertisement which caused the department to declare it to be fraudulent.

It is probable that this is one of the main reasons for the present agitation in many directions for laws to be passed to regulate advertising methods. Where a law is passed it will of course be a standing and clear warning against fraudulent methods.

The efforts of the postoffice department to do away with frauds such as have been conducted through the mails seem to have attracted the attention of Congress, and it is stated on good authority that the coming year will show a law on the United States statutes which will provide for the punishment of those who publish misleading advertisements. A bill has already been introduced in Congress by Representative Coudrey, of Missouri, to prevent fraudulent advertising. It provides that all persons, firms, corporations and associations within the District of Columbia or any other territory or dependency of the United States, are forbidden to print, produce, publish, use, circulate, display or transport any fraudulent, false or misleading advertisements or any advertisements which are objectionable or pernicious.

Each violation shall constitute a misdemeanor and be punishable by a fine of not less than $100, the determination of the precise amount in each case being left to the discretion of the court. In all cases where the violation is for the sake of direct profit, as by pay for production, publication, transportation or the like, the fine shall be of an amount not less than three times the amount of such pay, unless that sum shall be below $100.

It likewise is forbidden to print or otherwise produce for interstate circulation any fraudulent, false or misleading advertisement, or one which is objectionable or pernicious, and violation is punished as in the manner above named. Within the meaning of this act an advertisement is defined to be any means of publishing or giving notice of information of certain things, and shall include oral as well as physical forms of publication intended to reach a plurality of persons.

Among the kinds of advertisements which are deemed objectionable or pernicious, or both, are advertisements of damaged goods sales, fire sales, bankrupt sales and the like, where merchandise not a part of such damaged, fire-damaged or bankrupt stocks or other stock represented in the advertisement is offered, represented or sold as a part of such stock; advertisements stating a former selling value or present or former worth in excess of recognized trade standards of such selling value or worth, or where values or worth are stated and represented as worth more than such prices at which goods or commodities advertised were sold in the regular course of business to numbers of persons within a period of 18 months prior to date of such advertisement; advertisements which represent merchandise to be other than as stated on labels or other markings upon containers or packages of such merchandise, as in the case of food labeled and sold in compliance with the pure food laws of the United States; advertisements wherein is contained any statement of quantity or quality of merchandise to be sold and containing exaggerated or false statements of quantity, or where the goods offered are seconds, inferior quality, or otherwise not of standard quality, and such facts are not disclosed in the wording of the advertisement; advertisements offering for sale any merchandise or other commodity described as of one material or substance only, when it is a combination of two or more materials or substances, especially where the undisclosed material or substance is an adulterant or a material used to cheapen the merchandise or other commodity, as in instances where goods are represented as all wool, but are cotton and wool; advertisements containing statements of facts when it is a matter of opinion, unless clearly stated as opinion, as where the words "the best in the world," "finest cheviots," etc., are used; advertisements in which are contained so-called guarantees of future increase in value of shares, stocks, bonds, real estate, merchandise or other commodities; advertisements predicting future greater values or stating values of stocks, bonds, lands, merchandise or other commodities, and wherein is contained, as an incentive to purchase such commodities, a description of the procedure, success or results of any similar enterprise or process of manufacture or similar merchandise.

This bill of Mr. Coudrey is only the forerunner of a campaign soon to be inaugurated throughout the United States to compel honesty in advertising. If present plans are carried out the next session of the various State legislatures will be the introduction of similar advertising bills in every State in the Union. If these bills finally shall become laws the effect upon the mercantile world cannot be estimated, as the change will be almost revolutionary.

One result expected is the checking of catalogue house competition, as these concerns will then be put upon a par with the local merchant in so far as quality of merchandise is concerned, as there will no longer be any opportunity to portray goods in attractive colors and claim for them superior qualities which they do not possess.

Such legislation, strictly enforced, will put all merchandise upon its merits, and would mean an honest commodity at honest prices, and no fair-minded merchant should object to such a law, for while many merchants are now exaggerating in their advertising, it is because the competitor is doing the same, and if all are compelled to use exact descriptions there can be no loss from giving the exact descriptions. For several years there has been a growing sentiment against untruthful advertising, and it is expected that proper laws will be passed with comparative ease.

F. A. PARKER.

The funeral of Daniel Duysen, formerly foreman in the factory of the Wm. L. Gilbert Clock Co., Winsted, Conn., was held, about a week ago, from his late residence on Oak St., at that place. Interment was in Forest View Cemetery.

Storekeeping Department.

An Attractive Window Display Made by F. Pieper, Covington, Ky.

COVINGTON, Ky., Dec. 9, 1908.

Editor THE JEWELERS' CIRCULAR-WEEKLY:

DEAR SIR:—I send you by mail to-day a picture of my show window. You will remember that I wrote to you for information in regard to same, which you so kindly sent me.

One window contained a Hallowe'en display. It had the pumpkin in the center, with an electric light inside, and on each side smaller heads of a devil. In the center of the display was the sign, "Suitable Presents for Hallowe'en Parties." Hanging from the top were long vines in the most beautiful colors. It was a Japanese vine which I found while traveling, and I thought it very beautiful. The vine had a small flower, which blooms in the Fall of the year and lasts until late in the season. Small electric lights, with red globes, were strung in between the vines. At night the display looked very beautiful. There was one large mirror in the background and three on the table, with large red apples, all in keeping with the Hallowe'en display.

The boys and girls would all talk about the beautiful apples, which would also cause them to look at the balance of the display, consisting of diamond rings in plush boxes, ladies' small watches, diamond lockets and charms.

I put all my fine stock on this table. It is away from the window, and I don't think a display looks well when cheap and valuable stock are mixed. On the shelf around the window I put all popularly priced goods, from 25 cents up, so the person with 25 cents could be accommodated as well as the one with $500. I find it excellent policy to have some low-priced goods in the window with price tags. People will stop and look at an article on which a price is marked, even if they are not in the market for that article.

"Signs in the window on the right are: "Always the Newest at the Gift Store," "They Are All Ripe and Ready for Picking," "A Small Deposit Will Secure One Till Wanted." Watches hung down at the bottom of the vines. Gold chains and Venetian beads were arranged around the edge of the table.

In the center of the other window there was a large hall clock, comb, brush and mirror sets and a large bouquet of chrysanthemums and Pickard china occupied the shelf. Pumpkin vines hung from the top with electric lights hanging around them. The photograph was taken at night, the time of exposure being eight minutes.

I use Tungsten lights of 100 watts each, of which I have four in the corner and one in the center. There is also one large one above the transom. F. PIEPER.



AN ORIGINAL DISPLAY MADE RECENTLY BY F. PIEPER, COVINGTON, KY.

George F. Cohrs, who for 10 years conducted a jewelry store in Pomeroy, Wash., has discontinued business owing to ill-health.

The Store of John Robinson, Mt. Sterling, Ky.

THE store of John Robinson, Mt. Sterling, Ky., is illustrated below. This store was started in a very small way, about four years ago, and its growth has been rapid since that time.

The salesroom measures 20 by 40 ft., with an additional work room in the rear, fitted with machinery and implements necessary for expedient and skilful work. The store has four mahogany wall cases joined with plate glass mirrors, and four counter cases, that display the stock to good advantage.



THE RETAIL JEWELRY STORE OF JOHN ROBINSON, MT. STERLING, KY.

The first wall case, near the door, is used for cut glass, the next for sterling and plated hollow ware, the third for fancy clocks, and the case across the back displays the hand-painted china, bric-a-brac, etc.

Mr. Robinson also has a well-equipped optical department, where he can properly adjust eyeglasses.

There are two show windows in front, well-lighted by electricity. An electric spectacle and eye sign on the sidewalk serves as a striking advertisement.

How to Keep Quiet.

A LITTLE chap in Philadelphia, whose father is a prominent merchant, and, as such, never loses an opportunity to descant upon the virtues of advertising, one day asked his mother:

"May Lucy and I play at keeping store in the front room?"

"Yes," assented the mother; "but you must be very, very quiet."

"All right," said the youngster; "we'll pretend we don't advertise."—*Lippincott's.*

H. E. Wethey, Chillicothe, O., has reopened the store formerly conducted by J. Sleret, at that place. A first-class optical department has been added to the establishment.



THE LATEST AND BEST

Ear Wire



FOR UNPIERCED EARS

Patent Applied for

Easily Adjusted and Have a Firmer Hold than with Screw

Try a Sample Dozen

HERPERS BROS., 18 Crawford St., **Newark, N. J.**

New York Office: 41-43 Maiden Lane

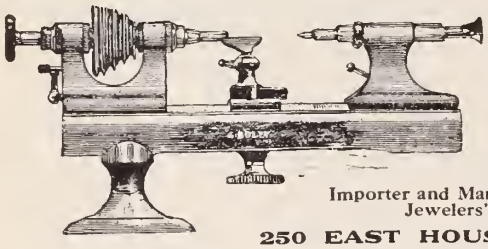


We Repair Jewelry

Color and Plate It
Make It to Order
Alter and Match It

A FULL LINE OF MOUNTINGS
ALWAYS ON HAND

BRESLAVSKY BROS., 51-53 Maiden Lane, New York



LATHE BARGAINS

Genuine Boley W. W. Lathe, as illustrated, with 10 Chuck Combination, for **$22**

A. ZAREMBOWITZ

Importer and Manufacturer of Watch Materials, Tools, Jewelers' Supplies and Optical Goods

250 EAST HOUSTON STREET, NEW YORK



JOHN AUSTIN & SON

Assayers, Refiners and Smelters

74 and 76 Clifford St., PROVIDENCE, R. I.

We Do Our Own Smelting



HERMAN KOHLBUSCH, Sr.,

ESTABLISHED 1859.

Manufacturer of Fine Balances and Weights

for every purpose where accuracy is required.

Office and Salesroom, 194 BROADWAY, NEW YORK.

Send for Price List. Tel. 370 Cortland

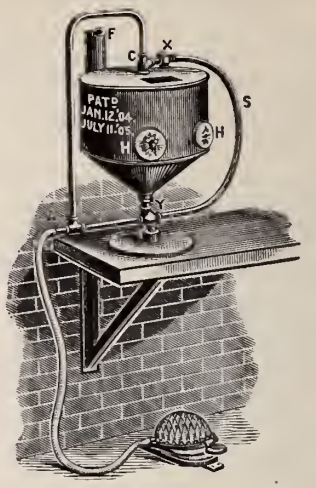


SCHUTT'S JEWELERS' ENAMEL

SOLE AGENTS

F. W. DEVOE & C. T. RAYNOLDS CO.

101 FULTON STREET, NEW YORK



The Cyclone Sand Blast

Price (without bellows) **$12.00**

A really practical and efficient Sand Blast at a low price

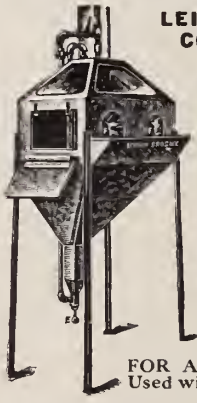
Satisfaction Guaranteed

MADE of Galvanized Sheet Iron, 10 inches diameter, Glass in Top, Fittings of Iron, practically indestructible. Ask your Jobber for it, or write to us. **Other Specialties: Zeuner's Best Jewelers' Saws; American Swiss Files,** equal to the best imported; **Gas Furnaces,** for Melting, Annealing, etc.; **Positive Pressure Blowers.**

E. P. REICHHELM & CO.

JEWELERS' TOOLS, FILES AND SUPPLIES

24 JOHN STREET, NEW YORK



LEIMAN'S AUTOMATIC CONTINUOUS FEED

SAND BLAST

$15 AND UP Guaranteed

FOR ALL CLASSES OF WORK
Used with Foot Bellows or Blower

PRESSURE BLOWERS $17 and UP

For Sand Blast, Gas Appliances, etc.
NOISELESS—STEADY FLOW

JEWELERS' MACHINERY and Work Benches

ENTIRE PLANTS LARGE OR SMALL EQUIPPED

LEIMAN BROS. 145 BRILL ST. NEWARK, N. J.

62 JOHN ST. NEW YORK MANUFACTURERS



WORKSHOP NOTES AND QUERIES

[Answers are also solicited from our readers to the questions published on this page.]

No attention paid to communications unless accompanied by full name and address of the writer.

QUESTION No. 2174.—**Current for Plating.**—*Can you kindly offer some suggestions for using the electric light as a source of current for electroplating? R. B. C.*

ANSWER:—We would refrain from offering any suggestions as to the use of an electric light current for a plating current for the reason that it is too dangerous. An electric light current is strong enough to shock and kill a person, and should not be experimented with unless a person is well versed in electricity. Attempts to use the current from electric lights have been made by some persons (and few have been able to use it successfully) by running the current through coils of wire to reduce the current to the voltage desired. The writer is not able to give information or results concerning these experiments. If the current has been used, as you claim, for gold plating, then the different shades may be produced with the same solution. This is done by many gilders by regulating the current, heating the solution and by having a solution rich in gold. Also by a certain size of anode. Taking it altogether, it requires some experience and skill. Your gold solution is undoubtedly worn out, and no attempt should be made to doctor it up. The best plan is to set it aside and make a new solution. A rich solution can be run and worked for some time if a good-sized gold anode is used, but when it begins to give a brassy look to the gilding it indicates that there is not enough gold in the solution. For rose gold solution, the old worn-out gilding solution may be used by adding a quantity of carbonate of copper, a little at a time, until the right shade is obtained. Sometimes a little chloride of gold is added in order to freshen the whole. If the color of the rose gold solution becomes too dark, or dead, a little chloride of gold should be added, which will brighten the shade of the deposit. Use a 10-kt. anode and a strong current to give the pieces to be treated a dark brown color. Remove and rinse and rub the front of the piece over with bicarbonate of soda, so as to relieve the high places. Scratch-brush the back and rinse. Then immerse in the gilding solution until the scratch-brushed parts and the front receive the proper color. It may be necessary to treat the piece with scratch-brush and soda several times before the proper shade is obtained. An experienced plater will often produce the rose gold by using a strong current, relieving the high parts by scratch-brushing. A battery is the best thing for gilding where only an occasional job is to be done. If two batteries are run together, current can be produced to do the rose gold gilding.

QUESTION No. 2175.—**Nickel Plating.**—*Will you tell me how I should handle a model when nickel plating so that its movable parts shall not stick together? It is impossible in this particular model to plate its several parts before assembling. S. T.*

ANSWER:—To prevent close-fitting parts from sticking together when nickel plating the following is recommended: Before assembling the parts, thoroughly clean in the usual manner, dip in hot, clean water and dry in sawdust. Melt a little beeswax and cover parts where the nickel should not take. Let the wax get hard and assemble the model. The model can now be dipped in acid, which will not affect the wax; rinse in cold water and proceed to nickel plate. When done the wax can be melted out in hot water. Another way would be to give a light silver plate and polish before assembling and a light flash of nickel afterward. The amount of silver ani nickel deposited would not be enough to thicken the parts very much. The model may be nickel plated, as you are doing now, and during the nickeling take the parts out of the solution and change their position. If we could see one of your models we might be able to offer better suggestions.

QUESTION No. 2176.—**Treatment of Sand Grindstones.**—*Will you kindly tell me how to protect sand grindstones against damage? Also how to treat them when out of true? Y. R. L.*

ANSWER:—To protect the stone from damage it should not be left, after use, with its lower part standing in water. This causes it to become soft at this spot; it wears off quicker and is out of true. It is best to wet the grindstone, drop by drop, from a vessel placed above it, while in use, at other times to leave it standing dry. If the stone is out of true, it should be turned up round again, with the aid of a piece of gas pipe or by careful cutting; the mechanical method is the best. All tools and objects must be carefully freed from grease, etc., before grinding, as these impurities smear up the pores of the stone, injure its grain and decrease its cutting efficiency. If it should prove lighter at any point, this must be remedied by the attachment of pieces of lead, to insure the even motion of the stone. Above all, the stone should sit firmly on its axle, and the latter should not slip longitudinally backward and forward. By careful observance of these suggestions the life period of the grindstone may be lengthened.

J. D. Smythe, formerly of Elgin, Ill., has taken a position with D. Glazier, Huntley, Ill.

A Novel Balance End-Shaker.

IT is a common occurrence for a repairer to find the balance without end-shake after the watch has been cleaned and again put together. The sudden disappearance of the end-shake to the balance reveals the carelessness of the former repairer, who, instead of giving the balance the proper end-shake, has left the cock-screw untightened. In other cases it may be found that the end-shake has been increased by placing a piece of paper under the balance cock, thus raising the balance cock, but seldom evenly, and thereby throwing the balance out of upright. When the watch has been cleaned and the paper removed, the balance is again left with a short end-shake.

The correct end-shake for a balance may be judged by the size of the pivots, as the length of the end-shake must not exceed the diameter of the pivot. When a new balance staff is fitted, it is advisable to straighten the balance cock before the end-shake is adjusted, and the balance may then be end-shaked by its pivots. The length of the pivots can only be judged by the thickness



A NOVEL BALANCE END-SHAKER.

of their respective jewel holes. Balance pivots should be made as short as the jewel holes will permit, thus eliminating every tendency to bend. The length, however, must allow the pivots to reach their respective end stones.

The balance end-shaker shown in the accompanying illustration is very easily made, and will undoubtedly prove to be a handy little device. The base of the end-shaker may be sawed out of hard wood and a steel top may be screwed on in order to support the balance cock. By placing the balance cock on the end-shaker, as shown herewith, the balance is suspended by the hairspring, and a slight tap with a hammer on a wooden punch, resting on the balance cock, will impart the requisite changes to adjust the end-shake without removing the balance. This dispenses with the need of removing the balance from its balance cock and readjusting the hairspring. C. R.

In recent years no finish has been produced upon metallic articles of personal adornment that has held its popularity as rose gold, with perhaps the single exception of the French gray, says the *Metal Industry*. Upon all the new creations for the Fall and Christmas trade this finish still predominates and is likely to for some time to come. This is no doubt due to the peculiar richness caused by the contrast between the rich dull finish of the background and the semi-luster of the high relief parts. When a highly polished article of gold is placed by the side of an article finished in rose gold it has the appearance of red brass.

C. DORFLINGER & SONS

36 MURRAY STREET

NEW YORK

Hand-Made Blanks only. Cut, engraved and etched glass. Light, medium and heavy stemware, tumblers, etc. . . .

Pacific Coast Agent—A. I. HALL & SON., INC., Jewelers' Building, San Francisco.
Canadian Agent—JAMES A. PITTS, 179 St. James Street, Montreal.



No. 784—Norma Syrup Jug

Popular Priced American

RICH CUT GLASS

Send for our Supplementary *Catalogue*. It might give you a few suggestions in placing your order for the *Holidays*.

THE J. D. BERGEN CO.

Main Office and Factories

MERIDEN, CONN.

NEW YORK SALESROOM
38 Murray St.

CHICAGO SALESROOM
131 Wabash Ave.

BALTIMORE SALESROOM
121 W. Baltimore St.



SEND FOR OUR NEW HOLIDAY STYLES

Gold Filled Initials and Fobs

Solid Gold Monograms, Ladies' Belt Buckles, Pins, Etc.

THOMAS J. DUNN CO.
108-1 Chambers St. NEW YORK

The Pairpoint Corporation

NEW BEDFORD, MASS.

SILVER PLATE AND CRYSTAL CUT GLASS



No. 920—Puff Prism and Fan.

ELECTROLIERS AND GAS PORTABLES

BRANCHES:
38 Murray Street - - NEW YORK CITY
717 Market Street - SAN FRANCISCO, CAL.
485 St. Catherine Street - MONTREAL, P. Q.

Photo. Book Loaned to the Trade on Application

CROUCH & FITZGERALD



Jewelry Trunks and Cases

177 Broadway, Bet. Cortlandt and Dey Sts.
688 Broadway,
723 6th Ave.,
New York.

Mr. Jeweler:

Do you know that hundreds of your competitors in all parts of the country are making a specialty of Fans? Do you know that even a small line of Fans, properly displayed, will "dress up" the whole appearance of your stock? Of course, the Fans themselves must be suitable for jewelers, and must be bought from one who thoroughly understands the requirements of your trade. There is but one such house in America—

Louis Steiner Established 1870 **FANS** and Novelties for the Jewelry Trade **520-522 Broadway NEW YORK**

THE CONNOISSEUR

Devoted to Art Pottery, China, Marbles, Bronzes, Cut and Decorated Glass Ware, Bric-a-Brac, Lamps, Art Metal Wares, Fancy Goods and Kindred Lines.

Nymphenburg Figures.

AMONG the recent acquisitions at the Metropolitan Museum of Art are two Nymphenburg figures, which are attracting considerable attention. One of the figures is illustrated herewith.

The October *Bulletin* of the museum, in speaking of the figures, says:

"In the manufacture of German porcelain figures two places occupy the first rank, Meissen and Nymphenburg, and in both cases this supremacy is due to the achievements of one man, at Meissen of Kändler, at Nymphenburg of Bastelli.



NYMPHENBURG FIGURE NOW IN THE METROPOLITAN MUSEUM OF ART.

"Both seem originally to have produced uncolored figures, and later on to have added to these the colored variety. From an artistic standpoint both classes are of equal merit, although the colored figures command a higher price.

"The Museum has recently acquired two white figures made by Bastelli about 1760, representing a lady and gentleman in Chinese costume, which are very representative of the work of that versatile artist of Italian origin. While the figures of Kändler are unsurpassed in the geniality and strength of their modeling, so is Bastelli supreme to his expression of elegance, temperament, and plastic grace. These little figures, in spite of their nervous energy, produce a general effect of unity, and impress one from all points with a sense of firm modeling. Their life-like air, too, is combined with a conventionalization that brings them into sympathy with the vague rococo scrolls on which they have nonchalantly seated themselves."

How to Display China.

W. G. GULLAND declares china cabinets are not the best places in which to display valuable porcelain, except the very delicate wares which are generally diminutive. He thinks the only need is to save the pieces from rough usage. He recommends plates being hanged to the walls by wiring and other pieces, such as vases, displayed on shelves adapted to the room. He adds a few warnings:

"To begin with, china will not show up to advantage on a chintz or other polychrome wall paper; that must be a plain monochrome, or better still, simple distempar, so as to get a perfectly dull surface, free from all glaze.

"Terra-cotta, or Indian red, makes, perhaps, the best background for blue and white, and yellow for the other descriptions. As rooms may be apt to look a little bare or cold so decorated, it is possible to get over this defect by introducing draperies, for somehow the patterns on these, if judiciously chosen, do not seem to tell against the china in the same way as those on wall papers, and naturally fabrics manufactured in the east are generally the best to employ. Of course, where expense is not a consideration, the whole room can be hung with some suitable material, but even then it may be advisable to break the sameness by, at certain points, employing some different background.

"China does not seem to blend well with the usual run of oil paintings, probably owing to the heavy frames in most general use; in narrow glazed frames combinations might be possible in the same way as water colors, where the frames are of more modest dimensions and the general coloring lighter.

"Chinese porcelain will not go with any other except in the case of blue and white, where, for decorative purposes, suitable pieces of Japan or Delft ware may, if necessary, be employed. It is always well to keep the blue and white entirely separate from the polychrome descriptions; in fact, in blue and white itself, the mandarin pieces cannot be mixed to advantage with the earlier styles.

"It is also advisable in the polychrome sections to separate the *famille verte,* rose, powdered blue, mandarin, Indian porcelain, etc., into their various classes, and as far as possible, display each in a different room, or at least keep them clearly distinct one from the other. By so doing, the effect will be found to be very much better than by employing the various classes together."

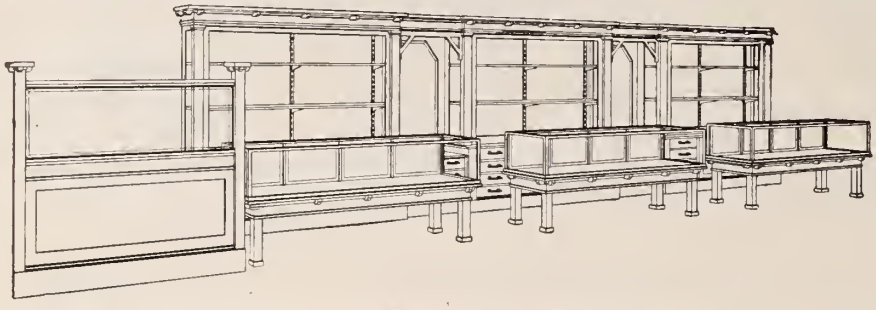
He also comments that: "The better the china the handsomer must be the background. Some people," he says, "object to having their plates wired, when the only plan is to arrange them on stands, or racks, but the effect thus obtained is, as a general rule, apt to be stiffer than with the other method. Of course, care should be taken never to put the wires on too tightly."

The retail jewelry store of L. P. Juvet, Glens Falls, N. Y., was recently entered by burglars, who stole $300 worth of stock. The jewelry was subsequently recovered. Two men have been held to await the action of the Grand Jury.

C. R. Turnpaugh, a vender of cheap jewelry, was fined $60 and costs, about a week ago, in Grand Rapids, Mich., for violating a city ordinance, which declares that a transient trader must pay a fee of $5 per day. The defendant took an appeal to the Superior Court.

ALEXANDER H. REVELL & CO.

REES, DAYTON, EASTMAN AND HAWTHORNE STREETS **CHICAGO, ILL.**

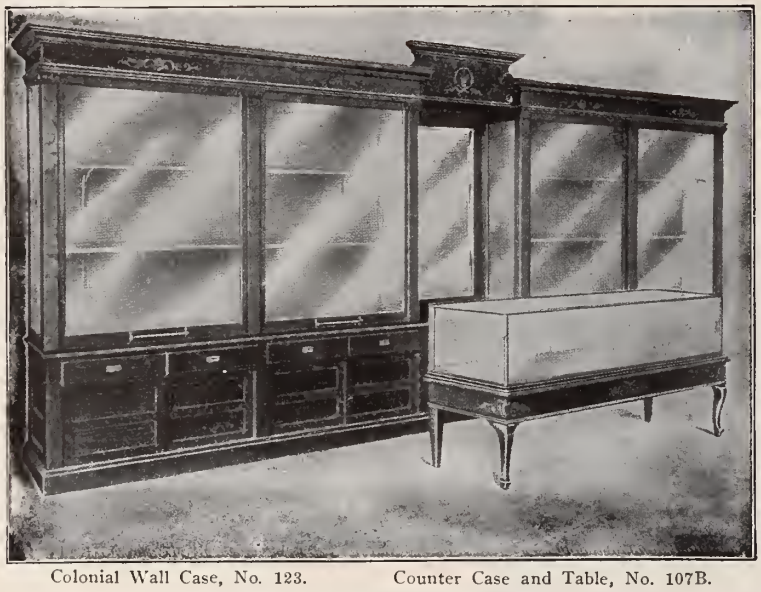


Manufacturers of

High-Grade Jewelry Fixtures

¶ Wall Cases, Show Cases, Tables, Tray Cases, Etc.

"Let us quote you prices."



Colonial Wall Case, No. 123. Counter Case and Table, No. 107B.

F. C. JORGESON & CO.

11 to 17 NORTH ANN STREET, CHICAGO

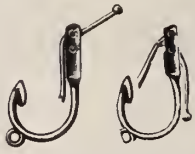
MAKERS OF **High-Grade Jewelers' Fixtures**

THE WASHBURN

SECURITY
Automatic Holder
for all sizes of scarf pin wire. Guaranteed.



EAR WIRES
for unpierced ears.

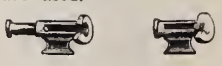


Open. Closed.

MAGIC NUT
for ear studs, scarf-pins, etc.



SAFETY CATCH
For Brooches, etc. Can be applied to any work where pin tongues are used.



Open. Closed.

Descriptive Circular on Application.

Pearl Drilling and Adjusting a Specialty.

Special Order Work and Repairing.

C. IRVING WASHBURN, 12-16 John Street, N. Y.



Try Wells' Perfect Ring Adjusters

1 doz. asst. sizes 10k. gold filled (gold on front twice as thick as on back), $2.00. 1 doz asst. sizes solid 10k. gold, $3.75. 1 doz. asst. sizes, metal, 85c. Ask your jobber for them, or I will send, prepaid, at once (only on receipt of price), two samples—one small and one medium large gold filled and one metal adjuster for 50c. Address

CHESTER H. WELLS, Jeweler, Meshoppen, Pa.

Established 1879 **Manufacturer of**

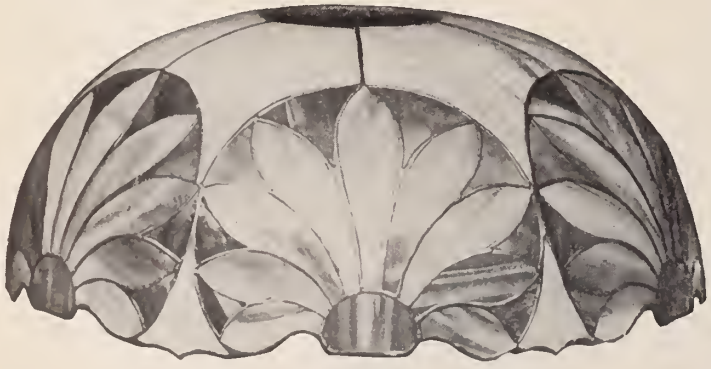
LOUIS W. HRABA — Fine Leather Goods

29 East 19th St., New York **Exclusively for the Jewelry Trade**

JACOT MUSIC BOX CO.

MIRA MUSIC BOXES AND MIRAPHONES

39 UNION SQUARE - NEW YORK.



3024—18 in. Diameter, Tophanger

UNIQUE ART GLASS AND METAL CO.

46 PARK PLACE, NEW YORK

Makers of High Grade

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Lamp Shades, Electric Shades and Portables

CALL IN AND SEE OUR BEAUTIFUL LINE OF PRODUCTS AT POPULAR PRICES

Also an Elegant Line of

RICH CRYSTAL CUT GLASS AT FACTORY PRICES

Silver Trophies for Irrigation Congress.

THE house of Shreve & Co., San Francisco, recently completed three handsome silver trophies which were presented by William R. Hearst, New York, to the best exhibits at the National Irrigation Congress, which met at Albuquerque, N. Mex., Sept. 28 and 29, and Oct. 1 and 2.



HEARST TROPHY FOR COUNTY EXHIBITS.

The largest of the cups, which was presented to the State offering the best exhibit, is, so far as the makers are aware, one of the largest sterling silver cups ever produced. It stands 37 inches in height, the diameter is 27½ inches, and the bowl has a capacity of ten gallons. The other



HEARST TROPHY FOR INDIVIDUAL EXHIBITS.

two cups are considerably smaller, one being offered for the best county exhibit and the other for the best individual exhibit.

The ornamentation on the large cup exemplifies the reclamation of the desert by irrigation, the thing which it is the object of the congress to promote. This exemplification is expressed in bold relief on the body of the cup. First appears the native desert with a graceful arrangement of cactus. In sequence to this is wheat and corn and a view of an irrigation canal which makes these possible from the desert soil. On the main bowl are the words: "Hearst Trophy, 1908," and on the base (not shown) appear the words: "Science Bids the Desert Drink."

The Queensland Topaz.

ACCORDING to Consular Agent J. Asbury Caldwell, of Brisbane, the largest blue topaz known, a Queensland gem, was lately cut, it being seven carats heavier than that in the crown of Portugal.

This stone was kept by a miner to throw at stray dogs that used to haunt his tent for meat until a scientist riding by recognized what it was and sent it to the cutter.

It was shown at the Franco-British Exhibition in London.

L. L. Bickings, Norristown, Pa., recently returned from a deer hunting trip in the Dead River region, in Northern Maine.

The Frenchman Looked Innocent.

SOME time since, in a Tremont St. store in Boston, a nervous little Frenchman brushed against a pretty trifle of china ware valued at about $14 and succeeded in getting several score more pieces out of it than had gone into its making. The floorwalker led the abashed Parisian aside and politely explained that the broken vase must be paid for. Monsieur fetched a handful of small silver and copper, mostly foreign, from his pocket when he was told the value of the trifle.

"Mon Dieu," cried the Parisian, "70 francs!" At this he took out his bill book and discovered a $50 express draft, which the floorwalker instantly seized upon to the unspeakable horror of its owner.

After deducting the value of the vase, the former handed the man his change and dismissed him with a floorwalker's blessing. The express draft reached the bank in due time with four others, and later was returned to the house as fraudulent, but the volatile little Frenchman had departed southward with the swallows.—*The Bohemian Magazine.*



SILVER CUP 37 INCHES HIGH, PRESENTED AT RECENT NATIONAL IRRIGATION CONGRESS HELD AT ALBUQUERQUE, N. MEX., TO STATE OFFERING THE BEST EXHIBIT.

Waterman's Ideal Fountain Pen

Popular Gift Styles

The below are suggestive of the most important gift styles in our entire line. The Christmas demands are mostly for gold and silver mounted pens. Dealers having a good stock of these styles, and displaying them, will receive the large business which the gift season affords.



Plain	Chased Bands	Chased	Plain Band	Silver Chased	Plain Bands	Silver Filigree
No.12.$2.50	No.12G.M.$3.50	No.22,$2.50	No.12G.M.M.$3 50	No. 402. $7.50	No.22.$3.50	
No.13. 3.50	No.13G.M. 4.50	No.23. 3.50	No.13G.M.M. 4.50	No. 404. 10.00	No.23. 4.50	No.412.$5.00
No.14. 4.00	No.14G.M. 5.00	No.24. 4.00	No.14G.M.M. 5.00	Chased Gold	No 24. 5.00	No.414. 7.00
No.15. 5.00	No.15G.M. 6.00	No.25. 5.00	No.15G.M.M. 6.00	No.0502.$10.00	No.25. 6.00	No.415. 8.50
No.16. 6.00	No.16G.M. 7.00	No.26. 6.00	No.16G.M.M. 7.00	No.0504. 15.00	No.26. 7.00	No.416. 9.50
Also Chased and Mottled	Also Plain Gold Bands	Also Plain and Mottled	Also with Band on Cap		Also Chased Gold Bands	Also made in Gold Filigree

Late mail or telegraph orders have our prompt and careful attention. Clip on cap adds to cost

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GOLD AND SILVER REFINERS,
ASSAYERS AND SWEEP SMELTERS.

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JEWELER'S WORK BOX

Price Each, $1.00

EVERY JEWELER NEEDS ONE
THE MOST PERFECT BOX MADE

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WILLIAM DIXON, Incorporated
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HONEST AND PROMPT RETURNS FOR YOUR OLD GOLD, SILVER, FILINGS, SWEEPINGS &c..

WE BUY

Old Gold and Silver Filings, Polishings, Sweeps, Hand Washings, etc. We will make accurate valuations and hold consignment subject to your acceptance. If valuation is not satisfactory, we reship to you at *our expense.*

WE PAY FOR OLD GOLD:

22 K. 88c. per dwt.		12 K. 48c. per dwt.	
20 K. 80c. "	"	10 K. 40c. "	"
18 K. 72c. "	"	8 K. 32c. "	"
16 K. 64c. "	"	6 K. 24c. "	"
14 K. 56c. "	"	4 K. 16c. "	"

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WE SELL

Gold, Silver and Platinum, various qualities, rolled flat or drawn to wire of any gage.

PRICES OF ALLOYED GOLD:

8 K. 42c. per dwt.		14 K. 66c. per dwt.	
10 K. 50c. "	"	16 K. 74c. "	"
12 K. 58c. "	"	18 K. 82c. "	"

Gold and Silver Solder, either from formulas furnished, or our own. "T. B. H." Alloy, 25c. per oz. Guinea Gold, 75c. per lb. Shot Copper, 40c. lb. We will send tables for alloying without charge. They save figuring.

Try us and you will Appreciate our Squareness, Promptness and Accuracy.

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Dealers in Gold and Silver Assay Office Bars. HIGHEST and MOST PROMPT RETURNS made for Sweeps and all kinds of Waste containing precious Metals.

POSITIVELY HIGHEST PRICES PAID FOR OLD GOLD AND SILVER

IMPORTERS OF PLATINUM ORE AND BULLION ASSAYS A SPECIALTY

1000 FINE

Having installed a plant for refining metals **ELECTROLYTICALLY**, we are now in a position to supply the trade with

ABSOLUTELY PURE METALS

FOR MANUFACTURING AND ALLOYING

We will refine **YOUR SWEEPS** and **SCRAP** and give you **PURE METALS** in **RETURN**—or cash value if desired.

Give us a trial and let us show you what we can do for you.

Established —1887— **PENN SMELTING & REFINING WORKS** No. 906 Filbert Street PHILADELPHIA, PA.



We make a large assortment of Jewel Boxes, Stick Pin Cases, etc.

FINE LEATHER GOODS

Send for Holiday catalogue, illustrating many articles desirable for Xmas gifts. No goods sent on memorandum.

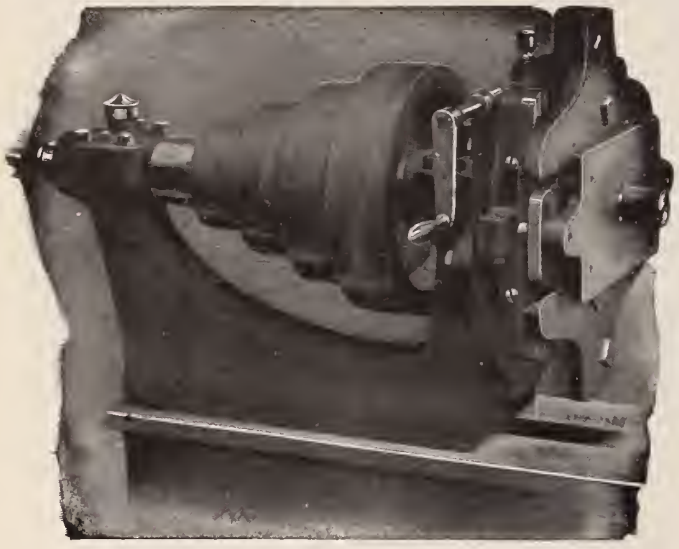
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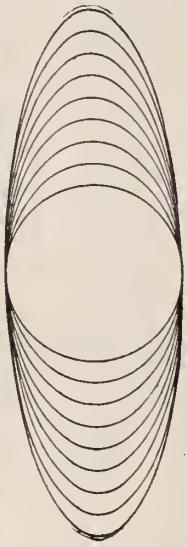
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Our Oval Spinning and Turning Lathe

Our cuts show headstock of Lathe and variety of elliptics produced on same, retaining minor axis.

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The Recognized Leading

JEWELRY AUCTIONEER

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NEWARK, N. J.

THE JEWELERS' CIRCULAR

WITH WHICH ARE CONSOLIDATED

THE HOROLOGICAL REVIEW,

THE JEWELERS' WEEKLY.

THE JEWELERS REVIEW

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11 John St., Corner Broadway, New York.

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40th Year. WEDNESDAY, DECEMBER 23, 1908. Vol. LVII., No. 21.



Artistic Centerpiece "Woman" by Max Blondat—Exhibited at the Franco-British Exhibition.

(*See Text on Page* 41.)

WE extend to our friends,
the Retail Jewelers

Our Greetings

and wish them all a Merry
Christmas and Prosperous
New Year.

ALVIN MFG. CO.
Silversmiths
NEW YORK

Santa Claus' Special Delivery

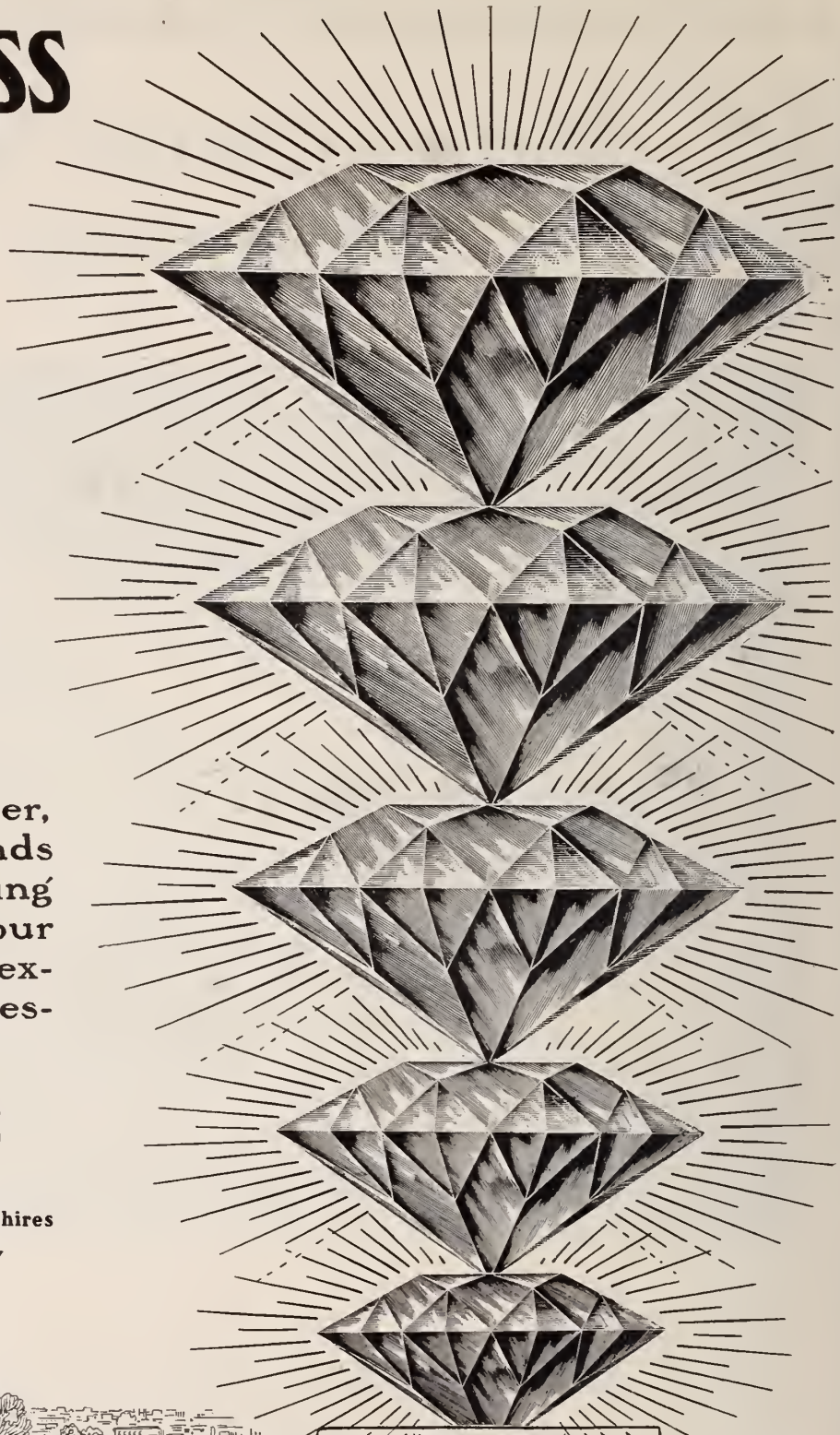


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JOSEPH FAHYS & CO.

NEW YORK BOSTON CHICAGO SAN FRANCISCO

ONE SUCCESS ON TOP OF ANOTHER



Our diamond business has grown larger every year. For every year hundreds more retail jewelers become convinced that our prices are lower than others charge.

Of course they are lower, for we cut the diamonds we sell in our own cutting works, and market our product without the expense of traveling salesmen.

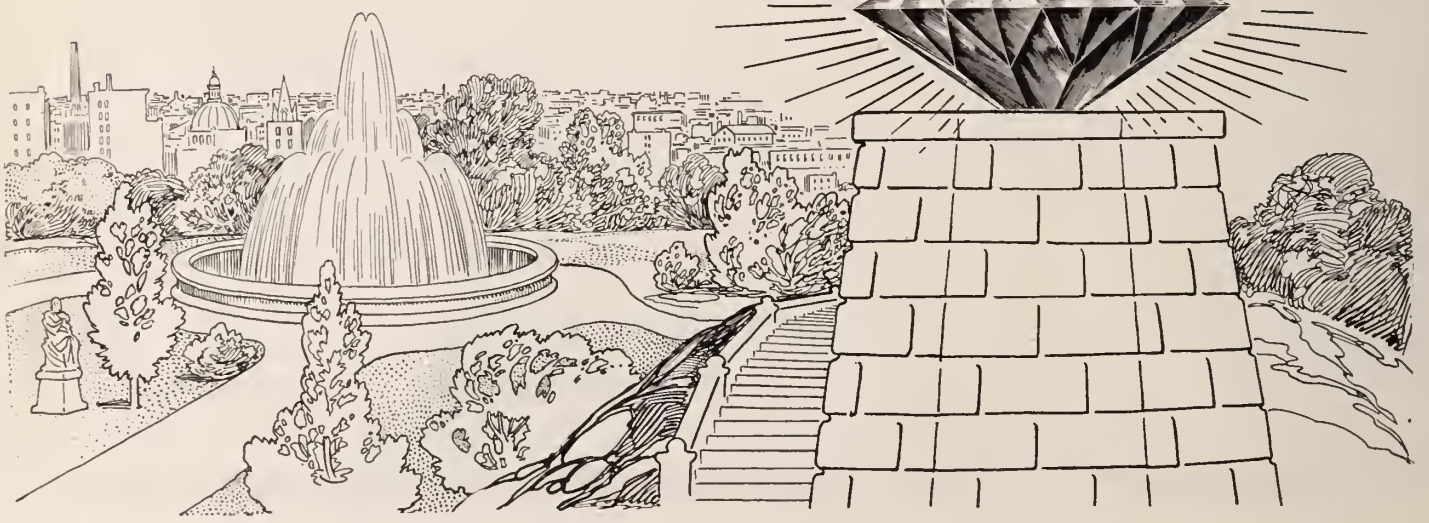
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DIAMOND CUTTERS

Importers of Rubies, Emeralds and Sapphires

2 Maiden Lane, Corner of 170 Broadway

NEW YORK



J. R. WOOD & SONS



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TAKE HEED!

There is no surer way to success than giving your customer good value.

Here you have the best value, and don't have to pay extra for it.

Satisfy your customer and he remains your customer.

We stand behind, guaranteeing the rings to be what they are stamped.

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S. O. BIGNEY & CO.

Makers of the Celebrated High-Grade Gold-Filled Mirror-Finish Chains











Y 94/L 298

INTERCHANGEABLE CHATELAINE WATCH OR LOCKET FOB

The above illustrations represent a few of our newest ideas. The Chatelaine Watch Fob and the Chatelaine Locket Fob to be worn at the belt: more secure than the old fashioned Chatelaine: does away with soiling the dress or shirt waist: safety catch on back of the Watch Fob, making the watch secure, also Washburn fastener, attaching Fob to belt.

We make our Bracelet line in all sizes, oval and square, side swing and hinge
Best finished Bracelets on the market

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Attleboro, Mass.

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3 Maiden Lane



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No. 48.



No. 40.

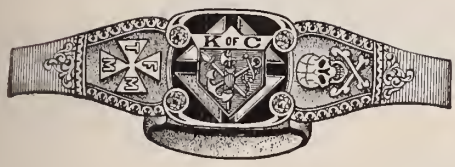


No. 61.



No. 64.


No. 63.



No. 71.



No. 67.


No. 73.



No. 51.


No. 44.



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No. 99.



No. 22.

When you DO have a call for a fine Emblem Ring it is well to know that Wendell & Co. make the only line of high grade 14K. Rings on the market, that they carry a complete stock and gladly send a selection on memo. Their catalog shows illustrations of the entire line with list prices. They also make special Emblem Rings to order.

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The Special Manufacturers for the Retail Jewelry Trade

47 JOHN STREET, NEW YORK 57 WASHINGTON STREET, CHICAGO



The only manufacturers who make College Fraternity Pins for the trade. A complete assortment always in stock. Illustrated catalog shows the entire line with list prices. Manufacturing pins for local sororities and fraternities a specialty. Designs cheerfully furnished.



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For sale by all jobbers, or write us.

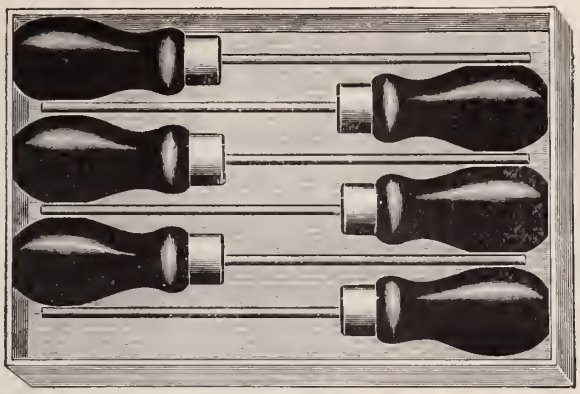


Star Watch Case Co.

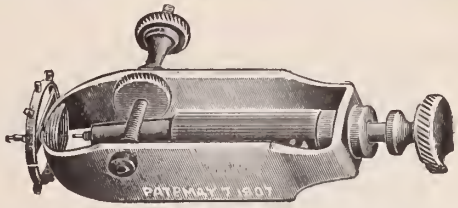
SET OF SIX PIVOT STRAIGHTENERS No. 1

The various sizes in this set will accommodate all sizes of pivots. They are great time-savers. Full directions how to use are sent with each set, describing a quick and safe method of straightening pivots without breaking.

Price, per set, 75 cents



SHELDON'S PATENT HAIRSPRING COLLET REMOVER

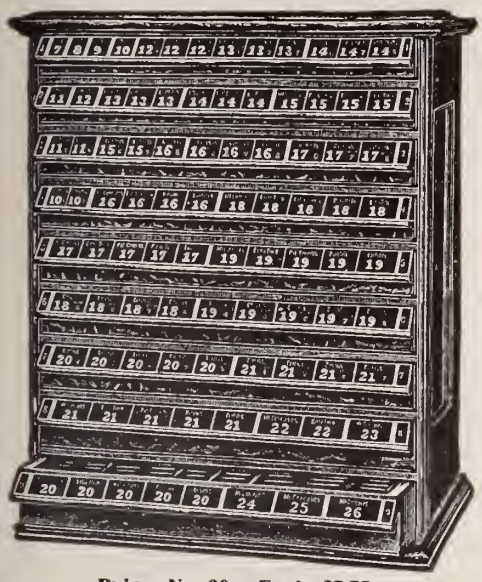


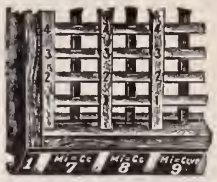
No need of any more distorted hairsprings or bent balances.

Every watchmaker knows how troublesome it is to remove the collet without either distorting the hairspring or bending the balance; with the aid of this tool the difficulty is overcome. The tool is provided with a pair of spring fingers, curved at the ends and ground very thin and sharp. By tilting the balance the jaws may be slid under the hairspring and by pressing the jaws together it will readily loosen the collet and then by turning the central screw, which has a hole in the end to receive the staff pivot, you can force the collet from the staff, without injury to balance or hairspring. The adjustable screw nut is provided to avoid wear or injury to the jaws. A glance at the illustration will demonstrate the utility of this tool. Finely nickel plated.

Price, each, $1.25

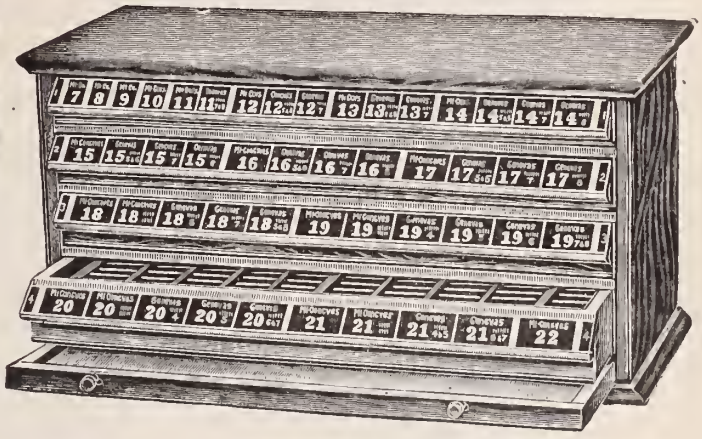
ECHARCO WATCH GLASS CABINET No. 15 (Patented)





Top View, Showing Skeleton Frame of Drawer. Accumulation of dust and chips is impossible.

ECHARCO WATCH GLASS CABINET No. 20 (Patented)



The Most Modern Watch Glass Cases are the Echarco, Nos. 15 and 20.

These Cabinets have many new features not found in any other. Novelty and usefulness are the chief arguments in their favor.

Construction and Material.—The cases are made of oak, finely finished and of attractive appearance. The sides of Cabinet No. 15 are paneled. Partitions are of basswood and put together in the best manner possible.

Partitions are skeleton, preventing accumulation of dust, chips, etc.

The Bottoms of Cabinet No. 15 are hollow, while Case No. 20 has a special drawer to receive chips, dust, etc.

Arrangement for Glasses.—Case No. 15 has nine drawers with a total of 1,547 spaces, and Case No. 20 with four drawers has 784 spaces, to hold glasses in upright position.

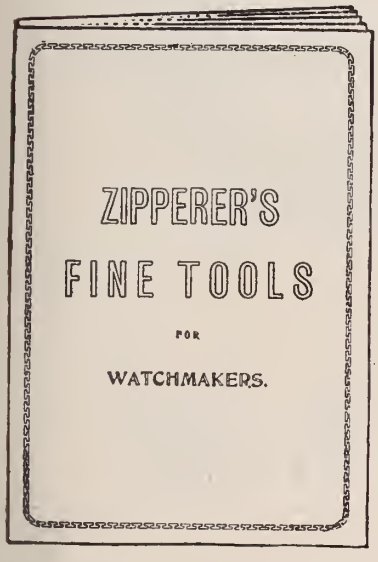
Labeling of drawers, as shown in cut, is on the pulls of the drawers and done in gold bronze on black background.

Dimensions and Weight of Case No. 15.—Width, 24 inches; Height, 29½ inches; Depth, 12 inches; Weight, net, 45 lbs.; Weight, including packing case, 75 lbs.

Dimensions and Weight of Case No. 20.—Width, 26 inches; Height, 13¾ inches; Depth, 11¾ inches; Weight, net, 30 lbs.; Weight, including packing case, 50 lbs.

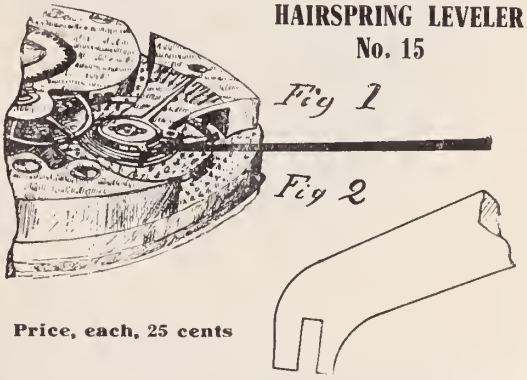
The construction of drawers, the arrangement of partitions to economize space and weight, and the novel method of showing contents on drawer-pulls are all prominent characteristics and extremely well thought of.

Price, No. 20, Each, $7.75
" No. 15, " 16.00



A Handsome Booklet, 8 inches by 6 inches, fully illustrating Zipperer's Fine Tools for Watchmakers, will be mailed to you upon receipt of a postal card giving your name and address.

HAIRSPRING LEVELER No. 15



Price, each, 25 cents

This tool will be found to be more convenient to use and more accurate in the results produced than tweezers. It is particularly adapted to Breguet springs. By its use the over-coil may be manipulated without removing the balance cock, where it would be impossible with tweezers.

The accompanying cuts fully illustrate the method of using it. Figure 1 shows how it is to be applied to an overcoil. Figure 2 shows the article magnified about ten times. Length of tool, 3½ inches.

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HAMMEL, RIGLANDER & CO., 47-49 Maiden Lane, New York

The Diadem 15 Jewels





The Ideal Lady's Watch

ONE OF OUR FOUR HUNDRED SERIES

The Smallest Accurate Lady's Watch Made

A Handsome Watch Booklet, "The Gift of Time,"
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Established 1885
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The Largest Makers of Catalogs in the World for Retail Jewelers

CLEVELAND, OHIO

Our Sincerest Wishes

for

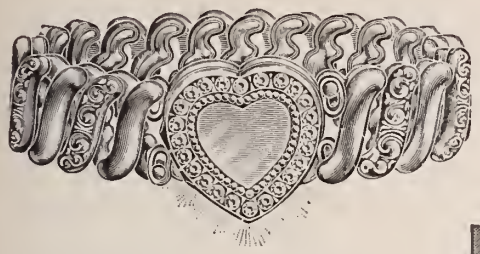
A Merry Christmas

and

A Happy and Prosperous New Year

HIMALAYA MINING COMPANY

The Genuine Carmen Adjustable Bracelet

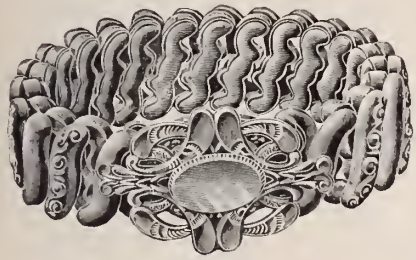


No. 157—Locket Top
White Stones

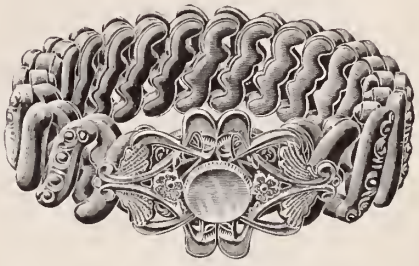


No. A35—Locket Top
White Stones

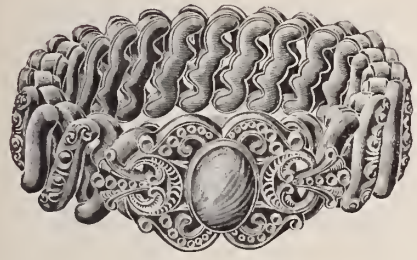




No. A10



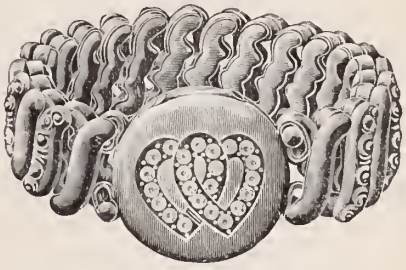
No. A11



No. A14

CARMEN TRADE MARK

LOOK FOR THIS TRADE MARK



No. A4—Locket Top
White Stones

Bracelets are not going out of style. The constant demand for the CARMEN proves it. ¶ Fine quality, superior finish and exclusive designs are the distinctive features in our line, which is the largest line of adjustable bracelets on the market.

THE D. F. BRIGGS COMPANY

ATTLEBORO, MASS.

NEW YORK OFFICE
180 Broadway

CHICAGO OFFICE
Heyworth Building

ST. LOUIS OFFICE
Mermod & Jaccard Building

LONDON OFFICE
118-122 Holborn, E. C.



12 STRONG REASONS

why you should use this special assortment of Fontneau & Cook Co.'s Fleur-de-lis line of high grade chains.

To acquaint you with the merits of our high grade chains at a small cost to you, we are making a special offer of the above combination of twelve high grade 12-inch vest chains to be sold to the retailer at a uniform price of $18.00 the dozen.

In these twelve chains we are crowding twelve of the strongest reasons ever put up in one roll—every chain a winner—not a dead one in the Lot—not a chain that cannot be retailed at $3.00 and give your customer entire satisfaction. Weights heavy or light; patterns the most salable offered at any price—chains with some gold on them—trimmings the very best—three-ring centers, square bow swivels, ball bars with seamless ends; no caps to tumble off or turn green; backed by our guarantee, as broad as the universe, as good as the Bank of England, as effective as the gold stamping law—and, to cap the whole, every dozen put up in a beautiful black velvet roll, 14 x 16 inches, beautifully embossed with our fleur-de-lis trade-mark, as per illustration.

This combination can be bought only through the jobbing trade. If your jobber cannot supply you, write us and we will give you the name of one who can.

FONTNEAU & COOK CO., ATTLEBORO, MASS.

NEW YORK, 15 MAIDEN LANE, Silversmiths Bldg., Room 1609 **CHICAGO, 1203 HEYWORTH BUILDING**

BATES & BACON

ATTLEBORO, MASS.

NEW YORK OFFICE
9 Maiden Lane

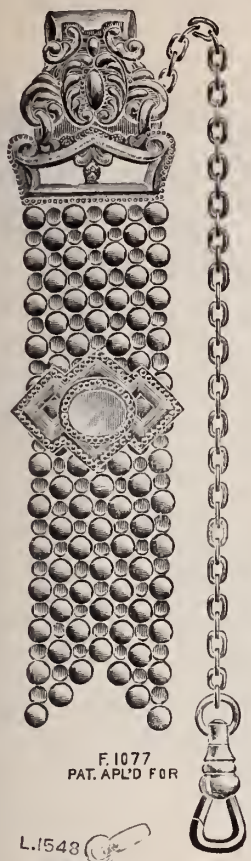
CHICAGO OFFICE
103 State St.

High Grade Gold Filled Chains, Lockets and Bracelets

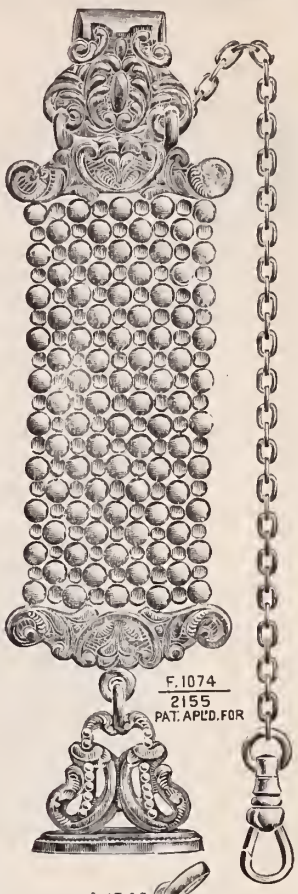
Something New in Fobs!

BEAD FABRIC!

Patent applied for



F. 1077
PAT. APL'D FOR



F. 1074
2155
PAT. APL'D. FOR

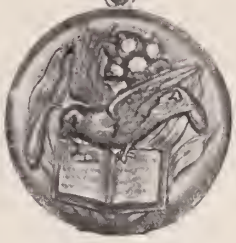
L. 1534



L. 1530



L. 1562



L. 1525



L. 1538



L. 1570



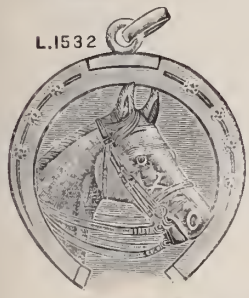
L. 1548



L. 1546



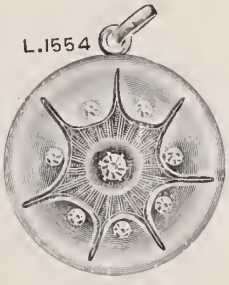
L. 1532



L. 1540



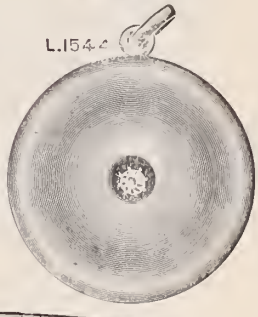
L. 1554

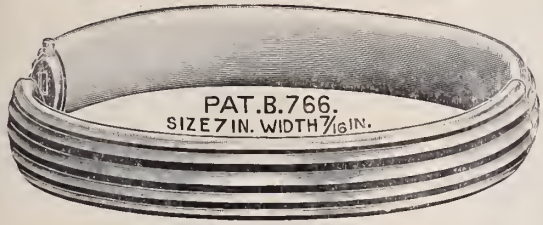


L. 1574

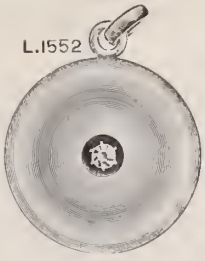


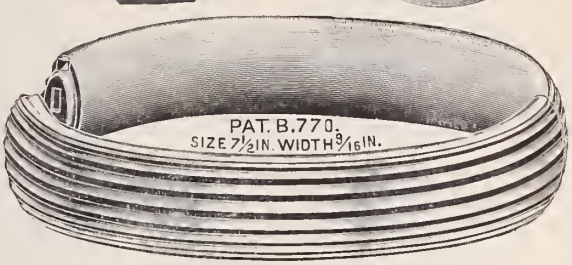
L. 1544





L. 1552







L. 1558





GOLD RINGS

A POINTED SUGGESTION - TO THE JOBBER WHO WOULD HAVE A PROFITABLE SEASON - BUY O&B RINGS - THEY SELL

OSTBY & BARTON CO
PROVIDENCE R I

NEW YORK
9 MAIDEN LANE

CHICAGO
103 STATE ST



GOLD CARD JEWELRY
O K B

SEAMLESS GOLD-FILLED RINGS

Don't Be Fooled!

We wish to warn Retail Jewelers of the crude imitations which are being put on the market, claiming to be the same as DELAMOTHE *Metalized Real Rose Hat Pins.*

THE DIFFERENCE IS IN THE SALES.



Every genuine DELAMOTHE Real Rose Hat Pin, has the name stamped on the pin here ➡

Delamothe
METALLIZED

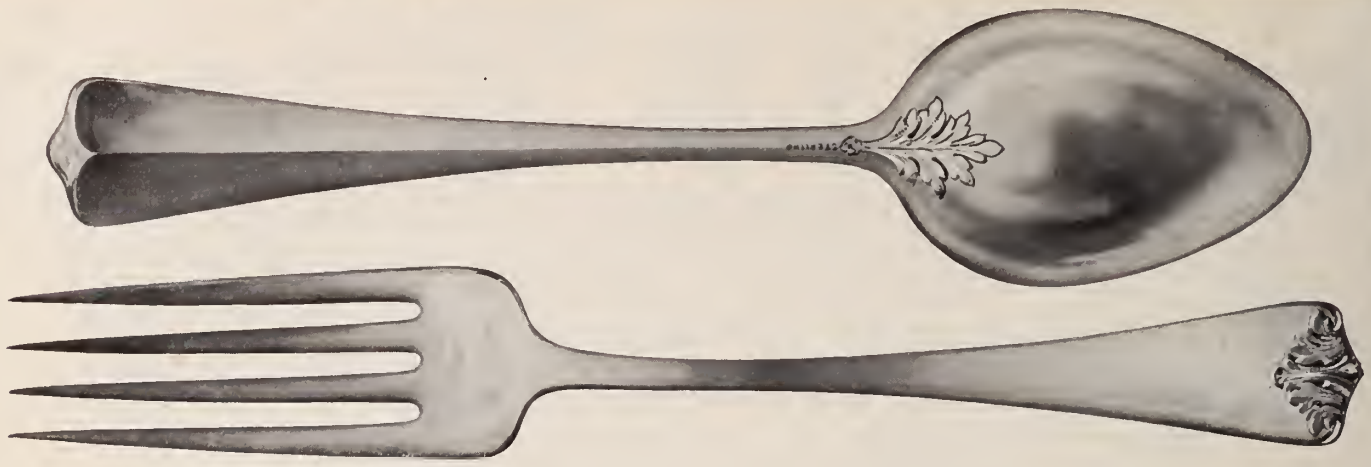
REAL ROSE HAT PINS

will not only be the largest Holiday Seller —BUT IT IS RIGHT NOW.

DELAMOTHE Real Rose Hat Pins are made out of live Oregon and Washington roses, which by a secret process changes them into metal, and are then mounted on hat pins and finished in several colors to conform to the prevailing fashions in millinery. Being made out of real roses there can be no two alike. The process used for making DELAMOTHE Real Rose Hat Pins is the discovery of Prof. L. G. Delamothe, and is the ONLY process by which all sizes of roses can be perfectly metalized. This process is OWNED SOLELY and USED by the DELAMOTHE Natural Art Decorating Co., of which this company are the sole distributors to retailers. To prove their superiority and salability we will send a Two Dozen Trial Assortment on 30 days approval

Our pins are not sold by jobbers—direct only. Write for Illustrated Price List.

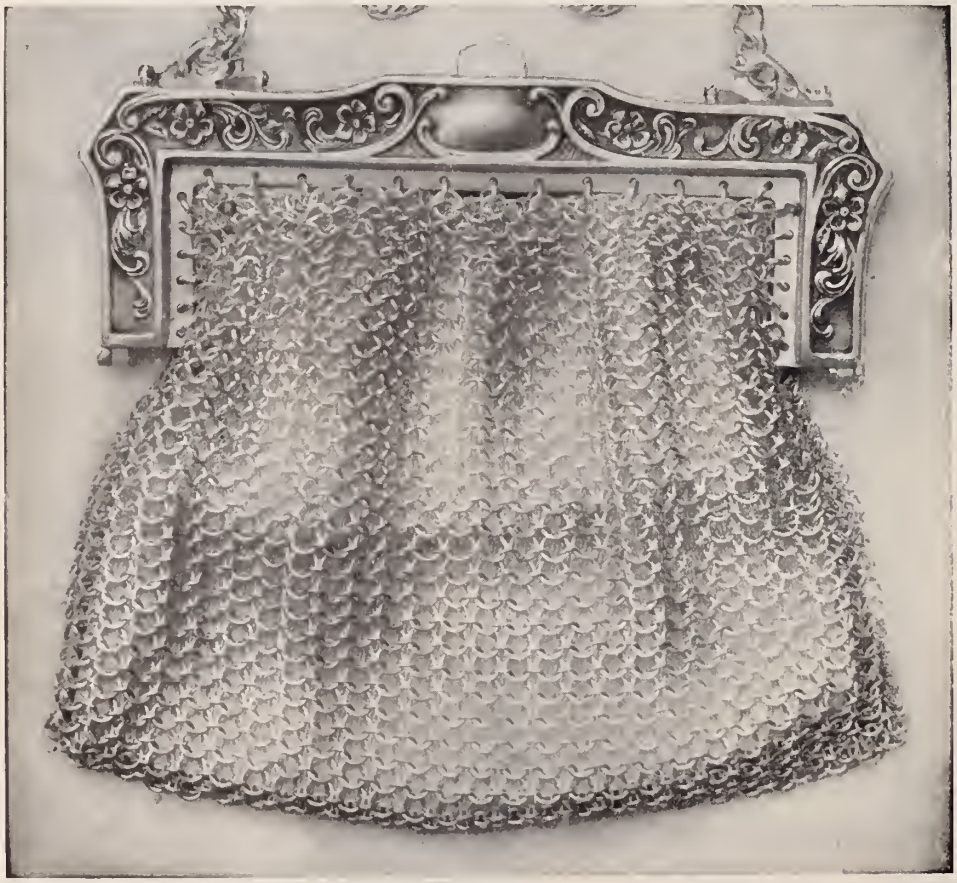
DELAMOTHE DISTRIBUTING CO.
Sole Distributors
SPOKANE, WASH., U. S. A.



In the **"CHIPPENDALE"** Pattern of Flatware are embodied the grace, refinement and beauty that characterize all Chippendale products. And to these qualities are added strength and practicability as may be seen in the above illustration, showing as it does, the heavy shank and spine that give stiffness without detracting from the exquisite beauty of design.

TRADE MARK.
STERLING 925/1000

FRANK W. SMITH COMPANY, Manufacturers of Sterling Silverware, **Gardner, Mass.**



Individuality

In your selection of bags it behooves you to buy those bags which stand out prominently as possessing an individuality of pattern, as opposed to the common goods scattered promiscuously around. You will find that the women know and discriminate in favor of the former every time. An inspection of the W. & D. line by you will lead you right.

Whiting & Davis Co.
PLAINVILLE, Norfolk Co. MASS.
New York Office
7 Maiden Lane
Chicago Office: Room 405, 103 State St.

WHERE ELSE CAN YOU FIND A WARE THAT WEARS AS WELL AS STERNAUWARE? NOWHERE

DURABLE --- SATISFACTORY

It never fails to awaken interest. It never disappoints a customer. It always sells. It always produces profit. A varied line for selection.

ALWAYS SEASONABLE

S. STERNAU & COMPANY

Makers of

STERNAUWARE

NEW YORK SHOWROOMS
Broadway, cor. Park Place
Opp. Post-Office

Write for Catalogue A

OFFICE and FACTORY
195 Plymouth Street
BROOKLYN, N. Y.

Ash-Receivers
Baking-Dishes
Candelabra
Chafing-Dishes
Coffee-Machines
Coffee-Pots
Coffee-Servers
Copperware
Egg-Poachers
Kettles
Match-Holders
Percolators
Pitchers
Salt and Pepper Sets
Smoking Sets
Spoons and Forks
Trays
Sugar-Bowls
Teapots
Traveling Companions
Wine-Coolers



CHAS. M. ROBBINS CO.

Manufacturing Jewelers and Enamelers

ATTLEBORO, MASS.

NEW YORK OFFICE:
Silversmiths' Building, 15, 17, 19 Maiden Lane

CHICAGO OFFICE: 103 State Street

THE RESTORATION of confidence in our Government and the approach of Christmas are having a decided effect on the activity of our factory. Our capacity is being taxed to its utmost and the indications are that orders unnecessarily delayed will be filled with difficulty if shipment is expected before Dec. 25th.

DON'T delay—write us immediately for photos and particulars of any desired article in Hollowware. We have unbounded confidence in our ability to interest you in both design and price.



No. C139. Dinner Plate, 10 in. Diam.

WE manufacture everything in sterling from the simple napkin ring to elaborate and inexpensive Tea and Dinner ware suitable for wedding and other gift purposes. Every description of Hollow, Flat and Toilet Ware.

Our line of Service Plates is unexcelled and cannot be duplicated.

Roger Williams Silver Co.
101 Sabin Street, - Providence, R. I.

The cut shows one of our best sellers, and is made in three sizes and at attractive prices.



"Hear What I Have to Say"

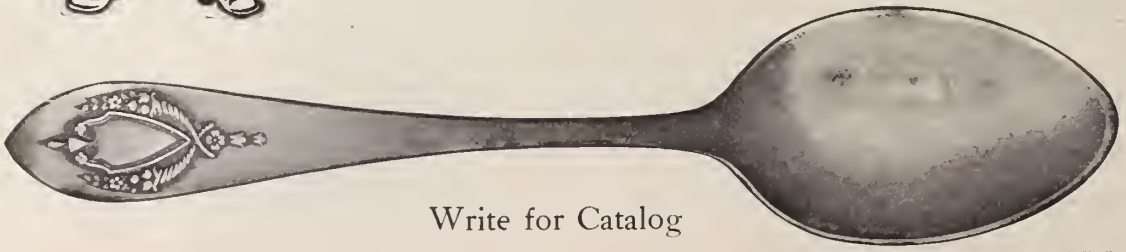
Ye Mount Vernon Pattern

STERLING SILVER TABLEWARE

is made by ye good Silversmiths at GREENFIELD, MASSACHUSETTS, in ye shop of

Rogers, Lunt & Bowlen Co.

Jewelers don't *keep* this pattern
THEY *SELL* IT



Write for Catalog

FROM ITALY

A LARGE SHIPMENT OF **CORAL** JUST RECEIVED, CONSISTING OF

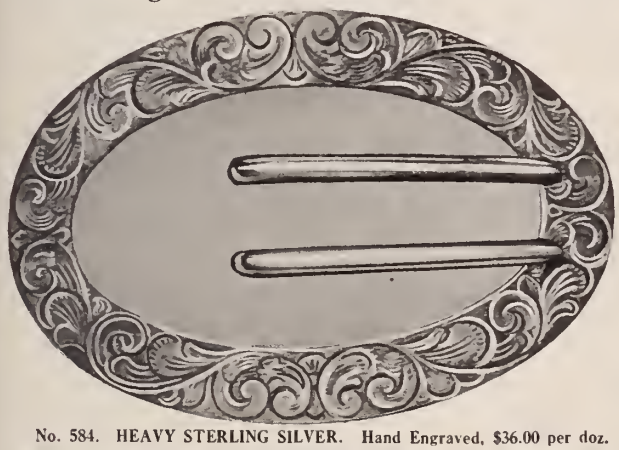
Coral Cameos **Cabochons** **Necklaces**
Buttons for Earrings **Pear Shapes for Pendants**

FROM THE INEXPENSIVE TO THE HIGHEST GRADE OF JAPANESE CORAL OF BEAUTIFUL PINK

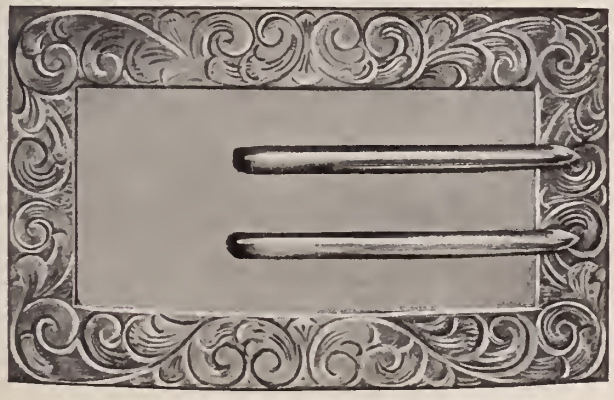
Importers of Precious Stones
Manufacturers of Artistic Jewelry

VAN DUSEN & STOKES CO.
1123 Chestnut Street, Philadelphia

These Designs made as Buckles or Sash Pins



No. 584. HEAVY STERLING SILVER. Hand Engraved, $36.00 per doz.



No. 587. HEAVY STERLING SILVER. Hand Engraved, $36.00 per doz.

SASH PINS AND BUCKLES

IN GOLD FILLED AND STERLING SILVER

We make a beautiful and extensive line in Sash Brooches and Buckles, combining graceful, artistic designs with finest quality, workmanship and finish.

We manufacture in

Gold Filled and Sterling Silver

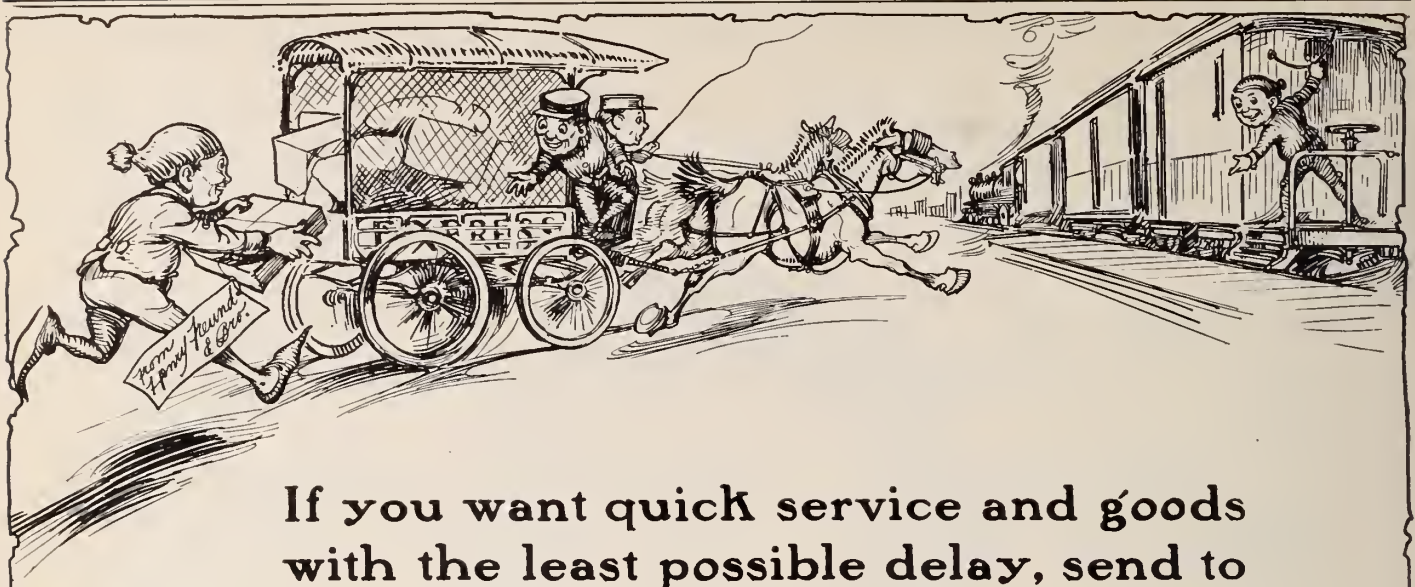
BROOCHES HAT PINS COMBS HANDY PINS
WAIST PIN SETS BARRETTES SCARF PINS
VEIL PINS LINKS BUCKLES SASH BROOCHES
BRACELETS and NECKLACES

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Elk, F. O. E. and Moose Goods a Specialty

Diamonds :: Watches :: Jewelry



Lockets Only

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INSIDE

¼ Gold Shell, Thin Models, All Sizes and Shapes, Engraved and Engine Turned.

ESTABLISHED
FIFTY-TWO YEARS

The W. & H. locket represents the highest attainment in mechanical skill and artistic design

Wightman & Hough Co.

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Main Office and Factory { 7 Beverly Street
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SUPERIORITY of KREMENTZ BODKIN-BACK STUDS

THE ARGUMENTS in behalf of Krementz Bodkin-Back Studs are convincing. They are self-evident. The consumer quickly grasps the idea. They are what he wants. He is glad to find them. He has had trouble enough with other studs.

Where there is solder there is weakness. Krementz Bodkin-Back Studs have no solder. Tubing is likely to bend or break. Krementz Bodkin-Back Studs have no spring or tubing—only solid hard-spring metal. Complex mechanism gets out of order. Krementz Bodkin-Back Studs are the perfection of simplicity. The strong yet slender post pierces shirt or vest leaving no mark; you could run it through a handkerchief with hardly a trace. Many patterns. Prices below competition.

NOTE:—Should any of your customers have a set of vest buttons or studs with any other old style fasteners which have for any reason proved unsatisfactory, we will gladly change them (where practicable to do so) to Krementz Bodkin Fasteners, making only a nominal charge for same.

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ALLSOPP & ALLSOPP'S

Diamond Jewelry Line

Sells in hard times as well as in good times

Because it is

Inexpensive

These goods combine all the artistic qualities of higher priced lines at HALF the cost.

Mounted goods only

Brooches	Veil Pins
Baskets	La Vallieres
Barrettes	Collar Pins
Bracelets	Scarf Pins

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CHARACTER EXPRESSED IN SCARF PINS

TRADE D MARK

THE READER must have noticed the care with which men now select their Scarf Pins. They are not chosen at random. They must in some way express the individual who wears them. Durand Scarf Pins are "expressive." Such a Pin "belongs" to the wearer not merely because he buys it; it reflects himself.

PRICES: $1.00 to $300.00

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Fine Pearl and Diamond Goods

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"THE BRACELET HOUSE"

GOLD BRACELETS of every kind
For WOMAN, MISS OR BABY

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ALSO SILVER MESH BAGS

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NEW YORK

Trade-Mark

Telephone 6383 Orchard

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In extending to our patrons and the trade in general the Good Wishes appropriate to the Season, there seems to be a reasonable basis for the faith that those wishes will be realized.

These expressions, therefore, are believed to voice more than a pleasant sentiment, and embody an anticipation of what will be literally a Happy New Year.

Nor will it be out of place to add congratulations for the stability manifested by the trade under conditions which have passed into history.

Day, Clark & Co. Twenty-three Maiden Lane

NEW YORK

14 Kt. 

Only

G. R. HOWE
W. T. CARTER
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ESTABLISHED 1841 BY A. CARTER

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CARTER, HOWE & CO.





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GOLD JEWELRY

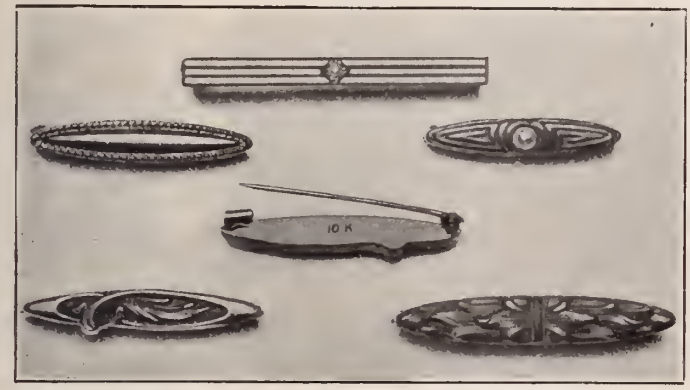
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Most Comprehensive Line Offered

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THE HONEST CUFF PIN
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Popular Priced 14 K. and 10 K. Jewelry

THE BEST VALUE
IN
CUFF PINS

A Superior Pin at a very slight cost over the Weak, Unbacked Cuff Pin

A Variety of Shapes and Artistic Designs
To the Jobbing Trade Only

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B. M. SHANLEY, Jr., CO.

Manufacturers of

14 and 18 Kt. GOLD JEWELRY

AND

FINE MESH BAGS

Salesroom: 527 Fifth Ave., New York, Night and Day Bank Building

Office and Factory: 11-13 Governor Street, Newark, N. J.

We desire to extend to our friends in the trade our best wishes for a

Merry Christmas

and a

Happy and Prosperous New Year

and to express to them our appreciation of their generous support, which has made the past year the most successful one for us since the establishment of our business.

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Factory: 251 N. J. R. R. Ave. NEWARK, N. J.

64 Nassau St., New York

Enos Richardson & Co.

23 MAIDEN LANE NEW YORK, N. Y.

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Brooches	Tie Clasps	Barrettes
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10 K. and 14 K. Neck Chains and Guard Chains

Plain and Jeweled Lorgnette Chains

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In Sterling Silver, Plain and Engraved; and 14 k. Gold, Plain and Engraved, also Set with Diamonds.

A Novelty

Unlike all other cigar cutters, this one lies flat in the pocket—does not get out of order.

A Good Article



We Push It

Our advertising makes the customer want it; his friend sees it and he wants it. An endless chain of customers.

A Good Seller



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717 Market St., San Francisco.
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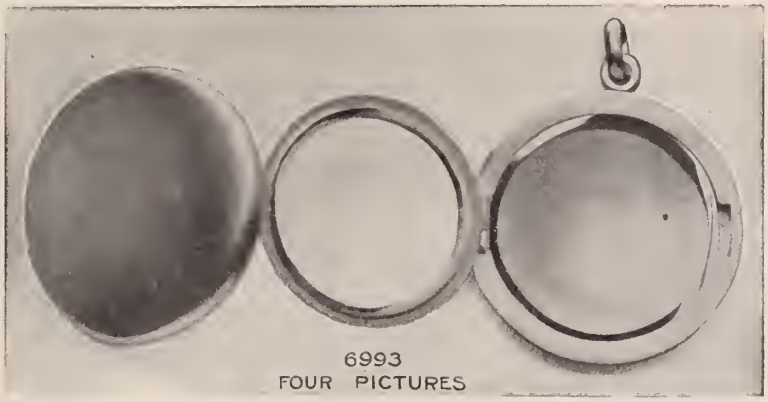
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Makers of 14K. Jewelry

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LOCKETS

Every Size
Every Shape
Every Style
One Picture
Two Pictures
Three Pictures
Four Pictures



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FOUR PICTURES

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For Gentlemen
For Ladies
For Children.
Illustrations
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Furnished Upon
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THOMAS W. ADAMS & COMPANY

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COMPASS CHARMS · JOCKEY CHARMS · STONE HEARTS · SAFETY PINS · CROSSES · STONE CROSSES · FOBS WITH SEALS · FOBS · SEAL CHARMS · SLEEVE LINKS · BANGLES · SCARF PINS

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The Up-to-Date Line of **Signet and Set Rings**

In twenty years we have built up a business second to none in RINGS EXCLUSIVELY

Allsopp QUALITY, DESIGN AND WORKMANSHIP

Appeal to the Most Fastidious. It Will Pay You to Examine a Selection Package.



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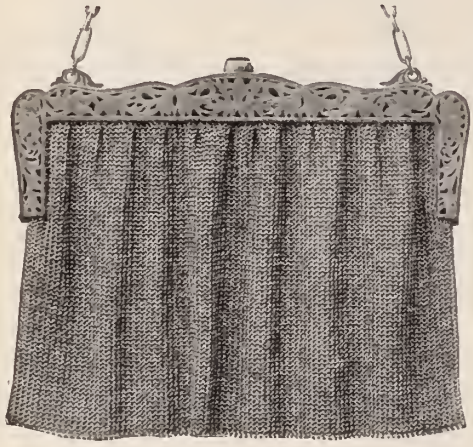
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PENHOLDERS
FOUNTAIN PENS
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IN GOLD AND SILVER IN
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BEFORE PURCHASING INSPECT OUR LINE.

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Makers of High-Grade Gold, Silver, Gun Metal Novelties



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Interchangeable Scarf Pin

PATENTED AUG. 25, 1908

Now made in three shapes: oval, long oval and pear, all fitting same stem.

Just snap 'em on!

Only one diamond (or pearl) needed for a set of any number of tops.

Mounted in 14 kt. only, in Lapis, Coral, Amethyst, Topaz, Jade, Turquoise Matrix, etc.

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Large department for special order work, mounting and repairs.

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With Assorted Stones, $2.00 Each. 6 Per Cent.
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For Scarf Pins, Studs and Lace Pins. The most practical and only adjustable one invented. Price, $1.50 per doz. For sale by all wholesale jewelers and material houses. Sample by mail, 25c.; in 10k. gold, $1.00; 14k., $1.25. M. CROHN, Maker and Inventor, 48 and 50 Maiden Lane, N. Y.

Gems and Precious Stones
Cloth, postpaid, $1.00. Published by the Jewelers' Circular Pub. Co., 11 John St., New York.



DO YOU REALIZE what it means to manufacture gold chains of excellent quality and faultless construction and sell them at prices much below what the retailer ordinarily pays for chains of similar quality? It means that we have a well organized factory and prefer selling these chains ourselves directly to the trade, thereby giving you the benefit of what it would cost to maintain a necessarily expensive organization of traveling men

THAT NEW CHAIN we are exploiting is solderless and flexible, without stringing, 15-inch lengths only. IT SELLS AT SIGHT.

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1850 MAKERS OF GOLD CHAINS 1908

TRADE-MARK

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

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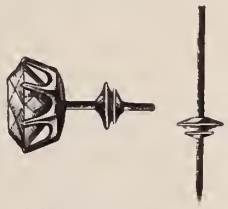
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SECURITY
Automatic Holder
for all sizes of scarf-pin wire. Guaranteed.



EAR WIRES
for unpierced ears.

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for ear studs, scarf-pins, etc.



SAFETY CATCH
For Brooches, etc. Can be applied to any work where pin tongues are used.



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Established 1837

RINGS
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SCARF-PINS
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SNOW & WESTCOTT CO.

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JAMES P. SNOW CHAS. E. WESTCOTT

Makers of Fine Gold
Scarf Pins

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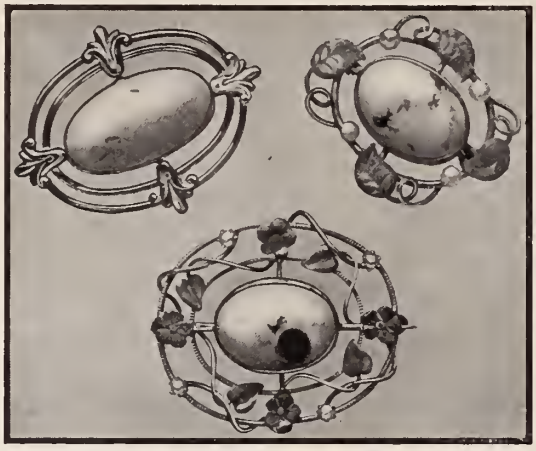
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thanks its friends for their support and patronage and extends its best wishes for the Holiday Season.



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IS OUR SPECIALTY

Turquoise Matrix Brooches.



Turquoise Matrix Scarf Pins

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You Need Them in Your Line

W. E. RICHARDS CO.
Manufacturers for the Jobbing Trade
ATTLEBORO, MASSACHUSETTS
NEW YORK OFFICE, 9-11-13 Maiden Lane



Do you know that
SILVER DEPOSIT WARE

worthy of the name should improve in appearance when in use? That is true of our goods because the silver is heavy and the engraving is bold and deep so that when the article is in use the engraved effect is brought out strong and the contrast is more pleasing to the eye than when new. This is a feature you should consider because you do not want goods that become unsalable when in stock.

What we state about our deposit goods is also true of our line of

PHOTO FRAMES, CLOCKS, BELT BUCKLES, Etc.

All of our goods are hand engraved and etched, not die or machine work. It cost us more to make but the price to you is the same as you pay for the imitation.

We make a large assortment of inexpensive articles as well as the more costly pieces and as our prices are uniformly low our goods are in demand at all seasons of the year.

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40 JOHN STREET :: :: :: :: :: :: NEW YORK
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DIAMOND MOUNTINGS
IN PLATINA, 18-K. AND 14-K.
SPECIAL ORDER, DIAMOND CUTTING AND REPAIR DEPARTMENTS

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91 Sabin St., PROVIDENCE, R. I.
DIES FOR
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Try our dozen assortment of four sizes for $9.00 less the cash discount

Assorted Colors and Sizes

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Made from Real Live Roses

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ESTABLISHED 1885

MANUFACTURERS OF
High Grade Gold Watch Cases

No. 54 MAIDEN LANE
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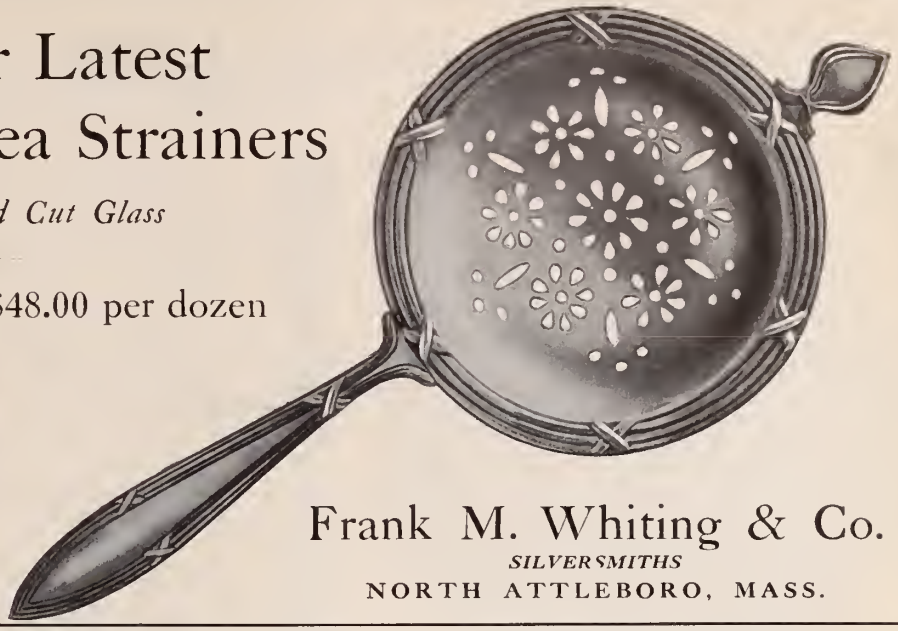
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One of our Latest Novelties in Tea Strainers

Made in Silver and Cut Glass

Prices from $18.00 to $48.00 per dozen





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SILVERSMITHS
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THE ARCHIBALD-KLEMENT LINE OF

SILVER DEPOSIT WHISKY BOTTLES

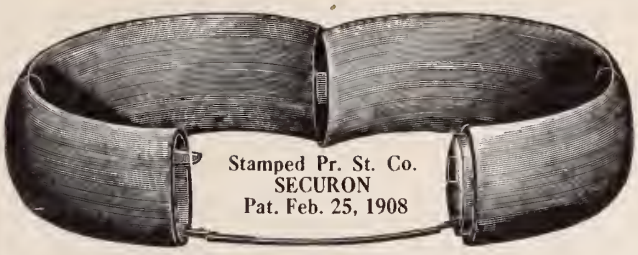
Distinguishable for their dignity of design and excellence of finish. Made in full quart size, four designs—Narrow Strap, Broad Strap, Rye, Thistle. Shield space for monogram, sterling silver corkscrew tops. ¶ Highball and whisky glasses to match each design.

No 58

Full line of the foregoing, and any other desired pieces in the A-K Silver Deposit Ware, sent on approval.

ARCHIBALD - KLEMENT CO.
Sample Rooms: 341-347 Fifth Ave., N.Y.
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Incomparable for Creating Pleased Customers



"GERALDINE FARRAR"

BRACELETS

Satisfying

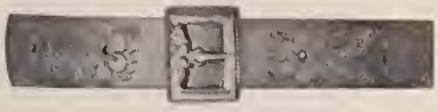
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NEW CREATIONS FOR THE FALL TRADE

Bracelets and Cuff Buttons

Our Fall line this year is more elaborate and complete than ever. A good assortment of these goods in your stock is bound to increase your profits. We also carry an extensive line of

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Buckles, Charms, Buttons, Combs, Scarf Pins, Bracelets, Brooches, Barrettes, Hat Pins, Leather Trimmings, etc.

TRADE A.O.T.G. M.F.&W. MARK.
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MILLER, FULLER & WHITING CO.
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WE SELL TO THE JOBBING TRADE ONLY

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Locket Makers

To the Wholesale Jewelers of the world.

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New Goods.
New Styles.

All the popular stones: Lapis Lazuli, Amazonite, Amethyst, Topaz, Jade, Garnet, Turquoise Matrix, etc.

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CAMEOS

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Good Stones and Well Mounted

Largest Exclusive Makers of 10K. Jewelry

Ask your Jobber for our lines of

Cuff Buttons, Baby Pins, Brooches, Scarf Pins, Lockets and Fobs

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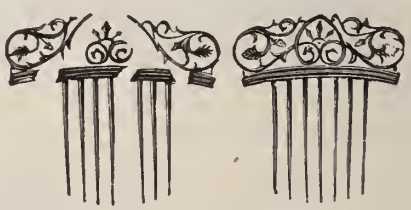
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IVORY

Something elegant and novel that can be retailed from $2.50 up

We repair everything in Ivory, Tortoise Shell and Pearl



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HARRY H. MILLER

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MAKERS OF

Solid Gold Jewelry

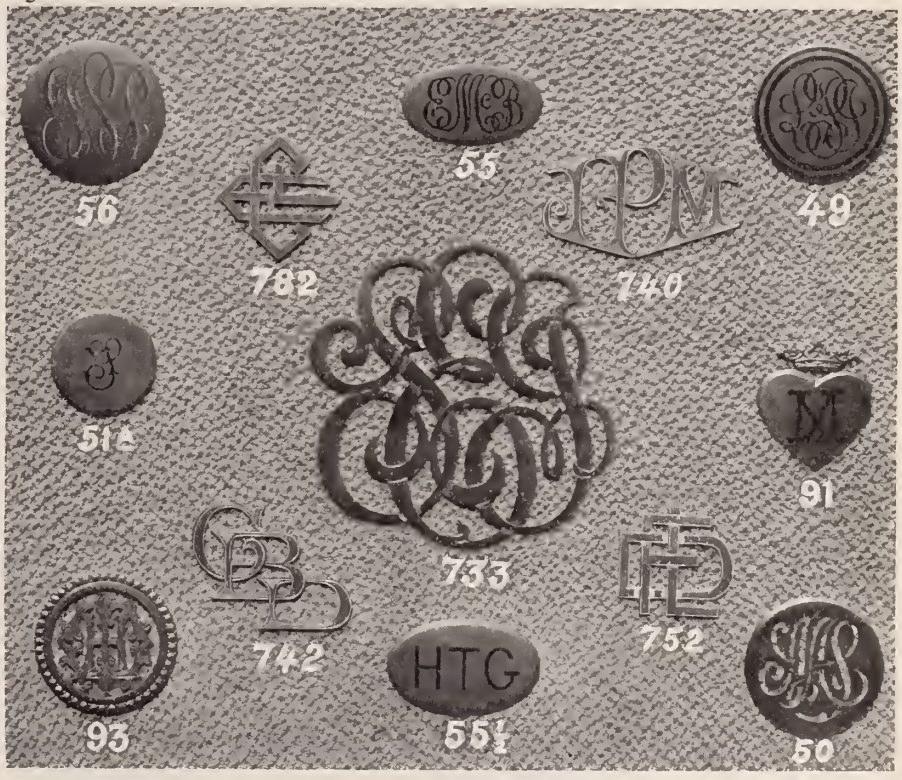
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Jobbing Trade Only

Rings, Brooches, Scarf Pins, Tie Pins, Handy Pins, Cuff Pins, Veil Pins, Collar Pins, Chain Sets, Link Buttons, Hair Barrettes, Heart Charms, Ear Screws, Ear Drops, Pierceless Drops, Crosses, Cameos in Brooches, Belt Pins, Scarf Pins, and Stick Pins.

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For Bags, Purses, Cases and Toilet Sets. Made in 14 Kt. Gold, Sterling Silver, Gold Plate and Hard Enameled: also Stencil Spots. TO THE TRADE.

WALDRON & CARROLL, 34 Warren St., New York City

LASTING POPULARITY CAN ONLY BE GAINED THROUGH INTRINSIC MERIT.

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VERIBEST

Trade-Mark Reg. U. S. Pat. Off.

Gold Star S. & B. L. ★ CO. Guaranteed

LOCKETS

—"Buy Them"

Otherwise Get Next to Another.



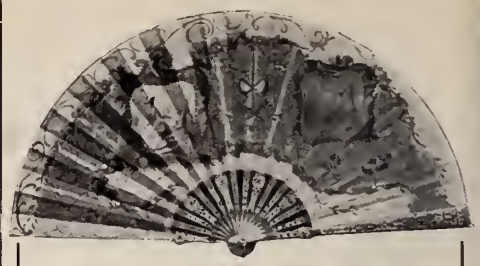
They won the confidence and approbation of the trade more than 32 years ago and the steadily increasing demand for them proves in every way that they are "worthy and well qualified" for your consideration.

"A1 QUALITY" "GUARANTEED" "MADE GOOD AS GOLD"

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¶ Our buyer is now in Europe in search of new goods for the Spring season.

¶ Watch for our further announcements.

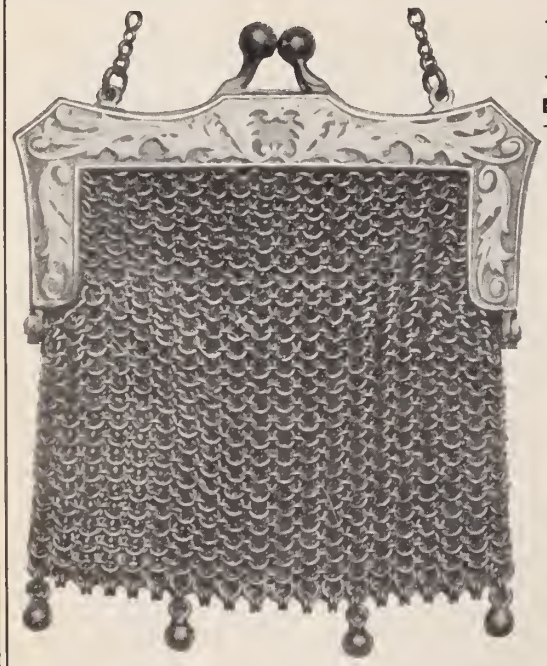
Lewy & Cohen

530 BROADWAY

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NEW YORK

Importers of FANS and Novelty Jewelry



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In Sterling and German Silver

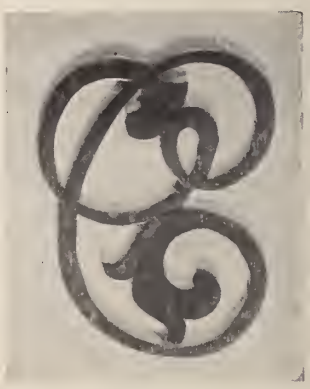
With either Gilt or Oxidized Finish

The general popularity and usefulness of these bags have made them a staple. The jeweler's stock is incomplete without them.

We also make BRACELETS and BANGLES, PURSES, BUCKLES, SASH and HAT PINS, BROOCHES, Etc. A general line designed to appeal alike to all tastes and purses.

Illustrated matter showing this line, or a selection on memo., will be sent on request to responsible jewelers.

Codding & Heilborn Co., NORTH ATTLEBORO, MASS. NEW YORK, 3 MAIDEN LANE



SEND FOR OUR NEW HOLIDAY STYLES

Gold Filled Initials and Fobs

Solid Gold Monograms, Ladies' Belt Buckles, Pins, Etc.

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SEND YOUR SWEEPS to the

Cincinnati Gold & Silver Refining Co.

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Highest Price Paid for Gold, Silver and Platinum Platinum and Gold Filings Refined by the Russian Method

New York Tortoise Shell Co.

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Just East of 5th Ave.

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Manufacturers of Fine TORTOISE SHELL GOODS

Repairing given prompt Attention

Some Fine Specimens of Our Cameo Pendants and Vest Chains

PENDANT NECKS IN GOLD FILLED

ANY DESIRED FINISH

1/10 FILLED VEST CHAINS

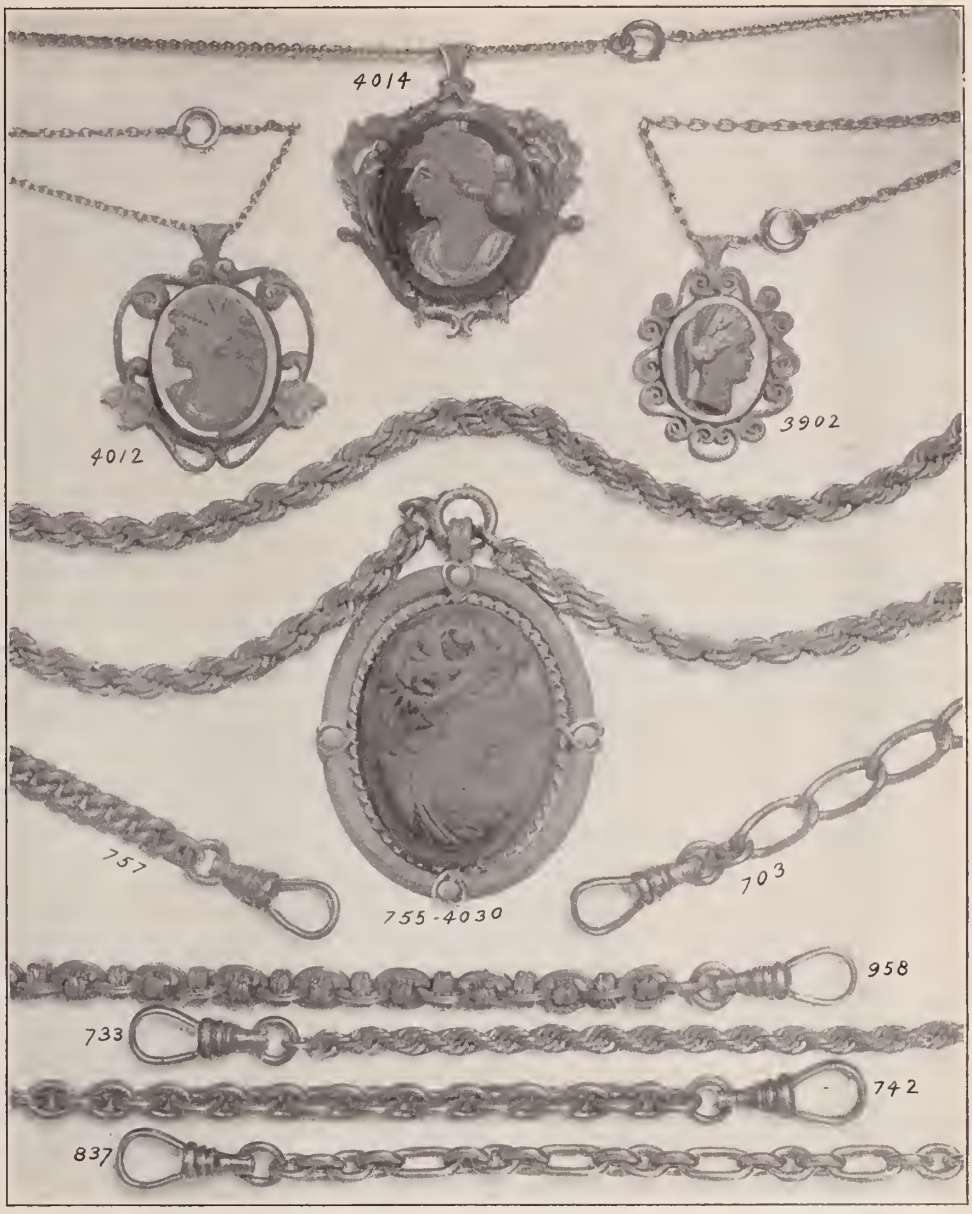
POLISHED

¶ The quality of these goods is A1, the patterns are the very latest, the workmanship is of the best, and the prices speak for themselves.

TERMS

6%, 10 Days — 5%, 30 Days
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Write for detailed information to



THE BASSETT JEWELRY CO. Manufacturers of Fine Gold Jewelry and Plated Chains — PROVIDENCE, R. I. N. Y. Office - 37 Maiden Lane

THE GREAT AMERICAN JEWELRY CATALOG

Is a publication of real practical value; it truthfully illustrates those lines of merchandise; best adapted to the needs of the *Jewelry Trade;* its reliability is unquestionable.

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With implicit confidence you can use it when ordering goods; it insures you against deception; remember, for every dollar's worth of merchandise you buy you are obtaining positive, intrinsic value.

Write for this catalog; it means much to you.

THE OSKAMP-NOLTING CO.
Mammoth Wholesale Jewelers
411-413-415-417 Elm St., CINCINNATI, OHIO



WHILE THEY LAST

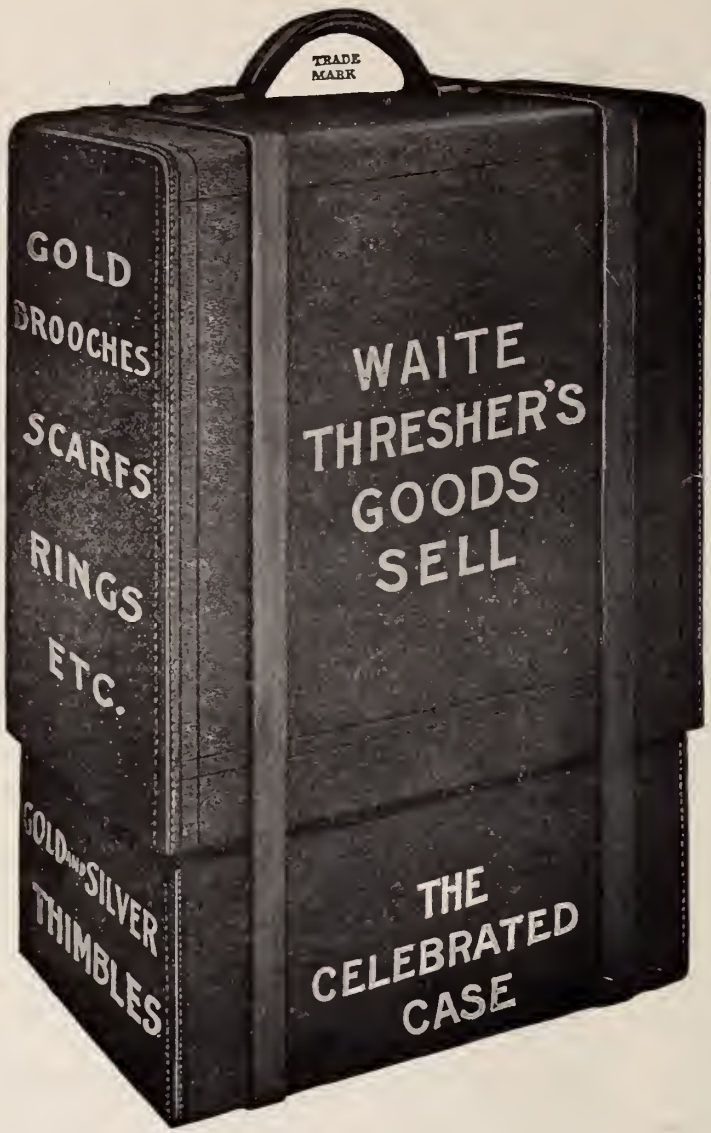
We will sell you a Stehman, Reversible, Ball-Base Engraving Block for

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After January 1st we will be located at 216-218 E. Houston Street, and 109-111 First Street.

Height, including pad, 7 inches, but can be adjusted to 8½ inches. Weight, 15 lbs. The tools comprising the set as shown include: 1 full set of Pins and Pegs, 1 Spoon Holder, 1 Button Holder, 1 Ring Holder.

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CHICAGO OFFICE
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WHICH IS THE WORLD'S GREATEST MAINSPRING?

BLACK SHIELD in the NORTH

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BLACK SHIELD in the EAST

BLACK SHIELD in the SOUTH

THE BLACK SHIELD MAINSPRING IS USED EVERYWHERE

PER DOZEN $1.25 **PER GROSS $13.50**

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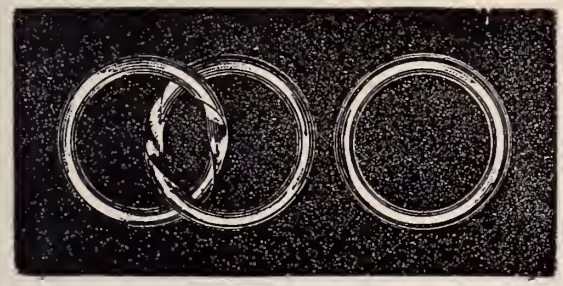
THE PRODUCTS OF THE SOUTH are not ONLY confined to COTTON and other STAPLES, but NOTE from the ABOVE WHAT WE PRODUCE and CAN SUPPLY.

In addition, there are THOUSANDS of Jewelry requirements WE ARE HEADQUARTERS FOR, and which are illustrated in our CATALOGUES.

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Dept. B. Cut Glass, Clocks, Silver, Fancy Goods, etc.
Dept. C. Optical Goods
Dept. D. Material, Jewelry Boxes and Trays

Catalogues sent on request. Goods sent on selection



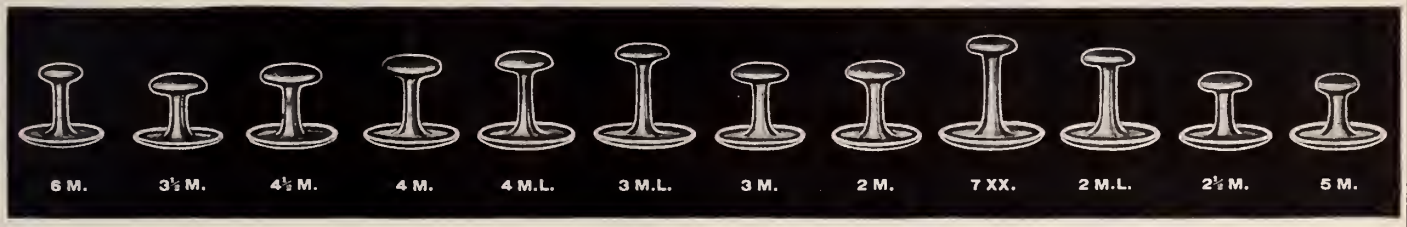
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The Alliance Ring

The graceful style of the Alliance Ring is rapidly supplanting the use of the old-style wedding ring. The joints are invisible, and whenever engraving is desired it is done in the inside surface. Can be easily separated by inserting a pin in inside pinhole.

14 karat, 3 dwts., each, $1.25 per dwt.; in dozen lots, $1.15 per dwt., net; 18 karat, 3 dwts., $1.40 per dwt.; in dozen lots, $1.30 per dwt., net.

LEONARD KROWER, WHOLESALE MANUFACTURING JEWELER AND OPTICIAN **536-538 Canal St., New Orleans, La.**



The Dyer One-Piece Collar Button

Made upon an entirely new principle and **A Little Better than the Best**

Solid Gold and in all the different qualities of Rolled Gold Plate



DYER COLLAR BUTTON CO.

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Controllers and Distributors NORTH ATTLEBORO, MASS.

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Our Line is Now Being Shown to the Jobbing Trade

Our sample cases contain many new ideas in high grade gold filled Chains, Fobs and Bracelets.

IT WILL PAY YOU TO WAIT UNTIL
OUR SALESMAN CALLS ON YOU

We Sell Exclusively to the Jobber

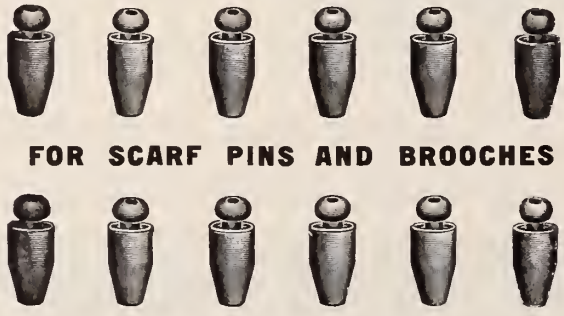
ATTLEBORO CHAIN CO.

NEW YORK OFFICE
9 Maiden Lane

ATTLEBORO, MASS.

"HOLD-ON" CLUTCH







FOR SCARF PINS AND BROOCHES

14K. GOLD PLATE
SUPERIOR TO ALL OTHERS

Pat. May 20, '02
To Release
Pull the Ball

PRICE 50 CENTS

Pat. May 20, '02
Attached
to Scarf Pin

ADVANTAGES:

1. ***It Holds***—The harder you pull, the tighter it holds.
2. ***To Release***—Raise the clutch and pull the ball.
3. ***All One Piece***—No parts to lose.

HOLD-ON CLUTCH CO. 33 GOLD STREET **NEW YORK**

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Stone Combs and Hat Pins



Our line of White Stone Combs forms a class by itself. They are warranted to retain their brilliancy, and should any of the stones fall out, either in the hands of the dealer or consumer, we will repair free of charge. This guarantee assures customers and makes sales.

Our line of Combs and Hat Pins consists of over 100 new styles of exclusive designs which sell at popular prices.

On application we will send a selection on approval, with all charges paid

JOSEPH W. HELLER

Manufacturing Jeweler

White Stone Novelties

59 PAGE STREET PROVIDENCE, R. I.

NEW YORK OFFICE: 15-17 MAIDEN LANE
(Silversmiths Bldg., Room 1710)

"New Process" GILLETTE Blades

Have You Got Them in Stock?

"New Process" GILLETTE blades have been an instantaneous success.

They differ in price, quality, appearance and style of package from the previous kind, and the public is being notified of the change by full-page advertisements in all the leading magazines.

More than two million GILLETTE users will now accept only "New Process" GILLETTE blades. If you have them in stock before other dealers in your locality you will get the business, and at the new price your profit is a very liberal one.

"New Process" blades are manufactured by newly-invented machines and processes, making them superior in appearance, operation and endurance to any blades ever produced by anyone.

These machines are automatically regulated, and grind, hone and sharpen each blade individually with the utmost precision.

Every cutting edge is perfect, and possesses a degree of keenness not produced by any other process.

"New Process" blades are finished with a high polish that renders them easy to clean. Since dust and moisture do not cling readily to a polished surface, these blades are practically immune from rust.

"New Process" blades are packed in a handsome nickel-plated box which seals itself hermetically every time it is closed. This shuts out all dampness and effectively protects the blades from rust in any climate, land or sea. When empty, the box forms an attractive waterproof match safe.

The set now contains twelve blades.

The Retail Price is $1.00 per set. Twelve sets are packed in a carton.

To those who are not handling the GILLETTE, we suggest, "Get Busy." Get the sales resulting from our huge advertising campaign—the increased business and profits that the co-operation of our Sales Department will bring you.

YOUR customers are continually seeing GILLETTE advertisements and they want the razor. Eventually they buy it somewhere.

WHY NOT OF YOU?

Write us for catalog and liberal discounts to dealers.

Holiday goods now ready for dealers. Send for catalog.

GILLETTE SALES COMPANY

BOSTON
704 Kimball Building

NEW YORK
704 Times Building

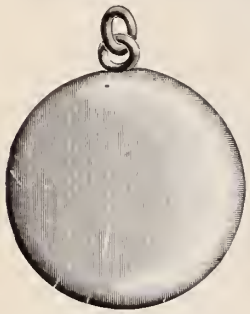
CHICAGO
704 Stock Exchange Building

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4104 Bar Pin, Bevel Edge, Roman, Engraved



1936 Satin
1623 Polished
1902 Roman



2985 Old English



2722 Sterling Picture Frame, Polished



2833 3 Colors, no Stone
2836 3 Colors, Brilliants



2993 Polished
Engraved



Link Button
777 Rose, Ruby and Brilliants
778 Green, Ruby and Brilliants



Scarf Pin
897 Rose or Green
Set as ordered



Scarf Pin
946 O. E.
Set as ordered



Link Button
749 Roman, Eng.
747 Polished, "



1013 7¼ gauge, O. E., Full Eng.



474 6¾ gauge, Plain Polished



663 6¾ gauge, Old English. Set as ordered



489 6¼ gauge, Rose ½ Chased, 3 Stones



951 6¾ gauge, Rose Full Engraved 6 Brilliants



520 6¾ gauge, Roman, 3 Stones



499 5¾ gauge, Roman

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THE JEWELERS' CIRCULAR
WITH WHICH ARE CONSOLIDATED
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY THE JEWELERS REVIEW

VOL. LVII. WEDNESDAY, DECEMBER 23, 1908. No. 21.

ELSIE BEE'S FASHIONS.

ATTRACTIVE NOVELTIES NOTED IN A LADY'S RAMBLES AMONG THE JEWELERS.

ONE of the newest designs in extremely elaborate earrings is a wreath of small diamonds punctuated with cabochon sapphires.

* * *

A new idea for a pendant is found in the ring of small diamonds set in platinum, with a monogram (also in diamonds) enclosed within the circle.

* * *

Now is the season for handsome tiaras, corsages and other opera accessories. And the degree of elaborateness of these would surely satisfy the most extravagant.

* * *

Elaborate are the gold bags in which the mesh is composed of small pearls and platinum links. The mounting is of platinum, thickly studded with tiny diamonds.

* * *

A unique brooch is a dainty diamond outline of a bowknot, the skeleton being filled in with a bit of taffeta ribbon. It is very chic, and suggests a harmonious use on a black gown or for mourning wear.

* * *

Rose-gold barrettes, extremely large and irregular in outline, have been introduced. They are sometimes set with pearls. When shell is used for the main part of the barrette polished gold trimmings are employed.

* * *

A variety of flower-holder pins has appeared—plain and polished gold, dull or engraved. This points to a renewed demand for this valuable little accessory that holds the bunch of violets or gardenias so securely.

* * *

The simple enameled veil pin in bar design, which has been so successful, is undergoing some elaboration. The gold design in it now forms a Greek pattern at the ends, while a row of small pearls extends through the center.

* * *

Automobile flower-holders, made of leather, gracefully touched with festoons or rims of gold and supplied with a glass receptacle to hold water, are an attractive addition to the closed car that the chill, frosty weather necessitates.

* * *

The cabochon stone is not usually applied to women's rings except in the single setting. But a most happy combination has been found in a princess ring—three cabochon emeralds of exquisite color, surrounded by diamonds.

* * *

The band or ribbon woven by strings of pearls has also been applied to the bracelet idea. At intervals are motifs in tiny diamonds, exquisite and dainty in design and just brilliant enough to set off the pearls to excellent advantage.

* * *

Necklaces and locket chains are sometimes made in band effect, formed of strings of pearls with delicate platinum links between them. A handsome diamond pendant hangs from the central ornament. They are as flexible as a piece of ribbon or cloth.

* * *

Wreath effects in dull gold oak leaves, roses and other floral themes, somewhat rival the diamond tiara. They are, of course, so much less expensive, while the general effect is pleasing, and is in keeping with the prevailing styles of coiffure ornamentation.

* * *

Another brooch that is totally dissimilar from those usually seen is the knife-blade outline of platinum in rectangular form, the space within being artistically crossed by a delicate spray of flowers, wrought in diamonds. In one corner is a cobweb of the finest spun platinum.

* * *

The large barrette of somewhat square proportions has come in jeweled form. Dainty and artistic, it is a charming ornament for opera or evening wear. So, also, is the delicate tracery that outlines a butterfly in platinum, the tiny jewels lighting up the wings and giving character to the body.

ELSIE BEE.

America's first authentic diamond mine, and the only one so far where diamonds have been found in place and in quantity, has now been taken over by the Arkansas Diamond Co., which filed articles of incorporation with the Secretary of State of Arkansas early this month. The capital of the concern is $1,000,000, and the officers are: President, Moorhead Wright; vice-president, John F. Boyle, Jr.; secretary and treasurer, W. B. Smith. The company has taken over the lands formerly controlled by a syndicate consisting of C. S. Stifft, S. W. Reyburn, A. C. Cohn and others, who have been operating their mine in Pike County for over a year. Over 500 diamonds have been so far found in the course of the slow, systematic surface working of the concern, but under the new company, which will be practically in control of the old owners, mining operations will be greatly extended, and for this purpose John T. Fuller, a well-known consulting mining engineer, who was formerly connected with the Dutoitspan mine, Kimberly, has been engaged by the American company and has made an exhaustive report upon the condition of the diamond-bearing lands in Pike County. Mr. Fuller came here after the closing of the Dutoitspan mine by the De Beers Consolidated Mines, this year.

Notable Work of French Artists at the Franco-British Exhibition.

ONE of the most notable art works shown in the French Palace of Fine Arts at the Franco Exhibition was a magnificent centerpiece by Max Blondat entitled "Woman." This piece, of which an illustration appears on the front cover, is in gilt and stands 18 inches high.

The artist has produced a most beautiful effect in the watery, wave-like whirl from which the woman seems to rise, and the modeling of this figure as well as the three



"THE THINKER," BY GUS MICHEL.

smaller figures which appear to be cast about by the waves, is exceedingly fine in every particular.

Another beautiful figure which has attracted unusual attention from the visitors to this exhibition is that entitled "The Thinker," by Gus Michel, and is shown in the exhibit of Susse Frères. As will be noticed from the illustration, the body of the figure and the foot is in ivory and the drapery and the chair, ornaments, etc., in ormolu bronze. The effect is both pronounced and rich and altogether the work is considered one of the most remarkable in the French section of the exhibition.

The Canadian Jewelry & Importing Co., Winnipeg, Man., recently sustained a loss by fire amounting to $10,000. The loss is fully covered by insurance.



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Important Pearl Case Argued on Appeal.

Proceedings by Bernard Citroen to Recover $110,338 Additional Duties Assessed on Pearl Necklace Sold to Mrs. Wm. B. Leeds, Submitted to the United States Circuit Court of Appeals.

The famous Citroen pearl case, which has been in the courts for some time past, came up before the United States Circuit Court of Appeals as THE CIRCULAR-WEEKLY went to press, last week. Argument was heard by the justices and decision reserved.

The appeal was taken from the decision of Judge Lacombe, of the United States Circuit Court, which reversed a decision of the Board of United States General Appraisers, whose ruling had sustained a protest against the assessment of duty under Par. 434 of the Tariff Act on 37 pearls imported by Bernard Citroen and sold to Mrs. Wm. B. Leeds. The pearls were entered as dutiable at 10 per cent. as pearls in their natural state. The Government officials afterward reliquidated this entry, claiming a duty of 60 per cent. as jewelry. The importers paid the additional duty of $110,338 imposed by the decision of the United States Circuit Court, under protest, and took the case to the United States Circuit Court of Appeals in an attempt to regain the additional duty.

In opening the case on appeal W. Wickham Smith, attorney for the importers, reviewed the matter briefly, giving a history of the pearls from the time they were in the possession of a dealer in Paris named Eknayan up to the time when Mrs. Wm. B. Leeds saw them at the shop of a jeweler named Cartier, in Paris. It was pointed out that Mrs. Leeds agreed to buy the pearls if they were delivered to her in Newport, R. I., at a price of $340,000. She gave in part payment a necklace purchased of Tiffany, estimated to be worth $50,000. It was admitted that she wore them a number of times in Paris and then returned them to Mr. Citroen to be shipped to the United States, where six other pearls were added and the collection worn as a necklace. The pearls were shipped in separate packages without string or clasp.

Attention was called to the testimony of importers, who claim that 90 per cent. of the pearls imported are drilled.

On this point in his brief, Attorney Smith says: "Is it reasonable to suppose that Congress in legislating for pearls which had not been set or strung and were therefore not to be classified as articles of jewelry, should have made a provision for them which would apply to only 10 per cent. of this class of merchandise, leaving 90 per cent. of it to be dutiable by similitude at either 10 or 60 per cent., according to the particular views in particular cases of customs officials at the various ports. I submit that this is a most unreasonable hypothesis, and that the court should not sanction it. These matters were not called to the attention of Judge Lacombe on the trial of the first Tiffany case in the Circuit Court, and the question then decided by him has not been decided or argued in this court."

Another argument he raised was that drilled pearls are specifically enumerated and made dutiable at 10 per cent. under Par. 436 of the Tariff Act by use of the words "pearls in their natural state not strung or set, 10 per cent. ad valorem." Still another point was that the dutiable classification of articles is to be determined by an examination of them in their condition as imported without referring to their condition or use either before or after importation unless in the tariff enumeration provided for them, Congress has set up some other test as to their previous or subsequent condition or use.

Mr. Smith also argued that the dictum as to matched and assorted pearls in the decision of the United States Circuit Court of appeals in the case of Tiffany & Co *vs.* the United States should not control in the disposition of this case, and also argued that even if the test suggested in the dictum applied in the Tiffany case should be applied in the present case the exaction of 60 per cent. duty could not be sustained. He argued that the pearls in question were not jewelry or part thereof and were not dutiable as such either by enumeration or similitude.

He pointed out that there was no attempt at an evasion of the law, and said in arguing this point that the testimony clearly pointed out that Mrs. Leeds did not purchase the goods in Paris and that she never owned them there at any time and that they were not her property. He raised the question that if these pearls had been lost or stolen in Paris after Mrs. Leeds left there, or if they had been lost or stolen in the steamer or seized by the United States Government, or if they had been lost or stolen before the time they were offered to Mrs. Leeds in Newport, Mr. Citroen, who held title to the goods, would be the loser.

In closing his brief Mr. Smith contended that in all cases of doubt as to interpreting a revenue statute the decision should be in favor of the importer who had to pay the tax and that there was never a case more strongly calling for the application of that rule than the present one.

J. Osgood Nichols, for the Government, argued that the 37 pearls imported and delivered to Mrs. Leeds as a necklace were precisely the same pearls which she had bought and worn as a necklace abroad, and that the necklace was worn by her not as the prospective purchaser, but as her property, for she had purchased it and had given a part payment.

In his argument touching the Tiffany and Neresheimer cases he said:

> The General Appraiser pointed out that in both the Tiffany and Neresheimer cases the pearls then under consideration were neither set or strung, matched or selected with a view to be set or strung, and were only imported to be put in the general unassorted stock of the importer, and that in the Neresheimer case the pearls were so imperfectly drilled that they had to be rebored, and that in addition some of them had to be repolished. And even after such reboring and repolishing it was shown that they went into the general stock of dealers who purchased them for making up different articles of jewelry.

He further pointed out and argued that:

> The conditions presented by the record as to the pearls in this case are very different. The evidence shows that for several years before importation they had been, after being carefully selected, held intact and offered for sale, if not as a necklace actually made up ready for wear, as such an aggregation as was ready and suitable to be made, by reason of their graduation in size and harmony of color, into a necklace of great value. * * * There was no pretense that the pearls were not so matched before importation as to be especially fit for a necklace, and the issue in this case is further distinguished from that in the Tiffany and Neresheimer cases in that it does not appear that these pearls had to be rehored or repolished nor that they became, after importation, a part of a general stock of pearls to be made up into various articles of jewelry. On the contrary, it affirmatively appears that they were brought into the United States in condition for stringing into a necklace and were actually sold for that purpose.

He argued that the decision of Justice Lacombe in this case does not contravene or modify any decision or departmental ruling whatever, and is in accordance with the principles laid down by the court as controlling in this class of cases.. He also claimed that none of the cases cited in the appellant's brief are relevant to the issues raised upon appeal. In taking up the points made in the appellant's brief the Government counsel said:

> The second point in appellant's brief is devoted to an equally astonishing contention, viz., that drilled pearls are "specifically enumerated" as "pearls in their natural state not set or strung."
>
> It would seem that the explicit decision of this court in Tiffany *vs.* U. S., 112 Fed., 112, that perforated pearls "are not pearls in their natural state" should render superfluous extended argument of this point, and especially that portion of appellant's argument which contains the statement that the question "has not been decided or argued in this court" (p. 15, Appellant's Brief).
>
> The point that the words "not strung" are superfluous is not impressive in view of the plain and unmistakable character of the words "in their natural state." As this court has observed in the case of Koscherak *vs.* U. S., 98 Fed., 596: "There is nothing surprising in the fact that Congress injected superfluous words accomplishing no result in a tariff act. Examples of overcarefulness producing carelessness in the use of words are abundant in every such statute."
>
> The contention of appellant's third point that it is the character of the article as imported which governs, expresses precisely the principle for which we contend. It is a fact that the merchandise when imported constituted an "article of jewelry," to wit, a necklace. If by the absence of the string it be deemed an incomplete article of jewelry then the merchandise is covered by the equally explicit provision of Par. 434 for parts of jewelry or for unfinished articles of jewelry.
>
> The evidence shows with perfect clarity and precision the exact character of the importation, and the evidence upon this point would seem to be more pertinent than the labored citation of authorities necessarily irrelevant because relating to other states of fact.

The local United States authorities at Macon, Ga., are investigating the alleged fake bids in the case of J. T. Croom, the bankrupt, whose stock of jewelry was sold at public auction in Macon, Dec. 9. The stock was recently advertised for sale and bids were solicited by the trustee in bankruptcy, W. E. Martin, Jr. Five bids were received, and one for $9,640 was accepted. The sale was confirmed by the referee in bankruptcy, but the maker of the accepted bid could not be found. The five bids were then investigated, with the result that they were said to have been found fraudulent offers. There having been no legitimate bids, the stock was sold at public auction later to M. Lazarus for $4,400.

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Japanese Pearls

Silversmiths Urge No Reduction in Present Tariff and Give Comparative Table of Labor Cost.

WASHINGTON, D. C., Dec. 16.—Reed & Barton, silversmiths, Taunton, Mass., have urged to the Ways and Means Committee that the present duty of 45 per cent. be allowed to remain in force on silverware, as any decrease would make it impossible for them to compete with the French, German and English manufacturers, whose wage rates are so much lower than ours, and even under the present schedule the importations are very considerable. As a proof of the difference in wages they give comparisons of American labor with those furnished by James Dixon & Sons, Cornish Pl., Sheffield, England, as follows:

	England. Per year.		*United States. Per year.*
Bookkeepers	$500.00 to	$750.00	$1,040.00
Packers	400.00 "	500.00	686.25
Designers	800.00 "	1,000.00	1,753.75
Modelers	600.00 "	800.00	1,067.50
Die sinkers	500.00 "	600.00	1,220.00
Rollers	400.00 "	450.00	533.75
Blankers	400.00 "	450.00	610.00
Stampers	500.00 "	1,000.00	762.50
Molders (sterling)	650.00 "	750.00	915.00
Molders (nickel silver)	500.00 "	600.00	762.50
	Per week.		*Per week.*
Casters (white metal), female	$3.00 to	$3.75	$13.50
Filers	8.75 "	10.00	10.50
Fitters (white metal)	8.75 "	10.00	13.50
Solderers (H. W.)	8.75 "	10.00	16.00
Spinners	10.00 "	15.00	24.00
Saw Piercers	12.50 "	20.00	13.50
Polishers (English colorer)	12.50 "	20.00	....
Sand bobbers	3.00 "	3.75	16.50
Chasers	8.75 "	12.50	19.50
Engravers	8.75 "	15.00	18.00
Platers	12.50 "	22.50	13.50
Gilders	.... "	5.00	15.00
Etchers	.... "	....	13.50
Buffers	7.50 "	20.00	16.50
Finishers	12.50 "	20.00	15.00
Burnishers	3.75 "	7.50	12.00
Photographers	.... "	....	15.00
Carpenters	7.50 "	8.00	15.00
Machinists	.... "	....	15.00
Tool makers	.... "	....	16.00
Pattern makers	.... "	....	15.00
Engineers	.... "	12.00	18.00
Plumbers	.... "	....	13.50
Steam fitters	.... "	....	13.50
Blacksmiths	.... "	....	15.00
Mixers, German and silver metals	7.50 "	20.00	27.00

Along the same line is a protest from the Wright Mfg. Co., of Philadelphia, against the present free importation of church silverware, of which this concern manufactures, they making a specialty of chalices, ciboriums, ostensoriums, etc. Under the present tariff clergymen, by simply signing an affidavit, can import these articles free of duty, and the result has been that the domestic manufacture of these goods has fallen off to an alarming extent.

It is claimed that the domestic manufactures are equal in every instance, and in some cases superior to the imported articles, but on account of this clause it is steadily becoming more difficult to successfully compete with the foreign importations. The demand is to a certain extent limited, and it is claimed that there are enough manufacturers and facilities to take entire charge of the trade, if the free import clause should be stricken from the tariff.

WASHINGTON, D. C., Dec. 17.—S. L. Barbour, secretary of the executive committee of the International Silver Co, has furnished some figures to the Ways and Means Committee relative to the difference in wages paid in England and in the American factories, and the extreme paid in some instances in this country, and it may be that this is of interest to others in that line of business.

He also furnished the committee with some information concerning apprentices, which he considers an important matter, as in English factories it is a well known fact that they employ very many more apprentices than are employed here; sometimes, on the other side, it runs as high as one to each workman, whereas, on this side, it is sometimes not more than one to 50, owing partly to the difficulty of getting boys in the United States to work at a trade, as they are not willing to work at a moderate wage for four years, knowing that at the end of such time they could make more money than they otherwise would, but they would rather take up a line of business where they can make more money right from the start.

He goes on to state that the English manufacturers are increasing their trade in the United States very much. The worst of the competition encountered at the present time is on trays and double-locking vegetable dishes. To make such a double-interlocking dish it requires of nickel silver three and one-half pounds, which in England only costs 94½c., whereas in the United States it costs $1.22½; the labor cost in England is $1.51, making the total English cost $2.45½; to this must be added duty at 45 per cent. ad valorem, and five per cent. for freight and insurance, or together, $1.23, or a total cost for the English-made dish, laid down in the United States, of $3.68½. Going back to the dish made in the United States, we find that in addition to the $1.22½ for material, the cost for labor is $3.03, or a total of $4.25½, or a cost 57c. in advance of what the English manufacturer can lay his dish down at in this country. This is not an exceptional case, for there are many other items on which the difference is in favor of the English manufacturer, and it is thought that a duty of 70 per cent. ad valorem would not be any too much on this class of goods.

Mr. Barbour gives it as his opinion that there is no manufacturer of silverware in the United States who would not regret it exceedingly if the tariff was in any way lowered. One thing seems to be certain and that is, that if the duties are lowered, wages will be lowered, for the reason that silverware is sold at a very close margin of profit, that it is very expensive to handle, and the manufacturer who makes 10 per cent. profit at the end of a year is considered as doing very well indeed.

The following comparison of prices paid in the manufacture of hollow ware may not be without interest: The average wage for a caster in England is 85c. per 10-hour day; in America, $2, and the highest wage paid here $2.50. For stampers the average in England is $2, as against $2.50 in America, with $2.75 as the highest. Spinners in England receive on an average $1.68 per day; in the United States $3, and, in some instances, as high as $3.75. An English buffer will receive $1.50; an American one will receive anywhere from $3 to $3.50. An English solderer gets $1.50, the American from $3 to $3.75. Piercers in England get an average of $2, in America they get $3.50; a chaser in England will average about $1.68 per day, in this country he will run anywhere from $3.25 to $4. The English engraver will get $1.68; in the United States he will earn from $3 to $3.50, and the plater, who in England only receives an average of $1.68, may get anywhere from $3.50 to $4.50 in the United States. In England the burnishing is done by girls, who earn about 35c. per day, while in America men do the work, and are paid from $2.50 to $3 per day. This makes a total expense for the English manufacturer in all of 10 departments of $14.92, or an average of all of only $1.49 per day, while the corresponding expense to the American manufacturer is $29.25, or an average of $62.92 per day; or, taking the highest wages paid in these departments in the United States, the total would be $34.75, or an average of $3.47 each.

Boys in the English factory running from 12 to 15 years of age are paid 15c., whereas in the United States they are not employed younger than 16 to 18, and then they are paid 83c. per day. Girls employed in England between the ages of 12 and 16 earn 12½c. per day, and in the United States at 18 years and older they are paid one dollar per day.

Now as to the apprentice question. In England for the first year they receive 28c. a day, and in the United States 67c.; for the second year the difference is from 38c. to 83c., of course, in favor of the English employer; for the third year the English boy only receives 48c. per day, and in the United States $1. In the fourth year the English apprentice will receive 58c. and the American, $1.17. At the end of the fourth year here, if he has rendered faithful service, he will receive a bonus of $75, and this terminates his term of apprenticeship in this country. Now, in England this service goes on, and in the fifth year he is receiving only 68c., while the American boy is now getting $2.50. In the sixth year the difference is as between 78c. and $3, and in the seventh, or last year of the English boy's apprenticeship, he is receiving $1, whereas by that time the American young man is earning $3.50, or possibly more, dependent upon his ability.

Mr. Barbour makes the argument that provided factories in England were provided with the same facilities and machinery, that they had the same amount of capital invested, and that the workmen produced the same amount of work per man per day as in America, any or all articles where the labor amounts to 60 per cent. or over of the cost could be profitably imported under the present tariff.

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Interesting Statistics as to Jewelry Production and Labor Cost in States of Massachusetts and Rhode Island.

ATTLEBORO, Mass., Dec. 18.—Ample material for thought and reflection is presented in the annual report of the Bureau of Statistics of Labor which was made public this week. The figures presented show a truly wonderful growth and progress in the past two years, and indicate with striking force the magnitude of the jewelry industry. Last year the total jewelry product in Massachusetts amounted to $17,118,000, and of this amount the output of Bristol County, which includes the Attleboros, was $15,741,000.

The average yearly wage of the jewelry workers of Attleboro was $596.19, and in North Attleboro $632.45. The latter was one of the highest averages in the State.

The following interesting table tells at a glance the principal statistics:

	Capital.	*Wages paid.*	*Wage earners.*	*Value of product.*
ATTLEBORO:				
Jewelry	$2,812,558	$2,370,452	3,976	$9,039,645
Metals and metalic goods	418,507	270,814	351	1,732,804
Print works, dye works and bleacheries	348,505	163,678	256	379,253
Other industries	3,025,430	952,146	1,814	3,619,820
Totals	$6,605,000	$3,715,884	6,397	$14,771,552
NORTH ATTLEBORO:				
Jewelry	$2,165,343	$1,700,652	2,689	$5,885,780
Other industries	309,874	223,318	417	708,691
Totals	$2,475,217	$1,923,970	3,106	$6,594,471
PLAINVILLE	252,234	263,829	399	776,571

PROVIDENCE, Dec. 16.—"Providence is the home of jewelry making," says the Providence *Journal* in commenting upon the forthcoming report of Col. George H. Webb, of the Rhode Island Bureau of Industrial Statistics. The industry had its beginning here, and this city has always stood at the head in the volume of its output, and in the number of hands employed in its manufacture. In 1899 27.4 per cent., more than one-fourth, of all the jewelry made in the country was manufactured here. Even Pawtucket, which turns out scarcely 1/20th as much as does Providence, makes more than is manufactured in Boston, and stands 10th in the country in the value of its output.

The census statistics of manufacture are always for the year previous to the census year. Thus those of the National Census of 1900 were for the year 1899, and those of the State Census of 1905 for 1904. The Rhode Island Bureau of Industrial Statistics has just completed the compilation of the statistics of manufacture for the year 1906, and the figures will be published in Col. George H. Webb's annual report for 1908, which will be presented to the General Assembly next month. Some of the facts regarding the jewelry industry may be summarized as follows:

Number of establishments in the State—in 1899, 210; 1904, 197; 1906, 201; decrease of 9 since 1899.

Capital invested—In 1899, $8,787,502; 1904, $11,199,233; 1906, $14,733,683; an increase of $5,946,181 since 1899.

Average number of hands employed—In 1899, 7,102; 1904, 6,475; 1906, 8,143; an increase of 1,041 from 1899 to 1906.

Wages paid—In 1899, $3,145,557; 1904, $3,365,274; 1906, $4,677,573; an increase from 1899 to 1906 of $1,532,016.

Men, 16 years and over—In 1899, 4,289; 1904, 4,140; 1906, 5,420; an increase from 1899 to 1906 of 1,131.

Wages paid men over 16 years of age—In 1899, $2,340,195; 1904, $2,616,580; 1906, $3,626,331; increase of $1,286,136 from 1899 to 1906.

Women, 16 years and over—In 1899, 2,720; 1904, 2,251; 1906, 2,582; decrease from 1899 to 1906 of 138.

Wages paid women—In 1899, $796,997; 1904, $732,891; 1906, $1,012,237; an increase of $215,240 from 1899 to 1906.

Children employed under 16 years of age—In 1899, 153; 1904, 84; 1906, 141; decrease of 12 from 1899 to 1906.

Wages paid these children—In 1899, $33,740; 1904, $15,803; 1906, $39,005; an increase from 1899 to 1906 of $5,265.

Cost of materials used—In 1899, $6,176,854; 1904, $6,657,584; 1906, $11,270,425; an increase from 1899 to 1906 of $5,093,571.

Value of products, including custom work and work done—In 1899, $13,329,313; 1904, $14,431,756; 1906, $21,049,827; increase from 1899 to 1906 of $7,820,514.

Average wages per employe—In 1899, $413 per annum; 1904, $519; 1906, $575; increase from 1899 to 1906 of $132, or 29.8 per cent.

Average wages of men of 16 years and over—In 1899, $545 per annum; 1904, $632; 1906, $668; an increase from 1899 to 1906 of $123, or 22.3 per cent.

Average wages of women—In 1899, $293; 1904, $325; 1906, $392; an increase from 1899 to 1906 of $99, or 33.7 per cent.

Average wages of children under 16 years of age—In 1899, $220; 1904, $188; 1906, $276; an increase from 1899 to 1906 of $56, or 25.4 per cent.

Average value of products, including customs work and work done, per annum for each employe—In 1899, $1,862; 1904, $2,228; 1906, $2,584; an increase from 1899 to 1906 of $722, or 38.8 per cent.

Per cent. of increase from 1899 to 1906—In capital invested, 67.6; in wages, 48.7; materials used, 80; value of products, 59.1.

These figures show that the jewelry industry here has experienced a great expansion since 1899. The increase in capital invested and in the amount of wages paid has been greater during these seven years than during the previous ten years, from 1889 to 1899.

The statistics of jewelry manufacture for 1899 shows that the wage cost in the whole country was 23.1 per cent. of the wholesale value of the product, and that it was 23.6 per cent. in Rhode Island. The labor cost of the jewelry made in this State in 1906 appears, according to the figures previously given, to have fallen to 22.2 per cent. Taken as a whole, therefore, the jewelry manufacture would appear to be adequately protected from foreign competition under the present tariff. But the statistics disclose a great difference in the relative cost of labor and material among the 201 individual jewelry manufactories of the State.

"One of our largest gold jewelry establishments, according to its figures, paid 84 per cent. of the value of its product for material and 14.83 per cent. for wages," says the *Journal*. "Another figured 61 per cent. for material and 19 per cent. for labor; another 44 and 25 per cent., respectively, and another 36 per cent. for material and 31.44 for labor. The figures of a gold chain manufactory are 62 per cent. for material and 15 for labor. An establishment with an output valued at nearly $100,000 pays 26.7 per cent. for material and 45 per cent. for labor.

"Some of the makers of cheap jewelry pay much more for labor than for material. One small establishment reports 11.5 per cent. for material and 58 for labor; another 17.1 for material and 64 for labor; and still another 15 per cent. for material and 68 per cent. for labor. A manufacturer whose whole output is very small reports only 5 per cent. for materials and 26 per cent. for labor.

"The census reports of 1900 show that out of a total cost of $6,206,699 paid for material by Rhode Island jewelry manufacturers in 1899, $6,108,314 was purchased in a partially manufactured form."

Exports of Jewelry, Clocks, Watches, Silverware and Kindred Lines from New York.

WASHINGTON, D. C., Dec. 16.—The following were the exports of jewelry, plated ware, optical goods, clocks, watches and kindred lines from the Port of New York for the week just past:

Auckland: 27 cases clocks, $891; 87 cases clocks, $1,706.

Bale: 1 case jewelry, $350.

Bangkok: 16 cases clocks, $286.

Berlin: 4 cases clocks, $360; 5 cases watches, $4,722.

Bombay: 1 case watches, $135; 2 cases watches, $390; 24 cases clocks, $319; 153 cases clocks, $1,831.

Bremen: 1 case plated ware, $300.

Bristol: 3 cases silverware, $350.

Buenos Ayres: 33 cases plated ware, $2,902; 9 cases optical goods, $807; 61 cases clocks, $745; 157 cases clocks, $3,686; 6 cases watches, $2,017.

Calcutta: 2 cases watches, $344.

Copenhagen: 2 cases clocks, $300.

Guayaquil: 2 cases jewelry, $1,348.

Havre: 2 cases plated ware, $450; 10 cases jewelry, $450.

Hamburg: 54 cases clocks, $652; 3 cases plated ware, $175; 2 cases optical goods, $175; 1 case precious stones, $140.

Havana: 10 cases clocks, $125; 1 case plated ware, $116; 5 cases optical goods, $343; 23 cases clocks, $413; 1 case jewelry, $174.

Limon: 10 cases clocks, $283.

Liverpool: 2 cases silverware, $347; 150 cases clocks, $1,161; 2 cases jewelry, $465; 1 case jewelry, $600.

London: 41 cases clocks, $766; 57 cases clocks, $1,525; 6 cases watches, $1,541; 1 case clocks, $125; 2 cases thermometers, $275; 2 cases optical goods, $225.

Manila: 2 cases plated ware, $100.

Melbourne: 6 cases clocks, $767; 139 cases plated ware, $3,338; 299 cases clocks, $4,309; 2 cases watches, $500; 3 cases optical goods, $167; 11 cases clocks, $112; 3 cases plated ware, $239.

Montevideo: 4 cases plated ware, $244; 2 cases plated ware, $208.

Penang: 6 cases clocks, $100; 1 case optical goods, $293.

Paramaribo: 1 case jewelry, $116.

Port Alegre: 9 cases clocks, $110.

Rio de Janeiro: 9 cases plated ware, $213; 6 cases watches, $1,228; 1 case jewelry, $105; 1 case optical goods, $705; 4 cases clocks, $148.

Rangoon: 10 cases clocks, $167; 10 cases clocks, $200.

St. Johns: 40 cases clocks, $386.

Southampton: 7 cases watches, $675.

Uruguay: 38 cases clocks, $478.

The retail jewelry store of P. O. Clark, Clinton, Okla., was recently damaged by fire to the extent of $3,000.

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Judge Refuses to Permit Withdrawal of Charges Against Men Accused of Conducting Fraudulent Auction.

The men arrested on Dec. 9 charged with conducting an alleged fraudulent auction sale at 1157 Broadway, New York, in the store formerly occupied by Lindo Bros., were before Magistrate Barlow in Jefferson Market Police Court, Thursday afternoon. The case was adjourned until to-day. Abe Levy, attorney appearing for the defendants, stated the charge on which the arrests had been made and asked to have the complaints withdrawn, saying that the complainants had agreed to this if no sale be conducted from now until after the holiday season is over, as the purpose of the complaint would then have been served.

The magistrate stated that it was not the custom to grant an extension in such cases and that the matter would either have to go on before him or else be referred back to Magistrate Herman, who issued the warrants for the arrest. He said that he could not consider the appearance as a hearing but simply took it as an explanation. Mr. Levy, of Hayes, Hirshfield & Wolf, who appeared for the complainants, said that the situation had been fully explained to the inspector in charge of the district before any action had been taken. The five men for whom warrants were issued appeared at the hearing. E. A. Sprague and C. L. Fuller, detectives, who obtained positions as salesmen to get information and evidence which was laid before Magistrate Herman, were present but were not called on to testify. The Judge said "the charge is that it is a fake auction and they (the complainants) ought to prove it. I will not permit a withdrawal."

John W. Kimple, Pittsburg, Pa., Gives a Deed of Trust to A. H. Gerwig.

PITTSBURG, Pa., Dec. 18.—John W. Kimple, of 4117 Butler St., whose financial trouble was briefly mentioned in last week's issue of the CIRCULAR-WEEKLY, has given Albert H. Gerwig a deed of trust, and the latter has been appointed receiver. The proceedings were sanctioned in the court of Common Pleas several days ago, and Mr. Gerwig has taken charge of the estate of the bankrupt and will dispose of it as rapidly as possible. Kimple's assets total about $5,000, while his liabilities are between $10,000 and $11,000.

The principal Pittsburg creditors are Heeren Bros. & Co., Goddard, Hill & Co., A. H. Gerwig, West, White & Christy and A. M. Court. The out-of-town creditors are principally the Non-Retailing Co., Wm. L. Gilbert Clock Co., Adolph Goldsmith & Son and others. As near as could be learned, Kimple has borrowed about $6,000 on notes. Some of these are about due and others will shortly fall due. Mr. Gerwig says that he is arranging to auction off the stock and at present his son is in the store, preparing the stock for sale.

Kimple's action in giving a deed of trust was the result of a meeting which his creditors held Monday, at which Kimple was present. He was involved to such an extent that it was thought wise not to allow him to continue business longer, and Kimple expressed a willingness to do whatever was best for all of his creditors. Mr. Gerwig will endeavor to realize as much from the stock as it is possible for him to do.

Death of Leslie P. Austin.

BARRE, Vt., Dec. 16.—Leslie P. Austin, for many years a jeweler in this town, is dead, and the news to the effect that he had passed away at the home of his parents in Manchester, N. H., was received with deep regret by his large circle of friends and business acquaintances. Although Mr. Austin had been in ill-health for some time, his condition was not deemed serious and his demise which followed from a growth in his head which developed from an ulcerated tooth was almost entirely unexpected. He was 44 years old.

Mr. Austin as a boy lived in South Cabot, but later came to Barre, then moved to Manchester and finally returned to this town, obtaining employment first with R. L. Clark and later with H. L. Gould. About 11 years ago he joined O. J. Dodge, with whom he learned the watchmaking trade and perfected himself in the knowledge of the jewelry business, and finally started out for himself in February, 1902. He occupied stores at several locations, but for the last four years his business has been at 211 N. Main St.

Deceased was prominent and popular in business and social circles, was a talented musician and was quite famous as an expert cornetist. He was a member of Granite Lodge F. & A. M. and of St. Aldermar Commandery of the Knights Templar. He is survived by a widow, who was Miss Ruth Wheeler.

A letter from Cape Town early this month stated that the attention of the detective department has been directed to the fact that many native laborers have been discovered to be in possession of diamonds which do not come from Kimberley or the Transvaal. Such possession, without registration and license, is a criminal offense. It is presumed that the natives obtained the diamonds from some unknown field in German territory.

Clever Pennyweight Thief Who Operated in Philadelphia, Pa., Sent to Jail for One Year.

PHILADELPHIA, Pa., Dec. 16.—A thief calling himself Edward Harrison, also known as John Campbell, and various other names, was sentenced to-day to one year in the County Jail by Judge Ferguson. Inasmuch as the man has operated in the jewelry trade in Philadelphia for some time and may have operated in other cities, the police portrait of the prisoner is herewith published. The man is an expert pennyweight thief, and his face should be familiar to all members of the trade before he is again at liberty.

The man called at the store of H. A. Cain, jeweler and optician, 2924 Ridge Ave., Nov. 11, and ordered a special scarfpin which the jeweler had to have made in New York. He came back on Friday, Nov. 13, and while looking at some jewelry, covered a 22-stone diamond scarfpin valued at $75 with his gloves and got away with it before the jeweler was aware of the theft. Three days later the man is reported to have visited the jewelry store of Wm. J. Haines, N. 5th St., where he tried the same trick without success. He was arrested Dec. 4 by Officer Franklin for stealing a diamond scarfpin from Strawbridge & Clothier, and four days later was again arrested by Officer Charles Stocker on another charge.



EDWARD HARRISON, ALIAS CAMPBELL, UNDER ARREST AT PHILADELPHIA.

Mr. Cain, from whom the thief had stolen the $75 pin, attributed the misfortune to the fact that it was done on Friday, the 13th, but the "hoodoo" of the date was counteracted by the fact that the pin was a horseshoe, for Mr. Cain had the article returned to him, Wednesday last, when the thief was sentenced to jail.

The building now occupied by Burris & Son, Cherokee, Ia., will be replaced in the Spring by a large brick structure, three stories high.

Frederick A. Gilbraeth, who until recently had been in the employ of Burnett Bros., Aberdeen, Wash., has mysteriously disappeared. Thus far no clue to his whereabouts has been obtained.

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Alvin A. Wilcox, Buffalo, N. Y., a Bankrupt—His Assets Nominally Exceed His Liabilities.

BUFFALO, N. Y., Dec. 18.—Alvin A. Wilcox, a retail jeweler at 91 W. Chippewa St., this city, has filed a voluntary petition in bankruptcy in the United States District Court here. His liabilities amount to $2,273.70, including secured claims, $583, and unsecured claims, $1,690.70. His assets consist of the following: Stock in trade, $2,500; machinery, tools, etc., $150; debts due on open accounts, $83.20; property claimed to be exempt, $150, making a total of $2,883.20.

One of the secured creditors is the Rich Realty Co., whose claim for rent amounts to $508. The company holds a chattel mortgage against Wilcox in the sum of $250. Another secured creditor is the Buffalo Surety Co., whose claim amounts to $75 for money loaned Wilcox on a chattel mortgage.

The unsecured creditors include the following: Harris & Harrington, $26; W. L. Robertson Co., $23.80; American Cuckoo Clock Co., $25; International Silver Co., $27; A. Dutch & Co., $171; Rosenzweig Bros., $142; Wagner & Stickler, $67; Bodenheimer & Jaskow, $594; Schless & Al Brod, $214; George Hoerbelt & John Bush, $49; A. W. Lytle (legal services), $210.

Edward Cran, Buffalo, is attorney for Wilcox.

Court Refuses to Grant Wm. Loeb Injunction Against the Lyons Mfg. Co.

PROVIDENCE, R. I., Dec. 21.—Presiding Justice William H. Sweetland, of the Superior Court, after a hearing in the matter, last week, denied the petition of William Loeb for a preliminary injunction against the Lyons Mfg. Co. The complainant sold his jewelry manufacturing business to the Lyons Mfg. Co., and there was an agreement concerning the use of the trade-mark "W. L. & Co." on rings. Mr. Loeb contended that the terms of the agreement did not allow the respondent to make any rings of the description and quality that had been made by the complainant under that trademark.

The Lyons Mfg. Co. argued through its counsel that the agreement did not prohibit its making that kind of rings; it only provided that the initials of the former company should not be used. That provision of the agreement had been observed, it was claimed by the respondent concern, which admitted that it had made rings of the same quality, but using another trademark.

The court upheld the construction placed upon the agreement by the respondent company and denied the prayer for a preliminary injunction.

Death of Albert Kuhlmann.

SAN MATEO, Cal., Dec. 16.—Albert Kuhlmann, of this place, died suddenly in San Francisco, recently. He had been ill for some time, but had recovered sufficiently to attend to business again. He was not very strong, however, and on the advice of a physician he was removed to San Francisco, where he died.

Mr. Kuhlmann was a native of Germany and was 40 years of age at the time of his death. Shortly after the fire he left the employ of Shreve & Co., of San Francisco and went to San Mateo to engage in business for himself.

Parisian Pearl Market.

PARIS, Dec. 12.—The month of November began with a somewhat lively market in precious stones, though it ended rather quietly. The stocks of pearls on hand are so low that even a few important sales quickly absorb all the most desirable gems, leaving assortments very poor. It has become more and more difficult to replace pearls because of the many offers that are refused by Indian merchants, and large quantities of goods are sealed and cannot be delivered owing to the action of the Indian dealers. Many American buyers have arrived in Antwerp and Amsterdam, who are expected here within a short time.

"Baron" Goldsmith, who skipped out some time ago, has returned and asked that he be arrested.

The partners of the firm of Marquant & Ceasar have been declared bankrupts.

A number of members of French jewelry firms have been honored by the Franco-British Exhibition at London, among them Bourcheron, Laguer, Savard and others.

Weather conditions recently retarded business to some extent, the heavy fogs practically stopping sales for a whole week.

G. K.

Little Rock, Ark., Police Believe They Have Man Who Robbed Salt Lake City Jewelry Store.

LITTLE ROCK, Ark., Dec. 16.—In the person of J. H. Franklin, said to be known as "Doc" Cameron, who was arrested by the police in this city recently during an altercation with William J. Hinton on a street car, the police believe they have in their custody a well-known jewelry thief. After the fight Cameron and a companion, H. B. Scott, were taken to the jail, later tried separately, and Scott was fined $300 and given six months on the County Farm, while Cameron was given the same fine and sentenced to one year. This was done that the police might hold them and look up their records.

Later the police department received a photograph from Denver, said to be that of Cameron, and, following this clue, they received word that the man was wanted for robbing the store of the John Daynes Jewelry Co., 26 S. Main St., Salt Lake City, Utah, on April 20, 1907. It is reported the thieves at that time secured 506 rings worth about $3,500, 54 carats of diamonds and 76 watches, the entire value of the loot being $12,000. A reward of $1,000 was offered for the recovery of the jewelry.

SALT LAKE CITY, Utah, Dec. 16.—The police of this city have received word from Hot Springs about the arrest of Cameron, accused of being implicated in the robbery of the John Daynes jewelry store in April last, but say that although they believe the man to be connected with those who did the work they have no evidence against him, and do not believe that they could hold him on the charge.

Receiver Trying to Locate John D. Phillips, Who Disappeared After Bankruptcy Proceedings Were Instituted Against Him.

Following the petition in bankruptcy which was filed against John D. Phillips, a wholesale dealer in jewelry, 51 Maiden Lane, New York, some little time ago, an examination was held before United States Commissioner Alexander, Wednesday, in the United States District Court, New York, at which time several witnesses were examined in an attempt to locate the jeweler's whereabouts, but no definite information was obtained. An adjournment was taken until to-day.

Attorney Oberstein, representing the bankrupt, appeared and was examined by Receiver Charles Greenhall, but did not throw any light on the matter. Mr. Oberstein stated that he had known the bankrupt about six weeks, and that he was out of town at the time when the petition was filed. He was indefinite in his answers as to dates but said that he had been consulted by Mr. Phillips some time about two weeks previous to the filing of the petition. The receiver then attempted to pin Mr. Oberstein down as to a definite date on which he was supposed to have produced the bankrupt for examination before Commissioner Alexander, but Attorney Oberstein's memory failed him on this point and he was unable, he said, to remember the date on which any definite agreement had been made relative to producing the bankrupt. He said that he did not recall having stated that he would on any particular date have the man in court.

Oberstein said he last saw his client on Tuesday, Dec. 8, at his office, and had not seen nor heard of him since that time and did not know where he is at present. He said that he had had the books of the jeweler in his possession since Dec. 7. They were brought to his office by Mr. Phillips. He said that he did not know where they were previous to that time. He was requested to bring books at the next meeting showing the amount of money he had received from the bankrupt, and his diary.

Mrs. Phillips, mother of the jeweler, said that she last saw her son on Wednesday, Dec. 9, when he told her he was going away, but he did not tell her where. She said that she had not heard from him since that time. She was questioned by the receiver relative to moneys received from her son at various times and said that he always gave her whatever amount she asked for, that he was the support of the family. She said she knew nothing about his business and that he always gave her cash and never checks. She stated that she had never received as much as $1,000 at any one time, that on the Saturday before he went away he gave her $20 and she had received no money since that time. Mrs. Phillips, in reply to the receiver's question, stated that she herself had no bank account.

Max M. Goldman, brother-in-law of the jeweler, when asked if he had received any presents in the last 60 days from the missing jeweler, said that he had not, but that at a previous time he had been given a pair of cheap cuff buttons, which he was wearing.

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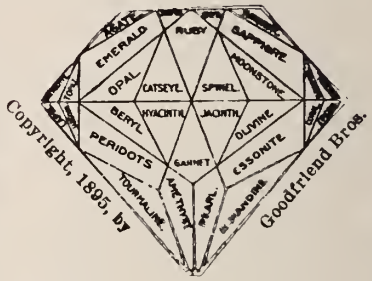
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Fire Does Extensive Damage to Building of Henry Birks & Sons, Montreal—Business Continues as Usual.

MONTREAL, Can., Dec. 16.—With untiring energy 200 firemen, drawn from 14 stations in Montreal, fought a fire which broke out yesterday on the first floor of the Birks building, at the corner of Phillips Sq. and St. Catherine St. The fire was caused by defective electric wiring on the first floor, immediately over Henry Birks & Sons' jewelry establishment.

The fire, which had evidently been in operation for about two hours, was discovered by the firemen between the floor and the walls of the first flat, and it was then seen that practically all the floors leading from the workrooms would be destroyed. The fire had gained considerable headway, and as the whole building was enveloped in a dense smoke the firemen experienced great difficulty in ascending the stairway to reach the heart of the fire. It looked as if nothing could save the situation, as some of the streams were ineffective from lack of pressure.

Sudden cries of "Help!" made it known that the firemen were not the only persons in the building. Towers were immediately put up to the windows on the St. Catherine St. and Phillips Sq. front, and 14 girls and two men descended to safety. They had attempted to seek safety by way of the stairway, but the dense smoke drove them back.

Seven engines, one water tower and 18 streams constituted the force at last brought into play to fight the flames. The flames never reached the street anywhere, but came within 10 feet of the windows. After two hours' hard work the fire was gotten under control and confined to the building in which it started.

Detectives kept a special watch for thieves, and they had not been long in the jewelry establishment before they observed three young men. Upon being questioned as to what they were doing in the store, one of the trio asserted that they were employes of Henry Birks & Sons, and they still persisted in their statement when confronted by a department manager, who declared that he did not know them.

Gerald Birks asserted after the fire that business would proceed as usual, and he did not expect any very serious interruption. The fire did not descend into the store proper, and the only damage suffered was from the water pouring down through the ceiling from the floors above. In the basement there is a foot of water, but all the jewelry was stored in the vaults as soon as the fire alarm was raised, and escaped damage. Henry Birks & Sons employ over 500 hands in Montreal alone, and the fire will not cause a cessation of labor. The fire was confined absolutely to the old part of the building, and the workshops, as well as the store of Messrs. Birks, escaped the flames.

The loss of the building and of the stock of various tenants is expected to amount to about $100,000. It is a long time since a fire has brought out such widespread expressions of sympathy. The beauty of the great store itself, in which Montreal takes pride, and the magnitude and value of the Christmas display, have so impressed the public that there is general regret.

All the principal insurance companies in Canada were interested in the fire. The insurances which were placed by Hearn & McKenzie, and which cover the building, machinery, stock, etc., total $500,500. Insurance is carried with the Royal Insurance Co. to the extent of $50,000; the Phoenix of London, coming next, with $45,000, and the Queen's Co. third, with $35,000. The balance is spread over a number of companies, in amounts ranging from $5,000 upward. Among the other companies who will have to settle claims are the North British & Mercantile, the Liverpool, London & Globe, the British America, the Phoenix of Brooklyn, the Guardian, the London & Lancashire, the Northern Union and the Union.

Tiffany & Co., New York, Sue to Prevent Pasadena, Cal., House from Using Name Tiffany Jewelry Co.

LOS ANGELES, Dec. 16.—Tiffany & Co., New York, have filed suit in the local United States Circuit Court against Charles H. Kelly, of Pasadena, to recover damages for the alleged infringement of their trademark. It is asserted that the defendant has organized a concern under the name of the Tiffany Jewelry Co., with the evident intention of securing patronage thereby.

The court is asked to issue a temporary injunction restraining the defendant from making use of the word Tiffany in connection with his business.

The defendant Kelly is the manager of the store at 185 Colorado St., Pasadena, Cal., and according to complaint of Tiffany & Co., had this concern incorporated in New Jersey under the Tiffany name last Summer, using the name of Raymond Tiffany as one of the incorporators. Raymond Tiffany, the complainants allege, is a street car conductor of Paterson, N. J., to whom a few shares of stock were given for the use of his name. The Tiffany Jewelry Co. uses the words "New York, Paterson, N. J., and Pasadena" on its show windows, but the complainants declare that neither Kelly nor the company has a place of business in New York, and that in Paterson, N. J., it is represented only by a sign on the door of the attorney who incorporated it. The allegation is generally made that the name was adopted by Kelly and the concern for the purpose of trading upon the good will and reputation of the famous New York house, and that under the law the corporation had no right to adopt any such name; therefore the complainants are entitled to a preliminary and a perpetual injunction, as well as the usual costs, accounting and damages.

Inquiry as to the above was made at the New York office of Tiffany & Co. by a JEWELERS' CIRCULAR-WEEKLY reporter, but President Moore refused to discuss the matter in any way, saying that he had nothing to say on the subject.

Carl G. Sydow, who is now located in temporary quarters at 7th St. and Third Ave., Rockford, Ill., will shortly move into a newly furnished store in the Woodruff block, on 7th St.

No Foundation for Reports of Finding a "$40,000 Rough Diamond" by Resident of Omaha, Nebr.

OMAHA, Nebr., Dec. 16.—The story of the finding of a "$40,000 diamond" by a resident of this city and which has been going the rounds of the press for more than a week, proves to be absolutely without foundation, as the so-called "diamond" has been declared to be nothing but a piece of rock crystal.

According to the story, which first appeared in an Omaha paper, the stone was found by a man named Ahern, who had formerly lived in Denver, Colo. His daughter having accidently knocked a piece off the crystal saw that it was very bright inside and sparkled, and the man took it to Louis Borsheim, 506 S. 16th St., explaining that he had found it in a gravel pit and wished to know if it was valuable. Some of the newspapers published the statement that Mr. Borsheim said that it was a diamond and worth about $40,000, but this was absolutely untrue, as told in THE CIRCULAR-WEEKLY at the time. What Mr. Borsheim did tell Ahern was that he did not think it was a diamond, and that it was probably a rock crystal, but Mr. Ahern, not being entirely satisfied with this asked the jeweler to submit it to a diamond cutting firm in the east.

Mr. Borsheim then sent the piece of the stone which had been broken off to John R. Wood & Sons, 2 Maiden Lane, and has just received the following report:

> In regard to the stone you sent us, same is only a rock crystal and of no value. We will be unable to cut it for you, as this kind of work is entirely out of our line. We would refer you to _____, Maiden Lane. If you would like us to hand job over to them advise and we will gladly do so. Yours very truly,
>
> J. R. WOOD & SON.

The story has been published in papers all over the country with pictures of Mr. Ahern and his daughter, and some have gone so far as to tell what they are going to do with the $40,000. After the story appeared Mr. Borsheim refused to give any information about the subject except to deny that he pronounced the stone a diamond, and requested THE CIRCULAR-WEEKLY to say nothing about the matter until this report arrived from New York.

New England Manufacturing Jewelers Ask New and Comprehensive Definition of Jewelry in the Tariff Act.

WASHINGTON, D. C., Dec. 19.—A letter has been received by the Ways and Means Committee from the New England Manufacturing Jewelers' and Silversmiths' Association suggesting that Par. 434 of the present tariff be so amended that it will contain a comprehensive interpretation of the word "jewelry."

All existing erroneous classifications of this commodity—whether made of base or precious metals—will thereby be precluded, to the effect that the Government in the future may not be defeated in collecting the proper rate of ad valorem duty, as intended, by whatever measure adopted, and that the domestic manufacturer may receive fair protection, commensurate with the difference between the cheap labor of Europe and the proper wage of the American artisan.

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Death of Bernard J. Feldman.

FRANKLIN, Pa., Dec. 19.—Bernard J. Feldman, a retail jeweler of this city and one of Franklin's best-known citizens, died at 3.30 A. M. to-day at his home, 927 Liberty St., from the effects of a stroke of paralysis several weeks ago. After he was stricken he grew better and made such headway that his friends had hoped that he would recover, but about three weeks ago he began to suffer from nervous exhaustion. Last night he appeared a little better, but his condition changed for the worse shortly after midnight.

Mr. Feldman, who was widely known in the jewelry trade, was born in Bavaria 67 years ago, and as a lad received a thorough education in academic and industrial lines. When 17 years old he came to New York, and having learned the trade of watch repairing, started in business and remained in the metropolis until he moved to Franklin, 37 years ago.

In this town Mr. Franklin first opened an establishment on what is now the site of the Park Hotel, starting as a watchmaker. Later he moved to the Alexander building and finally to the Moore building, at which place the business is now conducted under the style of B. J. Feldman's Sons. A good business man, a clever jeweler and a merchant of sound judgment, Mr. Feldman by his industry and ability built up an excellent trade. He was a man of genial nature and was universally liked and respected for his honesty, fair dealing and other sterling qualities.

Deceased was married in New York to Miss Bertha Myers, in 1861, who, with four children—George W., of this city; Edward G., Pittsburg; Mrs. R. A. Hickey, Hammond, Ind., and Miss Minnie, of Franklin—survive him. He was prominent in fraternal circles and was a member of the A. O. U. W., the Heptasophs and the Knights of Pythias. The funeral service will be held from his late residence, Monday morning, and will be attended by a delegation from these organizations.

Thief Caught Through Jewelers' Circular-Weekly's Report Sent to Prison for 10 Years at Houston, Tex.

HOUSTON, Tex., Dec. 16.—George Washington, alias Love, the negro who was accused of robbing the jewelry store of Taylor Bros., several months ago and was later caught in Memphis, Tenn., through the agency of THE JEWELERS' CIRCULAR-WEEKLY, was tried in the Criminal Court, held several days ago, was convicted and has now been given a term of 10 years in the State's prison.

Washington succeeded in getting a tray containing about $4,000 worth of jewelry from Taylor Bros. store and skipped with it to New Orleans, later going to Memphis. This journal published a list of the stolen jewelry, and the account was read by a subscriber in Memphis, Tenn., just before the negro entered his store and offered one of the articles for sale. He recognized the stolen property from the initials "T. B." which he had just seen in the account of the robbery, and summoned the police, but the negro ran away. However, he was able to put the police on the track of the thief, and Washington was captured and a large quantity of the stolen property was found on him.

The thief was brought back to this city and indicted. During the trial Washington swore that he had never been in the store of Taylor Bros., but this did not prevent his conviction.

Death of Jacob M. Major.

HARRISBURG, Pa., Dec. 19.—Jacob Maurer Major, a well-known resident of this city and one of the oldest watchmakers in the State, died, yesterday, at his residence, after a lingering illness.

Mr. Major was born in Reading, March 15, 1840. In 1847 his parents located in Scranton. At the age of 10 years his father began teaching him clock repairing. He completed his trade under a German. His parents died within three months of each other, when he was 17 years old.

On Oct. 26, 1861, he enlisted in the 76th Regiment, Pennsylvania Volunteers, and served as sergeant for three years and three months.

On June 21, 1868, he married Miss Lucinda J. Row, of Augustaville, Northumberland County. They took up their residence in Watsontown, Northumberland County. Mr. Major lived there 22 years, and was one of the most prominent business men in that section, also one of that town's promoters. Since 1890 he has resided in this city, where he has made a large circle of friends.

Mr. Major has been an active member of the Evangelical Lutheran Church for 38 years, at the time of his death being a deacon of Zion Church. He was a member of Baldwin Commandery, of Williamsport, Knights Templar; Scottish Rite, of Bloomsburg, and Perseverance Lodge No. 21, F. & A. M., of Harrisburg. He was also one of the charter members of the Eshakonee Tribe, No. 22, I. O. R. M., and a member of Post No. 58, G. A. R.

Death of Joshua O. Howe.

BLOOMINGTON, Ind., Dec. 16.—Joshua O. Howe, a leading citizen of this town and one of the most prominent jewelers of this section of Indiana, died at the Presbyterian Hospital, Chicago, Sunday night, whither he had been taken for an operation.

Mr. Howe, who was about 61 years old, has long been connected with the jewelry trade and was highly regarded as a merchant and citizen. He started in the jewelry business here in 1875, and though handicapped at the beginning of his career by financial troubles in 1879, and later being burned out in 1883, by his industry and ability had built up an excellent trade and won well-merited success. He leaves a large circle of friends, who deeply mourn his demise.

A. Berner & Co., LeMars, Ia., have made an assignment. J. A. Hentges is the assignee.

An attempt was recently made to loot the store of J. J. Skaug, Minot, N. Dak. The noise of the thieves was heard by persons sleeping above, and the police were summoned by telephone. The robbers made their escape.

Receiver Appointed in Bankruptcy Proceedings Begun Against Joseph Rosenberg, Detroit, Mich.

DETROIT, Mich., Dec. 19.—James D. Jerome, an attorney, has been appointed by Referee Davock as receiver in bankruptcy for the business of Joseph Rosenberg, wholesale jeweler, at 29 Monroe Ave. He has filed his bond and taken possession of the stock as such, having held it for several days previously as trustee under a mortgage. No appraisal can be had until after Christmas, jewelers being unwilling to give time to this work just now.

The bankruptcy proceedings were instituted Thursday last by Anderson & Rackham, attorneys representing the Standard Button Co., R. L. Griffith & Son Co. and Mackey & Elias. Mr. Jerome was acceptable to all parties as receiver, he having been selected as trustee on suggestion of the German-American Bank.

The inventory made by the trustee showed assets of a value of about $2,900 and book accounts of nearly $4,400. The business had been conducted by three generations of the family, Joseph Rosenberg, his son, Elijah H., and the latter's two sons. E. H. Rosenberg was the manager.

"Mr. Rosenberg might have pulled through had it not been for the bankruptcy proceedings," states his attorney, Joseph Gould. "He was hard-pressed by several creditors and therefore gave a trust mortgage. The stock, if sold in bulk, will not bring a great deal. The claim of Louis Rosenberg is for a cash loan, while the claims of E. H., Samuel and Isadore Rosenberg are for salary due."

The following are the names of the creditors whose accounts amount to more than $50: C. H. Allen & Co., $132; American Bead Co., $95; Acme Comb Co., $213; Attleboro Chain Co., $50; A. H. Bliss & Co., $112; Capron & Co., $55; M. W. Carr & Co., $1,117; Columbia Leather Goods Co., $209; A. L. Cohn, $134; Corey & Reynolds, $238; J. C. Doran & Sons, $59; Esser & Co., $76; Enger Kress Pocketbook Co., $465; Robt. Earl Mfg. Co., $124; Fitchburg Horn Goods Co., $75; Morris Goldberg, $129; J. W. Heller, $251; Guthman & Hymes, $744; K. Mfg. Co., $213; W. J. Kettle, $90; H. Margolin & Co., $629; Mackey & Elias, $209; Plainville Stock Co., $106; Manhattan Bead Chain Co., $126; Malden Leather Goods Co., $61; E. E. Page, $104; Louis Rosenberg, $500; Adolph Straus Co., $70; Silverman Bros., $224; Standard Button Co., $194; Scheuer & Bros., $492; D. A. White & Co., $278; E. J. Wilkins Co., $818; Samuel Rosenberg, $211; Isadore Rosenberg, $240; E. H. Rosenberg, $1,000; R. L. Griffith & Son Co., $117; Philadelphia Pearl Novelty Co., $97; A. L. Cohn, $136; I. W. Ingber Co., $274; R. L. Griffith & Son Co., $68; Enger Kress Pocketbook Co., $598; Standard Button Co., $328; German-American Bank, $632.

The jewelry store of F. B. Righter, Conshohocken, Pa., was recently entered by burglars, who succeeded in getting only a small amount of stock. A passing watchman noticed a man trying to open the safe, entered the store and grappled with the burglar, who finally broke his hold and escaped.



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De Beers Consolidated Mines, Ltd., to Limit Output of Diamonds.

A dispatch from Kimberley, South Africa, Dec. 20, stated that the chairman of the De Beers Consolidated Mines, Ltd., in addressing the annual meeting, held Saturday, announced that the directors had determined to uphold the policy of limiting production to the world's demand.

He went on to say that, although the resources of the De Beers mines were infinite, they had not amalgamated with the Premier interests, because of the price which the latter demanded. Nevertheless, he said, the De Beers would endeavor to make an equitable arrangement with the Premier and other producers on the basis that the only way to maintain prices was to limit production.

The chairman spoke hopefully of the future. He said the American demand for diamonds was increasing, and the trade within a reasonable period would be as sound as ever. He hoped that working arrangements would be made with the new syndicate, which will go into being Jan. 1, 1909.

The new syndicate is a much stronger organization than the old, and was brought about by the recent deaths of Mr. Josephs and Mr. Barnato. Sir Julius Wernher and Solly Joel will be the managing directors of the new syndicate, and the Central Mining Corporation will be one of the new interests associated. Joseph Bros., L. & A. Abrahams, Mr. Jarvis and Val. A. Letkie & Co. go out.

A dispatch from Johannesburg, South Africa, Dec. 10, stated that engineers and diamond experts report from Luderitz Bay with reference to new diamond fields as follows:

"Formation so far typically alluvial consists of alluvial drift from six to 12 feet in depth. Deposits traced for length of 17 miles—quarter-mile across. Average yield per load treated is so far very good, quality of stones excellent, but the stones are too small to make serious competition for either De Beers or Premier and other South African mines in world's diamond market."

This verifies the previous reports that deposits were purely alluvial, and that no "pipe" or true diamond mine had been discovered. The stones appear to lie only on the surface.

Death of A. B. Stackhouse.

Warrensburg, N. Y., Dec. 18.—Abial B. Stackhouse, a well-known jeweler, died, Tuesday, at his home on Woodward Ave., after a long illness of lung trouble. He had been in failing health for a year or more, and had been confined to the house since early in the Fall.

Mr. Stackhouse was born in Johnsburg, June 20, 1859. He learned the jeweler's trade at Wevertown, and in 1887 went to North Adams, Mass., where he was employed by Patten & Co., and also by L. M. Barnes. He came to Warrensburg in 1893 and established a jewelry store, which he had since successfully conducted. Deceased was married on April 29, 1896, to Miss Cora B. Farrar, who survives him. The funeral will be held, this afternoon, in the Baptist Church, and the service will be conducted by the Rev. W. S. Warren. The Masonic and Odd Fellows' lodges, of which the deceased was a member, will attend in a body and will conduct their ritual service at the grave.

Death of Thomas J. Lewis.

Denver, Colo., Dec. 16.—The many friends of Thomas J. Lewis, president of the Lewis Jewelers' Supply Co., of this city, were much grieved to learn of his death, Monday night, at his home, 2222 Lowell Boulevard. The deceased had contracted a severe cold Thursday and pneumonia developed rapidly, finally proving fatal.

Mr. Lewis' death was exceedingly sudden, for though he had been slightly ill since Thursday, his family had no fear that he was in a serious condition until after pneumonia set in.

Thomas J. Lewis was one of the most prominent young men in the jewelry trade, and was practically known from coast to coast. A native of the east, having been born in Amboy, N. Y., 66 years ago, he had been in business in Illinois, Missouri and Denver. As a young man he joined the 94th N. Y. Volunteers during the Civil War, and after serving his country started in the jewelry trade. He embarked in business for himself in Bloomington, Ill., later going to St. Louis, where he became a member of the firms of Lewis & Cayton, T. J. Lewis & Co. and Massa, Lewis & Co. After the dissolution of the latter firm he came to Denver in 1878 and founded the wholesale jewelry, business bearing his name, at 1622 Arapahoe St., of which he has since been the virtual owner and factor.

At first the concern was as a private enterprise, but he incorporated the business in 1887, with a capital of $10,000, under the style of the Lewis Jewelers' Supply Co. The business prospered and grew until it became one of the largest and most important in this section of the country. Of late he had been the president and manager, and his associates were E. J. Lewis, vice-president, and Charles E. Lewis, the secretary.

Mr. Lewis is survived by a widow and his two sons, both of whom have been associated with him in the jewelry business.

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended Dec. 19, 1908.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin	$413,039.94
Gold bars paid depositors	57,788.40
Total	$470,828.34

Of this the gold bars exchanged for gold coin are reported as follows:

Dec.	14	$68,809.80
"	15	45,179.42
"	16	97,431.72
"	17	102,017.46
"	18	68,314.09
"	19	31,287.45
Total		$413,039.94

Word was received in New York, last week, that Geo. H. Curry, Los Angeles, Cal., had made an assignment to the J. P. Trafton Co. for the benefit of creditors. His stock inventories about $5,000 and his debts are in the neighborhood of $4,500. It is the plan of the local creditors to run the store until after the Christmas holidays and then have an auction to close out the stock, dividing the proceeds pro rata.



Rogers & Lamb is a new firm at Robinson, Ill.

L. C. Peak has opened a store at Portersville, Cal.

B. Massie recently opened a store at Granite City, Ill.

Applegath & Thomas have opened a store at Princeton, Ind.

Ben Tommerassen has engaged in business at Colton, S. Dak.

J. Mlotowski recently opened a store at 529 Noble St., Chicago.

John Claypool & Bro. have commenced business at Marshall, Ill.

George A. Broderich has engaged in business at Monticello, Ill.

C. F. Lendecke recently engaged in business in Elgin, Tex., as a watchmaker.

M. O'Shea has opened a watch repairing ship at 1802 N. 5th St., Kansas City, Kans.

W. H. Ricaby recently began business as a retail jeweler at 307 Monroe St., Toledo, O.

"Hipsh" is the name on the sign of a new jewelry store at 113 N. Vermillion St., Danville, Ill.

Martin Madson has started in the mail order jewelry business at 710 Masonic Temple, Chicago, Ill.

J. V. Orr, formerly in the employ of C. E. Ritchie, Monroe, Wash., has opened a store of his own at Sultan, Wash.

Hoyle & Wightman is a new firm which has opened quarters at 43 Sabin St., Providence, R. I., as designers and die makers.

Thiel & Anderson, formerly of San Francisco, Cal., have opened a retail jewelry store at 2131 Shattuck Ave., Berkeley, Cal.

Emanuel Vasa, a watchmaker, opened a retail jewelry store of his own, last week, at 1931 Germantown Ave., Philadelphia, Pa.

The National Diamond Bearing Co. is a new concern which was recently organized at Kittery, Me., to manufacture and deal in jewel bearings, etc., with a capital stock of $30,000.

The Cummings Mfg. Co., Norton, Mass., has been incorporated with a capital stock of $30,000 to do a general jewelry business. The officers are: President, A. Cummings, Attleboro; treasurer, O. W. Smith, Boston.

The Chattanooga Jewelry Co. was incorporated a short time ago in Chattanooga, Tenn., with a capital of $15,000. The incorporators were: S. T. Rice, W. G. Dillon, M. Mosier, M. C. Dillon, A. W. Mosier and Jennie Rice.

The show window in the store of C. Hunkins, Billings, Mont., was broken, recently, in rather a unique manner. A number of live turkeys were being unloaded from a wagon, and one of the birds, in its effort to escape, dashed against the show window, shattering the glass and scattering the stock in all directions.



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Harrisburg, Pa.

TRADE CONDITIONS.

Holiday trade opened up in earnest Saturday afternoon and evening, and by the time Thursday midnight comes around it is expected that the volume of business will be quite up to last year. Merchants here are counting upon an early improvement in the regular run of trade after the first of the year.

W. L. Eyster has purchased the store of M. L. Morrow at Hays' Grove, near here.

Gately & Fitzgerald, instalment dealers of this city, have added a large jewelry department to their S. 2d. St. establishment.

Charles Adams, a vaudeville artist, has been held by the York police as a suspect. He was trying to pawn several valuable rings when arrested.

Charters have been granted here to the following companies: Armitage Bros. Co., New Kensington, capital $20,000; Penn Mercantile Co., Pittsburg, capital $150,000.

Burglars forced an entrance into the store of I. M. Kauffman at Rawlinsville the other night through a basement window and got away with gold rings, bracelets, lockets, watch chains, etc., to the value of nearly $200. They departed by the front door.

The West End Business Men's Association, of which Jeweler E. L. Rinkenbach is president, will discuss plans for a business men's picnic during the Summer, and a Lincoln Day celebration at next month's meeting.

These directors of the Fred Frick Clock Co., Waynesboro, have been elected: J. S. Lesher, C. B. Hershey, M. H. Landis, Daniel Lesher and T. B. Smith. The new member of the board is Mr. Smith, who succeeds D. Fred. Englar, of Carroll County, Md.

F. G. Commings, alias J. K. Smith, Jr., who is accused of forgeries on jewelers and other business men in Altoona, York, Johnstown and other central Pennsylvania cities, was arrested here last week while procuring a packet of checks which he had ordered printed with the name of a York firm. The man's scheme was to show several checks and ask a firm to cash one upon presentation of a letter.

Considerable surprise was manifested among local business men generally over the sentence of two years in the penitentiary meted out by Judge Kunkel to the four prominent men convicted of grafting in connection with the furnishing of the new capitol with furniture, lighting fixtures, clocks, etc. Few men expected a prison sentence, but looked for a stiff fine. Of course, an appeal has been taken to the Superior Court by the convicted men, and, if necessary, to the Supreme Court.

Washington, D. C.

The Post Office Department, last week, issued a fraud order against the American Novelty Mfg. Co., New York, which offered 56 articles of jewelry and other trinkets to subscribers who would send $1 and agree to pay the other dollar on delivery.

Among the many packages disposed of in the annual sale of articles accumulated at the dead letter office of the Post Office Department, which sale began Dec. 14, there were 493 packages of jewelry. The sale is, to a large extent, a lottery, as the purchasers do not see what they are buying, the catalogue simply designating the general character of the article, without any hint as to the value.

Connecticut.

William Bit, for several years in the employ of the International Silver Co., factory "E," died suddenly of apoplexy at his home in Meriden, on Tuesday evening of last week. The deceased had been a resident of Meriden for 25 years, and was employed in factory "E" during most of that time. Besides his widow he is survived by two daughters.

A petition to the selectmen of Wallingford was circulated, about a week ago, asking that a special meeting be called for the abatement of taxes for a term of years on the Biggins-Rodgers plant in order to induce the company under its new management to continue the manufacturing business in that town and to enlarge its plant and add to it the manufacturing business heretofore conducted by the Dowd Silver Co., Hoboken.

Attorney V. Munger, Ansonia, appeared at the short calendar session of the Superior Court, recently, as counsel for the receiver of the Cross & Spiers Machine Co., and moved that the court make valid a lease given by the receiver to the Bannatyne Watch Co. The latter concern wishes to obtain a lease of four floors in the Machine shop, but the lease is being contested by Attorney U. G. Church, counsel for the Atlas Machine Co., which occupies the lower floor of the building. Attorney Church stated to the court that the rights of the Atlas company would be interfered with if the lease was given to the Bannatyne Watch Co., as the Machine Co. gets its power from the boiler in the basement, and its work would be considerably hampered if the other four floors were in operation. Judge Bennett reserved decision on the matter.

Trans-Atlantic Voyagers.

TO EUROPE.

Hans Brassler, of the Hans Brassler Co., sails, Jan. 5, on the *Amerika*.

Harris Michalson, of I. L. Michalson & Sons, Ltd., Montreal, Can., sails, Dec. 26, on the *Baltic*.

Fred Goldsmith, of Ingomar Goldsmith & Co., New York, sailed Wednesday of last week on the *Oceanic*.

FROM EUROPE.

Jacob Strauss, of Jacob Strauss & Co., New York, and Lee Reichman, New York, returned on *La Provence* Monday.

Market Prices for Silver Bars.

The following are the quotations of silver bars in London and New York, as reported by Zimmermann & Forshay:

		London.	*New York selling price, .999 Basis.*
Dec.	15	22 1-2d.	$.48¾
"	16	22 5-16d.	.48⅝
"	17	22 5-16d.	.48⅝
"	18	22 1-4d.	.48¼
"	19	22 3-8d.	.48½
"	21	22 7-16d.	.48⅝

Canada Notes.

J. H. Clyme, Montreal, is offering to compromise.

T. Schram, Port Dover, Ont., has suffered a loss by fire.

L. H. Hills, Nanaimo, B. C., is closing out his business.

G. E. McLean, Collingwood, Ont., is retiring and selling his stock at auction.

Alex. Desmarteau has been appointed curator to the estate of A. Cook, Montreal.

W. R. Counter, Chatham, Ont., has given a chattel mortgage to J. W. Shaw for $1,900.

Harris Michalson, president of I. L. Michalson & Sons, Ltd., Montreal, sails on the *Baltic*, Dec. 26, on his semi-annual trip and will visit Amsterdam, Paris and London.

Mrs. Mary Gowland, 191½ King St., E., Toronto, died, Sunday, Dec. 14. She had been in ill-health for about a year. Her husband, George Gowland, who died about 20 years ago, established the jewelry business which she continued successfully after his death.

On Tuesday night, Dec. 15, three young men broke the window in the store of William Cohen & Co., 243 Craig St., Montreal, at about half-past seven, when the street was crowded with pedestrians. One of the robbers seized a box containing two pairs of diamond earrings and the trio made off. They were chased by about a dozen men. Two of them escaped, but the third was captured. He gave his name as Thomas Ledrich, and stated that he had recently arrived from England. The diamonds were not recovered.

There have been so many burglaries here during the past year that the newspapers have taken up a crusade with the object of increasing the police force and its efficiency. One burglary guarantee company alone has reported nearly 200 burglaries from Jan. 1 to date, and the total number for the year to date is at least one a day. Jewelers and opticians have not suffered as much as might be expected, probably because they are all insured, and Dan Beatty, the St. Peter St. jeweler whose store has been attacked so many times, has escaped mention on this list. The following well-known names, however, appear: April 9, J. E. Birks, residence, 7 Lorne Ave.; April 14, Jerry Britton, optician, 575 St. Catherine St., W.; June 1, W. Lamarche, 1755 Notre Dame St., W.; Dec. 11, G. A. Turcotte, Notre Dame St.

John Schroeder, Graceville, Minn., has sold his stock to I. C. Dimmick, Appleton, Wis.

The stock of goods of the Marion Supply Co., bankrupt, in Bellefonte, Pa., is being sold at auction. G. F. Musser is trustee.

John Cross, one of the most noted hackmen of Savannah, Ga., and the particular friend of the jewelry salesmen who come to that city, is no more. Cross was found dead in his bed, Dec. 18. There were few jewelry men who came to Savannah who did not like him. He was honest, and every salesman knew his samples were safe if they were in the hands of Cross. He was popular with the people of Savannah, and general regret is expressed over his demise.

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OF NEW YORK
139 BROADWAY



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REPORT TO THE COMPTROLLER OF THE CURRENCY OF THE CONDITION NOVEMBER 27th, 1908

RESOURCES

Loans and Discounts		$13,886,136.95
U. S. Bonds to secure Circulation		950,000.00
U. S. Bonds to secure U. S. Deposits		100,000.00
Other Bonds to secure U. S. Deposits		21,000.00
Bonds, Securities, etc.		2,014,529.31
Due from Banks	$1,137,258.23	
Exchanges for Clearing House	2,272,720.55	
Cash	4,701,124.68	8,111,103.46
		$25,082,769.73

LIABILITIES

Capital Stock	$1,000,000.00
Surplus	1,500,000.00
Undivided Profits	1,011,982.39
Circulation	943,500.00
Bonds Borrowed	50,000.00
Reserved for Taxes	26,750.00
Deposits	20,550,537.34
	$25,082,769.73

News Gleanings.

Ona H. Weedman has discontinued business at Monticello, Ill.

M. E. Crockett has fitted up an optical parlor at Bird Island, Minn.

Earl B. Woodward, Bismarck, N. Dak., has moved to his new location on 4th St.

Frank C. Hyde & Co., owners of the "Gift Store," Appleton, Wis., recently held their annual opening.

Myron Du Bois, Little Falls, N. Y., who is preparing to retire from business, has leased his store from Jan. 1.

Albright & Ebeling, East Liverpool, O., have dissolved. Gaylors F. Albright, of the old firm, carries on the business.

F. M. Canright has retired from the firm of A. G. Crooker & Co., Fairmont, Minn., and A. G. Crooker is now sole owner.

Samuel Perkins, Allentown, Pa., has just erected in front of his store a large illuminated watch sign, which is attracting much attention.

R. L. Leonard, Lestershire, N. Y., is closing out his stock prior to taking a position as traveling representative for a New York jewelry concern.

Walter Ashby, son of Richard Ashby, a well-known jeweler of Colorado Springs, Colo., and Miss Florence Bacon were recently united in marriage.

A. A. Mosher has tendered his resignation, to take effect Jan. 15, as jeweler for J. E. Reid & Co., Rochester, Minn. Mr. Mosher will leave for Boise City, Idaho.

It is reported that an attempt to form an organization among the retail jewelers of Dayton, O., has been unsuccessful, and that the matter has been postponed until next year.

E. T. Marsh will move his stock from Emmetsburg, Ia., to Palmer, Ia., where he will conduct the jewelry business in connection with a hardware and furniture business which he has purchased in that town.

Armstrong & Warren, St. Albans, Vt., have dissolved partnership. The business will be continued by M. D. Armstrong, the senior member. A. E. Warren, the other partner, will remain in the store until Jan. 1, 1909.

Ulysses G. Harmon, Lansford, N. Dak., recently, filed a petition in bankruptcy. Mr. Harmon carried a general line of stock, including jewelry. The liabilities are given as $1,623, and the assets are $3,337, of which $1,000 is claimed as exempt.

The store of A. Rosenfield, 404 Delaware St., Leavenworth, Kans., will shortly be remodeled and equipped with new furnishings and fixtures. A modern store front will be erected with terra cotta facing. The display windows will also be remodeled.

The building at 615 Felix St., St. Joseph, Mo., occupied by Mrs. G. H. McKelvey for many years, has been leased to another concern, and the jeweler, not being able to secure desirable quarters, has decided to dispose of the stock at auction. The fixtures as well as the stock are to be sold.

John Jones, who was employed in the jewelry store of Wm. C. Graves & Bro., Memphis, Tenn., recently confessed to the police of that city that he had taken, at different times, articles from his employer worth about $60. He was arrested while attempting to dispose of some of the stolen property.

A burglar succeeded in breaking through the skylight in the store of the Hennegen, Bates Co., Baltimore, Md., early one morning recently, but was seen by a night watchman, who rushed to the telephone, called up a private detective agency, and then notified the police. When the police arrived the burglar had disappeared.

Firemen, one night recently, saw smoke issuing from the store of A. E. Oyster, Alliance, O., and immediately entered the establishment. The plate glass door was broken in and the firemen discovered that the smoke came from a defective oil stove which had been left burning near the show window. The loss will amount to about $50.

A judgment in favor of the plaintiff for the full amount was given, recently, in the case in which M. Berenstein & Co., Johnstown, Pa., sought to recover $114 on a burglar insurance policy issued by the American Casualty Co., of Reading. The payment of the policy was refused on the ground that the thieves in the case denied that they had taken that amount of goods.

President Wheeler, of the University of California has put to use three University medals refused by the graduates to whom they had been awarded by selling them to the United States Mint in San Francisco. They were found to be worth $269.12. These medals had rested in the University strong box for more than 13 years, and it was only recently that the decision was made to get rid of them.

A man giving the name of Ben Carklisher was recently taken into custody after having taken a diamond ring valued at $110 from the store of H. T. Coffin, New Castle, Ind. Carklisher entered the store ostensibly to make a purchase. He selected a child's ring worth $5 and paid a deposit of $2. When he had left the store it was discovered that the valuable diamond ring had also disappeared. The man was subsequently located by the police and placed in jail. When he was searched the diamond was not found.

According to a decision recently handed down by Judge Newcomb, Scranton, Pa., A. E. Rogers, S. Radin, A. L. Schiller and Max Gross, who were taken into custody, last Spring, on warrants charging them with conducting the pawnbrokerage business without a license, each of the defendants will have to pay a fine of $100, the judge having decided that they were pawnbrokers in the eyes of the law, and not mere jewelers, as they claimed in their defense. The pawnbrokerage license in Scranton is $200 per year.

A petition in voluntary bankruptcy has been filed in the United States Court by Robert C. Lang, a druggist, jeweler and dealer in china, of Atlantic City, N. J., and according to the schedules his liabilities amount to $39,000 and his assets to about $19,000, the latter consisting principally of stock in trade. Mr. Lang has been in the drug business for a long time, but only in the past few years has been connected with the jewelry trade, having handled a line of fine china, fancy goods and novelties since 1895. The business has no connection whatsoever with that of John Lang, of the same place.



Traveling representatives calling on the trade in Omaha, Nebr., during the past week, included: A. T. Hunt, J. R. Wood & Sons; Charles E. Lochner, Hayes Bros. Co.; Mr. Thornton, Hayden W. Wheeler & Co.; George S. Melville, P. Wilcox & Co.; F. R. Horton, Carter, Howe & Co.

The following traveling representatives were, recently, in Savannah, Ga.: L. H. Wolf, F. J. Boesse & Co.; Jerome M. Lissauer, Arnstein Bros. & Co.; F. B. Hodgins, Rockford Watch Co.; John E. Valk, N. H. White & Co.; E. M. Childs, E. Ira Richards & Co.; M. L. Barnard, Larter & Sons; A. M. Haring, Carter, Howe & Co.; M. F. S. Killman, M. B. Bryant & Co.; Mr. Richardson, William B. Durgin Co.; G. H. Sluter, Bippart, Griscom & Osborn; Alfred C. Eckert, Bigalke & Eckert Co.; A. E. J. Winter, Enos Richardson & Co.

The following traveling salesmen were in Cincinnati, O., during the past week: H. B. Bliss, B. M. Shanley, Jr., Co.; R. C. Carr, Link & Angell; Arthur Totten, Sansbury & Nellis; L. H. Smith, Bippart, Griscom & Osborn; F. F. Gibson, Gibson & Krugler Co.; W. H. Gregory, Strobell & Crane; Mortimer Adler, Charles Adler's Sons; J. W. McClanin, International Silver Co.; John F. Garland, Keller Jewelry Mfg. Co.; W. G. Knapp, Bigalke & Eckert Co.; Charles P. Crane, Bliss Bros. Co.; H. N. Van Bergen, Snow & Westcott; Frank J. Ruggles, W. E. Richards Co.; Maurice Kohn, Silhermann, Kohn & Wallenstein; L. E. Powell, S. O. Bigney & Co.

The following traveling representatives were in St. Louis, Mo., during the past week: C. P. Young, Whiteside & Blank; Charles E. Lochner, Hayes Bros. Co.; H. N. VanBergen, Snow & Westcott Co.; Joseph Keller, Keller Mfg. Co.; J. W. McClurnin, Wilcox Silver Plate Co.; H. H. Meyer, William B. Kerr Co.; Wallace E. Welch, Hoyt, Obrig & Geiger Co.; James R. Palmer, Henry A. Kirby; Arthur Totten, Sansbury & Nellis; H. B. Bliss, B. M. Shanley, Jr., Co.; W. J. Harber, Enos Richardson & Co.; R. B. Carr, Link & Angell; F. E. Buffem, J. A. & S. W. Granbery; Thomas E. Rogers, Riker Bros.; F. F. Gibson, Gibson, Krugler Co.; C. A. Holbrook, Sloan & Co.; W. G. Knapp, Bigalke & Eckert Co.; Jack Thompson, J. B. Bowden & Co.; Arthur Rosenberg, Alling & Co.; R. M. Sawyer, Shafer & Douglas; H. R. Blackman, Champenois & Co.; C. L. Krugler, Mandeville, Carrow & Crane; William Huger, William Huger & Co.

Trade Gossip.

C. O. Sweet & Son Co., Attleboro, Mass., have been sending out an attractive advertising foot rule with a calendar for 1909 on the back. The calendar is in gilt. The name of the firm also appears on the rule in gilt letters.

The Niagara Ring Mfg. Co., Buffalo, N. Y., has sent out an attractive souvenir. It contains an illustration of a beautiful girl in the act of snowballing. Samples of rings manufactured by the concern are shown in colors at the bottom of the souvenir.

Julius Jorgenson & Sons, jewelers and opticians, 2263 Broadway, New York, have sent out to the trade a dainty calendar, six by three and one-half inches. The calendar is in white, with blue figures on drab cardboard. The birth stone for each month is shown at the top of each month card in its natural color. On the back is a short description of the stone.

GORHAM LEATHERS

GORHAM LEATHER GOODS DEPARTMENT

¶ That singular conjunction of excellence in design, workmanship and material which has led to the universal acceptance of Gorham Silver as the standard of distinguished quality, is to be found in equal degree in the Leather Goods of Gorham Manufacture.

¶ As illustrative of the individual character of these goods, attention may be directed to the bags, pocket books, card cases and cigar cases of the novel buffed Alligator and Lizard Skins, finished in an exceptional variety of unusual colors and shades.

¶ This season's traveling bags and suit-cases, too, may be had fitted with toilet articles of the genuine Turtle Ebony of a diversified richness of grain not to be procured elsewhere.

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Silversmiths and Goldsmiths

Fifth Avenue and 36th Street, New York.

BRANCHES:

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LONDON, Ely Place.

WORKS: Providence and New York.

THE JEWELERS' CIRCULAR
WITH WHICH ARE CONSOLIDATED
THE HOROLOGICAL REVIEW.
THE JEWELERS' WEEKLY.
THE JEWELERS REVIEW

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Another "Diamond" Proves to be Rock Crystal.

ANOTHER dream of American "diamonds" has ended—another pretty story which has been going the rounds of the papers from Maine to California and from the Lakes to the Gulf must be spoiled by the truth, for the wonderful "diamond worth $40,000" which the papers announced had been found in Colorado by a laborer has turned out upon investigation to be nothing more than an ordinary quartz crystal worth not half as many cents.

According to the newspaper dispatches sent out in the early part of the month, William H. Ahearn, a laborer, brought to an Omaha, Neb., jeweler a crystal which he had picked up in a gravel pit near Denver, and which he had kept as a curiosity. A piece had been broken off by the man's daughter, and the jeweler, upon looking at the broken segment, "pronounced it a diamond worth $40,000, and probably more." This gave to the sensational story writers a peg on which to build up a beautiful romance about "from poverty to riches" and "new American diamond mines" which they were not slow to use. When the story first came out THE CIRCULAR-WEEKLY telegraphed to the jeweler mentioned and obtained a denial of the story generally, which was published in the Omaha notes of the issue of Dec. 9. However, as the original tale has continued to travel and increase in dimension as it goes along, we publish, this week, a fuller account, which appears on page 53.

Of all the papers which used the original story, the only one to our knowledge which took it with a grain of salt was the Albany (N. Y.) *Journal*, which, on Dec. 7, published an editorial upon the dispatch, ending with these words:

> Nice little story, not?
>
> News of the capitalization of the gravel pit near Denver, where Mr. Ahern found his condensed fortune, may be expected any day.

It is not nice to be suspicious, but we cannot help feeling that our Albany contemporary which was wise enough to doubt the truth of the tale from the beginning may have solved the mystery or the reason of its birth. However, if this be so no suspicion attaches to the jeweler to whom the crystal was submitted, as he at once turned the fragment over to a firm of cutters in New York to report upon, and the notoriety which he has had in connection with the story was as unwelcome as it was unsolicited.

An Example of What Publicity Can do.

A RECENT dispatch from Houston, Tex., stating that George Washington, alias Love, had been convicted in the Criminal District Court and sentenced to a term of 10 years in the penitentiary on the charge of robbing a jewelry store of that city of about $4,000 worth of diamonds, serves to again recall a recent achievement of this journal and to again emphasize the value of publicity, both as a protective agency of the trade and as a means of capturing the criminals who have successfully operated.

The robbery of the Houston firm occurred, June 16 last, and no clue to the thief was obtained. On hearing of the robbery THE JEWELERS' CIRCULAR telegraphed for a description of the stolen articles, and a list of the articles, with their numbers, and the fact that they bore the initials "T. B." was used in a subsequent issue of this journal on June 17. When THE JEWELERS' CIRCULAR arrived in Memphis, Tenn., on June 19, the story was read by one of our subscribers, who, after looking at the article, went to his lunch. When he returned he saw standing at the diamond counter a colored man who wanted to sell him a ring. He looked at the ring, and immediately noticed the initials "T. B. 578," and thereby recognized this as part of the stolen property he had been reading about. He telephoned to the police, and though the thief skipped out, he was later captured and a large part of the jewelry recovered. He was brought to Houston, and is now paying the penalty for his crime.

Though the last chapter has closed in this incident, of which we have previously made editorial mention, there is a lesson to be learned that applies both to the present and to the future; in brief, it is that the jeweler who is robbed, or is the victim of a swindler, can best protect his interests by giving the fullest particulars to THE JEWELERS' CIRCULAR at the earliest possible moment, and the subscriber can best serve his trade and protect himself by reading carefully every issue of this journal, particularly the matter which relates to crooks now operating and the methods which they are using.

The publishers of THE JEWELERS' CIRCULAR-WEEKLY wish to extend to all of its readers cordial good wishes for a Merry Christmas and a Happy and Prosperous New Year.

Opposition to the Parcels Post.

A FEW weeks ago this journal called attention to the fact that the Postmaster-General is endeavoring to have established, in a nominally experimental way, a merchandise parcels post over the rural routes which would apply to articles shipped from the towns from which the rural free delivery starts, he having contended that a modified form of parcels post on these lines would greatly enhance the income from the rural delivery routes, and at the same time offer greater advantages to the merchants in small towns without giving an advantage to the catalogue or mail-order houses and department stores of the large cities, which are in favor of a general parcels post system.

If the Postmaster-General believed that his recommendations would meet the objections of the merchants who are so bitterly opposed to the Government going into the express business, he has found, or will find out, that he was very much mistaken, as the opposition to his modified scheme in many quarters appears to be just as bitter as

BESIEGED *by crowds of Holiday Buyers!*



This is a condition which is now confronting many jewelers.

Many of these buyers are calling for certain grades of diamonds and diamond jewelry which you may be temporarily out of or don't regularly carry in stock.

You make or lose sales according to whether you can or can not supply the goods quickly.

We can send *any* assortment on memorandum *at once.* This is the time to put us to the test.

CROSS & BEGUELIN

Importers and Cutters of Diamonds and Precious Stones

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TRADE MARK

For the Holidays

WE OFFER A PARTICULARLY GOOD-LOOKING LINE OF GOLD JEWELRY. THE PIECES COMPOSING IT ARE ATTRACTIVE WITHOUT BEING "SHOWY," AND ARE PRICED TO INVITE THE CUSTOM OF PEOPLE WHO RECOGNIZE INEXPENSIVE JEWELRY OF SUPERIOR MERIT.

H. A. Kirby Manufacturers of Fine Gold Jewelry

85 SPRAGUE STREET
PROVIDENCE, R. I.

9-11-13 MAIDEN LANE
NEW YORK CITY

that brought forth by the parcels post system in its entirety. In fact, it has been denounced as an insidious attempt to lull those opposed to the parcels post into a feeling of security for the time being, and at the same time obtain an entering wedge which means later an extension of the principle from the rural towns to the large cities and then to all parts of the country.

A journal which has been one of the leaders in the fight against the parcels post is the *Iron Age,* which has called upon its readers and all opponents of the scheme to lose no time and spare no effort in combating this insidious attempt to obtain indirectly that which could not be obtained directly, and raises the following objections to the Postmaster-General's proposition, which, it claims, should be emphasized and enforced by all associations and others who have the good of the small merchants at heart:

That it is contrary to public policy for the Government to go into the business of transporting merchandise.

That a large expenditure would be required to furnish the rural carriers with the necessary outfit and conveniences for the carrying of merchandise on their routes.

That it would be impracticable to limit the service as proposed to merchandise originating at the offices from which the rural routes start.

That it is not unlikely that the proposed law would be pronounced unconstitutional as class legislation.

That there is great danger that there would be a gradual enlargement of the service so that a parcel post on the rural routes would be an entering wedge, and prepare the way for a general merchandise post.

That the carriage of merchandise in the mails would tend to build up the trade of the catalogue houses, and to extend mail order business with the large cities to the injury of merchants generally throughout the country.

That the present arrangement by which carriers deliver packages without charge, or at a nominal charge, is more advantageous to the retail merchants than would be the proposed change in the law which would require a regular postal charge in all cases.

That the proposed service *is not desired by the retail merchants of the country,* who regard it as dangerous, and diminishing instead of increasing their present facilities.

It is now distinctly up to those who favor the Postmaster-General's scheme to bring forth their arguments in support of it, as the merchants in the jewelry and other trades which will be most affected by the proposed innovation can take an intelligent stand upon the matter only after they hear both sides.

Albany, N. Y.

The jewelry store of Arthur Poch, 318 S. Center St., Schenectady, was visited by a constable, recently, because the jeweler would not satisfy a judgment for $34 and costs obtained by Mendel Levitz. The matter was compromised later.

Silas Ballin, a jeweler at 206½ S. Pearl St., has been arrested and held to await the action of the Grand Jury on a charge of receiving stolen property. Martin Loonan was arrested at Binghamton, last week, for a number of burglaries. Loonan, it is claimed, has been selling goods to Ballin, and the police state that Ballin secured jewelry worth over $1,000. Loonan had been operating in Albany, Troy and Schenectady. Ballin denies that he had any knowledge that the property had been stolen or that the charges of the police are true in any essential particular.

New York Notes.

Wesley Hammond, Memphis, Tenn., was in this city, last week.

O. B. Hull, Washington, N. J., was a local visitor last week.

H. Schenkein & Sons will be succeeded, Jan. 1, by H. Schenkein's Sons.

C. Everett Lewis, of the Attleboro Emblem Co., was a local visitor last week.

William Bushee, of A. A. Bushee & Co., Attleboro, Mass., was in this city last week.

John Colburn, with the Bugbee & Niles Co., was at the factory, North Attleboro, last week.

A. K. Sloan was one of the guests at the Ohio dinner given at the Waldorf-Astoria Hotel, last week.

Henry Freund, of Henry Freund & Bro., 71 Nassau St., is back in this city from a long western trip.

R. A. Brown, formerly with Geo. H. Herrick & Co., will represent S. O. Bigney & Co. in western country soon.

The Guggenheim necklace case, which is before the customs authorities for hearing, has been put over until Jan. 5.

Judgment was filed, last week, against the Newman Jewelry Co., Inc. and Henry Newman for $207.04 in favor of C. Cohen.

David Feiss, representing Ingomar Goldsmith & Co. in the middle west and on the Pacific Coast, is at present in this city.

Miss Rose Greenberg, for many years in the employ of R., L. & M. Friedlander, 30 Maiden Lane, will be married, Dec. 22, to A.Wertheimer.

Benjamin Lewis, at present traveling for the S. B. Champlin Co., Providence, R. I., will represent Regnell, Bigney & Co. in this city after Jan. 1.

James F. Garvey, who was for 22 years cashier for the Gorham Co., died in the Hudson St. Hospital, recently. He was about 55 years of age.

Charles Willimin, for 13 years local representative for T. G. Frothingham & Co., North Attleboro, will represent Shiman Bros. in this city after Jan. 1.

Morris Gugenheim, importer, 33 Union Sq., has placed his line with Walter S. Tompers, 910 Heyworth building, Chicago, who will represent him in that city.

Fred Goldsmith, of Ingomar Goldsmith & Co., sailed, Wednesday of last week, for Europe on the *Oceanic* on a business trip. He expects to be away about five or six weeks.

A fire started in the building at 213 Grand St., last Thursday. Among those occupying the building were Croak & Burnstein, silver platers, and Baumgold Bros. & Co., dealers in jewelry.

A. Zarembowitz, importer and manufacturer of materials, 250 E. Houston St., has secured much larger quarters at 216-218 E. Houston St., and 109-111 1st St., where he will move about Jan. 1.

Several large local jewelry houses have submitted bids and designs for gold medals which the Aero Club proposes to give to Wilbur and O. Wright. The medals are to cost about $1,000 a piece.

Thomas S. Bradley, a jeweler Ozone Park, who was one of the talesmen called in the Hains trial last week, said that he had conscientious scruples about the death sentence and was released from jury duty.

The Union Novelty & Supply Co. has been incorporated under the laws of New York, with a capital of $10,000. The incorporators are: Joseph D. Duffy, Joseph H. Morris and John H. Stumpf, all of New York.

Eli Baldwin, president of Eli Baldwin & Co., paper box manufacturers, 56 Park Pl., who had been 50 years in business, died Friday at his home, 620 W. 119th St. He made a specialty of boxes for the jewelry trade.

Several from the Maiden Lane district were present last Monday afternoon at the wedding of Frank Ruggles, salesman for the W. E. Richards Co., to Miss Jessie Jones. Mr. and Mrs. Ruggles will make their home at Wrentham, Mass.

R. Brettner, diamond setter, 65 Nassau St., who has been sick at his home for some little time past, has been removed to the Post Graduate Hospital, suffering from a severe attack of pneumonia. Friends in the trade hope for his speedy recovery.

Frank Townley, one of the best known Maiden Lane travelers, was stricken with a paralytic shock while calling on the trade in Hagerstown, Md., last Friday. He was removed to a hospital. He has represented Cross & Beguelin for a number of years.

Morris Goldberg, an importer of beads and pearl buttons at 7 Bond St., died Sunday at his home, 118 W. 122d St. He was born in Russia 70 years ago. He came to this country when 29 years old. He leaves a widow, three sons and three daughters.

Henry Walbott & Son is the name of a firm incorporated under the laws of the State of New York to manufacture pearl goods, with a capital of $30,000. The incorporators are: Henry Walbott, Wm. F. Walbott and Philepine Walbott, all of New York.

Dr. Geo. F. Kunz, head of the precious stone department of Tiffany & Co., who is a member of the Committee on the Conservation of Natural Resources, was in Washington, D. C., recently and read a paper on "Scenic Beauty as an Asset in the Country."

Complaints were heard last week, in the Maiden Lane district, because of the slow deliveries of express companies. The eastern express from the Attleboros and Providence that usually reaches here Saturday morning by 10.30 A. M. was not, in some cases, delivered until Monday.

Sebastian Geist, father of Charles Geist, 764 Columbus Ave., died at Rosenheim, Germany, Dec. 6. He was nearly 92 years of age and had a watchmaking business in Wuerzburg for about 30 years. He was an expert watchmaker and among his inventions was a striking and repeating clock.

A hearing on the confirmation of a settlement proposed by Maurice Brower, 14 John St., to his creditors, will come up before the United States District Court, Monday, Dec. 28, at 10.30 A. M., at which time creditors may appear and show cause why the petition of the bankrupt should not be granted.

Laura Hindsey, owner, with her mother and two sisters, of a jewelry store at 150 W. 28th St., was found unconscious in an areaway at 250 W. 38th St., Tuesday night of last week, suffering from a fractured skull. She was taken to Bellevue Hospital. No light has been thrown on the cause of her injury.

There has been on exhibition during the past week at the Fifth Ave. store of Tiffany & Co. a challenge cup presented by W. K. Vanderbilt, Jr., to the American Automobile Association, to be raced for yearly by cars under 1,000 kilos. The cup, which is a large one, is gold lined, and has about the top a laurel wreath in relief work.

Christian Dierckx, who has been for some time past the New York representative for the J. D. Bergen Co., cut glass manufacturers, has severed his connection with that firm and opened an office at 71 W. Broadway, where he represents the Krystallfabrick Steicerwald line of glass and pottery and the J. J. Niland Co., cut glass manufacturers.

The Aldine Association, which has in its membership a number of members of prominent jewelry concerns in this city, has leased one-half of the top floor of the new building on the site of the old Fifth Ave. Hotel, between 23d and 24th Sts., for a term of 10 years, at an annual rental of $23,000. The space will be utilized as a dining club.

Considerable excitement reigned in the store of Mrs. A. Rosenstraus, 260 Grand St., last Wednesday evening, when a fire started on the upper floor of the building. The Christmas stock of diamonds and jewelry was displayed at the time, and it kept the clerks busy for some time putting the pieces in a place of safety. The fire was put out without damage to the jeweler's stock.

A meeting of the creditors of David J. Prince, trading as the Prince Co., which was formerly located at 823 Broadway, is called for Dec. 30, at 10.30 A. M., at the office of Peter B. Olney, at which time the creditors may prove their claims and appoint a trustee. An involuntary petition was filed last August in the United States District Court, showing liabilities of $7,071 and assets $803.

A protest as to the classification of duty on a bronze "Victory" imported by Edwin A. Burch, Detroit, and assessed as a manufacture of metal under Par. 193, was decided, last week. The article in question was claimed by the importers to be statuary dutiable at 15 per cent. No appearance was made in behalf of the importers when the case was called, so the protest was lost.

The silver punch bowl for the United States cruiser *Chester* was presented at the Brooklyn Navy Yard last Thursday. A large delegation from Chester, Pa., were present at the presentation. The bowl is about two and a half feet in diameter and is mounted upon a very ornate tray. The seal of the Navy Department and the national colors are worked upon the surface of the bowl and the ladle in enamel. The whole thing weighs about 20 pounds and is said to have cost upward of $3,000. It was made by Tiffany & Co.

A banquet was recently given at Murray's, on 42d St., which was attended by representatives of the different trades belonging to the Business Men's Republican Association. The association organized the Taft and Sherman parade which was held

(*New York Notes continued on page 67.*)

1851 The Jeweler's Bank for half a century in the same location 1908

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WM. H. NICHOLS, Chairman of Board, General Chemical Co.
WM. H. PORTER, President Chemical National Bank
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Invites the Accounts of Jewelers

Will extend every facility that good banking will justify

SAFE DEPOSIT VAULTS

New York Notes.

(Continued from page 65.)

just before election. A vaudeville entertainment was provided for the evening, and a very enjoyable time is reported. The jewelry trade was represented by Harry Larter, Samuel Levy, Leopold Stern, A. K. Sloan, Leo Wormser, Col. John L. Shepherd, William Rosenthal and David Kaiser.

Lee Reichmann returned Monday from Europe on *La Provence*.

Jacob Strauss, of Jacob Strauss & Sons, 14 Maiden Lane, returned on *La Provence* from Europe, on Monday.

Leopold Stern, of Stern Bros. & Co., is the foreman of the afternoon Grand Jury sitting this week in New York County.

The stock of loose diamonds, emeralds, rubies, pearls and sapphires in the hands of the trustees of Tarrant & Gismond has been sold to S. B. Ross & Co.

An attachment for $1,500 in favor of Theodore C. Le Fevre was filed in the County Clerk's office, New York, Monday, against the Rogers Silverware Co., a South Dakota corporation.

A new firm will be formed, Jan. 1, by Lee Reichman, formerly of Jos. H. Fink & Co.; Herbert A. Reichman, who traveled for the same firm 13 years, and Arthur F. Reichman, formerly in the pearl business. The new firm will be known as Reichman Bros., and will occupy the offices formerly occupied by Jos. H. Fink & Co. at 65 Nassau St. The old firm will go out of business, Jan. 1.

The jury that heard the testimony at the trial of the suit brought by Wilbur F. Copeland to recover $20,000 from William F. Doll, formerly a watch and jewelry dealer of this city, for alleged libel, last Wednesday returned a verdict in favor of Doll. The case was tried before Justice Ford in Part VII. of the Supreme Court. Copeland set forth that he was the owner of and organizer of the work of an industrial settlement known as the "Straight Edge Industries." He alleged that in a letter on April 28, 1906, Doll composed and published a false and malicious libel concerning him.

At the toy show and holiday bazaar, which is now under way at Madison Square Garden, are a number of exhibitors showing jewelry and kindred lines. Among these are Meyer Bros., showing Ivory novelties; the Art Store, aluminum goods; J. Ullrich & Co., manufacturers of "Vulcan" ink pencils; O. Graziosi & Son, Florence, Italy, with a line of Italian jewelry; the American Art Metal Novelty Co.; M. A. Packard, with a line of gold and silver wire novelties made by hand; the Bailey & Filson Co., E. Sterfels, folding hairbrushes and combs, etc; Federal Novelty Co., represented by Chas. Seehof, and a number of other concerns in the optical and novelty trades.

A second meeting of the creditors of Isaac Wasserman, formerly a jewelry jobber of 49 Maiden Lane, against whom an involuntary petition in bankruptcy was filed in November, was called at the office of J. G. Kremer, representing Mr. Wasserman, Saturday, at the instance of the jeweler's attorney, who is desirous of expediting a settlement with creditors. The situation was discussed generally, but no definite action was taken because of the fact that the report of the committee appointed to investigate the books of the jeweler had not submitted a report. It was stated that a report would be ready for inspection yesterday and an adjournment was taken until then. The stock has been appraised at $5,000.

Carved marble candelabra and panel in *bas relief* were the subjects of a decision handed down, last week, by United States General Appraiser Waite. The goods were assessed as manufactures of marble, dutiable at 50 per cent. ad valorem, and were claimed by Piccirilli Bros., the importers, as dutiable at 20 per cent. ad valorem as statuary, or at 15 per cent. under the reciprocal commerce agreement with Italy. The decision says: "There is nothing about the candelabra that removes them from the class of conventional objects of utility that the board has repeatedly held are not statuary." *Bas reliefs* are also excluded from classification as statuary under the decision of the board. The protest was overruled and the classification of the collector affirmed.

The regular monthly statement of the Bureau of Statistics at the Customs House includes the following figures of interest to the trade as showing the value of goods remaining in the bonded warehouses at the Port of New York for the month ending Nov. 30 as compared with that of November, 1907: Clocks, $17,042; watches, $87,621; diamonds, unset, $60,107; precious stones, $30,104; decorated china, $181,413; jewelry, etc., $3,638; manufactures of gold and silver, $562. As compared with these figures, the goods remaining in warehouses Nov. 30, 1907, are given as follows: Clocks, $29,282; watches, $180,726; diamonds, unset, $53,992; precious stones, $43,713; decorated china, $138,180; jewelry, $9,283; manufactures of gold and silver, $6,028.

To meet the competition of the Rock Island-Frisco System, which has announced merchants' reduced rates to this city for the Spring, 1909, season, the principal railroads operating in the west and southwest have authorized a special round trip rate of a fare and one-half for the Merchants' Association of New York meetings. Tickets, with the necessary return trip certificate, on which certificate the reduction is granted, will be sold in the west and southwest on Jan. 16 to 19, inclusive; Jan. 30 to Feb. 2, inclusive; Feb. 11 to 14, inclusive, and Feb. 25 to 28, inclusive. The return limit on the certificate is 30 days, including the date of its issuance. In the southwestern excursion bureau territory, which covers the States of Texas, Oklahoma, Arkansas and that part of Missouri south of an imaginary line from St. Louis to Kansas City, many of the railroads have already given notice that merchants' rates will be in effect to New York City.

Sigmund Weitzenblum, a jeweler of Staten Island, who, with his wife, was fined $10 by Magistrate Handy, in the West Brighton, S. I., Police Court recently, whither they had been summoned on the charge of badly treating the jeweler's 13-year-old son, Felix, who was a stepson of Mrs. Weitzenblum, claims that a distinct injustice was done him in the way the newspapers handled the report of the proceedings, inasmuch as they treated it as if the cruelty charge had been sustained. As a matter of fact, though brought to court on that charge, it was not pressed and Mr. Weitzenblum and his wife were fined on a trumped-up charge of disorderly conduct. His son being taken from him by the Society for Prevention of Cruelty to Children, the jeweler sued out a writ of habeas corpus before Judge Seabury in the Supreme Court, which resulted in the son being restored to his custody as the fit and proper custodian and guardian of the child. Mr. Weitzenblum and his wife have appealed from the fine imposed by the justice and intend to fight the case to the end, claiming the proceedings purely an act of spite. Mr. Weitzenblum, in these proceedings, was represented by Attorney Otto A. Glasberg, 150 Nassau St.

Boston.

The factory of the Waltham Watch Co. will close, Dec. 24, and open, Jan. 1, for the usual holiday vacation.

Meyer Prussin, who was employed by Moses S. Page & Co., 1 Sabin St., as a diamond and jewelry salesman, was charged, last week, by his employers with failing to account for jewelry valued at over $500, and was held in $800 bail for a hearing, Dec. 29.

The directors of the Waltham Watch Co. have declared a semi-annual dividend of 1½ per cent. on the common stock. The previous 3 per cent. rate is now restored. The dividend declared Monday is payable Jan. 1 to stock of record Dec. 21.

The Regal Jewelry Co., Somerville, to do a general jewelry business, has been incorporated with a capital of $20,000. The officers are: President, Andrew Walker, 37 Francesca St., West Somerville; treasurer, Edward J. Murphy, 239 Safford St., Quincy; clerk, Francis Vacars, 388 Highland Ave., West Somerville.

Le Forest A. Hall, a local jeweler, claims that he has been badly treated by the Public Buildings Department, which, without cause, has abrogated his contract for the care of the public clocks. The clocks hereafter will be taken care of by the Fire Department, but Mr. Hall says he will do his part, prepare his bills, and try and collect from the city.

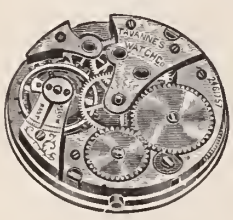
Samuel Franks, a precious stone dealer who lives at 22 N. Russell St., reported to the police, recently, that he was held up and robbed of $500 by two men who had previously visited him and asked if he would look at some diamonds that they wanted to sell at a bargain. Putting $500 in his pocket, he accompanied the men to the North End to look at the stones, but when they had reached a point near Richmond St., he said, the men brought him into a dark alley, struck him on the head, took his money and made their escape.

Charles Gordon, 23 years of age, was recently sentenced to eight years' imprisonment in the Luzerne County Jail, in Pennsylvania, after pleading guilty to seven burglary charges, one of which was breaking into the store of M. Appelman, a jeweler of Avoca, Pa., where he stole watches and other stock valued at $80.

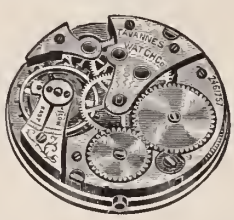
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No. 160. 7 jewels, with new fero-nickel compensating hair spring. Quick train. *Adjusted to heat and cold.*



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STRICTLY A COMMERCIAL BANK — **ACCOUNTS SOLICITED**

Newark.

Hans Brassler, of the Hans Brassler Co., sails for Paris, Jan. 5, on the steamship *Amerika*.

Several of the local manufacturers report the cancellation of orders because of their inability to fill them in limited time.

Most of the Newark factories, except those who have a heavy rush of orders, will close down from Christmas Eve until the following Monday.

Raymond Unger, of Unger & Christl, will again join his father's cut glass and jewelry concern, which is being conducted under the name of Unger Bros.

Charles Whiteley has accepted a position with a Hoboken firm of silverware manufacturers. His brother will conduct the Whiteley concern on Chestnut St.

Eugene E. Osterberg, now of New York, but formerly of Newark, where he was employed as a jeweler, has instituted a suit for the recovery of $5,000 damages from Frank Hanus, a gold smelter, of 94 Elm St., whom he charges with alienating his wife's affections.

Lewis Kreutzstamp, 38 years old, of the Universal Caster & Foundry Co., Jackson St., while dragging a box across the floor of the plant a few days ago, slipped and broke his ankle. After being treated at a hospital Kreutzstamp was removed to his home, 226 Elm St.

Curtis R. Burnett, of the American Oil & Supply Co., was the recipient recently, from the Newark Association of Credit Men, of a paper weight, constructed partly of coin fac-similes. It was made at the Newark Art Metal Works, of which Louis Aronson is the head.

Several changes in the road staffs of several of the larger houses are noted, among them that of Charles L. Kruegler, who has been for years connected with Mandeville, Carrow & Crane as their southern representative. He will cover the same territory for Larter & Sons after Jan. 1.

The Clark Blade & Razor Co. has been incorporated with a capital stock of $1,000,000. In addition to the manufacture of razors of all kinds and blades, the company will also make metal novelties. The incorporators are Osroe A. Clark, Frederick E. Blodgett, and Alfred F. Bannister.

Michael Schwarz, a jeweler, who recently opened a factory at 45-47 Oliver St., met with a severe accident Saturday when he was struck by a trolley car on Broad St. and injured. He is now confined at a hospital. Schwarz has a wife and four children and is a button maker as well as a jeweler. He resides at 271 Central Ave.

A meeting of the stockholders of the Long & Koch Co., 14 Oliver St., will be held soon for the purpose of choosing officers for the corporation. The recent death of the head of the firm, Philip Long, makes this step necessary. Mr. Koch is unprepared as yet to make any statement, but it is understood that the business will be conducted along the old lines and that Mr. Long's widow will have an interest in the firm.

Wientge & Co., recently incorporated, will resume operations about the first of the new year, at 32 Marshall St. This firm will manufacture 14-karat jewelry and silverware. George H. Bowerman, one of the incorporators, will be manager of the concern. He has been for years connected with local jewelry establishments. Mr. Wientge is widely known in Newark also, as well as to the New England trade. He spent considerable time in the latter field.

August Knopf, a jeweler, of 74 Maple Ave., Irvington, who was arrested recently on complaint of his wife, Henrietta, who charged him with assault and battery, has been held in $200 bail by Recorder Turton, to await the action of the grand jury. Knopf objected to the trial going on when the case was called, explaining that he understood the hearing was set down for a different date, and in consequence his counsel, Charles J. O'Connor, was not present.

Aaron Kaufman, a Perth Amboy jeweler, through some clever detective work, recently traced a solitaire diamond ring which disappeared from his store. He was told by a friend that a working girl of little means was wearing a valuable ring, and through this clew Kaufman found that one Joseph Schwankosky, a friend of the girl, had given her the ring. Schwankosky and the girl were tried before Judge Booraem and later acquitted. Schwankosky insisted that the ring had been sold to him by a foreigner and that he didn't know it was stolen. The fact that Kaufman was anxious to settle the case amicably, having recovered the ring, had some influence in the verdict rendered. The man who, it was said, sold Schwankosky the ring, is now in Europe.

Buffalo, N. Y.

TRADE CONDITIONS.

A heavy volume of business, additional clerks, a profusion of elaborate decorations, including the indispensable holly, and many other features, are unmistakable signs in the Buffalo jewelry stores this week that the Yuletide season is at its height. All this week the jewelers have kept their places of business open in the evenings, and the throngs of purchasers made the stores centers of great activity. Many merchants have stated that this Christmas trade is considerably greater than that of a year ago.

It has been officially announced that Samuel Salmeson, or Samuelson, who was recently convicted on a charge of defrauding Simon Cohen, a Buffalo jeweler, will be released from jail here on Dec. 26 and taken to Columbus, O.

Among the jewelers who recently visited the Buffalo market are: J. J. Carr, Niagara Falls; E. A. Koetsch, North Tonawanda; George Engel, Springfield; C. D. Barnes, Gowanda; S. S. Prentiss, Lockport; J. C. Judson, Bradford; A. W. Kelsey, Franklinville; C. L. Kerr, Silver Springs; L. Francis, Castile; F. D. Kelsey, East Aurora.

The cases of George Lee, James Shannon and Robert St. Clair, alleged yeggmen, charged with dynamiting a safe and stealing valuable jewelry belonging to William S. Mills, a jeweler at Fillmore, N. Y., were to have been tried here before Judge Hazel in the United States District Court on Dec. 15, but were put over to Jan. 4, when it may be adjourned to a later date.

A recent report from Corry, Pa., announces the suicide of Arthur L. Johnson, a jeweler of Edinboro, who shot himself through the head with a revolver. Worry over business troubles is alleged to have caused him to end his life. He went to the bank of Edinboro Lake and killed himself. The body was found later. Johnson is survived by a widow and two children.

An interesting subject often discussed by historians who recall facts about Buffalo several years ago is the clock which was in the old tower of the First Presbyterian Church at Main and Church St. The Erie County Bank building is now located on the site. For the greater part of a century the clock in the church tower was regarded as the guiding spirit of all the timepieces in Buffalo, and, in fact, it enjoyed the distinction of being recognized as "the town clock."

Benjamin Link was recently brought back to Buffalo from New York City by Detective Sergeant Lynch, of this city, on the charge of disposing of mortgaged diamonds alleged to have been bought here from the firm of H. & J. Boasberg, at 384 Main St. Since the alleged purchase the firm has dissolved partnership, Julius Boasberg being proprietor of the Main St. store. According to Julius Boasberg, Link and his wife bought $2,100 worth of diamonds and paid $1,100 on them, agreeing to pay $1,000 in instalments.

A man, who gave his occupation as a paper hanger, was recently arrested on a charge of stealing a diamond from the jewelry store of Paul Dettling & Son, 658 Clinton St. The prisoner, who was later discharged, visited the store and said he wanted to be shown unset diamonds. Emil Dettling, a member of the firm, produced four diamonds wrapped in tissue paper. He alleged that the visitor stole one of the diamonds and placed it in his mouth. It was at first thought that the man might have swallowed the diamond and he was given a strong emetic at a police station. This method, however, failed to produce the missing stone. In the police court the charge against the paper hanger was not substantiated and he was given his freedom.

William H. White, who founded the Buffalo Optical Co., and his brother, James L. White, who was formerly connected with the workshop of that concern, recently figured in an interesting lawsuit in this city. Another feature not generally known in the jewelry and optical trade is the fact that the White brothers were national figures in the baseball world a number of years ago. James L. White was known as "Deacon" and William H. White was formerly a pitcher in the Cincinnati National League team. The suit was brought before County Judge Taylor by Rev. John Hagen, formerly pastor of Christ Mission Church, Buffalo, to foreclose a mortgage of $2,000 on the church. Among the defendants are the two White brothers. The church was built by Mr. Hagen and his former parishioners, including William H. White and his brother. Mr. Hagen claims he mortgaged his household furniture at one time to pay off the laborers. William H. White says he loaned the money to pay for the mortgage. When Mr. Hagen left the church, it is said, his equity was purchased by the parishioners, the $2,000 mortgage being given at that time. The property involved in the fight is worth about $15,000. Judge Taylor reserved decision in connection with the case.

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CEYLON, BRAZIL, URAL and NATIVE STONES my specialty. Arts and Crafts and special order workers and designers of exclusive jewelry will find in my stock individual examples of RARE STONES. Not sold by other dealers. Send for sample papers.

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Just off the press. The book that absolutely quotes lowest prices on reliable

Watches, Jewelry, Diamonds, Etc.

It's yours for the asking

HOLSMAN & ALTER - - - 176-178-180 EAST MADISON STREET CHICAGO, ILL.

Pittsburg.

Charles T. Ahlborn, New York, is helping Sam F. Sipe out during the holiday rush.

"The Paris" is the name of a new store which recently opened for business at 360 Fifth Ave.

During the holiday rush the John M. Roberts & Son Co. has been employing a policeman, who has kept close watch on the front of the store.

W. W. Wheelock last week, in the Criminal Court, pleaded guilty to stealing two watches from A. W. Frazer and J. P. Steinman, both jewelers, and was sentenced to the Western Penitentiary for one year on each charge.

Lena and Helia Galke, two girls who have been stealing jewelry and other articles from department stores, were last week sent to the workhouse for six months. Most of the plunder they stole was recovered by the police.

Among the out-of-town jewelers who called on local merchants last week to buy stock were: T. N. Smith, Morgantown; Edward Martin, Perryopolis; E. A. Bloser, New Kensington; Frank Murdoch, Ligonier; Roy Kuhn, Scottdale; E. P. Southwick, Clairton.

It is reported that the local office of M. A. Mead & Co. will, after Jan. 1, be consolidated with the New York office of the firm, the territories of both being covered from New York. Manager Owens of the local office will hereafter make his headquarters at the Maiden Lane branch.

D. Loughrey Roberts, of the John M. Roberts & Son Co., a few days ago filed a bill in equity in the local courts asking for the appointment of a receiver for the Pastime Amusement Co., operating a nickelodeon in Market St., which occupies the room formerly occupied by the Roberts house.

The Pittsburg detectives have been keeping a close watch on jewelry stores and department stores for shoplifters and other thieves. A few days ago one woman was arrested in a downtown store, who had stolen much jewelry and other articles, and all suspicious persons are being closely observed.

P. L. Casebee, a jeweler of Somerset, Somerset County, Pa., has been drawn on the special panel of jurors drawn by the United States Court to try J. B. F. Rinehart, cashier of the wrecked Farmers and Drovers' National Bank of Waynesburg, whose trial has been set for Jan. 10 by special direction of the president.

Thomas Lloyd, a jeweler at Fairmont, W. Va., last week, called to his home a physician who found that it was necessary to perform an operation on the ear of the jeweler's son. Attached to an inner bone the doctor found a bean firmly planted, which had begun to sprout in the moisture and had burst open. It is the physician's opinion that the bean had been in the lad's ear for months.

The two men, Pierce Butler and John Boden convicted last week in criminal court of the larceny of toilet sets from the jewelry store of Goldman & Co., were each sentenced to serve three years in the penitentiary. George McMahon and Michael Kirk, tried on the same charge, were acquitted. It was shown that the last two named men had merely met the first-named two and had nothing whatever to do with the thefts.

The first meeting of the creditors of H. Meyer & Co., who were adjudged bankrupts Nov. 23, will be held Saturday, Dec. 26, at 10 A. M. in the office of Wm. R. Blair, Referee in Bankruptcy, Room 24, St. Nicholas building, 450 Fourth Ave. At this meeting the creditors may prove their claims, examine the bankrupts and appoint a trustee. The firm was composed of Harry Meyer, Bernard A. Spanel and Nathan S. Spanel, and did a jobbing business at 927 Fifth Ave. According to the schedules filed the partnership liabilities amount to $13,503.99, and the assets are placed at $4,300.

Chris Hauch, who has been engaged in the jewelry business for many years in Smithfield St., has leased for a term of five years the storeroom at 216 Diamond St., near the Market house, at a rental totaling $10,000. He will move to the new location April 1. The store which Mr. Hauch is at present occupying, as already stated in THE CIRCULAR-WEEKLY, is to be razed along with all of the other buildings in the same block, to make way for the construction of a 25-story building, to be built by the Oliver estate. Mr. Hauch will have much larger quarters at his new place than he has now and will fit it up so as to make his place attractive.

It is expected that as a result of the action taken by the local dealers, as well as by the Pennsylvania Retail Jewelers' Association there will be very much less price cutting on watches in this section of the country than there has been in the past. The action of a local department store in cutting the prices on certain watches precipitated the movement. The store was induced to stop its practice by a representative of one of the large watch companies, and an agreement has now been entered into between the principal jewelers in the Smithfield St., Fifth Ave., Wood St. and Market St. sections, by which they will not cut prices on those lines or retail for less than the list prices. The Pennsylvania Retail Jewelers' Association, it is reported, will take up the matter and carry on the good work in other parts of the State.

Mrs. Louise McDowell, alleged to be the wife of George H. Grant, alias Edward Jones, the man who attempted to get away with $10,000 worth of diamonds from the store of Theodore Frey, 409 Federal St., North Side, was arrested, last week, in Chicago at the instigation of Superintendent of Police Thomas A. McQuaide, of this city. The police discovered that Mrs. McDowell had been living with Grant in a house in Arch St., North Side, not far from the scene of the robbery. When taken into custody at Chicago, Mrs. McDowell strongly denied any connection with Grant's crime. Two safety deposit keys were found in the woman's apartments, and the police of Chicago have notified the Pittsburg officials that this may lead to important developments. The safety deposit boxes have not been located. Superintendent McQuaide is greatly gratified that the woman has been captured. Extradition papers will be made out as soon as possible, and she will be brought to Pittsburg. Grant is safe in the penitentiary, where he was sent for 10 years. Mr. Frey thought so much of the article published in THE CIRCULAR-WEEKLY of Dec. 9 that he cut it out and pasted it on his front window, that passers-by might read it. Other papers had printed what was supposed to be likenesses of the "nesthook" used by Grant to put over the knob of the door, so as to make Mr. Frey a prisoner in the store while he robbed the show window, but the descriptions were wrong.

Lancaster, Pa.

TRADE CONDITIONS.

The majority of the Lancaster jewelers report this year's holiday trade as being nearly on a par with that of last year, though it was late in beginning, and was rounded into fewer days. The window displays this year were finer than ever before. The sale of Lancaster County's big leaf tobacco crop has begun, and this promises good trade earlier in the new year than usual. A conservative estimate of the crop value places it at about $2,000,000.

Oscar Porter is on a two weeks' trip to Boston, Mass., and Augusta, Me.

John J. Bowman, of Ezra F. Bowman's Sons, visited Philadelphia, last week.

Ferdinand Vicenza, a jeweler of Madrid, Spain, is visiting a sister at Columbia.

Harry Charles has taken a position as watchmaker with J. H. Sensenig, New Holland.

Marcus Edelstein was, last week, elected commander of Concordia Lodge, No. 76, Knights of Joseph.

Mrs. Mary Knight, a graduate of the local technical school, has taken a position as engraver with the Killian Jewelry Co., Cordele, Ga.

Henry Sobel, a local jeweler, has bought property at Charlotte and James Sts., and sold his S. Duke St. property. He will occupy the new place, April 1.

Christian Hershey, late engraver for G. M. Fisher, Salisbury, Md., has returned to Lancaster, his old home, to take a position with Ezra F. Bowman's Sons.

H. P. Mills, Rochester, N. Y., en route to Asheville, N. C., where he goes for the benefit of his health, is spending a week with relatives in Lancaster, where he resided several years.

The store of I. M. Kauffman, at Rawlinsville, was robbed, on the night of Dec. 16, of nearly $200 worth of gold rings, bracelets, lockets, chains, etc. Entrance was effected through a basement window.

The handsome gold-headed cane which the board of trustees of the Millersville State Normal School presented, recently, to their fellow trustee, Andrew M. Frantz, Lancaster, was supplied by Aug. Rhoads.

The following jewelers visited Lancaster, recently: N. W. Pinkerton, Manheim; Henry Fohl, Columbia; E. P. Zane, Christiana; Frank Maurer, Strasburg; A. K. Brubaker, Columbia; W. J. Martin, Pittsburg; Conrad T. Weiser, Scranton; George W. Gehman, Terre Hill; John H. Fisher, Elizabethtown.

E. L. Overjorde, Northwood, Ia., who recently sold out, has located at Coeur d'Alene, Idaho, where he has bought the Peterson business.

Providence.

A. T. Wall and wife have returned from a several days' visit to New York.

Isaac B. Lawton has been elected president of the Lincoln Republican Association.

Henry Cutler is on the western circuit for the Cutler Jewelry Co., and will not return until after New Year's Day.

Rufus L. Griffith, of the R. L. Griffith & Son Co., left on Friday for his annual Winter outing at Jacksonville and Rockledge, Fla.

The Gardner & Whipple Co., which has conducted a refinery at 14 Calender St. for several years, has decided to close up its affairs.

W. A. Wood has removed his watch and clock repairing business from Arctic to Washington, where he is now located on Main St.

Frank Cutter has returned to his home in this city from an extended recreation trip through the south. Mr. Cutter is a well-known electroplater.

Police Commissioner William H. Luther, of William H. Luther & Son, who has been indisposed for several days, has returned to his official duties.

Thomas Hoyle and Thomas H. Wightman have started in business making designs and dies at 43 Sabin St., under the style of Hoyle & Wightman.

The Gorham Co. will be represented in the Rhode Island Football League for a series of socker games every Saturday until the latter part of January.

After Jan. 1, I Himmelreich, now with A. Burke & Co., will represent the Manchester Mfg. Co., and the Manchester-Smith Co., both of this city, on the market.

Dutee Wilcox, of D. Wilcox & Co., has been elected president of the People's Savings Bank. He was elected a director of the bank in 1893 and became vice-president in 1898.

The locket department of H. A. Kirby's factory is working 13 hours a day to keep up with the large orders that his salesmen are daily sending in. Mr. Kirby is getting out a new line of lorgnettes.

Alexander Levin, formerly representative of the Providence Stock Co., has severed his connection with that concern and will cover New York, Philadelphia, Baltimore and Washington for Sulzberger Bros.

The Standard Enamel Co. has removed from 107 Friendship St. to 15 Orange St., where the concern intends enlarging the business to include electroplating of gold, silver, copper, etc., on jewelry and ornaments.

The annual banquet of the Commercial Club was held Thursday evening at the Churchill House, at which Henry C. Thresher was elected vice-president, and Mayor-elect Henry Fletcher was one of the speakers.

George P. Weatherbee, an Attleboro jeweler, came to this city last Friday with Mary A. Dwyer, Waldron, daughter of William H. Dwyer, also a jeweler, and secured a marriage certificate and were later married.

A quarterly dividend of 1½ per cent. upon the preferred stock of the Gorham Co., has been declared, payable Jan. 2 to stockholders of record Dec. 24, at which time the transfer books will be closed, to be reopened Jan. 1.

The Rhode Island branch of the National Metal Trades Association has been advertising during the past week in the local daily papers for a superintendent to take charge of a plant making small brass goods and employing boys and girls.

The 10th anniversary of the marriage of Mr. and Mrs. Paul Newman was pleasantly observed at their home, 23 Messer St., this city, last week, with vocal and instrumental music. There was a number of relatives and freinds present and an elaborate collation was served.

Word was received in this city the past week that Green Bros., San Francisco, had made an assignment. A majority of the creditors are in this city and the Attleboros. A little more than a year ago this concern was granted an extension, but these accounts were well paid up.

The department stores and retail jewelers have been the victims of shoplifters during the last few days to a considerable extent. Their losses, however, have not been as heavy as heretofore on account of the increased number of plain-clothes men on duty. Several arrests have been made.

A second and final dividend of five per cent. has been paid the past week through the Manufacturing Jewelers' Board of Trade to the creditors in this vicinity of C. H. Westwood & Co., of Toronto, Ont. This makes a total of 35 per cent. paid in settlement. There are a dozen or 15 creditors here.

Among the contributors to the annual fund which Overseer of the Poor Matthew J. Cummings is raising for Christmas dinners for the poor of this city are: B. A. Ballou, $50; Brown & Sharpe Mfg. Co., $10; Samuel L. Nicholson, $20; Callender, McAuslan & Troup, $10; Englehardt C. Ostby, $5, and Hamilton & Hamilton, Jr., $10.

An answer has been filed by the respondent in the United States Court the past week in the case of Frank E. Farnham against Calvin Dean, of this city, in a suit regarding the alleged infringement of a patent for a cuff pin. The answer claims, among specifications, that the patent is invalid because of prior patents and because of previous instances of use.

Included in the foreign importations received the past week through the Providence Customs House were the following: From Bremen, two packages of manufactures of metal; from Hamburg, two packages of imitation precious stones, two of glasses and six of crockery; from Havre, one package of brass ware; from Southampton, Eng., one package of enamel.

At a meeting of the recently chartered George N. Steere Co., for organization, the past week, Frank T. Barton was elected president; Joseph Catlow, vice-president; Thomas Catlow, secretary, and George N. Steere, treasurer. Mr. Barton will continue to represent the company on the road, covering the western field and the Pacific Coast. He will also carry the line of the Fontneau & Cook Co., Attleboro.

Buyers calling upon the manufacturers in this vicinity the past week included: Harry Seligman, of H. Seligman & Co., St. Louis, Mo.; Mr. Rubein, of W. Glavins & Co., Denver, Colo.; Edgar E. Kahn, of Ritter, Kahn & Co., Philadelphia; M. H. Billstein and M. Kopper, of the Billstein-Kopper Co., Cleveland, O.; A. Haskell, of Weiner Bros., New York; M. Levin, of Levin & Co., Philadelphia.

The jewelry industry was well represented at the Winter festival of the Congregational Club at the Churchill House on Monday evening, among those present with their wives being: J. J. Anderson, J. J. Bellows, J. J. Butler, L. T. Capron, R. C. Chapin, Hoffman S. Dorchester, E. S. Hosmer, E. F. Kent, John F. P. Lawton, William H. Manchester, George R. McAuslan, O. M. Otis, E. H. Parsons, P. F. Parsons, D. M. Saati, N. M. Saati and Henry G. Thresher.

In the formal acknowledgment of the donations to the Carter Day Nursery festival are included thanks to the following: The Tilden-Thurber Co., George W. Dover, William H. Luther & Son, the Cutler Jewelry Co., Hamilton & Hamilton, Jr., the J. A. Foster Co., Roswell C. Smith, Aldridge G. Pearce, the F. M. Kirby Co., Costello & Co., the Weybosset Jewelry Co., the Vollers Optical Co., the Boston Store, the B. H. Gladding Co., Dimond & Sons, Inc., the Outlet and the Shepard Co.

Included in the list of taxpayers on $10,000 or over in the town of Cranston are the following: Dewey F. Adams, $18,995; Arthur E. Austin, $48,235; John E. Austin, A. E. Austin executor, $119,610; George R. Babbitt, $36,215; George N. Babbitt, $12,300; Charles G. Bloomer and wife, $13,060; Horace F. Carpenter, $27,225; George B. Champlin and wife, $14,210; George W. Dover, $20,000; Walter S. Hough, Jr., $11,950; Harry C. Lindel, $20,270; Joseph Samuels, $35,710, and Leon Samuels, $21,975.

About 30 persons were present at the supper and entertainment given by the sculptor, Gutzon Borglum, to the employes of the Gorham Co.'s bronze department at the Gorham Casino, Thursday evening. The arrangements were carried out by Superintendent Fred C. Lawton. An entertainment given by the magicians, Gould and Rice, followed. A letter was read from Mr. Borglum, who was unable to attend, having business in Washington. He expressed his complete satisfaction at the way in which the equestrian statue of Gen. Phil. Sheridan was recently cast at the foundry of the company, and much satisfaction that the work was completed in so short a time.

Among the firms advertising for help in the local newspapers the past week were the following: The Ostby & Barton Co., burnishers and girls on filled rings; C. C. Darling & Co., stamper on enameled work; the Cutler Jewelry Co., girl stone setters; J. Solinger & Co., girl stone setters; the Art Die Sinking Co., die cutters; Warren & Williams, ring makers; 299 Weybosset St., girls to charge hard enamel; P. Wunderle & Co., girls on enamel work; Paul Shocker, engravers and gilders on celluloid combs; 414 Pine St., Balloon chain solderers; Capron & Co., girls in coloring department; 43 Sabin St., girl stone setters; M. F. Williams & Co., solderer on cluster work; Doyle Bros., girls to set up, charge and solder.

The report of the committee on Free

Labor Bureau, made through the chairman, Alfred K. Potter, of the E. A. Potter Co., was the principal subject discussed at the weekly meeting of the advisory council of the New England Manufacturing Jewelers' and Silversmiths' Association, Thursday afternoon. By previous announcement all those interested in the work of the bureau were invited. There was a large attendance and the matter was thoroughly discussed. The report showed the progress that has been made in this feature of the association's work, the number of applicants that have been placed in positions and the number of manufacturers that have availed themselves of this medium for securing employes. The matter of the annual banquet of the association in February was also reported upon.

The bold operation of a sneak thief at the store of the F. M. Kirby Co., 286 Westminster St. necessitated making up an additional payroll Saturday night. The money necessary for paying off the clerks had been put in the respective envelopes, the whole amounting to $217. The envelopes had been put in a pasteboard box, and this was left on the office desk just before 10 o'clock. A few minutes later the box was missed, and at the same time a young man who had been seen in the vicinity of the office disappeared. A description of the supposed thief was given to the police.

The regular monthly meeting of the directors of the Manufacturing Jewelers' Board of Trade was held at the rooms in the Wilcox building on Friday afternoon, at which President Budlong presided. An unusual amount of routine business was transacted, including the auditing of bills and the consideration of reports of committees. The committee on alterations and improvements of the rooms of the board reported that they were ready and the association would be settled in a few days. Fourteen names of new members were presented and they were elected to membership, making a total list of 194. President Budlong appointed a committee consisting of Frederick A. Ballou, George H. Holmes and Everett L. Spencer to revise the by-laws and report at the January meeting.

Charles B. Chandler, one of the best-known designers and chasers of the city, and for many years associated with several of the old-time manufacturing jewelry concerns, died at his home, 160 Cranston St., last week, in his 73d year. He was born in Boston, June 16, 1836, and came to this city when a young man. In the latter '50s he entered the employ of the Gorham Co., where he learned his trade of designing and engraving, working there until the breaking out of the Civil War. He enlisted in the 11th Massachusetts Infantry and served three years. On returning to this city he re-entered the employ of the Gorham company, but in 1871 he started in business on Pine St., employing at one time a large number of chasers. In later years he was engaged with several manufacturing jewelry and silversmith concerns, including Wightman & Hough, Foster & Bailey, Kent & Stanley and the Roger Williams Silver Co. He worked up to about three or four months ago, being last employed by the F. T. Pearce Co. He leaves a widow, one son and one daughter.

Attleboro.

The Freeman, Daughaday Co., Chartley, was obliged to work evenings last week to fill orders.

R. M. Chadbourne, Chicago representative for J. E. Blake & Co., is at the factory for several days.

The bowling team representing W. E. Richards & Co. is still in the lead in the Jewelers' Bowling League.

Edward A. Sweeney has been elected chairman of the committee that is organizing an Attleboro Board of Trade.

C. Everett Lewis, of the Attleboro Emblem Co., was in New York several days last week in the interests of his concern.

C. M. Robbins & Co. has commenced the task of removing from the Makepeace building on Pine St. to the new Wilmarth factory on Hazel St.

Beginning with the new year, W. J. Dunn, formerly with Arnold & Steere, of Providence, will carry the samples of C. D. Lyons & Co., Mansfield.

Major Everett S. Horton, Saturday, tendered his resignation as a member of the Board of Library Trustees, a position he has held for the past 25 years.

R. A. Brown left last Thursday for Chicago, where he will represent S. O. Bigney & Co. in the future. Mr. Brown has been connected with George H. Herrick & Co.

Emmons D. Guild, of W. H. Wilmarth & Co., Thursday, for the sixth consecutive time, was honored with an election as commander of William A. Streeter Post, G. A. R.

George H. Herrick and Mark E. Rowe have been named as a committee to investigate the feasibility of the establishment of an Attleboro branch of the Attleboro Savings Bank, which is located in North Attleboro.

Percy B. Doren, John H. Doran and John Doran, associated as the South Attleboro Comb Co., and as John Doran & Co., have filed a petition in bankruptcy. Collectively they owe $5,252, but individually they have no liabilities. Mary Doran, of Attleboro, $3,010, and the Jewelers' National Bank of North Attleboro, $1,790, are the principal creditors for money loaned. The assets are nominal.

The Cummings Mfg. Co., Norton, is a new corporation organized the past week under the laws of the State of Massachusetts. The capitalization figure is $30,000. Three thousand shares have been issued at a valuation of $10 each. The directors are: Arthur B. Cummings, president; Orvil W. Smith, Boston, treasurer, and Ledru J. Brackett. The concern will engage in business in the old plant of Cummings & King, of Chartley.

Syracuse.

Several hundred dollars' worth of jewelry and unclaimed articles which were held by the police of Syracuse were sold at auction, Monday, in that city, and but fair prices were realized.

The silverware plant of William A. Rogers, Ltd., at Oneida, N. Y., which has been running night and day, has been compelled to go on a 40-hour-a-week basis because of the shortage of water in the local reservoirs with which to operate the plant. The company is considering the advisability of sinking a large well on its property, so as to do away with trouble from this source.

Sigmund Stern, a New York diamond dealer, was the defendant, last week, in a damage suit brought by Herbert Hutchinson, a builder whom he had employed at his Summer home at Deva Loka in 1905. The man sued because of a row he had with Mr. Stern after the latter discharged him. In the Supreme Court at Watertown he obtained a judgment for $285, from which the defendant will appeal.

North Attleboro.

G. Cheever Hudson left Saturday on a western trip for his concern.

Mill Smith will cover next year the western territory for R. Blackinton & Co.

The factories of Riley & French and the W. & S. Blackinton Co., were closed this week.

George L. Paine & Co. commenced last Monday to operate on a 13-hour-a-day schedule.

William E. Follett, a local jewelry worker for 50 years, died last Tuesday. He was in his 74th year.

K. Lucius Taylor and Howard R. Grant left, last week, with the new samples of Riley & French.

Frank P. Kennedy returned, yesterday, from a southern trip in the interests of Paye & Baker Mfg. Co.

R. H. Booth returned to New York last Thursday, after a brief stay at the factory of Sturtevant & Whiting.

Thomas G. Frothingham, Jr., gave a dinner to a party of friends at the Crown Hotel, Providence, on Saturday evening.

Robert Clampitt has resigned as southern salesman for C. Ray Randall & Co. He has taken a position with R. H. Macy & Co., of New York.

Edward Slade, salesman for Albert Lorsch & Co., Providence, met with a mishap Dec. 15. While turning his automobile around in front of the Whiting factory the machine tumbled into the river. With the assistance of employes of R. Blackinton & Co., the automobile was rescued before any damage was sustained.

The North Attleboro *Chronicle* has been purchased by a syndicate composed principally of manufacturing jewelers. Charles T. Paye, of the Paye & Baker Mfg. Co., has been elected president. On the board of directors will be Mr. Paye, George K. Webster, Mauran I. Furbush, of Furbush, Swift & Fisher, and Frank O. Coombs.

A third dividend of 10 per cent., amounting to $65,652.20, was distributed to the depositors in the defunct Jewelers' National Bank last Friday. During the first year of the receivership, 95 per cent. has been paid back to the depositors, or $623,713.65, which is considered an exceptionally good record.

The jewelry shop of Samuel Mason on Mount Hope St., Attleboro Falls, was broken into on Saturday evening. The shop was thoroughly ransacked but nothing, as far as can be ascertained, was stolen. The marauder started a fire in the middle of the shop floor, but no damage was done, although the timbers in the floor were badly scorched.

THE OPTICAL REVIEW

FOR JANUARY, 1909

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"Course of Lectures on Optics: Introductory Lecture on Mechanics." By Howard D. Minchin, Ph.D.; Professor of Physics in the University of Rochester, Rochester, N. Y.

"Don'ts for Optometrists." By Edward E. Arrington, President of the Optical Society of the State of New York.

"Power of Accommodation." By E. Le Roy Ryer, New York; former President of the Scientific Section of the American Association of Opticians.

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Vol. LVII. CHICAGO, WEDNESDAY, DECEMBER 23, 1908. No. 21.

Chicago Notes.

Oscar A. Lessing visited St. Louis, last week.

"Ike" Richter is on a trip through the middle west.

Henry Reinhardt is the proud father of a baby boy born last week.

John Abel, of Abel Bros. & Co., New York, was here last week.

J. Mlotowski has opened a new retail jewelry store at 529 Noble St.

Mr. Barrett, of Emerick, Barrett & Co., Freeport, Ill., was here, last week.

Jacob Segerstrom, Rhinelander, Wis., is suffering from an attack of pleurisy.

E. Klein, of E. Klein & Bro., opticians, Cincinnati, O., was here, last week.

Louis R. Millar, with J. W. Forsinger, returned from the south, last week.

J. A. Limbach, with the Theo. W. Foster & Bro. Co., visited St. Louis, last week.

J. W. Stoneburner, representing C. H. Allen & Co., is on a middle western trip.

Albert M. Dueber, of the Dueber-Hampden companies, was here the latter part of last week.

Reinhard E. Wolff has removed to his new store, one door west of his old premises at 310 Belmont Ave.

Ed. C. Jacob, McHenry, Ill., is closing out his stock at that place by auction and will discontinue business there.

The McAllister-Coman Co., 356 Dearborn St., has sold out its jewelry business to the Sterling Mfg. Co., Cedar Rapids, Ia.

The Spiegel, May, Stern Co. caused the arrest of E. E. Perkins, charging him with forging checks to the amount of $10,000.

H. K. Taylor, Philadelphia manager for the Dennison Mfg. Co., was here last week on a visit to J. F. Talbot, president of that corporation.

The Russian Art Store, 2132 Michigan Ave., was broken into by burglars early last week and silver and jewelry to the value of $800 were stolen.

Among the diamond men in this city, last week, were Fred Mayer, with the Bruhl Bros. & Henius Co., and Mort Adler, of Charles Adler's Sons.

M. Neuburger has secured the lines of the Castiglioni Co., Providence, R. I., and Sweetland, Rohrbach & Co., whom he will represent in this territory.

C. Litcher, formerly jewelry buyer for the John M. Smyth Co. and for a short time with Graffe & Stanek, has resigned his position with the latter firm.

The Health Ray Lens Co., of Topeka, Kans., has opened an office in room 309, Ashland block, in charge of C. H. Morrison, who is interested in the company.

George M. Hallenbeck, president of the Simeon L. & Geo. H. Rogers Co., was here last week on a visit to J. H. Smalley, Chicago representative of the concern.

Paul Serwich, Joseph C. Wilson and J. H. Hedden, traveling from the Chicago office of Wm. A. Rogers, Ltd., will cover their respective territories for 1909.

Al. Kolker, with the Juergens & Andersen Co. leaves, Jan. 1, to cover the Pacific coast territory for that concern. He will make his headquarters at Denver, Col.

The Kryptok Sales Co. has opened an office in room 1514 Heyworth building in charge of J. R. Glennon. The concern will carry an $18,000 stock in the new office.

F. A. Hardy & Co. have bought the stock and good will of the Peerless Optical Co., Heyworth building, and the latter business has been merged into that of F. A. Hardy & Co.

O. A. Starke, of the Star Watch Case Co., Ludington, Mich., was here, last week, and was accompanied home by his daughter, Irene, who is being educated here at a private school.

Instead of following the usual custom of shutting down its factory for two weeks after Christmas, the Illinois Watch Co. will close the plant at Springfield for one week only this year.

W. J. Dunn, formerly western representative of Arnold & Steere and now with C. D. Lyons & Co., Mansfield, Mass., has gone to Providence, R. I., in which latter city he will make his residence.

S. Koof, formerly of the Watch Dog Novelty Co., has bought out the Lake View Jewelry Co., J. Davis, proprietor, at 1032 Lincoln Ave., and will continue in the retail jewelry business at that address.

Hugh E. King, representing the Queen City Silver Co., is treasurer and manager of the Beresford Cat Club, which held its annual exhibit at the Coliseum last week. Mrs. Hugh E. King exhibited many prize winners.

F. J. Lotz, traveler for the Juergens & Andersen Co., will be married Dec. 24 to Miss Letitia Bowers, of Utica, N. Y. The wedding will take place in that city, after which Mr. and Mrs. Lotz will take a honeymoon trip west.

Thomas Meyer, said to be a jewelry salesman, was found one night, last week, in the basement of a new building at W. 15th St. and Kedzie Ave., with his skull fractured. He had been robbed of his money, watch and jewelry.

Col. S. O. Bigney was here for a few days, last week, accompanied by his western representative, Robert A. Brown. The latter will make his headquarters at room 501 Heyworth building S. O. Bigney & Co. having engaged office room there.

A. M. Chadbourne, who represents the James E. Blake Co. in Chicago, will be married on Christmas Day to Miss Ruth M. Wilbur, at the residence of the bride's parents at Providence, R. I. Mr. and Mrs. Chadbourne will go west on a wedding trip and will take up their residence here.

Geo. E. Edwards, first vice-president of the International Silver Co., was here, last week, on a visit to the Chicago offices of that corporation. While here Mr. Edwards appointed George Hughes as the Chicago representative of the Holmes & Edwards Silver Co. Mr. Hughes was formerly house salesman for the Chicago branch of the International Silver Co.

F. S. Hanau, jewelry buyer for the John M. Smyth Co., was arrested, last week, charged with the theft of about $1,000 worth of diamonds and jewelry. Hanau has only occupied the position for about three months. He confessed to stealing the jewelry and a lot of pawn tickets were found in his possession. His method was to buy goods from various firms, destroy the bills and pawn the jewelry. He came here from South Africa.

Phelps M. Hoyt, secretary-treasurer of the W. M. Hoyt Co. and the son-in-law of Benjamin Allen, was killed, a week ago last Saturday night, in an automobile accident in Rogers Park. He was riding with some friends when the automobile collided with a coal wagon. Mr. Hoyt was hurled to the ground, striking on his head. Deceased was but 36 years of age and stood very high in the business community. All the newspapers paid high tribute to his memory

William H. Yott, manager of the credit department of Loftis Bros. & Co., diamond dealers, 92 State St., who was arrested recently on the charge of obtaining money under false pretenses, was later discharged and exonerated by Municipal Judge Dicker. Mrs. Mary Vock, of Hammond, Ind., who complained to the police that she had been fleeced out of $25, did not appear. It was disclosed that Mrs. Vock recently was ar-



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rested at Hammond. Yott says he will take action against her.

The factory of the Elgin National Watch Co., Elgin, Ill., will close, Dec. 24, and remain closed until Jan. 4, working thereafter five days per week until further notice.

A stranger recently called at the office of a large diamond concern of this city and represented himself to be a prominent Dubuque, Ia., business man, and picked out a valuable diamond ring, which he said he wished for his wife. He offered a check in payment, but the salesman, who was suspicious, refused to deliver the ring, saying that he would send it to the Berg, Arduser Co., the Dubuque firm from whom the stranger claimed to have a letter of introduction. The ring was sent to the Dubuque house, but was returned by them to the sender because they did not know the buyer, nor had the man whose name he used ordered anything from Chicago.

A dispatch from Peoria, Ill., last week, stated that the American Express Co. had notified the police department of the theft of a package consigned by a Chicago company to Henry Meyer, a jeweler of Peoria. The package, which contained $1,500 worth of unset diamonds, was stolen from a delivery wagon here to-day. Edward G. Dalton was in charge of the wagon. He cannot account for the disappearance of the package, except that it was stolen while he was making a delivery of another package.

Milwaukee.

Out-of-town jewelers in Milwaukee, last week, included: W. E. Pauer, West Bend; M. F. Peters, Mauston, and F. P. Beswick, Racine.

Henry J. Fischer, Jefferson, Wis., has been made manager of a newly organized basketball team which is being conducted under the auspices of the Harmonia Club of Jefferson. Games are being arranged with leading teams about the State.

An historic old clock, formerly owned by the late Col. C. H. DeGroat, of Fond du Lac, Wis., is now in the possession of Grant de Groat, Joliet, Ill. The timepiece is 200 years old, and still keeps time. With the exception of the weights, pendulum and hands, the clock is constructed entirely of wood.

Charged with the larceny of a diamond ring from Archie Tegtmeyer, the well-known Milwaukee jeweler, Jasper Easton, a jeweler's apprentice, is under arrest in Milwaukee. It is said that Easton bought the ring, valued at $245, on the instalment plan, and failed to make his payments at the proper time.

The novel situation of pretty, popular and wealthy co-eds of the University of Wisconsin, acting in the unique capacity of jewelry sales ladies, was recently witnessed at Madison, the location of the State university. The plan was tried for several days at the Gamm jewelry store, while the young women are endeavoring to earn money for the University Young Women's Christian Association. Five per cent. of the total sales accrued to the association.

Emanuel Rosenman, a jewelry peddler, reported to the Norristown, Pa., police that his home in that town had been robbed of over $100 worth of his wares last week.

Los Angeles.

G. V. Lippold, 410 W. 7th St., has just added another large safe to his office equipment.

Birnbaum Bros., 457 S. Spring St., have recently secured a quantity of exceptionally fine turquoise.

The J. C. Fleming Co., 531 S. Broadway, has put in two more new wall cases and installed a new lighting system in its store.

William C. Libs, of the office force of Hambright & Walsh, wholesalers, has been confined to his home by illness for several days.

Under the new management of the jewelry department in Hamburger's big general store a diamond department has been added.

R. H. Gilmore, of Gilmore & Lee, has returned from a business trip through the southern part of the State, and will remain home until after the holidays.

George M. Williams, of the Geneva Watch & Optical Co., has employed Charles L. Hull, Mr. Rockwell, Miss Warden and Austin Longcroft as additional sales people.

Nothing definite seems yet to have been decided in reference to the disposal of the stock of Charles J. Walter, 419 S. Spring St., or that of A. L. Apffel, 328 S. Hill St.

All the leading jewelers, both wholesale and retail, are open and doing business every evening. A few of them close at 9 o'clock, and many of them keep open much later than this.

Among those who have employed additional sales people for the holidays are: Newton Moore, 354 S. Broadway; Brigden & Pedersen, 507 S. Spring St., and A. G. Stone, 330 S. Broadway.

Mrs. J. W. Fuller, widow of the late Dr. J. W. Fuller, and owner of the business left by him at 203 N. Main St., has been in Oakland, Cal., for two or three weeks, having gone there to attend the marriage of her daughter.

Among the out-of-town jewelers who were here, recently, to replenish their stocks, were: H. E. Rader, Monrovia; G. L. Dietrich, Anaheim; O. G. Tullis, Santa Monica; J. H. Padgham, Santa Ana; Johnson Bros., Riverside; Mrs. Phillips, Pasadena, and L. A. Dollner, Visalia.

One of the men in the employ of the American District Telegraph Co.'s burglar alarm department caught a burglar in the Government Loan Office, 420 S. Main St., a few nights ago. He found the man in the store, but did not capture him until he had pursued him on the street for some distance.

A silver loving cup was furnished by Frank Hilderbran, a jeweler and prominent member of the Automobile Club at Phoenix, Ariz., to the participants in the recent great automobile race from Los Angeles to Phoenix. The cup was given by them to President George Purdy Bullard, of the Phoenix Automobile Club, as an expression of appreciation of his management of the race. The cup bears the inscription: "To the Prince of Phoenix and the Future Mayor of Los Angeles, George Purdy Bullard, from his Admiring Friends, F. C. Fenner, A. J. Smith, R. C. Hamlin and L. T. Shettler."

The watchman employed at the store of H. F. Wallace, wholesaler at 414½ Broadway, a few nights ago, found a door between two rooms of the store unlocked. Upon opening the door the burglar alarm sounded and one of the American District Telegraph Co.'s men soon investigated. Meantime the watchman had gone to a more remote part of the establishment, and he was not discovered by the A. D. T. man, who, having found nothing wrong, returned to his office. Then the watchman telephoned to Mr. Wheeler, head salesman in the office, and was instructed to lock the door. In doing so he again set off the burglar alarm. The A. D. T. office then telephoned to Mr. Wheeler, and at the same time sent two operatives to the store. Mr. Wheeler also came. When he arrived he found some half-dozen officers in the store, discussing what had happened. They had not, however, arrested one another, and quiet was soon restored, the officers going home.

Detroit.

John Fern, aged 17 years, was arrested, Tuesday of last week, after escaping from the Adolph Enggass Jewelry Co., where he had attempted to make away with two $75 diamond rings. Clarence H. Enggass saw the boy put one ring in his mouth and conceal another in his hand while the clerk's head was turned away. He accused Fern, and the latter threw the rings away and ran out of the store, followed by several clerks. He was captured on Woodward Ave., a short distance away. Mr. Enggass did not prosecute, however, as the boy was evidently a first offender.

Mrs. Bertha May Turnpaugh, widow of a Detroit retail jeweler, was convicted in Grand Rapids, recently, for violation of the transient traders' ordinance in having attempted to dispose of her husband's stock there. Turnpaugh had taken a stock of goods to Grand Rapids, a short time ago, but failed to take out a transient trader's license and a complaint was made against him. While the case was pending he died of heart failure and his widow was named as administratrix, with directions to close out the stock of goods. The Grand Rapids court held that the orders of the Wayne Circuit Court, in Detroit, did not constitute sufficient authority for the widow to dispose of the goods in Grand Rapids, contrary to the provisions of the ordinance of that city.

The jewelry and optical trades are well represented on the commission appointed by Mayor-elect Philip Breitmeyer to attempt a settlement of the street railway problem. Frank Kennedy, president of the Jewelers Board of Trade, and head of the Kennedy Optical Co., is one of the commissioners, while another is William C. Noack, of the wholesale firm of Noack & Gorenflo. Both have taken an active interest in municipal affairs, and Mr. Kennedy is president of one of the local Republican clubs. The commission will meet early in January, and, after gathering data in regard to traction matters, proceed to negotiate with the Detroit United Railway, whose principal franchises expire in 1909, for a new franchise on terms more favorable to the city.

Indianapolis.

Fletcher M. Noe has been elected treasurer of Indianapolis Aerie No. 211, Fraternal Order of Eagles.

In the Christmas number of the Vevay *Recielle,* Vevay, C. Sieglitz, a jeweler in that little city, had a full page advertisement, profusely illustrated.

Among the new members of the Indiana Legislature, which will convene here, next month, will be Chris. Hewig, Evansville, who will be the only member of the trade in that body.

As a special attraction, last week, J. P. Mullally had an exhibit of jewelry in which were set 500 diamonds, the collection representing a value of about $20,000, a special officer watching the window in which they were shown.

Practically all of the local retail jewelers were obliged to put on additional employes last week for the holiday rush. Charles Mayer & Co. added 25 clerks to their jewelry and silverware department, while J. H. Reed employed eight new clerks.

In the Criminal Court here, last week, Claude Campbell pleaded guilty to burglary and was sentenced to the Indiana prison for from 10 to 20 years. He was charged with robbing the store of Krauss & Secttor, in N. Illinois St., recently.

At the annual meeting of Murat Temple, A. A. O. N. M. S., held here last Friday, Charles Mayer, of Charles Mayer & Co., was elected a delegate to the meeting of the Imperial Council, which will be held in Louisville, Ky., next summer.

About 200 Indianapolis people competed in the advertising writing contest conducted by J. P. Mullally, which closed Dec. 15. Prizes to be awarded in jewelry, and which amounted to about $25, were awarded by a committee composed of newspaper advertisement writers.

In the Circuit Court at Newcastle, last week, Benjamin Carklisher, of St. Joseph, Mo., was sentenced to the penitentiary for from one to four years and was fined $50 for stealing a diamond ring valued at $125 from H. T. Coffin, a Newcastle jeweler. The ring was recovered.

Members of the Indianapolis Retail Jewelers' Association are planning to give a banquet at one of the local hotels, early in January. Wives and children of the members, and jewelers not members of the association, will be invited to attend. It is expected that J. P. Mullally, president of the association, will act as toastmaster.

It is probable that the annual meeting of the Indiana Retail Jewelers' Association will be held in this city, Jan. 11 and 12, although the date has not been announced officially. However, the annual meeting of the Indiana State Optical Society will be held Jan. 11, and it is the custom to hold the two meetings as near the same dates as possible. C. Z. Rowe, Argos, is president, and J. A. Oswald, Crawfordsville, secretary, of the association.

A schedule of the assets and liabilities of John L. Losey, a South Bend jeweler who recently went into voluntary bankruptcy, has been filed in the United States Court here. The assets are said to consist of $10 worth of clothing and accounts due amounting to $311.85. The creditors are as follows: Ballin Bros., $45.50; Schless, Brod & Co., $151.50; Stott Bros., $89.75; R. Wallace & Sons Mfg. Co., $137.92; Morris, Mann & Reilly, $12.25; Jennings Bros. Mfg. Co., $15.50; Hugo A. Wolff, $7.40; Van Dyke Studios, $8.60; F. E. Morse & Co., $240.40; S. Lazarus & Co., $35.10; Lapp & Flershem, $116.22; Swartzchild & Co., $5.03; Van Dusen & Stokes, $21.16; Phoenix Jewelry Co., $65.75; Kunstman Estate (note), $582; A. P. Craft Co., $110.

Columbus, O.

Andrew Morden is closing out his stock at reduced prices, as he will be forced to vacate his present location, 52 N. High St. It will be occupied by the City National Bank.

Fred Lied has given a mortgage on his King Ave. jewelry store to his son, supposedly to obtain funds with which to continue his fight against charges of accepting bribes while a member of the Board of Public Service. He was sentenced to four years in the Ohio penitentiary, last week, but will appeal the case to the Circuit Court, protesting that he is innocent and a victim of persecution.

A plate glass window in P. C. Krouse & Co.'s store, 232 N. High St., was ruined, last week, by a vandal who filled it full of deep scratches, evidently with a diamond. Several windows of the Beggs Co.'s department store were also badly scratched. A number of jewelry stores suffered similarly some time ago, but the police finally captured the man who did the work and he was sent to the workhouse. The damage he did was not so great as that of the new vandal, however, as the scratches were not so deep.

County Jailer Reedie McDonald, who has a habit of "nosing" through the cells at the jail frequently, looking for saws or evidences of attempts to be made to escape, was repaid for his work, Friday last. In a small crevice in one of the cells he found a little slip of paper, all crumpled into a little ball, and on it was written: "Behind the B. L. Livingston Dry Goods Co., under east end of back platform, about 20 feet from the end." The jailer started immediately to investigate, and found it necessary to crawl on his stomach under the platform, pushing a lighted lantern ahead of him. He finally found a gold bracelet set with diamonds, a gold locket, a gold chain and other jewelry stolen from C. Edward Gallagher, 19 E. Gay St., by a window smasher, some time ago. With the jewelry were 56 pennies and a 32-caliber revolver. Who wrote the note is not known, as several men have occupied the cell since the robbery. McDonald says that from information he has received from various prisoners he is on the trail of a *cache* containing probably $5,000 worth of stolen jewelry, and that he confidently expects to recover it.

Fire in Mt. Carmel, Pa., recently spread to the jewelry store of Henry Greesinger, but through the prompt action of the firemen much of the store goods were saved. The total loss through the fire is estimated at $50,000. Jeweler Greesinger's loss is not known.

Toledo.

TRADE CONDITIONS.

Toledo jewelers are congratulating themselves on the holiday trade they are enjoying this season. Both as to quality and quantity, business has been even more than they anticipated.

Perry & Bartley, formerly located on Nebraska Ave., have moved to Cherry St., and are now located near King Bros.

Krieg Bros., who conduct a Catholic supply house on Cherry St., have increased their scope of business, and in the future will handle a larger line of jewelry specialties along their special line.

W. H. Ricaby, who for years was head salesman for Fisk & May, jewelry brokers and opticians, has opened a store of his own at 307 Monroe St., to carry on the same general line of business.

J. George Kapp, jeweler, has been selected by the Toledo Railsplitters, a Republican marching club, to head a special committee of citizens to accompany it to Washington during the inauguration of President-elect Taft.

Col. H. A. Darling, a prominent veteran of the Civil War, who for many years has been a salesman in the silver trade, died, Dec. 14, in this city, at the residence of Judge L. W. Morris, 3264 Collingwood Ave. The funeral was held Thursday.

The Toledo police department is finding it difficult to cope with the concerted series of jewelry robberies which have occurred in this city for some weeks past. A close watch has been established by both pawnbrokers and police, but as yet nothing has resulted giving trace to the guilty ones.

William Veler, who at present is erecting a new bank building at the corner of E. Broadway and Starr Ave., is preparing to build another structure adjoining it, next Spring. The new building will be partially occupied by Mr. Veler with a jewelry store whose present location is in a small frame building on the site of the proposed new building.

Pacific Coast Notes.

E. W. Jefcott, New Haven, Conn., is visiting in southern California at the present time.

Henry H. Hooper, the pioneer jeweler of Whittier, Cal., is retiring from business, on account of ill health.

L. H. Dewey, of Yreka, Cal., is disposing of his business at that place and has already sold part of the fixtures and stock.

Thiel & Anderson, two young jewelers of San Francisco, have opened a store at Berkeley, Cal., at 2187 Shattuck Ave.

E. N. Radke, who operates a watchmaking school at Merced, Cal., has leased larger quarters, owing to the large number of new students now enrolling.

The stock of Charles E. Campbell, San Bernardino, Cal., is being sold for the benefit of creditors by A. Glenn, Los Angeles, who has been placed in charge. The store has been rented by Mr. Glenn, who announces that after the sale is completed he will open a first class store there.

C. J. Poe, Culbertson, Mont., is exhibiting a pair of large eagle claws which he has mounted. Mr. Poe killed the bird himself.

San Francisco.

TRADE CONDITIONS.

The holiday season is now on in San Francisco in full blast and retailers assert that business is very satisfactory. Many of the larger houses report as heavy business during the two days of Dec. 17 and 18, as is usually experienced during the last two or three days of the season. Much of this early trade is believed to have been brought about by the active "Shop Early" campaign that has been conducted during the past months by the leading newspapers and various clubs and commercial organizations of the city.

J. A. Young is at present absent on a trip to Los Angeles.

J. J. Wilson, Dunsmuir, Cal., was a recent visitor in this city.

The Hirsch & Lauter Co. is about to change its firm name to the Lauter & Karsky Co.

The Bohm-Bristol Co., located at Van Ness Ave. and Sacramento St., is to retire from business, Jan. 1. The business is now being conducted by S. W. Bowman, assignee.

R. M. Harding, of the R. M. Harding Co., of this city, has gone to Chico, where he will auction off a portion of the stock of C. A. Clifford, who is in financial difficulties. It is stated that Mr. Clifford will remain in business there.

Burglars are busy in San Francisco again and the police have had many cases reported to them within the past month. Small stores in the temporary retail sections of the city are being visited by cracksmen, and several jewelry stores have reported small losses. The store of Emil H. Gottschalk, located at 1410 Haight St., was entered, one night last week, and jewelry valued at $1,500 was taken. The thieves broke open a rear window and an inside steel door was forced.

One of the features that is characterizing the present holiday season as compared with those of the past two years is the noticeable number of firms making a specialty of the credit business. Before the fire this idea had gained ground at a rapid rate, but since then it had not been extensively pushed until recently. The firms engaged in this business are utilizing much space in the newspapers, calling attention to this method of making purchases and setting forth its virtues.

F. W. Dohrmann, Jr., of the Nathan Dohrmann Co., whose retail establishment is located at 1520-1550 Van Ness Ave., has just arrived from Japan, where he went, recently, as a member of the visiting delegation of Pacific Coast merchants. Mr. Dohrmann believes that the visit of the merchants to Japan will result in improved relations between the two countries. Next year it is planned to invite a delegation of leading Japanese merchants to make a tour of the United States, and the following year a delegation of merchants selected from all over this country will visit Japan.

Preparations are going on rapidly for the New Year's Eve celebration that is to be held in the downtown district, and which will mark the re-establishment of the retail district in the old locations. Permanent electroliers are being set up in this district, and the streets are being festooned with lights. The affair will be on a scale of grandeur known only on rare occasions. The store of Hammersmith & Co., at the corner of Sutter St. and Grant Ave., now considered an oasis in the desert, will be connected with Market St. by a canopy of lights, and will be brilliantly illuminated, John Hammersmith being one of the leaders in making this affair a success.

The police of the coast, and especially of the northwest, are busy at the present time in ferreting out a big diamond robbery that is supposed to have taken place on the Canadian border a few days ago, and are enlisting the attention of jewelers who are asked to be on the lookout for diamonds offered for sale to them. The jewels, valued at at least $15,000, were lost by Mrs. A. M. McKillop, the wife of a large wholesale importer of Vancouver, B. C. Mrs. McKillop arrived in this city, last Wednesday, and it was not until she was settled at the St. Francis Hotel that the loss was discovered. The jewels were packed in her trunk, and it is her opinion that they were lost when her baggage was examined by the Custom House officials. The Federal Government has been notified, and has agents at work on the case assisting the regular police and detective force.

Minneapolis and St. Paul.

Frank Walters, Duluth, a manufacturing jeweler, and George Stiles, a repairer, Des Moines, Ia., have been added to the force of Johantgen & Kohl, Minneapolis.

Miss Marie Walman, Little Falls, Minn., was a recent visitor to the Twin Cities to purchase stock for the jewelry department of the Walman & Co. store.

The store of C. A. Hoffman, optician, Minneapolis, was entered through a rear window recently; the store was ransacked, and jewelry and opera glasses were taken. The loss is said to reach $800.

The Minneapolis Retailers' Association has been formally incorporated, A. E. Barker, the North Side jeweler of Minneapolis, being one of the incorporators. Mr. Barker will be the permanent secretary of the organization, which is expected to make a number of changes for the benefit of all classes of retail trade.

A suggestion has been made to hold a State fair in the winter, at the grounds between Minneapolis and St. Paul, as well as in the Fall, but the agricultural association objects. The suggestion would be received with much objection on the part of merchants in the country, who would feel that their customers would be drawn to the cities, and would do much of their shopping in the cities, and the country merchants would suffer correspondingly.

There has been some feeling in the retail trade in Minneapolis because of the advent of an imitation stone house into business, with alleged flamboyant advertising. Other lines of trade have been able to control the advertising in the daily papers against extravagant and palpably erroneous statements by a general agreement to withhold advertising patronage if such statements are allowed. It has been suggested that there is room for similar action on the part of the jewelers.

W. M. Nichols, Catlin, Ill., has removed to Georgetown.

Kansas City.

Oliver Wells, formerly a student of the Missman School of Engraving, died, recently, at his home in Paola, Kans.

W. C. Wagner, now located in Osage City, Kans., is preparing to move his entire stock of jewelry to Sapulpa, Okla., about Jan. 1.

John W. Brown, with the Ward & Crellin Jewelry Co., is just in from his territory, and will be in the house for the balance of the year.

W. C. Vandel, with the Edwards & Sloane Jewelry Co., covering Missouri and Arkansas territory, has come in for the holidays, and will spend the time visiting relatives in Salisbury, Mo.

E. H. Ray, Dallas, Tex., who covers the Texas territory for the Edwards & Sloane Jewelry Co., and J. H. Whitney, who covers a Kansas and Nebraska territory for the same house, have finished their work for the year and gone home.

The following jewelers called on the trade during the past week: G. T. Maloy, Chilhowee, Mo.; G. H. Linn, Atchison, Kans.; E. Freeman, Paola, Kans.; Leslie Burklund, Moberly, Mo.; W. H. Meyer, Lawson, Mo.; Mrs. Douglas, buying for G. B. Douglas, Pleasant Hill, Mo.

The following new students have recently been enrolled by the Missman School of Engraving: Miss Ertel Foster, Union Star, Mo.; Miss Lucy B. Beaumont, Kansas City, Mo.; P. C. Peterson, Waverly, Kans.; Arnold Buchman, Clay Center, Kans.; G. W. Lewis, Herington, Kans.; Miss Mabel Foster, Union Star, Mo.

Travelers in the Kansas City territory are staying out much later than usual, this year, most of them continuing work right up to Christmas. Some of the men who came in a little early were called out on the road again by the demand from customers. If the trade of the jobbers is any indication, there is going to be a good, strong Christmas trade in the jewelry line. Everyone is too busy to talk, and retailers from the surrounding country who come in report a good advance business, and their purchases bear out the claim.

Omaha.

Harry Swan, Lincoln, Nebr., has taken a position with J. L. Jacobson.

C. W. Sawyer, Silver City, Ia., and P. W. Folsom, Ashland, Nebr., were in this city, last week, purchasing stock.

Curtis Lindsay, son of S. W. Lindsay, is home from the Armour Institute of Chicago, to spend the holidays with his parents.

J. L. Jacobson has just completed an order for three very fine silver-mounted gavels; one for the I. S. T. A. Lodge and the other two for the United Workmen.

The opal proved an unlucky stone Sunday for a man from Chicago, who arrived in New York from Europe. A slight bulge in one of his waistcoat pockets aroused the suspicions of Inspector Timothy Donohue. He took the man out of the crowd and made him discharge his pockets. They were filled with gold and silver ornaments and precious stones, including an opal, amounting in value to $500.

Philadelphia.

TRADE CONDITIONS.

Business has been exceptionally good among the wholesale and retail jewelers of the city during the closing days of the holiday trade. All the big Chestnut St. stores kept open during the evenings during the last few days to accommodate business men and women who could not make purchases during the day. The wholesale trade was visited by scores of retailers from rural parts adding to stocks at the 11th hour. General satisfaction is expressed that the Christmas business of this year has surpassed the expectations of the most sanguine. While in the more expensive pieces of jewelry running into the thousands have not been sold extensively as in Christmas, 1906, yet these sales are reported to have greatly exceeded those of last year.

F. X. Leiberman, 3525 N. 5th St., has the sympathy of the trade upon the serious illness of his son.

George A. Oliver, Burlington, N. J., is reported as having entirely recovered from a recent illness which confined him to bed.

Harry Gerlitz, watchmaker, formerly employed by I. Weiss, watchmaker for the trade at 711 Sansom St., has accepted a position as watchmaker with Gimbel Bros.

J. W. Wicker, watchmaker, resigned his position with Gimbel Bros., last week, to accept a place as watchmaker for Lyons & Wilkinson at their store, 2276 N. Front St.

Emanuel Vasa, a watchmaker, who has been employed by some of the leading jewelers of the city, opened a retail jewelry store of his own, last week, at 1931 Germantown Ave.

All the traveling force of H. O. Hurlburt & Sons are returned from their territories for the Christmas holidays. Those who got back Sunday were George Hurlburt, John Smith, G. W. Leopold and G. M. Morrow.

Among the visitors to the trade during the week were: H. S. Kratz, Souderton, Pa.; Josiah B. Heckler, Mainland, Pa.; D. H. Krause, North Wales, Pa.; E. D. Oliver, Burlington, N. J.; H. B. MacFarland, Downingtown, Pa.; A. M. Kendall, Millville, N. J.; E. K. Bean, Lansdale, Pa.; Frank Kline, Spring City, Pa.

Harry Lanz, with Aikin, Lambert Co., New York City, but formerly of this city, where he was well known to the local trade, was in town, last week, renewing acquaintances preparatory to spending the Christmas holidays at his father's home in Norristown. Mr. Lanz's father is Gus Lanz, a prominent retail jeweler of Norristown.

A hearing of the application of Frederick Street, formerly a prominent retail jeweler of Kensington Ave., for his discharge in bankruptcy has been set in the United States District Court, in this city, for Jan. 5, when all the creditors and other interested parties are asked to appear to show cause, if any, why he should not be discharged.

Leopold Ermann, a jewelry salesman on his own account at 1307 N. 7th St., has mysteriously disappeared from his home. He has been away since Nov. 16. The last word received from him was from Sagerville. He then had $8,000 worth of watches and jewelry, and, it is reported, a large sum of money. Mr. Ermann traveled through Pennsylvania towns and neighboring State towns. Jacob Ermann, a brother, has offered $200 reward for information as to the whereabouts of Leopold. Various conjectures are advanced as to the cause of his disappearance. Some believe he has been the victim of foul play, and others that he has temporarily lost his reason.

Many retail jewelers attended the sale, Thursday last, of the stock and fixtures of the retail jewelry store of Frederick Goldman, bankrupt, formerly of 1125 Columbia Ave. The goods were removed to the public auction rooms of Freeman & Sons, on Chestnut St., above 15th St. The prices obtained were reported as having been good, and the prospects are that the creditors will receive about 20 cents on the dollar, where at first it was supposed that only 10 per cent. would be realized. The sale was made by order of Elias Weinnmann, receiver.

John Johnson, until recently a prominent watchmaker and jeweler of the old Southward district, but now living quietly at Darby, Pa., will have a reunion of his family at his home, Christmas Day. When it is recalled that Mr. Johnson is the accredited father of 23 children it will be appreciated that such a reunion will be an event of much interest to him and the children, grandchildren and great-grandchildren. Mr. Johnson also enjoys the distinction of having been a veteran of the Civil War. He declares that a man is as young as he feels, and that he feels fine.

Rochester.

TRADE CONDITIONS.

Local retail merchants report an excellent holiday trade, the stores have been crowded for the past 10 days with shoppers, and much high priced jewelry has been disposed of. The open, clear weather which has prevailed here for several weeks has had much to do with the successful holiday trade. Dealers all report an increase in the volume of sales over the same period for last year in this month. Jobbers are busy filling orders received by mail. The salesmen are practically all in from the road for this season. Collections are reported as fair.

M. B. Rosenthal, with Philip Present, has returned from his eastern trip.

The case of Philip Present against the brothers Levan, Perry, who it was alleged obtained several valuable rings from the plaintiff, has been dropped. Present has received the money for the diamonds.

Morris Rosenbloom returned last week from his western trip. William Levinson, with this firm, is also in from the road, as are Nat. Brenner and Herman Luxenburg. S. Gordon will return from the west this week.

Cleveland.

Mr. Lightman, 2917 Woodland Ave., reports that a thief stole a diamond earring worth $150 from his store.

H. W. Arnstine, vice-president of the Arnstine Bros. Co., with his wife, will celebrate their 10th wedding anniversary, Dec. 28, by a dinner and dance. There will be 125 covers laid.

The police, last week, announced that they had established the identity of the man who, as told in a recent issue of THE CIRCULAR-WEEKLY, tried to rob the jewelry store of Rowland Russell, 3339 St. Clair Ave., after assaulting Josephine Case, a 19-year-old girl, with an axe. They claim that they traced the man to his hiding place, but only to find that he had left town. They have located him in Toronto, Canada, caused his arrest, and expect to bring him to this city for trial, a detective having gone to that city for him. Miss Case, who heroically fought the robber and prevented him from stealing jewelry from her employer, is slowly recovering from her injuries.

Cincinnati.

John P. Owens, with M. A. Mead & Co., is spending the Christmas holidays in Cincinnati visiting relatives.

Burglars recently entered M. Jacobs' store on Sycamore St. and stole a tray of rings, $12 from the cash drawer and a revolver.

Almost all the traveling salesmen connected with Cincinnati jewelry firms, are at home spending the Christmas holidays with their families.

Bankruptcy Referee Frank M. Knapp, of Springfield, O., recently filed in the District Court final reports in the case of Ira B. Wylie, a bankrupt jeweler.

The Hohneck Jewelry Co., 233 Broadway, last week received a check from the Jewelry Security Alliance for $100 drawn in favor of the Cincinnati Police Relief Fund. This was given as a reward for the arrest and conviction of the two burglars who robbed the store some time ago.

Mrs. Anna McNaughton Smith, the widow of Harry R. Smith, formerly a prominent 4th St. jeweler, and also a trustee of the Southern Railway, died at the home of her son, Judge Rufus B. Smith, 2027 Auburn Ave. Mrs. Smith has made her home with her son since December, 1903, when Mr. Smith died.

The following out-of-town jewelers were in the city during the past week replenishing their holiday stock; R. Baldwin, Winchester, Ky.; O. E. McWaters, Danville, Ky.; I. N. Pollock, Ashland, Ky.; J. C. Meyer, Harrison, O.; O. B. Level, Fayetteville, W. Va.; F. H. Dunn, Bainbridge, O.; H. E. Clements, Brownstown, Ind.; R. A. McClelland, West Union, O.; J. D. Ward, Rising Sun, Ind.; Phil. Horr, Aurora, Ind.; J. B. Hesselbrock, Liberty, Ind.; R. H. Dilley, Cambridge, O., and J. W. Sparks, Sabina, O.

St. Louis.

C. W. Scanlin, Indianapolis, Ind., was a visitor in the city, during the past week, as were W. H. Jahn, Pacific, Mo., and H. W. Foerste, Okawville, Ill.

The Yaeger Jewelry & Loan Co., 2615 Olive St., has recovered through the police department about $1,200 worth of jewelry which was taken from their store several months ago. The department detectives have been recovering the stolen jewelry, piece by piece, from the pawnshops.

The funeral of Frederick Blanke, the retired watchmaker who died, a week ago Saturday morning, was held the following Monday from the residence of a relative. Deceased was 75 years old, and formerly worked as a silversmith at the Mermod, Jaccard & King Jewelry Co.

S. J. Vasaly, Little Falls, Minn., has completed improvements in the interior of his store.

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Special Notices.

Payable invariably in advance.

Rates 75c. per insertion for notices not exceeding 25 words; additional words, 2c. each.

SITUATIONS WANTED, 1c. a word each insertion; minimum charge, 25c.

Heavy type, 5c. a word; minimum charge, $1.25.

Display cards, $2.00 per inch.

In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.

All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.

Situations Wanted.

YOUNG MAN, 18, wants position to finish trade; two years' experience; best references. Ross L. Carter, Elsie, Mich.

FIRST CLASS modeler desires position, or will do work at home. Address "N., 1026," care Jewelers' Circular-Weekly.

WANTED, by a man of 26, a position as watchmaker and engraver. Address "C. J., 1261," care Jewelers' Circular-Weekly.

OFFICE MANAGER wants position in jobbing house; best experience. Address "C. K., 1217," care Jewelers' Circular-Weekly.

SALESMAN, middle west, would like to connect with manufacturing or jobbing jewelry house. "Ability, 1230," care Jewelers' Circular-Weekly.

SALESMAN, 24, wishes to take out line of jewelry; A1 references; willing to start Jan. 1, 1909. "G., 1232," care Jewelers' Circular-Weekly.

POSITION as assistant watchmaker by young man who can do fine engraving and wait on trade. "C. B., 1222," care Jewelers' Circular-Weekly.

A YOUNG MAN, 26 years old, thoroughly familiar with the jewelry business, desires a position. Nicholas Siderides, 326 W. 48th St., New York.

ENGRAVER and jeweler, young man, good engraver and can do ordinary jewelry work, wants position Jan. 15. 71 Rockland St., West Roxbury, Mass.

EXPERIENCED watch material and jewelry salesman, eight years' training; New York City or out of town. "Nemo, 1164," care Jewelers' Circular-Weekly.

BOOKKEEPER and office man, age 22, with long experience, desires employment; best reference; moderate salary. Morris Kaufman, 30 Orchard St., New York.

COLORER, a first class crackajack on all colors and solutions, desires good position; capable of taking charge; best references. Berlin, 127 Ludlow St., New York.

YOUNG MAN wishes position with manufacturing or jobbing jewelry house; 10 years' experience as head of stock. "Experience, 1231," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN, with established trade throughout the middle west, desires position with jewelry house; highest reference. "A., 905," care Jewelers' Circular-Weekly.

A POSITION as diamond salesman, wholesale or retail; well known to leading factory men; 16 years' experience; best references. "F., 1247," care Jewelers' Circular-Weekly.

SALESMAN desires position Jan. 1 with manufacturing gold jewelry concern can furnish the best of references and is a hustler. "A. R. F., 1221," care Jewelers' Circular-Weekly.

WANTED, by a young man engraver, position Jan. 1; can do light jewelry and clock repairing; sample and references on request. Address "G., 1218," care Jewelers' Circular-Weekly.

SALESMAN, silverware or jewelry line, well acquainted throughout east and west with high class trade; A1 references. Address H. G. Young, 418 St. Nicholas Ave., New York.

FIRST CLASS watchmaker, with 22 years' experience, competent in every respect, wants position with a reliable house. Address "First Class, 1158," care Jewelers' Circular-Weekly.

A YOUNG MAN, graduate optician, good engraver, some knowledge of watch work, wishes position with chance of advancement. Address "A. R., 1243," care Jewelers' Circular-Weekly.

LETTER AND MONOGRAM engraver wishes position; formerly with the two leading jewelry firms in Philadelphia; permanent position preferred. Address "J., 1238," care Jewelers' Circular-Weekly.

SITUATION wanted as watchmaker by a young man of seven years' experience; can do watch, clock and jewelry repairing; references furnished. Address F. J. Tuckey, 399 Washington St., Newton, Mass.

FIRST CLASS watchmaker, with tools, desires position at once; middle age man; competent to handle fine work; New England States preferred. Address "Watchmaker, 1242," care Jewelers' Circular-Weekly.

ENAMELER on gold, silver, filled and metal in Masonic class pins, badges and general jewelry, long experience as foreman or singly; good work; good colors. Address "G. L., 1239," care Jewelers' Circular-Weekly.

EXPERIENCED jewelry salesman wants factory line for the retail trade in Nebraska on commission; gold or filled jewelry; excellent references as to character and ability. "N., 1148," care Jewelers' Circular-Weekly.

MOST EXPERIENCED designer of gold and diamond jewelry, skilled modeler and die cutter, thoroughly capable of taking charge, wants engagement with best house. "Manufacturing Jeweler 1211," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, 17 years' experience on American, Swiss, English and complicated watches, wants position; A1 mechanic, rapid and reliable; no bad habits. Address "Permanent, 1244," care Jewelers' Circular-Weekly.

A GOOD, experienced manufacturer of fine and cheap diamond jewelry, is a first class mechanic by trade, would like to accept a position as foreman and take charge of factory; has all kinds of models if necessary. Address "I., 1256," care Jewelers' Circular-Weekly.

SALESMAN, now traveling for large jobbing house, desires to represent manufacturer of jewelry, watches or cases in Chicago, making occasional trips to jobbing points; best references. Address "S. C., 1094," care Jewelers' Circular-Weekly, 501 *Heyworth Bldg., Chicago, Ill.*

OPTOMETRIST, with all instruments and many exclusive tests, of high grade experience, good manager, accurate refractionist, familiar with jewelry business, open to offer from first class concern only; small towns not considered. "Winton, 1241," care Jewelers' Circular-Weekly.

POSITION WANTED, at once, by first class all around German watchmaker, jeweler, engraver, plain, fancy, script, old English, monograms, ornamental work, coloring, stone setter, window trimmer, stock clerk; hours, 8 to 6; $30 per week; will go anywhere. Lambert, 2120 Fifth Ave., Birmingham, Ala.

SALESMAN, age 24, single, hustler, covering New England, New York, Pennsylvania, also Baltimore and Washington for large 10 karat manufacturer, wishes other connection for 1909 with 10 or 14 karat house; unquestioned references from former and present houses which I have been connected. Address "K., 1245," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN of 15 years' experience in middle west and west, wishes to make a change; must be high grade line; particulars on application. Address "C., 1150," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN of experience in the watch and jewelry line and well acquainted in the south and middle west, is open for engagement Jan. 1. Address, "L. D., 1210," care Jewelers' Circular-Weekly.

A SALESMAN of recognized ability and thoroughly acquainted with the best jewelry and department store trade in the west, would like to connect with a manufacturer of a high grade line of goods after Jan. 1; I am employed at present, but have good reasons for wishing to change; references furnished. Address "D., 1046," care Jewelers' Circular-Weekly.

AS JEWELRY STORE MANAGER by man of experience and proved competency in this line; fine executive ability, energetic and resourceful; thorough master of merchandising, including installment business; especially successful in selling high grade goods; 35 years old and highest reference; will work for good salary or on percentage until worth is proven. "T., 1226," care Jewelers' Circular-Weekly.

WANTED, position as traveler or in the office of a first class jobbing house, or factory, by a man of 15 years' experience; have good following in the middle west. Address, "Traveler, 1219," care Jewelers' Circular-Weekly.

Side Lines Wanted.

WANTED, a manufacturer's line on commission, for middle west and north, to carry in connection with watch material and findings; A1 references. Address Century Material Co., 80 E. Madison St., Chicago, Ill.

SALESMAN, with trade in Illinois, Wisconsin, Iowa, Missouri, Nebraska and Minnesota, is open for a line of watches or jewelry. Address "R., 1234," care Jewelers' Circular-Weekly, 501 *Heyworth Bldg., Chicago, Ill.*

ONE of the best known commission travelers, south and Pacific coast, wishes to add first class line of gold novelties or 14 karat jewelry to his present line of high grade 10 karat card jewelry; correspondence with high class houses desired; confidential; highest possible references. Adres "B. J., 1018," care Jewelers' Circular-Weekly.

Help Wanted.

WATCHMAKER, a first class man, no other need apply; permanent. A. B. Dunean, Portsmouth, N. H.

WANTED, first class watchmaker; steady habits; good references; must have tools. C. S. Stifft, Little Rock, Ark.

WANTED, lady bookkeeper and stenographer in office of mounting manufacturer. "C. D., 1251," care Jewelers' Circular-Weekly.

WANTED, good jewelry salesman for western States; permanent; when answering give full particulars. E. L. Deacon, Denver, Colo.

YOUNG MAN, about 16, with some experience, wanted in office of jewelry factory. Apply by letter to Stern Bros. & Co., 33-43 Gold St., New York.

SALESMAN WANTED; first class salesman who can sell gold jewelry and watches on Pacific Coast. Answer "A. H., 1093," care Jewelers' Circular-Weekly

SALESMAN, experienced in coral and precious stone lines, to call on the trade in Providence, Newark and New York. Address "D., 1266," care Jewelers' Circular-Weekly.

WANTED, young man, 16 or 17 years of age, one who understands stock in a wholesale jewelry jobbing line; best references required. Address "V., 1246," care Jewelers' Circular-Weekly.

WATCHMAKER, who can engrave and act as salesman; permanent position; salary, $15 to $20 per week; position open after Jan. 1. Address "K. L., 1188," care Jewelers' Circular-Weekly.

WATCHMAKER WANTED, good, competent young man between 22 and 25 years old; steady position good pay. Address, with references, Babson Bros., 19th and California Ave., Chicago, Ill.

WANTED, salesman of some experience to call on the retail trade, New York City and east, with a manufacturer's line of rings; good chance for energetic young man. "Chance, 1237," care Jewelers' Circular-Weekly.

WANTED, thoroughly experienced material supply salesman to travel through Wisconsin; only a man with good record will be considered. Write at once to O. H. Bingenheimer, Enterprise Bldg., Milwaukee, Wis.

HELP WANTED.—Continued.

WANTED, salesman to cover southern territory; progressive house, with established trade; excellent opening for reliable man; address in strict confidence, giving full particulars. "Incognito, 1225," care Jewelers' Circular-Weekly.

WANTED, salesman for the middle west; one with established trade preferred. Adolph Goldsmith & Son, 68 Nassau St., New York.

WANTED, New York State traveler of standing to carry on commission a pocket case line of special watches; only men of established standing wanted in this State and other territories. Knickerbocker Watch Co., 11 John St., New York.

SALESMEN, two gentlemen of character, one for the entire south and one for Pacific coast trade, to handle on commission an up-to-date line of sterling silver, no flat ware; large acquaintance and highest references required. "C. P., 1017." care Jewelers' Circular-Weekly.

WANTED, bright young man, with experience and highest references for our watch and diamond department. Call before 10:30, R., L. & M. Friedlander, 30 Maiden Lane, N. Y.

WANTED, a first class salesman who is thoroughly acquainted with the high class jewelry trade in New York City, Boston and Philadelphia. The Brassler Co., 4 Garden St., Newark, N. J.

WATCH SALESMAN wanted for 1909 to sell American watches in New England territory; one with experience in this territory preferred; liberal terms to the right man; address in confidence, giving particulars, etc. "W. R., 1086," care Jewelers' Circular-Weekly, 501 *Heyworth Bldg., Chicago, Ill.*

WANTED, high grade salesman to cover Greater New York and vicinity with representative line of watches, diamonds and jewelry for old established house. "City, 1253," care Jewelers' Circular-Weekly.

WANTED in a large manufacturing jewelry shop, an up-to-date, thoroughly experienced foreman; a big salary will be paid to the right man; write, giving experience, etc., to The Jones & Woodland Co., Newark, N. J.

WANTED, first class salesman with established trade in Pennsylvania, Ohio, West Virginia, Indiana and Kentucky to carry jobbing line of watches, diamonds and jewelry for well known house. "C. E., 1252," care Jewelers' Circular-Weekly.

WANTED, live watch salesman to sell American watches to the retail jewelry trade for 1909; address in confidence stating experience, territory covered, etc. "H. W., 972," care Jewelers' Circular-Weekly, 501 Heyworth Bldg., Chicago, Ill.

SALESMEN, one for middle west, one for south and southwest, and one for Pacific Coast, to carry our new beautiful line of popular priced gold plated jewelry, consisting of scarf pins, hat pins, brooches and handy pins, waist pins of all descriptions, fobs, pendants, cuff buttons, La Vallieres, combs and novelties, also elk and eagle goods; men must have established trade and guarantee results; none other need apply; we pay 15 per cent. commission; elegant chance for right men. Write only, to Schickerling Mfg. Co., 391 Mulberry St., Newark, N. J.

WANTED, high grade salesman for Ohio, Indiana, Michigan, Kentucky, Tennessee, a man now employed, with established trade; liberal salary and commission; territory covered by this firm over 17 years; please do not reply if you cannot qualify; write full particulars. Confidential, M. J. Averbeck, 10 and 12 Maiden Lane, New York.

WANTED, by Jan. 1, good watchmaker to take charge of bench and assist in sales; this is a good country and healthy; nice store, congenial employer and good chance for an interest in business; good hunting and fishing, and not stingy about letting a man off; want a good man and will pay from $15 to $20 per week according to ability; references exchanged. The Johnson Jewelry Store, Morgan City, La.

WANTED, a high grade salesman with established trade in Ohio, Indiana, Kentucky, Michigan; splendid chance for right man who can make $3,500 and upward; salary and commission; if you are not on the job and cannot fulfill requirements don't reply; send references and photo. "Confidential, Maiden Lane, 1159," care Jewelers' Circular-Weekly.

Business Opportunities.

BEAUTIFUL HOME, country seat and farm in Delhi, N. Y., for sale or exchange for jewelry stock; chance of a lifetime; $20,000; principals only. Address "A. C.," P. O. Box 1592, Philadelphia, Pa.

A GOOD, experienced manufacturer of diamond jewelry, has trade all over the country, is looking for a partner with capital of $5,000 or more; can be either an inside or an outside man as the first party can attend to anything. Address "P., 1255," care Jewelers' Circular-Weekly.

FOR SALE, nice jewelry store, finely furnished, in New York's busy theatrical district, with or without stock; three years' cheap lease; chance for good watchmaker with energy; reason for selling, ill health; immediate possession. Communicate "R., 1117," care Jewelers' Circular-Weekly.

FOR SALE, one-half interest in an old, well established, paying jewelry business, located in a beautiful and healthy southern city of about 100,000 inhabitants; good opportunity for right man with from $12,000 to $16,000; reference. C. G. Alford & Co., 192 Broadway, New York, or P. O. Box 912, San Antonio, Tex.

FOR SALE, manufacturing jeweler's business, established eight years in city of 450,000; incorporated; terms, $15,000; no indebtedness; have well established and profitable trade; reason for selling, ill health; first class reputation; only interested persons with cash need apply. Address "P., 1013," care Jewelers' Circular-Weekly.

GET CASH at once for your surplus stock of watches, diamonds, jewelry; will send money on receipt of goods; National Bank references. Emil Noel, 552 E. 46th Place, Chicago, Ill.

FOR SALE, a prosperous jewelry business in a New England city of about 10,000, doing a business of about $12,000 a year; stock and fixtures inventory about $8,000, can be reduced to $5,000; present proprietor 35 years in same location; reason for selling, poor eyesight. Inquire of Edward D. Cole, care D. C. Percival & Co., Boston, Mass.

A GOOD manufacturing jeweler can have opportunity of a lifetime by purchasing my jewelry repairing, manufacturing and stone setting business, now, including benches, stock tools, necessary machinery, good will, etc.; must sacrifice owing to poor health; business located in New York City. Address "Active Jeweler, 1216," care Jewelers' Circular-Weekly.

RAISE MONEY quick, by sending your diamonds and watches to me; liberal cash prices remitted on receipt of goods; business confidential; National Bank references. H. Schwartz, 903 Heyworth Bldg., Chicago, Ill.

DO YOU WISH TO RETIRE? Are you looking to raise ready cash quick? We are ready to purchase your entire or surplus stock of diamonds and jewelry, no matter how large it may be; we also advance liberal cash on same; highest prices paid for entire stocks; communicate with us before consulting others and get quick returns; communications strictly confidential. Address Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328, Williamsburg.

Wanted to Purchase.

WANTED, two Geneva combined ophthalmoscopes and retinoscopes; one Hardy ophthalmometer, one piece base; state condition and cash price in first letter. Address Wolfe's Ophthalmic Institute, Wholesale Department, Cadillac, Mich.

WANTED, rolling mills from 6" x 8" to 10" x 12", also crank shaper 34" or 36"; also a small modern double action compress 1¼" to 1½" stroke. Address "S., 1175," care Jewelers' Circular-Weekly, 501 Heyworth Bldg., Chicago, Ill.

To Let.

DESK ROOM to rent, plenty of light, $10 and $15 per month. Apply 3 Maiden Lane, New York, Room 53; or, Electrolytic Art Metal Co., Trenton, N. J.

PART of large office to let, ample room for wall and show cases; suitable for manufacturer's line of jewelry or kindred lines. Address Geo. E. Smalley, Room 910, Heyworth Bldg., Chicago, Ill.

CORNER OF BROADWAY and John St.; most prominent and best located office in jewelry district; sign privilege on both streets; immediate possession, with lease to suit; with or without complete office fixtures; three fine safes. Ingomar Goldsmith & Co., 182 Broadway, New York.

For Sale.

FOR SALE, cheap, second hand Seth Thomas tower clock, hour strike, in running order. Sartor & Roempke, San Antonio, Tex.

Miscellaneous.

PORTRAIT MINIATURES copied from any photo on watches, dials, brooches and lockets. Goldstein Engraving Co., 45 Maiden Lane, New York.

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Learn to do it right? Learn to do it in a short time? Learn to do it with little cost? If so, send for our prospectus. We teach these branches thoroughly, from beginning to end. Have been doing it for over fifteen years. **The Philadelphia College of Horology,** Somerset and Broad Sts., Philadelphia, Pa. F. W. Schuler, Principal.

Imports of Clocks, Watches, Jewelry and Gems Into Canada.

TORONTO, Can., Dec. 21.—The monthly report of the Canadian Department of Trade and Commerce for September, just issued, gives the value of imports for home consumption in the jewelry and kindred trades as follows:

	Month of September,		*Six months ending September,*	
	1907.	1908.	1907.	1908.
Clocks:				
Great Britain	$1,659	$1,366	$10,557	$6,645
United States	20,525	26,245	143,979	111,401
Germany	5,881	3,685	32,961	16,665
Other countries	3,316	2,370	7,894	8,093
Totals	$31,381	$33,666	$195,391	$142,804
Watches:				
Great Britain	$4,601	$1,961	$13,650	$9,229
United States	64,235	68,258	399,538	256,079
France	247	5,371	2,185	27,115
Switzerland	23,563	25,545	103,336	79,388
Other countries	1,905	3,772	23,809	8,764
Totals	$94,551	$104,907	$542,518	$380,575
Jewelry:				
Great Britain	$18,479	$17,075	$124,471	$95,595
United States	58,951	57,384	375,071	246,066
Germany	14,416	7,457	66,752	38,509
Other countries	8,880	4,307	62,150	35,462
Totals	$100,726	$86,223	$628,444	$415,632
Gold and silver and manufactures of:				
Great Britain	$16,880	$12,994	$137,416	$75,471
United States	22,710	24,570	135,346	102,693
Other countries	7,377	2,718	37,622	26,904
Totals	$46,967	$40,282	$310,384	$205,068
Precious stones of all kinds and imitations of (dutiable):				
Great Britain	$35	$412	$51,309	$14,906
United States	5,163	1,637	44,956	9,777
France	2,115	1,767	53,352	16,161
Holland	.....	.....	676	.....
Other countries	1,280	2,433	24,748	6,052
Totals	$8,593	$6,249	$175,041	$46,896
Precious stones of all kinds and imitations of (free):				
Great Britain	$58,916	$25,417	$534,737	$164,018
United States	31,916	3,373	169,575	32,260
France	450	.....	238,892	47,577
Holland	28,679	51,391	264,402	82,433
Other countries	4,122	3,684	35,225	60,888
Totals	$124,083	$83,865	$1,242,831	$387,176

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[IN WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

ISSUE OF DEC. 15, 1908

906,616. CHAIN-FASTENING. EDWARD A. COX, Chicago. Filed April 6, 1908. Serial No. 425,358.

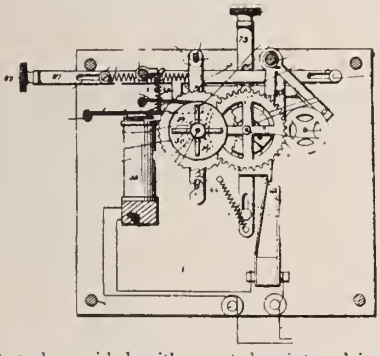
A chain and fastener comprising a chain with an oval loop at one end thereof and a cross bar at the other, said cross bar having midway thereof a rigid eye-shank and at each end a ball the length of the bar between the balls being as great as the minor axis of the loop but less than the major axis



thereof, whereby when the cross bar is transverse to the oval loop the balls lie outside the rim of the loop and when parallel with the length of the loop one ball lies outside the rim of the loop and the other lies on the same so that the tendency of the cross bar is to find a position with both its balls outside the loop.

906,926. ELECTRICAL APPARATUS FOR TIMING CLOCKS AND WATCHES. WILSON E. PORTER, New Haven, Conn., assignor to the New Haven Clock Co., New Haven, Conn. Filed April 27, 1908. Serial No. 429,540.

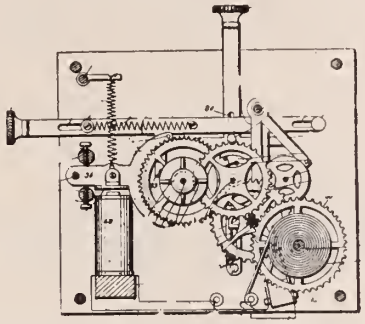
In an electrical apparatus for timing clocks, the combination with an electric circuit, of a master-clock, a timing-mechanism located in the said cir-



cuit and provided with a rated pointer driven in unison with the master clock under the electric control thereof, a rating pointer driven by the time-piece to be rated, means for positioning the said pointers for starting them in unison, and automatic means for simultaneously stopping the pointers at a predetermined time for the purpose of comparison.

906,927. ELECTRICAL APPARATUS FOR TIMING WATCHES AND CLOCKS. WILSON E. PORTER, New Haven, Conn., assignor to the New Haven Clock Co., New Haven, Conn. Filed April 27, 1908. Serial No. 429,541.

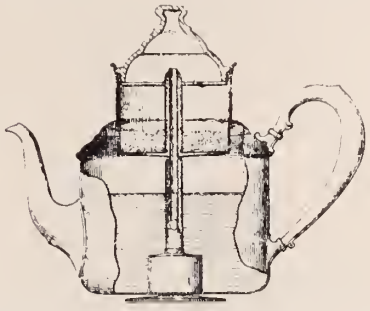
In an electric apparatus for timing watches and clocks, the combination with an electric circuit, of a master-clock, located in the said circuit a spring-actuated timing mechanism located in the said cir-



cuit and electrically synchronized with the master-clock and provided with a rated-pointer driven in unison with the master-clock, with a rating-pointer driven by the time-piece to be rated, with means for positioning the said pointers for starting them in unison, and with means for stopping them at a predetermined time for the purpose of comparison.

906,629. PERCOLATOR. JULIAN R. HOLLEY, Bristol, Conn., assignor to the American Silver Co., Bristol, Conn. Filed Feb. 1, 1908. Serial No. 413,865.

The combination, with a reservoir having at its bottom a cup separated from the liquid in the reservoir by an air space, of a hood covering said



cup and co-operative therewith to form a sealed air chamber, a conduit projecting below the top plate of said hood for permitting a flow of liquid from the reservoir into said cup, and adapted to be sealed by the rise of the liquid in said cup, and an ejector tube having an air tight connection with said hood and having its lower opening at a level below the lower end of said conduit, whereby the hood, air-space will be maintained.

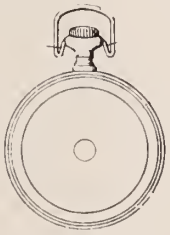
906,863. PIN. JULIUS CHEIN, New York. Filed Oct. 5, 1907. Serial No. 396,019.

In combination with a badge, a lip integral with said badge and forming an extension thereof, said lip being bent outwardly at right angles to said badge and then being bent downwardly to lie



parallel therewith, said lip adjacent its free end being formed with a pair of parallel slits with the material between said slits pressed inwardly, a pin having a head, passed through said slits and under said pressed-in material between the slits, the head of said pin-engaging said part of the lip at right angles to the badge to secure the same against outward movement.

906,965. WATCH-BOW. CARL W. W. VON TIE-

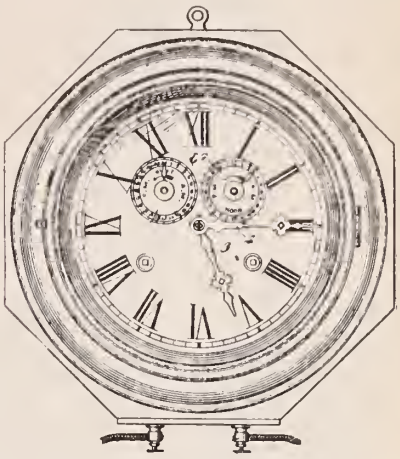


DEMANN, Cortez, Nev. Filed May 26, 1908. Serial No. 435,020.

A pivoted watch-bow extended beyond the pivots toward the watch, thence bent inwardly in substantially a V-shape and terminating in said pivots, whereby a pull on the bow will cause the pivots to tend to move inwardly to clasp the pendant.

907,088. ELECTRIC TIME-SWITCH. OLE P. NOISOM and CARL J. LINDEWALD, South Bend, Ind.; said Lindewald assignor of one-half of his right to said Noisom. Filed Jan. 27, 1908. Serial No. 412,923.

An electric time-switch comprising a movable switch element, a power spring geared to said element, a locking wheel fast on the arbor of said



spring, a pawl movable into and out of engagement with said locking wheel, a lifting arbor provided with an arm co-operating with the pawl, a lifting pinion on said arbor, a trip lever co-operating with said pinion, a setting disk, a pin having a sliding connection with said disk and a time wheel provided with a cam projection which is adapted to slide said pin and cause it to actuate the trip lever.

DESIGN.

39,687. SPOON, FORK OR SIMILAR ARTICLE. JULIA BRACKEN WENDT, Chicago. Filed



Dec. 6, 1907. Serial No. 405,453. Term of patent 7 years.

UNITED STATES TRADE-MARKS.

[The following trade-marks have been adjudged entitled to registration under the Act of Feb 20, 1905, and are published in compliance with Section 6 of said act. Said section provides:

"Any person who believes he would be damaged by the registration of a mark may oppose the same by filing notice of opposition, stating the grounds therefor, in the Patent Office, within 30 days after the publication of the mark sought to be registered, which said notice of opposition shall be verified by the person filing the same before one of the officers mentioned in Section 2 of this act. If no notice of opposition is filed within said time the commissioner shall issue a certificate of registration therefor, as hereinafter provided for."

Marks which are stated to have been "Used 10 years" are registrable under the last proviso of Section 5 of said act, which is as follows:

"And provided further, that nothing therein shall prevent the registration of any mark used by the applicant or his predecessor, or by those from whom title to the mark is derived, in commerce with foreign nations or among the several States, or with Indian tribes, which was in actual and exclusive use as a trade-mark of the applicant or his predecessor from whom he derived title for 10 years next preceding the passage of this act."]

PUBLISHED DEC 15 1908.

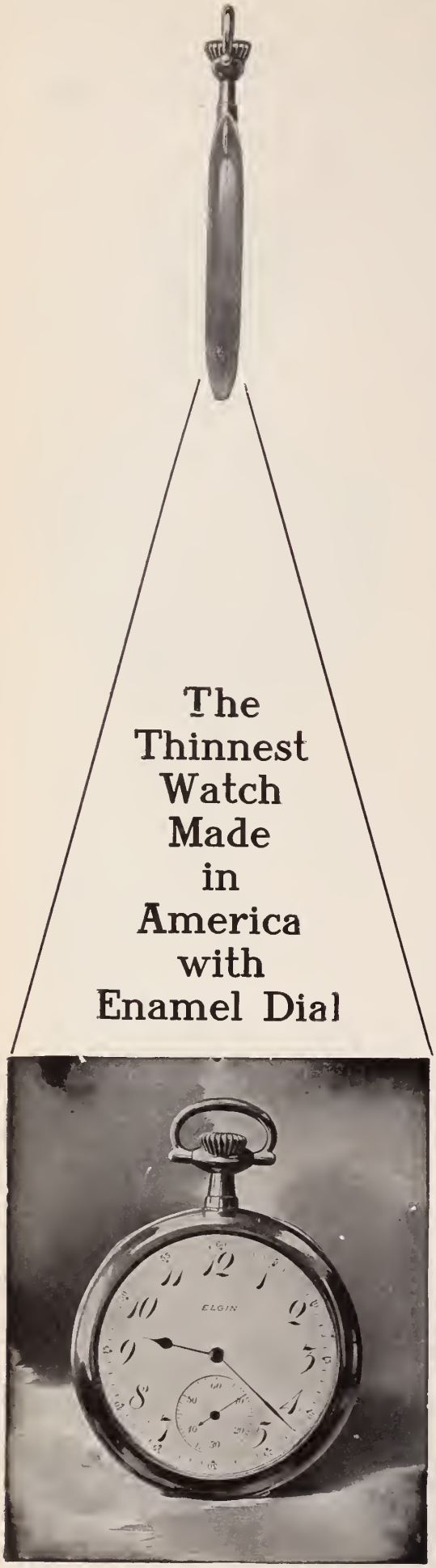
Ser. No. **37,790.** (CLASS 27. HOROLOGICAL INSTRUMENTS.) THE WESTERN CLOCK MFG. Co., La Salle, Ill. Filed Oct. 3, 1908.

Lord Baltimore

Particular description of goods.—Clocks and watches.

TRADE-MARKS REGISTERED DEC 15, 1908.

71,851. WATCHES AND WATCH MOVE-



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Prices furnished on application by your jobber, or write the Company for only authorized price list.

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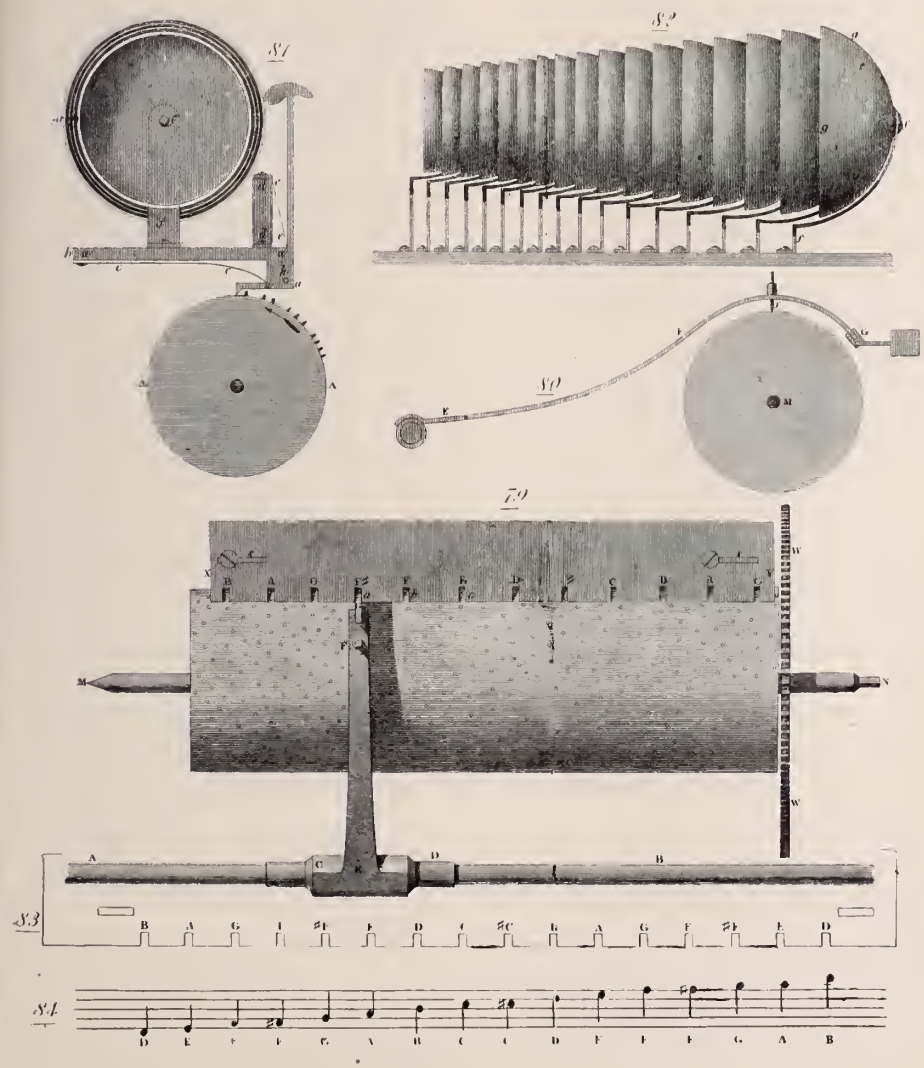
Factories, Elgin, Ill., U. S. A. New York Office, 15 Maiden Lane
General Offices, 131 Wabash Ave., Chicago

THE HOROLOGICAL REVIEW

Construction and Application of Bell Chimes.

Extract from Thos. Reid's Treatise on Clock and Watch Making.

CHIME, in its general meaning, is applied to the sounding of bells, such as change-ringing by church bells, or the striking quarters of the hour by a clock on two or more bells, or to tunes played by a clock on a series of nine, 12, or 16 bells, tuned to their respective notes on the scale. Clocks that play tunes on bells are called musical clocks; when quarters are chimed or struck by the clock itself, for example, on six, or on eight bells in octave, it is called a quarter clock, and sometimes a chime clock; and when the quarters are struck by a string being pulled, it is called a pull quarter or a repeating clock, whether the quarters are struck on six or eight bells, or whether they are given by a double blow on the hour-bell, as in the repeating watch. A timepiece, or going part, and having no hour striking part, but having a repeating part, is by some called a silent pull.



APPARATUS FOR PRICKING MUSIC ON CYLINDER BARRELS FOR CLOCKS.

Various ways may be adopted for pricking tunes on the music barrels of clocks. The earlier mode of doing this was by taking a piece of writing paper of such a size as to cover exactly the surface of the barrel, and in a direction perpendicular to the axis of the barrel, to draw as many lines parallel to one another as there were notes in the tune to be laid down on the barrel, the lines being equidistant, and corresponding perfectly with the hammer tails as they stood in the hammer frame. They were marked at each end with the letters or notes they were to represent in the gamut or scale of music; and, according to the number of bars in the tune, as many spaces were made by lines drawn equidistant and parallel to each other, intersecting the others at right angles.

The junction of the ends of the paper, when applied around the barrel, represented one of these bar lines. The length or breadth of the spaces (which might be either square or parallelograms) contained between the bar and note lines, was again divided on the note lines into as many parts or spaces as the number of crochets in a bar, and for notes of lesser value a less space was taken.

While the paper was lying on a table, the notes in the tune proposed to be laid on the barrel were marked by a black ink dot on their respective lines, and in the same order as the bars of the music lay. After this was done, the paper was pasted on the barrel; the note lines now appeared like so many circles traced round the circumference of the barrel, while the bar lines lay longitudinally on the surface of it. By this means the black ink dots were transferred and marked on the barrel by a punch or finger drill.

This mode might answer very well where large barrels were used, and only one tune laid on; but in smaller work, and where several tunes were to be put on the same barrel, it is neither sufficiently neat nor accurate.

We are not acquainted with the method adopted by those working in London, who practice the pricking of music on clock barrels, but having had occasion to construct some musical clocks above 30 years ago, and having no opportunity of getting the music pricked on the barrels by any professional person, it became necessary to contrive some methods for this purpose.

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One way consisted in applying the barrel concentric with the arbor of a wheel cutting engine, whose dividing part consisted of an endless screw and wheel, and having fixed their apparatus on the engine for this purpose, different numbers of turns of the endless screw were taken for the longer or shorter notes, and the tunes were as accurately put on the barrel as could be wished.

Another way consisted in placing the barrel and its train of wheel work and regulating fly in the frame. A force was applied to turn the barrel, wheel work, and fly round in the order of lifting the music hammer tails, and an apparatus was used to mark the notes on the barrel. The fly made 360 revolutions for one turn of the barrel; or, should this be thought too quick a train, it might be made by altering the numbers of the wheel teeth to make 250 or 260 revolutions for one turn of the barrel; the train or revolutions of the fly being fixed, were made use of in the same way as the endless screw in the former way, by taking a greater or a smaller number of turns of the fly for the longer or the shorter notes.

Knowing the number of bars in the tune, and the crochets in a bar, by calculation, the number of turns of the fly was obtained (and parts of a turn if necessary) that a crochet required, so that the tune might go round the barrel, leaving a small space for locking and running; this was all that was required to be known; quavers and semiquavers came to have their proportion according to the value of the crochet. Although the process of putting tunes on barrels answered very well by both these methods, yet it was rather tedious, and attended with some trouble and embarrassment in the operation; and a more simple and easier method of doing this was afterwards contrived and adopted by which we could lay on a tune with the greatest accuracy and expedition in nearly 10 minutes.

Although bell music is not of a favorite kind, yet for the benefit of such clockmakers as may be disposed to construct music clocks, and have not the opportunity of getting the music pricked on the barrel by those whose profession it is to do this sort of work, we shall give a description of the tool and its apparatus, which will be found very well adapted for this purpose, and also of the manner of using it.

Having a good strong turn-bench, such as those used by clockmakers for their larger sort of work, to the standards or heads of it, let there be attached supports on each side; to the supports on the side nearest the workman, let there be fixed a straight cylindrical rod A B, Plate No. 1, 79, about 10 or 12 inches long, and in diameter a quarter of an inch, or even three-tenths of an inch. A spring socket C D must be made for this rod to slide easily and steadily along it, somewhat like the socket which slides on the upright stalk or rod of a watchmaker's glass stand. In the thick and strong part of this socket E is fixed a steel arm E F G, bent into a curve, which lies over and above the music barrel when in the turn bench, as shown in 80 at EFG.

The steel rod A B may at pleasure be placed at any distance from the barrel, about an inch or rather more, and should stand parallel to the barrel arbor MN, and nearly in the same plane with it, but rather a little above this than otherwise. On the outer end of the curved arm is fixed a flat piece of steel G, a little more than half an inch long, in breadth not quite so much, and about one-tenth of an inch thick. The lower and front edges of this flat piece of steel should be neatly and smoothly rounded off, so as to allow it to come easily and freely into the notches a, b, c, etc., which are on the edge of a thin brass scale, whose use will come afterwards to be explained.

To the supports attached to the turn-bench heads, and on the opposite side to that where the round steel rod is placed, let there be fixed a slip of brass XY, about 10 or 12 inches long, an inch and a half broad, and nearly a tenth of an inch thick, the inner edge of which must be made to stand parallel with the barrel, and the flat side to stand nearly in a plane between the upper surface of the barrel and its center, the edge being placed so as to stand clear of the tops of the teeth of a high-numbered wheel WW screwed on to the end of the barrel. Near the ends of this slip of brass, slits are made, through which screws s, s, pass, which screw it to the upper side of the supports; the slits serving to allow it to be moved a little occasionally lengthwise when required.

On the upper side of the slip of brass is fixed another, but not quite so thick, the length being about that of the barrel, and breadth one inch and three-quarters. On the inner edge of this are made as many notches a, b, c, etc., as there are hammers, bells, or notches to be used in the tune or tunes to be marked on the barrel. These notches are equidistant, and the middle of them should correspond to the middle or line of the hammer tails; their width being such as to admit the flat steel piece G on the end of the curved arm EFG; the depth of them cut on the edge of the brass should be about one-quarter of an inch.

The edge of this piece of brass, or music scale as it may be called, must also stand parallel with the barrel, and at a little distance from it, not nearer than three-tenths of an inch, so that the flat steel piece on the end of the curved arm may have room to get in a little way, and to pass through at the same time to a certain degree of depth.

On the upper side of this brass slip, the letters of the scale of music or gamut are marked to those notches which correspond with the hammer tails, and hammers intended to strike on the bells and notes so marked; but in an inverted order to the usual way in which they are marked in the scales of music, the lower notes being on the right hand side, and as they rise going to the left. This is done to suit the way in which the bells are commonly, though not necessarily, placed in music clocks, see 81; it is in the power of a clockmaker, of any ingenuity, to contrive the barrel to turn any way he thinks proper, and place the bells to stand in the order of the music scale, if there is any advantage to be derived from it.

In the curved arm EFG, 80, is fixed a punch f, having a very fine and sharp conical point, at the distance of four inches or so from the center of the sliding socket, and not quite an inch from the outer end of the flat steel piece; the punch, when applied to the barrel, should stand upright, and directly over the center of it. This apparatus being all adjusted, as we have directed, it is evident that when the curved arm is raised up a little way, the socket can then be made to slide easily along the steel rod, and by this means bring the outer end of the flat steel piece very readily into any notch required, and the point of the punch is brought at the same time with the greatest precision to the place of the note on the barrel, leaving the flat steel piece for the time in the notch.

The point of the punch touching or resting on the barrel, a stroke from a very small hammer on the top of it will cause the point to make a pretty deep mark or conical hole on the surface of the barrel.

It now remains to be shown how the time or the lengths of the different notes are determined. Long or slow, short or quick notes, such as the minum and demi-semi-quaver, are not well suited to bell music, and, of course, are seldom introduced into tunes chosen for it; the crochet, quaver, and semi-quaver, forming the greatest part of the composition: the minum and the demi-semi-quaver may, however, be brought in at some parts. It may be unnecessary to state, what is pretty generally known, the proportional value of the notes to one another; suffice it to say that a minum is equal to two crochets, a crochet to two quavers, a quaver to two semiquavers, and a semi-quaver to two demi-semi-quavers.

The time in which the barrel turns, after striking or lifting a hammer-tail, to strike any note on a bell, must be in the same proportion with the notes, according to their respective character. Let a wheel of 250 teeth for example, be fixed on the end of the barrel, and let both be placed in the turn-bench, with the apparatus which has been described. To the turn-bench is now attached a steel or brass spring, having a knee or bending at one end, so that it may fall into the spaces of the wheel teeth.

The tune proposed to be laid on the barrel contains 20 bars of three crochets each, being 60 crochets in all: if 250, the number of the wheel teeth, is divided by 60, the number of the crochets, we shall have four for the quotient and 10 for the remainder; showing that we may take four teeth spaces for every crochet, 10, the remaining part of it, serving as a run for locking, and the other part for a run at unlocking for a tune to be played.

Now, as a crochet is equal to four spaces, a quaver must be equal to two and a semiquaver equal to one. Suppose the first note, in the tune proposed, is F. 79; the curved arm is brought to the left hand, and the flat steel piece put into that notch; the punch is then made to mark the barrel; and this being a semi-quaver, or the fourth part of a crochet, the spring index is shifted into the next space of the wheel teeth, and the curved arm moved to the next note, which is G, on the left hand, and the flat steel piece being put into the notch corresponding to G, the punch is made to mark it on the barrel.

This being a semi-quaver also, the spring

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is shifted into the next space, and the curved arm moved to note A on the left; the steel piece is put into the corresponding notch, and the punch marks this on the barrel. A is here equal to a quaver and a half; therefore the spring index must be moved over three, or into the third space, and the curved arm moved to the next note, being B, on the left hand; the steel piece being put into this notch, the note is marked on the barrel; and as it is a semiquaver, one space is taken for it, and the arm moved to G. This being marked, and as it is a quaver, two spaces are taken, and so on. When crochets are marked, four spaces are taken after marking them. In the tune which we have used, nine bells or notes are all that are required; and three more, or a dozen, would give such a compass as to take in any tune that might be required.

In place of the spring index, it would be better to have a single-threaded, endless screw to work into the wheel teeth, one turn of which would be equal to a tooth or space. The arbor of the screw being squared on one end, and a small handle for turning it being put on, there would be less danger of making mistakes with the screw than with the index. On the arbor of the screw there might also be put a hand or index to point to a circular space or dial of eight or 10 divisions. This would give room to make parts of a turn, where great nicety is wanted.

After one tune is laid on the barrel, either it or the music scale must be shifted a short space when the next one is to be put on. To shift the music is perhaps the preferable way of the two; and the spaces for shifting should be marked on the top of one of the supports, and close by one end of the long slip of brass; or they might be marked on a short line drawn longitudinally on the surface of the barrel at or towards one of the ends of it; or by taking both methods, the one would serve as a check on the other.

The length of shifting depends on the distance between the hammer tails, and the number of tunes to be put upon the barrel. For example, if the distance between the hammer tails is four-tenths of an inch, and it is proposed to put eight tunes on the barrel, then if we divide four-tenths by eight, we shall have half a tenth for the length, or space to shift for each tune; and this is taking advantage of the whole space between the hammer tails, a circumstance which is frequently overlooked; for where the shifts have been confined to a less space for shifting than might have been got, so much room is lost.

The distance between the hammer tails depends on their number, and on the length of the barrel. We have made the distance a quarter of an inch, where the number of hammers were 11, and the length of barrel about three inches and a quarter, the number of tunes put on the barrel seven, the spaces for shifting were 300 parts of an inch or thereabouts, and where the clock of itself shifted the tune. When the hammer tails are thin, a number of tunes could be made to have their shifts in a very short distance between the tails; the diameter of the lifting pins must also be taken into account, being of some consideration where the spaces for shifting are extremely limited. Although we have taken the number of the wheel teeth for dividing the notes at 250, yet either a greater or a less number may be assumed; all that is required is to proportion the number of turns of the endless screw, and parts of a turn, to the number of bars in the tune, to the notes in each bar, and to have the tunes to go nearly round the barrel, so that a small part of a revolution of it, after the tune is played over, may be left for what is called locking and running.

If the dividing wheel was taken at 128 teeth, and the tune were supposed to have 20 bars, each bar having three crochets, as in the former example, 128 teeth divided by 60; the number of crochets, the quotient would be two, and the remainder would be eight; so that each crochet would require two teeth or turns of the endless screw, a quaver one turn, and a semi-quaver half a turn, and the remaining eight teeth would serve for locking and running.

When the tunes are all marked on the barrel, each mark must be drilled to obtain holes for the lifting pins to be driven into them. Great care should be taken to have a stiff and excellent drill, so as to run no risk of breaking, which would occasion a great deal of trouble; and it should be of such a temper, and well and judiciously whetted up, so that it may drill all the holes without requiring to be once sharpened; the object here is to have all the holes of the same width, so that the lifting pins may be all of the same diameter.

The holes being drilled, and the barrel polished, a number of pins should be prepared into lengths of half an inch or so each, and a very little tapered at one end. The stronger and harder the brass wire for the pins is, so much the better; some of the best kind of pins used in the female dress are very fit for this purpose. In placing the pins in the holes, if they should be found too long for knocking in by the hammer, they should be shortened by the cutting plyers before the hammer is applied, which will prevent bending, and allow the pins to have a more secure hold of the barrel rim.

(To be continued.)

Winding Indicator for Watches.

IN watches of the better class, and especially in chronometers, it is quite important to know just to what extent the spring has been wound, says a writer in the *Scientific American*, for in winding the spring to the limit one is apt to strain the delicate mechanism.

Such an indicator has recently been devised which operates in a very simple manner. As shown in Fig. 2 of the accompanying engraving, a small indicating hand is provided on the face of the watch which, as the watch is wound, will move in one direction over a graduated dial, and when the watch is running will move in the opposite direction.

In Fig. 3 the winding arbor is indicated at *A*, to which is attached the winding gear *B*. The arbor *A* is provided with a reduced extension *C*. On this extension a disk *F* is threaded, and the latter is arranged to revolve with the spring barrel *D*, by reason of the fact that a pin *E* carried by the barrel passes through an aperture in the disk.

The watch is of that type in which the opposite ends of the spring are secured to the barrel and arbor respectively, and both the barrel and arbor rotate in the same direction, the latter during the winding of the

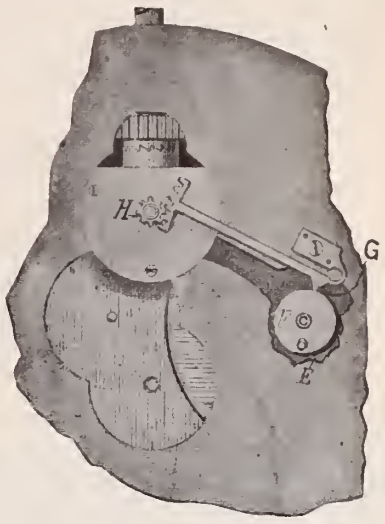


FIG. 1.

watch, and the former when the watch is running.

With the arbor *A* is revolved the disk *F*, which being prevented from rotating by its connection with the drum *D* is fed inward in contact with a cam surface on the spring lever *G*.

The latter is provided with a toothed sector which engages the pinion *H* and moves the indicator hand attached thereto over

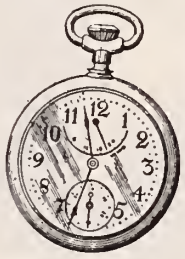


FIG. 2.

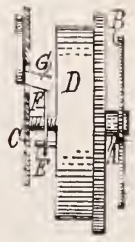


FIG. 3.

the winding dial. When the watch is running, the disk *E* rotates with the barrel, and is thereby threaded outward on the shaft *C*, permitting the spring lever to return to its normal position, and thereby moving the indicator toward the unwound position. The inventor of this mechanism is Samuel Kahan, 1061 Park Ave., New York.

After a number of postponements the presentation by the city of Chester, Pa., of a silver service costing $2,500 to the new United States cruiser *Chester*, took place at the Brooklyn Navy Yard, Dec. 17. The service, which consists of a punch bowl and ladle, encased in a polished oak chest, has been ready to hand over to the officers of the boat for the last 10 months. The strike troubles in Chester, however, caused Mayor Johnson to decide that a public demonstration would be likely to cause political strife, hence the postponement of the gift from time to time.

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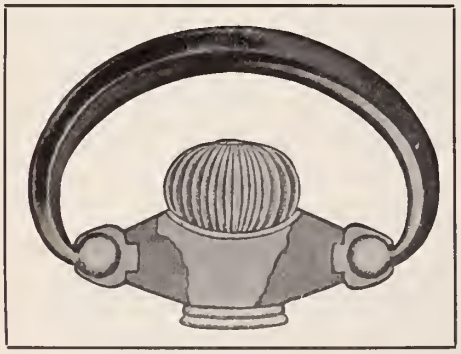
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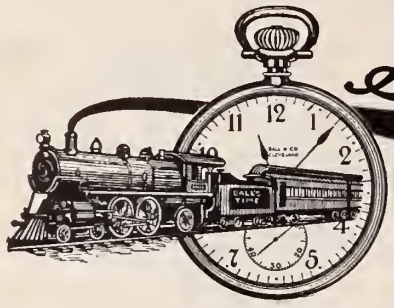




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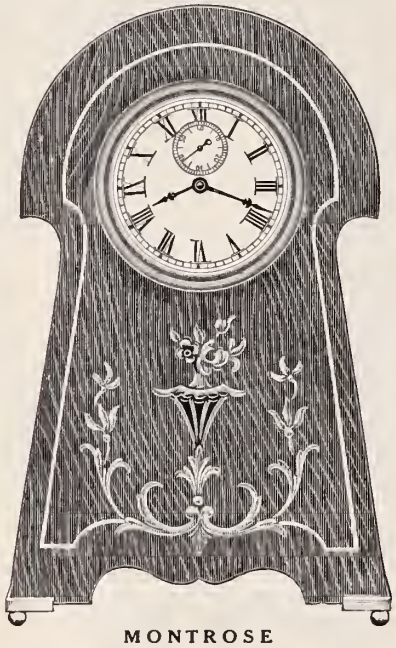
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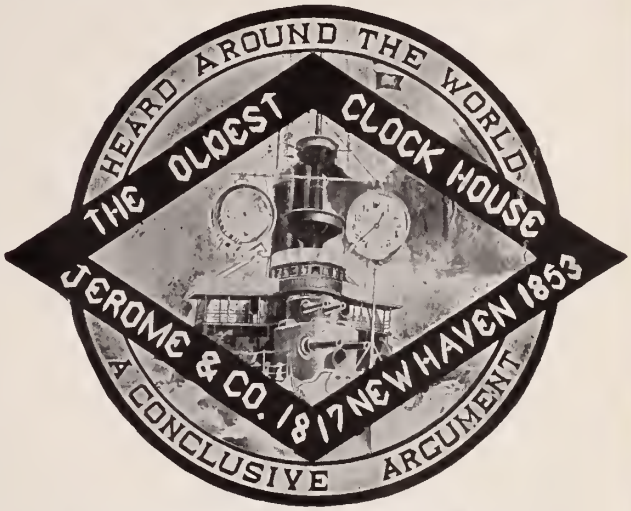
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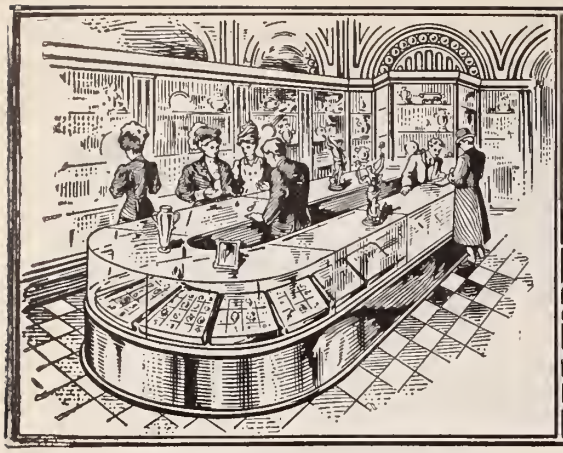
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STORE KEEPING DEPARTMENT

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

The Things That Count in the Art of Business Building.

(Written Expressly for THE JEWELERS' CIRCULAR-WEEKLY.)

MODERN retailing methods, when most successful, mean careful attention to details. In this era of small profits it is the volume of business that counts, and to obtain this requires watchful management. This does not mean that the head of a business or department manager should do all the minor work about the store, but he should not overlook the value of personal superintendence throughout the establishment.

Clerks, especially younger ones, should not be depended upon to evince good judgment. Where proprietors rely too much on their help it has a bad effect all around and leads to habits of carelessness. One cannot emphasize too strongly the continual necessity for watchfulness on the part of a dealer to prevent employers contracting careless or familiar manners in their treatment of patrons, especially those whose purchases are small, as there are always opportunities for such customers to contrast the more courteous treatment usually shown to large buyers.

Owners as well as employes should bear in mind that the small trade is a most important feature in every establishment, as many small sales make large totals and numerous customers entering a store assist to make it an attractive place.

Much talking on the part of the salespeople is frequently a disadvantage, the better plan being to encourage the customer to talk and make known his wants and then to use every effort to please him.

Be cheerful; don't preach hard times nor complain; other people are not interested in your aches and pains or losses in business, but expect you to listen to recitals of their troubles. A good listener draws trade, but don't waste your time with chronic grumblers or neglect other customers to favor the talker.

If possible keep on good terms with your competitors; frequently you will have opportunities to extend each other little helpful courtesies. Should there be differences between you and your rivals, under no circumstances discuss your affairs with your customers. If you cannot say anything good about them, it will only react on you to "knock" their methods or goods. Bear in mind always that to attract new trade is easier than to regain lost customers, and that a man who has a "grouch" against you will air his grievance and most likely cause you to lose the patronage of his friends. Always remember that no matter how large your territory, uniform courtesy to all is your best and strongest card and that keeping customers is the very keynote of the art of successful retailing.

Salespeople should be fully posted on prices of all goods which they are selling. When clerks have whispered confidences, or even make audible inquiries in regard to prices, customers become suspicious and much trade is lost.

Where goods are not ticketed clerks should carry a memorandum price book, as where a multitude of small wares are handled one is prone to become confused when rushed, and the pocket price book is always a safeguard.

It goes without saying that all clerks employed in an establishment should familiarize themselves with location of stock and be posted on the quality of the goods which they are showing. Many storekeepers, however, would be astonished were they to hold a little quiet investigation to learn how "rusty" their employes are on the above subjects, and would find that an occasional talk will tend to spruce up all hands, including the "boss."

Appearances count for a great deal in a retail store, and all salespeople should be taught the value of keeping themselves occupied when on duty and that a place where the public find salespeople looking busy contrasts most favorably with those stores in which a customer is allowed to wait until clerks finish chatting among themselves, or where clerks or proprietors are discovered in attitudes denoting lack of occupation.

There is always an abundance of employment for clerks in a retail store, rearranging cases, displaying stock, cleansing and polishing small ware, repair work, listing hard sellers, addressing circulars and other odd jobs, plenty of which can be found to occupy spare time, and once having formed the habit of keeping busied it becomes second nature to avoid lounging.

THE NUMBER SYSTEM.

A retailer who found it very difficult to rapidly wait on his customers for small sundries (owing to customers' seeming inability to quickly describe articles wanted), planned and is now successfully using a number system which has enabled him to serve his trade more rapidly and satisfactorily. Briefly stated, the dealer who displays several hundred small articles in each window had an artist prepare for him a sufficient quantity of small signs, to each of which is sewn or pasted a single article. Each card is numbered and has a line or two describing the article, and also states the price. The cards thus serve as silent salesmen.

Customers entering the store usually conform to the request printed on a neat sign in the center of the display:

> Quick Service.
>
> Please Mention Number of Article Desired.

As a consequence a very perceptible increase in trade on novelties and other small wares resulted.

Customers are pleased at the readiness with which their wants are understood. Prices are quoted in plain figures, and this, too, has proved an attractive feature.

The stock is kept in boxes numbered to match those on the sample cards which are displayed. Each article is represented by a separate sign, the advantage of which is that when any article is withdrawn from sale the dealer has only to remove the single card.

For the period preceding the holidays this system will prove particularly valuable, as by its use a greater variety of goods can be shown. Cards can be tacked to the sides of the window, leaving the base of the window, platform, etc., for a showing of the more expensive (removable) goods, and the duplication of numbers on the stock boxes makes it possible to handle a rush with comparative ease.

Frank H. Oakleaf, a former resident of Titusville, Pa., died at his home in Olean, N. Y., where he was engaged in the jewelry business under Fred R. Eaton for five years. He was 56 years of age and is survived by his widow and four children. Mr. Oakleaf was a charter member of the Citizens' Hose Co., of Olean, was president of the Olean Rod, Gun and Canoe Club, and belonged to the Olean City Club.

Storekeeping Department.

New Color Process.

THE most notable printing advance made lately is the production of very large colored photogravure plates by machine process, with a high degree of success, writes Frank Colebrook, of London, in the *American Printer*. A good many thousands have been spent during the last five or six years in unobtrusive, persistent work carried on, I believe, on the Continent and here; certainly carried on under the supervision of some eminent Continental color print specialists.

All to the end that photogravures of very high quality should thus be produced in color in large plates. I know of nothing anywhere in the world at all like this. Working of five, four and three colors have produced quite striking results, a great deal, no doubt, depending upon the originals, as to fewness of colors whereby good effect could be procured. The syndicate operating the process is a powerful one. It has had many would-be imitators who have experimented freely, but without very much success so far.

Advertising Folders Inclosed in Business Letters Sent Out by Retailers.

THE man whose business is of sufficient volume to involve any considerable amount of correspondence should never overlook the advertising possibilities of slips enclosed in ordinary business letters. Hundreds of letters are sent out with no publicity value beyond that of the regular letterhead or billhead. Every letter sent to a possible customer might include special announcements or neatly printed folders, calling attention to a special line of goods.

Care should be taken to have all such brief, terse and to the point. Don't try to tell a long story, or it will not be read.

If it is crisp and breezy the chances are more than even that it will attract attention and the advertising value in the course of a year would outweigh the trouble and expense.—*Tobacco.*

What Some Jewelers Say.

A WATCH for a Christmas gift will afford the recipient much pleasure if it is a reliable timekeeper. If the watch comes from our store it will surely be thoroughly reliable in every respect; for, through years of experience, we have acquired a knowledge of the watch business that is assurance to our patrons that they will receive the very best timepieces here. Make your selection early and get first choice of the new patterns. We will lay it by and await your pleasure. Hopkins & Witty, Dubuque, Ia.

Early Christmas Selections—Phenomena constantly escape our perception. But what the eye sees the conscience must surely believe, therefore when we say "select Christmas gifts now" we are as solicitous for your welfare as our own. Make a golden rule for yourself, commence early and remember that Prey's Jewelry Store is not content without your recognition. You will be enriched by your investigation. Ernest H. Prey, Watertown, S. Dak.

Are you thinking of getting anything in the jewelry line—gems, watches, necklaces, breast pins, etc. Let your thoughts ever revert to this salesroom as being the most satisfactory shopping place, the best jewelry mart, in town. The stock here speaks volumes for itself—so does our service; prompt, efficient, courteous, accommodating to a degree, and above all an absolute assurance that what you buy here is genuine—nearly 18 years in this location guarantees that. E. Fleming, Lincoln, Neb.

The Best Watch for $19—This watch is our own and is sold under a double guarantee. We would not recommend it and sell it as a special were we not certain it would please and give satisfaction. The movement has 15 genuine garnet jewels, steel escape wheel and Breguet hairspring. It is extra hand-adjusted throughout—where other watches are wholly machine made. It will keep better time than any other movement made for anything like the same price. The movement is richly damaskeened and is unusually attractive. The dial is finished in hard white enamel, with Arabic numerals, red marginal figures, and sunk second hand—guaranteed free from faults or imperfections for just double the guarantee period given on other watches. It is fitted in a 20-year Boss or Crescent case, plain or like illustration. If you don't care to pay all cash, you can purchase this watch for $4.45 cash and three payments of $5 each—monthly. Write for our 164-page illustrated watch and jewelry catalogue No. 15 and booklet "About Watches." Geo. T. Brodnax, Inc., Memphis, Tenn.



THE QUAINT AND COZILY FURNISHED JEWELRY STORE OF J. H. MOSHER, AKELEY, MINN.



THE ATTRACTIVE CUT GLASS DEPARTMENT OF COHEN BROS., READING, PA.

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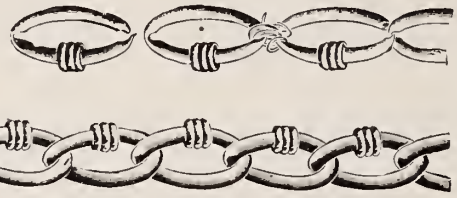
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WORKSHOP NOTES AND QUERIES

[Answers are also solicited from our readers to the questions published on this page.]

No attention paid to communications unless accompanied by full name and address of the writer.

QUESTION No. 2177.—**Plated Aluminum.**—*Will you kindly let me know if aluminum can be plated in different solutions—gold, silver, copper, etc.—and how it is done? I have tried to gold plate a piece of aluminum, but the gold would not take on this particular metal.* G. S.

ANSWER:—Aluminum is one of the most difficult metals to plate. A deposit will not hold directly on the metal, and it is therefore necessary to produce a surface that will take up the metal to be deposited. This is done with a blue or mercury dip. It is also best to learn to plate directly on the aluminum with one metal. The best metal, and one which takes most readily, is copper. Over this any other metal can be deposited—gold, silver or nickel. One of the principal features is proper cleaning, and as most acids have no effect on aluminum it must be cleaned with benzine and hot potash. If the piece is to be polished, have the potash very weak, or it will turn the surface matt, but if a matt surface is desired, then a hot potash is the most effective agent. Potash will eat the aluminum quickly, and it should be left in only a few seconds, if it is strong. The operation is usually as follows: Wash the aluminum pieces in benzine or gasoline, then dip into the hot potash. From there dip into a cyanide dip and brush off with a plater's hand brush in order to remove the cloudy appearance caused by the potash. Then rinse well in clean water. The surface must be perfectly clean and free from finger marks, and it is sometimes necessary to repeat the cleaning process. From the rinsing water put at once in the mercury dip, composed of three ounces of cyanide and one-fourth ounce oxide of mercury, dissolved in one gallon of water. Rinse off and place in the regular copper solution. If a perfect film of mercury has formed, the copper will be deposited evenly, but if the mercury film does not look satisfactory, then it is best to repeat the mercury dip operation. The coppered article can then be plated with any of the other metals. The finishing should be done with soft buffs, as they will hardly stand burnishing. There is some plating done on aluminum, but it is not considered a commercial success. It is advisable for anyone to test the pieces carefully before placing them on the market.

QUESTION No. 2178.—**To Polish and Mend Tortoise Shell.**—*Kindly inform me how I can mend a broken tortoise shell and polish it again.* P. A.

ANSWER:—To join tortoise shells, bring the edges together and hold them in place between hot irons or pincers. The heat must be regulated so that it will not burn the shell. Another way is to bevel both edges to be joined together so they will overlap, each one-eighth or one-quarter of an inch; secure them in place with iron clamps and immerse in boiling water for some time. The joints become firmly united together by this method. Do not heat too long, or the shell will be darkened. To polish tortoise shell, rub up first with powdered charcoal and water on a woolen cloth, and follow this with whitening, moistened with water. The article should first be moistened with vinegar. Finish by hand rubbing with dry rottenstone or whitening.

QUESTION No. 2179.—**Polished Aluminum Alloy.**—*Kindly give me a formula for an alloy of aluminum that can be readily cast and will give a clean aluminum polish when finished.* A. C.

ANSWER:—One of the best alloys of aluminum, which gives the lightness and usual color characteristics of that metal, is composed of pure aluminum, 87 per cent.; copper, eight per cent., and zinc, five per cent. This alloy is specially suitable for clean, sharp castings.

QUESTION No. 2180.—**To Harden Ivory.**—*How can I harden softened ivory? Also tell me how I can work ivory to produce a fine, glossy finish.* H. A.

ANSWER:—To harden ivory which has been softened, wrap in a sheet of white paper and cover the whole with dry decrepitated salt; let remain 24 hours, and the ivory will be hardened. In order to work ivory, sharp tools that will cut smooth and thereby save polishing very much are required. A very smooth surface can be turned with good, sharp tools. The polishing can be done with emery cloth, if the surface is rough, but the fine finish is produced with whitening and water in connection with a chamois leather. Next rub with a cloth, on which a few drops of oil have been put. In recesses where one cannot reach with the leather or cloth, a jeweler's fine brush moistened with water and dipped in the whitening can be used.

Three gilt clocks, a jewelry box, two telescopes and two watches, which had been stolen from the show case in front of the store conducted by E. J. Faust, in Allentown, Pa., were recovered from a pawnbroker's shop at Easton, Pa., about a week ago. The pawnbroker gave the police a good description of the man who pawned the articles. Among other stock which was stolen from Mr. Faust are 13 jewel cases, three nickel watches, five eyeglass chains and a pair of spectacles.

Use of a Green-Gold Deposit on "Old-Brass" Finishes.

(From the *Brass World.*)

THE popularity of the "Old-Brass" finish (also called "Old-English" finish) has brought about a demand for a brass color that is quite difficult to obtain in an electro-deposit, and rarely produced in cast metal. The color that is desired is a very pronounced green. Ordinary yellow brass, while satisfactory in many instances, lacks the greenish shade.

The brass mixture with the most pronounced green color is one of four parts of copper and one part of spelter (80 per cent. copper and 20 per cent. spelter). This mixture is known as "low-brass." It is used where the best quality of castings is desired for the production of the "old-brass" finish, and it is always the object in brass plating to obtain this mixture as the deposit.

Although "low-brass" has a green shade, it frequently fails to satisfy the prevalent desire for a more pronounced color. In such instances a green-gold deposit on the article can be used with excellent effect. While it may seem too extravagant to employ gold for this purpose, yet there are many cases where the price fully warrants it, and the beauty of an article is much enhanced thereby. For cheap work, of course, it cannot be used.

Green-gold is a mixture of gold and silver. The usual proportions for this purpose consist of three parts of gold and one part of silver. The solution that is used for the purpose consists of the following:

Water	1 gallon.
Potassium cyanide	3 oz.
Gold	¾ oz.
Silver	¼ oz.

The gold and silver are converted into chlorides separately, and then added to the cyanide solution. If desired, less gold and silver may be used, but as the solution is used cold, more gold is needed than when a hot solution is employed.

The article to be given the old-brass finish should be of brass, as the object of the green-gold is to enhance the color of the metal in the same manner that solid gold articles are "colored." It is not intended to be used as green-gold, but as brass, and the user is not supposed to know that gold has been used. The old-brass surface may be put on in any desired manner; by means of a wet tampico wheel and pumice, or by a mixture of pumice and ground flint, or by emery paste. Some people prefer a more "scratchy" effect than others.

When the old-brass surface has been put on the green-gold is deposited. This may be a mere film in order to obtain the color, or for the finest results, may be thick and a second scouring with pumice carried out. In either case, the surface will be of the same character as old-brass, but with a color impossible in the brass mixtures.

One would naturally expect that it would be impossible to obtain a brass color from a gold alloy, but if the green-gold be examined it will be found to so closely resemble brass that an experienced eye cannot distinguish between them, and for beauty an old-brass finish done in this manner cannot be equalled. The expense, in many instances, will be of secondary importance.

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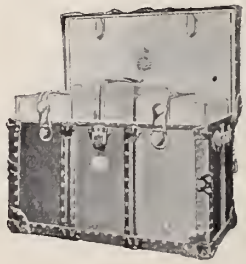
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Tin-Glazed Ware.

MANUFACTURERS of novelties are ever on the look-out for articles that shall be attractive and new to the "man in the street." Much time, much thought and still more ingenuity are expended on the production of these so-called novelties; yet how poverty-stricken the results often are. Is it any exaggeration to say that every rule and precept of the laws of beauty is broken in the execution of these products for the market. Nothing seems too vulgar or too stupid so long as it is "new," though now and again really beautiful wares are produced that, so far as England is concerned, are "something new."

The great Japanese boom of 30 years ago brought decorations and suggestions that were worked for all they were worth, and they were worth a great deal. This has made a mark—a very deep mark—on the potter's art in England, but much water has run under the bridge since then, and the public are again asking for a fresh departure which, if it is to be successful, must be on other lines. The Japanese craze was an exotic, and that was its weakness. Much of the decoration was utterly foreign to our people, and therefore, liable to great errors in application. All exotic art slavishly copied, and, ignorantly used, is bound to exhaust itself and speedily deteriorate into driveling stupidity. Our potters may legitimately adopt means, methods and suggestions, but to copy the special decorations as was done, and still is, by some makers of ornamental ware is to count disaster and to demonstrate the incapacity of the manufacturers. Where the greatest successes were obtained the ideas and methods were Anglicized, or, at least Europeanized and so made sources of strength instead of weakness.

Quite recently there has been a development of slip decoration deserving much praise for its simplicity and freshness. It is worthy of regard, for it is one of our old and national styles and possesses much beauty. There is no seeking after extravagance in shape or ornament, no handles or legs in which the clay is tortured out of all reason. The artist in his striving after originality has not forgotten the fragility of his material, and has not produced such forms as would be right enough if hammered out in metal, but are far wrong when modeled in clay.

The great difficulty that besets the English art potter is the comparatively narrow limits of his realm. To the many great artists the bounds may be wide enough, but the trouble is that few are really great artists; the ruck are only too well aware of their mediocre skill. Terra cotta, majolica in its many developments, salt-glazed wares, one-fired glazed wares, underglaze, enamel, china, have all been tried and tried again by our people at home. Two branches of the potter's art are all that are left that, so far, have never been attempted in England, except as experiments—hard china and tin-glazed ware. We believe we are correct when we say that no manufacturer in the United Kingdom has ever gone into these branches in any other than a very tentative and experimental form.

The manufacture of hard china is a departure that the British trade would do well to study. There is a future and a fortune for the men who bring it out successfully. But we propose now to say a few words on the manufacture of tin-glazed ware. It is a branch of trade almost unknown in England, yet it has certain qualities that recommend it to the pottery amateur and to the peasant and laborer. It may be made very ornamental, and it can be made cheap. In writing about tin-glazed ware it is almost as hard to keep Palissy's name out of the story as Mr. Dick found it to keep King Charles' head. Yet there is a lesson to be learned in the story of Palissy, apart from the moral of perseverance and energy overcoming difficulty. Palissy spent months and years striving to produce a fusible frit of his materials when all the time fusibility in the frit was the quality to be avoided. This was his great and initial error, and, like all preconceived or accepted ideas, it was long before he discovered his mistake. Nor is this to be wondered at, for who would imagine that a glaze to be smooth, even bright and perfect, must not be fused? In passing we may note how Palissy's story proves the non-circulation of news in the Middle Ages, and even at their very close, for the practice and method that Palissy discovered was common knowledge across the Pyrenees.

What then are the possibilities and characteristics of this tin-glazed ware and where is it used, and for what? Tin-glazed ware is made in Brittany, in the Orleannais, along the north of the Pyrenees, in many parts of Spain and Portugal and in Italy. It is a material from which cups, bowls and plates are made for the peasant and the laborer, and from which are also fashioned some of the loveliest productions of the potter's art for the dilettante and art lover. The pity of it is that no British firm shares in this last market. The striking characteristic of the ware is that it permits, nay, is best suited for, the use of what are termed inferior earths. Given a rough, crude, sandy clay and you have a base from which a good tin-glazed ware may be produced. It is fired at a low temperature; the fire of hard enamel kiln is almost sufficient. The glaze is compounded of tin, lead, salt and sand. The proportions vary a little in different districts, but the manner of production is much the same in every part of Europe. The lead and tin are oxidized and mixed intimately with the salt and sand. The mixture is very often laid in a thick bed on the fireplace, floor or hearth of the oven, wood being almost invariably used in the firing. After the oven is fired the frit is found in a more or less solid mass. This is broken up and ground and is then ready for use.

In the factories where a high-class ware is produced greater care is taken in the firing than in those factories which produce only for the market place. The biscuit, as has already been stated, consists nearly always of a red or yellow clay. In Holland, where this class of glaze was greatly used in making the famous Delft tiles, the body was of a very friable yellow clay. After dipping, the ware may be decorated on the unfired glaze. This is almost invariably done when the pieces are intended for the cheap wares sold to peasants and laborers, heaps of which may be seen in almost any French or Spanish market place. The coloring is almost invariably brilliant and very striking, as it is possible to produce a most vivid scarlet on this ware. For higher-class wares the process slightly differs. The ware is dipped and then fired, and if the glaze is a reasonably good one the product presents the appearance of a fine white smooth ware. Indeed, there are to be found in some of the ceramic museums samples of the old makers that no one except an expert could distinguish from fine white earthenware. In this glost state it may be decorated and refired, and some of the most beautiful wares made in France and Italy are produced in this manner. It lends itself especially to reproductions of old ware, for the greater part of the famous earthenwares of the past were made in this manner.

The most exquisite pieces produced in France are made at Blois, where the artist found nearly all his inspiration in the ornament of the beautiful old castle. In Italy there is a maker at Perugia who has a steady trade in making wares along the traditional lines of Urbino and Faenza, and there are also two more makers at or near Florence. It is very interesting to note how all these manufacturers have complied, no doubt unwittingly, with Ruskin's dictum that really original artistic work can only be produced by the artist regularly enforcing on himself defined boundaries within which to work. In Germany very little of this ware has been produced; indeed, it may be said to be unknown.—*Exchange.*



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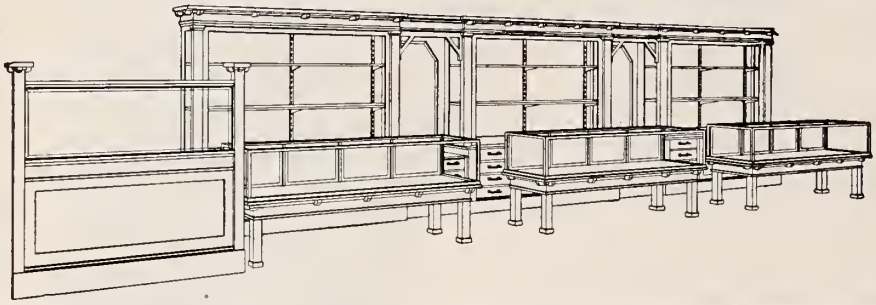
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CASTINGS

New Members Elected and Rewards Paid by The Jewelers Security Alliance.

The regular monthly meeting of the executive committee of the Jewelers Security Alliance was held, Dec. 11, the following members being present: Chairman Butts, President Sloan, Treasurer Karsch, Secretary Noyes, Vice-President Champenois and Messrs. Abbott, Alford, Brown and Stern. The following new members were admitted:

P. Blanc, Henderson, Ky.; R. C. Hardwick, B. H. Rounds & Son and Geo. Steitler, Owensboro, Ky.; J. H. Rohlander, Evansville, Ind.; Rogers & Lamb, Robinson, Ill.; Blumenkranz Jewelry Co., Minneapolis, Minn.; Chris. Hewig, Horm Mercantile Co., A. G. Kleinlein and J. L. Thuman, Evansville, Ind.; S. Van & Son, Albuquerque, N. Mex.; City Loan Office, E. St. Louis, Ill.; L. W. Collarino, San Francisco, Cal.; Ferand Bros., Madison, Ill.; L. A. Holdener, Belleville, Ill.; Chris. Keyler, Nashville, Ill.; Knapp Bros., Belleville, Ill.; W. J. Lewis & Co., Topeka, Kans; R. W. Lucius, Mascoutah, Ill.; Barnett Massie, Granite City, Ill.; Max Rabinovich, Grand Forks, N. Dak.; D. K. Rickenbach, Carmi, Ill.; R. G. Rutherford, Mt. Vernon, Ill.; Jacob Schmidt, St. Louis, Mo.; F. L. Schroeder, E. St. Louis, Ill.; F. G. Wehrle, Belleville, Ill.; Barnett Bros., Edwardsville, Ill.; O. E. Dickinson, Richmond, Ind.; Hall Jewelry & Music Co., Bartlesville, Okla.; C. J. Marson, Cambridge City, Ind; A. Rothermel, Connersville, Ind.; F. Simon, Collinsville, Ill.; E. L. Spencer, Richmond, Ind.; George Waters, Philadelphia, Pa.; L. E. Wittenfeld, Collinsville, Ill.; E. L. Barnard and J. H. Bauer, Alton, Ill.; Geo. Greyer and D. & J. Rosenbaum, Anderson, Ind.; A. Pursel, Noblesville, Ind.; T. Sherow, Millbrook, N. Y.; A. Stahlberg, Est., St. Charles, Mo.; R. A. Brown, Albany, Ind.; Michael Cramer and Lewis Fitch, Effingham, Ill.; Samuel McCollum, Winchester, Ind.; Robert H. Pilcher, Vandalia, Ill.; Eugene M. Rose, Greenup, Ill.; Geo. A. Tromley & Son, Martinsville, Ill.; E. S. Brown, J. M. Burke, W. H. Hellman, E. A. Hornung and S. H. Sterchi, Terre Haute, Ind.; Conner & Conner, Wabash, Ind.; Frontier Jewelry Mfg. Co., Buffalo, N. Y.; R. A. Knight, Humboldt, Ia.; Sam G. Martin, Wiconisco, Pa.; F. Pequegnat, Riverside, Cal.; W. Silver & Co., Johnson City, Tenn.; Bard & Son and G. H. Morgel, Brazil, Ind.; H. T. Harger and Staats-Haynes Co., Clinton, Ind.; A. E. Anderson, Broken Bow, Nebr.; L. M. Beck, Ft. Wayne, Ind.; Thos D. Cloud, Washington, Ind.; Ross R. Day, Little River, Kans.; P. A. Hughes, Commerce, Ga.; Edw. W. Kelly, Sullivan, Ind.; McKinney Wholesale Jewelry Co., Hutchinson, Kans.; Mt. Vernon Jewelry Co., Mt. Vernon, Ill.; D. B. Stall Jewelry & Optical Co., Ft. Wayne, Ind.; J. G. Penfield, Huntington, Ind.; Frank L. Krug, Goshen, Ind.; C. H. Roberts, Mt. Carmel, Ill.; Arthur F. Odell, Quincy, Ill.; H. C. Becker, New York City; Allsopp & Long, Newark, N. J.; Bagley & Co., Duluth, Minn.; P. K. Jensen, Rockford, Mich.; Shiman-Miller Mfg. Co., Newark, N. J.; Furtwangler & Rhea, Greensburg, Pa.; E. A. Merriman, Joliet, Ill.; J. M. Becker & Co., Chicago, Ill.; G. H. Huizinga & Co., Holland, Mich.

The following rewards were ordered paid:

No. 47. To Captain Chas. Halpin of the Chicago police force, for distribution, for the arrest and conviction of Jas. O'Neill, who threw a flat-iron through the window of Dave Holtz, 4740 Ashland Ave., on the evening of Dec. 24, 1907, and stole diamond jewelry valued at $3,500. He disposed of some of the jewelry, which came to the knowledge of the police, who arrested him on Dec. 30, and recovered most of the property. He pleaded guilty and received an indeterminate sentence of from one to 20 years in the penitentiary. Frank Everett, the receiver of the stolen goods was also convicted and sentenced to from one to 10 years.

No. 48. To Captain Chas. Halpin, of the Chicago police force, for distribution, for the arrest and conviction of William Bailey, who broke the window of Chas. A. Joneson, 5915 S. Halsted St, on the evening of Dec. 20, 1907, and stole diamonds valued at $1,400. Bailey was an associate of O'Neill, and was captured at the same time, and as he was convicted of carrying concealed weapons as well as robbery, he received a sentence of from one year to life. Most of the goods were recovered and returned to Mr. Joneson. These three criminals had been committing similar crimes for a long time, and their conviction broke up a very dangerous gang of window smashers and highway robbers.

No. 49. To the Infirm Police Fund of the city of Cleveland, O., for the arrest and conviction of Edward Campbell and James Livingston, who broke into the store of Knittle & Longtin, March 20, 1908, through the rear door and stole jewelry valued at $700. They were arrested the next day and part of the goods recovered. Campbell was sentenced to the State Reformatory, and Livingston to pay a fine of $25 and costs.

No. 50. To Officer Fred Rose, Sheridan, Wyo., for the arrest and conviction of Herman F. Buttron and Thos. Farrell, who broke into the store of W. P. Waters through a rear window and stole jewelry valued at $100. The officer noticed that the lights had been turned out and saw the men in the store, but was obliged to shoot one of them to prevent his escape, and the other was caught about an hour later. They were sentenced to five years each in the penitentiary.

No. 51. To Superintendent of Police Geo. M. Beach, for the arrest and conviction of Luigi Capabianco, who broke into the store of H. J. Dunlap, Naugatuck, Conn., Jan. 23, 1908, through a rear window, and stole a small quantity of jewelry. A circular offering the reward was sent out and the thief was captured in Waterbury, March 17, with the goods in his possession, and was sentenced to one year in the county jail.

No. 52. To Miles L. Hanlon, head clerk in the store of William A. Tice, Auburn, N. Y., for the arrest and conviction of Peter Madden, who broke the show window, on Saturday afternoon, July 11, 1908, and snatched a tray of watches. Hanlon jumped over the show case and caught the thief before he could get away on account of the crowd, held him until the police arrived. He was sentenced to a term of from one to two years in Auburn prison on a plea of guilty to attempted burglary.

No. 53. To Frank McCoy, a private citizen of Cleveland, O., for the arrest and conviction of William P. Ross, who in connection with another thief who escaped, smashed the window of Ben Sands, Sept. 11, 1908, and stole a quantity of jewelry, most of which was recovered. A crowd was pursuing the thieves, but both would have escaped if McCoy had not jumped off a street car and headed them off, capturing one after a hard fight. The sentence was two years in the penitentiary.

No. 54. To the Police Pension Fund of Syracuse, N. Y., for the arrest and conviction of Alfred Collins, colored, who broke the window of E. W. Frost, and stole all the jewelry he could reach. He was caught within an hour, most of the goods being recovered, and sentenced to 10 months in the penitentiary.

No. 55. To Sheriff C. A. Fitzpatrick, for the arrest and conviction of Arthur Narron, a boy who broke into the store of Baisch & Larson, Telluride, Colo., Oct. 11, 1908, and stole about $60 worth of jewelry. He was arrested the next day and most of the goods recovered. On account of his youth he was sent to the reformatory, his parents paying all the damages.

No. 56. To Officer J. J. Cameron, for the arrest and conviction of John B. Smith, who broke the window in the store of William Casanova, San Francisco, Cal., Jan. 20, 1908, and stole opera glasses, etc., which were recovered. He was sentenced to two years in San Quentin prison.

No. 57. To Chief White and Officers Eisenhart and Cookes, of York, Pa., for the arrest and conviction of Frank McCarthy, Harry Mann and David Seager, who broke the window of Archie K. May, on the evening of March 9, 1908, and stole three trays of rings valued at $800. Most of the goods were recovered and McCarthy received seven years, Mann four years and Seager three years in the Eastern Penitentiary. Chas. Beavers was also arrested, but jumped his bail before trial.

No. 58. To Captain Chas. Long and Detective M. J. Coye, for the arrest and conviction of Geo. Hamilton and Chas. Weatherbee for breaking the window of William Frantz & Co., New Orleans, La., Feb. 26, 1908, and stealing $100 worth of goods. Hamilton was sentenced to 15 years in the penitentiary and Weatherbee to eight months in prison. The goods were recovered and also property belonging to several other parties whose windows had previously been broken by the same thieves.

No. 59. To W. W. Isbell and William B. Lucas, for the arrest and conviction of James Mallahan, who broke the window of H. Silver & Co., Seattle, Wash., on Sept. 23, and stole a few articles of jewelry, receiving a suspended sentence in charge of a probation officer, being under age.

No. 60. To Detectives Rourke and Gordon, for the arrest and conviction of Robert Gilbert, who threw a brick through the window of I. B. Jashenosky, Columbus, O., on Dec. 11, 1907, and stole $200 worth of jewelry and watches. He was arrested in Alliance, O., through a circular offering the reward, pleaded guilty and was sentenced to the penitentiary.

No. 61. To the Police Relief Fund of Cincinnati, O., for the arrest and conviction of Charles Jackson and James White, who broke into the store of the Hohneck Jewelry Co., Nov. 6, 1907, and stole about $75 worth of jewelry and silverware. They were arrested in January, 1908, and part of the goods recovered, the thieves receiving sentences of 15 years each in the State penitentiary.

India's Pottery Activity.

THE following report from Consul-General William H. Michael at Calcutta indicates that India is about to enter the pottery manufacturing industry:

"Recently a company was formed in Entally, Bengal, for the manufacture of a line of porcelain goods, which embraces cups, saucers, plates, inkstanks, gallipots, toys and other articles for which there is a demand. The company obtains the material from extensive deposits of kaolin located at Mangalhat, not far from Calcutta, in the Santhal Perganahs. These deposits have been known a long time, but have remained untouched until now. The company recently purchased machinery in Germany which increases the capacity of the factory tenfold. Formerly all the work was done by hand, employing 50 workmen. In order to assure a high order of finish when required the company has imported two Japanese skilled in such work. It is the purpose of the company to build up an extensive pottery and try to meet the demand of the home market, and to export. The home market alone demanded imports of pottery valued at $1,407,381 in 1907-8, compared with $1,299,941 the previous year."

Roman Glaze Rediscovered.

CONSUL EDWARD B. WALKER forwards from Burslem an extract from the Staffordshire *Sentinel*, from which the following, referring to a pottery invention, is taken:

"For a long time potters have made efforts to discover the method by which the Romans imparted that beautiful velvety luster to what is known as the *terra sigillata* ware, and it is now claimed that Karl Fischer, of the Art Pottery, Sulzbach, Oberpfalz, Bavaria, has discovered, if not the identical Roman process itself, yet something which gives practically the same rich and lasting effect. It is nothing more or less than the application of engobage in a liquid state to pottery in a 'biscuit' condition. The engobage sinks into the clay and is then polished, just in the way that boots are polished with patent blacking. The discovery is regarded as very simple. The new *terra sigillata* can be made in a variety of colors, and it resists any degree of temperature. It has been exposed to snow and heat without losing its luster. Any coloring matter may be used. An advantage of the engobage is that varying degrees of polish are attainable."

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(*See Text on Page 51.*)

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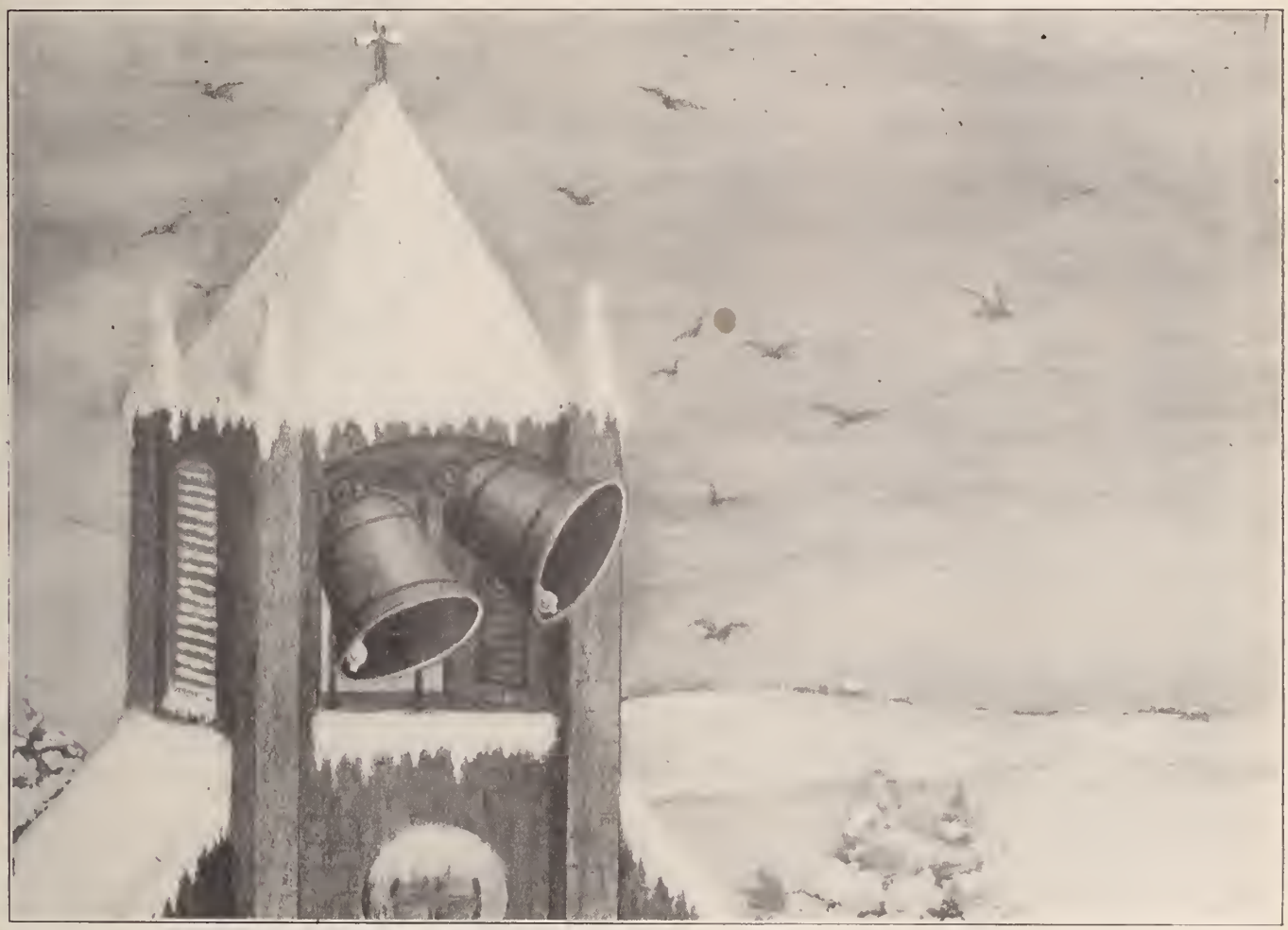
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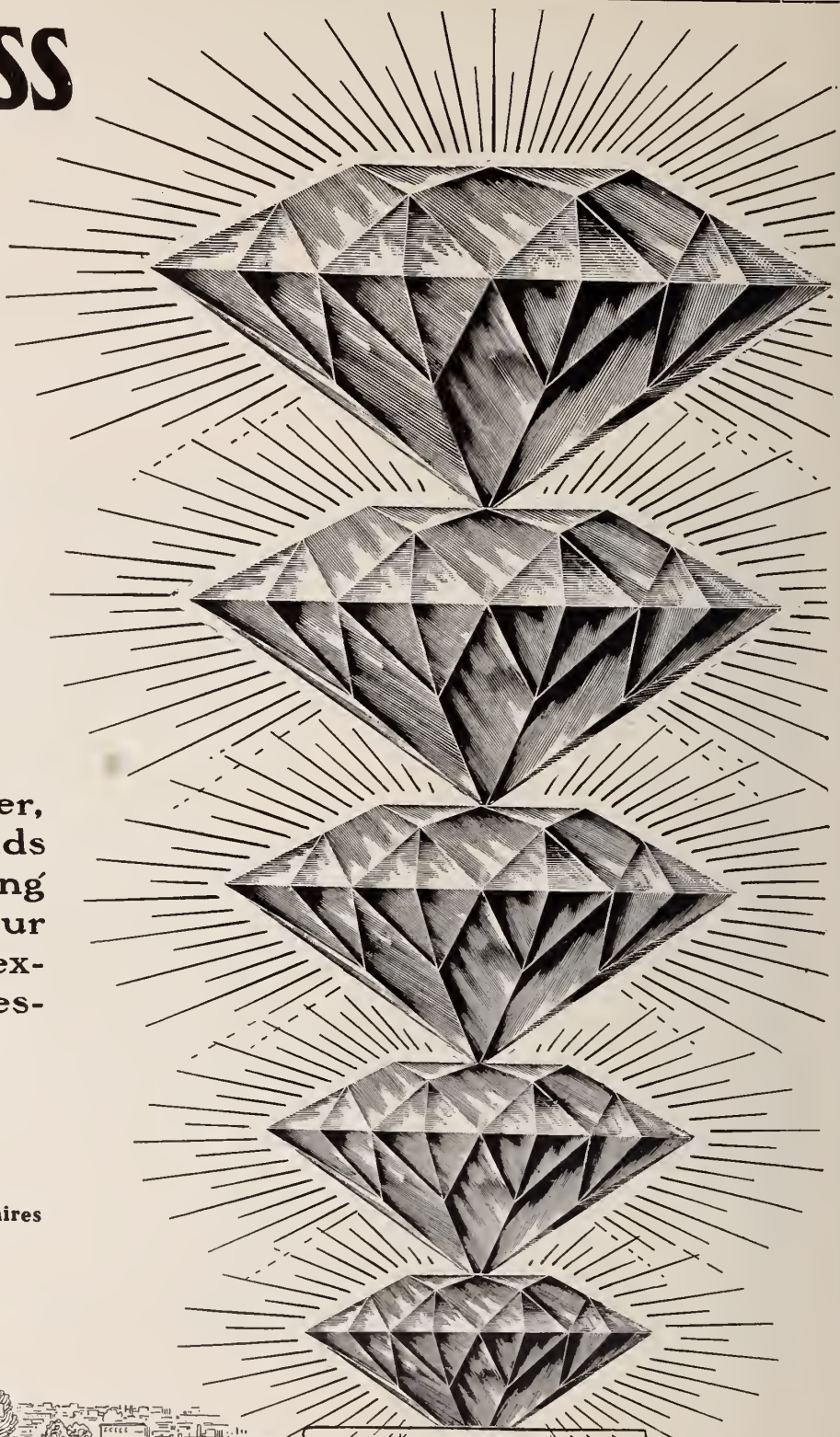
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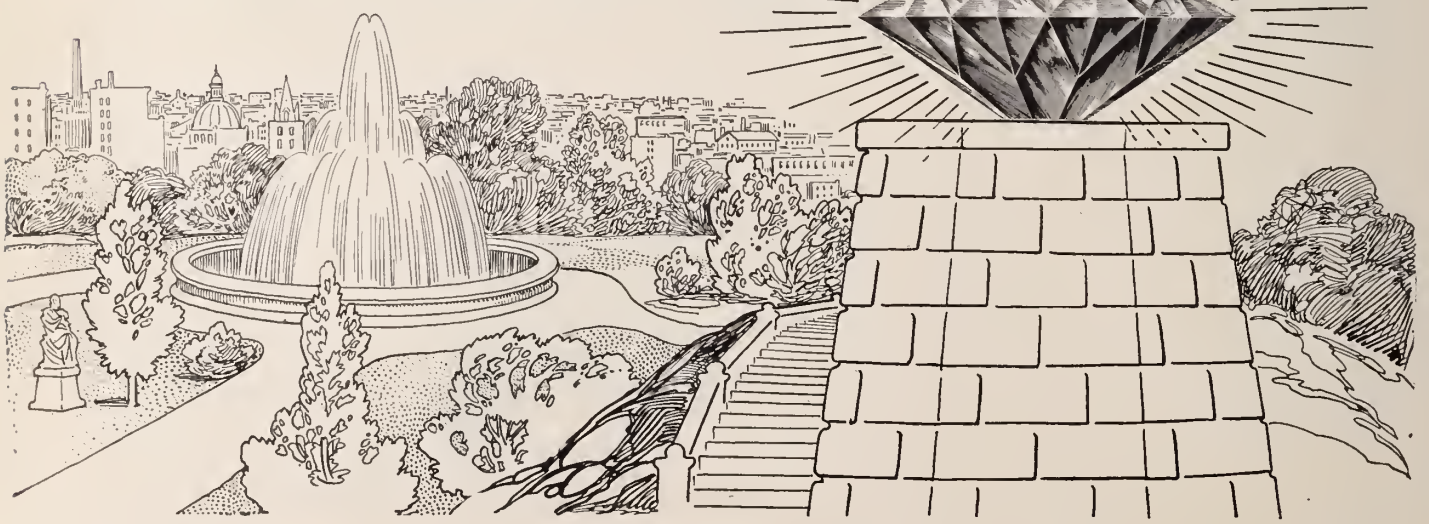
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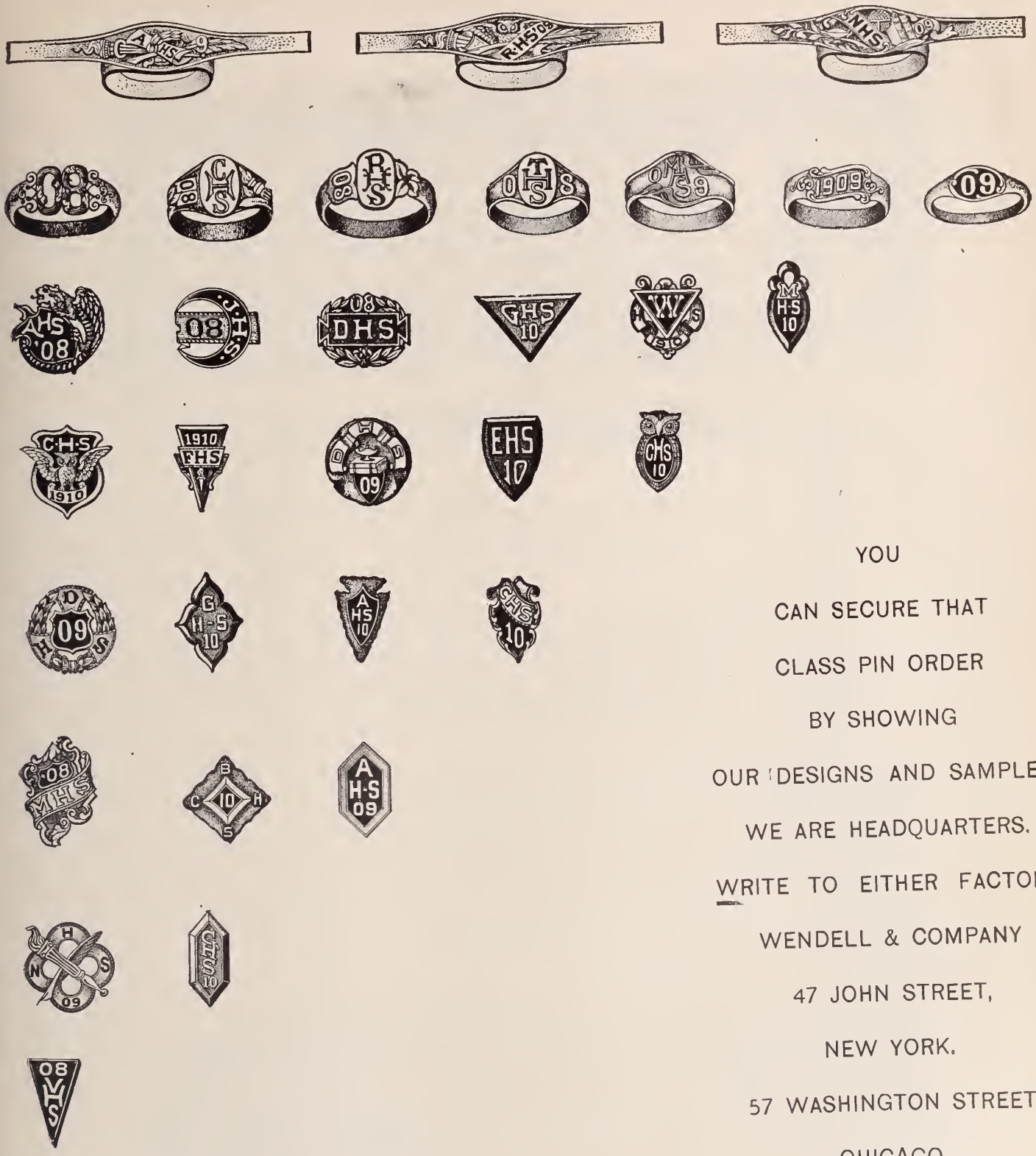
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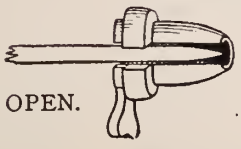
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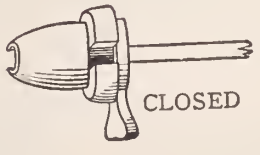


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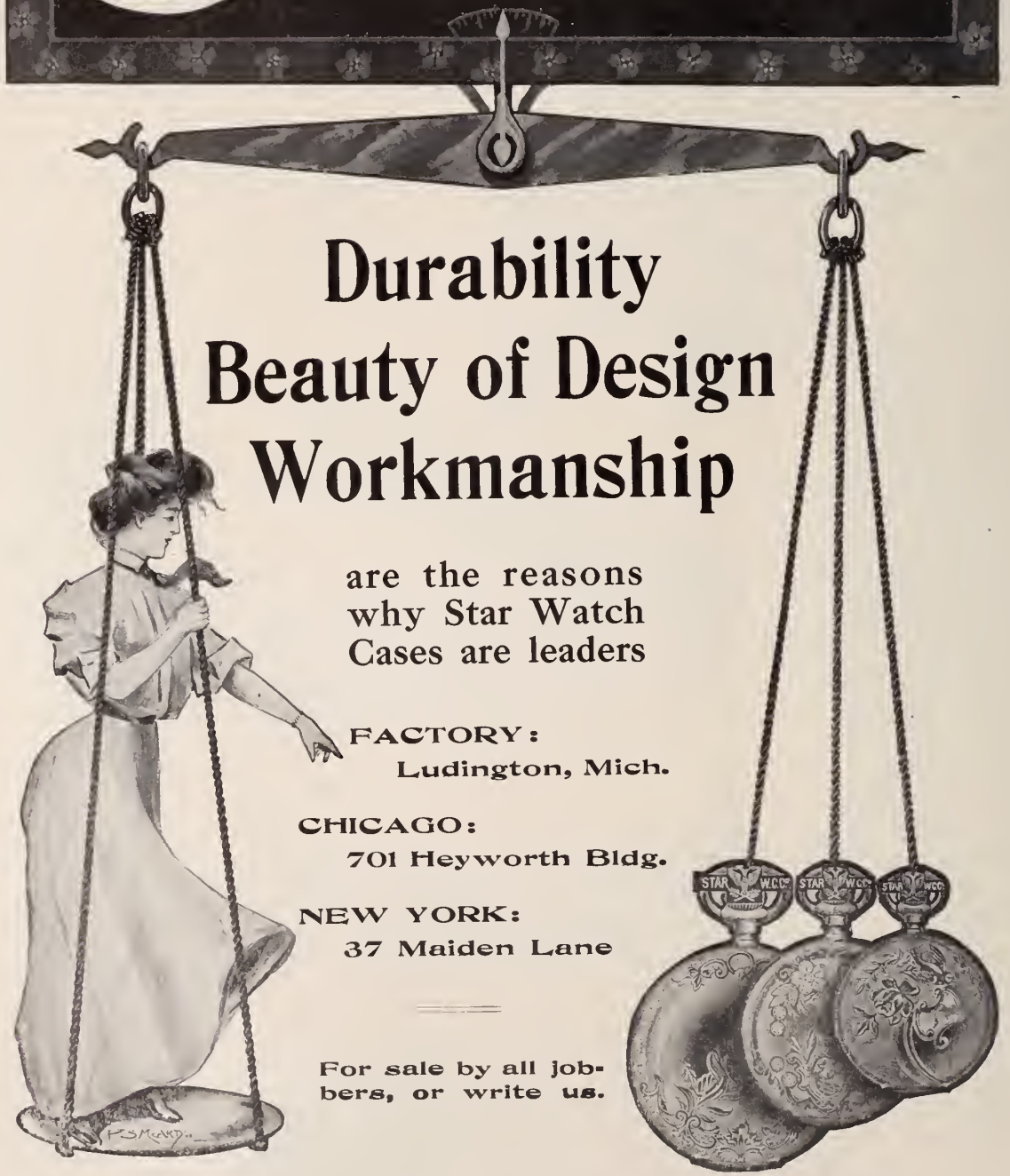
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NEW YORK
9 MAIDEN LANE

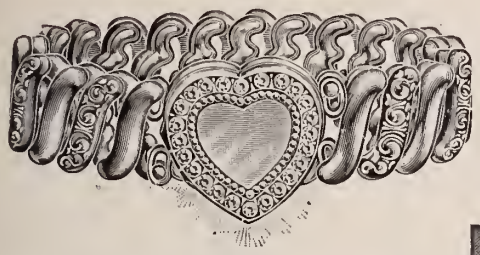
CHICAGO
103 STATE ST



GOLD CARD JEWELRY
O 10-K B

SEAMLESS GOLD-FILLED RINGS

The Genuine Carmen Adjustable Bracelet

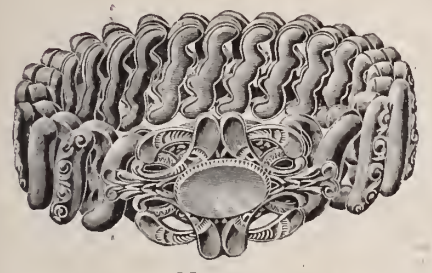


No. 157—Locket Top
White Stones

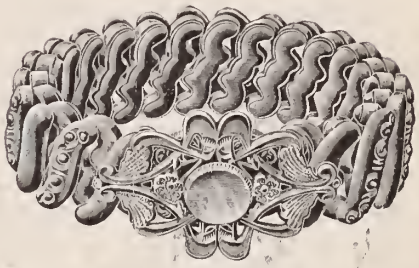


No. A35—Locket Top
White Stones

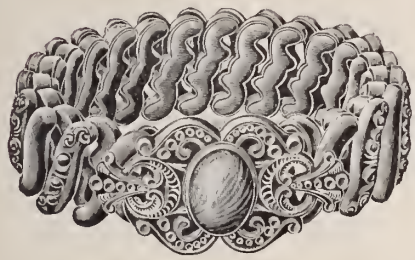




No. A10



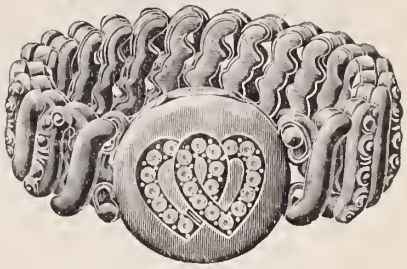
No. A11



No. A14

CARMEN TRADE MARK

LOOK FOR THIS TRADE MARK



No. A4—Locket Top
White Stones

Bracelets are not going out of style. The constant demand for the CARMEN proves it. ¶ Fine quality, superior finish and exclusive designs are the distinctive features in our line, which is the largest line of adjustable bracelets on the market.

THE D. F. BRIGGS COMPANY

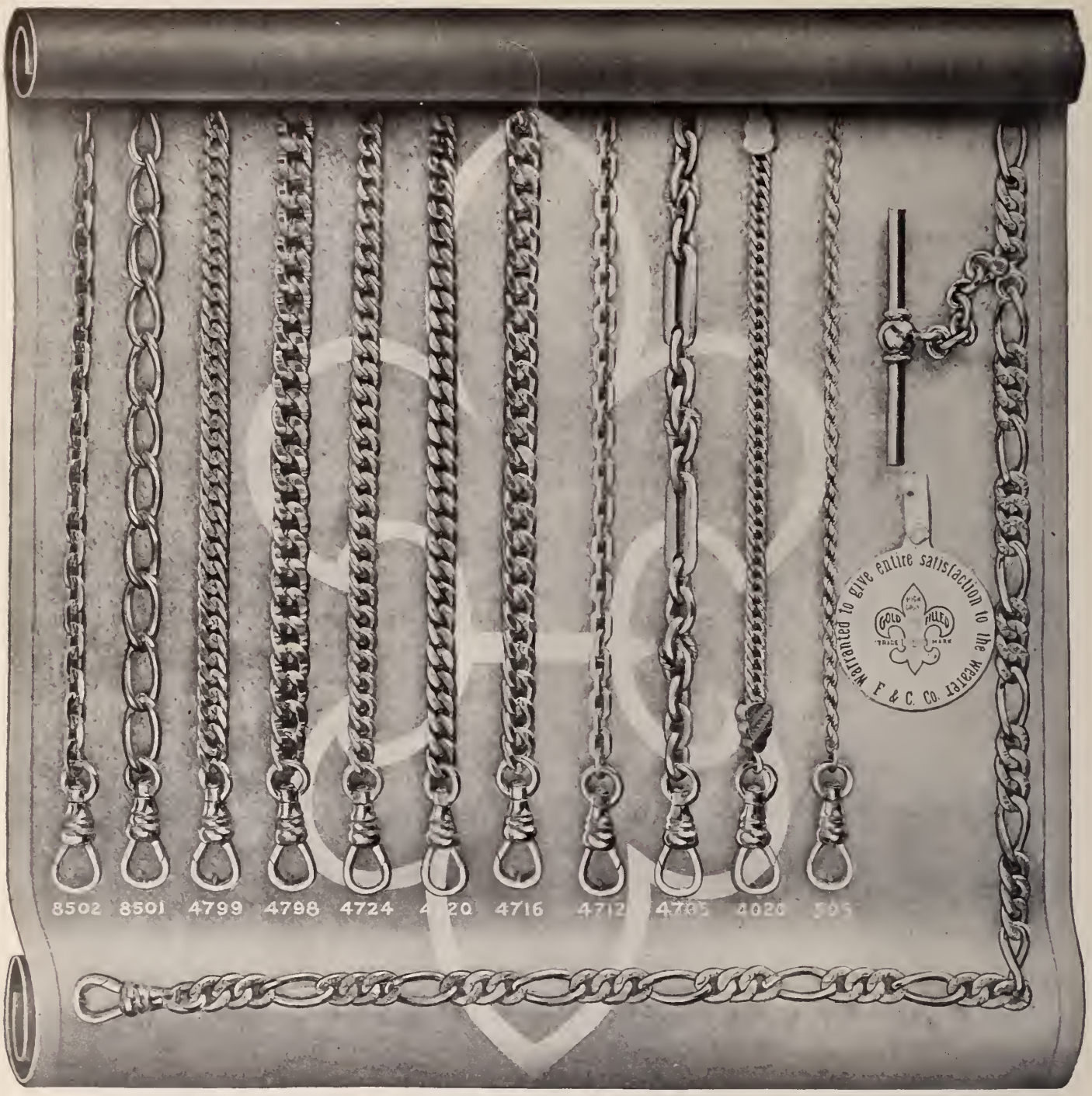
ATTLEBORO, MASS.

NEW YORK OFFICE
180 Broadway

CHICAGO OFFICE
Heyworth Building

ST. LOUIS OFFICE
Mermod & Jaccard Building

LONDON OFFICE
118-122 Holborn, E. C.



12 STRONG REASONS

why you should use this special assortment of Fontneau & Cook Co.'s Fleur-de-lis line of high grade chains.

To acquaint you with the merits of our high grade chains at a small cost to you, we are making a special offer of the above combination of twelve high grade 12-inch vest chains to be sold to the retailer at a uniform price of $18.00 the dozen.

In these twelve chains we are crowding twelve of the strongest reasons ever put up in one roll—every chain a winner—not a dead one in the Lot—not a chain that cannot be retailed at $3.00 and give your customer entire satisfaction. Weights heavy or light; patterns the most salable offered at any price—chains with some gold on them—trimmings the very best—three-ring centers, square bow swivels, ball bars with seamless ends; no caps to tumble off or turn green; backed by our guarantee, as broad as the universe, as good as the Bank of England, as effective as the gold stamping law—and, to cap the whole, every dozen put up in a beautiful black velvet roll, 14 x 16 inches, beautifully embossed with our fleur-de-lis trade-mark, as per illustration.

This combination can be bought only through the jobbing trade. If your jobber cannot supply you, write us and we will give you the name of one who can.

FONTNEAU & COOK CO., ATTLEBORO, MASS.

NEW YORK, 15 MAIDEN LANE, Silversmiths Bldg., Room 1609 **CHICAGO, 1203 HEYWORTH BUILDING**

BATES & BACON

ATTLEBORO, MASS.

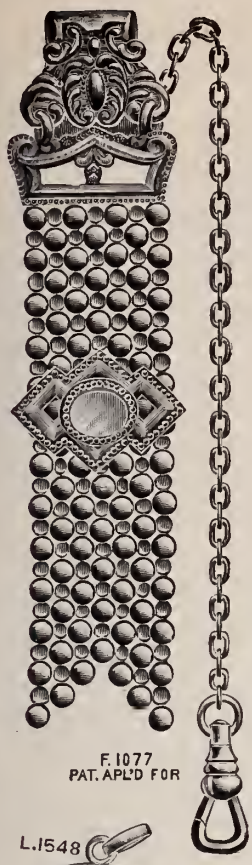
NEW YORK OFFICE
9 Maiden Lane

CHICAGO OFFICE
103 State St.

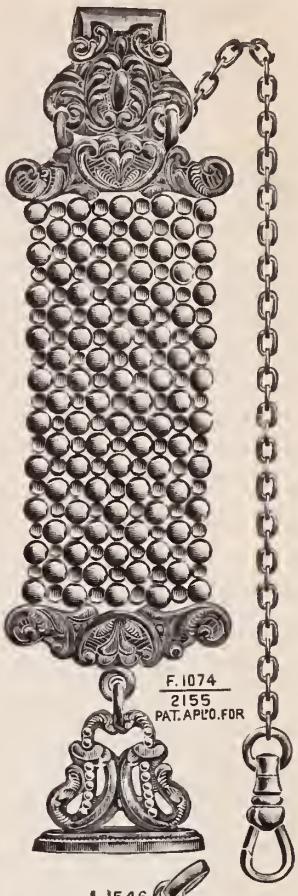
High Grade Gold Filled Chains, Lockets and Bracelets

Something New in Fobs! **BEAD FABRIC!**

Patent applied for



F. 1077
PAT. APL'D FOR



F. 1074
2155
PAT. APL'D FOR

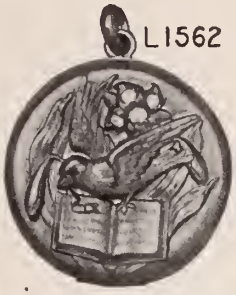
L.1534



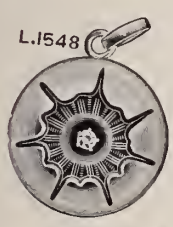
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L.1562



L.1548



L.1525



L.1538



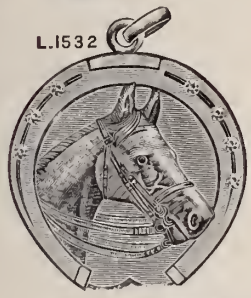
L.1570



L.1546



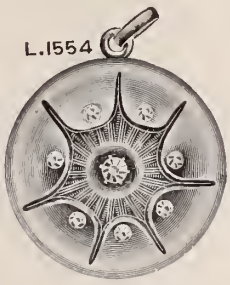
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L.1540



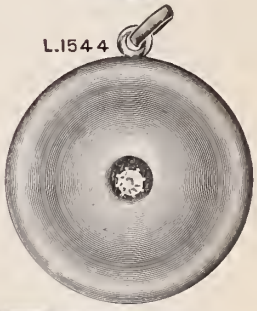
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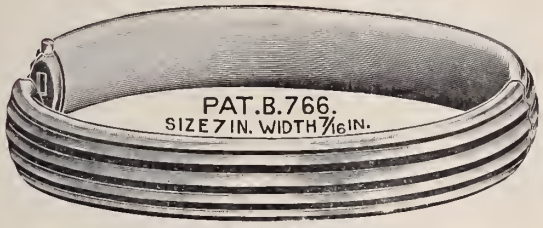


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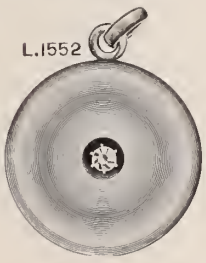


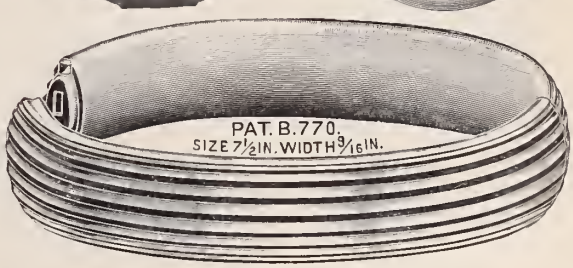
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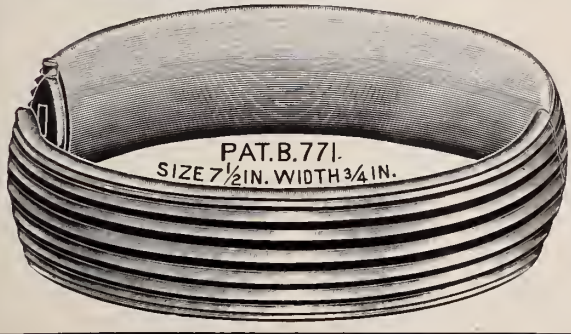




L.1552







L.1558

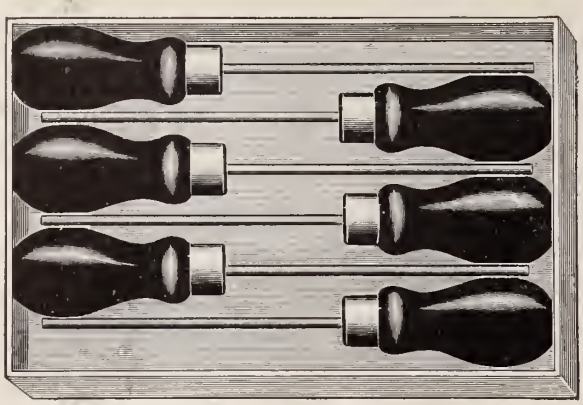




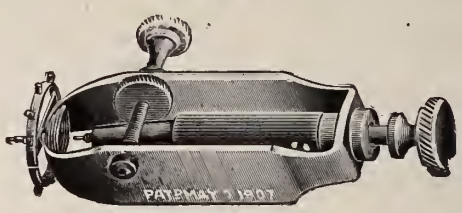
SET OF SIX PIVOT STRAIGHTENERS No. 1

Tbe various sizes in this set will accommodate all sizes of pivots. They are great time-savers. Full directions bow to use are sent with each set, describing a quick and safe method of straigbtening pivots without breaking.

Price, per set, 75 cents



SHELDON'S PATENT HAIRSPRING COLLET REMOVER

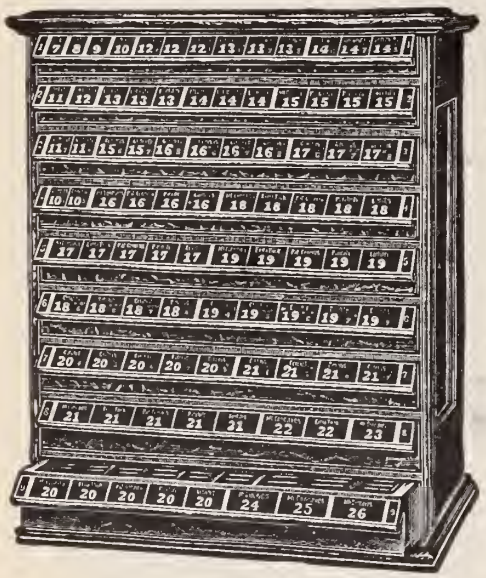


No need of any more distorted bairsprings or bent balances.

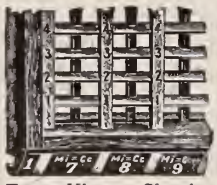
Every watchmaker knows how troublesome it is to remove tbe collet without either distorting the hairspring or bending the balance; with the aid of tbis tool the difficulty is overcome. The tool is provided with a pair of spring fingers, curved at the ends and ground very thin and sharp. By tilting tbe balance the jaws may be slid under tbe hairspring and by pressing tbe jaws togetber it will readily loosen the collet and then by turning the central screw, which has a bole in the end to receive tbe staff pivot, you can force the collet from the staff, witbout injury to balance or bairspring. Tbe adjustable screw nut is provided to avoid wear or injury to tbe jaws. A glance at the illustration will demonstrate the utility of this tool. Finely nickel plated.

Price, each, $1.25

ECHARCO WATCH GLASS CABINET No. 15 (Patented)



Price, No. 20, Each, $7.75
" No. 15, " 16.00



Top View, Showing Skeleton Frame of Drawer. Accumulation of dust and chips is impossible.

Tbe Most Modern Watcb Glass Cases are the Ecbarco, Nos. 15 and 20.

Tbese Cabinets bave many new features not found in any other. Novelty and usefulness are tbe chief arguments in their favor.

Construction and Material.—Tbe cases are made of oak, finely finisbed and of attractive appearance. Tbe sides of Cabinet No. 15 are paneled. Partitions are of basswood and put togetber in the best manner possible.

Partitions are skeleton, preventing accumulation of dust, cbips, etc.

The Bottoms of Cabinet No. 15 are bollow, wbile Case No. 20 bas a special drawer to receive chips, dust, etc.

Arrangement for Glasses.—Case No. 15 has nine drawers witb a total of 1,547 spaces, and Case No. 20 with four drawers has 784 spaces, to hold glasses in upright position.

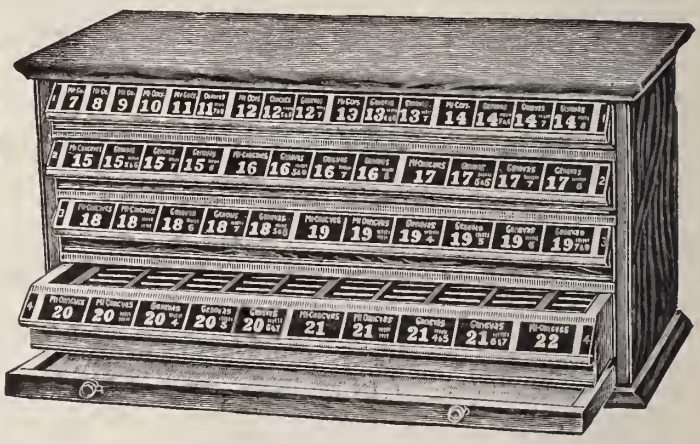
Laheling of drawers, as sbown in cut, is on the pulls of the drawers and done in gold bronze on black background.

Dimensions and Weight of Case No. 15.—Width, 24 incbes; Height, 29½ incbes; Deptb, 12 incbes; Weight, net, 45 lbs.; Weigbt, including packing case, 75 lbs.

Dimensions and Weight of Case No. 20.—Width, 26 inches; Heigbt, 13¾ incbes; Deptb, 11¾ incbes; Weigbt, net, 30 lbs.; Weigbt, including packing case, 50 lbs.

Tbe construction of drawers, tbe arrangement of partitions to economize space and weigbt, and the novel method of sbowing contents on drawer-pulls are all prominent characteristics and extremely well tbougbt of.

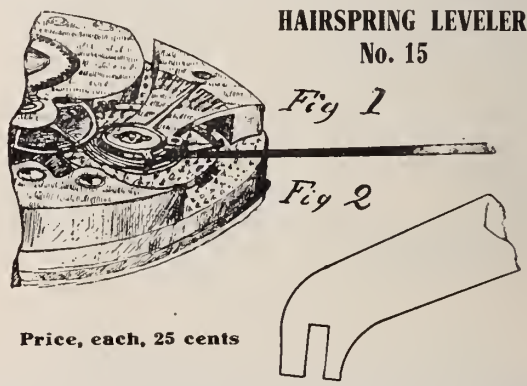
ECHARCO WATCH GLASS CABINET No. 20 (Patented)





A Handsome Booklet, 8 inches by 6 inches, fully illustrating Zipperer's Fine Tools for Watchmakers, will be mailed to you upon receipt of a postal card giving your name and address.

HAIRSPRING LEVELER No. 15



Price, each, 25 cents

This tool will be found to be more convenient to use and more accurate in the results produced tban tweezers. It is particularly adapted to Breguet springs. By its use tbe over-coil may be manipulated witbout removing the balance cock, where it would be impossible with tweezers.

The accompanying cuts fully illustrate the method of using it. Figure 1 sbows bow it is to be applied to an overcoil. Figure 2 sbows the article magnified about ten times. Length of tool, 3½ inches.

FOR SALE BY ALL JOBBERS IN THE UNITED STATES AND CANADA

HAMMEL, RIGLANDER & CO., 47-49 Maiden Lane, New York

OUR 1909 SPRING STOCK [THE BEST EVER] IS READY

We sell sellers! We did a big satisfactory business in 1908.
We want to thank you one and all for your generous patronage.


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Asher Green


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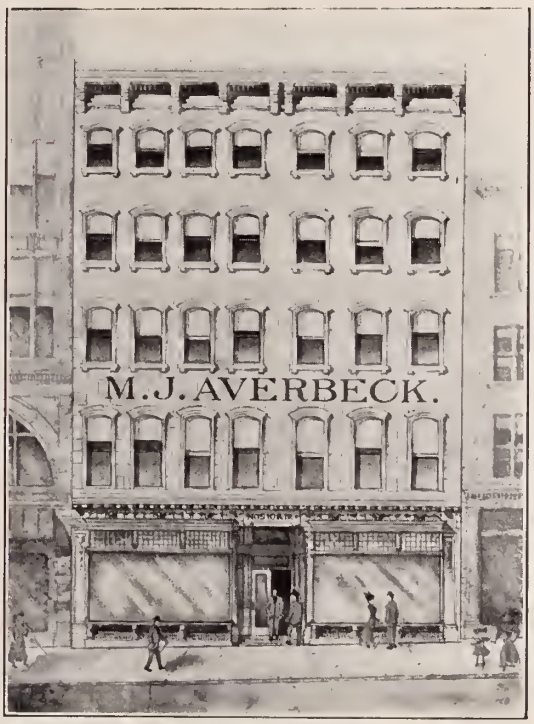

Chas. Welzmiller


Wm. Bernheimer


C. E. Sulzberger


C. W. Bull

A Postal Card will bring any one of these salesmen to your store with our Sample Lines



10 and 12 MAIDEN LANE

We supply all the Jewelry and Gold and Silver Novelty needs of the Retail Jeweler

WE ARE THE LEADERS IN OUR LINE!
WE CAN MAKE YOU THE LEADER IN YOUR CITY.

The above salesmen, Genial and Courteous, are well known to the Retail Jewelry Trade everywhere. Some have been with us many years. They are now leaving for their respective territories.

We can double your sales if you will give us a chance!

We Sell SELLERS! SELLERS! and that's the **reason why this business has had such a phenomenal growth.**

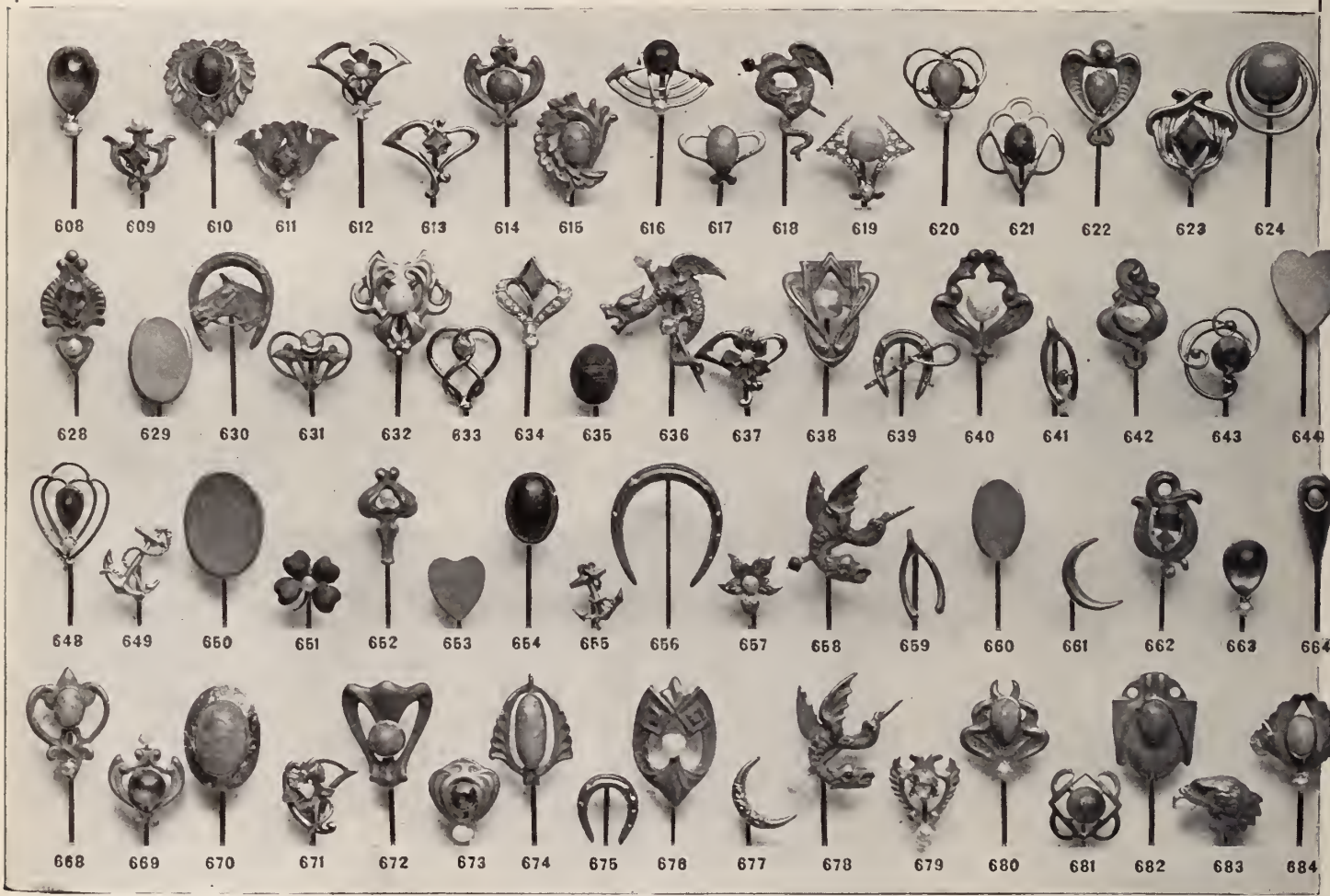
If our methods please you tell your friends, if not tell us. All will be welcome in our building.

M. J. AVERBECK, MANUFACTURERS—IMPORTERS 10 and 12 Maiden Lane, New York

YOU CAN BUY jewelry and novelties most anywhere, but you cannot buy the M. J. A. STYLE, QUALITY and PRICE anywhere else.

A Line of these Scarf Pins in Your Stock Will Increase Your Business

Don't Argue! Try It!



All GENUINE Stones. All 10-K. Solid Gold

WE ALSO MAKE

Brooches, Handy Pins, Veil Pins, Baby Pins, Collar Pins, La Vallieres, Necklaces, Lockets, Heart Charms, Link Buttons, Hat Pins, Combs, "Carmen" and "Nethersole" Bracelets.

John T. Mauran Manufacturing Company

Makers of 10-K. Solid Gold Jewelry

61 PECK STREET, PROVIDENCE, R. I.

SINCE 1850 jewelry bearing this mark has been recognized as **Good Jewelry** and as a product of the Mauran factory.

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RING MAKERS



Epidote



Turquoise Matrix



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Jadeite



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Topaz







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HARRY H. MILLER



The retiring Worthy President will most likely be presented with a Token of Esteem by his Brothers

Are you prepared to get the order?

Samples of our Jewels or a copy of our Catalog will help you

JOS. MAYER & BROS. - - - Seattle, U. S. A.

Makers of Emblems and Emblematic Jewelry of every description


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If you are not one of our customers and are interested, write us for samples and particulars,

or our representative will take pleasure in calling on you and explaining our method.

THE ARNSTINE BROS. COMPANY

Originators of Our Exclusive Catalog Method for the Retail Jeweler

CLEVELAND, OHIO

In writing us please mention this issue "The Jewelers' Circular-Weekly"



Every genuine DELAMOTHE Real Rose Hat Pin, has the name stamped on the pin here →





Made in six sizes, from the smallest bud to the full blown rose

Important To Retail

The Difference Between Delamothe Real Rose Hat Pins and the Crude Imitations

Like all good things, DELAMOTHE Real Rose Hat Pins have scores of imitators, but perhaps there have never been such crude and inferior imitations made and offered the jewelry trade as on this product. The process used by all metallized imitations is the common and well-known method of coating or depositing metal (coarse plating) which has been known for nearly a hundred years, and can be found in almost any encyclopaedia, producing a crude, brittle, hollow article with all fine details of nature obliterated, and only closed or partly closed roses can be so treated, as open roses cannot be even well deposited on. The DELAMOTHE Process was discovered by Prof. L. G. Delamothe, who is a member of this company, and his process is owned and used exclusively by this company. The DELAMOTHE Process TURNS INTO METAL any size or shape of a rose, from the smallest bud to the full-blown flower, retaining perfectly every vein and delicate detail of the rose. Made in gold, silver, copper and many enameled colors which cannot be duplicated at any price, as these permanent finishes are also made by processes used solely by us. To compare Delamothe Pins with the crude imitations is like comparing cut glass with pressed glass. DELAMOTHE products are exclusive.

Not Only The Biggest Greatest Attraction

While Delamothe Real Rose Hat Pins made the Holiday Season, you will find they will be Months of January and February, as they will

Write for Illustrated Price Lis

DELAMOTHE DISTRIB

Notice All Jewelers

Oversold Ever Since Factory Built Though Enlarged Three Times

The best proof of the salability and superiority of DELAMOTHE Real Rose Hat Pins is that ever since the first factory was built we have been constantly oversold, though we have enlarged same three times, more than tripling its capacity, and now have a factory with over 150,000 cubic feet floor space, employing 150 workmen, devoted exclusively to making these pins. The next best proof is that the BEST jewelers in the United States sell ONLY Delamothe Pins, and no imitations. The Delamothe factory has a capacity to produce in one day as much as all the imitators can produce in a month. Over 6,000 jewelers in the United States are selling these pins with greater success than any article put on the jewelry market in 25 years. Our future products will be equally exclusive, attractive, high grade and profitable. In a city where we have one dealer selling DELAMOTHE Pins, and ten other jewelers sell imitations, our dealer's sales have averaged $1,000 monthly for four months, and sales increasing.







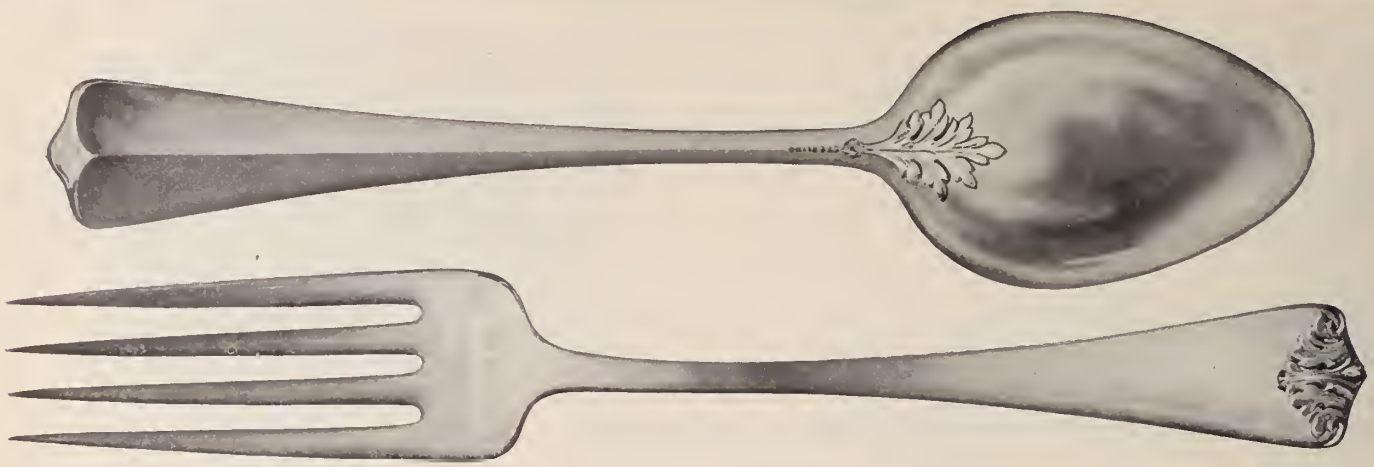
Made in ten colors, which are guaranteed to be durable and permanent

Holiday Seller, But Your For The New Year

deal Holiday Gifts and were large sellers for our greatest seller and attraction in the dull e better advertised.

r Two-Dozen Assortment

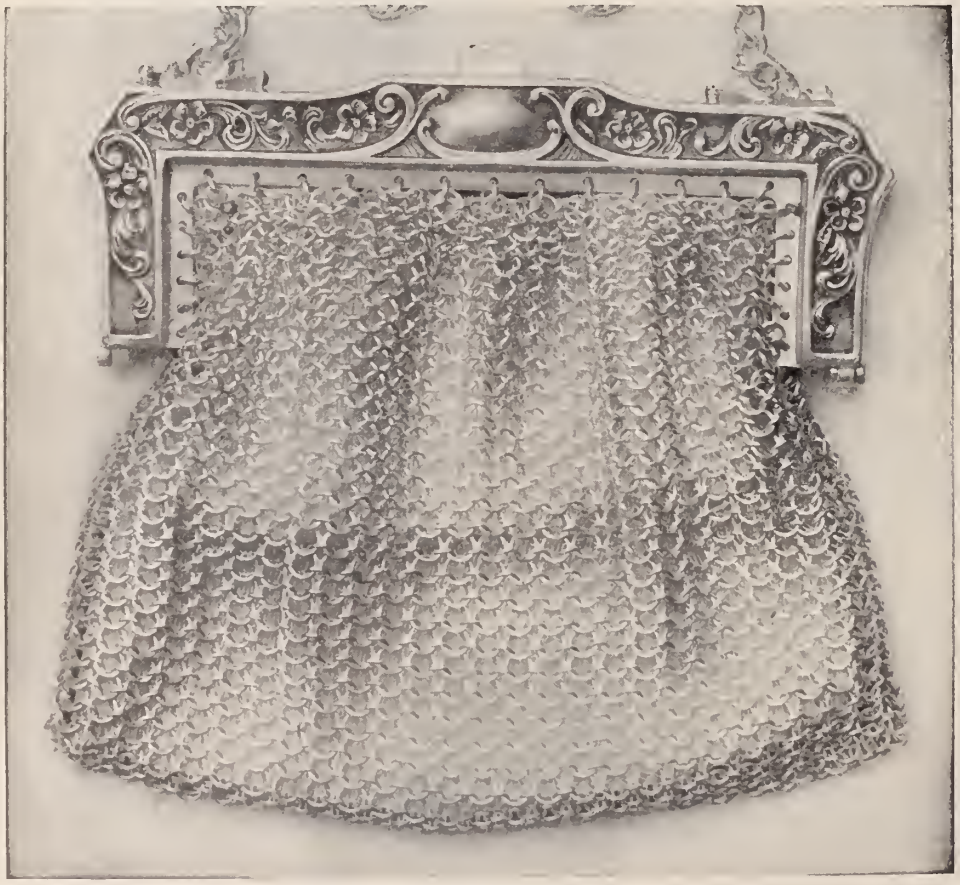
UTING CO., SOLE DISTRIBUTORS SPOKANE, WASH.



In the **"CHIPPENDALE"** Pattern of Flatware are embodied the grace, refinement and beauty that characterize all Chippendale products. And to these qualities are added strength and practicability as may be seen in the above illustration, showing as it does, the heavy shank and spine that give stiffness without detracting from the exquisite beauty of design.

TRADE MARK.
STERLING 1908

FRANK W. SMITH COMPANY, Manufacturers of Sterling Silverware, **Gardner, Mass.**



Individuality

In your selection of bags it behooves you to buy those bags which stand out prominently as possessing an individuality of pattern, as opposed to the common goods scattered promiscuously around. You will find that the women know and discriminate in favor of the former every time. An inspection of the W. & D. line by you will lead you right.

Whiting & Davis Co.
PLAINVILLE, Norfolk Co. MASS.
New York Office
7 Maiden Lane
Chicago Office: Room 405, 103 State St.



A Refined Afternoon Tea-Service

is incomplete without the Sternau Tray. It has become a recognized addition and grown to be almost a necessity in many homes for the chafing-dish outfit and when serving chocolate.

The Sternau Tray is most appropriate for the display of artistic pieces of silver or cut glass.

Catalogue No. 21-Z, containing our full line of specialties, especially adapted to the jewelry trade, sent on request.

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Makers of

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BROOKLYN, N. Y.



"Hear What I Have to Say"

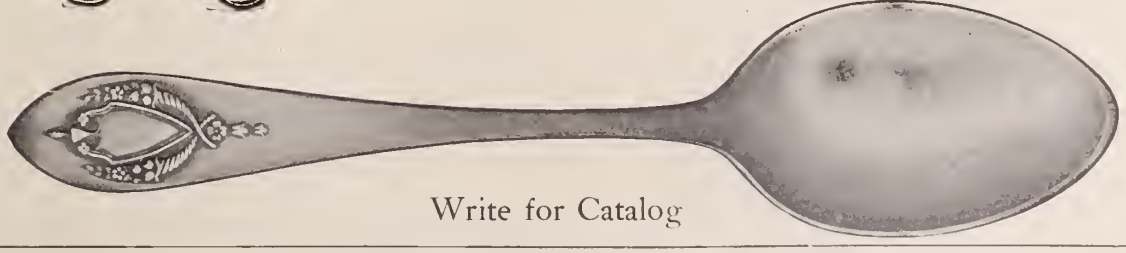
Ye Mount Vernon Pattern

STERLING SILVER TABLEWARE

is made by ye good Silversmiths at GREENFIELD, MASSACHUSETTS, in ye shop of

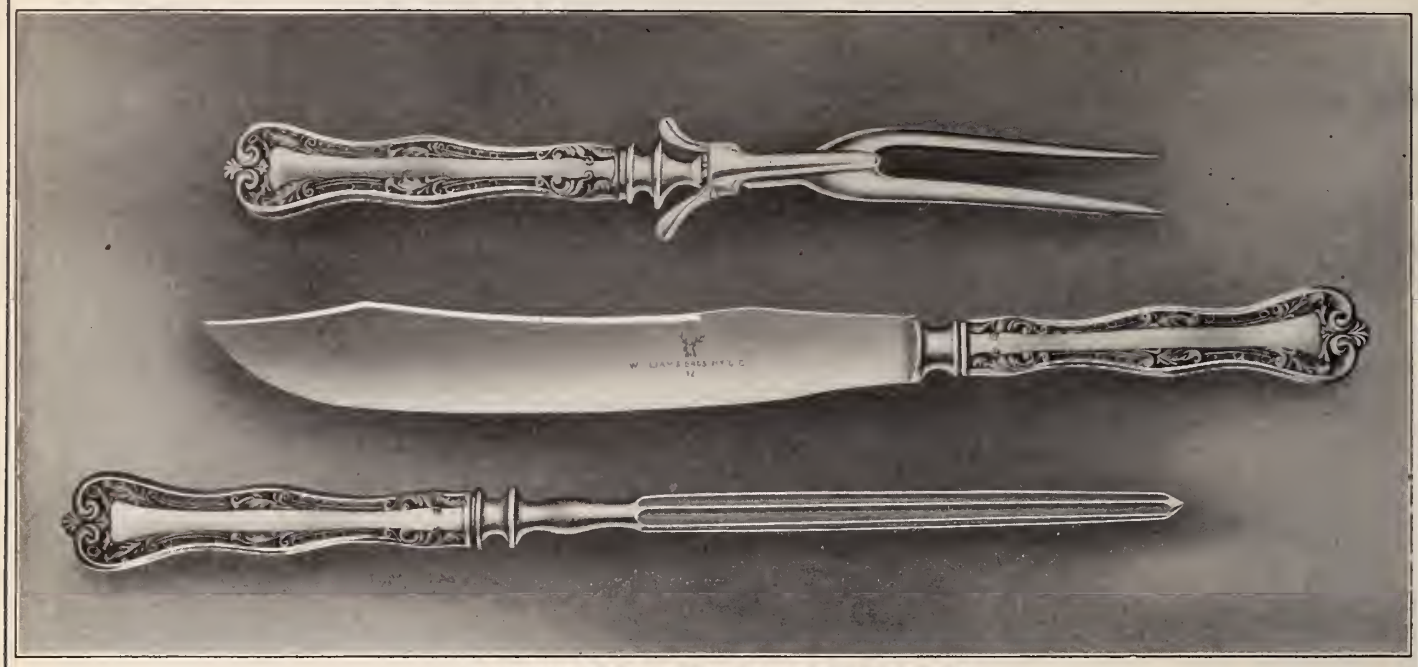
Rogers, Lunt & Bowlen Co.

Jewelers don't *keep* this pattern
THEY *SELL* IT



Write for Catalog

The Williams Bros. Mfg. Co.—"Quality Ware"

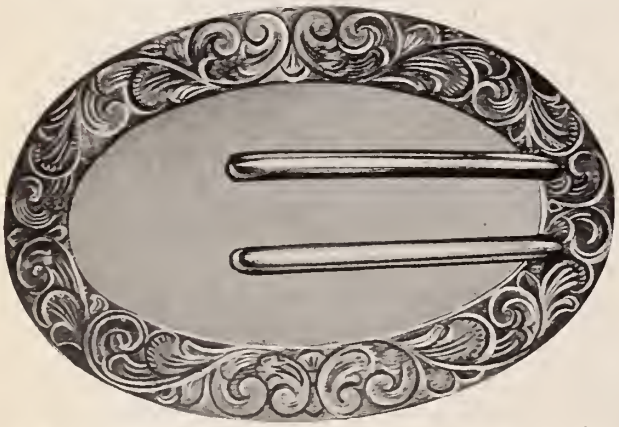


CARVING SET—QUEEN ELIZABETH DESIGN

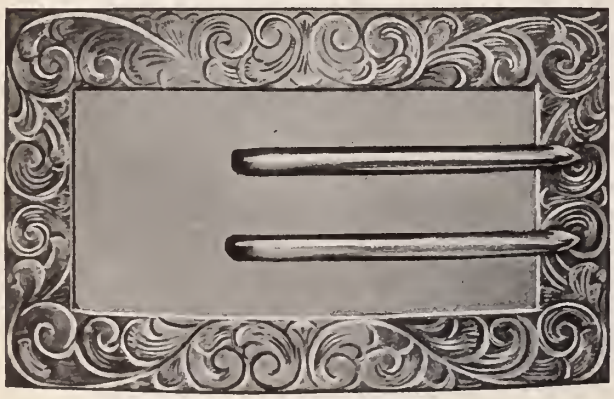
The latest of our well-known "Queen" Patterns is illustrated above. While each pattern we produce is more artistic, perhaps than its predecessors, we can hardly improve the ***quality.*** The Queen Elizabeth may be had either in bright or French Gray—5-oz. or 12-oz. plate. Almost any article of flat ware now ready.

THE WILLIAMS BROS. MANUFACTURING COMPANY, GLASTONBURY, CONN. (Plant Established 1846)

These Designs made as Buckles or Sash Pins



No. 584. HEAVY STERLING SILVER. Hand Engraved, $36.00 per doz.



No. 587. HEAVY STERLING SILVER. Hand Engraved, $36.00 per doz.

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IN GOLD FILLED AND STERLING SILVER

We make a beautiful and extensive line in Sash Brooches and Buckles, combining graceful, artistic designs with finest quality, workmanship and finish.

We manufacture in

Gold Filled and Sterling Silver

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WAIST PIN SETS BARRETTES SCARF PINS
VEIL PINS LINKS BUCKLES SASH BROOCHES
BRACELETS and NECKLACES

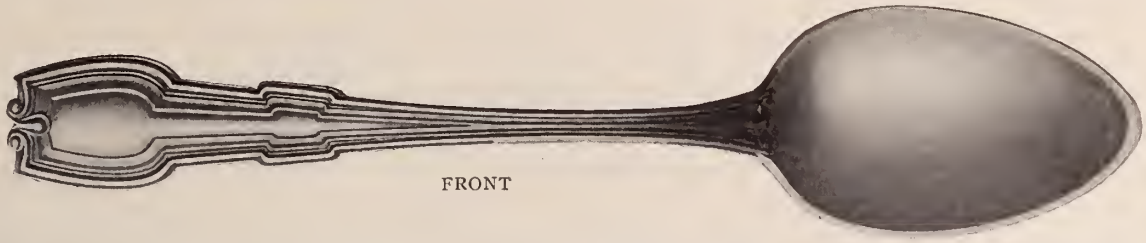
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C. Ray Randall & Co.

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NEW YORK OFFICE, 7 Maiden Lane
SAN FRANCISCO OFFICE, Henry M. Abrams Co., No. 717 Market Street
TORONTO, CANADA, Mr. A. E. Kentleton, 28 Toronto Street



FRONT

THE commercial and industrial depression that prevailed during the better part of the year drawing to a close, and which so demoralized business that complaints of lost trade, decreased profits and unemployed labor and equipment were universally heard, we are proud to say, has had comparatively no effect on the ROGER WILLIAMS SILVER CO.

¶ *Our equipment has at all times been energetically at work, and our producing capacity, at times, decidedly inadequate. The approaching year finds us with uncompleted orders aggregating thousands of dollars. The trade should construe this as a WARNING to place orders immediately for the voluminous Spring business assured by the purified political and commercial atmospheres.*

¶ *We embrace the occasion to direct particular attention to the VENICE, here illustrated, a popular-priced Flatware Pattern, classic in design, and of much impressiveness and artistic permanence. It possesses the unusual quality of increasing your admiration the more you look at it. After January 1st, 1909, the full Venice line will be carried in stock.*

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BACK



CHAS. M. ROBBINS CO.

Manufacturing Jewelers and Enamelers

ATTLEBORO, MASS.

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CHICAGO OFFICE: 103 State Street

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in any one thing and your efforts will be reasonably assured of success. That is what we have done for **Fifty Years** in the manufacture of **Vest** and **Neck Chains** and it is for this reason that our products have been so thoroughly perfected as to gain a lasting hold on the jobber and his customers.

We have paid the price of knowing how to produce **Vest Chains, Neck Chains, Guard Chains** and **Fobs. Every Soldered Link of our Gold-Filled Chains is Soldered with Eight Karat Gold Solder. No Silver Soldered Joints to tarnish.**

Buy your chains of an **Exclusive Chain Manufacturer** and be sure of dependable goods both in **Quality, Style** and **Finish.**

We sell only TO the jobbing trade and there are very few jobbers who do not handle our goods, but should *your* jobber not handle our full line advise us and we will put you in touch with one who does.

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Factory: North Attleboro, Mass.

New York Office—15 and 17 Maiden Lane **San Francisco—503 Chronicle Building**



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Fine Gold Filled
Rose or Green Finish
White, Green or Purple Grapes

Samples and Prices on Application

SOLD THROUGH THE JOBBER

The Equal of Gold Goods
in
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E. A. POTTER COMPANY - Providence, Rhode Island

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Coral Cameos **Cabochons** **Necklaces**
Buttons for Earrings **Pear Shapes for Pendants**

FROM THE INEXPENSIVE TO THE HIGHEST GRADE OF JAPANESE CORAL OF BEAUTIFUL PINK

Importers of Precious Stones
Manufacturers of Artistic Jewelry

VAN DUSEN & STOKES CO.
1123 Chestnut Street, Philadelphia

Lockets Only

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3768.



¼ Gold Shell, Thin Models, All Sizes and Shapes, Engraved and Engine Turned.

ESTABLISHED FIFTY-TWO YEARS

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Main Office and Factory { 7 Beverly Street
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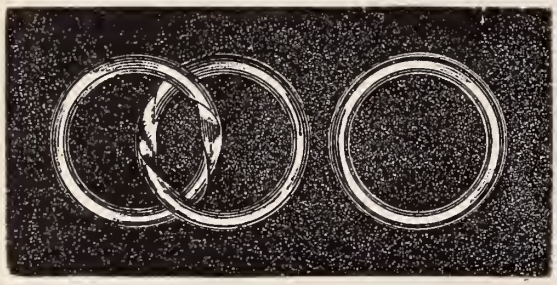
THE PRODUCTS OF THE SOUTH are not ONLY confined to COTTON and other STAPLES, but NOTE from the ABOVE WHAT WE PRODUCE and CAN SUPPLY.

In addition, there are THOUSANDS of Jewelry requirements WE ARE HEADQUARTERS FOR, and which are illustrated in our CATALOGUES.

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Dept. C. Optical Goods
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Catalogues sent on request. Goods sent on selection



WE MAKE

The Alliance Ring

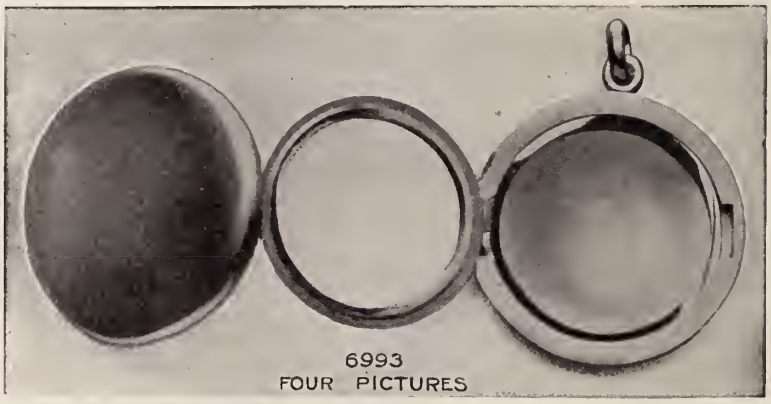
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14 karat, 3 dwts., each, $1.25 per dwt.; in dozen lots, $1.15 per dwt., net; 18 karat, 3 dwts., $1.40 per dwt.; in dozen lots, $1.30 per dwt., net.

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Every Style
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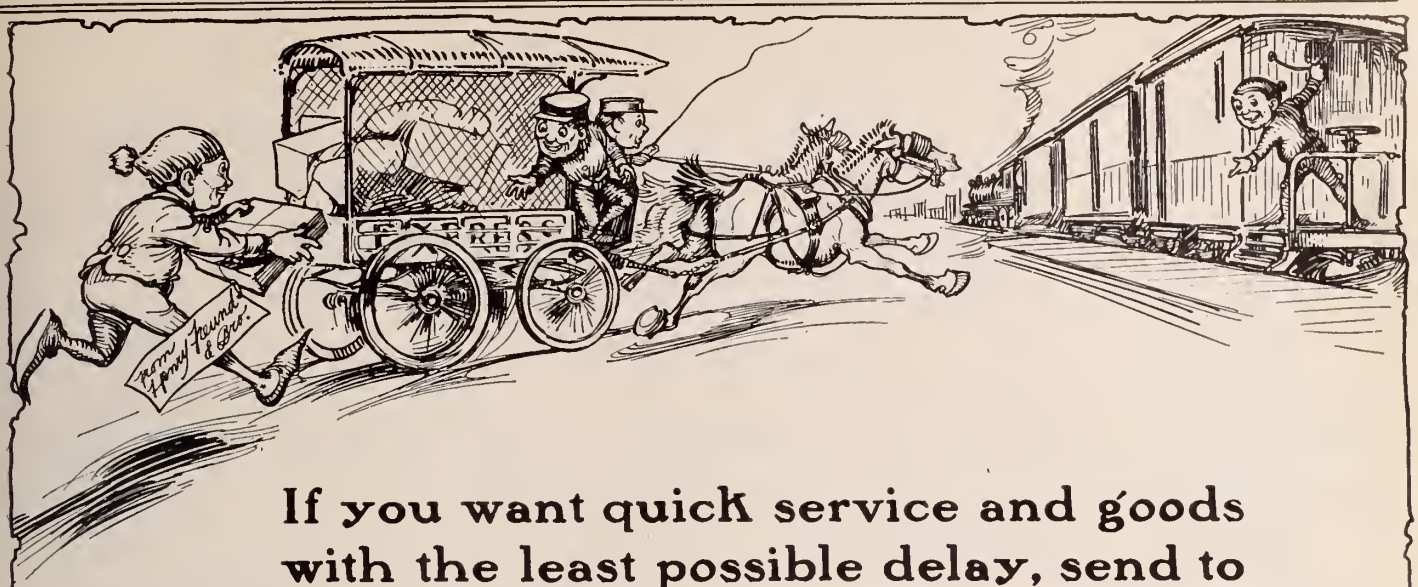
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In extending to our patrons and the trade in general the Good Wishes appropriate to the Season, there seems to be a reasonable basis for the faith that those wishes will be realized.

These expressions, therefore, are believed to voice more than a pleasant sentiment, and embody an anticipation of what will be literally a Happy New Year.

Nor will it be out of place to add congratulations for the stability manifested by the trade under conditions which have passed into history.

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Only

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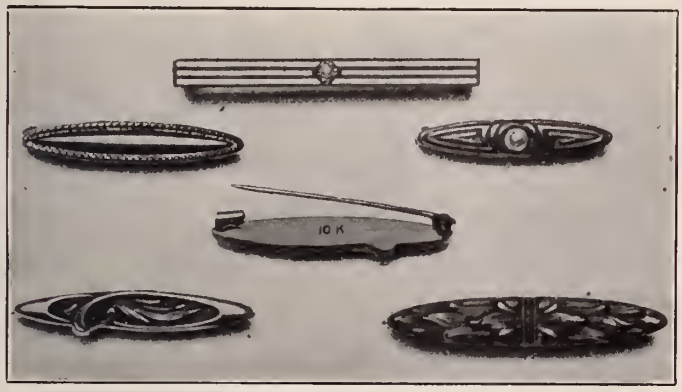
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Most Comprehensive Line Offered

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10 K. and 14 K. Neck Chains and Guard Chains

Plain and Jeweled Lorgnette Chains

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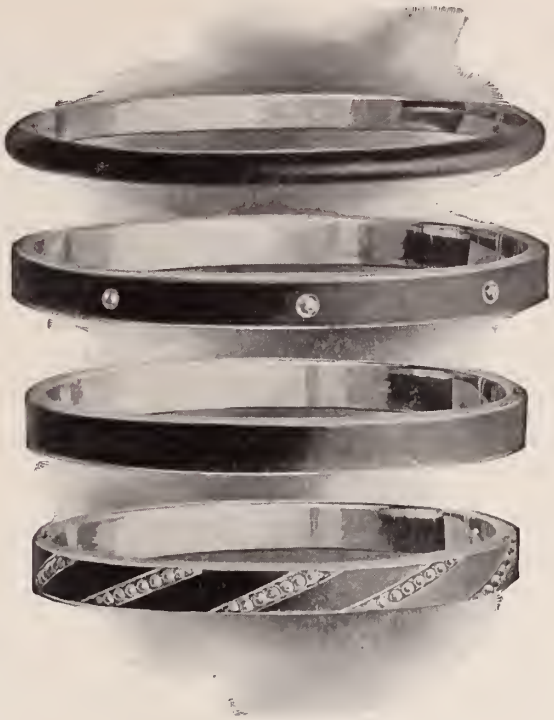
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Large department for special order work, mounting and repairs.

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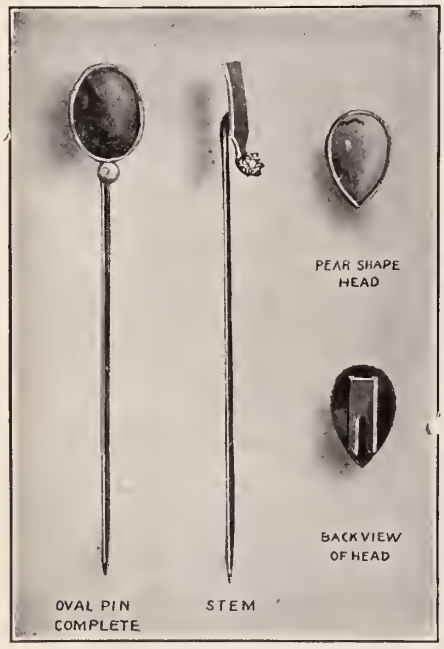
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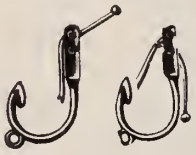
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For Brooches, etc. Can be applied to any work where pin tongues are used.



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AMATRICE

The attractive and beautiful individual matrix stone.

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Wonderful Individuality. No porosity or roughness.

Allsopp QUALITY, DESIGN AND WORKMANSHIP—

No retailer can afford to be without an assortment of this new ready seller.

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10-K. Enameled Brooch



113/74

A Wonderful Seller

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Established 1837

RINGS
SLEEVE-LINKS
SCARF-PINS
FOBS AND SEALS

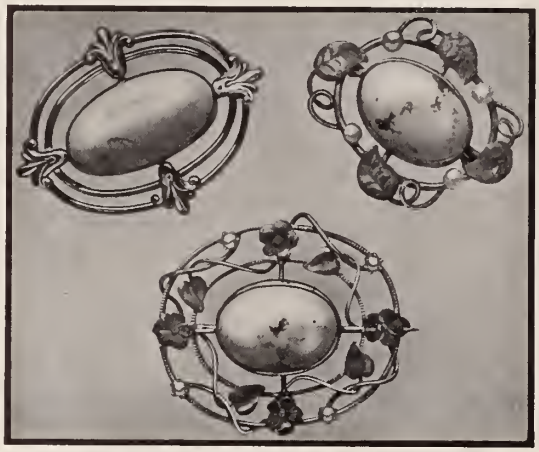
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IS OUR SPECIALTY

Turquoise Matrix Brooches

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You Need Them in Your Line

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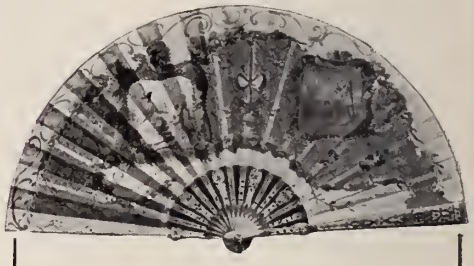
Assorted Colors and Sizes

Metalized Rose Hat Pins
Made from Real Live Roses

Chas. L. Trout & Co.
MANUFACTURERS
2 Malden Lane, New York

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SCHARLING & CO.
Newark, New Jersey



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¶ Watch for our further announcements.

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Importers of FANS and Novelty Jewelry

The Automatic Eyeglass Holder
Made in a Variety of Designs in
WHITE, BLACK ENAMEL, GOLD, SILVER, ROLLED PLATE and GUN METAL



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Retails for 50 Cents
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With a Liberal Discount to the Trade
THOROUGHLY GUARANTEED

These Goods are advertised in the Magazines as being sold by Jewelers and Opticians



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Catalogue Sent Upon Application 37 and 39 MAIDEN LANE, NEW YORK
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The year of the

Largest Sales

of

Mercantile Fountain Pen

1909

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Aikin-Lambert Co.

15-19 Maiden Lane
New York

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THE GREAT AMERICAN JEWELRY CATALOG

Is a publication of real practical value; it truthfully illustrates those lines of merchandise; best adapted to the needs of the *Jewelry Trade;* its reliability is unquestionable.

SAFETY

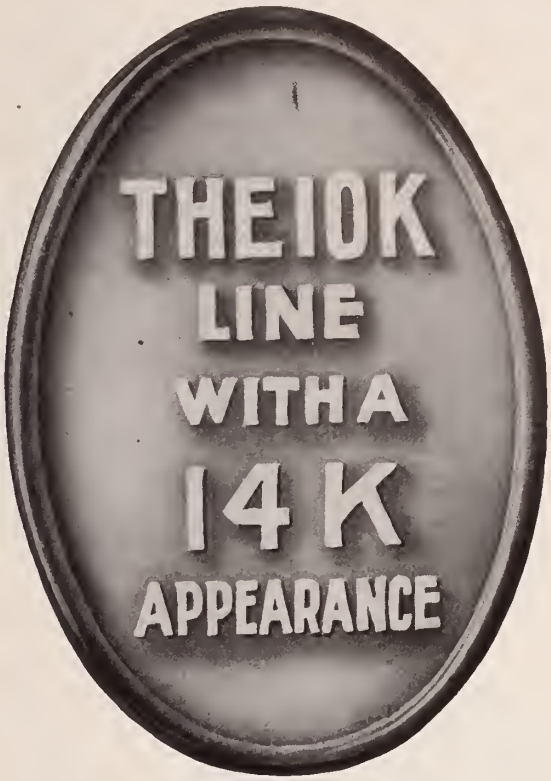
With implicit confidence you can use it when ordering goods; it insures you against deception; remember, for every dollar's worth of merchandise you buy you are obtaining positive, intrinsic value.

Write for this catalog; it means much to you.

THE OSKAMP-NOLTING CO.

Mammoth Wholesale Jewelers

411-413-415-417 Elm St., CINCINNATI, OHIO



We Extend

A Happy New Year

to all of our friends, whom we thank for their support in making our business such a pronounced success.

KOHN & CO

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1KO

POTTER & BUFFINTON CO.

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CAMEOS

in Brooches and Scarf Pins
Good Stones and Well Mounted

Largest Exclusive Makers of 10K. Jewelry

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Our line of White Stone Combs forms a class by itself. They are warranted to retain their brilliancy, and should any of the stones fall out, either in the hands of the dealer or consumer, we will repair free of charge. This guarantee assures customers and makes sales.

Our line of Combs and Hat Pins consists of over 100 new styles of exclusive designs which sell at popular prices.

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JOSEPH W. HELLER
Manufacturing Jeweler
White Stone Novelties
59 PAGE STREET PROVIDENCE, R. I.
NEW YORK OFFICE: 15-17 MAIDEN LANE
(Silversmiths Bldg., Room 1710)



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Billiken Sales Co., 90 Center St., N. Y.

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If you want to set things moving
At a sharper sort of clip;
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Take this gentle little tip;
Bring me home with you and seat me
Where you're sure to catch my grin.
As a luck charm none can beat me,
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"BILLIKEN"

You know how this little idol is the craze of the hour. We have the *exclusive* rights on Billiken in Sterling Silver and Solid Gold.

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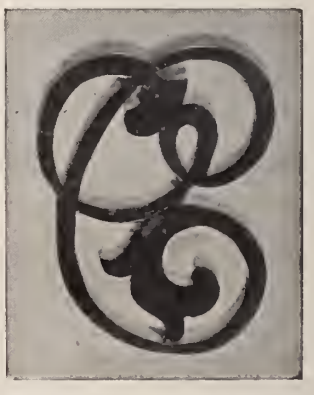
Brooch Pins	Belt Pins	Bib Holders
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Hat Pins	Trays	Napkin Rings
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SILVERSMITHS
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Solid Gold Monograms, Ladies' Belt Buckles, Pins, Etc.

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NEW AND UNIQUE DESIGNS



Bassett Bracelets

IN 10K. GOLD AND GOLD FILLED

Any Desired Finish

¶ For substantial weight and general attractiveness these Bracelets are unequalled. They sell themselves.

Sold Direct to Retailers

TERMS

6%, 10 Days — 5%, 30 Days
3%, 60 Days — 4 Months Net

Send for detailed information concerning this line

THE BASSETT JEWELRY CO. Manufacturers of Fine Gold Jewelry and Plated Chains

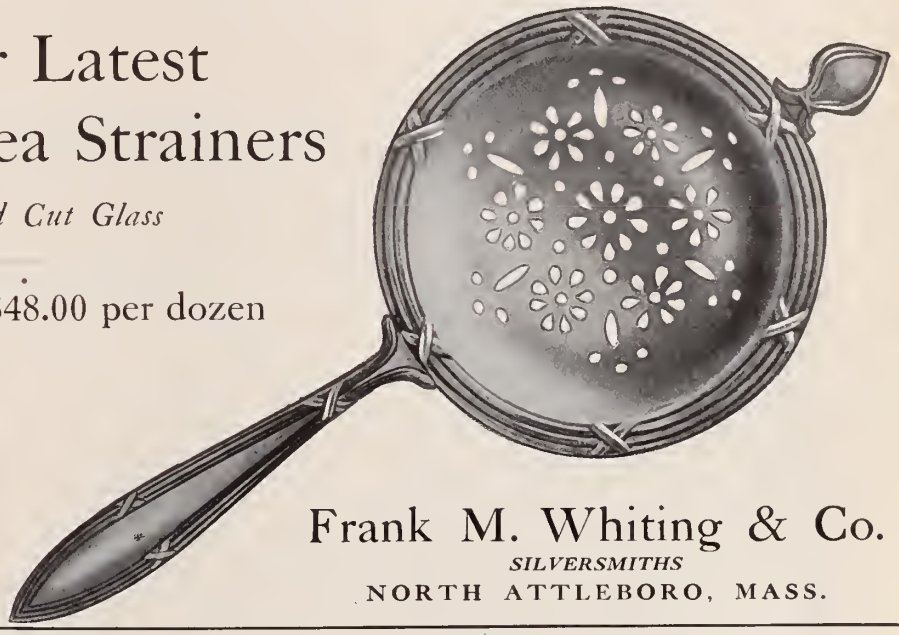
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One of our Latest Novelties in Tea Strainers

Made in Silver and Cut Glass

Prices from $18.00 to $48.00 per dozen





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SILVERSMITHS
NORTH ATTLEBORO, MASS.



Illustration about One-Third Actual Size

THE NEWEST THING IN HAIR MOUNTS

Note the aristocratic simplicity and graceful lines of these new designs. They appeal strongly to the feminine world. Display an assortment in your window and note the facility with which they sell themselves.

DON'T OVERLOOK OUR VERY ATTRACTIVE LINE OF

CAMEO GOODS

Buckles, Charms, Buttons, Combs, Scarf Pins, Bracelets, Brooches, Barrettes, Hat Pins, Leather Trimmings, etc.

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ALWAYS ON THE GO
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MILLER, FULLER & WHITING CO.
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New York Office, 9-11 Maiden Lane — NORTH ATTLEBORO, MASS.

WE SELL TO THE JOBBING TRADE ONLY

FOR THE NEW YEAR GET NEXT

You do not know how much PROFIT our Lockets will add to your capital and success until you give them the selling test.

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Trade-Mark Reg. U. S. Pat. Off.

Gold Star S. & B. L. ★ CO. Guaranteed

LOCKETS



Provide the Fascination of Personally Producing Profit

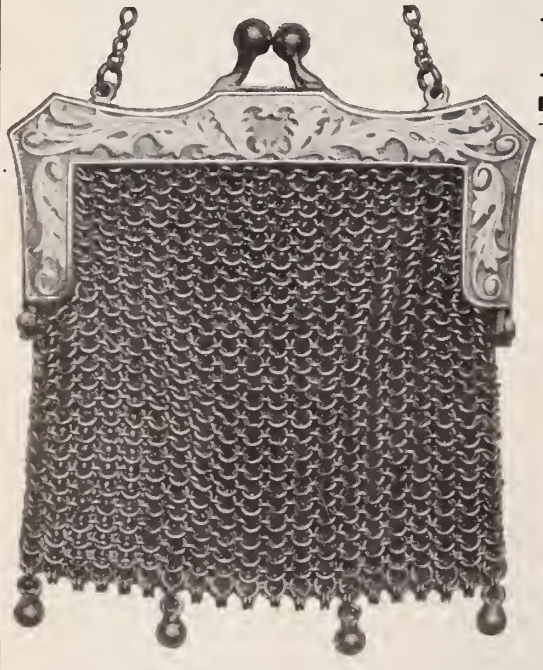
"They Disappear by Sales, Like Taking Wings"

"ALL KINDS OF LOCKETS"

S. & B. LEDERER CO.

VERIBEST Locket Makers for the Jobbing Trade

9-11-13 Maiden Lane, New York City 100 Stewart St., Providence, R. I. 131 Wabash Ave., Chicago, Ill.



PURSES

In Sterling and German Silver

With either Gilt or Oxidized Finish

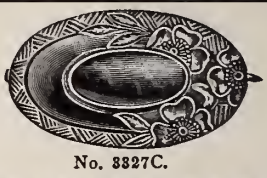
The general popularity and usefulness of these bags have made them a staple. The jeweler's stock is incomplete without them.

We also make BRACELETS and BANGLES, PURSES, BUCKLES, SASH and HAT PINS, BROOCHES, Etc. A general line designed to appeal alike to all tastes and purses.

Illustrated matter showing this line, or a selection on memo., will be sent on request to responsible jewelers.

Codding & Heilborn Co., NORTH ATTLEBORO, MASS. NEW YORK, 3 MAIDEN LANE





No. 8327C.

BROOCHES

New Goods.
New Styles.

All the popular stones: Lapis Lazuli, Amazonite, Amethyst, Topaz, Jade, Garnet, Turquoise Matrix, etc.

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As manufacturers of diamond mountings, we have established a reputation for giving the greatest value at the least price. As direct importers of precious, semi-precious and imitation stones, we can serve as the repairer of your jewelry better than any other house. A full line of stones always on hand.

Write us for information, or *Send us a trial order.*

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Manufacturers of Fine TORTOISE SHELL GOODS

Repairing given prompt Attention

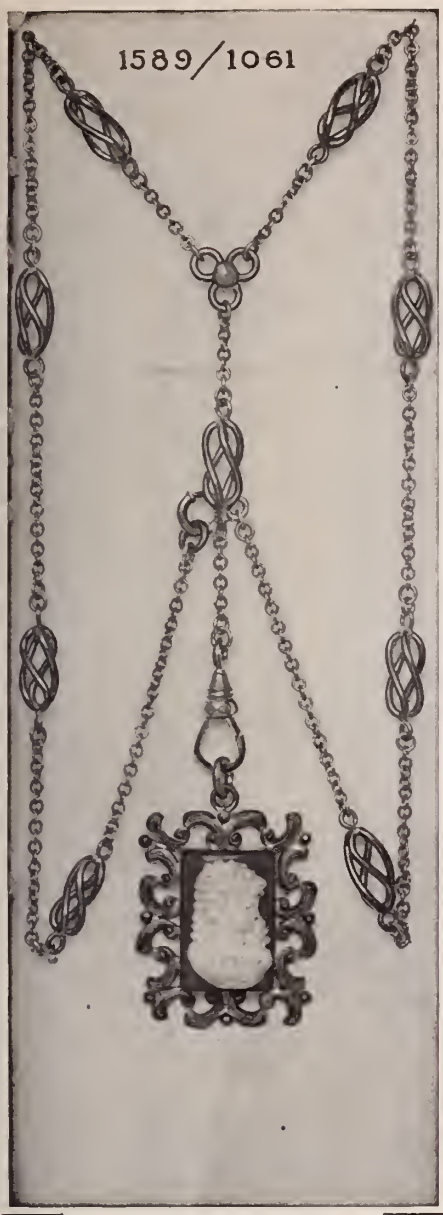
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WITH A FEW OF OUR ORIGINAL DESIGNS?

It will give us pleasure to submit a selection

CREES & COURT Die Sinkers and Designers 91 Sabin Street PROVIDENCE, R. I.



AND still another of the newest things in the Chain line of this season, and what has proved to be the best seller of all,

"The Matinee Watch Neck."

We now carry over 2 dozen samples of this popular style; ask to see the latest with beads, they are in great demand; they are also made in two other styles; watch for them in coming issues, they can be worn with Watch, Locket, Charm or Cross.

This is a first class seller and no mistake will be made in carrying a generous assortment. Honest methods are counting.

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Manufacturers of Ladies' and Gentlemen's Chains, Bracelets, Rosaries, Crosses, Pendants and Charms.

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Solid Gold Jewelry

FOR THE

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Rings, Brooches, Scarf Pins, Tie Pins, Handy Pins, Cuff Pins, Veil Pins, Collar Pins, Chain Sets, Link Buttons, Hair Barrettes, Heart Charms, Ear Screws, Ear Drops, Pierceless Drops, Crosses, Cameos in Brooches, Belt Pins, Scarf Pins, and Stick Pins.

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EVERYTHING IN LOCKETS



Our thin

MODEL

one of the most popular

LOCKETS

on the market, having as usual the three fundamental principles for which our line is famous,

Quality, Workmanship, Finish.

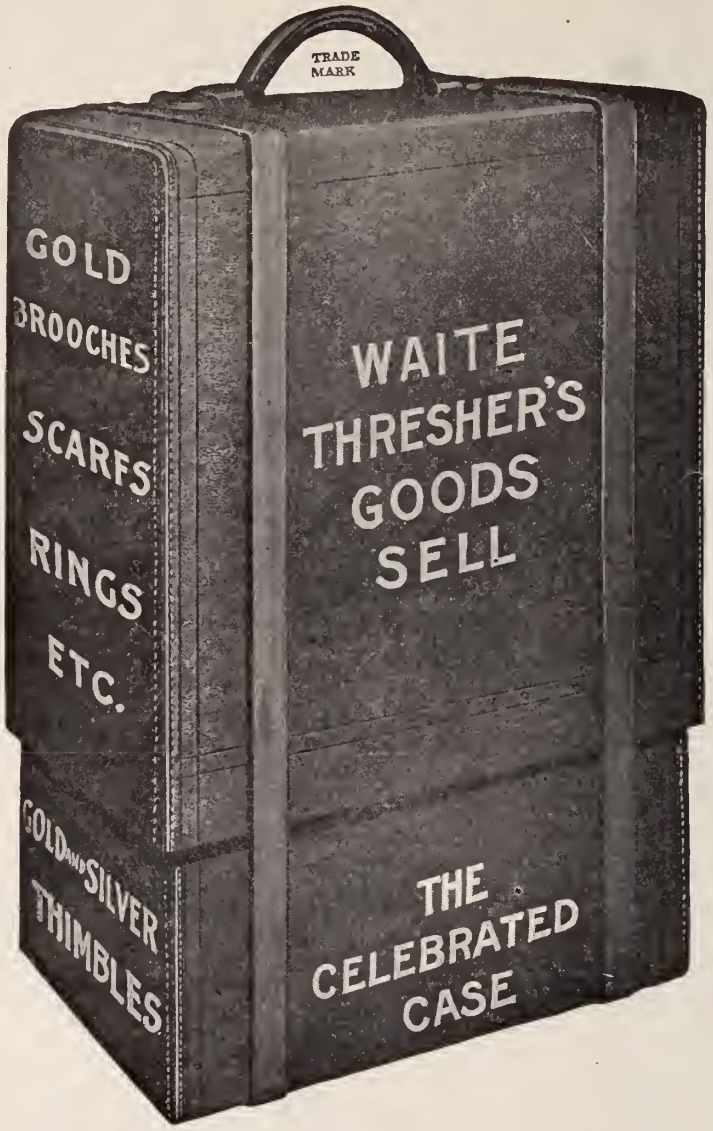
S. K. Merrill Company

TRADE SKM CO MARK

Locket Makers

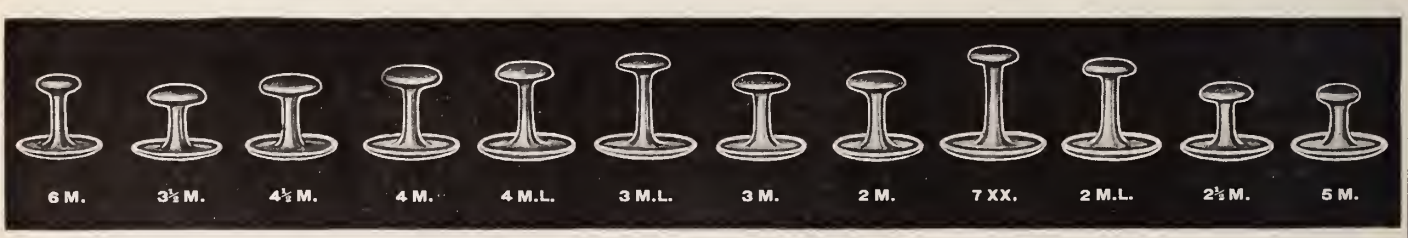
To the Wholesale Jewelers of the world.

United States of America



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1203 Heyworth Building



The Dyer One-Piece Collar Button

Made upon an entirely new principle and **A Little Better than the Best**

Solid Gold and in all the different qualities of Rolled Gold Plate



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Controllers and Distributors NORTH ATTLEBORO, MASS.

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Broken Combs

JANUARY IS REPAIR MONTH

We repair all Combs, Fans, Opera Glasses and Ivory Goods.

Call the attention of your trade to the fact that you repair

TORTOISE SHELL COMBS
TORTOISE SHELL BARRETTES
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We Rebristle

ALL SILVER-BACK BRUSHES
GOLD-BACK BRUSHES
IVORY-BACK BRUSHES
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Send us your repair work and we will guarantee to return these jobs to you in a week.

Chas. A. Hetzel & Son Co.

Office and Factory
131 West 31st Street, NEW YORK

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We're Out With The Goods

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ATTLEBORO CHAIN CO.

NEW YORK OFFICE
9 Maiden Lane

Works: **ATTLEBORO, MASS.**



Information About Auction Sales



We would be glad to give you free, by means of a personal letter, any information at our command regarding the conduct of an AUCTION SALE.

Information that is absolutely essential you should have before going into an AUCTION SALE, if you wish for a successful outcome.

We served for fifteen years as retail jewelers and for fifteen more have been making auction sales for retail jewelers and are, therefore, qualified to give you this information.

We have made sales in nearly every state in the Union, and for some of the largest and most progressive jewelers; sales that have averaged from $500 to $3,000 daily, that have, almost invariably, shown a handsome profit, that have left the jeweler with an absolutely clean stock, many new customers and in a vastly improved financial condition.

Our sales in cities of 20,000 and upwards usually average from $1,000 to $3,000 daily; in towns and cities smaller than this from $500 to $1,000 daily.

We give each sale our personal attention and do not send cheap substitutes; we never sell cheap or shoddy goods, neither do we misrepresent or make misleading statements about the goods we are selling. **You will have nothing to be ashamed of, and no apologies to make to your customers after our work is finished.**

We believe, if you make an AUCTION SALE, you will value the information our years of experience as retail jewelers and jewelers' auctioneers have qualified us to give you. This information will be given you freely, whether you engage us or not.

We will send you documentary proof from those we have served, that you may judge from these of our fitness to serve you.

MITCHELL & TILLOTSON

Jewelers' Auctioneers

35 MAIDEN LANE **NEW YORK**

"New Process" GILLETTE Blades

Have You Got Them in Stock?

"New Process" GILLETTE blades have been an instantaneous success.

They differ in price, quality, appearance and style of package from the previous kind, and the public is being notified of the change by full-page advertisements in all the leading magazines.

More than two million GILLETTE users will now accept only "New Process" GILLETTE blades. If you have them in stock before other dealers in your locality you will get the business, and at the new price your profit is a very liberal one.

"New Process" blades are manufactured by newly-invented machines and processes, making them superior in appearance, operation and endurance to any blades ever produced by anyone.

These machines are automatically regulated, and grind, hone and sharpen each blade individually with the utmost precision.

Every cutting edge is perfect, and possesses a degree of keenness not produced by any other process.

"New Process" blades are finished with a high polish that renders them easy to clean. Since dust and moisture do not cling readily to a polished surface, these blades are practically immune from rust.

"New Process" blades are packed in a handsome nickel-plated box which seals itself hermetically every time it is closed. This shuts out all dampness and effectively protects the blades from rust in any climate, land or sea. When empty, the box forms an attractive waterproof match safe.

The set now contains twelve blades.

The Retail Price is $1.00 per set. Twelve sets are packed in a carton.

To those who are not handling the GILLETTE, we suggest, "Get Busy." Get the sales resulting from our huge advertising campaign—the increased business and profits that the co-operation of our Sales Department will bring you.

YOUR customers are continually seeing GILLETTE advertisements and they want the razor. Eventually they buy it somewhere.

WHY NOT OF YOU?

Write us for catalog and liberal discounts to dealers.

Send for catalog.

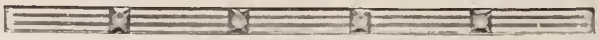
GILLETTE SALES COMPANY

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704 Kimball Building

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704 Times Building

CHICAGO
704 Stock Exchange Building

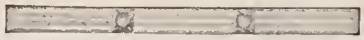
F&B TRADE MARK REGISTERED



BAR PIN 4153 Sterling Roman Pearls } Black
4246 Gold Filled Roman Pearls } Enamel



BAR PIN 4162 Sterling Roman Pearls } White
4255 Gold Filled Roman Pearls } Enamel

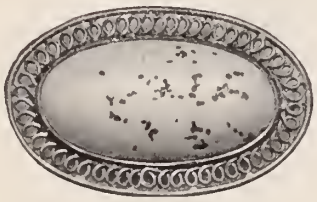


BAR PIN 4171 Sterling Roman Pearls } Turquoise Blue Enamel
4264 Gold Filled Roman Pearls }



BAR PIN 4180 Sterling Roman Pearls } Dark Blue
4273 Gold Filled Roman Pearls } Enamel

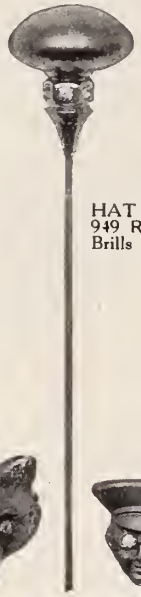
F&B TRADE MARK REGISTERED



BROOCH 4098 Old English
Turquoise Matrix



LOCKET 3110
Rose Brilliant



HAT PIN
949 Roman
Brills



SCARF
PIN
956 Rose
Brills



SCARF
PIN
955
Rose
Brills

1909—A HAPPY NEW YEAR—1909

THE beginning of a period of activity and of our Thirty-seventh Year of Business Success.

F&B Goods have brought prosperity to us and will do the same for you.

Buy our line liberally and increase your sales.

GOLD FILLED JEWELRY
STERLING SILVERWARES

SEE OUR CATALOGUE



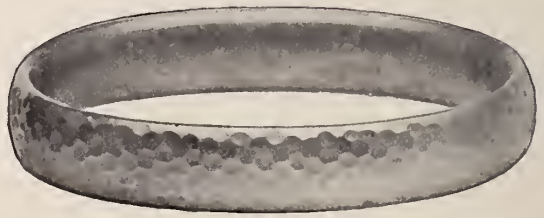
HAT PIN
941 Rose
Amethyst
or Topaz



LINK BUTTON
982 Rose Brilliant
983 Burnished
Brilliant



BRACELET 1029 Roman, 2¾"
1032 Old English, 2⅜"
Set as ordered



BRACELET
1026 2⅜" Old English
1027—2½" Old English
1028—2¼" Old English

THEODORE W. FOSTER & BRO. CO.

Manufacturing Jewelers and Silversmiths

100 Richmond Street **PROVIDENCE, R. I.**

NEW YORK, 13 Maiden Lane CHICAGO, Heyworth Building CANADA, Kingston, Ont.

THE JEWELERS' CIRCULAR
WITH WHICH ARE CONSOLIDATED
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY THE JEWELERS REVIEW

VOL. LVII. WEDNESDAY, DECEMBER 30, 1908. No. 22.

Artistic Trophies by Foreign Artists.

A PRIZE piece of somewhat unusual form, though thoroughly artistic in conception and execution, is a silver racing trophy, entitled "The Summit," illustrated on the front cover of this issue. This beautiful work comes from the house of R. & S. Garrard, London, and occupied a prominent position in the concern's exhibition at the Franco-British Exhibition.

The beautiful figure of a woman riding on a winged wheel, emblematic of speed,



AN ODD BUT ARTISTIC RACING TROPHY DESIGNED BY PROF. HOFFACKER.

is finely modeled and the detail is perfect in every particular from the torch in her hand to the end of the drapery which flies out from behind her as if forced by the current resulting from the speed of her progress.

A trophy of an entirely different character produced by a German silversmith is illustrated on this page. This is a racing cup designed by Prof. Hoffacker, in Carlsruhe, and made by the house of H. Trübner, court jeweler in Heidelberg. It is considered quite a masterpiece of the goldsmith's art and was donated by Prince Wilhelm of Saxony.

In general form it is a tall, slender vase with decoration following the Secessionistic school, while the cover is decorated with a representation of the ruined castle of the beloved of Neckar City. The inscription is around the edge of the cover and around the band just at the top of the vase.

There may be suggestions in these which may be used in various ways by American designers of automobile and other racing trophies.

REIGNING PARIS FASHIONS.

LAMP SHADES, NOVELTIES AND DECORATIONS SEEN IN FRANCE'S CAPITAL.

PARIS, Dec. 17.—The French excel in artistic electric fixtures, and much effort is expended in that direction. A pretty but not exceedingly novel idea shows a ground glass pillar of archaic form with a pattern of raised scarlet chrysanthemums and green leaves. The shade matches, and when the light sifts softly through, it stimulates a moonlight radiance, the flowers being thrown in relief. Another of similar shape shows a pillar of marbelized amethyst-crystal, with shade to correspond and a design of blue hydrangeas. Another has a high support of dark green glass with a cameo-like conventional design in opalescent effects with Etruscan decoration. An oval shade in box-like shape with deep sides and a geometric design with over-decoration of pale blue hortensias is attractive.

Drawn silk shades are far from new, but are distinguished by their daintiness, being trimmed with very deep silk or crystal fringe with looped empire garlands of tiny silk roses and leaves. Rather new are oval shaped glass shades which resemble an inverted vegetable dish; these come in milky crystal and brass, the latter set with great colored glass jewels.

Unique is a sculptured dragon in bronze, the curved tail forming the base of the fixture, while the top consists of a hooded head of polished brass incrusted with gems. Pretty is a canopy of clear cut glass, punctuated with purple and yellow blossoms and crystal fringe, beneath which is sheltered two charming young figures in golden bronze. A quaint idea is a Kate Greenaway girl blowing an enormous soap bubble formed of a tiny incandescent lamp.

Saxe and Sèvres is often used instead of metal for the ornamental bases of electric shades; two figures in medieval costume in colors are seated beneath a great umbrella of painted glass fringed with cut topaz. Parian figures, dainty and exquisite, are much liked, a novel idea showing a boy and girl reposing beneath a silken tent of drawn silk fringed with dwarf roses.

The decorative silk shade with its dust inviting ruffles has been discarded in favor of those of painted cardboard; effective are those with a great straggling design of life-size roses, peonies *fluer de lis* and poppies. On some of them old engravings of ancient beauties or of some renowned personage form a vignette which is enclosed in garlands of palm or laurel leaves.

A grotesque form of electric lighting shows a life-size dog, a cat or other animal in colored porcelain, with green or crimson glass eyes, through which the electricity glows with startling effect. Parian or Saxe groups or single figures reposing beneath a cut glass canopy, crystal fringed, make pretty electroliers. A dragon with a curled tail for the base, and head forming a generous brass hood studded with glass gems, is showy.

A girl in Kate Greenaway costume is blowing a soap bubble of milky glass enclosing an electric light. There are high pillars of mottled amethyst or malachite with shades of ground glass, with in relief a pattern of blood red chrysanthemums. Cameo glass with opalescent effects looks well for the shading of electric lights.

Handsome as an electric device is a slender pillar of cut crystal with a shade of the same in the shape of an immense inverted tumbler. Electric pears are set in tall empire candlesticks or in the grotesque forms of animals of porcelain, leopards, cats and camels.

Opera glasses of translucent enamel in various high colors look well. Others are of Russian leather, with repoussé flowers in colors. Those enameled with a genre scene or a floral subject are attractive. Directoire lorgnettes are both single and double, the handles of enamel or are gem encrusted. A new style opera glass shows square instead of round corners.

COUNTESS DE MONTAIGU.

Milwaukee jewelers have been interested in the fact that the city may become a center for the treatment of all mineral ores, due to the successful invention of Charles T. Snedeker, of Milwaukee. Ore is treated by the new method at less than $1 per ton. After the ore has been ground, instead of going through the ordinary rollers, it is dumped into a rotary dryer, where all of the moisture is extracted. A heavy stream of blazing petroleum is played upon the ore in this dryer, where the particles of ore are heated at a temperature of 1,500 degrees. From this stage on the ordinary process is followed. Jewelers say that the invention will work a revolution, as it will greatly reduce the cost of separating gold and silver from its alloys.



AUTOMATIC

It is the strong spring coiled inside the barrel of the Larter Shirt Stud that makes it automatic in action. Thus it is enabled to perform all the requirements of a shirt stud. Nothing to push and pull into place and no fear of working out or loss. We make the largest and most varied shirt stud stock in the world.

LARTER & SONS

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New York City

Pacific Coast Rep.:
A. L. HALL & SONS
Jewelers' Bldg.
Post Street
San Francisco, Cal.



Registered Trade Mark

The Ancient Metal Workers of Peru.

(By Oswald H. Evans, F.C.S., in the *Metal Industry.*)

OF late years a good deal has been written about the early metal work of the European, Asiatic and Egyptian peoples, and our knowledge of their metallurgy has been greatly increased, thanks to the unceasing studies carried out by so many learned societies by excavation on the sites of prehistoric settlements. At the present day, nevertheless, a vast field remains to be explored in the innumerable relics of vanished civilization, or semi-civilization, developed ages ago on the American continent.

In the United States, a fine work has been accomplished, not only under official auspices, but also by a host of private students, with the result that our information about the state of the arts in North America in the time before the coming of the white man is, if by no means complete, at any rate in a very satisfactory condition.

Unfortunately, the same remark cannot be made with reference to South America. Hitherto, the governments of the southern republics have shown no great disposition to embark funds in so little remunerative a speculation as the investigation of the private life of the Indian population in pre-European times. There are signs, however, of a wholesome change in this attitude; during the last few years the work of the Peruvian National Museum, at Lima, under the direction of a celebrated German ethnologist, has been fruitful in results and promises for the future a rich harvest of valuable and interesting discovery.

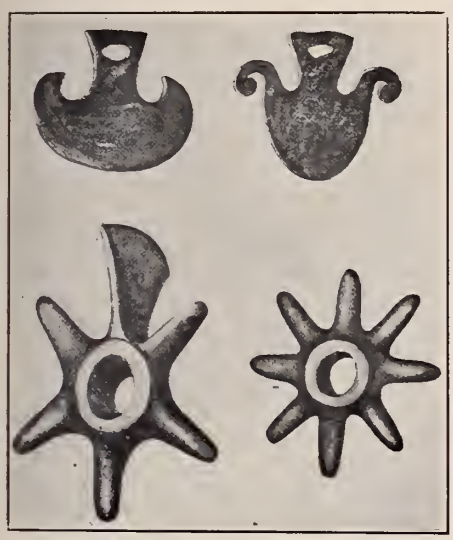
It may be of some interest to our readers to present in brief an outline of the condition of metallurgy in that, in some respects, most remarkable of departed civilizations, developed long ago in Peru, and now almost utterly destroyed. This is not the place to enter upon any discussion of the different cultural elements which went to the making of the Inca Empire; let it suffice to say, that at the time of the Spanish invasion, a long period of conquest appears to have resulted in the spread of a fairly uniform culture over a vast area west of the Andes. The evidence to-day tends to prove the passing of many civilizations on Peruvian soil, and to push back into a remote past the dawn of the "metal age" throughout this region.

The first striking fact to be noted is that the early Peruvians had no knowledge of iron. Enormous deposits of excellent ore occur in a readily accessible form within the bounds of their territory, but its use remained sealed from them, and this ignorance prevented a very intelligent and enterprising people from emerging out of semi-barbarism. Nowhere in the world, I suppose, are the ores of copper so widely diffused as throughout the mountain chains of western South Africa, the name "Andes" itself being supposed to mean "copper" in the Quichua language, still spoken in parts of Peru. The beautiful metal not infrequently occurs native in masses of considerable size, and in many localities the surface ores carry a high prevent-age value in a form readily amenable to the crudest methods of smelting.

In ancient mine workings showing traces of pre-Spanish Indian activity, there is good evidence to show that the ore was quarried out very roughly, the miner following only the richer portions of the vein, while all save the best samples were rejected by the smelter.

The implements employed in extracting the ore were of a very primitive description, consisting for the most part of hammers of hard stone, to which handles of flexible cane were attached by means of strips of llama hide. The present writer has seen such hammers found in old workings, their striking ends much battered, and stained green by the copper ore.

Furnaces were constructed of "adobe," or its Peruvian equivalent, and can scarcely have survived a protracted smelting campaign. A form of artificial blast appears to have been used; this is known to have been the case in their furnaces for smelting silver ores, but the perishable nature



BRONZE OBJECTS FROM CHIMU, PERU.

of the material of which they were constructed leaves much uncertainty as to the details.

A very imperfect separation of the metal from its gangue was obtained, samples of slag frequently containing a high percentage of wasted copper.

The greater part of the copper was converted into bronze by alloying it with tin, and in this state worked up into innumerable utensils for domestic purposes, agriculture, war, the chase and personal adornment. Copper implements, nevertheless, are not infrequently found associated with those made of bronze, thus affording no evidence of a period when the alloy was unknown, while the origin of the knowledge of bronze in the New World remains shrouded in much the same mystery as it does in other parts of the globe.

The necessary tin was probably obtained from the rich deposits of the Bolivian mountains, at that time well within the bounds of Inca dominion. A remarkable uniformity exists in the proportions of tin and copper used in making up the alloy in Peru and Europe, about nine parts of copper and one part of tin being usually put into the crucible. The greatly exaggerated accounts which still crop up occasionally, of the steel-like temper of ancient bronze implements have no foundation whatever in fact. The same stories are told the wide world over, "from China to Peru."

Elaborate carvings in hard rock are sometimes pointed out as evidence that the natives must have possessed tools equal to those in use at the present day, but this argument neglects the almost unlimited time at the disposal of the early sculptor, and the extent to which resource was had to a tedious process of grinding.

There can be no doubt as to the efficiency of the weapons turned out in the workshops of the Peruvian armorers, and the possession of bronze contributed greatly to the success with which war was carried on against surrounding peoples still in the stone age. On some of the finely painted pottery found in the ruins of the coast town of Chimu, vivid battle scenes are depicted in which the Chimu warriors lay about them in fine style with bronze maces such as are frequently discovered in the tombs and dwelling houses. In the same towns some interesting ruins may still be seen which show that the metal workers of the community worked in a quarter of their own, crumbling furnaces, accumulations of slag and numerous articles in an unfurnished condition attesting their industry.

As regards the method of working, many of the articles were beaten into shape from flattened sheets and the designs commonly produced by hammering from the back and finishing with the engraving tool; but the art of casting had reached a high agree of excellence. Good examples, particularly of the work of the coast tribes, are much sought after, and in consequence, the market is abundantly supplied with forgeries.

Peru to-day produces a great part of the world's supply of silver, and this metal was extracted from its ores by the former inhabitants who applied it to the manufacture of ornaments and in decorating their palaces and temples. Cups representing human heads and faces form very typical objects in silver, their peculiar shape perhaps representing a survival from some more savage time when the actual skulls of the slain served as drinking vessels for the victors.

"All the riches of Peru" was a common figure of speech a century or so ago. The immense booty in precious metals captured by the Spanish Conquerors when they looted the treasures of the Incas, and the enormous revenue long derived by Spain from the forced labor of thousands of unhappy Indians in the mines, made the mineral wealth of the country a by-word throughout the world. Scarcely a river in this region fails to show at least "colors" of the yellow metal on washing, and it was from the river beds that the bulk of the riches of the Indian rulers was won by laborious and primitive methods. According to the Inca system, all the gold in the country belonged of right to the supreme ruler in his capacity of child of the sun, to which deity gold was held sacred, and only by special grace could a private person make use of it in any manner. It is little wonder, therefore, that immense accumulations were hoarded up, and that an abundant supply was available for the purposes of an artist working under royal patronage. While an element of perhaps unconscious exaggeration very possibly entered into the glowing accounts of the *Conquistadors*, there can be little doubt that the metal workers attached to the court were skilful in their art, indeed, although the melting pot has swallowed all save a small proportion of the treasure trove which has at one time or other come to light, enough remains preserved in museums and in the hands of private collectors to indicate clearly that in pre-Spanish times the Peruvians had traveled far beyond the rudiments of the craft.

It would be difficult to enumerate the wide range of uses to which this almost unparalleled profusion of the rare metal lent itself. We read in the narratives of the followers of Pizarro, written for the



SILVER DRINKING CUP FROM CHIMU, PERU.

most part in after years when the sword and morion were laid aside, of the splendor of the now desolate temples, their walls ablaze with golden-plates and massive images of the sun-god, and of the Inca's gardens wherein the flowers were all fashioned in refined gold. Perhaps, when these tales were written, the coloring was heightened to suit the taste of a new generation to whom the past had already become a legend of romance.

Enough has been said to point out the existence in ancient Peru, and more especially among the peoples dwelling near the coast, of a true "metal age," a phenomenon almost unique upon the American continent. When among other peoples the knowledge of metals had but rarely got beyond the utilization of masses of native copper hammered into tools or weapons, or of gold found in the stream beds, the cultured nations dwelling between the Andes and the Pacific coast showed their familiarity with a great number of metallurgical processes, and that they worked in the dawn of an artistic perception worthy of the materials in which they wrought.

Henry Britzius, Riverside, Cal., has closed out his stock at auction.

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Creditors of Isaac Wasserman Meet at New York, but Fail to Agree With Bankrupt on a Settlement.

An adjourned meeting of the creditors of Isaac Wasserman, formerly a jewelry jobber at 49 Maiden Lane, New York, was held Tuesday afternoon, Dec. 22, at the offices of his attorney, J. G. Kremer, 350 Broadway, at which time the matter of a settlement with creditors was again taken up, but, as at several previous meetings, no definite result was reached. The attorney representing the bankrupt stated that it was impossible for his client to make a payment of more than 25 cents on the dollar, and this offer did not meet with the approval of the majority of the creditors present. The best offer that they would consider was an offer of 35 cents on the dollar, 10 per cent. cash and 25 cents on satisfactorily indorsed notes. This proposition Mr. Kremer said it was impossible for his client to meet.

The committee appointed to examine into the affairs of Mr. Wasserman submitted a report of what they had accomplished. It was stated that the record of the business had been poorly kept, that the bookkeeping of the bankrupt was single entry and the books were under the supervision of a sister of the jeweler who is now sick and out of town. The report went into a detailed explanation of the method of keeping track of the outstanding accounts of the business and stated that no cash book was found. It appears from the report that a very inaccurate determination of the amount of outstanding accounts was obtained by the examination and in several instances accounts which appeared on the books as still outstanding were, according to Mr. Wasserman's statement, paid and no entry showed for these payments.

The report stated that Mr. Wasserman had given 53 notes to L. Meyer, a brother-in-law in Baltimore, amounting in all to $3,283 and had paid him $1,750 in cash during the time intervening between Oct. 26 and Nov. 13. Mr. Kremer said that every cent that had been paid out by his client could be explained satisfactorily and went on to tell how the jeweler had, from time to time, borrowed money from his brother-in-law to help him in his business under stipulation that this money be refunded during the Fall and that the checks mentioned were checks drawn to pay his brother-in-law. It was explained that liabilities were in the neighborhood of $22,000 on merchandise and that the stock estimated by the committee was valued at $5,500, which stock Mr. Wasserman offers to sell for $3,500.

It was pointed out that expenses were continually increasing and that the longer a settlement with creditors was delayed the less the creditors would obtain. The attorney pointed out that the offer of 25 cents was as good as could possibly be made.

Several creditors inquired in regard to what had become of Mr. Wasserman's assets and how he explained the fact that so much money was unaccounted for. His attorney said that everything can and will be explained at the proper time. He pointed out that Mr. Wasserman had made but little profit during the last year in his business, that he had had a great deal of sickness in his family. Mr. Kremer said that if every statement made by the bankrupt could not be substantiated that neither he nor his client wished for a settlement at 25 per cent., or any settlement at all, in fact.

The fact that a large sum of money had been paid to a relative of the bankrupt just previous to the time that the bankruptcy petition had been filed was one point raised by creditors which seemed to them not to have been explained in a satisfactory manner. Mr. Wasserman said that there was no intent on his part to defraud anybody and in speaking of his condition said: "I have not $100 to pay you gentlemen, but think it possible that I may raise $2,000 to help me out. If I could pay 50 per cent., or 75 per cent., or 100 per cent., I would gladly do it, but that is impossible."

After considerable argument the bankrupt and his attorney were requested to leave the room and the creditors held a conference. Some of the creditors seemed willing to accept the 25 per cent. offer and explained that Mr. Wasserman had always dealt with them in a very fair and gentlemanly manner and had on several occasions persistently refused to buy goods of them when it would have been possible for him, had he been dishonest, to have obtained a much larger credit from them. Other creditors did not consider the 25 per cent. offer as all that Mr. Wasserman could possibly make.

It was decided that they should place their lowest offer of settlement at 35 cents on the dollar and after some discussion Mr. Wasserman and his attorney were again called into the room and the proposition made to them. Mr. Kremer said of the 35 per cent. offer that his client would find it impossible to meet such a demand. A settlement agreement at 25 cents on the dollar was submitted for signature, but the large majority of creditors present did not seem willing to sign. The meeting was adjourned with the matter still unadjusted.

Two Men Convicted in Pittsburg of Smuggling Jewelry Sentenced to Prison for One Year and Fined.

PITTSBURG, Pa., Dec. 23.—Judge James S. Young to-day in the United States District Court sentenced Albert J. Walker and Ralph Waldeman, convicted of smuggling diamonds valued at $10,000 into the United States belonging to Abrams & Co., of Birmingham, Eng., to serve one year each in the county jail and to pay a fine of $50.

These are the men who were arrested in Pittsburg last June while endeavoring to sell certain articles of jewelry to some Pittsburg jewelers, and whose arrest was noted at the time in THE CIRCULAR-WEEKLY. The men have been in jail ever since. They recently were tried in court on the charge and convicted.

The men will serve, all told, about 18 months in prison. They were given jail sentences, for the reason that they have proven themselves to be very handy men at the jail. In the meantime the jewelry which the men brought here is being held in dispute, but there appears to be little doubt that it will be turned over to the English firm.

Waldeman was employed by the firm and met Walker. The two came to America from Porto Rico to dispose of the goods. They left jewelry in bond in Jamaica valued at $10,000, and had intended returning there to get it when arrested here.

The men were somewhat surprised in court to-day when sentence was pronounced, as they had hoped to get off entirely because of the long time they have already served in jail.

Exports of Jewelry, Clocks, Watches, Silverware and Kindred Lines from New York.

WASHINGTON, D. C., Dec. 23.—The following were the exports of jewelry, plated ware, optical goods, clocks, watches and kindred lines from the Port of New York for the week just past:

Antofagasta: 1 case jewelry, $545.
Bale: 1 case jewelry, $480.
Bombay: 39 cases clocks, $705; 1 case watches, $205.
Bolivar: 2 cases plated ware, $125.
Bahia: 41 cases clocks, $613; 1 case watches, $590.
Bremen: 4 cases plated ware, $470; 4 cases watches, $4,714.
Buenos Aires: 1 case plated ware, $900; 2 cases clocks, $100.
Cape Town: 8 cases clocks, $2,142; 1 case jewelry, $100.
Christiansand: 5 cases clocks, $186; 19 cases clocks, $572.
Colon: 8 cases clocks, $361; 2 cases watches, $353.
Demerara: 12 cases clocks, $167.
Dublin: 11 cases clocks, $535.
Glasgow: 62 cases clocks, $786.
Geneva: 3 cases plated ware, $200; 1 case optical goods, $124.
Guantanamo: 1 case plated ware, $172; 5 cases clocks, $100; 6 cases watches, $100.
Gothenburg: 15 cases clocks, $442.
Hamburg: 3 cases optical goods, $275.
Hamilton: 16 cases clocks, $224; 1 case plated ware, $100.
Havana: 1 case plated ware, $125; 1 case optical goods, $108; 5 cases jewelry, $1,755; 34 cases jewelry, $221.
Havre: 2 cases silverware, $370; 2 cases jewelry, $219.
Hong Kong: 25 cases clocks, $420.
Kobe: 86 cases clocks, $1,632.
Liverpool: 1 case silverware, $367; 89 cases clocks, $1,024; 2 cases jewelry, $1,000; 2 cases jewelry, $700.
London: 32 cases watches, $6,182; 1 case thermometers, $216; 9 cases optical goods, $4,794; 2 cases stereoscopic goods, $200; 50 cases clocks, $430; 80 cases clocks, $2,253; 1 case optical goods, $418; 13 cases watches, $1,330.
Manchester: 28 cases clocks, $105.
Melbourne: 4 cases optical goods, $407; 68 cases clocks, $764; 2 cases plated ware, $440.
Para: 1 case optical goods, $275; 44 cases clocks, $638; 2 cases jewelry, $158; 4 cases watches, $394; 3 cases clocks, $124; 5 cases clocks, $589.
Pt. Limon: 1 case silverware, $302.
Progreso: 1 case plated ware, $131; 29 cases clocks, $1,111.
Rangoon: 8 cases clocks, $167; 1 case jewelry, $510.
Santiago: 3 cases clocks, $110.
Southampton: 1 case silversmiths' sundries, $269; 16 cases clocks, $560; 1 case watches, $380; 1 case stereoscopic goods, $209.
Shanghai: 22 cases clocks, $331.
Sydney: 4 cases optical goods, $656; 44 cases clocks, $1,025; 22 cases plated ware, $2,330.

S. Beck, a jeweler of Beaumont, Tex., who was recently taken into custody on a charge of withholding a pair of earrings which he held as security for a loan was later discharged and exonerated in the District Court. When the matter came up for examination it was shown that Mr. Beck held the jewelry as security for a loan of $50, and it was not returned because it had been lost or stolen. It was also shown that the jeweler offered to duplicate the jewelry or pay its value, but the customer would not accept this, and swore out a warrant.

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Conditions in London Diamond Market Improving

Full Text of the Report of the Directors of the De Beers Consolidated Mines—German Fields not a Factor in Competition—Production of the Premier Mine.

LONDON, Dec. 21.—The general conditions in the diamond market are steadily improving, and the trade has felt much encouraged since the full report of the condition of the De Beers Consolidated Mines, Ltd., has been made public. A statement of the chairman of the board in regard to the policy of the company, which was telegraphed to America this week, has caused general satisfaction in the trade, as has the full report to the shareholders submitted by the board of directors, which is appended herewith:

DIRECTORS' REPORT.

To the Shareholders: *Gentlemen*—Your directors have much pleasure in submitting their 20th annual report and balance sheet to you. The balance carried forward of June 30, 1908, was £563,810 16s. 5d.

During the 12 months, as will be seen from the accompanying statement, the diamonds produced, including the stock of diamonds on hand taken in at mining cost of production, were valued at £3,354,524 6s. 7d. The total expenditure amounted to £2,630,361 3s. 5d. (including depreciation written off, £286,287 12s. 8d.; amount of debentures and obligations redeemed written off claims, £213,800; interest on company's debentures and obligations and on capital of leased companies, £266,452), leaving a profit of £724,163 3s. 2d.

The profit and loss account stands as follows: Balance as above, £724,163 3s. 2d.; dividends on investments, £105,312 16s. 1d.; interest on consols, £27,977 10s.; net revenue from house and stand rents, £17,247 11s. 9d.; profits on investments sold, £12,082 6s. 3d.; revenue from other sources, £21,835 18s. 8d.; balance from last year, £932,623 11s. 5d.—£1,841,242 17s. 4d. Cape income tax, assessed on profits of year ending June 30, 1907, paid during the year, £302,174; estimated amount payable for year ending June 30, 1908, £110,683—£412,857. British income tax, paid during the year, £115,000. Deduct amounts charged to share a debenture and obligation holders, £48,236 0s. 7d.; amount reserved June 30, 1907, in excess of amount actually paid, £2,188 18s. 6d.—£50,424 19s. 1d.; £64,575 0s. 11d. Preference dividends paid and provided for, £800,000. Balance carried forward, £563,810 16s. 5d. Total, £1,841,242 17s. 4d. Average yield per load for De Beers and Kimberly mines, .37 of a carat; average value per carat, 50.8; average value per load, 21/5.8. Average yield per load for Wesselton Mine, .27 of a carat; average value per carat, 38/11.41; average per load, 10/6.2; average yield per load, Bulfontein mine, .32 of a carat; average value per carat, 41/4.8; average value per load, 13/2.97. Average yield per load for Dutoitspan mine, .23 of a carat; average value per carat, 74/5.07; average value per load, 17/1.4.

It will be noticed from the profit and loss statement that the revenue from diamonds compared with previous years implies a lesser value per carat than usual, but this is mostly attributable to the fact of the company not having sold any diamonds from February to June, 1908, and taking them into stock at actual cost of production only; but for the purpose of avoiding any misconception as to the values per carat and per load the above figures are based merely on the actual sales of diamonds. The stock of blue ground and lumps of floors on June 30, 1908, was as follows: At De Beers and Kimberly mines, 3,549,209 loads; at Wesselton mine, 1,907,165 loads; at Bulfontein mine, 2,029,231 loads; at Dutoitspan mine, 3,135,975 loads—10,621,578 loads. The reserve fund in consols figures in the balance sheet as £1,035,167 10s., the nominal value being £1,178,000.

The previous annual report prepared shareholders for a depression in the diamond market which, during the period February to June, 1908, was very serious indeed. Since then your directors are pleased to say the tone of the market is more hopeful. The depression necessarily demanded drastic retrenchment in all departments of the company, and your directors were reluctantly compelled to close down Dutoitspan and the De Beers mines. This was a most unpleasant and painful duty, but it was imperative in order to enable the company to husband its resources for as long a period as possible and prevent that which at one time seemed possible, namely, the closing down of all your mines, until the demand for diamonds warranted a resumption of work.

Your directors have to report that the diamond syndicate did not exercise their option on Dec. 31 last to continue their contract with the company, and it consequently terminated, but from time to time since the close of the company's financial year they have purchased certain quantities of diamonds from the company.

Your directors beg to report further, that the balance of the claim for six years' income tax levied by the surveyor of taxes in England in respect of your company's profits was finally settled during the year, as will be seen from the profit and loss account now submitted to you. You were informed at the last annual meeting of the steps of the company proposed to take (under advice of eminent counsel both here and in London) to relieve the company in future of the burden of the British income tax.

The adjourned extraordinary general meeting of shareholders took place on March 14 last, when a resolution was passed amending the articles of the association of the company which abolished the London office, and in terms of Clause 21 of the articles of association a transfer office has been established in London for the transfer of shares. Your company is consequently now no longer liable for British income tax. The profit and loss account shows the amount the company paid for income tax to the Cape Colonial Government under the new act, viz., £302,174, which is an extremely heavy burden on your company. The estimate for the year 1908 is only £110,683, owing to the very reduced profit earned. The company have also had to meet the final British income tax for the fiscal year ended April 4 last, and a payment of £115,000 was demanded in January, 1908, in respect of the profit for that year; but seeing that the profit earned during that period was much less than previous assessments, your directors are claiming a refund on the basis of the profit earned in place of the average annual profit of the preceding three years. Owing to the reduced profit earned this year, for the reasons afore mentioned, your directors exceedingly regret that they were not in a position to declare dividends on the deferred shares.

Your directors beg to mention, for the information of the shareholders, that the Cape Explosive Works, Ltd., in which your company hold all the shares, have very recently renewed their contract with most of the principal mining camp groups in the Transvaal, under which they contract to take from the Cape Explosive Works approximately one-half of their requirements of explosives for a period of nine years from July 1, 1908. The Cape Explosive Works are also making arrangements with mining groups in other parts of the world to supply them with explosives, and so far the negotiations have been satisfactory.

Your directors beg to report that Francis Oats, who has for many years been connected with this company as a director, was appointed chairman of the company for the current year in July last. A report by the general manager on the working of the mines will be submitted to you at this meeting.

Francis Oats, Chairman; D. J. Haarhoff, D. Harris, L. S. Jameson, C. E. Nind, H. P. Rudd, T. G. Tyson, Directors.

KIMBERLY, Nov. 23, 1908.

A London representative of the De Beers Consolidated Mines, Ltd., interviewed Friday, stated that the policy pursued by the company during 1908 in reducing the output from its mines and the policy of the syndicate in maintaining prices, was rapidly bearing fruit, as prospects for the diamond trade to attain normal proportions were now very encouraging.

A notable authority on African affairs, *The African World,* announced Saturday that it learned that large consignments of diamonds from the Premier Mine have recently found prompt buyers, and that the chief outside dealers in Hatton Garden have smaller stocks on hand to-day than for the past six or seven years. *The African World* is also informed that the Premier Diamond Co.'s board is determined to maintain the price of diamonds, and even if an agreement between the Premier Mine and the Diamond Syndicate was not probable just now, there would be no cutting in prices.

As far as the new fields in German Southwest Africa were concerned, the Premier directors consider that the Rhodesian diamond fields are far more likely to be a strong competitor to existing interests than the new discovery in Damaraland.

A Reuter telegram from Johannesburg, Dec. 17, gives the value of the diamond product by the Premier mines in the Transvaal for the year as about £1,500,000, which, with the stock on hand, amounted to £1,700,000, and the sales during the year amounted to £1,104,000. The total working cost amounts to £746,000, and the profit £789,000.

The dispatch concludes by saying that the available realized profit has been applied to the extent of £256,000 for capital expenditure, etc., and after adding the company's sundry revenue to last year's balance and providing for the payment of preference dividends Nos. 7 and 8, the deferred dividend No. 3, the share to the government, and making provisions for a possible loss under the contract with the Diamond Syndicate, the balance is £10,900.

Pittsburg Police Hold Wife of Jewelry Thief Recently Sentenced to Prison for Ten Years.

PITTSBURG, Pa., Dec. 24. Mrs. Louise McDowell, the reputed wife of the convict, George H. Grant, who broke the front plate glass window of Theodore Frey's jewelry store on the North Side several weeks ago and who escaped with $10,000 worth of diamonds, only to be caught later, was brought to Pittsburg from Chicago Monday. Since the woman's arrest she has made several attempts to commit suicide (once in Chicago and once in Pittsburg) by hanging herself to her iron cell of the police stations. Each time the woman was cut down. Her actions became so frantic here that it was necessary to put a special guard over her to prevent her from doing herself bodily harm.

The police say that they are convinced that she was an accomplice of Grant, and that she was to aid her husband in getting away with the goods, but Grant failed in his plans. Mrs. McDowell admits that she is Grant's wife, but denies that she had anything to do with the robbery, and says that she knows nothing about it.

A peculiar feature of the case is that while the detectives were hunting for the woman she visited her husband here in jail, and then went to Chicago, where she was arrested last week and brought here without requisition papers by Detective Dillon.

Winans & Bailey, Coxsackie, N. Y., have dissolved, W. E. Winans continuing the business alone.



1908—GREETINGS—1909

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Composition of So-Called "Reconstructed Emeralds" Involved in Fight Over Duty Assessed on the Stones.

Briefs will be submitted next week in an important case now before the Board of United States General Appraisers, arising out of a protest against the assessment of duty on so-called "reconstructed emeralds," which were returned as dutiable as imitation precious stones at 20 per cent. The importers objected to this assessment, claiming the articles were properly dutiable at 10 per cent. under the tariff provision providing for precious stones cut. The case is an interesting one in that it involves a determination of the material of which the so-called "reconstructed emeralds" are composed, and on this point considerable testimony was taken at the hearing which occurred some little time ago before the Board.

Among those called to testify in the matter was M. D. Rothschild, of the American Gem & Pearl Co. He testified at the hearing that he had received a letter enclosing a so-called reconstructed emerald, with the request to make an examination of the two pieces composing the article. Mr. Rothschild testified that he took the green stone and placed it in hot water, and having forced it into two pieces, found that the upper and lower parts of the stone had been joined with Canada balsam or some other sticky substance. He said that the pieces were also covered with a green paint or enamel of some green substance, which readily yielded to the file. After cleaning the green material from the two parts he found that both pieces were white, or colorless. The specific gravity of the heaviest piece he found to be 2.68+, and of the hardness of about seven in Mohs scale. By testing with the scientific instruments a refractivity of about 1.55+ was found. The specific gravity and hardness might have indicated beryl, but the refractivity was several points below beryl, and indicated colorless quartz or rock crystal.

The witness next testified that he took two parts and placed them in a lead dish with an amethyst and a beryl and poured on hydrofluoric acid and that after 10 to 15 minutes he discovered that the amethyst and both parts of the reconstructed emerald were decidedly etched, but that the beryl was not touched. He came to the conclusion that the two parts composing the reconstructed emerald were rock crystal or colorless quartz.

Jean G. C. Cottier, a witness, called on behalf of the government, was shown the exhibit and asked what it was. He said that it was apparently a doublet, an imitation of emerald. He stated emphatically that he did not consider it a precious stone, also that he had never handled that kind of goods, and when asked to explain further what he meant by a doublet, said that originally a doublet was composed of a garnet top with a glass back. He said that other doublets were made of crystal tops and glass backs, put together with gum. Some crystals have been covered, he said, at times, with artificial covering.

He was asked a hypothetical question to the effect that if he were to take two diamonds of a certain diameter, which were smooth on one side, and make a doublet of them for the purpose of giving the completed article depth, would he call the finished article a precious stone, keeping in mind that both parts of the diamonds were genuine? In answer to this he said that he would consider the article a precious stone, but at the same time a "fake" as the completed article would have the appearance of a stone worth perhaps $500, while the two pieces might not have more than a value of $50 each.

Argument for the importers was made by Charles P. Curie, Jr., of Curie, Smith & Maxwell. The Government was represented by John A. Kemp. The hearing came up before General Appraiser Sharretts. A decision will be awaited with interest by the trade.

Creditors File a Petition in Bankruptcy Against A. M. Hirshfield, New York.

An involuntary petition was filed last week against Arthur M. Hirshfield, retail jeweler, of 278 Sixth Ave., New York, by these creditors: Ingomar Goldsmith & Co., $776; Klipper Bros., $134; Freudenheim Bros. & Levy, $258. The petition alleges that the jeweler is insolvent and made preferred payments. Judge Holt appointed Benjamin W. Brown as receiver of the assets, which are estimated at $2,500.

Mr. Hirshfield originally managed one of the stores of his brother Maurice, and then went to Pittsburg, Pa., and entered the employ of the Knickerbocker Jewelry Co. He remained with that company and became a partner with L. J. and David Seleznick, as L. J. Seleznick & Co. He finally came to New York city and was elected treasurer of the Knickerbocker Jewelry Co., and while holding this position, early last year opened a business on his own account at 352 Sixth Ave. On Jan. 27, 1908, he bought the stock of the Knickerbocker Jewelry Co. and leased the store it occupied at 278 Sixth Ave., New York.

Waterloo, Ia., Jeweler Sent to Jail for Irregularities in His Bankruptcy.

WATERLOO, Ia., Dec. 23.—James Bennett, a bankrupt jeweler of this town, is serving a sentence of 30 days in jail on the charge of making false statements in his bankruptcy proceedings, and according to the reports to the court it has also made him liable for the debts incurred by the firm of which he was a member. It is claimed that after the bankruptcy proceedings were begun a quantity of jewelry not listed in his schedules of assets was found in a warehouse here.

Mr. Bennett has been in the jewelry business for a number of years. He originally started at Cloquet, Minn., with a partner under the style of Bennett & Co., but the partnership was later dissolved and Bennett continued alone. He was subsequently joined by a Mr. Quinn under the style of Bennett & Quinn, and they came to Waterloo and succeeded R. A. Knight.

Joseph Lebarge recently pleaded guilty in the Circuit Court at Portland, Ore., to the theft of $40 worth of jewelry from the store of B. Fredericksen, of that place.

Death of Eugene S. Brown.

WINSTED, Conn., Dec. 24.—The funeral of Eugene S. Brown, secretary of the Wm. L. Gilbert Clock Co., was held from the late home of the deceased at 69 Walnut St., this city, to-day at 2 P. M. The Rev. G. W. Judson officiated. The body was placed in a vault in Forest View Cemetery, interment being private. Mr. Brown passed away at his home about 11 o'clock on the evening of Dec. 21, following an attack of double pneumonia. His death came very suddenly after an illness of less than a week. He was well known and highly respected and enjoyed the esteem of a wide circle of friends.

Mr. Brown was born in New Haven, Conn., Oct. 24, 1860, and was the son of Mr. and Mrs. Arthur L. Brown. He received his early education in the schools of Bridgeport, his parents having moved to that city, and later he attended the Rocky Dell Institute at Salisbury. He came to Winsted and entered the employ of the Wm. L. Gilbert Clock Co. in September, 1880. By strict attention to duty he worked to the responsible position of secretary, which office he had held since August, 1900.

He married, Dec. 4, 1884, Miss Clara Norton, Winsted, Conn., who, with a brother, Wm. L. Brown, of Toledo, O., survive him. Mr. Brown was a member of the First Congregational Church and of the Men's Club of that church, and an active church worker.

Death of Frank E. Welsh.

BALTIMORE, Md., Dec. 24.—Frank E. Welsh, of the Welsh & Bro. Co., died on Dec. 18, at his home, 2424 Madison Ave. He was stricken on the previous Monday and grew steadily worse until death relieved his suffering.

Mr. Welsh was very well known because of his long career as a jeweler in this city. He was born in Philadelphia 74 years ago, and came to Baltimore when a youth. He and his brother, Thomas Welsh, who died in 1904, were both with the old Canfield Bros. Co., whom they succeeded in 1881. The firm was then located at the corner of Baltimore and Charles St., but immediately moved to 3 E. Baltimore St., until they built a store next door, where they remained until the great fire wiped out the entire business center of the city. The two brothers decided to give the younger men with them an opportunity by incorporating the Welsh & Bros. Co. in 1904, and taking them into partnership.

Mr. Welsh is survived by a widow and three sons—Frank, Thomas W. and Lawrence R. Welsh. He was a porminent member of the Church of the Messiah and was also a member of the Volunteer Fire Department in the 50s. Interment was made in Loudon Park Cemetery.

Joseph Baum has purchased the three-story building at 707 Seventh St., N. W., Washington, D. C., from the executors of the estate of John Angerman. The building, which is of brick, covers a lot 21 feet wide and 98 feet deep. The price paid is said to have been $35,000. Mr. Bernstein will remodel the building, making extensive improvements. The jewelry business now run under the name of Mrs. Esther Baum is located in this building.

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Members of the Jewelers' Twenty-Four Karat Club Hold Annual Meeting and Elect Officers.

The regular annual meeting of the Jewelers' 24-Karat Club of New York was held, Monday afternoon, in the new club room on the 17th floor of the Silversmiths building, 15 Maiden Lane, New York. New officers were elected, the annual reports submitted, and other routine work disposed of. The meeting was called to order by President Harry Larter, and the reports of the secretary and treasurer submitted. The treasurer's report showed a healthy financial condition of the club.

PRESIDENT LARTER'S REPORT.

It has not been customary for your retiring president to make any extended remarks at this time, but as I am anxious to set before you as briefly as possible, some of the things that we have accomplished, I am going to break that rule



CHAS. L. POWER, PRESIDENT-ELECT.

and will take a moment of your time, so that you may become familiar with what has been done during the past year.

First, I wish to state that no president of your organization has had so wise and faithful support from the officers and board of directors as it has been my pleasure to receive. In order to give you an exact idea of what has taken place during the past year, I will recapitulate the different events.

First, I wish to call your attention to the fact that from all the reports, our banquet in January of this year, was the very best that this organization ever gave. The credit is not due to this administration, as we had nothing to do towards the selection of the committees, but the credit of the successful outcome of the event must be placed upon the efforts of the dinner speakers and reception committees. The dinner certainly took our organization strides forward in our standing in the jewelry trade.

Soon after our banquet, your officers and directors got together and plans for this past year were made and committees appointed which resulted in our first beefsteak dinner, at which nearly 100 members attended. The unanimous opinion seemed to be that this dinner ought to be an annual event. It was held at Reisenweber's, and while there, the management presented to us a proposition saying that they had leased 57 Maiden Lane for a restaurant, and would have the third floor vacant, and were anxious for us, if we wanted to, to maintain a dining club feature on this third floor. At a special meeting it was thoroughly discussed and decided that because of the small expense that it was a splendid opportunity to try out the dining club feature of our organization. The result was, that we made arrangements with Messrs. Reisenweber, at a very nominal rent, to use exclusively their third floor, and I wish to state in defense of your officers and board of directors that no pains were spared to try and make this feature a success. We found, however, after many letters and personal solicitation on the part of your officers, that there were about 60 members who were in a position, if they so desired, to patronize this luncheon feature, but for various reasons did not care to do so. Therefore, at a meeting held in November, it was unanimously decided to discontinue this feature and try to secure permanent headquarters where we could hold our regular meetings, special meetings, and also where other organizations connected with the jewelry trade might avail themselves of our room for meetings, and as a result of that decision we are here in this room, in a building which, for location, cannot be surpassed for this purpose.

Because of the energy of the Outing Committee and the Athletic Committee, we held, this past Summer, at Pleasure Bay, the largest attended and most successful outing in our history, and those who attended will endorse my saying that we never had a better time.

Plans for our forthcoming banquet are under way and you will probably receive a synopsis of the affair before this meeting is over. It has been the ambition on the part of your officers to try and make this past year so eventful that the Jewelers 24-Karat Club would be considered the standard organization of the jewelry trade whose object is the enhancement of the social side of our trade, and I hope that the results briefly told you will help you realize that we have made some progress towards this goal.

Following the reports came the election of officers for the ensuing year. The new officers are: President, Charles L. Power; vice-president, David Kaiser; secretary, George T. Stebbins; treasurer, Willard H. Wheeler; assistant treasurer, M. L. Bowden, Jr.

The new board of directors elected consists of Charles F. Brinck, chairman; Harry C. Larter, Col. John L. Shepherd, John W. Sherwood and Leo Wormser.

In introducing the new president of the club, retiring President Larter said:

"In introducing to you your president for the forthcoming year I wish to say that I am honored by having so worthy a successor. It has been our aim to bring into the council of this organization the vice-president, so that he would be familiar with all the plans and undertakings, and Mr. Power has aided us by his presence and wise counsel, and therefore is in a position to take up the work and successfully carry it forward."

When Treasurer Wheeler was re-elected President Larter said in part:

"It gives me great pleasure to reintroduce to you our worthy treasurer, who is one of the original members of our organization. This gentleman has been abroad for some time in search of health, business, happiness and companionship, and I am pleased to tell you that he found all four, and therefore it is with a great deal of pleasure that I present to you Willard H. Wheeler, our treasurer.

When the new president had taken the chair he cordially thanked the members of the club for the honor shown him, and spoke of the future work of the club.

It was decided to increase the active membership from 100 to 200, and 15 new members were voted into the club. There has been a long waiting list for some time past, and it was thought that the best interests of the club would be served by increasing the active membership.

The club decided to hold monthly meetings the third Wednesday in each month, except during July and August. This will afford an opportunity to dispose of such business as may come up from time to time. The meetings will be held in the new club room.

It was decided to hold a beefsteak dinner some time in March. The one held last year was a pronounced success, and it was decided to have the ladies present at the next.

Before the close of the meeting David Kaiser presented the club with a beautiful oil painting, which will be hung in the new club room.

High Prices Realized at Fourth Quarterly Sale of Ivory Held at Antwerp.

WASHINGTON, D. C., Dec. 24.—Consul-General Henry W. Diederich reports that at the fourth quarterly ivory sale for 1908, held in November at Antwerp, the following lots were exposed for sale:

The amounts in kilos of 2.2 pounds were: Hard Congo, 50,628; soft Congo, 1,808; Angola, 37,413; Senegal, 4,694; West Coast, 2,259; soft Soudan, 1,281; soft Abyssinia, 1,006; Ambrize, 517; Gabon, 507; hippopotamus tusks, 103—a total of 100,216, as against 102,105 kilos in 1907, 73,013 in 1906, and 97,393 in 1905.

Animation was great, as the United States again started to buy. The quantities sold were easily disposed of at prices showing a rise of 1 to 2 francs per kilo (19.3 to 38.6 cents per 2.2 pounds), with the exception of the small quantities of *scrivailles*, for which competition was not at all keen, and which showed a fall of two francs per kilo.

The stock on hand is about 210 tons, as against 110 tons in 1907, 97 tons in 1906, and 96 tons in 1905.

The next quarterly ivory sale is fixed for Tuesday, Feb. 2, 1909.

Importations at the Port of New York.

Weeks Ended Dec. 21, 1907, *and Dec.* 19, 1908.

	1907.	1908.
China, Glass and Earthen Ware:		
China	$82,667	$28,328
Earthen ware	15,159	6,975
Glass ware	20,442	17,313
Optical glass	4,109	203
Instruments:		
Musical	18,524	2,334
Optical	18,628	4,814
Philosophical	2,071	796
Jewelry, etc.:		
Jewelry	10,684	5,851
Precious stones	51,951	151,598
Watches	37,822	15,110
Metals, etc.:		
Bronzes	885	1,233
Cutlery	19,484	25,626
Dutch metal	1,369	.....
Platina	57	16,605
Plated ware	.....	.....
Silverware	1,369	1,143
Miscellaneous:		
Alabaster ornaments	80	185
Amber	1,971	.....
Beads	1,162	770
Clocks	4,735	3,259
Fans	8,627	4,232
Fancy goods	11,547	5,011
Ivory	2,703	16,972
Ivory, manufactures of	238	129
Marble, manufactures of	21,006	18,256
Statuary	7,079	1,369

Woodbury & McLeod, Haverhill, Mass., have opened a branch store in Derry, N. H., on E. Broadway. The new store is in charge of Albert Turcott.

Henry Snedecker, Pitsburg, O., was a recent visitor in Follansbee, W. Va., where he was seeking a desirable location in which to open a jewelry store.

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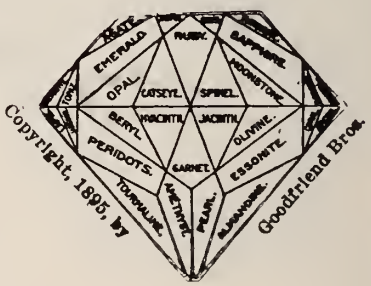
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Two Philadelphia Jewelers Shoot Themselves—One Is Dead and tne Other Is in a Hospital.

PHILADELPHIA, Pa., Dec. 28.—Two instances of self-destruction in the Christmas holidays has shocked the jewelry trade of this city. The first was that of Robert H. Heineman, a buyer of jewelry and other supplies for a Market St. store. Mr. Heineman, a victim of melancholia following an attack of influenza, killed himself Saturday night by shooting himself with a shotgun. He made certain that his effort would be successful by placing the shotgun at the window and having it held there by the sash, while he stood in front and used a cord to pull the trigger. He was instantly killed. Mr. Heineman lived with his family at 1733 Porter St.

The other case of attempted suicide was that of Ferdinand Ebert, a retired manufacturing jeweler living at 1123 Porter St. He suffered from paralysis, and had suffered financial losses. He was once widely known to the wholesale trade of Chestnut, Sansom and 7th Sts.

Mr. Ebert shot himself in the forehead with a revolver Sunday. William Ebert, a son, heard the shot and rushed into his father's room. He found him lying on the floor and vainly trying again to shoot himself, although too feeble from loss of blood. A physician was called in and Ebert was hurried to the Methodist Hospital. The physicians are reported to have abandoned hopes of saving his life.

Ebert had been acquainted with Heineman, and it is believed that reading, Sunday morning, of the latter's suicide, he was made more despondent than ever and determined to take his own life.

Heineman, who was 46 years old, will be buried from his home. Ebert is an older man, and his age, together with his enfeebled physical condition, is expected to operate against a possible recovery.

Death of Herman W. Gerlach.

PASSAIC, N. J., Dec. 23.—Herman W. Gerlach, a well-known jeweler and head of the firm of Herman Gerlach & Son, passed away suddenly at his home, 120 Monroe St., last night, of pneumonia, after an illness of but two days. He was taken with a chill Sunday and his condition grew worse until yesterday afternoon, when he became unconscious and remained so until the end.

Although not a native American, having been born in Germany 67 years ago, Mr. Gerlach had been in this country since his 11th year. With his parents he settled in Rhode Island, but later went to Rockaway, N. J., and 29 years ago moved from there to this city, starting in business as a jeweler. He continued business here alone until 1899, when he admitted his son into the business under the present firm style, and the house built up a good business and became well and favorably known to the trade.

Outside of business, Mr. Gerlach was prominent in church work and was one of the organizers of the First German Presbyterian Church at Madison St., near Columbia Ave., in which he held a position of trustee for many years, and also acted as secretary and treasurer. He is survived by a widow, one daughter, Mrs. Jacob Schmidt, and three sons, William, Herman H., and Otto J. H.

The funeral services will be held from his late home Saturday afternoon, and also from the First Presbyterian Church, the Rev. August Jung officiating.

Receiver Appointed for Abraham Lewis, Pittsburg, in Bankruptcy Proceedings Brought by Creditors.

PITTSBURG, Pa., Dec. 28.—An involuntary petition was, on Saturday, filed in the United States District Court against Abraham Lewis by creditors whose claims aggregate $567.10. The claimants and the amounts owed are as follows: David Cohen, $70; Charles Sloan, $68; Pittsburg Jewelry Mfg. Co., $428.

Following the presentation of the petition application was also made by the creditors for the appointment of a receiver to conduct the bankrupt's business. The court appointed the Washington Trust Co. receiver, and it has taken charge of Lewis' affairs.

Lewis probably had the smallest store in Pittsburg, for which he paid the highest rent proportionately—$250 per month. It is situated at 207 Fifth Ave. His stock is said to be worth $2,500.

Lewis is well known to the trade, and it has been reported for some time that he was in need of cash because of the poor business of the last year.

Robber Grabs Tray of Gems from Helena (Mont.) Jewelry Store, Jumps in a Wagon and Drives Away.

HELENA, Mont., Dec. 24.—A daring robbery occurred here to-day at the store of the Jacquemin Jewelry Co., 9 N. Main St., the thief getting away with jewelry worth $4,000. A reward of $500 is offered for the recovery of the gems or the capture of the thief.

The robber, with a companion, had come to this city with a wagon and horse, which he tied near the jewelry store. On entering the Jacquemin establishment he asked to see some diamonds, and as a clerk placed a tray of jewelry upon the counter the thief quickly grabbed it and rushed out. Before an alarm could be given or the clerk could catch him, the man untied his horse, jumped into his wagon and drove away to the outskirts of the city, where he disappeared.

The value of the stolen property was first reported to be $10,000, but, according to the jewelry company, this was a mistake, the value being $4,000.

Market Prices for Silver Bars.

The following are the quotations of silver bars in London and New York, as reported by Zimmermann & Forshay:

		London.	*New York selling price, .999 Basis.*
Dec.	22	22 3-8d.	$.50½
"	23	22 1-2d.	.50¾
"	24	22 3-4d.	.51⅛
"	25 (Holiday)	.....	.....
"	26 (Holiday)	.....	.....
"	28	22 15-16d.	.51¾

New York Jeweler Reports That Burglars Got $15,000 Worth of Jewelry and $5,000 in Cash from His Safe.

Oscar C. Jackle, who conducts a retail jewelry and optical establishment at 866 Third Ave., New York, reported to the police, Monday morning, that during the preceding night burglars had looted his store of valuable stock and cash. The safe was forced open and $15,000 in diamonds and jewelry and $5,000 in money were stolen. The burglars got into the cellar and then cut a hole in the floor of the optical room, in this way entering the store.

The Jackle family have been doing business at the same place for a long period of time. Three years ago C. Jackle turned the business over to his son, Oscar C. Jackle, the present owner. The store is located in a busy section, and at night directly within the light of the electric lamps.

Oscar Jackle was the last one to visit the store previous to the robbery. When he was there for a few minutes, about 10 o'clock Sunday night, everything was all right. The first that was known of the robbery was when Mr. Jackle opened the store as usual on Monday morning.

In speaking about the robbery to a JEWELERS' CIRCULAR reporter, Mr. Jackle said: "The robbery must have occurred, I think, between 1 and 5 A. M. Monday morning. The burglars gained entrance through a cellar window, and when they got into the store broke off the combination of the safe and thus obtained my most valuable jewelry."

The safe from which the money and jewelry was taken stood in the middle of the store in front of the plate glass windows and the interior of the store was lighted throughout the night. When the intruders had reached the safe they probably started to drill holes through the steel door, but must have given this up, for apparently they used jacks and steel prongs in getting the lock out of the socket. After opening the safe the thieves removed all the boxes containing jewelry to the optical room, together with a metal box in which the jeweler had some of the money obtained from his Christmas sales.

"Included in the loot," continued Mr. Jackle, "are stick pins, diamond brooches, chains, watches, diamond rings, fobs—everything, in fact, that goes to make up a retail jeweler's stock. Some of the most valuable articles were diamond rings and earrings."

Mr. Jackle said that one case which contained silverware, etc., was not touched, but all the jewelry in the safe is missing except a few small rings of little value.

There was a burglar insurance on the stock. Mr. Jackle is not a member of the Jewelers Security Alliance.

H. A. Bromberg, Battle Creek, Mich., has made extensive improvements in his store. He has also added a new safe to his office equipment.

The jewelry business of W. J. Roberts, ex-Mayor of Ishpeming, Mich., has been closed pending an adjustment of the jeweler's financial affairs.

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Providence.

TRADE CONDITIONS.

Nearly all of the manufacturing jewelers of this city and vicinity report a very satisfactory holiday business and many of them have orders on their books that give promise of a busy season with the incoming year. One of the most pleasing features in connection with the closing days of the year 1908 is the report of improved collections. Express companies and the postal officials agree in sizing up Christmas business as being two times heavier in this city than for five years. The express company had a number of extra men for the holiday season and the post office had every available man from the substitute force on duty.

George R. McAuslan and wife spent the Christmas holidays at Burlington, Vt.

Parks Bros. & Rogers supplied their employes with greenbacks as gifts on Christmas.

F. H. Young will represent the Inlaid Comb Co., of this city, on the market the coming season.

A. C. Noyes, designer, chaser and die-sinker, has removed from 45 Eddy St. to Room 40 at 33 Eddy St.

The A. & Z. Chain Co. is preparing to remove from 9 Calender St. to the Champlin building on Chestnut St.

The Waterbury Brass Co.'s branch in this city was closed Saturday while the clerks took an inventory of stock.

Walter E. Hallum, New York representative of the E. L. Spencer Co., of this city, spent the Christmas holidays in this vicinity.

The Jones & Woodland Co., Newark, N. J., is advertising in the local newspapers for a foreman of a large jewelry and ring manufactory.

Robert E. Budlong, Jr., of the S. K. Merrill Co., who is in charge of the firm's New York office, spent Christmas week with his parents at East Providence.

Joseph Edward McClane, an Attleboro jeweler, came to this city on Wednesday, accompanied by Rose Plante, daughter of a jeweler of Attleboro and were married.

Benjamin Lewis will sever his connection with the S. B. Champlin Co., of this city, Jan. 1, and will carry the line of Regnell, Bigney & Co., of Attleboro, thereafter.

Mr. and Mrs. George H. Holmes gave a reception and dance in the Spink Assembly rooms on Tuesday evening, Dec. 22, to introduce their daughter, Miss Ruth Holmes.

A dividend of three and one-half per cent. on the capital stock of the Nicholson File Co. has been declared payable Dec. 31, to stockholders of record at the close of business of Dec. 24.

James B. MacDonald left last week with the lines of the Wolcott Mfg. Co. and the John T. Mauran Mfg. Co., both of this city, for a western trip. He will go to the Pacific Coast before he returns.

Additional contributors to the annual Christmas dinner fund for the poor were the following: Wightman & Hough, $10; The Manufacturers' Outlet Co., $5; Arthur W. Claflin, $5, and Alfred K. Potter, $5.

Forestal & Rice, Westminster and Aborn sts., had a phenomenal run of business on jewelry during the four days preceding Christmas. They purchased the entire manufactured stock of the Twentieth Century Jewelry Co. and of the Ivy Ring Co., of this city, and closed them out at bargain prices.

Charles E. Fallon will hereafter represent Nussbaum & Hunold, in New York State, Pennsylvania and New England. Victor Gilber, formerly with the Geo. W. Parks Co., will look after the firm's interest in the cities of New York, Philadelphia, Baltimore and Washington.

Among the foreign importations entered through the Providence Custom House, last week, were the following: From Antwerp, four packages of manufactures of metal; from Havre, one package of imitation precious stones; from Liverpool, 10 packages of manufactures of metal.

Major Everett S. Horton, of the Horton, Angell Co., Attleboro, was one of the organizers of a new national association, to be known as the Society of the Sons and Daughters of Pilgrims, that was formed in this city the past week on the 288th anniversary of the landing of the Pilgrim Fathers at Plymouth.

Taking advantage of the fact that Christmas came on Friday and that Saturday was a half holiday in a majority of instances, nearly all of the shops were closed Thursday night for the week. Some of the factories will remain closed for several days longer for the annual clean-up and overhauling of boilers and machinery.

The Champlin building, 116 Chestnut St., was closed down from last Thursday night for one week for the overhauling and repairing of engines and boilers. The firms affected were: John A. Jerauld, W. A. Reed & Co., Whitestone Jewelry Co., S. K. Merrill Co., Tuttle & Stark, S. B. Champlin Co., Edwin Lowe & Co., Inc., and Colvin Mfg. Co.

Among the buyers in town the past week were the following: F. M. Pudans, of Springfield, Mass.; Mr. Rosenbach, of Rosenbach & Goodman, New York; C. H. Dinkelman, of Dinkelman-Bubert Co., Baltimore, Md.; E. Bass, of E. & J. Bass, New York; Max Wilhelm, of M. Neuburger & Co., of New York; M. L. Schwab, of Guthman, Solomons & Co., of New York; J. A. Selling, of J. A. Selling & Co., Detroit, Mich.

At the regular monthly meeting of the Providence Association of Mechanical Engineers held last week, addresses were made upon subjects especially interesting to the manufacturing jewelry industry. Prof. William H. Kennerson, of Brown University, gave an address on "Ore to Its Finished Production." Lucius F. Arnold gave a description of the "Machinery and Process of Wire Drawing," and Edwin C. Bliss, of the E. C. Bliss Mfg. Co., described the different processes of making chain both by hand and by machinery.

The annual meeting of the Gorham Savings Bank was held the past week, at which the following list of officers were elected and duly qualified for their respective offices: President, John S. Holbrook; vice-president, Fred C. Lawton; treasurer and clerk, Henry V. Gardiner; board of trustees, John S. Holbrook, Fred C. Lawton, William E. Keyes, John F. P. Lawton, E. Frank Aldrich, Joseph Baker, Jr., Ambrose R. Peck, Christopher Webster, E. Walter Crocker, George H. Sherman; board of investment, John S. Holbrook, Fred C. Lawton, John F. P. Lawton, Ambrose R. Peck, Christopher Webster and Joseph Baker, Jr.

Alexander McClain Chadbourne, manager of the Chicago branch of James E. Blake Co., Attleboro, and Miss Ruth Morton Wilbur were married at the home of the parents of the bride, Mr. and Mrs. Charles Wilbur, at 32 Division St., this city, on Christmas night. Rev. L. L. Henson, pastor of the Cranston St. Baptist Church, performed the ceremony in the presence of the immediate relatives and friends of the couple. After a reception, Mr. and Mrs. Chadbourne left at once on their wedding tour and will make their future home in Chicago.

The advisory council of the New England Manufacturing Jewelers and Silversmiths' Association held its regular weekly meeting on Thursday afternoon and transacted considerable routine business. Matters pertaining to the report of the committee on the revision of tariff were discussed, but the principal topic was one regarding the annual banquet. It was finally decided to hold the banquet Feb. 13 and from its following the next day after the 100th anniversary of the birth of Abraham Lincoln that the occasion be made a patriotic one with Lincoln as the theme. Who the speakers will be has not yet been definitely decided.

Sixty-five men and women, employes of Peacock, Stone & Markham, manufacturing jewelers, 53 Clifford St., were entertained as guests of the members of the firm at a banquet at the Crown Hotel last week, followed by a visit to Keith's Theatre, in the evening. All three members of the firm were present to assist in the merriment, James Peacock, the New York member of the company, coming to this city especially for the occasion. John H. Stone and Chas. F. Markham, of this city, are the other members of the firm. The employers, together with their respective families and the employes met at the hotel at 5:30 o'clock and sat down to a banquet in one of the private dining rooms. After a couple of hours spent at the tables the entire party proceeded to the theatre, where seats at the left of the orchestra had been reserved.

Word was received from Middletown, N. Y., last week, to the effect that George Mart, former trainman on the O. & W. Railroad, had been arrested in Sullivan County on the charge of having passed several worthless checks in this city some time ago. Among his victims is said to be John Feinbloom, a jeweler, at 55 North St., who cashed a check drawn on the First National Bank, and signed Peter Crance. Crance later pronounced the check a forgery.

Beginning Jan. 1, 1909, a parcels post arrangement between the United States and Austria (not including Hungary) goes into effect. Under this agreement parcels to be exchanged between the two countries must not weigh more than 11 pounds, measure more than three feet six inches in length, nor six feet in length and girth combined. Postage must be prepaid at the rate of 12 cents per pound or fraction thereof. If necessary, a delivery charge not exceeding five cents will also be collected.

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Boston.

TRADE CONDITIONS.

The Christmas trade of most of the Boston jewelry retailers was excellent. Several of the larger houses estimated their sales as greater in volume than they were last year, although the demand was principally for less expensive goods. The jobbers reported a good demand from city and suburban trade, but a rather lighter call from more distant sections of New England than they experienced in the two preceding holiday seasons. The diamond and precious stones trade was lighter this year than the best years of the past.

Beaman, optician, 371 Washington St., suffered damage to stock by smoke on account of two fires in the building, Dec. 17.

James S. Blake, of Kettell & Blake, has been re-elected high priest and prophet of Aleppo Temple, Mystic Shrine, and representative to the imperial council.

George Caldwell, a watchmaker living on Church St., Waltham, has filed a petition in bankruptcy here. According to his schedules he owes $344 and has no assets.

About 40 members of the Massachusetts Optical Society met at Young's Hotel, Dec. 15. The principal topic of the meeting was proposed legislation on the subject of optometry.

William B. Knapp, 50 years of age, for many years well known in the trade as an expert on diamonds, died suddenly last Thursday in his store, 26 Chauncey St. His wife was with him at the time of his death. His home was in Dorchester.

Archbishop William H. O'Connell received a gold timepiece as a Christmas gift from Pope Pius Thursday. It came by special messenger and was enclosed in a case magnificently carved. Both watch and case bear the Papal coat-of-arms.

Word was received from Lynn, last week, to the effect that William Brown, 124 Monroe St., had caused the arrest of Aaron Marcus, who had been employed in his store until recently. The jeweler charges his employe with a number of thefts between Feb. 29 and Dec. 12, and the latter was held in $1,000 bond for the Grand Jury on the specific complaint of taking 14 diamonds and two watches, valued at $830. Bennett admitted keeping Marcus in his employ after the time he claimed some of the thefts had been committed, but said that he did this to see if he could not get track of some of the jewelry.

Bigelow, Kennard & Co. have on exhibition this week a superb group of specimens of the silversmith's art, consisting of an ornate communion set made by the firm for the Memorial Church at Fairhaven, Mass., of which Henry H. Rogers, the financier, is the wealthiest parishioner and chief benefactor. The design was executed by Brigham, Coveney & Bisbee, architects of the beautiful gothic church edifice, and is in harmony with the church. There are four chalices, four patens and a large flagon. The stems of the chalices are gothic hexagonal and the bases are of grouped crosses. Around the rims are the insignia of the apostles and the passion. The whole set weighs 489 ounces, and the pieces which are elaborately chased, were four months in process of manufacture.. The service will be illustrated in an early issue of THE CIRCULAR-WEEKLY.

A stylishly dressed young man was arrested on the afternoon of Tuesday, Dec. 22, in the store of A. Stowell & Co., charged with the substitution of a cheap ring for a diamond ring valued at $500. When he entered the store he was recognized by one of the clerks as a former visitor, who was believed to have taken a ring on the occasion of his previous appearance there, and a watch was kept on his movements. It is claimed that a reflector in the diamond department, so arranged that the customer may be observed without his knowledge of the fact, enabled a clerk to see him make the substitution. A detective from headquarters took him into custody. He gave the name of James Carroll, Buffalo, but his picture was found in the rogue's gallery, labeled "James Chalman, alias James McCrossin," who served a year in the county penitentiary in New York. He was held in $1,000 bonds for the grand jury.

Attleboro.

Col. Sidney O. Bigney has returned from a western tirp.

James E. Blake entertained the Ball and Mallet Club on Christmas eve.

P. J. Cummings was in New York, last week, in the interests of his concern.

A. S. Ingraham & Co. have commenced moving into their new factory on Union St.

Benjamin Lewis has been engaged to take charge of the New York office of Regnell, Bigney Co., beginning Jan. 1.

Roy E. Draper, foreman for the Leach & Garner Co., has been drawn to serve on the traverse jury which assembles at Fall River in January.

E. A. Wales, a well known Park St. retail jeweler, has in his possession a valuable antique paper of 1796 which gave his great-great-grandfather permission to sail on the high seas.

The trial of Damon A. White, who is charged with forgery, was continued in the Attleboro District Court until Friday morning, Jan. 1. Mr. White was not prepared for trial and his attorney requested the delay. The prosecution agreed to the request. Bonds were continued at $3,500.

Narcisse Dubois has instituted suit for $10,000 against the Frank Mossberg Co. The allegation is that Oct. 8, while working in the Mossberg factory Dubois' right hand was caught under the hammer. It was necessary to amputate three fingers. The case will be recorded in the Superior Court next month.

Hugh Beaton, an employe of the C. Lyons Mfg. Co., Mansfield, had a narrow escape from a horrible death last Thursday. His clothing caught in a shafting and he was drawn around the shaft several times before his predicament was discovered and the power stopped. Beaton was badly bruised and shaken, but it is thought he will recover.

As previously announced, Frank J. Ruggles, Wrentham, salesman for W. E. Richards & Co., was united in marriage at Ridgely Md., Monday, Dec. 21, to Miss Jessie Jones. It was a society wedding and was largely attended. The ushers were Frederick E. Sturdy, New York: Charles E. Brown, Wrentham, and J. W. Dayton, Bridgeville, Del. Mr. and Mrs. Ruggles will enjoy an extensive trip of two months through the west and upon their return will reside in Wrentham.

North Attleboro.

Walter C. Sherman has gone west for estate of O. M. Draper.

John E. Tweedy, of Cheever, Tweedy Co., has returned from a visit to Brooklyn.

R. M. Squire, New York salesman for E. I. Franklin & Co., was in town last week.

W. C. Dabol, New York representative of G. C. Hudson & Co., was at the factory last week.

George A. Armstrong left Wednesday for the west with the new samples of Paye & Baker Mfg. Co.

The Bugbee & Niles Co. made its usual Christmas contribution of a $5 gold piece to each employe.

William H. Bell and Cliff Emerson left, Sunday, for the west with the samples of W. H. Bell & Co.

The North Attleboro Chasing Co. is the name of a new chasing establishment located at 58 River St.

Whiting & Davis Co. distributed fine mesh purses to all the girls employed in its shop last Thursday as Christmas gifts.

Preston D. White, one of the foremen at the Estate of O. M. Draper factory, was presented with a handsome music cabinet by his employes.

Richard L. Saunders, formerly salesman for the Paye & Baker Mfg. Co., was married last Thursday to Miss Lois Slocumb, of New Britain, Conn.

The Paye & Baker Mfg. Co. has let the contract for the construction of an artesian well in the rear of the shop, from which the factory water supply will be obtained.

Needed repairs to the chimney on the Totten building necessitated a suspension of operations on the part of the concerns located in that building for several days this week.

Harry F. Barrows, E. A. Codding, Ira Richards, Ira Barrows and Woodbury Melcher have been elected directors of the North Attleboro Gaslight Co. Mr. Codding is treasurer.

William F. Maintien has purchased a handsome residence on Washington St. He will remove to this town about Feb. 1. It will be necessary for him to resign as selectman of Plainville, a position he has held since the town was incorporated.

Among the shops closed this week for the usual stock taking are: W. & S. Blackinton Co., Riley & French, G. C. Hudson & Co., C. Ray Randall & Co., Paye & Baker Mfg. Co., G. K. Webster & Co., E. Ira Richards & Co., Mandalien & Hawkins.

Word was received in New York, last week, that the well-known firm of Ph. Robinson & Co., 51 Hatton Garden, London, England, will be dissolved by limitation to-morrow. The firm was founded in 1848 and has always carried on business at the same place. Wm. Lurcott is the senior member of the firm. He entered the firm as a boy in 1866. He will continue the business at the old stand under the firm name of William Lurcott & Co. Max O. Robinson, the junior member of the firm, will take offices elsewhere, and will probably enter business for himself.

The well-known firm of Ph. Robinson & Co., 51 Hatton Garden, London, Eng., will dissolve partnership on December 31, 1908.

Mr. William Lurcott will continue at the old address, trading under the firm name of

WILLIAM LURCOTT & CO.

Mr. Max O. Robinson will carry on business for himself elsewhere in London.



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News Gleanings.

B. B. Perkins & Co., St. Albans, Vt., recently sustained a heavy loss by fire.

Beman & Karlburg have opened a store in the Rempel building, at Butterfield, Minn.

John Schroeder has sold his store at Graceville, Minn., and moved to the Pacific Coast.

Swartz & Son, Birdsboro, Pa., contemplate moving to Lehighton, where they will continue business.

Otto Mueller, Wausau, Wis., has installed an electric chiming clock in front of his place of business at 3d and Washington Sts.

Miss Bertha Krause, of Minneapolis, has taken charge of the new optical department of the Tillson Jewelry Co., of Carrington, N. Dak.

Alexander Sweningsen, of the Sweningsen Co., Moorhead, Minn., donated all the silverware for table use at the new Northwestern Hospital, at that place.

Goldwater's Loan Office, Oakland, Cal., announces that hereafter it will operate its store at 841 Broadway, Oakland, under the name of the California Loan Office.

Lofgren Bros., who bought the H. L. Tucker stock at Wapello, Ia., have moved it to the Hurley building, 2d and Van Brunt Sts. The store is in charge of C. A. Lofgren.

Anton Cloys, a jewelry salesman, was arrested a short time ago at Seattle, Wash., for complicity in the theft of $10,000 worth of merchandise from Great Northern freight cars.

Samuel Lewis, a jewelry peddler, was arrested at Cohoes, N. Y., last week, charged with selling without a license. He was adjudged guilty and fined $15, which he paid, and was released.

Harry Bernstein, a jeweler and pawnbroker of 212 S. Main St., Memphis, Tenn., was recently indicted on four counts charging him with grand larceny and receiving stolen property. It is claimed that he had bought jewelry from two thieves who were guilty of a number of robberies, but who are still at large. Bernstein had previously been indicted on a similar charge, but brought habeas corpus proceedings, was exonerated and discharged. Bernstein, who claims to be innocent of any wrongdoing, surrendered himself to the police after the last indictments.

Elmer Long was recently taken into custody in San Francisco, Cal., and brought to Atlanta, Ga., where he is wanted for pawning a diamond ring which it is alleged he had secured from Harry L. Dix, in the Chandler building, at that place, agreeing to pay $470 for it. He gave a check for $100 and promised to pay the balance. The check, it is alleged, proved worthless. Long wrote to Mr. Dix in New Orleans, where he had gone soon after obtaining the ring, and stated that he was unable to pay and was forwarding the ring. A package came, but contained nothing. The ring was afterwards found in the possession of another firm of jewelers with whom it had been pawned. The accused was formerly connected with the San Francisco claim department of the Southern Pacific Railroad. When arrested he gave the name of B. A. Dorsey.

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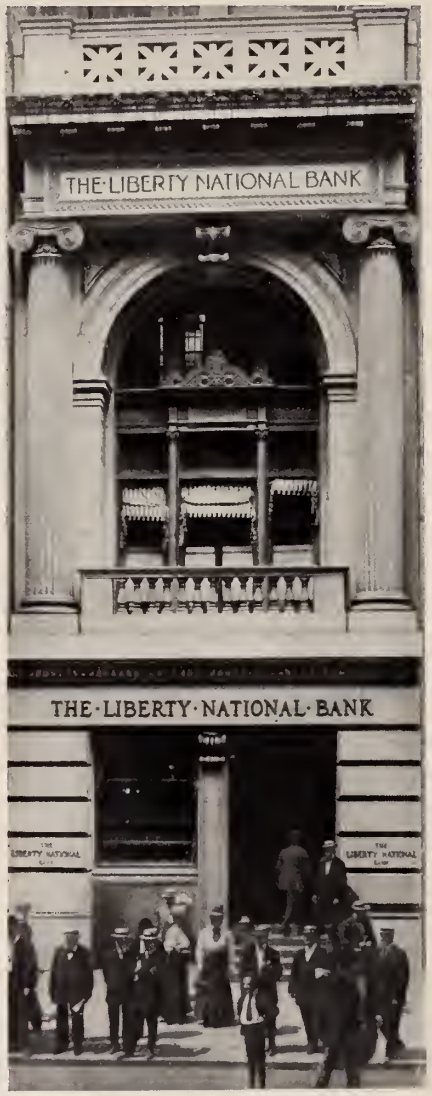
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New York

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Pres. International Nickel Co., N. Y.

FREDERICK B. SCHENCK
President

REPORT TO THE COMPTROLLER OF THE CURRENCY OF THE CONDITION NOVEMBER 27th, 1908

RESOURCES

Loans and Discounts		$13,886,136.96
U. S. Bonds to secure Circulation		950,000.00
U. S. Bonds to secure U. S. Deposits		100,000.00
Other Bonds to secure U. S. Deposits		21,000.00
Bonds, Securities, etc.		2,014,529.31
Due from Banks	$1,137,258.23	
Exchanges for Clearing House	2,272,720.55	
Cash	4,701,124.68	8,111,103.46
		$25,082,769.73

LIABILITIES

Capital Stock	$1,000,000.00
Surplus	1,500,000.00
Undivided Profits	1,011,982.39
Circulation	943,500.00
Bonds Borrowed	50,000.00
Reserved for Taxes	26,750.00
Deposits	20,550,537.34
	$25,082,769.73

Buffalo, N. Y.

TRADE CONDITIONS.

Buffalo jewelers have been spending much of their time during this week in counting their profits of the Christmas trade and in rearranging their stocks, which necessarily were thrown into a state of partial confusion while crowds of customers were making their holiday selections. Local dealers are pleased to note that immediately after Christmas their business was not marked by extreme dulness. In fact many patrons supplemented their Christmas purchases by buying inexpensive New Year's gifts. The outlook for the coming month is much brigbter than was that of January, 1908. Much more money is in circulation here than there was a year ago, a fact which naturally makes a satisfactory impression on the jewelry trade.

Among the customers who recently visited the Buffalo jewelry market were G. C. Ditmars, Niagara Falls, Ont., and Isaac Traub, Niagara Falls, N. Y.

Myron D. Smith has entered the employ of Heintz Bros., ring manufacturers, as traveler in Iowa, Nebraska and Colorado. He will visit the field shortly after the first of the year.

Miss A. M. Davies, proprietor of the William Lutz Co., in the jewelry business at 71 Seneca St., enjoys the distinction of being the only woman member of the Retail Jewelers' Association of Buffalo. Miss Davies takes an active interest in the workings of that organization.

John C. Yung, of the firm of Yung & Debus, 184 Genesee St., jewelers, is receiving many messages of sympathy these days on account of the serious illness of his wife, who was recently stricken with paralysis, which has affected her right side and her left arm. She is in a serious condition.

A report from Binghamton, N. Y., says that the jewelry store of John S. Ayers, at Newark Valley, located near there, was recently entered by burglars, who stole $100 worth of articles. The men were seen at an early hour in the store by Harry McCrackan, who lives in the building where the jewelry store is located. The burglars had dark lanterns and electric pocket lamps. McCrackan raised an alarm and the villagers joined in the chase. An effort to have the men headed off at Union Center was unsuccessful. The burglars escaped.

Frank J. Deck, of the firm of Deck & Wolf, manufacturing jewelers, 116 Franklin St., has received from the Rev. Charles H. Colton, Bishop of Buffalo, a beautiful sterling silver medal of Pope Pius X. The gift was presented as a token of appreciation of the excellent services which Mr. Deck gave in making for Bishop Colton a valuable neck chain, 62 inches long and of solid gold. Attached to the chain is a beautiful gold cross studded with amethysts. The cross was made nearly half a century ago and was formerly owned by Bishop Ryan of Buffalo.

An amusing story is going the rounds of the press to the effect that Mrs. George J. Austin, wife of a prominent jeweler of Batavia, N. Y., created a decided stir in aristocratic Boston, Mass., by asking in a letter which she sent to Mayor Hibbard, of that city, for a recipe for real Boston baked beans. The request was printed in the Boston papers and Bostonians were advised to comply with the wishes of the jeweler's wife. It is said that scores of persons send her recipes and also their sympathy because for so many years she had been deprived of beans properly baked.

Samuel Salmeson, or Samuelson, who has just completed a term in the penitentiary here for having fraudulently obtained two rings and a locket from Simon Cohen, a Buffalo jeweler, has been taken in charge of Detective Sergeant McKee, of Toledo, who came to Buffalo with requisition papers received from Governor Hughes at Albany. The charge in Ohio against the prisoner is that of forgery and larceny, and is based on a transaction in connection with a check made payable to Drohen & Dewitt, of Columbus, and signed "I. Kramer." The details of the Ohio case have not been given out here.

Albert Hansen, a setter employed by Heintz Bros., Buffalo ring manufacturers, who formerly worked for the Ostby & Barton Co., Providence, was shot in the right hip early in the morning after Christmas Day. Charles Rohner, another setter, a friend of Hansen, also figured in the case, but escaped injuries. The shooting was done by Enoch Lytton Cordery in the boarding house of Mrs. F. B. Jones. The most sensational feature of the case is that during the encounter Cordery shot and killed Harry Carr, of Syracuse, who also boarded at the place. Hansen is a patient at the Emergency Hospital, where it is said he will soon recover from his injuries. Four shots were fired at him. Cordery is now locked up on a charge of murder. Hansen and Rohner will be important witnesses in the case. Cordery, who is an accountant, left the place Christmas evening, and after midnight returned. He was crazed with either drinks or drugs. Cordery entered Rohner's room and the jeweler tried to eject him. Hansen and Carr then joined in the struggle and tried to subdue the crazed man. The fatal shooting then occurred. Hansen's life was saved only by the unsteady aim of Cordery.

Rochester.

Frank and Dennis McNerney and William Penders pleaded guilty in County Court in Lockport, recently, to having held up, beaten and robbed Neil McIntyre, a jewelry salesman, of this city, in Lockport, last Fall. On that occasion they stole about $500 worth of jewelry from McIntyre. The three were committed to the Elmira Reformatory.

Papers incorporating the John C. Hayden Co. were filed last week with the County Clerk. The purpose of the corporation is to buy and sell watches, diamonds and other precious stones, jewelry of all kinds, leather goods, money lending and a general pawnbroking business. The directors are: John C. Hayden, Joseph C. Wilson and George F. Hixson. The capital stock of the company is $10,000, all paid in. Mr. Hayden has for many years been on the police and detective force of Rochester, and will shortly retire as chief of police. He has a national reputation as an expert on diamonds and precious stones, and has often been called upon to put this knowledge into use. Mr. Wilson is City Assessor and is proprietor of a jewelry and pawnbroker's establishment on Main St., E. Mr. Hixson is a lawyer, with offices in the Wilder building.

Pittsburg.

A. H. Gerwig, receiver for John W. Kimple, who made an assignment to Mr. Gerwig several weeks ago, is arranging to get as much money out of the stock as possible.

As might be expected, a few of the local jewelry houses report the loss of articles, taken during the holiday rush, but nothing serious happened at any of the stores, as they all were guarded by police protection.

The W. J. Johnston Co. announces that it will withdraw its traveling salesmen from the southwest territory, and in the future will direct all energy to the trade of the middle west and the east. W. J. Johnston, of the company, said that representatives of his house have been covering the south as far as New Orleans.

During Christmas week quite a number of the local jewelers carried large advertisements in the daily papers, and their efforts in this direction brought great results; it was noticed, too, that the jewelers who advertised were really the ones who did the business. The retailers who do the largest trade in the jewelry business in this town are those who constantly advertise. They have long ago found that it pays.

Paul Pfaff, engaged in the jewelry business in Station St., East End, was sentenced to serve six months in the workhouse, last week, by Judge Josiah Cohen. In passing sentence the judge told the prisoner that he did not believe him guilty of the charge made against him, asserting that the two girls who had complained against him were, in his judgment, bad girls. He therefore gave him a light sentence, in view of the doubt he entertained regarding the guilt of the accused. Pfaff has only been in this country about two and a half years.

Somewhat of a sensation was caused in jewelry circles here, last week, because of the arrest of Joseph C. Wasson, chairman of the finance committee of Pittsburg Councils and manager of the jewelry department of a local department store. Mr. Wasson is accused, along with six other members of the council and two bankers, with having conspired to solicit bribes for the purpose of influencing legislation to secure the passage of an ordinance to designate certain banks as city depositories. The two bankers involved, one a president and the other a cashier, resigned their positions. Wasson, along with the others, was given a preliminary hearing last Wednesday and was bound over for court in the sum of $30,000 bail. But while on the face it might look dark for Mr. Wasson, who is highly esteemed in jewelry circles, his friends do not propose to think him guilty of the allegations until the evidence is all in. Mr. Wasson has always been active in the affairs of the City Councils, and his friends are loath to believe the allegations which have been made by detectives employed by the Voters' League of Pittsburg to unearth supposed crooked work on the part of councilmen. Mr. Wasson says he is innocent and asks his friends to suspend judgment until the evidence is all in. It is alleged that $17,500 was paid to certain councilmen, of which Mr. Wasson is alleged to have been one, to secure the passage of the ordinance referred to.

GORHAM SILVER

¶ The Sagacious Jeweler does not allow the inevitable reaction which follows the bustling excitement of the holiday season to prevent his taking thought for the morrow.

¶ He recognizes, for instance, that provision must be made for the early wedding season which nowadays follows so closely on the heels of the New Year.

¶ More immediate urgency, however, attaches to the necessity of looking over depleted stocks and by judicious orders bringing them into a condition of unimpaired efficiency and completeness.

¶ To the Jewelry Trade in general, to its friends and customers in particular, the Gorham Company takes pleasure in extending a cordial and hearty New Year's Greeting.

THE GORHAM COMPANY,

Silversmiths and Goldsmiths

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SAN FRANCISCO, Temporary Office: 1103 Broadway, Oakland, Cal.

LONDON, Ely Place.

WORKS: Providence and New York.

THE JEWELERS' CIRCULAR
WITH WHICH ARE CONSOLIDATED
THE HOROLOGICAL REVIEW.
THE JEWELERS' WEEKLY.
THE JEWELERS REVIEW

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Copy of Affidavit of Circulation of The Jewelers' Circular-Weekly for 1908

STATE OF NEW YORK)
: ss:
CITY AND COUNTY OF NEW YORK)

V. S. MULFORD, being duly sworn, says: that he is an officer of the JEWELERS' CIRCULAR PUBLISHING COMPANY; that the number of copies printed and circulated of the JEWELERS' CIRCULAR WEEKLY from January 1 to December 23rd, 1908, was 420,900.

Sworn to before me this 23rd day of December, 1908)

V. S. Mulford

H. L. Seamans

Notary Public
Kings County,
Certificate filed in New York County.

The Dawn of a Prosperous New Year.

THE year drawing to a close has been a trying one to the jewelry trade, but fortunately it has proved on the whole not nearly so bad as was generally expected from the business conditions existing when it began; in fact, it is only when compared with the unusually fine trade of the years just preceding it that the total amount of business done throughout the industry shows a decline. The spasmodic revival in the Spring and Fall and the late but satisfactory holiday business done by the retailers in almost all sections of the country, has served to make the total amount of sales at least above the average for the last decade and permit the jeweler to share to some extent in the prosperity which is now spreading throughout this land.

If the reports at present available indicate the general condition of trade, the retail jewelers at large learned the lesson of conservatism well, through the 10-month period of business uncertainty, bought less than usual, and made a greater effort than ever before to sell stocks which they had on hand. Many merchants who, under the same circumstances in ordinary years would have added greatly to their lines simply kept them filled, and had their older goods put into good condition, and endeavored as much as possible to meet the demands of the customers with the stocks on hand. The result is that stocks are lower, less money is owed, and the retailer as a rule is in a much better condition to begin the new year and to meet his obligations than he has been at the end of other years which have proved far more prosperous for the country generally.

With the agricultural products of the country greater than ever before, with the mining and mineral industries in excellent condition, with factories resuming, building operations increasing and business generally expanding, the prospects for 1909 are not only encouraging on every hand, but it is confidentially predicted by economists and business men that the year to come will be one of the greatest, if not the banner year in America's business history. In this prosperity the jeweler is sure to join, and for the real merchants of the trade—that is, those who have known how to meet the conditions of the past properly, who have been able to conserve their assets to the best advantage, to buy properly and sell well, the prospect is a distinctly happy one. The main factor on which the jeweler's business depends—namely, commercial optimism—is abroad in the land, and unless all present signs fail the temporary depression of last year will soon be but a memory, all its effects having disappeared.

The Press and the Diamond Trade.

IT is evident in the dispatches from London that the stock jobbing operations which have involved the shares of the leading diamond mines of the world have again become important enough to have the manipulators of the market enlist the aid of the press and "rumor mongers" to accomplish their ends. This has resulted in a large amount of information, or rather *misinformation,* being given out, not only about the mines and their shares, but also about the production of diamonds and has again caused the subject of diamonds generally to be considered of interest by the editors of the daily papers and magazines.

With the manipulation of the stock markets and shares of diamond mines, the jewelry trade has nothing to do and cares less, but in the handling of the subject of diamonds and the production thereof, it has a vital interest in having only correct facts appear before the public in case anything is published at all. The jeweler learned in the campaign of misinformation waged by the press last year that a silly article from irresponsible sources even when published by yellow journals, whose only idea was the accentuation of sensational features, regardless of the truth, could have a material effect upon the sale of these gems; this being shown in an almost paralysis in the

M C M I X

May it be to all our Customers—past, present and future—a Happy and Most Prosperous Year.

CROSS & BEGUELIN

Importers and Cutters of Diamonds and Precious Stones

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TRADE MARK

Greeting

For the new year we extend to the entire trade our best wishes for a successful one. We also embrace the occasion to thank individually and collectively all those who contributed to our prosperity during 1908, and venture to express the hope that our unexcelled line will merit the same consideration in the future as it has heretofore.

D. A. Kirby

Providence and New York

diamond trade for a short time, which was brought about by syndicated articles of an erroneous character published in the early months of last year.

It is to be hoped that this condition will not be repeated and the chances are that it will not be, as the campaign of education conducted by THE JEWELERS' CIRCULAR-WEEKLY, and by its readers to some extent, showed to the editors of daily papers the danger of publishing articles on this subject where the facts had not been verified. However, the newspapers of London and the continent are already beginning to be used by the stock manipulators, principally by those attempting to bear the prices of shares, and it is, therefore, well for the jeweler to be on the *qui vive* to see to it that his local paper is careful about publishing articles on the subject of diamonds, without fully understanding all the facts.

A few points that are never brought out when the diamond trade is discussed are: (1) That the price of rough diamonds has gone steadily upward for the past 10 years; has never been lowered once in that time, and that there was no change even throughout the last business depression, when the prices of practically every business commodity suffered a reduction to a more or less extent. (2) That the prices of rough diamonds, as arranged by the Syndicate, is not based upon the demand for any one, two or three years, but is calculated on a basis of consumption and supply, covering a long period of time, often 10 to 20 years, in which allowances are made for an average amount of business depression. (3) That the one big mine outside of the control of the De Beers interests (the Premier) is working hand in hand with the De Beers company and the Syndicate to maintain an even price for diamonds; that their interests are identical, and that competition between them has not even been considered. (4) That the Premier mine is practically put out of the field of competition for years owing to the mining law of the Transvaal, which gives the government an interest of nearly two-thirds of the value of the product, whereas, the stones mined in the De Beers mines and those under their control are their absolute property. This handicap of 60 per cent. upon the Premier mine is something that is never alluded to in the ordinary articles upon the diamond situation. (5) While the reorganization of the Syndicate, as previously mentioned in THE CIRCULAR-WEEKLY, has changed the personnel to some extent, the Syndicate, as constituted after Jan. 1, will be far stronger financially than ever before, and will be practically controlled by the same interest that control the De Beers Consolidated Mines Ltd. (6) That in the calculation of the product of diamond mines, the number of carats reported as mined is no criterion whatsoever of the number of gem stones which have been found, because it is often the case that an increase in the production of carats of stones has been co-extensive with a decrease in the production of gems.

It is well for the jeweler to keep the above facts in mind and see that they are also appreciated by the editors of their local papers whenever the question of giving publicity to stories on diamonds is under consideration.

New York Notes.

Mr. Reinhard, of Rheinhard & Patterson, Baltimore, Md., is a visitor in this city.

John Abel, of Abel Bros. & Co., 58 Nassau St., has returned from a western trip.

Charles E. Stanley, of the Estate of O. M. Draper, 37 Maiden Lane, is on a western trip.

Charles S. Alhborn, of this city, is now in the employ of Samuel Sipe, Pittsburg, Pa.

Howard Gardner, of the H. A. Gardner Co., Plainville, Mass., was seen in the Maiden Lane district, last week.

Cottier & Co. will hold an annual business meeting at 3 W. 40th St., this afternoon, at which time officers for the ensuing year will be elected.

Solomon Ackerman, for a number of years a traveler for P. Zellenka & Son, 59 Maiden Lane, has been obliged to give up work temporarily, because of ill-health.

Geo. Borgfeldt & Co., have practically completed negotiations for removing from their present locality on 48-50 W. 4th St. to a site on Fourth Ave., in the 23d St. district.

Harry Kip, of the H. F. Barrows Co., North Attleboro, left, Sunday afternoon, for a trip in the west. Lewis D. Barrows, secretary of the company, is in town for a few days.

Joseph Judels, 37 Maiden Lane, accompanied by his bride, sailed for Europe on *La Provence,* Dec. 24. They were married Dec. 22. Mr. and Mrs. Judels will be away about two months. Friends in the trade extended congratulations to the happy pair.

The committee in charge of a banquet given by the citizens of College Point, L. I., have decided to donate the proceeds of the banquet toward a fund to purchase a town clock, to be placed in the tower of the Exempt Firemen's headquarters on 14th St., College Point.

No complaints were heard during the Christmas shopping season along Maiden Lane about any attempts of robbery and other crooked work. This condition of affairs speaks very highly for the efficient services rendered by the detectives stationed in the Maiden Lane district.

Oscar S. Schmidt, formerly representing Moore & Son, Newark, N. J., will in the future represent the S. Borgzinner Co., manufacturers of cases for jewelry and silverware. He will start out visiting old friends on the trip soon after the first of the year.

Chester Billings & Son are the complainants in a case against the City of New York to recover damages for alleged damage done by a bursting water main. The case is now on the call calendar, and will go over to the new term. The action was brought some time ago.

J. K. Platt, who has made his home in Columbus, O., for many years past, and is well known to all of the retail jewelers throughout Ohio, Indiana, Michigan, Kentucky and Tennessee, has accepted a position with M. J. Averbeck, and will represent the latter and his lines in this territory.

The Jewelers Board of Trade has taken another room on the same floor which the Board now occupies, and a rearrangement of some of the desks has been made. Some of the space will now be given over to a room to be used as a meeting room for different purposes connected with the work of the board.

The Sheriff of New York County has placed a keeper in charge of the offices of the Rogers Silver Ware Co., a South Dakota corporation, at 114 Fifth Ave. The company did a mail order business in plated ware. An attachment was received against the concern in favor of Theo. Le Fevre on a note for $1,500, money loaned.

Samuel H. Johnson died at the home of his mother, Norwich, Conn., recently, after an illness of about a year and a half. Mr. Johnson was born in Fall River in 1851, and for over 30 years had been engaged in the crockery and glass business in this city, being head salesman for George H. Bassett & Co. He is survived by a mother, two sisters and a brother.

A meeting of the creditors of David J. Prince, trading as the Prince Co., and formerly located at 823 Broadway, is called for to-day at the offices of Peter B. Olney, referee in bankruptcy, at which time a trustee will be appointed. An involuntary petition was filed last August in the United States District Court. The liabilities are $7,071 and the assets $803.

Ludeke & Heiser, precious stone importers, 170 Broadway will dissolve partnership Jan. 1. John J. Heiser withdrawing from the firm. The business will be continued under the name of A. Ludeke & Co. A. B. Tuthill, formerly eastern representative for Shreve & Co., San Francisco, Cal., and late with Eduard Van Dam, goes with the new concern on Jan. 1, and will represent them on the road.

Ciner & Seeleman, makers of diamond jewelry and mountings, have engaged Harry H. Deutsch to travel for them in the middle west and through to the coast. Mr. Deutsch has traveled east and through the middle west in the past representing a number of leading manufacturing and diamond houses for the past nine years. He has been with the concern since September, but will begin the trip to the west in January.

I. Valentine, formerly president of the Watchmakers and Jewelers' Benevolent Association, who in 1890 founded the Empire Plating Works, at that time located at 75 Nassau St., has just returned from Africa after a sojourn in Natal, South Africa, for 10 years. He expects in a short time to open a plating establishment in the Maiden Lane district, but says that he may first take the position as a foreman or manager of a concern or form a partnership in a new business.

The adjourned meeting which was called before Commissioner Alexander in the United States District Court on Dec. 16 in an attempt to obtain information relative to the whereabouts of John D. Phillips, formerly a wholesale dealer in jewelry at 51 Maiden Lane, and against whom a petition in bankruptcy was filed some little time ago, was closed last Wednesday, as it seemed unnecessary to take further testimony at this time. After the petition in bankruptcy was filed the bankrupt disappeared and creditors have not since been able to locate him.

A boy in the employ of F. V. Lindon, 62 Bond St., Brooklyn, lost a diamond, pearl and amethyst La Valliere, last Thursday afternoon, on John St., between Nassau St. and the west side of Broadway. The boy was in Manhattan in company with Seth Lindon, of the firm, who placed a package containing the La Valliere in the boy's pocket. The boy did not miss the package until he reached Brooklyn. The arrangement of the stones was as follows: A pearl, amethyst, diamond, amethyst and baroque pearl. The total value of the missing article is placed at about $100. A suitable reward is offered for the recovery of the jewelry. The La Valliere was made by W. L. Sexton & Co.

A bold robbery occurred opposite the police station on S. Main St., Port Chester, N. Y., recently, where Samuel Levine conducts a jewelry store and watchmaking establishment. On the evening of the robbery Mr. Levine went to his supper, leaving the store in charge of a young boy, and hardly had he left before a stranger who had made several previous visits to his establishment called and asked for the proprietor. The boy informed him that his employer was at supper, whereupon the customer asked if his watch was ready and drew the young clerk into a conversation on watches. He told the boy that he thought of buying a new watch, and asked to be allowed to see a few. When the tray was presented he grabbed a handful and rushed out of the store, slamming the door shut in the boy's face. He turned down a small alley at the side of the store and disappeared.

The Board of United States General Appraisers declined, last week, to place a duty of 35 per cent. on automobile goggles imported by a number of firms in this city. The duty was assessed by Collector Fowler at the regular rate of 50 per cent. on goggles. The importers contended that automobile goggles should not be classed in the same category as goggles for street wear. General Appraiser Sharretts overruled this contention on the ground that the law cannot make any distinction between the classes of users. The board holds that it is immaterial whether goggles are worn by automobilists or pedestrians, their use being in both instances the same. The claim for the lower duty was denied and the assessment affirmed. Among the importing firms affected by the assessment were A. G. Spalding & Bros., American Thermo Ware Co., Manassah, Levy & Co., Sachs & Co., and P. H. Petry Co., all of this city.

A man who gave the name of Thomas Harris and described himself as a civil engineer, is accused of having stolen a $70 watch from the jewelry store of J. Hamerschlag's Sons, 129 Park Row, Wednesday of last week. Patrolman Kellcher, of the Oak St. station, was walking down Park Row when he saw a man dash out of the jeweler's place of business with a watch in his hand. The man ran down Chambers St. to Pearl St., where he was caught by the policeman, but before he could be held, tripped the officer of the law and started on again. He ran back to 129 Park Row again and then turned down Pearl St., where he fell exhausted, with the patrolman close at his heels. The jeweler told the police that Harris had asked to look at the watch, saying that he wanted to buy

(*New York Notes continued on page 79.*)

1851 The Jeweler's Bank for half a century in the same location 1908

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ORGANIZED 1852

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Invites the Accounts of Jewelers

Will extend every facility that good banking will justify

SAFE DEPOSIT VAULTS

New York Notes.

(*Continued from page 77.*)

it, and that he showed a considerable knowledge of jewelry. The customer asked for a bill of sale, so the jeweler claims, and when he was about to make out one the man grabbed the watch.

E. Arnstein, of Arnstein Bros. & Co., 65 Nassau St., sailed for Europe last Wednesday on the *Campania.*

James C. Aikin, of the Aikin, Lambert Co., is among the trustees selected for election at the annual meeting of the Stationers' Board of Trade, to be held Tuesday, Jan. 5, 1909.

A four-masted bark which sailed from New York on Aug. 4 for Australian ports went ashore near Warrnambool. Included in the cargo was a consignment of 64 packages of clocks.

The International Time Recording Co., 143 Dearborn St., Chicago, Ill., has been incorporated under the laws of New York State to manufacture recording machines, with a capital of $2,075,000.

Judge Holt, in the United States District Court in New York, Monday, granted a discharge in bankruptcy to Nat. Stone, formerly a wholesale jeweler on Broadway. His liabilities were $13,079.

Patterson & Starke, importers of precious stones, 65 Nassau St., have lost or mislaid a paper of Oriental brilliant sapphires averaging three-fourths of a carat. The package contained about 70 carats of gems.

Leaving a letter saying that $25,000 left him by his parents six months ago had nearly gone, William Lieb, 38 years old, an expert silversmith, committed suicide, Monday, by inhaling gas through a tube at his home, 143 E. 18th St.

Joseph Hallinger, a manufacturing jeweler, was married, Dec. 23, to Miss Frances Silverstein. Miss Silverstein's father and mother have been married 25 years and a grandfather and grandmother have been married 50 years. The three generations celebrated their wedding and wedding anniversaries at the same time.

Clarence F. Bayer, of the firm of Bayer & Pretzfelder, returned, Sunday, on the *Campania,* after a trip to Europe. Mr. Bayer has been abroad for about three months, buying in the European markets, and states that he has made connections there to represent in the United States, as sole agents, four European concerns.

M. Gugenheim, importer of jewelry and novelties, 33 Union Sq., is at present in Europe making purchases for the coming season. During his absence Mr. Brussell is in charge of the office. Miss Mary Mitchell, who has been with the firm for some time, will, on and after the 15th of January, be connected with the V. Jonest & F. Doyen Co., 33 Union Sq., as manager.

Morris Kreiswirth and others have filed a joint petition in the United States District Court in Brooklyn to have Samuel Spitzel, doing business as a jeweler under the name of S. Spitzel & Co., at 479 Fulton St., in that borough, adjudged a bankrupt, alleging that he owes debts amounting to upwards of $1,000, and that he committed an act of bankruptcy by transferring certain property while insolvent and allowed certain creditors to obtain judgment against him.

A new concern which will manufacture gold mountings and diamond jewelry under the firm name of Davidson & Schwab, Inc., has opened offices at 87 Maiden Lane. De Witt A. Davidson, initial member of the new corporation, was formerly a member of the firm of Wallach & Davidson, which was recently dissolved by mutual consent. David Schwab traveled for Ciner & Seeleman for nearly a decade, the last four years of which he maintained an interest in the firm. In the new connection he will cover his old territory, the middle west and far west.

Paul Ganz, the Paris representative of Ferdinand Bing & Co.'s Successors, importers, 10 Washington Pl., and a brother of Arthur W. Ganz, of the firm, died in Paris, last Friday. He contracted a severe cold while on a return trip from this city to Paris, which grew worse and resulted in his death. He had been connected with the firm since 1891, first as a traveling salesman in this country, and for the last eight years in charge of the Paris office. He was 45 years old. Mr. Ganz was held in high esteem by his employers. He contributed very largely to the many novel designs used by the concern, and the success of the business was materially augmented by his work.

The alertness of Policeman Arthur Sutton prevented two burglars from robbing the jewelry store of Abner Woodin, in Main St., New Rochelle, Sunday morning. While a block from the store he saw two men cutting at the main show window. They saw him and ran. Sutton fired at them, and after a chase of half a mile captured them. They gave their names as William Beuman and William Parker. After the arrest Policeman Sutton visited the jewelry store and found that part of the window sash had been cut out. Mr. Woodin was kept in his store so late Saturday night that he did not take time to put valuable jewelry and gems which were in the window in his safe, and this is what the prisoners were after.

Involuntary Bankruptcy Petition Filed Against N. M. Kampfner, New York.

An involuntary petition in bankruptcy was filed, yesterday, in the United States District Court, New York, against N. M. Kampfner, a retail jeweler at 1878 Third Ave., by these creditors: Jacob Gentleson, $785; Robert Corn, $522, and Henry Davidson, $950. It is alleged that the jeweler is insolvent and made preferred payments amounting to $5,000 to certain creditors, and transferred $2,000 worth of property in accounts, etc., to them, with intent to show preference. Judge Holt appointed Albert Stickney receiver under a bond of $1,000.

In the petition for the appointment of a receiver the liabilities are placed at about $10,000 and the actual assets at $1,000.

Julius H. Reiter is the attorney for the petitioning creditors.

Nels N. Kampfner was originally in San Francisco, Cal., for several years. He came to New York, and for three years was on 103d St. as a repairer, and then moved to 1873 Third Ave. in 1903, and in September, 1905, located at his present address.

Bids to Furnish Clocks Received by Isthmian Canal Commission.

WASHINGTON, D. C., Dec. 28.—The following proposals have been received by the purchasing agent of the Isthmian Canal Commission to furnish clocks:

For 12 eight-day clocks and 12 nickel alarm clocks—L. Barth & Son, New York, $51.60, 30 days; Manhattan Supply Co., $192, 30 days; H. A. Rogers Co., New York, $40.80, 29 days; Vermilye & Power, $47.76, 30 days; F. T. Witte Hardware Co., $48.60, 20 days; Fox Bros. & Co., $54.60, 30 days.

For six marine clocks—Chelsea Clock Co., Boston, Mass., $90, no time stated; Manhattan Supply Co., $192, 30 days; Manning, Maxwell & Moore, $127.50, 70 days; Syracuse Steam Gauge Mfg. Co., $90, no time stated; Vermilye & Power, $105.90, 40 days; Fox Bros. & Co., $105, 35 days.

For 1,000 steel dinner knives and forks—L. Barth & Son, (a) $137.50, (b) $117.50, 30 days; Bigelow & Douse Co., Boston, Mass., $100, 40 days; Cavanagh Bros. & Co., (a) $100, (b) $125, 30 days; Manhattan Supply Co., $370, 15 days (shpt.); James K. Shaw, $90, 20 days; Siegel-Cooper Co., (a) $190, (b) $96, 30 days; Stauffer, Eisleman Co., New Orleans (a) $107.50, (b) $310, (c) $195, 60 days; Vermilye & Power, $220, 30 days; F. T. Witte Hardware Co., (a) $100, (b) $120, 30 days; F. S. Banks & Co., $99.80, 30 days.

Involuntary Petition in Bankruptcy Filed Against Solomon Newman.

An involuntary petition in bankruptcy was filed, yesterday, in the United States District Court, New York, against Solomon Newman, a retail jeweler, at 1052 Third Ave., New York, by these creditors: Simon Spiro, $270; Spiro & Hirsch, $255, and Jules H. Moss, $80.

It is alleged that the jeweler is insolvent, made preferred payments of $5,000, and transferred property amounting in the aggregate to $2,000.

The liabilities are estimated in the petition at about $5,000.

Solomon Newman started in business on his own account in 1893, as a repairer, at 235 E. 97th St., and subsequently removed to 2151 Second Ave., and later to 1612 Third Ave. About March 1, 1904, he located at 141 Second Ave. He was closed out under execution in April, 1904, but later settled with some of his creditors. He moved to Newark, N. J., in August, 1904, and opened a store at 154 Springfield Ave., in the name of his wife, Ella Newman. He discontinued in Newark late in 1904, and opened a store at his present address.

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended Nov. 26, 1908.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin	$878,398.98
Gold bars paid depositors	27,466.86
Total	$905,865.84

Of this the gold bars exchanged for gold coin are reported as follows:

Dec.	21	$56,793.12
"	22	740,136.20
"	23	50,661.02
"	24	25,791.55
"	26	5,017.09
Total		$878,398.98

CLARENCE F. BAYER BYRON L. STRASBURGER ALBERT PRETZFELDER



The House of Newness

BAYER & PRETZFELDER CO.

IMPORTERS

Jewelry—Novelties—Fancy Goods

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You surely know The House of Newness, BAYER & PRETZFELDER CO. (if not, you should get acquainted), and it will be to your best interest to inspect their lines of imported novelties and fancy goods of the *latest* and *newest* productions, far in advance in styles and originality than ever before shown. ¶ In the near future you will be advised as to when the lines will be exhibited in your city.

Sincerely yours, BAYER & PRETZFELDER CO.

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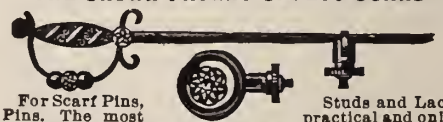
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Happy New Year

American Watch Case Co.

9-11-13 Maiden Lane, New York

THE CROHN PATENT SAFETY GUARD



For Scarf Pins, Studs and Lace Pins. The most practical and only adjustable one invented. Price, $1.50 per doz. For sale by all wholesale jewelers and material houses. Sample by mail, 25c.; in 10k. gold, $1.00; 14k., $1.25. M. CROHN, Maker and Inventor, 48 and 50 Maiden Lane, N. Y.

Philadelphia.

TRADE CONDITIONS.

Reports received so far by manufacturing jewelers and jobbers of this city are that the retailers of the city and from nearby have had a surprisingly good Christmas trade. In the few days before Christmas retailers made heavy 11th-hour demands for goods. It is expected that January's trade will be above the normal, since many retailers will be required, to a greater or less extent, to replenish depleted stocks, some of the wholesalers will begin stock taking this week.

Ross C. Brown, watchmaker and jeweler, opened a store of his own, last week, at 22 Pine St., Mount Holly, N. J.

H. E. Ogden, with R. L. Saunders, 13 S. 8th St., spent the Christmas holidays with his family in Salem, N. J.

The Philadelphia Jewelers' Club will keep open house New Year's eve as usual at the headquarters, 1228 Chestnut St.

The Joseph Castleberg Jewelry Co. entered suit, last week, against Edward H. Worne, to recover on a contract.

Jesse L. Browne, of the traveling staff of M. Sickles & Sons, left the city Christmas eve, to spend the holidays with his family in Richmond, Va.

F. X. Liverman, 3525 N. 5th St., is receiving the sympathy of his friends in the trade upon the death, just before Christmas, of his five-year-old son.

William Norton, watchmaker for Calvin Salliday, Lambertville, N. J., spent the holidays here with his family. Mr. Norton was formerly with S. Kind & Sons.

A. G. Wolcott, who took over the store in Dover, Del., of former United States Senator J. Frank Allee, was a visitor to this city last week, combining business and pleasure.

Roy I. Phillips, until recently of Folsom, Pa., and a watchmaker well known to this city's trade, left about 10 days ago for a three months' trip to England, where he will visit his family.

Col. J. Warner Hutchins, president of the Jewelers' Club, attended, last week, the banquet of the Pennsylvania Society of New York, in New York City, as a member of the staff of Governor Stuart.

Many of the manufacturing jewelers of this city closed down their establishments from Christmas eve until Monday, affording an opportunity for a three-day holiday for themselves and their employes.

Fred T. Barry, of the traveling staff of Louis Stern & Co., Providence, R. I., departed from his home in Germantown, where he had been spending Christmas, for an extended trip through the west.

Harry Wine, a diamond setter, 135 S. 7th St., has asked the police to look for Hannah Linenthal, 15 years old, who he believes eloped from New York a few weeks ago. He is a friend of the family and saw the girl on Broad St. a week ago. He wrote to her parents, and they urged him to locate her.

The Philadelphia Jewelers' Club had the usual Christmas tree for the members and their friends. It was put up and trimmed in a ceremonious manner Christmas eve, while enthusiastic members made endless suggestions and took a lively interest in the event. The chief "trimmers" were Joseph E. Cadwalader, L. P. White and Col. J. Warner Hutchins.

The early closing agreement between manufacturing and jobbing jewelers is to be revived next week and is to be continued as has been the yearly custom until September. The agreement provides for closing Saturdays at 1 P. M., and other weekdays at 5 P. M.; it also provides for the observance of all legal holidays. Among those who are reported to have signed the agreement for the year 1909 are: H. O. Hurlburt & Sons, L. P. White, B. F. Williams, M. Sickles & Sons, Greenwald & Bonnafon, Horace Tuttle, J. B. Bechtel & Co., John F. Blisard & Co., C. H. O'Bryon, Simons, Bro. & Co., Joseph Deschamps and S. R. Kamp & Co.

Newark.

The Dowd Silver Co., Hoboken, is about to move to Wallingford, Conn.

Machinery is now being installed in the plant of the newly-incorporated firm of Wientge & Co.

Two nephews of the late Philip Long, senior partner of the Long & Koch Co., Oliver St., will now be interested in the firm.

Samuel Cohen, an Elizabeth jeweler, will entertain members of the Elizabeth Lodge of Elks at his home in Newark during the holidays.

William C. Finck, an Elizabeth manufacturing jeweler, distributed gifts to 2,000 children from a public Christmas tree on Christmas eve.

Several of the Newark firms, with courteous consideration for their employes, closed down early last Thursday, in order to give them an opportunity to do their shopping early.

H. B. Bliss, of the B. M. Shanley, Jr., Co., returned home for Christmas. Joseph E. Pryor, of this company, announced his intention of making a fortnight's sojourn at Atlantic City.

Mr. Chrystl, formerly of Unger & Chrystl, Arlington St., will now resume the management of this company, under the reorganization. Raymond Unger goes with his father, the head of Unger Bros.

H. B. Durand, of Durand & Co., secretary of the Manufacturing Jewelers' Association, is on the manufacturers' committee, of the Newark Board of Trade. Several other jewelers are also active in the board's affairs.

Edward E. Allsopp, of Allsopp Bros., Camp and Orchard Sts., was touring New York in his automobile, last week. C. W. Thomas, of the same firm, is home for the holidays. He reports trade conditions good. G. A. Allsopp is also a holiday vacationist.

Laura E. Garrigus, wife of Louis E. Garrigus, a Newark jeweler, died, Dec. 23, at her residence, 61 6th St. She was 48 years old. Mrs. Garrigus was formerly a Miss Guerin. The funeral was held Friday afternoon at her late home and the interment was in Fairmount Cemetery.

William F. Baldwin, who was befriended by Emil Hofman, and later, it is alleged, tried to rob his house, when arraigned in the Fourth Precinct recently, and held in $500 bail for the grand jury, was identified by Robert E. Lee, a manufacturing jeweler, 462 Mulberry St., as the man who had victimized him a few weeks ago. Baldwin, he said, represented himself as being interested in the work of the Salvation Army. He obtained $25 from Mr. Lee.

About $1,300 was realized at the recent sale of the bankrupt stock of W. Bradford Froude, 224 Main Ave., Passaic. The stock went in 150 parcels and the purchasers were for the most part New York people. Before the sale the jeweler set aside a quantity of articles, as the law entitles him to $200 exemption by virtue of the fact that he has a family.

Frederick S. Pratt, a former jeweler, who died at his home in Millburn, Thursday, after an illness of five years, was in his 70th year. Deceased was born in Brewster, Mass., but moved to Millburn Township 40 years ago. He was engaged in the jewelry business, but had retired a number of years ago. He is survived by one daughter, Miss Jessie Cooper Pratt, with whom he lived. Five years ago he had a stroke of paralysis, which left him almost helpless. Three weeks ago he suffered another attack and since then had been helpless.

Placed under $200 bail to await the action of the Grand Jury, William Harris, a jeweler of Dover, N. J., says that before he is through with the case, the Justice of the Peace, who put him under the bonds will smart. Harris is positive that he has been guilty of no offense, and when he signed the bond under protest he says the Justice told him he would probably hear no more of it. Harris took a ring from George Lake a few days ago, which he was to repair. A few days later Mary Heintz, an aunt of Lake, entered the store and demanded the ring, saying it was hers. Harris knew Lake, but had never seen Mrs. Heintz, so he refused to give it to her. Mrs. Heintz then appealed to the Justice of the Peace, who sent for Harris and told him he was under arrest and would have to give the bond or go to jail.

As yet the police have failed to find any clues that would lead to the arrest of the burglars who entered the home of William F. Cory, formerly president of the Cory Bros. Co., manufacturing jewelers, of Marshall St., and stole thousands of dollars worth of jewels. Entrance to the house at 233 Elwood Ave., was effected through the parlor window. The burglars went from top to bottom, securing gold watches, bracelets, brooches, etc. The members of the Cory family were absent at the time, Mr. Cory being on a hunting trip in the South. Miss Helen Cory returned shortly after the robbery and discovered the work of the intruders. The room of Mrs. G. M. Angleman, the housekeeper for the Cory family, was not entered. In Miss Cory's room the burglars found a case of solid silver spoons. They overlooked a basket of silverware and cut glass. In the dining-room they took silverware less valuable. The police are of the opinion that the burglars were familiar with the premises and waited for an opportunity to enter until they thought that the members of the family were absent. The burglars were most daring, for the light of the street lamp shines on the window through which they effected an entrance.

From **"The Association Jeweler,"** Dec., 1908.

OUR REPORTER IN CINCINNATI.

He Visits the Auction Sale at the Duhme Jewelry Co.'s Store and Is Convinced That a Sale Rightly Conducted Is a Paying Proposition.

Having heard lots of talk among the trade throughout the Middle West about the auction sale at the store of the Duhme Jewelry Company, as I stepped from the train at Cincinnati I decided to attend at least one session of the sale and give the jewelry trade my impressions. This auction sale is of more than ordinary importance because of the fact that the oldest jeweler cannot remember an instance where a stock as large or as fine as this was sold in this way.

The sale of the W. A. Sturgeon & Co. stock at Detroit was a remarkable one in many ways because of the fine stock carried by them, but the Duhme store is larger and contains a stock of about twice the value of the Sturgeon store. There are many large jewelry concerns in this country that have no doubt considered the advisability of an auction sale and have hesitated because they have never known the result of a sale of a large store containing fine goods exclusively. The Duhme store is seventy-five feet by two hundred and fifty feet deep, three floors and basement, devoted to the sale of everything fine and high class. It is often spoken of as the "finest jewelry store in the world," and is one of the show places of Cincinnati. It requires over eighteen hundred electric lights to light it, and the power is supplied by their own plant in the building.

When I entered the store this afternoon the auction was in full blast and the store well filled. The auctioneer was none other that than genial gentleman o' the hammer, James L. Hand, of 14 Maiden Lane, he of Detroit fame, the man who conducted the W. A. Sturgeon & Co. sale there. The article being sold was a diamond brooch, a magnificent piece of work, the stones in which the auctioneer said had been cut by the Duhme Company's own diamond cutters. After spirited bidding it was knocked down to Miss Camille D'Arville, the prima donna, for $2,200. One of the bidders on this beautiful piece was said to have been Mr. Nicholas Longworth, member of Congress and President Roosevelt's son-in-law.



AUCTIONEER HAND AND HIS AUDIENCE.

The next article sold was a sterling silver service for $475; then a diamond stick pin to Wilton Lackaye, the actor, who is said to be a collector of odd jeweled pins.

Thus the sale went on, one expensive article after the other being disposed of to the most exclusive audience probably ever



SHOWING THE AUCTION FRONT OF THE DUHME JEWELRY CO.

From "The Association Jeweler," Dec., 1908

gathered at an auction sale in Cincinnati. The Duhme store is arranged to seat three hundred. The chairs are arranged one above the other on elevated platforms, so that every person seated has a view of the auctioneer's rostrum. By actual count at this session of the sale there were 675 in attendance.

Mr. Keck, President of the Duhme Jewelry Company, said: "Like other large stores, our trade suffered last fall because of the tight money, and this year we found goods in our show cases and on our shelves that should have been sold; in other words, we were overstocked. Our company considered an auction sale, but were afraid of that method, as it had never been tried in a store as large or as fine as ours. We intend to continue in business, and want to hold our trade. I went to New York and investigated the record of every prominent jewelry auctioneer in the country and was told everywhere that Hand was the man, and could I but engage him the success of our sale would be assured. Of course, the sale is not over yet, but thus far the sale has been more than satisfactory. Notwithstanding the election excitement and dulness of business here, our store has been crowded at each session with the representative people of this section of Ohio and Kentucky."

I interviewed Auctioneer Hand in his apartments at the Hotel Havlin after the sale and found him a most affable gentleman. Mr. Hand has been engaged in the jewelry business since his graduation from college. During his fifteen years' experience as an auctioneer of high-class jewelry stores he has conducted some of the most important in the United States. I was surprised at his ability as an orator, and then I knew why his sales are so successful. "Mr. Hand," I asked him, "the jewelry trade wants to know something about you and your remarkable auctions. Is it possible to hold an auction sale in a jewelry store of high standing and sell, say, half of the stock, at cost or better without injuring the future trade of the store, and how?" "By treating each buyer courteously and representing each article sold without exaggeration," was the answer. "Why are the average auction sales attended by so few people of prominence in the community, the very persons whose attendance is necessary in order to sell the high-priced articles successfully?" "The reason for this is that so few auctioneers, I am sorry to say, understand how to handle this high-class trade. They treat the ladies, I regret to say, oftentimes discourteously, and misrepresent terribly. All the public requires is decent treatment; in other words, a square deal, and the success of an auction sale is assured."

"What was the highest-priced article sold by you at the W. A. Sturgeon sale at Detroit this year?"

"A diamond necklace for $21,500," was the answer.

"Have you made as large an individual sale in the Duhme store?"

"My highest-priced sale here thus far was a string of pearls at $11,000, which went to a gentleman from Covington."

"What are your plans for the future, Mr. Hand?"

"To continue to merit my reputation as America's leading jewelry auctioneer and to do my part toward placing the selling of jewelry at auction on an honest, respectable footing."

To the Jewelry Trade of the United States!

READ THE FOREGOING ARTICLE!

It will tell you of the largest and most important auction sale ever held in a jewelry store in this country

It was conducted by the leading Jewelry Auctioneer of America

JAMES L. HAND, 14 Maiden Lane, New York

The two largest and finest Jewelry Stocks ever offered at auction in the United States were conducted during this year by "HAND."

The sale of the stock of W. A. Sturgeon & Co., Detroit, Mich., commenced April 6th and ended July 3rd. A great success!

The sale of the Duhme Jewelry Co., Cincinnati, Ohio, commenced Oct. 3d and continued until Christmas.

The Duhme store and stock are among the largest and finest in the United States and there is no store of any kind in Cincinnati that can compare with it. Their store was not large enough to accommodate the crowds that wished to attend. Before the Duhme Co. selected their auctioneer they carefully examined the record and ability of every auctioneer of any prominence, then they selected

HAND!

WHY?



There are probably at least a hundred men that call themselves "leading auctioneers," but when the high-class jeweler requires the services of the most competent man in his line, he engages "HAND" the real leader.

Correspondence solicited and strictly confidential. My booklet on Auctions for the asking—it tells of the "HAND" way

De Witt A. Davidson *David Schwab*

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Vol. LVII. CHICAGO, WEDNESDAY, DECEMBER 30, 1908. No. 22.

Chicago Notes.

TRADE CONDITIONS.

The fine weather preceding Christmas operated vastly to the benefit of the retail jeweler here. All report a large volume of business this December and an increase over last December, and all are highly pleased with the amount of business done and the prospects.

George T. Bynner is on a trip through the middle west.

R. J. Hillinger is on a trip through the middle west.

Chas. J. Jacobs, accompanied by his family, is on a visit to New York.

Chas. M. Slemmons, with the Illinois Watch Co., spent the holidays here.

L. E. Fay has returned from a visit to the factory of the R. F. Simmons Co.

W. A. Fay, representing Potter & Buffinton Co., is on a trip to Providence and New York.

W. N. Tuscano, president of the Knickerbocker Silver Co., was in this city last week on a visit.

W. M. Davidson, with J. W. Forsinger, has returned from a four months' visit to New York.

G. S. Titus, representing the Middletown Silver Co., has returned from a visit to the factory.

W. R. Stevens, with the Bay State Optical Co., is spending the holidays with his family at Plymouth, Ind.

Maurice Wendell, of Wendell & Co., is here from New York and will remain here till after the holidays.

H. J. Lefi, formerly with the A. C. Becken Co., is the new jewelry buyer for the John M. Smyth Co.

Geo. H. Thomas and family are spending the holidays at the home of Mrs. Thomas' parents in Philadelphia, Pa.

Edward Alberti, retail jeweler at 900 Milwaukee Ave., has turned over his business to his son, Edward Alberti, Jr.

John Cunningham has returned from a visit to the factory of Regnell, Bigney & Co., whom he represents in the west.

W. F. Robinson, traveler from the Chicago office of the Julius King Optical Co., has severed his connection with that concern.

The friends of W. H. Burton, northwestern traveler for the Gorham Co., will be glad to learn that he has recovered from his recent illness.

The A. C. Becken Co. has been designated as the official source of supply for the time inspectors on the Santa Fe railroad system for 1909. There are over 100 inspectors in this system.

George Brown, with W. J. Baker, retail jeweler at 342 E. 63d St., has left the employ of the latter, and will shortly go in business for himself.

Louis E. Fay, Jr., son of L. E. Fay, western representative of the R. F. Simmons Co., has gone to Nevada to enter the smelting construction business.

George E. Kissick, representing Maintien Bros. & Elliott, has removed from Room 1205, Heyworth building, to Room 405 Columbus Memorial building.

Thomas Meyer, jewelry salesman, who was beaten and robbed a few weeks ago, only recovered consciousness last Wednesday. He is still in a precarious condition.

W. H. Kinna, New York representative of the E'gin National Watch Co., stopped over here last week on his way to his native town of Sharon, Wis., to spend the holidays.

Harry Goetz, Colorado and Montana traveler for the M. S. Fleishman Co., has left the latter concern to engage in the butcher business with his brother at the stock yards.

Harry Farquharson, representing E. A. Potter Co. and E. D. Gilmore & Co., has returned from a visit to these factories and is now on a trip through the middle west.

James Mika, formerly a retail jeweler at 12th and Lincoln Sts., attempted to commit suicide last Tuesday by jumping off the Harrison St. bridge into the river. He was rescued and taken to County Hospital.

Edwin J. Hass, who for the past three years has traveled from the Chicago office of Adolphe Schwob, has left that concern to manage the watch and jewelry department of the Thomas Mfg. Co., Dayton, O.

Dr. J. F. Burbank, formerly a Chicago optician, was found dead in his hotel at Greensboro, N. C., last Wednesday. His death was discovered when an attendant of the hotel attempted to deliver a telegram, telling him of the death of his wife at Durham, N. C.

The Geneva Optical Co. has opened a large branch in Cincinnati at 31 E. 4th St., in charge of Percy M. Smith, formerly manager of the Minneapolis Branch. B. A. Tooker, formerly manager of the Des Moines branch, takes Mr. Smith's place at Minneapolis. Otto Engelland, formerly assistant to Ed. McKee, manager of the St. Louis branch, takes the management of the Des Moines branch.

With but few exceptions, the wholesale jewelry houses of Chicago did not open their doors Saturday, Dec. 26. All were glad to take a rest after the rush was over. The wholesale dealers had the biggest December they ever had, but, of course, the year 1908 did not come up to the year 1907 in volume of business. About 75 per cent. of the business done in 1907 would be a fair percentage for 1908, and those who did more may count themselves fortunate.

The Howe National Jewelry Co., room 74, 163 State St., "folded its tents like the Arab, and silently stole away" from its place of business late one night, just two days before Christmas. A number of people were seen coming out of their office with large bundles and in this way the stock was removed. The concern has been in business but a short time, occupying the premises formerly used by the defunct National Jobbing Co. J. I. Bernstein and Harry O. West were moving spirits in the Howe National Jewelry Co.

Last Tuesday night a thief smashed a window in David Stern's loan office at 314 W. Madison St and, thrusting his hand through the aperture made, tried to seize a tray full of diamonds. The tray tipped over as he caught hold of it and as the street was full of people the thief took six pairs of diamond ear screws and dashed down the street with a number of citizens in purusit. In his flight he dropped two pairs of earrings valued at $165, which were recovered and returned to the owner. The thief escaped with the other pairs of earrings, which are valued at about $650.

Louis Fleming, with the Chicago office of Joseph Fahys & Co., has gone east and will travel out of the New York office in future. W. W. Beckwith, Missouri and Colorado traveler for the Alvin Mfg. Co., takes Mr. Fleming's place in the Chicago office of Jos. Fahys & Co. Mr. Hartig takes W. W Beckwith's place in Missouri and Colorado for the Alvin Mfg. Co. F. L. Blake, Wisconsin and Minnesota traveler for the Alvin Mfg. Co., has been transferred to the San Francisco office and will travel on the Pacific Coast. George Bryson, house salesman in the Chicago office of the Alvin Mfg. Co., takes Mr. Blake's place in Wisconsin and Minnesota.

Solomon Weida, Reading, Pa., recently celebrated the 84th anniversary of his birth. Mr. Weida, who carried on business as a jeweler in Reading for a quarter of a century, retired 36 years ago.

Detroit.

Morris Friedberg has been elected vice-president of the Hebrew Young Men's Association.

W. H. Horton, salesman for the E. H. Pudrith Co., will be married at Flint on New Year's Eve.

James S. O'Rourke came in from Richmond, the Sunday before Christmas, to replenish several lines of stock.

F. A. Fuller, Jr., New York, has taken charge of one of the departments in W. A. Sturgeon & Co.'s establishment.

Al. Sharp has taken a position in the store of Hugh Connelly. He is well known in the trade, having been with other large retail concerns.

Allan Worcester has been in general charge of the store of J. Friedberg & Son, 210 Woodward Ave., this season, giving particular attention to the watch department.

Mrs. Bertha Turnpaugh was recently fined $100 at Grand Rapids for violation of the transient traders' ordinance. A second complaint was later made against her for violation of the same ordinance.

John Brooks, an aged watchmaker, was burned to death at Homer, Mich., last Wednesday morning. He had a small house on wheels in which he lived and plied his trade. He was a civil war veteran.

Among the out-of-town jewelers in Detroit, Mich., last week, were: Charles Haller, Ann Arbor; Geo. H. Johnston, Northville; Fred Tews, Lenox; A. B. Milkins, Wyandotte; Charles Walker, Flint; S. M. Cooley, Flint.

Several Christmas smugglers were stopped at the Detroit ferry docks while trying to smuggle across jewelry of American make that they had purchased in Windsor, Ont., under the impression that they were getting it at a cheaper rate.

Anson Walker, a driver of one of the city teams, found a collection of jewelry in a barrel in one of the dumping grounds of the city on Monday of last week. In the lot were 13 watches, 10 rings, a gold fob and other articles. The articles were identified as having been stolen from the show cases in Goldberg Bros.' store.

Detroit jewelers have been particularly fortunate this season in that no thefts of diamonds or expensive articles have occurred. There have, doubtless, been losses of small articles, but no big thefts, such as those committed during the holiday season of 1907. One of the clerks in Traub Bros. & Co.'s store saw two pickpockets in the establishment one day and warned them away, but this is the nearest approach to a crime that occurred.

Minneapolis and St. Paul.

The amount of shoplifting seems to have been no worse than usual this season. The liberal display of goods, especially of the medium-priced articles, gives especial opportunity for theft.

The development of suburban settlements and clusters of stores in the Twin Cities continues steadily and nearly every community has one or more jewelers and watchmakers, who, as a rule, do a fair business.

Three men were recently taken into custody in Moorhead, believed to have been implicated in the recent robbery of a jewelry store in Detroit, Mich. The prisoners had in their possession two suit cases filled with jewelry and a complete set of burglars' tools.

John Fern, 17 years of age, and claiming to reside in St. Paul, was arrested, a short time ago, after a spirited chase, on a charge of stealing a diamond ring from the store of the Adolph Enggass Jewelry Co., Detroit, Mich. Fern, while examining several articles of jewelry in the store, had slipped a diamond ring in his mouth. The jeweler noticed the trick and grabbed Fern, who dropped the ring from his mouth and fled from the store. Mr. Enggass declined to prosecute and Fern was released.

Milwaukee.

TRADE CONDITIONS.

Milwaukee jewelers were well satisfied with the holiday trade. The last week before Christmas was one of record sales, and business far exceeded the expectations of many of the leading jewelers. Ideal weather was experienced, and conditions in general were most favorable. Jewelers say they believe that jewelry establishments are coming to be more in the nature of headquarters for holiday shoppers than ever before. They say that the average jeweler carries wider lines and caters to the general demand at Christmas time than was formerly the case. One feature of this season's trade was that it was of a much higher class than ever before.

Mr. Baker, who recently became associated with Fred P. Barnett, Lancaster, Wis., had a narrow escape from drowning while on a skating expedition not long ago.

Out-of-town jewelers who were Milwaukee visitors last week included: Gustave Slinwinski, Oconomowoc; J. B. Kimball, Waukesha; John Armbruster, Cedarburg; F. P. Beswick, Racine, and J. P. Schlaefer, Campbellsport.

W. T. Irvine, La Crosse, Wis., has been meeting with excellent trade of late, and reports that the Christmas business was increased about 100 per cent. Mr. Irvine has been forced to enlarge his shop, put in new show cases and enlarge his stock to meet the growing demands of his trade.

Otto Mueller, Wausau, Wis., has erected a new electrical chime in front of his establishment, which is attracting much attention. The tones are effected by metal tubes and are toned so as to give exact reproductions of the world-famous chimes. The instrument is manufactured by a Minneapolis concern. A similar set of chimes has recently been erected by Anton Molle, Antigo, Wis.

Burglars recently entered the P. Franklin jewelry establishment, 320 Grand Ave., and secured several hundred dollars' worth of jewelry. The robbery, which was especially daring, was committed at 3 o'clock in the morning, shortly after the patrolman had passed the store. A plate glass window, three-fourths of an inch thick, was broken, and the thieves carried away what they could lay hands on without entering the store. They were prevented from securing more booty by the appearance of a watchman on the scene, who gave the alarm. Mr. Franklin is of the opinion that the job was not done by professionals.

Payne & Roberts, Social Circle, Ga., have dissolved, C. N. Roberts continuing alone.

Los Angeles.

TRADE CONDITIONS.

Most of the stores in Los Angeles enjoyed a very good trade during the week before Christmas. As usual, the buyers deferred making purchases until the last few days, and then came in a rush. Many of the jewelers report that their business this year was better than during the corresponding period in 1907. Not so many high-priced goods have been sold as during former years, when business generally was more prosperous, but the number of buyers was apparently quite as large, or perhaps larger. The people of moderate means seem to have been the principal patrons of the jewelers. While the goods purchased have not been so high in price, the quantity has been greater.

William C. Libs, with Hambright & Walsh, who has been seriously ill, is again able to be out.

Frank Freighley, formerly with Hambright & Walsh, has taken a temporary position with S. B. Bailey.

R. H. Schwarzkopf, of Schwarzkopf & Penniman, has returned from San Francisco, Cal., and reports a successful trip.

Some of the retail jewelers express their disapproval of the methods employed in some of the department stores, which are now selling considerable quantities of cheap jewelry.

A. B. Coonley, George Hutchins and F. J. Morphy have been added to the sales force of the Donavan-Seamans Co. Mr. Morphy has been with Montgomery Bros. for two and a half years.

Seaman S. Schepps was able to open his new store at 621 S. Broadway in time to secure a few days' holiday trade before Christmas. Although not fully settled, he is doing a good business.

W. B. Glidden, president and manager of the W. B. Glidden Co., representing R. Wallace & Sons Mfg. Co., left Los Angeles, a few days ago, accompanied by his wife, to spend the holidays with relatives in San Francisco.

The business lately carried on by Charles J. Walter, at 419 S. Spring St., will be closed before Jan. 1, the time when the lease expires. Messrs. Bailey and Greer are still in charge, under the direction of the creditors.

Among the out-of-town jewelers in Los Angeles, recently, were: C. P. Kryhl and son, Santa Ana; E. B. Smith, Santa Ana; J. F. Reed, Santa Monica; E. T. Lewis, Longbeach; F. H. Guernsey, Glendale, and J. H. Padgham, Santa Ana.

Thomas B. Clark is conducting an auction sale at 623 S. Broadway. The stock includes that which was not disposed of during his recent sale at San Pedro and a portion of that from his Los Angeles store, on Broadway, near 2d St.

C. A. Gove, manager of the California Gem Co., now located in the Bumiller building, on S. Broadway, has just returned from the company's turquoise mine near Barstow, bringing a considerable supply of material for the factory.

H. A. Russell, traveling representative of the Pacific Gem Co., has just returned from a four months' business trip, during which he visited Seattle, Wash., the principal towns of Montana and of other States as far east as Ohio, returning by way of New Orleans and Texas. He reports having done a satisfactory business.

San Francisco.

John J. Abrams, Los Angeles, was here, last week, combining business and pleasure.

J. E. Ebert and family, St. Louis, Mo., is visiting in San Francisco, at the present time.

J. G. Niemi, 3 Stuart St., has filed a petition in bankruptcy in the United States District Court. His liabilities are scheduled at $8,204, with assets amounting to $1,500.

Rudolph Barth, who has been located since the fire at 821 Fillmore St., has decided to come downtown. He has leased a store at 36 Kearny St., where he will be located after Jan. 1.

Among the out-of-town jewelers not elsewhere mentioned who have been here recently were: F. E. Frey, Vallejo; H. E. McCraney, Sonora; A. J. Wilson, Red Bluff; F. A. Autenreich, Yreka; A. T. Johnson, Tonopah.

H. C. Ahlers, who is located at the present time at 1460 Sutter St., in the Van Ness Ave. district, has decided to remove downtown and has secured quarters in a building now in course of erection on Post St., near Grant Ave. He will remove there about March 1.

The Morgan & Allen Co. has sent out notices expressing sympathy and regret upon the recent death of A. T. Lipman, formerly associated with the concern. The deceased was beloved by a large circle of friends, who have been much aggrieved owing to his demise.

Carrau & Green announce that after the middle of February they will be located at 112-114 Kearny St., where they will occupy the entire second floor of the structure there. Immediately after the fire this firm erected a temporary building of its own at 1510 Buchanan St., about half way between the Fillmore St. and the Van Ness Ave. retail districts, and it remained there since. The location is proving to be too far removed from the center of business to be maintained longer, so the removal is planned.

An important lease has just been signed between the White House and the owners of the Jewelers' building, on Post St., whereby the former is to take over the store and basement of the western half of that structure for a term of 10 years at a total cost of about $160,000. The store has a frontage of 44 feet and extends back to the immense four-story structure to be occupied by the White House, facing on Grant Ave. and Sutter St. It is understood that a full department of the White House will occupy this store, and besides it will furnish an entrance into the main store, which will then be reached from three streets. Whether the new store will be utilized by the jewelry department which the White House is to install is not known as yet, but the matter will be decided soon.

Green Bros., 1181 Turk St., this city, recently made an assignment. The firm consists of Max Green and A. Green. The former was originally a traveling representative, and, with his brother, started the present business about 12 years ago. A. Green, before engaging in business on his own account, had been in the employ of M. Scheyer & Bro. Some time afterward Max Green and his brother separated and the business was continued by Max. In October, 1905, Harry Schmaltz succeeded A. Green and the firm name became Green Bros. & Co., Schmaltz withdrew from the business after the fire of April 18, 1906, when the concern lost heavily and was obliged to ask an extension payable in 10 per cent. instalments every 60 days. Some time afterward A. Green again returned to the business as a partner and invested no fresh capital, according to his brother, Max. Both brothers always bore a good reputation.

While hundreds of Christmas shoppers were thronging Mission St., Louis Schultz, a former convict, entered the jewelry store of Sigmund Hurtig, at Mission and 18th Sts., beat Mr. Hurtig over the head with a piece of gas pipe and then, having been foiled in his object of robbery, turned to flee, but was captured after an exciting chase of two blocks. Schultz entered the store shortly before two o'clock, on Monday afternoon of last week, and asked to see some diamonds. He had been in the store on several previous occasions and had been examining a diamond pendant, but this time he asked to see rings. As Mr. Hurtig bent over the counter to get the jewelry Schultz struck him over the head twice with a 12-inch piece of gas pipe wrapped in brown paper. The blows glanced, and Hurtig, although stunned, staggered back and secured his revolver. Seeing the revolver Schultz dropped the gas pipe and ran, Hurtig giving the alarm. In the vicinity were scores of men, and the appearance of Hurtig among them with bleeding head told the story. The crowd at once took after the fleeing thug, and before he had covered two blocks he was dragged down by a citizen and held until the arrival of an officer. At police headquarters it was discovered that Schultz was released, Dec. 3, from Folsom, having completed a sentence from Los Angeles for burglary. In 1905 Schultz escaped from the old Broadway jail, in this city.

Pacific Coast Notes.

D. Landow, Los Angeles, has opened a store in Calexico.

W. H. Smith has purchased the business, including stock and fixtures, of E. J. Pellegrin, Nogales, Ariz., and will take possession on Jan. 1.

A Mathews, San Francisco, has gone to Tonopah, Nev., to take charge of the manufacturing and repairing department in the store of George F. Blakeslee.

Alonzo D. Jessup, San Diego, was one of those who successfully passed the examination by the State Board of Examiners in Optometry, at Los Angeles, in November.

Burglars entered the store conducted by Mrs. A. A. Fryxall, Asotin, Idaho, recently and escaped with considerable loot. No trace of the culprits has as yet been found.

Will Epstine, Reno, Nev., who has been in Tonopah for the past few weeks attending to the closing of the Frank Golden Jewelry Co.'s store, at that place, has returned to his home.

The firm of Sutcliffe & Pfennig, Long Beach, Cal., is discontinuing business at that place. The firm is an old-established one, but the death of Mr. Pfennig, some time ago, resulted in a decision to close it out.

Arthur Glenn, formerly with E. B. Smith, Santa Ana, Cal., is selling out the stock of Charles E. Campbell, San Bernardino. It is reported that he will probably make arrangements to buy the stock and continue the business.

After having been engaged for 18 years in the jewelry and optical business, H. H. Hooper, Whittier, Cal., has retired from the jewelry business, owing to ill health. M. J. Kaliher, who has been in his employ for the past 27 months, will succeed him. Mr. Hooper, as soon as his health will permit, will again take up the optical profession.

Louis Pohle, a jeweler and pawnbroker of San Diego, Cal., has been arrested on an embezzlement charge preferred against him by L. N. Isaacs. The specific accusation is that Pohle made away with a ring set with a carat and a half ruby, surrounded by 10 small diamonds, which had been pawned with him, and substituted in its place a cheap ring. The value of the ring left in the pawnshop was declared to be much in excess of $175, but the one that Pohle is now attempting to pass out to the owner is, it is claimed, worth not more than $50.

Cincinnati.

Charles Reinstatler, Jr., formerly with the E. & J. Swigart Co., has taken a position with Thoma Bros.

W. H. Hutchin, the well-known eastern optical salesman, is located in this city with the Geneva Optical Co. and will travel in the central States.

"Sig" Strauss, of Lindenberg, Strauss & Co., is home from his southern trip. Joseph D. Posner, of this house, has left for a 10-day sojourn in Chicago.

Wallace L. Miller, formerly with Hodenpyl & Walker, will be associated with the Miller Jewelry Co. after Jan. 1, and will travel in the south and west.

John Wehrly, Portland, Ind., is very much elated over the arrival of a baby boy, while Charles Baker, of the Clemens Oskamp Co., is very joyful over the arrival of a baby girl.

August Newstedt, of Lindenberg, Strauss & Co., is receiving congratulations on the arrival of an infant son, who has been named Herman Duhme, after his grandfather and great grandfather.

Arthur Jacobs, of D. Jacobs & Co., will discontinue his work as traveling salesman after Jan. 1 and become house manager for his company. R. G. Maas, formerly with A. A. Spiegel & Co., is now associated with this house.

Out-of-town jewelers here the past week buying stock included: C. E. Harner, Morrow, O.; R. F. McComb, Hamilton, O.; G. P. Humphreys, Bellefontaine, O.; Frank Emmerling, Hillsboro, O.; Will Schaible, Troy, O.; J. H. Schinke, Greenville, O.; J. W. Sparks, Sabina, O.; J. D. Ward, Rising Sun, Ind.; R. Baldwin, of Baldwin Bros., Winchester, Ky.; E. B. Scott, Batavia, O., and Marlett & Baker, Middletown, O.

Walter J. Watts, Manchester, N. H., has admitted a partner. The firm style is now Watts & Watts.



A new jewelry store has been opened by Theodore Schaffer, in Cordele, Ga.

Z. Von Dack, of Colusa County, Cal., has opened a store in Richmond, Cal., at 714 MacDonald Ave.

L. G. Goldschmidt is making arrangements to open a jewelry store at 210 Brady St., Davenport, Ia.

Ross C. Brown, watchmaker and jeweler, opened a store of his own last week at 22 Pine St., Mount Holly, N. J.

C. J. Walter, has opened a watch repairing business in the Broadway Central building, 424 S. Broadway, Los Angeles, Cal.

The C. G. Schlenker Co., Eaton, O., has filed articles of incorporation to conduct a retail jewelry business, with a capital stock of $6,000.

Davidson & Schwab, Inc., is the name of a new concern, with a factory at 136 Gold St. and offices at 87 Maiden Lane, New York. The concern will make mountings and diamond jewelry.

The Winnipeg Silver Plate Co., Ltd., with a capital of $40,000, has been incorporated by John W. Brown, Frederick A. Brown, Harry Edmonds and Gordon W. Johnston, all of Winnipeg, Man.

St. Louis.

F. R. Horton, with Carter, Howe & Co., was a visitor in this city during the past week.

Coe, Yonge & Co., dealers in jewelry and notions, 612 St. Charles St., have leased the first, second and third floors in the New Era building for a term of five years.

Most of the local firms presented their employes with handsome gifts. The gifts of the Eisenstadt Mfg. Co. were extremely valuable. The annual smoker of the Eisenstadt Co. will be given in a month.

Diamonds valued at over $1,200, which were stolen a short time ago from the show window in the store of the Jaeger Loan & Jewelry Co., 2615 Olive St., this city, have been recovered. The loot was found at various pawn shops, where it had been pledged by a negro. Two arrests were made, but the suspects were later released.

F. W. Hoyt, president of the Hoyt Jewelry Co., this city, has the sympathy of his many friends in the trade, owing to the recent death of his mother, Mrs. F. E. Beardsley, who died at the home of her daughter, Mrs. H. Griffin, in Topsham, Me., aged 79 years. The remains were brought to the deceased's late home, 524 Huntington Road, Bridgeport, Conn.

The offices of the E. Maritz Jewelry Mfg. Co. were closed on Saturday, owing to the sudden death on Christmas night of Edward Maritz, Sr., father of the president of the company. Mr. Maritz died at the Altenheim Home, where he has lived several years, while playing a game of chess. He was 79 years old and founder of several French colonies in this part of the State. The funeral was held from the residence of his son on Sunday afternoon.

Indianapolis.

I. Grohs, of the I. Grohs' Jewelry Co., is in New York and other eastern cities, on a buying trip and will return some time this week.

Ernest Taylor has taken a traveling position with the I. Grohs' Jewelry Co., and has been assigned to northern Indiana territory.

At the monthly meeting of the Indianapolis Retail Jewelers' Association, to be held Jan. 6, arrangements will be completed for the banquet which is to be given to the members of the association and their wives some time next month. It will be served at one of the local hotels.

Out-of-town jewelers in the city, last week, were: George W. Clemons, Greenwood; Mr. Robbins, of Cooper & Robbins, Mooresville; Mr. Scott, Scott Bros., Atlanta; Frederick Pennington, Knightstown; Eugene M. Wilhite, Danville; J. M. Seifert, Mulberry; John W. Hudson, Fortville; J. O. Lutz, Zionsville, and George H. Morgel, Brazil. All reported a good holiday trade.

Col. L. S. Shuler, one of the best-known men in Indiana, died at the home of his son-in-law, Horace A. Comstock, a local jeweler, last Friday night, after a lingering illness. He was 83 years old and a personal friend of Kit Carson, who presented him with two silver-mounted revolvers during the pioneer days in the west. Col. Shuler had made his home with Mr. and Mrs. Comstock for some years.

There was a small fire Tuesday night of last week in the building occupied by Charles Mayer & Co. For a time it threatened to do considerable damage. A cigar stump was thrown back of a steam register, between the storm doors, and a lively blaze was started in the dust and debris that had collected there. Before the fire was discovered, it had worked its way through the floor and filled the basement with smoke. The fire department quickly extinguished the flames and the loss was small.

Ben Akerman and Harold Chase, said to be from Chicago, have been brought to this city and are being held for the theft of a diamond scarf pin valued at $150, which was recently stolen from the store of Charles Mayer & Co. They were arrested at Lebanon under suspicion of having stolen a watch from H. A. McDaniel & Bro. and a fob from Mr. Whittaker, in that city. When arrested they showed tuition receipts from the Northwestern University, Evanston, Ill. The pin stolen here was recovered and returned to the store from which it was stolen.

E. M. Perham, Sparta, Wis., has bought the entire stock of L. A. Herrick, and is disposing of it at a discount sale.

J. L. Hayton, Richlands, Va., has admitted a partner into the business, making the firm style Hayton & Williams.

Connecticut.

About 100 employes of the International Silver Co., in Meriden, enjoyed a reception and basket-ball game at the Young Men's Christian Association's quarters on Tuesday evening of last week. Refreshments were also served.

The Waltham Watch Co., Waltham, Mass., has declared a semi-annual dividend of $1.50 a share on its common stock, payable Jan. 1. The company, six months ago, paid a dividend of 75 cents a share on the issue, and at this time one year ago a dividend of $1.50 per share.

At the recent meeting of the selectmen of Wallingford it was voted to abate the taxes of the Biggins Rodgers Co. Those who favored the abatement declared that in the case of nearly all the borough factories an abatement for a term of years has been made. "The concern has paid $287,000 in wages during the past 10 years, and is worth keeping here," said one citizen. "If the abatement is not made the concern will go elsewhere and the town loses."

While winding the large clock in the tower of South Church, in New Britain, recently, the sexton, W. G. Chapman, and his son, W. H. Chapman, narrowly escaped death when one of the 500-pound weights fell through the 50-foot steeple, crashing through the timbers, floors and stairway. The cable, winding upwards with a rush when the weight was released, swung around and wreeked the four faces of the clock. It is feared that the machinery is also seriously impaired.

Columbus, O.

There has been no improvement in the condition of F. W. Wallis, 9 N. High St., who has been very ill at Grant Hospital for eight weeks past.

The White-Haines Optical Co. has installed an expensive 35-inch thermometer in front of its retail department at 82 N. High St. It is said to be the most expensive street thermometer in use in the State.

C. E. Radebaugh, 579 N. High St., is a member of the newly formed North Side Board of Commerce, whose members recently succeeded in installing permanent electric arches on High St. from the viaduct at Union Station to Russell St.

Word has been received of the capture, Christmas Day, in Oklahoma City, Okla., of Sam Hutchinson, against whom an affidavit was filed in the police court here, Sept. 5, charging him with stealing a bracelet, set with three diamonds and valued at $150, from the Bancroft Bros. Co. After a preliminary hearing he was bound over to await the action of the Grand Jury, his bond being fixed at $300. He jumped his bond and nothing more was heard of him until his arrest.

Albig & Baird's store at Haydenville, Pa., was burglarized of nearly $150 worth of notions and jewelry, last week. The front door had been pried open by crow-bars.

The retail jewelry store of J. A. Anderson, Lamberton, Minn., was recently broken into and jewelry worth about $1,000 was stolen. The burglars are supposed to have gone towards the Twin Cities.

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Heavy type, 5c. a word; minimum charge, $1.25.

Display cards, $2.00 per inch.

In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.

All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.

Situations Wanted.

WATCHMAKER and clockmaker would like position at once in retail jewelry store. "R. J. L., 1319," care Jewelers' Circular-Weekly.

SALESMAN, practical man, desires situation at once in wholesale or retail jewelry store. "G. L., 1320," care Jewelers' Circular-Weekly.

ENGRAVER and jeweler, young man, good engraver and can do ordinary jewelry work, wants position Jan. 15. 71 Rockland St., West Roxbury, Mass.

A FIRST CLASS watchmaker wants a position in first class house; speaks perfect French and German. Address Herman Scheick, 236 W. 15th St., New York.

SALESMAN open for manufacturer's line for retail jewelers; New York City and vicinity; salary or commission basis. "L. N., 1325," care Jewelers' Circular-Weekly.

WATCHMAKER, good, reliable, over 20 years' experience, can take charge of watch department, wants situation. "R. R., 1313," care Jewelers' Circular-Weekly.

COLORER, a first class crackajack on all colors and solutions, desires good position; capable of taking charge; best references. Berlin, 127 Ludlow St., New York.

YOUNG GIRL desires position as stock clerk in wholesale or retail jewelry house in New York City; best references. Address "C., 1303," care Jewelers' Circular-Weekly.

YOUNG MAN, has been with diamond importing house over 5½ years, desires to make a change; can furnish best of reference. "E., 1298," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN, with established trade throughout the middle west, desires position with jewelry house; highest reference. "A., 905," care Jewelers' Circular-Weekly.

ENGRAVER, first class, desires position; has unquestionable references; salary, $15; can act as salesman and window dresser if desired. Walter Hohl, 340 E. 83d St., New York.

FIRST CLASS watchmaker, with tools, desires position at once; competent to handle fine work; middle age man. Address "Watchmaker, 1283," care Jewelers' Circular-Weekly.

YOUNG MAN, Swiss, desires position in diamond business; speaks German, French and understands English; can give bond. "S. S., 1293," care Jewelers' Circular-Weekly.

YOUNG MAN, 25, wishes steady position in store as clerk or at bench; have worked nine years at gold and diamond jewelry. Address "D., 1281," care Jewelers' Circular-Weekly.

WANTED, position by young man, age 23, as watchmaker, can do jewelry work and wait on trade; can give reference. Address Chas. W. Mallory, 827 Fifth Ave., Altoona, Pa.

WATCHMAKER and graduate optician wants position; will do clock and jewelry repairing if necessary; own tools; $20 per week. Address G. Deuch, 253 E. 10th St., New York.

WANTED, a manufacturer's line of plated jewelry for New York, Pennsylvania, Maryland and Washington, on commission; best references. "Salesman, 1322," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, with 22 years' experience, competent in every respect, wants position with a reliable house. Address "First Class, 1158," care Jewelers' Circular-Weekly.

SALESMAN, age 29, single, hustler, is open for proposition Jan. 1; wholesale or retail house; best of reference. H. A. Vanderhoef, care E. H. White, 439 Manhattan Ave., New York.

WATCHMAKER, competent, desires reliable position with first class jewelers; 20 years' experience at watch repairing, accustomed to serve on trade. "W.," 120 Ann St., Hartford, Conn.

ENGRAVER, first class, desires position where he can learn the jewelry repairing trade at living expense. Address, full particulars, to "Engraver, 1295," care Jewelers' Circular-Weekly.

LETTER AND MONOGRAM engraver wishes position; formerly with the two leading jewelry firms in Philadelphia; permanent position preferred. Address "J., 1238," care Jewelers' Circular-Weekly.

WATCHMAKER wants steady position to wait on trade; good appearance, middle age, no bad habits; good on railroad work, also Swiss; references. Address "C., 1311," care Jewelers' Circular-Weekly.

YOUNG MAN of 25 years, with eight months' experience, wants position to finish trade; can do plain engraving and some clock and jewelry repairing. Address W. T. Parsons, Box 146, Chester, W. Va.

POSITION WANTED by young lady, thoroughly competent bookkeeper and correspondent, eight years in jewelry line, capable of taking full charge. Address "Competent, 1324," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker wants permanent position; age 48; thoroughly competent, quick worker; wages, $20; can repair French clocks; Brooklyn or New York preferred. "M., 1301," care Jewelers' Circular-Weekly.

PLATING and coloring; thoroughly competent plater is seeking position in first class works; can make all solutions and capable of taking entire charge of factory. Address "Plater, 1276," care Jewelers' Circular-Weekly.

MOST EXPERIENCED designer of gold and diamond jewelry, skilled modeler and die cutter, thoroughly capable of taking charge, wants engagement with best house. "Manufacturing Jeweler 1211," care Jewelers' Circular-Weekly.

EXPERT WATCHMAKER, with tools, desires position; do not answer unless you can appreciate fine ability and sober habits; first class references; give full particulars. Address "Watchmaker," 158 E. 65th St., New York.

DESIGNER; high class jewelry designer on platinum and gold work, capable of chasing and modeling, wishes permanent position with best house; can furnish references and designs. "E. J. T., 1266," care Jewelers' Circular-Weekly.

AT ONCE, by young man, permanent position as watchmaker and jeweler; six years' experience at bench in retail stores; cannot engrave; best of reference; middle or southwest preferred. Address A. S. Tessier, Albuquerque, N. Mex.

DIAMOND POLISHER, thoroughly experienced, has worked for the greatest diamond manufacturer of Amsterdam and New York, wishes steady position out of town; would take entire charge of shop. Address "K., 1275," care Jewelers' Circular-Weekly.

SALESMAN, now traveling for large jobbing house, desires to represent manufacturer of jewelry, watches or cases in Chicago, making occasional trips to jobbing points; best references. Address "S. C., 1094," care Jewelers' Circular-Weekly, 501 *Heyworth Bldg., Chicago, Ill.*

WANTED, a good line of imported jewelry and novelties on commission for Chicago and vicinity. Address "C., 1278," care Jewelers' Circular-Weekly.

POSITION WANTED as assistant watch repairer; can do plain engraving and clock work; have most of the necessary tools, including lathe, face plate, etc.; have had over six years' store experience; want position after Jan. 15; prefer Illinois, Indiana or Iowa. Address H. W. Hamblin, Galesburg, Ill.

WATCHMAKER, also familiar with clocks, do not do engraving or jewelry work, 12 years' experience, wishes steady position in store, New York City or country; tools and references from old position; can wait on trade if necessary; salary, $15 a week. Address Frank Wolberg, 225 E. 4th St., New York.

POSITION WANTED, at once, by first class all around German watchmaker, jeweler, engraver, plain, fancy, script, old English, monograms, ornamental work, coloring, stone setter, window trimmer, stock clerk; hours, 8 to 6; $30 per week; will go anywhere. Lambert, 2120 Fifth Ave., Birmingham, Ala.

STRICTLY competent watchmaker, with 16 years' experience on all kinds of American, Swiss, English and complicated watches, desires position where rapid and reliable work will be appreciated; A1 mechanic on fine Swiss balance staffs, pinions, pivoting and jeweling; no bad habits. Address "Honest, 1282," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN of experience in the watch and jewelry line and well acquainted in the south and middle west, is open for engagement Jan. 1. Address, "L. D., 1210," care Jewelers' Circular-Weekly.

WANTED, position as traveler or in the office of a first class jobbing house, or factory, by a man of 15 years' experience; have good following in the middle west. Address, "Traveler, 1219," care Jewelers' Circular-Weekly.

AS JEWELRY STORE MANAGER by man of experience and proved competency in this line; fine executive ability, energetic and resourceful; thorough master of merchandising, including installment business; especially successful in selling high grade goods; 35 years old and highest reference; will work for good salary or on percentage until worth is proven. "T., 1226," care Jewelers' Circular-Weekly.

Side Lines Wanted.

WANTED by experienced New York salesman having extensive trade and an A1 Broadway office, a sterling silver line. "J. L. S., 1302," care Jewelers' Circular-Weekly.

CHICAGO; contemplating opening an attractive office in Chicago writer can do justice to one or two attractive lines for high grade trade in sterling and gold on commission. W. D. Smith, Western Manager, E. H. H. Smith Silver Co., Bridgeport, Conn.

DIAMONDS WANTED, in connection with jobbing line of jewelry and watches, now selling through the middle west to the leading trade, a stock of loose diamonds to sell on commission; best of reference. "D., 1305," care Jewelers' Circular-Weekly.

ONE of the best known commission travelers, south and Pacific coast, wishes to add first class line of gold novelties or 14 karat jewelry to his present line of high grade 10 karat card jewelry; correspondence with high class houses desired; confidential; highest possible references. Addres "B. J., 1018," care Jewelers' Circular-Weekly.

Help Wanted.

MANUFACTURING jeweler, $100 per month. Address Hahn, Durango, Colo.

WATCHMAKER, a first class man, no other need apply; permanent. A. B. Dunean, Portsmouth, N. H.

WANTED, experienced watchmaker who is also an engraver. Apply to J. O. Howe, Bloomington, Ind.

WANTED, experienced bookkeeper, manufacturing jeweler. Address "B., 1308," care Jewelers' Circular-Weekly.

WANTED, first class watchmaker; steady habits; good references; must have tools. C. S. Stifft, Little Rock, Ark.

HELP WANTED.—Continued.

SALESMAN WANTED by fine diamond mounting house on 10 per cent. commission. J. M. Rossi, 20 Maiden Lane, New York.

WANTED, first class watchmaker, at once, with good references; steady position; good wages. Wm. B. Joseph, Schenectady, N. Y.

WANTED, good jewelry salesman for western States; permanent; when answering give full particulars. E. L. Deacon, Denver, Colo.

WANTED, salesman by New York City retail jeweler; state experience and salary expected. Address "A., 1274," care Jewelers' Circular-Weekly.

WANTED, experienced salesmen for St. Louis and Chicago, to sell plated jewelry and combs. National Jewelry Co., 508 Piper Bldg., Baltimore, Md.

SALESMAN WANTED; first class salesman who can sell gold jewelry and watches on Pacific Coast. Answer "A. H., 1093," care Jewelers' Circular-Weekly.

WANTED, A1 salesman for middle west to sell line of diamond mounted goods and mountings. Address, with references, etc., "Y., 1307," care Jewelers' Circular-Weekly.

WANTED, young man, assistant watchmaker, who can do fair jewelry repairing, who wishes to improve; must have best of references as to honesty. W. F. Stricker, Chester, S. C.

SALESMAN, who is well acquainted and can sell mounted dress combs, as a side line on commission; state territory and give reference. Address "F., 1300," care Jewelers' Circular-Weekly.

WANTED, thoroughly experienced material supply salesman to travel through Wisconsin; only a man with good record will be considered. Write at once to O. H. Bingenheimer, Enterprise Bldg., Milwaukee, Wis.

WANTED, Pacific Coast traveler of standing to carry on commission a pocket case line of special watches; only men of established standing wanted in this and other territories. Knickerbocker Watch Co., 11 John St., New York.

WANTED, salesman for the middle west; one with established trade preferred. Adolph Goldsmith & Son, 68 Nassau St., New York.

JEWELER WANTED, a man who can make gold hand jewelry; must have had experience with firm manufacturing same successfully, be able to make own samples; write with full particulars. Address "V., 1280," care Jewelers' Circular-Weekly.

EXPERT WATCHMAKER and engraver, a competent man, well recommended, must be good salesman; want a man who can command $1,500 to $1,800 a year and worth the money, for Colorado. Address "H. A., 1286," care Jewelers' Circular-Weekly.

SALESMAN to carry high grade silver and gold novelty line, ready sellers, also line of pencils, fountain pens, etc., in the best cities in the south, on commission, in connection with one other good line; trade established. Address "T., 1314," care Jewelers' Circular-Weekly.

SALESMEN, two gentlemen of character, one for the entire south and one for Pacific coast trade, to handle on commission an up-to-date line of sterling silver, no flat ware; large acquaintance and highest references required. "C. P., 1017." care Jewelers' Circular-Weekly.

THE M. S. FLEISHMAN CO., Heyworth Bldg., Chicago, Ill., wants to engage a traveling salesman for Colorado, Montana and adjoining territory; address, with particulars.

SALESMAN WANTED; first class salesman who understands the clock line, to call on the jobbing trade; good references required; state experience and salary; a good opportunity for the right man. Answer "Y., 1269," care Jewelers' Circular-Weekly. 501 *Heyworth Bldg., Chicago, Ill.*

MANUFACTURER and importer, finest diamond jewelry, desires high grade salesman; one for New York State, east and New York City; another for central west; another for the south and Pacific Coast; state experience and qualification. Address Box 1265, care Jewelers' Circular-Weekly.

WATCH SALESMAN wanted for 1909 to sell American watches in New England territory; one with experience in this territory preferred; liberal terms to the right man; address in confidence, giving particulars, etc. "W. R., 1086," care Jewelers' Circular-Weekly, 501 *Heyworth Bldg., Chicago, Ill.*

WANTED, a careful, competent watchmaker in an old established store in one of the largest western cities; a man of good education, who knows how to meet and treat first class trade and who can do strictly first class work, can have a permanent situation and salary in accordance with ability. Address "W. X., 1288," care Jewelers' Circular-Weekly.

WANTED, a first class experienced salesman for the south; also one for the far west by a leading jobbing jewelry and loose diamond house. Address, giving previous experience, "O., 1310," care Jewelers' Circular-Weekly.

WANTED, live watch salesman to sell American watches to the retail jewelry trade for 1909; address in confidence stating experience, territory covered, etc. "H. W., 972," care Jewelers' Circular-Weekly, 501 Heyworth Bldg., Chicago, Ill.

SALESMAN WANTED, with long experience, to sell precious and semi-precious stones in New York, Providence and Newark; good salary; must have highest references and be A1 salesman; write with full particulars, "Confidential, 1292," care Jewelers' Circular-Weekly.

SALESMAN WANTED to cover best retail jewelry trade of the middle west, by manufacturing house of fine 14 karat jewelry; must have established trade; excellent opening for first class man who can produce results; correspondence strictly confidential. Address "F. S., 1323," care Jewelers' Circular-Weekly.

WANTED, high grade salesman for Ohio, Indiana, Michigan, Kentucky, Tennessee, a man now employed, with established trade; liberal salary and commission; territory covered by this firm over 17 years; please do not reply if you cannot qualify; write full particulars. Confidential, M. J. Averbeck, 10 and 12 Maiden Lane, New York.

WANTED, a high grade salesman with established trade in Ohio, Indiana, Kentucky, Michigan; splendid chance for right man who can make $3,500 and upward; salary and commission; if you are not on the job and cannot fulfill requirements don't reply; send references and photo. "Confidential, Maiden Lane, 1159," care Jewelers' Circular-Weekly.

Business Opportunities.

BEAUTIFUL HOME, country seat and farm in Delhi, N. Y., for sale or exchange for jewelry stock; chance of a lifetime; $20,000; principals only. Address "A. C.," P. O. Box 1592, Philadelphia, Pa.

FOR SALE, nicely furnished jewelry store in New York's busy theatrical district; three years' lease; plenty of watch work; a chance for a watchmaker; will sell at a bargain with or without stock; ill health reason for selling. Communicate with "R., 1117," care Jewelers' Circular-Weekly.

FOR SALE, one-half interest in an old, well established, paying jewelry business, located in a beautiful and healthy southern city of about 100,000 inhabitants; good opportunity for right man with from $12,000 to $16,000; reference. C. G. Alford & Co., 192 Broadway, New York, or P. O. Box 912, San Antonio, Tex.

GET CASH at once for your surplus stock of watches, diamonds, jewelry; will send money on receipt of goods; National Bank references. Emil Noel, 552 E. 46th Place, Chicago, Ill.

FOR SALE, a prosperous jewelry business in a New England city of about 10,000, doing a business of about $12,000 a year; stock and fixtures inventory about $8,000, can be reduced to $5,000; present proprietor 35 years in same location; reason for selling, poor eyesight. Inquire of Edward D. Cole, care D. C. Percival & Co., Boston, Mass.

A GOOD manufacturing jeweler can have opportunity of a lifetime by purchasing my jewelry repairing, manufacturing and stone setting business, now, including benches, stock tools, necessary machinery, good will, etc.; must sacrifice owing to poor health; business located in New York City. Address "Active Jeweler, 1216," care Jewelers' Circular-Weekly.

RAISE MONEY quick, by sending your diamonds and watches to me; liberal cash prices remitted on receipt of goods; business confidential; National Bank references. H. Schwartz, 903 Heyworth Bldg., Chicago, Ill.

DO YOU WISH TO RETIRE? Are you looking to raise ready cash quick? We are ready to purchase your entire or surplus stock of diamonds and jewelry, no matter how large it may be; we also advance liberal cash on same; highest prices paid for entire stocks; communicate with us before consulting others and get quick returns; communications strictly confidential. Address Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328, Williamsburg.

Wanted to Purchase.

WANTED, rolling mills from 6" x 8" to 10" x 12", also crank shaper 34" or 36"; also a small modern double action compress 1¼" to 1½" stroke. Address "S., 1175," care Jewelers' Circular-Weekly, 501 Heyworth Bldg., Chicago, Ill.

To Let.

FOR RENT, factory space for jewelry trade, electric power, new building centrally located. Mehlbach Bldg., 393 Mulberry St., Newark, N. J.

DESK ROOM to rent, plenty of light, $10 and $15 per month. Apply 3 Maiden Lane, New York, Room 53; or, Electrolytic Art Metal Co., Trenton, N. J.

TO RENT, store and office, Heyworth Bldg., the larger part of store and office, 60 x 20 feet, including three windows on Madison St.; well suited to manufacturer or jobber. Address or call upon Geo. E. Smalley, 909 and 910 Heyworth Bldg., Chicago, Ill.

For Sale.

FOR SALE, cheap, second hand Seth Thomas tower clock, hour strike, in running order. Sartor & Roempke, San Antonio, Tex.

DIAMONDS, cash bargains; fine white, brilliant, perfect, ½ to 1¼ carats; greatest bargains yet offered; write for prices. Rubenstein Bros., 14 Maiden Lane, New York.

Lost.

LOST, a diamond and amethyst pendant between 13 John St., New York, and 62 Bond St., Brooklyn, by way of Subway, on Thursday, from 3 to 4 P. M.; liberal reward for immediate return to "F. V. L.," 62 Bond St., Brooklyn, N. Y.

(*Special Notices continued on page* 94.)



The Auctioneer for the Overstocked Jeweler

Should be a man with reputation for square dealing equal to that of the store in which he sells; one who works for the best interests of the jeweler and the future high reputation of his establishment, with ability to secure good prices for expensive goods.

The Jeweler's reputation is safeguarded only when he employs such a salesman.

References from Jewelers of reputation upon request.

R. B. H. MACRORIE

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Flexible Cloth. Price $1.00

THE JEWELERS' CIRCULAR PUBLISHING CO.
11 John Street, New York

Special Notices.

(*Continued from page 93.*)

Legal Notice.

NOTICE OF DISSOLUTION; notice is hereby given that the co-partnership heretofore existing between the undersigned under the firm name of Wallach & Davidson has been this day dissolved by mutual consent. Dated: N. Y., Dec. 31, 1908. Nathan Wallach; De Witt A. Davidson.

Miscellaneous.

PORTRAIT MINIATURES copied from any photo on watches, dials, brooches and lockets. Goldstein Engraving Co., 45 Maiden Lane, New York.

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A review of the laws governing the motion of the balance and balance spring in watches and chronometers, and application of the principles deduced therefrom in the correction of variations of rate arising from want of isochronism, change of position and variation of temperature.

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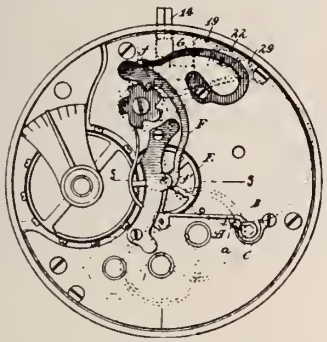
[IN WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

ISSUE OF DEC 22, 1908

907,170. WATCH MOVEMENT. GRANVILLE NUTTING, Jersey City, N. J., assignor to the New York Standard Watch Co., Jersey City, N. J. Filed May 12, 1908. Serial No. 432,368.

In a watch movement of the character described, the combination with a top plate provided with a socket, of a shipper lever formed on one end with



a stud fitting in said socket and with a shelf, a driving pinion carried by said lever, a driven wheel provided with a heart-shaped cam and adapted to engage with said driving pinion, a spring secured at one end to the top plate and having its opposite end resting on said shelf, said spring operating to shift the lever in one direction whereby to engage the driving pinion with the driven wheel, and at the same time retain said stud in its socket.

907,323. EMBLEM CIGAR-CUTTER. MARVIN O. DISCHER, Mobile, Ala. Filed Sept. 2, 1908. Serial No. 451,426.

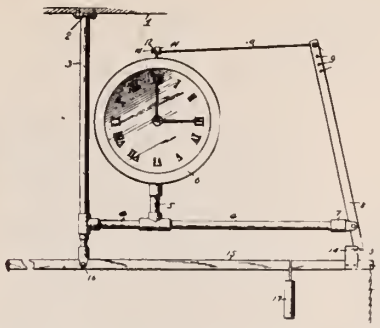
A cigar-cutter embodying a body portion with sharpened opening and a hollow projection in line



with said opening and having a discharge opening upon its under side, and a member pivoted on said body portion to one side of said opening and having a sharpened edge movable between the body portion and said projection.

907,480. AUTOMATIC DRAFT-REGULATOR. SAMUEL ELLIS, Atlantic City, N. J. Filed Oct. 29, 1907. Serial No. 399,636.

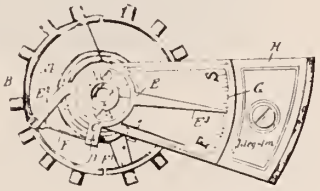
In a self-contained draft device for furnaces, the combination of a rigid frame, means for securing said frame to a support, a weighted lever pivoted on said frame and provided with a catch, means for connecting the opposite ends of said lever, respectively, to the draft door and damper of a furnace, an inclined trip lever pivoted on said frame and provided with a latch for engaging said catch, a clock mechanism carried by said frame, a lever pivoted on said clock mechanism for actuation by the latter, and means for adjustably connecting said last lever to said trip lever, whereby said trip lever can be adjustably inclined in its normal latched position to vary its engagement



with the weighted lever and to augment by gravity the actuation of the said clock mechanism.

907,521. TIMEPIECE-REGULATOR. RICHARD G. NORTON, Madison, Wis. Filed June 11, 1907. Serial No. 378,367.

A regulator for timepieces, comprising a movable regulator lever provided with spaced rigid arms, a fixed curb pin secured to one of the said arms, and a spring secured to the other arm and



having its free end extending opposite the fixed curb pin and then bent approximately at right angles to form a second curb pin operating in conjunction with the fixed curb pin to clamp the hairspring.

DESIGNS.

39,693. BROOCH-PIN. HENRY W. FISHEL, New York, assignor to Henry W. Fishel and Theodore H. Fishel, New York. Filed May



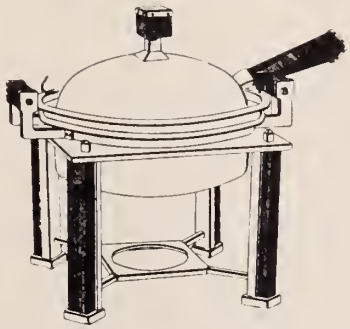
25, 1908. Serial No. 435,005. Term of patent 7 years.

39,694. CHAFING-DISH. ALFRED H. S. SWAN, Rochester, N. Y., assignor to the Rochester



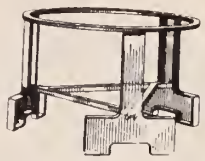
Stamping Co., Rochester, N. Y. Filed Aug. 31, 1908. Serial No. 451,117. Term of patent 7 years.

39,695. CHAFING-DISH AND STAND. LIONEL



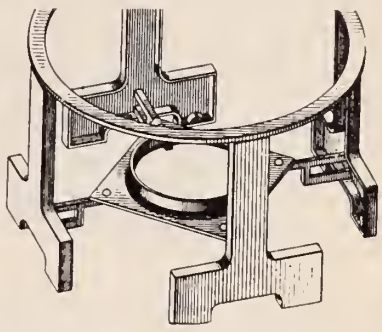
STRASSBURGER and CHARLES NELSON, Brooklyn, N. Y., assignors to S. Sternau & Co., New York. Filed May 4, 1907. Serial No. 371,934. Term of patent 7 years.

39,696. CHAFING-DISH STAND. ALFRED H. S. SWAN, Rochester, N. Y., assignor to the



Rochester Stamping Co., Rochester, N. Y. Filed Aug. 31, 1908. Serial No. 451,118. Term of patent 7 years.

39,697. CHAFING-DISH STAND. ALFRED H. S. SWAN, Rochester, N. Y., assignor to the



Rochester Stamping Co., Rochester, N. Y. Filed Aug. 31, 1908. Serial No. 451,119. Term of patent 7 years.

39,715. HEAD FOR CANES, PINS OR SIMILAR ARTICLES. IDA C. A. BOSWORTH and



OSCAR R. CHESTNUTWOOD. Seattle, Wash. Filed May 7, 1908. Serial No. 431,539. Term of patent 3½ years.

39,717. BACK FOR BRUSHES, MIRRORS AND SIMILAR TOILET ARTICLES. GEORGE H. BERRY, Shelton, Conn., assignor



to the International Silver Co., Meriden, Conn. Filed Sept. 23, 1908. Serial No. 454,475. Term of patent 7 years.

TRADE-MARKS REGISTERED DEC 22, 1908.

71,945. CLOCKS AND WATCHES. J. J. ELLIOT & SONS, LTD., Clerkenwell, England. Filed Oct. 5, 1907. Serial No. 30,436. Published Oct. 20, 1908.

71,970. WATCHES. SPROEHNLE & Co., Chicago. Filed July 24, 1908. Serial No. 36,316. Published Oct. 20, 1908.

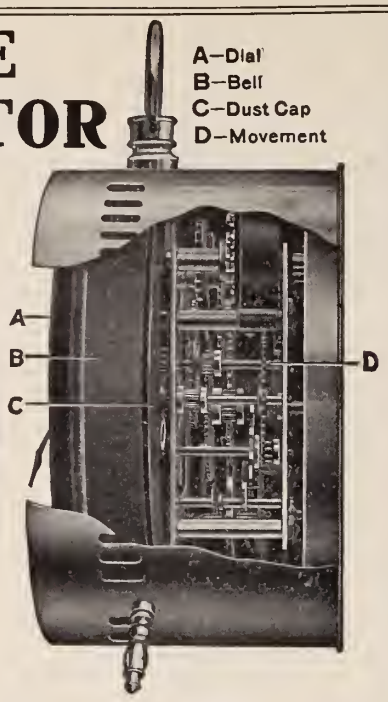
(*British Patents appear on page* 97.)

Hess & Slager, Jacksonville, Fla., have leased quarters at the corner of Bay and Julius Sts., in which to continue business. The firm will move into the new store about Feb. 1. Extensive improvements and alterations will be made in the premises before their occupancy by the jewelry concern. The front of the store will be of Vermont marble and plate glass. The interior will be richly furnished in marble and mahogany.

THE ROTATOR



FRONT VIEW



INTERIOR VIEW

¶ Highest Grade, Lowest Price, Alternating Alarm. Rings at intervals of fifteen seconds with manual stop. Largest and loudest bell of any nickel alarm clock made. Bell contained entirely within the case. Movement fully protected from dust by "Dust Cap" shown in cut.

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All Bridge Model and Pendant Set.

Fitting all American cases without any change, interchangeable pendant set, have steel scape wheels, exposed pallets, douhle roller, Arabic or Roman dials, with and without marginal figures. CONTINENTAL WATCH CO. on hridges, C. W. CO. on dials except otherwise ordered. Special name or nameless movements require four months' time for delivery. Packed in glass show box inside paper box. No expense has been spared to make these movements the hest on the market for the money. Every movement ahsolutely guaranteed. A full line of finished material constantly on hand.

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1909

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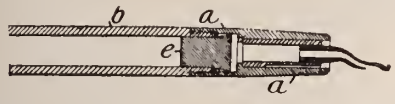
BRITISH PATENTS.

(Abridgments of Specifications, 1907, from *The Illustrated Official Journal.*)

ISSUE OF DEC. 9, 1908.

18,633. PENS. E. De la Rue, London. Aug. 17.

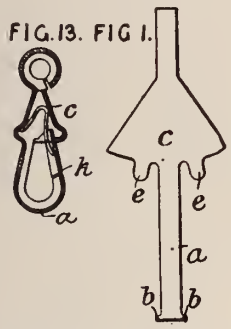
A fountain-pen, which can be sold filled with ink, consists of a reservoir *b* into which fits a



plug or stopper *e*, and a pen section *a* adapted to screw on to the reservoir while the plug is in place.

18,950. HOOKS. L. Schwab and L. Schwab (trading as Schwab Frères), Belfort, France. Aug. 22.

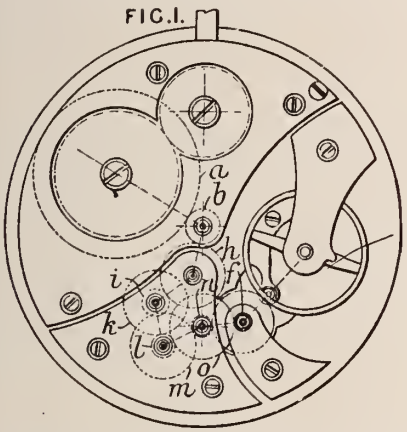
A snap hook is made from a blank stamped or cut from sheet metal, as shown in Fig. 1. The



blank is curved into concave shape, and bent into the form shown in Fig. 13.

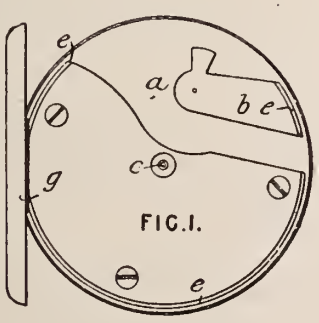
19,020. WATCHES. H. Sandoz, Bern, Switzerland. Aug. 25.

Framework; Going-Trains.—The barrel *a* drives the scape pinion *f* through the train, *b, h, i, k, l, m, n, o,* no member of which overlaps the barrel



or balance. The movement is shown in connection with a "Lépine" watch, but may be adapted to other forms.

19,107. WATCHES. H. V. Degoumois, Chaux-



de-Fonds, Neuchatel, Switzerland. Aug. 24.

(Date applied for under Patents Act, 1901, May 17.) Grant of patent refused.

A plate *g*, stamped in the form of a cap to be used as a dust cap, is hinged to the three-quarter plate *a* of the watch movement, and snaps over a ridge *e* on the periphery of the plate *a* and cock *b*, which is concentric with the center *c* of the watch movement.

Canada Notes.

W. R. Counter, Clinton, Ont., has given a renewal chattel mortgage for $1,900 to J. W. Shaw.

Edmund A. V. Mitchell, George A. E. Kennedy, George H. Gledhill, Siegmund Goldstein and George E. Ellis, all of Winnipeg, have been incorporated to carry on the jewelry business as George E. Ellis & Co., Ltd., with a capital of $120,000. They take over the business of George E. Ellis & Co., Winnipeg.

Philip Greenbaum, charged with the attempted theft of a diamond ring at Thos. J. Porte & Markle's jewelry store, Winnipeg, Man., and also with stealing a diamond ring by the same method at D. R. Dingwall's, Ltd., Winnipeg, was found guilty on both counts on Tuesday, Dec. 22, and sentenced to eight years' imprisonment.

Charles Godfrey, aged 27 years, was arrested in Toronto, Ont., Thursday, Dec. 17, on a charge of breaking into David Brill's jewelry store, 147 Queen St., W., about three weeks ago, and stealing gold watches and other articles. The window was smashed with a stone and the goods were removed through the opening. Godfrey served a term in jail some time since for a similar offense.

The Canadian Government is showing commendable enterprise in its endeavor to further the extension of the foreign trade of the country. The Department of Trade and Commerce has sent out a circular letter to exporters and manufacturers throughout the Dominion inviting suggestions as to how the department might increase its usefulness to Canadian trade in the matter of commercial information and trade statistics received through trade commissioners.

Two Italians, Leon Sepepilla and Tony Arosha, who are wanted on the charge of murdering and robbing Edward Green, a Montreal peddler of jewelry, were captured near Perth, Nova Scotia, the other day, by A. R. Foster, chief of the Grand Trunk Pacific Railway police, on the right of way of the railway, not two miles from the scene of the murder. Alex. Panarsky, who was shot at and who narrowly escaped sharing Green's fate, identified the men, now in custody. It is believed that the highwaymen made off with about $3,400 and 40 watches, after killing Green and rifling his pack. Mr. Green had the reputation of being an enterprising jewelry peddler, who usually followed the line of the Grand Trunk Pacific or Transcontinental railway and sold his wares in surveyors' camps. His business headquarters were at the establishment of Bloomfield Bros., wholesale jewelers, 17 W. Notre Dame St., Montreal.

"The man who says there is no sentiment in business sees only the froth on the surface of the stream," said Henry Birks, as he sat with a lot of letters and telegrams before him a few days after the fire. "It is a most interesting collection of messages," commented the jeweler, including a pretty little letter from a child, full of charming childish sympathy and the condolences of merchants, bankers, railway magnates and judges, with a most sympathetic note from his excellency, the Governor-General. Besides these messages of sympathy in general, which were naturally most welcome, Mr. Birks, while the fire was still raging, and when it seemed as if the entire building was doomed, received two messages from large mercantile houses offering to move whole departments in order to accommodate the Birks firm, although they were themselves burdened with the strain of the holiday trade.

Lancaster, Pa.

TRADE CONDITIONS.

The jewelers of Lancaster are fairly well satisfied with their Christmas trade, especially the last week, which about equaled the corresponding period of last year. All of the local dealers exerted themselves to make particularly attractive window displays, which attracted the trade of many who would have sought Christmas gifts in other lines than jewelry. Some of the jewelers found it profitable to lay away goods selected by customers weeks before Christmas, receiving pay in installments and delivering the articles upon the final payment.

The Hamilton Watch Co.'s factory closed from Dec. 24 to Dec. 28.

Jules Ferree, a jeweler of Quebec, Can., who spent a week with Lancaster friends, left for home, Dec. 22.

H. A. Dubbs, Esq., a prominent lawyer of Pueblo, Colo., spent Christmas with his parents and brother, T. Wilson Dubbs.

Benjamin J. Watson has gone to Austin, Tex., with a view to locating in that place, where a brother has resided several years.

John Thompson, late a student of the Ezra F. Bowman Technical School, has taken a position with H. L. Oberlin & Bro., at Columbia, Pa.

No fewer than five cheap jewelry fakers who tried to do business in Lancaster last week were chased out by the police, as itinerant dealers are not allowed in the city under a city ordinance.

Archie Newbold, a Pittsburg engraver, spent the holidays with relatives here. Early in February he leaves for Ponce, Porto Rico, to take a position as watchmaker, and will take with him a bride from Lancaster.

The store of Groff & Wolf was robbed on the night of Dec. 20 of goods worth $300, including a lot of jewelry. It was the second robbery of jewelry in the county within a week, and the thieves left no clue behind.

E. R. Kant, Charles E. Foose and Fred W. Wheeler, representatives of the Non-Retailing Co., are home for the holidays. The company's far southern and western representatives are spending the holidays at their respective headquarters.

The Crown Jewelry Co. has been incorporated in Cheraw, S. C., with a capital of $5,000. The incorporators are A. W. Crawford, J. L. Crawford and J. A. Sellers.

Chas. R. Wallace, who recently opened a retail jewelry and optical store in Beaumont, Cal., has been appointed watch inspector for the Southern Pacific on the section from Colton to Yuma.

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The public have been waiting for a thin Elgin Watch—now it's here—the

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Like all Elgin Watches—it was not put on the market until worthy to carry with it the Elgin reputation for reliability.

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Furnished with metal dials, plain or engraved, gilt or silver.

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THE HOROLOGICAL REVIEW

Construction and Application of Bell Chimes.

Extract from Thos. Reid's Treatise on Clock and Watch Making.

(*Continued from issue of Dec. 23.*)

AFTER all the pins are put in, they must now be shortened to an equal and proper length or height. For this purpose, prepare a hard cylindrical steel collet having a hole in its center sufficiently wide to allow it to be put readily on the pins; the lower end of it hollowed, the upper end rounded, and the height of the collet about one-twentieth of an inch or a little more; the height depending on the size of the barrel and the diameter of the pins. The collet being placed on a pin, the cutting plyers are applied to cut the pin just over by the rounded end; a small touch of a file takes away the burr made by cutting, and as the hardness of the collet prevents the file from taking any more away from the height of one pin than from another, they must all be of an equal height.

This operation being finished, the small burrs made on the top of the pins by the file must be taken off; this is done by a piece of steel wire, about six or seven inches long. The end where it is twirled about by the forefinger and thumb, should, for the length of an inch or so, be made into an octangular form, for the more readily turning it round backward and forward. On the face or point of the other end, two notches are made across each other, which may be either angular or round at bottom; the latter may be the better of the two, if rightly executed, and should be made with the round edge of a flat file, whose thickness should not be more than the diameter of the pins. The point where the notches are cut should be hardened, and the inside and bottom of the notches polished, so that a sharpness may be given to take away the burrs easily from the top of the pins.

The shape of the hammer tail is such as is represented at 81, a form which makes the hammer easy enough to be drawn, and the nib of the tail takes little or no room when falling; and should two pins or notes succeed each other rapidly, the nib or point of the hammer tail will not be interrupted by the succeeding pin. In the first musical clocks, and even in those made long afterwards, the bells were all placed on one strong iron bell stud, the opposite end of which was supported by what may be called an auxiliary stud, which occasioned a crampness that prevented the bells, when they were struck by the hammers, from vibrating, or giving out that full tone which they might have otherwise been made to produce; and the improvement made on this, as well as on the quarter bell studs afterwards, was effected by placing each bell separately on its own bell stud, which was made of well-hammered brass, having some degree of elasticity. The sweetness given to the tone of the bells by this method was truly surprising.

The bells in this kind of music may be sounding at the time that a succeeding note is struck out and sounding too, which may not be so pleasant to a very nice ear. This can be prevented by having a double set of hammers, and having every tune pinned twice over on the barrel, one set of the hammers having the heads of buff leather, or having a brass head with a piece of cloth sewed over it. These, when they strike the bell, will damp the sound of the note which is last struck. The buff hammer should fall on the bell to be damped at the same instant that the brass hammer strikes the succeeding note on its bell. This improvement, however, must greatly increase the expense on such a clock, but the effect of buff or cloth hammers is so striking, that the additional price ought not to be grudged.

In illustration 81, A A is a circle representing an end view of a clock music barrel, and a few of the lifting pins. The dart shows the direction in which it turns. The letters a, a, a, a, represent a section or end view of a brass piece thus shaped. The length depends on that of the barrel, and the number of hammers to be let into this brass piece, which is called the hammer frame, the length of it being sometimes three or four inches, sometimes 10 or 12. The flat part of the hammer tails fills up the thick part of the hammer frame, into which slits are made to receive the hammers.

Near to the outer and lower angular part at—of the frame, a hole h is made through the whole length of it, not drilled, but ploughed, as the workmen call it, and this is done before any slits are made in it for the hammers. A wire is put through this hole, and through corresponding holes in the flat part of the hammer tails. This wire is their center of motion, and the holes in them are made so as to have freedom on it, and the flat part of the hammer tails are also made to have freedom in the slits made to receive them. On the under side of the hammer frame at b, the hammer springs c, c, are screwed, one for each hammer, acting on that part of the hammer tail just where it comes out of the thick part of the hammer frame. When the pins in the barrel raise up any hammer by the nib, and carrying it away from the bell, at the instant the pin quits the nib, the spring c, c, by its reducing force, makes the hammer head give a blow on the bell to elicit the sound.

To prevent any jarring in the bell by the hammer head resting or touching it after having given the blow, each hammer has a counter-spring acting near the lower end of the shank, and inside of it. All the counter-springs are made to project from one slip of well-hammered brass, and screwed on the top of three-kneed brass cocks, fixed to the upper side of the brass frame; d d is a view of the side of one of the cocks; and e e an edge view of one of the counter-springs; f f is a side view of one of the bell studs, which are also screwed on the upper side of the hammer frame; an edge view is seen at f f . 81, g, g, g, g, being edge views of the bells; g, g, 82, is a side view of one of them as fixed to its stud.

In some musical clocks, in place of the barrel being made to shift for change of tune, the hammer frame is made to shift, carrying with it all the hammers and bells. The change or shifts of the barrel is either done by the hand or by the clock itself. The mechanism for this commonly consists of a wheel fixed on a steel arbor, on the square of which a hand is put, which points to the name or number of the tune marked on a small dial, at which the barrel for the moment stands. The diameter of this wheel is about one inch and a half, and sometimes more or less.

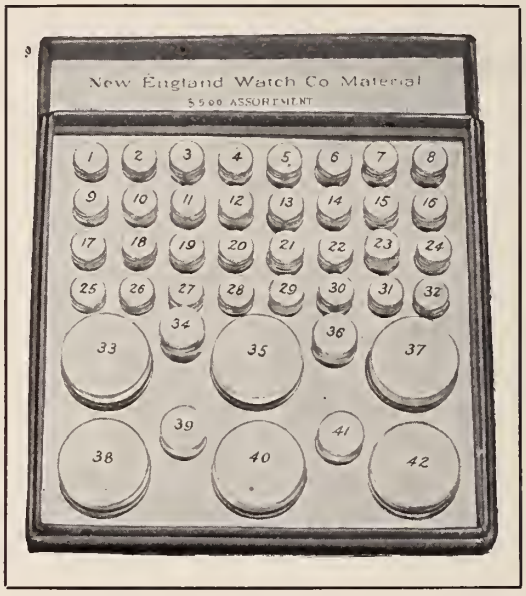
The rim is a strong and thick hoop or contrate form, having as many steps on it as there are tunes set on the barrel, the height of the steps being equal to the space from one tune to another. On these steps rests the kneed end of a double lever, about four inches long, whose center of motion is in the middle, and is either upon strong pivots run into a kind of frame, or upon a stout pin, which goes through the lever and the brass stud in which the lever moves. The other end of the lever bears on the end of one of the pivots of the music barrel, which is pressed against it by means of a

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The New England Watch Co.

WATERBURY, CONN.

pretty smart steel spring, acting against the end of the opposite pivot.
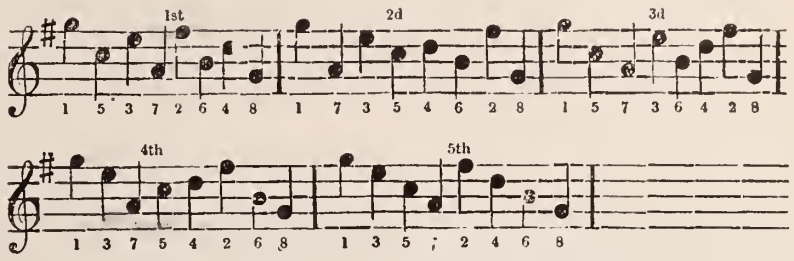
Concentric with the hoop-wheel, and fixed on the same arbor, is a star-wheel of a number according with the steps on the hoop-wheel, a jumper with a pretty strong spring, works into the star-wheel, by which means the barrel is kept always to its place, by the lever bearing at one place on every step. Although the figures which have been given to represent the hammer frame, hammers, springs, and counter-springs, bell studs, and bells of music striking, are not exactly like those which are commonly made to strike quarters in clocks, they are equally well calculated for the purpose: only the nibs of the hammer tails need not be so far from their center of motion, being less confined by the pins in the quarter barrel, which are fewer in number than those on a music barrel. A quarter barrel need not be much in diameter, if five quarters are only to be put on it. If 10 is intended to be put on, then the diameter should be double that of the other.

After having described the method of paying down the tunes on a music clock barrel, it may be thought unnecessary to explain the method of putting on the quarters of a clock quarter or chime barrel. But, simple as it is, we conceive it will be both interesting to the general reader, and acceptable to workmen who may not be in the habit of contriving for themselves, or who may not have had an opportunity of seeing it executed by others.

Quarters are commonly struck on a set of eight bells, from G to G in octave, or they may be numbered 1, 2, 3, etc. on to 8. The quarter barrel may have eight circles, faintly turned on it, so as to correspond to the quarter hammer tails. Five, and sometimes 10 quarters, are put on the barrel; we shall, however, in this instance, only lay five on the barrel. Take a wheel cut into 50 teeth not rounded off, and screwed temporarily on the end of the barrel; provide an index, and a piece of brass bent so as to apply to the barrel when in the turn bench, in the manner of a straight edge, and the index spring tight in the teeth; take a point, and make a slight trace across the circle, which corresponds to high G of No. 1, then move the index a tooth, in the direction the quarter barrel turns when moved by the wheel work; make a trace across the circle intended for the second hammer, and so on.
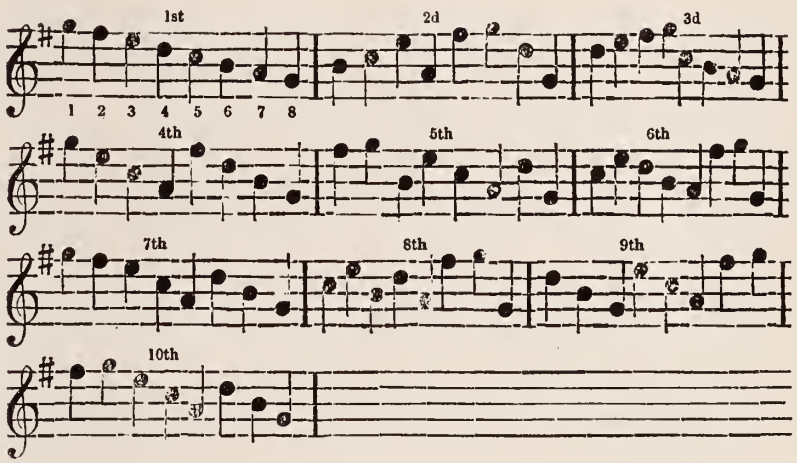
When the eighth circle has been marked, move the index two teeth or three spaces, and trace here for the first hammer of the succeeding quarter, and so on till the whole is completed; the barrel may then be drilled and pinned accordingly. Should the intervals between the quarters be thought too little for locking, the wheel in place of 50, may be cut 55, and this will allow three teeth in place of two for the intervals, the hammers will be then a little quicker in their succession to one another. G, A, B, C, D, E, F, G, may also be represented by the figures, 1, 2, 3, 4, 5, 6, 7, and 8; No. 1 being high G, and 8 the low G. The changes given in the following set of chimes or quarters, will exhibit how to proceed in putting them on the barrel, after what has already been said.

It will save trouble even to a good reader of music, but much more so to those who cannot read it, to have the straight edge piece of brass, numbered from the bells, 1, 2, 3, 4, 5, etc., so as to correspond with the faint traces on the quarter barrel, or with the hammer tails; let the notes of the chimes have their number marked as in the example given here, in the order they stand in the gamut; by this means the notes can very quickly be transferred to the barrel.



A SET OF CHIMES FOR CLOCK QUARTERS; THE BARREL MAKING TWO REVOLUTIONS IN THE HOUR.

With the number of eight bells and hammers for the quarters of a chime or quarter clock, a great variety may be produced; and where it may be preferred to have the chime or quarter barrel to make one revolution for the 10 quarters which are given in the course of every hour, we shall give a specimen of a set of chimes which may be put on such a barrel. The wheel put on for this must have 100 teeth, taking the same steps as with the wheel of 50.



A SET OF CHIMES FOR CLOCK QUARTER BARRELS, WHICH MAKE ONE REVOLUTION IN AN HOUR.

ORGAN CLOCKS.

That music which is produced by clocks with organ barrels must be greatly preferable to that of bells, and the apparatus for marking the tunes on clock barrels is equally suited to do the same on barrels intended by machinery to work or to sound the pipes of an organ; the difference consisting in marking off on the barrel the spaces of the longer and shorter notes, as in place of pins they have staples or bridges of various lengths, according to the length of the note, or the time which the pipe should be allowed to sound it. The very short notes are by pins of different thicknesses.

When an organ part is put to a clock, considerable power or force of weight or spring is required; small as the organ may be, or its wind-chest, some force is required to work the bellows, so as to keep the wind-chest full and no more. To work the bellows, that is, to move the lower board of them up and down, on the inside of which is an air valve that opens on the board being moved downwards, and on the motion upwards it shuts, and the air being then compressed, it is forced into the wind-chest by a communication between them for that purpose, and is ready to give sound to any of the organ pipes the moment when any of their valves should open. This operation with the bellows, though of a different shape, is just the same as with the common bellows when blowing up a fire.

The bellows is worked by means of a short crank fixed on one end of the arbor of an endless screw, which works into a trundle of a high-numbered pinion, which is on the end of the organ barrel, and nearly of the same diameter with it. On the other end of the endless screw arbor is fixed a small jagged pulley, over which is put an endless silken cord, which being continued, goes round another jagged pulley on the end of a pinion arbor of one of the quick-running or fly wheels in the organ train. These wheels are regulated by a fly, by which the velocity of the organ barrel in turning is brought to keep the time required for the music.

The wheels, on being impelled by the moving power, which is considerable (being greater than that used in bell music), communicate their motion by means of the endless cord, and turn the organ barrel. The pins, bridges, or staples, on the barrel turning, act on the tails of levers, nearly similar in form to the hammer tails of the bell musical clock, only they are a little longer, and equally movable on a center or wire. The other arms of these levers are in an opposite direction, and are about the same length as those which are lifted by the

REPEATED TRIUMPH OF THE

PATEK, PHILIPPE & CO.

WATCHES

RECORD of 1907-1908

Kew Observatory Trial of Watches and Chronometers

The First, Second, Sixth, Seventh, Eighth and Ninth
BEST RECORDS

Geneva Astronomical Observatory Timing Contest
53 out of 101 Prizes, namely:

The only First Prize for Best Average Running among Makers
4 First Prizes . . . . . out of 5
Including all the highest and the nearest to perfection ever obtained by a portable timepiece
10 Second Prizes . . . . . out of 18
9 Third " . . . . . " 17
12 Fourth " . . . . . " 26
7 Honorable Mentions . . . . " 18
10 Single Prizes . . . . . " 17

19 Manufacturers Participated

Awarded Hors Concours (Beyond Competition): Milan, 1906; St. Louis, 1904; Chicago, 1893; Paris, 1900; Paris, 1889; Antwerp, 1885; Zurich, 1883. Centennial Exposition: Philadelphia, 1876. Gold Medal: Nuremburg, 1905; London, 1885; Calcutta, 1883; Croningen, 1880; Paris, 1878; Vienna, 1873; Paris, 1867; Paris, 1855; London, 1851; Paris, 1844. Diploma of Honor: Nice, 1883.

68 Nassau Street, NEW YORK **GENEVA, SWITZERLAND**

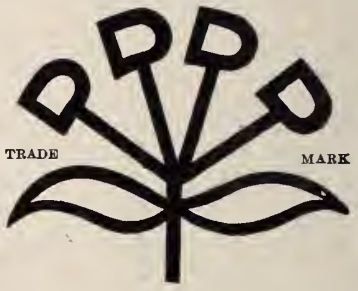
ESTABLISHED 1887



18 K.

DUBOIS WATCH CASE CO.

Manufacturers of



14 K.

Fine Solid Gold Watch Cases

Specialties in Casing of

Chronographs, Repeaters and all kinds of Complicated Watches

FACTORY AND MAIN OFFICE

316 Herkimer Street, Brooklyn, N. Y.

NEW YORK OFFICE
21-23 Maiden Lane

staples on the barrel when turning, and are a little broad and flattish towards the end, where the under side (on the opposite end rising) press down on the upper ends of the slender rods, whose lower ends then by this means open the valves of the organ pipes, and the sound is prolonged according as the lift is pins or bridges. What has been described constitutes the chief machinery in an organ clock. Many ways may be contrived to set the organ barrel in motion, and at the same time while playing, and at the end of a tune, to make the clock of itself shift the barrel from one tune to another.

By experience, when making up an organ clock, we found the making of the bellows to be rather a nice piece of business; if the leather is on the thick side, it requires a great force to work them and turn the organ barrel at the same time; the bellows leather should be of the thinnest and finest kid, such as that of which ladies' gloves are made; by this means the force necessary to work them will be greatly lessened, though still considerable, as it consisted of two large barrels, three inches and a half in diameter, and near to two inches broad, each containing a pretty powerful spring; the two fusees, on one arbor, were in diameter at the base, nearly two inches and a half.

In the organ train of wheels, the numbers of the wheel teeth were 80, 70, 60 and 16, the pinions, 16, 14, 12 and four threads to the endless screw, on whose upper end the wings of the fly were put, the fly wheel of 16 worked into the screw; the wheels, barrels and fusees were contained in a double frame, composed of three plates. It may easily be conceived, by having so great a force, that the first or great wheel would require to be thick, and to have strong teeth, the leaves of the first pinion of course to be also strong. The double frame, with the wheel work for driving the organ barrel, was fixed in the upper part of the clock case; the organ barrel, bellows, wind-chest, etc., were placed in the lower part. The clock, a spring one, struck the hour, and the quarters were struck by a double blow, the pendulum was 15 inches in length, the whole got up in an elaborate manner, yet we trust not injudiciously so.

MUSICAL SPRINGS.

Within these few years a new species of music by steel springs has been invented at Geneva. From the smallness of the machinery which plays the music, it is very surprising and curious, as it has been put into rings, seals, watches, and snuff-boxes. Two methods are used to lift the ends of the springs which give the different notes: one is by a very small barrel, the other by a plate wheel. The last being more adapted to take up little room, is chiefly used in watches. The space for the springs falling, after being bent up, is short. A double set of springs for giving the same notes is made, without which the beauty of the music could not be produced.

The number of springs varies, for the most part, from 16 to 24, or upwards. Those springs which are lifted by the barrel pins are straight, while those which are lifted by the pins in the plate wheel have a sort of part projecting from the end at one side; and this side edge of the spring lying over the top of the pins is taken away so as to clear them. The projecting part at the end of each spring corresponds with its own lifting spring. As the pins are on both sides of the plate-wheel, this allows a greater variety of notes than the barrel can perhaps admit.

The springs on the upper and under sides of the plate-wheel are sometimes 16 or 17 on each side. On the plate-wheel are traced 16 or 17 concentric circles, for the pins to meet their corresponding notes in the springs, whose ends come each to their corresponding circle both above and under the plate-wheel. An apparatus on a small scale being made like that which has been described, will serve to put or mark the places for the notes both on the barrel and the plate-wheel; the only difference is, that the barrel will require to be marked by a curved arm sliding on a steel rod.

The concentric circles on the plate-wheel must have short and faint traces across them. This is regulated by a thin, straight edge, laid in an oblique direction across the circles and the intersections are afterwards marked by a point. The springs may be easily tuned to their respective notes, as the least thinning or shortening them will make a very sensible alteration on the tone.

The tongue of a steel trump, or Jew's harp, shows in some degree, what may be done in this way by steel springs. The train which regulates this very minute musical machinery, as may very easily be conceived, must be composed of a few very small wheels, the motive force being proportionately small. It must be a great effort of patience and ingenuity to make them play two or more tunes. However beautiful and ingenious the machinery of these small contrivances is, they can only be considered as toys for amusing children. A spiral steel spring has been lately introduced into clocks, in place of bells.

(END.)

Flowers That Tell Time.

ONE of the most interesting of English floral designs is a clock dial which tells the time by the opening and closing of the flowers. The idea could be copied by park commissioners and gardeners of this country, says *Popular Mechanics,* by finding a requisite number of flowers blooming in America which would open and close at the proper time.



ENGLISH CLOCK WHICH TELLS TIME BY THE OPENING AND CLOSING OF FLOWERS.

Two colored men were arrested, about a week ago, near the Michigan St. bridge in Indianapolis, Ind., suspected of knowing something of the recent robbery of the store of the Krauss & Secttor Co., 45 N. Illinois St., and of Fletcher M. Noe, 103 N. Illinois St. A reward of $100 has been offered by Krauss & Secttor for the apprehension of the thieves.

Why Not?

We want your watch business and we want the opportunity of showing you what it means to have the services of a Watch Specialist. You can have our kind of service just as easy as the other kind. *Then why not?*

M. A. MEAD & COMPANY

America's Oldest and Largest Exclusive Watch Jobbers

New York
17 Maiden Lane

Pittsburgh
Fulton Building

Chicago
Columbus Memo. Bldg.

LANCET MOVEMENTS

Fitting Regular Jewel Series Cases

11 and 15 jewel, Open Face

Best and Most Accurate Ladies' Watch

Send us your cases we will do the fitting

PRICES ON APPLICATION



Sold either movement alone or cased up in solid 14k gold or 20-year gold filled swivel pendant

WRITE FOR SAMPLE

Every movement absolutely guaranteed

HIPP. DIDISHEIM & BRO.

NEW YORK OFFICE
49 Maiden Lane

CHICAGO OFFICE
Columbus Bldg.

JULES JÜRGENSEN

Watches and Chronometers

PARIS—"THE GRAND PRIX"—1900

SOLE AGENTS

RUDOLPH & SNEDEKER
65 Nassau St., New York

The
Reminder Watch

A SENSATION

! ! ! ! ! ! ! ! ! ! ! ! !

RINGS any time desired. Set by third hand. Inside case serves as Bell. Handsome Gun Metal Case. Good timekeeper. Try one.



Actual Size

American-Swiss Watch Co.

1 Maiden Lane, :: NEW YORK

THE R. & L. OIL

Repair work that comes back reflects on you and your workmen. Gummy oil is often the cause. Use R. & L. Oil and save money and patronage. Remember it positively will not gum or thicken. Send 25 cents to your jobber, asking for R. & L. Oil.

Wholesale Selling Agents

M. SICKLES & SONS	Philadelphia
SWARTCHILD & CO.	Chicago
NORDMAN BROTHERS CO.,	San Francisco
D. C. PERCIVAL & CO.	Boston
CHAS. MAY & SON	Boston
DANIEL PRATT'S SON	53 Franklin Street, Boston
SUSSFELD, LORSCH & CO.,	New York City
H. S. MEISKEY CO.	Lancaster Pa.
E. & J. SWIGART	Cincinnati, Ohio
HAMMEL, RIGLANDER & CO.	N. Y. City

RANLETT & LOWELL CO.

SOLE MANUFACTURERS

Jewelers' Building BOSTON, MASS.

WM. C. PENFOLD CO.

No. 35 MAIDEN LANE, NEW YORK

LARGEST EXCLUSIVE WATCH JOBBERS IN NEW YORK OF

Dueber-Hampden Watches
Dueber Cases — Hampden Movements

A Complete Line Always on Hand. Mail Us Your Orders

WESTERN WATCH CASE MFG. CO.

E. V. WENDELL, President — MAX MAYER, Secretary

Makers of

Artistic Gold Watch Cases

FOUNDED 1887

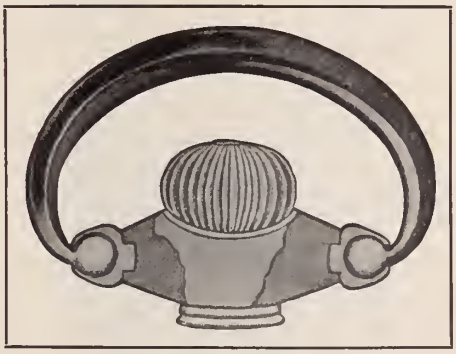
103 STATE STREET, CHICAGO

Particular attention to Special and Presentation Cases

An Exquisite Variety of Staple and Fancy Cases at Moderate Prices



Patented Ball-Bearing Bow

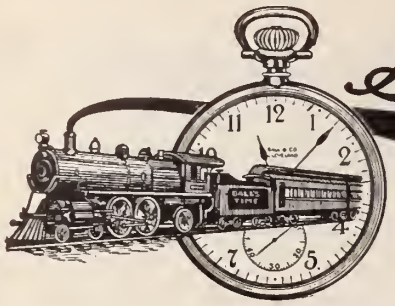


Use our bow for repairing purposes. It is easy to attach and cannot come out. For sale at all Jobbing and Material Houses.

Made in 14 K. 1 10 only

The Wachter Manufacturing Company, *Hartford, Conn.*

Manufacturers of Watch Pendants, and Bows, Oval and Round Bead Neck Chains in Gold and Gold Filled



Ball Watches
THE RAILROAD STANDARD

BRING YOU CUSTOMERS

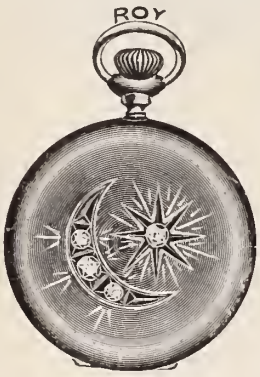
You have had inquiries for Ball Watches—our constant advertising in the Railroad Brotherhood Publications sends people into your store to ask for them. Why not have Ball Watches in stock?

We receive many requests daily for the name of our authorized agent—yours should be on our list.

Write for dealer's proposition to-day.

THE WEBB C. BALL WATCH CO.

Ball Building, CLEVELAND Railway Exchange, CHICAGO



IF IT'S A
ROY
TRADE MARK REGISTERED
IT'S STANDARD





ROY WATCH CASE CO.

21-23 Maiden Lane, New York
704 Market St., San Francisco

We Wish You



Health enough to make hard work a pleasure, wealth adequate to the supply of all reasonable wants, a courage equal to every threat of circumstance, a patience that shall outwear vexation, and a cheerfulness that shall infect others.

American Cuckoo Clock Company, Inc.
Manufacturers, Importers and Exporters
CUCKOO CLOCKS AND OTHER UNUSUAL CLOCKS
Station S PHILADELPHIA, PA.

Trade-Mark. Trade-Mark.

COLMONT
PARIS
Established
1846



COLMONT
OPERA and FIELD GLASSES

have been recognized by Opticians who really wanted a good article without paying too high a price.

With Colmont Glasses
You Have a Guarantee

The name STANDS for honesty and uniformity of construction, fairness of price.

For your own advantage, investigate the "COLMONT" line at your jobber's.

SUSSFELD, LORSCH & CO.
Importers
NEW YORK PARIS



Your Customer

Won't Be Called Down

for not having correct time, if you sell him

The Incomparable Rockford Watch

The most reliable and satisfactory watch made

Write for price list and advertising matter.

ROCKFORD WATCH CO.
ROCKFORD, ILL.

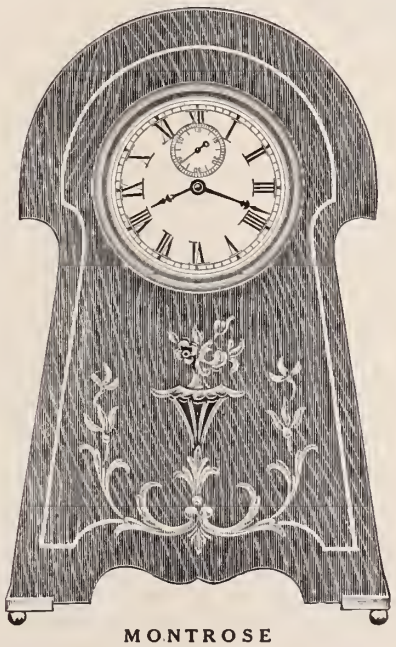
HALL CLOCKS



ELLIOTT'S CELEBRATED TUBULAR CHIMES

Harris & Harrington,
12 BARCLAY ST., NEW YORK

Sole Agents to the Trade for J. J. ELLIOTT & CO. LONDON



MONTROSE

Nine inches high; two and one-half inch Porcelain Dial; one-day lever time; Solid Mahogany; Genuine Inlaid.

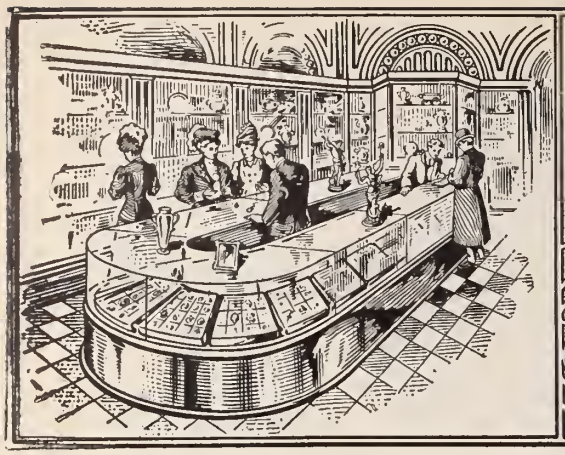
Sessions Clocks

Have you seen our new line of one and eight-day Solid Mahogany Inlaid Clocks?

They are fine sellers.

We also manufacture the best black marbleized wood clocks on the market.

THE SESSIONS CLOCK CO.
Forestville, Connecticut, U. S. A.
New York Salesroom, 37 Maiden Lane



STORE KEEPING DEPARTMENT

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

A Perpetual Motion Display for the Show Window.

WHAT is ostensibly a perpetual motion display is illustrated herewith. The device was invented by a Frenchman named Raymond Guillot, and described in a recent issue of the *Deutsche Uhrmacher Zeitung*. The main center part consists of a thin, round plate, made of zinc or glass, which must be provided with a large hole in the center, as shown in Fig. 1.

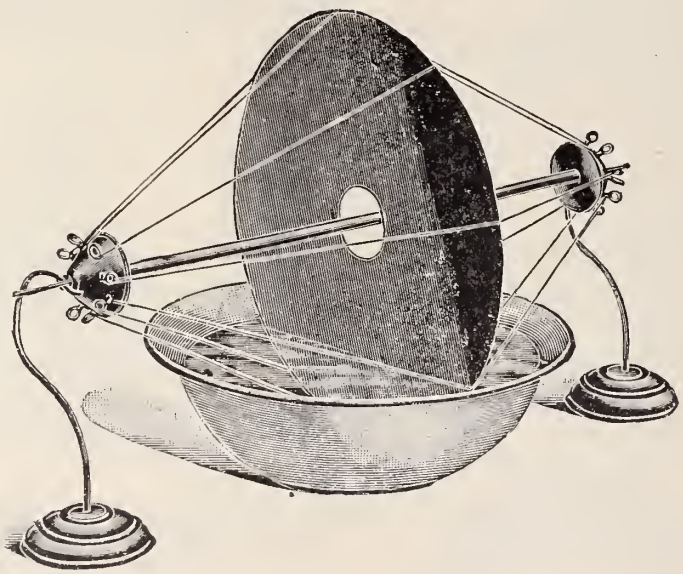


FIG. 1.

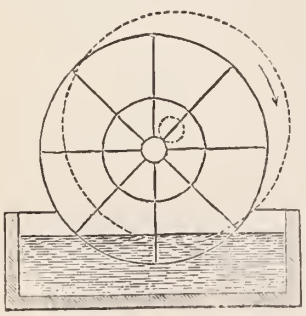


FIG. 2.

An arbor, made of wood or steel, is passed freely through the center hole, and suspended, by its outer ends, which may be very pointed, on the adjusted wires, so that it may revolve with very little friction. It is essential that the arbor remains perfectly free from the center plate, and the two parts are therefore connected by means of thin cords, which are drawn, very tense, to enclose the center plate, and are fastened to both ends of the arbor. When this operation is completed, the device must then be constructed so that the lower part of the plate will rest in a basin of water, and the "perpetual motion" will begin. The movement will indeed be rather slow, about one evolution in 10 minutes, but it will continue without interruption.

The explanation of this novel machine is very simple. It is a well known fact that cord, if left out in the rain, will become tense and short. A similar occurrence is evident in this construction. The cords which are resting in the water shrink, and lift the center plate, as shown in Fig. 2, somewhat out of the water. The arbor is shown out of center, thereby disturbing the equilibrium of the main center plate and transmitting its weight upwardly, thus causing the center plate to revolve. When the wet cords appear at the top, the dry ones are again brought to the bottom and become taut by the water. By this method, the center plate is kept continually in motion.

The water acts in this case as an indirect driving power, and the least disturbance would naturally bring the apparatus to a standstill. To obtain better results, the writer suggests that the water be replaced by a more readily evaporating fluid, such as alcohol or ether.

In order to make this window display more conspicuous, it would be advisable to embellish the main center plate, and attach a minute hand to the water basin. Then by dividing the center plate into an equal number of parts it could be used effectively as a clock.

C. R.

A Novel Cash Till.

A CASH TILL, for which many novel and desirable advantages are claimed, is illustrated herewith. Being light and portable, this till can be adjusted to the cashier's desk, just where it is most needed. During rush hours, two or more can be placed side by side, while in dull periods they can be separated as may be necessary.

In many central cash stations there is a lack of system and consequent loss of time when cashiers are relieved for lunch or at rest periods. Usually the cashier in a painstaking manner removes all the money from the cash box and puts it in another receptacle, while the relief cashier takes her cash which has been kept in the separate compartments of her triple coin device and distributes it within the till just emptied. These operations consume much time. By the use of the till shown below, the cashier on duty can be instantly relieved at any time. It is only necessary for the retiring cashier to put her till cover in place, lock it and remove the till to any convenient and safe location. Immediately



A NEW FORM OF CASH TILL.

Storekeeping Department.

thereafter the relief cashier unlocks her till, removes the cover and starts cashiering without appreciable delay in the service.

The use of this till eliminates the necessity of a separate till for each cashier with which to return her money at night. The surplus cash in each case can be placed in a bag, and thus the "bank" of the cashier is retained in perfect safety within her personal till, ready for the business of the next day. Then, too, these tills will be found especially convenient during the busy season since they make it possible to open local stations at rush periods without delay and always provide a safe way of handling money. For such purposes, a special till of this type is made with a small half cover which is retained on the box at all times in such a manner as to safeguard the cash. Two sizes of these tills are manufactured, one of five compartments and another containing six. For purposes of identification, and in order to keep the tills separate and distinctive, they are numbered or lettered as required.

Zealous Adwriters.

ATTRACTIVE advertising is the keynote to success. The real adwriter has a natural aversion and horror of an imperfect ad. He is a slave only to his ambition to excel. While he accomplishes a great deal in a day, it is no strain on him, for he is master of his work, knowing that a well-executed advertisement is a real zeal and advancement of the company's business.

The tendency of writing only one kind of an ad., and that without any attractiveness, I think is a bad proposition to any merchant's trade. It is like an unkept lawn or a dilapidated building, not well to look upon, for they do not have an alluring appearance.

The trained adwriter knows his business as well as an engineer knows his engine. When he looks upon a defective ad. his watchful eye locates the defects immediately. He knows whether it is the proper placing of rules or type that is lacking. He also notes the advertisement that fails to bring out the good points of its store.—*Judicious Advertising.*

The Way of the Enterprising.

A WINDOW display of Christmas goods, artistically arranged, is attracting much attention at the jewelry store at Schutt & Petersen, Genesee St., Buffalo, N. Y.

Charles A. Schopp, Ellicott Sq., Buffalo, N. Y., is distributing to his holiday patrons a newspaper, profusely illustrated and entitled "Holiday Messenger," in order to exploit his new line of Christmas stock.

"The Shower of Silver," "The Silver Lining in Our Store" and other appropriate signs are being used in connection with the printed announcements appearing in street cars and elsewhere that a big shipment of rich silverware and cut glass is displayed in Weed & Co.'s store, Buffalo, N. Y. H. E. Burr is in charge of this department.

Cleanliness in the Store.

THE importance of cleanliness in the modern retail establishment must not be under-rated. A store should be kept clean, above all things; even the corners and space behind the counters should be clear of rubbish.

Customers entering a shop are apt to be much influenced by the first impressions, and when they find the stock kept in a careless manner, counters dusty, or floor untidy, they are not likely to help your trade. Your shelves and counters cannot be kept too clean, and any stock that may be exposed outside of glass show cases should be dusted frequently. Show cases should be rubbed frequently with a piece of chamois, as this will keep them bright and clear of finger marks.

Employes should be neat in their personal appearance and attentive to their duties. In most high-class stores reading newspapers, etc., is strictly forbidden.

Clerks should be instructed always to be courteous, even to the most insignificant customers. The effects of carelessness and inattention to small buyers are often very serious. It should always be borne in mind that every small buyer may at some time be a large purchaser. Make notes of matters of store interest, keeping a pad handy for this purpose. Everyone in a store should be posted on certain matters, such as changes in prices, suspicious parties, special orders, etc., etc. Clerks, as well as the manager, should make it a rule to jot down memorandums of any unfinished business, for once written it will hardly be forgotten, and no one should rely on memory alone.

Wrapping parcels neatly is something that is often neglected. This is a small detail, but particular people are attracted by neatly wrapped packages.

Many persons also find it offensive if parcels are done up in paper of outlandish colors, plain manila or white paper being preferable and safest. All these matters seem insignificant, but lack of attention to such small details often causes serious loss of business—not all at once, but gradually, and as there is no expense connected with the giving of proper attention, it only requires careful watching to attain results.

A Wise Boy.

A VERY small boy applied to a great merchant for a situation. The great man sized him up carefully and asked what position he wanted.

"A chance to grow up in the business."

"Well, what is your motto, my son?"

"The same as yours."

"What do you mean?"

"Why, on the door there—'Push.'"

He got the job.

In the Solitude of the Multitude.

HERE is an extract from the prospectus of a hotel in Switzerland:

"Weissbach is the favorite place of resort for those who are fond of solitude. Persons in search of solitude are, in fact, constantly flocking here from the four quarters of the globe."—*Home Herald.*

What Some Jewelers Say.

BEAUTIFUL picture frames—In a jewelry store? Certainly, because they are silver. At first you might not think of us in connection with picture frames, but if you wanted something specially nice, it would be of silver, and then you'd have to come here. A fine lot to select from, in all sizes. Prices run from $3 to $32.50. Souvenir bargains. That north window corner still contains some of the souvenirs of various kinds, and all reduced to the uniform price of 50 cents. Paul-Gale-Greenwood Co., Norfolk, Va.

A Diamond Bought Now is better than money in the bank. Diamonds are as cheap now as they ever will be—when times are better prices will advance. We have a large assortment at old prices. We bought them right, we sell them right. Fred Weber, Meriden, Conn.

Watches have been a specialty of ours since the beginning of our business—and so it is that the great bulk of watches carried in this locality have come from this store. If you want a good watch at the right price—you have only to come here for it. Every good kind of watch is here from $1 to $2.50. E. R. Kreyer, Fort Scott, Kans.

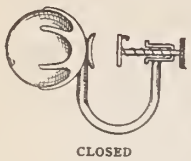
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Attention, Mr. Buyer! Diamonds continue to advance. What's best to do? No time to think it over, only one thing to do—buy diamonds now. I am well fortified to take care of you on diamonds, if you buy now, and protect you from the 10 per cent. advance. Buy now! We have no control over the future. Walter A. Whitney, Brushton, N. Y.

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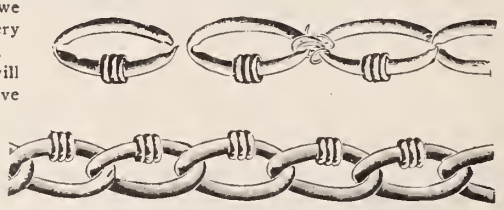
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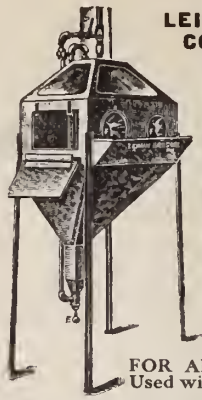
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WORKSHOP NOTES AND QUERIES

[Answers are also solicited from our readers to the questions published on this page.]

No attention paid to communications unless accompanied by full name and address of the writer.

QUESTION No. 2081.—**Gilding Enameled Jewelry.**—*We have a gold bath for gilding jewelry, which does very well with the exception of enameled jewelry, of which the enamel often cracks. How can we prevent this?* G. & E.

ANSWER:—Enamel will often crack during gilding, especially on thin, light stock, while the heavier articles will stand fairly well. If a slow gilding method is used, the enamel will be exposed to the solution too long, or if a strong current is used the enamel in both cases often cracks. It is supposed that the unequal distribution of the current is one of the principal causes of the difficulty. In gilding enameled jewelry the bath should be nearly new and rich. It should be warmed until the first steam rises, using a medium voltage, and moving the anode constantly about, but not too near the article to be gilded. Before hanging the piece in the bath it should be immersed in almost boiling water, which warms the articles. The warm gold solution will not attack the enamel so readily then. When gilding is finished it is well to rinse off in warm water rather than cold water. It is also advisable to gild the pieces as soon as they have been cleaned, as this will prevent oxidizing. Enameled silver articles may be treated differently for gilding, by first giving a copper deposit, which will afterward give a better gold finish. The gilding can be done in a cold bath. Use a current of two or three volts, hanging an anode on each side. Stir the solution occasionally. The current must not be strong enough to disengage gas from the anode or the article. If a good plate is desired the piece can be taken out in 20 minutes, and if everything works properly a well-gilded piece is the result, which cannot be improved with scratch-brushing or further handling.

QUESTION No. 2082.—**Gilding Filigree Work.**—*How can I re-gild shop-worn and repaired articles of filigree work so they will be a bright gold rather than a rose color?* G. F.

ANSWER:—Shop work or repaired gilt filigree should first be boiled out in cyanide and water solution, then thoroughly bright scratch-brushed and gilded in a good gold solution. If a bright yellow color is wanted it is best to use a cold solution with a medium strong current, which will not produce the rose effect. The work must be done so there will be no burning or darkening of the gilding, as it is difficult to scratch-brush between fine wire filigree, and therefore it is important to regulate the current so the gilded articles require no scratch-brushing afterward. If there is much filigree work to be gilded, it is best to use an ammonia gold solution, which will give a better yellow for this fine wire and will not produce so readily the darker shades.

Aluminum and Some of Its Uses.*

ALUMINUM may be melted in ordinary plumbago crucibles over a coke fire, but where quantities are to be melted a reverberatory coal furnace is generaly used.

The metal should not be heated above 725 degrees C., to avoid "burning," as at this temperature aluminum readily oxidizes with the oxygen in the air. Sheet iron can be remelted by submerging in the molten metal, the loss being only from two to three per cent., which is much lower than in the case of brass and similar metals.

Aluminum can be cast in either sand or chill moulds, the latter method being generaly employed where a good finish is required on small plain castings. Aluminum cast in polished steel moulds has a finish equal to the best machined surface. For rolling it is cast into large slabs or blocks which are afterwards broken down hot, the intermediate and finishing stages being done cold, the amount of annealing being governed by the temper and finish required.

Where an extra good finish is required, as for photographic and lithographic work, very great care is necessary in preparing the finished plate. Where a dead or roughened surface is required on the finished sheets, as for painting, decorating and varnishing, they are dipped in a 10 per cent. solution of caustic soda for a few minutes, and afterwards washed in clean running water. To obtain a satin finish, as required for printing upon, etc., the sheets are passed under a rapidly revolving scratch brush.

Aluminum can be easily drawn into sections, tubes and wires, more or less the same methods being employed as for copper. The billet is first rolled down hot to a convenient size, and afterwards reduced to the correct section on the draw bench, cold fat being used as a lubricant. For drawing down to the finer gauges in the wire drawing machines, paraffin is employed as a lubricant. The amount of annealing during the process depends upon the temper required. Wires from three-quarter inch down to .018 inch diameter can be drawn in this manner, these being used for practically all purposes where copper, brass, or German silver wire is used.

Sections, rods and tubes in aluminum can also be made by forcing the solid metal, at a temperature of about 80 degrees C., by means of hydraulic pressure through suitable dies, this method being economical only where a great number of lengths of the same section are required, owing to the cost of the plant necessary.

Soft aluminum sheets can be spun, stamped or pressed into various shapes, cocoanut oil or other lubricant being used.

For turning, a sharp-edged tool with a good clearance should be used, and the work run at a very high speed combined with a slow traverse, plenty of lubricant in the shape of soap and water or paraffin being used. For drilling holes a diamond or nose drill with ample clearance should be used, a twist drill being liable to seize. Screw threads can be cut with an ordinary tap, using a little light oil as a lubricant.

SOLDERING.

Aluminum can be soldered by means of the various special solders now on the market, but as such soldered joints are all more or less subject to electrolytic action in the presence of moisture, they are only suitable when protected from damp air. Welded joints, being entirely of aluminum, do not suffer under these conditions, and this method is being more extensively used now that satisfactory welded joints can be made by means of portable oxy-acetylene blowpipe equipments.

It had long been recognized that this was the most hopeful direction in which to experiment, because such joints, containing as they do nothing but aluminum, would be as free from electrolytic action as the metal itself, but the difficulty met with was in getting rid of the film of oxide, which prevented the two surfaces uniting properly.

In the case of the butt welding of small rods and wires, this difficulty can be easily overcome by applying strong pressure at the moment of fusion to drive out the film of oxide, but in the case of sheets and plates this method is not practicable, and recourse had to be made to some other method. Lately several fluxes have been put on the market capable of dissolving the film of oxide and permitting the metal to flow together with perfect ease.

Another method of welding aluminum sheeting which shows promise of success, and which would repay further investigation, is the electric system of welding, by means of so-called spot welders; this method being extensively used for copper and iron sheet.

The electric welders as used for copper and iron wire are also suitable for aluminum wire with certain modifications.

*Extract from a paper read by J. T. W. Echevarri, before the Institute of Metals, and reported in the *Metal Industry*.

According to a report from Fillmore, N. Y., a silver watch lost by W. A. Harris, of that place, 19 years ago, was turned up by a plow handled by John Zorn. The works were badly rusted, but the case was in good condition. A report of another interesting case comes from Phelps, N. Y. Charles A. Lane, of that place, lost a valuable diamond ring some time ago. After a diligent search for the ring Lane believed that he had been the victim of burglars. He later discovered the long-lost diamond snugly concealed in a nest made by mice in some boxes in an adjoining room.

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Pottery Making in Spain.

(Specially contributed to the *Pottery Gazette.*)

AS is the case with almost all the arts and crafts of southern Spain, the craft of ceramics bears the indelible imprint of Moorish influence, handed down from that rose-colored age when the swarthy sons of North Africa bore sway in the sunlit land north of the Straits of Gibraltar. On the shelves of careful Spanish housewives in Andalusia, and in the huts of El Grande Soko in Tangier, strange to say, the observer will find many specimens of the potter's art, counterparts of which are manufactured to-day in both Spain and Morocco.

Nowhere is the Moorish survival in pottery making more apparent than in the high-sitting old city of Granada, the ancient municipality from which Boabdil, the Moor, was driven more than 400 years ago by the armies of Ferdinand and Isabella. A single inspection of some of the priceless old vases and tiles in the Alhambra—that wonderful old palace of the Moorish kings which to-day is the pride of Spain—will amply satisfy the person interested in pottery and porcelain of the source from which modern Spanish manufacturers draw their methods and designs. Even some of the kilns in which pottery is now burned are said to have been in use during the Moorish reign. Whether or not this be true, it is certain that some of them are worn and blackened enough to make the statement appear quite probable.

Some idea of the pride which the Spaniards of to-day take in their ceramic attainments may be gained from the fact that even the transient tourist, who may never have given a serious thought to the matter of ceramics, is importuned by the guides to visit the *ceramico* of Granada before he has been in the city a full day. To the person who is interested in pottery making the invitation does not need to be repeated. After seeing the factory it is the common verdict of both initiated and uninitiated that the place has an interest almost equal to that of the Alhambra itself.

It was the writer's good fortune one bright afternoon to set forth with a guide to discover the mysteries of Spanish ceramic making, and, if possible, to compare the methods in use in the land of the Dons with those of the British Isles, America and other places. Ordinarily the employment of a guide, especially if one speaks the language of the country in which one may be traveling, is superfluous, but the foreigner who attempts unaided by local knowledge to find the *ceramico* of Granada will have his hands full. The way lies through many intricate streets of the ancient portion of the town—narrow, winding thoroughfares—and up a high hill covered with crumbling walls which enclose flourishing vineyards. It was at the end of such a journey that our guide led us through an antique arched portal into the patio that at first glance looked to be half dwelling and half factory. But through another gateway could be seen an enclosure, in the center of which was a great mound of plastic yellow clay, glittering with moisture. We were met in the outer enclosure by a good-natured Spanish gentleman, who stated that he was the manager of the establishment, and that he would take great pleasure in showing us all the sights afforded by the place, and that we should have any or all information he could possibly give us.

He began by pointing out a boy of 15 years, or thereabouts, who was seated upon a chair decorating bowls which had been glazed but not fired. On all sides of him were pieces of pottery fresh from the wheels, ready for their coating of dull, bluish-black glaze. It was interesting to observe the dexterity with which the youth applied the designs, entirely free-hand. Whether or not his sudden burst of speed was for our benefit cannot be said, but the fact remains that he was decorating big bowls at the rate of about four a minute—and doing it well. The *maestro* stated that the boy could decorate the big water jugs almost as rapidly. The youngster, who is almost entitled to be called an artist, in his way, looked up at our arrival and riveted his eyes upon the camera. It was evident that he shared the common desire of Spanish boys to be photographed upon all possible occasions. The manager graciously gave his permission for the work to be stopped long enough for a picture to be made. Then the boy returned to his task of painting a bowl every 15 seconds. So trained had his eye and arm become through long practice that he could probably have decorated the pottery just as well with his eyes shut as with them open. In fact, there were many moments in which his glance was following us, and his fingers still continuing the design.

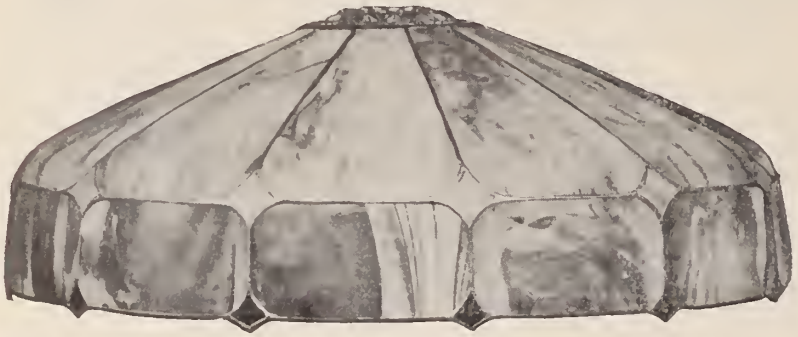
Leaving this interesting piece of mechanism, we proceeded into the big enclosure. It was paved with brick and smelled strongly of damp clay. Here were over a score of men engaged in fashioning bowls and water jugs and earthen basins and many other forms of pottery desired by Spanish and Moroccan markets. Over in one corner was a small shed under which could be discerned two men turning a vertical crankshaft by hand. Closer inspection revealed the fact that they were grinding glaze in water. They were blind and looked as patient as do donkeys in a treadmill. Other workmen were scooping up quantities of the great plastic mass of clay and fashioning it into shape upon the wheels. Still others were carrying yellow pots to the kiln for burning. At first glance we had supposed the wall about the enclosure to be of ordinary thickness, but now our conductor pointed out that a portion of it was a double wall, roofed over with brick to form a kiln. A workman produced a ladder, stood it against the wall and asked us if we cared to ascend. Then it was that we saw for ourselves that the top of the wall was 20 feet wide and composed of heavy burned bricks with numerous flat stones lying about. From beneath the stones thin jets of vapor were escaping. We had been there only a few moments when we became conscious that the top of the wall was "calliente" (hot), as the Spanish has it. The manager joyously noted our discovery, and, removing one of the flat stones, discovered a round hole through which could be seen the white-hot interior of the kiln. "Very hot," he exclaimed. "We burn the pottery there for 24 hours."

The inspection of the *ceramico* was concluded by a visit to the warehouse where the finished pottery was lying ready for market. Most of it was white earthenware, decorated in blue. With one exception the designs were practically all from the Moorish. This exception was an adaptation of the arms of Spain—a rather complicated design which, like the others, was laid on free-hand by the boy we had seen. Tourists purchase these dishes as souvenirs of their visit to the *ceramico*, paying for that enjoyment anywhere from one peseta (20 cents) to five pesetas. The price depends largely upon how used to the country the tourist may be—lambs always pay more than sheep. And this is another resemblance between the Moors and modern Spaniards.

The manager of the *ceramico* stated that his business was entirely wholesale—except for the souvenir plates—and that prices naturally depended upon the market and the quantity contracted for. He professed to be unable to quote any specific prices, but it is quite sufficient to say that pottery in Spain is cheaper than in any other civilized country, because of the cheapness of labor. One evidence of this fact is that at railroad stations one may purchase, for the equivalent of a penny, graceful little jars, unglazed, containing about a pint of drinking water.

John Z. Simpson, Blairsville, Pa., will shortly move to new quarters directly opposite the First National Bank building, at that place.

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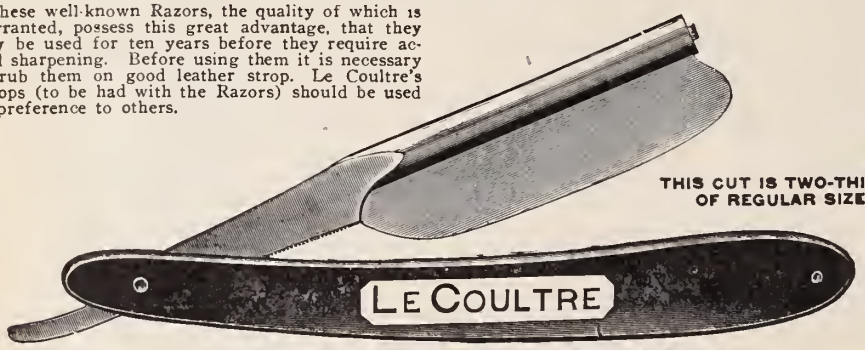
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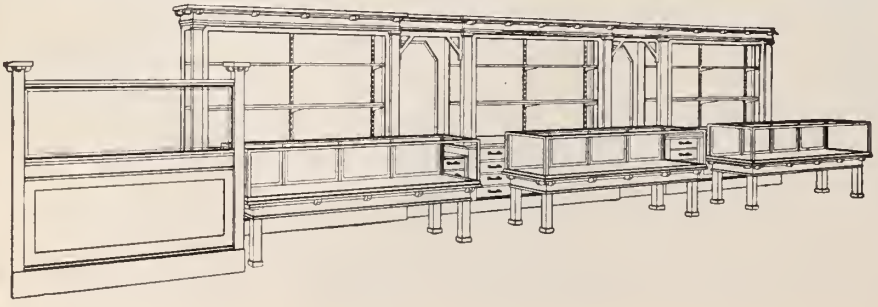
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Tortoise Shell.

TORTOISE shell, or "shell," is the horny plate often used for the manufacture of fancy articles, combs, lorgnettes, mountings, clock cases, etc., as well as the once popular double or out-cases of the old verge watches. These plates form part of the shell of the turtle and can be detached from the animal by heating, leaving a white, bony frame.

The most beautiful of these plates are those taken from the shell of the caretta, a species of giant tortoise, at home in the



ITALIAN CASKET OF TORTOISE SHELL IN FORM OF TRUNK.

seas of the tropical East and West Indies; less valuable are those obtained from the ordinary giant turtle, the flesh of which is the basis of the nourishing and toothsome turtle soup. The separation of the plates from the shell is effected in the living animal by suspending it, upside down, over a lively coal fire, until the plates raise up and are easily and completely detached. On the completion of this operation the animals are turned loose in the sea, with the expectation that new tortoise-shell plates will be formed on the shell; but, although the tortoises sometimes survive this tor-

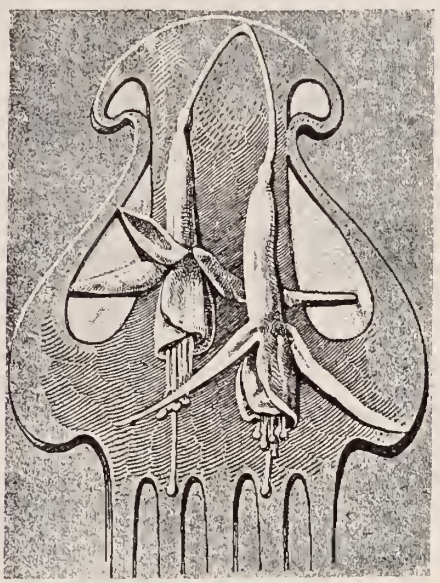


TORTOISE SHELL NOTE BOOK MOUNTED IN GOLD.

ture, the newly formed plates are never equal to the first in quality.

Tortoise shell is most valuable when the plates are large, with a light ground color, filled in with dark and brilliant hues; small, thin plates, with more or less dark ground and light spots, have less value, and are cheap. On the market are East Indian and West Indian tortoise shell, the former marketed through Calcutta, the latter by way of Havana and Domingo, in original boxes of 100 pounds. The chief markets for the European trade are Amsterdam, Antwerp, Hamburg and London. As a rule, the East Indian is preferable to that from the West Indies, the ground color is clearer and the marbling darker and more brilliant.

The working process is simple. The original plates, in order to soften the dirt adhering to them, are gently boiled in salt water and then scrubbed with "horsetail" grass, until all the dirt is removed; the colors now appear in all their purity; finally, the plates are polished with sifted brick-dust or bloodstone powder and then cut into the desired forms, for instance, for combs, mountings for lorgnettes, watch cases, etc. Tortoise shell is softer than horn, does not break so easily, if dropped, after being for years in use; its original



TORTOISE SHELL COMB, BY LALIQUE.

polish may be revived by rubbing with a piece of baize; it does not bleach like horn and can be welded together at points of breakage.

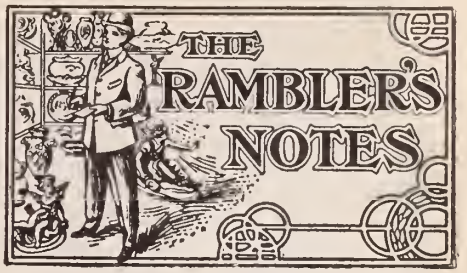
Shown herewith is a handsome casket of tortoise shell mounted with gilt metal, of Italian workmanship, from the 16th century, which has figured on various art exhibitions.

Another illustration depicts a notebook of tortoise shell, with gold mounting. A carved gold and richly engraved bordering, formed in grotto and flower work, surrounds both sides of the book. On the basket-shaped clasp appears a flower pattern in chased work. It is French, dating from the 18th century.

Lalique, the well known Paris artist in jewelry, has also bestowed much attention upon this material and among his productions is the fine tortoise shell comb, with opals, the design of which is shown in the cut.

C. A. B.

Joseph T. Wendling, Chilton, Wis., has added a new front to his store and made other changes and improvements.



CUT GLASS IN NEW FORMS

CUT glass is always in demand, and the enterprising retail jeweler will see to it that his stock is not deficient in this important adjunct. New and useful articles appear from time to time, and the wide variety afforded by a well-chosen stock makes it possible for the buyer to find something sure to please. Dainty sugar and cream sets are now being shown which differ from the ordinary sets in that each piece is supported on a pedestal resting on a round base. The base is undercut in star pattern effect, while the supporting column, which is about three inches high, is embellished with attractive cutting. These sets may be seen at the New York salesrooms of Joseph Irons, 35 Maiden Lane, where an attractive display of water pitchers and vases is also exhibited. A silver lining so constructed that it will fit any eight-inch bowl makes it possible to utilize salad dishes or similar cut glass holders as fern or flower receivers. In engraved glass a vase of dainty pattern is exhibited at these salesrooms which has a six-sided base and a fluted and notched top. It stands about 12 inches high, and has a clever flower pattern as the decorative scheme. Among other articles on exhibition are a number of cut glass boxes suitable for jewelry or trinket receptacles.

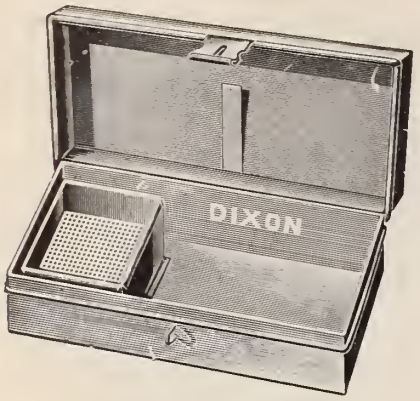
*

ATTRACTIVE CLOCKS IN MANY STYLES

CLOCKS are appropriate gifts on all occasions, and a large, or at least well-selected, variety in the hands of the jeweler means that his customers can find something to suit all wants, whether as a holiday, wedding or birthday gift. Clocks in Gothic and Doric style, while devoid of ornate decoration, appeal to many because of the beauty of their simple construction. These clocks are to be obtained in three sizes in bronze cases. The numerals on the dial are raised, and each is riveted separately to the clock face. The use of convex glass throws the numerals out distinctly. Empire style clocks, which are proving popular with the public, are exhibited in pleasing forms at the salesrooms of the Seth Thomas Clock Co., 15 Maiden Lane, New York. Among clocks of this style is one in rich gold finish which is 11 inches high. It is finished with raised gold pillars, and at the top of the clock is a deer which has been run down by a hound.

THE RAMBLER.

A fire recently originated in the show window in the store of John C. Dwyer, New Castle, Pa., and did damage amounting to $100. The origin of the fire is unknown.



JEWELER'S WORK BOX

Price Each, $1.00

EVERY JEWELER NEEDS ONE
THE MOST PERFECT BOX MADE

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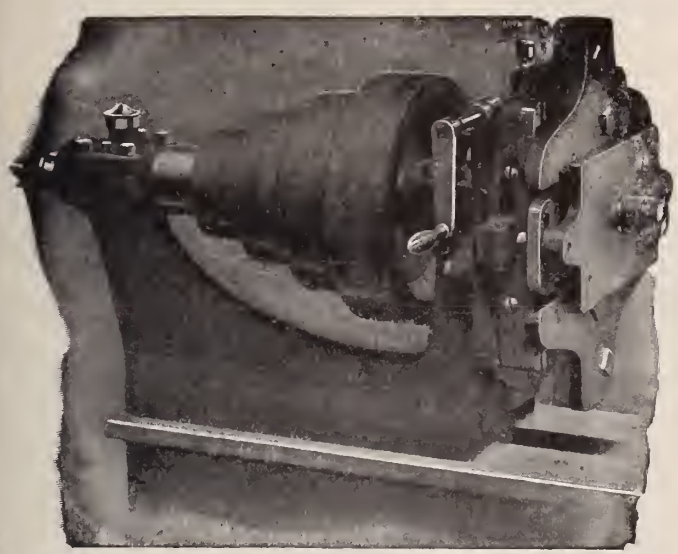
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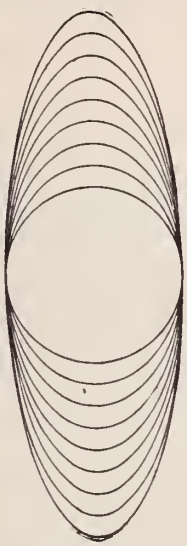
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Ten Thousand Dollars ($10,000) Per Week, Cash

That's what I have been selling for the past two months. While lots of jewelers are standing around looking for trade the jewelers, myself or my trained men have been conducting sales for, have been busy counting their money. Do not worry your head off—I can prevent it. I can pay your bills. I can sell all your old stock and new goods if desired. I can wind up your business and put you in a better town, a better climate, etc.



DAN. I. MURRAY

If you are not making $5,000 per year you are foolish to waste your time. I can put you next to how you can make $2,000 to $5,000 per year and not worry and you can take a Summer and Winter vacation of one month besides. I have put other jewelers on their feet. I sold out a man in Michigan five years ago and paid his debts, then found him a good Western town in Colorado, where he is happy and has made $25,000 in five years from a $2,500 stock to start with. He has invested his money in fine land and yet has a beautiful store to look at when he wishes.

Do not be skeptical—these are facts. I could not afford to mislead you, as I am not only an auctioneer, but I am personally interested in a number of manufacturing plants making gold plated, gold filled, solid gold and silverware, and am also interested in manufacturing silver plated flat and hollowware, as well as cut glass. I can arrange it so that you can buy goods at lower prices than you ever did before in your life. I can arrange so that you can have $10,000 worth of goods on memorandum, if you can sell them, as I will guarantee your account if I find you are honest, upright and a hustler. I employ, with my auctioneers, a very bright attorney to give legal advice. You can have such advice free of charge from me if you are in need of it. Consult me. Every letter will be personally answered by me. My twenty years' experience has placed me in a position to understand your wants at a glance and I can give you proper advice at once. All is free and strictly confidential.

Why not be warm friends, Brother Jeweler, and help each other to make money and make happiness? Consult me at once. I employ four of the best trained auctioneers in America, men who have stood the test with me for ten years. I can take entire charge of your store, you can turn it over to me, I will furnish clerks, etc., wind up and hand you the cash.



This is one of my Auctioneers. He has been with me ten years. He is a salesman and a gentleman; his name is H. T. Stapleford.

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WITH WHICH ARE CONSOLIDATED

THE HOROLOGICAL REVIEW,

THE JEWELERS' WEEKLY.

THE JEWELERS REVIEW

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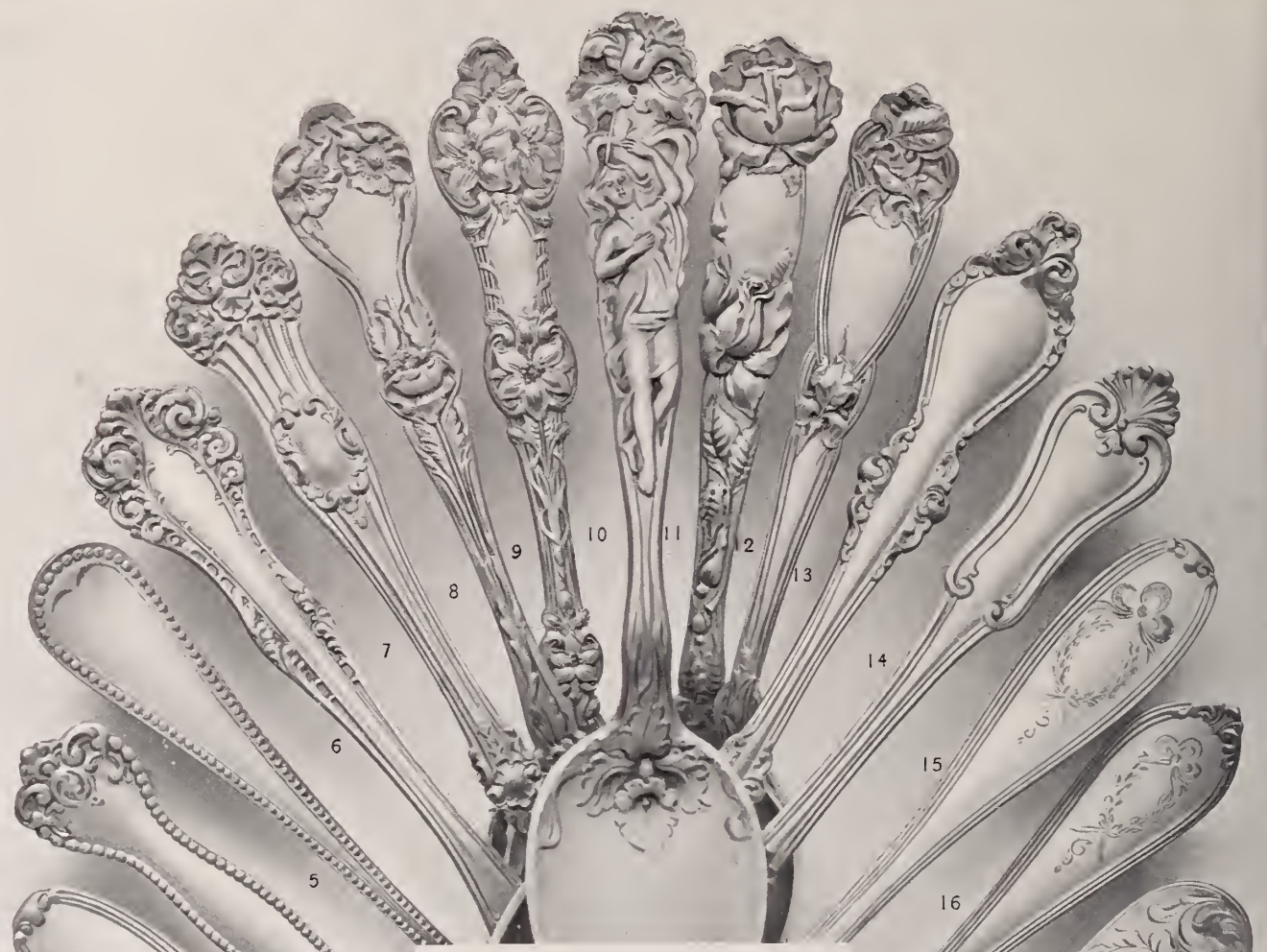
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A Beautiful and Artistic Silver Communion Service Made for a Massachusetts Church.

(*See Text on Page 45.*)



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The largest and most complete variety of active and attractive patterns produced by one manufacturer.

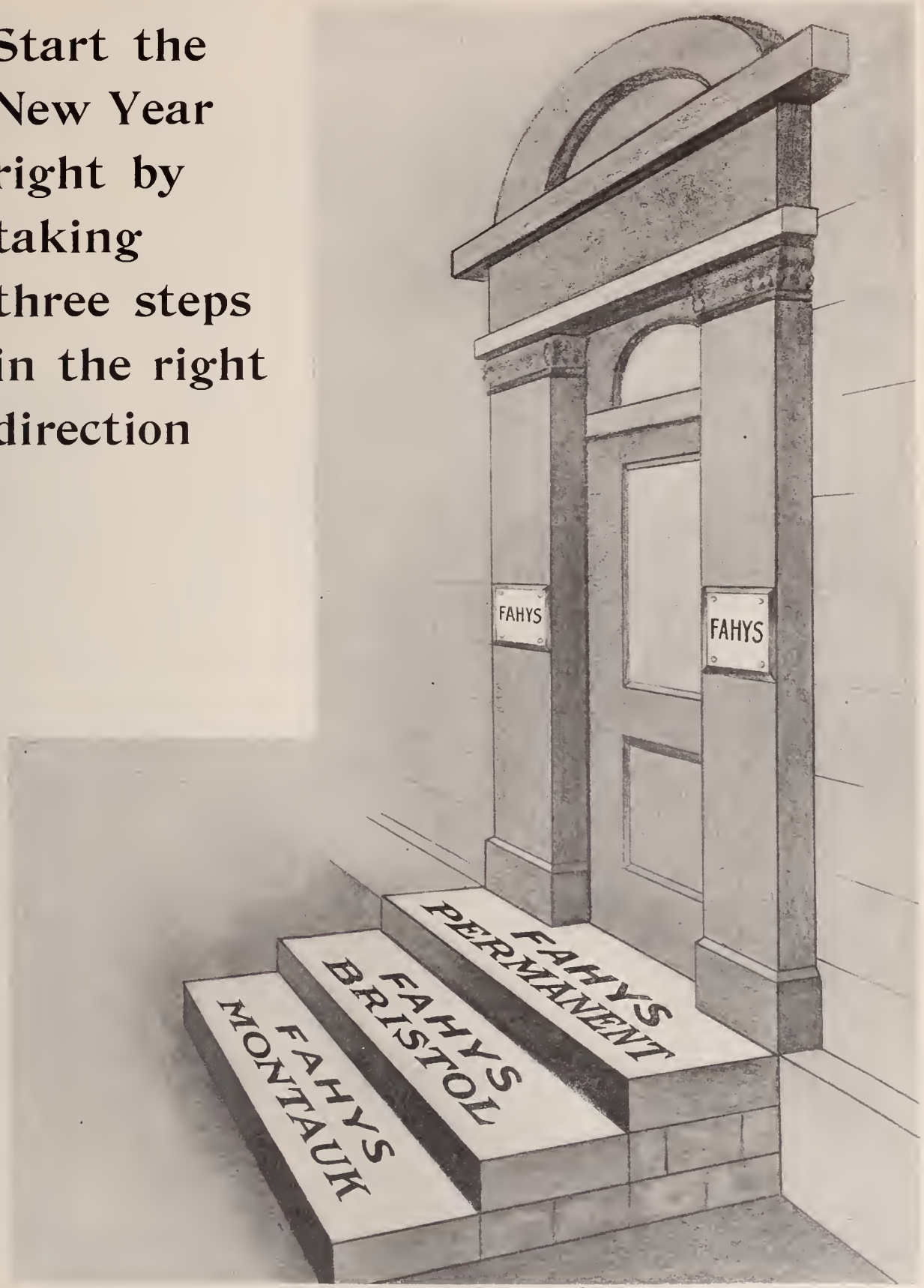
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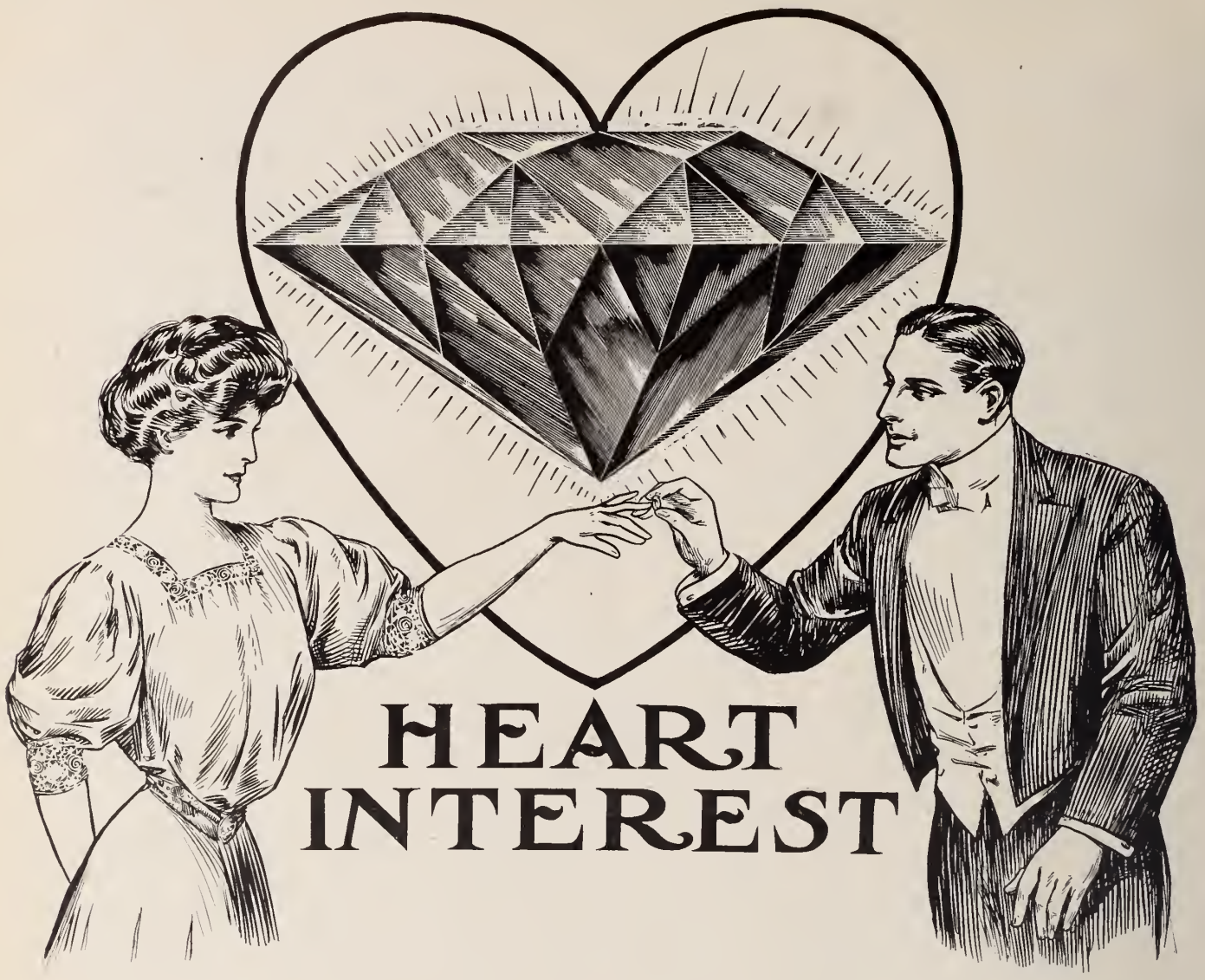
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11 BRIDAL ROSE
12 FLEUR DE LIS
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Give Honest Rings at the Lowest Possible Price

Keep a customer for years a purchaser—gain his respect, because he knows only reliable rings are sold and the prices are right, and is sure the goods are just what they are represented to be. We have been doing this for 59 years, consequently we have gained the confidence of thousands of retail jewelers.

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S. O. BIGNEY & CO.

Makers of the Celebrated High-Grade Gold-Filled Mirror-Finish Chains

The Unique Creations in our new line for the Spring trade will make competing lines look like Thirty Cents. If you don't believe it, just spend a little time in examination before you place your orders.





[We sell the Jobbers only.]



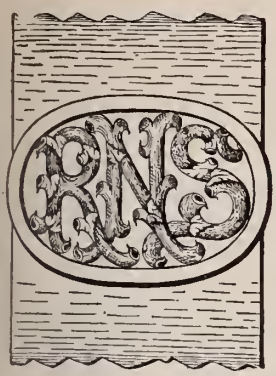
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Do not forget that we always lead in originality, design and finish. Our salesmen are out with our new creations. Our High Grade Gold Filled Chains look well, wear well and sell well. Consequently we are very busy, working evenings in order to meet the demand for our goods.

This tells the story. Our 18th Gold Filled Chains wear almost as long as solid gold chains, and cost one-third as much.

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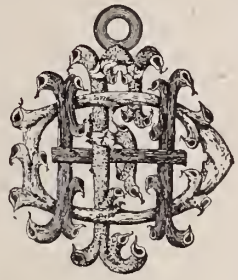
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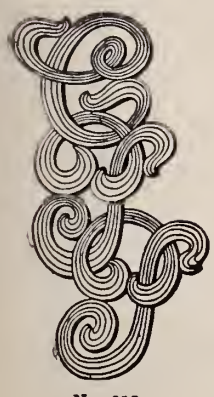
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Our catalog shows a large variety with list prices.

WENDELL & COMPANY

OF

47 John St., New York, and 57 Washington St., Chicago



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Our New Year Offering

To Our Friends and Patrons—The Retail Trade

1st. **A NEW AND COMPLETE PLANT.** In our new quarters we have more than doubled our capacity; to our already extensive equipment we have added most modern automatic machinery and skillful mechanical devices which are adapted to our requirements. With our increased facilities we not only will be able to handle our growing business, but will be able to accord each of our valued patrons the same careful personal attention as heretofore.

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With this new equipment and these enlarged facilities we greet our friends and patrons. May the year of 1909 bring you a healthy and prosperous business. May you realize your share of the renewed development of the wonderful resources of our great country.

We thank you for the patronage you have complimented us with, and we appreciate a continuation of your confidence and good-will.

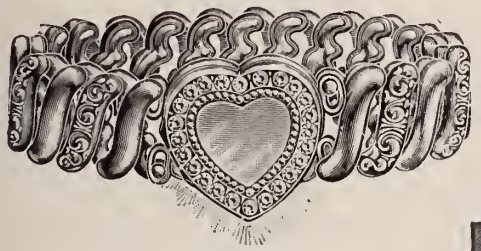
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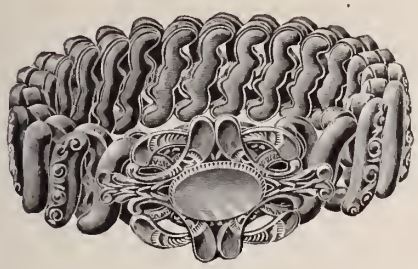


No. 157—Locket Top
White Stones

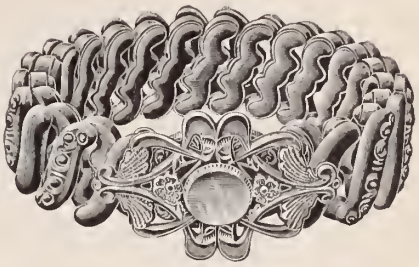


No. A35—Locket Top
White Stones

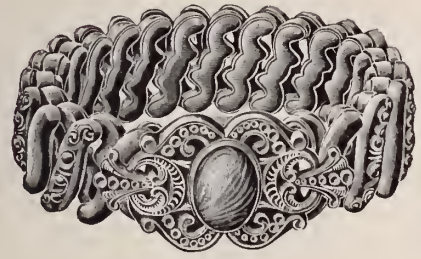




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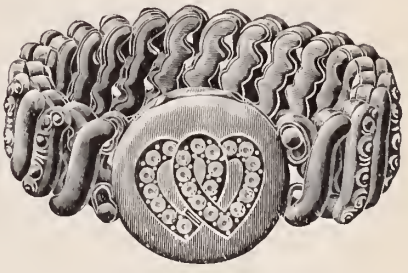
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No. A14

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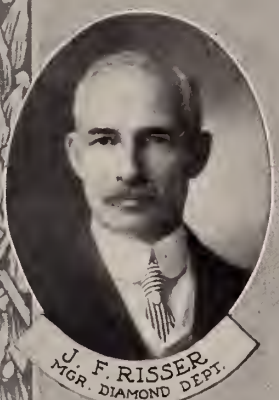

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HIMALAYA MINING COMPANY

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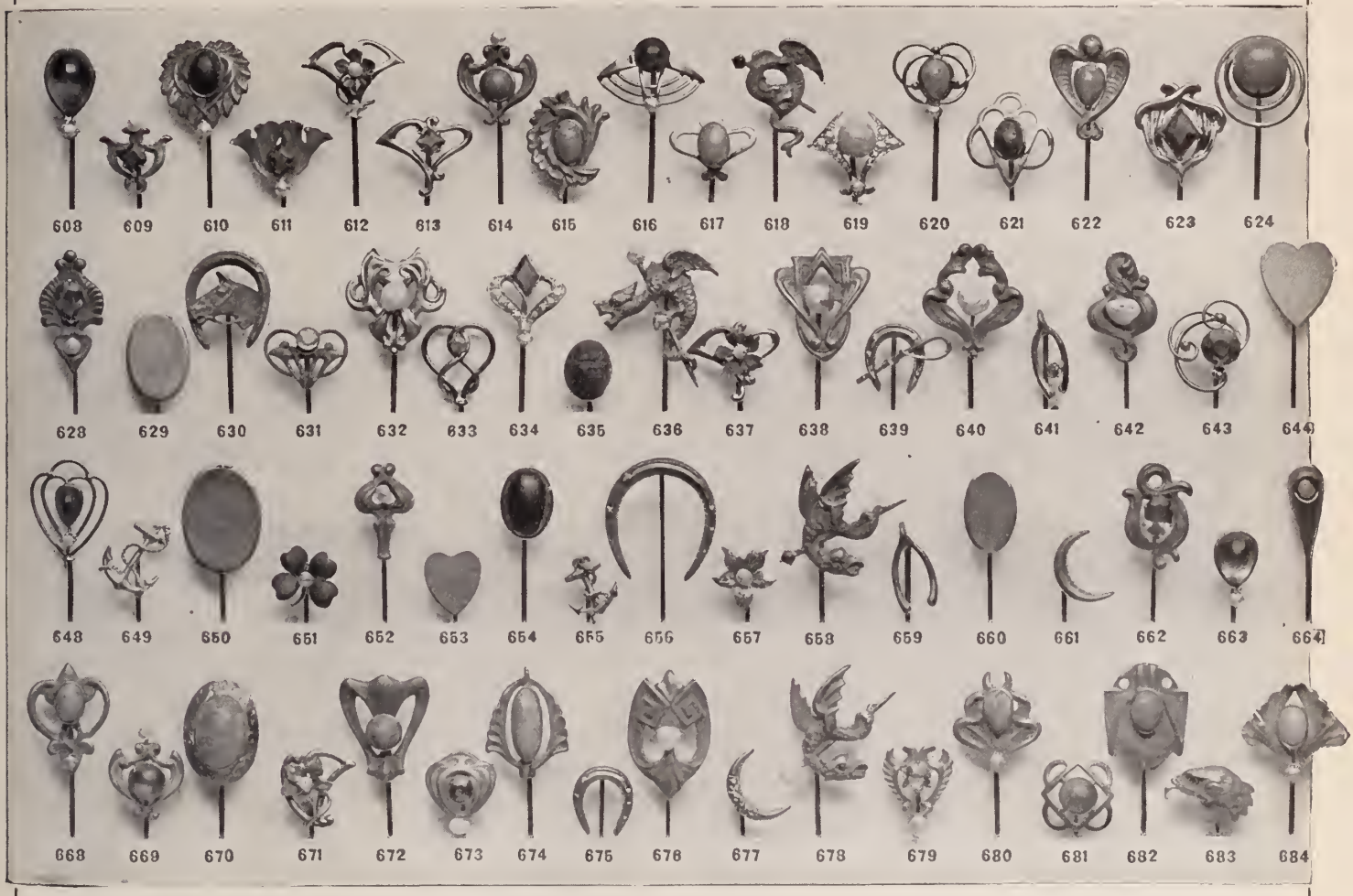
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Don't Argue! Try It!



All GENUINE Stones. All 10-K. Solid Gold

WE ALSO MAKE

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John T. Mauran Manufacturing Company

Makers of 10-K. Solid Gold Jewelry

61 PECK STREET, PROVIDENCE, R. I.

SINCE 1850 jewelry bearing this mark has been recognized as **Good Jewelry** and as a product of the Mauran factory.

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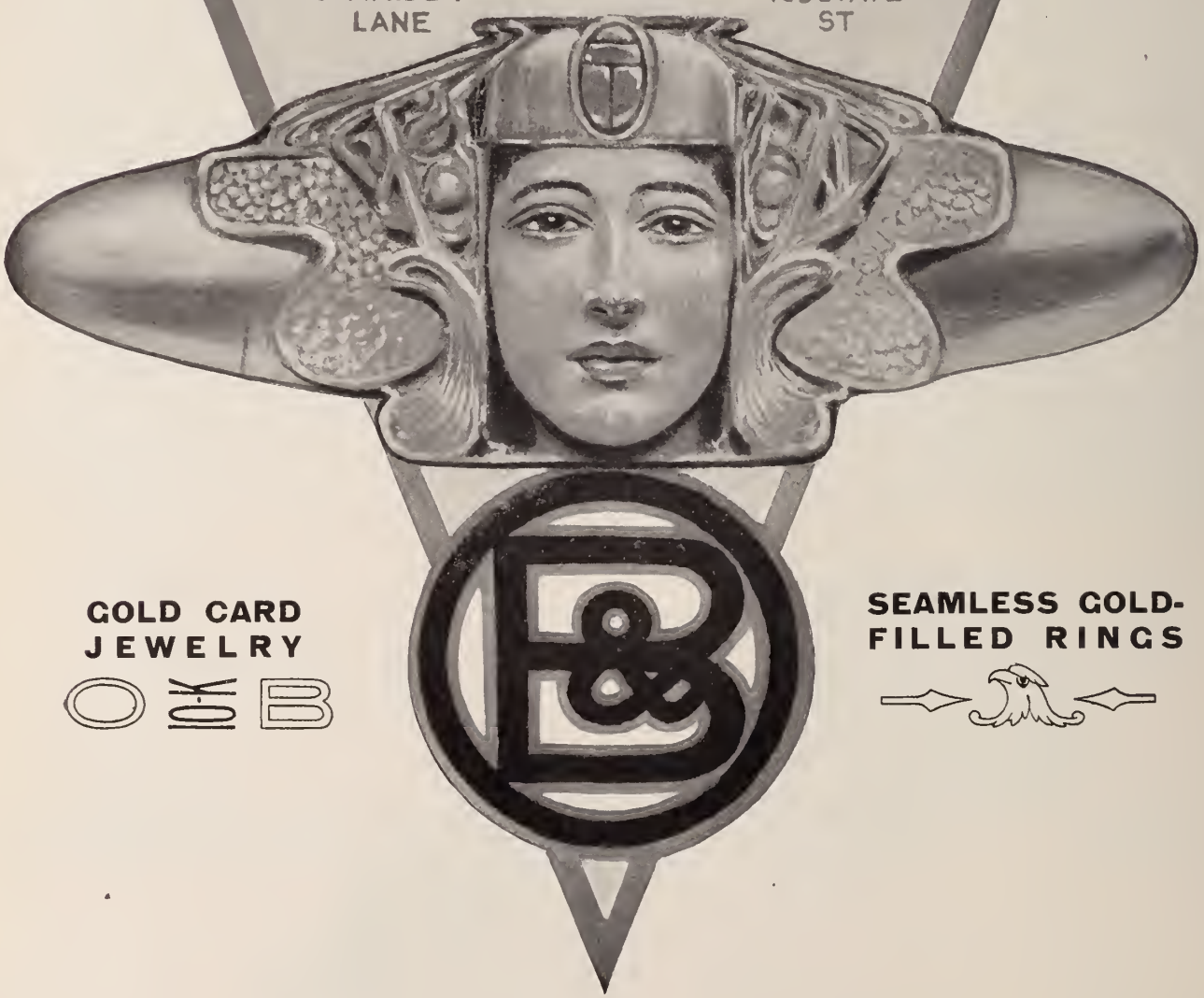
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OSTBY & BARTON CO
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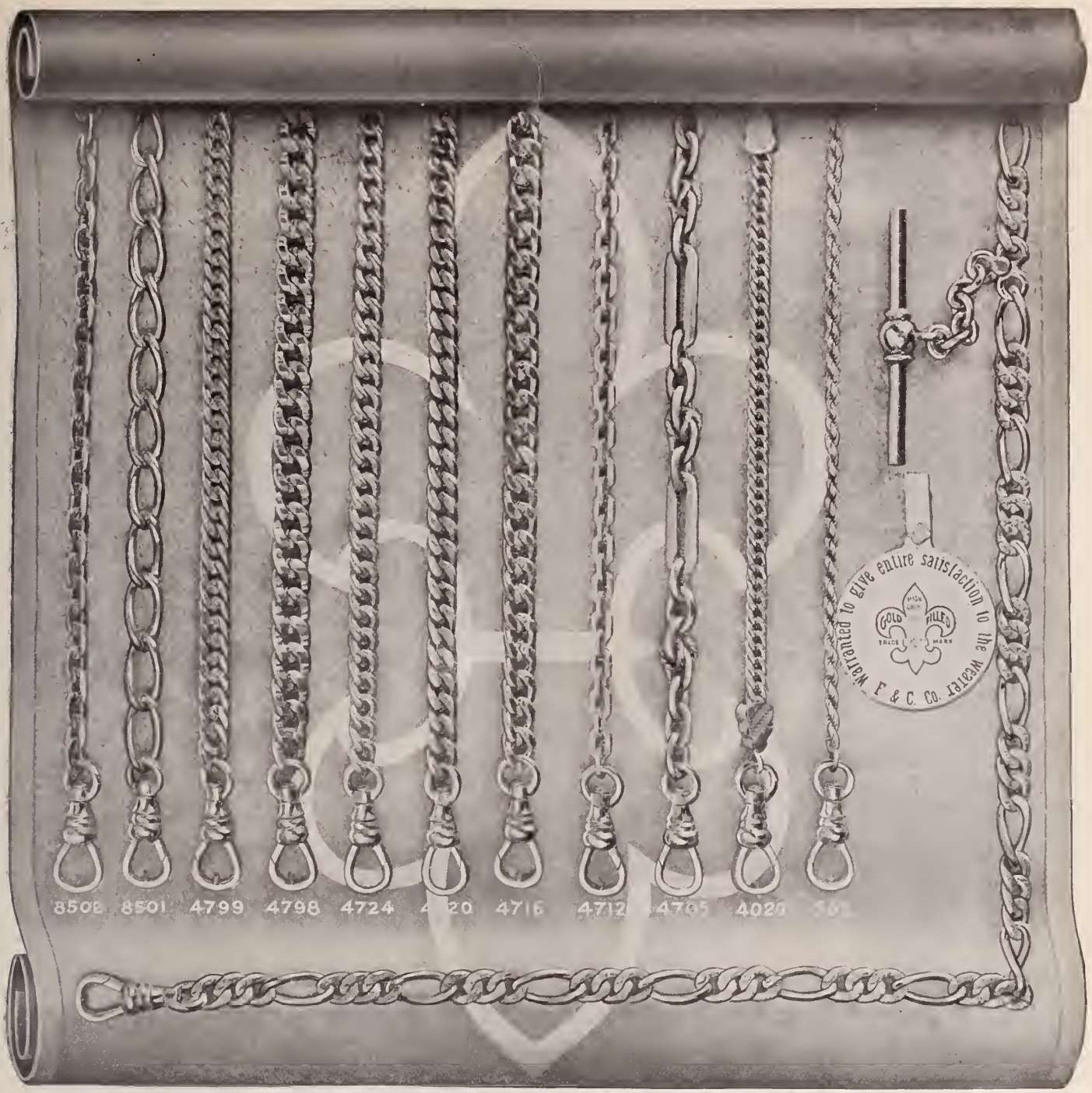
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GOLD CARD JEWELRY
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SEAMLESS GOLD-FILLED RINGS



12 STRONG REASONS

why you should use this special assortment of Fontneau & Cook Co.'s Fleur-de-lis line of high grade chains.

To acquaint you with the merits of our high grade chains at a small cost to you, we are making a special offer of the above combination of twelve high grade 12-inch vest chains to be sold to the retailer at a uniform price of $18.00 the dozen.

In these twelve chains we are crowding twelve of the strongest reasons ever put up in one roll—every chain a winner—not a dead one in the Lot—not a chain that cannot be retailed at $3.00 and give your customer entire satisfaction. Weights heavy or light; patterns the most salable offered at any price—chains with some gold on them—trimmings the very best—three-ring centers, square bow swivels, ball bars with seamless ends; no caps to tumble off or turn green; backed by our guarantee, as broad as the universe, as good as the Bank of England, as effective as the gold stamping law—and, to cap the whole, every dozen put up in a beautiful black velvet roll, 14 x 16 inches, beautifully embossed with our fleur-de-lis trade-mark, as per illustration.

This combination can be bought only through the jobbing trade. If your jobber cannot supply you, write us and we will give you the name of one who can.

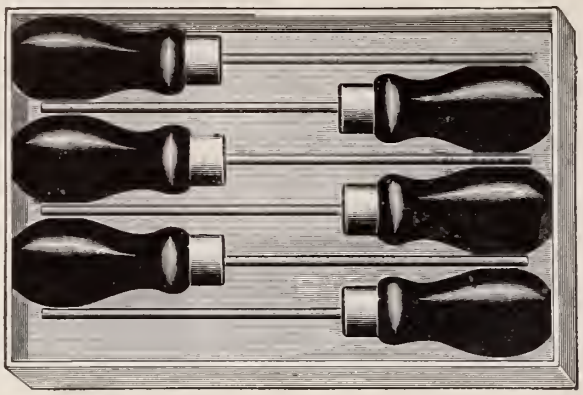
FONTNEAU & COOK CO., ATTLEBORO, MASS.

NEW YORK, 15 MAIDEN LANE, Silversmiths Bldg., Room 1609 CHICAGO, 1203 HEYWORTH BUILDING

SET OF SIX PIVOT STRAIGHTENERS No. 1

The various sizes in this set will accommodate all sizes of pivots. They are great time-savers. Full directions how to use are sent with each set, describing a quick and safe method of straightening pivots without breaking.

Price, per set, 75 cents



SHELDON'S PATENT HAIRSPRING COLLET REMOVER

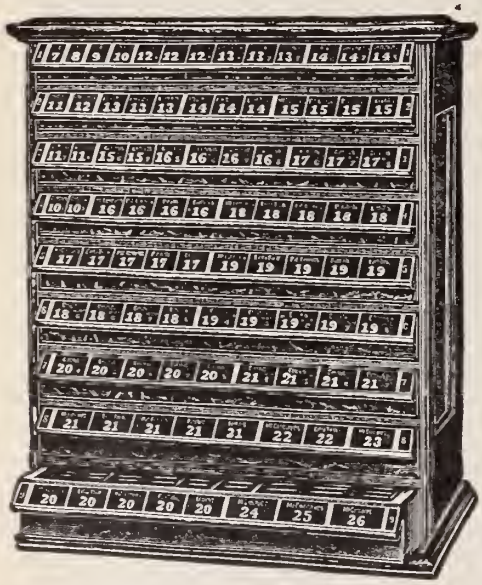


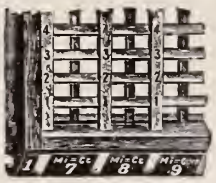
No need of any more distorted hairsprings or bent balances.

Every watchmaker knows how troublesome it is to remove the collet without either distorting the hairspring or bending the balance; with the aid of this tool the difficulty is overcome. The tool is provided with a pair of spring fingers, curved at the ends and ground very thin and sharp. By tilting the balance the jaws may be slid under the hairspring and by pressing the jaws together it will readily loosen the collet and then by turning the central screw, which has a hole in the end to receive the staff pivot, you can force the collet from the staff, without injury to balance or hairspring. The adjustable screw nut is provided to avoid wear or injury to the jaws. A glance at the illustration will demonstrate the utility of this tool. Finely nickel plated.

Price, each, $1.25

ECHARCO WATCH GLASS CABINET No. 15 (Patented)

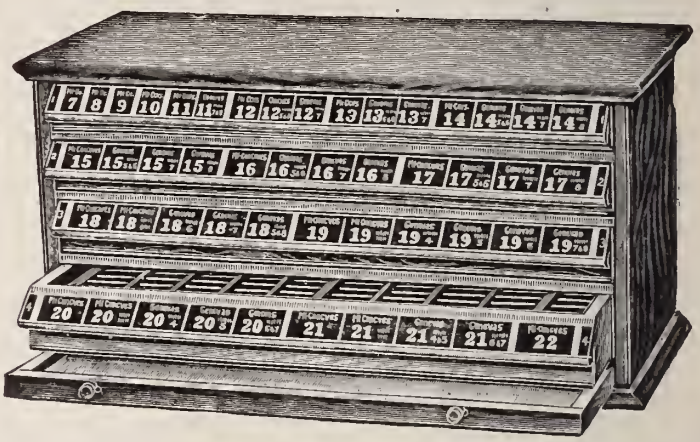




Top View, Showing Skeleton Frame of Drawer. Accumulation of dust and chips is impossible.

Price, No. 20, Each, $7.75
" No. 15, " 16.00

ECHARCO WATCH GLASS CABINET No. 20 (Patented)



The Most Modern Watch Glass Cases are the Ecbarco, Nos. 15 and 20.

These Cabinets have many new features not found in any other. Novelty and usefulness are the chief arguments in their favor.

Construction and Material.—The cases are made of oak, finely finished and of attractive appearance. The sides of Cahinet No. 15 are paneled. Partitions are of basswood and put togetber in the best manner possihle.

Partitions are skeleton, preventing accumulation of dust, chips, etc.

The Bottoms of Cabinet No. 15 are hollow, while Case No. 20 has a special drawer to receive chips, dust, etc.

Arrangement for Glasses.—Case No. 15 bas nine drawers with a total of 1,547 spaces, and Case No. 20 with four drawers has 784 spaces, to hold glasses in upright position.

Labeling of drawers, as shown in cut, is on the pulls of the drawers and done in gold bronze on black hackground.

Dimensions and Weight of Case No. 15.—Width, 24 inches; Height, 29½ inches; Depth, 12 inches; Weight, net, 45 lbs.; Weight, including packing case, 75 lbs.

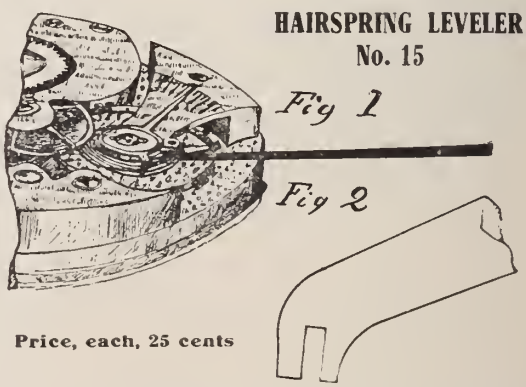
Dimensions and Weight of Case No. 20.—Width, 26 inches; Height, 13¾ inches; Depth, 11¾ inches; Weight, net, 30 lbs.; Weight, including packing case, 50 lbs.

The construction of drawers, the arrangement of partitions to economize space and weight, and the novel method of showing contents on drawer-pulls are all prominent characteristics and extremely well thought of.



A Handsome Booklet, 8 inches by 6 inches, fully illustrating Zipperer's Fine Tools for Watchmakers, will be mailed to you upon receipt of a postal card giving your name and address.

HAIRSPRING LEVELER No. 15



Price, each, 25 cents

This tool will be found to be more convenient to use and more accurate in the results produced than tweezers. It is particularly adapted to Breguet springs. By its use the over-coil may he manipulated without removing tbe balance cock, where it would be impossible with tweezers.

The accompanying cuts fully illustrate the method of using it. Figure 1 shows how it is to he applied to an overcoil. Figure 2 shows the article magnified about ten times. Length of tool, 3½ inches.

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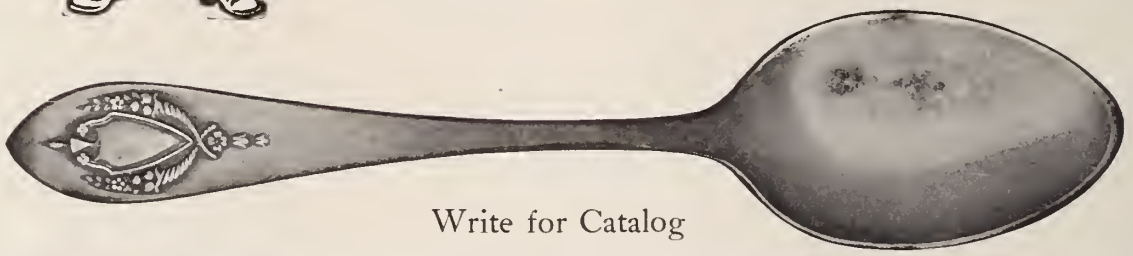
Ye Mount Vernon Pattern

STERLING SILVER TABLEWARE

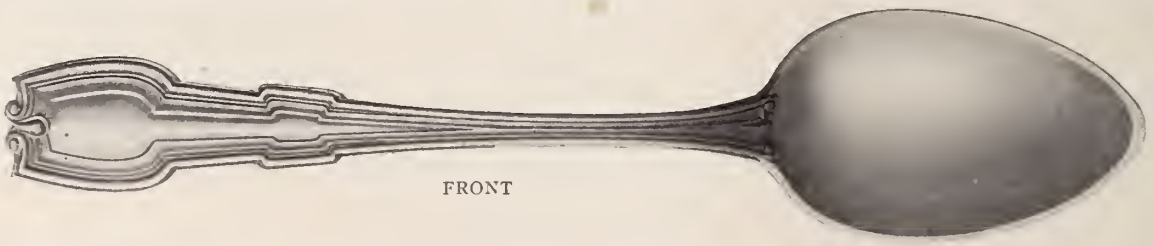
is made by ye good Silversmiths at GREENFIELD, MASSACHUSETTS, in ye shop of

Rogers, Lunt & Bowlen Co.

Jewelers don't *keep* this pattern
THEY *SELL* IT



Write for Catalog



FRONT

THE commercial and industrial depression that prevailed during the better part of 1908 and which so demoralized business that complaints of lost trade, decreased profits and unemployed labor and equipment were universally heard, we are proud to say, had comparatively no effect on the ROGER WILLIAMS SILVER CO.

¶ *Our equipment has at all times been energetically at work, and our producing capacity, at times, decidedly inadequate. The new year finds us with uncompleted orders aggregating thousands of dollars. The trade should construe this as a WARNING to place orders immediately for the voluminous Spring business assured by the purified political and commercial atmospheres.*

¶ *We embrace the occasion to direct particular attention to the VENICE, here illustrated, a popular-priced Flatware Pattern, classic in design, and of much impressiveness and artistic permanence. It possesses the unusual quality of increasing your admiration the more you look at it. The full Venice line is now carried in stock.*

¶ *We make any and every conceivable thing in Sterling Hollow and Flatware. Estimates, designs and photos furnished on application to the factory at Providence.*

ROGER WILLIAMS SILVER CO.

101 Sabin Street
Providence, R. I.



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The old stage coach was good enough before the railroad came; the letter post was sufficient until the telegraph was invented; and the old-style coffee pot will try to serve your customers until you let them know the convenience and advantage of the **STERNAU COFFEE MACHINES** or the **STERNAU PERCOLATING COFFEE POTS.** Then they will wonder how they ever got along without them.



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S. STERNAU & COMPANY
Makers of
STERNAUWARE

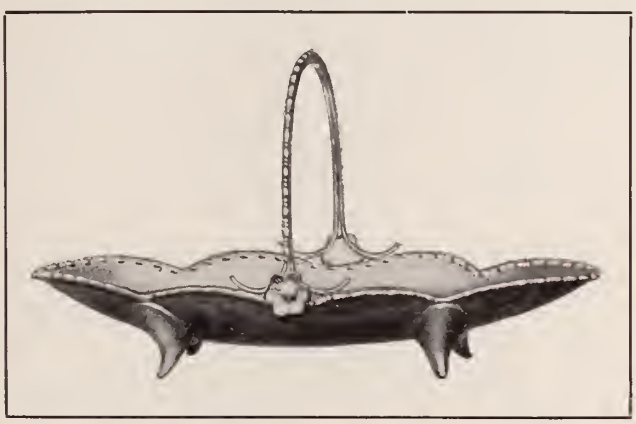
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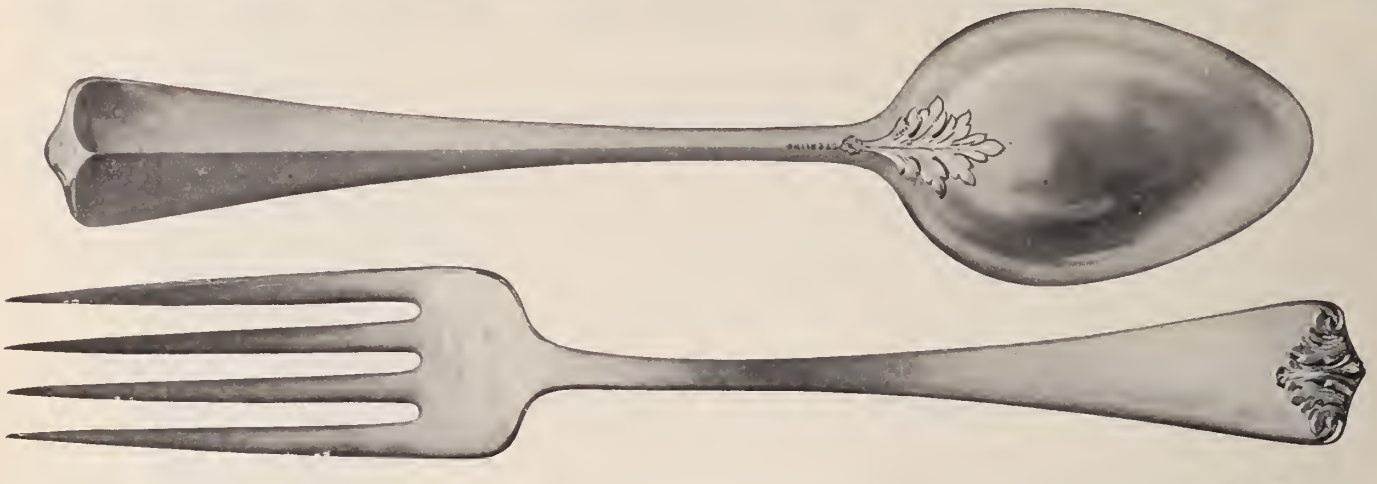
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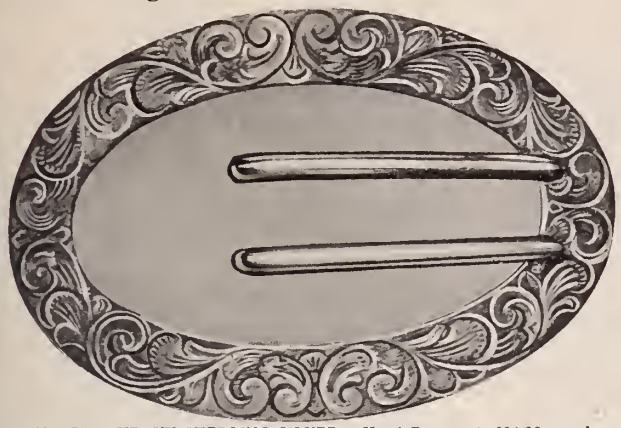
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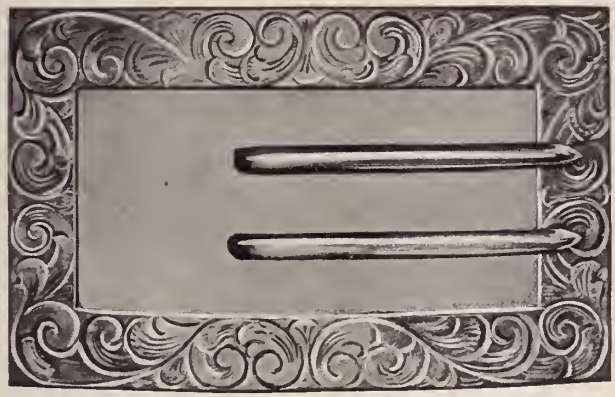
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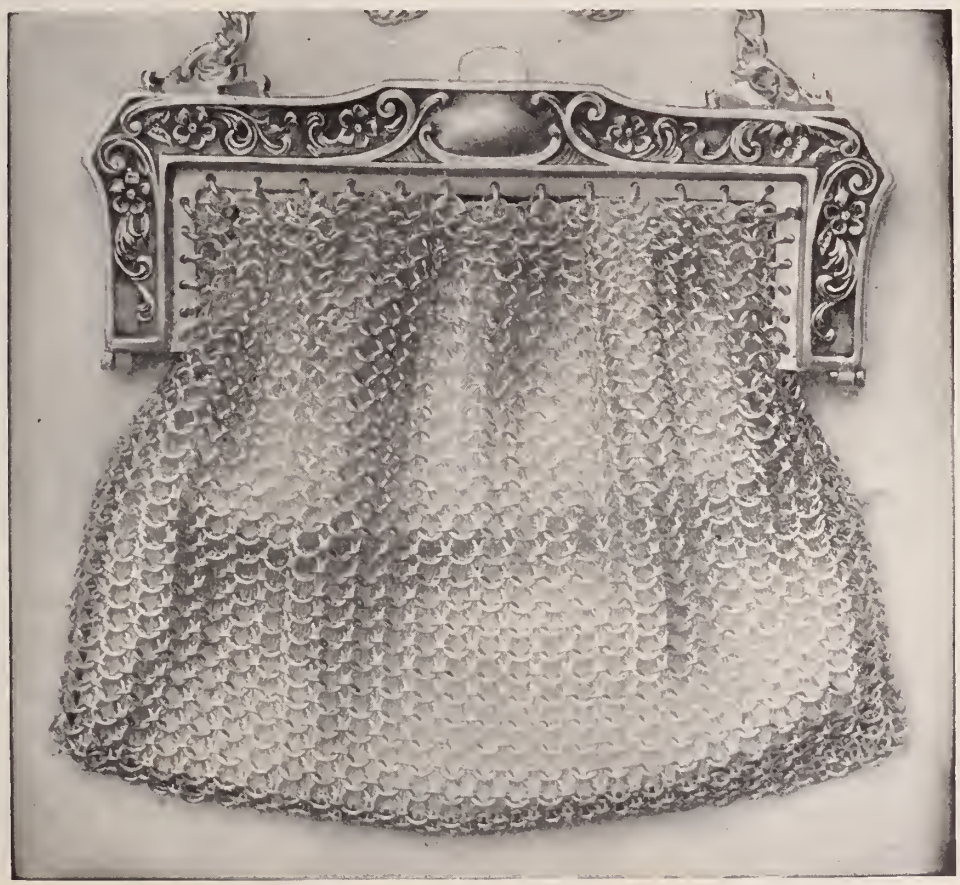
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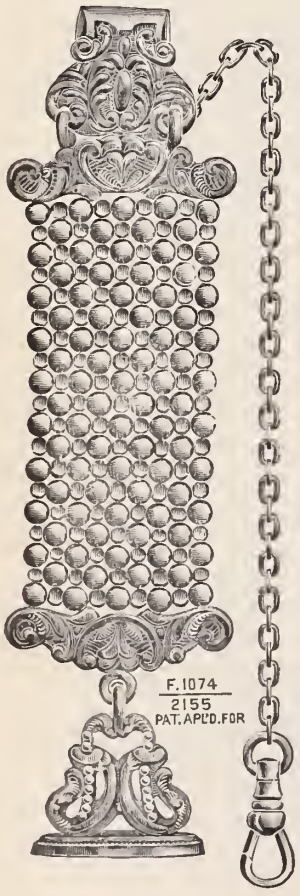
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Simplicity and ease of manipulation are the very essence of the Krementz Bodkin-Back—which enters like a needle and holds like an anchor.

The illustration shows the items comprising a Krementz Bodkin-Back Dress Set, the price for this particular set being figured as follows:

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Krementz Bodkin-Back Studs, No. 2377 P	3.50
Krementz Bodkin-Back Vest Buttons, No. 2376 P	12.50
Total	23.00

You can sell this Krementz Bodkin-Back Dress Set at the price which a similar set obtained elsewhere ***would cost you.***

Prices on the entire line are in the same proportion.

Krementz Bodkin-Back Dress Sets are made in a large variety of patterns.

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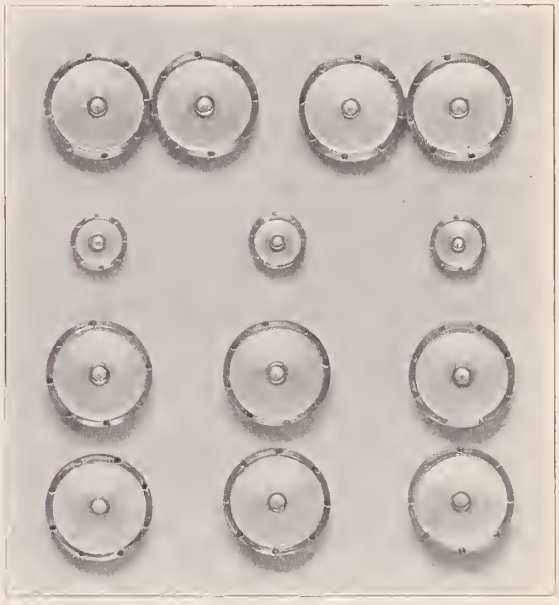
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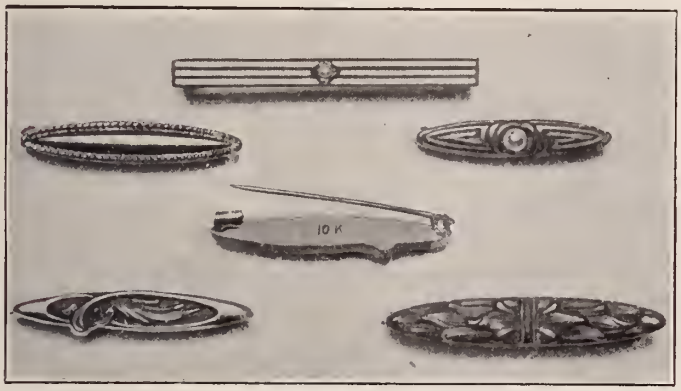
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Be sure and see the line before filling in your stock for 1909.

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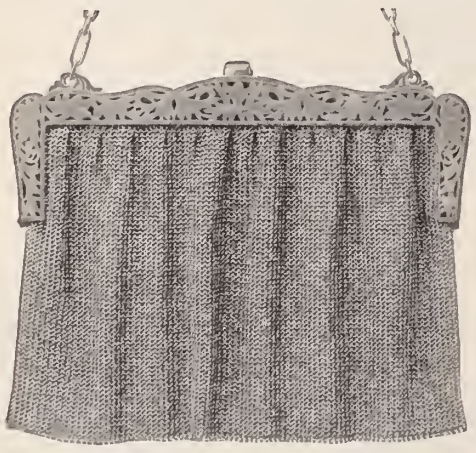
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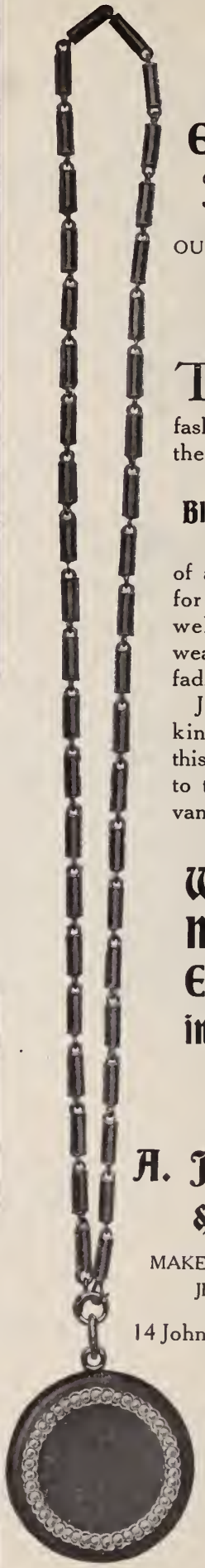
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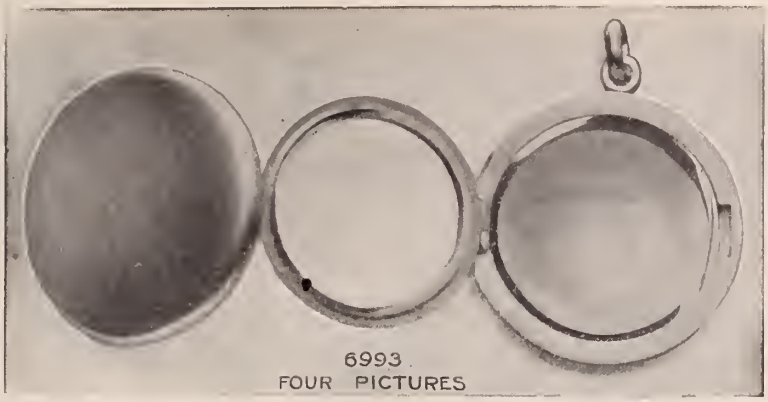
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For Gentlemen
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$5.00 Less 6%
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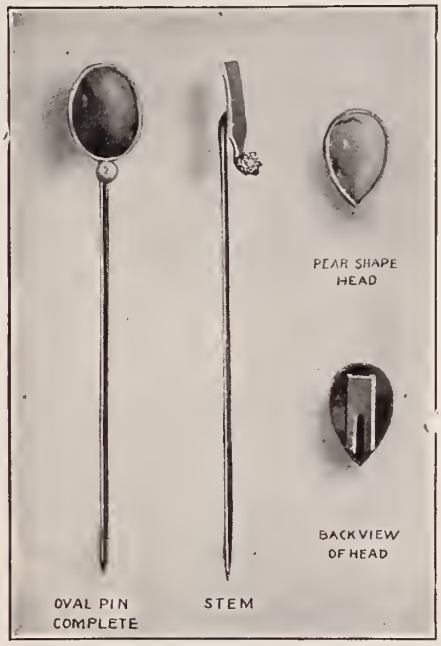
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CORAL RINGS { HAND MADE MOUNTINGS

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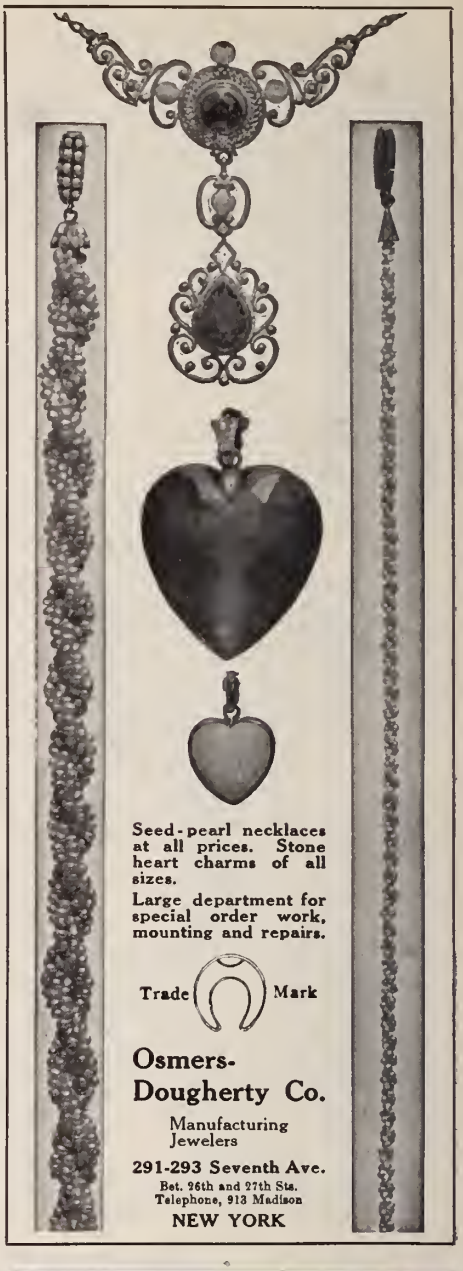
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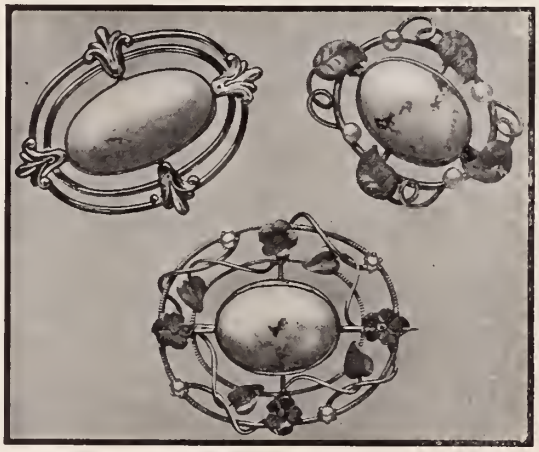
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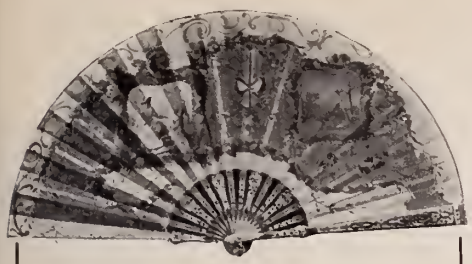
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and Earrings with Brooches to match in Pearl, and Pearl and Semi-Precious Stones combined

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Our line of White Stone Combs forms a class by itself. They are warranted to retain their brilliancy, and should any of the stones fall out, either in the hands of the dealer or consumer, we will repair free of charge. This guarantee assures customers and makes sales.

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Rings, Brooches, Scarf Pins, Tie Pins, Handy Pins, Cuff Pins, Veil Pins, Collar Pins, Chain Sets, Link Buttons, Hair Barrettes, Heart Charms, Ear Screws, Ear Drops, Pierceless Drops, Crosses, Cameos in Brooches, Belt Pins, Scarf Pins, and Stick Pins.

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No Stock Complete

"be it ever so large"

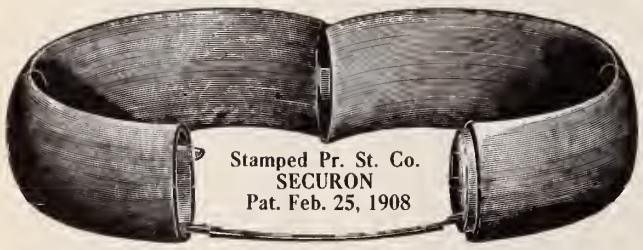
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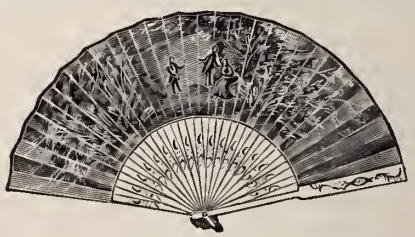
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The man who doesn't want to win,
Deserves to stay a dunce.
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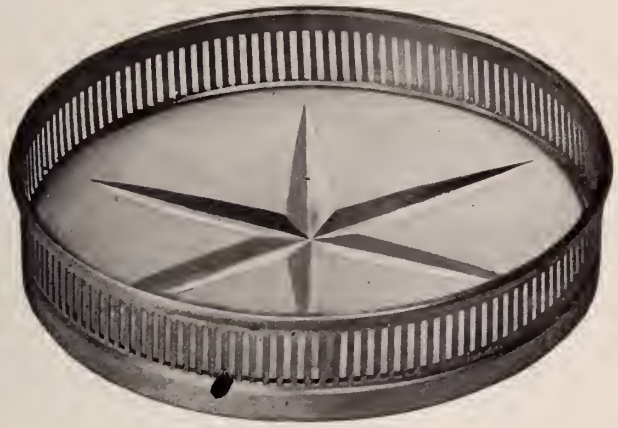
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Coasters

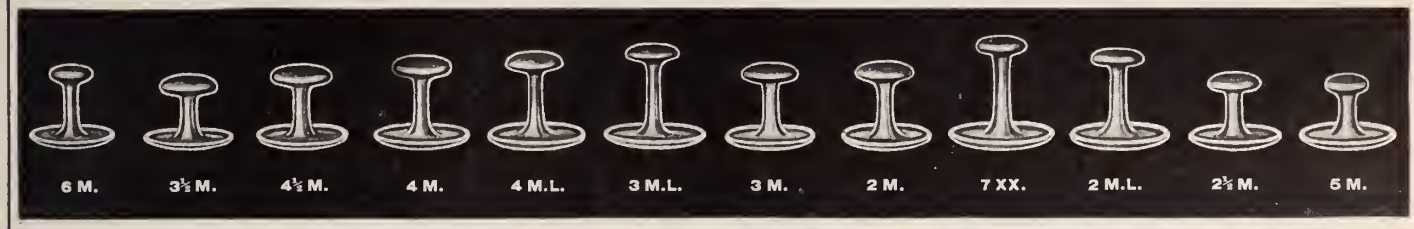
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Prices $10.50 to $27.00
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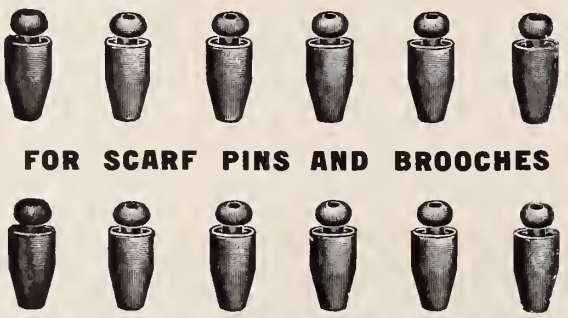
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Pull the Ball

PRICE 50 CENTS

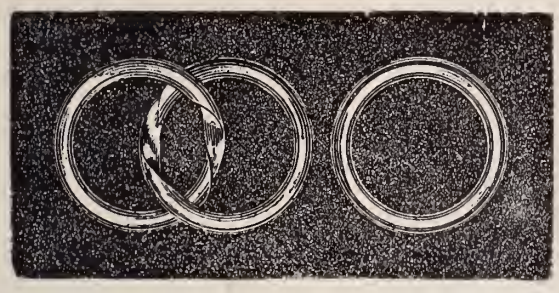
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14 karat, 3 dwts., each, $1.25 per dwt.; in dozen lots, $1.15 per dwt. net; 18 karat, 3 dwts., $1.40 per dwt.; in dozen lots, $1.30 per dwt. net

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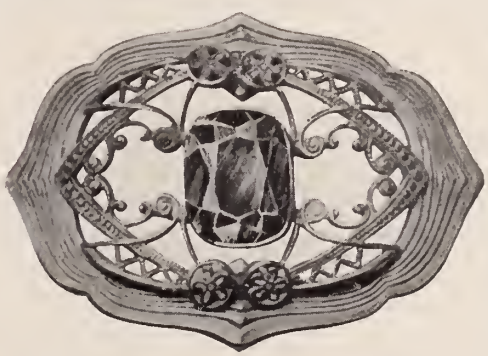
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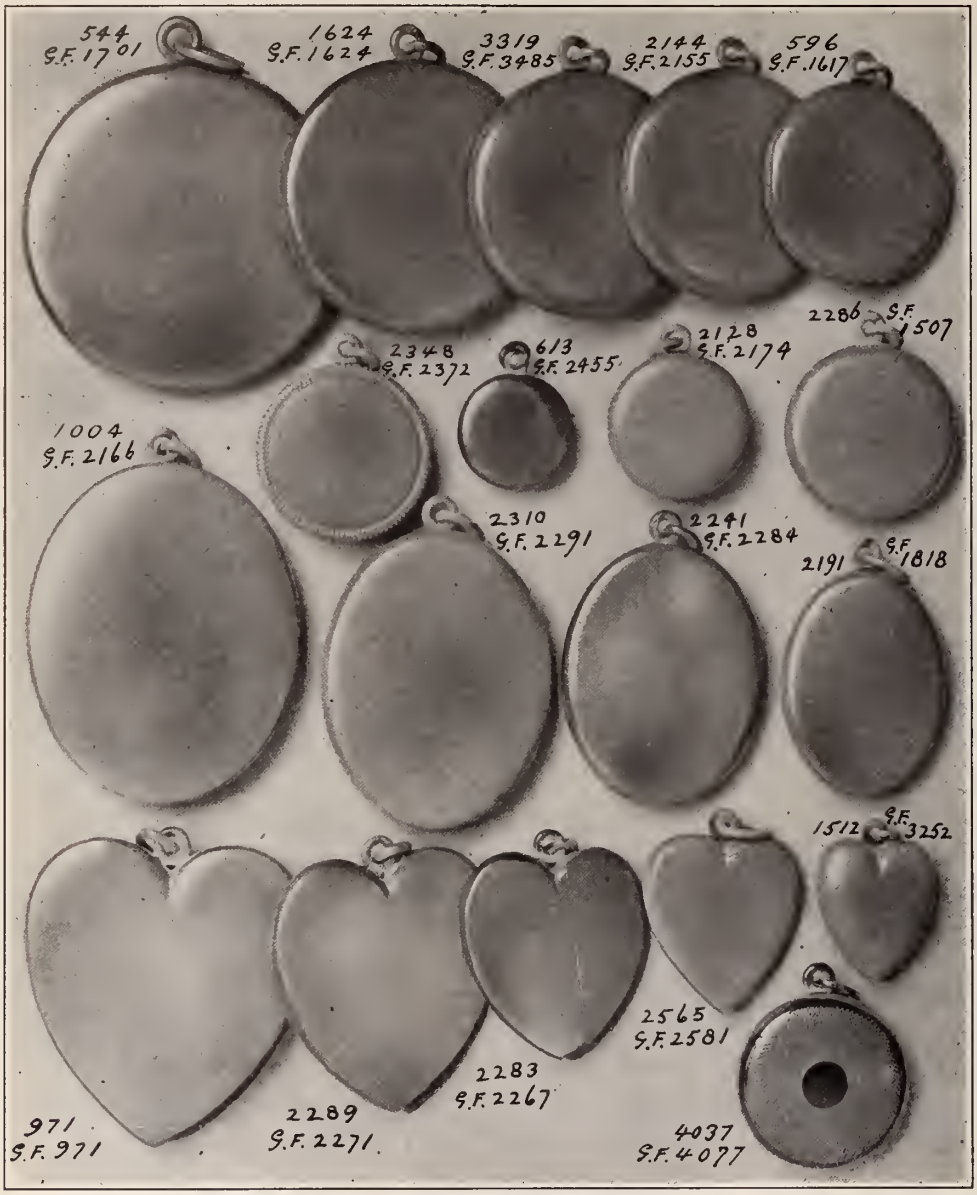
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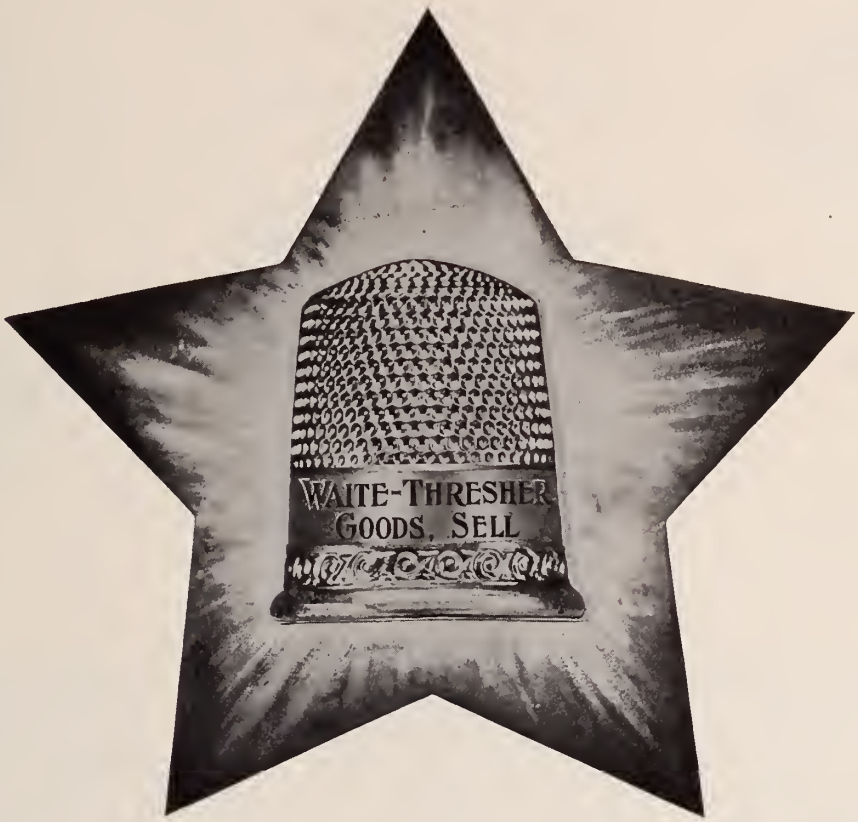
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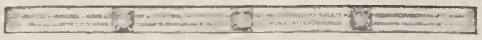
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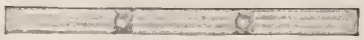
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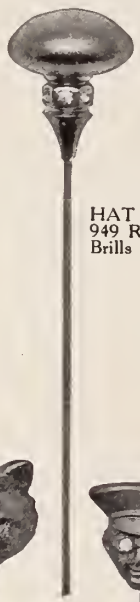
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VOL. LVII. WEDNESDAY, JANUARY 6, 1909. No. 23.

The Famous Tazza Farnese.

By CHAS. A. BRASSLER.

THE rooms in the Naples Museum, set aside for *Oggetti Preziosi*, or precious objects, contain many notable specimens of the goldsmith's and lapidary's art, but of these none exceeds in beauty and general interest the famous "Tazza Farnese," probably of ancient Greco-Egyptian workmanship, which is to be found in a glass case before the window. This celebrated piece in onyx or sardonyx is considered the most precious object of its kind that has been preserved to us. It consists of a shallow cup of eight inches in diameter richly decorated with reliefs both within and without. Outside it is ornamented with the head of Medusa, covering the whole surface, and within which is a richly sculptured group of seven figures.

These figures have given rise to much antiquarian discussion as to the subject which it represents. Visconti considers it to refer to the fecundation of Egypt produced by the overflowing of the Nile, personified by the figure of an old man seated beside a tree, and a female on a sphinx, while Quaranta supposes it to be relative to the festival of the harvest, instituted by Alexander the Great when he founded Alexandria.



FIG. 2.—VIEW OF INTERIOR, SHOWING CARVED GROUP.

The illustrations herewith from photographs show both the interior and the exterior of the vessel, while Fig. 1 shows the tazza as it appears in the glass case. It seems that the stem was removed from the dish and the latter placed in a peculiar construction of silver consisting of snakes, foliage, etc., in which the dish is fixed vertically so as to show both the upper and the lower sides clearly and distinctly.

Cyril Davenport in his monograph on "Cameos" says regarding this remarkable piece: "The Tazza Farnese is a very beautiful and early cameo of exquisite Greek workmanship, the chief design being curiously mixed up with Egyptian ideas. In the foreground is a sphinx, with a white head, its body being left in a dark layer. The rest of the group are probably only meant for divinities protecting the land of Egypt and watching over its productiveness. It is cut in the form of a shallow circular dish measuring eight inches in diameter and without a handle. The under side of the dish is cut into a magnificent head of Medusa, badly spoiled by the hole cut in the middle for the attachment of the stem. The head is splendidly designed, and is in the center of a scaly aegis with snakes. It was once in the possession of Pope II., and after his death became the property of Lorenzo de Medici, and is now one of the glories of the Museum at Naples, one of the richest of all the great collections of gems."



FIG. 1.—THE FAMOUS TAZZA FARNESE.

A Beautiful and Artistic Communion Service for a Massachusetts Church.

THE communion service illustrated on the front page of this issue is a beautiful example of the modern silversmith's work in ecclesiastical silver, and was executed from the designs of a firm of Boston architects, for the now famous Memorial Church at Fairhaven, Mass. The church itself, a marvel of perfect Gothic art in design and ornament, and having already cost upwards of $1,000,000, lends itself as a fitting foil and receptacle for so magnificent a work in silver as this service, and at the same time demands it as due to its own richness in carven wood and stone.

The service consists of four chalices, each weighing 44 ounces; four patens, each weighing 45 ounces, and a flagon, weighing 105 ounces, a total of 481 ounces, of sterling silver. Every article of ornament and all the rich lettering of the many inscriptions are perfect examples of raised and applied silversmithing, and have been executed with a finish and attention to detail not easily equalled.



FIG. 3.—VIEW OF EXTERIOR, SHOWING MEDUSA HEAD.

In designing this silver service, the architects were met with the problem of producing such a set of vessels as should correspond in richness of material and ornamentation with the church in which they were to be used. The design of all these vessels is quite different from the usual styles employed, for it is, of course, in harmony with the design of the work of the best period of Mediaeval Gothic art. For instance, the stem and base of the chalices are hexagonal, which through Mediaeval days was the common form. The bases are



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partly formed of a range of crosses of the early Christian type, and the design of the lettering throughout is based upon English and German models of the Mediaeval period.

The outer rim of the patens bears in medallions the names of 11 of the Apostles, each with its various insignia, and the 12th one is filled with the insignia of the Passion.

The church building in which this communion service is to be put, and the communion service itself, are an attempt to take up Christian architecture where it left off in the 16th century in England, and carry it on in an original way. This period was probably called at that time Gothic, but the whole Gothic style, both as it was in Mediaeval days, and as some are endeavoring to carry it on at the present day, is more correctly styled Christian architecture, for it was developed by the church and for her use.

Consequently not only the church, which is to contain it, but this silver communion service which has just been finished by the ecclesiastical department of Bigelow, Kennard & Co., Boston, from the designs of Brigham, Coveney & Bisbee, constitute an entirely new departure and yet one that is along the days of many hundreds of years past, and makes of this service a most interesting development of a long disused school of art.

Jewelry, Clocks, Watches, Silverware and Kindred Lines Exported from New York.

WASHINGTON, D. C., Dec. 30.—The following were the exports of jewelry, silverware, optical goods, clocks, watches and kindred lines from the Port of New York for the week just ended:

Bombay: 4 cases watches, $520; 1 case plated ware, $1,291.
Callao: 1 case watches, $250.
Calcutta: 10 cases clocks, $401.
Christiania: 5 cases clocks, $195.
Colombo: 8 cases clocks, $139.
Colon: 30 cases clocks, $576; 11 cases watches, $581; 1 case jewelry, $170.
Glasgow: 22 cases clocks, $640.
Havana: 3 cases jewelry, $725.
Havre, 3 cases optical goods, $2,300; 5 cases jewelry, $1,200.
Liverpool: 11 cases clocks, $712; 3 cases plated ware, $290.
London: 1 case plated ware, $186; 15 cases optical goods, $8,179; 24 cases watches, $5,565; 2 cases thermometers, $275.
Para: 37 cases clocks, $715; 3 cases jewelry, $191.
Progreso: 38 cases clocks, $666.
Rome: 1 case jewelry, $200.
Southampton: 13 cases watches, $1,810.
Surinam: 1 case watches, $204.
Valetta: 28 cases clocks, $345.

German Crown Prince's Patented Cuff Links Said to Lack Originality.

A DISPATCH from Berlin recently stated that the German crown prince has not been allowed long to enjoy the distinction he gained some weeks ago as the inventor of patent coupled cuff links.

The jewelers of Pforzheim now come forward claiming that the crown prince's invention lacks originality, as they have long been manufacturing cuff links on a similar system.

It remains to be seen whether they care to proceed against the crown prince for infringement of their rights.

REPOUSSÉ WORK AND CHASING*

ILLUSTRATED AND DEMONSTRATED BY AN EXPERIENCED ARTISAN

(*Continued from issue of Dec. 2, 1908.*)

MAKING A CHALICE—(*Continued.*)

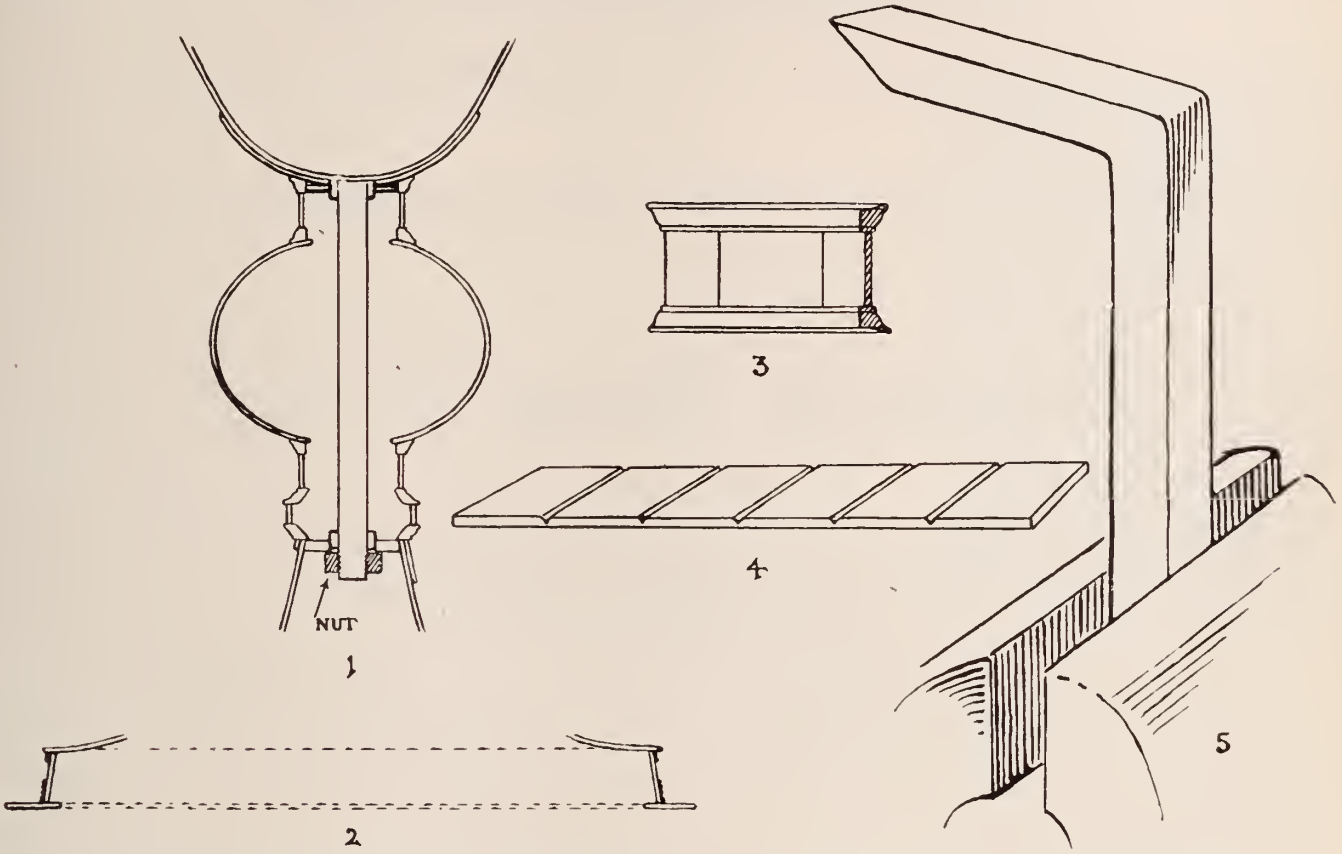
FOR the hexagonal shaping of the foot a flat-faced tool, shaped as shown in the sketch, will be required. Before proceeding with the actual shaping, the foot should be marked off into six equal parts, care being taken that the dividing lines (which will eventually form the points of the hexagon, as it were) are at absolute right angles with the top and bottom of the foot.

The shaping should be done with a nearly flat collet hammer, about ⅜ inch or ½ inch wide, beginning at the top of the foot. The chief point to bear in mind in this process is that one corner of the tool (which must not be wider than one side of the hexagon at the top of the foot) must be exactly underneath one of the six lines marked on the foot. The foot should be held on the tool in such a way that as the hammer travels towards the bottom, the foot can be gradually pitched at a greater angle so as to ensure it resting firmly on the tool whenever struck by the hammer, otherwise the foot will be quickly thrown out of shape. When once the corners have been firmly indicated, the setting and planishing of the sides is a comparatively simple matter so long as the foot is always firmly resting on the tool, which same rule applies to the planishing of any shape.

THE STEM-PIECES.

Both stem-pieces are hexagonal in section, the lower one consisting of two parts without including the mouldings. For the main part of the upper stem-piece a strip of metal measuring 2¼ inches by 5/16 inch, about 12 or 13 in gauge, should be cut. This, when divided into six equal parts, is nearly filed through at each of the dividing lines with a three-square needle file. After filing the ends of the strip at the same angle as that made by the needle-file cut at the other divisions, it can be bent hexagonal with the help of a small pair of flat pliers. It can then be tied securely with a piece of binding wire and soldered, running a little solder inside each corner. For that part of the lower stem-piece which comes immediately below the boss, a strip of the same size as for the upper stem-piece will be required, but for the other part, which is considerably wider in section, a strip about three inches in length and about one-fourth inch wide is necessary.

The mouldings of the stem-pieces can be made in various ways. Usually they are cast from wooden patterns which do not take very long to file up in the first place, and when cast in metal only need finishing off with needle files and riffles. If castings are not desirable, the mouldings can be drawn through a swage press, or filed up out of solid metal. In the latter case, the metal would have to be about one-eighth inch thick. For each moulding a hexagonal piece would have to be cut out with a piercing saw, a trifle larger than the moulding would eventually measure across its widest part. The general angle of the moulding is then filed back on each side of the hexagonal piece of metal cut out, and finally the details of the moulding are filed in with needle files of various shapes and sizes. The centers can be cut out in each case after allowing ample room for the hexagonal ferrule to stand on.



1. Section through center of chalice, showing method of screwing the three main parts together. 2. Section of base. 3. Upper stem-piece (enlarged). 4. Strip of metal, divided into six parts, filed nearly through at the divisions ready for bending up to form stem-pieces. 5. Tool required for hexagonal shaping of foot.

The small cap which fits over the top of the foot is best made by raising and shaping in one piece in the same way as the foot. A circle of metal 1⅜ inches across, about size 12, will work out into the required shape. After raising, as with the foot, the end or top should be cut off with a fret-saw before proceeding with the hexagonal shaping. In piercing out this cap to the outline shown in the elevation, it should be noted that while three of the corners form conventional leaves, the other three corners are cut off quite short.

The base of the foot consists of a wide moulding soldered on to a flat rim which is cut to the shape shown on the plan (the moulding itself has the same plan), and projects one-fourth inch all round.

THE MOULDING.

The moulding, which is 7/16 inch wide, can be made by casting the various sections from two patterns, one for the curved pieces and one for the corners, or by mount-

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ing various shaped wires on strips of sheet metal. It should be noted that the curved pieces of the moulding, as shown on the plan, form part of a circle, one complete circle giving you three pieces. If it is decided to make the moulding by mounting, the quickest and most satisfactory way is to bend up two circular bands of sheet metal about size 12 or 13, each strip measuring 5⅝ inches by one-half inch, a little wider than the moulding will eventually be to allow for trueing up. These, when soldered, should be hammered out a little at one end on the anvil, as the moulding becomes a little wider at the bottom. These two bands, each cut into three after the various wires have been soldered on, will give the six curved pieces of the moulding. For the corner pieces six strips of metal, each measuring 1¼ inches by one-half inch, will be wanted. After soldering the wires on, which in the case of a flap strip are best held in position while soldering by means of small iron clamps or cotter-pins, each strip can be cut in half ready for uniting and soldering together to form a corner. In mitering it should be remembered that as the moulding spreads a little towards the bottom, the end of each half forming the corner must not be filed at right angles with the bottom, but at a slight angle; that is, leaving it a little longer at the bottom than at the top.

MITERING AND SOLDERING.

Having made the six curved pieces and the six corners, the next step is to miter and solder these together to form the complete moulding. The safest plan is to begin by fitting and soldering one curved piece and one corner together. The plan of the moulding should be marked out with dividers and set-square on a piece of sheet metal, and each section before being soldered should be tried on this. When each of the curved pieces has been soldered to a corner piece, you will have brought the number of separate pieces down to six; these can then be fitted and soldered together two at a time, giving you three separate pieces, and so on until you have joined up the whole moulding into one piece. If, after soldering two of the pieces together, it be found that the angle is not quite correct, the defect may be rectified by cutting half way through the joint with a fine piercing saw, and then bending carefully with a pair of pliers to the right angle and soldering again. Of course, the side on which the cut has to be made depends on the angle. If the angle is too great, that is, if the two pieces are set in too much, thus making the general circle smaller (it will be found on referring to the plan that the general line of the moulding is circular) the cut has to be made on the outside, in order to allow of the two pieces being bent out more. Should the reverse be the case, the cut will have to be made on the inside or back of the moulding, in order to be able to bend the two pieces back to a greater angle.

The rim on which the moulding is soldered should be cut out of fairly stout metal, about size 15 or 16, as it projects a one-fourth inch beyond the moulding, and, not being protected in any way, is apt to be dented or bruised if made of thinner metal. When the chalice is made in silver the rim is very often made in two or three sections, soldered together so as not to cut into a large piece of plate, the center not being wanted as the rim is only three-eighths inch wide; but when this is the case, the solder used should be very hard and good, as otherwise it is sure to leave an objectionable mark or stain when polished.

The bottom of the foot can now be cut out to fit the moulding. The safest way to ensure accuracy is to place the moulding centrally on the foot, and to mark round it with a steel point, then before removing the moulding, one corner as well as the corresponding point on the foot, should be marked so that when this is cut out you know how the two go together again. In cutting out, it should be noted that the foot projects 1/32 inch all round the moulding; this projection is rounded off with a file to resemble a small wire before soldering on to the moulding. W. S.

(To be continued.)

Production of Platinum.

THE decline in price of ingot platinum on the New York market from $38 per troy ounce on Jan. 1, 1907, to $25 per ounce on Dec. 31 of the same year, was accompanied by a notable decrease in production of fine platinum—from 1,439 ounces, valued at $45,189, in 1906, to 357 ounces, valued at $10,589, in 1907. Of the total output in the later year, 300 ounces came from Butte, Del Norte, Humboldt, Placer, Plumas, Trinity and Sacramento counties, in California, and 57 ounces from Coos, Curry and Josephine counties, in Oregon.

In an advance chapter from "Mineral Resources of the United States, Calendar Year 1907," on the production of platinum in 1907, David T. Day, of the United States Geological Survey, says: "The decline in price in the United States increased the feeling of insecurity on the part of the platinum miners as to the value they would secure from their material and rendered the search for platinum less active."

The total value of platinum metals imported and entered for consumption in the United States in 1907 is given as $2,684,642—a decrease of $1,104,117 as compared with the value of the imports in 1906.

Continued interest is shown in the project for developing the platinum localities in the department of Cauca, Colombia, but development work has not yet reached the point of commercial production.

Contracts for practically the entire supply of platinum in Russia have been made for a number of years ahead, and fluctuations in prices have no significance in regard to the total annual output.

Chas. O. Biederman, Oneonta, N. Y., suffered considerable loss from a fire which started opposite his store, Dec. 27, and did damage estimated at $100,000. The flames leaped across the street and ignited the third floor of Mr. Biederman's building, and the jeweler's loss was caused largely by smoke and water, which injured his stock and fixtures. The insurance was adjusted, Dec. 31, and Mr. Biederman resumes business, to-day, with a special sale.

A Jeweler and Goldsmith Who Has Lived a Hermit's Life Near Pittsburg for 18 Years.

PITTSBURG, Pa., Dec. 31.—Isadore Hageley, who is known to many Pittsburg jewelers, because of his profession, that of a jeweler and goldsmith, has for the past 18 years lived the life of a hermit, in a little hut on Spring Hill, North Side. He himself asserts he was made a hermit because of the growing up of the young folks about him, crowding him from his former home. Hageley is well known on the North Side and everybody thereabouts has a warm friendship for him. He is 67 years old.

His wife and one son live in Wurtenberg, where he left them after coming to this country. He is said to have given



ISIDORE HAGELEY, THE JEWELER HERMIT.

them one fortune and admits this, but his friends say that he gave them two. He has no wish to have his family with him, but regrets that they could not take it on themselves to like America.

By actual measurement the living room of Mr. Hageley's hut is 3x4 feet and the bedroom 3x5 feet. There is an old chair in his room, devoid of nearly all of its rungs—the only bit of furniture about the establishment, and it is regularly occupied. From his chair the old man can look over the brow of the hill to St. John's cemetery, in which he has picked a place to rest. He says that it will not be long now until he goes there and when he does there will be no one to miss him, and he adds, "And I will not be sorry."

Hageley served in the Franco-Prussian War. Telling of his experiences in the war, he likes to give an intimate picture of the "Unser Fritz," whom he liked as much as he does not like the present emperor and king.

The building occupied by the Wilbur, Lamphear Co., Galesburg, Ill., was recently destroyed by fire.

Herman D. Seastrand, Colton, S. Dak., has filed a petition in voluntary bankruptcy with liabilities of $2,208 and assets of $2,819, of which $2,750 are claimed as exempt.

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Death of John J. Banigan.

PROVIDENCE, Jan. 1.—John J. Banigan, principal owner of the Roger Williams Silver Co., of this city, died suddenly last night of apoplexy in a sanatorium at Mount Clemens, Mich., where he went about a week ago.

For many years a resident of this city, Mr. Banigan was well known in business and manufacturing circles and had a large circle of acquaintances here. He was the oldest of four children of the late Joseph Banigan, the "Rubber King." He was born in Roxbury, Mass., July 7, 1863, and was therefore in his 46th year at the time of his death. When he was but a boy the family removed to Jamaica Plains, Mass., where his father became interested in a manufacturing concern. Here John received a preparatory education in the public schools, later attending Manhattan College, from which he was graduated. He then went into business with his father for a year or two, subsequently taking a special course at the University of Notre Dame, Notre Dame, Ind.

After leaving Notre Dame, young Banigan entered business with his father, who had become a power in the rubber world. Since the death of his father, about 10 years ago, John Banigan had interested himself in a number of ventures. Joseph Banigan was several times a millionaire when he died and his four children came in for handsome legacies. Among other investments that John Banigan made of his wealth was the controlling interest and practical ownership of the Roger Williams Silver Co. and the Daggett & Miller Co., manufacturers of physicians' supplies in this city.

Although of a social disposition, Mr. Banigan was affiliated with no societies or other organizations outside of those which had to do with his business life. He married Mary C. Davis, a daughter of the late Richard Davis, at one time a prominent dry goods dealer in this city. Three sons were born of this union, all of whom are living, as is also Mrs. Banigan.

The news of Mr. Banigan's death was received with considerable surprise, for while his intimate associates had known for some time that Mr. Banigan was not in the best of health, they had not anticipated any immediate fatal termination of his illness.

Navy Department Received Bids to Supply Silver Plated Flatware.

WASHINGTON, D. C., Jan. 4.—The Navy Department has received the following bids for supplies:

For 7,000 knives, Mare Island Bureau of Equipment—F. S. Banks & Co., 7.64c. each; L. Barth & Son, 8c. each; Dunham, Corrigan & Heyden Co., San Francisco, 8.4c. each; Manhattan Supply Co., 8.97c. each; Nathan Dohrmann & Co., San Francisco, 10½c. each.

For 7,000 forks and 7,000 spoons—Anglo-American Crockery & Glass Co., San Francisco, $1,680; F. S. Banks & Co., $1,512; L. Barth & Son, $1,190; Chas. Brown & Co., San Francisco, $1,370.60; Manhattan Supply Co., $1,155; R. Wallace & Son Mfg. Co., $1,470; Nathan Dohrmann Co., $1,610.

For silver-plated ware, Brooklyn Bureau of Equipment—International Silver Co., Meriden, Conn., $12,476.68; R. Wallace & Sons Mfg. Co. (part), $2,782.75.

Thieves Who Robbed Jewelry Store at Newark Valley, N. Y., Captured at Binghamton and Much Stolen Property Recovered.

NEWARK VALLEY, N. Y., Jan. 4, 1909.—The burglars who broke into the store of John S. Ayres, of this place, on the night of Dec. 23 and secured booty valued at about $100, have been caught and have confessed their crime according to a statement made by jeweler Ayres. The missing goods were found in the possession of the prisoners, together with a quantity of loot taken from other stores. The thieves were captured by Harry McCracken and Cornelius Miller, both of Newark Valley, who traced them to Binghamton, where they were located. The police were called upon to aid in their capture.

The burglars were seen on the night of the robbery by Harry McCracken, who lives in the building in which the jewelry store is located. He raised an alarm, hoping to attract the attention of passers-by or residents dwelling in the vicinity, but failed in this, and the burglars made their escape. The men were not seen to leave town, but people in the lower part of the village heard a sleigh passing in the morning, the sleigh being rapidly driven south. The authorities later telephoned to the village of Union, to the south, but although the burglars passed through there about 4 A. M. they were not apprehended at that place. McCracken then followed them to Binghamton and caught them.

Entrance to the store was made by breaking the glass in a front window. Mr. Ayres is a member of the Jewelers Security Alliance, and that organization had put detectives on the case when news of the capture of the thieves was received.

Creditors File Bankruptcy Petition Against Charles L. Lewkowitz.

ATLANTA, Ga., Dec. 31.—An involuntary petition in bankruptcy has been filed by creditors against Chas. L. Lewkowitz, who conducts an optical and jewelry store at 27 W. Mitchell St., this city. The usual allegations were made in this petition, but no authentic statement as to the liabilities has as yet been given out.

Mr. Lewkowitz carried a stock worth about $1,000, and his business has not been extensive. He is about 36 years old, but has been in the optical line since 1892. In 1906 he became associated with J. S. Robbins under the style of the Globe Optical Co., but the partnership dissolved, and he continued alone, using the old name. In January of last year he added a jewelry line to his business.

He suffered about $1,000 damages from fire in June last, and his loss was paid by the insurance company. He has been in his present quarters since October.

Part of the ceiling in the store of G. J. Daum, Port Clinton, O., fell, one day recently, and did considerable damage to the stock. Several show cases were broken.

Philip Ruprecht, Sharpsburg, Pa., Files a Voluntary Bankruptcy Petition.

PITTSBURG, Pa., Dec. 31.—Philip Ruprecht, doing business at Sharpsburg, Pa., yesterday filed a voluntary petition in bankruptcy in the United States District Court, and his schedules list his liabilities at $12,742.36 and his assets at $7,600. The failure was a surprise to the local trade and Pittsburg wholesale jewelers are the largest creditors.

His principal creditors are: Heeren Bros. & Co., $7,662; Albert H. Gerwig, $750; M. A. Mead & Co., $282; Adolph Rosenberg, $338; F. W. Sackett, $1,438; West, White & Christy, $129; Alvin Mfg. Co., $152; S. Davis & Co., $86; Goddard, Hill & Co., $44; Henry Detzenroth, $97, and H. J. Heinz, $291 for cash loaned.

In his schedule filed, Ruprecht says that he owes S. M. Orr 12 weeks' wages, $96, and owes $229 for rent. He has the following life insurance policies: One for $3,000 in the Mutual Benefit Association and two for $2,000 each in the same company and one for $1,000 in the Pittsburg Life & Trust Co., the policies being of unknown value and payable to his wife, Mrs. James G. Ruprecht. He has open book accounts of $300. He says his stock of goods, fixtures, etc., is worth $7,000. Heeren Bros. & Co. hold a promisory note due Jan. 1 for $510.

Sharpsburg, which is not far from Pittsburg, is in a mill district, and the mills have not been working very steadily for the last year. Poor business is therefore attributed to the failure. The court took the papers and will appoint a trustee in a few days.

Ruprecht claims $300 exemption of goods, according to the bankruptcy laws. The bankrupt's estate will be referred to William R. Blair, referee in bankruptcy, for adjudication.

Mr. Ruprecht has been in the jewelry business since 1888 and conducted a store in the vicinity of Sharpsburg since 1900, in which year he was the victim of robbers and nearly all his assets taken. However, by his industry and energy he again built up his business and has been well regarded in the trade. He has been carrying a stock worth from $5,000 to $6,000, a part of which has been held on consignment.

D. A. White Exonerated of Forgery Charge Growing Out of Transactions With Defunct Bank.

ATTLEBORO, Mass., Jan. 2.—In the Attleboro district court last Tuesday a verdict of "not guilty" was found by Judge Byram in the forgery charge preferred against Damon A. White, the former jewelry manufacturer. Receiver Charles G. Bancroft, of the Jewelers' National Bank, stated that he had reached a settlement with Mr. White and he was now convinced that there had been no deliberate intention of defraud.

Under the circumstances the court ordered a verdict of not guilty. Mr. White has been heartily congratulated by his friends upon his exoneration.

John Feinbloom, owner of a jewelry store in Middletown, N. Y., will move to Seattle, Wash., about April 1.

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The Jewelers' Circular Pub. Co., 11 John St., N. Y.

Boston Police Seeking Owners of Rings Found on Man Who Tried to Rob A. Stowell & Co.

Boston, Mass., Jan. 2.—James Carroll, alias James Chalman, alias James McCrossin, who was arrested Dec. 22 in the store of A. Stowell & Co., charged with substituting an inferior ring for a valuable diamond ring, was before the court Wednesday, his case coming up by continuance, and his bonds were increased to $3,000, under which he is held for the Grand Jury.

The prisoner had in his possession at the time of his arrest several other pieces of jewelry, for which claimants are wanted. It is believed that they were stolen property, as the prisoner is believed to have operated at other jewelry stores. There was a registered number on the inside of one ring, 16969, but inquiry in Boston failed to disclose any firm using such a number. Other rings were marked 5116 and 9631.

40 60

Most of the rings were made by J. R. Wood & Co., New York, as they bear this firm's trade-mark. They are 14-karat gold and include a single stone, very blue (2½ carats), belcher setting; three-stone circlet (⅜ to ½ carat each); single stone (¼ carat); single stone Tiffany ring (¼ carat), and a plain, polished twin ring with two stones (¼ carat each).

Jewelers who may have lost rings bearing these numbers are requested to notify The Jewelers' Circular or to communicate directly with A. Stowell & Co., or with the Boston police.

Illness of Providence Jeweler Convicted of Receiving Stolen Gold, Halts Proceedings on His Appeal.

Providence, Jan. 2.—According to a certificate filed in the Superior Court by Dr. J. M. Bennett to-day the physical condition of John Nelson, the North Main St. jeweler, is such as to prevent him from appearing before the court at present to plead to the charge of receiving stolen goods. The case against Nelson, in which he was adjudged guilty of that offense and sentenced by Judge Christopher M. Lee, of the Sixth District Court to a term in the Providence County Jail, was on the calendar of the Superior Court for trial next Monday, the defendant having taken an appeal from the District Court sentence. To-day the matter was brought to the attention of Presiding Justice William H. Sweetland by reason of the filing of the physician's certificate to the effect that Nelson is suffering from neurasthenia.

Assistant Attorney-General Harry P. Cross appeared in behalf of the State and asked Judge Sweetland to appoint a physician to examine Nelson and report his physical condition to the court. The presiding justice appointed Dr. Henry A. Hall, assistant superintendent of Butler Hospital, to make the desired examination. Nelson was tried before Judge Lee on the charge of receiving from an Attleboro man employed by a manufacturing jewelry concern of that place certain packages of gold and silver scrap, knowing that the material offered for sale had been stolen. The man from whom the metal was received testified that he stole it from his employers and brought it to Nelson in this city at various times.

This case is being watched with considerable interest by the trade of this city and the Attleboros, and its outcome is expected to have a considerable effect upon the practice of stealing scrap gold and silver from the shops. After Nelson had taken an appeal from the lower court he petitioned to the Supreme Court for a change of venue, but this was denied and the case sent back to the Superior Court for trial on the appeal.

National Monthly Import and Export Statistics

Washington, D. C., Jan. 4.—The records of the Treasury Department contain the following comparative statistics of interest to the jewelry trade for November, 1907, and 1908, and for the 11 months ended November, 1907 and 1908.

IMPORTS.

	Nov., 1907.	Nov., 1908.	11 Months Ending—Nov., 1907.	11 Months Ending—Nov., 1908.
Clocks and parts of	$53,893	$40,200	$540,281	$511,298
Watches, materials and movements	274,707	180,266	2,692,784	1,745,686
Diamonds, uncut, including miners', glaziers' and engravers' (free)	385,376	345,172	8,656,492	2,109,339
Diamonds, cut but not set (dutiable)	342,563	1,274,309	18,811,597	7,619,126
Other precious stones, uncut (free)	8,096	6,804	142,917	75,215
Precious stones and pearls, not set (dutiable)	177,136	361,798	4,612,150	1,948,812
Jewelry and manufactures of gold and silver	190,632	125,035	1,695,958	1,419,933
Diamond dust or bort (free)	20,117	8,747	175,720	176,207
EXPORTS OF FOREIGN MERCHANDISE.				
Clocks and parts	$75	$39	$658	$1,428
Watches, materials and movements	972	25	2,830	30,069
Diamonds, rough, including miners', glaziers', etc.	2,349	.....	2,349	6,391
Diamonds, n. e. s. (dutiable)	250	580	55,313	8,737
Precious stones and pearls, not set (dutiable)	.....	107	22,895	3,701
Jewelry and manufactures of gold and silver	.....	11,093	6,931	238,415
EXPORTS OF DOMESTIC MERCHANDISE.				
Clocks and parts	$126,372	$116,987	$1,377,255	$1,225,149
Watches and parts	159,189	109,666	1,488,196	1,060,082
Jewelry and manufactures of gold and silver	.....	122,963	.....	1,032,350
Plated ware	75,344	.....	777,627	.....

Death of William Hammond.

William Hammond, junior member of the well known firm of Samuel Hammond & Co., retail jewelers, 72 Wall St., New York, died at his home, 500 Hancock St., Brooklyn, Thursday of last week, after an illness of some time from Bright's disease. Mr. Hammond has been ailing for over a year past and had not, for some time, taken an active interest in the business. His brother, Samuel, died recently.

William Hammond was born in Brooklyn in 1853, and was the son of the late Samuel and Caroline Hammond. His father established the business in 1837 and he and his brother Samuel succeeded to it.

The funeral services were held from the late home of the deceased at two o'clock Sunday. Interment was in Greenwood. Deceased was the last surviving member of the firm.

The deceased is survived by one brother, George Hammond, and two sisters, Mrs. Comes and Miss Julia Hammond.

The business passed into the hands of John C. Seidel, who has been connected with the firm for a number of years. He will continue under the same style at the old address.

The firm style of the business conducted by Gustavus A. Carlson, Richmond, Mo., will hereafter be known as the Carlson Jewelry Co.

John C. Gunderson has bought the business of E. W. Gruenhagen, Vienna, S. Dak. Mr. Gunderson was in business at Arlington, S. Dak., for several years.

Career of the Late Carl J. Brand.

Nevada City, Cal., Dec. 30.—The jewelry fraternity in northern California was much grieved to learn of the recent death of Carl J. Brand, of this city. Mr. Brand died in his store from a sudden attack of heart failure while attending to his regular duties.

The deceased came from Rothenburg, Germany, where he was born in 1843. He landed in California in 1861 and worked at his trade as a jeweler in San Francisco, having learned it in his native country. He also conducted a manufacturing establishment there, afterwards going to Colorado, and then in 1873 he came to Nevada City.

Mr. Brand was a manufacturing jeweler of note, being one of the oldest and most experienced in the State. He gained much fame for his fine work, especially in the manufacture of quartz jewelry. He was interested in many mines in the neighborhood, and from these selected many quartz specimens that have found their way into notable collections. He is survived by a widow, a son and a daughter. The business will be conducted in the future by the son, who has been an associate in the business for many years.

Gerlach Drug & Jewelry Co., Carrol, Ia., Gives a Bill of Sale.

Carrol, Ia., Dec. 30.—The Gerlach Drug & Jewelry Co., of this city, is in financial difficulties, the concern having given a bill of sale for the benefit of its creditors. The official statement of the assets and liabilities has not yet been made public.

The company was organized in 1903 and succeeded to the business of E. B. Tainter. J. H. Gnam is the president; Henry Gnam, vice-president; D. W. Boylan, the secretary, and Richard Gnam, treasurer.

Harry Russell & Son, Sibley, Ia., has secured the services of Robt. Jones, Ida Grove, Ia., as watch repairer and engraver.

The store of H. V. Murphy, in Pawnee, Ill., was visited, about a week ago, by burglars, who escaped with a small amount of stock. Tramps are suspected of the crime.

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Death of William H. McEvoy.

AMHERSTBURG, Ont., Dec. 30.—William Henry McEvoy, a well-known jeweler and former mayor of this place, died suddenly on Tuesday evening. He was making an after-dinner speech at the installation of officers of the Amherstburg lodge of Masons when seized with apoplexy. He died almost instantly.

Mr. McEvoy was 55 years of age and was born in Belleville, Ont., coming to Amherstburg in 1873. He opened a store in 1880 but during his latter years was interested in various other enterprises, being secretary-treasurer of the local light and power plant, and local manager of the suburban trolley line running to Sandwich and Windsor, Ont.

He was a member of the county council in 1888 and was appointed as postmaster in the following year, holding office until 1892 and taking the office again in 1897. He leaves a widow, one son and two daughters. Among the jewelers of Detroit and Windsor, Mr. McEvoy was well known and very popular. His funeral was attended by jewelers from several cities.

Berthold Lissner, Oakland, Cal., Makes a General Assignment.

SAN FRANCISCO, Cal., Jan. 1.—Berthold Lissner, Oakland, Cal., has made an assignment under State laws. Mr. Lissner, who conducted a jewelry store at 1103 Washington St., at that place, was at one time associated in business with his father-in-law, F. M. Cohen, as F. M. Cohen & Co.

Mr. Lissner was always considered a good business man, and successfully passed through several financial crises, until the panic of October, 1907, after which he was obliged to renew certain notes. Just before the panic he had purchased a large amount of stock in anticipation of the heavy holiday business, and this over-purchasing is believed to have considerably hampered his progress.

Death of Julius Schmidt.

OSHKOSH, Wis., Dec. 30.—Julius Schmidt, one of the old-time jewelers of Wisconsin, recently passed away at the home of his daughter in Wausau, Wis., at the age of 70 years. Death was caused by a stroke of paralysis.

Mr. Schmidt was born at Wilhelmahas, near Grausner, Germany, in 1838, and came to the United States in 1855, settling at Lomira, Wis. In 1877 he moved to this place, where he established himself in the jewelry business, carrying it on until three years ago, when he removed to Wausau. Besides his widow, he is survived by four children. Burial was at Oshkosh.

Max Wolff, New York, Offers Creditors a Settlement at Fifteen Per Cent.

Max Wolff, a retail jeweler, 203 W. 125th St., New York, is offering 15 per cent. in settlement of claims held by creditors, five per cent. cash, five per cent. in four months and five per cent. in eight months. He owes $4,000, and has nominal assets of $2,800. Creditors tried to get 25 per cent., but he refused to pay more.

In January, 1908, an extension was granted him by creditors. A committee was then appointed, to whom Wolff was to pay a certain amount each week, and they to pay the creditors.

Wolff was originally in business at 2280 Eighth Ave., New York, where he sold out in 1891 to his brother, E. E. Wolff, and started at 379 W. 135th St. as Wolff & Lindauer. Lindauer withdrew Jan. 1, 1897, and Wolff continued alone. In June, 1907, he bought out I. Tisch, 2268 Eighth Ave., but subsequently sold out there and moved to his present address.

Importations at the Port of New York.

Weeks Ended Dec. 28, 1907, and Dec. 26, 1908.	1907.	1908.
China, Glass and Earthen Ware:		
China	$56,973	$26,416
Earthen ware	16,181	11,358
Glass ware	34,895	15,081
Optical glass	3,605	10,324
Instruments:		
Musical	13,643	11,817
Optical	6,434	3,681
Philosophical	3,402	2,741
Jewelry, etc.:		
Jewelry	16,162	8,397
Precious stones	57,098	416,771
Watches	19,873	32,329
Metals, etc.:		
Bronzes	432	958
Cutlery	9,693	18,992
Dutch metal	9,842	.....
Platina	44,256	67,261
Silverware	671	460
Miscellaneous:		
Alabaster ornaments	321	14
Beads	4,017	2,381
Clocks	1,851	3,787
Fans	10,533	5,195
Fancy goods	7,406	6,332
Ivory	12,453	2,298
Ivory, manufactures of	341	173
Marble, manufactures of	6,233	5,203
Statuary	5,110	5,139

Games Rolled by the Jewelers' Bowling League of New York.

The following were the scores of the teams of the Jewelers' Bowling League of New York in the games rolled last week:

Dec. 28.—Cross & Beguelin	821	1,004	920
vs. Tiffany & Co.	879	810	804
Dec. 29.—H. W. Wheeler & Co.	864	927	863
vs. J. J. Donnelly	840	759	728
Dec. 30.—H. A. Meyers	766	752	742
vs. L. E. Waterman Co.	899	830	826

STANDING OF CLUBS.

	Won.	*Lost.*	*High score.*	*Per cent.*
H. A. Myers	22	8	963	.733
Cross & Beguelin	21	9	1,004	.700
H. W. Wheeler & Co.	20	10	928	.666
L. E. Waterman Co.	19	11	913	.633
Tiffany & Co.	17	13	972	.566
Aikin-Lambert Jewelry Co.	16	14	758	.533
C. F. Wood & Co.	14	13	936	.518
Joseph Fahys & Co.	15	15	937	.500
Solidarity Watch Case Co.	10	20	859	.333
Jewelers' Circular-Weekly	6	24	822	.200
J. J. Donnelly	2	25	867	.074

Thieves Rob Watertown, N. Y., Jeweler After Cutting Putty Out of a Window Frame.

WATERTOWN, N. Y., Jan. 4.—The establishment of Frank G. Hall, a jeweler at 116 Arsenal St., was broken into, last night, by thieves, who escaped with a quantity of jewelry.

The robbers cut the putty from the office window, and, taking out the glass, secured 20 watches, 10 metal fobs, some pearl opera glasses, emblem pins, cuff buttons, fountain pens and small silver novelties, etc. A 16-size Howard watch was among the articles taken.

The police are working on the case.



Orley E. Brown has opened a repair shop and has put in a small stock at Fortville, Ind.

C. L. Sanders, Claxton, Ga., is about to open a store at Vidalia, Ga. He will begin business about Jan. 15. Mr. Sanders is an optician and watchmaker.

Philip Kramer, Inc., is the name of a new concern recently incorporated in the State of New York with a capital of $10,000 to deal in watches, clocks, diamonds and silverware. The incorporators are: Philip Kramer, Meyer Sliebercht and Joseph Rabinowitz.

Sim Englander, formerly with Van Antwerpen, Vanden Bosch & Co., New York, with Sam Wallach, will conduct a business as diamond cutters' agents under the firm style of Englander & Wallach, with offices at 15 Maiden Lane, New York.

The Regal Jewelry Mfg. Co. is a new concern which has begun business in Somerville, Mass. The officers are: Andrew Walker, president; Peter Provonost and Louis Rosatto, vice-presidents; Edward Murphy, treasurer. The company has bought a building at 30 Newbury St.

Barry & Co. is the name of a new concern which has just been incorporated with an authorized capital of $100,000, of which $1,100 is paid in. The new concern will manufacture high-grade 10-karat jewelry, and will have an office and factory in Newark, N. J. The incorporators are: Wm. C. Barry, Wm. F. Price and Edwin G. Adams.

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended Jan. 2, 1909.

The U. S. Assay Office reports:	
Gold bars exchanged for gold coin	$158,620.75
Gold bars paid despositors	46,088.57
Total	$204,709.32
Of this the gold bars exchanged for gold coin are reported as follows:	
Dec. 28	$25,949.04
" 29	56,059.44
" 30	15,290.91
" 31	25,419.23
Jan. 2	35,902.13
Total	$158,620.75

Market Prices for Silver Bars.

The following are the quotations of silver bars in London and New York, as reported by Zimmermann & Forshay:

	London. .999 Basis.	*New York selling price, .999 Basis.*
Dec. 29	22 15-16d.	$.51¾
" 30	23 1-8d.	.52⅛
" 31	23 3-16d.	.52¼
Jan. 2	23 3-16d.	.52¼
" 4	23 1-4d.	.52⅜

Ona H. Weedman, formerly at Monticello, Ill., is now at Farmer City, Ill.

W. J. Roberts, Ishpeming, Mich., has resumed business after having closed his store for a short time.

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Canada Notes.

TRADE CONDITIONS.

The Christmas trade, this season, was later in beginning than usual, many leaving their purchases until the last week. Just before Christmas, however, buying was very heavy and the volume of trade fully equal to that of last year and quite up to expectations. There was a good demand for diamonds and higher grade goods.

Barton & Miles, Montreal, have dissolved.

L. H. Doll, Calgary, Alberta, has assigned to George Robinson.

J. B. Rogers, Gainsboro, Saskatchewan, has sold out to J. McRae.

The Leger L. Hardy Jewelry Co., St. Basile, P. Q., has registered.

J. W. Easton, Ottawa, Ont., has sold his jewelry business to E. R. Jackson.

Edward R. Jackson, Ottawa, has given a bill of sale to P. W. Ellis & Co., Ltd., for $1,900.

The Thomas Co., Bracebridge, Ont., have suffered a loss of $20,000 by fire. The insurance is $16,000.

The Goldsmiths Stock Co., Canada, Ltd., has issued a writ against R. S. Coops, Milton, N. S., for $76.

M. Raphael & Co., Hamilton, Ont., have assigned to C. S. Scott. A meeting of creditors was held Jan. 5.

Saunders, Lorie & Co., Toronto, Ont., have dissolved partnership, the business being continued by E. Saunders.

L. Herbert Luke, secretary of Ambrose Kent & Sons, Ltd., Toronto, Ont., recently underwent an operation for appendicitis and is now convalescent.

Mrs. Samuel Myers, widow of the late Samuel Myers, jeweler, of Notre Dame St., Montreal, died on New Year's Day at the age of 82 years. She had been a resident of Montreal for 50 years.

The jewelry store of Israel Finemark, 39½ Queen St., W., Toronto, Ont., was broken into through the front window on the night of Wednesday, Dec. 23, and 18 watches and other goods were stolen.

The store of the Thomas Co., Bracebridge, Ont., dealers in jewelry and stationery and publishers of the Bracebridge *Gazette,* was destroyed by fire on Sunday, Dec. 27. The loss was $20,000. Insurance amounted to $7,000.

On the first day of this new Year there passed away in Quebec Gust. E. Seifert, one of Quebec's most prominent citizens, and head of the well-known jewelry firm of G. Seifert & Sons. He was 77 years old and died after only a few hours' sickness.

As far back as Oct. 5, 1907, a case of jewelry was stolen near Montreal from Joseph Tobias, a traveling representative. James Miron was arrested a day or two ago trying to dispose of some of the goods in a second-hand store and pleaded guilty to the theft. He had three of the gold watches in his possession.

Edward Ludwick has been sentenced to three years in the Montreal penitentiary, with the recommendation that he be deported after the completion of his term for breaking the window in Cohen's store on Craig St., Montreal, and stealing $900 worth of diamonds. In passing sentence the judge said that men like Ludwick were undesirable citizens and were not wanted in Canada. The diamonds stolen have not been recovered as yet, nor have Ludwick's companions in the crime been rounded up.

Montrealers are in the midst of a heated debate as to the advisability of holding a Winter carnival of sports with or without an ice palace. The majority is in favor of the affair. Those taking a prominent part in the preliminaries include Caron Bros., Henry Birks & Sons, M. Cochenthaler, M. Michaelson & Co., F. E. O'Shea and G. W. Clark. On the other hand, R. N. Taylor, optician, St. Catherine St. W., is decidedly against the carnival and the ice palace, and claims that while it would bring a temporary boom of business to some of the merchants, it would hurt the country as a whole.

Fighting in his own defense to save his father's stock of jewelry, young Albert Farmer, early on Thursday afternoon, overpowered a desperate man who had entered Farmer & Son's store, 40 St. Lawrence St., Montreal, and had attacked Mr. Farmer and his apprentice with a hammer. With the apprentice lying senseless from the first blow of the hammer, Farmer, though himself struck over the head, fought his assailant to bay and finally gave him into the hands of the police. Mr. Farmer, his apprentice, Herman Barrette, and the prisoner had to be removed in an ambulance to the Notre Dame Hospital, where each was found to require treatment. Later, when charged at the police station, the prisoner gave his name as Olivier Pepin, 23 years of age, and of Sherbrooke, P. Q.

Cleveland.

George Kurz's store, 2233 Professor Ave., S. W., was visited, recently, by burglars who crawled through a transom and got away with watches valued at $18.

Notice of the incorporation of the C. C. Schlenker Co., of Eaton, was received here, last week. The concern conducts a retail jewelry business in that town, and has a capital of $6,000.

Members of the Arnstine Bros. Co., Cleveland, O., gave a supper to their employes Christmas Eve. The supper was served by Demarest and the occasion was most enjoyable to all who participated.

Jacob S. Heinman, 345 Euclid Ave., reported to the police, recently, that property worth about $175 was missing from his store, but was unable to say exactly when it was stolen. It was believed thieves got away with the articles, which consisted of three gold watches and a diamond ring, during business hours.

Trans-Atlantic Voyagers.

FROM EUROPE.

Wm. S. Honigbaum and Henry Lewis, of Honigbaum & Lewis, Inc., returned on the *Lusitania,* Saturday.

TO EUROPE.

S. Jacobson, of Jacobson Bros., New York, sailed on the *Amerika* yesterday.

L. P. Kadison, of Fera & Kadison, New York, and S. Pian, or the S. Pian Time Payment Jewelry Co., St. Louis, sail to-day on the *Lusitania.*

Albert J. Sequeire and family, New York, sailed, Dec. 29, on the *Noordam.*

Connecticut.

John O'Brien has resigned his position with the Bradley & Hubbard Mfg. Co., Meriden, by which concern he had been employed for the past 27 years.

George Van Nostrand, chief of police of Meriden, and before that time in the employ of the Meriden Britannia Co., for several years, died recently at his home, of Bright's disease.

The Art Metal Novelty Co, Hartford, will soon move from 308 Pearl St., at that place, to Meriden, where a new factory will be built. The office of the company will remain at 352 Asylum St., Hartford.

Samuel H. Kirby, president of Samuel H. Kirby & Son, New Haven, is confined to his home on Willow St., suffering from Bright's disease. Mr. Kirby was only recently elected treasurer of the newly incorporated Mutual Indemnity and Protective Union of Connecticut.

S. L. Barbour, of the International Silver Co., Meriden, recently presented a lengthy brief as to the silver duties desired. He suggested that 70 per cent. is not too high on any of the articles manufactured by his company. He also claims that a reduction of the tariff would cause a reduction in wages.

Columbus, O.

Peter Schloop and Charles O'Meara, boys, were arrested, last Wednesday, charged with shoplifting rings in the jewelry department of the Armbruster store. Their cases were continued by the Juvenile Court.

Alvah H. Bancroft, of the Bancroft Bros. Co., swore to a new affidavit against Samuel F. Hutchinson, who skipped his bond after having been bound over for stealing from the Bancroft store, and, Thursday, Sergeant Victor Churches, of the Columbus police force, went to Oklahoma City to bring back Hutchinson, who was arrested there.

James Taylor, colored, was paroled from the Mansfield reformatory the day before Christmas. He was sent up for robbing a Liberty St. jewelry store in Cincinnati. Cincinnati detectives arrived at Mansfield to get Taylor shortly after, and were very angry at his release, as he is charged with robbing jewelry stores in Cincinnati. The Cincinnati police said Superintendent Leonard, of the reformatory, promised they would be notified if Taylor was to be released, and did not do so.

Trade Gossip.

The T. W. Lind Co., Providence, R. I., has presented its patrons with attractive calendars, as have also Louis Stern & Co., of the same city.

The Arch Crown Mfg. Co., Newark, N. J., is putting on the market a new patent tag for watches. They are of parchment and will be introduced to the trade this month.

The Aikin-Lambert Co., New York, has just sent out a New Year's greeting to the trade in which it extends the felicitations of the season. The greetings are printed on water-color paper in red and green ink.

LEE REICHMAN HERBERT A. REICHMAN ARTHUR F. REICHMAN

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PEARLS AND PRECIOUS STONES

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BLACK OPALS

With all the rainbow tints and many more.
A range of colors unknown in any other Precious Stone.
Effects of a beauty and rarity to make the price seem too low. Perhaps it is!

PATTERSON & STARKE

Successors To RUD. C. HAHN & CO.

Importers of Precious Stones and Pearls

65 Nassau Street NEW YORK

N. B.
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THE REMINDER WATCH

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How about an Alarm Watch with silvery ring?

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Some of them have to time mechanical processes.

No more forgetting!

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Do watches and clocks come back even after your best man has repaired them? The cause is "gummy" oil. R. & L. Oil saves ten times its cost, for no good jobs come back when it is used. Best oil made—positively will not gum. Send 25 cents to your jobber and say "R. & L. Oil."

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SWARTCHILD & CO. . . Chicago
NORDMAN BROTHERS CO., San Francisco
D. C. PERCIVAL & CO. . . Boston
CHAS. MAY & SON . . . Boston
DANIEL PRATT'S SON 53 Franklin Street, Boston
SUSSFELD, LORSCH & CO., New York City
H. S. MEISKEY CO. . . Lancaster, Pa.
E. & J. SWIGART . . Cincinnati, Ohio
HAMMEL, RIGLANDER & CO. . N. Y. City

RANLETT & LOWELL CO.
SOLE MANUFACTURERS
Jewelers' Building BOSTON, MASS.

Newark.

L. Pullman, Perth Amboy, has moved into new quarters in the Flatiron building.

Z. Freund, of this city, has invented and patented a head sign for brooches, pins, etc.

C. C. Champenois was a guest of the Essex Club at its New Year's eve reception.

Miss Emma Krementz gave a "college whist" at her residence, 1125 Broad St., on Saturday afternoon.

Frederick Johnson, jewel maker for the Alpha Jewel Co., was in the east last week. He returned Thursday.

Larter & Sons are moving from the Krementz building to their new factory at Austin and Parkhurst Sts.

Albert Allsopp was one of those who received a gift at the Union Club's distribution. The gifts were quite unique.

George Walhizer, for years a Newark manufacturing jeweler, was visiting friends here last week. Mr. Walhizer is now in business in Los Angeles, Cal.

J. E. Braunsdorf, who has charge of the jeweler's supply department of the American Oil & Supply Co., will go to Europe in April in the interests of his firm.

The Misses Elsie and Eleanor Riker, daughter of Mr. and Mrs. William E. Riker, Jr., were presented to society at their Orange, N. J., residence, on Thursday.

The Smith & Wakefield Co., which has been occupying quarters in the Crane building, Oliver St., has moved to the building occupied by jewelers at the northeast corner of Halsey and Marshall Sts. The Eastwood Park will occupy the vacated quarters, extending their present quarters.

Mrs. Susanne Glorieux, widow of Leopold Glorieux and mother of William L. Glorieux, died on Monday, Dec. 28. She was 81 years old and resided on W. Kinney St. Heart disease was the cause of death. She was a member of St. Paul's M. E. church. The Rev. Dr. William C. O'Donnell, the pastor, officiated at the funeral.

Edward Van Kaenel, 21 years old, an engraver living at 398 Halsey St., and Fred Rollen, a jeweler, living at 83 Green St., were having a brisk fight in front of police headquarters on Green St., recently, when detectives arrested both men. The fighters were badly cut up and Rollen in particular was bleeding from several wounds about the head. Both men were held.

W. C. Barry, who for the past 14 years has represented Larter & Sons in the western territory, severed his connections with that concern on Jan. 1, 1909, to embark in an enterprise of which he will be the head, to manufacture a high grade line of 10-kt. jewelry. The office and factory will be located at 10 Austin St., this city. The new firm has been incorporated as Barry & Co. and has an authorized capitalization of $100,000, of which $1,100 is paid in. The incorporators are Winfield C. Barry, William F. Price and Edwin G. Adams.

Daniel W. Webster, foreman of the silversmiths at the Tiffany Works in Forest Hill, was presented with a sterling silver loving cup last week by the men of his department. Mr. Webster has been with the Tiffany firm for 21 years, and has been their foreman for 15 years of that time. He has endeared himself to the employes by his fair treatment and they took occasion to show him their appreciation. Herman Smith made the presentation and Mr. Webster made a brief reply, expressing his hearty thanks. Louis Hannweber, superintendent of the Tiffany plant, told of the esteem in which Mr. Webster was regarded by his employers. The cup is very beautiful in design, weighing 60 ounces, and is 14 inches high above the base. The decorations are colonial in style and the etching is artistically done. The inscription reads as follows: "Presented to Daniel W. Webster by the men of his department in the Tiffany & Co. Forest Hill Works, Dec. 31, 1908."

Boston.

Word was received here, last week, that Walter F. Robbins, retail jeweler, was burned out in the New Year's day fire at Skowhegan, Me.

F. Vorenberg & Co., according to their annual custom, issued a card at Christmas time to each employe, having a price-mark on it, with the understanding that the recipient was privileged to select from stock any article of that value as a Christmas present from the concern.

An unexpected but most welcome Christmas present was given to the employes of the Pairpoint Corporation, manufacturers of glass and silverware at New Bedford, Mass., recently, when notices of a wage increase of 10 per cent. were posted. The increase became effective on Jan. 1. Between 800 and 900 employes are affected.

Meyer Prussian, employed as a jewelry salesman by M. S. Page & Co., 1 Salem St., who, as noted in a recent issue of THE JEWELERS' CIRCULAR, was charged by his employers with failing to account for jewelry in his possession, was brought up in court for a hearing Jan. 29 and was exonerated. As no criminal intent was shown on the part of the defendant, the charge was dismissed and was not permitted to go to the Grand Jury.

Albany, N. Y.

James A. Leake, business manager of the *Times-Union*, who died Dec. 24, at his home, formerly was connected with the jewelry trade, having in his younger days served with the old firm of Wendell & Roberts, and later with Wendell & Co.

Samuel Graubert, a jeweler at 249 State St., Schenectady, N. Y., recently caused the arrest of Emil Einhel, believing that the latter was about to leave town without paying for a diamond ring which he bought on instalments. Einhel had given the ring away to a young woman, and was unable to return it or meet the instalments due.

Berner Bros., 177 S. Pearl St., have been annoyed by the confusion of their name with that of a jewelry house on the same street which was mentioned as having bought the jewelry store run by Martin Noonan. Berner Bros. had nothing to do with Noonan, and the recent confusion in names by the daily papers was annoying.

Buffalo, N. Y.

TRADE CONDITIONS.

A recent feature of the trade in Buffalo is that jewelers have been placing important orders for goods to supplement their stocks, which necessarily became greatly depleted during the holiday rush. There has been a great number of travelers for jewelry houses visiting this city in the past two weeks and many valuable samples were displayed at the leading hotels. It is said that the salesmen were pleased with the orders received. Their success here is taken as an indication that Buffalo jewelers are confident that prosperity of the genuine sort is approaching and therefore believe they are justified in spending considerable money for new goods. Local manufacturers and jobbers in jewelry report that many inquiries from prospective buyers are arriving daily.

Valuable trophies awarded at the recent athletic meet at the 65th Regt. armory were furnished by Frisch Bros., 443 Genesee St.

Among the jewelers who recently visited the Buffalo market were M. J. Bernstein, Niagara Falls, and A. Katzenmeyer, of Burgettstown, Pa.

It is said that two directors will be elected at the annual meeting of the Enterprise Cut Glass Co., to be held at the office of the concern at Elmira Heights, N. Y., Jan. 9.

Optometrists are interested in the announcement that tests recently made in the schools in Waverly, N. Y., in accordance with suggestions of the New York State Department of Health show that 221 pupils in that place have defective sight.

At the home of J. W. Jarvis, optometrist, whose office is at 214 Franklin St., Buffalo, and who lives at Hamburg, N. Y., Mrs. Harvey S. Spencer and her son, Ray, died from the effects of burns which they received in a fire which destroyed the Spencer residence early Saturday morning. The victim lived near the Jarvis home.

Stories about pearls being found in oysters are always looked upon with suspicion by the jewelry trade. The latest report on the subject comes from Williamsport, Pa., where J. G. Calebaugh, a traveling salesman of Albany, N. Y., found a valuable pearl in some oysters on the half shell which he ordered in a restaurant. The pearl was about the size of a pea and perfectly white, except that the point was beautifully colored.

Schneider & Betz, manufacturing jewelers, recently supplied a beautiful gold badge, which was presented to Henry F. Jerge when he assumed the office of sheriff of Erie County at the beginning of the year. The badge was set with diamonds and rubies. On the blue enamel of the badge was inscribed "Sheriff of Erie County, New York," and on the reverse side appeared the words, "Presented to Sheriff Henry F. Jerge by His Deputies, Jan. 1, 1909."

Alvin C. Lawrence, who, up to two years ago, was a prominent jeweler of Lockport, N. Y., died recently of a hemorrhage, in the Adirondack Mountains, where he had gone on account of ill-health. Mr. Lawrence was compelled to retire from the jewelry business because of illness. The body was taken to Lockport for burial. Mr. Lawrence was 48 years old and married. He was a prominent Mason, and also belonged to a volunteer fire company and a band of musicians in that city.

Asterias or Star Sapphires

These beautiful stones are genuine Sapphires, No. 9 in the scale of hardness, and have a specific gravity of 3.9 to 4.1.

They are generally grayish blue in color and cut en cabochon—they display under the rays of the sun or when exposed to artificial light, a beautiful star with six points, the bright lines of which follow the light over the surface of the stone, producing a remarkable effect.

Especially adapted for link buttons, scarf pins, rings, etc., and the creations produced with the aid of these stones are most artistic and attractive.

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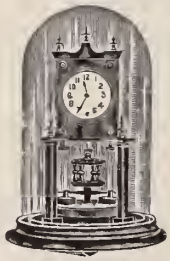
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PRACTICAL COURSE IN ADJUSTING

Published Price, $2.50.
Special Reduced Price, $1.50, Postpaid.

The Jewelers' Circular Pub. Co., 11 John St., N. Y.

Indianapolis.

J. H. Reed, Jr., has been elected orator of Hoosier Lodge No. 394, Royal Arcanum.

Campbell & Masters, for some time in business at Lebanon, have dissolved partnership, A. T. Masters continuing the business.

After a 10 days' buying trip to New York and other eastern cities, I. Grohs, of the I. Grohs Jewelry Co., State Life building, has returned home.

Improvements that will cost about $10,000 are being made by L. Bechman & Son, Kendalville. Their building will have much greater capacity when the improvements are completed.

Orley E. Brown has opened a repair shop and put in a small stock at Fortville. He was formerly with E. G. Gardner, of this city, for six years, and for the last two years was employed by the A. P. Craft Co.

The majority of the local jewelry stores closed half a day last Friday, while others closed all day. Charles Mayer & Co., in order to give their employes a rest after the holiday rush, closed their store both Friday and Saturday.

Jette Shepard, salesman for Hoffman & Lauer, Inc., who is known to almost every retail jeweler in the State, is seriously ill at his home in this city. He is said to be threatened with pneumonia, but it is believed he will recover.

M. F. Smith, who has been engaged in business at Washington St. and Kentucky Ave. for several years, is reported to be seriously ill and in a precarious condition. It has been known that he has been in ill-health for several months.

Following the publication of a statement that a gold 25-cent piece was worth $500, Fletcher M. Noe, a jeweler who is interested in coins, has been deluged with offers of the gold pieces. He says they are worth $1.50 each, if in good condition.

The Adscript Club is preparing to entertain the National Association of Advertising Clubs in an elaborate manner when it meets here in February. J. P. Mullally, president of the Indianapolis Retail Jewelers' Association, is vice-president of the Adscript Club.

There have been few retail jewelers in the city during the past week, buying stock, as most of them have been busy cleaning up after the holiday rush and taking inventories. Among the buyers seen here were A. G. Craig, Bicknell, and H. P. Tourner, Bloomington.

In the annual New Year's Day shooting contest in the Infantry Armory here, Charles B. Dyer was one of a team of three men from Battery A., light artillery, that won the high score in revolver team practice. Dyer scored 43 points while the others scored 42 points each.

The National Tariff Conference which was to have been held here Feb. 9, 10 and 11, has been postponed until Feb. 16, 17 and 18. About 5,000 delegates from all parts of the country are expected to attend. Charles Mayer, of Charles Mayer & Co., has been appointed a member of the finance committee.

The watch making shop of George S. Kern, in the State Life building, has been sold to Elmer Stokes, who took possession Jan. 1. Stokes, who was formerly with Horace A. Comstock, had been employed by Mr. Kern for some time. Mr. Kern will continue in the retail jewelry business at 7 Meridian St.

J. A. Oswald, Crawfordsville, secretary of the Indiana Retail Jewelers' Association, has authorized the statement that the annual convention of that organization will not be held until the latter part of February. It was expected that it would follow the annual meeting of the State Optical Society Jan. 11, but Secretary Oswald says it will not be possible to arrange the programme and make other arrangements before the latter part of next month. The executive committee, of which J. H. Reed, of this city, is chairman, will have a meeting soon, to arrange the programme.

Omaha.

T. L. Combs left, last week, for Hot Springs, Ark.

Sol. Bergman will leave, next week, for a trip to New York and other eastern cities.

H. S. Knapp, of the Shook Mfg. Co., spent Christmas Day with his parents at Bertrand, Nebr.

Miss Ada Porter, with Gustafson & Hendrickson, was home several days of last week on account of illness.

H. S. Knapp, with the Shook Mfg. Co., entertained his mother, Mrs. Emma Knapp, of Bertrand, Nebr., during the holidays.

B. E. Jolk has purchased the store of C. W. Frederick, of St. Paul, Nebr., Mr. Frederick retiring from business on account of failing health.

Under its immense weight of holiday goods one of the shelves in the jewelry store of Davis & Owens, Falls City, Nebr., gave way, recently, and hand-painted china and cut glass valued at about $200 were broken.

The following out-of-town jewelers were in Omaha, last week, purchasing stock: J. C. Chatelain, Peru, Nebr.; S. H. Clay, Long Pine, Nebr.; George Arkwright, Beatrice, Nebr.; John Hiber, O'Neil, Nebr.; Chas. Farnham, Blair, Nebr., and W. H. Eyer, Little Sioux, Ia.

Fred Brodegaard & Co. supplied the gold watch, chain and cross presented by the German Catholics of this city to Father Senne on Christmas Day. Another presentation gold watch purchased from Mr. Brodegaard was given by the German Lutheran Church to Rev. Mr. Snyder.

On Christmas Eve, after closing his store, Fred Brodegaard, of Fred Brodegaard & Co., entertained his employes at a banquet. In order to show his appreciation of the faithful work which the employes had done during the holiday rush, Mr. Brodegaard presented each one with a check amounting to from $50 to $100. Automobiles were provided to take them to their respective homes.

A large amount of jewelry was stolen during Christmas week from the stores of John C. Boyer and David Rickenbach, Carmi, Ill. The thieves hammered in the plate glass window and escaped with the articles which had been left on display. A reward of $100 has been offered for their capture.

Pacific Coast Notes.

O. B. Stapleton, Greely, Idaho, has moved into a new store at that place.

H. E. Denton, Lompoc, Cal., has just installed a set of new fixtures in his store at that place.

E. R. Hubbard, Lompoc, Cal., has engaged the services of Mr. Pruden, an expert watchmaker who has been working in that town for several weeks.

N. A. Stevens, who went from San Diego, Cal., to Ramona, Cal., last June, for the benefit of his health, has closed down his business at the latter place, and returned to the former city, where he has taken a position with W. W. Meadows & Son, 528 5th St.

W. G. Burnett, Lander, Wyo., has made an assignment of his stock to his attorneys, according to a report last week, after being embarrassed by a lack of ready cash for some time. Mr. Burnett has been in business in Lander since 1899, when he succeeded F. C. Burnett. In 1906 he sold out to the Palace Pharmacy Co., but later resumed and then bought out that business.

An important business change has just taken place at Whittier, Cal., whereby M. J. Kahiler takes possession of the store of H. H. Hooper, the transfer taking place immediately. Mr. Hooper has been known as the "pioneer jeweler" of Whittier, having been in the business there for the past nine years, and retires from the business on account of ill-health. Mr. Hooper feels that he has a competent successor in Mr. Kaliher, who has been with him for the past 27 months, doing all the repair work in that time.

St. Louis.

W. K. Urbani, Vandalia, Ill., was in this city during the holidays, the trip being his first in many weeks.

Adolph Umbrich has joined the Bauman-Massa Jewelry Co.'s traveling staff, and will represent the firm in Illinois and Indiana, commencing with the new year.

Julius Steideman, father of Julius H. Steideman, a member of the firm of J. W. Cary & Co., jewelers in the *Globe-Democrat* building, died at his home, last Monday evening, aged 80 years.

F. J. Longdon, R. R. Evans and Otto Steuwer, traveling representatives with the Eisenstadt Mfg. Co., took their yearly vacations at Christmas time, and went home for visits. Mr. Longdon went to Bluffton, Ind., Mr. Evans to Kansas City, and Mr. Steuwer to Cincinnati.

Among the other out-of-town jewelers here during the past week were: H. Chambers, Bonne Terre, Mo.; Mr. Treece, of Treece & Bowen, Herrin, Ill.; H. M. Kissel, Clarksville, Ark.; Harry J. White, of the Krug-White Jewelry Co., Staunton, Ill., and C. W. Scanlin, Indianapolis, Ind.

H. B. Crouch is exhibiting a rare coral of a pale pink color, about which is entwined a small octopus. He purchased it directly from the diver who secured it among the South Sea islands. The coral, which is five by six inches in dimensions, is valued at $500. Mr. Crouch has an especially fine collection of corals in mountings designed by him and made in his shop.



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Greetings ~ 1909

To All Our Patrons

Best wishes for a Happy and Prosperous New Year, and many thanks for past favors.

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ALL LEATHER LINED

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BAR AND VEIL PINS

In 14 Kt.

All pearl and in combination with colored stones

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HIGH GRADE TRAVELING OUTFITS

SEE OUR LINE OF TRAYS AND CASES AND SAVE MONEY

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Estimates and Samples cheerfully sent on request

FINE POLISHED SHOW CASE TRAYS, JEWELRY AND SILVERWARE CASES

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Providence.

TRADE CONDITIONS.

The local manufacturing jewelry industry is enjoying a fairly good business and, although the usual post-holiday quietness has set in on some of the lines the reports as to the Spring trade are very optimistic according to the manufacturers. The traveling men have not all started out yet for the Spring orders, but those who have gone into the western field report a very cheerful spirit in that section of the country. The cheaper grades are showing especial activity and the classified want columns of the daily newspapers contain numerous calls for this class of workmen. The most satisfactory feature of the present conditions, however, to the manufacturer, is the increase in collections and the apparent disposition to reduce outstanding accounts. One collecting medium reports that its entire force was busily engaged the past week in giving its attention to this line of work. Another feature that is expected to have a considerable influence on the industry in this city during the current Spring is the announcement of the Union Trust Co. of its intention of anticipating the payment of two dividends of 10 per cent. each, one due in May and the other in November. The date of this double payment will be early in February.

Leon Elias, Jr., of Mackey & Elias, is on an extended western trip.

Costello & Co. have taken the entire ground floor at 234 Chestnut St.

B. A. Ballou & Co. were closed the past week from Thursday until Monday.

Young Bros. made their annual gift of turkeys and greenbacks to their employes on Christmas.

Englehart C. Ostby, of the Ostby & Barton Co., and his daughter, were in New York last week.

W. A. Fry, western representative for the Potter & Buffinton Co., has been visiting the factory in this city.

M. Neuburger will represent the Castiglioni Co., of this city, among the western trade the coming season.

H. A. Kirby closed down Dec. 31 for 10 days to take account of stock, after a very successful year's business.

E. Fred Gottschalk was master of ceremonies at the New Year's eve festivities of the Massasoit Club, East Providence.

Louis S. Hodges, of the E. A. Potter Co., of this city, was visiting the trade in New York and vicinity the past week.

The Snow & Westcott Co. is receiving good reports from H. N. Van Bergen, who is calling on the trade throughout the west.

S. Berlin, New York, and J. Ashen, of the Boston Jewelry Co., Boston, were visitors among the trade here the last week.

Frederick N. Aldrich and George W. Hutchison have filed their applications for membership of the Providence Board of Trade.

Homer Lewis Sayer, a Boston jeweler, came to this city last week with Miss Mathilda MacIsaacs and secured a marriage license.

The engagement of George Briggs, Jr., secretary of the George W. Dover Co., to Miss Doris Mather, was announced the past week.

Harry Cutler, of the Cutler Jewelry Co., arrived home Monday from an extended and successful three weeks' trip through the middle west.

Charles R. Tobin, formerly clerk in the counting room of the *Evening Tribune*, has accepted a position as salesman for the W. J. Feeley Co.

Mr. and Mrs. Dutee Wilcox will cele-

brate their 50th wedding anniversary today with a quiet family gathering at their home on Elmwood Ave.

Asa H. Richmond left last week for an extended trip, during which he will go as far as the Pacific Coast. He is showing a line of decorated combs.

Among the donors to the St. Joseph's Hospital for Christmas were the Manufacturers' Outlet Co., Deahy Bros., of Pawtucket, and the Elmwood Box Co.

Jacob Solinger & Co., 9 Calendar St., is advertising for 15 experienced girls to set-up and charge cluster work and for a number of stone setters on cluster work.

Among those present at the Racquet Club's banquet at the Crown Hotel last week were Ralph G. Ostby, Raymond C. Ostby, George Briggs, Jr., and Fred A. Otis.

Announcement was made the past week of the engagement of Miss Julia Fowler, daughter of Jeremiah D. Fowler, of Fowler Bros., to Arthur G. Fowler, of Trenton, N. J.

The engagement of Miss Hope Sutherland Dorchester, daughter of Hoffman S. Dorchester, to Alfred Jason Densmore, of Lebanon, N. H., was announced the past week.

The employes of William Feintuch, of Feintuch & Co., gave him a very pleasing surprise at Christmas by presenting him with a handsome leather covered easy chair.

George W. Adams, of Adams Bros., manufacturers of jewelers' tools and machinery, 129 Eddy St., is suffering from a severe attack of blood poisoning in one of his feet.

At the annual meeting of the Central Club on Saturday evening the retiring president, Henry Fletcher, was presented with the handsome ebony gavel, suitably inscribed, which he has used during his term of office.

Howard D. Wilcox was one of the incorporators of the Conservation Club, of Rhode Island, chartered last week. The objects of the club are to advance the mercantile and manufacturing interests of the city and State.

Thomas Kirkman, doing business as the New England Engraving Co., has given a chattel mortgage of $1,400 to James R. McLean Co., covering machinery, tools, etc., at 95 Pine St., also five pantograph machines at 107 Friendship St.

Mackey & Elias have leased the entire ground floor at 235 Eddy St., which will give them about double their former capacity, which will allow of an enlargement of the private office and packing room, and also the addition of a show room.

The Manufacturing Jewelers' Board of Trade received its 200th member on Tuesday, Dec. 29. The last meeting of the board of directors will be held on Friday, Jan. 15, and the annual meeting for receiving of reports and election of officers will be held Jan. 23.

In the Sixth District Court, Civil Division, before Judge Reucker, last week, the case of Charles and Archibald Silverman, doing business as Silverman Bros., against Hugo Riddell, on book account, was heard and judgment given for the plaintiffs for $38.50 and costs.

Workmen from the Self-Winding Clock Co., Brooklyn, N. Y., have been engaged the past week installing the electric clock system in the new Federal building. The master clock in the office of the Custodian is an imposing piece of furniture, nine feet and one inch in height. From this 46 subordinate clocks will be operated.

Thursday the advisory council of the New England Manufacturing Jewelers and Silversmiths' Association, met in regular weekly session. The committee on annual banquet in February reported that progress was being made and hoped by another meeting to be able to report definitely regarding speakers for that occasion.

Emery J. San Souci, of J. O. San Souci & Co., who has been appointed a colonel on the personal staff of Governor-elect Abram J. Pothier, was given a complimentary dinner last week, Monday evening, by the business men of the section of the city in which he lives. During the evening he was presented with a handsome sword.

Among the recent foreign importations received through the Providence Custom House were the following: From Bremen, 12 packages of imitation precious stones and one package of decorated china; from Copenhagen, two packages of files; from Havre, one package of imitation pearls; from Liverpool, 10 packages of manufactures of metal.

Albert Hanson, 23 years of age and until two weeks ago employed as a stone-setter by the Ostby & Barton Co., of this city, was shot through the hip in a boarding house in Buffalo, N. Y., last week, during a disturbance which he was endeavoring to assist in quelling. The wound is reported as not being of a serious nature, unless blood poisoning sets in.

James White, a dry goods dealer at the corner of Atwell's Ave. and America St., who carries a small side line of jewelry, made an assignment the past week for the benefit of his creditors to Antonio Capotesto, an attorney. Mr. Capotosto said that he could give no exact figures but he thought that the liabilities would amount to about $3,000 with assets between $1,200 and $1,500.

At the annual election of officers of Palestine Temple, of the Mystic Shrine, last week, Clarence M. Dunbar was elected assistant rabban; Edgar C. Lakey, high priest and prophet; James T. Inman, oriental guide; Aldridge G. Pearce, second ceremonial master; Frank T. Pearce, director; George H. Grant, steward, and Howard D. Wilcox, chairman of reception committee.

George W. Parks, of the George W. Parks Co., alderman from Ward 1, sent his resignation to the mayor and city council as a member of the special committee to confer with the New York, New Haven & Hartford Railroad Co. relative to certain matters of interest between the city and the railroad company, and also as a member of the board of commissioners of the sinking fund.

The first mass offered upon the beautiful new marble altar recently erected in St. Charles' church (R. C.), at Woonsocket, was celebrated Christmas morning. The six massive brass candlesticks, gold plated, were made by W. J. Feeley Co., of this city, from special designs. The cross of the crucifix over the tabernacle is of brass with an extra heavy gold plate and the figure of Christ is of sterling silver. It is a work of art and is also by the Feeley concern.

Among the buyers in town the past week were the following: M. Robinson and L. Robinson, of the Empire Jewelry Co., Pittsburg, Pa.; Jesse Levy, of Jesse Levy & Co., Philadelphia; M. Kingsbacker, of Kingsbacker Bros., Pittsburg, Pa.; Edward M. Lindhal, of Lindhal, Lavick & Co., Chicago; L. Block and Theodore Leubusher, of L. Block Jewelry Co., Milwaukee; E. E. Pfersich, of A. L. Pfersich & Co., Philadelphia; Oscar Kind and Louis Block, of S. Kind & Sons, Philadelphia.

In response to appeals made by Gov. Higgins on behalf of the Rhode Island branch of the Red Cross Society, liberal contributions are being made for the earthquake sufferers in Italy. Among those already received are the following: Manufacturers' Outlet Co., $100; Manufacturers' Outlet Employes' Benefit Association, $50; Philip Linton, $25; Samuel L. Nicholson, $100; Walter Hidden, $25; Hamilton & Hamilton, Jr., $25; Callender, McAuslan & Troup Co., $150; Blanchard, Young & Co., $50; Walter S. Hough, $25.

William A. Schofield, of Schofield, Battey & Co., was toastmaster at the municipal banquet to the retiring members of the City Council at Free Masons' hall on Wednesday evening. Among those in attendance were Mayor-elect Henry Fletcher, Alderman George W. Parks, Councilmen John J. O'Neil, James P. Sullivan, Albert E. Stevens and E. Merle Bixby and E. E. Austin, John M. Battey, William H. Draper, Ralph S. Hamilton, Jr., George Holmes, Edward B. Hough, John Kelse, William P. Otis, Frank T. Pearce, Aldridge G. Pearce, Emory J. San Souci and John Shepard, Jr.

The George W. Dover Co., consisting of Arthur C. Stone, George Briggs, Jr., and Harry M. Mays, who purchased the interests of George W. Dover in that company, has purchased two plots of land fronting on Eddy St., Blundell St. and Thursber's Ave., containing 49,700 square feet, upon which it is the intention to erect a new manufacturing building. The proposed building will be used only for manufacturing purposes as the company intend retaining the present office and stock rooms in the Herrick block on Garnet St. The new structure will be one story and will cover an area of 15 by 60 feet, giving between 25,000 and 30,000 square feet of floor space.

E. A. Eddy, of the E. A. Eddy Machinery Co., corner Eddy and Clifford Sts., this city, called a meeting of the creditors of the Gifford Mfg. Co., of Attleboro, at the latter's place of business on Monday, Dec. 28. The meeting was called for the purpose of investigating the conditions of the Gifford Co. and there was considerable discussion as to whether N. C. Wallenstein was a partner in the concern or not. At the meeting it was agreed by Mr. Gifford, it is stated, that he would apply for a voluntary petition in bankruptcy. As Mr. Gifford's attorney, Judge Hall, of Taunton,

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139 BROADWAY

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REPORT TO THE COMPTROLLER OF THE CURRENCY OF THE CONDITION NOVEMBER 27th, 1908

RESOURCES

Loans and Discounts		$13,886,136.96
U. S. Bonds to secure Circulation		950,000.00
U. S. Bonds to secure U. S. Deposits		100,000.00
Other Bonds to secure U. S. Deposits		21,000.00
Bonds, Securities, etc.		2,014,529.31
Due from Banks	$1,137,258.23	
Exchanges for Clearing House	2,272,720.55	
Cash	4,701,124.68	8,111,103.46
		$25,082,769.73

LIABILITIES

Capital Stock	$1,000,000.00
Surplus	1,500,000.00
Undivided Profits	1,011,982.39
Circulation	943,500.00
Bonds Borrowed	50,000.00
Reserved for Taxes	26,750.00
Deposits	20,550,537.34
	$25,082,769.73

was not present at the meeting, nothing definite was done. It is expected that action will be taken in a few days.

Calls have been made the past week through the daily newspapers for help wanted by the following firms: Stevens & Co., toolmakers; Max Deutz, man to drill combs; George N. Steer & Co., Pawtucket, bench hands; Henry Lederer, toolmaker; Meriden Britannia Co., Hamilton, Ont., silversmith on hollow ware and novelties; W. C. Bowlen, die sinker and cutter maker; Kapriel & Co., girls to charge hard enamel; J. Schwarzkopf & Co., 10 girls to set up, charge, and five to set stone in cluster work; E. S. McLaughlin & Co., girls to hard solder; Capron Co., man to take charge of presses; Ostby & Barton Co., toolmaker, polishers and jewelers; Wolcott Mfg. Co., locket maker; R. Borland, toolmaker; J. J. White Mfg. Co., girls to hard solder on cluster work, and Edey Mfg. Co., girls as pinners.

The firm of Almy, Stone & Co., refiners at 33-37 Mathewson St., has been dissolved by mutual consent, William F. Almy withdrawing. The business will be continued by the remaining partners, William H. Stone and Thomas Hanley, at the same place under the firm name of Hanley, Stone & Co. Mr. Almy has become associated with Alexander Cory, Jr., a former manufacturing jeweler of this city, and Edward A. Stockwell, and the three are the incorporators of the Almy-Cory Co. authorized by a charter to conduct a business of smelting, refining and assaying gold, silver and other metals with a capital stock of $50,000. The new firm has leased the plant and building on Sabin St. occupied by the New England Refining Co., which has been remodelled and thoroughly equipped with new apparatus.

The jewelry industry was well represented Tuesday evening at the coming out reception of Miss Ruth Holmes, daughter of George H. Holmes, among those in attendance being William P. Chapin and wife, Frank T. Pearce and wife, Aldridge G. Pearce, Howard D. Wilcox and wife, John M. Buffinton and wife, William P. Chapin, Jr., and wife, Charles E. Hancock and wife, Martin S. Fanning and wife, Theodore W. Foster and wife, William P. Otis and wife, Nathan B. Barton and wife, Englehart C. Ostby, Ralph G. Ostby and Raymond C. Ostby, Ralph S. Hamilton and wife, Ralph S. Hamilton, Jr., and wife, Henry A. Kirby and wife, Henry W. Harvey and wife, Alfred K. Potter, Everett I. Rogers and wife, Everett I. Rogers, Jr., and wife, Frank B. Reynolds and wife, Wade Williams and wife, James O. Otis and wife, George W. Hutchison and wife.

In line with the patriotic character of the hangers which L. Heller & Son, 68 Nassau St., New York, have sent to the trade in previous years is the one they are now distributing, which is a handsome lithograph reproduction of the famous portrait of George Washington by Gilbert Stewart, in the Metropolitan Museum of Art. It is surrounded with an artistic mat and frame effect, producing a beautiful picture that will add to the attractiveness of any store or office.

Attleboro.

TRADE CONDITIONS.

The early returns from the traveling salesmen throughout the country are very encouraging for a big 1909 jewelry business. The men report that the retailers and jobbers had a prosperous Christmas trade and that their prosperity will be reflected in the large orders that will be placed for Spring goods.

Aldro A. French is recovering from a serious illness.

M. H. Mason has gone west for the James E. Blake Co.

G. Percy Clap is now in the west for the Daggett & Clap Co.

Charles M. Robbins returned Monday to New York after a short stay in town.

Fred L. Torrey has been elected vice grand of Orient lodge of Odd Fellows.

F. R. Turell left Saturday for the west with the samples of the W. H. Saart Co.

D. Frank Wright is traveling through South America for Reed & Barton, Taunton.

W. P. Hanley, New York salesman for McRae & Keeler, was at the factory last week.

Frank Mossberg acted as toastmaster at the banquet of the Republican Town Committee.

George W. Kelley is making extensive improvements to his coloring and electro plating establishment.

S. O. Bigney & Co. are working nights to catch up with orders which they are almost three weeks behind in filling.

The jewelry designing class connected with the Y. M. C. A. commenced its second half last Thursday with a gratifying attendance.

The R. F. Simmons Co., with its customary liberality, responded to the call for funds for the relief of the Italian earthquake sufferers with a check for $100.

Attleboro manufacturers are taking an active part in the organization of a Board of Trade. Already sufficient pledges have been received to assure the success of the association.

The old steam power building is now absolutely deserted. The work of tearing down the structure will soon begin. Plans are being considered by the owners for the erection of a new factory.

Fred L. Torrey announces that he is a candidate for a place on the board of selectmen. He will not serve again on the board of assessors. Harvey E. Clap declines to accept another term on the school board because business duties forbid.

The new Ingraham building on Union St. is now well filled. A. S. Ingraham & Co. occupy the basement. E. D. Gilmore & Co. and Albert Grover are on the first floor, while on the third floor Allen, Lonergan & Co. and E. T. Bright & Co. have quarters.

The annual financial report of the Hansen-Bennett Co., as made by its treasurer, Thomas S. Bennett, is as follows: Machinery, $14,741; cash and debts receivable, $18,051; manufactures and merchandise, $13,825; patent rights, $25,000; profit and loss, $2,954. Capital stock, $25,200; accounts payable, $49,371. Total, $74,571.

Victor G. Heroux, who conducts a mail order business under the name of the Royal Novelty Co. on Maiden Lane, Attleboro, was arraigned before Judge Byram in the district court because of his failure to comply with the law requiring that a person doing business under a name other than his own shall file a statement of that fact to the town clerk. Heroux was notified some time ago to file such a certificate, and having failed to do so, a fine of $15 was imposed. The case resulted in numerous other mail order concerns hastily filing the necessary certificates.

North Attleboro.

George Whiting was in New York last week.

S. G. Mandalien departed on Saturday for the west.

Howard Grant left Friday on a trip for Riley & French.

Theron I. Smith intends to go to Cuba the latter part of the week, where he will pass the Winter.

James Baker and E. L. Motteram, travelers for F. M. Whiting & Co., were at the factory last week.

Mortimer Herring, foreman for Estate of O. M. Draper, observed last Friday his 23d wedding anniversary.

Clarence Ware on Wednesday resumed his duties as New York representative of T. G. Frothingham & Co.

Charles Van Ness, New York representative of Codding & Heilborn, was at the factory several days last week.

Frank W. Reed left Monday for the Pacific Coast with the samples of Paye & Baker Mfg. Co. St. Elmo L. Coombs has gone south for the same firm.

The George L. Paine Co., J. J. Sommer & Co., W. G. Clark & Co., H. F. Barrows Co., and E. I. Franklin & Co. have found it necessary to operate overtime to fill orders.

The timely discovery on the part of employes of G. K. Webster & Co., of a blaze in a storehouse situated close to the factory, prevented a disastrous fire last week. As it was but little damage was done.

A large brick vault which extended up in the air two stories and was an addition to the Totten building, tumbled down last Monday. The extreme marshy character of the land on which the structure was located was responsible for the accident.

Judge Charles C. Hagerty, of Taunton, has been appointed a commission to examine together with Walter E. Barden the claims against the estate of the late Frederick E. Sargeant, cashier of the Jewelers' Bank. The report of Administrator Byram showed debts aggregating $178,254.69 while the assets were but $21,521.95, leaving a balance on the wrong side of the ledger of $148,752.54. Since the report, however, the estate has found it necessary to pay $500 additional taxes levied by the assessors.

The Burley & Tyrrell Co., Chicago, has purchased the business of the Wemott, Howard Co., St. Paul. The capitalization of the Wemott, Howard Co. is about $100,000. The Burley & Tyrrell Co. has a capital stock of $800,000. E. G. Spindler, St. Paul, who has been connected with the Chicago firm for 15 years, has been made resident manager of the St. Paul concern.

GORHAM SILVER

¶ The Sagacious Jeweler does not allow the inevitable reaction which follows the bustling excitement of the holiday season to prevent his taking thought for the morrow.

¶ He recognizes, for instance, that provision must be made for the early wedding season which nowadays follows so closely on the heels of the New Year.

¶ More immediate urgency, however, attaches to the necessity of looking over depleted stocks and by judicious orders bringing them into a condition of unimpaired efficiency and completeness.

¶ To the Jewelry Trade in general, to its friends and customers in particular, the Gorham Company takes pleasure in extending a cordial and hearty New Year's Greeting.

THE GORHAM COMPANY,

Silversmiths and Goldsmiths

Fifth Avenue and 36th Street, New York.

BRANCHES:

CHICAGO, 137 Wabash Ave.

NEW YORK. 15-17-19 Maiden Lane

SAN FRANCISCO, Temporary Office: 1103 Broadway, Oakland, Cal.

LONDON, Ely Place.

WORKS: Providence and New York.

THE JEWELERS' CIRCULAR
WITH WHICH ARE CONSOLIDATED
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY
THE JEWELERS REVIEW

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11 JOHN ST., COR BROADWAY, NEW YORK.
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A Good Year for the Good Merchant.

IT is exceedingly gratifying to note that the reports of business conditions coming from jewelers in all parts of the country have grown brighter and brighter since Christmas trade ended, and indications point more clearly every day to the fact that though he has gone through a bad year during which merchants in all lines have suffered, the jeweler and his associates in the kindred trades will begin the present year under distinctly favorable auspices, and in many cases in better financial condition than they have been at the end of ordinary prosperous years. Reports of the Christmas trade even in the larger cities like New York, Philadelphia, Boston and Chicago, where the jeweler has felt the effects of the business depression most keenly, are more than gratifying, and in many instances are beyond the most optimistic predictions that have been made. What is more, many dealers had their business continue during the past week in a way that was most satisfactory.

Owing to the uncertainty of conditions during the year a large number of jewelers were much more conservative than usual in purchasing new goods and contented themselves with buying just those lines that were absolutely necessary, directing their efforts to get rid of the stock on hand. While in some cases the conservatism has prevented them from making sales which they might otherwise enjoy, it has, as a general rule, resulted in the jeweler clearing out a large proportion of the stock that he carried and being in a better position than usual to meet his obligations and to start the year with a bright and up-to-date stock.

The past year has given to merchants a greater appreciation of the fact that success results almost as much from *buying* right as from *selling* right, and to some extent this point has been brought home to the buying public as well, so that he who would make the most of his opportunities in the year to come must use more than usual care and business acumen in the selection of his stock as well as have a clear appreciation of the public taste in styles and designs. The year will be a good one, unless all present signs fail, but the benefits from improved business conditions will probably be reaped almost entirely by real merchants, who are ever alive to learn what, where and how to buy as well as where, when and whom to sell.

Important Points for Exporters.

MOST of the American manufacturers in the jewelry and kindred lines are commencing to understand the necessity of an export trade in their own respective business; some are beginning to reach out to secure it; many are expending large sums of money in experiments upon it, and all are regarding the subject with increasing practical interest. Yet men who know the manufacture of their product to its utmost details, and who know its sale in the United States most thoroughly, hesitate and ponder upon its sale outside of the United States. There is, however, no difference between selling jewelry and kindred lines in Rio de Janeiro, Melbourne or any other foreign city and in selling them in many remote portions of the United States. Selling jewelry, etc., abroad may involve higher freight rates, though this is not generally the case; it may involve a different language, a customs tariff; it often involves different business customs, different credits and banking, better packing, and other details, but this is true of portions of the home market, or at least of our possessions.

Details which seem to worry many manufacturers the most are relatively of the least importance. What is most to be considered is that while jewelry, etc., thus introduced in foreign markets is merely sold a little farther away from home, it is sold in competition with similar goods from other countries. American manufacturers must, therefore, of necessity show as much or more industry in getting trade abroad as they do in getting trade in the United States. They will have to use every method, every resource abroad that they do in the United States, possibly more, in order to get this business.

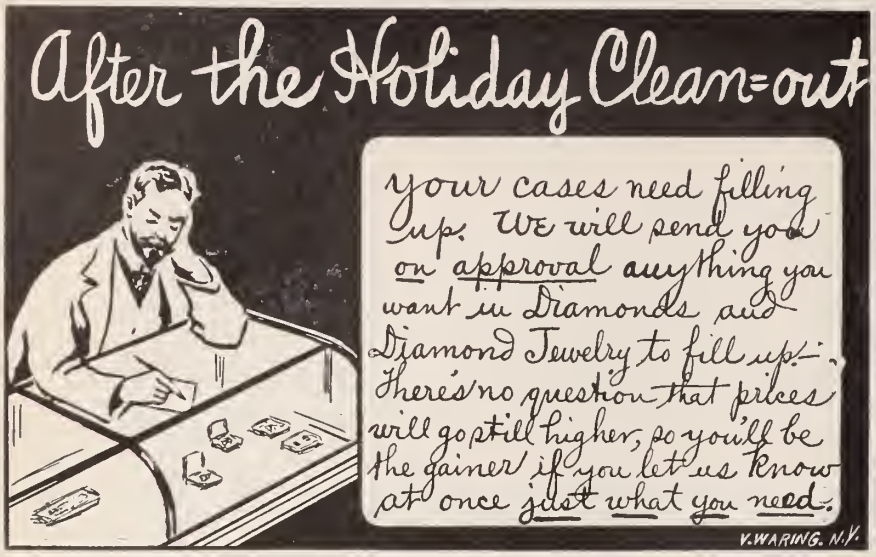
If their trade in the United States requires traveling men, it is safe to say that their trade abroad will require the same aids. If they can expect to secure no trade in the United States by sending out catalogues in French or Spanish, they can certainly expect no trade in a French or Spanish-speaking country by sending out catalogues in English. In short, the foreign field should be regarded as is the domestic field; it should be looked after as closely as home markets, and should be made the basis of permanent trade as the home market is.

The essentials of successful foreign trade are not different from the essentials of success in the home trade. Jewelry, clocks, watches and kindred lines to be sold must be suitable to the market in which they are offered. They must be sold by representatives as well equipped and as energetic as the representatives of competitors. In fact, one must go after trade and get it, as a salesman is expected to get it in the United States. The mere fact that jewelry, clocks, watches, etc., are sold in another country; that they are shipped by sea rather than by rail; that they pass a customs tariff, are merely elements in the problem of selling goods—elements infinitely less important than other considerations which manufacturers are accustomed to meet daily in extending their business in the home market. The manufacturer

The time is opportune for a movement designed to stop deception in the selling of advertising space. With this end in view all advertisers should insist upon a written guarantee of circulation being made a part of any advertising contract.

THE JEWELERS' CIRCULAR-WEEKLY guarantees a minimum circulation of 450,000 copies during 1909 and makes it a condition of all its contracts.

ON MEMORANDUM



CROSS & BEGUELIN

Importers and Cutters of Diamonds and Precious Stones

43 Rue de Meslay, PARIS *Telephone, 5100 Cortland* *23 Maiden Lane, NEW YORK*

TRADE MARK

Greeting

For the new year we extend to the entire trade our best wishes for a successful one. We also embrace the occasion to thank individually and collectively all those who contributed to our prosperity during 1908, and venture to express the hope that our unexcelled line will merit the same consideration in the future as it has heretofore.

H. A. Kirby

Providence and New York

who carefully studies all these conditions and endeavors to meet them will be the man to get the cream of the trade when it is developed.

Statistics Show Stability of the Gem Trade.

THE crisis which the diamond and gem trade successfully weathered last year is indicated in the importations of precious stones at the Port of New York, the figures of which have just been compiled by the appraiser, and which are the lowest for any year since 1898. This amount, however, barely gives a clear idea of the cessation of business early in the year, as the importations of the last few months of the year, which returned to almost normal conditions, comprise the bulk of the importations shown. However, the figures for the last four months indicate that the crisis was weathered most successfully, as is well shown in the separate statistics of December appended herewith, and what is more, this was done without any break whatsoever in the market despite the fact that the press of all parts of the country had done its best to inculcate in the minds of the public generally the idea that diamonds would be and were cheaper than formerly.

In brief, the appraiser's report shows that the total amount of the cut precious stones and pearls imported during 1908 was $10,418,166.20, of which $8,450,147.22 represents the value of the cut precious stones and pearls and $2,444,730.06 the value of the rough stones, principally diamonds. How this compares with previous years will be seen from the following table:

Year.	*Cut.*	*Uncut.*	*Total.*
1897....	$4,368,913.44	$2,677,413.95	$7,046,327.39
1898....	8,034,616.51	4,900,198.94	12,934,815.45
1899....	13,414,217.79	5,907,534.76	19,321,752.55
1900....	9,768,094.87	3,597,520.39	13,365,615.26
1901....	18,160,511.02	6,702,050.05	24,862,567.07
1902....	18,019,522.89	7,393,252.85	25,412,775.74
1903....	17,264,541.11	7,412,414.99	24,676,966.10
1904....	16,416,533.48	9,675,741.78	26,092,275.26
1905....	26,999,886.31	10,146,451.04	37,146,337.35
1906....	32,221,977.69	11,351,510.90	43,573,488.59
1907....	23,262,898.40	8,450,147.22	31,713,045.62
1908....	8,450,147.22	2,444,730.06	10,418,166.20

The importation of gems for the month of December alone amounted to $2,173,233.39, the cut stones and pearls aggregating $1,998,465.45 and the uncut $174,767.94. The excellent condition of the trade is to be seen when this is compared with December a year ago when the total figures for the month were $207,479.02, of which the cut precious stones and pearls were valued at $144,258.11 and the uncut stones at $63,220.91. While last month's total does not equal that of December, 1906, the total will compare favorably with similar months of previous years, and as before stated indicates that the gem trade begins the year in a far more favorable condition than might have been expected from the conditions against which the trade has had to contend.

H. J. Zeller has disposed of his business at Le Roy, Minn., to E. E. De Groff, who formerly owned it.

A new steel ceiling and other improvements have been completed in the store of R. L. Keplinger, Franklin, Pa.

New York Notes.

Chas. J. Jacobs, Chicago, is a visitor in this city.

Maurice Wendell, of Wendell & Co., 45 John St., is spending a short vacation in Chicago.

I. Ira Foster, representative of Milton L. Ernst, is now traveling through the south and southwest.

Mr. Prince, of R. Harris & Co., Washington, D. C., was seen in the Maiden Lane district, last week.

Gus. Strandberg, of Sykes & Strandberg, Attleboro, Mass., was at the Astor House, in this city, last week.

Irving Sweet, of C. O. Sweet & Son Co., Attleboro, Mass., called on friends in this city during the past week.

Judgment was recorded, last week, against George O. Kroeger in favor of the S. F. Myers Co. for $320.73.

Lewis Fleming, of the Chicago office of Jos. Fahys & Co., will hereafter travel from the local office of that concern.

Fred Kennon, of the John T. Mauran Mfg. Co., Providence, was a visitor in the Maiden Lane district, last week.

F. A. Fuller, Jr., of this city, has taken charge of a department in the store of W. A. Sturgeon & Co., Detroit, Mich.

J. K. Platt has been employed by M. J. Averbeck, 12 Maiden Lane, to carry his lines in several middle west States.

I. Groh, head of I. Groh's Jewelry Co., Indianapolis, Ind., was among the out-of-town visitors in this city, last week.

Wm. Davidson, who has had charge of J. W. Forsinger's office, 170 Broadway, for some weeks past, has returned to Chicago.

L. P. Kadison, of the diamond cutting firm of Fera & Kadison, 65 Nassau St., will sail for Europe, to-day, on the *Lusitania*.

Wm. B. Kelly, who has stores at San Antonio, Tex., and at Memphis, Tenn., has been a visitor in this city during the past week.

Barney Brady, a retired North Attleboro, Mass., manufacturing jeweler, renewed old acquaintances in the Maiden Lane district, last week.

William H. Kinna, local representative of the Elgin National Watch Co., has been spending a vacation with his parents at Sharon, Wis.

Larter & Sons, 21 Maiden Lane, have closed their factory in Newark, N. J., from Dec. 30 until Jan. 11 for the usual semi-annual overhauling.

Creditors of John Feinbloom, Middletown, N. Y., received an offer, last week, of a settlement of their claims on a basis of 50 cents on the dollar.

The leather and novelty store of Culbert & Co., 24 Maiden Lane, was closed, last Wednesday, because of the death of James H. Culbert, head of the firm.

Tiffany & Co., this city, have designed a screen known as the A. R. Meyer Memorial Screen, for Grace Church, 13th St. and Broadway, Kansas City, Mo.

Adolph Gesterer was arrested by detectives in a Brooklyn pawnshop, Monday night, on suspicion. He had a quantity of silverware in his possession which he was trying to pawn.

The 26th annual meeting of the Jewelers Security Alliance will be held next Friday. A detailed report of the meeting will appear in the next issue of THE JEWELERS' CIRCULAR.

George Whiting, of Sturtevant & Whiting, North Attleboro, is in charge of the New York office of the concern during the absence of Harry Booth, who is on a western trip.

S. Pian, of the S. Pian Time Payment Jewelry Co., St. Louis, Mo., will leave, to-day, on the *Lusitania* for Antwerp to purchase diamonds. He will visit England and Germany.

The S. Rose Co., 20 John St., has sold its December shipment of Brazilian rough diamonds to a cutting concern in this city. The parcel contained 520 carats, and the stones average six grains.

Albert J. Sequeira, an expert diamond cleaver formerly with Stern Bros. & Co., and lately with S. L. van Wezel sailed, Tuesday, Dec. 29, with his family, on the steamer *Noordam* for Amsterdam.

Charles H. Eulhardt, who started in the jewelry jobbing business at 170 Broadway last July, has been obliged to seek larger quarters and has removed to 90 Nassau St., where he has leased a suite of offices on the second floor.

William Bardel, a former prominent manufacturing jeweler, but now American consul at Rheims, France, sends New Year's greetings to the trade through a card received Monday by THE JEWELERS' CIRCULAR-WEEKLY.

Joseph E. Hartman, formerly in the employ of Charles M. Levy, will after this date represent the firm of Louis Kaufman & Co., ring makers, 82 Fulton St., in Pennsylvania, New York, New Jersey and the New England States.

Secretary George B. Cortelyou, of the Treasury Department, has reappointed Marion De Vries, president of the Board of United States General Appraisers, for the next year. This will be Mr. De Vries' fourth consecutive term as chief executive of the board.

Philip Kramer, Inc., has been incorporated under the laws of the State of New York to deal in watches, diamonds, silver and clocks, with a capital of $10,000. The incorporators are: Philip Kramer, New York; Meyer Sliebercht, Hoboken, N. J., and Joseph Rabinowitz, New York.

In a decision handed down last week by the Board of United States General Appraisers, it is held that corals cut in the form of beads are dutiable at 10 per cent. under par. 435, the collector's decision being reversed. The goods were entered by Davies, Turner & Co., of this city, in April, 1907.

No tangible clue has as yet developed in the mysterious robbery of the jewelry store of Oscar C. Jackle, 866 Third Ave., which occurred last week. A reward of $500 has been offered for the recovery of the property. The stock was insured in the National Surety Co. for $10,000. The loss is estimated by Mr. Jackle at $20,000.

The auction sale of the stock of Arthur M. Hirshfield, 278 Sixth Ave., against whom an involuntary petition in bankruptcy was filed recently, was conducted Monday, at which time the assets of the bankrupt, consisting of jewelry, watches and bric-à-brac together with fixtures, etc., were disposed of. Benjamin W. B. Brown is the receiver in bankruptcy.

Sim. Englander announces that he has severed his connections with the firm of Van Antwerpen, Vanden Bosch & Co., and has joined Samuel Wallach under the firm style of Englander & Wallach. They will conduct a business as diamond cutters' agents and have offices at 15 Maiden Lane, having completed arrangements with several American and foreign diamond cutters.

Amber catches for necklaces assessed for duty at 60 per cent. under par. 439 of the tariff law as parts of jewelry by the collector, were, last week, declared dutiable at 25 per cent. under par. 448 as manufactures of amber by General Appraiser Sharretts. R. F. Long, of this city, entered the protest. The matter came up before Board I. The protest was sustained on the authority of a former decision.

United States General Appraiser Sharretts decided, last week, that bead necklaces and chains valued at more than 11 marks a gross were dutiable at 60 per cent. as jewelry. The Syndicate Trading Co. et al. protested the duty imposed by the collector, claiming 35 per cent. ad valorem under par. 112, and making other claims, all of which are overruled by Appraiser Sharretts, who affirms the collector's decision in each case.

A protest against the assessment of duty on decorated glass and china in chief value of metal made by John L. Vandevier, Philadelphia, Pa., was sustained after an appraisement of the goods by the Board of United States General Appraisers recently. Articles classified under par. 95 as decorated china, or under par. 100 as decorated glass, were held to be dutiable as metal under par. 193. Appraiser Hay, in his decision, says from an examination of the samples and from testimony of the witnesses the articles are distinguishable from those passed upon by the court in the case of Gallenkamp *vs.* Rachman (147 Federal Court, 769 A. D. 27090), inasmuch as the metal, which is a componet material of chief value, is an essential part of the article and is not applied solely for ornament.

A warrant has been sworn out for the arrest of Carl Bauer, charging him with the theft of a diamond from the establishment of E. A. Lehmann & Co., 45 John St., and the matter has been placed in the hands of the police department, which is now looking for the man. Bauer answered an advertisement for a position with the jewelry concern, and was employed by Mr. Lehmann. He was well dressed and had the appearance of a competent workman. He said that he did not have any tools with which to work, but this matter was adjusted by his employer. Mr. Lehmann was alone in the office on the morning on which the man went to work, and gave him a ring with a large diamond on which some work was to be done. The man was given an order for some tools, and went out to purchase them, but did not return. The jeweler afterward discovered that the diamond, which was valued at $300 and which belonged to a customer, was missing. Bauer is described as being five feet 10 inches tall, light complexion, brown eyes, and when last seen wore a brown suit. He has a

(*New York Notes continued on page 71.*)

1851 The Jeweler's Bank for half a century in the same location 1909

THE CHATHAM NATIONAL BANK

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ACCOUNTS INVITED

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FRANK J. HEANEY, Vice-President
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CLARENCE H. KELSEY, President
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WM. A. NASH, President Corn Exchange Bank
WM. H. NICHOLS, Chairman of Board, General Chemical Co.
WM. H. PORTER, President Chemical National Bank
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DIRECTORS

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ORIGINAL CLEARING HOUSE MEMBER — SAFE DEPOSIT VAULTS

The Market and Fulton National Bank of New York

ORGANIZED 1852

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CAPITAL, $1,000,000 SURPLUS, $1,500,000

PROGRESSIVE—CONSERVATIVE—SUCCESSFUL

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JOHN H. CARR, - - - Asst. Cashier

Invites the Accounts of Jewelers

Will extend every facility that good banking will justify

SAFE DEPOSIT VAULTS

New York Notes.

(Continued from page 69.)

small mustache, and his right eye-tooth was discolored. He has square shoulders, and claimed that he had served two years in the German army, and that he came from Thorn, Prussia. He weighs about 160 pounds. The man is an easy and convincing talker. Mr. Lehmann received the information from the police department of Richmond, Va., which stated that the man was wanted in that city.

The firm of Rosenbaum & Link has been succeeded by Jacob Link.

The annual meeting of the Jewelers' Safety Fund Society will be held Jan. 13.

The firm of Wallach & Davidson, 128 Mott St., dissolved Dec. 31, by mutual consent.

The style of the business conducted by Michael Rosenthal is now Rosenthal's Curiosity Shop.

S. Jacobson, of Jacobson Bros., 65 Nassau St., sailed, yesterday, for Europe on the *Amerika* on a purchasing trip.

Wm. S. Honigbaum and Henry Lewis, of Honigbaum & Lewis, Inc., arrived in this city, last week, from a trip to Europe.

Ferdinand Hecht, a member of the firm of Geo. Borgfeldt & Co., died at Berlin, Germany, Monday. He had been a member of the firm since 1881. He was born at Nesselroeden, Germany, in 1853.

Two diamonds weighing about ¾ of a carat each were lost Monday in the vicinity of 1 and 2 Maiden Lane. Should these diamonds be found it is requested that the finder communicate with Harry Britton, 510 Columbus Ave.

Anson R. Flower, who died suddenly at his home in Watertown Sunday, was well known in this city as a member of the firm of Flower & Co. He was at one time connected with the jewelry business in Watertown with his brother, the late Roswell P. Flower, former Governor of New York.

It was reported in New York last week that Max Jaffe, who does a wholesale jewelry and optical business at Birmingham, Ala., has made an offer of settlement with his creditors on a basis of 25 per cent., of which half was to be in cash and half in secured notes, due in four months.

Joseph Irons has accepted the position of manager of the New York salesrooms of the J. D. Bergen Co., cut glass manufacturers, 38 Murray St., and has entered upon his new duties. He will also continue to represent the Middletown Silver Plate Co. and Wm. A. Rogers, Ltd. He is rearranging the Bergen display of cut glass, and will add several new cases and make other improvements which will help to make the display most attractive.

The United States General Appraisers have decided that so-called combination penholders are not to be regarded for the purpose of duty as manufactures of metal, with duty at the rate of 45 per cent., but instead are to be held dutiable as penholders with a tax of only 25 per cent. The articles under consideration are metal cylinders and consist of two parts, the larger part closed at one end, while the other contains a rubber eraser at one end and a device for holding a pen at the other end.

The 25th annual entertainment and ball will be given by the Watchmakers & Jewelers' Benevolent Association, Jan. 17, at the Yorkville Casino, 210 E. 86th St. The entertainment will begin at 8 P. M. Music will be furnished by the Jockers brothers. At the annual meeting of the association, held recently, the following officers were elected for the ensuing year: President, Max Bolotin; first vice-president, H. Berkowitz; second vice-president, R. Lewis; treasurer, J. Shapiro; recording secretary, P. Salias; financial secretary, M. Slavit. A board of trustees was also elected.

It is announced from the American Art Galleries that Baron Von Sternburg's remarkable collection of art treasures is to be sold at auction on the afternoon of Jan. 13, 14, 15 and 16, and that it will be on free view from Jan. 9, until the time of the sale. Included in the collection are bronzes, porcelains, enamels and other ornamental works of art. Over 1,000 objects are included in the collection. The Chinese porçelains form a very important part of the exhibition and the examples cover the entire course of development of the art in China and comprise many pieces that are both rare and beautiful.

A debtors' petition in bankruptcy was filed Monday in the United States Circuit Court, New York, by Edward R. Wood, East Orange, who has resided for some time past at 1090 St. Nicholas Ave., New York. The petition shows liabilities of $5,721.44, of which $870 is in secured claims. The assets are $1,776.50, of which amount $1,421.50 is in unliquidated claims. Mr. Wood has been engaged in selling jewelry and precious stones on a salary and commission. Among the unsecured creditors named in the petition are: The Miller Jewelry Co., $500; R. & G. Furniture Co., $104; Scott Stamp & Coin Co., $820; John R. Gibson, $3,276.

The directors of the Boost Club of New York are preparing for the fifth anniversary banquet which will be the biggest affair ever held by this organization. Every effort will be made to make the banquet a record-breaker in every respect. It will be held Jan. 20 at the Hotel Astor. The list of speakers and honorary guests includes the Right Rev. Ethelbert Talbot, LL.D., Bishop of Pennsylvania; Rear Admiral Casper F. Goodrich, E. W. P. Churston, British Consul; R. Fulton Cutting, Chairman of the Citizens' Union; John S. Wise, Major-Gen. Leonard Wood; W. M. Ivins, Chairman of the Charter Revision Committee; Judge M. Linn Bruce, Gene Morteze Kahn, Persian Ambassador; Mayor Geo. B. McClellan, Martin W. Littleton, President McGowen, of the Board of Aldermen, and Ex-Lieut-Gov. Lewis S. Chandler.

Davidson & Schwab, Inc., the new firm, which, as noted in the last issue of THE JEWELERS' CIRCULAR, had opened attractive offices and completely equipped jewelry factory at 87 Maiden Lane, have practically completed their selling staff. In addition to the members of the firm, the new concern will be ably represented by Edgar L. Straus, who will travel in the New England States and also cover Philadelphia, Baltimore and Washington, and by Jesse M. Davidson, who will visit the city trade. De Witt A. Davidson will cover the jobbing points—Chicago, Cincinnati, St. Louis, Pittsburg and Cleveland. It is interesting to note that the principals of Davidson & Schwab, Inc., both come from a long line of jewelry manufacturers, and it was Mr. Davidson's grand uncle, Adolph Wallach, who was one of the pioneers of Maiden Lane, and most influential in establishing the gold chain manufacturing industry in this city.

John Wilson, a negro porter employed by A. Jaffe & Son, 49 Maiden Lane, was arrested in Newark, last week Tuesday, charged with the larceny of a $40 diamond ring from the sample cases of his employer. He was held in $500 bail. Isaac Jaffe, of the firm, took the porter with him to Newark and left him in charge of his cases at the store of S. Seff, 119 Market St., while he went out to lunch. When he returned, the jeweler says, he opened his case and found that a ring was missing. He accused the negro, who, according to Mr. Jaffe, admitted the theft and offered to return the ring. A policeman was called to the store and the negro taken to police headquarters. Mr. Jaffe said that the porter had been in his employ for some time and he had been missing various articles at different times. Two pawn tickets for rings were returned to the jeweler by a roommate of the negro. The tickets showed that $30 and $15 had been obtained for rings pawned at different places. Mr. Jaffe went with a detective to the boarding house on 27th St. where the negro made his home, and found pawn tickets for a quantity of jewelry. The total loss is estimated at $150 by the jeweler.

Included in the list of recent accessions at the Metropolitan Museum of Art is a Wedgewood vase, a gift of Jed. Frye, the seal of the heavy Wedgewood medal by Wm. Hackwood, English, 1790, gift of Frederick Rathbone; small Rakka bowl, ninth century, gift of W. R. Valentiner; carved ivory tobacco grater with modern copper mounts, French, 18th century, gift of George Glaenzer; four gold earrings, Indian Syrian, gift of Robert W. DeForest; 19 medals, English, Italian, French and American and two copper coins, American, gift of Mr. and Mrs. Frederick Wait; 151 silver and silver-gilt souvenir spoons from various countries, gift of Wm. H. Redding; marble group "Mother," by C. Arthur Lewin-Funke, gift of Edward B. Adams. Among the list of loans are included 13 coins, gold and silver, Maundy money, King Edward of Great Britain, 1902, loaned by Edward A. Penniman; a cast-iron medallion, German, 18th century, loaned by John Stemme; silver gilt chalice, German, early 16th century, loaned by Charles H. Truax; silver tankard, by Paul Revere, American, 18th century, loaned by Blair S. Williams; brass dish, British Indian, modern, loaned by John Stemme.

Preparations are well under way for the dinner of the Jewelers' 24-Karat Club of New York City, which will be held at Delmonico's on Friday evening, Dec. 22. Every effort is being made to make the dinner a record-breaker, and an excellent list of speakers assures the success of the event. Among the speakers and honorary guests for the evening are U. S. Senator Owen, of Oklahoma; Congressman Cushman, of the State of Washington, who is known as the Abraham Lincoln of the House of Representatives; Judge Jenks, of Brooklyn; Japanese Consul-General Kopichi Midzuno;

(New York Notes continued on page 73.)



MATCH BOXES: In innumerable shapes, styles of design and prices, are shown in a little **FOLDER** which we have just had done.

Should be glad to send you one. We are sure it will prove valuable to you as a ready reference book, one you will wish to keep ready at hand to refer your customers to to make a sale.

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Mr. Retailer:

Let your WATCH-WORD for 1909 be

"SOLIDARITY"

That's the line of GOLD WATCH CASES you and your successors will "SWEAR BY" in years to come—sold through THE JOBBING TRADE ONLY.

Solidarity Watch Case Company

Established 1885

54 Maiden Lane, New York

General Selling Agents:

JOHN W. SHERWOOD :: :: FRANK E. HARMER

New York Notes.

(Continued from page 71.)

Baron Takahira, Japanese Ambassador; Rev. Dr. Nehemiah Boynton, Judge M. Linn Bruce, P. F. McGowan and James J. Delaney. Others are also expected.

The Traveling Jewelers' Association held its annual meeting yesterday afternoon in the Jewelers' 24-Karat Club room, 15 Maiden Lane, at which time officers for the ensuing year were elected and other business of the association transacted. A complete report of the meeting will be published in the next issue of THE JEWELERS' CIRCULAR.

The Brotherhood of Traveling Jewelers will hold its annual meeting, Saturday afternoon, at the Astor House. The following nominations will be placed before the meeting: President, Harry C. Larter; vice-president, Harry A. Bliss; secretary and treasurer, Harry Higham; executive committee, A. F. Carter and F. K. Huff. Business of importance to the organization will be transacted.

An association composed of the employes of the Aikin, Lambert Co. will meet tonight at Raub's Café, 144 Fulton St., for the seventh annual dinner of the organization. It is expected that about 30 will be on hand to enjoy the fine menu and join in the pleasures of the evening. The dinner will begin at 6.30 P. M., and it is expected that there will be special talent present to provide entertainment.

Theodore Yankauer has bought out the interest of Elias Rees in the firm of Rees & Yankauer, 71 Nassau St., and will continue the business under the firm style of Theo. Yankauer & Co. Mr. Rees retires from the firm. Edward C. Broberg and Harry A. Platt, traveling salesmen, have been taken into the new firm. The business will be continued at the address of the old firm. The firm of Rees & Yankauer was formed in 1893.

A bulletin of the Merchants' Association of New York, which was issued recently, takes up the matter of Postal Savings Depositories. The bulletin states that since 1871 various postmaster generals have recommended the adoption of the system in the United States and the present postmaster general, Mr. Meyer, is urging the passage of a Senate bill providing for the establishment of postal savings depositories for depositing savings at interest with the security of the Government for repayment. The bill provides that accounts may be opened for any person over 10 years of age by depositing $1, after which amounts as small as 10 cents are accepted. The limit of deposit accepted on any account in one month is placed at $200. It is pointed out that the postal savings depositories will bring within easy access of the people the chance to deposit very small savings in absolute safety and thus encourage thrift, prudence and economy; and that through the absolute confidence of the people in the Government panics may be prevented, savings increased, and the amount of money sent abroad by our immigrants reduced by the establishment of postal savings depositories. The bill is now before the United States Senate.

News Gleanings.

It is reported that Broxton, Ga., is a good territory for an enterprising jeweler and watchmaker.

The store of Guy Farnsworth, Mulberry, Kans., was damaged to the extent of $100, during Christmas week, by fire.

Geo. W. Staacke, formerly of St. Peter, Minn., has sold his store at Harvey, N. Dak., and will retire from the jewelry business. He will make a specialty of optometry in the future.

Sam Hotehner and Samuel Gutman, of the firm of A. Hotehner & Son, St. Louis, Mo., returned, recently, from a week's trip to Chicago. They will leave again for the same place in a few days.

At the convention of the Iowa State Retail Jewelers' Association, to be held at Iowa City, Ia., some time during February, the question of the establishment of a school for jewelers will be discussed.

Pennyweight thieves recently visited the stores of Parker & Templeton and of J. J. Heath, Lansing, Mich., and succeeded in substituting cheap rings for genuine diamond rings. The exact amount of the loss is unknown.

Frank Morgan, who was engaged in the jewelry business at Des Moines, Ia., for a number of years, died in Chicago, Christmas Day, of heart failure. He was prominent in social circles and a member of several organizations.

Three attractive trophies which were awarded recently at the Ohio State Fair to the owners of the Delaine-Marino prize-winning sheep were exhibited, last week, in the show window in the store of B. Yehley, Delaware, O.

Decorations in the show window in the store of C. L. Kuhn & Son, Scottdale, Pa., caught fire, on Tuesday evening of last week. The flames were promptly extinguished by employes before serious damage was done, and it was unnecessary to give the regular fire alarm.

The John Daynes Jewelry Co., Salt Lake City, Utah, will move, March 1, into an attractively furnished new store at 128 S. Main St., where they will have better facilities for their increasing business. The business was started in 1862, when a store was opened at 26 Main St.

Edward Lyons and Joseph Cricoski were taken into custody in Pittston, Pa., a short time ago, accused of being implicated in the recent robbery of the store of G. J. Jezement, located on N. Main St., at that place. The jeweler was awakened by the noise of the window, which was broken by the intruders, and, taking his revolver, went to investigate. He fired several shots, but the men escaped in the darkness.

S. Karmatz, a jeweler of West Chester, Pa., was arrested, recently, upon a warrant issued by Magistrate S. B. Russell, charging him with having taken the balance wheel from a watch that was given to him to repair and replacing it with another that was very much inferior. The complainant is John Catherwood, and he sets forth in his complaint that the watch is a silver one and is valued at about $25. Karmatz had the watch, he claims, about two weeks. Bail was furnished by the defendant.



Mr. Warner, representing the Empire Jewelry Case Co., Buffalo, N. Y., was in Toronto, Ont., last week.

Traveling representatives in Omaha, Nebr., last week, were: Mr. Somes, Bates & Bacon; J. W. Stoneburner, C. H. Allen & Co.

The following traveling representatives called on the trade in Kansas City, Mo., during the past week: J. W. Stoneburner, C. H. Allen & Co.; Robert E. Kehl, F. H. Noble & Co.; R. T. Kleckner, Theodore W. Foster & Bro. Co.; Walter S. Strauss, Jacob Strauss & Sons; S. Sandfelder, F. W. Weaver & Co.; Mr. Wilkins, Ostby & Barton Co.; Richard Robinson, Shiman Bros. & Co.; Mr. Somes, Bates & Bacon.

Among the traveling representatives who, recently, visited Pittsburg, Pa., were the following: George E. Heywood, Horton-Angell Co.; Wm. W. Middlebrook, B. A. Ballou & Co.; Mr. Frothingham, T. G. Frothingham & Co.; Mr. Ford, Ford & Carpenter; George Southwick, Payton & Kelly Co.; Frank W. Bloomer, E. I. Franklin & Co.; Mr. Tanner, Allen, McNerney & Co.; Mr. Green, Geo. L. Brown & Co.; G. A. Buckmaster, Sykes & Strandberg; Mr. Vaslett, Fletcher, Burrows Co.; Mr. Fisher, Furbish, Swift & Fisher; Charles L. Brown, Ostby & Barton Co.; W. D. Powers, Wm. C. Greene Co.; Robert H. Drew, Parks Bros. & Rogers; G. Cheever Hudson, C. C. Hudson & Co.; O. G. Fehon, J. M. Fisher & Co.; John S. Cunningham, E. L. Spencer Co.; Jared Keith, French Process Co.; J. A. Durrell, Providence Mfg. Co.; F. E. Buffum, J. A. & S. W. Granbery; Frederick S. Potter, Flint, Blood & Co.; Fred H. England, Frolichstein, England & Klein; William Moulton, F. W. Weaver & Co.; F. B. Brigham, Cheever, Tweedy & Co.

Traveling representatives who called on the Cincinnati, O., trade, during the past week, included: Mr. Whiting, Whiting & Davis; Donald La Stage, H. D. Merritt Co.; Walter Marble, W. B. Marble Co.; C. H. Peckham, J. H. Peckham & Co.; Mr. Bloomer, E. I. Franklin & Co.; Mr. Powell, S. O. Bigney & Co.; W. C. Sherman, Estate of O. M. Draper; Mr. Howard, Mason, Howard & Co.; Mr. Cook, Fontneau & Cook Co.; A. J. Moss, Ostby & Barton Co., Mr. Kettlety, A. H. Bliss & Co.; Mr. Fry, Fry Bros.; Jared Keith, French Process Co.; Charles Sexton, William L. Sexton & Co.; F. F. Gibson, Gibson Krugler Co.; Mr. Rogers, C. A. Cook Co.; Mr. Peck, Waite, Thresher Co.; L. Jones, C. A. Marsh & Co.; Mr. Goldberg, J. Sollinger & Co.; Mr. Huhn, Scofield, Melcher & Scofield; James Baker, Frank M. Whiting & Co.; Mr. Remington, Carter, Qvarnstrom & Remington; Mr. Metcalf, Plainville Stock Co.; Robert Kehl, F. H Noble & Co.; Frank Hillinger, R. Hillinger & Co.; George L. Paine, George L. Paine Co.; Mr. Cussin, Cussin & Co.; Frank J. Ruggles, W. E. Richards & Co.; F. B. Brigham, Cheever, Tweedy & Co.; William Moulton, F. W. Weaver & Co.; Harry B. Kennion, Parks Bros. & Rogers; G. Cheever Hudson, G. C. Hduson & Co.; Mr. Pierce, T. I. Smith Co.; Mr. Vaslett, Fletcher, Burrows Co.; H. N. Van Bergen, Snow & Westcott Co.; Thomas E. Rogers, Riker Bros.; J. B. Macdonald, Walcott Mfg. Co.; Charles H. Clark, W. G. Clark & Co.

A recent dispatch from Portland, Ore., reports that O. L. Holgate, a jewelry salesman, was robbed in a hotel in that city of 205 watches, 150 rings, several watch fobs, chains and other articles. Mr. Holgate is engaged in business for himself and travels in and out of Washington. He estimates his loss at approximately $4,000. Among the stolen watches are: One 17-jewel Paillard, one 17-jewel Rockford, two 23-jewel special railroad Hamilton, one 21-jewel Waltham, 12 21-jewel Hamilton, and one 19-jewel Elgin.

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Philadelphia.

Harry Seher, with C. H. O'Bryon will be married to-day to Miss Anna Waples.

Charles Asquith, 4937 Germantown Ave., has been on the sick list, but starts the new year with restored health.

Col. J. Warner Hutchins, president of the Jewelers' Club, is spending the holiday season at Lakewood, N. J.

The Horological Club suspended its regular meeting during December, but will resume them next month.

A. Vollmer, 144 W. Girard Ave., is convalescent after a heavy cold, which kept him confined to his home before and after the holidays.

William Brand, of M. Sickles & Sons, is recovering from an attack of illness which confined him to his home the latter part of holiday week.

John Sheldon, retailer, watchmaker for Gustave Lanz, Norristown, was in the city over the end of the holiday week, and spent New Year's Day with F. B. Wallen, Camden, N. J., his brother-in-law.

William Price, with H. J. Andrews & Co., 108 S. 8th St., is receiving the congratulations of his friends in the trade upon his marriage Christmas Day to Miss Alice M. Holegate.

Isaac Bedichimer & Co., 1022 Chestnut St., are disposing gradually of their stock at reduced prices, preparing to abandon the retail field and confine themselves solely to the wholesale trade.

John Ford, 618 E. Girard Ave., retail jeweler and optician, assumes the office of coroner, to which he was elected in November on Monday. It is an important office and carries considerable political prestige.

R. C. Wilde, of the Meriden Cutlery Co., has just returned from a trip to the factory at Meriden, Conn., where a meeting of the full staff of the traveling men from the Atlantic to the Pacific and from Canada to the Gulf to discuss business conditions and the outlook for 1909.

E. J. Berlet, president of the Walnut St. Business Men's Association, and of the firm of Maxwell & Berlet, silversmiths and retail jewelers, 13th and Walnut Sts., presided, last night, at the first meeting of that body held in the new year at the Bellevue-Stratford Hotel, the usual meeting place.

Among the visitors to this city's trade, last week, were the following: Roland Oliver, Burlington, N. J.; A. M. Kendall, Millville, N. J.; E. K. Bean, Lansdale, A. E. Baylies, Bristol, Pa.; John MacPherson, Mauch Chunk; J. J. Minster, Elkton, Md.; E. D. Oliver, Burlington; B. L. Coder, Oxford, Pa., and O. G. Bohlson, Pleasantville, N. J.

Wholesale and manufacturing jewelers began the season of early closing Saturday afternoon by closing at 10 o'clock, with only a few exceptions. All will begin the weekday closing Monday at 5 o'clock, and will close Saturday at 1 P. M. The employes of all the establishments are delighted that the agreement was renewed with such unanimity. It continues until September.

The Philadelphia Jewelers' Club holds a meeting for the nomination of officers, Jan. 12. It is believed that most of the old officers will be continued. The meeting for the annual election will be held next month early. Preliminary plans will soon be under way for the annual banquet of the club, which, in all probability, will be given as usual on Washington's birthday at the Bellevue-Stratford Hotel.

Ferdinand Ebert, once a well-known manufacturing jeweler, in business at 809 Sansom St., who, during Christmas week, shot himself at his home, 1123 Porter St., and who was removed to the Methodist Hospital, died there a few days after his admission. At the Coroner's inquest a verdict of suicide while temporarily insane was rendered. It was shown that Mr. Ebert had long been an invalid, and that ill-health forced him to give up his business.

An interesting ceremony was performed at the Philadelphia Mint, Saturday, when all the dies bearing the date 1908 were destroyed according to the annual custom. The obliteration of the dies was attended with great care for fear some escape destruction and find their way outside. As an extra precaution the date upon each die was ground off by an emery wheel before the casting was consigned to the big furnaces in the basements. The dies used at the New Orleans and San Francisco mints are on their their way here to be destroyed in a similar manner.

Rochester

Burglars, last week, smashed a window in the jewelry store of William A. Kennedey, at 340 North St., and with a hook removed diamond rings valued at over $250 from a tray which had been left on display during the holiday week. The burglary was committed early in the morning. Kennedy, who lives over the store, was aroused from his sleep by the sound of breaking glass, and running to the window over the store he saw a man reaching into the window with a wire hook. Kennedy called upon him to stop, and not being heeded he ran back to his room and got his revolver. When he returned to the window he saw two men running up the street. Kennedy fired several shots after them, but without effect. An officer who heard the shots appeared and went after the thieves, but they eluded him.

Chief of Police Colburn, of Newark, N. J., arrested in New York City, recently, Benjamin Purvin, alias Robert Wilson, a former bellboy at the Gardinier Hotel, on the charge of stealing a sample case belonging to John I. Danks, a jeweler of this city, containing samples worth from $500 to $700. Purvin was captured at a boarding house, and with him was a suit case containing one-half of the stolen property, and 22 pawn tickets. Purvin wrote a letter to some one here, and in that manner the police got on his trail, and his arrest followed promptly. Purvin's home is said to be Wilkesbarre, Pa. He is 19 years of age. He confessed to the officers that he stole the sample case, and hid it for a week, and then put the loot in another receptacle, leaving the empty sample case behind.

Kiva Schwartz will enlarge his store in Chester, Pa., by the addition of an adjoining building 30 x 100 feet.

Lancaster, Pa.

TRADE CONDITIONS.

The jewelers report the entire holiday season as having been exceptionally good, the volume of trade having been exceptionally heavy, though the class of goods sold was not as high priced as during last year. There are many things that promise a more than ordinary early Spring trade. Lancaster gets the bulk of its trade from the county, and it is estimated that the crop now being delivered by the tobacco growers will put in their pockets about $3,500,000. The jewelers will get their share of that portion spent in Lancaster.

Richard L. Detterer is visiting his old home, Baltimore, for a couple of weeks.

Elwood P. Woods, Cleveland, O., is in Lancaster, with a view to locating in Lancaster County.

Norman McLaughlin, for a long time a jeweler with John B. Roth, Jr., has associated himself with his father in the leaf tobacco trade.

The Hamilton Dancing Association, formed of employes of the Hamilton Watch Co.'s factory, held a bal masque on New Year's evening.

Edward Rosenstein was one of the committee of arrangements of the annual ball of the Harmonic Club, held New Year's eve.

F. A. Peters was in New York on business last week. Joseph Hahn, with the H. S. Meiskey Co., has gone to his old home, Sheppardstown, W. Va., on a visit.

Frank L. Strickler spent the holidays in New York, and is now in Buffalo visiting a brother. From there he goes to Denver, Col., to take a position, his physician having recommended the change for his health.

In due course of time, Marcus Edelstein hopes his house will be Marcus Edelstein & Son. The boy arrived last Wednesday. Mr. and Mrs. J. Kaplan, Shenandoah, Pa., are the guests of Mr. Edelstein.

A. H. Rosenstein, of the Lancaster Silver Plate Works, visited New York last week. James Halstead, of New York, a silversmith, who was with these works prior to their destruction by fire in November, 1904, has again taken a position with Mr. Rosenstein.

Employed with the Jacquemin jewelry store, at Helena, Mont., are Alphonse Ketterer, a student at the Ezra F. Bowman Technical School, Lancaster, until a month ago, and M. T. Reineman, also a former student. John J. Bowman has just rereceived from them the particulars of the recent robbery of diamond rings, valued at $5,000, noted in the last issue of THE JEWELERS' CIRCULAR-WEEKLY. The thief rushed from the store to a buggy occupied by a confederate and both escaped. W. D. Connelly, Hutchinson, Kan., and R. R. Keener, Uniontown, have entered the technical school as students.

H. H. Woodward, of Woodward & McDonnell, a jeweler of Adair, Ia., recently identified the articles which were found in the possession of James Shield, as part of his stock. Shields, who was convicted a short time ago of robbing a post-office, is alleged to have stolen about $100 worth of stock from the jewelry store shortly before he looted the post-office. The prisoner is now serving a sentence of four years' imprisonment at Fort Leavenworth.



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Made in six sizes, from the smallest bud to the full blown rose

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Like all good things, DELAMOTHE Real Rose Hat Pins have scores of imitators, but perhaps there have never been such crude and inferior imitations made and offered the jewelry trade as on this product. The process used by all metallized imitations is the common and well-known method of coating or depositing metal (coarse plating) which has been known for nearly a hundred years, and can be found in almost any encyclopaedia, producing a crude, brittle, hollow article with all fine details of nature obliterated, and only closed or partly closed roses can be so treated, as open roses cannot be even well deposited on. The DELAMOTHE Process was discovered by Prof. L. G. Delamothe, who is a member of this company, and his process is owned and used exclusively by this company. The DELAMOTHE Process TURNS INTO METAL any size or shape of a rose, from the smallest bud to the full-blown flower, retaining perfectly every vein and delicate detail of the rose. Made in gold, silver, copper and many enameled colors which cannot be duplicated at any price, as these permanent finishes are also made by processes used solely by us. To compare Delamothe Pins with the crude imitations is like comparing cut glass with pressed glass. DELAMOTHE products are exclusive.

Not Only The Biggest Greatest Attraction

While Delamothe Real Rose Hat Pins made the Holiday Season, you will find they will be Months of January and February, as they will

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Made in ten colors, which are guaranteed to be durable and permanent

Oversold
Ever Since Factory Built
Though
Enlarged Three Times

The best proof of the salability and superiority of DELAMOTHE Real Rose Hat Pins is that ever since the first factory was built we have been constantly oversold, though we have enlarged same three times, more than tripling its capacity, and now have a factory with over 150,000 cubic feet floor space, employing 150 workmen, devoted exclusively to making these pins. The next best proof is that the BEST jewelers in the United States sell ONLY Delamothe Pins, and no imitations. The Delamothe factory has a capacity to produce in one day as much as all the imitators can produce in a month. Over 6,000 jewelers in the United States are selling these pins with greater success than any article put on the jewelry market in 25 years. Our future products will be equally exclusive, attractive, high grade and profitable. In a city where we have one dealer selling DELAMOTHE Pins, and ten other jewelers sell imitations, our dealer's sales have averaged $1,000 monthly for four months, and sales increasing.

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THE most remarkable, beautiful and individual matrix precious stone ever offered to jewelry wearers.

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No Porosity or Roughness—
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Vol. LVII. CHICAGO, WEDNESDAY, JANUARY 6, 1909. No. 23.

Chicago Notes.

Emil Despres and wife spent New Year's Day at Indianapolis.

Mr. and Mrs. S. H. Hess spent New Year's Day in Milwaukee.

J. W. Tice, representing Adolph Schwob, is on a visit to New York.

B. V. Arnstine, of the Arnstine Bros. Co., Cleveland, O., was here last week.

W. V. Ghislin, Chicago manager for the Gorham Co., is on a visit to New York.

Oscar A. Lessing, with the S. & B. Lederer Co., is on a trip through the middle west.

J. A. Brown, watchmaker, with Sproehnle & Co., has removed to room 1205, Heyworth building.

M. L. Jalonack, jewelry auctioneer, has concluded a sale for H. R. Cox, Madisonville, Ky.

J. P. Ryan, with the Stein & Ellbogen Co., is taking a vacation at his home in Zanesville, O.

Norbert Gunzburger, western representative of L. & M. Kahn & Co., is on a visit to New York.

S. E. Gross & S. Thein, travelers for I. Schwartz, have returned from their respective territories.

H. P. Cutter is now representing L. B. Young & Co., Plainville, Mass., in addition to his other lines.

Ferd. Phillips, of Richter & Phillips, Cincinnati, O., was here, last week, accompanied by his wife.

W. E. Hayward, Chicago manager for the Alvin Mfg. Co., returned from a visit to New York, last week.

Chas. Smith, northwest traveler for the F. C. Happel Co., has severed his connection with that corporation.

Harry E. Jones, Chicago manager for the Wadsworth Watch Case Co., has returned from a visit to the factory.

G. S. Titus, representing the Middletown Silver Co., has removed from room 700 to room 901, Heyworth building.

F. B. Tinker has secured the cut glass line of Kranz, Smith & Co., Honesdale, Pa., in addition to his other lines.

"Sam" Amberg has secured the line of the Rochester Cut Glass Co. for the middle west outside of Chicago.

M. D. Smith has been engaged by Heintz Bros., Buffalo, N. Y., to represent them in Iowa, Nebraska and Colorado.

News was received here last Thursday that a girl baby had been born in the family of Mr. and Mrs. Albert M. Dueber, Canton, O.

Swartchild & Co. have issued the fourth edition of their *Black Shield* supplement, illustrating tools and materials.

H. W. Allen, of Allen, Lonergan & Co., was here, last week, on his initial trip for the firm of which he is the head.

Henry Jacobson and Sam Jacobson, of Jacobson Bros., New York, stopped over here, last week, on their way home.

Isaac Miller, engraver and designer, formerly at 57 Washington St., is now with Chas. Mayer & Co., Indianapolis, Ind.

J. R. Holly, vice-president and general manager of the American Silver Co., paid a visit to the Chicago office, last week.

The New Year was announced in Chicago by the dropping of an illuminated time ball from the top of the Masonic Temple.

L. Freeman, formerly with Gordon & Morrison, has been engaged as the new jewelry buyer for the John M. Smyth Co.

H. M. Tenney, with Lapp & Flershem, is taking a vacation at Galesburg, Ill., where he is spending two weeks with his sister.

A. L. Sanderson, southwestern representative of the William L. Gilbert Clock Co., paid his annual visit to the Chicago office, last week.

News was received here that the Wilbur, Lamphear Co., retail jewelers, at Galesburg, Ill., suffered a $5,000 loss by fire just before Christmas.

H. A. Hammond, city salesman for the Schrader-Wittstein Co., has resigned his position and is no longer connected with that concern.

W. F. Maintien, of Maintien Bros. & Elliot, who is the Mayor of Plainville, Mass., was one of the distinguished visitors here last week.

P. M. Ver Maas has been engaged as manager of the silver plated hollow ware line in the Chicago offices of the R. Wallace & Sons Mfg. Co.

Harry H. Fruer, with the A. F. Smith Co., Omaha, Nebr., is here spending his annual vacation. Mr. Fruer was recently given some stock in the company.

D. H. Raymond, formerly with the New England Watch Co., has been engaged by S. Glickauf & Co. to represent them in Iowa, Nebraska, Kansas and Oklahoma.

Miss Lillie V. Chouinard, for nine years confidential assistant in the office of Lapp & Flershem, died on Christmas Day of typhoid fever, after an illness of two weeks.

Chas. Jelliff, of Pickering & Jelliff, Mansfield, O., was here, last week, accompanied by his oldest son, who has gone to Portland, Ore., to engage in the insurance business.

D. A. Wilkins, Chicago manager for the Ostby & Barton Co., has returned from a western and southern trip. Roy H. King, with the same concern, is now in the northwest.

C. T. Cuny & Co., manufacturing jewelers, at 78 State St., have sold out to C. W. Ternand, one of the oldest jewelers in Chicago. The Cuny name will be retained for the present.

L. E. Andrews, with Henry Paulson & Co., is on a trip through Nebraska, Kansas and South Dakota. C. D. Warner has just been engaged by the same firm to cover the Pacific Coast territory.

Cupid recently paid a wholesale visit to S. Wechter & Co., in the Masonic Temple. Jacob J. Wechter is engaged to be married to Miss Carrie Levy, and Wm. Wechter is engaged to be married to Miss Goldine Rashman.

All the salesmen who travel out of the Chicago office of the R. Wallace & Sons Mfg. Co., will be in New York on Jan. 9 and attend the annual meeting at the Imperial Hotel of the entire traveling force of this corporation.

O. A. Starke, of the Star Watch Case Co., Ludington, Mich., was here, last week, accompanied by Fred Herman, superintendent of the factory, and Paul Heyer, New York representative of the company. Mr. Starke is now in New York.

E. L. Deacon, of the E. L. Deacon Jewelry Co., Denver, Colo., stopped over here, last week, on his way to New York. Mr. Deacon will represent the William L. Gilbert Clock Co. in Colorado, Utah, Montana, Wyoming and New Mexico during 1909.

Harry L. Fargo, formerly with the Geneva Optical Co., and A. M. Harger, formerly with the American Express Co., at Milwaukee, Wis., have formed a co-partnership under the name of Fargo & Harger, and have opened a new retail jewelry store at Ripon, Wis.

Among the buyers in town last week were: E. Haeni, Freeport, Ill.; Walter Mellor, Michigan City, Ind.; A. D. Miller, Braidwood, Ill.; F. E. Bristol, Denver, Colo.; F. A. Vogt, Mishawaka, Ind.; F. A. Marean, Belvidere, Ill.; R. A. Woodward, Sandwich, Ill.; L. E. Lambert, Albia, Ia.

The United Watch Co. has been incorporated to deal in watches, with a capital of

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Established 20 Years

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We guarantee you against loss. Your reputation remains the same after we finish your sale.

We never misrepresent the quality of goods and you can always depend on us to fill our engagements. We positively guarantee our new system will produce the best results.



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Do You Want MONEY In Your Cash Box?

We have the confidence of every jeweler we have served.

We can send you references from every one of them.

It will pay you to consult us if you are thinking of holding a sale.

Write us for an early date.

BROTHER JEWELER: It is to your benefit when you engage an auctioneer to get one who will not only make new customers, but who will also gain the entire confidence of his audience. One who never misrepresents in any way. One who completes his sale with every purchaser more than satisfied.

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72 MADISON STREET CHICAGO, ILLINOIS

$2,500; the incorporators are: Leo Koretz, M. O. Johnson and F. E. Matthews. Their office will be in the Hartford building. Howard B. Ringgold, formerly with the Chicago office of Leon Hirsch, will be the manager.

Through an error it was reported in this column last week that the "Howe National Jewelry Co. had occupied premises formerly occupied by the defunct National Jobbing Co." The latter is a reputable concern and is in business at 67 Wabash Ave. The National Jewelry Co., a defunct concern, was meant and not the National Jobbing Co.

The George S. Johnston Co. has been incorporated here, with a capital of $75,000, to do an optical business. The incorporators are: George S. Johnston, formerly manager of the Peerless Optical Co. (which concern was recently taken over by F. A. Hardy & Co.), William G. Beek, an optician at Randolph St. and Wabash Ave., and L. C. Martin, of the Martin-Copeland Co.

Hugh E. King has returned from a visit to the factory of the Queen City Silver Co. While in Cincinnati Mr. King picked up a stray cat, which he says is the most valuable find he ever made. Mr. King is a cat fancier and is treasurer of the Beresford Cat Club. Mr. King says he captured the cat after a long chase "over the Rhine." The cat has a long bushy tail composed of ostrich feathers.

An involuntary petition in bankruptcy has been filed against Ed. C. Jacob, doing business as Ed. C. Jacob & Co., retail jewelers, in the Columbus Memorial building and at McHenry, Ill. The liabilities are about $2,000. He was formerly employed by Norris, Allister & Co. and L. H. Schafer & Co. He started for himself May 1, 1904, as a partner in Wollett & Jacob's, which dissolved in July, 1906.

Word was received last week to the effect that F. W. Matthiesen, of Canton, Ill., was in bankrutpcy. The amount of his liabilities is not known, but it is not believed to be at all large. Mr. Matthieson began business in Scottville, Ill., and removed to Canton nine years ago. Two years ago he located in Rossville, but in May last brought his business back to Canton. He is well thought of in the trade, though he has done but a small business.

The show window of Moritz Schwartz's loan office at 241 S. Halsted St., was smashed last Wednesday night by a robber, who threw a brick through the window and escaped with about $1,000 worth of diamond jewelry, described as follows: One paid of diamond earrings weighing 4¼ carats; one ring weighing 2 — 1/64 carats; locket set with seven stones weighing one-eighth carat each; three rings weighing three-quarters of a carat each and one stud with stone weighing 2⅜ carats. The robber waited till an electric car was passing by and trusted to the noise made by it to drown the noise of the broken glass. The crew of the car gave chase, but the robber escaped in an alleyway.

On complaint of Winkler, Baker & Holder, attorneys for F. B. Tinker, J. I. Bernstein, one of the proprietors of the late Howe National Jewelry Co., was arrested on Christmas Day at the Warner Hotel, charged with larceny by bailee of 13 pieces of cut glass. The case was continued till the next day, and Bernstein brought six pieces of cut glass to court and surrendered them. He said he found them in his old place of business in the Mentor building. Notwithstanding the fact Bernstein was discharged, but the attorneys say they are going before the State's attorney this week with another charge. Bernstein was one of the proprietors of the Howe National Jewelry Co., who silently moved away from their premises 10 days before Christmas.

Milwaukee.

Charles Kuesel, vice-president of the Kuesel Bros. Co., is absent from the city on a three weeks' pleasure trip at Mobile, Ala.

P. Franklin, 320 Grand Ave., whose establishment was recently looted by burglars, has closed up his business and left the city.

Jewelers at Waukesha, Wis., with one exception, have joined in the early closing movement and will close their establishments at six o'clock every evening, except Saturday.

Louis Sachs, 418 National Ave., is closing out his entire stock at an auction sale with the view of retiring from the jewelry business. Mr. Sachs will soon leave Milwaukee to enter the art lamp shade business at Chicago.

Otto Mueller, Wausau, Wis., has bought one of the leading business blocks at Wausau, occupied by him in his jewelry business. The structure is two stories in height and is of solid brick construction. The consideration is given as $11,000.

Louis Krasney, 610 Walnut St., whose financial affairs have been in something of a legal tangle for some time, is offering a settlement to his creditors. It is understood that Mr. Krasney will endeavor to remain in business at his present location.

Jewelers are agitating the evening closing question now that the holiday season is past. Many of the leading jewelers of the city are in the habit of closing at six o'clock in the belief that evening sales, except on Saturdays, do not warrant keeping establishments open. Several jewelers, following a long custom, insist on remaining open.

Minneapolis and St. Paul.

A. H. Hovda, Bottineau, N. Dak., was in the Twin Cities last week, en route to Grand Meadow, Minn., to visit relatives.

Weld & Sons, Minneapolis, announce their early removal to 620 Nicollet Ave., a block above their former location and on the same side of the street.

Charles A. Johnson has brought suit against Nellie M. Fiske and others to secure the issue of stock alleged to be due him in the Fiske-Johnson Jewelry Co., Minneapolis, a retail firm with a store at 17 Washington Ave. S.

The contract to supply silverware to the new Minneapolis Commercial Club has been awarded to Weld & Sons, of Minneapolis. The club is about to occupy quarters, the size of which more than doubles the present space, in a new building just being erected.

S. Jacobs & Co., now located at 518-520 Nicollet Ave., Minneapolis, will fit up handsome new quarters at 524-526 Nicollet Ave., to be ready for occupancy about April 1. The new store has a double front and will contain many novel features. In appearance the new store will be exceptionally attractive.

The Paegel Jewelry Mfg. Co., Minneapolis, was recently the victim of a thief, who smashed one of the plate glass show windows with a brick and stole two trays of diamond-studded bracelets. The work was done during the night, the loss being about $1,200. By an oversight the bracelets were left in the window during the night, the custom being to place them in the safe. Mr. Paegel promptly put up a sign over the break in the window to the effect that the demand for their goods was such that people went to the trouble of breaking the window in order to get them. The effect of the advertising was not lost, for it attracted a great deal of attention.

Kansas City.

TRADE CONDITIONS.

According to all reports coming in from jewelers of the surrounding country, Christmas trade has been good. Retailers of this city are making the same report. Jobbers are well satisfied with the amount of business done this season, and look for a good year in 1909, but they are looking for retailers to buy conservatively in the Spring. Collections are fully up to the average for this time of year.

D. D. Johnson, Sedgwick, Kans., has become an automobile enthusiast, having just purchased a machine.

Leslie White, with the Ward & Crellin Jewelry Co., spent his holiday vacation by visiting his old home in Louisburg, Kans.

S. A. Noble, Amsterdam, Mo., was in this city, last week, and announced that he would move his stock across the State line to La Cygne, Kans.

All the salesmen for Woodstock, Hoefer Watch & Jewelry Co. are in the house this week, and report prospects for future business good in their respective territories.

W. C. Wagner, Osage City, Kans., was here, last week, and reports having traded his jewelry store at that point to F. W. Hunt for the latter's store in Sapulpa, Okla.

J. R. Mercer and wife are preparing for their winter trip to Southern Europe. They will leave Kansas City the last week in January and will sail from New York the first week in February.

D. P. Ingram, who formerly traveled for the C. B. Norton Jewelry Co., but who retired to his farm out near Emporia, Kans., some time ago, was in this city, last week, visiting old friends in the trade.

The following jewelers visited this city, last week: Ray Reed, buying for Ralph Campbell, Pryor Creek, Okla.; Mr. Hixon, Carlson Jewelry Co., Richmond, Mo.; Harry H. Kelly, Erie, Kans.; W. T. Nevill, Archie, Mo.; Mrs. Wiard, of Wiard Jewelry Co., Concordia, Kans.; Carl Ricker, Emporia, Kans.; W. S. Noble, Drexel, Mo.; D. C. Burchett, Kirksville, Mo.; A. W. Holmes, Bonner Springs, Kans.; Otto Burkland, Moberly, Mo.; A. Hooper, Atchison, Kans.; S. A. Noble, Amsterdam, Mo.; E. D. Martin, Carl Junction, Mo.

Cincinnati.

Lee Loeb, of Herman & Loeb, leaves, next week, on his regular western trip.

"Joe" Rosenbaum is enjoying a 10 days' sojourn with friends in Mt. Vernon, Ind.

Harry Gilsey, of S. & H. Gilsey, has gone north, where he will spend a week in hunting.

Oscar Keck, of the Herman Keck Mfg. Co., was in New York, last week, on business.

Herman Duhme, of Duhme Bros., Covington, Ky., is home from a hunting trip in Kentucky.

The local Retail Jewelers' Association will meet, Jan. 8, when the election of officers will take place.

John Owen, with M. A. Mead & Co., and his wife were holiday guests of Mr. Owens' brother, William Owen, 425 Elm St.

Hugo Lindenberg, of Lindenberg & Fox, has left for Mt. Clemens, Mich., where he will recuperate for about three weeks.

Thoma Bros. have been made special agents for the Hamilton and Illinois watch movements, and also for Fahys cases.

J. Ira Seebacher, a traveling salesman of New York, has joined A. & J. Plaut in this capacity. His territory will be in the south.

Cincinnati friends have received announcements of the arrival, last week, of an infant daughter at the home of Albert M. Dueber, of the Dueber Watch Case Co., Canton, O.

Jacob Emden, a sub-jobber here, doing business under the firm name of J. J. Emden & Co., last week, filed a petition in bankruptcy. His assets are valued at about $500, and his liabilities are estimated at about $2,066.10.

The Oskamp Jewelry Co. has discontinued its auction sale, and announces it will not retire from business at the close of the sale, as was previously announced, but will continue in the present location until the expiration of the lease in February, 1910.

The firm name of the Herman E. Promnitz Co. has been changed to the Charles H. Schmitt Jewelry Mfg. Co. Mr. Promnitz retired, last Spring, to go into the retail jewelry business at Van Wert, O., and sold out to Mr. Schmitt, who is now sole proprietor and manager of the company.

Out-of-town jewelers who were here, last week, buying stock, included: Owen Sherwood, Falmouth, Ky.; Albert Stamm, Williamsburg, O.; F. W. Birchard, Tiffin, O.; E. B. Scott, Batavia, O.; Rudolph Bentel, Hamilton, O.; Mr. Marlett, of Marlett & Baker, Middletown, O.; Fred Saul, Chattanooga, Tenn.; J. W. Sparks, Sabina, O.; Fred Troster, Peru, Ind.; Charles D. Ray, Wellston, O.; George Greyer, Anderson, Ind.; J. L. Whisler, Marion, Ind., and Edward Israel, Harrison, O

Cincinnati detectives left for Mansfield, O., Jan. 1, to arrest James Taylor, colored, when he is released on parole from the reformatory at that place. Taylor was sent up on a charge of robbing William Fink's jewelry store at 1424 Main St. of $2,700 worth of jewelry. At the time of the theft he made his escape on a bicycle, but was afterward captured. A request was made of the reformatory officials for the custody of Taylor when he is released, and it was refused. The detectives will place him under arrest as soon as he appears outside of the reformatory grounds. The reformatory officials claim that this cannot be legally done, as Taylor is under their jurisdiction as long as he is out on parole. The police department claims this is not so, and the detectives have been instructed to take every legal step necessary to get this man. He is considered by the police to be a very dangerous man, and the department has decided to make an effort to have him tried on the local charge.

Toledo.

A. J. Heesen gladdened the hearts of his customers during the holiday season by distributing beautiful memorandum books, calculated to assist the shoppers in remembering gifts selected for various ones.

The important announcement has just been made that the Libbey factory, home of the well-known Libbey cut glass, would immediately open with a full force of workmen, working full time. Since the beginning of the financial depression the factory has only been working part time, with a partial force of men. Officials expect 1909 to be as good a year as the company ever experienced.

The largest clock ever seen in Toledo is to be used in a financial campaign to raise endowment funds for the Toledo Y. M. C. A. and Toledo hospitals, two separate institutions. The clock has been attached to the front of a prominent building, and the hands will be used to show the progress of the canvass instead of showing the time. The diameter of the clock is about 15 feet.

Tetelbaum's jewelry and second-hand store was the first business place to be robbed in Toledo in the new year. Shortly after the advent of the year, and while the merrymakers were yet celebrating, burglars cut out a panel in the rear door and carried off 50 pairs of spectacles, 12 watches, opera glasses, stick pins and other jewelry valued at about $100. The Cleveland police were immediately notified, and three men were arrested as they stepped from freight cars in that city. The stolen goods were found on the men, who gave their names as follows: William Parnell, New York; John Hardy, Cairo, Ill., and John Crisby, Chicago. They were brought back to this city for trial.

W. E. Ulsh has resigned his position as secretary of the Mifflin County Jewelry Co., Lewistown, Pa., and will engage in the general merchandise business with J. B. Rine, at Beavertown.

Geo. Kuehl & Co., Chicago, have written to the Ways and Means Committee suggesting that the duty should be reduced on nickel alarm clocks. They are not in favor of reducing the tariff on all clocks, but on these nickel alarm clocks and which are bought by the laboring people there should be a reduction, as the difference in wages between foreign countries and here does not amount to the duty of 40 per cent., which at present is levied, where the cost of material and machinery is equal. They call attention to the fact that foreign clock manufacturers are now using machinery made in the United States.

Detroit.

TRADE CONDITIONS.

The lifting of the federal ban on exports of Michigan live stock and forage is already bettering trade conditions in the farming districts.

Moe Ehrlich spent some time in Chicago, last week.

C. G. Draper, Plymouth, purchased stock in Detroit, last week.

J. Friedburg & Son have announced a January clearance sale.

The Ku-Kus hold their meeting this week in German Salesmen's Hall.

J. L. Chapman, Ann Arbor, was in the city, last week, buying stock.

H. G. Hellman received his final discharge in bankruptcy, last week.

Clare Fuller, with the Chas. A. Berkey Co., visited Saginaw on New Year's Day.

Charles A. Berkey returned to Detroit, Friday, after spending several days in New York, purchasing stock.

Earle Johnson, formerly with R. M. Kern, has taken a position in the store of W. A. Sturgeon, Majestic building.

Ed. F. Hill, with Noack & Gorenflo, has been spending some time in Toledo. Charles Keller, with the same firm, has been visiting his parents in Toronto.

Wilbur Welch, with the Chas. A. Berkey Co., spent New Year's Day in Chatham. E. W. Krainbrink, salesman for the firm, enjoyed his holiday in Leamington, Ont.

Robt. Kay, Robert Wynne and Arthur Pickering, with Wright, Kay & Co., all spent New Year's Day in Ontario, the two former visiting friends in Toronto and the latter going to Galt.

Roland Ferguson, who has been with C. W. Warren & Co., Washington Arcade, since the firm was organized, has left the jewelry business to become a partner in a lace store in Buffalo, N. Y.

William Henry Horton, with the E. H. Pudrith Co., was married, Dec. 31, to Mrs. Alice Van Tine Swinler, at the home of the bride's parents. The ceremony was performed by Rev. J. E. Jacklin. After Feb. 1 the couple will be at home at 45 Bagg St.

Frank F. Stapf, a jeweler, of Dunkirk, N. Y., was the victim of a confidence game in Detroit, last week, when he lost about $1,000. The police arrested John Maier, of Saginaw, and warrants were also issued for Herrick, alias Osborne, and John Cowles, the latter being supposed to have been a bogus bookmaker.

Taking advantage of the early morning shifts of policemen, a robber smashed one of the show windows in the store of J. Friedburg & Son, 210 Woodward Ave., between 5 and 6 o'clock New Year's morning, and rifled the window of small goods within reach. The loot included 15 small diamond rings, 18 watches, a number of cameo stick pins, lockets and other small goods, the total value being between $500 and $600. There was no clue to the perpetrator of the robbery, although the police think it may have been done by the same person who robbed Traub Bros. & Co.'s store last year.

A pearl of excellent quality and luster, and weighing 14½ grains, was found in the White River, near Indianapolis, Ind., last week.

Los Angeles.

TRADE CONDITIONS.

Jewelers generally express themselves as having done business quite up to their expectations. Most of them have sold more goods than they did during the holiday season of last year. Montgomery Bros. report that they did a much better business than last year, having had a good diamond trade during the latter part of the month.

T. B. Clark is now having an auction, afternoons only, at 623 S. Broadway.

George W. Miller, of Brock & Feagans's silver department, has been confined to his home by illness, since Christmas.

The Whitley Jewelry Co. has just made three Eastern Star officers' jewels and three Los Angeles Athletic Club medals.

Mr. Lederer, of Curtis & Lederer, San Luis Obispo, was here a few days ago. He reports very good holiday trade at his new location.

Brock & Feagans furnished a handsome clock which was presented by the members of the Los Angeles Clearing House to the president of that organization, recently.

George Marcher, of the Pacific Gem Co., returned a few days ago from a business trip of several months throughout the east. A few days later he made another short business trip to Santa Barbara.

S. S. Schepps, who opened a jewelry store at 621 S. Broadway, a few days before Christmas, will conduct a loan business in rooms above his store and under the name of the Municipal Loan Society.

The stock recently owned by C. J. Walter was removed from the store, 419 S. Spring St., on Thursday, Dec. 31, the date of the expiration of the lease, the intention being to store it until it can be disposed of.

Miss Adele Hendrickson, who was employed by J. C. Fleming Co. to assist in handling their holiday business, will remain with the firm as saleswoman. Mrs. Meyers, who took the position of bookkeeper and cashier, will also remain.

The Donavan-Seamans Co. has furnished an elegant challenge cup to the Los Angeles Motorcycle Club. The cup with its pedestal is about 15 inches high. It is ornamented with a beautiful grape-leaf border. The work is exceptionally fine.

A peddler who was trying to sell a watch on the street was arrested on suspicion, last week. Upon being searched at the police station he was found to have about 40 watches on his person, besides considerable jewelry. He is being held by the police while an investigation is being made.

Joseph Rittigstein closed his store at 427 S. Broadway, last Thursday. He had sold practically all his goods except watches and diamonds. These he will take to his new location, 502 O. T. Johnson building, where he will devote his attention exclusively to the sale of this class of goods and the manufacture of artistic gold jewelry.

C. T. Dunsmoor, treasurer of the Whitley Jewelry Co., is wearing a magnificent Masonic ring made in the Whitley factory and pronounced to be one of the finest ever seen here. It bears the symbols of all the principal degrees from the third to the 32d. In the center of the design of the eagle is a diamond set in platinum, while the Knights Templar's cross and other emblems are enameled on the ring.

H. F. Wallace, 414½ S. Broadway, had his stock seriously damaged by fire on the night before Christmas. The fire broke out in the upper story of the building adjacent to Wallace's and extended to the rooms above his store. The fire was subdued but the building was deluged with water and filled with smoke. The stock of plush goods, paper boxes, clocks and watch-makers' supplies were those most damaged. The floor was covered by water nearly two inches deep. The goods in his show case were uninjured. The stock was fully insured, but the adjusters have not yet finished their work. Simon M. Joel, a jeweler in the same building, sustained a loss of $500, with no insurance. A. Brandt, an engraver also in the same building, had his stock practically ruined. He was partially insured.

S. Weinberger, who has been doing business for some time past at 247 S. Main St., and who recently opened a store at 341 S. Spring, was closed by creditors, a few days ago. The Spring St. store was closed under an attachment by the Cahn Standard Optical Co. for a debt of $143. The Main St. store was attached for a debt of $297 due S. Meyer & Co., wholesalers. It is currently understood that there are other claims amounting to a considerable sum. S. H. Friend, of San Francisco, had consigned goods amounting to $1,198 to Weinberger, to be sold on commission. Weinberger acknowledged to N. Ottoman, 343 S. Main St., who acted as agent for Friend, that he had sold $330 worth of the goods, but refused to pay that amount to Ottoman.

San Diego, Cal.

The firm of Daniel Bros., located at 1065 5th St., is preparing to dissolve partnership, after doing business for the past two years. Harry L. Daniels, the senior member of the firm, will continue at the present stand. Roy C. Daniels retires.

Arthur H. Dauchy, who sold out his jewelry and watch business at 1009 5th St. a year ago to A. T. Hollister, formerly from Monett, Mo., has again entered the same line of work at 1526 F St., a very central location and in the path of a good trade. Mr. Dauchy has had 39 years' experience and has been in San Diego 21 years.

Local jewelers and jewelry manufacturers are interested in a petition that has been presented to members of the southern California delegation of the State legislature for a law prohibiting the marking of articles not sterling with this mark of worth. Federal statutes cover this ground, but their ruling does not extend within State boundaries.

The Arnold Jewelry Mfg. Co. recently succeeded the firm of Hare & Arnold, the senior partner of which, E. A. Hare, has retired from the jewelry business after 17 years' experience here. It is his intention to take a trip around the world and then settle down to the enjoyment of home life, retaining his residence in San Diego. Mr. Arnold, who has bought Mr. Hare's interest in the business, has been associated with him for three years.

San Diego Lodge, No. 35, F. & A. M., inaugurated a new custom, recently, which it is hoped will be an annual feature at the installation ceremonies. It was the presentation of a magnificent Past Master's jewel of solid gold, with a pendant star, set with a quarter-carat diamond. The jewel which is of 18-karat gold, was designed and made by the Arnold Jewelry Mfg. Co., of this city, and the concern is receiving many commendations for its neat work.

San Francisco.

TRADE CONDITIONS.

The Christmas season in San Francisco ended with a rush and jewelers, as a rule, were satisfied with the results. Many jewelers were forced to order additional stock owing to steady buying. Moderately priced goods were in the greatest demand, and while a larger quantity of goods were turned over than is usually the case, the receipts will not foot up to an extra heavy total, and the season is regarded as being but a "fair one." However, it is far ahead of that of last year and there is no complaint from the local retailers. Country business has been fully normal and from the way in which orders have been coming in to wholesalers during the past two days stocks there must be fairly cleaned up.

The stock of T. G. Spike, Laton, Cal., is being offered for sale by the trustees appointed by the San Francisco Board of Trade.

Many of the old-time families that were burned out in the great fire have been having the damaged silverware repaired and new pieces made from the old designs, and this work has kept silversmiths quite busy.

Detective John J. Hannis was here, recently, from Milwaukee, to take back Albert J. Van Haltren, a diamond thief, arrested here, several days ago, as he landed from an overland train. Van Haltren is suspected of many thefts in the Wisconsin city. He will be tried there for the specific theft of a $300 gem stolen from a jeweler's tray while he was pretending to make a purchase. The diamond was in his possession when arrested.

A decided impetus is to be given to the mining and shipping of onyx from Lower California as the result of a large contract that has just been made by the New Pedrara Onyx Co. with the Maydwell Co., San Francisco. The contract amounts to $1,500,000, and covers a period of 10 years. A large portion of the stone will be shipped to Europe, where it will be carved and polished, and eventually a large portion of it will be returned in the manufactured state to this country.

When the case of Louis Schultz, the gas pipe man who was captured after an assault on Sigmund Hurtig, a jeweler at 2216 Mission St., on the afternoon of Dec. 21, was called before Police Judge Deasy on the day before Christmas, Schultz acted as his own attorney. The charge brought against him was robbery with assault to murder. Preliminary hearing in the case was completed, and Schultz, notwithstanding his attempt to play the rôle of an attorney, was held to answer in the Superior Court under bonds of $10,000. The case was continued for 30 days. Schultz closely questioned the witnesses and disclosed the somewhat remarkable defense on the robbery charge that he had not entered the store of Hurtig to rob the merchant, but to punish him for the sale of a watch, three years ago, which he claimed had proved to be brass, instead of gold, as had been claimed by Hurtig.

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Special Notices.

Situations Wanted.

POSITION WANTED by experienced buyer; best of reference. "G. K., 1384," care Jewelers' Circular-Weekly.

WOULD LIKE to start my nephew in the trade. Address "Well Known, 1398," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker wants position; $18 per week; own tools. "S. P., 1365," care Jewelers' Circular-Weekly.

D. V. MONROE, for 10 years with Thos. F. Brogan Co., last year with Brassler Co., wants a position. Address 527 Fifth Ave., New York.

A YOUNG MAN, 26 years old, thoroughly familiar with the jewelry business, desires a position. Nicholas Siderides, 326 W. 48th St., New York.

WATCHMAKER and engraver wishes situation in Philadelphia or near there; own tools; best references. "E. N., 1366," care Jewelers' Circular-Weekly.

SALESMAN open for position in retail jewelry store; experience, highest references; moderate salary. "M. K., 1431," care Jewelers' Circular-Weekly.

SALESMAN open for manufacturer's line; can furnish best of references and is a hustler. Address "A. R. F., 1397," care Jewelers' Circular-Weekly.

SITUATION WANTED by practical all around watchmaker, plain engraver; good set of tools; good references. "Jeweler," 528 Jackson St., Sandusky, O.

YOUNG LADY, with four years' experience in wholesale jewelry business, desires a clerical position. Address "N., 1351," care Jewelers' Circular-Weekly.

SALESMAN; first class jewelry salesman is open for an engagement with retail house; best of reference given. "A. F., 1407," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN of experience desires situation either on road or New York office; high class gold goods. "H., 1343," care Jewelers' Circular-Weekly.

A LADY WATCHMAKER desires a position in town or out of town; can furnish best references. Address Miss M. Caplan, care Vulcan, 315 E. 121st St., New York.

WATCHMAKER, good, reliable, over 20 years' experience, can take charge of watch department, wants situation. "R. R., 1401," care Jewelers' Circular-Weekly.

FIRST CLASS engraver desires position as engraver and assistant watchmaker; last employer as reference. Address "I. V., 1349," care Jewelers' Circular-Weekly.

A1 GENERAL JEWELER and diamond setter, also capable of doing jobbing and engraving, desires position south and west. "T., 1332," care Jewelers' Circular-Weekly.

YOUNG MAN, has been with diamond importing house over 5½ years, desires to make a change; can furnish best of reference. "E., 1298," care Jewelers' Circular-Weekly.

WATCHMAKER, engraver and graduate optician, first class all around man, desires steady position; $25 per week. A. Goldin, care Grossman, 1392 Franklin Ave., Bronx, N. Y.

FIRST CLASS watchmaker, with tools, desires position at once; competent to handle fine work; middle age man. Address "Watchmaker, 1283," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN, with established trade throughout the middle west, desires position with jewelry house; highest reference. "A., 905," care Jewelers' Circular-Weekly.

WATCHMAKER, jeweler, optician, competent man, desires position with view to purchasing all or part interest in paying store. Address "S., 1355," care Jewelers' Circular-Weekly.

POSITION WANTED by experienced superintendent of a silver factory; has had experience as a traveler; best references. "E. A., 1385," care Jewelers' Circular-Weekly.

ENGRAVER and jeweler, good in script, old English and monogram work, can also do ordinary repairing, wants position Jan. 15. Address 71 Rockland St., West Roxbury, Mass.

WATCHMAKER and jeweler, experienced, with best reference, would like position at once in retail jewelry store. Address B. Edelson, care Silverman, 356 E. 5th St., New York.

BOOKKEEPER, typewriter, nine years' experience in manufacturing and jobbing lines, capable of taking charge of office. Address "C. D., 1405," care Jewelers' Circular-Weekly.

YOUNG MAN, 28, is seeking good confidential position with first class house; experienced in all branches of diamond jewelry. Address "K. J., 1409," care Jewelers' Circular-Weekly.

WANTED, by experienced young salesman, line of silverware or jewelry to sell retail trade in New York City and vicinity. Address "Salesman, 1411," care Jewelers' Circular-Weekly.

POSITION wanted by good watchmaker, first class clock repairer, jeweler and engraver; good reference and sample of engraving. Address Sam Philip, 19 Church St., Hartford, Conn.

WATCHMAKER and graduate optician wants position; will do clock and jewelry repairing if necessary; own tools; $20 per week. Address G. Deuch, 253 E. 10th St., New York.

YOUNG MAN, 19 years old, wishes position with some reliable house; had two years' experience, understands typewriting; A1 reference. R. E. Sacken, 52 Woodhull St., Brooklyn, N. Y.

TRAVELING SALESMAN, progressive and thoroughly experienced, wishes to change; territory large cities, east and middle west. Address "B. T., 1408," care Jewelers' Circular-Weekly.

FIRST CLASS jeweler and diamond setter, who can design and take charge of shop, desires to make change; best of references. Address "Z. K., 1370," care Jewelers' Circular-Weekly.

WATCHMAKER, competent, desires reliable position with first class jewelers; 20 years' experience at watch repairing; accustomed to serve on trade. "W.," 120 Ann St., Hartford, Conn.

FIRST CLASS watchmaker, with 22 years' experience, competent in every respect, wants position with a reliable house. Address "First Class, 1158," care Jewelers' Circular-Weekly.

YOUNG MAN, with six years' experience on fine watch work, wishes position as watchmaker; lathe and fine modern tools; $15 per week; Illinois preferred. Address C. W. Munson, Paris, Ill.

EXPERT watchmaker, jeweler and engraver, young man, have all tools; capable of taking charge of store; New York and New Jersey preferred. Address H. B. Fiedler, 67 E. 108th St., New York.

WANTED, a manufacturer's line of plated jewelry for New York, Pennsylvania, Maryland and Washington, on commission; best references. "Salesman, 1322," care Jewelers' Circular-Weekly.

WANTED, a position by a strictly first class watchmaker and engraver; 11 years' experience; very best references; western city preferred; $30 per week. "X. L. C., 1429," care Jewelers' Circular-Weekly.

YOUNG MAN of 25 years, with eight months' experience, wants position to finish trade; can do plain engraving and some clock and jewelry repairing. Address W. T. Parsons, Box 146, Chester, W. Va.

EXPERT WATCHMAKER desires position in Texas; don't answer unless you want man of fine ability and sober habits; have fine tools; salary, $30 per week. "B. U., 1417," care Jewelers' Circular-Weekly.

ARE YOU IN NEED of an expert bookkeeper and office manager, one who has many years' experience and is at present with large jobbing house? Address "A. S., 1403," care Jewelers' Circular-Weekly.

YOUNG LADY, competent bookkeeper, also typewriter and stenographer, five years' experience, wishes position with wholesale house; A1 references. Address "Competent, 1415," care Jewelers' Circular-Weekly.

POSITION WANTED by first class jeweler and repairer, new work, also able to set stones and wait on trade; willing to work; can furnish best of reference. Address "L. T., 1425," care Jewelers' Circular-Weekly.

POSITION WANTED by young lady, thoroughly competent bookkeeper and correspondent, eight years in jewelry line, capable of taking full charge. Address "Competent, 1324," care Jewelers' Circular-Weekly.

YOUNG MAN, 19, ambitious, neat appearance, desires situation as stock clerk; three years' experience with well known jewelry concern; excellent references. Address "D., 1362," care Jewelers' Circular-Weekly.

DON'T ANSWER this unless you have good position to offer watchmaker, engraver, optician, of more than ordinary ability, capable of managing business; salary and commission. "K., 1340," care Jewelers' Circular-Weekly.

SALESMAN, young man, 23 years, would like position with silverware or jewelry house; experienced with New York City trade; salary or commission basis. Address "Hustler, 1410," care Jewelers' Circular-Weekly.

POSITION WANTED by first class watchmaker, equally good on Swiss or American watches, can also assist engraving; $25 per week; only responsible houses need apply. Address Arthur Pape, Box 39, Charleroi, Pa.

A YOUNG MAN with eight years' experience as a fine jewelry repairer, diamond setter, clock repairer, engraver and good all around man desires permanent position. Address "V. C., 1368," care Jewelers' Circular-Weekly.

SATISFACTION GUARANTEED; watchmaker, 19 years old; can true hairsprings from collet; vegetarian; four years' experience; at least $12; have good reference; ready now; ambitions. "Ilkenhans," Smith Center, Kans.

WATCHMAKER, strictly first class, expert in high grade railway and complicated Swiss work, has 25 years' experience, A1 reference, complete tools, desires situation. Address "Watchmaker," 216 Lavaca St., San Antonio, Tex.

FIRST CLASS watchmaker, 30 years' experience, thoroughly competent on all kinds of high class work, wants situation; no time killer; good set of tools; New York or vicinity. "William," 3014 Glenwood Road, Flatbush, Brooklyn, N. Y.

DESIGNER; high class jewelry designer on platinum and gold work, capable of chasing and modeling, wishes permanent position with best house; can furnish references and designs. "E. J. T., 1266," care Jewelers' Circular-Weekly.

AT ONCE, by young man, permanent position as watchmaker and jeweler; six years' experience at bench in retail stores; cannot engrave; best of reference; middle or southwest preferred. Address A. S. Tessier, Albuquerque, N. Mex.

SITUATION WANTED by young woman as engraver and saleslady, has had some store experience, can do lettering and monograms; will work for moderate salary and go anywhere. Address "B. W.," 1104 Heyworth Bldg., Chicago, Ill.

A1 JEWELER, manufacturer and repairer, wants to take position with reliable house; 20 years' experience with the largest houses on Atlantic and Pacific coasts; best of references. Address "A. K., 1400," care Jewelers' Circular-Weekly.

SALESMAN, married, age 26, good habits, 10 years' experience, acquainted with all lines, also a fair window dresser, would like a position in good retail store; can give good reference. Address "S. K., 1390," care Jewelers' Circular-Weekly.

A YOUNG MAN with eight years' experience as a fine jewelry repairer, diamond setter, clock repairer, engraver and good all around man, desires permanent position; New York residence preferred. "W. A., 1367," care Jewelers' Circular-Weekly.

EXPERT and fast on railroad work, capable of taking in work and getting good prices; 14 years' experience, three as adjuster and finisher in the Waltham factory; no bad habits and a good salesman. Address John R. Hayden, Clifton Springs, N. Y.

SALESMAN of excellent ability, also licensed optician, watchmaker and jeweler, all around man, last position held as manager for five years, wants position with good house; salary, $30 per week; excellent references. Address 2232 Third Ave., New York.

A THOROUGH pawnbroker and jewelry man, with 17 years' experience in New York, is open for a position; out of town or in this city; can speak English, German, French, Spanish and Italian; best references. "X., 1406," care Jewelers' Circular-Weekly.

SALESMAN, well acquainted with trade in New York City, Boston, Philadelphia, Baltimore and Washington, who can produce results with manufacturer's or jobber's line, wishes position; excellent references. Address "S. K., 1364," care Jewelers' Circular-Weekly.

AS JEWELRY STORE MANAGER by man of experience and proved competency in this line; fine executive ability, energetic and resourceful; thorough master of merchandising, including installment business; especially successful in selling high grade goods; 35 years old and highest reference; will work for good salary or on percentage until worth is proven. "T., 1226," care Jewelers' Circular-Weekly.

SITUATIONS WANTED—Continued.

A GOOD, experienced manufacturer of fine and cheap diamond jewelry, is a first class mechanic by trade, would like to accept a position as foreman and take charge of factory; has all kinds of models if necessary. Address "I., 1375," care Jewelers' Circular-Weekly.

WATCHMAKER, 17 years' experience, competent in every respect, fast and reliable repairer on all kinds of watches, wants permanent position at $30 per week; still employed by first class house as head watchmaker; best of references. Address "R. Y., 1372," care Jewelers' Circular-Weekly.

SALESMAN, many years' experience with established trade in New York, Connecticut, Rhode Island, Massachusetts, Pennsylvania, Maryland and Ohio, wishes position with jewelry house, wholesale or retail trade; best references. Address "B., 1388," care Jewelers' Circular-Weekly.

POSITION WANTED as assistant watch repairer; can do plain engraving and clock work; have most of the necessary tools, including lathe, face plate, etc.; have had over six years' store experience; want position after Jan. 15; prefer Illinois, Indiana or Iowa. Address H. W. Hamblin, Galesburg, Ill.

A SALESMAN of 25 years' experience, with an established trade, would like a position to travel for a first class jobbing house of watches and jewelry in the States of New Jersey, Pennsylvania, New York, Connecticut, Massachusetts; best of reference given. Address "A. B., 1391," care Jewelers' Circular-Weekly.

STRICTLY first class watchmaker, age 33, three years with Patek, Philippe & Co., experienced on complicated watches, A1 on position and isochronical work, wants steady position; $30 per week; fully competent to take charge of repair department; highest references. Address "Reliable, 1371," care Jewelers' Circular-Weekly.

AN EXPERIENCED traveler is open for a position; southern trade; best references. Address Mr. Jacobs, care Leonard Krower, 536 Canal St., New Orleans, La.

WANTED, a well known reputable line, living salary, south, southwest; have good following, no flat commission proposition considered. "Nerve-Force, 1354," care Jewelers' Circular-Weekly.

STRICTLY competent watchmaker, with 16 years' experience on all kinds of American, Swiss, English and complicated watches, desires position where rapid and reliable work will be appreciated; A1 mechanic on fine Swiss balance staffs, pinions, pivoting and jeweling; no bad habits. Address "Honest, 1282," care Jewelers' Circular-Weekly.

SITUATION by manufacturing and jobbing jeweler or assistant watchmaker, with a good firm; middle age man, over 22 years' experience; no engraver; could take charge if needed; steady, honest and sober; New England States preferred, but could go anywhere if railroad fare is paid; A1 references. Address "L. B., 1396," care Jewelers' Circular-Weekly.

WANTED, position as traveler or in the office of a first class jobbing house, or factory, by a man of 15 years' experience; have good following in the middle west. Address, "Traveler, 1219," care Jewelers' Circular-Weekly.

POSITION WANTED as salesman, manager or buyer in retail or wholesale jewelry house by a gentleman who just retired from the retail jewelry business on account of long hours; have 25 years' experience in the diamond, jewelry, silverware and optical business; am first class salesman, am practical but will not go to bench; will accept small salary until I prove my value; highest New York City references. Address "J. R., 1382," care Jewelers' Circular-Weekly.

WATCHMAKER, jeweler, engraver, desires to secure an opening with an up-to-date man with best methods who is looking for an honest, steady and willing helper and workman; am of good appearance; good salesman; make friends readily; not afraid of work; married, can speak German, age 25, can deal with foreigners; desire to locate permanently with a man who will appreciate my services and advance accordingly; reference from present employer and particulars in first letter. "R., 1418," care Jewelers' Circular-Weekly.

Side Lines Wanted.

SALESMAN about to open Chicago office, is open for a good line of jewelry to handle on commission in that city and vicinity. "H., 1412," care Jewelers' Circular-Weekly.

TWO A1 SALESMEN, one carrying one of the leading clock lines and the other cut glass tumblers to jobbing and large retail trade in the middle west, want strong representative jewelry manufacturer's side lines for the same territory. Address "Salesmen, 1358," care Jewelers' Circular-Weekly, 501 *Heyworth Bldg., Chicago, Ill.*

CHICAGO; contemplating opening an attractive office in Chicago writer can do justice to one or two attractive lines for high grade trade in sterling and gold on commission. W. D. Smith, Western Manager, E. H. H. Smith Silver Co., Bridgeport, Conn.

Help Wanted.

ENGRAVERS WANTED, one letter and one ornamental; steady work. Kirchner & Renich, 17 S. 7th St., Minneapolis, Minn.

SALESMAN WANTED by fine diamond mounting house on 10 per cent. commission. J. M. Rossi, 20 Maiden Lane, New York.

WANTED, a high class watchmaker; if not capable of doing the most complicated work well, do not apply; $30 a week. J. H. Leyson Co., Salt Lake City, Utah.

WANTED, hand engine turner, also plate roller; steady work for the right man. North American Watch Co., Mansfield, O.; or, 3 Maiden Lane, New York.

YOUNG MAN as jewelry repairer, engraver, and to assist in store; send references and samples of engraving. "South, 1374," care Jewelers' Circular-Weekly.

CLOCKMAKER wanted for Brooklyn; reliable, experienced, careful workman, accustomed to all kinds of clocks. Apply "L., 1544," care Jewelers' Circular-Weekly.

WANTED, first class watchmaker and engraver, no other need apply; wages, $30 per week; send sample of engraving with application. John Leith, Bay City, Mich.

WANTED, young lady experienced as stock clerk by wholesale jewelry house; state experience and salary desired. Address "G. R., 1421," care Jewelers' Circular-Weekly.

WANTED, young, active man as watchmaker, jeweler and salesman; must have first class references as to honesty and integrity. A. W. Gholson & Co., Henderson, N. C.

WANTED, experienced foreman to take charge of factory making sash pins, rhinestone comb and hat-pin mountings. Address "Q., 1360," care Jewelers' Circular-Weekly.

WANTED, first class watchmaker and jeweler to take complete charge of repairs, small town in Georgia; good salary to right man. Answer M. J. Averbeck, 10 Maiden Lane, New York.

WANTED, jeweler and engraver, man accustomed to fine trade and has had store experience; fine chance for bright American. Address "Opportunity, 1427," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker and engraver, must be good on railroad watches; permanent position, good salary; state experience and reference with application. Greenwald & Adams, Tucson, Ariz.

R., L. & M. FRIEDLANDER, 30 Maiden Lane, New York, require services of several experienced girls who are quick and correct at figures; also a stenographer and typewriter; call before 11 A. M.

WANTED, thoroughly experienced material supply salesman to travel through Wisconsin; only a man with good record will be considered. Write at once to O. H. Bingenheimer, Enterprise Bldg., Milwaukee, Wis.

WANTED, a careful, competent optician and engraver in an old established business in one of the largest cities in Pennsylvania; must be a man of good education, capable of meeting refined trade, must have the best of references; good salary and permanent situation; give full particulars in first letter. Address "S. V., 1387," care Jewelers' Circular-Weekly.

WANTED, by a high grade firm in a large Texas city, a first class jeweler and engraver, on new work and repairs; send sample of engraving and copy of references; permanet position. Apply "B., 1352," care Jewelers' Circular-Weekly.

ABRAHAM & STRAUS, Fulton St., Brooklyn, N. Y., jewelry workroom, require an experienced watch repairer. Apply to Superintendent.

WANTED, a first class watchmaker, at once, who is competent to take charge of the watch repairing department of an up-to-date store; permanent position to right party; salary, $22 per week. Apply with references to "Jeweler," 207 Chicago St., Joliet, Ill.

CLOCKMAKER wanted to do general clock repairing, some fine, mostly common, one who understands electric synchronizing clocks; single man; write fully, giving age, experience and salary; large southern city. Address "D., 1339," care Jewelers' Circular-Weekly.

JEWELRY DESIGNER, first class on fine jewelry; only those with several years' experience need apply; this is a steady position for a designer who can paint in natural colors and who has ideas and originality. Address "Expert, 1331," care Jewelers' Circular-Weekly.

WANTED, at once, an American watch repairer, middle age man, with experience of years at the watchmaker's bench; I want quality not speed; steady job to such a man; I will furnish good board, well furnished room and pay him $2 a day. "B. R., 1376," care Jewelers' Circular-Weekly.

WATCH SALESMAN wanted for 1909 to sell American watches in New England territory; one with experience in this territory preferred; liberal terms to the right man; address in confidence, giving particulars, etc. "W. R., 1086," care Jewelers' Circular-Weekly, 501 *Heyworth Bldg., Chicago, Ill.*

SALESMAN WANTED, one who has sold 10-karat jewelry to the New York City retail trade, Philadelphia, Baltimore, Washington and New England; we have a complete and up-to-date line, and are looking for a first class man only. Write full particulars to "Manufacturer," Box 163, Newark, N. J.

WANTED, two men, one a first class watchmaker who is rapid and exceptionally thorough, the other a first class engraver and good salesman, with some knowledge of jewelry repairing and optics preferred; $30 per week to the right men; none but qualified men with unquestioned references need apply. Jos. Mazer, McAlester, Okla.

WANTED, a careful, competent watchmaker in an old established store in one of the largest western cities; a man of good education, who knows how to meet and treat first class trade and who can do strictly first class work, can have a permanent situation and salary in accordance with ability. Address "W. X., 1288," care Jewelers' Circular-Weekly.

WATCHMAKER; high class watchmaker wanted who is perfectly capable of filling the position in a large retail establishment; must have best of references. Address Henry Kohn & Sons, Hartford, Conn.

WANTED, live watch salesman to sell American watches to the retail jewelry trade for 1909; address in confidence stating experience, territory covered, etc. "H. W., 972," care Jewelers' Circular-Weekly, 501 Heyworth Bldg., Chicago, Ill.

WANTED, experienced watchmaker and salesman, competent to take full charge of railway watch repairs and sales department; employing fine watchmakers; must be of pleasing address and possess faculty for making friends among railroad men and holding them; excellent position to right man; write fully, stating age, experience, salary expected, etc.; large southern city. Address "A., 1338," care Jewelers' Circular-Weekly.

EXPERIENCED manager and salesman for fine retail jewelry store in large southern city, enjoying the patronage of the best people; handsomest store in the city; handle only high class goods of quality; would be willing to sell part interest to right man; state full particulars as to experience, salary expected, etc.; this is an excellent opportunity for an ambitions young man. Address "P., 1337," care Jewelers' Circular-Weekly.

(*Special Notices continued on page 88.*)

Special Notices.

(Continued from page 87.)

HELP WANTED.—Continued.

WANTED, by Jan. 20, a first class watchmaker, optician and engraver; pleasant, permanent position and $25 per week to competent man; references and photograph required. T. A. James, 131 Sycamore St., Petersburg, Va.

WANTED, young man with experience in precious and imitation stones, as stenographer and general office assistant; salary small to start; address with full particulars and salary expected. "W. C., 1416," care Jewelers' Circular-Weekly.

Business Opportunities.

FIXTURES and location of a business doing $2,000 to $3,000 per year, best part of Iowa. "W. V., 1334," care Jewelers' Circular-Weekly.

CHANCE for good watchmaker with a few hundred dollars to buy a business paying $50 and $60 a week. Address "O. R., 1369," care Jewelers' Circular-Weekly.

A1 JEWELRY STOCK and fixtures, price, $3,500, can reduce; population, 4,000; 60 miles south of Cleveland, O. Address "D. R., 1392," care Jewelers' Circular-Weekly.

FOR SALE, first class watch and clock repairing trade shop; some private trade; fine location; tools, materials; good chance for a good watchmaker. For particulars address "G. H. A.," Room 1, 58 Asylum St., Hartford, Conn.

Education That Pays

The education that we give you in Watchmaking, Engraving and Optics is far superior to what you can get at any other college. We will make a thorough, practical workman of you—a workman who can command a good salary. We have been teaching the jewelry business for over fifteen years, and know how.

Send for our prospectus; it gives full information. Better do it to-day.

THE PHILADELPHIA COLLEGE OF HOROLOGY
F. W. Schuler, Principal.
Somerset and Broad Sts., Philadelphia, Pa.

LEARN JEWELERS ENGRAVING

"The Engraving School that Graduates Experts."
A fascinating, high-salaried and easily learned trade, taught thoroughly and practically by correspondence. Your instructor is the foremost authority and master workman in the world. We will teach the beginner better engraving by correspondence than he can gain in years of rigid apprenticeship. We will improve the skill of any engraver one hundred per cent. and make him master of the trade. The demand for competent engravers far exceeds the supply.
Send for handsome, illustrated prospectus.
PAGE-DAVIS COMPANY,
Suite 10, 90 Wabash Avenue, CHICAGO.

FOR SALE, on account of death, must sell a jewelry store with established repair trade, stock, fixtures and complete set of tools; Mosler safe; established 26 years; best location; rent moderate. Address Sara Courtright, 10 Front St., Port Jervis, N. Y.

FOR SALE, an up-to-date jewelry store, clean stock and good fixtures, will invoice $2,500 to $3,000; best location in best county seat town of 10,000 population in southern Kansas; five railroads; spend two cents and get full particulars. Address "Z., 1346," care Jewelers' Circular-Weekly.

FOR SALE, nicely furnished jewelry store in New York's busy theatrical district; three years' lease; plenty of watch work; a chance for a watchmaker; will sell at a bargain with or without stock; ill health reason for selling. Communicate with "R., 1117," care Jewelers' Circular-Weekly.

FOR SALE, one-half interest in an old, well established, paying jewelry business, located in a beautiful and bealtby southern city of about 100,000 inhabitants; good opportunity for right man with from $12,000 to $16,000; reference. C. G. Alford & Co., 192 Broadway, New York, or P. O. Box 912, San Antonio, Tex.

GET CASH at once for your surplus stock of watches, diamonds, jewelry; will send money on receipt of goods; National Bank references. Emil Noel, 552 E. 46th Place, Chicago, Ill.

FOR SALE, a prosperous jewelry business in a New England city of about 10,000, doing a business of about $12,000 a year; stock and fixtures inventory about $8,000, can be reduced to $5,000; present proprietor 35 years in same location; reason for selling, poor eyesight. Inquire of Edward D. Cole, care D. C. Percival & Co., Boston, Mass.

RAISE MONEY quick, by sending your diamonds and watches to me; liberal cash prices remitted on receipt of goods; business confidential; National Bank references. H. Schwartz, 903 Heyworth Bldg., Chicago, Ill.

AN OPPORTUNITY is offered to a man of ability and experience to purchase a ⅓ interest in a fine retail jewelry store in large southern city, enjoying an enviable reputation and trade with the better and wealthier class; $25,000 for ⅓ interest; suitable salary for services; excellent opportunity for ambitious young man; references exchanged. Address "J., 1336," care Jewelers' Circular-Weekly.

DO YOU WISH TO RETIRE? Are you looking to raise ready cash quick? We are ready to purchase your entire or surplus stock of diamonds and jewelry, no matter how large it may be; we also advance liberal cash on same; highest prices paid for entire stocks; communicate with us before consulting others and get quick returns; communications strictly confidential. Address Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328, Williamsburg.

Lost.

$50 REWARD; lost, two unset diamonds in envelope, between 2 and 1 Maiden Lane, midday, Jan. 4. Harry Brittan, 510 Columbus Ave., New York.

Wanted to Purchase.

WANTED, a second hand lathe, preferably old model Rivitt. A. M. Reynolds, 263 State St., Schenectady, N. Y.

WANT TO BUY good jewelry and optical business; have $2,000 cash and other property; don't write unless you have a paying business. F. W. Graves, Deshler, Nebr.

WANTED, rolling mills from 6" x 8" to 10" x 12", also crank shaper 34" or 36"; also a small modern double action compress 1¼" to 1½" stroke. Address "S., 1175," care Jewelers' Circular-Weekly, 501 Heyworth Bldg., Chicago, Ill.

WANTED TO PURCHASE, whole or part interest in high class retail store in city of not less than 100,000; will invest $15,000 to $20,000; in case of part ownership, advertiser would expect management, for which he is well fitted by successful experience and high standing in the trade; correspondence mutually confidential. Address "N., 1386," care Jewelers' Circular-Weekly.

To Let.

DESK ROOM to rent, plenty of light, $10 and $15 per month. Apply 3 Maiden Lane, New York, Room 53; or, Electrolytic Art Metal Co., Trenton, N. J.

FOR RENT to optician, half of first class jewelry store in heart of best business district of Atlanta; 30 feet front, running back 75 feet; separate shop windows; population, 150,000; rent reasonable; three years' lease. D. A. Tobias, Atlanta, Ga.

CORNER OF BROADWAY and John St.; most prominent and best located office in jewelry district; sign privilege on both streets; immediate possession, with lease to suit; with or without complete office fixtures; three fine safes. Ingomar Goldsmith & Co., 182 Broadway, New York.

Miscellaneous.

PORTRAIT MINIATURES copied from any photo on watches, dials, brooches and lockets. Goldstein Engraving Co., 45 Maiden Lane, New York.

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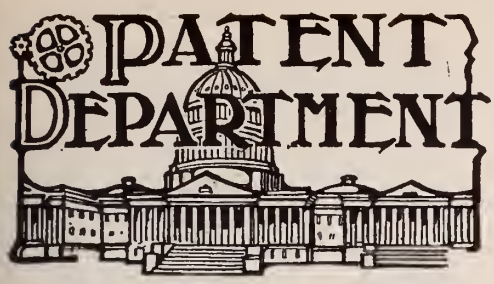


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REFINERS OF GOLD AND SILVER, ASSAYERS AND SWEEP SMELTERS — DEALERS IN FINE GOLD, SILVER AND PLATINUM, ALL KINDS OF GOLD AND SILVER ANODES



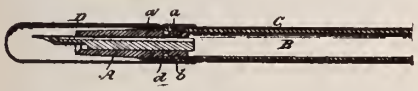
[IN WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN, THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

ISSUE OF DEC. 29, 1908.

907,722. FOUNTAIN-PEN. Claes W. Bomam, New York assignor to the Eagle Pencil Co., New York. Filed July 1, 1908. Serial No. 441,359.

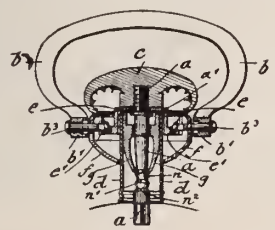
The fountain-pen herein described comprising the hard rubber tip A with screw threaded stem *a* and annular bead *a'*; the cylindrical hard rubber ink reservoir B having exterior taper enlargement



b at its front end, and internally screw threaded to receive the stem *a* of the tip; and the cylindrical sheet metal case or handle *c*, receiving the ink reservoir and fitting snugly upon the enlarged portion of the same, with its front end against the bead *a'* on the tip.

907,779. BOW FOR WATCHES. Henry Ginnel, Garden City, N. Y. Filed May 7, 1908. Serial No. 431,441.

The combination, with the stem and pendant of a watch, of a bow provided with a sleeve-shaped



lower ends, headed pins guided in said sleeves, and a bridge turning on the stem and provided with recessed extensions at diametrically-opposite points for interlocking with the inner headed ends of the pins at the ends of the bow.

907,980. BRACELET. Isidor Emrich, Pforzheim, Germany. Filed March 26, 1908. Serial No. 423,402.

A bracelet comprising an inner and outer series of links, cylindrical posts connecting said outer links, each of the outer links being flanged, a cylindrical roller mounted upon each post and extending within the flanges of the outer links, the inner links having open sides and having bearings



upon said cylindrical rollers and held thereby so that the outer surfaces of the inner series of links and the outer faces of said flanges will be flush, and a coil spring extending about each link of the inner series and extending within and adapted to bear against the inner longitudinal surfaces of side links.

908,003. STUD. Joseph L. Herzog, New York. Filed April 11, 1908. Serial No. 426,438.

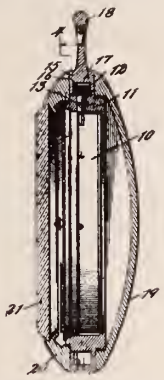
A device of the character described comprising a shank provided with a head and having a tubular portion, a locking member pivoted to said shank, yielding means coacting with said locking member and located within said tubular portion, and re-



movable means for retaining said yielding means in place.

908,103. WATCH CASE. Frank Jacobson, Chicago. Filed March 17, 1908. Serial No. 421,685.

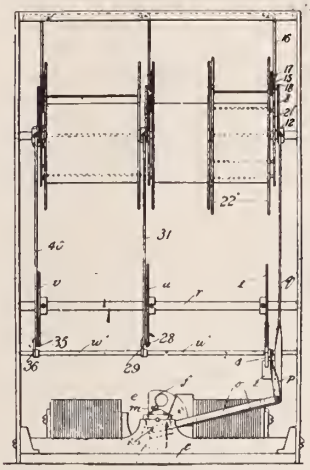
A watch case consisting of a central member and two exterior members all rigidly secured together and having a configuration such as to form when assembled an annular recess laterally bounded by plane parallel surfaces extending inward to said



central member, a winding pinion mounted in one of the three first-mentioned members of the case, and a ring having plane parallel surfaces and closely fitting said recess, said ring being rotatable relatively to the first-mentioned member of the case and having an annular rack adapted to operate the winding pinion.

908,428. ELECTRICALLY-CONTROLLED SECONDARY CLOCK. Samuel P. Thrasher, Hartford, Conn., assignor to the Thrasher Clock Co., Manchester, Conn. Filed March 20, 1908. Serial No. 422,260.

In combination, an electro-magnet, the poles of which are offset from the axial line of the magnet,



an armature therefor having fan-shaped end portions normally maintained adjacent the poles, an armature-shaft, a block mounted thereon, a clock train, and link connections extending between the block and the clock-train.

DESIGNS.

39,723. EMBLEM. Chas. E. Hansen, Providence,



R. I. Filed Oct. 5, 1908. Serial No. 456,342. Term of patent 14 years.

39,724. EMBLEM. Alfred Schickerling, New York. Filed Oct. 9, 1908. Serial No. 457,-



024. Term of patent 7 years.

39,726. SOUVENIR-BADGE. Delbert M. Westcott, Skagway, Alaska. Filed June 25, 1908.



Serial No. 440,407. Term of patent 3½ years.

39,725. EMBLEM. Alfred Schickerling, New



York. Filed Oct. 9, 1908. Serial No. 457,-025. Term of patent 7 years.

39,727. HEAD OF BROOCHES, SCARF-PINS OR SIMILAR ARTICLES. Zdenko Freund,



Newark, N. J. Filed Sept. 4, 1908. Serial No. 451,757. Term of patent 7 years.

39,728. PLATE. Elmer E. Walter, Syracuse, N. Y., assignor to the Onondaga Pottery Co.,



Syracuse, N. Y. Filed Sept. 25, 1908. Serial No. 454,835. Term of patent 7 years.

TRADE-MARKS REGISTERED DEC. 29, 1908.

72,043. SOLID AND PLATED PRECIOUS-METAL WARE AND JEWELRY. Chas. Grunebaum, Baltimore, Md., and Atlantic City, N. J.

Filed June 18, 1906. Serial No. 20,398. Published Oct. 27, 1908.

UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for The Jewelers' Circular-Weekly by R. W. Bishop, Patent Attorney, Washington, D. C.]

Issued Dec. 29, 1891.

465,830. EARRING. Joseph Bulova, New York.

465,836. PRESS FOR HOLIDAY METAL ARTICLES. T. W. Crees, Birmingham, England, assignor to the Gorham Mfg. Co., Providence, R. I.

465,843. WATCH MOVEMENT BOX. J. C. Dueber, Newport, Ky.

465,863. PIN. Johann Knoll, Reischdorf, Austria-Hungary.

465,935. WATCH-REGULATOR. C. R. Kine-

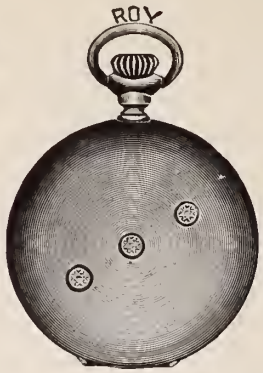


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ROY

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IT'S STANDARD





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SILVERSMITHS BUILDING, MAIDEN LANE

HAN, Canton, O., assignor to J. C. Dueber, same place.

465,957. APPARATUS FOR ORNAMENTING TUBES. CHARLES WILLMOTT, Birmingham, England, assignor of one-fourth to C. B. Ketley, same place.

466,011. ELECTRIC CLOCK. HENRY PHILLIPS, New York.

466,057. CURLING-IRON. MARK CAMPBELL, Chicago.

466,076. MANICURE IMPLEMENT. GENEVIEVE DEMENT, Chicago.

466,089. GARMENT-SUPPORTER. W. L. BRADDOCK, Boston, assignor to C. O. Fosgate, Cambridge, Mass.

466,100. SAFETY-PIN. W. F. HYATT, Brooklyn, N. Y.

466,166. TIME-RECORDER. THEODOR HAHN, Stuttgart, Germany.

466,201. FOUNTAIN-PEN. R. M. TUBBS, Shickshinny, Pa.

466,247. INK-WELL. J. F. LASH, Toronto, Can., assignor to Z. A. Lash, same place.

466,262. POCKET-BOOK FRAME. A. W. SCHUEBER, Brooklyn, N. Y., assignor to Simon Zinn, New York.

466,278. WATCH-BOW FASTENER. FRITZ MINK, Philadelphia, Pa., assignor to the Keystone Watch Case Co., same place.

466,287. FINGER-RING. H. J. BERLEPSCH, Providence, R. I., assignor to E. C. Ostby and N. B. Barton, same place.

466,311. CUFF-HOLDER. H. E. SNOW, Albany, N. Y., assignor of one-half to C. F. Mende, same place.

Designs issued Dec. 25, 1894, for 14 years.

23,897. BOX. F. W. BARTHMAN, JR., Brooklyn, N. Y.

23,898. EGG-CUP. W. R. HILL, Syracuse, N. Y., assignor to Premier Egg-Cup Co., same place.

23,900. PLATE. C. E. HAVILAND, Limoges, France.

23,901. COMMUNION-SERVICE TRAY. E. J. HOWE, Newark, N. J., assignor of one-half to G. R. Howe, same place.

Designs issued Dec. 31, 1901, for 7 years.

35,500. CHAFING-DISH LAMP-SUPPORT. MICHAEL SEIPS, Meriden, Conn., assignor to Manning, Bowman & Co., same place.

35,501. CHAFING-DISH STAND. G. E. SAVAGE and MICHAEL SEIPS, Meriden, Conn.

35,502. SPOON-HANDLE. A. G. ROGERS, Meriden, Conn., assignor to C. Rogers & Bros., same place.

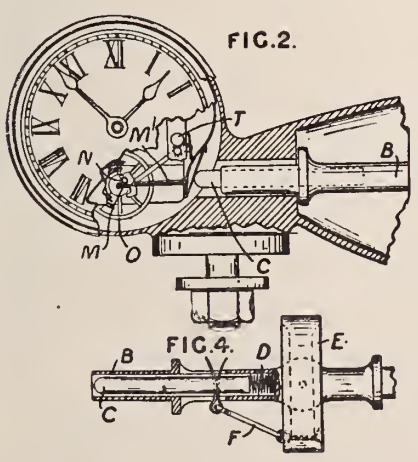
BRITISH PATENTS.

(ABRIDGMENTS OF SPECIFICATIONS, 1908, FROM *The Illustrated Official Journal.*)

ISSUE OF DEC. 16, 1908.

19,214. INDICATING WORKING OF MACHINES. J. MCKENZIE, Kingston-upon-Hull. Aug. 27.

To register the time during which a machine is



working, the detent of a stop clock is adapted to be operated by a centrifugal member driven from the machine. On the spindle B, which is driven by a friction disk J or pulley from the shaft af the machine, is pivotally mounted a ring E or other centrifugal member connected by the link F to a plug C forced by a spring D against a lever M^1 pivoted to the clock case. When the plug C is in its outward position, a flexible strip M of metal mounted on the lever M^1 is adapted to engage a pin N on the balance wheel O or on the pallet, but offers resistance to the pin in one direction only. A disk T disposed in front of the clock face is mounted on a wire connected to the pallet and serves by its movement to show whether the clock is in working order. When the spindle B rotates, the member E, in assuming the position shown in Fig. 4, withdraws the plug, and the clock is thereby released. The spindle B is preferably provided with a spring bearing consisting of a loose ring *b* bearing against a spring C retained by the plug E.

Complete specifications accepted Dec. 9, 1908.

8,589. EYEGLASSES. WHEWAY & ASTON.

9,671. HATPIN. STEINDORF.

10,392. TEA OR COFFEE-POT. DOYLE.

10,999. BRACELET FASTENING. TRAININ.

19,167. COLLAR-BUTTON. WILLIS.

Applications filed Nov. 30 to Dec. 5, 1908.

25,809. INKSTAND. EGON KRAHN and GUSTAV WOELK, London. Complete specification.

25,835. HAIR-PIN. CATHERINE, CATHERINE E., CHRISTIEANN and MABEL THOMSON, London. Complete specification.

25,988. HAT-PIN HOLDER. FIRTH GARTSIDE and FRED WESTCOTT, Birmingham. Complete specification.

26,106. HAT-PIN. H. G. BUCKNELL, London.

26,239. ELECTRIC CLOCK. T. J. MURDAY, Hounslow.

26,265. WATCH CHAIN. MANZABURO MURAMATSU, London.

26,266. WATCH CHAIN BAR. MANZABURO MURAMATSU, London.

26,303. HAT-PIN. SAMUEL BACON, London. Complete specification.

Pittsburg.

Roy W. Kuhn, Scottdale, and Mrs. Kuhn, were in Pittsburg, last week, on a shopping tour.

Otto Heeren and William Hoffman, of Heeren Bros. & Co., have been ill with a cold for the last week.

Sol Cerf will leave for New York next week to buy a line of stock. He says his holiday trade was much better than it was in 1907 and that his stock is exceedingly low.

The Pittsburg Association of Credit Men gave a luncheon New Year's Eve, which was attended by quite a number of the local jewelers, who are very active in its management.

The Washington Trust Co., which was appointed receiver for Abraham Lewis, against whom an involuntary petition in bankruptcy was filed, Dec. 24, has taken charge of the bankrupt's stock and will endeavor to wind up his affairs as soon as possible.

The bail of Joseph Watson, a member of Pittsburg councils, and who is well known to the jewelry trade, and is charged with conspiracy and bribery, in connection with the councilmanic scandal, has been reduced from $30,000 to $15,000, a trust company going on his bond.

The Pittsburg Chamber of Commerce will, on Jan. 14, listen to a report of the committee on trade and commerce which will bear on the mercantile tax law. The local jewelers want the law repealed at the present session of the Legislature, but it is doubtful if sufficient pressure can be brought to bear to have this done.

Attorney Charles W. Ashley, of Homestead, received a package of jewelry, recently, said to be worth $2,000, and accompanying it was the following note: "My conscience hurts me, and I send this back, wishing you a happy New Year." The package contained jewelry and emblems of the Elks lodge and souvenirs said to have been stolen six months ago, but from whom has not been learned.

Alfred M. Lee, trustee of the bankrupt estate of Morris Biederman, has filed his first account, showing that there is $545.10 in his hands for distribution among the creditors. A meeting of the creditors has been called for Jan. 8 at 10 A. M. in the office of William R. Blair, referee in bankruptcy, at which time action will be taken on declaring a dividend on all claims. There will not be much for distribution.

The members of the First German Evangelical Protestant Church at Smithfield St. and Sixth Ave., are examining plans prepared by Architect Eugene C. F. Ernts for a 14-story building to cost $1,500,000, in which it is proposed to build a huge clock, with a 10-foot face, the clock to be placed in the center of the building, in the sixth story. The building is to be used for commercial and religious purposes. A set of chimes is to be placed above the clock.

Pittsburg jewelers are drawing lines of credit very closely and through the aid of the Pittsburg Association of Credit Men are becoming well informed about all merchants who buy of the local jewelry trade. It is known that credit has been refused several merchants during the last few weeks and the information being gathered through the credit association is proving very valuable to those dealers who are members of the organization.

After spending 19 years of a life sentence for murder in Riverside penitentiary, Alexander Killen will likely be a free and vindicated man inside the present month. Killen was found guilty of killing Mrs. Paul Rudart, of Tarentum, on circumstantial evidence that was so strong that his friends at the time believed him guilty. It now appears that he was not within a mile of the murder scene. The crime occurred Dec. 23, 1899, when three men robbed the jewelry store of Paul Rudart. Mrs. Rudart came on the robbers and was shot dead.

Mrs. Maud McDowell, the reputed wife of George H. Grant, a jewelry thief, believed by the police to have been used as a "stall" by her husband when he robbed the store window of Theodore Fry, 409 Federal St., North Side, is safe in the county jail. She was taken there several days ago, having been held for court on a charge of being implicated in the theft. The woman several times attempted to commit suicide, saying: "I am better dead than alive." In bringing her back from Chicago, she tried to escape from Detective "Ted" Dillon, but was not quick enough, and has attempted suicide several times. It has been necessary to keep her under guard. Grant was sent to the penitentiary for 10 years, five days after the robbery. Mrs. McDowell's case will be brought before the grand jury this week.



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The public have been waiting for a thin Elgin Watch—now it's here—the

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Like all Elgin Watches—it was not put on the market until worthy to carry with it the Elgin reputation for reliability.

Every Lord Elgin is cased at the factory and timed in the case—the most accurate thin watch in America.

Four grades—7, 15, 17, and 17 Jewels adjusted. 18K and 14K solid gold cases, also 25 year filled cases.

Furnished with metal dials, plain or engraved, gilt or silver.

Prices furnished on application by your jobber, or write the Company for only authorized price list.

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THE HOROLOGICAL REVIEW

How to Construct an Aerostatic Clock for the Show Window.

CERTAINLY, in these days of aeroplanes, says *Revue Internationale de l'Horologerie,* the aerostat, which has been devised as a show window attraction, by M. Boulat, clock-maker, at Coutauces, would appear somewhat out of date to us, if it were not for the attraction below the car, of a clock, the hands of which are dirigible, in contrast to most balloons, which

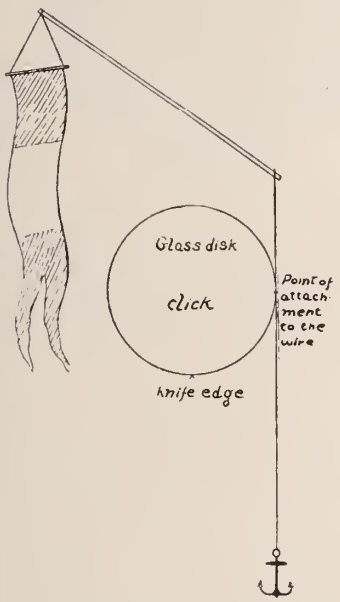


FIG. 1

not. Here is a description of this timepiece of mysterious movement.

The balloon ascends slowly the height of the show window, and descends, after halting a few seconds, to start off at once again. This movement is imparted to it by a concealed counting clock, the striking work of which has been altered; it goes several days on one winding. The dial consists of a transparent glass disc, placed under the car. It is completely isolated, as shown in the illustration. A second glass disc, slightly smaller than the dial, is concealed behind it and turns freely in the bezel. It is supported on a steel knife edge, similar to that of the beam of a balance, which is concealed behind the figure VI.

In the center a ratchet attached to the arbor of a cannon pinion, is subjected to a rotary movement, through the agency of a propelling click, which engages with its

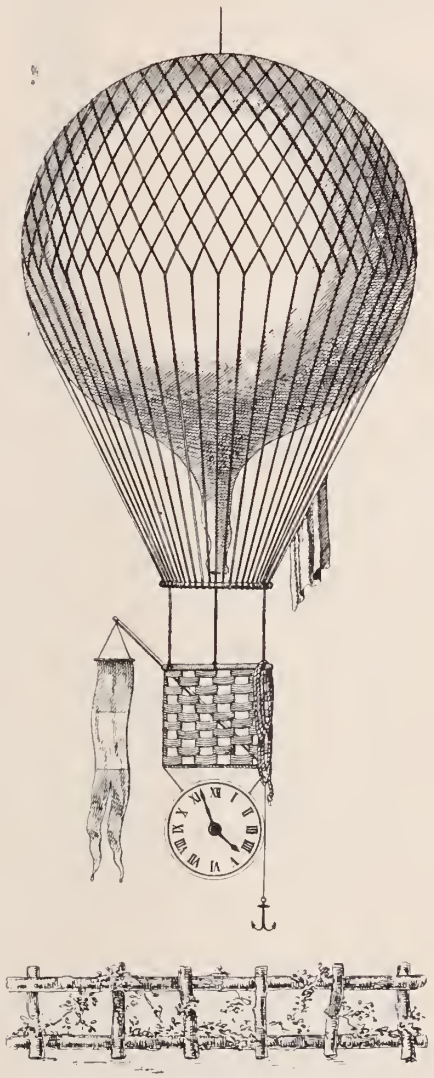


FIG. 2.

teeth. The hammer, the staff of which oscillates on the edge of the car, is almost in equilibrium with the anchor (the anchor side is slightly the heavier). The cord that supports the anchor is attached to the base of the flagstaff; it is also attached to the glass disc, as shown in the plan of the mechanism (Fig. 1).

The working of the timepiece is easy to understand; when the balloon ascends, the anchor, by reason of its weight, pulls on the side of the disc, the click engages the ratchet of the cannon pinion and causes the latter to move forward one tooth; when the balloon descends the anchor rests on the bottom, but the counter weight, in the shape of the flag, returns the disc in the opposite direction. The click, concealed by the center of the hands, is invisible, the cord that supports the anchor, appears only to complete the coil of rope on the car; this is plainly visible, to show to the public that there is no mechanism concealed in this part of the timepiece. As all the functions are in progress during the movement of the aerostat (Fig. 2), it is absolutely impossible to detect the slight displacement of the flag.

Still further to mystify the onlooker, a line is attached to the top of the show window, three centimeters from the balloon. It is equipped at the lower end with a weight and a spring; its sole purpose is to keep the dial facing towards the public and prevent the balloon from turning.

The good people who stop in front of M. Boulat's show window, concentrate all their attention on this mysterious cord, seeking to penetrate the secret of operation with as much zeal as that which impels them to endeavor to discover the formula whereby Mr. Wright sustains himself in the air for more than an hour in his wonderful aeroplane.

The end sought is attained and M. Boulat's show window attraction produces the desired result.

A Large Tower Clock for Chicago.

AN exceptionally large tower clock has just been placed in position in the Mitchell Tower, of the University of Chicago, Chicago, Ill. A bell, which will be added to the clock, will weigh 7,000 pounds, and it is claimed that the strokes may be heard a distance of five miles. The four dials, which will be illuminated at night, are readable at a distance of half a mile.

The store of John Seibert, 3602 Eastern Ave., Highland, Md., was entered by thieves about a week ago, when a large amount of jewelry was stolen. The plate glass window was broken.

THE NEWEST

New England

THE NEW THIN MODEL "ALDEN"

is the thinnest 16 size watch made in America. The illustrations shown are exact size.

¶ It is an accurate timekeeper.

¶ It has **double roller lever escapement;** quick train; Breguet hairspring; pull-out set; seven jewels; white enamel dial; semi-bascine case; open face.

¶ Cased in Nickel, Gun Metal and 20-year Gold Filled.

¶ Two styles — Plain Polished and Engine Turned to Shield in Circle.

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It is packed in strong glass bottles, conveniently arranged in a durable box suitable for the work bench. Price, complete, $5.00, subject to our usual cash discount.

A printed list of the contents of each bottle will be mailed upon request.

Beware of Imitation Material

By purchasing material in packages bearing our trade mark, the trade is assured of getting the same quality as originally used in our watches.

THE NEW ENGLAND WATCH CO.

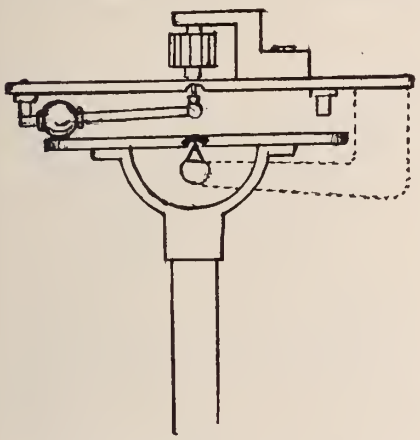
WATERBURY, CONN.

OR ANY OF OUR DISTRIBUTORS

A Novel Gyrating Pendulum Escapement.

A NOVEL gyrating pendulum escapement, invented and patented by F. Gundorph, New York, is illustrated herewith. It is constructed on new principles. In the accompanying drawing only the upper end of the pendulum rod is represented with a round disk fitted firmly to the rod on the under side, and in the center of the disk is set a cup-like jewel to act as a bearing, resting on a conical point, which is the terminal of an arm fixed solid on the wall, and is the support of the pendulum.

By this arrangement the disk can tilt freely in any dircetion. To make the pendulum perform a continuous circular motion in one direction, a small weight in the form of a ball is made to roll around



GYRATING PENDULUM ESCAPEMENT.

on the disk, near the rim driven by the power shaft, which comes down right over the center of the disk; the ball is arrested at intervals by some stop pins and released at the right time to conform with the motion of the pendulum.

A clock with this escapement, the pendulum being 28 inches long, will bear half seconds and give a very close rate.

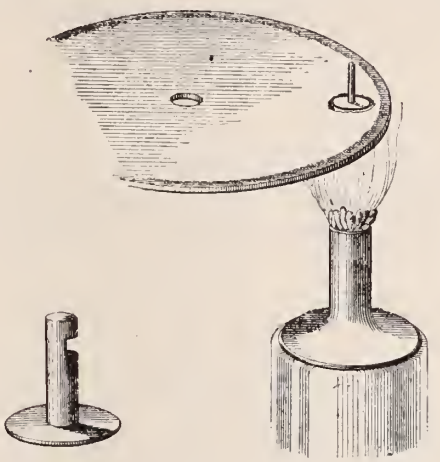
Valuable Clock Presented to the Late Emperor of China.

ONE of the most beautiful and costly clocks ever made was sent, many years ago, by the East India Co. as a gift to the Emperor of China. The case was made in the form of a chariot, in which was seated the figure of a woman, with her right hand resting on the top of a tiny clock, which was placed in the side of the carriage. Some of the wheels that moved the clock were encased in the body of a bird that had seemingly alighted upon the lady's finger. Over her head was an umbrella that concealed a silver bird. This, although it seemed to have no connection with the timepiece, struck the hours, and it could be made to repeat by touching a diamond button fixed below the dial of the clock. At the feet of the lady's figure was a golden dog, and in front of her were two birds that were apparently flying before the chariot. This exquisite clock, with all its necessary parts was made of gold, and was most elaborately ornamented with precious stones.

To Replace a Broken Dial Foot.

A REPAIRER must, of course, avoid the use of soft solder in watch repairing, but still there are cases where, if properly applied, it may be of great advantage. There are many methods for soldering on a new dial foot, and yet the soldering of the latter to the base of the dial must always be done with soft solder, as the heat that is required for hard soldering would burn or discolor the enamel.

This operation is often neglected by repairers, and different means are used to substitute the dial foot. It may often be observed, mainly on Swiss watches, on which the dials are fastened to the movement by two feet. If one foot is broken some careless repairers paste the dial in its



REPAIRING A BROKEN DIAL FOOT.

required position with wax, by placing a piece of soft wax on the spot where the original dial foot is missing. They frequently glue the dial to the pillar plate.

Such a job is very easily performed, and may be considered by young repairers as a successful job, but the unsatisfactory result will soon appear. When the wax dries up it naturally loses its grip, and the dial is held in position by one foot only. The dial is allowed to swing perpendicularly on its foot. It may safely be said that a loose dial causes a watch to stop more than anything else. A case screw, for instance, if left loose, allowing the whole movement to shake in its case, will not cause the watch to lose its motion. If a pillar screw, by some error, is left loose, giving more endshake to the respective wheels, it will have very little effect on the running of the watch, but the dial, although seeming to be an independent part of the watch, if left loose will soon become an impediment and will cause stoppage by swinging toward the second-hand post.

A very handy method of replacing a dial foot is the one illustrated herewith and recommended by *La France Horlogère*. The writer uses for that purpose a dial foot which may be cut out from an old dial, leaving the foot connected with its original base, as shown in the illustration.

The dial to which the foot is to be soldered is then cleaned of its enamel with a sharp graver, so as to receive the dial foot with its original round copper base. A piece of soft solder may then be applied between the foot and the dial, and held over an alcohol lamp until soldered.

Time Ball in Civil War Days.

AN Elmira, N. Y., writer has just recalled some interesting experiments made in the days of the Civil War in connection with Collingwood's Jewelry and Watch store, in that city. Frank Collingwood, proprietor of the store, and Prof. Ford, his neighbor, decided that it would be an advantage to the public to have a time ball, which should fall from an elevation exactly at the hour of the noon meridian. Mr. Collingwood erected a mast from the roof of his jewelry store, at an expense of $150; the jeweler and Prof. Ford strung a wire to the Observatory, connected with the time clock, and at the exact noon hour the electric current detached the clutch, releasing the ball, which slid down the mast, ending with a loud concussion. For three years this successful experiment was kept up, when it was observed that the repeated shocks were injuring the safety of the building on which it stood.

When a thorough test was later made, it was found that the Observatory connection was not always reliable for an instantaneous transmission, so a sextant was used from the top of the building, and the ball was detached by loosening the spring by means of a cord. Mr. Collingwood later retired from the jewelry trade, and turned over his business to his partner, Henry W. Strang, and accepted a position with the Brooklyn Bridge Co. The plan of the enterprising jeweler and his assistant to maintain a time ball was then discontinued. The ball was made of iron hoops covered with stout canvas, and a hollow shaft through the middle, which played up and down the mast. The weight of the ball was 70 pounds.

A New Micrometer.

A NEW micrometer, constructed by M. Maurice Picard and designed by him, with the co-operation of Maurice Colomb, has just been placed upon the market. This micrometer is a measuring instrument, which is claimed to be absolutely correct. It consists of two parts, one of which is to measure the units of the millimeter, and the other to measure the fractions of a millimeter, which can be read to the thousandth part of a millimeter with perfect precision. The latter operation is performed with the assistance of a mercurial tube. This tube is about 50 centimeters in height, and 1/100 of a millimeter is represented on this tube by a space of five millimeters. Maurice Picard has taken a lively interest in bringing about a uniform unit of measurement in the science of horology, and he has issued a pamphlet on the subject. An absolutely correct gauge determining small sub-divisions of any unit for horological measurement has thus far been wanting, at least so far as the ready reading of an index is concerned. This new micrometer will be highly appreciated in the manufacture of the finest watches and their adjustment.



18 K.

ESTABLISHED 1887

DUBOIS WATCH CASE CO.

Manufacturers of



14 K.

Fine Solid Gold Watch Cases

Specialties in Casing of

Chronographs, Repeaters and all kinds of Complicated Watches

FACTORY AND MAIN OFFICE

NEW YORK OFFICE
21-23 Maiden Lane

316 Herkimer Street, Brooklyn, N. Y.

LANCET MOVEMENTS

Fitting Regular Jewel Series Cases

11 and 15 jewel, Open Face

Best and Most Accurate Ladies' Watch

Send us your cases we will do the fitting

PRICES ON APPLICATION



Sold either movement alone or cased up in solid 14k gold or 20-year gold filled swivel pendant

WRITE FOR SAMPLE

Every movement absolutely guaranteed

HIPP. DIDISHEIM & BRO.

NEW YORK OFFICE
49 Maiden Lane

CHICAGO OFFICE
Columbus Bldg.

JULES JÜRGENSEN

Watches and Chronometers

PARIS—"THE GRAND PRIX"—1900

SOLE AGENTS
RUDOLPH & SNEDEKER
65 Nassau St., New York



Correct Reproductions of the Famous

WILLARD CLOCKS

Mahogany cases, brass trimmings, painted glass panels, high-grade eight-day weight movements. Send for booklet giving the full line.

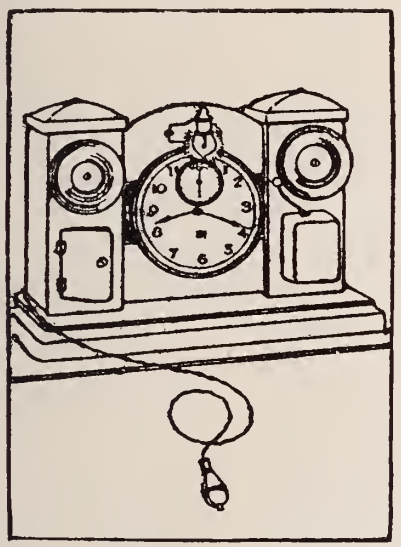
KILLAM & COMPANY

15 Baptist Street, · · PAWTUCKET, R. I.

Clock Illuminated By a Push Button.

APPLICATIONS for patents on electrical novelties pour into the patent office at Washington faster than they can be taken care of, greatly surpassing in number any other form of contrivances designed by ambitious inventors. One of the recent distinct novelties is the electric alarm clock shown here, designed by a Chicago man. It is placed on the bureau, where the dial can be readily seen by the occupant of the bed. If he awakes in the night and wishes to know the time, he merely pushes a button attached to a cord which extends from the clock to the bed.

The little incandescent lamp just above the dial immediately lights up, so that the time can be instantly seen. It is not necessary to arise from bed to light the electric light—a touch of the button shows the time. The cord can be put under the pillow



CLOCK ILLUMINATED AT WILL.

or in any convenient place. The alarm bell also rings at the hour set, as with the ordinary alarm clock. In addition, a bank is placed on one side of the clock; if anybody tampers with it the bell rings and continues ringing until shut off.

The Remarkable Clock in the Rosenborg Museum.

ONE of the rare specimens in the chronological collection of the Danish kings, the remarkable clock, attributed to Isaac Habert, constructor of the famous clock in Strasburg Cathedral, and dating from the year 1594, is now again to be seen in Rosenborg Castle at Copenhagen, after being taken out of the collection for several years, to undergo a thorough restoration. The clock, built like its Strasburg model, was probably acquired in 1618 by Christian IV. It gives the date, the year, the "golden number," the Easter days, etc. In addition, it is equipped with a number of figures, which, at certain hours, go through various movements. During each hour, when the quarter, half, three-quarters and full hour are struck, the four ages of man are figuratively set forth. When the three-quarters strikes an angel at the same time blows his trumpet.

At the stroke of the hour the three kings are set in motion and make obeisance to the observer. Immediately afterward the musical cylinder plays, and finally the cock on the tower flaps his wings and crows. The Danish clockmaker, Bertram Larsen, who was entrusted with the putting of the clock in repair, has not only made it a point to set the complicated mechanism in orderly motion, but has devoted his attention, with notable intelligence and fidelity, to the restoration of the venerable work of art to its original form.

Stealing a Watchmaker's Secret.

THE stealing of the secret of making "cast steel" makes an interesting narrative. A watchmaker named Huntsman was dissatisfied with the watch springs the market afforded and in 1760 conceived that if he could cast the steel into an ingot springs made from it would be more homogeneous. His conception was successfully carried out and a large market was established for "Huntsman's ingots." Large works with tall chimneys were soon built. Every effort was made to keep the secret. No one was admitted to the works. The process was divided and persons working on each part were kept in ignorance of other parts of the work. One bitter winter night a man, dressed as a farm laborer, came to the door apparently in an exhausted condition and asked admittance. The foreman, deceived by his appearance into thinking the man was incapable of understanding what he would see, let him in. The man dropped down in sight of the furnaces and seemed to sleep. Through furtively opened eyes he saw the workmen cut bars of steel into bits, and, depositing them into crucibles, put the crucibles in furnaces and urge the fires to the highest pitch. The workmen had to protect themselves from heat by wet cloths. Finally the steel melted, he saw the crucibles were withdrawn and the steel was cast into molds—and the secret was a secret no longer.—*American Inventions.*

A Primitive Timepiece Used by Flint Knappers of Brandon, Eng.

ONE of the most remarkable survivals of primitive time-measuring appliances in England, says the *Strand Magazine*, may be found to-day among the flint knappers of Brandon. It consists of a candle stuck in a candlestick, often made of a lump of chalk, or of a piece of perforated draught brick. Into the candle are fixed tiny splinters of flint at intervals, ascertained by experience, of one hour's burning duration, so that when a splinter drops the knapper knows he has worked one hour, and so on, and is thus able to ascertain how many gun flints he turns out in a given time.

A watch which is 127 years old was recently acquired by George Z. Gitt, a jeweler of Littlestown, Pa. Around the edge of the face and back, and set in silver, are 117 small stones. The back is covered with the figure of a child in beautiful inlaid work. The hands also contain small settings.

Horological Notes.

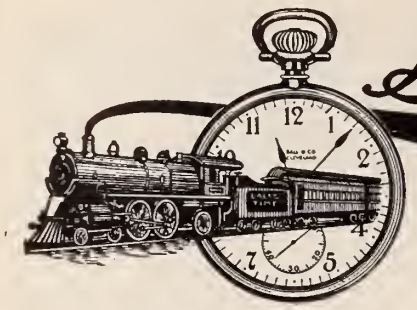
A SUN-DIAL erected in front of a retail jewelry establishment always attracts a great deal of attention, much more, in fact, than an ordinary clock owing to its quaintness. Among interesting dials of this nature is that of J. J. Bartholomee, Baltimore, Md., which was described in a recent issue of THE JEWELERS' CIRCULAR. Aluminum is a very good material for horizontal dials, as it costs little or, at least, no more than brass, is easily cut, manipulated and engraved and does not tarnish like brass. The larger vertical dials are generally made of wood, which is painted. The gnomon or shadow piece is made of iron or other metal.

In the tower of the ancient cathedral at Jalapa, Mexico, is a clock which is claimed to be the oldest in point of constant service on the American continent. Manufactured in England, it was taken to Mexico in 1778 and placed in the tower of the cathedral, where it has remained ever since. So far as known it has never been out of order more than a few hours at a time, and keeps as good time to-day as the majority of tower clocks. The cathedral was built in 1642.

A celebrated timepiece is now the property of a Waco, Tex., physician, and it is claimed that the watch in question is the identical one worn by Maximilian at the time he was killed in Mexico after his unsuccessful effort to become the supreme rule and maintain his authority in the interests of another country. The watch is a beautiful old style gold one, and shows a very high order of workmanship. Among the carvings on it are emblems of Austria and Mexico. The story goes that Maximilian wanted the watch to go to his wife, Carlotta, but it got into the hands of a son who was dissolute in his habits and drifted into the keeping of a gambler, who won it from the son. The gambler finally parted with it, and a friend of a Dr. Harrington secured the treasure. Dr. Harrington gave $150 gold for the timepiece, and has strong attestation that it is really the watch worn by Maximilian at the time of his death in Mexico.

"Of all public clocks about town," said the city salesman, "the ones that keep best time are church clocks. For years I have lived in the neighborhood of clocks that have chimes, and I find that after I learn their hours for ringing, I can depend upon them to the second for correct time. Often, when in a reflective mood, I have wondered if the accuracy of those clocks could be explained on some ethical principle, as, for instance, the clocks trying to live up to the character of the institution they are a part of. But maybe that is purely a fanciful solution; maybe their reliability has a more practical basis, such as careful winding and setting and first class clocks to start with. Anyhow, so well established is their reputation for veracity that everybody in the neighborhood sets clocks and watches by the church clock."

The City Council of Duluth, Minn., has adopted a resolution that no more licenses for jewelry auctions should be granted.



Ball Watches
THE RAILROAD STANDARD

BRING YOU CUSTOMERS

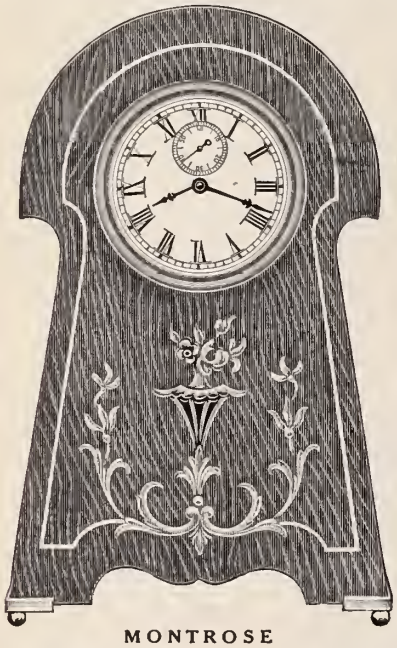
You have had inquiries for Ball Watches—our constant advertising in the Railroad Brotherhood Publications sends people into your store to ask for them. Why not have Ball Watches in stock?

We receive many requests daily for the name of our authorized agent—yours should be on our list.

Write for dealer's proposition to-day.

THE WEBB C. BALL WATCH CO.

Ball Building, CLEVELAND Railway Exchange, CHICAGO



MONTROSE

Nine inches high; two and one-half inch Porcelain Dial; one-day lever time; Solid Mahogany; Genuine Inlaid.

Sessions Clocks

Have you seen our new line of one and eight-day Solid Mahogany Inlaid Clocks?

They are fine sellers.

We also manufacture the best black marble-ized wood clocks on the market.

THE SESSIONS CLOCK CO.

Forestville, Connecticut, U. S. A.

New York Salesroom, 37 Maiden Lane

Learn Watchmaking

Refined, profitable labor. Competent men always in demand. We teach it thoroughly in as many months as it formerly took years. Does away with tedious apprenticeship. Money earned while studying. Positions secured. Easy terms. Send for catalogue. Address

St. Louis Watchmaking School, St. Louis, Mo.

HOROLOGICAL DEPARTMENT

BRADLEY POLYTECHNIC INSTITUTE

Formerly Parsons Horological Institute

PEORIA, ILLINOIS

LARGEST AND BEST WATCH SCHOOL IN AMERICA

We teach Watch Work, Jewelry, Engraving, Clock Work, Optics. Tuition reasonable. Board and rooms near school at moderate rates.

Send for Catalog of Information

A.W.C.CO

Sold by us directly to you

American Watch Case Co.

9-11-13 Maiden Lane, New York

GUINAND'S
RELIABLE SPLIT TIMERS
....AND....
SPLIT CHRONOGRAPH WATCHES

In NICKEL, GUN METAL, SILVER AND GOLD FILLED CASES



JULES RACINE & CO.

EXCLUSIVE IMPORTERS

Chicago Office: 103 State Street

New York Office 37 Maiden Lane

FOR SALE BY ALL JOBBERS

HALL CLOCKS



ELLIOTT'S CELEBRATED TUBULAR CHIMES

Harris & Harrington,

12 BARCLAY ST., NEW YORK

Sole Agents to the Trade for J. J. ELLIOTT & CO. LONDON

Watch Repairing for the Trade

Careful, Reliable, Prompt Work. Trade References. Price List on Request.

A. D. PAPAZIEN 71-73 Nassau St. Cockroft B'g, New York

WM. C. PENFOLD CO.

No. 35 MAIDEN LANE, NEW YORK

LARGEST EXCLUSIVE WATCH JOBBERS IN NEW YORK OF

Dueber-Hampden Watches
Dueber Cases — Hampden Movements

A Complete Line Always on Hand. Mail Us Your Orders

WESTERN WATCH CASE MFG. CO.

E. V. WENDELL
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Makers of

MAX MAYER
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Artistic Gold Watch Cases

FOUNDED 1887

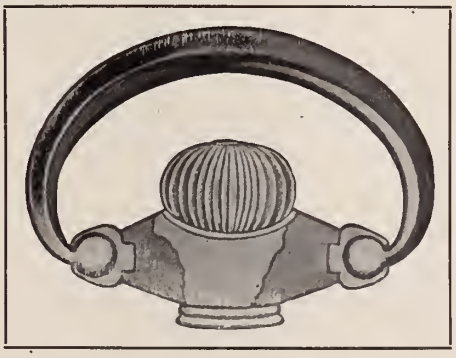
103 STATE STREET, CHICAGO

Particular attention to Special and Presentation Cases

An Exquisite Variety of Staple and Fancy Cases at Moderate Prices



Patented Ball-Bearing Bow



Use our bow for repairing purposes. It is easy to attach and cannot come out. For sale at all Jobbing and Material Houses.

Made in 14 K. 1/10 only

The Wachter Manufacturing Company, Hartford, Conn.

Manufacturers of Watch Pendants, and Bows, Oval and Round Bead Neck Chains in Gold and Gold Filled



STORE KEEPING DEPARTMENT

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

Two Timely Displays While the New Year is Young

Prepared expressly for The Jewelers' Circular-Weekly

A Skating Scene.

A FANCY skating scene makes an attractive and timely display for the new year, and can be arranged quite easily. The "lake" is simply a large mirror, around the edges of which a few pieces of cotton batting are laid in uneven patches so that they represent snow. The lake itself presents an irregularly shaped but clean surface. A few paper dolls, mounted on skaters, moving the caps' "tassels," which may be made of bits of silk.

The trees are small branches, bare of leaves and sprinkled with a little mica dust, after being coated with mucilage.

At the rear of the window a picket fence can be formed, this being simply strips of cardboard nailed to a couple of laths.

This scene can be elaborated by the addition of winter features, such as more "skates," made of half a toothpick, are glued to the ice (*i.e.* mirror), and at their feet are traced, with soap or chalk, the figures 1909. If the space is large enough, one can also write Happy New Year in letters supposed to have been formed by expert skaters.

Moving features for this window can be added by having a large flag-pole surmounted by the red-ball flag. An electric fan can be placed so that the air current plays on this, and also on the caps of the skaters—children with sleds, boys snowballing each other, a snowman, etc.

The display of goods is placed well in the front of the window and thus must be seen by those who look at the skating scene. This window display is an inexpensive affair and all the material required should not cost more than the small sum of 50 cents.

Almost the entire arrangement can be prepared before placing it in the window. Once the detail work is completed it will require very little time to place the display in the window. See illustration A.

The Bells.

Another timely attraction is made by suspending from the ceiling of the show-window a number of tissue paper bells. Have them of various sizes and hide your fan back of some shelving so that, although invisible, the air currents will blow on these bells and cause them to move gently to and fro. See illustration B, which shows the arrangement of these bells.

Cards placed in the window could read:

> Rings for 1909.

Rings might be made a special feature. If clocks are featured, they should be prominently displayed with the sign:

> New Year's Chimes.

Fig. A.

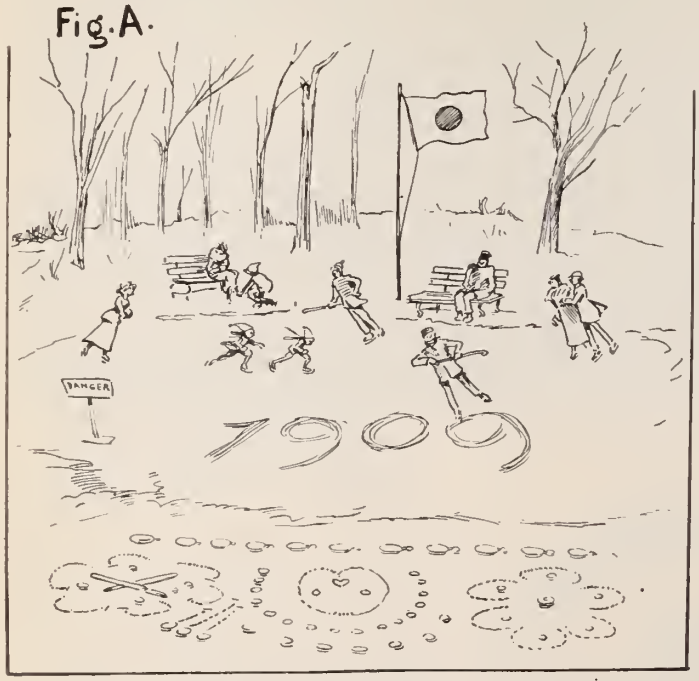
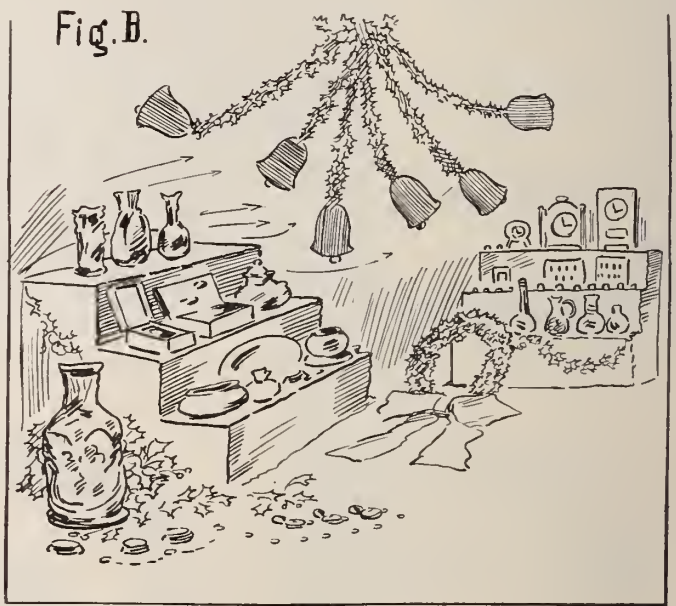


Fig. B.



A WINTER SKATING SCENE WHICH MAY BE CONSTRUCTED AT A COST OF 50 CENTS, AND A BELL DISPLAY EQUALLY INEXPENSIVE.

J. Berman, 1307 17th St., Denver, Colo., was recently held up in his store by a man who escaped with three new $20 gold pieces and one new $10 gold piece, which had been on display in the show window.

Storekeeping Department.

The Way of the Enterprising.

AN innovation in window signs is being displayed by H. Cohen & Sons, Indianapolis, Ind. It consists of a sign that can be read from both sides, resembling a guide sign such as used on country roads, and reads: "Thirty-two miles to the next jewelry store."

An Elks' charm, valued at $3,000, was recently displayed in the show window in the store of Fred Saul, Chattanooga, Tenn. The charm was presented to the jeweler and was made in his own shop. Over the elk's head and the dial is a fancy canary diamond, 2½ 1/32 carats, which was purchased by Mr. Saul in the rough state. The border of diamonds contains 28 perfect blue white stones, which help to show off the canary color of the large center stone. The large elk's head is set with a ruby. The dial is enameled in white and blue, and gives the charm an additional touch of color. The hands and numerals are in gold. The stars on the back are enameled in pretty colors. The charm weighs 6½ ounces.

J. L. Wolff, Paducah, Ky., about a week before Christmas, ran a full-page ad. in a local daily evening newspaper, accompanied by half-tone illustrations of the old and the new establishment and the various experts in his employ. The business was founded in 1898 by J. L. Wolff. The advertisement, which bore the caption, "The Record of Ten Years' Success," was well written.

The benefits to be derived from a good name and reputation were well demonstrated to a well-known jeweler of Rochester, N. Y., a few days ago. A prominent manufacturer walked into the dealer's store and selected a very valuable diamond, upon the recommendation of the dealer. The dealer asked him: "How do you know that diamond is as I represent it? You do not know me." The manufacturer replied: "Perhaps I know you better than you think I do." The customer had never made a purchase in the store before, but the dealer's reputation for honesty and integrity had reached him, and he was confident that he would get his full value for the money when he made the purchase. If many dealers who are now careless and who many times think more of the sale than of getting the everlasting confidence of their customer, would take this lesson to heart they would find increased and better sales the result.

A gigantic telescope, displayed in the show window in the store of Mr. Novack, Escanaba, Mich., is attracting a great deal of attention. The telescope was purchased by Mr. Novack for his private use, and has a focal length of six feet. The magnifying strength is about 800. The jeweler has recently placed an order for a glass having a 12-inch lens.

Twenty chickens were presented to the poor on Thanksgiving Day by J. H. Baber, Dayton, O.



FLOAT OF S. D. BURRITT, ROCHESTER, N. Y., AS IT APPEARED DURING RECENT BUSINESS PARADE.
(The wheels of this float (the one in the lead in above picture) were designed to represent clock dials.)

The Retail Jewelry Store of A. C. Brown, Cambridge, Mass.

THE retail jewelry store of A. C. Brown, Cambridge, Md., which is shown below, is 40 feet long and has a frontage of 20 feet. The show window is six feet deep and 10 feet high.

The show cases, counter and floor cases are all made of oak. There is also a large oak wall case, which harmonizes well both in design and material with the other fixtures. The establishment is illuminated by gaslight.



EXTERIOR VIEW OF THE STORE OF A. C. BROWN, CAMBRIDGE, MD.

Floral Decorations Attractively Applied During the Holiday Season.

THE appearance of the Clemens Oskamp Co.'s jewelry store, Cincinnati, O., during the pre-Christmas week, was suddenly transformed from its usual stateliness to that of a most beautiful Christmas bower. The entire retail department rests under a canopy of beautiful festoons of green vines, from which are suspended, at intervals, long sprays of the green with a beautiful small scarlet paper bell attached to the projecting ends. Thus the Japanese scheme of decorating is used effectively throughout the entire decoration. Large bells are suspended from the balcony and are also used as shades on the electric lights, thus making the light glitter through in blazing brightness, adding warmth and attractiveness to the scene. Manager Daller, having manifested no fears concerning holiday trade, added quite extensively to all his lines, and feels amply repaid for his efforts.

The store of Edward J. Spall, Pittsfield, Mass., was entered one night about a week ago by thieves, who removed a pane of glass from a cellar window. Nothing in the store was stolen, however, and it is believed that the would-be burglars were frightened away before gaining access to the stock.



Making the Advertisement do Justice to the Amount of Space Used.

(Written Expressly for THE JEWELERS' CIRCULAR-WEEKLY by R. F. N.)

WHEN a retail jewelry advertisement occupies an exceptionally large amount of newspaper space such advertisement should make some unusual offer to be readily procurable at short notice. It must not be inferred that the writer believes that the retail jeweler should not use a large amount of newspaper space. The



A COMPREHENSIVE HOLIDAY ANNOUNCEMENT USED BY M. S. NEIMAN, MCKEESPORT, PA.

the purchasing public, give real interesting and unusual store news or print a comprehensive list of judiciously priced articles carried in stock. If articles which are not carried in stock are advertised, they should point is that that space should be used with discretion and should be made to pay the advertiser by making the reading matter as attractive as human ingenuity and intelligence can make it.

A retail jeweler, unlike his department store competitor, cannot, by the very nature of his business, run full page or half page ads. very frequently. Dignity and



A NOVELTY IN THANKSGIVING ADVERTISING.

quality should mark the jeweler's announcements. But while it would be unwise to use unusually large announcements when there



DIGNIFIED AND ATTRACTIVE.

is no particular reason for so doing, there are certain occasions on which it is absolutely necessary for the jeweler to use a generous amount of space. Such occasions

Retail Advertising Department.

are the holiday season, when the space is taken up not so much by argumentation and lengthy introductions as by a good list of gift articles, accompanied, of course, by prices or a range of prices. If some special article is in stock which can be sold at a



AN EFFECTIVE PRE-CHRISTMAS ADVERTISEMENT.

low price with a reasonable profit, that too should be exploited.

So-called "make-room" sales, special sales, removal sales, alteration sales, dissolution sales and the formalities attending the opening of a new store, are other occasions when the large advertisements may be used. Most of the advertisements illustrated herewith were quite large as used in the different daily newspapers.

The announcement of M. S. Neiman, McKeesport, Pa., occupied a space of 15¾



A PAGE OF SUGGESTIONS AND PRICES.

inches by nine inches. As will be seen by the study of this advertisement, this large amount of space is put to excellent use, there being no waste and no superfluous talk. The advertisement might have been improved were the two old stock cuts in the center supplanted by original illustrations. The advertisement is well balanced and typographically attractive. The main defect, however, is the lack of type harmony in the two panels immediately on the right and left of the central cut bearing the inscription "Examine." The very small type on the right of this cut contrasts badly with that on the left. Otherwise the announcement is very good.

The holiday announcement of J. T. Laughlin, Boise City, Idaho, has been reduced from 14½ inches high by 13¼ inches wide. This is another well-balanced announcement, well set and pleasing to the reader's vision. The italic type used as a caption over some of the cuts looks well. The illustration at the top of the announcement is timely and clean-cut. There is a large array of Christmas gifts spread out on the table before Santa Claus and all of the articles are plainly discernible. This is one of the results of a good line with just enough black and white to prevent that smudgy appearance which marks many half-tone and line illustrations.

A novel and most effective mode of advertising is illustrated in the announcement of W. F. Fischer & Bro. Co., Chattanooga, Tenn. This ad. was not exceptionally large in the original, occupying only seven and one-half inches, double column. Here we have a delectable menu of Thanksgiving dinner requisites.

"Only seven more shopping days before Christmas" was the timely reminder published as a catch phrase, last season, by the Frank Curtis Co., Decatur, Ill., in an attractively printed advertisement. The introduction reads: "Do you realize that such is the case? Judging from the crowds that thronged our store during the past week we have made up our minds that Christmas is at hand. The past week has been by far the largest business week we have ever had. If the weather is fair next week it will be the banner week and all stores will be crowded. We advise Christmas shopping in the morning, if possible, in order to avoid the afternoon jam. We are showing by far the handsomest line of



A WELL-CONSTRUCTED CHRISTMAS ADVERTISEMENT, BY J. T. LAUGHLIN, BOISE, IDAHO.

goods to be found in the city. Each and every article would make a handsome Christmas present. Below we give a list of only a few. Our stock is full of hundreds just as good." The articles advertised on this occasion consisted chiefly of watches and brooches.

Herman Post & Son, of the same city, ran the advertisement illustrated, just under this, at about the same time. The Post advertisement was an exceptionally large one. A variegated assortment of Christmas stock is illustrated and prices are given in every instance.

The single column announcement of the Ashby Jewelry Co., Colorado Springs, Colo., has been reduced from five and three-quarter inches, single column. The text is dignified in tone and advertises pottery exclusively.


CLOSED

THE LATEST AND BEST

Ear Wire


OPEN

FOR UNPIERCED EARS

Patent Applied for

Easily Adjusted and Have a Firmer Hold than with Screw

Try a Sample Dozen

HERPERS BROS., 18 Crawford St., **Newark, N. J.**

New York Office: 41-43 Maiden Lane



WHILE THEY LAST

We will sell you a Stehman, Reversible, Ball-Base Engraving Block for

$11.75

We are now located at 216-218 E. Houston Street, and 109-111 First Street.

Height, including pad, 7 inches, but can be adjusted to 8½ inches. Weight, 15 lbs. The tools comprising the set as shown include: 1 full set of Pins and Pegs, 1 Spoon Holder, 1 Button Holder, 1 Ring Holder.

A. ZAREMBOWITZ, 250 East Houston St. NEW YORK


M. L. Landis, Prop. and Instructor

LANDIS SCHOOL OF ENGRAVING

WINTER COURSE

OPENED JAN. 2, 1909

If you wish to take a course this Winter please write us at once, and we will assign and hold a place for you.

Our new School rooms have every modern convenience and comfort.

Our methods are original and entirely new. We are the founders of a **new system** in the **Art of Cutting and Designing,** which enables a pupil not endowed with artistic skill to learn to make perfect letters

Write us, and we will give you an idea of what you could accomplish by taking a Course with us.

M. L. LANDIS, 119 Mt. Vernon Ave., Detroit, Mich.

Positively no Mail Course given. Attendance only.

Take In Jewelry Repairs?

The illustrations show clearly what we do to chains; we repair any and every piece of jewelry sent us in like manner.

Send us a trial lot of jobs and we will satisfy you with our work, as we have satisfied all our customers.

Our twenty-five years' experience is a sure guarantee of good results.





Mountings, Bracelets and

SPECIAL ORDER WORK. COLORING AND PLATING.

BRESLAVSKY BROS., 51-53 Maiden Lane, NEW YORK

Insure Your Life

L. A. Miller

Special Agent of the

Equitable Life Assurance Society

will show to any who may be interested Sample Annual dividend policies on the

LIFE, LIMITED PAYMENT, ENDOWMENT, and TERM PLAN

ADDRESS

L. A. Miller

Special Agent

180 Broadway, N. Y.

THE WASHBURN

SECURITY
Automatic Holder
for all sizes of scarf-pin wire. Guaranteed.

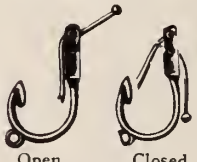
MAGIC NUT
for ear studs, scarf-pins, etc.

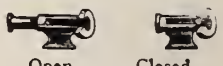


EAR WIRES
for unpierced ears.



SAFETY CATCH
For Brooches, etc.
Can be applied to any work where pin tongues are used.





Open. Closed. Open. Closed.

Descriptive Circular on Application.

Pearl Drilling and Adjusting a Specialty.
Special Order Work and Repairing.

C. IRVING WASHBURN, 12-16 John Street, N. Y.

CRUCIBLES.



Jewelers' Supplies, Etc.

Established 1850.

J. & H. BERGE,
95 John Street, NEW YORK.



CASTINGS Gold, Silver, Bronze, Brass, German Silver, Copper and Iron.

L. D. TEL. 2072 L. Supply Jewelers, Silversmiths, Die-makers, Mould-makers, etc. Bronze Forces, Hard Bronze and Iron Shells for Die-cutting Machines. Cast Iron Hub for sinking in Steel Dies. Chandelier, Undercut Work, Statuary.

AUGUST GRIFFOUL 313 HALSEY STREET NEWARK, N. J.



WORKSHOP NOTES AND QUERIES

[Answers are also solicited from our readers to the questions published on this page.]

No attention paid to communications unless accompanied by full name and address of the writer.

QUESTION No. 2083.—**Coloring and Plating Gold.**—*Would you kindly inform me as to what formula is used in coloring and plating gold?* *R. S. C.*

ANSWER:—Coloring and plating gold are two distinct methods. The coloring consists of imparting a color to gold articles and of giving the alloyed gold all the appearance of fine gold itself, while the plating consists of depositing a film of gold to produce a fine gold color to alloyed gold. Coloring of gold consists of dissolving out the base metal from the surface of the article, leaving a facing of gold of a deep, rich color. The formulæ employed vary on account of the different karats or alloys. An 18-karat alloy can be colored with the following solution: Potassium nitrate, 12 ounces; common salt, six ounces; hydrochloric acid, three ounces. The nitrate and salt are pounded to a fine powder in a previously warmed plumbago crucible and stirred with a wooden spoon for a few minutes. The acid is then added with about one ounce of boiling water and stirred until it boils up to the top of the pot. The articles to be colored are cleaned and suspended on a silver or platinum wire, while the solution boils for about one minute, after which they are swilled in boiling water. A little more water is added to the pot, and when it boils up the articles are dipped as before. This operation is repeated several times until the desired color is obtained. Then the articles are well washed and dried in sawdust. Another formula, used in the same manner as above, by immersion, is as follows: Potassium nitrate, 14 parts; common salt, seven parts; alum, seven parts; hydrochloric acid, two parts. There are numerous other coloring solutions suitable for coloring cheap jewelry out of various metals, as well as for cleaning and freshening up shop-worn colored jewelry, for which we can furnish formulæ if the above cannot be used. Plating gold is done with the electric current, usually with a small battery, if small quantities of articles are to be plated. The gold plating bath consists of distilled or rain water, one pint; potassium cyanide, one ounce; chloride of gold, one-half ounce. Heat the water and dissolve the cyanide, take a little of the solution and dissolve the chloride of gold and add to the solution. A gold anode is used for the depositing, and the solution is used warm. Articles on which deposits are to be made must be chemically clean. A scratch-brush, preferably one which operates with a lathe, is necessary to finish the pieces after plating. It is often necessary to deposit two coatings in order to reach the desired color. If a Roman gold is to be produced, then it is best to have the articles sand-blasted before plating, to produce the rich matted effect.

QUESTION No. 2084.—**Electroplating Turquoise-Set Jewelry.**—*Please let me know how and what I can do to prevent stones, especially turquoise, from turning green in coloring rose gold and green gold. Of course, the coloring must be hot, and I presume that is one of the reasons why the turquoise absorbs the cyanide. I would be obliged for any information you may give me.* *H. P.*

ANSWER:—If a very rich gold plating solution is used, with a good electric current, then the coloring may be done without heating the solution. A gold solution works best if used hot. It does not require as much gold, and is done more rapidly. But if fancy gilded articles are covered with a resist, or varnish, that will not stand the hot cyanide, then the gilding is done cold. It would be better to remove the stones from the settings. The gilding might be done as usual and the stones replaced. If this cannot possibly be done, then try a cold solution, which will not affect the color of the stones. Should the coloring with the cold solution be unsatisfactory, then try to paint the stones over with a resist, or varnish. Have the coloring solution warm, not hot, and do the coloring quickly before the resist or varnish melts. The resist is made by dissolving two parts of asphaltum and one part beeswax in benzine. Use enough benzine to make a thin paint. The stone is carefully painted over with a small camel's hair brush and let dry for several hours, or until it becomes hard. After the coloring is done the paint, or resist, can be removed by letting it lay in benzine until the asphaltum is dissolved. The benzine would not injure the coloring or the stones. A lacquer such as is used for lacquering silverware may also be used as a resist, and by painting the stone over and using the same method as given for asphaltum paint. The lacquer will not be affected by cold coloring solution, but would have to be handled quickly if used in a hot solution.

M. Harris, alias Benjamin Corklisher, St. Joseph, Mo., has been sentenced to from one to four years' imprisonment, in Michigan City, for stealing a diamond ring worth $125 from the jewelry store of Harry T. Coffin, New Castle, Ind. Harris was captured in Dunreith after he had jumped from an interurban car. He threw the ring away when he forestalled being captured, but it was found the next day.

Pumice vs. Emery-Paste for Producing "Old-Brass" Finishes.

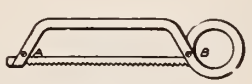
WHILE emery paste is quite efficacious for producing the old-brass finish, and is more or less employed, many platers are not inclined to use it for the reason that it leaves a film of grease on the work which must be removed by washing before it can be lacquered, says the *Brass World.*

This objection is well founded and as washing the work is an extra operation, the cost is increased. In the case of pumice, or of a mixture of pumice and ground flint that is used to obtain a more "scratchy" effect, no grease comes in contact with the work. Some platers, however, maintain that they can obtain so much better results by the use of emery paste, that the extra labor of washing the work is well worth the trouble and expense. This idea, however, is undoubtedly brought about by the fact that the right mixture of pumice and flint was not used in place of the emery paste, and that an effect was produced by the emery paste which they had not been able to obtain with other materials.

The taste in regard to old-brass differs with different individuals. Some persons desire a very "scratchy" effect, while others like one which scarcely shows any scratches at all. Either of these results, or those intermediate, may be obtained by the use of pumice alone, a mixture of pumice and ground flint, or the ground flint alone. They are used wet and applied to a tampico, or bristle wheel, or a brass scratch-brush. Any desired result may thus be obtained.

To Make a Frame for Jeweler's Saw.

AN easy way to make a saw frame for holding small jeweler's saws, which are so convenient for small slitting and cutting, was described recently in the *Technical World Magazine.* Take a piece



FRAME FOR JEWELER'S SAW.

of 3-16 steel rod and bend it in this way: Make the bend at B first and saw a slot in it before bringing the end A around; then finish bending and saw a slot at A. Small screws at A and B for clamping complete it. This will hold saws from three to three and a half inches with all the tension needed.

A chime clock was recently installed on top of the building occupied by the Portland *Journal,* Portland, Ore. The clock is operated by electricity.

According to a lecturer who recently addressed the Bostonian Society of Boston, Mass., there was not a single clockmaker or repairer in Boston, 200 years ago.

Victor Bogaert, of Lexington, Ky., recently invented a clock to be used exclusively by the Order of Elks. The clock alarms at five or 10 minutes before the time set for the lodge to begin its session. The chimes in the clock strike at 11 o'clock, after which a melody is played.

C. DORFLINGER & SONS

36 MURRAY STREET

NEW YORK

Hand-Made Blanks only. Cut, engraved and etched glass. Light, medium and heavy stemware, tumblers, etc. . . .

Pacific Coast Agent—A. I. HALL & SON., INC., Jewelers' Building, San Francisco.
Canadian Agent—JAMES A. PITTS, 179 St. James Street, Montreal.



GRAND No. 211—4-PINT JUG

One of Our Leaders

Quality Glass

We give you quality at a reasonable price.

Send for Catalogue

Kelly & Steinman, Inc.

Manufacturers of Rich Cut Glassware

HONESDALE, PA.

A. E. O'CONNOR

Manufacturer of

Rich Cut Glass



FINE STEM-WARE

and full lines of

Best Table Glassware

Prices and Samples cheerfully submitted. Correspondence solicited.

GOSHEN, NEW YORK



No. 784—Norma Syrup Jug

Popular Priced American

RICH CUT GLASS

Send for our Supplementary *Catalogue.* It might give you a few suggestions in placing your order for the coming season.

THE J. D. BERGEN CO.

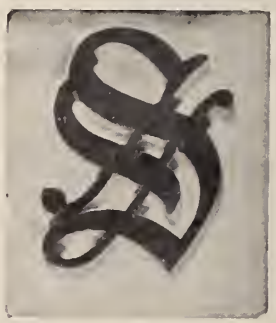
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SEND FOR OUR LATEST STYLES

Gold Filled Initials and Fobs

Solid Gold Monograms, Ladies' Belt Buckles, Pins, Etc.

THOMAS J. DUNN CO.

100-1 Chambers St. NEW YORK

Established 1879

LOUIS W. HRABA

29 East 19th St., New York

Manufacturer of

Fine Leather Goods

Exclusively for the Jewelry Trade

THE CONNOISSEUR

Devoted to Art Pottery, China, Marbles, Bronzes, Cut and Decorated Glass Ware, Bric-à-Brac, Lamps, Art Metal Wares, Fancy Goods and Kindred Lines.

EARLY STONE WARE IN GERMANY.

By J. A. R., in the *Canadian Pottery and Glass Gazette.*

(*Continued from issue of Dec.* 2, 1908.)

KREUSSEN.—At Kreussen, in Bavaria, brown stone ware was made from about the middle of the 16th century. The earliest dated specimens which have come to light belong to the early part of the 17th century. A dark brown clay was extensively used. The ware usually possesses a rather thin glaze or gloss, more evenly distributed than that of the white ware of Siegburg. Jugs, jars and mugs are among the most familiar forms. The earliest productions are of a uniform rusty brown color, decorated with applied fragmentary reliefs, such as figures of the Apostles, heads of historic personages, arms, etc. The drinking mugs were usually capacious, and of broad, squatty form. Drug jars, of barrel shape, with four or six flat sides or panels, were particularly characteristic. The surface of these pieces shows distinctly through the glaze, the lines of the brush used in smoothing the clay around the applied reliefs, the fine parallel striations running at different angles, where the direction of the brush has been changed. Another peculiarity noticed on the majority of the Kreussen products is an unglazed circular place near the center of the base, several inches in diameter, evidently caused by placing the pieces on top of each other in the kiln, only the annulus or exposed rim being subjected to the fumes of the vaporized salt. At a somewhat later period, bright opaque enamels—red, yellow, blue, brown and white—resembling oil colors, were applied to the center and gilding was liberally used. The same forms were later used, the decorative subjects being figures of the Apostles, representations of boar and stag hunts, heads and busts of known personages, etc. So-called mourning jugs, with geometrical patterns in black and white, often reheightened with figures, were also produced in abundance. Many counterfeits of this ware have been produced, but these may generally be detected by the oil pigments used, which can be easily scraped on with a knife.

Grenzhausen.—At Grenzhausen and Hohr, near Coblenz, a gray clay was used in the manufacture of salt glazed stone ware during the 17th, 18th and 19th centuries. The earlier wares reveal the influence of the potters at Raeren in Holland. Later a more original style was developed, in which free-hand incised designs were combined with molded ornaments, and cobalt blue and manganese purple or brown enamels—colors which will stand the high temperature to which the ware is exposed—were, and still are, employed. These are most effectively used in the very distinctive style of work known as Champlevé, where the patterns are dug out and filled in with colored glazes. Jugs with crowned initials of German, French and English sovereigns, pilgrim bottles, mugs of an infinite variety of forms, bottles with numerous flat or faceted surfaces, salt cellars, ink stands, figures of animals, annular vases and harvest bottles, are only a few of the forms which have been made at these places. A profusion of molded ornaments, applied in all sorts of combinations, often covers the entire surface. A variety of Grenzhausen ware is composed of whitish clay, resembling that of Siegburg, embellished with incised designs and relief ornaments. Flowers, leaves and other details were produced by placing on the surface of the ware small bits of clay and pressing them with engraved stamps, and then carefully removing the excess of clay around the edges, instead of first molding the ornaments and attaching them separately, as was done at other places. The stems were then traced in the clay with an instrument possessing four or five parallel points.

Many of the modern pieces made at Grenzhausen and Hohr are reproductions of the characteristic earlier forms of other places. As such pieces, however, are usually made of the bluish-gray clay instead of the white and brown clays of the originals, and are colored with blue and purple enamels in the Grenzhausen manner, they cannot properly be classed as forgeries. The most popular forms imitated are the tall canettes or steins of Siegburg. Graybeards, or Bartmanns, were not formerly made in the Grenzhausen district, but of late years they have occasionally been produced to fill special orders, in imitation of the early wares of Flemish factories. About the year 1875 large quantities of "G. R." jugs were manufactured at Hohr for the English market, after the old models, to supply the demand for antiques, the old recurved handles being faithfully copied. In some instances these reproductions were buried in mud for several weeks to produce the appearance of antiquity.

Bunzlau.—A peculiar variety of stone ware was extensively produced, in the second half of the 18th century, at Bunzlau, 25 miles northwest of Liegnitz, in the southwestern part of Germany. The decorative embellishments of the late period consist of molded and applied reliefs of yellowish-white clays, sometimes gilded. Cruet-shaped jugs of various sizes, with pointed lips, are common, which are usually mounted in pewter, with lids of the same metal. The product is characteristic and readily recognized, but possesses little artistic merit. While it can scarcely be classed with salt-glazed wares, it is yet a true hard stone ware, and cannot properly be grouped with any other wares. The glaze is a bright, dark-red tint, with a metallic luster, smooth and regular, and contains a considerable proportion of iron.

Dreyhausen.—Extending over a period of perhaps two centuries, beginning with the latter half of the 16th century, a peculiar variety of dark-red stone ware was produced at this place, in the Grenzhausen district. The majority of examples known are of the "baluster" shape, somewhat similar to the early jugs of Siegburg, the principal characteristic being that the neck, or body, is surrounded by numerous loops supporting small movable rings, which produce a tinkling sound when the vessel is shaken. The decoration is usually of the simplest character, consisting principally of horizontal corrugations and furrows.

Stone ware was produced extensively at numerous places of less importance in Germany. These productions, being in the styles of those factories already described, need not be mentioned here.

(THE END.)

Decrease in Exports of Japanese Porcelain to the United States.

IN regard to the decreased exports from Kobe, which are causing much concern to the manufacturers, Consul John H. Snodgrass, of that port, writes as follows:

In referring to the question of decreased exports from Osaka, a local newspaper states that apart from cotton yarn and copper, which have been exported in reduced quantities, it is worth noticing that the export of porcelain, which steadily grew in volume and value in and after 1904, has fallen off enormously this year. The following table gives the export of porcelain from Japan during the past four years and for comparative purposes the value of the exports from Kobe:

Year.	*Exports from Japan.*	*Exports from Kobe.*
1904.....	$1,936,510.50	$1,399,288.50
1905.....	2,662,172.00	1,935,034.50
1906.....	3,971,463.50	2,790,342.50
1907.....	3,608,017.00	2,545,485.00

It will be noticed that the amount in 1906



We make a large assortment of Jewel Boxes, Stick Pin Cases, etc.

FINE LEATHER GOODS

Send for catalogue, illustrating our extensive line of attractive goods. No goods sent on memorandum.

TRADE R MARK

C. F. Rumpp & Sons

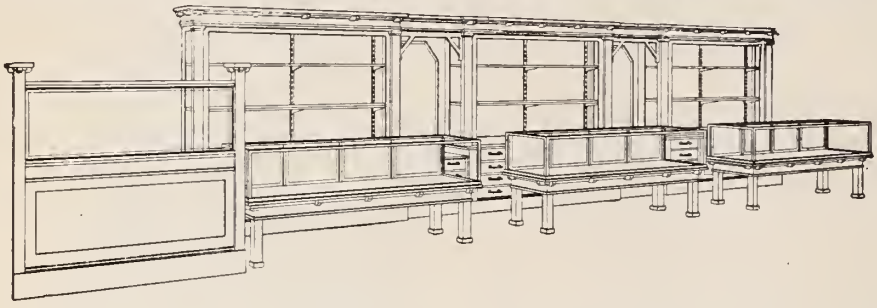
PHILADELPHIA

Established 1850

New York Salesrooms, 683 and 685 Broadway

ALEXANDER H. REVELL & CO.

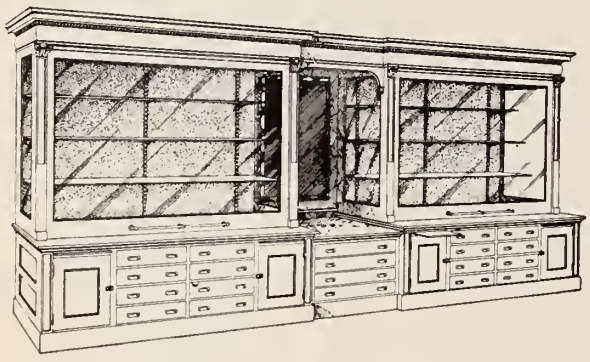
REES, DAYTON, EASTMAN AND HAWTHORNE STREETS CHICAGO, ILL.



Manufacturers of High-Grade Jewelry Fixtures

¶ Wall Cases, Show Cases, Tables, Tray Cases, Etc.

"Let us quote you prices."



Jeweler's Wall Case, No. 0216.

If You Contemplate Remodeling Your Store

WRITE TO US AT ONCE AND WE WILL BE PLEASED TO SUBMIT FLOOR PLANS, SKETCHES AND SPECIFICATIONS

Send for catalogue C

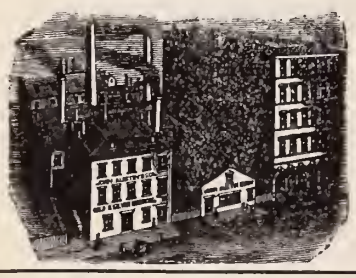
GRAND RAPIDS SHOW CASE CO.

GRAND RAPIDS, MICH.

Branch Factory: LUTKE MANUFACTURING COMPANY, Portland, Ore.

New York Office and Showroom: 724 BROADWAY
St. Louis Office and Showroom: 1331 WASHINGTON AVE.
San Francisco Office and Showroom: 576 MISSION ST.
} UNDER OUR OWN MANAGEMENT.

THE LARGEST SHOW CASE PLANT IN THE WORLD.



JOHN AUSTIN & SON

Assayers, Refiners and Smelters

74 and 76 Clifford St., PROVIDENCE, R. I.

We Do Our Own Smelting



ELK TEETH

CUT GEMS

ROUGH GEM MATERIAL

CLAWS OF LION, LYNX, CAT, EAGLE, OWL, HAWK

Any of above sent on selection to responsible Manufacturers, Jewelers or Lapidaries.

Price Lists. Strictly wholesale prices.

L. W. STILWELL

DEADWOOD - - SOUTH DAKOTA

SCHUTT'S JEWELERS' ENAMEL

SOLE AGENTS

F. W. DEVOE & C. T. RAYNOLDS CO.

101 FULTON STREET, NEW YORK

JACOT MUSIC BOX CO.

MIRA MUSIC BOXES AND MIRAPHONES

39 UNION SQUARE - NEW YORK.

was almost twice as great as in 1904. This may perhaps be explained by the brisk market in the United States that year. The amount commenced to fall in 1907, and conditions are growing much worse in 1908. To cite an instance, the exports from Kobe had reached only $793,329 at the end of August, 1908. These figures reveal the amazing decrease of $1,067,523.50 as compared with the corresponding period of the previous year. This was in part attributed to the financial situation in the United States.

Apprenticeship in Great Britain.

WRITING from Nottingham, Consul Frank W. Mahin says that the lack of a proper apprenticeship system for training boys from 14 to 20 years of age in the different trades is widely believed to be responsible in a large degree for the "casual labor," lack of employment, and poverty of thousands of men now afflicting the United Kingdom. He calls attention to a new movement, viz.:

Initiated by the Nottingham Chamber of Commerce, a memorial has been addressed by the Associated Chambers of Commerce to the proper Government officials, who have promised to give it careful consideration, and who state that an official inquiry is now under way into the systems of apprenticeship in force in Great Britain. The memorial points out that formerly children were taught few subjects in the schools, but that boys received as apprentices in workshops and factories a systematic and thorough training, and could always later on, and often did, supplement the defects of school learning; that many successful and prosperous concerns were started by intelligent workmen thus trained; and that, in fact, the former system of apprenticeship "reared up that race of splendid artisans and craftsmen which laid the foundation of all great industries in this country."

That condition, the memorial says, has been much altered for the worse. In relatively few factories and workshops boys are still taken as apprentices, but even there, it is stated, employers are hampered and obstructed by trades union rules. As a consequence boys who must work turn to any sort of odd jobs, for small pay, and with no hope or incentive such as the former system held out. When employed in factories they are usually confined to one tool only, gaining no general knowledge of the trade, and eventually, when they would under the old system be earning high wages, many of them drift into the ranks of the unemployed.

In support of its argument, the memorial refers to the good results of apprenticeship systems in other countries. Particular stress is laid upon an instance in Rhode Island (Brown & Sharpe, Providence, R. I.), where apprentices are taken through all the different departments of the factory and have special instructors to see that they are properly taught their work, where an afternoon each week is devoted to lectures to the apprentices by these instructors, and where a technical library in the factory is for the use of the apprentices. The management of the factory is quoted as stating that the apprenticeship system is not a mere incident to the conducting of their business, but is one of the very cornerstones of its prosperity and permanence; that from the apprentices have come the men who have taken the most important parts in the management of the factory, and that they consider no other system in vogue and none that has been suggested equal to this one.

The memorial remarks that this factory is noted for the excellence of the tools it produces, and that they are in much request in Great Britain.

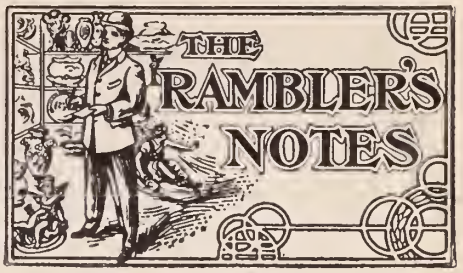
RECOMMENDATIONS OF THE STAFFORDSHIRE SCHOOL COMMITTEE.

The following points, given in a report by a special sub-committee of the Staffordshire education committee for the purpose of considering the possibility of supplementing existing technical classes by a system of apprenticeship, are furnished by Consul Albert Halstead, of Birmingham:

According to the printed abstract, the sub-committee holds that so far as the causes affecting the question of apprenticeship are concerned no external interference is desirable beyond rendering information easily accessible to parents and boys. They consider that if apprenticeship is not inherently desirable in a trade it cannot be bolstered up by coercion or bounties. The report continues:

To revert from technical instruction as given in institutes and evening classes to a system of encouraging apprenticeship by means of paying premiums from public funds would be setting the clock back. Actual trades can be taught only in the factories and workshops, and any other method must be artificial, unreal and unsatisfactory. Technical instruction is not teaching a trade; it is intended to enable young workmen to take a wide view of their trade and not to be limited to the two or three occupations, at the most, to which their own labors are for the time being limited.

Apart from the general principle, the answers vary with almost every trade. In Staffordshire it would be necessary to hold a separate inquiry into the conditions and requirements of every industry and almost of every district. On the other hand, it would be possible for educational committees and managers to consider the conditions of the trades in their own locality and report to the county education committee as to what methods are practicable: (1) Without rendering the present education in their public elementary schools less generally efficient than at present to equip the boys more satisfactorily for taking up the work which most of them are likely to follow; (2) to provide information for parents and children as to occupations for boys to follow on leaving school; (3) to induce boys on leaving school to attend suitable courses at the evening schools and institutes; (4) to invite teachers to draw the attention of boys about a year before they leave school to the importance of selecting an occupation adapted to their powers, and to direct their studies in the direction intended; (5) to interest employers and obtain their co-operation in obtaining satisfactory results; (6) to increase the provision of more advanced technical instruction specially adapted to the needs of the neighborhood.



CRAFT WORK IN POTTERY

AMONG the exhibits at the Arts and Crafts Club at the National Arts building, 119 E. 19th St., New York, is an old English tureen shown by Mrs. Leonard. This interesting piece of pottery was purchased by Mrs. Leonard in Europe and was originally white, but has been treated in a most artistic manner with blue and green enamel design. Plates in gold and white, for which the gold was precipitated and applied by Mrs. Leonard, are also shown. The designs are attractive because of their simple and artistic conception. A large tray decorated with a peacock *motif* in repeated design which is of particular interest because of the brilliant coloring is shown by Mrs. Maud Mason. She also has an exhibit showing decorations in low tones and fine design work, in which is a pitcher of dull blue with a decorative treatment of roses. Russell Crook shows one of his individual and delightful salt-glaze pieces decorated in blues and grays. Considered as a whole, the work of the department of ceramics is much higher standard than has previously been shown.

*

A FINE LINE OF CUT GLASS

RICH cut glass makes a most acceptable adjunct to the jeweler's stock, and always meets a demand from the public. In selecting a line of cut glass it is well to include the latest and most up-to-date output, both in staple articles and in attractive novelties. At the salesrooms of the J. D. Bergen Co., 36 Murray St., New York, is now on exhibition a carefully selected line of cut glass vases, among which is one standing about 2½ ft. in height, with a round base. The base is cone-shaped and is embellished with attractive cutting. Where the body of the vase joins the base there is a ring of glass. The top flares outward and is notched and scalloped. Attractive bread and sandwich plates are also shown by the same firm in a number of sizes, among which is one having as a central design a beautifully executed star pattern, while about the shoulder of the plate are smaller stars blended with spray effects. Sugar and cream sets and syrup jugs are also shown in attractive patterns. Christian Dierckx, who was formerly the New York representative of the J. D. Bergen Co., is no longer connected with that firm. The office is temporarily in charge of C. O. Bradley.

THE RAMBLER.

C. T. Hadley, Jamesburg, N. J., has removed to Weatherby, Pa.

O. F. Clark, Garrett, Ind., has admitted a partner into his business, making the firm name Clark & Smith.

DIAMOND MOUNTINGS



We Make a Line of Cluster Work at

50 PER CENT. LESS THAN OTHERS

Order Work Promptly Done

KAUFER, KRENGEL & CO.

102-4 Fulton Street :: :: NEW YORK

Full Plat. Cluster $4.25



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Manufacturer of a General Line of High Grade

DIAMOND MOUNTINGS

IN PLATINA, 18-K. AND 14-K.

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GOLD AND SILVER REFINERS,
ASSAYERS AND SWEEP SMELTERS.

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Assayers and Bullion Dealers

All qualities of Gold and Silver, in Plate, Square and Round Wire, Rolled to any gauge. We are selling fine gold for $1.04 per dwt. which we guarantee to be government assay bars. Small rolling for the trade.

ALL QUALITIES OF GOLD AND SILVER SOLDER

We buy Old Gold and Silver

16 Maiden Lane, New York

PLATINUM

In Sheet or Wire, Any Degree of Hardness
SCRAP REFINED OR PURCHASED

THE ROESSLER & HASSLACHER CHEMICAL CO.

NEW YORK OFFICE, 100 WILLIAM ST. FACTORY, PERTH AMBOY, N. J.

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Our Small ROSEWOOD MOULDING STEEL LINED CASE. We Challenge the World to Produce a Better Case.

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JEWELERS' FIXTURES

Write for Illustrated Circular

Our Motto: The Best of Everything

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Made in GOLD, SILVER and METAL

Also Inlaid on Ivory, Tortoise Shell, Ebony Goods.

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General Engraver

868 Broadway NEW YORK



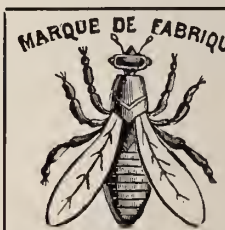
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LEMAIRE FIELD GLASSES

Best in the World. Used in the Army and Navy.

SUSSFELD, LORSCH & CO., Importers

NEW CATALOGUE upon application to any JOBBER 37 MAIDEN LANE, N. Y.



All Genuine Glasses Bear This Mark
Large Variety in All the Latest Styles



JEWELER'S WORK BOX

Price Each, $1.00

EVERY JEWELER NEEDS ONE
THE MOST PERFECT BOX MADE

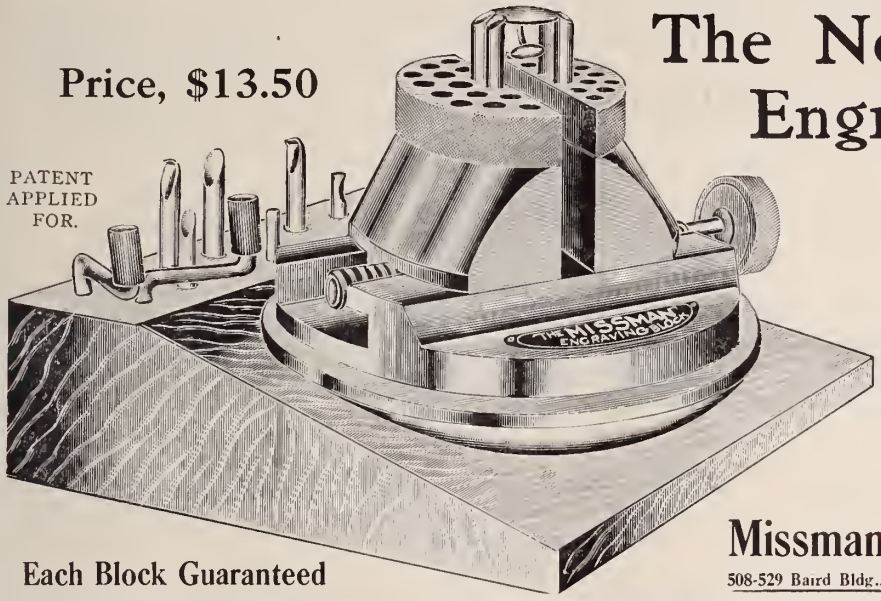
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Each Block Guaranteed

The New MISSMAN Engraving Block

Is Now For Sale by Leading Jobbers.

The price is less and the block is better than any other now on the market.

It stands only 4½ inches high and works on top of bench, thus giving the arm of the engraver an easier position Weight about 9 lbs. Will hold securely any article (from the largest to the smallest) to be engraved.

FOR SALE BY ALL LEADING JOBBERS

If yours does not yet carry it, write direct to

Missman's School of Engraving

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O-SIZE TAVANNES

SCIENTIFICALLY BUILT, PERFECTLY FINISHED, CAREFULLY ASSEMBLED AND MADE BY THE FINEST MACHINERY, THUS ENSURING ABSOLUTELY ACCURATE CONSTRUCTION AND INTERCHANGEABILITY OF PARTS. **THE MATERIAL COMES IN FINISHED FORM, "READY TO USE."**

Pendant Setting, Hunting and Open-Face (with Second Hand), Fitting All Makes of Cases



No. 160. 7 jewels, with new fero-nickel compensating hair spring. Quick train. *Adjusted to heat a .d cold.*



No. 161. 11 jewels, with new fero-nickel compensating hair spring. Quick train. Patent regulator. *Adjusted to heat and cold.*



No. 162. 15 jewels (3 pairs in settings), with new fero-nickel compensating hair spring. Quick train. Patent regulator. *Adjusted to heat and cold.*

ALL TAVANNES WATCHES ARE FULLY GUARANTEED AND ADJUSTED TO TEMPERATURE
THE NAME TAVANNES IS A GUARANTEE OF ACCURACY AND DURABILITY

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ADOLPHE SCHWOB, Sole Agent for the U. S.
2 AND 4 MAIDEN LANE, NEW YORK

704 Market Street
San Francisco

DIES

DESIGNS MODELS **1909** NOW READY

Original and Exclusive Superior Workmanship

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201 East 16th Street, NEW YORK

CASTINGS

LEES & SANDERS,

FROM THE SWEEP PRODUCER
DIRECT TO THE UP-TO-DATE SMELTERS.

SWEEP SMELTERS,
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1000 FINE

Having installed a plant for refining metals **ELECTROLYTICALLY**, we are now in a position to supply the trade with

ABSOLUTELY PURE METALS
FOR MANUFACTURING AND ALLOYING

We will refine **YOUR SWEEPS** and **SCRAP** and give you **PURE METALS** in **RETURN**—or cash value if desired.

Give us a trial and let us show you what we can do for you.

Established —1887— **PENN SMELTING & REFINING WORKS** No. 906 Filbert Street PHILADELPHIA, PA.

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Gold and Silver Refiners

PROMPT RETURNS MADE FOR ANY MATERIAL CONTAINING PRECIOUS METALS
DEALERS IN GOLD AND SILVER, AND ROLLERS OF STERLING SILVER

Gold and Silver Anodes a Specialty

UNITED STATES SMELTING AND REFINING WORKS

L. & M. WOLLSTEIN

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SWEEP SMELTERS AND ASSAYERS

Dealers in Gold and Silver Assay Office Bars. HIGHEST and MOST PROMPT RETURNS made for Sweeps and all kinds of Waste containing precious Metals.

POSITIVELY HIGHEST PRICES PAID FOR OLD GOLD AND SILVER

IMPORTERS OF PLATINUM **ORE AND BULLION ASSAYS A SPECIALTY**

PLATINUM

AMERICAN PLATINUM WORKS
NEW YORK OFFICE
CHARLES ENGELHARD
32 Cortlandt Street, HUDSON TERMINAL BUILDINGS
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INTEREST in the Gillette Safety Razor is greater than ever since the introduction of the NEW PROCESS Gillette Blades.

This New Process Blade is the keenest shaving edge ever devised by the skill of man—a new steel, made to special formula. It takes an edge so sharp, a temper so hard and tough that no cutting implement has ever been known to compare with it.

These blades are packed in handsome nickel-plated boxes, hermetically sealed, sanitary, damp-proof, anti-rust and antiseptic—UNAFFECTED BY A SEA VOYAGE OR ANY CLIMATE.

There is no razor like the GILLETTE; no handle, no blade like it.

It is the one "safety" razor that is safe—cannot cut the face. It is the only razor that can be adjusted for a light or a close shave.

Any man can give himself a clean, comfortable shave with the Gillette Safety Razor—despite tough beard or tender skin. It is the only razor backed by broad national advertising.

Men believe in the GILLETTE. Two million satisfied users are talking about it. The GILLETTE is the razor that every man wants.

Dealers all over the country are getting a steady income out of the new blades alone.

Our free printed matter and trade helps are at your service.

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Gillette Sales Company
535 Kimball Bldg., BOSTON

FACTORIES: Boston, London, Paris, Berlin, Montreal

Gillette Safety Razor

NO STROPPING NO HONING

STERN BROS & CO.

ONE PIECE COLLAR BUTTON

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A Complete New Line

of

"Perfect One Piece"

Collar Buttons

ABSOLUTELY GUARANTEED
AGAINST BREAKAGE

Will be Ready
May 1st, 1909

Stern Bros. & Co.

33-43 Gold Street
NEW YORK CITY

THE JEWELERS' CIRCULAR

WITH WHICH ARE CONSOLIDATED

THE HOROLOGICAL REVIEW,

THE JEWELERS' WEEKLY.

THE JEWELERS REVIEW

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11 John St., Corner Broadway, New York.

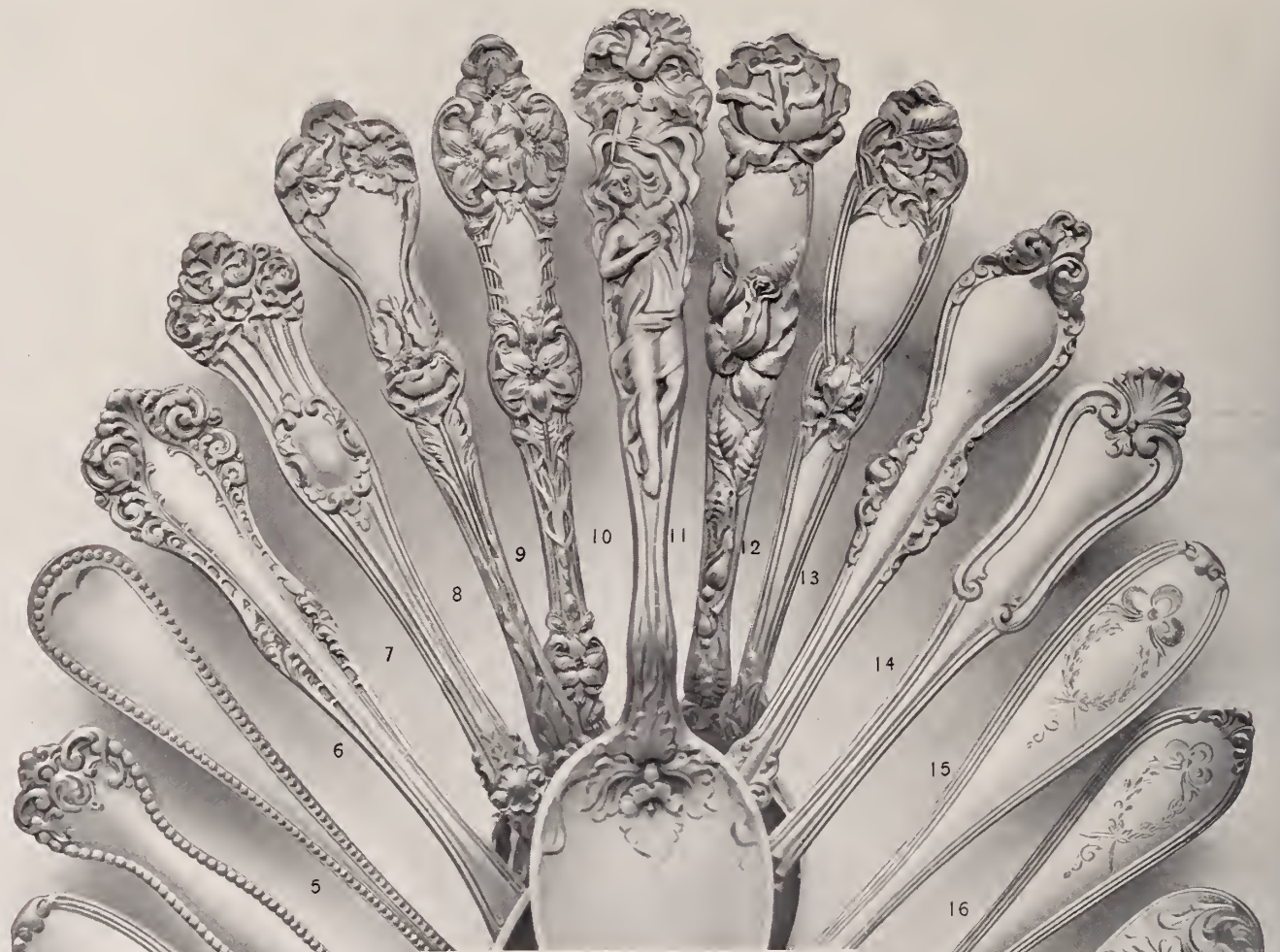
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40th Year. WEDNESDAY, JANUARY 13, 1909. Vol. LVII., No. 24.



Two Views of the Beautiful Testimonial Presented at Christmas to James J. Hill.

(*See Text on Page 46.*)



NINETEEN PATTERNS

— OF —

ALVIN
Sterling Silver
Flat Ware

The largest and most complete variety of active and attractive patterns produced by one manufacturer.

TRADE MARK

ALVIN MFG. CO.

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NEW YORK.

1 ANTIQUE
2 EVANGELINE
3 WM. PENN
4 RALEIGH
5 VIRGINIA
6 FLORENTINE
7 VIKING
8 MAJESTIC
9 ORANGE BLOSSOM

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11 BRIDAL ROSE
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18 FLANDERS
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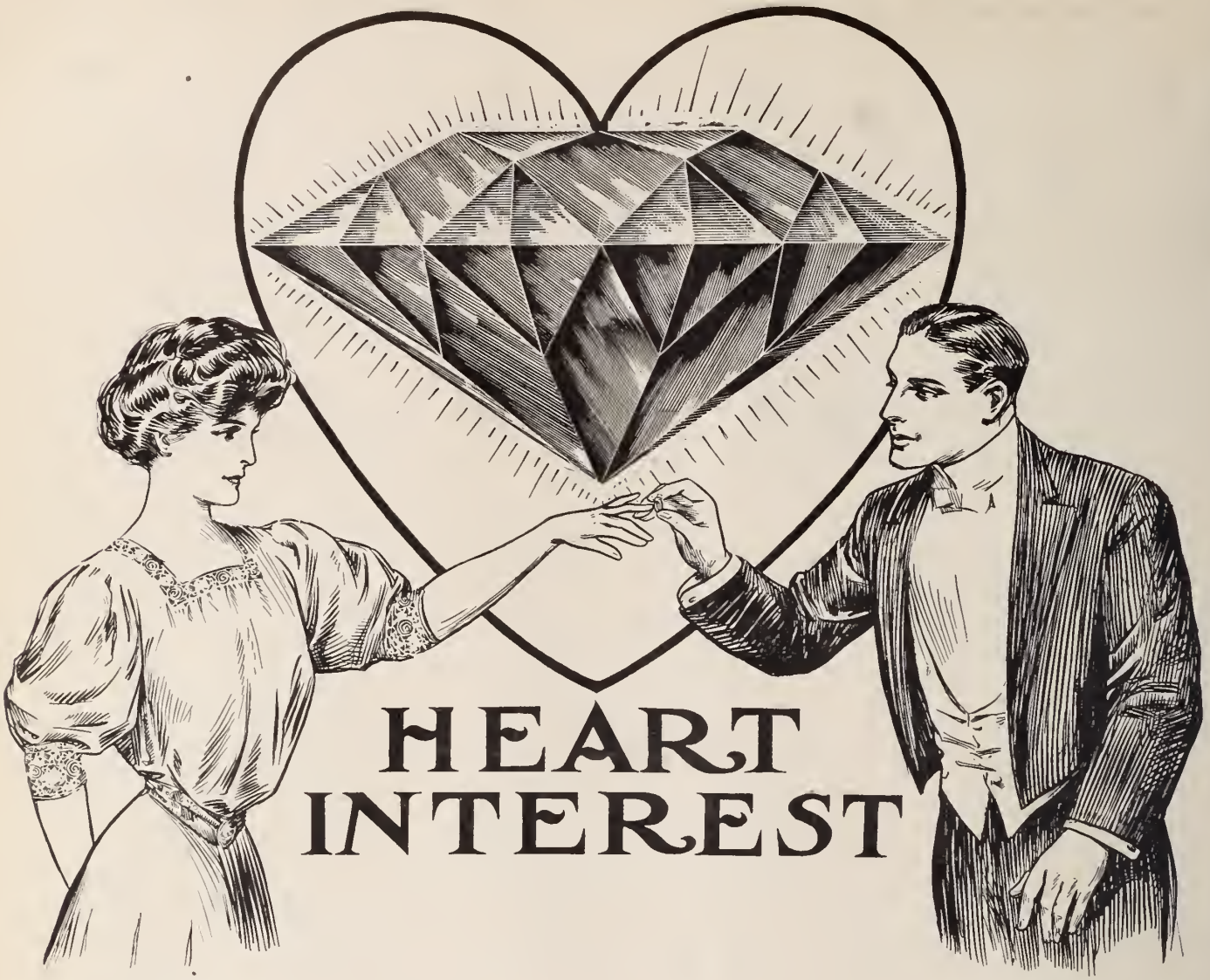
RECENT United States Government assays of 14-karat gold cases, made since the new stamping law went into effect, show that the cases of the Brooklyn Watch Case Company Assay **13.92 Karat Fineness.** We notice that the cases of five of the leading manufacturers assay as follows:

Brooklyn Watch Case Company	**13.92**
_____	**13.91**
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These assays include the entire case, with the exception of the crown and springs, the law requiring that the stock used in 14-karat gold cases shall assay, including the solder, 13.50 karat. While all of these assays come within the law, you will note that **the cases of the Brooklyn Watch Case Company assay 13.92,** which not only **exceeds the law's requirements,** but is of a **higher quality** than any of the others.

Brooklyn Watch Case Company

NEW YORK BOSTON CHICAGO SAN FRANCISCO



HEART INTEREST

The Jeweler who has the best interest of his business at heart, should buy his diamonds of the diamond cutter direct.

By doing so, he will save to himself, jobbers' profits, and their salesmen's salaries and expenses—a saving well worth while.

J. R. WOOD & SONS

DIAMOND CUTTERS

Importers of Emeralds, Rubies and Sapphires

2 Maiden Lane, cor. of 170 Broadway, New York

THE SECRET OF RING SUCCESS



J. R. WOOD & SONS

18 K

Give Honest Rings at the Lowest Possible Price

Keep a customer for years a purchaser—gain his respect, because he knows only reliable rings are sold and the prices are right, and is sure the goods are just what they are represented to be. We have been doing this for 59 years, consequently we have gained the confidence of thousands of retail jewelers.

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NEW YORK

S. O. BIGNEY & CO.

Makers of the Celebrated High-Grade Gold-Filled Mirror-Finish Chains

The Unique Creations in our new line for the Spring trade are unexcelled by any competing line. If you don't believe it, just spend a little time in examination before you place your orders.





We give good value. Our Chains will help you to establish a reliable business. We guarantee every chain made in our factory. Ask your Jobber's salesman for them.

We sell the Wholesale Trade Only



Y 94/L 393

Do not forget that we always lead in originality, design and finish. Our salesmen are out with our new creations. Our High Grade Gold Filled Chains look well, wear well and sell well. Consequently we are very busy, working evenings in order to meet the demand for our goods.

This tells the story. Our 1/8th Gold Filled Chains wear almost as long as solid gold chains, and cost one-third as much.

OFFICE AND FACTORY
Attleboro, Mass.

NEW YORK OFFICE
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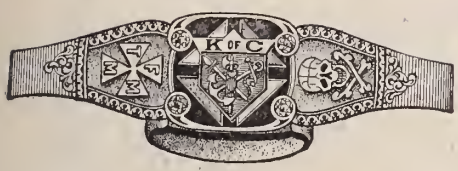


No. 61.



No. 64.


No. 63.



No. 71.



No. 67.


No. 73.



No. 51.


No. 44.



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No. 99.



No. 22.

When you DO have a call for a fine Emblem Ring it is well to know that Wendell & Co. make the only line of high grade 14K. Rings on the market, that they carry a complete stock and gladly send a selection on memo. Their catalog shows illustrations of the entire line with list prices. They also make special Emblem Rings to order.

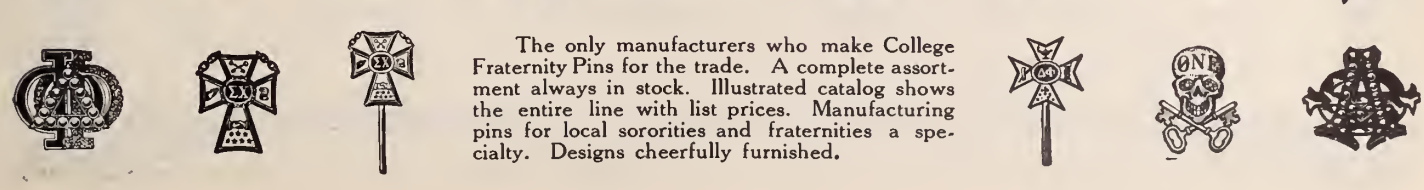
WENDELL AND COMPANY

The Special Manufacturers for the Retail Jewelry Trade

47 JOHN STREET, NEW YORK 57 WASHINGTON STREET, CHICAGO







The only manufacturers who make College Fraternity Pins for the trade. A complete assortment always in stock. Illustrated catalog shows the entire line with list prices. Manufacturing pins for local sororities and fraternities a specialty. Designs cheerfully furnished.



Our New Year Offering

To Our Friends and Patrons—The Retail Trade

1st. **A NEW AND COMPLETE PLANT.** In our new quarters we have more than doubled our capacity; to our already extensive equipment we have added most modern automatic machinery and skillful mechanical devices which are adapted to our requirements. With our increased facilities we not only will be able to handle our growing business, but will be able to accord each of our valued patrons the same careful personal attention as heretofore.

2d. **A NEW INDIVIDUAL OFFICE IN NEW YORK.** For years we have maintained an office in New York and Chicago, but in order to afford our patrons a more adequate service, we found it necessary to enlarge our quarters in New York City. In the new Silversmiths Building we occupy exclusively large Salesrooms and Warerooms, where we not only show our line of College Jewelry, Enamel-wares, Enamels, School Pins, Badges, Medals and Novelties, etc., as at our factory office, but are prepared to furnish promptly designs and estimates on all special work.

With this new equipment and these enlarged facilities we greet our friends and patrons. May the year of 1909 bring you a healthy and prosperous business. May you realize your share of the renewed development of the wonderful resources of our great country.

We thank you for the patronage you have complimented us with, and we appreciate a continuation of your confidence and good-will.

THE CHAS.M.ROBBINS CO.

Attleboro, Mass. U.S.A.

New York Office
17 Maiden Lane, Room 1201

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103 State Street

Never Buy in the Dark

THERE ARE many Watch Cases on the market — cases of different grades, and made by different makers.

It would be a great mistake to suppose that all cases similar in so-called grade and price are equally good. If that were so it would not make much difference whose case you bought. For example:

The WADSWORTH 25-YEAR "PILOT"

is made to sell on its own individual and distinctive merits, its own special points of value — in frank, free and open competition with all other 25-year cases, no matter what their names or claims. It is only fair to your own business that you should *compare* the cases carefully — and then buy the "Pilot."

"A Quarter of a Century"

THE WADSWORTH WATCH CASE COMPANY

NEW YORK
49 Maiden Lane

CHICAGO
Columbus Building

SAN FRANCISCO
717 Market Street

FACTORY: DAYTON, KY.

The Diadem 15 Jewels



The Ideal Lady's Watch

ONE OF OUR FOUR HUNDRED SERIES

The Smallest Accurate Lady's Watch Made

A Handsome Watch Booklet, "The Gift of Time,"
Sent on Request

Dueber-Hampden Watch Works

CANTON, OHIO

IF YOU WANT A CATALOG THIS YEAR

THAT WILL SUBSTANTIALLY INCREASE YOUR BUSINESS AND GIVE YOUR STORE A PRESTIGE NOT OBTAINABLE OTHERWISE, WRITE US

and we will arrange to have
Our representative call on you and explain our Catalog Method

AT A TIME TO SUIT YOUR CONVENIENCE, WITHOUT ANY OBLIGATION ON YOUR PART TO PURCHASE IF NOT SUITED.

OUR SALESMEN VISIT EVERY STATE IN THE UNION.



STORE OF EUGENE V. HAYNES CO., ATLANTA, GA.

Read our Customers' Letters and write us for Samples of Catalogs and Particulars

(Extracts from letter.)

ATLANTA, Ga., Dec. 26, 1908.

THE ARNSTINE BROS. COMPANY,
Cleveland, O.

Gentlemen—It gives us great pleasure to write you that, through the use of the excellent catalogs you furnished us, we had the largest Christmas business in the history of this firm, even going beyond 1906, and feel that we are to be congratulated.

Trusting that your business has also been most satisfactory, and wishing you a prosperous and happy "New Year," we beg to remain,

Yours very truly,
EUGENE V. HAYNES CO.

This firm used The Arnstine Bros. Company Catalogs in 1907 and 1908

(Extracts from letter.)

GREENSBORO, N. C.,
Dec. 26th, 1908.

MESSRS. ARNSTINE BROS. CO.,
Cleveland, O.

Dear Sirs—I take pleasure in handing you herewith check.

We are greatly pleased with the catalog, and are receiving many compliments on the issuing of so nice a catalog in so small a town. Business shows a substantial increase over last season for the same period, and we trust the catalog will bring us good results for some time to come. Yours truly,

W. W. CONDON.



STORE OF W. W. CONDON, GREENSBORO, NORTH CAROLINA.

THE ARNSTINE BROS. COMPANY

Originators of Our Exclusive Catalog Method for the Retail Jeweler

In writing us please mention this issue "The Jewelers' Circular-Weekly"

CLEVELAND, OHIO

Important Announcement

We wish to state that on or before February First our increased facilities for the cutting of all Precious and Semi-Precious Stones will be complete, and in anticipation of this we respectfully solicit your orders, which we will promptly fill in any quantities, qualities, sizes or shapes.

Respectfully,

HIMALAYA MINING COMPANY

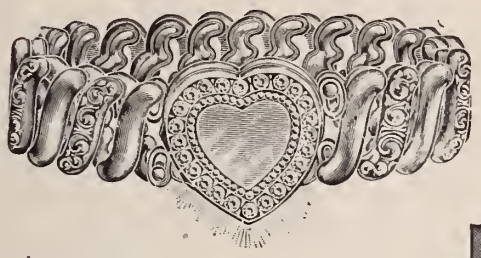
Miners and Cutters of

PRECIOUS and SEMI-PRECIOUS STONES

15-17-19 MAIDEN LANE - - - NEW YORK

LONDON PARIS OBERSTEIN BOSTON PROVIDENCE

The Genuine Carmen Adjustable Bracelet

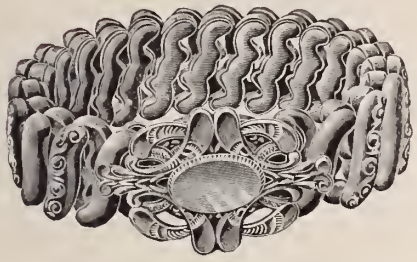


No. 157—Locket Top
White Stones

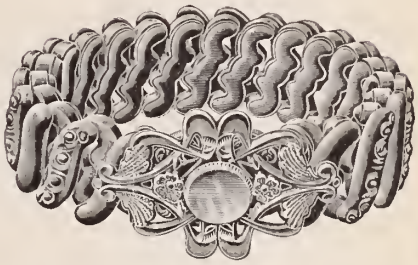


No. A35—Locket Top
White Stones

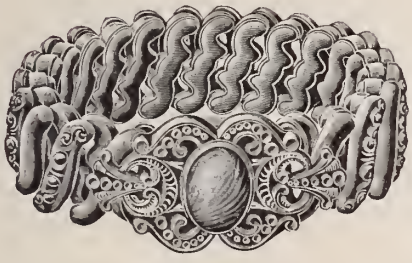




No. A10



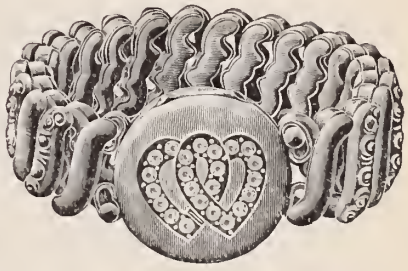
No. A11



No. A14

CARMEN TRADE MARK

LOOK FOR THIS TRADE MARK



No. A4—Locket Top
White Stones

Bracelets are not going out of style. The constant demand for the CARMEN proves it. ¶ Fine quality, superior finish and exclusive designs are the distinctive features in our line, which is the largest line of adjustable bracelets on the market.

THE D. F. BRIGGS COMPANY

ATTLEBORO, MASS.

NEW YORK OFFICE
180 Broadway

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ST. LOUIS OFFICE
Mermod & Jaccard Building

LONDON OFFICE
118-122 Holborn, E. C.

GOLD RINGS

A POINTED SUGGESTION-TO THE JOBBER WHO WOULD HAVE A PROFITABLE SEASON- BUY O&B RINGS- THEY SELL

OSTBY & BARTON CO
PROVIDENCE R I

NEW YORK
9 MAIDEN LANE

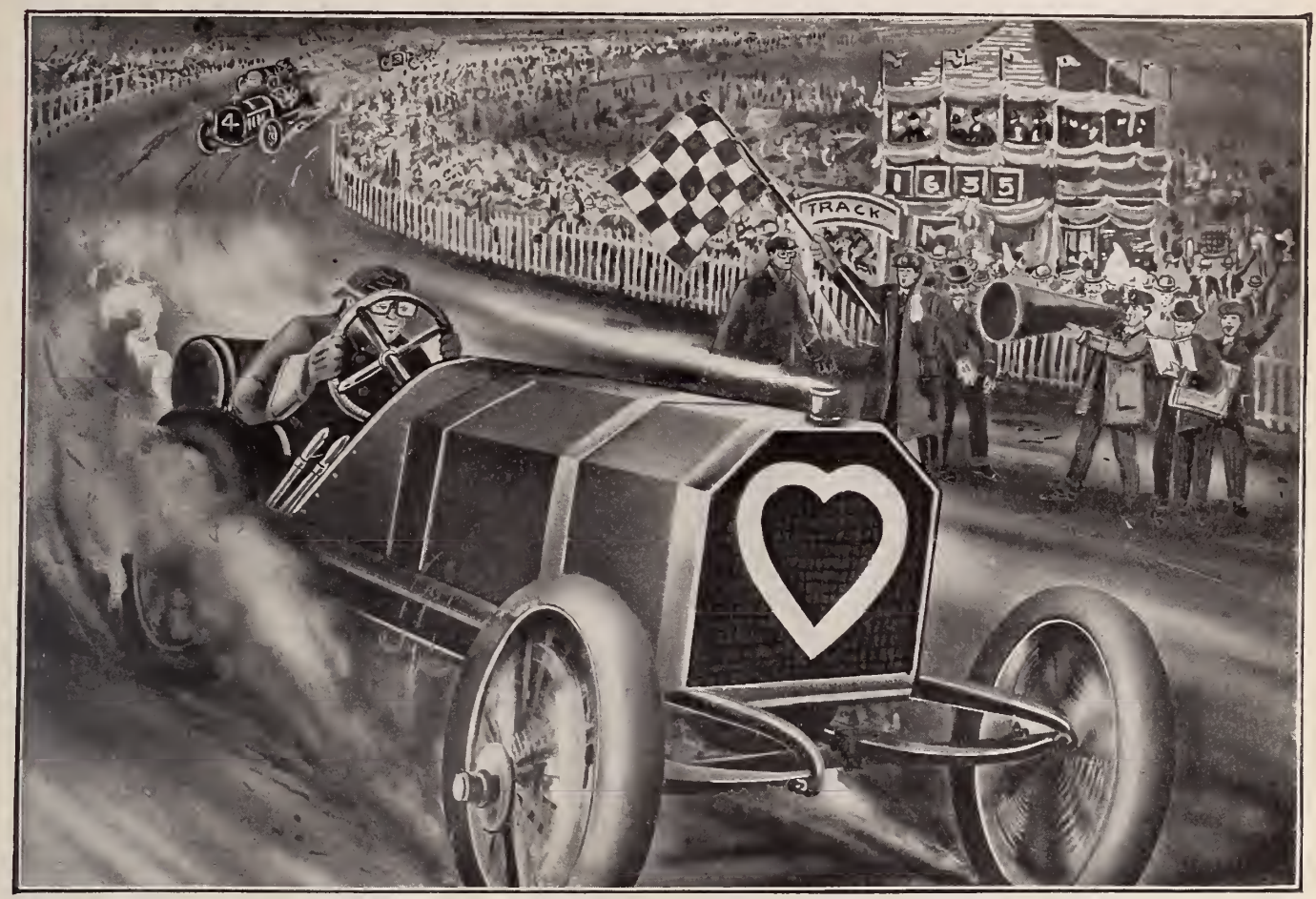
CHICAGO
103 STATE ST



GOLD CARD JEWELRY
10-K O&B

SEAMLESS GOLD-FILLED RINGS

Watch Them Trying to Follow!



It is conceded by all that the artistic merit of our designs is far in advance of any 10K. goods made.

JOHN T. MAURAN MFG. CO.

61 PECK STREET, PROVIDENCE, R. I.

ESTABLISHED 1850

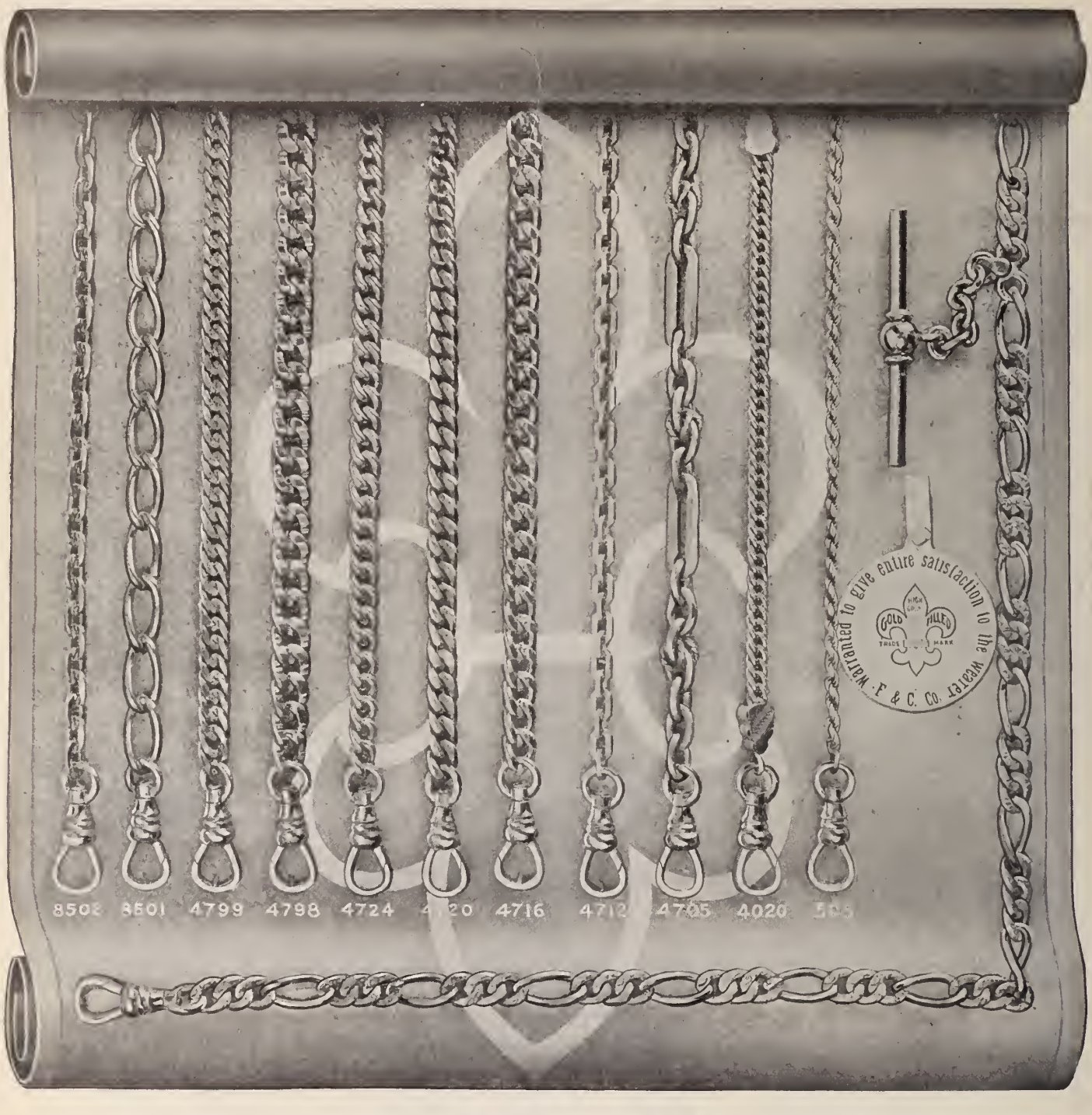
TRADE MARK.

MAKERS OF

"The Representative Line"

OF

10K. SOLID GOLD JEWELRY.



12 STRONG REASONS

why you should use this special assortment of Fontneau & Cook Co.'s Fleur-de-lis line of high grade chains.

To acquaint you with the merits of our high grade chains at a small cost to you, we are making a special offer of the above combination of twelve high grade 12-inch vest chains to be sold to the retailer at a uniform price of $18.00 the dozen.

In these twelve chains we are crowding twelve of the strongest reasons ever put up in one roll—every chain a winner—not a dead one in the Lot—not a chain that cannot be retailed at $3.00 and give your customer entire satisfaction. Weights heavy or light; patterns the most salable offered at any price—chains with some gold on them—trimmings the very best—three-ring centers, square bow swivels, ball bars with seamless ends; no caps to tumble off or turn green; backed by our guarantee, as broad as the universe, as good as the Bank of England, as effective as the gold stamping law—and, to cap the whole, every dozen put up in a beautiful black velvet roll, 14 x 16 inches, beautifully embossed with our fleur-de-lis trade-mark, as per illustration.

This combination can be bought only through the jobbing trade: If your jobber cannot supply you, write us and we will give you the name of one who can.

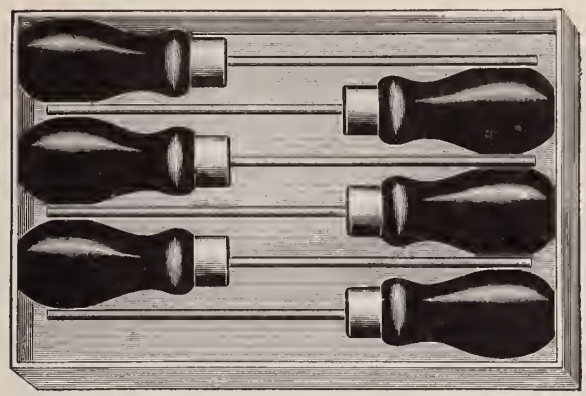
FONTNEAU & COOK CO., ATTLEBORO, MASS.

NEW YORK, 15 MAIDEN LANE, Silversmiths Bldg., Room 1609 **CHICAGO, 1203 HEYWORTH BUILDING**

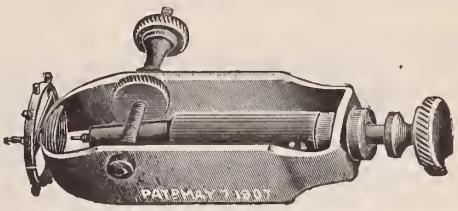
SET OF SIX PIVOT STRAIGHTENERS No. 1

The various sizes in this set will accommodate all sizes of pivots. They are great time-savers. Full directions how to use are sent with each set, describing a quick and safe method of straightening pivots without breaking.

Price, per set, 75 cents



SHELDON'S PATENT HAIRSPRING COLLET REMOVER

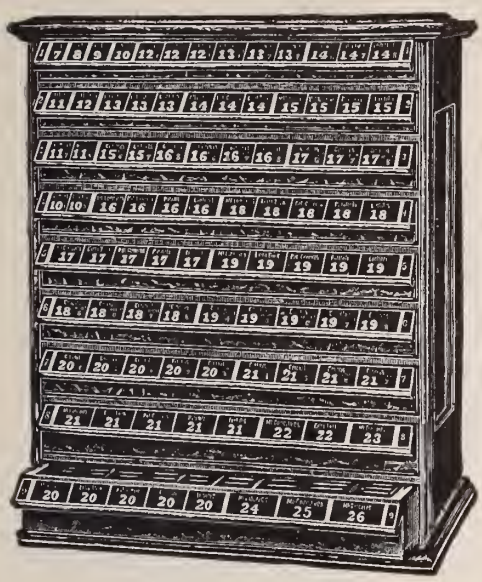


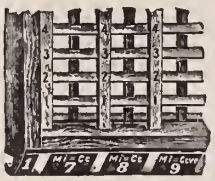
No need of any more distorted hairsprings or bent balances.

Every watchmaker knows how troublesome it is to remove the collet without either distorting the hairspring or bending the balance; with the aid of this tool the difficulty is overcome. The tool is provided with a pair of spring fingers, curved at the ends and ground very thin and sharp. By tilting the balance the jaws may be slid under the hairspring and by pressing the jaws together it will readily loosen the collet and then by turning the central screw, which has a hole in the end to receive the staff pivot, you can force the collet from the staff, without injury to balance or hairspring. The adjustable screw nut is provided to avoid wear or injury to the jaws. A glance at the illustration will demonstrate the utility of this tool. Finely nickel plated.

Price, each, $1.25

ECHARCO WATCH GLASS CABINET No. 15 (Patented)





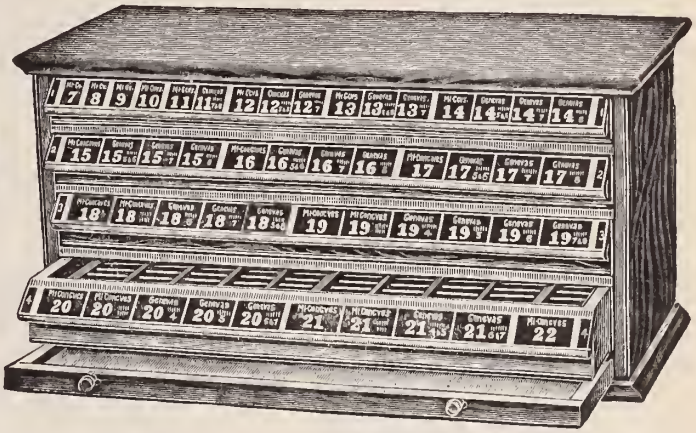
Top View, Showing Skeleton Frame of Drawer. Accumulation of dust and chips is impossible.

The Most Modern Watch Glass Cases are the Echarco, Nos. 15 and 20.

These Cabinets have many new features not found in any other. Novelty and usefulness are the chief arguments in their favor.

Price, No. 20, Each, $7.75
" No. 15, " 16.00

ECHARCO WATCH GLASS CABINET No. 20 (Patented)



Construction and Material.—The cases are made of oak, finely finished and of attractive appearance. The sides of Cabinet No. 15 are paneled. Partitions are of basswood and put together in the best manner possible.

Partitions are skeleton, preventing accumulation of dust, chips, etc.

The Bottoms of Cabinet No. 15 are hollow, while Case No. 20 has a special drawer to receive chips, dust, etc.

Arrangement for Glasses.—Case No. 15 has nine drawers with a total of 1,547 spaces, and Case No. 20 with four drawers has 784 spaces, to hold glasses in upright position.

Labeling of drawers, as shown in cut, is on the pulls of the drawers and done in gold bronze on black background.

Dimensions and Weight of Case No. 15.—Width, 24 inches; Height, 29½ inches; Depth, 12 inches; Weight, net, 45 lbs.; Weight, including packing case, 75 lbs.

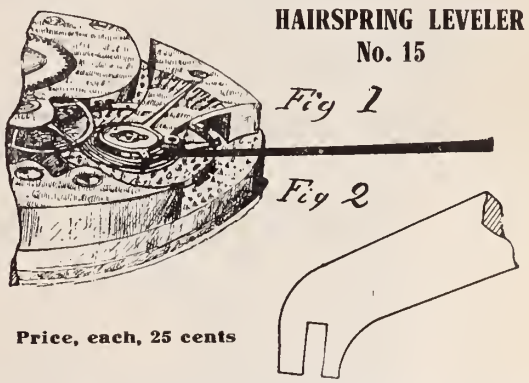
Dimensions and Weight of Case No. 20.—Width, 26 inches; Height, 13¾ inches; Depth, 11¾ inches; Weight, net, 30 lbs.; Weight, including packing case, 50 lbs.

The construction of drawers, the arrangement of partitions to economize space and weight, and the novel method of showing contents on drawer-pulls are all prominent characteristics and extremely well thought of.



A Handsome Booklet, 8 inches by 6 inches, fully illustrating Zipperer's Fine Tools for Watchmakers, will be mailed to you upon receipt of a postal card giving your name and address.

HAIRSPRING LEVELER No. 15



Price, each, 25 cents

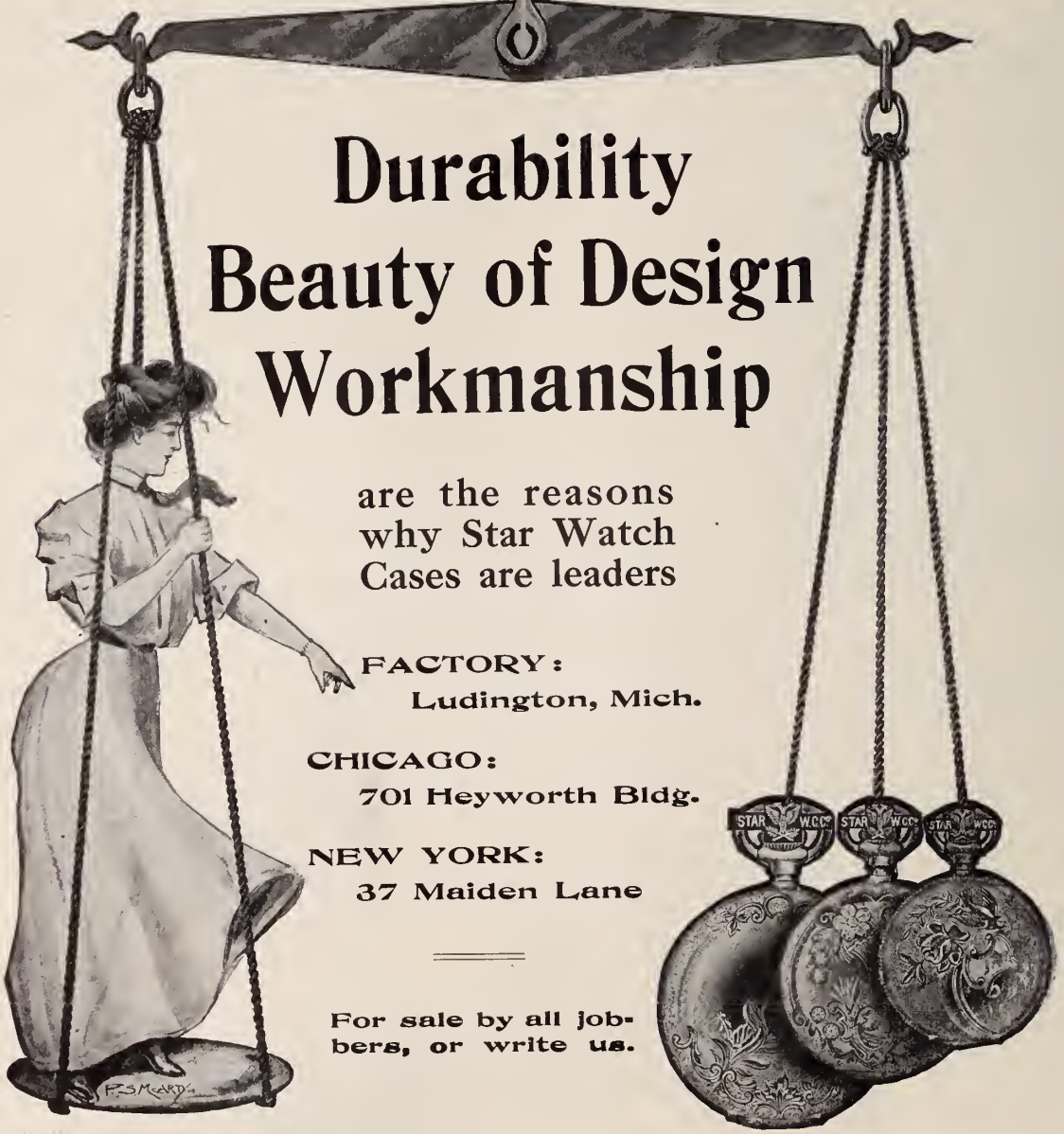
This tool will be found to be more convenient to use and more accurate in the results produced than tweezers. It is particularly adapted to Breguet springs. By its use the over-coil may be manipulated without removing the balance cock, where it would be impossible with tweezers.

The accompanying cuts fully illustrate the method of using it. Figure 1 shows how it is to be applied to an overcoil. Figure 2 shows the article magnified about ten times. Length of tool, 3½ inches.

FOR SALE BY ALL JOBBERS IN THE UNITED STATES AND CANADA

HAMMEL, RIGLANDER & CO., 47-49 Maiden Lane, New York

3 WELL BALANCED REASONS



Durability
Beauty of Design
Workmanship

are the reasons why Star Watch Cases are leaders

FACTORY:
Ludington, Mich.

CHICAGO:
701 Heyworth Bldg.

NEW YORK:
37 Maiden Lane

For sale by all jobbers, or write us.

Star Watch Case Co.



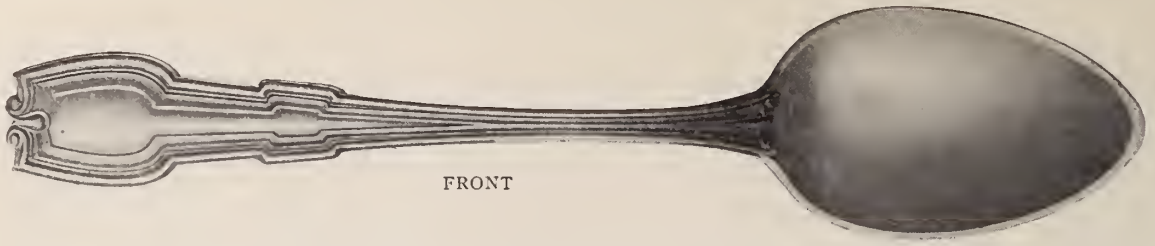
The retiring Worthy President will most likely be presented with a Token of Esteem by his Brothers

Are you prepared to get the order?

Samples of our Jewels or a copy of our Catalog will help you

JOS. MAYER & BROS. - - - Seattle, U. S. A.

Makers of Emblems and Emblematic Jewelry of every description



FRONT

THE commercial and industrial depression that prevailed during the better part of 1908 and which so demoralized business that complaints of lost trade, decreased profits and unemployed labor and equipment were universally heard, we are proud to say, had comparatively no effect on the ROGER WILLIAMS SILVER CO.

¶ *Our equipment has at all times been energetically at work, and our producing capacity, at times, decidedly inadequate. The new year finds us with uncompleted orders aggregating thousands of dollars. The trade should construe this as a WARNING to place orders immediately for the voluminous Spring business assured by the purified political and commercial atmospheres.*

¶ *We embrace the occasion to direct particular attention to the VENICE, here illustrated, a popular-priced Flatware Pattern, classic in design, and of much impressiveness and artistic permanence. It possesses the unusual quality of increasing your admiration the more you look at it. The full Venice line is now carried in stock.*

¶ *We make any and every conceivable thing in Sterling Hollow and Flatware. Estimates, designs and photos furnished on application to the factory at Providence.*

ROGER WILLIAMS SILVER CO. 101 Sabin Street Providence, R. I.



BACK



3326

MATCH BOXES: In innumerable shapes, styles of design and prices, are shown in a little **FOLDER** which we have just had done.

Should be glad to send you one. We are sure it will prove valuable to you as a ready reference book, one you will wish to keep ready at hand to refer your customers to to make a sale.

R. BLACKINTON & COMPANY Trade RB Mark

Established 1861 — Silversmiths

New York Salesrooms: 15-17-19 Maiden Lane

Factory: NORTH ATTLEBORO, MASS.

Dinner Service

The social season, with its formal dinners, friendly teas and quiet suppers, brings to the jeweler an unsurpassed opportunity for the profitable sale of

Sternau Specialties

without which no serving equipment is complete. ¶ The line embraces a wide range of cooking utensils and dinner table accessories in pleasing designs, combining both elegance and utility. Only the highest grade materials used, and each utensil that bears our trademark is

GUARANTEED TO BE PERFECT

in every detail and to give satisfactory service. Send for Catalogue.



Coffee-Machines
Smoking Sets
Fancy Teakettles
Chafing-Dishes
Alcohol-Stoves
Coffee-Pots
Teapots
Candlesticks
Trays
Baking-Dishes
Etc.

S. STERNAU & COMPANY
Makers of
STERNAUWARE

New York Showrooms
BROADWAY, COR. PARK PLACE
Opposite Post-office

Office and Factory
195 PLYMOUTH STREET
BROOKLYN, N. Y.



"Hear What I Have to Say"

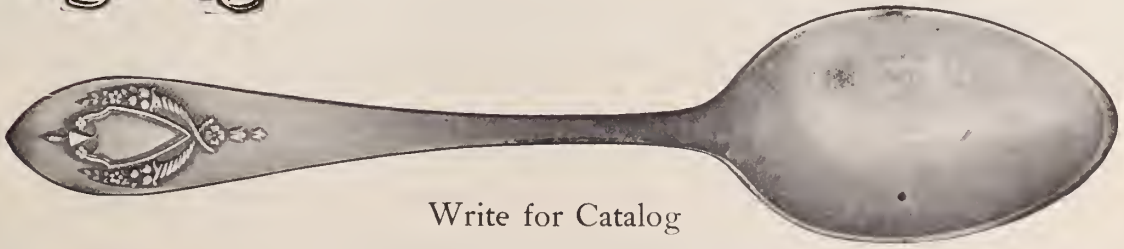
Ye Mount Vernon Pattern

STERLING SILVER TABLEWARE

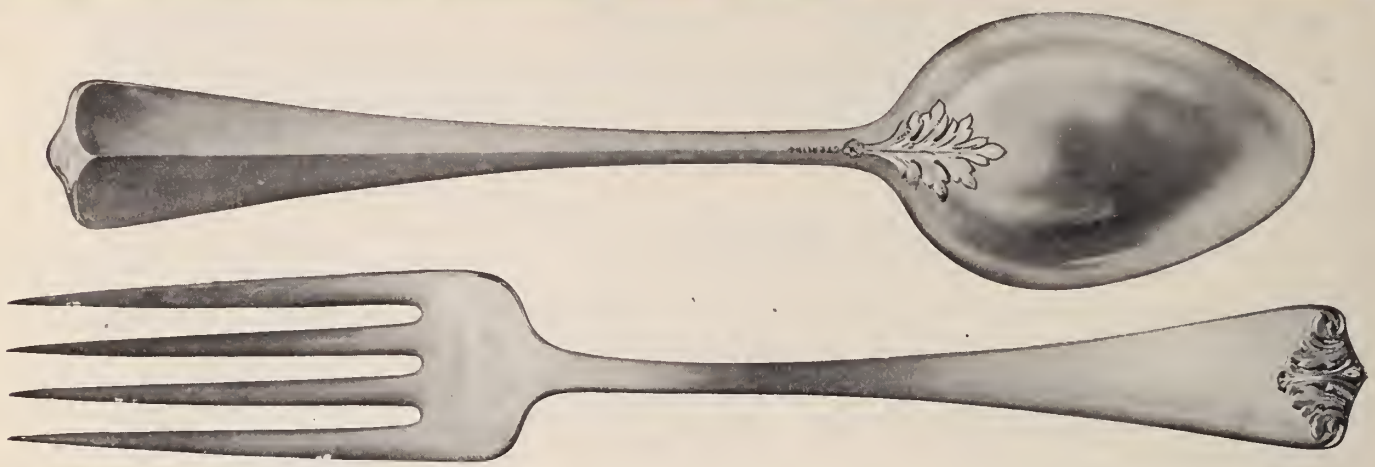
is made by ye good Silversmiths at GREENFIELD, MASSACHUSETTS, in ye shop of

Rogers, Lunt & Bowlen Co.

Jewelers don't *keep* this pattern
THEY *SELL* IT



Write for Catalog



In the **"CHIPPENDALE"** Pattern of Flatware are embodied the grace, refinement and beauty that characterize all Chippendale products. And to these qualities are added strength and practicability as may be seen in the above illustration, showing as it does, the heavy shank and spine that give stiffness without detracting from the exquisite beauty of design.

TRADE MARK.
925
STERLING 1000

FRANK W. SMITH COMPANY, Manufacturers of Sterling Silverware, **Gardner, Mass.**



W. H. SAART
President



GEO. J. KELLEY
Treasurer



F. B. PLATT
New York Representative



F. R. TRUELL
Western Representative

We thank you for every dollar of business given our house during the year 1908 and wish you a Happy and Prosperous New Year

THE W. H. SAART CO.

ATTLEBORO, MASS.

The Leading Sterling Silver Novelty House in the United States

BAGS BUCKLES SASH PINS VANITY CASES HAT PINS

Our Salesmen are now calling on the trade

1909

A YEAR which begins under the most auspicious conditions of restored confidence and brighter prospects of good business. Our new line reflects *our* confidence larger, better than ever. Below we give an outline of the goods we sell. Be sure you have the goods marked W. & D.

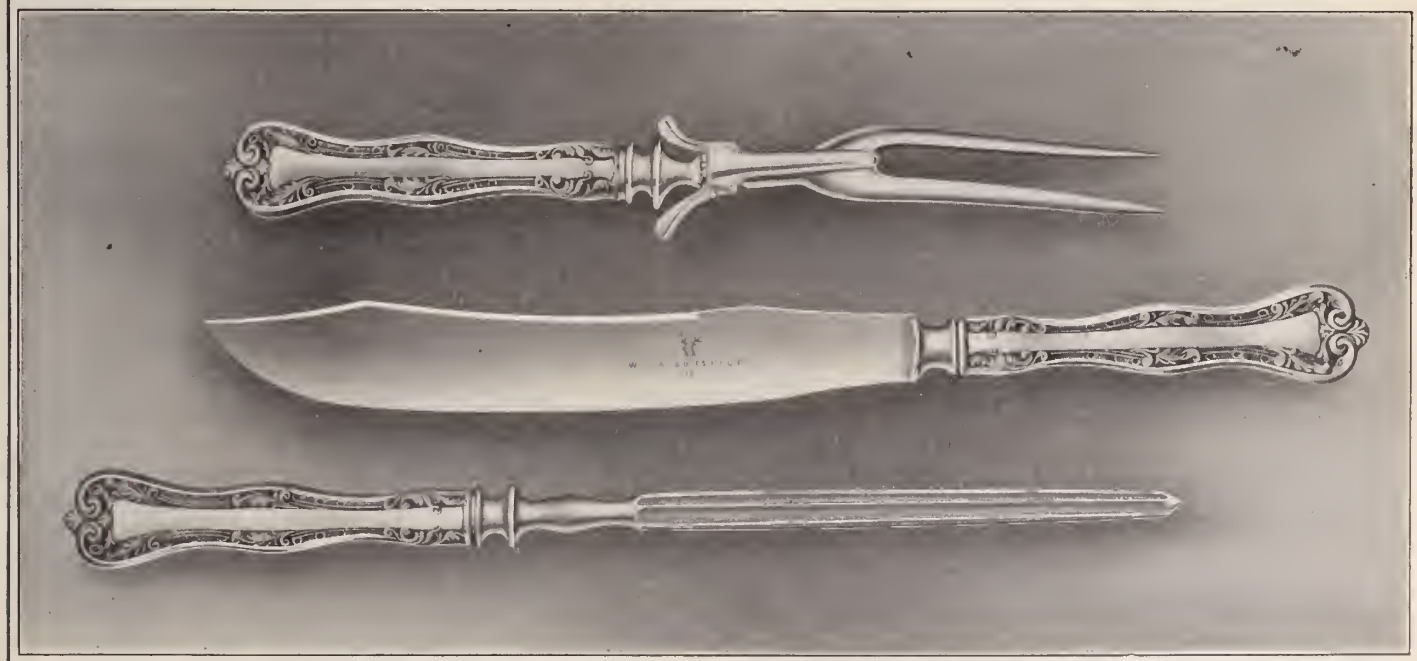
Sterling and German Silver Mesh Bags
Sterling and German Silver Box Purses
Sterling and German Silver Vanity Cases
Rolled Plate Bracelets—
in Baby, Misses' and Ladies' sizes
Rolled Plate Ladies' Chains (Guards and Necks)
10K. Ladies' Chains (Guards and Necks)
Sterling Silver Ladies' Chains
Rolled Plate Necks (Pendant Drops)
Plated and Silver Sash Pins
Plated and Silver Sash Buckles
Plated Hat Pins
Rolled Plate Fobs

WHITING & DAVIS CO.

NEW YORK OFFICE, 7 MAIDEN LANE
CHICAGO OFFICE, 103 STATE STREET

PLAINVILLE, MASS.

The Williams Bros. Mfg. Co.—"Quality Ware"



CARVING SET—QUEEN ELIZABETH DESIGN

The latest of our well-known "Queen" Patterns is illustrated above. While each pattern we produce is more artistic, perhaps than its predecessors, we can hardly improve the *quality*. The Queen Elizabeth may be had either in bright or French Gray—5-oz. or 12-oz. plate. Almost any article of flat ware now ready.

THE WILLIAMS BROS. MANUFACTURING COMPANY, GLASTONBURY, CONN. (Plant Established 1846)

8763.



Lockets Only

TRADE W&H MARK INSIDE

ESTABLISHED FIFTY-TWO YEARS

W. & H. lockets have the reputation of setting the styles in this specialty

ASK FOR STONE SET DESIGNS IN NEW BURNISHED EDGE FLAT MODEL LOCKETS

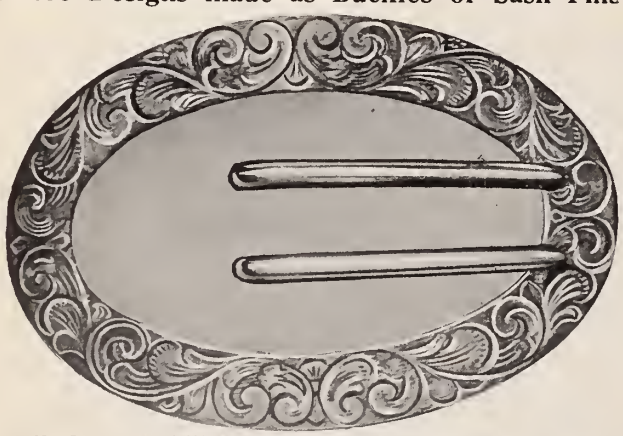
Wightman & Hough Co.

NEW YORK OFFICE
3 Maiden Lane

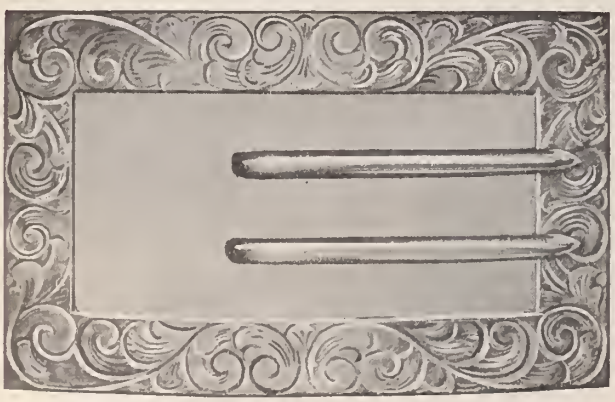
Providence, R. I.

Main Office and Factory { 7 Beverly Street
PROVIDENCE, R. I.

These Designs made as Buckles or Sash Pins



No. 584. HEAVY STERLING SILVER. Hand Engraved, $36.00 per doz.



No. 587. HEAVY STERLING SILVER. Hand Engraved, $36.00 per doz.

SASH PINS AND BUCKLES

IN GOLD FILLED AND STERLING SILVER

We make a beautiful and extensive line in Sash Brooches and Buckles, combining graceful, artistic designs with finest quality, workmanship and finish.

We manufacture in

Gold Filled and Sterling Silver

BROOCHES HAT PINS COMBS HANDY PINS
WAIST PIN SETS BARRETTES SCARF PINS
VEIL PINS LINKS BUCKLES SASH BROOCHES
BRACELETS and NECKLACES

Send for New Illustrated Booklet

C. Ray Randall & Co.

NORTH ATTLEBORO, MASS.

Address all orders and communications to Factory, North Attleboro, Mass.

NEW YORK OFFICE, 7 Maiden Lane
SAN FRANCISCO OFFICE, Henry M. Abrams Co., No. 717 Market Street
TORONTO, CANADA, Mr. A. E. Kentleton, 28 Toronto Street



GRAPE JEWELRY

Fine Gold Filled
Rose or Green Finish
White, Green or Purple Grapes

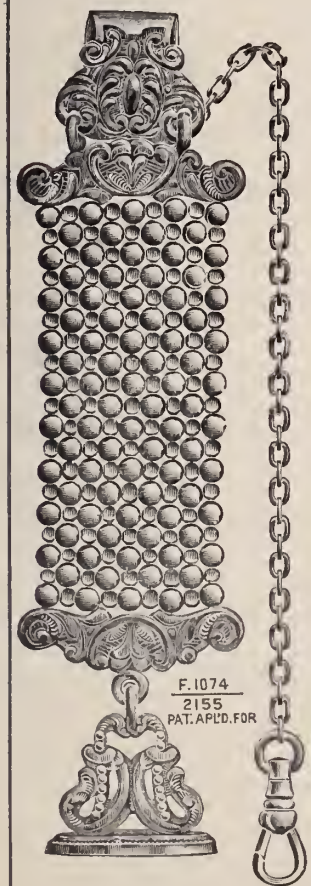
Samples and Prices on Application

SOLD THROUGH THE JOBBER

The Equal of Gold Goods
in
Design and Finish

E. A. POTTER COMPANY - Providence, Rhode Island

NEW YORK, 9 Maiden Lane
CHICAGO - 103 State St.









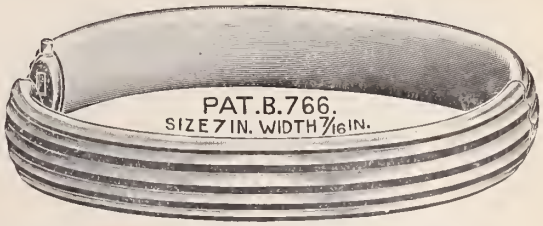
BATES & BACON

ATTLEBORO, MASS.

Makers of

High Grade Gold Filled Chains, Lockets and Bracelets

The "Winna" Strongest Joint and Catch Bracelet on the Market









Illumined with hope and promise, 1909 is ushered in with the thought that it may prove to be a Happy and Prosperous year. We extend to our friends in the trade the Greetings of the Season and trust that the months to come will find their expectations fully realized.

HENRY FREUND & BRO.

71 Nassau Street, NEW YORK

Mr. Retailer:

Let your WATCH-WORD for 1909 be

"SOLIDARITY"

That's the line of GOLD WATCH CASES you and your successors will "SWEAR BY" in years to come—sold through THE JOBBING TRADE ONLY.

Solidarity Watch Case Company

Established 1885

54 Maiden Lane, New York

General Selling Agents:

JOHN W. SHERWOOD :: :: FRANK E. HARMER

SOLID FACTS

SOLIDITY of construction in Krementz Bodkin-Back Studs and Vest Buttons is secured by the "one-piece principle"—the absence of solder or tubing, the exclusive use of solid hard-spring metal.

Simplicity and ease of manipulation are the very essence of the Krementz Bodkin-Back—which enters like a needle and holds like an anchor.

The illustration shows the items comprising a Krementz Bodkin-Back Dress Set, the price for this particular set being figured as follows:

Krementz Links, No. 2375 P	$7.00
Krementz Bodkin-Back Studs, No. 2377 P	3.50
Krementz Bodkin-Back Vest Buttons, No. 2376 P	12.50
Total	23.00

You can sell this Krementz Bodkin-Back Dress Set at the price which a similar set obtained elsewhere ***would cost you.***

Prices on the entire line are in the same proportion.

Krementz Bodkin-Back Dress Sets are made in a large variety of patterns.

NOTE:—Should any of your customers have a set of vest buttons or studs with any of the old-style fasteners which have for any reason proved unsatisfactory, we will gladly change them (where practicable to do so) to Krementz Bodkin Fasteners, making only a nominal charge for same.

If for any cause whatever a Krementz Bodkin-Back Stud or Vest Button should be damaged either in the hands of the dealer or wearer, a new one will be given in exchange without charge.

Not one piece, but



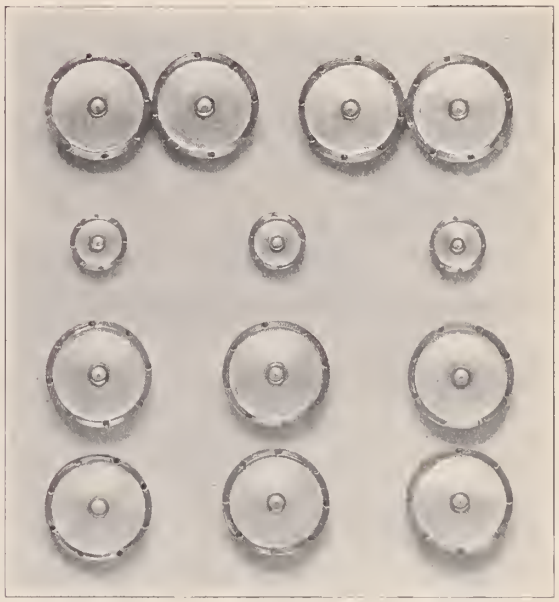
One-piece construction

KREMENTZ



BODKIN-BACK STUDS and VEST BUTTONS





Krementz Bodkin-Back Dress Set

KREMENTZ & CO.

Makers of 14-Kt. Gold and Diamond-Platinum Jewelry

NEWARK, N. J.

NEW YORK: 1 Malden Lane

SAN FRANCISCO: 722 Shreve Building



OPEN



CLOSED

WHEN SCARF PINS ARE SOMETHING MORE

TRADE D MARK

A SCARF PIN may be nothing but a scarf pin. Or it may have an added something that lifts it out of the ordinary. It may express an idea—artistic, historic, romantic. Even the simplest of Durand Scarf Pins has been carefully thought out. All have a special appeal.

PRICES: $1.00 to $300.00

TRADE D MARK

DURAND & CO.

49-51 FRANKLIN STREET
NEWARK, N. J.

TRADE 14 MARK

OSMUN-PARKER MFG. CO.

MAKERS OF

Fine Pearl and Diamond Goods

338 Mulberry Street
NEWARK, N. J.

"THE BRACELET HOUSE"

GOLD BRACELETS of every kind
For WOMAN, MISS OR BABY

KENT & WOODLAND

16 John Street, New York

Factory, Newark, N. J. San Francisco, Julius A. Young



BELINE & GLASSER

Silversmiths and Goldsmiths

Makers of High Grade

Gold Mesh Bags

Vanity Cases and
Cigarette Cases, etc.

ALSO SILVER MESH BAGS

49 SECOND ST.
NEW YORK

Trade-Mark

Telephone 6383 Orchard

The Social Impetus

HAIR PINS LARGE BARRETTES

14 Kt. 

Only

MIDWINTER reaches the height of social activity. The well-known special lines of this house emphasize creations which *"GRACE THE HEAD."*

Quick to catch the trend of fashion, the designers have evolved exceptionally attractive forms in Hair Pins and Large Barrettes. They lead in fashion as they do in workmanship.

The Shell Hair Pins are *Gold Trimmed*—and here that means a maximum of impressiveness and beauty.

Large Shell and all Gold Barrettes afford range for selection, though you will want examples of both.

Day, Clark & Co. Twenty-Three Maiden Lane

NEW YORK

G. R. HOWE
W. T. CARTER
W. T. GOUGH

ESTABLISHED 1841 BY A. CARTER

F. R. HORTON
F. W. STANBROUGH
H. L. FARROW

CARTER, HOWE & CO.





MANUFACTURERS OF

GOLD JEWELRY

ARTISTIC—SALABLE—RELIABLE

Most Comprehensive Line Offered

9-11-13 Maiden Lane, New York

Factory, Newark, New Jersey

B. M. SHANLEY, Jr., CO.

Manufacturers of

14 and 18 Kt. GOLD JEWELRY

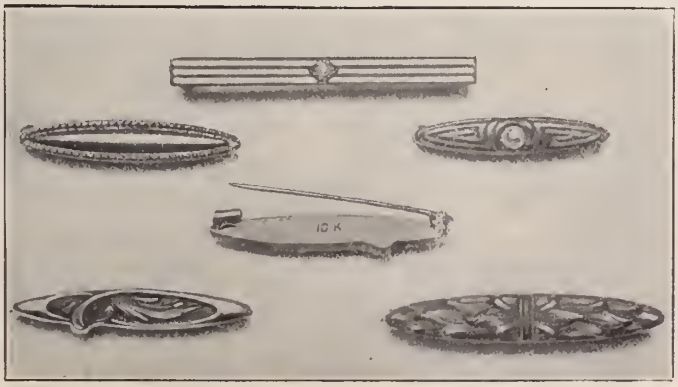
AND

FINE MESH BAGS

Salesroom: 527 Fifth Ave., New York, Night and Day Bank Building

Office and Factory: 11-13 Governor Street, Newark, N. J.

THE HONEST CUFF PIN
(Backed)



Popular Priced 14 K. and 10 K. Jewelry

THE BEST VALUE
IN
CUFF PINS

A Superior Pin at a very slight cost over the Weak, Unbacked Cuff Pin

A Variety of Shapes and Artistic Designs
To the Jobbing Trade Only

MILTON L. ERNST

Twelve Dutch Street - - - NEW YORK

Special Attention

Is called to our exceptionally complete and attractive line of

STONE GOODS

INDICATIONS POINT to the fact that this is going to be an especially good year for Stone Goods in CUFF BUTTONS, SCARF PINS and BROOCHES.

Our line consists of everything in Cuff Buttons and Scarf Pins to match in all colors of stones, both in carbuncle tops, cushion tops and flat tops.

Be sure and see the line before filling in your stock for 1909.

The Keller Jewelry Mfg. Co.

Factory: 251 N. J. R. R. Ave.
NEWARK, N. J.

64 Nassau St., New York

Enos Richardson & Co.

23 MAIDEN LANE NEW YORK, N. Y.

TRADE MARK

MANUFACTURERS OF

14 K. Gold Jewelry

Handy Pins	Shirt Studs	Hat Pins
Safety Pins	Fobs	Scarf Pins
Brooches	Tie Clasps	Barrettes
Link Buttons	Veil Pins	Belt Pins

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Plain and Jeweled Lorgnette Chains

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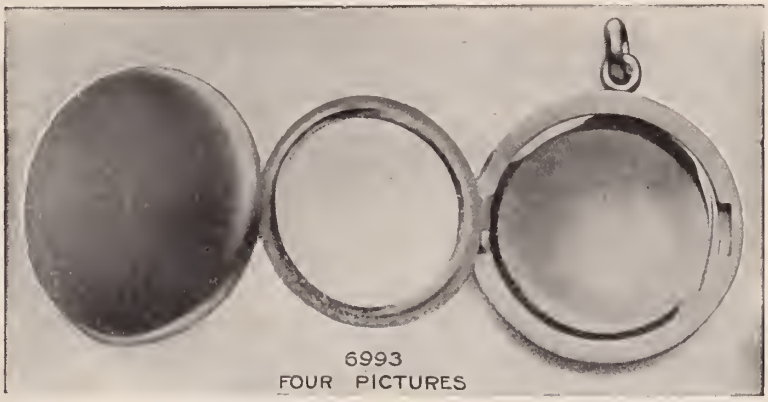
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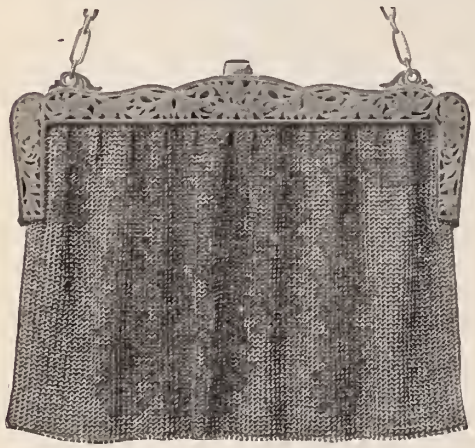
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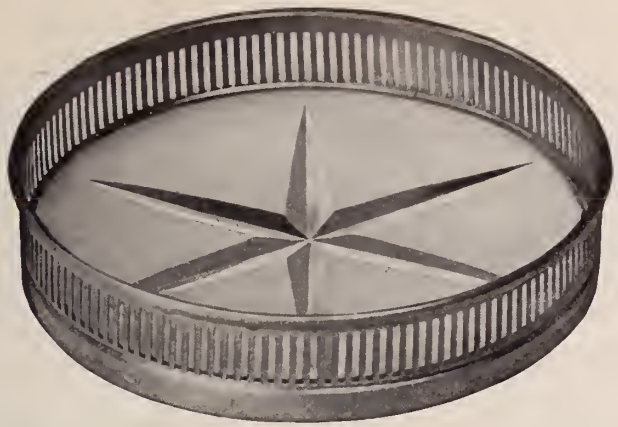
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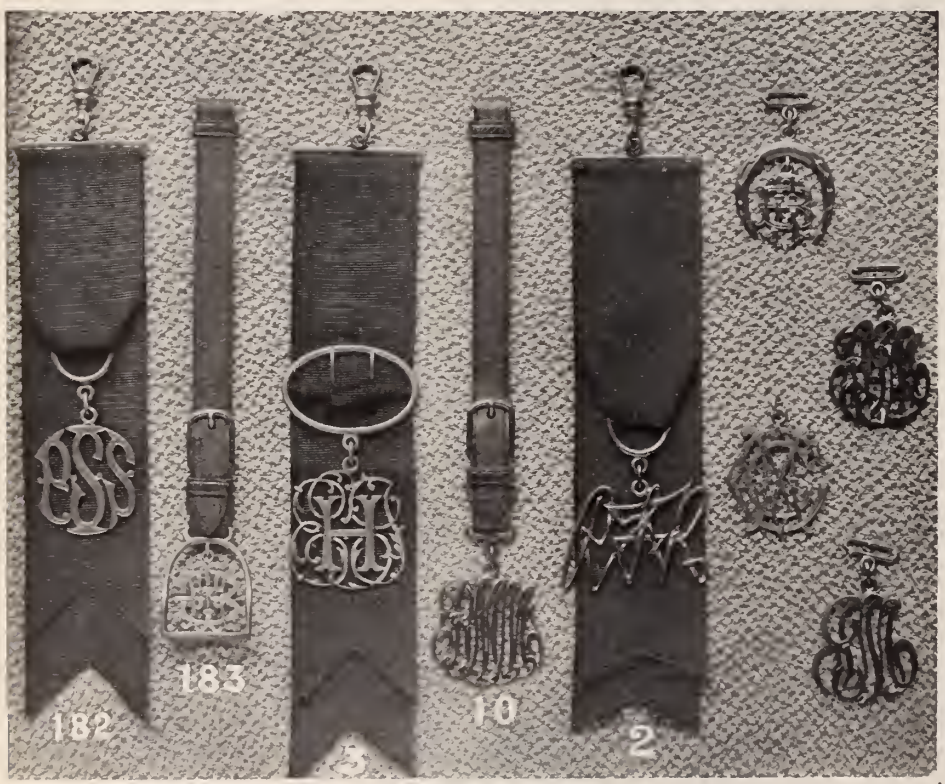
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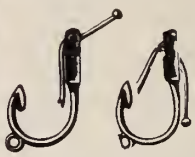


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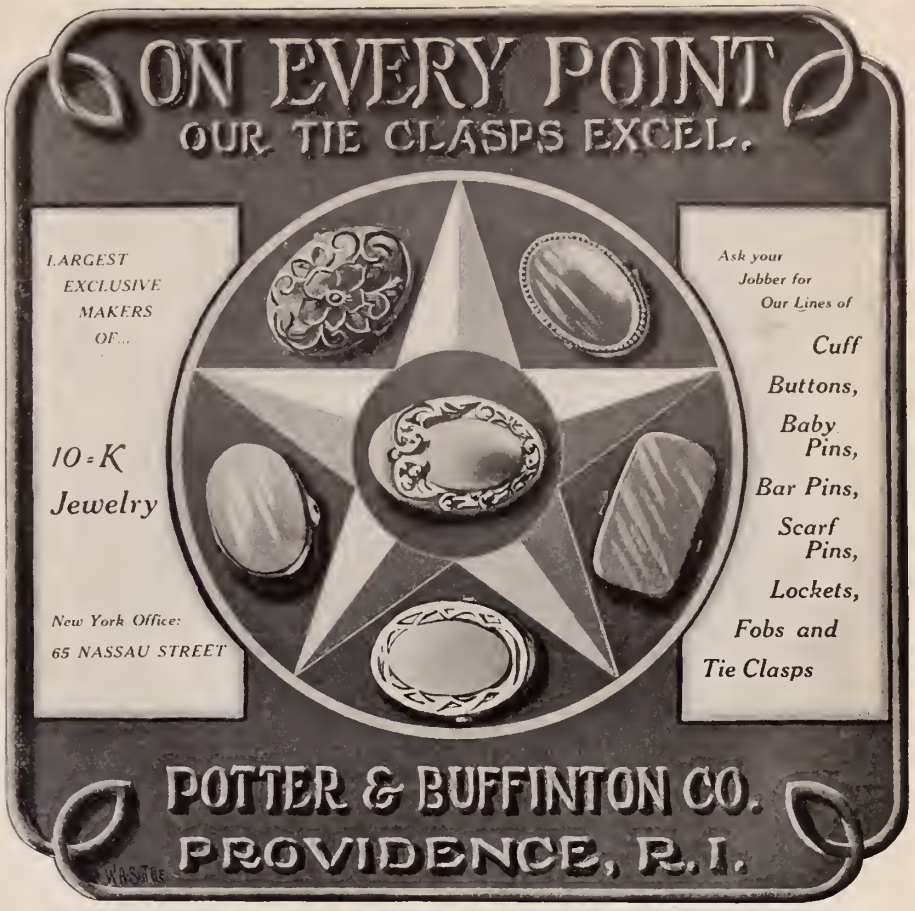
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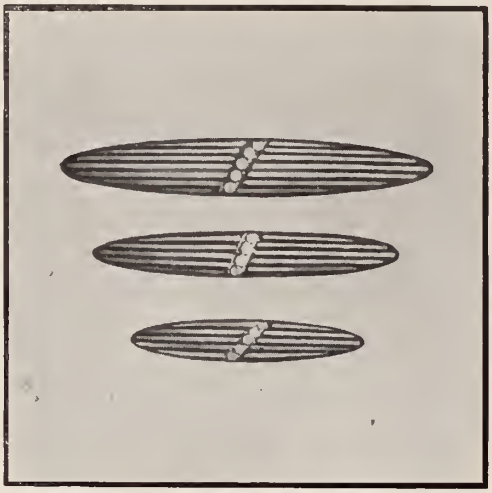
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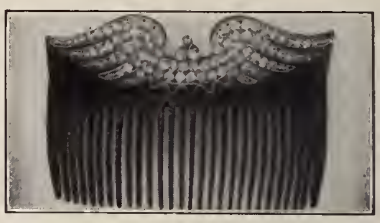
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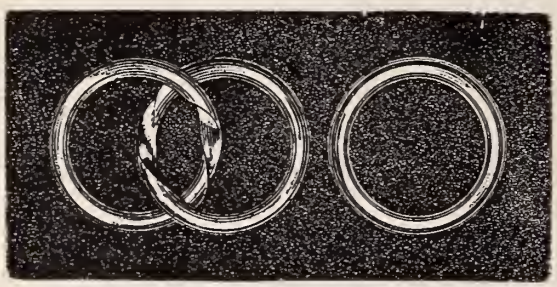
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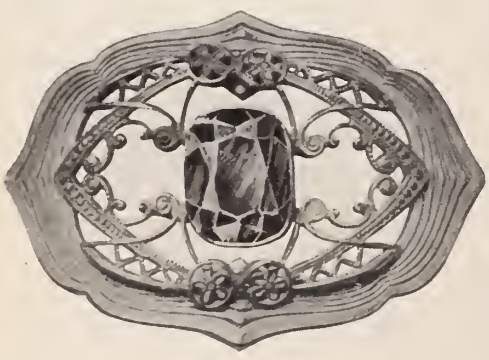
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"THREE ★ ★ ★ STAR"

Original No. 9-9-9

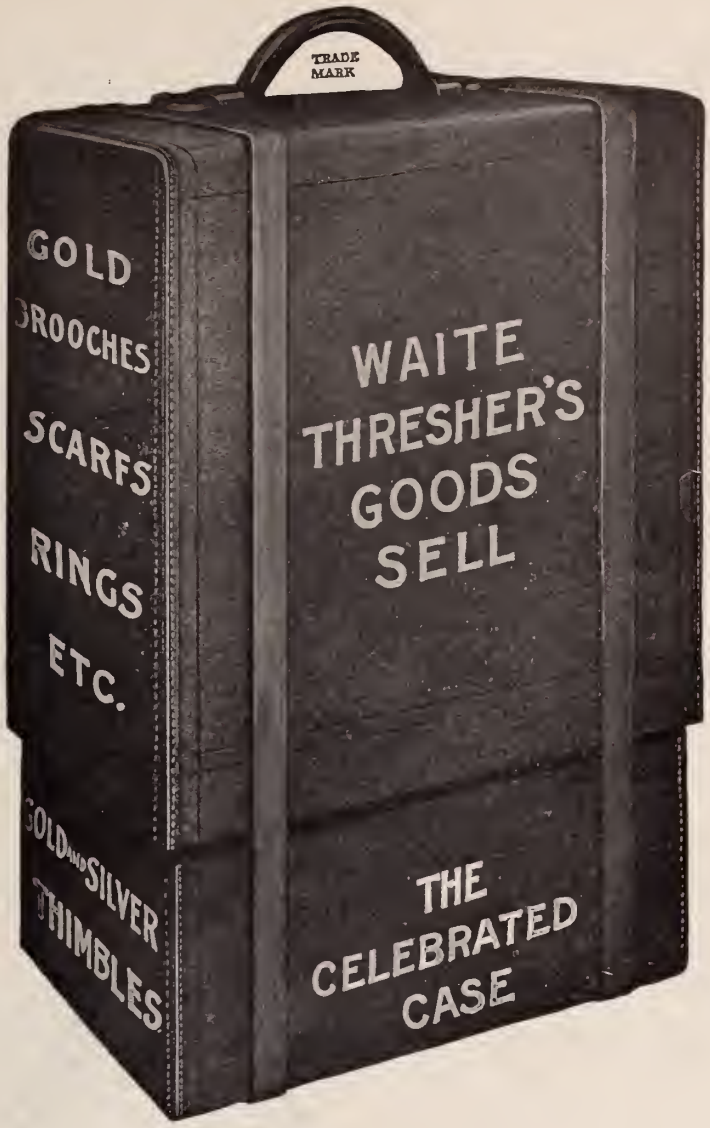
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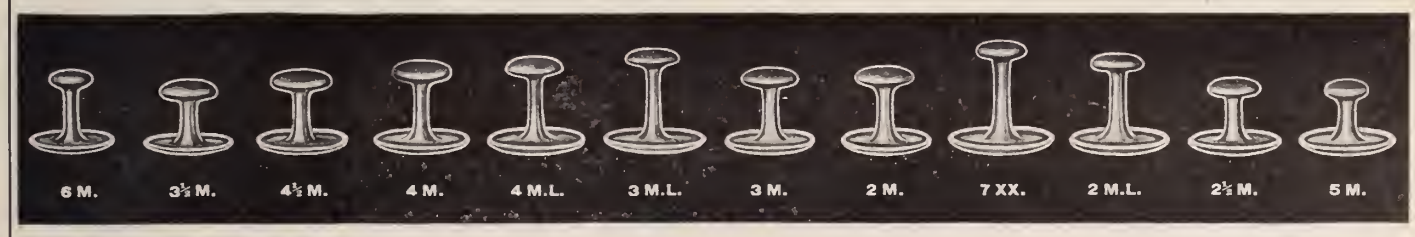
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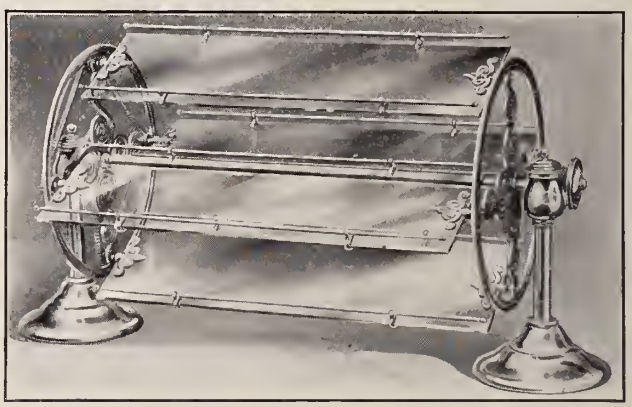
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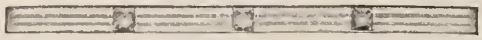
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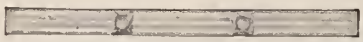
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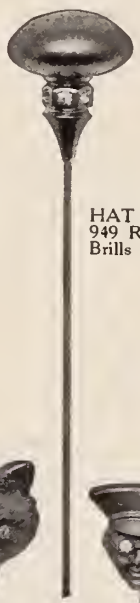
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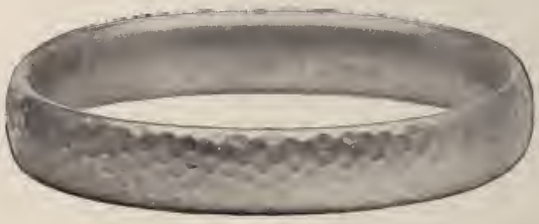
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THE JEWELERS' CIRCULAR
WITH WHICH ARE CONSOLIDATED
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY THE JEWELERS REVIEW

VOL. LVII. WEDNESDAY, JANUARY 13, 1909. No. 24.

Work of the Students at the Pratt Institute, in Jewelry, Silverware and Art Metal Lines.

THE articles illustrated herewith are selected from a large collection of pieces representative of the work being done by the classes in jewelry, enameling, repoussé and chasing in precious metals at the Pratt Institute, Brooklyn, N. Y. The courses given offer to the student an adequate training which fits him for practical work and opens to him a field of remunerative employment and advancement which is far from crowded.



FIG. 1.—REPOUSSÉ SILVER PENDANT.

The success of the present-day jewelry worker depends quite as much upon his artistic conception and his designs as upon his skill in execution. The up-to-date employer is always anxious to place in his factory men who are fitted to conceive new designs and work out their ideas.

The large illustration shows examples of work in hammered copper by second-year students, and in silver by first and third year students. The large box may be used for a number of purposes, and is specially adapted to be used as a tobacco jar. The bracelet shown at the bottom of the illustration is unique in its design and cleverly executed. In hammered metal work students make their own tools and produce shallow and deep objects in copper and silver. Parts of objects such as handles and supports are chased and applied as needed in the design.



FIG. 2.—WORK IN HAMMERED COPPER AND SILVER.



FIG. 3.—SILVER PENDANT MADE BY THIRD-YEAR STUDENT.

In Fig. 1 and Fig. 4 (page 46) are shown work in jewelry and silver which is being turned out by third-year students. The designs are original in conception, and show the care given to the execution of the work. In the work in jewelry, silver is used from the first, students making rings with various stone settings, scarf pins, pendants, chains, bracelets, buttons, brooches, etc., the work being plain, decorated, chased or set with stones.

The work of the classes is under the

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supervision of Carl F. Hamann, who is an artist and expert jeweler, having been formerly connected with Durand & Co., Newark, N. J.

The last illustration shows a graceful pendant in modern style.

The courses given at Pratt Institute appeal to two classes: (1) To the apprentice,



FIG. 4.—JEWELRY BY THIRD-YEAR STUDENTS.

who by this instruction can greatly shorten the period of his apprenticeship, and who can supplement the technical skill which he would gain in the shop by work in drawing, modeling and design; and (2) to the art student who is turning his attention to work in the applied arts.

Beautiful Testimonial Presented at Christmas to James J. Hill.

A NOTABLE presentation cup of the present season was a beautiful specimen of the silversmith's art, recently presented to James J. Hill, the noted railroad magnate, of which an illustration showing two views, appears on the front cover of this issue. The cup was presented at Christmas by old employes of his railroads.

This beautiful testimonial, which is made on the order of the celebrated Gorham Athenic ware, takes the form of a classic vase. It is heavy in weight, has three handles and is finished in French gray. The ornamentation is a conventional orchid and the forget-me-not is used as a secondary decoration. The main panel of the cup bears the inscription from those who presented it, while on the second panel is an illustration of an engine, the first ever driven over the roads of Minnesota; the third panel, which is not illustrated, contains the names of the 80 or more donors.

Altogether the work is a creditable piece of silversmithing and has been much admired. It was sold by A. L. Haman & Co., St. Paul, Minn., and was made by the Gorham Co., Providence, R. I., and New York.

A New Industry in Jewelry Manufacture.

By L. N. Notlaw.

AWAY out west—the "wild and woolly west"—3,000 miles from effete New York, My Lady Dainty of Fashionable New York has had brought to her her newest fad in jewelry and ornament. In Spokane, in the State of Washington, where not long ago the Indians roamed in savage glee and held their war dances on its sunny hills, but which now is covered by the commercial habitats of over 100,000 civilized white men and women—a new industry raises its head, and claims in stentorian tones for a high place in the manufacture of jewelry by really new methods. And surely such bold claims should not be passed over—so an investigating mood entices me and thither I go, to the factory which makes hat pins out of live roses—real roses—turning them literally into metal.

In due time I soon found myself before a large, brand-new building with a ground space covering several acres. Opening the door, I found I had put my foot into it—the reception room of the Delamothe Natural Art Decorating Co. I presented a card of introduction to Prof. L. G. Delamothe, and there soon came out of a midst of whirr of machinery a jolly, round-looking Frenchman with keen eyes and pleasant manner, of about 45 years of age—not at all the kind of man I expected. But a few minutes' conversation showed me I was conversing with a scientist with much breadth and knowledge and intelligence. Upon asking to see the factory through, he laughingly pointed to a sign, which said, "Visitors not shown through factory," and then took me to an inside glass peer window which overlooked the several main departments of the plant, and said, "Here is as far as the ordinary sight-seer ever gets, for you see we have several secret processes in operation which we would rather keep to ourselves." Before going through the factory I asked the professor to tell me about the business and the discovery.



SIX FORMS OF ROSES USED FOR HAT PINS.



PORTRAIT OF PROF. L. G. DELAMOTHE IN FRAME MADE OF METALLIZED ROSES AND CARNATION SPRAY.

He said: "This is a really new discovery which will affect the manufacture of jewelry perhaps more than any invention of the past 100 years. I guess you are surprised to find a factory of such proportions located 'way out west in the State of Washington. It is probably hard to realize the vast possibilities of this new discovery, which offers reasons for thinking it will revolutionize many lines of manufacture, for it makes possible the production of jewelry which no machine can produce at any cost, and even some that cannot be equaled by hand work, irrespective of skill, time and cost.

"I am the discoverer of this process. I was born in France and came to this country 20 years ago. I studied electro-chemistry and science from a boy, but it was an accident that I discovered what some of our most noted scientists of hundreds of years labored vainly to find out. My beginning on this work was incited by an exhibit in the Museum of Arts in Paris. There I saw a collection of flowers and plaster casts which had been turned perfectly into metal, showing every detail of their natural beauty, though being made over 2,000 years ago. I was not the first to see these exhibits, for they have been the admiration and envy of many scientists of note, who for over 200 years have spent fortunes and their best endeavors of an entire life to discover how the ancient Egyptians turned anything not metal into metal. But none of them got further than to deposit metal on closed or partly closed surfaces—merely a coarse way of plating or covering with metal, and every plater knows he can't even plate articles which have deep openings and crevices.

"The depositing process has been known generally for nearly 100 years, the same as plating, but as before stated, depositing is merely a coarse covering, which roughly plates only closed and partly open surfaces, destroying all the beautiful lines of nature, and does nothing which cannot be made by hand as well. Take, for instance, roses—a closed bud or slightly open bud may be deposited on, but not so with the partly or full blown rose, for it has deep crevices; but even when the depositing process is used on closed buds, it destroys all the veins and beauty lines of nature, and the inside of such rosebuds have to be taken out or they will mold. For over 15 years I have labored to discover how to do what the ancient Egyptians did perfectly, and having their work before me I knew it was possible, and therefore did not work as many scientists do who do not know whether

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their ideas can be accomplished or not. About two years ago I practically perfected the process, and as it proved its most difficult experiment in turning into metal that most beautiful of all of Nature's work as well as the most delicate, 'The Rose," I went to the Pacific coast, where the most beautiful and famous roses in the world are grown—the Oregon and Washington rose.

"In Spokane, Wash., I built my first plant, and started to make hat pins out of live Oregon and Washington roses from the smallest bud up to the full-blown rose; and from the day I started the factory's product has been oversold. So marvelous has been the demand for these beautiful pins that it has in a very short time become the largest selling article which has been put on the jewelry market in 25 years, and it is sold exclusively to the jewelry trade. One valuable feature is that no two of these pins are alike, for being made out of Nature's own product, which has no duplicate, there can be no two the same. This, therefore, makes the manufacture exclusive. It would be impossible to mold or stamp these pins, neither could they be made as perfectly by hand work, which would be very costly, and then not as perfect.

"I have not patented the process, because patenting means a disc'osure of a discovery for which many greater and more learned men than I have sought vainly for. Patenting means a disclosure of this secret, and a chance for impositions and lawsuits. The company, as well as I, feel our secret is safer in our own deposit vault than under the lock of patent protection.

The fluid used in the secret part of the process is all made by me, and I can make enough in one day to last a year. After the fluid is mixed, its component parts are annihilated, making impossible any analysis of same, so that it can safely be trusted to the use of employes without chance of discovery. Several secret processes are used before the finished product is delivered—among which are the plating and coloring process, for the ordinary processes will not



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LARGEST MILDRED GRANT ROSE EVER GROWN, WITH BUTTERFLY AND DRAGONFLY, METALLIZED.

work successfully with this product of nature. That is why the rose pins will not fade, and why such beautiful colors and finishes are seen in them.

"Our trade in rose hatpins has been so great that we have been unable to enter upon the manufacture of other products, though we are enlarging constantly and expect to soon have many products selling. The branches of trade which this product will cover and revolutionize are varied, among which might be mentioned the following: Hat pins, brooches, hair combs, waist sets, millinery ornaments, scarf pins, trays, receptacles, photo frames, clock frames, candelabras, vases, electroliers, chandeliers, mural ornaments, bric-a-brac, plaques, etc.

"Just think of a brooch being made out of a delicate dragon fly with film-like wings, of which every vein is perfectly preserved by being turned into metal, studding same with emeralds, rubies and diamonds—a piece of jewelry that if carved by hand would cost a fabulous price, and then not be as perfect. Think of pansies, or forget-me-nots, or shamrocks, turned into gold, and made into breast pins or scarf pins. Butterflies for hair combs or pins, real flower candelabra, leaves and all; cheap plaster casts like you buy on the street for 50 cents turned into bronze for one-fifth price of the present way of making bronze work, and just as perfect.

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process, and if you let yourself think you will ask, 'Can I?'—Yes, even man and woman can be so preserved forever, and it will be so done in the not far distant future. We make every part and finish of these pins ourselves, except make the live roses, and we practically grow the roses we use, as we take the entire output of many Oregon and Washington greenhouses, especially those most famous."

Then we began the tour of the plant. After going through the reception room, where many products of the plant were on exhibition, we entered the main office, and then came the room where the fresh cut flowers were received—cut the night before and delivered all day long by incoming trains, from Portland and Seattle. Opening the vast cooler, the professor showed tier upon tier of roses of all kinds that are grown most beautifully and perfectly in this natural rose country, and said: "You see there are over 7,000 roses there, ready to go to the metalizing room." The man in charge of this work was carefully sorting out the perfect from the imperfect and arranging into sizes, for the rose hat pins are made in six graduated sizes, from the smallest rosebud to the full-blown rose.

Then came the preparation room, where the roses were prepared for metalizing, detaching leaves and affixing the stems. The first solution room, where are long rows of 20 or 30 huge vats, were suspended the roses in process. Then another building, where another process of metalizing was in progress and a like quantity of huge vats all electrically charged. Then came the drying rooms, where mammoth ovens were drying the moist, new metal roses. Then the department where the pins are plated in gold, silver, copper, bronze, as may be desired.

Next was the enameling department, where the pins are colored, then baked in ovens to hold the enamel. Then came the finishing rooms, where the pins are burnished, polished, and the name is stamped on the pin. Next came the stock room, where the pins were tagged with a little tag explaining its manufacture and giving further identification—even including the size and price. Next we went to the busy shipping and packing room, where the pins are wrapped carefully in tissue and packed snugly in heavy boxes along with the most attractive advertising matter.

"I will now take you to my own sanctum sanctorum, which few people have ever seen," said Professor Delamothe, and then we rewandered through the maze of machinery, vats, and bustling workmen and women, for there are about as many women as men employed in the work, on toward a door on which a sign plainly said, "Positively No Admittance Under Any Circumstance," and the professor, taking a Yale key from his trousers pocket, unlocked the door of secrets and inventions. Not a neat room, to be sure, but a very interesting one, for here was where the master mind of this new industry let loose his ideas and put his imaginations into reality.

The walls were hung with varied collections of vegetable and animal matter in the process and finished metalizing stages. Canteloupes, apples and roses were side by side of humming birds and butterflies, once full of life, but now just as perfect but turned into pure metal. There were cabbage leaves, feathers, crawfish, carnations, wheats, dragon flies, grasshoppers, pine cones, grape clusters and leaves, plaster figures, leaves of all kinds, laces, baby shoes, pears, peaches, carrots, corn, flowers galore, etc.—all now metal or soon to be turned into metal.

Nearly as interesting was the professor's laboratory, where bottles with many colored liquids abounded, and scientific-looking receptacles, for which I knew no name, were truly scattered around—recalling in its confusion a crisp comparison to the well-systematized and bustling plant which we had just left. I felt like an intruder here, and now that I became more accustomed to my surroundings, I looked vainly for something which I might be led to expect in this plant, which seemingly turned everything not already metal into metal. Seeing my curious gaze, the professor asked sharply, "What is it?" And turning red, I said, "Where do you keep them—your metalized human bodies?" Grasping the humor of the situation, he said in real Yankee slang, "Not yet, but soon."

Going back through the factory, the professor paused and said: "Here, take this as a souvenir," giving me a full-blown rose hat pin, saying, "You can go all over the world and pay what you will, but no other plant or man can produce the beautiful pin you have in your hand. Now," he said, "you may go and tell others who may not come to see these things about them, if you want to."

Feeling the hard pavement under my feet again, I felt as if I had just awakened from a dream, not unlike an adventure with an Aladdin lamp, but seeing the gorgeous rose hat pin in my hand, I knew this Frenchman's dream was a reality, and was to become a vital factor of almost unlimited possibilities in the manufacturing and art world.

A Large Button Pearl Found Near Huntington, Ind.

ILLUSTRATED herewith is a large button pearl, recently found in the Wabash River, near Huntington, Ind. The cut shows the exact size of the pearl, which



BUTTON PEARL FOUND NEAR HUNTINGTON, IND.

weighs 85 grains. It is of slight pink color and is of fair quality.

For the illustration we are indebted to J. G. Penfield, jeweler and silversmith, 62 N. Jefferson St., Huntington, Ind.

A fire which visited Anniston, Ala., Jan. 1, caused considerable damage to the stock of Cobb's jewelry store.

ELSIE BEE'S FASHIONS.

ATTRACTIVE NOVELTIES NOTED IN A LADY'S RAMBLES AMONG THE JEWELERS

THE popularity of gold mesh bags shows no waning, and the newest touches on them point to the fact that they are becoming almost a staple article.

* * *

Another accessory born of the Greek style of coiffure is the fetching fillet—two narrow bands of engraved gold worn across the front of the head and held in place by gold hairpins which are attached to the fillet at the ends. This idea suggests a variety of treatment—the application of stones, the use of Greek designs, etc.

* * *

An indispensable hair ornament that comes simultaneously with the Psyche knot is the large barrette of carved shell or amber in floral design. It is called the Mary Garden barrette and serves as a support for the coil of hair that is arranged three inches above the nape of the neck. Usually wide, it reaches across the entire back of the head.

* * *

A novel variety of the velvet band for the neck is shown in the collar of three pieces of narrow black velvet, held in place by five jeweled sections the entire width of the bands and the spaces between them. These ornaments are the extreme of simplicity in design, consisting of two straight lines of closely set diamonds with three single stones in the center. The effect of the neck showing between the bands is most attractive.

* * *

The tie idea, seen in infinite varieties of satin, ribbon or lace, with tiny bow or silk tasseled effect on the ends, has been imitated in the highly jeweled and most costly of soutoire ornaments. And now we have velvet ribbon strips provided with jeweled sections and a slide, the ends being ornamented with tassels that are literally slender strings of pearls or diamonds. They are most charming and dressy, and they suggest the romance and elaborateness of the Directoire period.

* * *

A leading jeweler is exhibiting some old-fashioned brooches and necklaces made of seed pearls. There are intricate links of the pearls and elaborate pendants, all punctuated with larger pearls. These works of art are of early make, although they illustrate a tendency toward the revival of the old-fashioned jewelry. They are not a specially good investment, as the horsehair upon which the pearls are strung soon loses its vitality and breaks, and the repairing is not profitable to jeweler or customer.

* * *

The classic gowns of the period, with the revival of the Psyche knot form of coiffure, have given rise, as already shown, to several styles of hair ornaments of distinctly new designs. One of these is a bandeau, named after Geraldine Farrar, who wears such an ornament in one of her rôles, in which a flowing Grecian gown is a striking feature. This bandeau is of amber or tortoise in Greek key design usually, and is worn quite low on the forehead, the ends fastening among the puffs and curls at the back.

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THE NEWS FROM ENGLAND.

London Christmas Trade Worst in Many Years—Birmingham Trade Quiet, While Sheffield Does Fairly Well—Unusual Number of Large Bankruptcies—Swastika Becomes Popular—Fashions in Jewelry—Black Pearls and Black Opals in Favor—The Late Harry Barnato—High Prices for Old Silver.

London, Dec. 31, 1908.—My last letter of the year must commence in a somewhat melancholy strain, for it is doubtful whether such a bad Christmas has been experienced by the jewelry trade of Great Britain for over 40 years. The condition of London is particularly surprising. There was considerable bustle for the few days preceding Christmas day, but the sum total of sales, though high, in most instances showed a very poor average expenditure and miserable profits. In the provinces the same unfortunate condition obtained, while Scotland is hoping against hope for the New Year's trade to give a slight lift to the Christmas returns. The latest official statistics show that British exports have decreased nearly £45,750,000 in 11 months, while imports have fallen during the same period by over £53,500,000. The figures are appalling, but when compared with the condition of other countries they do not assume such a black aspect. Germany, for instance, is not doing particularly well. Birmingham, our great center for cheap and middle-class jewelry, has had one of the quietest Christmases on record, while Sheffield, the home of electroplate and cutlery, has done fairly well after taking all the conditions into consideration. Belfast and Dublin and the great Irish selling centers have done but a fair trade, while Edinburgh and Glasgow have had an extremely poor time. Thus the old year is closing with small business done by the manufacturer and wholesaler, and but little better done by the shopkeeper. It may be—indeed, must be—that the shopkeeper has been getting rid of old stock and will replenish when the new year comes in. That is the fervent hope and wish of the manufacturers.

* * *

The bad condition of trade has resulted in an abnormal number of deeds of arrangement and bankruptcies, the latest and heaviest for December being that of Dreyfus, who has entered the bankruptcy court with liabilities exceeding £47,000, with total assets of only £1,695 8s. 9d.—a sorry lookout for the creditors! The feeling in the trade is very strong about this class of failure, but the bankruptcy laws are useless to protect the creditors. Many defaulting debtors get off without the ordeal of the criminal dock, but when they do, as in the case of the Kirkness brothers, it often happens that the punishment is absurdly inadequate. The Kirkness brothers were retail jewelers who had been insolvent for years and had actually pawned goods to the value of over £20,000 in little more than a year preceding their bankruptcy. The defending lawyer called this kind of business "foolish transactions," and the judge passed what he termed "the most ridiculously small sentence" of six months' imprisonment in the second division upon one brother and allowed the other his freedom upon recognizances! There is an old saying here that "the law is an ass"; most *bona fide* tradesmen assert that, with considerable emphasis.

* * *

Among the noveltics which have been pushed for Christmas and the New Year is the Swastika. It is rather strange that this ancient talisman should have leaped, so to speak, into prominence in a few days. Its renaissance was undoubtedly due to American efforts, so that the "good luck" Christmas charm and the "New Year's mascot" are due to American investigations and production.

* * *

Hat pins are still worn very large, and are frequently seen both extravagant in size and with extreme delicacy of workmanship. The pendant is still very much in favor, and will, I think, continue so for some time yet. There is a tendency for the velvet neck band set at intervals with diamond mounts to become a fashionable object, while the fillet has forced its way into favor very quickly. It has led, of course, to a rearrangement of the hair, but is a very becoming form of head ornament in the ballroom, although a plain fillet of velvet or silk is worn on all occasions by some ladies. For evening wear the fillets are of woven gold wire, plain or with gems set thereon, or velvet with diamond mountings. Black opals, due to the large exhibits thereof at the Franco-British Exhibition, have become quite the rage in London. Some ill-informed journalists recently referred to them as "freak" stones in jewelry. As a matter of fact, the black opal is far from a freak. I saw at the recent exhibition some so-called black opals which were simply a subdued but rich mass of color. I cannot say how long the vogue will last, but just at present black opals and black pearls have "caught on."

* * *

The death of Harry Barnato removes a strange, mooning man from the neighborhood of Hatton Garden. I knew him well (please do not think, however, that I was one of his boon companions). He seemed to live a very aimless life; one could never imagine him as a captain of industry or one who could, by his resourceful brain, engineer a fortune. He was, indeed, simply one of fortune's favorites. He had luck, and with it a considerable fortune, but he never appeared to be happy. He smoked his cigar and wandered about in the vicinity of certain hostelries, drinking and chatting, but never with any zest. He had the appearance of a well-groomed master of the ring in a swell circus. He was stoutly built, rather fair, with a heavy mustache brushed across his face. His fine horses were the admiration of all who saw them, but during the past year motor cars had a strange attraction for him, but he could not find much satisfaction in them. He will be missed from "the garden" like many more habitues, but few will be particularly sorry. His money apparently brought him small real happiness, for his parsimony and mistrustfulness were proverbial.

* * *

As already announced in The Jewelers' Circular-Weekly, the well known firm of Ph. Robinson & Co., 51 Hatton Garden, dissolved by limitation to-day. Both the partners, William Lucrott, the senior and Max I. Robinson the junior, will continue in business. Mr. Lucrott, who went with the old firm as a boy 43 years ago, continues the old business at the old stand under the style of William Lucrott & Co., and has given power of procuration to G A. Klosz and James Lucrott who have been associated with him for many years and also to his two sons D. R. and D. C. Lucrott. Max I. Robinson after to-morrow will carry on business as a pearl and precious stone dealer under the firm style of Max Robinson & Co., at 39 Hatton Garden.

* * *

The promotion of Mappin & Webb as a public limited liability company has caused something of a surprise, but it not infrequently happens that the turning of a business into a private limited company is the first step to placing it upon the market. The capital, which was over-subscribed, is £400,000. This looks as though the public, although not buying much jewelry or silver, has considerable confidence in the future of the trade.

* * *

Early in the month remarkably high prices were paid for old English silver. A James I. goblet, a little over seven inches high, bearing the 1616 London hall-mark and weighing six ounces 12 pennyweights, was sold for £600 at Christie's, being at the rate of £97 10s. an ounce. A smaller goblet, 5½ inches high, dated 1608, sold for £420, at the rate of £95 10s. an ounce. A pair of very rare Charles II. candlesticks, hall-marked 1673, were sold for £1,420, or £20 an ounce, while a James I. beaker, engraved with the Tudor rose and thistle, bearing the date mark 1610, realized £210.

* * *

I have from time to time pointed out that from the British point of view The Jewelers' Circular-Weekly was taking the right position with regard to the condition of the diamond market. As the year closes everything goes to prove that the opinion expressed throughout the year is the right one. All indications show that prices will improve, and every reliance can be placed upon a steady and possibly a distinctly rising market. St. George.

Death of Silas E. Howard.

Hastings, Nebr., Jan. 6.—Silas E. Howard, an early settler here, and for 21 years proprietor of the first jewelry store established in Hastings, died of pneumonia at 6 o'clock, Monday morning. He had been ill only a few days. The funeral was held at St. Mark's Episcopal Church at 4 P. M., yesterday. His mother and brother, John Howard, survive him.

Mr. Howard was 51 years old, and formerly owned and conducted a jewelry business known as S. E. Howard & Co., which in 1894 he transferred to his father, J. W. Howard. He managed this for a time, and subsequently became a partner, finally succeeding to it alone.

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Involuntary Petition in Bankruptcy Filed Against Parnes & Fassberg, Pittsburg, Pa., After Creditor Obtains an Attachment.

PITTSBURG, Pa., Jan. 8.—The wholesale jewelry firm of Parnes & Fassberg, of 804 Penn Ave. and the Parnes & Fassberg Co., produce commission merchants with which they are associated are in trouble and one of the members of the firm is reported missing. Involuntary petitions in bankruptcy have been filed in the United States District Court against both concerns and complications have arisen, which put a very serious aspect on the case. The jewelry firm which started in business last September, it is reported, managed to secure credit to the extent of $15,000 or $20.000. But several thousand dollars worth of jewelry is now said to be in possession of Sheriff A. C. Gumbert on a writ of replevin, issued by Common Pleas Court No. 2 at the instigation and request of A. Rosenstein, president of the Lancaster Silver Plate Co.

It is alleged that much of the jewelry bought, was never opened, but sent direct by Parnes & Fassberg to the jewelry house of S. S. Harris, in Seventh Ave., where the goods were placed on sale and at a very low price. President Rosenstein is said to have visited the Harris store and there saw the goods purchased from his company on sale at prices less than cost. Rosenstein then made an information against Parnes & Fassberg, charging them with fraudulently secreting goods. A writ of replevin was issued to secure possession of the goods, which, it is alleged, have not been paid for.

The involuntary petition against the jewelry house was filed by the Attleboro Chain Co., whose claims aggregate $390.19; Fred C. Ohlmacher, who claims $84. and Kates & Co., whose claim aggregates $692.50, a total of $1,166.69. It is alleged that Parnes & Fassberg committed an act of bankruptcy, in that they allowed a creditor to get a preference through other proceedings. The firm is further charged with concealing and removing certain property to hinder the creditors from collecting their just debts.

The court took the papers and set Jan. 16 as the date the bankrupts shall appear in court to show cause why the petition asked for should not be granted.

The petition against the produce corporation was filed by Nelson, Morris & Co., and others, whose claims aggregate $618, the named firm being the largest creditor. It is alleged in this petition that Isaac Parnes concealed and removed property valued at $800, with intent to hinder, delay and defraud its creditors. The property of the jewelry house will be offered for sale Monday, Jan. 18, at 10 A. M.

At the South Side Trust Co., which was appointed receiver, it was stated that Parnes cannot be found, and that his partner, Fassberg, would give a good deal to locate him. Just where the man is, cannot be learned, but he has not been seen about for several days. The trust company officials say that very little was found at the Penn Ave. establishment. The receiver has ordered a sale of the jewelry stock, Monday, Jan. 18, at 10 A. M.

The bankruptcy proceedings will be referred to William R. Blair, the referee in bankruptcy for this district, for adjudication.

The partners in the firm, Isaac Parnes and Simon Fassberg, have been in the jewelry business only since last Fall. Both are young men and neither had had any previous experience in the jewelry line, their former venture having been in the meat line in Elizabeth a few years ago. In this they were not successful. Fassberg had been connected with the produce business and Parnes, who is a cigar maker by trade, was originally employed as such and was at one time with a wholesale cigar company. After starting in the jewelry business they secured as general manager A. H. Siviter, formerly of the A. E. Siviter Co., which failed in 1903. Mr. Siviter had been manager of the Jeweler's Supply Co., and was also connected with the Bellevue Jewelry Co. before joining Parnes & Fassberg.

Exports of Jewelry, Clocks, Watches, Silverware and Kindred Lines from New York.

WASHINGTON, D. C., Jan. 6.—The following were the exports of jewelry, plated ware, optical goods, clocks, watches and kindred lines from the Port of New York for the week just ended:

Bangkok: 1 case watches, $253.
Berlin: 5 cases clocks, $405.
Buenos Ayres: 1 case optical goods, $597; 70 cases plated ware, $10,012; 29 cases clocks, $581.
Caibarien: 7 cases plated ware, $328; 14 cases clocks, $143.
Cape Town: 4 cases plated ware, $271; 2 cases silverware, $600; 23 cases clocks, $533.
Colon: 1 case clocks, $125; 1 case plated ware, $818.
Glasgow: 61 cases clocks, $631.
Guayaquil: 2 cases plated ware, $141; 1 case watches, $138.
Hamburg: 4 cases plated ware, $405; 11 cases watches, $1,525; 3 cases jewelry, $600; 7 cases optical goods, $1,467; 23 cases clocks, $267; 4 cases scopes and views, $183; 2 cases jewelry, $500; 2 cases optical goods, $135.
Havana: 7 cases plated ware, $1,695; 2 cases optical goods, $145.
Inagua: 2 cases plated ware, $134.
Liverpool: 193 cases clocks, $1,185; 1 case jewelry, $296; 5 cases clocks, $214; 2 cases jewelry, $1,068; 4 cases plated ware, $459; 93 cases clocks, $1,848; 2 cases jewelry, $625.
London: 37 cases clocks, $950; 66 cases clocks, $1,900; 3 cases clocks, $331; 2 cases watches, $700; 85 cases clocks, $1,400; 16 cases optical goods, $6,467; 38 cases clocks, $1,240.
Manila: 12 cases clocks, $310.
Melbourne: 325 cases clocks, $3,887; 32 cases plated ware, $2,280; 4 cases watches, $165; 4 cases optical goods, $416.
Montevideo: 36 cases clocks, $551; 3 cases plated ware, $266; 104 cases clocks, $1,124.
Munich: 3 cases optical goods, $304.
Rangoon: 43 cases clocks, $863; 2 cases watches, $282; 20 cases clocks, $370.
Rio de Janeiro: 57 cases clocks, $1,197.
Southampton: 1 case optical goods, $689; 2 cases silversmiths' sundries, $363; 1 case watches, $1,752.
Sydney: 159 cases clocks, $3,029.
Tampico: 1 case plated ware, $161.
Valparaiso: 8 cases plated ware, $839; 1 case watches, $122.
Vienna: 1 case jewelry, $125.
Wellington: 9 cases plated ware, $718; 161 cases clocks, $2,837.

It is reported from Dublin, Tex., that R. Riddle, a jeweler of that town, had disappeared, his whereabouts being unknown to his family and friends. Mr. Riddle is well known in the trade of Chicago and New York as well as in Texas, and the news of his disappearance was received with regret by friends and creditors.

Career of the Late Alvin C. Lawrence.

LOCKPORT, N. Y., Jan. 26.—The death of Alvin Calhoun Lawrence, which, as noted in the Buffalo notes in THE JEWELERS' CIRCULAR-WEEKLY, last week, occurred in the Adirondack Mountains, Jan. 1, caused profound regret among his many friends, both in and out of the jewelry trade. Mr. Lawrence died at Massena Springs, whither he had gone for the benefit of his health. The remains were brought to this city, where the funeral services were held.

Deceased, who was but 39 years old, had been connected with the jewelry trade for over 20 years, and was long prominent as a jeweler of Lockport. He started in business in 1892 as Senecal & Lawrence, his partner being John B. Senecal, who had previously started at Towanda. Mr. Lawrence succeeded to the business Jan. 1, 1896, and continued it in his own name. He did well and was making considerable success when his health broke down, about two years ago, and about two months ago he was taken to the Adirondacks. On New Year's day he suffered a coughing spell, which resulted in a hemorrhage and he passed away before assistance could arrive.

Mr. Lawrence was a member of many fraternal organizations and other societies, among them Niagara Lodge, 375, F. & A. M.; Royal Arcanum; Protection Hook and Ladder Co., of the Lockport Fire Department, and of the City Band.

He is survived by a widow and his parents, the funeral services being held from the home of the latter, 156 Washburn St., Sunday last. The services were conducted by the Rev. C. A. Brock, of the East Avenue Congregational Church.

Receiver in Charge of Business of M. Folander, Who Has Disappeared from Palestine, Tex.

PALESTINE, Tex., Jan. 6.—P. H. Hughes as receiver is now in charge of the assets of M. Folander, a well-known jeweler of this town, who has been missing since Christmas, and who has been sought by friends and relatives and creditors since that time. When Mr. Folander departed from this city he is believed to have had in his possession a large quantity of diamonds which were taken from his stock, some of which were held on consignment. As the diamonds were valued at nearly $20,000, it is believed that the missing man may have met with foul play.

It was reported that upon leaving this city Mr. Folander expressed his intention of going to Houston on a business trip, but efforts to locate him in that city were unsuccessful and communications to him addressed there were not received.

Proceedings to conserve the assets were begun by the creditors, and an application was filed in the District Court for a receiver of the business. P. H. Hughes was appointed, and after duly qualifying took over the possession of the property that remained.

Ed. F. Mayer, Butte, Mont., has been receiving considerable notoriety in the local press over the handsome solid gold card case valued at $500 which was turned out in the shop. The card case is hand engraved and is set with diamonds and sapphires.

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Officers and Directors Elected at the Twenty-sixth Annual Meeting of the Jewelers Security Alliance.

The members of the Jewelers Security Alliance of the United States held their 26th annual meeting at the office of the organization, 15-17-19 Maiden Lane, on Friday, Jan. 8. The meeting was called to order by President A. K. Sloan, who then delivered his annual address as follows:

PRESIDENT SLOAN'S ADDRESS.

Members of the Jewelers Security Alliance—As we assemble to-day for our 26th annual meeting, I only wish to say a few words of greeting and congratulation.

The year just passed has been one of hard conditions in the business world, and while the latter part of the year showed considerable improvement and the present prospects are encouraging, very few concerns can show an increase in business and resources during the year 1908. Under such conditions the Alliance would have done well to hold its own, and we have therefore strong reasons for satisfaction in the good addition made to our numbers, though naturally it is not as large as has been the case in more prosperous years.

With the present indications of an excellent year for the tarde, we can look forward with confidence that the coming months will show still further progress and success.

The report of the executive committee, which should receive your careful attention, gives the details of the work done, and I only wish to emphasize the wonderful fact, that only one of our 4,700 members scattered all over the country had a safe robbed, which speaks volumes for the preventive effect of our signs.

H. H. Butts, chairman of the executive committee, presented the following annual report, which was accepted and placed on file.

EXECUTIVE COMMITTEE'S REPORT.

Mr. President and Members of the Jewelers Security Alliance—Your Executive Committee submits its 26th annual report. During the past year we have held 11 regular meetings, at which 451 new members were admitted, one was reinstated, 161 withdrew and two memberships were cancelled, leaving our total membership, Jan. 1, 1909, 4,696, a net gain of 289 during the year.

During the year 1908, 460 cases of burglary of all kinds at jewelry stores were reported in the trade papers, which is a much larger number than ever before recorded in a single year. In 35 of these cases, safes were attacked, and while in a majority of instances they were blown open, the old method of cutting a hole with chisels was used several times and combination locks were also forced in with powerful levers and worked with punches.

There were 120 cases of window-smashing, all but a few occurring at night when the store is closed. Of the 35 cases of safe burglary, but three were at stores of our members and only one of them was successful.

1. V. Bogaert, Lexington, Ky.—On May 31 this store was broken into and an old fashioned safe locked with a padlock and bar was pried open and a few pieces of cheap jewelry stolen, but the thieves were unable to do anything with the Mosler safe containing the valuable goods, and were evidently amateurs. On receipt of the telegram from Mr. Bogaert, we sent a detective who made an investigation and discontinued as soon as we found that the safe attacked was a key-lock, which was not under our protection.

2. W. S. Mills, Fillmore, N. Y.—On Aug. 29 this store was entered by five "yegg" burglars who blew open the safe, using horse blankets stolen from nearby barns to deaden the noise, and escaped with $1,500 worth of jewelry, $396.65 in cash and $212 in postage stamps, Mr. Mills being postmaster. A great amount of work has been done on this case which is one of the most difficult we have had during our 26 years, from the fact that these tramp burglars have no fixed residence, are not well known and hence cannot be easily identified and located. The only clue upon which to work was a ball of soap used to fill the cracks in the safe and bearing finger marks, and the fact that a cement pedler, who had been in the store a short time previously, had asked questions about the safe, etc. Recently, however, clues have been obtained through which one of them, the cement pedler, has been arrested and the names of the others are now known, so that we expect soon to have the whole gang in jail and also hope to recover some of the stolen property. The finger marks in the ball of soap have been identified and will probably cause the conviction of one of the suspects.

3. Jos. H. Deschamps, Philadelphia, Pa.—On Sunday, Sept. 27, the burglar alarm of this store rang, and upon investigation it was found that burglars had secreted themselves on one of the upper floors on Saturday and had connected wires with a battery and had carried them down to the second floor where the safe was located, intending to blow it open with dynamite. when they were frightened away by the ringing of the alarm, leaving behind a quantity of burglars' tools and dynamite. Nothing was stolen, and the only damage was the injury of several officers by the explosion of some of the dynamite which one of them set off in attempting to explain the method used by the burglars.

There were 90 cases of burglary among our members in which the safe was not molested, 50 of which were attaeks by window smashers at night after the store was closed; 20 rewards of $100 each have been paid for the arrest and conviction of burglars of this character, 31 of whom were sentenced, many of them to long terms of imprisonment. The list of rewards paid, which is attached to this report, will give the full details of each case, and there are several additional cases in which convictions have been secured and the rewards will be paid shortly.

Our committee has decided to offer the reward in future in all cases of window smashing, whether the store is open for business at the time or not. and without regard for the amount of goods which may be on display. Such displays should be kept within prudent limits, for your own safety, however, as there is no guarantee that the stolen goods will be recovered in case the window is smashed. and the chances are against their recovery even when the reward causes the arrest of the thief.

Valuable advice and assistance has been given to a number of members who have suffered from loss at the hands of sneak-thieves and similar criminals, and in several instances a large part of the goods recovered.

If the members will inform us promptly of any experiences they have with thieves or swindlers, especially any new tricks which may be tried upon them, whether successful or not, and send us lists of goods lost in any way, we can do more in this direction both to prevent losses and to recover property. We frequently have lists of jewelry found in the possession of thieves sent to us which we might be able to identify and return to the owners if such information was always sent in to us when a loss occurs.

We have sent our several "bulletins" during the year, which have been highly appreciated by the members, some of whom have written us that the information contained in them alone was worth more than the annual cost of membership, and we shall continue sending these bulletins from time to time as occasion may suggest.

The expert flim-flammer who succeeded in swindling a large number of jewelers by the short change trick, was arrested through warnings sent out by us and was sentenced to 10 years in the penitentiary. The trade papers also gave valuable assistance in this case.

We also assisted in the prosecution of the thief who attacked and killed Nathan Wolff, of Portland, Ore., while robbing his store, and who was sentenced to 15 years' imprisonment and a fine of $1,000.

There have been a large number of cases during the year in which jewelers were attacked by robbers who snatched goods which were being shown to them and dashed out of the store before they could be interfered with, in some cases assaulting the jeweler and dangerously injuring him, therefore we urge upon the members to use great caution when showing goods to strangers, and as far as possible to avoid being alone in the store. The best safe-guard against attacks of this kind is an electric appliance by which the door can be closed and held by pressing any one of several buttons placed at intervals behind the counter, but a jeweler who uses this precaution should be prepared to defend himself, as a criminal cornered in such a manner might make a desperate fight for liberty and kill or dangerously injure anyone who attempted to prevent his escape.

As a result of the recommendation made by the Jewelers Security Alliance, the American Banking Association and the Pinkerton's Detective Agency to have the following law adopted:

> Burglary with Explosives.—A person who, with intent to commit burglary, breaks and enters in the night time, a building in which there is a human being, and commits a burglary by the use of nitro-glycerine, dynamite, gunpowder, or any other high explosive, is guilty of burglary with explosives.

It has been passed by the following States:

Colorado—Punishment, 25 to 40 years.
Kansas—Punishment, Not less than 25 years.
Maryland—Punishment, 25 to 40 years.
Michigan—Punishment, 15 to 30 years.
Missouri—Punishment, not less than 25 years.
Nebraska—Punishment, 20 years to life imprisonment.
Ohio—Punishment, 20 years.

Owing to the hard times, many people have been out of employment and made criminals from their desperate condition. So that there has not only been the criminal, but also the desperate man ready to become a criminal, to contend with.

A membership in the Alliance is of great benefit and it is self-evident from last year's experience that our signs have prevented robbery.

We are doing more work each year and giving more for the very small annual dues of $5 than ever before.

If our members would read our reports carefully and follow the suggestions we send them from time to time, and exercise the ordinary precautions that are always necessary, the chance of robbery would be reduced to the minimum.

We repeat—that in most cases carelessness is really the cause of most of the robberies.

The report of Treasurer Karsch showed the finances of the organization to be in flourishing condition, all bills having been paid and a substantial balance remaining on hand at the close of the year.

The auditing committee, E. S. Smith and Henry Untermeyer, reported that they had examined the books and vouchers and found the same to be correct.

The meeting then proceeded to the election of officers and the following were re-elected by the unanimous vote of the members present. President, A. K. Sloan, of Sloan & Co.; vice-president, H. H. Butts, of Hayden W. Wheeler & Co.; second vice-president, Charles F Wood, of C. F. Wood & Co.; third vice-president, C. C. Champenois, of Champenois & Co.; treasurer, Bernard Karsch, and three members of the executive committee, M. L. Bowden, Al. L. Brown and C. C. Champenois.

The president re-appointed Henry Untermeyer and E. S. Smith as auditing committee for the ensuing year.

A vote of thanks was passed to the trade papers for their kindness in publishing notices regarding the Alliance during the past year, and the meeting then adjourned.

A meeting of the executive committee was held after the annual meeting, at which Mr. Butts was re-elected chairman and the following new members were accepted: W. C. Dean Jewelry Co., Oklahoma City, Okla.; Chas. E. Hodgen, Kokomo, Ind.; Sigurd Landstrom, Lebanon, Ore.; Newton Drug Co., Sandwich, Ill.; W. H. Swern, Robinson, Ill.; A. S. White, Danville, Ill.; E. E. Wilbur, Danville, Ill.; R. C. Eisenbach, Lafayette, Ind.; E. K. Crothers, Bloomington, Ill.; H. B. Hawkins, Hart-

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ford, Conn.; H. B. Lundh & Son, Clinton, Ill.; Randolph & Mittendorf, Bluefield, W. Va.; J. H. Schmith, Clinton, Ill.; H. Schwartz, Monticello, Ill.; J. C. Shaw, Decatur, Ill.; Smelz & Hobbs, Maroa, Ill.; J. E. Yohe, Decatur, Ill.; Nick T. Arnold, Owensboro, Ky.; Central Loan Co., San Francisco; L. Erhard & Bro., Davis, W. Va.; Koessler Bros., New Kensington, Pa.; F. W. Moore, Chicago, Ill.; C. F. Slavik, New York City; C. J. Stenfelt, Chicago, Ill.; Ullrich Bros, Evanston, Ill.; E. H. Gottschalk, San Francisco; L. A. Boli, Hamilton, O.; H. F. Franson, Chicago, Ill.; Nathan Kahn, Chicago, Ill.; Larson & Co., Chicago, Ill.; G. R. Dodson, Inc., Spokane, Wash.; Kelley-Vawter Jewelry Co., Marshall, Mo.; I. H. Weinberg, New York City; E. H. Newhouse, Red Cloud, Neb.; W. E. Winans, Coxsackie, N. Y.; Leon Chanaud, Union Hill, N. J.; Staudt & Co., Columbus, O.; J. Baron, New Bedford, Mass.; Hurd & Diller, Sycamore, Ill.; C B. Coffin, Seattle, Wash.

The following rewards were ordered paid:

W. C. Dean Jewelry Co., Oklahoma City. Okla.; Charles E. Hodgen, Kokomo, Ind.; Sigurd Landstrom, Lebanon, Ore.; Newton Drug Co., Sandwich, Ill.; W. H. Swern, Robinson, Ill.; A. S. White and E. E. Wilbur, Danville, Ill.; R. C. Eisenbach, La Fayette, Ind.; E. K. Crothers. Bloominton, Ill.; H. B. Hawkins, Hartford, Conn.; H. B. Ludh & Son, Clinton, Ill.; Randolph & Mittendorf, Bluefield, W. Va.; J. H. Schmith, Clinton, Ill.; H. Schwartz, Monticello, Ill.; J. C. Shaw, Decatur, Ill.; Smelz & Hobbs, Maroa, Ill.; J. E. Yohe, Decatur, Ill.; Nick T. Arnold, Owensboro, Ky.; Central Loan Co., San Francisco, Cal.; L. Erhard & Bro., Davis, W. Va.; Koessler Bros., New Kensintgton, Pa.; F. W. Moore, Chicago; C. F. Slavik, New York; C. J. Stenfelt, Chicago; Ullrich Bros., Evanston, Ill.; E. H. Gottschalk, San Francisco, Cal.; L. A. Boli, Hamilton, O.; H. F. Franson, Nathan Kahn and Larson & Co., Chicago; G. R. Dodson, Inc., Spokane, Wash.; Kelley-Vawter Jewelry Co., Marshall, Mo.; I. H. Weinberg, New York; E. H. Newhouse, Red Cloud, Nebr.; W. E. Winans, Coxsackie, N. Y.; Leon Chanaud, Union Hill, N. J.; Staudt & Co., Columbus, O.; J. Baron, New Bedford, Mass.; Hurd & Diller, Sycamore, Ill.; C. B. Coffin, Seattle, Wash.

No. 64. To Arthur Shubert, a citizen of Milwaukee, Wis., for the arrest and conviction of James Howard, who broke the show window in Charles J. Dewey's jewelry store, Feb. 24, 1908, and stole a tray of rings. Mr. Shubert, a youth of 20, who was employed in a drug store nearby, ran out and captured the hurglar before he could get away and was obliged to go several blocks with him before he could find a policeman to take charge of the prisoner, who was sentenced to two years in the House of Correction.

No. 65. To Officer F. L. Pfarr, Ralph O'Kain, John A. Livingston and Walter L. Wadlow, for the arrest and conviction of George H. Grant, who fastened the door at the store of Theo. Frey, Allegheny, Pa., Dec. 2, 1908, by putting an iron hook over the handles so that the door could not be opened from the inside, and then smashed the glass and stole two trays of diamond jewelry valued at $14,000. The noise attracted a number of people, but Ralph O'Kain, a 19-year old newsboy, who is a cripple with both legs gone and who propels himself on roller skates, and John A. Livingston, were the only ones to chase the thief, who drew a revolver and made a desperate attempt to escape, but was stopped by Walter Wadlow and Officer Pfarr. The greater part of the property was recovered. The prisoner had a long record, having served upwards of 20 years in various prisons, and spent a week planning this job which was all done in 10 seconds. He was sentenced to 10 years in the penitentiary.

No. 66. To Constable Daniel Block and H. Smith, a citizen of Swedesboro, N. J., for the arrest and conviction of James Lyons, who smashed the window of J. A. James' store, Nov. 16, 1908, and attempted to steal some of the goods on display, but caught his coatsleeve on the jagged edge of the glass and was detained until Mr. James and his wife got out of the store and attempted to seize him, when he threatened to attack them and they let him go, but the alarm was given and he was caught by Officer Block and Mr. Smith a short distance away and was convicted and sentenced to three months in the county jail.

No. 67. To the Police Pension Fund of Indianapolis, Ind., for the arrest and conviction of Claude Campbell, who smashed the window of Krause & Secttor's store, Nov. 27, 1908, and stole jewelry on display for which he was sentenced to from 10 to 20 years in the penitentiary.

No. 68. To Officers Kerns and Erwin, of E. St. Louis, Ill., for the arrest and conviction of Anna Presley, who was sentenced to the penitentiary at Joliet, Ill., for an indeterminate term. Her husband was also indicted but escaped from jail and has not been rearrested. They broke into the store of V. S. Tanquary, Mt. Carmel, Ill., June 7, 1908, through the rear window, and stole 60 rings and some watches to the value of about $300, the man, Presley, making the break, and his wife going into the store and stealing the property, the opening being too small to admit him. A circular, describing the goods and offering the reward, was issued and the thieves were arrested in E. St. Louis and a part of the jewelry recovered and the rest was found buried in a backyard of the place where they had lived in Mt. Carmel.

No. 69. To Officer John Halloran, Quincy, Mass., for the arrest and conviction of Fred Gagnon, who broke into the jewelry store of T. L. Williams, but was unable to secure any property as the ringing of the alarm called the attention of the policeman who arrested the thief, who was sentenced to four months at hard labor in the House of Correction.

Death of M. L. Walker.

BUSHNELL, Ill., Jan. 6.—M. L. Walker, one of Bushnell's prominent business men, who died at his home in this city, Jan. 2, had been long and favorably known in the jewelry trade. Death was due to stomach trouble, from which he had suffered for a long time.

Mr. Walker, who was about 55 years old, had been a resident of Bushnell for many years, and had conducted a jewelry store here since 1880. Throughout his career he had no partners and always conducted business in his own name. He was a practical man and was noted for his ability and skill in his craft. He was prominently identified with the business interests of Bushnell and leaves a large number of friends to mourn his passing.

The deceased is survived by a widow and one daughter.

Death of Homer B. Hoyt.

NORWALK, Conn., Jan. 7.—Homer B. Hoyt, a well-known optician of South Norwalk, where he was engaged in business for a quarter of a century, died early this morning at his home, after a severe stroke of apoplexy. The news of Mr. Hoyt's death was received with much sorrow by his many friends and acquaintances, with whom he was very popular. He had been in ill-health for some time and had been undergoing treatment for partial paralysis.

The deceased was about 50 years of age, and by dint of energy and enterprise had succeeded in building up a creditable business. He is survived by his widow and one daughter. Mr. Hoyt was a member of the Butler Lodge, I. O. O. F., and was formerly a vestryman of Trinity Episcopal Church.

James W. Brassfield, Smithville, Mo., Makes an Assignment.

SMITHVILLE, Mo., Jan. 7.—James W. Brassfield, of this city, has made an assignment under State laws to S. J. Williams. His debts are estimated at $1,100, while his stock is placed at from $900 to $1,200.

Mr. Brassfield has been in business at Smithville for many years. He conducted a drug and general store for a long time and in 1904 added a jewelry stock.

Samuel Sterchi, Terre Haute, Ind., Makes an Assignment, but Expects to Pay in Full.

TERRE HAUTE, Ind., Jan. 6.—Samuel Sterchi, who conducts a jewelry and pawnbrokerage business in this city, recently made a general assignment of all his property including his jewelry store to Louis Silberman, who was appointed trustee of the same by Judge Fortune, of the Circuit Court. Included in the property assigned is a half lot in Highland Lawn Cemetery, and other personal property of the debtor. The liabilities are estimated at about $8,000, and the assets are said to be nominally between $12,000 and $14,000.

According to a statement made by Mr. Sterchi, there are only 12 creditors, and the assignment was voluntary and made in their interest for the purpose of obtaining quick settlement of his affairs. He said the store was doing between $3,000 and $4,000 a month business, which ought to pay the creditors off in a short time. In fact, he felt that the claims would be all paid inside of three or four months.

Mr. Sterchi is a young man, about 33 years old, but had been in business since 1898, when he started, under the style of S. H. Sterchi & Co., which firm he succeeded in 1900. About April, 1907, he bought out the stock of Max Bloomberg and moved this to his store at 306 Main St. He is highly regarded in the trade and was believed to have a capital of about $8,000 to $10,000 over and above his liabilities.

Anthony B. Zierleyn, Grand Rapids, Mich., Files a Trust Chattel Mortgage.

GRAND RAPIDS, Mich., Jan. 6.—To protect his creditors, Anthony B. Zierleyn, doing a jewelry business at 85 Monroe St., filed a trust chattel mortgage in the city clerk's office under date of Dec. 31, 1908. George R. Perry is named as trustee and the accounts owing as listed total $20,443.30.

The mortgage states that the action is taken to protect all creditors whether named in the instrument or not. The largest creditors in this city, which are mentioned, are: A. Zierleyn, $8,897; B. Zierleyn, $1,258.65, and George R. Perry, $4,410.67. There are also many out-of-town creditors, especially in New York, Chicago and Springfield, Mass.

The house, which did business as the Arcade Jewelry Co., is an old one, the business having been established by Antoine Zierleyn in 1879. He was robbed a short time afterwards and as a result of the robbery was forced to the wall, but resumed business, and in 1885 was joined by C. W. Carstens, under the style of Zierleyn & Carstens. The firm dissolved in 1901 and was continued under the old style until 1906 when Mr. Zierleyn transferred his business to his son, A. B. Zierleyn. The concern recently settled the claims of most of the old creditors on a basis of 35 per cent.

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LOUIS J. DEACON, Atlantic City, N. J.

Brotherhood of Traveling Jewelers Holds 19th Annual Meeting.

The 19th annual meeting of the Brotherhood of Traveling Jewelers was held Saturday afternoon at the Astor House, New York, at which time officers for the ensuing year were elected and other business of importance to the organization transacted.

In the absence of President Eckfeldt the meeting was called to order by Vice-President Sherrard, who read a letter from the president, in which he expressed his regrets at being unable to attend the meeting. The letter extended hearty greetings to the Brotherhood and expressed appreciation for the support given the president during the year by the other officers and members



HARRY LARTER, PRESIDENT-ELECT.

of the organization. The letter, which predicted the continued success of the Brotherhood, was received with applause by the members.

Charles Boynton, an ex-president and charter member of the Brotherhood, was present. He was heartily welcomed by the members.

The routine business of the meeting was then taken up. The minutes of the last meeting, the reports of the secretary and treasurer and that of the executive committee were accepted. The treasurer's report showed a good financial condition. The report given by the executive committee showed the death of four members during the year. Mention was made of the condition of J. F. Townley, who is ill in an out-of-town hospital. The committee reported sending him flowers. The report also contained a review of the work of the Brotherhood for the past year.

The nominating committee made the following report: For President, Harry C. Larter; vice-president, Harry A. Bliss; secretary and treasurer, Harry Higham; executive committee, Mathias Stratton, Frank Huff, William Kaas and Albert F. Carter. On a unanimously carried motion the secretary was instructed to cast one ballot for these officers.

The newly elected president was then escorted to the chair. Amid calls for a speech President Larter said:

PRESIDENT LARTER'S SPEECH.

A few years ago it was my pleasure to serve this organization for a number of years as a member of the executive committee, and while endeavoring to carry out to the best of my ability the work to which I was assigned, I became deeply interested in this organization. In fact, I don't know of any that I have been connected with that came closer to my heart than this "Brotherhood of Traveling Jewelers," because it is founded on the broad lines of trying to do kindly deeds for others. After serving and endeavoring to maintain and enhance the reputation of this organization, I retired to the rear ranks conscious of having put forth my very best endeavors, but to-day your nominating committee and you, by your unanimous election this afternoon, have again called me from the ranks and have conferred upon me the honor of being your leader for the ensuing year.

I wonder whether you all realize how much of an honor this is? I do not know of an organization in existence to-day that is a duplicate of this. Here are 200 men whose very calling to be successful makes them readers of character, judges of human nature, able to size a man up for what he is, and therefore when you select anyone to be your leader, they must infer that he has met with your approval and therefore I appreciate to the fullest extent being elected your president.

In behalf of my colleagues and myself, I wish to state that the slightest or smallest case to which you may call our attention will receive careful investigation, and we will endeavor to err on the right side, and be broad in our kindly deeds, and while your executive committee endeavors to keep in touch with every member, we would consider it a great favor if you think or know of anyone to whom some attention on our part would be appreciated. If you will only send us word, we will promptly take up the matter. Do not think that someone else will attend to it, and therefore pass it by yourself, for four or five or half a dozen of your members notifying us would be a great deal better than you thinking someone else would attend to it or call our attention to it, and none do it. Therefore, gentlemen, please consider yourselves all assistant members of the executive committee, and bring promptly to our attention anything that you think we ought to attend to.

It is the desire on the part of myself, and I am sure of the rest of the officers, to maintain and to enhance the prestige of this organization, which is now holding its 19th annual meeting, and I am so anxious that this should become a fact, that I ask you all to assist in any direction that you can.

A large croquet mallet was brought into the room and presented to the new president for his use in keeping order. President Larter used the insignia of office vigorously and called upon several of the other officers ,who responded with short remarks embodying their determination to do all they could to further the interests of the organization.

The election of a new nominating committee brought out eight nominations from which the following were chosen by ballot: N. B. Elting, S. B. Kent, H. A. Sherrard and Robert Steele.

President Larter called upon member No. 1, C. C. Offerman, for a speech, and the latter replied in a few well-chosen words.

It was voted to send greetings to J. F. Townley, who is still in a hospital out of town.

Annual Meeting of the Traveling Jewelers' Association Held in New York.

The annual meeting of the Traveling Jewelers Association was held Tuesday afternoon, Jan. 5, at the rooms of the Jewelers 24-Karat Club, in the Silversmiths' building, 15 Maiden Lane, New York, as noted in the last issue of THE JEWELERS' CIRCULAR-WEEKLY. The meeting was called to order by the president, A. F. Carter, there being 18 members present. The reports of the secretary and treasurer were read and showed very satisfactory progress during the year.

There were 19 new members added to the membership of the organization during the year 1908 and one member, Harry A. Scofield, died; one member resigned, and one member was dropped. The total membership of the organization at present is 128.

The Board of Directors consisting of three members was placed in nomination as follows: A. F. Carter, N. B. Elting and John W. Sherwood. Wm. M. Kaas was elected secretary-treasurer.

The Board of Directors re-elected Albert F. Carter president for a term of two years.

Many Providence Jewelers Inducted Into Office for City and State Governments.

PROVIDENCE, R. I., Jan. 9.—The manufacturing jewelry industry is well represented in the legislative bodies of this city and of the State this year, as several members of the trade are officeholders. During the past week the annual inaugurations of the municipal government and of the General Assembly occurred, Henry Fletcher, treasurer of the Fletcher-Burrows Co., being inducted into the office of Mayor of Providence.

Mr. Fletcher is experienced in municipal affairs, having been a member of the City Council since 1898, when he was elected to the lower branch. He was elected to the Board of Aldermen in 1901, and has continuously held that office until his inauguration as Mayor. Last year he was president of the board. Of the 10 Aldermen one is connected with the jewelry trade—John Kelso, who is a manufacturer of specially designed work.

In the Common Council the following took the oath of office as Councilmen: William A. Schofield, of Schofield, Battey & Co.; Aldredge G. Pearce, of the Frank T. Pearce Co.; Jeremiah W. Miller, of Wm. H. Miller & Sons; Joseph Baker, Jr., foreman of one of the departments of the Gorham Co., and James P. Sullivan, an employe of the Ostby & Barton Co.

One of the first official acts of Mayor Fletcher upon assuming the reins was to reappoint William H. Luther, of W. H. Luther & Son, manufacturing jewelers, a member of the police commission in this city for three years. Mr. Luther has held this office since 1901, and has achieved an enviable record. In his communication to the Board of Aldermen in announcing Mr. Luther's appointment, Mayor Fletcher said: "In appointing Mr. Luther, I did not consider any other candidate, as I believe that he had filled the office to the entire acceptance and satisfaction, not only of the City Council, but of the public generally."

At the inauguration of the State government two of Providence's manufacturing jewelers took seats as members of the House of Representatives—Harry Cutler, of the Cutler Jewelry Co. and president of the New England Manufacturing Jewelers' and Silversmiths' Association, and George H. Holmes, of the George H. Holmes Co., and chairman of the Advisory Council of the same association.

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Death of George Lotze.

GIRARD, O., Jan. 7.—George Lotze, one of Girard's oldest and best-known citizens, who died Monday last at his home, had long been prominent in the jewelry trade, having been a founder of the business now run under the style of Edward H. Lotze & Co. His death was due to a complication of diseases from which he had suffered a long time, and he had been seriously ill for over a month.

Mr. Lotze was born in Vaake Kr: Hafgusmaw, Hessen, Kassel, Germany, March 24, 1830, and served his apprenticeship as a machinist. After coming to this country in 1851 he worked for a while in Rochester, and later came to Sharon and moved from there to Hoke's Corners. With his family he moved to Girard in 1857 and resided in this town ever since; during all that time, until his retirement in the Fall of 1905, he was an active member of the firm of George Lotze & Sons, which sold out to Edward H. Lotze & Co., who conducts a jewelry and drug business to-day.

The deceased was highly regarded for his technical knowledge both in mechanical and business lines, and was considered so widely informed on general subjects that his advice was much sought after by his friends and associates. He never aspired to office, but was a staunch Democrat in politics. In social circles he was also highly regarded and was especially prominent in the Knights of Pythias, being a member of Friendship Lodge, of which he was a past chancellor.

Mr. Lotze was married Oct. 30, 1853 to Miss Catherine Keck, who died March 25, 1905. He is survived by four sons, E. H. and C. E. of this town, Wm. G., of New Haven, and C. F., of Vermillion, S. Dak.; and one daughter, Mrs. C. J. Wallis. The funeral services were held this afternoon from the family residence.

Police Catch Employe Who Had Been Stealing Silverware from Providence Manufacturing Firm.

PROVIDENCE, R. I., Jan. 9.—Inspector James Ahern, of the police headquarters, about two weeks ago, discovered in his jaunts about town that many solid silver spoons of various patterns and sizes were being disposed of. As they seemed to bear no signs of having been used he came to the conclusion that they had been stolen from some manufacturing establishment or store. He began an investigation, and yesterday arrested Thomas H. Fleming, 36 years of age, employed by the Manchester Mfg. Co., 100 Stewart St., from whose shop the spoons had been stolen, it is claimed.

For some time Fleming denied that he had taken anything from the shop, but when Deputy Chief Inspector Nickerson found seven pawn tickets calling for spoons in his pockets he admitted his guilt. The members of the concern from whom the property had been stolen knew nothing of their disappearance until Inspector Ahearn brought forward some of the stolen property.

Fleming has a wife and several young children dependant upon him for support. He was arraigned in the Sixth District Court charged with the larceny of 54 spoons, valued at $27; seven ladles, valued at $3.50, and three forks, valued at $1.50.

Mr. and Mrs. Dutee Wilcox Celebrate Their Golden Wedding Anniversary at Providence.

PROVIDENCE, R. I., Jan. 7.—Dutee Wilcox, of D. Wilcox & Co., and C. A. Wilkinson & Co., with his wife, celebrated the 50th anniversary of their wedding at their home on Elmwood Ave., last evening. A reception was held at which the members of the family representing three generations were present. The affair was very quiet, as Mr. Wilcox has been suffering for several days from a severe cold which settled on his lungs, although he has been able to be at his office. There was a family reunion and dinner party, at the latter being Mr. and Mrs. Frederick Danforth, of Buffalo, N. Y.; Mr. and Mrs. George H. Flint, Mr. and Mrs. Dutee Wilcox Flint, Mr. and Mrs. Harvey J. Flint and Mr. and Mrs. Howard D. Wilcox.

Mr. and Mrs. Wilcox were married Jan. 6, 1859, in this city. Mr. Wilcox is one of the most prominent business men of this city and has been one of the leading manufacturing jewelers for over 40 years. He has also been identified with the banking interests a d a diamond importer of considerable extent. He was president of the Manufacturing Jewelers' Board of Trade for 24 years.

Andrew J. O'Brien, Oshkosh, Wis., Goes Into Voluntary Bankruptcy.

MILWAUKEE, Wis., Jan. 6.—Andrew J. O'Brien, Oshkosh, has filed a voluntary petition in bankruptcy, and his schedules show liabilities of $3,619.98, with assets of $9,158.70. The apparent excess of his assets over liabilities is due to a $4,500 life insurance policy, included therein, and also a claim in exemption to the amount of $1,400.

Mr. O'Brien started in business in Oshkosh, May, 1907, but had been connected with the jewelry trade a long time, prior to that date. In the Fall of 1896, he went into bankruptcy, resuming business in his own name in 1903. He is a practical watchmaker and carried a stock estimated about $1,200 to $1,300.

Mr. O'Brien suffered early last year from a fire which burned out the stock, but it was said at that time that the loss was covered by insurance.

Ernest H. Ash, Brooklyn, N. Y., Goes Into Voluntary Bankruptcy.

A voluntary petition in bankruptcy was filed in the United States District Court, Eastern District, Brooklyn, Jan. 5, against Ernest H. Ash, a retail jeweler, 1101 Gates Ave. The liabilities in unsecured claims are $6,092. No valuation is placed on the stock.

Among the unsecured creditors named are: L. Dorfman, $164; Metropolitan Jewelry Co., $131; Louis L. Gray, $539; Dennison Mfg. Co., $96; F. G. Webster & Sons, $112; George Snyder, $147; Milton Herzog, $406; W. H. Terhune, $143; J. Bush, $112; Owanda Cut Glass Co., $107; Berkander & Co., $106; Edward Moosberger & Co., $100; H. Davidson, $127; Art Metal Works, $180; Emma Katzenstein, $600; Edison Electric Light & Power Co., $150. He also owes $345 for unpaid rental.

Adolph Kiendl has been appointed receiver under a bond of $2,000.

San Diego, Cal., Gem Merchant Convicted of Using the Mails to Defraud.

LOS ANGELES, Cal., Jan. 8.—The trial of Carbonate Ore Johnson, charged with using the mails for fraudulent purposes, took place in the United States District Court in this city a few days ago, and resulted in a conviction. The testimony presented the fact that he sent out circulars stating that he would furnish specimens of genuine hyacinth in the rough on receipt of $1.50, which would be worth, when polished, from $15 to $20. The fraud, according to the Government, consisted in the substitution of comparatively worthless bits of quartz for genuine hyacinth.

It was asserted that Johnson, operating under the name of the San Diego Gem Co., imported quantities of Spanish topaz. This allegation was denied by the defendant, who claimed that the stones were all they were represented and were worth the price charged. The Government had several gem experts as witnesses to pass upon the real value of the stones. Mrs. McMullen, manager of the Southwest Turquoise Co., was the principal witness for the Government.

Johnson was convicted and sentenced to five months in the penitentiary.

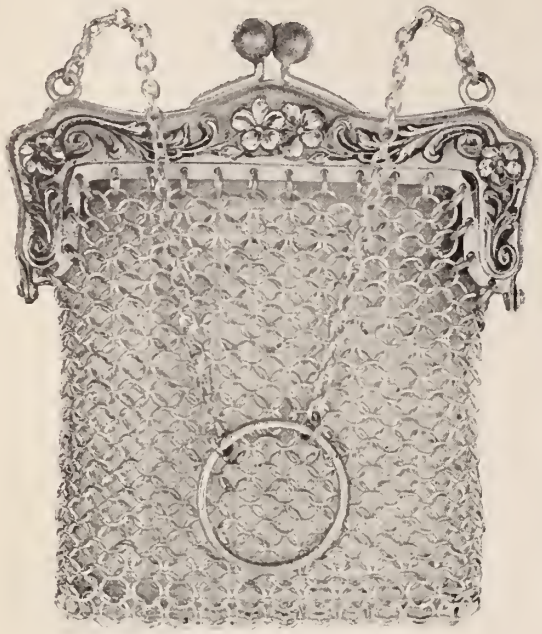
The defendant received his peculiar name as a result of the fact that he was the first white child born in Galena, in the Black Hills, Mont. The hilarious miners insisted on his being thus christened, and his name has never been changed.

D. Gerson, Pensacola, Fla., Offers Creditors a Settlement at 30 per cent.

PENSACOLA, Fla., Jan. 9.—D. Gerson, who runs a crockery, silverware and jewelry store at 1315 S. Palafax St., is in financial difficulties and is offering to settle with his creditors on a basis of 30 cents cash. According to his statement his stock is worth $25,000; he has open accounts receivable of about $15,000, and cash $4,600. His liabilities on open accounts amount to $23,500; notes for merchandise, $8,250, and borrowed money.

Mr. Gerson has been in business for 10 years and has been well thought of in the community. His liabilities are principally in the crockery and cut glass trade, though he has a number of creditors in the silverware trade. Dull business is said to be the cause of his trouble, and it is claimed that his stock is so broken and depleted that it would not realize more than 30 per cent. on a forced sale, and the accounts would be worth about 50 cents on the dollar if collected by a bankruptcy trustee.

L. E. Jones, Fredonia, Kans., has been taken into custody on a charge of obtaining money by false pretenses. Among the merchants whom it is alleged he fraudulently claimed to represent is P. J. Thomas, a jeweler. Jones, it is alleged, stated that he acted as agent for Mr. Thomas, who says that he does not even know the man.



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We don't believe it necessary to go into a lengthy description of this purse, as it is generally understood that our mesh bag line has made a great sensation, and that we sell the retail trade at the prices usually quoted to the jobbers.

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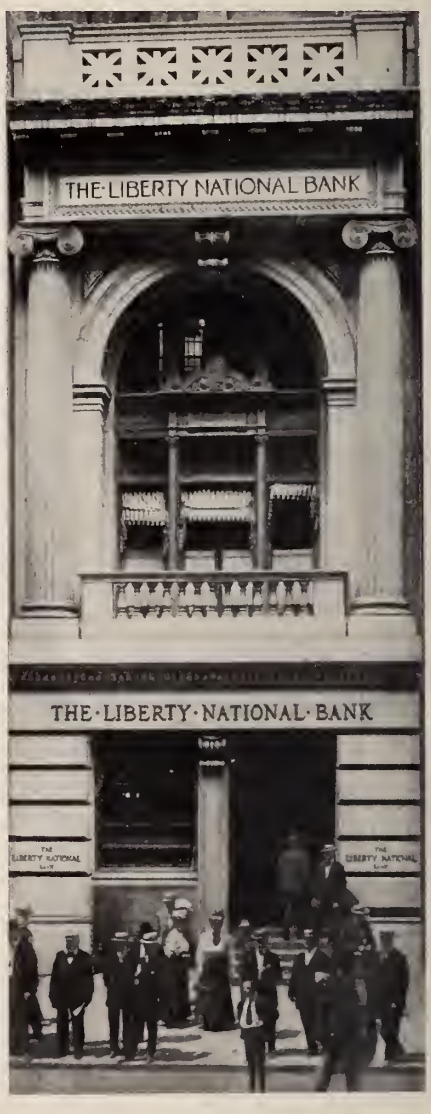
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Poultry Farmer Arrested on Charge of Killing Missing Philadelphia Jewelry Salesman.

HARRISBURG, Pa., Jan. 8.—George Shaffer, a poultry farmer, residing near Allentown, was arrested, Jan. 6, and lodged in Allentown jail, on suspicion of having killed Leopold Ermann, a Philadelphia jeweler, who mysteriously vanished in Washington Township, Lehigh County, last November, while on an annual business trip through the farming districts of Lehigh and Northampton counties. Detectives who have been on the case since Ermann disappeared have traced the jeweler's movements from place to place until the night of Nov. 17, which he spent with the family of Oliver Hunsiker, near Neff P. O. From there he is known to have gone toward the home of Shaffer, who had previously ordered a $150 diamond ring from him, which he had intended using as an engagement ring.

Jacob Ermann, brother of the missing man, who had previously offered a reward of $500 for his finding, believes that Shaffer knows what became of his brother. Shaffer's counsel will apply for a writ of habeas corpus to get him released from prison.

Ermann was 55 years of age and unmarried, and lived with his brother Jacob and other relatives at 1305 N. 7th St., Philadelphia. For over 30 years he made several trips a year through the district above mentioned, carrying with him a stock of about $1,000 worth of low-priced jewelry. He left Philadelphia on his last trip Nov. 10, taking along his usual stock of jewelry and considerable money. It was his failure to write his usual letters home that led his relatives to put detectives on the case.

HARRISBURG, Pa., Jan. 9.—Shaffer was given a hearing before Alderman Bower today and remanded to jail for court, the strong evidence adduced against him being his own conflicting statements, made to neighbors and the police. District Attorney Gernerd has given directions for a vigorous search for Ermann's body and also Shaffer's alleged sweetheart in the cement regions, who, according to the police, was a rival of Shaffer's fiancee, Miss Schuler.

ALLENTOWN, Pa., Jan. 11.—Ermann's body was found to-day, hacked to pieces, under the concrete floor of Shaffer's chicken house.

Receiver Appointed for Hart, Parker & Campbell, Ltd., Shreveport, La., in a Friendly Suit.

SHREVEPORT, La., Jan. 6.—The jewelry house of Hart, Parker & Campbell, Ltd., is now in the hands of William Winter, who was appointed receiver of the concern recently in a suit filed against it by the Shreveport Journal Publishing Co. The action for the receiver was practically a friendly one, as the debt to the *Journal* was but $125, and no objections to the proceedings were made on behalf of the defendants, but on the contrary attached to the petition was a resolution from the jewelry concern to the effect that it was unable to meet its obligations as they matured.

The moving spirits of Hart, Parker & Campbell Ltd., are: H. F. Hart, Furman Parker and L. L. Campbell, the present concern having been organized by them, June 1, 1907, succeeding the firm of Hart & Parker, which began business under that style in 1900. Prior to that time, Mr. Hart was a member of Hutchins & Hart.

Creditors File Bankruptcy Petition Against the Lenox Watch Case Co.

An involuntary petition in bankruptcy was filed Monday in the United States District Court, New York, against the Lenox Watch Case Co., 81 Chrystie St., New York, by these creditors: Providence Stock Co., $271; S. & B. Lederer Co., $439; Irving I. Lederer, $300. It is alleged that the Lenox Watch Case Co. is insolvent and owes notes debts to the amount of $1,000 and upward. The claims of the first two creditors named in the petition are for goods sold and delivered. That of the third creditor is stated to be upon a promissory note made by the Lenox Watch Case Co. to the Providence Stock Co. and delivered by the latter to Irving I. Lederer. The note is due Jan. 17, 1909.

It is also alleged that preferred payments have been made and property transferred, sold and removed to the value of $10,000.

Henry B. Singer has been named as a receiver under a bond of $7,500.

The petition for the appointment of a receiver places the stock and fixtures at $10,000. The total assets are estimated at $15,000, with liabilities about $50,000.

The Lenox Watch Case Co. had the following officers: Abraham Balanowsky, president; Albert Waldman, vice-president; Shae Geltman, treasurer, and Israel Geltman. S. Geltman & Son were originally in the wholesale grocery business and later in real estate. In October, 1906, they opened up a wholesale jewelry store as S. Geltman & Son, taking over the business of Finkelman & Axeland. The concern opened a place of business at 90 Osborn St., Brooklyn, in April, 1907, with others. They started in the manufacture of watch cases under the style of the Independent Watch Case Co.

A reorganization was effected Oct. 14, 1907, under the style of the Lenox Watch Case Co., and in November, 1907, the offices were removed from 90 Osborn St., Brooklyn, to 83 Chrystie St., New York, and on Jan. 22, 1908, the Lenox Watch Case Co. purchased the stock, fixtures and accounts of S. Geltman & Son.

Stein Bros., Pittsfield, Mass., Offer Creditors a Settlement at 20 Per Cent.

PITTSFIELD, Mass., Jan. 6.—Stein Bros., who conduct a jewelry business at 112 W. State St., this city, and also in Holyoke, Mass., are in financial difficulties, and it is reported that they are offering to settle with creditors on a basis of 20 per cent.

The firm is composed of Max and Robert Stein, both practical jewelers, who came to this country from Russia in 1905. For a short time Robert was in business at Trenton, N. J., but came here, and in the Fall of the year started the present firm with his brother, Max as partner. They carried a stock worth a little more than $1,000 and had little or no capital.

De Roy & Reiss Co., Newark, N. J., Named in Involuntary Bankruptcy Proceedings.

NEWARK, N. J., Jan. 11.—An involuntary petition in bankruptcy was filed last week in the United States District Court, Trenton, N. J., against the De Roy & Reiss Co., Inc., Elm and Columbia Sts., by Hastings & Gleason, attorneys for the Jewelers' Board of Trade, New York. The creditors named in the petition are Julius Mamluck & Co., $1,549; H. Nordlinger's Sons, $1,118, and Weiner & Garson, $431.

J. B. Kirkpatrick was appointed receiver. It is alleged that property has been transferred to preferred creditors.

The corporation began business in 1902, succeeding Wagner & Co.

When a representative of THE JEWELERS' CIRCULAR-WEEKLY called at the De Roy & Reiss' Co.'s factory none of the partners was in the office, nor would anyone there make a statement as to the financial standing of the concern. The concern has been doing business in Newark for many years, and some time ago advertised goods at very low rates. The firm was seemingly in a prosperous condition. It has been rumored of late that Mr. Reiss was about to withdraw from the firm.

Robert Levy, who has been named as co-defendant, is said to be interested in the other firm. His shop is located at one end of the factory. According to one of his clerks he is at present ill.

One of the largest concerns in Newark which has been doing considerable business with the company, has not suffered any losses, and all bills have been paid promptly as they matured.

Involuntary Bankruptcy Proceedings Begun Against Robert Levy, Newark, N. J.

NEWARK, N. J., Jan. 11.—An involuntary petition in bankruptcy was filed last week in the United States District Court, Trenton, N. J., against Robert Levy, manufacturing jeweler, Elm and Columbia Sts., by Hastings & Gleason, attorneys for the Jewelers' Board of Trade, New York; Rudolph A. Breidenbach, with a claim of $3,202; Gustave Fox & Co., $362, and Levinson & Friedlander, $851, are the creditors named in the petition.

J. B. Kirkpatrick has been appointed receiver. The petition alleges that the concern has transferred property for the purpose of preferring certain creditors.

Mr. Levy started in business about Jan. 1, 1901, making his headquarters with the firm of Long & Koch Co. He had formerly been employed as a traveling salesman in another line.

Market Prices for Silver Bars.

The following are the quotations of silver bars in London and New York, as reported by Zimmermann & Forshay:

		London.	*New York, selling price, .999 Basis.*
Jan.	5	23 5-16d.	$.52½
"	6	23 3-8d.	.52⅝
"	7	23 13-16d.	.53½
"	8	23 11-16d.	.53¼
"	9	23 3-4d.	.53½
"	11	24 5-16d.	.54⅝

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¶ It imparts a most brilliant and lasting lustre and can be used with perfect freedom, without any special preparation or the least fear of injurious effects, either to the articles or to the hands.

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¶ It will prove a source of profit in itself and a sure means of bringing customers to your store.

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THE JEWELERS' WEEKLY.
THE JEWELERS REVIEW

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40TH ANNIVERSARY NUMBER

¶ The Jewelers' Circular-Weekly will celebrate the successful ending of its fourth decade with the issue of February 3, 1909.

¶ This will be the largest and most attractive edition ever published and worthy of the 40 years of unprecedented progress which this anniversary will commemorate.

¶ Advertising space in this number should be reserved as soon as possible. All copy for new, and changes for old advertisements must be received by January 25 to insure publication.

Compilation of Statistics as to Precious Stones.

THE United States Geological Survey is again asking the co-operation of the members of the jewelry trade in perfecting and completing the statistics as to gems, precious stones and ornamental stones found in various parts of the United States. George Otis Smith, the Director of the Survey, has sent to the trade a circular letter containing a list of the various minerals referred to with blanks on which the recipient can state the quantity and value of any gems which he knows to have been found in his vicinity during the year 1908. This information is to be used in the preparation in the chapter on precious stones in the annual official report issued by the Survey in the volume entitled Mineral Resources of the United States, and a copy of this will be mailed on publication to all who have co-operated with the Survey in sending in information. It is understood that the statistics sent to the department will be held as strictly confidential and are only used in compiling the totals of the gems and gem minerals included in the report.

As this publication of the department is one that grows in interest as the years go on and increases in value to jewelers, mineralogists and collectors in direct proportion to its completeness and accuracy, jewelers are requested to use every effort to give all the information in their possession to the department, as they are thereby not only benefiting the Survey and the Government in this work, but are indirectly benefiting their own trade.

The chapter on precious stones when completed will, as usual, be printed in THE JEWELERS' CIRCULAR-WEEKLY in full in advance of its regular publication in "Mineral Resources of the United States."

Truth Cannot Overtake Fiction.

THAT a misstatement can travel so fast that the truth can never overtake it, particularly when that misstatement relates to anything in the jewelry trade, has often been the subject of comment in these columns, and one of the latest examples of this is to be found in the story of the "$40,000 diamond" picked up by a laborer in Colorado and submitted to an Omaha jeweler, which story started early in December, and is still going the rounds of the press, even increasing in detail as it goes. That THE JEWELERS' CIRCULAR-WEEKLY showed that the jeweler in Omaha had never pronounced the stone a diamond and that the stone when submitted to a New York expert was found to be nothing but an ordinary quartz crystal, has made no difference even though the facts refuting the story were copied in a large number of daily papers, but a short time ago.

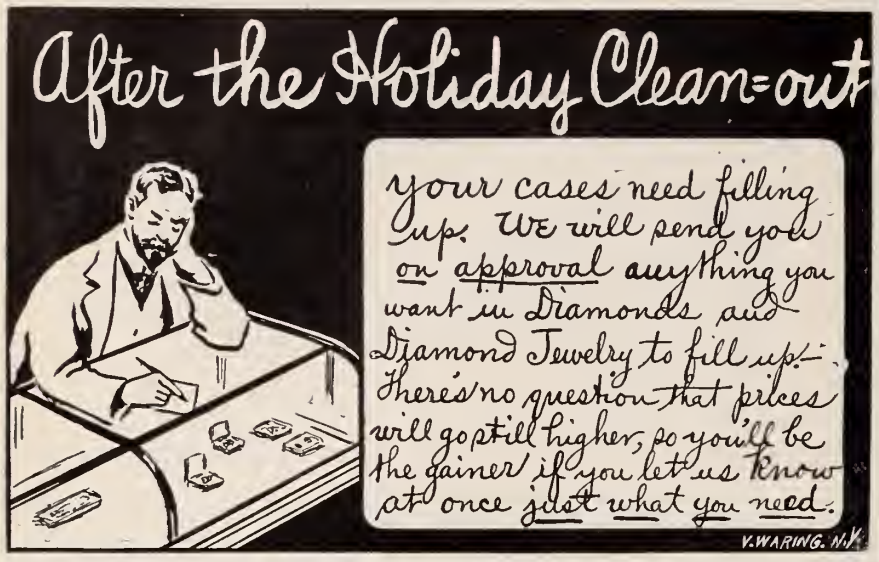
Though the true facts were recently published in some of the Buffalo (N. Y.) papers, that did not make any difference as far as Erie, Pa. (a town but a few miles from Buffalo, over the State line), was concerned, because in the *Messenger-Graphic*, of Erie, Jan. 3, appeared the original story, coming under the date line of "Omaha, Nebr., Jan. 2," as a special to this paper, and containing a picture of the alleged $40,000 crystal and a portrait of the finder. That the story was denied in Omaha for the past three or four weeks, does not seem to have interfered with the dating of the despatch from that city as late as Jan. 2.

We suppose the story will continue to travel until it wears itself out in the course of time. Why this should be we cannot see, unless someone is trying to capitalize the place where the quartz crystal was found as a "diamond field," and is using a press agent to interest the public before marketing stock.

The jewelers of Conneaut, O., have agreed to close their stores every evening, except Wednesdays and Saturdays, at 5.30, until April 1.

Murray & Bennett, Pulaski, Tenn., have incorporated under the name of the Murray Jewelry Co., with a capital of $12,000. The business will be in charge of Hugh Murray, until recently of Danville, Ky.

ON MEMORANDUM



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New York City



H. D. Corey has started in business in Jacksonville, Fla.

A. Wolf has opened a new store at 161 Clark St., Chicago, Ill.

H. C. Dine recently opened a jewelry store at 24th St. and Ames Ave., Omaha, Nebr.

Mr. Willis, formerly with Burr W. Freer, San Francisco, Cal., will soon open a retail jewelry store in the same city.

Harry Reed, formerly with D. W. Brattin, Brazil, Ind., has started in business on his own account at the same place.

The Hartwell Jewelry Co., of Oklahoma City, Okla., has been incorporated with a capital of $60,000. The incorporators are: J. F. Rutherford, J. F. Seyforth, Oklahoma City, and S. J. Renz, of Leavenworth, Kans.

Pearlin Bros. have started in the jewelry manufacturing business in the O. T. Johnson building, Los Angeles, Cal., corner of 4th St. and Broadway. They are doing a repairing and manufacturing business.

Otto Boss, formerly with A. I. Hall & Son, San Francisco, Cal., and John Sinclair, who was with Roy P. Mathews Co., have severed their connections with those concerns and will start in the jobbing business in Portland, Ore., in the near future.

The Bingham Co., headed by Frank Wyckoff, which will manufacture and deal in photographic materials, etc., has been organized in Binghamton, N. Y. Mr. Wyckoff, Charles H. Hitchcock and William B. Carver are the directors of the concern.

The Hunt Polish Co. has been incorporated in Vineland N. J., to make a polish for silver, gold, cut glass, precious stones, etc., with a capital of $5,000. The incorporators are: C. Randolph Bennett and Linnian Hunt, Philadelphia, and Herbert C. Bartlett, Vineland.

The Brooklyn Watch Chain Co. was recently incorporated under the laws of the State of New York to manufacture gold watch chains and bracelets with a capital of $1,000. The incorporators are: Ame Paris, Brooklyn; Rachael Jacobs, New York, and Arthur Michelson, Brooklyn.

Cleveland.

J. Martin, who has been employed in Tiffin, O., recently resigned to go on the road for a local firm. He will travel through Ohio.

W. H. Maire, who had been for three years in charge of the southern territory of the Rockford Watch Co., was compelled to resign during September owing to an accident from which he suffered some months previously. Mr. Maire, who lives at Cleveland Heights, is now regaining his health and hopes to see his southern friends and customers at an early date, with a new line.

New York Notes.

Charles D. Lyons, of C. D. Lyons & Co., Mansfield, is in this city.

W. V. Ghislin, Chicago manager for the Gorham Co., was in this city, last week.

The annual meeting of the Jewelers' Safety Fund Society is being held to-day.

Arthur Dickens, of Dickens, Cockburn & Co., Toronto, Can., was a visitor last week.

A. E. Rowland, of Rowland & Parker, Winnipeg, Can., is in this city purchasing stock for his Spring trade.

Mr. Levy, of Levy Bros., Hamilton, Ont., was a visitor, a greater part of last week, in the Maiden Lane district.

Tiffany & Co. have subscribed $1,000 for the relief fund of the Italian sufferers caused by the recent earthquake.

David Mayer, 14 Maiden Lane, will arrive to-day from the European diamond market on the steamship *Teutonic*.

Vincent Borrelli, of Borrelli & Vitelli, has started on a trip through the southern States and Cuba, where he will visit the trade.

Thomas G. Frothingham, Jr., of T. G. Frothingham & Co., North Attleboro, Mass., with his bride, were visitors here last week.

Nobert Gunzburger, Chicago representative of L. & M. Kahn, 170 Broadway, is in this city for a few days, renewing old acquaintances.

John S. Brande, Chicago representative for the Keller Jewelry Mfg. Co., is now in this city, on a visit. He expects to return in a short time.

Robert Clampitt, formerly a salesman for C. Ray Randall & Co., has taken a city position in this city, with William C. Greene & Co., Providence, R. I.

Sol Bergman, an Omaha, Nebr., jeweler, is in town, the guest of his brother, James Bergman. He is making his headquarters with his brother at 37 Maiden Lane.

The Ruland & Whiting Co. has sold for Anna M. Ballard and others, the building at 94 Fulton St. and 100 feet east of William St. The building is tenanted by jewelers.

An important and valuable collection of coins, the property of a deceased New York collector, will be disposed of at auction in the Collectors' Club at West 26th St., this week.

St. Thomas' Episcopal Church, last week, acquired title to the house at 3 W. 53d St., which was the home of Theo. B. Starr. The property will be used for a new church rectory.

E. L. Deacon, of the E. L. Deacon Jewelry Co., Denver, Colo., has been in this city and in Providence purchasing jewelry for his Spring line. He expects to return in a few days.

Wm. S. Honigbaum and Henry Lewis, of the firm of Honigbaum & Lewis, Inc., who recently returned from abroad, are now visiting the trade, Mr. Honigbaum in New York and Newark and Mr. Lewis in New York and Providence.

William A. Keddie, formerly at 170 Broadway, has filed his petition praying for a discharge from all his debts in bankruptcy. A hearing of his creditors will be held in the United States District Court in the Federal building on Jan. 18, at 10 A. M.

Among the recent arrivals on *La Touraine* was Marcel Heurteloup, a commissioner of the French Government to the forthcoming exhibition of French art at Montreal. The exhibition will also include a fine display of French jewelry.

The annual meeting of the stockholders of the Reed & Barton Co. will be held at the offices of the company, 4 Maiden Lane, on Tuesday, Jan. 19, at 11 A. M., for the election of officers and for the transaction of such other business as may properly be brought before the meeting.

The Arlington Button Co. has been incorporated under the laws of the State of New York to manufacture silver articles, pins, buttons, etc., with a capital of $10,000. The incorporators are: Israel Sorkim, Samuel Sorkim, Maurice Mark, of New York; Abraham Margulls and Jacob Holtzman, of Brooklyn.

John Hicks, an old-time crook, has been formally charged by Inspector McCaffery with the $25,000 robbery in the jewelry store of Oscar C. Jackle, 866 Third Ave., on the morning of Dec. 28. Hicks was arrested Monday of last week on suspicion. Several burglars' kits were found in his room. He was later held in $2,000 bail for carrying burglars' tools. A companion was sent to Blackwell's Island.

The L. Gismond Co. has been incorporated under the laws of New York State, to deal in diamonds and jewelry, with a capital of $10,000. The incorporators are: Lorenze Gismond, Leonia, N. J.; James P. Tassiny, Brooklyn; Emanuel Gismond, Leonia, N. J., and others. The co-partnership of Tarrant & Gismond has been dissolved. Mr. Tarrant will continue the manufacturing of diamond mountings and L. Gismond as president and manager of the L. Gismond Co., will continue the importation of diamonds and the manufacture of diamond jewelry.

I. N. Deitsch is now settled in his new home at 16 W. 32d St., where he occupies commodious quarters, including the entire 10th floor. The concern was located at 15 E. 17th St. for many years, but did not find that locality large enough to facilitate the handling of the business. Daniel W. Webster, who for 21 years was a foreman at the Tiffany factory, Forest Hill, N. J., will superintend the manufacturing end of the business and is now in charge of arranging machinery in the factory at the new quarters. The new factory is being handsomely fitted up with up-to-date machinery and furniture. The plant will be in operation this week.

The Merchants' Association of New York announces that reduced fares to New York have been arranged for merchants of Vermont and for the western part of Massachusetts. Special fares have been authorized from all points in Vermont reached by the Rutland Railroad and the Delaware & Hudson Railroad. In Massachusetts the Boston & Albany Railroad will make a special fare from all stations west of but not including Springfield, traveling by way of New York via the Chatham or Albany gateway. The reduced rate will be one fare and one-half for the round trip. The fares will be effective Jan. 16 to 19, inclusive; Feb. 20 to 23, inclusive; March 6 to 9, inclusive; March 20 to 23, inclusive, with a return limit of 15 days.

The jewelry store of Lewis Werkstell, 414 Court St., Brooklyn, was entered last week and property valued at about $1,000, it is alleged, was carried away. There was no safe in the store and the thieves had little trouble in collecting the booty. Mr. Werkstell was away from home on the night of the robbery, but before retiring he looked into his store to see if all was right. It was about 11 o'clock when he got there, and the first thing that he noticed was that the gas, which he had left burning, had been turned lower than it had been when he left. He found the front door open and discovered that some one with a jimmy had wrenched the lock off. Property that had been left to be repaired had been taken, together with a large part of the jewelry stock. A suspect was later arrested.

A committee having in charge the proposed beefsteak dinner of the Jewelers' 24-Karat Club, of New York, has decided to hold it at Reisenweber's, Columbus Circle, on March 20. Only members and their wives or sweethearts will be included in the list of those present. The speakers' committee for the annual banquet of the 24-Karat Club, which is to be held at Delmonico's, Jan. 22, have the list of speakers and guests of the evening about completed. It contains the following names: Hon. Robert L. Owen, United States Senator from Oklahoma; Hon. F. W. Cushman, Congressman-at-large from the State of Washington; Judge M. Linn Bruce; Japanese Consul-General Kopichi Midzuno; Rev. Dr. Boynton; Ex-Corporation Counsel John Delaney. It is expected that Ex-Judge Alton B. Parker will also be present.

A negro named Frank Randall, who had been in the employ of the Whiting & Davis Co., at the New York office, 7 Maiden Lane, for eight years past, was held in $1,500 bail for the Grand Jury last Wednesday morning on a charge of Grand Larceny. A brother of the negro was also arrested but has been released. Randall, it is alleged, took a silver mesh bag valued at $30. It appears that he then turned the bag over to his brother to pawn. The brother visited the pawnshop of the R. Simpson Co., on Myrtle Ave., Brooklyn, and offered the bag to Mr. Ryan, who was in the shop at the time. Ryan became suspicious and called in a detective who took the negro to the Adams St. police station. There the prisoner said that the bag had been given to him by his brother. Detectives waited until the negro employed by the jewelry concern returned home, where he was arrested and taken to police headquarters where the police say the man confessed to the theft and implicated two other people. Both prisoners were taken to the Raymond St. jail, Brooklyn, and were afterward brought to New York. Mr. Cook, the New York representative of the jewelry concern, said that Frank Randall had been working for the office for eight years. He said that he did not regard the man as a criminal but thought he had been influenced and when the opportunity offered fell to the temptation.

(*New York Notes continued on page 71.*)

1851 The Jeweler's Bank for half a century in the same location 1909

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ORIGINAL CLEARING HOUSE MEMBER — SAFE DEPOSIT VAULTS

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Invites the Accounts of Jewelers

Will extend every facility that good banking will justify

SAFE DEPOSIT VAULTS

New York Notes.

(*Continued from page 69.*)

Two other smaller articles were also taken said Mr. Cook. The large bag has been recovered.

J. L. Sabbath, a Montreal, Que., jobber, called on the Maiden Lane district, last week.

J. W. Tice, middle west representative for Adolphe Schwob, 170 Broadway, was at the home office last week.

Charles Van Ness, with the Codding & Heilborn Co., was at the factory in North Attleboro, last week.

A. H. Rosenstein, of the Lancaster Silver Plate Co., Lancaster, Pa., was a visitor in this city last week.

M. Koenigsburg, a Vancouver, B. C., jeweler, purchased goods in Maiden Lane during the past week.

J. Engel, of J. Engel & Co., wholesale jewelers of Baltimore, Md., stopped in this city several days last week.

Judgment was filed last week against Edward Moosbugger in favor of the International Watch Co. for $324.

I. Goldstein has severed his connections with W. Davidson and will be in the employ of Reich & Rottenberg in the future.

The New York office of the E. A. Bliss Co. has been removed from 321 to 366 Fifth Ave. S. Richard Gross will be in charge of the office.

The Fahys Watch Case factory, Sag Harbor, L. I., will open to-morrow after a stock taking and cleaning up. The Alvin Mfg. Co.'s silverware works will also open at the same time. The factories were closed Thursday, Dec. 31.

The Brooklyn Watch Chain Co. is the name of a new firm incorporated under the laws of the State of New York to manufacture gold watch chains and bracelets, with a capital of $1,000. The incorporators are: Ame Paris, Brooklyn; Rachael Jacobs, New York, and Arthur Michelson, Brooklyn.

Abel Bros. recently bought from the Jewelers' Safety Fund Society the goods which were recovered from the thief who robbed S. C. Powell & Co. some months ago. Mr. Powell was protected by a policy in the Safety Fund Society, which made good the insurance on the missing articles when the matter was reported. Abel Bros. & Co. have purchased the entire lot of stones and are now selling them.

In order to correct any misunderstanding that might be current in the trade, it should be stated that no change has occurred in the business or policy of the Keppler & Haas Co., manufacturing dies and castings, and the concern is still located in the old quarters at 201 E. 16th St. H. L. Haas has succeeded George Keppler as president, and has increased the efficiency of the concern by making connections with some of the best jewelry and silverware designers in France and Italy.

F. Walter Lawrence, 322 Fifth Ave., has reported to the Jewelers Security Alliance that a ring of unique and original design is missing from his stock. The ring is a large single stone, alexandrite, of unusual color. The stone was supported on either side by the Russian coat-of-arms set with small diamonds. The ring was stamped with the initials F. W. L. Mr. Lawrence has no theory as to the disappearance of the ring. He showed it on Dec. 29 and on the following Thursday it was not in stock.

Duncan Somerville, Brooklyn, and John Dosch were arrested, last Thursday afternoon, by detectives, charged with stealing a case of eggs. When searched at local headquarters several watches and gold bracelets were found in the possession of the prisoners, who later admitted that the property was part of the proceeds of a robbery they committed at 3 o'clock Thursday morning, by breaking into Oscar Greenberg's jewelry shop at 68 Flatbush Ave. Greenberg was sent for, and he identified the jewelry. In the Adams St. police court the prisoners were held to await the action of the Grand Jury.

Word has been received by the Jewelers Security Alliance that the show window in the jewelry and gun store of H. E. Washburn, Plymouth, Mass., was broken on the morning of Jan. 6. A policeman at a nearby station heard the crash and gave chase. The man got away, taking with him a number of guns. The Alliance also received a letter from George E. Homer, Boston, Mass., which states that on Jan. 4 the proprietor upon arriving at the store in the morning found that one side of the large glass show window had been broken with a brick and several articles taken. It has been impossible up to the present time to learn just when this robbery took place. Among the missing articles are a number of fountain pens, six buckles, three bracelets and three back combs. The total amount of the loss is placed at $182.40.

Edward Metting, an aged employe in the factory of Robert Stoll, 19 John St., was stricken with apoplexy as he entered his office on the third floor last Friday morning, and died before the arrival of medical assistance. Mr. Metting had been employed in the establishment for a number of years. He resided at 243 Cambridge Ave., Jersey City. A number of employes were in the factory when Mr. Metting opened the door, after walking up three flights of stairs. As he started toward his bench he stopped and leaned against a chair and, before any one could reach him, fell forward unconscious. He was carried to a couch, but before the hospital surgeon arrived he died. He had not been in good health since last Summer, when his daughter, her husband and a friend went out in Newark Bay in a gasoline launch in which an explosion occurred, and his daughter and her husband both jumped into the water and were drowned.

The Good and Welfare Committee of the Jewelers Board of Trade, of which M. D. Rothschild is the chairman, has decided, in view of the great calamity which has befallen lower Italy, to collect subscriptions from members of the Board of Trade to be used to help relieve the suffering. The money collected is to be handed over to the Red Cross Society. Among those who have already subscribed are: Sussfeld, Lorsch & Co., $25; Meyer Sabsevitz, $5; Hodenpyl & Walker, $25; French Process Co., $10; Durand & Co., $25; American Gem & Pearl Co., $50; Weiner & Garson, $10; Shafer & Douglas, $100; Wolfsheim & Sachs, $10; Jos. Frankel & Son, $25; Kent & Woodland, $10; D. Karser & Co., $10; F. Baumeister, $10; P. Zellenka & Son, $10; Eliassof Bros., $10; L. Kroll & Son, $5; Jos. Fahys & Co., $100; Day, Clark & Co., $25; Mauser Mfg. Co., $25; T. G. Hawkes & Co., $10; C. N. Klute & Co., $25; Empire Cut Glass Co., $5; total, $530.

A meeting of the creditors of Roger Silberman, retail jeweler of Yonkers, N. Y., was called at the office of Bennett Siegelstein, 99 Nassau St., Saturday, at one o'clock at which a number of his creditors were present. Mr. Silberman was represented by his attorney, who explained that some of the creditors had been making demands on his client and that the jeweler was afraid that action would be taken against him and hastened to call a meeting. He said that the jeweler was in no position to settle with creditors at 100 cents on the dollar at present, and suggested an extension agreement whereby Mr. Silberman would pay 10 per cent. in cash and 10 per cent. every three months until the debts were liquidated. The assets were stated to be about $2,000, with liabilities of about $3,350. The creditors did not seem to consider the extension agreement favorably, and after a conference made an offer of 50 cents on the dollar, 25 cents in cash and the balance in notes, or a 40-cent cash settlement. Neither of these propositions, said the attorney, could be met by his client. He said that he thought the best that Mr. Silberman could make would be to offer 33⅓ per cent., but after calling Philip Silberman, a brother of the Yonkers jeweler on the telephone, an offer was made of 35 cents of which amount 25 cents was to be in cash and 10 cents in endorsed notes. This offer met with the approval of the creditors and was accepted by the most of those present and will in all probability go through.

The annual meeting of the members of the Assurance League of America (formerly known as the Jewelers' League) will be held at the Café Martin, Broadway and 26th St., Tuesday, Jan. 26, at 4.30 P. M. At this meeting the reports of the officers will be presented, the election of president and four vice-presidents will take place, as well as that of three members of the executive committee for two years, a member of the advisory board for one year, and nine members of the advisory board to serve two years. The nominating committee have offered the following ticket: President, Geo. W. Street; first vice-president, G. H. Hodenpyl; second vice-president, Bernard Karsch; third vice-president, J. R. Greason, and fourth vice-president, Leo Wormser. For executive committee, two years, Samuel H. Levy, M. L. Bowden, Chas. R. Jung. For advisory board, one year, Jno. R. Greason, Jr. For advisory board, two years, G. H. Parks, F. L. Wood, S. A. Baldwin, R. A. Breidenbach, H. Freund, E. B. Eaton, F. H. Dana, C. C. Champenois and Morris Lissauer. At the meeting most important amendments to the constitution and by-laws will be proposed, which have been drawn to comply with the laws of many States covering organizations of this character, and will to some extent broaden the scope of the League. The amendments have been approved by the executive committee, the League's counsel and consulting actuary. In the evening there will be a banquet of

(*New York Notes continued on page 73.*)

THE SPRING LINE

OF THE

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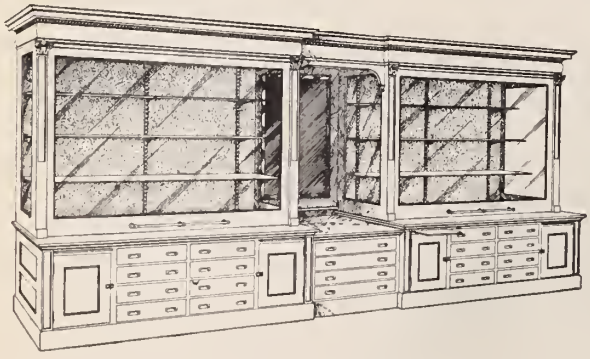
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} UNDER OUR OWN MANAGEMENT.

THE LARGEST SHOW CASE PLANT IN THE WORLD.

New York Notes.

(*Continued from page 71.*)

the members at the same place. The tickets for this banquet are $3 each, and can be had of the committee in charge.

Max Barrett is no longer connected with the business of Max Bolotin, 41 Maiden Lane.

The annual meeting of the stockholders of the Solidarity Watch Case Co. will be held, Jan. 18.

R. F. Seilbacker, of this city, has taken a position as traveling salesman with A. & J. Plaut, Cincinnati, O.

Erwin B. Schottenfels, formerly of Melhado & Schottenfels, announces his engagement to Miss Lisette Cohen, daughter of Mr. and Mrs. Benno Cohen, of 1990 Seventh Ave.

Clinton F. Robinson, who formerly represented the Schwarzkopf Mfg. Co. in New York State and the east, is now connected with Charles M. Levy, whom he will represent in the same territory.

Ralph B. Brahe, formerly with J. W. Forsinger, in this city, is now representing M. A. Mead & Co., New York and Chicago. M. A. Mead is a visitor in town, and was at the New York offices of the firm, this week.

The regular monthly meeting of the Optometrical Society of the City of New York will be held at the Waldorf-Astoria Hotel, 34th St. and Fifth Ave., this evening at eight o'clock. Members will vote on several amendments to the by-laws which the executive committee have recommended and other matters of interest to the organization will be taken up.

An Oriental necklace, containing 79 pearls, weighing 291½ grains, with a single stone diamond snap, brought $3,900, the highest price paid at the final sale of the Adams collection at the Fifth Ave. Art Galleries, Saturday. C. Vanderveer was the purchaser, and he also obtained for $2,450 another necklace with 79 pearls. An emerald ring set with two diamonds was sold to H. E. Day for $1,250.

Frank W. Boeninghaus, a retired jeweler of East Orange, N. J., where he was in business for more than 20 years, died, Friday, at his home, 148 Fulton St., Brooklyn. He was born in Brooklyn in 1858 and is survived by his second wife, Mary C. Cahill, and five children. Funeral services will be held Sunday afternoon, at 2 o'clock. Interment at Lutheran Cemetery. He did repairing, and went out of business in 1906.

The firm of Rothschild Bros. & Co., makers of lockets and diamond jewelry, 51-53 Maiden Lane, has been dissolved by mutual consent, Robert Kahn retiring from the firm. I. J. Rosenthal and Alex. W. Rothschild, together with Elias Rees, formerly a member of the firm of Rees & Yankauer, will continue the business under the old firm name at the same address. The new firm assumes all the liabilities of the old firm.

Nathan Wallach, formerly of the firm of Wallach & Davidson, 132 Mott St., is continuing in business at the same address. He will manufacture diamond mountings. Mr. Wallach has been a manufacturer for the last 26 years and was formerly of the firm of Wallach & Schiele, and prior to that time was of the firm of A. Wallach's Nephews, who succeeded the old chain house of A. Wallach & Co. Mr. Wallach will be represented by Henry L. Strauss and H. Brunn, who will be the resident agent in San Francisco, Cal.

A meeting of the creditors of Charles Aronson, retail jeweler and pawnbroker, Harrisburg, Pa., was called, last Thursday afternoon, at 4 P. M., at the office of Isaac Hyman, 5 Beekman St., New York, which was attended by a number of creditors. An offer of 25 cents in a cash settlement, on acceptance of all creditors, was made. It was understood that the money was to be advanced by a brother of the jeweler. There are about 30 creditors all told, of which 20 have signed this agreement so far. The liabilities are placed at about $6,500 with assets of between $1,300 and $1,500.

The site of the old John St. Theatre, at 17 John St., was transferred, last week, by Stewart Slosson and others to V. Volkening and others for a stated consideration of $100,000. The property consists of an alleyway, nine feet wide, which formed the entrance to the old playhouse in the latter part of the 18th century, together with an interior lot about 50 by 75 feet, on which was the auditorium. This rear lot is about in the middle of the block bounded by Broadway, Nassau, Fulton and John Sts., and has been occupied for many years by jewelry makers and repairers. The new owners, the Volkenings, control the adjoining old buildings, 19 to 23 John St., and now have a plot about 78 by 125 feet, which they have mortgaged to the Farmers' Loan & Trust Co. for $350,000.

The case of R. L. Wood, as trustee in bankruptcy of the defunct firm of Edelhoff Bros. & Co. against Thomas Simpson, proprietor of R. Simpson & Co.'s pawn shop, 143 W. 42d St., was being argued as THE JEWELERS' CIRCULAR-WEEKLY went to press. The action, whose trial began last week in the Supreme Court, Part XII before Justice Dayton and a jury, is to recover a pearl necklace valued at $8,500, which was obtained by Conrad Schickerling from Edelhoff Bros. & Co. and pawned. The plaintiff contends that as trustee in bankruptcy of the defunct firm it is the owner of the necklace and is lawfully entitled to its possession. A number of witnesses have been examined. C. S. Mackenzie represents the plaintiff and L. Bronner the defendant.

At the request of Maurice Tannenholz, who was shot in his father's jewelry store, 757 Lexington Ave., last October, by a thief who escaped with a pair of diamond earrings, a man who described himself as Harry Burd, a clerk, was arrested in the Bowery, Sunday night, by headquarters detectives. Tannenholz said he was convinced Burd was the thief, but his father and mother, who came to police headquarters afterward to look at the prisoner, refused to identify him positively. Tannenholz went to the Bowery to call on a jeweler there, and near Houston St. he saw Burd. He was struck by the man's resemblance to the thief, and, after watching him until he went into a saloon, hurried to police headquarters and returned with two detectives. Burd, after referring to a memorandum book, said that on the afternoon of the robbery he was addressing envelopes in the offices of Pettigrew & Co., 9 Barclay St., until late at night, and knew nothing about the theft of the diamonds. Inspector McCafferty said he did not think Burd was the man wanted.

The second annual meeting of the active forces of R. Wallace & Sons Mfg. Co., 11 W. 32d St., was held, Friday morning, afternoon and evening, at the Hotel Imperial, New York. The morning and afternoon sessions were given up to a business meeting, which was presided over by F. A. Wallace. All present took an active part in discussing plans and offering suggestions for the new year and speaking on topics of interest to the concern as pertaining to the advancement of the business and the improvement of the line. The morning session began at 10.30 and continued until 1 P. M., when luncheon was served. The afternoon business session continued from 2.30 P. M. until 5. At 7 P. M. the banquet of the evening began. A feature of the table decoration at the banquet was a series of red, white and blue electric lights running lengthwise of the table, hid in banks of flowers. On the table were place cards, each bearing the name of a member or employe of the concern. H. A. Norton, manager of the sales department, acted as toastmaster of the evening and called upon those present for impromptu speeches or other form of entertainment. Among those who responded were Stewart Benson, advertising manager, who recited a poem which met with decided approval from those assembled. Among the officers present at the banquet were: F. A. Wallace, president of the company; H. L. Wallace, secretary, and C. W. Leavenworth, treasurer.

Recent Appraisements of Cameos, Coral, Clocks, Etc.

Recent reappraisements of merchandise by the Board of United States General Appraisers are reported as follows:

CORAL CAMEOS.—From Guiseppe Detimone, Torre del Greco, exported Nov. 3, 1908, entered at New York (file No. 50272, invoice 2555); findings of Board No. 2: Price as published in reappraisement No. 14378, Dec. 14, 1908. Reappraised value affirmed.

CORAL STRINGS.—From Luigi Gentile & Sons, Torre del Greco, exported Aug. 27, 1908, entered at New York (file No. 49704, invoice 18978); findings of Sharretts, G. A.: Coral strings, second quality, entered at .90, advanced to 1.25 francs per string; do., third quality, entered at .50, advanced to 1 franc per string; do., black and red, entered at .40, advanced to .60 franc per string.

CLOCKS.—From Uhrenfabrik Villingen, A. G., Villingen, exported June 24, 1908, entered at Newport News (file No. 49266, invoice No. 1221); findings of Waite, G. A.: No. 301-8, Wecker "Hill City," entered at at 1.18 mark each. Loss freight. Packing included. No advance.

MANUFACTURED MARBLE.—From A. Olivotti & Co., Florence, exported Sept. 26, 1908, entered at New York (file No. 29936, invoice No. 11067); findings of Waite, G. A.: 1 small marble table, entered at 300, advanced to 350 lire each; 1 marble bench, entered at 270, advanced to 300 lire each. Packing included.

WHITE CHINA.—From J. Pouyat, Limoges, exported March 12 and June 4, 1908, entered at Chicago (file Nos. 49569-70, entry Nos. 4718, 9093); findings of Board No. 2: Entered prices as published in reappraisement No. 14260, Nov. 20, 1908.

B. F. Jackson, Caldwell, Tex., has moved his stock into newly furnished quarters, where he will have better facilities and more space for his increasing business.

LORGNETTES LORGNETTES LORGNETTES LORGNETTES LORGNETTES

BAYER & PRETZFELDER CO.

Importers and Manufacturers

THE HOUSE OF NEWNESS

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We are pleased to notify the trade that The **Bayer & Pretzfelder Company** are our **sole agents** for the **United States** and **Canada** for our **entire line** of **Lorgnettes.** Our line of Silver, Gold and Gold Filled Lorgnettes is larger and more complete than ever before.

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STEVENS & LEITHOFF, Newark, N. J.
Manufacturers of the most complete line of Lorgnettes in the market.

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WATCHES OF PRECISION



12 SIZE MOVEMENTS

Mathey Bros., Mathez & Co.

Manufacturers and Importers of

SUPERIOR, PLAIN AND COMPLICATED

WATCHES

Sole Agents for **CHAS. H. MEYLAN** Small Watches a Specialty

Brassus, Switzerland **21 Maiden Lane, New York**

WATCHES DEMAGNETIZED



12 SIZE SPLITS

LEROY W FAIRCHILD.
GOLD PENS.

BEFORE PURCHASING INSPECT OUR LINE.

FAIRCHILD & COMPANY

29 & 31 EAST 22D STREET
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PENCILS
PENHOLDERS
FOUNTAIN PENS
THERMOMETER CASES
IN GOLD AND SILVER IN
NEW AND UNIQUE DESIGNS

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DESIGNS MODELS **1909** NOW READY

Original and Exclusive Superior Workmanship

Keppler & Haas Company
201 East 16th Street, NEW YORK

CASTINGS



W. H. BROKAW

The Recognized Leading

JEWELRY AUCTIONEER

Sales made for Established Jewelers. Successful results guaranteed. ¶ Closed out the entire stock and fixtures of R. H. Trask, Ottawa, Illinois. Over $15,000 the last three weeks of November. Am now selling the fine stock of Young & McCombs, Rock Island, Illinois. Write the above jewelers—they will tell you about these sales.

CORRESPONDENCE CONFIDENTIAL

W. H. BROKAW & CO.

14 Maiden Lane, NEW YORK CITY

Diamond Exchange Building. Telephone, Cortland 1624

Death of William Thurber Lewis.

PROVIDENCE, R. I., Jan. 10.—William Thurber Lewis, one of the old-time prominent manufacturers of jewelry in this city, and one of the pioneers in the coloring business long before the Civil War, died at his home in West Barrington, R. I., yesterday afternoon, from a complication of diseases. Mr. Lewis was interested in politics, and was a member of the school committee of Barrington for several years.

Born in this city March 26, 1831, he received his education here and then engaged in the manufacture of jewelry on Page St., in this city, the firm name being William T. Lewis & Co. Later the firm's interests were merged into the firm of Sackett, Davis & Co., in which Mr. Lewis retained an interest for several years. He afterward opened a shop for coloring, being one of the first to conduct a separate coloring establishment in this city, and this business he continued until about a dozen years ago, when he gave up active participation therein.

At the time of the Civil War Mr. Lewis was a lieutenant in the Mechanics Rifles, later known as the Slocum Light Guards, of this city. So many enlistments were made from this command that it was practically disorganized, and in April, 1861, the remnant thereof formed what was officially known as the Home Guard. In April, 1862, Mr. Lewis was elected colonel, and was in command of the hospital and prison camp established by the Government at Portsmouth Grove, R. I.

Deceased removed to Barrington in 1869, and had lived there ever since. He was a member of St. John's Episcopal Church of Barrington for 24 years, serving a long time as vestryman and junior warden, offices which he held at the time of his death. He was twice married, his second wife surviving him, as well as two sons, Arthur Lewis and William T. Lewis, Jr., both of whom are associated with the jewelry industry, and one daughter.

Members of the Stationers' Board of Trade Hold Annual Meeting.

The 34th annual meeting of the Stationers' Board of Trade was held last week at New York. After roll call the minutes of the last meeting were read and approved. The president then read his address, which was followed by the usual report of the treasurer and the executive committee. The report of the executive committee, of which James C. Aikin is chairman, showed that at the present time reports of the standing and credit of 72,282 people had been revised, of which 3,162 are new names received during the year. During the past year the committee sent to members for information 6,981 inquiries. The number of weekly circulars issued was 8,300.

In the collection department there has been 4,010 claims for collection, aggregating $225,517.44. Collections to the amount of $72,790.43 were received, and nearly $75,000 paid direct to the members.

In the bankruptcy department during the past year 460 new cases, including 1,390 claims, amounting to $198,424.43 were opened. The books have been audited monthly and bills have been paid regularly every month.

H. M. Condit, secretary and treasurer (formerly secretary of the Jewelers Board of Trade), in his report showed a balance of $1,162.74 in excess of income over expenditures. Trustees for the enusing year were elected as follows: James C. Aikin (of the Aikin, Lambert Co.), Thos. P. Bacon, Henry P. Bainbridge, Carl M. Bernegau, Wm. B. Boorum, Jr., Chas. A. Burkhardt, Eberhard Faber, Stephen Farrelly, John R. Fay, Arthur P. Jackson, Chas. S. Kiggins, Lawrence W. Sanders, Frederick P. Seymour (of the L. E. Waterman Co.), George T. Smith, David A. Tower (of the Tower Mfg. & Novelty Co.), Samuel E. Vernon, Samuel Ward and Franklin Weston.

Mrs. Wm. Nicklas, Baltimore, Md., Files a Petition in Bankruptcy.

BALTIMORE, Md., Jan. 6.—Mrs. Anna Nicklas, trading under the name of Wm. Nicklas, filed a petition in bankruptcy Monday. A. J. O'Ferrall and Max Kohner have been appointed receivers, under bonds of $3,000. C. F. Zimmerman and Mr. Kohner allege that Mrs. Nicklas owes them about $1,800. She was also adjudicated a bankrupt by order of Judge Morris.

The business was begun in 1880 by William Nicklas, who died in 1897, when he was succeeded by his widow. Mrs. Nicklas carried a stock worth about $7,000, on which she owed considerable. William Nicklas, her son, conducted the business under power of attorney.

Games Rolled by the Jewelers' Bowling League of New York.

The following were the scores of the teams of the Jewelers' Bowling League of New York in the games rolled last week:

Jan. 4.—J. J. Donnelly	827	781	779
vs. C. F. Wood & Co.	812	784	848
Jan. 5.—Jos. Fahys & Co.	875	898	855
vs. Aikin-Lambert Jewelry Co.	939	868	913
Jan. 6.—Solidarity Watch Case Co.	896	922	781
vs. H. A. Meyers	879	868	805
Jan. 7.—H. W. Wheeler & Co.	850	809	866
vs. Jewelers' Circular-Weekly	782	727	902
Jan. 8.—Cross & Beguelin	840	915	963
vs. C. F. Wood & Co.	837	859	889

STANDING OF CLUBS.

	Won.	*Lost.*	*High score.*	*Per cent.*
Cross & Beguelin	24	9	1,004	.727
H. A. Meyers	25	10	963	.697
H. W. Wheeler & Co.	22	11	928	.666
L. E. Waterman Co.	19	11	913	.633
Tiffany & Co.	17	13	972	.566
Aiken-Lambert Jewelry Co.	18	15	958	.545
Jos. Fahys & Co.	16	17	937	.485
C. F. Wood & Co.	16	17	936	.485
Solidarity Watch Case Co.	12	21	922	.364
Jewelers' Circular-Weekly	7	26	902	.212
J. J. Donnelly	3	27	867	.100

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended Jan. 9, 1909.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin	$783,479.83
Gold bars paid depositors	125,463.42
Total	$908,943.35

Of this the gold bars exchanged for gold coin are reported as follows:

Jan. 2	$35,902.13
" 4	144,894.44
" 5	46,232.98
" 6	46,674.90
" 7	25,796.94
" 8	457,948.15
" 9	46,030.29
Total	$783,479.83

Importations at the Port of New York.

Weeks Ended Jan. 4, 1908, and Jan. 2, 1909.

	1908.	1909.
China, Glass and Earthen Ware:		
China	$79,054	$40,404
Earthen ware	12,410	8,519
Glass ware	32,393	26,632
Optical glass	4,150	459
Instruments:		
Musical	11,481	8,531
Optical	2,738	5,738
Philosophical	4,302	1,709
Jewelry, etc.:		
Jewelry	10,805	6,905
Precious stones	77,272	582,999
Watches	10,161	16,043
Metals, etc.:		
Bronzes	1,206	202
Cutlery	43,001	16,305
Dutch metal	362	66
Platina	21,106	27,482
Plated ware	.....	.....
Silverware	294	1,832
Miscellaneous:		
Alabaster ornaments	.....	10
Amber	1,202	5,367
Beads	721	2,488
Clocks	2,767	8,127
Fans	6,958	4,388
Fancy goods	5,790	3,188
Ivory	2,770	716
Ivory, manufactures of	74	44
Marble, manufactures of	3,484	12,346
Statuary	2,526	3,116

Angus Mackenzie, Boston, Mass., Makes a General Assignment.

BOSTON, Mass., Jan. 11.—Angus Mackenzie, trading as Mackenzie & Allen, Boston, Mass., assigned on Saturday to Cornelius A. Parker, who is his attorney. Mr. Mackenzie has two places of business, one at 1763 Washington St. and the other at 1144 Columbus Ave.

The liabilities are in the neighborhood of $12,500, of which amount about $5,000 is due to the merchandise creditors and the remainder for borrowed money. An inventory has been made of the assets which at invoice price are estimated to be worth in the neighborhood of $5,000, including stock and fixtures.

Frank A. Ubel, St. Paul, Minn., a Voluntary Bankrupt.

ST. PAUL, Minn., Jan. 9.—Frank A. Ubel has filed a voluntary petition in bankruptcy, and Jesse Foot, county treasurer of Ramsey County, has been appointed a receiver.

The assets are about $7,000 and consist of jewelry and accounts receivable. The liabilities are placed at about $17,000 and are scattered throughout the east.

A number of Massachusetts jewelers and citizens have, according to the police, identified as their property articles recovered from the store of Silas Ballin, Pearl St., Albany, N. Y., where it is alleged they were pledged by a man, now in jail in Binghamton, awaiting trial on the charge of burglary. W. L. Noble, Pittsfield, identified a gun metal alarm clock and a lady's gold neck chain and stick pin as being taken from his store. H. B. Sees, Pittsfield, claimed a lady's gold watch and pin with the initial "M" on each. Ralph M. Dowlin, North Adams, claimed a bracelet, small watch and child's neck chain; John J. Sandiford, also of North Adams, claimed three opal rings, while D. W. Hyde, of the same place, laid claim to a Knights of Pythias pin. The property in question had been stolen, it is alleged, in the early part of December.

The Automatic Eyeglass Holder

Made in a Variety of Designs in

WHITE, BLACK ENAMEL, GOLD, SILVER, ROLLED PLATE and GUN METAL



No. 410

Retails for 50 Cents
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With a Liberal Discount to the Trade
THOROUGHLY GUARANTEED

These Goods are advertised in the Magazines as being sold by Jewelers and Opticians



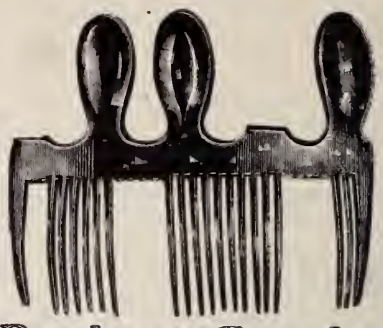
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Broken Combs

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Call the attention of your Trade to the fact that you repair Tortoise Shell Combs, Tortoise Shell Barrettes and Tortoise Shell Lorgnettes

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500 fine, gold-filled, transparent enamel, inlaid with gold, chatelaine watches; well jeweled movements. Stem wind and pendant set. Complete with pin, in handsome case, $3.48 each. Same watch, gold plated, complete in case with pin to match, $3.08. Cash with order. If sent by mail 10 cents extra to cover postage. Be quick or all will be sold.

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REFINERS OF GOLD AND SILVER, ASSAYERS AND SWEEP SMELTERS — DEALERS IN FINE GOLD, SILVER AND PLATINUM, ALL KINDS OF GOLD AND SILVER ANODES

Providence.

George Southwick is calling upon the western trade of Payton & Kelly Co.

Fred T. Barry is on an extended western trip for Louis Stern & Co., of this city.

Charles L. Brown is showing the Ostby & Barton Co.'s line through the west.

Robert H. Drew is making a round of the western trade for Parks Bros. & Rogers.

The western trade of William C. Greene Co. is receiving visits from W. D. Powers.

Fred V. Kennon, of the John T. Mauran Mfg. Co., was a visitor in New York last week.

John S. Cunningham is showing E. L. Spencer Co.'s line to the western customers of that firm.

The George W. Dover Co. is running three of its departments on a 24 hours a day schedule.

J. Parker Ford, of Ford & Carpenter, is making a personal canvass of the firm's western trade.

Henry A. Kirby is one of the incorporators of the Allendale Worsted Mills which received a charter last week.

H. A. Kirby resumed on regular schedule Monday morning after a 10 days' shutdown for inventory and overhauling.

Some departments of the Ostby & Barton Co.'s plant are being operated with two shifts of hands, 24 hours per day.

R. T. Kleckner is sending home some very good orders from the western field to the Theodore W. Foster & Bro. Co.

B. A. Ballou & Co. are receiving satisfactory orders from William W. Middlebrook, who is calling on the trade in the west.

Stephen Paine, 102 Westminster St., one of the oldest business men on that street, is closing out his jewelry and optical business.

The large stock of jewelers' tools and supplies of the Aspinwall Hardware Co., 62 and 64 Weybosset St., is being sold at receiver's sale.

E. A. Truelove, in the office of the Gorham Co., has been elected one of the board of governors for two years of the British Club of Rhode Island.

Mrs. Mary L. Pine, the widow of the late Charles S. Pine, an old-time manufacturing jeweler, died in this city last Wednesday, in the 86th year of her age.

J. M. Belanger, New York, has accepted a position as watchmaker at the store of H. Fellman. O. B. Campbell remains in charge of the watch department, however.

At the annual banquet of Adelphi Lodge of Masons, at Churchill House, on Wednesday evening, Henry Fletcher was the principal speaker.

William H. Waite, president of the Waite-Thresher Co., presided at the banquet for the benefit of the proposed Homeopathic Hospital at Churchill House, last week.

Theodore Ehrlich, foreman for the Fletcher, Burrows Co., reported to the police on Thursday that a sack coat and an overcoat, valued at $25, were stolen from the factory.

The case of the Rhode Island Ring Co. against Adolph Lederer was on the trial calendar of the Superior Court for Thursday, but, not being reached, went over for reassignment.

Barton A. Ballou, of B. A. Ballou & Co., has recently purchased the wharf and buildings at Bristol, R. I., formerly used as a landing place for the Providence and Fall River steamboats.

William L. Mauran is one of the incorporators of the Fuel Oil Engine Co., chartered the past week, with a capital stock of $50,000. Mr. Mauran has been elected president of the company.

The first annual concert and ball of the L. Dimond & Sons Employes' Mutual Benefit Association was held in Infantry Hall on Tuesday evening, at which more than 1,200 persons were present.

The engagement was announced, last week, of William L. Mauran, president of the John T. Mauran Mfg. Co. and of the Wolcott Mfg. Co., and Miss Mary L. Lewis, daughter of John D. Lewis.

The business of John T. King, 54 Page St., one of the oldest enameling concerns in this city, has been acquired by Reuben Berberian, enameler, of 14 Blount St., who is running nights to keep up with his orders.

Among the marriage licenses issued in this city last week were those to George W. Hill, watchmaker, of Manchester, N. H., to Lizzie Beane, of Canada, and Benjamin Segal, jeweler, of Austria, to Lena Ehrenkrantz.

Henry Fletcher, treasurer of the Fletcher, Burrows Co.; George W. Hutchison, of Hutchison & Huestis, and Frederick W. Aldred, with B. H. Gladding Co., were elected members of the Providence Board of Trade on Thursday.

George H. Smead has accepted a position as traveling representative for the new firm of Almy, Cory Co., refiners. He was formerly one of the owners of the New England Refining Co., which recently went out of business.

Joseph Nickerson, an employe of the Geo. W. Dover Co., suffered a painful injury early Friday evening, when his left hand was caught and crushed by a drop machine, on which he was working. He was taken to the Rhode Island Hospital.

Adolph Lederer has purchased the tools, machinery and stock of B. E. Lovell, manufacturer of cheap plated rings at 24 Calender St. Mr. Lovell disappeared suddenly about two years ago, leaving an unsatisfied claim in the hands of Mr. Lederer.

Fred B. Luther, of William H. Luther & Son, who is also in the florist business, furnished the finest piece of flowers for Mayor Henry Fletcher at the inauguration last Monday. It was an immense arch of ferns and American Beauty roses from the Central Club.

The last meeting of the directors of the Manufacturing Jewelers' Board of Trade previous to the annual meeting will be held next Friday afternoon at 2 o'clock. The annual meeting of the association for election of officers occurs the last Saturday in the month.

Among the foreign importations received through the Providence custom house, last week, were the following: From Bremen, two packages of silverware and two of imitation precious stones; from Liverpool, seven packages of manufactures of metal; from Southampton, one package of enamels.

The Winter classes in jewelry at the Young Men's Christian Association began on Wednesday evening last. There has been an increasing interest displayed in this department of manual training and the classes have exceeded the most sanguine expectations of their sponsors in the numbers who have availed themselves of the opportunities.

A beautiful Gothic baptismal font has just been completed by the Gorham Co. for the Tilden-Thurber Co., which is to be placed in St. Mary's R. C. Church, Pawtucket. It was especially designed and executed. It is 63 inches in height and the diameter is 32 inches. It is made of brass, onyx and marble, octagonal in form, which is emblematical of regeneration and for this reason is used for the ground plan. The base is of white marble and the shafts are of onyx, while the rest is brass of antique finish.

Additional contributions to the Italian earthquake fund from this city include the following who are connected with the manufacturing jewelry industry: Henry A. Kirby, $50; Mrs. Henry A. Kirby, $50; S. B. Champlin Co., $25; J. F. O'Connell, $5; Fred A. Otis, $6; Leander C. Belcher, $10; Mrs. Leander C. Belcher, $10; Maurice Ettlinger, $5; B. H. Gladding Co., $100; J. A. San Souci & Co., $25; Charles S. Bush Co., $10; employes of Blanchard, Young & Co., $6.25; B. A. Ballou & Co., $100; Potter & Buffinton Co., $25.

Following the regular business meeting of the Pawtucket Business Men's Association, Tuesday evening, Jan. 5, H. E. Duncan, representing the Waltham Watch Co., gave an illustrated lecture upon the subject, "Your Watch." The illustrations used were from photographs comprehending subjects ranging from external and internal factory views to so fine a thing as the pivot of a watch. At the close of the address, which was marked by lucid explanations of technical matters, the stereopticon serving an excellent purpose in this connection, the speaker was given a vote of thanks.

The Illinois Pure Aluminum Co., of Lemont, Ill., is advertising in the local newspapers for metal spinners. Among other concerns advertising for help are the following: Mark Jewelry Co., man on combs and hatpins; P. O. Box 113, Newark, N. J., toolmaker; A. A. Greene & Co., chasers; Ostby & Barton Co., bench hands on gold rings; 223 Division St., Pawtucket, chain purse makers; H. N. Pervear Co., girls to charge and solder; Wolcott Mfg. Co., bracelet makers and girls to hard solder; J. Schwarzkopf & Co., 10 girls to set up and charge cluster work; Fletcher-Burrows Co., girls to hard solder; George N. Steere & Co., Pawtuxet, bench hands.

The advisory council of the New England Manufacturing Jewelers and Silversmiths' Association met Thursday at the association rooms in the Wilcox building and discussed several matters of interest to the trade. The committee on tariff revision reported that progress was being made on the brief that is to be submitted to the Ways and Means Committee of Congress at Washington, and it is expected that the document will be ready in a few days. The committee on annual banquet reported that one speaker had been secured and that the committee had lines out for another, the latter being one who is prominent in the national affairs at Washington.

The list of buyers in the city during the

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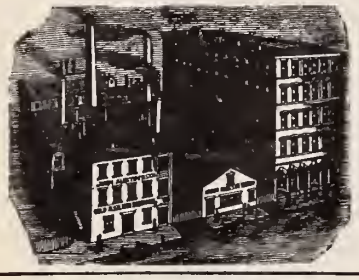
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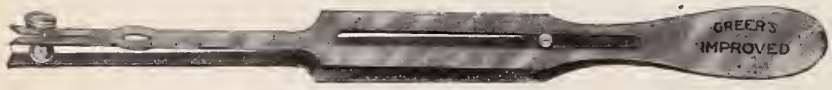
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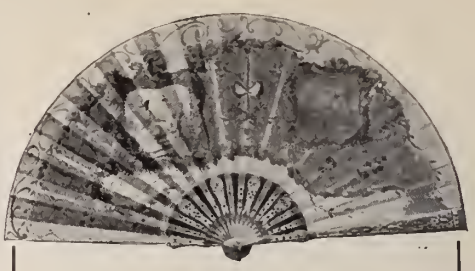
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AUGUST GRIFFOUL 313 HALSEY STREET NEWARK, N. J.

past week included the following: A. Kingsbaeher, of Kingsbacher Bros., Pittsburg; Herman Cerf, of Sol. Cerf & Co., Pittsburg; W. M. Bonn, of M. Bonn Co., Pittsburg; A. Davidsburg and H. J. Johnson, of Abraham & Straus, Brooklyn, N. Y.; Miss Henrietta Graff, of Berg Bros., New York; C. Neister, of Pittsburg Dry Goods Co., Pittsburg; C. Gilbert Freundlich, of the Baltimore Bargain House, Baltimore, Md.; James A. B. Pitts, Montreal; E. Van Zandt, of C. B. Rouss, New York; Clarence Bernstein, of Bernstein Bros., Nashville, Tenn.; E. Hamberger, of H. B. Claflin Co., New York; A. C. Becken, of A. C. Becken Co., Chicago; E. L. Deacon, of the Eugene L. Deacon Jewelry Co., Denver, Colo.

Charles Briggs, president of the J. Briggs & Sons Co., was re-elected a director of the Phenix National Bank, Monday.

Donald Daniel Cattanach, an inventor and chemist of considerable prominence, died in this city, Saturday night, aged 71 years. He early began the manufacture of hydrofluoric aeid for embossing and decorating glass, and developed this line of business to considerable importanee. Practically all local lapidaries and etchers of glass were among the customers of the deceased.

A continuance of the hearing on the appeal of John Nelson from the sentenee of the Sixth Distriet Court, was granted today by Presiding Justiee William H. Sweetland, of the Superior Court, until some later date in the Spring. Nelson was accused of receiving stolen goods, and was sentenced in the District Court to three months in the Providenee County Jail. He appealed to the Superior Court and last week his eounsel, A. B. Crafts, presented a certificate from Dr. J. M. Bennett, in which it was given as the opinion of the physician that Nelson was suffering from neurasthenia, and would be unable to stand the strain of a trial. Assistant Attorney General Harry Cross asked for the appointment of a commissioner to examine Nelson's physieal and mental condition, and to-day Dr. Henry C. Hall, who was appointed as commissioner, reported to the court, and the case went over.

The Burns Mfg. Co., manufacturing jewelers, incorporated under the laws of Massachusetts with a capital stoek of $150,000, has leased the upper floor of the Keach & Brown building, in Valley Falls and will at once begin the manufaeture of gold rings. The machinery is already being installed in position and the work of manufacturing jewelry will be well under way before the end of this month. The offieers of the corporation are as follows: President and general manager, George E. Burns, Central Falls; treasurer, Henry R. Thompson, Boston. The firm has been incorporated in Rhode Island for about 20 years and has been doing business at 94 Point St., this city. The Providence plant was closed down about five months ago, however, and the removal to Valley Falls is a re-establishment of the firm in active business. The lease is for a term of three years and the machinery, which is now being installed, will provide employment for about 30 hands.

The control of the First National Bank of Attleboro, which was vested in the Union Trust Co., of this city, by virtue of the ownership of 862 shares of the capital stock of the bank, has been sold to William L. Mauran, of this city, for $172,400, or $200 per share. Mr. Mauran is the president of the John T. Mauran Mfg. Co. and also of the Wolcott Mfg. Co., both manufacturers of jewelry. Mr. Mauran states that his purchase was made solely as an investment and for the purpose of keeping the control of the bank. The annual meeting will be held next Tuesday when, it is claimed, an entirely new board of direetors will be elected. The present officers of the bank are as follows: President, Clarence L. Watson; vice-president, David E. Makepeace; eashier, Frederick G. Mason; directors, Clarence L. Watson, David E. Makepeace, Harvey Clap, Albert A. Bushee, Frank Mossberg, Raymond M. Horton, Andrew H. Sweet, Edward A. Sweeney, Cornelius S. Sweetland, Samuel M. Einstein and Rathbone Gardner.

The funeral of John J. Banigan, principal stockholder of the Roger Williams Silver Co., was held Jan. 4, the body having been brought from Mount Clemens, Mich., where death occurred. Services were held at the family residenee on Angell St., followed by private serviees at St. Brendan's Chapel, the $125,000 resting plaee of Mr. Banigan's father, Joseph Banigan, and other deeeased members of the family. Mr. Banigan's will was filed at Westerly Jan. 5, and while no estimate of the value of the estate is given, it is known to exceed $1,000,000. The property is left entirely to the widow and three children of the deceased. The death of Mr. Banigan will make no difference whatever to the management of the Roger Williams Silver Co., which will be continued without ehange by its present management. The eldest son of the deceased is soon to graduate from Brown University and the widow has advised one of the executors, who is also treasurer of the company, that she wishes to retain the business for the benefit of her sons, whieh was the wish of Mr. Banigan during his life.

Attleboro.

Walter Hopkins, who covers the middle western eireuit for C. H. Eden & Co., is now at the faetory.

Harry P. Kent has returned home from a trip to New York in the interests of F. W. Weaver & Co.

Homer M. Daggett, Jr., is mentioned as a possible chairman of the Republican Town Committee.

John S. Anthony is moving his concern from the old quarters on Hazel St. to the Bigney factory on County St.

The Oulton Engraving Co. and the Art Engraving Co. have moved into the new Ingraham building on Railroad St.

Maxy W. Potter, western salesman for J. N. Fisher & Co., is seriously ill in Chicago. He is suffering from ptomaine poisoning.

The W. E. Richards & Co. bowling team is at the head of the Jewelers' League, leading the R. F. Simmons Co. team by four games.

Lebaron Whittemore, assistant foreman for the D. E. Makepeaee Co., was united in marriage, last Thursday, to Miss Florence A. Morse, of Attleboro.

Frank H. Millikens, former salesman for George H. Holmes & Co., observed, last week, his wedding anniversary at his present home in Stoughton.

A State health inspector visited the Attleboro factories, last week. Several firms were compelled to make minor ehanges in order to eomply with the law.

The girls employed in the eurve lever and eollar button department of the F. M. & J. L. Cobb jewelry shop enjoyed their second annual dinner last Thursday.

Col. Sidney O. Bigney, James E. Blake, Homer M. Daggett, Jr., David E. Makepeaee, Orville P. Richardson and Charles M. Robbins are exempt from jury services because of their affiliation with the Ancient and Honorable Artillery Company of Boston.

The increase in business is attested by the call of manufaeturers for help. The Attleboro Mfg. Co. advertised the past week for girls to set up work; the Finberg Mfg. Co. solicited beneh hands, chasers and locket makers; S. O. Bigney & Co. advertised for solder girls, and E. P. Bright wished to obtain girls to enamel.

An attempt was made to steal the sample eases of the Standard Button Co. in the Attleboro station, last week. The cases had just arrived from Providence, where they had been checked by Harold Starkey, the traveling salesman of the firm. A stranger asked the baggage master to rechcek the cases to Boston, but as he had no ehecks the request was refused.

The organization of an Attleboro Board of Trade was perfected last Tuesday. Edward A. Sweeney was offered the position of president, but declined. Col. S. O. Bigney was elected president; Albert A. Bushee, vice-president, and S. H. Garner, treasurer. On the Board of Directors were plaeed: Thomas McCaffery, Andrew Sweet, Fred L. Torrey and Frank M. Mossberg.

A sensation was ereated in Attleboro business circles last Thursday when it was announeed that the controlling interest in the First National Bank, of Attleboro, had been acquired by William L. Mauran, president of the John T. Mauran Mfg. Co., Providence, R. I. Mr. Mauran secured the bloek of 840 shares previously held by the Union Trust Co., paying $200 a share. He also secured 22 of the other remaining 160 shares. I a public statement Mr. Mauran said that the eontrol of the capital stock in the First Attleboro National Bank had been purchased as an investment by private individuals. The bank, he dcclared, while operated under the new owners would be entirely independent of any trust company and would assist in the development of any legitimate Attleboro enterprise. The news of the sale created a lively demand for a new bank whieh would be owned and controlled entirely by Attleboro people. Within a few hours after the announcement of the purchase a petition was in circulation asking for subscriptions to a new bank. Edward A. Sweeney and other prominent manufacturers beeame identified with the movement. It is desired that $200,000 be subscribed, one-half of the amount will be eapital stoek and the balance a reserve fund. It is said that a number of substantial business men stand ready to take whatever stock is not subscribed.

No Stock Complete

"be it ever so large"

Unless it contains our line of

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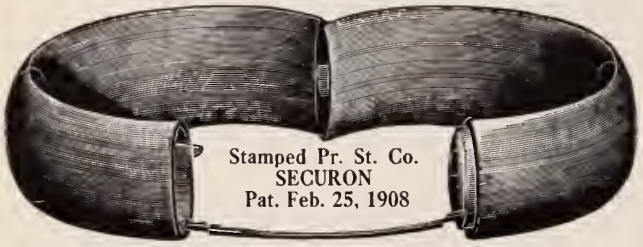
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THIS PROVES OUR ASSERTION. ASK YOUR JOBBER

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The Legitimate
JEWELERS' AUCTIONEER
Office and Residence
1462 W. FIFTEENTH PLACE
Long Distance 'Phone, Lawndale 283
CHICAGO, ILL.

I have just completed a very successful sale for A. C. Bluer, of Shawnee, Oklahoma, having sold $6,800 worth in 10 days.

Would you want me to do the same for you? My 12 years of active jewelry selling have made my methods a success, not an experiment.

If your business is not as prosperous as you would like it—

If you have goods in your show cases and on your shelves that you cannot sell ordinarily—

If your competitors are getting ahead of you—

If you want to turn merchandise into cash quickly—

If you want customers that you never had before—

In short, if you want the money, it will pay you to drop me a line and get my advice. All communications strictly confidential.

L. BRICK

The Legitimate
JEWELERS' AUCTIONEER
Office and Residence
1462 W. FIFTEENTH PLACE
Long Distance 'Phone, Lawndale 283
CHICAGO, ILL.

"Gems and Precious Stones"

Their CHARACTERISTICS, LOCALITIES OF PRODUCTION TESTS and some CURRENT LITERATURE

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A Handy Manual for Every Jeweler.

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THE JEWELERS' CIRCULAR PUBLISHING CO., 11 John St., New York

PRACTICAL COURSE IN ADJUSTING

Published Price, $2.50. Special Reduced Price, $1.50

ALL JOBBERS, OR JEWELERS' CIRCULAR PUBLISHING CO.

Boston.

According to a notice posted last week at the Waltham Watch factory, the plant will close on Saturday during the month of January, working five days a week of 10 hours each.

E. C. Fitch has purchased of the Chicago owner the schooner yacht *Chanticleer,* and is having it converted into a steam yacht. The craft is of steel construction, 118 feet over all and 79 feet on the waterline.

Word has been received here to the effect that a bankruptcy petition was filed Wednesday against Morris Keller, Springfield, who recently made an assignment under State laws to Harris Granstein. The liabilities are estimated at about $7,000 and the assets at about $4,500.

A. W. Rounds, New England representative for Hamilton & Hamilton, Jr., is at present sojourning at Back Bay Hospital, recovering from an operation on his eyes, which occurred Jan. 8. Conditions assuming the continued favorable aspect thus far shown, Mr. Rounds will have recovered sufficiently to be again among his patrons by the middle of February.

The annual dinner of The Jewelers' Association of Boston, an organization composed of the leading instalment jewelry houses, took place, last Friday evening, at the American House, and was an exceedingly entertaining affair, attended by about threescore members and their guests. President J. J. Round presided and spoke briefly, other after-dinner speakers being Vice-President Charles Davis, Treasurer Frank G. Butler and L. H. Hamlin. The banquet began at 6.30, and after the postprandials a vaudeville entertainment was provided of an enjoyable character.

Charles A. Shaw, part proprietor of an amusement enterprise well known in this city, died, Friday. He was a native of Maine, and in his younger days was in the jewelry business in Biddeford, Me. He later studied both law and medicine, entered into politics, and was the commissioner from Maine to the World's Fair in Paris. He was an inventor and promoter of patents, and furthered the experiments which resulted in the perfection of instantaneous photography. P. T. Barnum and Artemus Ward lectured under his management, and he had been in the show business here about 20 years. He was nearly 80 years of age.

The Waltham Jewel Co., capitalized at $500,000, is to take a lease of a large room in the M. T. Connolly block on Crescent St., Waltham, as its factory and office. The company's new plant was formerly occupied by D. D. Palmer in the manufacture of jewels, and is a room 80 feet long and 30 feet wide. It will be equipped with the modern machinery, and will be a thorough plant for the manufacture of jewels. The new company is to manufacture watch and clock jewels for mechanical purposes, also cut and mount gems. The officers are: President, George A. Fiel; vice-president, Edward A. Walker; secretary, J. H. Greene; treasurer, W. B. Page.

The failure of Inspectors Sheehan and Gaddis, two weeks ago, to secure James R. Martin, under arrest in Kansas City on a charge of uttering a forged check on a Boston jewelry firm, has resulted in a big shake-up in the jail there, according to information that reached headquarters here, last week. When Inspectors Gaddis and Sheehan arrived in Kansas City they found their man under arrest and confined in the city jail, which is in the basement of the City Hall. The next day they learned that the prisoner had marched from the jail during the night, with the huge lock, six inches square, under his arm as a souvenir. The bolts had been cleverly removed with wrenches and chisels.

A. W. Penchard, president and treasurer of an eye and ear "infirmary" at 143 Dudley St., Roxbury district, was fined $150 on each of six counts in the Cambridge lower court, last Wednesday. He appealed and was held in bonds of $2,000 for the Superior Court. The case is a peculiar one, the witnesses, all Cambridge residents, claiming that Penchard visited them without solicitation, urged an examination of their eyes, and declared in each instance that glasses were necessary. The police learned that he styled himself "Dr." Penchard, although not a registered practitioner in accordance with the State law. Penchard testified in his own defense that he was an optician, but used the title of "Dr." on account of the high character of his services.

New Orleans, La.

Tillman Joseph Lauterbach, who died at the residence of his son, 232 Dupre St., this city, Jan. 3, was well known throughout the south as an engraver. The deceased was born in Koln, Germany, 81 years ago, and came to this country in 1858. He opened an engraving shop at Canal and Charles Sts., and continued in business with the exception of the time which he fought in the Civil War, until he retired five years ago.

With the best wishes of his many employes Leonard Krower on Saturday was presented with a handsome loving cup at his establishment in Canal St. in recognition of the 25th anniversary of his marriage. Mrs. Krower and her friends, Mrs. C. W. Cohen and Mrs. S. Marcuse, as well as Mr. Krower and all of the employes, were present when the presentation was made. H. Van Os, the oldest member of the force, tendered the gift from the employes. On one side of the cup, which is of heavy silver, are tastefully engraved these words: "Presented to Leonard Krower as a Token of Esteem from His Employes on the 25th Anniversary of His Wedding." On the reverse will be inscribed the names of all the employes.

During the night of Jan. 3 an attempt was made to rob the jewelry store of R. D. MacDonald, 47 Public Sq., Lima, O., by thieves who hurled a brick through the glass of the show window. Unfortunately for the robbers, however, their aim was bad and the hole made in the window was about four feet above the floor, so that it was impossible for them to reach in and secure the rings and watches that were on display. After an investigation the police decided that it was probably the work of amateurs. As Mr. Macdonald is a member of the Jewelers' Security Alliance an offer of $100 is made for the capture of the culprits.

North Attleboro.

Louis Barrows was in New York, last week.

Joseph Codding visited New York last week.

William Bell has arrived home after a successful trip.

The J. F. Sturdy's Sons Co. has gone on a 12-hour a day schedule.

The Whiting & Davis Co. commenced a 13-hour-a-day schedule on Monday.

John P. Bonnett has returned from the hospital, very much improved in health.

A. B. Chace left, last week, for the west, in the interest of Mandalien & Hawkins.

D. H. Corey, a former manufacturing jeweler, has opened a retail jewelry store in Jacksonville, Fla.

William Whalen, formerly colorer for J. H. Peckham & Co., is planing to open a coloring shop in town.

Charles E. Stanley, New York representative of O. M. Draper, was at the factory several days this week.

Dr. E. E. Hale, of the estate of O. M. Draper, has been elected worshipful master of the Bristol Lodge of Masons.

George Whiting is representing Sturtevant & Whiting in New York, while Harry Booth, the regular representative, is traveling in the west.

The breaking of a suction fan in the boiler room of the factory of J. F. Sturdy's Sons Co., in Robinsonville, caused numerous delays last Friday.

Harry Pierce was summoned home from the west, where he was traveling in the interest of the T. I. Smith Co., because of the death of Mrs. Edwards, last week.

Postmaster H. D. Hunt has announced that the total receipts of the local postoffice for last year were $26,188.53, a substantial increase over last year.

The following jewelers were registered at the Emmerson House, last week: A. C. Becken, Chicago; J. P. Weaver, Terre Haute, and C. Wood, Troy, N. Y.

Melville A. White, foreman for E. I. Franklin & Co., resumed his work Monday, after an illness of two weeks. E. I. Franklin & Co. installed, last week, a large new safe.

Arthur E. Codding, of the Codding & Heilborn Co., was presented at the last meeting of the Bristol Lodge of Masons, with a past officer's jewel. A. B. Randall, western salesman for the company, was at the factory last week.

Mrs. Blanche Curtis Edwards, daughter of Henry H. Curtis, and granddaughter of Theron I. Smith, died suddenly, last Thursday, in the Emerson Hospital, Forest Hills, as a result of an operation. The death came as a great surprise to her many friends. The funeral was held Friday afternoon, and during the service the T. I. Smith Co. plant was closed.

Word was received from Knoxville last week that an involuntary petition in bankruptcy had been filed against "Lucas the Hustler," 129 Gay St. He moved from his present address to La Grange, a suburb of Chicago, May, 1907. He did a good business and was believed to be doing well until recently.

New Year Greetings

TO EVERY RETAIL JEWELER

We want to thank you for your liberal patronage for the year just past and we hope to be able to serve you during 1909. Our lines for this year in

Watches, Jewelry, Diamonds, Etc.

will be stronger than ever before.

Write us to-day for the latest edition of our catalogue.

We guarantee price, quality and service

HOLSMAN & ALTER

"THE HOUSE OF QUALITY"

178-180 E. Madison Street, CHICAGO, ILL.

AMERICA'S LEADING JEWELRY AUCTIONEER

JAMES L. HAND

14 Maiden Lane, New York

The two largest and most important auction sales ever held in jewelry stores in the United States were conducted during the past year by HAND.

The sale of the Duhme Jewelry Co., Cincinnati, Ohio, started Oct. 3rd and closed Jan. 9th.

The sale of the stock of W. A. Sturgeon & Co., Detroit, Mich., started April 6th and closed July 3rd.

The jewelry Trade knows the character of these two stores and their stocks, and the Auctioneer who can conduct sales of this magnitude successfully must be a man of ability and knowledge of high-class merchandise.

There are at least a hundred men that advertise themselves as "leading auctioneers" but when the high-class jeweler requires the services of the most competent man in his line he engages Hand, the real leader.

Correspondence solicited and strictly confidential.



My Booklet on Auctions for the Asking.
It tells of the "Hand" way.

NOW CONDUCTING A SALE FOR MAWHINNEY & RYAN, OMAHA, NEB.

Address me in their care until Feb. 15 or at any time to my New York Office

I will bring you Experience, Ability and Results Unequaled

I WILL

CHICAGO AND WEST

Western Office:
501 Heyworth Bldg., 42 E. Madison St.,
Chicago.

Telephone:
5125 Central,
Chicago.

Vol. LVII. CHICAGO, WEDNESDAY, JANUARY 13, 1909. No. 24.

Chicago Notes.

S. J. Son is on a two-weeks' trip to New York.

Benjamin Allen and family are at Coronado Beach, Cal.

J. W. Stoneburner has returned from a middle western trip.

R. A. Kettle is visiting the Waltham Watch Co.'s factory.

Mr. and Mrs. Max Noel are spending a few weeks in the east.

C. J. Roehr is on a visit to the factory of the Bassett Jewelry Co.

Samuel's Loan Bank has discontinued business at 161 Clark St.

W. S. Sparrow, with Stern Bros. & Co., is visiting the Pacific coast.

L. E. Fay, with the R. F. Simmons Co., is back from the middle west.

Harry H. Miller, with Hutchison & Huestis, is on a western trip.

L. Robinson is holding an auction sale for B. F. Taylor, Houston, Tex.

C. T. A. Smith, with Reed & Barton, is on a trip through the central west.

D. A. Wilkins, with the Ostby & Barton Co., is on a trip to the Pacific coast.

Julius Armbruster, with the Illinois Watch Co., spent a few days here last week.

R. T. Kleckner, with the Theodore W. Foster & Bro. Co., is on a trip to the Pacific coast.

Mr. O'Connor, of Marks & O'Connor, Monmouth, Ill., was here, last week, with his bride.

E. D. Buell has been appointed receiver in bankruptcy for Ed. C. Jacob & Co., under a bond of $500.

William Dewey, city salesman for Otto Young & Co., has severed his connection with that house.

A. E. Madsen, of Rettig, Hess & Madsen, who resides in Minneapolis, is here for a two-weeks' visit.

James W. Brooks, with the American Silver Co., recently returned from a pleasure trip to Atlanta, Ga.

Alfred H. Smith & Co. will discontinue their Chicago office, in the Columbus Memorial building, after May 1.

Frank H. Ohallen has returned from a visit to the factory of the Quaker City Cut Glass Co., at Philadelphia, Pa.

Fred Lambert, Albia, Ia., was here last week and left for Crawfordsville, Ind., to attend the wedding of a niece.

The annual meeting of all the traveling force of the Rockford Silver Plate Co. took place last Friday at Rockford, Ill.

Chas. F. Koempel, formerly with the Quaker City Cut Glass Co., is now traveling for Wolf & Co., art publishers.

Harry Jehlinger, jewelry buyer for A. Hamburger & Sons Co., stopped over here, last week, on his way to New York.

J. M. Strand, for the past 12 years with Louis Manheimer & Bros., is now with the Chicago office of the Illinois Watch Case Co.

L. Hollander was here last week, buying his opening stock for the new jewelry store which he recently opened at Nashville, Tenn.

M. L. Jalonack, jewelry auctioneer, is holding an auction sale for T. D. Lande, 461 W. Madison St., who is going out of business.

Eugene L. Deacon, of the Eugene L. Deacon Jewelry Co., Denver, Colo., stopped over here last week on his way home from New York.

The many friends of Paul Storm, with Reed & Barton, will be sorry to learn of the illness of his wife, who has been sick for some time.

H. A. Hammond, formerly with the Schrader-Wittstein Co., has accepted the position of city salesman for the Stein & Ellbogen Co.

It was reported from Peoria, Ill., last week, that the Goldstein Jewelry Co. was offering creditors a settlement on a basis of 25 cents in cash.

C. H. Johnson has been elected trustee of the bankrupt estate of Weiss & Weiss. The first meeting of the creditors has been indefinitely postponed.

Leo Stein, who has been the city salesman for the Stein & Ellbogen Co., has relinquished that position and will travel in western territory hereafter.

D. Goldman, of Milwaukee, Wis., was a visitor here, last week. I. Greenberg, optician for Mr. Goldman, was married last Wednesday to Miss Sarah Koferts.

Fred Klein, formerly with the A. C. Becken Co., has been engaged by the Juergens & Andersen Co. to represent them in central, western and northwestern territory.

Harold Forbes, Pacific coast representative for the Dueber-Hampden companies, stopped over here, last week, en route to the factory, accompanied by D. W. Douglas.

Sam Hotchner, of A. Hotchner & Son, St. Louis, Mo., recently visited this city on business and on his way back to St. Louis visited the towns of Peoria, Springfield and Bloomington.

C. H. Knights, accompanied by his wife and daughter, will sail, Feb. 4, on the steamer *Arabic* for a four months' tour of the Mediterranean ports, Egypt, the Holy Land and European countries.

Kristian Falkenberg, retail jeweler of Walla Walla, Wash., was here, last week, and was united in marriage to Miss Young, of Wheaton, Ill. Mr. and Mrs. Falkenberg left, last Saturday, for his home.

Thomas Meyer, a jewelry salesman who was beaten into insensibility by thugs four weeks ago, has but slightly recovered and grave fears are entertained for him. His mental condition is not improved.

W. J. Joy, formerly with F. W. H. Schmidt, has been engaged by the A. C. Becken Co. to represent this house in Illinois and Iowa. L. R. Douglas, with the same firm, is now in the northwest.

Spies Bros., manufacturing jewelers at 156 Wabash Ave., have incorporated, with a capital of $30,000. All the stock is owned by members of the Spies family and there is no change in the personnel of the business.

A. Wolf, secretary-treasurer of the Wolf Bros. Co., doing a retail jewelry business at 181-183 Clark St., has sold his interest in that business to S. E. Wolf, president of the corporation. A. Wolf has opened a new retail jewelry store at 161 Clark St.

Jules S. Mayer will represent the Omega Watch Co. from Denver to the Pacific coast in 1909, in addition to representing the Mauser Mfg. Co. Mr. Mayer takes the territory for the Omega Watch Co. formerly covered by Jack Adler, who no longer represents the latter corporation.

A robber threw a brick through the window of A. Greenberg & Sons' pawnshop, at 316 S. Halsted St., last Wednesday morning, and, thrusting his hand through the hole, stole $500 worth of jewelry, which included four diamond rings. Harry Greenberg, who was in the store at the time, rushed out and gave chase, but the robber escaped.

Fred A. Spies, of Spies Bros., was married, Jan. 6, to Miss Augusta Elizabeth Lehman, daughter of Mrs. Augusta Lehman, owner of "The Fair" department store. The wedding was a quiet function, only the immediate relatives being present. The ceremony took place at the Lehman residence, 251 Lake View Ave. Mr. and Mrs. Spies will be at home after Feb. 15, at 1857 Droersey boulevard.

Mr. Jacobs, who formerly traveled for

Leonard Krower, New Orleans, La., was here last week. Mr. Jacobs said that Henry Cohen, formerly traveler for the same firm, was no longer connected there, but that Messrs. Gusher and Kirkland, for some time with Leonard Krower and for the past two years with the W. J. Johnston Co., of Pittsburg, had again become connected with Mr. Krower and would cover their old territory for him.

Geo. A. Hurn, for over 25 years connected with Otto Young & Co., and head of the watch department of that house, died suddenly, Monday morning, of heart failure. Death occurred in a car while Mr. Hurn was on his way to the office. The news caused profound sorrow and regret in the watch and jewelry trade of this city. Further details will appear in the next issue.

Last week H. G. Nye, who lately resigned his position as Chicago representative of the Wm. Rogers Mfg. Co. and Holmes & Edwards Silver Co., branches of the International Silver Co., was the recipient of a souvenir watch charm representing a "Nye Die," presented by his associates of the Chicago branch of the International Silver Co. as a token of esteem for him during many years of service. The presentation speech was made by A. L. Sereomb.

Tuesday evening, Jan. 5, a woman entered the retail jewelry store of George Kucharik, 699 S. Halstead St., and asked to see some jewelry. She walked to the further end of the store and the jeweler followed her. Just then a supposed confederate of the woman threw a brick through one of the show cases and stole two trays full of diamonds and other rings. The robber escaped and in the excitement the woman also left the store. About 63 diamond rings and 63 set rings were stolen, the total value being $1,100.

Among the retail jewelers here, last week, were: B. D. Robinson, Albion, Mich.; Frank S. Fisher, Danville, Ill.; L. Rosenstein, Bisbee, Ariz.; John F. Collins, Belmont, Wis.; L. E. Andrews, Lincoln, Nebr.; M. Kilbert, Evansville, Ind.; T. McKinney, Hutchinson, Kan.; J. C. Riedel, Paris, Ill.; A. W. Anderson, of Nelson & Anderson, Neenah, Wis.; R. Sloan, Ironwood, Mich.; Wm. T. Jennings, Sterling Ill.; C. F. Graff, Elkhorn, Wis.; G. W. Flanders, Niles, Mich.; J. C. Peers, Rockford, Ill.; W. C. Dean, Oklahoma City, Okla.; A. H. Bolender, Rockford, Ill.; Otto Eger, of Anderson & Co., Ishpeming, Mich.; Fred Bleuer, Rock Island, Ill.; L. Ratzesberger, Milford, Ill.; L. J. Crawford, Burlington, Wis.; E. B. Lewis, Dwight, Ill.; L. M. Raymond, St. Anne, Ill.; W. J. Diek, Watseka, Ill.; Dan S. Jones, Independence, Ia.; W. L. Ballou, Menominee, Mich.; L. W. Swem, West Liberty, Ia.; Fred Lambert, Albia, Ia.; Charles A. Stevenson, Holland, Mich.

The management of the Lazarus Jewelry Store, 513 Cherry St., Macon, Ga., recently purchased from the receiver the stock and fixtures, etc., of J. T. Croom, at the store, 509 4th St. The stock, which was invoiced at $13,500, was bought for $4,450 cash. The appraised value of the watches, jewelry and fixtures was $11,300. The business will be continued at this stand by the new proprietors, the store being run as a branch of their other establishment.

Kansas City.

TRADE CONDITIONS.

Manufacturers, jobbers and dealers say that the first week's business of the new year has been exceedingly good and is in strong contrast with the rather discouraging condition of a year ago. Now, everyone takes a hopeful and confident view of the future, and the predictions that 1909 will be a banner business year in Kansas City are to be met with on every hand.

A. J. Levin, of this city, has filed an involuntary petition in bankruptcy.

Max Amstam, with Porter & Wiser, was married recently to Miss Emily Epstein.

Warner & Reid, gem dealers, have added a line of jeweler's findings to their business.

J. B. Dickey, Newton, Kans., was in town, last week, on his way to old Mexico for a pleasure trip.

All the traveling salesmen of the Woodstock-Hoefer Watch & Jewelry Co., are in, stocking up for another trip.

Four diamond rings were stolen by a negro, recently, from the jewelry store of J. A. Wilson, 1616 W. 9th St.

Leo Ludwig, manager of the material department of the Edwards & Sloane Jewelry Co., is quite ill. It is reported he is threatened with pneumonia.

Sam Bloom, with the Meyer Jewelry Co., is in town replenishing his trunks. He says business with him has been good and believes it will continue so.

W. A. Hyde, Ottawa, Kans., is preparing to move into a new and better location in that town. He was in this city, last week, buying new fixtures and fittings.

Al. White and J. W. Brown, with Ward & Crellin Jewelry Co., are in town, replenishing their trunks and will soon be on the road again. The former travels in Missouri and Kansas and the latter in Missouri, Arkansas and Oklahoma.

The following new students have been enrolled at the Kansas City Horological and Optical School: E. C. Norris, Goldendale, Wash.; Sidney S. Bell, Vinton, Ia.; J. L. Schwab, Wiota, Ia.; S. F. Headen, Covington, Ga.; J. P. Arnott, Basin, Wyo.; Leo F. Hirschman, Muskogee, Okla.

McDonald Bros., who opened a jewelry store in the arcade of the Searrett building, a few months ago, have discontinued business in the general jewelry line and will hereafter devote themselves exclusively to diamonds. Their headquarters will be in an upper room in the same building.

Leslie Burklund, with Otto Burklund, Mexico, Mo., was married, Wednesday morning, at St. Patrick's Church, to Miss Helen Walsh. The bride, groom and invited guests partook of a wedding breakfast at the Hotel Kupper, after which the couple started west on an extended wedding tour.

Not many retail dealers were in town since the holidays. All are busy invoicing and getting the decks cleared for the year ahead. As soon as they get this work done and their holiday accounts straightened out they will give attention to replenishing their depleted stocks. This, of course, will have the effect of keeping the manufacturing and jobbing business here up to a nominal standard, if it does not advance it to a record mark.

The following jewelers were in town, last week: H. H. Kelley, Erie, Kans.; Mrs. Wiard, of the Wiard Jewelry Co., Concordia, Kans.; George Rieker, Emporia, Kans.; J. W. Phillips, Chanute, Kans.; G. H. Church, Oak Grove, Mo.; E. A. Church, Claremore, Okla.; C. L. Dockhorn, Oskaloosa, Kans.; I. A. Inglis, Harrisonville, Mo.; W. H. Meyer, Lawson, Mo.; W. A. Hyde, Ottawa, Kans.; Mrs. E. H. Wardell, Nowata, Okla.; S. J. Huey, Excelsior Springs, Mo.; W. S. Custer, Solomon, Kans.; B. F. Pancoast, Ivala, Kans.; Charles Weber, Lexington, Mo.; M. B. Gordon, Braymer, Mo.; Armel Bros., Holton, Kans.

Detroit.

W. C. Noack, of Noack & Gorenflo, was ill for several days, last week.

J. D. Patterson, Port Huron, visited Detroit, last week, to purchase stock.

W. D. Grainger, with W. A. Sturgeon & Co., left for New York, last Wednesday.

Max Jennings came in from St. Clair to replenish his stock after the holiday trade.

Mr. Podvin, formerly with F. G. Marsh, Reading, is studying at the Landis School of Engraving.

Moe Ehrlich has closed his branch store at 698 Gratiot Ave., and is moving his stock to the store at 316 Hastings St.

Charles W. Henry, formerly in charge of the diamond counter for W. A. Sturgeon & Co., is no longer with that firm.

H. J. Schultz, formerly in business for himself on Grand River Ave., has taken a position in W. J. Brown's store, Woodward Ave. and Congress St.

Robert Wynn, formerly connected with the silver department of Wright, Kay & Co., has resigned his position and may go into business for himself later.

The Ku-Kus have removed to new quarters in the parlors of German Salesman's Hall, where the meeting will be held hereafter. William Ulrich and W. H. Loud were the new birds brought into the nest at the January meeting, and, after the ceremonies were finished there was a social session which occupied the remainder of the evening.

Much of the time at the January meeting of the Jewelers' Board of Trade in the Griswold House, Friday, was taken up in discussing the proposed jewelers' building. A majority of the members present agreed to participate in the plan if an available site can be secured and proper conditions made for the erection of a building. Several places are in view, and the plan will be pushed as soon as there is opportunity. It was decided that there is very little possibility of getting a suitable site on Woodward Ave., and so the situation was canvassed as to other downtown locations.

A beautiful example of bronze work is the Royal Vienna bronze vase presented on Tuesday night of last week to Mayor Breitmeyer by the members of the Bright-Mayor Club, and supplied by Wright, Kay & Co. C. Kauba, Vienna, is the designer, and the title of the piece is "Les Curieuses," two nude female figures being represented on a verdigris background. The whole has an onyx base. A suitable inscription gives the date of Mayor Breitmeyer's inauguration, Jan. 12, 1909. Two other handsome gifts in jewelry, purchased from the same concern, were also presented to the Mayor.

Los Angeles.

Frank Boss is now head watchmaker for W. M. Kinney, 607 S. Spring St.

John Nooyen is a new watchmaker in the employ of the Whitley Jewelry Co.

R. H. Gilmore, of Gilmore & Lee, is again on the road, visiting his customers in the southern part of the State.

G. F. Hambright, of Hambright & Walsh, has again started out on a business trip among the firm's customers.

The E. W. Reynolds Co. is giving out 1,000 neat pocket memorandum books to customers and friends with the company's compliments.

George W. Miller, of Brock & Feagans' silver department, is reported to be improving in health, although still unable to visit the store.

F. B. Freighley, who took a position with S. B. Bailey during the holiday rush, is again in the employ of Hambright & Walsh, acting as their city man.

Messrs. Langley, Reynolds, Kirkham and Spofferd, who were among those employed by the Whitley Jewelry Co. as extra salesmen during the holiday season, will remain with the company indefinitely.

Miss Edna Mitchell, who has been a saleswoman with E. Gerson for some time past, has left the store and will soon be married. Her place has been taken by Miss Vera Peterson.

A. E. Baranger, who was formerly a salesman with the E. W. Reynolds Co., but who went into business on his own account in San Jacinto, Riverside County, has gone into voluntary bankruptcy.

Among the out-of-town jewelers from neighboring towns who have visited Los Angeles, recently, are: E. B. Smith, Santa Ana; A. Delmas, Oxnard; H. Britzius, Riverside, and W. C. Guerth, Redlands.

E. E. Peck, president and manager of the Los Angeles Turquoise Co., went back to the company's mines near Mineral Park, Ariz., last week, with the intention of setting a number of additional men to work in the mines. Mr. Peck also has a new claim which he intends to develop.

The Turner brothers, representing the E. W. Reynolds Co., have both started out on their first trips for the new year, Ed Turner going through the northern section and Arthur through the southern. Frank Sterling, representing the material department of the same company, has also started out.

The firm of L. B. Cohn & Son, doing business under the name of the Diamond Palace, 425 S. Broadway, has been dissolved and the business discontinued. L. B. Cohn has passed the age of threescore years and 10, and desires to retire from business. The stock has been sold to A. B. Cohn, of Main St., who is disposing of it as rapidly as possible.

Henry A. Jacobs, attorney for the Wholesale Jewelers' Board of Trade, called a meeting of all the local jobbers in this city, a few days ago. Mr. Jacobs, whose home is in San Francisco, is endeavoring to induce the local jobbers to join the board. The meeting was called mainly for that purpose. As one or two of the prominent jobbers were not present, no definite action was taken. Another meeting, however, will be held soon.

The adjustment of the losses suffered by H. F. Wallace, 414½ S. Broadway, as the result of the flooding of his stock at the time of the recent fire in the building adjoining his place of business, has been completed to the satisfaction of both himself and the insurance companies. Mr. Wallace was heavily insured, being secured for many times the amount of the loss he sustained. The loss was not so heavy as at first thought. While his business has been interrupted, he has not been obliged to close.

Schwarzkopf & Penniman, who have been in the wholesale business as partners for a number of years, dissolved partnership, Jan. 1. They will, however, continue to do business in the same office which they have been occupying, at 342 S. Broadway, each one assuming control of the lines to which he has heretofore directed his special attention. Both expect to start about Jan. 15 to visit their customers through the territory north of here as far as Washington, and then extending their journey to Denver and finally to New York.

Minneapolis and St. Paul.

H. J. Peterson has taken a position with the Reed-Bennett Co., Minneapolis.

H. F. Heins, with the Watson & Newell Co., completed a trip to Grand Forks, last week, and was in the Twin Cities on his way east.

Axel Madsen, Minneapolis, a member of the firm of Rettig, Hess & Madsen, Chicago, is in Chicago attending a business session of the house.

T. V. Thomsen, 1507 Washington Ave., Minneapolis, is about to move to new quarters two blocks further south on Cedar Ave., the new number being 273.

It is stated that the contract for silverware for the new quarters of the Minneapolis Commercial Club will amount to around $7,000. Weld & Sons were awarded the contract.

Alfred Anderson, who does a great deal of work among the camps of Washington and British Columbia, and who now makes his headquarters at Spokane, Wash., was in the Twin Cities recently.

Two of the larger general stores of Minneapolis, both having large jewelry departments, began closing at 5.30 P. M. and opening at 9 A. M. immediately after the holidays, Saturday being the only exception to the early closing. This is the first time in Minneapolis that opening as late as 9 o'clock in the morning has been practiced, although closing at 5.30 has been the practice of these and other larger stores for several years. This will be done only during the duller months of the late Winter.

Toledo.

The Merrill & Broer Co. will shortly put a new man on the road.

Herbert Sheley, optician, formerly in the Smith & Baker building, has just moved to the Colonnade building on Huron St.

The Toledo Board of Education is contemplating the installation of an automatic clock alarm system in its two new high school buildings which are to be erected this Summer.

John Christy and William Parnell, who were arrested in Cleveland for the robbery of the Tetelbaum second-hand jewelry store, as reported last week, have been found to be fugitives from the State Reformatory at Pontiac, Mich. Christy has three years yet to serve and Parnell 10 years to serve. They will probably be turned over to the Michigan authorities.

Denver.

W. G. Burnett, Lander, Wyo., has failed.

Sam Heart and his wife, Pueblo, spent last week in this city.

R. S. Adamsky, Cheyenne, Wyo., was in this city for a few days, last week.

Fenlon & Co., Montrose, Colo., recently, made an assignment for the benefit of creditors.

Merriam Feguard, of the Lewis Jewelers' Supply Co., has been away for a couple of weeks on his vacation.

Mr. Pfiefer, of M. K. Meyers, Colorado Springs, is spending a couple of weeks in this city on his vacation.

R. V. Wood, recently of Kansas City, has taken a position with Lyman Bros. Jewelry Co. as head watchmaker.

Fred Lyman, of the Lyman Bros. Jewelry Co., will leave, next week, for New York to purchase his Spring goods.

Dan S. Park, of Dan S. Park & Co., Cheyenne, Wyo., left, Tuesday of last week, for Cheyenne, to attend to his interests there.

H. Maxwell, formerly in the employ of Louis Honeyman, Florence, Colo., has accepted a position with L. W. Walker, of this city.

J. M. Bolding, formerly in the jewelry business at Longmont, Colo., is now in the employ of the Enterprise Jewelry Co., of this city.

C. A. Beghtol, traveling representative for the Edward Lehman Jewelry Co., is moving his family from Cannon City, his former home, to Denver.

The Crown Mfg. Co. has removed from room 304, Appel building, to rooms 310-311, same building, where it occupies much larger quarters than formerly.

W. P. Waters, Sheridan, Wyo., last week, passed through this city on his way to Cheyenne, Wyo., to attend the State Legislature, of which he is a member.

The Crown Mfg. Co., owing to increasing business, has moved into larger quarters in rooms 310-311, in the Appel building. The concern's factory is in Attleboro, Mass.

R. W. Reed, who was held under bonds of $1,500 on a charge of alleged swindling, disappeared suddenly about a week ago and thus forfeited the bonds which were put up by his divorced wife.

Out-of-town jewelers who were in this city, last week, included: Alvin Herman, Brighton; L. W. Keel, Pueblo; A. Cornwall, Pueblo; J. P. Wilcox, Idaho Springs; Wm. P. Jones, Fort Lupton; W. J. Watkins, Craig; Henry Curtis, Littleton.

David S. Dean, formerly in the employ of the Watson & Newell Co. for many years, died, recently, of tuberculosis. Mr. Dean started as errand boy and gradually advanced until he became the manager of the Denver office. He was a prominent member of the Elks, and one of the most experienced and successful salesmen the company has ever had.

Indianapolis.

J. P. Mullally was called on for jury duty, one day last week, in a local gambling case.

Horace A. Comstock has returned from a successful hunting trip in the vicinity of Bloomington.

Having recovered from a serious illness of two weeks, Jette Shepard, with Hoffman & Lauer, has returned to his desk.

A southern trip will be made by Albert R. Gray, of Gray, Gribben & Gray, some time next month. He will be away several weeks.

J. P. Mullally spent part of last week in Noblesville, in the interests of the Indiana Liberal League, of which he was recently elected president.

Chris. Hewig, Evansville, is in the city attending the Indiana Legislature, being a member of the House of Representatives. The session will last two months.

Ralph Clark, of Clark & Raber, Anderson, was in this city, a few days ago, arranging the annual meeting of the Indiana Retail Merchants' Association, of which he is president. The convention will be held Jan. 19, 20 and 21.

Asher W. Gray, of Gray, Gribben & Gray, has gone to Texas for a few weeks. He recently purchased a large tract of land near Brownsville, and has gone there to superintend the planting of an orange grove. He will be away about two weeks.

Within a short time Dyer Bros. will move to larger quarters. Owners of the building which they occupy contemplate either adding an additional story or supplanting the present building with a seven-story structure, giving the company the first and top floors.

The street clock of Horace A. Comstock, which attracted considerable attention, recently, when Mr. Comstock asked the city to repair it, is out of plumb again. The trouble was due to an excavation under the sidewalk that caused the walk to be depressed.

Arrangements are nearing completion for the National Tariff Conference, which will be held here. The date has been changed to Feb. 16, 17 and 18. The committee in charge has received a letter from President-elect Taft indorsing the proposed movement for a national tariff commission.

Employes and proprietors of Gray, Gribben & Gray were entertained by Albert R. Gray and wife at their home, 2610 College Ave., New Year's Eve. Following an elaborate dinner, the guests were entertained with a smoker which lasted until the death of the old year.

Out-of-town jewelers in this city, last week, were: H. L. Rost, Columbus; Wayne Bigwood, Terre Haute; H. A. Pauley, Bloomington; John W. Hudson, Fortville, and Mrs. B. Maier, Edinburg. All were impressed with the favorable outlook.

President C. Z. Rowe, of the Indiana Retail Jewelers' Association, has called a meeting of the executive committee of the organization to be held here, this week. At the meeting a program and date will be arranged for the annual convention, to be opened next month. Members of the executive committee are: J. H. Reed and H. H. Bishop, Indianapolis; J. B. Hesselbrock, Liberty; J. E. Porter, Loogootee, and E. M. Wilhite, Danville.

Cincinnati.

TRADE CONDITIONS.

According to the reports from the trade generally the holiday trade business was beyond the expectations of most dealers and was much in advance of that of last year. The sales were mostly in small goods. Diamond dealers report a steady increase in their business, which commenced at Christmas time. Collections so far have proved quite satisfactory.

"Sig." Strauss, of Lindenberg, Strauss & Co., spent last week in Asheville, N. C., recuperating.

The sympathy of the trade is extended to John X. Kaiser, Newport, Ky., owing to the recent death of his wife.

J. B. Osthoff, of Joseph Noterman & Co., has returned from New York, where he spent the holidays with his parents.

Burt Ganz, of the Gustave Fox Co., left, this week, on his regular eastern business trip, and will include New York in his territory.

Among the several firms for whom warrants were sworn out for violation of the smoke ordinance the past week was the Duhme Jewelry Co.

Arno Dorst, of the Dorst Co., is home from Columbus, O., where he attended the inaugural ball, Jan. 11, of Judson Harmon, the new Governor of Ohio.

Clifford K. Jacobs, Dayton, O., has become associated with D. Jacobs & Co. as a traveling salesman. He will leave about Jan. 15 to visit the western trade.

S. R. Young, stock-keeper for Richter & Phillips, has been added to the traveling force of this house and will make his initial trip this week among the southern trade.

"Gus" Spiegel, of A. A. Spiegel & Co., after a 12 weeks' lay up of typhoid fever in the hospital, is convalescent and is now arranging for a visit to his parents in Chicago this week.

Max J. Greenwald, Arcade jeweler, has formed a stock company, with $10,000 capital stock. Mr. Greenwald and his brother, Isadore, who have been operating at 33 and 25 Arcade, are the principal incorporators. The new company, known as the Greenwald Jewelry Co., will open, in February, a third store at No. 32, which is now known as the Gem Jewelry Co.

The Duhme Jewelry Co. reports that having accomplished the purpose of its auction sale, which continued from last October to Jan. 9, when it closed, the concern will continue the business as heretofore at the old place. Mr. Keck, manager, has just returned from New York and is arranging to have the store renovated and put in shape for their regular business.

Out-of-town jewelers here the past week purchasing stock included: George Held, Falmouth, Ky.; F. E. Kehl and wife, Connersville, O.; R. F. McComb, Hamilton, O.; L. C. Diefenbaugh, Lewisburg, O.; Frank Emmerling, Hillsboro, O.; A. Bland, Greenfield, O.; J M.. Smith, Coshocton, O.; F. L. Horning, Brookville, Ind.; H. S. Freelan, Scaman, O.; P. W. Starks, Manchester, O.; A. Wahlrab, Dayton, O.; G. A. Long, Bethel, O., and Fred G. Wittlinger, Middletown, O.

C. C. Bearley, West Askiwin, Alberta, recently sustained a loss of $15,000 by fire.

Milwaukee.

David Goldman, Milwaukee, made a business trip to Chicago, last week.

It is expected that the matter of arrangements for the fourth annual convention of the Wisconsin Retail Jewelers' Association will be completed at the coming meeting of the board of directors, which will be held at the Blatz Hotel. Present plans are that the coming convention will be held at Milwaukee, July 20, 21 and 22.

Out-of-town jewelers in Milwaukee, last week, included: A. J. Vick, Waterloo; Edward Kwapil, Columbus; J. J. Rosenholdt, Racine; John Armbruster, Cedarburg, and C. H. Viebranz, Hillsboro. Mr. Viebranz recently experienced a fire in his jewelry establishment at Hillsboro, which caused considerable damage.

Stanley Green, manager of the Plankinton Hotel, is anxious to locate a man who, under the name of Lavine, and claiming to travel for the Keystone Jewelry Co., 40 Maiden Lane, New York, cashed a check for $50, drawn on a non-existent New York bank. A telegram to New York disclosed the fact that there was no Keystone Jewelry Co. at the address given. The man wanted is about 45 years old, of swarthy complexion, about five feet 10 inches high and weighs about 180 pounds. He is said to be also known under the name of B. Nathan. Anyone who knows his whereabouts is requested to notify Mr. Green at the Plankinton Hotel, or send word to the Milwaukee police department.

Plans are now under way for placing the new Retail Jewelers' Mutual Fire Insurance Co. of Wisconsin in active operation. The organization was perfected early in December, but the necessary $100,000 of insurance required by the Wisconsin law was not quite written before the jewelers were plunged into the annual holiday rush, and for this reason the start was deferred until after Jan. 1. For the past few days applications for insurance have been arriving at a lively rate, and indications are that far more than the required $100,000 of insurance will be secured. Arrangements will be completed at the coming meeting of the directors for the application to the State department at Madison for a charter for the new company.

Pacific Coast Notes.

Mrs. W. W. McCausland, southern California, is now at Lakeview, Ore., and is looking for a suitable location for a store at that place. She conducted a sale there during the holiday season and was well pleased with results.

A man who gave his name as Fred T. King held up the proprietor and assistants in R. B. Meacham's jewelry store, Bellingham, Wash., on the night of Dec. 26, and secured $15. He was captured later in the evening while trying to rob another store.

The store of I. J. Chapman, Tacoma, Wash., was recently entered by burglars, who took articles of small value. The man who had the plunder in his possession made his escape, but an accomplice was captured in the store, where he was found in hiding by Mrs. Chapman.

San Francisco.

J. A. Young, of the J. A. Young Co., has left on an eastern trip.

Harold Forbes, representing the Dueber-Hampden Watch Works, has left for New York on a business trip.

Schwarzkopf & Penniman, Los Angeles, Cal., have dissolved partnership and will each take a part of the lines represented by them.

Col. Andrews, of the Diamond Palace, has selected no site in the downtown district as yet, and will probably be one of the last of the retailers to leave the avenue.

Among the out-of-town jewelers who visited this city during the past week were: J. Gordino, Salinas; Thos. Cordi, Roseville; Mr. Patterson and wife, Marysville, and Walter A. Lord, Goldfield, Nev.

Fillmore street and Van Ness Ave. are already presenting a deserted appearance and within three months time will have lost most of their present attractions as a shopping district. Just as soon as the large jewelry stores move back downtown the smaller ones, it is believed, will follow.

The downtown celebration on New Year's Eve was one of the most successful events of its kind ever held in the city. Much of the success of the event was due to the efforts of John Hammersmith, of Hammersmith & Co., and W. D. Fennimore, of the California Optical Co.

John Winter and John Frater, who are accused of robbing several local jewelry stores during the holidays, were arrested a short time ago at Geary and Stockton Sts., after an exciting chase. Much valuable jewelry, believed to have been stolen, was found on the pair, and they tried to throw away more during the chase.

Radke & Co. have made no move to relocate downtown, and as this concern owns the structure in which it is now located it will remain where it is as long as possible. The movement of trade to the new retail district is very marked, however, and the firms now located in permanent stores are getting a large share of the business that is now being transacted.

Now that the holiday season is over preparations are being made by most of the firms located in the Van Ness Ave. shopping district to move to the permanent downtown section of the city, and some concerns are already announcing dates for removal. Most of the firms will remove before the commencement of Summer, but only a few of them have as yet selected their future home. Shreve & Co. announce to the trade that after the first of March they will be found again in their old location in the Shreve building, at the corner of Post St. and Grant Ave. The store there is now completed and could be occupied within a few days if it was considered advisable. The White House will occupy its magnificent new store at Sutter St. and Grant Ave. about the same time, and the opening of its jewelry department will be watched with considerable interest by retail jewelers.

Fred. Steffen, 2161 Mission St., was taken into custody, recently, on a charge of felony embezzlement, but when his case was gone into, in court, he was set free. Mrs. Jennie Rojini, 1909 Buchanan St., made the charge against him and prosecuted the matter. According to her story she gave Steffen three diamonds six weeks ago and asked that they be set in a ring. She declared that she called for the stones a number of times, but was unable to recover them. Growing suspicious she reported the case to the police, and upon demand the jeweler turned over the ring. The "stones" proved to be glass and the woman caused the arrest of Steffens. In court she produced a cake of soap upon which she said she had made the imprints of the stones before they had left her possession. Judge Weller, however, thought that the evidence offered was insufficient to hold the man, and his dismissal followed.

Omaha.

Sol Bergman left last week for New York.

E. O. Furen, with T. L. Combs & Co., is in Lincoln, Nebr., on business.

Edholm & Aiken, formerly of this city, have opened a new store at Green River, Wyo.

Mrs. A. Mandelberg left last week to spend a month in New York and other eastern cities.

T. L. Combs has returned from Hot Springs, Ark., and is confined to his home by illness.

L. E. Griffith & Co. have moved from 417 S. 15th St., to the Sunderland-Webster building, 16th and Howard Sts.

Mr. Morris, watchmaker for D. H. Kunkel, Osceola, Nebr., spent a few days in this city, last week, calling on old friends.

Curtis M. Lindsay, son of S. W. Lindsay, has returned to Armour Institute, Chicago, after spending the holidays with his parents.

Oscar C. Homan, secretary of the C. B. Brown Co., will be married, Jan. 14, to Miss Maud Stearns, Des Moines, Ia. The couple will reside in this city.

The American Jewelry Co., successors to M. Carlton, have purchased the entire stock of the late A. B. Hubermann, and will dispose of it at reduction sale.

Fred. Brodegaard & Co. have rented the second floor at 115 S. 16th St., and will fit up offices and sample rooms for the display of the non-nicotine pipe, which they manufacture.

Word was received in Omaha, last week, that Silas E. Howard, an early settler of Hastings, Nebr., and for 21 years proprietor of the first jewelry store established in that city, died of pneumonia, Jan. 4. He had many friends here.

During the Trans-Mississippi Poultry Show, which was held in Omaha, last week, the following jewelers donated silver loving cups, to be awarded as prizes: C. B. Brown Co., A. Mandelberg, S. W. Lindsay, Mawhinney & Ryan Co., and Gustafson & Hendrickson.

The following out-of-town jewelers were in this city, last week, purchasing stock: M. Barnes, Avoca, Ia.; A. D. Smith, Cedar Rapids, Ia.; H. Tinke, Wall Lake, Ia.; Jno. Morris, Hancock, La; J. P. Booth and M. M. Huck, North Bend, Nebr.; Jno. Crabill, Plattsmouth, Nebr.; W. H. Wiker, Spalding, Nebr., and C. D. Morse, Osceola, Nebr.

Fire started on the fourth floor of the Karbach Block, 15th and Douglas Sts., at 11 o'clock, Thursday morning, Jan. 7, and did damage that may amount to $150,000. On the ground floor of this building is located the store of the Mawhinney & Ryan Co., which suffered greatly by water and smoke. Mr. Holliday, in a short interview to a JEWELERS' CIRCULAR-WEEKLY representative, said that at present he could not tell exactly how bad the loss would be, but estimated it at several thousand dollars. A fine steel ceiling prevented the store and stock from being deluged by water.

A business man of this city, in company with another man, entered the store of Henry Copley, last week, to have the jeweler pass judgment on a diamond. Mr. Copley being out, the watchmaker examined the stone, gave his opinion, and said it was worth $200 and over. This was sufficient for the Omaha man. The two left at once for the bank, a check was made out and $225 was handed over to the stranger. In the meantime, the same old substitution trick was brought into play, and when the business man opened the small package he found two small pieces of glass. The stranger, of course, had fled.

Pacific Northwest.

R. W. Rastall, Vallejo, Cal., is in financial difficulties, and his store there has been attached.

Bert Lissner, Oakland, returned to his home on New Year's Eve just in time to prevent a burglar, who had broken into his home, from carrying away all the silverware and jewelry owned by himself and wife. He had returned a little earlier than he had anticipated on account of the rain, and, upon opening the door, discovered the burglar, who escaped through a rear door.

Emil Maybem, Chico, Cal., has made the announcement that he is to retire from business at that place, and a special sale has been in progress to dispose of the stock. Mr. Maybem is an old resident of Chico, having settled there in the '80's, when he entered the employ of Hibard & Sommer, a firm that then occupied the same corner now occupied by Mr. Maybem. In 1893 he bought out his employers, and since then has conducted the business alone.

San Diego has a Chinese gem specialist in the person of Hom Bing, who is an extensive dealer in tourmalines. He sells in the gem markets of Canton and secures most of his raw product from San Diego County. About a year ago this enterprising Chinese conceived the idea of catering to that market, and proceeded to ship sample lots of stones there. These soon found favor with royalty and orders came in rapidly. Polishing of the stones is all done in China, only the raw material being sent from here.

William H. Welch, Demopolis, Ala., whose store and stock were burned out on the night of Dec. 31, estimates his loss between $12,000 and $15,000 and has very little insurance. Mr. Welch, however, will resume business at an early date and is anxious to receive catalogues and price lists from the wholesale trade.

Benedict's Real Rose Hat-Pins



WARNING!

INFRINGEMENTS WILL BE PROSECUTED

We Own the original PATENT No. 899,852, filed Feb. 28, 1907, granted Sept. 29, 1908.

OUR RIGHTS WILL BE PROTECTED.

We warn the trade to discontinue the purchase or sale of pins of other makes that infringe upon our patent, otherwise we will be compelled to make the retailer so doing a party to a suit brought under our patent.

REAL ROSE HAT-PINS SHOULD BE PURCHASED OF US.

Write for full particulars and prices.

BENEDICT MFG. CO.

New York Office, 409 Broadway EAST SYRACUSE, N. Y.



Traveling representatives in Toronto, Can., recently, were: Joseph S. Frank, Sussfeld, Lorsch & Co.; Leo Strauss, American Spectacle Co.

Traveling representatives who called upon the Milwaukee, Wis., trade, last week, included: Thomas Jewett, Gorham Co.; Leland Sanford, Alvin Mfg. Co.

Traveling representatives in Los Angeles, Cal., last week, included: E. C. McKeen, Waltham Watch Co.; William Woods, Morgan & Allen Co.; Albert E. Lee; W. B. Wood, International Silver Co.

Among the travelers who, recently, visited Buffalo, N. Y., were: J. Curtis, Meriden Silver Plate Co.; Fred Juengling, Sessions Clock Co.; A. Bradshaw, Meriden Britannia Co.; D. Skutch, New Haven Clock Co.

Among the traveling representatives visiting Lancaster, Pa., recently, were: W. B. Ehlers, Ehlers & Co.; C. S. Bliss, E. A. Bliss Co.; H. C. Berdan, Gorham Co.; A. Holzinger, Fred Kaufman & Co.; Ludwig Lehman.

Traveling representatives in Denver, Colo., last week, were: Herman New, Hammel, Riglander & Co.; Gus Weil, Electric City Box Co.; Harry Decker, Empire Cut Glass Co.; Dan Weil, J. C. Weil & Son; John Marsh, C. A. Marsh & Co.; Fred R. Sheridan; Benj. Crandall; R. F. Kleckner, Theodore W. Foster & Bro. Co.; T. L. Gross, Knickerbocker Silver Co.; Mr. Crandall, C. H. Allen & Co.

Traveling representatives who called on the trade in Omaha, Nebr., last week, were: Charles P. Crane, Bliss Bros. Co.; Frank T. Barton, George N. Steere Co.; G. H. Howard, Mason, Howard & Co.; Mr. Brown, S. O. Bigney & Co.; Robert E. Kehl, F. H. Noble & Co.; H. G. Pfordresher, Geo. L. Brown & Co.; C. W. Edwards, Leach, Miller & Co. and Walter E. Hayward Co.; Charles Hanni, Sussfeld, Lorsch & Co.; I. S. Richter, N. Barstow Co. and Doran, Bagnall & Co.; Mr. Kettlety, A. H. Bliss Co.

The following traveling representatives called on the trade in Kansas City, Mo., during the past week: Robert Kehl, F. H. Nohle & Co.; Frank W. Bloomer, E. I. Franklin & Co.; Milton S. Rodenberg, Dunn & Rodenberg; Mr. Child, Warren & Williams; H. F. Tourtellot, Waite-Thresher Co.; D. N. Jacoby, Providence Stock Co.; H. G. Pfordresher, Geo. L. Brown & Co.; Mr. Rogers, C. H. Cooke Co.; C. W. Edwards, Walter E. Hayward Co.; I. S. Richter, N. Barstow and Doran, Bagnall & Co.; Fred A. Bullock, Horton-Angell Co.; C. W. Edwards, Leach, Miller & Co.

Wholesalers of Philadelphia, Pa., were overrun, last week, with the usual descent upon them just after the beginning of a new year of agents and representatives of the eastern manufacturing plants. Among those in town were the following: Harry Kent, F. W. Weaver & Co.; Charles Elliott, Maintien Bros. & Elliott; Charles J. Tonry, Riley & French; J. Lederer, S. & B. Lederer Co.; James Lincoln, Wolcott Mfg. Co.; Mr. Wilson, Plainville Stock Co.; Mr. McNerny, Allan, McNerney & Co.; Ren Fields, Walter Clark; E. A. Potter, E. A. Potter Co.; Mr. Strandberg, Sykes & Strandberg; James Otis, Harvey & Otis; Miles Carter, Carter, Qvarnstrom & Remington; Jacob Wachenheimer, Wachenheimer Bros.

Traveling representatives who called on the Cincinnati, O., trade, during the past week, included: Frank J. Ryder, Walter E. Hayward Co.; H. H. Curtis, Curtis Mfg. Co.; H. W. Sisson, E. A. Bennett & Co.; R. L. Morehead, R. L. Morehead & Co.; C. W. Hickok, Graff, Washbourne & Dunn; George T Howard, Towle Mfg. Co.; Millard E. Heise, Langfield Bros. & Co.; Arthur Bradshaw, International Silver Co.; "Dick" Robinson, Shiman, Miller Mfg. Co.; Mr. Bosselman, T. Quayle & Co.; Charles Clark, W. G. Clark & Co.; Mr. Oakley, Thornton Bros.; Fred Pettee, Waterbury Clock Co.; Mr. Fisher, Furbish, Swift & Fisher; F. B. Brigham, Cheever, Tweedy & Co.; Mr. Child, Warren & Williams; William Moulton, F. W. Weaver & Co.; Harry Mix, Wightman & Hough Co.; William W. Middlebrook, B. A. Ballou & Co.; Alfred J. Moss, Ostby & Barton Co.; H. B. Coopeman, Newark Tortoise Shell Novelty Co.; Walter M. Hodges, Will & Baumer Co.; Melville Untermeyer, Charles Keller & Co.; Harry H. Miller, Hutchison & Huestis; James O. Otis, Harvey & Otis; F. R. Truell, W. H. Saart Co.; G. M. Newcomb, Maple City Glass Co.; W. B. Bernstein, Tuthill Cut Glass Co.; George E. Taylor, Wilcox & Wagoner Co.; James Baker, Frank M. Whiting & Co.

Among the traveling representatives who visited the trade, recently, at Pittsburg, Pa., were the following: Joseph Keller, Keller Mfg. Co.; Mr. Payson, Finberg Mfg. Co.; G. Cheever Hudson, G. C. Hudson & Co.; Alfred J. Moss, Ostby & Barton Co.; W. J. Harber, Enos Richardson & Co.; W. T. Francis, Waterbury Clock Co.; Frank J. Ryder, Walter E. Haywood Co.; Edgar Huhn, Scofield, Melcher & Scofield; William Bosselman, T. Quayle & Co.; T. K. Benton, G. W. Parks Co.; Howard R. Grant, Riley & French; Mr. Sherman, estate of O. M. Draper; C. E. Emerson, W. H. Bell & Co.; H. E. Barkman, F. H. Cutler & Co.; J. M. Curtis, Meriden Silver Plate Co.; J. A. Lassell, Albert Borgzinner & Co.; Horace D. Sherrill, Sinnock & Sherrill; W. H. Osborne, R. Wallace & Sons Mfg. Co.; F. E. Winship, H. C. Fry Glass Co.; H. F. Joel, E. H. H. Smith Silver Co.; E. W. MacAllister, Irons & Russell Co.; L. M. Frank, Buffalo Jewelry Co.; Arthur Bradshaw, Meriden Britannia Co.; William E. Hamilton, Bristol Mfg. Co.; J. E. DeWyngaert, Scofield & DeWyngaert; A. Wiplitzhauser, Wightman & Hough Co.; Howard R. Grant, Riley & French; E. P. Tiffany, F. H. Sadler Co.; Emil Herbeck, Herbeck-Demer Co.; F. R. Truell, W. H. Saart Co.; Mr. Bennett, Waite, Evans Co.; Mr. Pierce, T. I. Smith Co.

Trade Gossip.

"Congenial Friends" from the original painting by Wm. Verplanck Birney, A.N.A., is the title of an attractive calendar issued by the Newburyport Silver Co., Keene, N. H. The calendar is 14 x 17, and shows several men dressed in bright colors gathered about a table. The calendar is in light green, while the baseboard is of a darker shade of green.

A useful and practical souvenir is being distributed to the trade by the Wachter Mfg. Co., makers of ball-bearing watch pendants and bows, and bead neck chains, of Hartford, Conn. It consists of a patented watch case opener with a Wachter ball-bearing bow and pendant for a handle. The Wachter Mfg. Co. will also issue this year an illustrated catalogue, showing the different articles it manufactures.

It may not be generally known that any tortoise shell comb, no matter how badly broken, can be repaired. Frequently a comb is thrown away because a number of teeth or part of the mounting are broken. The members of the Charles A. Hetzel & Son Co., of 131 W. 31st St., New York, make a specialty of repairing combs, fans, opera glasses and ivory goods and rebristling brushes, and claim that no matter what condition any tortoise shell article may be in they can make it look as good as new.

W. Green & Co., 81 Nassau St., New York, have issued an advance catalogue of materials, tools, machinery and jewelers' supplies. A large cloth-bound and complete catalogue containing 500 pages, alphabetically arranged and indexed, is nearly finished and will be sent to the trade shortly. The advance catalogue is bound in heavy green covers and contains photographs of the concern's establishment. The catalogue contains a facsimile copy of a bill rendered the U. S. Navy pay office for electrical apparatus supplied the Government in September and a letter from the department saying that the motor was passed by the board of inspection. The advance catalogue contains 100 pages.

Theodore Kuehl of the firm of George Kuehl & Co., Chicago, has just returned from an extensive visit to the clock factories of Europe and while there secured the exclusive American rights to what, for the want of a better name, is called the globe clock. By means of two sprocket wheels a globe on the top of the clock is connected with the clock movement. As soon as the clock starts, the globe revolves exactly as does the earth and makes one complete revolution every 24 hours. By referring to a metal indicator, upon which the hours are marked, and which encircles the globe, the exact time in any portion of the earth may be readily ascertained. It is doubtful if a more comprehensive, and at the same time thorough and interesting method has ever been devised to illustrate the law of the earth's rotation. The cause of day and night can very forcefully be illustrated by substituting a lamp or electric light in place of the sun. The clock is made with a 30-hour lever movement.

St. Louis.

The Zerweck-Frech Jewelry Co. has put in an electric lighting plant of its own at 216 N. 6th St.

W. R. Hazelman' from Kentucky, and J. J. Gaffner, St. Jacobs, Ill., were visitors in St. Louis last week.

F. B. Johnston, Pittsfield, Ill., passed through the city, last week, en route to Texas, where he will spend two months hunting.

Jacob Mueller, a jewelry salesman, was robbed of $1,000 in jewelry, which he had in a satchel, at his home at 1825 Cora Ave., last Friday. A houseman, who disappeared, is under suspicion.

Morris Eisenstadt, president of the Eisenstadt Mfg. Co., will give his annual smoker to the employes of his concern Saturday night, Jan. 16, at the Mercantile Club. This is Mr. Eisenstadt's personal tribute to his employes, and has been his custom for years.

The Hess & Culbertson Jewelry Co. last week leased the seven-story fireproof building at the corner of 7th and St. Charles Sts. for a long term of years, and as soon as extensive alterations have been completed the firm will move from its present location at 6th and Locust Sts. George J. Hess said that the building would be fitted up as the handsomest jewelry store west of New York. His firm will occupy the basement, first and second floors, and by provisions of the lease may take any additional quarters in the future. Heavy holiday trade necessitated the move, which is the third move of this company to larger quarters since its establishment 27 years ago. George J. Hess is president of the company; S. D. Culbertson, vice-president, and S. E. Bamber, secretary.

A fire started about a week ago in the store occupied by the Lincoln Jewelry Co., Lincoln, Nebr., but was extinguished before doing any serious damage.

Philadelphia.

L. Sanders, with J. B. Bechtel & Co., is confined to his home with tonsilitis.

Fred T. Barry, of L. Stern & Co., is in the middle west, meeting with success.

H. Kulen, watchmaker, formerly with A. Vollmer, 144 W. Girard Ave., has accepted a position with W. H. Long, 1625 South St.

Mr. Quinn, in charge of the Parisian jewelry department of Wanamaker's, left, last week, for Europe on a purchasing trip.

J. I. Gorfine, 109 N. 13th St., has returned from a trip to Baltimore, where he had been spending the holidays with his parents.

Following quickly her husband, Mrs. Charles Reese, widow of Charles Reese, a retail jeweler for many years at Front and Dauphin Sts., who died a month ago, succumbed to exhaustion at her home, last week, presumably brought on by profound grief.

John A. Ross, of the John A. Ross Co., 1208 Chestnut St., is taking an active interest in the movement of the West Philadelphia Business Men's Association, of which he is a member, to require the Transit Co. to keep its cars in a more sanitary condition.

Among the out-of-town retailers purchasing of local wholesalers, last week, were the following: George Rudisill, of Rudisill Bros., Altoona; R. W. Quicksall, Mt. Holly; Calvin Solliday, Lambertville, N. J.; A. M. Kendall, Millville, N. J.; B. C. Foster, Bristol, Pa., and H. V. Stratton, Bordentown, N. J.

Elmer Horn, of the material department of M. Sickles & Sons, is receiving the sympathy of the trade upon the sudden death, at the family home in Easton, of his mother. Mr. Horn had spent New Year's with his mother, and had left her in the best of health and spirits.

Ed. Sickles, of M. Sickles & Sons, spent last week visiting New York and the eastern manufacturing centers. Jesse Logan Browne, of the traveling force, leaves soon for his regular trip through the south. Max Polak has returned from the country, where he spent the holidays, and leaves, this week, for the eastern shore territory.

The Philadelphia Jewelers' Club met, last night, at the rooms, 1228 Chestnut St., to nominate officers for the year. It is impossible to forecast who will be nominated. Most of the votes will be received by mail. The election will be held at the annual meeting in February, when preparations will also be completed for the annual banquet.

Frank Van Olinda, for 12 years with the New England Watch Co., has associated himself, with the beginning of the year, with L. P. White, whom he will represent in Pennsylvania, Ohio and West Virginia in conjunction with John T. Miller, of the traveling force. A. L. Smith will continue to cover Philadelphia, Baltimore and Washington.

The jewelry of the late Mrs. Meta J. Wood, over which there was quite some mystery following the woman's death alone in the mansion on Broad St., was disposed of at private sale, last week, and brought $5,500. A jeweler had appraised the collection at $8,000. A diamond broker bought in the most costly pieces, consisting of a diamond necklace of 55 stones for $900, a diamond pin for $650, a diamond and ruby bracelet for $350, and a pair of diamond earrings for $350.

S. Lubin, who began his career as an optician, and still conducts a store at 21 S. 8th St., near Chestnut St., but who is now interested extensively in moving picture ventures in this city and New York and manufactures the films, attended a meeting of various manufacturers of similar lines of goods in New York, last week, which it is believed will result in a merger of capital involving nearly $20,000,000.

At the wedding, last week, of Harry Sehrer, with Charles H. O'Bryon, to Miss Anna Waples, many friends of the young man in the trade in the wholesale district attended and helped to make the festivities lively. Among them were William C. Williams, Andrew Little, with J. B. Bechtel; William Fisher, with R. M. Cooper & Son; James MacMillan, with M. Sickles & Son; J. B. Robertson, of the same firm, and many others. Mr. and Mrs. Sehrer fared excellently in the way of presents. They left on a short honeymoon trip after the ceremony.

Isadore Mayer, retail jeweler, 1235 Market St., and with a branch store at 57 N. 8th St., has acknowledged to his creditors his insolvency, and offers a settlement of 30 per cent., of which 10 per cent. shall be paid at once in cash and the balance in three, six and nine months, giving indorsed notes for the payment. Mr. Mayer's total liabilities are reported as being about $15,000. He is heavily indebted to Philadelphia and New York wholesalers. The Market St. store was leased by him in the Fall, and it was thought would prove a profitable venture. No agreement has yet been reached by the creditors.

Harrisburg, Pa.

H. C. Claster will retire as a director of the Suburban Club, this month. New officers were named, Jan. 10. Several local jewelers are members of this organization.

L. Kamsky, who has been in business here for the past few years as a manufacturing jeweler and diamond setter, expects to make a business trip to New York, next week.

Tausig Bros. will shortly make alterations in the basement of their building, 420 Market St., fitting it up for the purpose of displaying their stock of china and brass goods. They have leased one of the upper floors of their store building to the State Council, O. U. A. M., for a term of three years. Edward Tausig visited the automobile show in New York, last week.

Charles Aronson, jeweler and pawnbroker, 10 S. 4th St., who is offering creditors a settlement at 25 per cent, stated, Saturday, that he had forwarded all his books and papers to his brothers, M. and H. Aronson, 636 Broadway, New York, his principal creditors. He had not been notified of a meeting of his creditors in New York, and declined to give the amount of his liabilities. No proceedings have been instituted as yet before the United States District Court. Mr. Aronson, who was formerly a successful business man in Scranton, Pa., came here, about 18 months ago, from Detroit, and engaged in business at his present location, where he has been temporarily handicapped by the closing of the Mulberry St. bridge, pending the completion of the new $250,000 bridge, which is one of the principal links between the central business section and that large portion of the city known as East Harrisburg. This bridge is only a half block away from his store, and since it has been closed to traffic business along S. 4th St. between Market and Chestnut has suffered. Mr. Aronson feels confident that if he can effect an arrangement with his creditors that will tide his affairs over for a few months he will be able to gradually pay his debts.

Columbus, O.

The Max J. Greenwald Jewelry Co., of Cincinnati, with a capital stock of $10,000, was issued incorporation papers by the Secretary of State last week. The incorporators are Josephine Wonn, Maude Gallagher, Erwin Zeiltonka, Isadore L. Greenwald and Max J. Greenwald.

The suit in involuntary bankruptcy brought against Maurice J. Levinson, pawnbroker, is in the hands of a referee, Ferdinand N. Sinks, lying quiescent because no security for costs has been given by the plaintiffs. The suit was brought by the Ball-Fintze Co., which claimed Levinson owed it $206.76; by David Robinson, receiver for the Consolidated Mfg. Co., Toledo, with an account of $130; the Evansville Trunk Co., Evansville, Ind., with an account of $140.10, and Nathan Plaut, of Cincinnati, with an account of $126.95. Levinson for answer set up that he did not owe the sums named, and that the aggregate claims of the four creditors did not amount to $500. The case was then referred to the referee to take testimony, since which no action has been taken. The suit was based on an alleged act of bankruptcy by Levinson, in that he had made an assignment. M. J. Schlessinger is receiver

Canada Notes.

M. L. Miller, Dalton, Ont., has sold out his business.

W. A. Fenwick, Shelburne, Ont., has assigned to F. H. Silk.

The death of W. H. McEvoy, Amherstburg, Ont., is announced.

N. Freck has purchased the business of Armstrong & Schultz, Gladstone, Man.

Gustave E. Seifert, of G. E. Seifert & Sons, Quebec, died Friday, Jan. 1 at the age of 77.

It was recently announced that the business of Saunders, Lorie & Co., Toronto, Ont., who have dissolved partnership, would be continued by E. Saunders. By a later arrangement the business will be transferred to S. Lorie, who will retain the old style of the firm.

Utica.

At the annual communication of Utica Lodge No. 47, F. & A. M., held recently, Charles T. Evans was elected Worshipful Master for the ensuing year.

The new automatic electric alarm clock which has been installed in the Railroad Y. M. C. A. was made by the Seth Thomas Clock Co. It is so constructed that the inmates of 80 rooms can have their alarms set on the clock. Buttons show for what room each call is intended.

Newark.

Curtis R. Burnett is chairman of the committee on legislation of the Newark Association of Credit Men.

George F. Koepke and his brother, who is now in the south, are contemplating starting a jewelry factory here.

The Balbach Smelting & Refining Co. is one of the concerns which have contributed to the Italian earthquake relief fund.

The members of the Sterling Silver Finishers Local, No. 280, will hold their annual mask and civic ball on Friday evening, Jan. 29.

Douglas Gardner is now in charge of Hauserman & Co.'s jewelry store, 214 Main St., Paterson. He is also at the head of the repairing shops of this establishment.

F. Kirchenbauer, who has been foreman for L. Barnet & Co., 481 Washington St., has launched into business for himself, and will make a variety of jewelry at 50 Columbia St.

Because of pressure of business the William F. Renziehausen Co., gold refiners, 45 Oliver St., has been unable to make repairs to the building. Sterling silver orders have been heavy during the holidays.

William E. Nixon, of the jeweler's supply department of the American Oil & Supply Co., left Sunday night for New York State and Canada in the interest of his firm. E. G. St. Hoor, of the Chicago office of the company, started for the Pacific coast Sunday night.

The Hunt Polish Co., Vineland, N. J., has been incorporated to make a polish for gold, silver, cut glass, precious stones, etc., with a capital of $5,000. The incorporators are: C. Randolph Bennett and Lillian Hunt, of Philadelphia, and Herbert C. Bartlett, of Vineland, N. J.

Fred T. Long, having resigned, Jan. 1, from Allsopp Bros., Camp and Orchard Sts., Joseph D. Varley will succeed him. Henry G. Allsopp will succeed Mr. Varley on the Pennsylvania and New Hampshire route. Mr. Long will be a member of the firm of Allsopp & Long, 473 Washington St.

Morris M. Goodman, claiming to live in Manhattan, tried to sell two rings to a servant in the employ of Mrs. Clara White, of Glen Ridge. He claimed the rings were worth $150 each, but agreed to sell them for $10. The bargain offer aroused suspicion and Goodman was arrested after a chase. He was later fined and ordered to leave the town.

News of the death of Mrs. Mary C. Hendrick, widow of the late Major Oren A. Hendrick, founder of Hendrick & Co., this city, was received by many members of the trade with deep regret. Mrs. Hendrick died after a brief illness of pneumonia, Tuesday morning, Jan. 5, at her home, 1089 Broad St. The funeral was held Thursday from her late home and the interment was at Mount Pleasant Cemetery.

The Shiman-Miller Mfg. Co., now at 391 Mulberry St., expects to move into its new factory, at Austin and Murray Sts., about April 1. The building is of brick and stone and is five stories high. It will be occupied exclusively by jewelers. Three of the floors have already been assigned. One of them will be occupied by the firm itself. The building covers an area of 93 by 100 feet. There is 8,000 feet of floor space. The structure cost $60,000.

As the result of injuries sustained by being struck by a trolley car, Dec. 19, Michael Schwartz, a jeweler and buttonmaker, died on Monday, Jan. 4, at the City Hospital. He had been in a semi-conscious condition since the accident. A widow and four children survive him. The funeral was held from his late home, 271 Central Ave. The motorman in charge of the car which caused the injuries will be prosecuted.

An involuntary petition in bankruptcy was filed against Mrs. Caroline Krause, 74 Newark Ave., Jersey City, last week. She is the wife of M. Krause, who became involved and gave a bill of sale to one of the family some years ago. He had at one time conducted two stores—one at 74 and the other at 216 Newark Ave. The latter store was given up in 1899. Mrs. Krause claimed to own the property at 216 Newark Ave. and this was sold.

A few days ago the American Oil & Supply Co. bought the Alpha Jewel Co.'s place in the Schlosstein building, at Liberty and Lafayette Sts., outright. The company had a financial interest in the concern previously. The old employes will be retained and R. Yeitter, who has been head of the old concern, will remain as manager of the jewel department, with an interest in the purchasing company. Mr. Yeitter left for Boston, Friday, to buy machinery.

G. A. Hauserman, trading as Hauserman & Co., in Paterson, having had trouble to realize ready cash on his assets, of about $50,000, and having liabilities of only $20,000, asked the Jewelers Board of Trade to get his creditors together, and has succeeded in getting them to extend the time on his notes. It is believed that Mr. Hauserman, who is a well regarded jeweler in Paterson, will be able to meet all his obligations and pay 100 cents on the dollar.

Mrs. Martha Passmore Larter, wife of Frederick H. Larter, of Larter & Sons, died late Tuesday afternoon, of last week, at her home, 45 Hillside Ave., Newark, N. J., after a long illness. Deceased was a descendant of Simon and Elizabeth Passmore and was a member of St. Luke's Methodist Episcopal Church. Besides a husband, she is survived by a sister and six children—Harry C., Halsey M., Warren H., Mrs. Wm. E. Price, Miss Jessie and Miss Florence Larter. The funeral services were held from her late home Friday at 2 P. M., and were conducted by the Rev. Mr. Tabor, of St. Luke's M. E. Church. The interment was in Evergreen at the convenience of the family.

George W. Trelease, who conducted a lapidary shop in the Richardson building, died suddenly on Thursday night. He had been ill for some time, but his condition did not seem to be serious. He went to work Thursday morning and on returning home in the evening complained of feeling ill. He died before aid could reach him. Mr. Trelease was born in Newark and had always resided here. He was known throughout the country as an expert diamond cutter and had a large acquaintance among the trade in Newark. A widow and two sisters survive him. Deceased was an ardent follower of bowling and was connected with various organizations which followed this pleasure. His funeral was held Monday morning at his late home, 39 Market St. A high mass of requiem was offered for the repose of his soul at St. Philip Neri's Church. The interment was in Woodland Cemetery.

Connecticut.

The clock factories in Forestville started up with a complete working force, Jan. 6.

The Sessions Clock Co., Forestville, is about to increase its capital stock from $300,000 to $400,000, the increase being made necessary on account of the growth of the business.

Thomas F. Donovan, for several years in the employ of the Seth Thomas Clock Co., Thomaston, and later a prominent business man of Thomaston, died about a week ago at his home at that place, aged 59 years.

W. G. Lotze, New Haven, has just received news of the death of his father, George Lotze, in Girard, O. The latter was 79 years of age and had been engaged in the jewelry and drug business for several years. He is survived by three sons, Charles F. Lotze, of Vermilion, S. Dak.; E. H. Lotze., Girard, O., and Wm. G. Lotze, New Haven. Two daughters also survive.

A meeting of the creditors of Israel N. Parmett, Hartford, was called at the offices of L. H. Katz, for Saturday, Jan. 3, at 11 A. M. Mr. Parmett, who conducted the store at 1165 Main St., in Hartford, is about 26 years of age, and has been in business for five years. In 1903 he began with Harris Freedman under the name of Freedman & Parmett; the partnership was dissolved one year later, Freedman continuing at 194 Front St. and Parmett at 24 Village St., removing later to 22 Village St. In February, 1906, he again became associated with Freedman under the old firm name, and continued both stores. The partnership was again dissolved and Freedman continued as before at 194 Front St. Their forces were again joined in February, 1907, when a store was rented at 1165 Main St. The partnership was once more dissolved in February, 1908, and Freedman went back to his old location at 194 Front St. and Parmett began at 1165 Main St. on his own account. At the time of the last dissolution each assumed one-half of the indebtedness. Parmett was considered a practical man and bore a good reputation.

A voluntary petition in bankruptcy was recently filed against Max Jaffe, wholesale and retail dealer in optical goods and jewelry at Birmingham, Ala., who, as noted in the last issue of THE JEWELERS' CIRCULAR-WEEKLY, recently offered his creditors a settlement of 25 per cent., half in secured notes and half unsecured, due in four months. Mr. Jaffe was formerly a member of the Jaffe Jewelry & Loan Co., from which he withdraw some years ago. He started in the trade first with the Manhattan Watch Co., and in 1886 began business in Brooklyn. Later he went to Denver, Colo., where he was a member of Jaffe & Shapiro, which dissolved in 1891. He then went to Birmingham, where he engaged in the pawnbrokerage business, where he was later joined by his brother in the Jaffe Jewelry & Loan Co. He sold out his interest in this concern in May, 1896.

Pittsburg.

Dawson B. Adams spent New Year's at Waynesburg, Pa., his former home.

J. T. Montgomery, New York, was in Pittsburg last week visiting his friends here.

Benjamin Biggard, receiver for the Silverman Jewelry Co., has filed his account with the trustee and there will be little to distribute among the creditors.

J. C. Grogan & Co. are making rapid headway on the remodeling of their new quarters in the Home Trust Co. building, into which this firm will move April 1.

Judge James S. Young has referred the petition in bankruptcy presented last week by Philip Ruprecht of Sharpsburg, to William R. Blair, referee in bankruptcy for this district, for adjudication.

The Pittsburg office of M. A. Mead & Co. has been moved to New York, where Manager Owens, formerly of the local office, has gone and from which point the business of this section will be conducted.

James R. Brown of the Marsh, Brown & Mather Co., fell several days ago and sprained his ankle. He is now at his home in Avalon and it will be several days before he will be able to go on the road.

A local jeweler recently secured the resignation of an employe of the house whose habits had been watched with considerable interest. As the story goes, the man was soldiering at the expense of the house and putting in expense accounts which were not legitimate.

W. J. Johnston, head of the W. J. Johnston Co., will leave Pittsburg, Feb. 1, for California and an extended tour of the west. He will be accompanied by his family. Mr. Johnston has not taken a vacation for some time, and intends to take a good rest, following a season of splendid activity, so far as his house is concerned.

John M. Kennedy, of Waynesburg, who was impaneled on the special jury summoned to try J. B. F. Rinehart, cashier of the Farmers & Drovers National Bank, charged with wrecking the institution, was called on the jury but as he is personally acquainted with the banker and well acquainted with the details, he was relieved of service.

Among the out-of-town merchants who were in Pittsburg, last week, buying goods, were the following: A. Katzenmeyer, Burgettstown; Harry Bloser, New Kensington; E. H. Kennerdell, Tarentum; Mr. and Mrs. H. C. Morrison, Mt. Pleasant; E. H. Schaefer, Beaver Falls; Frank Worrell, Canonsburg; E. F. Preise, Homestead; B. E. Brown, Monessen; P. J. Manson, Jeanette; Harry Morris, Mt. Pleasant; T. N. Smith, Morgantown; George Eckert, Jeanette.

L. M. Smit, president of the M. J. Smit Co., of 212 Fifth Ave., was injured, last Wednesday morning, at Coraopolis during a runaway, being bruised about the hands and face, while Mrs. Smit's left arm was broken. She was also bruised about the body. Mr. and Mrs. Smit and a servant, who was also injured, were on the way to the railway station from Coraopolis Heights. Something went wrong with the harness, and the driver got out of the rig to investigate. Mr. Smit held the reins. The morning was cold and the horses, being spirited, pranced about and finally bolted off. The team went over an embankment and the occupants were thrown out, with the result stated.

Abraham Lewis, whose failure was announced in THE JEWELERS' CIRCULAR-WEEKLY two weeks ago, is endeavoring to have his affairs straightened out so that he can re-engage in business. Mr. Lewis in discussing the matter with THE JEWELERS' CIRCULAR-WEEKLY's correspondent, said that he had a great deal of sickness in his family last year and one death, that of a relative and that he had to pay out considerable in doctor bills. Some of his friends are said to be rallying to his support and strenuous efforts are being made to have his affairs straightened out so that he can open up business. It is not known how badly involved he is, but Mr. Lewis contends that if he is given a chance he will be able to make good.

Buffalo, N. Y.

The Majestic Cut Glass Co. has announced that it has extended for a few days its lease of a store in Elmira, N. Y.

An advertisement of a creditors' sale of the entire contents of the Queen City cut glass factory, Buffalo, recently appeared in a Buffalo newspaper.

Fred J. Dorn, jeweler, 87 E. Genesee St., was among the prominent Elks who occupied boxes at the ball held by Buffalo Lodge, B. P. O. E., at Convention Hall.

The Bingham Co., which is headed by Frank R. Wyckoff and will manufacture and deal in photographic materials, graphoscopes, etc., has been organized in Binghamton, N. Y.

Fred C. Smith, traveler for Charles F. Damm, manufacturing jeweler, is on a buying trip in the east for that concern. Edward Arnold, foreman for Mr. Damm, is on the sick list.

W. Otto Lehsten, wholesale jeweler, 402 Ellicott Sq., was recently installed as a member of the finance committee of Court Fitzgerald, No. 4842, Independent Order of Foresters of Buffalo.

Past masters' jewels which were presented to Past Masters Baum, King, Douglass and Beers, F. and A. M., Schenectady, were recently on display in the show window of R. S. Conner, of that city.

Yung & Debus, 184 E. Genesee St., have installed some new machinery. They are filling a large contract received from a novelty company to manufacture jewelry in which alligator teeth, sea beans, etc., will be used.

The Elbe Mfg. Co., Niagara Falls, has been incorporated to manufacture and deal in watches, jewelry, etc., with a capital of $50,000. The incorporators are: W. I. Breckon, F. L. Pond and W. R. Parrish, all of Niagara Falls.

A recent issue of a local paper contained a half page description of the plant of King, Raichle & King, 504-506 Main St. The account contained two large half-tone cuts, showing the interior of the firm's show rooms and of its factory.

G. L. Woodworth, who was sent to the penitentiary for 30 days, Jan. 5, by Judge Nash, on the charge of stealing a small sum of money, was recently released from the Elmira Reformatory, where he had served for stealing a diamond ring from Present & Co., 440 Main St.

Among the jewelers who visited the Buffalo market the past week were: P. H. Young, Depew; C. F. Hurd, Medina; P. M. Riley, Holland, N. Y.; E. A. Koetsch, North Tonawanda; E. R. Muller, Batavia; C. D. Barnes, Gowanda; W. H. Fuller, Silver Creek; A. Ahner, Oakfield; Hugh Miller, Attica.

The cases of George Lee, James Shannon and Robert St. Clair, alleged yeggmen charged with dynamiting a safe and stealing valuable jewelry from William S. Mills, a jeweler at Fillmore, N. Y., have again been adjourned. They will be tried before Judge Hazel in the United States District Court, in this city, on the second Tuesday in March.

J. H. Ullenbruch, jeweler and optometrist, at 352 Main St., is president of the Gardenville, N. Y. Businessmen's Association. He and other members of the organization recently appeared before the Public Service Commission in Buffalo and requested that the dangerous grade crossing of the Pennsylvania Railroad in Gardenville be eliminated. The request will be granted.

Albert Hansen, a jeweler, who was shot by Enoch Lytton Cordery on the morning of Dec. 26, has been able to leave the Emergency Hospital, Buffalo, where he was a patient. Cordery, who on the same date shot and killed Harry Carr, is charged with manslaughter. Hansen was employed as a setter by Heintz Bros., Buffalo ring manufacturers. He will be an important witness in the Cordery case.

In deciding the case of Morris Rosenbloom, wholesale jeweler, in favor of Libby Rosokoff, who had a retail store at West Seneca, N. Y., Judge Hodson recently said that this was an instance where he had been called upon to perform an injustice to the jewelry concern. There was no dispute over the sale of the goods in question which amounted to $591, but the court had to hold that as Libby Rosokoff was a minor, that the contract was invalid and that the jeweler could not recover.

Jewelers at Niagara Falls are losing considerable business as a result of the recent enforcement of the Sunday closing law there. Thousands of tourists visit that place on Sunday, and before the laws in question were enforced were liberal purchasers of jewelry on that day. Before the recent crusade the Sunday receipts of one Niagara Falls jeweler totaled several thousand dollars for a year. He says he will sell out his business if he is to be deprived indefinitely of his lucrative Sunday patronage.

Attorney E. B. Gram bid $816 for the stock of Alvin A. Wilcox, Chippewa St. jeweler, who recently filed a petition in bankruptcy. Mr. Gram represented Mr. Rothchild of Buffalo. Mr. Rothchild is associated in the transaction with Mr. Wilcox, who will continue the business. Attorney Marc W. Comstock, trustee, had charge of the bidding, which was spirited. Mr. Gram's bid was accepted. Mr. Wilcox says he will pay all back accounts, with a few exceptions. He has renewed his present lease for five years.

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Special Notices.

Payable invariably in advance.

Rates 75c. per insertion for notices not exceeding 25 words; additional words, 2c. each.

SITUATIONS WANTED, 1c. a word each insertion; minimum charge, 25c.

Heavy type, 5c. a word; minimum charge, $1.25.

Display cards, $2.00 per inch.

In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.

All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.

Situations Wanted.

STOCK CLERK wants position with jobbing house; best experience. "X., 1462," care Jewelers' Circular-Weekly.

FIRST CLASS, practical designer on modern jewelry; best references. Address "A., 1440," care Jewelers' Circular-Weekly.

YOUNG MAN, 26, wisbes position as salesman or stock clerk; 13 years' experience. "C. S., 1513," care Jewelers' Circular-Weekly.

ENGRAVER and saleslady desires position; experience; best reference. Address "W. F. H., 1454," care Jewelers' Circular-Weekly.

WATCHMAKER, young man, 19, with nearly three years' experience, wants to finish trade. "F.," 804 Brandywine St., Philadelphia, Pa.

YOUNG MAN, 18 years, wishes position in wholesale jewelry house; can furnish best of references. Bertram Ocbs, 165 W. 140th St., New York.

A GOOD WATCHMAKER, with 20 years' experience, wishes a steady position in New York City. "K., 1464," care Jewelers' Circular-Weekly.

JEWELER, thoroughly experienced on diamond work; city or country; excellent references. Address "W., 1436," care Jewelers' Circular-Weekly.

ENGRAVER, first class, would like position with chance to learn watch making; good references. Address "A. B. K., 1508," care Jewelers' Circular-Weekly.

WANTED, position by an experienced young man as watchmaker, assistant watchmaker, clock or jewelry repairer. "G. D.," 67 John R. St., Detroit, Mich.

WATCHMAKER, first class ability, also optician, wants immediate change; 22 years' experience; temperate; best references; Boston or New England. Address "O., 1506," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN of experience desires situation either on road or New York office; higb class gold goods. "H., 1343," care Jewelers' Circular-Weekly.

YOUNG MAN, 10 years' experience, wishes position in retail or wholesale jewelry house; best of references. Address "E., 1466," care Jewelers' Circular-Weekly.

SALESMAN, practical man with modern ideas, wants position in retail store; New York City highest references. "A. V., 1465," care Jewelers' Circular-Weekly

WATCHMAKER, engraver and graduate optician, first class all around man, desires steady position; $25 per week. A. Goldin, care Grossman, 1392 Franklin Ave., Bronx, N. Y.

ENGRAVER and designer, 25, married, 10 years' experience, desires position, preferably in Michigan or nearby. Address "A. S., 1457," care Jewelers' Circular-Weekly.

YOUNG MAN desires to make a change, has been with diamond importing house six years; can furnish best of reference. Address "X., 1474," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN, with established trade throughout the middle west, desires position with jewelry house; highest reference. "A., 905," care Jewelers' Circular-Weekly.

WATCHMAKER, jeweler, optician, competent man, desires position with view to purchasing all or part interest in paying store. Address "S., 1355," care Jewelers' Circular-Weekly.

ENGRAVER and jeweler, good in script, old English and monogram work, can also do ordinary repairing, wants position Jan. 15. Address 71 Rockland St., West Roxbury, Mass.

WATCHMAKER desires position; can do clock and jewelry repairing; A1 references; have American lathe and full set of tools. Albert Sondhelm, 167 E. 94th St., New York.

YOUNG MAN, 19 years old, wishes position with some reliable house; had two years' experience, understands typewriting; A1 reference. R. E. Sacken, 52 Woodbull St., Brooklyn, N. Y.

TRAVELING SALESMAN, progressive and thoroughly experienced, wishes to change; territory large cities, east and middle west. Address "B. T., 1408," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, with 22 years' experience, competent in every respect, wants position with a reliable house. Address "First Class, 1158," care Jewelers' Circular-Weekly.

YOUNG MAN, with six years' experience on fine watch work, wisbes position as watchmaker; lathe and fine modern tools; $15 per week; Illinois preferred. Address C. W. Munson, Paris, Ill.

YOUNG GIRL desires position as stock clerk, or do office work in wholesale or retail jewelry house in New York City; best references. Address "C., 1489," care Jewelers' Circular-Weekly.

WANTED, a position by a young man, aged 23 years, can do excellent work in jewelry engraving and also clock and jewelry repairing. Address R. H. McCay, 124 East Ave., Lockport, N. Y.

EXPERIENCED letter and monogram engraver on jewelry, good salesman, young man, desires a permanent connection with a good house. Address "M., 1450," care Jewelers' Circular-Weekly.

A GOLD and silver plater desires employment; wide experience at gilding and coloring of jewelry and art goods and well versed in deposit work. "G., 1476," care Jewelers' Circular-Weekly.

WANTED, a manufacturer's line of plated jewelry for New York, Pennsylvania, Maryland and Washington, on commission; best references. "Salesman, 1322," care Jewelers' Circular-Weekly.

WANTED, a position by a strictly first class watchmaker and engraver; 11 years' experience; very best references; western city preferred; $30 per week. "X. L. C., 1429," care Jewelers' Circular-Weekly.

ENGRAVER, who is qualified for doing first class work, desires position as letter engraver with a good house; will furnish samples and first class references. "E. R., 1446," care Jewelers' Circular-Weekly.

WATCHMAKER, experienced on watches and clocks, speaks Hungarian, German and English, has complete set of tools, desires a position. Address "Hungarian, 1490," care Jewelers' Circular-Weekly

YOUNG MAN of 25 years, with eight months' experience, wants position to finish trade; can do plain engraving and some clock and jewelry repairing. Address W. T. Parsons, Box 146, Chester, W. Va.

EXPERT WATCHMAKER desires position in Texas; don't answer unless you want man of fine ability and sober habits; have fine tools; salary, $30 per week. "B. U., 1417," care Jewelers' Circular-Weekly.

ARE YOU IN NEED of an expert bookkeeper and office manager, one who has many years' experience and is at present with large jobbing house? Address "A. S., 1403," care Jewelers' Circular-Weekly.

SALESMAN, six years' experience with established trade in New York City, Pennsylvania and New England, wishes position with jewelry house; best of references. "B. W., 1510," care Jewelers' Circular-Weekly.

YOUNG LADY, competent bookkeeper, also typewriter and stenographer, five years' experience, wishes position with wholesale house; A1 references. Address "Competent, 1415," care Jewelers' Circular-Weekly.

DIAMOND CUTTER, polisher, cleaver and sawer, wants a position as foreman or manager; has been manager for the largest concern of the world; highest references. "B. F., 1432," care Jewelers' Circular-Weekly.

YOUNG MAN, ambitious, energetic, wishes position with chance of advancement with jewelry concern; three years' experience with reliable house; excellent references. "P. V., 1509." care Jewelers' Circular-Weekly.

WANTED, a position as watchmaker, engraver and jewelry repairer and do store work in general, or assist in managing an up-to-date store; can furnish the best of reference. "P., 1501," care Jewelers' Circular-Weekly.

POSITION WANTED by first class watchmaker, equally good on Swiss or American watches, can also assist engraving; $25 per week; only responsible houses need apply. Address Artbur Pape, Box 39, Charleroi, Pa.

WATCHMAKER, strictly first class, expert in higb grade railway and complicated Swiss work, has 25 years' experience, A1 reference, complete tools, desires situation. Address "Watchmaker," 216 Lavaca St., San Antonio, Tex.

WATCHMAKER, 20 years' experience, first class on high grade American and Swiss watches, also good clock repairer, married, speak German and English, want position in the west. Address "L. G., 1500," care Jewelers' Circular-Weekly.

REFRACTIONIST of ability, skilful in difficult cases, children, cross eyes, prisms, etc., understand all bench work, accustomed to high grade business, wishes position in New York or eastern States. "Sterling, 1488," care Jewelers' Circular-Weekly.

A YOUNG MAN witb eight years' experience as a fine jewelry repairer, diamond setter, clock repairer, engraver and good all around man, desires permanent position; New York residence preferred. "W. A., 1367," care Jewelers' Circular-Weekly.

WATCHMAKER, first class, wants permanent position; age 49; fast and reliable repairer, competent on railroad watches and adjusting; wages, $22; good references and tools; expect railroad fare paid. Address "Competent, 1492," care Jewelers' Circular-Weekly.

SALESMAN of excellent ability, also licensed optician, watchmaker and jeweler, all around man, last position held as manager for five years, wants position with good house; salary, $30 per week; excellent references. Address "B. R., 1494," care Jewelers' Circular-Weekly.

LADY BOOKKEEPER and stenographer, with thorough knowledge of the jewelry line, competent and reliable, 12 years on Maiden Lane, 10 years with present employers, wishes to make change; salary, $21 per week. Address "Position, 1491," care Jewelers' Circular-Weekly.

A SALESMAN of 25 years' experience, with an established trade, would like a position to travel for a first class jobbing house of watches and jewelry in the States of New Jersey, Pennsylvania, New York, Connecticut, Massachusetts; best of reference given. Address "A. B., 1391," care Jewelers' Circular-Weekly.

POSITION as traveling salesman by energetic young man with six years' experience as salesman in large jewelry store; two years' traveling experience as specialty salesman; wishes to connect with good house: will start at reasonable salary; hard worker and best reference. "Y., 1447," care Jewelers' Circular-Weekly.

AN EXPERIENCED traveler is open for a position; southern trade; best references. Address Mr. Jacobs, care Leonard Krower, 536 Canal St., New Orleans, La.

WOULD LIKE to connect witb some busy jewelry or department store; am an all around man, watchmaker, jeweler, salesman and optician; salary or commission, or would give service in other departments for optical space in store; age 40; if you have a proposition write me. Address "F., 1461," care Jewelers' Circular-Weekly.

FIRST CLASS WATCHMAKER, German, 24 years' experience, now three years with watch inspector in charge of repair department, best references in English, Spanish and German, would like to change position; no bad habits; own tools; full particulars in first letter. Address "M. G., 1442." care Jewelers' Circular-Weekly.

SALESMAN, young man, wants position with silverware or jewelry house; experienced with city trade; salary or commission basis. Address "Salesman, 1475," care Jewelers' Circular-Weekly.

SITUATIONS WANTED—Continued.

SITUATION by manufacturing and jobbing jeweler or assistant watchmaker, with a good firm; middle age man, over 22 years' experience; no engraver; could take charge if needed; steady, honest and sober; New England States preferred, but could go anywhere if railroad fare is paid; A1 references. Address "L. B., 1396," care Jewelers' Circular-Weekly.

SALESMAN of 30 years' experience and having large following, would like to connect with first class diamond house, carrying either loose or mounted, both preferred. Address, "Diamond, 1473," care Jewelers' Circular-Weekly.

AS JEWELRY STORE MANAGER by man of experience and proved competency in this line; fine executive ability, energetic and resourceful; thorough master of merchandising, including installment business; especially successful in selling high grade goods; 35 years old and highest reference; will work for good salary or on percentage until worth is proven. "T., 1226," care Jewelers' Circular-Weekly.

POSITION WANTED as salesman, manager or buyer in retail or wholesale jewelry house by a gentleman who just retired from the retail jewelry business on account of long hours; have 25 years' experience in the diamond, jewelry, silverware and optical business; am first class salesman, am practical but will not go to bench; will accept small salary until I prove my value; highest New York City references. Address "J. R., 1382," care Jewelers' Circular-Weekly.

Side Lines Wanted.

SIDE LINE of quality wanted for northwestern territory by successful salesman of a high class specialty visiting only responsible jewelers in large and small cities. Address "Y. E., 1459," care Jewelers' Circular-Weekly.

FOUR SALESMEN, covering the United States and Canada and controlling a large art trade among jewelers, want a good snappy short line of novelties, art brass goods, etc., manufacturer's line preferred. Address "M., 1468," care Jewelers' Circular-Weekly, 501 *Heyworth Bldg., Chicago, Ill.*

CHICAGO; contemplating opening an attractive office in Chicago writer can do justice to one or two attractive lines for high grade trade in sterling and gold on commission. W. D. Smith, Western Manager, E. H. H. Smith Silver Co., Bridgeport, Conn.

Help Wanted.

ENGRAVERS WANTED, one letter and one ornamental; steady work. Kirchner & Renich, 17 S. 7th St., Minneapolis, Minn.

WANTED, one watchmaker and salesman, and one jeweler and engraver; two exclusive men. Address D. H. Keene, Fort Worth, Tex.

SALESMAN, New York City and Newark, precious stone house; address, stating particulalrs. "Box 1512," care Jewelers' Circular-Weekly.

WANTED, for Milwaukee, Wis., good clockmaker, young man, German; good pay, steady job. Apply Henry Freund & Bro., 71 Nassau St., New York.

WANTED, young man, single, office work and to take charge of repairs in a wholesale jewelry house; references. Ritter, Kahn & Co., Philadelphia, Pa.

WANTED, a high class watchmaker; if not capable of doing the most complicated work well, do not apply; $30 a week. J. H. Leyson Co., Salt Lake City, Utah.

SALESMAN to handle a first class mounting line for New York City. Address by letter, giving particulars, "Q. A., 1511," care Jewelers' Circular-Weekly.

WANTED, at once, first class, all around watchmaker, jeweler, optician and engraver; good wages and steady job, no night work. E. G., Swezy, Goshen, N. Y.

WANTED, first class engraver on class pins and badges, who can also do cutting out for enamel on small class pins. Address "D., 1433," care Jewelers' Circular-Weekly.

WANTED, assistant watchmaker, in a city of 25,000 inhabitants, in northern New York; permanent position; wages, $14 per week. "W. C., 1443," care Jewelers' Circular-Weekly.

WANTED, experienced foreman to take charge of factory making sash pins, rhinestone comb and hat-pin mountings. Address "Q., 1360," care Jewelers' Circular-Weekly.

WANTED, at once, a man to do all kinds of clock repairing, do some work on watches and repair jewelry; state experience and salary expected. Stetson & Crouse, Syracuse, N. Y.

WANTED, young man to do clock and jewelry repairing, wait on trade and work in store; steady position; state salary expected, experience and reference. J. D. Taylor, Logansport, Ind.

WANTED, jeweler and engraver, man accustomed to fine trade and has had store experience; fine chance for bright American. Address "Opportunity, 1427," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker and engraver, must be good on railroad watches; permanent position, good salary; state experience and reference with application. Greenwald & Adams, Tucson, Ariz.

CATALOG SALESMAN wanted to call on the retail jewelry trade with our new proposition; those with some experience preferred. Peninsular Engraving Co., 73 Fort St., W., Detroit, Mich.

SALESMAN WANTED for an importing jewelry house for New York City and neighborhood; must be well acquainted with department store trade. Address "Importer, 1448," care Jewelers' Circular-Weekly.

ABRAHAM & STRAUS, Fulton St., Brooklyn, jewelry workroom, require an experienced watch repairer. Apply to Superintendent.

WANTED, by Jan. 20, a first class watchmaker, optician and engraver; pleasant, permanent position and $25 per week to competent man; references and photograph required. T. A. James, 131 Sycamore St., Petersburg, Va.

SIDE LINE OFFERED; salesmen wanted who visit manufacturing jewelers to sell turquoise matrix, malachite and similar stones on commission; state territory and give references. Address "I., 1499," care Jewelers' Circular-Weekly.

BY OLD ESTABLISHED wholesale house, traveling salesman for territory in the northwest, also part of middle west; commission basis preferred; state terms and experience. Address "C., 1472," care Jewelers' Circular-Weekly.

WANTED, by a high grade firm in a large Texas city, a first class jeweler and engraver, on new work and repairs; send sample of engraving and copy of references; permanet position. Apply "B., 1352," care Jewelers' Circular-Weekly.

WATCHMAKER, good, reliable watch and clock repairer; permanent position guaranteed to right party; nine hours' work a day; Swede preferred; English language not necessary. Apply C. A. Lund, 22 Main St., East Orange, N. J.

WANTED, experienced optician, man of good address; send photograph and references; we want an energetic man who is willing to work and courteous to customers; none but experienced men need apply. Address Linz Bros., Dallas, Tex.

WANTED, an active and wideawake traveling salesman well acquainted with the trade, to handle a full line of imported watches; answer, stating in first letter, age, experience and expectations. "Importer, 1445," care Jewelers' Circular-Weekly.

CLOCKMAKER wanted to do general clock repairing, some fine, mostly common, one who understands electric synchronizing clocks; single man; write fully, giving age, experience and salary; large southern city. Address "D., 1339," care Jewelers' Circular-Weekly.

JEWELRY DESIGNER, first class on fine jewelry; only those with several years' experience need apply; this is a steady position for a designer who can paint in natural colors and who has ideas and originality. Address "Expert, 1331," care Jewelers' Circular-Weekly.

SALESMAN to carry high grade silver and gold novelty line, ready sellers, also line of pencils, fountain pens, etc., in the best cities in the south, on commission, in connection with one other good line; trade established. Address "T., 1456," care Jewelers' Circular-Weekly.

SALESMAN, with trade through the central west, to carry a fine line of jewelry, as a side line, on commission, or salary and commission if line is carried exclusively; none but a first class man calling on best stores need apply. Address "C. J., 1503," care Jewelers' Circular-Weekly.

I HAVE a permanent position to offer a steady watchmaker, he must be able to make any staff, fit cylinders, hairsprings, escapements and do a general watchmaker's work well; young man preferred; state age, salary expected and experience. Ramsay, 1221 F St., Washington, D. C.

WATCH SALESMAN wanted for 1909 to sell American watches in New England territory; one with experience in this territory preferred; liberal terms to the right man; address in confidence, giving particulars, etc. "W. R., 1086," care Jewelers' Circular-Weekly, 501 *Heyworth Bldg., Chicago, Ill.*

WANTED, a first class jewelry repairer who is accustomed to do repair work for the trade, one who can also do engraving preferred; steady job and good wages to the right man; must be a clean workman and have A1 references; none others need apply. Address "H. J., 1507," care Jewelers' Circular-Weekly.

WANTED, a careful, competent optician and engraver in an old established business in one of the largest cities in Pennsylvania; must be a man of good education, capable of meeting refined trade, must have the best of references; good salary and permanent situation; give full particulars in first letter. Address "S. V., 1387," care Jewelers' Circular-Weekly.

REPRESENTATIVE for large house of fine gold wares; principal cities west and south; liberal salary to right man; state present or last employers; strictly confidential. "G., 1502," care Jewelers' Circular-Weekly.

WATCHMAKER; high class watchmaker wanted who is perfectly capable of filling the position in a large retail establishment; must have best of references. Address Henry Kohn & Sons, Hartford, Conn.

WANTED, a first class watchmaker and optician; must have unquestionable references; salary $25 per week; southwest, healthy climate; population 15,000. Address "A. W. C., 1452," care Jewelers' Circular-Weekly.

A LARGE Chicago jobbing house wants to engage a live salesman for Colorado, Montana and adjoining states; good chance for the right man. Address in Confidence, "B., 1469," care Jewelers' Circular-Weekly, 501 Heyworth Bldg., Chicago, Ill.

WANTED, live watch salesman to sell American watches to the retail jewelry trade for 1909; address in confidence stating experience, terrltory covered, etc. "H. W., 972," care Jewelers' Circular-Weekly, 501 Heyworth Bldg., Chicago, Ill.

WANTED, experienced watchmaker and salesman, competent to take full charge of railway watch repairs and sales department; employing fine watchmakers; must be of pleasing address and possess faculty for making friends among railroad men and holding them; excellent position to right man; write fully, stating age, experience, salary expected, etc.; large southern ctiy. Address "A., 1338," care Jewelers' Circular-Weekly.

EXPERIENCED manager and salesman for fine retail jewelry store in large southern city, enjoying the patronage of the best people; handsomest store in the city; handle only high class goods of quality; would be willing to sell part interest to right man; state full particulars as to experience, salary expected, etc.; this is an excellent opportunity for an ambitions young man. Address "P., 1337," care Jewelers' Circular-Weekly.

Business Opportunities.

FOR SALE, well established and paying jewelry store, Missouri town of 11,000; stock invoices $5,500; write for full particulars. Address Eisenstadt Mfg. Co., St. Louis, Mo.

$500 WILL BUY jewelry store in the best part of South Brooklyn; plenty of repairs; splendid opportunity for a beginner. Address "C. B., 1444," care Jewelers' Circular-Weekly.

(*Special Notices continued on page* 92.)



MISSION PATTERN

Competent judges have named this the most graceful, delicately artistic pattern of the Mission period shown.

We believe it too artistic to be made common.

After seeing the beauty in its modeling you may wish to control it for your city.

Our salesman will show you samples, or we will treat with courtesy your immediate inquiry.

E. H. H. SMITH SILVER CO.

BRIDGEPORT, CONNECTICUT

OTTO YOUNG & CO. - - - CHICAGO

H. H. COLLARD - - - - NEW YORK
SILVERSMITHS BUILDING, MAIDEN LANE

Special Notices.

(*Continued from page* 91.)

BUSINESS OPPORTUNITIES Continued.

WANTED TO BUY jewelry store, complete, for spot cash, or any part of stock; all business strictly confidential. Dan I. Murray, America's leading jewelry auctioneer, 3 Maiden Lane, New York.

FIFTY GROSS gold plated collar pins, six different patterns, $9 per gross, less 10 per cent. cash with order; not less than half gross lots; goods that were bought at less than half the cost to manufacture; be quick before they are all sold. Dan I. Murray, 3 Maiden Lane, New York.

GET CASH AT ONCE for your surplus stock of watches, diamonds, jewelry; will send money on receipt of goods; National Bank references. Emil Noel, 552 E. 46th Place, Chicago, Ill.

FOR SALE, nicely furnished jewelry store in New York's busy theatrical district; three years' lease; plenty of watch work; a chance for a watchmaker; will sell at a bargain with or without stock; ill health reason for selling. Communicate with "R., 1117," care Jewelers' Circular-Weekly.

ON ACCOUNT OF DEATH must sell a jewelry store, with established repair trade, stock, fixtures and complete set of tools; will invoice $2,500; repairs, $125 per month; fine opportunity in a town of 12,000 in the heart of gas belt of central Ohio; will sell cheap if sold soon. Address Mrs. J. W. Clark, 702 E. High St., Mt. Vernon, O.

A GOOD manufacturing jeweler can have opportunity of a lifetime by purchasing my jewelry repairing, manufacturing and stone setting business now, including benches, stock tools, necessary machinery, good will, etc.; must sacrifice owing to poor health; business located in New York City. Address "Active Jeweler, 1216," care Jewelers' Circular-Weekly.

FOR SALE, one-half interest in an old, well established, paying jewelry business, located in a beautiful and healthy southern city of about 100,000 inhabitants; good opportunity for right man with from $12,000 to $16,000; reference. C. G. Alford & Co., 192 Broadway, New York, or P. O. Box 912, San Antonio, Tex.

PARTNER with $20,000 wanted, and with good business ability; I have a patent on a frameless mounting for glasses, one that will stay on permanently and be a lens protector which will bring a large fortune. Address, "J., 1437," care Jewelers' Circular-Weekly.

FOR SALE the jewelry store of the late Jno. W. Taylor, Newburgh, N. Y., one of the finest equipped stores between New York and Albany; 4 1-2 years' cheap lease; doing a good business; a good opportunity for someone to own this fine store. Address Jackson Taylor, 19 Courtney Ave., Newburgh, N. Y.

First and Second Lofts To Let
AT
No. 31 Maiden Lane
(One door from Nassau Street)
Best Location in the Jewelry District
IMMEDIATE POSSESSION
Inquire of
F. J. WHITON, 130 Broadway, N. Y. City

10 TO 20 PER CENT. SAVED!

M. L. Jalonack, jewelry auctioneer and diamond expert, will pay you from 10 to 20 per cent. more for your stock of watches and diamonds than any other buyer of stocks. Send me your surplus stock and I will send draft on First National Bank of Chicago. If my price isn't satisfactory I will return the goods on receipt of draft. All business strictly confidential. Write, call or telephone M. L. JALONACK, 5339 PRAIRIE AVE., CHICAGO, ILL. Long Distance Phone, Gray 5234.

FOR SALE, a prosperous jewelry business in a New England city of about 10,000, doing a business of about $12,000 a year; stock and fixtures inventory about $8,000, can be reduced to $5,000; present proprietor 35 years in same location; reason for selling, poor eyesight. Inquire of Edward D. Cole, care D. C. Percival & Co., Boston, Mass.

RAISE MONEY quick, by sending your diamonds and watches to me; liberal cash prices remitted on receipt of goods; business confidential; National Bank references. H. Schwartz, 903 Heyworth Bldg., Chicago, Ill.

AN OPPORTUNITY is offered to a man of ability and experience to purchase a ⅓ interest in a fine retail jewelry store in large southern city, enjoying an enviable reputation and trade with the better and wealthier class; $25,000 for ⅓ interest; suitable salary for services; excellent opportunity for ambitious young man; references exchanged. Address "J., 1336," care Jewelers' Circular-Weekly.

AN UP-TO-DATE jewelry and stationery store, in good town of 3,000 population, central Pennsylvania; clean stock and good fixtures; best location; low rent; normal school all Summer; plenty of repairing for one man and a fine trade; two commencements a year; stock and fixtures invoice about $4,500; excellent opportunity for hustler; only those meaning business need write; reason for selling, poor health. Address "D. T., 1471," care Jewelers' Circular-Weekly.

DO YOU WISH TO RETIRE? Are you looking to raise ready cash quick? We are ready to purchase your entire or surplus stock of diamonds and jewelry, no matter how large it may be; we also advance liberal cash on same; highest prices paid for entire stocks; communicate with us before consulting others and get quick returns; communications strictly confidential. Address Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328, Williamsburg.

For Sale.

IF LOOKING for a set of jeweler's wall cases and safe write The Tulsa Storage Co., Tulsa, Okla.; they are made of oak.

DIAMONDS, cash bargains; white, brilliant, perfect and commercial perfect, ½ to 1¼ carats; $80 to $140 per carat. Rubenstein Bros., 14 Maiden Lane, New York

To Let.

HALF OF OFFICE and desk room, use of safe, telephone; office open 8:30 to 5:30; nice light office. Room 54, 7 Maiden Lane, New York.

FOR RENT, factory space for jewelry trade, electric power, new building centrally located. Mehlbach Bldg., 393 Mulberry St., Newark, N. J.

ROOM in Diamond Exchange Building for reliable diamond setter with established trade; good light; $10 per month. Rubenstein Bros., 14 Maiden Lane, New York.

Wanted to Purchase.

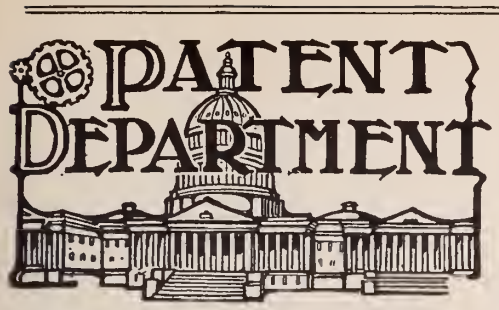
WANTED TO BUY, one flat, double geared hand roller, second hand, must be in first class condition; also one wire roller and draw bench in good condition; New York or Newark offers preferred. Address "Propositions, 1477," care Jewelers' Circular-Weekly.

Miscellaneous.

GOLD SOLDERING made easy, send $1 to P. O. Box 303, Albion, Ind., and learn exactly how; a simple method that you will be glad to know.

PORTRAIT MINIATURES copied from any photo on watches, dials, brooches and lockets. Goldstein Engraving Co., 45 Maiden Lane, New York.

NOTICE TO THE TRADE; Mr. James R. McIver is no longer in my employment and is not connected with my business in any way. J. T. Burke, jeweler and optician, Wilmington, N. C.



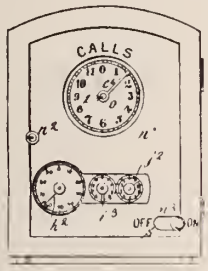
[IN WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN. THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

ISSUE OF JAN. 5, 1909

908,503. TIME-LIMIT ANNUNCIATOR AND REGISTER. Adolph Sanders, New York, assignor of one-half to Joseph G. Rosen, New York. Filed March 30, 1908. Serial No. 424,068.

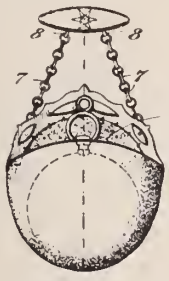
In a device of the character designated, the combination with a clock movement, of a cam wheel loosely mounted on the main spindle thereof, clutch mechanism for connecting said cam wheel with said main spindle, a registering lever actu-



ated by said cam wheel, a pawl and ratchet actuated by said registering lever, indicating and registering mechanism actuated by said pawl and ratchet, and a switch lever and connections arranged to simultaneously connect or disconnect the cam wheel with the said main spindle, and to move the registering lever into or out of position with relation to the said cam wheel.

908,709. WATCH-POCKET. Rosa A. Stone, Bethlehem, Conn. Filed July 28, 1906. Serial No. 328,264.

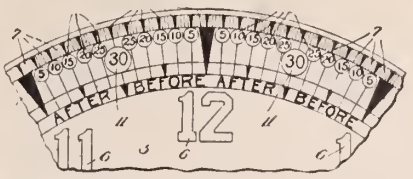
A device of the character described comprising a watch pocket constructed of an inner lining of soft pliable material and an outer lining secured



together, the rear portion or wall of the pocket being extended above the front portion or wall thereof, a metal piece secured to the upper edge of the extended portion of the rear wall, flexible means secured to said metal piece which serves to suspend the pocket, said pocket having an open mouth, and said front wall of the pocket having its upper portion flaring or inclined outwardly for the easy insertion of the watch through the mouth and into said pocket.

908,786. CLOCK-DIAL. Robert V. Longtine, Los Angeles, Cal. Filed Aug. 26, 1907. Serial No. 390,087.

A clock dial, comprising a disk having 12 hour divisions theron, defined by hour marks, each of said hour divisions being internally divided into minute divisions, minute divisions between any two adjacent hour marks being numbered progressively from the said hour marks towards the



middle of the hour division defined by said hour marks.

908,787. RETAINING DEVICE FOR STUDS, PINS, ETS. Robert H. Low, Blackheath, England. Filed April 23, 1907. Serial No. 369,758.

In combination, as a stud retaining device, a perforate base plate, means for retaining a stud



therein and flexible means for locking said plate, with the stud, to an article of clothing.

908,885. POCKET WATCH-HOLDER. Robert F. Pike, Boston, Mass. Filed April 17, 1908. Serial No. 427,669.

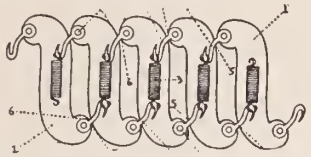
A holder for retaining a watch in a pocket of the clothing, comprising a hook over which the guard ring of the watch may be passed, a hook



guard with relation to which said hook is movable so as to cover the receiving opening of the hook, and a lock automatically operative to secure the hook in closed or covered position, whereby closing and locking of the hook in the guard-ring of a watch by a single movement of the hand is made possible.

908,931. BRACELET. Edward L. Anderson, Attleboro, Mass., assignor to the Standard Button Co., Attleboro, Mass. Filed Nov. 23, 1907. Serial No. 403,544.

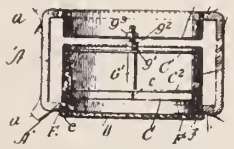
An adjustable bracelet consisting of a series of



boxes; oppositely extending arms pivotally attached to the ends of each box; a spring uniting the opposite arms of alternate boxes.

908,938. CLOCK. Edward A. Bazzett, Rochelle, Ill. Filed March 21, 1907. Serial No. 363,574.

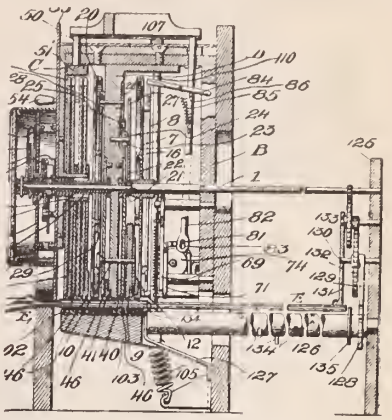
In a clock, an inclosing casing having an outwardly projecting shoulder near the front end thereof; a frame surrounding the casing and engaging with said shoulder on the rear side thereof; a back-plate having a shoulder arranged in rear of and engaging with said frame; bolts passing



through said back-plate and the rear wall of the casing and projecting into the interior of the casing; a plurality of nuts on said bolts for tying the back-plate and the casing rigidly together and at the same time clamping the frame between the shoulder on the casing and the shoulder on the back-plate; and supporting plates for a clock-work arranged within said casing and supported wholly upon the free ends of said bolts.

908,971. TIME-REGISTERING CLOCK. John Dey, Syracuse, N. Y., and Alexander Dey, Glasgow, Scotland, assignors to the Dey Time Register Co., Syracuse, N. Y. Filed Oct. 7, 1902. Serial No. 126,298.

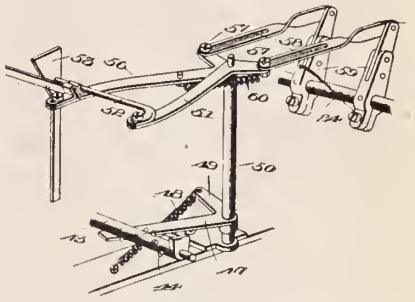
In a device of the class described, in combination, a suitably driven minute-spindle 1, minute and hour hands controlled thereby, a type-wheel 20 driven therefrom, and an indicator hand 31



adapted to follow the movements of said type-wheel and connected thereto by means of an arched coupling 32 connected at one side to the indicator and at the other side to said type-wheel.

908,972. TIME-RECORDER. John Dey, Syracuse, N. Y., and Alexander Dey, Glasgow, Scotland, assignors to the Dey Time-Register Co., Syracuse, N. Y. Filed July 14, 1903. Serial No. 165,517.

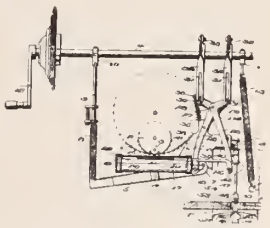
In a time-recorder, in combination, printing mechanism, means for positioning a card and holding the same while being printed upon comprising



oppositely disposed relatively movable members arranged to receive a card between them, means to cause a relative movement of said members to grip the record card, and means to move the said members to position the card relative to the printing mechanism.

908,973. TIME-RECORDER. John Dey, Syracuse, N. Y., and Alexander Dey, Glasgow, Scotland, assignors to the Dey Time Register Co., Syracuse, N. Y. Filed July 28, 1903. Serial No. 167,287.

In a time-recorder adapted for use with record cards, in combination, a printing mechanism, a positioning device to control the position of a card

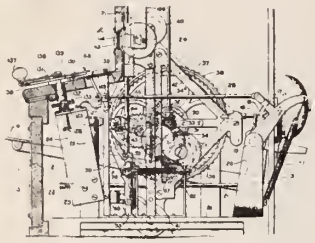


with reference to said printing mechanism, means for actuating said positioning device, means for regulating the actuation thereof, said means comprising a banking roller carrying a series of arbitrarily arranged pins and an arm connected to the positioning device to contact with and be held successively by said pins, a flexible shaft geared to said banking roller, a crank for turning said shaft, and an indicating dial over the face of which said crank moves.

908,974. WORKMAN'S TIME-RECORDER. John Dey and Alexander Dey, Syracuse, N. Y., assignors to the Dey Time Register Co., Syracuse, N. Y. Filed May 25, 1905. Serial No. 262,211.

In a time-recorder, in combination, a casing, a

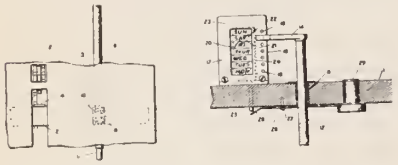
member adapted to swing relative to said casing, a member journaled in fixed relation to said casing, a substantially coaxial member journaled in fixed relation to said first member, a projection



upon said coaxial member adapted to engage said second member and transmit motion to the same, and manually-controlled means mounted upon said first member adapted to impart motion to said third member.

908,975. TIME-RECORDER. John Dey and Alexander Dey, Syracuse, N. Y., assignors to the Dey Time Register Co., Syracuse, N. Y. Filed June 15, 1905. Serial No. 265,387.

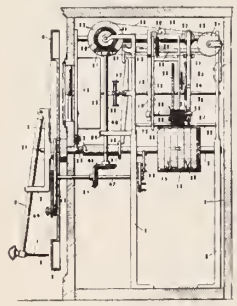
In a time-Recorder, in combination, printing



mechanism, a movable abutment adapted to limit the relative movement in one direction of a co-acting record card, a casing, and a manually-controlled member directly connected with said abutment and projecting through said casing and adapted to be seized and actuated to control the position of said abutment.

908,976. TIME-RECORDER. John Dey and Alexander Dey, Syracuse, N. Y., assignors to the Dey Time Register Co., Syracuse, N. Y. Filed June 2, 1906. Serial No. 319,835.

In a time-recorder, in combination, an impression surface, a carriage movable across said surface, marking means carried by the carriage, means to



bring the impression surface and the marking means in printing contact, a ribbon mechanism mounted on and moving bodily with the carriage, said mechanism having movement independently of the carriage to shift the ribbon laterally between the impression surface and the marking means.

DESIGNS.

39,737. BADGE. Albert T. Fischer, Cleveland,



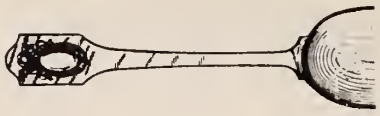
O. Filed Sept. 18, 1908. Serial No. 453,697. Term of patent 7 years.

39,738. SPOON OR FORK. William B. H.



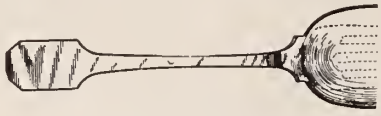
Dowse, Newton, Mass. Filed March 20, 1908. Serial No. 422,575. Term of patent 14 years.

39,739. HANDLE OF SPOONS, FORKS OR SIMILAR ARTICLES. Joseph E. Birmingham. San Francisco, Cal., assignor to Shreve



& Co., San Francisco, Cal. Filed Oct. 19, 1908. Serial No. 458,576. Term of patent 7 years.

39,740. HANDLE OF SPOONS, FORKS OR SIMILAR ARTICLES. Joseph E. Birmingham, San Francisco, Cal., assignor to Shreve & Co., San Francisco, Cal. Filed Oct. 19, 1908. Serial No. 458,579. Term of patent 7 years.



39,741. VEIL-PIN, RIBBON-PIN OR SIMILAR ARTICLE. Zdenko Freund, Newark, N. J.



Filed Sept. 18, 1908. Serial No. 453,713. Term of patent 7 years.

UNITED STATES TRADE-MARKS.

[The following trade-marks have been adjudged entitled to registration under the Act of Feb. 20, 1905, and are published in compliance with Section 6 of said act. Said section provides:

"Any person who believes he would be damaged by the registration of a mark may oppose the same by filing notice of opposition, stating the grounds therefor in the Patent Office, within 30 days after the publication of the mark sought to be registered, which said notice of opposition shall be verified by the person filing the same before one of the officers mentioned in Section 2 of this act. If no notice of opposition is filed within said time the commissioner shall issue a certificate of registration therefor, as hereinafter provided for."

Marks which are stated to have been "Used 10 years" are registrable under the last proviso of Section 5 of said act, which is as follows:

"And provided further, that nothing therein shall prevent the registration of any mark used by the applicant or his predecessor, or by those from whom title to the mark is derived, in commerce with foreign nations or among the several States, or with Indian tribes, which was in actual and exclusive use as a trade-mark of the applicant or his predecessor from whom he derived title for 10 years next preceding the passage of this act."]

PUBLISHED JAN 5, 1909.

Ser. No. **38,339.** (CLASS 28. JEWELRY AND PRECIOUS-METAL WARE.) B. A. Ballou & Co., Inc., Providence, R. I. Filed Oct. 29, 1908.

Particular description of goods.—Safety-pins, barrettes, neck-chains, hat-pins, crosses, slides, pendants, collar-buckles, pin-stems, pin-joints, catches, snaps, safety-catches, ear-wires, scarf-pin



stems, scarf-pin joints, hat-pin stems, brooch pendant-loops, foot-chains, swivels, spring-rings, barrette-pins, barrette-joints, toggle-chains and snaps, all of said goods being made of precious-metal and plated ware.

TRADE-MARKS REGISTERED JAN 5, 1909

72,178. CLOCKS AND WATCHES. The Western Clock Mfg. Co., La Salle, Ill.

Filed Sept. 28, 1908. Serial No. 37,666. Published Nov. 3, 1908.

72,188. JEWELRY FOR PERSONAL ADORNMENT. Ford & Carpenter, Providence, R. I.

Filed Sept. 23, 1908. Serial No. 37,549. Published Nov. 3, 1908.

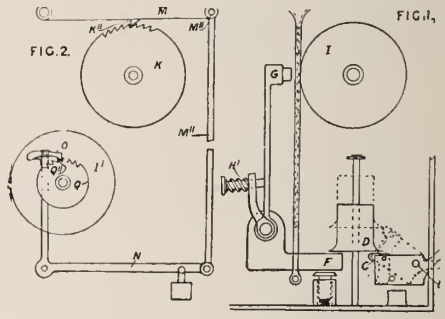
BRITISH PATENTS.

(Abridgments of Specifications, 1908, from *The Illustrated Official Journal.*)

ISSUE OF DEC. 23, 1908.

19,638. TIME-RECORDERS. W. M. Llewellin, Bristol. Sept. 3.

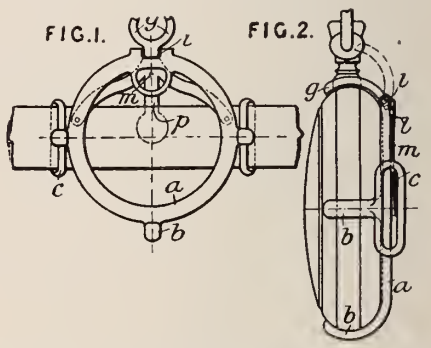
Time-recorders, especially those in which the record is made upon a card, are modified in the following details. (1) The means for operating the platen comprises a hand lever B, Fig. 1, pivoted at B^1 and provided with a pivoted catch C, which first raises a weight D and then allows it to fall upon one arm of the lever F, thereby actuating the platen hammer G to strike the card against the type-wheels I; the hammer G is



mounted freely on the lever F but its impulse is resisted by a buffer H^1. (2) To operate the type-wheels, the clock-driven cam or ratchet-wheel K, Fig. 2, acting on the projection K^{11} transmits motion through levers M, N, a link M^{11}, and pawl O to the ratchet-wheel Q, to which is secured the minute type-wheel. The ratchet Q is provided with one deep tooth Q^{11} whereby the pawl O is permitted to engage once every hour a second smaller ratchet-wheel secured to the hour type-wheel I^1.

19,802. WATCH, ETC., HOLDERS. H. Schaefer-Walker, Bienne, Switzerland. Sept. 4.

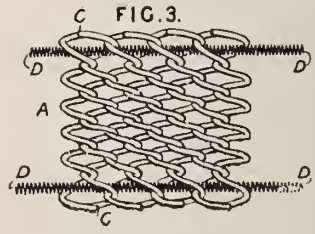
A support for a watch, compass, etc., comprises a frame carrying fixed claws and one or more hinged spring-pressed claws. In the watch-holder described, a hoop *a* carries fixed claws *b*, rings *c* for attaching to a flexible member such as a brace-



let, belt, or the like, and a forked claw *g* hinged at *i*. This is held in the open or gripping position by one end *l* of a three-armed spring *m*, the flexible member passing between the arm *p* of the spring and the hoop.

19,894. BRACELETS. S. Simon, London—(J. Ott, trading as Kuttroff & Volz, Nachfolger), Pforzheim, Germany.) Sept. 5.

The body of the bracelet is composed of single-



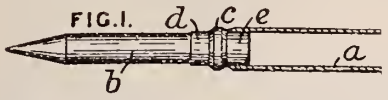
twist wire netting A formed of interengaging wire spirals. The free ends are soldered in pairs as at C, and the loops so formed provide channels along which are run two spiral springs D.

19,977. PENS. C. Bristow, Forest Hill, London. Sept. 6.

Relates to reservoir pens of the kind provided

with a short reservoir *b* enclosed by a cap *a*, and with a collor *c* serving as an abutment for the cap in either the open or closed position. To prevent the cap *a* from jamming on the reservoir *b*, two

FIG.I.

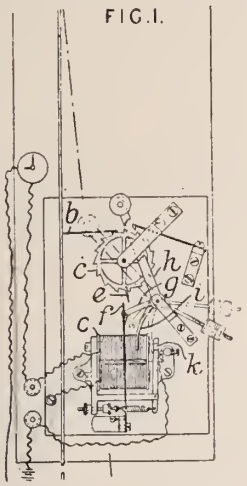


raised contact surfaces *d*, *e* of equal diameter are provided, one on each side of the collar *c*.

20,061. CLOCKS. W. S. Steljes, Stoke Newington, London. Sept. 9.

Electric Clocks.—The pendulum *a*, having a lateral pin *b*, drives a ratchet-wheel *c*, which by means of a finger *c* disengages a spring detent *f* from an arm *g* on the arbor of a heavy arm *h*. The heavy arm accordingly falls in towards the pendulum, while another arm *i* completes the cir-

FIG.I.



cuit of an electro-magnet C by contact with the armature *k*. The armature being attracted throws the arms back to their initial position to be retained again by the detent *f*.

Complete specifications accepted Dec. 16, 1908.

1907.

26,966. WATCH. Montandon.
27,118. CLOCK. Taylor.
27,229. FOUNTAIN PEN. Shand.

1908.

3,686. FOUNTAIN PEN. Houghton & Ormiston & Glass, Ltd.
18,273. CANDLESTICK. Rees.
19,056. CUFF-HOLDER. Neefs.

Applications filed Dec. 7 to Dec. 12, 1908.

26,517. HAT FASTENER. Ethelred W. Treatt and E. G. Smith, London.
26,566. VEIL HOLDER. Joyce M. Deacon, London.
26,693. LOCKING DEVICE FOR JEWELERS' SHOW STANDS. J. F. Wolfle, Croydon.
26,738. WATCH GUARD. Charles Franklin, London. Complete specification.
26,742. BRACELET FASTENING. Hackett & Son, London.
26,746. HAT PIN. Henry Collins and S. W. Smith, Birmingham.
26,819. SUN-DIAL. A. F. C. Bentley, London.
26,891. MEANS FOR AFFIXING CRESTS, BADGES, ETC. C. F. Gaunt, Birmingham.
26,957. FOUNTAIN PEN. G. P. Barnes, Finsbury.
27,002. SUN DIAL. W. M. Homan, London. Complete specification.

UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for The Jewelers' Circular-Weekly by R. W. Bishop, Patent Attorney, Washington, D. C.]

Issued Jan. 5, 1892.

466,343. FRUIT CUTTER. J. W. Grant, Bridgeport, Conn.
466,344. JEWELRY. A. J. Groenman, Brooklyn, N. Y.
466,496. COMB. I. W. Heysinger, Philadelphia, Pa.
466,518. CLOCK SYNCHRONIZING APPARATUS. Ludwig von Orth, Berlin, Germany.
466,527. WATCH CASE SPRING. A. J. Lustig, Newark, N. J.
466,558. STOP WATCH. Arthur Didisheim, Chaux-de-Fonds, Switzerland.
466,597. TEST FRAME AND TRIAL LENS. J. L. Borsch, Philadelphia, Pa.
466,643. SHOE-HORN. E. E. Wolf, Springfield, O.
466,704. CALENDAR-HOLDER. J. P. Reily, St. Louis, Mo.
466,711. PEN AND PENCIL HOLDER. W. W. Climenson, Honeybrook, Pa.
466,712. MEMORANDUM CLOCK. John Davidson, Wick, Scotland.

Designs issued Jan. 7, 1902, *for* 7 *years.*

35,556. SPOON HANDLE. W. C. Codman, Providence, R. I., assignor to Gorham Mfg. Co., same place.
35,557. DRINKING VESSEL. George Forgach, Glenlyon, Pa.
35,571. BELT. Bernhard Wilentshik, New York.

The Works of Henri De Vic.

(*Continued from page* 99.)

modillion, surmounted by the crown of France. Below the dial, in a frame, is a second tablet of black marble, larger than the one mentioned and bearing, in letters of gold, the following Latin verse by Passerat:

Machina quae bissex tam juste dividit horas
Justitiam servare monet leges que tueri.

English:

May this machine, which so accurately divides the 12 hours,
Warn you that it is necessary to observe justice and preserve the laws.

This table is supported by a modillion, embellished with an angel's head and other decorations. The various parts of this ornament, which is on an azure background, sowed with fleur-de-lis, consist of cornices and architectural framings, ornamented with the insignia of Henry III. of garlands, rams' heads, fauna and other ornaments, very beautifully sculptured; all the parts are in the main gilded, silvered and embellished with various colors, which impart to the whole a very beautiful appearance.

In the center of the highest part of the arch is carved the year 1585, showing the date of the completion of the repairs undertaken during the reign of Henry III. At the bottom of the framing in the two angels is carved at the left angle, "*R anno D,*" and below the date 1685; this year marks the period of the restoration made by order of Louis XIV.; in the angle on the right is inscribed "*R anno D,*" and beneath this the date 1852, which is the date of the restoration effected under the orders of Messrs. Duc and Domney, architects of the City of Paris, with the co-operation of M. Toussaint, sculptor, who executed the ornamental sculpture; M. Vivet, to whom the decorative painting and gilding was entrusted, and M Henri Lepaute, horologist, who constructed the mechanical portions of the clock.

The total height of the ornamentation of the dial is about 23 feet and the total width about 17 feet.

Lancaster, Pa.

Monroe T. Hart, a Denver (Co'o.) jeweler, was married last week to Miss Pauline Strang, near Lancaster.

Mr. and Mrs. C. E. Hinkle, of Ephrata, were given a complimentary dinner there last week by Mr. and Mrs. Weidler.

Charles D. Rood, president of the Hamilton Watch Factory, has returned from a two weeks' visit to Springfield, Mass.

Joseph C. Hahn, of the H. S. Meiskey Co., has returned from a trip to his old West Virginia home, Sheppardstown.

Clarence W. Widmyer, 36 years old, for the past six years connected with the Hamilton Watch Co.'s factory, died last week.

H. Z. Rhoads was last week elected a director and treasurer of the Lancaster Hotel Co., and G. B. Rhoads was elected director.

The jewelers of Ephrata, with other merchants, will hereafter close their stores on Monday, Tuesday and Friday evenings until March 15.

John J. Bowman, of Ezra F. Bowman's Sons, was last week elected a member of the Lancaster Board of Trade, as was Dr. William H. Carr, an eye specialist.

Among the jewelers who recently visited Lancaster were: F. A. Fleisher, Marysville, Pa.; Claude A. Shinneman, Chambersburg, Pa.; C. F. Reistling, Carlisle, Pa.; Julius Poutz, Louisville, Ky.; Benj. Sweetman, Baltimore, Md.

At a meeting held Jan. 7 of the local council of the Knights of Columbia George R. Weber, of Louis Weber & Son, was elected treasurer, and E. J. Guilford, a foreman of the local watch factory, was elected Deputy Grand Knight.

An itinerant spectacle vendor has adopted a new style of operation, and worked it last week around Landisville. He is supposed to have found a number of victims, but missed fire at at least one place, the home of Mrs. Annie Beidle. After exciting her sympathy with a tale of an afflicted family he arranged to deliver several pairs of glasses, and received a check for $24. After he left Mrs. Beidle's home suspicion was aroused, and she stopped payment of the check. Something must have excited the vendor's suspicions, for the police authorities have failed to get any trace of him.

A. L. Harraden, a vaudeville artist, has entered the local technical school as a student in engraving and watchmaking. Lee B. Spiehlman, of Hagerstown, a former student of the school, has taken charge of a jewelry store at Cordelia, Ga. The prize for which the students of the school have been struggling has been awarded to Emanuel Seibel, of this city, a student in watchmaking. It is a prize for the student making the largest percentage in the monthly workmanship competition for three consecutive months. The medal is of different colors of gold, emblematic of horology, and is finely cased.

It is believed that the diamonds which were recently stolen from the store of the Jacquemin Jewelry Co., Helena, Mont., have been cached somewhere in Butte. The detectives are working hard on the case in an effort to discover the precious stones.



Now It's The Lord Elgin

The demand to-day is for thin watches.

The public have been waiting for a thin Elgin Watch—now it's here—the

LORD ELGIN

The Thinnest Watch Made in America with Enamel Dial



the thinnest watch made in America with enamel dial.

Like all Elgin Watches—it was not put on the market until worthy to carry with it the Elgin reputation for reliability.

Every Lord Elgin is cased at the factory and timed in the case—the most accurate thin watch in America.

Four grades—7, 15, 17, and 17 Jewels adjusted. 18K and 14K solid gold cases, also 25 year filled cases.

Furnished with metal dials, plain or engraved, gilt or silver.

Prices furnished on application by your jobber, or write the Company for only authorized price list.

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THE HOROLOGICAL REVIEW

The Works of Henri De Vic, German Horologist and Mechanician.

HENRI DE VIC left no written account of his life nor of his works, and historians also have been silent in regard to this famous horologist, says A. Chardon in *L'Horloger*. The researches undertaken at the principal libraries, as well as at the Palais de Justice at Paris, where a clock made by Henri de Vic was installed, has brought us no further information than the two passages which we quote below:



PALAIS DE JUSTICE, PARIS, AND ITS FAMOUS OLD CLOCK.

Henri de Vic, a German mechanician, was summoned to Paris in 1370, by Charles V., to make the clock for the tower of the Palais de Justice. It was the first seen in Paris and even in France, and the third recorded in history. See the Dictionnaire de Biographie et d'Histoire, by Dezobry and Bachelet.

Charles V. called the Wise, had the first large clock in Paris constructed by Henri de Vic, whom he had come from Germany and placed it in the tower of his palace. This artist was not the inventor of this clock, but was the first to introduce it in France. See La Mesorre du Temps, by F. Berthoud, Vol. II., page 245.

The clock that Henri de Vic constructed for Charles V., and which was placed in the tower of his palace, that became afterwards the Palace of Justice of Paris, consists of two bodies of wheels. (1) The going movement. (2) The striking works. The going movement is composed of two wheels and two pinions, of an escape wheel, known as the vertical wheel of a verge escapement, with "foliot" balance. All these parts were enclosed by plates and bridges. The motion-work consists of but one wheel, placed outside of the pillar plate. The pipe of this wheel carried the hour hand and the dial, on which this hand indicated the time. A weight, suspended at the end of a cord, which wound on a drum forming part of the first wheel of the train, set this train in motion.

The striking work was also composed of two wheels and two pinions; on the last pinion was mounted the fly; this, by means of a system of friction click work, could continue in motion after the train had stopped, until the momentum it had acquired was exhausted; this arrangement allowed the striking work to stop instantly, and without vibration.

This train was contained in a frame formed of two plates, but the fly, on account of its magnitude, was attached to the arbor of the last pinion outside of the plate, at the back; on this same plate and on the outside, a block was riveted, which carried the counting wheel around which it turned, this wheel itself being operated by a pinion attached to the arbor of the first wheel; this arbor carried, in addition, a drum on which was wound the cord, to the end of which the weight of the striking work was attached. There were also detents, to ensure the operation of the striking work.

Finally, the winding up of the going and striking works was effected by means of two pinions, each affixed to a squared arbor, on which the winding key was fitted; each of these pinions meshed with a wheel adjusted freely and with a click on the first arbor of each train. This wheel was free only in the direction of rewinding.

Operation.—Going Train. The first wheel moved the first pinion; on the arbor of the pinion the second wheel was fastened which operated the second pinion to the arbor of which was attached the vertical wheel. The teeth of the vertical wheel acted on the pallets of the verge, which



Horace Greeley



Ralph Waldo Emerson

Waltham Watches

Horace Greeley said about Waltham watches: "Americans should buy American watches, not because they are **American** watches, but because they are the **best** watches."

At that time Waltham watches were the only American watches.

Ralph Waldo Emerson in an Essay on Eloquence said, in speaking of a man whom he described as a Godsend to his town: "He is put together like a Waltham watch."

The Waltham Factory the Pioneer

The Waltham Watch Company is the oldest watch manufacturing concern on the American continent, the Waltham factory having been built in 1854. The only other watch company that at all approaches it in age and continuous existence was an offshoot from the parent Waltham factory and was established in a Western State in 1864.

The Largest in the World

The capital of the Waltham Watch Company is larger, the assembly and the value of its automatic machinery is larger, the factory is larger, the number of its employees is larger and the daily output is larger than that of any other watch manufacturing concern that ever existed.

Premier Honors

Waltham watches have received the highest award at every international exposition wherever shown, from the Centennial Exhibition to date. No other American made watches have received similar awards.

Progress

Every permanent advance in American watch manufacturing during the past half century has originated with the Waltham Watch Company. "This Company," to quote Chambers's Encyclopedia, "has revolutionized the industry it transferred from the old world to the new."

Quality

There has never been in the world's history of watchmaking, a grouping of expert labor and marvelous machinery like this, nor anything like the unity of results shown by the sixteen million accurate and durable Waltham watches that have been produced.

Waltham Watch Company

Waltham, Mass.

presented themselves alternately, each tooth causing two oscillations of the balance; the arbor of the verge which carried the foliot was suspended by a hempen thread, at the bottom, its pivot rested on a cock, which served it as a guide. The term foliot is applied to a small, rectangular guide bar, broader than thick, and equipped with small teeth, cut as saw-teeth, on the broad part; each of these teeth constituted a recess in which the weights or regulators were adjusted, which were employed to control the speed of this balance. To increase the speed of the clock regulating nuts were brought closer to the center of the axis; to decrease the speed, on the other hand, they were removed further from it. It was a very ingenious process employed to change the moment of inertia of the foliot.

The hour wheel was operated by a pinion, attached to the arbor of the first



HENRI DE VIC IN HIS WORKSHOP.

wheel of the movement; this wheel made one revolution in 12 hours; it carried, in addition, 12 pins, inserted in its edge; these pins served to raise the releasing detent of the striking work. The time was shown on a dial placed outside and open to the public view.

Striking Train.—The first wheel of the striking work also bore twelve pins, set in its edge; these pins raised the arm of the hammer, designed to strike the hours on a bell; when the releasing detent left the little warning arm fixed to the last pinion.

The counting wheel bore on its edge a crown, unequally divided as to its circumference, the inequality of these divisions being in proportion to the number of strokes of the hammer to be made; each of these divisions was separated by a notch, into which a small arm fell, in one piece with the unlocking detent; at the instant this little arm dropped into the notch, the striking stopped; moreover, now-a-days, it is this arrangement of striking works that has been retained in wooden clocks.

About five years ago there were sold in Paris for 5 fr. 50 ($1.10 U. S. currency) little miniature clocks (they measure about 2⅜ in.), with going and striking trains, the construction of which closely resembled that of Henry de Vic's clock.

Under Charles V. new inventions were brought out at the palace and the first striking clock seen in France was placed on the square tower situated at the corner of the Quai d'horloge and the Boulevard du Palais, the clock and the palace, gave their names in 1370 to two thoroughfares that intersected at this point; this portion of the palace was a fortress, of which the tower containing the clock served as the keep. Henri de Vic was lodged in the tower; he was allotted six sous, Parisian money, with the duty of regulating daily the going of the clock.

The people of Paris on hearing the clock strike for the first time would not believe that it was a mechanical action; they supposed there was a watchman, a man specially charged with the striking of the hour on the bell, to announce the time to the Parisians; they asked the king for permission to remain constantly in the tower, so that they might assure themselves that it was really the clock that sounded the hours of itself.

To the bell of this clock is ascribed the giving of the signal for the massacre of St. Bartholomew, which took place Aug. 24, 1572, two hundred years after its installation.

It was really this bell, which, with its sonorous tones, was to give the signal for this horrible massacre, perpetrated at the instigation of Catherine de Medicis and the Guises, but Catherine, impatiently crossing the court of the Louvre, repaired to St. Germain l'Auxerrois and there gave the signal; to the honor of horology, the bell of the palace clock was spared the odium of this sinister record.

In 1793, during the French Revolution, this clock was destroyed, perhaps because it was believed then that its bell had given the signal for the massacre and for this reason it was suppressed, as a grim souvenir of this day of evil omen. The clock was reconstructed in 1852 and replaced in the same position in the tower, previously occupied by the old clock.

To Henri de Vic, Manicourt succeeded as official horologist of Paris, who took care of the clock; he received as his remuneration, four sous (Parisian currency) per day. The dial of this clock is of great beauty; it is a Renaissance masterpiece, and is placed at a height of about 21 feet from the ground on the side of the tower facing the Tribunal of Commerce, following the Boulevard de Palais.

The diameter of the clock circle is about four and a half feet; from the center of the dial flaming gilded rays radiate, two bronze hands mark the hours and minutes on the dial. The hours are carved in relief in the stone and painted black. The minute hand is shaped like a lance, the grip serving as a counterpoise; the hour hand is a fleur-de-lis, borne by two sphinxes, the part constituting the counterpoise running crosswise.

The dial is enclosed in a highly ornamental arch which surmounts it; this arch is supported, at each end by caryatides of terra cotta, executed by Germain Pilon. The figure on the left side represents Power and rests the left hand on a faces and holds between the index finger and the thumb, a hand of justice, of which the two last fingers are closed; in the right hand it holds a table of the law, on which is engraved, in Latin, *regale time jus sacra dei celerare pius;* in English, "Pious observers of the Divine Law; respect the right of kings."

The figure on the right represents Justice; she holds in the left hand a balance; in the right hand a sword. Below the facade is a black marble tablet, on which appears, in letters of gold, the following Latin inscription: *Qui dedit ante duas, triplicem dabit ille coronam;* English, "To him to whom he has already given two crowns, he will give the third." On each side of this inscription are two Ds, interlaced and surrounded by oak leaves.

This dial was repaired under Henry III., and the arms of Poland were joined to those of France; for this purpose two cupids were introduced into the facade, holding garlands, which in turn supported the arms of Henry III. These arms con-



A FRONT VIEW OF THE CLOCK IN THE PALAIS DE JUSTICE, PARIS.

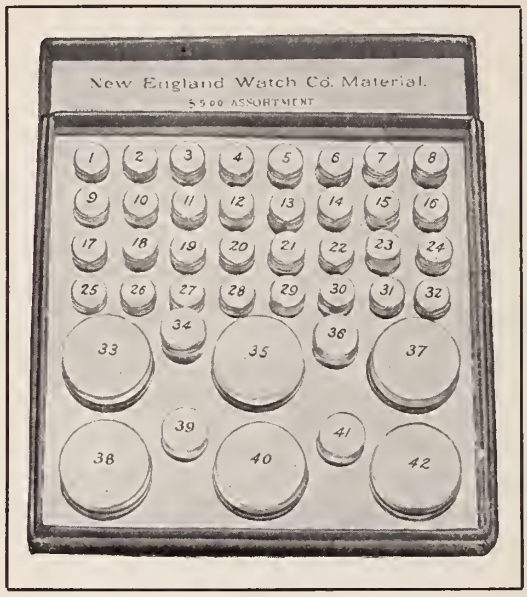
sisted of two shields accoupled, that of France showing on a field, azure, three fleur-de-lis, surmounted by the royal crown, and that of Poland, divided into two parts by a vertical line and showing, on one field, on the left a spread eagle in silver, with antique crown, and on the right a knight holding in his right hand the bridle of his prancing horse; the knight and his mount are in silver and the shield is also surmounted by the royal crown of France. Above these shields is a laurel crown, borne by a dove; below the shield the lettter H is inscribed and the whole is framed in the collar of the order of the Holy Ghost, composed of shells, of fleur-de-lis, of H's crowned, which was the insignia of Henry III.

From the bottom of this collar there hangs an eight-pointed cross, buttoned at the ends and enamelled in white, representing the Holy Spirit; on the other side is the figure of St. Michael fighting the dragon; these arms are enclosed in a

(*Continued on page 95.*)

The New England

$5.00 Material Assortment $5.00



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By purchasing material in packages bearing our trade-mark, the trade is assured of getting the same quality as originally used in our Watches.

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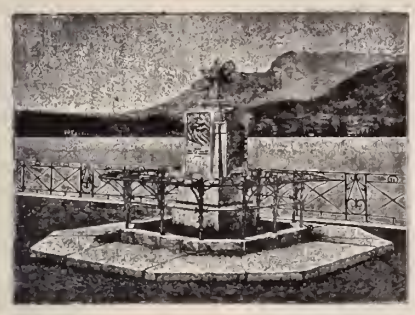
The New England Watch Co.

WATERBURY, CONN.

The Sun-Dial of Annecy.

THE two illustrations presented herewith show a time-measuring device that evidently belongs to the decorative class of sun-dials for public places. According to the *Revue Chronometrique* only a small portion of the detail described is visible in the picture. Those, however, who are familiar with the general plan of construction of a sun dial will understand more or less all the details not shown.

The stone clock stands in the public garden of the Savoyard town of Annecy, not far from the statue of the famous chemist, Berthelot. A native of the locality, the



BACK VIEW OF SUN-DIAL OF ANNECY.

Franciscan monk Dumurgier, was its founder. The major portion consists of a rectangular column 65 inches high and 28 inches broad at the sides. It has been set up with great care, so that each side exactly faces one of the four cardinal points of the compass. A contracted neck divides the column from a seven-pointed star of 49 inches diameter, 6 inches in thickness. The meridian line of the locality divides the star exactly into equal halves, and, of



FRONT VIEW OF SUN-DIAL OF ANNECY.

course, passes accurately through the center of the north and south sides of the column.

On the south side, turned toward us in the picture, we may perceive a figure plate of the sun dial, the meridian line of which is identical with that above mentioned. A triangular gnomon, set at an angle of 44° 6′, the complementary angle of the geographical latitude of Annecy, casts its shadow, and by means of a small hole, a sun picture, on the plate. This dial plate does not show any hours, but only exactly the time when the sun passes noon—the meridian course of the sun. Inasmuch as no clocks regulated according to local or any other compromise time can be set by this true noon, Dumurgier drew another mean mid-day curve, which, without consulting the time-adjustment table, serves for the setting of watches.

By the side of the vertical meridian we may observe other straight lines. They are distinguished by the names of places—St. Petersburg, Vienna, Rome, Lisbon, London and Paris, so that the time at these points may be compared with that at Annecy. When the sun picture is exactly bisected by the Parisian line, at that precise moment the sun is passing its meridian at Paris, and so forth. Curves running straight across the meridians show the height of the sun for the 10th of each month. These are the Zodiacal sign lines and show the entry of the sun into each of these constellations, the sun picture projected by the style, or gnomon, traversing the curves. The 12 signs of the Zodiac (known to the ancients as the "resting places" of the sun) are not visible in the picture.

A smaller counterpart of this sun dial is adjusted on the shaft under the star, also on the south side. Here we also find the quarters and half hours alongside of the meridians of the true time and mean time and the signs of the Zodiac. The star, in accordance with the geographical latitude of Annecy, is inclined at an angle of 45° 54′. Its surface consequently forms, with the inclination of the triangular gnomon of the dial plate already described, a right angle. Both surfaces of the star lie in the equator and are consequently vertical to the earth's axis. On the lower surface of the two topmost upward extending points of the star, an equatorial sun dial is portrayed, each with a gnomon placed vertical to the surface. Only during the six months from Autumn to Spring are these sun dials in operation; during the remaining months the sun stands too high for them.

The points of the star enhance the monumental effect of the whole and possibly impart a mystic semblance to it. In the description, nothing is said about them. In any event, the constructor has even utilized the inner sides between the points of the star and has equipped them with various sun dial plates, *e. g.*, hour lines. The upper surface of the star bears, starting from its center, a further equatorial dial plate, with a gnomon standing vertical to the surface. While the dial plates of the underside do duty only in the Winter months, on the contrary, the dial plate on the upper surface is in operation from Spring to Autumn, or to be more exact, between the Spring and Autumn equinoxes.

The east side of the column is equipped with a fine thermometer; above this, in an oblique rectangle, an easterly sun dial (cadran Oriental) is delineated. As the gnomon must keep its north-southerly direction, in the case of the east dial plate it runs parallel to the surface; there is no noon line here, for the sun only acts during the morning hours; at noon the dial plate is in the shadow.

On the north side of the column gleams a mercury barometer, and here, too, a sun dial is arranged, but it is reached by the sun only in the early morning and late afternoon hours. The gnomon has in this case the same inclination as that on the mid-day dial, only, it ascends from below upward.

To the obliquely directed eastern dial plate corresponds a similarly arranged western dial plate, placed on the west side of the star shaft. The structure shows, moreover, the town arms of Annecy, in low relief, with the surroundings of the locality and information as to its altitude above sea level, as well as a selection of verses and proverbs referring to time and the mutability of everything earthly. It would require too much of our space to enumerate them all.

The above description shows that we have to do here, not simply with a sun dial, but with an architectural combination of several amalgamated sun dials that is probably unique. It was erected in 1876 and does great credit to the creative spirit of the ingenious Franciscan monk, Dumurgier. He has presented his native city with a means of public enlightenment that many towns may well envy it.

Some Old Clocks Repaired by a New York Jeweler.

AMONG the collection of old clocks which were recently repaired by Fred. W. Ward, of Wellsville, N. Y., was one which was an heirloom and which had been in one family for generations. It was manufactured in Newark, Wayne County, N. Y., and stands 35 inches high. It is enclosed in an elaborately decorated mahogany case. The works are made entirely of wood and, when brought to the jeweler to be repaired, were very badly worn. The teeth on the wheels were in bad shape, and many new ones had to be dovetailed in.

After having been repaired the timepieces ran very satisfactorily. The following directions for setting the clock running were given by a lawyer named Byington, who made the above-mentioned clock. These directions are fastened to the back of the timepiece:

"Make the clock fast in a perpendicular position.

"Take off the hands and face.

"The face can be taken off by drawing two pins from a piece below and pulling it forward by the lower side.

"Put the pendulum on with the hook towards you.

"Care should be taken not to wind the clock until the cord is put upon the pulley on the top of the case, and the weights put on."

"Warranted, if well used," is also inscribed.

Another timepiece bears the name of Elisha Hotchkiss, Burlington, Conn. This has a very ornamental hand-carved front and hand-painted portrait of a Colonial lady upon the glass. There are no dates on any of these clocks, so their age cannot be accurately determined. By the usual method of computation, however, they are believed to be from 75 to 100 years old.

Edward Taylor, who has several aliases, was recently taken into custody in Indianapolis, Ind., and brought back to Steubenville, O., where he is wanted on a charge of giving a bogus check for $150 to J. E. Cohen, a jeweler of that place, in payment for a diamond ring. Taylor denies that he is the man wanted. Mr. Cohen identified him as the man who gave him the check.

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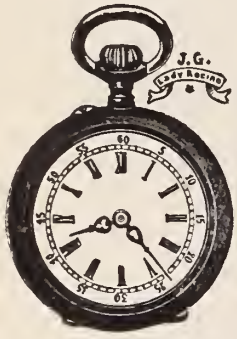
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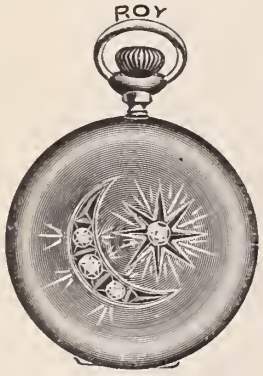


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Including all the highest and the nearest to perfection ever obtained by a portable timepiece
10 Second Prizes . . . . . out of 18
9 Third " . . . . . " 17
12 Fourth " . . . . . " 26
7 Honorable Mentions . . . . " 18
10 Single Prizes . . . . . " 17

19 Manufacturers Participated

Awarded Hors Concours (Beyond Competition): Milan, 1906; St. Louis, 1904; Chicago, 1893; Paris, 1900; Paris, 1889; Antwerp, 1885; Zurich, 1883. Centennial Exposition: Philadelphia, 1876. Gold Medal: Nuremburg, 1905; London, 1885; Calcutta, 1883; Croningen, 1880; Paris, 1878; Vienna, 1873; Paris, 1867; Paris, 1855; London, 1851; Paris, 1844. Diploma of Honor: Nice, 1883.

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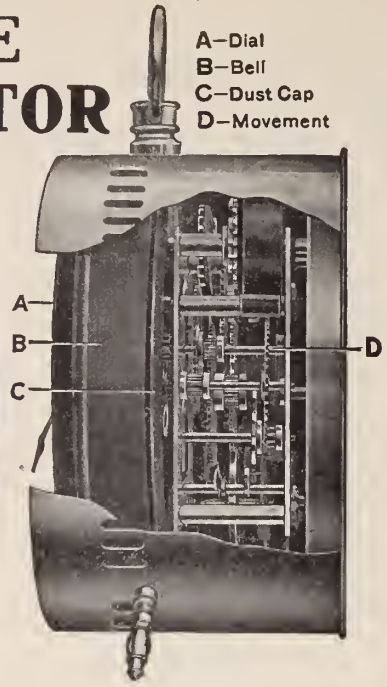
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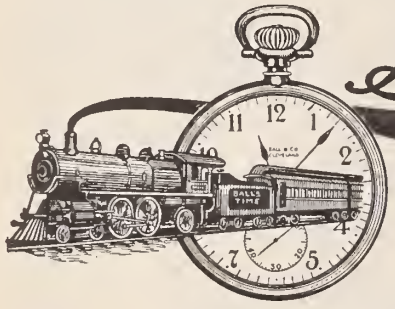


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AGENTS

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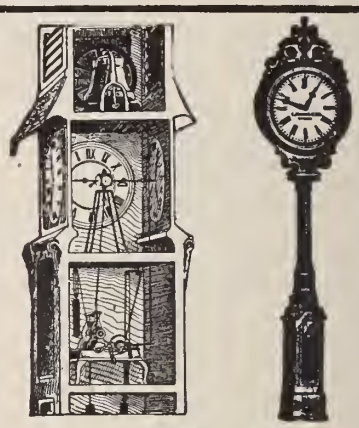
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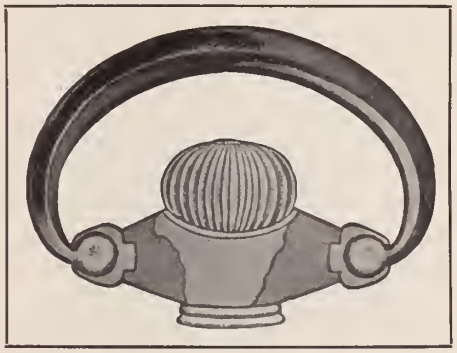
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STORE KEEPING DEPARTMENT

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

The Make-Up of a Business Letter.

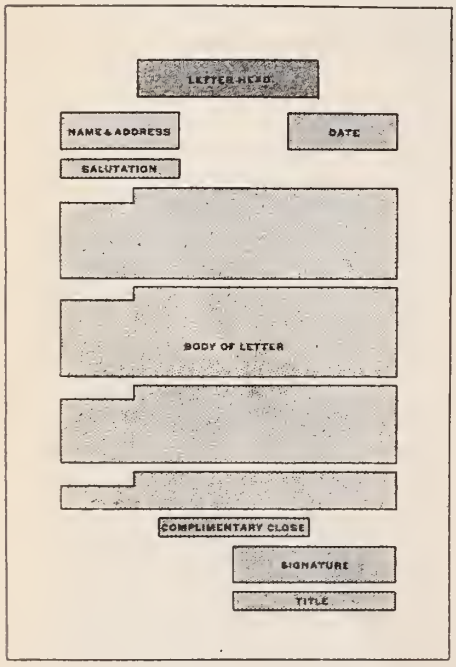
By David Lay, in *System, Magazine of Business.*

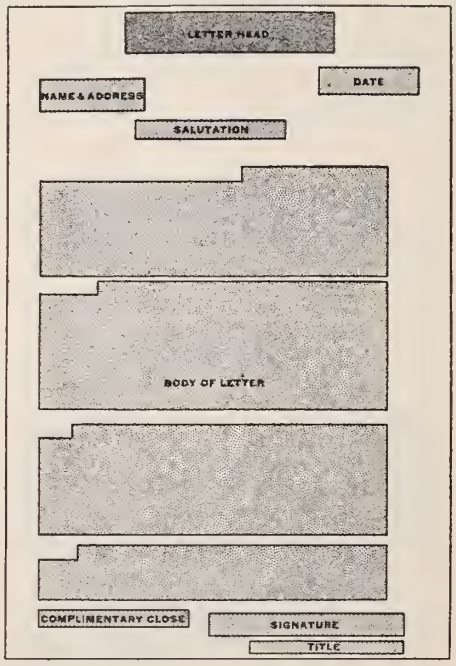
THE first estimate that a business man makes of an unknown correspondent is based on the appearance of his letter. A business man who is familiar with the ordinary conventional forms of a letter is quick to notice any departure from the accepted standards. His first impulse upon receiving a communication of unusual shape or arrangement is to criticize. It breaks away from the routine; it obtrudes itself upon his attention; it attracts his attention in the same way as a peculiar suit of clothes or a house of odd design or a unique table service or any other object of every-day familiarity and use that departs from the forms to which he has been accustomed.

It is undoubtedly true that on rare occasions the effects of such changes are pleasing. But it is also true that the generally observed forms, especially of business letters, have been accepted for certain well-defined reasons after practical experimenting. He who adopts new standards should do so cautiously and for cause; otherwise he may expect the same criticism that falls to him who adopts the unusual in dress or manner.

For practical purposes, the size of a sheet of business stationery should be approximately eight by 11 inches; even though it vary an inch or two, in either dimension, it should observe about these proportions. This size has been established by no single authority or group of authorities, and a correspondent may vary it as he will. A man once wrote a message on an oyster shell, stamped it, and the postal authorities, in the course of time, delivered it to the addressee. But the standard envelope is 6½ by 3½ inches in size, and a sheet about eight by 11 inches folds into it very conveniently and is handled more quickly and safely by the post-office than smaller envelopes that may get lost in the shuffle. The miscarriage of small, odd-shaped envelopes used for sending out personal cards and announcements have caused more than one social *faux pas.*

Furthermore, a sheet of these proportions is convenient to handle and to file. And as business houses generally observe the safe and sane usage, envelopes and sheets of standard size and form are preferred to the oyster shell school of originality. For legal documents, manuscripts and other larger sheets, larger envelopes, also of standard sizes, are provided.





Form I (at the left): A good arrangement of a one-page business letter, showing the approved type balance. The margins at the top (above the letterhead) and two sides are the same; the margin at the bottom slightly greater. The paragraphs in the body of the letter may be indicated by indentations of their first lines or by double or triple spacings between the paragraphs, with the first lines written flush on the left margin, or properly by a combination of both forms. For purposes of convenience as well as economy, business letters are now usually typewritten with only single spacings between the lines. Form II (at the right): Common errors in the arrangement of a business letter: margin at left too small; letterhead too near top of sheet; ragged margin at right; date line extending beyond or not up to top of margin; name and address of addressee does not balance with date line; salutation located too high; paragraphs not clearly indicated; crowding at bottom of page.

BUSINESS LETTERS SHOULD CONFORM TO A CERTAIN CONVENTIONAL FORM.

Every business letter should be written on business stationery—with a business letter head. It should be written on one side of the sheet only, and should be sent out in an envelope with the name and address of the sender printed, lithographed, engraved or otherwise clearly noted in the upper left corner, so that the official pointing-hand stamp of the post-office, with the instructions "return to sender" may be affixed, in case of non-delivery, without causing undue annoyance, as is sometimes occasioned by placing the return address on the back of the envelope or other unusual place.

A copy should be kept of every communication that leaves the office. Either a carbon copy may be made at the time the letter is written (six good copies may be made simultaneously on the average typewriter machine, although only one is usually required) or a letter-press copy should be made from the sheet after it is signed. Both forms have been accepted by the courts as legal copies of correspondence. In the average office constant reference is made to former correspondence; no business house can afford to ignore such a record.

Carbon copies are usually filed alphabetically either by the name of the company or individual to whom the letter is addressed; letter-press copies must necessarily be filed chronologically, even when separate books for each letter of the alphabet are maintained. In either case the search

Storekeeping Department.

through the files for a letter copy is facilitated by placing the name, address and date of a letter at the top and in a uniform location.

The date of a letter should be placed in the upper right corner of the page; the recipient must know when the communication is sent; it may have a bearing on other communications. The name and address of the addressee, similar to the address on the envelope, should in all cases be placed, as the formal salutation, in the upper left corner of the sheet, whether the correspondent be greeted "Dear Sir" or "Gentlemen." Not only does this establish at once the exact individual for whom the communication is intended, but it facilitates the filing of the correspondence, both by the recipient and by the sender. The margins of a business letter, owing to the limitations of the typewriter, are usually a variable width.

The space occupied by the letterhead must, of course, determine the margin at the top of the sheet. Theoretically, the margins at the left and right should be exactly the same size; practically, however, the typewriter lines will vary in length and cause an uneven edge on the right side. In printing, the use of many-sized slugs not only between words but between the letters themselves rectifies these variations, but the typewriter is not so equipped. The more even the right margin is and the more uniform it is to the left margin, the better the effect. The margin should be about one or one and a half inches in width.

The margin at the bottom should not be smaller, and preferably greater, than the side margins. Should it be smaller, the page will at once appear cramped for space, as the reading matter will be really running over into the margin—a typographical blunder that is as noticeable on typewritten as on printed pages.

The spacing between the lines and between the paragraphs of a business letter may vary somewhat to suit the tastes of the individual, although considerations of a practical nature tend to establish a few general principles. Both for purposes of convenience and of economy, for instance, a letter should be as compact as possible, both in words and in mechanical production; it should not take up two sheets if it can take up one. Hence most business letters are single spaced—only a single space on the typewriter separates one line from another. Even when a letter is short it is advisable for purposes of uniformity to use single spaces only.

The first line of each paragraph is usually indented from five to 15 points on the machine; each business house should establish exactly what this indentation shall be in order to secure uniformity in its correspondence. Instead of indenting the first line, some concerns designate the paragraphs by merely separating them by several spacings, and typewriting the first line squarely upon the left margin. The best practice, however, seems to embody both of these methods, and the average business letter usually has its paragraphs separated by a spacing two or three times as great as the spacings between the lines and the first line of the paragraph is usually indented.

The use of uniform typewriter ribbons on all the machines operated by one concern is rapidly and properly coming into favor. It is good business to have all the letters issuing from one house of similar appearance. They should be uniform typographically—in spacings, margins, forms of salutation, addressing. And no one item is more important in securing this uniformity than similarity in the color of the typewriter ribbon. In recognition of this fact, most concerns now furnish their typewritists with ribbons that are bought in lots and kept in stock. Purple ribbons are perhaps the most popular, not only because the color is bold, but also because the chemical ingredients used blend well and give a smooth, durable impression on the paper.

THE PROPER FORMS TO BE OBSERVED IN ADDRESSING ENVELOPES.

The address on the envelope, to which the salutation at the top of the letter should correspond either exactly or in slightly condensed form, may be properly typewritten in various ways. The style that is most observed, however, and which therefore has the stamp of general approval, provides for an indentation of about five points on each line of the address.

The spacings between the lines are usually single or double; greater spacing tends to separate the address too much to allow it to be quickly read. Still another approved, though less popular, form of address does not indent the lines at all.

Any radical departure from these forms should be made cautiously, especially if the various items of the address are separated from each other. The address, like a paragraph, is generally read as a unit—as a single, distinct idea. The closer the address conforms to the generally accepted forms, the more readily are the envelopes handled by the post-office and with less danger of delay or loss.

Even when all of the above details in the mechanical production of a business letter have been carefully observed, its effect may be destroyed by carelessness. A conspicuous erasure on the sheet, a blot or a finger mark nullifies the impression that is created by an otherwise perfect page. Care should be taken to guard against creating any wrong impression.

A Novel Holiday Display.

MARIETTA, O., Jan. 6, 1909.

Editor THE JEWELERS' CIRCULAR-WEEKLY:

Recognizing the fact that you are always alert and looking for something new, I take the liberty of sending a photograph of our show window as it appeared during the holidays. As the photo does not show the little details plainly, I will enumerate them, as they, more than the window in general, caused much comment. Through the window could be seen a Christmas tree, which was profusely decorated. This was illuminated at night with an electric light.



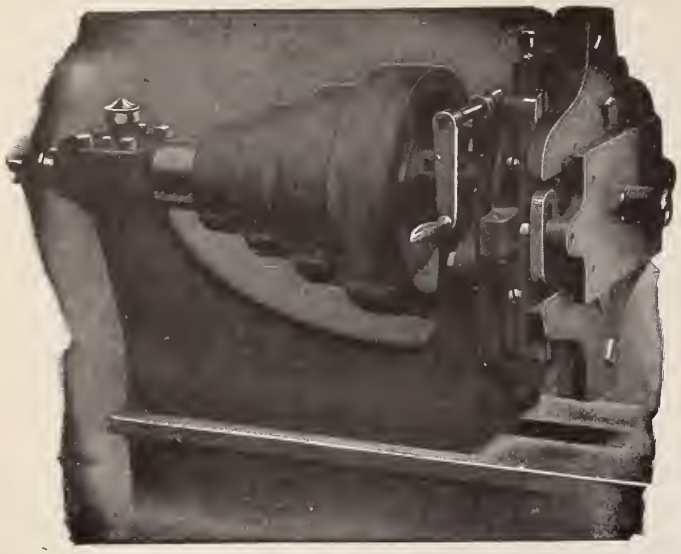
A LOG CABIN SCENE DISPLAYED RECENTLY IN BLUME'S JEWELRY STORE, MARIETTA, O.

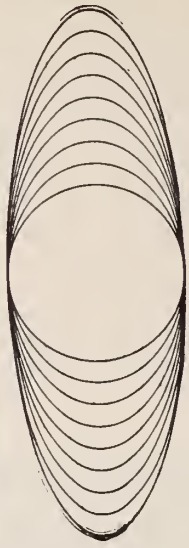
The chimney had a Santa Claus, bearing a large pack on his back, and displaying ladies watches, rings, stick pins, etc. An old chamois cut in the shape of a coon skin was tacked to the logs in front. There was also a little hand saw hanging near the door.

The arch above the door was made from cedar, with small red electric lights imbedded in it.

BLUME'S JEWELRY STORE.

The store of A. Fried, Pensacola, Fla., was recently entered by burglars, who stole about $150 worth of jewelry. The thieves entered the store from the rear and took the loot from the safe. The authorities in Montgomery, Mobile and New Orleans have been notified of the robbery and given a description of the plunder.



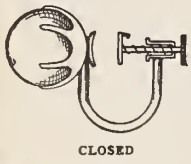


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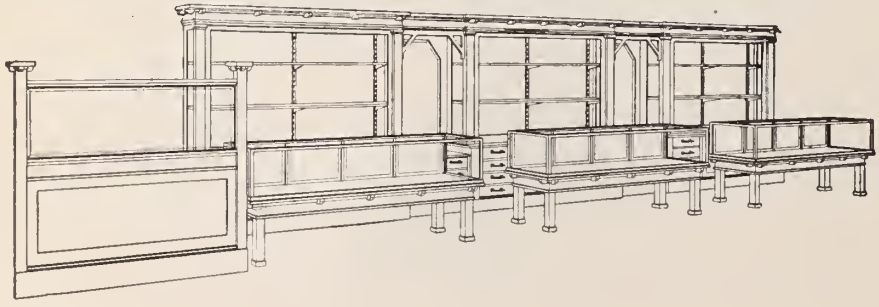
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WORKSHOP NOTES AND QUERIES

[Answers are also solicited from our readers to the questions published on this page.]

No attention paid to communications unless accompanied by full name and address of the writer.

QUESTION No. 2085.—**Cleaning Solution.**—*Do you know of a good cleaning solution for removing tarnish from new goods that does not contain cyanide? If so, will you kindly send us the formula for making same?* *R. C. A.*

ANSWER:—The only thing we can find to clean silver is a soap, the composition of which is: Paris white, five pounds; castile soap, one-half ounce; sweet oil, one-half ounce; liquid ammonia, one ounce; grain alcohol, pure, two ounces. The castile soap should be fine. Dissolve it in one quart of hot water, mix all the other ingredients, keeping the water very hot, and when properly mixed put in tin boxes and allow to cool.

QUESTION No. 2086.—**Repairing and Recoloring Broken Statue.**—*How can I repair some broken bronzed statues? Also tell me how I can cover up bare spots, where the bronzing is worn away and shows the base metal.* *R. & R.*

ANSWER:—Broken parts of a pewter statue are best soldered together with a soldering iron and tinning solder. This will enable one to make a much better job than can be done with a blowpipe. To cover up where soldering has been done, or where worn through, use powdered bronze mixed with alcohol into a thin paste and painted over where desired. To obtain a shade that will match the old color it may be necessary to mix several colors of the bronze powders together until the desired shade is obtained. It is often best to refinish the entire statue with a new coat of bronze, which is often cheaper than an attempt to match the old shading. Bronze powder may be purchased in the art stores.

QUESTION No. 2087.—**Oiled Anchor Escapement.**—*Should the fork of the anchor escapement be oiled? One of our watchmakers claims that in fine Swiss watches very often rust forms where the ruby pin enters the fork. Of course, a little oil in such cases would have prevented it, but the oil must be used with great care. Kindly let us hear from you.* *R. H.*

ANSWER:—The ruby is not a suitable jewel for contact between two steel surfaces. A sapphire will not produce rust. The rusting of the ruby in the fork may be prevented by charging it with an oiled point of a pegwood very sparingly.

QUESTION No. 2088.—**Stripping Jewelry After Soldering.**—*Kindly let me know how to construct and arrange an apparatus for stripping the green color from the jewelry after soldering.* *B. O.*

ANSWER:—After soldering gold, the green color can be removed by putting the soldered pieces for a few hours in a solution of sulphuric acid, one part, and water, three parts. Some jewelers will heat this solution and boil the pieces out, which does not require as long to accomplish. There is a quicker method which consists in stripping off the green by the electric current, with a regular gold-plating apparatus. The soldered pieces are used as an anode. An apparatus of this description was described in the issue of the JEWELERS' CIRCULAR of Feb. 5, 1908. (See page 235, question No. 2069.)

QUESTION No. 2089.—**To Etch Brass.**—*Will you kindly inform me through your next issue what kind of acid will cut brass, and how it is done? After the design is cut, how is the verde green put on the background?* *J. A. D.*

ANSWER:—In order to etch brass it should be perfectly clean, free from any grease and rubbed up with very fine emery cloth, or with fine pumice. This is done to cause the etching resist to adhere firmly to the brass, so the acid will not get under it. The brass is then painted over with a resist, which may be asphalt varnish or beeswax melted and mixed with a little turpentine and used before it gets cold. It is painted on the brass, and the design to be etched is traced through with a needle. If there are to be heavy and light lines, trace the heavy ones first and the light ones afterwards. The design wanted should be traced perfectly, for on this depends the success of the finished piece. Nitric acid is used for the etching, diluted with equal parts of water, in which the dried asphaltum or wax-covered articles are immersed until the desired design is etched out, when it is immersed in turpentine, which will remove the resist. Flat pieces may be painted on one side only, and a wax wall formed around the edge to hold the etching acid. The green background is often produced with green lacquer, but if a green patina is desired it can be produced by alternate washes of dilute acetic acid and exposure to the fumes of ammonia, which will produce an antique green. When the green is not wanted it may be polished off. A good lacquer should be used to preserve the green after the piece is finished.

QUESTION No. 2090.—**Mirror Polish and Imitation Patina.**—*What kind of powder is best for polishing dimmed hand mirrors? Also tell me how I can produce an imitation patina finish on copper articles.* *M. P.*

ANSWER:—As a polishing powder for mirrors use finely crushed cologne chalk, 60 parts; tripoli, 30 parts, and bole, 15 parts. Moisten the glass a little, apply the powder with a rag, and rub until clean. To produce imitation of patina on copper, immerse the article in a solution of nitrate of copper, and then place it while still wet in a chamber containing an abundance of carbonic acid. The green incrustation will develop from day to day. If after a week the green is not sufficient, it must be dipped again until the desired shade is obtained. As the formation of patina under these conditions proceeds in the same way as in the open air, but more rapidly, a handsome and permanent coating can be produced by this means.

QUESTION No. 2091.—**Flux for Hard Soldering and Brazing.**—*Can you give me a formula for a flux that I can use for soldering jewelry and for brazing larger pieces? I find if I use borax there forms around the joint a thick skin which is very difficult to remove. A file will hardly cut it, and I want something which will not form this hard coating.* *F. F. H.*

ANSWER:—Borax is perhaps the best flux that can be used for most brazing or soldering, but many do not properly prepare it. Too much is often used, and the surplus forms the skin or slag. The borax should be ground very fine, which may be done in a coffee mill, and very little put at the joints. Sometimes, especially when the article to be soldered is very clean, a mere dusting on of the borax will be sufficient. Some solderers and repairers prefer to use boracic acid, putting it on with brush or swab. The hard skin is thinner and comes off easier; this is because not so much flux is applied.

Producing a Brown Color on Metals.

THE production of a brown color on metals is not a difficult operation, but many platers are unfamiliar with the method of accomplishing it, says the *Brass World*. Many wares thus finished are now found on the market. The methods given in some of the text books for producing a brown color, and in which the so-called "smear" operations are employed, are not satisfactory as they are too slow.

The method of producing a brown color on metals is by the use of liver of sulphur on a bronze deposit. On copper or silver, liver of sulphur gives a black or chocolate color, but on bronze a brown color is produced.

The work to be treated must first be bronze plated. The regular bronze solution containing copper and zinc may be used, or that made of copper or tin. The effect of the liver of sulphur is the same. When a good deposit has been produced the article is rinsed and immersed in a solution of liver of sulphur made as follows:

Water	1 gallon
Liver of sulphur	2 oz.

This solution is used cold and the work immersed in it. When the desired color has been obtained the article is rinsed, and then scratch brushed. In this manner the high lights may be relieved and shaded down to a brown in the background.

The whole "secret," then, of producing a brown color, is in the use of bronze instead of copper for oxidizing with liver of sulphur.

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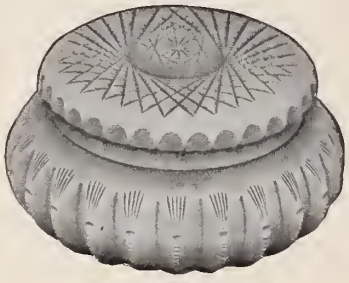
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Dutch Tiles.

THE art of tile making found congenial soil in Holland, that country of frequent downpours, where the walls of the houses scarcely dry out, where gray tones predominate in earth and sky and the people, as a consequence, crave light, cheerful objects.

In the first half of the 17th century, when the best tiles were produced, they were used freely wielded by an artist's hand, or by the hand of a copyist painfully following a model. As a matter of fact, tradition has it that painters such as Frydom and Abraham de Kooge indulged in tile painting, and in Delft, the center of the pottery industry, the two arts undoubtedly exercised a mutual influence. One has only to recall the work of Jan Vermeer, whose notable preference for blue, white and yellow is characteristic of the Delft pottery makers.



FIG. 1.—DELFT TILES, MIDDLE OF XVII CENTURY.

but sparingly for the ornamentation of rooms. We can see their application in the paintings of Jan Vermeer, Pieter de Hooch, Metsu and others. One, for instance, shows a design of grapes reproduced in one of Metsu's most famous pictures, the "Letter-Writer," in the Beit collection, while tiles with ships and soldiers are to be found in the painting by Pieter de Hooch, "Girl with Two Cavaliers," in the National Gallery, London.

A row of tiles was frequently let in around the base of the walls of a room, serving the purpose of a skirting board, although sometimes smaller wall spaces in bedrooms, corridors and kitchens were inlaid to the height of four or five feet. They were used to ornament the projecting walls around the fireplace also, and indeed sometimes covered the background above the



FIG. 2.—DELFT TILE, MIDDLE OF XVII CENTURY.

iron fireback. They formed, too, a practical material for stoves, as rust stains could be easily washed off, and their glazed surface radiated the warmth freely.

Close inspection of a tile soon reveals whether the brush has been firmly and

It seems not unlikely that he himself decorated pottery, his somewhat glassy technique bearing out this suggestion.

One can trace three distinct periods in the development of the Dutch art of tile making—the first extending from about 1580 to 1630, the second from 1630 to 1670, and the third, summarily speaking, from the end of the 17th to the end of the 18th century. In the first group (Fig. 3) the



FIG. 3.—DELFT TILES, EARLY XVII CENTURY.

decorative character is emphasized, the pattern is bold and vigorous, and covers the entire surface. A warm yellow, a reddish brown, deep blue and copper hues predominate in the coloring. During the second phase (Figs. 1 and 2), which was contemporary with the highest achievements of Dutch painting, the designs are most diversified. Besides the floral motives, which have become more realistic without losing in purity of style, there are portrayed soldiers, workmen, sea monsters, and, above all, ships. The *horror vacui* of the earlier period, which demanded the covering of the entire surface, has disappeared.

Only one motive is employed—a flower, a single figure, or a ship, poised lightly and freely and emphasizing to the full the value of the white background. The tone of the decoration is blue, the beautiful Delft blue that was only produced in this second half of the 17th century. The technique is perfect, the white milky and dazzling.

During the third period a manganese violet became the predominating shade, a feeble, insipid color, typical of the rococo manner. The simple, decorative character became obscured, and the influence of painting, which in Holland was disastrous to the plastic art, was unfavorably felt. Whole compositions portraying animated scenes, especially of a biblical or pastoral character, are crowded onto one tile. At the same



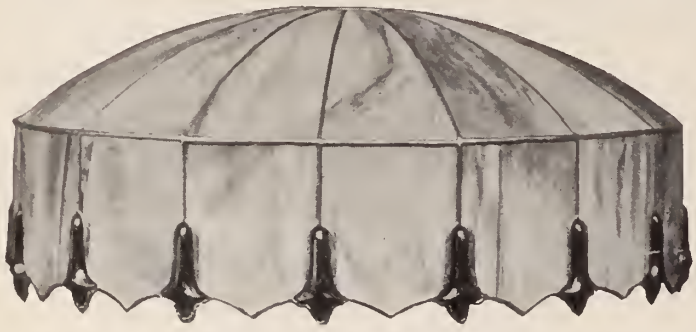
FIG. 4.—DELFT TILE, XVII CENTURY.

time there reappeared rich but broken and vague decorative motives depicting rococo foliage and flower designs in the somewhat clumsy and ungracious Dutch manner, the design extending over several rows of tiles.

There is no doubt that the technique of the early tiles is borrowed directly from the Italian Urbino and Faenza ware. Whether this influence came through Antwerp, where an Italian master, Guido da Savino, was established, or from Seville, where a flourishing Italian factory maintained relations with the Dutch workshops, cannot here be decided. The tiles of the second period were similarly, although not so strongly, influenced by Chinese porcelain.

A small collection of about 200 tiles, recently acquired by the Metropolitan Museum of Art, displays the development of the art from its beginnings at the end of the 16th century to its decline at the beginning of the 19th century. Almost all the various types are represented, the earlier and rarer pieces being especially numerous, as they are the predecessors of the Dutch pottery vases and throw light on the beginnings of that art.—W. V., in the *Bulletin of the Metropolitan Museum of Art.*

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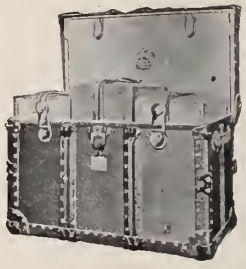
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A Ceramic Comparison—Ancient Greek versus Modern Bow Ware.

THEY say comparisons are "odious." They are certainly often quite interesting. Let us compare the ancient Grecian vases with the recent Bow ware. The Greek pieces were of a soft, friable, frail earthen ware, easily disrupted and too porous to stand even the vagaries of a northern climate, while Bow ware was of a flinty, homogeneous, porcelain body, weather-proof as glass. The former were created before the Christian era, the latter were "potted" just a few years ago—say since 1750. And what do we find? Very few vases indeed of Bow manufacture, and those of the simplest character; the more elaborate are quite vanished, and the remaining pieces of that London factory so scarce as to obtain big prices as rare specimens of a defunct fabrique. What has become of all the mass of fine creations emanating from the Bow works? All those tons upon tons of prettily decorated ware; where are their remains these few years after? A few museum shelves and a few more collectors' cabinets hold the entire extant portion of a porcelain ware that was produced in such quantity that it was in common use all over Great Britain. Thomas Craft tells us in a bowl now in the British Museum that no less than 300 persons were employed at that date in the porcelain works of Bow, and some years before that, namely in 1754, over £18,000 (over $90,000) worth of pieces were sold in a single year from that factory. Low prices were paid for Bow ware those days, so that the output must have been very large indeed. But where is it all now?

And of the ancient Grecian vases extant to this day, what do we know quantitatively?

At the British Museum we find not less than 5,000 pieces, and 4,000 of these are painted vases. The Louvre collection contains over 6,000 vases. Berlin has over 4,000 in the 1885 Furtwängler catalogue alone. Many have been added since.

Athens, Munich, Dresden and Naples have large collections in their museums. Smaller (but containing many of the finest pieces) collections are in the Paris Bibliotheque National, Florence, Vienna, Madrid and Rome. America has large and valuable collections in the Museum of Fine Arts at Boston (especially signed vases). The Metropolitan Museum of New York has an enormous collection of Cypriote and other pottery from the Di Cesnola and other collections.

And then we have large private collections like the Beresford Hope, that of the late Sir Francis Cook. There are the Ashby collection; Signor Jatta's South Italian vase collection at Ruvo (probably the greatest of all).

Large collections of these ancient vases are at the Ashmolean Museum (Oxford); Fitzwilliam Museum (Cambridge). Other French collections are the Dzialynski, and those in the Marseilles Museum, Boulogne Museum, Compiegne Museum and Sèvres Museum. In Holland good representative collections are found, for instance,, in the Musée de Ravenstein, Amsterdam, and the Leyden Museum.

Germany has further collections at Altenburg, Bonn, Breslau, Brunswick, Dresden, Karlsruhe, Leipzig, Munich Schwerin, Würzburg (Antikenkabinet). Denmark and Sweden show collections in Copenhagen and Stockholm. Russia has at St. Petersburg handsome selections in the Hermitage collection, Stroganoff collection, Pisaroff collection, and there is the Dorpat University collection.

And still others innumerable in Austria and other European countries.

Sepultured with the mortal remains of the Greek departed ones, Hellenic pottery found a resting place for prolonged centuries. And capital guardians of the fragile ware were those old mouldering bones, for they have delivered up their hoards perfect and fresh as when reverently deposited in their darksome surroundings.

And while those frail, beautiful reminders of an ancient epoch that transcended all artistic endeavor of later centuries are with us in such prolific abundance, all those many beautiful creations in imperishable porcelain have vanished from human gaze, a few carefully guarded specimens alone representing the truck loads that daily issued from the gates of the Bow works, known as "New Canton," just a few short years ago.

Certainly the abuse of the living and the use of the dead in matters ceramic make interesting comparison. And this is "the long and short of it" in fictile history.

C. W. C.

India's Precious Stones.

THE American Consul-General at Calcutta, William H. Michael, sends the following notes on the production of valuable stones in India:

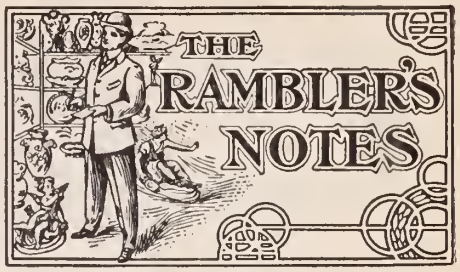
The value of corundum stones exported from Madras, principally to Hong Kong, Shanghai and Singapore, was $15,000.

There were 2,214½ hundredweight of jade and jadeite taken out in the Myitkyina district mines, Burma, in 1906, which was valued at $39,309, and 2,685 hundredweight in 1905, valued at $90,342, which shows a decrease for 1906. No figures for 1907 available.

The output of rubies in Burma during 1907 amounted to 2,128,368 trucks, valued in Magok books at $577,325. The royalty revenue for the year was $99,245. The market for rubies was fairly good the first of the year, falling away discouragingly toward the last of the year.

The output of amber in 1907 by the mines of Burma was two and a half tons, valued at $1,920. These mines are situated in the administered territory of the Myitkyina. The output of the year previous was 216½ hundredweight, valued at $3,543. Amber mining in Burma is reported not to be a paying business. The average value of amber in Burma is $43 per hundredweight, which is higher by $8 or $9 than the price of last year.

W. F. Kirkpatrick & Co., St. Joseph, Mo., supplied the handsomely designed loving cup which was recently presented to John Donovan by the citizens of St. Joseph.



HAND PAINTED NOVELTIES OF FINE PORCELAIN

"QUEEN'S ware" is the name given by a prominent British china and pottery house to a new line of hand-painted novelties which has just appeared on the market. This line of semi-porcelain material is hand decorated in free brush work by young girls. It is almost impossible to produce anything new in utility shapes. Some of the same shapes now revived for the present season's trade were in use in the 18th century. These shapes are varied, however, and have new decorative effects, which include berries and vine effects, showing the fruit in the natural color.

*

RICH CUT GLASS IN GREAT VARIETY

AT their salesrooms, 36 Murray St., New York, C. Dorflinger & Sons have on exhibition a most attractive line of cut glass cut on hand-made blanks. The line includes a wide variety of articles from which visiting jewelers can find something sure to meet the needs of their customers. In the display are a number of claret sets, cut in dainty patterns, while the assortment of "Roemers" is most pleasing and includes glasses with round bases and delicate stems, the tops being of green glass. About the base of each glass is a circlet of gold. A line of cut glass lamps displayed by the same firm offers an opportunity to select attractive show pieces. The lamps are highly embellished with attractively cut designs.

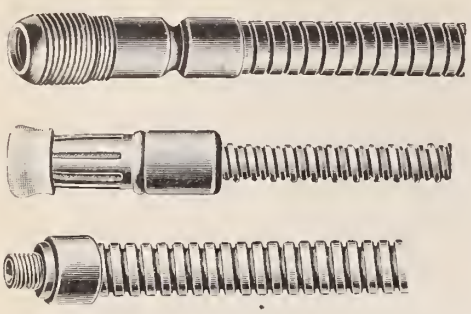
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ART BRONZES IN MANY FORMS

A HORSE dragging a heavy log up a steep hill is the subject of a bronze group seen at the salesrooms of Ferdinand Bing & Co.'s Successors, 10 Washington Pl., New York. The horse is making every effort to drag the heavy log. At one side is the figure of a man trying to assist the horse by using an iron bar. Another attractive bit of bronze is entitled *"Aux Champs"* and represents a weary laborer resting on his fork. His hand is raised to his head as if to wipe away the perspiration. At his side stands a young girl holding toward him a drinking vessel. The figures are shown in rural garb. The same firm exhibits a large line of electroliers and novelties in bronze.

THE RAMBLER.

The employes of J. Leard, manager of the National Jewelry Co., Portland, Me., presented him, on Christmas Day, with an artistically designed gold watch charm as a token of their appreciation and good fellowship.



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Every man with a beard to shave is a possible GILLETTE customer — and every GILLETTE buyer is a steady patron for new blades.

But merchants are apt to forget that a man goes where he *knows* he can get what he wants.

Any man can give himself a clean, comfortable shave with the GILLETTE —despite tough beard or tender skin. GILLETTE New-Process Blade is always keen and ready. No stropping—no honing.

If your GILLETTE stock is a little low, be liberal and fill out the assortment.

Show a generous confidence in the GILLETTE. Its effect on your customers will surprise you.

Our free printed matter and trade helps are at your service.

NEW YORK
CHICAGO
MONTREAL

Gillette Sales Company
535 Kimball Bldg., BOSTON

FACTORIES: Boston, London, Paris, Berlin, Montreal

Gillette Safety Razor
NO STROPPING NO HONING

STERN BROS & CO.

ONE PIECE COLLAR BUTTON

TRADE S B C MARK



A Complete New Line

of

"Perfect One Piece"

Collar Buttons

ABSOLUTELY GUARANTEED
AGAINST BREAKAGE

Will be Ready
May 1st, 1909

Stern Bros. & Co.

33-43 Gold Street
NEW YORK CITY

THE JEWELERS' CIRCULAR

WITH WHICH ARE CONSOLIDATED

THE HOROLOGICAL REVIEW,

THE JEWELERS' WEEKLY.

THE JEWELERS REVIEW

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The Jewelers' Circular
Publishing Company.

11 John St., Corner Broadway, New York.

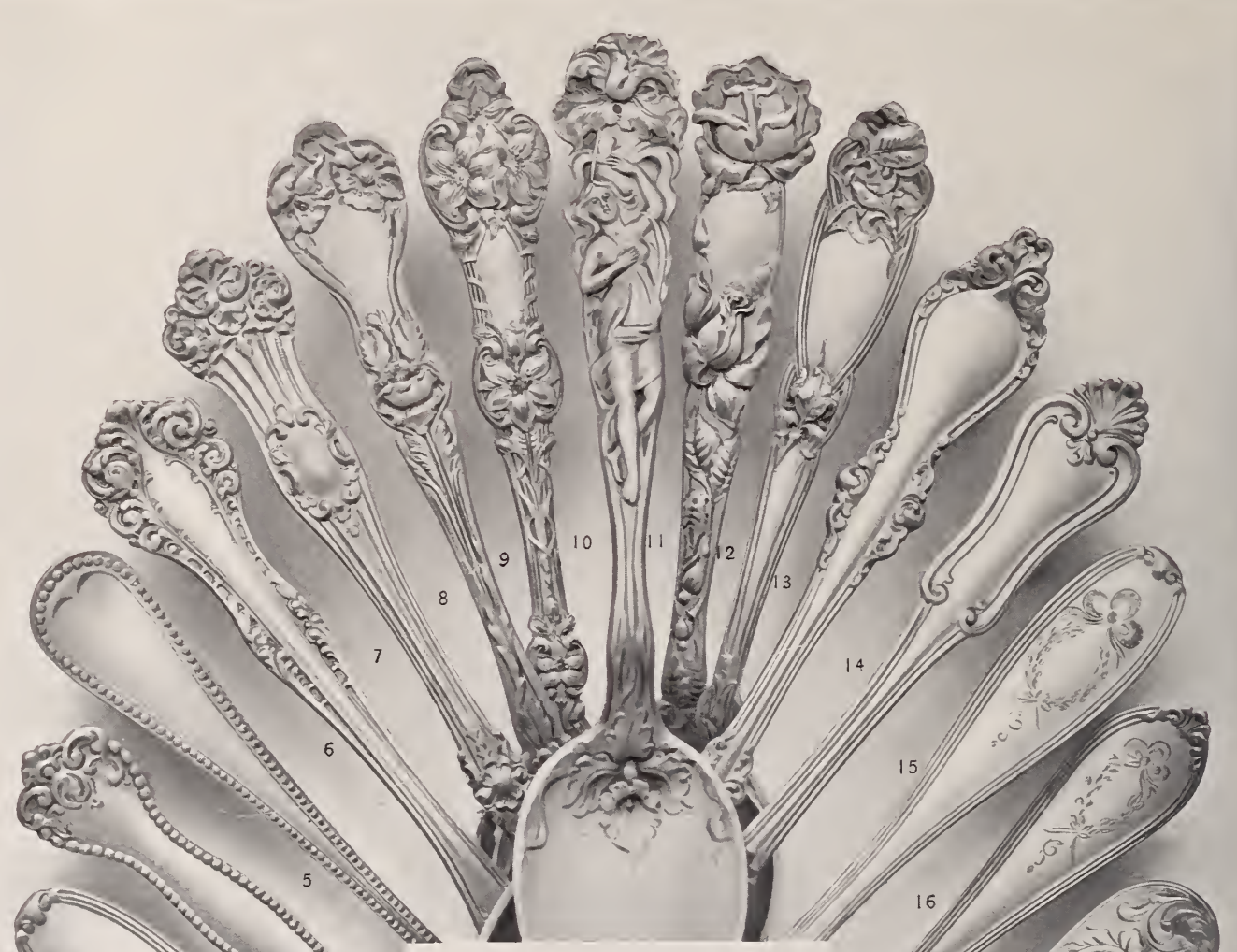
Entered as second-class matter at the New York, N. Y., Post Office.

40th Year. WEDNESDAY, JANUARY 20, 1909. Vol. LVII., No. 25.



Famous Farnese Casket Attributed to Benvenuto Cellini, With Intaglios by Joannes de Bernardi.

(See Text on Page 47.)



NINETEEN PATTERNS

— OF —

ALVIN Sterling Silver Flat Ware

The largest and most complete variety of active and attractive patterns produced by one manufacturer.

ALVIN MFG. CO.

52 MAIDEN LANE,
NEW YORK.

1 ANTIQUE
2 EVANGELINE
3 WM. PENN
4 RALEIGH
5 VIRGINIA
6 FLORENTINE
7 VIKING
8 MAJESTIC
9 ORANGE BLOSSOM

10 RAPHAEL
11 BRIDAL ROSE
12 FLEUR DE LIS
13 LORRAINE
14 SUFFOLK
15 WM. PENN No. 7
16 EVANGELINE No. 7
17 ANTIQUE No. 6
18 FLANDERS
19 ANTIQUE No. 3

1857 1909

Fahys

It is satisfying your customer that counts and builds up business.

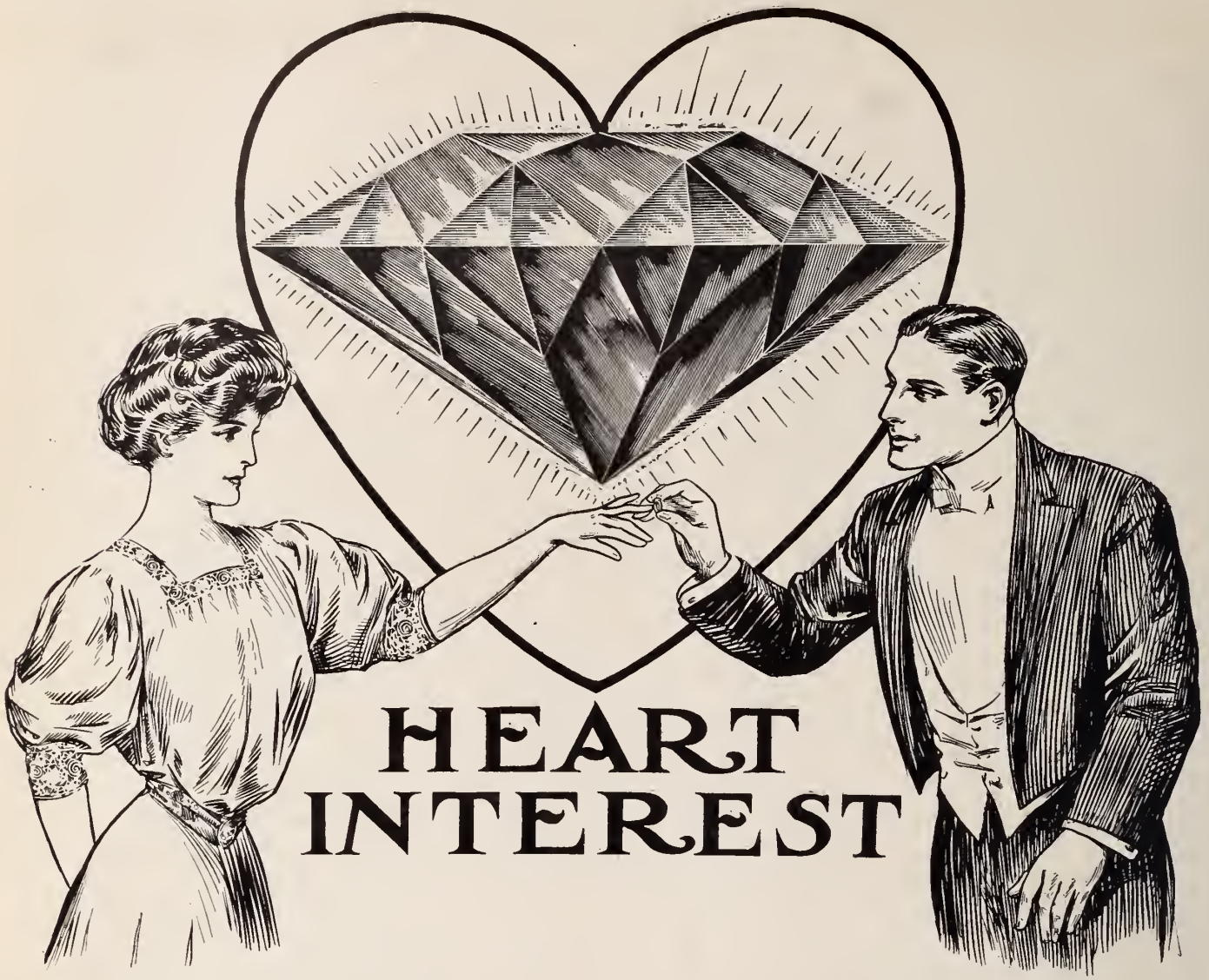
You are always sure of making a sale if you show Fahys' Permanent, Bristol or Montauk Cases.

Usually the best costs more—not so when you buy Fahys Gold-Filled Cases.

Fahys Cases sell for the best, and are the best.

JOSEPH FAHYS & CO.

Boston New York Chicago San Francisco



HEART INTEREST

The Jeweler who has the best interest of his business at heart, should buy his diamonds of the diamond cutter direct.

By doing so, he will save to himself, jobbers' profits, and their salesmen's salaries and expenses—a saving well worth while.

J. R. WOOD & SONS

DIAMOND CUTTERS

Importers of Emeralds, Rubies and Sapphires

2 Maiden Lane, cor. of 170 Broadway, New York

THE SECRET OF RING SUCCESS



J. R. WOOD & SONS

18 K

Give Honest Rings at the Lowest Possible Price

Keep a customer for years a purchaser—gain his respect, because he knows only reliable rings are sold and the prices are right, and is sure the goods are just what they are represented to be. We have been doing this for 59 years, consequently we have gained the confidence of thousands of retail jewelers.

J. R. WOOD & SONS

WEDDING RING MAKERS

2 Maiden Lane, Corner of 170 Broadway

NEW YORK

S. O. BIGNEY & CO.

Makers of the Celebrated High-Grade Gold-Filled Mirror-Finish Chains

The Unique Creations in our new line for the Spring trade are unexcelled by any competing line. If you don't believe it, just spend a little time in examination before you place your orders.





We give good value. Our Chains will help you to establish a reliable business. We guarantee every chain made in our factory. Ask your Jobber's salesman for them.

We sell the Wholesale Trade Only



Y 94/L 298

Do not forget that we always lead in originality, design and finish. Our salesmen are out with our new creations. Our High Grade Gold Filled Chains look well, wear well and sell well. Consequently we are very busy, working evenings in order to meet the demand for our goods.

This tells the story. Our 1/8th Gold Filled Chains wear almost as long as solid gold chains, and cost one-third as much.

OFFICE AND FACTORY
Attleboro, Mass.

NEW YORK OFFICE
3 Maiden Lane

















YOU

CAN SECURE THAT

CLASS PIN ORDER

BY SHOWING

OUR DESIGNS AND SAMPLES

WE ARE HEADQUARTERS.

WRITE TO EITHER FACTORY

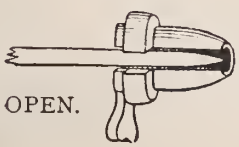
WENDELL & COMPANY

47 JOHN STREET,

NEW YORK.

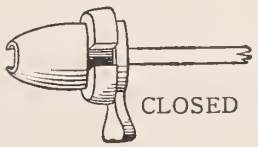
57 WASHINGTON STREET

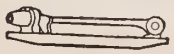
CHICAGO.



WENDELL'S PERFECT SAFETY CATCH

SETS CLOSE TO BODY OF PIN.
PROTECTS POINT OF PIN TONG.
HANDILY LOCKED AND UNLOCKED.
ABSOLUTELY SECURE.





Lincoln Anniversary Medals



OBVERSE. REVERSE.

BAR PIN ON BACK.



Exclusively to the Retail Trade.

The birth of Abraham Lincoln is to be celebrated on February twelfth this year and every year after for years to come on a greater scale than ever before and children of the public schools in the largest cities and towns throughout the nation are to take a prominent part in the celebrations, as well as all patriotic clubs and organizations.

WE MAKE THE MEDALS.

The medal in design and workmanship is a magnificent production—a valuable work of art. Why not try them and swell your business which is usually so quiet just after the Holidays?

The retail price on this medal is to be 25c. in ordinary plated gold; 50c. in Sterling Silver. We make them, too, in 10K. and 14K. Gold, and prices will be mailed upon application.

SEND FOR SAMPLES. ***There is no time to be lost.***

THE CHAS. M. ROBBINS CO.

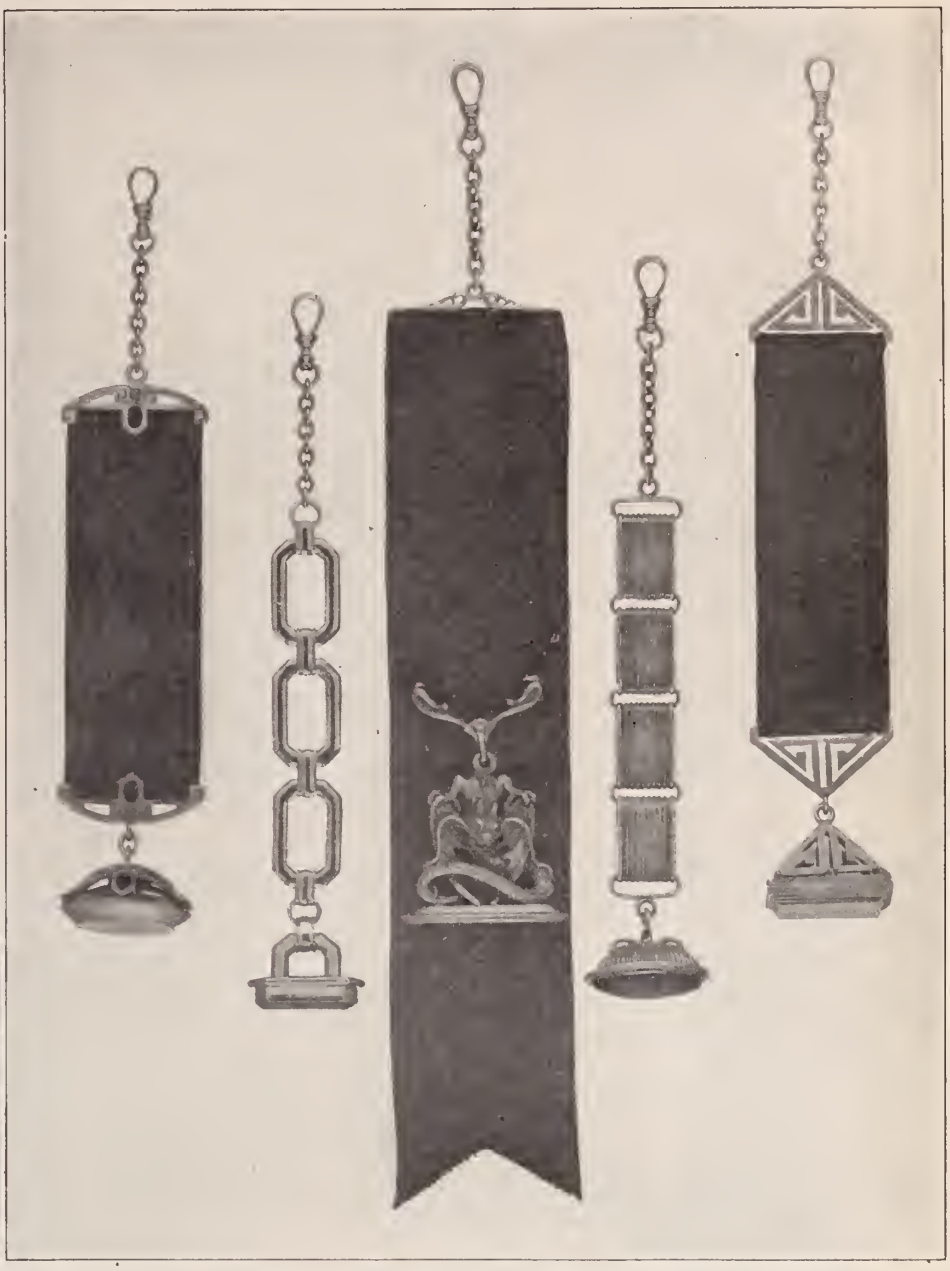
Attleboro, Mass. U.S.A.

New York Office, 17 Maiden Lane } SAMPLES ONLY
Chicago Office, 103 State Street }

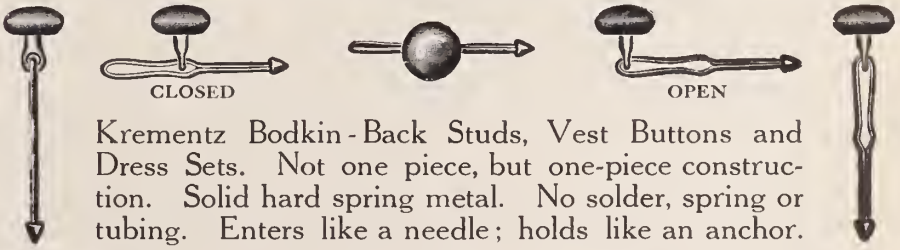
A GROUP OF IMPORTANT KREMENTZ LINES



The Krementz Match Box
Sterling Silver and 14 Kt. Gold



Some Krementz Fobs. A decidedly superior line



Krementz Bodkin-Back Studs, Vest Buttons and Dress Sets. Not one piece, but one-piece construction. Solid hard spring metal. No solder, spring or tubing. Enters like a needle; holds like an anchor.



The Famous Krementz
One-Piece Collar Buttons

KREMENTZ & CO.

FACTORY AND OFFICE
NEWARK, N. J.

14 Kt. Gold and Diamond-Platinum Jewelry

NEW YORK: 1 Maiden Lane

SAN FRANCISCO: 722 Shreve Bldg.

The Diadem 15 Jewels



The Ideal Lady's Watch

ONE OF OUR FOUR HUNDRED SERIES

The Smallest Accurate Lady's Watch Made

A Handsome Watch Booklet, "The Gift of Time,"
Sent on Request

Dueber-Hampden Watch Works

CANTON, OHIO

We Make Catalogs for Retail Jewelers
THAT BRING RESULTS

Write for Samples and Particulars



STORE OF EMIL H. LEFFERT, COUNCIL BLUFFS, IOWA.

Read Our Customers' Letters

COUNCIL BLUFFS, Ia.,
Jan. 4, 1909.

THE ARNSTINE BROS. COMPANY,
Cleveland, O.

Gentlemen:—Please find enclosed payment of account and in connection therewith, I desire to say that the Catalog you made for us for last December, which was our Sixth Annual Catalog you made, seems to have had the greatest drawing power of them all. Through them our business was increased by nearly 40 per cent. in December over the previous year, and we, therefore, owe you many thanks.

We shall write you more fully in a few days, giving full details in regard to results and benefits.

With kind regards, I remain,
Sincerely yours,
EMIL H. LEFFERT.

This firm used The Arnstine Bros. Company's Catalogs in 1903, 1904, 1905, 1906, 1907 and 1908.

(Extracts from letter.)

ST. LOUIS, MO.,
Dec. 28, 1908.

THE ARNSTINE BROS. COMPANY,
Cleveland, O.

Gentlemen:—In reply to your letter, will say that CATALOG IS A BIG SUCCESS. We are very well pleased with it, and will be glad to be represented in your handsome Souvenir Book, for which you have our full permission.

We have been so very busy and could not find time to write sooner. Yours very truly,
F. H. NIEHAUS.



STORE OF F. H. NIEHAUS, SR., ST. LOUIS, MO.

Our salesmen visit every State in the Union. If you are interested, and will notify us, our representative will take pleasure in calling on you and explaining our method, OR WRITE FOR PARTICULARS AND SAMPLE CATALOG

THE ARNSTINE BROS. COMPANY

Originators of Our Exclusive Catalog Method for the Retail Jeweler

CLEVELAND, OHIO

In writing us please mention this issue "The Jewelers' Circular-Weekly."

Important Announcement

We wish to state that on or before February First our increased facilities for the cutting of all Precious and Semi-Precious Stones will be complete, and in anticipation of this we respectfully solicit your orders, which we will promptly fill in any quantities, qualities, sizes or shapes.

Respectfully,

HIMALAYA MINING COMPANY

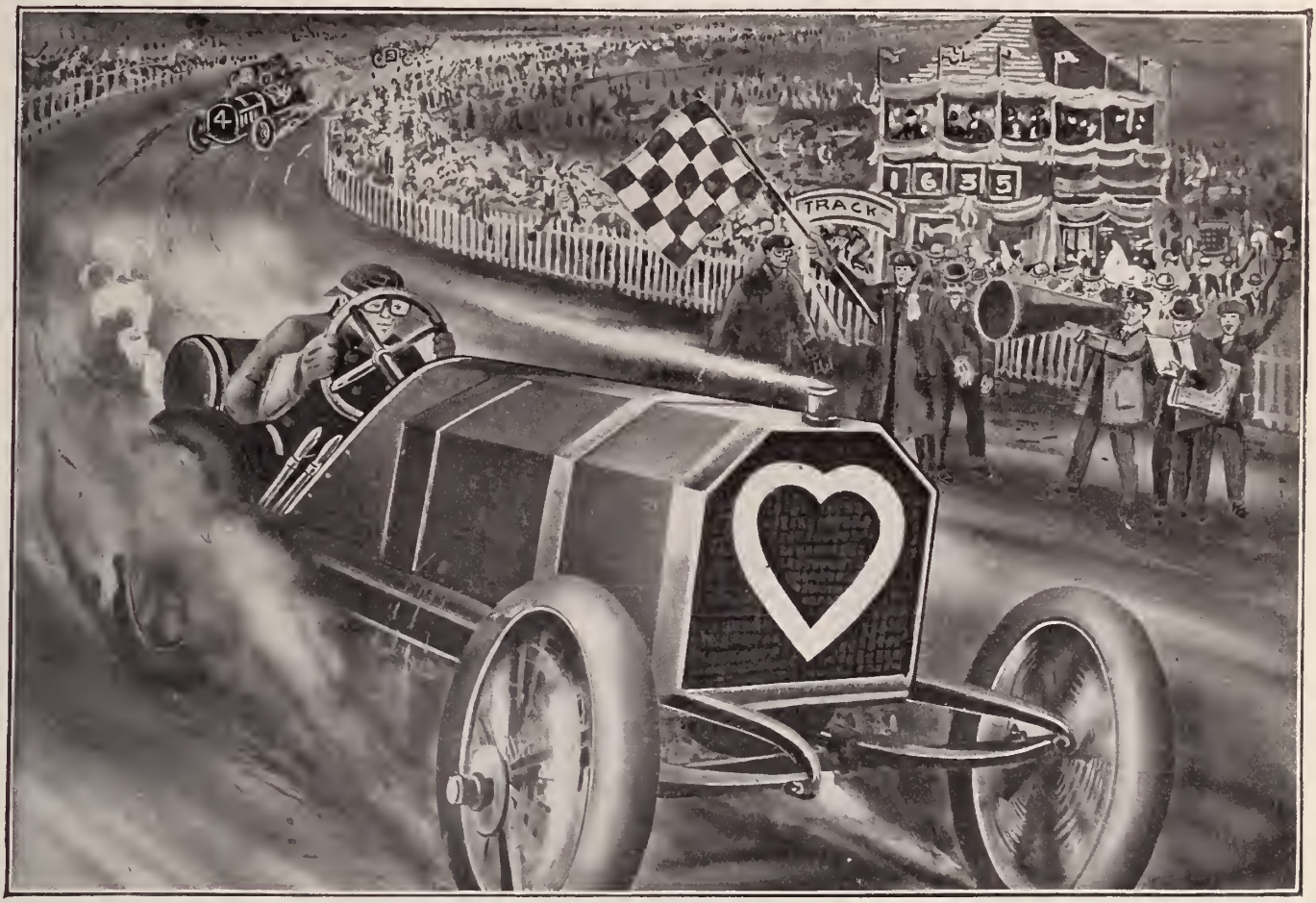
Miners and Cutters of

PRECIOUS and SEMI-PRECIOUS STONES

15-17-19 MAIDEN LANE - - - NEW YORK

LONDON PARIS OBERSTEIN BOSTON PROVIDENCE

Watch Them Trying to Follow!



It is conceded by all that the artistic merit of our designs is far in advance of any 10K. goods made.

JOHN T. MAURAN MFG. CO.

61 PECK STREET, PROVIDENCE, R. I.

ESTABLISHED 1850

TRADE



MARK.

MAKERS OF

"The Representative Line"

OF

10K. SOLID GOLD JEWELRY.

GOLD RINGS

A POINTED SUGGESTION-TO THE JOBBER WHO WOULD HAVE A PROFITABLE SEASON- BUY O&B RINGS- THEY SELL

OSTBY & BARTON CO
PROVIDENCE
R I

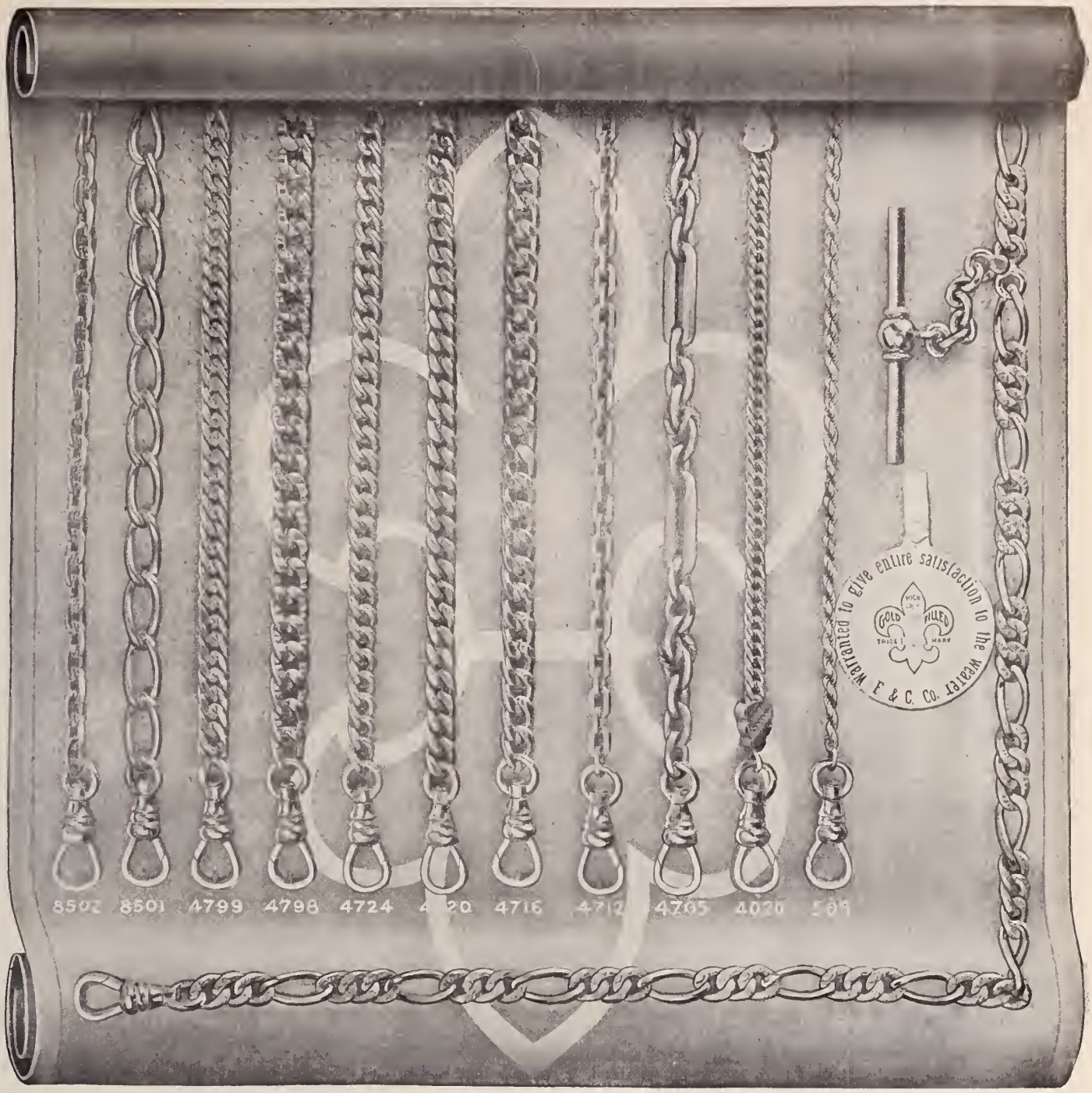
NEW YORK
9 MAIDEN LANE

CHICAGO
103 STATE ST



GOLD CARD JEWELRY
O 10K B

SEAMLESS GOLD-FILLED RINGS



12 STRONG REASONS

why you should use this special assortment of Fontneau & Cook Co.'s Fleur-de-lis line of high grade chains.

To acquaint you with the merits of our high grade chains at a small cost to you, we are making a special offer of the above combination of twelve high grade 12-inch vest chains to be sold to the retailer at a uniform price of $18.00 the dozen.

In these twelve chains we are crowding twelve of the strongest reasons ever put up in one roll—every chain a winner—not a dead one in the Lot—not a chain that cannot be retailed at $3.00 and give your customer entire satisfaction. Weights heavy or light; patterns the most salable offered at any price—chains with some gold on them—trimmings the very best—three-ring centers, square bow swivels, ball bars with seamless ends; no caps to tumble off or turn green; backed by our guarantee, as broad as the universe, as good as the Bank of England, as effective as the gold stamping law—and, to cap the whole, every dozen put up in a beautiful black velvet roll, 14 x 16 inches, beautifully embossed with our fleur-de-lis trade-mark, as per illustration.

This combination can be bought only through the jobbing trade. If your jobber cannot supply you, write us and we will give you the name of one who can.

FONTNEAU & COOK CO., ATTLEBORO, MASS.

NEW YORK, 15 MAIDEN LANE, Silversmiths Bldg., Room 1609 **CHICAGO, 1203 HEYWORTH BUILDING**

3 WELL BALANCED REASONS



Durability
Beauty of Design
Workmanship

are the reasons why Star Watch Cases are leaders

FACTORY:
Ludington, Mich.

CHICAGO:
701 Heyworth Bldg.

NEW YORK:
37 Maiden Lane

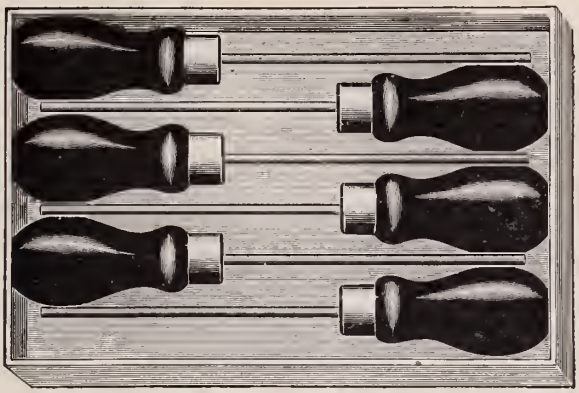
For sale by all jobbers, or write us.

Star Watch Case Co.

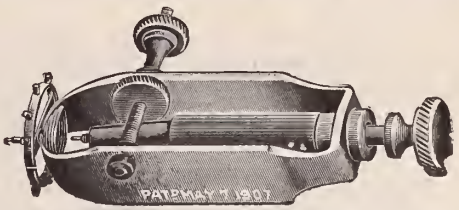
SET OF SIX PIVOT STRAIGHTENERS No. 1

The various sizes in this set will accommodate all sizes of pivots. They are great time-savers. Full directions how to use are sent with each set, describing a quick and safe method of straightening pivots without breaking.

Price, per set, 75 cents



SHELDON'S PATENT HAIRSPRING COLLET REMOVER

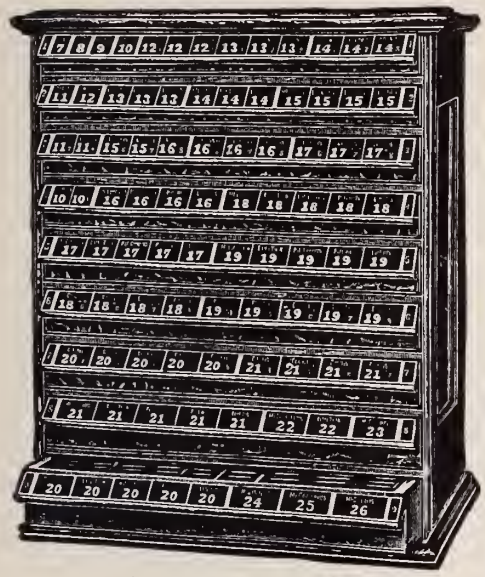


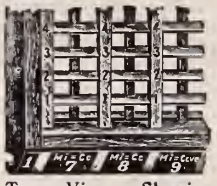
No need of any more distorted hairsprings or bent balances.

Every watchmaker knows how troublesome it is to remove the collet without either distorting the hairspring or bending the balance; with the aid of this tool the difficulty is overcome. The tool is provided with a pair of spring fingers, curved at the ends and ground very thin and sharp. By tilting the balance the jaws may be slid under the hairspring and by pressing the jaws together it will readily loosen the collet and then by turning the central screw, which has a hole in the end to receive the staff pivot, you can force the collet from the staff, without injury to balance or hairspring. The adjustable screw nut is provided to avoid wear or injury to the jaws. A glance at the illustration will demonstrate the utility of this tool. Finely nickel plated.

Price, each, $1.25

ECHARCO WATCH GLASS CABINET No. 15 (Patented)

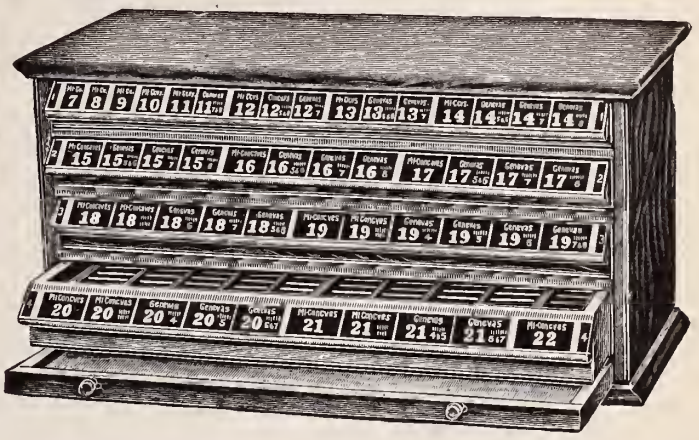




Top View, Showing Skeleton Frame of Drawer. Accumulation of dust and chips is impossible.

Price, No. 20, Each, $7.75
" No. 15, " 16.00

ECHARCO WATCH GLASS CABINET No. 20 (Patented)



The Most Modern Watch Glass Cases are the Echarco, Nos. 15 and 20.

These Cabinets have many new features not found in any other. Novelty and usefulness are the chief arguments in their favor.

Construction and Material.—The cases are made of oak, finely finished and of attractive appearance. The sides of Cabinet No. 15 are paneled. Partitions are of basswood and put together in the best manner possible.

Partitions are skeleton, preventing accumulation of dust, chips, etc.

The Bottoms of Cabinet No. 15 are hollow, while Case No. 20 has a special drawer to receive chips, dust, etc.

Arrangement for Glasses.—Case No. 15 has nine drawers with a total of 1,547 spaces, and Case No. 20 with four drawers has 784 spaces, to hold glasses in upright position.

Laheling of drawers, as shown in cut, is on the pulls of the drawers and done in gold bronze on black background.

Dimensions and Weight of Case No. 15.—Width, 24 inches; Height, 29½ inches; Depth, 12 inches; Weight, net, 45 lbs.; Weight, including packing case, 75 lbs.

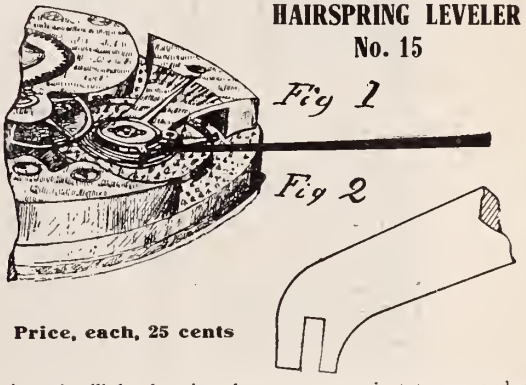
Dimensions and Weight of Case No. 20.—Width, 26 inches; Height, 13¾ inches; Depth, 11¾ inches; Weight, net, 30 lbs.; Weight, including packing case, 50 lbs.

The construction of drawers, the arrangement of partitions to economize space and weight, and the novel method of showing contents on drawer-pulls are all prominent characteristics and extremely well thought of.



A Handsome Booklet, 8 inches by 6 inches, fully illustrating Zipperer's Fine Tools for Watchmakers, will be mailed to you upon receipt of a postal card giving your name and address.

HAIRSPRING LEVELER No. 15



Price, each, 25 cents

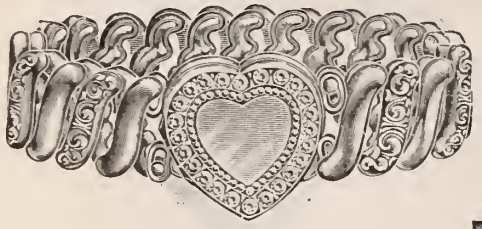
This tool will be found to be more convenient to use and more accurate in the results produced than tweezers. It is particularly adapted to Breguet springs. By its use the over-coil may be manipulated without removing the balance cock, where it would be impossible with tweezers.

The accompanying cuts fully illustrate the method of using it. Figure 1 shows how it is to be applied to an overcoil. Figure 2 shows the article magnified about ten times. Length of tool, 3½ inches.

FOR SALE BY ALL JOBBERS IN THE UNITED STATES AND CANADA

HAMMEL, RIGLANDER & CO., 47-49 Maiden Lane, New York

The Genuine Carmen Adjustable Bracelet

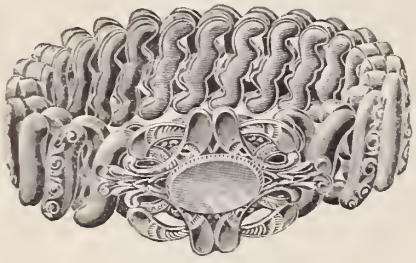


No. 157—Locket Top
White Stones

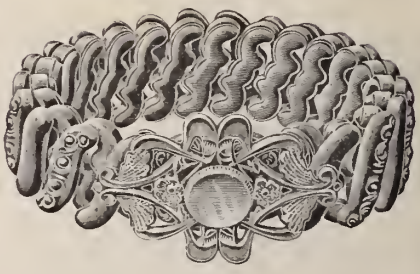


No. A35—Locket Top
White Stones

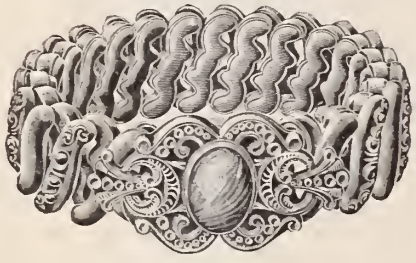




No. A10



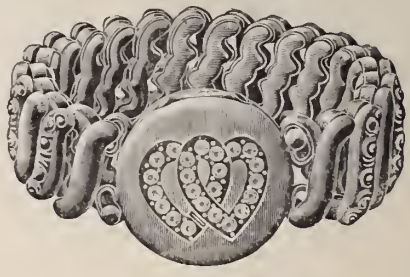
No. A11



No. A14

CARMEN TRADE MARK

LOOK FOR THIS TRADE MARK



No. A4—Locket Top
White Stones

Bracelets are not going out of style. The constant demand for the CARMEN proves it. ¶ Fine quality, superior finish and exclusive designs are the distinctive features in our line, which is the largest line of adjustable bracelets on the market.

THE D. F. BRIGGS COMPANY

ATTLEBORO, MASS.

NEW YORK OFFICE
180 Broadway

CHICAGO OFFICE
Heyworth Building

ST. LOUIS OFFICE
Mermod & Jaccard Building

LONDON OFFICE
118-122 Holborn, E. C.



MR JEWELER

If your local Elk lodge is to be represented at Los Angeles we can help you to secure the order or orders. We manufactured all the official badges which were used at the recent Grand Re Union at Dallas. In taking up the matter with us, please send us as complete specifications as possible regarding quality, quality, shape, special features to be embodied, etc., and we will be pleased to furnish you with colored designs, samples and estimate.

CHICAGO OFFICE, 103 State St.
NEW YORK OFFICE, Silversmiths Bldg
17 Maiden Lane

THE CHAS M ROBBINS CO. Silversmiths and Enamellers
DIVISION 65

The Oriental Turquoise Matrix



The Oriental Turquoise Matrix is beauty itself, and one of the blue variety of opaque stones—no positively occupying the first position in the entire lineup—is in every respect superior to anything of its kind yet known in the stone market. Being of an exquisite color that does not fade, varying in shade from the most delicate sky blue to the deepest azure, sparkle increased by veins of golden brown or pure black matrix, and lastly, by reason of its superior hardness admitting of the highest polish ever attained by any turquoise, it is one of the most beautiful of gems. Its possibilities as a gem material for the composition of jewelry, are absolutely unlimited.

All orders filled exclusively by

L. HELLER & SON 68 Nassau St., New York

Plates and Printing by
THE PENINSULAR ENGRAVING COMPANY
Advertising Specialists for the Jewelry Trade
Detroit, Mich









WAIT

¶ And see our New Line of Sellers for 1909. New designs and finishes in CLOCKS, JEWEL CASES, DESK SETS, CANDELABRA, SMOKING SETS, Etc.

¶ We call your particular attention to our new and artistic line of

GLASSWARE, TOBACCO, CIGAR AND CIGARETTE JARS, PUFFS, POMADES, HAIR PINS AND SOAP BOXES, VASES, Etc.

all with metal trimmings in the popular finishes which have made our reputation.

WE MAKE A SPECIALTY OF DESIGNING AND MAKING SOUVENIRS.







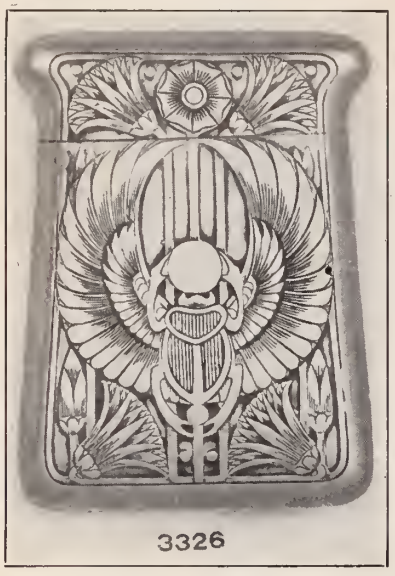
The
Brainard & Wilson Corp.

Factory and Main Office
DANBURY, CONN.

New York Office - 621 Broadway, Room 531







MATCH BOXES: In innumerable shapes, styles of design and prices, are shown in a little **FOLDER** which we have just had done.

Should be glad to send you one. We are sure it will prove valuable to you as a ready reference book, one you will wish to keep ready at hand to refer your customers to to make a sale.

R. BLACKINTON & COMPANY Trade Mark

Established 1861 — Silversmiths

New York Salesrooms: 15-17-19 Maiden Lane

Factory: NORTH ATTLEBORO, MASS.

1909

A YEAR which begins under the most auspicious conditions of restored confidence and brighter prospects of good business. Our new line reflects *our* confidence larger, better than ever. Below we give an outline of the goods we sell. Be sure you have the goods marked W. & D.

Sterling and German Silver Mesh Bags
Sterling and German Silver Box Purses
Sterling and German Silver Vanity Cases
Rolled Plate Bracelets—
in Baby, Misses' and Ladies' sizes
Rolled Plate Ladies' Chains (Guards and Necks)
10K. Ladies' Chains (Guards and Necks)
Sterling Silver Ladies' Chains
Rolled Plate Necks (Pendant Drops)
Plated and Silver Sash Pins
Plated and Silver Sash Buckles
Plated Hat Pins
Rolled Plate Fobs

WHITING & DAVIS CO.

NEW YORK OFFICE, 7 MAIDEN LANE
CHICAGO OFFICE, 103 STATE STREET

PLAINVILLE, MASS.

Benedict's Real Rose Hat-Pins



WARNING!

INFRINGEMENTS WILL BE PROSECUTED

We Own the original PATENT No. 899,852, filed Feb. 28, 1907, granted Sept. 29, 1908.

OUR RIGHTS WILL BE PROTECTED.

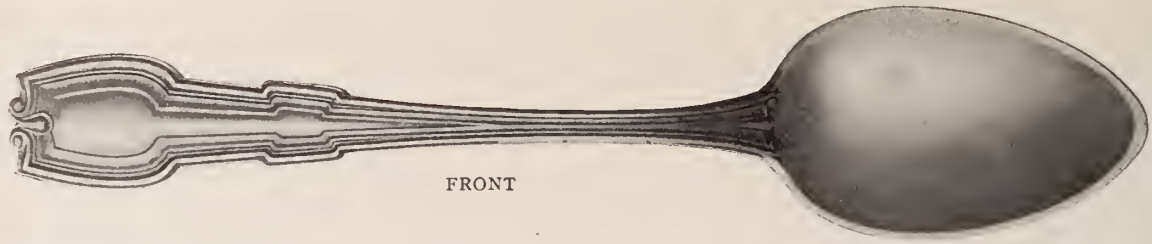
We warn the trade to discontinue the purchase or sale of pins of other makes that infringe upon our patent, otherwise we will be compelled to make the retailer so doing a party to a suit brought under our patent.

REAL ROSE HAT-PINS SHOULD BE PURCHASED OF US.

Write for full particulars and prices.

BENEDICT MFG. CO.

New York Office, 409 Broadway **EAST SYRACUSE, N. Y.**



FRONT

THE commercial and industrial depression that prevailed during the better part of 1908 and which so demoralized business that complaints of lost trade, decreased profits and unemployed labor and equipment were universally heard, we are proud to say, had comparatively no effect on the ROGER WILLIAMS SILVER CO.

¶ *Our equipment has at all times been energetically at work, and our producing capacity, at times, decidedly inadequate. The new year finds us with uncompleted orders aggregating thousands of dollars. The trade should construe this as a WARNING to place orders immediately for the voluminous Spring business assured by the purified political and commercial atmospheres.*

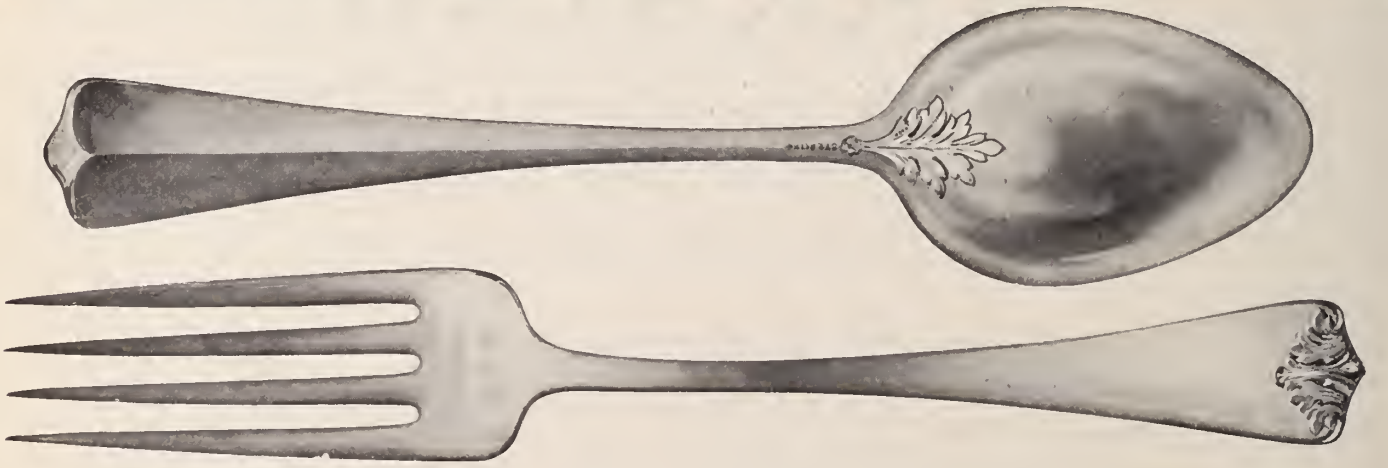
¶ *We embrace the occasion to direct particular attention to the VENICE, here illustrated, a popular-priced Flatware Pattern, classic in design, and of much impressiveness and artistic permanence. It possesses the unusual quality of increasing your admiration the more you look at it. The full Venice line is now carried in stock.*

¶ *We make any and every conceivable thing in Sterling Hollow and Flatware. Estimates, designs and photos furnished on application to the factory at Providence.*

ROGER WILLIAMS SILVER CO. 101 Sabin Street Providence, R. I.



BACK



Artistic grace and perfect beauty have been successfully combined with usefulness and practicability to make

CHIPPENDALE PATTERN SILVERWARE

a Pan-American favorite. ¶ In the illustration may be noted the charming simplicity of the design, and also the heavy shank and spine at the back of each article, which give it strength, yet in no way detract from its appearance.



TRADE MARK. STERLING 1868

FRANK W. SMITH COMPANY, Manufacturers of Sterling Silverware, **Gardner, Mass.**

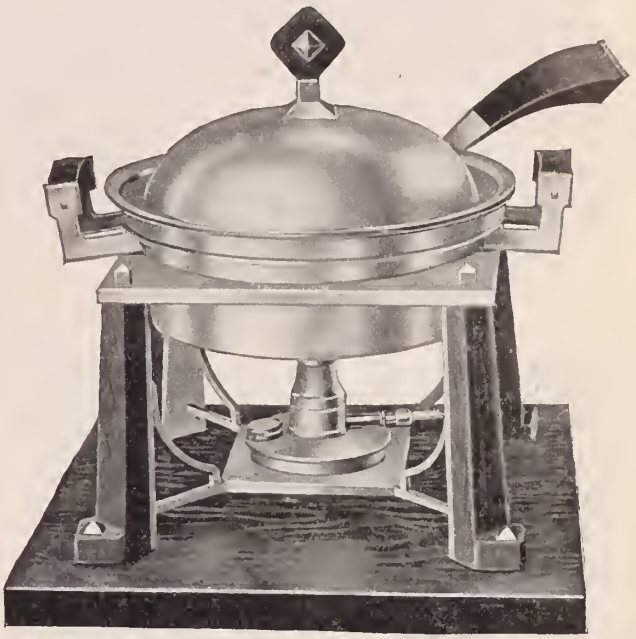
After-Theatre Suppers

FOR these popular functions nothing is so essential as the Chafing-Dish, and the superior qualities of

Sternau Chafing-Dishes

are unapproached. Symmetrical in design, pleasing to the eye and easy to clean, they appeal to the aesthetic as well as the practical.

We have all the Accessories, too



NEW YORK SHOWROOMS
Broadway, cor. Park Place
Opp. Post-office

S. STERNAU & COMPANY
Makers of
STERNAUWARE

OFFICE AND FACTORY
195 Plymouth Street
BROOKLYN, N. Y.



"Hear What I Have to Say"

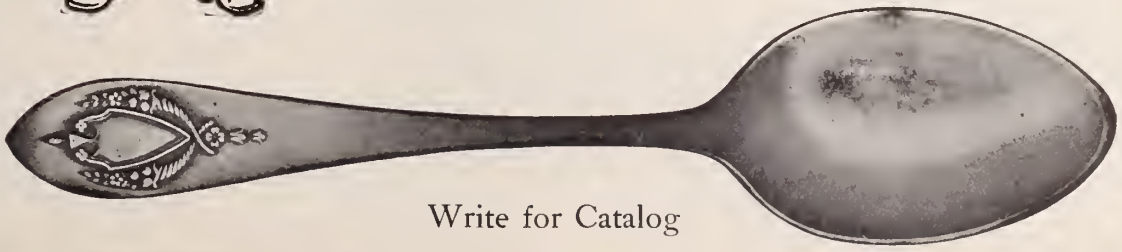
Ye Mount Vernon Pattern

STERLING SILVER TABLEWARE

is made by ye good Silversmiths at GREENFIELD, MASSACHUSETTS, in ye shop of

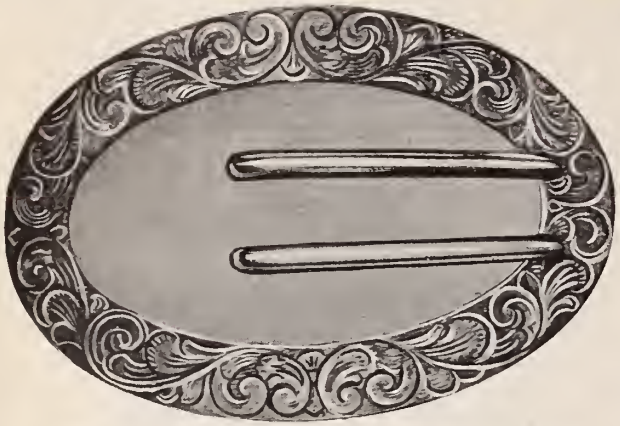
Rogers, Lunt & Bowlen Co.

Jewelers don't *keep* this pattern
THEY *SELL* IT

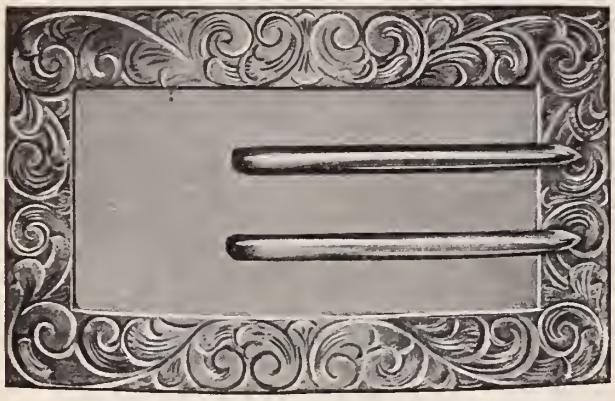


Write for Catalog

These Designs made as Buckles or Sash Pins



No. 584. HEAVY STERLING SILVER. Hand Engraved, $36.00 per doz.



No. 587. HEAVY STERLING SILVER. Hand Engraved, $36.00 per doz.

SASH PINS AND BUCKLES

IN GOLD FILLED AND STERLING SILVER

We make a beautiful and extensive line in Sash Brooches and Buckles, combining graceful, artistic designs with finest quality, workmanship and finish.

We manufacture in

Gold Filled and Sterling Silver

BROOCHES HAT PINS COMBS HANDY PINS
WAIST PIN SETS BARRETTES SCARF PINS
VEIL PINS LINKS BUCKLES SASH BROOCHES
BRACELETS and NECKLACES

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GRAPE JEWELRY

Fine Gold Filled
Rose or Green Finish
White, Green or Purple Grapes

Samples and Prices on Application

SOLD THROUGH THE JOBBER

The Equal of Gold Goods
in
Design and Finish

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8763.



Lockets Only

TRADE W&H MARK INSIDE

ESTABLISHED FIFTY-TWO YEARS

W. & H. lockets have the reputation of setting the styles in this specialty

ASK FOR STONE SET DESIGNS IN NEW BURNISHED EDGE FLAT MODEL LOCKETS

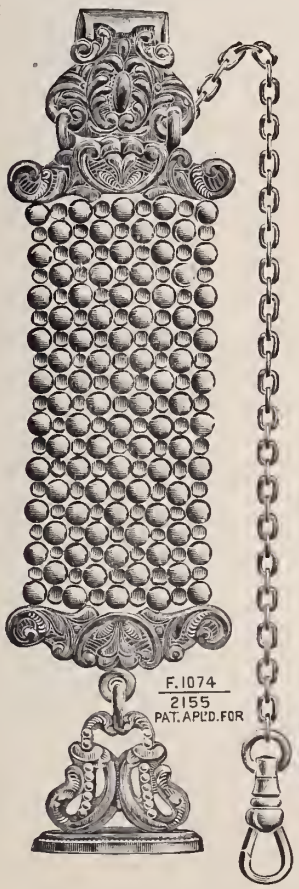
Wightman & Hough Co.

NEW YORK OFFICE
3 Maiden Lane

Providence, R. I.

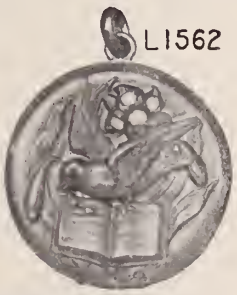
Main Office and Factory { 7 Beverly Street
PROVIDENCE, R. I.

NEW YORK, 9 Maiden Lane
CHICAGO - 103 State St.











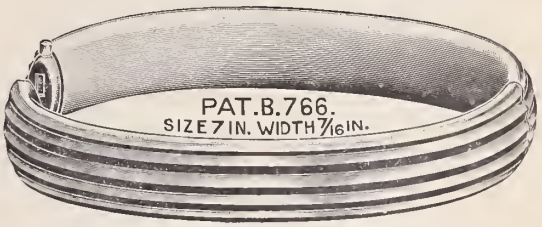
BATES & BACON

ATTLEBORO, MASS.

Makers of

High Grade Gold Filled Chains, Lockets and Bracelets

The "Winna" Strongest Joint and Catch Bracelet on the Market







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F. B. PLATT
New York Representative



F. R. TRUELL
Western Representative

We thank you for every dollar of business given our house during the year 1908 and wish you a Happy and Prosperous New Year

THE W. H. SAART CO.

ATTLEBORO, MASS.

The Leading Sterling Silver Novelty House in the United States

BAGS BUCKLES SASH PINS VANITY CASES HAT PINS

Our Salesmen are now calling on the trade

JET HAIR ORNAMENTS

THE TREND OF MILLINERY

COSTUME gives direction to jewelry. The jet turbans and jet millinery so much in vogue cause a demand for Jet Hair Ornaments, as a natural consequence. In past seasons this house has accurately forecast trade movements regarding jet, and has been in advance with style-showings therein. It is the same now. This time it is Jet Hair Ornaments that swing into favor. There are varieties of form and a degree of impressiveness beyond what is usual in jet. It is jet transfigured, lifted out of the ordinary.

JET CORONETS—JET BANDEAUX—JET FILETS—JET BARRETTES—JET COMBS.

D. Lisner & Co.

Creating Importers of

Jewelry Novelties

One-Forty Fifth Avenue, cor. 19th St., NEW YORK



Illumined with hope and promise, 1909 is ushered in with the thought that it may prove to be a Happy and Prosperous year. We extend to our friends in the trade the Greetings of the Season and trust that the months to come will find their expectations fully realized.

HENRY FREUND & BRO.

71 Nassau Street, NEW YORK

Mr. Retailer:

Let your WATCH-WORD for 1909 be

"SOLIDARITY"

That's the line of GOLD WATCH CASES you and your successors will "SWEAR BY" in years to come—sold through THE JOBBING TRADE ONLY.

Solidarity Watch Case Company

Established 1885

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WHEN SCARF PINS ARE SOMETHING MORE

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A SCARF PIN may be nothing but a scarf pin. Or it may have an added something that lifts it out of the ordinary. It may express an idea—artistic, historic, romantic. Even the simplest of Durand Scarf Pins has been carefully thought out. All have a special appeal.

PRICES: $1.00 to $300.00

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OSMUN-PARKER MFG. CO.

MAKERS OF

Fine Pearl and Diamond Goods

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"THE BRACELET HOUSE"

GOLD BRACELETS of every kind
For WOMAN, MISS OR BABY

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Silversmiths and Goldsmiths

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Gold Mesh Bags

Vanity Cases and
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ALSO SILVER MESH BAGS

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The Social Impetus

HAIR PINS **LARGE BARRETTES**

14 Kt. 

Only

MIDWINTER reaches the height of social activity. The well-known special lines of this house emphasize creations which *"GRACE THE HEAD."*

Quick to catch the trend of fashion, the designers have evolved exceptionally attractive forms in Hair Pins and Large Barrettes. They lead in fashion as they do in workmanship.

The Shell Hair Pins are *Gold Trimmed*—and here that means a maximum of impressiveness and beauty.

Large Shell and all Gold Barrettes afford range for selection, though you will want examples of both.

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MANUFACTURERS OF

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ARTISTIC—SALABLE—RELIABLE

Most Comprehensive Line Offered

9-11-13 Maiden Lane, New York

Factory, Newark, New Jersey

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Manufacturers of

14 and 18 Kt. GOLD JEWELRY

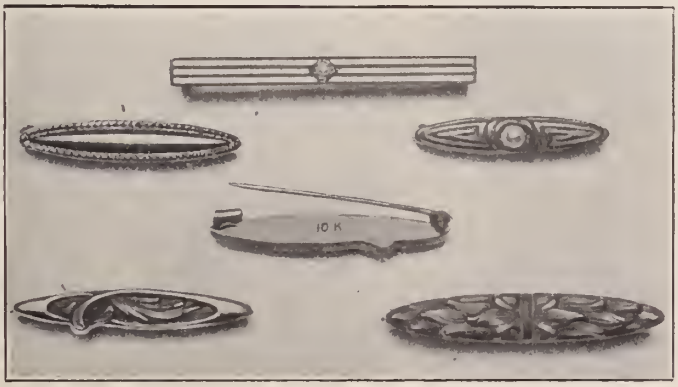
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Salesroom: 527 Fifth Ave., New York, Night and Day Bank Building

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THE HONEST CUFF PIN
(Backed)



Popular Priced 14 K. and 10 K. Jewelry

THE BEST VALUE
IN
CUFF PINS

A Superior Pin at a very slight cost over the Weak, Unbacked Cuff Pin

A Variety of Shapes and Artistic Designs
To the Jobbing Trade Only

MILTON L. ERNST

Twelve Dutch Street - - - NEW YORK

QUALITY and FINISH

are TWO IMPORTANT FACTORS TO CONSIDER when buying goods. FINISH AND APPEARANCE sell them and HONEST QUALITY brings the customer back to your store. We embody both in our UNPARALLELED line of Gold Jewelry.

IT WILL BE TO YOUR INTEREST TO INVESTIGATE.

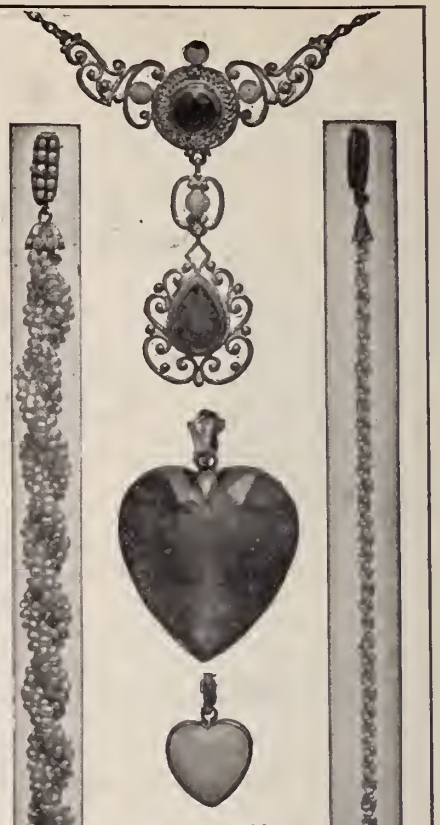
We make the best line of Buttons, Scarf Pins, Lockets, Brooches, Neck and Lorgnette Chains, and Fobs, and in fact the most complete 10K. line shown to the retail trade by any manufacturer of 10K. Jewelry.

GIVE US A TRIAL FOR 1909.

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Factory: 251 N. J. R. R. Ave.
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Seed-pearl necklaces at all prices. Stone heart charms of all sizes.

Large department for special order work, mounting and repairs.

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We Make a Line of Cluster Work at

50 PER CENT. LESS THAN OTHERS

Order Work Promptly Done

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MANUFACTURER OF

Diamond Mountings, Lockets, Buttons, Bracelets, Etc.

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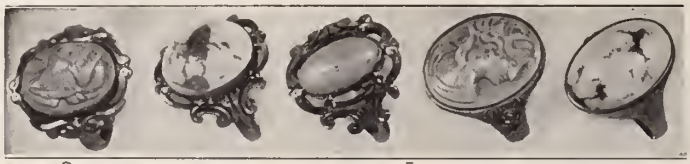
All kinds of Monograms made to order from $8.00 up.

A HIT

TALISMAN LADIES'

RINGS

Made in 14 kt. only



In Turquoise Matrix, Coral, etc.	1916C	1915T	1911C	1914C	1913T
	$6.50	$6.00	$5.50	$8.00	$5.50



SAFETY GUARD BRACELETS

Made in all modern styles, 10 and 14 kt.



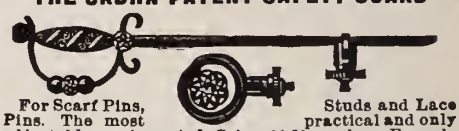
Trade-Mark

We will apply this guard to any style bracelet except links, for **$1.75** to **$2.00** each

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New York City

THE CROHN PATENT SAFETY GUARD



For Scarf Pins, Studs and Lace Pins. The most practical and only adjustable one invented. Price, $1.50 per doz. For sale by all wholesale jewelers and material houses. Sample by mail, 25c.; in 10k. gold, $1.00; 14k., $1.25. M. CROHN, Maker and Inventor, 48 and 50 Maiden Lane, N. Y.

WORKSHOP NOTES. For Jewelers and Watchmakers. Cloth. Postpaid, $2.50. Published by The Jewelers' Circular Pub. Co., 11 John St., New York.



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In Sterling Silver, Plain and Engraved; and 14 k. Gold, Plain and Engraved, also Set with Diamonds.

A Novelty

Unlike all other cigar cutters, this one lies flat in the pocket—does not get out of order.

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We Push It

Our advertising makes the customer want it; his friend sees it and he wants it. An endless chain of customers.

A Good Seller



Trade supplied by

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23 MAIDEN LANE NEW YORK, N. Y.

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Handy Pins	Shirt Studs	Hat Pins
Safety Pins	Fobs	Scarf Pins
Brooches	Tie Clasps	Barrettes
Link Buttons	Veil Pins	Belt Pins

10 K. and 14 K. Neck Chains and Guard Chains

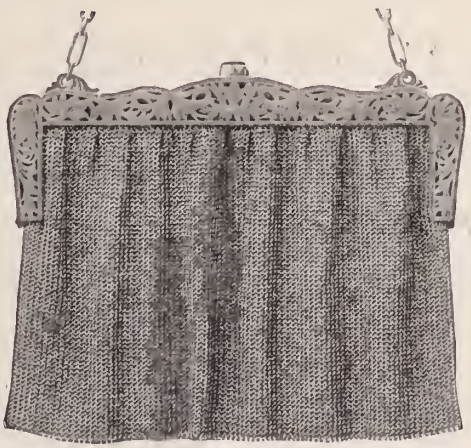
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I. N. LEVINSON, President ESTABLISHED 1865 H. S. MORRIS, Sec. and Treas.

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Makers of High-Grade Gold, Silver, Gun Metal Novelties



Mesh Bags
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Card Cases
Chatelaines
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Rings, Diamond Mountings, Diamonds and Precious Stones, Badges, Class Pins

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The Up-to-Date Line of **Signet and Set Rings**

In twenty years we have built up a business second to none in RINGS EXCLUSIVELY



Allsopp QUALITY, DESIGN AND WORKMANSHIP — Appeal to the Most Fastidious. It Will Pay You to Examine a Selection Package.

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ALL SHAPES IN CORAL

CORAL RINGS { HAND MADE MOUNTINGS **CAMEOS** { MOUNTED IN FILIGREE

Necklaces, Pendants, Earrings, Etc.

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The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

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Established 1837

RINGS
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SCARF-PINS
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Agents for the Pacific Coast
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CRESTS
LETTERS
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Made in GOLD, SILVER and METAL

Also Inlaid on Ivory, Tortoise Shell, Ebony Goods.

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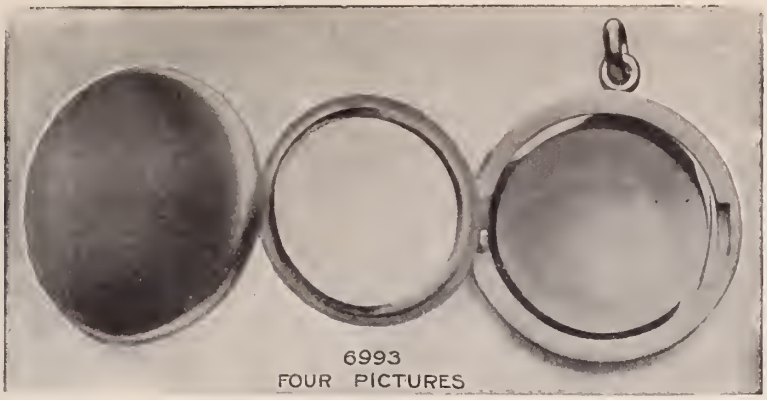
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29 & 31 EAST 22D STREET
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PENCILS
PENHOLDERS
FOUNTAIN PENS
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IN GOLD AND SILVER IN
NEW AND UNIQUE DESIGNS

BEFORE PURCHASING INSPECT OUR LINE.

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Every Size
Every Shape
Every Style
One Picture
Two Pictures
Three Pictures
Four Pictures



LOCKETS

For Gentlemen
For Ladies
For Children.
Illustrations
And Price List
Furnished Upon
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THOMAS W. ADAMS & COMPANY

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103 STATE STREET, CHICAGO

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FACTORY
83 UNION STREET, NEWARK, N. J.

COMPASS CHARMS · JOCKEY CHARMS · STONE HEARTS · SAFETY PINS · CROSSES · STONE CROSSES · FOBS WITH SEALS · FOBS · SEAL CHARMS · SLEEVE LINKS · BANGLES · SCARF PINS

A. J. HEDGES & Co.

Makers of 14K. Jewelry

14 JOHN STREET TRADE 14 K MARK NEW YORK



DO YOU REALIZE what it means to manufacture gold chains of excellent quality and faultless construction and sell them at prices much below what the retailer ordinarily pays for chains of similar quality? It means that we have a well organized factory and prefer selling these chains ourselves directly to the trade, thereby giving you the benefit of what it would cost to maintain a necessarily expensive organization of traveling men.

THAT NEW CHAIN we are exploiting is solderless and flexible, without stringing, 15-inch lengths only. IT SELLS AT SIGHT.

Write for a sample.

ALOIS KOHN & CO., 16-18 Maiden Lane, New York

1850 MAKERS OF GOLD CHAINS 1909

TRADE-MARK

New York Tortoise Shell Co.
13 E. 30th St.
Just East of 5th Ave.
NEW YORK
SHELL
Manufacturers of Fine
TORTOISE SHELL GOODS
Repairing given prompt Attention

TRADE MARK.

SNOW & WESTCOTT CO.
21 MAIDEN LANE, NEW YORK
JAMES P. SNOW CHAS. E. WESTCOTT

Makers of Fine Gold
CHAIN PINS



"HOLD-ON" CLUTCH



FOR SCARF PINS AND BROOCHES





14K. GOLD PLATE
SUPERIOR TO ALL OTHERS

Pat. May 20, '02
To Release
Pull the Ball

PRICE 50 CENTS

Pat. May 20, '02
Attached
to Scarf Pin

ADVANTAGES:

1. ***It Holds***—The harder you pull, the tighter it holds.
2. ***To Release***—Raise the clutch and pull the ball.
3. ***All One Piece***—No parts to lose.

HOLD-ON CLUTCH CO. 33 GOLD STREET **NEW YORK**

Neck Chain Clasps

No. 51,	First Quality Seamless Gold Filled, ...	Per doz.	$1.35
" 52,	" " Gold Filled, ...	"	1.00
" 53,	Second " "	"	.75
" 54,	Rolled Plate, ...	"	.60

Prices Net Cash



DANNER & CO.

68 Dun Building *BUFFALO, N. Y.*

WM. SMITH & CO.

OFFICE: Established 1854. MANUFACTORY:
9-13 Maiden Lane, New York 61 Peck St., Providence, R. I.

Manufacturers of GOLD AND SILVER CHAINS
GOLD, SILVER AND PLATED CHAIN TRIMMINGS

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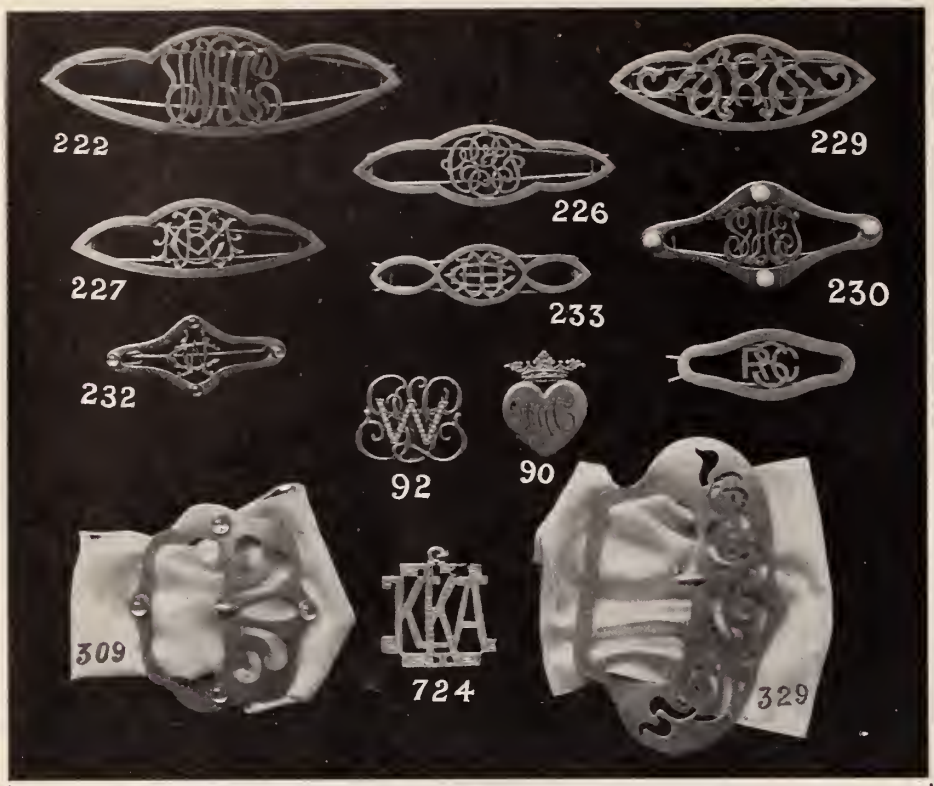
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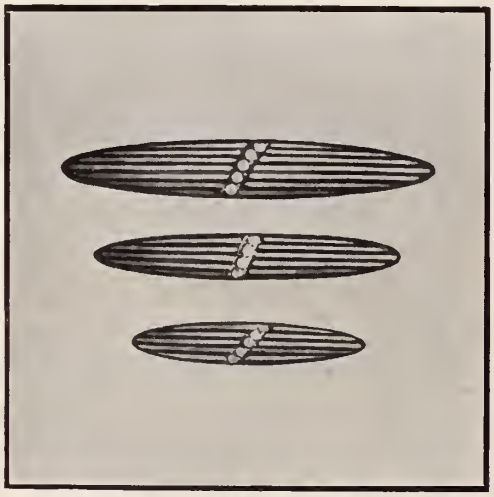


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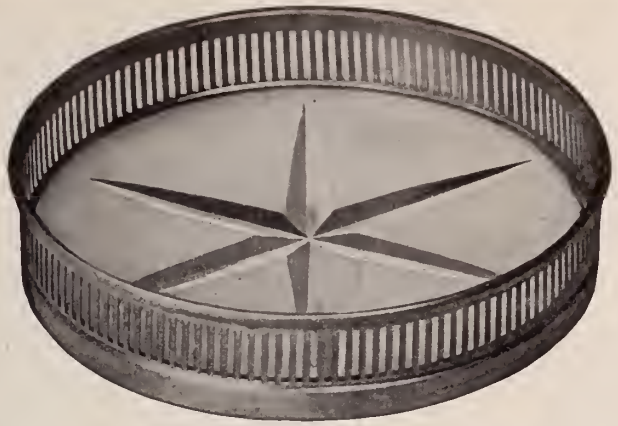
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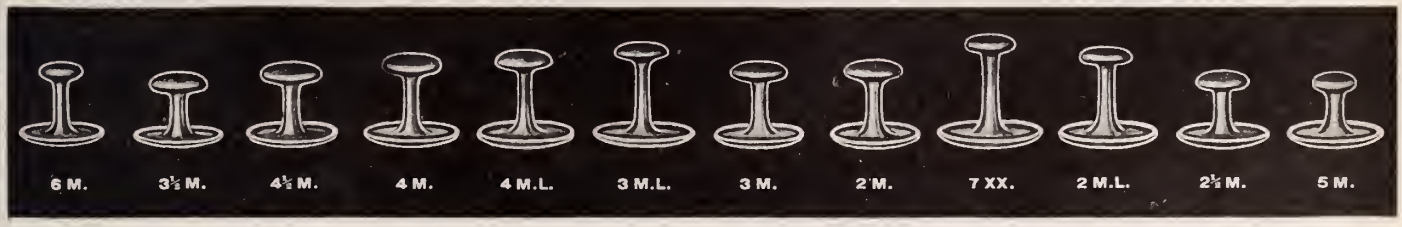
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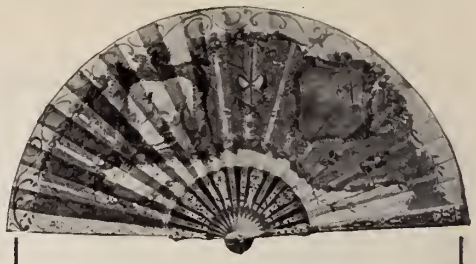
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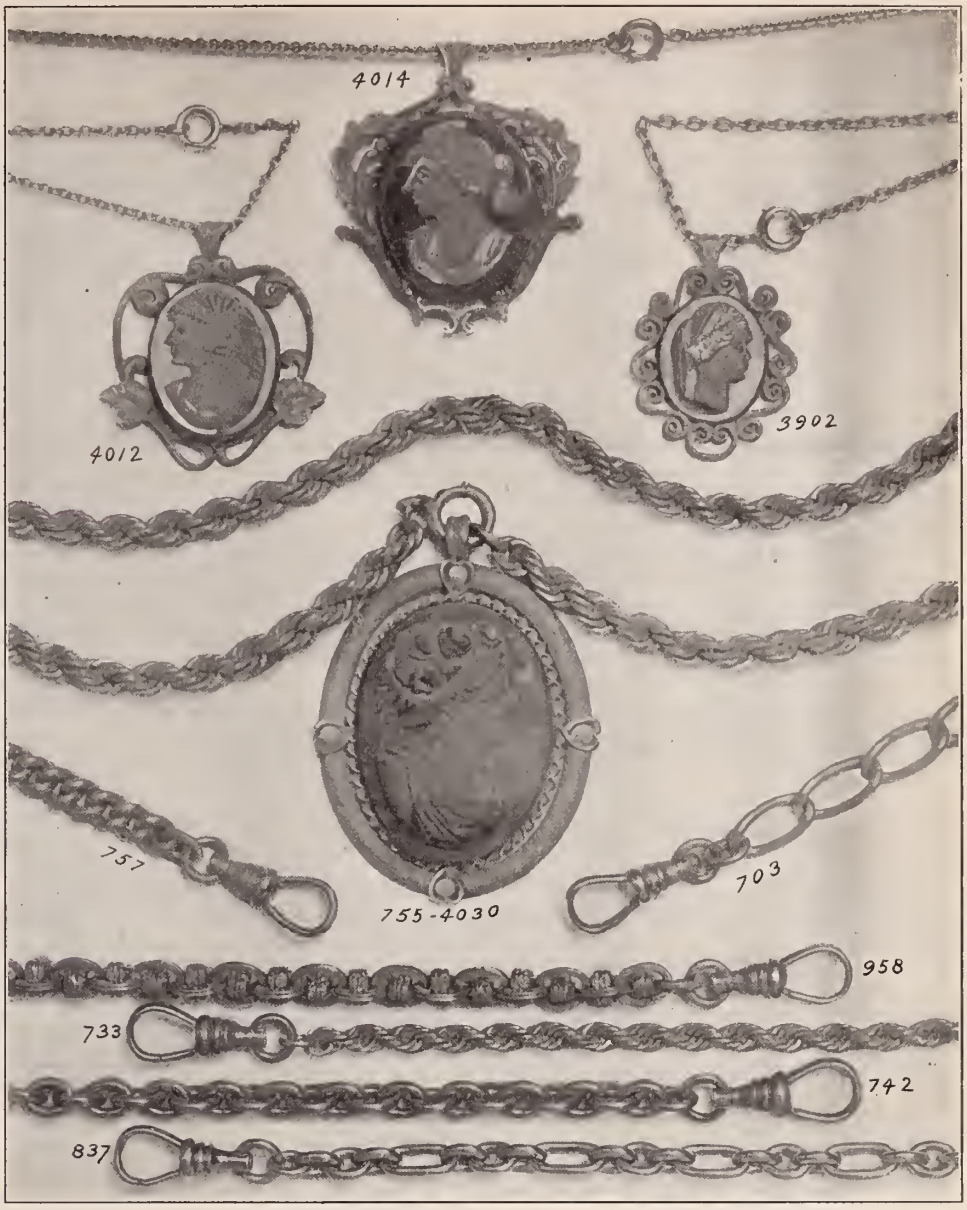
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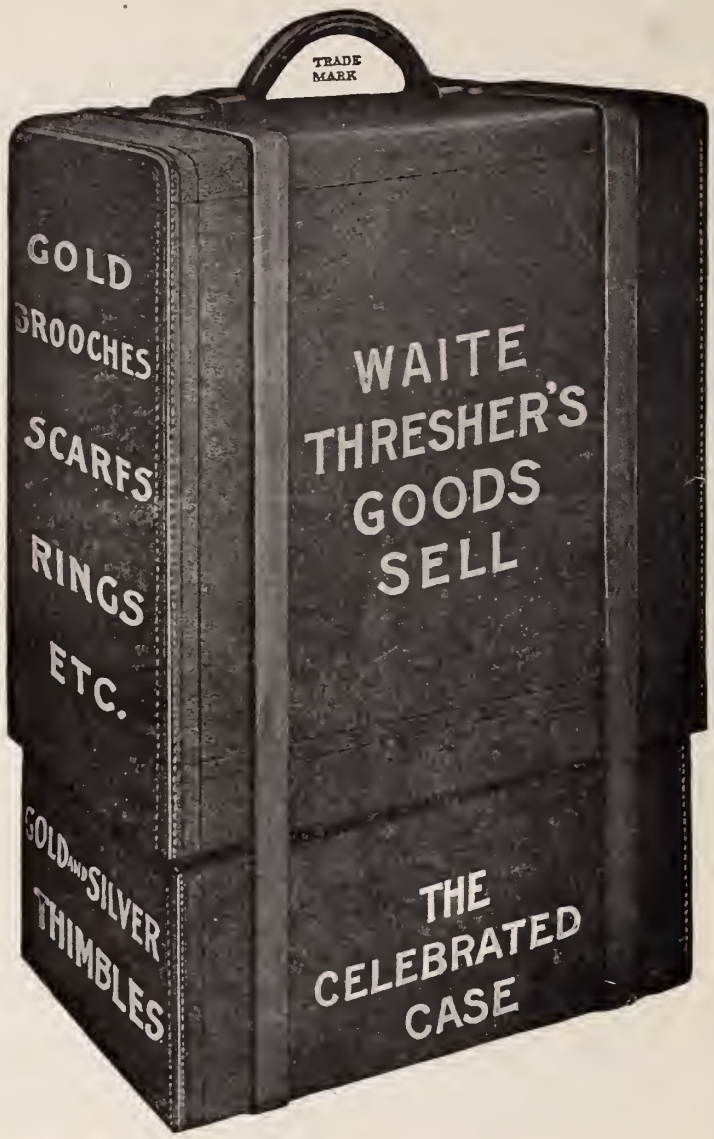
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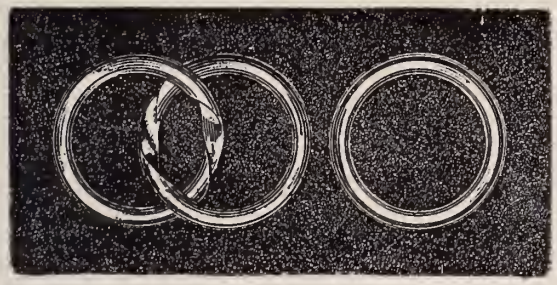
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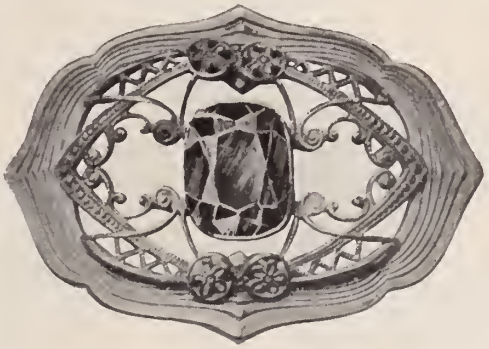
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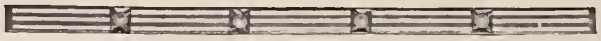
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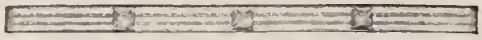
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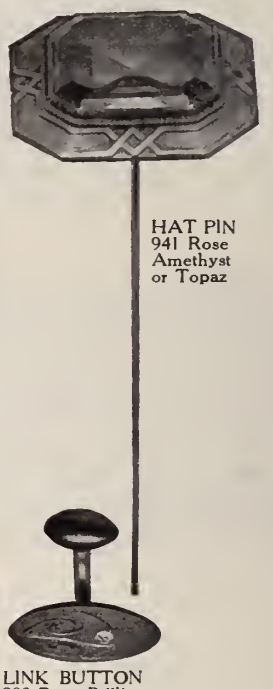
HAT PIN
949 Roman
Brills



SCARF
PIN
956 Rose
Brills



SCARF
PIN
955
Rose
Brills



HAT PIN
941 Rose
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or Topaz

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982 Rose Brilliant
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Set as ordered



BRACELET
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THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY THE JEWELERS REVIEW

VOL. LVII. WEDNESDAY, JANUARY 20, 1909. No. 25.

Magnificent Silver Casket Attributed to Cellini.

By CHAS. A. BRASSLER.

AMONG the fine caskets attributed to Benvenuto Cellini, the great Italian master, one of the most striking is the splendid silver chest shown on the front page of this issue and known as the "Cassetta Farnese." It is in the form of a temple adorned with handsome reliefs and with six oval intaglios on rock crystal, representing the Combats of the Amazons, between the Centaurs and the Lapithae, Meleager and Atalanta, a procession of the Indian Bacchus, a Race in the Circus and a Naval Action between Xerxes and the Greeks.

Vasari narrates that Cardinal Farnese, desiring to own a silver casket of the rich-



UNDERSIDE OF COVER OF FAMOUS FARNESE CASKET.

est execution, ordered Joannes de Bernardi, of Castel Bolognese, to cut the rock crystal plates, for which Perino del Vaga and other masters had furnished the designs, according to indications by the Cardinal. The precious metal work on this fine piece, which forms part of the Cinquecento Collection in the Naples Museum, has been ascribed to Cellini and his pupil, Manno. Others name one Mariano as the maker.

That Michel Angelo was consulted in regard to the general effect is to be certainly supposed. The character of the figures, their commanding attitudes, everything in this admirable piece of work, bears the stamp of his genius.

The casket has, as mentioned before, the general form of a temple, at the corners of which are four seated figures—Minerva, Mars, Venus and Bacchus. M. Dubois, for one of his beautiful statues at the tomb of Lamorcière, has practically coincided with the goldsmith's work of the 16th century, as we may realize if we observe the statue of Mars. Sphinxes support the base of the statuettes. The groups in relief are enclosed in oval frames, between which, on the two principal sides, a caryatid supports the *fleur-de-lis* device of the Farnese, surmounted by a cross. On the lid, two bas reliefs are shown—one, Hercules strangling the serpents; the other, the apotheosis of Hercules on Mount Œtna. Finally, at the top of the edicule, on a rich pedestal, the demi-god is shown seated; in one hand he holds his club, in the other the apples of the garden of the Hesperides.* There is so much vigor in this statuette that, bearing in mind the relative proportions, it seems as though the breath of the author of Moses had been breathed upon it. In the interior of the casket, as an allusion to the name of the Cardinal, a bas relief, of skilful composition, shows Alexander, surrounded by his generals, at the moment when he orders the works of Homer placed in a casket, which he hands to a slave.

The underside of the lid is ornamented with a bas relief depicting the Rape of Proserpina; others claim the scene represents Hercules abducting Iole, daughter of King Eurytos, of Œchalia. Of this fine relief a separate illustration appears herewith.

This casket in the Naples Museum is one of the most beautiful objects of goldsmith work one could desire to see. The richness of the piece, all in silver gilt and rock crystal, is not the least of its merits; the perfect taste in its details, the noble proportions, the harmony of the general effect, the elegant execution of the entire composition, make it a perfect work.

*Possibly the goldsmith remembered the figure which is carved on the handle of the seal of Frederic de Gonzague, and according to Plon he is one of the aritists that were inspired by it.

The Largest Known Example of Carved Jade

(DR. GEO. F. KUNZ, in the *Bulletin* of the Metropolitan Museum of Art.)

PROBABLY one of the largest known examples of carved jade is a piece deposited in the museum by the Hon. Herbert N. Squires, formerly United States Minister to Cuba and Panama. It is 38 inches long, 23 inches high, 18½ inches in width and weighing 640 pounds. The material is the nephrite, or true jade, the color being white, with the faintest tint of green or yellow. It is the largest piece of white jade from Turkestan that the writer has ever seen or has ever heard of as existing in any collection or museum.

The piece represents a mountain of conical form with deep ravines, precipitous cliffs and winding valleys; here and there appear clumps of fir and willow trees, interspersed with quaint nooks in which are delicately constructed pavilions; about the lower edge of the mountain we see a number of small figures, dressed in the national Chinese costume, and carved in the most lifelike manner. There is no false note, and nothing jars upon our sense of symmetry; in fact, the whole work is conceived and executed in such a realistic spirit and the parts are so admirably proportioned to each other that we scarcely realize the small size of the object, and almost feel as though we were gazing on a veritable Chinese landscape. On one side there is an inscription of the Emperor Kien-lung (1736-1795).

This jade mountain is a most characteristic example of the art of the Chinese jade carvers, who work with a certain reverence and devotion in this sacred material, the hardest of substances used for carving. Perhaps for this very reason work of this peculiar *genre* has never been executed in any other land than China. If a French artist were to undertake the production of a similar object, he would seek to idealize his theme, and in this way the very characteristic features would be lost. The Chinese artist, on the other hand, who evidently spent some years of study, reflection and painstaking toil in decorating the jade bowlder, has endeavored to reproduce, faithfully and carefully, the nature and the life about him, and has, therefore, produced a work of unique interest and one of permanent value as a typical Chinese production.

The store of R. S. Cobb, Jacksonville, Ala., was considerably damaged by fire recently.

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Career of the Late Albert S. Cooper, Who Died Recently in Jamaica, B. W. I.

PHILADELPHIA, Pa., Jan. 13.—The many friends of Albert S. Cooper, of the old firm of Cooper & Bro., wholesale and manufacturing jewelers, of this city, were shocked to learn of his sudden death, Dec. 24, at Mandeville, Jamaica, British West Indies, where he had gone with his wife to spend the Winter.

The circumstances surrounding his death were peculiarly sad. He sailed from New York Dec. 12, in the best of health and spirits. A cold contracted on shipboard developed into pneumonia, and exactly one week from the day he landed at Kingston he passed away in a strange land.

Owing to the peculiar laws of the Tropics it was necessary to make temporary interment on the island, but the body will later be removed and placed with that of his family in West Laurel Hill Cemetery, Philadelphia.

Mr. Cooper was a native of Philadelphia and there most of his life was spent. The firm of Cooper & Bro., of which he was the junior member, was established in 1849 and was one of the best known houses of the city, always bearing an unsullied reputation. Last January Robert H. Cooper, the senior member of the firm, passed away, leaving Albert the only surviving member. The brothers were always very closely associated, and the loss was deeply felt by Mr. Cooper. Another brother, Richard M. Cooper, is still living, but he was not connected with the firm.

The house enjoyed an extensive trade throughout the south and middle west, and Mr. Cooper, as traveling member of the firm, was well known among the trade in many States. His genial and courteous manners won the hearts of all who knew him, and it is doubtful if there was ever a more popular "brother" on the road.

Deceased was twice married. His first wife, who was Miss Large, of Ohio, passed away in 1893. In 1899 he married Miss Miller, of Los Angeles, Cal., a marriage that proved most ideal. No children were born of either union.

About 13 years ago Mr. Cooper retired from active business and has since spent the greater part of the time in travel, visiting almost every place of interest in his own country, as well as many foreign lands. He had a beautiful country estate on Cassadaga Lake, in western New York, where he usually resided for several months of every year, and here his friends were always welcome. He was very proud of having been "brought up" in historic old Christ Church, but for many years had been a member of St. Stephen's Church. He was a member of the William C. Hamilton Lodge No. 500, Free and Accepted Masons, Philadelphia, and in every walk of life was beloved by all who knew him.

Mr. Cooper was generous and kind; charitable; "modest and humble-minded, he exalted not himself but made much of others, long-suffering with their faults, and magnifying their virtues"; a dutiful and loving son; a kind husband, a faithful friend; his loss will be deeply felt in many homes where they had the privilege of calling him friend.



SHEFFIELD PLATE Its History, Manufacture and Art. By Henry Newton Veitch. Imperial octavo, 373 pp., cloth, gilt. Copiously illustrated. Published by George Bell & Sons, London, and The Macmillan Co., New York. Price, $8.

ONE other useful and "worth while" text-book just off the press is this "Sheffield Plate." It is a work of much value to the silversmithing craftsman, and of interest to the retail jeweler who handles silverware, as well as the connoisseur and collector whose desires run to absorbing pieces of this already scarce form of plate. Opening with a silhouette of Thomas Balsover as frontispiece, 75 plates follow, interspersed throughout the work, as well as several line illustrations in the text.

This word *plate* is perhaps as confusing a word as our magnificently hybrid language can boast of. Already in our first paragraph we are using it in two meanings—as a species of silverware and a printed reproduction. There are others. The author mentions some in affording us a definition and derivation of the special kind under discussion, and the definitions still are not exhausted, for our food is mostly consumed off just one more article of that same name. Mr. Veitch tells us: "The word 'plate' means, strictly, speaking, 'wrought' or 'fashioned silver.' It is derived from the Spanish 'plata' (silver), old French 'plate' or 'plette.' Some authorities, however, consider the word 'plate' to be traceable to the Greek 'platys' (flat), and to mean 'flattened silver.' The term 'plate' was at one time applied to drinking cups, 'a plate of ale' being used at Trinity College, Cambridge, to designate the silver flagons in vogue among the students. Assuming, therefore, that the word 'plate,' whichever derivation be adopted, means 'silver in a prepared state,' to speak of 'silver plate' or 'gold plate' can scarcely be deemed correct; yet both terms have long been sanctioned by custom. The art of 'plating' is now always considered to mean 'the overlaying of one metal by another' for the sake of ornament, when a pattern or a design in one metal is 'plated' or inlaid upon another, or from motives of economy a metal of less value is 'plated' or covered with a precious metal, to serve as an imitation of the latter."

The introduction (in two interesting chapters) calls attention to the facts that the "treene" (wooden) vessels—mazers, trenchers, platters, etc.—cups made of "hornes of beastes, cocker nuts, of goordes, of the eggs of ostriches, of the shells of fishes" were used by the gentry of England until after the 17th century. Pewter began to take the place of wood during that century, and this modest metal gradually became the common ware until the 18th century.

What we now know as Sheffield plate had probably been known for a very long period (though no certain record exists); but in 1742 it was rediscovered and brought to public notice by Thomas Bolsover, a cutter of that town, whose name has always been associated with the invention. It certainly filled a "long-felt want." The limitations of wooden ware and pewter for table purposes are too apparent at this day to cause surprise when we read of the progress of the Sheffield plate industry. In affording genteel families an opportunity to eat and drink with what we would call common decency, and discarding wooden platters, poorly glazed heavy earthenware and soft pewter, a social revolution was inaugurated, and merchants could eat and drink in the same *apparent* luxury as kings, queens and nobility.

Of the earliest of the copper base processes no definite record survives. Mr. Veitch's description of the several technical stages of development of the plating process are interestingly told. How the tedious hand-hammering method gave way to Joseph Hancock's hand rollers, and later to power rollers; how the original silver-on-copper process lasted till 1790, and later was improved on with whiter metals as a base till German silver brought the work to a more lasting appearance of the precious metal, makes pleasant reading. A very full exposition of the processes of manufacture of the different forms of pieces follows the historical section of the text and numerous engravings are given of the tools that were required.

The introduction of dies into the silversmith's craft was probably brought about through this Sheffield plate industry. Certainly it was in this period that the silversmith started the use of this much decried tool. Of necessity dies had to be used in this plated ware. These dies were costly, too. "The cost of a complete set of candlestick dies might reach from £20 to £500" (equal to $200 or $5,000 in present currency ratio). And here a peculiar fact is worth relating in the words of the author. He says:

"Among modern manufacturers these dies are commanding attention, and many, which for over a century have lain dormant, are again being brought into use, while the successors of original firms are reaping a rich harvest from the long-hidden stores of their predecessors. These well-preserved dies are now being used not only in the making up of sterling silver articles, and in electroplating on German silver, but also for electroplating on copper. Articles made by the latter process have been frequently bought and sold as genuine Sheffield plate." It will be well to remember when buying plate that "all plated copper is *not* Old Sheff."

It might well repay the present-day silversmith to carefully read Mr. Veitch's description of the old process of manufacture of this ware. While time has brought forth many new devices in the silversmith's workshop, it has at the same time hidden from view tools and methods which could be most profitably used on special work these days.

Concerning wire drawing, the author brings out the following surprising fact: "The company" (Gold and Silver Wyre Drawers' Guild) "was the first to admit any Jew into their fellowship and to pioneer religious liberty in the city of London."

The well-executed plates of different pieces will bear careful scrutiny of manufacturing silversmiths. Their lovely designs will often inspire to something "new" and beautiful these days. For the high value of the extant pieces of Sheffield plate is caused not so much by the fact of its extinction as an industry and the paucity of the ware left to us, nor the great merits as a perfect method of producing the ware. But the very beauty of the designs that are indelibly inherent in their form. As Mr. Veitch says: "Had electroplating been invented in 1742 instead of Bolsover's method, it would have been designed and constructed in accordance with the high standard of workmanship of the day, and would have been sought after by the collector, not because it is old, but because it exhibits such qualities as no modern craftsman is able to surpass." The art revival of the Adams brothers, Flaxman, etc., is impressed in this Sheffield plate.

Mr. Veitch is not only a competent expert on the subject, but, having a beautiful and large collection (many pieces of which figure among the plates), is able to give practical points to his discourse.

But in 1840 (after some years of experimental work on metallic deposition by aid of the electric current) the Elkingtons took out their patent for electroplating and the Sheffield plate industry was doomed for annihilation. And now, we are informed, "there is only one class of goods to which the Sheffield plating process is applied; it is used for the reflectors of all kinds of lamps."

A short chapter is dedicated to "replated" and "faked" pieces and means for recognizing "Old Sheff." A very exhaustive list of makers' marks and their history will prove of the greatest value to dealers and collectors. The final chapter is on foreign Sheffield plate. C. W. C.

A Merchant in Embryo.

A LITTLE chap in Philadelphia, whose father is a prominent merchant and, as such, never loses an opportunity to descant upon the virtues of advertising, one day asked his mother:

"May Lucy and I play at keeping store in the front room?"

"Yes," assented the mother; "but you must be very, very quiet."

"All right," said the youngster, "we'll pretend we don't advertise."—*Lippincott's.*

J. A. Lamkin, West Frankfort, Ill., suffered a loss of $1,500 by fire, Jan. 5. The insurance amounted to $1,200.

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Leeds Pearls Declared Dutiable at Ten Per Cent.

United States Circuit Court of Appeals Sustains Claim of the Importer that the Gems Are Pearls in Their Natural State and Are Not Dutiable as a Necklace, at Sixty Per Cent., as the Government Contended.

The United States Circuit Court of Appeals, Wednesday, handed down an opinion reversing the decision of the United States Circuit Court and affirming the decision of the Board of United States General Appraisers in the famous Citroen or Leeds pearl case, which has been in the courts for some time past. The 37 pearls which were purchased by Mrs. Wm. B. Leeds from Bernhard Citroen, a jeweler of Paris, and which were to have been delivered to her at Newport, R. I., were the subject of the controversy, the point being whether they paid 10 per cent. or 60 per cent. duty. The gems were classified by the customs officers in New York as pearls in their natural state, dutiable at the rate of 10 per cent. on the valuation of $220,000. The collector, after the gems had been delivered, reliquidated the entry and levied the full duty of 60 per cent., on the ground that the pearls were a necklace and were taken apart for transportation as individual pearls.

Mrs. Leeds bought the pearls in Paris and turned over to Citroen a necklace she had already owned valued at between $52,000 and $54,000, as part payment of the purchase price of the new necklace which was $340,000. She wore the pearls as a necklace while in the French capital, and at the end of her stay there she returned them to the dealers who agreed to deliver them to her at Newport. The Government based its claim in part on the fact that Mrs. Leeds had worn the pearls in the form of a necklace while in Paris.

The importers protested against the Government's latter action and their claim was sustained by the Board of United States General Appraisers. The Government appealed.

When the case came before the United States Circuit Court that tribunal held that the Leeds pearls could not be classified as "pearls in their natural state" and decided that the additional duty of 50 per cent. must be paid. This had been done by the importers under protest and the case taken to the Circuit Court of Appeals where it was argued last month.

The case has been watched with much interest by the trade and the decision just handed down by the Court of Appeals affirming the decision of the Board of United States General Appraisers is a great victory for the precious stone trade as well as for W. Wickham Smith, of Currie, Smith & Maxwell who represented Mr. Citroen. The Government was represented by J. Osgood Nichols.

The decision of the United States Circuit Court of Appeals is in full as follows:

UNITED STATES CIRCUIT COURT OF APPEALS FOR THE SECOND CIRCUIT.

BERNARD CITROEN, *Appellant*, *vs.* THE UNITED STATES, *Appellee*. Before Coxe, Ward, and Noyes, Circuit Judges.

An appeal from a decision of the Circuit Court for the Southern District of New York which reversed the decision of the Board of General Appraisers and sustained the action of the Collector, who levied a duty of 60 per cent. ad valorem upon an importation of pearls from France in June, 1906.

COXE, J.:

The appellant imported 37 pearls valued at $220,000. The pearls were divided into five separate packages containing, respectively, one pearl, six pearls, eight pearls, 10 pearls and 12 pearls. They were all loose and all drilled. The appraiser in his report returned them as *pearls*, with the advisory rate of 10 per centum ad valorem. The collector, however, rejected the appraiser's advice and classified them, by similitude, as pearls set or strung or jewelry, and levied a duty of 60 per cent. ad valorem.

The appellant protested, insisting that drilled pearls by similitude were liable to a duty of 10 per centum ad valorem under Par. 463 of the Tariff Act of July 24, 1897.

Par. 434, invoked by the Collector, is as follows: "Articles commonly known as jewelry, and parts thereof, finished or unfinished, not specially provided for in this act, including precious stones set, pearls set or strung, and cameos in frames, 60 per centum ad valorem."

Par. 436, relied on by the importer, is as follows: "Pearls in their natural state, not strung or set, 10 per centum ad valorem."

The pearls which are the subject of this controversy had, previous to their importation, become well known in Paris and London, and finally came under the control of Hugo Citroen, a brother of the importer. Negotiations for the purchase of the pearls were entered into from time to time, and bids were made, sometimes for the entire lot and sometimes for parts thereof. Finally they were seen by Mrs. Leeds, of New York, both loose and on a string, at Citroen's place of business, at a shop on the Rue de la Paix, and also at the hotel where she was staying.

After considerable negotiation they were purchased by her for $340,000, delivery to be made to her at Newport, R. I. Mrs. Leeds having turned over to Citroen a necklace, valued at $52,000 or $54,000 in part payment, was permitted to take the pearls into her possession, and she wore them on several occasions in Paris.

About a week after the payment of the duty of 10 per centum, the Collector, on instructions from the Secretary of the Treasury, demanded an additional duty of 50 per centum, amounting to $110,335. The appellant went to Washington, protested against this additional exaction and finally asked that the sum already paid he refunded and he be permitted to take the pearls back to France. The request was denied. The additional duty was paid under protest and the pearls, in the papers as imported, were delivered to Mrs. Leeds.

In this connection we deem it proper to refer to a ruling of the Treasury Department which was in force in June, 1906, and which it is fair to assume, actuated the appellant in importing and selling the pearls in question. In January, 1905, the Board, upon facts almost identical with those at bar, decided, in the Rushmore case, that 85 pearls, "Carefully selected, matched and assorted and, in fact, are said to have been strung and required only to he restrung in order to form a necklace," were dutiable at 10 per centum ad valorem under Par. 436. No appeal was taken from this decision, which went into effect Feb. 21, 1905. The Treasury Department sent copies of this decision to officers of the customs for their information and guidance. The interpretation thus placed upon the law by officers of the Government and under which they acted for over 15 months, is entitled to consideration. They had evidently determined that the vexed questions arising under the ambiguous language of the pearl paragraphs should be settled and that this could he accomplished and a fair and reasonable rule established by acquiescence in the Rushmore decision.

In the case at bar the Board, after full hearing, during which they listened to the testimony of a large number of expert witnesses, decided in favor of the importer and sustained the protest. They found the following facts:

"*First*, That a sufficient number of pearls, even of large size, required to form a necklace, matched as to size and comparative color, but not otherwise, can be assembled within a short time at a price based upon the cost of each separate pearl.

"*Second*. Such a collection would usually he sold at a less price than the aggregate amount if each pearl were sold separately.

"*Third*. The pearls in question belong to such a collection, not being matched as to color and luster with such care as would enhance their value as a collection.

"*Fourth*. Loose pearls bear no marks by means of which it can be determined whether they have been strung or set as jewelry, and it is not unusual for the owner of a necklace to remove a pearl and replace it for one more desirable, the discarded pearl taking its place in trade as an unstrung pearl.

"*Fifth*. Over 75 per cent. of all large pearls are drilled by the pearl fishers."

The Board reached the conclusion that the pearls in question having been imported loose in separate papers, were presumptively dutiable as pearls in their natural state, by similitude at 10 per centum ad valorem. After the decision of the Board, Mrs. Leeds was examined in the Circuit Court and testified that during the negotiations in Paris, "They were brought (to the hotel) both on the string and off the string; it was strung up at odd times, then it was taken apart and other pearls were put in and others taken out; so it was strung several times. * * * I wore it. I don't know any particular occasion. I wore it a great deal."

The Circuit Court reversed the Board and affirmed the Collector on the authority of *Tiffany vs. U. S.*, 112 Fed. 672, and *Neresheimer vs. U. S.*, 136 Fed. 86., holding that the pearls could not be classified even by similitude as "pearls in their natural state."

The confusion which has arisen regarding the paragraphs in question is, in our judgment, attributable, *First*, to the change made by Congress from the plain language of previous acts by the insertion of the words, "in their natural state," in Par. 436. These words had no commercial significance at the date of the act of 1897, and the efforts of executive and judicial officers to ascertain their meaning have thus far been unsuccessful. *Second*, We think the confusion is, in a measure, due to the effort to solve the difficulty by attempting to institute a comparison between the imported articles and combinations not named in the tariff law, depending not upon an examination of the articles themselves but often upon extrinsic evidence obtained long afterwards. A comparison which cannot be uniform, which imposes 10 per cent. upon one aggregation of pearls and 60 per cent. upon a similar aggregation, the rate depending upon the ability to obtain evidence of prior use in foreign countries. A comparison which does not admit of a fixed, definite rule, which encourages partiality, promotes injustice, and has broken down in practical application.

This is illustrated by the fact that in the cases which have come to the attention of the court the most marked contrariety of opinion has developed as to whether the respective collection was matched for a necklace, and whether a large price could he obtained for the pearls singly or in combination. Were the question presented here for the first time we should be inclined to hold that the pearls in question are excluded by the express language of Par. 434. It was not seriously disputed at the argument that a pearl which had been "set" but which was removed from its setting and imported, in that condition alone, could not be classified under that paragraph. It would seem that a similar rule should apply to pearls which have been "strung" but are "not strung" when they reach this country. The law could be as easily evaded in the one case as in the other. If Congress has seen fit to draw the line between pearls which are set and strung and those which are unset and unstrung, the responsibility rests with the lawmakers and not with the courts.

Moreover, the difficulty is not remedied by the Government's contention. We are unable to perceive the justice or consistency of levying 60 per cent. upon one collection of pearls and 10 per cent. on another similar collection, the marked discrimination against the first collection being based upon the proof that they were suitable for a necklace and have had a string passed through them.

The value of the pearls, no matter how produced, must be stated in the invoice, and when duty is paid on this value at 10 per centum it would seem to answer the requirement of the law.

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We should also incline to the opinion were the question an open one, that drilled pearls are not excluded from Par. 436. The words "not strung or set" clearly indicate that "pearls in their natural state" may be strung and set, and it is obvious that no pearl can be strung unless it has a hole through it. The words last quoted were, apparently, unnecessary, but we think it is not difficult, in the light of previous legislation, to decipher the general purpose of Congress. It would appear that the intent was to provide for all pearls in the two paragraphs—434, covering pearls which had become jewelry by being set or strung in pins, rings, necklaces, etc., and 456, covering all other pearls. The words "natural state" may have been intended to distinguish the pearls from those in the quasi artificial state to which they had been translated by becoming jewels or parts thereof. Unquestionably there are difficulties attending such a construction, but we think them less formidable than those at present existing. With the law so construed there would be a logical, reasonable and workable system.

We feel constrained, however, to follow the former decisions of this count in the Tiffany and Neresheimer cases, but we see no reason to disturh the conclusion of the Board upon the facts. As before stated, they heard all the important witnesses except Mr. Bagg and Mrs. Leeds. We do not consider the testimony of the latter of sufficient importance to justify us in departing from the rule that the findings of the Board upon the facts will not be set aside unless against the weight of evidence. It happened that Mrs. Leeds wanted the jewels as a necklace, or as part of a necklace, and naturally she wore them tentatively in Paris.

Another purchaser might have wanted the pearls for a very different purpose, and would probably have assembled them, or parts of them, in the proposed environment. The fact remains that the pearls arrived here unstrung and presumably too few in number for a necklace, for Mrs. Leeds on receiving them added six pearls to the collection to make the necklace long enough, and had them placed on a silk cord with a suitable clasp. Then, and not until then, was the necklace complete.

The decision of the Circuit Court is reversed and that of the Board of General Appraisers is affirmed.

Exports of Jewelry, Clocks, Watches, Silverware and Kindred Lines from New York.

WASHINGTON, D. C., Jan. 13.—The following were the exports of jewelry, silverware, optical goods, clocks, watches and kindred lines from the port of New York for the week just ended:

Berlin: 8 cases clocks, $510.
Calcutta: 29 cases clocks, $1,071.
Cardenas: 1 case plated ware, $129; 11 cases clocks, $111.
Colon: 1 case plated ware, $119; 1 case watches, $357.
Georgetown: 1 case watches, $178.
Hamburg: 3 cases watches, $2,033.
Havana: 3 cases jewelry, $757; 21 cases clocks, $178; 3 cases optical goods, $429.
Havre: 3 cases jewelry, $895; 3 cases silverware, $10,200; 2 cases clocks, $150.
Iquique: 7 cases clocks, $148.
Liverpool: 1 case watches, $1,200; 2 cases jewelry, $1,011; 1 case optical goods, $126; 1 case silverware, $248; 160 cases clocks, $3,426; 6 barrels jewelers' ashes, $2,500.
London: 31 cases clocks, $352; 1 case silversmiths' sundries, $300; 13 cases watches, $1,910; 29 cases clocks, $1,604; 4 cases clocks, $165; 59 cases clocks, $1,229; 54 cases clocks, $59,962; 14 cases optical goods, $7,440; 5 cases watches, $1,072.
Manila: 4 cases clocks, $119.
Pernambuco: 56 cases clocks, $272.
Rio de Janeiro: 44 cases clocks, $670; 1 case jewelry, $550.
Rangoon: 24 cases clocks, $460.
Shanghai: 2 cases plated ware, $200; 1 case watches, $1,195; 2 cases optical goods, $664.
Soerabaya: 1 case watches, $391.
Sydney: 20 cases clocks, $592.
Valparaiso: 19 cases plated ware, $272; 19 cases clocks, $654.
Vera Cruz: 44 cases clocks, $1,030.
Yokohama: 1 case silverware, $500.

Minnesota Retail Jewelers and Optometrists to Meet in Joint Session in St. Paul, Feb. 17 and 18.

HASTINGS, Minn., Jan. 14.—At a meeting of the directors of the Minnesota Retail Jewelers' Association, held last evening, it was decided to hold the annual meeting of the association at the Ryan Hotel, St. Paul, Feb. 17 and 18. The meeting will be a joint one with the Minnesota Association of Optometrists, each association occupying alternate sessions. Any manufacturers or jobbers desiring to make exhibits are assured of a hearty welcome, and should make their reservations for space direct with the hotel, and at an early date.

The following is an outline of a part of the programme for the jewelers' meeting:

1. Should the American National Retail Jewelers' Association publish an official organ?
2. Should the railroad watch inspector be placed on the free pass list?
3. Are the interests of the city and country retailers identical, and how can they be advanced?
4. Report of the committee on the uniform price list for repairs, and discussion of the same.
5. How can the retailers' and jobbers' associations best work together for the general betterment of the trade?
6. A continuation of the discussion of the subject, "Should Engraving Be Free?"

Besides these above important questions, many others will be discussed, and it is hoped that every member will come prepared to take an active part in the general discussion.

It is planned to make the last evening meeting a joint one with the Twin City jobbers, when it is the purpose of the association to augment the good feeling that now exists between all branches of the trade, and to eliminate, if possible, any ill-feeling that may be found.

Optometry Bill to be Introduced in Massachusetts Has Good Chances of Success.

BROCKTON, Mass., Jan. 13.—Patterned more closely than before after the New York bill of the same name, an "optometry bill" will be introduced into the Massachusetts legislature within a few days. Stated in the most general way, it will be like last year's defeated bill in that it will call for the establishment of a State Board of Optometry, the registration of persons practising the profession, and will provide the usual safeguards for public and practitioner as in New York, California and elsewhere.

The fight for recognition on the part of the optometrists is an annual one, with the balance in favor of their successful opponents growing smaller year after year. The outlook this Winter is unusually bright for several reasons. Notable among them is the fact that the legislative agent who most vigorously opposed the measure last year is now no longer interested, and so far as known at this early day the opposition will be purely unorganized and individual.

The bill last season was introduced by Representative Melvin S. Nash, of Hanover. In the meantime he has been elevated by the voters to the State Senate, and will again introduce the measure, this time, however, as a Senate bill. In this case, too, his brother senator from this section of the State, Hon. Roland M. Keith, of Bridgewater, is heartily in favor. In the past senatorial support in this section has been at best lukewarm.

A meeting of the Southeastern Massachusetts Association of Optometrists has been called for the last Monday evening in January to discuss the campaign.

Italians, Who "Switched" Diamond at Scribner & Loehr Co.'s Store, Tried and Convicted.

CLEVELAND, O., Jan. 13.—The two Italians, Tony and Antonio Taddeo, who "switched" a diamond at the store of Scribner & Loehr Co., 2047 E. 9th St., Feb. 13, taking a stone weighing 2½ carats and leaving in its place one weighing 1¾ + 1-16 carats, were put on trial last Thursday on a charge of grand larceny and were convicted Monday. The men have not yet been sentenced, but this will probably be done in the near future. In the meantime they are held in $1,000 bonds each, and their attorney has made an application for a new trial.

The third man arrested, Nick Taddeo, who was indicted for receiving the stolen property from the other two, has not been tried yet, but the case is expected to come up soon.

The conviction of these men is considered quite a victory in the jewelry trade, and reflects great credit on the new county prosecutor, John A. Kline, because the fight made by the prisoners was an ingenious one and their case was cleverly handled by their attorney. In their own defense the men alleged that they came to the Scribner & Loehr Co.'s store with a diamond, and while comparing it with others got the stones mixed. They admitted that the substitution had occurred and that they had taken the other stone, but claimed it was by mistake in comparing their own with the company's gems; they said that there was no intention to steal, but had simply confused their stone with another.

The story was put to the jury very cleverly, but that it was far from the truth was shown by the testimony of G. A. Rock, who waited upon the men, who had no knowledge that they had a stone in their possession at that time, and claimed that they did not show any, as they claimed on the witness stand.

Nebraska Optometrists and Jewelers to Hold Joint Convention at Omaha, Feb. 23-26.

OMAHA, Nebr., Jan. 16.—The third annual convention of Nebraska optometrists will be held in this city, Feb. 23 and 24, at the Rome Hotel. The jewelers' convention will be held immediately afterward, on Feb. 25 and 26, at the same place. The attendance promises to be very large, and everything has been done to make the meetings a grand success. The programme is unusually interesting. A big banquet will be held Wednesday night, Feb. 24, with Richard O'Neil as toastmaster and Ed. Niewohner as sleight-of-hand performer. Tuesday night, Feb. 23, a stereopticon lecture will be given.

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Jury Decides Two Important Suits Based on "Memorandum."

Trustee of Edelhoff Bros. & Co. Wins One Action Against Pawnbroker Holding Goods Pledged by a Third Party.—The Pawnbroker Wins the Other.

VERDICTS in two cases of much interest to the jewelry trade as dealing with the question of the right which a pawnbroker has to hold goods pledged with him when there is a dispute as to the lawful title of the pledgee were rendered, Friday afternoon, after a jury trial before Justice Dayton in Part XII. of the New York Supreme Court, which lasted over a week.

The actions were brought by Rawson L. Wood, the trustee in bankruptcy of the defunct firm of Edelhoff Bros. & Co., formerly at 574 Fifth Ave., New York, against Thomas Simpson, conducting a pawnbroking business under the name of R. Simpson & Co., 143 W. 42d St. The first action was a suit in replevin to recover a pearl necklace valued at $8,500, and the second a similar action to regain possession of a quantity of diamond jewelry valued at $17,671, it being alleged in both instances that the property was unlawfully pawned by Conrad Schickerling, who held the articles on memorandum. The jury rendered a verdict in favor of the trustee in bankruptcy in the first action, and decided for the pawnbroker in the second case.

It was the contention of the attorneys representing the trustee in bankruptcy that in the first case Edelhoff Bros. & Co. were, in 1906, the owners of the necklace in question, which had been purchased from Fred W. Lewis & Co., New York, and that Conrad Schickerling represented to the Edelhoffs that he had a customer for the jewel, and obtained the necklace for the purpose of exhibiting the same to the customer and of effecting a sale, if possible, for the benefit of the Edelhoff firm at the price of $12,500. It was contended that Schickerling wrongfully and illegally pledged the necklace with the pawnbrokers in this action for his own benefit, without the consent of Edelhoff Bros. & Co. The return of the necklace was demanded of the pawnbroker, but he refused to comply with the request.

In the second case it was claimed by the trustee in bankruptcy that Edelhoff Bros. & Co. owned jewelry valued at $17,671, which consisted of a quantity of diamond rings and pins, and that these were pledged by Mr. Schickerling, in January and February, 1906, with the defendant. It was contended that Gustave Edelhoff, without right or authority from Edelhoff Bros. & Co., obtained these articles from Edelhoff Bros. & Co. and delivered them to Conrad Schickerling, and that Schickerling pawned them for his own use as security for loans made by the pawnbroker to him.

Gustave Edelhoff, president of the defunct corporation of Edelhoff Bros. & Co., was the first witness called. He stated that he lived at 720 Hudson St., Hoboken, N. J., and that his occupation was that of a salesman. He said that he was a member of the firm of Edelhoff Bros. & Co., and that he had known Conrad Schickerling for about five years. He was then asked to tell of the interview between Mr. Schickerling and the firm of Edelhoff Bros. & Co. in regard to Mr. Schickerling's obtaining the necklace. He said that he did not remember that he delivered the necklace personally to Mr. Schickerling. He explained that Mr. Schickerling represented to him that he had a customer and could effect a sale.

A pearl necklace was produced and shown to the witness, but he could not positively identify it as the one which had been obtained by Mr. Schickerling. He was asked to leave the stand, and Herman Friese, who was a salesman for F. W. Lewis & Co., was called as a witness. He was shown the necklace and identified it to the best of his knowledge as the one in question.

Gustave Edelhoff was then recalled and was questioned about the corporation of the firm of Edelhoff Bros. & Co. He said that he had put $2,000 into the corporation, and that this money was loaned him by Mr. Schickerling. He was questioned in detail in regard to the common and preferred stock of the corporation, and said that there was common stock of about $100,000, of which Mr. Schickerling held $98,000, and that he turned over jewelry to the Edelhoff corporation for his stock. He testified that Conrad Schickerling was the one who first suggested the formation of the concern of Edelhoff Bros. & Co., and that Edelhoff Bros. & Co. made their office with Mr. Schickerling up to the time that the concern took a store at 574 Fifth Ave.

It appears that the firm of Schickerling Bros. & Co. manufactured jewelry and made a specialty of Elk jewelry, and that Edelhoff Bros. & Co. were to sell the jewelry manufactured by the Schickerling concern. Schickerling Bros. & Co. furnished the money for the rental of the store and for other expenses. The store was opened on Dec. 21, 1905. Mr. Edelhoff said that he received a salary of $25 a week and a drawing account of $1,500 a year. The articles of incorporation of Edelhoff Bros. & Co. were placed in evidence, and the witness was questioned about other members of the corporation and their holdings in it.

According to the witness the accounts of Edelhoff Bros. & Co. with Schickerling Bros. & Co. and that of Edelhoff Bros. & Co. with Conrad Schickerling personally, had become so muddled that it was necessary to call in a bookkeeper to straighten out the matter.

The witness testified that Schickerling had represented that he was to sell the necklace for $12,500 to a Mrs. Adler, and that he (the witness) did not discover that it had been pawned until some time afterward. He said that Schickerling did not buy it—that he only took it to exhibit for the purpose of effecting a sale.

Testimony was introduced to show that Edelhoff asked Schickerling to return the necklace and that Schickerling said he would do his best. Mr. Edelhoff's memory was very good on some things and absolutely failed him at other times.

Conrad Schickerling testified in substance that he bought the necklace from Edelhoff Bros. & Co. and had a perfect right to pawn it. The contention centered around the point as to the understanding between Edelhoff and Schickerling as to how Schickerling obtained the necklace—whether it was simply taken to exhibit for the purpose of effecting a sale, or whether Conrad Schickerling actually bought the property. A number of questions were submitted to the jury dealing with the rights exercised by Edelhoff and with the agreement between Edelhoff and Schickerling relative to pawning the necklace.

Testimony was submitted to prove that a bill of sale had been rendered, and a bill purporting to be the original bill was submitted. There seems to be a tangle as to this bill, and the question arose as to whether a bill of sale was given or was it a memorandum bill. Conflicting testimony was also offered as to how the necklace was charged on the books of Edelhoff Bros. & Co.

Mr. Gruber, the attorney who drew up the articles of incorporation of Edelhoff Bros. & Co., was placed on the stand and questioned relative to the corporation of the concern and in regard to the connection that Gustave Edelhoff's father had with the corporation, in that he loaned money on security.

Herbert Reich, a clerk in the employ of Edelhoff Bros. & Co., was examined in regard to the conversation between Mr. Edelhoff and Mr. Schickerling relative to the goods which were pawned by Mr. Schickerling. Several other witnesses were called and submitted testimony.

The case was closed and Mr. Blandy, the attorney for the defendant, began summing up, Thursday afternoon. He outlined the history of the pawnbrokerage business and described the restrictions placed upon pawnbrokers by the law. He first took up the argument in the second cause of action and rated Edelhoff in round phrases concerning his connection with the corporation, and pointed out that he did not consult the directors of the company before allowing Schickerling to pawn the goods. He said that he did not confer with any other members of the firm, and that, in fact, he acted as if he was the whole corporation. He said the action was an attempt to take from Simpson the necklace without paying him back the money loaned on it. He said that Mr. Fox, attorney for the trustee, was in reality representing the interests of Edelhoff Bros. & Co., and stood on no better footing than did Edelhoff Bros. & Co. He pointed out how Schickerling came to the rescue of Edelhoff Bros. & Co. when that concern was in trouble, and added that Schickerling gave Gustave Edelhoff a chance to make a man of himself.

Austin G. Fox, in summing up the plaintiff's case, pointed out that the law was clear that a person from whom chattels are stolen can recover them from any person in whose hands they may be found, whether that person is an innocent purchaser or not. He argued that Schickerling did not buy the necklace; that he simply took it to show a customer and unlawfully pawned it, and that he did not receive the assent of the corporation to those acts. He pointed out

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that Schickerling did not hold any title to the necklace, and could not lawfully pawn it, and that since it was the property of Edelhoff Bros. & Co. the title now rested in the trustee in bankruptcy of that defunct firm.

The judge in presenting the case to the jury reviewed the testimony and pointed out that if in their minds the necklace was actually sold to Schickerling that he had a right to pawn it. If he had no title to it the pawnbroker could have none. He left these points to the jury to decide.

The jury went out Thursday afternoon and remained in session until 10 P. M. without reaching a verdict. Friday morning they returned for further instruction, and Friday afternoon returned a sealed verdict, deciding the first action in favor of the plaintiff and the second action in favor of the defendant, Simpson. It is said that both sides will appeal from the verdicts.

Death of Warren Prior.

FAYETTEVILLE, N. C., Jan. 14.—With deep sorrow and regret the jewelers of this section and the business community heard of the death of Warren Prior, head of the firm of Warren Prior & Son, who died at his residence on Rowan St. Mr. Prior was one of the most highly esteemed citizens of Fayetteville and one of the oldest, if not the oldest, jeweler in the country. Up to a year ago his health had been good, but for some time past the infirmities of his great age had confined him to his home.

The deceased was 98 years old, was a native of Massachusetts and was born in Northfield, Dec. 21, 1811, the youngest of three sons of Isaac and Roxanna Stebbins Prior. He had been a resident of Fayetteville since 1833. After founding the business now known as Warren Prior & Son in 1834, he continued his career as a jeweler for half a century, but retired from active participation in the management of the firm in 1887. Since that time the business has been in charge of his son, Major John N. Prior.

The deceased was married in 1837, in this city, to Miss Louise McIntyre, who died in 1885. His surviving children besides Major Prior are his sons, William W. Stebbins, Robert M. and J. L., and his daughters, Mrs. E. R. Atkins and Mrs. Eliza Rankin.

Throughout his career Mr. Prior's rigid honesty and integrity, his punctilious discharge of social and business obligations, his courtesy and high standards of honor gave him a reputation of which any man might be proud. He was a typical American of the highest class and a patriot and public spirited citizen who did honor to Fayetteville. He was one of the grand old men of the Masonic fraternity, having been elected a member of Phoenix Lodge No. 8, F. & A. M., Feb. 27, 1838. For many years he was its treasurer, and in 1893 was elected a life member. He was also treasurer of Phoenix Chapter, No. 2 R. A. M., and a life member of this body.

F. H. Reid, Perry, Ia., has sustained a loss of $200 by fire. The loss is fully covered by insurance.

The jewelry department in the store of the Klein Mercantile Co., Beatrice, Nebr., will soon be closed out.

Career of the Late Geo. A. Hurn.

CHICAGO, Jan. 16.—The funeral of George A. Hurn, with Otto Young & Co., whose death was announced in the last issue of THE JEWELERS' CIRCULAR-WEEKLY, took place from his late residence, 7027 Rhodes Ave., on Wednesday, Jan. 13. Interment was at Mount Hope Cemetery. Mr. Hurn, who had been with the Young concern for the past 25 years, and who for the past 15 years was head of the watch department, died suddenly of heart disease in a street car on Monday morning, Jan. 11, while on his way to work.

George A. Hurn was born April 2, 1860, in Chicago, his parents being James and



THE LATE GEORGE A. HURN.

Alice Hurn, both of English birth. He graduated from the Haven School in the Spring of 1875, and the following Fall he entered the business world as an errand boy for a large jewelry house, to aid in the support of a widowed mother. In 1878 he became an employe of Otto Young & Co., and was in their employ continuously from that time until his death.

On June 15, 1886, Mr. Hurn was united in matrimony to Mary J. Wayte, and to their union five daughters were born—Mary Elizabeth, Alice, Edith, Ruth and Lillian. He was a member of the First Baptist Church at the age of 20, and from that time his life was a testimony of an earnest, sincere, faithful Christian belief. He remained a member of that church until a small body of zealous workers left it to found the Immanuel Baptist Church, and he remained a member of the latter until the close of his life.

Deceased was essentially a "home" man, being intensely fond of his wife and children, as was shown by a remark made by his little daughter to a friend. The friend asked her how she usually passed the evening hours, and she answered: "We always play games with papa, or he listens to us sing hymns."

Mr. Hurn's sudden death was a great shock to his family and many friends. He had been troubled for a time with neuralgia in his back, but seldom complained. Sunday, Jan. 10, he seemed in perfect health and excellent spirits, and Monday morning started briskly off to his duty. He boarded a Cottage Grove Ave. street car at 71st St., opened his paper and commenced to read. Between 67th St. and 66th St. one of the passengers noticed that his head was leaning forward and went to his assistance. The car was stopped and he was carried off at 66th St., but painlessly breathed his last before reaching the sidewalk.

Death of Albert D. Ernne.

CLEVELAND, O., Jan. 14.—After he had finished the day's work and was about to lock the door of his store at 21 Colonial Arcade, Albert D. Ernne, 73 years old, 1567 Crawford Road, dropped to the floor dead, yesterday. "I guess this will be all for to-day, Charlie," said Mr. Ernne to Charles L. Rodig, his clerk. He put the key in the lock and was holding the door open while the clerk turned off the lights. Rodig was in the back part of the store and heard the proprietor groan and then fall. Running to his assistance Mr. Rodig found Mr. Ernne prostrate on the floor. Dr. F. C. Curtis, of the Rose building, was called, and pronounced Mr. Ernne dead. Coroner Boesger gave apoplexy as the cause.

Albert D. Ernne was born in Zurich, Switzerland, in 1835. He learned the jeweler's trade in London, where he worked for 17 years. He came to Cleveland about 50 years ago and worked for N. E. Crittenden, a jeweler. In 1877 he started in business for himself and had built up a good trade. Mr. Ernne is survived by a widow and daughter.

Death of James Hume.

ATTLEBORO, Mass., Jan. 18.—James Hume, for many years identified with Attleboro jewelry houses and also one of the best-known carriage manufacturers in the country, died Friday at the McLean Hospital in Lynn, where he had been ill for several weeks. Mr. Hume was a partner in the D. F. Briggs Co. many years ago, and at the time of his death was interested in the Electric Chain Co. and the Hanson-Bennett Co.

The deceased was born in Scotland but came to America when a lad of 17, settling in Methuen, where he found employment. In 1854 he went to Amesbury, and for a time worked as a spinner in the mills, but soon gave up this occupation to learn carriage painting. Later he went into business in Attleboro Falls and at Attleboro, he built the old-fashioned velocipede in connection with carriages. Later he took up manufacturing in Amesbury. In 1886 he disposed of his business and retired.

Market Prices for Silver Bars.

The following are the quotations of silver bars in London and New York, as reported by Zimmermann & Forshay:

		London.	*New York selling price, .999 Basis.*
Jan.	12	24 3-16d.	$.54½
"	13	24 1-4d.	.54⅝
"	14	24d.	.54⅛
"	15	24 1-8d.	.54⅜
"	16	24 5-16d.	.54⅝
"	18	24 3-8d.	.54⅞

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Boston Jewelers' Club's 21st Annual Banquet a Brilliant and Enjoyable Event.

Boston, Mass., Jan. 13.—Brilliant intellectually, whole-souled socially and notable as a festal occasion, the 21st annual banquet of the Boston Jewelers' Club, last night, at Young's Hotel, in this city, takes high rank for its enjoyable character among a long array of similar events in the history of the organization.

One of the regrettable features was the absence of President Charles S. Cook, Sr., who was indisposed and obliged to remain at home. His place as presiding officer was well filled, however, by Vice-President Richard T. Supple. There were upward of 100 participants in the gathering, despite the fact that it was an inclement evening. The menu was excellent, a handsomely designed list of the viands bound in leather being placed before each diner, and with the cigars a souvenir cutter was presented to each person attending.

The guests of the club included Lieutenant-Governor Louis A. Frothingham, Hon. Guy A. Ham and Samuel J. Elder, of Boston; Hon. Job E. Hedges, of New York; President Charles L. Power, of the 24-Karat Club, of New York, and Rev. Dr. Willard Scott of Worcester.

The after-dinner speaking was unusually good. In the absence of the Mayor, the Lieutenant-Governor presented the greetings of the State as the first speaker, and added the freedom of the city, as he explained, on the strength of the fact that, although not elected to the position, "he had once run for Mayor of Boston." He alluded to the early days of the trade in this city, when Paul Revere was an illustrious worker in metals, to the founding of Attleboro and the growth of manufactures of all kinds in Massachusetts, of which the jewelry industry forms no insignificant part.

Rev. Dr. Scott was given a hearty greeting, for he had invoked the blessing and appeared as a witty after-dinner speaker at previous banquets of the club, and was one of the most interesting talkers on this occasion. He has a fund of rare anecdotes illustrating telling points in his address, and emphasized throughout his speech his theme of the individuality of men, and the importance of each man's retention of that quality, while at the same time impressing it upon the community by keeping in touch with current events and co-operating with his fellow men.

Hon. Job E. Hedges was the next speaker, and his remarks were at times epigrammatic, as well as forceful and humorous. Touching upon political matters, he said, among other good things:

"I'm not convinced that we need so many great men; they always know it all, and they want to do it all alone. I know plenty of men who know as much as two or three men do, and I know there are some who know as much as four or five do, but there's nobody who knows as much as all the rest.

"Politics is the refined art of influencing human beings in the aggregate without using brute force. I don't think President Roosevelt will be remembered in the minds of the philosophers for any particular bill or message or act of administration, but he will be remembered because he made all the people of the United States think about the same subject at the same time.

"The real danger to this country is the difficulty of drawing their actual opinions from gentlemen whose spoken words do not indicate what they're thinking about."

Hon. Guy A. Ham, the closing speaker, told some amusing stories and alluded to political events affecting the relations of business men to the community.

The addresses were interspersed with music by an orchestra and singing of popular songs by the assembled company, nearly everybody joining in this enlivening feature of the evening.

The officers of the club are: President, Charles S. Cook, Sr., of A. Stowell & Co.; vice-president, Richard T. Supple, Boston representative of William B. Durgin Co., of Concord; secretary and treasurer, Fred E. Chick, diamond department head for Smith, Patterson Co.; executive committee, James S. Blake and Henry W. Patterson, past presidents, and Francis S. Sherry. The reception committee for the banquet comprised George H. Morrill, chairman; Carl D. Smith, Charles S. Cook, Jr., Robert B. Steels, E. Cooper Stone, Benjamin F. Griscom, Edward D. Cole, Innes L. Townsend, Charles H. Singleton, E. H. Ensign, Albert R. Kerr and Joseph C. Batchelder.

Others present were: William A. Thompson, John B. Humphrey, William H. Kinna, Barton P. Jenks, Frank E. Folsom, E. E. Hale, T. A. Howard, J. M. Merrill, Harry F. Hayes, W. L. Washbourne, Paul H. Phelps, W. B. Eltinge, A. J. Shirrard, O. C. Lane, Frank T. Cram, H. A. Sawyer, T. J. O'Connell, Frank Spies, De Forest Ely, J. O. Nye, L. I. Burt, J. J. Round, M. N. Smith, C. Weaver, David C. Townsend, Harry W. Cumner, J. Nelson Parker, Frank H. Elliott, C. O. Lawton, A. R. Bloom, Frank S. Palfray, Frank N. Nathan, E. Edwin Bentley, Charles H. Davis, Edmund H. Hurst, Henry L. Reynolds, Herbert I. Bushe, William Gibbs, Edwin S. Simons, Albion F. Bemis, Richard D. Knight, Edwin B. Holmes, Edward E. Hardy, George E. Homer, John A. Abel, George A. Jochum, Victor L. Burgesser, A. T. Teague, Edmund T. Glover, Albert H. Holton, Charles S. Patten, James Kingman, Henry C. Ward, Lucian M. Zell, Albert E. Allsopp, George A. Briggs, Charles E. Huggins, Louis D. Barrows, John S. Martin, Arthur H. Pray, Samuel H. Levy, Harry E. Tabb, Woodbury Melcher, C. Ray Randall, H. J. Straker, Allen B. Farmer, Charles T. Dougherty, E. W. Hodgson, Levy A. Strasburger, William H. Considine, John H. Baker, Charles A. Estey, Eugene A. Holton, Carl H. Skinner, Levi W. Adams, William H. Draper, John Kelso, Archibald Graham, Frank C. Osmers, G. H. French, Andrew Morris, Dr. Arthur G. Randall, Alton H. Riley and F. B. Reynolds.

Death of Franz Bernet.

Louisville, Ky., Jan. 13.—Franz Bernet, an old and widely known jeweler of this section, died of paralysis Jan. 10, following an apoplectic stroke, which he suffered a short time ago. The funeral services were held yesterday afternoon, the interment being at Kave Hill Cemetery.

Mr. Bernet, who was one of the oldest jewelers of this city, was noted especially for his ability as a repairer and watchmaker, and had been in the jewelry trade for over 30 years. He located in Louisville in 1887 and had been steadily in business in the east end since that time. He was prominent in German-Swiss circles, and had long been active in the German organization of Turners, under whose auspices the funeral was held.

Mr. Bernet had no surviving relatives.

Cincinnati Wholesale Jewelers and Manufacturers' Association Holds Annual Meeting and Banquet.

Cincinnati, O., Jan. 14.—The Cincinnati Wholesale Jewelers and Manufacturers' Association held its annual election at the Sinton Hotel, Thursday, Jan. 14, when the following officers were chosen: President, Joseph Noterman, of Joseph Noterman & Co.; vice-president, S. Lindenberg, of Lindenberg, Strauss & Co.; secretary, J. Charles Becker, local representative of the Philadelphia Watch Case Co.; treasurer, Edward H. Croninger. The executive committee includes: A. G. Schwab, of A. G. Schwab & Sons; D. J. Gutmann, of Gutmann & Sons; A. Herman, of Herman & Loeb; Joseph Homan, of the Homan Mfg. Co.; A. J. Thoma, of Thoma Bros. The executive committee, with the above officers, constitutes the board of directors.

Friday evening, at 7 P. M., the association celebrated its first birthday anniversary with a sumptuous banquet at the Sinton. The banquet hall was beautifully decorated in palms, ferns and cut flowers, the latter being used on the tables, which were arranged to form a horse shoe and at which were seated about 100, including members and guests.

D. J. Gutmann was toastmaster, and remarks were made by the retiring president, A. G. Schwab, aand the incoming president, Joseph Noterman.

At the close of the dinner the banqueters turned their faces toward the stage, almost hidden in palms and ferns, and enjoyed the vaudeville show which had been arranged for them by the committee in charge, and which was a surprise to many who thought the banquet ended the celebration. Some of the "stars" playing in this city this week had been engaged for this feature of the evening. The celebration closed with the taking of a large flashlight picture.

Some of the out-of-town guests were: C. Diefenbach, Hamilton, O.; Atwood Sanders, Parkersburg, W. Va.; Fred Saul and Mr. Loeffler, Chattanooga, Tenn.; James Baker, Vincennes, Ind.; George and Edward Klein, Muncie, Ind. There were also a few local retailers present—James H. Kenkel, Charles Reinstatter, Walter Barker and Robert Freisens. Much praise and credit are given D. J. Gutmann, chairman of the following committee on arrangements: D. J. Gutmann, A. Herman, W. W. Oskamp, A. J. Thoma and H. C. Walton.

I. Tendler, Elgin, Tex., has leased a large building at that place in which to continue business. The structure will be entirely renovated and remodeled for his use.

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Jewelers' Safety Fund Society Holds Its Twenty-fifth Annual Meeting.

The 25th annual meeting of the Jewelers' Safety Fund Society was held, last Wednesday afternoon, at the new offices of the organization, 15 Maiden Lane, New York, at which time the directors for the ensuing year were re-elected. The following day the board of directors met and elected William T. Gough, of Carter, Howe & Co., president of the organization. Louis Kahn was elected first vice-president, and Charles G. Alford second vice-president.

The annual meeting, Wednesday, was called to order by President James C. Aikin.



W. T. GOUGH, PRESIDENT-ELECT.

The minutes of the previous meeting were read and approved, as was the treasurer's report.

President Aikin, in his report to the society, said that in spite of the fact that business conditions had recently been below the normal, that the business of the society had remained practically the same. The organization reached its highest mark during the time just previous to the financial depression, and has since that time retained that position.

The following directors were re-elected for the ensuing year: Ira Goddard, James C. Aikin, Charles G. Alford, James P. Snow, Louis Kahn, Frederick H. Larter, Oliver G. Fessenden, William T. Gough, August Oppenheimer, M. Luther Bowden and George W. Street.

At the quarterly meeting of the board of directors, which was held to organize and to elect officers, President Aikin declined to longer serve in that capacity. He had been the president of the society for five years. Wm. T. Gough, first vice-president, was elected president, and Louis Kahn, who was formerly second vice-president, was elected first vice-president. Charles G. Alford was elected the second vice-president. Ira Goddard and Fred L. Goddard were re-elected secretary and treasurer and assistant secretary and treasurer, respectively.

The members of the executive committee elected were Frederick H. Larter, Oliver G. Fessenden, James P. Snow, Chas. G. Alford and August Oppenheimer, together with the president and the vice-president, ex-officio.

New England Manufacturing Jewelers' and Silversmiths' Association to Hold Annual Banquet Feb. 13.

PROVIDENCE, R. I., Jan. 16.—The plans for the holding of the annual banquet of the New England Manufacturing Jewelers' and Silversmiths' Association have been practically completed, the date chosen for the affair being Saturday evening, Feb. 13.

Because of its close proximity to the centennial anniversary of the birth of Abraham Lincoln the executive committee of the association, having the arrangements in charge, have designated the subject of Lincoln as the central theme for the occasion. Matters pertinent to the industry, however, will be discussed. These will include such topics as the tariff revision, technical education and other features.

The gathering will be held in Infantry Hall, with an informal reception, probably at 6 o'clock, to be followed by the dinner and the speech-making. The hall will be elaborately and artistically decorated in accordance with the usual custom of the association, flowers, potted plants, ferns, bunting, flags and electrical effects forming a combination that is certain to be conspicuous.

From the fact that the association has increased in membership more than 20 per cent. during the past year, the committee is planning for at least 500 covers, including guests. The list of speakers for the occasion is one that assures a more than usually interesting evening. Among these will be Senator William E. Borah, of Idaho, who is expected to talk on national questions; Dr. S. Parkes Cadman, New York, who will deliver an oration on the life, character and work of Lincoln; Hon. Percival D. Oviatt, Rochester, N. Y., Governor Aram J. Pothier, Mayor Henry Fletcher, Speaker Roswell B. Burchard of the Rhode Island House of Representatives and others.

An orchestra will furnish music and every effort is being made by the executive committee to have this occasion surpass all those which have been previously held. This committee consists of Everett L. Spencer, Harry M. Mays and Frank B. Reynolds.

Joseph B. Ingalls, Rock Island, Ill., Now in Bankrutpcy.

ROCK ISLAND, Ill., Jan. 13.—Joseph B. Ingalls, a jeweler at 1707 Second Ave., filed a petition in bankruptcy yesterday, and the petition, which has been referred to Adair Pleasants, the referee in bankruptcy for this district, is accompanied by schedules which show liabilities of $8,500 for borrowed money. The first meeting of the creditors has been called by the referee to take place in his office, Second Ave. and 18th St., Friday, Jan. 11, at 10 A. M. at which time creditors may elect a trustee, examine the bankrupt and take care of any other matters that may come before the meeting.

Mr. Ingalls began business on his own account in Rock Island in September, 1905, having previously been employed in the jewelry department of the McCabe Co., a local department store. Since he started in business he has owed $7,500 borrowed money, and his merchandise liabilities have only been a few thousand dollars. He was believed to have carried a stock worth about $10,000.

Bankruptcy Petition Filed at Peoria, Ill., Against Harry M. Goldstein.

PEORIA, Ill., Jan. 13.—An involuntary petition in bankruptcy has been filed by Covey & Covey as attorneys for three Chicago creditors, against Harry M. Goldstein, doing business as the Goldstein Jewelry Co., 110 S. Adams St., the petition having been entered yesterday in the United States District Court and sent to Referee Edward Henry; L. W. Ellison was appointed receiver under a bond of $20,000.

Although no definite statement was made as to the liabilities they are believed to be in the vicinity of $27,000. Among the largest creditors are Sroehnle & Co., Chicago, who signed the petition and to whom Goldstein owed about $1,000. At the time the petition was filed Mr. Goldstein was returning from a trip to New York and Chicago where he endeavored to see his creditors and obtain a settlement.

The business was established 12 years ago by H. M. Goldstein and William Weisser under the style of the Goldstein-Weisser Jewelry Co. It was run as such until 1906 when Mr. Goldstein purchased his partner's interest for $3,000, continuing business under the old name until July last when he moved from Main St. to his present address and adopted the new style. His creditors are in Chicago, New York, Providence and the Attleboros.

Arrangements Complete for the Jewelers Twenty-Four Karat Club Banquet to be Held Friday.

Arrangements are completed for the eighth annual banquet of the Jewelers 24-Karat Club of New York City, which will be held at Delmonico's, 44th St. and Fifth Ave., New York, Friday evening, and every indication promises success. The entire seating capacity of the banquet hall will be taxed to accommodate the diners. It is expected that there will be over 400 present.

Among the speakers who have definitely promised to respond to toasts are: Hon. Robert L. Owen, United States Senator from Oklahoma, who will speak on his State, "The 46th Jewel in the National Diadem"; Hon. Francis W. Cuchman, member of Congress, who is now in Panama, and will speak upon the Panama Canal; Judge Almet F. Jenks, Brooklyn, will speak on "Exceptions"; Judge M. Linn Bruce, will speak on the "Empire State"; Hon. Kokichi Kidzuno, Japanese Consul-General, who will talk on "Japan's National Aim," and the Japanese Ambassador may also attend and speak on this subject. Other speakers will be Hon. P. F. McGowan, President of the Board of Aldermen; and Hon. John J. Delaney.

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These beautiful stones are genuine Sapphires, No. 9 in the scale of hardness, and have a specific gravity of 3.9 to 4.1.

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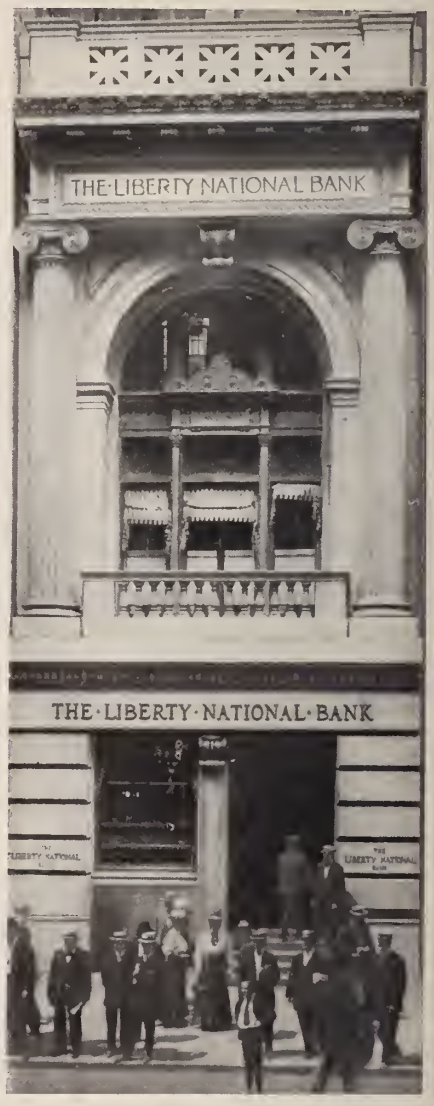
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Directors Elected by National and State Banks of New York and Newark—Many Jewelers on the Boards.

Annual elections were held last week by the National and State banks in New York. In the banks which have the bulk of the business of the wholesale jewelers in New York; there are few changes. Following were the results of some of the elections:

Chatham National Bank.—George M. Hard was re-elected president and Frank J. Heaney and Charles H. Imhoff, vice-presidents. The other directors are: John H. Washburn, Sanford H. Steele, Frank R. Lawrence, Daniel J. Carroll, John D. Vermeule, Henry F. Shoemaker, William B. Conrad, Franklin S. Jerome, Samuel Weil, Lewis Coon, O. G. Fessenden.

Mercantile National Bank.—Willis G. Nash, president; Miles M. O'Brien, vice-president; William Skinner, vice-president; William H. Taylor, vice-president; Emil Klein, cashier. Directors—Robert L. Beeckman, William F. Carlton, Robert C. Clowry, William Nelson Cromwell, L. H. Cutter, Edwin Gould, Harold A. Hatch, Edward T. Jeffery, Willis G. Nash, Benjamin Nicoll, Miles M. O'Brien, Charles E. Perkins, Abram J. Prager, Dick S. Ramsay, William Skinner, William H. Taylor, Arthur J. Trussell Warner Van Norden.

Liberty National Bank.—Frederick B. Schenck, president; Daniel G. Reid, vice-president; Zoheth S. Freeman, vice-president; Charles W. Riecks, vice-president and cashier; Frederick P. McGlynn, assistant cashier; Henry S. Bartow, assistant cashier; Henry P. Davison, chairman executive committee. Directors—Geo. F. Baker, Arthur F. Luke, Henry C. Tinker, J. Rogers Maxwell, D. G. Reid, E. C. Converse, Francis L. Hine, T. A. Gillespie, Charles H. Stout, Charles A. Moore, Henry P. Davison, Charles H. Warren, Frederick G. Bourne, Ambrose Monell, Frederick B. Schenck.

Nassau Bank.—Edward Earl, president; James C. Bell, vice-president; John Munro, vice-president; W. B. Noble, assistant cashier; H. P. Sturr, assistant cashier. Directors—James C. Bell, Samuel R. Weed, Henry C. Miller, John Munro, Harry Bronner, Richard Young, Edward Earl.

Market and Fulton National Bank.—Alexander Gilbert, President; Robert A. Parker, vice-president; Thomas J. Stevens, cashier; John H. Carr, assistant cashier. Directors—George M. Olcott, John T. Willets, Alexander Gilbert, W. Irving Clark, James L. Morgan, Frederick W. Devoe, Edward J. Hall, Joseph C. Baldwin, Thomas B. Kent, Alden S. Swan, George R. Turnbull, Samuel W. Fairchild, James W. Lane, Philander R. Jennings, Aaron J. Bach, William C. Demorest, Robert A. Parker.

In other banks the new board of directors include the following men identified with the jewelry trade:

Merchants' National Bank.—Edward Holbrook, of the Gorham Co.

Mount Morris Bank.—Francis R. Appleton, of Robbins & Appleton.

Irving National Bank.—Lee Kohns, of L. Strauss & Sons.

Guardian Trust Co.—A. K. Sloan, of Sloan & Co.

National Park Bank.—Francis R. Appleton, of Robbins & Appleton.

Aetna National Bank.—William S. Pitcairn; H. Endemann, of Endemann & Churchill.

Manhattan Trust Co.—Francis R. Appleton, of Robbins & Appleton.

Bronx National Bank.—Louis Castagnetta, of I. Castagnetta & Son.

In Newark, N. J.—The following are members of the new boards of directors:

Union National Bank.—Julius A. Lebkuecher, of Krementz & Co.; Theodore M. Woodland, of Jones & Woodland Co.

Merchants' National Bank.—Harry Durand, of Durand & Co.; Joseph M. Riker, of Riker Bros.

Manufacturers' National Bank.—Eugene Unger, of Unger Bros.

National State Bank.—Charles C. Champenois, of Champenois & Co.

PROVIDENCE, R. I., Jan. 16.—At the annual bank elections held the past week the following associated with the manufacturing jewelry industry were elected upon the directorates: National Bank of Commerce, Dutee Wilcox; United National Bank, William A. Copeland, Josiah W. Croocker, Everett I. Rogers and Arthur W. Claflin; Atlantic National Bank, Robert E. Budlong, Henry Fletcher, Arthur W. Dennis, Henry W. Harvey; Providence National Bank, Henry D. Sharpe; Merchants' National Bank, Lucian Sharpe.

Parisian Pearl Market.

PARIS, Jan. 8.—The market during the month of December showed a lively and active tone, especially during the first fortnight, when sales were numerous and satisfactory. The second half of the month was rather quiet owing to the holidays, and business is not expected to resume briskly before the middle of this month, as most of the early part of January is taken up by the trade in making up inventories, stock taking, etc. The financial condition of the trade as a whole appears to be very much improved.

The sad news from Sicily will, of course, have a bad influence on Italian business and will have some effect directly upon the gem trade here, as Parisian dealers have strong connections with this country. Those making a specialty of Italian accounts will undoubtedly lose money, but the trade is more concerned by reason of the sympathy they feel for the victims than they are about the results that the catastrophe will have upon business.

Leon May, a prominent member of the gem trade, who is also well known in America, died suddenly, Jan. 1, and his funeral services were attended by almost all his brother merchants.

"Baron" Goldsmith, whose escapades have previously been noted in these columns, has been sentenced to a year's imprisonment. G. K.

S. E. Theus, Savannah, Ga., was a member of the committee recently appointed to notify Mayor George W. Tiedeman, Savannah, Ga., of his nomination for the office of Mayor for the next two years. Mr. Theus was also appointed Assistant Chief Rabban of the official divan for Alee Temple, Mystic Shriners, for 1909.

Pittsburg Jewelers to Act on Subject of Cutting Prices on Watches—Local Club Proposed.

PITTSBURG, Pa., Jan. 16.—A meeting of the Pennsylvania Retail Jewelers' Association has been called for Tuesday night, Feb. 2, in the rooms of the Oakland Board of Trade, to take up the question of price cutting on watches and all jewelers are urged to be present. This meeting will serve a double purpose, for at this gathering steps also will be taken to organize a jewelers club in Pittsburg, similar to the big organization in Philadelphia, where the members of the trade get together and have a good jolly time and forget all about the cares of business.

Secretary C. S. Wiley, of the State organization, issued a call for the meeting to-day. He also announces that the Philadelphia dealers will meet Feb. 4 in Philadelphia to take up the price questions there and that the Pittsburgers and the Philadelphians will act in harmony in the movement and try to reach some agreement, whereby the price cutting throughout the State will be stopped, for the benefit of all concerned.

"It is necessary to come to some agreement, regarding price cutting," said Mr. Wiley to-day, "and I think that the coming meeting will accomplish the purpose. And while we are holding one meeting we also want to hold another and endeavor if possible to form the Jewelers' Club of Pittsburg. The members of the trade are coming close together, and I believe this is the way to bring them still closer. They have been very successful in other large cities and I see no reason why such an organization should not be successful here."

Importations at the Port of New York.

Weeks Ended Jan. 11, 1908, *and Jan.* 9, 1909.		
China, Glass and Earthen Ware:	1908.	1909.
China	$111,490	$75,656
Earthen ware	17,928	9,297
Glass ware	32,013	19,199
Optical glass	4,072	8,016
Instruments:		
Musical	24,212	8,599
Optical	3,983	17,005
Philosophical	6,013	1,666
Jewelry, etc.:		
Jewelry	22,561	18,510
Precious stones	52,911	557,949
Watches	22,654	14,919
Metals, etc.:		
Bronzes	272	793
Cutlery	24,691	35,472
Dutch metal	3,140	1,251
Platina	48,601	67,580
Plated ware	.....	.....
Silverware	1,578	150
Miscellaneous:		
Alabaster ornaments	.....	20
Amber	9,481	1,249
Beads	2,968	1,058
Clocks	10,282	2,489
Fans	13,589	8,717
Fancy goods	10,510	5,732
Ivory	21,228	6,585
Ivory, manufactures of	210	342
Marble, manufactures of	21,996	19,950
Statuary	10,200	3,048

The authorities of Muskegon, Mich., are seeking Roy Mack, who recently disappeared from that city, taking with him about $300 worth of jewelry which he secured on approval from Rudolph Mueller, a local jeweler. The jewelry was secured during the week before Christmas and was neither returned nor paid for. A warrant has been issued for Mack's arrest.



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L. E. Griffith & Co., Omaha, Nebr., Named in Bankruptcy Proceedings Brought by Creditors.

OMAHA, Nebr., Jan. 16.—The firm of L. E. Griffith & Co., wholesale jewelers, has gone into bankruptcy upon the joint petition of certain creditors, who hold claims amounting to $959.38. It is claimed that amounts due New England creditors aggregate about $5,000. The firm admits its insolvency and expresses its willingness to be adjudged bankrupt, because of inability to pay the claims against it. The petitioning creditors are W. H. Bell & Co, E. L. Spencer and the W. C. Greene Co.

Three propositions have been made by the concern: (1) To pay in full in 10 equal payments, commencing Jan. 1, 1910, without interest. (2) To compromise in full at 30 cents, without interest—10 per cent. cash, 10 per cent. July 1, 1909, and 10 per cent. Jan. 1, 1910. (3) If the above propositions are not satisfactory, to offer 40 cents on the dollar, 10 per cent. cash, 10 per cent. Jan. 1, 1910, 10 per cent. Jan. 1, 1911, and 10 per cent. Jan. 1, 1912.

These propositions are made upon condition that each and every creditor accepts.

The officers of the concern are: L. E. and I. D. Griffith. L. E. Griffith was formerly associated with S. B. Hall, under the firm name of Griffith & Hall, who did a wholesale jewelry business for several years. The firm dissolved about 1906 and Mr. Griffith continued alone as L. E. Griffith & Co., until May, 1907, when the business was incorporated with a capital of $50,000, of which $30,000 was paid in.

Complaint Against Men Charged With Conducting "Mock" Auction Sale Dismissed by the Court.

The men recently arrested in the jewelry store formerly occupied by Lindo Bros., 1157 Broadway, where an auction sale was being conducted, have been discharged from custody, the charge against them having fallen through.

The store was raided by Sergeants O'Connor and Mulrooney and several detectives on warrants charging the six men and a woman with operating a "mock" auction sale, which is a misdemeanor.

It was charged that several men were employed to bid up the price of the goods to a price which represented at least their intrinsic value.

The men arrested, who have now been exonerated, were Augustus Gates, John F. Turner, Charles Philipson, Emanuel Diamond and William Baker, the first two as being the auctioneers and the other three being charged with doing the bidding.

Arthur W. Ware, of Arthur W. Ware & Co., manufacturers of walking canes, riding crops and corkscrews, 109 Leonard St., New York, will sail for Europe the latter part of this month. Mr. Ware, who is an authority and one of the leading manufacturers in his line, will make a tour of the Continent, visiting all the principal markets, making purchases of all rough materials used in his business, such as ivory, horn, natural woods, etc., and such novelties as he thinks suited for the American jewelry trade.

Bankruptcy Schedules of Ben Sands, Cleveland, O., Show Nominal Assets Greater Than His Liabilities.

CLEVELAND, O., Jan. 13.—Ben Sands, a wholesale and retail jeweler of this city, whose store is at 748 Euclid Ave., filed a voluntary petition in bankruptcy in the Circuit Court, and his schedules show liabilities of $41,471.44, with nominal assets of $43,520.67. Included in the liabilities are family claims of over $10,000, and also a claim of $2,000, due to a Cleveland bank, which has been secured by diamonds. The exact reason why the bankruptcy petition has been filed by Mr. Sands is not apparent, and the creditors are making an investigation. Included in the assets are a large number of claims for goods to prominent baseball players.

Judge R. W. Taylor declined to appoint a receiver and ordered business suspended until a trustee could be elected. The creditors' meeting is called for Jan. 25.

Diamond collateral secures the claims of Jacob Newman, $400, and the Woodland Ave. Savings & Trust Co., $2,000. There are about 75 unsecured merchandise creditors, those whose claims are over $100 being as follows: W. E. Hayward & Co., $163; Manesseh Levy & Co., $121; D. Lisner & Co., $99; Louis Manheimer, $268; Siegel, Rothschild & Co., $173; Adolph Rosenberg, $593; T. Quayle & Co., $118; W. H. Saart Co., $297; New Haven Clock Co., $208; S. Pitzele, $166; Manchester Smith Co., $100; E. L. Moorehead Co., $303; Pairpoint Co., $177; Alvin Mfg. Co., $199; Keller Jewelry Mfg. Co., $788; Illinois Watch Co., $314; Rosenzweig Bros., $548; Lake Shore Bank, $3,400; Philip Lemmer, $143; S. Tronstein, $725; J. Straus & Son, $1,300 Bodenheimer & Jaskow, $1,970; J. H. Fink & Co., $1,794; Eichberg & Co., $175; Schloss, Brod & Co., $750; Rosenbaum & Adler, $2,406; Ciner & Seeleman, $1,690; Cohn & Abraham Co., $4,880; W. I. Rosenfeld, $887; Jules Franklin, $405; Wm. Bens Co., $638.

There are also claims for cash advanced as follows: Chas. Sands, $500; Louis Sands, $800; Julia Sands, $2,500; A. Jacobs & Co., $6,030. Mr. Sands is also jointly liable for paper aggregating $3,500 given three other concerns.

Offsetting these liabilities on the schedule are assets as follows: Secured accounts, $3,130; merchandise, $21,000; fixtures, $4,000; diamond collateral, $3,550; open accounts, $11,524.

Mr. Sands, whose name used to be Sandulsky, but was later changed by law to the present style, is a brother of Louis Sands, who began a dry goods business here in 1888 and added the jewelry line in 1895. Subsequently Ben Sands succeeded his brother, and for a long time did very well and has long been favorably regarded in the trade. He is supposed to have carried a stock of about $40,000.

Mr. Sands, since the establishment several years ago of his new store on Euclid Ave., has had a great following among baseball players, bowlers, etc, etc. He has backed a number of teams, "Sands' Diamonds" being known all over this part of the State as amateur baseball players, and the name of a number of prominent baseball players from all over the country appear in the accounts receivable column.

The Death of Wm. J. McCarthy.

LAWRENCE, Mass., Jan. 16.—This city lost one of its best known business men and the jewelry trade one of its leading members, Tuesday, when William J. McCarthy passed away at his home, 51 Eutaw St., after a brief illness. Mr. McCarthy's condition was not considered serious until Monday noon, when he was obliged to take to his bed, as he had suffered with what had simply been considered a severe cold. This, however, developed into pneumonia, and before the disease could be checked he was beyond the medical aid. Therefore, the news of his death caused a great shock to the community.

Mr. McCarthy, who was 45 years old, was a native of Ireland, but came to this country with his parents at an early age. His education was obtained in the parochial and public schools, and after that he became an apprentice for L. D. Demars in the jewelry store upon the exact site that Mr. McCarthy's store now stands. After learning his trade he entered the employ of the late Henry P. Doe, with whom he remained for 21 years, and when Mr. Doe died, in 1904, he purchased the business, which he has since continued under the style of the Henry P. Doe Co.

Throughout his career Mr. McCarthy was noted as an expert in diamonds and watches, and as an enterprising business man and public-spirited citizen he was honored and esteemed by all with whom he came in contact in a business or a social way. His friends, who are legion throughout this section, feel that in his death they have suffered a deep personal loss.

Mr. McCarthy was very prominent in fraternal circles, especially in the orders of the Elks, Eagles, Knights of Columbus and A. O. U. W., all of whom had delegates at the funeral services, which were held at 10 o'clock, yesterday morning, from the Immaculate Conception Church.

Mr. McCarthy is survived by a widow, one daughter and three sons.

Have You Seen This Man Wanted in Richmond, Va., and New York?

RICHMOND, Va., Jan. 16.—The Baldwin Detective Agency, of this city and Roanoke, is sending out notices of a reward of $15 for the arrest and detention of Carl Braun, a jeweler by trade, who skipped from this city, last November, and is now wanted for a charge of stealing four watches and two rings from a local house.

Braun, who is a German, 29 years old, has light hair and light mustache, is about five feet 10 inches high and weighs about 160 pounds. He is believed to be the same man who obtained employment from E. A. Lehmann & Co., 45 John St., New York, and skipped out with a valuable ring which he had been given to do work upon. With the Lehmann firm he gave his name as Carl Bauer.

After Braun left this city pawn tickets for three of the missing watches were found in his room. The one not recovered had a Roy case, 14 karat, hunting, No. 134638, fitted with a Riverside movement No. 7073497.

Death of John B. Blickle.

ROCHESTER, Minn., Jan. 16.—The sudden death of John B. Blickle, one of Rochester's oldest business men, as well as one of the most highly esteemed jewelers of the State, was a great blow to his many friends and caused distinct sorrow in the community. Mr. Blickle passed away Monday as a result of a stroke of apoplexy at his home 417 Dakota St. He had appeared in his usual health in the morning, and death came suddenly while he was talking with his wife.

Mr. Blickle was born in Prussia in 1850 and received his education in his native land. At the age of 15 he started to learn the jewelry trade, and devoted many years in mastering the details of his craft in his native town, and then went to Switzerland and Scotland, spending nine years in the city of Glasgow. In June, 1879, he emigrated to America, and on arriving in this country came direct to Rochester, in which city he had since resided. He first entered the employ of the late E. Damon, with whom he was associated until he engaged in business for himself in 1884. From that time on he had been in business alone, and had built up an enviable reputation as a merchant and citizen.

Deceased was married in Glasgow in 1872 to Sophia Bung, and is survived by four children, Theodore, of Fond du Lac, Henry and Carl, of this city, and Mrs. George S. Hannon, of Rochester.

Outside of business Mr. Blickle was prominent in social and fraternal circles, particularly in the Masonic fraternity and the Knights of Pythias, and the funeral services, which were held, Thursday afternoon, from his home, were under the auspices of Rochester lodge, F. & A. M.

W. L. Smith, Seymour, Conn., Files Voluntary Petition in Bankruptcy.

SEYMOUR, Conn., Jan. 14.—W. L. Smith has filed a voluntary petition in bankruptcy in the District Court of the United States. His liabilities are scheduled as being $2,680 and his assets $6,503. The liabilities consist of taxes $924, unsecured claims $2,670. The assets include cash on hand $452, stock in trade $2,000, balance of insurance $4,000, bank deposits $375, etc.

Mr. Smith for three and a half years acted as manager of the store of R. M Johnquest, to whose business he succeeded in 1893. He was thought to be doing well and carried a moderate stock. Mr. Smith is a practical jeweler and always enjoyed the confidence of all who knew him in the trade. A meeting of creditors will be held at 3 P. M., Jan. 22, at room 9, 818 Chapel St., New Haven.

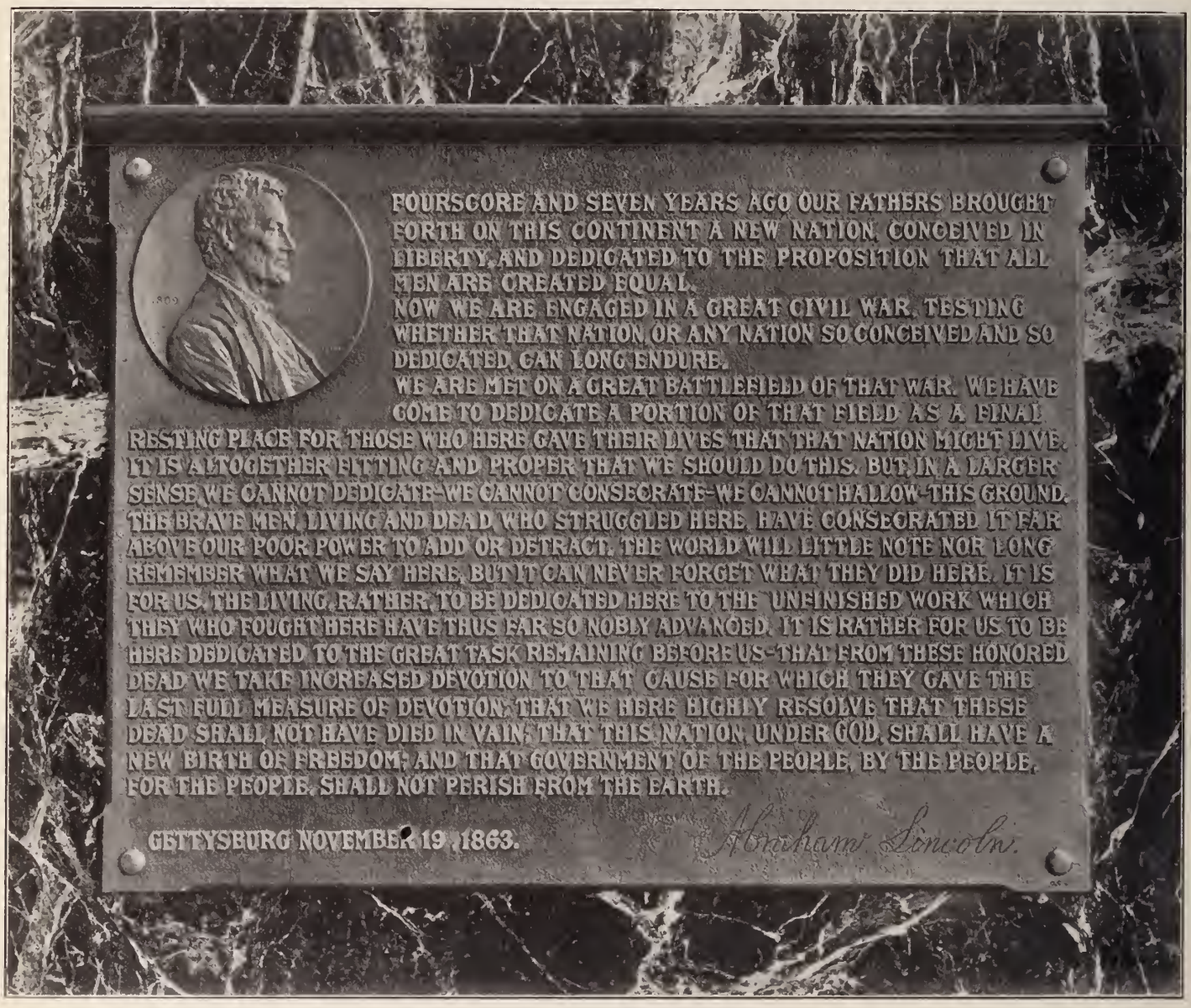
Fred W. Terhune, Groton, S. Dak., a Voluntary Bankrupt.

GROTON, S. Dak., Jan. 18.—Fred. W. Terhune, well-known jeweler of this place, has filed a voluntary petition in bankruptcy in the Federal Court, with schedules showing liabilities of $5,000 and assets of about $1,500.

Mr. Terhune has been in business here steadily since 1901, but had previously been located at Viroque, Wis.; Barron, Wis.; New Hampton, Ia.; Clear Lake, Ia., and Sioux Falls, Ia., coming here from the last-named place.

THE LINCOLN TABLET

By The Gorham Company



FIFTH AVENUE AND THIRTY-SIXTH STREET
NEW YORK

¶ We desire to call the attention of the trade to the Standard Bronze Tablet illustrated on the opposite page, which, for excellence of design, simplicity, and accord with the character of Abraham Lincoln, cannot be equaled.

¶ The Bas-Relief is the work of Victor D. Brenner, America's famous medallist.

¶ The present year (Lincoln's Centennial) offers a suitable opportunity to present this tablet for erection in Public Schools, Libraries, Colleges, City Halls, Court Houses, State Capitols, and Public Buildings of all descriptions, as well as Grand Army Posts, Y. M. C. A. Buildings and Headquarters of public-spirited societies and fraternities.

The size of the bronze is 22 in. x 28 in., and of the marble background, 28 in. x 34 in.

¶ The tablet is furnished complete with four bolts ready to put in position.

The Gorham Company

FIFTH AVENUE AND THIRTY-SIXTH STREET, NEW YORK

Buffalo, N. Y.

A. J. Gray, of the Failing Optical Co., has taken an enjoyable trip to California.

It is reported that the Arcadian Cut Glass Co., of Lestershire, N. Y., will increase its working force.

G. Frank Langmeyer, optometrist, has resigned as district committeeman of the 1st district, 16th ward, Buffalo.

Professional cracksmen recently ransacked the jewelry stock in the dry goods store of Jenss Bros., at Niagara Falls.

Gustav A. Frisch, jeweler, at 443 Genesee St., is meeting with great success in organizing a company in connection with the 65th Regiment, N. G.

Schutt & Petersen, 137 Genesee St., jewelers, recently prepared a solid gold badge, set with rubies, which was presented to the president of Delaware Council, No. 67, Pocahontas' Daughters, Ladies' Auxiliary to the Red Men.

Referee in bankruptcy Hotchkiss has announced that the creditors of Alvin A. Wilcox, a jeweler who recently filed a petition in bankruptcy here, will meet in Bankruptcy Court Jan. 22, at 11 A. M. A first dividend of not less than 5 per cent. will be declared on all claims duly proven.

Reinsch & Kreinheder, the new firm which on Feb. 1 will succeed Louis E. Reinsch, dealer in diamonds and precious stones, in the Brisbane building, have been elected to membership in the Manufacturers' Club of this city. Among the other prominent firms who have just joined the organization are White, Wile & Warner, 285 Washington St., and Schneider & Betz, 507 Washington St., manufacturing jewelers.

E. V. Syrcher will have charge of the optometry class at the next meeting of the Buffalo Optometrical Society at the Lafayette Hotel on the first Friday evening in February. He has prepared a blackboard 10 feet long and three feet wide to be used in connection with the classes. Floyd L. Aikin was the leader of the last class. The society is in a flourishing condition and many inquiries are being received from prospective members.

County Judge Taylor, of Buffalo, has handed down a decision granting a judgment of foreclosure to Rev. John Hagen in his suit to recover on a mortgage given by the trustees of Christ Mission Church for $2,000. Among the trustees were William H. White, who founded the Buffalo Optical Co., and James L. White, who was formerly connected with the workshop of that concern. William H. White claimed that he loaned the money to pay for the mortgage. The White brothers were national figures in the baseball world several years ago.

At a meeting of the Retail Jewelers' Association last Friday evening at the Genesee Hotel a committee was appointed to ascertain the sentiment in the Buffalo trade in regard to early closing. It is proposed to close the local retail jewelry stores at 6.30 P. M. on Tuesday, Thursday and Friday evenings throughout the year except in December. The committee will report on the question at the next meeting. Plans are being made for the annual banquet to be held by the association next month. President Ehmann presided at the last meeting. Several new members have joined the organization.

Canada Notes.

Isaac Ripstein, Winnipeg, Man., has disposed of his jewelry business to A. Black.

The bailiff is in possession of the place of business of Joseph Lensk, Toronto, Ont.

James C. Coxford, Corden, Ont., has given a chattel mortgage to J. Coxford, for $3,728.

A. McIntosh has been appointed representative of the Hemming Mfg. Co., Montreal, for Western Ontario, with headquarters in Toronto.

W. A. Fenwick, Shelburne, Ont., is in financial difficulties and a meeting of creditors was called for the 18th inst.

H. T. Woodruff, of the jewelry department of P. W. Ellis & Co., Toronto, Ont., has gone to New York on a buying trip.

Richard Hedrich, Galt, Ont., has assigned to James M. Jamieson. A meeting of creditors has been called for to-day.

Walter J. Barr, president of the Goldsmiths' Stock Co., Toronto, Ont., was married, recently, to Mrs. Harriet Morrison, daughter of the late Col. T. S. Dennis, Ottawa.

W. K. George, president of the Standard Silver Co., Toronto, Ont., has retired from the presidency of the Canadian National Exhibition Association, which he has held for two years.

Out-of-town jewelers calling on the Toronto, Ont., trade, last week, included: J. W. Phillips, Caledon East; R. M. Bell, Erin; F. Clarke, Jr., Peterborough, and L. H. Evans, Alliston, all Ontario.

C. C. Bailey's jewelry store, Wetaskiwin, Alberta, was destroyed by fire, on Wednesday, Jan. 6, the loss being estimated at $15,000, partly covered by insurance. E. T. Williamson, Wetaskiwin, also sustained a fire loss.

J. S. Leo recently joined the forces of I. L. Michalson & Sons, Montreal, whom he will represent in British Columbia and in the northwest. Mr. Leo was formerly with the Montreal Optical Co., and a director of Cohen Bros. Co., Ltd.

Harry Ryrie, of Ryrie Bros., Ltd., Toronto, Ont., gave a banquet on the evening of Tuesday, Jan. 12, to Fred B. Smith, secretary of religious work of the International Y. M. C. A., which was attended by a number of prominent Y. M. C. A. officials and religious workers. Harry Ryrie left, last week, on a trip to Utah.

A. J. Gabel, Berlin, Ont., is anxious to discover the whereabouts of J. Leusk, who formerly ran a jewelry store in Toronto. Any one knowing the whereabouts of the latter is requested to notify Mr. Gabel at once. Leusk is 5 feet 7 inches in height, weighs 165 pounds, has a dark complexion, is smooth shaven and his face is said to be pock marked.

The New Haven Clock Co., New Haven, Conn., cautions the trade that the word "Tattoo" as applied to the sale of intermittent alarm clocks is a registered trademark and the property of that company. The Tattoo and the Lark alarm clocks, both manufactured by the New Haven Clock Co.,

Pittsburg.

C. C. Marsh, who is at Mt. Vernon resting after an illness, writes to his Pittsburg partners that he "is still in the ring."

William L. Sloniger, formerly a hotel clerk of Kittanning, has opened a store at Dayton, Pa., and was in Pittsburg last week buying stock. His store is situated in the Reynolds House block.

C. H. Rudolph, who has been with Goddard, Hill & Co., goes on the road for Norris, Allister & Co. The announcement that Mr. Rudolph had made a change was quite a surprise to the trade.

Sol. Seleznick, trading as Sol. Seleznick & Co., who was adjudged a bankrupt, last September, has applied for a discharge of his debts, and a hearing on the discharge will be given in the United States Court here, Jan. 30, at 10 A. M.

The bankrupt stock of Philip Ruprecht, Sharpsburg, has been bought by Heeren Bros. & Co., who paid over $2,000 for it. Heeren Bros. & Co. were the largest creditors. The stock of the bankrupt was brought to the Heeren store in Penn Ave., and is being disposed of there.

Simon Sher, as trustee of the bankrupt estate of H. Meyer & Co., filed his first account as such Jan. 7 with William R. Blair, referee in bankruptcy. It is shown that there is in his keeping for distribution $1,497.10. A meeting of the creditors will be held in room 24, St. Nicholas building, 450 Fourth Ave., Jan. 22, at 10 A. M. for the purpose of declaring a dividend upon their claims and directing the time of payment.

M. M. Solomon, a Pittsburg jewelry salesman, is said to have left diamonds valued at $1,000 under his pillow, while stopping at the Hartman Hotel, in Columbus, where the gems were found by a chambermaid, who returned them to him. Mr. Solomon had left the hotel without thinking of the diamonds, but missed them within an hour after he had gone, and called up the house, with the information that they were in the hotel office.

The stock of Abraham Lewis, 207 Fifth Ave., who recently was thrown into involuntary bankruptcy, was sold last week for $1,305, the stock being bought by the Pittsburg Jewelry Mfg. Co. Mr. Lewis is again in charge of the store, and the stock is being sold. It was stated in the last issue of THE JEWELERS' CIRCULAR-WEEKLY that friends were endeavoring to come to his assistance. The store is one of the smallest in Pittsburg, but Mr. Lewis pays the largest rent proportionate to its size.

S. F. Mohr, doing business at 910 Liberty Ave., has offered his creditors a settlement at 20 cents on the dollar, and most of them are said to have agreed to accept it. Mr. Mohr was seen by THE JEWELERS' CIRCULAR-WEEKLY correspondent in reference to the matter, and said that recently he had endorsed notes to the extent of $3,200 for friends and that when they fell due he was obliged to come forward with the cash. His liabilities amount to $3,930. He has been in business at the Liberty Ave. location during the last three years, and previous to that time conducted a store in Smithfield St. His store is in the Seventh Ave. Hotel block. He is also an optician and has been engaged in the optical business.

THE JEWELERS' CIRCULAR
WITH WHICH ARE CONSOLIDATED
THE HOROLOGICAL REVIEW.
THE JEWELERS' WEEKLY.
THE JEWELERS REVIEW

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40TH ANNIVERSARY NUMBER

¶ The Jewelers' Circular-Weekly will celebrate the successful ending of its fourth decade with the issue of February 3, 1909.

¶ This will be the largest and most attractive edition ever published and worthy of the 40 years of unprecedented progress which this anniversary will commemorate.

¶ Advertising space in this number should be reserved as soon as possible. All copy for new, and changes for old advertisements must be received by January 25 to insure publication.

An Important Decision on Pearls.

IN another column of this issue we publish in full the decision of the United States Court of Appeals in the so-called Leeds or Citroen pearl case, which has been before the courts and General Appraisers for a long time, and has now terminated in a victory for the importer, which seems to definitely settle the facts at issue, namely, that pearls whether drilled or not (and even if they had been previously strung) are dutiable at 10 per cent. under the Tariff law. The full text of the decision is given, first, because of the fact that the litigation in question has been followed with the deepest of interest by the gem and jewelry trades and, second, owing to the fact that from the first to the last word the decision is decidedly interesting and bears entirely on the case in question, without any discussions of metaphysical points, citations or discussions of legal technicalities, and can be read and understood by the layman as easily as by the trained lawyer.

The decision is not only a victory for the importer in question and his counsel, but to a certain extent is a victory for the gem trade as well. Sustaining as it does the Board of Appraisers' opinion in the first instance, it emphasizes a fact that jewelers are beginning to appreciate, that the General Appraiser who wrote that decision is a man of intelligence and understanding, whose common sense and fairness in handling customs cases has done much to untie the legal snarls into which the jewelry schedules had given rise after the present tariff act was first enacted.

Jewelry Failures in 1908.

IN a recent issue *Dun's Review*, after analyzing the statistics of the commercial failures for the year 1908, states that the total amount in the entire country was 15,690, with liabilities of $222,315,684, and though these figures are regrettably large, yet there have been a number of other years in which the totals loomed larger. While the same cannot be said of the jewelry trade alone, at the same time the actual conditions resulting from the failures takes on an entirely different complexion when the settlements made and the dividends paid are taken into consideration. According to *Dun's Review* there were in the jewelry and clock trades (which also include the optical and watch industries) 314 failures in the year 1908, whose total liabilities aggregated $4,442,987. According to the same table there were 182 failures in 1907, with liabilities of $1,698,258; 158 in 1906, with liabilities of $1,416,011; 193 in 1905, with liabilities of $1,639,554, and 216 in 1904, with liabilities of $1,681,230.

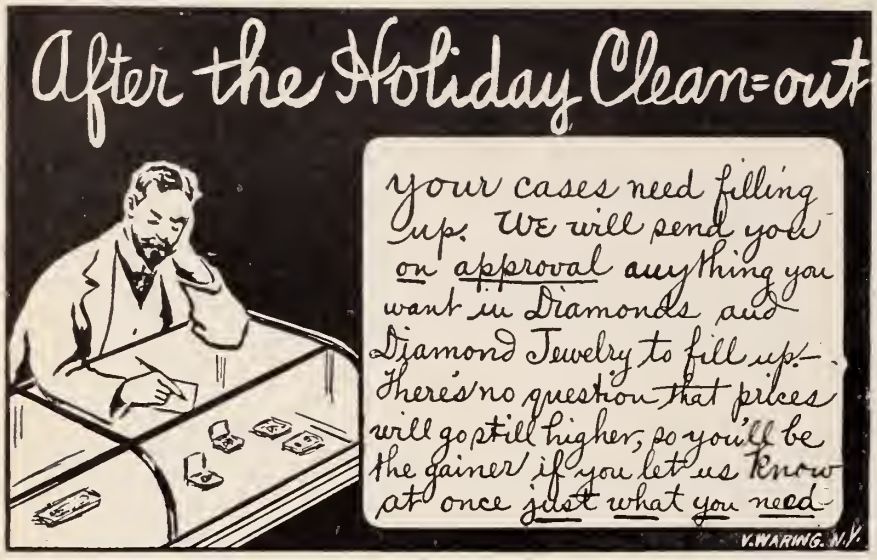
That a large proportion of the increase in number and liabilities was in the early part of the year, when the stagnation of business was most apparent, and that the latter months began to show more normal figures, has already been commented upon in this journal. This is very well shown in the statistics for the month of December alone, which show but 19 failures among dealers in jewelry and clocks, with liabilities of $112,285, or an average of $5,910. How favorably this compares with the figures of previous years will be seen from the fact that there were 15 failures in December, 1907, with liabilities of $119,996; 14 in December, 1906, with liabilities of $107,631; 16 in December, 1905, with liabilities of $91,288, and 15 in December, 1904, with liabilities of $100,923.

Objections to New Census Bill.

FIRMS in every line of industry will be interested to learn that the Crumpacker census bill has passed the House of Representatives and is now under consideration in the Senate. This means that if the business men of the United States would stop the legalization of the inquisitorial methods of the Census Bureau, which would compel them, under penalty of fine and imprisonment, to disclose their private affairs, there is no time to lose in taking active steps toward that end.

Under the act of Congress approved March 2, 1902, the Census Bureau, for the

ON MEMORANDUM



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Importers and Cutters of Diamonds and Precious Stones

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Providence, R. I.

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New York City

purpose of taking a census of the manufacturing industries of the United States, prepared a comprehensive schedule of manufactures containing interrogatories which, if properly answered, would place on record in the Census Bureau a complete exhibit of the business secrets of the manufacturer making the answers and giving such details as to the cost and character of materials used as few manufacturers would confide even to trusted employes. Since the last census of manufactures, and notwithstanding the strenuous protests made by manufacturers to answering questions that would reveal the secrets of their business, Representative Crumpacker has introduced a bill known as H. R. 7597, which clothes the Director of the Census with plenary powers in the drafting of the census interrogatories, provides for the same sweeping inquiries into private affairs, and makes failure to answer fully and truthfully, in detail, all the questions in the census schedule an offense punishable by fine or imprisonment, or both. It is apprehended that the same interrogatories which were objected to in the last schedule of manufactures will be incorporated in the new census under the rigorous provisions of the Crumpacker bill.

While it is true that the bill provides that the information furnished the Census Bureau shall be considered confidential, it is a fact that it is almost impossible to prevent leaks in official departments which are the custodians of valuable information, and thus there is great possibility that many of the private affairs of business men may become known to competitors, notwithstanding the provisions of the law or the precautions ordinarily taken by the officials having custody of the statements.

Strong objection has been made to the question as to the amount of capital invested as altogether unnecessary for the purpose of the census; also to that requiring the amount of salaries paid to officers. A most pertinent objection has been made to the demand for the quantity of the materials used in the manufactures. Still further objection has been made to the question calling for the character and number of machines employed.

What makes the Crumpacker bill particularly repugnant to the business community is the fact that in the preparation of so important a compilation of trade statistics they have been completely ignored. What is needed is a bill that will make it imperative with the Census Bureau that they consult and respect the wishes of recognized and reputable trade organizations, which are far better equipped for work of this kind than any government official could be expected to be.

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended Jan. 16, 1909.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin...	$911,931.14
Gold bars paid depositors.....	94,867.16
Total	$1,006,798.30

Of this the gold bars exchanged for gold coin are reported as follows:

Jan. 11.....	$102,344.66
" 12.....	576,885.58
" 13.....	61,637.23
" 14.....	31,040.58
" 15.....	119,439.33
" 16.....	20,583.76
Total	$911,931.14

New York Notes.

S. J. Son, Chicago, is in this city on a visit.

M. Michaelson, Montreal, was a visitor in town last week.

David Mayer, 14 Maiden Lane, returned last week from a trip to Europe.

Mrs. A. Mandelberg, Omaha, Nebr., is spending a week's vacation in this city.

Wm. Maintien, North Attleboro, Mass., was seen in the Maiden Lane district last week.

Irving Cohen started on his first trip through the south last week for M. J. Averbeck.

Bert Ganz, with Gustave Fox Co., Cincinnati, was a visitor in the Maiden Lane district, last week.

William J. Ward, wholesale jeweler at 9 Maiden Lane is spending a two weeks' vacation in the west.

Harry Jehlinger, a buyer for A. Hamburger & Son, Los Angeles, Cal., arrived in this city last week.

Edward Tausig of J. Tausig's Sons, Harrisburg, Pa., was seen in the Maiden Lane district last week.

A. Sweet, western traveler for J. F. Sturdy's Sons Co., Attleboro Falls, Mass., was in the local office last week.

Harold Forbes, Pacific Coast representative for the Dueber-Hampden Watch Works, was a local visitor last week.

Roy Metcalf, of the Plainville Stock Co., Plainville, Mass., was at the local office, 13 Maiden Lane, last week, for a few days.

Henry Cohen, formerly with Leonard Krower, New Orleans, La., is now with Henry Froehlich & Co., and will travel in the south.

John Fischer, a watchmaker in Egermann & Son's store, Aurora, Ill., sailed from this city Thursday on the *Zeeland* for Europe.

I. S. Goldstein, a Montreal, Can., wholesale jeweler, has been in this city for a few days and will sail for Europe this week on a buying trip.

A delegation of eastern jewelry manufacturers was in New York early this week, attending the annual Automobile Show in Madison Square Garden.

John Wells, a dealer in silverware and antiques at 382 Fifth Ave., is the buyer of seven old dwellings at 265 to 271 W. 36th St. and 260 to 274 W. 37th St., sold recently by George McAdam.

The firm of Hirsh & Hyman, composed of Veit Hirsh and B. Hyman, has been dissolved by mutual consent. Mr. Hyman will continue as an importer of diamonds as heretofore under the firm name of B. Hyman & Co., at 2 Maiden Lane.

Frank Townley, traveling salesman for Cross & Beguelin, who was stricken while visiting the trade in Maryland, before Christmas, has been removed to a Newark hospital. His friends in the trade will be glad to learn that he is on the way to recovery.

Invitations have been issued for the wedding of Miss Lea R. Freudenheim to Henry Gross, of Philadelphia, Pa., to-morrow at Duryea's Hall, 72d St. and Broadway. Miss Freudenheim is a daughter of Julius Freudenheim, the senior member of the firm of J. Freudenheim & Son, 9 Maiden Lane.

B. H. Davis of the former firm of B. H. Davis & Co., sailed for Europe yesterday, accompanied by his wife, on the *Prinz Friedrich Wilhelm*. Mr. and Mrs. Davis will visit Antwerp, Amsterdam, Paris and London, and afterwards Nice, Monte Carlo and the Riviera.

The Mount Morris Jewelry Co. has been incorporated under the laws of the State of New York to manufacture and deal in watches and jewelry with a capital of $3,000. The incorporators are: Justin M. Williams, Elizabeth S. Williams and George W. Wright, all of New York.

Dieges & Clust, 23 John St., are the makers of the medals which will be competed for at the Athletic Carnival and Reception of the Atlantic Association, Coast Artillery Corps, Ninth District, N. G. N. Y., which is to be held at the Ninth Regiment Armory, at 125 W. 14th St. on Saturday evening, Jan. 30, 1909.

Theodore Schisgall, importer of clocks at 116 Chambers St., sailed for Europe yesterday on the *Prinz Friedrich Wilhelm* of the North German Lloyd line. He will tour France, Germany, Austria, Switzerland and Italy for the purpose of choosing novel and staple clocks for importation, and will return after a seven weeks' absence.

A copartnership has been formed between B. H. Davis, his son A. B. Davis and E. Reubenstein, for the purpose of importing diamonds and manufacturing gold and diamond jewelry. Their factory will be at 357 Mulberry St., Newark, N. J., the Antwerp office 36-38 Rue Van Dyck and the London office Andrey House, Ely Place.

At the regular monthly meeting of the board of directors of the Jewelers' Board of Trade, held Thursday, the following firms were unanimously elected to membership in the board: Davidson & Schwab, Inc., New York; Hall Bros. & Co., Pittsburg, Pa.; Alfred Judson & Co., Chicago; Landaw Bros., Pittsburg, Pa.; M. S. Page & Co., Boston, Mass.; A. Suderov, New York, Thoma Bros., Cincinnati, O.

Matthias Stratton, president of Alling & Co., has been appointed fire commissioner of Newark. Mr. Stratton has given a great deal of time and study to the matter of efficient fire protection and is well qualified for the position, having personally inspected the fire departments of nearly all the cities of the country which he has visited on his many trips on the road. He is a member of the Newark Board of Trade, the 24-Karat Club and the Chamber of Commerce.

At the regular monthly meeting of the board of trustees of the Stationers' Board of Trade, held recently, the new board of trustees organized and elected the following officers, committees, etc.: Henry C. Bainbridge, president; James C. Aikin, first vice-president; Charles S. Kiggins, second vice-president and Herbert M. Condit, secretary-treasurer, were unanimously re-elected as officers for the ensuing year. The following were elected the executive committee for the ensuing year: James C. Aikin, chairman; Frederick P. Seymour, Eberhard Faber, Charles A. Burkhardt, Samuel E. Vernon, the president ex-officio, the secretary-treasurer ex-officio.

For failing to discover a burglary in the store of Oscar Jaeckel, 866 Third Ave. on the night of Dec. 27, Patrolman Francis J. M. Buckley of the E. 51st St. police station last week was fined five days' pay before Deputy Commissioner Hanson. Jewelry valued at about $15,000 was taken from a safe, which had been blown open in the store. The jeweler went on the stand and testified that the makers of the safe, after an examination of the latter, told him that the job could be done in 10 minutes.

Tiffany & Co. have commissioned McKim, Mead & White, architects, to draw plans for a seven-story fireproof building to be erected on a plot on Fifth Ave., adjoining their building on the southeast corner of Fifth Ave. and 37th St. The plot is at present covered with old dwellings which have been altered for business purposes. The improvement, it is said, is to be made for investment purposes and not for use by Tiffany & Co., but the new structure in architectural design will harmonize with that occupied by the jewelry concern.

A petition in bankruptcy has been filed against Carl Schwarz, doing business as Schwarz Bros. & Co., importers of bric-a-brac, fancy crockery and works of art at 29 Union Sq., by Max Von Spaun, in business at Klostermuehle, Bohemia, as Johann Lotz Wittwe, through his agent here, Frederick L. Beck, a creditor for $983. It was alleged that while insolvent, Mr. Schwarz made preferential payments, among which was $112 to Hugo Berger, of Schmalkolden, Germany. Judge Holt appointed James B. Reynolds receiver, with a bond of $5,000. The assets are estimated at $10,000.

The reappraisement board of the Board of United States General Appraisers has made another attempt to settle the differences prevailing for several years between importers of Maestricht chinaware and the Government on one hand and domestic manufacturers of similar goods on the other hand. The Maestricht goods are a cheap grade of china made in Holland. According to the importers' the ware has been invoiced at correct values, whereas the domestic makers allege that the goods have been grossly undervalued. The finding of the Board was in the form of a compromise and indications are that on account of the large sums of money represented, as well as the keen competition, the matter will be thrown into the Federal court.

Notice is given that pursuant to an order of the court Wm. J. Henckel, receiver in bankruptcy, will receive bids for the sale of all the assets and effects of Sol. Newman, up to and including to-day, Jan. 20. The place of business of Newman was open for inspection Monday Jan. 18 from 10 A. M. until 4 P. M. Bids will be received by the receiver for the entire assets, including the fixtures. All the bids must be accompanied by a certified check or cash for 10 per cent. of the amount of the bid and should the receiver accept any bid the balance of 90 per cent. of the amount of the bid must be paid within 24 hours after the acceptance. Bids should be enclosed in sealed envelopes. If all bids received are rejected the property will be sold at

(*New York Notes continued on page* 73.)

1851 The Jeweler's Bank for half a century in the same location 1909

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SAFE DEPOSIT VAULTS

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New York Notes.

(Continued from page 71.)

public auction on the premises, 1051 Third Ave. Julius H. Reiter is the attorney for the receiver.

Jacob Jacoves has been succeeded by the Brooklyn Watch Chain Co.

Judgment was entered, last week, against the Knickerbocker Jewelry Co. in favor of John H. Edwards for $549.

Michael Dreicer, of Dreicer & Co., 560 Fifth Ave., accompanied by his wife, sailed last Wednesday on the *Oceanic* for Europe.

Louis Castagnetta of I. Castagnetta & Son, 51 Maiden Lane, is taking a three weeks' vacation in Florida. He will visit the principal Winter resorts.

The store of Simon Landsman, 5 W. 116th St., was damaged by a fire which occurred Saturday night. The fire started in a millinery store in the building.

A. Shire, of the firm of Konijn, Frank & Shire, cutters and importers of diamonds, 65 Nassau St., returned from a trip to Europe last week on the *Prinz Friedrich Wilhelm.*

L. A. Miller has associated himself with the Phoenix Mutual Life Insurance Co., 149 Broadway, Singer building, 10th floor, and has moved his office from 180 Broadway to that address.

H. S. Morris, of the S. Cottle Co., 31 E. 17th St., sailed for Europe last Wednesday on the *Campania.* He will be abroad about five weeks, and will visit London and Paris in search of the latest European ideas.

Edwin S. Strauss, of the firm of Jacob Strauss & Sons, who has recently recovered from a severe case of pneumonia, has been at Lakewood for the last 10 days, and hopes shortly to be able to resume his usual trips again.

The Pouso Alto Diamond Co., of New York, has been incorporated with a capital of $1,000,000. The directors are George McElwell, George K. Arnold, Emilie Reiser, Harry A. Brome and A. Lee Bates all of New York.

Milton L. Ernst will sail, to-morrow, on *La Savoie.* He will visit France and Germany, where he will divide his time between business and pleasure. I. Ira Foster, who represents Mr. Ernst in the south, has just returned from a successful trip.

The Lewis Levin Cut Glass Co. has been incorporated under the laws of the State of New York to manufacture cut glass ware with a capital stock of $20,000. The incorporators are: Wm. T. Baker, Augustus Claire and Lewis Engelman, all of New York.

The firm of Power & Allen has been incorporated under the laws of New York State to manufacture and deal in jewelry, with a capital of $125,000. The incorporators are Charles L. Power, Robert B. Allen, Thomas A. Power, and Frederick W. Coriell.

A gold knife set with a solitaire diamond was lost, last week, by an errand boy employed by Wolfsheim & Sachs, 35 Maiden Lane, somewhere between Nassau and Gold Sts., on Maiden Lane. It is requested that if the knife be found the proper parties be notified.

The Minnetonka Diamond Co. has been incorporated under the laws of the State of New York as gold and silver smiths and jewelers, with a capital of $75,000. The incorporators are: Henry W. Allers, Jr., Ellen Hunter and Dennis M. Merry, all of New York.

At the annual meeting of the stockholders of the Solidarity Watch Case Co., held Monday, the following directors were elected: D. E. D. McMurray, George Salzgeber, Louis J. Montagnon, John W. Sherwood, Harry C. Ballay, Frederick R. Sprake, Oscar M. Gammon.

To avoid any misunderstanding, it should be stated that Herbert Frankel, who was arraigned in the Tombs Police Court in October, charged with pawning articles obtained on memorandum from Dieges & Clust, 23 John St., was later discharged after the goods had been returned to the complainants.

The 21st annual entertainment and ball of the Watchmakers and Jewelers' Benevolent Association at the Yorkville Casino, in 86th St., Sunday, proved a brilliant affair. Hundreds of handsomely gowned women participated in the grand march and dancing or applauded the participants from the balconies. The march was led by Mr. and Mrs. L. Klein, who were presented bouquets of flowers as the procession wound about the big hall. The ball was the most successful and remunerative in the history of the association.

Charles E. Foy was up before Judge Mulqueen in Part. I., General Sessions, Saturday, and pleaded guilty to forgery. The charge to which he pleaded guilty consisted of a visit to the store of Reed & Barton, selecting a diamond worth several hundred dollars and tendering in part payment a forged check for $140. The order was drawn on the Irving National Bank on Feb. 13, 1907, and was signed with the name of Samuel E. Hunter, 82 Dey St. Mr. Hunter disclaimed authorship, and the police picked up Foy. Judge Mulqueen gave Foy six years and eight months at Sing Sing.

On Monday evening the relatives and friends informally gathered at the home of Samuel Blatt, 1201 Park Ave., to congratulate him on the anniversary of his 70th birthday. Mr. Blatt was born in Jungenheim, Germany, on Jan. 18, 1839, and came to this city, May 30, 1851, where he has since resided. He served his apprenticeship in the jewelry trade, later becoming associated with his brother-in-law, Adolph Wallach. He later entered the firm of A. Wallach & Co., where he remained until 1874. Of late years Mr. Blatt has been a partner in the concern of W. G. Pollack & Co. His 58 years' connection with the trade has made him one of the best known jewelers in the Maiden Lane district.

Louis Sumner, 13 Maiden Lane, has made an offer of 20 cents on the dollar to creditors, 10 per cent. cash and 10 per cent. on an indorsed note signed by his wife. A committee consisting of F. A. Schlesstein, and Leo Kohn, of Alois Kohn & Co., who were appointed to investigate Mr. Sumner's financial condition, recommended a settlement at 25 cents on the dollar, 20 cents cash and 5 cents on a note. A meeting was being held in the matter Tuesday afternoon as THE JEWELERS CIRCULAR went to press. The liabilities are placed at $26,000, of which amount $20,000 is in merchandise liabilities, and 6,000 in confidential debts. The goods in stock are placed at $2,802, of which amount $2,057 is in outstanding accounts considered good; the remaining $8,000 are listed as doubtful.

Death of Stephen Paine.

PROVIDENCE, R. I., Jan. 17.—Stephen Paine, who for more than half a century conducted a retail and diamond, jewelry and optical business on Westminster St., died at his home, 40 Grave St., late yesterday afternoon, in the 76th year of his age. The place conducted by Mr. Paine was one of the oldest business houses of any trade on Westminster St., having gone under the name of Stephen Paine for more than 46 years.

Mr. Paine was one of the leading opticians of the State, and at one time was the official optician of the pupils of the Rhode Island State Normal School. His customers were of old standing and his last establishment, 102 Westminster St., attracted many of his friends, who often dropped in for a short chat. Mr. Paine was well liked by those who came in contact with him, and although his business was sold out 10 days ago, the store will close during his funeral as a mark of respect.

Stephen Paine was born in Plymouth, Mass., Sept. 16, 1833, the son of John S. and Susan W. Barker Paine. His early education was received in that town, but when he was still young his parents moved to Fall River that their children might benefit by the better school system there. Mr. Paine learned the jewelry trade in Fall River from Niles Arnzen, one of the old-time manufacturers, and then went to New York for about a year to perfect himself in that line.

Upon his return he located in this city, in 1860, in the old Lyceum building, with the firm of Paine & Webster, manufacturing jewelers and diamond dealers. The partnership lasted but a year, Mr. Paine succeeding to the sole ownership. The name at once became "Stephen Paine." Several times the business was moved from one building to another, but always on Westminster St., in the down-town section. The store at 102 Westminster St. was opened nearly 40 years ago.

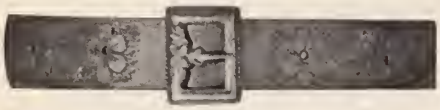
The same year that he settled in this city, Mr. Paine married Miss Adelaide Borden, of Fall River. Two children were born to them, Emma Borden Paine and Andrew Dean Paine. The latter survives, the daughter having died in 1879.

From 1861 to 1879, Mr. Paine devoted his attention to the jewelry business, dealing principally in precious stones. In 1879 the big robbery, known as the "Paine robbery," occurred, and about $5,000 worth of diamonds were stolen. This robbery caused Mr. Paine to lose all interest in precious stones and he decided to take up optical work. Mr. Paine then started, taking optical lessons of a private oculist in Boston, going there three days a week for instruction. He became very adept and proficient in this line, and started a large business here.

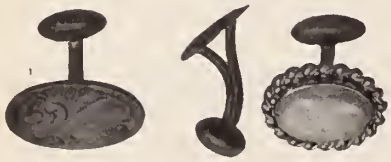
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STRICTLY A COMMERCIAL BANK ACCOUNTS SOLICITED

Newark.

H. B. Bliss, of the B. M. Stanley, Jr., Co., started, Sunday night, for the west.

There will be a meeting of the Newark Manufacturing Jewelers' Association, Jan. 27.

Otto Fessler & Co. have launched into gold chain making. The firm formerly manufactured dies and tools.

Taylor & Co. are about to commence operations at 60 Arlington St. John N. Taylor is the head of this firm. Gold jewelry will be manufactured.

Matthias Stratton, who was named by Mayor Haussling as one of the new members of the Newark fire board, is the head of the firm of Alling & Co., 13 Orchard St.

The Clark Blade & Razor Co., Crane and Summer Sts., is preparing for the manufacture of safety razors and blades, the invention of O. A. Clark, president of the company.

George R. Howe is chairman of the State Industrial Commission, which recently made a report to the Governor, recommending the establishing of industrial schools throughout the State.

J. A. & S. W. Granbery have leased additional floor space in the new brick addition to the Strobell & Crane building, Scott and Orchard Sts. Work on the addition is progressing rapidly. Two stories are already standing.

John Kent, who has been foreman for Whiteside & Blank, in the Schlosstein building, Lafayette and Liberty Sts., has retired. Mr. Kent was widely known both to the employers and the workers in the trade in this city.

B. M. Shanley, Jr., and Mrs. Shanley, were in attendance at the wedding of J. Henry Smith, son of former United States Senator James Smith, Jr., and Miss Grace Plamondon. The ceremony took place in Chicago, the bride's home.

E. Van Nortwick, of the jewelry department of the American Oil & Supply Co., was in Philadelphia, Pa., for the concern during the week past. R. Yeitter, who is managing the department, has returned from a successful Boston trip.

Hiram New, nephew of J. W. Riglander, of Hammel, Riglander & Co., New York, has taken charge of the territory west of Denver to the coast and the territory North and South, for the Elm Mfg. Co., 19 Liberty St. The Elm Co. has been running with a full force since Jan. 11.

Holland & Stein is the name of a new concern just formed in Newark to do a jobbing business in watches, clocks and jewelry at 46 Market St. I. Holland and Samuel Stein are the members of the new firm and were both formerly employed by Eisenstein & Woronock, as salesmen.

Robt. H. Ingersoll & Bro., who now have the large factory at Trenton, N. J., of the old Trenton Watch Co., are to build a park adjoining the plant. The park will occupy a tract about 110 by 400 feet, adjoining the Monmouth St. factory. The contract for supplying the shrubbery and flowers for the park has been let to Martin C. Ribsam.

Joseph E. Pryor, of the Pryor Mfg. Co., Governor St., who is the firm's western representative and its treasurer, has been the recipient of condolences from his many friends in Newark and the west because of the death of his wife. Mrs. Pryor died in Morristown. She had been ailing three years, and for a time had lived in Colorado.

Jacob Kalinski, who conducts a jewelry store at 121 Springfield Ave., caused the arrest, last week, of Joseph Jechnowecky, a youth of 18, whom he charged with threatening him with a revolver in his store. Kalinski was formerly a Brooklyn retail jeweler and the youth stated in court that he went to Kalinski's place to learn of his mother's whereabouts. Kalinski did not press the complaint. The youth was discharged.

Newark's retail jewelers, whose stores are located on South Broad St., did their share in making Saturday night's celebration a big success. The celebration was for the purpose of making the southerly end of the city's main strect a "great white way." The jewelers, with others, arrayed their places with flags, bunting and varicolored electric lights. Jean R. Tack and S. J. Unger were some of the jewelers on the arrangement committee.

It is announced that the partnership lately existing between Samuel M. Schoonmaker and Frank A. Piaget, Paterson, N. J., under the firm name and style of L. A. Piaget & Co., was dissolved Jan. 13, 1909, by mutual consent. All debts owing to the partnership are to be received by Frank A. Piaget and all demands on the partnership are to be presented to him for payment. The business will be carried on by Frank A. Piaget, trading as L. A. Piaget & Co.

Herman Siegler, the 19-year-old youth, charged with the theft of various articles of jewelry from the Pryor Mfg. Co., 11 Governor St., is now awaiting the action of the Essex County Grand Jury. Young Siegler, a member of the firm, informed the correspondent for THE JEWELERS' CIRCULAR-WEEKLY, had been in the company's employ about six months, and had been under surveillance for some time. He was arrested at the factory last week, after several pieces of jewelry and novelties had been missed.

Robert Hardgrove, who died suddenly on Monday, Jan. 11, was employed at the Glorieux smelting and refining factory at Irvington. He burst a blood vessel while at work there, and died in an automobile while being rushed to his home. He had been employed by the Glorieux Co., 18 years. He was 42 years of age and was born in Somerville, N. J. He is survived by a widow, three sons and one daughter, and by six brothers and three sisters. He was an exempt firemen and a member of Irvington Council Jr. O. U. A. M. He resided at 1027 Clinton Ave., Irvington.

The contest over the will of the late John D. Nesler, a wealthy Newark manufacturing jeweler, who died in 1901, was last week taken to the Essex County Orphan's Court, and after hearing much testimony, Judge Davis reserved decision. The estate is valued at $100,000. Nesler, it is claimed, left two wills, one made in October, 1901, and the other on June 25, 1888. The former will is attacked on the ground that it was not properly witnessed. Mrs. Charles F. Nesler, who had been employed by Nesler and whose husband is a nephew of the testator, testified that the last will was not properly witnessed. Cornelius and Dr. Charles D. Mandeville, nephews of the deceased, were the other caveators. Frederick F., James C. and Jeanette Bioren received bequests of $1,000 each in the last will, as did Cornelius, Kate and Charles D. Mandeville. All of these contestants claim that the first will is the legal one. It contains provisions for all the relatives of the deceased. Most of the caveators are in the jewelry business in Newark.

Connecticut.

The E. Ingraham Co., Bristol, has petitioned the Connecticut Legislature for an amendment to its charter.

Frank Morris left, on Tuesday of last week, for his regular trip in the interests of R. Wallace & Sons Mfg. Co., Wallingford.

Wm. A. Dunbar, Bristol, accompanied by his wife, left recently for New York, whence they sailed for Charleston, S. C., where they will spend a few weeks.

The employes of the Waterbury Clock Co., Waterbury, have contributed another invalid's chair to the Waterbury Hospital in memory of Adolph Bavier, a foreman who died recently.

L. F. Parker died, about a week ago, at his home in Meriden, aged 95 years. The deceased was at one time engaged in the watch repairing business. He was born in Coventry, N. Y.

Burglars recently broke into the repair shop of E. T. Goldberg, 92 Cannon St., Bridgeport, and stole silver and gold watches which had been left to be repaired. Entrance was gained through a rear door by means of a key. Thus far no clue has been obtained to the culprits.

A dinner was recently given to Alfred Parker, of the Meriden Britannia Co., Meriden, in honor of Mr. Parker's having recently completed the 40th year of active service as traveling representative for the concern. James B. Williams is another veteran employe, having been with the concern for 48 years.

The trustee of the estate of Paul Roessler, for about 40 years the leading optician of New Haven, has made a written application for an order authorizing and empowering Miss Roessler to sell certain real estate belonging to the deceased. The application was heard on Tuesday of last week in the Probate Court of New Haven.

Frank A. Wallace, Wallingford, who is the local treasurer of the American National Red Cross Society, has already received over $400 for the Italian Relief Fund, which will be sent to Messina. Among the contributors are the R. Wallace & Sons Mfg. Co., $100; S. L. & G. H. Rogers Co., $25, and the H. L. Judd Co., $50.

R. Randall Pierce, secretary of the Employes' Aid Association of the Waterbury Clock Co., Waterbury, who suddenly disappeared a short time ago, surrendered to the police of Waterbury, Wednesday, when he pleaded guilty to the charge of embezzlement of $700 of the association's funds. Pierce waived examination and was held for the Superior Court in bonds of $1,000. He had been in the employ of the company for a long time.

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Vol. LVII. CHICAGO, WEDNESDAY, JANUARY 20, 1909. No. 25.

Chicago Notes.

Morris Bauman, St. Louis, was a visitor here last week.

A. L. Stearns, of the Roy Watch Case Co., was here last week.

W. J. Dunn, representing the C. D. Lyons Co., was here last week.

C. E. Child, with the C. M. Robbins Co., has returned from Florida.

C. M. Fogg, of the Keystone Watch Case Co., was a visitor here last week.

W. A. Fay, representing the Potter & Buffinton Co., is in the northwest.

J. H. Fry, of the Fry Cut Glass Co., was here last week visiting F. B. Tinker.

Frank T. Barton, representing the Fontneau & Cook Co., is on a trip to the coast.

E. C. St. How, representing the American Oil Supply Co., is on a Pacific Coast trip.

A. Harper, Chicago, manager for the American Silver Co., is on a visit to the factory.

Geo. A. Armstrong, with the Paye & Baker Mfg. Co., is on a trip through the middle west.

Oscar A. Olson, Northwood, N. Dak., is here taking a course in engraving from F. E. Williams.

G. V. Dickinson, general agent of the Elgin National Watch Co., has returned from a southern trip.

D. Goldman, of Milwaukee, is at French Lick Springs and from there will go to New York City.

E. Maltz & Co., jewelry jobbers, now at 126 State St., will move Feb. 1 to room 400 Heyworth building.

W. S. Stauffenberg will assist G. W. Milligan in covering the western territory for the Quaker City Cut Glass Co.

All the representatives of the Oneida Community, Ltd., have returned from the annual meeting at Oneida, N. Y.

A. M. Chadbourne, Chicago, representative of the James E. Blake Co., returned to this city, last week, with his bride.

H. A. Hoppe, formerly with the Quaker City Cut Glass Co., is now representing Stott Bros., Philadelphia, in the far west.

Frank Moulton, with F. W. Weaver & Co., was called home suddenly, last week, on account of the illness of his mother.

Robt. A. Curran, formerly with F. W. Sackett, New York, has been engaged by Arnold & Steere to represent them in the west.

Maxy W. Potter, representing J. M. Fisher & Co., was taken sick at his hotel here last week, but has recovered from his illness.

The Chicago office of the Wadsworth Watch Case Co. will move May 1 from room 611 to room 806, Columbus Memorial building.

C. L. Barrow, of the Bay State Optical Co., is here this week. W. R. Stevens has returned from an eastern trip and is now in the west.

Jules Mayer stopped over in this city last week, on his way to the Pacific Coast, for the Manser Mfg. Co., and the Omega Watch Co.

Mr. Mellick, jewelry and art goods buyer for the Simons Dry Goods Co., Butte, Mont., stopped over here, last week, on his way to New York.

Fred Bleuer, Rock Island, Ill., stopped over here last week on his way home from Shawnee, Oklahoma, whither he had gone to visit a brother.

Albert Kolker has left for Denver, Colo., to assume charge of the Juergens & Andersen Co.'s branch there. Mr. Kolker will cover Pacific Coast territory.

M. D. Jacobs, formerly with Leonard Krower, of New Orleans, has been engaged by the M. S. Fleishman Co. to represent this house in Iowa, Colorado and Montana.

A second and final dividend of 6½ per cent. has been declared in the bankrupt estate of the Co-Operative Remedy Co. This concern used jewelry for premiums.

The family of John B. Warren, with the Elgin National Watch Co., was recently increased by the advent of a baby girl. Mr. Warren is receiving the congratulations of his friends.

George Schwob, representing Adolphe Schwob; Abe Levy, representing Byron L. Strasburger & Co., and Albert Wyss, of the American Swiss Watch Co., were in this city last week.

The traveling force and the heads of departments of Benj. Allen & Co., held their annual reunion and smoker in the Dutch room at the Annex on Monday. John Cox was the toastmaster.

The annual banquet of the Chicago Jewelry Association was held last night after The Jewelers' Circular-Weekly went to press. A full account of the affair will appear in the next issue.

Mrs. Marie Mackling fired two shots at Chas. Bender, last week, but both of the shots went wild. Mr. Bender is head of the store fixture firm of the Chas. Bender Co. The woman claims that Bender promised to marry her.

On Jan. 12 a thief smashed the window of Frank Alands' jewelry store at 259 Blue Island Ave., and, thrusting his hand through the hole, got away with three diamonds valued altogether at $100.

Anton Engelman, retail jeweler at 357 Ogden Ave., was taken to the Kankakee Asylum, last week. Mr. Engelman will be appointed administratrix of the estate and will continue the business.

Wm. A. Sorenson, Minneapolis, Minn., stopped over in Chicago, last week, on his way to New York, where he will sail for a three-months' trip to Europe. This is Mr. Sorenson's first vacation in 15 years.

"Tom" Stanek, of Graffe & Stanek, is in Lyford, Tex., where he is interested in 1,038 acres of land there. S. W. Lindsay, nephew of S. W. Lindsay, retail jeweler at Omaha, Neb., is president of the company owning the land.

All of the traveling force of Rettig, Hess & Madsen left for their respective territories last Sunday. A. E. Madsen for the northwest, M. A. Cohen for the middle west, M. H. Cowen for the far west and F. C. Emerson for Indiana.

H. Levison, a retail jeweler at 1039 Milwaukee Ave., died, Tuesday, Jan. 12, and was buried on the day following. Mr. Levison's death was very sudden. A slight scratch on his nose developed into an alarming case of erysipelas, with fatal results.

An involuntary petition in bankruptcy has been filed against A. Solomon, retail jeweler at 330 State St. He owes about $2,000 and the estimated invoice price of the assets is $1,000. Frank McKey has been appointed receiver under a bond of $1,000.

Hiram Thomas, for the last 41 years foreman of the plate room at the Elgin National Watch Co.'s factory at Elgin, died suddenly at his home, 564 Chicago St., that city, Saturday, Jan. 9, after an illness of only a few hours, neuralgia of the heart being given as the cause of death.

Hugh Irvine is the new Chicago manager for Reed & Barton. Mr. Irvine is a new comer in the silverware field, not having previously been identified with that industry. The western selling force of Reed & Barton will travel in the future from the factory at Taunton, Mass., instead of from the Chicago office.

Hugh E. King, representing the Queen City Silver Co., and Fessenden & Co., had

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BYRON W. KITTLE, Pittsfield, Mass.

an exhibit at the Palmer House, last week, and is now on his way to the Coast. Mr. King has engaged Chas. H. Fash, formerly with the Juergens & Andersen Co., to assist him in Chicago and surrounding territory. Mr. King's new headquarters are now at 169 Wabash Ave.

Among the buyers in town, last week, were: A. E. Wuesteman, Champaign, Ill.; E. C. Zimmermann, La Salle, Ill.; B. Wartell, Ft. Wayne, Ind.; S. J. Morrison, Iowa City, Ia.; Geo. W. Koerper, Mendota, Ill.; Geo. O. Warren, Sycamore, Ill.; J. L. Escher, Clarendon, Ia.

E. A. Kamin, an optician at 781 Cornelia St., was fined $100 last week because he gave a supposed patient a prescription. The patient was an inspector for the State Board of Health and gave Kamin a hard luck story about having a sore eye. Kamin charged only 25 cents for the prescription and was promptly arrested for practising medicine without a license.

H. M. Goldstein, proprietor of the Goldstein Jewelry Co., Peoria, Ill., stopped over here, last week, on his way from New York, where he had gone to see if he could arrange a compromise with his creditors at 25 cents on the dollar. Before he reached home a petition in involuntary bankruptcy was filed against him by Sproehnle & Co., creditors for $1,000, and his affairs are now in the hands of a receiver.

Charles Wilson, 25 years old, was arrested here at his home, 146 North Ada St., last week on suspicion of being implicated in several west side window smashing robberies, in which about $5,000 worth of diamonds were stolen. He was identified by J. G. Adler, manager for David Stern, 312 W. Madison St. Max Rosenthal, 201 W. Madison St. and George Kucharik, 699 S. Halsted St., as the man who had broken and robbed their show windows some time ago.

F. S. Hanan, formerly jewelry buyer for the John M. Smyth Co., who was arrested, a month ago, charged with stealing about $1,000 worth of jewelry, was arraigned in court, last week. He asked for a jury trial, which was granted next day. It didn't take long for the jury to find him guilty, and he was sentenced to 10 years in Joliet penitentiary. Nearly all of the jewelry was recovered. Hanan had been buyer for only a short time, having come to this country from South Africa.

Nest No. 7, of the Noble Order of Ku-Kus, met Thursday night at the rooms of the Northern Illinois College of Ophthalmology and Otology. After an uproarious time attendant upon some victims who were initiated the following officers were elected: King, A. G. Larsen; Prince, Dr. Lewis; Chief, Harry Palmer; Scratcher, Howard Price; Keeper of the Kash, Roy Bondonine; Guard, H. C. Paul. The next meeting will take place on Feb. 18, when a Dutch smoker will be held.

Last Friday a stranger walked into the furnishing goods store of Stone & Stoibeo, 147 Washington St., and asked to see a pair of cuff buttons. Mr. Storbeo was alone in the store at the time, and while he was showing the buttons the stranger pulled a revolver from his pocket and ordered him to hold up his hands. The robber took $200 in bills from the cash register and escaped. He disdained to burden himself with $30 worth of currency, which he left in the register draw. G. M. Stone, one of the proprietors, was until recently manager for W. J. Baker, retail jeweler on 63d St.

Mrs. R. G. Hannan, wife of Chas. S. Hannan, diamond buyer for Wright, Kay & Co., Detroit, and formerly diamond buyer for Spaulding & Co., this city, caused the arrest here, Jan. 12, of Thomas Davies, a broker, alleging she had given the latter $1,750 to invest in stocks, which sum, she claims, he appropriated to his own use. Davies was released on bond of $1,000. He admitted he had received the money from Mrs. Hannan, but said he had invested it as agreed upon. Davies was formerly in the jewelry jobbing business, and was a member of the firm of Clapp & Davies, who failed about 20 years ago.

Word comes from Marseilles, Ill., that a check swindler has been operating in that town, and among his victims was H. J. Crawford, from whom he got a watch in a 25-year case, giving in payment a check for $57.75, made out on the Bankers' National Bank of Chicago and signed by the Central Traction Co. The man, who was described as five feet tall, weighing 260 to 275 pounds, was about 50 or 52 years old and had a heavy brownish-red mustache and florid complexion. The man claimed to be a civil engineer, and seemed to be well posted in engineering subjects. The watch which he got from Mr. Crawford was a Hamilton movement, No. 395323, in case No. 1726374.

The adjourned annual meeting of the Illinois State Optical Society was held on the evening of Jan. 7, at the rooms of the Chicago Jewelers' Association in the Columbus Memorial building. The meeting was well attended and important matters relative to the welfare of the society were discussed. The secretary reported 230 members in good standing. The election of officers resulted as follows: President, W. A. Foley, Chicago Heights; first vice-president, J. D. Siebert, Bloomington; second vice-president, R. M. Ingalls, Waukegan; third vice-president, J. M. Phar, Mt. Carmel; secretary, G. W. Bradford, Chicago; treasurer, H. H. Koertz, Chicago. Altering the usual custom of electing an executive committee and a board of regents, the president was delegated to appoint both boards. A committee of three was appointed to entertain overtures from other state optical societies, tending towards their harmonious amalgamation. The committee to report back to the society should any such overture be made.

Trade Gossip.

A. I. Hall & Son, San Francisco, Cal., have recently issued a booklet showing six interior views of their new store. The booklet is nine by six inches, and is bound in brown covers. The photographs of the interior of the store are clearly shown, and indicate that the store is very attractive.

T. B. Hergstoz, Ltd., 709 Sansom St., Philadelphia, Pa., refiners and assayers, have just issued the fourth edition of their calendar note book. It is bound in leather covers and contains a calendar for the years 1909 and 1910. It is of convenient size for carrying in the vest pocket and is attractively gotten up.

Minneapolis and St. Paul.

Weld & Sons, Minneapolis, have completed their removal from 524 Nicollet Ave. to 620 Nicollet Ave.

The Diamond Jewelry Mfg. Co., now at 10 S. 3d St., Minneapolis, will move, next week into new quarters on the second floor of 524 Nicollet Ave.

E. F. English, watchmaker for Wm. M. Stone, Minneapolis, has resigned his position and proposes to engage in watchmaking for the trade, in Minneapolis.

The action in court against the Fiske-Johnson Jewelry Co., Minneapolis, by C. A. Johnson, for an allotment of stock in the company, has been settled out of court, and the case will not come to trial.

Among the out-of-town jewelers in the Twin Cities, recently, were: F. B. Logan, Royalton, Minn.; Harry O. Sheldon, Bottineau, N. Dak.; R. W. Kelner, Clark, S. Dak.; L. T. Dillin, Northwood, Ia.

S. Jacobs & Co., 518-520 Nicollet Ave., Minneapolis, have begun a stock reduction sale, preparatory to their removal a few doors up the street, to 524-526 Nicollet Ave. The latter quarters will be completely remodeled.

The display window of the store of Charles Olson & Co., Minneapolis, was wrecked by a brick which was thrown through it on Saturday afternoon. Nels Olson, a member of the firm, immediately pursued the robber and, after a run of a block caught him and held him until the police arrived.

Detroit.

W. A. Sturgeon was in New York, last week, on a business trip.

E. H. Cressey, Saline, was in Detroit, last week, on a purchasing trip.

W. W. Bridges, Marine City, was here, last week, to replenish stock.

C. G. Bruce and wife, Burnside, spent a couple of days in this city recently.

E. A. Adams, Carleton, visited the wholesale houses last week to buy stock.

E. W. Krainbrink, with the Chas. A. Berkey Co., has built a new residence in Highland Park, a suburb of Detroit.

Chas. W. Henry, for many years connected with W. A. Sturgeon & Co., is now with W. A. Sturgeon, in the latter's new store in the Majestic building.

J. P. Phillips, Bowling Green, O., stopped in this city, last week, while on his bridal trip. Mr. and Mrs. Phillips will visit Owosso and Ovid, where the bride has friends, and may extend their tour to the mining region of the upper peninsula.

Negotiations for a settlement are in progress between Joseph Rosenberg, who was recently adjudicated a bankrupt, and his creditors. A settlement on the basis of 25 per cent. is offered, but this has not been accepted by some of the creditors' attorneys. Sale of the firm's stock has been held up pending the outcome of these negotiations.

Leo. Friedman, who was recently arrested charged with petty larceny by Freudenheim, Levy & Lande and Marks & Winkelstein, jewelers of Elmira, N. Y., pleaded guilty, when arraigned for trial. Sentence was suspended by the court.



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Cincinnati.

Louis Raueh, 530 Walnut St., has installed Edward A. Fenstermacher, formerly with an eastern house, as his new city salesman.

C. P. Williams, St. Henry, O., reported to friends here, last week, that thieves had gained an entrance to his store and had stolen tools and machinery to the amount of $100.

The engagement of Miss Cora Loeb, daughter of Lee Loeb, of Herman & Loeb, to L. C. Adler, of Selma, Ala., has been announced. The marriage will take place in the Spring.

J. Fred Kramer, of the Frank Herschede Co., and John A. Herschede, of the Herschede Hall Clock Co., last night, attended the Chicago Jewelers' Association dinner, and while there were the guests of Mr. Lunt, of the Towle Mfg. Co.

A meeting of the Ozark Diamond Mining Co. was called in room 211, Reigler building, on Saturday, Jan. 16, for the purpose of voting on a proposition to increase the capital stock from $200,000 to $1,500,000, and to increase the number of directors from six to seven.

John X. Kaiser, 947 Monmouth St., Newport, Ky., has the sympathy of his many friends in the trade owing to the death of his wife, Jan. 5. Mrs. Kaiser was 54 years old, and at the time of her death she and Mr. Kaiser had been married for 35 years. The interment took place in Evergreen Cemetery.

Charles Hummel, for some years connected with Louis Hummel, of Emery Arcade, has associated himself with Thoma Bros., and is in charge of their watch and jewelry department. Roy Keagy, formerly with the E. & J. Swigart Co., is now in charge of the Thoma Bros.' watch material department.

Friends in the trade of J. F. Carr, Portsmouth, learned, last week, that he had purchased the fine three-story Gilgen building, 423 Chillicothe St., that town. This is one of the most desirable sites on this street, and has a frontage of 28½ feet and is 130 feet deep. The exact price was not stated, but it is said to be over $20,000.

A young man of gentlemanly appearance called at the store of Marcus Morris, 1211 Central Ave., a few days ago, and asked to be shown some gold watches. As the clerk was laying several timepieces out for him to select from he suddenly grabbed one and ran out of the store. Mr. Morris quickly followed, but was not successful in catching the thief. The watch was valued at about $15.

H. M. Chaffee, who has been connected with Albert Bros. for the past four years as a traveling salesman, has resigned his position to go into the electrical business with A. F. Cahoon, at Boston, Mass. H. E. Clay, with C. L. Daniels, Tiffin, O., succeeds Mr. Chaffee, and will leave on his first trip about Jan. 25. Robert J. Siefert, of this house, will make the spring trip for Mr. Gebhardt, who is detained from the road on account of his mother's illness.

Alfred M. Cohen, the past week, was made receiver, by the Superior Court, of the wholesale jewelry business of A. A. Spiegel & Co. as a result of the action brought by A. A. Spiegel, of this firm,

against his partner, Maurice Plaut. According to Mr. Spiegel's explanation, the partnership was formed, Jan. 1, 1907, and was to continue for three years, but there were differences continually arising between the partners, and these finally became so grave that a dissolution of partnership was agreed upon, and then the application for receiver followed. The company's assets are estimated at $20,000, with liabilities of about the same amount.

Out-of-town jewelers here the past week buying goods included: Mr. Anderton and son, A. Wahlrab, F. G. Meyer and Andrew Aman, Dayton, O.; L. M. Solans, Roekwood, Tenn.; A. Boiarsky, Charleston, W. Va.; E. Israel, Harrison, O.; J. B. Sanders, Dry Ridge, Ky.; Atwood Sanders, with O. V. Neal, Parkersburg, W. Va.; George Klein and Edward Klein, Muncie, Ind.; Theodore Bitterman, Evansville, Ind.; A. Meyer, with C. Q. Eirsmans & Co., Lafayette, Ind.; "Jack the Jeweler," Paris, Ill.; C. Diefenbach and Mrs. R. F. McComb, Hamilton, O.; Fred Saul and Mr. Loeffler, Chattanooga, Tenn.; Ed. De Voss, Wilmington, O.; P. D. Freeman, Ashland, Ky.; Albaugh & Pickering, Columbus, O., and J. Gluck, Charleston, W. Va.

Cleveland.

Webb C. Ball was in Chicago, last week.

A. G. Lee, of the Howard Watch Co., was in Cleveland, Saturday.

Mr. Weideman, of the Hamilton Watch Co., spent a couple of days in this city, last week.

Col. J. L. Shepherd, of the New York office of the Keystone Watch Case Co., was in this city, Thursday.

M. Loeb, of the Dueber Watch Case Mfg. Co., stopped over in Cleveland, Friday, on his way home from New York.

F. C. Goode, from the New York headquarters of the Philadelphia Watch Case Co., was in Cleveland, Thursday.

Paul Stecher, formerly a jeweler of Ogden, Utah, is spending a few weeks in Cleveland as the guest of his brother, F. W. Stecher.

The Cleveland Plating Co. has been incorporated with a capital of $10,000 by Thomas P. Howell, Fred W. Hempy, Orren M. Worthington, George C. Wing and Frank H. Hempy.

Mrs. C. M. Laughlin operates a small jewelry store at 1327 St. Clair Ave., N. E., living in rooms at the rear. While preparing dinner several evenings ago some one slipped in the front door, gathered up about $200 worth of miscellaneous jewelry and disappeared.

Chas. Liebenauer, who has been conducting a small jewelry and men's furnishing store at 10551 Euclid Ave., has gone into bankruptcy. Catering for the trade of students and professors of the near-by colleges, Mr. Liebenauer carried a very small stock of jewelry, and it is not thought that the failure will involve any considerable amount.

The newspapers have been devoting considerable attention to Miss Josephine Case, saleswoman for Roland Russell, jeweler, of 3339 St. Clair Ave., during the past week. This young lady has appeared as the central figure at the trial of Edw. Shattuc, recently captured in Toronto, Canada, who is accused of hitting Miss Case with a hatchet in an attempt to rob Russell, some weeks ago. Miss Case pluckily fought off the man at the time, although severely injured in the encounter.

A clever thief recently succeeded in getting two diamond solitaire rings worth $250 each from Bernard Weingerter, 108 S. Main St., Akron, O. He obtained the rings on approval by giving the impression that he was a friend of the mail carrier, with whom he talked familiarly when the latter visited the jewelry store. The man called on other jewelers in town and tried to work a similar game, but without success. The man was between 20 and 25 years old, of medium height, and one of his characteristics is his decidedly quick manner of speaking. At all stores he asked to see diamonds, and also asked to take the rings on approval to show them to his family, by whom they were to be presented to a relative.

The Force Bros. Co., which moved into a very handsomely equipped store in the Taylor Arcade, about two years ago, has been rather seriously handicapped by large building operations conducted first on one side, then on the other, of their place of business. Business has been so disappointing for this reason, and on account of the general slack times in railroad lines, which they have made their special work, that they are now offering to compromise with their creditors. It is understood that a large percentage of the liabilities are due local jobbers. The Force Bros., through their attorneys, Thompson & Hine, recently arranged with a committee of their creditors to take charge of their affairs, pending a final settlement.

Toledo.

The little daughter of W. A. Rankin, 513 Jefferson St., who has been ill for some time past, has recovered. Mr. Rankin expects to move into his new home on Scottwood Ave. in a short time.

The Merrill Broer Co., doing a wholesale jewelry business at Adams & Superior Sts., has just offered a prize of a gold watch to the member of the Toledo Traveling Men's Association who brings in the second largest number of applications for membership within the next few weeks.

Considerable interest is being shown among local yachtsmen in the loving cup trophy which has been offered by President-elect Taft. The cup is to be raced for by the catboat division and the regatta is to be an annual affair in which all yachtsmen on the Great Lakes are eligible.

R. W. Wagner, 147 Main St., sufferd considerable loss early this week by fire which burned and damaged stock to the value of $4,000. His insurance will not exceed half that amount. The fire broke out about midnight, the cause being unknown and when discovered considerable jewelry had been ruined. Mr. Wagner will resume business at once at the same stand.

Frederick S. Armstead, formerly a jeweler and watchmaker, who worked in North Bend, Nebr., died recently at the home of his parents at that place, aged 38 years. Death was caused by tuberculosis.

San Francisco.

Walter A. Lord, Goldfield, Nev., was a recent visitor in San Francisco.

The Bel'is silver factory is seeking a new location in the downtown district, and expects to vacate its present quarters at 1658 California St. early in the Spring, if possible.

George E. Butler, who has been located since the fire in temporary quarters at 310 California St., has just removed to a permanent store in the Alaska Commercial building, at the corner of California and Sansome Sts. He carries a full line of ship's chronometers and nautical instruments.

Jade jewelry is proving to be very popular here at the present time, and heavier stocks of this is being carried now than has been the case in many years. The Chinese stores are doing a large trade in jewelry of this character, and some beautiful specimens are now being turned out by the Oriental workmen. Coral is also very popular here, and manufacturing jewelers have been busy this season remodeling old pieces that have been kept by many persons for years unused. Brooches are especially desirable in this material, and those in the form of a rose are the ones that seem to be most in demand.

Benjamin Goodman was arrested, last week, and is now held at the City Prison on a charge of felony embezzlement. The specific charge brought against Goodman is the embezzling of three diamond rings valued at $317 from Nordman Bros. Co., wholesalers in the Jewelers' building. Goodman was arrested on the complaint of Leon Nordman, who alleges that Goodman took three diamond rings on Christmas Day with the express understanding that when he found a purchaser for them he was to refer the purchaser to Nordman Bros. Co., who would make the sale. When no return of the rings was made the suspicions of the firm were aroused, and an investigation followed. Representatives were sent to make an inventory of the stock carried by the retail jeweler, and instead of finding $5,000 or $6,000 worth of stock, as had been expected, they found that Goodman had but a few hundred dollars' worth of jewelry in the store.

Omaha.

Mrs. Hare is again back with Albert Edholm, after a long illness.

Fred Brodegaard left, last week, on a business trip to Chicago and New York.

A. G. Kupka, Schuyler, Nebr., and George Hoffman, Walthill, Nebr., were in this city, last week, replenishing their stocks.

Last Week T. L. Combs was able to leave the hospital, where he has been for some time, and is resting comfortably at his home.

Miss Ada Porter, who has been in the employ of Gustafson & Hendrickson, for several years, has resigned her position and taken up street car advertising.

The store of the Mawhinney & Ryan Co. closed its doors, last Friday, to prepare for an auction sale conducted by James L. Hand, New York. The sale opened Saturday, Jan. 16, at 10:30.

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A SURE ALARM

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TATTOO

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Has Switch for Stopping Alarm

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Indianapolis.

W. A. Lorentz has been elected master of finance of Indianapolis Lodge No. 56, Knights of Pythias.

H. C. Schergens, one of the oldest of the local retailers, is ill at his home. During his absence, John D. Day has charge of the store.

Mr. and Mrs. Ferdinand L. Mayer were on the reception committee for the inauguration of Governor Thomas R. Marshall, a few days ago.

Max Lang, formerly with C. D. Peacock, Inc., Chicago, has taken a position with Burns & Anderson, in their ring manufacturing department.

Among out-of-town jewelers in this city, recently, was Ademar Rufle, North Manchester, who is a candidate for State Fish and Game Commissioner.

D. Rex Freeman, who has been identified with retail jewelry interests, of Greencastle, for some years, has taken a house position with the Baldwin-Miller Co.

An automobile, in which Mrs. H. C. Schergens was riding, was struck by a wagon drawn by two runaway horses, a short time ago, and Mrs. Schergens was slightly injured.

J. P. Mullally has received notice of his appointment as official jeweler of the American Order of Owls and will furnish jewelry for that organization throughout the United States.

Three of the travelers for the I. Grohs' Jewelry Co. started on the road, Jan. 18. L. Markowitz, a traveler for the same company, left, several days ago, to call on the Texas trade for the next six days.

Henry D. Burgheim, who has been seriously ill for several weeks, is much improved and left a few days ago for a business and pleasure trip to Terre Haute and Vincennes. He will return this week.

Arrangements are being made by Chas. B. Dyer for his annual European trip. It is his intention to leave the city the latter part of June with a party and tour European countries for about two months.

Within a few days Mr. and Mrs. Lon R. Mauzy will leave for an extended trip to Los Angeles, Cal., where they will visit friends and relatives. They will stop in Chicago a few days, on the way there.

Enrique C. Miller, president of the Baldwin, Miller Co., left Saturday for a trip to Porto Rico. Mr. Miller's trip will be for recreation and for the benefit of his health. It is expected he will be away for several weeks.

On Jan. 18, Walter A. Buhrman, Howard W. White and John T. Gardner, salesmen in the watch and jewelry department, and M. J. Bieber, in the material supply department of the Baldwin, Miller Co., started for their respective territories looking after Spring trade.

Among out-of-town jewelers in this city, last week, were: H. B. Lodde, Lafayette; C. Z. Rowe, Argos; J. A. Oswald, Crawfordsville; A. B. Johnson, Sheridan; C. N. Hetzner, Peru; J. H. Arnold, Columbus; J. W. Thompson, Danville; William Haseltine, Kokomo; S. B. Merrick, Plainfield; A. M. Keck, Odon, and E. F. Otto, Crawfordsville.

A German silver fishing reel, appropriately engraved, has been presented to C. J. Kiefer by Julius C. Walk, of J. C. Walk & Son. Accompanying the reel was a set of fishing lines and hook rack. The two jewelers make semi-annual fishing excursions to Lake Maxinkuckee and the gift was made in appreciation of the enjoyable trips they have had together.

At a meeting of the officers and executive committee of the Indiana Retail Jewelers' Association, held at the Claypool Hotel, in this city, last week, it was decided to hold the annual convention here, Feb. 23-24. The programme will not be announced until the speakers selected have accepted places on the program. One of the important things to be brought up will be the question of establishing a watchmaker's annual session in this city for one week each year. The association will also consider a bill to be presented to the State Legislature, now in session, prohibiting the fraudulent or deceptive advertising of watches and jewelry. J. A. Oswald, secretary of the association, has the drafting of the bill in charge.

Los Angeles.

G. F. Hambright, of Hambright & Walsh, is home again after a brief business trip.

John Dorr, of the optical department of the E. W. Reynolds Co., was married, a few days ago.

George H. Marcher, of the Pacific Gem Co., is now at home, and expects to remain indefinitely.

George W. Miller, of Brock & Feagans' silver department, has so far recovered as to be able to return to his place in the store.

H. E. Denton, Lompoc, Cal.; E. Sutter, Pomona; G. S. Catudel, Santa Rosa, Cal.; are jewelers who have visited this city during the past week.

C. H. Walton, of Field & Walton, 348 S. Broadway, has gone north for a week or two. During his absence J. Koke is in charge of the firm's business here.

E. V. Saunders, of A. I. Hall & Son, San Francisco, was here, a few days ago, on his way east, expecting to be gone for some time, purchasing Spring stock.

Mrs. Ed. Cheever and daughter Edna, Attleboro Falls, Mass., are spending the Winter here. They are old acquaintances of Mr. Kemp, of the Pacific Gem Co., who formerly lived in Attleboro Falls.

E. S. Ash, who was fined $150, some time ago, for stealing gold from the Carl Entenmann Jewelry Co., was fined $50 in the justice's court, a few days ago, for stealing a bottle of wine from a wine house.

J. Rittigstein, now doing business in the O. T. Johnson building, has gone to San Francisco and Oakland, to visit relatives for a week or two. He expresses himself as well satisfied with his change of location.

Manager Burger, who has been selling the Thos. B. Clark stock at 623 S. Broadway, has discontinued this sale and shipped the remainder of the stock to Eureka, a coast town of northern California. He will himself go there to conduct an auction sale.

H. B. Crouch, who has been doing business for some years past at the corner of S. Broadway and Mercantile Pl., will move, March 1, to 555 S. Broadway, where he will occupy a large new store in company with S. G. Marshutz, optician. By getting on the opposite side of the street, where most of the retail jewelers are now located, he believes he will be much better situated than at present.

S. Weinberger, whose business was closed by attachments, about two weeks ago, has effected a settlement with his creditors by which he pays 25 cents on the dollar. S. Meyer & Co., under whose attachment Weinberger's store at 247 S. Main St. was closed, is reported to have secured possession of Weinberger's lease of that place some months ago, and was able to realize a liberal sum through the sale of the lease.

The Whitley Jewelry Co. is displaying in its window three handsome gold medals which it furnished to be presented as the first, second and third prizes in a Marathon race run, Jan. 1, from Venice to Los Angeles. They were presented to the winners in the Burbank Theatre, Jan. 12. The same company is making six more medals to be presented to the winners of a Marathon race to be conducted in the Shrine Auditorium on Washington's Birthday; also six to be presented, Jan. 20, to winners of wrestling matches at the Los Angeles Athletic Club.

Isadore Alter, a jeweler doing business in the Hotel Austin building, E. 5th and Crocker Sts., had his business almost entirely destroyed as the result of a gas explosion and fire, a few days ago. The explosion occurred in a restaurant adjoining Alter's place, and destroyed the entire building. Alter and Miss Sarah Brenner, a young woman who was in the store at the time, were both caught in the falling wreckage. Alter's back was sprained and his face burned. Miss Brenner's breast was crushed and her head badly hurt. Both were found fast in the wreckage and freed by Mr. Alter's brother, who was near the building at the time of the explosion. Alter's loss, which amounts to $3,000 or more, was covered by insurance to the extent of $1,200. Many others were injured in the disaster.

Denver.

T. M. Price, Pueblo, has filed a petition in bankruptcy.

Henry Curtis, Littleton, has been spending the past week in this city.

Louis Miller, Laramie, Wyo., was one of the buyers in this city, last week.

T. H. Nelson, Colorado City, was in town for a few days, last week, buying stock.

Dan S. Park, of Dan S. Park & Co., Cheyenne, Wyo., will be in Denver for several days, this week.

George Webb, formerly with Ben Cohn & Bro., Leadville, has taken a position with H. G. Petty, Fort Collins.

W. M. Lockhard, Longmont, spent several days in this city, last week, visiting old friends and purchasing stock.

Dan Weil, of the T. C. Weil Curio Co., returned, last week, from New York, where he has been buying goods for his firm.

Harry Blaurock left, last week, for Chicago, to attend his mother's funeral. Her death was very sudden and came as a great blow to Mr. Blaurock. He will bring his mother's body to Denver for interment.

Kansas City.

Leslie White, with D. B. Ward & Co., left, last week, for a trip over his territory.

M. S. Murray, with the C. B. Norton Jewelry Co., left, last week, for his territory.

Max Aronstam, with the Porter & Wiser Jewelry Co., was recently married to Miss Eppstein.

F. M. Rhomberg, Alamogordo, N. Mex., has been succeeded in business by Henry S. Evans.

Walter Fasenmeyer has taken a position in the engraving department of the Meyer Jewelry Co.

J. B. Hayden and wife, Topeka, Kans., passed through the city, last week, on their way to Hot Springs, Ark.

Percy Kelley, of Kelley Bros., Greensburg, Kans., is taking a course at the Missman School of Engraving in this city.

The window in the store of J. L. Wilson, 1616 W. 12th St., was broken, recently, and three diamonds valued at $135 were taken.

W. C. Schumann and Fred Cateron, with the C. B. Norton Jewelry Co., will leave for their respective territories, the first of next week.

Leslie Hutton, Lebo, Kans., who is not only a jeweler, but a raiser of fancy chickens, was in this city, last week, attending the poultry show.

O. A. Reid, of Warner & Reid, goes out on the road, next week, and will put in the next nine months calling on the trade in Kansas and Oklahoma.

Mrs. C. H. Riedemann, wife of a retail jeweler of Vinita, Okla., was injured, the early part of last week, in a wreck on the M., K. & T. R. R. near Hamburg, Mo.

The Ward & Crellin Jewelry Co. has dissolved, W. E. Crellin withdrawing. Dana B. Ward will continue the business at the old location under the name of D. B. Ward & Co.

V. W. Huffman & Co. have purchased the jewelry business of Geo. W. Lewis, Herington, Kans. Mr. Lewis will move to Concordia, Kans., and engage in the automobile business.

Purde Firstenberger, who has been traveling for L. E. Griffith & Co., Omaha, Nebr., has taken a position with the Woodstock-Hoefer Watch & Jewelry Co., and will cover the Nebraska territory.

The plate glass window in the jewelry store of Alexander Fuhrman, 628 Minnesota Ave., Kansas City, Kans., was broken one night, recently, and about $200 worth of jewelry and silverware was stolen.

W. E. Armacost, formerly with M. A. Mead & Co., Pittsburg, Pa., has accepted a position as traveling representative with the Woodstock-Hoefer Watch & Jewelry Co., and will cover the Iowa territory.

The A. J. Levin stock of jewelry, at 934 Main St., is in the hands of Samuel Feller as trustee, and will be sold at 10 A. M., Jan. 23. The inventory of stock and fixtures, at cost price, showed a valuation of about $9,000, and it is stated that the debts will run between $30,000 and $40,000. So far as could be learned no Kansas City jobbers were among the creditors.

The following jewelers were in this market, during the past week: W. F. Kirkpatrick, St. Joseph, Mo.; W. F. Kirkpatrick, Winchester, Kans.; J. H. Whiteside, Liberty, Mo.; C. E. Tarr, Greenfield, Mo.; W. H. Meyer, Lawson, Mo.; A. L. Shoop, Rothville, Mo.; Mrs. M. J. Edmonds, Topeka, Kans.; S. Freidberg, Topeka, Kans.; Mr. Dryden, of Spencer Drug & Jewelry Co., Lees Summit, Mo.; W. W. Pace, Knobnoster, Mo., and Jos. Montz, Cameron, Mo.

Pacific Coast Notes.

L. E. Vaughn, Oxnard, Cal., is remodeling his repair department.

The A. M. Dietz Jewelry Co. will shortly move into a newly furnished store at Honolulu, H. I.

Sam Rosenstein, Bisbee, Ariz., has left for New York to lay in his Spring stock for his new store on Main St.

The firm of Balbach & Bedell, Santa Cruz, Cal., has been dissolved, and a special sale of the stock is now in progress.

The store of the G. Willard Co., Blair, Nev., was entered by burglars, recently, and a number of valuable watches were taken.

O. F. Ahring, formerly with F. W. Droster, St. Louis, Mo., has taken a position with C. W. Ernsting, San Diego, Cal., as designer and engraver.

During the past year San Diego County produced cut gems valued at $65,575. Rough gems were sold to the value of $377,150. These figures are approximately the same as those of the preceding year, and the result is considered satisfactory in view of the condition of the gem market, owing to the financial stringency.

E. J. Phillippi, who for the past three years has been conducting an optical store at 860 Main St., Riverside, Cal., has decided to add a jewelry department. He will, as before, devote his personal attention to his optical work. The new department will be in charge of an experienced man who is coming from the east to fill the position.

"Carbonate Ore" Johnson, who formerly operated a store at San Diego, but who moved from there, a short time ago, and located at Riverside, Cal., has been found guilty of using the United States mails with intent to defraud and has been sentenced to four months in jail and fined $1. The principal witness for the Government was Mrs. Gertrude McMullen, and the knowledge of gems displayed by her at the trial was a revelation. The jury was out but a few minutes when it brought in the verdict of guilty.

Prompt action on the part of Jeff Potter, a clerk in the store of William Stanton, Bakersfield, Cal., a short time ago, prevented what might have proved to be a very disastrous fire. An oil stove which was used to heat the store was upset by the son of the proprietor, and the burning oil spread over the floor. Potter rushed into the flames and carried the stove out into the street. He then returned and beat out the flames with a piece of carpet. His hands were burned, but otherwise he was none the worse for the experience.

Changes looking to a large increase in the size of the plant of the Delamothe Distributing Co., Spokane, Wash., were announced by Col. Albert M. Dewey, last week. This company has been re-incorporated under the style of the Delamothe Co., and will continue the business of metalizing flowers, etc., for jewelry, the capital stock being $150,000. The incorporators are: L. G. Delamothe, Joseph A. Borden, A. M. Dewey, E. J. Hyden, Guss Luellwitz, J. C. McClain, of Salt Lake, and E. J. Wadell. The new company is a combination of the former Delamothe Distributing Co. and the Delamothe Natural Art Decorating Co. A large increase in the plant is projected, which looks to the erection of a new building to be used for offices alone.

Milwaukee.

Dr. I. Greenberg, optician, located in the downtown establishment of David Goldman, was recently married in Chicago to Miss Sarah Koferts of that city.

T. Terich, an Austrian jewelry and watch salesman, supposed to have hailed from Minneapolis, recently met death at the Randolph Hotel here by drinking four ounces of a sleeping potion.

The General Agents' Association of the Northwestern Mutual Life Insurance Co., of Milwaukee, have presented to Judge H. L. Palmer, former president of the company, an illuminated recommendation, the work of Tiffany & Co., of New York.

Out of town jewelers who were in Milwaukee last week, included A. Levin, Levin Jewelry Co., Calumet, Mich.; F. H. Coburn, East Troy, Wis.; A. W. Anderson, Nelson & Anderson, Neenah, Wis.; R. G. Foss, Oconomowoc, Wis.; F. P. Beswick, Racine, Wis., and T. J. Dale, Kenosha, Wis.

Plans for the fourth annual convention of the Wisconsin Retail Jewelers' Association were formulated at the meeting of the board of directors, held Jan. 13. Indications are that the convention, which will meet in Milwaukee, July 20, 21 and 22, will be equally as successful as the one of last year.

The plant of the E. H. Warnke & Co., is being improved by the addition of modern and up-to-date fixtures, including a new Watson-Stillman hydraulic press of 125 tons pressure. The new press will greatly increase the capacity of the Warnke establishment, especially for work of a large scale.

The full schedule of the liabilities and assets of Andrew J. O'Brien, Oshkosh, who recently went into voluntary bankruptcy, have been published. Total liabilities are given as $3,619.81 and the total assets as $3,724.65. The value of the stock in trade is given as $2,422.15; claims against patrons, $237.50; life insurance policy, $1,000; claims of unsecured creditors, $3,609.48; debts due petitioners on open account, $231; property exempt, $1,400. Hume & Ollerich, Oshkosh, attorneys for Mr. O'Brien, are endeavoring to straighten out matters.

Burglars recently broke into the retail jewelry establishment of H. T. McKinley, Little Rock, Ark., and escaped with miscellaneous jewelry valued at about $200. Entrance to the store was gained through a rear door, which was broken from its hinges. The thieves thoroughly ransacked the store and removed the articles which had been displayed in the show windows.

Providence.

Calvin Dean, 158 Pine St., is working nights.

Mayor Henry Fletcher celebrated his 50th birthday, Sunday.

The R. L. Griffith & Son Co. is working nights to keep up with orders.

The G. L. Davidson Co. has removed from 24 Calender St. to 9 Calender St.

Henry Douglas, Swansea, Mass., has taken a position with the Capron Co., of this city.

Alfred K. Potter, of E. A. Potter Co., has returned from a successful western trip for his firm.

William J. Pearson, of Heimberger & Pearson, is serving on the petit jury in the Superior Court for two weeks.

The Cutler Jewelry Co. is working nights to fill orders brought home by Harry Cutler from his trip through the west and south.

The Spring term of the Rhode Island School of Design begins, Jan. 25, and there is a large enrolment in the jewelry class.

W. Louis Frost has been elected by the Washington Park Yacht Club as a delegate to the Narragansett Bay Yacht Racing Association.

Arthur W. Stanley has been elected a member of the executive committee of the Pawtucket Business Men's Association for three years.

The will of John J. Banigan, of the Roger Williams Silver Co., which has been filed with the Municipal Court in this city, will be probated Jan. 26.

Mayor Henry Fletcher was one of the speakers at the banquet of the Conservative Club of Rhode Island at the Narragansett Hotel, Monday evening.

Samuel Gordon, Rochester, N. Y., was in this city, the past week, placing orders for stock for his new store, which he intends opening at Oklahoma City.

Robert Clampitt has accepted a position as New York representative of William C. Greene Co., of this city. He was formerly with C. Ray Randall & Co.

Geo. W. B. Chambers, for several years with the Brown & Sharpe Mfg. Co., has been appointed assistant custodian of the new United States post office building.

Henry Fletcher was elected a member of the finance committee and Charles E. Westcott, a collector, at the annual meeting of the Cranston St. Baptist Church, last week.

Among the foreign importations recently received through the Providence custom house were the following: From Bremen, two packages of imitation precious stones.

Fessenden & Co., Inc., silversmiths, 100 Friendship St., have purchased the business of Johnson Bros., silversmiths and manufacturers of hollow ware at 19 Calender St.

William T. Chase, of the C. H. Cooke Co., was elected one of the Board of Stewards at the annual meeting of the Haven Methodist Church, of East Providence, the past week.

Rudolph G. Schutz is completing preparations for the introduction of his new process reinforced ring stock, on which the gold is thicker on the parts where the wear is the greatest.

Arthur W. Dennis, who is financially interested in one of the manufacturing jewelry concerns in the Attleboros, is on the sick list. Mr. Dennis is Lieutenant-Governor of Rhode Island.

Sarah B. Potter, 59 years of age, was before the Sixth District Court, Friday morning, charged with the larceny of a barrette, valued at five cents, from one of the local stores. She pleaded guilty and was fined $10.

William H. Waite, of the Waite-Thresher Co., talked to the Asbury Men's Club on "China," which he visited a year ago as the delegate from the Rhode Island Baptist State Convention to the World's Missionary Congress.

An informal reception was tendered to the employes of the Nicholson File Co. at the Y. M. C. A. building, Friday evening, about 300 of the force being in attendance. Refreshments were served and an entertainment enjoyed.

The attorney for Raphael Magid, doing business as the Metropolitan Jewelry Co., Worcester, Mass., was in this city, the past week, calling upon the creditors of that concern asking for an extension. There are but a few creditors in this city.

J. J. Rosenfeld, formerly city editor of the *Evening Tribune,* and for many years previously in the imitation precious stone business, is prominently mentioned for the position of clerk of the committee on corporation of the lower branch of the Rhode Island General Assembly.

Henry A. Kirby, who has a large number of pedigree animals on his country place at Warwick Neck, had 24 valuable imported sheep killed by dogs a short time ago. The past week he presented a claim to the town council of Warwick, asking for payment of damages amounting to $240.

The jewelry buyers in this city, last week, were as follows: Leon Altbach, of Altbach & Rosenson, Chicago; L. Goldstein, of G. E. Ellis & Co., Winnipeg, Man.; Sol. Cerf, of S. Cerf & Co., Pittsburg, Pa.; S. Magid, of Cashner & Magid, Boston; J. Eastwood, New Glasgow, N. S.; M. Schlisselberg, of the National Jewelry Mfg. Co., Baltimore, Md.

H. Cyrus Farnum, of this city, was selected, Friday afternoon, to paint the city's portrait of Mayor Henry Fletcher, who is treasurer of the Fletcher-Burrows Co., manufacturing jewelers. The city council committee appointed to take charge of the matter met at the city hall with Mayor Fletcher in attendance by invitation.

The department managers of L. Dimond & Sons, Inc,. met at the Crown Hotel at the close of business, Thursday night, and, after a banquet, proceeded to the organization of the Buyers' Club of Dimonds'. By-laws were adopted and the following officers elected: President, William Schloss; vice-president, S. Fleischman; treasurer, John J. Shea; secretary, M. J. Keefe.

Henry G. Thresher, of the Waite-Thresher Co., returned, Friday, from a visit to Washington, D. C., where he went in quest of a speaker for the annual banquet of the New England Manufacturing Jewelers and Silversmiths' Association. He also attended to several matters pertaining to the brief regarding the tariff on jewelry that is to be filed with the Committee on Ways and Means.

A $20,000 mortgage was recorded at City Hall, last week, the mortgagor being Tobias Burke and the mortgagee the Mechanics Savings Bank. The security offered is the brick building at the corner of Eddy and Worcester Sts., recently purchased by Mr. Burke. The building was built on the ruins of a part of the section destroyed by the famous Aldrich fire of 1888, and has always been occupied by manufacturing jewelers.

The Advisory Council of the New England Manufacturing Jewelers and Silversmiths' Association at its meeting at the rooms in the Wilcox building, Thursday, voted to change the time of meeting from 12.45 o'clock to 2 P. M. Considerable routine business was transacted and bills audited and the details for the annual banquet discussed. Much interest is being manifested in the jewelry classes at the Rhode Island School of Design.

At the annual meeting of the Pomham Club, last week, Albert A. Remington was elected president; Henry G. Thresher, vice-president; executive committee, Edward B. Hough, Everett L. Spencer and William A. Schofield; membership committee, Walter S. Hough and Everett S. Horton; committee on by-laws, Arthur W. Dennis and Henry W. Harvey; board of trustees, James E. Blake and Edwin A. Smith. Henry Fletcher was made an honorary member.

A meeting of the directors of the Manufacturing Jewelers' Board of Trade was held on Friday afternoon. Two new members were admitted to membership and much routine business incidental to the closing of the year and the ordering of payment of bills was attended to. The committee appointed to draft a new code of by-laws rendered its report, which was discussed at considerable length, but was finally passed in the desired form for presentation to the annual meeting of the association on the last Saturday afternoon in this month.

In the case of the Washington Real Estate Co. against Wachenheimer Bros., manufacturing jewelers, the Supreme Court, in a rescript handed down on Friday, sustained the verdict of the Superior Court in behalf of the plaintiff. The suit was brought to recover a balance alleged to be due for rent in the Calender building, where the defendants were formerly located. The defendants claimed that there should have been an allowance made for damages, owing to a leaky roof. They tendered a check for the amount that they were willing to pay, which was not accepted by the plaintiff. The verdict in the Superior Court allowed $240 to the plaintiff and the rescript sends the case back to the Superior Court for judgment on the verdict.

The manufacturers in this vicinity are making increased demands upon the recently established Labor Bureau of the New England Manufacturing Jewelers and Silversmiths' Association, and the list of those who have been placed at good situations through this medium is quite large. There is a brisk demand for help and advertisements in the daily newspapers continue to be numerous. Among those of the past week were the following: Sulzberger Bros., bench hands; Ostby & Barton Co., chasers on gold rings; C. S. Williams Co., hands on inlaid combs; William Kahle, case makers; L. Goodrich, chain purse makers; 43 Dart-

mouth Ave., chain purse makers; Thomas Breese, of Attleboro, Mass., girls to charge hard enamel; Marshall & Co., hard solderers; J. Schwarzkopf & Co., 10 girls to set up and charge cluster work; H. N. Pervear Co., man on gold front work; Capron & Co., girls on collar buttons; Elmwood Box Co., ring block makers; Wolstenholme Mfg. Co., girls to set up and charge work.

Howard D. Wilcox, of Dutee Wilcox & Co., and wife left here, Monday afternoon, for Phoenix, Ariz., where he will remain for about four weeks, although his family will remain during the remainder of the Winter with Mrs. Wilcox's parents. Mr. Wilcox broke both bones of his left arm in November, but has not lost a day from his work and is much in need of a vacation.

George W. Kinner, 75 years of age, died at his home in Knightsville, R. I., Saturday afternoon, after a stroke of paralysis. Mr. Kinney was a veteran of the Civil War, having served with the Massachusetts Volunteers. By trade he was a jeweler, and several years ago was employed by Potter & Buffinton, but for 23 years he had been employed at the Gorham Co. For two years he had been in poor health, so that he had been unable to work steadily. Mr. Kinney was a widower, and the body will be taken to Newark for burial.

Attleboro.

A new boiler is being installed in the Robinson factory on Union St.

E. V. Sweet has returned from New York where he has been for the past week in the interest of C. O. Sweet & Sons Co.

William O. Hall, foreman for the Attleboro Mfg. Co., was married to Miss Mary L. Swift last Thursday by Rev. John Whitehill.

Austin & Stone have removed their plant to the front end of the Attleboro Mfg. Co. building on Hazel St., just vacated by John Anthony.

The J. M. Fisher & Co., have received word from Maxey W. Potter, its middle west salesman, who was stricken with ptomaine poisoning in Chicago, that he is regaining his health and strength and is continuing his trip.

Roy Packard, a stamper at the Watson & Newell Co.'s works, sustained a painful accident last Friday, which may result in the partial loss of his eyesight for some time. A piece of steel flew through the eyelid and penetrated the white of the eye.

J. G. Young Co., of Attleboro, have been incorporated to do a general jewelry business with a capital of $10,000. The officers are: Harry J. Moelter, Attleboro; vice-president, Henry A. White, Attleboro; treasurer and clerk, Leslie G. Young, Plainsville.

Among the local firms advertising for help the F. H. Sadler Co., first class designer; Standard Button Co., girls for packing room; Finberg Mfg. Co., girls for bench work, three chasers on bracelets and one locket maker; Bates & Bacon, 6 bench hands; S. O. Bigney & Co., 15 girls to set up work.

Daniel Sevinski, an employe at the factory of J. W. Luther & Co., lost an arm on Friday. The hand of the employe caught in a belt running near the bench. He was pulled upward and his left arm wound about the shafting. The hand was torn off just above the wrist and the bone broken above the elbow. Sevinski was removed to the Rhode Island hospital where it was necessary to amputate the member above the elbow.

The annual meeting of the stockholders of the First National Bank was held last Tuesday and the following directors elected: C. L. Watson, D. E. Makepeace, Harvey Clap, S. M. Einstein, E. A. Sweeney, A. H. Sweet, R. M. Horton, A. A. Bushee, Oscar Wolfenden and Frank Mossberg. Subsequent to this election these directors met and elected the following officers: C. L. Watson, president; D. E. Makepeace, vice-president and F. G. Mason, cashier. The directors would say nothing after the meeting, regarding the policy of the bank, but it is known that even their re-election does not satisfy some people, and that the result of the meeting does not change the feeling of those who think that there should be a national bank in town controlled by local capital. William Mauran of the John T. Mauran Mfg. Co., Providence, now holds the controlling interest.

North Attleboro.

George L. Paine has returned from a successful trip.

E. I. Franklin & Co., have started on a 13-hour schedule.

Mr. and Mrs. Thomas G. Frothingham, Jr., have returned from a visit to Milwaukee.

Joseph Codding has returned from a New York trip in the interest of the Codding & Heilborn Co.

E. L. Mumford, formerly salesman for Miller, Fuller & Whiting, was a local visitor last week.

Mr. George Whiting has returned from New York where he has been for the past two weeks on business.

Harry Pierce has returned to the west from whence he was called home by the death of Mrs. Edwards.

Mrs. Eva Curtis has been appointed administrix of the estate of her daughter, Mrs. E. Blanche Edwards.

John Carley had several fingers crushed under a stamp at the factory of Scofield, Melcher & Scofield last week.

Fred A. Howard, C. Ray Randall and Alton H. Riley attended the banquet of the Boxston Jewelers' Club last week.

A number of improvements are being made about the company shops in order to increase the facilities for fire protection.

The jewelry buyers in town the last week have been as follows: Sol. Cerf, of S. Cerf & Co., Pittsburg and W. H. Garson, Troy, N. Y.

William F. Maintien has offered a silver cup to the winner of a prize speaking contest that is open to all the school children of Plainville.

The interest of Warren E. Willis in the George L. Paine Co. has been purchased by the remaining stockholders. Mr. Willis will continue as head toolmaker for the firm.

J. J. Sommer, who has returned from the west, has been obliged to summon a building expert from Providence to devise means for rebuilding the brick vault that tumbled down during his absence.

Arthur S. Bishop has sold out his large furniture store which he conducted for many years as Mr. Bishop finds that his duties at the Bishop Chain Co., demands that he give it his entire attention.

The following want advertisements were noted in the daily paper last week: H. D. Merritt & Co., for experienced girls to make herringbone chain; Plainville Stock Co., girls to work at the bench; Mrs. H. Wemmell, 50 purse makers.

The annual meeting of the stockholders of the Manufacturer's National Bank was held last Tuesday morning. The cashier's report showed that notwithstanding the industrial depression good progress had been made during the first year of the bank's existence. The following directors were named: Frank Baker, Charles O. Mason, George K. Webster, Fred E. Sturdy, George W. Cheever, Albert Totten and Joseph L. Sweet. After the meeting of the stockholders the directors elected the following officers: Fred E. Sturdy, president; Frank L. Baker, clerk, and Clifton Carpenter, cashier.

Brockton, Mass.

Ira Worcester has opened a new retail jewelry store at the corner of Main and Ward Sts.

Merton S. Gurney, of this city, has been elected and installed worshipful master of Paul Revere lodge of Masons. He is son of the late Lysander F. Gurney, one of the best-known and most expert watch and clock makers in Massachusetts.

Enthusiasts in arts and crafts were given an opportunity to hear Frank Gardner Hale, of Boston, speak on "Hand-Wrought Jewelry," one day recently, in Junior Y. M. C. A. Hall at the second lecture in the Arts and Crafts department of the Brockton Woman's Club. Mr. Hale brought with him a glass case filled with exquisite specimens and displayed the beautiful work to the members present.

Barney H. Freeman, of Boston, is held in the custody of the authorities here for the alleged larceny of a diamond ring from Archie B. Wright, salesman for the S. D. Grossman Co., wholesale and retail jewelers in this city. Freeman is held in $300 bonds for the consideration of his case by the grand jury in this county in February. The case is complicated, by the fact that two rings figure in it, and that they are remarkably alike, and each worth in the neighborhood of $135 to $150. The Grossman Co. and Wright allege Freeman illegally appropriated the ring owned by the company and charged to its salesman's account. Freeman claims that he did not, but that a misunderstanding has arisen, due to the fact he acquired at the time in question another ring almost a duplicate, and that the latter passed from his hands to those of a Boston man named Buckley. The second ring has been traced, the general resemblance is admitted to be strong, and the grand jury will seek to solve the problem.

Philadelphia.

B. E. Soeper is making extensive alterations to his establishment, 114 S. 11th St.

H. N. Allebach, of 120 N. 7th St., has returned from a two-weeks' vacation trip.

Lou Sickles, of M. Sickles & Sons, spent last week at the east manufacturing centres.

John Johnson, 202 Main St., Darby, will celebrate his 74th birthday anniversary Jan. 24.

Roy Phillips, formerly with C. R. Smith & Son, has accepted a position with A. Vollmer, 144 W. Girard Ave.

No agreement has yet been reached between the creditors of I. Mayer, 57 N. 8th St., and S. Jacobson, 304 Market St.

A. G. Lee and Mr. Cook, of the E. Howard Watch Co., were in Philadelphia, last week, making a thorough canvass of the trade.

E. P. Ledos, a manufacturer of Newark, N. J., will be here the latter part of this week to call on old friends before starting on a trip to the Pacific coast.

F. Van Olinda begins his initial trip as a traveler for L. P. White, this week. The rest of Mr. White's travelers have also started out on their various territories.

George C. Child, retail jeweler, 20 S. 10th St., above Chestnut, contemplates leaving soon for an extended trip to Florida for pleasure and for the benefit of his health.

Joseph Fussman, a Gloucester, N. J., jeweler, is looking forward eagerly to the arrival home of his wife, who was in the earthquake zone in Italy during the terrible catastrophe.

William C. Robinson, manufacturing jeweler, 725 Sansom St., is receiving the sympathy of his friends in the trade upon the death, last week, of his wife after a prolonged illness.

M. Petrowski, retailer, Front St., above Cumberland, has notified his creditors of his insolvency and offered a settlement at 25 cents on the dollar. The total amount of his liabilities is reported to be above $20,000.

The retail jewelers of Kensington Ave. have finally arrived at an agreement to close Thursday evenings at 6 P. M. This is the last set of sectional jewelers to join in their general movement for closing on Thursday evening.

S. J. Lyons and Herman Donath, two prominent Kensington retailers, are active in planning a banquet to be given at the Majestic Hotel to the Press and the committee which made the recent carnival of Kensington merchants a notable success.

Andrew Kaas, a prominent diamond dealer, will remove his store from 3 S. 13th St. to a store a few doors below his present establishment. Mr. Kaas will spend $3,000 in fitting up his new store. He obtained a permit for the alterations last week.

Among the out-of-town jewelers buying stock here last week were the following: C. W. Ritter, Pottstown, Pa.; H. V. Stratton, Bordentown; R. W. Quicksoll, Mount Holly, N. J.; E. Kerper, of Kerper & Custer, Pottstown; S. Goldsmith, of T. Goldsmith & Son, Reading; John MacPherson, Mauch Chunk, Pa.; James Wheeler, Salem, N. J.

Prof. F. W. Schuler, principal of the Philadelphia College of Horology, was presented, on Wednesday evening, Jan. 13, with a Past High Priest jewel by the members of the Philadelphia Royal Arch Chapter No. 169. Oscar Ramsey, of Clear Ridge, Pa., has returned to the Philadelphia College of Horology after having been home over the holidays. His uncle, D. R. Ramsey, has also entered the college for a course in watchmaking and engraving.

I. D. Garman, president of the Pennsylvania Retail Jewelers' Association, has announced the association will hold two meetings, one in Philadelphia, Feb. 4, and the other in Pittsburg, Feb. 2. The details of the second meeting are published in full in another column. The meeting in this city will be held at 8 P. M. at the Jewelers' Club, 1128 Chestnut St., and all members of the local trade are urged to be present, whether a member of the association or not. It is hoped that means will be found to stop, by concerted action, certain abuses which have grown up in the trade. The annual convention will be held, June 3 and 4, at Harrisburg.

The body of Leopold Ermann, the jewelry salesman who was murdered and robbed of $9,000 worth of jewelry and diamonds, Nov. 17, supposedly by George Schaeffer, at Schnecksville, was buried Thursday last in this city from the funeral parlors of Emanuel Asher, 1602 Diamond St. Only the immediate relatives of the family attended the services and interment was made in Adath Jeshurum Cemetery. The services were conducted by the Rev. Dr. Joseph Krauskopf, who was a personal friend of the dead jeweler. Mrs. Jacob Ermann, a sister-in-law, is seriously ill as the result of shock. Efforts to locate the stolen jewelry have been unavailing.

Harrisburg, Pa.

Joseph C. Closter is vice-president and L. Karnsky a director of the Hebrew Charity Association, which has been organized in this city.

Mr. and Mrs. George A. Hutman entertained the members of the Second Reformed Church choir, of which Jeweler Hutman is director, at their handsome home on N. 3d St., last week.

A regular meeting of the West End Business Men's Association, of which E. L. Rinkenbach is president, was held on the 15th inst. Under the presidency of Mr. Rinkenbach, this body of uptown merchants promises to make itself a power for the betterment of conditions in that section of the city.

Under habeas corpus proceedings, Clinton H. Trumbauer, of Kempton, Berks County, who was arrested last week charged with complicity with George Schaeffer in the murder, last November, at Schaeffer's chicken-farm, near Schnecksville, of Leopold Ermann, a well-known Philadelphia jewelry peddler, was discharged under $1,000 bail by Judge Trexler at Allentown, Jan. 16, the evidence against him being insufficient to connect him with the murder. The bail was required to insure his presence as a witness against Schaeffer at the April term of the Criminal Court in Allentown.

Boston.

The Boston Jewelry Mfg. Co., of which L. J. Aushen is proprietor, is enlarging its shop space in the jewelers' building, 373 Washington St., and employing a number of additional hands.

George A. Homer has offered a reward of $100 for the arrest and conviction of the thieves who broke a window in his Winter St. store by throwing a brick through it some time during the night of Jan. 4, and stole opera glasses, fountain pens, bracelets, combs and other gold mounted jewelry to the value of upward of $200.

"Magnetism and Electricity" was the subject of the meeting of the New England Watchmakers' Club at its rooms on Bromfield St. on the evening of Jan. 12. Chief Electrician Ela, of the Waltham Watch Co., gave an illustrated talk on the subject, being assisted by H. E. Duncan and J. Sundin, also of the Waltham establishment.

The regular monthly meeting of the Massachusetts Optical Society was scheduled for last evening, Jan. 19, at Young's Hotel, the speaker of the occasion being Fred A. Barber, of the Globe Optical Co., advertising manager, and the subject "Optical Advertising." The organization is making an active effort to secure the adoption of its optometry registration bill, similar to the one introduced in the Legislature last year.

In recognition of practical suggestions received from employes of the concern during the year, a record being kept of all such suggestions that were accepted and acted upon by the firm, and a banquet invitation issued in exchange therefor, the Smith, Patterson Co. gave a dinner to about fourscore workers in its establishment at the Parker House, Monday evening, Jan. 18. The affair was one of the most enjoyable occasions for the promotion of co-operation between a business house and its employes ever held in this city.

Baltimore.

The stock and fixtures of the late Wm. H. Saxton, who formerly conducted a store at 322 N. Charles St., this city, have been disposed of at an administrators' sale by an order from the Orphans' Court of Baltimore. The administrators are Talbot Jenkins, W. A. Jenkins and Mrs. J. R. Saxton.

A woman who was arrested recently in this city on a charge of the larceny of a diamond horseshoe brooch valued at $800, and who gave her name as Mamie Degracia, is believed by the police to be Mamie Decris, well known in the south as the Diamond Queen, who cleverly swindled the jewelry firm of Theus & Co. and A. L. Desbouillons, Savannah, Ga., about seven years ago.

Swartchild & Co., Chicago, are issuing a supplement to their catalogue called the "Black Shield Watchman." One would think from their enormous catalogue that the limit had been reached, but the new supplement contains many new tools and inventions of very recent date, and will be found interesting to all jewelers. It is sent free.



Holland & Stein is a new jobbing concern at 46 Market St., Newark, N. J.

Theo. Shaffer has engaged in the watch and jewelry repairing business in Cordele, Ga.

Mr. Williams has opened a jewelry store on Lake St., near Bloomington Ave., Minneapolis, Minn.

E. R. Jackson has engaged in the retail jewelry business on his own account at 91 Bank St., Ottawa, Ont.

H. L. Condon is a new jeweler in Lafayette, Ala., where he has rented quarters in the Collins building.

Charles Warden will shortly open a retail jewelry store in Clinton, N. Y. Mr. Warden formerly resided in Canastota, N. Y.

S. P. Campbell, formerly with the Carlson Jewelry Co., of Richmond, Mo., has opened a jewelry store in Excelsior Springs, Mo.

The Lewis Levin Cut Glass Co. has just been incorporated under the laws of the State of New York to manufacture cut glassware. The capital stock is $20,000.

The Minnetonka Diamond Co. has been incorporated in New York under the laws of the State of New York as goldsmiths, silversmiths and jewelers, with a capital of $75,000.

The Rockwell Silver Co. is the name of a new industry which has been organized to manufacture sterling silver novelties in Meriden, Conn. The business will be started about March 1.

The Roy L. Smith Jewelry Co. was incorporated in Denver, Colo., recently, with a capital stock of $3,000. The incorporators are: R. L. Smith, Carrie M. Smith and Clyde C. Smith, of Delta.

The Schweizer Jewelry & Optical Co. was recently incorporated in Selma, Ala., with a capital stock of $2,000, of which one-half is paid in. The incorporators are: J. L. Schweizer, W. M. Vaughan and A. L. Schweizer.

A. J. Sugar & Son will shortly open a handsomely equipped retail jewelry establishment at 1112 G St., N. W., Washington, D. C. Mr. Sugar, Sr., was formerly engaged in business in Baltimore, Md., for about 12 years.

The Murray Jewelry Co. has filed articles of incorporation in Nashville, Tenn., to engage in the jewelry business, with a capital stock of $12,000. The incorporators are: John T. Murray, Robert Murray, E. E. Bennett, W. B. Hickman and Ben. Childers.

A new concern, which will handle a line of diamonds, under the firm name of J. De Mariano & Co., has opened offices in the New Silversmiths' building, 15 Maiden Lane, New York. Mr. De Mariano was with Albert Lorsch & Co. for many years, representing them in the west, and of late represented R. Noel & Co. He will do all the traveling himself and expects to call on the trade early in February.

The Mount Morris Jewelry Co. is the name of a new concern which has been incorporated under the laws of the State of New York, with a capital of $3,000. The firm manufactures and deals in watches and jewelry. The incorporators are: Justin M. Williams, Elizabeth S. Williams and George W. Wright, all of New York.

St. Louis.

The Remoh Jewelry Co., which has had a store at 814 Olive St., in the Burlington building, moved last week to 427 N. Broadway.

D. C. Cornwell, a retired jeweler of Athens, O., and Mrs. E. J. Montgomery will shortly be united in marriage. The couple met in this city last week after an estrangement of several years.

Among the out-of-town jewelers in St. Louis during the past week were: C. W. Scanlin, Indianapolis, Ind.; Louis Smith, of T. K. Smith Jewelry House, Oskaloosa, Ia.; Mr. Tobin, of Tobin & Carham, Springfield, Ill.; and W. H. Jahn, Pacific, Mo.

The Hess & Culbertson Jewelry Co. has completed arrangements to move to its new building at the northwest corner of 7th and St. Charles Sts. Extensive alterations are being made in the new building for the concern. The store will be handsomely equipped with every modern improvement.

"Die Eisenst adt Rauch Fest" was what Morris Eisenstadt, of the Eisenstadt Mfg. Co. gave his employes in the way of his annual entertainment at the Mercantile Club last Saturday night, and a unique programme which he had prepared gave an idea of what was to come. There were several entertaining vaudeville numbers.

Benj. Blazer, New York, Offers Creditors a Small Settlement.

A meeting of the creditors of Benjamin Blazer, doing business as the Blazer Jewelry Co., 407 Broadway, New York, was held, Monday afternoon, at the offices of Breitbart & Breitbart, attorneys, 346 Broadway, New York, at which time an offer of 15 per cent. cash and 5 per cent. on notes indorsed by responsible parties was submitted to creditors by the attorney representing the jeweler, after Mr. Blazer had first submitted an offer of 10 per cent. cash and 10 per cent. indorsed notes.

The liabilities are all for merchandise, it was stated, and amount to about $7,000. The assets in stock are placed at between $16,000 and $17,000, with outstanding accounts of $2,250, of which about $250 are considered good. It was said that business had been poor and expenses large. The sum of $5,263 was paid out since October, 1908, of which $1,005 was expenses for the office, etc.; $350 was paid the Columbia Bank, last week, on a note.

Mr. Givaudan, of R. H. Ingersoll & Bro., and Mr. Graubart, of J. W. Friedman, were voted a committee to go over Mr. Blazer's books.

Mr. Blazer started alone in business, but in August, 1901, D. Heineman became his partner in the "Manhattan Plated Jewelry Co.," which firm style was subsequently changed to Heineman & Blazer. They dissolved in December, 1903, and Max Barish was admitted as a partner under the style of the American Jewelry Co. They dissolved July 28, 1905, and Mr. Blazer then conducted business as the Blazer Jewelry Co.

Games Rolled by the Jewelers' Bowling League of New York.

The following were the scores of the teams of the Jewelers' Bowling League of New York in the games rolled last week:

Jan. 11.—L. E. Waterman Co....	863	867	940
vs. J. J. Donnelly.....	693	765	729
Jan. 12.—Solidarity Watch Case Co.	812	871	768
vs. Jos. Fahys & Co.....	852	1,003	803
Jan. 13.—Aikin-Lambert Co.....	904	884	939
vs. H. A. Meyers.....	739	822	869
Jan. 14.—Cross & Beguelin.....	861	903	960
vs. Jewelers' Circular-Weekly.	715	807	732
Jan. 15.—H. W. Wheeler & Co..	747	858	889
vs. C. F. Wood & Co.....	789	889	806

STANDING OF CLUBS.

	Won.	*Lost.*	*High score.*	*Per cent.*
Cross & Beguelin.....	27	9	1,004	.750
L. E. Waterman Co.....	22	11	940	.666
H. A. Meyers.....	23	13	963	.639
H. W. Wheeler & Co.....	23	13	952	.639
Aikin-Lambert Jewelry Co.	21	15	958	.583
Tiffany & Co.....	17	13	972	.566
Jos. Fahys & Co.....	19	17	1,003	.528
C. F. Wood & Co.....	18	18	936	.500
Solidarity Watch Case Co.	12	24	922	.333
Jewelers' Circular-Weekly.	7	29	902	.194
J. J. Donnelly.....	3	30	867	0.90

A tabulation of the team average, individual average, high scores and strike record for the first half of the tournament has been compiled by the secretary and shows some splendid individual and team scores.

	Team average.	*Strike record.*
Aikin-Lambert Jewelry Co.....	852 25/30	.497
Cross & Beguelin.....	896 2/30	.541
J. J. Donnelly.....	742 2/30	.370
Joseph Fahys & Co.....	841 15/30	.467
Jewelers' Circular-Weekly.....	735 24/30	.239
H. A. Meyers.....	830 29/30	.453
Solidarity Watch Case Co.....	783 10/30	.411
Tiffany & Co.....	845 1/30	.479
L. E. Waterman Co.....	825 4/30	.444
H. A. Wheeler & Co.....	843 10/30	.459
C. F. Wood & Co.....	835 18/30	.444

	Average.	*High score.*	*Class A games.*	*Games.*
H. A. Meht.....	198 2/30	245	8	30
O. N. Windorf...	187 18/30	224	3	30
W. G. Wood.....	186 7/27	245	4	27
A. C. Capouilliez.	183 15/30	241	4	30
W. C. Weber....	183 14/30	240	2	30
J. W. Wagner....	181 19/28	234	4	28
E. E. Wood.....	181 1/24	223	3	24
R. H. Woodrow..	180 19/30	227	6	30
H. Labouseur.....	179 18/24	231	1	24
H. Knoeplle.....	179 13/30	225	1	30
C. P. Holker.....	178 12/30	247	2	30
John Hall.....	178 3/27	224	3	27
B. J. Tritt.....	176 4/30	225	2	30
F. Walker.....	175 12/27	213	2	30
F. W. Ketcham..	174 29/30	222	1	30
L. A. Goettler....	174 7/30	245	..	30
G. S. Knapp.....	174 6/27	228	1	27
F. Schneider.....	173 8/18	211	1	18
P. Schmetzer.....	171 3/30	208	1	30
C. P. Jennings....	170 9/30	206	..	30

Newman Bros., Merkel, Tex., in Bankruptcy.

ABILENE, Tex., Jan. 13.—Wm. A. and Terry Newman, who conduct a jewelry business at Merkel as Newman Bros., Wednesday last filed a voluntary petition in bankruptcy in the Federal court here. According to their schedules, the liabilities are $4,814.56 and their assets $3,652, and exempt assets $456.

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Payable invariably in advance.

Rates 75c. per insertion for notices not exceeding 25 words; additional words, 2c. each.

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Display cards, $2.00 per inch.

In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.

All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.

Situations Wanted.

JEWELER and clock repairer wants position in New York or vicinity. Address "O. B., 1565," care Jewelers' Circular-Weekly.

ENGRAVER wants steady position; can do plain jewelry and clock repairing. Address "E. W.," 524 N. 8th St., Terre Haute, Ind.

ENGRAVER and saleslady desires position; experience; best reference. Address "W. F. H., 1454," care Jewelers' Circular-Weekly.

WANTED, position by optician, jewelry and clock repairer, do edging and all kinds of repair work. M. H., 1574," care Jewelers' Circular-Weekly.

YOUNG MAN, 18 years, wishes position in wholesale jewelry house; can furnish best of references. Bertram Ochs, 165 W. 140th St., New York.

A GOOD WATCHMAKER, with 20 years' experience, wishes a steady position in New York City. "K., 1464," care Jewelers' Circular-Weekly.

WATCHMAKER, 22, with full set of tools, desires position; would do clock repairing. Answer "P. S., 1516," care Jewelers' Circular-Weekly.

STENOGRAPHER and typewriter, four years' experience, knowledge of bookkeeping; rapid and accurate. "B. L., 1519," care Jewelers' Circular-Weekly.

EXPERIENCED watchmaker, good salesman, can take charge of repair department; highest references; security. "M., 1561," care Jewelers' Circular-Weekly.

EXPERIENCED salesman desires position with manufacturing jeweler, good connections; can invest. Address "Z., 1585," care Jewelers' Circular-Weekly.

SALESMAN of ability would like interview with precious stone or jewelry firm; territory middle west and east. "A., 1599," care Jewelers' Circular-Weekly.

DESIGNER, etcher and modeler on sterling silver, wants work in vicinity of New York or Newark. Address "K., 1515," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN of experience desires situation either on road or New York office; high class gold goods. "H., 1343," care Jewelers' Circular-Weekly.

EXPERT ENGRAVER and salesman desires to locate in New York City; best samples and recommendations. "F., 1523," care Jewelers' Circular-Weekly.

EXPERT WATCHMAKER, 37 years, first class references, wants steady position; south preferred. Address "J. S., 1564," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, can repair clocks and jewelry, wishes steady position; country or city; first class references. A. Schiff, 61 Jefferson St., New York.

YOUNG MAN, 10 years' experience, wishes position in retail or wholesale jewelry house; best of references. Address "E., 1466," care Jewelers' Circular-Weekly.

A YOUNG MAN, thoroughly experienced on fine jewelry coloring and also polishing, wishes position with good house. "M., 1578," care Jewelers' Circular-Weekly.

YOUNG MAN, 25 years old, wishes position as salesman or stock clerk in wholesale house; 12 years' experience. "W. R., 1596," care Jewelers' Circular-Weekly.

STOCK CLERK, experienced, wishes to change position; best references; New York City or out of town. Address "X. C., 1584," care Jewelers' Circular-Weekly.

WANTED, position in jewelry store by lady engraver; has had store experience and can furnish references. Address "X. Y. Z., 1590," care Jewelers' Circular-Weekly

ENGRAVER and designer, 25, married, 10 years' experience, desires position, preferably in Michigan or nearby. Address "A. S., 1457," care Jewelers' Circular-Weekly.

POSITION WANTED by first class jewelry repairer, stone setter and colorer, with over six years' experience; A1 reference. "C. E., 1571," care Jewelers' Circular-Weekly.

YOUNG MAN desires to make a change, has been with diamond importing house six years; can furnish best of reference. Address "X., 1474," care Jewelers' Circular-Weekly

YOUNG MAN desires position as first class jeweler and engraver; can furnish best of reference; south preferred. Address "G. K., 1591," care Jewelers' Circular-Weekly.

WATCHMAKER, jeweler, optician, competent man, desires position with view to purchasing all or part interest in paying store. Address "S., 1355," care Jewelers' Circular-Weekly.

JEWELRY REPAIRER, new work and jobbing, high class work desired; no cheap place; willing to go anywhere; wages, $25. Address "Steady, 1572," care Jewelers' Circular-Weekly.

YOUNG MAN, 28 years old, watchmaker, several years' experience in first class clock repairing; moderate salary; highest references. F. M. Espinosa, 850 E. 163d St., New York.

ENGRAVER, first class, desires position where he can learn the jewelry repairing trade at living expenses. Address, full particulars, "Engraver, 1577," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, with 22 years' experience, competent in every respect, wants position with a reliable house. Address "First Class, 1158," care Jewelers' Circular-Weekly.

WATCHMAKER; first class watchmaker would like steady position in eastern or southern town of 25,000; start at $20; best references. "M. O. C., 1583," care Jewelers' Circular-Weekly.

YOUNG MAN, with six years' experience on fine watch work, wishes position as watchmaker; lathe and fine modern tools; $15 per week; Illinois preferred. Address C. W. Munson, Paris, Ill.

POSITION WANTED by a young lady who can act in the capacity of stock clerk, saleslady or stenographer; can furnish best references. Address "D., 1597," care Jewelers' Circular-Weekly.

YOUNG MAN, experienced optician, desires a position as optician and second watchmaker; have trial case and tools; east preferred. Address "W. O., 1593," care Jewelers' Circular-Weekly.

YOUNG MAN desires position in wholesale jewelry house; long experience; best references; acquainted with New York City and New England trade. "A. W., 1563," care Jewelers' Circular-Weekly.

YOUNG MAN of 25 years, with eight months' experience, wants position to finish trade; can do plain engraving and some clock and jewelry repairing. Address W. T. Parsons, Box 146, Chester, W. Va.

FIRST CLASS optician, jewelry jobber and salesman, also have some knowledge of watch and clock work; 20 years' experience; 38 years of age. Address "Y. D., 1525," care Jewelers' Circular-Weekly.

AN EXPERIENCED diamond and watch salesman, 25 years, wants an indoor position with wholesale or retail house, now employed; best of references. "H. C., 1576," care Jewelers' Circular-Weekly.

SALESMAN, six years' experience with established trade in New York City, Pennsylvania and New England, wishes position with jewelry house; best of references. "B. W., 1510," care Jewelers' Circular-Weekly.

YOUNG MAN, 10 years' experience as diamond setter, single and close work, wants position; can do some jewelry repairing; first class references. Address Max Diamant, 382 Jackson Boulevard, Chicago, Ill.

BY YOUNG MAN, at once, as assistant watch and clock repairer under A1 workman; four years' experience; good reference; central States preferred. Address "V. D., 1536," care Jewelers' Circular-Weekly.

WANTED, position as inside salesman, order clerk or stock clerk by young man, 26 years of age, three years' experience in jewelry business on Maiden Lane. Address "C. V., 1531," care Jewelers' Circular-Weekly.

POSITION WANTED by first class watchmaker, equally good on Swiss or American watches, can also assist engraving; $25 per week; only responsible houses need apply. Address Arthur Pape, Box 39, Charleroi, Pa.

POSITION WANTED as foreman with manufacturing jewelers, have 25 years' factory experience and held similar position before, have also the best of references. Address "H., 1552," care Jewelers' Circular-Weekly.

WATCHMAKER, strictly first class, expert in high grade railway and complicated Swiss work, has 25 years' experience, A1 reference, complete tools, desires situation. Address "Watchmaker," 216 Lavaca St., San Antonio, Tex.

BY STRICTLY good watchmaker of long experience on all kinds of watches, complicated and otherwise, accustomed to waiting on refined trade; salary, $25 per week. Address "M. K., 1524," care Jewelers' Circular-Weekly.

YOUNG MAN, married, wishes permanent position in jewelry store within 50 miles of New York City; can repair clocks, jewelry and assist on watches and wait on trade; reference if wanted; $15 per week. F. K. Brower, 12 Dugan St., Jamaica, L. I., N. Y.

SINCERE, reliable, industrious, jewelry experience, young man, 22, tall, robust, good appearance, well recommended, desires a permanent situation in some manufacturing, wholesale or retail jewelry firm. Address "P. A. V.," 11 Macdougal St., New York.

FIRST CLASS and reliable watchmaker, jeweler and engraver, exceptionally good all around man, desires permanent position; 12 years' experience, single, can speak German, have all tools, correct habits, references from last employer. "U., 1573," care Jewelers' Circular-Weekly.

LADY BOOKKEEPER and stenographer, with thorough knowledge of the jewelry line, competent and reliable. 12 years on Maiden Lane, 10 years with present employers, wishes to make change; salary, $21 per week. Address "Position, 1491," care Jewelers' Circular-Weekly.

YOUNG MAN, who has had three years' experience in office of well known New York manufacturing concern, making high class general line of gold jewelry, desires position in some capacity with concern of same sort; best of references. "C., 1547," care Jewelers' Circular-Weekly.

WATCHMAKER wants position in city on New York Central Railroad, between Schenectady and Utica, N. Y., to work at trade part time on commission and rent office or window and conduct agency for L. C. Smith typewriter; best city references; write for full particulars. S. A. Weaver, Northville, N. Y.

WOULD LIKE to connect with some busy jewelry or department store; am an all around man, watchmaker, jeweler, salesman and optician; salary or commission, or would give service in other departments for optical space in store; age 40; if you have a proposition write me. Address "F., 1461," care Jewelers' Circular-Weekly.

A SALESMAN of 25 years' experience, with an established trade, would like position to travel for a first class jobbing house of American watches and jewelry in the States of New York, New Jersey, Pennsylvania, Connecticut and Massachusetts; best of reference given. Address "D. G. Stites, 1558," care Jewelers' Circular-Weekly.

SALESMAN, 15 years' experience, with good trade in western territory, desires strong jewelry line; salary or commission; best references. "Salesman, 1543," care Jewelers' Circular-Weekly.

SALESMAN, thoroughly familiar with the best retail trade in silverware and jewelry in the central and western states, desires to connect with good house. "O. F., 1594," care Jewelers' Circular-Weekly.

SITUATIONS WANTED—Continued.

EXPERIENCED SALESMAN with large following in middle, northwest and Pacific Coast States desires loose and diamond mounted line; best of references. "Ability, 1542," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, engraver, optician and all around man of 20 years' experience, age 35, wants position as salesman, engraver and optician; not less than $25 per week; middle States preferred; or as manager or salesman and optician of jewelry department of a department store; position accepted Feb. 1 or March 1. "S., 1528," care Jewelers' Circular-Weekly.

OFFICE and business manager of proven ability, desires change; thorough bookkeeper, correspondent and detail man, excellent manager of help; highest reference. Address "B. S., 1592," care Jewelers' Circular-Weekly.

POSITION WANTED as salesman by energetic young man, has been five years with one of the largest diamond cutters and importing firms; will work on commission; highest references. "Cutter, 1570," care Jewelers' Circular-Weekly.

I AM A LIVE MAN, I want to represent a manufacturing jeweler's line in New York and vicinity; 14 years' experience, thoroughly capable and a hustler; no cheap lines considered; a high class business proposition only; moderate salary for first year to prove ability; am well known in the trade. "O., 1586," care Jewelers' Circular-Weekly.

Side Lines Wanted.

LINE for the jobbing trade; now carrying a diamond mounting line on commission for this trade in the east and middle west. "E. S., 1541," care Jewelers' Circular-Weekly.

WANTED, sample line of gold or high grade gold filled jewelry by a live salesman on commission, one who can get results; have office in the jewelry district. Address "Conscientious, 1562," care Jewelers' Circular-Weekly.

Help Wanted.

JEWELER wanted. M. Straus, 409-411 Fulton St., Brooklyn, N. Y.

WANTED, a watchmaker who is an engraver; $35 per week. Walter A. Lord Jewelry Co., Goldfield, Nev.

ENGRAVER WANTED; ornamental engraver and designer; steady work. Kirchner & Renich, Minneapolis, Minn.

WANTED, a good watchmaker and one to do jewelry work and help out with clocks; steady position. G. L. Ruff, jeweler, Johnstown, Pa.

WANTED, good, live young man as inside salesman in wholesale jewelry house. Address "D. R., 1538," care Jewelers' Circular-Weekly.

WANTED, young man, single, office work and to take charge of repairs in a wholesale jewelry house; references. Ritter, Kahn & Co., Philadelphia, Pa.

CLOCKMAKER, strictly first class, competent to handle high grade work of every description. The Cowell & Hubbard Co., 605 Euclid Ave., Cleveland, O.

WANTED, salesman to sell line of sterling silver novelties and photo frames through middle west on commission. "J. A., 1521," care Jewelers' Circular-Weekly.

YOUNG LADY as stenographer and saleslady in first class jewelry store; permanent position; state salary and experience. Chas. F. Sentz, Clifton Forge, Va.

SALESMAN for leading house in imported jewelry, for eastern and western territory; state age, experience, etc. "B. T., 1600," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, also able to wait on watch trade, own tools, best of references required; wages satisfactory to right party. True Bros., Springfield, Mass.

SALESMAN WANTED to cover middle west, Dakotas to Texas, with our lines of fine cut glass on commission. Address C. Dorflinger & Sons, 36 Murray St., New York.

WANTED, assistant watchmaker, in a city of 25,000 inhabitants, in northern New York; permanent position; wages, $14 per week. "W. C., 1443," care Jewelers' Circular-Weekly.

YOUNG BOY or girl who understands imitation stone business, to wait on customers in office; must be experienced, with references. Address "Stones, 1587," care Jewelers' Circular-Weekly.

WANTED, jeweler and engraver, first class man on new work and repairing; good wages and steady position to good, steady man. Address "D. E., 1566," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker and engraver, must be good on railroad watches; permanent position, good salary; state experience and reference with application. Greenwald & Adams, Tucson, Ariz.

CATALOG SALESMAN wanted to call on the retail jewelry trade with our new proposition; those with some experience preferred. Peninsular Engraving Co., 73 Fort St., W., Detroit, Mich.

WANTED, salesman to sell line of sterling silver novelties and photo frames through New York, Pennsylvania and New England States on commission. "O., 1520," care Jewelers' Circular-Weekly.

WANTED, salesman to call on eastern jobbers with new line of watch cases; none but first class salesmen need apply; splendid opportunity to the right man. Pennsylvania Watch Case Co., York, Pa.

SIDE LINE OFFERED; salesmen wanted who visit manufacturing jewelers to sell turquoise matrix, malachite and similar stones on commission; state territory and give references. Address "I., 1499," care Jewelers' Circular-Weekly.

WANTED, by a high grade firm in a large Texas city, a first class jeweler and engraver, on new work and repairs; send sample of engraving and copy of references; permanet position. Apply "B., 1352," care Jewelers' Circular-Weekly.

WANTED, a first class die engraver, one who is expert on rings, buttons and emblem work; good pay and steady work to right man. Address, with particulars, "B., 1555," care Jewelers' Circular-Weekly, 501 *Heyworth Bldg., Chicago, Ill.*

YOUNG MAN with experience in filling material orders; best references required. "X. Y. Z., 1548," care Jewelers' Circular-Weekly.

WANTED, young man who can take care of jewelry repairing department, do engraving and assist in repairing watches, in town in Illinois; salary about $15 per week to commence. Address, with reference, "N., 1535," care Jewelers' Circular-Weekly.

CLOCKMAKER wanted to do general clock repairing, some fine, mostly common, one who understands electric synchronizing clocks; single man; write fully, giving age, experience and salary; large southern city. Address "D., 1339," care Jewelers' Circular-Weekly.

LARGE European manufacturing concern of rhinestone jewelry, is looking for a representative. Address "K. C., 1581," care Jewelers' Circular-Weekly.

SALESMAN WANTED; first class salesman who understands the clock line, to call on the jobbing trade; good references required; state experience and salary; a good opportunity for the right man. Answer "Y., 1554," care Jewelers' Circular-Weekly, 501 *Heyworth Bldg., Chicago, Ill.*

WANTED, two good salesmen by Chicago ring manufacturer, one for Pacific Coast territory, the other for Ohio, Michigan and Indiana; prefer men acquainted in these territories. Address, with full particulars, "C. N., 1556," care Jewelers' Circular-Weekly, 501 *Heyworth Bldg., Chicago, Ill.*

WATCH SALESMAN wanted for 1909 to sell American watches in New England territory; one with experience in this territory preferred; liberal terms to the right man; address in confidence, giving particulars, etc. "W. R., 1086," care Jewelers' Circular-Weekly, 501 *Heyworth Bldg., Chicago, Ill.*

WANTED, a first class jewelry repairer who is accustomed to do repair work for the trade, one who can also do engraving preferred; steady job and good wages to the right man; must be a clean workman and have A1 references; none others need apply. Address "H. J., 1507," care Jewelers' Circular-Weekly.

REPRESENTATIVE for large house of fine gold wares; principal cities west and south; liberal salary to right man; state present or last employers; strictly confidential. "G., 1502," care Jewelers' Circular-Weekly.

WATCHMAKER; high class watchmaker wanted who is perfectly capable of filling the position in a large retail establishment; must have best of references. Address Henry Kohn & Sons, Hartford, Conn.

WANTED, live watch salesman to sell American watches to the retail Jewelry trade for 1909; address in confidence stating experience, territory covered, etc. "H. W., 972," care Jewelers' Circular-Weekly, 501 Heyworth Bldg., Chicago, Ill.

WANTED, experienced watchmaker and salesman, competent to take full charge of railway watch repairs and sales department; employing fine watchmakers; must be of pleasing address and possess faculty for making friends among railroad men and holding them; excellent position to right man; write fully, stating age, experience, salary expected, etc.; large southern city. Address "A., 1338," care Jewelers' Circular-Weekly.

EXPERIENCED manager and salesman for fine retail jewelry store in large southern city, enjoying the patronage of the best people; handsomest store in the city; handle only high class goods of quality; would be willing to sell part interest to right man; state full particulars as to experience, salary expected, etc.; this is an excellent opportunity for an ambitions young man. Address "P., 1337," care Jewelers' Circular-Weekly.

Business Opportunities.

FOR SALE, a good paying jewelry business, near theatre, will sell place with or without stock, in Yonkers, N. Y. Address "C. E. D.," Yonkers, N. Y.

FINE OPPORTUNITY to buy an elegant jewelry store on leading avenue; very reasonable, with or without stock. "W. T., 1589," care Jewelers' Circular-Weekly.

$500 WILL BUY jewelry store in the best part of South Brooklyn; plenty of repairs; splendid opportunity for a beginner. Address "C. B., 1444," care Jewelers' Circular-Weekly.

FOR SALE, a good paying established jewelry and optical business in town of 2,500, county seat, State Normal School; fine farming section. John D. Murdock, Geneseo, N. Y.

WANTED TO BUY jewelry store, complete, for spot cash, or any part of stock; all business strictly confidential. Dan I. Murray, America's leading jewelry auctioneer, 3 Maiden Lane, New York.

FOR SALE, complete store room fixtures of prettiest store in Pennsylvania, plate glass, quartered oak show cases, jeweler's safe, mirrors, etc.; possession Feb. 1; full information. The Non-Retailing Co., Lancaster, Pa.

FOR SALE, old established jewelry business in city of 70,000 inhabitants, 20 miles from New York City; stock will invoice $8,000; will reduce to suit; reason, retiring from business. Address "T. T., 1517," care Jewelers' Circular-Weekly.

FIFTY GROSS gold plated collar pins, six different patterns, $9 per gross, less 10 per cent. cash with order; not less than half gross lots; goods that were bought at less than half the cost to manufacture; be quick before they are all sold. Dan I. Murray, 3 Maiden Lane, New York.

(*Special Notices continued on page* 88.)



We wish to call your special attention to our ETCHING and ENGRAVING, all hand work, as applied to our PHOTO. and MIRROR FRAMES, DESK CLOCKS, BELT BUCKLES, CIGARETTE CASES, THERMOMETER FRAMES, etc. If you are familiar with this line of goods you will admit that it is high class ware and it has no equal for selling value considering our low prices.

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from year to year and our goods are so well known that it is hardly necessary to say that we have the largest and best selling line on the market.

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WE CAN TEACH YOU ENGRAVING

In a shorter space of time than any other College in this country and teach it to you better. In three months we can teach you to do all the Engraving that would have to be done in the average jewelry store. Let us send you our Engraving Prospectus. It will tell you all about our Engraving Department. A postal will get it.

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F. W. Schuler, Principal. Established 1894. Somerset and Broad Sts., Philadelphia, Pa.

Special Notices.

(*Continued from page 87.*)

BUSINESS OPPORTUNITIES Continued.

FOR SALE, a prosperous jewelry business in a New England city of about 10,000, doing a business of about $12,000 a year; stock and fixtures inventory about $8,000, can be reduced to $5,000; present proprietor 35 years in same location; reason for selling, poor eyesight. Inquire of Edward D. Cole, care D. C. Percival & Co., Boston, Mass.

RAISE MONEY quick, by sending your diamonds and watches to me; liberal cash prices remitted on receipt of goods; business confidential; National Bank references. H. Schwartz, 903 Heyworth Bldg., Chicago, Ill.

AN OPPORTUNITY is offered to a man of ability and experience to purchase a ⅓ interest in a fine retail jewelry store in large southern city, enjoying an enviable reputation and trade with the better and wealthier class; $25,000 for ⅓ interest; suitable salary for services; excellent opportunity for ambitious young man; references exchanged. Address "J., 1336," care Jewelers' Circular-Weekly.

FOR SALE, the best located jewelry store in the south, more than 60 factories, payroll more than $100,000 a month, street car line will be completed this year, city of 12,000, no opposition; fine large store, cheap lease; inspectors for Southern Railway; will be reduced to about $5,000 by Feb. 15, when I will leave for Mexico for my health; more work than two workmen can do. A. P. Staley & Bro., High Point, N. C.

DO YOU WISH TO RETIRE? Are you looking to raise ready cash quick? We are ready to purchase your entire or surplus stock of diamonds and jewelry, no matter how large it may be; we also advance liberal cash on same; highest prices paid for entire stocks; communicate with us before consulting others and get quick returns; communications strictly confidential. Address Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328, Williamsburg.

GET CASH AT ONCE for your surplus stock of watches, diamonds, jewelry; will send money on receipt of goods; National Bank references. Emil Noel, 552 E. 46th Place, Chicago, Ill.

A WELL-PAYING, up-to-date jewelry establishment in a New England city of about 150,000 population, must be disposed of at once; the plant, consisting of dies, machinery, fixtures, stock and good will will be sold at a sacrifice. Address "S. B., 1537," care Jewelers' Circular-Weekly

FOR SALE, one-half interest in an old, well established, paying jewelry business, located in a beautiful and healthy southern city of about 100,000 inhabitants; good opportunity for right man with from $12,000 to $16,000; reference. C. G. Alford & Co., 192 Broadway, New York, or P. O. Box 912, San Antonio, Tex.

For Sale.

FINE large and brand new safe for sale, extraordinary bargain. Store, 795 Eighth Ave., New York.

FOR SALE, large jeweler's safe; full information as to make, design, cost, etc. "G., 1533," care Jewelers' Circular-Weekly.

DIAMONDS, cash bargains; diamonds worth $125 to $225 at $90 to $150 per carat; no competition; only sell to one jeweler in a town. Rubenstein Bros., 14 Maiden Lane, New York.

A VERY FINE Green's polishing motor, cost $37.50, also a wire roller and a flat roller, cost $135 each, in fine condition, at very reasonable price; can be seen at N. Kaplan, 45 John St., New York

FOR SALE, or trade for watches, diamonds and jewelry, 10-acre peach orchard, 1,000 trees, in their prime, Elberta's and Sneed's never fail; splendid chance for some one who wants to go south; the finest climate in the world; Ridgeland, Miss., nine miles north of Jackson on Central Illinois Railroad, garden spot of the south, worth $300 per acre, what have you? W. E. Jenkins, Richmond, Ind.

A SPECIAL STOCK of jewelers' fire and burglar proof safes, just received, all makes, all sizes, prices 25 to 50 per cent. below manufacturers' prices; consult us before you buy; slightly used safes our specialty; we deliver anywhere; easy terms. The New Jersey Safe Co., 190 Railroad Ave., Jersey City, N. J.

To Let.

DESK ROOM, in fine light office, to right party. Room 205, second floor, 2 Maiden Lane, New York.

HALF OF OFFICE and desk room, use of safe, telephone; office open 8:30 to 5:30; nice light office. Room 54, 7 Maiden Lane, New York.

CORNER OF BROADWAY and John St.; most prominent and best located office in jewelry district; sign privilege on both streets; immediate possession, with lease to suit; with or without complete office fixtures; three fine safes. Ingomar Goldsmith & Co., 182 Broadway, New York.

Wanted to Purchase.

WANTED TO BUY a second-hand optical test case. Address Jewelry Store, 703 Ocean Ave., Jersey City, N. J.

WILL BUY FOR CASH, old Swiss and American movements, no matter what condition, just so all parts are there. Address "T., 1560," care Jewelers' Circular-Weekly.

AN EXPERIENCED salesman would like to purchase entire or half interest in established manufacturing business; all communications will be kept in strict confidence. Address "A., 1514," care Jewelers' Circular-Weekly.

Exchange.

WILL TRADE choice North Dakota land for a clean stock of jewelry. Address Box N., Newman Grove, Nebr.

Miscellaneous.

PORTRAIT MINIATURES copied from any photo on watches, dials, brooches and lockets. Goldstein Engraving Co., 45 Maiden Lane, New York.

First and Second Lofts To Let
AT
No. 31 Maiden Lane
(One door from Nassau Street)
Best Location in the Jewelry District
IMMEDIATE POSSESSION
Inquire of
F. J. WHITON, 130 Broadway, N. Y. City

10 TO 20 PER CENT. SAVED!

M. L. Jalonack, jewelry auctioneer and diamond expert, will pay you from 10 to 20 per cent. more for your stock of watches and diamonds than any other buyer of stocks. Send me your surplus stock and I will send draft on First National Bank of Chicago. If my price isn't satisfactory I will return the goods on receipt of draft. All business strictly confidential. Write, call or telephone M. L. JALONACK, 5339 PRAIRIE AVE., CHICAGO, ILL. Long Distance Phone, Gray 5234.

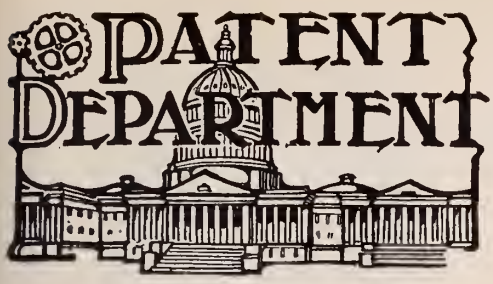
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YOU WANT A POSITION
YOU WANT A SALESMAN
YOU WANT A WORKMAN
YOU WANT TO EXCHANGE
YOU WANT A PARTNER
YOU WANT TO SELL OUT
YOU WANT TO SELL TOOLS
YOU WANT TO LET A PLACE
YOU WANT ANYTHING

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[IN WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN, THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

ISSUE OF JAN. 12, 1909

909,262. FOUNTAIN-PEN. Frank E. Waterman, Parkersburg, W. Va. Filed April 2, 1908. Serial No. 424,716.

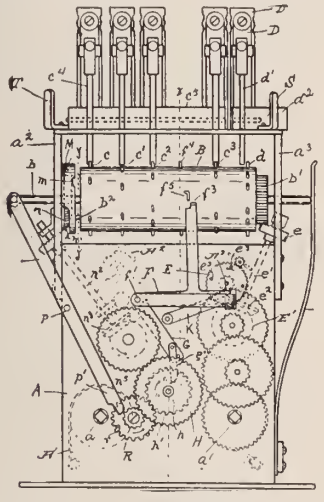
A fountain-pen comprising a hollow body portion constituting an ink reservoir and provided with an outlet, said body portion having extending from one end a conical screw threaded valve and an annular screw-threaded extension, combined with a coupling member carrying a penpoint and provided with an annular groove having the wall thereof screw-threaded adapted to receive said annular flange and further provided with a conical-



shaped opening having the wall thereof screw-threaded and adapted to be engaged by the screw-threaded valve whereby the flow of ink to the penpoint is shut off.

909,298. CLOCK. Edward F. Herschede, Cincinnati, O. Filed Feb. 13, 1908. Serial No. 415,656.

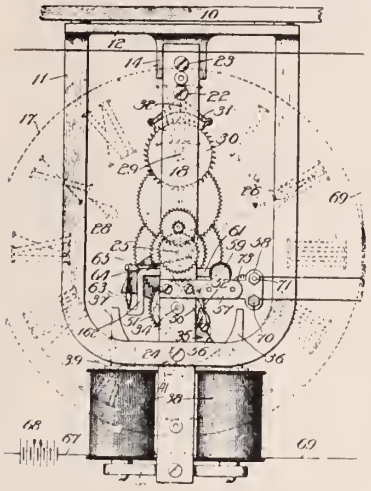
In a clock the combination of devices for sounding the fractions of the hours and devices for sounding the hours, a cylinder having pins adapted for actuating the devices for sounding the frac-



tions of the hour and a second set of pins for actuating the hour sounding devices, the second set of pins being out of register with the hour sounding devices when the first set registers with the fractional devices and vice versa, means for rotating the cylinder, means for shifting the cylinder to effect the registering of the pins and the aforesaid sounding devices, an hour track and a minute track at the end of the cylinder, a contact device carried by the cylinder for contracting the tracks, an automatic means for moving the contact device to the hour track to cause the cylinder to shift at the hour, and means for shifting the cylinder back after the hour.

909,417. ELECTRIC SELF-WINDING CLOCK. Henry O. Jackson and Herman C. Vizents, Chicago, assignors, by mesne assignments, to Tom McNaughton, London, England. Filed April 24, 1908. Serial No. 429,064.

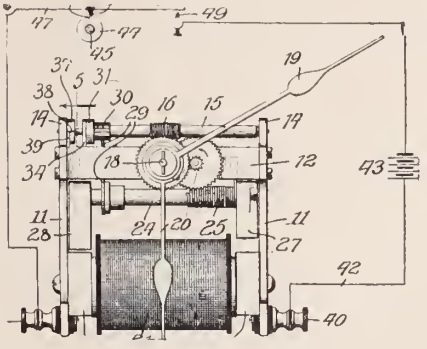
In an electric self-winding clock, the combination with a frame, of a clock-train supported thereon, a support in said frame, a barrel mounted on said support and carrying the driving gear for said train and a pawl, a clock-spring confined in the barrel with one end secured thereto, an electromagnet, an energizing circuit for said magnet, an armature, levers in said circuit carrying co-operating circuit-closing contact-fingers, a circuit-closing ratchet on said support with which one of said levers



engages, and carrying a smaller ratchet engaged by said pawl, a circuit-opening ratchet on said support having the opposite end of the clock-spring fastened to it, and pawls on the armature engaging said circuit closing and opening ratchets.

909,418. ELECTRIC SECONDARY CLOCK. Henry O. Jackson and Herman C. Vizents, Chicago, assignors, by mesne assignments, to Tom McNaughton, London, England. Filed June 10, 1908. Serial No. 437,673.

In an electric secondary-clock movement, the combination with a frame and a hand-shaft journaled therein, of a worm-gear for turning said shaft, an electromagnet provided with means for including it in an electric circuit, a spring-re-



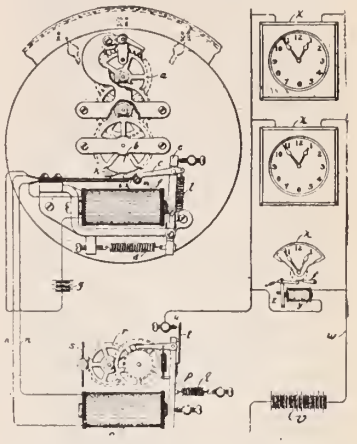
tracted armature supported on said frame to be attracted by said magnet in opposition to the spring and geared to the worm-shaft of said gear to turn without moving the same under the magnet-attraction, and means engaging said worm-shaft with the armature under its spring-retracted movement.

909,485. SELF-WINDING CLOCK. Cleaver W. Wagner, Danville, Pa. Filed April 30, 1908. Serial No. 430,216.

In a self-winding clock, the combination of an electromagnet, its armature, an arm carried by the armature, forming a part of the magnet circuit, a motor spring, a second arm connected therewith also forming a part of the magnet circuit, said arms directly engaging each other and constituting electrical contacts for closing and opening the circuit, and a yielding finger carried by one of the arms and co-acting with the other.

909,503. CLOCK SYSTEM. Ernest E. Yaxley, Chicago, assignor to the Monarch Telephone Mfg. Co., Chicago. Filed Oct. 26, 1908. Serial No. 459,654.

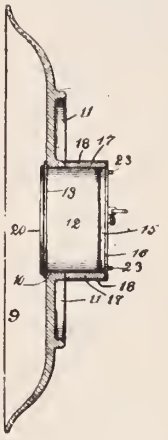
A master timing device including an electromagnet, a power device in which energy is stored by the electromagnet when energized, mechanism operable by said power device to enable the transmission of power therefrom to perform work, switching mechanism operated when the power device has transmitted energy replenished therein by the electromagnet to close circuit through the electromagnet, whereby energy in the power device may be replenished, and operated when said electromagnet has discharged its function of storing energy in the power device, to exclude the electromagnet from circuit, in combination with a



relay whose circuit is governed by said switching mechanism, switching mechanism operated by the relay magnet and slow to be restored to normal when released by the relay magnet, and a circuit governed by the latter switching mechanism and including an electromagnetically controlled timing device.

909,422. CLOCK-MOUNT. Harry J. Keating, Chicago. Filed March 23, 1908. Serial No. 422,656.

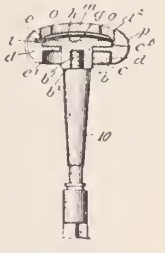
The combination of a plate having an opening extending therethrough, a clock case in said open-



ing and having projecting-means at the back of the case, and means extending between said means and the plate for holding the clock in the plate.

909,515. CROWN FOR THE WINDING-STEMS OF WATCHES. Henry Axtell, Barkcley, Cal. Filed May 2, 1908. Serial No. 430,475.

In a device of the class described, the combination with a winding stem, provided with a head, a crown containing the head, a spring plate in con-



nection with the crown, the head having a shoulder for engagement by the spring, said connection being adapted to yield to prevent overwinding the spring.

909,732. ELECTRIC SECONDARY CLOCK. Herman C. Vizents, Chicago, assignor, by



SUCCESS or FAILURE in an AUCTION SALE



The big, easy-to-make auction sales, with their imposing array of dollars, look like success, but if you could dig below the surface and get close to the profit and loss account, you would find that figures are sometimes deceiving.

It isn't the **amount** of **money** you take in that counts so much as the condition of the profit and loss account at the end of the sale, or the net amount remaining after commissions, merchandise and other expenses are paid.

We systematize our sales and keep tabs on all the outgoes as well as the incomes. We know, and you know, every day, how you are coming out; there is no guess work, no loose ends to our way of doing business.

Take Time To Prepare For Your Sale

Clean your stock, invoice it carefully, mark everything with removable tabs that can be given to the bookkeeper, tabs that show the net cost, plan your advertising campaign and familiarize yourself with your auctioneer's system of accounts.

The auctioneer you telegraph for to-day and who opens your sale to-morrow without any preparation, is either an amateur or a blunderer, incapable of managing his own affairs and consequently of managing yours. **Avoid the auctioneer of loose business methods, who doesn't know, and doesn't wish you to know,** how you are coming out on your profit and loss account.

Employ the auctioneer **who knows** and **who wishes you to know,** whether your sale means, at the end, a profit or a loss, or merely a lot of money with guesswork back of it all.

During November and December we were simply overwhelmed with applications for sales—couldn't even consider one in ten—and January opened up in about the same way.

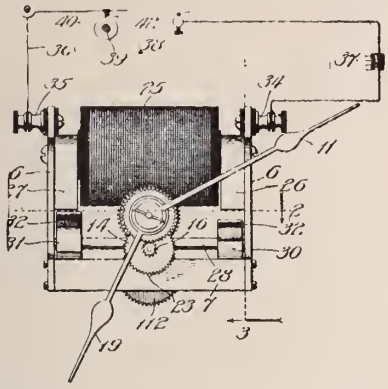
To avoid delay, tell us, in your first letter, the amount and character of your stock; the size of your store; how long in business and whether you have ever had an auction sale in your present location. Give us all the facts and we will tell you frankly what we think can be accomplished.

MITCHELL & TILLOTSON

Jewelers' Auctioneers **35 Maiden Lane, NEW YORK**

mesne assignments, to Tom McNaughton, London, England. Filed Sept. 21, 1908. Serial No. 453,901.

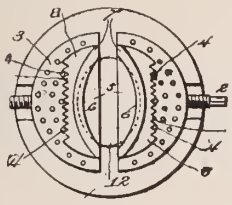
In an electric secondary-clock movement, the combination with a frame and a hand-shaft journaled therein, of a worm-gear for turning said shaft, said gear including a worm-shaft an elec-



tromagnet provided with means for including it in an electric circuit, and an overbalanced armature on the worm-shaft co-operating with a pole of the electromagnet under its attractive force to partially rotate said shaft and operating by its own gravity to complete the rotation thereof.

909,759. ENGRAVER'S SPOON-CLAMP. Fred W. Crocker, North Baltimore, O. Filed Oct. 7, 1908. Serial No. 456,527.

The combination with an engraver's clamping-block having suitable stop-pins, of a pair of clamp-



ing-jaws having a seat for a spoon-bowl and a serrated edge engaged by said pins, a slot extending from the inner face of each jaw under said seat, and a plate fitting the slots to prevent vertical movement of the jaws in a clamping operation.

Designs.

39,749. EMBLEM. Florence Suitterlin, New York, assignor to the National Board of Young Women's Christian Associations of the



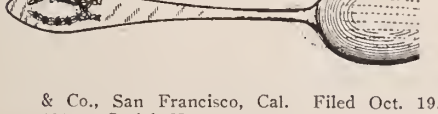
United States of America, New York. Filed Oct. 20, 1908. Serial No. 458,742. Term of patent 14 years.

39,750. FINGER-RING. Albert Locher and Eugene Charles Kelly, New York. Filed



Nov. 5, 1908. Serial No. 461,250. Term of patent 14 years.

39,751. HANDLE OF SPOONS, FORKS OR SIMILAR ARTICLES. Joseph E. Birmingham, San Francisco, Cal., assignor to Shreve



& Co., San Francisco, Cal. Filed Oct. 19, 1908. Serial No. 458,578. Term of patent 7 years.

UNITED STATES TRADE-MARKS.

[The following trade-marks have been adjudged entitled to registration under the Act of Feb. 20, 1905, and are published in compliance with Section 6 of said act. Said section provides:

"Any person who believes he would be damaged by the registration of a mark may oppose the same by filing notice of opposition, stating the grounds therefor in the Patent Office, within 30 days after the publication of the mark sought to be registered, which said notice of opposition shall be verified by the person filing the same before one of the officers mentioned in Section 2 of this act. If no notice of opposition is filed within said time the commissioner shall issue a certificate of registration therefor, as hereinafter provided for."

Marks which are stated to have been "Used 10 years" are registrable under the last proviso of Section 5 of said act, which is as follows:

"And provided further, that nothing therein shall prevent the registration of any mark used by the applicant or his predecessor, or by those from whom title to the mark is derived, in commerce with foreign nations or among the several States, or with Indian tribes, which was in actual and exclusive use as a trade-mark of the applicant or his predecessor from whom he derived title for 10 years next preceding the passage of this act."]

PUBLISHED JAN. 12, 1909.

Ser. No. **37,555.** (CLASS 2. RECEPTACLES.) Hammel, Riglander & Co., New York. Filed Sept. 23, 1908.

ECHARCO

Particular description of goods.—Cabinets for watch glasses.

TRADE-MARKS REGISTERED JAN. 12, 1909

72,287. JEWELRY FOR PERSONAL WEAR. Leys, Christie & Co., New York. Filed Sept. 1, 1908. Serial No. 37,088. Published Nov. 10, 1908.

UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for The Jewelers' Circular-Weekly by R. W. Bishop, Patent Attorney, Washington, D. C.]

Issued Jan. 12, 1892.

466,774. CUFF-HOLDER. J. J. Culloy, San Francisco, Cal.

466,883. BRACELET. Carl Bachem, Pforzheim, Germany.

466,935. WATCH. Rudolph Jaegermann, St. Louis, Mo.

466,950. PENHOLDER. W. T. Shaw, London, England.

466,964. WATCH CASE SPRING. W. S. Richardson, Newark, N. J., assignor to the Newark Watch Case Materials Co., same place.

466,965. WATCH CASE PENDANT. W. S. Richardson, Newark, N. J.

466,986. CALIPERS FOR BRACELETS. G. C. Van Roden, Philadelphia, Pa.

467,034. EYEGLASSES. Charles Lembke, New York.

467,053. INKSTAND. W. J. Sawyer, London, England.

467,077. PENHOLDER. Friederich Baumann, Worcester, Mass., assignor of one-half to Victor Ohlander, same place.

467,109. ALARM-CLOCK. F. D. Hoehl, Pittsburg, Pa.

Designs issued Jan. 14, 1902, *for* 7 *years.*

35,573. SPOON. J. A. Oswald, Crawfordsville, Ind.

35,575. MIRROR FRAME. H. J. Herbert, Detroit, Mich., assignor to the United States Chemico Wood Co., same place.

35,576. BRUSH BACK AND HANDLE. H. J. Herbert, Detroit, Mich., assignor to the United States Chemico Wood Co., same place.

Design issued July 10, 1906, *for* 3½ *years.*

38,126. HAT-PIN. G. M. Meredith and J. M. Meredith, Jr., Norfolk, Va.

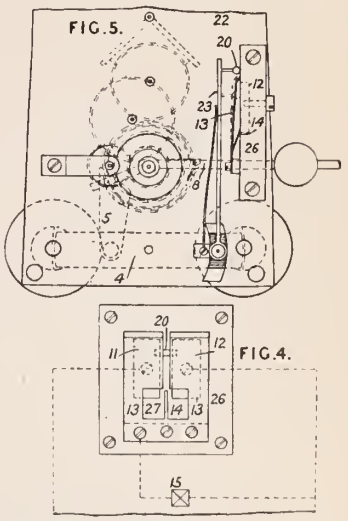
BRITISH PATENTS.

(Abridgments of Specifications, 1908, from *The Illustrated Official Journal.*)

ISSUE OF DEC. 31, 1908.

20,380. CLOCKS. F. Scheider, Germany. Sept. 12. Period for granting patent not yet expired.

Electric Clocks.—The weighted driving-lever 8, and the electromagnetic armature 4 which restores it to a potential position, are provided with a pin-and-slot connection 5 which relieves the lever from detaching the armature from its poles till it has the most advantageous leverage. Contact is made and broken without transmission of the current through the armature or framework and without sparking by means of the following arrangement or a modification thereof. An insulating-slab 26 at right-angles to the frame-plate 22 contains a pair of metal inlays 11, 12, and carries a leaf spring 13 which covers them but has an aperture 27 exposing their lower edges. A finger 23 pivoted to the armature terminates in a T-piece 20 which bears against the insulating slab. As the weighted lever draws the armature into an oblique position, the T-piece travels over the leaf till it drops through the aperture and bridges the gap between the inlays. The armature is then attracted and the T-piece wipes, first the inlays maintaining the circuit closed, and then the slab till it has escaped from under the leaf. In order to prevent sparking, a resistance 15 is provided in connection with the leaf spring 13, and the latter has a tongue 14 projecting into the aperture 27, while the right-hand inlay 12 is thinned off at the upper and lower edges. Accordingly, on falling through the aperture, the T-piece before touching the right-hand inlay completes the circuit including the resistance



by bridging the gap between the tongue and the left-hand inlay 11, while when it leaves the inlays the resistance is in circuit after contact with the right-hand slab has ceased. In a modification, there is only one inlay.

20,389. CLOCKS. R. Whittaker, London. Sept. 12.

Framework.—The pillar plate *a* has cast in one piece with it a bezel *b* for the glass and the pillars *c* carrying the back-plate *e*. The back-plate *e* is cut away to accommodate the barrel *h*, which is pivoted in the pillar plate *a* and the bridge-plate *g*.

Barrels.—A barrel *h* is made from stout hard-drawn seamless brass tube, in which the teeth *j* are cut.

Going Trains.—The train, two arbors of which are supposed removed in Fig. 4, ends in a central arbor *u* bearing the escape-wheel 7 and the seconds' hand.

Pinions.—The pinion *l* driven by the barrel is formed integral with an arbor *m* which is provided with a screw-thread of coarse pitch upon which the wheel *o* is screwed, so that, in the event of the mainspring breaking, the recoil of the barrel will unscrew the wheel by reversing the rotation of the pinion.

Seconds' Mechanism, Motionwork.—The arbor 36, Fig. 6, of the wheel which drives the center seconds'-wheel carries a pinion 40 and a pin 46, which respectively drive concentric wheels 42, 44,

A Proposition Never Before Offered

To any jeweler contemplating an Auction, and undecided as to the auctioneer he should engage, *send for me* on one week's trial; at the expiration of that time if you are not perfectly satisfied, and do not think that I am the best auctioneer you have ever heard, you need not pay me *one cent* for my services. Can anybody make a fairer or more generous proposition?

I do not carry one dollar's worth of goods to add to your stock, and advise every jeweler not to allow any auctioneer to put in any goods, but fill his broken lines himself with the same grade of goods he has always carried.

Mr. Jeweler do you need money? If so, I will guarantee to get it for you without loss.



I am thoroughly versed in every branch of the jewelry business.

A. E. GATES

No. 1 Maiden Lane NEW YORK

I have just closed the most remarkable jewelry auction ever conducted by any auctioneer or pair of auctioneers, lasting four months, with a daily business averaging $4,000.00 (write me for particulars).

An old adage but a good one—"The proof of the pudding is the eating thereof." I do not tie you up with a contract specifying the length of time of my engagement with you, or in other words, protecting myself and not considering you.

A WORD TO THE WISE

My terms are 10% and would not make a sale for less, but, I will guarantee to give you a 10% Sale.

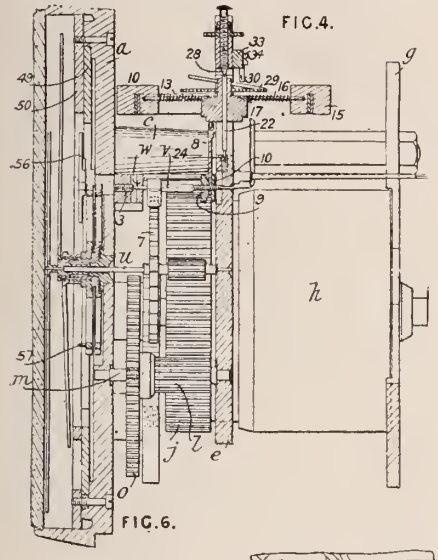
I furnish as many assistants as your sale requires.

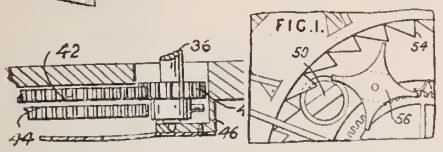
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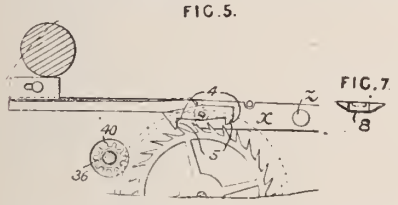
bearing the minute and hour hands. Friction collars on the train-wheel and its arbor allow setting of the hands.

Calendar-Work.—An internally toothed ring 49 for showing the day of the month through an aperture in the dial ring 50 is driven each second time a pin 57 on the hour wheel turns a four-rayed star 56, two rays of which are thinned so as to be ineffective on the date ring.

Escapements.—A resilient lever 8 with the forked end shown in Fig. 7, such as is described in Specification No. 15,794, A.D. 1888, is mounted on the pallet staff *v* between curved and flat nuts and is controlled by a balance with ruby pin 9, the







staff 22 of which is vertical, being mounted within the back-plate. The pallet-staff is pivoted in the back-plate and in the end of an arm *x*, Fig. 5, which is clamped by its pivot-screw *z* to the pillar plate. By varying the angle of the arm, the wheel and pallet depth may be adjusted. The end *w* of the arm being forked and provided with a screw 3 behind the pallet staff, the position of the latter can be longitudinally varied and the roller or lever depth adjusted. The pallets are provided with solid bankings 4 adjacent to their locking faces 5.

Jeweling and Pivoting.—The lower end of the balance staff 22 turns in a jewel 24 and the upper end upon the point of a screw 28.

Balances.—In the balance 10, which comprises two bi-metallic rims 13 provided with weights 15 the latter slide on radial guide-rods 16 carried by a ring 17 so that the angular position of the rods relative to the rims may be adjusted.

Balance Springs.—The outer end of the balance spring 29 is bent up out of the plane of the coil and inwards towards the center, where it enters the eye of a stud 30, which is retained in recess in a lug by a screw 34.

Complete specifications accepted Dec. 23, 1908.

1908.

4,109. CANDLESTICK. NEWBOLD.
13,171. COFFEE-POT. BARBELLION.
19,134. EYEGLASSES. RABE.

Applications filed Dec. 14 *to Dec.* 19, 1908.

27,146. PROTECTOR FOR COLLAR BUTTONS. H. J. DAVISON, London.
27,148. ENGRAVING MACHINE. ARNT ROSTAD, Liverpool. Complete specification.
27,169. FOUNTAIN-PEN. BARNETT SAMUEL, Leicester.
27,429. SPOON. ALEXANDER BOYD, Edinburgh.
27,576. PURSE. O. S. ORTWEILER, London.
27,646. BRACELET. ALFRED NOEL, London.

Trade-Marks in Japan.

OUR ambassador at Tokyo, Thomas J. O'Brien, transmits the following translation of a circular issued by the Vice-Minister of Agriculture and Commerce to Japanese chambers of commerce in reference to the imitation of trade-marks:

Consequent upon the recent expansion of the industrial world and the growing intensity of competition among merchants and manufacturers, these are liable to sacrifice the interests of others for the sake of their own temporary gain—the former merely excluding one another, the latter indulging in the production of imitations and inferior articles. It is to be profoundly regretted for the future of our industries that not a few have imitated or stolen inventions, trade-marks, and other industrial rights. Foreign trade-marks and trade names have also been abused, and the victims have from time to time applied to the authorities for redress. While some of the complaints made by foreigners cannot be regarded as legally sound, any act resembling dishonesty or fraud is highly detrimental to our commercial credit. Since it has an important bearing upon the reputation of this country, the authorities concerned have heretofore made strict examinations of all applications for imitated trade-marks and have refused the registration of those trade-marks that might be meant to deceive the public. It is to be hoped that merchants and manufacturers will endeavor so to engage in their business as to win confidence, which is the fundamental principle of trade, and will try to bring about prosperity by honorable means.

New Orleans, La.

Leonard Krower, as president of the congregation took an active part in the recent dedication of the new Touro Synagogue of this city. It is to Mr. Krower that the acting chairman of the building presented the keys of the edifice.

Gustave H. Wormuth, 240 Royal St., has the deep sympathy of his many friends in the trade owing to the death of his four-year-old daughter, Jan. 10. While at play in Canal St. the little girl grabbed an iron hitching post for support and the post fell, crushing her beneath its weight and killing her instantly.

A meeting of the Battleship *Mississippi* Silver Service Committee was announced to be held this week. The Governor of Mississippi and Mrs. Lockwood, who is in charge of the committee's work are making every effort to complete the fund so as to close a contract for the service to be named after their State.

Jacob Young who runs a jewelry store in this city has complained to the police of the sixth precinct, that an Italian, who formerly conducted a saloon near him, obtained a ring worth $138 on memorandum for the purpose of showing it to his wife, and the jeweler says he has not seen the ring or the customer since that time. It later developed that the same man had previously obtained a diamond ring worth $400 from another jeweler and was out under bail of $1,000 awaiting a hearing on a charge to that effect.

An important social event of this city was the wedding of Miss Edna Krower, daughter of Leonard Krower, to Edward L. Rosenberg, of Chicago, at Touro Synagogue, being the first wedding solemnized there. Rabbi I. L. Leucht officiated, assisted by Rabbi Sale of St. Louis. The best man was Harry Hoenibsberger, while the bride was escorted by her father. The maid of honor was Miss Rosine Dinkelspiel. There were two matrons of honor and four bridesmaids. During the ceremony there was an elaborate musical programme, vocal and instrumental, in charge of Prof. Dunkey.

Lancaster, Pa.

W. C. Cook, of the Howard Watch Co., was here last week.

George R. Weber, of Louis Weber & Son, and his wife, visited New York last week.

S. Kurtz Zook was last week elected a director of the William Penn Fire Insurance Co.

P. J. Powers, while en route to New York from Cincinnati, spent part of last week in Lancaster.

E. R. Kant, Fred A. Wheeler and Charles E. Foose, of the Non-Retailing Co., have started on a business trip.

E. G. Hoover, Harrisburg, was in Lancaster last week, as were Eph. H. Morris, Columbus, O., and T. D. Harper, of Allegheny City, Pa.

F. A. Huber, Charles F. Reisner and E. M. Bracher, of the H. S. Meiskey Co., have started on an extended trip over their prospective territories.

The beautiful silver loving cup presented last week to Dr. J. L. Withrow by the First Methodist Sunday-school was supplied and engraved by S. Kurtz Zook.

The Arion Musical Association, composed of employes of the Hamilton Watch Co.'s factory, gave a fine concert and hop at Prince St. Hall last week.

Ernest Feldser, Richmond, Va., is spending a week in Lancaster among old friends. He learned the watchmaking trade here, this being his boyhood home.

Harry B. Boyce, a former student of the local technical school, late a watchmaker for a Pittsburg jeweler, has taken a position with C. F. Schwing, Warren, Pa.

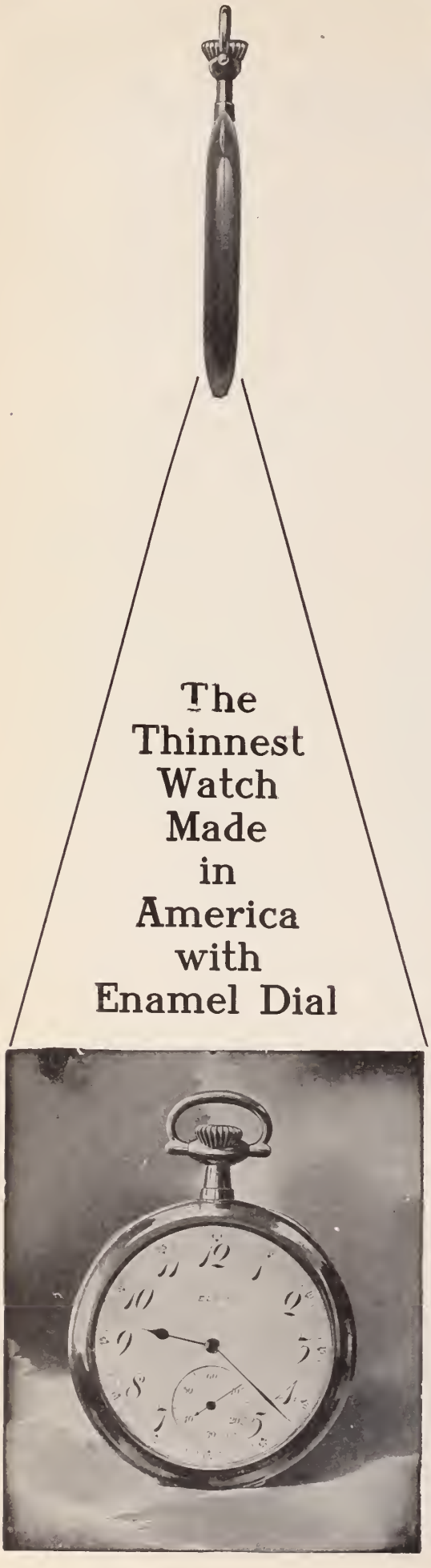
G. William Reisner has just finished for Wellesley College a handsome set of sterling silver hockey pins, which will be presented as prizes to the winning hockey team of the college.

The handsome, gold enameled Past Regent's jewel, presented last week to William O. Frailey, the retiring Regent of Conestoga Council, Royal Arcanum, was the work of Ezra F. Bowman's Sons.

Ezra F. Bowman's Sons are preparing to move their jewelry manufacturing and repairing departments to another part of their establishment, where they are equipping a shop of twice the capacity they now enjoy.

Walter Smith has taken a position with John B. Roth, Jr., taking the place vacated by Norman McLaughlin. The Roth factory is now completing 350 medals for Chapter 43, A. M., to be used as souvenirs at the coming celebration of the centennial of the lodge.

The jewelry trade was in evidence Wednesday evening, Jan. 13 at the annual banquet of the Lancaster Board of Trade, at which Governor Stuart, of Pennsylvania, was the guest of honor. Among those present were Jewelers T. Wilson Dubbs, S. Kurtz Zook, John J. and Charles E. Bowman, of Ezra F. Bowman's Sons, and A. W. May, of the Non-Retailing Co.



Now It's The Lord Elgin

The demand to-day is for thin watches.

The public have been waiting for a thin Elgin Watch—now it's here—the

LORD ELGIN

the thinnest watch made in America with enamel dial.

Like all Elgin Watches—it was not put on the market until worthy to carry with it the Elgin reputation for reliability.

Every Lord Elgin is cased at the factory and timed in the case—the most accurate thin watch in America.

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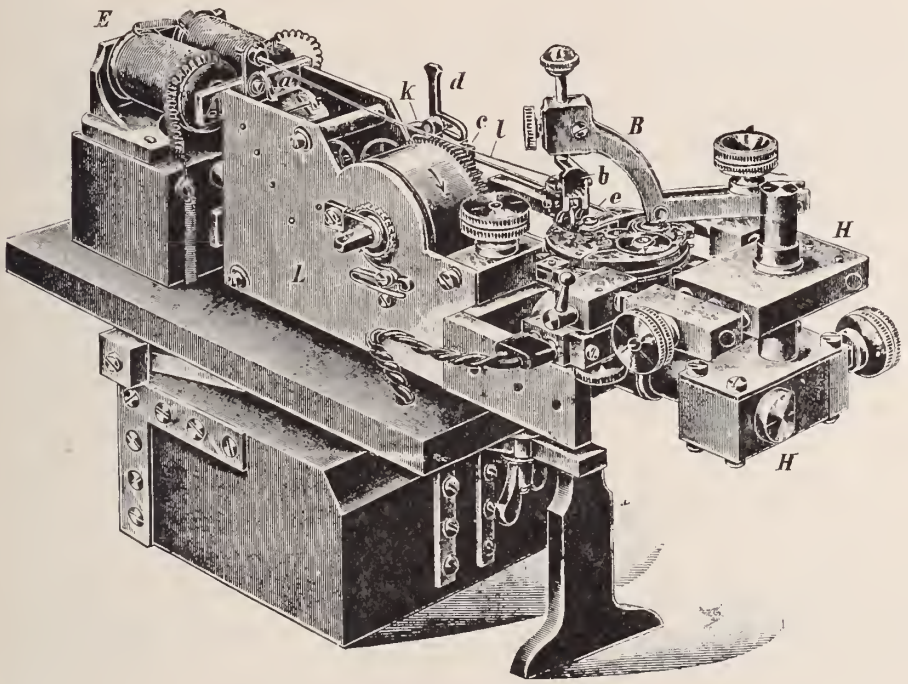
THE HOROLOGICAL REVIEW

A Novel and Ingeniously Constructed Apparatus for the Electro-Mechanical Regulation of Watches

A SHORT time ago there appeared in a German exchange an illustration and description of a mechanical regulating apparatus for watches, invented and constructed by Venanz Kauer, watchmaker, Leobschütz. On Sept. 7, 1908, at the invitation of the president of the German Watchmakers' Association, several hundred members from Berlin and the vicinity assembled in the Hall of Industry to view the apparatus and listen to a lecture on it by the inventor.

Mr. Kauer had hung up a weight-operated regulator, the minute hand of which, at each O minutes, closed a circuit, connected by means of an electrical conductor with the regulating apparatus. At 5 o'clock a small assemblage of watchmakers was present, including the members of the directorate of the German Watchmakers' Association and of the Association of Berlin Watchmakers, to whom the apparatus in operation was exhibited. At 9 o'clock the larger meeting and the very clear, comprehensive lecture took place, after which the finely constructed apparatus was explained more closely in detail to groups of the horologists present.

As our readers will doubtless be interested in learning more about this novel apparatus we introduce here a translation of the closer description of its working as it appeared in the above-mentioned former issue:



ELECTRO-MECHANICAL MACHINE, INVENTED BY VENANZ KAUER, FOR REGULATING WATCHES.

A quick and reliable means of regulating a watch to keep correct time would be one of the most meritorious achievements in practical watchmaking, for it often takes considerable time for the watchmaker, after repeated daily observation of the difference and correction by means of the regulator, to arrive at the correct position of the latter. This is unpleasantly noticeable on occasions when we are dealing with a new, high-priced watch that has to be delivered at short notice.

"Since leaving the Glashütte Horological School, an admirable institution at which the watchmaker can acquire thoroughly the knowledge of construction and exactness in new work, says Venanz Kauer, of Leobschütz (Upper Silesia), in the *Deutsche Uhrmacher Zeitung*, the idea has repeatedly occurred to me, whether it was not possible to effect in any watch the adjustment of the regulator by electro-mechanical means. After many years' tests with an experimental model, I constructed the machine illustrated herewith and which is protected by German Patent No. 173001."

The idea in planning this contrivance was as follows: A standard pendulum clock (not shown in the illustration) about half a minute before each full hour closes an electrical contact, opening it again by relaxation of the connector spring exactly on the hour. The watch, secured in the apparatus, must be running fast and the regulator is therefore conveniently moved to "Fast." About a minute before each hour the raising of a spring by a peculiarly formed minute hand on the cannon pinion opens a delicately constructed contact, which is closed by interruption. Inasmuch as the watch, properly secured in place according to precise directions given, being fast reaches the hour ahead of the standard clock, it closes a circuit, owing to the release of the contact spring, the armature is at once attracted, arrests by means of a so-called retaining arrangement placed over the rim of the balance the movement of the watch and releases the fly of a wound-up train of wheel work, the barrel of which moves a sliding rod adjusted in close proximity to the regulator or index in the direction of "slow." This stoppage of the movement of the watch and action on the regulator continues until the standard clock reaches the full hour, and by releasing the contact spring breaks the circuit. The armature is at once released, the fly of the train is secured and by the springing back of the holding device the watch movement is allowed to proceed.

From the accompanying illustration, made from a photograph (somewhat reduced in size), the working of the apparatus, which by means of suitable supports is mounted on a wooden base, will be plainly understood. L is the train of wheel work referred to; H the holding arrangement for the watch to be regulated, adjustable to any position; E the electro-magnet, which sets the train L as well as the works of the watch in motion, and at the right moment stops them. For this purpose the arma-

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ture A of the electro-magnet is equipped with a tappet a, which, while at rest, holds the fly of the wheel-work train, the metal end of a silk cord, *i.* connecting with the stopping device which (always in inverse relation to the fly of the wheel train) holds or releases the balance of the watch undergoing regulation; "*c*" is the pushing rod, the free end of which is in close proximity to the regulator of the watch; c a screw thread in this rod that works in a brass block K, attached to the rod; B is a bracket-arm, adjustable in all directions and carrying the small holding device, b, already referred to, with the aid of which the balance of the watch is held while the regulator is being moved, *i. e.,* while the train of wheel-work, L, is in operation. The moving of the regulator is effected from the barrel, on the rim of which a lever arm, d, is mounted, so that it can be revolved and which carries a ratchet, K, that engages the teeth on the edge of the barrel.

When the wheel-work train is in motion the barrel turns in the direction of the arrow, taking the ratchet with it, which in turn engages a notch on the lever d, which moves with it. The lever d is equipped at various distances from its turning point with a number of screw holes (so that the working length of the lever can be changed), and in one of these threaded holes is the screw C, which by the movement of the lever d is made to move the rod e.

This proceeding is repeated hourly, but the pauses for regulation are constantly shortened, because the watch, owing to the regulator being constantly forced further towards "slow" runs less and less fast. Finally both contacts are released simultaneously, no more current can be turned on and the regulation is completed. By standing the apparatus upright, the regulation of the watch in a vertical (hanging) position is also possible.

The operation of the apparatus, in its movements, is as quick as lightning, and the regulator is adjusted with mathematical precision. "I have obtained, says the constructor, thoroughly satisfactory results with the apparatus in the regulation of new lever watches. While it will never be possible to obtain watches absolutely free from difference, a variation, say of five seconds per diem, is hardly worth consideration for the ordinary citizen's purposes, and the apparatus works with the greatest dependability within this limit of variation."

As far as the utility of this "brass assistant" is concerned, it may be admited that owing to its complex construction—there being more than 400 parts to it—the cost of production is considerable, so that for the present the multiplication of the apparatus would be an expensive affair. On the other hand, it could be materially simplified for the use of factories supplying the better grade of watches ready for the pocket, if they adopt it in their work. As the apparatus above described can be adjusted to accommodate any gentleman's watch, the arrangement need be made only for the reception of a single caliber size, and the apparatus in such case, like the experimental model, would have at most 80 parts. A special advantage in such a case is that an unlimited number of watches could be regulated simultaneously from one standard clock, and that their regulation could be commenced at any moment.

In any event, the apparatus in its construction, in its conception and in its operation is a novelty. Its future it is impossible to predict; but in any event it is an intersecting effort to solve one of the most difficult problems our craft has to encounter. For this alone it merits the attention of the widest circles, and when we consider the extent of the sacrifice in time, money and industry its production involved due recognition will not be withheld.

We need only remark that the apparatus worked admirably. Briefly, it may be stated that its operation consists in the fact that the watch to be regulated, which at the beginning must be running fast at a certain predetermined moment, *i. e.,* exactly at each hour by means of the minute hand, closes a circuit, whereby it is stopped. Twenty seconds before the hour the precisely correct regulator in the electric circuit has likewise closed a contact, which is opened exactly on the hour. At the same moment at which the watch is stopped the going movement of the apparatus starts and pushes the regulating index of the watch, very gently, in the direction of "slow." This movement is arrested immediately as soon as the regulator contact is opened, at the same moment the watch begins to go again.

It is therefore plain that the displacement of the index will be the greater, according to the extent of the difference in the rate. The pushing rod remains always in close contact with the index, and after each hour the displacement of the latter, which, as we have already stated is effected very slowly and gently, is decreased in extent. When finally a period of only one-half, one-fourth or one-fifth of a second elapses between the closing of the two contacts the index will probably be moved only 1/100th of a millimeter, consequently with a delicacy and precision unattainable with the free hand.

Upon this the practical value of this apparatus is based. Slight differences of a few seconds per day in certain watches (Omega, Union, Zenith, etc.) can be readily corrected, but with the free hand it is easily to move the index too much, and we must wait a whole day to see how the watch goes under the new position of the index. For the regulation of such a watch about a week is required.

Working with this apparatus is entirely different. The watch-works are adjusted in place, a glass bell placed over the apparatus and it is then left to iself. At the first hour the watch is set automatically exactly with the regulator, and each consecutive hour the regulation is effected and, according to the difference at the start, it is completed in 12 to 18 hours.

Compared with the errors of the human hand and the human eye the apparatus works with infallible accuracy; of course, only one position is considered, either vertical or horizontal. For ordinary watches, cylinder watches or ladies' watches the apparatus will not be used; also its working will only be of value where the watch is otherwise free from defect.

The well-known firm of Rudolf Flume, in Berlin, has already anounced its intention to depend on Mr. Kauer for the accurate regulation or timing of suitable watches. The latter gentleman will also construct this exceedingly ingenious apparatus in simplified form at a cost not to exceed $25. It is to be hoped that from his many years' patient effort to perfect a really useful, automatic regulating apparatus, in which he has been so ingeniously successful, Mr. Kauer may reap financial results. According to his opinion the employment of this apparatus in factories turning out good or fine lever watches should certainly prove profitable, especially when for such a purpose the apparatus has been greatly simplified and thereby considerably cheapened.

Regarding the ingenious plan and technically excellent construction of the apparatus exhibited, only words of praise were heard from those present. At the conclusion of the lecture, which lasted about an hour and was rewarded with enthusiastic applause, the audience remained for a long time in lively discussion of what they had heard and seen .

More Tests of Pocket Watches.

SPRINGFIELD, O., Jan. 13, 1909.

I ENCLOSE table showing a pocket record of a Swiss and an English watch, in four periods, of 10 days each.

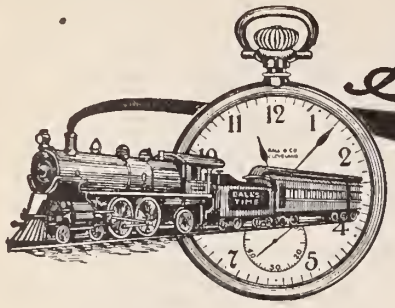
These watches were reported in the tables published by you, Sept. 30, but not in just this style and form. Besides, the record was not made in exactly the same manner. The watches were carried by day in the vest, and the vest was suspended on a closet hook at night, making the entire line of records practically with pendant up.

All the other conditions of the test, re-

POCKET RECORD OF WATCHES IN 4 PERIODS OF 10 DAYS EACH

	FIRST PRIZE SWISS WATCH.						FIRST PRIZE ENGLISH WATCH					
DATE 1908 SEPT.	FAST OR SLOW	DAILY RUN IN SECS	DAILY RATE IN SECS	MEAN DAILY RATE	VARIATION FROM M.D.R	MEAN VARIATION OF RATE	FAST OR SLOW	DAILY RUN IN SECS	DAILY RATE IN SECS	MEAN DAILY RATE	VARIATION FROM M.D.R	MEAN VARIATION OF RATE
3	FAST	29.3					SLOW	14.2				
4	"	28.7	-0.6		.35		"	14.3	-0.1		.27	
5	"	28.2	-0.5		.45		"	14.7	-0.4		.03	
6	"	27.4	-0.8		.15		"	14.9	-0.2		.17	
7	"	26.4	-1.0		.05		"	15.2	-0.3		.07	
8	"	25.3	-1.1		.15		"	15.6	-0.4		.03	
9	"	25.2	-0.1		.85		"	15.9	-0.3		.07	
10	"	23.8	-1.4		.45		"	16.2	-0.3		.07	
11	"	22.2	-1.6		.65		"	17.0	-0.8		.43	
12	"	21.1	-1.1		.15		"	17.5	-0.5		.13	
13	"	19.8	-1.3	-0.95	.55	±0.38	"	17.9	-0.4	-0.37	.03	±0.13
14	"	18.3	-1.5		.3		"	18.2	-0.3		.13	
15	"	17.2	-1.1		.1		"	18.7	-0.5		.07	
16	"	16.4	-0.8		.4		"	19.2	-0.5		.07	
17	"	16.0	-0.4		.8		"	19.6	-0.4		.03	
18	"	14.8	-1.2		.0		"	19.9	-0.3		.13	
19	"	13.4	-1.4		.2		"	20.2	-0.3		.13	
20	"	11.6	-1.8		.6		"	20.7	-0.5		.07	
21	"	9.3	-2.3		.1.1		"	21.2	-0.5		.07	
22	"	8.9	-0.4		.8		"	21.7	-0.5		.07	
23	"	7.8	-1.1	-1.2	.1	±0.44	"	22.2	-0.5	-0.43	.07	±0.084
24	"	5.5	-2.3		1.02		"	22.8	-0.6		.22	
25	"	3.9	-1.6		0.32		"	23.6	-0.8		.42	
26	"	2.7	-1.2		0.08		"	24.0	-0.4		.02	
27	"	1.4	-1.3		0.02		"	24.4	-0.4		.02	
28	SLOW	0.6	-2.0		0.72		"	24.7	-0.3		.08	
29	"	1.4	-0.8		0.48		"	24.2	+0.5		.88	
30	"	2.4	-1.0		0.28		"	24.0	+0.2		.58	
OCT 1	"	3.5	-1.1		0.18		"	24.2	-0.2		.18	
2	"	4.3	-0.8		0.48		"	24.8	-0.6		.22	
3	"	5.0	-0.7	-1.28	0.58	±0.42	"	26.0	-1.2	-0.38	.82	±0.34
4	"	6.2	-1.2		0.7		"	26.4	-0.4		.37	
5	"	7.9	-1.7		1.2		"	26.9	-0.5		.27	
6	"	9.5	-1.6		1.1		"	27.2	-0.3		.47	
7	"	11.2	-1.7		1.2		"	28.0	-0.8		.03	
8	"	12.6	-1.4		0.9		"	28.8	-0.8		.03	
9	"	12.2	+0.4		0.9		"	29.6	-0.8		.03	
10	"	11.8	+0.4		0.9		"	30.3	-0.7		.07	
11	"	11.0	+0.8		1.3		"	31.1	-0.8		.03	
12	"	10.0	+1.0		1.5		"	31.9	-0.8		.03	
13	"	10.0	0.0	-0.5	0.5	±1.02	"	33.7	-1.8	-0.77	1.03	±0.24
MEAN OF 4 PERIODS.-0.87						±0.56	MEAN OF 4 P.S. -0.49					±0.20

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AGENTS

:garding the handling, winding, etc., were as before. The standard of time was that of the Naval Observatory at Washington, and the Western Union clicks at the tester's desk. This time, as formerly stated, is not in error more than one-tenth of a second, and never more than one-quarter, as stated by the director of the observatory.

It will be observed that the English watch has made a remarkably even run, or uniform loss. The very small *mean variation of rate* indicates its high excellence in precision timekeeping. The Swiss watch did not do as well as on former occasions, especially in the last period of 10 days. This is partially due perhaps to the fact that it has run two years without cleaning. It would be necessary therefore to have it thoroughly overhauled and cleaned before a better run can be expected.

The performance of both of these pieces is somewhat different than heretofore, which only more conclusively demonstrates the inability of any timepiece to exactly repeat its former records, even under conditions quite similar.

F. M. Bookwalter.

A Clock 200 Years Old.

CURIOSITY was rampant on the American line pier one morning recently, after the arrival of the *St. Louis,* when an oblong box about six feet long was hoisted out of the hold, swung over and deposited on the pier. Immediately there was a rush to the spot. When the box was opened for customs inspection there was revealed a clock of the kind usually called "grandfather's." Harry Jasperson, of Winnetika, Ill., who brought it over as part of his baggage, said it was a great-grandfather's clock, as it had been acquired by his paternal great-grandfather 115 years ago and had been in the family ever since.

Mr. Jasperson, who is a native of the island of Bornholm, belonging to Denmark, has been in this country 38 years. His father died, recently, and he went over to see about the settlement of the estate. The clock, which Jasperson says is 200 years old and still keeps good time, has always descended to the eldest son of the family, so Mr. Jasperson brought it back with him.

The Use of the Alarm Clock.

NEW LODGER—Why does that fellow in the next room have an alarm clock ringing in his room in the morning? It never wakes him up?

Old Lodger—He sets it so's it'll keep ringing till one of the other roomers goes in and calls him!—*Brooklyn Life.*

A patent has just been granted to R. A. Stone, Bethlehem, Pa., for a novel watch pocket.

A clock over a century old suddenly startled the family of Frank Massy at New Castle, Del., Jan. 3, by striking 63 times. The old timepiece had been silent for many years. The apprehensions of Mrs. Massey were at once aroused and she had a presentiment that something had happened to her brother. A telegram received later in the day announced his sudden death in Allentown.

A Mission Wall Clock.

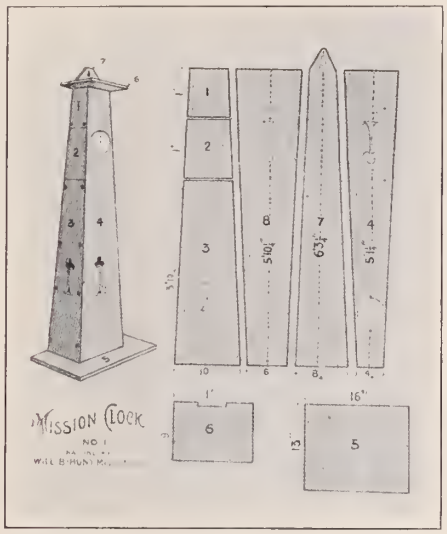
By Mabel V. H. Hunt.

THIS clock, which was described and illustrated by Miss Mabel Hunt in the *Electrician and Mechanic* is made from perfectly cured kiln-dried wood, with a good grain. Quartered oak is suggested, it requiring about 28 feet, one foot in width and seven-eighths in thickness.

For accuracy, draw out on paper patterns, actual size, the design shown in the accompanying cut; lay patterns on boards, outline, and cut.

First saw out the back, No. 7, the hole at the top being to hang the clock to the wall by means of a large lag-screw.

Before sawing out the front, No. 4, cut out the circle for the face of the clock in order to prevent the section from splitting. This circle may be placed at any height and



A HOME-MADE WALL CLOCK.

may be made any size to correspond to the size of clock you wish to use.

Then saw out the front section. The left side is in three parts—No. 1, the top; No. 2, the door for easy access to the works; No. 3, the lower part. No. 8 is the right side.

Small cloverleaf-shaped ornaments are sawed entirely through the thickness of the wood, giving clearness to the tone, should the clock be one which strikes.

No. 6 is the top, and the notch shows where the back fits into it. No. 5 is the base. No. 2, being a door, may be attached by outside hinges of brass or small invisible hinges, and the back may be treated in like manner.

Having all these sections sawed out and smoothed ready to put together, fasten No. 8 to Nos. 7 and 4 by means of screws. Then screw Nos. 1 and 3 to No. 2. Then attach top and base.

Before screws are inserted, bore one-half inch holes three-eighths inch into the wood, and sink screws into these, using three-fourth in flat-head screws.

When all is put together, cut 20 pieces of one-half inch doweling, each one inch long, glue thoroughly, and plug screw holes, allowing five-eighths to project. If desired, these may be allowed to remain projecting from top and base as well as from the sides, but it looks better to have these former portions smooth.

This is an excellent way to utilize an old clock which has become out of date, provided the works are in good condition, for they may be removed from their old setting and screwed into the new one. Not having an old clock, many persons will sell one of suitable size.

The projecting base of the clock is a convenient resting place for a photo or one or two small vases; a pair of Japanese ware would be artistic, one on either side.

Horological Notes.

JAPAN has 32 timepiece factories, which turn out annually goods valued at nearly $800,000, the largest figures being 209,792 standing clocks, 441,755 hanging clocks and 25,360 watches.

A gold watch which, it is claimed, once ticked in the pocket of Charles Dickens, and was probably the first ever owned by the famous writer, was exhibited in Philadelphia, Pa., a short time ago, at a meeting of the Dickens Fellowship.

There has just been placed in front of Eli Fulmer's jewelry store, 421-423 Northampton St., Easton, Pa., a handsome sidewalk clock. It is the largest of its kind in that city. The clock was made by the E. Howard Watch Co., Boston, Mass., and cost $650. Each hour the clock adjusts itself automatically. It is operated by electricity. The movement is in the base of the stand, from where it can be wound and set. The clock tips the scales at 125 pounds. At night the dial is illuminated.

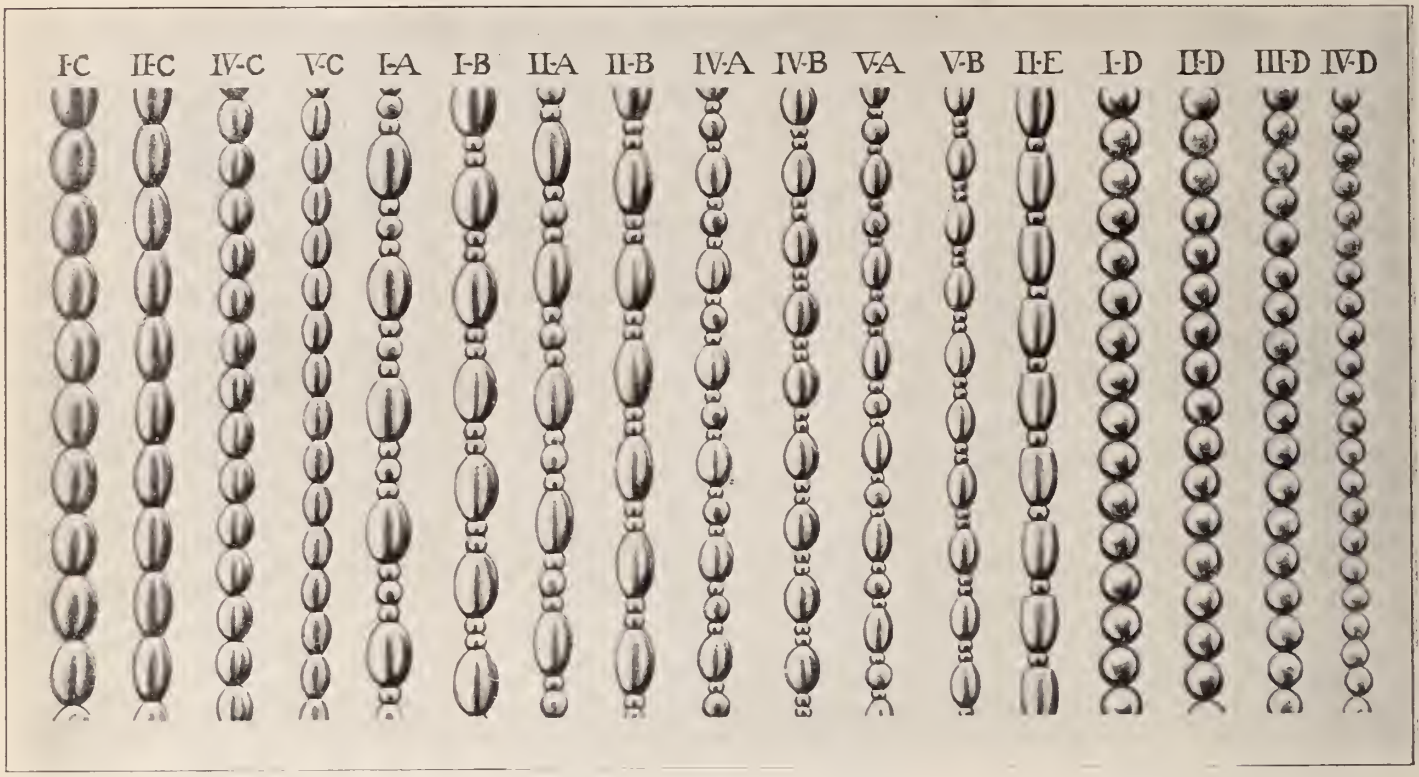
"I have often wondered," said the commercial traveler to the man who sat next to him, "how many clocks there are in the world. There are 20 men in this car and five women, and I will wager that every one of them has a timepiece of some kind about his or her person. I have in my day gone into thousands of business houses and private homes, and never have I struck one that didn't boast a watch or clock of some kind. I really think from my observations that if we were to count the number of homes in America, add to it the number of offices and business places, and multiply the whole by three, we would get, approximately the number of timepieces in the United States."

Frederick T. King was arrested a short time ago for holding up R. B. Meacham, a jeweler, at 607 W. Holly St., Bellingham, Wash. King entered the store, and at the point of a revolver demanded the jeweler to hand over whatever cash he had in his possession. He pleaded in defense that he was suffering from starvation.

The W. C. Dean Jewelry Co., Oklahoma City, Okla., whose store at 202 W. Main St., at that place, was looted by burglars one night recently, when stock valued at $550 was taken, has received a letter postmarked Atoka, Okla., and believed to have been written by the person who entered the store. In the letter the writer states that he ransacked the store while a uniformed officer was stationed at the corner nearby. He goes on to boast of the facility and fearlessness with which he worked notwithstanding the presence of the officer.

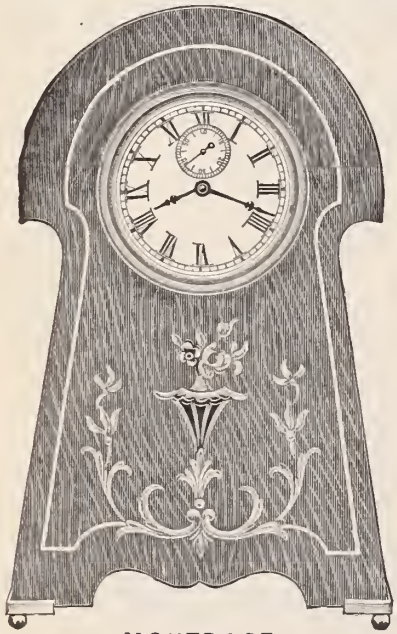
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WILLARD CLOCKS

Mahogany cases, brass trimmings, painted glass panels, high-grade eight-day weight movements. Send for booklet giving the full line.

KILLAM & COMPANY

15 Baptist Street, - - PAWTUCKET, R. I.

Practical Course in Adjusting

Published Price, $2.50 Special Reduced Price, $1.50, Postpaid

THE JEWELERS' CIRCULAR PUB. CO., 11 John Street, New York

WM. C. PENFOLD CO.

No. 35 MAIDEN LANE, NEW YORK

LARGEST EXCLUSIVE WATCH JOBBERS IN NEW YORK OF

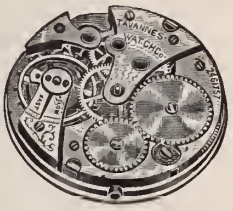
Dueber-Hampden Watches
Dueber Cases — Hampden Movements

A Complete Line Always on Hand. Mail Us Your Orders

O-SIZE TAVANNES

SCIENTIFICALLY BUILT, PERFECTLY FINISHED, CAREFULLY ASSEMBLED AND MADE BY THE FINEST MACHINERY, THUS ENSURING ABSOLUTELY ACCURATE CONSTRUCTION AND INTERCHANGEABILITY OF PARTS. **THE MATERIAL COMES IN FINISHED FORM, "READY TO USE."**

Pendant Setting, Hunting and Open-Face (with Second Hand), Fitting All Makes of Cases



No. 160. 7 jewels, with new fero-nickel compensating hair spring. Quick train. *Adjusted to heat a .d cold.*



No. 161. 11 jewels, with new fero-nickel compensating hair spring. Quick train. Patent regulator. *Adjusted to heat and cold.*



No. 162. 15 jewels (3 pairs in settings), with new fero-nickel compensating hair spring. Quick train. Patent regulator. *Adjusted to heat and cold.*

ALL TAVANNES WATCHES ARE FULLY GUARANTEED AND ADJUSTED TO TEMPERATURE
THE NAME TAVANNES IS A GUARANTEE OF ACCURACY AND DURABILITY

TAVANNES WATCH COMPANY

ADOLPHE SCHWOB, Sole Agent for the U. S.

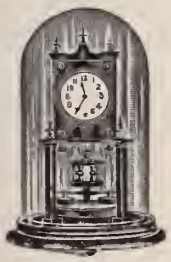
131 Wabash Avenue
Chicago

2 AND 4 MAIDEN LANE, NEW YORK

704 Market Street
San Francisco

ANNIVERSARY CLOCKS

Trade-mark registered.



Twenty different styles of cases fitted with

Genuine Anniversary Movements

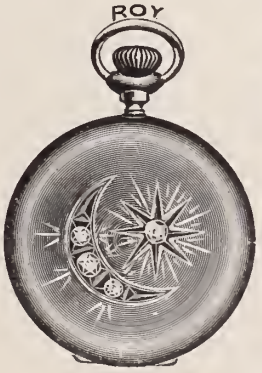
From $8.00 to $65.00

Send for illustrations

The Bowler & Burdick Co.
Sole owners of the Anniversary Clock
CLEVELAND, OHIO

Watch Repairing for the Trade
Careful, Reliable, Prompt Work. Trade References. Price List on Request.
A. D. PAPAZIEN 71-73 Nassau St. Cockroft B'g, New York

ROY



IF IT'S A

ROY

TRADE MARK REGISTERED

IT'S STANDARD



ROY



ROY WATCH CASE CO.

21-23 Maiden Lane, New York

704 Market St., San Francisco



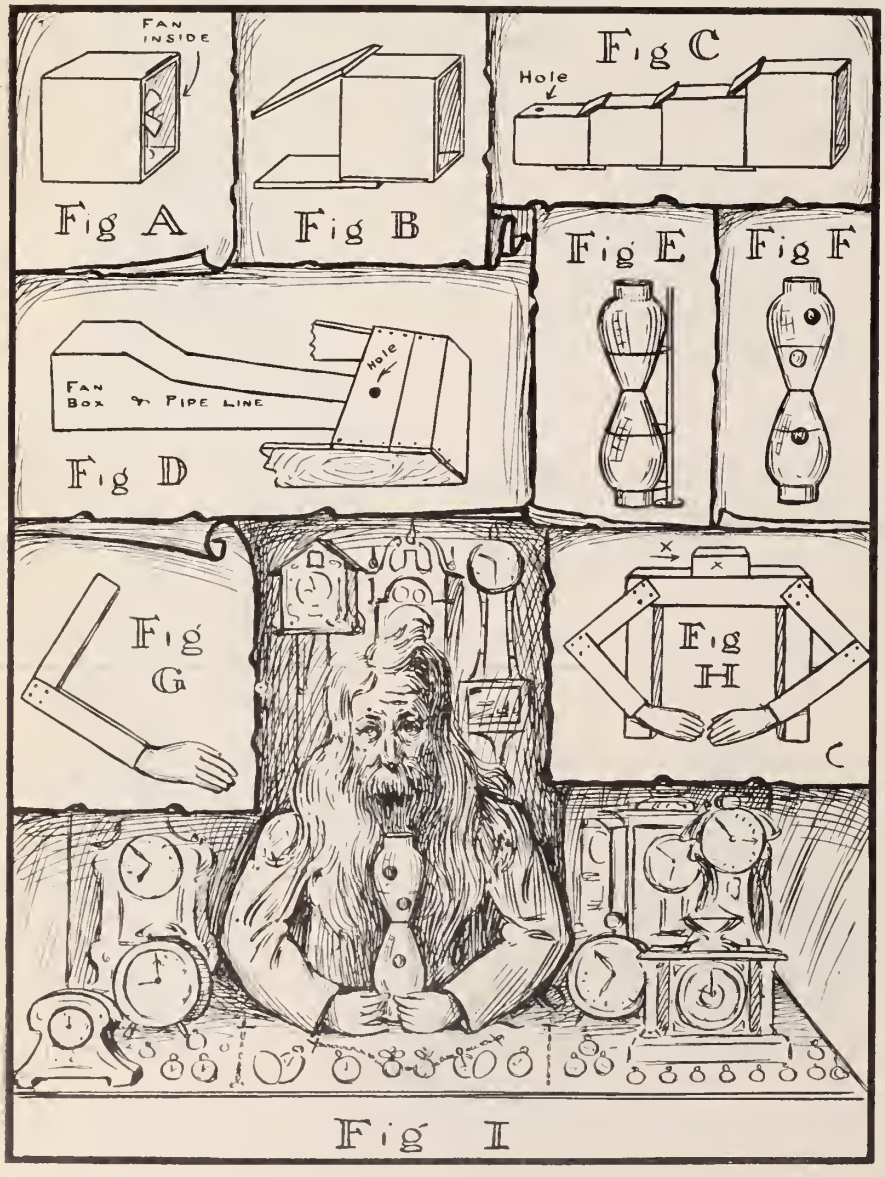
STORE KEEPING DEPARTMENT

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

Father Time—A Watch and Clock Display

Prepared expressly for The Jewelers' Circular-Weekly

AFTER the rush and excitement of the holiday trade are past, people begin to think once again about routine matters, and nothing that the jeweler can offer represents more utility than clocks and watches. A singularly effective display of these articles can be made by using the device described herewith for a centerpiece, and drawing card, and surrounding it by a complete showing of all varieties of time-keepers, from ladies' very small watches up to the big hall clock, not forgetting to include cuckoo clocks and any other oddities. A neat descriptive card could be laid in front of the window reading:



Various Methods of Measuring Time.

Tempus Fugit, But Don't You Forget You Need a Clock.

Time to Buy a Timekeeper.

Don't Lose Another Minute, Get a Good Watch.

Business Time for Time Business.

Our Watches Watch the Hours.

The accompanying illustrations will serve to show just how Father Time is constructed. Procure a box (wooden or cardboard) sufficiently large to allow your fan to be placed upright therein. Remove both top and bottom of this box (Fig. A), and build an air chute (see Figs. B and C) of cardboard, or of boxes of various sizes. The larger ones should overlap the smaller ones and an air hole is cut at the small end to allow air to pour through. The pipe line can be made of any desired length and should be so arranged that both it and the fan may be concealed from view as the advertising value of the entire affair is enhanced by the mystery as to "how it's done."

Above the air chute lay several boards to form a table-shaped platform (Fig. D). Having bored a hole to correspond with and be placed above the hole in the air chute, place two ordinary lamp chimneys immediately above the hole, securing them in position by binding tightly to an upright stick with fine wire. The stick is then nailed to the platform, and the mechanical part of the display is complete.

All that is required further is to start your fan and then drop two or three ping-pong balls into the lamp chimneys. The balls will at once begin to dance up and down, as shown in sketch. The effect is heightened by dyeing the balls various colors. While one set of balls will be enough, it is best to have several, for when the current is stopped the balls are sometimes lost by rolling through the hole in the bottom of the platform, and it is not always

Storekeeping Department.

convenient to search for them. As in all "wind" power mechanical displays, some time and patience are required to get the above properly adjusted, but otherwise no difficulty will be found in constructing it.

The figure of Father Time is easy to put together. Form a "clothes horse" by nailing together a few pieces of board as shown in Fig. H. Hang an old coat over this, attach to the frame an "arm" (or two), like Fig. G, composed of a stick and a bit of wire, on which a white stuffed glove is fastened. The "hand" can be made to grasp the "hour glass," and after nailing a mask to the center upright piece (X), you have Fig. 1. The complete display represents an old man holding the glass in which the balls are moving.

The cost of the entire affair should not exceed $1, outside of the expense of running the electric fan.

The Lazy Club.

ONE of the best assets of a manufacturing plant is the interest of employes, and when this develops into friendly rivalry its value is many times increased, says a writer in *System*. Frequently workmen will adopt methods spontaneously that are of great assistance to the firm; and it frequently pays to grant some little license in such matters.

In one shop in London the workmen a year or two ago originated the idea of what they call "the Lazy Club." It was entirely their own idea, which, for obvious reasons, has received neither recognition nor financial support from the management, and has been a most excellent means of reducing the number of late-comers.

Whenever a workman is more than five minutes after time he finds the gate locked, and he is not allowed to enter until the half-hour is up. This half-hour is deducted from his wages; but, in addition, he has also to pay to the treasurer of the Lazy Club about five cents for coming late. If he is late more than once or so during a week, everybody is aware of the fact, and the second or third time he makes his appearance after starting time he is greeted with a terrific combination of noises, produced on any available material, by his fellow workmen.

At certain periods the accumulated funds of the Lazy Club are divided—not among those who have produced them, it should be noted, but among the entire staff equally. Thus the late workman is made to pay the early ones for his laziness. The last distribution was just prior to a "beanfest," and funds accumulated during 12 months were distributed, amounting to over seven shillings a head.

A. B. Stackhouse, Warrensburg, N. Y., recently disposed of his business to H. E. Floyd, C. Williams and H. Williams, of Glens Falls. The store will be remodeled and refitted with new fixtures and continued under the firm style of Floyd & Williams. C. Williams will be the manager. Mr. Floyd has been engaged in the jewelry business for about 16 years.

A Representative Store of Oneonta, N. Y.

THE store of R. E. Brigham, Oneonta, N. Y., is illustrated this week. The photos show only the front part of the store, the dimensions of which are 18 feet by 45 feet. In the rear there is a well-equipped workroom, 18 feet by 35 feet.

The floor plan of this establishment is



PERSPECTIVE VIEW OF THE STORE OF R. E. BRIGHAM, ONEONTA, N. Y.

the idea of Mr. Brigham himself, and it has been pronounced by all who have seen it as being exceptionally attractive. The show cases, which were all made to order, are of plate glass and mahogany.

Mr. Brigham started in business in Oneonta in 1903. The new establishment



WATCH REPAIRING DEPARTMENT, ENCLOSED WITH GRILL WORK.

was fitted up last April. The store is equipped with every facility for the expedient conduct of business and accommodation of customers.

Pointed Paragraphs.

GREAT prosperity is coming—but not to those who are waiting for something to turn up or on miracles to make them rich, but to those who work earnestly and advertise wisely.

* * *

The retailers that have been hit by the late panic the least, were those who handle only advertised goods.

* * *

As in every business, honesty in advertising is the best policy.

* * *

Imitation in business goes as far as counterfeit money in the money market.

* * *

The dreamer in business always has a rude awakening.



The use of this department is open to every member of the retail jewelry trade. Forward for criticism your newspaper ads., booklets, catalogues, novelties, circulars, etc. Ask advice and offer suggestions. Replies in these columns are unbiased. Make letters as full and particular as you desire. Every letter and ad. sent will receive full attention, though the publication of the matter may sometimes be delayed several weeks.

JEWELERS who live in a city which includes among its population a goodly number of German-speaking persons may profitably follow the example of A. J. Reinhardt, Lincoln, Ill., who publishes his advertisements in German as well as in English. This is a praiseworthy idea and always redounds to the profit of the advertiser. The present German advertisement, illustrated in the group, was printed in a space of seven inches, double column. Translated, it reads as follows:

AT HARVEST TIME

THE WIFE OF THE FARMER FINDS IT NECESSARY AND APPROPRIATE TO RENEW HER TABLE WARE. WE PRESENT THE FOLLOWING PRICE LIST OF PLATED WARE MADE BY THE WELL KNOWN FIRMS OF ROGERS, AND REED & BARTON:

Knives and forks, per set	$2.00	to	$11.00
Tea spoons, per set	1.25	"	2.75
Soup spoons, per set	1.50	"	6.00
Dessert spoons, per set	2.00	"	4.50
Berry spoons, each	1.50	"	3.50
Forks for cold meat, each	1.00	"	2.50
Cream spoons, each	1.00	"	2.00
Sauce spoons, each	1.25	"	2.50

WE CAN SELL YOU BETTER KNIVES AND SUGAR SPOONS SEPARATELY, IF DESIRED.

YOU WILL FIND OUR STOCK OF PLATED GOODS THE LARGEST AND MOST MODERN IN TOWN. WE HAVE DIFFERENT STYLES AND CAN SHOW YOU ALL ARTICLES WITH THE WELL KNOWN FRENCH MAT FINISH, OR BRIGHT POLISH, AS YOU MAY DESIRE.

IT WILL PAY YOU TO SEE OUR PRICES BEFORE BUYING ELSEWHERE.

"Our Diamond Ring Stock" was the catch phrase used in an advertisement of four inches, double column, by A. & C. Feldenheimer, Portland, Ore.

Another advertisement used by A. J. Reinhardt, of Lincoln, Ill., appears just under this. The wedding ring illustrated is somewhat old fashioned in style and might better have been replaced by the more modern styles. The range of prices is quite broad, being, as stated in the advertisement, from $3.50 to $10. This ad. occupied a space of four and one-half inches, double column.

A. E. Rush, Macomb, Ill., adopts a facetious style of advertising in his catch phrase, "What time is it? Why, it's time to buy a watch"—will scarcely prove as effective as would a simpler and more commercial phrase, such as "A good watch for $5." This would bring out the idea embodied in the text that follows and would at once arrest one's attention owing to the low price of the timepiece.

"If it's for her, you will find it at the Gift Store" makes a good introductory line in the advertisement of 11½ inches, single column, of F. Pieper, Covington, Ky. The stock cut used is not particularly striking.

Joseph Kern, Wilmington, Del., in a space of three inches, double column, calls attention to Christmas gifts, including rings set with cameos, turquoise matrix, watches, pins, bracelets, etc. A skilful typographical arrangement prevents this announcement from appearing crowded and congested as it could readily be made to appear by an incompetent printer. The original does not appear crowded.

Nelson A. Soggs is one of the enterprising advertisers of Niagara Falls, N. Y. His advertisement, which is shown in the group, is certainly a unique one for a jeweler but nevertheless its effectiveness has been proven. Turkey and jewelry really do seem to be antonymous terms, and the relationship between the two is at first hard to see, but Mr. Sogg requests the reader to view his display window where he will be able to see the connection. This announcement made a most timely one for the Thanksgiving season and was published in a space of 10 inches by eight and three-quarter inches.

The hand displaying a solitaire diamond



RETAIL JEWELERS' PUBLICITY, INCLUDING ANNOUNCEMENTS EMBODYING ORIGINAL SELLING METHODS.

Retail Advertising Department.

ring makes a good illustration in the advertisement of the B. H. Stief Jewelry Co., Nashville, Tenn., which advertisement originally occupied a space of six inches, triple column.

A plan for selling diamonds on easy terms is announced in an advertisement of four inches, double column, by W. C. Graves & Bro., Memphis, Tenn. The catch phrase is one which will arouse the curiosity of those interested in the purchase of precious stones.

Coat and trouser hangers would seem to be unique adjuncts to a jewelry stock were they not sold in connection with fine leather cases, as is done by Brock & Feagans, Los Angeles, Cal. This is an ingenious selling method adopted by that enterprising concern and advertised in a local daily last November, in a space of six inches, double column.

A. Frankfield & Co., New York, advertise bridal souvenirs in a neat advertisement of four inches, double column.

A brief but convincing watch talk forms the subject of the text of the advertisement of the Cady & Olmstead Jewelry Co., Kansas City, Mo., reduced from five inches, double column. The line drawing, illustrating holly leaves, makes an appropriate and timely border.

Advertising.

ONCE or twice a week the local retailer has an opportunity to talk to every reader of his local newspaper about his store and his goods, says the *General Merchants' Review.* Good talk is never cheaper than in the columns of the local paper, but poor talk is just as dear as the cost of the space.

Henry C. Lytton, president of The Hub, Chicago, once told a young friend just starting into business to advertise every day if he had only money enough to print his name. The Hub follows this practice.

To the retailer in the smaller town, his weekly newspaper is of more value than the daily newspaper in the city, because more of the readers read it from cover to cover.

For instance, let him announce each week a line of specials, quoting prices. The first week he may not get a single reply. But as weeks go on, people will begin to look for the announcements and sales will increase. The same is true of the dry goods department or of single line stores.

Just remember one thing, your advertisement is in competition with very interesting reading matter. When you make it as interesting as the local news, or more so, then the returns begin to come.

In advertising there are two things to consider. First, the reading public is not interested in your name and the fact you sell goods. They are interested in what you have to sell and won't waste time reading advertisements that do not tell them about goods. The second point is that no man ever had to build new foundations for his store the first time he advertised. It takes time.

Intelligence plus time will make advertising pay.

Attracting Most Attention.

(By DANIEL STARCH, PH.D., in the *Novelty News.*)

A YOUNG lawyer in a small western city had just established his office. In the effort to procure business and to gain the attention of the public he inserted his professional card in a local magazine. Soon after, in conversation with some friends, the young lawyer asked whether they had seen his card in the recently issued magazine. All had seen the magazine, all had looked through the advertisements, but none had noticed the ambitious man's name. Why? The simple answer is that the card was located where it had the least chance of being seen.

As we turn over leaf after leaf in the usual cursory perusal of magazine advertisements, we see not the whole of every page, but only a small part of it. It is true that we see dimly the entire page, but we see clearly at any given moment only that area upon which the eyes are focused, and that is a very small portion—only a word, or, at the most, a small group of words. This point or area of clear vision, of course, moves about with the movement of the eyes themselves.

The sweeping movement of the eyes from page to page and from one leaf over to the next follows along a fixed, habitual path. When one picks up a magazine and opens its cover page, one's eyes habitually stop first at a certain place on the two pages exposed to view. As one turns over the next leaf, the eyes will naturally light first upon a corresponding spot of the next two pages exposed, and so on. This section of the page upon which one's eyes first focus when the leaf has been turned is surprisingly uniformly the same section from page to page. Consequently the things that appear on this favorite section have the first and therefore the greatest and often the only chance of being noticed by the reader.

Other portions of the page may be noticed if they are sufficiently conspicuous to divert the eyes from their habitual path and thus attract attention. Any object upon which the eyes are not focused, but which is somewhere in the field of vision, will tend to produce movement of the eyes so that it can be clearly seen if it is somehow conspicuous above its surroundings. For example, if one is looking at the sky on a clear night and suddenly a shooting star appears anywhere in the field of vision one's eyes quickly turn to focus upon that because it is so conspicuous above surrounding objects. Similarly a conspicuous section on a page tends to divert the eyes from their habitual path of movement. Therefore an advertisement on any part of a page is sure to be seen if it is sufficiently conspicuous. But it must be especially attractive if it is not located at the customary point of regard.

The young attorney's card was not noticed for two reasons. It was not placed upon the favorite section of the page upon which the reader's eyes most commonly fall first; nor was it in itself sufficiently conspicuous above the surrounding advertisements to divert the eyes from the customary path and thus receive attention. What this favorite section of the page is I shall presently discuss.

An advertisement has two objects, to call attention to some particular commodity and to induce the reader to buy this commodity. The problem of attention is at least half of the advertiser's battle. Once an article has been strongly presented to the attention of the people, the sale is almost assured. People often buy an article not because they need it or really want it, but because it has been so repeatedly and so strikingly brought before their eyes.

Which part of a page has the greatest attention value? If, for example, a quarter page advertisement is to be inserted, on which quarter will it receive most attention? Or if a full page is desired, which page in a series of pages has the greatest attention value? And how much more valuable are these locations than others? To answer these questions the following simple experiments were made:

I prepared several pamphlets of blank pages of ordinary magazine size. In the first pamphlet I wrote 12 nonsense syllables, two on each right-hand page, one in the middle of the upper half and one in the middle of the lower half of the page. The syllables were composed of three letters each, two consonants with a vowel between them—fon, sev, bam, gox, tyz, xab, puh, gar, wez, pib, zub, kiw.

This pamphlet was then given to a person who was told that it contained two nonsense syllables on each right-hand page, that he should read them quietly to himself and that he should turn over a leaf every time the experimenter tapped with a pencil. The taps were made every four seconds, which gave ample time to read the syllables. Immediately after he had read the syllables he was asked to write on a piece of paper all the syllables that he remembered.

The aim of this experiment was to determine whether more syllables on the upper half or on the lower half would be remembered. If a predominance for one or the other should be found, it would indicate that that half had greater attention value. Instead of nonsense syllables, a series of 12 half-page advertisements might have been used, but the test would plainly be unfair because some advertisements would undoubtedly be more familiar to the persons tested, and would therefore be remembered more readily. Nonsense syllables have the advantage of being uniformly unfamiliar and uniformly difficult to remember. But even among them some might be more easily remembered than others. Some of the upper syllables might be unusually peculiar, and so be remembered more frequently, as, for example, puh might be retained more easily than the word gar.

To avoid any error of this kind, the same 12 syllables were rearranged by chance and placed into another pamphlet. These two pamphlets were used in the experiments with 35 men and women. In both cases more upper than lower syllables were remembered. Of the 124 syllables remembered, 55 per cent. were in the upper half and 45 per cent. in the lower half of the page. Evidently the upper half of the page has greater attention value than the lower half.

(To be continued.)


CLOSED.

THE LATEST AND BEST

Ear Wire


OPEN.

FOR UNPIERCED EARS

Patent Applied for

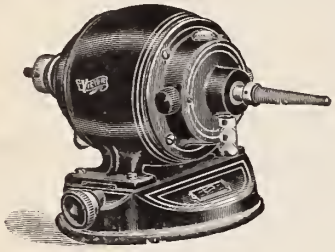
Easily Adjusted and Have a Firmer Hold than with Screw

Try a Sample Dozen

HERPERS BROS., 18 Crawford St., **Newark, N. J.**

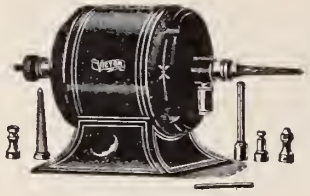
New York Office: 41-43 Maiden Lane

Bargain in Electric Polishing Lathes


Direct Current

$28. Each

With everyone of these motors we give a guarantee for 1 year.


Alternating Current

A. ZAREMBOWITZ, 216-218 East Houston Street, NEW YORK

Importer and Jobber of

Watch Materials, Tools, Jewelers' Supplies, and Optical Goods.



TWO TOOLS IN ONE

Greer's Improved Hard Soldering Tweezers

Made Expressly for Jewelers, Opticians and Dentists

Tweezers hold firm and true. Pieces will not slide when solder flows

PRICE FIFTY CENTS

Order from your jobber, or send direct to **GREER MANUFACTURING CO., - - Atlanta, Ga.**

FULFORD & HOBART CO.

Jewelers' Findings

Established 1890 — 14 BLOUNT ST., PROVIDENCE, R. I. — Incorporated 1902

Watch this space for new ideas that will appear from time to time. If you are interested in up-to-date designs get into communication with us.

Our specialty is the manufacture of exclusive jewelry parts for the individual use of manufacturing jewelers. These parts are your property exclusively. Never duplicated for a competitor.

SCHUTT'S JEWELERS' ENAMEL

SOLE AGENTS

F. W. DEVOE & C. T. RAYNOLDS CO.

101 FULTON STREET, NEW YORK



Mercantile Fountain Pen

Is the make that a buyer looks for at the Jeweler's



It is the high grade pen of superior quality with the very finest and most artistic mountings of gold, silver, pearl, etc., in all styles, sizes and grades.

¶ Write for catalogue and suggested assortments.

Aikin-Lambert Co.

Established 1864

15-19 Maiden Lane

New York

PATENTS

obtained on inventions and designs. Trade-marks, prints and labels registered.

R. W. BISHOP,

ATTORNEY-AT-LAW,

908 G Street N. W., Washington, D. C.

CRUCIBLES.



Jewelers' Supplies, Etc.

Established 1850.

J. & H. BERGE,

95 John Street, NEW YORK



WORKSHOP NOTES

for Jewelers and Watchmakers

Cloth :: Postpaid, $2.50

Published by The Jewelers' Circular Pub. Co., 11 John St., New York



WORKSHOP NOTES AND QUERIES

[Answers are also solicited from our readers to the questions published on this page.]
No attention paid to communications unless accompanied by full name and address of the writer.

QUESTION No. 2192.—**Enameled Iron.**—*Can you give us any information as to how iron can be enameled?* *T. R.*

ANSWER:—An interesting article on this subject by R. Vondracek, in Sprechsaal, was recently quoted in the *Brass World*. According to the writer the enameling of metal, owing to its greater contraction, is more difficult than the enameling of clay ware. Breidenstein has constructed an instrument for measuring the difference in contraction between metal and glaze. The iron used for enameling need not be very pure, but at the temperature of from 800 to 1,000 degrees C. enamels containing tin, lead, antimony or zinc would be reduced by the carbon in the iron, and the evolution of carbon dioxide gas would cause "bubbling." Steel or wrought iron is better for use than cast iron. The amount of silicon in the iron should be as small as possible, as it causes the carbon to separate in leaflets which are difficult to remove from the surface of the metal and lead to the formation of holes. As a flux, 1 pound of feldspar, 1½ pounds of borax, and ¼ pound of cryolite are used for each 1,000 pounds of iron. The carbon in the surface layer of the iron is burnt out with the aid of oxidizing agents. According to various patents, chlorate, nitrate, manganese dioxide, or red lead have been proposed. Sodium carbonate has also been recommended; and by its use, silicon, sulphur and phosphorus are also removed. Or, again, the metal is dipped in 25 per cent. sulphuric acid, whereby a layer of iron sulphate is formed, which oxidizes the carbon on heating. The carbon can also be removed by regulating the composition of the fire gases in burning at 550° C.; the first reaction gives 64 per cent. by weight of carbon monoxide and 36 per cent. of carbon dioxide. At 900°, the ratio is 71.5 to 28.5. If, therefore, the proportion of carbon dioxide be greater than in these ratios, the iron will be oxidized. The cleaning of the metal surface for taking the enamel is performed by pickling, by means of a sand-blast or by the electric current. The pickling is effected by sulphuric acid (5 to 10 per cent.), or by hydrochloric or hydrofluoric acids, or by commercial sodium sulphate which contains 1.5 per cent. of free acid. Hydrofluoric acid (2 to 10 per cent.) is recommended, as it removes sand and rust without attacking the metal and the process is finished in 15 minutes. After pickling, the metal is washed with water or a dilute solution of sodium carbonate. In the electrolytic process sodium sulphate is used as the electrolyte and the iron as the cathode. Owing to the formation of the hydroxide of the metal as a by-product this method is said to be the cheapest. Before enameling, an undercoat is deposited to prevent action between the metal and enamel and to obtain good adhesion. The undercoat may be of silicious material or of some suitable metal (cobalt, nickel, copper, aluminum or gold), which is often deposited electrolytically. Metallic undercoats, however, are liable to come off in the firing. Silicious undercoats may be made to adhere to the metal before firing by deposition from solutions of acids, alkalies or gums. The enamel itself may contain 35 to 40 per cent. of silica and 6 to 10 per cent. of boric anhydride, with opaque material.

QUESTION No. 2193.—**Marble Cement.**—*We would be pleased to have a formula for producing marble cement suitable for lamp and clock bases. Can you give us the information?* *M. C.*

ANSWER:—The marble cement is an alum plaster, suitable for many purposes, especially for the production of fine statuettes or delicate patterns. (1) Calcined plaster is treated with cold saturated alum solution, then recalcined, one-half the weight of the plaster of alum mixed with the plaster, and the casts made. They set slowly, but finally become as hard and translucent as marble. (2) Pieces of calcined gypsum as large as the first are steeped three hours in alum water (12 parts by weight of alum to 100 parts of water), at a temperature of 35° to 40° C.; they are again calcined, mixed with 1/16 weight of powdered alum and wet with water containing 1/16 part of sal-ammoniac to each part of plaster, to form the casting paste. Casts made from this mixture possess considerable hardness and a bright luster.

QUESTION No. 2194.—**To Work Amber.**—*We have some amber in the rough which we want to work up into various shapes. How can it be manipulated?* *T. W. & Co.*

ANSWER:—Amber in the rough is first split and cut rudely into shape by a leaden wheel worked with emery powder, or by a bow saw having a wire for the blade, tripoli or emery powder being used with it. The roughly formed pieces are then smoothed with a piece of wet stone and water. The polishing is effected by friction with whitening and water, and, finally, with a little olive oil laid on and rubbed with a flannel cloth, until the polish is complete. Keep the amber cool or it will become electrical and may split into fragments. When it becomes hot, lay aside until cooled. To bend amber, drop it into hot beeswax, let remain a little while, then take out, hold it before a hot fire, and bend in the desired shape.

QUESTION No. 2195.—**Alabaster, Marble and Amber Cement.**—*Kindly give me a formula for making cement which may be used to join pieces of broken alabaster, marble and amber.* *A. M.*

ANSWER:—For a cement suitable both for alabaster and marble, take equal parts of plaster of Paris, resin and beeswax. Or use rice glue, thickened with finely powdered quicklime. For cementing amber, heat the parts and apply boiled linseed oil. Clamp together firmly. Another method is to melt mastic in linseed oil and use hot. Still another is to moisten the surfaces with solution of potash, pressing them firmly together.

QUESTION No. 2196.—**Oxidized Gold.**—*How can we produce a black oxidized effect on green gold?* *C. L.*

ANSWER:—Gold is not very easily oxidized, and the oxidizing liquids that will give good results on nearly all metals will not work on gold. To make the oxidizing adhere more closely, it is desirable that the pieces be sand-blasted, as a good matt will give a better dark gold finish. Clean the gold to be oxidized and brush over lightly, then prepare a solution of alcohol, four ounces; picric acid, two ounces, and, with the end of a brush, stipple some of this liquid on the articles to be treated. Stipple carefully so that the fluid will be on quite thick; then dip the end of the brush in a fine mixture of lampblack and umber and apply this to the piece. When nearly dry, brush off the excess of powder and even up the surface. Different shades may be obtained by applying more or less of the liquid or powder. Sometimes two coats of liquid are stippled on before putting on the powder. With a little practice a good adhesive oxidizing effect can be obtained.

QUESTION No. 2197.—**Alabaster Finish on Wood.**—*How can I produce an alabaster finish on wood?* *E. W. M.*

ANSWER:—To produce an alabaster finish on wood it would be well to paint over first with white paint, which has been darkened with some painters' color to the shade desired. When thoroughly dry, rub off with very fine sandpaper and polish with a cloth. If there is to be any shading, it should be traced on with a lighter or darker paint. When dry, finish by giving a coat of thin white varnish, which has been colored to match the first coat of the dry paint. All materials can be purchased in a first-class paint store, and very often the exact shade required can be found on the shelves.

A man recently entered the jewelry store of T. Sims, Hastings, Nebr., and after asking to see several diamond rings, selected one and offered a bogus check for $150. The jeweler, suspecting that the check was worthless, stepped outside for a moment and asked the chief of police, who was passing, to come in. The officer entered the store, asked to see some jewelry, and while the eyes of the jeweler were turned the stranger calmly put the ring in his pocket and left the store. He was soon overtaken and arrested. Several other spurious checks and a loaded revolver were found in his possession. His trial will be held Jan. 28.

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American Consuls Report on the Pottery Industry of Europe.

SPECIAL Agent Charles M. Pepper sends the following report on the pottery industry of Germany under date of Berlin, Oct. 28:

The German pottery industry is included officially in the ceramic industry, which makes it difficult to distinguish exactly among the different forms of manufactures of stone, clay and earthen ware goods. Usually brickmaking is excluded from Ceramics, and then the division is made into porcelain ware for one branch of the industry and stone ware, earthen ware, tiles, etc., for the other branches. The German designations are *"tonwaren"* and *"steingut"* for crockery and other earthen ware, and *"porzellan"* for china ware.

Full statistics are not available, since many establishments decline to give even to the associations of which they are members the complete details that are necessary in order to determine the total value of their products. Generally, however, it is assumed that the output of stone ware, earthen ware, tiles, etc., is slightly in excess of the porcelain output, but if earthen ware or crockery be transferred and included with china ware—that is, with porcelain—the two branches of the industry would be about equal in the value of the factories' product.

In 1907 the Association of the Ceramic Works in Germany reported 78 members, of which 31 were factories turning out dinner and tea sets; 10 porcelain figures, toys and articles of luxury; two making special articles, such as apothecary goods, buttons, beads, etc.; one engaged in porcelain painting; 19 makers of earthen ware and majolica; two of terra cotta; three of tiles; three of stoves, and seven of stone and pottery wares.

In 1900 there were 938 ceramic works, exclusive of brickmaking, with 71,883 employes. Of these 187 were porcelain factories, with 35,030 employes; 43 earthen ware factories, with 13,341 employes; 343 stove works, with 872 employes; 116 pottery establishments, with 1,503 employes; 27 stone ware factories, with 1,746 employes, and 18 manufacturing tiles, with 1,021 employes. Since 1900 there has been an increase in the number of the establishments and the number of employes, which is variously estimated at from 35 to 40 per cent. There are now (October, 1908) more than 200 porcelain factories and also about 1,000 small shops, which average from 15 to 20 hands, and which take the white ware from the large factories, color, paint and gild it, afterward disposing of this finished product to the buyers.

No accurate estimate of the capital invested in the ceramic industry and its branches can be given. Usually an oven or kiln is estimated to represent a capital investment of $24,000. The total value of the output is calculated at from $45,000,000 to $50,000,000 annually, an increase of probably 80 to 100 per cent. in 10 years, and of this approximately $25,000,000 is china ware and earthen ware. Thus in 1898 the total exports of ceramics from Germany were, in round numbers, $14,497,000; in 1905, $24,718,000. The domestic consumption increased proportionately.

PROGRESS OF THE INDUSTRY.

In the progress of the German Empire during the last 10 years there has been a very marked increase in the home demand for ceramic products. The increased prosperity of all classes is given as the reason for this home demand. In 1907 the German Ceramic Association attributed the favorable development of the business situation in the industry to the general prosperity of the country during the preceding two years, the increase in population and the ability to sell goods at a fair profit. In general the demand exceeded the output in a number of special branches, while the regular consumption of goods remained steady. It is stated that manufacturers had taken pains to cater to the taste of customers, so that the German ceramic branches of late years had made great progress. There was very little cutting of prices, manufacturers relying on quality and finish to turn the scale in competition. Sales in the fine ceramic products grew and export orders were taken years ahead. However, it was declared that domestic orders were given the preference, often to the neglect of extending the export trade. More than 90 per cent. of firms reported large increase of home trade, and more than 85 per cent. reported increase of foreign trade. More than six per cent. reported falling off of home trade, and 15 per cent. a falling off of exports. Only one plant reported a decrease of both domestic and foreign trade, the cause being a strike.

The year 1907 signalized the high-water mark of prosperity in the ceramic industry, for the universal commercial depression did not make itself felt till the early months of 1908, either by the canceling of orders or by the decrease in new orders. Since the Spring of 1908 there has been a pronounced decrease in both domestic and foreign orders, and this year will show a smaller volume of business at home and abroad. Nevertheless, 1907 may be taken as a criterion of the possibilities of the ceramic products, and the figures for that period may be accepted as an index of the future of the industry when the present depression has passed away.

GERMAN POTTERY IN FOREIGN MARKETS.

While the value of the product can only be estimated, the amount of imports and exports can be determined definitely from the official statistics, and close calculations by experts in the trade are to the effect that the exports are about equal to the domestic consumption. In 1907, according to the unrevised official statistics, the imports of ceramic materials into the German Empire were 9,856,000 marks, or $2,346,000; the total value of the exports of manufactures was 106,491,000 marks, or $25,305,000. The relative proportions of this trade with the leading countries is shown in the table on page 111 by quantities and values. The figures are from the German Statistical Year Book—"Statistisches Jahrbuch für das Deutsche Reich"—for 1908:

In addition to the European countries, the United States and the Orient, there is a considerable trade with Latin America, Brazil being the largest buyer. After Brazil come the Argentine Republic, Chile and Mexico. All these countries buy table and other porcelain ware.

VALUE AND SOURCES OF EXPORTS TO UNITED STATES.

The total value of the articles enumerated in the above classifications which were exported to the United States in 1907 was $7,881,418. In the "Auswärtigen Handel," or Trade with the United States (including Porto Rico and the Panama Canal Zone), for 1907, a summary of the articles under the general classification of earthen ware and china ware goods gives additional items and brings the total exports up to 34,096,000 marks, or $8,114,848. There are no ceramic imports of consequence into Germany from the United States. As will be seen from the above tables, the great majority of the exports to the United States are comprised under porcelain and wares resembling porcelain, table service being the largest item.

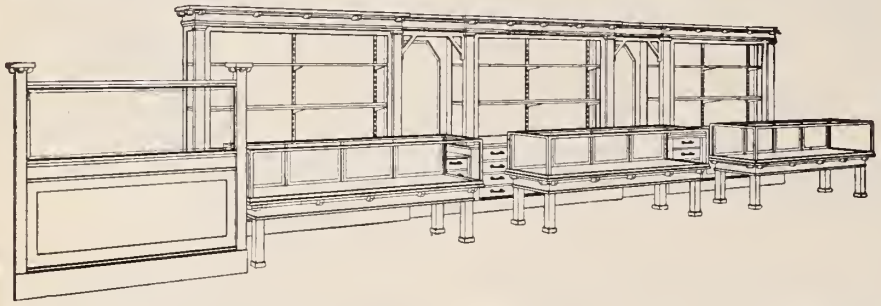
Imports into the United States, as given by the Bureau of Statistics, Department of Commerce and Labor, for the last six years under the classification of earthen, stone and china ware, were as follows:

1903.....	$3,961,591	1906.....	$5,132,278
1904.....	4,815,848	1907.....	5,153,943
1905.....	4,770,443	1908.....	5,287,267

These figures are for the fiscal years and do not include Porto Rico and the Canal

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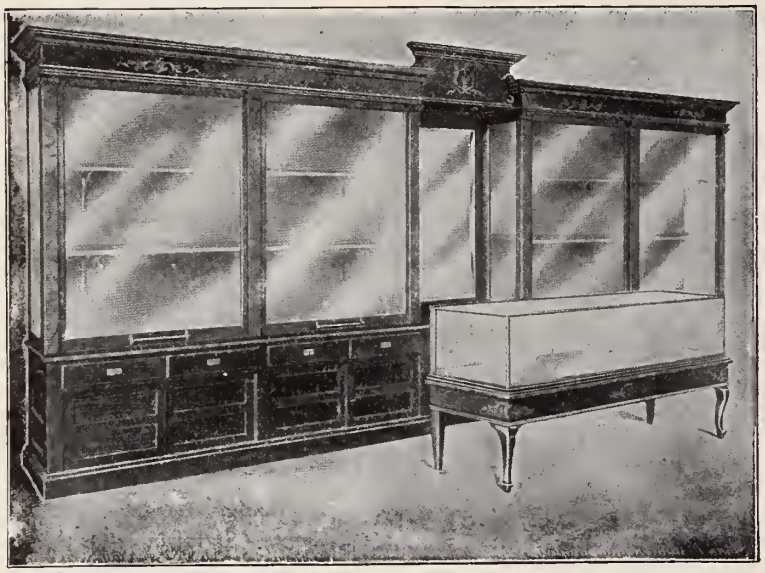
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Zone. The German statistics of exports for these years are considerably higher, the disproportion being about as in 1907.

PLACES OF PRODUCTION AND EXPORT.

The section in which the bulk of the goods exported to the United States are manufactured is comprised of Saxony, Bavaria and the adjacent territory. Thus, from the Rhenish districts the shipments through the Frankfort and Cologne consulates in 1907 only amounted to $125,000, partly earthen ware goods of fine quality, such as fancy beer mugs. From southeastern Prussia, Breslau in Silesia, shipments of a special grade were made to the amount of $171,000 in the fiscal year 1908. From the Berlin district the shipments to the United States amounted to less than $150,000, and included some purchases of private parties from the Prussian Royal Porcelain Works at Charlottenburg, but the bulk of the exports were of technical and scientific apparatus, such as insulators and porcelain tubes.

In comparison with the relatively small exports from western, central and eastern Prussia, the exports of china ware and earthen ware from the Coburg-Sonneberg consulate district for the fiscal year 1908 were invoiced at $2,294,000. In addition there were shipments from Bamberg and from the adjacent district of Nuremberg, the latter amounting to $300,000. Much of the decalcomania which is used by the American potteries is also shipped from Nuremberg. Geographically the consular district of Erfurt, from which the exports amounted to $209,000, is part of this section, the Kahla Works being among the leading shippers. Gahr, whose exports of fine china ware, ranging from $50,000 to $75,000, are invoiced at Leipzig, is within the same radius. The porcelain goods industry of the Coburg-Sonneberg region includes dolls' heads, ordinary and fine table sets, electrotechnical articles, ornamental figures and knicknacks and toys. From the United States the chief demand is for table sets, household articles, especially white and cheaply decorated porcelain. There is also some demand for insulators and other electrotechnical articles. The factories in this section are not grouped together in one locality, but are scattered over a large area which is well provided with railway facilities for both transporting the kaolin where it does not lie close enough to the factories and for freighting coal.

Total imports and exports and principal countries of origin and destination.	Quantity.	Value.	
CLAY.			
Ordinary earth, fire clay, white clay, and loam.	*Metric tons.*	*Marks.*	*Dollars.*
Imports	190,297	2,741,000	652,158
Imported from Austria	101,361	1,318,000	313,684
Exports	286,081	4,577,000	1,089,326
Exported to—			
Belgium	40,573	649,000	154,502
France	54,795	877,000	208,726
Holland	66,242	1,060,000	252,280
CLAY WARES.			
Fire clays, square, under 5 kilograms each.			
Imports	28,311	736,000	175,168
Exports	125,596	5,024,000	1,195,712
Exported to—			
Belgium	20,225	809,000	192,542
France	30,663	1,227,000	292,026
Russia	15,159	606,000	145,828
Wares from stone goods, one color.			
Imports	1,949	1,169,000	278,222
Exports	9,701	4,462,000	1,061,956
Wares from stone goods, different colors, except ornament handles, figures, and similar articles of luxury.			
Imports	452	361,000	85,918
Exports	14,943	8,966,000	2,133,908
Exported to—			
Denmark	1,535	921,000	219,198
United States	1,335	801,000	191,638
Insulators of all kinds from clay or porcelain.			
Imports	22	13,000	43,094
Exports	5,153	3,607,000	4,858,466
Exported to Great Britain	980	686,000	4,153,466
PORCELAIN AND PORCELAIN WARES.			
Ware from porcelain and porcelain-like wares, not otherwise specified, white.			
Imports	179	161,000	38,318
Exports	4,435	3,991,000	949,858
Exported to United States	1,273	1,146,000	272,748
Porcelain and porcelain-like wares, colored, white and colored, painted or gilded with other stuffs—Table service.			
Imports	726	1,234,000	293,692
Exports	33,507	55,286,000	13,158,068
Exported to—			
Belgium	477	786,000	187,068
France	565	932,000	221,816
Great Britain	5,816	9,596,000	2,283,848
Holland	1,016	1,676,000	398,888
Switzerland	521	860,000	204,680
Egypt	504	831,000	197,778
British Indies, etc	334	552,000	131,376
Dutch Indies, etc	429	708,000	168,504
Canada	797	1,315,000	312,970
United States	17,610	29,056,000	6,915,328
Australia	1,514	2,497,000	594,286
Porcelain, etc., articles of luxury (ornamental handles, figures, etc.).			
Imports	65	227,000	54,026
Exports	4,701	8,305,000	1,976,590
Exported to—			
France	485	1,186,000	282,268
Great Britain	932	1,351,000	321,538
United States	1,532	2,108,000	501,904

DRESDEN WARE.

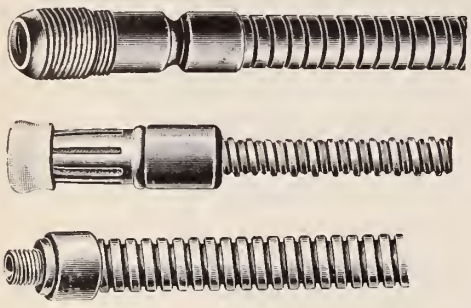
After Coburg-Sonneberg the Dresden-Meissen district of Saxony is the largest shipper to the United States, the exports for the fiscal year having amounted to $798,000. These consist chiefly of the fine decorated ware, which is known by the trade name of "Dresden china." The seat of the manufacturing industry is at Meissen, 16 miles from Dresden, where the Royal Porcelain Works of Saxony are located. This State factory is a very successful commercial enterprise, besides setting a standard for the trade. Two large private factories and two or three smaller ones are also located at Meissen.

The actual making of fine china ware in Dresden is quite small, though there are factories which make majolica and faience. Most of the work, however, is in finishing the manufactured product. Extensive purchases of white china ware are made from the factories in Bavaria and elsewhere, and this is painted and decorated. The Dresden manufacturers have acquired a high reputation from their enterprise in supplying new designs and patterns, which are the distinguishing feature of Dresden china.

COST OF RAW MATERIALS—KAOLIN.

The German ceramic industry is based only partially on the existence of native raw material and of fuel at convenient points for assembling, though the beds of clay and marl in some form have been the means of encouraging its development in the various localities. The nature of the industry as centered at different localities in the Empire is governed largely by the quality of the native clays, or by the proximity of the countries from which clay can be imported. Thus, while the common clays and those of a better quality which turn white after burning are quite generally distributed, the refractory clay is found in western Prussia along the Rhine. The highly refractory clay for gray and brown stone ware is found mainly in Silesia, while the kaolin or china clay for porcelain is found in various separated districts. Earthen ware goods or faience are made from the deposits near Hamburg, Annaberg, Bayreuth and Strassburg. Fireproof stone is found in Rhenish Prussia; clay for crucibles, clay pipes, etc., in Hesse-Cassel, Silesia, Pomerania and Saxony. The white earthenware clay is found most abundantly in Saxony. Terra cotta is obtained from the clay deposits of Saxony and Thuringia. Majolica is had from Berlin, Meissen, Hanover, Frankfort-on-Main, Nuremberg and Munich. The chief centers of porcelain making are in Saxony, Bavaria and the adjoining regions.

The bulk of the raw material for the manufactured product is kaolin or china clay, and the beds of common clay which are used for saggers and for general purposes. The heaviest expense is for the kaolin of the best grade, and that may be taken in some measure as the index of the



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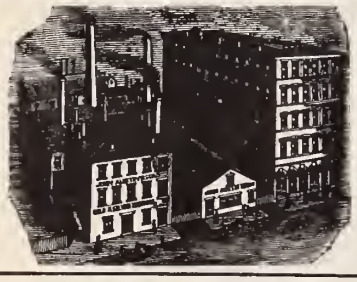
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cost of production. This varies according to the location of the factories near the beds of kaolin, those which are at a distance having the additional expense of transportation. However, some allowance for this appears to be made by owners of the clay beds, and the difference in cost between kaolin at a factory close to deposits of fine clay and one at a distance is not always the full added amount of the freight. Potters' colors used in the industry are the product of the German chemical works, but in almost every other element of raw material the native supply has to be supplemented by importations.

In providing fuel nearly all the factories have to reckon freight as a considerable factor in the cost, since few of them are in the coal mining districts. At one time English coal was imported, but the dependence now is on the mines of Bavaria and Westphalia, and more largely on Bohemia.

The extent to which raw material is imported for the ceramic industry cannot be stated with exactness because some of the ball clay which comes from Great Britain is used in other industries. Some quartz and feldspar are obtained from Bohemia, while there are steady importations of feldspar from Norway and Sweden. The total quantity from these two countries in 1907 was 41,000 tons and during the first six months of 1908 19,500 tons.

In the Dresden-Meissen district the kaolin beds are within a short distance of the factories. Large deposits lie at Sothain, near Meissen, and the clay is hauled in ordinary wagons drawn by horses without having to be transported over the railway. This is the main source of supply for the Royal porcelain factory at Meissen. The private factories, however, do not depend on these deposits, but import largely from Bohemia, shipments being made from Fischeru. The kaolin is mixed with Norwegian feldspar (rhombic quartz) and arenaccous quartz from Thuringia. Erfurt (Kahla) gets its kaolin from the Zettlitzer district chiefly, and the freight adds about 10 marks ($2.38) per ton, to the cost delivered at the factory.

The labor cost entering into the cost of porcelain production, as represented by the wages of individual employes, can be given with reasonable accuracy, since there is very little variation in the rate which prevails in the different districts. Where a variation exists it is due to the class of the goods produced by the different factories.

There is no trade union of porcelain operatives in the ordinary sense, but the majority of the workers belong to the different associations which obtain in all the German industries and which indirectly affect wages. In some places also there are local organizations which are able to deal with the manufacturers, and wage contracts or agreements are made by them. The attitude of the manufacturers as a body may be described as of opposition, if not of outright hostility to the development of a general trade union of operatives, and so far as possible the factories deal with their employes individually. A general society or Employers' Protective Association of the Pottery exists, whose president is the director of the Royal Prussian Porcelain factory. The various associations in the different branches of the industry also have employers' protective associations. The piece-rate system is general except for unskilled labor. Increases were made in wages in the active period from 1905 onward, and there has been no general reduction since the depression set in, but the aggregate wages have been reduced through short time. The day's work is 10 hours, six full days per week, in most factories, though in some of them nine hours only are put in on Saturday, and in some there are also quarter-hour shifts which reduce the actual working hours a fraction.

The increase in the number of females employed has been coincident with the growth in the demand for decorated china ware, and they are most numerous in the establishments which produce the finer articles, their employment being chiefly in decorating, painting and gilding. They are also quite generally employed at the ovens or kilns placing the pieces in the saggers, their more delicate touch making them better fitted for handling the pieces than men. Where males and females do substantially similar work, the wages of the males are, nevertheless, higher. The proportion of females varies greatly according to the nature of the goods manufactured and the location of the factories. In some places the proportion is 50 per cent., and in others not more than 10 or 15 per cent. In the textile districts the pottery factories have few females, as they prefer the textile work.

(To be continued.)

Ancient Venetian Glassware.

TO the Venetians must be accorded the honor of producing the finest glassware of the 16th and 17th centuries. Beautiful as is the English glass of this period, it cannot equal the exquisite work of the old Italians. Early Venetian specimens are distinguished by their lightness, by their greenish tinge, probably due to the use of the oxides of iron and lead, and by the many bubbles in the glass from insufficient fusion and the impurity of the materials. But the real distinction that made Venetian glass unrivalled, says the English connoisseur, Beresford Ryley, lay in the design. Rare, too, as it must be in so abstract an art, the art of the early Renaissance bears the impress of a personal quality. It was the century of strong personalities in Italy.

Again, the *naivete* of these designs, their very freedom from mechanical exactness, is fascinating; for these individual glasses are all unlike. One seldom comes across this 15th century glass in England. There is no abundance of it anywhere, possibly owing to the not infrequent custom at banquets of breaking the goblets after they had been used. The glass of the 16th century shows a curious diversity. The actual manufacture has made considerable advance—it is whiter and less bubb'y. Some of the beakers, notably in the South Kensington Museum, of this period, are singularly charming. To the 17th century belongs the *vitro di trini*, or lace glass. The latter consisted of fine threads of colored or opaque white glass contained in the ground mass. This thread-work, *latticinio*, is seen both on the bowls and on the stems of wine glasses, beakers, and goblets. This attractive decoration is found on English glass of the early 17th century, but it is used in a more formal way. The Italian grace and imagination are lacking in English specimens. The lacework is confined to the stems and to delicate borders.

Before 1680, writes Wynn Penny, Esq., another English authority, large numbers of drinking-glasses used in England were imported from Venice, although some undoubtedly were made in that country. The very few surviving specimens of the latter are well known, and the collector of the present day is unlikely to find any of a date anterior to 1660.

Severely plain are the glasses of the time of Charles II., with funnel-shaped bowls and molded stems, with sometimes a tear of air enclosed in them. The size of this tear varies; frequently it extends down a greater portion of the stem. The feet are invariably turned underneath towards the center where the stem is joined, thus giving additional thickness round the part of the glass most liable to be chipped or broken.

The precise dates of old wine-glasses are difficult to fix, but about 1690 the most beautiful, perhaps, of the whole series came into use. The bowls were bell-shaped and frequently engraved with a rose. Most of them had their straight or knopped stems ornamented with spirally drawn threads of air in them. There is an example of such a glass in the Slade collection in the British Museum. It has enclosed in the stem a three-penny piece of the reign of Charles II. With the advance of the 18th century, the demand for ardent waters and the supply of greater variety of wines increased the sizes and shapes of the drinking-glasses to a large and confusing extent, and probably, at various glass factories, different types of glasses and styles of decoration were made a specialty.

The drawn glasses (the word "drawn" is used because they appear to have been blown from a single piece of glass, and both stem and bowl fashioned by being drawn out with a single spiral movement) must be nearly as early as those with the bell-shaped bowls. They are seen in a great variety of sizes, the larger doubtless for wine, and the smaller for ardent waters.

When struck with a piece of metal these glasses give forth clear, resonant tones, and this peculiarity, it may be mentioned, is characteristic of fine old glassware.—*Canadian Pottery and Glass Gazette.*

Otto Mueller, Wausau, Wis., has purchased the building at the southwest cornear of Washington and 3d Sts., which he has occupied for some time as a retail jeweler. The building is two stories high and of brick construction. It was built about 30 years ago.

Christopher Echers, who was recently taken into custody on a charge of having stolen two gold watches valued at $15 from the store of J. F. Hartwell, Oklahoma City, Okla., has been released owing to lack of incriminating evidence. Echers is a watchmaker and worked several days for Hartwell.

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ABSOLUTELY PURE METALS
FOR MANUFACTURING AND ALLOYING

We will refine **YOUR SWEEPS** and **SCRAP** and give you **PURE METALS** in **RETURN**—or cash value if desired.

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PUT YOUR GILLETTE assortment out front where men can see them.

A man likes to get acquainted with the goods before committing himself.

Every man with a beard to shave is a possible GILLETTE customer — and every GILLETTE buyer is a steady patron for new blades.

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Any man can give himself a clean, comfortable shave with the GILLETTE —despite tough beard or tender skin. GILLETTE New-Process Blade is always keen and ready. No stropping—no honing.

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NO STROPPING NO HONING

STERN BROS & CO.

ONE PIECE COLLAR BUTTON

TRADE S B C MARK



A Complete New Line

of

"Perfect One Piece"

Collar Buttons

ABSOLUTELY GUARANTEED
AGAINST BREAKAGE

Will be Ready
May 1st, 1909

Stern Bros. & Co.

33-43 Gold Street
NEW YORK CITY

THE JEWELERS' CIRCULAR

WITH WHICH ARE CONSOLIDATED

THE HOROLOGICAL REVIEW,

THE JEWELERS' WEEKLY.

THE JEWELERS REVIEW

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The Jewelers' Circular
Publishing Company.

11 John St., Corner Broadway, New York.

Entered as second-class matter at the New York, N. Y., Post Office.

40th Year. WEDNESDAY, JANUARY 27, 1909. Vol. LVII., No. 26.



Beautiful Silver Punch Bowl Presented to the United States Cruiser "Chester."

(See Text on Page 51.)



Cordial Decanter, No. 4031/1.
Cordial Glass, No. 074/1.

ALVIN SILVER

Deposit Ware

The exceptional beauty of design and finish, and the thickness of silver in Alvin Deposit Ware have placed it in a class by itself—superior to any other deposit ware made.

This Decanter, with six glasses, in a handsome green silk case, velvet lined, makes a most attractive gift for any occasion.

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Silversmiths

NEW YORK

1857 1909

Fahys Watch Cases

made in three grades:

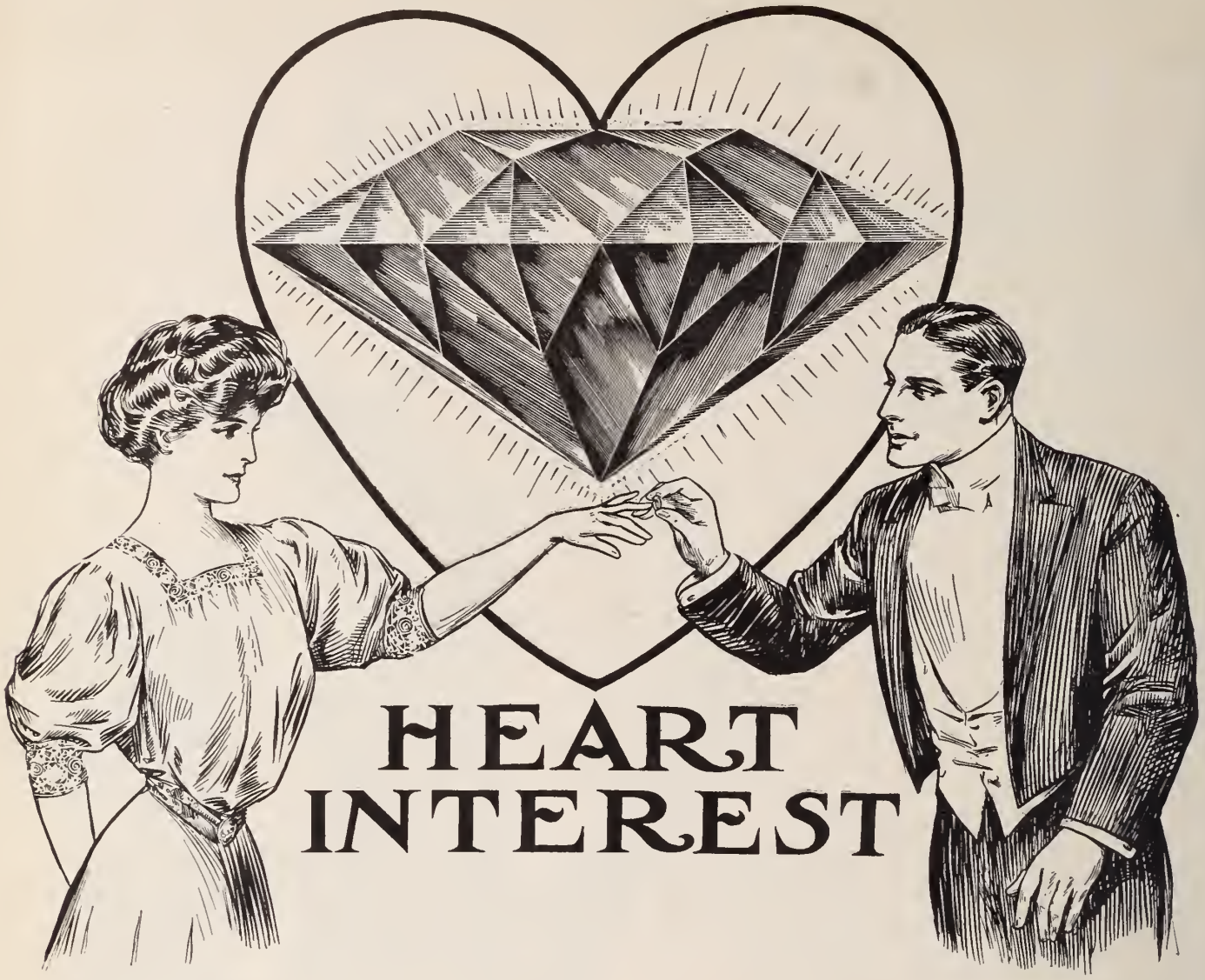
"Permanent"
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We maintain just one standard of quality throughout each grade, and that is the highest.

Each of the above is the best that can be made at the price, and that is controlled by the amount of gold used in each instance.

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The Jeweler who has the best interest of his business at heart, should buy his diamonds of the diamond cutter direct.

By doing so, he will save to himself, jobbers' profits, and their salesmen's salaries and expenses—a saving well worth while.

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DIAMOND CUTTERS

Importers of Emeralds, Rubies and Sapphires

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Give Honest Rings at the Lowest Possible Price

Keep a customer for years a purchaser—gain his respect, because he knows only reliable rings are sold and the prices are right, and is sure the goods are just what they are represented to be. We have been doing this for 59 years, consequently we have gained the confidence of thousands of retail jewelers.

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S. O. BIGNEY & CO.

Makers of the Celebrated High-Grade Gold-Filled Mirror-Finish Chains

The Unique Creations in our new line for the Spring trade are unexcelled by any competing line. If you don't believe it, just spend a little time in examination before you place your orders.





We give good value. Our Chains will help you to establish a reliable business. We guarantee every chain made in our factory. Ask your Jobber's salesman for them.

We sell the Wholesale Trade Only



Y 94/L 298

Do not forget that we always lead in originality, design and finish. Our salesmen are out with our new creations. Our High Grade Gold Filled Chains look well, wear well and sell well. Consequently we are very busy, working evenings in order to meet the demand for our goods.

This tells the story. Our 1/8th Gold Filled Chains wear almost as long as solid gold chains, and cost one-third as much.

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Attleboro, Mass.

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No. 3.



No. 100.



No. 309.



No. 358.



No. 357.



No. 701.



No. 356. No. 353.



No. 352. No. 355.

Gold and Silver.



No. 500.



No. 350.



No. 313.



No. 13.



No. 11.



No. 323.



No. 321.



No. 213.

Our engravers have been specially trained in the designing of monograms for skeleton and pierced jewelry, so we are naturally better equipped to produce artistic and serviceable pieces than are firms who make but an occasional article in this line.

Our catalog shows a large variety with list prices.

WENDELL & COMPANY

OF

47 John St., New York, and 57 Washington St., Chicago



No. 196.

Lincoln Anniversary Medals



OBVERSE. REVERSE.

BAR PIN ON BACK.



Exclusively to the Retail Trade.

The birth of Abraham Lincoln is to be celebrated on February twelfth this year and every year after for years to come on a greater scale than ever before and children of the public schools in the largest cities and towns throughout the nation are to take a prominent part in the celebrations, as well as all patriotic clubs and organizations.

WE MAKE THE MEDALS.

The medal in design and workmanship is a magnificent production—a valuable work of art. Why not try them and swell your business which is usually so quiet just after the Holidays?

The retail price on this medal is to be 25c. in ordinary plated gold; 50c. in Sterling Silver. The retail price for the same thing made of 10K. Solid Gold is about $5.00 each, and in 14K. Solid Gold about $6.00 each.

SEND FOR SAMPLES. ***There is no time to be lost.***

THE CHAS.M.ROBBINS CO.

Attleboro, Mass. U.S.A.

New York Office, 17 Maiden Lane
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} SAMPLES ONLY

Never Buy in the Dark

THERE ARE many Watch Cases on the market — cases of different grades, and made by different makers.

It would be a great mistake to suppose that all cases similar in so-called grade and price are equally good. If that were so it would not make much difference whose case you bought. For example:

The WADSWORTH 25-YEAR "PILOT"

is made to sell on its own individual and distinctive merits, its own special points of value — in frank, free and open competition with all other 25-year cases, no matter what their names or claims. It is only fair to your own business that you should *compare* the cases carefully — and then buy the "Pilot."

"A Quarter of a Century"

THE WADSWORTH WATCH CASE COMPANY

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FACTORY: DAYTON, KY.

The Diadem 15 Jewels





The Ideal Lady's Watch

ONE OF OUR FOUR HUNDRED SERIES

The Smallest Accurate Lady's Watch Made

A Handsome Watch Booklet, "The Gift of Time,"
Sent on Request

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If You Desire To Make This Year the Best In Your History

Investigate Our Catalog Proposition. **Samples and Particulars Sent Free Upon Request**



STORE OF F. MAIER, BOWLING GREEN, KY.

A Perusal of Our Customers' Letters is Convincing Evidence of Their Success.

POWLING GREEN, Ky., Jan. 12, 1909.

(Copy of Original Letter.)

THE ARNSTINE BROS. CO.,
Cleveland, Ohio.

Gentlemen—In making up your Annual Souvenir Book, you may add for me that I am entirely satisfied with results obtained from advertising matter you furnished this Fall. I also find that the goods furnished by you are A-1. On the whole, I find that money spent with you is not thrown away by any means.

Hoping to see your agent again the coming Fall, I remain,

Yours very truly,
F. MAIER.

This firm used The Arnstine Bros. Company Catalogs in 1907 and 1908

COLUMBUS, O.,
Jan. 12, 1909.

(Copy of Original Letter.)

THE ARNSTINE BROS. CO.,
Rose Bldg., Cleveland, O.

Gentlemen: Replying to your letter of the 7th inst., we beg to state that we feel the Catalog is a "Business Getter." The book is attractively arranged, and the articles shown are of good quality.

We have gained many new customers by using the Catalog and consider it an excellent means of advertising.

Our holiday business was very satisfactory, especially if you consider the general financial condition of the country.

Thanking you for the courtesy which you have shown in all our dealings with you, we beg to remain,

Very truly yours,
THE FRANK F. BONNET CO.

This firm used The Arnstine Bros. Company Catalogs in 1907 and 1908



STORE OF THE FRANK F. BONNET CO., COLUMBUS, OHIO.

Our representatives visit nearly every State in the Union. If you are interested, and will notify us, our representative will take pleasure in calling on you and explaining our method.

THE ARNSTINE BROS. COMPANY

Originators of Our Exclusive Catalog Method for the Retail Jeweler

CLEVELAND, OHIO

In writing us please mention this issue "The Jewelers' Circular-Weekly"

HIMALAYA PRODUCTS

That is—any Precious or Semi-Precious Stone

We Will

Cut To Order

For we are now at work completing the enlarged facilities of our factory, which will enable us to accept and fill orders

In Any Quantities, Qualities Sizes or Shapes

We will be ready before February 15th, 1909.

Respectfully soliciting your orders for delivery after this date and assuring you that they will have our prompt and personal attention—

Respectfully

HIMALAYA MINING COMPANY

Miners and Cutters of

Precious and Semi-Precious Stones

15-17-19 MAIDEN LANE - - NEW YORK CITY

LONDON PARIS OBERSTEIN BOSTON PROVIDENCE



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Are you prepared to get the order?

Samples of our Jewels or a copy of our Catalog will help you

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Makers of Emblems and Emblematic Jewelry of every description



12 STRONG REASONS

why you should use this special assortment of Fontneau & Cook Co.'s Fleur-de-lis line of high grade chains.

To acquaint you with the merits of our high grade chains at a small cost to you, we are making a special offer of the above combination of twelve high grade 12-inch vest chains to be sold to the retailer at a uniform price of $18.00 the dozen.

In these twelve chains we are crowding twelve of the strongest reasons ever put up in one roll—every chain a winner—not a dead one in the Lot—not a chain that cannot be retailed at $3.00 and give your customer entire satisfaction. Weights heavy or light; patterns the most salable offered at any price—chains with some gold on them - trimmings the very best—three-ring centers, square bow swivels, ball bars with seamless ends; no caps to tumble off or turn green; backed by our guarantee, as broad as the universe, as good as the Bank of England, as effective as the gold stamping law - and, to cap the whole, every dozen put up in a beautiful black velvet roll, 14 x 16 inches, beautifully embossed with our fleur-de-lis trade-mark, as per illustration.

This combination can be bought only through the jobbing trade. If your jobber cannot supply you, write us and we will give you the name of one who can.

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NEW YORK, 15 MAIDEN LANE, Silversmiths Bldg., Room 1609 **CHICAGO, 1203 HEYWORTH BUILDING**

"La Rochelle"

OUR new pattern in Sterling Silver is here illustrated. A full line is made and we feel confident it will prove very popular.

The finish of La Rochelle pattern is a soft, pearl gray, sufficiently brightened to be attractive.

TRADE MARK
925/1000 STERLING FINE



Tea Spoon

Table Knife

(Actual Size)

Table Fork

The Design

follows the lines of the old French masters and is characteristic of the art of the town from which it derives its name. The Laurel Leaf is used in the decoration.

Made in substantial weights at moderate prices.

Ask us for price list.

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Benedict's Real Rose Hat-Pins



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INFRINGEMENTS WILL BE PROSECUTED

We Own the original PATENT No. 899,852, filed Feb. 28, 1907, granted Sept. 29, 1908.

OUR RIGHTS WILL BE PROTECTED.

We warn the trade to discontinue the purchase or sale of pins of other makes that infringe upon our patent, otherwise we will be compelled to make the retailer so doing a party to a suit brought under our patent.

REAL ROSE HAT-PINS SHOULD BE PURCHASED OF US.

No. 1. Fresh Full Blown Roses, per dozen, $12.00
No 2. " Rose Buds, " " $8.00

BENEDICT MFG. CO.

New York Office, 409 Broadway EAST SYRACUSE, N. Y.

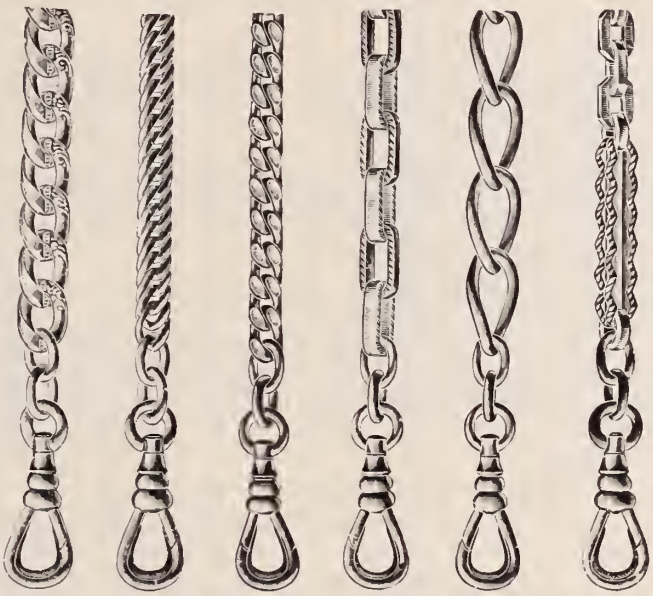
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You Look for Design, Durability and Price

Our *designs* are always up to the moment
Our improved methods of finishing insure *durability* and
Our *prices* make quick sales and good profits for the jobber



7548/176



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Best in the World for the Money



7553/180

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3 WELL BALANCED REASONS



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For sale by all jobbers, or write us.

Star Watch Case Co.

GRINDING OUTFIT No. 105



This outfit consists of:

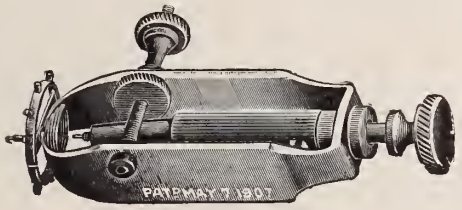
1. Two interchangeable steel disc wheels, 5⅝" and 1⅝" in diameter.
2. One interchangeable flexible leather disc wheel 2⅛" in diameter.
3. One adjustable hollow spindle for holding the above disc wheels.
4. Eight different grade emery paper discs 2⅛" in diameter.
5. Four carborundum paper discs of different grades, 2⅛" in diameter.
6. Eight different grade emery paper discs 4" in diameter.
7. Four carborundum paper discs of different grades 4" in diameter.
8. One clamping device for keeping discs flat, when not in use.

Price of Outfit No. 105, complete.....$1.50
Separate small emery discs.....per doz. .15
" large " " ..... " " .20
" small carborundum discs..... " " .20
" large " " ..... " " .35

This new grinding device should find favor with the trade, being thoroughly practical and complete for all purposes, such as grinding steel tools, glass, enamel or any other metal or substance that can be ground with emery or carborundum. It is of equal value to the watchmaker, jeweler, optician, dentist, lock or gunsmith, platers and kindred trades. It will be found much more economical than solid emery and carborundum wheels. An assortment of solid wheels of twelve different grits would necessitate an outlay of ten times the cost of this outfit, not taking into consideration the trouble of trueing up the wheels when worn or glazed.

Full description and directions accompany each outfit.

SHELDON'S PATENT HAIRSPRING COLLET REMOVER

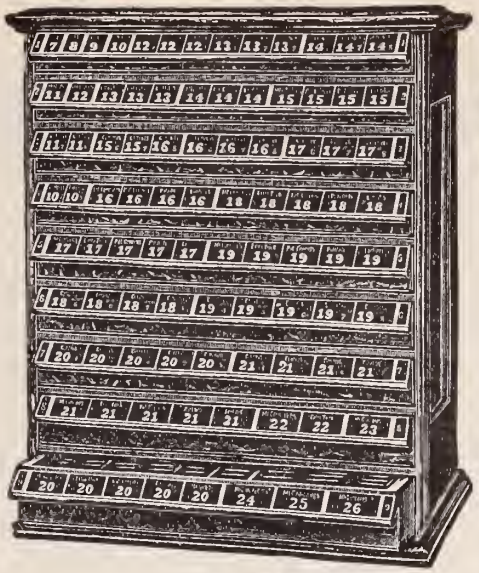


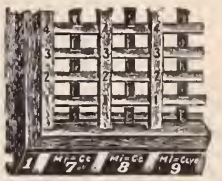
No need of any more distorted hairsprings or bent balances.

Every watchmaker knows how troublesome it is to remove the collet without either distorting the hairspring or bending the balance; with the aid of this tool the difficulty is overcome. The tool is provided with a pair of spring fingers, curved at the ends and ground very thin and sharp. By tilting the balance the jaws may be slid under the hairspring and by pressing the jaws together it will readily loosen the collet and then by turning the central screw, which has a hole in the end to receive the staff pivot, you can force the collet from the staff, without injury to balance or hairspring. The adjustable screw nut is provided to avoid wear or injury to the jaws. A glance at the illustration will demonstrate the utility of this tool. Finely nickel plated.

Price, each, $1.25

ECHARCO WATCH GLASS CABINET No. 15 (Patented)





Top View, Showing Skeleton Frame of Drawer. Accumulation of dust and chips is impossible.

Price, No. 20, Each, $7.75
" No. 15, " 16.00

The Most Modern Watch Glass Cases are the Echarco, Nos. 15 and 20.

These Cabinets have many new features not found in any other. Novelty and usefulness are the chief arguments in their favor.

Construction and Material.—The cases are made of oak, finely finished and of attractive appearance. The sides of Cabinet No. 15 are paneled. Partitions are of basswood and put together in the best manner possible.

Partitions are skeleton, preventing accumulation of dust, chips, etc.

The Bottoms of Cabinet No. 15 are hollow, while Case No. 20 has a special drawer to receive chips, dust, etc.

Arrangement for Glasses.—Case No. 15 has nine drawers with a total of 1,547 spaces, and Case No. 20 with four drawers has 784 spaces, to hold glasses in upright position.

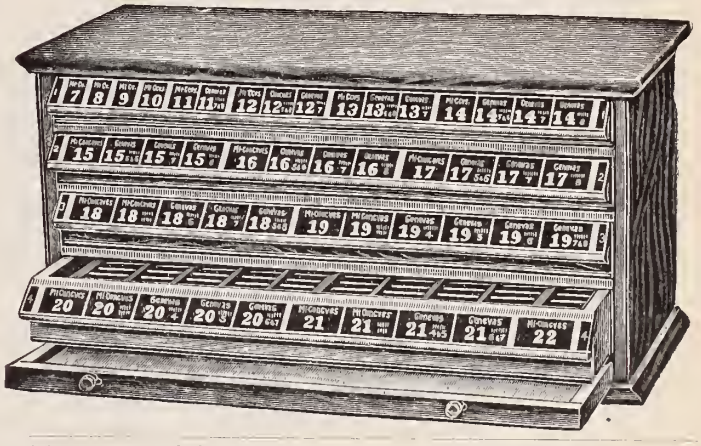
Labeling of drawers, as shown in cut, is on the pulls of the drawers and done in gold bronze on black background.

Dimensions and Weight of Case No. 15.—Width, 24 inches; Height, 29½ inches; Depth, 12 inches; Weight, net, 45 lbs.; Weight, including packing case, 75 lbs.

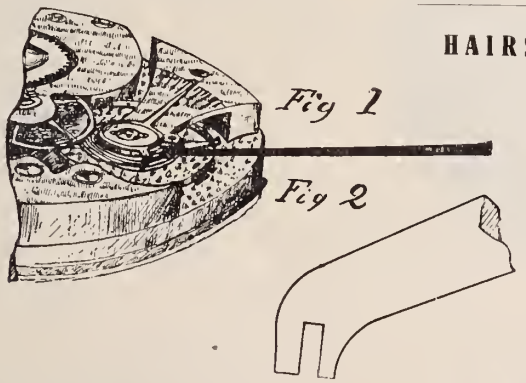
Dimensions and Weight of Case No. 20.—Width, 26 inches; Height, 13¾ inches; Depth, 11¾ inches; Weight, net, 30 lbs.; Weight, including packing case, 50 lbs.

The construction of drawers, the arrangement of partitions to economize space and weight, and the novel method of showing contents on drawer-pulls are all prominent characteristics and extremely well thought of.

ECHARCO WATCH GLASS CABINET No. 20 (Patented)



HAIRSPRING LEVELER No. 15



This tool will be found to be more convenient to use and more accurate in the results produced than tweezers. It is particularly adapted to Breguet springs. By its use the over-coil may be manipulated without removing the balance cock, where it would be impossible with tweezers.

The accompanying cuts fully illustrate the method of using it. Figure 1 shows how it is to be applied to an overcoil. Figure 2 shows the article magnified about ten times. Length of tool, 3½ inches.

Price, each, 25 cents

FOR SALE BY ALL JOBBERS IN THE UNITED STATES AND CANADA

HAMMEL, RIGLANDER & CO., 47-49 Maiden Lane, New York

GOLD RINGS

A POINTED SUGGESTION - TO THE JOBBER WHO WOULD HAVE A PROFITABLE SEASON - BUY O&B RINGS - THEY SELL

OSTBY & BARTON CO
PROVIDENCE
R I

NEW YORK
9 MAIDEN LANE

CHICAGO
103 STATE ST



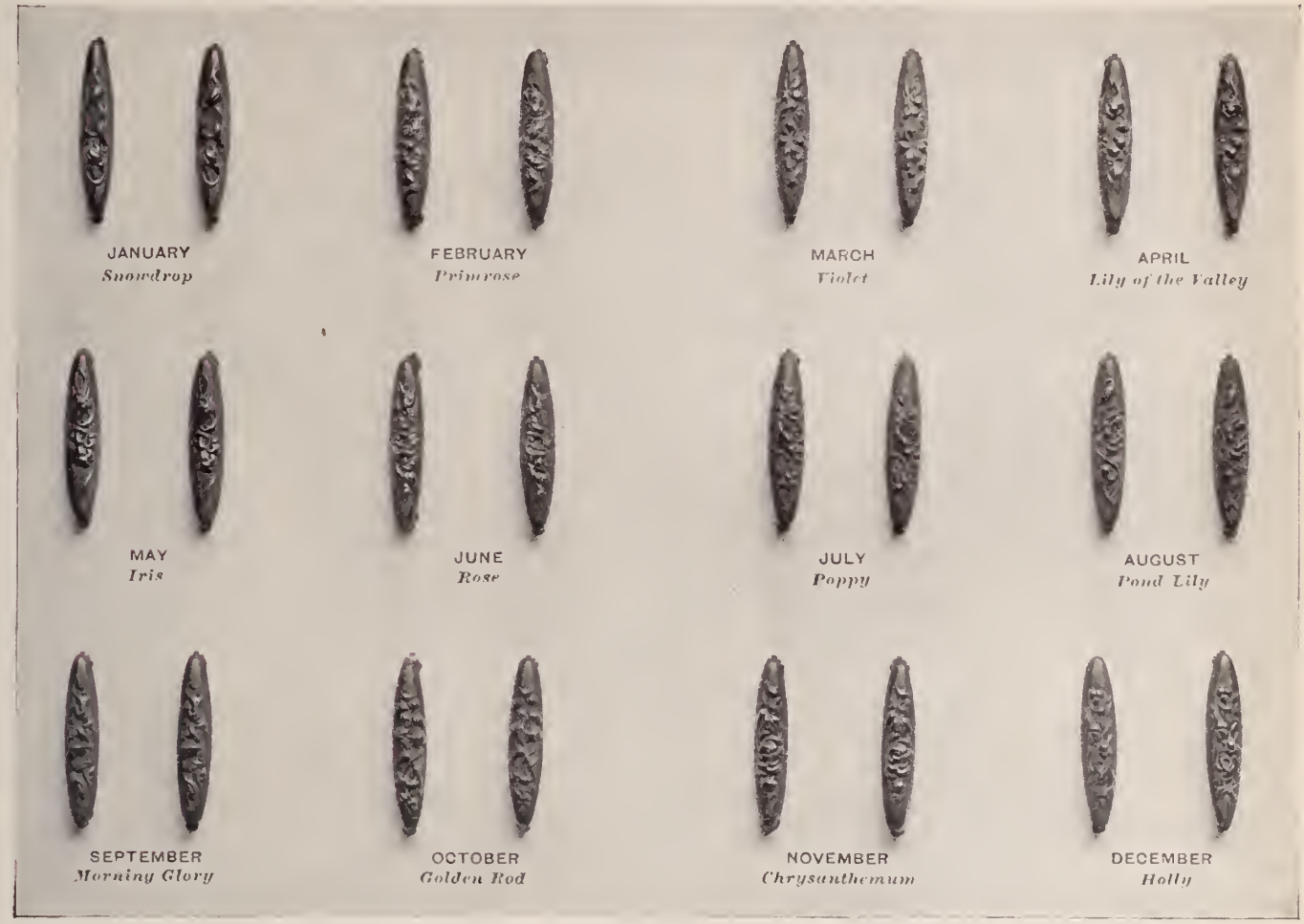
GOLD CARD JEWELRY

O K B

SEAMLESS GOLD-FILLED RINGS

Those who handle these find them to be Quick Sellers

Baby Pins with Birthmonth Flowers



It's a satisfaction to have a few goods in your stock that sell themselves
That's the kind these are

Scarf Pins
Brooches
Lockets
Link Buttons
Handy Pins
Baby Pins
Necklaces
La Vallieres
Combs
Hat Pins
Veil Pins
Carmen Bracelets
Nethersole Bracelets
Heart Charms

JOHN T. MAURAN MFG. CO.

MAKERS OF

"THE REPRESENTATIVE LINE"

OF

10-K. SOLID GOLD JEWELRY

61 Peck Street - - - PROVIDENCE, R. I.

Since 1850, jewelry has been recognized as a product of

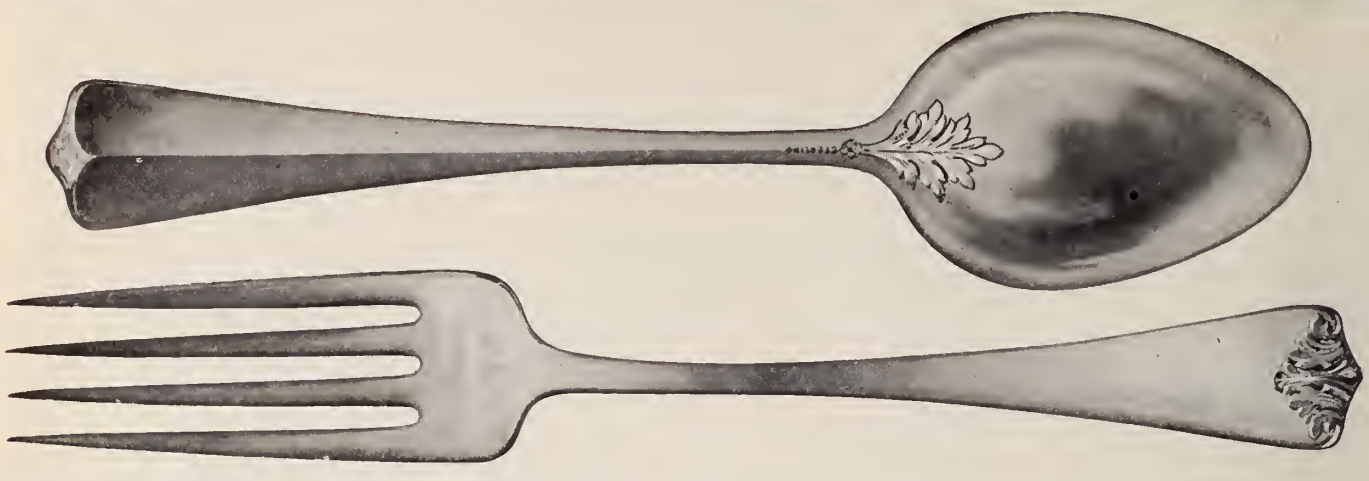
TRADE MARK.

bearing this mark as good jewelry and the Mauran factory

BELOW is shown one of the full-page Community Silver advertisements to appear this Spring in the LADIES' HOME JOURNAL, WOMAN'S HOME COMPANION, DELINEATOR, GOOD HOUSEKEEPING, MCCLURE'S, SCRIBNER'S, REVIEW OF REVIEWS, and others of the best magazines.




The Aristocrat
of the Dinner Table
6 Teaspoons, $2.00
At Your Dealers
ONEIDA COMMUNITY, LTD.
ONEIDA, N.Y.



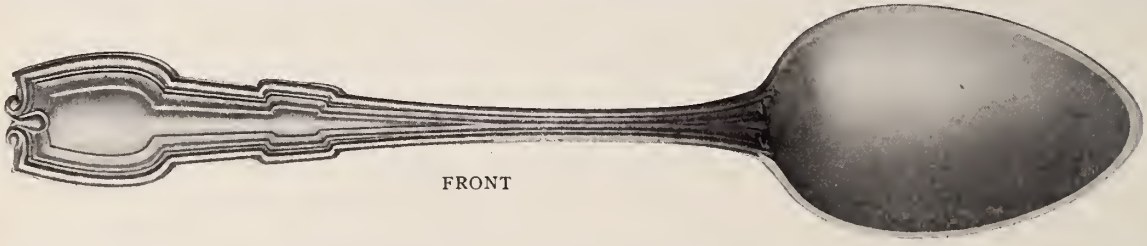
Artistic grace and perfect beauty have been successfully combined with usefulness and practicability to make

CHIPPENDALE PATTERN SILVERWARE

a Pan-American favorite. ¶ In the illustration may be noted the charming simplicity of the design, and also the heavy shank and spine at the back of each article, which give it strength, yet in no way detract from its appearance.

TRADE MARK.
STERLING 1000

FRANK W. SMITH COMPANY, Manufacturers of Sterling Silverware, **Gardner, Mass.**



FRONT

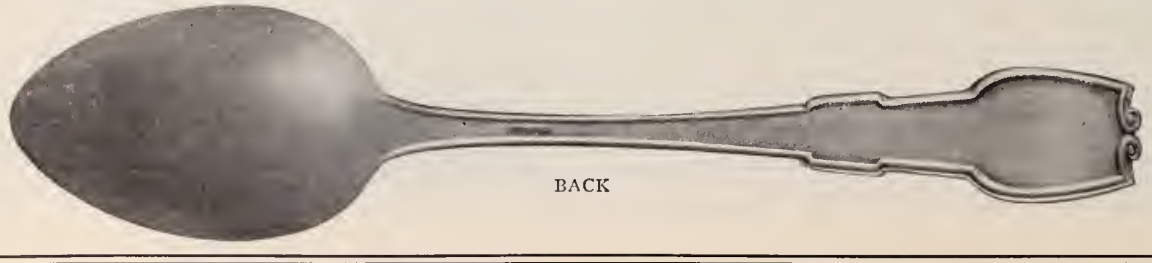
THE commercial and industrial depression that prevailed during the better part of 1908 and which so demoralized business that complaints of lost trade, decreased profits and unemployed labor and equipment were universally heard, we are proud to say, had comparatively no effect on the ROGER WILLIAMS SILVER CO.

¶ Our equipment has at all times been energetically at work, and our producing capacity, at times, decidedly inadequate. The new year finds us with uncompleted orders aggregating thousands of dollars. The trade should construe this as a WARNING to place orders immediately for the voluminous Spring business assured by the purified political and commercial atmospheres.

¶ We embrace the occasion to direct particular attention to the VENICE, here illustrated, a popular-priced Flatware Pattern, classic in design, and of much impressiveness and artistic permanence. It possesses the unusual quality of increasing your admiration the more you look at it. The full Venice line is now carried in stock.

¶ We make any and every conceivable thing in Sterling Hollow and Flatware. Estimates, designs and photos furnished on application to the factory at Providence.

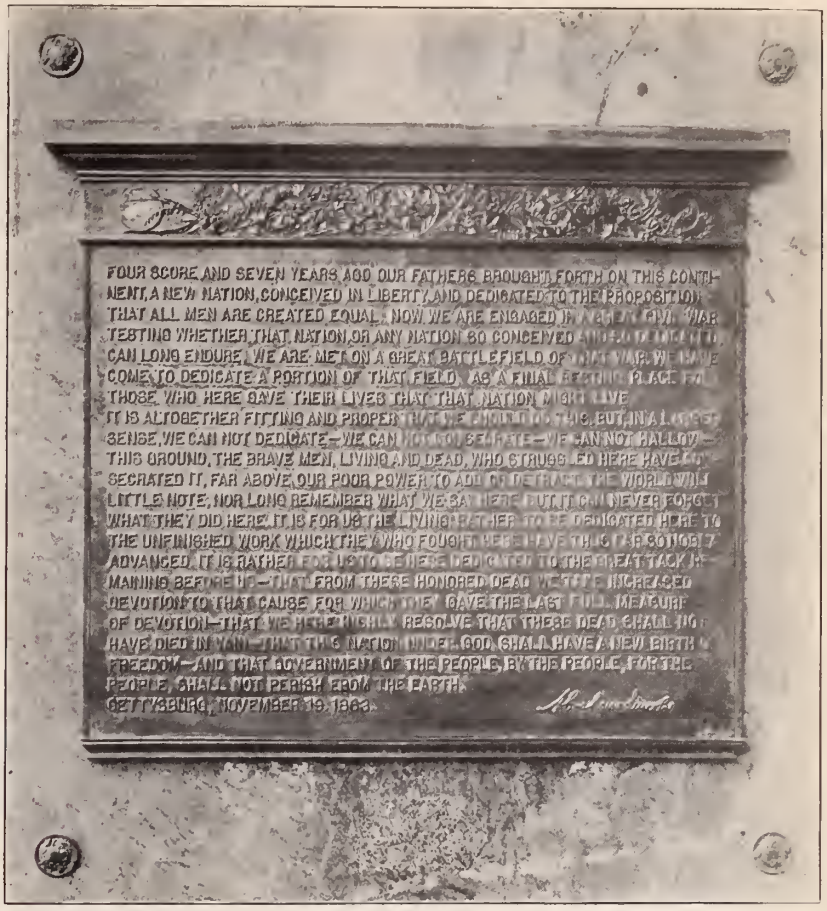
ROGER WILLIAMS SILVER CO. 101 Sabin Street Providence, R. I.



BACK

The Lincoln Memorial Tablet

officially adopted by the Grand Army of the Republic, contains the complete text of President Lincoln's Gettysburg address. The top of the tablet has the full size Corps Badges of the seven Union Army Corps that were engaged in that battle. Between these Badges is a representation of the grasses and wild flowers common in the fields and woods about Gettysburg. Bronze 28½x33 inches. Marble Slab 38x42 x ⅞ inches.



Letter from Hon. Robert T. Lincoln

Chicago, July 18, 1895.

Dear Sir:—My absence from home has delayed my acknowledgment of your letter and of the beautiful photograph of Mr. Klaber's Bronze Tablet containing my father's address at Gettysburg. It is a remarkable and very handsome one and I thank you most heartily for your kind thought in sending me the photograph which I shall be delighted to preserve.

Believe me, Very sincerely yours,

ROBERT T. LINCOLN.

Tablet made by us since 1894, four sizes and designs. Placed by us as follows:

The Abraham Lincoln Monument at Springfield, Ill.
The Buffalo Historical Society, Buffalo, N. Y.
The American Geographical Society, New York City
The Ethical Culture School, New York City
The Hamburg-American Steamship "President Lincoln"
The Lincoln Farm, Hodgenville, Kentucky
Lincoln Park, Rutherford, N. J.
City Hall, Newark, N. J.
The Hudson Guild, New York
Lafayette College, Easton, Pa.
Soldiers' and Sailors' Home, Erie, Pa.
Soldiers' and Sailors' Home, Sandusky, Ohio
and in more than fifty other buildings throughout the United States

PORTRAIT PLAQUE OF LINCOLN, 9½ x 7¼ inches, by Victor D. Brenner

S. KLABER & COMPANY

Established 1849

126 West 34th Street - - - - NEW YORK CITY

Send for illustrated matter



"Hear What I Have to Say"

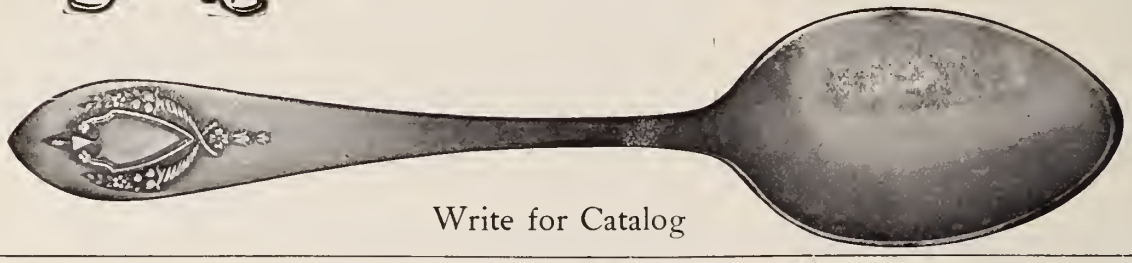
Ye Mount Vernon Pattern

STERLING SILVER TABLEWARE

is made by ye good Silversmiths at GREENFIELD, MASSACHUSETTS, in ye shop of

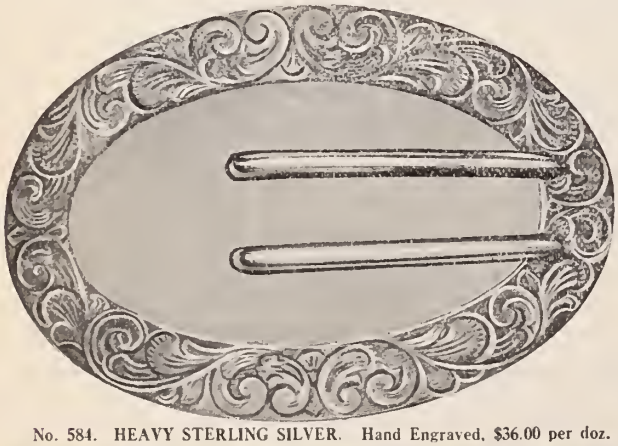
Rogers, Lunt & Bowlen Co.

Jewelers don't *keep* this pattern
THEY *SELL* IT

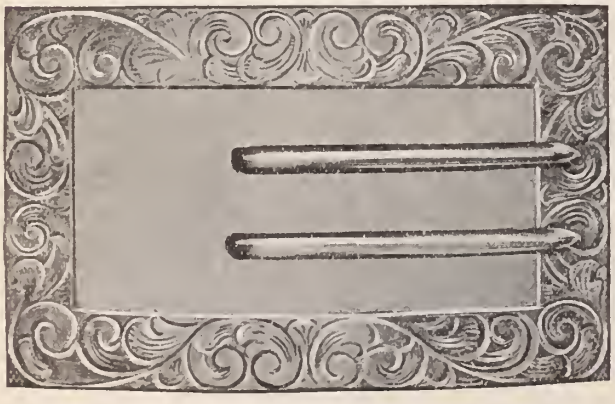


Write for Catalog

These Designs made as Buckles or Sash Pins



No. 584. HEAVY STERLING SILVER. Hand Engraved. $36.00 per doz.



No. 587. HEAVY STERLING SILVER. Hand Engraved. $36.00 per doz.

SASH PINS AND BUCKLES

IN GOLD FILLED AND STERLING SILVER

We make a beautiful and extensive line in Sash Brooches and Buckles, combining graceful, artistic designs with finest quality, workmanship and finish.

We manufacture in

Gold Filled and Sterling Silver

BROOCHES HAT PINS COMBS HANDY PINS
WAIST PIN SETS BARRETTES SCARF PINS
VEIL PINS LINKS BUCKLES SASH BROOCHES
BRACELETS and NECKLACES

Send for New Illustrated Booklet

C. Ray Randall & Co.

NORTH ATTLEBORO, MASS.

Address all orders and communications to Factory, North Attleboro, Mass.

NEW YORK OFFICE, 7 Maiden Lane
SAN FRANCISCO OFFICE, Henry M. Abrams Co., No. 717 Market Street
TORONTO, CANADA, Mr. A. E. Kentleton, 28 Toronto Street

A WEE DROP O' TEA



FOR afternoon social gatherings the tea and coffee service is a requisite that is best supplied in

STERNAUWARE

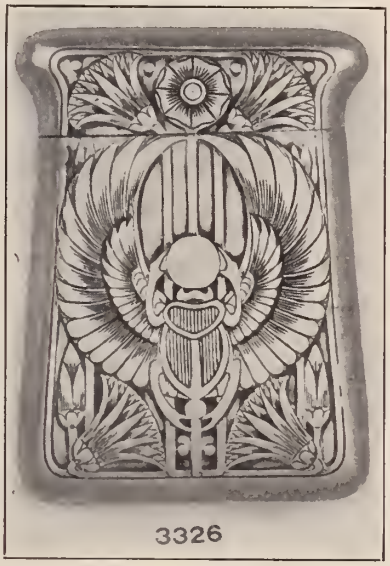
We make all our wares in the most skillful way and of the very best quality of durable material, particular care being given to the finishing. Each tea or coffee pot set consists of pot, gilt-lined cream pitcher and sugar bowl and tray. Such serviceable and profitable articles should be prominent in every retailer's line.

EVERY ARTICLE BEARING OUR TRADE-MARK IS GUARANTEED TO BE PERFECT IN EVERY DETAIL AND TO GIVE SATISFACTORY SERVICE

NEW YORK SHOWROOMS
Broadway, cor. Park Place
Opp. Post-office

S. STERNAU & COMPANY
Makers of
STERNAUWARE

OFFICE AND FACTORY
195 Plymouth Street
BROOKLYN, N. Y.



MATCH BOXES: In innumerable shapes, styles of design and prices, are shown in a little **FOLDER** which we have just had done.

Should be glad to send you one. We are sure it will prove valuable to you as a ready reference book, one you will wish to keep ready at hand to refer your customers to to make a sale.

R. BLACKINTON & COMPANY

Trade Mark

Established 1861 — Silversmiths

New York Salesrooms: 15-17-19 Maiden Lane

Factory: NORTH ATTLEBORO, MASS.

1909

A YEAR which begins under the most auspicious conditions of restored confidence and brighter prospects of good business. Our new line reflects *our* confidence larger, better than ever. Below we give an outline of the goods we sell. Be sure you have the goods marked W. & D.

Sterling and German Silver Mesh Bags
Sterling and German Silver Box Purses
Sterling and German Silver Vanity Cases
Rolled Plate Bracelets—
in Baby, Misses' and Ladies' sizes
Rolled Plate Ladies' Chains (Guards and Necks)
10K. Ladies' Chains (Guards and Necks)
Sterling Silver Ladies' Chains
Rolled Plate Necks (Pendant Drops)
Plated and Silver Sash Pins
Plated and Silver Sash Buckles
Plated Hat Pins
Rolled Plate Fobs

WHITING & DAVIS CO.

NEW YORK OFFICE, 7 MAIDEN LANE
CHICAGO OFFICE, 103 STATE STREET

PLAINVILLE, MASS.



GRAPE JEWELRY

Fine Gold Filled
Rose or Green Finish
White, Green or Purple Grapes

Samples and Prices on Application

SOLD THROUGH THE JOBBER

The Equal of Gold Goods
in
Design and Finish

E. A. POTTER COMPANY - Providence, Rhode Island

The Williams Bros. Mfg. Co.—"Quality Ware"



CARVING SET—QUEEN ELIZABETH DESIGN

The latest of our well-known "Queen" Patterns is illustrated above. While each pattern we produce is more artistic, perhaps than its predecessors, we can hardly improve the ***quality.*** The Queen Elizabeth may be had either in bright or French Gray—5-oz. or 12-oz. plate. Almost any article of flat ware now ready.

THE WILLIAMS BROS. MANUFACTURING COMPANY, GLASTONBURY, CONN. (Plant Established 1846)

8763.

Lockets  Only

TRADE W&H MARK INSIDE

ESTABLISHED FIFTY-TWO YEARS

W. & H. lockets have the reputation of setting the styles in this specialty

ASK FOR STONE SET DESIGNS IN NEW BURNISHED EDGE FLAT MODEL LOCKETS

Wightman & Hough Co.

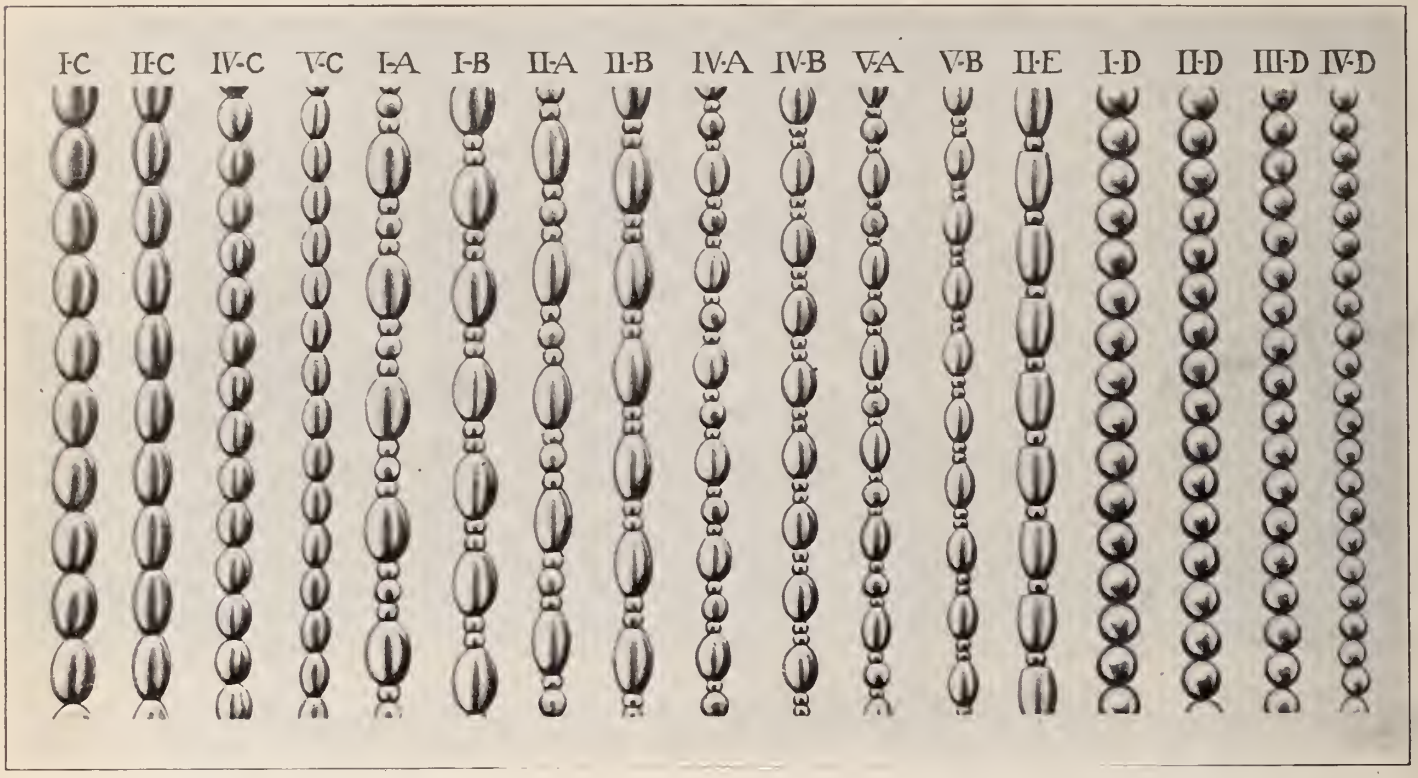
NEW YORK OFFICE 3 Maiden Lane

Providence, R. I.

Main Office and Factory { 7 Beverly Street PROVIDENCE, R. I.

Some of the Latest Styles in Bead Neck Chains

SEND FOR PRICE LIST AND SAMPLES



THE WACHTER MANUFACTURING CO., Hartford, Conn.

Manufacturers of Watch Pendants and Bows, and Oval and Round Bead Neck Chains in Gold and Gold Filled

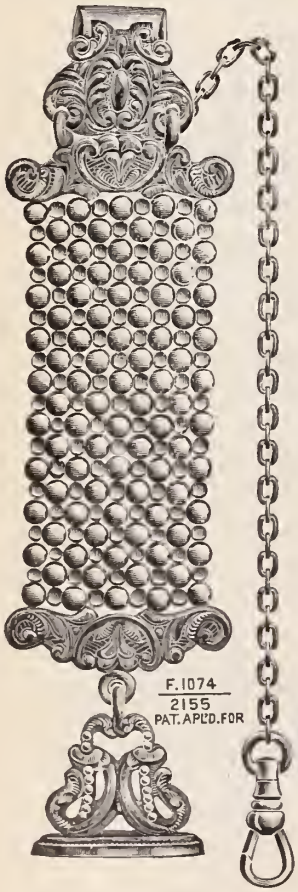
NEW YORK 9 Maiden Lane
CHICAGO - 103 State St.

BATES & BACON

ATTLEBORO, MASS.

Makers of

High Grade Gold Filled Chains, Lockets and Bracelets

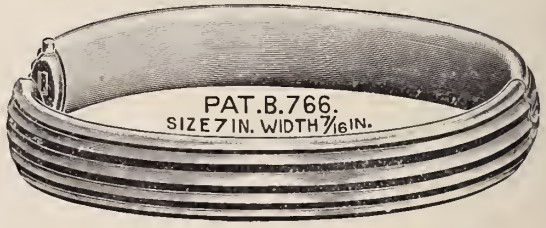




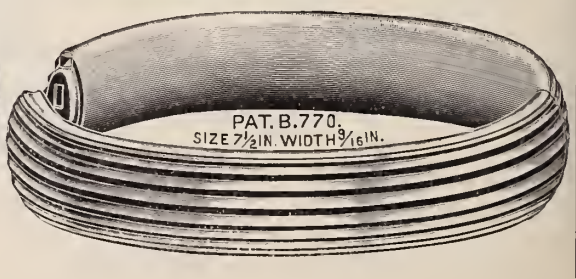




The "Winna" Strongest Joint and Catch Bracelet on the Market







THE finest reproduction of the martyred President yet produced. Offered at a price which brings them within the reach of all admirers of the great emancipator.

Modeled by J. E. Roine. **Retail at $5.00 in Bronze.**





MEDALLIC ART CO.

10 East 17th Street, New York.

Write at once for exclusive territory.

JET HAIR ORNAMENTS

THE TREND OF MILLINERY

COSTUME gives direction to jewelry. The jet turbans and jet millinery so much in vogue cause a demand for Jet Hair Ornaments, as a natural consequence. In past seasons this house has accurately forecast trade movements regarding jet, and has been in advance with style-showings therein. It is the same now. This time it is Jet Hair Ornaments that swing into favor. There are varieties of form and a degree of impressiveness beyond what is usual in jet. It is jet transfigured, lifted out of the ordinary.

JET CORONETS—JET BANDEAUX—JET FILETS—JET BARRETTES—JET COMBS.

D. Lisner & Co.

Creating Importers of

Jewelry Novelties

One-Forty Fifth Avenue, cor. 19th St., NEW YORK



The demands of the holiday trade exceeded expectations and depleted stocks quite materially. We have been working steadily on our new Spring lines and will call on you shortly with a complete assortment bearing the imprint of the rose.

HENRY FREUND LOUIS FREUND LEO GOLDSCHMIDT
L. M. HEYMANN JOSEPH GRAF

Representing

HENRY FREUND & BRO., 71 Nassau St. NEW YORK

Jewelery, Watches, Diamonds



Mr. Retailer:

Let your WATCH-WORD

for 1909 be

"SOLIDARITY"

That's the line of GOLD WATCH CASES you and your successors will "SWEAR BY" in years to come—sold through THE JOBBING TRADE ONLY.

Solidarity Watch Case Company

Established 1885

54 Maiden Lane, New York

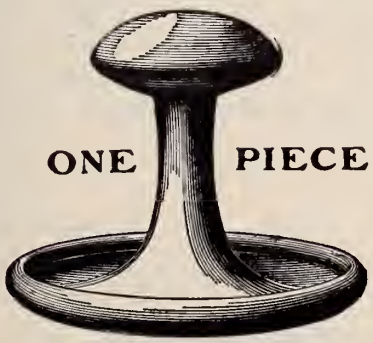
General Selling Agents:

JOHN W. SHERWOOD :: :: FRANK E. HARMER

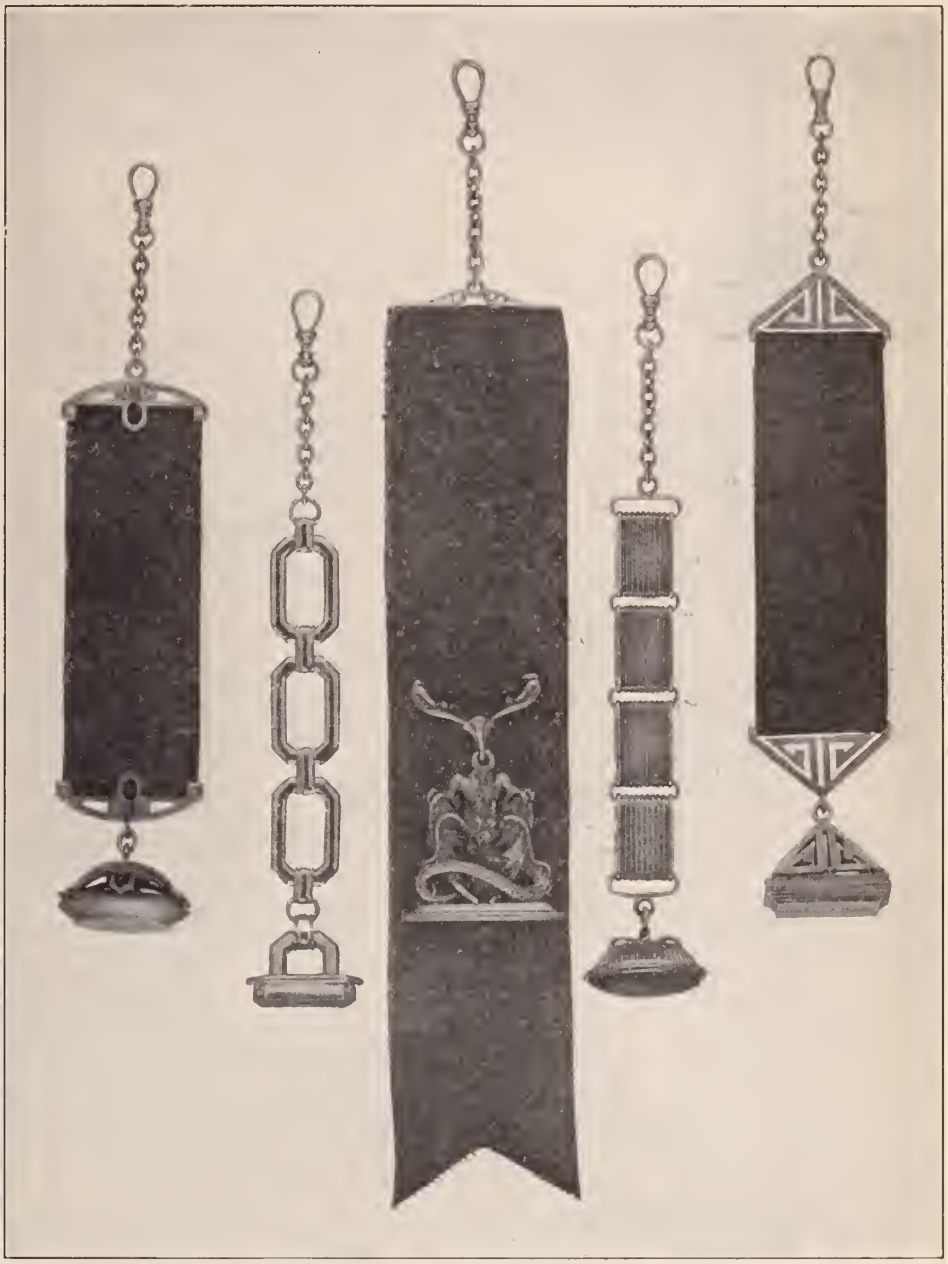
A GROUP OF IMPORTANT KREMENTZ LINES



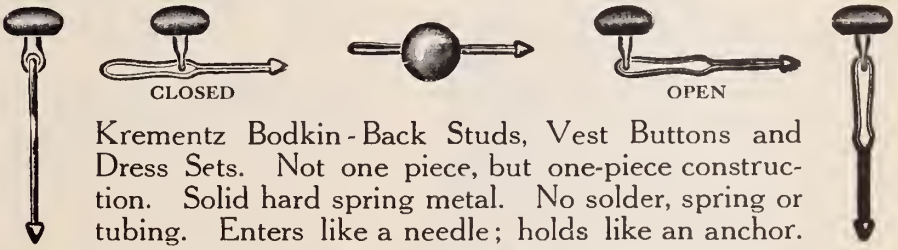
The Krementz Match Box
Sterling Silver and 14 Kt. Gold



The Famous Krementz
One-Piece Collar Buttons



Some Krementz Fobs. A decidedly superior line



Krementz Bodkin-Back Studs, Vest Buttons and Dress Sets. Not one piece, but one-piece construction. Solid hard spring metal. No solder, spring or tubing. Enters like a needle; holds like an anchor.

KREMENTZ & CO.

FACTORY AND OFFICE
NEWARK, N. J.

14 Kt. Gold and Diamond-Platinum Jewelry

NEW YORK: 1 Maiden Lane

SAN FRANCISCO: 722 Shreve Bldg.

SOME THINGS CAN NOT BE IMPROVED

TRADE D MARK

DURAND STUDS retain the old flat-back principle. It is simplest and best. It can not be improved. No mechanism; no marring of the undershirt; no irritation of tender skin. The strongest back of all. Applied to over a Hundred Styles of Studs.

PRICES: $2.00 to $350.00 per set

TRADE D MARK

DURAND & CO.

49-51 FRANKLIN STREET
NEWARK, N. J.



TRADE 14 MARK

OSMUN-PARKER MFG. CO.

MAKERS OF

Fine Pearl and Diamond Goods

338 Mulberry Street
NEWARK, N. J.

"THE BRACELET HOUSE"

GOLD BRACELETS of every kind
For WOMAN, MISS OR BABY

KENT & WOODLAND

16 John Street, New York

Factory, Newark, N. J. San Francisco, Julius A. Young



BELINE & GLASSER

Silversmiths and Goldsmiths

Makers of High Grade

Gold Mesh Bags

Vanity Cases and Cigarette Cases, etc.

ALSO SILVER MESH BAGS

49 SECOND ST.
NEW YORK

Trade-Mark

Telephone 6383 Orchard

Finest Vermicilli Decoration

True Roman Color Comparison Invited

14 Kt. 

Only

THERE ARE degrees in Vermicilli Decoration—positive, comparative, superlative. Such decoration applied by this house is superlative.

It is not an incident; it is a specialty. It is the work of trained hands. The fine results are the fruit of long experience, inspired by the highest standards.

The delicacy and beauty of the decoration are not the only merits. The perfection of Roman Color imparts its distinctive charm.

These points will be apparent if you will take the trouble to compare.

Day, Clark & Co. Twenty-Three Maiden Lane

NEW YORK

G. R. HOWE
W. T. CARTER
W. T. GOUGH

ESTABLISHED 1841 BY A. CARTER

F. R. HORTON
F. W. STANBROUGH
H. L. FARROW

CARTER, HOWE & CO.





MANUFACTURERS OF

GOLD JEWELRY

ARTISTIC—SALABLE—RELIABLE

Most Comprehensive Line Offered

9-11-13 Maiden Lane, New York

Factory, Newark, New Jersey



Popular Priced 14 K. and 10 K. Jewelry

Grape Jewelry

A Large and Varied Line of these Ready Selling Goods in

Scarf Pins
La Vallieres
Brooches
Festoons

To the Jobbing Trade Only

MILTON L. ERNST

TWELVE DUTCH STREET - - NEW YORK

B. M. SHANLEY, Jr., CO.

Manufacturers of

14 and 18 Kt. GOLD JEWELRY

AND

FINE MESH BAGS

Salesroom: 527 Fifth Ave., New York, Night and Day Bank Building

Office and Factory: 11-13 Governor Street, Newark, N. J.

QUALITY and FINISH

are TWO IMPORTANT FACTORS TO CONSIDER when buying goods. FINISH AND APPEARANCE sell them and HONEST QUALITY brings the customer back to your store. We embody both in our UNPARALLELED line of Gold Jewelry.

IT WILL BE TO YOUR INTEREST TO INVESTIGATE.

We make the best line of Buttons, Scarf Pins, Lockets, Brooches, Neck and Lorgnette Chains, and Fobs, and in fact the most complete 10K. line shown to the retail trade by any manufacturer of 10K. Jewelry.

GIVE US A TRIAL FOR 1909.

The Keller Jewelry Mfg. Co.

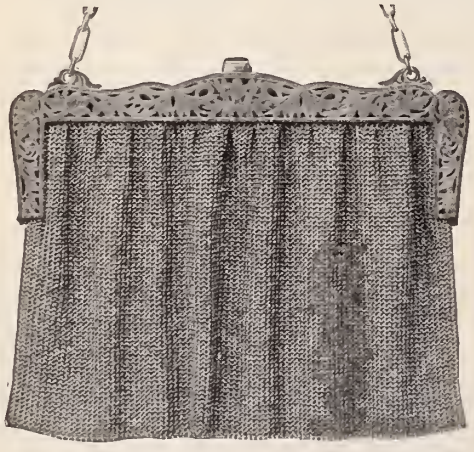
Factory: 251 N. J. R. R. Ave. NEWARK, N. J.

64 Nassau St., New York

I. N. LEVINSON, President ESTABLISHED 1865 H. S. MORRIS, Sec. and Treas.

S. COTTLE COMPANY

Makers of High-Grade Gold, Silver, Gun Metal Novelties



Mesh Bags
Buckles
Card Cases
Chatelaines
Vanity Cases
Sash Pins
Purses
Hat Pins

S. COTTLE CO.
31 EAST 17th STREET
NEW YORK

PARIS, 28 Rue D'Hauteville

TRADE K MARK.

Gold Chains

We make every conceivable kind of a Gold Chain, incorporating the best material and workmanship.



Economy in manufacture and merchandizing—we have no traveling men—makes it possible to offer the Retailer a good, substantial line of attractive Chains at prices that allow a generous profit.

THE NEW CHAIN

Write for a sample of our new solderless, flexible and indestructible Bead Neck. No stringing or wiring. 15-inch lengths, and 10K. only.

IT'S A SELLER

Alois Kohn & Co.

16-18 Maiden Lane NEW YORK

1850 THE GOLD CHAIN HOUSE 1909



28 GOLD BAND

Silver Thimbles

	Doz.
No. 50	$1.35
Priscilla	2.40
No. 31 E	4.00
No. 70	4.50
No. 58	9.40

Adrian J. Morais

R. 304 Godchaux Bldg, New Orleans, La.

CHARLES M. PRIOR, Designer

Designs for Gold and Silversmiths

Etching
Engraving
Chasing
Modeling

'Phone 1639 Gramercy

24-26 East 21st St., NEW YORK



The R. S. Cigar Cutter

In Sterling Silver, Plain and Engraved; and 14 k. Gold, Plain and Engraved, also Set with Diamonds.

A Novelty

Unlike all other cigar cutters, this one lies flat in the pocket—does not get out of order.

A Good Article



We Push It

Our advertising makes the customer want it; his friend sees it and he wants it. An endless chain of customers.

A Good Seller



Trade supplied by

Enos Richardson & Co.

23 Maiden Lane, New York.

717 Market St., San Francisco.
J. A. YOUNG.

Enos Richardson & Co.

23 MAIDEN LANE NEW YORK, N. Y.

TRADE MARK

MANUFACTURERS OF

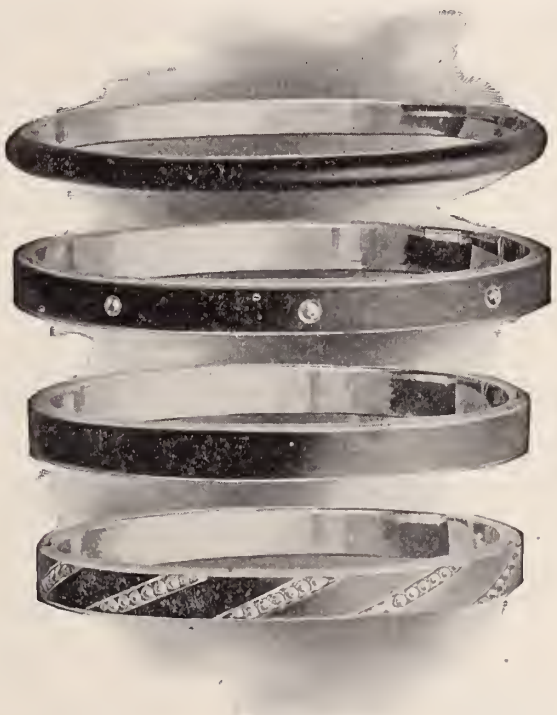
14 K. Gold Jewelry

Handy Pins	Shirt Studs	Hat Pins
Safety Pins	Fobs	Scarf Pins
Brooches	Tie Clasps	Barrettes
Link Buttons	Veil Pins	Belt Pins

10 K. and 14 K. Neck Chains and Guard Chains

Plain and Jeweled Lorgnette Chains

SAN FRANCISCO OFFICE: J. A. YOUNG, 717 MARKET STREET



Mourning Goods

of all kinds

Bracelets
Brooches
Scarf Pins
Buttons
Studs
Necklaces

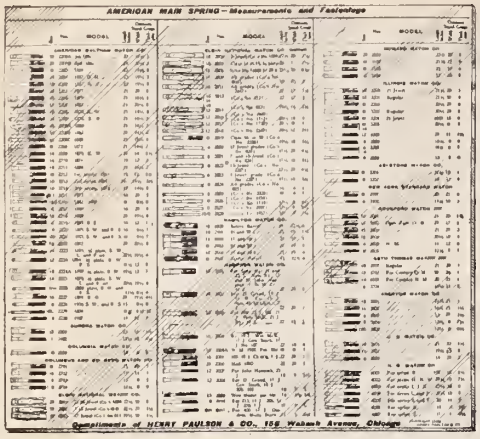
Everything in Black

14 K TRADE-MARK

A. J. HEDGES & CO.

Makers of 14K. Jewelry

14 John St., NEW YORK



FREE Our 1909 Souvenir **FREE**

GLASS BENCH PLATE

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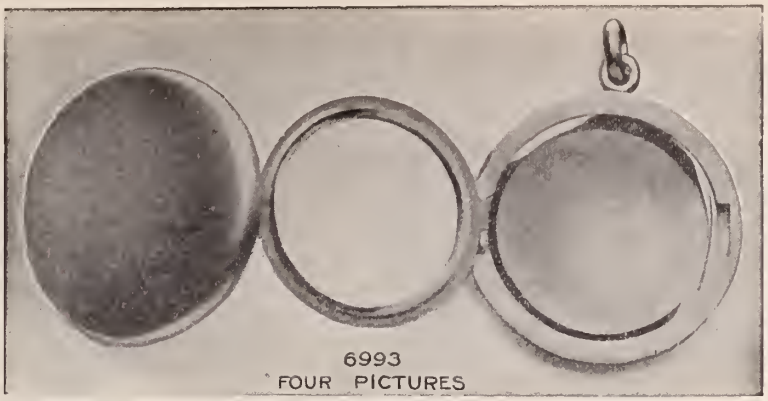
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The attractive and beautiful individual matrix stone.
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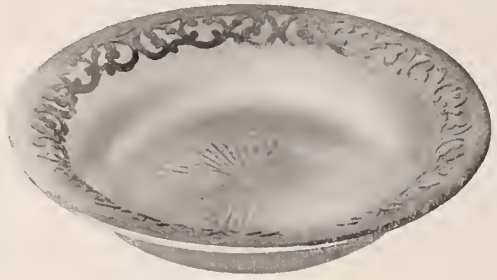
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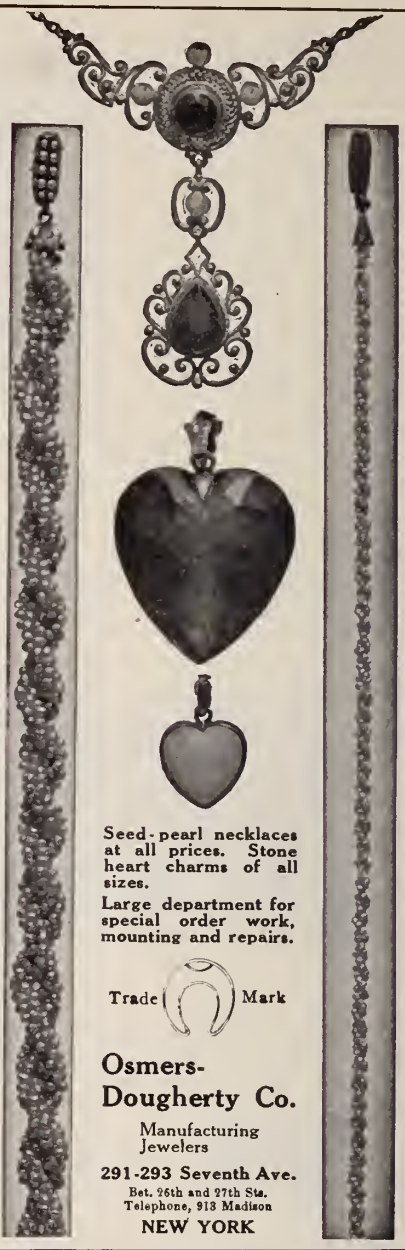
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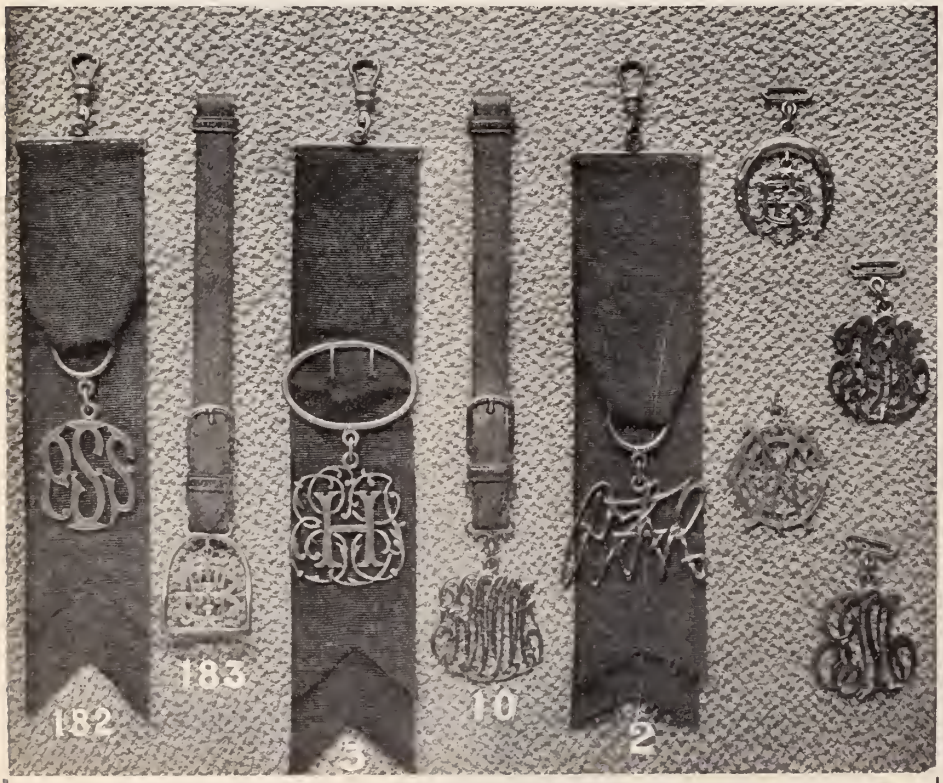
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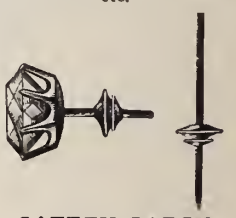
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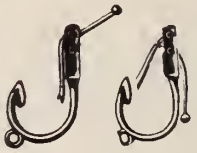
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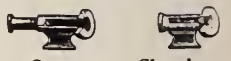


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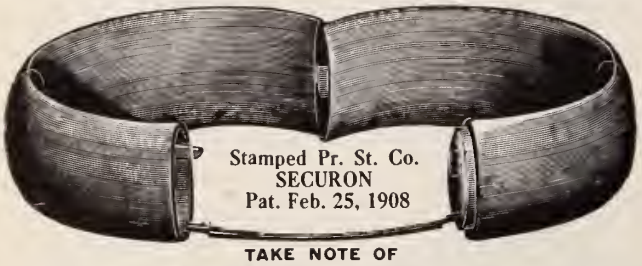
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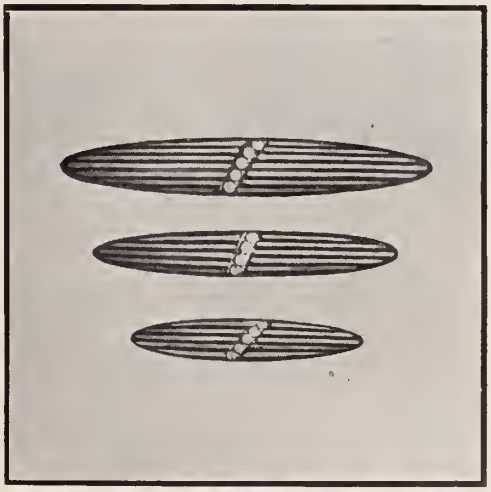
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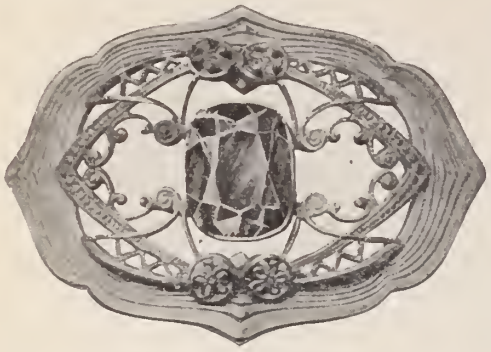
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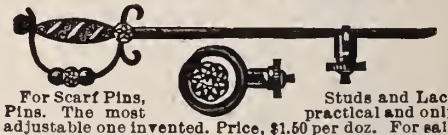
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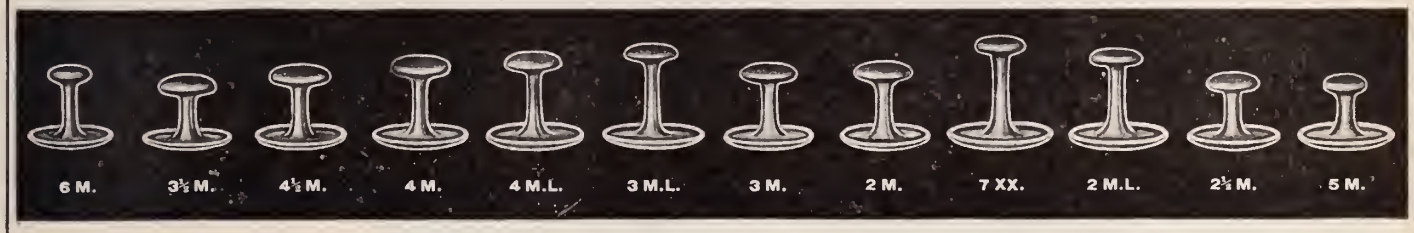
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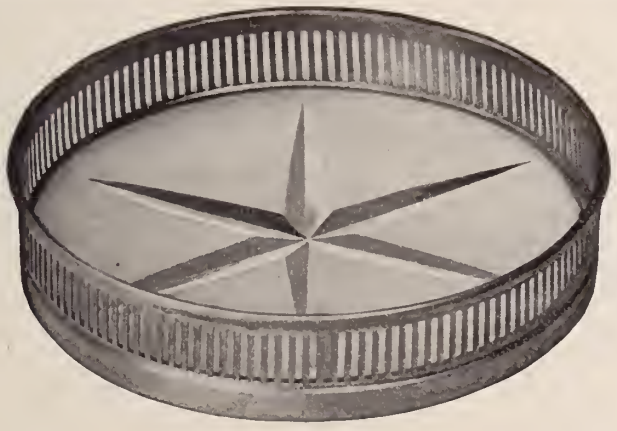
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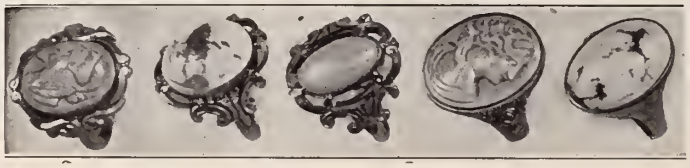
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536-538 Canal Street, NEW ORLEANS, LA.

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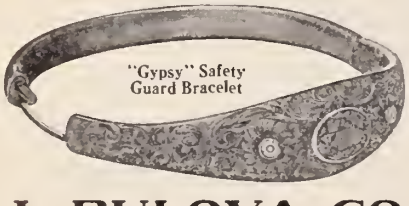
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RINGS

Made in 14 kt. only



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	$6.50	$6.00	$5.50	$8.00	$5.50



SAFETY GUARD BRACELETS

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We will apply this guard to any style bracelet except links, for **$1.75** to **$2.00** each

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Their Characteristics, Localities of Production, Tests and some Current Literature

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Concise, Authoritative
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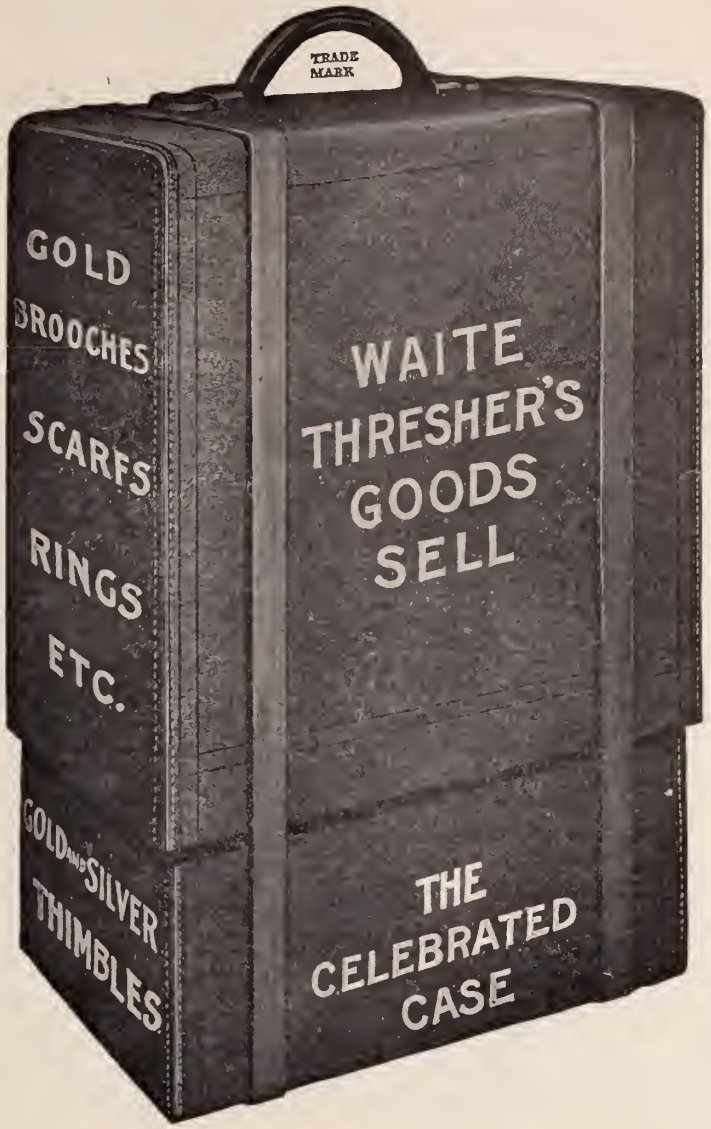
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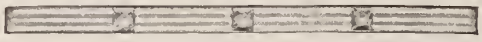
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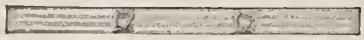
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BAR PIN 4153 Sterling Roman Pearls } Black
4246 Gold Filled Roman Pearls } Enamel



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4264 Gold Filled Roman Pearls } Enamel



BAR PIN 4180 Sterling Roman Pearls } Dark Blue
4273 Gold Filled Roman Pearls } Enamel

F&B TRADE MARK REGISTERED



BROOCH 4098 Old English
Turquoise Matrix



LOCKET 3110
Rose Brilliant



HAT PIN
949 Roman
Brills



SCARF
PIN
956 Rose
Brills



SCARF
PIN
955
Rose
Brills

1909—A HAPPY NEW YEAR—1909

THE beginning of a period of activity and of our Thirty-seventh Year of Business Success.

F&B Goods have brought prosperity to us and will do the same for you.

Buy our line liberally and increase your sales.

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STERLING SILVERWARES

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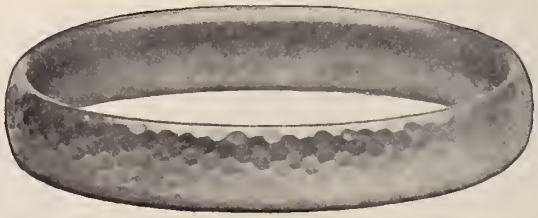
HAT PIN
941 Rose
Amethyst
or Topaz



LINK BUTTON
982 Rose Brilliant
983 Burnished
Brilliant



BRACELET 1029 Roman, 2⅜"
1032 Old English, 2⅜"
Set as ordered



BRACELET
1026 2⅜" Old English
1027—2½" Old English
1028—2¾" Old English

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THE JEWELERS' CIRCULAR
WITH WHICH ARE CONSOLIDATED
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY THE JEWELERS REVIEW

VOL. LVII. WEDNESDAY, JANUARY 27, 1909. No. 26.

Punch Bowl Presented to the United States Cruiser "Chester."

THE punch bowl which was presented to the United States cruiser *Chester* by the city of Chester, Pa., a short time ago, is a round bowl, plain in outline, which has three feet. The bowl stands upon the raised center of the plateau, which serves as a tray for the cup. There is also a heavy silver and enameled ladle.

The bowl is of sterling silver, measures 18 inches across the brim, has a capacity of 48 pints, and weighs 281 ounces. Near the top of the bowl, separated by equal distances, are three enameled seals—the seal of the United States cruiser *Chester*, the seal of the city of Chester and the seal of the United States. These three seals are connected by a band of enamel composed of two white and one red stripe and blue fields, each containing five stars.

Below this enameled band are three panels with borders of rope chased in relief. One panel is a chased representation of the vessel, one a chased representation of the city hall in Chester, on each side of which are medallions; one with a portrait of Lafayette, the other with a portrait of William Penn. The third panel contains the inscription: "Presented to the United States cruiser *Chester* by the city of Chester Pa., MCMVIII." Separating the three panels, and forming attachments for the feet, are three large anchor flukes in high relief. The bowl is gilt inside.

On the raised center of the plateau is a braid of rope so arranged as to form sockets for the three feet of the bowl. On the three sides and the raised center of the plateau are repeated three seals, which are on the bowl, each surrounded by wreath of laurel. The edge of the plateau is decorated with a sea-weed design running toward the center. The seals, wreaths and sea weed are all repoussé chasing. The plateau is 29½ inches in diameter and weighs 282 ounces.

The ladle, the handle of which is carved from a solid piece of silver, has at the top of the handle an American eagle that grasps in his claws an enameled seal of the United States. Below the seal and running down the shank of the ladle is an enameled band which corresponds to the enameled band between the seals on the punch bowl. Where the shank of the ladle is attached to the bowl is an enameled seal of the city of Chester, and in the bottom of the bowl is enameled the seal of the ship. The ladle weighs 18 ounces.

The punch bowl, plateau and ladle are all fitted in a handsome mahogany case lined with red chamois and were made by Tiffany & Co., New York.

The vessels of the United States Navy whose presentation services have been illustrated and described in THE CIRCULAR-WEEKLY, and the dates of the issues in which these illustrations and descriptions appeared from time to time, are as follows:

VESSELS.	ISSUE.
Maine	June 3, 1891
Detroit	July 2, 1892
Montgomery	Feb. 15, 1893
Cincinnati	Sept. 26, 1894; April 24, 1895
Minneapolis	May 1, 1895
Brooklyn	Feb. 12, 1896
Nashville	May 13, 1896
Iowa	July 22, 1896
Raleigh	Oct. 7, 1896
Oregon	April 28, 1897
Massachusetts	June 9, 1897
Wilmington	Dec. 1, 1897
New Orleans	June 7, 1899
Kentucky	June 28, 1899
Olympia	July 26, 1899
Indiana	Aug. 30, 1899
Marietta	Sept. 13, 1899
Wisconsin	May 16, 1900
Illinois	May 17, 1901
New York	May 22, 1901
Alabama	Nov. 26, 1902
Albany	Feb. 11, 1903
Denver	March 18, 1903
Pennsylvania	June 24, 1903
South Dakota	April 20, 1904
Tacoma	June 29, 1904
Ohio	Aug. 2, 1905
Nebraska	Aug. 30, 1905
Missouri	Sept. 6, 1905
Kansas	Sept. 13, 1905; June 26, 1907
New Jersey	Oct. 18, 1905
Milwaukee	Oct. 25, 1905
Maryland	Nov. 8, 1905
Charleston	Feb. 14, 1906
Connecticut	March 14, 1906; Nov. 21, 1906
Tennessee	Nov. 7, 1906
Virginia	Nov. 14, 1906
Louisiana	Dec. 19, 1906
Vermont	Jan. 2, 1907
Chattanooga	Feb. 13, 1907
Washington	Feb. 27, 1907
Georgia	June 12, 1907; June 19, 1907
Rhode Island	Sept. 4, 1907
Paducah (punch set)	Feb. 19, 1908
Montana	March 25, 1908
California	May 27, 1908; June 24, 1908
Colorado	June 24, 1908
North Carolina	July 29, 1908
New Hampshire	Aug. 29, 1908
Chester	Jan. 27, 1909

Trask & Plain, Galesburg, Ill., have filed a petition in the Probate Court asking that they be awarded a pawn ticket which was held by the late Jessie Layton, as the only evidence of a pair of diamond earrings which are now in the possession of Thomas Webb, a pawnbroker. The woman, it is claimed, purchased the carrings for $200, paying $75 down and the balance in instalments. She paid $95 in all and then, it is alleged, pawned them to Webb.

The Manipulation of Semi-Precious Stones at Oberstein and Idar, Germany.

WASHINGTON, D. C., Jan. 20.—Consul-General Robert P. Skinner, of Hamburg, reports as follows on the manipulation of semi-precious stones in Germany, in the Rhine province:

"Both at Oberstein and Idar an important industry has been created, which had its inception in the cutting and dyeing of native agate, the chief deposits of which are now exhausted. At present imported stones are handled chiefly, these coming principally from England and South America.

"Although agate only was dressed and colored in the early years of this industry, at present all classes of stones are prepared for market. In this, however, the art consists not only in forming the rough stone, but in giving it color as well. It was first learned that the natural color of agate could be changed by firing, and then that by warming the dressed stones in a solution of sugar or honey, and coating them with various concentrated acids which carbonize the sugar, a color was imparted to the more porous strata, while in the case of agate the impenetrable crystalline strata appeared whiter than before."

Six photographs illustrative of the treatment of semi-precious stones in Germany may be now seen at the Bureau of Manufactures in this city.

Oval Marble Medallions Not Dutiable as Statuary.

THE Board of United States General Appraisers recently overruled a protest of Austin Baldwin & Co., New York, relating to so-called bas-relief portraits, consisting of oval marble medallions or panels in relief in representation of the human figure. The question was whether, as claimed by the importers, they are within the definition of statuary as given in Par. 454, Tariff Act of 1897.

In his decision, General Appraiser Waite said: "These productions are undoubtedly works of art, and are designed to be set into the faces of monuments. It appears from the testimony that they are in high relief, but they nevertheless do not conform to the requirement of this Board and the courts that figures, to be classed as statuary, must be practically "in the round." These are in no place detached from the background or marble panel. It is difficult to know just where the dividing line should be made between relief work and statuary. We think, however, there is no occasion to disturb the decisions already made, that a figure should be substantially "in the round" in order to be deemed statuary. As these panels do not conform to that requirement the protest is overruled."

Proof of Perfection

Every day our Stud Department receives from retail jewelers throughout the country shirt studs of various makes that have failed to give satisfaction, with instructions to remove the backs and replace them with Larter Shirt Stud Backs.

This proves that every dealer who carries a line of Larter Shirt Studs knows that they are the only shirt stud that can give absolute satisfaction.

They fit any style shirt, with either eyelethole or buttonhole.

They are automatic in action, and when placed in the shirt, the strong spring coiled inside of the piston holds the back firmly in position, and there is no annoyance of working out or fear of loss.

We make the largest line of shirt studs in the market, with patterns to please all tastes and for all occasions.

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23 Maiden Lane
New York City



Registered U. S. Pat. Office

Exports of Jewelry, Clocks, Watches, Silverware and Kindred Lines from New York.

WASHINGTON, D. C., Jan. 20.—The following were the exports of jewelry, plated ware, optical goods, clocks, watches and kindred lines from the Port of New York for the week just ended:

Berlin: 1 case clocks, $120; 2 cases clocks, $150.

Bremen: 15 cases clocks, $2,000; 2 cases plated ware, $133; 1 case jewelry, $150.

Buenos Ayres: 3 cases watches, $1,300; 2 cases optical goods, $905; 5 cases clocks, $226.

Bombay: 26 cases clocks, $805; 2 cases plated ware, $307.

Calcutta: 43 cases clocks, $896.

Christiania: 11 cases clocks, $285.

Copenhagen: 15 cases clocks, $860.

Glasgow: 26 cases clocks, $1,239.

Hamburg: 23 cases clocks, $267; 2 cases watches, $1,840; 4 cases optical goods, $380; 2 cases clocks, $130; 2 cases watches, $7,303; 8 cases optical goods, $578.

Havana: 3 cases plated ware, $176; 72 cases plated ware, $599.

Havre: 2 cases optical goods, $151; 2 cases jewelry, $550.

Iquique: 1 case plated ware, $160.

Lisbon: 37 cases clocks, $425.

Liverpool: 105 cases clocks, $2,306; 2 cases watches, $722; 1 case jewelry, $425; 5 cases clocks, $380.

London: 23 cases clocks, $635; 47 cases clocks, $1,094; 5 cases watches, $1,024; 2 cases optical goods, $125; 7 cases optical goods, $2,209; 1 case silverware, $325.

Melbourne: 1 case plated ware, $200; 4 cases optical goods, $534; 79 cases clocks, $1,158; 21 cases plated ware, $2,220; 27 cases clocks, $536; 3 cases optical goods, $616.

Montevideo: 2 cases optical goods, $400; 15 cases clocks, $594.

Para: 12 cases clocks, $496.

Progerso: 27 cases clocks, $403.

Rangoon: 52 cases clocks, $857.

Rome: 1 case silverware, $1,000.

Rio de Janeiro: 3 cases jewelry, $632; 3 cases watches, $1,584; 12 cases plated ware, $1,111; 7 cases clocks, $111.

Trinidad: 2 cases watches, $101.

Wellington: 35 cases clocks, $747; 3 cases watches, $717.

Importations at the Port of New York.

Weeks Ended Jan. 18, 1908, *and Jan.* 16, 1909.

	1908.	1909.
China, Glass and Earthen Ware:		
China	$80,170	$47,942
Earthen ware	9,554	10,377
Glass ware	25,533	44,917
Optical glass	1,675	1,649
Instruments:		
Musical	5,792	25,401
Optical	6,401	4,246
Philosophical	1,793	3,062
Jewelry, etc.:		
Jewelry	10,999	22,729
Precious stones	69,600	297,777
Watches	29,439	24,311
Metals, etc.:		
Bronzes	612	277
Cutlery	16,152	27,345
Dutch metal	.....	.....
Platina	195	146,975
Plated ware	.....	.....
Silverware	26	.....
Miscellaneous:		
Alabaster ornaments	12	6
Amber	80	8,682
Beads	1,789	3,918
Clocks	2,715	3,978
Fans	1,771	3,324
Fancy goods	7,328	5,756
Ivory	.....	25,055
Ivory, manufactures of	232	266
Marble, manufactures of	2,622	6,753
Statuary	1,769	1,120

Secretary Tillson, Carrington, N. Dak., is busy preparing for the meeting of the jewelers of North Dakota, which will be held in Grand Forks some time during February.

The Nikopol Vase.

By Chas. A. Brassler.

THERE is one thing about the work of the gold and silversmith that sometimes more than anything else appeals to the lover of art for art's sake, above even its intrinsic value, and that is its durability. It is to specimens of gold and silversmith work that we are indebted, in very many instances, for all that we know of the artistic status of ancient peoples, a case in point being the famous Nikopol vase, in the Hermitage Museum at St. Petersburg, Russia, of which an illustration is shown herewith.

This vase or amphora was discovered imbedded in hard clay, in the Kourgan, or tumulus of Tchertomlyk, near the third cataract of the Dnieper, about 15 miles northeast of Nikopol, in southern Russia. A number of other valuable antiquities of Scythian origin were uncarthed at the same time, but there was unmistakable evidence that at some, not very distant period, the old burying place had been despoiled of other treasure.

It was made (according to Maskell), for some great Scythian about the fourth century before the Christian era, or more than 20 centuries before its discovery (although some parts of the decoration are almost modern in appearance). The vase is of silver gilt and was probably intended to contain Kourneyss, or some other liquor, which could be drawn off by means of three gargoyle-shaped taps, and it was to all intents and purposes a forerunner of the "Samovar" to be found to-day in every Russian household. It stands about two feet high and is of elegant contour, with two handles. With the exception of the neck and the handles, the entire surface is covered with repoussé decoration, consisting of boldly designed foliage, amongst which are placed, on each side, two large and two smaller birds, the former appearing to be woodcocks, the latter a kind of rook or crow.

A singular characteristic of this repoussé work is, that while on the front of the vase it is in tolerably high relief; as we follow the designs towards the back, the relief becomes less and less accentuated, until it finishes in scarcely more than engraved depth. In no part, however, is the relief so high as to destroy the graceful outlines of the vessel on which it appears.

On the upper part, or shoulder, a group of two griffins devouring an animal of the deer type, is shown. On a line with the handle, on each side, in the lower division, is one of the three spouts, assuming the form of lions' heads, with a spout in the mouth. The third is in the center of the front, concealed by a magnificent horse-head, with extended wings. Each opening is fitted with a fine sieve and closed by a tap, attached by a silver chain. In all probability, the vessel was used to contain drinks cooled with snow, in the manner common among the Greeks.



SILVER AMPHORA KNOWN AS THE NIKOPOL VASE, DATING FROM 400 B. C.



DETAIL OF THE DESIGN ON THE FRIEZE OF THE NIKOPOL VASE.

Around the shoulder, below the handles and above the groups, runs a frieze that is the most artistic and interesting feature of the decoration, as is shown in the illustration. The figures of which it is composed are grouped to illustrate scenes from the everyday life of the Nomad Scythian and represent the capture and breaking in of the wild horse of the steppes. They not only reproduce the methods followed to-day by the gauchos of South America, but show that the measures practiced by famous modern horse-breakers were known to these ancient barbarians.

In the center, two wild horses are shown, grazing free; they next appear in the same picture as lassoed by the Scythians. In an-

LOUIS KAHN MOSES KAHN SAMUEL H. LEVY

L. & M. Kahn & Co.

Importers and Cutters of

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ALBERT LORSCH & CO.

LORSCH BUILDING, 37 and 39 MAIDEN LANE, NEW YORK

131 Washington Street, Providence, R. I.

CUTTERS OF

DIAMONDS

other scene, a Scythian is strapping up one of the forelegs of the horse, which he then proceeds to bring to its knees by another cord (the ropes do not appear in the picture, but were found with the vase), thus tiring out and mastering the animal. Another figure is hobbling the partly broken horse.

Each of the figures has been separately cast and then applied and soldered in its place, so that they are quite high and in almost perfect relief. All the figures, including the taps or spouts, are heavily gilded. In physiognomy, costume, etc., every detail of the Scythian life, as they are known to have existed and indeed are to be found to-day, has been exactly reproduced; this, together with the fact that the flora and fauna shown are those of the steppes, proving that the artist, undoubtedly a Greek, familiarized himself with his models by personal association. If we were not assured of the age of the vessel, we might be tempted to assign the origin of this piece to a less remote period, so perfect and lifelike is the treatment, especially of the horses and men, and so modern their aspect.

The vase is unique in form and material, and except where slightly damaged in the process of exhumation, is in an excellent state of preservation.

That it should be found in a tomb at such a distance from the chief cities of the Bosphorus, leads us to surmise that one of the principal resting places of a powerful nomad tribe must have been somewhere in the vicinity.

Stein Bros., Pittsfield, Mass., Who Recently Offered a Settlement, Now in Bankruptcy.

PITTSFIELD, Mass., Jan. 20.—Stein Bros., jewelers at 112 W. State St., who also conducted a store at Holyoke, have filed a voluntary petition in bankruptcy. Their liabilities are about $4,500 and their assets are about $1,200, the latter including stock worth $850 and fixtures valued at $350.

The partners, Max and Robert Stein, as told in THE JEWELERS' CIRCULAR-WEEKLY, Jan. 13, recently offered to settle with their creditors on a basis of 20 per cent., but the settlement not being accepted bankruptcy was inevitable.

Wm. Hellfach, La Crosse, Wis., a Voluntary Bankrupt.

LA CROSSE, Wis., Jan. 21.—William Hellfach has filed a voluntary petition in bankruptcy, and his schedules show liabilities of $16,000 and assets of $12,000. The bankruptcy petition was entered after suit had been begun by several creditors.

Mr. Hellfach was for a number of years employed by C. Hornaday and also by Frank Le Bron, Keokuk, Ia. He started in business for himself in a small way here in 1898, and though he prospered at first for the last three years he had been going behind. His store was at 501 Main St. Mr. Hellfach's principal creditors are in Chicago and New York.

The Perry & Mattsson Jewelry Co., Eveleth, Minn., has sold out to F. Anderson, who will continue the business.

James C. Ladds, Oil City, Pa., Files Bankruptcy Petition at Pittsburg.

PITTSBURG, Pa., Jan. 23.—James Clyde Ladds, of Oil City, yesterday filed a voluntary petition in bankruptcy in the United States District Court in this city. His liabilities are $7,582.79 and his assets $5,900. There are a number of Pittsburg creditors, and they also are the largest. The announcement of his financial troubles caused some surprise.

Among the creditors are the following: W. M. Bell, $62; John Ansett, $123; George B. Barrett Co., $132; J. B. Bowden & Co., $104; W. H. Currin, $65; Derrick Publishing Co., $72; Eliassof Bros. & Co., $222; F. & F. Felger, $302; Albert H. Gerwig, $317; Jennings Bros., $64; Herman Keck Mfg. Co., $664; M. A. Mead & Co., $348; Marsh, Brown & Mather Co., $91, open account and note for $1,100; Reese & Yankauer, $192; Morris Rosenbloom & Co., $52; Rockford Silver Plate Co., $105; Smith Patterson Co., $506.

Ladds sets forth in his schedule that his stock is valued at $4,500 and his fixtures $500, which, with tools and other assets, brings the total up to $5,900. He also claims $300 exemption under the bankruptcy act.

The court has set Jan. 28 as the date which the bankrupt shall appear before the referee in bankruptcy, Thomas McGough, of Franklin, the meeting to be held in the latter's office.

Creditors File Involuntary Bankruptcy Petition Against Pimsler Bros., New York.

An involuntary petition in bankruptcy was filed last Wednesday in the United States District Court against Adolph and Emil Pimsler, composing the firm of Pimsler Bros., wholesale dealers at 51 Maiden Lane, New York, by these creditors: S. Brand, $300; Kleinberg & Probstein, $125, and Goldmuntz Bros., $1,804. It is alleged that they are insolvent and made preferred payments. The liabilities are placed at $6,000 and the assets estimated at $1,000.

Pimsler Bros. began a retail jewelry business at 77 Third Ave. May 1, 1903. Emil had previously been with Powers & Mayer and Adolph with H. & E. O. Belais. Emil Pimsler was formerly also of the firm of Pimsler & Thinger. In June, 1906, he purchased his partner's interest. The brothers sold out their retail stock on Third Ave. in March, 1908, to a brother, Isaac Pimsler, and have since that time done a wholesale business.

Creditors of Mrs. T. H. Hannah, Sulphur, Okla., Offered Settlement at Twenty-five Cents Cash.

SULPHUR, Okla., Jan. 20.—Mrs. T. H. Hannah is offering her creditors a settlement of 25 cents in cash.

The business was run under her name by her husband, who was a former member of Sommer & Hannah at La Grange, Ill., and succeeded to that firm in 1901. Three years later he moved to Eagle Lake, Tex., and early in 1905 moved to Joplin, where he purchased the business of the late Wm. Gruendler, going into voluntary bankruptcy the following year.

After receiving his discharge in bankruptcy Mr. Hannah came to Sulphur and formed the firm of Renick & Hannah, later purchasing out the interest of S. W. Renick, since which time the business has been run in his wife's name.

Benj. S. Samuels, New York, Takes Advantage of the Bankruptcy Law.

A petition in bankruptcy, filed last Thursday by Benjamin S. Samuels, dealer in jewelry, 949 Broadway, New York, which is accompanied by schedules showing liabilities of $4,773, of which amount $4,667 is in unsecured claims, and assets of $312, a part of which is claimed exempt. The assets include stock in trade $25 and cash on hand $250.

Thomas W. Lewis is named as a secured creditor for about $100, with security of $1,000. Among the unsecured creditors are: Pacific Gem Co., $295; Albert Kappes, $400; A. Ludwig & Sons, $124; Alexander Grabhorn, $210; Black, Star & Frost, $130; Meyer Bros., $1,020; Jules Racine & Co., $1,726; L. Fritzche & Co., $190.

The bankrupt holds an insurance policy for $2,500 with the Assurance League of America and one with the Equitable Life Assurance Society for $5,000.

Adolph Hirsch Rosenfeld is the attorney for the petitioner.

Mr. Samuels was originally in a little shop at 23 John St., where he did enameling. In January, 1905, he opened at his present address as a manufacturer's agent.

R. F. Simmons Co. Declares Four Per Cent. Dividend to Its Employes.

ATTLEBORO, Mass., Jan. 25.—In pursuance with a policy adopted 13 years ago of permitting its employes to share in the profits, the R. F. Simmons & Co. declared, last Saturday, the annual dividend, which this year is 4 per cent. The announcement of the company issued with the dividend is self-explanatory, and is as follows:

A year of peculiar business conditions has just closed and while the first part thereof was disappointing the latter half showed marked improvement and promised better things for the new year. The tariff legislation, which Congress will unquestionably engage in during this year, will tend to somewhat unsettle matters, but nevertheless we hope for a healthy and normal business.

Our directors, at their annual meeting held Jan. 18, 1909, voted to pay in a cash dividend to our employes of four per cent. on their wages, from Jan. 1, 1908, to Jan. 1, 1909. This is the 13th employes' dividend paid by our company. Total wages paid from Jan. 1, 1908, to Jan. 1, 1909, are $158,223.11. The employes' dividend is $6,328.92.

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended Jan. 23, 1909.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin	$329,536.67
Gold bars paid depositors	53,338.65
Total	$382,875.32

Of this the gold bars exchanged for gold coin are reported as follows:

Jan. 18	$72,560.25
" 19	66,470.94
" 20	41,161.70
" 21	67,108.38
" 22	61,971.36
" 23	20,264.04
Total	$329,536.67

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LOUIS J. DEACON, Atlantic City, N. J.

Thirty-second Annual Banquet of the Chicago Jewelers' Association

CHICAGO, Jan. 20.—For the 32d time during the history of the association the Chicago Jewelers' Association met last evening at the annual banquet. Each succeeding year brings new faces to this great gathering of the jewelry trade of Chicago and the west, and this year was no exception.

At 6.30 P. M. the members and their guests began to gather at the Congress Hotel, and a half an hour later all passed into the great "gold room" banquet hall, which had been beautifully decorated with flowers and palms for the occasion. The table for the speakers and special guests was on a raised platform, on the south side of the room; the other tables were placed at right angles to them. The Banquet Committee, consisting of W. F. Juergens, chairman; A. L. Sercomb, Lem. W. Flershem, Claude Seymour and A. W. Sproehnle, apparently had left nothing undone to insure an enjoyable and memorable evening to all present. The following was the menu:

THE MENU.

Blue Points
Chicken Gumbo, en Tasse.
Amontillado Sherry.
Radishes. Olives. Celery. Salted Almonds.
Black Bass, Meunierre.
Sauternes, 1896.
Cucumbers.
Bock of Lamb. Potatoes d'Oree.
French Peas.
Pommery Sec.
Asparagus, Sauce Hollandaise.
Orange Sherbet.
Roast Jumbo Squab on Toast.
Cordials.
Salade.
Ice Cream, Alaska.
Assorted Cakes.
White Rock.
Camembert. Gorgonzola.
Coffee.
Cigars. Cigarettes.

The souvenirs for the occasion were gold-lined silver cups made in the form of a large thimble, encased in a neat leather box, on the lid of which were the initials in gold, "C. J. A." On the outer rim of the cup was engrossed: "Just a Thimble Full," and a monogram composed of the letters, "C. J. A."

When the last fragment of this sumptuous feast had been cleared away President Thearle, from the speaker's table, introduced Assistant Postmaster John Hubbard, whom he said had consented to sing that "stirring old war-time ballad," "Old Shady." Mr. Hubbard touched a responsive chord in everyone present, and all joined in singing the refrain: "Away! Away! I can't stay here no longer. Away! Away! For I am a-goin' home."

Among the other songs rendered by the Oxford Quartet, stationed in the gallery, were "Illinois," "The Glorious High-Ball," "It Looks Like a Big Night To-Night," "Heidelberg Stein Song," "Sullivan," "I'm Awfully Strong for You."

President Thearle promptly at 9 o'clock rapped for order. His remarks were as follows:

ADDRESS OF PRESIDENT THEARLE.

Honored Guests, Fellow Members of the Chicago Jewelers' Association:

It gives me great pleasure to again welcome you gathered around this festive board with such a favorable trade outlook. A year ago when we met here, far different business conditions existed. Behind us was the black spectre of a financial panic whose icy finger had paralyzed the arteries of trade. Before us loomed that quadrennial barrier to successful business, a Presidential election (and may the time soon come when we shall be obliged to meet this foe not oftener than once



F. G. THEARLE,
President of the Chicago Jewelers' Association.

in six or eight years). In spite of these serious drawbacks, we find that the annual sales of the various lines represesented in our association totals up over $80,000,000 for 1908.

We chronicle with sad hearts the loss by death of one of our active members, Henry Lane, who was taken from us in the full activities of middle life, and who represented in his line of work, the highest business ideals.

We honor and respect President Roosevelt for the rugged example he has given us of honesty and courage in public life. There can be no question that he has set a standard which will be a lasting benefit to posterity. We hail with confidence and hope the coming of President-elect Taft, whose wisdom and tactfulness assure us of a master hand at the helm of the ship of State. With the dawn of the new year the sun of prosperity is rising upon us. Let us look confidently forward, standing firmly on the record of this association with its 30 years of successful history; lifting aloft the beacon light of integrity and fair-dealing which shall light the path and cheer the way of all those who set their faces toward our city gates.

Mr. Thearle then requested all to join in singing the following song in honor of the toastmaster of the evening, Wm. P. Williams:

OUR GRAND OLD "BILL."

(Air: "You're a Grand Old Flag.")

You're a Grand Old Bill,
And your place you can fill;
You're the master toastmaster of all;
You know the way to keep us gay
With stories that few can recall.

You're the man with cheer
For each good fellow here,
You're a regular merriment mill
Should old acquaintance be forgot?
Hurrah, for our Grand Old Bill!!

Mr. Williams spoke in his usual happy vein of humor. He had prepared, he said, some axioms for his guidance as toastmaster and thought they could be well adopted by other toastmasters for similar occasions. They were as follows:

The toastmaster should not be the "whole thing." I have known instances where he thought he was, and other instances where he really was. In such cases you would have been a banquet ticket and carfare ahead if you had stayed at home.

The toastmaster should allow the respondents a little of the time set apart for the speaking.

The toastmaster should under no circumstances deliver the respondent's speech in introducing him.

The toastmaster should not tell every known story in introducing the speakers. Leave a few for them to tell. Sometimes a speaker's entire remarks are going to remind him of a story as a climax. Think what a toastmaster has done to a speaker when he has hogged not only the speaker's story but his climax!

The toastmaster should not, after a speaker has concluded his speech, express his approval by making the speech over again, or trying to improve on it.

The toastmaster should try to make the speakers feel at home. There are moments when even the most calloused speakers wish they were.

The toastmaster should always have in his repertory, the phrase, "We have with us to-night." This not only relieves the apprehension of the audience, but also allows the toastmaster to "say an undisputed thing in such a solemn way."

The words "Needs no introduction" can also be used with effect. Do not, however, follow them with a biographical sketch, or excerpts from the "Blue Book" or "Who's Who."

The toastmaster's introduction of a speaker should not, as a rule, be longer than the speech of the respondent.

The toastmaster's introduction on the other hand should not be so brief as to be brutal. To be introduced as I was once—"The next is Mr. Willifs, who will talk on soap," is nothing short of criminal, and incites thoughts of revenge and murder. In such cases a toastmaster is unnecessary, and a printed list, or an illuminated signboard such as obtains at a vaudeville performance, is a big improvement.

The toastmaster should be empowered by law to kill a speaker who talks over two hours. An hour and a half should be the limit, and there are men who can say something in 20 minutes. Without arbitrarily fixing any given time, the height of the art of after dinner oratory is in knowing when to sit down. The average banquet is neither an endurance test, nor a Chinese drama.

The toastmaster must please everybody and offend nobody.

The toastmaster should have at least a speaking acquaintince with the respondents. Nothing is more embarassing for all concerned than to have the toastmaster frame up a glowing speech of welcome to "our well known friend, whose smiling face I now gaze into with feelings of fondest regard," and launch this at a totally innocent but amazed guest, until someone pulls the toastmaster's

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coattails and informs him that the man he is trying to introduce is seated over here on the other side.

The toastmaster must keep sober. This is the only drawback to the job, and a faithful observance of this prerogative should entitle the toastmaster to a Carnegie medal for heroism and self-sacrifice.

The first speaker introduced by the toastmaster was L. A. Goddard, president of the Ft. Dearborn National Bank and the Union League Club. Mr. Goddard was not only very entertaining with a fund of anecdotes, but his talk on "Money" brought in the valiant service rendered by the concerted action of banks during panicky times to restore confidence. His explanation of the many intricacies of banking, banking laws and legislation especially impressed itself on all present.

Mr. Williams next introduced John E. W. Wayman, State's Attorney. Mr. Wayman said that left to his own selection of a subject he had chosen "Metal" and that "Old Iron" as the especial metal to talk about. He spoke as follows:

Civilization has progressed just as men have become skilled in the work in metal, and men have become strong in proportion as they have had old iron in the blood. My theme is that we need in men more metal and less mud, more of the first principles of integrity and less subtle philosophy; no new penology; no new justice, just the old-fashioned justice, just the old-fashioned punishment for commission of crime.

We may think at times that the departments of government are clashing, that the legislative is encroaching upon the executive, or the executive encroaching upon the legislative department, or the judicial department is usurping the functions of both the judicial and legislative departments, but after all the government falls back and finds its solid foundation in the sober sense and judgment of the people themselves, and however much confused we may become at times, however clouded may become the issues, however endangered the only contribution made by the American people to the science of government, namely the division thereof in three equal, independent and co-ordinate departments, the old iron in the blood and heart and conscience of the citizen himself, is the magnet that draws them all back in their usual orbits and keeps them swinging there now and for all the years that are yet to come.

And this old iron in the blood must begin with the boys and girls in the free schools, and in my way of looking at things, we should pay less attention to the quantity of offspring and more attention to the quality of the finished product; less attention to the power of procreation and more attention to the procreation of power, and I for one am in favor of abolishing from the public schools every fad and substituting therefore the homelier qualities of education, that make for the character rather than for accomplishment.

Let the cry be the "rags and old iron" of the simple thought of the humble citizen in everyday life and less of the scintillating and bejeweled revelry of the night. While those in fear of the flitting and changeable daily expression of public opinion are climbing the mountain side in terror, let us stay close to the fundamental nature of things and take into the heart and soul and conscience more of the old iron and friendship, honesty and sincerity of purpose, remembering, as it was said of old, "The Lord was with Judah and He drove the inhabitants out of the mountains, but He could not drive them out of the valleys because they had chariots of iron."

Wilbur D. Nesbit was the next speaker. He explained that his subject, "Some Innocent Bystanding," was not his subject, but that he had prepared a speech, which he then read from manuscript which he might have delivered had that been his subject.

Mr. Nesbit in his inimitable way told many humorous stories and recited some of his delightful original poems.

The last speaker of the evening was Rev. David Beaton, of the extension department of the University of Chicago, who spoke in part as follows:

My subject, "A Swastika Bracelet," has caused some perplexity to you. It simply means luck and love. I was in Albuquerque, N. Mex., on one occasion and got instructions from one of the governing sex in my family to buy her a Swastika bracelet. I soon learned that it was a silver bangle made by the Indians with the lucky Swastika symbol engraved upon it. This is one of the instances where a man learns a great deal from his family, for though one may get a graduate course in college he gets a post-graduate course when he rears a family. In fact the surest sign of domestic affection is the constant watch which is kept over one's morals and general conduct by wife and children, as may be seen by the answer which an observant wife and mother gave to her son who asked, "Where does the light go when it goes out?" and the mother replied, "I cannot tell any more than I can tell where your father goes when he goes out?"

But I learned something of real value from this bracelet with its lucky symbol. I saw in it the answer to the question we often ask in the struggle and worry and burden of life, "What is it all for? What does it all mean?" It just means luck—which is success—and love—which is solace. That is all there is in life. No matter how rich or famous we may become, it is a little luck and a little love; a little success to our efforts and a little solace to our feelings.

This, then, is the first thing I want to say to you men. Do not let the passion for merely material success shut out the higher rewards of life. Do not let your business become your oppressors, and in the rush and worry miss the real ends of life. For money is only a means to an end. The end is a larger personality—a nobler life. How many fathers are utterly ignorant of the life experiences of their children. Business has actually robbed them of the companionship of their own boys and girls. * * *

A man needs to do more for his family than merely make money for them. If he is to get affection he must give it. What would your Christmas trade be if it were not for the gifts we each give to wife, or child, friend or sweetheart? But we must give our families the rarest jewels of all—the jewel of love. Some men think they have done their duty to a woman when they give her money for the household, or a jewel for her person; but she looks for kind words, a gracious disposition.

"Are you married?" asked an Irishman.

"No," was his friend's reply.

"Well, it is a good thing for your wife."

"Let me not," says the great poet, "to the marriage of true minds admit improvements. Love is not love that alters when it alteration finds." So the old Scot's peasant woman looks upon the gray hairs of her feeble old husband with the eyes of unalterable affection in the song of "John Anderson my Joe." They had climbed the hill of life together—noo they maun toddle down—but hand in hand we'll go, and we'll sleep together at the foot, John Anderson my Joe." So, though the passion of youth had faded and the rosy lips and cheeks had gone the way of all the earth, the heart's jewel of a constant love remained, colored with the rosy hues of the eternal world.

This is the highest success, the deeper solace of life. May it be the experience of everyone present.

This closed the programme of the evening and one of the most successful banquets in the history of the association came to an end.

The Members and Guests.

Speakers' Table.—William P. Williams, L. A. Goddard, David J. Beaton, Rev. Smith Thomas Ford, Will H. Clark, David R. Forgan, A. C. Becken, Mr. Van Vechten, F. G. Thearle, Thomas E. McDonnell, Hon. John E. W. Wayman, Wilbur D. Nesbit, John Hubbard, L. A. Roy, Sidney Lovell, H. F. Hahn, Mr. Burchard, C. H. Knights, H. B. Thearle, Max Ellbogen.

Table 1.—Willard S. Hyde, Col. W. B. Keeler, Charles E. Graves, M. H. Berg, August Swanson, J. W. Neasham, Col. L. C. Herkner, J. J. Freeman, J. F. Lindvall, T. A. Brown, L. M. Bigwood, Orr L. Keith, A. Max Holzheimer, Carl F. Haber, Lucius Teeter, E. M. Lunt, John Herschede, Harry E. Parr, William Willson, A. S. True, Col. Henry L. Turner, H. S. Hyman, Charles E. Dowe, Lonnie G. Feagans, W. Cornish Beck, Albert Edholm, G. M. La Pierre, J. F. Kramer, J. Reed Elliott, M. A. Hurlbut, E. W. Coburn, Maurice Kuhns, George D. Lunt, Frank Curtis, F. M. Drummond, A. L. Fuller, Louis Rood.

Table 2.—H. M. Kohn, Gus Weinfeld, H. G. Schramm, Leo Stein, A. H. Wittstein, R. P. Kiep, J. M. Joseph, W. A. Montague, J. Levi, J. D. Packard, E. K. Pettitt, Max Gluck, Otto Lieberman, M. Silverburg, Edward Fry, Rudolph Breunning, H. F. Hahn, W. A. Schlossman, C. Dominick, H. R. Hartt, L. W. Otto, L. R. Cramm, M. M. Hartt.

Table 3.—Oscar D. May, Mr. Fisher, Mr. Gardner, Mr. Benkendorff, Mr. Sturtevant, Mr. Hawse, Mr. Bull, Mr. Meehan, Mr. Eliason, Mr. Dungan, Thomas J. Juceck, J. N. Kuecera, Mr. Caldwell, Mr. Shaw, Mr. Reckard, Mr. Gilmore, Mr. Hughes, Mr. Dunham, Mr. Bauer, A. L. Sercomb, C. H. Spencer, W. G. Rattray, A. H. Harner.

Table 4.—F. A. Hegner, R. Nicoll, A. Rovelstad, B. C. Allen, E. A. Cox, John R. Lilja, J. Ghislin, J. A. Cox, J. P. Stewart, C. T. Gustafson, C. H. Wood, F. A. Marean, J. C. Irwin, S. T. High, B. B. Davis, N. F. Swift, Fred Zeitz, H. A. Hulett, A. M. Church, R. S. Church, Edward Kirchberg, Andrew Zeitz, Herman Zeitz.

Table 5.—Edward E. Swadener, Dr. T. C. Phillips, Dr. A. L. Payne, Jacob Franks, Leo Metzenberg, M. S. Eppenstein, Gen. James E. Stuart, Peter Lapp, Lem W. Flershem, Ralph Klein, Perle Sagebiel, Dr. F. Brawley, Edward K. Hardy, Dr. F. S. Cook, Sol. C. Eppenstein, George G. Bubbins, J. C. Craft, Albert Jampolis, A. B. Towers, H. C. Van Pelt, H. F. Thompson.

Table 6.—Charles H. Hulburd, G. V. Dickinson, R. J. Perry, John L. Morse, George Hunter, Carl Klaholt, H. P. Jucrgens, W. F. Juergens, Sol. Kaiser, E. V. Wendell, Max Mayer, William H. Cloudman, John B. Warren, E. N. Herbster, Will H. Beck, Gardner Reed, Gustav F. Fisher, J. S. Townsend, W. G. Anderson, Benj. Englehard, George B. Dunn.

Table 7.—Claude Seymour, P. T. White, E. Ahern, L. M. Moser, J. A. Armstrong, H. E. Chapman, S. W. Bergstrasser, Albert J. Judson, F. W. Hoefer, Albert Miller, Edward Teiachman, August Krautheim, F. S. Weadley, Davis Frank, A. W. Johanson, William Barker, P. M. Vermaas, A. W. Wallace, George Thorpe, G. H. Edmondson, I. T. Pearce, S. D. Flood, A. W. Sproehnle.

Table 8.—E. C. Ferguson, Adolph Mueller, R. F. Prochnow, E. C. Plume, H. A. Bredel, Arthur Droger, Ed. Gallagher, J. H. Rolston, Frank Mayr, Jake Swartschild, J. N. Fathhorn, R. G. Uher, J. M. Smyth, Jr., W. A. Foley, George Spies, Emile Despres, Arthur Oppenheim, George Arkwright, Walter Volkman, Fred Van Sickle, T. Steve Bridges.

Table 9.—W. V. Ghislin, C. D. Peacock, Jr., H. C. Tilden, H. P. Alsted, R. C. Lusk, W. C. Peacock, C. J. Kasten, C. F. Greene, H. Bennett, C. P. Davis, E. S. Hyman, J. R. Garstman, W. R. LaRue, R. E. Peacock, Charles E. Bunker, W. S. Simms, Harry J. Baby, James W. Clark.

Table 10.—G. R. Thomson, W. R. Tucker, Jas. S. McKeeby, E. C. Thomas, C. F. Miller, W. J. McKinlay, Robert Slade, A. A. Johnson, E. G. Utz, Thomas F. Monks, F. E. Hyatt, H. C. Wilson, W. F. Drexmit, Joseph E. Reagan, James J. O'Grady, Ives L. Lake, Wm. Darlington.

James H. Aye, of THE JEWELERS' CIRCULAR WEEKLY; Otto C. Slyde, C. E. Walker, F. Boyer, George P. Engelhard.

Market Prices for Silver Bars.

The following are the quotations of silver bars in London and New York, as reported by Zimmermann & Forshay:

		London.	*New York selling price, .999 Basis.*
Jan.	19	24 1-8d.	$.54⅜
"	20	23 15-16d.	.54
"	21	23 11-16d.	.53⅝
"	22	23 3-4d.	.53½
"	23	23 3-4d.	.53½
"	25	23 15-16d.	.54

The business of the late J. B. Blickle, Rochester, Minn., whose obituary was published in the last issue of THE JEWELERS' CIRCULAR-WEEKLY, is now being conducted by his two sons, Theodore and Henry Blickle.

Eighth Annual Banquet

At Delmonico's, New York, January 22, 1909

UNDER the title of "Mr. Toastmaster and Gentlemen," a frequent contributor of one of the greatest weekly publications of the world, recently satirized the American custom of dining, wining and then listening to speakers with whom the diners have little or no interest, and though there is much truth in this author's humorous dissertation upon post-prandial exercises, his implied criticism as to public banquets can in no way be considered as applicable to all, because occasionally there is a dinner held by societies or bodies of business men, where the gathering plays an important part in the development of the organization, does distinct good to those who attend and the speeches are of a character so instructive as to satisfy all who hear them, and make them feel that the time spent in the recreation has been exceedingly profitable as well. Such a dinner was the eighth annual banquest of the Jewelers' 24 Karat Club, held Friday night, at Delmonico's, 44th St. and Fifth Ave., New York, and it is doubtful if, in the 400 and more members and guests who participated, there is one who did not come away firmly convinced that this was the greatest and most successful affair of the kind he had ever attended, either in his trade or elsewhere.

From the time that the first few guests began to gather in the reception rooms of Delmonico's beautiful building, until the proceedings ended with the singing of Old Lang Syne, after midnight, there was not one hitch in the proceedings and not one lagging moment, nor an incident of any kind that tended to mar the perfection of the arrangements, which had been so perfectly attended to by the banquet committee. Even greater credit also was reflected upon the speaker's committee by the programme of entertainment, because it can safely be said that this was even better than that of the banquet held a year ago, which was believed to have had the finest array of speakers that has ever appeared before a jewelry body. Eloquent testimony of the truth of this statement lay in the fact that the attention of almost the entire assemblage was held from the time President Power called upon the Rev. Dr. Boynton to ask a blessing, until the last speaker had finished his remarks long after the midnight hour had sounded.

Indeed, he who would not stay to listen to this "feast of reason and flow of soul" would surely have been dense to his own interests and enjoyment, for never was the character of the speeches more instructive, nor the oratory (if such it may be called) more perfect, and the members and guests of the 24 Karat Club can safely congratulate themselves in feeling that in listening to the speech of Senator Owen, the "Indian" Senator from the new State of Oklahoma, they not only heard one of the greatest addresses that was ever delivered at a banquet in New York, but also a masterly exposition of the modern tendency in progressive legislation of the west, by one of the master minds of the younger generation in the Senate.

Congressman Cushman's discourse upon the Panama Canal gave them information upon this important subject that had never before been put forth in a popular way, while the short address of the Japanese



CHAS. L. POWER,
President of the Jewelers' Twenty-four Karat Club.

Consul-General, Mr. Midzuno, was such a clear statement in regard to the attitude and aim of the Japanese government, and showed so well the pacific and friendly feeling of this nation that it was considered important enough to be published in full by the leading daily papers on the following morning. These were but three gems in a cluster setting, surrounded by others equally as brilliant, but are merely selected to emphasize the educational feature of the occasion.

One of the most enjoyable parts of the banquets of the 24 Karat Club has always been the informal gathering before the dinner takes place, because the occasion serves to bring the members of the trade from all parts of the country together fraternally and with business cares divorced, with the elimination of the status of customer and seller, manufacturer or employe, competitor or rival, the jewelers of New York, Newark; yes, and even Philadelphia and New England, with their friends in many distant cities have been able to get together as fellow men, and friends, renew acquaintances, cement and make stronger old friendships, swap anecdotes and in other ways meet as man to man and realize that the "other fellow" is a fine companion as well as business associate.

With the growth in the attendance at the banquets from year to year new faces are seen, and unfortunately, older ones are often not seen. The one sad note being in the fact that it serves to emphasize and make personal to the members, the losses of those who have passed away in the interim. As usual, a few faces were missed, especially that of Rear-Admiral Joseph D. Coghlan, who has long been a guest and speaker on occasions of this kind and the first honorary member of the club. A silent toast, which was later drunk to his memory, was heartfelt and in no way perfunctory.

After greetings had been exchanged and healths pledged with the *aperitif* served in the reception room, the dinner committee, under the management of Chairman Charles F. Brinck, immediately got busy arranging for the guests to enter the dining hall. This was done with unusual celerity, as the guests easily found their places, each guest being supplied with a diagram showing exactly where he sat at one of the long tables extending the full length of the beautiful cream and gold banquet room, at right angles to the speakers' table against the wall.

When all had found their respective places at the tables, Rev. Nehemiah Boynton, one of the speakers of the evening, pronounced a blessing. The diners then took their seats and began to partake of the good things provided in the menu, which was as follows:

THE MENU.

Poncire au Marasquin.

POTAGE.

Bisque de Homard.
Hors d'Oeuvre.
Sherry. Pemartin.
Radis. Olives. Norx Salés Panachés.

POISSON.

Alose sur Planche, Manhatta.
Concombres.
Sauternes Cerons (Barton & Guestier).

RELEVE.

Contre Filet de Boeuf au Jus.
Ravioles aux Epinards.

ENTREE.

Croûtes aux Champignons à la Crème.



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Pétits Fours.
Fromages: Roquefort et Camembert.

DIABLOTINS.

Café.
Apollinaris. Liqueurs.
Cigars. Cigarettes.

The orchestra struck up a lively air which mingled with the sound of many voices. The jewelers at each table seemed to be trying to outdo their neighbors, and nowhere was there wanting a spirit of mirth and good fellowship. At each table there were some who kept the others in a constant uproar of laughter. The dinner had not progressed very far when the orchestra began playing "The Red, White and Blue," and as the music floated down to the spacious room the diners stood up and waved their napkins in unison as they joined in singing the chorus.

The dinner was interspersed with popular songs by artists whose efforts were heartily applauded. The jolly jewelers never failed to join in singing the choruses. Among the songs which proved the most popular were: "All She Could Get from the Ice Man Was Ice, Ice, Ice," "I Want You," "Pride of the Prairie," "Much Obliged to You," "Childhood," "Tipperary," "Dreaming," "Rainbow," and that faithful old standby so popular with the jewelers, "Annie Rooney."

From the time the feast began until the last course had been reached, every moment was filled with a genuine 24-Karat Club spirit.

When coffee and cigars had been reached the wants of the inner man had been most bountifully supplied, and the assembly was ready for the speeches.

President Power succeeded, after a vigorous use of the gavel, in restoring a semblance of order, and then began his opening remarks. He said:

PRESIDENT POWER'S SALUTATION.

Owing to the elaborate preparations of the banquet committee we have enjoyed a feast of good things in which the flowing bowl has not been neglected. I now call your attention to a better feast. Look down your toast list and you will see the names of many prominent men—United States Senators, clergymen, lawyers, judges, city and national, and foreign representatives—who have agreed to talk to us, who will provide us with a feast of reason. I ask your closest attention, we have something in store very rare and well worth listening to.

Before they begin speaking I want to point out that 24-karat stands for pure gold, but we don't want the speakers to think we are all pure—there are only two men here 24-karat fine—Col. Shepherd and Charley Brinck—the rest of us hope to be.

We, as a club, represent 24-karat quality in the jewelry trade, and we as an organization represent the social side of the business in New York City, which is the center of the world's trade. We step aside from time to time to be good fellows and forget business worry.

A guest, last year, said that notwithstanding the condition in the country we seemed to be looking fine. He only saw the outside—we saw underneath. We have been through a time never exceeded for poor conditions, but the 24-karat quality of the jewelry trade has shown itself, and notwithstanding the poor times we have had few failures.

We are here to-night to celebrate the dawn of better times. We face a new year with prosperity before us. We can rejoice to-night in the fact that the clouds of depression have passed and can now pull together for a happy and prosperous time in the years to come.

President Power then told a pleasing story about how a man in falling downstairs, pulling a fat woman with him, when they reached the bottom of the stairs she was sitting in his lap and did not seem inclined to move, whereupon he said: "This is as far as I go."

The toastmaster then proposed a toast to Theodore Roosevelt, which was received with cheers. He also called attention to the recent death of Rear Admiral Coghlan and spoke of the high regard the members of the club felt for his memory. President Power asked the members to fill their glasses and drink a silent toast to the memory of the admiral. Everybody rose and drank in silence.

In introducing Hon. P. F. McGowan, President of the Board of Aldermen of New York, President Power said: "We have never had the Mayor of the city at



DAVID KAISER, VICE-PRESIDENT.

a banquet, but to-night we have the honor of the presence of the acting Mayor."

WELCOME BY ACTING MAYOR M'GOWAN.

"When I came here to-night," said Mr. McGowan, "I was approached by one of your members, who asked me if he might decorate me with an orange ribbon. I said, 'Yes, but when I go among my Irish constituents it will not stay there.' I notice, however, on this carrot that some good Irishman has placed the green above the red."

The speaker then told an amusing story and continued by extending a welcome to the city. He said: "On behalf of New York City I extend you a most cordial welcome. We have prepared for it. You can get anything you want in New York City; some of you may get more than you want. If any of you will remain over Sunday and go to church, if no religion here suits you we will make one to order for you.

"I call your attention to the police department. As acting Mayor of the city, let me say they are jolly good fellows. They will not take you in on slight provocation. They will show you to the nearest hotel rather than to the station house.

"Years ago I lived where jewelry is made. I came from Rhode Island. I remember living almost within the shadow of Attleboro, where a certain kind of jewelry is made. I am not going to explain what kind. We have with us the Indian Senator, the only genuine American present to-night. The first jewelry factory was in Jamestown, Va., where glass beads were made to sell to the Indians. Since then you have prospered greatly."

He spoke of the great development in the jewelry trade in this country, and concluded his remarks by saying to the strangers from out of town: "I hope you will take back to your homes a better impression, if possible, of New York than you had before you came." (Cheers.)

President Power called on A. K. Sloan to introduce the Rev. Nehemiah Boynton, the next speaker. "He is a good fellow and a good fisherman," said Mr. Sloan. "I went fishing with him once; he caught all the fish and I did the smoking. I am a parishioner of his. You know how good I am. He made me good."

REV. DR. BOYNTON'S REMARKS.

"If you all went to church as regularly as my esteemed parishioner and contributed as much as he does, you would all be as good," said the doctor, in opening. After getting in some good jokes on Acting Mayor McGowan and telling a number of good stories apropos of wedding rings and other jewelry, Dr. Boynton came to the serious side of his subject. He reminded the jewelers how fine it was to be a business man. He said: "There is nothing finer except to be a minister of the Living God." He spoke of the glory of our country and the privilege of being a business man, and in speaking of business, said: "It is a jewel of gold in a swine's snout when a man only uses his business for the shekels it will bring to him."

He warned his hearers against becoming slaves of commercial life, saying it was great to use commercial power in the right way, but meager and belittling if it tends only to selfish and personal gratification, because the work becomes "a jewel of gold in a swine's snout" unless appropriated in the right way. He said the jewelry business is as fine an occupation as a man would want, and those engaged in it should match it with a fine life.

In conclusion he said: "I must go to meet Governor Hughes at the Hotel Astor. I ask you to allow me to carry from you to him your sincere co-operation in the great work he is carrying on in the Empire State." (Cheers.)

SPEECH OF SENATOR OWEN.

Senator Owen, the next speaker, tall, handsome and in the prime of manhood, captivated his hearers at once and held the attention of everybody in the room from the moment he said his first word until the end of his closing paragraph. His clear diction and apt phrasing and the beautiful flow of language in which he expressed, not in simile or in fantastic metaphor, but in syllogistic clauses, his ideas on his State; upon important economic questions and

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upon how they had been served in his commonwealth, held every car; except, when he was interrupted by applause the silence of his auditors paid most eloquent tribute to the speaker. His discourse was a mass of facts, but they were as interesting as if they were anecdotes instead.

Senator Owen discussed the 46th jewel in the National Diadem—Oklahoma. He told of its size, showing it as large as Massachusetts, Connecticut, Rhode Island, New Hampshire, New Jersey, Vermont, Delaware and the half of New York combined. Its wonderful fertile soil, its fine climate, its fruits, flowers and trees, its artesian waters, its wonderful resources in lead, zinc, granite, marble, gypsum, etc., were all dwelt upon, as was its great coal fields, its wonderful grass and its fine rivers. Above all, he enlarged on the Oklahoma constitution establishing the Initiative and Refcrendum, the mandatory primary, the control of monopoly, the protection and safety of capital invested in legitimate enterprises, and the manner in which the constitution accomplished this. The immunity "bath" given to State witnesses, who are called upon to uncover crime or conspiracy, whether in civil or criminal cases was pointed out as a step in advance of all present corrective legislation.

The speaker pointed out the evil effects of our present national laws, by which monopoly flourishes, as men, in spite of every modern advance, and modern opportunity, and modern invention, were not enjoying proportionately to their intelligence, industry and moral worth these opportunities of life.

He attacked the evils of the excessive accumulation of wealth in the few hands, and its crushing effects upon the weaker elements of the nation, and showed how the Oklahoma constitution provided for the correction of these evils; provided for the rule of the intelligent masses of the people in their own behalf, controlling land monopoly, controlling the purity of the laws against the lobby, against corrupt practices and other evil agencies to entrench special interests. He pointed out emphatically that the criticisms against Oklahoma's constitution were utterly untrustworthy, and could be attributed to articles prepared in the interest of those who had been dealing unfairly with the body of the people.

Many facts presented in Senator Owen's speech caused considerable surprise, particularly the statement that Oklahoma today has a population greater than 26 States of the Union; also that this year it will deliver more petrolcum than did the entire United States at the last census, and that pipe lines run direct from Oklahoma to New York and the Gulf of Mexico.

However, the material wealth of the State, he claims, was the *least* of all its great value to the country, the greatest being the impetus it had given to thought and reason, for in Oklahoma a new birth of freedom had occurred and the greatest problem of modern times, namely, the more equal distribution of products of human labor, was being solved.

His statement that New York and New Yorkers were provincial was received with laughter, together with cries "that's right," and he explained that the western stores, and particularly Oklahoma, knows much more about New York than New York knows about them.

His defense of the constitution of his State was a masterly brief for that instrument, and he explained that it was drawn with the constitution of every State in the civilized world before the committee; that it was drawn with the knowledge of conditions existing under those other constitutions, and that it was drawn with the idea that many of these conditions should not maintain in Oklahoma, which was going to put its iron hand on the predatory power of some men to rob others. Oklahoma, he said, cares not what men say in defense of fraud, but it has drawn a constitution to punish those who defraud the innocent and weak and to protect all in the enjoyment of the fruits of his labor.

Oklahoma, he said, was not against capital or corporation; on the contrary, it is itself a capitalist. It was a friend and the lover of capital, and throws every legitimate safeguard around it, and around corporations within their legitimate spheres.

He ended by stating that he brought cordial greeting of fraternal love from the newest State of the Union to one of its oldest and most prominent sisters, and as he concluded was cheered to the echo.

In introducing the next speaker, President Power said that Judge Almet F. Jenks was unable to be present, but that Col. J. D. Bell, corporation counsel for Brooklyn, had kindly filled the vacancy.

Colonel Bell spoke briefly upon the remarks of the preceding speakers. He mentioned the greatness of the United States and made several apt remarks incident to what other speakers had said. He spoke briefly of the Panama Canal project. He congratulated the jewelers on their fine dinner and excellent list of speakers. His remarks were brief.

DISCOURSE OF CONGRESSMAN CUSHMAN.

Hon. Francis W. Cushman, M. C., was the next speaker, and began by saying that the dinner reminded him of James Whitcomb Riley's poem, "Casey's Table d'Hôte." He then recited the poem in full in clever style. Speaking to his text, he said: "The Panama Canal is a dry subject, because there is no water in it up to date."

He spoke of the misapprehension current in the minds of many about the work now going on at the Isthmus, and then described his trip to Panama and gave a history of that section, mentioning incidentally the island of San Salvador.

He said that the present course of the canal is about the same as followed by the Panama Railroad Co. and that followed by the French company which failed in its work. He described how the western chain of mountains became hills in Panama, and spoke of two rivers on either side of the highland. The project, he said is to dredge through the hills and then follow the river courses.

He pointed out that if a sea-level canal was adopted it would require a lock because of the difference of the sea levels at the Atlantic and Pacific coasts. He then described the operation of canal locks and pointed out that the difference between the new canal and others will be that boats will go up through a series of three locks and then down the other side through three others. He compared the arrangement with the steps over a fence.

He referred to a map and explained the building of the canal carefully. In closing he said: "There are five distinguished engineers working on the Panama Canal, and it is the duty of every man to give them his confidence and support."

A most unusual ovation was given to the Japanese Consul-General. When the name of his country was mentioned in President Power's introductory remarks, the applause was so great that Mr. Midzuno had to get up and bow his acknowledgments. When the Consul-General got up to speak the members arose in their seats waved their napkins and cheered him to the echo. Although speaking a language which he had but recently learned and finding difficulty in its pronunciation, Mr. Midzuno held the attention of the audience from the first word to the last, there being times during the course of his speech when the dropping of a spoon could have been heard in all parts of the room. Mr. Midzuno said:

SPEECH OF CONSUL-GENERAL MIDZUNO.

Gentlemen—It is with great pleasure that I have accepted the kind invitation of the 24-Karat Club for this annual banquet. But as to the invitation to make a speech, I accepted it conditionally, saying that if Baron Takahira, our ambassador, could not be present, then I should speak for a few minutes, and hoped and prayed that the ambassador would come, but in vain. I am very sorry for you, gentleman, that you have to accept a 14-karat watch in place of a 24-karat one.

When I was leaving Japan last year for this city, an American diplomat told me among things that I should have to get accustomed to after-dinner speeches as well as to the noise of the elevated railways.

On arriving here I found that the anti-noise crusade had been started and that the wireless telegraph was extensively used but not a single voice for a speech banquet was yet heard.

For a newly arrived foreigner and such a poor linguist as I am, to make a speech in English is a painful pleasure. I understand the import duty of jewelry or gems to this country is 10 per cent. or 60 per cent. ad valorem according to the condition in which such articles are imported. This may be heavy duty on you, but you have to pay only once. It is not so with us. When I arrived at the Pacific port the newspaper reporters, with more vigilance than an honest custom officer, asked for "interviews" and would not let me land until I had paid a tribute in the form of a "statement." This is an import duty. But the impositions do not stop there. The longer I stay the oftener I am imposed with the duty of speechmaking, and it is like an income tax.

Recently the impositions have become so heavy that my poor stock of speechmaking materials and vocabulary is giving out. This speech of mine is, therefore, something like a clearance or a bankruptcy sale.

What is the national aim of Japan and her people? If this question were fully and thoroughly solved then such silly talk as the "yellow peril" can no more be heard.

One of the oldest monarchies of the world as she is, Japan is quite young in the comity of nations.

It was in 1850 that the American fleet under command of the gallant sailor diplomat, Commodore Perry, visited the coast of Japan to invite the secluded people of the Island Empire to enter into the comity of nations. It is from that time that Japan has taken her position abreast with the foremost nations of the world. It is from that time that the most cordial and unshakable friendship between the United States and Japan has begun to exist.

What Japan has accomplished in the last half century in all branches of what you call civilization is so well known to you that I scarcely

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need speak about. But, gentlemen, we should not overlook the interests accruing from our seclusion of 2,000 years. If our forefathers had not been fostered in the school of oriental culture, we of the new Japan should not have been able to digest the occidental civilization, when we were brought in contact with it.

Fortunately, built upon the foundation of the singular refinement of the east, and inspired with the wonders of the modern science of the west, we were enabled to make and have been making most strenuous efforts in the struggle of worldly competition toward the goal of refinement, in which we are proving ourselves worthy enough.

The commerce of the world, on the other hand, after undergoing considerable historial changes, and moving its center from the Mediterranean to the Atlantic, made London and New York the two largest markets of the world. There is, however, every indication of the commerce of the world being concentrated in the Pacific, and Asia's becoming one of the most important fields for the commercial activities and abundant products of America and Europe.

Is it not then an exeellent opportunity for Japan to keep pace with the western nations in the development of the eastern resources and to encourage the introduction to the Asiatic countries of the modern science and civilization in every branch of commerce and industry?

This is the ultimate object and the ideal of Japan as a nation and I believe it to be the mission Providence has allotted her to unite and assimilate the two vast streams of the oriental and occidental civilizations, thus contributing to the happiness and wellbeing of the human race at large.

By what can this be attained? Nothing but the peaceful international intercourse and the good neighborhood with the United States.

It is this desire and love of peace that will in future be the incentive of our advancement and the nucleus of our strength.

"Peace hath victories no less renowned than war." Japan ought to gain no less renown in work of peace than she gained in war.

Let me speak a few words more about the relations between the United States and Japan.

These two countries are powers particularly interested in the Pacific—interested, therefore responsible for the maintenance of the peace and commercial freedom in that part of the globe.

Future problems of the Pacific and far west should never be solved without taking these two factors into consideration.

In this view the recent *entente* or exchange of diplomatic declarations between the two governments is very satisfactory in every respect and has greatly contributed to the general peace of the world. And I am glad to see that the agreement was so welcomed by the people of both countries.

In this connection, I might tell you that I was asked by several American friends to make a few remarks about the anti-Japanese bills now pending before the California legislature.

Under the present circumstance, however, I have no other utterance than to say that we are fully confident that the Washington Government, backed by the public opinion of the people of the Union, will succeed in repressing the ill-advised anti-Japanese agitation. People of Japan, regardless of their political party, join with their Government in believing that such anti-Japanese movement does not represent the true sentiment of the American people at all. We have done all in our power to remove even the remotest possible cause of difference between the two countries, and have been sparing no efforts in cementing the already close relation and friendship with the United States. It remains, therefore, for us to depend on and trust the sense of justice and the sound common sense of the people.

In conclusion I have to say that the relations between our two countries have been and are most cordial and genuine—too cordial to be disturbed by the ill-advised anti-Japanese movements of a few politicians and the professional alarmist. Gentlemen, I thank you.

JUDGE BRUCE'S ADDRESS.

Judge M. Linn Bruce, who spoke on "The Empire State," said in opening: "Nothing gave me more pleasure than to join in a silent toast to the memory of Rear Admiral Coghlan. He spent his life in the service of his country; at every opportunity he fought in her defense. God rest his spirit in eternal peace."

He spoke of the report in the papers that Rear Admiral Coghlan's widow had been granted $420 a year, and said such action reflected neither the spirit of the 24-Karat Club or of the people of the United States. He hoped the report was not true. He spoke of having Senator Gore from Oklahoma as a speaker last year, and added: "He brought us delightful visions of not only his own State, but of the whole country."

Turning to Senator Owen, he said: "We glory, sir, in your institutions, your laws and constitution. We hope your expectations will be more than realized, but if they are not it will not be the first time that it has happened."

He compared the new State to the young man who thinks his father an old fogy and decides to do things in his own new way, but later concludes that the old man was right, after all. He said he hoped that in Oklahoma or some future State each man would have his full or equal share of the wealth which he creates, but also spoke of the old axiom that "a government is best that governs least," though some now think "a government is best which governs most." He said: "The government is best which guarantees to man the right to live, work and have the fruits of earnings."

In speaking of the Empire State, he said: "She has spoken for herself from 1776 to 1909—spoken and received the approval of history." He pointed out that the Empire State is first in commerce, wealth and education; that $52,000,000 a year is spent in education alone. As an agricultural State it yields the palm to only Illinois, Iowa and Ohio.

After speaking of what New York State is doing for its people, he said: "I am tired of hearing people knock New York. Let us stand up and be proud of our city and our State. A man can spend a day in Boston and a night in Philadelphia, but, after all, the best place to live is New York."

Hon. John J. Delany, the last speaker of the evening, spoke on "Some Jewels Beyond Price," one of these being kindness. He spoke of the recent disaster in Italy, and referred to a cartoon depicting Italy in a position of misery and need, and with warships of all the world coming to her—*not* bent on war, but with relief supplies. This was true, but the pitiable thing is that some such disaster must occur before we realize that we should show this spirit of kindness.

Mr. Delany's eloquence kept the audience spellbound until he had finished the closing sentence of the beautiful simile with which he concluded. It was after midnight when President Power's gavel fell and the members dispersed.

Echoes of the Banquet Hall.

"Jim" Gleason was missed at the banquet.

* * *

Frank Sloan was one of those in circulation.

* * *

Why was Joseph D. Little put in the corner by himself?

* * *

Robert W. Adams and Wm. Barthman were reminiscent.

* * *

The silent toast to the memory of the late Rear-Admiral Coghlan was a suitable tribute to the esteem in which he was held by his fellow members of the club.

* * *

Who said the watch trade was not well represented at table I?

* * *

With the dessert came the old call for "Annie Rooney," with Crippen as a leader.

* * *

The "Dollar Watch" was well represented by Charles A. Ingersoll and his brother.

* * *

Percy Savory—but, of course, he doesn't want his name mentioned, so we will say nothing.

* * *

Many regretted the absence of Harry Larter, who could not preside at table H as scheduled.

* * *

As usual M. L. Bowden, with his guests at the end of table G, enjoyed themselves to the utmost.

* * *

What Congressman Cushman said about the Panama Canal was both interesting and instructive.

* * *

P. F. McGowan, president of the Board of Aldermen, gave the out-of-town guests a royal welcome.

* * *

Sidney Ball was not present, but the Webb C. Ball Watch Co. was represented in the person of E. G. Eroe.

* * *

Among those present representing the Jewelers' Board of Trade were Secretary Safford and Counsel A. H. Gleason.

* * *

The ices as usual were served in a novel way—a red carrot with green top, "24" appearing in gold upon the carrot.

* * *

John W. Sherwood, of the Solidarity Watch Case Co. was on hand with a pleasant word and a warm hand-shake for everybody.

* * *

The splendid service at the tables was a subject of comment. In fact the whole dinner was conducted with clockwork precision.

* * *

Wm. I. Rosenfeld had a jolly party at table G. Among the prominent out-of-town guests was Charles N. Hancher, of Wheeling.

* * *

"Charlie" Power presided with the dignity of a veteran and ably demonstrated his ability as a toastmaster and after-dinner speaker.

* * *

Leo Wormser was on hand to help the good work along. He had as his guest Lieut. R. S. Bamberger, of the Seventh U. S. Cavalry.

* * *

Ex-Lieut.-Governor Bruce was with us again. His appeal in behalf of New York should qualify him as a charter member of "The Boost Club."

* * *

C. S. Crossman, of C. S. Crossman & Co., and Geo. W. Lomas and W. R. Gardiner, of the Crossman Co., helped to keep things moving at table K.

* * *

Col. Shepherd wore a worried look until the speakers began. If he didn't congratulate himself then it was not because he didn't have reason to do so.

* * *

Senator Owens' vivid word pictures of Oklahoma and its wonderful resources was listened to with rapt attention, as were his remarks on the Oklahoma constitution.

* * *

One of the daily papers called the banquet a "peace party." The Japanese Consul was surely a general favorite and his remarks were reported in full in the morning papers.

* * *

Col. S. O. Bigney was a conspicuous party at table D. If Col. Bigney expected to get rid of Massachusetts reporters by coming to New York he was evidently disappointed.

* * *

A large and notable contingent from the Carter-Howe party was at table H, at which Wm. T. Gough presided. Edward Holbrook, president of the Gorham Co. sat at this table.

* * *

The 24-Karat Club is the one night in the year that Charlie Brinck doesn't eat. The "flywheel" of the machine that turns out the banquet, all he gets from the banquet is work, work, work.

* * *

"Dave" Kaiser had to wear added dignity owing to his elevation to the vice-presidency. Fortunately the club needs no sergeant-at-arms now or

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MEYEROWITZ BROS

Brother Kaiser might have felt lonesome in not being "on the job."

* * *

Other representatives of the fair sex were present beside the girl on the menu, as was discovered when the boxes containing the souvenirs were opened. The bronze busts of "Enid" met with general approval.

* * *

When "Gus." Sloan read a cable from William Bardell, former member of the trade and now United States Consul at Rheims with the one word, "Hurrah," there was much applause, which was followed by three cheers for Bardell, called for by W. T. Gough.

* * *

At table J, Joseph Fahys & Co. were well represented by Frank C. Beckwith, W. A. Blythe and Frank S. Sherry, who were on from Boston. The guests were A. J. Wingblade, Thomas Putnam, E. E. Hardy and Capt. R. E. Burdick. All joined in adding to the pleasure of the evening.

* * *

With the first course the singing began, and when the "precentor," Tommy Baker, started "Summer Time" practically the entire room joined in the chorus. However, when the ladies' voices in the gallery called the attention of the diners to Baker's three beautiful assistants, the enthusiasm was multiplied. The ladies surely made an uproarious hit.

* * *

George M. Van Deventer presided with dignity at one end of table T, while Matt. Stratton, Newark's new fire commissioner, looked after the other end. Mr. Stratton was kept busy acknowledging congratulations on his new appointment and introducing his guests, the Hon. J. M. Reilly and Hon. Elmer E. Day, whom he said were responsible for it.

* * *

The L. Wittnauer Co. party was one of the largest at the banquet and occupied about half of table K. It included the following: E. J. Wittnauer, R. S. Schindel, J. C. Schmidt, M. F. Davis, C. F. Colomb, F. S. Reid, G. W. Fairchild, H. J. Howe, F. H. Wilkinson, W. L. Detmold, Wm. H. Thurber, W. A. Deakin, F. Brunner, V. E. Dession, P. W. Hoffman, Geo. H. Webb, H. I. Bushe, A. N. Williams, Wm. R. Phelps, Geo. Winder.

* * *

At the right of President Power at the banquet table sat Hon. Robt. L. Owen, U. S. Senator, while at his left was the Rev. Nehemiah Boynton, D.D. The other speakers and guests at the table were Hon. Francis W. Cushman, M.C., Augustus K. Sloan, Hon. William J. Tully, Col. John L. Baker, Hon. M. Linn Bruce, Hon. Kokichi Midzuno, Hon. J. B. Bell, Hon. Patrick F. McGowan, Col. Charles H. Luscomb, Hon. P. F. Scully, Col. H. O. S. Heistand, U. S. A., Hon. John J. Delany, Col. J. Warner Hutchins and Jacob Fromme, Esq.

* *

The success of the banquet was due to the energy and enterprise of the officers and members of the several committees who had the matter in charge. Following is a list of the committees: Dinner Committee—Charles F. Brinck, chairman; Leo Wormser, William T. Gough, Samuel H. Levy, Matthias Stratton and Louis P. White. Speakers' Committee—John L. Shepherd, chairman; Charles F. Brinck and Frank W. Trewin. Reception Committee—William H. Kinna, chairman; Robert W. Adams, J. Warren Alford, Frank C. Beckwith, David Kaiser, Frank G. Moyer, V. S. Mulford, William I. Rosenfeld, Percy H. Savory, Adolph Schwob, John W. Sherwood, Augustus K. Sloan, George T. Stebbins, W. L. Washbourne, Willard H. Wheeler, David C. Townsend, Robert B. Steele and George M. Van Deventer. The officers of the club are—Charles L. Power, president; David Kaiser, vice-president; Willard H. Wheeler, treasurer; Martin L. Bowden, Jr., assistant treasurer; George T. Stebbins, secretary. Board of Directors—Charles F. Brinck, chairman; Harry C. Larter, John L. Shepherd, Leo Wormser, John W. Sherwood.

The Perry-Mattsson Jewelry Co., Eveleth, Minn., has dissolved partnership.

Gold-bearing quartz has been discovered at a point several miles from Hurley, Wis., and samples of rock taken from 10 feet below the surface assay at $2.89 per ton for gold and 50 cents per ton for silver. W. C. Miller, Hurley; Joseph Empirio and Capt. William Davy are the owners.

The Members and Guests.

William Allison, J. Warren Alford, C. G. Alford, Samuel Arnstein, W. A. Armour, E. H. Ackley, J. C. Adler, Robt. W. Adams, E. F. Achilles, William Allan, Robt. B. Allan, I. Alberts, G. A. Allsopp.

Rev. N. Boynton, Hon. M. L. Bruce, Charles F. Brinck, Aug. Beucke, Jr., F. B. Berdine, David Belais, E. O. Belais, G. B. Beiderhase, H. R. Benedict, Fred Block, J. D. Beacham, Sydney Y. Ball, A. L. Brown, G. A. Blindenhofer, S. O. Bigney, Col. J. L. Baker, Wm. Barthman, Henry Blank, H. H. Butts, J. C. Batchelder, J. L. Bennett, F. A. Ballou, W. Black, Thomas F. Brogan, Wm. G. Blair, W. J. Bell, H. N. Beers, F. Brunner, George A. Briggs, A. Bodenheimer, W. C. Barry, F. C. Beckwith, W. A. Blythe, R. E. Burdick, E. R. Brevoort, W. A. Brown, R. S. Bamberger, A. Beucke, M. L. Bowden, Jr., M. L. Bowden, L. E. Bomeisler, H. I. Bushe.

Hon. F. W. Cushman, F. E. Chick, Harry Canfield, Charles Chevalier, A. M. Clark, W. S. Curdy, E. R. Crippen, M. T. Connolly, Prosper Clust, W. L. Cook, C. S. Crossman, L. H. Carpenter, James H. Carll, Irving H. Chase, W. M. Cahill, R. F. Chapin, H. Cockshaw, E. T. Carrington, Alex. C. Chase, Ed. T. Chase, C. F. Colomb, J. Nelson Carter, Charles H. Conant, H. R. Conklin, Wm. T. Carter, Arthur Cobb, D. J. Carroll.

Theo. W. Dreyfus, H. B. Dominick, C. A. Dunn, Charles T. Dougherty, Joe Durfey, Chas. Diesinger, Hon. John J. Delany, G. V. Dickinson, Irving G. Day, Waters B. Day, John D. Dalzell, H. J. Dunlap, Hon. E. E. Day, F. E. Davis, E. G. Duvall, H. H. Dillingham, W. A. Deakin, Mr. Dession, Mr. Denion, M. F. Davis, S. C. Davis, E. A. Dorrance.

E. H. Eckfeldt, H. N. Eliassof, M. R. Eliassof, N. B. Eltinge, E. G. Eroe.

Jos. F. Finley, Charles F. Fogg, D. H. Fisher, William S. Frinck, Jacob Fromme, H. W. Freudenheim, Herman Fromme, Frank Feraille, H. L. Farrow, F. G. H. Fayen, G. W. Fairchild.

A. H. Gleason, F. L. Goddard, George Geer, F. E. Goode, Charles D. Graff, E. Glover, Wm. R. Gardiner, Ira D. Garman, R. Givanden, Clare Glander, J. R. Goodwin, Wm. T. Gough, Richard Gough, Col. H. J. Gross, J. T. Griffith, Jr., W. P. Gilpin, Joseph Garneau.

Col. H. O. S. Heistand, Col. J. W. Hutchins, A. V. Huyler, E. H. Hudson, William Hanna, A. P. Hinton, J. P. Holland, F. R. Hollister, Sidney Holt, L. W. Hraba, E. B. Hough, Charles E. Hancock, Charles N. Hancher, Charles Hartdegen, John Howard, E. W. Hodgson, Edward Holbrook, Wm. H. Hurlburt, Frank Holt, George Homer, E. E. Hardy, G. W. Hutchison, A. Henius, Harvey Huestis, George R. Howe, George W. Henris, C. E. Hastings, Frank R. Horton, A. M. Haring, C. M. Hopping, L. F. Hovey, A. Haustetter, Charles A. Haney, George M. Hard, Capt. H. I. Hayden, P. W. Hoffman, H. J. Howe.

Robert H. Ingersoll, Charles H. Ingersoll, C. H. Imhoff.

Hon. Almet F. Jenks, Francis W. Judge, C. L. Jacobsen, F. A. Jaeger, G. N. Joyce, Jr., Charles R. Jung, George A. Jochum, Louis Jaskow, J. S. Jepson, John R. Junk.

Wm. H. Kinna, Frank Kind, Jonas Koch, Richard Koch, James H. Kelley, Fred Keim, A. S. Knox, David Kaiser, E. M. Kaiser, Robt. H. Klitz, J. Kaufman, Al. D. Kahn, Arthur A. Kahn, Stephen B. Kent, B. W. King, W. G. King, B. Karsch.

J. T. Loughery, F. W. Lawrence, Wm. H. Long, E. B. Lapham, A. G. Lee, George W. Lomas, M. Lewkowitz, Wm. J. Lane, Col. Chas. H. Luscomb, W. D. Le Roy, George D. Lunt, Samuel H. Levy, Joseph Liberman, Major F. T. Leigh, F. H. La Pierre, M. G. Levy, T. Lande, F. Lapham, Wm. Leding, Fred T. Long, Joseph D. Little.

Hon. P. F. McGowan, E. McElvery, Hon. K. Midzuno, Alfred W. Moyer, P. C. Maylone, Jos. B. Mayer, V. S. Mulford, George D. Merrill, Alex. I. Mayer, J. T. Montgomery, G. Meiners, Jr., Frank G. Moyer, George H. Morrill, Joe. V. Mayer, A. T. Maynard, L. J. Montagnon, William Moore, J. Mamluck.

L. H. Nordlinger, M. Noyes, Charles Nobs, A. L. Nichols.

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A. H. Pray, D. B. Pickering, Wm. C. Penfold, David M. Perry, Chas. L. Power, T. Allan Power, John A. Potter, Wm. F. Price, Thomas Putnam, A. Patterson, B. G. Paskus, E. H. Pelletreau, Henry Peck, F. A. Piaget, William R. Phelps, F. W. Phillips.

Charles D. Rood, William Reiman, M. Rosenbloom, F. A. Robbins, A. Roseman, Louis Roseman, George H. Ritch, E. I. Rogers, James Rice, Jr., M. D. Rothschild, Geo. W. Read, W. I. Rosenfeld, M. B. Rosenback, Benj. F. Rees, Joseph Rees, A. E. Rogers, Hon. J. M. Reilly, F. J. Redcliffe, H. L. Reynolds, F. S. Reid.

Hon. P. F. Scully, M. N. Smith, George Schumann, E. V. Saunders, Leo Schlesenger, George T. Stebbins, D. L. Safford, Frank T. Sloan, Abe Straus, A. W. Sexton, William P. Sackett, F. R. Simmons, J. L. Shepherd, E. R. Snow, John F. Schierloh, E. E. Sanborn, H. D. Stevens, Wm. C. Shaw, John W. Sherwood, Wm. H. Sparks, Wm. E. Strain, Alfred G. Stein, P. H. Savory, Louis Sickles, Edward Sickles, B. L. Strasburger, Robt. B. Steele, A. F. Strasburger, George H. Squire, A. K. Sloan, John W. Sills, George Salzgeber, A. Schwob, J. B. Sanford, Frank S. Sherry, Edward Starke, P. H. Stevens, L. E. Smith, M. Stratton, F. W. Stanbrough, O. O. Stillman, W. H. Strawn, J. O. Slemmons, M. J. Straus.

F. W. Thorne, D. C. Townsend, Jack Townsend, F. W. Trewin, J. K. Thompson, William H. Tarlton, Hon. Wm. J. Tully, B. Thorpe, G. Swift Trow, W. H. Thurber.

Frank O. Udall.

Ferd. Volkmar, Geo. M. Van Deventer, Albert Von Tilzer.

Otto Wolff, T. Edgar Willson, John L. Warner, W. D. Webb, Joseph Whitman, Albert Winsten, Charles S. Wilson, W. T. Woodruff, L. S. Wilson, R. H. Woodrow, Frank G. Walter, W. H. Wheeler, John R. Wilcox, L. P. White, W. L. Washbourne, W. Audley White, Adolph Walter, Wm. J. Ward, Geo. R. Whitehead, Samuel Weinhaus, A. J. Wingblade, H. C. Ward, Albert Wheat, John B. Wood, C. Weaver, Leo Wormser, A. N. Williams, George H. Webb, George Winder, E. J. Wittnauer.

C. P. Young.

Lucian M. Zell, S. Kurtz Zook, H. B. Zimmern, David Zimmern.

Jacob Fromme, Esq., Hon. John J. Delany, Hon. O. F. Scully, Hon. Patrick F. McGowan, Hon. Kokichi Midzuno, Col. John L. Baker, Augustus K. Sloan, Esq., Rev. Nehemiah Boynton, D.D., President Charles L. Power, Esq., Hon. Robt. L. Owen, U. S. Senator; Hon. Francis W. Cushman, M.C.; Hon. William J. Tully, Hon. M. Linn Bruce, Col. J. B. Bell, Col. Chas. H. Luscomb, Col. H. O. S. Heistand, U. S. A.; Col. J. Warner Hutchins.

Games Rolled by the Jewelers' Bowling League of New York.

The following were the scores of the teams of the Jewelers' Bowling League of New York in the games rolled last week:

Jan. 18.—Tiffany & Co.....	955	825	871
vs. L. E. Waterman Co.....	878	889	841
Jan. 19.—Jos. Fahys & Co.....	932	942	886
vs. H. A. Meyers.....	838	777	988
Jan. 20.—Aikin-Lambert Jewelry Co.	909	888	820
vs. Solidarity Watch Case Co...	853	784	784
Jan. 21.—C. F. Wood & Co.....	845	851	797
vs. Jewelers' Circular-Weekly...	754	810	797

STANDING OF THE CLUBS.

	Won.	*Lost.*	*High score.*	*Per cent.*
Cross & Beguelin.....	27	9	1,004	.750
H. W. Wheeler & Co.....	23	13	952	.639
L. E. Waterman Co.....	23	13	940	.639
H. A. Meyers.....	24	15	988	.615
Aikin-Lambert Jewelry Co.	24	15	958	.615
Tiffany & Co.....	19	14	972	.576
Jos. Fahys & Co.....	21	18	1,003	.538
C. F. Wood & Co.....	21	18	936	.538
Solidarity Watch Case Co.	12	27	922	.308
Jewelers' Circular-Weekly.	7	32	902	.179
J. J. Donnelly.....	3	30	867	.090

The officers of the Fontneau & Cook Co., Attleboro, Mass., report that from the business they are doing there is no question about prosperity returning to the jewelry business. Their December shipments were five times those of a year ago, and January will record a new high record. They say their factory has a stack of orders on hand, and is running 13 hours a day to turn them out.

Asterias or Star Sapphires

These beautiful stones are genuine Sapphires, No. 9 in the scale of hardness, and have a specific gravity of 3.9 to 4.1.

They are generally grayish blue in color and cut en cabochon—they display under the rays of the sun or when exposed to artificial light, a beautiful star with six points, the bright lines of which follow the light over the surface of the stone, producing a remarkable effect.

Especially adapted for link buttons, scarf pins, rings, etc., and the creations produced with the aid of these stones are most artistic and attractive.

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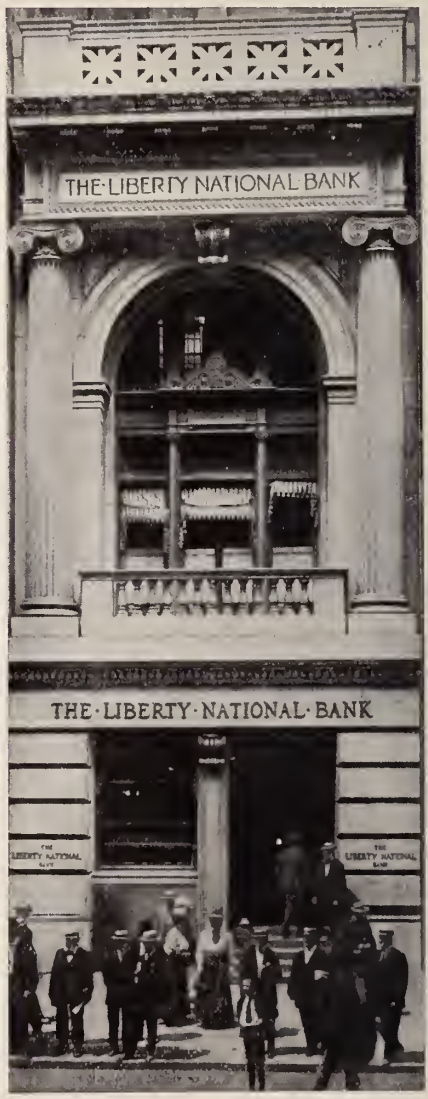
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Annual Meeting of the Assurance League of America

Members of Fraternal Association Formerly Known As The Jewelers' League Adopt Amendments to Constitution and Elect Officers.

Members of the Assurance League of America (formerly known as the Jewelers' League) met yesterday afternoon at 4.30 P. M., at the Café Martin, Broadway and 26th St., in annual convention. The reports of the officers were submitted and approved and the proposed amendments to the constitution which had been forwarded to the full membership by mail were acted upon and adopted. These amendments, while very long and important, do not change the character of the organization in any material way, the essential changes being in phraseology, names, etc., to conform to the laws of various States, relating to fraternal insurance organizations. By the constitution the name of the executive committee and that of the officers were changed.

The members met in a special room in the Café Martin reserved for the occasion, with President Geo. W. Street in the chair. The minutes of the last meeting were not read, inasmuch as they had been sent to all members, and on motion they were dispensed with. The reading of the treasurer's report was also omitted, as this in printed form was in the hands of all who attended. Attached to this report, which appears in full in another column, was that of the Examining Finance Committee, which is also presented herewith. President Street's annual address was as follows:

PRESIDENT'S ADDRESS.

NEW YORK, Jan. 26, 1909.

Fellow Members of the Assurance League of America:

We have again reached the annual meeting of our organization, now in the 32d year of its existence.

We have passed through many months of hard times for our business, and for all others, and perhaps we can hardly look for any great revival in 1909, but at least we may hope for a steady improvement, that will result in the betterment and advancement of our league.

On Jan. 1, 1909, our assets amounted to $302,014.68, and we had in force insurance representing $6,614,250.

We have paid this year to the widows, orphans and other beneficiaries of deceased members, $228,000, and for death claims since organization, the total sum of $3,821,644.69, and our record of death claims incurred during the year 1908, just passed, show a decrease or savings of $29,000 compared to those incurred during the year 1907.

At our last annual meeting, the new plan of monthly payments, known as the "Level Premium Plan," was adopted and the same went into operation on June 1 last, and has now been in operation for a period of seven months. The admissions to the level premium plan for the last seven months of the past year were greater than the total admissions for the whole year of 1907, and upon comparing the business of the last six months of the past year with the business of the last six months of the year 1907, an increase in admissions to our present plans is shown of over 178 per cent. in favor of the last six months, and the new business secured during the last two months of the year just closed compared with that of 1907 for the same period, shows an increase of over 300 per cent.

The wisdom of adopting the level premium plan has been more than proven, and considering the financial and business depression of the past year, the results attained by admissions to our present plans should be most gratifying to all our members.

In regard to the proposed amendments to our constitution which will be offered for adoption to-night, a letter has been sent to each member, stating therein plainly the necessity for their adoption, and in addition to the reasons already stated, I might add that during the past year, we have applied to a number of insurance commissioners of States in the central and west for license to do business in their respective States, with the idea of branching out, strengthening and building up our organization for the benefit of our members, but owing to our present constitution and by-laws not being in accord with the insurance laws of these States, the granting of licenses to us has been postponed, and that if we wish to enlarge and strengthen our organization so that it can take its proper place among the larger fraternals of this country, it is necessary that the proposed amendments be adopted, so that when adopted, admission to all healthy States in the United States may be obtained.

I desire to express my acknowledgment and appreciation of the cordial and faithful support received during the past year from the Executive Committee.

Thanks are also due to your Advisory Board and Examining Finance Committee.

Yours fraternally, GEO. W. STREET.

REPORT OF THE TREASURER.

Jan. 1, 1909.

Cash on hand, Jan. 1, 1908 ..... $36,268.20

RECEIPTS.

Monthly payments	$207,471.91
Quarterly dues, general fund	6,119.00
Admission and other fees	70.00
Collection on checks	8.95
Real estate mortgages	1,500.00
New York City bonds	2,500.00
Interest	12,042.29
Advance payments	11,641.40
	$277,621.75

DISBURSEMENTS.

Payments to beneficiaries	$228,000.00
Salaries	5,596.27
Salaries to deputies and organizers	2,342.71
Commission account of admissions	512.23
Medical fees	115.00
Auditor's fees	250.00
Rent	729.17
Advertising	43.46
Actuary fees	1,000.00
Books, printing and stationery	1,576.25
Postage and U. S. Government envelopes	828.18
Legal expenses	328.02
Traveling expenses	652.78
Sundry expenses	392.53
Office furniture	170.35
Advance payments	11,765.37
Total	$254,102.32
Balance cash on hand, Jan. 1, 1909	23,519.43

ASSETS.

	Jan. 1, 1909. Market value.	Book value.
Dock Bonds Co., New York.	$4,872.93	$5,318.75
Gold Consolidated Stock Co., New York	14,670.75	15,500.00
Corporate stock, City of New York	9,587.50	10,562.50
Corporate stock City of New York	18,341.66	21,767.19
Sewer bonds, City of Brooklyn, N. Y.	36,167.50	37,565.95
Gold Consolidated, Brooklyn, N. Y.	7,510.00	8,173.57
Missouri, Kansas & Eastern R. R. bonds	5,512.50	4,603.50
Missouri, Kansas & Texas R. R. bonds	4,962.50	4,309.00
Union Pacific R. R. bonds.	15,637.50	15,247.50
Northern Pacific R. R. bonds	10,425.00	10,087.50
Atchison, Topeka & Santa Fe R. R. bonds	10,162.50	9,857.50
Baltimore & Ohio R. R. bonds	15,187.50	14,796.38
Minneapolis & St. Louis R. R. bonds	8,550.00	9,887.50
Norfolk & Western R. R. bonds	9,900.00	9,812.50
St. Louis & Southwestern R. R. bonds	4,637.50	5,006.25
Denver & Rio Grande R. R. bonds	4,950.00	5,131.25
Illinois Central R. R. bonds.	8,000.00	9,147.00
Reading R. R. bonds	10,250.00	9,887.50
Kansas City, Ft. Scott & Memphis R. R. bonds	8,475.00	9,200.00
Cleveland, Cincinnati, Chicago & St. L. R. R. bonds.	4,843.75	5,168.75
New York, Chicago & St. Louis R. R. bonds	5,075.00	5,343.75
Long Island R. R. bonds	4,825.00	5,218.75
N. Y. Central & H. R. R. R. bonds	17,190.00	17,145.00
U. S. Steel Corporation, S. E. bonds	15,431.25	14,493.75
Penna. R. R. five per cent. three-year gold note	5,127.05	4,928.13
Bond and mortgage, George Hogan	.....	3,500.00
Bond and mortgage, William C. Poole	.....	8,500.00
Cash on deposit, Union Trust Co.	.....	7,349.68
Cash on deposit, Guardian Trust Co.	.....	3,106.84
Cash on deposit, Chatham National Bank	.....	13,008.64
Cash in office	.....	54.27
		$303,658.90

LIABILITIES.

Advance payments	$1,644.22
Balance, Jan. 1, 1909	$302,014.68
Comprised as follows:	
General Fund	$10,610.80
Mortuary Fund	291,403.88
	$302,014.68

F. A. MARSELLUS, Treasurer.

REPORT OF THE EXAMINING FINANCE COMMITTEE.

NEW YORK, Jan. 12, 1909.

We, the undesigned, have examined the books of the Assurance League of America, and find the balances correctly set forth in the treasurer's report. We also find that the bonds as specified are deposited in the vaults of the Maiden Lane Safe Deposit Co. as the property of the Assurance League of America.

H. A. BREIDENBACH, T. L. PARKER, JNO. R. GREASON, JR., Examining Finance Committee.

Before the election of officers the proposed amendments were taken up and, without discussion, were passed. Owing to the adoption of the new amendments the ticket presented by the nominating committee which had been sent to the members was not called for, as this was in accordance with the old constitution and not of the new. A new ticket was presented by the nominating committee as follows: National president, Geo. W. Street; national vice-president, Leo Wormser; national captain, Bernard Karsch; national guide, T. L. Parker; national executive committee, to be composed of seven members, John R. Greason, W. T. Gough, G. H. Hodenpyl, M. L. Bowden, S. B. Kent, S. M. Levy and A. K. Sloan. The officers named were unanimously elected.

In the evening the members sat down to an informal banquet, a report of which, together with full details of the meeting, will appear in the next issue of THE JEWELERS' CIRCULAR-WEEKLY.

The Reed Jewelry Co., Lakeport, Cal., has been succeeded by Reed & Berryman.

Sam Shrewder was arrested in Fresno, Cal., a short time ago, and taken to Oklahoma City, Okla., where he is wanted on a charge of obtaining $850 worth of jewelry from the A. Fricke Jewelry Co., and of giving in payment a $1,000 draft, which proved worthless. A. F. Fricke has identified Schrewder as the man who secured the jewelry and supplied the worthless draft.

Death of James P. Snow.

Members of the jewelry trade in New York and throughout the country were shocked to learn, Saturday morning, of the death of James P. Snow, senior member of the Snow & Westcott Co., 21 Maiden Lane, New York and Providence, R. I., and one of the most prominent and popular manufacturing jewelers in the trade. Mr. Snow was at the New York office a week ago last Saturday, and on the following Sunday was taken for an operation to a hospital in this city, where he died about midnight, Friday. The operation was at first thought successful, but a relapse followed and death resulted.

Mr. Snow was one of the best known and most highly respected men in the jewelry industry, and enjoyed the acquaintance and friendship of a large number of people both in the trade and outside. He was one of



THE LATE JAMES P. SNOW.

the best types of American citizenship, and was a friend and adviser to anyone in need of help. It was often said that James Snow as a man was as "white" as his name indicated. He was a conservative and careful manufacturer, and held a warm place in the hearts of all those who were employed by his concern.

James P. Snow was born, Sept. 22, 1839, in Boston, Mass., where he received his early education. His first step in the business world was made when he became an employe in the store of Palmer, Batcheller & Co., Boston. He remained with this firm for six years, and in July, 1862, he formed a co-partnership with Wm. T. Gale and Jonas A. Eaton, under the firm style of Gale, Eaton & Snow, at Boston. Mr. Eaton went out of the company and the style became Gale, Snow & Co., which continued until June 1, 1866. Then Mr. Snow sold out to Mr. Gale and came to New York and became connected with H. F. Barrows & Co., with whom he remained four years.

In July, 1870, Mr. Snow took charge of the New York office of G. & S. Owen & Co., manufacturers of Providence, and was taken into the firm, Jan. 1, 1872. Charles E. Westcott, his future associate in business, went into the same firm in 1875. The founders of the business were Smith Owen and George S. Owen. Smith Owen died April 19, 1889, and his brother, Dec. 31, 1890. At the beginning of that year the style of the firm became Snow & Westcott, and in March, 1908, was incorporated as the Snow & Westcott Co. When the firm was incorporated Mr. Snow became president and Mr. Westcott the treasurer, the former having charge of the sales end of the business, while Mr. Westcott has devoted his attention to the conduct of the factory at Providence.

Mr. Snow lived for a long time in Elizabeth, N. J., but after the death of his son, Leonard, several years ago, he moved to New York. He was prominent in many fraternal circles, was a Mason, a member of the Jewelers' League and a director in the Jewelers' Safety Fund Society.

The funeral was held at 1 o'clock, Monday afternoon, at 300 W. 106th St., the late home of the deceased. It was attended by a number of prominent jewelers, including the officers and directors of the Jewelers' Safety Fund Society.

The interment was at Elizabeth, N. J.

Directors Elected for Manufacturing Jewelers' Board of Trade, of Providence, R. I., at 24th Annual Meeting.

PROVIDENCE, R. I., Jan. 23.—The 24th annual meeting of the Manufacturing Jewelers' Board of Trade was held this afternoon in the rooms of the association in the Wilcox building, 42 Weybosset St. There was a large attendance and considerable enthusiasm was manifested in the condition of the board.

President Robert E. Budlong called the meeting to order at 2 o'clock, following which Marcus W. Morton read his annual report as secretary. This showed that the activities of the association of the past year had exceeded by far any previous year in the history of the association. Not only was the volume of business very largely increased over that of any previous year, but the membership has been increased until it far outnumbers any ever before shown. Last year there were 151 members. During the year there was a net gain of 50, making the present membership 201. The report referred to the expansion of the association and of the occupancy of three rooms in place of one, as had been the case for all the years of the board's existence previous to December last.

At the last meeting of the directors a committee consisting of C. J. McClatchley, George W. Cheever, William T. Chase, John A. Jarrauld and J. G. L. Shabeck was appointed as a nomination committee, and this committee reported the following for officers, who were unanimously elected for the ensuing year: Directors—Robert E. Budlong, of S. K. Merrill & Co.; Henry Wolcott, of the Wolcott Mfg. Co.; William P. Chapin, of the Chapin & Hollister Co.; Joseph D. Warren, of Warren & Williams; William A. Schofield, of Schofield, Battey Co.; Everett L. Spencer, of the E. L. Spencer Co.; Edward B. Hough, of the Wightman & Hough Co.; Alfred K. Potter, of the E. A. Potter Co.; Harvey Huestis, of Hutchison & Huestis; Le Fovour H. Bosworth, of the Potter & Buffinton Co.; George H. Holmes, of George H. Holmes & Co.; Fred D. Carr, of the Ostby & Barton Co.; Frederick A. Ballou, of B. A. Ballou & Co., Inc., all of this city; Herbert C. Bliss, of the Bliss Bros. Co.; C. J. McClatchey, of the Horton-Angell Co.; Charles P. Keeler, of McRae & Keeler; Harold E. Sweet, of the R. F. Simmons Co., all of Attleboro, Mass.; George W. Cheever, of Cheever, Tweedy & Co., North Attleboro, Mass.; Frederick E. Sturdy, of the J. F. Sturdy Sons' Co., Attleboro Falls, Mass.; John W. Pickering, of the Pickering-Metcalf Co., Leominster, Mass. Trustees of Special Fund—Dutee Wilcox, of D. Wilcox & Co.; William P. Chapin, of the Chapin & Hollister Co., and William H. Waite, of the Waite-Thresher Co.

PROVIDENCE, R. I., Jan. 26.—The newly elected board of directors of the Manufacturing Jewelers' Board of Trade met at 10.30 A. M. to-day and organized with Robert E. Budlong as chairman. The following officers were elected for the ensuing year: President, Robert E. Budlong; vice-presidents, Fred D. Carr and Herbert C. Bliss; secretary and treasurer, Marcus W. Morton; manager, Horace M. Peck; executive committee, Robert E. Budlong, Everett L. Spencer and Alfred K. Potter; auditing committee, Edward B. Hough, C. J. McClatchey and L. H. Bosworth. Three new members were elected.

Importations of Precious Stones, Etc., for 1908 Through Providence Custom House.

PROVIDENCE, R. I., Jan. 24.—During the calendar year of 1908 imitation precious stones to the value of $322,559 were imported through the Providence Custom House. These furnish the largest valuation of any single commodity received at the local port, excepting wool, which amounted to $348,185. While Providence has but few importations direct by water, nearly every ocean liner coming into Boston, New York, Seattle or San Francisco, has something to be sent in bond to this city, where it is entered at the Custom House and pays duties. In 1908 the total value of dutiable goods received here was $1,300,924.

In addition to the imitation precious stones, jewelry to the value of $1,900 was imported and manufactures of gold and silver, valued at $24,151 and manufactures of metal, $26,673, making an aggregate valuation of importations directly affecting the manufacturing jewelry industry of $375,283. This is 28.86 per cent. of the total import valuation of the port for the year.

The custom collector in his classification designates as jewelry only such articles as are purely for personal ornamentation, while mesh for chain purses and similar goods, if of solid gold or of silver are classed as manufactures of gold and silver and all other articles are classed under the general head of manufactures of metal.

It is interesting to know where these goods are imported from. The imitation precious stones come mostly from Austria, with a few from France and Germany. Vienna furnishes the major part of the Austrian shipments, although Reichenburg has the next largest representation. Jewelry comes from Austria, Germany and France in about equal quantities.

Diamond Cutters and the Immigration Laws

Important Decision by Department of Commerce and Labor Releasing Belgian Diamond Polishers Who Had Been Detained As Contract Laborers

A decision affecting the diamond cutting and polishing industry of this country was rendered by the Department of Commerce and Labor Saturday, when eight Belgian diamond cutters whom the Diamond Workers' Protective Union of America succeeded in having detained at Ellis Island on the charge that they had been brought into this country in violation of the contract labor law, were permitted to enter the United States.

A man named Vandenveken and seven other Belgians arrived on the steamer *Kroonland*, Dec. 23, and were detained on shipboard the rest of the day. The next day the hearing before the Board of Inquiry was adjourned in order to give the Diamond Cutters' Union of America an opportunity to present proof to show that the men were violating Section 2 of the Emigration laws. The union presented a letter written by a member in Antwerp to a member in this country, and a part of the letter was read into the record. The aliens were ordered excluded.

An appeal to Washington was filed and the deportation stayed. The Department at Washington ordered a rehearing, and an extended examination was conducted by Martin C. Ansorge, associated with Hays, Hershfield & Wolf, which lasted three days.

A diamond importer was called at the rehearing, who had been a witness in earlier cases, testified that the conditions were such in this country that it is impossible for certain non-union shops to obtain employes, and that extreme action failed to produce results.

A Mrs. Delasse testified that two of the Belgians named Aerden had boarded with her in Brooklyn and gone back to Antwerp when the business depression struck the city, leaving behind their personal effects, saying that they would return. It was shown that both the Belgians had practically become domiciled in this country, and that they returned to Antwerp because they were out of work. The evidence showed that the men returned to Antwerp and obtained employment there until they learned through the newspapers that conditions were better in this country and determined to return here. The six other young men came to this country on the same ship with the two Aerden boys.

The men were called separately and examined at some length, and it is claimed that in not a single instance was their testimony contradictory. The Belgians were all about 20 years old and had just completed their apprenticeship and had made up their minds to continue their trade in this country.

Andrew Meyer, president of the Diamond Workers' Union of America, was called as a witness, and testified that he had received a letter telling of the departure of the boys from a member of the union in Antwerp.

The Board of Special Inquiry, after hearing the testimony, was divided in its opinion, the majority holding that the testimony was sufficient to exclude the aliens. The dissenting opinion was to the effect that there was no evidence on record showing a violation of the Alien Contract Labor law.

The evidence, covering 400 pages, was transmitted to Washington, and after being reviewed the decision of the board at Ellis Island was reversed and the aliens ordered landed.

The opinion in part reads as follows: "A very determined effort seems to have been made by the Diamond Cutters' Union in Antwerp, as well as in this country, to secure the rejection of these boys upon arrival at New York. The union in this country, of which Mr. Meyer is the head, contains about 325 members, is not a member of the American Federation of Labor and is un-American in character, in that it is composed almost exclusively of foreigners, and their stringent rules practically prohibit Americans from becoming members by limiting the number of apprentices that can be taken into the trade to 10 per cent. of the total membership."

The opinion further states that from the testimony of experts in the diamond trade it appears that there is employment in this country for all of the union men now out of employment and for those who may come here and at wages as high or higher than union rates; that employers stand ready to give such employment if the union will ease up upon its restrictions regarding the taking in of apprentices, so that Americans can be employed, and if men come prepared to work at a stated price per carat rather than on a regular weekly wage, it being shown that average earnings are about the same, although rapid workers would make considerable more working by the carat.

The Department also stated in its opinion that the diamond industry in this country is practically a new one, and to date has been almost exclusively under the control of a handful of Dutch and Belgian workmen, who have apparently limited the output by strict methods of the union. The decision says that of the 20,000 diamond workers throughout the world there are but between 300 and 400 in this country, in spite of the fact that the great majority of all diamonds mined are sold in the United States.

Mr. Ansorge said that in his opinion the decision by the Department of Commerce and Labor would have an important and far-reaching effect on the diamond industry in this country. There is no reason, he said, why diamonds sold in this country should not be cut and polished in the United States by American labor and thereby avoid the duty on cut stones. Mr. Ansorge also said that he believed that no further opposition would be made to the landing of Belgian diamond workers in this country, and that he was of the opinion that there would no longer be fear of detention on the part of those who might take advantage of higher salaries and better labor conditions in this country.

The reversal of the order of deportation was secured by Hays, Hershfield & Wolf, who were retained by the Belgian Government to represent the interests of the eight Belgians who had been detained. The same law firm procured the admission of two Belgians who were permitted to land on Dec. 28 under similar circumstances.

A. Meyer, president of the Diamond Workers' Union of America, in speaking of the decision, said:

We are not surprised so far as the decision in itself goes. Although the authorities on Ellis Island decided that the landing of the aliens was in violation of the spirit of the alien labor law, the Department of Commerce and Labor at Washington has taken a different view of this matter and we have to abide by that decision. But we are rather surprised and cannot believe that the department in rendering the decision should have committed itself to add the statement that we are un-American in our tactics. Our organization is open for all bonafide diamond workers, whether foreigners or Americans. That we have not taken more than 10 per cent. apprentices at times was simply for the reason that there was no greater demand for labor. The majority of our members who are long enough in this country to be entitled to that privilege are American citizens, while quite a number of our members are American born.

In my opinion there was no reason to make such a sensation out of this case, and I will attribute it to the spirit which of late has given vent in the daily press against everything that can or might do harm to our industry, that this sinple matter has again been brought before the public to harm a branch of our trade.

I have simply to refer to the Lemoine case, the failure of the diamond producing interests in South Africa to combine and other mole hills of which mountains have been made by the press to verify the statement that this sensation was again created with a spirit to harm. When asked if the decision means that alien diamond cutters can now come here and work, Mr. Meyer said, "No. Only the Supreme Court can make that decision." He added: "We believe that the men in question came here under contract and still hold that opinion, and if another case should arise we would follow the same course." Our union is as firm as ever and we do not anticipate that foreign labor will be rushed here. We have all the men here that are required to fill the present demands for labor, and with the exception of one, we are on the most friendly terms with employers.

We do not want to exclude all foreign labor, neither do we want the bars raised entirely. At present we have all the men in this country that labor needs demand.

Involuntary Bankruptcy Petition Filed Against Louis Shapiro at New York.

An involuntary petition in bankruptcy was filed, Saturday, in the United States District Court, New York, against Louis Shapiro, a wholesale dealer in jewelry and diamonds, 12 John St., New York, by these creditors: Adolph Herz, $933; Abraham Meyer, $25, and Morris Schenkein, $10.

It was alleged in the petition that he is insolvent, concealed goods worth $5,000 with a jeweler in Brooklyn, removed a large part of his property and transferred merchandise and accounts of $1,000.

The liabilities are said to be $40,000 and assets of $25,000 in stock and accounts. Judge Holt appointed Frederick P. Bellamy receiver under a bond of $12,500.

Shapiro has been in business several years. In 1905 he claimed to have a surplus of $43,000.

The will of the late Joseph Linz, Dallas, Tex., was offered for probate before Judge John L. Young at the County Court House, recently. All of the deceased's property, real and personal, goes to Ella B. Linz, the widow. Mrs. Linz has been appointed executrix.

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Death of Phillipe Brasch Segee.

BRIDGEPORT, Conn., Jan. 22.—Phillipe Brasch Segee, who died in this city Tuesday last, and whose funeral was held at Christ Episcopal Church this afternoon, had long been prominent in the jewelry trade to the members of which he was well known both in Bridgeport and Brooklyn, N. Y. In both of these cities he had conducted stores at different times.

Mr. Segee retired from business, after a career of over 50 years, about five years ago. Mr. Segee was 87 years of age at the time of his demise. He was a native of Connecticut and, as a youth, learned the trade of watchmaker and jeweler. He started in business for himself in 1847, and was at first unsuccessful. Early in his career he met with reverses, but resumed in 1876 and moved to Brooklyn from Bridgeport in 1884, opening a store as watchmaker, jeweler and optician. After continuing business in this city for a number of years he returned to Bridgeport and conducted business alone in this city until the Summer of 1903, when, owing to his age, he retired.

Mr. Segee was a clever workman and made a specialty of fine repairing. He built up an exeellent reputation for his ability in this line. Throughout his career he has been respected for his energy as well as for his honesty and integrity as a business man.

Involuntary Petition in Bankruptcy Filed Against the Ben Spier Co., New York.

An involuntary petition in bankruptey was filed, Tuesday, in the United States District Court, New York, against the Ben Spier Co., 37 Maiden Lane, New York, by these creditors: Froliehstein, England & Klein, $464; Louis Strasburger's Son & Co., $2,459, and Louis N. Marx, $100.

It is alleged that the company is insolvent and within four months, while insolvent, made preferred payments, and particularly paid Sulzburger Bros. $262 for the purpose of preferring them. The creditors are said to be more than 12 in number.

Judge Holt appointed Joseph J. Cohen receiver under a bond of $2,500 on application of the following additional creditors, whose claims, together with the petitioners, constitute the largest amount of the indebtedness: O. C. Arlitz, $535; Le Roy Mfg. Co., $509; Konijn, Frank & Shire, $2,273; Shiman Bros. & Co., about $3,602; Silbermann, Kohn & Wallenstein, $456; Shiman-Miller Mfg. Co., about $490; Amanda Cohn, $3,245; A. L. Spier, $466, and others.

New York Police May Have Man Who Shot and Robbed Maurice Tannenholz.

A man arrested in a restaurant in New York, Friday night, on a charge of having robbed and bound a chauffeur in his own taxicab, is believed by the police to be the same man who robbed the jewelry store of H. Tannenholz & Son, 755 Lexington Ave., and escaped in a taxicab after having wounded the son of the proprietor of the store. In the Yorkville Court, last week, Tannenholz identified the man as the one who had visited his store. The police say that he answers almost perfectly the description given to them by those who witnessed the robbery. Others who were in the store at the time that the robbery occurred have some doubts as to the identity of the prisoner.

When questioned by Inspector McCafferty, chief of the detective bureau, the prisoner denied any knowledge of the Tannenholz robbery. He said that he was working on a boat last October. The man, it is claimed, admitted that he is an automobile machinist. Young Mr. Tannenholz seems to be positive in his identification of the man. The present prisoner gives his name as James G. Jamieson, of Denver, Colo., and says that he came to this city only a few days ago to look for work.

After the identification of the prisoner by Maurice Tannenholz, Magistrate Krotel held the man in heavy bail.

Oscar C. Jackle, Who Recently Reported That He Was Robbed, Goes Into Voluntary Bankruptcy.

A voluntary petition in bankruptcy was filed Monday in the United States District Court, New York, by Oscar C. Jackle, 866 Third Ave., New York. His schedules show liabilities of $19,613.59 in unsecured claims and assets of $12,125, including stock in trade, $1,325; machinery and tools, $500; money in banks, $25; accounts, $75, and a claim against a burglary insuranee company for $10,000.

Among the larger creditors named in the schedule whose claims are unsecured are the Whiting Mfg. Co., $278; Samuel Brand, $1,232; Kohn & Co., $179; Champenois & Co., $273; Mauser Mfg. Co., $144; C. G. Alford & Co., $640; Chapin & Hollister Co., $208; L. Kroll & Son, $641; A. Wittnauer Co., $601; C. Sydney Smith & Co., $654; Chas. Armsheimer & Son, $231; Albert Borgzinner, $153; Bodenheimer & Jaskow, $658; Zimmern, Rees & Co., $1,747; J. B. Bowden & Co., $1,945; Avery & Brown, $347; Elizabeth Jackle, $5,000; Christian Jackle, $2,818.

Judge Holt appointed W. G. Conrad receiver under a bond of $500.

Mr. Jackle notified the police that he was robbed of most of his stock and some cash on the night of Dec. 28. Burglars entered the store and blew open the safe.

When the robbery was reported the loss was placed at $20,000.

The business was started in 1872 by Oscar Jackle's father, who turned it over to his son about three years ago.

Thief Captured After Smashing Lowell, Mass., Jeweler's Window and Stealing a Tray of Rings.

LOWELL, Mass., Jan. 23.—George J. Burke, a young man of the Dracut Navy Yard, smashed one of the large plate glass windows in George H. Wood's store at 139 Central St., Saturday morning, Jan. 16, and snatching a tray of rings, made off with it. An hour after the window was broken he was apprehended by Sergeant Alexander Duncan and Patrolman Gilbert Sheridan. He at first denied the theft, but when the goods were found in his possession he broke down and explained how he came to commit the crime.

While the police officers who arrested Burke should be commended for their clever work in capturing the thief so soon after the window was broken, as much credit is due Conductor John Duffy, of the Dracut-Centre Billerica Line of the B. & N. Street Railway, for he saw Burke break the window and immediately reported the matter to the police. While the description given by the conductor of the man was rather meager, it assisted in his arrest.

The prisoner was taken to the police station, where at first he refused to give his name, but later confessed. An examination of the store showed that nothing but the tray of rings had been taken. Burke was arraigned in court and held in $600 bail, after pleading guilty.

Death of Theodore Letzler.

LOUISVILLE, Ky., Jan. 22.—Theodore Letzler, senior member of the wholesale jewelry firm of Letzler, Lorch & Co., and a prominent Mason, died at his home at 2140 Alta Ave. Wednesday afternoon as the result of injuries sustained in a fall about two weeks ago.

At the time of the accident Mr. Letzler lost his footing near the top of a flight of steps leading to the basement of his home, and toppled to the bottom, striking his head against a stone wall. He suffered a concussion of the brain and the fracture of a rib on the right side. His injuries were not necessarily dangerous in themselves, but a few days after the accident he developed pneumonia. He declined steadily, and Wednesday, shortly after noon, suffered a heart collapse.

Mr. Letzler, who was one of the most prominent jewelers of Kentucky, was 56 years old and a native of Alsace-Loraine. He came to this country with his parents when five years of age, his father, Theodore Letzler, later becoming a prominent cut glass and china dealer in Cincinnati. Mr. Letzler secured his education in the schools of Cincinnati, and at the age of 21 came to Louisville and secured employment in the manufacturing department of the jewelry business of the late George Wolf. A few years later he was made foreman of the plant.

Deceased embarked in the jewelry business for himself on Market St., between 5th and 6th, a number of years ago. He disposed of the business about 10 years ago and organized the jewelry manufacturing company of Letzler, Lorch & Co., of which he was the head at the time of his death.

Mr. Letzler had been a Mason for many years. He belonged to Compass Lodge, and was also affiliated with the Royal Arcanum. Besides his wife, who was Miss Louise Rompf, he leaves four children, Charles L. Letzler, the brilliant violinist; Miss Margaret Letzler, Mrs. Constantine Leiber and Mrs. David Etheridge.

The funeral took place from the residence this afternoon at 2.30 o'clock, the serviees being conducted by the Rev. H. K. Fenner, of the Second English Lutheran Church. The burial was in Cave Hill Cemetery.

At a meeting of the manufacturing jewelers and engravers of this city, yesterday, resolutions of sympathy and respect were adopted.



Charles D. Anderson, Denver, Colo., will shortly open a new store in Pueblo, Colo.

Joe Nacerino contemplates opening a retail jewelry store on N. Raymond Ave., Pasadena, Cal.

H. Ratterman, Jr., about April 1 will open a retail jewelry store at 146 E. 4th St., Cincinnati, O.

Harry T. Wood, designer, die and hub cutter, has started in business for himself at 95 Pine St., Providence, R. I.

W. M. Wright, a watchmaker, formerly in business at Long Beach, Cal., has opened a watch and jewelry repairing shop at Glendale, Cal.

The N. Friedman Clock Co. was incorporated in St. Louis, Mo., recently. The incorporators are N. Friedman, H. A. Friedman and R. B. Friedman.

L. H. & B. Levi Bros. is the name of a new firm of wholesale jewelers in Winnipeg, Man. The office and salesroom is at 215 Chamber of Commerce building.

Walter Hulberg, employed for four years at the jewelry establishment of A. P. Hirzy, Grand Rapids, Wis., has resigned in order that he may open a new jewelry store of his own at Two Harbors, Minn.

Jacob H. Griesser has opened a repair shop at 115 W. Washington St., Indianapolis, Ind., having recently left Burns & Anderson, of that place. He was also with Ikko Matsumoto, a Japanese jeweler, of Indianapolis, for 10 years.

The F. B. Burns Co., Newark, N. J., has been incorporated to deal in jewelry, modern and antique furniture, bronze, etc., with a capital of $65,000. The incorporators are: F. B. Burns, Newark; E. B. Cooke, New York, and J. W. Bull, Arlington.

Rochester

Cheap jewelry was stolen by burglars last week from the pawnshop and store of Harry Laiboritz, 224 Clinton Ave. N. This is the second burglary at this store in two weeks and the value of the loot is estimated at $150.

The teams in the Jewelers' Employes Bowling League, which resumed their tournament after the holidays, are happy over the donation of 20 valuable prizes from various concerns in the trade. These include watches presented by the A. Wittnauer Co., Waltham Watch Co., Elgin National Watch Co., Hampden Watch Co., Hamilton Watch Co., Illinois Watch Co. and Rockford Watch Co., two cheap watches from R. H. Ingersoll & Bro., and a number of pieces of jewelry from the traveling representatives of Larter & Sons, Whiteside & Blank, Gibson-Krugler Co., Krementz & Co., H. A. Kirby, Riker Bros., Poole Silver Co., Chapin & Hollister Co., and S. E. Howard's Son & Co. The watches are to be given to the bowler on each of the eight teams making the highest average, and the jewelry to the second highest bowler. In addition the representative of the Whiting Mfg. Co. has presented a sterling silver loving cup to be given as a first team prize, and the representative of the Meriden Britannia Co., a silver-plated loving cup as a second team prize. The prizes have been on exhibition in the store of E. J. Scheer & Co., 144 Main St., East.

Canada Notes.

A. O. Ragstaad, Port Essington, B. C., recently sustained a fire loss.

P. A. Bruce, Edmonton, Alta., is offering to compromise with his creditors.

P. S. Byrne, Beaverton, Ont., and W. F. McCarty, Lindsay, Ont., called on the Toronto (Ont.) trade last week.

Stanley Bros, Toronto, Ont., have dissolved partnership. The business will be continued by Paul G. Stanley under the old style.

The staff of Henry Birks & Sons, Montreal, is to give a benefit performance in aid of the Montreal Children's Hospital Fund on the evening of Jan. 28.

William A. Fenwick, Shelburne, Ont., is offering to compromise with his creditors. His assets are about $3,800, while his liabilities are estimated at about $1,900. A settlement at 50 per cent. has been proposed.

Nicholas H. Smith, Tilbury, Ont., was tried for perjury at Chatham, on Saturday, Jan. 16. He admitted the offense, and in view of his age and feeble health and a petition for leniency, was sentenced to only one month's imprisonment.

After a residence of 17 years at Point St. Charles, Montreal, during which he was actively engaged in the jewelry and watch repairing business, David Barton has announced his intention of retiring from the retail business. He will close May 1.

Olivia Pepin, Sherbrooke, who entered Farmer & Sons' jewelry store on St. Lambert's Hill, Montreal, Dec. 31, and assaulted young Albert Farmer and an apprentice, knocking them over the head with a hammer, in order to try to steal a tray of diamonds, but was finally overcome and handed over to the police, has been found guilty and sentenced to seven years in the penitentiary.

On charges of not keeping books that would explain his business transactions, and of making alterations in the books he did keep, Isaac Cohen has been found guilty. Sentence has been deferred. On the charge of concealing property and thereby attempting to defraud his creditors, he was acquitted. Cohen formerly did business under the name of Sloves & Cohen, Bleury St., Montreal. The decision of the judge is regarded as one of importance by Montreal merchants, as showing in relation to commercial matters that it is not sufficient for a trader who becomes insolvent to have kept books, but that such books must show to the satisfaction of the creditors how a debtor has incurred losses to cause a deficit.

The Toronto *Star,* which is a low tariff advocate for Canada, quotes a case where nearly three years ago a man came before the Canadian Tariff Commissioners, then sitting in Ontario, and asked that the tariff on imported clocks be raised, in order that he might make larger profits on the very few clocks he was then manufacturing. The result was that the duty was increased from 25 to 30 per cent., but it was not successful in developing the industry, as no more clocks have been made under the 30 per cent. duty than under the 25 per cent. It has been successful, however, in putting the trade into the hands of a few, so that clocks that sell elsewhere for $1 sell to-day in Canada for $1.50. Watch cases and watch movements are more or less in the same category.

Boston.

W. W. Campbell, of Bath, Me., was among the visitors in town, this week.

William J. Crowley, formerly salesman for Charles May & Son, has entered the employ of E. A. Cowan.

The Boston Jewelry Co. has added two rooms in the Jewelers' building to its establishment, and now has rooms 91, 92 and 93.

J. L. Calhoun, watchmaker to the trade, formerly in room 609, Jewelers' building, has returned to that location, where he has quarters with Sam Mendelsohn.

Arthur H. Beal, jeweler at 496 Washington St., corner of Bedford St., has been closing out his stock at auction during the past week, with H. M. Rich as the auctioneer.

The Boston office of the Waltham Watch Co. (Robbins, Appleton & Co.), closed Friday afternoon, as a mark of respect for Geo. H. McKay, of the New York office of the concern.

George E. Homer, 45 Winter St., has just been awarded the contract for the exclusive sale and handling of the official badge of the Imperial Council of the Mystic Shrine, which meets in Louisville, Ky., June next.

A dispatch from Columbus, Miss., last week, stated that Mrs. Donie M. Halbert, widow of Dr. A. C. Halbert, who was killed last August by the falling weight of the courthouse clock, has instituted suit against the E. Howard Clock Co., this city, the makers of the clock, for $30,000. The clock was purchased in 1902, and was guaranteed for five years, so the guarantee has expired, but under the laws of Mississippi the county cannot be sued, and the only course open to Mrs. Halbert was to bring suit against the makers of the clock.

M. Kilbert, who conducted a business under the name of the Star Loan Co., at 515 Main St., Evansville, Ind., until his establishment was destroyed by fire recently, has opened a new store at 703 Main St. A watch repairing department has been added at the new location.

Arthur West, Galena, Mo., was taken into custody, about a week ago, on a warrant issued by Justice March, charging West with embezzling diamonds. The warrant was sworn out by C. T. Burr, an attorney, who acted for a resident of St Louis, Mo.

Philadelphia.

C. M. Wells, of the American Optical Co., was in Philadelphia on Thursday.

Harry Toplis, of 125 S. 7th St., celebrates his 25th anniversary to-day, Jan. 27.

The Shoptaugh-Andreson Co., opticians, 213 S. 8th St., suffered a slight loss by fire in the basement of the establishment last Friday.

Col. J. Warner Hutchins left Friday on a trip through Panama, the Bermudas and other tropical sections. He will be gone about six weeks.

Among those in town last week were: D. K. Krause, North Wales; A. M. Kendall; E. K. Bear, Lansdale, and W. I. Hartenstine, Pottstown.

The Keystone Watch Case Co. has declared the regular semi-annual dividend of 3½ per cent., payable Feb. 1 to stock of record Jan. 31. Books remain open.

Louis Stern, of Louis Stern & Co., spent several days at Atlantic City with Mrs. Stern. Fred T. Barry, of this firm, is on a trip to Baltimore, Washington and other points.

A. F. J. Dorn, the well-known Camden jeweler, was on a pleasure trip to Hartford, Conn., last week. On his return he stopped in New York, visiting several of the wholesale houses.

Harry Greenwald is rapidly recovering from a recent attack of typhoid fever. He is spending the convalescent period at Atlantic City. He expects to be at his work in a couple of weeks.

Ferd. Levy, of the firm of Ferd. Levy & Co., 900 Chestnut St., is receiving the congratulations of his friends in the trade, who are also calling him "Papa," a bouncing baby girl having arrived at his home on Jan. 18.

J. A. James, of Swedesboro, has paid to Constable Daniel Block and Harry Smith $50 each for catching James Lyons last November immediately after he had thrown a stone through the jeweler's store window and attempted to steal a tray of diamonds. The reward comes from the Jewelers' Security Alliance.

Owing to a slight indisposition Louis Sickles, of M. Sickles & Sons, was unable to attend the banquet of the 24-Karat Club at Delmonico's, last Friday night. Ed. Sickles was among those who went from Philadelphia. Others were L. P. White, Col. J. Warner Hutchins and William Hurlburt. A. Sickles was in New York on Wednesday.

William C. Williams, with C. H. O'Bryan, 735 Sansom St., has received the Republican nomination for Common Councilman of the 18th Ward, Philadelphia. Mr. Williams is filling out the unexpired term of John W. Ford in Councils, since Mr. Ford, who is a prosperous jeweler at 618 W. Girard Ave., was chosen Coroner at the last county election.

George E. Donaldson, of the Horace Tuttle Co., celebrated his sixth wedding anniversary last Tuesday evening at 5021 Baltimore Ave., the home of John A. Smyth, the well-known West Philadelphia jeweler. Mr. Donaldson has a wide circle of friends in the jewelry business and the kindred trades, and they all join in wishing Mr. and Mrs. Donaldson a long continuance of their good health, happiness and prosperity.

Formal notice has been given that an application will be made to the Governor of the State, Feb. 16, by Joseph B. Bechtel, Hannah, K. S. Bechtel and Elmer K. Schultz, for the charter of an intended corporation, to be called Jos. B. Bechtel & Co., Inc., which is to manufacture, buy, sell and deal in watches and jewelry and watchmakers and jewelers' materials, tools and supplies.

Mrs. Edward Bruder, Sr., wife of Edward Bruder, one of the oldest Philadelphia jewelers, died Jan. 16, after a short illness at her residence, 2526 Ridge Ave. The family had begun to believe that Mrs. Bruder was recovering her health, when she succumbed to an attack of heart failure. The funeral was held last Wednesday and was largely attended by many of Mr. Bruder's business friends.

Leopold Ermann, the jewelry salesman, recently murdered near Allentown, left no will, and letters of administration on his intestate estate, valued at $9,600, were issued Wednesday. That George N. Schaeffer, the farmer who is accused of killing Ermann, is suffering with tuberculosis, is believed by those who know him intimately. That he took up chicken farming in order to be in the air as much as possible is known. Nothing has yet been done at the jail, however, in order to ascertain his real condition.

Col. George A. Bernard, who, several years ago, was a diamond expert for the Bailey, Banks & Biddle Co., died, Jan. 22, at his apartments, 770 S. Broad St. His funeral which was private, was held the following afternoon. Colonel Bernard, who was a retired United States army officer, was 66 years old. He was a veteran of the Civil War and a member of the Union League and the United Service Club. At one time he was commander of the Seventh New York Regiment, but came to Philadelphia in 1867. He had retired from business.

Harry C. Kahn, who conducts a credit department store at 32 N. 11th St., and who carries an extensive line of jewelry and watches, has decided to enlarge. Last week he took out a permit to rebuild. On the site of his present building and taking in the adjoining property he will erect a six-story structure, which will have a frontage, on 11th St., of 42 feet and a depth of 127 feet. This will give 17,780 additional feet of floor room. The building will be built of terra cotta and brick. It is Mr. Kahn's intention to largely increase his jewelry department.

The next meeting of the New Jersey State Optical Society will be held in Camden, Wednesday evening, at 8 o'clock, Feb. 24, and will be one of the most interesting sessions which the organization has had for some time. There will be several well-known speakers and also a demonstration of the manufacture of artificial eyes. This in itself will be a notable feature. W. H. Podesta, a member of the Executive Committee, and who can be reached at 740 Sansom St., Philadelphia, is arranging for the meeting. All opticians will be gladly welcomed at the meeting.

J. Frederick Thomas, of J. E. Caldwell & Co., is entertaining Dr. Wilfred T. Grenfell, minister, physician and missionary, known throughout the world as "the patron saint of Labrador and Newfoundland." Dr. Grenfell's object is to provide a home, shelter and mission for out-port deep-sea fishermen and their wives and families, who are forced to spend much of their time in St. John's and other places, waiting for supplies. In order to carry on this work Dr. Grenfell has numerous sources of revenue and has managers in various sections of the country. Mr. Thomas is his Philadelphia manager.

For an alleged attempt to play the old "shift game" on Max Baripsky, a jeweler at 124 N. 8th St., last week, Walter Berger, colored, was held in $800 bail for a further hearing. Berger went into Baripsky's shop Jan. 18 and asked to be shown a diamond valued at about $150 or $200. He had two or three valuable stones before him, when, as the jeweler turned his back, he attempted to substitute a paste diamond. Baripsky, however, saw his actions in a mirror, and notified Policeman Deegen, who arrested Berger. At the hearing Reuben Cohen, manager for another jewelry firm, identified Berger as having swindled his firm out of a diamond by the same method, recently.

Nominations for the election of officers of the Jewelers' Club of Philadelphia, which will be held Tuesday evening, Feb. 9, have closed. Col. J. Warner Hutchins, who for many years has held the presidency, declined renomination, and L. P. White was the unanimous choice. For vice-president there are three aspirants—Henry Bodenheimer, Stephan B. Kent and Charles L. Powers. A. J. LeJambre received the nomination for secretary, and W. H. Long the nomination for treasurer. For the Board of Governors, five to be elected, the following were nominated: J. E. Cadwallader, William Linker, A. G. Lee, Frank Wood, A. Rutherford, John A. Lehman, Harry Higham and Fred C. Bode.

Toledo.

John G. Boutelle is offering a settlement at 50 cents on the dollar.

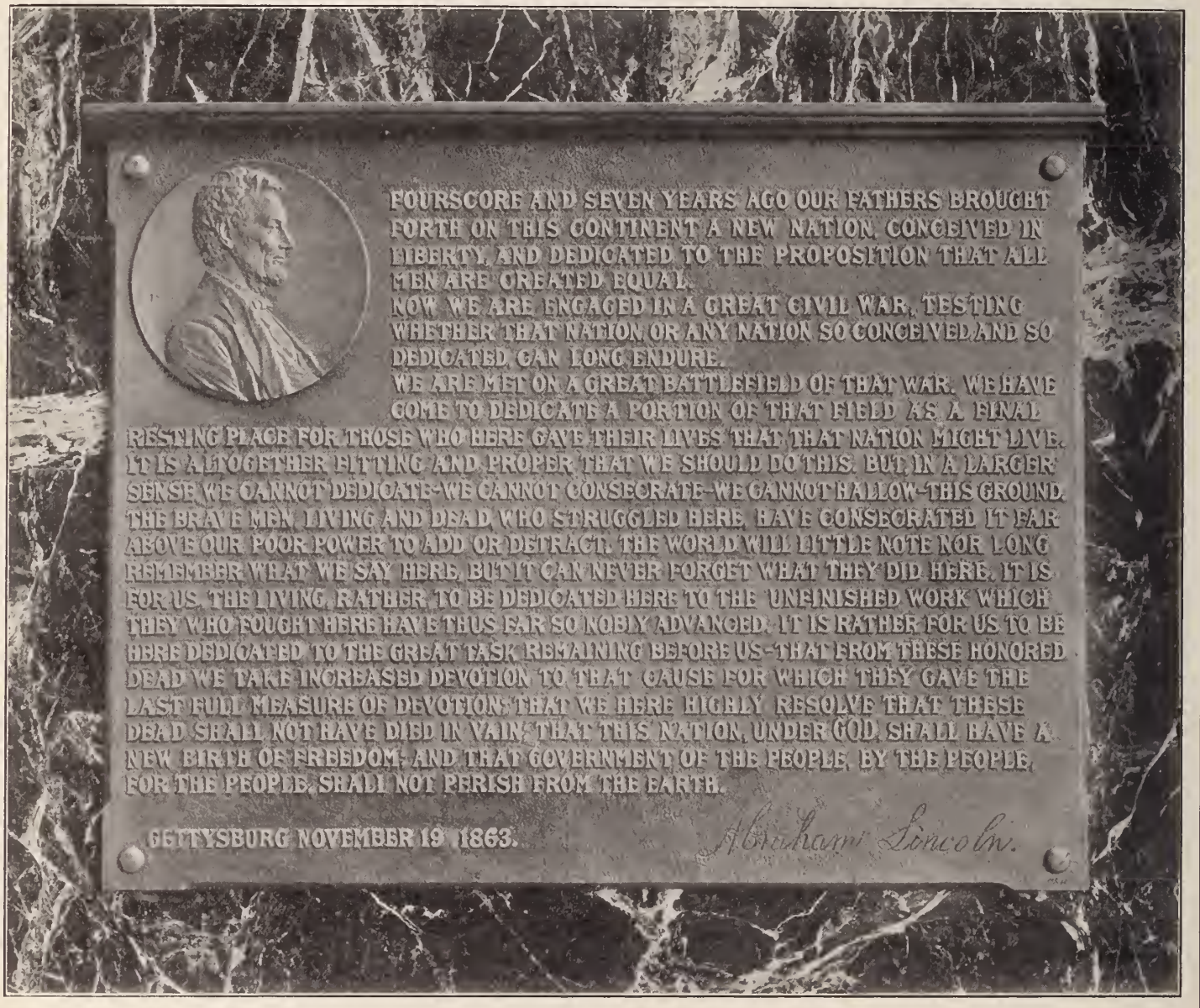
John Dean, of West Toledo, has given a bill of sale for the benefit of his creditors.

A Toledoan has just invented an automatic time switch for regulating electric lights in electric signs, flats, and other public buildings. The switch is fastened to a specially constructed clock which automatically cuts off or switches on the current at the time designated.

The most serious fire Toledo has had in many a day entirely burned out one of the city's jewelry stores and threatened another. W. R. McFadden, whose store was located at 407 Summit St., was the sufferer, his loss being estimated at $10,000, with insurance amounting to about $4,000. Mr. McFadden had one of the most unusual stores to be found in the country, occupying a small room, scarcely more than a niche, between two of the city's largest stores. A large portion of his stock happened to be in the safe at the time of the fire, but much of it was ruined by the excessive heat. George J. Kapp, whose store is only two doors from the burned block, suffered some damage, mostly by water which found its way into the building.

THE LINCOLN TABLET

By The Gorham Company



FIFTH AVENUE AND THIRTY-SIXTH STREET

NEW YORK

¶ We desire to call the attention of the trade to the Standard Bronze Tablet illustrated on the opposite page, which, for excellence of design, simplicity, and accord with the character of Abraham Lincoln, cannot be equaled.

¶ The Bas-Relief is the work of Victor D. Brenner, America's famous medallist.

¶ The present year (Lincoln's Centennial) offers a suitable opportunity to present this tablet for erection in Public Schools, Libraries, Colleges, City Halls, Court Houses, State Capitols, and Public Buildings of all descriptions, as well as Grand Army Posts, Y. M. C. A. Buildings and Headquarters of public-spirited societies and fraternities.

The size of the bronze is 22 in. x 28 in., and of the marble background, 28 in. x 34 in.

¶ The tablet is furnished complete with four bolts ready to put in position.

The Gorham Company

FIFTH AVENUE AND THIRTY-SIXTH STREET, NEW YORK

Pittsburg.

TRADE CONDITIONS.

Business in the Pittsburg district shows marked sign of improvement. Banks report the money market as comparatively easy and a better feeling exists all around. During the last few weeks the mines of the Monongahela Valley, many of which had been idle because of a long drought, have resumed operations, the coal companies having recently shipped millions of bushels to the south on the freshet which arrived two weeks ago—the first in seven months. The mills are becoming more active. People appear to have more confidence than at any time during the last year. Many bankers look forward to this being one of the best business years in the history of the district, but merchants admit that things will have to start quickly to reach that condition. But one thing is certain local dealers are actually clamoring for stock. Many wholesale houses have been delayed in starting out their men, because they were waiting for stock. All things considered, business in this district appears to have taken a great change for the better.

L. M. Smit, who was injured several weeks ago in a runaway accident and was badly shaken up, is now all right again.

Mr. Brown, of the Marsh, Brown & Mather Co., who sprained his ankle several weeks ago, has again taken to the road.

Wm. G. Ingham, buyer for the Geo. B. Barrett Co., has been confined to his home for the last few days on account of the grippe.

Sam F. Sipe and Mrs. Sipe were in New York, last week, attending the automobile show. It is said that Mr. Sipe is getting the craze.

P. J. Cummings, who at one time was employed in a local wholesale jewelry house, died suddenly at his home, 247 S. St. Clair St., Jan. 18.

George W. White, of West, White & Christy, several days ago submitted to an operation of the left hand, but has been working every day.

Heeren Bros. & Co., West, White & Christy and the Marsh, Brown & Mather Co. are among the firms which have been taking stock during the last few weeks.

C. J. G. Becker, who died at Troy Hill in his 73d year, recently, was at one time an owner of a jewelry store on the north side, where he was also a justice of the peace. He is survived by a widow, son and two daughters.

H. C. Berger, said to be a watchmaker, 55 years old, recently committed suicide by drinking carbolic acid. He had been out of work and despondent, and it is believed the act was committed that his family might get the benefit of his life insurance.

The trustee of the estate of Morris Biederman, a South Side jeweler, who filed a petition in bankruptcy more than a year ago, last week declared the first dividend, amounting to about 8 per cent. There will not be much more to distribute among the creditors.

Albert H. Gerwig, to whom John W. Kimple several months ago gave a deed of trust for the benefit of Kimple's creditors, has sold the stock to Victor Carlson, who has been disposing of it at Kimple's old stand in Butler St. Mr. Gerwig will endeavor to wind up Kimple's affairs as soon as possible, and is endeavoring to realize a good dividend for the creditors.

The local jewelers have been manifesting much interest in the meeting this week of the Pennsylvania Retail Jewelers' Association to take action on the watch price-cutting question and the formation of a Jewelers' Club, the details of which will appear in the next issue of THE JEWELERS' CIRCULAR-WEEKLY, the meeting being held too late to publish anything in this week's issue.

The Jewelers' Duckpin League lined up in battle array again Monday night of last week, and the scores follow: The Roberts team took four straight from the Wattles; Reed's took three from the Lock's and the Terheyden's broke even with the Vilsack's. The playing of the Roberts' team took them up to second place, and the Reed's still have a "cinch" on first place, with four or five games to the good.

The stock and fixtures of the bankrupt firm of Parnes & Fassberg, wholesale jewelers, was sold last week to F. C. Sauer by the South Side Trust Co., trustee for the bankrupts, for $540. Sauer owns the building, tenanted by the firm, and several months' rent is said to be owing him. Isaac Parnes, one of the firm, is still missing, and his whereabouts is a mystery. There was not a watch or a ring in the establishment when the stock was knocked down by the trustee, and where all the stock has gone to appears to be somewhat of a mystery, too. It is not known how badly the firm is involved, as all claims are not in, but the amount is said to be something like $15,000. The creditors will get practically nothing. There was little jewelry in the establishment when the court took charge. The stock in the store consisted principally of China and porcelain wares, but it is known that the firm bought large quantities of jewelry, when it opened for business last September.

Washington, D. C.

Miss Desio, buyer for Victor E. Desio & Co., 1107 F St., N. W., this city, left for a three weeks' pleasure trip in the south.

A large pane of glass in a show window at the Castelberg National Jewelry Co., 935 Pennsylvania Ave., N. W., was broken last week by an unidentified man. It is not thought that a robbery was attempted, as nothing was taken. The window is valued at $60. The police are investigating the case.

Stanley A. Kann, only son of Lewis S. Kann, died at his home, 1136 8th St., N. W., Friday, Jan. 15, after a short illness. Mr. Kann was 18 years old and had been in the jewelry business with his father for several years. He was a graduate of the public schools of this city and a member of the District National Guard and of the Washington Clerks' Association.

C. R. Bellinger, who conducts a curio store at Charlevoix, Mich., filed a petition in bankruptcy, recently, with liabilities of about $5,000.

Chas. W. Bechtol, Galion, O., accompanied by his wife, is making a trip to Los Angeles, San Francisco and Colorado Springs for the benefit of his health. Mr. Bechtol expects to be away for about six or eight weeks. C. A. Bechtol, his son, will have charge of the business during the absence of his father.

Lancaster, Pa.

John J. Bowman was laid up last week with a carbuncle on the neck.

John B. Roth, manufacturing jeweler, visited Lebanon, Pa., last week.

H. L. Meiskey was last week elected a director of the Lititz National Bank.

S. Kurtz Zook was last week elected treasurer of the Lancaster Fire Insurance Co.

George A. Gollatz, with C. M. Wallace, Huntingdon, W. Va., spent last week in Lancaster.

Martin Fitzpatrick, Indianapolis, formerly of Columbia, visited that place last week with his bride.

W. M. Shute, southern representative of the Non-Retailing Co., visited the home office last week.

Thomas P. Harris left last Friday for Seattle, Wash., where he expects to open a small jewelry store.

G. L. Hepp, Lititz, has been elected president of the board of trustees of the Moravian Church, of that place.

Percy L. Appel was one of the committee which had charge of the big euchre given by the Young Republican Club last week.

A. W. Moyer, manager of the Non-Retailing Co., and S. Kurtz Zook were guests of the Jewelers' 24-Karat Club at the annual banquet in New York Saturday evening.

Many of the prizes which will be given away at the fair, soon to be held for the benefit of the Lancaster team of the Tri-State Baseball League, will be articles provided by local jewelers.

A letter received on Jan. 20 from Havana, Cuba, announces the serious illness there with fever of Charles S. Frailey, a watchmaker, who went there from Middletown three years ago to open a repair shop.

Charles H. Wiggins, late watchmaker and engraver for W. F. Kaiser, at Brownsville, Pa., is preparing to engage in business for himself in eastern Pennsylvania, but he has not yet definitely decided where he will locate.

A detective from St. Louis, Mo., was in Lancaster, last week, searching for Peter T. Bonner, who is wanted for robbing a jewelry store in central Missouri. The local police had no knowledge of him, and the detective continued on to Philadelphia.

Oliver P. Eustace, a retired jeweler of Pittsburg, died on a farm near Lancaster, last Thursday, while visiting relatives. His death was sudden and due to apoplexy. He was 72 years old, and was a native of Boston. For many years before his retirement he was in business in Baltimore and later at Pittsburg. A widow alone survives.

John F. Noll, a student at the Ezra F. Bowman Technical School, has returned from a month's trip to his home, New Columbia, Pa., and H. B. Sniffin, of Sandy Hook, Conn., is also back from a long vacation trip to a brother at Norfolk, Va. Allen G. Shannon, of Shannon Bros., Altoona, has entered the school as a student in watchmaking.

J. M. Tesh & Sons, Reidsville, N. C., have just moved their stock into the Martin building, which they recently purchased.

THE JEWELERS' CIRCULAR
WITH WHICH ARE CONSOLIDATED THE HOROLOGICAL REVIEW, THE JEWELERS' WEEKLY, THE JEWELERS REVIEW

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No attention paid to communications unless accompanied by full name and address of the writer. This is asked not necessarily for publication, but as an evidence of good faith.

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40TH ANNIVERSARY NUMBER

¶ The Jewelers' Circular-Weekly will celebrate the successful ending of its fourth decade with the next issue.

¶ This will be the largest and most attractive edition ever published and worthy of the 40 years of unprecedented progress which this anniversary will commemorate.

Our Fortieth Anniversary Number.

THE 40th Anniversary of THE JEWELERS' CIRCULAR-WEEKLY will be celebrated next Wednesday by the issuance of the largest, most important and most interesting number that the publishers have ever offered to the subscribers of this journal. The 39th Anniversary number, published a year ago, was considered a record breaker in weekly trade journalism, especially for the jewelry trade, but the issue of next week will excel its predecessor both in the point of size and of quality and quantity of the reading matter contained therein, as well as the amount of advertising.

The first of the group of journals now consolidated into THE JEWELERS' CIRCULAR-WEEKLY, namely, *The Horological Review*, was issued in 1869, *The Jewelers' Circular* being founded in the following year. The advance which has been made in trade journalism in the 40 years that have elapsed since the first copy was issued has been even more pronounced than the development in the trades whose interest THE JEWELERS' CIRCULAR-WEEKLY has upheld and protected in that time. The issue next week will be typical of our growth in the past four decades. We hope it will be commensurate with the most important occasion which it celebrates, and prove so interesting and valuable to our readers that it will be considered worthy of being especially kept as a valuable addition to any jeweler's library of literature covering the jewelry and kindred trades.

Among the more important articles of a general character that it will contain will be "The Jewel; Its History and Styles," by W. Augustus Steward, the well-known British authority and chief instructor in jewelry designing at the Central School of Arts and Crafts, London, which will be accompanied by illustrations of prominent works in jewelry dating from the most ancient days of the worker in precious metal up to the present era; an instructive article by Charles A. Brassler, giving descriptions and illustrations of the beautiful works in precious metal which one may see in "A Visit to the Cluny Museum"; a copiously illustrated article upon "Filigree Work and Its Manufacture," by H. Sandahl; a most interesting dissertation on "The Trend of Fashion in Jewelry," in which Lillian E. Purdy tells the styles prominent in the past season and indicates the tendency of fashion for the future; an article on "The Famous Silver Treasure of Berney"; a brief history and excellent description of the methods employed at the famous porcelain factory at Sèvres, with illustrations of prominent productions; the opening chapter of "The Connoisseur's Handbook," a dictionary of terms used in the arts and crafts, compiled by C. W. Coumbe, etc., etc.

In the technical, storekeeping and other departments equally valuable information will be given to the trade in the following articles: "Early Watch Escapements and How to Repair Them," "Two Simply Constructed Chronographs," "Simplified Suggestions on Watch Timing," "Art in the Designing and Construction of Watch Cases," "The Striking Works of Clocks and Watches," "Original Window Displays for Retail Jewelers" (Lincoln's Birthday, St. Valentine's Day, Washington's Birthday, etc.), "Economy of Store Space as Exemplified by the Smallest Store in the World," "Retired Jeweler's Business Advice to His Son," "Suggestions for Easter Advertising" (including ideas for original advertisements), "Graduation Day Advertising," "Recent Booklets Illustrated and Reviewed."

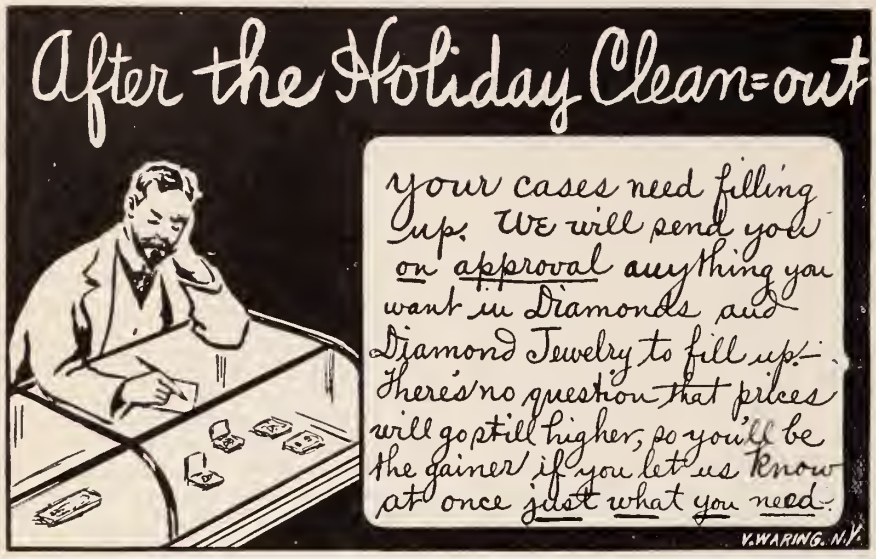
The issue will also contain a large number of small articles of general interest in addition to the complete and concise review of the news of the week. Altogether we feel that the number is one that no jeweler, no matter how big or small he may be in the business world, can afford to miss.

Obtaining Credit Under False Pretenses.

THE attempt of the American Bankers' Association to secure legislation to provide for the punishment of merchants who get credit under false representations seems to be a movement in the right direction and will meet with no opposition in the jewelry trade. Obtaining goods or money under false pretenses has long been a statutory crime in many States, and there seems to be no difference in particular effect between obtaining money upon one hand and credit upon the other.

The counsel for the Bankers' Association has drafted a bill for enactment by State legislatures, making it a crime to give out false statements, in writing, of financial con-

ON MEMORANDUM



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TRADE MARK

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9-11-13 Maiden Lane
New York City

ditions for the purpose of procuring a loan on credit, and while it is intended to hit at an evil in the banking trade, the statute if made general in character will meet a condition from which all lines of business have suffered, as the offense in question has long been a plague to merchants in almost every industry. In speaking of this law the New York *Journal of Commerce* says:

"The kind of offense thus briefly summarized is familiar enough to the banking community and not unknown in other quarters. It is the source of many losses and not without effect upon the general charge for credit. It is as truly a crime from the moral point of view as obtaining money on false pretenses and little better than stealing outright. If it is made a crime by statute, punishable by a definite penalty, it will not only operate as a practical deterrent, but will put the practice in its proper category and strengthen sentiment against it. It is often necessary to make legally criminal such acts as are acknowledged to be morally criminal in order to induce people to make them socially criminal, or treat their perpetrators according to their deserts."

Louisville, Ky.

Herman Haegele, a jeweler, was recently sued by Phillip Barber, an 11-year-old boy, who asked damages claiming that the jeweler had run him down while driving on Frankfort Ave. Barber recovered a verdict of $150, and a motion for a new trial was denied.

The police here have heard of the arrest at Paducah of a man and his wife believed to be diamond swindlers. They are held at Paducah on $1,000 bail on a charge of switching diamonds upon Ike Cohen, after looking at some stones worth about $300 each.

News was received from Madisonville, this State, to the effect that on Jan. 19 a fire in the Williams building in that town had caused a loss of many thousand dollars, the most serious damage being to H. R. Cox, a jeweler, who occupied the first floor. His loss is placed at $10,000 and his insurance $4,000.

The Louisville Police Court recently received through the mail a package containing four silver spoons, several articles of jewelry, together with a letter asking that the articles be advertised in the Louisville papers. The writer, who did not sign his name, said that he had bought them from a negro, but believing they had been stolen took this way of reaching the owner. The package evidently came from Germany.

Jewelry to the value of nearly $200 was stolen from a show window at the store of Mrs. Lou. Schultz, 208 Spring St., Wednesday night, and there is no clue as to who did the work. The large plate glass was broken with a paving brick by the thief. Mrs. Schultz lives over the store, but did not hear the robbers. Neighbors heard the crash when the brick went through the window and saw two men running away.

Elmer H. Parman, who has just completed a course in watchmaking and engraving, has taken a position with H. L. Chase & Co., Cedar Falls, Ia.

New York Notes.

F. E. Stinson, Kenton, O., was a visitor in town, last week.

F. C. Goode, with the Philadelphia Watch Case Co., is on a trip in the middle west.

Meyer Goodfriend, of Goodfriend Bros., sailed for Europe Saturday on the *Philadelphia.*

Lee Reichman, of Reichman Bros., 65 Nassau St., sails for Europe to-day on the *Lucania.*

M. Loeb, representing the Ducber Watch Case Mfg. Co., Canton, O., was in town, last week.

H. Woodruff, buyer for P. W. Ellis & Co., Toronto, Ont., was a caller in this city, last week.

Fred E. Sturdy, president of the Jewelers' National Bank, North Attleboro, Mass., was in town, last week.

Herbert Cohen, of Lewy & Cohen, returned on the *Philadelphia,* last week, from a trip to Europe.

Albert Ginzberg, formerly with Eliasof Bros. & Co., sailed for Europe on the steamer *Prinz Friedrich Wilhelm* Tuesday of last week. He expects to return in May.

E. F. Skinner, who for 25 years has been connected with the watch and watch case trade, is now the general selling agent for the Pennsylvania Watch Case Co., York, Pa., with an office at 61 Nassau St.

Joseph Rosenthal, 57 years old, a jeweler in the employ of M. Strauss, on Fulton St., Brooklyn, for a long time, ended his life last Wednesday night by taking cyanide of potassium at his home, 1588 Madison Ave.

James L. Hand, Jr., auctioneer at 14 Maiden Lane, is now making a sale for Mawhinney & Ryan Co., Omaha, Nebr., and reports fine success. The sale is being conducted for the purpose of reducing the stock.

One of the peculiar business combinations recorded in the trade is that by Isaac M. Seckels, who, in addition to being a member of the Produce Exchange and a dealer in grain and flour, also conducts a jewelry store at 45 Whitehall St.

A petition in bankruptcy was filed, last week, against Harris Rabinowitz, a dealer in jewelry, dry goods, furniture, etc., at 30 Henry St., by Richman & Ginsburg and Bernstein & Gordon. It is alleged that he is insolvent and made preferential payments.

The Maiden Lane Mfg. Co. has been incorporated under the laws of New York State to manufacture jewelry, with a capital of $1,000. The incorporators are Charles L. Van Vliet, New York; Adolph Seiss, Elizabeth, N. J., and Max Gribbin, Richmond Hill.

Veit Hirsh, formerly of Hirsh & Hyman, will continue as an importer of diamonds at 2 Maiden Lane under the firm name of Veit Hirsh & Co., and Milton Newitter, for the past 15 years with Hirsh & Hyman, will hereafter represent Veit Hirsh & Co. in the west and south, his old territory.

The assets of Solomon Newman, formerly a retail jeweler at 1052 Third Ave., were sold last Friday by order of the United States District Court. The assets consisted of gold and plated jewelry and furniture suitable for retail jewelry store. William Henkel, Jr., was the receiver in bankruptcy.

The Silbermintz Mfg. Co. has been incorporaed under the laws of New York State to carry on a business in real estate, building and jewelry. The incorporators are Joseph S. Silbermintz, Rachel Silbermintz and Abraham Silbermintz, all of New York. The capital is $1,500.

J. A. James, Swedesboro, N. J., writes the Jewelers Security Alliance on receipt of checks from that organization for the capture and conviction of window-smashers, who recently gave Mr. James trouble, that the cheeks are on exhibition at his store, and are attracting considerable attention.

A recent bowling match between teams from the offices of Robt. H. Ingersoll & Bro. and the Waterbury Clock Co. resulted in a victory for the Ingersoll team by a total score of 2,054 to 1,896. Three games were rolled, all of which were won by the Ingersoll team. Mr. Givaudan, of the winning team, made the highest average score.

James A. Rumrill, Springfield, Mass., a director of the Boston & Albany system of the New York Central Railroad, who died of pneumonia at Springfield last Wednesday in his 72d year, was a son of James B. Rumrill, who 60 or more years ago was a member of the firm of Peckham & Rumrill and later of Arthur Rumrill & Co., at one time prominent manufacturing jewelers.

The magnificent and massive sterling silver service recently completed by Reed & Barton, as a gift of the State of Minnesota to the battleship of the same name, will be presented to that battleship Feb. 1. It is one of the largest and most elaborate services of the kind ever made, and is now on exhibition at the maker's store, 320 Fifth Ave. The service will be illustrated and described in an early issue of THE JEWELERS' CIRCULAR-WEEKLY.

George Adams McCay, for about 30 years employed in the office of Robbins & Appleton, selling agents for the Waltham Watch Co., 21 Maiden Lane, died at his home, 136 Hawthorne St., Tuesday night of last week. He suffered an attack of grippe which developed into pneumonia. Funeral services were held from the late home of the deceased, Friday afternoon. Mr. McCay was born at Covington, Ga., in 1857. He was a prominent member of St. Marks M. E. Church. He leaves a widow and two daughters.

Frederick Braun conducted a conference of the Department of Mineralogy, Brooklyn Institute, at the Academy of Music, recently, in Science Hall. He brought about 200 specimens from his collection, and some were contributed by other members of the department, so that the exhibition table contained a very interesting showing of minerals of the aluminum group, which were the special subject of conference. Mr. Braun's collection embraced carborundum, an abrasive gem variety; sapphire, star sapphire, ruby and spinel.

Peculiar developments have arisen in the disposition of the estate of John E. Hughes, formerly a wholesale jeweler in John St., who died in the State Asylum for the Insane, at Flushing, in 1902. Temporarily the cash that he owned is in the hands of one creditor, while the real estate is in the hands of the others, who are collecting returns regularly. Judge Seabury, of the Supreme Court, has been asked to direct the lawyer of the man who received the cash to restore it to the State Treasurer pending further litigation.

The reports of articles imported into and exported from the United States during the month of November, 1908, as compared with the same time last year, contain the following figures of interest to the trade: Imports for 1908 for watches and clocks, $180,266, as compared with $274,707; jewelry, $53,304, as compared with $112,179; diamonds, $1,274,309, as compared with $342,563; other precious stones, $361,793, as compared with $177,136. The exports were at the following figures: Clocks and watches and parts, 1908, $266,653, as compared with $285,561; jewelry, $73,259, as compared with $121,988.

At a recent sale of a private collection of old Chinese porcelain, selected by Mr. Deming, formerly of Santa Barbara, Cal., two bottle-shaped vases were sold for $1,000. They were one of the finest examples of powder blue which can be obtained. A pair of hawthorne temple jars, both of blue and white, and each 16 inches tall, were the subject of spirited bidding. An amphora vase was sold for $1,200 and a grand blue and white jar for $775. One of the gems of the collection was a gourd-shaped vase, with a triple lobe, which had been broken, but was joined beneath the upper lobe, which was sold for $300.

According to the regular monthly statement of the Bureau of Statistics at the Custom House the following figures of interest to the trade show the value of dutiable goods remaining in bonded warehouses at this port for the month ending Dec. 21, 1908, as compared with Dec. 31, 1907: Clocks, etc., $18,007; watches, $88,188; diamonds unset, $60,107; precious stones, $31,719; jewelry, $4,494; manufactures of gold and silver, $1,161. As compared with these figures, those for 1907 are given as follows: Clocks, $23,728; watches, $145,284; diamonds unset, $60,988; precious stones, $35,421; jewelry, $10,592, manufactures of gold and silver, $545.

Judge Martin, of the United States Circuit Court, last week, handed down an opinion in the Haviland china case, finding in favor of the importers in all particulars. The case grew out of advances made by the Government on Haviland china in the Fall of 1906. The goods were advanced on an average of 118 per cent. above the entered value. On appeal to the single general appraiser the entered values were sustained by Judge Waite. On further appeal Board 2 advanced the goods 16½ per cent. Haviland & Co. attacked the decision by filing a protest against it, alleging that the assessment was illegal on the ground that the reappraisement of the decision was contrary to law and therefore void. The protest came up before Board 3, and in an opinion written by General Appraiser Hay that board sustained it on the ground that the reappraisement board had no evidence before them to warrant the advance and that the decision was arbitrary and therefore null and void. The Government then

(*New York Notes continued on page* 85.)

1851 The Jeweler's Bank for half a century in the same location 1909

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New York Notes.

(*Continued from page* 83.)

appealed to the United States Circuit Court, and the decision just handed down only affirms Board 3 in all findings that Board 2 acted illegally.

George R. Weber, Lancaster, Pa., visited this city, last week.

Samuel Rosenstein, a jeweler of Bisbee, Ariz., was in New York, last week.

Mr. Herz, buyer for Mandel Bros., Chicago, was a visitor in town, last week.

The Newman Jewelry Co., Inc., has been succeeded by the Mount Morris Jewelry Co.

D. Goldman, Milwaukee, Wis., was noticed in the Maiden Lane section during the past week.

James Eastwood, New Glasgow, N. S., was among the out-of-town visitors in this city, last week.

The Jewelers Board of Trade received word yesterday that H. L. Morrison, Pittsburg, Kans., has sold out.

Directors of the Silversmith Co. have declared the regular quarterly dividend of 1 per cent., payable Feb. 15.

The Gorham Co. has declared the regular quarterly dividend of 2½ per cent. on the common stock, payable Feb. 10.

M. H. Knopfmacher, of A. Knopfmacher & Son, San Francisco, Cal., is in this city. He sails to-day on the *Vaderland*.

Julius Goodman, Memphis, Tenn., is a visitor in this city, and is making his headquarters at the Knickerbocker Hotel.

Thomas H. Leake, formerly with Jules Ascheim, will hereafter represent Adolph Rosenberg, Newark, N. J., in southern territory.

Ernest Qvarnstrom, of Carter, Qvarnstrom & Remington, Attleboro, Mass., attended the automobile show in this city, last week.

Fred A. Howard, manager of Frank M. Whiting & Co.'s factory at North Attleboro, Mass., was in this city, the latter part of last week.

The Sommers property, a seven-story building at the southwest corner of Fifth Ave. and 23d St., has been secured by Lebolt & Co.

Newton H. Rogers, of Hayden W. Wheeler & Co., 2 Maiden Lane, sailed, Monday, on the *Lucania*, to visit the European diamond markets.

R. H. Ingersoll, of Robert H. Ingersoll & Bro., was a passenger on the *Baltic* in the recent catastrophe which occurred when the *Republic* was rammed by the *Florida*.

In the list of directors of the Market & Fulton National Bank, published last week, the names of Leopold Stern, of Stern Bros. & Co., and Frederick B. Fiske were inadvertently omitted.

The sale of the property at 218 Fifth Ave. by James Ireland to Louis M. Jones, for a consideration of $700,000, was reported last week. The Meriden Britannia Co. occupies the ground floor.

The fifth anniversary banquet of the Boost Club of New York City, held at the Hotel Astor, last Wednesday evening, was a decided success in every detail. There were about 200 present to enjoy the fine dinner and excellent speeches.

The John Frick Jewelry Co. has been incorporated to manufacture watches and jewelry, deal in diamonds, etc., with a capital of $60,000. The incorporators are: J. Frick and A. J. Chatillon, New York, and A. W. Knierim, Brooklyn.

A man said to be a merchant of Newark, N. J., was examined by Inspector Donohue when he landed from *La Lorraine*, Sunday, and the inspector discovered that he had in his possession about 30 gold watches which he had failed to declare. The watches were seized.

J. De Mariano & Co. have been incorporated under the laws of New York State to deal in diamonds and precious stones and to manufacture jewelry, with a capital of $15,000. The incorporators are: Joseph De Mariano, New York; Arno Dorst, Cincinnati, O., and Daniel Newman, Chicago.

Charles L. Trout & Co., 2 Maiden Lane, announced their traveling force for 1909 as follows: Frank C. Shinn for the central States, Geo. W. Rowley for the south and southwestern States, Ira C. Jones for the northwestern States, Frank H. Moore for the southwestern States and Fred Mounts for the eastern States.

The Brooklyn police captured seven men, believed to be of a gang of burglars, and discovered their headquarters at 214 De Graw St. The police gathered in $2,000 worth of loot stored there. Some of the jewelry found by the police has been identified as that taken from the store of Isaac Adler, 145 Court St., Brooklyn, on Jan. 2.

Friends in the trade are extending congratulations to Max Moser, of Moser & Whyte, 15 Maiden Lane, on the event of his recent marriage to Miss Pearl Landow, of this city. Several in the trade attended the wedding and reception. The happy couple took a trip to Atlantic City and Lakewood. Mr. Whyte, of the firm is on a business trip up-State.

Frank Randall, the colored porter who was employed in the New York office of the Whiting & Davis Co., 7 Maiden Lane, and who was arrested, recently, charged with having stolen a mesh bag from his former employers, was released from the Tombs, last Thursday, under a suspended sentence. Randall's brother circulated a petition in the Lane, asking for clemency, which was generally signed.

Julius Garon, of the firm of Garon Bros., Duluth, Minn., was a caller at THE JEWELERS' CIRCULAR-WEEKLY office last week. The firm has reorganized under the name of the Duluth Jewelers' Supply Co., and will conduct a jobbing business in watchmakers' jewelers and engravers' tools and materials. Mr. Garon is in this city to secure a stock. The retail jewelry business of Garon Bros. will be continued as before.

R. Grettner, diamond setter, 65 Nassau St., who was taken ill just before the holidays, has recovered and is now back at his office. Mr. Brettner regrets that a large amount of work had to be returned unfinished because of his inability to look after his business. He was taken to a hospital in this city, and afterward went to Lakewood, N. J. His friends will be glad to learn of his recovery.

A petition in bankruptcy has been filed against the H. & H. Mfg. Co., manufacturers of copper, brass and nickel-plated ware, at 554 W. 25th St., by Leonard Bronner, attorney for these creditors: Henry Altmayer, $434; Harry Irwin, Jr., $7, and Henry Armstrong, $60. It was alleged that the company is insolvent and made preferential payments of $5,000. Judge Holt appointed Lindsay Russell receiver, with a bond of $7,500.

At a meeting of the creditors of Louis Sumner, 13 Maiden Lane, held Tuesday of last week, an offer of settlement at 25 cents on a dollar was submitted. The offer is 15 cents cash and 10 cents on two notes running two and four months. The liabilities are placed at $26,000, of which amount $20,000 is in merchandise liabilities and $6,000 in confidential debts. The proposed settlement meets with the approval of the creditors' committee appointed to investigate the matter, but not all of the creditors have as yet accepted the offer.

A man who later gave his name as Joseph Phillips called at the store of L. W. Sweet & Co., 389 Fulton St., Brooklyn, Tuesday of last week and was shown some diamond rings by a young woman clerk. He picked up one and started for the door. The saleswoman called to a clerk at a desk near the counter and he quickly followed the man to the street, and as the thief boarded a car, caught him and called an officer. The man was taken back to the store and confessed to the manager that he had swallowed the ring. He signed an affidavit, said the manager, in which he confessed to taking the ring. When arraigned at headquarters he pleaded guilty and was held. According to the statement made by the manager of the store, the man has been known to the police for some time. The ring was valued at $45.

The Hudson-Fulton Celebration Commission has adopted an official medal to commemorate the 300th anniversary of the discovery of the Hudson River by Hendrick Hudson and the 100th anniversary of the first steamship navigation of the river by Robert Fulton. Medals of various metals will be struck. On the obverse of the medals the central and main design shows the *Half Moon*, Henry Hudson and a group of six sailors watching the heaving of the lead. In the background is a suggestion of the scenery of the Hudson River. In the margins are the legends "Discovery of the Hudson River by Henry Hudson, A. D. MDCIX," "The American Numismatic Society" and "Hudson-Fulton Celebration Commission," divided by small representations of the *Half Moon*, the seal of the American Numismatic Society, the seal of the Hudson-Fulton Celebration Commission, an astrolabe, a jackstaff and a quadrant. Upon the reverse the Fulton idea is treated with a classical design, consisting of three seated, draped female figures. The medal is designed by Emil Fuchs.

The Walman Optical Co., Little Falls, Minn., has engaged W. J. Glaum, Detroit, Minn., to take charge of its jewelry department.

The store conducted by the estate of J. W. Taylor, 70 Water St., Newburg, N. Y., was slightly damaged, about a week ago, by water, which issued from a broken water pipe on the floor above the store.



Traveling representatives in Toronto, Can., recently, were: L. G. Proctor, Benedict Mfg. Co.; George Kenrick, Reed & Barton; Mr. Morse, R. Wallace & Sons Mfg. Co.; Mr. Skinner, S. Sternau & Co.

Among the travelers who, recently, called on the Buffalo, N. Y. trade, were: J. McClannin, Wilcox Silver Plate Co.; A. Lape, Simpson, Hall, Miller & Co.; F. Juengling, Sessions Clock Co.; George Linton, E. H. H. Smith Silver Co.; W. T. Francis, Waterbury Clock Co.

Traveling representatives in Los Angeles, Cal., recently, included: I. Lederer, S. & B. Lederer Co.; S. W. Metcalf, Plainville Stock Co.; A. P. Shattuck, Riley & French; H. S. Noyes, Bates & Bacon; Frank T. Barton, George N. Steere & Co.; Robert Kehl, F. H. Noble & Co.; D. H. Child, Warren & Williams; Frank Ford, Ford & Carpenter.

The following traveling representatives called on the trade in Kansas City, Mo., last week: Frank J. Ruggles, W. E. Richards & Co.; Charles E. Howes, E. L. Logee & Co.; Fred H. England, Frolichstein, England & Klein; A. H. Oakley, Thornton Bros. Co.; Donald LeStage, H. D. Merritt Co.; Mr. Fay, T. I. Smith Co.; E. A. Moore, Sykes & Strandberg; John S. Cunningham, E. L. Spencer Co.; Harry B. Kennion, Park Bros. & Rogers; Max L. Jacoby, Manchester Mfg. Co.; W. R. Cobb, W. R. Cobb & Co.; E. J. Hilen, Sussfeld, Lorsch & Co.; Mr. Fox, Fox & Co.

Traveling representatives who were in Denver, Colo., last week, include: Mr. Frothingham, T. G. Frothingham & Co.; F. B. Brigham, Cheever, Tweedy & Co.; Mr. Fay, T. I. Smith & Co.; Frank W. Bloomer, E. T. Franklin & Co.; George McCormick, R. L. Griffith & Son Co.; H. J. Hilderbrand, H. C. Lindol & Co.; G. Fred Perry, F. H. Sadler Co.; K. L. Taylor, Riley & French; Mr. Hall, Holmes & Edwards Silver Co.; Geo. Southwick, Payton & Kelley Co.; Mr. Brown, S. O. Bigney & Co.; Harry Mix, Wightman & Hough Co.; T. Ackerman, Phillips, Zelenka & Co.; Mr. Elliot, Adelphi Silver Co.; R. V. Langland, Alvin Mfg. Co.; Mr. Williams, Whiting Mfg. Co.

Traveling representatives who called on the jewelers of Omaha, Nebr., last week, included: J. Mills Dillaway, Barbour Silver Co.; W. F. Adams, Simpson, Hall, Miller & Co.; D. N. Weil, Electric City Box Co.; Julius Mayer, Mauser Mfg. Co.; Meyer Lehmann, Ludwig Lehmann; Robert Edward, Whiting Mfg. Co.; Charles L. Peckham, J. H. Peckham & Co.; G. W. Finckenauer, Alvin Mfg. Co.; Alex. M. Thanhauser, Wolfsheim & Sachs; E. B. Frank, Pairpoint Corporation; W. S. Dudley, International Silver Co.; Lawrence C. May, Moskowitz Bros.; Frank Thompson, Derby Silver Co.; M. B. Bernstein, Tuthill Cut Glass Co.; Mr. Tinker, William B. Durgin Co.; R. L. Robinson, Dennison Mfg. Co.

The following traveling representatives were in St. Louis, Mo., during the past week: Charles S. Miller, Ansonia Clock Co.; L. M. Frank, Buffalo Jewelry Case Co.; H. E. Barkman, F. H. Cutler & Co.; E. A. Reed, Reed & Barton; M. G. Cook, Alvin Mfg. Co.; Emil Herbeck, Herbeck-Demer Co.; Thomas E. Rogers, Riker Bros.; T. E. Buffem, J. A. & S. W. Granbery; C. T. E. Smith, Reed & Barton; C. A. Hulstrom, Wilcox & Eversten; William F. Koch, American Morroco Case Co.; S. L. Smith, Roger Williams Silver Co.; Alex. M. Thanhauser, Wolfsheim & Sachs; Joseph Guntzburger, I. Guntzburger & Sons; G. W. Bleecher, Martin-Copeland Co.; S. C. Powell, S. C. Powell & Co.; C. B. Bartlett, Whiting Mfg. Co.; H. D. Meyer, I. N. Deitsch.

Traveling representatives who called on the Cincinnati, O., trade, during the past week, included: W. C. Barry, Larter & Sons; J. Laffey, Gorham Co.; John A. Abel, Abel Bros. & Co.; W. H. Osborne, R. Wallace & Sons Mfg. Co.; W. G. Moland, Sansbury & Nellis; C. B. Bartlett, Whiting Mfg. Co.; Mr. Holden, Alvin Mfg. Co.; H. E. Vincent, Simpson, Hall, Miller & Co.; C. G. Cushman, Reed & Barton; Mills R. Smith, R. Blackinton & Co.; Mr. Fowler, Fowler Bros.; Mr. Moss, Ostby & Barton Co.; Mr. White, White & Roundsville; S. Amberg, Rochester Cut Glass Co.; J. M. Torbert, Simeon L. & George H. Rogers Co.; H. H. Meyer, William B. Kerr Co.; Howard H. Deutsch, Ciner & Seeleman; C. A. Hulstrom, Wilcox & Evertsen; David E. Jacobs, Wagoner Comb Mfg. Co.; Mr. Engelmann, Krantz, Smith & Co.; Jacob Weintraub; E. T. Wilson, Edwin Lowe Co., Inc.; Mr. Classen, Irving Cut Glass Co.; D. Wile, Buffalo Jewelry Case Co.

News Gleanings

The store of W. F. Peck, Gardner, Ill., was recently destroyed by fire.

Benedict & Wilkinson, Sioux Falls, S. Dak., have incorporated with a capital of $25,000.

Christian J. Belles, Fargo, N. Dak., has moved into his new store in the Jennings building.

C. C. Prunty, Johnstown, Colo., is closing out his stock prior to discontinuing business at that place.

The retail jewelry store of E. J. Peck, Joliet, Ill., was considerably damaged by fire, about a week ago.

H. R. Cox, Madisonville, Ky., recently, lost about $12,000 by fire. The loss is partly covered by insurance amounting to $4,000.

One of the oldest clockmakers in Lee, Mass., is Albert Tainter, who is 89 years of age. He has repaired, during his active life, about 6,000 clocks.

Water pipes burst above L. H. Bruns' jewelry store at Anoka, Minn., recently, and filled the store with water. The damage will amount to about $50.

Mrs. H. Jacobs, a jewelry merchant of Indianola, Miss., recently filed a petition in bankruptcy at Vicksburg, Miss. The assets are $6,565 and the liabilities about $9,000.

Burglars who recently broke the large plate glass window in the store of H. F. Eyler, Waynesboro, Pa., stole nine watches valued at about $300. The stock was not insured.

Walter W. Hellenbrand, Old Town, Me., has made an assignment for the benefit of creditors. He owes $1,049. His assets consist of stock, $122; a power canoe, $100, and accounts, $200.

The retail jewelry stock of Lewis Walker, Ridgway, Pa., has been moved from the old Realty block, in Broad St., to attractively furnished and larger quarters at the northeast corner of the new Realty block, at that place.

Considerable damage was done by fire, recently, to the jewelry store of C. C. Fried & Son, 6 Main St., Springfield, O. The fire started in the cellar under the store. Most of the valuable stock was removed to a place of safety before the flames touched it.

F. V. Kennon, of the John T. Mauran Mfg. Co., will sail, Feb. 6, on the *Deutschland* for Genoa, accompanied by his wife and daughter. They will spend about two months in northern Italy and southern France, returning via Paris and London.

Will Beck, Sioux City, Ia., accompanied by his son, and George Thorpe, of Thorpe & Hoberg, of the same place, were recent visitors in Chicago, where they attended the banquet of the Chicago Jewelers' Association.

At a recent meeting of the board of directors of the Arkansas Diamond Co., Little Rock, Ark., the following officers were elected: Sam W. Reyburn, president; Charles S. Stifft, vice-president; Albert D. Cohn, secretary; John F. Boyle, Jr., assistant secretary, and Moorhead Wright, treasurer.

Silas Ballin, an Albany, N. Y., jeweler, has been indicted by the Grand Jury of Albany County for receiving from Martin Loonan, the "crook" who is alleged to have stolen from John A. and Alice C. Menard and Lena M. Maguire, all of Albany, and also from parties in other sections. Loonan was arraigned in Binghamton and held under $5,000 bail for thefts alleged to have been committed by him there.

Leslie E. Soggs, 202 Kilmer building, New York, has been ill with typhoid fever since Jan. 14, and has been in a serious condition for some time past. The latest report indicates that he has improved in the last few days. Several others who were stricken after eating at the same restaurant have died. His brother, Nelson A. Soggs, Niagara Falls, N. Y., was called to the sick man's side, but has now returned home, since Leslie's condition is no longer critical.

George W. Stratton, a well known jeweler and watchmaker, employed at the G. F. Pearson & Co. store, Alliance, O., was found dead in the store, Jan. 17. He had been a sufferer from heart and stomach trouble for some time, but was up and around, and on Saturday did some work at the store. Mr. Stratton was nearly 60 years of age, and was born near Patmos, O. He had also resided at Green Hill and Hanoverton, Columbiana County, before coming to Alliance, about eight years ago. He is survived by a daughter.

"Billiken," the popular little "God of things as they ought to be," is increasing his number of devotees in all parts of the country, and it is but a natural step from the use of Billiken in a subject for a terra cotta ornament to his use as a design in jewelry and fancy articles. In fact, the announcement that Billiken would be used as jewelry was made in these columns many months ago, and the success which many predicted that Billiken jewelry would have has been, and is, being more than realized in the fullest sense of the word. In sterling silver alone the sale of Billiken subjects is growing by leaps and bounds, and is comparable to nothing but that of the swastika design, which had a universal demand in this country in the past two years, and has jumped across the ocean and is now becoming popular in England and the Continent. The Billiken design, unlike that of the swastika, is protected by copyright design patent, etc., and is made under a license of the sales company holding these rights. The fact that it is protected has made it appropriate for the jewelry trade, as the prices being necessarily higher, the articles sell more to the jewelers' clientele than they do to those of the novelty dealers and dry goods store people. The exclusive rights on Billiken in sterling silver ware and gold are possessed by the Paye & Baker Mfg. Co., North Attleboro, Mass., according to an announcement just issued to the jewelry trade.

Newark.

C. C. Pickford, of the New York office of Scofield & DeWyngaert, Walnut St., starts for the south this week.

Krementz & Co.'s employes have entered a three-man team in the bowling tournament of the Mercantile League.

Fred T. Long, of Allsopp & Long, and George A. Allsopp, of Allsopp Bros., were among the Newark jewelers who attended the banquet of the 24-Karat Club, held Friday night, in New York.

Officers were elected by Local No. 280, Sterling Silver Finishers' Union, last week, as follows: President, John Maekinnon; viee-president, James Nitoli; secretary, George Ziess; treasurer, J. Edward Heid.

The F. B. Burns Co. has been incorporated to deal in jewelry, modern and antique furniture, bronzes, ete., with a capital of $65,000. The incorporators are: F. B. Burns, Newark; E. B. Coeke, New York, and J. W. Bull, Arlington.

Taylor & Co., the new firm mentioned in a previous issue, has been incorporated to manufacture jewelry, with a capital of $100,000. The incorporators are: John N. Taylor and George H. Wright, Summit, N. J., and Archibald Rutherford, Red Bank, N. J.

The engagement is announced of Miss Sybil Dugan, daughter of Mr. and Mrs. Reuben A. Dugan, of Chicago, to Raymond D. Unger, of this eity. Mr. Unger is a son of Mr. and Mrs. Eugene Unger, and is now associated with the firm of Unger Bros., Arlington St.

Louis V. Aronson is now in complete control of the Art Metal Works, 9-15 Mulberry St. The transfer of interests was made last week. The concern will remain a corporation. Mr. Aronson has been with the concern about 15 years. High grade souvenirs in bronze, silver and gold are the specialties manufactured at the works.

Charles F. Sweasy, of Champenois & Co., Walnut St., went to Boston, last Wednesday. From there he is booked for the south. John G. Rindell, of this company, began his year's tour Monday. His schedule ealls for a visit to Washington, Baltimore and Philadelphia. Harry Garrabrants, successor to H. R. Blackman, now leaves for the west and will cover the territory formerly looked after by Mr. Blackman.

Ernest R. Hoffman, a chemist employed in the Glorieux Smelting & Refining Co., Irvington, committed suicide last Friday by swallowing cyanide of potassium at his boarding house, 113 22d St., Irvington. He had not been working since Tuesday. It is said by his landlady that grief over an affair of the heart caused the tragedy. Hoffman was 28 years old and had been employed by the firm about a year. He was a native of Hungaria-Poland.

The Newark jewelry trade, both manufacturing and retail, was largely represented at the annual banquet of the Board of Trade, Thursday night. Halsey M. Larter, of Larter & Sons, was on the banquet committee which had in charge the principal arrangements for the affair. Among those in attendance were Charles Hartdegen, A. E. Allsopp, Thomas Allsopp, George A. Allsopp, Achille Bippart, A. W. Osmun, George R. Howe, Eugene Unger, J. A. Lebkuecher, O. B. Mockridge and Curtis R. Butnett.

Several of the employes of the Fischer Novelty Co. narrowly escaped injury at a fire which broke out in the Fischer faetory at 228 South St. early last week. They were rescued by some of their fellow employes and firemen. The factory was damaged to the extent of about $25,000, the chief loss being through damage to maehinery and to the metal novelties. Large quantities of paper in the lower floors, the property of the Peckham Mfg. Co., was destroyed. The blaze originated in the Peckham quarters in the lower floors.

The funeral of F. A. Prince, formerly of the F. A. Prince Co., 415 Broadway, New York, occurred from his late home on Magnolia Ave., Jersey City, recently. He was 85 years old and was active in business until two years ago, when he retired, on account of ill health. The business with which Mr. Prinee was eonnected was founded by G. H. Mooney & Co. The senior member of the eoncern died in 1881 and Mr. Prinee continued the business under the same style until January, 1883, when he assumed the style of F. A. Prinee & Co. He withdrew Jan. 5, 1906.

John Adamowicz, alias Adams, pleaded *non vult* in the Essex County Court, last week, to a charge of carrying concealed weapons. He pleaded not guilty to conspiring, with John Schreiber, to rob Mrs. Laura V. Ross, of the Ross Novelty Co., Irvington, as she went to draw the weekly payroll from a Newark bank. Schreiber made a like plea. Both were sent back to prison and will be tried on the conspiracy charge, Feb. 15. Both men were arrested through a warning of the New York police who had heard of the alleged conspiracy. The Newark police claim that the two men were following Mrs. Ross when they arrested them.

The retirement of Herman Schwartz from the firm of Schwartz & Gray, Inc., 95 Oliver St., has resulted in litigation over the company's funds, which has not as yet been settled. Schwartz, according to Mr. Gray, the other member of the firm, was asked to retire at a meeting of the stockholders, Jan. 6, his place as secretary-treasurer of the concern being taken by Jean P. Howes, a retail jeweler of Keene, N. H. Mr. Schwartz sought to procure funds amounting to $5,800, to which he claimed he was entitled. The Union National Bank, where the money was deposited, secured a chancery order preventing the withdrawal of the funds until the matter had been amicably adjusted. The stay which was granted by Justices Minturn and Voorhees at the behest of Mrs. Marie Stengel and Miss Annie Stengel and Christian W. Feigenspan, stockholders, was set aside until a further hearing, which will decide the legality of the election. Mr. Gray stated to a representative of THE JEWELERS' CIRCULAR-WEEKLY that the firm intended to push the business and expand it. The firm name would remain as formerly, he said. He also stated that Mr. Schwartz, who was the faetory manager, still has an interest in the firm. Mr. Schwartz could not be seen. The firm has been in existence about a year. Mr. Gray has been its traveling representative.

Buffalo, N. Y.

Jacob Freund, 172 Seneca St., jeweler, has been visiting relatives in St. Louis, Mo.

John C. Yung, a member of the firm of Yung & Debus, 184 Genesee St., jewelers, was a recent visitor in New York City.

The travelers for King, Raichle & King, manufacturing jewelers, have left Buffalo on their initial trips for this year and will cover every section of the United States.

Charles F. Damm, the manufacturing jeweler, is a member of the reception committee in charge of the ball to be held by Zuleika Grotto, a prominent Masonic organization of this city.

Enoeh Lytton Cordery, who reeently shot and wounded Albert Hansen, a setter employed by Heintz Bros., Buffalo ring manufaeturers, and killed Harry Carr, is suffering from a nervous breakdown.

An interesting exhibit of silver ore, samples of rock ore, ete., was recently shown in the window of Tanke's jewelry store and attracted much favorable attention. The ore was from the Cobalt region of Canada.

Secretary Schutt announees that four more jewelers have joined the Retail Jewelers' Association of Buffalo. They are: Jireh Kinney, 92 Seneea St.; Antonio Schneider, 52 Seneca St.; C. J. Fisher, 251 Main St., and W. H. Germain, 76 Seneca St.

Among the out-of-town jewelers who recently visited the Buffalo trade were: F. A. Allen, Perry, N. Y.; C. S. Hussey, South Dayton, N. Y.; C. D. Barnes, Gowanda; B. M. Frary, Medina; J. J. Carr, Niagara Falls; G. C. Ditmars, Niagara Falls, Ont.; F. J. Wemett, Livonio Station.

A beautiful silver medal has been awarded to Mrs. Ellen T. Sweeney, of Buffalo, whose husband met death by jumping into a sulphuric acid tank at a Buffalo plant and rescuing a comrade. The award was made by the Carnegie hero fund commission of Pittsburg. Mrs. Sweeney will also receive a pension for life.

John Mack, charged with having been connected with the band of alleged "yeggmen" who are accused of having stolen jewelry and stamps from the post office at Fillmore, N. Y., in August, has been arrested in Binghamton, N. Y., by Post Office Inspector Griggs, of Buffalo, and Pinkerton detectives. W. S. Mills, who runs the post office, also conduets a jewelry store in eonnection with the office. Lee, Shannon and St. Clair, charged with the Fillmore robbery, have already been indicted. Maek is a prisoner in the Broome County jail and his case is being investigated. At present he is being held on the technical charge of carrying concealed weapons.

The programme arranged for the meeting of the Indiana Retail Jewelers Association, which opened Jan. 23, included a discussion as to whether or not engraving should be done without charge, and, if so, what is the limit of work to be done. An address on the eseapement was delivered by Mr. Higginbotham, of the South Bend Watch Co. This leeture was illustrated with a large eseapement model. The question of guaranteeing gold filled and plated goods was also diseussed.

Providence.

Anson D. Manning was in New York last week in the interests of the D. Wilcox & Co.

William Payton was a recent visitor among the New York trade of Williams & Payton.

Harry T. Wood, designer, die and hub cutter, has started in business for himself at 95 Pine St.

Gustav Saacke, of Wildprett & Saacke, called upon the firm's trade in New York and vicinity last week.

The B. A. Ballou & Co. Beneficial Association will hold its 19th annual ball on Friday evening, Feb. 19.

William E. Chace, manager of the United States Gas Furnace Co., of this city, was in New York the past week.

Charles A. Simmons, with B. A. Ballou & Co., Inc., was married last week, to Miss Helen Looff, of East Providence.

Charles Briggs, of the J. Briggs & Sons Co., is receiving the sympathy of a large circle of acquaintances, in the death of his wife, last week.

William J. Feeley has been appointed on the reception committee for the Easter concert and ball of Rhode Island State Council, Knights of Columbus.

Frederick Coppage, one of the foremen in the chasing department at the Gorham Mfg. Co., fell at the works recently and sustained a fracture of the arm.

Edward L. Mulcahey, foreman for C. Sydney Smith & Co., was a member of the reception committee at the 51st annual banquet of What Cheer Lodge, No. 21, Masons.

The members of the Shepard Co.'s Employes' Beneficial Association held an informal dance in Elks' Hall, Monday evening, at which there was a large attendance.

Walter A. Griffith, treasurer of the R. L. Griffith & Son Co., left here, Wednesday, to join his father, Rufus L. Griffith, who is in Florida. He expects to be gone several weeks.

The business of the George N. Steere Co., of Pawtuxet, has increased to such an extent that extra hands are being hired and the factory is running on a full time schedule.

Providence jewelers are creditors of Pimsler Bros., of New York, who have been petitioned into involuntary bankruptcy, to the amount of between $3,000 and $4,000.

The annual meeting of the Ostby & Barton Mutual Relief Association will be held on Feb. 12 at the rooms, 98 Weybosset St, at which time officers for the ensuing year will be elected.

C. Eugene Whiting, formerly New York representative of the Rhode Island Novelty Co., of this city, has accepted a position in the New York office of the O. M. Draper Estate.

At the annual banquet of the Rhode Island Yacht Club on Friday evening were: Arthur E. Austin, Clarence M. Dunbar, W. Louis Frost, John H. Stone, W. B. Streeter and Harry B. Frost.

Few buyers were among the visitors in town the past week. Among those noted were: E. E. Bucker, for Rice-Stix Dry Goods Co., of St. Louis, Mo., and M. Herz, of Mandel Bros, Chicago.

Clarence S. Angell has been appointed by Presiding Justice William H. Sweetland of the Superior Court as permanent receiver of the Aspinwall Hardware Co., upon the petition of Sargent & Co.

John F. O'Connell and Thomas F. Kilkenney were among the members of the executive committee, elected at the session of the American-Irish Historical Society at its recent meeting in Washington, D. C.

Charles S. Williams, William E. Lothrop and Charles E. Ruff have been granted articles of incorporation as the C. S. Williams Co. for the purpose of manufacturing jewelry and novelties of all sorts, with a capital of $50,000.

President Robert E. Budlong and Manager Horace Peck, of the Manufacturing Jewelers' Board of Trade, of this city, were in New York the early part of last week on business of importance connected with that association.

William J. Feeley and Emery J. San Souci were elected members of the Board of Managers for two years and one year, respectively, of the new Catholic Club of Rhode Island, that was organized at the Cathedral in this city on Monday night last.

At the sixth annual meeting of the Homeopathic Hospital of Rhode Island on Wednesday evening, John Shepard, Jr., was elected to membership, and William H. Waite, of Waite-Thresher Co., was elected president.

Englehardt C. Ostby, A. Tingley Wall, Walter R. Callender, Henry D. Sharpe were among the members of the Rhode Island Society of the Archaeological Institute of America, that was formed here last Saturday afternoon.

The case of Edward N. Cook Plate Co. against Charles Kuehner on book account was called before Clerk Gorham in the Civil Division of the Sixth District Court on Friday and decision given for the plaintiff for $31.30 and costs.

William I. Macomber, William W. Blades and Matthew J. Gallagher have been granted articles of incorporation under the style of the Macomber Mfg. Co., with a capital stock of $25,000. They will manufacture jewelry, jewelers' tools and machinery.

J. Allan Buffinton, Samuel S. Wild, Thomas A. Richardson, William E. McLaughlin, Herbert E. Brown, Pembroke S. Eddy, Thomas F. Mullen, Fred L. King and Frank P. Eddy have been drawn for petit jury duty at the Superior Court for Providence County.

Among the foreign importations received through the Providence Custom House, last week, were the following: From Bremen, 18 packages of imitation precious stones; from Havre, 1 package of imitation precious stones; from Liverpool, 1 package of manufactures of metal.

The funeral of Stephen Paine, the veteran retail jeweler and optician, at 102 Westminster St., was solemnized last week, from his late home. There was a large attendance of prominent business men of this city and Fall River. The interment was at the family lot in Swan Point Cemetery, the pall-bearers being all relatives.

The Gorham Co. will close its plant on Feb. 10, in accordance with its usual custom for the annual inventory and overhauling. Some departments will be closed for one week and others for two. Charles Fulford, one of the foremen in the chasing department of the Gorham Co., who has been associated with that concern for nearly 40 years, was retired on the 16th inst., as a pensioner.

The following officers were elected, last week, at the annual meeting of the Byco Association, an organization of employes of Blanchard, Young & Co.: President, Walter R. Berry; vice-president, Harry C. Lear; secretary, N. Theodore Peterson; treasurer, William H. C. Just; counsel, Curwin C. Harrell. Refreshments were served and a social hour.

Mayor Henry Fletcher, himself a manufacturing jeweler, has appointed William C. Greene and Henry D. Sharpe members of a committee on behalf of the City of Providence, to co-operate with a general committee for the State of Rhode Island, which was named two months ago by former Governor Higgins, to raise funds for the Lincoln memorial, to be erected on the Lincoln farm in Kentucky.

The police are looking for a package that was stolen from an express wagon on Saturday night. The loss was reported from Baird, North & Co., who conducted a large mail order business on Broad St. The box contained articles of jewelry in envelopes and came from the factories of the Potter & Buffinton Co., the Charles E. Hancock Co., the Irons & Russell Co., and the Bassett Jewelry Co. No value was stated to the police of the property.

A package containing nine pieces of silverware that had been refinished by George Price, 78 Friendship St., was stolen from an express wagon, on Friday afternoon. The goods were valued at $104, and when stolen were in transit to the owner in Boston. The police captured the thief in a down-town pawnshop, where he was endeavoring to dispose of the property. He was sentenced to jail for six months and to pay a fine of $20 and costs.

Andrew Warren McCue, a member of the first branch of the Y. M. C. A. ever organized in England, and prominent in secret societies since coming to this country, died Friday at his home, 71 Ocean St., this city, after a year's illness of cancer. Mr. McCue was born in Birmingham, Eng, May 29, 1842, and worked in that city as a brass founder until 1880, when he came to this city. For 16 years he was a silver chaser for the Gorham Co., and also worked in New York and Philadelphia, for short periods.

If the proposition which is to be made to the school committee of this city by the Tilden-Thurber Co. is accepted by any of the Providence grammar schools, a number of Lincoln memorial tablets will be placed in the various school buildings of the city. The tablet, which is of bronze and was cast by the Gorham Co., is 22 by 28 inches, and contains the famous Gettysburg address. It is the purpose of the Tilden-Thurber Co., to offer these tablets to the city and already a number of the masters of grammar schools have discussed the advisability of having the children raise funds for their purchase.

Attleboro.

Thomas McCaffrey has been elected treasurer of the Citizens' Town Committee.

George H. Herrick & Co. have been conducting their second anniversary sale during the past week.

Winthrop F. Barden has been drawn as one of the jurors for the Superior Court sitting at Taunton in February.

French & Co., a jewelry supply house here, made an assignment to a representative of the Belcher & Loomis Co., Providence.

Sidney O. Bigney called at the New York office of his concern, the last week. He was a guest of the 24-Karat Club banquet, Friday night.

The Attleboro sanatorium has been opened to the public. The building known as the Soloman sanatorium is utilized by the new corporation, of which John N. Fisher is president.

Mrs. Fannie Tappan and her brother, Walter L. Moffit, and wife left, last week, for New York. They intend making an extensive tour through the west, taking in Florida and southern California.

M. W. Potter, salesman for J. M. Fisher & Co., who was taken ill with ptomaine poisoning while on a recent trip west, has returned home. He is considerably improved, but still feels the effects of his illness.

At the meeting of the executive committee of the new Board of Trade, Thursday night, it was decided to ask local designers to submit plans for a seal for the association and to offer a prize of $5 for the most acceptable design.

At a meeting of the trustees of the Attleboro Savings Bank, last week, the report of the committee, consisting of Mark Rowe and George Herrick, in regard to the opening of a branch in this place, was heard, and it was the opinion that such a branch should be opened. It was voted that the trustees apply to the State Commissioner for permission to do this.

Ejectment papers were filed in court, last Saturday morning, by the heirs of the Robinson estate, proprietors of the Robinson factories on Railroad St., against Charles H. Gifford, Nils C. Wallenthin and Emil Johnson, who conduct the Gifford Mfg. Co. The Robinson heirs have also filed ejectment papers against E. Carlisle Brown, a deputy sheriff of North Attleboro, who has been keeper in the Gifford Mfg. Co.

Controller of the Currency Murray has approved the application of six Attleboro men for a new National bank in Attleboro. It will be known as the Citizens' National Bank, and the charter has already been issued. The six men who represent the petitioners are Joseph L. Sweet, Dr. Edward Sanford, Everett S. Horton, Charles R. Bates, Sidney O. Bigney and Everett S. Capron. The capital stock of the new institution is $100,000. This bank has been organized on account of a desire of several business men to have a bank controlled and owned by Attleboro men.

The new officers of the Attleboro Savings & Loan Association are as follows: Everett S. Horton, president; Arthur B. Carpenter, vice-president; Caleb Slade, secretary and treasurer; Everett S. Horton, Arthur B. Carpenter, Frank I. Babcock, Edward A. Sweeney, S. A. Briggs, Chas. S. Holden, Frank W. Weaver, Orville P. Richardson, George O. Dunham, George H. Snell, Oscar Wolfenden, Albert S. Ingraham, Charles P. Keeler, Harry P. Kent, directors; Arthur B. Carpenter, Stephen A. Briggs, trustees; E. A. Sweeney, H. P. Kent and A. S. Ingraham, auditors; S. A. Briggs, A. B. Carpenter, F. W. Weaver and G. O. Dunham, local committee.

North Attleboro.

G. Herbert French was in New York, last week.

Fred E. Sturdy was in New York, the past week.

F. S. Gilbert has returned home from a western trip.

Charles H. Clark has returned from a western trip.

Charles Whiting has returned from a trip in the interest of Whiting & Davis Co.

Daniel Chisholm has returned home from a western trip for the Bugbee & Niles Co.

Albert Sweet has returned from a western trip in the interest of J. F. Sturdy's Son Co.

Andrew B. Flagg has returned from a western trip in the interest of A. B. Lindroth Co.

The employes of the George L. Paine Co. had a pleasant sleighing party last Thursday evening.

Walter Boss has returned from a business trip in the west with the samples of Boss & Baldwin Co.

Arthur Fisher, Chicago, a prosperous jeweler, is the guest of his mother, Mrs. Nancy Fisher.

A pile foundation for the new vault that J. J. Sommer is to construct at the Totten factory is being laid.

The following factories are working 13 hours a day: G. L. Paine Co., Whiting & Davis, H. F. Barrows Co., Riley & French, G. C. Hudson & Co., J. F. Sturdy's Sons Co. and Cheever, Tweedy & Co.

Oscar H. Hornig has been added to the traveling staff of G. C. Hudson & Co. Mr. Hornig, who will cover part of the route now covered by G. Cheever Hudson, was formerly with Codding & Heilborn.

The following jewelers attended the Elks' banquet, which was given, last Wednesday evening, in honor of the first official visit of the district grand exalted ruler, William Crone, of Boston: Albert Totten, Elton Fisher, Harry Pierce, Thomas Rush, Louis Barrows and Thomas Frothingham.

The friends of John P. Bonnett were pleased to hear that he had returned to his home from the hospital, where he had undergone four operations, and is now on the way to complete recovery, though wearing his arm in a sling. Last Winter Mr. Bonnett sustained a fall and injured his arm, which later gave him a great deal of trouble. He was first treated for rheumatism, but failing to get relief the doctor ordered him to the hospital, where they pronounced his trouble due to a bone fracture caused by his fall.

O. J. Ludwig, Waterloo, Ia., is recovering from an attack of appendicitis.

Connecticut.

Joseph Holland, South Meriden, who has been in the employ of the Meriden Cutlery Co. 47 years, celebrated his 80th birthday, about a week ago.

Esben Wheeler, for the past three years connected with the Aldrich-Murphy Jewelry Co., Winsted, has resigned and moved to Marlboro, Mass.

Fred Weber, Meriden, will move, about April 1, from his present location into more commodious quarters at 31 Colony St. In the new location he will have two show windows. The store will be attractively equipped.

At the third biennial meeting of the Governor's Staff Association, held last week, at the Hartford Club, Gen. George H. Ford was elected chairman of the executive committee. He read an interesting paper on the early military history of the State.

The funeral services of John Robertson were held at his late residence, 96 Dikeman St., Waterbury, Jan. 19. Several hundred employes of the Waterbury Clock Co., by which concern Mr. Robertson had been employed as foreman, attended the services.

A fire department has just been organized at William Bros. Mfg. Co.'s factory in Glastonbury. It consists of two battalions of 12 men each. Frederick Williams is chief and J. E. Tucker and H. E. Clough first and second lieutenants, respectively.

Foster E. Harvey, of Harvey & Lewis, Hartford, and who was president during the past year of the Hartford Business Men's Association, retired from that office at the association's last meeting and was re-elected director. A unanimous vote of thanks was given to the officers who have served the association during the year.

Israel N. Parmett, Hartford, is offering creditors a settlement on the basis of 20 per cent. His liabilities are small, being estimated at $1,450. He has been in the business for five years, having started as a member of the firm of Freedman & Parmett in the latter part of 1903. The business was twice formed and twice dissolved. Recently Mr. Parmett continued alone.

The directors of the Wm. L. Gilbert Clock Co., Winsted, held a meeting, Monday afternoon of last week, and resolutions were adopted expressing sorrow and regret at the death of E. Sherwood Brown, late secretary of the concern. A copy of the resolutions was ordered sent to the family of the deceased. H. P. Wetmore has been selected secretary to succeed Mr. Brown, and H. L. Slousin has been elected assistant secretary.

Syracuse.

The plant of the Ideal Cut Glass Co., located at Canastota, which was closed down two weeks ago, has resumed operations with a full force.

C. E. Sours, who for eight years was connected with the Manhattan Silver Plate Co., at Lyons, recently became the assistant editor of the Ithaca *Daily Journal*.

The W. P. Hitchcock Co., wholesale jewelers and jobbers, will remove Feb. 1 from Salina and Fayette Sts., to new and more commodious quarters at 123-127 S. Clinton St.

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Vol. LVII. CHICAGO, WEDNESDAY, JANUARY 27, 1909. No. 26.

Chicago Notes.

Fred Brodegaard, Omaha, Nebr., was a recent visitor in Chicago.

H. H. Miller has just returned from a trip through the northwest.

F. C. Strong, traveler for the L. H. Shafer Co., is in from a trip.

Steve Bridges, accompanied by Mrs. Bridges, is at Eureka Springs, Ark.

G. W. Cureton, representative of Henry G. Lefort, is on a Pacific coast trip.

Ben Lewin, of B. Lewin & Sons, Buffalo, N. Y., was a recent visitor in Chicago.

Wm. Neve, of the Huteson Optical Co., Omaha, Nebr., was in Chicago during the past week.

J. J. Burke, president of the Brooks Jewelry & Optical Co., St. Louis, was a recent visitor in Chicago.

A. J. Moss, traveler for the Ostby & Barton Co., was a recent visitor at the Chicago office of that company.

Morris Kwate, retail jeweler at 3350 S. State St., has discontinued business and is looking for a new location.

A. Harper, Chicago manager of the American Silver Co., returns from a visit to the factory at Bristol, Conn., this week.

Edward V. Saunders, of A. I. Hall & Son, Inc., San Francisco, was in Chicago to attend the banquet, after which he left on a trip east.

J. P. Kersting, far western representative of Lapp & Flershem, has tendered his resignation and has been succeeded by Ben Frease, Napoleon, O.

H. E. Cobb, with the Daggett & Clap Co.; F. E. Whiting, of Whiting & Davis, and J. B. McDonald, all recently left for a trip to the Pacific coast.

R. F. Prochnow, secretary and general manager of the Fort Dearborn Watch & Clock Co., left last week for New York and eastern markets on a Spring buying trip.

J. W. Landuer was arrested here last week, charged by the police with having stolen $400 worth of jewelry from Rudolph Mueller, a retail jeweler of Muskegon, Mich.

Mrs. H. W. Allen, accompanied by her sister, left, recently, for the east, intending to spend 10 days in Boston and New York, preparatory to sailing, Feb. 4, for a Mediterranean trip, to be gone until the middle of April.

Harold A. Forbes, for the past six years Pacific coast representative of the Dueber-Hampden companies, has severed his connection with these factories to become the Pacific coast representative of Louis Manheimer & Bros.

C. L. Barrows, secretary of the Bay State Optical Co., Attleboro, Mass., was a recent visitor at the Chicago office. It is with regret that his friends here learn that George W. Pearce, of the same concern, is again in bad health.

The Elgin National Watch Co. has made application to have its capital stock listed on the Chicago Stock Exchange. The company has its own transfer office in Chicago, and the Northern Trust Co. has been appointed registrar. The capital stock consists of $5,000,000 of one class.

Wm. Duff, who travels for Lapp & Flershem, went to West Baden last week, and while there had his picture taken on a postal card. He was photographed in a cap and sweater. Some enterprising wag sent one of the postals to Lapp & Flershem, embellished with the announcement that "Kid" Duff, of Chicago, who fights at 104 pounds, challenges any fighter in the world at his weight, color excluded.

Creditors of Joseph B. Ingalls, Rock Island, Ill., have received notice from Adair Pleasnats, the referee in bankruptcy, to the effect that the receiver of the estate has asked leave to sell at public auction Mr. Ingalls' stock of jewelry, silverware, glass, etc. A meeting to act on this sale will be held at the referee's office, Second Ave. and 18th St., Rock Island, Jan. 25, at 10 o'clock, where creditors may appear and take a vote upon the proposition.

Nandor F. Wechter, for 15 years with the Stein & Ellbogen Co., and for the past seven years buyer for that house, has resigned his position to become associated with the manufacturing jewelry firm of S. Wechter & Co., of which his father is the head. Mr. Wechter carries with him the good wishes of his employers, whom he served so long. He is succeeded by Andrew Sanche, who formerly had charge of the cut glass and silverware department for the Stein & Ellbogen Co.

Frank C. Toepp, South Bend, Ind., will move next month from his present location, where he has been for the past 18 years, to a temporary location one block south. His temporary quarters will be in the Jefferson Block, which is owned by him. The old store will be torn down and a new building will be erected. Mr. Toepp expects to move back in about a year, when the new building will be completed, and will have one of the finest stores in Indiana.

August Rassweiler, a diamond cutter, 1617 Masonic Temple, while showing some stones to a friend, was requested by a man, who entered hurriedly, to step into another office, as he was wanted on the telephone. Mr. Rassweiler complied, requesting the customer to take care of the store during his absence. The stranger, who had left the room with Mr. Rassweiler, returned at once, requesting the customer now to go to Mr. Rossweiler, as he was in trouble. On their return Rassweiler found that he had been tricked, and uncut diamonds to the value of $1,000, had been stolen.

The plant of the L. A. Littlefield Silver Plate Co., formerly of New Bedford, Mass., has now been moved to Rockford, Ill., where it has become a part of the Rockford Silver Plate Co., the consolidation having taken place early in this month. The business of the company was established in 1884 by Needham & Littlefield. Mr. Needham retired in 1888, and Mr. Littlefield continued alone, incorporating the L. A. Littlefield Silver Plate Co., with a capital of $10,000, in 1895. The capital was later increased to $25,000. The Rockford Silver Plate Co. has not only taken over the Littlefield corporation, but the services of L. A. Littlefield as well.

The following out-of-town jewelers were in Chicago during the past week: W. H. Beck and Cornish Beck, Sioux City, Ia.; Lonnie Feagans, Joliet, Ill.; C. Herkner, of the J. C. Herkner Jewelry Co., Grand Rapids, Mich.; Mr. Kramer, of the Frank Herschede Co., Cincinnati, O.; Carl Klaholt, Springfield, Ill.; O. L. Keith, Keith & McChesney, Iowa City, Ia.; J. F. Lindwall, Moline, Ill.; F. T. Marean, Belvidere, Ill.; J. W. Neasham, Ottumwa, Ia.; W. J. Farrell, Montrose, Colo.; H. A. Hulett, Marshall, Mich.; G. M. La Pierre, Niles, Mich.; Mr. Van Sickle, of Lewis & Van Sickle, Oskaloosa, Ia.; A. Edholm, Omaha, Nebr.; Mr. Thorpe, of Thorpe & Hoberg, Sioux City, Ia.; M. A. Hurlbut, Ft. Dodge, Ia.; J. M. Bigwood, Terre Haute, Ind.; Thos. A. Brown, Quincy, Ill.; M. E. Arkwright, Beatrice, Nebr.; J. Reed Elliott, St. Louis, Mo.; D. D. Greenwald, Ft. Wayne, Ind.; L. W. Otto, Crawfordsville, Ind.; Mr. Simons, Simons Jewelry Co., Davenport, Ia.; F. L. Bosworth, Minneapolis, Minn.

Richard W. Rastall, Vallejo, Cal., recently made an assignment.



"HULL" DETACHABLE and INTERCHANGEABLE HANDLE UMBRELLAS

were first put on the market in 1900 after a year spent in perfecting them. They are made to-day exactly as we made them then, so any one having a handle bought of us eight years ago can attach it to any detachable umbrella we make to-day. Our imitators have put many makeshift detachable handles on the market since then—some makers brought out four kinds in as many years, all of which were unsatisfactory.

We believe a merchant must become disgusted when asked to buy a different detachable feature each year, none of which will interchange. The day is past for a jeweler to buy umbrellas without interchangeable handles. Then why not do what thousands of the most successful merchants have done for years, viz:—Buy umbrellas with a reputation and with a detachable feature which is "the same yesterday, to-day and forever." Buy umbrellas with the name "HULL" on the button—"It means as much as sterling."

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Hull Brothers Umbrella Company

344-346 Summit Street, Toledo, Ohio

Silver Plated Knives and Forks

WE were among the earliest makers of knives and forks etched with the retailer's name, and our goods are to-day being sold by the leading jewelers with their own names. This is one of the very best protections against the competition of mail-order houses, department stores, etc., that the retail jeweler has. We guarantee our 12, 14 and 16 Dwt. knives and forks to give the best satisfaction to users.

We sell knives with swaged backs without extra charge.

Warner Manufacturing Company

GREENFIELD MASSACHUSETTS

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Practical Course in Adjusting

Published Price, $2.50
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All Jobbers, or
Jewelers' Circular Publishing Co.

Cincinnati.

Victor Bogaert, Lexington, Ky., is now in the east on his way to Europe.

B. S. Newman and Jonas Wise, of Frohman & Co., have left on their respective trips south and west.

Mr. Albaugh, of Albaugh & Pickering, Columbus, O., spent a few days with friends here the past week.

George Detmering, of the M. Schwab Jewelry Co., has started on his regular trip through Ohio and Indiana.

William Buchright, formerly with Abe Art, Zanesville, O., has taken a position with the E. & J. Swigart Co.

Fred Gruen, of D. Gruen, Sons & Co., has left for Mexico City, where he will remain for a week on business.

Mack Hurlburt, president of the Iowa Retailers' Association, was here, last week, combining business and pleasure.

Meyer Greenwold, Parkersburg, W. Va., stopped here last week on his return from a 10 days' visit to West Baden, Ind.

Milton Goldberg, formerly with A. & J. Plaut, has taken a position as traveling salesman for J. J. White Mfg. Co., Providence, R. I.

C. Oskamp Daller, of the Clemens Oskamp Co., is one of the candidates on the Cincinnati Advertisers' Club ticket for Board of Governors.

George Schemel, son of Anthony Schemel, and Miss Rose Weterer, of this city, were married at the bride's home, Jan. 20, and are spending their honeymoon in the south.

Wallace Miller, new salesman for the Miller Jewelry Co., has left on his southern trip, and George Hovekamp, of this house, will visit the Ohio and Indiana trade this week.

Wallenstein, Mayer & Co. have just equipped their offices with a complete new burglar alarm system, which, with other improvements, gives their place a most up-to-date appearance.

Auctioneer "Dan" I. Murray, with headquarters here, is conducting the sale of Andrew Morden at Columbus, O. Mr. and Mrs. Murray are now arranging a western trip, including the Pacific slope, for next month.

J. Ira Seebacher, the new traveling representative for A. & J. Plaut, leaves this week on his initial trip, which will cover the south. Mr. Seebacher and his bride, who was Miss Ferdi Morris, of Nashville, Tenn., have just returned from their bridal tour.

Out-of-town jewelers, who were here buying goods the past week, included: J. C. Meyer, Harrison, O.; E. W. Morrow, Lancaster, Ky.; W. L. Lehne, Decatur, Ind.; W. N. Rigdon, Ohio City, O.; J. D. Ward, Rising Sun, Ind.; Charles Sieglitz, Vevay, Ind., and R. J. Litschert, Winchester, Ind.

Word has been received here that a receiver has been appointed for J. G. Webb & Co., Jellico, Tenn., but no further details were forthcoming. Mr. Webb until recently had a watch repairing stand in the store of Lindeberg & Fox, this city. He was originally a member of Webb & Welsh, at Corbin, Ky., and went from Cincinnati to his present address.

Frank Schuster, a former councilman of Norwood, O., was arrested Jan. 22 on a warrant sworn out by Joseph Mehmert, 439 Race St. The jeweler claims that Schuster bought a diamond of him, valued at $175, and gave him a check for $44.17 as part payment. Mr. Mehmert says when he presented the check to be cashed, there were no funds to meet it. Schuster will appear Jan. 25 for trial.

H. Ratterman, Jr., who has been with the Frank Herschede Co., as a salesman for the past eight years, has taken a five years' lease on the store room at 146 E. 4th St., and will open a retail business there about the last of April. Mr. Ratterman is well and favorably known here by many who wish him success in his new enterprise. He is now arranging to make his store one of the handsomest here and is about to leave for the east, where he will buy his opening stock.

Cleveland.

Geo. A. Clark, Lorain, was in this city, last Friday.

Albert Dueber and M. Loeb, of the Dueber Watch Case Mfg. Co., spent Wednesday in Cleveland.

Leone E. Clarke has disposed of his retail jewelry business and joined the traveling sales force of the Webb C. Ball Watch Co., of this city.

Geo. W. Eroe, of the Scribner & Loehr Co., spent the past week in New York, attending the 24-Karat Club banquet, Friday evening.

Mahogany, plate glass and electric illumination are conspicuous features of the new store being made ready for the Bateman Co., jewelers, on E. 9th St.

Capt. and Mrs. R. E. Burdick have been spending the past week with their daughter, Mrs. R. C. Rathbone, at Englewood, N. J. While the captain states that the purpose of his eastern trip was to take in the 24-Karat Club banquet, everyone here knows better—he just had to spend some time with the grandchildren.

The Wholesale Merchants' Board, of which the Webb C. Ball Watch Co., the Bowler & Burdick Co. and the Sigler Bros. Co. are members, are sending out circulars, announcing the regular February merchants' excursion. Arrangements have been made securing fare and one-half for any retailers coming to this city Feb. 4 to 10, and returning Feb. 8 to 18.

The show window of Biskind Bros. was smashed, last week, very soon after daylight, Jan. 18, several hundred dollars' worth of jewelry being stolen. It seems as if this concern, in taking over the business of Harry Goldberg, formerly located at this point, has also acquired his liability to misfortune of the window-smashing variety.

The suit of Goldberg against Bogert was recently tried at Sandusky, O., the defendant being Charles A. Bogert, a jeweler of that town, and the plaintiff a local dealer who sued to recover a balance due on show cases which he had shipped the Sanduskian. The jeweler admitted receiving the show cases, but claimed that they were damaged on the road by reason of careless packing.

Columbus, O.

Fred. Lied, who operates a small jewelry store at 249 King Ave., has asked the police to locate a V-shaped sign which was recently stolen from the front of his store.

Andrew Morden, 52 N. High St., is disposing of the remainder of his stock at auction. James E. Curran is auctioneer.

Senator Dean introduced in the Ohio legislature, last week, the bill regulating the practice of optometry in Ohio, prepared by the Ohio association. There is but small probability that it will be reached before next session, in 1910, as the Assembly is on recess until Feb. 15 and will adjourn finally March 12.

The Webb C. Ball Co. has donated to Columbus members of the Brotherhood of Railway Trainmen a gold watch, selling them at the same time a fine diamond. Every man donating 10 cents to entertain the B. of R. T. national convention in Columbus in May will stand a chance of being selected as the recipient of the diamond, and the trainman bringing in the most money for the entertainment fund will be given the watch.

Albaugh & Pickering, now located at 69 S. High St., have signed a lease for six years for a storeroom at 81 N. High St., just vacated by a haberdasher. They will move to their new location about Feb. 15. The change will help convert the block into which they will move (High St., between Gay and Long) into a Columbus "Maiden Lane." The Frank F. Bonnet Co., the Harrington Co., L. W. Lewis, the Bancroft Bros. Co., the Hofman Jewelry Co., jewelry departments of department stores, besides the wholesale and retail stores of the White-Haines Optical Co., will then be in the block, with Frank Ross just off of High, on Long, and C. E. Gallagher just off of High, on Gay.

St. Louis.

The St. Louis Credit Association recently elected officers for the ensuing year. J. F. Dailey, of the J. F. Dailey Jewelry Co., has been elected vice-president.

C. M. Perkins, formerly president of the St. Louis Silver Co., is now in Westfield, Mass., where he is president of the Perkins Mfg. Co., which manufactures novelties.

Captain Klein, of Klein & Fink, Oklahama City, passed through this city Wednesday. Among the other out-of-town visitors were: N. S. Weiler, Cape Girardeau, Mo., and J. J. Gaffner, St. Jacobs, Ill.

Two robberies were committed during the past week by amateur window thieves. On Wednesday night the show window in the store of Ernest A. Niehaus, 2026 Franklin Ave., was smashed and $150 worth of watches and chains were stolen. No trace of the burglars has been found. On the following night the show window of the Crown Jewelry Co.'s store at Broadway and St. Charles St. was broken and eight watches were taken.

The establishment of W. C. Morrison, East Liverpool, O., has been closed by attachment proceedings brought against the owner by Dr. George Ikart to recover $229 alleged to be due for rent.

STERN BROS. & Co.

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MORE simple, more durable, more shapely and especially more easily kept in good condition than any other safety razor. Note the flexibility of its protecting comb, which allows the blade to fall easily in position and adjust itself automatically.

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Mr. Jeweler:

It is important for you to read my full page advertisement in the next number of the Jewelers' Circular—The Anniversary Special.

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Jobber of

Illinois Movements—Fahys Cases

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Having all grades of watch movements manufactured by the Illinois Watch Company in stock, also Joseph Fahys & Co.'s full line of cases, and giving my whole attention to these goods, I am prepared to ship all orders the same day as received. Express charges always prepaid.

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ALL JOBBERS, OR JEWELERS' CIRCULAR PUBLISHING CO.

Indianapolis.

H. D. Burgheim has returned from a visit to Terre Haute.

Louis Haase, of the Haase Wholesale Jewelry Co., spent last week at Anderson, Muncie and other cities in northern Indiana.

Among the out-of-town jewelers in the city, last week, was Geo. Davis, Colfax, who visited his daughter, Miss Mabel Davis, who is attending school here.

Horace A. Comstock is visiting friends and hunting near Bloomington, while Carleton Wiggam is spending a few days at Anderson on business. Both will return this week.

M. F. Smith has secured the services of L. M. Stanton, who was in the retail business at Colfax for a number of years. Mr. Stanton recently disposed of his stock in that city.

Fletcher M. Noe has returned from a business trip to Chicago, where he spent several days purchasing a line of cut glass. He says the business outlook is very favorable for this year.

An address on a uniform accounting bill was made before the House of Representatives of the Legislature, last Wednesday, by Ralph B. Clark, an Anderson jeweler. The privilege accorded him was an unusual one.

President C. L. Rost, of the Columbus Commercial Club, a retail jeweler of that city, has appointed six delegates from the organization to attend the National Tariff Conference to be held here Feb. 16, 17 and 18.

After a successful and pleasant trip to Texas, Asher W. Gray, of Gray, Gribben & Gray, has returned home. He visited near Brownsville, Tex., where he superintended the cleaning up of an orange grove which he owns.

E. H. Frecking, with Dyer Bros., has recovered, after a long illness, and is at work again. Andrew Schmidt, who has charge of the manufacturing department of Fritz Bonnet, and who has also been ill, has thoroughly recovered.

Krauss & Secttor, conducting stores in 45 N. Illinois St. and in 305 W. Washington St., have dissolved partnership, Lester Secttor withdrawing from the firm. The business will be continued by Leo Krauss under the name of the Leo Krauss Jewelry Co.

Several retail jewelers were in this city buying stock last week. Among them were: C. N. Hetzner, Peru; W. R. Bloomer, Swope-Nehf Jewelry Co., Terre Haute; J. W. Hudson, Fortville; H. E. Kinnear, Marion; P. G. Nay, Knightstown, and J. A. Miessen, Cicero.

Donald A. Hickman, who has been in the manufacturing business at rooms Nos. 13-14, 9 N. Meridian St., has just moved into new quarters in room No. 9, in the same building. He has furnished his new establishment in an attractive manner and expects to add several new lines of jewelry.

While a check from the Jewelers' Security Alliance was being displayed in the window of the Leo Krauss Jewelry Co., last Thursday night, the window was broken and several watches stolen. Pedestrians saw the thief and gave pursuit, but were unable to capture him. The check had been received as a reward for the recent capture of a man who robbed the store.

Owners of the building occupied by Dyer Bros., at 234 Massachusetts Ave., are making improvements that will give the company much more room. A two-story brick addition is being erected in the rear of the present story, and when completed the whole building will be occupied by the jewelry concern.

The annual convention of the Indiana Retail Merchants' Association was held at the Claypool Hotel, in this city, last week, with a very entertaining programme. Ralph B. Clark, who has been president of the association for several years, was again elected to succeed himself. Mr. Clark is a member of the firm of Clark & Raber, Anderson.

Representative Murphy, of Montgomery County, has introduced a bill in the Legislature along the lines advocated by the officers and executive committee of the Indiana Retail Jewelers' Association. It prohibits fraudulent or misleading advertising of jewelry and watches, whether by newspapers or any other method. It is said the bill will probably be passed.

Milwaukee.

TRADE CONDITIONS.

The holding of several large conventions in Milwaukee last week did much to enliven trade. Jewelers say that business was noticeably larger, and while sales were not all in the higher class goods, the total made a very satisfactory week. Salesmen are now calling upon the jobbing trade and an influx among retailers is expected soon.

G. T. Dutcher, connected with the jewelry establishment of Thos. Bruhy, West Bend, for some time, has resigned to accept the position of traveling salesman for the Geneva Optical Co., Chicago.

A check from the Jewelers Security Alliance as a reward for the arrest and conviction of the thief who smashed his window and secured a tray of rings, some months ago, has been received by Charles J. Dewey, of this city. The check is now being displayed in the show window of Mr. Dewey's store.

W. J. Kelley, a retired jeweler, has been appointed trustee under bonds of $2,000 in the bankruptcy case of Andrew J. O'Brien, Oshkosh. A recent meeting was held between Mr. O'Brien, his attorney, the referee and the newly appointed trustee. The only creditor present was the Furstnow Ring Co., Fond du Lac.

Hurling a brick through one of the show windows in the store of E. F. Rohn, Peter Bellman, aged 23 years, an elevator operator, made away with 10 gold watches, last week. Fifteen minutes afterward Bellman was found hiding between two piles in the runway of a pile driver a few blocks away, where he had been chased by the patrolman who saw the robbery.

The jewelry establishment of Forster & McGowan, Soldiers Grove, has been purchased by W. J. Graff, Boscobel. The stock was retained by Forster & McGowan, who will retire from business in a short time and will locate further west. The jewelry store at Gays Mills, also operated by Forster & McGowan, has been leased by Mr. Graff, who contemplates installing a jewelry stock at both Soldiers Grove and Gays Mills. He will continue to conduct his establishments at Boscobel and Reedsburg.

Detroit.

John Kay will make a trip to New York this week.

William Gribin, Carsonville, visited Detroit, last week, to purchase stock.

W. F. King, Sr., the veteran jeweler and Mayor of Adrian, who had been ill, is recovering.

The Adolph Enggass Jewelry Co. has been making a fine display of precious stones and replicas of famous crown jewels.

E. C. Avery, salesman for the Charles A. Berkey Co., started out this week on his first trip of the year, covering the southern Michigan territory.

The quarters of the Detroit Jewelry Mfg. Co. have been enlarged by the addition of another workroom. Manager Binder recently returned from a trip to Cleveland.

W. A. Sturgeon is contemplating extensive changes in his "Parisian" store on the second floor of the Majestic building. The success of John Kay & Co. and of Mr. Sturgeon's new venture indicates that it is no longer necessary to have a ground floor location for the jewelry business in this city.

The stock of Archibald E. McIntosh, 64 Grand River Ave., is to be sold this week under the assignment given to Richard E. Rogers for the benefit of the creditors. The stock has been appraised at $1,200, while the debts amount to $3,400. Following are the principal creditors: Despres, Bridges & Noel, Chicago, $728.01; L. H. Schafer & Co., Chicago, $425; H. W. Allen & Co., Chicago, $521.44; the Scribner & Loehr Co., Cleveland, O., $420.03; Louis L. Grey, New York, $593.14; Jules Ascheim, New York, $185; Weiner, Garson & Nagles, $349.

William C. Noack, of Noack & Gorenflo, has been elected first vice-president of the wholesalers' association, of which he has been an active and energetic member since its organization. This organization recently won a victory through the decision of the State Railroad Commission, lowering baggage rates, which will materially reduce the expenses of all Detroit wholesalers and jobbers. Mr. Noack has been one of the advocates of freer trade with Canada, in which cause the wholesalers will call a meeting of commercial bodies in Detroit this year.

Thieves recently broke into the retail jewelry store of J. W. Gillie, Fort Scott, Kans., and escaped with a large amount of solid gold and plated ware. No attempt was made to open a large safe which contained watches and other valuables.

A thief broke the large plate glass show window in the store of Harry F. Eyler, Main St., Waynesboro, Pa., about a week ago, and stole nine gold watches valued at $225. A large amount of miscellaneous stock which was also in the window was left untouched. The jeweler has offered a reward of $50 to the person who will furnish information leading to the recovery of the loot or to the arrest and conviction of the thief or thieves.

Kansas City.

F. T. Gustafson has been enrolled as a student at the Missman School of Engraving.

E. J. Netzhamer, with the Kennedy Jewelry Mfg. Co., St. Louis, is in the city, visiting friends.

All the traveling representatives of the Woodstock-Hoefer Watch & Jewelry Co. are now in, and are busy assisting in invoicing.

Henry Mathew Winkler, a son of Frank Winkler, a well-known jeweler of Kansas City, Kans., was recently married to Miss Edna M. Bell.

Sam Hall, Tulsa, Okla., was in town, last week, buying new fixtures. He will either start a second store in Tulsa or move into larger and better quarters.

The Kansas City Polytechnic Institute, now in the Missouri building, near Grand Ave. and 11th St., will move into new quarters on the second floor of the Aragon building, 8th and Walnut Sts., Feb. 1. The new location is a desirable one in every respect.

J. H. Whitney, traveling in Missouri, Kansas and Nebraska; W. C. Vandel, covering Missouri and Arkansas, and Frank Bangs, Kansas and Oklahoma, all representing the Edwards & Sloane Jewelry Co., left for their respective territories, last week.

The demands of a lumber company occupying adjoining rooms practically forced Nevin Bros., dealers in jewelers' material and supplies, to seek new quarters on the fifth floor of the Keith & Perry building, room 522. The quarters front on Walnut St., and are light and airy.

Samuel Fellers, trustee for A. J. Levin, has sold the stock to Frank Wuerth, a member of the jewelry firm of J. H. Wuerth & Son, Leavenworth, Kans. The stock was valued at $9,500, and sold for a little over one-third of that amount. Mr. Wuerth announces his intention of disposing of it at auction.

Minneapolis and St. Paul.

F. L. Bosworth, of the F. L. Bosworth Co., Minneapolis, has been in Chicago for a week.

Frank O. Anderson has removed from 10 S. 3d St. into larger and more central quarters, at 514 Nicollet Ave., Minneapolis.

A. E. Madsen, of Rettig, Hess & Madsen, has returned to Minneapolis, from a visit to Chicago for a conference with the other members of the firm.

Owen Brown, a casemaker for Rentz Bros., Minneapolis, died, last week. He had been in the employ of the firm for 16 years. The shop was closed for half a day.

A. N. Anderson, who visits the lumbering and mining camps in the Far West, is in Minneapolis after a trip of several months. He has a number of men on the road working for him.

The Geneva Optical Co., now located in the Northwestern building, Minneapolis, is about to remove to larger quarters on the second floor of the Andrus building, Nicollet Ave. and 5th St.

Thorwald V. Thomsen, Washington and Cedar Aves., Minneapolis, expects to move to his new store at 283 Cedar Ave., about Feb. 1. A new plate glass front is being erected and hardwood floors and mahogany fixtures installed.

Frank Shercliffe, alias Morris, is now on trial in Minneapolis, on a charge of train robbery, the offense having been committed within the city limits of Minneapolis, when the sleeping car of a westbound train was held up late at night. Shercliffe was implicated in the famous Pollock diamond robbery, which occurred a few years ago, in Iowa.

Omaha.

Gus. Texley, Pender, Nebr., was in this city, last week, purchasing stock.

O. C. Homan, of the C. B. Brown Co., and wife returned, last week, from their wedding trip.

F. L. Combs is rapidly recovering from his recent illness. He was able to go down to business for a few days last week.

Albert Edholm returned last week from Chicago, where he went to attend the banquet of the Chicago Jewelers' Association, held in that city, Jan. 19.

One of the largest and most costly cut glass punch bowls ever seen in this city was purchased from A. Mandelberg by the Storz Brewing Co., last week.

George Arkwright, Beatrice, Nebr., president of the Nebraska Retail Jewelers' Association, stopped off in Omaha for a few days, last week, en route to Chicago, to attend the Jewelers' banquet there. He assisted T. L. Combs in arranging for the convention to be held here in February.

Mack Hurlbut, ex-president, and S. Callison, secretary, of the National Jewelers' Association, will attend the convention of the Nebraska Retail Jewelers' Association, to be held here Feb. 23-25, during which time they will complete arrangements and decide upon the date for the national convention which is to be held here, some time in the Summer.

Sherman W. Morris, alias Frank Shercliffe, formerly of this city, took the stand at Minneapolis, Minn., Jan. 21, and identified portions of a deposition made by him in a suit brought by Tom Dennison against the Omaha *Daily News*, in Omaha, confessing his guilt of the Pollack diamond robbery and implicating Tom Dennison, of this city, in the crime. Shercliffe is being tried for being implicated in a train robbery that occurred in Minneapolis.

The fourth annual convention of the Nebraska Retail Jewelers' Association will be held in this city, Feb. 23, 24 and 25. A banquet will be given Wednesday night, at the Rome Hotel, and on Thursday night there will be a theater party. Business sessions will occupy the entire days of Thursday and Friday. T. L. Combs, State secretary, together with the committee, have been busy making arrangements, and an attractive programme is promised to all who attend.

M. Bloom, who was recently arrested by Federal officers at Duluth, Minn., was brought back to this city, Jan. 16, by Deputy United States Marshal Frank W. Tufts, and lodged in the county jail. Bloom was indicted by the Federal Grand Jury on a charge of fraudulently obtaining jewelry by representing that he was the head of a reliable firm which contemplated starting new stores. Jewelers were suspicious of Bloom, but did not have sufficient evidence to make an arrest. One Omaha dealer heard that Bloom sold certain articles below the regular price and sent his representative to Columbus. Instead of leaving in time to arrive on Sunday, the young man postponed it until Monday. Bloom, aided by unknown accomplices, packed up and fled. Search was made and he was captured in Canada. After returning nearly all the stock he was released. Since then local jewelers have heard that the same man operated a store under the name of Allen & Allen, at Otero, N. Mex.

San Francisco.

Rudolph Barth is the latest of the San Francisco retailers to seek new quarters, and has just removed from Fillmore and Sutter Sts. to 36 Kearny St.

On Jan. 18 Shreve & Co. placed the stock of the W. K. Vanderslice Co. on sale at its Van Ness and Sacramento St . store, and the Vanderslice store has been closed. This stock has been offered at reduced prices.

The Downtown Association, an organization of more than 100 business men, held its annual election at the St. Francis Hotel recently. John Hammersmith, of Hammersmith & Co., was elected one of the vice-presidents.

Evan J. Collins, Seattle, has been arrested in this city, at the instance of Goldsmith Bros., of that place, who charged him with felony and embezzlement. A detective has arrived from the north to take him back to Seattle to stand trial.

Hammersmith & Co. have received the order to supply the silver, bronze and copper bars to be given as prizes in the contests of the School Boys' Athletic League. An order has also been received to furnish the permanent medals for the Olympic Club.

Shreve & Co. are now making active preparations to move into their store at Post St. and Grant Ave. on the date set, March 1. The removal will not be later than that date, and might be a short time before. Now that the interior of the store is in shape for occupancy the outside of the building is being cleaned with sand blast, and when the removal is made it will be into a structure fully as spick and span as it was before the fire.

H. S. Thompson, an employe of A. I. Hall & Son, wholesale jewelers, located in the Jewelers' building, was arrested last week for the alleged theft of jewelry from the firm. The police were notified that articles had been stolen from the store, one at a time, during the past few months, and suspicion was directed toward Thompson, who had been in their employ during the past two years. When Thompson was arrested he acknowledged the thefts and stated that he had squandered the money on the races.

Frederick von Baumbach has retired from the jewelry and drug firm of Baumbach & Holverson, Alexandria, Minn. The business is being continued by H. T. Holverson.

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Special Notices.

Payable invariably in advance.

Rates 75c. per insertion for notices not exceeding 25 words; additional words, 2c. each.

SITUATIONS WANTED, 1c. a word each insertion; minimum charge, 25c.

Heavy type, 5c. a word; minimum charge, $1.25.

Display cards, $2.00 per inch.

In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.

All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.

Situations Wanted.

WATCH and clock repairer desires position. "P. S., 1675," care Jewelers' Circular-Weekly.

WATCHMAKER, young man, 19, with nearly three years' experience, wants to finish the trade. "F.," 804 Brandywine St., Philadelphia, Pa.

FIRST CLASS engraver desires position by Feb. 10; will give references from last place employed. Address "I. M., 1676," care Jewelers' Circular-Weekly.

JEWELER wants a position in some eastern or western city on all around cluster and general work. "H. B., 1601," care Jewelers' Circular-Weekly

DIAMOND SETTER, who is also first class designer on modern jewelry; very best of references. "T. D., 1647," care Jewelers' Circular-Weekly.

WATCHMAKER and engraver, wishes situation in Pennsylvania or New Jersey; first class references. "B. R., 1630," care Jewelers' Circular-Weekly.

SALESMAN of ability would like interview with precious stone or jewelry firm; territory middle west and east. "A., 1599," care Jewelers' Circular-Weekly.

ENGRAVER, 20 years of age, wishes position on ornamental engraving; wages $10 a week in New York City. "X., 1612," care Jewelers' Circular-Weekly.

HAVE TRAVELED in the west and south for 10 years; am 34 years old, married; have good clean record. Address "S. E., 1670," care Jewelers' Circular-Weekly.

HUSTLER, eight years' experience, thorough bookkeeper, salesman and office manager, with highest reference. Address "I., 1664," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, jeweler and engraver; all tools; no bad habits, industrious, steady; any State. Conrad Kohler, 146 Clinton St., Johnstown, Pa.

WATCHMAKER, engraver, optician, first class man, desires steady position; $20 per week. Address "Watchmaker," care L. Harris, 54 E. 100th St., New York.

JEWELRY POLISHER and lapper, experienced on fine platinum, scroll and cluster work, with references. Address "F. K., 1620," care Jewelers' Circular-Weekly.

EXPERIENCED SALESMAN, first class watchmaker, open for New York position; highest references and security. "L. R., 1669," care Jewelers' Circular-Weekly.

YOUNG MAN, 10 years' experience, wishes position in retail or wholesale jewelry house; best of references. Address "E., 1466," care Jewelers' Circular-Weekly.

YOUNG MAN, 21, desires position with some whole or jobbing jewelry house, with chance for advancement; A1 references. "T., 1639," care Jewelers' Circular-Weekly.

WANTED, position in jewelry store by lady engraver; has had store experience and can furnish references. Address "X. Y. Z., 1590," care Jewelers' Circular-Weekly

ENGRAVER and designer, 25, married, 10 years' experience, desires position, preferably in Michigan or nearby. Address "A. S., 1457," care Jewelers' Circular-Weekly.

GOOD WATCHMAKER, 28 years' experience, wants permanent position in New York City; own tools; wages $18 weekly. "P., 1672," care Jewelers' Circular-Weekly.

ENGRAVER, first class young lady, wants position in jewelry store, will assist in waiting on trade; middle east preferred. "R., 1622," care Jewelers' Circular-Weekly.

YOUNG MAN, 19, wishes position in a wholesale jewelry house; have three years' experience; can furnish best reference. Address "B. A., 1673," car Jewelers' Circular-Weekly.

COMPETENT stenographer and typewriter, rapid and accurate, knowledge of bookkeeping; four years' experience. Address "D. E. C., 1607," care Jewelers' Circular-Weekly.

POSITION WANTED by first class jewelry repairer, stone setter and colorer, with over six years' experience; A1 reference. "C. E., 1571," care Jewelers' Circular-Weekly.

YOUNG MAN desires to make a change, has been with diamond importing house six years; can furnish best of reference. Address "X., 1474," care Jewelers' Circular-Weekly.

SALESMAN, 15 years' experience with best silverware houses, desires to connect with first class retail house; best of reference. Address "W. J., 1678," care Jewelers' Circular-Weekly.

FIRST CLASS repairer and all around jeweler, understands his work thoroughly, also some stone cutting; good references; no bad habits. "Reliable, 1654," care Jewelers' Circular-Weekly.

ENGRAVER, first class, and a good salesman, of neat appearance, desires a permanent connection with a good house; best of references. Address "Jeweler," 1364 Broadway, Watervliet, N. Y.

J. M. LAKE, who has been manager of the New York office for Theodore W. Foster & Bro. Co. for the past 19 years, is open for a position May 1, 1909. J. M. Lake, 13 Maiden Lane, New York.

WATCHMAKER and clockmaker, 12 years' experience, wishes steady position, in store preferred; tools and reference; moderate salary. Address Frank Wolfberg, 225 E. 4th St., New York.

WATCHMAKER, jeweler, optician and engraver, wishes to finish trade under good man; have had one year's experience; best of references furnished. Address H. W. McAllister, Hawarden, Ia.

HERE I AM, letter and monogram engraver, open for a permanent position; original designer; seven years' experience; best of references. Address "S. C., 1604," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, with tools, desires position at once; competent, middle-aged man; New England States preferred. Address "Watchmaker, 1645," care Jewelers' Circular-Weekly.

WATCHMAKER and clock repairer, single man, 15 years' experience; moderate salary; no engraver; Ohio or adjoining States preferred. Address "Watchmaker," 5 N. Main St., Bowling Green, O.

POSITION WANTED by lady bookkeeper of many years' experience in the jewelry line; good correspondent; thorough and reliable; best references. Address "C. J., 1668," care Jewelers' Circular-Weekly.

SALESMAN, thoroughly familiar with the best retail trade in silverware and jewelry in the central and western States, desires to connect with good house. "O. F., 1660," care Jewelers' Circular-Weekly.

SALESMAN, six years' experience with established trade in New York City, Pennsylvania and New England, wishes position with jewelry house; best of references. "B. W., 1510," care Jewelers' Circular-Weekly.

YOUNG MAN, with six years' experience on fine watch work, wishes position as watchmaker; will do clock work if required; lathe and fine modern tools; $15 per week. Address C. W. Munson, Paris, Ill.

EXPERIENCED high grade watch repairer of 14 years' experience, jeweler, salesman, optician, plain engraver, capable manager; gilt-edge reference; held last position six years. C. W. Phillips, Columbia, Mo.

YOUNG LADY, competent bookkeeper, also typewriter and stenographer, five years' experience, wishes position with wholesale house; A1 references. Address "Competent, 1415," care Jewelers' Circular-Weekly.

YOUNG MAN, age 24 years, wants position as second watchmaker, can do common engraving and jewelry repairing; have all tools; can furnish good reference. "M. C., 1633," care Jewelers' Circular-Weekly.

WANTED, position as inside salesman, order clerk or stock clerk by young man, 26 years of age, three years' experience in jewelry business on Maiden Lane. Address "C. V., 1531," care Jewelers' Circular-Weekly.

WATCHMAKER, 20 years' experience, first class on high grade American and Swiss watches, married, speaks German and English, wants steady position; New York and vicinity. "C., 1638," care Jewelers' Circular-Weekly.

POSITION WANTED by first class watchmaker, equally good on Swiss or American watches, can also assist engraving; $25 per week; only responsible houses need apply. Address Arthur Pape, Box 39, Charleroi, Pa.

POSITION WANTED as foreman with manufacturing jewelers, have 25 years' factory experience and held similar position before, have also the best of references. Address "H., 1552," care Jewelers' Circular-Weekly.

SALESMAN, young man, 22 years old, wishes position in or outside; six years' experience; manufacturers preferred; well acquainted with local and visiting buyers; best of reference. J. M., top flat, 449 Henry St., Brooklyn, N. Y.

A1 ENGRAVER, first class jewelry jobber, expert salesman, wants western position; Arizona, Colorado, New Mexico preferred; best of reference; 31 years old, married and of good habits. "W. H., 1603," care Jewelers' Circular-Weekly.

A THOROUGH pawnbroker and jewelry man, with 17 years' experience in New York, is open for a position; out of town or in this city; can speak English, German, French, Spanish and Italian; best references. "X., 1646," care Jewelers' Circular-Weekly.

DESIGNER; quick, original, up-to-date American designer would like position with a firm making high grade jewelry. "Craftsman, 1610," care Jewelers' Circular-Weekly.

RETAIL SALESMAN of experience, now employed in one of the best stores in large eastern city, wishes position as salesman or manager; long accustomed to high class trade and familiar with every detail of the business; highest references. "T. A. L.," 7 Grant Place, Washington, D. C.

YOUNG MAN, who has had three years' experience in office of well known New York manufacturing concern, making high class general line of gold jewelry, desires position in some capacity with concern of same sort; best of references. "C., 1547," care Jewelers' Circular-Weekly.

FIRST CLASS WATCHMAKER, German, 24 years' experience, now three years with watch inspector in charge of repair department, best references in English, Spanish and German, would like to change position; no bad habits; own tools; full particulars in first letter. Address "M. G., 1605," care Jewelers' Circular-Weekly.

SALESMAN, familiar with the best trade in New England, New York City and Philadelphia, desires to be associated with a first class house; jewelry or silverware. Address "K. C., 1650," care Jewelers' Circular-Weekly.

WANTED, manufacturers' line of plated jewelry for south, southwest and far west by experienced traveler who has established trade with jewelers and department stores; strictly commission and no advances wanted. "Conservative, 1658," care Jewelers' Circular-Weekly.

Side Lines Wanted.

$30,000 MORE BUSINESS next year to manufacturer having good up-to-date gold filled jewelry to sell direct to retail trade; Providence line preferred. "Z. S., 1662," care Jewelers' Circular-Weekly.

SIDE LINES.—Continued.

SIDE LINE WANTED; manufacturer's line of 10-karat gold jewelry to sell direct to A1 retail jewelry trade in northwest; have good trade; established; commission only. "H., 1661," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN, experienced, established trade with jewelers in south, Gulf states and Pacific coast, desires line of 10 karat jewelry or mountings for this territory on commission; have non-conflicting line. Address "Established, 1657," care Jewelers' Circular-Weekly.

Help Wanted.

WANTED, at once, first class watchmaker. Telegraph J. E. Mitchell Co., 504 Main St., Fort Worth, Tex.

EXPERT diamond setter in platinum for Chicago; state age, nationality and experience. "C. S. E.," Box 1168, New York.

SALESMAN WANTED; must understand manufacture of jewelry and dies. Address "A. M., 1680," care Jewelers' Circular-Weekly.

WANTED, good, live young man as inside salesman in wholesale jewelry house. Address "D. R., 1538," care Jewelers' Circular-Weekly.

WANTED, experienced salesmen on commission basis in such States which are not yet covered. Inquire Empire Jewelry Case Co., Buffalo, N. Y.

WANTED, an optician in a first class jewelry store; one who can act as all around salesman. Address Rundback Bros., 2232 Third Ave., New York.

CLOCKMAKER, strictly first class, competent to handle high grade work of every description. The Cowell & Hubbard Co., 605 Euclid Ave., Cleveland, O.

YOUNG LADY as stenographer and saleslady in first class jewelry store; permanent position; state salary and experience. Chas. F. Sentz, Clifton Forge, Va.

WANTED, salesman who has established trade in New York and vicinity, to carry gold rings as a side line. Address "A. K., 1636," care Jewelers' Circular-Weekly.

AGENT WANTED for silver plated novelty and toilet ware line in the south; must be thoroughly acquainted with the jobbing trade. "Y., 1615," care Jewelers' Circular-Weekly.

SALESMAN WANTED to cover middle west, Dakotas to Texas, with our lines of fine cut glass on commission. Address C. Dorflinger & Sons, 36 Murray St., New York.

WANTED, a first class watchmaker to take charge of watch repair department; good men and steady work for the right man. Write or call Emile Dreyer, 75 Nassau St., New York.

WANTED, assistant watchmaker, in a city of 25,000 inhabitants, in northern New York; permanent position; wages, $14 per week. "W. C., 1443," care Jewelers' Circular-Weekly.

WANTED, immediately, jeweler and engraver, one who can do clock work and make himself useful in general around the store; $15 per week. Adress W. H. Replogle, Shenandoah, Ia.

FIRST CLASS watchmaker and engraver, must be good on railroad watches; permanent position, good salary; state experience and reference with application. Greenwald & Adams, Tucson, Ariz.

WANTED, watchmaker to take charge of jewelry department in a drug store; good salary; single man, optician and one who speaks German preferred. Wells-Kalar Drug Co., Bloomfield, Nebr.

EXPERT JEWELRY appraiser wanted by a responsible corporation; permanent position, weekly salary; write, giving full particulars as to ability and character. Address Samuel C. Meade, 505 Chestnut St., Philadelphia, Pa.

WATCH SALESMAN wanted for 1909 to sell American watches in New England territory; one with experience in this territory preferred; liberal terms to the right man; address in confidence, giving particulars, etc. "W. R., 1086," care Jewelers' Circular-Weekly, 501 *Heyworth Bldg., Chicago, Ill.*

WATCH MATERIAL man wanted to take charge of New York office; must be competent and well recommended; good chance for right man. Address "S., 1681," care Jewelers' Circular-Weekly

CATALOG SALESMAN wanted to call on the retail jewelry trade with our new proposition; those with some experience preferred. Peninsular Engraving Co., 73 Fort St., W., Detroit, Mich.

SALESMAN to live in Chicago and sell new line of filled jewelry to jobbing trade in middle west; good salary to right party; position April 1. Address "L. A., 1618," care Jewelers' Circular-Weekly.

SALESMAN WANTED, to carry silver plated toilet ware and novelty line through the west; must be thoroughly acquainted with the jobbing trade. "W., 1616," care Jewelers' Circular-Weekly.

WANTED, an experienced watchmaker, jeweler and engraver; a good steady job for the right man; state age, experience and salary expected. Address "Indiana, 1649," care Jewelers' Circular-Weekly.

WANTED, salesman for southern trade to carry line of gold and diamond rings and jewelry; only those with established trade and first class references need apply. "Box 1621," care Jewelers' Circular-Weekly.

SALESMAN to live in New York and sell new line of filled jewelry to the jobbing trade from New York to Cleveland; good salary to right party; position April 1. Address "J. R., 1617," care Jewelers' Circular-Weekly.

WANTED, experienced engraver and clock repairer who can trim large show window for large store in New York State; write, stating experience and salary expected. Address "Y., 1641," care Jewelers' Circular-Weekly.

SIDE LINE OFFERED; salesmen wanted who visit manufacturing jewelers to sell turquoise matrix, malachite and similar stones on commission; state territory and give references. Address "I., 1499," care Jewelers' Circular-Weekly.

WANTED, by a high grade firm in a large Texas city, a first class jeweler and engraver, on new work and repairs; send sample of engraving and copy of references; permanet position. Apply "B., 1352," care Jewelers' Circular-Weekly.

YOUNG MAN with experience in filling material orders; best references required. "X. Y. Z., 1548," care Jewelers' Circular-Weekly.

WANTED, an all around man of experience in jewelry store, who can do good engraving, watch and clock work, jewelry jobbing, understands something of optics; write fully, giving age, experience and salary expected; city of 7,000; 150 miles from New York City. Address "W., 1674," care Jewelers' Circular-Weekly.

OPTICIAN; Frederick Loeser & Co., Brooklyn, require a competent optician; only those who are thoroughly experienced and can furnish high class references, need apply to Superintendent, fourth floor.

WANTED, live watch salesman to sell American watches to the retail jewelry trade for 1909; address in confidence stating experience, territory covered, etc. "H. W., 972," care Jewelers' Circular-Weekly, 501 Heyworth Bldg., Chicago, Ill.

SALESMAN WANTED, man thoroughly familiar with the jewelry trade in the smaller towns and cities of New York State to represent first class watch house; salary no object to the right man. Address, with particulars, South Bend Watch Co., South Bend, Ind.

Business Opportunities.

FOR SALE, a prosperous jewelry business in city of 400,000 in New York State doing about $15,000 business a year, stock and fixtures inventory about $8,000; can be reduced to $5,000; watch inspector for three railroads; reason for selling poor health. Address "F., 1651," care Jewelers' Circular-Weekly.

BIG OPPORTUNITY for optician, free rent and expense; call personally. A. Backer, 42 W. 125th St., New York.

FOR SALE, a good paying jewelry business, near theatre, will sell place with or without stock, in Yonkers, N. Y. Address "C. E. D.," Yonkers, N. Y.

WANTED, by a manufacturing jeweler in vicinity of New York, who has established trade and a capital of $15,000, a partner to invest the like amount; salesman preferred. Address "K. A., 1637," care Jewelers' Circular-Weekly.

FOR SALE, old established jewelry business in city of 70,000 inhabitants, 20 miles from New York City; stock will invoice $8,000; will reduce to suit; reason, retiring from business. Address "T. T., 1517," care Jewelers' Circular-Weekly.

OPTICAL AND JEWELRY BUSINESS for sale in southern Alberta town; can arrange any price between $400 and $1,000; big repair trade; finest wheat growing district in Canada; reasons for selling made known. J. E. Ardell, Groumn, Alberta, Can.

EXCELLENT OPPORTUNITY for a watchmaker and engraver to buy a shop doing work for the trade; three men employed; old stand in Pennsylvania; good reasons for selling; can reduce to $200. Address "N. D. P., 1653," care Jewelers' Circular-Weekly.

FIFTY GROSS gold plated collar pins, six different patterns, $9 per gross, less 10 per cent. cash with order; not less than half gross lots; goods that were bought at less than half the cost to manufacture; be quick before they are all sold. Dan I. Murray, 3 Maiden Lane, New York.

FOR SALE, one-half interest in an old, well established, paying jewelry business, located in a beautiful and healthy southern city of about 100,000 inhabitants; good opportunity for right man with from $12,000 to $16,000; reference. C. G. Alford & Co., 192 Broadway, New York, or P. O. Box 912, San Antonio, Tex.

GET CASH AT ONCE for your surplus stock of watches, diamonds, jewelry; will send money on receipt of goods; National Bank references. Emil Noel, 552 E. 46th Place, Chicago, Ill.

FOR SALE, a prosperous jewelry business in a New England city of about 10,000, doing a business of about $12,000 a year; stock and fixtures inventory about $8,000, can be reduced to $5,000; present proprietor 35 years in same location; reason for selling, poor eyesight. Inquire of Edward D. Cole, care D. C. Percival & Co., Boston, Mass.

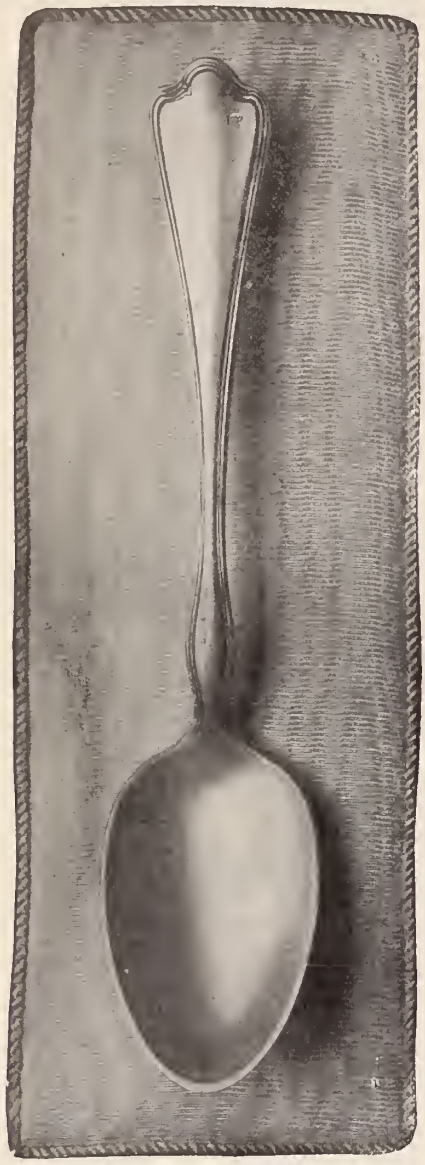
RAISE MONEY quick, by sending your diamonds and watches to me; liberal cash prices remitted on receipt of goods; business confidential; National Bank references. H. Schwartz, 903 Heyworth Bldg., Chicago, Ill.

FOR SALE, the best located jewelry store in the south, more than 60 factories, payroll more than $100,000 a month, street car line will be completed this year, city of 12,000, no opposition; fine large store, cheap lease; inspectors for Southern Railway; will be reduced to about $5,000 by Feb. 15, when I will leave for Mexico for my health; more work than two workmen can do. A. P. Staley & Bro., High Point, N. C.

A HALF INTEREST or the entire business of an up-to-date jewelry store in growing western city, the business center of an empire in extent; the city will surely double in five years; $8,000,000 will be expended in and near the city in next three years; $10,000 will buy half interest, or stock can be reduced to about $15,000 if entire business is desired; only those with the cash need apply. "W., 1628," care Jewelers' Circular-Weekly.

DO YOU WISH TO RETIRE? Are you looking to raise ready cash quick? We are ready to purchase your entire or surplus stock of diamonds and jewelry, no matter how large it may be; we also advance liberal cash on same; highest prices paid for entire stocks; communicate with us before consulting others and get quick returns; communications strictly confidential. Address Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone 2328, Williamsburg.

(*Special Notices continued on page 104*)



MISSION PATTERN

Competent judges have named this the most graceful, delicately artistic pattern of the Mission period shown.

We believe it too artistic to be made common.

After seeing the beauty in its modeling you may wish to control it for your city.

Our salesman will show you samples, or we will treat with courtesy your immediate inquiry.

E. H. H. SMITH SILVER CO.
BRIDGEPORT, CONNECTICUT

OTTO YOUNG & CO. - - - CHICAGO

H. H. COLLARD - - - - NEW YORK
SILVERSMITHS BUILDING, MAIDEN LANE

Special Notices.

(*Continued from page* 103.)

For Sale.

WATCHMAKER'S bench, roll top, very reasonable. Richard Kummer, 437 E. 158th St., Bronx, New York.

PRIVATE CUSTOMER of small dealer desires to sell blue-white diamond, round and perfect, 4¼ less 1/16 carat, for $450; inspection invited. Address "O., 1613," care Jewelers' Circular-Weekly.

FOR SALE, or trade for watches, diamonds and jewelry, 10-acre peach orchard, 1,000 trees, in their prime, Elberta's and Sneed's never fail; splendid chance for some one who wants to go south; the finest climate in the world; Ridgeland, Miss., nine miles north of Jackson on Central Illinois Railroad, garden spot of the south, worth $300 per acre, what have you? W. E. Jenkins, Richmond, Ind.

WHY TAKE A CHANCE? Every jeweler needs a burglar proof safe; we have them at the right figure; let us hear from you or call and look over our stock; all makes, all sizes, and we deliver anywhere; easy terms. New Jersey Safe Co., 190 Railroad Ave., Jersey City, N. J.

To Let.

DESK ROOM, in fine light office, to right party. Room 205, second floor, 2 Maiden Lane, New York.

FOR RENT, floor 32 x 64; good light, high ceiling; second story. Fred Schmid, 878 W. 48th St., Philadelphia, Pa.

HALF OF OFFICE and desk room, use of safe, telephone; office open 8:30 to 5:30; nice light office. Room 54, 7 Maiden Lane, New York.

OFFICE, nice and light, elevator, modern building, telephone, safe, no office boy expense; $35 per month. Room 54, 7 Maiden Lane, New York.

FOR RENT, factory space for jewelry trade, electric power, new building centrally located. Mehlbach Bldg., 393 Mulberry St., Newark, N. J.

NO. 7 MAIDEN LANE, two remaining offices to let; modern fireproof building in the center of the jewelry district; possession at once. Cruikshank Co., 141 Broadway, New York.

CHATHAM NATIONAL BANK BLDG., 192 Broadway, northeast cor. John St., entire third floor to let, also a few single offices, suitable for jewelers; all improvements; rents low. Cruikshank Co., 141 Broadway, New York.

Wanted to Purchase.

WANTED TO BUY an old jewelry shop or to rent a space for jewelry manufacturing in New York City. Address "U., 1671," care Jewelers' Circular-Weekly.

Exchange.

WILL TRADE choice North Dakota land for a clean stock of jewelry. Address Box N., Newman Grove, Nebr.

FRANKLIN AUTOMOBILE, four-cylinder, blue car, top and fully equipped, in A1 condition, a bargain if taken at once, will exchange for diamonds; investigate the Franklin and write me for full description. Address "R., 1659," care Jewelers' Circular-Weekly.

Miscellaneous.

PORTRAIT MINIATURES copied from any photo on watches, dials, brooches and lockets. Goldstein Engraving Co., 45 Maiden Lane, New York.

First and Second Lofts To Let
AT
No. 31 Maiden Lane
(One door from Nassau Street)
Best Location in the Jewelry District
IMMEDIATE POSSESSION
Inquire of
F. J. WHITON, 130 Broadway, N. Y. City

10 TO 20 PER CENT. SAVED!

M. L. Jalonack, jewelry auctioneer and diamond expert, will pay you from 10 to 20 per cent. more for your stock of watches and diamonds than any other buyer of stocks. Send me your surplus stock and I will send draft on First National Bank of Chicago. If my price isn't satisfactory I will return the goods on receipt of draft. All business strictly confidential. Write, call or telephone M. L. JALONACK, 5339 PRAIRIE AVE., CHICAGO, ILL. Long Distance Phone, Gray 5234.

Third Edition

Workshop Notes

FOR

Jewelers and Watchmakers

100 Pages New Matter
Containing 300 Pages (size 7½x10½ inches)
Bound in Cloth, Stiff Covers

This book is the most useful, comprehensive and perfect publication for the workman at the bench, and should be in the hands of every jeweler and watchmaker in the country. It is the only book of its kind published.

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Published by
The Jewelers' Circular Pub. Co.
11 John Street **NEW YORK**

WE CAN TEACH YOU ENGRAVING

In a shorter space of time than any other College in this country and teach it to you better. In three months we can teach you to do all the Engraving that would have to be done in the average jewelry store. Let us send you our Engraving Prospectus. It will tell you all about our Engraving Department. A postal will get it.

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SUCCESS or FAILURE in an AUCTION SALE



The big, easy-to-make auction sales, with their imposing array of dollars, look like success, but if you could dig below the surface and get close to the profit and loss account, you would find that figures are sometimes deceiving.

It isn't the **amount** of **money** you take in that counts so much as the condition of the profit and loss account at the end of the sale, or the net amount remaining after commissions, merchandise and other expenses are paid.

We systematize our sales and keep tabs on all the outgoes as well as the incomes. We know, and you know, every day, how you are coming out; there is no guess work, no loose ends to our way of doing business.

Take Time To Prepare For Your Sale

Clean your stock, invoice it carefully, mark everything with removable tabs that can be given to the bookkeeper, tabs that show the net cost, plan your advertising campaign and familiarize yourself with your auctioneer's system of accounts.

The auctioneer you telegraph for to-day and who opens your sale to-morrow without any preparation, is either an amateur or a blunderer, incapable of managing his own affairs and consequently of managing yours. **Avoid the auctioneer of loose business methods, who doesn't know, and doesn't wish you to know,** how you are coming out on your profit and loss account.

Employ the auctioneer **who knows** and **who wishes you to know,** whether your sale means, at the end, a profit or a loss, or merely a lot of money with guesswork back of it all.

During November and December we were simply overwhelmed with applications for sales—couldn't even consider one in ten—and January opened up in about the same way.

To avoid delay, tell us, in your first letter, the amount and character of your stock; the size of your store; how long in business and whether you have ever had an auction sale in your present location. Give us all the facts and we will tell you frankly what we think can be accomplished.

MITCHELL & TILLOTSON

Jewelers' Auctioneers **35 Maiden Lane, NEW YORK**

Los Angeles.

J. W. Reid is now in the employ of the J. P. Trafton Co.

J. C. Fleming recently purchased a new automobile seating five passengers.

R. A. Moore, Santa Barbara, has been spending some time here on a business and pleasure trip.

It is announced that C. C. Abel, traveling salesman for the J. P. Trafton Co., will be married at an early date.

George W. Collis, Pasadena, has gone to Tulare Lake to look over some real estate and enjoy a few days' hunting.

Out-of-town jewelers who have been here, recently, include: B. Hartfield, Arnheim, and F. H. Guernsey, Glendale.

June Battin, traveling representative for Krementz & Co., has brought his family here to remain during his absence in the east.

H. Jehlinger, manager of the jewelry department in Hamburger's store, is now in the east on a buying trip. He is expected home about Feb. 1.

Ray Vercler, a watchmaker who formerly lived here, but has been absent for some time, has returned and is now with Allen & Allen, 313 S. Main St.

Wm. F. Marshall, traveling salesman for Hambright & Walsh, in the territory west of Denver, will soon start on an extended trip among his customers.

The Diamond Palace, 425 S. Broadway, will be closed, Feb. 1. The balance of the stock remaining unsold will be taken by A. B. Cohn to his Main St. store.

Th. Crone has taken a place as watchmaker with S. S. Schepps in his new store, 621 S. Broadway. He was formerly with the Harvell-Jeffries Jewelry Co., Taylorville, Ill.

Pacific Coast Notes.

A. W. Bates, Corona, Cal., will soon move into larger quarters at that place.

The store of Edward G. Gre'ck, 122 Prospect Ave., Hollywood, Cal., has been enlarged and improved.

A. Delmas, a pioneer jaweler of Oxnard, Cal., has removed from his old quarters into newly furnished quarters.

H. H. Ramage, a retail jeweler of Vancouver, B. C., is paying his first visit to California and is visiting at Riverside at the present time.

A. E. Baranger, San Jacinto, Cal., who recently filed a petition in bankruptcy, has made a satisfactory settlement with his creditors. He will discontinue business.

L. C. Peak, who opened a store at Portersville, Cal., a few weeks ago, has decided that that place is not large enough for a third store and will return shortly to Oakland, Cal.

Chas. E. Owen, Stockton, Cal., announces that he will remove his store in a short time to quarters in the old Chamber of Commerce rooms on San Joaquin St., opposite the Courthouse.

The business of Sutcliffe & Pfennig, Long Beach, Cal., has been sold to E. H. Vogeley. Mr. Vogeley recently came to California from Hoboken, N. J. Mr. Sutcliffe is taking a short rest from business.

Walter McCausland, Oxnard, Cal., is in financial difficulties and the San Francisco Jewelers' Board of Trade has levied several attachments. It is claimed by Mr. Jacobs, who made an inventory of the stock, that there was stock valued at approximately $1,300, against which there were claims of more than $4,000.

The firm of P. C. Pulse & Co., Oakland, Cal., is to retire from business, and the stock is now being offered for sale at auction. Mr. Pulse holds a valuable lease on the store at the corner of 13th and Washington St., but expects to have no difficulty in disposing of it. He is offering the store fixtures for sale as well as the stock.

Pacific Northwest.

J. C. Wahlen, Hoquiam, Wash., paid a visit recently to Raymond and decided to open a store at the latter place.

A. E. Wilson, Newburg, Ore., has taken a lease on the ground floor of a fireproof building that is now in course of construction there, and will move in as soon as the store can be made ready for him.

A. S. Huey, Roseburg, Ore., has just received official notice of his appointment as watch inspector for the Southern Pacific Co. in that city. He will assume his new duties as soon as the necessary papers arrive from headquarters.

Harry Martensten, who has been with C. E. Ritchie, at Monroe, Wash., during the holiday season, has signed a contract to remain for the remainder of the year. Mr. Martensten came to Monroe from Jos. Mayer & Bros., wholesale and manufacturing jewelers of Seattle, during the illness of Mr. Ritchie.

Kristian Falkenberg, Walla Walla, Wash., has been the recipient of congratulations from his friends in the trade, owing to the fact that he recently brought a bride back with him on his return from Illinois. Mr. Falkenberg was married at Eaton, Ill., on New Year's Eve to Miss Grace Young, of that town, and Mr. and Mrs. Falkenberg will be at home to their friends after Feb. 1, at 102 N. 2d St., Walla Walla.

The customs officers of Seattle, Wash., recently collected duty on diamond jewelry imported into this country from Vancouver, B. C., several months ago. Attention is being called to the regulations in regard to purchasing such articles while visiting across the border. In the present case the representatives of the United States customs service at Vancouver, B. C., informed the deputy collector at Seattle that two diamond rings purchased in British Columbia had been worn by the owners who entered the United States by railway without making declarations of their purchases. The owners were located in Seattle, and required to pay the tariff rate of duty on the jewels. It was proved that there was no criminal intent in this instance and the rings were released upon the payment of the duty, but otherwise the jewelry would have been seized.

Shibley & Hudson, Wooster, O., contemplate making extensive improvements in the interior of their store. The establishment will be enlarged and a well-equipped optical department will be added.

Denver.

TRADE CONDITIONS.

The Stock Show in this city has brought a great many visitors. A number of the local jewelers made attractive window displays in honor of the visiting stockmen.

J. S. Bentley, Boulder, and C. L. Beard, Longmont, visited Denver last week.

C. J. E. Roy, Creede, Colo., was in this city visiting the Stock Show last week.

L. E. Gier, Brush, Colo., visited this city on a business and pleasure trip last week.

Mr. McGary, of the McGary Silver Polish Co., will leave this week on his semi-annual trip.

C. A. Beghtol, of the Edward Lehman Jewelry Co., left last week on a short trip through this State.

E. L. Peisar, Glenwood Springs, was in this city for a few days last week in company with his wife.

W. Llewelyn, connected with the Denver office of the Watson & Newell Co., has left on a short trip through Colorado.

A. L. Wood, formerly of Kansas City, Mo., has accepted a position with the Syman Bros. Jewelry Co., of this city.

Leslie Booth, an apprentice in the factory of the Syman Bros. Jewelry Co., had his hand badly cut while rolling gold recently.

L. E. Gardner and his wife, Longmont, Colo., were in this city for a few days last week buying stock and visiting the Stock Show.

The plate glass show window in the store of L. Lowenheim, 1623 Larimer St., was broken recently by thieves, who stole about $200 worth of stock.

Mr. Kolker, of Juergens & Andersen Co., Chicago, will cover the territory formerly covered by L. W. Burns. Mr. Kolker has been with the firm for a number of years.

Mrs. Z. W. Syman, vice-president and secretary of the Syman Bros. Jewelry Co., of this city, will leave next week for New York, where she expects to spend several weeks.

Harry L. Kortz claims that there is more in a name than mere sentiment. He alleges in a complaint filed in the district court that he has been engaged in the business of buying and selling watches and jewelry for the past 10 years; that he has built up a good name and a good business. But Max Dawedoff and Charles Dawedoff, the latter being the former's clerk, opened business at 927 5th St. about a year ago, he alleges; that many of his customers, Enos J. Kiel and Dorothy Wilson, in particular, made a mistake and entered the place of the Dawedoff's, who are engaged in the same business and asked for the plaintiff; that Charles Dawedoff represented that he was Harry Kortz, whereby he was enabled to sell a large bill of goods to the plaintiff's customer. For such alleged false representation Kortz asks for a judgment of $3,000.

Isaac R. Prindle, Great Barrington, Mass., will soon move into newly furnished quarters in the Robbins building. The new store will be equipped with attractive fixtures and furnishings, and will be ready for occupancy about Feb. 1. Mr. Prindle is a pioneer jeweler of Great Barrington, where he has been engaged in business for half a century. He is now 76 years of age.

PATENT DEPARTMENT

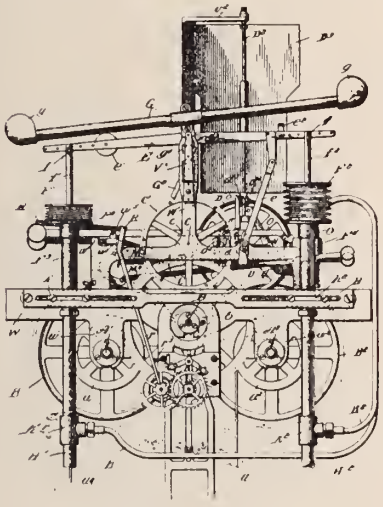
[IN WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN, THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

ISSUE OF JAN 19, 1909

910,373. PNEUMATIC CLOCK SYSTEM. AUGUSTUS L. HAHL, Chicago, assignor to the Hahl Automatic Clock Co., Chicago. Filed Sept. 11, 1905. Serial No. 277,810.

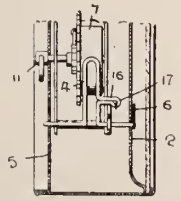
In a pneumatic clock system, the combination with a service pipe, of impulse mechanism communicating with said pipe for varying the air pressure therin operatively connected to said mechanism, a lever for actuating said mechanism, a motor connected to said lever for oscillating the



same so as to cause the said mechanism to be actuated to vary the pressure in said pipe, a shifting weight, means actuated by said motor for shifting the center of gravity of said weight independently of the lever and prior to the oscillation of said lever to its intermediate position, and means for applying said weight when shifted to assist the motor in oscillating said lever.

910,378. CLOCK ATTACHMENT. MARVIN HAYNES, Nutterville, W. Va. Filed Aug. 18, 1908. Serial No. 449,096.

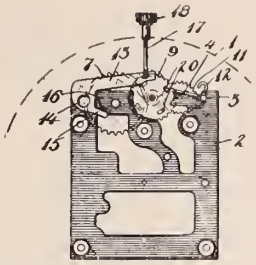
An attachment for clocks comprising the combination with a frame, a spring carried by the frame and a dial; of a lever having a U-shaped



section, an extension on said lever, means to pivotally mount said lever to the frame, means to engage said extension and normally hold the U-shaped portion of the lever in engagement with the spring and an indicator hand controlled by said lever.

910,444. ALARM-STOP FOR CLOCKS. FRANK R. ALFORD, Winsted, Conn., assignor to the William L. Gilbert Clock Co., Winsted, Conn. Filed May 25, 1908. Serial No. 434,903.

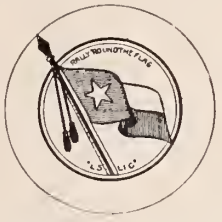
In an alarm clock, an alarm mechanism, including a train of crown wheels, one of said wheels having a plurality of integral stop shoulders, a



frame support for said wheels, a manually operable switch mounted on said frame support and one portion of said switch arranged to be moved into and out of the path of movement of said integral stop shoulders.

DESIGNS.

39,770. EMBLEM. LEWIS H. MORGAN, Dallas,



Tex. Filed Sept. 21, 1908. Serial No. 454,126. Term of patent 3½ years.

39,771. SPOON, FORK OR SIMILAR ARTICLE. SAMUEL STOHR, Meriden, Conn., assignor to the International Silver Co., Meri-



den, Conn. Filed Oct. 12, 1908. Serial No. 457,447. Term of patent 7 years.

39,778. TONGS MEMBER. FRANK S. HYATT,



New York. Filed Nov. 10, 1908. Serial No. 461,988. Term of patent 3½ years.

TRADE-MARKS REGISTERED JAN 19, 1909

72,349. WATCHES AND PARTS THEREOF. ANCIENNE MANUFACTURE D'HORLOGERIE, PATEK, PHILIPPE ET CIE, SOCIETE ANONYME, Geneva, Switzerland.

Filed May 16, 1908. Serial No. 34,784. Published Nov. 17, 1908.

Recent Publications.

THE JEWELLERS' ANNUAL, Published by the *Jeweller and Metalworker,* London, England. Cloth, 16mo., about 300 pages.

THE Annual for 1909, issued by our British contemporary, *The Jeweller and Metalworker,* for the use of the gold, silver, watch, clock, optical and kindred trades, contains the usual amount of business and technical information valuable to manufacturers, shop keepers and merchants in these crafts that has been common to previous issues, and in addition has a large amount of information which appears this year for the first time. Among the most important new departments are those relating to foreign and colonial tariffs on jewelry and plate, information on copyright registering, forms of declarations required by colonial governments, information as to foreign and colonial letters patent and on registration of trade marks, etc., which will no doubt be appreciated by the recipients.

Since its first issue in 1877 the Annual has grown larger and more valuable to the trade with each year of its publication until now it is one of the noteworthy publications that goes to the British jeweler. While most of the information contained is of especial interest to the craft of Great Britain, still there are many features of this volume which will prove of interest to jewelers on this side of the Atlantic, as well.

The almanac and directory are followed by a diary for the year, a memorandum book and a repair book for the use of retail jewelers.

Some Notable Works of the Medallist's Art for the Lincoln Centennial.

THE Lincoln centennial celebration, marking the 100th anniversary of the birth of the great emancipator and martyr, will be observed throughout the United States on Feb. 12. In the larger cities special programmes have been prepared, and in all public schools special exercises will be held.

In recognition of this national tribute to the nation's martyr and to commemorate the day a bronze tablet has been made of design and simplicity in accord with the character of Abraham Lincoln. The tablet, which contains the text of the famous Gettysburg speech, is 28 x 34 inches and is mounted on a marble background 28 x34 inches. A profile bas relief likeness of the martyred president appears in the upper corner.

The bas relief work was done by Victor D. Brenner, the well-known medalist, and the plaque was made by the Gorham Co., for use on schools, libraries and other public buildings.

Another notable product of the medalist's art is the Lincoln centennial medal, struck for J. P. Putnam's Sons, publishers, and brought out in a book which contains a description of the medal, its origin and symbolism and certain characteristic utterances by Abraham Lincoln.

One copy of this Lincoln centennial medal was struck in gold and sent to Major W. H. Lambert, Philadelphia, Pa., one of the greatest collectors of Lincolniana in this country. The silver medals struck were limited to 100 copies, and have been exhausted. The bronze medals are more numerous. On Feb. 12 the dies will be destroyed.

On the obverse of the medal is a profile likeness of Abraham Lincoln, and beneath the dates, 1809-1909. On the reverse is the word "Liberator," and within a laurel wreath "Emancipation Proclamation Signed January First, 1863." Beneath this is the date 1909 and the words "Centennial Commemoration."

The medal was designed by Jules Edouard and furnished by the Medallic Art Co., New York.

The meeting of the Iowa Association of Retail Jewelers will be held at Iowa City, Ia., Feb. 4 to 6.



Now It's The Lord Elgin

The demand to-day is for thin watches.

The public have been waiting for a thin Elgin Watch—now it's here—the

LORD ELGIN

The Thinnest Watch Made in America with Enamel Dial



the thinnest watch made in America with enamel dial.

Like all Elgin Watches—it was not put on the market until worthy to carry with it the Elgin reputation for reliability.

Every Lord Elgin is cased at the factory and timed in the case—the most accurate thin watch in America.

Four grades—7, 15, 17, and 17 Jewels adjusted. 18K and 14K solid gold cases, also 25 year filled cases.

Furnished with metal dials, plain or engraved, gilt or silver.

Prices furnished on application by your jobber, or write the Company for only authorized price list.

ELGIN NATIONAL WATCH COMPANY

Factories, Elgin, Ill., U. S. A New York Office, 15 Maiden Lane
General Offices, 131 Wabash Ave., Chicago

THE HOROLOGICAL REVIEW

Artistic and Interesting Clocks Owned by King Edward.

THROUGHOUT Saxony many of the tower clocks still have but one pointer, the hour hand, showing that minutes even with that industrious and plodding people receive small consideration; and yet there are people, and millions of them too, who make a point of punctuality and with them to be without the time is to be practically lost.

King Edward VII. has 250 clocks distributed throughout the halls and apartments of Windsor Castle. More than 170 are to be found in Buckingham Palace, and in the palaces of St. James and Hampton Court are also a considerable number, so that it is hard to overestimate the royal possessions of this nature. With many of these timepieces very interesting stories are connected. In the year 1542 King Henry VIII. had only 10 clocks in Westminster Palace and for him they were a source of great comfort and pleasure.



CLOCK WITH MARQUETRY AND APPLIQUÈ MOUNTINGS.

On her wedding day Henry presented to Anne Boleyn a clock measuring 10 inches in height and it may still be seen in Windsor Castle. Its weights are of lead and are partly covered with similor or copper gold. Upon these weights thus decorated are handsomely engraved the initial letters K. A. Below them on an encircling band appear the words, "The most Happy" expressive of the joyous condition of Henry at having at last consummated his desires by obtaining the consent of this most fascinating lady. Rumor has it that this clock was bought from the estate of Sir Horace Walpole by Queen Victoria for only about $550.

In strolling through Hampton Court one will come across an old astronomical clock made for Henry VIII. in the year 1540. It was placed in position in the palace on the evening of the marriage of Henry to Catharine Howard. After lying for half a century in a coach house it was again restored in 1880.

Anne of Denmark, spouse of James I. also lived at Hampton Court. At the moment of her death in 1619 it is said the clock suddenly stopped. Three large copper discs compose the dial of this peculiar clock and strange to say they all revolve and at varying speeds.

The smallest one, measuring 3 ft. 3½ inches in diameter, represents a globe in its center; a smaller disk revolving in a circular aperture behind it shows the moon and its phases.

A second and somewhat larger disc being in fact 4 ft. 1½ inches in diameter looms up from behind the first and gives the age of the moon in days, while the largest disc which measures 7 ft. 10 inches across shows the day of the month and the position of the sun in the ecliptic.

One of the few clocks, constructed to



CLOCK WITH BOULÈ WORK (ABOUT 1700).



Horace Greeley



Ralph Waldo Emerson

Waltham Watches

Horace Greeley said about Waltham watches: "Americans should buy American watches, not because they are **American** watches, but because they are the **best** watches."

At that time Waltham watches were the only American watches.

Ralph Waldo Emerson in an Essay on Eloquence said, in speaking of a man whom he described as a Godsend to his town: "He is put together like a Waltham watch."

The Waltham Factory the Pioneer

The Waltham Watch Company is the oldest watch manufacturing concern on the American continent, the Waltham factory having been built in 1854. The only other watch company that at all approaches it in age and continuous existence was an offshoot from the parent Waltham factory and was established in a Western State in 1864.

The Largest in the World

The capital of the Waltham Watch Company is larger, the assembly and the value of its automatic machinery is larger, the factory is larger, the number of its employees is larger and the daily output is larger than that of any other watch manufacturing concern that ever existed.

Premier Honors

Waltham watches have received the highest award at every international exposition wherever shown, from the Centennial Exhibition to date. No other American made watches have received similar awards.

Progress

Every permanent advance in American watch manufacturing during the past half century has originated with the Waltham Watch Company. "This Company," to quote Chambers's Encyclopedia, "has revolutionized the industry it transferred from the old world to the new."

Quality

There has never been in the world's history of watchmaking, a grouping of expert labor and marvelous machinery like this, nor anything like the unity of results shown by the sixteen million accurate and durable Waltham watches that have been produced.

Waltham Watch Company

Waltham, Mass.

run a year with one winding has stood for two hundred years upon the spot in William II.'s state bed chamber, also in Hampton Court. This clock was made by Daniel Quare. Of all the clocks in Windsor Castle



CLOCK WITH TERMINAL PEDESTAL, BOULÈ WORK.

from the viewpoint of a connoisseur the handsomest is the one standing in the Van Dyke room. It stands 7 ft. 2½ inches high.

In the style of Louis XIV, by Boulè, its case is of red metal handsomely gilded. The movement at present found within this attractive case is by Vulliamy, a name which figures conspicuously and many times upon the clocks belonging to his Majesty. In the small tower of the castle at Windsor there is a clock which runs for eight days and strikes the quarter hours. The large wheels of the striking work measure 2 ft. in diameter and the hours



CLOCK WITH MARQUETRY AND ORMOLU.

are struck upon a bronze bell that weighs 32 hundredweight. One thousand turns of the crank are required to raise the weights high enough to run for the desired time.

Upon the chimney piece in the state banquet salon is seen an Apollo in his Chariot, hurrying across the vault of heaven. This clock was designed by Thomire. One of the chariot wheels is selected as the face and dial of the clock. Originally this clock was covered with glass as were many of the others but the King considering the glass wanting in artistic effect had them all removed. From the hand of Lepine, who lived in the second half of the 18th century, there is a clock which presents a perpetual calendar. The clock stands 2 feet 6 inches high and rejoices in the possession of three dial-plates.

Spanning the space above the innermost and outermost discs stretches the vault of the heavens, apparently sustained on either side by a gilded cupid. The two extreme dials are surrounded by the signs of the Zodiac. The central disc furnishes the observer with the time of day and has a seconds hand; the dial on the right gives the four phases of our satellite, the moon, as well as the days of the week; the province of the dial on the extreme left being merely to indicate the more prosaic passage of the days of the month.

A like description of the many other interesting and complicated horological mechanisms would fill up more space here than can at present be allotted, and we shall have to postpone the pleasant duty of further considering them for some forthcoming occasion.

Board of Examiners for Milwaukee Watchmakers.

THE committee appointed by the Wisconsin Jewelers' Association, some months ago, to formulate a plan for the organization of a board of examiners for watchmakers in Wisconsin, recently met in Milwaukee and reported in favor of the formation of such a board. The committee has now been instructed to proceed with the organization of the board, and it is expected that the plan of examinations for watchmakers and repairers will soon be in operation. The object of the association is not only to protect the individual jewelers from inexperienced employes, but to induce young men to learn the watchmaking trade and learn it well besides encouraging advanced workmen to still further perfect themselves.

In order to obtain the certificate that will be awarded by the examining board, the applicant must pass verbal examination and do a certain piece of work before the board. The committee who has had the matter in charge and has devoted much time to the subject is made up of Theodore Schelle, Milwaukee, chairman; W. H. Becker, Beaver Dam, and J Lauermann, Milwaukee.

The assets of Isaac Wasserman, formerly a jeweler of New York, against whom bankruptcy proceedings were started some time ago were sold recently. The assets consisted of a miscellaneous collection of jewelry, together with the fixtures and a large safe. J. I. Lockwood is the receiver.

Three men, who gave their names as Joseph Zawodniak, Frank Wisiski and Thomas Bardiak, natives of Poland, were arrested a short time ago in Duluth, Minn., accused by E. E. Esterly, a jeweler of that place, of attempting to steal a diamond ring from a tray which had been placed before them for their inspection. When searched at police headquarters several rings were found in the possession of Wisiski.

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4 First Prizes . . . . . out of 5
Including all the highest and the nearest to perfection ever obtained by a portable timepiece
10 Second Prizes . . . . . out of 18
9 Third " . . . . . " 17
12 Fourth " . . . . . " 26
7 Honorable Mentions . . . . " 18
10 Single Prizes . . . . . " 17

19 Manufacturers Participated

Awarded Hors Concours (Beyond Competition): Milan, 1906; St. Louis, 1904; Chicago, 1893; Paris, 1900; Paris, 1889; Antwerp, 1885; Zurich, 1883. Centennial Exposition: Philadelphia, 1876. Gold Medal: Nuremburg, 1905; London, 1885; Calcutta, 1883; Croningen, 1880; Paris, 1878; Vienna, 1873; Paris, 1867; Paris, 1855; London, 1851; Paris, 1844. Diploma of Honor: Nice, 1883.

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This line **has no superior** for time-keeping qualities, absolute reliability and leadership in style.

It is extremely wide in variety, embracing a full line of movements to fit regular American cases as well as many Swiss sizes. There is ample provision for all purposes and all tastes—**plain and complicated** watches, extra flat, ultra flat and decorated, carved and jeweled watches.

Wherever the line is represented it easily takes **first place** in sales and public approval.

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The Barrel of the Watch.

WHEN the barrel, as a receptacle for the mainspring, fullfils its purpose and the spring power manifests its greatest force on the going or barrel wheel, the repairer should not consider himself justified in ignoring the barrel part, on the grounds that sufficient power is developed; everything, on the other hand, must be done to reduce the friction to the lowest extent and to obviate all scraping, so that adequate force may be communicated to the train and transmitted to the escape wheel, where it exercises the least effect, but still enough to make good in the balance, the loss of power it suffers at each oscillation.

The barrel arbor, in stem-winding watches, fits between two cocks and is thereby assured of a more stable position than in key-winding watches, with a single barrel cock. Inasmuch, however, says *Allgemeines Journal der Uhrmacherkunst,* as key watches are still extensively used and a large percentage of repairs are made to them, it is necessary to give them likewise our attention and to discuss the defects likely to occur in them.

Where the barrel does not run level or flat, it may sometimes stop the hour-wheel, especially when but little space is left for the wheel under the dial. The latter can only in very rare cases give way a little, the crystal bezel not allowing this. Where this obscure defect occurs in a watch (especially in a lady's watch), the works will commence to go as soon as the bezel is removed, as the hour-wheel thereby obtains a little space, of which it is deprived by the replacement of the bezel. The hour-wheel may also be held up by a burr on the barrel, whereby the watch will be stopped. The burr in question may have been caused by the careless opening of the cover of the barrel and must be carefully removed by the repairer.

If the barrel does not stand at the proper height and if there is too much play for the spring collet, one of the barrel holes, or both of them, must be bushed. This is effected by means of turned bushings, the shoulders of which project more or less until the barrel stands at the proper height. Now and again the repairer will find, applied to the inside of the barrel, steel discs or brass plates, for the purpose of correcting end-shake. This expedient is permissible only in very ordinary watches; such little discs are also very easily lost. On the other hand, the forcing inwards of the bottom, or also of the cover of the barrel, apart from its unsightly appearance, is often obstructive of the free movement of the mainspring.

The ratchet of key-winding watches, often made in one piece with the winding arbor, should have the largest possible diameter, in order to insure to the barrel the greatest possible steadiness. A very small ratchet, on account of its short leverage, exercises great pressure on the click-spring; the ratchet can also not be held firmly enough by the screws of the cap and by quick release of the key, in winding, the teeth of the ratchet are subject to severe strain.

The barrel must run free under the center-wheel, otherwise the latter will be greatly obstructed and the barrel will suffer the familiar abrasion of the gilding, which spoils the appearance of the movement.

In hunting watches the barrel is sometimes in close proximity to the locking spring, the teeth may come in contact with this spring and cause serious obstruction. Careful filing down of the locking spring at the point affected is the easiest way to correct this defect. This fault is one of those that are obscure and difficult to detect.

In key watches it may happen that the barrel teeth may scrape against the central portion of the case; to correct this fault, the barrel must be lowered a little; it must not be remedied by sloping off the tooth circle, as may sometimes be seen in common watches. This defaces the barrel.

Contrary to the key-winding watches, a large proportion of the stem-winders, even those of better quality, are without the stop-work on the barrel, whereby the regulation—especially in cylinder watches—is made much more difficult.

The cover of the barrel is subject to various contingencies; it is located almost universally under the dial-plate, only thin key-winding watches of the old style are an exception; in these, the cover is located in the vicinity of the tooth circle and extends from beneath the center-wheel.

Where the mainspring breaks, the cover of the barrel is sometimes forced up because it is too small and fits rather loosely. A similar raising of the cover may occur even when it fits tightly, but the bezel or groove has not been turned down far enough, or when the edge of the cover has not been given the proper chamfer. The forcing down of the barrel cover, on the breaking of the spring, usually obviates any other damage to the pivots, wheel-teeth or pinion leaves.

A loosely fitted barrel cover, in the case of watches with stop work may be carried around at the end of the winding by the stop-tooth and the mainspring, in consequence, be over wound, unless the outer end of the spring is protected.

The cover of the barrel must frequently be turned off if the spring rubs. If the cover is thick enough, this presents no difficulty; if, on the other hand, it is thin, great care must be taken and the excessively wide spring replaced with one that will fit. Many a barrel cover has been rendered useless in turning down, especially if the work has been done with a dull turning tool. A slight turning down near the center of the cover may, under favorable circumstances, be effected on an ordinary turning arbor, if the pivot bushing is thick enough to hold it firmly on the turning arbor. Otherwise, the universal lathe must be resorted to, or, in case of necessity, a left-handed turning arbor must be employed.

In isolated cases, the repairer will find that the barrel cover has been lifted by the pressure of the spring when the barrel is somewhat less in diameter at the bottom than at the top. The mainspring, under these conditions, is constantly forced up towards the cover and a remedy must be provided by correct turning out; in this case, the barrel hook must first be removed, to be replaced, after the turning is completed, by a new one.

Early Methods of Keeping Time.

CANDLES were once utilized by some races for measuring time. These candles were fixed in copper bowls, and large copper nails were melted into the wax at regular intervals. At the end of every half hour the handle had burned down to one of these nails; when melted out, the latter dropped with a ringing sound into the bowl, thus announcing the close of the half hour to the ear. The number of hours elapsed could be ascertained by counting the nails in the bowl.

A very peculiar method of reckoning time is said to have been in vogue among the Persians. People of wealth and position kept smoking slaves in their houses, each of whom had to smoke a pipe in turn, an operation which occupied nearly the same amount of time in each case. The time could be ascertained approximately by counting the number of pipes which had been smoked.

The Chinese are said to have used water clocks at a far earlier period than the Chaldeans or Babylonians. Thousands of years ago this people observed the stars with a view to the measurement of time, and about 2700 or 2300 B. C. they had already, according to some of their historians, divided the day into 12 parts called "Keh." As stated in the 6th volume of the "Book of Inventions, Trade and Industry," the measurement of the Keh was assigned to the ruling line of the "Tscheu," a family of considerable rank, and their heirs (1125-225 B. C.). A member of this family contrived a method of heating the water bowls of this clock with hot water directed against them from the outside. This fact has been historically verified.

Horological Notes.

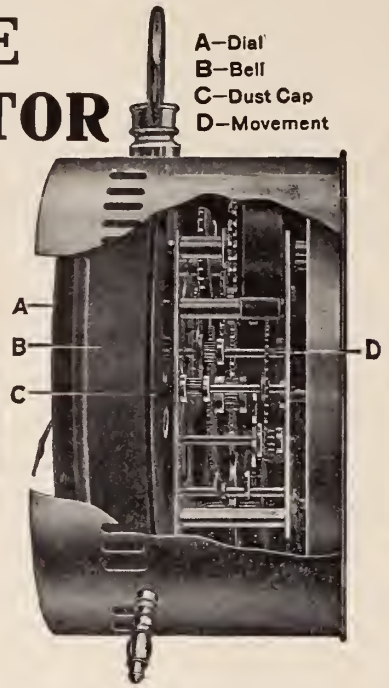
THE Supreme Court at Leipsic has given a decision in favor of an appellant who sued to have a public clock silenced in the night time. The litigant is a hotel keeper at Eisenach. He brought action against the authorities of the cathedral there, claiming that the noise of the chiming clock in the belfry disturbed his guests' nightly sleep and damaged his business. Two courts rejected his plea, but their decisions are now reversed by the highest court in the empire, which rules that the clock must cease striking at 10 o'clock at night. The decision is likely to be made a precedent by the German Anti-Noise Society and other din haters to procure similar silence in many places.

A novel clock has recently been constructed in Belfast, Me., by R. E. Rhoades, of that place. It has a balanced pendulum movement, invented by the maker, and will run 144 days at one winding. It has white enameled dial and is illuminated by 32 candle-power lights. It is about 14 feet above the sidewalk and with its big gold eagle is highly ornamental. It is arranged for a musical attachment to be operated by a penny-in-the-slot.

THE ROTATOR



FRONT VIEW

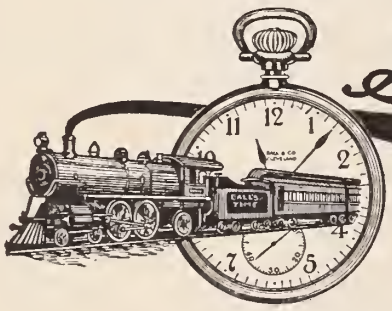


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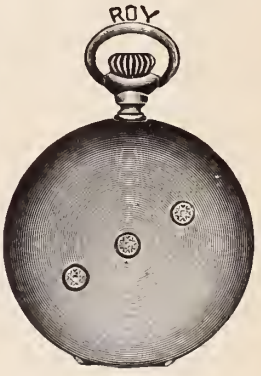
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The most reliable and satisfactory watch made

Write for price list and advertising matter.

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HALL CLOCKS

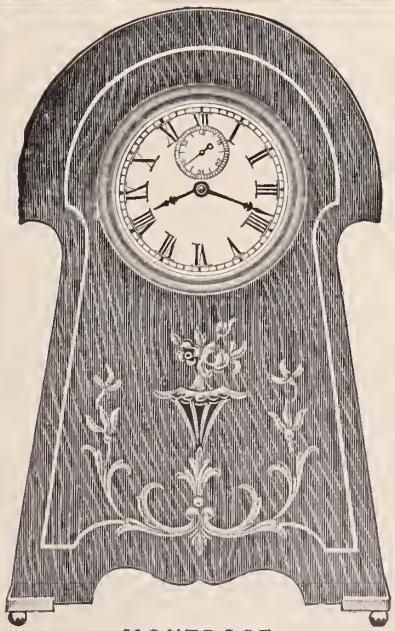


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STORE KEEPING DEPARTMENT

The Beautiful Anniversary Number

To be issued next week, will be a mine of information and helpful hints to the jewelry trade. Watch this department for real, practical and interesting business articles.

How a Show Window Should Be Constructed to Prevent Sweating and Freezing.

WITH every approach of the cold season, a large number of business men find themselves confronted with the troublesome evil of the "sweating" and freezing of the panes in their show-windows. If the season has advanced to the late Winter months, any change in the windows is difficult to effect and every storekeeper who has to contend with the sweating of his show-windows should previously look into and remove the causes of this trouble. It will almost invariably be found, on carefully looking into the construction of the show-window casings, that the arrangement of the panes, as well as the lack of proper ventilation in the window, is to blame for the evil.

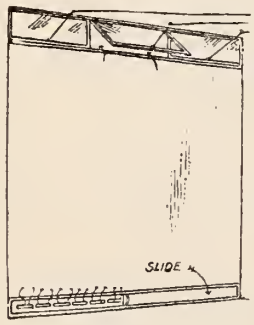


FIG. 1.

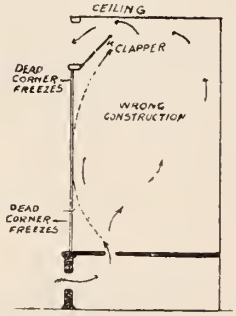


FIG. 2.

As a supplement to the numerous devices illustrated and described in THE CIRCULAR-WEEKLY during the past, a system described in a recent issue of the *Leipziger Uhrmacher Zeitung* will prove interesting: Two classes of windows are noted (1) the enclosed window, and (2) the window opening into the store. Of the two kinds, the first named is most common, and here we find the sweating or dimming especially evident. We shall, therefore, in the following article, deal only with this form of construction.

In placing the show-window panes, whether they are set in wooden frames or in iron bars, care must be taken to contrive air holes in the wood or iron frame, running clear across the whole breadth of the window below the glass. The air holes should be broad, and rather low than high, so that a broad current of air may find admission and so that it will sweep a larger surface of the window than would a current of air entering through high and narrow slots or small, round holes.

To prevent the admission of too much dust from the street traffic, or in Summer, a slide should be fitted to the ventilation, so that the air openings may be closed at will.*

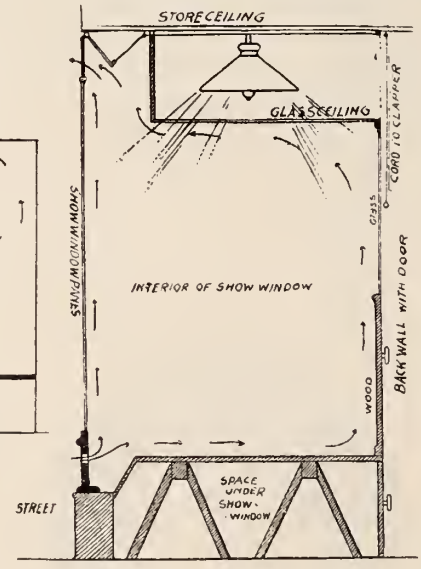


FIG. 3.

Above the show-window, ventilation traps or clappers, should be introduced, which will afford the heated air generated in the show-window, a speedy means of egress to the street (Fig. 1). To arrange a ventilation opening above the window, similar to that provided at the bottom, is not advisable, for the air will become heated more rapidly than the cold air will find its way in and be diffused, and for this reason we must provide larger channels of exit for the escape of the warm air and the suction of the cold air must therefore be more active. The ventilating traps must have their hinges or turning point at the ceiling of the window and must open inwards and upwards, otherwise they would offer resistance to the current of air, divert it and thereby cause a dimming or sweating of the window from the top, downward (Fig. 2). Nor should there be a protruding piece of board at the lower ventilation which would deflect the entering cold air current and thereby cause the formation of frost work. It is just as wrong to carry the floor of the show-window close up to the glass and to provide the air holes, at a distance from the window, in the wooden floor of the window. The entering cold current of air, in order to keep the window free from ice, must ascend directly against the glass panes, and find its way to freedom without deviation. There will, then, never be any sweating of the window, because the particles of moisture that would be precipitated as water of condensation on the panes will be carried up and out by the constantly ascending stream of air. A clear show-window is thus the result of a correct plan of construction.

In other windows, in spite of the presumably correctly arranged ventilation, sweating of the panes occurs. For this the leaky construction of the window casing is to blame. For the prevention of this evil, the doors must always be rabbetted doors, with double rabbets, ensuring absolute air tightness. Sliding doors are by no means permissible; they are never tight and permit the entrance of quite large dust particles to the window. The lights must be located in a compartment separate from the show-window proper. Gas, as an illuminant, gives off a great deal of heat and where gas is employed to light a window, the air entering is heated more rapidly than it can escape. It consequently condenses, in the form of sweat, on the inside of the glass. A compartment, constructed of glass, should be present, which opens into the store or by means of traps (Fig. 3). Electric light, which does not radiate heat like gas, may, with proper ventilation arrangements, be burned directly in the interior of the window.

Small gas flames, arranged on a rod running diagonally across the window to the lower end of the glass pane are not advisable. In the first place, they heat the air so intensely that on the gas being turned out, the sweating of the window takes place at once; they are also liable to cause cracking of the glass, owing to the uneven cooling of the glass, which is known to be a poor conductor of heat.

*Note by translator.—In Germany a material called air-filter has latterly been placed on the market, which will admit air but no dust. This consists of a light fabric of sheep's wool between layers of fine wire gauze.

Storekeeping Department.

The principles, according to which a window should be properly and correctly arranged, briefly stated, are as follows:

"A window, if it is not to freeze or sweat, must have adequate ventilation, producing a circulation of air in the window space, so that the temperature prevailing in the window may be made as nearly as possible uniform with that in the street. To prevent overheating of the inside air, the illumination should not be located in the window casement itself. Doors and other opening parts must be made air-tight." If these points are carefully observed, the construction of the window will be ideal and there will never be any trouble.

Attracting Most Attention.

(By DANIEL STARCH, PH.D., in the *Novelty News.*)
(Continued from issue of Jan. 20.)

THE third pamphlet contained a different group of 12 syllables which were distributed in a different way. Four were placed each right-hand page, one at the middle of each quarter. The persons experimented upon were asked to turn the leaves of the pamphlet in the usual manner of turning leaves, and to read only one syllable on each page, namely, the first one their eyes would naturally fall upon after turning the leaf. Then they were asked to write down the syllables which they remembered.

The object of this experiment was to determine which part of the page the reader naturally sees and attends to first. For that part of the page from which the first impression is gained has the primary claim upon the attention.

The statistics of this experiment show surprising partiality for the upper right-hand quarter. The syllables on that quarter of the page are seen and read first far more frequently than those of any other quarter, while the lower left-hand quarter is shamefully neglected. The syllable in the upper right-hand quarter is in 54 per cent. of all trials the first one to be read, while this opportunity comes to the syllables in the lower left quarter only in 1 per cent. of all the cases. The upper left and the lower right quarters are almost on a par with each other. Twenty-five per cent. of the syllables were in the former and 20 per cent. were in the latter quarter.

Why does the reader most naturally see the upper right-hand quarter first? He sees the right rather than the left-hand quarter first because in the usual manner of turning leaves the right is the first section uncovered by the opening leaf. The eyes fall upon the upper rather than the lower quarter because of our persistent habit of beginning to read at the top of the page. But the reading habit would demand the upper left quarter. This, however, is more than counterbalanced by the fact just mentioned that the right section is first exposed to view.

Unquestionably the upper right-hand quarter has much greater attention value, and consequently greater advertising value for three reasons. First, it has more chances of being seen. If the above figures can be taken literally its chances are more than twice as great as the upper left and nearly three times as great as the lower right and almost incomparably greater than the lower left-hand quarter. Second, because it has more chances of being noticed, it may often be the only portion of a page seen, especially by the usual passive reader.

The next page is often turned before there is time to glance over the rest of the page. Third, that which is seen first makes the most lasting impression. Even if the other parts of the page are afterwards noticed, other things being equal, they will not make as deep an impression upon the reader. In my first experiment nearly twice as many syllables on the first page were remembered as on any following page.

The old adage, "First impressions last longest," is a well-established psychological law. If you were to memorize a column of 20 figures by repeatedly reading the column from top to bottom, the figures at the top would be the first ones remembered. In psychology this is technically called the law of primacy. Even if the reader notices all the advertisements on a page, the one read first is apt to be the most effective one, and the upper right-hand corner is normally the first section upon which the eyes fall. Our young lawyer's name had escaped the notice of his friends because, as a matter of fact, it was placed in the lower left-hand quarter of the page.

The next pamphlet contained another group of 12 syllables, two on a page. But in this one the syllables were placed on both the right-hand and the left-hand page. The experiment was conducted in exactly the same manner as the one just described. The aim here was to compare the attention values of the right and the left pages.

The figures show that the upper half of the right-hand page is seen and attended to first more frequently than any other section of either page. Fifty-six per cent. of all the syllables remembered by the subjects were in this locality, 30 per cent. were in the upper half of the left page, 13 per cent. in the lower half of the right page, and only 1 per cent. in the lower half of the left page. Obviously the upper half of the right-hand page has the greatest value.

The large advertisement, properly located, is the profitable one in spite of the fact that it costs a small fortune to have it inserted. The unprofitable one is the small, unattractive and inexpensive advertisement located where it will be noticed least.

The judicious business man places his advertisement where it will have the greatest possible attention value. Equal spaces in a magazine are not of equal attention value, although sold for equal amounts. If a quarter-page advertisement is to be inserted it will have the greatest attention value in the upper right-hand quarter of the right-hand page. A half-page advertisement is most valuable in the upper half, preferably of the right-hand page. A full advertisement is most valuable if it is placed on the first page, but when it is not placed on the first page it has greater value on a right than on a left page. Advertisements thus located have the same advantage over other magazine spaces that a billboard on a public highway has over one in a private alleyway.

(THE END.)

What Some Jewelers Say.

A SATISFIED customer comes again. That is why you will always find Buchanan's a busy place. They always happen to have just what you are looking for. Make 124 Granby St. your headquarters. D. Buchanan & Son, Inc., Norfolk, Va.

The garnet is the birthstone for January. The garnet is found in Bohemia and in various parts of the United States. Under the name of carbuncle (given to the garnet when cut cabochon), this stone is mentioned in the literature of all ages. According to the Talmud, the light which Noah had in the Ark was emitted from a carbuncle. Constancy and fidelity were insured to the wearer of a garnet. The proper stone to be worn on Tuesdays is either the ruby or a garnet. The wild rose is the January flower. For birthstones and all gems you do best to come here where you find the largest and best variety. Paul-Gale-Greenwood Co., Norfolk, Va.

In sincere gratitude we respectfully express our appreciation of the courtesies extended in nineteen hundred eight by our patrons. We hope nineteen hundred nine will permit us to even greater fulfill your expectations of this store. Emerick, Barrett & Co., Freeport, Ill.

Announcement! We desire to inform the public that we have opened a first class optical department with Dr. Hawkins, a graduate optician of twenty-five years' experience in charge. Our method of fitting glasses is the very latest and most approved method known to scientists. If your eyes are giving you trouble—let us examine them at once. No charge. E. F. Jakeman, Norfolk, Va.

Watch repairing is our business—and we give careful attention to it. Repairing fine watches is a specialty here—the kind of watches that need extra careful attention. We try to have our work give satisfaction as will win the confidence of all who leave their watch repairing in our hands. Glad to have you try us. J. Herbert Hall Co., Pasadena, Cal.

The Family Jewelry Store of Lawrence and vicinity offers high grade jewelry at its usual low prices. This is the store that father, mother and auntie could always depend upon for reliable jewelry, and our guarantee has always gone with every sale. Each and all will tell you that our jewelry has been just as represented—always the best—and has given years of wear and satisfaction. We want you to make this store your Family Jewelry Store, as your mother has done, and guarantee the same high standard of service that this store has given to everyone. Our prices are the lowest, quality considered, of my jewelry store in Lawrence, and we will prove this on your first visit to us. We have a beautiful assortment of watches, rings, bracelets, lockets, scarf pins, neck chains, silverware, bric-a-brac, and a thousand and one articles which will prove lasting, serviceable, and appropriate gifts. Call in and inspect our stock—the prices are very low, and easily within the means of every one. F. Schneider, Lawrence, Mass.



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FOR UNPIERCED EARS

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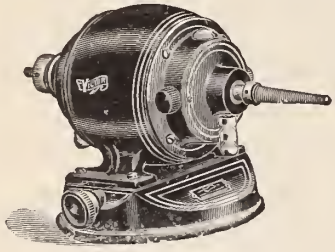
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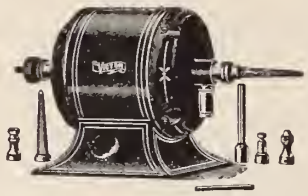
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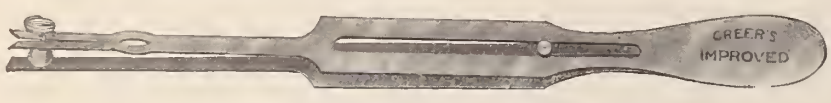


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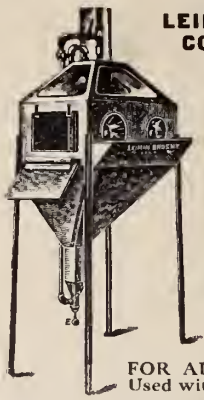
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I give the same personal, individual care to your advertising that you give to your bank account, thereby assuring you protection of your interests and a dividend on your advertising investment. Special, inexpensive service to retail jewelers. Send for "81st Crop"—tells how.

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WORKSHOP NOTES AND QUERIES

[Answers are also solicited from our readers to the questions published on this page.]
No attention paid to communications unless accompanied by full name and address of the writer.

QUESTION No. 2198.—**Modeling Wax and Cleaning Chamois Skins.**—*Please inform me through your Workshop Notes how I can make a good modeling wax; also how to clean chamois skins when they become dirty by using on silverware.* *M. W.*

ANSWER:—There are many kinds of modeling waxes in use, and a few that are suitable for the jeweler follow: (1) Take 60 parts of white cake wax, 10 parts of pure lard and 10 parts of zinc white; also add, in order to obtain the color desired, ochre, carmine or any other, and knead thoroughly into a mass. The wax must first be warmed so that it will work with the other ingredients. (2) Burgundy pitch worked into beeswax, and with a little addition of tallow will make a good combination for modeling. Enough pitch should be used to turn the wax black, which is more desirable for some kinds of modeling than the red color formerly used. (3) Warmed beeswax to which is added tallow, a little white lead and powdered rouge may be used. Enough tallow should be added to give the mass the right consistency. Chamois skins are cleaned by dissolving a little soda in lukewarm water, and with a little soap rubbed in they are allowed to remain in this solution about two hours. Then wash them out thoroughly until they are perfectly clean; rinse again in a clean solution, with a little soap as above. Wring them out with a coarse towel and stretch out flat with a dry brush. If a little soap remains in the chamois it will keep them soft and assist in giving silverware a polish.

QUESTION No. 2199.—**To Make Brass Resemble Gold.**—*We have a number of light-colored brass ornaments which we want to finish to resemble 14-kt. gold without gilding them. How can we do this?* *T. M. & B.*

ANSWER:—Brass can be made to look like gold very readily. A gold lacquer will produce any color desired. Add a little gold coloring lacquer—enough for the shade wanted—and the pieces to be treated are dipped in this. Let the solution drip off, then bake in a drying oven until dry. It is necessary to have the metal perfectly clean and free from stains or finger marks, as every imperfection will show up after lacquering. A lacquered piece will usually grow darker after it has been dried in the drying oven, especially if the heat is very intense. Where there is no drying oven, the pieces can be dried over a gas stove or near a heater by letting them hang on a wire.

QUESTION No. 2200.—**Burnishing Gold Jewelry.**—*How can I burnish gold jewelry in recesses and places where I cannot use a polishing buff or wheel?* *B. G.*

ANSWER:—For this work a good bloodstone burnishing tool is essential. There is nothing that will impart such a good polish as this stone. The stones, which may be purchased from the supply houses, are set in handles made in different shapes suitable for articles of different shapes. The higher the polish on the stones, the brighter the polish will be on the gold which is being burnished, and it is therefore necessary to keep rubbing the stone on leather at frequent intervals. As a lubricant, stale ale or beer is very good, but a strong, specially made soap water is much used. To reach into low places and crevices a stone must be used which is shaped to a point or has a sharp edge, to enable the operator to reach into the difficult places. When the gold is properly burnished no further treatment, except washing, is required. The surface will keep the polish longer than one produced with a buff.

Cements and Their Uses.

(Written expressly for THE JEWELERS' CIRCULAR-WEEKLY by H. REINECKE.)

IN the preparation of cement and all substances intended to produce close adhesion, whether in a pasty or fluid state, freedom from dirt and grease is a most essential condition. Quite as much depends upon the manner in which a cement is applied as upon the cement itself. The best cement that ever was compounded would prove entirely worthless if improperly applied. The first point that demands attention is to bring the cement itself into intimate contact with the surfaces to be united. This end is best reached when using hot cement by making the edeges to be joined at least as hot as the cement when applied or as nearly so as can be done without injury to the substance. In some cases it is even preferable to melt the cement on the heated edges. Another important point is to use as little cement as possible.

When the surfaces are separated by a large mass of cement we have to depend upon the strength of the cement itself and not upon its adhesion to the surfaces which it is to join. In general, cements are comparatively brittle.

The principal uses to which the watchmaker applies cements is for fixing objects in the lathe, putting pallet stones in position and the fastening of ruby pins. The selection of cements is not a matter of indifference. Fine sealing wax causes objects to adhere firmly together, when used for turning in the lathe; for other purposes fine shellac is preferred. Fine sealing wax is prepared by melting, cautiously, four ounces of very pale shellac in a copper pan on a clear charcoal fire at the lowest degree of heat that will be necessary to melt it. When melted, stir in 1¼ ounces of Venice turpentine. When this is accomplished the fluid mass is discharged in a suitable vessel and left to cool.

Sealing wax thus prepared is very adhesive, even after having been cooled. The setting of objects in sealing wax in the lathe is best done when a series of circles are traced on the face of a brass chuck with a graver point, after turning it true; this will increase the adhesion of the cement. While sealing wax may be a suitable cement to be used as an adhesive on the lathe, fine shellac, drawn out in fine threads, is the proper cement for fastening pallet stones, which may have to be shifted by the application of heat, after which the shellac will resume a solid position.

For the fastening of ruby pins a so-called "Armenian" or jewelers' cement must be considered as the best. This cement is used by jewelers for fastening pearls and small precious stones.

The following is a receipt for this strong cement, which is said to be used by some Oriental nations for the purpose of attaching precious stones to metallic surfaces: Take six pieces of gum mastic the size of a pea and dissolve them in the smallest possible quantity of 95 per cent. alcohol. Soften some isinglass in water (though none of the water must be used) and saturate strong brandy with it till you have two ounces of glue; then rub in two small pieces of gum ammoniac. Mix the two preparations at a heat. Keep well stoppered. Set the bottle in hot water before using. It is said by the Turks that this preparation will unite two metallic surfaces, even of polished steel.

A cement which may often be of use to clock repairers is called "Curd Cement" and is prepared as follows: Add half a pint of vinegar to half a pint of skimmed milk. Mix the curd with the whites of five eggs well beaten. Sufficient powdered quick lime is sifted in with constant stirring so as to form a paste. It resists water and a moderate degree of heat and is useful for joining small pieces of marble or alabaster.

In conclusion it may be said that the principal obstacles to adhesion are air and dirt. The first is always present; the second is due to accident and carelessness. All surfaces are covered with a thin layer of air that is very difficult to remove. Its influence prevents highly polished metal from being moistened when immersed in water. So long as this layer of air is not displaced the cement cannot adhere to the surface to which it is applied, because it cannot come into direct contact. Metals heated to about 200° F. are immediately moistened when immersed in water. Hence for cements that are used in a fused condition heat is the most efficient means of bringing them in contact with the surfaces to which they are applied. In addition to possessing this advantage the application of heat also renders the surfaces more penetrable to the layer of cement, after the manner of soldering, and makes the interlocking of the molecules more perfect.

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American Consuls Report on the Pottery Industry of Europe.

(*Continued from issue of Jan.* 20.)

ORGANIZATION AND TRADE METHODS.

THE ceramic industry, both as a whole and in its various branches, reflects the high organization of the German industrial system. Technical education is provided in the schools which are maintained at Höhr, Bunzlau, Lauban, Landshut and elsewhere. The royal factories of Prussia and Saxony also set a general standard for the encouragement of the trade. The Prussian factory is usually considered more in this light than as a commercial enterprise, and is not managed with the specific purpose of making a profit.

The association that has the most direct bearing on trade with the United States, because it covers the goods which are chiefly exported to America, is the Society for the Promotion of the Porcelain Industry (Vereinigung Deutscher Porzellan-Fabriken). This association has its headquarters in Berlin, and its membership includes companies in all parts of the German Empire. The factories composing it are mainly interested in the manufacture of table service, the manufacture of toys, electrotechnical apparatus and other special lines not being included. Not all the makers of table ware and similar articles are members, some of the strongest companies and individual firms declining to join. Nevertheless, the whole porcelain industry is influenced very largely by the organization.

The society is divided into five sections, known, respectively, as the Sales Syndicate or Price Convention, the Employers' Protective Association, the Kapselscherben or Sagger Clay Syndicate, the Welfare Association and the Buying Syndicate. The Employers' Protective Section is charged with regulating the relation of employers to the factories, wage contracts, etc. It would perhaps be too strong a statement to describe this branch as an organization to combat the workingmen, yet the general purpose is to consolidate the employers so that they act together on any question proposed by the operatives, such as a demand for increased wages. The philanthropic side of the employers is represented in the Welfare Association. This has to do with the various plans for pensioning employes, in addition to the State Insurance Funds, for holiday arrangements and schemes of general benefit.

FIXING OF PRICES.

The real functions of the society, however, are better understood from the statement that they are like those exercised by other German kartells or syndicates, and relate both to production and consumption, as provided in the distribution of the output of the factories. The Sales Syndicate or Price Convention is similar to the combinations of the American and the English pottery companies, respectively, for fixing the general scale of selling prices. The prices of the leading articles of table ware, etc., are fixed, while novelties and specialties are left to the individual factories or firms. It is not easy to determine just how fully this arrangement deprives consumers of the benefit of competition in an open market, but it appears to be enforced as fully as by the various trusts in the United States which have similar arrangements. It is claimed on behalf of the society that, unlike many of the other German industries which are organized into kartells or syndicates, it has not one scale of prices for export trade and another for domestic trade, and that domestic prices are not greater than foreign ones. However, the syndicate requires evidence as to the destination of goods, and it does not appear to be the custom for a broker to get the same quotations for orders to be filled at home and those for foreign markets. For instance, a dealer in Hamburg receiving a china ware consignment for export is required to show from his books and shipping documents that the consignment actually has been shipped abroad.

The Buying Syndicate is a development of one of the newer features of German industrial organizations, that which undertakes to deal with the syndicates controlling raw materials and to secure for its members uniform prices. In this it is said to have been fairly successful, and factories obtain kaolin, other raw materials and coal at uniform rates, differing only in the cost of freight. In other words, the kaolin and the coal trusts have to deal with the porcelain manufacturers as a body instead of with the individual factories which otherwise might be squeezed.

The Sagger Clay Syndicate is an example of the high degree of economic organization which has been reached in the effort to prevent waste. This section takes charge of the broken saggers, which formerly were useless, and provide means of disposing of them. In furtherance of this idea it may be said that the entire china ware business is on the most economical basis of manufacture that can be secured. The factories almost without exception are modern and have the latest improvements.

PRODUCTION AND PROFITS.

The relative proportion of the different elements in the cost of production can only be fixed approximately. The threefold division into working expenses or establishment charges, 33⅓ per cent.; raw material, 33⅓ per cent., and labor, 33⅓ per cent., which obtains in the United States and in England, is not generally accepted. The secrecy with which all business affairs are conducted in Germany and the unwillingness of companies and individuals to give information on these points make it unusually difficult to form a correct idea. This is true in particular in relation to the investment represented by the plant, to the interest charges and other factors in the working expenses out of which the profit is calculated. Taxes are high, but they are uniform, and this factor can be determined with some exactness.

AUSTRIA-HUNGARY.

In the following report from Carlsbad, Oct. 10, Special Agent Charles M. Pepper, describes the pottery industry of Austria-Hungary:

The pottery industry of Austria-Hungary is largely concentrated in a single section in the western part of Austria. This is known as the Carlsbad district. The deposits of kaolin are located at Zettlitzer and Alt-Rohlau, which adjoin Carlsbad. In this district there are 35 potteries, and their annual output is estimated at $4,000,000 to $4,500,000. The value of the pottery exports from Austria to the leading countries in 1906 is shown in the following summary:

Germany	$1,415,454
Great Britain	1,151,353
United States	707,637
British colonies	180,793
France	93,092
South America	62,795

The Austrian official statistics for 1907 have not yet been promulgated. The imports into the United States for five years, as shown by the Bureau of Statistics of the Department of Commerce and Labor, were as follows, the figures being for the fiscal years:

1904	$858,202	1907	$944,498
1905	909,929	1908	991,341
1906	1,022,254		

The total exports to the United States from the Carlsbad-Rohlau district for the fiscal year 1908, as shown by the invoices of the American consulate, aggregated $918,940, of which $813,530 was china ware and $105,410 earthen ware.

DEPOSITS OF RAW MATERIALS.

The industry owes its existence to the deposits of kaolin or china clay in this re-



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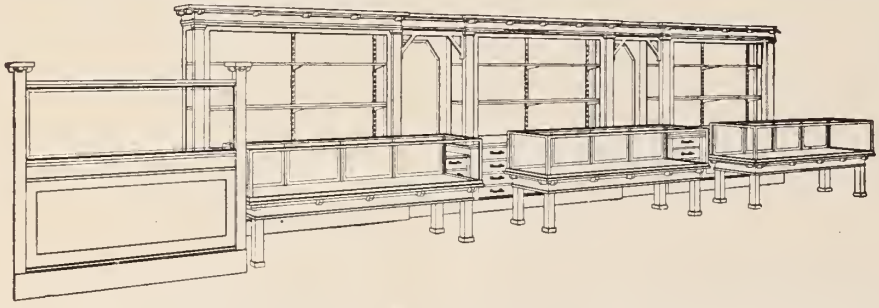
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gion, along with species of quartz, which is similar to flint, and to the Bohemian feldspar. Small imports are made of feldspar from Sweden and of china clay from England for mixing.

The crude kaolin as it exists in this district is extensive. The washing by which fine kaolin is obtained is a simple process, but though the deposits of the crude material are spread over the entire region their value is not uniform. To be commercially available it is requisite that there be not more than 75 per cent. of sand, and since many of the deposits do not yield 25 per cent. of pure kaolin after washing they cannot be utilized. Substantially all the beds of commercially available kaolin are controlled by five companies which have formed a combination known as the "Kaolin Trust." The combination regulates the production and distribution of the entire output and fixes the selling price to the porcelain factories not only in Austria, but also to the factories of Bavaria and Saxony, which are dependent on the Austrian supply. Common clay for saggers is abundant and the factories have no difficulty in supplying themselves with it.

The chief seat of the manufacturing industry is at Alt-Rohlau, between three and four miles from Carlsbad, and these factories are usually understood when Carlsbad is referred to, since they constitute three-fourths of all the potteries. Alt-Rohlau is on the railway and has the same facilities of transportation as Carlsbad. Most of the factories produce the finished product and market it directly, but there are several establishments that do a large business with the United States, which buy the white earthen ware from the factories and decorate it themselves. The buying of this undecorated ware is a recognized branch of business. But the tendency now is for the factories to decorate and ship their own goods. Approximately, 55 per cent. of the product of the Alt-Rohlau potteries is exported, some of the factories confining themselves almost entirely to export trade. With the United States the trade is chiefly in the fine decorated ware. In the use of the raw material some of the factories have the advantage of owning an interest in the kaolin beds and being members of the trust, but the majority have to buy the product as outsiders.

There are no trade unions, but the workingmen are said to influence wages by political agitation through the Socialist party. The employment of females is reported to be increasing, though the rate of wages for similar work is less than that paid to males. The fact that domestic service in Carlsbad during the Summer season of the baths, which lasts five or six months, furnishes easier employment to a large number of girls and women has some effect on the wages in the potteries, and the manufacturers complain of the scarcity of labor during this period. The result is to keep up the average of female wages paid in the industry, year in and year out. The women are employed not only in painting and decorating, but also, as in Germany, in placing the articles in the saggers. There are no employes of either sex under 14, the Austrian laws forbidding the employment of children under that age. The factory laws, both in this regard and in other matters affecting the welfare of the operatives, are very rigidly enforced.

The hours per week are from 57 to 60, the daily workday being 10 hours, with nine hours on Saturday in some of the factories, and with a fraction under 10 hours other days in a few. The range of wages at one factory may be taken as representative of others, though in all cases the classification of workers is not quite the same.

(THE END.)

The Maiolica of Mexico.

THERE is no better authority on the various subjects which interest collectors of old wares found on this continent than Edwin A. Barber, the indefatigable Curator of the Pennsylvania Museum, says the *Keramic-Studio*. His books on Pottery and Porcelain of the United States, on Anglo-American Pottery, American Glassware, Tulip Ware of Pennsylvania, etc., are standard books which collectors absolutely need in their researches. To the already voluminous series Mr. Barber has just added a most interesting volume on the Maiolica of Mexico.

It is a remarkable fact that tin enameled vessels and tiles were made in Puebla, about 100 miles from Mexico City, as far back as 1575, their manufacture being extensively carried out during the 17th and 18th centuries, that numerous examples of this interesting ware exist to-day, many ancient structures and churches being profusely decorated with Puebla tile-work, and that until a few years ago it was not even suspected that the ware was of Mexican origin. It was called "Talavera" from the name of the place in Spain where it was supposed to have been made.

The researches made by Mr. Barber in Mexico in the Fall of 1907 have conclusively established that this interesting maiolica was made in Puebla, and the Pennsylvania Museum possesses to-day a most valuable and characteristic collection of the ware, many specimens of which are illustrated in the book.

The Puebla maiolica does not differ in general characters from the European and especially from the Spanish maiolica. The tin enamel is of similar composition; the decoration is sometimes blue and white, sometimes polychrome. Many pieces show Spanish, others Chinese influence, and a curious series of blue and white tiles, acquired by the Museum, reveals in a marked degree the influence of early Aztec art and may be the work of a native Indian decorator. Most interesting are the illustrations of old Mexican churches with the inside decoration and sometimes the whole facade in Puebla tiles.

There is a good demand now for this old American pottery, and travelers to Mexico will undoubtedly keenly watch for good specimens. But they should not overlook the fact that there is manufactured in Puebla a ware in imitation of the old blue and white, the use of a creamy enamel, the chipping of edges and the artificial tinting of the exposed body giving to pieces the appearance of age. Mr. Barber thoroughly explains how to detect these forgeries.

Old English Drinking Glasses.

A VERY fascinating hobby, and one which, if pursued with discrimination, should also prove a good investment, is the collecting of Old English glass, says a British Exchange. During the period from about 1660 to 1800 the glass, or "metal," produced by English makers was far superior to any made on the Continent, and large quantities were exported to different parts of Europe to be afterwards decorated to suit local tastes.

We show some of the better types of English drinking glasses in the accompanying illustration, in which the development of the treatment of the stem can be noted.

In the early days we find the knopped and baluster stem glasses of which some of the designs bear a striking resemblance to the silver and pewter chalices and drinking



OLD ENGLISH DRINKING GLASSES.

cups of the early 17th century. Next in order come the simple, plain stems of the "drawn" glasses, whose only decoration consists in one or more air-bubbles or "tears" immediately below the bowl. These soon developed into the drawn air-thread spiral, in both the straight and knopped stem varieties, giving way later to the opaque white glass canes, which, with the clear metal, were drawn and twisted into a multiplicity of designs.

The examples illustrated on this page are from the collection on view at Messrs. Law, Foulsham and Cole's antique galleries, London, where upwards of 1,000 Old English drinking glasses, of assured authenticity, may be seen.

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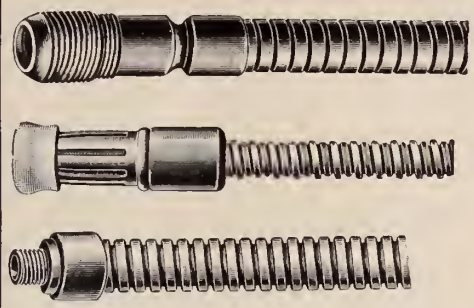
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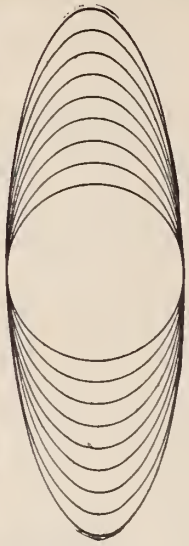
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